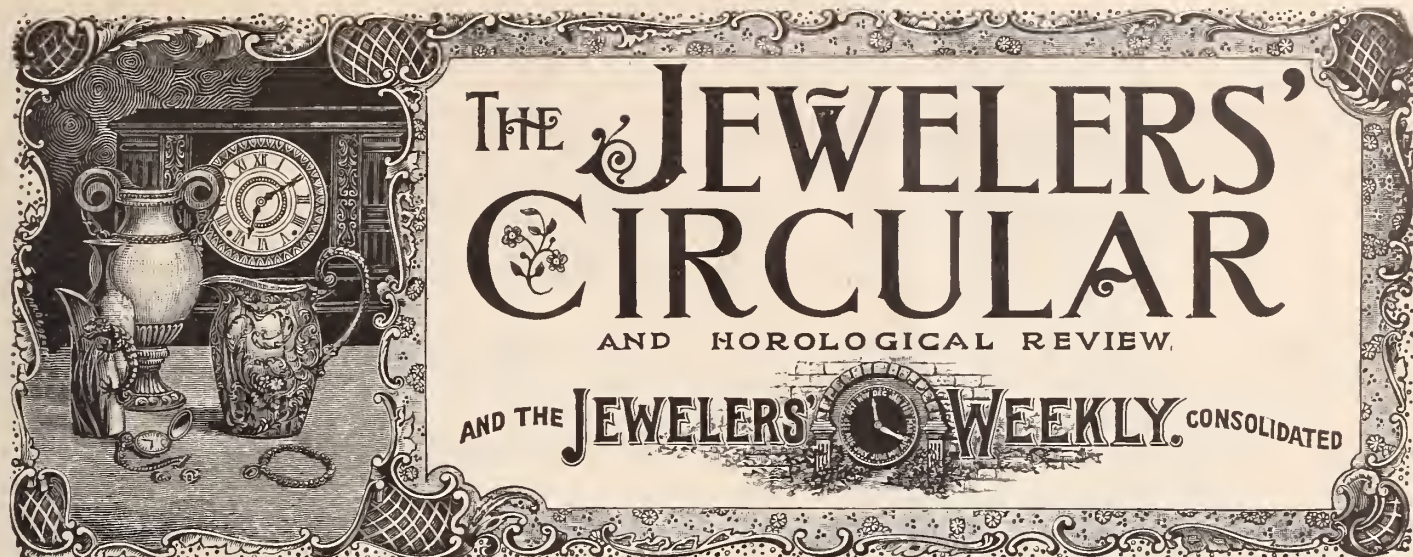




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Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the
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32D YEAR.

NEW YORK, WEDNESDAY, MAY 8, 1901.

VOL. XLII. No. 14.

CHARACTERISTICS OF BUDDHISTIC GOLD WORKING.

THE two interesting objects which have just recently passed into Mr. Read's department of British and Mediæval antiquities, in the British Museum, may be briefly described as a gold Buddhistic relic casket, found in Afghanistan, and dating back probably to the first century B. C.; and a silver patera found in Badakshan, of the fourth century B. C. Both these articles were in the old East India Museum and

cases of gold or silver, often of both, distinct, or enclosed one within the other. In one of these will be generally found a fragment or two of bone, and these appear to have been the essential relics over which the monuments were raised." The tope, it may be mentioned, is a shrine peculiar to the Buddhist religion, and some idea of the sculptures which adorned such shrines may be obtained from the wall of the principal

circled with lines or inscriptions scratched with a stylet or other sharp pointed instrument, the characters being Bactro-Pali. On removing the cover, the vase was found to contain a small quantity of fine mould, in which were mingled a number of small pearls, beads of sapphire, crystals, etc. In the center was standing the casket of pure gold here illustrated. It had no cover. The copper coins in the same find point out the



GOLD CASKET FROM THE TOPE OF BIMARAN.



SILVER PATERA FROM BADAKSHAN.

have now been handed over to the British Museum by the Secretary of State for India. The first of these is fully described by C. Masson and illustrated in H. H. Wilson's "Ariana Antiqua," 1841. To the second chapter of this work Mr. Masson contributes an exhaustive memoir of the topes and sepulchral monuments of Afghanistan, and he refers at length to the relics or tokens which topes enclose and to the mode of deposit. He says: "The relics generally found in Afghanistan are mostly discovered in small recesses or apartments in the centers of the buildings, enclosed in caskets. These vessels usually contain smaller cylindrical

staircase of the British Museum, where are arranged some of the sculptures from the great Buddhist tope at Amaravati, chiefly collected by Sir Walter Elliot, and transferred to the British Museum by the India Office 20 years ago.

The beautiful gold casket here illustrated came from the tope of Bimaran, which had a circumference of 126 feet. In the center of this tope was discovered a small apartment formed, as usual, by squares of slate, from which were procured some valuable relics. These consisted of a good sized globular vase, of alg, or steatite, with a curved cover or lid, both of which were en-

commemorated monarch as one of the Azes dynasty. The exterior is embellished with eight figures, or two sets of four figures repeated, evidently intended for Gautama in the act of teaching, and having on his right a religious, and on his left a lay, follower; the fourth figure is a female disciple. The spaces between are filled by eagles hovering with extended wings. The vase in which this casket was found is illustrated in Wilson's "Ariana Antiqua" already quoted, Plate II., Fig. 1, and in Plate IV. in the same work are lithographed, Fig. 1, the casket itself; Fig. 2, the four figures, and Fig. 3, the ornamented bottom of the casket,



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MANUFACTURING JEWELERS AND SILVERSMITHS.

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Chains, Locketts, Pins, Hair Chain Mountings, Bracelets, Link Buttons, Earrings, Silk Vest and Fob Chains.

All of these lines are full and complete, are beautiful in design and are made in the very best manner by expert workmen. The stock used is our highest grade of Rolled-Gold Plate, and goods made from this stock are fully guaranteed by us.

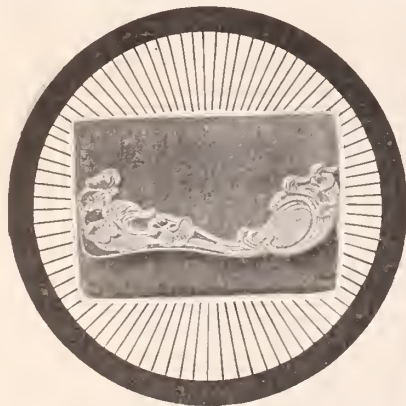
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SUCCESSORS TO

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Makers of **GOLD BRACELETS**

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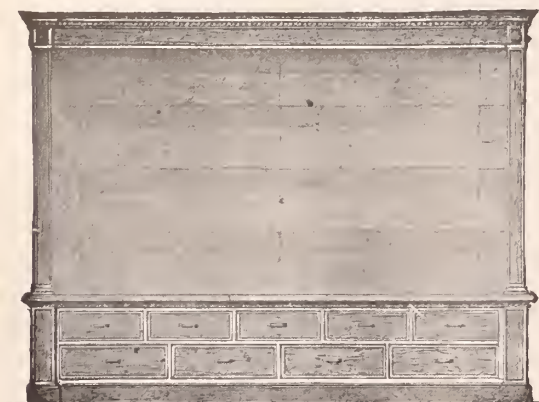
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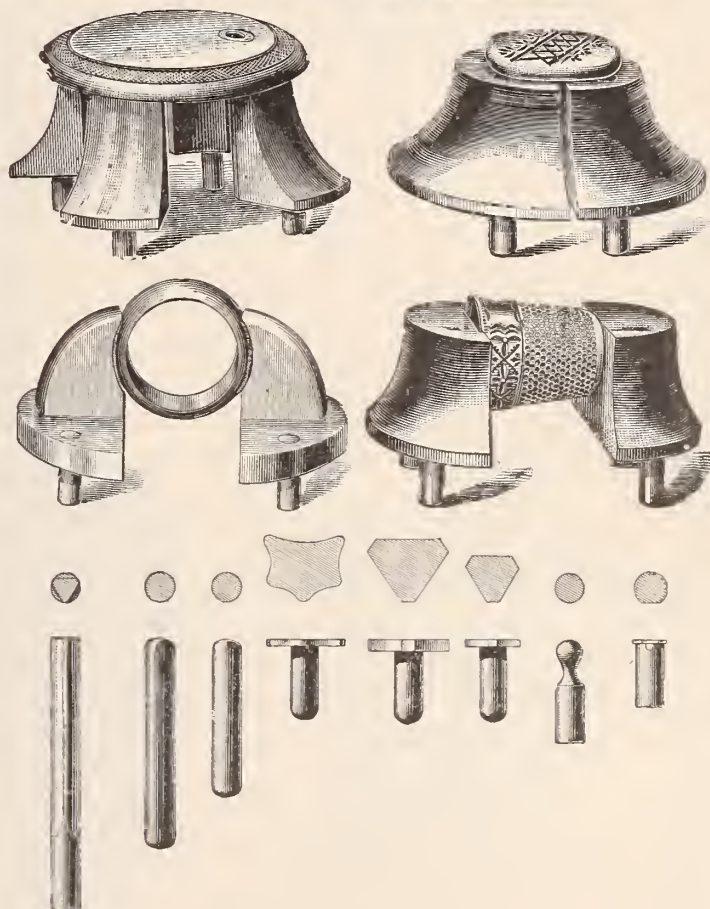
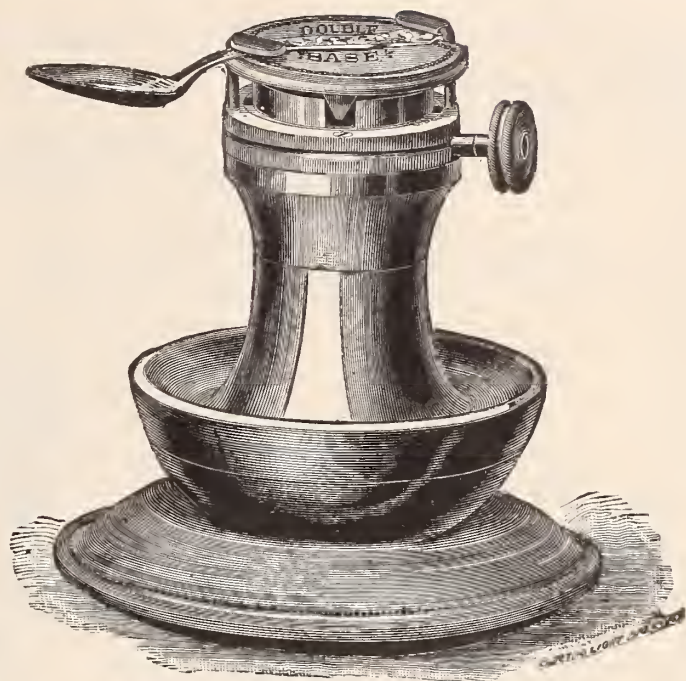
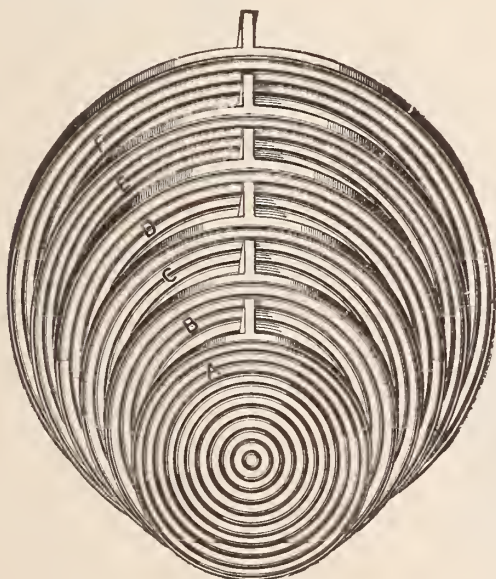
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

\$15.00,

on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee Is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for 50 cents; Cane and Watch-Cap Holder (4 pieces) for 75 cents; Cement Plates from 25 cents to 50 cents, and Polished Hardwood Base, with drawer and glass shade, for \$3.50.



L. C. REISNER & CO.,

Manufacturing Jobbers, Importers and Exporters,
Watch Materials, Tools and Supplies,

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Diamonds.

We can really do much better for you on Diamonds than anyone else can. We buy the rough stones, cut them ourselves and sell direct to the retail stores at a very small margin of profit.

Also as we have no salesmen, we save that expense. Of course, when goods are sold by salesmen, that extra expense has to be added to the price of the goods. When you need Diamonds, let us send you your wants on memo., so you can compare with other stones and prices.

Plain Solid Gold Rings

we have made as our specialty since 1850. No better rings can be made and our prices are the lowest at which plump quality gold and perfect rings can be sold.

Engraved Rings,

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that we make are perfect in every way and sold at lower prices than you can get equally first-class goods for elsewhere.

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The Real Rogers. Not in the Trust.

We guarantee
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Plated Ware
to strip as much
Silver
as any brand on the
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New Patterns.
Beautiful
in Design.
Highest Grade
of Plate.



Send for
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Catalogue.

JUST
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Our No. 77 line,
full plate of silver on
light-weight
18 per cent. nickel
silver blanks.
Regular list,
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Puritan Berry Spoon.

THE EQUAL OF ANY PLATED WARE ON THE MARKET.

The Simeon L. & Geo. H. Rogers Co., P. O. Box 1205,
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Factories: Hartford, Conn., and Wallingford, Conn.



Ostby & Barton Co.,

Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane.

CHICAGO, 103 State Street.

representing the pericarp and the petal of the lotus. "The workmanship of this casket is very remarkable and



ANCIENT GOLD ORNAMENT FROM CYPRUS.

exhibits the character of that style which prevailed in the early part of the Middle Ages."

Both the casket (which was discovered by Mr. Masson in the '30's) and the ancient silver patera are illustrated by Sir George Birdwood in "The Industrial Arts of India," Plates I. and II. The patera is also described and illustrated in the "Transactions of the Royal Society of Literature" (Vol. XI., new series), by Sir George Birdwood; by Prinsep, in the "Transactions of the Asiatic Society of Bengal" (Vol. VII.); in Sir Alexander Burnes's "Cabool," 1843, and in Colonel Yule's second edition of "Marco Polo," and to these authorities the reader is referred for more exhaustive details than can be given here. The patera itself had been an heirloom in the family of the Mirs of Badakshan, who claim to be de-

scendants of Alexander the Great; it had been sold by them in their extremity, when they were conquered by Mir Morad Bey of Kunduz to Atmaran, his Dewan Begi. It was from Atmaran that Dr. Lord obtained it and he presented it to the India Museum. The diameter of the patera is nine inches, its depth $1\frac{1}{2}$ inches, and its thickness $\frac{1}{2}$ to $1\frac{1}{16}$ and $1\frac{1}{20}$ of an inch, and its weight 29 oz. 5 dwt. troy. It represents in high relief

with all the usual adjuncts of classic mythology, the procession of Dionysos; the

stands a winged Eros holding a wine jug in his left hand and brandishing in his right a fillet, the other end of which is held by a flying Eros; a third Eros is pushing the wheel of the carriage, behind which follows the dancing Heracles, recognized by the club and the panther's skin. In the lower exergue a panther is seen pressing its head into a wine jar. Sir George Birdwood attributes it, from the thickness of the silver, especially in the raised figures, its debased drawing and slovenly workmanship, to an age when Greek art had, under various degrading influences to which it was exposed during the Roman and Byzantine period, gradually become barbarized. He further conjectures that it may have been taken among the spoil when Antioch fell to the Persians, A. D. 540. [Presented here are two specimens



ANCIENT GOLD ORNAMENT FROM CYPRUS

god himself sits in a car drawn by two harnessed females, with a drinking cup in his extended right hand; in front of the car

of Cyprian gold work, in line with that described in this journal of March 27.]

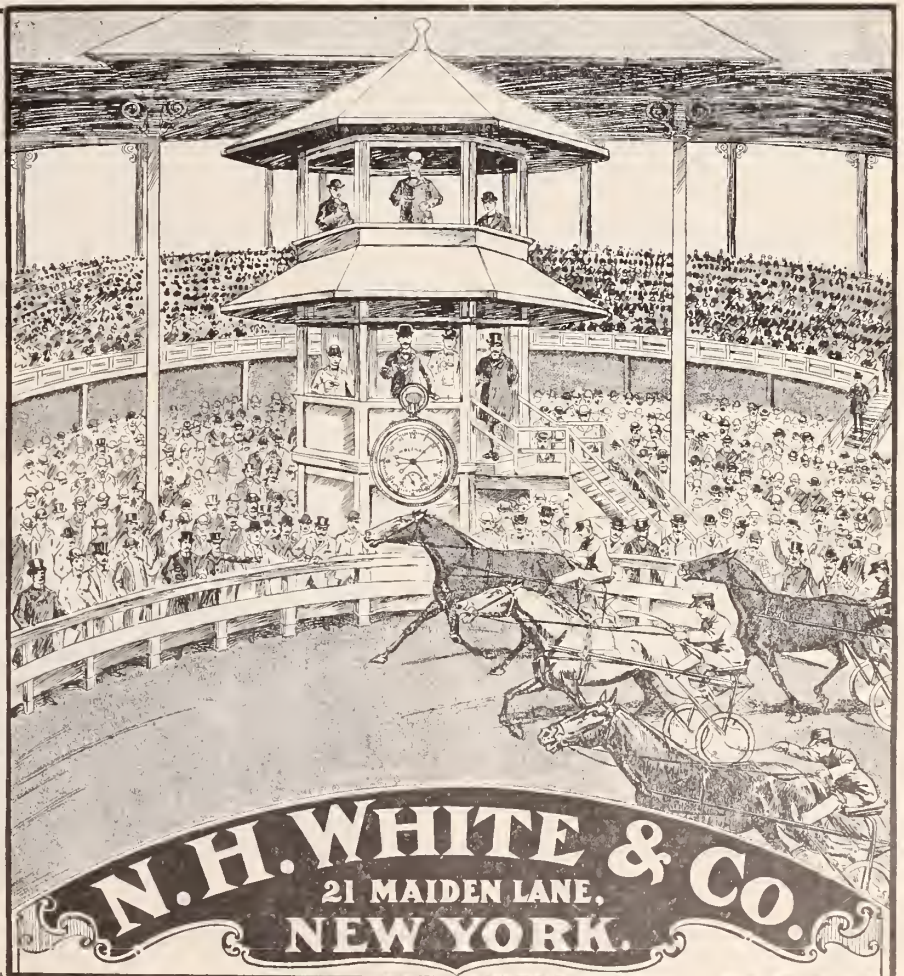
The best Horse-Timers are Waltham Chronographs.

NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from \$50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.



N. H. WHITE & Co.
21 MAIDEN LANE,
NEW YORK.



"TALL OAKS FROM LITTLE ACORNS GROW."

SIX FACTS CONCERNING OUR RECENT FIRE.

1. On the morning of the fire, March 26th, we promised our trade that we would fill orders inside three weeks.
2. We commenced filling orders on April 15th.
3. We have not lost an order.
4. May 15th you will not find a weak place in our stock.
5. We shall make our usual trips on time.
6. We consider the fire incident closed.



PASSED INTO HISTORY, MARCH 26, 1901.

OUR NEW TRADE-MARK, *An Oak Tree*

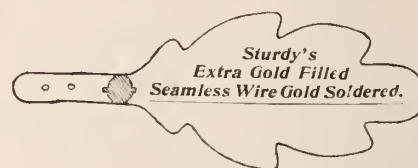
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AND THE TAGS
AND LABELS

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that will go with it.

This tag will go on our
GOLD-FILLED CHAINS



Swivel Stamped J. F. S. S. 1/16.

This tag will go on our
REGULAR
STANDARD CHAINS.



Swivel Stamped J. F. S. S. 1/16.

This label will go on all
paper pads for guard,
neck, seal, vest and
Dickens chains.



Notice to the Creditors of The Howard Sterling Co.

PROVIDENCE, R. I., May 3.—In accordance with a petition presented by Birney C. Parsons, receiver in the equity case of Francis C. Welch, and another, trustees of the Loring estate, against the Howard Sterling Co., an order has been issued by the United States Circuit Court requiring the creditors of the Howard Sterling Co. to present to the receiver, in writing, their claims and demands and make proof thereof to the satisfaction of the receiver, on or before May 23, 1901, and ordering further that in default of such presentation and proof of claims, unless for good cause shown, the said creditors shall be forever debarred from participating in any dividends or distribution of the assets of the company which may be made by the said receiver. It also required that a copy of this order, limiting the time within which creditors may bring in and prove their claims, shall be sent by mail to all the creditors whose names and post office addresses are known to the receiver.

Death of J. Clayton Massey.

WILMINGTON, Del., May 2.—J. Clayton Massey, aged 51 years, a well known jeweler, died at his home, yesterday morning, after a long illness.

Mr. Massey was born in Bohemia, Md., but came to this city 30 years ago. He leaves a wife and one son, Frank Massey. Mr. Massey was a member of Eden Lodge and Delaware Encampment, I. O. O. F., a past grand master of the order of Odd Fellows, a member of Oriental Lodge, Knights of Pythias, and for many years was a member of the Board of Education from the Fourth ward. The funeral will take place from his home on Saturday.

W. A. England Opens His Store as Agent.

WORCESTER, Mass., May 6.—After being closed a month, W. A. England opened his store, 390 Main St., for business, Friday morning, being advertised as "agent." Within the past month several suits have been brought against him for various amounts, and he was obliged to close pending developments.

He made an offer of 60 cents on the dollar, 20 cents in cash and the remainder on notes. The five suits brought against him have been dissolved and he now announces he must raise \$8,000 in 30 days.

L. W. Pennington Claims His Ability to Pay 100 Cents if Given Time.

WORCESTER, Mass., May 4.—A second meeting of the creditors of Lawrence W. Pennington, manufacturing jeweler, 6 Elm St., was held in Blackmer & Vaughan's office, a few days ago, but no decision was reached relative to the extension of time asked for. Mr. Pennington says he can pay 100 cents on the dollar if given an extension and a majority of the creditors favor it being granted him.

H. A. Youmans will open a jewelry and optical store at Vienna, Ga.

CHESTER BILLINGS & SON

SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

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Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

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New York
58 Nassau Street
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ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE



MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER.

C. E. HASTINGS.

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DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

23 MAIDEN LANE,

14 K. ONLY.

SAMUEL CLARK.
FRANKLIN DAY.
WALLACE S. CAMPBELL.
IRVING G. DAY.
WM. A. COBB.
ADDISON W. ROUBAUD.

NEW YORK.



Trade-Mark.

Do you want a valuable suggestion for
Summer trade—in fact, all-year round trade?
You can have it for the asking.
M. J. AVERBECK,
Manufacturing Jeweler,
Nineteen Maiden Lane, New York.

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

Death of George Crouch.

George Crouch, for many years head of the well known firm of Crouch & Fitzgerald, manufacturers of jewelers' trunks and leather goods, died, Wednesday night, at his home, 110 W. 77th St., New York. The deceased was in his 85th year, having been born in 1817 in London, England. He came to this country as a young man and opened his first trunk store in New York in 1838. The next year, with C. Fitzgerald, he formed the firm of Crouch & Fitzgerald, who continued until the latter's death in 1876.

Mr. Crouch retired from business two years ago, owing to ill health. He was also treasurer and trustee of the Franklin Savings bank. His son, John D. Crouch, continues in the old firm, who have stores at 161 Broadway, 688 Broadway, 723 Sixth Ave. and 352 W. 41st St. Funeral services were held from the late residence of the deceased, Saturday afternoon.

Sues for \$5,000 Damages for False Imprisonment.

DES MOINES, Ia., April 30.—George Parrish has brought suit against A. Adler, a pawnbroker, for \$5,000 damages for false imprisonment and malicious prosecution. Parrish was a traveling salesman for a jewelry house, with headquarters in Grand Rapids, Mich., and made Iowa a part of his territory. Adler claims that Parrish came into his place and, by representing that he had a customer for a diamond, induced Adler to part company with two stones. He charged that Parrish immediately left the city and converted the stones to his own use. He secured Parrish's indictment and he was brought here from Michigan for trial. Previous to the trial he was confined in the county jail for several weeks. On the trial of the case he was acquitted. Parrish claims in his petition that as a result of his imprisonment and trial he was broken in health, that he lost his position and that altogether he was damaged in the amount named.

Jeweler Sued Because He Does Not Agree with Other Jewelers.

HELENA, Mont., May 1.—The early closing club, composed of both employers and clerks, have decided to bring suit against G. R. Metten, jeweler, to compel him to stand by the agreement to close at 6 o'clock P.M. under penalty of a forfeit of \$100. Metten closes his store at 6 o'clock, but reopens at 7.30 o'clock for an auction to sell off stock, and claims this is not a violation of the agreement. Other merchants claim it is and petitioned the club to bring suit to compel him to keep closed after 6 o'clock, as otherwise all the stores will open and the club will be disrupted. The club appointed a committee to bring suit and ordered a special assessment to pay expenses. Metten says he will keep open and fight the suit.

C. F. Chouffet, 379 Main St., Buffalo, N. Y., has been having his store newly painted, repapered and redecorated.

George Cady, formerly of Syracuse, N. Y., has accepted a position as jeweler and watchmaker with E. S. Smith, Olean, N. Y.

The "CARMEN" ADJUSTABLE BRACELET.



Warning: The patents (U. S. Patent No. 31,019, Feb. 5, 1901, and 428,477, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, ATTLEBORO, MASS.
Chicago Office, 602 Columbus Memorial Building. New York Office, 200 Broadway.

OUR NEW FALL LINE NOW READY FOR INSPECTION.

Turquoise Sash Brooches.

Illustrations
1/8 size.

Send for Selection
of Latest
Novelties.

**Turquoise
Sash
Brooches,
"L'Aiglon"
Silk Fobs,
Alice
Nielsen
Serpent,
Carmen
and Melba
Bracelets,
Serpent
Barrettes,
Bag Tops,
Fish-Scale
Purses,
Walnut
Toilet
Cases,
Walnut
Coin
Holders.**

A one-cent postal
brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.



Last Honors to the Memory of the Late Julius R. Bloom.

BOSTON, Mass., May 1.—The funeral of Julius R. Bloom, the Boston jeweler, whose death was reported last week, took place today at his late residence, 38 Pond St., Hyde Park. Among those attending were representatives of the manufacturing jewelry trade of Boston, employees of the deceased and delegations from Hyde Park Lodge, F. and A. M.; Cyprus Commandery, Knights Templars, and Timothy Ingraham Post 121, G. A. R., of this town, and Boston Council, R. and S. M.; St. Paul Royal Arch Chapter, and Massachusetts Lodge, I. O. O. F., of Boston.

The services were conducted by Archdeacon Samuel G. Babcock, rector of Christ Episcopal Church, and there was singing by a local quartette. The floral tributes were numerous and beautiful, among them being emblematic designs of the organizations of which the deceased was a member, and a cluster of pink roses from class '02 of the Hyde Park High School, of which a daughter is an attendant. The burial was at Mt. Hope cemetery, where the G. A. R. service for the burial of the dead was conducted by commander Silas P. Blodgett, acting chaplain Byron Lowell and brother officers.

W. J. Alrich, Waynesboro, Pa., has moved to a newly fitted up store with improved facilities.

Cumberland, Md., jewelers will close at 6 o'clock P. M. every evening, except Saturday, until Oct. 1.

Lived Two Years on Their Wits Without Income.

PHILADELPHIA, Pa., April 28.—A family consisting of a woman and four children, varying in ages from 22 to 14 years, have lived in this city for two years entirely on their wits, on "nothing a year," and have lived in alternate luxury and suffering. During that time they paid no bills and, so far as known, had no income. They lived in good style, so far as appearances went, and always in the best sections of the city, occasionally moving, as demands of creditors grew too pressing to be dodged, until last week they disappeared, and the debts are estimated at \$15,000 or more. Among the victims is John A. Lehman, jeweler, 1226 Walnut St. He tells his experience as follows:


"On Christmas the young woman and her brother came into my store and selected a \$6 Waterbury watch. They presented a note, signed 'Mrs. Joseph Clark,' which asked me to accommodate her daughter and son and said that she would pay on the 1st of February. She said in the note that she and her children had just returned from France and that her husband would soon join them. The boy and girl were well dressed and had an air of refinement about them, and so I never suspected anything wrong. I told them to select the watch. They made other selections and about the time that their choice had reached the \$20 mark I thought it was time to call a halt. They left with the goods in their possession and it is needless to state that they still

TRADE **1835·R·WALLACE** MARK

R·WALLACE·&·SONS·M'F'G·CO

SILVERSMITHS,

WALLINGFORD·CONN·



THE
"ANJOU"

"1835—R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

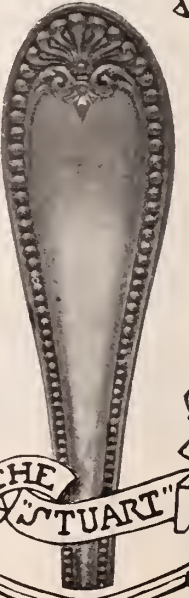
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



THE
"STUART"

Factories—WALLINGFORD, CONN.

BRANCHES—

226 5th Ave., New York—131 Wabash Ave., CHICAGO

120 Sutter St., S.F.—63 Basinghall St., LONDON, E.C.

The Old Style Looks Like 30 Cents

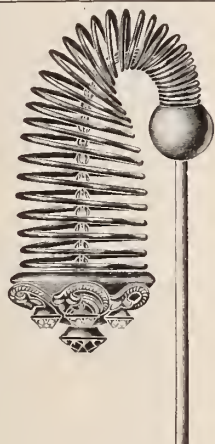
COMPARED WITH

The New "Victorian" VIBRATING Bell Spiral Hat Pin.

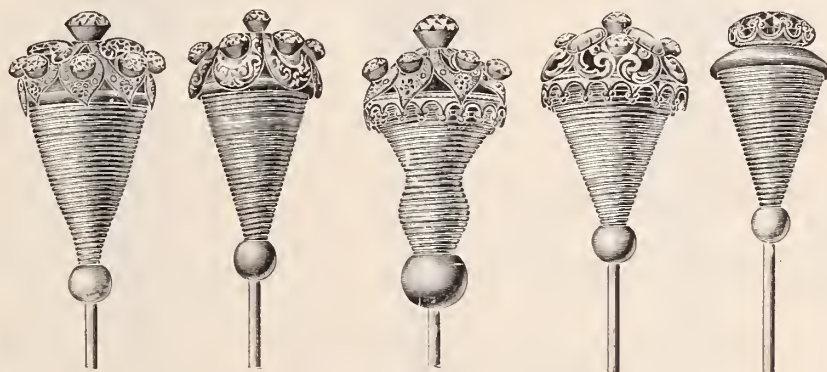
THE OLD



The OLD style, that soon loses its form (see illustration). You've seen it so a thousand times.



The NEW "Victorian" Bell Spiral can never lose its form. The illustration shows the extreme tension it may be put to. When released it will spring back to its proper erect form.



A Few Patterns
"Victorian" Bell



of the New
Spiral Hat Pin.

Patented

April 2, 1901.

GRACEFUL and SYMMETRICAL in FORM,
STRONG and DURABLE and COSTS no MORE
THAN the OLD STYLE WITH all its IMPER-
FECTIONS in FORM and WEARING QUALITIES.

MADE IN A THOUSAND STYLES, PLAIN
AND MOUNTED WITH ALL
KINDS OF STONES.

Ask Your Jobber for Them.

MANUFACTURED BY

McRAE & KEELER.

NEW YORK OFFICE: 396 Broadway,
Represented by Wm. Lauder.

CHICAGO OFFICE: 126 State St., Champlain Building,
Represented by B. S. Sandfelder.

ST. LOUIS OFFICE: Mermod-Jaccard Building,
Represented by S. Sandfelder.

Factory and Main Office:

Attleboro, Mass.

We have arranged with the following well-known manufacturers to make the New "Victorian"
Bell Spiral Hat Pin in their grades:

WATSON-NEWELL CO., Attleboro, Mass.

DOLAN & CO., Attleboro, Mass.

ESSER & BARRY, Providence, R. I.

S. K. GROVER & CO., Providence, R. I.

RILEY, FRENCH & HEFFRON, North Attleboro, Mass.

THE NEW



The new "Victorian" Bell Spiral, showing the spiral extended. The chain in center makes it practically unbreakable, but permits the greatest flexibility—notice the cut opposite.

Samples at New York Salesroom,
41 UNION SQUARE.

**LOVING CUPS.
EXCLUSIVE THINGS IN SASH BUCKLES.**



Jno. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; Louis B. Cummings, Representative.

"Watch Our Ads."



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE TRADE ONLY.

860 Broadway,
UNION SQUARE. NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted STEEL is ALWAYS SHARP.



8 MAIDEN LANE, N. Y.

owe me for the things. After that the woman wrote me several notes of apology and these were followed by visits by her daughter, but I informed her that she could not get anything more until the goods secured on Christmas had been paid for. Mrs. Clark also told me that her husband was in Florida, and that owing to some financial troubles she was unable to get any money from him at that time."

Gustave Holle, optician, Chestnut St., is another victim.

**Claim to Recover Value of Diamond Rings
Stolen from J. V. Alfriend & Co.**

NORFOLK, Va., May 2.—The business troubles of J. V. Alfriend & Co. (reported in THE CIRCULAR-WEEKLY, last issue) recall the diamond robbery which occurred in the store last December, when a man, purporting to be anxious to buy some diamonds, dashed out of the store with about \$900 of the gems and evaded capture. It was stated, though, that he was later on arrested in Baltimore for stealing jewels in that city, and a representative of the firm went to Baltimore for the purpose of identifying the man. Two of the diamonds stolen were the property of Joseph Richardson, a restaurant proprietor, who had left them with the firm to be sold, his agreement being, he says, that whatever amount was obtained for them over \$400 should be equally divided between the firm and himself.

Mr. Richardson states that he sought to obtain from Alfriend & Co. the amount the diamonds were valued at, after the robbery, but was unsuccessful and consequently placed the matter in the hands of his lawyer. This gentleman was seen on the subject and stated that he expected to file a claim against the firm for the amount the stones were valued at, in connection with the involuntary bankruptcy proceedings.

**Injunction Against Receiver of Oneida
Silverware Mfg. Co. Dissolved.**

ONEIDA, N. Y., May 1.—Supreme Court Justice Scripture has vacated the temporary injunction obtained recently by Sidney W. Moore, of Oneida, against Charles A. Stringer, of Munnsville, as the receiver of the Oneida Silverware Mfg. Co. The injunction restrained the sale of the company's property at the factory in Wilson St., this city, and ordered that cause be shown why the order of sale should not be modified so as to provide that the sale should not be for an amount less than enough to pay all of the company's liabilities.

Justice George F. Lyon, one of the Justices of the Supreme Court for the Sixth district, granted the order of sale upon the application of a majority of the directors of the company. The injunction order was obtained from Justice Scripture of the Fifth district, and in Special term at Rome, April 27, the point was raised that the Fifth district Justice had no jurisdiction to interfere with the proceedings directed by the Sixth district Justice. Justice Scripture concluded that he had no jurisdiction to grant the relief prayed for and dismissed the injunction.

FOR THE JUNE WEDDING TRADE.

THE STRATFORD.

OUR NEW
FLORAL DESIGN
REPRODUCING
THE CARNATION.

MADE IN
A FULL LINE
OF
SPOONS, FORKS
AND
HOLLOW-HANDLED
CUTLERY.



A BEAUTIFUL STERLING SILVER PATTERN, FINELY FINISHED, AT A MODERATE PRICE. WRITE FOR LISTS.

INTERNATIONAL SILVER CO.,
SUCCESSOR TO
NEW YORK, SIMPSON, HALL, MILLER & CO., WALLINGFORD, CONN.
CHICAGO, SAN FRANCISCO.

Wm. S. Hedges & Co.,

IMPORTERS OF

DIAMONDS,

Other **Precious Stones and Pearls,**

HAVE REMOVED from 170 Broadway to

171 BROADWAY

(BENEDICT BUILDING),

NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building,
Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and **POLISHER** FOR THE TRADE.Rough Recutting, Repairing and
Matching a Specialty.

The Diamond Markets.

ANTWERP, April 19.—Contrary to general expectation, our diamond market has not been better this week. A favorable movement was expected after the Easter holidays, but trade has remained quiet and unchanged. Some sales were made with Paris and Amsterdam. Rough goods are very scarce and high.

Several foreign buyers were here in the beginning of the week, among them the son and cousin of Mr. Herzl, Vienna. These gentlemen made good offers and took several fine lots of brilliants of all grains. Mr. Ginsberg, of Frankfort-on-Main, Germany, buyer of colored stones, asked for those qualities, but he bought also fine mēlées and Antwerp roses. E. H. Nordlinger, of Nordlinger & Mam-luck, New York and Providence, is expected here in a few days. Emile Van Dam, a buyer, arrived here from Amsterdam and made purchases.

J. Theys, diamond broker, rue des Predicateurs, was married on the 16th inst. to Mrs. J. Rongé.

A new society has been formed under the style of "Adamas," with headquarters in Borgerhout, to engage in the diamond trade.

It is estimated that the number of unemployed diamond polishers and cutters is 1,500.

AMSTERDAM, April 18.—Very quiet and unchanged is the state of the market here. Several factories have stopped work, rough failing. About 2,500 employes are inactive and if conditions do not change this week the number will be larger. Some business was done, naturally, but the stock of polished goods becomes daily larger and larger. Manufacturers are making polished brilliants of bort and low qualities, so that the rough in flat goods, as roses and shields, becomes rarer and rarer every day.

Samuel H. Levy, of L. & M. Kahn & Co., New York, made several purchases in mēlées of good color. Mr. Vansteeger, from Germany, was here recently and bought colored stones especially. He made offers on rubies, emeralds and sapphires and he will return here probably within four or five weeks.

There is a good demand for very white pearls, but the owners are asking high prices.

PARIS, April 18.—The French diamond market showed much improvement this week. There has been a very good demand everywhere. Brilliants and fine roses found ready buyers at the highest prices ever paid for these goods.

As regards pearls and coral, these gems continue to be very firm, their vogue continuing. Colored stones are largely em-

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

ployed in the new jewelry fashions and they are a good factor in the market.

Drouelle and Alph. Talco, diamond and pearl merchants, have received the "Palmes académiques," one of the greatest marks of distinction given by the French Government.

The Antwerp diamond broker, L. Peeters, has announced a visit to the Paris market for Monday, April 22, with several lots of fine méléés and Antwerp roses, goods for which the Paris jewelers are always looking.

Death of David Manheimer.

CHICAGO, Ill., May 4.—David Manheimer, well and favorably known in the jobbing and manufacturing trade, from which he retired some years ago, died suddenly at the Palmer House, Friday afternoon. Mr. Manheimer had visited the office of his son, Louis Manheimer, Columbus Memorial building, as was his wont, and had gone to the Palmer for a short walk. He conversed pleasantly with some friends in the rotunda and stepped into the lavatory. A few minutes later he was discovered by an attendant of the hotel dead in one of the lavatory chairs. The house physician stated that death had been instantaneous and had been caused by heart failure. The sons, at Louis Manheimer's, were immediately notified.

Mr. Manheimer was 77 years old and had left home in seemingly good health. At the office, a granddaughter, who was present when he came in, noticing his Spring suit, remarked: "Why, grandpa, how nice you look." "Yes," he replied, "and I feel a lot better than I look." His death, therefore, came as a great shock. The funeral was held from the residence of a son, J. C. Manheimer, 3405 Calumet Ave., Sunday. Interment was at Rosehill by the side of his wife, who passed away in 1893.

Mr. Manheimer was born in Bavaria and came to this country, 55 years ago, settling at Cincinnati. From there he drifted into the country and at the beginning of the Civil War was located at Indianapolis, where, for many years, he was engaged in the jewelry jobbing trade. Later, Louis Manheimer, the second oldest son, entered the business with his father, who gradually relinquished his interest in the business. They came to Chicago in 1881. David Manheimer was a man of unimpeachable integrity and of quiet disposition—one who did not seek publicity, and was decidedly a home loving man. He spent the larger part of his last years at the office of his son. Every day at 10 o'clock he could be found at the office, remaining till 5 o'clock P.M. Deceased leaves five sons—J. C., Louis, Samuel, E. A. and W. S. Manheimer, all engaged in the jewelry business. E. A. as watch jobber in New York, and the other three assisting Louis Manheimer, at the latter's Chicago salesrooms.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

OTHER PRECIOUS STONES,

PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

**FINE
DIAMOND
JEWELRY.**

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ebrhard.

KLEINSCHMIDT, HOWLAND & Co.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

*Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.*

189 Broadway, New York.

Eliassof Bros. & Co.

IMPORTERS
AND
JOBBER OF

**DIAMONDS
WATCHES
JEWELRY**

9-11-13 MAIDEN LANE,
NEW YORK.

62-64 STATE STREET,
ALBANY, N. Y.

Death of Lewis E. Waterman.

Lewis Edson Waterman, one of this country's best known fountain pen manufacturers and the inventor of the pen which bears his name, died, Wednesday, at his home, 265 Macon St., Brooklyn, of catarrhal trouble of the stomach, superinduced by general breaking down of his system. Mr. Waterman had been ill for the past year, suffering the effects of overwork, but his death was unexpected at this time.



THE LATE LEWIS E. WATERMAN.

Mr. Waterman is known to the jewelry trade through his inventions in the fountain pen line, and was president of the L. E. Waterman Co., 157 Broadway, New York. He was born in Decatur, near Cooperstown, Otsego county, N. Y., Nov. 20, 1837, and after attending the district schools, completed his education at Charlottesville Seminary. He then commenced teaching school and when 18 years of age went to Illinois, following this vocation and doing carpentry work. Ill health caused him to change his work and for a while he sold books for Fowler & Wells, New York, and later represented the Aetna Life Insurance Co. of Connecticut. In his work he had sold fountain pens and finally became interested in a patent on one, but as this did not work to his satisfaction he commenced experimenting on a feed device of his own which was completed in 1883 and patented the following year. Mr. Waterman then began manufacturing and selling these pens at retail, gradually increasing his business and finally supplying other dealers. The fame of his pen spread and the business increased until the wholesale end became the most important part. In 1887 he incorporated under the style of the L. E. Waterman Co., and the development of the business continued until their product became widely known throughout the country.

Mr. Waterman was married twice and by his first wife had three children, a son, L. E. Waterman, Jr., and two daughters. Mr. Waterman was also interested in the fruit preserving business of the Waterman Condensing Co., of which he was the president.

The deceased was a prominent member of Plymouth Church, Brooklyn, and was a contributor, anonymously, to charitable and other funds of the church. He was a member of the Metropolitan Museum of Art and of the Brooklyn Institute. He also belonged to the Crescent Athletic, Hamilton and Lake Placid clubs. The funeral services were held Friday and the remains were taken to Boston for interment.

Proceedings of The Jewelers' League.

The regular monthly meeting of the executive committee of The Jewelers' League was held at The League office, Friday, May 3. There were present President Hayes, Vice-Presidents Greason and Karsch, Chairman Van Deventer, Messrs. Street, Lissauer, Wormser and secretary L. Stevens, Jr.

Five requests for change of beneficiary were received and upon motion granted, and the following applicants were admitted to membership: Thomas L. Brown, Englewood, N. J., recommended by Z. M. Vineburg and L. A. Miller; Albert H. Schutrum, New York, recommended by David Marx and L. A. Miller; Percy Chamberlin, New York, recommended by Z. M. Vineburg and L. A. Miller; Herbert W. Spink, Brooklyn, N. Y., recommended by J. C. Proudman and L. A. Miller.

The next meeting will be held June 7, 1901.

Andrew H. Frandsen, Monmouth, Ill., has had his store remodeled.

PEARLS.

"On the Spot."

We are thoroughly in touch with the principal pearl and precious stone markets of the world. The markets' every change and fluctuation, no matter how slight, is known to us, and in consequence we are ever in a position to avail ourselves of opportunities opened up by a change in market conditions. The gain is our customers' gain.

Alfred H. Smith & Co.,

CHICAGO,
103 State Street.

182 Broadway, N. Y.

LONDON,
21 Holborn Viaduct.

DIAMONDS

And Other Precious Stones.

Nelson H. Davis Will File a Petition in Bankruptcy.

WORCESTER, Mass., May 3.—Nelson H. Davis, jeweler, 372 Main St., will file a petition in bankruptcy some time next week. Friday he gave a mortgage to Willis E. Sibley, his counsel, on his property and stock in store for \$500 in anticipation of bankruptcy proceedings, the mortgage being filed at the City Hall. Mr. Humphreys, of Boston, who has a prior mortgage on the property of Davis, took possession of the store a few days ago, and this fact caused Mr. Davis to secure the services of Mr. Sibley and to give the mortgage in anticipation of bankruptcy proceedings. Mr. Sibley said, to-day, he would not be able to make up the schedule until some day next week.

Mr. Davis's store, in Lincoln house block, is one of the largest in the city. In August, 1887, Mr. Davis and his brother, George S. Davis, became partners in the firm of A. L. Burbank & Co., jewelers and dealers in sporting goods, and in 1890 they bought out Mr. Burbank's interest, and later divided the business, Nelson H. Davis taking the jewelry business, and George S. Davis the sporting goods. Mr. Davis went out of business several years ago and two years ago started a new store at 416 Main St. He moved to his present location about two months ago. He is a member of the Common Council from Ward 8.

Clocks for the United States Buildings East of the Rocky Mountains.

WASHINGTON, D. C., May 4.—Bids were opened at the Treasury Department, Saturday, for supplying United States buildings under control of the Department east of the Rocky Mountains, as the requirements of the service may demand, during the next fiscal year, eight-day, pendulum clocks. The bidders were as follows:

Chelsea Clock Co., Boston, Mass., \$10.45 and \$9.95 each.

Vermont Clock Co., New York, \$9.50 each.

Fred. Frick Clock Co., Waynesboro, Pa., \$35.75 and \$45.50 each.

Prentiss Clock Improvement Co., New York, \$9 each.

The E. Howard Clock Co., New York, \$12 each.

Seth Thomas Clock Co., New York, \$10 each.

Daniel Pratt's Son, Boston, Mass., \$9.50 each.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cort'l't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.



Marx & Brod.
MAKERS OF 14K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
NEW YORK.
Factory, 40 Maiden Lane.
Selection packages sent to responsible jewelers.

REMOVED to 51 and 53 MAIDEN LANE,
NEW YORK.

L. HELLER & SON.

S. & I. BERMAN, IMPORTERS OF

DIAMONDS,

REMOVED to 51-53 Maiden Lane, New York.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

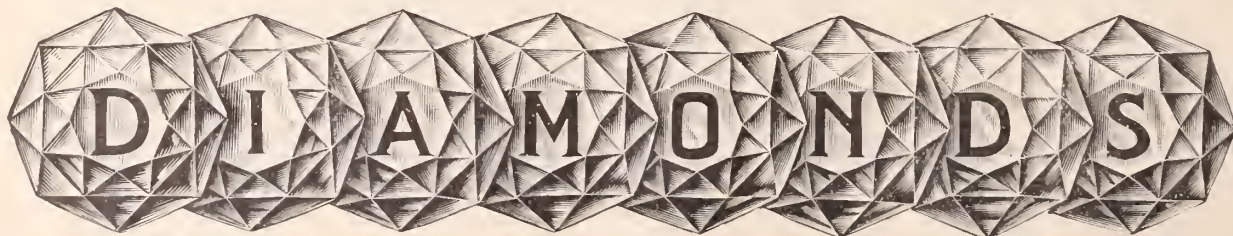
Thomas Maddock's Golden Wedding Anniversary.

PHILADELPHIA, Pa., May 1.—Thomas Maddock, for one-half a century the southern representative of Simons, Bro. & Co., celebrated the golden anniversary of his marriage last night at his home, 3402 N. 22d St., Tioga. Congratulations and presents were received from jewelers from all parts of the country, particularly the far south and southwest, where Mr. Maddock is widely known and highly esteemed.

A quaint feature of the anniversary festivities was the repetition of the marriage ceremony according to the ritual of the Society of Friends as performed by Mr. and Mrs. Maddock a half century ago. Dundas T. Pratt, a venerable retired jeweler, who was Mr. Maddock's preceptor in the lore of the craft and who was a guest at the wedding, was present also at the golden anniversary. Mr. Pratt sent 50 American Beauty roses, each of which, he artfully suggested, was representative of a good wish. Fifty yellow roses were sent from a jeweler of New Orleans and, indeed, the genial old couple were overwhelmed with flowers.

Mr. Maddock was born in Springfield Township, Delaware county, 73 years ago. When a lad he learned the jewelry business with Dundas T. Pratt and is now a member of Simons, Bro. & Co. Two years before he married Miss Lydianna Kimber he began traveling for the firm and now he is universally regarded as one of the most active and successful representatives of this enterprising house. He makes two trips of three months each every year through the entire south and southwest. On every trip Mrs. Maddock has been his companion, and both possess an inexhaustible fund of interesting reminiscences.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Death of Eli W. Van Houten.

NEWARK, N. J., May 2.—Eli W. Van Houten, formerly of the Van Houten Bros. Jewelry Co., who died, Sunday, at the home of his son, F. M. Van Houten, was nearly 72 years old and had lived in Newark since boyhood.

Mr. Van Houten was born in Paterson, N. J., in 1830. He came to this city in his youth and learned the jeweler's trade with John Medcraft. He then worked for Enos Richardson and became foreman for Ball & Barnard. At the age of 19 years he joined the First Baptist Church of this city. He remained an ardent church worker all his life.

In 1867 Mr. Van Houten started in business for himself in Belleville. Soon he took in his brother, and the business was continued under the firm name of Van Houten Bros. He lived there 13 years and then moved to Newark, where the business was conducted in Franklin St. In 1870 William P. Sayre became a member of the firm and it was then called Van Houten, Sayre & Co. This was continued until 1893, when the firm name was changed to Van Houten Bros. Jewelry Co. Mr. Van Houten retired in 1896 and the business is now conducted by his two sons, F. M. and J. M.

Mr. Van Houten was called captain by his friends and he well deserved the title. He served with much credit to himself with the old Second Regiment in the famous Jersey City riots three decades ago. Mr. Van Houten was married twice. He leaves two sons, Frederick M. and James M., and one daughter, Mrs. George L. Brower. He had been ill with pleurisy for about a year. The funeral was held Tuesday.

Calhoun Jewelry Co. Organized to Open a Store in Birmingham, Ala.

NASHVILLE, Tenn., May 1.—George R. Calhoun & Co., of Nashville, will establish a branch store in Birmingham, Ala., and the Calhoun Jewelry Co. have been formed to conduct the business. The company are George R. Calhoun, Jr., Tyler Calhoun and James Gaines. Mr. Gaines is of the B. H. Stief Jewelry Co. The Birmingham store will be opened in about a month and will be in charge of George R. Calhoun, Jr., and Mr. Gaines.

Lawson White, of Murray & White, Huntsville, Ala., came near dying recently by an accidental dose of morphine. Mr. White intended to take antikamnia, and instead swallowed two capsules of morphine. He did not know this until he felt a peculiar sensation and sent for a doctor. It took 14 hours of hard work to get Mr. White out of danger.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.**HEADQUARTERS FOR AMERICAN WATCHES.**

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, LONDON,
149 State Street. 29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Four Months for Baerncopf.

Philadelphia Jeweler Had Been Convicted of Selling Stock to Defraud Creditors.

PHILADELPHIA, Pa., May 3.—Samuel Baerncopf, recently convicted of selling the stock of his two retail jewelry stores on 8th St. and 9th St. to defraud his creditors and who was prosecuted on that charge by the Jewelers' Association and Board of Trade, was yesterday sentenced by Judge Ralston to undergo four months' imprisonment and pay a fine of \$1,000. Baerncopf had petitioned for a new trial on the strength of remarks alleged to have been made by District Attorney Scott connecting the defendant's name with an insulting allusion to his nationality. Judge Ralston delivered an

oral opinion in which he stated that an examination of the authorities did not show that the reason assigned was sufficient for the Court to grant a new trial.

Baerncopf was convicted on April 1 of "disposing of property to defraud creditors, by preventing the same from being made liable for the payment of debts." The Jewelers' Association and Board of Trade, who brought actions against Baerncopf, charged that he obtained jewelry from houses valued at \$19,000 to stock his two stores, on the representation that he had no debts. Last December he sold out both stores for \$8,400, but still retained an interest in the 9th St. establishment.

After reviewing the history of the incident and motion for a new trial made

in consequence thereof, Judge Ralston said:

"On the question of the language of the district attorney, the Court has examined all the authorities referred to by both sides and finds that where verdicts have been set aside on account of the language of a district attorney, that language has amounted to a misquotation of the evidence, to the recital of facts which were not in evidence, and, in some cases, comments upon the defendant's character when the defendant's character was not in evidence. In all of these cases it will be found that the district attorney made statements which amounted to statements of fact not justified by the evidence. In no case will it be found that the use of a mere opprobrious epithet has been held sufficient to set aside a verdict. While the Court does not think it proper, and so instructed the district attorney at the time, to use such opprobrious epithets, yet, in the heat of argument, it is sometimes done, as in this case, but it was corrected immediately and no harm was done. Therefore, on that ground, the motion for a new trial is overruled."

The sentiment of the local trade seems to be, from what was learned by a JEWELERS' CIRCULAR-WEEKLY representative, that Baerncopf's punishment has been richly deserved and his speedy arrest and conviction are an additional protection to legitimate jewelers and a warning to the dishonest.

Warning Against Fraudulent Sellers of Watches in Illinois.

CHAMPAIGN, Ill., May 3.—Ferguson & Craig have issued the following warning against two frauds:

"Evidence has come to us that a fraudulent use of our name and place of business is being employed in influencing people to buy worthless watches. The offenders are two men who claim their names are Graham and Williams, one coming from Chicago, the other saying he is a music teacher in Champaign. Graham says he lost his position through the failure of his employer and was compelled to take these watches in pay for his services, and for that reason can sell them so cheap. They further represent that these watches were examined by us and that we pronounced them good, 17-jeweled watches.

"These fellows have never had any watches examined by us. Any claim they may make, using our name, is with intent to deceive. We are advised by attorneys that anyone having been defrauded in this way may prosecute these offenders for obtaining money under false pretenses. We hope everyone who has been so defrauded will report that fact at once to the State's attorney."

Kachlein-Rising Co. Formed by Combination of Two La Fayette Houses.

LA FAYETTE, Ind., May 3.—The business interests of H. C. Kachlein and Delos K. Rising have been consolidated and the company formed to be known as the Kachlein-Rising Co. Mr. Kachlein is president of the new concern, Mr. Rising, secretary and treasurer, and Mrs. Lisette K. Rising, vice-president. Mr. Rising will also act as manager. The two stores will be continued as heretofore, the Kachlein establishment at the corner of 4th and Main Sts., the Rising on the west side of the public square. Messrs. Kachlein and Rising are brothers-in-law. The deal has been under consideration for some time.

Death of M. M. Follett.

LAKE CITY, Minn., May 2.—M. M. Follett, aged about 80 years, an old resident of this city, died to-day from pneumonia. He was one of the oldest jewelers in the State, though he had not been in active business for a number of years.

Buy Your Diamonds

now and take advantage of prices, which are much lower than they will be later on, for further advances in Rough Diamonds are sure to take place. Our stock of

LOOSE DIAMONDS,
MOUNTED DIAMONDS
AND COLORED STONES

is very large and the prices are reasonable.
Send in your orders.

HAYDEN W. WHEELER & Co.,
15 MAIDEN LANE,
NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Importations at the Port of New York.

<i>Weeks Ended May 4, 1900, and May 3, 1901.</i>		
<i>China, Glass and Earthen Ware:</i>		
China	1900.	1901.
China	\$31,784	\$54,787
Earthen ware	14,940	13,882
Glass ware	14,882	12,243
Optical glass .....	.....	2,188
<i>Instruments:</i>		
Musical	14,778	10,842
Optical	8,257	5,257
Philosophical	71	535
<i>Jewelry, etc.:</i>		
Jewelry	7,990	8,019
Precious stones	86,517	361,017
Watches	12,300	14,511
<i>Metals, etc.:</i>		
Bronzes	127	1,353
Cutlery	38,292	36,023
Dutch metal	6,809	.....
Platina	57,302	53,740
Silver ware	882	304
<i>Miscellaneous:</i>		
Alabaster ornaments	271	19
Amber .....	.....	.....
Beads	2,044	3,617
Clocks	2,678	2,899
Fans	9,813	5,857
Fancy goods	9,040	15,829
Ivory .....	.....	7,454
Ivory, manufactures of.....	666	455
Marble, manufactures of.....	15,665	26,392
Statuary	1,927	3,541

Suicide of John Aikenhead.

SALAMANCA, N. Y., May 4.—John Aikenhead, who had a store on River St. and apparently did a good business, suddenly closed his store, last week, and went to Toronto, Ont., stating that he was called there by the illness of a brother. A few days later he was followed by his wife and child. On Thursday A. L. Young arrived from Toronto and took possession of the Aikenhead store, stating that Mr. Aikenhead had been taken ill at the home of his father, in Toronto. Later, Mr. Young received word that Mr. Aikenhead had been taken insane and had jumped from a window, sustaining a concussion of the brain which resulted in his death. It is thought that overwork had undermined his health. He was about 36 years old.

Mr. Young is still in charge of the Aikenhead store, but expects to dispose of the stock soon.

William H. Rogers Corporation Organized to Handle Silver Ware.

PLAINFIELD, N. J., May 4.—The William H. Rogers Corporation, the object of which is to manufacture, sell and deal in silver ware and silver plated ware, have filed a certificate of incorporation in the County Clerk's office, Elizabeth, N. J. The capital is \$100,000, divided into 1,000 shares, of which \$10,000 has been paid in.

The corporation will have their plant in Plainfield and the offices will be located at 132 North Ave. The incorporators have elected the following officers: President, William H. Rogers; vice-president, J. A. Hubbard; secretary and treasurer, J. P. Mosher; directors, Eugene L. Babcock, Howard P. Reynolds and the officers, all of Plainfield. The location of the plant has not yet been decided upon.

D. A. Hauk, Logansport, Ind., has sold out his store to Flinn & Smith. They will restock and beautify the store.

KOHN & CO.

Every piece of
our

**Salable Diamond
Jewelry**

is a money-maker for some
retail jeweler.

9 to 13 MAIDEN LANE

NISSSEN

Ludwig Nissen

*Emil Knopf
John W. Ruefer
Frank L. Wood*

18 JOHN ST. NEW YORK.

We carry the largest, finest and
most complete line of Mounted
Diamond Jewelry of any house in
America.

Connoisseurs of Jewelry....

appreciate the beauty of
the designs and excellence
of the workmanship of the
lines of

**Gold Rings, Lockets,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

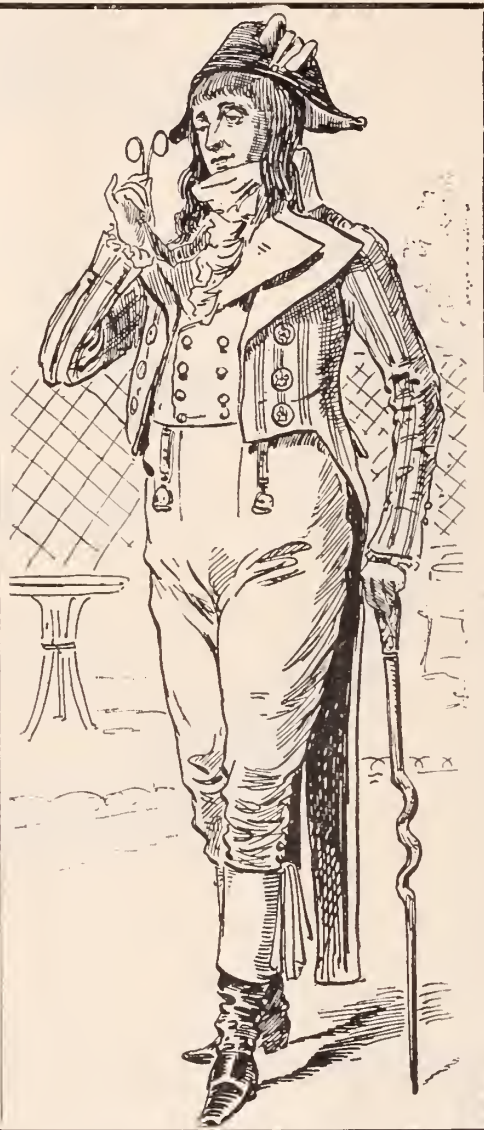
MADE BY

STERN BROS. & CO.

**Factory, 33-43 Gold St.,
NEW YORK.**

Chicago Office, 149 State St.

New and attractive designs at popular
prices are now being shown to the
jobbing trade.



SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET,

NEW YORK.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, **Diamonds.**
NEW YORK.

**REMOVED to 101 BEEKMAN STREET,
NEW YORK.**

**S. L. VAN WEZEL,
DIAMOND CUTTER.**

Death of Theodore F. Breese.

MERIDEN, Conn., May 4.—Theodore F. Breese, one of Meriden's best known manufacturers, died suddenly at his residence, 501 E. Main St., about 11 o'clock Wednesday evening, of an internal hemorrhage. Mr. Breese for some time had been afflicted with jaundice. Complications set in and he became worse, although he was able to attend to business up to about two weeks ago. He had been a sufferer from the malady for about a year and when other men would have given up, he persisted in keeping in touch with his business, with the inevitable result—the disease strengthened itself in his system, until, becoming enfeebled, he was forced to remain indoors. Two weeks ago Mr. Breese gave up his visits to the factory, but Wednesday was the first day that he was forced to remain abed. It was not expected that death was near, and though the family were apprehensive they were unprepared for the shock of death.

Mr. Breese was born in Dover, N. J., Dec. 9, 1828. Sometime in the 60's he became connected with the New York office of the Charles Parker Co. He took up his residence in Meriden about 28 years ago, remaining in the metropolis during the week and coming to Meriden over Sunday. A short time after he was transferred to Meriden and placed in a responsible position with the then Parker & Whipple Co., of which the Parker Clock Co. are the successors. Mr. Breese soon after became the active manager of the business which, under his guidance, has steadily increased and it now ranks among the leading industries of the town. Mr. Breese was president and treasurer of the Parker Clock Co. for a number of years. As an employer Mr. Breese always had the sincere respect of every man who worked under him. He believed in paying good wages and getting good labor in return. As a business man he was frank yet shrewd and as a citizen he had the esteem of all his townspeople.

Mr. Breese is survived by a widow and two children. He was twice married, his first wife being Miss Cornelia E. Parker, daughter of Hon. Charles Parker. Some years after her death Mr. Breese was married to Miss Elizabeth Punderford, daughter of J. A. Punderford, of New Haven, who survives him. The children living are Nellie Breese Allen, wife of J. F. Allen, president and treasurer of the Meriden Gravure Co., of this city, and Charles Parker Breese, of Norfolk, Va., both by the first wife.

Funeral services of Mr. Breese were held this afternoon, Rev. Dr. Frank A. Schofield, pastor of the First M. E. church, officiating. The interment was in Walnut Grove cemetery.

A ladies' gold watch, stolen in the robbery of Solomon Loeb's store, Erie, Pa., last November, has been recovered in Cleveland, O. This, together with the goods recently found on burglars arrested in Pittsburgh, Pa., leads Mr. Loeb to think he may eventually recover most of the stolen property.

**Robbers Chased by Police,[†] Scattered
Stolen Goods as They Ran.**

HARRISBURG, Pa., May 3.—An officer frustrated a bold attempt to rob the jewelry store of George A. Hutman, 803 N. 3d St., yesterday morning. The officer saw two men standing in front of the Hutman store with large bundles under their arms. As he started toward them a third man gave a shrill whistle and the two men started to run. While being pursued by the officer one of the men fired at the latter. The officer returned the fire and shortly thereafter stumbled over the two bundles, which were found to contain about \$200 worth of silver ware of all descriptions. Jeweler Hutman was summoned and went over his stock, finding a full case of watch chains and charms among the missing. Jewelry was found all along the route taken by the burglars after their discovery. It is thought they had filled their pockets with jewelry. Most of the more valuable jewels was locked in the safe, which had not been tampered with. The bags in which the burglars dumped their plunder were made from pieces from the cover of a large glass case.

Late this afternoon Samuel Houck was arrested and identified by the policeman as the man who shot at him while being pursued.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended May 4, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin..... \$156,370 30
Gold bars paid depositors..... 71,284 55

Total \$227,654 85

The value of gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

April 29..... \$1,790,166
" 30..... 5,355
May 1..... 2,031,265
" 2..... 47,915
" 3..... 45,562
" 4.....

Total \$3,920,263
Of this sum, over \$3,760,000 was withdrawn for export.

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:
D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.

Main U. S. Branch }
and Case Works } CINCINNATI, OHIO.

65 NASSAU STREET,

NEW YORK.

PATEK, PHILIPPE & CO.,

GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street,

NEW YORK.

OMEGA WATCHES.

OVER 1,000,000 IN USE.

NONE BETTER MADE.

All the Leading Jewelers Sell the OMEGAS.

NO STOCK COMPLETE WITHOUT THEM.

MADE IN 10 AND 11 LIGNE, O SIZE, 12 SIZE, 16 SIZE.

SIX DIFFERENT GRADES—FROM 7 JEWELS TO 21 JEWELS, ADJUSTED.

FITTING REGULAR AMERICAN CASES.

NO PRICES ADVERTISED IN ANY JOURNAL. FAIR PROFIT CAN BE MADE.

Sold to LEGITIMATE JEWELERS Only.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, }
3 Maiden Lane, N. Y. }

SELLING
AGENTS.

GROSS & BEGUELIN,
17 Maiden Lane, N. Y.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS FOR THE

OMEGA, HAMILTON, ELGIN, WALTHAM
AND ALL MAKES OF CASES—
GOLD, SILVER, GOLD FILLED.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our
watches than with any other make.

The Columbus
Watch Co.,
COLUMBUS, OHIO.

Send for
New
Price-List
and
Special
Discounts.

Tariff Decisions & Regulations.

WHAT IS A SCIENTIFIC INSTRUMENT?

The Board of United States General Appraisers, in deciding a recent protest, took up the question of what constitutes a scientific instrument, such as may be entitled to free entry under paragraph 638, of the Tariff act of 1897, and their opinion, written by General Appraiser DeVries, is interesting, because of its applicability to optical and other instruments imported by collateral branches of the jewelry trade. The salient part of the decision is as follows:

"The merchandise was assessed for duty as manufactures of metal and plaster of paris. The protestants claim that it should have been classified under paragraph 638, of the Tariff act of 1897, which provides for the free entry of:

"Philosophical and scientific apparatus, utensils, instruments and preparations, including bottles and boxes containing the same, specially imported in good faith * * * for the use or by order of any college * * * in the United States, * * * subject to such regulations as the Secretary of the Treasury shall prescribe."

"The record shows, satisfactorily, a substantial compliance with these regulations, and that the goods were in good faith imported for the use of Vassar College.

"We find as fact from the testimony that the instruments in question consist of three classes: The first made of plaster of paris, presenting surfaces which cannot be represented by straight line figures and so requiring therefor solid material; the second made of wire representing straight line figures mostly, with some semicircles, and the third are of silk thread fastened in solid material; that they are made and used solely for the purpose of demonstrating properties of mathematical angles, surfaces and lines, and peculiar points that are connected with these, and are not and can not be used for any other purpose.

"It is evident from the testimony that these instruments are made and used solely for the purpose of demonstrating to the eye the different lines and angles of the triangle, sphere, hyperbola, parabola and other mathematical quantities. Mathematics is a science, that of figures and quantities and their properties and relations. It is purely a science, and any instrument representative or illustrative thereof, we believe, is purely a scientific instrument. The only approach to a definition of a scientific instrument is found in *re Massachusetts General Hospital* (95 Fed. Rep., affirmed in 100 Fed. Rep., 932) as follows:

"Scientific instruments may be said to be such as are specially designed for use, and principally employed in any branch of science; such use may be for the purpose of observation, experiment or instruction, or it may be a use in connection with the professional practice of a science."

"These instruments are 'especially designed for use,' and not only 'principally' but *entirely* and *solely* 'employed in a branch of science', to wit, mathematics. And the use is for the purpose of 'observation, experiment and instruction' therein, and these solely. They differ from a model of a human eye (held not scientific in T. D. 21974) in that the latter illustrated a material substance rather than a scientific postulate. These instruments illustrate solely and only those quantities and their relation which constitute and are the conceptions known as mathematics—a science.

"We are, therefore, of the opinion and conclude that the instruments in question are scientific instruments and as such entitled to free entry, under the provisions of paragraph 638 of said act.

"The protest is sustained and the Collector will reliquidate the entry accordingly."

Among the decisions handed down during the past week by the Board of Classification of the United States General Appraisers, New York, were the following:

H. Muhr's Sons, Philadelphia, Pa., imported vases of china with mountings of bronze or other metal, china constituting the material of chief value; they were assessed for duty at 60 per cent., under paragraph 95, act of 1897, and were claimed by the importers to be dutiable at 45 per cent., under paragraph 193 of the same act, as articles of metal not specially provided for. The protest was overruled.

Charles Ahrenfeldt & Son and G. T. Bassett imported various articles of glass, cut, engraved, colored, etched, etc., which were assessed for duty at 60 per cent., under paragraph 100 of the Tariff act of 1897. They were claimed by the importers to be dutiable at 45 per cent., as manufactures of glass, not specially provided for, under paragraph 112 of the same act. The protest was overruled.

The Barlow, Holyoke, Mass.

WON'T YOU

be numbered among the thousands of
up-to-date merchants who are using

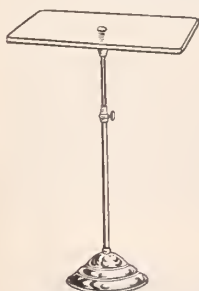
Barlow Display Fixtures?

We manufacture the most complete
line you ever saw.

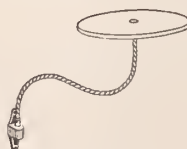
Send for 200-page catalogue.

Barlow Mfg. Co., Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 273.
Glass-top Stand.
Top 4x7 or Larger, as
desired.



No. 310.
Glass Shelf Bracket.
Shelf 8 or 10 in. diam.

prizes Awarded for Design for Seal of the N. E. M. J. and S. Association.

PROVIDENCE, R. I., May 3.—Accompanying this article are illustrations of the three successful designs in the annual competition among students in the Rhode Island School of Design for prizes offered by the Manufacturing Jewelers' and Silversmiths' Association, the photographic reproductions showing the artistic nature of the models for which the prizes were awarded.

The subject generally chosen in former years for the contest has been a drawing of an original design for some article of jewelry or silver ware. The subject last year was a design for a spoon handle and two years ago it was a belt buckle. The committee in charge of the contest for the Association this year, however, made

seal should be modeled and cast in plaster of Paris; that the seal should be round and have in a circle the inscription: "N. E. J. & S. Association;" that in the center it bear a device of or illustration of an act or operation performed in the manufacture of jewelry; that this central portion should be six inches in diameter and that the exterior of the cast should be eight inches in diameter.

It was some 10 days after the conclusion of the contest before the committee of award appointed by the Jewelers' and Silversmiths' Association met at the School of Design to decide which of the models should receive the prizes, which were divided into first, second and third prizes of \$12, \$8 and \$5, respectively. The members of the committee were president Frank T. Pearce, George H. Grant,

is considered an added advantage in view of the fact that the device would have to be greatly reduced in size in the event of its adoption as the seal of the Association.

The second Lohrman prize design, the work of Ernest Lohrman, is a beautiful example of designing and modeling, but lacks much of the element of originality so patent in the first prize design. The seated female figure, her attitude as she admires in the mirror the effect of her neck ornament and the overflowing jewel case are all admirably conceived and artistically executed, but the beauty of the design would be largely, if not entirely lost if the model were to be reduced to the size of an ordinary seal.

The design submitted by George L. Turner, to which was awarded the third prize, is very similar in many features to



FIRST PRIZE.



SECOND PRIZE.



THIRD PRIZE.

PRIZE WINNING DESIGNS FOR A SEAL FOR THE N. E. MANUFACTURING JEWELERS' AND SILVERSMITHS' ASSOCIATION.

a wide departure from the beaten track and decided upon a seal for the Association as the subject for the contest. The difficulties contained in such a proposition were evidently recognized, for but six students entered the contest, while the last contest resulted in the submission of more than 40 drawings by some 25 contestants. It is pretty well known to designers that it is one of the hardest tasks to devise a good seal, which will at once meet all requirements and conform to the necessary limitations as to form and subject matter prescribed by such a small circle. Principal Warren S. Locke, of the School of Design, described the situation concisely by remarking that this sort of designing required the best knowledge of the uncommon art of "leaving out" unnecessary and cumbersome details. It will be noticed that the design for which was awarded the first prize embodies this particular feature in a marked degree. Principal Locke and committee representing the Association express themselves as being highly gratified with the results of the contest now brought to a close, notwithstanding the much smaller number of entries.

The requirements in the contest were that the subject be a seal for the New England Manufacturing Jewelers' and Silversmiths' Association; that the time during which designs might be submitted should be from 12 o'clock noon on March 4 to 12 o'clock noon on April 15; that the

Roswell C. Smith, John H. Remlinger and former president John M. Buffinton. The committee found themselves somewhat troubled in deciding between those who confined themselves strictly to the conditions of the contest and those who interpreted them freely. The final decision was upon the qualifications of merit and fitness, or practicability for use for the purpose in view.

The selection of the design submitted by Miss Ethel Pierce was practically unanimous for first prize. This model, which represents in its central portion a die cutter at work, is simple, strong and accurate in the drawing and seems to conform perfectly to the requirements set forth above. That it is not so finely and delicately finished as others in the contest

Mr. Lohrman's model, and is open to the same adverse criticism in that much of its fine detail would be lost by reduction in size, while being worthy at the same time of much commendation as an artistic creation.

A. L. Smith, 203 N. 20th St., Birmingham, Ala., has opened another store at 307 N. 19th St. This store will be under the management of Frederick William Haury, who has been Mr. Smith's repairer. Mr. Smith will continue the business at the old store.

John T. Buker, Rockford, Ill., will retire from the jewelry business at once and will be succeeded by Adam H. Bolender. The Buker jewelry business was established by Horace Buker in 1855.

ALL-GOLD
SIGNET RINGS.

GEO. O. STREET & SONS,
Manufacturing Jewelers,



CHICAGO OFFICE,
103 State Street.

24 JOHN STREET,
NEW YORK.

Death of E. H. Goodrich.

CHICAGO, Ill., May 4.—E. H. Goodrich, of the Goodrich & Potter Co., one of the best known retail jewelers in the west,



THE LATE E. H. GOODRICH.

passed away at his home in this city, April 30, after a brief illness, from pneumonia.

Mr. Goodrich was born in Buffalo, N. Y., in 1840, spent his boyhood there and on coming of age entered the jewelry business in that city as successor to his father.

Thirty-eight years ago he came to Chicago and engaged in the same line under the firm name of E. H. Goodrich. In 1890 the firm were incorporated as the E. H. Goodrich Co., and in 1896, on the death of Mr. Potter, who occupied one-half the space rented by Mr. Goodrich in the Tribune building, the latter purchased the good will and business of the former and consolidated the two under the name of the Goodrich & Potter Co., now being conducted by the widow. Mrs. Goodrich and one daughter survive him. The funeral was held Thursday at the family home and interment was at Oakwoods.

Mr. Goodrich was a citizen of sterling worth, a pleasant gentleman to meet socially and one who had a thorough, practical knowledge of the details which go to make a successful merchant in the jewelry line. There are few men of his experience and knowledge in the little niceties that go so far to please a customer. Mr. Goodrich was one of a type of merchants whose number are gradually becoming fewer.

Eckfeldt & Ackley, 49 Chestnut St., Newark, N. J., have just issued an illustrated catalogue of miniature mountings. The catalogue illustrates in half tone the handsome assortment of mountings made by the firm, with pictures of well known women, printed on a rough paper which gives a highly artistic effect to the production. The cover has an embossed illustration in color of a mounting, studded with rubies and framing a colored portrait.

Jacksonville Conflagration.**Practically Every Jeweler Burned Out and Business Section in Ruins.**

JACKSONVILLE, Fla., May 5.—A fire that destroyed the greater part of this city between the hours of 2 o'clock P. M. and midnight of Friday, causing a total loss now estimated at over \$10,500,000, burned out nearly every jeweler and optician of importance, in some cases causing a total loss.

The fire started at the corner of Lee and Monroe Sts., near the Union railroad station, and spread with great rapidity. The wind was blowing hard, and although the fire department worked valiantly to check the flames, it was soon seen that the entire town was threatened. The fire, after eating its way through many business blocks, reached the residence part of the city and house after house went down before the flames. Citizens became panic-stricken and there were scenes of terror throughout the city. In the effort to stop the fire dynamite and other explosives were brought into use and many houses were blown up. These efforts were useless. The high wind carried the fire from one part of the city to another until there were blazing homes or business blocks in all directions. The chief of the fire department became crazed from the excitement. Aid was summoned from all nearby towns and promptly sent.

The finest buildings in the city were destroyed, including the Windsor hotel, the Duvall hotel, the St. James hotel, the Crystal Roof Garden, the Opera house, the Western Union telegraph office, the Southern Bell telephone exchange, Catholic church and Times-Union building. The jewelry stores were mainly located on Bay St., the principal thoroughfare, which runs parallel to St. John's river, and the abundance of water there available assisted in saving many buildings which would otherwise have been destroyed.

Fifteen thousand people were made homeless and there is hardly an inhabitant of Jacksonville who has not lost either home, business or employment, and in many cases all three. The portion destroyed comprises 140 squares in the heart of the business and most populous section of the city, covering an area about two miles long and three-quarters of a mile wide.

As soon as the fire was under control and the first excitement had subsided, the homeless ones were cared for as well as possible and communication established with the outside world, which had been cut off by the early burning of both telephone and telegraph headquarters. Offers of assistance came from all parts of the country and business men began preparations for clearing up the wrecks of their stores and warehouses. Many of the homeless are now sheltered in military tents loaned by Government and State authorities. Relief trains and boats brought provisions and clothing. Thousands of people left the city to secure shelter and comfort.

The Greenleaf & Crosby Co.'s jewelry store was burned to the ground. Mr. Crosby

DUEBER- HAMPDEN WATCHES.

Largest Distributors in AMERICA.



No Goods
Sold at Retail.

John W. Pierwood & Co.
No. 3 Maiden Lane, New York.

states that all of the silver ware and jewelry was placed, when it was seen that the building was doomed, in their large fire-proof vault, together with as much of their valuable china and bric-à-brac as could be found room for. This vault held all its contents uninjured through the great fire of 1891, when the greater part of the store was destroyed, and Mr. Crosby hopes to find everything intact when the vault is opened, which will not be until Monday or Tuesday, as it is covered by hot ruins. No estimate of loss can be made until then.

Mr. Crosby lost his fine dwelling house with its contents, saving nothing but some articles of clothing and jewelry. J. F. Lane, of the company, also lost his residence with contents. Many of the employees lost their homes with all their contents.

D. A. Cooke, who made an assignment about 10 days ago to N. A. Hall, is entirely burned out.

L. I. Stephens, who recently moved into a new store on Main St., had his building burned level with the ground.

Every other jewelry store of importance is destroyed.

The disaster is so great, the destruction so entire, that it is impossible to get details yet. People have scattered everywhere to find food and shelter and cannot give information when they are found; they do not yet know the extent of their losses.

PICKING UP THE THREADS OF BUSINESS.

JACKSONVILLE, Fla., May 6.—All the burned out jewelry houses are anxiously awaiting the cooling of the ruins sufficiently

to enable them to estimate the extent of their losses, meanwhile, in most cases, looking for means to reestablish business in temporary quarters. The Greenleaf & Crosby Co. have opened headquarters today in a vacant store on Forsythe St. The fixtures of their St. Augustine store will be brought here at once and used in the temporary store. A big safe, once used by St. John's county, has been secured. It is hoped to open the vault to-morrow. No estimate of loss can be given yet. The vault, from an exterior view, appears in good condition and there are hopes that the contents will be intact. Greenleaf & Crosby Co. did not own the building they occupied.

THE CIRCULAR-WEEKLY has received the following telegram, which explains itself:

JACKSONVILLE, Fla., May 6, 1901.
JEWELERS' CIRCULAR-WEEKLY, New York:
Insert reading notice to trade to mail us immediately catalogues.

GREENLEAF & CROSBY CO.

The trade have already been notified and the asked for catalogues are on their way to Jacksonville.

The Merchants' Association of New York have appointed a committee to obtain food, clothing and money for the immediate relief of the merchants and citizens of Jacksonville made homeless and destitute by the disastrous conflagration. Shipments are now being made to the stricken city, and merchants are requested to send in their contributions as

promptly as possible. Checks may be made payable to the order of John D. Crimmins, acting treasurer, care The Merchants' Association, 346 Broadway, New York. The committee appointed to take charge of this work consist of Hon. Abraham S. Hewitt, Alexander E. Orr, John Claffin, Charles Stewart Smith, John D. Crimmins and William F. King.

The question of raising a fund to aid the suffering and destitute at Jacksonville will probably come up before the monthly meeting of the directors of The Jewelers' Association and Board of Trade, to-morrow afternoon. No action could be taken until after this meeting, although many of the members have individually contributed to various funds. It is the general expression of the trade that even without concerted action, leniency will be extended to all debtors in the afflicted city who are suffering from the effects of the fire.

Efforts are being made whereby the plant of the Rockford Watch Co., Rockford, Ill., may be again operated.

The store of W. E. Prater, Garden Valley, Tex., was burglarized, April 29, and \$1,444 worth of watches and jewelry stolen.

Peter Miller, Kingman, Kan., who has sold out to J. H. & G. A. Talbert, Conway Springs, Kan., after being in business 18 years, will locate in Manila, P. I., where he has secured a good location on the plaza for an optical establishment.

Ring Value.

From the time they were first put on the market, C. P. Goldsmith & Co.'s Rings have stood unapproached for

**Beauty,
Originality
and Variety.**

Our new lines are now being shown to the *Jobbing Trade*.

**MOUNTED DIAMOND RINGS,
HAND-CARVED GOLD RINGS,
SEAL RINGS, SET RINGS,**

in Rose Diamond and Pearl Combinations with Opals, Doublets,
Garnets and Turquoise.

C. P. GOLDSMITH & CO.,

Manufacturers.

33-43 GOLD STREET, NEW YORK.



No. 3356. SALAMBO.



No. 3368. EVE AND SERPENT.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.

BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,
Estab. 1880. 3 Maiden Lane, New York.

Connecticut.

Isaac Wershow, New Haven, died, last week, from typhoid fever.

William C. Hawley, of the Davis & Hawley Co., Bridgeport, was married, April 30.

Frederick C. Keene, aged 70, for many years superintendent of a department in the E. N. Welch Mfg. Co., Forestville, was thrown from a trolley car while standing on the platform last Tuesday night by a sudden jolt of the car. He was seriously injured, his collarbone and some ribs being broken. On account of his age chances are against his recovery.

Benjamin Silverthau, New Haven, was arrested, April 30, on a bench warrant charging him with attempting to bribe Foote Thompson, of East Haven. He was released on a bond of \$1,000. Mr. Thompson accuses Silverthau of having attempted to bribe him to vote to grant the petition of the Fair Haven and Westville R. R. Co. for permission to extend their tracks from New Haven to Derby, by telling him that if he would support the measure the New Haven merchants would make up a purse for him. Silverthau has admitted having talked with Thompson.

The quarterly meeting of the directors of the Wallingford board of trade was held May 1. Those who attended were: President W. J. Leavenworth, treasurer William H. Newton, secretary Roswell D. Perkins, directors William H. Edsall, E. C. Thiesen, A. C. Brooks, C. H. Tibbits, James Gaffney, George D. Munson. The chairmen of the various standing committees offered nominations for the personnel of their respective committees, which reports were accepted and nominees elected. These committees were: Trade and manufacturing—C. H. Tibbits, chairman; William H. Edsall, R. H. Cowles, James Gaffney and F. A. Wallace. Municipal affairs—A. C. Brooks, chair-

man; William H. Newton, L. M. Hubbard, John B. Kendrick, George E. Dickerman. Statistics—George D. Munson, chairman; Charles D. Morris, R. D. Perkins, Henry L. Davis, John A. Martin. Transportation and communication—Emil C. Thiesen, chairman; William H. Edsall, Henry E. Biggins, William Hassett, R. H. Ives.

Boston.

E. E. Bentley, of the Bentley Jewelry Co., Jewelers building, has been confined to his home by illness for two weeks.

Ezra C. Fitch, president of the American Waltham Watch Co., has recently returned from a several months' visit in Europe.

Walter B. Snow was, April 24, appointed administrator of the estate of the late Frank F. Place, 81 Hanover St., and will continue the business for the estate.

Buyers in town last week included W. F. Newhall, Lynn, Mass.; S. W. Baker, Rockland, Mass.; George T. Springer, Portland, Me.; Frede Aug Loyer, North Abington, Mass.; N. C. Nelson, Concord, N. H.; J. H. McGovern, Haverhill, Mass.; Mrs. Kingsbury, Portsmouth, N. H.; F. B. Reed, East Weymouth, Mass.; H. W. Heath, Braintree, Mass.; Miss Mae Dempey, with W. S. Lee, Salem, Mass.; W. F. Godben, Waltham, Mass.; C. F. Pettingill, Quincy, Mass.; S. B. Gurney, of Gurney Bros., Brockton, Mass.; J. A. Collins, Salem, Mass.; N. C. Squire, J. H. Conner, Herman Emerson, all of Lynn, Mass.; R. A. Lohnes, Worcester, Mass.; J. J. Woodworth, Somersworth, N. H.; Daniel Low, Salem, Mass.; C. H. McKinny, Damariscotta, Me.; W. T. Almy, New Bedford, Mass.

The store of Andrew J. Mashaw, Ruston, La., was destroyed by fire, April 24.

THE "TOURISTS" CHAFING DISH.

A GOOD SELLER FOR THIS SEASON OF THE YEAR.

Especially adapted for travelers and outings, is compact and occupies small space when closed.



No. 1092
Capacity, 2 pints. View open, ready for use.

SEND FOR
OUR COMPLETE
CATALOGUE.

Everything in
Metal Wares.

Manufactured by

S. STERNAU & CO.,
204 Church Street, New York.



View Closed.
Stand, lamp, extinguisher, handle and dish
are inside hot-water pan.

Philadelphia.

C. R. Smith & Son, 18th and Market Sts., are renovating and embellishing their store.

Tuwy Sobol, jeweler, 501 Catherine St., was married, last week, to Miss Dora Brower.

Samuel Jaquette, of the Bailey, Banks & Biddle Co., has sailed for Europe on a business trip.

H. Hamilton, manufacturing silver-smith, is having extensive repairs made to his property at 1203 Sansom St.

Roy Phillips, late with R. Kirkpatrick, 211 S. 11th St., has left town to open a retail store of his own in Hatfield, Pa.

J. Albert Caldwell, of J. E. Caldwell & Co., sailed from New York, Wednesday, on the *Zeeland*. This is Mr. Caldwell's annual trip.

A large sheet of glass in the show window of H. Muhr's Sons fell out, one night last week, and broke into fragments on the pavement.

J. H. A. Davisson, of J. E. Caldwell & Co., announces the engagement of his daughter, Miss Virginia Davisson, to Francis S. Bennett.

Walter Chattin, of Garber & Chattin, manufacturing jewelers, 8th and Sansom Sts., has started on an extended hunting trip through the far southwest.

Miss Eva Beck has resigned her position with L. C. Reisner & Co., to accept another as stenographer and typewriter at the main office of the Bell Telephone Co.

Mr. Clark, head of the silver ware department of Strawbridge & Clothier, is seriously ill at his home with an affection of the kidneys. He has been confined to his home nearly a month.

While C. A. Kortenhaus, jeweler, 53 N. 6th St., was sweeping the pavement in front of the store, one day last week, a sneak thief entered, stole four gold watches, worth \$300, and escaped.

Charles Friel, for many years with Lingg & Brother, died, Thursday, at his home, 1129 Green St., after a lingering illness. Mr. Friel was about 45 years old and at one time was widely known in the trade.

At the annual shad dinner of The Philadelphia Jewelers' Club, April 30, nearly 200 guests were feasted. The dinner was followed by a vaudeville entertainment, humorous and musical. L. P. White presided.

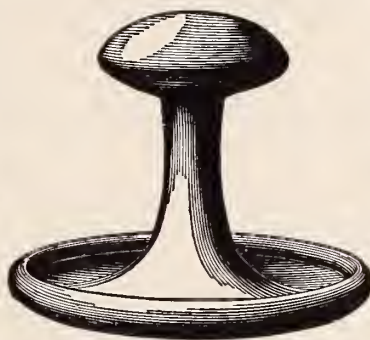
William P. Sackett, before he sailed for Europe, last week, donated a large silver loving cup to be awarded the winner of the shuffleboard tournament now in progress between members of The Philadelphia Jewelers' Club.

E. P. Ledos, of Ledos Mfg. Co., Newark, N. J., who met with a serious accident recently in Los Angeles, Cal., has written friends in the trade in this city that he has left the hospital and is homeward bound.

The theatrical benefit of the Philadelphia Branch of The Jewelers' League, given at the Broad Street Theater, Tuesday night of last week, was a financial success and exceeded the fondest expectations of the most enthusiastic of the originators of the project. The object of the benefit was to start a fund for the aid society of the local branch.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Kremenz One-Piece Collar Buttons made and sold within the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Kremenz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Kremenz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Kremenz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,


49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,

68 Nassau St., New York.

Trade Gossip.

Henry Guild & Son, 433 Washington St., Boston, Mass., who have been in business for more than 50 years, are offering their stock and the good will of the business for sale. The business has enjoyed the patronage of the best class of customers in the city, and the opportunity offered by the sale of the business is a rare one.

Henry Freund & Bro., 9-13 Maiden Lane, New York, have been compelled, by the increase of their business, to secure additional office room. They have, therefore, rented the office adjoining their own, thereby nearly doubling their former floor space. The changes in the office will greatly enhance its attractiveness, and the firm state that they will be pleased to have their friends call there during the week.

The great demand for the "Carmen" adjustable bracelet, patents covering which are owned and controlled by the D. F. Briggs Co., Attleboro, Mass., has naturally induced others to contemplate making imitations, and the D. F. Briggs Co., as may be seen in their advertisement in another portion of this issue, present a warning to the trade generally that they own and control patents No. 428,447, May 20, 1890, and No. 34,019, Feb. 5, 1901, and that they will hold responsible for damages all those who infringe upon these patents. The "Carmen" bracelet is one of the hits of the year in the jewelry trade, and the D. F. Briggs Co. intend to protect their interests to the fullest extent of the law.

One of the real taking novelties that from time to time make their appearance in the trade is the new "Victorian" bell spiral hat pin, patented and controlled by McRae & Keeler, Attleboro, Mass. It is graceful and symmetrical in form, strong and durable and costs no more than the old style of vibrating pin. The "Victorian" vibrates with gentle motion, and by reason of the chain attached within the spiral, it is impossible for the spring to pull out and become misshapen; on the contrary, it springs back to its natural form and retains permanently its symmetrical form and beauty. Several designs of this hat pin, as well as pictures showing its construction, can be seen in another part of this issue.

One of the most artistic pamphlets that has ever come under our observation is that of "Ye Olde House of Sturdy," issued by J. F. Sturdy's Sons, Attleboro Falls, Mass. The pamphlet gives a brief review of this old firm, founded in 1865, specifies the policy of the firm and their trade-marks and also presents information about "The Sturdy Line," showing the tags that appear with the different swivels. The pamphlet is a comprehensive one devoted to this firm's fine rolled gold plate chains, and will prove of much interest and value to every jeweler. It has additional interest as a specimen of fine pamphlet making, consisting of a few folded leaves of heavy antique finish linen paper, the front cover showing a duplicate in tint of the beautiful engraving in the firm's advertisement in another part of this issue. The pamphlet can be had upon application.

Dip Buckles.

You want them. This is the best style for Summer. We make all kinds, gilt, oxidized, French gray or enamel. Write for our special Graduation Buckle, suitable for Summer wear. Popular prices. Fish Scale Chatelaine Bags and Purses are more popular than ever. Are you interested in Souvenir Spoons? A postal brings samples.

Codding & Heilborn Co.
NOVELTY MANUFACTURERS,
NORTH ATTLEBORO, MASS.

Sample Office:
CHAS. VAN NESS,
11 Maiden Lane,
NEW YORK.



LOUIS STRASBURGER & SON CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,
Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulevard Haussmann. CHICAGO: 103 State Street.

Providence.

The Ostby & Barton Co. are installing a new boiler at their factory on Richmond St.

R. L. Griffith, of the R. L. Griffith & Son Co., has returned from his annual sojourn at Rockledge, Fla.

Martin, Lowe & Taussig, stone dealers. New York and Paris, have opened a branch office in this city at 152 Weybosset St.

Goodfriend Bros., dealers in precious and imitation stones, have removed from the Hodges building, Weybosset St., to offices at 256 Westminster St.

C. Ray Randall, Alton H. Riley and Frederick D. Heffron, all of North Attleboro, have filed articles with the Secretary of State, in this city, for incorporation under the style of C. Ray Randall & Co., Incorporated. The company are formed with a capital stock of \$12,000 for the manufacturing, buying and selling of jewelry and plated ware. Mr. Riley is a son of W. H. Riley, of the North Attleboro firm of Riley, French & Heffron, and Mr. Heffron is a member of that firm.

J. C. Wolstenholme, manufacturer of jewelry, 144 Pine St., has been succeeded by the Wolstenholme Mfg. Co., who have just been incorporated with a capital stock of \$20,000. The names of the incorporators appearing on the articles filed last week at the office of the Secretary of the State, this city, are John C. Wolstenholme and Annie Wolstenholme, of Providence, and Milton R. Joseph, of Chicago.

In the Common Pleas division of the Supreme Court last Tuesday, Frederick H. Winder was sentenced by Judge Wilbur to pay a fine of \$50 and costs for the larceny of silver from the Gorham Mfg. Co. Winder had petitioned the Appellate Court for a new trial, having been convicted on the charge of larceny on Nov. 2, 1899. The petition for a new trial was denied by the Appellate Court and Winder was brought into the Common Pleas Court on a *capias* and sentenced as above. He paid the fine and costs, which amounted to a total of \$152.40.

Arrangements have been completed for a big parade to mark the formal opening of the season by the Jewelers' Base Ball League, next Saturday, May 11. Seated in carriages, the officers and members of the League will start from the Narragansett hotel and make a parade through the principal streets in the central portion of the city. The jewelry firms represented by teams in the League have contributed liberally for the parade and have furnished the players with uniforms for the season. The American Band will head the procession. George W. Dover, B. A. Ballou & Co., the Waite, Thresher Co., R. L. Griffith & Son Co., Ostby & Barton Co. and Clark & Coombs are the jewelry firms represented.

The machinery, tools, fixtures, etc., contained in the jewelry plant lately owned by D. W. Costigan & Co., were sold at public auction by order of the mortgagee on the premises, 220 Eddy St., Friday forenoon. The property as a whole was bid in by Jeremiah R. Sullivan, of this city, for \$1,355. The keepers, who had

been placed in the shop in pursuance to attachment proceedings in two suits brought by Bruhl Bros., stone dealers, and John J. Shanley, plumber, have been withdrawn, for the reason, it is understood, that there was nothing in the shop that they could levy on. It is also stated that one or both suits has already been settled. The business will be continued at the same location by the purchaser, Mr. Sullivan.

A rumor which gained some currency the past week, to the effect that the Harvard Button Co. plant was to be removed by its new owners to the Fuller building, W. Exchange St., has been corrected by inquiry at the office of the company. The business is to be continued as before at the same location in the Manufacturers' building, 7 Beverly St., with Mr. Locke, formerly a member of the firm, in charge as manager. Ben C. Crandall, who was for some time traveling representative of the Harvard Button Co., has severed his connection with the company, having become interested in a Providence concern engaged in the production of a successful motor. For the present no successor will be engaged to fill Mr. Crandall's place as salesman for the Harvard Button Co.

Attleboro.

Fred H. Hill, of F. H. Hill & Co., returned, Friday, from a lengthy honeymoon trip.

Luther R. Hall, formerly head of L. R. Hall & Co., has been driven by his health to seek southern California, leaving last Friday.

Charles E. Bliss, of Bliss Bros. Co., presented to the Attleboro public schools, last week, a very valuable collection of geological specimens.

Jarvis M. B. White, a veteran of the Civil War, and for 17 years with R. F. Simmons Co., died on Monday. The funeral will be to-morrow afternoon.

Bloom Bros., the new pearl workers in the Bigney building, completed, Saturday, the fitting up of their plant and sent out on the same day their first set of samples.

Joseph M. Bates, recently retired from Bates & Bacon, is having plans laid to add two more stories upon his brick business block, on the main street of Attleboro.

James E. Blake, of the James E. Blake Co., and Frank Mossberg, of the Frank Mossberg Co., threw their handsome factories open to the inspection of the members of the Rhode Island Automobile Club, May Day.

Sidney O. Bigney, of S. O. Bigney & Co., was toastmaster at a big gathering of Odd Fellows and Rebekahs from all over this part of the State, last week, to celebrate the anniversary of the formation of the order of Odd Fellows in America.

The first outbound wave of salesmen left Attleboro, Saturday. They were a few early birds after a Summer novelty worm. The next three weeks will see the knights of the grip leaving steadily, though by far the greater number will go after the 20th.

David E. Makepeace has recently bought a big piece of land adjoining that on which his jewelry factory building is

located. Last Friday he removed a large dwelling from the land and broke ground for the duplicate of his shop, whose intended construction was announced in these columns.

Delight was caused, last Friday, in Attleboro by the announcement that steps are being taken by a half dozen of the manufacturing jewelers to erect a factory in the town and manufacture the Baldwin steam automobile. The names of Joseph M. Bates, formerly of Bates & Bacon, and Arthur A. McRae, of McRae & Keeler, have been connected with the move by report, but authoritative statements cannot be secured.

North Attleboro.

Doran, Bagnall & Co. are closed a week for repairs and improvements about their plant.

Theron I. Smith, of T. I. Smith & Co., accompanied by Mrs. Smith, returned last week from an extended stay at Palm Beach, Fla.

C. Ray Randall, for years traveling salesman for Riley, French & Heffron, Alton H. Riley, of the same firm, and Frederick D. Heffron, also a member, left a few days ago, and last week they took out a certificate of incorporation in Providence as the C. Ray Randall Co., Inc. They will manufacture plated jewelry with a capitalization of \$12,000.

North Attleboro was shocked by a frightful runaway Wednesday of last week. Twenty-four of the male employes of R. Blackinton & Co. drove in a large barge to Mirimichi pond, in Wrentham. On the return trip the pole broke at the top of a very long and steep hill. Frightened by it the maddened horses dashed down the hill. All the party were thrown out, 22 receiving painful but not dangerous injuries, one having a leg broken, and the last receiving concussion of the brain which at this writing has not passed the point of danger.

Newark, N. J.

Work has been begun on a four story brick and stone factory building in the rear of 42 Walnut St. by Charles L. Carrington, of Carrington & Co., manufacturing jewelers, who are at present occupying a building in the rear of 19 Green St. The present building is on the site for the proposed new City Hall. The new building is to be 23x114 feet and is to be built of brick and bluestone. Carrington & Co. will occupy the upper two stories and the two lower floors will be rented.

The officers in charge of the Courvoisier-Wilcox Mfg. Co. and the Crescent Watch Cast Co. report that the strike is practically ended so far as they are concerned, as both factories have received additions to their force during the week and are running in all departments. No conference was had with the strikers through the week, and though some of the men have come back to work, many positions have been given to help obtained outside the ranks of the regular employes. The companies say that there will be and can be no recognition of the unions, and owing to this stand there is nothing to confer about between the management and the strikers.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.
WALTHAM, MASS

THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWELAR, NEW YORK.

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - -	4.00
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France and Switzerland, - - -	20 fr.
Germany, - - -	16 marks
Single Copies, - - -	.10

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Pay money only to authorized collectors having proper credentials.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 72.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

THE jewelers have ever been among the first to succor their suffering brethren from distress. The substantial aid given by them after the horrifying disasters at Charleston, Johnstown and Galveston, we feel sure, will be repeated in the present calamity at Jacksonville.

FOR the benefit of anxious inquirers, we will say that the Costello bill, passed by the New York Legislature, prohibiting the employment of women or children at polishing or buffing, which, as published last week, was signed by Governor Odell and is now a law, will not affect the manufacturing jewelry trade in any way, as there is practically nothing in its provisions which is not already a part of the factory laws of the State. The factory statutes, as amended by the laws of 1899, contained two sections known as 91 and 91*, the second providing that no male child under 18 years nor any female should be employed in any factory at operating or using any emery or corundum stone or emery buffing wheel. The Costello bill simply reenacted this section as section 92 of the factory laws, instead of section 91*. The section in no way interferes with women employed at those wheels usually used in the jewelry factories, but applies only to emery buffing wheels or emery or corundum stone.

THE unusually large value of the precious stones and pearls imported into New York last month and also during the three preceding months, as published in detail and commented upon in the last issue of THE CIRCULAR-WEEKLY, was also the subject of a special report by Jewelry Examiner George W. Mindil to Appraiser Wakeman, which reads:

'HON. WILBUR F. WAKEMAN,
"SIR:—I have the honor to report that the merchandise received and passed in this room during the month of April amounted to \$2,538,331.34, thus exceeding the figures of the best month on record.

"The business for the first four months of the present calendar year amounted to \$9,114,874.40, exceeding by nearly 50 per cent. the figures of the best year on record (1899), when the figures were \$6,209,702.33. In diamonds and precious stones and pearls there were passed \$2,293,026.85 worth, of which \$1,579,491.72 were cut and \$718,545.13 uncut. This is 600 per cent. over April, 1900, and 130 per cent. more than April, 1899.

"These figures and comparisons proclaim beyond all other arguments the prosperity of the country. More than one-half of the precious stone supply of the world is now marketed in the United States, and of this amount more than one-third consists of 'rough,' showing the great progress made in diamond cutting in our land.

"By reason of the precious stone schedule in the present tariff, particularly in connection with the impetus given to all industries by its wholesome legislation generally, this new industry of diamond cutting, which came into being with the advent of the Dingley bill, has come to stay, to increase and to prove profitable.

"(Signed) GEORGE W. MINDIL."

SOME jewelers of Chicago, in interviews vouchsafed to *The Tribune*, of that city, have expressed doubts as to report of contemplated rises in the price of diamonds by the controlling syndicate in London. We cannot perceive any ground for their assertions, although it is possible that the time has come when it may be good policy for jewelers to call a halt to the rampant publication, in the public prints, of exaggerated rises in the price of diamonds. But among ourselves there is no use in shutting

our eyes to the true condition of affairs. Every report from sources that seem to be honest and reliable indicates a firm and advancing diamond market. As one of the latest reports on the subject, we translate the following from a paper published in Paris, which is generally considered reliable and unbiased in such matters:

"De Beers shares are in great demand at £33 11/16. Buyers believe in a dividend of 25 to 30 shillings, instead of 20 shillings, for the six months ending in June, on account of the high price of diamonds, the possible consolidation with Jagersfontein and the expected benefits from the manufacture of dynamite. These reports have been well known for some time. We may mention as a rumor the following, that the company intend to compel the syndicate who buy the product to pay much higher prices, and that if the syndicate refuse to yield, the De Beers Company will decline to renew the contract and will sell diamonds directly, realizing as a consequence the profit of the syndicate, which has been £1,000,000 per annum. From this increase, it is reported, a profit of £1 per annum will accrue to the stockholders of the De Beers Company."

As we are going to press, we learn that the De Beers Company, May 1, renewed their contract with the syndicate, at an advance of 30 per cent.

Keck Diamond Smuggling Case Gets Another Court Hearing.

PHILADELPHIA, Pa., May 4.—Argument on a motion to quash the indictment against Herman Keck, Cincinnati, O., on the charge of smuggling 563 diamonds into this port, from Europe, in 1896, was heard by Judge McPherson, in the United States Circuit Court, this city, Wednesday. Argument was directed by A. S. L. Shields, Keck's attorney, against the second indictment. It was maintained that the bill did not sufficiently charge any offense against the revenue laws. Counsel also claimed it to be faulty on account of repugnancy, the defendant being charged in one place with smuggling cut diamonds and in another uncut diamonds. It was also asserted that the crime of smuggling had not been consummated, as the jewels were seized while they were on board the vessel.

United States District Attorney Holland was of the opinion that the indictment was sufficiently explicit and that there was no ground for the allegation of repugnancy, as the defendant was accused of smuggling both cut and uncut diamonds.

Judge McPherson reserved his decision.

Last Week's New York Arrivals.

CHAMBERSBURGH, PA., W. Ludwig, Broadway Central.
CINCINNATI, O., F. Herschede, Imperial.
GALVESTON, TEX., J. E. Blum (Rosenfield Notion Co.), Albert.
MILWAUKEE, WIS., A. W. Neisser (Neisser Jewelry Co.), Hoffman.
PITTSBURGH, PA., O. Heeren (Heeren Bros. & Co.), Astor.
SAN FRANCISCO, CAL., M. L. Levy (M. L. Levy & Co.), Normandie.
L. Kalman, Herald Square.
ST. LOUIS, MO., A. S. Mermod (Mermod & Jaccard Jewelry Co.), Westminster.
A. L. Bauman, Herald Square.

Report of Watch Consolidation.

Reports from Several Sources, but Nothing Definite Obtainable.

BOSTON, Mass., May 6.—There is a report that Drexel, Morgan & Co., New York, are at the head of a watch syndicate, about to be formed, involving \$75,000,000. The plan, as outlined, is to combine the plants of the United States Watch Co., purchased about three weeks ago, the plants of the American Waltham Watch Co., the American Watch Tool Co. and the O'Hara Waltham Dial Co., all in Waltham, Mass., besides that of the Elgin National Watch Co., Elgin, Ill., and perhaps that of the Rockford Watch Co., Rockford, Ill. T. Zurbrugg has been at Waltham in consultation with president E. C. Fitch and Royal Robbins, Jr., with a view, it is said, to the purchase of the American Waltham Watch Co. factory.

No definite information could be obtained to-day, at the Boston office of Robbins, Appleton & Co., agents for the American Waltham Watch Co.

For some time past there have been rumors to the effect that the financial interests which control the Keystone Watch Case Co., the Philadelphia Watch Case Co. and other concerns have been endeavoring to obtain control of one of the large watch companies of the country. The Associated Press, yesterday, published a report to the effect that an effort was being made to buy the American Waltham Watch Co.'s plant at Waltham and

also the Elgin National Watch Co.'s plant at Elgin, Ill., but gave no authority for the statement. The report probably originated from an article published in a Waltham paper to the effect that T. Zurbrugg had been in that city, in connection with alterations in the plant of the United States Watch Co., recently purchased by the owners of the Keystone and Philadelphia Watch Case companies, and that Mr. Zurbrugg had been interviewing President Fitch, of the American Waltham Watch Co. This could in no way be verified and in fact was denied, although the matter was later published by the Boston Transcript and soon after by the Associated Press.

President Fitch was in New York, yesterday, making his headquarters with Robbins & Appleton, the selling agents of the American Waltham Watch Co., but had nothing to say on the subject. T. Zurbrugg was also expected in New York, though a CIRCULAR-WEEKLY reporter was unable to find him. Daniel F. Appleton, of Robbins & Appleton, claimed that there was nothing to say whatsoever in regard to the various reports and rumors, except that the accounts published in the papers so far were not correct. When asked if any negotiations were on or any consolidation had been proposed, he said that nothing whatever had been done, but would not say anything about the future.

In regard to the connection of the Elgin National Watch Co. with the report, nothing could be learned at the

New York office, as Mr. Thompson, the agent, was not there, and neither President Hulburt nor General Manager Cutter was expected in town.

The interests that control the Keystone Watch Case Co. and the Philadelphia Watch Case Co. also control Bates & Bacon, the New York Standard Watch Co., the United States Watch Co., as well as the business of T. Zurbrugg and watch case business of H. Muhr's Sons, which he bought out.

Tiffany & Co.'s Pan-American Exhibit to Be in Charge of George F. Kunz.

George F. Kunz, of Tiffany & Co., is to take charge of the interests of that house at the Pan-American Exposition and will probably remain at Buffalo until the close of the exposition. This is the 25th anniversary of his exposition work, which began by representing the American Museum of Natural History for some 10 weeks at the Centennial Exposition, in Philadelphia, in 1876. He was identified with the Tiffany exhibit, and as special agent in charge of the Mining and Mineralogical exhibit at the Paris Exposition, and was decorated as an Officer of the Academy and awarded a gold medal and a silver medal as collaborator, all in 1889. He was an honorary special agent to the Kimberley International Exposition in 1891, was a representative of Tiffany & Co. at the World's Columbian Exposition, in Chicago, in 1893, and was the only honorary special agent in mining. He received eight medals, including the highest award, a gold medal, for his literature, rocks, portraits and folk lore, and a special hall was devoted to his library on gems, mineralogy and mining. In 1894 he was honorary chief of mines at the Cotton States International Exposition, in Atlanta, Ga. In 1897 he was a member of the exposition jury, chairman of the industrial art division and treasurer of the New York State commission to the Tennessee Centennial Exposition, at Nashville. In 1898 he was honorary chief of mines to the Trans-Mississippi Exposition at Omaha, Neb., and was awarded a gold medal. In 1900 he was in charge of the Tiffany exhibit at the Paris Exposition and was a Governmental and special delegate to a number of international congresses. He was awarded a gold medal for his writings on gems, a bronze medal for his folk lore and a medal as collaborator.

Mr. Kunz has recently been decorated by the French Government as an "Officier Instruction Publique" with the purple button, the second highest grade of the purple decorations, the first being the purple ribbon of an "Officier de la Academie" which Mr. Kunz received in 1889.

E. W. Brookman, Rock Island, Ill., who recently purchased the department store of J. B. Eckhart, will conduct it in connection with his jewelry store.

A can of gasoline was spilled in a hot air register in the store of L. E. Soggs, Binghamton, N. Y., Saturday. The gasoline ran into the furnace and a fire resulted which damaged the building and stock to the extent of \$2,500.

If this happens

PRICE OF DIAMONDS TO GO UP.
Cecil Rhodes on His Way to London Now to Fix the Market Value.

Special Cable Despatches to THE SUN.
LONDON, April 27.—There really seems some reason to expect an early advance in diamonds. This has not yet been decided upon, but five firms in London which control the market and are themselves controlled by the De Beers Mining Company of South Africa think it probable that the price of diamonds would have been much higher but for the war.

Every year a representative of the De Beers Mining Company comes to London and gives a report as to the state of the mines, and then the price is settled. Cecil Rhodes is now coming here for this purpose, and when he arrives the price of diamonds will advance.

will you get caught short? No better time to get your customers to invest in diamonds, or to invest your money in diamonds.

We have a very complete stock, and while it lasts, it is subject to your call at present prices.

Anything you want, loose or mounted, on Memo.

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New York Notes.

M. Adler, formerly of 65 Nassau St., is now at 30 Maiden Lane.

E. Hemmendinger has moved from 65 Nassau St. to 41 Maiden Lane.

The International Silver Co. have entered a judgment for \$39.86 against Meyer L. Sire.

M. J. Averbeck, accompanied by his family, left last week for a month's trip through the west.

A judgment for \$165.61 has been entered against the Camm Watch Case Co. by Z. O. Nelson and another.

George C. White, formerly president of Rogers & Bro., returned last week, with his wife, from a trip to California.

Among the firms who recently removed to 65 Nassau St. were the following: L. Spitzel & Bro., L. E. Meyer, W. C. Solomon and J. Beck.

Aaron Lauterbach, dealer in diamonds and precious stones, formerly of 41 Maiden Lane, is now in his new offices at 14 Maiden Lane.

The office and diamond cutting factory of S. L. Van Wezel, formerly in the Richard K. Fox building, Franklin Sq., are now in the Beekman building, 101 Beekman St.

The Mercantile Watch Co. have been incorporated in New Jersey with a capital of \$300,000. Melancthon J. Briggs, of Jersey City; Henry W. Runyon, attorney, Jersey City, are the incorporators.

The New York Clock Co., of New York, have been incorporated with a capital of \$10,000. William Lesser and Benjamin Lesser, New York, and Louis Ottensoser, Ocala, Fla., are the directors.

Wasil Kamiensky, who is said to be a diamond dealer, living in Delancey St., was arrested last week and lodged in Ludlow Street Jail in an action for \$10,000 damages, brought by Mrs. Max Smith, 69 Willet St.,

who sues the defendant for defamation of character.

The strike of the workmen employed by the Dubois Watch Case Co., at their factory, 30 Morton St., Brooklyn, ended Monday, and the hands went back to work, yesterday morning. The men had been out three weeks since the firm notified them, April 15, that the union rules would not thereafter be recognized in the management of the factory. Monday a conference was held between the strikers and their employers and the differences were adjusted on a basis said to be mutually satisfactory. The men then returned to work the following day.

A similarity in firm name, which has been the cause of no small confusion and inconvenience, is that existing between the Barker Silver Co., Milford, Conn., and the C. E. Barker Mfg. Co., 56 Warren St., New York. The latter house were, until last Fall, selling agents for the former, but at that time the two firms severed connection. The Barker Silver Co. are at present in the hands of a receiver in bankruptcy and the similarity of the names has caused annoyance to the C. E. Barker Mfg. Co., who are solvent.

Charles Ludwin, an instalment dealer in jewelry and other goods, was arrested, Thursday, on an order issued by Justice McCarthy, of the City Court, in an action for damages brought by Carmine Santullo. The plaintiff claimed he purchased some goods from Ludwin, and after receiving a receipt in full was, a short time later, arrested on an attachment issued in a suit in the Municipal Court and lodged in jail. He was released after his brother had paid the costs and the claim, and then brought this suit for damages for false arrest and imprisonment. Ludwin was released in \$1,000 bail.

Argument was heard before Justice O'Gorman in the Supreme Court, Thursday,

on the motion for a mandamus to compel Justice Bolte, of the Municipal Court, to transfer an action brought by Phillip Stromberg, an instalment dealer in jewelry, against Samuel Jaffe, to another district. The defendant, who is sued for \$250 in promissory notes, alleged that both he and the plaintiff were out of Justice Bolte's district, but the suit had been brought in that court because Stromberg had influence with the Judge. In the course of the argument the fact was brought out that Stromberg had brought over 300 suits in Justice Bolte's court and that his actions are kept separately in a docket from all the others.

The schedules of Harris Herman, a jeweler of 40 Catharine St., who was adjudicated a bankrupt on an involuntary petition by three creditors, filed six weeks ago, were filed in the United States District Court, Wednesday. They show liabilities of \$8,694 and assets nominally worth \$4,736. Of the assets about \$1,000 is in stock seized by the sheriff and \$3,736 is the face value of accounts due to the bankrupt. There is but one secured creditor, A. M. Bachrach, for \$705, who holds as security two pairs of diamond earrings and five gold watch cases, all valued at \$380. Among other creditors for more than \$100 are: Charles Kahn, \$224; J. R. Wood & Sons, \$510; A. Roseman, \$400; A. Grinspan, \$181; H. B. Claflin Co., \$286; J. Rogers, \$457; Hamilton Gordon, \$107; L. Witsenhausen, \$613; Lieberfriend & Mendelsohn, \$119; A. Jaffer, \$233; A. Rosenbaum, \$130; B. Pusrin, \$100; Jacob Cohen, \$476; S. Konowitz, \$500; H. Baum, \$100; Alois Kohn & Co., \$342; J. Horowitz, \$104; M. S. Benedict Mfg. Co., \$158; J. Macher, \$834; Ansonia Clock Co., \$122; M. Frankel, \$161; H. Bloch, \$100; D. Mayer, \$199, and I. Wilner, \$700.

It was reported from Jersey City, last week, that Frank Miller, the burglar who attempted to enter the house of Daniel

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and you won't have to tarry long, for they are now on the road (drop us a postal, just to guard against being overlooked), and you will be well repaid for your tarrying. The engraving, finish and workmanship on the new line of **BELL 14-K. GOLD-FILLED WATCH CASES** surpass anything ever before attempted on a filled case. Nothing but the highest grade solid gold cases can compare with them—a strong statement, but see them and then pass judgment. We can put in more gold and employ better workmanship because we sell to you direct—we don't have to divide with the middleman, and you don't, either. You get a better case for less money. We'll tell you an interesting tale of how you can become the "watchman" of your city or town if you'll send us your card.



The "Bell Special" Gold-Filled Watch Cases are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

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DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades

Kraus, jeweler and pawnbroker, living at 60 E. 108th St., was the same man who had been sentenced, in 1894, to three years in State's prison for robbing the jewelry store of Edward Fox, Bergenline Ave., Union Hill. Miller escaped from State's prison and was recaptured, serving three years additional.

A. Roseman has returned to his office, 9-13 Maiden Lane, after a two weeks' illness.

A. Newburger, retail jeweler, formerly at 1317 Broadway, will move to 1361 Broadway.

George N. Joyce, retail jeweler for nearly half a century at 32 Fulton St., has moved to 123 Nassau St.

McAleenan's pawnbroking and jewelry store has been moved from lower Washington St., Brooklyn, to Lawrence and Fulton Sts.

The Duryea Co., manufacturers of novelties, and the Miniature Portrait Co., both formerly at 180 Broadway, are now in their new offices at 32 Maiden Lane.

Ph. Zeitlen has withdrawn from the firm of A. Anzelewitz & Co., jobbers, 110 Canal St., and the business is continued, without change, by the remaining partners, A. Anzelewitz and J. Zuckert, under the old firm name.

William Matschke, formerly associated with the manufacturing jewelry firm of Adolph Kuhn & Co., last week filed a petition as a voluntary bankrupt. His schedules show six unsecured creditors with claims amounting to \$7,583 and no assets.

One of the largest yellow diamonds ever imported into this country passed through the Appraiser's Stores, New York, last week. The stone weighs 250 karats and is in the shape of an oblique octahedron. It is one of the most symmetrical diamonds of its size ever imported.

Aaron Nadler and Max Weisler, who composed the bankrupt jewelry firm of Nadler & Weisler, have petitioned the United States District Court for a discharge of their debts in bankruptcy. A hearing on the petition will be had before Judge Brown, Wednesday next, at 10.30 o'clock A. M.

A man who refused to give his name was arrested, Wednesday, by a policeman, just after he had smashed the window of Samuel Trigger's jewelry store, 41 Third Ave.

Another man who was found looking at the window later was also arrested, but declared he was innocent. Both men were held for examination.

The will of James R. Taylor, for many years a member of the jewelry firm of Read & Taylor, 9 Maiden Lane, whose obituary was published last week, was filed for probate, Saturday, in the office of the Kings County Surrogate. Mr. Taylor left an estate worth \$810,000, of which \$800,000 is in personal property. He was a bachelor and much of his estate goes to relatives in Virginia and elsewhere in the south. He leaves \$47,500 to various charitable and other organizations.

An action was commenced, last week, in the United States Circuit Court, in New York, by the Royal Metal Mfg. Co. against the Art Metal Co. The suit is over a design patent owned by the plaintiffs, which, they allege, the defendants have infringed and is the usual action in equity in which they ask a penalty of \$250 damages, profits and preliminary and perpetual injunctions restraining further infringements. The complaint, which is signed by Isaac Loewenthal, president of the Royal Metal Mfg. Co., states that he is the author of a special design for belts, on which he obtained design patent No. 34,357, April 9, 1901, and has assigned that patent over to the plaintiff company. He claims that the defendants are making and selling belts embodying his design to the damage of the plaintiffs, and asks for the injunctions and an accounting.

The jewelry seized last week from Prince Henri de Croy, of Belgium, upon the latter's arrival on the *Potsdam*, as told in the last issue of THE CIRCULAR-WEEKLY, will probably not be held by the United States Government. The jewelry was appraised at the Public Stores and the following value put upon it: The emerald and diamond bracelet, \$400; a ring, \$550, and two snuff boxes, \$525. De Croy called at the Law Department of the Custom House, Thursday, accompanied by the Belgian Consul, and explained that the jewelry was all his own personal property; the bracelet being an heirloom that he had worn for many years. The ring was returned to him then and he was instructed to make an application to the Secretary of the Treasury for a remission of the forfeiture of the other

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Solicits Accounts from the Jewelry Trade.

articles. The opinion was expressed that had he declared the articles they would have been admitted free of duty, and it is believed that his application for the return of the goods will be granted by the Treasury Department.

Promptly, on Wednesday last, workmen began tearing down the buildings at 180 and 170 Broadway, where modern office structures are to be erected. Both these buildings were for years occupied by jewelers.

The trade are warned to be very careful in dealing with a man calling himself H. Meyers, a pawnbroker from Altoona, Pa., who is said to be attempting to get goods from jewelry houses in the vicinity of the "Lane." Before letting him have goods word should be sent to the Jewelers' Association and Board of Trade.

The Watchmakers' and Jewelers' Benevolent Association, No. 1, of New York, held an open meeting and entertainment Sunday night, on the occasion of their moving to new and more commodious quarters at the Café Logeling, 235 E. 57th St. The meeting was attended by about 200 people, including the members and their families, who were agreeably entertained by an excellent musical programme, after which a supper was served. At the supper the aims and excellent standing of the Association were touched upon by the officers in their addresses. The officers of the society at the present time are: President, L. Lewis; first vice-president, J. Shapiro; second vice-president, J. Rosenkrantz; treasurer, T. Hersh; recording secretary, T. Salias; financial secretary, M. Slavitt; first trustee, T. Becker; second trustee, P. Krutkin; third trustee, R. Metzger; sergeant-at-arms, J. Rainess.

Trans-Atlantic Voyagers.

TO EUROPE.

Benjamin Eichberg, of Eichberg & Co., New York; Maurice Rosenbaum, of Rosenbaum & Adler, New York, accompanied by his wife; S. Jaquette, with Bailey, Banks & Biddle Co., Philadelphia, Pa.; J. F. Saunders, New York, and G. M. Thurnauer, New York, accompanied by his wife, sailed, Saturday, on the *Lucania*.

Otto Heeren, of Heeren Bros. & Co., Pittsburgh, Pa., sailed, Saturday, on the *Potsdam*.

Moses Kahn, of L. & M. Kahn & Co., New York, accompanied by his wife, and Jacob Strauss, of Jacob Strauss & Sons, New York, sailed, Wednesday, on the *Kaiser Wilhelm der Grosse*.

B. Hyman, of Hirsh & Hyman, New York; Lee Reichman, of Joseph H. Fink & Co., and Albert Shire, of Frank & Shire, New York, sail, to-day, on the *St. Paul*.

A. T. Berridge, with Minton's, Ltd., England, sailed, recently, on the *Umbria*.

A. S. Mermod, of the Mermod & Jaccard Jewelry Co., St. Louis, Mo., sails on Thursday.

David Marx, of Marx & Brod, will sail, May 16, on *La Lorraine*.

Max J. Lissauer, of Lissauer & Co., New York, accompanied by his wife, and Henry Zimmern, of Henry Zimmern & Co., New York, will sail, May 16, on the *Deutschland*.

FROM EUROPE.

S. Dessau and Maurice Dessau, New York, returned, last week, on the *New York*.

S. H. Levy, of L. & M. Kahn & Co., New York, and Sol. Lindenborn, New York, accompanied by his wife, returned, last week, on the *Etruria*.

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GUARANTEE Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.

We guarantee our batteries to run the clock one year without renewal.

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We can guarantee them absolutely because we make our own wire and all the parts and appendages of the chains. We know **exactly** the quality of every ounce of material and every bit

of work that enter into their manufacture.

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Jurgensen, Jules	25		

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A DESIGNER of sterling silver ware wishes to make a change. Address, "Designer, 1,000," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and salesman; can repair all kinds of complicated watches. Address, C. N. F., Box 77, Franklin, Pa.

WATCHMAKER, jeweler and salesman desires a situation; competent to take entire charge of store. D. C., 293 Central Park West, New York.

FIRST-CLASS WATCHMAKER, jeweler and engraver wants situation; 35 years' old; steady, temperate. Address, S. C., care Jewelers' Circular-Weekly.

COMPETENT WATCHMAKER and jeweler; do some engraving; strictly sober; best references. W. Sampson, 1213 Filbert St., Philadelphia, Pa.

BY a thoroughly competent watchmaker on high-grade railroad work; complete set of tools; first-class references. Address, Lock Box 17, Pulteney, N. Y.

SITUATION by A1 bookkeeper, who is also experienced in stock; best references from present employers. Address, O. G., care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman in New England and Middle States desires to change July 1; good record. Address, "American," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, salesman and good clock repairer, own tools, wishes position at once; state salary paid in first letter. Address, "A., 26," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, with references; 17 years' experience; have all tools; single; wages, \$15; New York State or east preferred. Address, "Pivot," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, with six years' experience in retail jewelry store, desires position with a wholesale or manufacturing house; moderate salary. Address, W. H. S., care Jewelers' Circular-Weekly.

WANTED—By a watchmaker, engraver and experienced refractionist; strictly first-class; accustomed to city, but would prefer town of from 3,000 to 10,000. Address, "Jeweler," Box 7, Winston, N. C.

A YOUNG MAN, 22 years of age, would like to handle a line of jewelry; small salary and commission; visit trade in New York and vicinity and east. Address, "Active," care Jewelers' Circular-Weekly.

WANTED—Position in city by good clock repairer; good jeweler, good salesman, fair watchmaker; have good tools and good references. Address, "Good," care Fisher & Sons, 66 Nassau St., New York.

YOUNG LADY desires position as assistant in office of wholesale jewelry or jobbing house; six years with retail jeweler; references if necessary. Address, "Assistant," care Jewelers' Circular-Weekly.

WANTED—A position as western traveler for a first-class manufacturing jewelry house; have had long experience with the best trade in the west; best of reference. Address, W. R., care Jewelers' Circular-Weekly.

WATCHMAKER AND JEWELER, as second place in retail jewelry store; careful workman, good pivoter; highest references regarding honesty and ability; strictly temperate. S. J. A. H., care Ezra F. Bowman, Lancaster, Pa.

SITUATIONS WANTED—Continued.

WANTED—Position as salesman, indoors or city and suburbs; has many years' experience in the clock line, domestic and also foreign; acquainted with the jewelry trade; very best of references furnished. P. P., care Jewelers' Circular-Weekly.

ENERGETIC and capable young man, thoroughly experienced in the up-to-date manufacture of every branch of the jewelry and novelty business, desires position as foreman; executive ability and thorough practical knowledge. "Practical, 47," care Jewelers' Circular-Weekly.

POSITION WANTED by a watchmaker with long experience; now with the leading house in New York City; an expert on fine, complicated watches; fine springer and adjuster; a thorough, competent, reliable workman; with present house many years; none but first-class house need apply. Address, "N. Y.," care Jewelers' Circular-Weekly.

Help Wanted.

EXPERIENCED stock clerk wanted; must be able to furnish first-class reference. Freudenheim Bros. & Levy, 54 Maiden Lane, New York.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

MAN of good appearance and experience as salesman; must be able to repair jewelry, clocks, etc. A. Weiner, 2693 Third Ave., near 143d St., New York.

WANTED—By a manufacturer, a salesman to travel in the south and west; must be acquainted with the trade. "X Y X," care Jewelers' Circular-Weekly.

YOUNG MAN in jewelry store; must understand American clocks; chance to advance wages, \$5 to \$7, according to ability. Address, "Jones," Room 907, 11 Maiden Lane, New York.

WATCHMAKER, jeweler, plain engraver and refractionist at once; tools and trial case; experienced; permanent; \$14. Reply with photo and reference to Samuel G. Ruth, Royersford, Pa.

WANTED—A good watchmaker, single; can do plain engraving and jewelry jobs; must have own tools and willing to work for reasonable wages. Address, L. F., care Jewelers' Circular-Weekly.

WANTED—A manufacturing jeweler and engraver; must be first-class in every respect; permanent position to right party. Address, with references, wages desired, etc., H. Mahler's Sons, Raleigh, N. C.

WANTED—Young man to solicit for trade in the city for diamond mountings and to take orders for special work; moderate salary for the first year. Address, "Intelligence," care Jewelers' Circular-Weekly.

WANTED—A young man as salesman and shipper; party with some knowledge of watches preferred; give age, references and salary expected. Address, "Advancement, Wholesale," care Jewelers' Circular-Weekly.

FIRST-CLASS MATERIAL CLERK, who thoroughly understands the selection of American watch materials; up to date; no others need apply; all correspondence strictly confidential. Address, "Material," care Jewelers' Circular-Weekly.

WANTED—A young man who can do all kinds of jewelry repairing, both hard and soft solder, and clock work, and will make himself generally useful in a jewelry store. Address, with references and salary expected, Walter B. Snow, Room 57, 373 Washington St., Boston, Mass.

WANTED, AT ONCE—Experienced watchmaker; one who can do plain engraving, hard soldering and can wait on trade if necessary; of good habits; state wages and references in first letter; steady, good position to the right party at once. Answer, A. Rabinowitz, 32 Atlantic St., Stamford, Conn.

WE HAVE a first-class position for a first-class watchmaker and optician; none but a high-class man need apply; must own tools and trial case, not drink or gamble; send reference and photo in first letter; \$20 per week to start; if you're worth more, you get more; must be filled by June 1. Spott & Jefferson, Little Rock, Ark.

WANTED—Two experienced traveling jewelry salesmen to call on dry goods and department stores; one for the territory west of Chicago and one for Ohio, Indiana and Michigan; a good salary or commission paid to the right parties; all applications will be considered strictly confidential. Address, Kingsbacher Bros., 505 Market St., Pittsburgh, Pa.

WANTED, IN VIRGINIA—A1 engraver; one who can do fine clock work and assist in doing plain watch work; must be fine on monograms and plain script; send complete samples; state age, experience, salary expected, whether married or single and send references; want a permanent man only; no adventurers. "D., 809," care Jewelers' Circular-Weekly.

WANTED—Traveling salesman for western Pennsylvania, West Virginia, Ohio and Michigan; this is a good opening for a first-class man with an established trade in that territory; no others need apply; if necessary, will wait until July 1 for the right man; all applications will be considered confidential. Address, with references and full particulars, N. H. White & Co., 21 Maiden Lane, New York.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

I WANT TO BUY a jewelry store anywhere; who wants to sell? pay spot cash; name price, rent, amount of stock. Address, "Jeweler," 51 Washington St., Boston, Mass.

\$1,500 WILL BUY a well-established jewelry store in town of 10,000 inhabitants; reason for selling, have other business to attend to. Address, G. H., care Jewelers' Circular-Weekly.

FOR SALE—An established business, to a mechanic or skilful man familiar with manufacturing scales and weights for jewelers and druggists. Address, "Precise," care Jewelers' Circular-Weekly.

15 YEARS' established jewelry business, modern improvements; bargain for good watchmaker; last year's business amounted to \$5,000; watch repair work about \$100 and rent \$50 monthly; can be bought without stock; located in large New Jersey manufacturing town. Address, "Sure Thing," care Jewelers' Circular-Weekly.

HIGHLY SUCCESSFUL designer on silver hollow-ware and jewelry, who has been connected with several leading firms, wants partnership with well-established jeweler or silversmith with only first-class trade. "Up-to-date," care Jewelers' Circular-Weekly.

To Let.

PART OF OFFICE TO LET in Prescott building, 65 Nassau St., New York. Inquire, J. B., care Jewelers' Circular-Weekly.

TO RENT—One, two or three State St. windows; upper floor; watchmaker preferred. Address, Charles T. Cuny, 78 State St., Chicago.

PART OF OFFICE TO LET; clean, excellent light, elevator; 65 Nassau St., New York. Address, "D., 65," care Jewelers' Circular-Weekly.

For Sale.

TO EXCHANGE for second-hand American lathe, an 8-foot quartered oak wall case; cost \$55. Address, J. Walter Ash, Binghamton, N. Y.

ROLLING MILL, 6x5 in.; G. W. Wicks's make; hardened steel; rolls in A1 condition; can be seen between 9 and 11. American Watch Case Co., 61 Elm St., New York.

FOR SALE—An up-to-date jeweler's safe, very complete with drawers; fire proof; Marvin make. Address, "B., 14," care Jewelers' Circular-Weekly.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W. DAY,
235 WEST STREET, - - - NEW YORK.
Telephone, 2577 Franklin.

**"Precious Stones
...and Gems,**

**Their History, Sources
and Characteristics,"** *

By EDWIN W. STREETER,
London, England.

ILLUSTRATED WITH COLORED PLATES.

SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, \$6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bolog (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,

11 JOHN STREET,
Corner Broadway, NEW YORK.

**A Rare Chance.
FOR SALE,**

The long-established business of

**HENRY GUILD & SON, 433 Washington Street,
BOSTON, MASS.**

A retail business in **Diamonds** and other precious stones and fine jewelry. A specialty of **Masonic** and society jewels. The business has been established more than **fifty years** and has the very best class of trade in the city and vicinity. Entire stock and good-will of the business will be **sold for cash.**



UPHELD BY ITS RECORD.

A Gold Watch Case
that stands alone
on a reputation
won
BY MERIT.

We enter the season with more new and effective styles than we ever had in our palmiest days, when this company, young as it was, began leading the entire trade in producing modern and artistic styles that were so well received and appreciated.

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The following were in Minneapolis and St. Paul, Minn., last week: Mr. Heller, L. Heller & Son; W. F. Adams, Simpson, Hall, Miller & Co.; Mr. Douglass, George Borgfeldt & Co.; J. R. Payne, Meriden Cutlery Co.; J. M. Morrow, American Watch Case Co.; Mr. Osborn, Egginton Cut Glass Co.; William Barry, Larter, Elcox & Co.; Frank Carpenter, Frank M. Whiting & Co.; Mr. Bliss, Krentz & Co.; Mr. Rogers, N. E. Whiteside & Co., and a representative of the Towle Mfg. Co.

J. A. Vander Voort, of Vander Voort Bros., Buffalo, N. Y., called on the Michigan trade last week.

James G. Magee, representing C. F. Rump & Sons, leather goods, Philadelphia, Pa.; H. Michaelson, of I. L. Michaelson & Sons, Montreal; and H. L. Lyman, Dennison Mfg. Co., New York, were in Toronto, last week.

A few travelers "made" Indianapolis, Ind., last week, among them: Mr. Fay, The Jennings Bros. Mfg. Co.; Mr. Wolf, Eisler & Laubheim; I. Price, Byron L. Strasburger & Co.; and representatives of S. Weinstein and Sig. G. Hecht.

Among the representatives of wholesale houses who recently visited the Detroit, Mich., trade were: John A. Abel, Abel Bros. & Co.; M. L. Barnard, J. B. Bowden & Co.; John H. Hohmann, Fensterer & Ruhe; G. W. Bleeker, Martin, Copeland & Co.; and J. N. Beckwith, Beckwith, Grant & Co.

A meeting of the committee appointed at the annual meeting of the New England Jewelry Travelers' Association to take steps toward a reorganization of the club was held at the Quincy House, Boston, Mass., Saturday afternoon. Nothing definite was decided upon and the meeting adjourned to May 11 at 3 o'clock, when the committee will meet at room 43, Jewelers building. Those

present at the meeting of Saturday were F. H. Elliott, president; Edward H. Litch, vice-president; W. E. Clement, secretary; Albert R. Kerr and F. R. Hollister.

The following traveling men visited Columbus, O.: A. J. Sherrard, Enos Richardson & Co.; H. D. Crether, Hayden W. Wheeler & Co.; Fred. Casper, The Mauser Mfg. Co.; Jul. F. Schuman, Jr., representing William Kinscherf; Julian Bechet, Shafer & Douglas; Fred. H. England, Frolichstein & England; T. C. Keys, L. E. Waterman Co.; C. A. Holstrom, Wilcox & Evertsen; M. L. Barnard, J. B. Bowden & Co.; William Seckels; Fred. J. Foster, Unger Bros.; Henry Fein, L. H. Keller & Co.; Mr. Roehr, Bassett Jewelry Co.

Travelers in Pittsburgh, Pa., last week were: Fred. J. Foster, Unger Bros.; E. A. Brannon, John W. Reddall & Co.; Albert L. Stearns, Roy Watch Case Co.; M. Klipper, Hipp. Didisheim & Bro.; J. Williams, for G. Arseny; W. R. Eliot, International Silver Co.; F. E. Goode, Philadelphia Watch Case Co.; Lewis P. Cook, S. Sternau & Co.; S. Arnstein, Arnstein Bros. & Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; John A. Abel, Abel Bros. & Co.; Charles S. Isabel, Arnstein Bros. & Co.; G. W. Bleeker, Martin, Copeland & Co.; Jules Franklin, L. Tannenbaum & Co.; H. C. Barnum, Shafer & Douglas; De Witt A. Davidson, Wallach & Schiele; A. J. Sherrard, Enos Richardson & Co.

Traveling representatives of the eastern firms who called on the Kansas City, Mo., trade last week were: W. R. Hammett, Whiting Mfg. Co.; Geo. L. Brenning, Dennison Mfg. Co.; W. S. Dudley, Rogers, Smith & Co.; T. L. Lyons, for S. Lyons; A. N. Brittan, M. A. Mead & Co.; Alfred G. Stein, Patek, Philippe & Co.; William J. McQuillen, Hodenpyl & Sons; Arthur E. Hall, Holmes & Edwards Silver Co.; W. F. Koch, American Morocco Case Co.; Urban W. Frink, Howard Sterling Co.; and D. Schwab, Ciner & Seeleman.

Burglars Cut Telephone Wires, Blew Open Safe and Escaped.

BRADFORD, Vt., May 4.—Burglars visited the village of Newbury, Vt., yesterday, blew open the post office safe in C. O. Holton's drug and jewelry store, and carried off several hundred dollars' worth of plunder. Before commencing operations the robbers cut the telephone wires. They left practically no clew. A reward has been offered for their capture.

Guy Gazeley, Arlington, S. Dak., will rearrange his store and place the jewelry and repair shop in the front.

PITZELE & BASCHKOPF,
Makers of FINE DIAMOND MOUNTINGS,
12 MAIDEN LANE, NEW YORK.

No. 325. Our styles and prices can't be beat. Send for a sample line and be convinced.

Pittsburgh.

Otto Heeren sailed, on Saturday, for France, Germany, Austria and Italy on a buying tour.

J. A. Bonnett has been engaged by Heeren Bros. & Co. as a traveling representative, whose line is music boxes.

S. F. Stanley and William Weber, jewelers of Carson St., are losers to the amount of a couple of hundred dollars by fire and water in the recent large South Side fire.

Among the visiting jewelers in the city, last week, were: Asa Joseph, Mt. Pleasant, Pa.; Mr. Roy, Braddock, Pa.; D. L. Cleland, Butler, Pa.; H. H. Weylman, Kittanning, Pa.; E. H. Kennerdell, Tarentum, Pa.

Robert G. Laughlin, 339 Sixth Ave., has filed his petition in bankruptcy. He gives his liabilities as \$21,457 and his assets as \$9,815, of which \$8,000 is scheduled as stock. The Pennsylvania Trust Co. were appointed receiver.

Two women and two men were locked up in Central station, charged with attempting to steal a pin from B. E. Arons's jewelry store. The women registered as Belle Fleiger, Allegheny, and Miss Minnie Fisher, Allegheny. The men gave their names as Dayton Stinger and Y. Knivton, both of Bennett, Pa. They are railroad firemen. Each prisoner was fined \$5.

Harry Bell Heisley, 42 years old, dropped dead from heart failure within a few doors of his home at 10 o'clock last Saturday morning. He had been employed almost continuously since boyhood with E. P. Roberts & Sons. He was at the store at the usual hour on Saturday morning, but after a short time he complained of a pain in his chest and Mr. Roberts suggested his going to his home in Allegheny to rest. Mr. Roberts sent a young man of the store with him. After alighting from the car at North and Middle Aves., they started up Middle Ave., but had proceeded only a few steps when Mr. Heisley suddenly reeled and fell. His companion caught him and laid him on the ground. Assistance was summoned and he was carried to his home. Dr. Andrew Easton pronounced death as having been almost instantaneous. Deputy Coroner Glenn issued a death certificate in which heart disease was assigned as the cause of his death. At the time of his death Mr. Heisley occupied the position of jobbing clerk with E. P. Roberts & Sons. He is survived by his wife and a boy of seven years.

THE ROYAL**Guaranteed for
Twenty Years.**

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

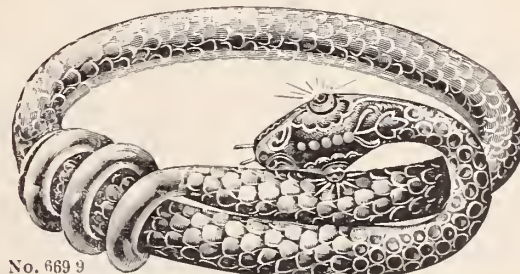
HAND ENGRAVED.**THE REGAL****Guaranteed for
Ten Years.**

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.**"Alice Nielsen" Serpent Bracelet****THE FAD OF THE HOUR.**

MADE IN
STERLING
SILVER.



FINISHED IN
ROSE,
18 K. GREEN GOLD
AND WHITE.

No. 689 9

PIONEER MANUFACTURERS OF

STERLING CHATELAIN BAGS AND PURSES.

ALL STYLES OF MESH.

WHITING & DAVIS.NEW YORK, 14 JOHN STREET.
FACTORY, PLAINVILLE, MASS.

DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,**14 East 17th Street,****NEW YORK.**

CHART

FOR THE

Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
- 1. White and perfect.
- 2. White and slightly imperfect.
- 3. White and imperfect.
- 4. Very good color and perfect.
- 5. Very good color and slightly imperfect.
- 6. Very good color and imperfect.
- 7. Good color and perfect.
- 8. Good color and slightly imperfect.
- 9. Good color and imperfect.

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It Assists You

in selling larger and finer stones—that's one of the advantages of our system of GRADING DIAMONDS.

In a large percentage of cases where we send goods on memo. for special sales, it is the finest stone that is sold.

When a customer sees the difference between several qualities, as shown by our grading system, he generally selects the best. Our many customers have found this to be so. A system like this, that induces larger sales, is appreciated by the progressive jeweler.

When you have a customer for a fine or extra fine diamond, a trial order will convince you of this, and our prices will bear favorable comparison with any in the market—they are such as induce sales. Remember, we guarantee every stone to be exactly as represented.

S. C. SCOTT MFG. CO.9, 11, 13 Maiden Lane,
New York.**News Gleanings.**

J. C. Tribble, Paris, Ark., has sold out.
Peter Miller, Kingman, Kan., has sold out.

J. B. Hunt will open a store in Giltner, Neb.

L. R. Birkhead, Raton, N. Mex., has sold out.

E. J. Harrison, Royal Center, Ind., has sold out.

Edward Barchardt, Sherburn, Minn., will sell out.

U. G. Miller, West Liberty, Ia., has left that town.

The death is reported of Elba Baldwin, Lexington, Neb.

J. S. Gadd, Kirwin, Kan., has renewed a chattel mortgage for \$500.

W. A. De Smidt, Cedar Grove, Wis., will erect a new store building.

J. W. Acklin has established a new jewelry store in McKinney, Tex.

Agnes Sommer, Wichita, Kan., has discontinued the jewelry business.

I. W. Plank, Lyons, Kan., has given a deed for a consideration of \$550.

M. Rygh, Viroqua, Wis., will open a jewelry store in Glenwood, Minn.

A. A. Barrett, Brockton, Mass., has moved his business to 777 Main St.

R. R. Horner, Pilot Mound, Ia., has paid off a chattel mortgage for \$90.

C. L. Burnett, Brainard, Minn., has been reducing stock by an auction sale.

W. A. Brasfield & Son have engaged in the jewelry business in Gainesville, Tex.

H. I. Golden, Warren, Minn., is making extensive improvements to his jewelry store.

E. C. Carpenter, Ireton, Ia., has given a realty conveyance for a consideration of \$200.

G. Dilcher, of Frankfort, S. Dak., will open a jewelry repair shop in Hitchcock, S. Dak.

David Carson, Vermillion, S. Dak., has gone to Omaha, Neb., to take a course in engraving.

E. W. Tilley's jewelry store in Mount Vernon, Wash., was burned out in a recent fire.

Edward S. Lovely, Mead, Neb., has sold his drug stock but will continue in the jewelry line.

L. D. Everhart, Warrensburg, Mo., has

disposed of the stock of jewelry he has been operating.

W. L. Hartley, Waterville, N. Y., has closed his store and will establish himself at Utica, N. Y.

B. W. Moore, Stewartville, Minn., is adding a line of clothing to his jewelry and drug business.

W. Goldstein, Duluth, Minn., will enlarge his store. He is about to admit his son-in-law to partnership.

S. M. Johnson & Son, Carson, Ia., jewelry and drugs, have given a mortgage on a soda fountain for \$385.

B. Schneider, Iron River, Wis., has enlarged his store and put in a new plate glass front and handsome new fittings.

Repass & Martin is the style of the new firm who have succeeded to the jewelry business of W. K. Martin, Dallas Center, Ia.

C. B. Morgan has succeeded to the jewelry and optical goods business of Morgan & Brooking, Holdrege, Neb., and has given a chattel mortgage for \$400.

G. Frank Preston, who has been with A. S. Gordon, Laconia, N. H., most of the time for the last 14 years, died, April 21, of Bright's disease, aged 54 years.

The clam shell season has opened again on the Mississippi river. It is estimated that there are 500 men at work between La Crosse and Prairie du Chien, Wis.

J. R. Lucas has bought the interest of his partner, Cecil Dixon, in the jewelry business at Rockwell City, Ia., and will continue alone as successor to J. R. Lucas & Co., the old firm.

Charles Jensen, Beresford, S. Dak., was called home from his store recently to find the house filled with friends who thus indulged in a surprise upon him, the occasion being his birthday.

J. C. Herkner, Grand Rapids, Mich., was a pilgrim of the Mystic Shrine who went to Honolulu recently, and joined in the ceremony of establishing a new temple of the order at that place.

O. Larsen, Bowdle, S. Dak., has left for an extended visit to his native home in Norway. He will also spend considerable time in Germany and other countries. He will be gone several months.

H. Joseph, Mattoon, Ill., has purchased the store next to the quarters which he has occupied for 30 years and will enlarge and remodel the interior and make it one of the most beautiful stores in that section.

J. Norris, son of Superintendent Norris, of the Elgin National Watch Co., who is associated with George Beach, Valparaiso, Ind., was married last week to a young lady of that place and immediately left for a wedding trip through the east. They will be at home in Valparaiso by June 1.

After a partnership existing over a period of 14 years, Hamilton & Merriam, Hamilton, O., have dissolved. F. W. Merriam will retire from the firm and L. G. Hamilton will continue the business at the present location. Mr. Merriam has rented quarters on State St. and expects to embark in the jewelry business there. The dissolution is by mutual consent.

**SWEEP SMELTERS
AND ASSAYERS.****L. & M. WOLLSTEIN,****16 John St., N. Y.****TELEPHONE, 5644 CORTLANDT.**

Refiners of all kinds of Gold, Silver, Platinum and Sweepings. Dealers in Gold and Silver Assay Office Bars. Highest price paid for old gold and silver.

C. A. Blocher, Gettysburg, Pa., has enlarged his store.

E. J. Spall, Pittsfield, Mass., opened a new store, last week.

P. A. Goodnough, for 15 years at Union City, Pa., has moved to Erie, Pa.

T. A. Iler, Biloxi, Miss., visited Mobile, April 20, and brought home a wife.

George K. Rudert, Wilmington, Del., is building for himself a steam automobile.

Amos Bubb, Glen Rock, Pa., is erecting a three story brick building. He will occupy part of it.

A. M. Ambler, Middletown, N. Y., has designed a pin for the Class of '01, Middletown High School.

The loss by a recent fire to the building and contents of A. J. Mashaw, Ruston, La., is estimated at \$950.

Osborn Gillette, Woburn, Mass., and his son, Paul, attended the opening of the Pan-American Exposition.

J. E. Joseph, McPherson, Kan., has disposed of his second hand goods to J. W. Blair, but retains his jewelry and repair business.

M. E. Nabstedt, of M. E. Nabstedt & Sons, Davenport, Ia., will retire from business and a special sale of stock is being conducted.

The crossing of electric wires caused a fire inside the regulator clock in the window of the store of Ferdinand Brunner, Rutherford, N. J. The works of the clock were ruined.

Mrs. Ethel Castello, a professional nurse of Kalamazoo, Mich., received news that by the death of her late husband's uncle she will receive a legacy of \$300,000. The uncle was Martinez del Pino Castello, said to be a wealthy diamond merchant of Honduras.

J. G. Mertz, Ashland, Pa., is dead. His death was the result of a complication of diseases from which he suffered many

months. Dr. Mertz was born in Dublin, Ireland, 41 years ago. When quite young he emigrated to this country and located in Philadelphia. He conducted a jewelry store at the time of his death.

The Ringset Co. have been incorporated at Portland, Me., for the purpose of manufacturing and dealing in jewelry, etc., with \$200,000 capital stock, of which \$125 is paid in. The officers are: President, T. J. Drummond, of Boston, Mass.; treasurer, George H. Maxwell, of Boston, Mass. Certificate approved, April 27, 1901.

The jewelry store of Benjamin Shogam, Fall River, Mass., was robbed recently. The front window of the store was broken and 13 watch charms, two watch chains and other articles were stolen. No clew was obtained. Last week a boy playing in a stone shed found the stolen property tied up in a handkerchief. The articles were identified by Mr. Shogam.

The jewelry store of W. R. Service, Ellinwood, Kan., was burglarized, April 30, and 33 gold and silver watches, 19 gold chains and 12 movements were stolen. On May 3 two men were arrested in Kansas City, Mo., and not only confessed to the burglary but told where the goods could be found, and they were recovered.

S. T. Little & Sons, Cumberland, Md., celebrated the golden anniversary of the establishment of the business, May 1. The late Samuel T. Little established the jewelry business now known under the firm name of S. T. Little & Sons, on May 1, 1851. In 1879 Mr. Little, who died June 11, 1882, took into partnership with him his two oldest sons, Jesse T. Little, now a physician in Pittsburgh, Pa., and Robert W. Little. At the present time Samuel S. Little is associated with Robert W. Little in the management of the business.

Birmingham, Ala.

TRADE CONDITIONS.

As a general thing, business is good, though there is still a falling off incident to the season. This week being street fair week, things were lively for the time. It is thought that the opening of a couple of new stores here may have a tendency to congest matters, as the old guard, while doing a nice business, had no more than they could comfortably care for.

The City Council at Piedmont has fixed the license of jewelers at \$2.50 per year.

Messrs. Adams, of Talladega, and Schweizer, of Selma, were visitors to the street fair in Birmingham, last week.

Richard Ching has been assigned to the department of musical instruments by the E. O. Zadek Jewelry Co., Mobile.

The announcement that George R. Calhoun & Co., Nashville, Tenn., will open a new jewelry store here, June 1, is followed by a rumor that a big Atlanta house will also open a Birmingham stock.

Most Birmingham jewelers are desirous of closing their stores at 6 o'clock during the Summer months. A petition to this end will be circulated, though it may not carry, as it is known that one or two of the bigger places are not in line with the proposition.

Everything that is for the good of the town or the advancement of the community, R. Heine, leading jeweler, Talladega, gets into. Last week he was one of the incorporators of a new railroad, the Eastern Alabama. He is a member of the City Council and a leader generally. One of his latest enterprises was the engraving free of all the Crosses of Honor for the old Confederate Veterans, given them on Confederate Memorial Day, April 26.

J. H. Reed, Paris, Ill., has bought out the store and stock of P. Scherzinger, Fort Wayne, Ind., and he will conduct the store at that place also.

THE APPROACHING SEASON

will have great possibilities for the firm who are **ready to show their new line** when the "early buyer comes a-buying," and he'll be here in large quantities—don't forget that. Sell all the good ones and let the other fellow have the bad ones. The undesirable buyer is going to meet the toughest proposition in his history this season. We not only **sell the best people**, but **we sell them the best Jewelers' Findings, Metal Ornaments and Jewelry Components** that can be made.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



VOL. XLII.

NEW YORK, WEDNESDAY, MAY 8, 1901.

No. 14.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

C. D. Peacock has returned from his California visit.

I. Gettelson has leased the store at 55 Clark St. for a jewelry business.

E. V. Roddin & Co.'s salesrooms are undergoing extensive redecoration.

Mr. Wiegand, of Proehl & Wiegand, Racine, Wis., figured among the buyers of the week.

Mrs. B. M. Wiard, Concordia, Kan., wife of Jeweler Wiard, is taking an optical course in this city.

Mr. Cameron, of Foster, Stevens & Co., Grand Rapids, Mich., was a buyer of silver in this market last week.

G. T. Howard, southern traveler for the Towle Mfg. Co., spent a few days with Mr. Todd, at the Chicago salesrooms.

R. E. Stephens, Newport, Ind., visited here last week several days, principally on pleasure. Mrs. Stephens accompanied him.

George C. Edwards, of the International Silver Co., left Thursday for New York after a two days' visit with Mr. Browne.

Summer vacations for the employes of Lapp & Flershem will commence this week and will continue gradually till the middle of August.

President Milnor, of Spaulding & Co., will sail on the 29th, accompanied by his family, and will spend the greater part of his two months abroad at Paris.

S. L. Barbour, one of the executive committee of the International Silver Co., will spend the week in Chicago, visiting the trade with Mr. Demorest.

Ferguson Mead, representing Factory A of the International Silver Co. in the large cities, was in Chicago for a day or two, principally to meet Mr. Barbour.

B. Schnette has again met with a family bereavement in the death of an infant daughter. The mother died three months ago, a few days after the daughter was born.

The Elgin National Watch Co. have given notice that the 6 per cent. certificates of indebtedness now outstanding will be paid, principal and interest, July 1, 1901.

Letters continue to pour in to C. D.

Peacock from cities in all sections of the country, favoring the movement tending to restrict the sales by factories to department stores.

C. S. Hannan, of the diamond department of Spaulding & Co.'s, has gone to Paris to assist at the Paris house of the company until Fall—an annual custom with the Chicago house.

Mr. Drummond, cashier of the Towle Mfg. Co., who is enjoying a circle of the globe via New Zealand, has been heard from in mid-ocean, where his steamer was lying to for repairs under an equatorial sun, a pipe having burst.

Manager Lester, of the New Haven Clock and New England Watch companies, was out Friday for the first time in a week, having been confined to his home with the prevailing "Spring indisposition."

The baseball team organized three years ago by Spaulding & Co. are practicing hard for their match game with the Hyman, Berg & Co. team, May 30. Only employes of the houses can play. The Spauldings won last year and the year before, but the Hyman-Bergs are great this year and they mean business.

Flames, Saturday morning, threatened to sweep through the plant of the Western Watch Case Co. and only prompt work by the fire department saved the company from heavy loss. The fire was first noticed on the first floor of the building on Superior St., near Wells, and was quickly under control. The damage to the case company is but nominal.

At the offices of the board of assessors, May 1, the schedule of The Fair was filed by Otto Young, manager. It gives a valuation of \$786,696, of which \$712,000 is for merchandise, \$50,000 for fixtures, \$8,700 for horses, \$5,950 for wagons and the remainder for cash. The schedule filed by Otto Young & Co., jewelers, 151 State St., contained a valuation of \$131,400.

A handsome set of five pieces of silver ware was forwarded to Milwaukee last week, which played the leading rôle at a banquet at the Pfister hotel there, Saturday night. It was the product of the Gorham Mfg. Co. and was sent to W. E. Schmidt Co., William Schmidt, of that firm, being the fortunate possessor of the order. At the banquet it was presented by the citizens to Inspector of Police Reimer, as a token of regard for 25 years of faithful service. It was a beautiful and valuable testimonial.

Kansas City.

C. H. Harsch has moved to Armourdale.

The Meyer Jewelry Co. are again improving their plant.

George Edwards, president of the Edwards & Sloane Jewelry Co., left for a Chicago trip, last week.

Leo. Ludwig, of the material department of the Edwards & Sloane Jewelry Co., spent Tuesday in St. Joseph, selling goods.

It is reported that Mr. Graves, of the A. Graves Co., Memphis, Tenn., who recently visited in Kansas City, will open a store here on Union Ave.

E. L. Donaldson has returned from Lexington, Mo., where he went to recuperate from recent illness, and is again in the office of Edwards & Sloane Jewelry Co.

The Jaccard Jewelry Co. are getting up the invitations to the commencement exercises of many of the colleges throughout Missouri and neighboring States, among others those for the Wichita schools and the University of New Mexico.

Out of town merchants who called on the wholesale trade, last week, were: J. A. B. Keith, Vandalia, Mo.; W. E. Paine, Marceline, Mo.; J. B. Hayden, Topeka, Kan.; George Bedell, of Bedell Bros., Iola, Kan.; C. A. Warde, LaHarpe, Kan.; George Porth, Jefferson City, Mo.; F. S. Hester, Lawrence, Kan.; Ira Stutzman, Garden City, Kan.; A. W. Petit, for Kelly & Co., Bonner Springs, Mo.; G. B. Douglas, Bosworth, Mo.; J. M. Earp, Lamar, Mo.; Mr. Basse, Huntsville, Mo.; O. Kolstad, Pleasant Hill, Mo.; W. H. Meyer, accompanied by his son, John, of Lawson, Mo.; B. Sturgiss, Independence, Mo.; A. F. Gantz, Stewartsville, Mo.; D. J. Freese, Higginsville, Mo.; I. D. Fagin & Son, Lathrop, Mo.; C. E. Conklin, Chanute, Kan.; A. L. Laport, Newkirk, O. T.; W. E. Weller, Vernon, Tex.; J. L. Betz, Maitland, Mo.; J. W. Schmandt, Holden, Mo.; J. T. Hammond, Monteville, Mo.; Leroy Van Lehn, Stafford, Kan.; S. M. Coffmann, Braymer, Mo.; S. A. Pearce, Kearney, Mo.; Edward Hayes, Wellington, Kan.; W. G. Dake, Olathe, Kan.; C. W. Nelson, Odessa, Mo., and Henry Fields, Lowry City, Mo.

Indianapolis.

Silas Baldwin has returned from a trip to Hot Springs, Va., and Washington, D. C.

Louis and Edward Burgheim will shortly remove to Providence, R. I., from which point they will sell watches, silver ware

and optical goods in the surrounding towns. Smith & Flynn, Logansport, Ind., have given a chattel mortgage for \$6,250.

Dealers in the city, last week, included: Aaron Pursell, Noblesville, Ind.; J. W. Thompson, Danville, Ind.; J. A. Meissen, Cicero, Ind.

Spaulding & Co., Chicago, Ill., are advertisers in the Indianapolis daily papers. They offer many things suitable for the "Wedding Season."

W. E. Eldridge, formerly watchmaker for Stokes & Smith, druggists, Boswell, Ind., has bought out their jewelry department and will conduct a jewelry business in his own name.

After a protracted meeting, April 29, the firms of Gray & Gribben and Smith & Gray, jewelers, signed the contract of the agents' union. The chief point gained by the agents was the recognition of the agent's customer. Hereafter, the commission on sales made by collectors will be credited to the agent assigned to the territory where the sales are made.

May 1 found Horace A. Comstock thoroughly settled in his handsome new room, at 48 E. Washington St. The room had been remodeled to suit the requirements of a first class jewelry store. Artistic decorations, both outside and in, art glass, mirrors, electric lights, handsome show and wall cases all play an important part in making one of the prettiest stores in the State. The large street clock, repainted and decorated, looks thoroughly at home in its new location.

St. Louis.

William Walsh, formerly vice-president of the late Merrick, Walsh & Phelps Jewelry Co., has associated himself with the J. Bolland Jewelry Co.

Albert Katzenstein (Acme Jewelry Co.), last week, filed a voluntary petition in bankruptcy in the United States District Court. His assets are \$919.26, while his liabilities are scheduled as \$3,300.

Henry Wicke, manager of the Wicke Jewelry Co., 1101 Franklin Ave., while passing in front of a building, 717 N. 11th St., with his son, Friday, was caught, with the son, beneath a pile of brick 20 feet high, which fell toward the pavement. Both were severely injured, the son seriously. Mr. Wicke's injuries, while very painful, were not pronounced dangerous. His legs and body were badly bruised. The son's arms and legs were badly crushed and he sustained two severe wounds on the head.

The annual May opening of the Mermod & Jaccard Jewelry Co., celebrating the 56th anniversary of the founding of the business by A. S. Mermod, began, Wednesday, May 1, and lasted until Saturday, May 4. The magnificent establishment,

with its vast show rooms, was thronged with people during the entire four days. The special exhibit on the opening day consisted of diamonds, watches and jewelry. One of the features of the opening was the Oriental art room. In addition to the exhibits there was music by a band and also decorations and flowers.

Wednesday morning, May 1, an auction sale of the stock formerly belonging to the Merrick, Walsh & Phelps Co. was begun in the store room, at 6th and Olive Sts. The object of the sale, which it is expected will continue three months, is to secure the cash sum of \$250,000. This was the amount of the purchase price paid in securing the Merrick, Walsh & Phelps Co.'s stock. The sale is in charge of gentlemen connected with the Mermod & Jaccard Co. R. H. Elliott has direction of the sale, assisted by a number of clerks. A satisfactory feature in connection with the late purchase and consolidation is the fact that nearly all of the persons formerly connected with the Merrick, Walsh & Phelps house will be employed by the Mermod & Jaccard Co. H. H. Merrick will become head of the diamond department.

W. E. Whitney, Tyndall, S. Dak., had his stock damaged by sudden removal to escape a fire that threatened the town, April 28.

Rose Diamonds.

Opals.

All kinds of Jobbing Stones.
LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, CHICAGO.

Cameos.

Chlorastrolites.

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in
the line of

Photo Jewelry and Buttons

It quotes lowest wholesale
prices.

WE MANUFACTURE EVERYTHING
we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show
you how to increase your income.

Photo Jewelry has come to stay. If you
want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

HALL CLOCKS.

**GOLDEN OAK, FLEMISH
AND MAHOGANY.**

20 Good Selling Patterns

FROM

\$67.00 to \$465.00.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSHEY,
Manufacturer,

24 East Fourth Street, CINCINNATI, O.



Georgian

**STERLING
SILVER.**

In Complete
Table Service—

**French Gray
Finish.**

COFFEE SPOON.



TOWLE MANUFACTURING CO.,
CHICAGO.

NEWBURYPORT, MASS.



S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

Minneapolis and St. Paul.

Fiske & Co., Minneapolis, have moved to 17 Washington Ave. S.

F. Upson, watchmaker for M. L. Finkelstein, St. Paul, is now with Mowrey, Murray & Leavitt, same city.

Enoch Walden, formerly with A. H. Simon, St. Paul, is now with M. L. Finkelstein.

B. Leber, Minneapolis, contemplates moving his store from 210 Hennepin Ave. to Nicollet Ave., about 3d St.

Weld & Son, Minneapolis, have moved their store from 518 Nicollet Ave. to their new location at 524 Nicollet Ave.

T. J. Thompson, Cameron, Wis.; Albert Mellin, Stillwater, Minn., and E. C. Bennett, Zumbrota, Minn., were recent buyers in the Twin Cities.

C. Herrick, late watchmaker for B. Schuette, Minneapolis, has gone to Little Falls, Minn., where he has a similar position with M. Shapira.

C. S. Sutter, watchmaker for A. H. Simon, has opened a watchmaking office for the present at 403 Baltimore block, St. Paul, with Fagerstrom & Deeny.

The Minneapolis branch of B. Schuette, Chicago, will be moved to Chicago about May 15. The traveling men will be retained and will go to Chicago.

Work has been begun remodeling the store at 518 Nicollet Ave., Minneapolis, for the accommodation of S. Jacobs & Co., who will occupy that and the adjoining store.

John H. Ruge, for a number of years watchmaker for Frank C. Worrell, Minneapolis, has opened a store of his own at 608 Nicollet Ave., in the quarters lately vacated by G. Hellauer.

F. B. Stark, watchmaker for the S. E. Olson Co., Minneapolis, has gone to Fargo, N. Dak., where he will go into business for himself. He is succeeded at Olson's store by B. H. Ballard, late with the Minneapolis Jewelry Mfg. Co.

J. C. Leavitt, the new member of Mowrey, Murray & Leavitt, St. Paul, has arrived in St. Paul, from Arizona, where he has been since leaving New York, several weeks ago. He will henceforth devote his entire time to the manufacturing jewelry business and will make his headquarters in St. Paul.

The jewelers of St. Paul are forming baseball nines for mutual enjoyment during the Summer. The members of the trade in the Ryan block will furnish one team and the trade outside of the building will furnish the opposing team. As the jobbers of the city close at 1 p.m., Saturdays, from the first Saturday in May, they will have ample opportunity to test their ability.

Detroit.

Wright, Kay & Co. have presented a solid silver baseball bat to the Detroit League team, the player having the best average at the end of 24 games to become its owner.

Fire, last week, wiped out the business section of Au Sable, Mich., and among the losers was R. A. Rumford, jeweler. His loss will reach \$1,500, partially insured. He was quite badly burned while trying to save his stock.

Ralph Dewey, with Wright, Kay & Co.,

has sailed for Paris to take charge of the firm's branch office in that city. The firm were unusually successful in the venture during the Paris Exposition and will continue the experiment.

Wright, Kay & Co. have filed articles of partnership. Henry M. Wright and John Kay are the special partners. Jacob S. Farrand has \$35,000, Albert M. Henry, \$25,000. Henry B. and Maria Milward invest as special partners. The partnership is to last until 1906.

Walter Morris has been arrested on the charge of breaking and entering the jewelry store of Le Heup & Thomas, 86 Michigan Ave., on the night of March 12. Seven pairs of opera glasses, alleged to have been stolen by Morris, have been recovered. The prisoner is 21 years of age.

On March 17 the show case in front of S. C. Dustin & Co.'s store, 210 Woodward Ave., was forced open and some opera glasses and microscopes stolen. Detectives have arrested Fred Wilson, alias Floyd Dorman, 25 years of age, on suspicion in connection with the case. It is alleged that Wilson knew something about a pawn ticket which was used in disposing of a portion of the firm's missing property.

San Francisco.

A. Greene has returned from a European trip of 18 months' duration.

M. Friedberger, Stockton, Cal., was in town, last week, interviewing the trade.

Ed Haas, Haywards, Cal., called on the trade of San Francisco last week.

N. M. Bailey, Rio Vista, Cal., reported business fairly good when he was here.

Henry Wolff arrived from Honolulu on the *Sierra*, on April 30.

Harry Frutig, Gilroy, Cal., has just made a flying trip to this city. He states that business is very good in his section.

F. E. Whitney, representing the International Silver Co., has been in Los Angeles, Cal., and reports favorable rains in that section of the State, and a general feeling of confidence in the future prospects.

Columbus, O.

J. Rollin's jewelry store, Loudonville, O., was destroyed by fire, Thursday night. The fire started in a livery barn and rapidly spread until several business houses were burned. The losses are all partly covered by insurance, but the amounts can not be ascertained.

Harrington & Nonnenmacher have gotten their new room in shape and their goods arranged. They put in handsome new tables and counter cases of solid mahogany and rearranged other cases until everything looks brand new. The counter on the south side of the room curves in to the wall at the front, giving the room a very handsome appearance. The repair benches and all the shop work will be done in a rear room, leaving the front entirely clear. The firm now have room for a much better display of goods and a more attractive place in every way.

S. M. Thomas, Council Bluffs, Ia., has sold out to A. C. Rickabaugh.

Pacific Coast Notes.

Anderson Bros., Auburn, Cal., have established an agency at Forest Hill, Cal.

Will Steuben has moved his business at Visalia, Cal., to the Wells-Fargo Express Co. office.

J. M. Wilder has opened a watchmaking and jewelry establishment at 1028 I St., Fresno, Cal.

C. H. Leggett, of Merced, Cal., opened a jewelry store in the Mace block, Madera, Cal., last week.

James Nelson, of Los Gatos, Cal., has secured a position as watchmaker and jeweler with George E. Bangle, Vallejo, Cal. Mr. Nelson was formerly with Alf P. Lahmer, Los Gatos.

E. B. Dana, of New York, has been making a circuit of San Francisco, Portland, Seattle, Helena and Denver to Salt Lake City. He reports that he finds plenty of prosperity in these places.

Z. F. Vaughn, Tulare, Cal., is preparing to move to Fresno, Cal., where he has secured an interest in the jewelry business of B. C. Wells, and hereafter that firm will be known as the B. C. Wells Jewelry Co.

J. W. Elliott, who has conducted a jewelry business in Sanger, Cal., for several years past, has gone to Mariposa county, where he will look around for a new place to engage in business. This will leave Sanger without a watchmaker.

Denver.

Col. J. D. Lewis is holding an auction for J. Freund, Durango.

Lorentz Egholm has moved from 928 15th St. to 1373 Broadway.

Charles Leppla, with Boyd Park, has gone to New York on business for the firm.

Charles Zeitler, for 10 years with Sam Mayer, has left to start in the jewelry business for himself.

H. G. Petty, Fort Collins; E. L. Dunham, Greeley; Isaac Yardley, Greeley, and Charles G. Gregg, Ward, were in Denver, last week, purchasing goods.

George L. Taylor, the pioneer native stone dealer of this city, whose illness was reported, last week, died of pneumonia, Monday, April 29. He was born near Germantown, Pa., 63 years ago, and came to Denver in 1871. Mr. Taylor never married and for the past few years has been very much reduced in fortune. The funeral took place on Wednesday.

The first turquoise ever produced in Colorado is now on exhibition at the State Bureau of Mines, and the specimens are very good ones. The discovery was made not far from La Jara and investigation shows that the mines were worked by the Indians or some other early settlers of the country long ago. In developing the property rude stone hammers and other instruments were unearthed, showing that some work had been done many years ago. The people who have hold of the mine have started to develop it on an extensive scale.

E. L. Edwards has moved from Scribner to Plattsmouth, Neb.

Cincinnati.

Joseph Mehmert is on a short visit to the lakes.

A. G. Schwab, of A. G. Schwab & Bro., is in the east for business and pleasure.

Oscar Trounstine, of Theodore Neuhaus & Co., goes to Asheville, N. C., in a few days to join his sister, who is there for her health.

Joseph Noterman, Sr., who lives at Hendersonville, N. C., near Asheville, N. C., is in that healthful place. Mr. Noterman is now the only surviving jeweler of the old regime of Cincinnati who were in business half a century ago.

S. Lindenberg, of Bene, Lindenberg & Co., has returned after covering a portion of the territory of their western traveler, Julius Newman, who was taken ill at St. Louis, several weeks ago. Mr. Newman has recovered sufficiently to continue his trip and started out this week.

The strike at the Wadsworth Watch Case Co. is still on and the strikers remain firm. The married men are receiving \$10 per week and the single, \$8 from the union. The company are adding men to the department almost daily from the east and west and remain firm for a non-union factory.

William Pfeleger and John Osthoff, of Joseph Noterman & Co., came in for a fresh supply of goods and reported very good sales. Mr. Osthoff started out Monday and completed his trip. This firm recently imported a large lot of diamonds in anticipation of a rise in prices and an increasing demand for diamonds as the season advances.

The Newport, Ky., branch of the Watch Case Engravers' Union has been notified that it is now a part of the American Federation of Labor. As a result of this action the engravers can receive financial aid from the national organization. There have been no defections from the local union, it is claimed, since going on a strike, but many have accepted positions with the Duerber Watch Case Mfg. Co., Canton, O.

Henry Hahn & Co. will move into old historic jewelry quarters at 19 Arcade, May 15. This location has been the starting place of a number of jobbing houses. A. & J. Plaut, Strauss & Stern, a former firm, and several old firms now out of business all began in this place. Mr. Hahn has occupied his present quarters a number of years and is forced out by growing business. The new quarters will give him ample room for expanding. D. Gradison, watchmaker, who occupies a small room adjoining, will take Mr. Hahn's old place.

H. Jacobs, son-in-law of the late L. Gutmann will be admitted to the firm of L. Gutmann & Sons, June 1. The firm name will continue unchanged. The firm are taking stock and after they complete the work D. J. Gutmann will go east for a couple of weeks. They have made arrangements for a large consignment of diamonds and will enter more largely into the diamond business this year. Sol. Gutmann will make his initial trip next week and carry out an unusually fine line of goods. The new venture of this firm in the manufacture of soldering flux

is bearing good fruit. D. J. Gutmann was recently elected president of the Mt. Turnbull Copper Mining Co., Arizona.

Cleveland.

R. E. Burdick has been elected treasurer of the wholesale board of the Chamber of Commerce.

The bankrupt stock of E. L. Wilsdorf, of the Arcade, is being closed out at auction on Ontario St.

Mose Ginsberg will open a jewelry store in a new block now being built on Woodland Ave., near Perry St., the latter part of this month.

Charles D. Myer, an insurance agent, was on trial in the Police Court on the charge of defrauding an innkeeper. Dur-

ing the trial it developed that Myer had got \$325 worth of diamonds of Cowell & Hubbard Co. and pawned them for \$225. Myer said his home was wherever he hung his hat.

Harry Goldberg, an Ontario St. jeweler, was married recently to Miss Etta M. Bergman. Practical jokers caused them much embarrassment by announcing that they would be married on the front porch. The street was filled with curious people, but they received no invitation to join in the festivities, which, together with the ceremony, it is perhaps needless to say, took place in the house.

F. B. Johnson has opened a store at 1453 Main St., Marinette, Wis.

A New Discovery

**CYCLONE
STEEL SOLDERING
FLUX**

**FOR
BRAZING STEEL
... AND ...
Nickel-Plated Articles
without Bluing or
Destroying Nickel.**

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

**Every Bottle Guaranteed. Price
of Flux and Box of Solder
50 Cents.**

Caveat filed Nov. 17, 1900.

With this Flux you can Braze Malleable Iron, Brass and Steel and leave no enamel crust or lump, as this Flux contains no Borax. ❀ ❀ ❀

Always ready for use and will keep in all climates. ❀

No use of cleaning or scraping article to be brazed as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

**CYCLONE
ANTI-OXIDIZER**

**FOR
Preserving the Color
and Polish of Gold,
Silver, Nickel and
all other
polished metals while
passing through the
fire in act of
soldering.**

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.

**Every Bottle Guaranteed. Price
35 Cents.**

Caveat filed Nov. 17, 1900.

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no Borax; no boiling in acid pickle as the Oxidizer preserves the color. ❀ ❀ ❀

Always ready for use and will keep in all climates. ❀

If you use it once you will always use it as it holds the color. ❀ ❀ ❀ ❀ ❀ ❀

**CYCLONE
HARD SOLDERING
FLUX**

**FOR
SOLDERING GOLD,
Silver and Roll-
plate Goods.**

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.


PRICE 50 CENTS.

Caveat filed Nov. 17, 1900.

This is what Cyclone Hard Soldering Flux will do: ❀ Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat Gold Solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken. ❀ ❀ ❀ ❀ ❀

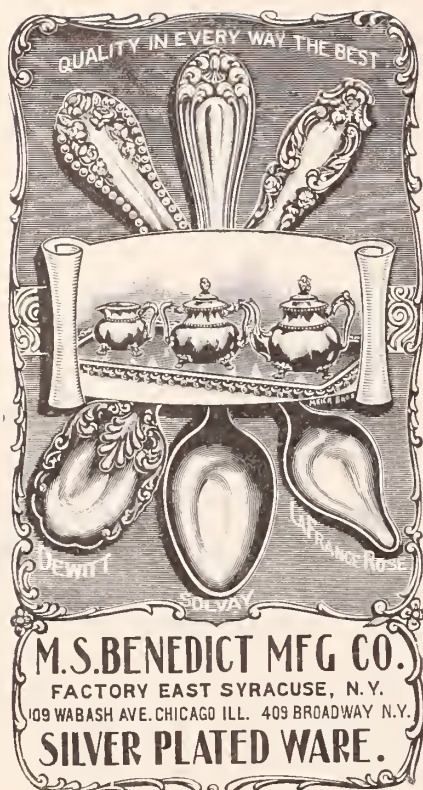
Always ready for use and will keep in all climates. ❀

It will pay for itself four times a day. You will say so when you try it. ❀ ❀ ❀ ❀ ❀

L. GUTMANN & SONS  **SOLE DISTRIBUTORS
FOR THE UNITED
STATES. ❀ ❀ ❀ ❀ ❀ ❀**

Wholesale Jewelers and Diamond Importers

51 E. 4th STREET ❀ CINCINNATI, OHIO



CASTING AND FINISHING WORK OF

Gold, Silver, Bronze, Etc., for
Jewelers and Silversmiths.
Specialty of Casting
in Wax Process.

New Art Foundry Co.

817-821 JOHN STREET,
W. HOBOKEN, N. J.



THE BASSETT JEWELRY CO.,

Fine Gold-Filled Chains,
Lockets and Gold Jewelry,

PROVIDENCE,

R. I.

Optical Notes and Briefs.

E. W. Bancroft, Passaic, N. J., will open new rooms.

E. P. Chapman, New York, was in Catskill, N. Y., last week.

The G. Walter Optical Co. have taken new quarters in the rear of the store at 32 Maiden Lane, New York.

M. Schwab, optician, Savannah, Ga., who had a branch store at Jacksonville, Fla., during the Winter and Spring, has closed it.

Fred Dunn, formerly of Kansas City, Mo., called on the trade of that city last week in the interest of F. A. Hardy & Co., Chicago.

The Caruss Optical Co., who have been located at 50 Asylum St., Hartford, Conn., have removed their office to room 38, Hills block, 847 Main St.

H. W. Appleton, refracting optician, 1361 Third Ave., New York, has opened a downtown office at 123 Nassau St., where he will hereafter make his headquarters.

W. R. Warner, of Warner & Swasey, Cleveland, O., was in Boston, Mass., last week. This firm manufacture most of the telescopes used by the United States Government.

The T. M. Heard Optical Co., Cleveland, O., have moved from their old quarters on Bond St., where they had been established for many years, into new and commodious quarters at 230 Euclid Ave.

E. M. Ackley, the new manager of the Chinn-Beretta Optical Co., has just assumed charge of their Stockton, Cal., store. Mr. Ackley was formerly connected with the Berteling Optical Co., San Francisco.

C. L. Merry, president, and Charles N. Sheldon, one of the traveling representatives of the Merry Optical Co., Kansas City, Mo., attended the meeting of the association of opticians, at Topeka, Kan., May 1 and 2.

Governor Van Sant, of Minnesota, has named the five persons to act as the board of examiners on optometry, in compliance with the optical law enacted at the recent session of the Legislature. The members of this board are: Alexander Sweningson, Moorhead; J. W. Grainger, Rochester; F. A. Upham, St. Paul; H. M. Hitchcock, Redwood Falls, and C. A. Snell, Minneapolis.

The regular monthly meeting of the Optical Society of the City of New York will be held at 8.30 o'clock this evening, at the Fifth Ave. hotel, and the subject of securing legislation favorable to the optician, decided on at the last meeting, may be taken up in detail. Prof. William Fox will deliver a lecture on "Problems in Spheres" and "Cylinders and Cross-Cylindrical Lenses."

On the afternoon of April 30 Optician Kamp, of the Bausch & Lomb Optical Co.,

Rochester, N. Y., was engaged in testing several powerful field glasses in the second floor of the factory and, chancing to swing one of them toward the flats, he descried the figures of a man and a little girl. Unconsciously the man with the glass followed the movements of the pair and soon noticed that the little girl several times tried to run away from the man. Kamp became alarmed for the child's safety and telephoned to the police, who promptly arrested the man, Elias Chappel, on a charge of vagrancy.

Elwood Riggs, manager of the Kansas City branch of the Columbian Optical Co., attended the meeting of the association of opticians at Topeka, Kan., last week. Mr. Riggs also attended the meeting of physicians and oculists at Pittsburg, Kan. He will visit several other Kansas towns before returning.

M. C. Rosenfield and brother, Abe Rosenfield, Leavenworth, Kan.; S. M. Coffmann, Braymer, Mo.; D. J. Freese, Higginsville, Mo.; W. R. Woodworth, St. Joe, Mo.; George F. Powell, Mena, Ark.; E. E. Bosst, Iola, Kan.; Walter Sperling, Seneca, Kan., and W. S. McDonald, Galena, Kan., called on the optical jobbers of Kansas City, Mo., recently.

(Continued on page 60)

Minnesota Optical Examining Board Organized for Business.

ST. PAUL, Minn., May 2.—The Minnesota State Board of Examiners of Optometry, provided for in the recently passed optical bill, have organized as follows: Alexander Sweningson, Moorhead, president; C. A. Snell, Minneapolis, secretary and treasurer. The other members of the board are J. W. Grainger, of Rochester; F. A. Upham, Minneapolis, and H. M. Hitchcock, Redwood Falls. The board will officially take up their duties Nov. 1. The work of the board will be to examine all applicants who desire to practice optometry in the State. Opticians now in business in Minnesota will not be compelled to undergo an examination but will be granted certificates of practice upon application.

Kansas Opticians Elect Officers and Consider Medical Bill.

TOPEKA, Kan., May 3.—The Kansas State Optical Association, who are holding a convention here, have elected the following officers: W. J. Lewis, Topeka, president; George N. Rankin, Olathe, first vice-president; J. C. Stone, Ottawa, second vice-president; Walter Starcke, Junction City, secretary and treasurer.

The question of the relation of the recently passed medical law to optical interests is receiving serious consideration and it is expected that with the assistance of the State Board of Health, who seem willing to aid the opticians so far as they can, a loophole of escape from the bill's provisions will be found.

BLANCARD & CO.

Have Removed

to 96, 98 and 100 Maiden Lane, N.Y.

The Latest Patents.

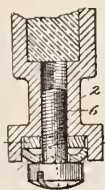
ISSUE OF APRIL 30, 1901.

672,931. TIE-HOLDERS FOR COLLARS. HENRY W. AYRES, Los Angeles, Cal. Filed Sept. 19, 1900. Serial No. 30,518. (No model.)



The herein-described necktie-holder, consisting of a single piece of resilient wire, with pointed ends bent to form two loops, connected together by a base at one side, and adapted to receive and retain a hold on the edge of a collar; the side of each loop being bent to form an outwardly-projecting hump; and the ends of the wire bent to lie between the outer sides of the loops.

672,932. EYEGLASS-MOUNTING. WILLIAM G. BECK, Chicago, Ill. Filed April 30, 1900. Serial No. 14,796. (No model.)

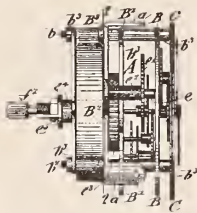


In an eyeglass mounting, the combination of a box for attachment to the lens, a bridge having an apertured end seated in said box, a headed screw passing through said apertured end and threaded into said box, and a plate seated under said head having a raised part adapted to be depressed by said head and thereby force the side edges of said plate against the side walls of said box.

673,053. CLOCK. ALEXANDER L. HENDERSON, New York, N. Y. Filed Oct. 3, 1900. Serial No. 31,904. (No model.)

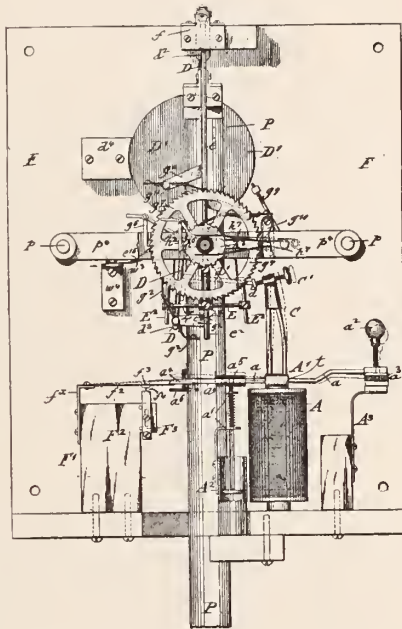
In a clock movement, the combination, with a clock-frame having a front plate, a rear plate, and intermediate plates B' and B^2 , of a clock-train mounted in said frame, a mainspring located between the rear plate and adjacent intermediate plate B^2 , a winding-arbor connected with said mainspring and journaled in the rear plate and plate B^2 , and abutting at its inner end against the next intermediate plate B' , a ratchet fixed on said winding-arbor and abutting against plate B^2 , a driving-gear loosely mounted on the arbor between the

ratchet and the plate B' , and having a thickened rim guided between the plates B' and B^2 , a pawl on



said gear engaging the ratchet, and a hand-setting shaft extending through the winding-arbor.

673,020. ELECTRIC PENDULUM CLOCK. FREDERICK HAENICHEN and OTTO A. HAENICHEN, Paterson, N. J. Filed Jan. 10, 1900. Serial No. 918. (No model.)



In an electric pendulum clock, the combination of a pendulum, a crutch connected with the pendulum, a current-reverser partly supported on said crutch, an electromagnet, a balanced armature actuated by

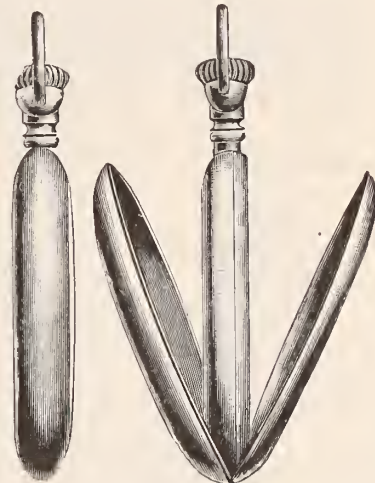
Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

SKILLFUL REPAIRING

of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.

C. PONZONI, 16 MAIDEN LANE, NEW YORK.

THE CROHN PATENT SAFETY GUARD.



For Searf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, \$1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10c. gold, 90c.; 14k., \$1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED
and all possible improvements made.
Pearls damaged by setting restored.

JOHN HAACK, Room 53,
11 John St., New York.
Office Hours: 1 to 3.

Rings WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

UNDER ONE ROOF.
22—Departments—22
Jewelry and kindred lines.
 Utilize our 1901 Catalogue,
 "The New York Jeweler,"
 THE MOST COMPLETE PUBLISHED.
S. F. MYERS CO.,
48-50 MAIDEN LANE, N. Y.

Cleanliness. Neater Work.



**SAVING
OF TIME.**

**SCHNEIDER'S
SOLDERING
FLUID,**

**A Substitute
for Borax.**

PRICE.

**1 oz., 4 oz.,
10c. 25c.**

**8 oz., 16 oz.,
40c. 60c.**

Write for Quotations
in Larger Quantities.

Manufactured by **EMIL SCHNEIDER, NEWARK, N. J.**
 Gold and Silver Refiner; Sweep Smelter.

ERNEST VATIER,

**FOUNDER IN
Gold, Silver**

and

Bronze d'Art.

Maker of

FINE CASTINGS

For Silversmiths and Jewelers.
 Specialty of Solid Gold Cast
 Rings, Charms, Scarf Pins, etc.

312 MARKET STREET, NEWARK, N. J.

Bell Telephone, No. 6542.

**Mounted
Diamonds.**

WM. KINSCHERF,
 63 MAIDEN LANE, NEW YORK.
**Diamond
Mountings.**
BROOCHES A SPECIALTY.

said electromagnet, an impulse mechanism intermittently actuated by said armature for imparting an impulse to the pendulum, and a beat-regulating device operating in conjunction with said current-reverser to restore to the pendulum a beat of predetermined length at regular intervals of time.

673,083. JEWELRY-BOX. SATORU MATO, Philadelphia, Pa. Filed March 15, 1901. Serial No. 51,245. (No model.)



A box, of the shape and configuration of a book, having a two-part back, the outer part of said back and one end portion of the box being slidably secured to the remainder of the box.

673,126. MANUFACTURE OF SILVER-COATED ALUMINIUM PLATES. ED-OUARD MARTIN, Paris, France. Filed July 17, 1900. Serial No. 23,870. (No specimens.)

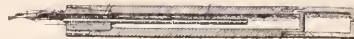
The improved process hereinbefore described of manufacturing sheets of aluminium, coated with silver, which consists in cleaning an ingot of aluminium, polishing it with pumice-stone, laying a thin galvanic deposit of copper upon its surface as described, heating and softly rolling the same, laying a galvanic deposit of silver upon the surface so formed, heating the plate so formed, placing upon said plates sheets of silver, obtained by galvanic deposit, as set forth, and heated as specified, and lastly heating and rolling the whole, until a complete welding of the different plates is effected.

673,233. TELESCOPE-LENS ADAPTER. CHRISTIAN L. BERGER, Boston, Mass. Original application filed July 7, 1899. Serial No. 723,006. Divided and this application filed Feb. 8, 1901. Serial No. 46,560. (No model.)



The combination with a surveyor's telescope, of a short-focus-lens adapter consisting of a ring-holder provided with a flange fitting on the forward end of the telescope, and a ring or diaphragm held by said ring-holder and carrying a lens, said diaphragm having at its rear side a wall extending past said ring-holder and flaring outwardly in a conical shape, and said ring-holder being provided with opposite adjusting-screws bearing on the inclined conical surface of said wall.

673,359. FOUNTAIN-PEN. FRANKLIN S. COOLEY, Philadelphia, Pa. Filed Sept. 12, 1900. Serial No. 29,761. (No model.)



A fountain-pen provided with a feeding-plug adapted to communicate with the barrel thereof, and an ink-conveying tongue which extends from said plug so as to extend over the back of the pen and having a reservoir which is in communication with said tongue.

673,371. STEEPER. THOMAS J. THORP, Corval-



lis, Ore., assignor of one-fourth to W. A. Buchanan, same place. Filed Dec. 16, 1899. Serial No. 740,550. (No model.)

In a steeper, the combination with a body portion provided with a spout, of a dish top for said steeper provided with a passage leading to the interior and with a rearwardly and upwardly inclined valve-runway, and a ball-valve in said runway and guarding said passage.

DESIGN 34,432. MEDALLION. JOHN C. WEIS, Peoria, Ill. Filed March 5, 1901. Serial No. 49,976. Term of patent 14 years.

DESIGN 34,433. BADGE. CHARLES P. BEISEL,



Wilkes-Barre, Pa. Filed March 30, 1901. Serial No. 53,737. Term of patent 3½ years.

DESIGN 34,435. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. WIL-



LIAM C. CODMAN, Providence, R. I., assignor to Gorham Mfg. Co., same place. Filed April 5, 1901. Serial No. 54,541. Term of patent 14 years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued April 29, 1884.

297,611. MACHINE FOR MAKING GEM-SETTING. C. I. LOVEREN, Brooklyn, N. Y.

297,616. EIGHT-DAY-CLOCK ALARM. C. F. LUQUER, Montgomery, N. Y.

297,669. ELECTROPLATING APPARATUS. C. F. BRUSH, Cleveland, O.

297,694 and 297,695. AUTOMATIC WINDING-REMINDERS. EDWARD JUNGEMANN, Fort Supply, Ind. Ter.

297,722. PENCIL-CLASP. G. A. SCHLECHTER, Pittsburgh, Pa.

297,731. SLEEVE-BUTTON. J. B. VAN HOUTEN, Newark, N. J.

297,744. CUFF-HOLDER. H. D. BISHOP, West Hampton, N. Y.

297,783. CHAIN-BAR. J. U. GEROW, Brooklyn, N. Y.

297,853. WATCHMAKER'S HAND-VISE AND RING-BENDER. C. B. RUBERT, Owego, N. Y.

297,874. BRACELET AND MODE OF ORNAMENTING WIRE THEREFOR. E. A. THIERY, Newark, N. J., assignor to Carter, Sloan & Co., same place.

Designs issued May 1, 1894, for seven years.

23,236. WATCH-CASE. WALLACE DURAND, Newark, N. J.

23,237. WATCH-CASE. WALLACE DURAND, Newark, N. J.

Design issued Oct. 26, 1897, for 3½ years.

27,775. HAND-BAG. LOUIS SANDERS, Brooklyn, N. Y.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR
ILLUSTRATED
PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c.

Send Stamps
with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

QUERIES BY OUR READERS.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR-WEEKLY desires every jeweler to take advantage of this department.

ATLANTA, Ga., March 26, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

As there has been so much talked and written about Martelé work, we would be very glad if you would kindly publish in your paper the origin of the name and the name of the party who originated it. Kindly give as full an account of the origin, style, etc., in as much space as you can spare in your valuable paper. We will very much appreciate this favor and feel sure that other jewelers will be interested in it also. Thanking you in advance, we are,

Yours very truly,

MAIER & BERKELE.

ANSWER:—Martelé is the name given to a certain class of silver wrought up by hand from the crude metal by means of nothing but the hammer and the chasing tool. The name has been used by the Gorham Mfg. Co. for the last four or five years to designate a particular product of the company made in silver .950 fine instead of the usual .925 fine. From the constant use of this name for a particular purpose, the company claim a trade-mark right in it, and this right has been generally acquiesced in by the silver ware trade. The name Martelé is derived from the word *martel*, meaning hammer, the salient tool used in its production. The salient characteristic of Martelé is that it is a return to first principles in silversmithing, and being the hand work of the artisan from beginning to end and no machine work entering into its com-

position, it reflects the individuality and skill of the workman producing it. For this reason no two pieces are exactly alike, each piece being unique in some particulars. An important feature of the work, however, is that while following the methods of the old masters in silver working it does not follow them in other respects, the work being essentially the product of the day and reflecting the ideas of the 20th century artisan in all the schools of designs which he follows. In Martelé work but one *motif* governs the design of each piece, the shape, decoration and other elements all being in harmony. The decoration in the pieces of Martelé may be termed impressionistic, being in many cases suggested instead of carried out in detail. The artisan creates rather than copies.

FOND DU LAC, Wis., March 21, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have in my possession an 18-size, key wind American movement marked Samuel Curtis, Roxbury, Mass., No. 202. Would you like to see the movement and give a write-up on same? We think it quite a curio.

Yours truly,

STRICKLAND & Co.,

Per G. R. S.

ANSWER:—While the watch correspondents describe is something of a rarity, we doubt whether it is enough of a curio to warrant publication. The watch was made about the year 1853 by the Boston Watch Co., who were the successors of the Warren Mfg. Co., who were in turn the successors of the American Horologe Co., who, in their turn, were successors of Howard,

Davis & Curtis. The Warren Mfg. Co. were located in Roxbury, Mass., in 1853, and the first watches of that company were placed on the market in that year. The next 600 watches bore the name of Samuel Curtis, and the watch described in above communication is, undoubtedly, one of these 600. In 1854 the factory was removed from Boston to Waltham and the enterprise subsequently became the American Waltham Watch Co. of to-day. There are, perhaps, as many as 100 of these watches extant to-day.

English Women Carrying Jeweled Canes.

[European Edition New York Herald.]

THE *Herald* society correspondent writes: Many women continue to carry sticks. I noticed four or five in Piccadilly yesterday using them. The sticks are often made of green wood, ornamented with little heads of animals and jeweled.

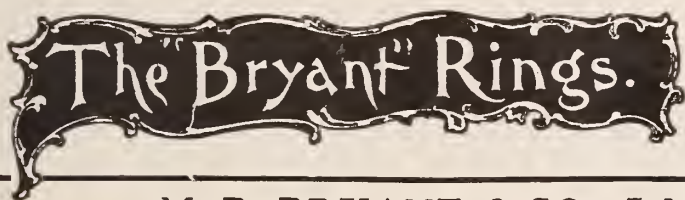
One I noticed was a gold snake with emerald eyes, an effect more quaint than pretty.

Eccentricities in jewelry continue to prevail. Some startling novelties are likely to be seen during the opera season. One well known society dame has just ordered a tiara of colored diamonds. In the center is a large rose colored diamond, surrounded by black, blue and canary colored gems. The whole diadem is worth £20,000 (\$100,000).

FOR THE SPRING TRADE!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.



are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

WATCHES OF PRECISION.



10 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland.

21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.



PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, \$20.

Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.

Essays must be written on one side of paper.

No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

CHAMPION MEANNESS.

A man stepped briskly up to the glittering counter of the jeweler's shop.

"Wasn't this bought here?" he inquired of the assistant who came to attend on him, at the same time exposing to view a gold snuffbox.

The shopman examined it and replied:

"Yes, sir; that was made to the order of Mr. Thompson last week."

"Well, I'm the man to whom he made a present of it; so, as you wouldn't have sold it if it hadn't been for me, I've come to ask if you are prepared to allow me a commission on the sale."—London Answers.

A false representation by the seller, which influences the conduct of the other party and induces him to make the purchase, will void the contract of sale, whether the representation is known to the seller to be false at the time he makes it or not.

THE retail merchant can certainly increase his Spring trade, but if he would do this it is very necessary for him to increase his stock of Spring goods. He cannot expect to do business with empty shelves caused by the holiday trade. The successful merchant must be able to see ahead; he must watch carefully the trade papers and keep posted concerning new goods as they are placed on the market. He also must become acquainted with the public and know what they want.

The merchant who knows what the people want and can give it to them when it is wanted, cannot be anything but successful. The great fault of the jeweler of to-day is that he does not talk with the public enough. Surely December is not the only month of the year he has bargains and new goods to offer the public. How can he expect the people to come to him when his competitors, the department stores, are constantly advertising and are the first to have an article when it is placed on the market?

Educate the people. Let them know that you keep a stock of goods the year round and that your prices are low and that you always give full value.

One of the best advertisements a dealer can have is an attractive show window. Do not be afraid to spend a little time and money on your window. Do not be afraid to put goods in the window for fear of soiling them. A well trimmed window always pays for itself and people watch your windows if you are accustomed to trimming them, and buy goods that would not have been bought had they not been in the show window.

These, then, are rules that would apply to any successful merchant: First, that he keep his stock constantly filled with the newest goods he can get; second, that he constantly keep his name before the people of his community and tell them he has new goods at new prices; third, that goods be displayed to the best advantage in his store and windows.

The merchant who is careful to run his store on this basis cannot fail to be successful and not only will the Spring trade be fostered but he will increase his business for the whole year. P. B. H.

S. D. Burritt, Rochester, N. Y., has returned to his business after an extensive western trip, much improved in health.

POINTS OF LAW.

(Carefully compiled from the latest decisions of the highest courts.)

Where personal property is in the possession of the buyer at the time of sale and no other place of delivery is specified, no formal delivery is necessary to maintain an action for the purchase price.

One who without fraud, artifice or mistake, or imposition practiced by the other, gives a receipt "in full of all demands," because the other party refused to pay any more without such receipt, is bound by it.

A statement by a firm made to a commercial agency that its real estate in western States was worth \$122,000, is not shown to have been false by the fact that several years later, a panic having intervened, it was sold for \$37,000.

A surety is discharged from liability to the creditor if the latter, without knowledge of the surety, in any way changes or modifies the obligation of the principal debtor, or makes any agreement by which the obligation cannot be enforced.

Where one takes the property of another without the consent of the owner and sells the same a right of action inures to the owner to recover the value of such property on an implied promise to pay for the same though such taking be larceny.

Any contract, the making of which is induced by fraud of either party practiced on the other at the time the contract is made, or while negotiations regarding it are being carried on, is voidable, and may be rescinded at the election of the party defrauded.

A mortgagee of personal property, who takes possession before default, under a provision in the mortgage authorizing him to do so if he should feel himself insecure, to justify such taking must show that he acted in good faith and had reasonably good grounds for believing that his security was threatened.

Where goods are sold with an implied warranty of fitness for the use intended the purchaser may, if not so fit, rescind the sale by returning the goods or retain the same and be entitled to credit thereon for the difference between their value and what they would have been worth had they been as warranted; or if he has paid for them he can bring an action for breach of warranty.

ING and HINTS to JEWELERS

Attractively Dressed Windows Among the Retail Jewelers.

Series II. No. XXXI.

NOTE.—We inaugurated with the issue of May 3, 1899, the second series of characteristic retail jewelers' windows. The first series consisted of illustrations and descriptions of more than 100 different displays, extending over a period of eight years. We desire any jeweler who thinks his window is interesting or calculated to serve as a lesson to his brother jewelers, to send to us a photograph of such window for illustration under this department.

THE accompanying illustration shows a unique jeweler's window. No man, woman or child is likely to pass this window without stopping to look it over carefully and to read every word printed about it. It was the talk of the town of Gouver-

neur, N. Y., where it appeared in the store of A. M. Felson, and everybody seemed anxious to study out the problem presented. As they kept thinking and talking about it the store was being advertised very effectively. The exhibit represents a Summer resort. The house contains 24 windows and two doors, a clock at the top and a watch movement below it in running order, and a flag at the top with the inscription, "Made by A. M. Felson." The upper doors open once a minute and a woman comes to the front. The lower doors open six times a minute and a woman comes to the front and bows. A child in one window and a woman in another bow continually, and people look out from the other windows. A woman standing on the platform near the steps turns from one side to the other and backward, as if looking at what is going on. At the side of the hotel where the large clock is located are windows similar to the front, and in one of them is a girl looking at the crowds and hiding every 15 seconds. In the next window is a watchmaker, with his bench and tools, and he is at work on a watch, continually hammering at it. In another window, below, is a dentist who is quite an expert in his line. He comes along every eight seconds and puts his pliers into another man's mouth. He puts his right foot against the man's stomach and when he gets a good hold of the tooth he pulls it out so quickly that it knocks

forms the lake. On the lake are two sail boats with sailors, one boat filled with jewelry and one without. There is also a row boat with a man in it and a pair of oars. The three boats go at good speed on a straight line. When they come to the end of the tank they turn around and two go one way and the third in the opposite direction.

No machinery is visible. The great puzzle to the onlookers is what supplies the motive power. Every evening the hotel is lighted by electricity inside and it is much more attractive than during the day time.

DAY-LIKE ILLUMINATION.

BY causing electric arc light to pass through a blue light-filter of copper sulphate of slight thickness, an illumination equal to day-light is obtained, says *Die Werkstatt*. This enables one to produce an illumination which admits, like day-light, of the examination and judging of colored textile samples, etc., while other sources of artificial light illuminate differently. There is, for instance, a color which appears reddish brown in gas-light, while it is green in day-light.

Pacific Pearling Industry.

MUCH capital has been invested in this industry, while the returns in 10 years from 1889 to 1899, inclusive, amounted to \$3,227,635, being the yield of 6,170 long tons of pearl shells that were gathered. In 1900 the West Australian Chief Inspector of Fisheries made a report of his visit to the Northwest Coast, where the pearling industry is carried on. The inspector found that of the 177 boats licensed under the Pearl Shell Fisheries act, 159 luggers were employed with an average capacity of 10 tons, while the remainder were schooners of 30 tons and upward, which were employed principally as store ships for provisions and shells. Each lugger carries a crew of six men, the diver being in charge. The schooners generally carry, besides their own crew, extra men in case of any sickness on board the luggers. It is approximated that about 1,000 adults are engaged in the pearling industry. The average annual wages paid to the crew of each lugger is about \$1,100, exclusive of a \$100 bonus to the diver for every ton of shell collected. The average cost of a lugger is about \$2,750, delivered on the pearling ground completely fitted out with pump and diving gear, ready for work. The value of the entire fleet now afloat, including schooners, is roughly estimated at \$375,000. The majority of the boats are employed within near reach of Roebuck Bay and Exmouth Gulf, while Broome, England, is the depot of the pearling fleet.



INTERESTING MECHANICAL EXHIBIT IN THE WINDOW OF A. M. FELSON, GOUVERNEUR, N. Y.

neur, N. Y., where it appeared in the store of A. M. Felson, and everybody seemed anxious to study out the problem presented. As they kept thinking and talking about it the store was being advertised very effectively.

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the dentist over and out of sight. At times he breaks off a part of the tooth and when this is the case he is not knocked over, but he tries again and makes a clean job of it.

All the windows are of glass. The house is of quarter-inch wood and so made that looking into the rooms the figures in them can be seen. In front of the hotel runs a single straight line track. At each end of the track is a small house which the car enters, stops for two seconds and returns with good speed. The speed is always the same. The car runs back and forth on the same track and contains conductor and motorman.

In front of the track is a tank 50 inches long and 20 inches wide full of water, which

After Inventory

we find a larger stock on hand of some staple goods than we wish to carry; some of them we have discontinued manufacturing. The new samples crowd out the old, so we have marked down, to prices that will prove attractive to close buyers, many of them, consisting of

Gold Pens and Holders, Pencil Cases, Pencils, Toothpicks, Glove Buttoners, etc.,

in silver, rolled plate, agate, pearl, etc. We will take pleasure in quoting prices and furnishing samples for inspection on application.

Mercantile Fountain Pens

**IN NEW STYLES, IN CABINET
and SHOW-CASE ASSORTMENTS.**



No. 3. Chased Barrel, Gold Bands. $\frac{5}{8}$ size. Retail at \$3.00.

Made and fully warranted by

AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

MANUFACTURERS OF GOLD PENS, PENCILS, TOOTHPICKS and NOVELTIES.

General Agents for Paul E. Wirt Fountain Pens.

SEASONABLE GOODS.

Cameos, Mounted in Gold for Bodice Pins.

Screw Ear Drops, 128 Styles, all Colors of Stones.

Turquoise Matrix in Brooches, Rings and Scarf Pins.

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NEW YORK OFFICE:
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PROVIDENCE, R. I.

"Trade-Marks of the Jewelry and Kindred Trades"

will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. **Price, Book and Supplement, \$2.50.** THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

WORKSHOP NOTES.

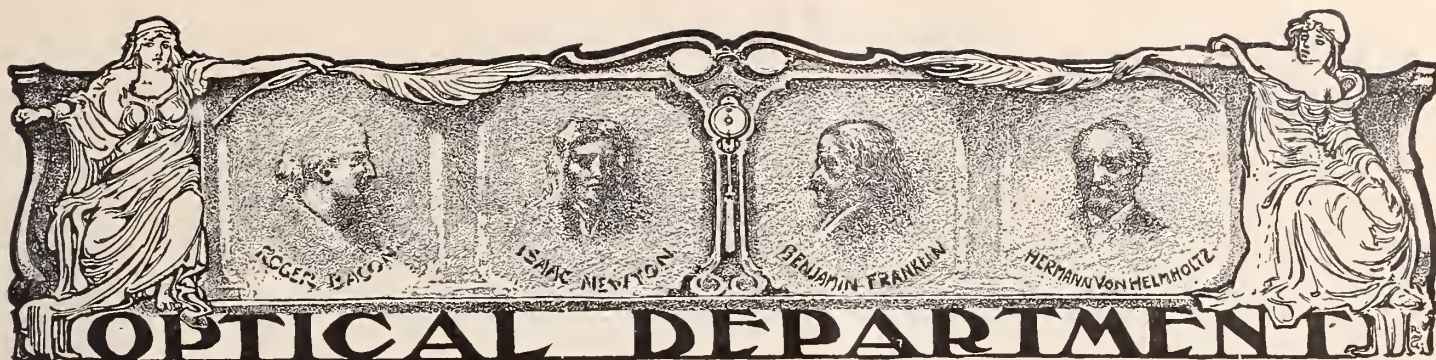
Solder Water, dispensing with the use of chloride of zinc, is composed of 800 grammes of water with 100 grammes of lactic acid and 100 grammes of glycerine.

Solder for Plated Goods.—The following solder for gold plated goods will be found valuable in repairing: Melt and thoroughly mix pure copper 28.3 grammes, yellow English zinc, same quantity, and bar tin 3 grammes.

Soldering a Lifting Spring.—Lifting or stay springs are frequently broken and the watchmaker has often none of the right size nor the leisure to make a new one. If such is the case the old one may be mended and made just like new by placing the broken parts together and binding them firmly to a piece of coal, then soldering them with 18 karat gold. A strong heat and plenty of borax are required; then it is finished off neatly, hardened and tempered in the usual way.

To Measure Rings and Bracelets.—All the organs in the normal human body are in absolutely fixed proportions to one another, as regards size. For example, the circumference of the little finger multiplied by three gives exactly the measurement of the wrist. It is, therefore, very easy for a jeweler, who is given a ring or a bracelet, to furnish a bracelet or a ring without having to measure the person for whom the article is intended. All that is necessary is to divide or multiply the circumference by three as the case may be.

Gilding with Colored Gold.—A variety of shades of green and red gold can be obtained by the electro-chemical process, which method may be made use of for the decoration of various objects of art. In order to produce red gold in the different shades a plate of pure copper is hung into a rather concentrated gold bath (5 to 6 grammes per liter of liquid), which is connected with the battery in such a manner that gold is deposited on the article immersed in the bath. By the action of the electric current copper is dissolved as well from the copper plate and is separated simultaneously with the gold, so that, after a certain time, a deposit containing a gold copper alloy, conforming in color to the quantities of gold and copper contained in it, is obtained by the electric process. When the desired shade of color of the deposit is reached the copper plate is taken out and replaced by another consisting of the copper gold alloy, likewise produced by electro-deposition, and the articles are now gilt in this liquid. In some large manufactories of gold articles this last coloring is used even for pure gold articles, to give them a popular color. To produce green gold (alloy of gold and silver) a silver plate is first employed, which is dipped into the gold bath and from which enough silver is dissolved until the separating alloy shows the desired shade. The silver plate is then exchanged for a gold-silver plate of the respective color, and the articles are gilt with green gold.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, MAY 8, 1901.

VOL. XLII. No. 14.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

REFRACTING AS A BUSINESS.

SPECIAL attention is called to a reprint of the excellent address delivered by W. C. Maybee before the Canadian Ophthalmic Association recently, entitled "The Financial Side of Refracting," taken from the *Canadian Optician*. The paper is one of the best that has appeared upon this interesting topic. It should engage the attention of opticians generally, for the very best professional work may be thrown away and the very best professional talent and skill go unemployed or meagerly compensated for through the want of those qualities so distinctly set forth in the paper.

OPTICAL INGENUITY.

THE use of lenses to correct faulty human eyes, their use in construction of microscopes and telescopes, photographic cameras, magic lanterns and stereopticons, the scientific use of prisms in producing spectra that reveal the chemical constituents of the sun, distant stars and other luminous bodies represent, together, vast research and great ingenuity. But we have not reached the end. The recent invention of Luxfer prisms, by which all the light from above in a dark alley may be so deflected as to lighten the interior of dark rooms in office buildings or make useful all the light that can by any process or channel get to the windows; optical advertising devices, coupled as they may be with electrical devices, to call attention to attractive lines of goods that might otherwise be passed by, and thousands of unheard of devices are manifestations from one of the most attractive fields for inventive brains. To make the best use of one's talents, fundamental knowledge of the materials, principles and properties in any line of research is very essential. No field, unless it be electricity—and it may be doubtful whether even that need be excepted—offers better inducements to inventive genius than the field of optics. It is really to-day the Africa of physical science. We supposed some years ago that we knew all that was worth knowing in this field, but the discoveries and inventions of the past decade show that we had only one foot upon the strand and had not fairly landed upon this great continent of research. It is not necessary that one study very long to ar-

rive at the end of known things. He may then shoulder his axe and enter the forest primæval, becoming an explorer and discoverer rather than a mere imitator or trailer following the faint outlines of imaginary foot prints among the dead leaves. The Luxfer prisms are an example of the commercial value that may be derived from the exercise of ingenuity. Undoubtedly there are other uses of optics as obvious and as simple, by which riches may be amassed. It has been said that "the man who causes two blades of grass to grow where one has grown" is a benefactor of his race. There is certainly another aspect of this aphorism, but whether he be a benefactor of his race or not he reaps a great reward provided he can turn his ingenuity to commercial account. Remember this: "The only safe, serviceable, remunerative and attainable quality is the quality of attention. It will grow in the poorest soil and, in its own good time, bring forth both flowers and fruit."

CORNEAL ASTIGMATISM.

THERE seems to have been quite an error in the calculation of the dioptric value of variations in the curvature of the anterior surface of the cornea. It is well known that the corneal curvatures may be obtained by catoptrics—that is, by the reflection of luminous mires of a fixed size and at a fixed distance from the cornea. The apparent size of the virtual images, or their ratio to fixed lineal dimensions, is made the basis of the calculation by which the curvature is determined. On this basis Tcherning makes the normal radius of curvature of the anterior surface of the cornea 7.98 mm. Other original investigators make it somewhat less or somewhat more, but it is probable that eyes vary in this respect sufficiently to account for these differences. However, the error above referred to is not catoptric—at least we haven't investigated that part of the calculation—but dioptric. Granted that the curves are according to the data of either of the original investigators aforesaid, even as Tcherning gives them, and that the index of refraction or resistance of the cornea is, as he states, 1.377, we still find an error of some 13 D. in his method of calculating the dioptric value of such curvature and index.

Without developing the algebraic formulae—which very many opticians would not understand—by which to calculate the dioptric action of a lens, and of either surface of a lens, and using arithmetical quantities entirely, we will show where

the "error of method" occurs. Tcherning says that the dioptric value of a surface is the inverse or reciprocal of its anterior focus in meters. We say that the dioptric value of a surface is a variable quantity, for its dioptric action does not depend upon its curvature and index alone, but upon another factor, to wit: the distance of the object or curvature of the waves of light, as well as upon the factors before enumerated. Perhaps the easiest way to get at the question is by illustration; it is also the simplest and most understandable way, especially if we use arithmetical instead of algebraic quantities. To make the point at issue doubly clear, we will calculate the dioptric value of the lens as a whole first, under varying circumstances, and then the dioptric action of each surface, latterly applying the calculations to the cornea of the eye or to its anterior surface.

ACTION OF LENS.

It is a well known fact that the dioptric action of a lens is equal to its curvature multiplied by its index of refraction less one. By the word "curvature" we mean, of course, its metric curvature, or the inverse of its radius in meters. For instance, if the radius of curvature of the anterior surface of a biconvex lens is 50 mm., its curvature is 20 C., which, since it is convex, we call +20 C. If the radius of curvature of its posterior surface is 100 mm., its metric curvature is +10 C. Both of these curvatures are plus, although opposite to each other, for they are necessarily regarded from an external standpoint. In calculating the action of a lens it is also customary in dioptrics to disregard its thickness, or to treat such thickness as a negligible quantity. The total plus curvature of this lens is then +20 C. + 10 C. = +30 C. Now, if the glass of which it is made has an index of refraction of 1.60, its total dioptric power and action is .60 of 30 = 18 D. The action is positive, for a positive dioptric action is an action that retards the central areas of waves of light passing through it more—or for a longer time—than peripheral or marginal areas. If the waves of light coming to the lens are plane, they will emerge from it with a metric curvature of -18 C. That is, they will be concave and have a metric curvature of 18. This will focus them at $\frac{1000}{18} = 55.55 +$ mm. If the object is 100 mm. from the lens the metric curvature of the waves reaching the lens is +10 C. It will, therefore, require +10 D. action to neutralize these waves, and the remaining +8 D. of lens power will give the emerging waves a curvature of -8 C., and they will focus at $\frac{1}{8}$ m. = 125 mm.

Optical Department.

[Continued from page 57.]

Any other lens of 1.60 glass, having a curvature of +30 C., will have the same dioptric action and value. It may have all of such curvature on one surface or in different proportions on both surfaces, but its action will be the same. If one surface is +40 C. and the opposite surface is -10 C. the curvature of +30 C. is maintained. A lens of a different index, provided it has compensating curvature, will also be a +18 D. and have the same dioptric value and action in air. If a lens has an index of 1.50, in order that it be a +18 D., its curvature must be $\frac{18}{1.50} = +36$ C. instead of 30 C. But these two lenses, one of +30 C. with an index of 1.60, the other of +36 C. with an index of 1.50, will not have equal dioptric values in water. The one of the higher index (1.60), although of the lower curvature (+30 C.), will have a greater dioptric value in water than the other, for the ratio of the resistance of 1.60 glass to water is $\frac{1.60}{1.33} = 1.203$, while the ratio of resistance of 1.50 glass to water is $\frac{1.50}{1.33} = 1.128$. Hence the dioptric value of the former lens in water is $30 \times .203 = 6.09$ D. and of the latter is $36 \times .128 = 4.608$. But in air the two lenses are of equal dioptric value, for each is a +18 D. lens. But these computations, it will be observed, are for the aggregate action of the two surfaces, and that is constant and unchanging, whatever the distance of the object. But the action of each or either surface is not, therefore, unchanging. In fact, no matter if curvature and index are fixed, the dioptric action of each surface varies with every change of distance of the object, for by such change the curvature of the waves is changed. Let us illustrate this point.

SURFACE ACTION.

In the case of the +18 D. lens of 1.60 glass, the curvature of the anterior surface is +20 C. If the object is at infinity the incident waves will be plane and there is, therefore, at this surface, only the curvature of the glass. As the index is 1.60 the waves will travel in the glass 1.00, while in air they travel 1.60—that is, the margins of the waves, being in air, go 1.60, while the central area goes but 1.00. This gives the wave a concave curvature with a crest of .60, whereas the glass surface has a crest of 1.60. The curvature of the wave is, therefore, $\frac{.60}{1.60}$ of the curvature of the glass. Since the glass has a curvature of 20 C. the wave has a curvature of $\frac{.60}{1.60}$ of 20 C. = 7.50 C. or -7.50 C., since the wave is concave. This is a dioptric action of +7.50 D., for the waves are changed in curvature 7.50 C. in a positive direction, the centers being retarded, while the margins advance. Treating the slight enhancement of the curvature of the waves as they pass through the lens as a negligible quantity, they have a curvature of -7.50 C. when they reach the posterior surface. As that surface has a curvature of +10 C. and the waves are -7.50 C., and at this surface these two curvatures are opposite, the total curvature there is 17.50 C. As here the waves escape into air their velocity is augmented

$\frac{.60}{1.60} = .60$ and, therefore, dioptric action is .60 of 17.50 = 10.50 D. As the margins of the waves are first to escape from the glass, this action is +10.50 D. Hence action at the two surfaces is:

1. Ant. Surf., + 7.50 D.
2. Post. Surf., +10.50 D. +18.00 D.

While action at the anterior surface is simply $\frac{.60}{1.60}$ of 20 = 7.50 D., action at the posterior surface may be regarded as composite or consisting of two elements. These are:

1. .60 of 7.50 = 4.50 D.
2. .60 of 10. = 6.00 D. 10.50 D.

Of the last two actions, the first is the action of a plane surface of emergence upon the -7.50 C. waves coming to it from the anterior surface, and the second is the action of +10 C. emergent surface upon plane waves of light. Both of these actions are aggregated into one action at the posterior surface, and at the anterior surface the action is but +7.50 D. If the action of +4.50 D. be considered as pertaining to the anterior surface it, combined with the actual action at that surface, equals +7.50 D. + 4.50 D. = +12.00 D., or .60 of 20 C. In reality, however, the action of +4.50 D. is not at the anterior but at the posterior surface, and if there were no plane or other surface of emergence there would be no such action to supplement or complete the action at the anterior surface.

(To be continued.)

THE FINANCIAL SIDE OF REFRACTING.

BY W. C. MAYBEE,

VICE-PRESIDENT CANADIAN OPHTHALMIC ASSOCIATION.

[Address to the Convention on April 5, 1901.]

IN presenting to you the subject which I have named "The Financial Side of Refracting" I have touched one that is not frequently discussed at scientific meetings, but which I consider an important one; for while we all, of course, have taken up the study and practice of refraction for the benefit of humanity, yet there is an important side issue—the mighty dollar. I think that many of us can call to mind first class refractionists who have proven failures in their quest of this useful article, and who have failed in building up optical departments for themselves or their employers.

The points I may bring up will not apply equally in a city like Toronto or the smaller towns, but, I trust, may furnish food for discussion from the different standpoints to our mutual advantage. I shall not touch on theory or refraction, etc. It is the dollar and how to get it (honestly and decently, of course).

Of great importance is the optical room. Some are content with a few cards hung on the wall and a plain table and chair, set, perhaps, among clocks, bric-à-brac or bottles, in full view of all customers who enter. Others throw in a dark room three or four feet square and use it partly as a storeroom for goods. When I started in business for myself, less than five years ago, after 15 years' jewelry experience and three years as a refracting optician, I considered the optical department of enough import-

ance to spend more on fitting up a room, about 23 by 10 feet, exclusively for optical work than I did on the jewelry section four or five times as large. *It paid me.* Every dollar within reason that a person puts into carpets, or linoleums, curtains, painting, papering, easy chairs or handsome fittings will draw better returns than the best gold mining stock and is a surer investment. Aside from their practical use (which is not under discussion in this paper) every dollar invested in ophthalmometer, ophthalmoscope, retinoscope, retinoskiameter and other fine instruments, or ophthalmic cabinet, without crowding your room too much, is money splendidly invested. I have a skylight over my room, with a roller curtain, and shut off daylight, using artificial light exclusively in my work.

Dozens of times have I taken a "25 cent glass" customer, who "didn't believe in testing tomfoolery," into my optical room, against his wishes, and sold him a two or three dollar pair of glasses in place of the cheap ones he had just picked out. While, without question, the test given, the knowledge that both eyes will see alike, and comparison between the cheap pair and the test lens should be sufficient to convert him, the subdued light, furnishings and general appearance of the room play a considerable part in aiding his decision.

A little fake in that, you may say.

No! not as long as it is backed by correct work. Don't charge extra for the "trimmings," they will soon pay for themselves in increased custom. I have had an Eaton-Engle engraving machine standing in my room for a short time, awaiting a better place to put it, and have heard people whispering in tones of awe, "That's the machine he cuts his special glasses on." Of course, I always hasten to correct them.

People often say, "My! you have things fixed up fine in here." They tell it outside—a free ad. Or, perhaps, "Here's that pretty carpet Mrs. Brown was telling me about." Mrs. Brown has been advertising me without thinking of it. A great argument in favor of a private room is the fact, which you all know, that many presbyopic ladies prefer wearing their glasses for a few years in private and don't care to have their friends know that they are getting their eyes tested.

Be careful in your treatment of customers and patients. It is but human for us to get a little careless in this respect when we have worked up a good practice. It is quite "professional" to act independently with patients and to make them believe you are favoring them in tendering them your services. You might be able to get all you can do, but you might, with care in this respect, get all two can do—and more dollars.

The public are becoming educated to the knowledge that there are several slots into which they can drop their dollar and draw out equal value.

I know of a Toronto oculist whose prosperity has given him a slightly magnified idea of his own importance. He is brusque in manner, would not deign to explain to his patients what their trouble was, but hurries them in

Optical Department.

[Continued from page 58.]

and out of his presence like cattle. He will read, or glance at, a letter of introduction from an optician sent with a patient, not take the trouble to acknowledge the optician's courtesy in recommending a patient to him, and worse, will, under pretence of being particular about glasses, send your customer to his favorite optician for glasses.

I know of a Buffalo oculist with a wider reputation and larger practice who is exactly opposite to the other man. He is all gentleness and kindness. He sends his patients away feeling that they have received every attention possible, that he has entered into and sympathized with their troubles, and that they have met a perfect gentleman whom they would like to see again and whom they would send their friends to.

The optician sending them will receive a pleasantly worded acknowledgment, an idea of what the trouble is and a prescription to fill. I have tried both and have heard many experiences of patients.

Which manner pays? I can easily tell you which does, as regards the Niagara district.

We don't have to practice long to find that it is hard, at times, to maintain a pleasant manner. A full day in the optical room is a hard day's work, and we meet with an unusually large number of vexatious, cranky customers.

It pays to cultivate an agreeable manner under even disagreeable circumstances.

Have you had customers whom you have properly fitted, perhaps with their first pair of glasses, who have come back declaring that they cannot use the glasses, they hurt their eyes, etc.? They have probably neglected their sight until the last moment, rendering it harder for them to accustom themselves to the use of glasses. I have generally succeeded in explaining to them the necessity of their exercising patience to get desired results. But I have met people who would not listen to reason and to whom, when my patience became exhausted, I have returned their money. Looking at the matter from their own selfish standpoint, they have probably chuckled over their narrow escape from being cheated

out of four or five dollars, and I have hoped that they might never mention my name as an optician, for they would prove poor advertising mediums; yet it was no fault of mine.

I have taken such people and, while assuring them, after another test, that the work is correct, explained that on account of the long misuse of the eyes we would have to humor them, returned to the room after a few moments with the same glasses and assured them that "these were weak enough to give them perfect comfort." They immediately notice how much brighter and more comfortable they are and have reported, at a future time, what benefit they are receiving. They will come again and will prove good advertising mediums. That is not fake either. It is psychology. Slight temporary discomfort was magnified into unbearable distress. It was cured by suggestion, because it chiefly existed in the imagination, and the patient has profited more by my ruse than I did.

Do not force a style of glass on them that, while you know it is the best for them, is distasteful to them. Should your opinions differ, explain your reasons for recommending the style you do and strongly advise the adoption of most suitable style. Then if they persist in their own ideas, give them what they want. Responsibility is shifted from you and you will shortly get an order for another pair. On the other hand, insist on a hoidenish school girl (for instance) wearing a pair of rimmed hooks when she is "just dying" for a pair of rimless eye-glasses, and chances are that she will endure considerable discomfort rather than wear them, and her parents will think you have sold her glasses when she did not need them and, thinking thus, are justified in having a poor opinion of you.

Keep in touch with the medical men. I have at different times sent circulars to the doctors in my city and vicinity, reminding them that I do refraction work, assuring them that I always confine myself safely within the limit of where an optician's work ends and an oculist's begins, and asking them when they meet with cases of headache which do not yield to treatment, asthenopia or defective vision, to send them to me for examination.

They do so and I always send them a note describing the condition of the eyes and thanking them for the favor.

It pays. They always return patients for glasses and send more. I have already secured the patients' confidence by their physicians' recommendation. A large share of my optical trade is secured in this way and I count the doctors as my best friends.

Advertising pays. Not only the indirect advertising which I have mentioned and the advertising that satisfactory work begets but direct, judicious advertising that you have to pay for. This is a subject in itself.

Good newspaper work and booklets should command your energies. Programmes, registers and many such style schemes should, in my opinion, be avoided, except in cases of "hold-up," with which every merchant is familiar. Let your opposition alone. "Say nothing, but saw wood." Trying to belittle his work will not increase the efficiency of yours. Advertising about him will likely advertise for him. Living out of harmony with him belittles the profession in the eyes of the public and harms you both. If one of you happens to be out of a lens, or particular size of frame, it is a great accommodation to be able to get one by exchange. Aside from the pleasure of living in friendship, the fact is, that just so many pairs of glasses are to be sold and you will each get your just share, according to merit and the way you push business.

In conclusion we should one and all not only be members of the Optical Association but endeavor to add all desirable opticians to the roll and strive to boom optical meetings, for the "signs of the times" are, that in the not far distant future we will need to be banded together on the alert to preserve our very existence.

M. R. Shingler, Wellsville, O., has completed a five years' course of optical study in New York.

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541 Fulton St., Brooklyn, N. Y.

Optical Department.

[Continued from page 59.]

Wisconsin Legislature Passes Medical Bill of Interest to Opticians.

BELOIT, Wis., May 2, 1901.

EDITOR THE JEWELERS' CIRCULAR-WEEKLY:

While the medical fraternity has been making trouble for New York, Massachusetts, Kansas and other States, it has not forgotten Wisconsin. I caused a notice of warning to opticians of Wisconsin to be published in the January issue of several journals to the effect that there were rumors abroad of a bill or bills to be presented to the Legislature by the medical fraternity. The bill was duly presented. January 31, 1901, Bill 191a (copy enclosed) was introduced in the Assembly, read the first and second times and referred to the Committee on Public Health and Sanitation. At the same time Bill 134s (exact duplicate of 191a) was introduced in the Senate. You will notice on the third page the following:

"Any person will be regarded as practicing medicine within the meaning of this and the six preceding sections who shall * * * or in any way alleviate human ailments."

I wrote a letter in the name of the Wisconsin State Optical Society to the chairman of the Committee on Public Health and Sanitation, making a strong objection to the offensive language as quoted, and that we be given a hearing before said committee acted on Bill 191a.

As our society had just adjourned a meeting in Milwaukee a few days before, I disliked very much to call another meeting, so made up my mind that as I had several chances I would try to handle the case alone. I then wrote to all the optical colleges and wholesale optical houses of Chicago, Ill., the Johnston Optical Co., of Detroit, Mich., and the Milwaukee Optical Co., of Milwaukee, Wis., sent each a copy of Bill 191a, explained my purpose, and asked them to send me lists of names of the opticians of the State of Wisconsin. I wish to thank the following named colleges and wholesale houses through your columns for generous lists: The Chicago College of Optics, the McCormick College, Chambers, Inskeep & Co., J. M. & A. C. Johnston Optical Co., Julius King Optical Co., all of Chicago; the Johnston Optical Co., of Detroit, Mich., and the Milwaukee Optical Mfg. Co., of Milwaukee, Wis.

After checking up these names I had almost 500 names of opticians of this State. I sent each a letter (copy enclosed), a copy of Bill 191a and an application blank of the Wisconsin State Optical Society. I was then in a position to talk the matter over with the State Board of Health, whom I found were responsible for Bill 191a and its mate, 134s. I called on a prominent member of the Board of Health, asked him if the objectionable clause did not, in his estimation, cover the work of the optician. He frankly said it did. I then gave him some idea of my plans to protect our profession, made it plain that I could and would put up a strong fight, but preferred to settle it without. He asked what I wanted the Board to do. I asked that the Board insert one of the following clauses after the word "professional," line 11, at bottom of page 3 of Bill 191a (marked): 1st, "or any optician adapting glasses to correct refractive errors"; 2d, "or the optician in the work of refraction"; 3d, "or the opti-

cian in the adaptation of lenses to the human eyesight."

He thought the Board might make some compromise, but thought perhaps it would prefer to make a new bill rather than insert one of the above clauses. I replied either would be satisfactory to us. After a few days they came out with a new bill, Sub. 191a (copy enclosed).

This shows the undercurrent of feeling of the medical men toward us. The Sub. Bill 191a passed the Assembly without a dissenting vote and will pass the Senate without friction, as all are agreed. This, of course, kills Bill 134s.

Thanking you for past favors,

Yours truly,

ALVA SNIDER,

President and Acting Secretary Wisconsin State Optical Society.

The letter Mr. Snider sent to the opticians, referred to in the foregoing, is as follows:

DEAR SIR:—Enclosed please find a copy of Assembly Bill No. 191A, which was quietly introduced Jan. 31, 1901, read first and second times and referred to the Committee on Public Health and Sanitation. I call your attention to page 3, section 3, lines 2 and 3; also section 1435F, lines 8 and 9, all underlined, where these words appear, "or in any way alleviate human ailments." This clause can and will cause no end of trouble and expense to any and all opticians in this State if it becomes a law. I will make a great effort to "kill" or amend this bill in committee or assembly, but if I fail to do so I shall need the help of every optician in the State of Wisconsin.

To this end, and believing that you are interested financially as well as otherwise, I am also sending you blank application for membership to the Wisconsin State Optical Society. This society was organized and incorporated for the purpose of protection, fraternalism and the advancement of the science of optometry.

Please consider this letter a cordial invitation to join our ranks. Fill out the blank and send together with \$3 (\$1 initiation fee and \$2 one year's dues) to J. H. Williams, 958 Kinnickinnic Ave., Milwaukee, Wis., chairman of the Membership Committee.

Thanking you in advance, and hoping to welcome you as a member of our association, I remain,

Yours truly,

ALVA SNIDER,

President and Acting Secretary Wisconsin State Optical Society.

The substitute bill, 191a, is as follows:

A BILL

To amend sections 1435b and 1435c of the Wisconsin statutes of 1898 relating to the practice of medicine and surgery in the State of Wisconsin and the compensation of members of the state board of medical examiners.

The people of the State of Wisconsin, represented in senate and assembly, do enact as follows:

Section 1. Section 1435b of the Wisconsin statutes of 1898 is hereby amended so as to read as follows: Section 1435b. All persons commencing the practice of medicine or surgery in any of their branches shall apply to said board at the time and place designated by the board or at any regular meeting, for license so to do, and shall submit to an examination in the various branches of medicine and surgery and present to said board a diploma from a reputable medical college that requires at least four courses of not less than six months each before graduation; no two of said courses to be taken within any one twelve months, and that shall after the year 1901 require for admission thereto an elementary education equivalent to that necessary for entry to the junior class of an accredited high school of this state, including one year's course in Latin, and for graduation from said medical college at least four courses of not less than seven months each, no two of said courses to be taken within any one twelvemonth, provided, however, that any student who is now matriculated in any medical college of this state which requires four courses of six months each as a prerequisite of graduation, no two courses to be taken within one twelvemonth, shall, on presentation of his diploma from such medical college and on payment of the fees specified in this act, be admitted to practice without further examination by such state board of medical examiners. The examination in materia medica, therapeutics, and practice of medicine shall be conducted by members of said board representing the school of medicine which the applicant claims to follow. The proceedings of the board shall at all reasonable times be open to public inspection. After an examination and upon presentation of a satisfactory diploma, as hereinbefore provided, the said board shall, if it find the applicant qualified, grant a license to said applicant to practice medicine and surgery in this state, which license can only be granted by the consent of not less than five members, and which shall be signed by the president and secretary and attested by the seal of the board. Any person desiring to practice osteopathy in this state without the use of drugs, medicines or instruments, shall

be granted a license to practice the same by said board, provided the applicant passes a satisfactory examination in all of the branches required for license to practice medicine and surgery except materia medica, therapeutics and operative surgery and presents a diploma from a legally chartered school or college of osteopathy holding membership in the Associated Colleges of Osteopathy, and that such college maintains after the year 1901 the same standard as to elementary education and time of study before graduation, as is required of medical colleges. The fee for such examination shall be fixed by the board, but shall not exceed ten dollars and five dollars additional for the certificate, if issued, such fee shall be paid by the applicant to the treasurer of the board, to be applied toward defraying the expenses of the board. If any person licensed by said board shall be convicted of any crime committed in the course of his professional conduct, the court in which such conviction is had, may, in addition to any other punishment imposed pursuant to law, revoke such license. Said board shall have the power to adopt such rules for its government and may require the filling out of such blanks as it may deem necessary to get at the true character and qualifications of applicant for license and may use discretionary power in refusing license to any who cannot furnish proof of good morals and professional character. The person so receiving such license shall record the same with the county clerk in the county of his residence, and pay said clerk a fee of one dollar for recording the same, and the said clerk shall enter a memorandum thereof, giving the date of said license, name of the person to whom it was issued, and the date of such recording, in a book to be provided and kept for that purpose. Any person removing to any other county to practice medicine or surgery shall so record said license in the county to which he removes. Any practitioner neglecting to record his or her license or registration certificate as hereinbefore provided by this and the present medical laws, shall not exercise any of the rights or privileges conferred thereby. Any practitioner of medicine holding a certificate from any other state board imposing requirements equal to those established by the board provided for herein, may, on presentation of the same with a diploma, be admitted to practice in this state without an examination at the discretion of the board, on the payment of the fee.

Sec. 2. Section 1435c of the Wisconsin statutes of 1898 is hereby amended so as to read as follows: Section 1435c. All money received by the board shall be kept by the secretary thereof, who shall also act as treasurer. Out of the funds coming into their possession from the fees mentioned in the preceding section, the board may pay all legitimate and necessary expenses incurred by them, their agents or employees in the discharge of the duties of the board, and the members may receive for their services a sum to be determined by the board, not exceeding five dollars for each day actually spent in attending to the business of the board, the secretary shall receive a salary to be fixed by said board, not to exceed one thousand dollars per annum. Such salary, compensation and expenses shall be paid from the fees received by the board, and no part thereof shall be paid out of the state treasury. The secretary shall furnish to the board such bond as they may from time to time direct. It shall be the duty of said board to make a report of their proceedings to the governor at the end of each biennial period, together with an account of all moneys received and disbursed by them, and all moneys in excess of actual expense shall be paid into the state treasury.

Sec. 3. This act shall take effect and be in force from and after its passage and publication.

The original bill contained another section, which would especially have concerned opticians, had it become a law. The omitted section follows:

Section 3. Section 1435f of the Wisconsin statutes of 1898 is hereby amended by inserting after the word "disease" in the sixth line of said section the words "or who shall profess to heal, treat or in any way alleviate human ailments," so that said section, when so amended, shall read as follows:

Section 1435f. Every person shall be regarded as practicing medicine within the meaning of this and the six preceding sections who shall append the letters M.D. or M.B. to his or her name with intent to represent that he or she is a physician or surgeon, or who shall, for a fee, prescribe drugs or other medical or surgical treatment for the cure or relief of any wound, fracture, bodily injury, infirmity or disease, or who shall profess to heal, treat or in any way alleviate human ailments. Said sections shall not apply to dentists in the practice of their profession. It shall be the duty of the board of medical examiners to investigate all complaints of disregard, non-compliance or violation of the aforesaid sections and to bring all such cases to the notice of the proper prosecuting officer; and it shall be the duty of the respective district attorneys to prosecute violations thereof.

BELOIT, Wis., May 2.—The medical bill, substitute No. 191a, passed the Senate, yesterday, and will be signed by the Governor, as there is no objection.

Optical Notes and Briefs.

(See page 50.)



Remarkable Solar Dials.

[From the French of the Abbé TH. MOREUX.]

THE present facility of communication has solved the question of time and the solar dial has been relegated to the museums to keep company with its predecessors, from the hour-glass to the clepsydra. This is premature. Inanimate objects are treated like human beings. The true way of commanding respect is to be useful. Although the utilitarian spirit has thrust the solar dial into the background, it can still render service; nothing can replace this instrument in

hour it is necessary only to turn the style till its plane passes through the center of the sun, a point quickly recognized by the very thin shadow on the sphere. The reading of the hour is then immediate.

The two dials reproduced here are founded upon this principle of gnomonics. The first, which belongs to M. Geoffrey de la Guère, is the exact realization of the arrangement (Figs. 1 and 2). It is not contrived, like certain solar disks of this kind, for an inclination varying with the latitude. Its axis remains fixed once for all, forming with the horizon an angle equal to the height of the pole. The second dial (Fig. 3) belongs to M. Foucher de Moison, of Yvoy-le-Pré (Cher). It is more original than the other. Its constructor wished to combine in it the whole series of dials which imagination could suggest to a gnomonist.

Instead of a sphere, as in the preceding, let us materialize the horary circles and construct a wheel with 24 blades, whose planes coincide exactly with the horary circles: If the sun passes into one of these planes all the blades give projected shadows, except the one traversed by the luminary. In this solar dial the wheel with blades is constructed as a sort of gear with 24 teeth, and each of them casts a shadow on its neighbor. The limit of this shadow, varying for each tooth, indicates the hour of the day. There are, therefore, 24 readings. The toothed wheel being set in the plane of the equator and traversed in its center by a rigid metal axis, two other equinoctial solar dials are readily obtained. The support itself bears, on its four sides, dials—vertical, hemispherical, etc.—so that we have a dial in all with 32 readings. This dial, cut in a block of stone, is exceedingly curious. The proprietor found the stone in the midst of ruins, which time

solar dials has passed. Every school boy ascertains the time by the aid of a watch costing 4.95 francs. Civilization and progress are transforming everything—sometimes at the expense of art.

Ratchet on the Barrel Arbor.

FIRST METHOD: With the aid of soldering. Reduce the old ratchet about 1-3 of its diameter by turning; on the shoulder obtained fit a new ratchet, which must be turned out by means of a chuck on the lathe, so as to fit exactly. Next, the new ratchet is soldered down with gold or sil-

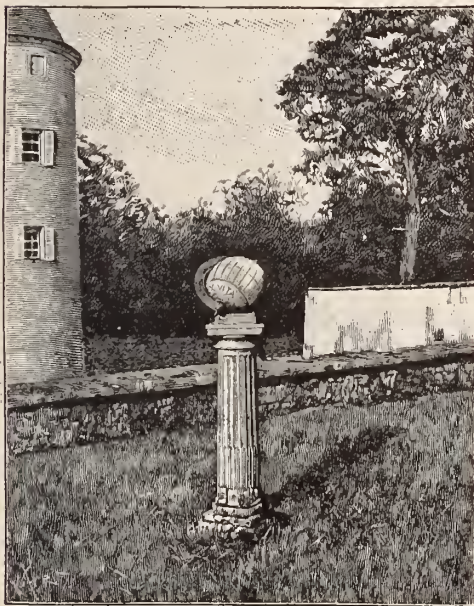


FIG. 1—SPHERICAL SOLAR DIAL.

Belonging to M. G. de la Guère, of Saint Elay, Department of Cher.

teaching beginners the course of the sun on the celestial sphere, or, to be more exact, the complicated movements of the earth.

A kind of dial little known is the spherical. Imagine a sphere whose axis is parallel to the axis of the earth and coincides with it. Pass through the poles the halves of 24 great circles, 15 degrees distant from one another, and so arranged that one of them coincides with the meridian. At exact noon the sun will be in this plane. An hour after noon it will be in the plane of the following circle. When the sun has again passed over 15 degrees it will have traversed another hour circle—it will be 2 o'clock—and so on. Suppose, now, a style, in the form of a semi-circular plate, able to turn around the axis of the sphere: To ascertain the

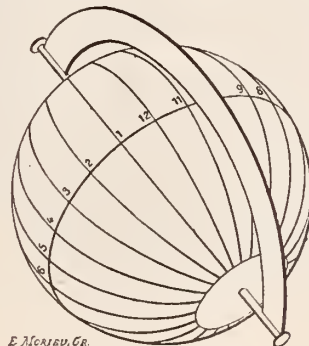


FIG. 2—SPHERICAL SOLAR DIAL.

had respected. He hastened to mount it on the summit of a column, where it presents a novel sight. But the fashion of

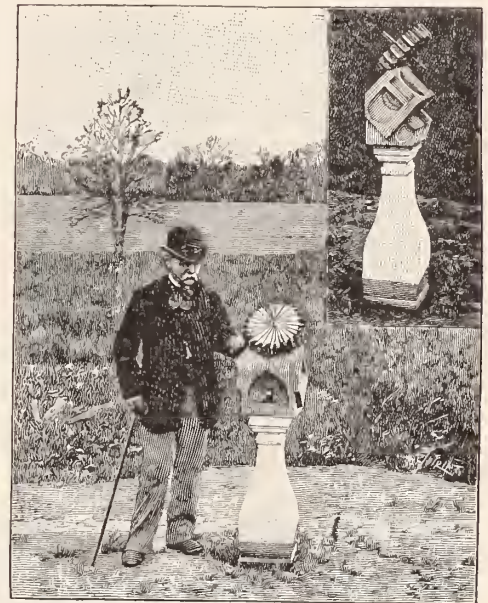


FIG. 3—DIAL WITH 32 READINGS.

Belonging to M. Foucher de Moison, of Yvoy-le-Pré, Department of Cher.

ver solder, and after the solder has fused, cool the barrel arbor, while still red hot, in water, coloring it again dark blue over the spirit flame. After this is done turn the wheel to the required thickness, restoring the polish with rouge or diamondine. This method does not occupy much time and the new ratchet always runs true.

2. Without soldering: Turn the old ratchet about $\frac{1}{2}$ thinner by means of a fusee arbor, so that it still retains a thickness of 0.2 mm. The circumference or teeth of the old wheel are turned down enough so that a shoulder of sufficient size remains for an accurate position in the barrel bridge; next, the square is filed down close to the shoulder and a new ratchet is adjusted accurately. The adjusted ratchet is now cemented on a chuck with the upper side and turned out from below far enough

as to exactly admit the shoulder left from the old ratchet, but the elongation must be a little flatter than the shoulder is thick, so that when the cap is screwed on the shoulder rests on the bridge, but not the ratchet. When this work is performed neatly such an arbor is better than a new one and if necessary, the ratchet can be renewed again with little trouble. It is, of course, understood that for this method the barrel arbor has to be still really good and useful and the bridge not too weak, otherwise the putting in of a perfectly new arbor would be preferable.

State of Health in the Watchmaker's, Jeweler's and Other Trades.

THE *Goldschmiede Zeitung* contains an interesting article on the state of health of the members of various callings. We cull from the report the following statistical data:

The author had at his disposal the figures regarding 853,429 persons, among whom 258,680 cases of sickness occurred. The following table gives the average cases of sickness per 100 persons under observation, irrespective of sex:

Gen'l average of persons observed.	30.31
Jewelers	18.09
Engravers	25.69
Mechanicians, etc.	17.01
Watch and clock makers.	17.56
Gilders, etc.	18.13

The most frequent maladies with jewelers are: Diseases of the respiratory organs (18 per cent.) and diseases of the digestive organs (15 per cent.). The conditions in the case of engravers, etc., are: Respiratory organs, 21 per cent.; digestive organs, 17 per cent. With mechanicians, opticians, etc., the diseases of the respiratory organs also head the list. Next follow the cases resulting from outside actions (burns, cuts, etc.), 20.58 per cent., and only in the third place the diseases of the digestive organs, 16.54 per cent. With horologists the diseases of the respiratory organs are likewise most numerous (23.93 per cent.), followed by diseases of the nervous system (15.81 per cent.) and after that by diseases of the digestive organs (14.53 per

cent.). Finally, the gilders and members of allied trades, like all other crafts enumerated here, suffer pre-eminently from diseases of the respiratory organs (26 per cent.). Next in prevalence are diseases of the bones and joints (14 per cent.), and thirdly, diseases of the digestive organs (12 per cent.).

New Arrangement for Arbors.

THE arbors of the train of clock works after the American system were fitted with pivots turning in openings in the plate. In order to prevent the friction resulting at the pivots, the latter were made as thin as possible, which, however, was not an advantage as regards the cost of production or the durability.

The bearings of these thin pivots required the drilling of very small holes into the plate, for which reason the latter were exclusively made of brass or another soft but expensive material, since the drilling of such small holes in plates made of harder metal was not practicable in the wholesale manufacture. The thin pivots were, of course, highly sensitive to outside action; a slight pressure resulted in a bending, whereby the centric running of the arbors and the correct depth of the wheels was prejudiced. When such an arbor had to be renewed, the works had to be taken apart almost entirely, because by the lifting of the plate for the removal of the one arbor the pivots of the remaining arbors also slid from the holes.

The aforementioned drawbacks are obviated in the present innovation. The arbors are center-punched on both ends and supported by pointed screws, which are let into the plate. In place of the screws, pointed pins may be fixed in the plate.

This arrangement may also be reversed by center-punching the screws or pins and pointing the arbors at the ends. In the latter manner the balance staffs were formerly supported in the respective works to decrease the friction which is caused by the oscillating motion of this staff. The construction of the pointed ends of the rotating arbors transmitting the force of the spring, however, was theretofore unknown. In such cases where the pivot cannot be done

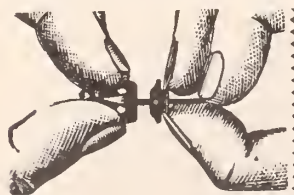
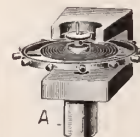
without on the other side for the reception of hands, etc., the new bearings can, of course, only be employed on one side. With the latter arbors the drawbacks initially mentioned are not so perceptible, because they admit, in consequence of their very slow rotation, of a stronger construction of the pivots. The described new bearings of the arbors have a very special effect upon the construction as well as the going of the clock work.

Only large holes have to be drilled into the plate for the center-punched screws and heavier pivots, which is easy of execution in harder material, so that in place of the expensive brass plates considerably cheaper iron plates may be employed. In running, these new arbors, which are only supported at the extreme points, require but a very slight impulse in consequence of the infinitely small friction. Hence, a lighter mainspring may be used, which in turn occasions but a very slight wear of the whole work.

Each arbor can be put in, regulated and taken out by itself without affecting the other arbors. The hardened points increasing in thickness to the broadest place are stronger than the former arbors, a bending of the same being impossible without the use of force. The arbor points or pivots, as well as the center-punched screws, are hardened so that the wear, as compared with the former pivots, is slighter and may yet be equalized by regulating the screws.—*Allgemeine Uhrmacher Zeitung*.

A Convenient New Device.

HERE illustrated is a new device for use in connection with any staking tool, which will be found to be a very convenient article. It is equal to all emergencies, excepting in a few cases, and those who have already used it are well pleased with it. The device is made of best tool steel throughout tempered properly, and is fitted to any staking tool on the market. It is manufactured by Hardinge Bros., 1036 Lincoln Ave., Chicago, Ill.



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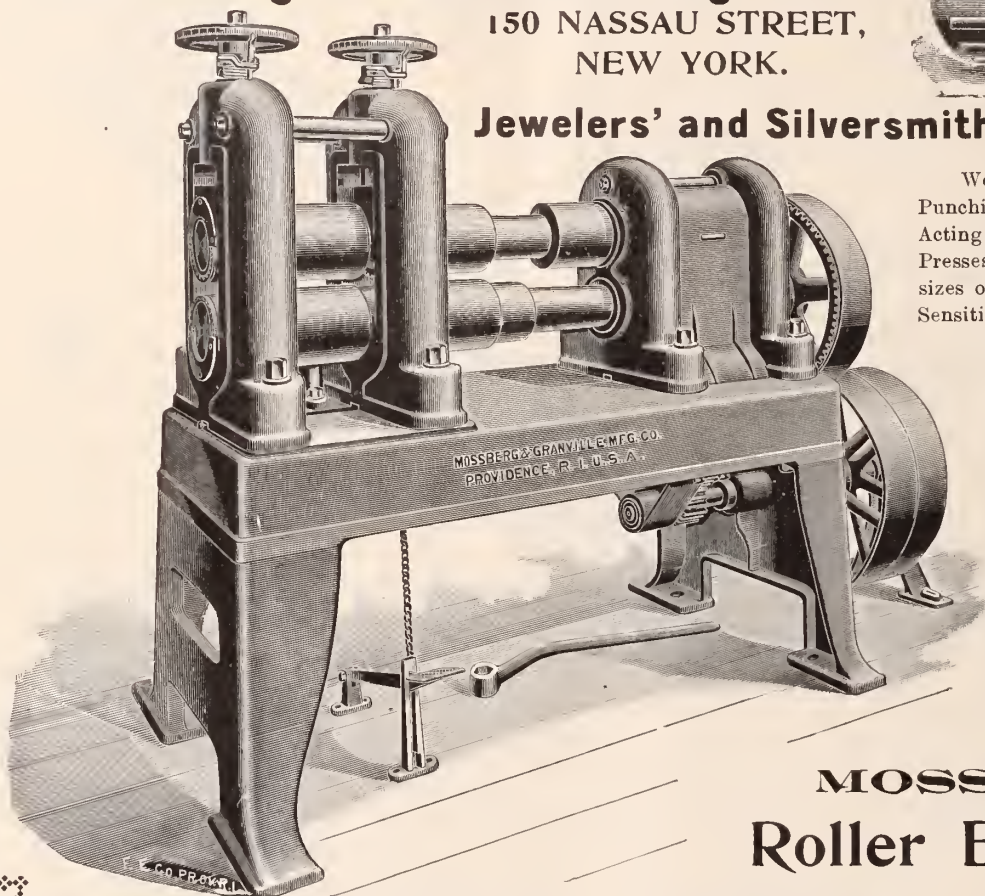
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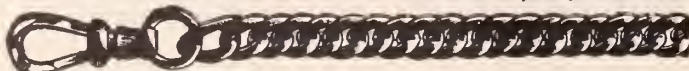
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

DOMESTIC ART METAL WARES.

SOME of the principal features in this season's line of the art metal goods of the Bradley & Hubbard Mfg. Co., just opened at their warerooms, 21 Barclay St. and 26 Park Place, New York, are the large sizes and elaborate gold mountings of the pitchers, vases and urns. The shapes are tall and graceful and the mountings, principally gilt, are the heaviest and finest that have ever been seen on such pieces. Many new finishes are shown on the bodies, in shaded and in solid colorings, some of the newest being deep matt hues. The line of American bronzes made by this firm has been greatly extended and the figures, busts and animal ornaments which it contains now come in a greater number of subjects than the company have shown for many years. Among the latest full figures introduced by the company are new conceptions of Eros and Titania, and among the busts will be remarked a new Heloise, La Mondaine and a number of additions to the assortment of musicians, authors and poets. The animal ornaments include everything from domestic to wild animals in all sizes and in natural colorings, with a perfection of delineation of features and outline that is remarkable in a ware of this grade. In metal novelties of brass, gold and silver finish the assortment is especially large.

A. K. CHINA FOR SUMMER TRADE.

SEASONABLE pieces in A. K. china, for which Charles L. Dwenger, who controls this ware, is now having a ready sale with jewelers, include whiskey sets, ice cream sets and fern dishes. The collection offered by Mr. Dwenger at his salesroom, 35 Park Place, New York, in all these is very large and the decorations run from the simplest to the richest and most elaborate styles painted in this china. The whiskey sets include a jug or decanter, six small porcelain tumblers and a tray, while the ice cream sets include a tray, which may be had in one of 12 shapes, and a dozen plates to match. The ferneries most popular at the present time are the footed pieces in cylindrical form with porcelain linings. A new and striking decoration just introduced in A. K. china is shown on large pieces and consists of a rich, deep three inch band of burnished gold, on which

appears a small, conventional design in dark colors.

NEW EFFECTS IN COALPORT CHINA.

ONE of the finest collections of Coalport china ever offered in New York for the inspection of jewelers is now displayed at the warerooms of Davison Bros., 12 Barclay St. The assortment of cups is unusually large, containing hosts of varieties in A. D. tea and bouillon sizes, and the decorations are many, new and beautiful. The A. D. cups show an especially fine assortment in illuminated cobalt and in jeweled decorations, and all of these are lined with gold. A feature of the display is a large collection of plates and the many entirely new designs which it contains, among which are those in white and gold effects that are proving popular with the jewelers at the present time. The same firm report a very successful sale of the George Jones Crescent china, for which they are the American agents.

THE RAMBLER.

Auction of Sir Henry Edwards's Antiques.

DURING the last three days there has been going on at Christie's rooms [London] one of the most remarkable sales of old silver plate and other objets d'art, the property of the late Sir Henry Hope Edwards, Bart. This may be guessed from the fact that the sale realized close on £36,000 (\$180,000).

Among those who were constant in their attendance at the sale were such patrons of art as Sir William Farrer, Sir Charles Pritchard, the Marchioness of Tweeddale, Earl de Grey, Sir Charles Tennant, Sir Francis Evans, Lady E. Franklin, Lady du Cane, Georgina, Countess of Dudley, and many others. Though as it is usual for people to engage art dealers to bid for them it is not known yet who of any of those mentioned became possessors of the valuable articles sold.

Duveen Bros. were to the front in picking up the most valuable pieces at almost fabulous prices. For instance, for a small bowl of green moss agate elaborately mounted with four dolphin feet, mermaid handles, rim with masks and festoons of flowers of chased ormolu, standing only five and a quarter inches high and five and a half in diameter, was paid the remarkable sum of 800 guineas. Then for 740 guineas Messrs. Duveen secured a Cupid "Gardez-vous" and a Psyche, a pair of old Sèvres biscuit figures on old Sèvres porcelain on stands

of grosbleu—marble with gold and painted with festoons and flowers in panels.

But that was nothing to the sensational price Messrs. Duveen gave to-day for a small casket. There was most keen bidding for this wonderful little Louis XIV. marqueterie casket, inlaid with groups of flowers in tulip wood borders, mounted with corner ornaments on borders, lock and escutcheons, and with handles of chased ormolu. The casket was only 14 inches wide by 11 high and stood on a table of similar design. Up went the bidding by leaps and bounds. As quickly as one voice called a figure the voice of Mr. Duveen topped it with another. Mr. Duveen had determined to secure this most rare and beautiful objet d'art, and it was only when the figure had reached the great sum of £1,890 (\$9,450) that there came silence and Messrs. Duveen became the possessors after the most spirited contest.

Mr. A. Wertheimer was the successful one in another hot competition for a small upright cabinet of old French marqueterie and parqueterie. It had a tambour front enclosing drawers, a reading slide and other drawers at the sides, a lifting top, inlaid with military, hunting and musical trophies in shield shaped panels on a trellis pattern ground, and was mounted with chased corner ornament, escutcheon, borders and gallery of ormolu. This lot went for the big sum of 720 guineas (\$3,780).

Then there was an old Italian bronze statuette, standing only 15½ inches high, entitled "The Infant Bacchus," for which Mr. Seligman paid 650 guineas, and a pair of old French bronze groups representing "The Choice of Paris" and "Diana with Nymphs," but 16½ inches high, for which Mr. Hamburger paid 600 guineas.

For some old Worcester ware Mr. Litchfield paid another sensational price. This was a dessert service of 35 pieces, in crimson, with scroll pattern borders and with cornucopias of flowers in gold, painted with groups of fruit and sprays of flowers in colors, on a white ground. This was knocked down after a keen contest for £1,018 10s. (\$5,092.50).

Another hard tussle took place over the possession of a Louis XVI. oblong satinwood parqueterie writing table, with three drawers, panels inlaid in trellis design, mounted with lock escutcheons and handles, with bordering of chased ormolu. This was ultimately knocked down to Mr. Morgan for 840 guineas (\$4,410). —Paris edition *New York Herald*, April 27.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

(Continued.)

Repairing Broken Scarf Pins.—Broken scarf pins are repaired by beveling each end of the break so that when joined the ends will overlap but not be any thicker than the other parts of the pin. To solder breaks of this kind—which usually occur about the middle of the pin—the set should be wrapped in wet tissue paper before the parts are fastened on the charcoal soldering block or held in the fingers to be soldered. To solder the pin in the fingers, grasp the ball of moistened tissue paper which envelops the set, between the thumb and forefinger of the left hand, and with a pair of tweezers in the right hand place and hold the other end of the pin in position. When scarf pins are broken off at the setting it is advisable to remove most of the stones before soldering is attempted. Doublets, sometimes, will stand the heating and at other times they will not.

Pearls, genuine turquoise, amethysts, the topaz, opals, etc., must be taken out or they will be ruined. Small doublets and diamonds will in most cases stand the heat necessary for soldering, but it is advisable for the repairer to take as little risk as possible, and especially so as to diamonds. After the stone is removed from the setting, the parts to be soldered are cleaned with a file or scraper.

The setting, with the filed part upward, is then fastened on a piece of charcoal and the filed end of the pin placed in its proper position. To do this, insert the point of the pin into a small piece of charcoal and lay both on the large soldering block, so that the two parts to be joined will be in their respective positions. Then apply the borax paste, solder and proceed as before.

Enameled pins, whether school, scarf or brooch pins, are difficult to repair without melting or chipping the enamel. The safest plan is to explain to the customer the risk that is taken and what the consequences might be. Then proceed to prepare the joint in the usual manner.

A piece of mica—which may be obtained at any drug or stove store—is laid on the charcoal soldering block and on this is laid the piece to be heated. In this way the enamel, while heated, will not become black or dirty from the soldering block. After the article is soldered, allow it to cool before attempting to remove it from the mica; otherwise the enamel will chip out. This is not a very good method for curved enamel surfaces, but it is the best known at present. Heated enamel or stones should not be immersed in pickle or water until cold, lest they crack.

(To be continued.)

A fire which burned most of the business section of Wautoma, Wis., April 29, practically destroyed Haynes's jewelry store and contents.

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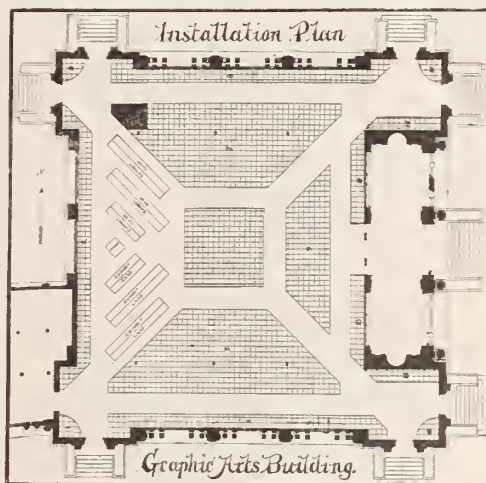
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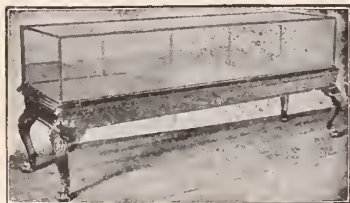
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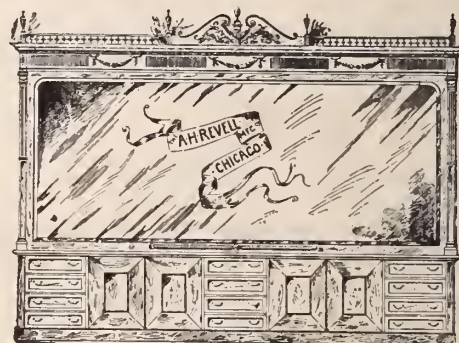
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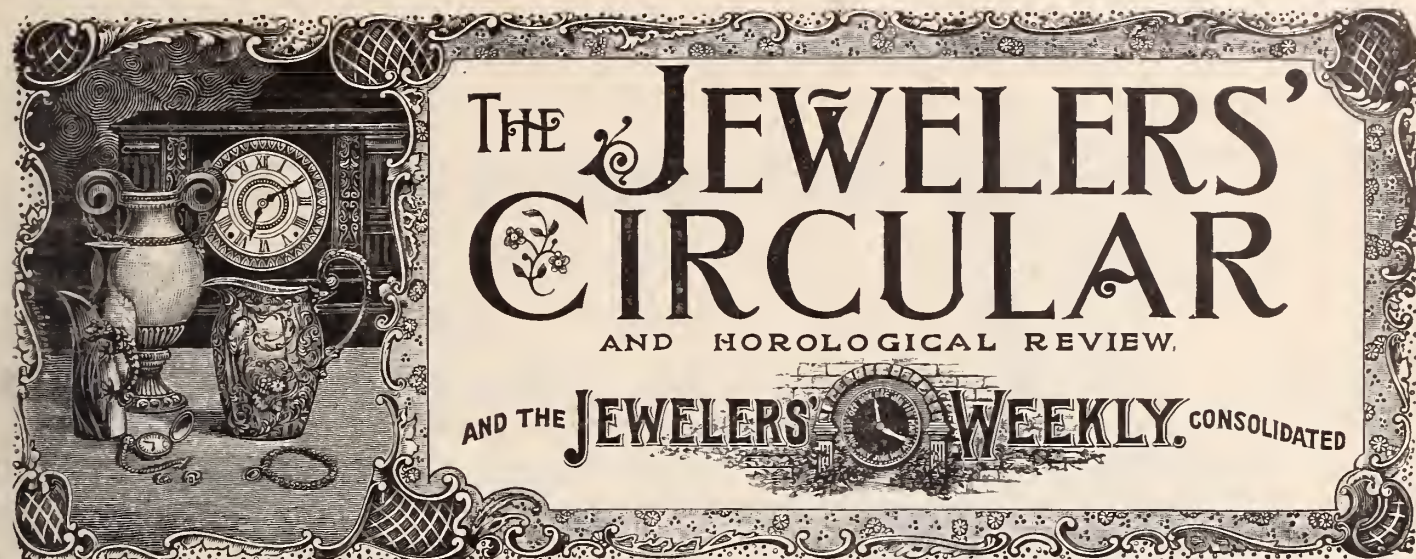
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32D YEAR.

NEW YORK, WEDNESDAY, MAY 15, 1901.

VOL. XLII. No. 15.

THE MASSIVE DESIGNING AND WORKING IN SILVER.

A LARGE and unique example of contemporary silversmithing is a magnificent loving cup which was presented to State Senator Timothy D. Sullivan, at a banquet given in his honor by his friends at the Hoffman House, New York, on the evening of April 20. This cup is one of the largest ever made, being three feet six inches high and weighing 780 ounces. It was made by the Mauser Mfg. Co., 14 E. 15th St., New York, upon a special order, and was the work of but 16 days, the company working three shifts of men eight hours each, day and night, until the piece was completed. The cup is in the form of a Greek urn, with three handles dividing the piece into three panels. Each handle is decorated with representations of a shield, spear, wampum belt and other articles suggesting Indian life, and all three are different in detail. On the front panel of the cup appears, in relief, a life size bust picture, showing a three-quarter face of Senator Sullivan, the recipient, which is a fine example of repoussé work. On the second panel is the head of the Indian Chief Tamanan, from whom the Tammany Society, to which the Senator belongs, was named, and on the third the inscription: "Presented to the Honorable Timothy D. Sullivan, by his friends, as a token of love and esteem, April 20, 1901." At the top of each panel is a cast tiger's head, while the foot of the

vase is ornamented with iris showing a secessionistic treatment. The silver base

contains 43 cards showing a facsimile of the signatures of the 43 men by whom the cup was presented. The vase is in light gray finish and has a capacity of 24 quarts. With it comes an onyx pedestal of the same height as the vase, ornamented with two heavy gold bands. The souvenirs of the banquet, at which the cup was presented, were small busts of Senator Sullivan, in solid silver and mounted on small onyx pedestals. These busts were also the product of the Mauser Mfg. Co.

Forehead Jewels.

NEWS comes from Paris, says *The Sun*, to the effect that the fervonière is undoubtedly coming back to favor. Forty years ago no one would have needed to be told what a fervonière was, and many of the ornaments are in the possession of women lucky enough to have inherited jewels. The old fashioned fervonière was a forehead jewel, usually a large uncut gem set in heavy gold work. It was worn in the center of the forehead, attached to a gold fillet, or more often, a band of black velvet which passed around the head. The ornament was marvelously becoming to a certain classical type of face. The Empress Josephine was particularly fond of the fervonière, which became her, although her face was far from classic. The uncovered foreheads of recent seasons opened the way for a revival of this old fashion.



THREE FEET, SIX INCHES SILVER CUP PRESENTED TO STATE SENATOR TIMOTHY D. SULLIVAN.



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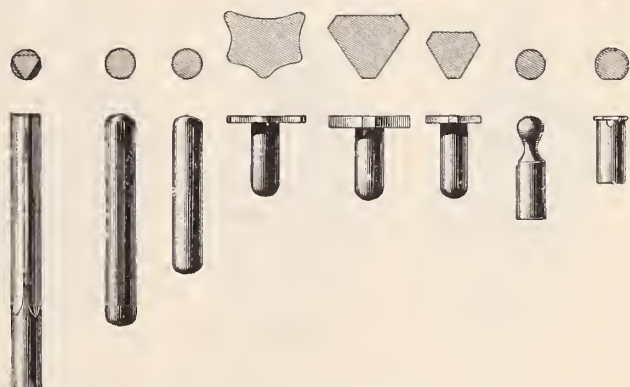
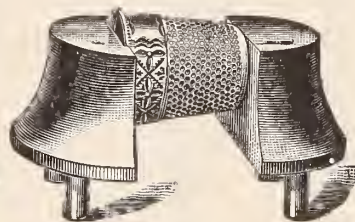
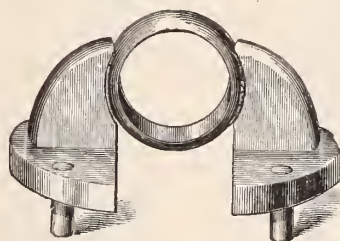
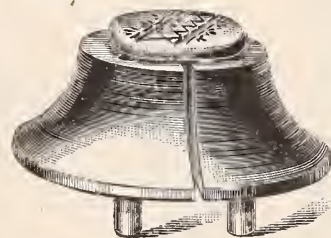
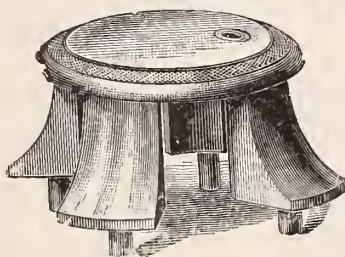
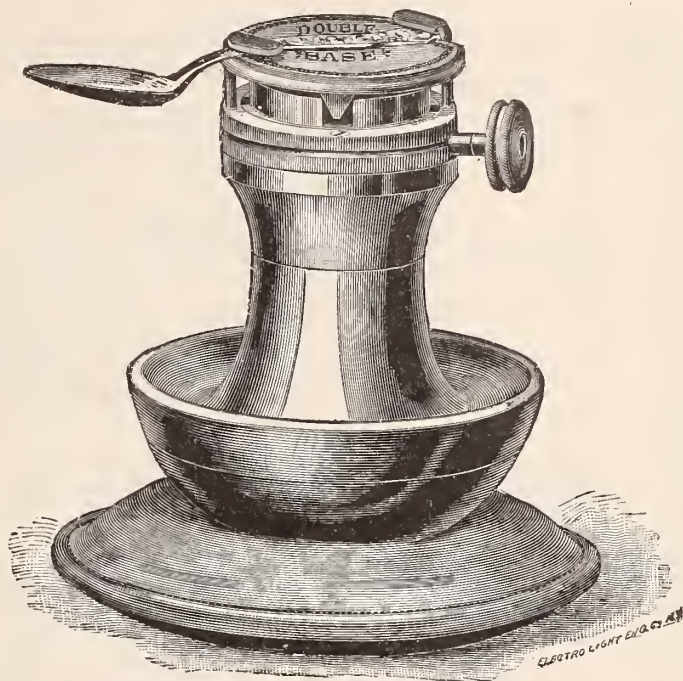
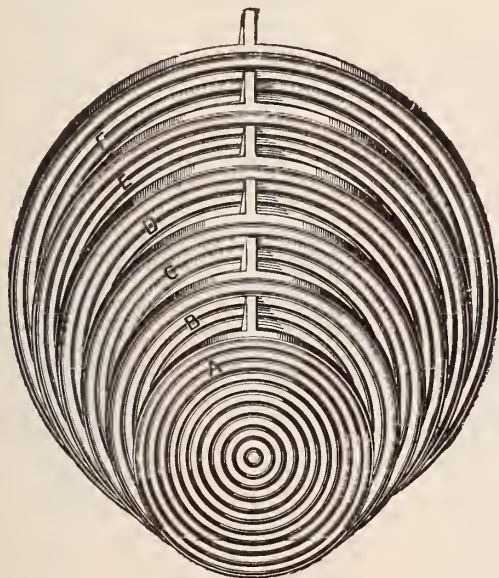
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The Diamond Markets.

ANTWERP, April 24.—After last week's calmness, the market became better and it can be freely said now that there is a favorable movement which, if it continues, will mean a return of prosperity to the diamond industry.

A number of foreign buyers paid us a visit last week, among them Mr. Rees, of Zimmern, Rees & Co., New York, and Mr. Jacobson, of Jacobson Brothers, New York. These gentlemen bought several lots of brilliants of good grade. M. Kahn, of L. & M. Kahn & Co., New York, is due Saturday. H. Gross, Vienna, was at the Diamond Club, last Saturday and Sunday, and asked for fine white mêlés.

It is generally known that Samuel H. Levy, of L. & M. Kahn & Co., New York, made splendid purchases in the Antwerp and Amsterdam diamond markets. Two million francs' purchases are said to have been effected by him.

Ries & Co. and Van den Bosch Frères, two large firms here, are having nice business with the American houses.

Samuel Gompers, diamond polisher, died, April 19.

Louis Coettermans, diamond merchant and honorary president of the committee for the erection of a statue to Lodewyk Bercken, has been elected administrator of the Société Anonyme Belge de Verreries Coloniales, in Merxem, near Antwerp.

A fire started in the Diamond Club,

April 20, but was soon extinguished by members.

While workmen were absent, last Friday, from the large diamond factory in Van Immerseel St., 54 diamonds were stolen.

More and more use is being made of the Work Exchange, an employment bureau established here some time ago, and an effort is going forward to place it on a firmer basis. The institution is divided into three branches, L'Union des Fabricants Diamantaires, De Urye Antwerpsche Diamantbewerkeren Vereeniging and the Eigenwerkmakers en Fabrikanten Vereeniging, each in charge of two counselors. Each branch will elect a person who will have charge of the entire work, and keep a record of employes and vacant positions. For instance, a man wishing a workman will address himself to the Work Exchange, stating the requirements of the man desired. An unemployed workman addresses himself also to the institution and explains wherein he is the most handy. In this way the interested parties are quickly put into communication with each other. Conducted on this basis the Work Exchange is expected to produce good results.

AMSTERDAM, April 25.—Following the good reports, received daily from the Antwerp and Paris diamond markets, the situation of our trade became much better at the end of last week and continues so to the present time. Several manufacturers recommenced regular work, so that

the workmen's situation has improved greatly.

Many lots of brilliants were sent to Paris and negotiations seem to lead to an excellent business. American firms are also bringing more life into the market.

The demand for rough, especially flat goods, has been brisk. Paris houses are remitting orders for Amsterdam roses used in large quantities by the French jewelers this season.

Thursday night, Joseph Polak, 40 years old, a diamond merchant living in Amsterdam, shot himself. He died the following morning.

PARIS, April 24.—The tone of the Paris diamond market is much better and there is a good demand for all kinds of diamonds. A number of sellers visited this city the last few days and many sales were made. Several Antwerp diamond brokers were at the Diamond Club, among them L. Deckers and Louis Peeters. Both made fine sales of brilliants, light yellow goods, called capes, and also roses. Prices are very firm and merchants have confidence in the future. Good news has arrived from America and Continental reports are also satisfactory, so that we may expect a good business here this Summer.

As regards colored stones, these are sold largely and at prices showing a rise. In corals and pearls there are several transactions every day. The vogue of coral increases continuously, so that the

The best Horse-Timers are

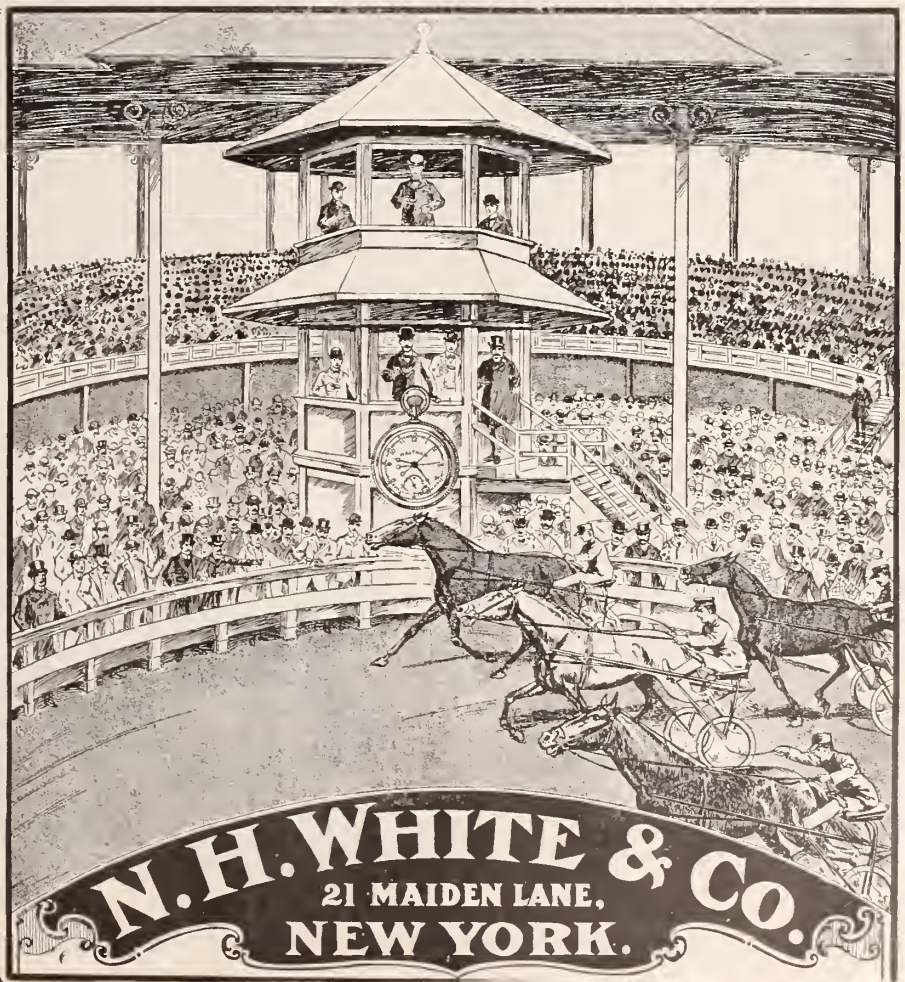
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NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from \$50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.



N. H. WHITE & Co.
21 MAIDEN LANE,
NEW YORK.



"TALL OAKS FROM LITTLE ACORNS GROW."

SIX FACTS CONCERNING OUR RECENT FIRE.

1. On the morning of the fire, March 26th, we promised our trade that we would fill orders inside three weeks.
2. We commenced filling orders on April 15th.
3. We have not lost an order.
4. May 15th you will not find a weak place in our stock.
5. We shall make our usual trips on time.
6. We consider the fire incident closed.



PASSED INTO HISTORY, MARCH 26, 1901.

OUR NEW TRADE-MARK, *An Oak Tree*

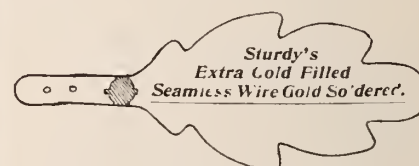
(Registered),

AND THE TAGS
AND LABELS

(Copyrighted)

that will go with it.

This tag will go on our
GOLD-FILLED CHAINS



Swivel Stamped J. F. S. S. $\frac{1}{10}$.

This tag will go on our
REGULAR
STANDARD CHAINS.



Swivel Stamped J. F. S. S. $\frac{1}{10}$.

This label will go on all
paper pads for guard,
neck, seal, vest and
Dickens chains.



merchants in this gem see good times at the moment. Several manufacturers who, before, were working only three days a week, have commenced to make novelties in coral and at the present moment they are unable to fill all orders.

LONDON, April 25.—There is certainly a better feeling in the market and our merchants see with pleasure that the new taxes, proposed by the Government to settle the expenses of the war between our country and the Boers, do not apply to precious stones.

Important sales of polished goods were effected last week. Rough goods are taken in good lots by Continental buyers. Mr. Strauss, of Frankfurt-on-the-Main, who was here last Monday and bought several lots of rough diamonds, and Mr. Feldenheimer, of the United States, made good offers for Wesseltons.

The general opinion here is that we shall not have to pay a new advance this week on rough goods, but it is almost sure that a new rise will be seen in May, the contract of the syndicate with the De Beers Co. running out that month.

Prominent Jeweler of Mexico Assassinated and His Store Robbed.

PARRAL, State of Chihuahua, Mex., May 4.—Frederick Dahl, one of the most prominent and popular jewelers and diamond merchants of this part of Mexico, was assassinated in his store here, Saturday night, by some unknown party. Mr. Dahl was a German by birth, but became a naturalized American citizen, several years ago, prior to coming to Mexico. When found his dead body was lying back of the counter of his store in a pool of blood which flowed from three stab wounds, any one of which would have proved fatal. The store was ransacked from one end to the other and a large amount of booty was secured, but there is no means of knowing the value of the jewelry or the money which was taken.

Mr. Dahl was the Parral representative of Diener Hermanos, of the City of Mexico, and until recently had a large stock of diamonds in his store. He decided to go out of business a short time ago and much of the valuable goods, including the diamonds, had been shipped to Diener Hermanos. The books of the express company show that on the day before his assassination he had shipped several thousand dollars' worth of diamonds to the City of Mexico. The assassin did not break into the safe. When it was opened it was found to contain \$1,155.

The members of the foreign colony of Parral are greatly aroused over this foul crime and immediately upon learning of the affair a meeting of Americans, Germans and other foreigners was called for the purpose of taking steps toward apprehending the murderer. This meeting was largely attended and the sum of \$1,200 was raised in a few minutes to be used in hunting down and bringing about the punishment of the guilty party.

A. F. Groscup, Altoona, Pa., has opened a store at 817 12th St.

Chester Billings & Son

1840 SUCCESSORS TO RANDEL 1901
BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

IMPORTERS OF

D I A M O N D S

OTHER PRECIOUS
STONES, AND PEARLS

D I A M O N D J E W E L R Y

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

Bead Necklaces.



14K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.



Marx & Brod.

MAKERS OF 14K. DIAMOND JEWELRY.

Rings and Pendants Our Specialty.

37 & 39 Maiden Lane,

Factory, **40 Maiden Lane.** **NEW YORK.**

Selection packages sent to responsible jewelers.

DIAMONDS.

SAPPHIRES.

EMERALDS.

Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES.

OPALS.

PEARLS.

ELK JEWELRY

HENRY FREUND & BRO.,

THE JEWELRY HOUSE,

9-11-13 Maiden Lane, New York.

The Security Alliance's Annual.

Marked Prosperity Shown by the Annual Reports of Officers of The Jewelers' Security Alliance.

The 18th annual meeting of The Jewelers' Security Alliance, held at their office, 14 Maiden Lane, New York, May 7, was called to order by the president, A. K. Sloan. The reports of the treasurer and auditing committee were read, showing the finances of the organization to be in excellent condition, and, on motion, they were received and ordered placed on file.

H. H. Butts, chairman of the executive committee, then presented his annual report as follows:

REPORT OF THE EXECUTIVE COMMITTEE.

Mr. President and Members of The Jewelers' Security Alliance:

Your executive committee, in making their 18th annual report, wish to congratulate you on the fact that not a member has had a safe robbed during the past year, nor has a member been robbed since 1896.

We have held 10 regular and two special meetings, at which we have admitted 332 new members, while 39 members have dropped out during the year, making a net increase of 293, and our present membership 2,028.

We should feel grateful for the continual growth of the Alliance and because no member has suffered loss, especially as safe burglars are actively at work, the record showing that 318 jewelry stores were burglarized last year and 35 safes were attacked.

One of the greatest dangers to which a jeweler is exposed is from sneak thieves, who always come unexpectedly and often get away with thousands of dollars' worth of goods.

Only the greatest care can prevent losses of this kind, and we respectfully suggest to our members that they keep a watchful eye upon customers with whom they are not personally acquainted and give

them no opportunity to take advantage, no matter how well dressed they are or respectable in appearance.

We also wish to repeat our warning against leaving valuable goods in show windows at night, 55 jewelers having suffered losses of this kind during the past year, and several of our members were among this number.

The Alliance is constantly working to prevent robbery, and in several instances has been able to advise dealers who were not members that a plan was on foot to plunder their stores, and thus save them from probable loss.

On motion, the report was received and ordered placed on file. The president then delivered his annual address as follows:

THE PRESIDENT'S ADDRESS.

To the Members of The Jewelers' Security Alliance:

Gentlemen—Your worthy president, Mr. Joseph B. Bowden, who has served you so faithfully for many years, having been removed by death on Feb. 2, 1901, I was chosen by the executive committee, as provided by the constitution, to fill out the balance of his term of office.

I truly appreciate this honor, for one may well be proud to be at the head of a solid and growing organization of this kind.

During the year our first vice-president, David Untermeyer, who had been an officer of the Alliance from the very beginning, has also died, and shortly before the beginning of the year William H. Ball, a faithful member of the executive committee, passed away. To the families of each of these deceased officers suitable resolutions of sympathy were engrossed and sent, in recognition of the valuable services which they freely gave to the Alliance.

It is a matter of congratulation for us all that since the last annual meeting we have added 332 new members to our roll, which is the largest increase we have had in any year since our organization, and we have now passed the 2,000 mark.

There have been 35 safe burglaries among the jewelers of the United States during the past year, but our certificate and door plate have become so well known and so thoroughly respected

Seen in any light

the manifold advantages of handling Simmons Chains must be patent to any jeweler. Best gold-filled chains at any price—smallest prices the best chains can be sold for. Unqualifiedly guaranteed to both retailer and wearer. The advertising of

Simmons Watch Chains

is strengthening the demand for them every week.

Carry a full and complete line of them—they'll be called for.

**R. F. SIMMONS CO., ATTLEBORO,
MASS.**

NEW YORK: 9 Maiden Lane.
CHICAGO: 126 State St.



The "CARMEN" ADJUSTABLE BRACELET.



Warning: The patents (U. S. Patent No. 31,019, Feb. 5, 1901, and 428,477, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, ATTLEBORO, MASS.
Chicago Office, 602 Columbus Memorial Building. New York Office, 200 Broadway.

OUR NEW FALL LINE NOW READY FOR INSPECTION.

Samples at New York Salesroom,
at UNION SQUARE.

**LOVING CUPS.
EXCLUSIVE THINGS IN SASH BUCKLES.**



Jno. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • **Silversmiths.** • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; Louis B. Cummings, Representative.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE,

NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.

by professional burglars that not one of our members has been "touched" by them.

It astonishes me that, after the strenuous efforts made by the officers of the Alliance during the past 18 years to show the jewelers throughout the country what a great benefit we can be to them at a trifling cost, that there are still so many who have failed to protect their valuable stocks of goods by joining our ranks, and are thus running the risk every night of losing the savings of years of hard work at a single blow.

Now, gentlemen, I want to impress upon each member the necessity of assisting the officers in making the organization more powerful by sending us new members. Call on your neighbor and invite him to join us and he will never regret it, for, beside the great satisfaction of knowing that in case his safe is robbed, The Jewelers' Security Alliance will never rest until the thieves are captured and punished and, if possible, the goods recovered, that there is the fact that all professional burglars know it as well as he does, and therefore he is almost certain to be "let severely" alone by them.

I wish to thank the officers for the good work they have done during the past year and also the trade journals for the liberal notices and attention we have received from them.

The meeting then proceeded to the election of officers and the following were elected unanimously: President, A. K. Sloan; first vice-president, Leopold Stern; second vice-president, F. Kroeber; third vice-president, H. H. Butts; treasurer, Bernard Karsch; members of the executive committee for two years, H. H. Butts, C. C. Champenois and A. L. Brown; member of the executive committee for one year, C. G. Alford. Ed. S. Smith and Henry Untermeyer were re-appointed the auditing committee for the ensuing year.

The meeting then passed a vote of thanks to the trade journals for their generous assistance to the Alliance.

A special meeting of the executive committee was held at the close of the annual meeting, at which H. H. Butts was re-elected chairman and the following new members were admitted:

George W. Fischer, Sharon, Pa.; A. W. Le Bron, Montgomery, Ala.; John Maurer, Lake City, Col.; L. G. Sefing, Jr., Allentown, Pa.; Albert T. Brady, Sharon, Pa.; T. F. Kohlhausen, East Radford, Va.; Walter Powell, Cumberland, Md.; Henderson & Winter, New York; Russell E. Brigham, Schuylerville, N. Y.; George H. Striker & Son, Buffalo, N. Y.; Zimmer Bros., Poughkeepsie, N. Y.; Herman S. Hewett, Brockton, Mass.; E. H. Huftnagel, Mt. Vernon, N. Y.; J. Wilbur Jones, Ligonier, Pa.; Phillip B. Levy, New York; T. B. Hagstoz Co., Philadelphia, Pa.; Fred J. Essig, Chicago, Ill.; Aaron E. Sipe, Buffalo, N. Y.; E. F. Norton, Salamanca, N. Y.; Wade O. Crane, Carrington, N. Dak.; Julius Dryfoose, Toledo, O.; Robert Leding, Washington, D. C.; J. Lowinsohn, Birmingham, Ala.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

In accordance with the resolution passed at the annual meeting of the Alliance, I write to express the appreciation of the executive committee of the many courtesies extended to us during the past year in printing notices of our meetings and other matters pertaining to the Alliance, which we feel have been very helpful to us in drawing the attention of the trade to our work and showing them its value.

We feel that your assistance in this direction should not only be appreciated by members of the Alliance but by the whole trade, as the organization is one of great benefit to jewelers, and in some ways this benefit extends far beyond its membership.

Again thanking you for your courtesies, I remain,

Yours truly,

JAMES H. NOYES,
Secretary.

BUSINESS INTEGRITY

A business man's word should be as good as his bond.

If he says he does not sell his goods outside of the legitimate trade the fact is easily proved.

GORHAM SILVER is not found in the Dry Goods Stores. They can not buy it. Our business is with Jewelers. We believe they best represent the kind of business we have always done, and are the best judges of the kind of wares we make.

It is the Jeweler's business to see that his stock is not depreciated in value by cheap bargain sale competition. Nothing so quickly destroys a claim for exclusiveness as to have your Silverware made common in Department Stores.

Buyers of judgment and taste look to the Jewelers for the most artistic designs and the best workmanship. The Jeweler should know what he is selling.

GORHAM SILVER received the GRAND PRIX at Paris, the highest possible award, because it represents the World's best work in Silversmithing.

GORHAM SILVER costs no more than any other. A stock of it insures you against Dry Goods competition.

TRADE MARK



STERLING

925-1000 FINE

GORHAM MFG. CO.

SILVERSMITHS

Broadway & 19th Street, N. Y.

BRANCHES

NEW YORK

21-23 Maiden Lane

CHICAGO

131-137 Wabash Ave.

SAN FRANCISCO

118-120 Sutter St.

WORKS, PROVIDENCE AND NEW YORK

Turquoise Sash Brooches.

Illustrations
1/4 size.

Send for Selection of Latest Novelties.

Turquoise Sash Brooches, "L'Aiglon" Silk Fobs, Alice Nielsen Serpent, Carmen and Melba Bracelets, Serpent Barrettes, Bag Tops, Fish-Scale Purses, Walnut Toilet Cases, Walnut Coin Holders.

A one-cent postal brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.



Want Traveling Jewelry Auctioneers to Pay Fee of \$75 a Day.

DES MOINES, Ia., May 8.—Jewelers of this city have filed a protest and petition with the City Clerk for presentation to the City Council. They set forth that traveling jewelers have made a practice of bringing cheap stocks of jewelry to Des Moines, renting a vacant storeroom for two or three days, auctioning off a lot of goods, and leaving town, taking money with them but leaving nothing. This, the Des Moines jewelers say, is unfair to the local dealers. The strangers pay only a nominal license fee of \$5, their expenses are practically nothing and they cut into the business of the legitimate dealers who pay taxes and spend their money here. They ask that the Council pass an ordinance fixing a license fee of \$75 a day for traveling jewelry auctioneers.

Davison Gets Six Months in Jail for Concealing Assets.

CHICAGO, Ill., May 8.—Albert Davison, the Dixon, Ill., jeweler, appeared in the United States Court, Friday, and pleaded guilty to the charge of concealing assets when filing a sworn statement in a bankruptcy case. He was sentenced to six months in the Dixon jail, a punishment much lighter than had been anticipated. Davison entered a plea of not guilty two weeks ago. His attorney, Max Kunze, is also charged with attempting to defeat the intent of the bankruptcy law by receiving property after Davison had filed his petition.

Fifty Years in Business the Record of W. S. Taylor.

UTICA, N. Y., May 8.—W. S. Taylor observed the golden anniversary of his entry into business last week. May 1, 1851, he opened a store, 10x20 feet in size, at 60 Genesee St. His entire stock was worth perhaps \$800. To-day he has a well stocked store at 62 Genesee St., having always remained in the same locality, moving from time to time as business grew and prospered until his affairs have reached their present important proportions. During all these years Mr. Taylor has given his uninterrupted personal attention to his store, which accounts to a considerable degree for his success. In 1851 Mr. Taylor had the following competitors, all of whom are now dead: Murdock & Collins, Bailey & Co., W. N. Weaver, Thomas Davies and Nelson Roth.

An Ostrich Approved the Quality of Mr. Becker's Diamonds.

COLORADO SPRINGS, Col., May 10.—Jacob Becker, a local jeweler, lost a \$650 diamond stud by his trip to an ostrich farm at Manitou, yesterday. One little ostrich was very curious concerning the visitor and began to investigate Mr. Becker's clothing, looking in his pockets for candy and the like. The stud in Mr. Becker's shirt attracted the bird and in a flash it had swallowed the stud. Powerful emetics are being administered to the ostrich in an endeavor to recover the stone.

TRADE **1835·R·WALLACE** MARK

R·WALLACE·&·SONS·M'F'G·CO

SILVERSMITHS,

·WALLINGFORD·CONN·

THE "ANJOU"

"1835—R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE "STUART"

Factories—WALLINGFORD, CONN.

·BRANCHES·

226 5th Ave., New York—131 Wabash Ave., Chicago

120 Sutter St., S.F. — 63 Basinghall St., London, E.C.

FOR THE JUNE WEDDING TRADE.

THE STRATFORD.

OUR NEW
FLORAL DESIGN
REPRODUCING
THE CARNATION.

MADE IN
A FULL LINE
OF
SPOONS, FORKS
AND
HOLLOW-HANDLED
CUTLERY.



A BEAUTIFUL STERLING SILVER PATTERN, FINELY FINISHED, AT A MODERATE PRICE. WRITE FOR LISTS.

INTERNATIONAL SILVER CO., SUCCESSOR TO
NEW YORK. SIMPSON, HALL, MILLER & CO., CHICAGO. WALLINGFORD, CONN. SAN FRANCISCO.

Wm. S. Hedges & Co.,

IMPORTERS OF

DIAMONDS,

Other **Precious Stones and Pearls,**

HAVE REMOVED from 170 Broadway to

171 BROADWAY

(BENEDICT BUILDING),

NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building,
Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and **POLISHER** FOR THE
TRADE.Rough Recutting, Repairing and
Matching a Specialty.

Employees of the M. S. Benedict Mfg. Co. Form a Union and Are Locked Out.

SYRACUSE, N. Y., May 9.—Two hundred employes of the M. S. Benedict Mfg. Co., East Syracuse, found themselves locked out when they returned to their work after dinner, Monday noon. Upon making inquiries they were told that the cause of the shutting down of the factory was that repairs were to be made to certain of the boilers, but the workmen say that the lockout is due to the fact that they have lately signified their intention of forming a union.

It is said that Mr. Benedict has expressed himself as very much against this procedure and bases his objections on the fact that all the silver plate factories in the country have so far kept aloof from unionism and he does not care to be the first to change this situation. He said that the employes had never reported any grievance and he saw no reason for the organization of a union. The men stand firm for what they believe to be their rights, and many of the men upon receiving their pay left the town. There is general regret at East Syracuse over the situation.

A member of the union says that Mr. Benedict's statement in regard to the East Syracuse shop being the first union shop is incorrect. He says it is one of the last shops to be unionized. Such factories as that of the E. G. Webster & Son, Brooklyn, and the Meriden Britannia Co., Meriden, Conn., have strong unions in their shops and everything is peaceful between the manufacturers and employes.

Mr. Benedict makes the following statement to THE CIRCULAR-WEEKLY, regarding the lockout:

"Our reason for our action is that there is not a single union, that we know of, in the Britannia metal business, and we did not, and do not, propose to run a union shop here, while all the other factories are operated by non-union labor. In fact, we do not wish a union of this kind to be started in our factory. Our employes, when interviewed, do not claim to have any grievance whatever; simply claim to have organized in order to protect themselves against any future trouble or grievance they might possibly have. The factory has run steadily, 10 hours per day, throughout the year for the last six years, never having any trouble of any nature whatever before, the most of our employes having been with us since we started up. We have now been shut down for one week and are making needed repairs in our plant. Our hollow ware department will not start up until we can do so with non-union labor. A peculiar thing about the formation of this union is, that the entire factory has gone into the same union, namely, the Tinsmiths' Union, while there are at least a dozen separate and different trades in our factory, as any Britannia metal manufacturer knows."

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

Death of Solomon Lewis.

OAKLAND, Cal., May 8.—Solomon Lewis, a pioneer jeweler of California, dropped dead on the street, in Oakland, May 4, while on his way from his store to his residence. It is believed that death was due to apoplexy.

The deceased was a native of Lobsenz, Germany, and was 71 years of age. He came to California about 45 years ago and opened a jewelry business in San Francisco. After a residence of nearly 25 years in that city he removed to Oakland, where he has resided ever since, conducting a jewelry business at 474 7th St. For some time his health has been failing, though he still continued in the active management of his business. Mr. Lewis was a Mason, a member of the Legion of Honor and of the Independent Order of B'nai B'rith. Besides his wife, he leaves four children.

Oneida Silverware Mfg. Co. Plant Sold After Legal Complications.

ONEIDA, N. Y., May 11.—The Oneida Silverware Mfg. Co.'s tools and stock, manufactured and unmanufactured, were sold yesterday, by receiver Charles A. Stringer, to William A. Rogers, Limited, of Toronto and New York. The sale was directed in an order issued by Justice Lyon upon the application of a majority of the directors, and the accepted bid was for \$10,500. William A. Jamison, general superintendent for the purchaser, says manufacturing will probably be resumed here as soon as the sale has been confirmed by the Court.

May 6, at Binghamton, attorney H. W. Coley secured a dismissal of the injunction and a vacation of the order to show cause in the Oneida Silverware Mfg. Co. case. The injunction was obtained by Sidney W. Moore, of this city. This was the second injunction of the kind that has been vacated.

A \$2,000 Hair Ornament for Mme. Modjeska.

TERRE HAUTE, Ind., May 8.—Samuel Prager, diamond dealer, announces that he recently received 178 small stones valued at \$4,000, 108 of which will be used in a hair ornament to be worn by Mme. Modjeska, the actress. The design will be a copy of the coat-of-arms formerly used by the province of Krakua. When Poland was a united country Mme. Modjeska was granted the right to adopt the coat-of-arms after playing in a Polish theater owned by the nobility. Modjeska left a standing order with Mr. Prager, when he was located in Pittsburgh, to make the hair ornament at any time. It will cost about \$2,000 and probably will be finished in a few days, when Mr. Prager will sail for Europe to visit the diamond markets and, incidentally, to deliver the ornament.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

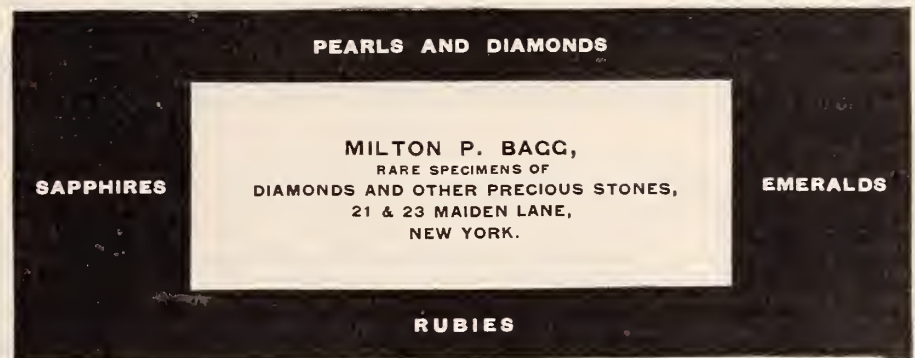
DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦
OTHER PRECIOUS STONES,
PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

**FINE
 DIAMOND
 JEWELRY.**

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & Co.**Pearl Merchants.***We make a specialty of importing***FINE, FANCY AND RARE GEMS:**

*Rubies — Emeralds — Sapphires — Colored and Fancy
 Shaped Diamonds.*

189 Broadway, New York.

IMPORTERS
 AND
 JOBBERS OF

**DIAMONDS
 WATCHES
 JEWELRY**

9-11-13 MAIDEN LANE,
 NEW YORK.

62-64 STATE STREET,
 ALBANY, N. Y.

Strikes of Machinists and Tool Makers at Detroit and Waterbury.

DETROIT, Mich., May 8.—A strike involving only four machinists employed by the Michigan Optical Co. is said to be but one incident in a general strike of machinists and tool makers to secure a nine hour working day in Detroit and other cities where it is not already the rule. The strike resulted from the discharge of the man appointed to inform the company of the demands of the men. For stating the men's proposition he was discharged, the business agent of the union says, and because of this the other union men—tool makers—were called out.

"We are going to have a nine hour work day at whatever cost," said William Gore, business agent of the Machinists' union. "The times demand a shortening of the hours, and we are going to keep up with the times. In the east over 50 per cent. of the shops have already acceded to the demand, and quite a number of Detroit concerns have agreed to work but nine hours after May 20. And after that day it is nine hours or no work."

WATERBURY, Conn., May 10.—Forty-five machinists and tool makers, all but two of the number employed by the Waterbury Clock Co., quit work this morning. The company had discharged two men and the union declared a strike. This may precipitate a general strike of the 500 machinists here at any moment, which would soon stop work at the clock factory, making many hundred hands idle.

State Organizer Charles Donahue, of the International Association of Machinists, was here when the strike took place. He says it has nothing whatsoever to do with the nine hour law, which the union demands after May 20, but that it is purely a strike among the machinists and tool makers of this one clock factory alone. None of the other machinists or tool makers, while interested to a certain extent, perhaps, have anything to do with the present trouble.

Superintendent Larkin said it was true that the two men referred to by the strikers were discharged. "These men were discharged because they had neglected their work," said Mr. Larkin, "not because they were members of any union. The men themselves have not asked for reinstatement. All of the requests have come from outside parties."

GENERAL STRIKE WOULD AFFECT 500,000 MEN.

WASHINGTON, D. C., May 13.—President James O'Connell, of the International Association of Machinists, is authority for the statement that 150,000 machinists will strike, on May 20, unless they receive a 12½ per cent. increase in wages. He says this will affect 500,000 men in the metal trades, indirectly. Representatives of the Metal Trades Association and the International Association of Machinists held a conference in New York, on Saturday, at which an attempt was made to reach an agreement on the wage matter, so that a strike could be avoided.

California Manufacturers Must Protect Their Workmen.

SAN FRANCISCO, Cal., May 8.—A recent Court decision regarding the protection of factory workers has special interest to the trade in this State. The case was this:

Schaezlein & Burridge, silversmiths and manufacturing jewelers, 3 Hardie Pl., were convicted by Judge Cabaniss, Jan. 19, for violating section 4 of the act of 1889, which is as follows:

If in any factory or workshop any process or work is carried on by which dust, filaments or injurious gases are generated or produced that are liable to be inhaled by persons employed therein, and it appears to the Commissioner of the Bureau of Labor Statistics that such inhalation could to a great extent be prevented by use of some mechanical contrivance, he shall direct that such contrivance shall be provided, and within a reasonable time it shall be provided and used.

The defendants had been notified to provide the contrivance, but failed to do so. They were convicted and each fined \$25. They appealed from the judgment, and last week Judges Lawlor and Cook, sitting in bank, heard the arguments of attorney Otto tum Suden for the appellants and Assistant District Attorney Deuprey for the people. For the appellants it was contended that the act was unconstitutional, as it delegated autocratic power to one man. Other grounds were urged, but the Judges decided to dismiss the appeal and sustain the judgment of the lower Court.

The workshop of George H. Lees, Hamilton, Ont., was damaged by fire, which started from an electric wire, May 8.

PEARLS.

"On the Spot."

We are thoroughly in touch with the principal pearl and precious stone markets of the world. The markets' every change and fluctuation, no matter how slight, is known to us, and in consequence we are ever in a position to avail ourselves of opportunities opened up by a change in market conditions. The gain is our customers' gain.

Alfred H. Smith & Co.,

CHICAGO,
103 State Street.

182 Broadway, N. Y.

LONDON,
21 Holborn Viaduct.

DIAMONDS

And Other Precious Stones.

Details of the Fire at Leslie E. Soggs's Store.

BINGHAMTON, N. Y., May 10.—The jewelry store of Leslie E. Soggs, 120 Court St., was gutted by fire last Saturday morning, and all his stock that was not in his safe completely ruined. It seems that Mr. Soggs wanted to use some gasoline that day and his watchmaker went out early that morning and bought the usual quantity. As he entered the store on his return trip his foot tripped on some obstacle and the demijohn fell to the floor and broke. Some of the gasoline ran down the register and into the furnace fire. Instantly there was an explosion, the doors and windows were all blown out and the watchmaker barely escaped with his life. While Mr. Soggs carried a fair insurance, still he will suffer a severe loss. He has adjusted his loss with the fire insurance companies and has taken the store at 102 Court St., where he will hold forth until his store is restored to a habitable condition.

Boy Employe in M. W. Carr & Co.'s Factory Charged with Robbery.

BOSTON, Mass., May 6.—What appears to have been a systematic robbery at the jewelry factory of M. W. Carr & Co., in Somerville, was unearthed, Saturday night, when Salvatore Trani, a 17 year old employe, was arrested. Property to the extent of \$500 has been recovered and the police believe that the actual value of property stolen greatly exceeds this amount. The boy's father is the proprietor of a fruit store in Davis Sq., and about five months ago the youth secured a position in the factory, making purse frames.

The prisoner was taken to the police station and a visit was made to his home at 11 Hanson Ave. The police found large quantities of the stolen property in every room. As they went from room to room Mrs. Trani exerted all her strength to impede their work.

Mr. Carr intimates that the property found in the house is worth at least \$500. It comprises more than 1,000 articles and includes belt buckles, belts, jewelers' tools, stones and a quantity of jewelry.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cort'l't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, *Importers and*
Cutters of
40 Maiden Lane, Diamonds.
NEW YORK.

REMOVED to 51 and 53 MAIDEN LANE,
NEW YORK.

L. HELLER & SON.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Portland, Ore., Jewelers to Organize for Trade and Social Benefits.

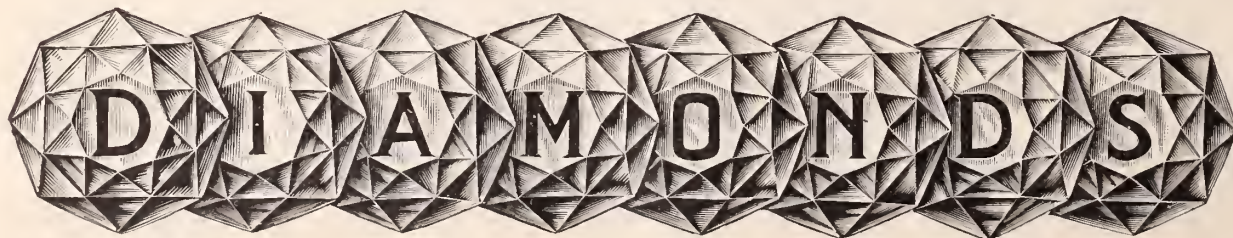
PORTLAND, Ore., May 6.—The second annual outing of the proprietors and employes of the jewelry stores of Portland was held yesterday and enjoyed by 53 members. Besides the pleasant features of the trip to the Twelve-Mile House, the net result of the outing was the formation of a society, with employers and employes as members, for the purpose of benefiting the trade, securing social advantages and also with a view to establishing some beneficiary features. Temporary officers were elected as follows: President, F. A. Heitkemper; vice-president, Major Gaus; secretary, E. J. Jaeger; treasurer, William Klumpp. The following committee were appointed on by-laws and permanent organization: F. A. Heitkemper, Major Gaus, E. J. Jaeger, E. Renfer, E. C. Fety, L. T. Simpson.

The party stopped at a baseball ground for a game between the teams of Butterfield Bros. and of the associated jewelers that went under the name of the "Pin-Tongues." Both teams had been practising for some time, and an interesting game resulted, in which the all-jewelers' aggregation won by a score of 12 to 9.

After the game the party went to dinner under a big tent at the Twelve-Mile House, the chief event of which was the presentation to Captain Sales, of the winning team, of a josh-trophy, a cup made of tin, lead and copper, by the apprentices of the guild. The temporary organization of the trade society was then discussed, and resolutions adopted to consult all the jewelers not present in regard to forming a permanent organization.

The Wisconsin Pearl Button Factory, La Crosse, Wis., will place \$20,000 more in the business. Eight additional machines will be put in.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Herman Keck Did Not Smuggle.**Judge McPherson Quashes the Indictment Against Him Charging Smuggling.**

PHILADELPHIA, May 9.—Herman Keck is free at last from the labyrinthian entanglements of the law, in which he became involved in 1896, when he was charged with smuggling 563 diamonds into this port. Judge McPherson quashed, yesterday, without comment, the indictment and the Cincinnati jeweler's freedom hereafter will be literal as well as practical.

The Keck case has attracted wide attention in the trade and in the legal profession. Keck bought the diamonds which resulted in the legal actions, according to testimony given in court, in Antwerp. They were sent to the United States in a box in care of the captain of the *Rhyndland*. United States Customs officers were informed of the affair and quickly secured the box on the arrival of the steamer at this port.

Keck was arrested. On the evidence of the captain, Keck was convicted of smuggling and sentenced to a term of imprisonment in the penitentiary. Keck entered bail, while his attorney carried the case to the Supreme Court of the United States. Since then it has made history for itself. It has been the only case argued before the United States Supreme Court three times in succession. It first came up in Washington in 1899, there being only eight Judges sitting at the time. The Court divided evenly upon the questions of law involved. Again it was argued and again was there an equal division. The third argument was before a full bench and resulted in a reversal of the verdict of the District Court and the award of a new trial by a vote of five to four. The majority opinion held that the offence of smuggling had not been consummated because the diamonds had not been landed. United States District Attorney James M. Beck then prepared a new bill of indictment, charging Keck with importing \$7,000 worth of diamonds contrary to law. This indictment has now been quashed.

J. A. Fonberg, Victor, Col., was fined \$10 and costs in police court for conducting a pawnshop annex to his store without a license. He appealed the case, but intends to take out a license.

Four ladies' gold watches are missing from the store of the Cross Optical and Jewelry Co., Chester, Pa., and it is believed that a sneak thief took them in broad daylight some time last Wednesday.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
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ESTABLISHED 1872.

A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.**HEADQUARTERS FOR AMERICAN WATCHES.**

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, LONDON,
149 State Street. 29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Charles R. Eastman Acquitted of Charge of Shooting His Brother-in-law.

BOSTON, Mass., May 12.—Surrounded by the immediate members of his family and many intimate and loyal friends, Charles R. Eastman, a son-in-law of the late Alvan Clark, the famous telescope lens maker, was at 9.30 o'clock last evening acquitted of the charge of murdering his brother-in-law, Richard H. Grogan, Jr., another son-in-law of Mr. Clark.

Since 10 o'clock on the morning of April 22 Mr. Eastman had been on trial and the attention of the whole country had been called to one of the most celebrated cases ever tried in the courts of Massachusetts. Prominent lawyers conducted the case for both sides and the hearing room of the Superior Criminal Court, at

East Cambridge, was crowded on every day of the trial by lawyers and others interested in the great legal battle being fought.

Briefly, the story was as follows: Late in the afternoon of July 4, 1900, Grogan met his death by a pistol shot in the grounds of the Alvan Clark estate, Brookline St., Cambridge. He had for some time conducted the lens business formerly carried on by Mr. Clark, and Eastman was an instructor at Harvard College. It was claimed that Eastman had become jealous of Grogan by reason of the success the latter had made of the lens business, and it was alleged that there had been trouble between the two men and that Eastman had threatened to shoot Grogan some time before. Eastman, however, denied these

stories and affirmed that there had always been the friendliest of feelings between him and Grogan, and tried to show instances in which he had given exhibitions of this friendly feeling.

On July 4, 1900, the two men had been together most of the day and late in the afternoon commenced shooting at a target placed near the lens factory.

The Government contended that the fatal bullet was fired from a center-fire revolver and from a distance that precluded all possibility of it being fired in a struggle, while the defence claimed that Grogan was struck by a bullet discharged accidentally from an old rim-fire revolver.

Eastman was placed under arrest on the evening of July 4, 1900, and before Judge Almy, in the East Cambridge Municipal Court, he was discharged. The case was then taken before the Grand Jury of Middlesex county and an indictment was found against Eastman. He in the meantime had been to California and upon his return to Boston was arrested at the Parker house, in this city. He was taken to the East Cambridge jail, where he remained until released last night.

It was a noticeable fact that the widow of the murdered man believed that the killing of her husband was an accident, and so testified before the court. Judge Gaskill and Judge Aiken were on the bench and the prosecution was conducted by Attorney-General Knowlton and District Attorney Weir, while Eastman's interests were looked after by Samuel J. Elder, Charles W. Bartlett and Edward E. Clark.

Tuttle-Greene Jewelry Co. Incorporated at Butte, Mont.

BUTTE, Mont., May 7.—Articles of incorporation of the Tuttle-Greene Jewelry Co. have been filed. The principal place of business is Butte and the directors are H. S. Tuttle, W. B. Hamilton and Charles P. Greene. The capital stock is \$30,000, in 3,000 shares of the value of \$10 each. It is stated that stock to the amount of \$23,500 has been subscribed for, as follows: W. A. Clark, Jr., \$9,900; Charles P. Greene, \$3,500; Alex. J. Johnston, \$2,500; H. I. Wilson, \$1,500; D. B. Gillies, \$3,500; Mrs. W. B. Hamilton, \$1,500; W. B. Hamilton, \$1,000, and H. S. Tuttle, \$10. Mr. Tuttle and Mr. Greene have been with J. H. Leyson for several years.

The company have purchased the stock of Simon Bank and will do business at his location, with a new stock.

Protected Jewelry Store While His Own Place Was Robbed.

LANCASTER, Pa., May 9.—Early this morning thieves smashed in a large plate-glass window of E. P. Zane's jewelry store, Christiana. They became frightened and ran away. Jacob G. Mast, who has a clothing store immediately opposite Zane's, was awakened by the noise, and when he saw what had been done he took a seat inside of an upstairs window with a shotgun to await the return of the thieves. He waited until daylight, but they did not come back. This morning, when Mast went to open his store, he found that the front window had been broken and \$100 worth of clothing stolen.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,
NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Employers' Liability Bill Vetoed by Governor Odell.

ALBANY, N. Y., May 11.—Governor Odell has vetoed Assemblyman Costello's employers' liability bill, which aimed to extend and regulate the liability of employers to employees and others for injuries suffered by them. The bill was vetoed mainly because it contained a clause applying its provisions to other suits than those of employees against their employers, and provided that in any negligence damage suit by any other than an employee notice of such proposed suit must be given the defendant within 60 days after the occurrence of the casualty. In his veto memorandum Governor Odell says:

"Owing to the fact that there has been for a long period considerable agitation for an employers' liability bill, and to the conscientious thought which was given to the preparation of this bill by those having the matter in charge, I have devoted unusual study to its provisions and their probable effect. It is unfortunate that the bill has had inserted in it a provision which interferes with the rights of those who are not employees and whose mode of procedure in bringing actions against corporations for damages sustained would be very materially curtailed. The whole bill, therefore, must be considered from the standpoint not only of an employers' liability act, but also as affecting the statutory limitations now existing in actions for negligence."

The Governor compares the proposed law with law of like nature in Massachusetts and Connecticut and then says:

"Were the act under consideration one which did really contain new provisions and more thoroughly bring into our law the liability of employers to their employees, I should not regard the objection recited above as being vital to the bill; but after careful study of the proposed act I am led to the conclusion that under its provisions no new or substantial rights accrue to the employee."

"Therefore, so far as they are concerned, nothing would be gained by the signing of this bill, and the objections urged to the feature referred to that has been injected into the measure are of such importance to every citizen of the State that I am constrained to refuse my approval of this bill, preferring to leave the subject as it is now governed by our laws. This is done in the full belief and hope that the next Legislature will take up the subject in an intelligent way and frame an enactment both as to employers' liability and as to the limitation which I am convinced should exist with reference to the notice of action, upon lines which would be more equitable and just to employers, to employees and to others who may be injured by the negligent acts of corporations."

This bill was referred to in THE CIRCULAR-WEEKLY of May 1.

L. C. Phillips Seriously Wounded by Shots from "Movers."

BRAZIL, Ind., May 4.—This morning, about 1 o'clock, as L. C. Phillips, of Carbon, was returning from a bicycle ride, he passed a "movers" camp and a dog ran out and tried to bite him. He shot the dog and instantly the owner of the canine emptied the contents of a shotgun into Mr. Phillips's body and legs, making very serious wounds. He was carried home by two companions. The "movers" left their camping ground at once and have not yet been captured.

Mr. Phillips is a man of many interests and businesses, but one of the most important is that of watchmaker and jeweler.

McCarthy & Elliott have opened a new stock of jewelry in Lexington, Okla., adding their name to the long list of new firms to engage in business in that Territory this Spring.



HIGH-GRADE NOVELTIES IN JEWELRY CASES.

INVENTOR OF THE NEW SHOW-CASE TRAYS.

LARGE VARIETY IN LEATHER AND VELVET WATCH BOXES.

Patented July 10, 1900.



Actual size, 17 x 12½ x 11¾.

LARGE ASSORTMENT OF OLD-STYLE TRUNKS FOR 24 TO 225 PIECES.

NEW IDEAS OF SHOW-WINDOW DISPLAYS.

NEW IDEAS IN SHOW-CASE TRAYS FOR DIAMOND STOCKS.

American Morocco Case Co.,

Theo. G. Walpuski, Proprietor.

131 W. 31st St., New York.

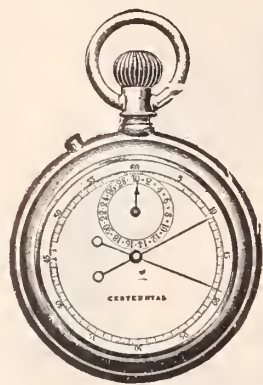
ORIGINAL MAKERS OF FLANNEL BAGS AND ROLLS FOR ALL KINDS OF SILVERWARE.

SLEEVE LINKS,
Stone and Gold.

GEO. O. STREET & SONS,
Manufacturing Jewelers,

CHICAGO OFFICE,
103 State Street.

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Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

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AGENTS FOR THE

OMEGA, HAMILTON, ELGIN, WALTHAM
AND ALL MAKES OF CASES—
GOLD, SILVER, GOLD FILLED.

Jacksonville's Fire Sufferers.

Jacksonville Jewelers and Opticians Estimate
Losses—Soldiers Shoot Robbers.

JACKSONVILLE, Fla., May 9.—The jewelers of Jacksonville have, with one or two exceptions, suffered heavily by the fire of May 3. The Greenleaf & Crosby Co., being by far the largest jewelry concern in Florida, are the heaviest losers, as a matter of course; but, in proportion to their stocks, others have lost even more heavily. Below is given an approximately complete list of all the jewelers of the city and their losses.

The Greenleaf & Crosby Co. had their store burnt to the ground. The store, however, was rented by them. All of the more valuable part of the stock, diamonds and other gems, watches, jewelry, fine bronzes and some fine bric-à-brac, were in their large, fireproof vault and have been taken out absolutely uninjured. The vault was not insured, the company deeming it safe. All the rest of a magnificent stock of china, glass and bric-à-brac, such as a first class jewelry store carries nowadays, is totally destroyed. Fortunately, the stock was at its lowest ebb, it being at the close of a very prosperous Winter season. A partial insurance covered this stock.

J. H. Crosby, head of the company, also lost his fine residence on Ashley St., with all its contents. He places his loss here at \$18,000, with \$7,000 insurance. J. F. Lane, of the same company, lost all his furniture, household effects and clothing. He valued them at \$3,500 and carried \$500 insurance. C. M. Fuller, of the Greenleaf & Crosby Co., also lost his furniture, household effects and clothing. He makes no estimate of their value, but had an insurance of \$1,000.

R. J. Riles's place of business was untouched, but his home was destroyed. He estimates his loss in furniture, household effects and clothing at \$3,000. His insurance is \$700. W. H. Rowton, watchmaker with R. J. Riles, lost all his household goods and clothing. He has not estimated his loss, but it is total, as he carried no insurance.

E. H. Armstrong, optician, lost his entire stock, which he values at \$1,400. He has no insurance. Mr. Armstrong could probably have saved his stock, but his place of business appeared safe and he left it to look after his family. When he returned it was burned to the ground. His home did not suffer.

V. E. Jacobs & Co., W. Bay St., escaped entirely. Both the store and Mr. Jacobs's residence were outside of the burned district.

D. S. Porter, a trade worker, whose specialty is the repairing of watches for the trade, worked in his own rooms on Julia St. He thought himself safe, but a veering of the wind brought the fire to him and he lost all that he possessed in the way of tools, except his lathe and personal effects. He places his loss at \$1,000, with no insurance. Mr. Porter is, for the present, located in the store of V. E. Jacobs.

Dr. Schwab, optician, was preparing to leave the city for the Summer, as is his

The
Leader
...IN...
HIGH-GRADE
WATCHES

—IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality,
Adjustment,
Durability,
Style.



FITS ALL SIZES
OF AMERICAN
C/SES.

{ NEW GRADES,
SIZES,
IMPROVEMENTS.

{ SPECIAL GRADES
FOR RAILROAD
MEN.

EDMOND E. ROBERT, 3 Maiden Lane,
SOLE AGENT, New York.



custom, and had his stock packed in trunks. It was all saved. Dr. Schwab, however, lost real estate to the value of \$9,000, on which he had \$4,800 insurance. He is temporarily at the store of J. Gumbinger, Hogan St.

J. Osky, 121 W. Bay St., escaped in both stock and home.

Jacob Gumbinger had no loss, either of stock or otherwise.

H. B. Lord & Co. (Jacksonville Watch Repair Co.) had no loss to stock or household effects.

Isaac Johnson lost his house, household effects and clothing, but not his place of business. His loss is \$800, with no insurance.

D. A. Cooke & Son's loss is about \$2,000, with no insurance. They lost all tools and fixtures and have leased part of a store on W. Bay St., temporarily.

M. I. Cohen, 115 W. Bay St., is outside of the burned district, as to his store, but lost about \$1,000 in personal effects, on which there was no insurance.

A. J. Gardner, watch repairer, Laura St., saved his place of business, but lost his household effects and clothing. He places their value at \$500 with no insurance.

L. I. Stephens lost the stock he carried in his store and his home with its contents. It is said that he is not insured. He is now working as foreman of a clearing gang.

W. G. Parsons, watchmaker and jeweler with J. Osky, lost his furniture, household effects and clothing, valued at about \$700. He and his family escaped without a single change of clothing.

H. P. Fridenberg & Son lost their residence with its contents, their store and stock. The loss is said to be about \$15,000, with insurance almost, if not quite, covering it.

In addition to the losses of the heads of the jewelry houses, numbers of the employes lost household effects and clothing, and some are out of employment.

THE GREENLEAF & CROSBY CO.'S VAULT PROTECTED CONTENTS AND SOLDIERS PREVENTED ROBBERY.

JACKSONVILLE, Fla., May 10.—The vault in the ruins of the Greenleaf & Crosby Co. was opened Tuesday, and the fact that the contents were found uninjured in any way, as had been hoped, will materially reduce the loss of this company by the fire. The fixtures from the St. Augustine branch are in this city now and the temporary store here will soon be ready for business.

The city continues under martial law with State soldiers on duty guarding the ruins. This fact alone has prevented much robbery of valuables so easy of access in the debris, especially in the Bay St. section where there are vaults of four or five banks and the vault of the Greenleaf & Crosby Co. When this vault was opened the outer door of the vault had to be broken open. The fire had destroyed the lock and the combination would not work. The vault was then opened and some of the goods were taken out. Inside of the outer door there is a three-inch steel door, and when Mr. Lane, of the company, left the vault he closed the steel door and locked it up for the night. The outer door would not close tightly, and

The Agassiz Timing Watches Are the Best.

Having successfully undergone the severe tests required, they are the only ones accepted by the Government.

The Agassiz has the latest improvements needed to make a high-grade watch perfect. It is made for and endorsed by the leading houses of America. All sizes, all grades. Interchangeable materials constantly on hand. Movements fit American cases.

A. WITTNAUER,

MANUFACTURER,
NEW YORK.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches, Superior Quality Gold Cases,

FACTORIES:

D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.

Main U. S. Branch
and Case Works

CINCINNATI, OHIO.

65 NASSAU STREET,

NEW YORK.

as the inner door was considered safe, Mr. Lane left it and went away.

About two o'clock yesterday morning the guard patrolling the ruins noticed a dark lantern shining near the door just for a second. That was enough, however, and he silently approached. Before he was near enough to discover whether the men were white or colored, a confederate, who had been watching, gave the alarm and the robbers began to flee. The sentry called a halt, but the robbers refused to stop. The soldier fired at the fleeing men and one of them staggered and fell. The corporal of the guard was quickly out with a squad and a search was made, but no one was found, although there was a trail of blood.

E. A. WALKER LOST HIS HOME AND STORE BUT SAVED THE FURNITURE.

POUGHKEEPSIE, N. Y., May 8.—A telegram has been received from E. A. Walker, formerly of this place, who has been conducting a jewelry store in Jacksonville, Fla., to the effect that his home and store were burned by the big fire, but his household furniture was saved. Mr. Walker formerly conducted a jewelry store on Main St.

The L. W. Mowry stock and fixtures, Slayton, Minn., have been bought by D. V. Reed & Co.

The H. D. Cone Jewelry Co., recently formed at Cedar Rapids, Ia., will open for business to-day. H. D. Cone is president and general manager, J. M. Dinwiddie is vice-president and E. R. Moore is secretary and treasurer.

Tariff Decisions & Regulations.

WHAT IS STATUARY ACCORDING TO THE TARIFF ACT.

A long and elaborate decision on the subject of what constitutes statuary to be admitted as such under the present Tariff act, was handed down by the Board of Classification of the United States General Appraisers last week. The opinion, which is written by General Appraiser Tichenor, is on the protests of Ferd. Bing & Co.'s Successors, Glaenger Frères & Rheinboldt and others from an assessment of 50 per cent. duty as manufactures of marble on articles which they claimed should pay but 20 per cent. as statuary.

The articles in controversy embraced in the schedule of protests are a variety of busts, single figures and groups in marble and alabaster (Casteina marble), and are described in the invoices severally as "Amour au Papillon" (Cupid and Butterfly), "Amour Alfuoco," "Diana," "Hebe," "Sybille" (Sibyl), "Psyche," "Cupid and Psyche," "Venus of Canova," "Venus of Milo," "Suon d'Armonium" (Boy playing accordion), "Sorpresa," "Flora," "Progresso," "Purity," "Bacio d'Amour," "Bacchante," "Farfalla," "Addio," "Stella Filante," "Mme. Sans Gêne," "Pavot," "Melodia," "Giudetta," "Charmeuse," "Costume Louis XV," "Costume Directeur," "Ballerina," "Contadina," "Pescatore," "Impero," "Notte," "Primavera," "Speranza," "Il Giorno," "Pan," "Donna Valata," "Wagner and Mozart," "Rebecca," "Margherita," "Coquette," "Nidia,"

"Cleo," "Remembrance," "A Lady," "La Vogue," "Iris," "Dalila," "Fanny," "Kiss," "Pittura," "The Duchesse," "Sultana," "Nymph," "Geta," "Gracieuse," "Mariners," "Aux Champs," "Courtesan," "Souvenir," "Mode," "Palma," "Fiancée," "Justice," "Enchantress," "Victory," "History," "Dauphine," "Bianca Capello," "Bride Flowers," "Field Flowers" and a "Nice Country Girl" and a number of others. The Board, after enumerating the bulk of the articles and quoting the prices thereon from \$12 to \$298, say:

These facts are alone sufficient to make it manifest that the articles are the work of artisans rather than of artists; are "commercial statuary," reproduced in unlimited numbers for sales as ordinary merchandise, along with bric-à-brac and the like, chiefly in "department stores," the price being largely dependent upon the finish, or amount and quality of work put upon the article, whereas works which attain, and are entitled to, rank as the "professional productions of a statuary or sculptor only" are invariably given such attention in all the details of outline, finish, expression, etc., as to render them perfect, according to the sculptor's ideal or conception, without regard to the time or labor required.

The merchandise was assessed for duty at 50 per cent. ad valorem under the provisions of paragraph 115, act of July 24, 1897, and is claimed to be exempt from duty under paragraph 649, or dutiable at 20 per cent. ad valorem under paragraph 454 of said act, or at 15 per cent. ad valorem under said paragraph and the reciprocity proclamation of the President of the United States, dated May 30, 1898.

The several protestants, at the special hearing of these cases by the Board on March 26 last, formally abandoned their claims on all merchandise covered by the protests except such as is included in the subjects and articles enumerated above. * * * Although requested to do so, the protestants did not present the merchandise or any part thereof at the hearings before the Board, the evidence then furnished by them being limited to the testimony of their own representatives and to the presentation of photographs of comparatively few of the articles in controversy, which photographs are marked. * * *

The witnesses who appeared on the Government's behalf testified that it was exceedingly difficult to judge of the character and quality of works in marble from photographs thereof. These witnesses included the prominent professional sculptors Karl Bitter, John Massey Rhind, Herbert Adams, George J. Zolnay, Max Bachmann, Albert Weinert and H. A. MacNeil, whose testimony, in which there was substantial agreement, was overwhelmingly to the effect that the articles were not the "professional productions of a statuary or sculptor only," but were of the class called "commercial statuary," or "pot boilers," being largely reproductions of old subjects wholly or chiefly by mechanical means, either by artisans on their own account or in establishments managed by professional sculptors, for ready sale to meet pressing necessities, and, not having received the artistic care and attention of professional sculptors, were not in proper sense their professional productions.

The Board then quote the testimony of many of the witnesses, showing the cost of professional productions of the size and character of the goods imported and also the cost in this country of producing such articles to the condition where the "pointer" left them to be finished by the sculptor.

The opinion then goes on to say:

It thus appears from indubitable evidence that the cost of doing the "pointer's" work, only, in this country, on such busts and figures as are in controversy here largely exceeds in dollars the live invoice value of the finished articles. Although the cost of such ordinary work in Italy averages considerably less than similar work in this country, the difference is by no means as great as it appears. Moreover, the evidence shows that the value or cost of such work when artistically done, or on subjects entitled to rank as the "professional productions of a statuary or sculptor only," does not differ greatly in the two countries. (See testimony of Messrs. Zolnay, Butler and Bitter, pages 28, 43 and 51.) According to Mr. Bachmann, the quality and cost of "pointing" ordinarily depends upon the character of the subject; thus, if it is

DUEBER-HAMPDEN WATCHES.

Largest Distributors in AMERICA.



No Goods Sold at Retail.

John W. Pierwood & Co.
No. 3 Maiden Lane, New York.

simply a "commercial" bust or "pot boiler," the "pointer" might only put 75 "points" upon it, while if it was a portrait bust modeled by a reputable professional sculptor he would "point" it perhaps 500 times and charge accordingly.

The evidence as a whole is overwhelmingly to the effect that none of the articles in question are entitled to classification as the "professional productions of a statuary or sculptor only." Their description and invoice value alone abundantly prove this, exclusive of the testimony of the professional sculptors. It is also manifest, as a rule, from a mere examination of the photographs in evidence, which disclose an absence generally of the *indicia* which distinguish the work of the artist from that of the artisan. As well said in G. A. 4144:

"They lack the perfection of outline, faithfulness of detail, the lifelike charm of expression which distinguish the productions of the artist from the work of the artisan."

Or as was said in G. A. 4520:

"Clearly, a marble figure is not entitled to rank as the professional production of the sculptor who created the design and executed the clay model thereof unless it represents faithfully in outline, facial features and peculiar mood—that subtle quality called expression—and manifold details, the artist's ideal as reflected in his model."

In other words, there is in the articles in controversy an absence generally of that indefinable quality which may be denominated (though inadequately) the character, the life, the soul, the feeling which the conscientious sculptor, when seriously occupied, imparts to his model, and which seem to breathe from it, giving delight to those who look upon it. They also lack the artistic arrangement and truthful representation of the folds and curves of real drapery and other accessories.

Such elements distinguish the true sculptor's professional productions from the products of the workshop with their lifeless expression of countenance, unnatural pose and the stiff and conventional treatment of the draperies, which are the mere creation of the marble cutter's technical skill employed with the utmost economy of time requisite to the production of a salable article. Indeed, the articles in question, as a rule, fairly illustrate the proverbial decadence of Italian sculptural art within recent years, and is displayed, for example, in Exhibit 12, where the skilful mechanical delineation of the lacework figures, in the drapery and head-gear trimming, is designed to captivate the untutored eye and uncultivated taste and to distract attention from the expressionless countenance and other inartistic features of the work—such "tricks of the trade," indeed, as appear in the detailed meshwork of the "Dying Lincoln's" undershirt at the World's Fair exhibition at Chicago, referred to in Mr. Bachmann's testimony.

Manifestly, the framers of paragraph 115 of the present tariff act had particularly in mind articles of the kind in controversy, as they constitute nearly all the manufactures of alabaster and marble (not included in paragraph 114) ordinarily imported; and this is also evident from their association in the same paragraph and at the same rate with such high-class manufactures as those of agate, chalcedony, chrysolite, garnet, onyx, rock crystal and other so-called precious or semi-precious stones, which are likewise designed for interior decorative purposes. Furthermore, the protestants in these cases are dealers in bric-à-brac, china ware and various other articles designed for interior decorative uses, and are not art connoisseurs nor dealers in fine art works of the class clearly intended to be covered by paragraph 454 of the Tariff act.

We find as a matter of fact that the articles in question are of the character and description hereinbefore stated; and that, notwithstanding they may have been produced in establishments owned

or managed by professional statuary or sculptors, or by persons claiming such profession, and in that sense may be the productions of professional statuary or sculptors, none of them are "the professional productions of a statuary or sculptor only," but are copies or reproductions of original works, and were executed wholly or chiefly through mechanical means, by artisans instead of artists, and are of a class usually kept in stock by manufacturers and dealers for sale at catalogue or list prices, according to size, design, style of finish, etc., being of the same general character as the articles which were the subject of G. A. 3427, G. A. 3515, G. A. 4026 and G. A. 4520.

The protests are accordingly overruled on all the grounds and the assessment of duty affirmed in each case.

Among the decisions of the Board of Classification of the United States General Appraisers, New York, last week, were the following:

George Borgfeldt & Co. imported merchandise consisting of busts, single figures and groups, with columns and pedestals, of alabaster, marble and bronze, ranging from four to 43 inches in height and worth from 60 cents to \$38 apiece. The Board found that, although some of the statuettes may have been produced in an establishment under the charge of a professional sculptor, they were not strictly the work of a professional sculptor only, but imitations of original works executed by mechanical means by artisans. The protest of the importers that the merchandise was dutiable at 20 per cent. as statuary, under paragraph 454, act of 1897, was accordingly overruled and the decision of the Collector that the goods were dutiable at 50 and 45 per cent. under paragraph 115 and paragraph 193, respectively, was sustained.

Strauss, Sachs & Co. imported goods described in the invoice as jeweled link buttons, stud buttons and shirt buttons, which were returned for duty as manufactures of metal and shell. The Board ruled that the goods were intended for personal adornment and were properly assessed for duty at 35 per cent. ad valorem, paragraphs 336, 354 and 177 of the Tariff act of 1894. They accordingly overruled the protest of the importers that merchandise was dutiable at one cent per line, button measure of one-fourth of an inch, per gross, and 15 per cent. ad valorem, under paragraph 316 of the same act.

Matters of Interest to Opticians of Minnesota.

ST. PAUL, Minn., May 13.—The Board of Optometry of the State of Minnesota will meet in the State Capitol, at St. Paul, Tuesday, June 11, at 9 A. M., for the purpose of issuing certificates of registration to persons who wish, who may send application by mail, or who may present themselves in person; also to pass upon any who may present themselves for examination. Application blanks and affidavits will be sent upon request to the secretary, C. A. Snell, 608 Nicollet Ave., Minneapolis.

The Minnesota Optical Association will hold their next meeting the evening of June 10, at Hotel Ryan, St. Paul, the meeting having been deferred from June 4, the regular night, in order to take advantage of reduced railroad rates.



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BY ITS

RECORD.

**A Gold Watch Case
that stands alone
on a reputation
won
BY MERIT.**

We enter the season with more new and effective styles than we ever had in our palmiest days, when this company, young as it was, began leading the entire trade in producing modern and artistic styles that were so well received and appreciated.

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

**HORS CONCOURS,
NEW YORK OFFICE,
68 NASSAU STREET. AT THE PARIS EXPOSITION.**

Death of Ezra F. Bowman.

LANCASTER, Pa., May 11.—Ezra F. Bowman, one of the most noted jewelers of this section of the country, passed away Tuesday, May 7. Death was due to pneumonia.

Mr. Bowman was born in Strasburg, near Lancaster, Pa., Feb. 24, 1847, and in his youth learned the trade of watch-making under an expert. He then entered the employ of H. Z. Rhoads & Bro., Lancaster, as head watchmaker, where he gained a great reputation for his skill, and after leaving here was in the model department of the Lancaster watch factory (now the Hamilton Watch Co.). Mr. Bowman started in business for himself, in a small way, in 1877, in Lancaster, devoting his attention entirely to watches, clocks and chains. His venture was an immediate success, as he enjoyed the confidence of the entire community for his strict integrity, and his conscientious dealing and mechanical skill brought him an extensive business.

On May 10, 1882, he abandoned his large retail business to go into the wholesale trade, and at once put into practice three rules which he always consistently adhered to: (1) "Positively no goods sold at retail; (2) no goods sold to peddlers; (3) price lists sent to regular jewelers only." He thus became a pioneer in measures of protection to the retailer, being moved thereto by a strong conviction of duty in the maintenance of a principle. On Jan. 1, 1883, he took Willis B. Musser into the business, under the firm name of Bowman & Musser, and the firm built up a very large wholesale trade, extending over the entire country.

Mr. Musser withdrew, May 1, 1891, and the Non-Retailing Co. were organized and bought out the watch and chain departments and Mr. Bowman continued the tool, material and trade repairing de-

partments under the name of E. F. Bowman & Co. His subsequent failure occurred several years ago and his great disappointment in the failure of his arrangements for the payment of his creditors, no doubt, hastened his death.

With a very little money loaned him by his aged mother, he again heroically set to work, a poor but undaunted man. He started a trade watch repairing and engraving business, and also conducted the E. F. Bowman Technical School. Both were very successful and he was again fairly started, when death closed his honorable career. The deceased leaves a wife and six children. The business will go on without interruption, continued by his two sons, who have been associated with him heretofore. The elder of these sons is a remarkable watchmaker—"better than I ever was," Mr. Bowman often stated; and the energy and good business methods of the sons will no doubt fulfil all the hopes and aspirations of the father. Funeral services were held Friday, at the Longenecker's church.

Death of William W. Fisher.

NORTH ATTLEBORO, Mass., May 14.—William W. Fisher, formerly of the firm of S. E. Fisher & Co., died at his home, early yesterday morning, following a brief illness of pneumonia. He was nearly 67 years of age. Mr. Fisher had been troubled by a weak knee for years and several days ago it was responsible for a severe fall which confined him to his house until Thursday. That day he enjoyed a drive and took cold. The next day he was seriously ill of pneumonia and grew rapidly worse. The funeral will take place Wednesday, from his residence, 213 Washington St., at 2 o'clock p.m. The interment will be in the Plainville cemetery.

William W. Fisher was born in this town, July 19, 1834, being the oldest son of Samuel P. and Susan (Guild) Fisher. He received a common school education and at an early age learned the jewelry trade, with which he was connected in various capacities throughout his life, with the exception of two years spent at the Springfield armory. Dec. 22, 1859, he married Nettie, daughter of William B. Pitcher, of Norfolk, Va. She passed away in December, 1863. In 1870, he married Lizzie E., daughter of George Miller, of East Hampton, L. I., by whom he had two children. During the Civil War he was lieutenant of Company L, Seventh Massachusetts Volunteers, and served with distinction. In 1877 he became a member of the firm of S. E. Fisher & Co., with whom he was associated until the termination of the business in 1897. Since that time he has acted as local agent for the Benedict & Burnham Mfg. Co., Waterbury, Conn.

Mr. Fisher was a member of Hampton Lodge, F. & A. M., of Springfield, Mass., the Massachusetts Charitable Association. Pomham Club, Whiting Post, G. A. R. Royal Society of Good Fellows and a vestryman of Grace P. E. church. His wife and one daughter, Susan M., wife of A. E. Codding, survive him, as do Mrs. H. S. Somes, a sister, and S. E. Fisher, a brother, both residing in North Attleboro, and a sister, Mrs. Mary E. Sloane, of Brooklyn N. Y.

Mr. Fisher was a prominent citizen in town affairs and well known in the trade.

F. J. Conkling, formerly with Benedict Bros. and Cross & Beguelin, New York, is now with E. Troxell, Summit, N. J.

F. H. Lowell, formerly in business in Bangor, Me., is now engaged in raisin making in California and is also interested in oil wells.

THE "TOURISTS'" CHAFING DISH.

A GOOD SELLER FOR THIS SEASON OF THE YEAR.

Especially adapted for travelers and outings, is compact and occupies small space when closed.



No. 1092
Capacity, 2 pints. View open, ready for use.

SEND FOR
OUR COMPLETE
CATALOGUE.

Everything in
Metal Wares.

Manufactured by

S. STERNAU & CO.,

204 Church Street, New York.



View Closed.
Stand, lamp, extinguisher, handle and dish
are inside hot water pan.

Decree in Suit of Frank W. Smith Against Meriden Britannia Co.

HARTFORD, Conn., May 13.—A decree was issued by Judge Shipman, in the United States Circuit Court, to-day, in the matter of Frank W. Smith, Gardner, Mass., against the Meriden Britannia Co. Suit was brought months ago by Mr. Smith against the Meriden Co. alleging the infringement of a patented design for silver vessels. On motion of Mitchell, Bartlett & Brownell, solicitors for the defendants and with the consent of complainant's solicitor, Judge Shipman makes the following order:

"It is decreed and the Court doth hereby decree, that the said letters patent of the United States * * * are good and valid in law and have been infringed by said defendant, * * * and that the International Silver Co., the assign of said defendant, and defendant by privity, is now the sole owner of said letters patent.

"And it is further ordered, adjudged and decreed that the parties hereto having settled their differences, * * * no costs shall be recovered in this case by either party against the other."

C. Rogers & Bros. Proceeding to Protect One of Their Trade-Marks.

C. Rogers & Bros., manufacturers of silver plated ware, Meriden, Conn., are reported to have taken steps to stop an alleged infringement of their trade-mark, "W. F. Rogers," by one Walter Fulton Rogers, of Chicago. Mr. Baldwin, of Dill & Baldwin, counsel for C. Rogers & Bros., stated, Friday, to a CIRCULAR-WEEKLY reporter, that his clients had been using "W. F. Rogers" as a mark on a brand of plated ware for some years and recently they had been annoyed by the

confusion caused by a very cheap and poor line of plated ware stamped in the same way. He learned, he said, that a man in Chicago, named Walter Fulton, had changed his name to Walter Fulton Rogers, and in connection with a jewelry house had had flat ware made for him stamped "W. F. Rogers" or "W. F. Rogers Mfg. Co." Mr. Baldwin said he had brought no suit, but had written Walter Fulton Rogers to desist from further infringement and had obtained from the manufacturers who had made the goods for him their promise that they would discontinue making any more articles stamped in this manner.

Three Thieves Rob Arnstine Bros. & Mier's Show Case in Daylight.

CLEVELAND, O., May 10.—A particularly bold daylight robbery occurred last Tuesday afternoon at 50 Euclid Ave. Arnstine Brothers & Mier's jewelry show case was rifled of six watches by three thieves. Two of the robbers stood in front of the case to serve as a screen for the third. The latter pried open the door and removed the watches, put them into his overcoat pocket, and then the trio walked away.

Hundreds of people were passing at the time, actually elbowing the thieves while they were at work, but not until they started to leave with their plunder did the crowd "get wise." A chase then took place, but the thieves separated and were lost to the crowd. A good description of the men has been given the police.

A. W. Faber Begins Action for Alleged Infringement of Trade-Mark.

An action was commenced, last week, in the United States Circuit Court, New York, by the corporation of A. W. Faber, Stein, Germany, against John Eberhard Faber, pencil manufacturer of New York, for infringement of trade-mark. In the complaint it is asserted that the business of A. W. Faber was first established in Germany in 1761, and that in 1843 an agency was established in this country under the charge of the father of the defendant in the present suit.

John Eberhard Faber, it is alleged, succeeded his father as agent and continued to act as such until 1894, when he established an independent factory. It is claimed by the A. W. Faber corporation that by the use of the name Faber and the representation that his goods are the real Faber manufacture, the defendant has injured their trade in this country to a great extent. They ask that an injunction be issued restraining the defendant from using the name "Faber" on any pencils, pens, erasers or rubbers manufactured by him, and that he be required to make an accounting of the profits derived by him from the alleged unlawful use of the name "Faber" since the year 1894.

H. B. Shore has opened a store at 76 Bank St., Ottawa, Ont.

Benjamin Delahaye, Montreal, Quebec, died, May 10. He was walking in a park when overcome and was taken to the hospital. He was retired from business.

SIGNET RINGS

of 14-karat gold,
for LADIES and GENTLEMEN,
HAND-CARVED in a profusion of
BEAUTIFUL and
UNIQUE DESIGNS—

Masks, Faces, Figures,
Scroll and Renaissance
Pierced Work,

at Rock-Bottom Prices,
ranging from \$5.00 upwards.

Also MOUNTED DIAMOND RINGS
and SET RINGS,

in Rose Diamond and Pearl Combinations with
Opals, Doublets, Garnets and Turquoise.

Send for our new Catalogue.

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Manufacturers,

33-43 Gold Street, New York.



Repose, No. 3357.



Amour, No. 3353.

Importations at the Port of New York.

<i>Weeks Ended May 11, 1900, and May 10, 1901.</i>		
	1900.	1901.
China, Glass and Earthen Ware:		
China	\$54,707	\$60,778
Earthen ware	7,707	24,854
Glass ware	17,663	19,524
Optical glass	1,439	1,246
Instruments:		
Musical	12,192	11,112
Optical	5,585	4,053
Philosophical	1,203	3,169
Jewelry, etc.:		
Jewelry	7,051	4,566
Precious stones	72,933	342,364
Watches	33,623	23,953
Metals, etc.:		
Bronzes	2,594	722
Cutlery	28,534	18,984
Dutch metal	785	933
Platina	21,020	7,818
Plated ware .....	.....	.....
Silver ware	1,047	719
Miscellaneous:		
Alabaster ornaments	105	11
Amber	899	14,090
Beads	1,522	1,804
Clocks	4,046	3,146
Fans	5,772	7,580
Fancy goods	6,279	7,063
Ivory	21,921	10,759
Ivory, manufactures of.....	201	705
Marble, manufactures of.....	5,314	10,623
Statuary	1,965	3,573

New England Opticians' Seventh Annual Meeting and Ladies' Night.

Boston, Mass., May 11.—The seventh annual meeting and banquet of the New England Association of Opticians will take place at Hotel Brunswick, May 21, at 7.30 P. M. Banquet tickets can be obtained at the hotel or of any member of the banquet committee. There will be a reception from 7 to 7.30 P. M., at which time the members and their friends will have an opportunity to meet the guests of the evening. It is earnestly hoped that the members will use this occasion to become better acquainted. As this will be a ladies' night, members are expected to bring their wives.

Addresses are expected from Dr. Wm. A. Earle, A. J. Cross, president of the American Association of Opticians; H. W. Appleton, president of New York City Optical Society; H. E. Murdock, president of the Maine Association of Opticians; Geo. H. Brown, president of the Granite State Association of Opticians; Frederick

Boger, New York, and W. J. Benn, Philadelphia. Mr. Brown, reader, who afforded the New England Association much pleasure on a previous occasion, will be present.

A. A. Wood, While Despondent, Fires Two Shots at Himself.

Boston, Mass., May 8.—A. A. Wood, until two months ago a traveling salesman for the Howard Sterling Co., Providence, R. I., is at the Massachusetts General hospital in this city, recovering from the effects of a pistol shot wound, self inflicted, Monday evening.

Mr. Wood was boarding on Douglas St., Winthrop, a sea shore suburb of Boston, and his friends say he had been despondent lately as the result of business troubles. The story told is that he fired two shots at himself, missing the first time, and the second bullet lodging in his breast. Friends were notified of his attempt to end his life and he was brought to Boston that night. The hospital authorities said, to-day, that unless some unlooked for complications arose he would recover. Mr. Wood was well known in the trade and much surprise and regret were expressed when the affair was brought to the attention of the trade. The injured man is about 43 years old and is a widower. Previous to being in the employ of the Howard Sterling Co. he traveled for the Meriden Britannia Co.

90 Judgments Against the Old Firm of S. F. Myers & Co. Satisfied.

About 90 judgments against Samuel F. Myers, Marcus A. Myers and Simon Blumauer, composing the former firm of S. F. Myers & Co., New York, were recorded as satisfied, last week, on the records of the County Clerk of New York County. The following are the judgment creditors, with the amount and the date of the entry of the judgment:

J. Heilborn *et al.*, \$1,068.97, Oct. 16, 1896; J. Fahys *et al.*, \$1,354.52, Oct. 14, 1896, and \$1,220.59, Oct. 9, 1896; United States Diamond Cutting & Polishing Co., \$1,186.61, Oct. 3, 1896, and \$1,187.11, Oct. 3, 1896; B. L. Strasburger *et al.*, \$2,096.60, Sept. 29, 1896; L. Stern *et al.*, \$1,947.44, Sept. 29, 1896; B. L. Strasburger *et al.*, \$2,029.50, Sept. 29, 1896, and \$752.92, Sept. 29, 1896; B. L. Strasburger *et al.*, \$1,737.20, Sept. 29, 1896; L. Stern *et al.*, \$1,

595.77, Sept. 29, 1896, and \$1,818.36, Sept. 29, 1896; A. L. Strasburger *et al.*, \$917.38, Sept. 29, 1896; H. H. Butts *et al.*, \$1,331.82, Aug. 29, 1896; Bridgeport Brass Co., \$482.68, Sept. 1, 1896; New York Standard Watch Co., \$1,870.37, Oct. 24, 1896; Merchants' Exchange National Bank, \$725.56, Sept. 3, 1896; New York Standard Watch Co., \$1,112.20, Oct. 3, 1896; \$1,113.29, Oct. 3, 1896; \$1,532.13, Oct. 3, 1896; \$1,585.95, Oct. 3, 1896; \$1,378.90, Oct. 31, 1896; \$1,378.90, Oct. 31, 1896; \$1,624.30, Oct. 25, 1896; \$1,680.23, Oct. 22, 1896; \$1,422.61, Oct. 22, 1896; \$1,918.70, Oct. 22, 1896; B. L. Strasburger *et al.*, \$2,035.30, Sept. 29, 1896; \$1,957.10, Sept. 29, 1896; \$1,618.31, Sept. 29, 1896; \$260.90, Sept. 29, 1896; \$1,183.09, Sept. 29, 1896; \$1,856.84, Sept. 29, 1896; L. Stern *et al.*, \$1,285.36, Sept. 29, 1896; \$1,518.36, Sept. 29, 1896; \$1,544.78, Sept. 29, 1896; W. P. Sinnock *et al.*, \$148.67, Oct. 30, 1896; Courvoisier-Wilcox Mfg. Co., \$1,337.08, Nov. 2, 1896; H. A. Kirby Co., \$1,400.26, Oct. 28, 1896; J. Luxenberg, \$717.82, Nov. 12, 1896; C. E. Bliss, \$80.88, Nov. 30, 1896; M. Hartley *et al.*, \$279.45, Nov. 19, 1896; Keystone Watch Case Co., \$248.55, Feb. 15, 1897; J. H. Buckbee, \$130.54, April 28, 1897; L. Kahn *et al.*, \$1,353.18, March 10, 1898; Bridgeport Brass Co., \$175.98, Sept. 10, 1896; Germania Bank of New York, \$318.68, Sept. 16, 1896; \$334.19, Sept. 16, 1896; \$318.38, Sept. 17, 1896; New York Standard Watch Co., \$1,313.21, Nov. 9, 1896, and \$1,942, Oct. 31, 1896; J. Heilborn *et al.*, \$1,067.08, Oct. 16, 1896; L. Sussfeld *et al.*, \$523.59, Oct. 16, 1896; J. Muhr *et al.*, \$1,345.62, Nov. 24, 1896; E. I. Franklin *et al.*, \$641.58, Nov. 30, 1896; H. F. Barrows, Jr., *et al.*, \$1,247.34, Oct. 28, 1896; G. H. Cahoone *et al.*, \$587.81, Nov. 30, 1896; W. R. Dutemple, \$126.13, Nov. 30, 1896; H. S. Capron, \$595.36, Nov. 30, 1896; T. F. Arnold *et al.*, \$1,255.67, Nov. 24, 1896; T. Zurbrugg, \$546.10, Nov. 18, 1896; N. Barton *et al.*, \$200.34, Nov. 30, 1896; D. H. Corey *et al.*, \$141.85, Nov. 30, 1896; W. E. Webster, \$595.85, Nov. 30, 1896; M. B. Short *et al.*, \$252.96, Nov. 30, 1896; S. A. Baldwin *et al.*, \$128.89, Nov. 30, 1896; C. E. Hancock *et al.*, \$389.55, Nov. 30, 1896; Ames & Frost Co., \$250.11, Dec. 26, 1896; J. Fahys *et al.*, \$1,236.93, Sept. 29, 1896; Courvoisier-Wilcox Mfg. Co., \$514.05, Feb. 15, 1897; J. P. Cory *et al.*, \$237.54, Jan. 13, 1897; C. F. Thompson, \$174.49, March 29, 1897; A. G. Spalding & Bros., \$609.28, March 11, 1898; L. Stern, \$1,800.38, Sept. 23, 1896, and \$1,405.50, Sept. 23, 1896; G. Fries *et al.*, \$1,200.82, Feb. 8, 1897; M. Marx, \$1,582.29, Oct. 7, 1896; Southern National Bank of New York, \$529.86, Oct. 6, 1896; J. Fahys *et al.*, \$889.68, Sept. 29, 1896; \$1,489.80, Sept. 29, 1896; \$1,236.12, Sept. 29, 1896; L. Stern *et al.*, \$1,562.78, Sept. 29, 1896; D. Untermeyer *et al.*, \$1,901.74, Nov. 6, 1896.

Also the following:

Against Marcus Myers and Simon Blumauer, by H. H. Butts *et al.*, \$1,020.57, Aug. 29, 1896.

Against S. F. Myers, Marcus A. Myers, Simon Blumauer, William Meerbott, Jr., and Meerbott Mfg. Co., by the president, *et al.*, of the Man. Co., \$1,705.18, Oct. 8, 1896; \$1,704.08, Oct. 13, 1896, and \$1,704.54, Oct. 22, 1896.

Against S. F. Myers, Marcus A. Myers, Simon Blumauer and Henry Casperfeld, by the same, \$1,948.84, September, and \$1,327.01, Oct. 3, 1896.

M. E. Osborn has removed from Medina, N. Y., to Albion, N. Y.

To Your Advantage.

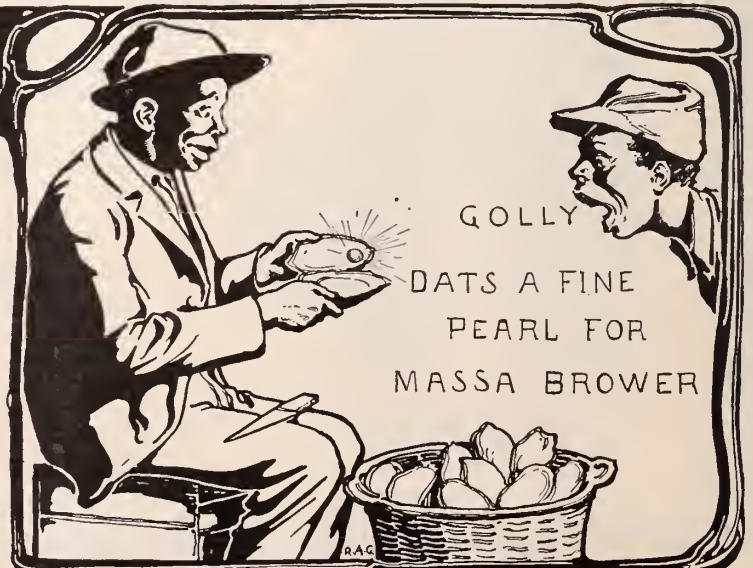
Highest Prices Paid for

PEARLS
and **SLUGS.**

MAURICE BROWER,

12-14-16 John Street,
NEW YORK.

Anderson Building.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Among the traveling men who visited Columbus, O., within the past few days were: W. H. Gregory, Strobbe & Crane; E. C. Stone, Battin & Co.; E. A. Porter, The

Holmes & Edwards Silver Co.; Mr. Crane, Mandeville, Carrow & Crane; C. W. Cary, J. B. & S. M. Knowles Co.; H. J. Rolfe, The Derby Silver Co.

M. L. Barnard, J. B. Bowden & Co.; W. A. Lamb, George H. Fuller & Son Co.; Charles A. Gallagher, Sinnock & Sherrill, visited the trade in Indianapolis, Ind., last week.

The following traveling men were in the Twin Cities the past week: Mr. Wilkinson, F. H. Noble & Co.; Harry Stern, for M. S. Fleishman & Co.; Mr. Noel, Albert Lorsch & Co.; K. J. Bemis, William Rogers Mfg. Co.; F. J. Aicher, Towle Mfg. Co.; Mr. Garlich, The Schrader-Wittstein Co.; Mr. Perley, Alling & Co.; J. E. Simonson, Ludwig Nissen & Co.; D. Schwab, Ciner & Seelmann.

Among the traveling salesmen who recently visited the trade in Detroit, Mich., were: C. B. Bartlett, Whiting Mfg. Co.; W. F. Koch, American Morocco Case Co.; Mr. Elcox, Henckel & Elcox; W. H. Bryant, T. G. Hawkes & Co.; H. C. Barnum, Shafer & Douglas; Jules Franklin, L. Tannenbaum & Co.; J. E. Simonson, Ludwig Nissen & Co.; T. H. Ryland, LaPierre Mfg. Co.; Mr. Bliss, Kremenz & Co.; Mr. Sideman, Redlich & Co.

The traveling representatives of the eastern firms who called on the Kansas City, Mo., trade last week were: M. W. Smith, S. B. Champlin Co.; J. M. Morrow, American Watch Case Co.; F. L. Lyons, for S. Lyons; Charles E. Lochner, Hayes Bros. Co.; M. A. Ettlinger, Louis Ettlinger & Sons; H. C. Rowbotham, C. P. Goldsmith & Co.; Carl M. Fishel, Fishel, Nessler & Co.; E. E. Spaulding, Allsopp Bros.; John O. Slemmons, J. B. Bowden & Co.; C. N. Perley, Alling & Co.; S. C. Howard, Dominick & Haff; C. C. Hulstrom, Wilcox & Evertsen; Sol. H. Veit, Henry Froehlich & Co.; W. S. Dudley, Rogers, Smith & Co.; J. I. Minter, Keystone Watch Case Co.

Traveling men calling on Davenport, Ia., jewelers the past week were: Robert B. Steele, Kohn & Co.; H. A. Reichman, Joseph H. Fink & Co.; Seymour W. Frohlichstein, Frohlichstein & England; Carl M. Fishel, Fishel, Nessler & Co.; Fred. Dunn, F. A. Hardy & Co.; Charles E. Lochner, The Hayes Bros. Co.; J. M. Morrow, American Watch Case Co.; Ferguson Mead and G. W. Lee, International Silver Co.; DeLancey Stone, Shafer & Douglas; S. W. Abbey, E. Ira Richards & Co.; J. A. Meyer, Kaufmann & Strauss Co.; J. W. Stewart, Julius King Optical Co.; D. Schwab, Ciner & Seelmann; W. F. Cody, Blakeman & Henderson; Sol. H. Veit, Henry Froehlich & Co.

Among the traveling salesmen in Boston, Mass., last week were: Samuel Howland, Joseph Frankel's Sons; Fred. Clarkson, Albert Lorsch & Co.; I. L. Russell, L. Tannenbaum & Co.; Alex. Chase, A. Ludeke & Co.; Mr. Pelletreau, David Kaiser & Co.; John A. Abel, Abel Bros. & Co.; Mr. Ripley, Watson-Newell Co.; Arthur Simons, Stern Bros. & Co.; A. L. Tarleton, Wightman & Hough Co.; Benjamin Wyman, Treib's Bros.; Mr. Wallenstein, Silbermann & Co.; M. Stratton, Alling & Co.; William Haas, A. J. Hedges & Co.; B. C. Griscom, Bippart, Griscom & Osborn; H. B. Beach, International Silver Co.; N. B. Elting, Jung, Staiger & Klitz; Albert S. Geiger, Geiger & Bauer; George W. Read, Wm. B. Kerr & Co.; Ed. Martin, Martin, Copeland & Co.

Looking after orders in Syracuse, N. Y., the past two weeks were: S. E. Coggins, The Towle Mfg. Co.; Alfred Goldsmith, Adolph Goldsmith & Son; Fred. S. Eason, N. H. White & Co.; James G. Magee, C. F. Rump & Sons; Frank L. Avery, Quaker City Watch Co.; D. D. Burns, A. Paul & Co.; E. C. North, Smith & North; Willard H. Wheeler, Hayden W. Wheeler & Co.; James A. Cheney, Alfred H. Smith & Co.; Frank W. Harmon, M. B. Bryant & Co.; J. Bernheim, C. P. Goldsmith & Co.; Mr. Lawton, Harris & Lawton; E. B. Downs, Hayden W. Wheeler & Co.; Edwin Beckwith, Krantz, Smith & Co.; T. W. Smith, Horton, Angell Co.; R. H. Stevenson, E. G. Webster & Son; W. H. Bryant, T. G. Hawkes & Co.; Percy D. Lucas, The Mauser Mfg. Co.; F. D. Smith, Reeves & Browne; Charles T. Dougherty, William L. Sexton & Co.; R. H. Schley, Sloan & Co.; C. H. Porter, The Hartford Sterling Co.; Emil Pick, Hamel, Riglander & Co.; Mr. Belcher, William S. Hedges & Co.; L. E. Van Horn, Philipp Zellenka & Son; Mr. Kenrick, Reed & Barton; Oscar W. Kohn, Kohn & Co.; Mr. Waldert, E. Kirsten Sons Co.

George E. Wilkins, Syracuse, N. Y., returned Wednesday from a six weeks' stay in Holland, England and France.

Whiting & Davis, Plainville, Mass., manufacturers of the "Alice Nielson" serpent bracelet, recently received a gracious letter from Miss Nielson, who is now playing in London, giving them the sole permission to use and copyright her name for their bracelets. The copyright has just been obtained by the above named firm.

Connecticut.

Lee Roberts, Bristol, will have a store in a new block soon to be erected.

P. T. Ives, Meriden, is improving his store with new windows and other alterations.

Two young men arrested in Hartford, Wednesday, have been identified as men who tried to rob Schmidt & Fox, recently.

W. H. Lyon, of the Parker Clock Co., Meriden, denies a report that the factory will be closed June 1 for an indefinite period. He says it will close only for the annual inventory.

Thomas Wilfred Palfreyman, 54 years old, died, April 22, at Sheffield, England. He was once a resident of Bridgeport, having been employed as foreman engraver at the old Pashley Silver works.

Samuel A. Galpin, president of the New Haven Clock Co., has given to Yale University the sum of \$1,000, the income of which is to be used for a Latin prize. The prize is to be known as the Samuel H. Galpin prize, in honor of the father of the donor.

The \$5,000 suit of Charles J. H. Graham vs. the Meriden Britannia Co., that has been pending for over two years, has not been settled yet, Attorney Merriman says. Mr. Graham sues for injuries received by being caught between the doors of the Miller St. factory one morning when he tried to enter the shop while the whistle was blowing.

J. M. Mason, Portland, Ore., had J. M. Toy arrested and in court, last week, on a charge of larceny by embezzlement. Toy is a discharged soldier from the Philippines and was employed by Mason and furnished with a case of samples. Toy claims to have lost the case and contents.



PATENT PENDING.

THE IDEAL PAN-AMERICAN EMBLEM.

Attractive, Neat and at Popular Prices.

Made in gold and silver plate, sterling silver, rolled-gold plate and 10-karat solid gold.

Finished in silver, gilt and oxidized; hard enamel, soft enamel and plain.

NET PRICES PER DOZEN.

Hard enameled buttons, brooch pins, hat pins and stick pins, finished in silver or gilt.

PLATED	\$3.00
STERLING SILVER	6.00
ROLLED PLATE	7.00
10-KARAT SOLID GOLD	30.00

Same in soft enamel, finished in silver or gilt.

PLATED, only \$1.80

The above prices are subject to a discount of 25 per cent. or 37½ per cent. in gross lots. For order of ten gross or over, write for special discounts. Send 25 cents for four assorted samples.

Same without enamel, oxidized finish.	
PLATED	\$3.00
STERLING SILVER	6.00
Same without enamel, finished in silver or gilt.	
PLATED	\$1.20
STERLING SILVER	4.80
All buttons from \$3.00 up have separable screw-backs with pin to prevent turning.	

SCHLECHTER'S JEWELERS AND SILVERSMITHS,
428 Penn Street, Reading, Pa.



DEITSCH BROS., MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,

68 Nassau St., New York.

**The
National
Self-
Winding
Clock**

**Is
ALL
Inside
of the
Case**

**Winds
Itself
AND
Strikes
Too**

No Outside Wires Necessary

**Lever Movement
Has Balance Set in Jewels
SLIDING "Contact" (Perfect)**

**WILL RUN IN ANY POSITION
OR WHILE BEING CARRIED
FROM ONE ROOM TO ANOTHER**

GUARANTEE *Should any part of the move-
ment with ordinary usage, become disabled or
worn out within two years, the Company will, on
application and return of the part, send dup-
licate without expense to the owner.*

*We guarantee our batteries to run the clock
one year without renewal.*

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK CO.
MANUFACTURERS OF
Self-Winding and **CLOCKS**
Synchronizing
Address Dept. 2 **Bristol, Conn.**

Providence.

THE JEWELERS' BASE BALL LEAGUE.

PROVIDENCE, R. I., May 12.—The Jew-
elers' Base Ball League successfully
opened their season yesterday with a pa-
rade and three games and plenty of music,
noise and enthusiasm. The parade went
through the business section and in-
cluded president George W. Dover, other
officers of the League and the uniformed
players of the several clubs, all in car-
riages, headed by the American band. The
team representing the shop of George W.
Dover wore uniforms of bright red. The
R. L. Griffiths team wore suits of light
gray with red trimmings. The Waite-
Thresher team wore dark gray with blue
trimmings, the Ostby & Barton Co. had
gray and blue, Clark & Coombs had
brown suits trimmed with white, and the
B. A. Ballou team gray and black. After
the parade the six teams in pairs pro-
ceeded to the respective fields of battle—
the Dovers and Griffiths to Adelaide park,
the Clark & Coombs and Ballou teams to
Lincoln field and the Ostby & Barton and
Waite-Thresher teams to Crescent park.
All thoughts of stamps and presses,
swedging and arborers, soldering and col-
oring, and even thoughts of the troubles
the drummers may be having securing or-
ders, were dismissed from the mind, and
managers, workmen and the boys and
girls from the shops arrayed themselves
on opposite sides of the grand stands and
bleachers in true partisan spirit and pre-
pared to root for their representatives on
the field. The net results of the games
were as follows:

Dovers 6, Griffiths 4.			
Ostby & Barton 13, Waite-Thresher 1.			
Clark & Coombs 22, Ballous 14.			
The standing of the clubs is now in this order.			
	Won.	Lost.	P.C.
G. W. Dover.....	1	0	1.000
Ostby & Barton Co.....	1	0	1.000
Clark & Coombs.....	1	0	1.000
R. L. Griffith & Son Co.....	0	1	.000
B. A. Ballou & Co.....	0	1	.000
Waite-Thresher Co.....	0	1	.000

Mr. Williams, buyer for Robert Johns,
Chicago, called upon a number of local
manufacturers the past week.

Charles P. Duckworth, formerly in the
retail jewelry business in Pawtucket, has
opened a store and will make a specialty
of diamonds and diamond jewelry, in this
city.

Local creditors of L. W. Pennington,
Worcester, Mass., have received an offer
for settlement on the basis of 16 2-3 cents
on the dollar. It is understood the offer
will be generally accepted.

Greenwood & Chase is the name of a
new jewelry firm who have succeeded to
the business of Greenwood & Co., 9
Calender St., the new member of the
firm being Howard P. Chase, of Cranston,
R. I.

The imports from foreign countries re-
ceived at the port of Providence the past
week included one package of gilt jewelry
from Southampton, five packages of glass
ware from Bremen and one package of
precious stones from Havre.

Samuel Brower, who some time ago
was salesman for the R. L. Griffith &
Son Co., and later was a member of the
late firm of Warren & Brower, Plain-
ville, Mass., is now displaying to the trade
the sample lines of J. T. Inman & Co.,
Attleboro.

The painful news was received in this
city last week that Fred Shackelford, a
young man well known in this city, had
lost his life early in March in a snow
slide which occurred near Sunrise City,
Alaska. He left two near relatives con-
nected with the jewelry business in this
city—his father, Frederick H. Shackle-
ford, foreman for William Smith & Co.,
61 Peck St., and his brother, William H.
Shackelford, salesman for Albert Lorsch
& Co.—who have the sincere sympathy of
their many friends in the trade.

E. H. Whitmarsh & Co. have filed a
petition in bankruptcy in the United
States District Court. The members of
the firm are E. H. Whitmarsh and Henry
E. Parker. The schedule filed with the
petition shows total liabilities amounting
to \$1,188.91 and assets of \$472.10. The
latter include cash on hand, \$2.56; notes
due, \$9.46; stock in trade, \$250 and ma-
chinery and tools, \$25. The business,
which was carried on in a small way, has
not been in operation for some time. Mr.
Parker was at one time a partner in
Christy & Parker, Wrentham, Mass., and
Mr. Whitmarsh was bookkeeper for a
wholesale tobacco house in this city.

William R. Brown, manufacturer of so-
ciety emblems and badges, died, Wednes-
day last, at his residence, 33 Broadway,
this city. Mr. Brown's jewelry business
was carried on in a shop at 33 Eddy St.,
while he also had a printing office at 57
Washington St. In his early life, Mr.
Brown had an interesting and varied
career, being associated for a number of
years with the show business in various
capacities, part of the time as the man-
ager of a circus, and is said to have been
the first man in this country to have suc-
cessfully conducted a "prize baby" show.
He first entered the jewelry business in a
small way in this city in 1879, beginning
as a manufacturer of name pins, later add-
ing to his business the manufacture of so-
ciety goods, emblems and badges. He
was a member of 62 different organiza-
tions, probably the greatest number of
secret societies of any man in this State,
if not in the entire United States. The
funeral, which was held Sunday at All
Saints' Episcopal Church, was largely at-
tended, the burial service being accord-
ing to the rites of the Order of Red Men.

Flexible Serpent Bracelets

IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,

16 John Street, New York.

The Attleboros.

Henry Cheetham, holding a responsible place with A. H. Bliss & Co., was married, last week, to Miss Lilian Court.

The Charles M. Robbins Co. made an expensive addition to the machinery department of their plant last week.

The funeral of the late Jarvis M. B. White was held last week. He was for 17 years an employe of the R. F. Simmons Co.

Work in the Attleboro factories is reported by the local papers to be somewhat more abundant than for the past month.

Francis A. Ford, for some years holding a responsible position with the Watson & Newell Co., has gone to New Haven and taken a post with an arms manufacturing house.

Work was resumed, Monday of this week, at the factories of Bliss Bros. Co., R. F. Simmons Co. and William Nerney & Co., which have been closed down for annual repairs and inspection.

The Attleboro Driving Association have handsome lapel badges in the form of gold horse shoes, white pearl ground inside bearing a gold horse's head and appropriate inscription in blue enamel.

There is a movement, in which local jewelry manufacturers are leading spirits, to add considerably to the modest park system of Attleboro, by the purchase of a tract of land about a mile from the center and giving it to the town to be a part of Capron park.

A Manufacturers' and Inventors' Exchange has been incorporated under Rhode Island law to deal in patent business, with a special care for the jewelry trade and kindred activities. An office is to be opened in Attleboro under the charge of F. A. Crowell.

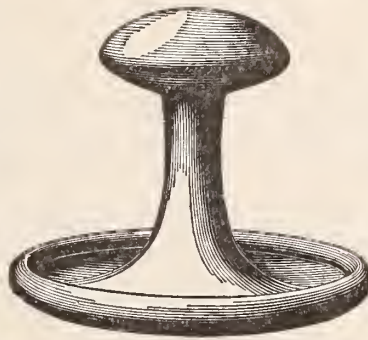
Reuben A. Dean died, last week, at the age of 72 years. He was a relative of Alfred R. Crosby, of Smith & Crosby, and was himself for many years in the local factories as an employe. Before coming to Attleboro he was engaged in silver ware making on his own account in Chicago.

The Attleboro Club, composed almost entirely of employes of the Watson & Newell Co., who went into the Rhode Island Association Football League and won the championship of southern New England, received their trophy last week. It was a large gold and silver loving cup and each member of the victorious team received a medal, a silver pendant.

The reports of a "watchmaking trust" have attracted much attention. It is reported that Joseph M. Bates, of the late firm of Bates & Bacon, is an interested party and that if there should be a consolidation another factory will be fitted up in Attleboro and run under his direction. Mr. Bates will not be interviewed, but has a force of men at work getting the shop into shape ready for immediate use if necessary, and has a number of designers and other men about the place, apparently needless, if the shop is to remain vacant or be let for any other business. Offers to hire it from out of town firms have been turned away.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

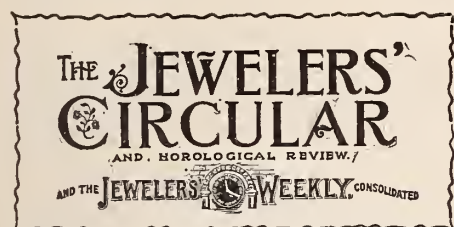
15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610 Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.
WALTHAM, MASS.



PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
 CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

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United States and Canada, - - -	\$2.00
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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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The Baernkopf Case —An Example.

THE time is within the memory of many merchants when bankruptcy meant almost undying disgrace, when to be a bankrupt meant almost as much as to be a pariah. But at the present day, while there are many to whom the disgrace of bankruptcy would be just as keen, just as overwhelming as it was to the merchants of old, there is no gainsaying the fact that every branch of industry is burdened with a percentage of men to whom bankruptcy has no significance so far as morals are concerned; but, on the contrary, is a means to a selfish end, the perversion of assets as a precursor of bankruptcy being more common than is a credit to contemporaneous society. This being so, it is necessary that the law enforce honesty where it naturally does not exist. We, therefore, have laws in the several States and a national law covering bankruptcy, which are more or less effective in their purposes. The great requisite in circumventing the plans of fraudulent debtors is united action upon the part of the creditors; and as an illustration of what can be done, when the creditors are so united, the recent case of Samuel Baernkopf is particularly apropos. Baernkopf had been engaged in the jewelry business in Philadelphia for a number of years prior to Dec. 26 last. His credit was good and in the two stores conducted by him he carried stocks whose aggregate value was estimated to be from \$15,000 to \$20,000. On the date named, without any warning to his creditors, he sold both stocks to a pawnbroker for about \$8,400. The stock in one of the stores was removed to the other and the first store vacated. The sale became known only through the salesman for one of the creditors passing the empty store which, only a few days before, had contained a large and valuable stock of jewelry and diamonds. This discovery caused some of the creditors to request Baernkopf to make an explanation, and the only satisfaction offered by him was that he was compelled to sell the stocks in the two stores for about \$8,400 because of the importunities of a New York creditor whom, he alleged, had loaned him money and sold him some merchandise. He claimed he had paid this creditor \$5,000 and to a Philadelphia creditor \$900, but he would not tell who received the balance of the proceeds of the sale. The Jewelers' Association and Board of Trade, of which organization a large majority of the creditors were members, were somewhat incredulous, particularly when, after making a very careful investigation, they found that Baernkopf owed about \$20,000 to merchandise creditors, practically all of which matured on Jan. 1. The Jewelers' Association and Board of Trade, believing the sale to be a cleverly devised scheme to evade the provisions of the bankruptcy act, determined that Baernkopf should not enjoy the fruits of his fraudulent conduct and instructed their Philadelphia counsel, Carr & Franciscus, to begin a prosecution under the little known Pennsylvania statute of June 23, 1885, which, in substance, provides that:

"Any person who shall secrete, assign, convey

or otherwise dispose of his property with intent to defraud the creditors or to prevent such property being made liable for the payment of his debts, shall be guilty of misdemeanor and, upon conviction, shall be sentenced to pay a sum not exceeding the value of the property so secreted, assigned, conveyed or disposed of, and to undergo an imprisonment not exceeding one year."

Baernkopf was arrested and, although he employed able counsel, he was held by the Magistrate to await the action of the grand jury. He then retained the Hon. George S. Graham, who had been District Attorney of Philadelphia county for 18 years, as his senior counsel. Everything was done to secure Baernkopf's release on some technicality or another. Baernkopf applied for a writ of habeas corpus, but the writ was dismissed. Subsequently an indictment was found and, a few weeks ago, Baernkopf was tried. At the trial the reason for Baernkopf's reticence as to the names of his creditors, other than the New York and Philadelphia creditors, was revealed. He claimed he had paid from the proceeds of the sale \$1,000 to his son on account of wages, which had been allowed to accumulate, and \$1,500 to his brother for money the latter alleged to have loaned to him. The jury returned a verdict of guilty and a motion was made for a new trial. The Court, on May 1, dismissed this motion and sentenced Baernkopf to an imprisonment in the Philadelphia county prison for a period of four months and to pay a fine of \$1,000. This comparatively light sentence was due probably to the fact that this was the first known conviction under the act of 1885 or any of its predecessors, the first of which was passed nearly a century ago. The members of The Jewelers' Association and Board of Trade naturally feel much gratified at this outcome of the first prosecution brought since the amalgamation of the New York Jewelers' Board of Trade with the New York Jewelers' Association and, we understand, that it is the intention of the organization to hereafter criminally prosecute persons defrauding the members wherever the circumstances of the case warrant this proceeding. This victory of the Association will do much toward frightening the dishonest minded, who would like to defraud his creditors by disposing of his assets; and if merchants generally would follow the good example set by the Association in this case, instead of being only too willing to accept any proposition made by a fraudulent debtor, "crooked" failures would become less and less with the passing years.

The Question: TWO important decisions on What Is Statuary? statutory are to be found in the present issue. One decision is that of the Board of United States General Appraisers who, in an elaborate opinion, rule out from the section of the tariff covering the professional productions of a statuary or sculptor the fine mercantile lines of marble such as are handled by the jewelry trade. The other, by Judge Cox, rendered on an appeal to the United States Circuit Court from a former decision of the Board of United States General Appraisers, on the same subject, gives a far

No. 4.
PRIZE ESSAY COMPETITION.
First Prize, \$20.
Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

**"How to Promote a Bric-à-brac,
 Pottery and Cut Glass Department."**

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

more liberal interpretation of the words "professional," "sculptor" and "statuary," and differs materially from that of the Board on many points of reasoning. Judge Coxe's decision was handed down shortly after the decision of the Board published in this issue, and must, necessarily, be taken as that of a higher authority. Nevertheless, it can hardly be presumed that the Board will follow Judge Coxe's interpretation of the law until a final appeal shall have been taken and adjudicated by the United States Circuit Court of Appeals. Col. Tichenor, who wrote the opinion of the Board, is reported in an interview to have said in relation to Judge Coxe's opinion, that he believed the Judge was misled by the attorneys on the question as to what constitutes a "professional production." Mr. Tichenor explains that sculptors often turn out imitations of their masterpieces, for purely commercial purposes and to sell as merchandise, on which they devote comparatively little time. These, he says, they do not admit to be their "professional productions." The wording of paragraph 454, he says, which reads, in part, "cut, carved or hewn by hand out of a solid mass of marble, and the professional production of a sculptor," implies a distinction between the production of a professional sculptor and the professional production of a sculptor. It is to be hoped that the Treasury Department will, without needless delay, appeal this question and get a final settlement upon it by the highest court of the country.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, at John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ABBEVILLE, S. C., R. C. Bernau, Astor.
 CHICAGO, ILL., J. L. Felsenthal, Herald Square.
 H. Felsenthal, Holland.
 E. P. Marum (Montgomery Ward & Co.), 43 Lispenard St.
 A. Hirsch, Astor.
 CINCINNATI, O., Sig. Strauss (Sig. Strauss & Co.), Imperial.
 DALLAS, TEX., S. Linz (Joseph Linz & Bro.), St. Andrews.
 KANSAS CITY, MO., C. A. Kiger, Herald Square.
 MONTREAL, CAN., J. M. Prockter.
 R. Hemsley, Union Square.
 PITTSBURGH, PA., S. Davis, Astor.
 PROVIDENCE, R. I., G. E. Bixby (Bixby Silver Co.), Murray Hill.
 RICHMOND, IND., B. C. Bartel (A. H. Bartel Co.), 61 Leonard St.

The Movements of Jobbers' Buyers.

The buyer for Trask & Plain, Aurora, Ill., will not go east this Spring.

M. Kohner, Baltimore, Md., will be at the Astor house, New York, in July.

The buyer for Vander Voort Bros., Buffalo, N. Y., has been in the east and has returned.

The buyer for the Baltimore Watch and Jewelry Supply Co., Baltimore, Md., will be at the St. Cloud hotel, New York, June 7 or 8.

L. Block, of Block Bros., Buffalo, N. Y., will, May 15, leave for the east, where he will remain 10 days. He will first stop at the Narragansett hotel, Providence, R. I., and after that at the Astor house, New York.

Trans-Atlantic Voyagers.

TO EUROPE.

J. Odenheimer, New York, sailed, Thursday, on the *Fürst Bismarck*.

Hon. Isidor Straus, of L. Straus & Sons, New York, sailed, Saturday, on the *Etruria*.

M. L. Hammel, of Gattle, Ettinger & Hammel, New York; Albert Shire, of Frank & Shire, New York; Lee Reichman, of Joseph H. Fink & Co., New York; James H. Kelly, with Bailey, Banks & Biddle Co., Philadelphia, Pa., and Capt. R. E. Burdick, of Bowler & Burdick Co., Cleveland, O., sail, to-day, on the *St. Louis*.

Paul Fleisher, New York; B. Hyman, of Hirsh & Hyman, New York; D. C. Townsend, of Neresheimer & Co., New York, sailed, Wednesday, on the *St. Paul*.

A. S. Mermod, of the Mermod & Jacquard Jewelry Co., St. Louis, Mo., sailed Thursday, on the *Groszer Kurfürst*.

Alvin L. Bauman, St. Louis, Mo., sailed Thursday, on the *Werra*.

Jacob Muhr, and Leon L. Rains, of H. Muhr's Sons, Philadelphia, Pa., sail May 22.

Henry Zimmern, of Zimmern, Rees & Co., New York, and Max J. Lissauer, of Lissauer & Co., New York, accompanied by his wife, sail, to-morrow, on the *Deutschland*.

David Marx, New York, sails, to-morrow, on *La Lorraine*.

If this happens

PRICE OF DIAMONDS TO GO UP.
 Cecil Rhodes on His Way to London Now to Fix the Market Value.

Special Cable Despatches to THE SUN.
 LONDON, April 27.—There really seems some reason to expect an early advance in diamonds. This has not yet been decided upon, but five firms in London which control the market and are themselves controlled by the De Beers Mining Company of South Africa think it probable that the price of diamonds would have been much higher but for the war.

Every year a representative of the De Beers Mining Company comes to London and gives a report as to the state of the mines, and then the price is settled. Cecil Rhodes is now coming here for this purpose, and when he arrives the price of diamonds will advance.

will you get caught short? No better time to get your customers to invest in diamonds, or to invest your money in diamonds. We have a very complete stock, and while it lasts, it is subject to your call at present prices

Anything you want, loose or mounted, "on Memo,"

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone, 2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

H. S. Kramer has started on a two weeks' trip through the south.

Henry Froehlich & Co. have entered a judgment for \$205.55 against Jacob Fin-gold.

William A. Knapp, a jeweler of 15 Union Sq., is a member of the May Grand Jury for New York County.

Werth & Co. will, this week, open a store at 6 Astor house as dealers in imitation and semi-precious stones.

An attachment against Joseph W. Field for \$403 was issued to the Sheriff, last week, in favor of the Gorham Mfg. Co.

B. A. Ballou & Co. have removed their New York office from 10 Maiden Lane to the Jewelers' building, 9-13 Maiden Lane.

It is reported in real estate circles that a new office building of the "skyscraper" variety is to be erected on the site of 48 and 50 Maiden Lane.

The Standard Time Stamp Co., of New York city, have been incorporated with a capital of \$200,000. J. S. MacCoy, New York, and F. A. Marsh and F. H. Marsh, of Newark, N. J., are the directors.

The first meeting of the creditors of Harris Herman, who was adjudicated a bankrupt, April 15, will be held, May 24, at 4 o'clock P. M., at the office of Ernest Hall, referee in bankruptcy, 64 William St.

Schedules in bankruptcy of Amasa Lyon Corporation, formerly manufacturers of umbrellas at 814 Broadway, were filed Thursday. They show liabilities of \$16,239 and assets of \$4,173, consisting of cash, \$1,045, and accounts \$3,128.

The Manley & Johnston Co., New York, have been incorporated to deal in paintings, statuary and works of art and bric-à-brac, with a capital of \$5,000. Charles R. Manley, William Johnston and P. B. Jones, of New York, are the directors.

An officer of the American Smelting and Refining Co., last week, denied the report from London that important negotiations were being carried on in this city to restrict the world's output of silver. He said that the corporation had no idea of bringing about any such result.

Auctioneer A. J. Comrie, last week, commenced a sale for J. W. Johnson, 22 John St. Mr. Johnson is selling his stock of silver plated ware, made by the Middletown Plate Co., for whom he was formerly agent for many years. He will continue in business as usual when the sale is over.

Fred Goldsmith, of Ingomar Goldsmith & Co., now in Paris, recently attended a dinner at the home of Achille Seligman, a former Maiden Lane jeweler but now of Herz & Co., 59 Rue de Chateaudon. At the table with him were two formerly noted New Yorkers, Constant Magie, the portrait artist, and Mr. Tilton, of Beecher trial fame.

At the regular monthly meeting of the directors of the Jewelers' Association and Board of Trade, held Thursday, the following firms were elected to membership: T. W. Adams & Co., Newark, N. J.; A. C. Bard & Co., Chicago, Ill.; H. Gattle, New York; Charles E. Hancock Co., Providence, R. I., and Handy & Harmon, New York.

Judge Lawrence, of the Supreme Court, Friday, granted an order dissolving the Barker Silver Co., manufacturers of silver ware, whose factory was at Milford, Conn. Esley W. Dunning, who was appointed temporary receiver, on Oct. 15 last, when the proceedings for dissolution were commenced has been made permanent receiver of the company. The company are now in bankruptcy.

Stern Bros. & Co., diamond cutters and importers, 68 Nassau St., are to have one of the most interesting exhibits in the

jewelry trade at the Pan-American Exposition, Buffalo. In their booth they will show the complete process of cutting and polishing diamonds and a beautiful plant of six polishing frames in aluminium finish, trimmed with hard wood and brass, will be installed for this purpose.

Charles G. Braxmar, manufacturing jeweler, 10 Maiden Lane, obtained a judgment in the City Court, Friday, of \$906.55 against the American Pet Dog Club for medals and cups and other prizes furnished for the club's exhibition, held in the Metropolitan Opera House, Nov. 29, 30 and Dec. 1, 1899. For failure to pay for these prizes the club's officers were suspended by the American Kennel Club, in March, 1899, and a number of the more prominent members withdrew.

Elbert Thomas Jackson and Samuel C. Jackson, who composed the firm of Jackson Bros., stock brokers, 1 Wall St., who did considerable business with jewelers, Friday made an assignment to Alfred L. M. Bul-lowa. Both partners are sons of the late S. C. Jackson, formerly a well known jewelry case manufacturer, and one of them continued the business of his father for some time. The assignment was due to the panic, Thursday, and it is expected that the firm will shortly be able to resume business.

The schedules of Fanny Morris, formerly a jeweler at 22 Bowery, against whom a petition in bankruptcy was recently recorded, were filed in the United States District Court, Friday. They show liabilities of \$1,783 and no assets, except those turned over to her assignee at the time she made an assignment, March 11, valued nominally at \$925 and actually at \$716. About 25 creditors are named, the largest being George E. Knapp & Co., \$525; Rosenbaum & Adler, \$215; L. S. Meyer & Bro., \$196; T. J. Plunket's Sons, \$165; C. Meisel, \$108; S. & I. Berman,

WEDDING Season Coming! Is your
Display of **CUT GLASS**
Attractive and Complete?

DORFLINGERS' Line Sells Itself!!!

C. DORFLINGER & SONS, - - - 36 MURRAY STREET, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

\$102; David Mayer, \$98, and Dattelbaum & Friedman, \$91.

Edmond Heinecke, a watchmaker of this city who claims to be Count von Larisch, of Germany, and his wife were last week the guests of Mrs. A. T. Jones, of Hyde Park.

Leonard Krower, New Orleans, La.,

The Value

of special engraving on a watch case lies not only in the ability to please a customer by giving him any special design or monogram that he may desire but also in the proof that the case *must* contain a large proportion of gold and must, therefore, give satisfactory wear. For to engrave these special designs requires deep, hand engraving and the plates of gold must be unusually thick or the base metal would be exposed. That is the reason why the **BELL 14-K. GOLD-FILLED WATCH CASES** are the only filled cases upon which you can have special engraving. No other filled case contains enough gold to permit of it. We sell to the retail jeweler *direct*—that is why we can sell a better case for less money than can be obtained from the middleman. Send a card for catalogue and information.



The "Bell Special" Gold-Filled Watch Cases are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices,

Champlain Bldg.,

CHICAGO, ILL.

visited New York, last week, and departed for the east.

Fred Mack is no longer New York representative for F. H. Sadler & Co., Attleboro, Mass.

C. G. Alford, of C. G. Alford & Co., has left for Saranac Lake to spend a few weeks' vacation.

N. I. Durlach, of Durlach Bros., 14 Maiden Lane, left, last Saturday, on a business trip to Porto Rico.

H. A. Bliss, of the Gorham Mfg. Co., has been elected a member of the executive committee of The Jewelers' League.

The first meeting of the creditors of Fanny Morris, bankrupt, will be held, May 29, at 10 o'clock A.M., at the office of Theodor Aub, referee in bankruptcy, 149 Broadway.

The C. G. Braxmar Co. have been incorporated in New Jersey, to manufacture jewelry, with a capital of \$100,000. Charles C. Braxmar, George M. DeWaters and K. K. McLaren are the incorporators.

The business of Henry Kahn & Co., wholesale and retail dealers in optical and photo goods, who recently opened their new store at 189 Broadway, was incorporated in New York, last week, with a capital of \$30,000. The officers are: H. Esaac, president; Henry Kahn, vice-president, and A. E. Kahn, secretary.

When H. B. Quimby, who arrived with his wife from Europe on the *Campania*, last week, learned that he would have to pay 60 per cent. duty on a \$1,200 diamond necklace that he had declared, he refused to pay the duty, saying that he would send the jewels back to Europe instead. The necklace was sent to the Appraisers' Stores.

Members of the trade have been requested to keep a sharp watch out for a Mr. Kunz, of Kunz & Wild, of Idar, Germany, who is reported to be missing, as it is thought that he will probably come to this country. It is said that he has in his possession a considerable stock of opals and that he left forged notes behind him. Kunz is described as about 50 years of age, five feet seven or eight inches in height, slender build, hair inclined to be red and wears a mustache. He speaks French, German and English. Should any information be gleaned of him it would be advisable to advise the police and the German Consul at New York.

A meeting of the creditors of F. F. Bonnet, Columbus, O., was held, Monday afternoon, at the rooms of the Jewelers' Association and Board of Trade, at which an offer of settlement was made by the firm, on a basis of 25 per cent. cash, payable on or before July 1. Mr. Bonnet has mer-

chandise assets of \$28,019, and liabilities of \$54,286, of which \$23,864 is to merchandise creditors; \$13,475 to banks, and \$16,946 to relatives. Mr. Bonnet was not present at the meeting, but was represented by two lawyers, Thomas H. Ricketts and Mr. Hedges, both of Columbus. About a dozen of the larger creditors considered the offer of settlement presented by the attorneys and signified their willingness to accept it. The good feeling of the creditors toward Mr. Bonnet was evident throughout the meeting.

Newark, N. J.

The business of J. Frank Beers has been closed.

David N. Crane, a well known jewelry manufacturer of this city, and Miss Annie McKenzie, of Ocean Grove, were recently married at Oakley Villa, Ocean Grove.

Howard & Emerson, who were playing at a local theatre here, were served with a writ of attachment last week in favor of the Castberg's National Jewelry Co., Washington, D. C. The attachment was to secure the payment of \$245, claimed to be due for goods bought by the actors.

Another mysterious disappearance has occurred at the shop of Durand & Co. This time platinum pots valued at \$1,000 have disappeared. They were left on a workbench at night by a man who had been using them and the next morning they had disappeared. Every effort to trace them has failed. On Feb. 1 an emerald valued at \$3,000 disappeared from the factory. While a workman was setting the emerald it dropped to the floor from a beeswax mold and was not seen again, although the whole floor was torn up in the effort to find it.

President Samuel Gompers, of the American Federation of Labor, addressed a public meeting of the striking employes of the Courvoisier-Wilcox Mfg. Co. and the Crescent Watch Case Co., which was held at Shawger's Hall, Orange St. and Roseville Ave., Thursday morning. Mr. Gompers had been expected to speak at a former meeting, but disappointed through a misunderstanding. The strikers claim that Mr. Gompers's appearance puts the seal of approval of his organization on their strike, and the action will materially strengthen them. Both the factories formerly employing the strikers are running and the management of each say they have, and can get, all the help they need.

T. S. Arthur, Marinette, Wis., has completed a course of instruction and received his diploma from a Detroit, Mich., optical school.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician without cost or effort. Send for our letter.

JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.

Philadelphia.

S. R. Kamp, jobber, will move from 706 Chestnut St. to 631 Chestnut St., June 1.

Henry Hood, one of the best known jewelry salesmen in the city, has resigned a responsible position with Wanamaker's.

An inventory has been filed appraising the personal estate of the late Oliver S. Hemphill, formerly a retail jeweler, at \$10,940.

L. P. White, 706 Chestnut St., has returned from a State trip and, despite somewhat unfavorable trade conditions, booked some large orders.

Mr. Clark, buyer of Strawbridge & Clothier's silver ware and bric-à-brac department, has recovered from a serious illness and resumed his old duties.

J. E. Caldwell & Co. have designed and made a handsome loving cup as a trophy to be competed for by the schools in the local Inter-Academic Association.

Charles Hodge, late with Reed & Barton, has accepted the Philadelphia agency for R. Wallace & Sons Mfg. Co. and opened an office in the Penn Mutual building.

Adam Perry, who is alleged to have swindled a score of people out of watches and jewelry on the representation that he worked for Jeweler Katz, 5th St. near Master, has been arrested and committed for trial.

John Meadows, electroplater, 1203 Sansom St., says, in regard to an item published in this column concerning repairs to his place of business, that the work is being done by him and not by Mr. Hamilton.

The will of Frederick W. Sauter, late in business at 2713 Girard Ave., was filed last week. The estate is valued at \$19,000 and it is provided that the business be continued by the executors, Frederick and Emilie Sauter, for three years under the management of his son, Albert Sauter.

Paul Schless has moved into his new store at 14 N. 8th St., but will continue the store at 138 N. 8th St. The new store is handsomely equipped and advantageously located in the very core of the big retail district. It is said, in the trade, that Mr. Schless refused an offer of \$2,500 for his option on the lease.

The early closing movement among the jewelers' clerks, salesmen and watchmakers, of this city, has already been inaugurated and is being pressed with unusual activity, it being intended to make the movement this year as general as possible. The pace has been set by the G. S. Lovell Clock Co., 1019 Market St., who have decided to close at 1 o'clock Saturdays and 5 o'clock other days.

Siegel & Co., of New York, Boston, Providence and other large cities, have rented a store in this city at 50 N. 8th St., for the sale of jewelry lines. If the venture proves a success other stores will be opened here. The 8th St. store was to be opened Tuesday, May 14, under the management of E. Breidenbach. The store, a double one of unusual width and depth, has been handsomely fitted and equipped.

M. Blaylinson, jeweler, 344 N. 8th St., was arrested, last week, charged with receiving stolen goods. He was required to furnish \$1,000 bail. Frank Mantell, of 727 Wood St., who was under arrest charged with burglary and with receiving stolen goods, appeared as a witness against the jeweler. Mantell denied that he committed the burglary, but said the man who did gave him a gold watch and chain and other articles, and that he sold them to Blaylinson for \$9. The stolen jewelry was said to be worth nearly \$100.

Boston.

Anshen & Shea, manufacturing jewelers, have moved from 345 Washington St. to Room 94, Jewelers building.

Mr. Hardinge, of Hardinge Bros., Chicago, Ill., was in Boston, last week, renewing his acquaintance among the local trade.

Secretary Charles O. Lawton, of the Boston Jewelers' Club, has sent out notices of the regular business meeting of the club, to be held at Hotel Essex, Dewey Sq., at 6 o'clock p. m., May 14. Dinner will be served at 6.30 o'clock.

Buyers in town, last week, included the following: F. S. Thompson, Gloucester, Mass.; J. C. Derby, Concord, N. H.; Mr. Chapin, of Bruce & Chapin, Worcester, Mass.; Paul M. Harvey, Portsmouth, N. H.; A. Rosen, North Easton, Mass.; F. O. Willoughby, Brookline, N. H.; F. A. Walker, Bradford, Vt.; F. P. Fisk, Epping, N. H.

Inspector Walter Abbott arrived from

Troy, N. Y., Friday night, having in custody George E. Abbott, 28 years old, formerly of Everett, Mass., who is wanted in Boston on two charges of larceny between Dec. 7 and 23, 1899. It is alleged he obtained \$1,679 worth of jewelry from D. C. Percival & Co. on fraudulent orders. There is a second charge against him of fraudulently obtaining \$105 worth of jewelry from H. A. Prentice, a Washington St. jeweler, in whose employ he formerly was. When being taken to the jail in Troy, last Tuesday, Abbott escaped from the officer having him in charge, but was captured a couple of blocks away in a basement alleyway. He has a wife living in Everett. Abbott was arraigned in the Municipal Criminal Court in Boston, on Monday.

In the case of John Harriott, engraver, 3 Winter St., vs. the Thomas Long Co., jewelers, 77 Summer St., to recover \$375 for 75 badges intended for the members of the Boston Common Council, Judge Wentworth found for the plaintiff, May 8, in the sum of \$380. The price which the plaintiff was to receive from the defendants was \$5 for each badge, which was what he sued for, while the defendants had a contract with the city to furnish the badges at \$7 each. The defendants claimed they were not liable because the badges supplied by the plaintiff were not what were called for by the agreement as they understood it, which was that the badges were to be made of 12 karat gold with a centerpiece of 14 karat gold. The plaintiff denied that such was the agreement and contended that his contract was to make the best badge he could for \$5, which he did.

Finest Jewelry Stock Ever Sold at Auction.

**Bronze Figures, Gold and Silver Watches,
Diamond Rings, Pendants,
Earrings, Locketts, Etc.
Clocks and Regulators, Solid Silver Flatware.
The "Clotho" Clock,**

Manufactured in Paris for the Exposition. **Valued at \$4,200.**

The entire stock of GEARY & WEALE, of Baltimore, Md., retiring.

Greenwald, Kupferberg, Karp & Co.,

JOSEPH SHONGOOD & SONS, Auctioneers,

will sell on Monday,

MAY 20th, at 10.30 A. M.,

At 26-28 LISPENARD STREET, NEW YORK.

The above stock will be ready for inspection Saturday, May 18th.

VALUATION, \$30,000.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A DESIGNER of sterling silver ware wishes to make a change. Address, "Designer, 1,000," care Jewelers' Circular-Weekly.

WANTED by good workman; jeweler, clock repairer and helper on watches; general help about store. "A. B., 43," care Jewelers' Circular-Weekly.

BY a thoroughly competent watchmaker on high-grade railroad work; complete set of tools; first-class references. Address, Lock Box 17, Pultey, N. Y.

SITUATION WANTED—A successful traveling salesman of good address, now employed, desires to make a change. Address, P. O. Box 1174, Milwaukee, Wis.

EXPERIENCED traveling salesman in New England and Middle States desires to change July 1; good record. Address, "American," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and salesman, with fine set of tools, good workman, wishes position; best of references. Address, "G., 35," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, with references; 17 years' experience; have all tools; single; wages, \$15; New York State or east preferred. Address, "Pivot," care Jewelers' Circular-Weekly.

WATCHMAKER, 40 years of age, wishes a position as salesman in a clock, watch or jewelry house; best of references; fair wages. Address, W. W. S., care Jewelers' Circular-Weekly.

YOUNG MAN, 21, with six years' experience in retail jewelry store, desires position with a wholesale or manufacturing house; moderate salary. Address, W. H. S., care Jewelers' Circular-Weekly.

POSITION WANTED by a watchmaker, jeweler, clock repairer, stone setter and good salesman; good reference from present employer. Address, Charles Harnish, General Delivery, Indianapolis, Ind.

WANTED—To take part or entire charge of Pan-American exhibit; young man of good address and well known in the trade, with A1 reference; photo on request. Address, "Pan," care Jewelers' Circular-Weekly.

WATCHMAKER AND JEWELER, as second place in retail jewelry store; careful workman, good pivoter; highest references regarding honesty and ability; strictly temperate. S. J. A. H., care Ezra F. Bowman, Lancaster, Pa.

WANTED—Position as traveling salesman to represent first-class house in the middle west and west; thoroughly acquainted with the first-class retail trade; best of references. Address, W. E. W., care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and salesman; can repair all kinds of complicated watches. Address, C. N. F., Box 77, Franklin, Pa.

A SWISS WATCHMAKER, with 18 years' experience, an expert on fine, complicated watches, thorough, competent, reliable workman, is now open for engagement with a first-class house only; can give gilt-edge references; New York city preferred. Address, G. E., care Jewelers' Circular-Weekly.

SITUATIONS WANTED - Continued.

AN EXPERIENCED and energetic traveling salesman, good address, age 32, single, sober, with large acquaintance South, West and Middle West, seeks position with first-class manufacturer beginning July 1, or would accept position at once. Address F. B. M., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A traveler to sell fine marble statuary, on commission. H. T. Dempster, Carara, Italy.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—An experienced salesman, acquainted with New York and western trade, to handle a line of gold jewelry. Address, Keller & Hennerlau Co., 359 Mulberry St., Newark, N. J.

WANTED—A manufacturing jeweler and engraver; must be first-class in every respect; permanent position to right party. Address, with references, wages desired, etc., H. Mahler's Sons, Raleigh, N. C.

WANTED—Young man to solicit for trade in the city for diamond mountings and to take orders for special work; moderate salary for the first year. Address, "Intelligence," care Jewelers' Circular-Weekly.

WANTED, AT ONCE—Three or four manufacturing jewelers and stone setters and one first-class polisher and lapper; state salary wanted in first letter; steady positions to right men. George Wettstein, Manufacturing Jeweler, Cedar Rapids, Ia.

EXPERIENCED SALESMAN for Pennsylvania, New York and the eastern States; must hold trade and show reliable results, and high recommendations; salary and commission; jewelry and novelty line. Address, C. L., care Jewelers' Circular-Weekly.

WANTED—A young man who can do all kinds of jewelry repairing, both hard and soft solder, and clock work, and will make himself generally useful in a jewelry store. Address, with references and salary expected, Walter B. Snow, Room 57, 373 Washington St., Boston, Mass.

WE HAVE a first-class position for a first-class watchmaker and optician; none but a high-class man need apply; must own tools and trial case, not drink or gamble; send reference and photo in first letter; \$20 per week to start; if you're worth more, you get more; must be filled by June 1. Spott & Jefferson, Little Rock, Ark.

WANTED—Traveling salesman for western Pennsylvania, West Virginia, Ohio and Michigan; this is a good opening for a first-class man with an established trade in that territory; no others need apply; if necessary, will wait until July 1 for the right man; all applications will be considered confidential. Address, with references and full particulars, N. H. White & Co., 21 Maiden Lane, New York.

WANTED, AT ONCE—A first-class workman as foreman in large optical establishment in Atlanta, Ga.; must be expert and quick in edge lens grinding and at all kinds of bench work, such as mounting rimless and frame glasses according to prescriptions and measurements; also soldering, repairing, etc.; good salary and permanent position to the right man, but none need answer who cannot fill above requirements; in replying, give full particulars, stating age, married or single, experience, references, nationality and salary expected. Address, "Atlanta," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

GOOD-PAYING watch, jewelry and repair business, fine store in Brooklyn, for sale cheap; established 1898; owner sickly. Address, D. A., care Jewelers' Circular-Weekly.

\$1,500 WILL BUY a well-established jewelry store in town of 10,000 inhabitants; reason for selling, have other business to attend to. Address, G. H., care Jewelers' Circular-Weekly.

HIGHLY SUCCESSFUL designer on silver hollow-ware and jewelry, who has been connected with several leading firms, wants partnership with well-established jeweler or silversmith with only first-class trade. "Up-to-date," care Jewelers' Circular-Weekly.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

For Sale.

FOR SALE. CHEAP—A nearly new, 4,500-lb., 2-in., steel-lined jewelers' safe; also 12-foot wall case; must be sold at once. Clyde M. Secor, Dowagiac, Mich.

FOR SALE—Two fine antique oak wall show cases, one 18 feet long, the other 13 feet; also one 19-foot counter, built with round ends, with panels and carved to match. Address, S. McClellan, or Dr. King, 842 Penn St., Reading, Pa.

FOR SALE—An up-to-date jeweler's safe, very complete with drawers; fire proof; Marvin make. Address, "B., 14," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED—Jewelers' safe fitted with drawers; inside measurement, 54x38, or larger; give full particulars. Address, L. W., care Jewelers' Circular-Weekly.

GOOD MAN FOR MANUFACTURERS.

SALESMAN OF WIDE AND SUCCESSFUL EXPERIENCE, SELLING THE DEPARTMENT AND JEWELRY HOUSES IN THIS AND OUT-OF-TOWN CITIES, AND HAVING HIS OWN OFFICE WITH SPACE FOR THE PROPER DISPLAY OF STERLING SILVER AND SILVER-PLATED WARES, SILVER NOVELTIES, GOLD AND SILVER JEWELRY, CUT GLASS, CUTLERY AND FANCY NOVELTIES, WOULD REPRESENT MANUFACTURERS ON COMMISSION ONLY.

"SUCCESSFUL,"

CARE JEWELERS' CIRCULAR-WEEKLY.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

A Rare Chance. FOR SALE,

The long-established business of

HENRY GUILD & SON, 433 Washington Street, BOSTON, MASS.

A retail business in **Diamonds** and other precious stones and fine jewelry. A specialty of **Masonic** and society jewels. The business has been established more than **fifty years** and has the very best class of trade in the city and vicinity. Entire stock and good-will of the business will be **sold for cash**.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W. DAY,
235 WEST STREET, NEW YORK.
Telephone, 2577 Franklin.

"Precious Stones ...and Gems,

Their History, Sources and Characteristics,"

By **EDWIN W. STREETER,**
London, England.

ILLUSTRATED WITH COLORED PLATES. SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, \$6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (35 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bolog (6 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,
11 JOHN STREET,
Corner Broadway, NEW YORK.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

Rumored Watch Consolidation.

Interviews with Representatives of the Principal Concerns Interested.

BOSTON, Mass., May 11.—President E. C. Fitch, of the American Waltham Watch Co., in an interview, to-day, with the local correspondent of THE CIRCULAR-WEEKLY, denied the story published here two days ago that the proposed "watch combination" was "off." Mr. Fitch stated that the publication of that report was "premature and unauthorized by him." The story, however, was given out by a director of the company and was supposed to be authoritative. While not making a direct statement, President Fitch intimated that negotiations were still in progress and said that he would be in New York during the early part of next week, when the whole question would undoubtedly be settled.

The rumors as to the negotiations between the interests controlling the Keystone Watch Case Co., Philadelphia Watch Case Co. and other concerns, and the management of the American Waltham Watch Co., looking to an absorption or consolidation, continued in the trade during the week, and rumors were rife yesterday when it was learned that both President Fitch, of the American Waltham Watch Co., and T. Zurbrugg, representing Charles Drexel's interests, were in New York. A representative of THE CIRCULAR-WEEKLY saw Mr. Zurbrugg and Mr. Roberts, the secretary and treasurer of the Keystone Watch Case Co., at the New York office of that company, 21 Maiden Lane, yesterday noon, in regard to these rumors, and was informed that there was practically nothing to say at the present time.

Said Mr. Zurbrugg: "The account published in THE CIRCULAR-WEEKLY last week practically covers the situation, and said all that could be said in regard to the rumors. They were undoubtedly started by the fact that when I was down to Waltham, to look after the United States Watch Co. plant, I went over and paid my respects to Mr. Fitch. There is nothing that I can say at the present, except no arrangement has been made between the companies and there is no proposition being debated. While there has been some talk between the Waltham people and ourselves, it did not reach a definite state, and there is absolutely nothing tangible at the present time on which a statement as to the truth of the rumors could be based. The fact that I am in the city at the same time that Mr. Fitch is to-day and last week really means nothing, so far as I am concerned, as Tuesday is my day to visit New York and has been for some time."

Mr. Roberts stated that there was nothing to be added to THE CIRCULAR-WEEKLY's account of last week, and if there was anything to be said they were perfectly willing to give it to this journal. Mr. Fitch was found in the office of the American Waltham Watch Co., which is situated two floors below that of the Keystone Watch Case Co., in the same build-

ing, and was in consultation with D. F. Appleton, one of the directors of the company and a member of Robbins & Appleton, the selling agents of the concern. Mr. Fitch sent out word that he was very busy and could not make an appointment with THE CIRCULAR-WEEKLY reporter, and also that there was no necessity for doing so because he had absolutely nothing to say.

Jewelers Generously Contribute to the Relief of Jacksonville.

In accordance with their usual generous policy the Jewelers' Association and Board of Trade, last week, took steps toward helping the citizens of Jacksonville, Fla., made destitute by the recent conflagration. At the regular monthly meeting of the board of directors of this association, held Thursday, it was resolved that the members be asked to contribute to a relief fund for the benefit of the sufferers, and subscription blanks were immediately put into circulation. The fund is not yet complete, but up to yesterday afternoon the following amounts had been subscribed:

C. G. Alford & Co., \$25; Keller & Untermeyer Mfg. Co., \$25; L. & M. Kahn & Co., \$25; Julius King Optical Co., \$25; Day, Clark & Co., \$25; Eisenmann Bros., \$25; J. R. Wood & Sons, \$25; Enos Richardson & Co., \$25; Oppenheimer Bros. & Veith, \$25; George O. Street & Sons, \$25; C. F. Wood & Co., \$25; J. B. Bowden & Co., \$25; M. B. Bryant & Co., \$25; Klein Bros., \$25; Goodfriend Bros., \$25; A. Wittnauer, \$25; American Watch Case Co., \$25; C. Sydney Smith, \$10; A. Roseman, \$10; L. Strasburger's Son & Co., \$25; Chester Billings & Son, \$25; Carter, Hastings & Howe, \$100; C. L. Power & Co., \$10; Eliassof Bros. & Co., \$10; Mount & Woodhull, \$10; H. C. Hardy & Co., \$10; Smith & North, \$10; M. Prager & Co., \$10; Wm. Smith & Co., \$10; Aikin, Lambert & Co., \$10; Seth E. Thomas, \$25; Z. A. Oppenheimer, \$10; Avery & Brown, \$10; Gattle, Ettinger & Hammel, \$10; Bruhl Bros., \$10; H. Henrich, \$5; Ketcham & McDougall, \$25; N. J. Weil, \$5; H. F. Barrows & Co., \$10; Albert Lorsch & Co., \$10; L. Rosenberger, \$5; Rothschild Bros., \$10; L. Heller & Son, \$5; Wendell & Co., \$5; William B. Durgin Co., \$10; Mathey Bros., Mathez & Co., \$10; Sloan & Co., \$10; Keystone Watch Case Co., \$25; M. P. Bagg, \$10; Roy Watch Case Co., \$10; Cross & Beguelin, \$25; Spencer Optical Mfg. Co., \$10; Hayden W. Wheeler & Co., \$25; Tarrant & Gismond, \$10; Cooper & Forman, \$5; E. E. Robert, \$5; Ira Goddard, \$10; Kent & Woodland, \$5; A. Koenen & Bro., \$10; Fink, Bodenheimer & Co., \$10; R. Bühler, \$10.

Many other funds also received subscriptions from the jewelry and kindred trades, some of the subscribers being the following:

Tiffany & Co., \$200; Black, Starr & Frost, \$100; Bawo & Dotter, \$100; Robbins & Appleton, \$100; William Demuth, \$100; Bippart, Griscom & Osborn, \$10; Samstag & Hilder Bros., \$25; A. Frankfield & Co., \$10; C. Bruno & Son, \$100; A. A. Vantine & Co., \$100; E. P. Reichhelm & Co., \$10; George Borgfeldt & Co., \$100; Haviland & Co., \$35; S. Sternau & Co., \$10.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended May 11, 1901.

U. S. Assay Office report:
Gold bars exchanged for gold coin..... \$134,452 23
Gold bars paid depositors..... 54,896 08

Total	\$189,348 31
The amount of gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:	
May 6.....	\$46,674
" 7.....	10,520
" 8.....	559,261
" 9.....	253,176
" 10.....	20,034
" 11.....	10,419
Total.....	\$891,084

Death of Fred Allen.

GALVESTON, Tex., May 10.—Fred Allen, the head of the firm of Fred Allen & Co., one of the leading jewelers of this city, died at 5 o'clock A. M., yesterday, from an attack of shingles, after an illness of five days. He had also been troubled some time with heart disease.

Mr. Allen was one of the oldest and most popular members of the trade in this city. He was 65 years old and originally started in the jewelry business with W. C. Byrd & Co., Memphis, Tenn., as an engraver. About 35 years ago he joined Thomas E. Thompson, a jeweler of this city, and immediately became his confidential man and manager, taking entire charge of the business. He was with Mr. Thompson for about 30 years, and four years ago formed the firm of Fred Allen & Co., of which he became the head. His death will be regretted both by his many friends in Galveston and his business friends in the east. He leaves a widow but no children.

Intervening Petition in the J. V. Alfriend & Co. Bankruptcy Dismissed.

NORFOLK, Va., May 13.—Judge Waddill, sitting in the United States Circuit Court, has handed down a decision in the intervening petition of D. P. Paul, in the bankruptcy proceedings of J. V. Alfriend & Co. Prior to their failure Mr. Paul claimed that the junior partner, one Ackers, had given him a bill of sale of the stock, fixtures and accounts of the firm, inventoried at about \$23,000, for about \$9,000. This Mr. Alfriend refused to be a party to and Paul placed the money in the bank and filed an intervening petition, claiming the property, which has been in the hands of the three receivers appointed by the United States Circuit Court. The case came up before Judge Waddill, Friday and Saturday, and after two days' testimony and argument, Judge Waddill dismissed the petition of Mr. Paul.

The stock will now be applied by the receivers for the benefit of all the creditors. The liabilities of the firm are between \$18,000 and \$21,000, the total merchandise being about \$9,000. It is not expected that the stock and accounts will realize their inventoried value, but it is believed they will bring an amount sufficient to pay a substantial dividend to all the creditors. Mr. Paul has the right to an appeal, but it was said, Saturday, that this would not be taken.

Klodt's Seattle Business and Local Landmark Being Sold Out.

SEATTLE, Wash., May 8.—Mrs. Louis Klodt, executrix of the estate of Louis Klodt, is closing out the jewelry business established by her late husband, at 824 Second Ave., over 12 years ago. The stock is said to be worth over \$30,000 and one of the best on the coast. Klodt's jewelry store is one of the landmark corners of Seattle and old timers used to make it a headquarters. Mr. Klodt was a native of Switzerland, an expert watchmaker and his "Louis Klodt Special" watch is well known on the north Pacific coast.

News Gleanings.

C. M. Thrasher, Piedmont, W. Va., has enlarged his store.

Edward J. Spall, Pittsfield, Mass., has located in a new store.

J. S. Reed, Milan, Mo., has improved the interior of his store.

R. D. Curran, Savannah, Mo., has moved to Rosendale, Mo.

F. B. Smith, formerly of Binghamton, N. Y., is now at Montrose, Pa.

Mrs. J. T. Fitzsimmons, Pittston, Pa., has located in a new store.

A. Walter's Sons, Jersey City, N. J., have moved to 155 Newark Ave.

C. F. Bass, formerly of Mexico, Mo., has located at Huntsville, Mo.

Olaf Ovrum, formerly of Waupaca, Wis., died at Boulder, Col., April 29.

James H. Rogers, Gridley, Ill., lost \$1,000 worth of property by fire, May 3.

H. N. Ruth, Parkersburg, W. Va., formerly a grocer, will open a jewelry store there.

Fred Stucke, Pawnee City, Neb., has added a newspaper department to his business.

E. W. Parker, Battle Creek, Mich., has been receiving treatment in a hospital for eye troubles.

E. T. Smith, Glenville, O., formerly a jeweler, will re-establish himself as a jeweler and optician.

Crawfordsville, Ind., jewelers will close their stores at 6 o'clock P.M., except Mondays and Saturdays.

H. B. Hart, Oswego Falls, N. Y., has added a line of cigars and confectionery to his jewelry business.

The Kachlein & Rising Co., La Fayette, Ind., incorporated May 1, as already reported, have a capital of \$40,000.

Sam Feuerstein, with Paul C. Keipper, Green Bay, Wis., for a number of years, will open an establishment of his own in the same town.

The sun's rays and a magnifying glass started a fire in a show window of H. N. Bunker, Brewer, Me., but it was discovered before much damage resulted.

Frank D. Reynolds, for five years with Oberreich & Arnold, La Porte, Ind., will leave for the west, July 1, and later expects to locate in that part of the country.

Robbers effected an entrance into the jewelry store of L. T. Burns, Tunkhannock, Pa., smashed cases to obtain silver ware and watches and escaped with \$50 worth of goods.

Burglars were frightened away from the store of M. E. Andrews, Westfield, Mass., May 5, after they had removed part of a rear window, but before anything could be taken.

H. L. Ernest, Tampa, Fla., has been appointed inspector of watches and clocks for the Plant System, with headquarters at Palatka, Fla. He will move to that city and make it his home.

W. S. Pratt, Van Buren, Ind., and D. A. Zintsmaster have rented a business room at Huntington, Ind., and under the name of the Huntington Jewelry and Loan Co. have begun business.

J. J. Reider, Cortland, N. Y., has notified creditors that he owes \$1,800, two-thirds being past due. His stock is worth \$1,800. He offers 25 cents on a dollar, if

THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



PATA.53.1975

THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

The Barlow, Holyoke, Mass. WON'T YOU

be numbered among the thousands of
up-to-date merchants who are using

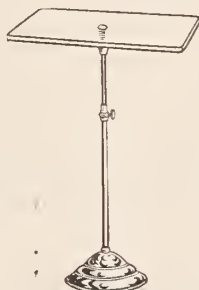
Barlow Display Fixtures?

We manufacture the most complete
line you ever saw.

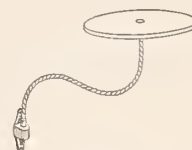
Send for 200-page catalogue.

Barlow Mfg. Co., Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 273.
Glass-top Stand.
Top 4x7 or Larger, as
desired.



No. 310.
Glass Shelf Bracket.
Shelf 8 or 10 in. diam.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO.,
SUCCESSOR.



STERLING 9000 FINE



STERLING 9000 FINE

SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS,
MERIDEN, CONN.

NEW YORK.

all creditors consent; otherwise bankruptcy.

F. A. Tome has located in Kingfisher, Okla.

Albert Canfield, has opened a store at Kingston, Pa.

A. L. Binford, Brookings, S. D., is on an eastern trip.

M. C. Alford, Huron, S. D., left recently for a trip east.

W. O. Blase, agent, has removed from Binghamton, N. Y.

Herman Singer, La Crosse, Wis., has bought a new safe.



C. B. Ayers, Ely, Minn., has closed out his jewelry business.

George Six has engaged in the jewelry business in Wakita, Okla.

F. G. Burnett, Lander, Wyo., has sold out to William G. Burnett.

The Taebert Jewelry Co. have opened for business in Kingman, Kan.

J. Gamberling has decided to open a new stock of jewelry in Burns, Ore.

Edward G. Fries has established business for himself at Reading, Pa.

J. M. F. Floyd has opened a new stock of jewelry in Pond Creek, Okla.

H. F. Pitts has opened a stock of jewelry, drugs, etc., in Emporia, Kan.

Chrisman & Co., Anniston, Ala., have renovated the interior of their store.

W. H. Muller, Denison, Tex., has been conducting an auction sale of jewelry.

W. J. Chapin has bought the jewelry business of L. J. Ritter, Milton, N. D.

A. H. Gerken, Plankinton, S. D., was married recently to Miss Mabel Downing.

G. A. Waldin, Burlington, Ia., is disposing of his stock of jewelry by auction.

A. W. Thistlewaite, Tonganoxie, Kan., has given a realty mortgage for \$1,000.

H. P. Anderson has recently engaged in the jewelry business in Volga, S. D.

Fred Bronson, Watertown, S. D., has moved his jewelry store to a new location.

L. W. Blumston is preparing to open up a stock of jewelry, etc., in Bemidji, Minn.

H. Jorgenson, West Superior, Wis., will occupy quarters in the new Russell Bros. block.

F. L. Hildreth, Newport Center, Vt., has filed a voluntary petition in bankruptcy.

A. Zellar, Longton, Kan., is reported to have sold out his stock of jewelry, hardware, etc.

Fire damaged store and stock of Frank Robb, Lufkin, Tex., to the extent of \$400, May 4.

S. H. Hart, Houston, Tex., has admitted a partner and the firm are now Hart & Sturgis.

A. L. Burnett, Brainerd, Minn., is making a number of improvements to his place of business.

James M. Garrett, of James M. Garrett & Son, Edwardsville, Ala., is dead, and the business has been closed.

A. L. Blackburn, formerly with Oscar Heyer, Scranton, Pa., is now with Henry G. Earley, Northville, N. Y.

McGrew Bros., Knobnoster, Mo., are making preparations to move their stock of jewelry to Versailles, Mo.

W. F. Sellers & Co., Altoona, Pa., have refitted their store and improved its appearance and convenience.

Stanley Oderskirt, formerly with Frederick Gloat, Lyons, N. Y., has opened a repair shop for himself.

G. F. Jewett & Co. will open a jewelry store at Houlton, Me., as a branch of his store, at Woodstock, Me.

B. King, a jewelry and notion dealer, York, Neb., has given a mortgage on live stock and realty amounting to \$2,500.

D. W. Mason, Morrilltown, Ark., has consolidated his stock of jewelry with that of R. E. Witt, of the same place.

Eugene Ferris, Mount Morris, N. Y., is adjusting the loss of his stock, which was recently ruined by fire and water.

Herman Heinz, after eight months at the Peoria Watchmaking School, has opened a repair shop at Staunton, Ill.

Smith Bros., Greenfield, Ind., are selling out at auction and when closed out will probably open up at Winchester, Ky.

C. C. Faris, Marion, Ind., is improving his store and when completed he will have one of the finest stores in that section.

Crane Bros., Lake City, Minn., have dissolved, Charles E. Crane succeeding. He will continue the business as Crane Bros.

Lucas & Dixon, Rockwell, Ia., have dissolved partnership, Cecil Dixon retiring from the business. J. R. Lucas will continue alone.

F. S. Ayres, Elmira, N. Y., will completely remodel his store and make many needed changes, looking to additional room and facilities for showing his goods.

Abraham Blumenthal has sold his jewelry and loaning business at Corning, N. Y., to his cousin, I. K. Blumenthal, and entered into the loaning business at Buffalo, N. Y.

Donovan Harris, of Sag Harbor, L. I., pleaded guilty to stealing \$500 worth of gold and silver from the Fahys Watch Case Co. and was sentenced to six months in jail.

A. L. Coleman, South Omaha, Neb., who recently filed a voluntary petition in bankruptcy, has filed a statement, which shows his assets to be \$2,138 and liabilities \$6,199.

Geary & Weale, 117 E. Baltimore St., Baltimore, Md., have dissolved and the stock has been sold to a New York firm. The building has been condemned and the owners will have it torn down and a fine building erected on the site.

L. Jansen, of Frantz Bros. & Co., New Orleans, La., will be married to Mrs. Elise Sautana, June 19. They will take a wedding trip north and east. Mr. Jansen has been with Frantz Bros. & Co. and their predecessors, Frantz & Opitz, 14 years and a member of the firm for four years.



The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Canada Notes.

TRADE CONDITIONS.

Trade in all branches has been decidedly quiet for the last few weeks and wholesale houses report but few buyers in town. Dealers anticipate a renewal of activity as soon as the Summer season fairly sets in, prospects for a large incursion of tourists being considered unusually favorable. The Pan-American Exposition at Buffalo is expected to have a stimulating influence on the Canadian trade, as many from distant parts of the continent are likely to visit Canada before returning to their homes.

Lampman Bros., Hamilton, Ont., are out of business.

E. Davidson, Hamilton, Ont., is offering his business for sale.

Mr. Grundy, of the Toronto Silver Plate Co., has left Queensland for Melbourne.

P. J. Harwood has purchased the stock of Jos. Higginbotham, Portage La Prairie, Man.

J. C. Taylor, formerly employed in Ingersoll, Ont., has opened a jewelry store in Lucan, Ont.

Manager W. J. Barr, of the Goldsmiths Stock Co., Toronto, left on the 10th on a trip to Montreal.

The Tribune Publishing Co. have issued a writ for \$54 against E. L. McDonald, jeweler, Wawanesa, Man.

Jos. Higginbotham, Portage La Prairie, Man., has issued a writ for \$6,000 against Percy J. Harwood.

John Goodwin, jeweler and watchmaker, St. Thomas, Ont., and Kate Goodwin have given a bill of sale to J. A. Robinson for \$83.

N. F. Babl, formerly with John Welsh & Son, Stratford, Ont., is opening a jewelry store in the same town on his own account.

A. Ross & Co., Port Arthur, have moved into a new store specially fitted up in modern style to suit the requirements of their business.

G. R. Powell, Cayuga, Ont., has sold out to Frank Walt, of Vienna, and returned

to Little Current, Ont., where he will resume business.

Charles Wingate, representing R. Wallace & Sons Mfg. Co., Wallingford, Conn., and H. L. Ives, the Wilcox Silver Plate Co., Meriden, Conn., were in Toronto, last week.

Recent out-of-town buyers in Toronto included A. R. Watson, Newmarket; E. Smith, Oakville; W. G. Chantler, Newton Robinson and Jeremiah Smith, Richmond Hill.

A. C. Merritt, well known to the trade, in the eastern section of Canada, has joined the staff of J. J. Zock & Co., Toronto, and will travel through the Maritime Provinces.

The Watch and Jewellery Co. have purchased the stock belonging to the estate of the late H. A. Hattie, Yarmouth, N. S. The business will be under the personal supervision of Albert McLaughlin, formerly with Mr. Hattie.

The Gorham Mfg. Co., Ltd., of Canada, announce that they have completed their factory at Montreal and are placing extensive lines of silver ware on the market. W. E. Pearce, their representative, called on the Toronto trade, last week.

A. J. Whimby, for many years manager for Simpson, Hall, Miller & Co. in Montreal and Toronto, has taken out an action of damages for \$10,000 against Donald Clark, on the alleged ground of failure to carry out certain arrangements of partnership.

An agent representing a Canadian jewelry firm had to pay \$500 duties on his samples in Queensland, Australia, recently. On ordinary samples the duties are refunded on removing them from the colony, but jewelry is excepted. When the Federal tariff comes into effect, one entry will answer for all parts of the Commonwealth.

At the annual meeting of the National Club, Toronto, on the 8th inst., J. F. Ellis

replaced W. K. McNaught, of the American Watch Case Co., as president of that institution. The retirement of Mr. McNaught, to whose assiduous efforts for its welfare the present satisfactory position of the club is largely due, was characterized by a pleasing observance of a well merited tribute to the late president in the unveiling of a fine portrait of that gentleman, painted in accordance with the order of the club, by Wvly Grier, which will henceforth adorn the walls.

Monroe E. Stern, jeweler, doing business as The Attleboro Export Co., 10 St. Helen St., Montreal, has assigned on demand of Jacob A. Jacobs, manufacturer as The Canadian Underwear Co. Among the principal creditors are: Canadian Underwear Co., \$2,900; R. A. Dickson & Co., \$1,016; F. H. Sadler & Co., Attleboro, Mass., \$250; Lawton & Sherman Co., Providence, R. I., \$279; J. L. Crandall & Co., Providence, R. I., \$211; Riley, French & Heffron, Attleboro, Mass., \$323; Ambrose Kent & Sons, Toronto, \$202; Dominion bank, \$1,050; B. & H. B. Kent, Toronto, \$260; J. A. Jacobs, Montreal, \$250.

Columbus, O.

All clues seem to have been lost of the parties who robbed W. S. Tussing's store by holding up the clerk. Nothing has ever been heard of the man who did the work, although reports have been circulated from time to time. He has probably made good his escape.

Donald, the 12-year-old son of Frank B. Ross, engraver, died rather suddenly last Thursday. He had suffered from a very severe spell of diphtheria, but had recovered from that when he was suddenly stricken with the fatal malady, something like heart trouble which is supposed to have resulted from his first illness. I. G. Dillon, jeweler and relative of the family, of Wheeling, W. Va., was present at the funeral.

VERILY, ALL ROADS LEAD TO DOVER.

Our mail of the 10th inst. contained a letter with the following address: "To The Largest Manufacturer of Jewelers' Findings, Providence, R. I."

This is striking evidence, if it were needed, that "Things are coming our way." (Pretty good, but the next is better.)

At the average for the first four (4) months of this year, we will cut up **more than one hundred (100) tons of Brass** in 1901. Are we big enough to compete for your trade? Could we have attained this position in eleven (11) years without absolute merit? We think not.

Follow the successful crowd.

GEO. W. DOVER,

The largest maker of Jewel Settings, Metal Ornaments and Jewelry Components in the world.

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



VOL. XLII.

NEW YORK, WEDNESDAY, MAY 15, 1901.

No. 15.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

TRADE CONDITIONS.

Trade conditions are unchanged for the week and orders continue about the same as a year ago. Neither weather nor rampant stock speculation seems to have affected the trade for either better or worse. Trade with city jewelers in the outlying districts is quiet, but the downtown stores are fairly busy. Nothing new has occurred in general trade. There is an increased demand for clocks this Spring, the demand being due to a larger consumption and not to any particular company cutting into another's territory. Watch manufacturers who did an increased business by reason of the inability of the larger companies to supply the demand in months past, report that they are retaining the customers secured at that time and that business shows a nice increase over previous years. The situation in the west in all lines is healthful and the prospects of the future most encouraging.

Charles Bennett, optician of Topeka, Kan., called on the Chicago jobbers, last week.

J. A. Davidson and Mrs. Davidson are back from an outing of 10 days at West Baden.

Letter advices state that A. M. Croll will open a store at Norway, Mich., early in June.

The managers of the Illinois and Rockford Watch companies were reported in town, last week.

F. E. Bales, a watchmaker of Chilli-cothe, Ill., was a visitor at the tool and material houses, last week.

Martin E. Meyer left Sunday for the west, going as far as Denver with the J. D. Bergen Co. new glass patterns.

E. I. Camm, Monmouth, Ill., was in town, Friday, on his way home from a visit east, which included also a visit to Canada.

Ben Watrous, of Cheboygan, and Mr. Pitcher, of Benton Harbor, were two of the trade's Michigan friends who hove to in this port last week.

T. J. Bristol, of E. J. Born & Co., Ashland, Wis., dropped in last week to see his friends on his return from Florida, where he had spent the Winter.

Mr. Edwards, of the Edwards & Sloane Jewelry Co., Kansas City, was in looking over the lines of several manufacturers, last week, returning home Thursday.

W. S. Sparrow, Chicago manager of Stern Bros. & Co., returned from the east, Monday, by way of Cincinnati with a full line of new samples for the Fall season.

The death is reported of J. J. Clemmer,

Cresco, Ia. Mrs. Jennie Clemmer and P. A. Clemmer have been appointed administrators of the estate, Mr. Clemmer dying intestate.

William McCumber, of the Chicago office of the Wadsworth Watch Case Co., is back at the office after having been closeted two weeks deciding railway damage cases on a Circuit Court jury.

T. Lande, formerly at 16 Hastings St., has removed to the Baltimore building, 17-21 Quincy St., where he is doing business as The Globe Jewelry Co. F. H. Lande is his buyer in New York and the east.

Rowe Bros. begin on vacations, May 18, starting with Miss Schmider. Then will come Leo Turney, optician, W. H. Smith, manager watch department, Miss Merrill, cashier, W. G. Butcher and others.

George Mander, a house salesman for Otto Young & Co., has joined the United States army, enlisting at a Chicago recruiting station, and was sent to Presidio, Cal., previous to leaving for his Philippine station.

T. E. Miles, Seth Thomas Clock Co., is again at his desk after a two weeks' illness. W. J. Miller, Chicago manager Seth Thomas Co., was called to Appleton for a couple of days, last week, on personal matters.

Arthur Rovelstad, of Rovelstad Bros., Elgin, was here last week preparing for the opening of their new store, which they recently purchased and remodeled into one of the handsomest stores of the State. They will have their opening this week.

Painters and decorators held full sway in the offices of Ostby & Barton Co. and Theodore W. Foster & Bro. Co., last week, with a resulting improvement and brightness to the quarters. The side walls are done in robin's-egg blue with ceiling of a lighter shade.

H. F. Hahn and Mrs. Hahn returned from their California trip, Monday. They had been absent about three months, principally spent in southern California. Mr. Hahn returns rugged and hearty and brown as a berry from the genial California sunshine.

C. H. Knights sails on May 22 on the *Oceanic* for an extended visit to the foreign diamond markets. His daughter, Jeannette, and her friend, Miss Wills, together with J. R. Embree, a prominent business man of Englewood, will make up the party. Mr. Knights leaves Liverpool on his return voyage Aug. 7.

Henry A. Peers, son of J. C. Peers, Rockford, Ill., was married, May 7, to Miss Nettie E. Trenholm, an accomplished young lady of that city. Mr. Peers was brought up in the jewelry business of Rockford, his father having been in business there for upward of 25 years. The newly wedded couple passed the week in Chicago in pleasure and sight seeing.

A. M. Church is nicely established in his new quarters, suite 702-703 Champlain building, northwest corner State and Madison Sts., where he has three times the space formerly occupied and is doing twice the business done at the former location. An enlarged waiting room for the inspectors on the different railway lines is one of the features which please the watch inspectors operating under Mr. Church.

Detroit.

Roehm & Son are very busy in their manufacturing department and are making the gold and silver medals for the interscholastic athletic meet, which will shortly take place at Ann Arbor.

The Tontine Surety Co., against whom so many suits are pending here for alleged violation of contract, will remove their Detroit office to 32 Broadway, New York. Manager Brown says the company will maintain their Detroit office here until unfinished business in this neighborhood has been cleared up. He says the concern will do no more new business.

Wright, Kay & Co. state that there was no reorganization of the firm, as intimated in an item in last week's CIRCULAR-WEEKLY, but simply an increase in the capital stock from \$75,000 to \$150,000. J. S. Farrand increased his holdings from \$10,000 to \$35,000, A. M. Henry put in \$25,000, Henry Milward \$12,500, and Mrs. Milward \$12,500. The corporation runs for five years.

Pacific Coast Notes.

R. W. Huff, Orange, Cal., will occupy a store in a new Odd Fellows block.

L. H. Service, Madera, Cal., has recently had a number of improvements made in his jewelry establishment.

B. C. Wells has established a jewelry manufactory, optical and repairing business in the Donahoo-Emmons building, Fresno, Cal.

The engagement is announced of Harry W. Bernheim, a popular young jeweler of Napa, Cal., and Miss Susie Rittigstein, of San Francisco.

A COUPLE OF SUGGESTIONS OF IMPORTANCE AT PRESENT.

VISIT CHICAGO MARKET.

Combine business with pleasure and come to our city. At this time of the year Chicago is most attractive and there are excursions on many railroads, making the rate very reasonable.

You probably intend taking a little vacation anyhow, and we know of no better place to visit, from a combined business and pleasure standpoint, than Chicago. We have plenty of new Jewelry to show you, besides a few money-saving opportunities.

We would like to see you—we feel it would be to our mutual benefit.

DIAMONDS FOR JUNE

this year will be demanded during a steady advance in prices. However, we are still filling orders at prices that have ruled during the last six months. Our liberal and continuous purchases in the past have made this possible. It is apparent, therefore, that we can offer you advantages in Diamonds which are not to be duplicated. Our present stock is still fully assorted, both in price and quality, and it will certainly pay you to investigate it, either personally or by mail.

BENJ. ALLEN & CO.,

131-137 Wabash Ave.,

CHICAGO.

Rose Diamonds. Opals.

All kinds of Jobbing Stones.
LAPIDARY WORK.

HERMANN & CO.,
IMPORTERS OF

Precious AND Imitation Stones,
MASONIC TEMPLE, **CHICAGO.**

Cameos. Chlorastrolites.

BROWN & WINTERBERG,
*Wholesale
Jewelers
and Opticians.*

Jobbers of American and Im-
porters of Swiss Watches. 

178-180 E. Madison St.,
Chicago, Ill.

OUR new 167-page 1901 Illustrated
Bargain Catalogue is just out.
We will be pleased to send you one
free of charge on application. Our
prices on everything in Jewelry line
cannot be beaten. A trial order will
convince you.

CONSTANT VAN REETH,
Importer and Cutter
of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING
A SPECIALTY.

509, 511, 513 RACE STREET,
CINCINNATI, OHIO.

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in
the line of

Photo Jewelry and Buttons

It quotes lowest wholesale
prices.

WE MANUFACTURE EVERYTHING
we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show
you how to increase your income.

Photo Jewelry has come to stay. If you
want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

San Francisco.

E. W. Wright, Bakersfield, Cal., is here
on his way to Eureka for a visit.

C. J. Brand and wife, Nevada City, Cal.,
are here to remain several weeks.

A. M. Armer, of Armer & Weinshenk,
is just in from a southern trip, having had
a very successful trade.

Among the recent visiting jewelers from
interior towns were G. Naher, Fresno; A.
O. Warner, Fresno; M. L. Dexter, Salinas;
D. A. Woodward, Hanford.

The jewelry establishment of August
Strauss, 313 Grant Ave., was entered by a
burglar May 3, and several articles were
stolen. Entrance was effected by break-
ing the padlock on the front door.

Rothschild & Hadenfeldt have been
fitting up their factory, increasing power
and putting in drill press, rollers and cut-
ters. The demands of business made
these improvements necessary for filling
orders promptly and getting out better
work.

In the suit brought by Henry I. Kowal-
sky against Nat Raphael, of this city, re-
ferred to in THE CIRCULAR-WEEKLY
May 1, a decision has been rendered in
favor of the defendant. Kowalsky related
in court how he gave Raphael notes for
an aggregate sum of \$800. One of the
notes was assigned by Raphael to the
California Jewelry Co., which at length
turned it over to a collector. The col-
lector sued, got judgment, attached Kowal-
sky's bank account and got \$300. About
the same time Kowalsky paid the collector
another \$300. He was very angry on
learning the real state of the case, alleg-
ing that he thought the judgment was
held by Raphael, and was intended to
satisfy all six notes. He, therefore, de-
manded the return of the \$300, which he
alleged that he paid under a misunder-
standing of the facts. The collector, how-
ever, having the five Raphael notes to col-
lect as well as the jewelry company's
judgment on the sixth note, declined to
give up the \$300, and a judgment was
given against Kowalsky.

Minneapolis and St. Paul.

An auction of a jewelry stock is being
conducted at 86 E. 7th St., St. Paul.

Max Bruehn, a manufacturing jeweler
for Charles D. White & Co., Minneapolis,
was married last week.

Otto B. Wedell, formerly with Mr. Sand-
berg, jeweler, Fargo, N. Dak., has come to
Minneapolis to work for White & Co. as
watchmaker.

Christian Lee, who recently engaged in
the retail business on Cedar Ave., Min-
neapolis, has concluded to close up and
return to his former location in Benson,
Minn.

S. Jacobs & Co., Minneapolis, announce
that they will move to their new location,
518-520 Nicollet Ave., about June 20.
They announce a cut price reduction sale
in the meantime.

A lot of jewelry has been recovered
from a St. Paul pawnshop, which was
recently stolen from the store of F. Kron,
Mankato, Minn., by Joe Peters, alias St.
Pierre. Peters confessed to the theft
and told where the plunder could be se-
cured.

Joseph Magnuson, watchmaker for R.
B. Ackerman & Co., Minneapolis, who
had been in the hospital with typhoid
fever, died May 8. Mr. Magnuson was
sick about two weeks. He was a single
man and leaves an aged mother, a widow,
in Sweden.

Among the dealers in the Twin Cities
from the country the past week were:
Theodore Schaal, Hastings, Minn.; J. C.
Herdlski, Princeton, Minn.; Philip Cal-
menson, Montevideo, Minn.; A. L.
Mealey, Delano, Minn.; Fred Klass, Hib-
bing, Minn.

Negotiations are pending for the sale
of the shop and machinery of the Minne-
apolis Jewelry Mfg. Co. to George Johant-
gen and Philip Cole, now with S. Jacobs
& Co. The new owners propose to estab-
lish the shop at 308 Nicollet Ave., if the
deal is consummated.

The stock of B. Schuette, Minneapolis,
was packed up last week and shipped to
the head office at Chicago. Harry E.
Schloss, the manager of the Minneapolis
office, George Kantrowitz, E. R. Apt and
Gus Weiskopf, traveling men, will trans-
fer their headquarters to that city.

Enoch Walden, formerly with M. L.
Finkelstein, St. Paul, is going on the road
for the R. B. Wegner Co., that city. The
offices of the Wegner Co. have been
moved from 401 Ryan block to 201, same
building, formerly occupied by W. S.
Dippo, jeweler. The latter has closed out
his business for the present.

Pacific Northwest.

J. Gamering will open a jewelry store
at Burns, Ore.

O. W. Lilliquist has opened a jewelry
store in Ballard, Wash.

G. K. Birge, Davenport, Ia., has opened
a branch store at Almira, Wash.

Mr. Lindsay, Sumas, Wash., will erect
a building for a jewelry establishment.

James Wantz, representing an eastern
jewelry establishment, was a visitor at
Great Falls, Mont., recently.

V. E. Campbell, jeweler, Mt. Vernon,
Wash., has received a patent for an auto-
matic cut-off for gas burners and expects
good returns.

Joseph Mayer & Sons, Seattle, Wash.,
will, in the near future, install in their
plant a bullion refinery, which will enable
them to refine all the gold dust they buy.

Henry Hensel, Seattle, Wash., has se-
cured two more rooms in the Hinckley
block, and is now installing in them new
machinery, which has been necessitated
by the increase in his business.

A petition for the disincorporation of
the New York Watch and Jewelry Co.,
Tacoma, Wash., was filed in the Superior
Court, April 26. The petitioners allege
that there are no assets and that all of
the debts of the company are paid. The
hearing was set for June 29.

There is on exhibition in the window
of M. W. Waitt & Co., Victoria, B. C., a
silver cup which is offered as a trophy by
the Canadian Cycle Motor Co., for com-
petition between riders of several makes
of bicycles controlled by the National Cy-
cle Co. The cup is plain but of very hand-
some design, gold lined, with the Canadian
coat-of-arms worked in enamel.

Cincinnati.

D. J. Gutmann, of L. Gutmann & Sons, is in the east this week.

John Herschede is moving into his new house on Walnut Hills.

A. G. Bartals, of Chicago, Ill., expert diamond cutter, is now with S. C. Citroen & Co., 415 Race St.

A. G. Schwab has returned from the east, where he made some fine purchases of goods for his Fall trade.

E. G. Lohmyer, Newport, Ky., has put the City Hall clock into good shape, much to the convenience of the townspeople.

J. C. Miller, of The Miller Jewelry Co., will make a short trip to close up his Summer business and will then prepare to go east.

William Pfaffle, Ft. Worth, Tex., was a guest of J. Dorst last week. He reports trade in the Lone Star State as the best for a number of years.

Louis Hendricks, manager of The Jewelers' Co., is spending a few weeks on his Kentucky farm for recreation, before making a rush for Fall trade.

C. J. F. Bene, of Bene, Lindenberg & Co., after making a trip through Kentucky, will close up his season and take a vacation, going east for a month.

Wallace L. Miller, formerly with the Herman Keck Mfg. Co., is now with The Miller Jewelry Co., taking his old territory and starting out this week with a choice line of pearl brooches and pendants.

Gustave Fox & Co. completed an order last week for a diamond butterfly with spread wings, two and a half inches wide, solidly set with diamonds, with a body of rubies and sapphires, the cost to be \$850. It is a magnificent piece of work and is being much admired. It will go to New York.

The funeral of Simon Fox, father of the Fox brothers, of Fox Bros. & Co., and a former member of the firm, took place last week from his residence on Walnut Hills. Mr. Fox was 84 years old and retired from active business about 10 years ago. He leaves a widow and nine children.

There have been various rumors regarding the location of a watch factory at Appleton, Wis. The facts appear to be these: A watch movement factory will probably be built at Appleton, to be operated in connection with the Bell Watch Co., Mansfield, O., factory, but entirely a separate company. From the fact that O. E. Bell, president of the Bell Watch Co., is associated with the Appleton project, the report arose that the latter company were to move, but this is emphatically denied.

One of the recent warm days, when all the store doors were thrown wide open, none was more invitingly open or wider than that of The John Holland Gold Pen Co., 4th St., when a drove of sheep were being driven up that thoroughfare. The drove, frightened, no doubt, by noises and the activity of a live commercial avenue, made a header for the first opening they saw, and into the store they rushed pell-mell, filling it solid and frightening the employees. Only by quick work of the driver, who seized the leader bodily and coaxed the rest out with him, was the

store vacated. The only harm done was from their muddy feet and noses, as they poked them against the glass cases. Quite a crowd gathered about the store.

Indianapolis.

E. M. Wilson, Anderson, Ind., and R. T. Porter, Tipton, Ind., were in the city last week.

Chris. Bernloehr has returned from a visit to his brother, Charles, who is employed in the adjusting room in the Illinois Watch Co.'s factory, Springfield, Ill.

During a storm on the night of May 6 the home of Julius Feiner, 308 Downey St., was struck by lightning and set on fire. About \$200 damage was done to the house. The members of the family were more or less shocked, but no one was seriously injured.

An act passed by the last General Assembly of the State of Indiana is of interest to many of the eastern jewelry firms. By the terms of this law no incorporated company can do business in Indiana unless duly incorporated under

the laws of the State. Any incorporated company found violating this law can be subjected to a fine not less than \$1,000 and the local firm buying their goods cannot be made to pay for the same. In how far this will affect the jewelry business is not yet known, but while many incorporated companies have already filed articles of incorporation with the Secretary of State none is a jewelry firm. The law is defined as

"An act to require every foreign corporation doing business in this State to have a public office or place in this State at which to transact its business, subjecting it to certain conditions, and requiring it to file certified copy of its articles or certificate of incorporation with the Secretary of State, and to pay certain taxes and fees thereon."

W. J. Davisson, a jeweler at Farmland, Ind., is constructing an automobile, in which he intends to travel to the Pan-American Exposition at Buffalo. It will be propelled by steam and Mr. Davisson is making every part of it himself. He secured his ideas of construction from reading magazine articles on automobiles. Davisson has built a dynamo and engine and lights his own store.



HALL CLOCKS.

GOLDEN OAK, FLEMISH
AND MAHOGANY.

20 Good Selling Patterns

FROM

\$67.00 to \$465.00.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O

Georgian

STERLING
SILVER.

In Complete
Table Service—

French Gray
Finish.



COFFEE SPOON.

TOWLE MANUFACTURING CO.,

CHICAGO.

NEWBURYPORT, MASS.



GEBHARDT BROS.

MAKERS OF
Fine Diamond Mountings
AND

VICTORY ATTACHMENTS.

Samples and New Price-List on application.



LION BLDG.,
CINCINNATI.

St. Louis.

The auction sale now being held at the old stand of the Merrick, Walsh & Phelps Jewelry Co. by the Mermod & Jaccard Jewelry Co. is undoubtedly affecting the trade of the rest of the retail dealers.

Now that the World's Fair Association have been gotten into shape the dealers have great hopes for the future. The

jewelers who subscribed to the fund have all paid up their 10 per cent. subscriptions promptly.

Two clocks, to cost \$350, for the chamber and clerk's office of the House of Delegates, is the latest proposition in municipal house furnishing. A resolution, directing the purchase of two timepieces to cost that sum, was introduced in the special

session of the House of Delegates, last Tuesday morning.

The Retail Jewelers' Association of Missouri held a regular meeting, Wednesday last, but nothing of importance was transacted. One new application for membership was received. Before long the association intend sending out invitations to the eastern and other manufacturing jewelers to show their goods here.

Kansas City.

George Edwards, president of the Edwards & Sloane Jewelry Co., returns, this week, from Chicago.

H. B. Carswell is getting nicely settled in his new location. He is having the front of the store redecorated.

L. J. Marks, who has been selling out his stock at auction, will locate in Pittsburgh, Pa., about June 1.

H. B. Carswell is chairman of the committee on music of the Mystic Shriners Imperial Council meeting, which is to be held here June 12.

A slight fire occurred, May 7, in the jewelry store of D. Hudson, 1339 E. 18th St. Ten dollars damage to contents, caused by gasoline lamp.

Charles A. Norton has been on the trip with the Commercial Club of Kansas City, through Oklahoma, Indian Territory and Texas, advertising the different lines of trade of Kansas City.

A certificate of incorporation was issued by the Secretary of State, May 10, to the Underwood Jewelry Co., of Kansas City. Capital stock, \$4,000. Incorporated by Earl Underwood, Charles G. Alford, J. Warren Alford and others.

Out-of-town merchants who called on Kansas City trade, last week, were: Lee Hawkins, Pleasant Hill, Mo.; J. O. Van Voorhies, Osawatomie, Kan.; M. B. Gordon, Braymer, Mo.; J. A. Schmidt, Leavenworth, Kan.; J. M. Earp, Lamar, Mo.; S. J. Huey, Excelsior Springs, Mo.; Otto Burkland, Osawatomie, Kan.; J. H. Whiteside, Liberty, Mo.; D. Sargent, Falls City, Neb.; U. S. Taylor, Ludlow, Mo.; C. D. Hunt, Garnett, Kan., and Gail B. Douglas, Bosworth, Mo.

P. C. Findley, a diamond salesman, lost seven diamond set pieces of jewelry, last Friday, worth \$1,000. He boarded a car at Walnut St. for the depot. He had not gone far before he missed a cigar case containing four diamond rings and three solitaire studs. He notified the police as soon as possible and every pawnbroker was warned. Jewelers learned of the loss and as a last resort he thought to notify the street car company. While he was at the newspaper offices offering the reward of \$250, a street car conductor was waiting at his office, 317 New Ridge building, to return the stones, which he had found on the floor of his car.

G. A. Schlechter, Reading, Pa., is making a Pan-American pin badge, which is having a ready sale. One order for 7,500 was recently filled. The badge is one of the neatest on the market.

No. 461

No. 222.

No. 462.

No. 198.

No. 460.

No. 206.

No. 218.

No. 327.

No. 239.

No. 306.

No. 329.

No. 349.

PITZELE & BASCHKOPF,
Makers of FINE DIAMOND MOUNTINGS,
12 MAIDEN LANE, NEW YORK.

No. 325. Our styles and prices can't be beat. Send for a sample line and be convinced.

CROWN AND LION.

14 K.

10 K.

Trade-mark.

WARRANTED

Trade-mark.

GUARANTEED FOR 25 YEARS.

GUARANTEED FOR 20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

Trade Gossip.

Dan I. Murray, jewelry auctioneer, 3 Maiden Lane, New York, and 126 State St., Chicago, Ill., last week conducted a successful sale of surplus stock for J. W. McKee, 35 S. Jefferson St., Dayton, O.

The Victory attachments, recently patented by Gebhardt Bros., Cincinnati, O., are making rapid strides in popular favor with manufacturers everywhere they have been tried. The new safety catch for pins is attracting attention by its simple and ingenious method of automatic closing.

Frank Herschede, Cincinnati, O., is not only making a success with his hall clocks but he is covering a wide territory with exclusive lines in silver services. His trip east, from which he has just returned, was successful in closing some exclusive contracts for fine and artistic art pieces for the Fall trade.

Oskamp, Nolting & Co., Cincinnati, O., have now one of the most thoroughly equipped optical plants in that section. It is in charge of Harry Emrie. Their lens cabinet contains 36,000 lens drawers, well stocked. They have machines for all kinds of cutting, grinding and surfacing. Their new catalogue ought to be in the hands of every optician.

Among the busiest places in Providence is the factory of George W. Dover, 80 Clifford St., where about 100 operators are engaged in turning out jewelers' findings, ornaments and components. Mr. Dover is always ahead of the times in his line and in his thousands of different items offers jewelry manufacturers great opportunities for reproducing up-to-date and salable articles. As an evidence of the great capacity of this plant it may be said that in one line, settings, the facilities enable an output of 1,000,000 a day.

Wisconsin Pearl Hunters Are Making Good Finds.

MILWAUKEE, Wis., May 10.—The pearl industry is becoming very profitable in this State and especially valuable finds are reported this Spring. Dispatches from Prairie du Chien announce that F. T. Bunde, of this city, has purchased from Maggie McCarty at that place the magnificent pearl which she found at Harper's Ferry, six weeks ago. A call at the jewelry establishment of Bunde & Upmeyer confirmed the news and the beautiful pearl was displayed.

Mr. Upmeyer declares it to be one of the largest and best specimens of the Wisconsin pearl which the firm have handled since pearls were first found in Wisconsin waters. It has not been weighed as yet, but he estimates it at 50 grains. Mr. Bunde returned this afternoon from Prairie du Chien.

"Jack" Bailey, a clam digger of La Claire, Ia., found a pearl, a few days ago, which he says he sold to a buyer for Howe Bros., Clinton, Ia.

Albert H. Jenks, formerly of Hornellsville, N. Y., and more recently of Cohocton, N. Y., has purchased the stock of C. F. Bates, of Dansville, N. Y., and will locate there in business at once.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

**Gold Rings, Lockets,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

MADE BY

STERN BROS. & CO.

**Factory, 33-43 Gold St.,
NEW YORK.**

Chicago Office, 149 State St.

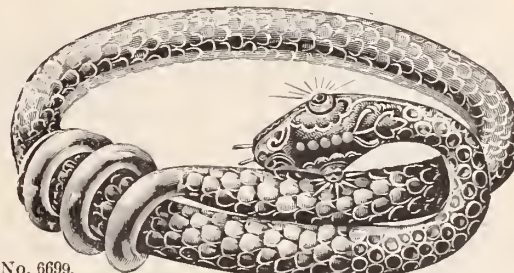
New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



"Alice Nielsen" Serpent Bracelet

THE FAD OF THE HOUR.

MADE IN
**STERLING
SILVER.**



No. 6699.

FINISHED IN
ROSE,
18 K. GREEN GOLD
AND WHITE.

PIONEER MANUFACTURERS OF

STERLING CHATELAINE BAGS AND PURSES.

ALL STYLES OF MESH.

WHITING & DAVIS. NEW YORK, 14 JOHN STREET.
FACTORY, PLAINVILLE, MASS.

**BLANCARD & CO.,
SETTINGS, GALLERIES, ETC.
FOXTAIL CHAINS.**

96, 98, 100 Maiden Lane, New York.

Telephone, 3245 John.



SEE THIS DIP BUCKLE.

IT IS A BEAUTY.

We have fifty styles of these buckles; just what is wanted; retail from 25c. to \$3.50 each.

Gilt, French Grey, Enameled, Turquoise Matrix or Black for mourning.

Sash and Bodice Brooches

we also make in large variety and at popular prices.

Try our latest

Graduation Buckles.

A postal brings samples.

Codding & Heilborn Co.
NORTH ATTLEBORO, MASS.

Sample Office:

CHAS. VAN NESS, 11 Maiden Lane,
NEW YORK.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,
3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequalled.

Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

J. NORDEN,

Formerly of

NORDEN & CO., 48-50 Maiden Lane, New York,

HAS REMOVED TO

37-39 Maiden Lane.

100,000

American Watches have
ABBOTT'S PATENT
STEM-WINDING ATTACHMENT.

A few more KEY-WINDERS are still in use. Send them to us for alteration and MAKE A FEW DOLLARS FOR YOURSELF.

HENRY ABBOTT, 9 Maiden Lane, New York.

The Latest Patents.

ISSUE OF MAY 7, 1901.

673,448. HAIR-FASTENER. MAYNES POTTER, Orange, N. J. Filed Aug. 20, 1900. Serial No. 27,412. (No model.)



A hair-pin composed of a shell, and a wire secured to its edge and bent to form a hook at one end, a spring and handle at the other end, and a twisted pin extending longitudinally through the shell.

673,451. FOUNTAIN-PEN. EDUARD REISERT, Hennef, Germany. Filed Feb. 7, 1899. Serial No. 704,842. (No model.)



In a fountain-pen the combination with a reservoir for the ink, a rubber hose connecting this reservoir with the pen proper, of a pressing-piece, provided with a pressing-button and two projecting ends, adapted to alternately close and open the top and bottom part of the rubber hose respectively.

673,634. TOOL FOR DRESSING EMERY-WHEELS. JOHN A. BUTLER, Southington, Conn., assignor to the Southington Cutlery Co., same place. Filed Jan. 28, 1901. Serial No. 45,040. (No model.)



An emery-wheel dresser, comprising a handle and disk-like cutters mounted in the outer end thereof parallel with each other, alternating cutters provided with pointed teeth and the intermediate cutters with blunt teeth.

673,698. BUTTON. GEORGE W. BUCHANAN, Chicago, Ill. Filed Dec. 27, 1900. Serial No. 41,221. (No model.)



The combination of a pair of stud-buttons, the base of one being provided with a recess adapted to receive the head of the other, and head-retaining mechanism contained entirely in the base, within said recess.

673,786. SHADED EYEGLASSES. JOHN B. RICKETTS, Kansas City, Mo. Filed June 7, 1900. Serial No. 19,484. (No model.)

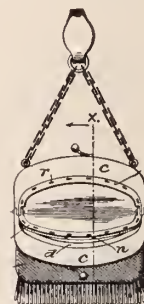
A combined shade and eyeglass consisting of two

curved shades of suitable material, a bow-spring having compound curves and joining the shades at their inner ends, lenses, and means for attaching the latter to the shades whereby they shall be located before the eyes.



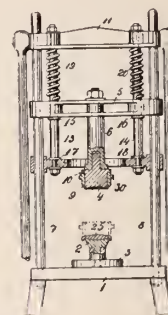
ing the latter to the shades whereby they shall be located before the eyes.

673,828. CHATELAINE-BAG. FELIX VIANO, West Somerville, Mass., assignor to Henry H. Curtis, North Attleboro, Mass. Filed Feb. 20, 1901. Serial No. 48,066. (No model.)



In a bag, the combination with the bag-body, and a pair of hinged jaws, of a pair of tongues hinged to said jaws and cooperating with the latter to conceal the edges of the bag-body, and means for locking said tongues in engagement with said jaws.

673,847. PROCESS OF MAKING LENSES. ANTONIN RUCKL, Nové Mitrovice, Austria-Hungary. Filed June 8, 1900. Serial No. 19,568. (No model.)



The process of making lenses and the like, consisting first in compressing the amorphous glass into the desired shape so that the superfluous glass shall be squeezed out at the edges, and secondly cutting off said superfluous and expressed glass by a continued exertion of the same force operating independently of the compressing action.

The Francis Engraver

It is characteristic of human nature to fall into ruts and follow them without thinking whether they may lead to benefit or injury. One hobby is to ask for samples of everything, just as though they were infallible proof of the character of the thing wanted. They may be of wall-paper, prints and carpets, but are of no value whatever in determining the utility of an engraving machine. Samples convey no more information concerning the actual worth of the machine that cut them than a shot does of the value of the tower that dropped it. I have refused to cut samples for reasons given in THE CIRCULAR-WEEKLY, Feb. 6th, and the "Keystone," Jan. 1st, and still hold that SAMPLES PROVE NOTHING. Send for my little red booklet.

Address, **A. E. FRANCIS,** No. 780 Cedar Ave.,
Cleveland, Ohio.

DESIGN 34,466. BADGE. HENRY S. STOVALL, Weatherby, Mo. Filed April 9, 1901. Serial



No. 55,110. Term of patent 14 years.

DESIGN 34,467. BADGE. HENRY S. STOVALL,



Weatherby, Mo. Filed April 9, 1901. Serial No. 55,111. Term of patent 14 years.

DESIGN 34,468. BADGE. EDGAR L. LOGEE,



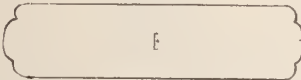
Providence, R. I. Filed April 8, 1901. Serial No. 54,957. Term of patent seven years.

DESIGN 34,469. SPOON. WILLIAM F. EHMANN,



Buffalo, N. Y. Filed March 19, 1901. Serial No. 51,945. Term of patent seven years.

DESIGN 34,471. NAPKIN-RING BLANK. JOHN



INGHAM BURTT, Philadelphia, Pa. Filed April 2, 1901. Serial No. 54,093. Term of patent seven years.

DESIGN 34,472. ASH-TRAY. LOUIS N. MOSS,



New York, N. Y. Filed April 10, 1901. Serial No. 55,267. Term of patent 3½ years.

DESIGN 34,473. CUP. REUBEN HARRIS, Wash-



ington, D. C. Filed April 15, 1901. Serial No. 56,012. Term of patent seven years.

TRADE-MARK 36,368. LENSES. ULRICH NEHRING, New York, N. Y. Filed April 8, 1901.

AMPLISCOPE.

Essential feature.—The word "AMPLISCOPE." Used since May 1, 1899.

TRADE-MARK 36,395. CERTAIN NAMED FLAT AND HOLLOW WARE AND CUTLERY. THE SIMEON L. & GEORGE H. ROGERS CO., Portland, Me., and Hartford and Wallingford, Conn. Filed April 9, 1901.



ACORN

Essential feature.—The pictorial representation of an acorn or the word "ACORN." Used since March, 1901.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued May 6, 1884.

297,976. WATCH-CASE CENTER. J. C. DUEBER, Newport, Ky.

297,981. RING AND WATCH-CASE ATTACHMENT FOR ENGRAVING-MACHINES. A. E. FRANCIS, Cleveland, O.

298,035. CUFF-HOLDER. F. W. STAFFORD and G. A. ANDERSON, Decatur, Ill.

298,082. BUTTON. N. B. HALE, San Bernardino, Cal.

298,084. FOUNTAIN-PEN. J. C. HARING and C. H. COURT, Jersey City, N. J.

298,100. JEWELRY-RING. E. F. LEE, New York, N. Y.

298,159. SPOON. JULIUS BERGFELS, Newark, N. J., assignor to W. H. Bergfels, same place.

298,197. WATCH-CASE. C. W. HARMON and H. G. SKIDMORE, Cincinnati, O.

298,205. SECONDARY ELECTRIC CLOCK. IDA C. HIMMER and W. F. WEISGERBER, New York, N. Y., assignors to said Ida C. Himmer.

298,236. SEPARABLE BUTTON. H. C. ROBINSON and J. L. LALLEMENT, St. Louis, Mo.

298,301. CIRCUIT-CLOSER FOR ELECTRIC CLOCKS. VITALIS HIMMER, New York, N. Y., assignor to Ida C. Himmer, same place.

298,303. COLLAR-BUTTON. GEORGE KREMENTZ, Newark, N. J.

298,313. STOP MECHANISM FOR CLOCKS AND WATCHES. P. G. RUSSELL, Washington, D. C.

Designs issued May 8, 1894, for seven years.

23,250. SUPPORT FOR VASES. ALBERT WANNER, Jr., Hoboken, N. J.

23,252, 23,253 and 23,254. GLASS VESSELS. BENJAMIN DAVIES, Brooklyn, N. Y., assignor to L. Straus & Sons, New York, N. Y.



OUR NEW LINE OF SAMPLES,

Now Ready,

ARE UP TO DATE IN STYLE.

All the new combinations in

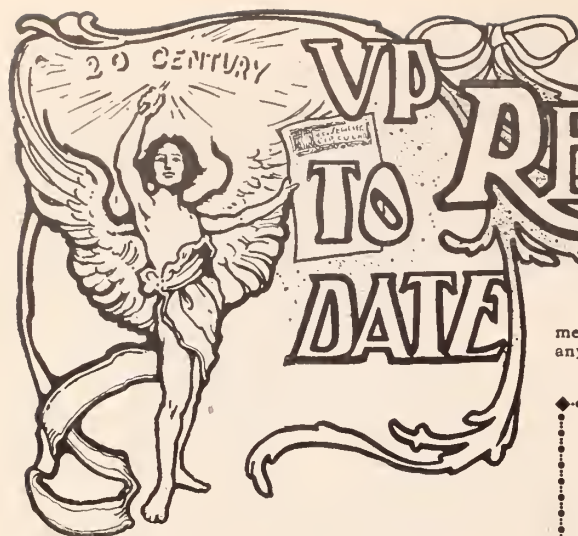
Diamonds, Pearls, Baroque Pearls, Cameos and Fancy Stones.

Increased Facilities will Allow Our Filling Orders More Promptly.

A BANNER YEAR FOR NOVELTIES.

Jobbers should order early to be prepared for the rush.

Charles E. Hancock Co., Providence, R. I.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with **THE JEWELERS' CIRCULAR-WEEKLY** regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

THE question, "How to Foster Spring Trade," might be answered by naming a method as to how to push trade at any season of the year. The average jeweler, of all callings, forgets that he should be a good merchant as well as an able mechanic; that is to say, he depends too much on the months of November and December for his year's business. It is right, and proper, on or about Jan. 1, to ponder over mistakes made the year before, to make up your mind that when the next holiday season comes you will have enough of certain goods that you had many calls for but were out of, and that you will never again buy such a quantity of certain other goods to be carried over and to stare you in the face in that "don't-you-wish-you-hadn't" sort of a way. But, after making new resolves, as soon as inventory is over, take a general survey of your business. Sort out your stock. Any out-of-date, unsalable gold goods send at once to the smelter with other scraps. Take and be satisfied with a fraction of their cost, but get them out. As to the balance of your stock, clean and nicely recard the articles that you can clean to advantage, and right here let us suggest to always have on hand ribbed tissue paper, narrow ribbon and a small, inexpensive punch, with which, with a little care and practice and using soiled papers for a copy, new papers can be made which will add greatly to the chances of the goods being sold at a profit. Stock with stones out, discolored or damaged should be returned to the jobber or manufacturer from whom they were purchased, to be returned like new. Now for the stickers: In our estimation, because an article cost \$1, that does not make it worth \$1. Offer it for 75 cents, then for 50 cents, next week for 25 cents, and so on until sold at some price. After all, an old piece of goods is worth only what it will bring and no more.

These preliminary remarks, while not bearing directly on Spring business, pave the way for new schemes to enlarge your business. The older stock (the earmarks of which your customers know almost as well as yourself) out of the way, you can buy Spring goods and, as there are many different ways of doing business as there are recipes offered by friends for curing a cold, is it not best, after all, to copy the methods of our greatest merchants who buy early? As they show

Summer goods in February, so should the enterprising jeweler show early the newest designs for the Spring; in fact, get the reputation in your city or town of being the first to show new goods. As New York copies London and Paris styles, so do the smaller cities copy New York, and, while many deprecate the blind following of fashion, we one and all copy to a greater or lesser degree (perhaps unwittingly) the smart set. As the more fashionable set of your community are wearing what is seen in the larger cities, so do others copy and are looking for something of the same sort, and thus the jeweler who always has what is new is soon known and his becomes the popular store.

Tear out the old window drapery, drape or plait with white cheese cloth, trim the same with pretty green, paint the old front, scour, clean and poke and "get a move on" everyone about your place. Make your changes so conspicuous that your competitors as well as friends will ask, "What's the matter?" Attract attention. The merchant nowadays who depends on selling Mrs. So and So some old, out-of-date wares in a stuffy, untidy store because he has known her for years, will get left. It is appearance, stock and price that help to foster the confidence that results in business in this new century. Again we advise, plan ahead. Have your printer print, in violet, a lot of dainty cards in small type, something like this:

..Easter Greeting..

1901

Punch a small hole in the corner, purchase some narrow purple or violet ribbon, select all sorts of suitable pieces from your stock, make all shine, then tie the cards on the articles with a pretty bow knot, drape your window with white and violet and fill the window with the goods, and, with narrow violet ribbon, suspend a card, large enough to be plainly read:

Easter Tokens

\$10 AND DOWN TO **10c.**
All Most Reasonable.

Next, plan strongly for the sale of wedding presents. To a store catering to medium priced trade, \$2, \$3 and \$5 strike the popular idea. Before the Spring weddings are announced, divide your window into three spaces. In one space plan an assortment of good values that would appeal to a customer having in view the purchase of a \$2 present; in the other spaces, an assortment at \$3 and an assortment at \$5; suspend with black silk thread a card reading, for instance:

WEDDING PRESENT SUGGESTIONS.

Three Lots.

Proper Prices Popular.

... All ... Worthy.

In almost every city and town there are to one jeweler that has an established, exclusively fine trade, several who must shape their business so as to cater for trade that they stand a chance of getting, namely, the trade of the popular purchasers, the people who really support the majority of stores. Remember, you cannot get or expect to get the trade of your long established competitor who controls the fine trade, unless you show better fixtures, larger stock and prove in some way that you can give the exclusive buyer better facilities. So, instead of seeking after that which you cannot obtain, push for and take popular priced trade, and at the same time sell good goods as well. But watch for one thing: be sure that, no matter how low the price is, you sell only what is worthy and what will give satisfaction.

In concluding, we advise: Push at all seasons; don't bewail and complain of dulness, for there is business at all times for the man who works for it; never be satisfied, but be ambitious to have the neatest store, the cleanest stock, the most up-to-date patterns. Follow these rules and business will find your latch string.

W. F. R.

JEWELERS' IDEAS AND SCHEMES.

Charles Swedberg, Hopkins, Minn., offers to give to each baby brought to his store this year a solid gold baby ring.

A. H. Furstnow & Co., Fond du Lac, Wis., have installed in their jewelry store a gasoline lighting system.

WILSON and HINTS to JEWELERS

ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

DANBURY, Conn., April 29, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

What do you think of this for a way to push off old stock? I sold nearly 400 articles in two days. Didn't buy a piece to freshen up with, did not misrepresent a single article and sold them for what they were, odds and ends. In the stagnant condition of the trade at present, I think many of the jewelers of the country could do something of this kind and dispose of their old stock and not be obliged to resort to auction sales, with a lot of inferior goods to make up on, and then the doubtful results of the after-effect.

Under separate cover you will find a copy of the Danbury News, which led up to the two days' sale. I do not claim originality of this plan, but I never heard of the name being applied to the jewelry business before.

Yours etc.,

F. L. WILSON.

ment business. The honest and truthful character of Mr. Wilson's advertisement is one of its features of special strength. It has a tempting sound to the reader without any of the sensational bargain counter air of the average department store ad. In other words, the department store is met on its own ground and gone more than one better. Almost every jewelry store has odds and ends of out-of-date stock, or shop-worn pieces, that are collecting dust and growing less valuable every day, which could be collected for a "rummage sale" to the mutual advantage of seller and buyer. But above all things keep the advertisements of such a sale

Wilson Will Inaugurate a RUMMAGE SALE OF JEWELRY FRIDAY MORNING

He has rummaged around his store and got together a host of odds and ends and he is going to do all but actually give them away. The odds and ends include cut glass, art porcelains, art figures, clocks and hundreds of articles in silverware, such as pin trays, card, sugar and cake baskets, napkin rings, fruit and butter dishes and knives of every description.

See How the Prices Have Been Knocked Into Smithereens:

25 PIN TRAYS, were \$2 to \$5, now.....25c. to \$1.25

10 CARD BASKETS, were \$3 to \$5, now.....\$1 to \$2

100 NAPKIN RINGS, were

50 cents to \$1.50, choice for.....35c.

50 SALTS AND PEPPERS, were \$1 to \$5, now.....25c to \$1

10 SUGAR BASKETS, were \$3 to \$5, now.....\$1 to \$1.50

6 CAKE BASKETS, were \$5, now.....\$2

5 FRUIT DISHES, were \$5, now.....\$2

6 BUTTER DISHES, were \$3.50 to \$5, now.....\$2

AND SCORES OF OTHER JUST SUCH BARGAINS.

F. L. WILSON, Jeweler & Optician, 261 Main St.

The results prove that Mr. Wilson's idea is an excellent one, if nothing else does. When a jeweler makes 400 extra sales in two days he is doing good work, especially as, in this case, many of the sales were made to people who had not been in the habit of patronizing this store. If suited with their bargains, there is good reason to expect a part of them to come again. Here rises an opportunity of which Mr. Wilson will undoubtedly take full advantage, to add to his perma-

honest and full of truthful facts. A jeweler's standing and reputation, one of his best assets, can be maintained and he can still have "bargain sales," if he goes about it in the right way.

* *

Fred B. Rebman, optician, Youngstown, O., uses his advertising space in the local newspaper to instruct people in optical matters and the care of their eyes. This sort of advertising ought to be interesting to readers whose eyes are bothersome

and it should be, therefore, profitable to the optician. THE CIRCULAR-WEEKLY would like to hear from Mr. Rebman as to his ideas on the subject, based on his practical experience. One of the ads. referred to is reproduced herewith. We hardly approve the language used regarding the medical practitioners.

Eye Talks, No. 6.

Heterophoria is a big word and means that the muscles which rotate the eyes in their sockets are out of balance. And here is one of the greatest "grafts" of the practitioner. He either believes that such cases require treatment with prism glasses or operation, or he is ambitious to make money and is not particular how he gets it. He is either honest but ignorant, or he is wise and a rascal.

Cross eyes often require operation, but many can be straightened without. The muscular imbalance is always caused by an error in the form of the eyes, usually that described in "Talk Number 3," in which the nerve strain irritates, first causing spasms or cramps in the muscles pulling the eyes in, and this is followed later by exhaustion of the nerve supply, and the eyes turn out. In both instances only the test discloses the facts, because the eyes do not turn enough to disfigure the face.

Glasses which correct the errors of refraction will also remedy the muscle trouble, and all the treatment necessary is to have the work done by some one who knows what he ought to do, how to do it, how to tell when it is done and how to explain it to his patients, together with instructions what to eat and how to take care of themselves. Then, if they fail to follow instructions, he is certainly not to blame.

(Continued next week.)

Fred B. Rebman,
OPTICIAN.

Consultation and Advice Free.
Office, 24 North Phelps Street.

HOW A JAPANESE JEWELER ADVERTISES.

THE following card of a Yokohama, Japan, jewelry man reads as if its writer had followed the injunction contained in the final sentence. But its main interest comes from the illustration of how Japanese tradesmen endeavor to assimilate modern methods of their Occidental brothers.

JEWELRY MAKER.

A finest in town. Whiskyboy. No. 17 Aioicho Itchome. Show this card to Jinrikshaman. Our shop is best and obliging worker that has everybody known, and having articles genuine Japanese Crystals and all kinds of Curios. Gold or silver plate in electro-plate or plain mending. Carving in Laid, work own name or monograms or any design according to orders we can work how much difficult Job with lowest prices insure, please try, once try. Don't forget name Whisky!

WORKSHOP NOTES.

Gold Purple.—This preparation, which is also called purple of Cassius, after its inventor, imparts a magnificent purple color to vitreous pastes and enamels and is, therefore, used in the manufacture of glass, in china painting and in enameling. Gold purple does not seem to have a certain chemical composition and for the production of a preparation furnishing a handsome fiery color it is absolutely necessary to use certain receipts, which have been tried. Following we give some which, if minutely followed, will yield a product in every way serviceable. The solution of stannous chloride necessary for the preparation of gold purple is produced by dissolving pure tin in pure hydrochloric acid (free from iron), in such a manner that some of the tin remains undissolved, and evaporating the solution, into which a piece of tin is laid, to crystallization. It appears that gold purple contains beside gold the two compounds of tin with oxygen—stannic oxide and stannous oxide—and it seems that the beauty of the color depends upon the right proportion of the former to the gold.

Recipe for Pale Purple.—Dissolve 2 grammes of tin in boiling aqua regia,

evaporate the solution at a moderate heat until it becomes solid, dissolve in distilled water and add 2 grammes of a solution of stannous chloride (specific gravity 1.7) dilute with 10 liters of water, stir into the liquid a solution of gold chloride prepared from 0.5 gramme of gold and containing no excess of acid (the latter being brought about by evaporating the solution of gold chloride to dryness and heating for some time to about 160 degrees C.). This liquid is dimmed by the admixture of 50 grammes of liquid ammonia and eliminates the purple. The latter is quickly filtered off, washed out and while still moist, rubbed up with the glass paste. This consists of enamel of lead 20 grammes, quartzose sand 1 gramme, red-lead 2 grammes and calcined borax 1 gramme, with silver carbonate 3 grammes.

Recipe for Dark Gold Purple.—Gold solution of 0.5 gramme of gold, solution of stannous chloride (specific gravity 1.7) 7.5 grammes, thin with 10 liters of water, separate the purple by a few drops of sulphuric acid, wash out the purple and mix same with enamel of lead 10 grammes and silver carbonate 0.5 gramme.

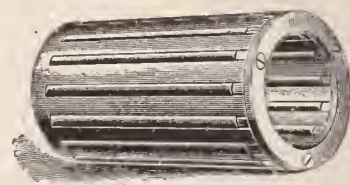
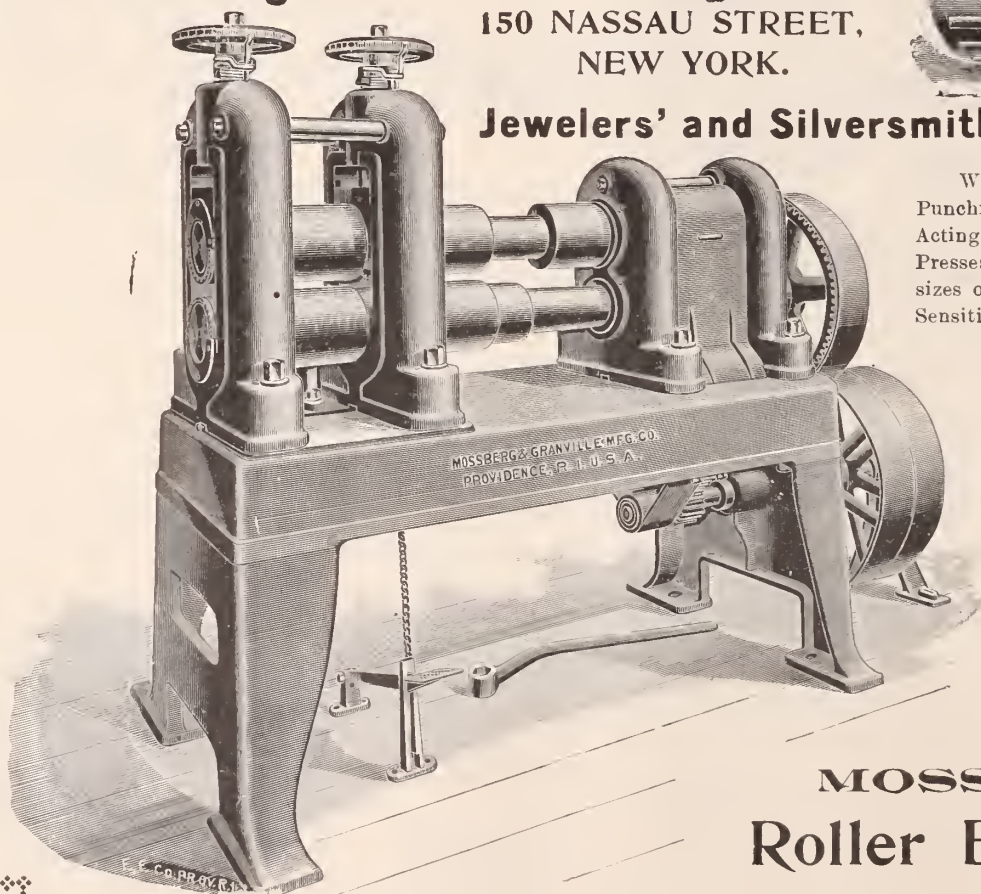
Recipe for Pink Purple.—Gold solution

of 1 gramme of gold; solution of 50 grammes of alum in 20 liters of water; add 1.5 grammes of stannous chloride solution (specific gravity 1.7) and enough ammonia until no more precipitate is formed; mix the washed out precipitate, while still moist, with 70 grammes of enamel of lead and 2.5 grammes of silver carbonate. According to the composition of the purple various reds are obtained in fusing it on; the latter may still be brightened up by a suitable increase of the flux.

Ruby and Jade Mines in Burma.

THE value of the output of the ruby mines rose in the last official year from 869,252 to 1,362,722 rupees consequent on the introduction of electric pumping machinery, says *Indian Engineering*. The lease of the jade farm was resigned, as the disturbances in China have closed the market for jade at Canton. There were two years for the lease unexpired. The Chinese lessee evidently has no great faith in the European concert bringing about a speedy restoration of normal trade in China.

L. S. Clark, Glenville, O., is said to have left that town, leaving claims unsettled.

M. & G.
M. & G.M. & G.
M. & G.**Mossberg & Granville Mfg. Co.,**150 NASSAU STREET,
NEW YORK.**Jewelers' and Silversmiths' Machinery.**

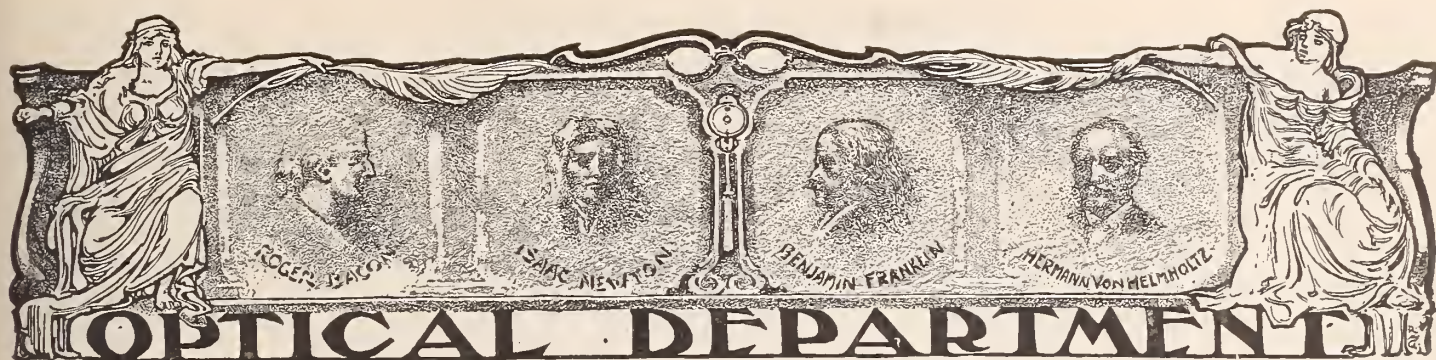
We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR
SPECIALTIES:
**ROLLING
MILLS**

FITTED WITH THE

MOSSBERG
Roller Bearings.

M. & G.
M. & G.M. & G.
M. & G.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, MAY 15, 1901.

VOL. XLII. No. 15.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

PLAN OF HIGHER INSTRUCTION.

RECENTLY was made public the scheme or plan for the higher instruction of opticians proposed by the American Association of Opticians. Every optician will investigate this plan with interest. It is supposed to embrace two years of study and to include four separate examinations to be made at such places and times as may be found most convenient for examiners and applicants. The examinations, it will be seen, are to be under the supervision of a board of regents, but may be held directly by examiners appointed under them. Regarding this proposed plan of education it may be said that everything depends upon how it is carried out. We see no reason why it should not be successfully carried out, and it would certainly stimulate opticians to higher endeavor.

Causes of Blindness in Children of State of Iowa.

IOWA CITY, Ia., May 1.—Dr. L. W. Dean, professor of physiology in the University of Iowa and an oculist, recently read a paper on the causes of blindness in children in the State of Iowa. The cases illustrative of the paper were all drawn from those in the school for the blind at Vinton, for which Dr. Dean is physician. During the last 18 months the total number of cases was 187.

Diseases of the eye due to specific causes cost the State of Iowa over \$39,000 annually. A smaller number of cases are due to degenerative changes, principally consanguineous marriages, although Dr. Dean was careful to explain that not all consanguineous marriages resulted in blindness or defects in the offspring.

One of the causes of blindness which it is difficult to impress upon their parents, is sympathetic ophthalmia, or decay of the good eye in sympathy with the bad one. This is due to the irritation of the terminal filaments of the good eye by those of the bad eye, causing a disturbance of the blood centers. It appears in from a few weeks to 42 years after the destruction of sight in one eye.

Missouri Opticians Summoned to Form a State Organization.

KANSAS CITY, Mo., May 10.—A call has been issued to-day to the opticians of Missouri inviting and urging their attendance and cooperation in forming a State optical society. A meeting for organization will be held Thursday, May 16, at 2 o'clock p. m. in the Arlington building, Kansas City. The call has been signed by the following opticians: D. C. Prudden, Hugh M. McKean, H. H. Watts, Julius Baer, Leon Baer, M. Lasky, Charles E. Waters, H. H. Vining, Charles G. Scott, E. P. Campbell, D. H. Abney, Adolph J. Baum, J. B. Schmeltz, O. R. Bourbon, Ed. L. Chamberlain, John M. Scott, Chauncey L. Ayers, Cora Ethel Averill, D. B. Cavanaugh, I. Lesem, E. G. Alber, C. W. Ayers, F. C. Wahlermaier, W. M. Smith, H. A. Grossman, M. J. Gavin, B. Sidler, J. W. Tyrrell, G. O. Adams and John Titus, Jr.

Proceedings of the Kansas Association of Opticians.

At the meeting of the Kansas Association of Opticians, at Topeka, Kan., May 1 and 2, a constitution and by-laws were adopted similar to those of the old association, which opticians tried to form several years ago, except that the offices of secretary and treasurer were combined. The meeting adopted a measure to place the association on a high educational and scientific basis, and raise the standard of optics and did what was possible to perfect the organization in order to protect the interests of the opticians and rebut any measure that may be taken by the Legislature, the costs of the same to be borne by the association. As the Legislature has adjourned for the Summer it is probable that no definite action will be taken at present. The date of the next meeting was not decided upon. There are 86 members of the association, 47 being present. The association passed the following resolution:

Resolved, That the Kansas Association of Opticians appreciates the arduous labors and earnest efforts of our temporary secretary, J. E. Littlefield, of Topeka, and that the secretary be instructed to present a copy of this resolution to Dr. Littlefield, and that the same be spread upon the minutes.

H. Scudder, optician, of San Diego, Cal., has opened an office in Escondido, Cal.

Visual Preferences of Different Peoples, as Seen in the Shape of Their Pictures.

FROM THE FRENCH OF M. DELAUNCY.

THE form of pictures in use by different peoples makes clear their visual preferences. Thus, with rectangular pictures, some prefer height rather than width and others prefer width rather than height. There are those who show a marked preference for square pictures. Round, diamond shaped and triangular forms have their respective admirers.

Examination of several thousand pictures on sale and in private collections, and emanating from the most diverse people, has interested me in this subject, and I will give some of my conclusions. In rectangular pictures the Japanese are alone, preferring those whose width exceeds their height. The English and the Americans do not have marked preferences in this respect. Other people have pictures whose width is less than height, their taste in this respect being more or less pronounced, so that the proportion of high pictures to that of wide pictures is in the ratio of two, among the Germans and French, three in Turkey, four in Italy, 10 in Spain and 15 in Russia. The Slavs delight most of all in the height of their pictures.

For the square form, the Japanese exhibit the greatest preference; then in decreasing order, the Germans, the English, the Russians and finally the Latin races. The diamond form is appreciated by the Germans and Italians. The triangular, very seldom seen elsewhere, is occasionally met with in Austria and Belgium. As to pictures of a round form, they are numerous only in Germany, in Austria and in Russia.

Two quite interesting peculiarities may be cited. One is the disposition shown by the Russians to make the right angles of rectangular pictures disappear, either by cutting them off by the aid of a circular arc or by adding to them a part of a circle. The other peculiarity is furnished by the Turks, who delight in modifications of the lower side of their rectangular pictures.

Such are the visual preferences among diverse nations according to the indications given by their pictures.

C. P. Goerz, maker of the Trieder Binnocular, was in Boston, Mass., last week.

Optical Department.

[Continued from page 57.]

CORNEAL ASTIGMATISM.

[Continued from page 58, May 8, 1901.]

But let us suppose, second, that the object is at 100 mm. from the lens. Then the metric curvature of the waves, when they reach the anterior pole, is $+10$ C. and opposite to the $+20$ C. metric curvature of the glass. The aggregate curvature at the anterior surface is, therefore, $+10$ C. $+20$ C. $= +30$ C. In this case the dioptric action of the anterior surface will be $\frac{.60}{1.377}$ of $30 = +11.25$ D. This action may be considered as made up of two parts:

1. $\frac{.60}{1.377}$ of 10 C. $= +3.75$ D.
2. $\frac{.60}{1.377}$ of 20 C. $= 7.50$ D. $= 11.25$ D.

The first action is that of a plane surface upon these $+10$ C. waves, and the second is that of a $+20$ C. surface upon plane waves. Both actions form the $+11.25$ D. and, together, the action at the anterior surface. This action, which is positive since it retards the central areas of the waves, while permitting peripheral areas to go more rapidly, not only neutralizes all of the convex curvature out of the waves but transposes or reverses them into -1.25 C. waves. The latter is, therefore, the curvature of the waves at the posterior surface, and since that surface is $+10$ C. and the curvatures of the waves and surface are opposites, the action is .60 of $(10$ C. $+1.25$ C.) $= 6.75$ D. As the action is such as to retard the central areas of the waves or permit the marginal areas first to escape from the glass, the action is positive and $+6.75$ D. This action, added to the action of $+11.25$ D. at the anterior surface, makes a total of $+18.00$ D., the dioptric power or value of the lens. The fundamental parts of this action are:

1. .60 of $1.25 = .75$ D.
2. .60 of $10 = 6.00$ D. 6.75 D.

of which the former is the action of a plane emergent surface upon -1.25 C. waves, and the latter is the action of the $+10$ C. curvature of the glass upon plane emergent waves. But the $+11.25$ D. only is the action at the anterior surface and quite a different action than $+7.50$ D., as in the previous illustration.

If the object were at the anterior focus of plane waves emerging from the lens in the opposite direction from that heretofore considered, which is 83.33 mm. anterior to the anterior pole of the lens, the incident waves would then have a metric curvature of $+12$ C. and that curvature, aggregated by the curvature of the glass, would make a total of 32 C., $\frac{.60}{1.377}$ of which is $+12.00$ D. This action would, therefore, exactly neutralize the incident waves and the action of the posterior surface would then be .60 of 10 C. $= +6.00$ D. and both together would be $+18.00$ as before. But the action of $+12.00$ D. by the anterior surface could only take place with incident waves of $+12$ C. or emergent plane waves or parallel rays. If the object were at the anterior principal focus of the lens, 55.55 + mm. anterior to the anterior pole, the incident waves would be $+18$ C. and the lens total action at the anterior surface would

then be $\frac{.60}{1.377}$ of $(18$ C. $+20$ C.) $= +14.25$ D. This action would leave $18 - 14.25 = +3.75$ C. curvature in the waves and, hence, the total curvature at the posterior surface would be 10 C. -3.75 C. $= 6.25$ C., .60 of which is $+3.75$ D., the action at the posterior surface, which would take the remaining plus curvature from the waves. Again, if the object were at 35.7 + mm. from the lens, the curvature of the incident waves would be $+28$ C., and this curvature combined with 20 C., the curvature of the glass, makes 48 C., $\frac{.60}{1.377}$ of which is $+18$ D. This action, taking 18 C. from the curvature of incident waves, leaves them with a curvature of 28 C. -18 C. $= +10$ C., and these waves, since they are of equal and conforming curvature with the posterior surface, would pass out of the posterior surface without modification, or dioptric action. The entire action of $+18.00$ D. would be at the anterior surface.

CORNEAL ACTION.

In the illustrations given we have shown that the dioptric action of the anterior surface of this, or any other lens, may be $+7.50$ D., $+11.25$ D., $+12.00$ D. or $+18.00$ D. It may have a great variety of different actions, but the action of both surfaces is equal in all cases to $+18$ D., because action at the emergent surface supplements action at the anterior surface. If the lens were a plano-convex lens with a curvature of 20 C. in its anterior surface, action at that surface would not be necessarily .60 of $20 = 12$ D., but might be any of the actions given. If incident waves were plane, action at its anterior surface would be $+7.50$ D., but action at the posterior plane surface would then be $+4.50$ D., making complete action $+12$ D., or .60 of 20 . If the lens were so placed that the waves emerged into water instead of air, since the index of the glass is then 1.203, as compared with water, the dioptric action of a posterior plane surface would be .203 of $7.50 = +1.52$ D. instead of $+4.50$ D. and the curvature of the posterior surface of 10 C. would increase such action but .203 of 10 C. $= +2.03$ D., making the total action .203 of $17.50 = 3.55$ D. and the total action $+7.50$ D. + either amount. But it is with the dioptric value of the anterior surface only that we are to deal, since it is the only surface involved in the catoptric calculation of curvature. What, under these data, is the normal dioptric action or value of a cornea whose radius of curvature is 7.98 mm. and whose index is 1.377?

Evidently the only action in which refractionists are interested is its action upon plane waves of light coming to it from the astigmatic chart at 20 feet or more. Its action, under these circumstances, is calculated in the same manner as the action of the anterior surface of a lens. Since its radius is 7.98 mm. its curvature is $\frac{1}{.00798} = 125.31$ C. or metric curvatures. Its dioptric action is, therefore, $\frac{.377}{1.377}$ of $125.31 = +34.31$ D. under Tcherning's data. That it would act $+47.24$ D. on emergent plane waves from the substance of the cornea, or an equal amount upon waves from a point at its anterior focus 21.17 mm. from the cornea is of no consequence, for that is not its normal action, its action under normal and usual conditions. Nor can the total normal action of the cornea be $+42$ D., or

any value within 10 D. of that amount, for, since at the posterior surface the waves emerge into a medium of less resistance (1.3365) at central areas first, the action is not positive but negative, and Tcherning states it to be -4.73 D., which would give the whole cornea a dioptric value of less than $+30$ D. But it is only with action at the anterior surface we are dealing.

ASTIGMATIC VALUES.

In calculating the astigmatic value of a difference of curvature in two principal meridians of the cornea, the index factor is, on Tcherning's data, $\frac{.377}{1.377}$. A variation of .04 mm. in the radii of curvature, as in case where the radius of curvature of one meridian is 8 mm. and of the other is 7.96 mm., reduced to metric curvature is $\frac{1.00}{.008} = 125$ C. and $\frac{1.00}{.00796} = 125.628$ C., the dioptric value of which is, therefore, $.628 \times \frac{.377}{1.377} = .17$ D. To produce an astigmatic value of 1.00 D. would require a variation of $\frac{1.377}{.377}$ = about 3.65 C. metric curvatures, instead of $\frac{1}{.377} = 2.65$ C. as the calculation would be made were .377 the index factor. This is certainly too considerable a factor to be treated as inconsequential as it has been. No one who pretends to knowledge of dioptrics can deny that the computations are based upon correct views or dispute the conclusions drawn from them.

Optical Glass Making in Brunswick, Germany.

WASHINGTON, D. C., May 2.—According to a recent report, one of the most important industries in Brunswick, Germany, is the manufacture of optical glass and, associated therewith, the construction of scientific and optical instruments. There are two enterprises engaged in this industry, both of which export to the United States. During the year ended Dec. 31, 1900, the value of the optical and plate glass shipped to the United States from the district of Brunswick was \$82,193 and the value of the scientific instruments \$1,379. One of the firms is incorporated, that of Voigtlander & Sohn, their factory being situated in Brunswick. It was established in 1756 and is said to be the oldest enterprise in this line of business. It employs 260 hands and has a staff of 15 foremen, who are scientifically and technically trained. This firm manufacture all sorts of hand and tripod telescopes up to 6 inches (diameter of objective) and Galilean and prismatic binoculars. Since 1811 there has been continual progress in this sort of work, great improvements having been made in the technique of melting glass and the instruments having been lately brought to a high state of efficiency. The firm have recently introduced in the construction of their instruments a new alloy of aluminium and magnesium, called magnalium, which greatly reduces their weight and renders them weather-proof. The managers supply the German navy with marine telescopes and have furnished the German artillery with 6,000 glasses. The trade with the United States has become so important that they have established a branch factory in New York.

Optical Department.

[Continued from page 58.]

New York Opticians Meet.

Interesting Annual Meeting of the New York State Association of Opticians.

SYRACUSE, N. Y., May 9.—The annual meeting of the New York State Association of Opticians was held in the assembly room of The Yates, Wednesday, May 8, with two most interesting and well attended sessions. The afternoon session opened at 4.15 o'clock, with president James Holden in the chair. The minutes of the March meeting were read by secretary A. W. Golder and approved. Applications for membership were received from William B. Gorham, of Camillus; Dana L. Shaw, of Alfred, and Araunah W. Hyde, of Gowanda, and referred to the committee on membership, to be reported on at the July meeting. The committee reported favorably on the application of Stewart F. Dey, of Geneva, and he was duly elected to membership. Bills were audited and ordered paid. Treasurer C. B. Hibbard reported \$70 due the Association in dues and a fair balance in the treasury. A letter was read from C. C. Taylor, of Lyons.

A discussion over the date of the annual meeting and the payment of dues followed. Under the head of unfinished business the following amendments to the by-laws, offered by H. C. Watts at the March meeting in Utica, were taken up and considered:

ARTICLE III.

SEC. 4. That the time of paying semi-annual dues be limited to 30 days. That notice of this be sent to each member, with semi-annual notice of dues. At expiration of 30 days, if payment is not made, said member be dropped from membership.

SEC. 5. That members who have been dropped for non-payment may be reinstated by payment of back dues on vote of majority of members present.

Mr. Watts wished to amend the resolution to read annual instead of semi-annual dues, and Mr. Oertel moved its adoption as amended. Carried. William D. Oertel's resolution, changing the name of the Association from the New York State Association of Opticians to the Central New York Association of Opticians, was next considered, and after a heated discussion the resolution was withdrawn by Mr. Oertel.

The Association next proceeded to elect officers for the ensuing year. President Holden appointed Edwin Wilcox, of Fulton, and G. N. Luckey, of Baldwinsville, as tellers. An informal ballot for president was taken, which resulted in a plurality of votes for A. W. Golder, of Seneca Falls, and on motion of W. D. Oertel, Mr. Luckey was empowered to cast the unanimous vote of the Association for Mr. Golder for president. In like manner Olin H. Wright, of Batavia, was elected vice-president and Herbert C. Watts, of Syracuse, secretary. C. B. Hibbard, of Pulaski, was unanimously reelected treasurer without the formality of balloting. G. N. Luckey, of Baldwinsville, was reelected librarian, but declined the honor and suggested the retiring president, James Holden, as a good man for the position, and upon balloting Mr. Holden was unanimously elected. F. L. Swart, of Auburn, placed W. H. S. Weatherby, of Clyde, Edwin Wilcox, of Fulton, and W. P. Hil-

lick, of Fulton, in nomination for the board of directors, and they were unanimously elected. William D. Oertel moved that a vote of thanks be given the retiring officers for their faithful service. Carried.

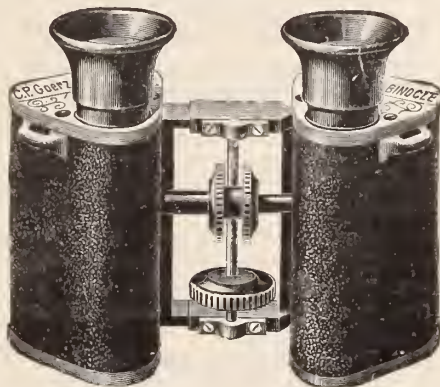
An adjournment was then taken for supper, which was served in one of the private dining rooms of The Yates. At 8.25 o'clock the opticians reassembled and listened to an amusing and interesting paper by G. N. Luckey, of Baldwinsville. Mr. Luckey said he had not had time to name his paper and proceeded to speak of what the optician needs and what he wants. Mr. Luckey said in part:

The optician needs knowledge and wants money. Equipped with a gilt edge diploma, perhaps a doctor's degree, and the requisite office furniture we are ready for business, but pretty soon we run against snags. Conditions unexpected arise and we find that there is still a little that we have not got in the way of knowledge. It is not simply an education that opticians want, but knowledge. Something acquired by exercising and exerting our own powers of thought; bringing out new ideas, trying to improve on what we know by study, not of books entirely, but of the mind. Independent thinking is the only thing that has brought all science, art, literature and enlightenment up to their present state. From our standpoint as opticians I feel that we should know just what to do to correct refractive errors and, when that is accomplished, stop short. You all know what I mean by an optician, as I have talked this

so much. As opticians, I claim we have only to do in application with the four ametropias of the eye in the matter of introducing such a medium between the eye and the object to be viewed as will change the course of light rays to counteract physical malformations existing in the eye. We cannot change the shape of the eye, neither can we change the law of light, but we can use one of its laws to our advantage—the bending of rays with a medium. This appears to me to be a mechanical piece of work, and if we stick to our text we will not have that antagonism from the doctors that we do. We should aim to acquire all possible knowledge we can regarding the organs of vision, and apply only as we ought along the line belonging to us as opticians. As an earnest advocate of independent thought, I can see that it belongs not only to opticians to exercise it, but every department of life. By it we are able to "prove all things and hold fast that which is good." By it the world advances toward the knowledge of all things; without it we would cease and end in oblivion.

Following Mr. Luckey's paper, F. A. Woll, of New York, gave an intelligent demonstration of the retino-skiameter, which was followed by a discussion of the use of the instrument and a general discussion of cases and an interchange of ideas. Mr. Swart spoke of the meeting of the State Optical Society, in Buffalo, on June 26 and 27, which will be held in the Y. M. C. A. building. The committee, of whom William D. Oertel, of Syracuse, is chairman, have arranged to accommodate about

Goerz Trieder=Binocular No. 30.



($\frac{1}{2}$ the natural size.)

BINOCULARS	No. 10	No. 20	No. 30	No. 40
Linear Magnification.....	3x	6x	9x	12x
Superficial Magnification.....	9x	36x	81x	144x
Actual Field of View.....	13.3°	6.7°	4.4°	3.3°
Subjective Field of View.....	40°	40°	40°	40°
Price, - - -	\$38.00	\$46.00	\$54.00	\$62.00

MONOCULARS	3x	6x	9x	12x
Linear Magnification.....	3x	6x	9x	12x
Price, - - -	\$15.50	\$18.50	\$21.50	\$25.00

The actual and subjective field of view of the monoculars is equal to that of the corresponding binoculars.

Goerz Trieder=Monoculars.



C. P. GOERZ OPTICAL WORKS,
52 E. UNION SQUARE, NEW YORK.



POWER EIGHT. ONE-THIRD SIZE.
"UNIVERSAL."
PRICE, \$45.00.

WARNER & SWASEY PRISM FIELD GLASSES.

POWERFUL AS A TELESCOPE.
SMALL AS AN OPERA GLASS.

Send for 1901 Booklet.

THE WARNER & SWASEY CO.
CLEVELAND, OHIO.



POWER EIGHT. ONE-THIRD SIZE.
"INDIVIDUAL."
PRICE, \$40.00.

Optical Department.

[Continued from page 59.]

300 people. The sessions will be held in the evening, so that opticians in attendance will have an opportunity to attend the Pan-American Exposition during the day. Addresses will be given, among others, by A. Jay Cross, L. L. Ferguson and C. F. Prentice, of New York. With a vote of thanks to Mr. Woll and Mr. Luckey, the Association then adjourned until July 10.

THE COMING EYEGLASS.



Simplicity in Adjustment.

Handsome in Appearance.

Unique in Construction.

Rigidity of Lenses.

Only practical mounting for special ground lenses.

Newest and Best.

Shur-on, on for-shur.

MADE IN GOLD ONLY.

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200 Court St., ROCHESTER, N. Y.

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL
TRAINING SCHOOL FOR
REFRACTING OPTICIANS.

Average term of attendance four weeks, but
course not limited in time.

Write for prospectus.

College Rooms and Dioptric Clinic,
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DR. KNOWLES'

PRIVATE COURSE IN

Optometry.

SPECIAL RATES IN THE
CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

New Book, in cloth, Price, \$1.00.

For terms and important particulars, write to

R. H. KNOWLES, M. D.,
541 Fulton St., Brooklyn, N. Y.

Optical Briefs and Notes.

Alex. Stewart, representing R. Hoehn & Co., New York, was in Toronto, Can., last week.

A. C. Lord, of Lord Bros. Mfg. Co., Tilton, N. H., visited the Southbridge, Mass., optical factories, last week.

D. V. Brown, manufacturing optician, 740 Sansom St., Philadelphia, Pa., has returned from a trip to Buffalo and Chicago.

Plans have been completed and work will soon begin on the three story factory to be erected by W. W. Essick, Reading, Pa.

Edwin P. Wells, president of the Globe Optical Co., Boston, Mass., has been visiting with Mrs. Wells, for a few days, at Warren, Mass.

The next meeting of the Indiana Optical Society, June 4 and 5, at Elwood, Ind., will be an important one, at which a full attendance is expected.

Two spectacle swindlers, claiming to represent well known Philadelphia firms of opticians, have succeeded in victimizing residents of south New Jersey towns.

J. C. Wells, of the American Optical Co., Southbridge, Mass., was the guest, in Philadelphia, last week, of Andrew V. Brown, at his home in Tioga.

John J. Bausch, Edward Bausch and W. Droscher, all of the Bausch & Lomb Optical Co., Rochester, N. Y., were in Boston, Mass., last week, visiting friends.

Miss Laura F. Masters, for many years with Queen & Co., Inc., opticians, Philadelphia, Pa., was married, last week, to Charles D. John, of Frederick, S. Dak.

F. C. Wahlermaier, formerly with the Jaccard Jewelry Co., Kansas City, Mo., has opened optical parlors in half of the new store of H. B. Carswell, that city.

D. L. Meador has left the employ of the Merry Optical Co., Kansas City, Mo., after having been with them for a number of years and will probably accept a position in the east.

Mr. Smith, representing the Ajax Mounting Co., New York, who are establishing an agency in Toronto, Ont., was in that city for some time, doing missionary work, recently.

J. F. Wooster has just returned from a short trip in the interest of the California Optical Co., San Francisco, Cal. J. W. Davis, with this firm, will make a long trip to the Pacific northwest.

J. O. Chase, who has been with the Merry Optical Co., Kansas City, Mo., for the past seven months, has resigned his position and is contemplating returning to his old home in Buffalo, N. Y.

B. Mantel, Hutchinson, Kan.; Dr. J. D. Pifer, Joplin, Mo.; G. G. Williamson, Des Moines, Ia.; J. O. Van Voorhies, Osawatomie, Kan., called on the optical jobbers of Kansas City, Mo., last week.

After seven years of advertising, Michael Zahhar, an optician of York, Pa., has located his stepson, Peter Anthony, who ran away from home in 1894. He is now 17 years old and is imprisoned in Cairo, Egypt. Zahhar learned of his whereabouts by inserting an advertisement in a monthly paper of Cairo.

Mr. Moore, of the Bausch & Lomb Optical Co., Rochester, N. Y., and J. C.

Wells, of the American Optical Co., Southbridge, Mass., called on the Kansas City, Mo., jobbers, recently. J. S. Frank was there with a fine line of samples of the goods which Sussfeld, Lorsch & Co. will import for the trade next Fall.

E. Culverhouse, president of the Canadian Optical Association, reports excellent results from the meeting held on Good Friday, which has resulted in renewed interest in organization and many applications for membership. Another meeting will be held during the Summer, at which it is hoped to have a general representation of the trade.

H. N. Skinner, from Chicago, Ill., has opened an optical store at Everett, Wash. He will also do watch repairing and carry a line of jewelry and watches. Mr. Skinner is a brother to Charles and Frank Skinner, of Everett. Prior to locating there he traveled as an optician throughout the middle west, making his headquarters in Chicago and Kansas City.

E. L. Egoli, Harrisburg, Pa., who retired from the jewelry business some months ago to devote all his time to optical business, has opened his new quarters at 807-809 N. 3d St. The entire interior of the store has been torn out and refinished in elegant style. The offices are finished in the finest of quartered oak and have frescoed walls, decorated ceilings, richly carved wainscoting, mantels and wall cases.

L. Manasse, Chicago, has moved from 88 Madison St., where he had been located ever since the Tribune building had been erected—just after the Chicago fire. The erection of a 12-story structure at that corner necessitated the present change. The retail business is now located at 46 Madison St. and the wholesale at 105 Madison St., the two departments having been separated. Robert McDougall, who has had charge of the wholesale branch for years, has considerably enlarged that department in the new quarters and is assisted by L. Manasse, Jr. E. H. Griffen and N. Manasse share the honors in the retail department. The workshop and stereopticon department are located in the basement of the retail store. The Manasse street thermometer, familiar to hundreds of thousands of Chicagoans, was placed in position in front of 46 Madison St., Saturday.

It is claimed for the Goerz Trieder Binocular telescope, illustrated in the advertisement of C. P. Goerz Optical Works, 52 E. Union Sq., New York, that it offers advantages to be found in no other of the Porro prism glasses now on the market. One of the features to which attention is directed is the rack and pinion adjustment for the vision and width between the eyes and a separate adjustment on the right eye piece for compensation of unequal sight. By the use of the Porro prisms, which reinvert the image, the principle of the terrestrial telescope is applied to these glasses, while greatly shortening the length, as the use of extra lenses in the tube is avoided. The brightness of illumination and the extended field of vision of the astronomical system are retained. The Trieder Binocular, while one-quarter the size of the Galilean type of glass, has a field four times as wide.

Encyclopedia-Dictionary
and
Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. KNOWLES, M.D.

[Commenced in issue of July 6, 1898.—Continued from page 59, April 10, 1901.]

PART LXXII.

Presbyopic (*pres-by-op'-ic*). [Greek, *presbus* = an aged person + *opsis* = vision.] Pertaining to presbyopia.

Presbytia (*pres-byt'-i-a*). [Greek, *presbus* = an aged person.] The state in which the near-point recedes and in which convex spherical lenses are required to enable the aged to read with comfort at the range of 14 inches. Synonym: Old Sight; Presbyopia.

Prescription (*pre-scrip'-tion*). [Latin, *præ* = in advance + *scribo* = I write.] The medicinal substances or lenses required by a patient and which are designated by technical characters upon blanks prepared for the purpose. A prescription consists of the following formula :

R

- 1 = Basis.
- 2 = Auxiliary or adjuvant.
- 3 = Corrective.
- 4 = Vehicle.

M.

Sig.

Name.

Date.

Physician's name.

The symbol R is the initial letter of the imperative of the Latin verb *recipio* = I take recipe. This verb takes the genitive case for an object, so that all medicinal agents are written with the genitive endings. The cross mark indicates the ancient origin of this symbol—it was the astronomical symbol for Jupiter—as ancient Roman physicians invoked the aid of deity in all their undertakings, the invocation sometimes taking the form of a short prayer:

In nomine dei.

1. The basis or chief remedy indicated.
2. The auxiliary or adjuvant, a medicinal agent which strengthens the first. 3. The corrective; a drug which restrains the first two. 4. The vehicle, generally a fluid element which serves for containing the three preceding drugs, and with which they are administered in a convenient form. M. The initial letter standing for the Latin verb imperative *Misce* = do you mix. Sig.: The Latin *Signa*, meaning directions. Name: The name of the patient. Date: The date upon which the prescription is written. Last, the physician's name with his degree appended. The usual formula, for prescribing lenses, is as follows:

R

0. D. + 1. D. s. \ominus + 1. D. c. ax. 90°.

0. S. + 1. D. s. \ominus + 1. D. c. ax. 90° Reading.

14 K. Riding bow, saddle nose piece, 0 eye frame.
P. D. 2½. H. ¼.

For James Smith.

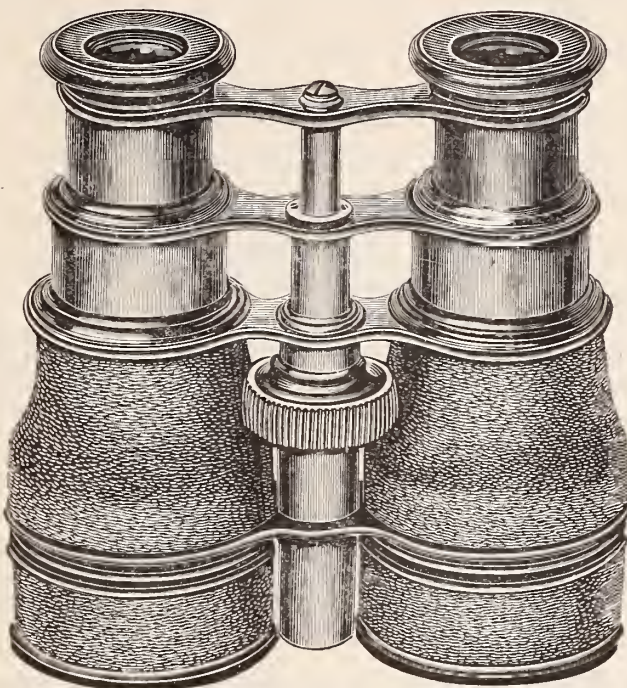
1, 19, '99.

R. H. Knowles, M.D.

(To be continued.)

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FIELD, MARINE AND
OPERA GLASSES.



DOUBLE DRAW EXTENSION,
Patented Jan. 1, 1895.

MOST COMPACT FORM,

MAXIMUM POWER.

Largest Stock
in the
United States.

MARQUE DE FABRIQUE



None genuine with-
out trade-mark
stamped under top
cross-bar.

ASK YOUR JOBBER
for This Line.

SUSSFELD, LORSCH & CO.,

37-39 MAIDEN LANE, NEW YORK.

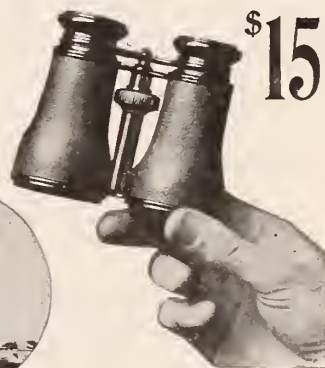
PARIS: 21 RUE DE L'ECHUIER.

Geneva Superior Binocular

With the naked eye.



With Geneva
Superior Binocular.



The most successful combination Field and Theatre Glass ever placed on the market. The equal in magnifying power, field view and clearness of definition to other Binoculars costing twice as much.

Extensively advertised in the leading magazines and having a phenomenal sale. Every optical dealer should have the "Geneva Superior" in stock. Send for terms and discounts and for sample copy of our beautiful booklet, "The Near Distance," which we give to our sales agents for distribution among their customers.

GENEVA OPTICAL CO., GENEVA, N. Y.

N. B.—GENEVA R WORK IS ACCURATE. TRY IT.

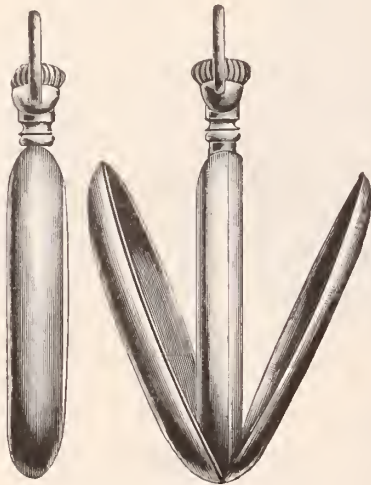
Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

SWEEP SMELTERS AND ASSAYERS.

L. & M. WOLLSTEIN,

16 John St., N. Y.

TELEPHONE, 5644 CORTLANDT.

Refiners of all kinds of Gold, Silver, Platinum
and Sweepings. Dealers in Gold and Silver
Assay Office Bars. Highest price paid for old
gold and silver.



**HENRY C.
HASKELL,**

Designer
and Maker,

Fine Gold
Rings, Medals,
Society Pins,
Emblem Jewels,
Etc.,

From exclusive
designs,

9-11-13 Maiden Lane, - NEW YORK.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. All queries received are also answered promptly by mail.

EUFULA, Ala., April 18, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly send me the names and addresses of several optical schools in Canada.

Very truly,

J. B. WHITLOCK.

ANSWER:—The Optical Institute of Canada is at 1685 Notre Dame St., Montreal, P. Q., and the Canadian Ophthalmic College is in Toronto, Ont.

LIMA, O., April 23, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly give me the address of one or more manufacturers of small articles from sheet brass, nickel and aluminium, such as suspender buckles, skirt holders, clasps or cuff holders? A general line of that class of goods.

Yours respectfully,

H. C. McComb.

ANSWER:—For aluminium novelties we refer correspondent to Reymond & Gottlob, 831 Broadway, New York, and E. A. Fargo & Co., Attleboro, Mass.; for brass or German silver novelties, the Novelty Mfg. Co., Waterbury, Conn.

NEWARK, N. J., April 22, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us who makes a match box with Shrine emblem in gold or sterling silver?

Yours very truly,

UNGER BROS.

ANSWER:—We are unable to find any party who carries these goods in stock. Any one who makes the boxes can apply the emblem on order.

NEW YORK, April 30, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly do me a favor and advise me whom I could go to to get a porcelain photo made from a photograph? And oblige,

Yours truly,

FRED. KAUFMAN.

ANSWER:—Goldstein Engraving Co., 45 Maiden Lane, New York, do this work.

WATERTOWN, N. Y., May 2, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform me where I can purchase a line of small, cheap pewter mugs, suitable for prizes, and oblige,

Yours truly,

J. S. BAIRD.

ANSWER:—International Silver Co., Meriden, Conn. Reed & Barton, Taunton, Mass., also make a line of nice pewter trophies.

DETROIT, Mich., May 2, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly give us the names and addresses

of makers of plain flint glass bases for silversmiths, such as vaseline jars, ink wells, etc.?

Yours respectfully,

ROEHM & SON.

ANSWER:—Fostoria Glass Co., Fostoria, O., make these articles.

SHELBYVILLE, Ind., April 27, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give me the address of the manufacturer of "Colonial" cut glass ware? It is made perfectly plain. I have been a subscriber to your paper about 32 years.

Yours very truly,

F. C. SHELDON.

ANSWER:—C. Dorflinger & Sons, 36 Murray St., New York, make the "Colonial" cut glass ware.

CLEVELAND, O., April 30, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly let us know who makes sterling silver flat ware in "Tudor" pattern? And oblige,

Yours truly,

ARNSTINE BROS. & MIER.

ANSWER:—Dominick & Haff, 860 Broadway, New York, are the manufacturers of the "Tudor" pattern in sterling silver flat ware.

NEWARK, N. J., April 30, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly advise us where a customer can obtain pen trays with beaded edge.

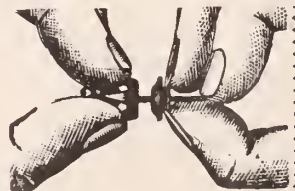
Yours very truly,

UNGER BROS.

ANSWER:—From Gorham Mfg. Co., Broadway and 19th St., New York; Simons, Bro. & Co., 611 Sansom St., Philadelphia, Pa., New York office, 19 Maiden Lane.

Dun's Review says, in a recent issue: A firm in Lancashire, England, desires correspondence with American manufacturers and exporters of clock and watch movements, watch cases, watchmakers' and jewelers' tools, materials and sundries, optical goods, etc.

A new corundum company, with an authorized capital of \$1,000,000 and head office in Toronto, Can., have been incorporated, called the Imperial Corundum Co., and the following are provisional directors: Llewelyn A. Morrison, mining engineer, and James Curry, promoter, Toronto; Rev. Phillip S. Merrill, Buffalo; George A. Sanborn, promoter, Kenmore, N. Y., and Augustus J. Hathaway, real estate broker, North Tonawanda, N. Y.



THE WASHBURN MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

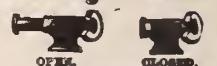
HOLDS SECURELY ON SMOOTH WIRE.

Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.

DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN Safety Catch



FOR BROOCHES.

Can be applied to
any work where Pin
Tongues are used.

ALOIS KOHN & CO.,

SOLID GOLD CHAINS,

4 MAIDEN LANE,

Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

UNDER ONE ROOF.
 22-Departments-22
 Jewelry and kindred lines.
 Utilize our 1901 Catalogue,
 "The New York Jeweler,"
 THE MOST COMPLETE PUBLISHED.
S. F. MYERS CO.,
 48-50 MAIDEN LANE, N. Y.



Established 1867.

GEO. E. HOOPER,
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 22 Hanover Street, also
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 BOSTON.
 CASH PAID FOR
 STOCKS IN STORES.

Mounted
 Diamonds.

WM. KINSCHERF,
 63 MAIDEN LANE, NEW YORK.
Diamond
Mountings.
BROOCHES A SPECIALTY.

GARREAU & GRISER,
 68 & 70 Nassau St., New York.
GLAPIDARIES. PRECIOUS
EMS in Unique Cuttings. STONES.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
 Manufacturer of
 Fine Balances and
 Weights
 for every purpose where ac-
 curacy is required.
 Office and Salesroom,
 194 BROADWAY,
 Tel. 370 Cortlandt. NEW YORK

DON'T FORGET THE JEWELERS' CIRCULAR PUB-
 LISHING CO.'S BOOK LIST when in want of any techni-
 cal work in the Jewelry or Kindred Trades.

After Inventory

we find a larger stock on hand of some staple goods than we wish to carry; some of them we have discontinued manufacturing. The new samples crowd out the old, so we have marked down, to prices that will prove attractive to close buyers, many of them, consisting of

**Gold Pens and Holders, Pencil Cases,
 Pencils, Toothpicks, Glove Buttoners, etc.,**

in silver, rolled plate, agate, pearl, etc. We will take pleasure in quoting prices and furnishing samples for inspection on application.

Mercantile Fountain Pens

IN NEW STYLES, IN CABINET
 and SHOW-CASE ASSORTMENTS.



No. 3. Chased Barrel, Gold Bands. 3 size. Retail at \$3.00.

Made and fully warranted by

AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

MANUFACTURERS OF GOLD PENS, PENCILS, TOOTHPICKS and NOVELTIES.

General Agents for Paul E. Wirt Fountain Pens.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
 FINE VELVET AND
 LEATHER NOVELTIES.

51-53 W. 13th STREET,
 NEW YORK.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed,
 insuring maximum space
 of display and beauty
 in design.

PATENTED APRIL 23, 1901.

John A. Bank & Bro.,

Cabinet Makers in
 Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

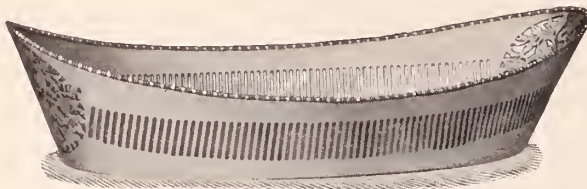
PAIRPOINT CORPORATION

AND

MOUNT WASHINGTON GLASS CO.,

NEW BEDFORD, MASS.

Silver
Plate.



No. B 1228, BREAD TRAY.

Rich
Cut
Glass.

38 Murray Street, New York.

220 Sutter Street, San Francisco, Cal.

Temple Building, Montreal, P. Q.



KETCHAM & McDOUGALL,

Manufacturers,

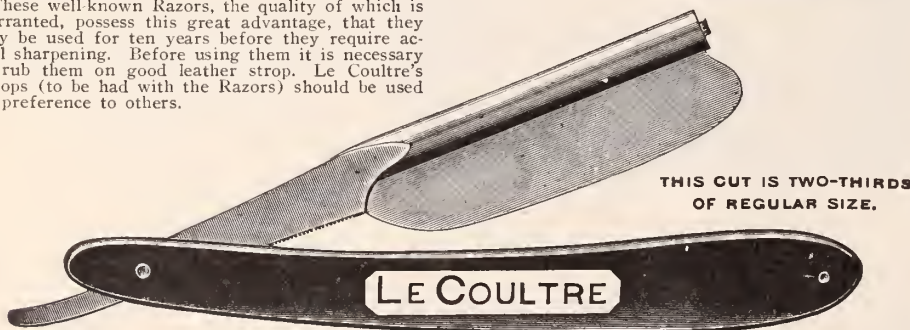
Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for
Catalogue.Established
1832.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Stropps (to be had with the Razors) should be used in preference to others.

THIS CUT IS TWO-THIRDS
OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEYBROS., MATHEZ & CO.

Send for Price-list.

Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

Established 1879.

Manufacturer of

LOUIS W. HRABA, Fine Leather Goods,

29 East 19th St., New York.

Exclusively for the Jewelry Trade.

"TRADE-MARKS"

of the JEWELRY and KINDRED TRADES will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. Price, Book and Supplement, \$2.50. THE JEWELERS' CIRCULAR PUBLISHING Co., 11 John Street, New York.

CROUCH & FITZGERALD,

Jewelry Trunks
and Cases,

161

Broadway,

Bet. Cortland and
Liberty Sts.

688 B'way,

723 6th Av.

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Tariff Decision on Statuary.

Judge Coxe Gives an Important Decision of Interest to the Bric-a-Brac Trade.

An important decision upon the classification of statuary under the Tariff act was rendered by Judge Coxe, in the United States Circuit Court, New York, Thursday. The decision is on the protest of Townsend & Townsend, and while it ostensibly reverses the previous decision of the Board of United States General Appraisers in the same case because of newly introduced evidence, it actually reverses this and many other previous decisions handed down by the Board on reasoning from admitted facts, and takes issue with the Board's opinion on many points. The decision will be of vital importance to the many importers of statuary, marbles, bronzes, etc., who sell to the jewelry trade, and is in full as follows:

UNITED STATES CIRCUIT COURT.
Southern District of New York.

TOWNSEND & TOWNSEND

vs.

THE UNITED STATES.

No. 2,996.

Appeal by the importers from a decision of the Board of United States General Appraisers, which sustained the assessment of duty by the Collector of Customs upon the importations in question.

Howard T. Walden, counsel for the importers.

Henry C. Platt, Assistant United States Attorney, for the United States.

Coxe (orally).—The Collector assessed duties upon the importations under paragraph 115 of the Tariff act of 1897 as "manufactures of marble." The importers protested, insisting that they should have been assessed under paragraph 454 of the same act as "statuary, the work of a professional sculptor."

As the case appeared when before the Board of General Appraisers, there was no evidence to show the professional character of the persons who made the imported statuary other than the declarations of the sculptors themselves and the consular certificates attached to the invoices. On the other hand, the United States produced the testimony of a number of sculptors of this country who gave it as their opinion, after examining the importations, that they were not works of art, were not the work of a professional sculptor, but were, as characterized by them, ordinary commercial or "cemetery" statues. Upon that state of facts there could be no reason for disturbing the conclusion reached by the Board. But since their decision, evidence has been taken in this Court which, it seems to me, very materially changes the situation.

The paragraph in question provides that the term, "statuary," as used in the act, "shall be understood to include only such statuary as is cut, carved or otherwise wrought by hand from a solid block or mass of marble." These importations are cut, carved and wrought by hand from a solid block of marble. The paragraph further provides that the statuary must be the production of a professional sculptor. I do not understand that the Court is precluded in determining what a professional sculptor is by the opinions of other gentlemen who are professional sculptors themselves, whether they reside in this country or in the country where the statuary is made. I suppose if we were to define what a professional sculptor is, we would say, among other things, that he is a

graduate of an art school, a man educated in his profession, and who is capable of making statuary which gives a pleasing and artistic impression to the eye. It is not a question of degree; it is not wholly a question of the opinion that others may entertain of his work. There are good sculptors and there are poor sculptors, just as there are good painters and poor painters. But I think that there can be no question that a picture painted by a graduate of an art school is a painting, although it is far inferior to the work of a Meissonier or a Raphael. So, in this case, these productions may not have all the artistic features that the American sculptors who testified in this case are capable of putting into marble; but that cannot be the test. If that were the test, works of art might be narrowed down to the productions of a few men who are at the head of their profession.

The fact that these importations are used in cemeteries would also seem to be wholly immaterial. It is not a question where they are used; the question is what they are, and everyone who has any knowledge at all upon the subject will recognize that some of the most beautiful statuary in the world is found in the cemeteries. Witness the Pere la Chaise, the cemetery at Genoa or even Greenwood.

Nor do I think the question can be determined by the fact, if it be a fact, that these are copies from models made by other sculptors. I suppose that if Mr. Karl Bitter or any sculptor of recognized ability should copy the Venus of Milo or the Dying Gladiator, and send it here, it would be regarded as a work of art, notwithstanding that the model was made centuries ago.

In this case we have the fact undisputed that each of the sculptors whose work is in question was graduated from the Carrara School of Art; and, so far as appears, that is a well recognized school.

It also appears from the uncontradicted testimony that each one of the statues in question was actually made by the sculptor himself. The model made by him was cut out of the rough stone and afterward the sculptor put on the finishing touches. It must be that these statues are the work of a professional sculptor within any rule the Court can formulate.

If the photographs that are presented here properly represent the importations, as I suppose they do, no one can say that the statues do not have some artistic merit. In other words, I think the new evidence taken in this case differentiates it very materially from the case before the Board, and the Court must find as a matter of fact that these particular statues are the work of a professional sculptor and therefore entitled to come under paragraph 454 of the Tariff act. This leads to a reversal of the decision of the Board of General Appraisers.

At the recent auction of the stock of H. B. Herts & Sons, New York, a Louis XVI. *suite de salon* in Aubusson tapestry picturing "Love's Pastimes," one of the rare furniture groups of the collection which had attracted a great deal of attention, sold for \$1,100. It consisted of a sofa and four chairs. They come from the last Paris Exposition. The 17th century tapestries "Atalanta's Race" and "Antony and Cleopatra" sold respectively for \$500 and \$430. The Empire clock and two candelabra, all in bronze and ormolu, sold for \$750. A carved ivory tankard, mounted in silver, a Nuremberg piece, sold for \$200.

THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

JEWELERS who experience a demand for antiques and novelties will do well to look over the stock of Sydney J. Manby, 1 W. 38th St., New York, which includes a large and varied line of attractive novelties for the Summer trade. Among the articles in which fine assortments are to be seen are pipe racks, bronze ash receivers and other gifts for smokers, all of unique and attractive designs. Vienna novelties, paper cutters, clocks and jeweled photo frames are also displayed in great variety.

ART METAL GOODS
FOR JEWELERS.

AMONG the many lines of American art metal goods manufactured by the Goodwin & Kintz Co., Winsted, Conn., now offered to jewelers, are lamps, pitchers and vases, novelty clocks, candlesticks, five o'clock teas and chafing dishes. One of the latest of the clocks is a seven inch variety, made in French gilt or ormolu, while in the vases are some pretty pieces with gold plated trimmings, whose bodies are ornamented with a poppy treatment in pink, green or blue.

A NEW ART
GLASS WARE.

JEWELERS handling fancy imported glass ware will be interested in the collection of fine vases and flower bowls in a new art glass, which L. Straus & Sons are now showing at their warerooms, 42-46 Warren St., New York. The pieces show iridescent colorings with metallic luster, and are on the order of Favril glass. From no two points of view do the colorings appear the same, this effect being due to a pyro finish, produced by frequent treatments before a flame. Besides vases and bowls the line also includes many articles of utility and shows a great variety of shapes, both on antique and modern lines.

THE RAMBLER.

A single set of spoons lately brought 1,000 guineas in London. They were spoons of the historic James I. "Apostle" pattern, dated 1617. Only two such other sets are known—one at Corpus College, Cambridge, the other at the Goldsmiths' Hall.

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Providence, R. I.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

(Continued.)

Twists in Pintongs.—Pintongs having twists in the middle are made by drawing the wire to the desired thickness and hammering it slightly flat in its middle portion, after which it is annealed, and then by holding the ends of the flat surface in hand vises or pliers, twisting the wire four or five times. Anneal again and draw the pin, twist and all, through the hole in which the wire was last drawn. This will smooth the twist and the pin is ready to be made up.

Repairing Set Rings.—Set rings broken at the joint are the easiest to repair, as all that is necessary to be done is to file the broken ends even and to join them so that they meet nicely, without any pressure and with the same curvature of the ring. A joint of this kind will solder nicely, but where the ends meet with pressure, they will, when heated, spring into a V-shape and cause considerable trouble. Having joined the broken ends, take a piece of tissue paper and fold it until it is about one-half an inch wide and from three to six inches long, according to the size of the set to be protected. This is saturated with water and wrapped around the set, after which the joint is coated with borax paste and a small piece of solder applied. To solder the joint, thus prepared, hold the set between the thumb and forefinger of the left hand and blow a strong flame onto the joint, and somewhat on either side of it, until the solder flows. As soon as this is done, dip the soldered part into pickle and rinse it in clean water. The tissue paper is then removed and the surplus solder filed from the inside of the ring with a fine half-round file. Then the ring is placed on a mandril and "rounded up." This done, its sides and surface are filed even and smooth with a fine file, and the stones securely fastened so that they will not be lost while the ring is being polished or worn.

(To be continued.)

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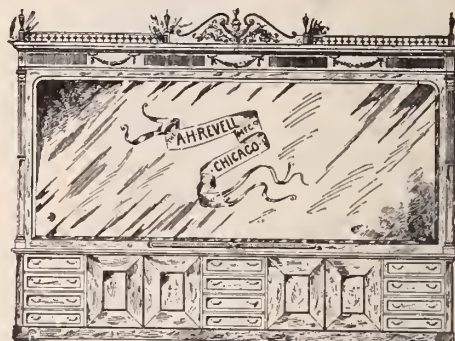
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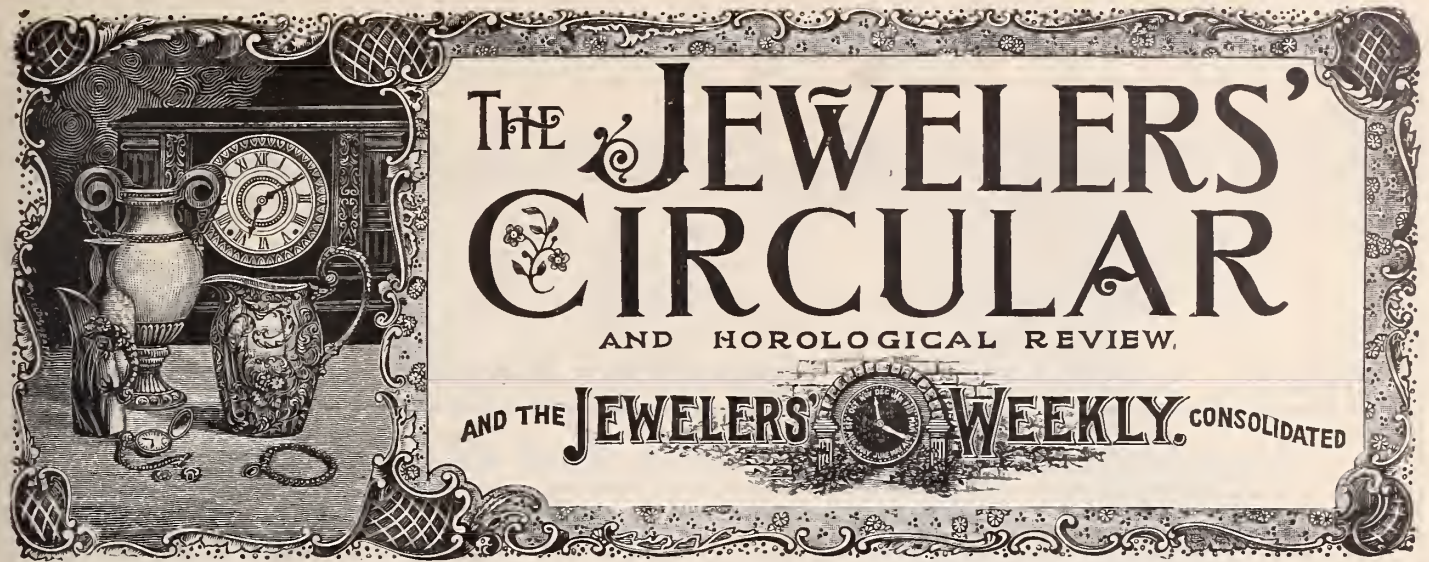
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32D YEAR.

NEW YORK, WEDNESDAY, MAY 22, 1901.

VOL. XLII. No. 16.

THE SILVER SERVICES OF OUR NATION'S NAVY.

THE silver services of vessels of the new American navy, which have been published in this journal from time to time, include nearly every set presented by the people of a city or State to the cruiser, battleship or other vessel named in its honor.

A notable omission in THE JEWELERS' CIRCULAR-WEEKLY's series of articles was the service of the first class armored cruiser *New York*, presented about 10 years ago by the people of the metropolis through the *New York Herald*. This service was one of the first presented to the navy, and the act of the donors established a precedent which has since been universally adhered to by the residents of other cities after which new vessels are named. The *New York's* silver set differs from those of recent years, inasmuch as it consists of a dinner service instead of the banquet service

now generally given. It includes a centerpiece, soup tureen and stand, meat dish and cover, two vegetable dishes, two entrée dishes, fish dish, salad bowl, four large compotiers, butter dish, gravy boat and sauce boat. The decoration of the pieces

is principally in deep border, showing a graceful and appropriate design, embodying American emblems, eagles, etc. In addition to this the pieces are handsomely inscribed. The service was designed and made by the Whiting Mfg. Co., New

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Maine.....	June 3, 1891
	Detroit,
	July 20, 1892.
	Montgomery,
	Feb. 15, 1893.
	Cincinnati,
	Sept. 26, 1894.
	April 24, 1895.
	Minneapolis,
	May 1, 1895.
	Brooklyn,
	Feb. 12, 1896.
	Nashville,
	May 13, 1896.
	Iowa,
	July 22, 1896.
	Raleigh,
	Oct. 7, 1896.
	Oregon,
	April 28, 1897.
	Massachusetts,
	June 9, 1897.
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	New Orleans,
	June 7, 1899.
	Kentucky,
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	Indiana,
	Aug. 30, 1899.
	Marietta,
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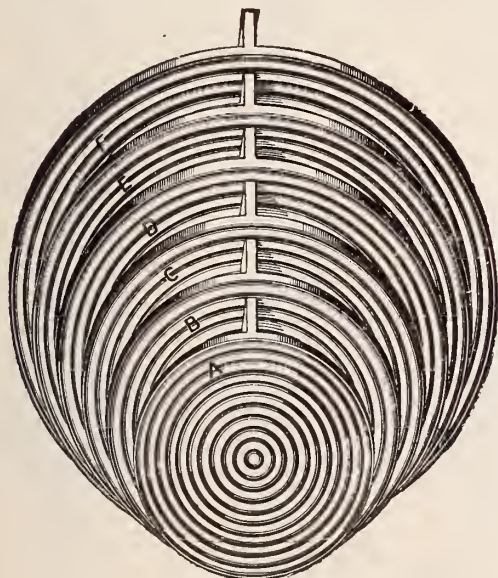
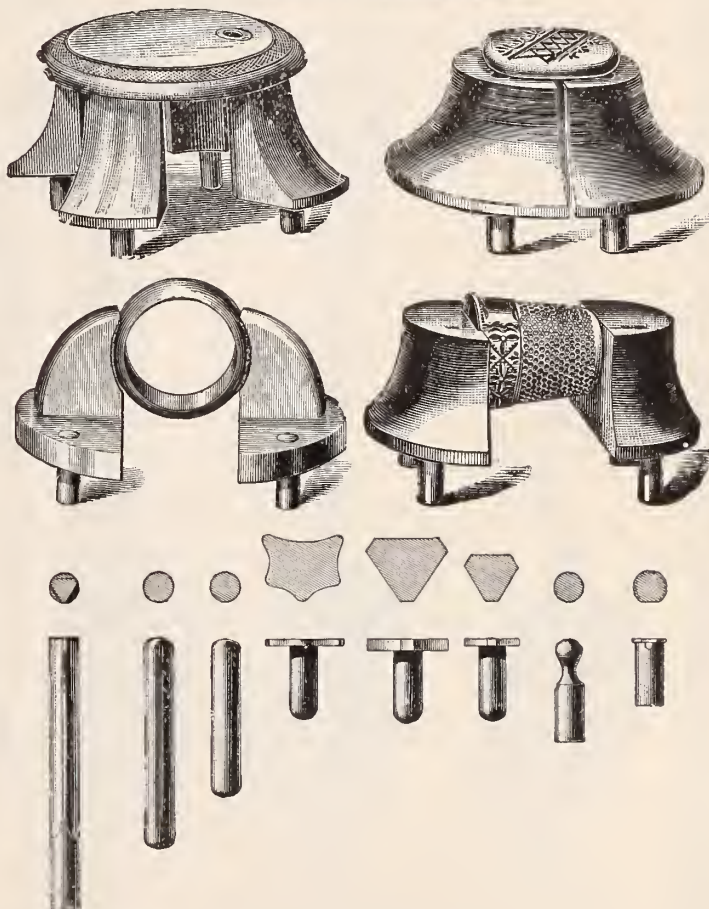
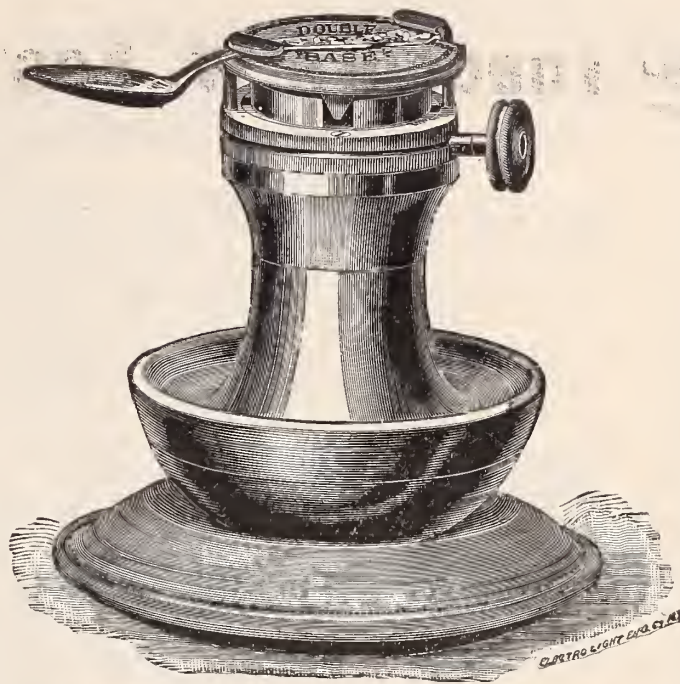
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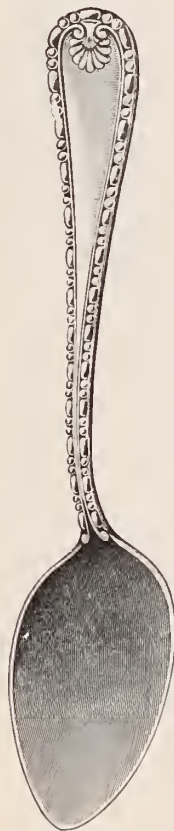
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NEW YORK, 9-13 Maiden Lane.

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Reigning Paris Fashions.

PARIS, May 10.—In fashionable feminine circles a sensation is being created by the magnificent display of Spring novelties now to be seen in the leading jewelry stores of the Rue de la Paix. In fact, these artistic creations are veritable marvels of grace and good taste.

Among the neck pendants scoring the greatest success, I noticed an exceedingly attractive one of enameled dead gold representing a woman's head surrounded by dainty flowers. The chain is adorned, at regular intervals, by delightful floral motives exquisitely enameled.

Bracelets are certainly coming in. One could hardly find anything more effective than the new ones exhibited, consisting of large and flexible links of dead gold starred with enamel or precious stones. Others, that are also in the best taste, are composed of a small and supple chain of green gold adorned with elegant motives of chased matt gold.

Fine opal is still to the fore. As an example, I will cite lovely and popular necklaces composed of small balls of opal alternating with dainty disks of white topaz or rock crystal. Worthy of mention also are those consisting of cabochons of sapphire alternating with the above mentioned disks and adorned here and there with fine pearls.

Tags and aiguillettes of chased matt gold or silver are more and more in favor. Many of the former are in the

Louis XV. style or represent tinted flowers in the "new art" style, such as roses, carnations, pansies, orchids, etc. Plates of enameled dead gold for belts and collars are the prevailing fad among fashionable women. In this charming line, let me mention a startling novelty, which is much worn as a collar plate. It consists of two legendary birds gracefully contorted and holding an enormous pearl in their united beaks. These birds, whose bodies are thickly studded with rubies intermingled with sapphires, rest upon a hawthorn branch of gold of various colors.

For evening wear, large combs have again taken on all their old time popularity. Cameo combs are among those particularly favored. I will mention, too, the magnificent new ones in which nymphs, chimeric beings or floral motives intermingle with different shades of gold. The latest creation in this kind of hair ornament is the comb whose head of chased matt gold bears in the middle an antique stone set in the center of a disk of brilliants.

Rings are more worn than ever. The long shape is still much favored by *élégantes*, who have all their fingers ringed, and while, one day, they wear rings with stones of white color, such as pearls, opals and diamonds, the next day they display another hue, wearing rings with emeralds or rubies.

Long chains are more and more in vogue. The latest patterns in this popular line are of red or green gold and are

adorned with sprays of fuchsias, periwinkles or orchids marvelously enriched with enamel and precious stones.

Ladies' watches are either attached to the bodice by means of richly jeweled knots or suspended from a short chain fixed to the waist. From the other end of the chain hangs a breloque or some artistic *motif*. Ancient gold plates in the Louis XIII. or Louis XIV. style adorn gracefully this sort of chains.

Charming and quite new is the sil-



NEW SILVER POCKET GLASS.

ver pocket glass represented by the accompanying picture. This popular trinket is in the Louis XV. style and is much worn as a breloque. Apropos of breloques, I must mention the most important feature of the season, that is to say, the growth in popularity of artistic medals of gold or silver, which are so much appreciated by fashionable women.

A. L.

The best Horse-Timers are

Waltham Chronographs.

NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from \$50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.

N. H. WHITE & Co.
21 MAIDEN LANE,
NEW YORK.

Samples at New York Salesroom,
41 UNION SQUARE.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Traveling equipments of all kinds are now in demand. Among very elegant leather bags are those in a dark, rich green, furnished with the various toilette requisites, which latter are rendered in silver-gilt. Some of the finest bags are very high-framed, with long, sloping upper portion. Shapes and colors, however, are many, and gilt, silver, ivory and ebony are all represented in the fittings.

For the voyager, a number of conveniences in medicine and scent bottle cases are prepared. The latest idea is a round case, after the shape of a cuff box, containing bottles with one curved and two straight sides, three, four or five bottles in a case.

Men's flat, folding leather cases guard all the necessary appointments for the toilette; the mountings include the various popular materials.

Fine cases for playing cards take the form of pretty leather bound books closed with a leather strap and button.

Silver mounted Penang provides a very popular light walking stick; triangular or square sticks are the latest swell novelty; sword canes are to be had and tortoise-shell canes touch the acme of exclusive style.

Parasols, large and gorgeous, are in gay wood handles, one of which is smooth, highly polished and adorned with a golden serpent extending lengthwise of it in fascinating curves.

"White Rat" scarf pins of white enamel, with pink, gem-set eyes, are a recognition of one of the newer movements of the day. Buffalo pins and rings afford symbols of the great exposition and another "new order," while "Elk" jewelry appeals to a constituency all its own.

Many taking items abound in the odd and fancy pieces and small sets that have their innings with the wedding season, of which June is the high priestess among the months.

A very beautiful orange spoon set is finished in gilt with a decoration of the orange fruit in tawny yellow and leaves in dark, lustrous green on a ground of white enamel.

A set of strawberry forks in gilt is enriched with a graceful, floral pattern, adapted from the fruit blossom and foliage.

Some unusually light, soft shades of silver are seen—a marked contrast to the dark grey tones affected for some time past.

A set of coffee spoons with the upper part of the handles a mass of forget-me-nots, part of them in light silver finish and part in forget-me-not blue enamel, make a graceful little gift for various occasions.

ELSIE BEE.

EXCLUSIVE *Things in Sash Buckles.*



Jno. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; Louis B. Cummings, Representative.

"Watch Our Ads."



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE **TRADE ONLY.**

860 Broadway,

UNION SQUARE.

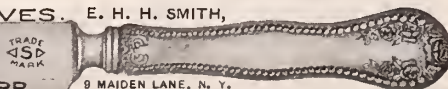
NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.



FOR THE JUNE WEDDING TRADE.

THE STRATFORD.

OUR NEW
FLORAL DESIGN
REPRODUCING
THE CARNATION.

MADE IN
A FULL LINE
OF
SPOONS, FORKS
AND
HOLLOW-HANDLED
CUTLERY.



A BEAUTIFUL STERLING SILVER PATTERN, FINELY FINISHED, AT A MODERATE PRICE. WRITE FOR LISTS.

INTERNATIONAL SILVER CO., SUCCESSOR TO
NEW YORK. SIMPSON, HALL, MILLER & CO., CHICAGO. WALLINGFORD, CONN. SAN FRANCISCO.

"Alice Nielsen" Serpent Bracelet.

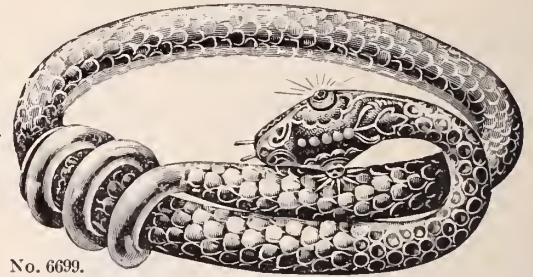
THE FAD OF THE HOUR.



No. 6563.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAIN BAGS AND PURSES, All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS. Factory,

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

CASTING AND FINISHING

WORK OF

Gold, Silver, Bronze, Etc., for
Jewelers and Silversmiths.

Specialty of Casting
in Wax Process.

New Art Foundry Co.

817-821 JOHN STREET,
W. HOBOKEN, N. J.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,

3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequaled.

Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S HOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE. Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

WATCHES OF PRECISION.



10 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland.

21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.

The Diamond Markets.

AMSTERDAM, May 6.—The market here has had more animation the past week. Rough remains high and scarce. Several buyers were present, among them three or four Americans, who bought several lots of m^êlées. A large number of lots changed hands among the local merchants, with the idea to sell to American firms later when the occasion presents, at higher prices. This is a sure speculation, as they are certain the goods will not lose in value. The rise in the price of diamonds rules.

News has been received from New York that the new diamond factory, to be founded in that city, will be managed by Edward Van Dam, not unknown here.

People here are hopeful that this and next month will bring more animation in the trade, notwithstanding the strong upward tendency.

ANTWERP, May 7.—Since last week no change is to be reported in the diamond trade. The general tone is rather steady. Offers have been made from all sides and a good number of foreign firms have been represented in the market.

Mr. Lindenborn, of New York, returned here after a stay in Paris, and bought some lots of brilliants, two, three and four grains, especially silver cape goods. Two other New York men, Messrs. Fink and Arnstein, arrived here and made offers on several lots of good m^êlées. Büsch Frères and Riès & Co. have done fine business for the United States the past week.

As a rule, the new merchandise coming now into the market is held at 25 francs per karat more than before, all the old rough goods having been nearly cleared out. A good deal of polished goods was taken by the jewelers, owing to their large sales for the First Communion, which took place last Sunday.

The syndicate of proprietors of diamond factories held a meeting, last week, and decided to give a large premium to persons who give a clue to the perpetrators of the recent diamond thefts in their factories.

LONDON, May 6.—The situation remains unchanged here with no variation in the prices of rough. The financial position is good in England and reports from France and Germany are very satisfactory.

The following firms were represented here, last week: Bernard Mecussen & Co. and Van den Bosch Frères. Mr. Uhlmann, diamond merchant, did good business with Antwerp through Mr. Lippmann. He bought a nice lot of medium m^êlées at a good price.

Many deals were concluded, last week, in polished goods, and Mr. Devies, of Birmingham, was one of the largest factors in the market here.

Merchants note with much pleasure that bracelets have again become fashionable.

The pearl market continues to be very firm. Coral is following the vogue it receives in Paris and owners are able to make money from it, after a rest of several years.

PARIS, May 6.—During the past week the

Chester Billings & Son

1840 SUCCESSORS TO RANDEL
BAREMORE & BILLINGS 1901

1840
Randel & Baremore

1866
Randel, Baremore & Co.

1880
Randel, Baremore &
Billings

IMPORTERS OF

D I A M O N D S

OTHER PRECIOUS
STONES, AND PEARLS

D I A M O N D J E W E L R Y

New York
58 Nassau Street
29 Maiden Lane

London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE



MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

Bead Necklaces.



14 K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.

Turquoise Sash Brooches.

Illustrations
1/8 size.

Send for Selection of Latest Novelties.

Turquoise Sash Brooches, "L'Aiglon" Silk Fobs, Alice Nielsen Serpent, Carmen and Melba Bracelets, Serpent Barrettes, Bag Tops, Fish-Scale Purses, Walnut Toilet Cases, Walnut Coin Holders.

A one-cent postal brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.



tone of the Paris diamond market was favorable. The first days of the week were rather quiet, but in the following days there were large transactions. Prices were very firm and sustained.

Mr. Strasburger made several purchases for the United States. He bought particularly good mîlées and small goods. Another buyer, Mr. Strauss, of this city, made his choice in two, three and four grain brilliants. There is a good demand for gross goods, and stones of 10 karats are required by several firms.

The market for roses has become very weak, but the reason remains unknown.

The offices of A. Blattmann, formerly at 28 rue Grange Batelière, are now at 43 rue Lafayette.

Mr. Slabodsky's office is now at 24 rue Baudin.

Interesting Suit Over a Share of Stock of The Dueber Watch Case Mfg. Co.

COLUMBUS, O., May 14.—In the case of The Dueber Watch Case Mfg. Co. against William J. Piero, trustee of S. J. Hecklinger, which was decided by the Supreme Court of Ohio, last week, an interesting question was raised. The case was on error from the Circuit Court of Stark county, and the question raised was whether a demand made by the equitable owner of a share of stock in a corporation upon a trustee for the delivery of the stock could be enforced.

The petition alleges that one, John A. Coburn, a superintendent in the employ of The Dueber Watch Case Mfg. Co., was

given four shares of the stock of the company, with the understanding that they were to be returned to the company on demand. Coburn transferred one share, then valued at \$1,000, to Thomas F. Turner, who, in turn, transferred it to William J. Piero, trustee for S. J. Hecklinger. When Piero presented the share of stock to the company for transfer upon their books, they refused to comply with his request, claiming that they were the equitable owners of the share under an express agreement with Coburn. Suit was instituted by Piero against the company for \$2,000, claiming that the share of stock had appreciated in value to the extent of \$1,000 over its par value. Judgment for \$1,177.75 was rendered in favor of Piero, as trustee, in the Court of Common Pleas, which decision was affirmed by the Circuit Court and in turn affirmed by the Supreme Court, thus holding that Coburn was the equitable owner of the share at issue, and could dispose of said share at his pleasure and such transfer be recorded on the books of the company.

A suit similar to the above is now pending in the Supreme Court, under the same title, but will probably be dismissed, as the same question is at issue.

Death of Joseph Angstadt.


MILTON, Pa., May 14.—Joseph Angstadt, the oldest jeweler and watchmaker of this place, died yesterday. He was 87 years old. He was a prominent member of the councils of Trinity Lutheran Church.

TRADE **1835-R-WALLACE** MARK

R·WALLACE·&·SONS·M'F'G·CO

SILVERSMITHS,

WALLINGFORD·CONN·



THE "ANJOU"

"1835-R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.


Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



THE "STUART"

Factories-WALLINGFORD, CONN.

BRANCHES

226 5th Ave., NEW YORK-131 Wabash Ave., CHICAGO

120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

A BUSINESS REPUTATION

NO business capital is more valuable than a reputation for selling the best goods only. Those that everyone knows are just what they are represented.

They need not cost any more, but their intrinsic value should be beyond question.

Our business reputation is known the world over. It has been thoroughly tested by time.

GORHAM SILVER has always represented the best traditions of the Silversmith's art and the trade mark it bears has been an absolute assurance of standard value.



A stock of GORHAM SILVER identifies your name and your business methods with ours.

Dry Goods stores can not share it, for we sell Silver to the legitimate Jewelry Trade only.

GORHAM SILVER is made to meet every demand. You need not go elsewhere for any large or small detail of your stock.

The GRAND PRIX awarded to Gorham Silver at Paris was an acknowledgment that it represents the world's best work of the modern Silversmith.

GORHAM MFG. CO., SILVERSMITHS

Broadway & 19th Street

BRANCHES

NEW YORK
21-23 Maiden Lane

CHICAGO
131-137 Wabash Avenue

SAN FRANCISCO
118-120 Sutter St.

WORKS: PROVIDENCE AND NEW YORK

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

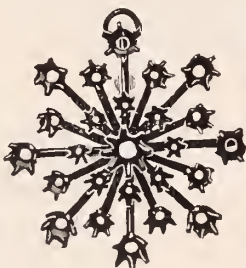
329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.



No. 461.



No. 222.



No. 462.



No. 198.



No. 460.



No. 206.



No. 218.



No. 327.



No. 239.



No. 306.



No. 329.



No. 325.



No. 349.

PITZELE & BASCHKOPF,

Makers of FINE DIAMOND MOUNTINGS,

12 MAIDEN LANE,

NEW YORK.

Our styles and prices can't be beat. Send for a sample line and be convinced.

Claim that Million Dollar Advertising Clock Rights Have Been Given Away.

CHICAGO, Ill., May 8.—An advertising agent of this city claims to have made a discovery, very important to him and other people in a similar line of business, that the Government, through the Post Office Department, has given away a right to place electric time clocks in post offices for which his company would be willing to pay \$1,000,000. One of the clocks was placed in the post office at Pomeroy, O., the agent says, and afterwards at several other places in that section of the country. The agent says that not only is he willing to pay the amount mentioned for the right, but that he did make the offer and was denied the privilege.

The advertising clocks are of a style similar to those which were placed in many post offices some years ago, but which were removed under a ruling of the Post Office Department that no advertising matter should be placed in post offices in any form, except that of the Government. The clocks are surrounded by a frame in which advertising cards are displayed. The clocks purport to be put up by the Railroad Time Advertising Co., of Chicago, but in every instance a notice is conspicuously posted referring prospective advertisers to the local agent of the Western Union Telegraph Co. W. H. Brainard, president of the Railroad Time Advertising Co., is an official of the Western Union Telegraph Co.

Jeweler Chased Alleged Thief, but Did Not Recover Stolen Ring.

SEATTLE, Wash., May 8.—James Johnson was arrested to-day charged with the theft of a \$50 diamond ring from a tray in the jewelry store of Joseph Mayer & Bros., Cherry St. Yesterday afternoon a man entered the Mayer store and was shown a tray of diamonds. While the clerk's back was turned the prospective customer disappeared and a ring was immediately found to be missing. Jos. Mayer started in pursuit and caught Johnson within a block. The ring was not found in his possession. Mayer turned his prisoner over to the police. Johnson denies ever having been in the store.

Clocks Wanted for the Indian Service.

WASHINGTON, D. C., May 9.—The Commissioner of Indian Affairs is inviting sealed proposals until June 14, 1901, for furnishing the Indian Service with 50 eight-day, pendulum or spring lever clocks. The bids will be opened at San Francisco, Cal. Blank forms of proposal and full information will be furnished upon application to the Commissioner of Indian Affairs, Washington, D. C.

The two actions in the United States Circuit Court by the L. E. Waterman Co. against John P. Ambler, over alleged infringements of patents on fountain pens, were dismissed by Judge Lacombe, recently. Ambler died Feb. 6, and as the complainants did not revive the suit against his estate, the complaints were dismissed.

The "CARMEN" ADJUSTABLE BRACELET.



Warning: The patents (U. S. Patent No. 34,019, Feb 5, 1901, and 428,477, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, ATTLEBORO, MASS.
Chicago Office, 602 Columbus Memorial Building. New York Office, 200 Broadway.

OUR NEW FALL LINE NOW READY FOR INSPECTION.

Wm. S. Hedges & Co.,

IMPORTERS OF

DIAMONDS,

Other **Precious Stones and Pearls,**

HAVE REMOVED from 170 Broadway to

171 BROADWAY

(BENEDICT BUILDING),

NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building,
Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and **POLISHER** FOR THE
TRADE.Rough Recutting, Repairing and
Matching a Specialty.

Death of John S. Rowe.

LAWRENCE, Mass., May 13.—John S. Rowe, an old and highly respected citizen of this city, died at his home, May 8, at the advanced age of 73 years. The cause of death was pneumonia, with which Mr. Rowe had been ill only a few days. Mr. Rowe was a native of Sligo, Ireland, but early in life removed to St. John, N. B., whence he came to this city over 50 years ago, and has resided here ever since. He was a jeweler and for the past 10 years has held a responsible position with Hugo Beil.

Death of Mrs. Letitia Cook.

TRENTON, N. J., May 16.—Mrs. Letitia Cook, wife of E. R. Cook, of Cook & Jaques, jewelers, died on the 14th inst., aged 58 years. Mrs. Cook was a woman widely known throughout the State by reason of the interest she had always taken in the State Home for Girls, of the lady board of managers of which, for many years, she was a member. At the same time her husband was the directing manager, but both resigned when the outcry was made against the management of the Home as conducted by Mrs. Myrtle B. Eyler, the matron. There were two investigations of the Home, one by Governor Voorhees and the other by the Legislature, the result of both being the retention of Mrs. Eyler as matron.

The funeral of Mrs. Cook was held on Friday and was largely attended. Mr. Cook is the official United States weather observer and the State reporter on crops for this section.

Previous Decision Affirmed in Case of Neresheimer vs. Smyth.

ALBANY, N. Y., May 15.—In the Court of Appeals, yesterday, a decision was handed down affirming, with costs, an interlocutory judgment in plaintiffs' favor in the case of E. Aug. Neresheimer, *et al.*, respondents, vs. Thomas A. Smyth, *et al.*, appellants, on an appeal from a judgment of the Appellate Division, Fourth Department, which affirmed an interlocutory judgment in plaintiffs' favor. Arguments were heard in this case April 4. The action was brought to set aside a certain transfer of a stock of jewelry in the city of Rochester, and was a recent development in an old suit that was in the courts some eight years ago.

Thorpe & Hoberg, Sioux City, Ia., observed their first business anniversary, May 15, with a reception. Their store was filled with people who listened to orchestral music, admired the elaborate decorations of flowers, palms, smilax and ferns and the array of goods in stock. The show windows were specially arranged for the occasion and the whole affair was in keeping with live business methods of an enterprising firm.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

Incorporation of the Third Generation of a Clockmaking Family.

BROCKTON, Mass., May 15.—Gurney Bros., jewelers, have been incorporated under Massachusetts laws, dating from May 1. Lysander F. Gurney, a member of the original firm, was elected president; Merton S. Gurney, secretary, and Sanford K. Gurney, treasurer.

This business was started by L. F. Gurney in 1863, and occupied a small store on the north corner of Church and Main Sts. In 1870 he took his brother, Warren S., into partnership and the firm name was changed to Gurney Bros., the business front of the store being greatly improved at that time. In 1882 the business was moved to the northern section of the present store. W. S. Gurney died in 1896. The Gurney Bros. are third generation clockmakers, and Merton S. and Sanford K. form a fourth. The store was enlarged to its present size the early part of this year.

Bold Thief Robs Jewelry Store During Noon Hour.

GALENA, Kan., May 11.—While Charles H. Seiler was at dinner yesterday noon his jewelry store was robbed of 70 watches and a like number of gold rings. The burglar gained an entrance from the rear of the building and was possessed of more than ordinary nerve to commit the deed, as he was compelled to walk to the front of the building in order to secure the goods, with nothing but the plate glass front between him and the people on the street. This store is located next door to the post office, the busiest place in the city. Mr. Seiler's loss is about \$1,500.

Thieves Stole 26 Watches While the Circus Parade Passed.

OKLAHOMA CITY, Ok., May 14.—While a circus parade was passing, sneak thieves got into the back door of the Model Drug and Jewelry Store, and going to the jewelry department, which was left unguarded, stole a tray containing 20 ladies' watches. From another tray they took six gentlemen's watches. The total value is estimated to be about \$800.

Death of W. C. Osman, Sr.

MARSHALLTOWN, Ia., May 14.—W. C. Osman, Sr., one of the oldest citizens in this city, died suddenly last week of a complication of diseases. Mr. Osman was born near Dunville, Canada West, 77 years ago and resided there for many years. When he left Canada he first settled in Jackson county, Ia., and later moved to Cedar Rapids. After a three years' residence there he moved with his family to De Witt, and five years later, in 1872, he located in Marshalltown and engaged in the jewelry business.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦
OTHER PRECIOUS STONES,
PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

**FINE
 DIAMOND
 JEWELRY.**

26 Maiden Lane

(Southwest Corner Nassau Street).

NEW YORK.

PEARLS AND DIAMONDS		
SAPPHIRES	MILTON P. BAGG, RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES, 21 & 23 MAIDEN LANE, NEW YORK.	EMERALDS
	RUBIES	

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & Co.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

*Rubies — Emeralds — Sapphires — Colored and Fancy
 Shaped Diamonds.*

189 Broadway, New York.



IMPORTERS
 AND
 JOBBERS OF

**DIAMONDS
 WATCHES
 JEWELRY**

9-11-13 MAIDEN LANE,
 NEW YORK.

62-64 STATE STREET,
 ALBANY, N. Y.

What an English Watch Is.

Decision in Important Litigation Will Millitate Against Importation of Foreign Watch Parts.

LONDON, Eng., May 10.—The final stage of the law case dealing with the question as to what constitutes an English lever watch has at last been reached. In April, 1899, an action was commenced by the Prescott Watch Association and others against H. Williamson, Ltd., of London and elsewhere, charging them with selling, having possession of, etc., watches to which false trade descriptions were applied. Unfortunately, the decision of the highly technical points involved in the case devolved upon a London police Magistrate, as, although points of law were referred to a higher court, the Judges decided that the Magistrate's decision as to trade customs and so forth was upon a question of facts, and, therefore, did not call for their interference. The final hearing took place on April 16 last, the gist of the judgment being to the effect "that in the watch trade no watch was regarded as an English watch, or was rightly called English, which contained foreign parts of material importance other than the *hair spring* and *main spring*, or things of a comparatively insignificant character, such as *screws*, and that the portions of which complaint was made were of most material importance, and were imported from abroad in such a condition that they were foreign parts when they reached this country, and remained foreign parts after they were polished and fitted into the watches by the firm in question."

It cannot be said that the result of the litigation is quite satisfactory, but it is questionable whether any decision would have given us a generally acceptable definition of the question at issue. The net result of the case is that the English watch manufacturers will use less foreign material and import machinery suitable for the production of parts hitherto purchased abroad. The fact is that the traditional reverence with which patriotic Englishmen regard the words "English Lever Watch" is based rather upon insular prejudice than upon actual facts. It is practically a question of price. With *carte blanche* as to price the English maker can probably produce as good a watch as the foreigner, but value against value, especially lower in the scale, the American or Swiss maker can beat him.

The English trade laws and factory systems tell against native work. If all questions of origin were set upon one side and watches were sold purely upon questions of serviceableness, artistic merits and value for money, the proportion of foreign watches sold would be even greater than it is at present. The sooner English manufacturers wake up to the fact and set their houses in order the better for British trade.

R. F.

Creditors Accept L. W. Pennington's Offer of Settlement.

WORCESTER, Mass., May 18.—Lawrence W. Pennington, manufacturing jeweler, 6 Elm St., who recently asked for an exten-

sion, expecting to pay 100 cents on the dollar if given enough time, has made an offer of 16.213 cents on the dollar, and all but one creditor has accepted the offer. Mr. Pennington continues to do business and it is thought the affair has been settled.

Condition of the Affairs of Nelson H. Davis.

WORCESTER, Mass., May 18.—Nelson H. Davis has not yet filed his statement of assets and liabilities in the bankruptcy court. He expected to make his statement a week ago, but did not do it. His counsel, Willis E. Sibley, is making up the schedule and says he will file it, next week, in Boston. When Mr. Davis went into a business on Main St., two years ago, he gave a mortgage for \$3,000 to Morrill Bros. Co., Boston, and this mortgage was afterward transferred to J. B. Humphrey, wholesale diamond dealer of Boston, who came to Worcester, three weeks ago, and took possession of the stock. As soon as this was done Mr. Davis gave a mortgage to W. E. Sibley, his counsel, on the stock not covered by Mr. Humphrey's mortgage, and also some personal property, in anticipation of bankruptcy proceedings. Mr. Humphrey moved the stock to Boston and it is believed to be in storage in that city.

Mr. Davis could not tell a representative of THE CIRCULAR-WEEKLY, this week, the amount of his liabilities, and he does not know what has become of the stock. He says he does not know what his future plans are.

PEARLS.

Requisite Completeness.

If the stock from which the dealer is to make his selection is complete, the best and most careful selection is possible.

Our stock of Pearls and Precious Stones as closely approaches such completeness as can be found anywhere.

Therefore, our stock admits of the best and most careful selection.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Death of an Old Silversmith.

TAUNTON, Mass., May 18.—Jonathan J. Green, for 40 years an employe of Reed & Barton, died this week. He was a native of England and came to this country when a young man. He learned the silversmith's trade at the works of the Gleason Co., Dorchester, Mass. From there he went to the Reed & Barton works and continued until advancing age forced him to give up labor. He was 95 years of age at the time of his death, with a record for nearly a century of upright living, and regarded in Taunton as at the head of the special department of silversmithing which he followed.

Two Thieves Rob Louis F. E. Hummel of Two Diamonds.

CINCINNATI, O., May 17.—Louis F. E. Hummel, Arcade jeweler, was visited by a pair of thieves, a few days ago, and when they left they took about \$250 worth of diamonds. They asked to look at some loose diamonds and, after examining them, bought the smallest of the lot. After they had gone it was discovered that two stones, valued at \$100 and \$150, respectively, were also gone. The police were notified.

Wish to Apply Modern Methods to Pearl Fishing in Persian Gulf.

CONSTANTINOPLE, Turkey, May 18.—A syndicate of German bankers, represented by Max Schuber, are negotiating with the Porte for a monopoly on the pearl fisheries of the Persian Gulf, which are at present only worked by primitive methods. The syndicate propose to develop the industry to its utmost capacity. It is stated that one-third of the pearls obtained will be handed over to the Ottoman Government.—*Daily Newspaper.*

L. S. Beckner, who has had a movable repair shop on wheels at North East, Md., has moved on to Conowingo, Md.

Burglars secured a watch and chain from the store of August Kost, Jersey City, N. J., Friday, and were evidently scared away.

PEARLS.

256 Westminster St., Providence, R. I.

10 Rue Cadet, Paris.

Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cortl't.**GOODFRIEND BROS.,**

9-11-13 Maiden Lane, New York.

**IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.**

Marx & Brod.
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
**37 & 39 Maiden Lane,
NEW YORK.**
Factory,
40 Maiden Lane.
Selection packages sent to
responsible jewelers.

**Importers of
Precious
and
Imitation
Stones.****L. Heller & Son****JEWELERS'
COURT,
51 MAIDEN
LANE, NEW
YORK.**

Flexible Serpent Bracelets IN 14-K. GOLD.

**KENT & WOODLAND, Successors to Wm. H. Ball & Co.,
16 John Street, New York.**

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Tariff Decisions & Regulations.

DUTY ON UMBRELLA HANDLES.

The Treasury Department has acquiesced in the recent decision of the United States Circuit Court of Appeals, on the subject of the classification of collodion or celluloid umbrella handles, under the Tariff act, as may be seen from the following letter received by Collector Bidwell, last week:

TREASURY DEPARTMENT, May 10, 1901.

SIR:—The Department is in receipt of a report of the United States attorney for the southern district of New York, in which he states that the case of the United States vs. George Borgfeldt & Co. (suit 2898) has been decided in the United States Circuit Court of Appeals for the second circuit adversely to the Government.

The merchandise in suit consisted of certain plain finished umbrella sticks, with ornamental handles composed of collodion or celluloid, collodion or celluloid being the component material of chief value. Duty was assessed thereon at the rate of 65 cents per pound and 25 per cent. ad valorem, as manufactures of collodion, under paragraph 17 of the act of July 24, 1897. The importers protested, claiming the merchandise to be dutiable as sticks for umbrellas, at 40 per cent. ad valorem under paragraph 462 of the same act, which claim has been sustained by the United States Circuit Court of Appeals in this case.

The Attorney-General advises the Department that no further proceedings will be directed in this case. You are, therefore, hereby authorized to forward the usual certified statement for refund of the duties exacted in excess in settlement thereof.

Respectfully,

(8403i)

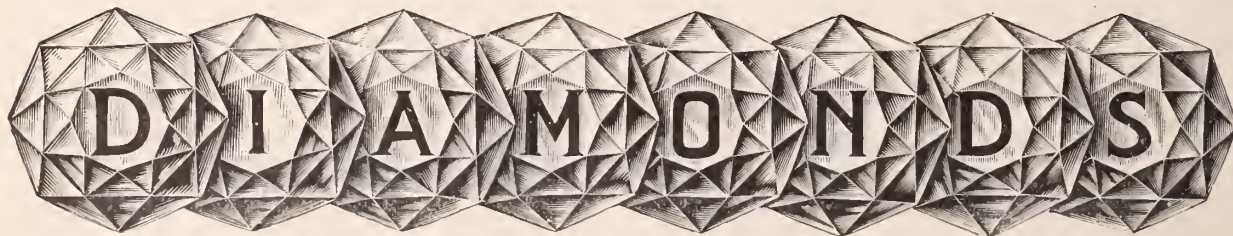
H. A. TAYLOR,
Assistant Secretary.

COLLECTOR OF CUSTOMS, New York, N. Y.

DUTY ON COLORED PLASTER OF PARIS STATUETTES.

Colored statuettes of plaster of paris were the subject of a decision of the Board of Classification of the United States General Appraisers, May 9. The opinion, written by General Appraiser Tichenor, was on the protest of Ferd. Bing & Co.'s Successors and C. G. Hemstead & Co., against an assessment of 60 per cent. duty under paragraph 95 of the Tariff act. The merchants claimed the goods to be dutiable

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

at either 35 or 45 per cent. The opinion reads in part:

It appears from an examination of the official samples, report of a chemist in the Government laboratory at this port, and from other evidence in these cases, and we so find as facts: That the articles in question are statuettes (varying in height from about 15 to 33 inches) composed, approximately, of 23 per cent. lime, 47 per cent. sulphuric acid and 20 per cent. water, constituting plaster of paris. They were cast in molds, and after having "set" and dried, were painted and decorated, the face and other exposed parts of the body, eyes and hair in flesh tints or natural coloring, and the drapery and accessories in bright colors and with bronze powder or Dutch metal. The painting and decoration constitute the more attractive features and chief element of cost in the finished article.

They were assessed for duty at 60 per cent. ad valorem under the provisions of paragraph 95, act of July 24, 1897, for—

"Earthen * * * statuettes, painted, tinted * * * gilded or otherwise decorated or ornamented in any manner,"

And are claimed to be dutiable at 35 per cent. ad valorem under the provisions for "toys" in paragraph 418, or for "manufactures of plaster of paris, or papier mâché" in paragraph 450, or at the same rate or at 45 per cent. ad valorem, under paragraph 97, or at 55 per cent. ad valorem under paragraph 95 or 96 of said act.

The articles are in no sense toys, or intended for the amusement of children, but are expressly designed and adapted for use as parlor or other interior household ornaments, the same as statuettes, vases and the like, of china, porcelain, parian and bisque. Even if they were toys, they would be expressly excluded from paragraph 418, being composed of "earthen" substances, or being earthen ware.

The protestants' other contention appears to be on the theory either that the provision for "manufactures of plaster of paris," in paragraph 450, and for "articles and wares composed wholly or in chief value of earthy or mineral substances," in paragraph 97, are more specific than those in paragraph 95. The articles being unquestionably ornamented or decorated, the claim of 55 per cent. ad valorem under paragraph 96 is without merit.

If paragraph 95 read "manufactures of earthen" or of "earthy substances, not specially provided for in this act," it would not be as specific as the provision for manufactures of plaster of paris in paragraph 450, and perhaps less specific than the provisions of paragraph 97, but the provision *eo nomine* for "statuettes, painted and tinted, * * * gilded or otherwise decorated or ornamented in any manner" (paragraph 95), is certainly more specific than those of the other paragraphs mentioned, and, moreover, is not qualified by the phrase "not specially provided for in this act," as the other paragraphs are.

The articles in question are "statuettes," are "earthen," and are "ware." They are of the same character as those which were the subject of G. A. 1429, held to be dutiable at 60 per cent. ad valorem, under paragraph 100, tariff act of 1890, which corresponds to paragraph 95 of the present act. They are also similar in material, texture and use (except as to painting and decoration) to the plaster of paris busts described in G. A. 3298, which were held to be dutiable at 55 per cent. ad valorem under the same paragraph and act.

The protests are overruled on all grounds, and the assessment of duty affirmed in each case.

General Appraiser Fischer filed a dissenting opinion, in which he says:

"The provision for articles manufactured of plaster of paris alone covers the merchandise in question. That they are statuettes and are elaborately ornamented does not alter the case, for the provisions of paragraph 450 cover all manufactures of plaster of paris without regard to their

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

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65 NASSAU STREET

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**"The
Pearl
House."**

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.



ESTABLISHED 1872.

A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO,
149 State Street.

LONDON,
29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

form, variety or condition. There is no differentiation between plain and ornamental manufactures of plaster of paris."

After distinguishing earthenware from plaster of paris and showing that the former meant baked clay, and nothing else, he concludes:

"As these statuettes are not made of earthenware nor even made from earthy substances, the provisions of paragraph 450 alone apply and the protests should be sustained."

DUTY ON FANCY METAL BUTTONS.

Another decision by the Board, also written by Appraiser Tichenor, was on the protest of Marshall Field & Co., Chicago, and involved the duty on a variety of fancy metal buttons. The Board hold:

We find as matter of fact from the testimony, an examination of the official samples and from other evidence in these cases:

1. That the goods in question, which are de-

scribed in the invoices as "steel buttons" and as "metal gilt buttons," are a variety of fancy buttons from about one-fourth of an inch to an inch in diameter, composed of a succession of small circular forms of polished steel faceted upon the upper surface, and of metal gilded in imitation of gold or of oxidized silver, and of gilt metal and polished steel combined. They are of nearly circular, octagonal, hexagonal or star-shaped outline, respectively, and have ordinary button eyes or shanks.

2. That they were imported attached to cards; are designed for use on women's dresses or other garments individually, not being connected or joined together in sets by chain, cord or otherwise, like buttons which were the subject of G. A. 4702, and are dealt in according to line measurement, which measurement can be determined without serious difficulty.

We accordingly hold that the goods are dutiable, as claimed, at three-fourths of one cent per line per gross and 15 per cent. ad valorem under the provisions of paragraph 414, act of July 24, 1897, and to that extent sustain the protests, reversing the decision of the Collector in the assessment of

duty thereon at 50 per cent. ad valorem under said paragraph and act.

Among other decisions of interest to the jewelry trade were the following:

A. Foster & Co. imported merchandise described in the invoice as "watch glasses," being ordinary glass discs intended for use as crystals in toy watches and not suitable for use in regular timepieces. The merchandise was returned by the local appraiser as manufactures of glass not specially provided for, and assessed for duty at 45 per cent., under paragraph 112 of the Tariff act of 1897. The importers protested that the merchandise was dutiable at 1½ cent per pound or four cents per square foot, under paragraphs 101 and 102 of the same act, or at said rates plus five per cent. under paragraph 107, or at 40 per cent. as parts of watches. The Board's decision follows:

"It is clear that the merchandise does not fall within paragraphs 101, 102 or 107, which apply only to common window, crown cast and plate glass, and, not being intended for watches, is excluded from the provisions of paragraph 191, which relates only to watches and clocks of commerce, *i. e.*, to timekeepers, and does not cover toys or articles intended for the amusement of children, which owe their designation—toy or dumb watches—to their resemblance to real watches, and are not watches within the meaning of the Tariff act; and this Board has repeatedly held that such toy watches are dutiable as toys, not as watches. Manifestly, the lower rate (40 per cent.) for parts of watches and clocks was for an economic purpose, to encourage the domestic industry of manufacturing timekeepers, which would not apply to toys and many other articles in which manufactures of glass are used." On all of these grounds the protest was overruled.

George Borgfeldt & Co. imported strings for musical instruments, which were assessed for duty at 45 per cent., under paragraph 453 of the act of 1897, and were claimed by importers to be dutiable at 25 per cent. under paragraph 448, of the same act. The case was not supported by any testimony on the part of the protestants, whose claims were accordingly overruled.

Carroll & De Remer imported glass slides for magic lanterns, which were assessed for duty at 45 per cent. under paragraph 110 of the act of 1897, and were claimed to be dutiable as toys at 35 per cent. under paragraph 418 of the same act. On the precedent of previous similar cases, the protest was overruled.

L. J. Glanzer & Co. imported: (1) Marine glasses, spectroscopes and other optical instruments, which were classified as optical instruments and assessed accordingly at 40 per cent. under paragraph 98 of the Tariff act of 1894, and were claimed to be dutiable as manufactures of glass not specially provided for. The Board ruled that the merchandise was properly classified as optical instruments and overruled the protest. (2) Manufactures of cut glass and paper (cut glass constituting the component material of chief value), which were assessed for duty at 60 per cent. under paragraph 100 of the Tariff act of 1897, and were claimed by importers to be dutiable as manufactures of glass not specially provided for, at 45 per cent. under paragraph 112 of the same act. The protest was overruled. (3) Watch movements in cases—on which their protest was overruled. (4) Various articles of glass, cut, engraved, etc., assessed at 60 per cent. under paragraph 100, and claimed to be dutiable as manufactures of glass not specially provided for. Following previous rulings and the decision of the United States Circuit Court of Appeals, the protest was overruled.

Robert Hoe brought in medals of bronze, silver and copper, which were assessed for duty at 45 per cent. under paragraph 193, of the Tariff act of 1897, and were claimed by the protestant to be entitled to free entry under paragraph 612 of the same act. No evidence was brought forward to show that the medals were bestowed as trophies or prizes, and, in default of this, the protest was overruled.

On the protest of A. J. Eddy, the Board ruled as follows: "We find merchandise in question to consist (1) of a bust in bronze, molded in a bronze foundry from a clay or plaster model executed by Auguste Rodin, a professional sculptor, and not cut, carved or otherwise wrought by hand from a solid block of metal; (2) of the original model of said bust in plaster, executed by Auguste Rodin. We hold that the bust was properly assessed at 45 per cent. under paragraph 193, and the cast thereof is likewise excluded from classification as statuary under the special provisions of paragraph 454, not having been cut, carved or otherwise wrought by hand from a solid block of alabaster, marble or metal, and is not exempt from duty under any other provision of the Tariff act named in the protest, which is accordingly overruled."

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,
NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Importations at the Port of New York.

Weeks Ended May 18, 1900, and May 17, 1901.

China, Glass and Earthen Ware:		
China	1900.	1901.
China	\$68,090	\$74,311
Earthen ware	6,356	9,657
Glass ware	9,262	29,822
Optical glass .....	.....	3,023
Instruments:		
Musical	4,441	12,128
Optical	5,141	5,158
Philosophical	631	1,065
Jewelry, etc.:		
Jewelry	4,893	4,453
Precious stones	151,466	518,606
Watches	19,627	19,428
Metals, etc.:		
Bronzes	980	866
Cutlery	20,375	30,175
Dutch metal	2,539	1,240
Platina	20,619	28,739
Plated ware .....	.....	.....
Silver ware	311	1,303
Miscellaneous:		
Alabaster ornaments	1,207	72
Amber .....	.....	.....
Beads	1,884	2,124
Clocks	2,347	2,411
Fans	9,913	3,499
Fancy goods	6,669	7,247
Ivory	45	37,136
Ivory, manufactures of.....	571	240
Marble, manufactures of.....	6,937	4,610
Statuary	889	3,049

Jacksonville Jewelers and Opticians Occupy Temporary Quarters.

JACKSONVILLE, Fla., May 18.—H. P. Fridenberg & Son, who were burned out in the great fire of May 3, have temporarily gone into the business of buying and selling old iron, of which there are many thousands of tons scattered over the vast fire area. They will resume their curio and jewelry business as soon as a building can be put up for their occupancy. A large number of Jacksonville merchants find themselves compelled either to wait until suitable buildings can be erected or occupy temporary wooden shacks.

E. H. Armstrong, who lost his entire stock of optical goods and instruments, has received a new supply of tools and goods and has resumed business in the H. B. Lord store, 235 W. Bay St.

The Behavior of a Historic Clock Excites Ridicule.

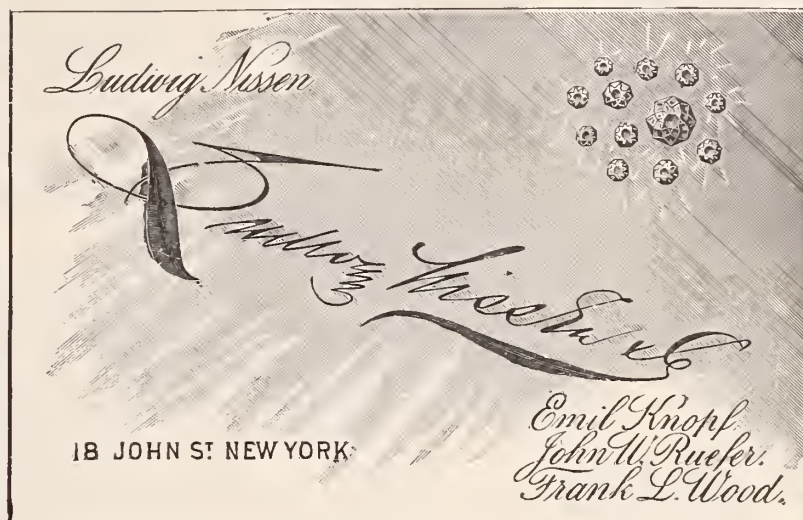
PHILADELPHIA, Pa., May 17.—The historic clock in the cradle of liberty, Independence Hall, which has for some months past lost the confidence of the public by reason of its erratic movements, was openly ridiculed at the meeting of Select Councils yesterday. The caustic comments aimed at the clock by the Selectmen were provoked by a resolution offered to authorize the payment of \$100 to some public spirited and patriotic citizen who would undertake to wind the clock and "keep it moving," as the Councilman put it.

"That clock seems to have outlived its usefulness," said one. "What ails it, anyway?"

"The works are all right," was the reply; "but it requires great muscular exertion to wind it, and no one seems willing to do it from patriotic impulse only. That is why this resolution is offered."

The resolution passed, and now an annual appropriation of \$100 will be made to wind the clock.

NISSEN



18 JOHN ST. NEW YORK.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET,

NEW YORK.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

EGYPTIAN SCARABS,

MOUNTED AS FOBS, CHARMS AND SLEEVE LINKS.

GEO. O. STREET & SONS,

24 JOHN STREET, NEW YORK.

CHICAGO OFFICE, 103 State Street.

....Established 1837....



Report of a Large Turquoise Find in Colorado.

LA JARA, Col., May 16.—Probably the largest turquoise ever found in the United States was taken from the property of the Colorado Turquoise Co., Wednesday, and is now on exhibition in La Jara. The specimen weighs 1,425 karats and is of almost perfect color.

Claims are being staked in every direction and considerable excitement prevails here. The hills in which the turquoise is found is a range that runs south from Sierra Blanca, and divides Conejos county from Costilla county.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.

Another Watch Factory Deal.

Interests of the Illinois Watch Case Co. Buy Out the Rockford Watch Co.

CHICAGO, Ill., May 18.—Jacob Franks and M. C. Eppenstein, of the Illinois Watch Case Co., of Elgin, completed a deal in this city, this week, by which they become the owners of the Rockford Watch Co., of Rockford, Ill. Messrs. Franks and Eppenstein have taken possession of their new property. The purchasers promise that within a short time an industry employing nearly 3,000 hands and requiring a pay roll of \$100,000 a month will be established. Negotiations for the transfer of the property have been under way for some time.

President Price, of the Rockford Co., was asked to come to Chicago and meet Messrs. Franks and Eppenstein and be prepared to make an offer of the property for cash. Accompanied by two of his business friends, one of whom was the receiver for the property, a conference of several hours between the gentlemen took place and the outcome was the sale of the plant. The buyers deposited the money in escrow for part payment, pending the completion of the deal, and signed a bond of \$25,000 to keep the factory running three years. The sale covers the entire plant, with machinery, stock and material on hand, and beginning with the transfer the receipts were turned over to the new owners. It is their intention to add to the present buildings until the plant occupies all the property purchased. The Rockford Watch and the Illinois Watch Case factories will be operated jointly with respect to the output, but will remain separate plants, so far as mechanical workings are concerned. They will make high grade movements, it being their intention to reach out for the finest trade. It is expected \$500,000 will be expended in the revival of the Rockford interest. President Price, on the completion of the deal, said: "The Rockford people thought the old watch factory was a big thing, with its 400 hands and its \$18,000 pay roll, but you will see the new concern pay out \$100,000 a month.

The figures of the sale will not be made public."

"Has the purchase of the Rockford plant any relation to the talked of consolidation of watch and case interests by other companies?" asked THE JEWELERS' CIRCULAR-WEEKLY representative of Mr. Franks.

"No, sir; absolutely no relation whatever," replied Mr. Franks. "I personally know nothing about the consolidation of the other companies, except as I read it in the papers."

M. C. Eppenstein, speaking of the purchase of the Rockford Co., said: "We have considered the purchase or establishment of a watch factory for some time and after a careful examination of the Rockford and other plants found the Rockford the best suited for our needs. We have built up an enormous business in cases through the Illinois Watch Case Co. and the purchase of the Rockford means that we are in a position now to supply the complete watch. In our foreign trade the possession of the two plants by a single interest will be found advantageous and the quality of the product will be of the best. The company will be operated independent of all watch combinations and the goods will be sold on their merits to the finer trade. We have realized for some time that there was a good opportunity for a large plant backed by an abundance of capital, that would produce the higher grade movements, and have simply acted as business men in purchasing the Rockford plant. And, by the way, I may add that it will be a big thing for that city in the impetus it will give to general business there, as it will be made Rockford's biggest industry."

The general offices of the Rockford Watch Co. in Chicago will be located at the Illinois Watch Case Co.'s salesrooms, ninth floor Silversmiths' building, and joint branch offices of the two companies established at all points where the case company now have representatives.

Alexander F. Snyder, Cripple Creek, Col., has filed an involuntary petition in bankruptcy.

To Your Advantage.

Highest Prices Paid for

PEARLS
and **SLUGS.**

Maurice Brower,

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



**Official List of Noted Collection of Jewels
Stolen from Museum of Saint Pierre.**

The Treasury Department, last week, received from Judge of Instruction Deschamps, of Lyons, France, a circular in relation to a robbery at the Museum of Saint Pierre, at Lyons, last February, containing a list of the rare collection of Gallo-Roman jewels and coins which were the proceeds of the burglary. The Treasury agents in this country have been instructed to keep a sharp lookout in order to discover if any of the articles are brought into this country. The official list of the stolen property is as follows:

A pair of gold bracelets decorated in raised figures in relief; the first one intact is ornamented in the center with a ring. The second one is incomplete.

Another pair of gold bracelets, with hinges, without ornamentation, of larger dimensions.

Two gold bracelets of primitive workmanship.

A gold chain of rings, worked with a hammer.

A gold coin, "Faustine," with two rams.

A gold earring of Etruscan workmanship.

A gold bracelet of threads, terminated at each of its extremities by the head of a ram, ornamented in the center by the bust of Jupiter.

One small mask of repoussé gold.

A pair of Grecian gold earrings with a lion's head.

Ten gold initial rings.

About 30 rings of gold with engraved stones, modern mountings.

Several little objects in gold.

About 100 French coins from the fifteenth century to the present time.

Some silver five-franc pieces of Louis XVIII., Charles X., Louis Philippe, and the Republic of 1848.

Stereotype in gilded copper of a 100-franc piece of Monaco, by Roty.

Two stereotypes of bracelets by the same of gilded copper.

Six gold rings, four of which are ornamented by initials.

One gold ring with inscription, "Vene Rietty Elevo Tum."

Two gold bracelets in the shape of cord and buckles, in figure "8."

Three gold rings with engraved foliage.

One cluster gold ring.

One filigree gold pendant ornamented with one garnet and emeralds.

A gold necklace ornamented with coral and malachite.

Two gold bracelets ornamented with bust of Crepina.

One gold commode in five pieces.

Necklace of gold pearls.

Necklace in imitation glass, simulating lapis-lazuli.

Necklace ornamented with garnets.

Gold necklace ornamented with diamonds and fine pearls.

A round gold bracelet.

A gold bracelet in the shape of a cord in medalion.

A gold necklace made in the shape of cubic grains.

A gold necklace, acacia leaves.

The Suffolk Watch Co., Waltham, Mass., will close their factory at noon each Saturday until September.

LOUIS STRASBURGER & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,
Pearls, Emeralds,
Rubies, Sapphires.

**9-13 Maiden Lane,
NEW YORK.**

PARIS: 25 Boulevard Haussmann. CHICAGO: 103 State Street.

HIGH-GRADE NOVELTIES IN
JEWELRY CASES.

INVENTOR OF THE NEW
SHOW-CASE TRAYS.

LARGE VARIETY IN LEATHER
AND VELVET
WATCH BOXES.



LARGE ASSORTMENT OF OLD-
STYLE TRUNKS FOR 24 TO
225 PIECES.

NEW IDEAS OF SHOW-WIN-
DOW DISPLAYS.

NEW IDEAS IN SHOW-CASE
TRAYS FOR DIAMOND
STOCKS.

American Morocco Case Co.,

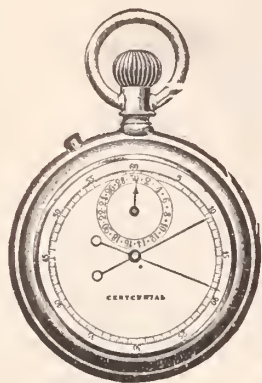
Theo. G. Walpuski, Proprietor.

131 W. 31st St., New York.

ORIGINAL MAKERS OF FLANNEL BAGS AND ROLLS
FOR ALL KINDS OF SILVERWARE.



DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,
ALSO
IVORY, EBONY AND SHELL,
14 East 17th Street,
NEW YORK.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS FOR THE

OMEGA, HAMILTON, ELGIN, WALTHAM
AND ALL MAKES OF CASES—
GOLD, SILVER, GOLD FILLED.

Jobber in Jewelry Files a Petition in Bankruptcy.

Herman Knepper, a jobber in cheap jewelry, 589 Broadway, and residing at 735 E. 144th St., filed a voluntary petition in bankruptcy, in the United States District Court, New York, Friday. The schedules filed with the petition show the liabilities to be \$18,230, principally to eastern creditors, of which \$14,535 is unsecured, \$3,570 secured and \$125 due on notes. The assets amount nominally to but \$6,287, and of this \$1,200 is the value placed on the stock and \$5,047 the face value of the accounts. Of the accounts, \$1,047 is put down as collectable and the remainder, \$4,000, as uncollectable.

Among the creditors listed are the following: Sadie Felson, \$1,000; Sarah Knepper, \$1,000; Leon Knepper, \$500; L. L. & H. Ward, \$350; Armstrong Braiding Co., \$311; A. Schwob, \$308; D. A. White & Co., \$1,531; F. H. Hill, \$114; Star Watch Co., \$845; A. Gottlieb, \$176; Dolan & Co., \$111; Eagle Garter Novelty Co., \$150; Goodman & Byck, \$179; C. H. Allen & Co., \$276; O. W. Hawkins & Co., \$163; I. Mann, \$173; C. Minahan & Co., \$266; G. W. Euban, \$110; T. W. Duncan, \$155; E. B. Ingraham, \$172; M. Burger, \$223; A. Bushee & Co., \$148; Esser & Barry, \$388; T. I. Smith & Co., \$222; United States Watch Co., \$107; Sumner, Kolter & Co., \$157; P. S. Eddy, \$165; T. K. Kobin, \$107; Harvard Button Co., \$265; M. Streidner, \$183; Martin Bros. Mfg. Co., \$140; B. K. Smith & Co., \$156; Celluloid Co., \$140; L. W. Teed & Co., \$231; McRae & Keeler, \$273; Fontneau & Cook, \$174; F. M. Schwartz, \$183; William Loeb & Co., \$279; T. J. Halliday & Co., \$126, and L. Popper & Sons, \$174.

Judge Brown, of the United States District Court, Saturday, appointed Edward C. Benedict temporary receiver of Knepper's assets. A judgment for \$208.12 was, Friday, entered against Knepper in favor of the Mutual Loan Co. Knepper came here from Russia in 1892, became a peddler of jewelry on the instalment plan, and began the jobbing business in 1897.

EFFECT OF THE FAILURE ON PROVIDENCE MANUFACTURERS.

PROVIDENCE, R. I., May 20.—The failure of Herman Knepper, a New York jobber, affects some of the Providence manufacturers, though none of them to any great extent, it is stated. It is expected that creditors will not realize a very large percentage of their claims.

M. S. Benedict Talks to Syracuse Citizens Regarding Trouble with Employees.

SYRACUSE, N. Y., May 19.—The village board and most of the business men interviewed M. S. Benedict, of the M. S. Benedict Mfg. Co., East Syracuse, yesterday, in regard to the trouble that arose a few days ago because of the employees forming a union.

Mr. Benedict said he would take back the men if they would disband the union and sign a contract for five years, he promising not to make them work by piece work, which was one thing that started the trouble. He said he did not care if they formed unions among themselves, but he would not run a union shop.

THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



U.S. PAT. 53,1975

THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

Jacksonville Relief Fund of \$1,520 Contributed by Jewelers and Associates.

A list of subscribers to the Jacksonville fire fund of The Jewelers' Association and Board of Trade, up to and including May 14, was published last week. Since then the following additional subscriptions have been received:

Freudenheim Bros. & Levy, \$5; I. Ollendorf, \$5; H. Z. & H. Oppenheimer, \$10; J. Bulova, \$5; L. Adler & Son, \$5; A. Goldsmith & Son, \$5; H. Froehlich & Co., \$5; J. F. Saunders, \$5; Sussfeld, Lorsch & Co., \$5; J. Racine & Co., \$5; Peckham Seamless Ring Co., \$5; Eisler & Laubheim, \$5; Ingomar Goldsmith & Co., \$10; Hirsch, Flashner & Robbins, \$5; C. P. Goldsmith & Co., \$5; E. Ira Richards & Co., \$10; Stern Bros. & Co., \$25; Allsopp Bros., \$5; Snow & Westcott, \$10; F. Bing & Co.'s Successors, \$10; Glaenzer Frères & Rheinboldt, \$10; J. F. Fradley & Co., \$5; Mauser Mfg. Co., \$10; Reed & Barton, \$10; William B. Kerr & Co., \$10; S. Cottle Co., \$5; Howard & Cockshaw, \$25; Jacot Music Box Co., \$5; Graff, Washbourne & Dunn, \$10; Powers & Mayer, \$15; Globe Optical Co., \$10; Shafer & Douglas, \$50; G. K. Webster, \$10; Larter, Elcox & Co., \$15; Malliet, Maxwell & Ross, \$10; S. Lindenborn, \$10; Waterbury Clock Co., \$20; Jung, Staiger & Klitz, \$5; Fred. W. Lewis & Co., \$10; H. Freund & Bro., \$10; W. I. Rosenfeld, \$10; J. Friedlander & Bro., \$5; Eichberg & Co., \$10; Arnstein Bros. & Co., \$10; Schulz & Rudolph, \$10; J. Heilbronn & S. Marchand, \$10; Marsellus & Pitt, \$10; Hodenpyl & Sons, \$10; Whiting Mfg. Co., \$50.

The total amount received through the Association is \$1,520, and the same has been transmitted to the Mayor of Jacksonville, as the following copy of the letter will demonstrate:

NEW YORK, May 21, 1901.

To the Hon. J. E. T. Bowden,
Mayor of the City of Jacksonville, Fla.

ESTEEMED SIR:—It affords me sincere gratification to enclose to you the certified check of our Association for fifteen hundred and twenty dollars (\$1,520), this amount representing the aggregation of subscriptions received from our membership in behalf of our fellow citizens in your unfortunate city.

We all deeply regret that there was the occasion that necessitated this demand, but, as it does exist to a very large degree, it gives us pleasure to be privileged to respond to your needs.

We place this check in your hands to do with as you may deem best towards alleviating the distress existing amongst you, and we desire also to convey to you and to your people the best wishes of our membership, that you may speedily arise, Phoenix-like, from your ashes, and in the near future the present fact of your disaster may become simply a memory. With best wishes,

Respectfully yours,

C. G. ALFORD,

President, The Jewelers' Association and Board of Trade.

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

**Gruen Precision Watches,
Superior Quality Gold Cases,**

FACTORIES:

D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.

65 NASSAU STREET,

Main U. S. Branch }
and Case Works } CINCINNATI, OHIO.

NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

JULES JÜRGENSEN**Watches and Chronometers**

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street,

NEW YORK.

OMEGA WATCHES.

OVER 1,000,000 IN USE.

NONE BETTER MADE.

All the Leading Jewelers Sell the OMEGAS.

NO STOCK COMPLETE WITHOUT THEM.

MADE IN 10 AND 11 LIGNE, O SIZE, 12 SIZE, 16 SIZE.

SIX DIFFERENT GRADES—FROM 7 JEWELS TO 21 JEWELS, ADJUSTED.

FITTING REGULAR AMERICAN CASES.

NO PRICES ADVERTISED IN ANY JOURNAL. FAIR PROFIT CAN BE MADE.

Sold to LEGITIMATE JEWELERS Only.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, }
3 Maiden Lane, N. Y. }

SELLING
AGENTS.

CROSS & BEGUELIN, }
17 Maiden Lane, N. Y. }

The Machinists' Strike.

Many Connecticut Manufacturing Shops Affected to a Greater or Lesser Extent.

NEW HAVEN, Conn., May 20.—The machinists' strike to-day, in accordance with the previous announcements of the labor unions' leaders, affected the few New Haven manufacturers connected with the trade, but in some cases previous concessions prevented strikes, and the employes continued work as usual. The same statement holds true in regard to the rest of Connecticut. The strike at the Waterbury Clock Co. factory is still on, although this is claimed to be independent of the big strike inaugurated this morning.

At the New Haven Clock Co.'s shop there was no strike, a satisfactory agreement having been arrived at. The company found that it would be very inconvenient to grant the machinists a nine-hour day while other employes in the shop worked 10 hours a day, and so the company made a proposition to the machinists to work 10 hours a day every work day except Saturday and to permit them to quit at 11 o'clock on Saturday and receive pay for a full day. This proposition on the part of the company is, it is said, satisfactory to the machinists, although some of the men are inclined to think that they have been too hasty in accepting the company's offer. The men argue that this is the dull season and that the company wouldn't care if the men took two or three holidays a week. When the busy season starts up next September, it may

be found that the men will have to work Saturdays and nights, too, for that matter. It is stated that the only hope the men have for overcoming this is the organizing of the allied trades which are employed in the factory. This has already received a good start in this city, and in another strike the machinists will expect the support of the polishers, pattern makers, buffers, drillers and other machine hands.

The Waterbury factories that have not suffered by the strike are the Scovill Mfg. Co., American Pin Co., Waterville; Waterbury Mfg. Co., the Waterbury Button Co., the Waterbury Buckle Co. and the New England Watch Co. The Scovill Mfg. Co., through president C. P. Goss, have asked for an extension of time in which to consider the matter, and the union have granted the request by extending the time to Thursday morning. Unless the company agree to the demands by that time, there will be a strike in that factory also.

In New Britain the machinists employed by Landers, Frary & Clark struck with 200 other men in other shops.

Many of the concerns affected took advantage of the warnings given before the strike and made what efforts they could to secure other workmen, or by making up tools and patterns ahead, tried to reduce the damage. The following is an outline of the situation this evening in this State.

Waterbury Brass Co.—Employ 40 to 50 machinists and toolmakers; all working.

Benedict & Burnham Mfg. Co.—Em-

ploy 12 machinists; nine machinists out and three others from different departments.

Waterbury Clock Co.—Forty-five machinists out.

Matthews & Willard—Employ 10 machinists and toolmakers; all out.

New England Watch Co.—Employ 28 machinists and toolmakers; all at work.

Holmes, Booth & Haydens Co.—Employ 45 machinists and toolmakers; 32 men out.

Rogers & Bro.—Employ four machinists; all at work.

Conviction of John P. Cavanagh, Who Negotiated Bogus Deeds.

John P. Cavanagh, indicted with Leopold S. Oppenheim, Frederick Rohter and Oscar Lichtenstadt for attempting to obtain diamonds to the value of \$5,000 from William I. Rosenfeld, a jobber in jewelry at 19 Maiden Lane, New York, was convicted, Monday, of attempted grand larceny, before Judge McMahon, in General Sessions. Assistant District Attorneys Skidmore and Townsend prosecuted.

During the trial the facts published in THE CIRCULAR-WEEKLY, Feb. 27, were brought out by the testimony of various witnesses. They were in brief that the four men had represented to Mr. Rosenfeld that Rohter wished to purchase \$5,000 worth of diamonds and would give a mortgage on the premises, 228 W. 62d St. Cavanagh claimed to own this property. Mr. Rosenfeld decided to make an investigation on his own account, and, going to the property, a negro tenement, after difficulty learned that it was in charge of E. Marrin, at 520 E. 18th St. Mr. Rosenfeld learned from him that he is the agent of the property, which is owned by an estate and that Cavanagh had no valid claim to it in any way. Mr. Rosenfeld then notified the Police Headquarters, who assigned Detective-Sergeants Nugent, Madden and Barry on the case. Oppenheimer, Lichtenstadt, Rohter and Cavanagh called on Mr. Rosenfeld by appointment, and the detectives were concealed in a back room. Cavanagh brought with him the deed of the property and made the usual affidavits as to possession, and the transfer was ready to be made. At a given signal the detectives came in and arrested the four men, who protested but were locked up.

Cavanagh claimed in defence that he was acting in good faith, and had a deed of the property in question, and showed alleged transfers from four previous owners. Among these transfers, which were all recorded, appeared the name of Selig, arrested some months ago for swindling. The police believe the men arrested to be connected with this and other gangs of daring operators who have mulcted jewelers and other merchants in various cities in the United States besides New York for some years back.

A CIRCULAR-WEEKLY reporter discovered, as already told, that, in 1899, Rohter obtained as much as \$7,000 worth of jewelry from George A. Gerlach, then in business at 14 John St., on notes of various people, Cavanagh and himself among others, which were indorsed by Cavanagh and supposed to be secured by real estate which he held in New York.

Keep Your Eyes on Us

For

MOLLY STARKS, GENERAL STARKS,
DUEBER GRANDS, SPECIAL RAILWAYS,
NEW RAILWAYS, JOHN HANCOCKS,

And All

DUEBER-HAMPDEN WATCHES

Largest Distributors in America.



John W. Pierwood & Co.
No. 3 Maiden Lane, New York.

Silver Company Reorganized.

Howard Sterling Co. Put on a Firm Financial Basis as the Howard Sterling Silver Co.

PROVIDENCE, R. I., May 18.—The first step in the reorganization of the Howard Sterling Co. was taken this week when articles were filed at the office of the Secretary of State for the incorporation of the Howard Sterling Silver Co., with a capital stock of \$125,000. The names appearing on the articles as incorporators were W. Howard Ellis, Walter H. Barney and Francis J. McCanna. Mr. Ellis was for some time bookkeeper in the office of the Howard Sterling Co., 7 Eddy St. Mr. Barney is a prominent attorney of this city and Mr. McCanna is also an attorney with offices with Mr. Barney, who is said to be counsel for John J. Banigan. Mr. Banigan is manager of the large estate in this city of the late Joseph Banigan, the millionaire rubber manufacturer. It will be remembered that the Howard Sterling Co. were owned practically in their entirety by the Banigan estate in this city and the Loring estate of Boston.

At the receiver's sale, held April 20, the property was purchased for \$87,000 by Frank M. Tyler, a Boston attorney, who stated at the time that he was acting for Col. Francis M. Edwards, of Boston. The only other bidder at the sale was Francis J. McCanna, whose name now appears as one of the incorporators of the reorganized company. The receivership does not end until after May 23, an order issued from the United States Circuit Court having limited the time during which creditors might present proofs of their claims to the receiver, Birney J. Parsons, to the date mentioned. It is understood that the explanation of the negotiations which have been under way during the receivership will prove to be that the Loring interests in the Howard Sterling Co. have been purchased by John J. Banigan and that he now has sole control.

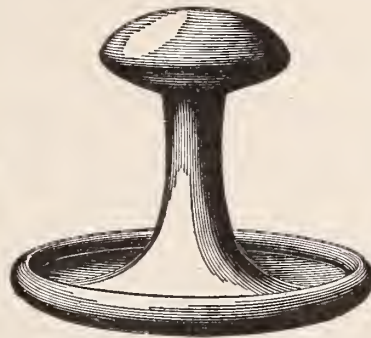
Mr. Banigan was asked to say something to THE CIRCULAR-WEEKLY representative concerning the reorganization.

"You are three or four days ahead of time," he said pleasantly. "The new company is not organized yet. We shall have a meeting for organization the latter part of next week, and if you will call then I shall be very glad to tell you about it. There is really nothing to say to-day."

It is certain that with Mr. Banigan at the head the new Howard Sterling Silver Co. will not be hampered by any lack of capital. He is several times a millionaire in his own right and is accustomed to the management of large financial interests. The equipment of the Howard Sterling Co. was known to be hardly excelled for completeness, and its product ranked with the finest lines of silverware produced anywhere in the country, the designs being modern and attractive and the workmanship of the best. It is stated that the business has been conducted at a good profit in the hands of the receiver, and there is every reason to predict a successful future for the reorganized company when it shall have been accomplished and the business is established on a firm basis and conducted along aggressive lines, as it undoubtedly will be.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

Providence.

THE BASE BALL LEAGUE.

All of the games in the Jewelers' League scheduled for Saturday were postponed on account of the rain. These games will be played off late in the season. Next Saturday the opposing nines will be the R. L. Griffith & Son Co. and Clark & Coombs, at Crescent Park; George W. Dover and Ostby & Barton Co., at Lincoln Field, and Waite, Thresher Co. and B. A. Ballou & Co., at Adelaide Park.

Henry C. Whittier has removed his diamond office to the Lederer building, 139 Mathewson St., Room 402.

Charles D. Heaton has withdrawn from A. N. Herrick & Co., manufacturing jewelers, 158 Pine St. Adolph Schweitzer has become a partner in the firm and with Alvin N. Herrick will continue the business as before.

According to the records at City Hall, Warren Clark Greene, jeweler, 45 Eddy St., has made an assignment for the benefit of his creditors to Nathan J. Shepley, of this city. Mr. Greene formerly had offices as a jobber of jewelry, under the style of the W. Greene Co., in the Hodges building, 174 Weybosset St. A statement of assets and liabilities cannot be obtained at this time.

A number of buyers were in the city the past week, among them being noted the following: L. Block, Buffalo, N. Y.; Mr. Neisser, of the H. Neisser Jewelry Co., Milwaukee, Wis.; Mr. Morris, Chicago, Ill.; C. A. Kiger, Kansas City, Mo.; Leonard Krower, New Orleans, La.; Messrs. Davis and Evans, of Butler Bros., New York, N. Y., and Mr. Friedberger, New York, N. Y.

Imports from foreign countries received at the port of Providence, during the past week, included the following: One package of religious articles, five packages of imitation precious stones and seven packages of glass stones from Bremen; one package of imitation precious stones, one package of precious stones and one package of glass stones, from Havre; one pack-

age of die steel from Liverpool and two packages of cottons and optical goods from Southampton.

Boston.

E. A. Doyle, Lynn, Mass., is quite ill at his residence in that city.

The Whitney Jewelry Co., on May 16, assigned to William H. Mitchell.

After 12 years with Wilson Brothers, George T. Wilson has opened a watch repairing department at 24 Tremont Row.

D. C. Percival, Jr., of D. C. Percival & Co., is having another new boat built this season. It is a 21-foot raceabout, from plans by Hanley, and will be called *Sally V*.

A detailed account of the annual meeting and banquet of the New England Association of Opticians, held last evening at the Hotel Brunswick, will appear in the next issue of this paper.

E. A. Cowan, of E. A. Cowan & Co., Jewelers building, will sail from New York, on the *Königen Louise*, June 6, for a two months' European trip. Mr. Cowan's family have been abroad for a year and he will join them.

Owing to the illness of attorney Henry S. MacPherson, who has in charge the incorporation proceedings of the new Wilson Jewelry Co., nothing has been done as yet. Mr. Woodman stated, Monday, that he believed Mr. MacPherson would be out again in a few days, when the necessary steps would be taken.

The E. Howard Clock Co., of Boston and New York, as sole owners of the right to name of "E. Howard & Company" and "Howard" in the manufacture and sale of watches, have, through their counsel, notified to that effect the Howard Watch Co., of East Orange, N. J., a corporation recently organized under the laws of that State.

Under the laws of Maine the National Electric Clock Co. have been organized at Bangor. The capital stock is \$300,000, of which nothing is paid in. The president is Joseph S. Smith, of Bangor, Me., and the treasurer is William Gile, of Boston. In the Boston directory the name of Mr.

Gile appears as "manager," with residence at Hotel Reynolds.

In Court, last Tuesday, George E. Abbott was sentenced to the Concord reformatory for an indefinite term. Abbott was brought to Boston recently from Troy, N. Y. He was charged with the larceny of diamonds valued at \$1,300, the property of D. C. Percival & Co., and also with the larceny of jewelry from Henry A. Prentice, a Washington St. jeweler, by whom he was formerly employed.

The continued case of Salvatore Triani, an employe at the jewelry factory of M. W. Carr & Co., West Somerville, Mass., whose arrest was published in the previous issue of THE CIRCULAR-WEEKLY, came up before Judge Story in the Somerville Court, Wednesday last. Probable cause was found and the defendant was held in \$800 bonds for trial before the Superior Court of Middlesex county.

Before Judge Fox, in the Superior Criminal Court, last week, Magnus A. McSwain pleaded guilty to an indictment charging larceny. He was held in \$3,000 bonds and will be sentenced on May 21. McSwain was arrested in New York, recently, on a charge of larceny of watches, diamonds and other jewelry from the Hub Mfg. Co., 634 Washington St., of which Oscar E. Berry is the manager.

Among the buyers in town last week were noticed: J. B. Bruce, of Bruce & Chapin, Worcester, Mass.; A. A. Linscott, Quincy, Mass.; J. C. Squires, Lynn, Mass.; D. C. Doherty, Everett, Mass.; W. A. G. Smith, Rockland, Mass.; W. H. Heath, South Braintree, Mass.; C. F. Pettingill, Quincy, Mass.; Daniel Lowe, Salem, Mass.; J. H. Conner, Lynn, Mass.; F. S. Hall, Fitchburg, Mass.; S. K. Gurney, Gurney Bros. Co., Brockton, Mass.; L. L. Stone, Pittsfield, Mass.

The May meeting of the Boston Jewelers' Club was held last Tuesday at the Hotel Essex, in Dewey Sq. There was a short business meeting, but no matters of importance were brought up for discussion. Dinner was then served, Arthur H. Pray, the president, acting as master of ceremonies.



No. 936.
Hexagon Candlestick.

A FULL AND COMPLETE LINE OF Candlesticks and Candelabra,

OF SPECIAL INTEREST AT THIS TIME OF THE YEAR
FOR SUMMER HOMES.

These candlesticks are being finished in Pompeian, Berlin Black, Gilt,
Silver, Nickel, Brass and Old Brass.

The Pompeian and Berlin Black finish are new this season and make
a beautiful effect. Write for catalogue.

Manufactured by **S. STERNAU & CO.,**
204 Church Street, New York.



No. 941.
Gold-Plated Candlestick.

Attleboro.

Samuel M. Einstein, head of the Attleboro Mfg. Co., left, last week, for Europe.

Herbert L. Richards, one of the partners of the late firm of Richards, Hill & Co., has taken a position as traveling salesman for George H. Cahoon & Co., Providence.

A false alarm of fire was given, last week, by the automatic alarm in the factory of the W. D. Wilmarth Co. It was caused by an overheated room, but there was no blaze.

John W. Luther, of J. W. Luther & Co., and Fred E. Sturdy, of J. F. Sturdy's Sons, are members of a party of prominent Attleboroans who are spending a fortnight with rod and line at Moosehead Lake.

George E. Bennett, the former traveling salesman, who was convicted recently of having three wives, received a sentence, last week, of not less than two and one-half nor more than three and one-half years in jail.

Walter B. Allen, of Allen, Smith & Thurston, his partner, Henry G. Thurston, and Carl M. Wendelstein, late of Field & Briggs, won fame, last week, by making the largest catch of the season on Narragansett Bay, where they landed 250 pounds of tautog.

Joseph H. Appleton, for a short time traveling salesman for the Horton, Angell Co., won honor for himself and his people, last week, in New York. At the annual exhibition of the New York Art League he won first prize, a gold cash

prize, against a field of 300 competitors, for his work in drawing for purposes of illustration. He will give up the jewelry business and make illustration his life work.

The R. F. Simmons Co., The Bliss Bros. Co., William Nerney & Co. and the Mossberg Wrench Co. started, Saturday, on their Summer plan of Saturday afternoon closing. In the course of the month every shop in town will have followed suit. The movement began two years ago, with a series of petitions from employees to employers, and the plan proved so satisfactory it bids fair to become permanent.

The Attleboros Driving Association is a club of 100 of the wealthy men and fast horse owners of both Attleboros and vicinity. They will hold their first big race meet on Memorial Day and the following jewelers have entered horses in the four events: William C. Tappan and Charles H. Tappan, of the D. F. Briggs Co.; Sidney O. Bigney, of S. O. Bigney & Co.; Alton H. Riley, of the C. Ray Randall Co.; Herbert M. Williams, of the Williams Seamless Wire Co.

J. S. Brown, who carries the grip for an Attleboro house, had a rough experience in Worcester, Mass., last week. He purchased a diamond for \$35 at the store of Mrs. Jacob Horowitz, and later discovered that its market value was 25 cents, including the setting. Chief of Police William J. Stone and Police Inspector Herbert J. Fisher labored in conjunction with him to get back his money, but at last had to leave him with the option of

dropping the matter or bringing a civil suit, and he chose the former.

The 18th of May was observed in Attleboro by the raising of flags over all the jewelry factories in commemoration of the million dollar fire which swept away the jewelry manufacturing district on that date, three years ago. Attleboro takes great pride in the part that fire plays in her history. It was a supreme test of the staying powers of the jewelers, and without a single moment's heart-sinking they took hold and built up the town in 10 months to the size and valuation it had before the conflagration. To-day one can look back over the three years and see they have been the years of best growth in the whole 207 that the town has been in existence.

North Attleboro.

F. H. Cutler, of F. H. Cutler & Co., John E. Tweedy, of Cheever, Tweedy & Co., and others are having an outing with rod and line at Wenaumet on Narragansett Bay.

The funeral of the late William W. Fisher, whose death was reported at length in these columns a week ago, took place at the time then announced, at his home. Rev. G. E. Osgood, of the Episcopal Church, officiated and there were flowers in profusion and delegations present from Hampton lodge of Masons in Springfield, the Pomham Club of Providence, Prentiss M. Whiting post of the Grand Army and Attleboro assembly of Good Fellows. The bearers were

Simmons

The story of Simmons Chains is a story of steady and continual progress toward perfection. Perfection in quality, in making and in selling methods.

We have provided you with the best line of gold-filled chains and have made it easy for you to sell them. The demand we have created for them is growing and strengthening constantly.

Your jobber will supply you with Simmons Chains if you demand them.

R. F. SIMMONS CO., Attleboro, Mass.

NEW YORK, 9 MAIDEN LANE.
CHICAGO, 126 STATE STREET.

Watch Chains

A. & B.

HEADQUARTERS

FOR

Waltham Watches


EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,
68 Nassau St., New York.

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QUALITY IN EVERY WAY THE BEST



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SILVER
FRANCE ROSE

M.S. BENEDICT MFG CO.
FACTORY EAST SYRACUSE, N.Y.
109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.
SILVER PLATED WARE.

Charles H. Day, George H. French, Anthony H. Bliss, Henry Capron, Edward Whitney and George B. Demorest. V. H. Blackinton & Co. have broken the spell of inactivity which has so long hung over the shops of both Attleboros and are now working nights.

Samuel Goodison, foreman for H. H. Curtis & Co., resigned last week to take a position with a Montreal jewelry house and was succeeded by Andrew Nenscheuz.

The North Attleboro Country Club, a wealthy backer of golf in the Attleboros, last week elected to office Edgar L. Hixon and Joseph L. Sweet, of the R. F. Simmons Co.; G. Herbert French, of Riley, French & Heffron; Alton H. Riley, of the C. Ray Randall Co.; E. Ira Richards, of E. Ira Richards & Co.; John E. Tweedy, of Cheever, Tweedy & Co.; Albert A. Totten and Clarence W. Fisher.

Clement H. Davison, formerly with the Goodrich & Potter Co., Chicago, will represent Coddling & Heilborn Co., North Attleboro, in the middle west, during the coming season. Mr. Davison was at the factory the past week, and left, May 16, for the west, with their complete line, which includes many new and novel effects. Contrary to expectations the firm are very busy, having been obliged to put in new machinery and to add considerably to their staff of operatives to keep up with the demand for their products.

Philadelphia.

"Brooks," the Atlantic City messenger for the jobbers and manufacturers of this city, is critically ill.

Thomas Smedley, jeweler and optician, Camden, N. J., has removed from 1031 to 1105 Broadway.

William Miller, retail jeweler, 2012 Ridge Ave., is receiving the felicitations of the trade upon the arrival of a baby girl.

J. C. Cortner, formerly with E. B. Brumm, Shamokin, Pa., is in town, at 1225 Race St. He intends to enter business in this city.

J. R. Hamer, 2323 Frankford Ave., sailed for Europe last week on his annual trip. Charles Hamer, a son, is conducting the business in his father's absence.

Adam Perry, or Pinzel, which is his real name, referred to last week, was never employed by or in any way connected with the business of Jacob Katz.

Joseph B. Bechtel & Co., jobbers, 719 Sansom St., will be closed all day Memorial Day to give an opportunity to make extensive alterations to the establishment.

Elwood Bailey, for over a quarter of a century in business under Green's hotel, 8th and Chestnut Sts., was discharged as

a voluntary bankrupt in the United States District Court, Wednesday last.

The jewelry store of E. G. Pearlman & Co., 812 Washington Ave., was broken into last week by boys, who were later arrested and goods and money to the value of about \$25 stolen.

Frederick Baumiller, an old time watch maker and jeweler, of Frankford, who, some years ago, went into the liquor business, has given up his establishment and contemplates re-entering the jewelry business.

L. P. White, jobber, 706 Chestnut St., will move next week into his handsome new quarters at the S. E. corner of 7th and Chestnut Sts., in the building where David F. Conover & Co. achieved great commercial prosperity but ultimately failed.

Trade Gossip.

Briggs & Dodd, jewelers' auctioneers, are making a great success of selling the Merrick, Walsh & Phelps Jewelry Co. stock, at the corner of 6th and Olive Sts., St. Louis, Mo., which was recently purchased by the Mermod & Jaccard Jewelry Co. for \$237,000.

The Fairchild & Johnson Co., manufacturers of gold pens, pencils, etc., are now established in their new quarters, 225-233 Fourth Ave., New York, where they have greater facilities than ever before for meeting the demands made by their continually increasing trade with jewelers. Both their office and factory, here situated, are not only more commodious than formerly but in every way better adapted for the comfort and convenience of their customers and their employees.

The liberal methods of S. O. Bigney & Co., Attleboro, Mass., coupled with the high quality of their goods, are the reasons for their great success. Between 15,000 and 20,000 copies of a 48-page, beautifully illustrated catalogue of their chains are being sent to the retail trade, informing the trade that these chains can be had from reliable wholesale houses only. This certainly must assist jobbers materially in the quick distribution of the Bigney chains.

The Homan Silver Plate Co., Cincinnati, O., are putting on the market a new coffee pot called the "Kinhee," an invention of a Cincinnati man which has had a great sale in tin. The Homan Co. have procured the right of manufacture and will make it in silver plate in several sizes, to accommodate the bachelor or the large family. They have also improved it with a patent valve. They will have it exhibited at the Pan-American Exposition in the Manufactures building. Visiting jewelers are invited to call at the Homan salesrooms when in Cincinnati and witness the demonstration.



THE WASHBURN MAGIC NUT,

PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k, 14k, 10k, 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN Safety Catch

FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

YOU ARE THE MAN WHO WILL FIND IT TO HIS BEST INTERESTS TO HANDLE AND PUSH BIGNEY'S CHAINS



S. O. BIGNEY & CO. MAKERS OF **HIGH-GRADE GOLD-FILLED CHAINS,**
ATTLEBORO, MASS. NEW YORK OFFICE, 3 MAIDEN LANE.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

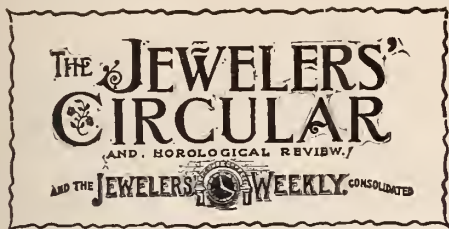
No. 610 Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.

WALTHAM, MASS.



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THE JEWELERS' CIRCULAR PUB'G CO.,
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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

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Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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Our Expanding Trade in Europe.

MANUFACTURERS of the lines represented by THE CIRCULAR-WEEKLY, who are engaged in foreign trade, will be interested in a map of the world, recently prepared by the State Department, showing the distribution of our exports of manufactures. A glance at this map reveals the significant fact that, as yet, the widest range of consumption of our goods is found in the leading industrial countries, such as Great Britain, Germany, France, and their willingness, conjoined with their greater capacity, to take our products, raises the interesting question whether our activity in competing for neutral markets, such as China, Africa, South America, etc., is not for the present restrained by the fact that our energies are largely employed in manufacturing for the European demand. The seriousness of our competition in the development of trade in countries which, as yet, are but imperfectly exploited, will begin to be fully felt, it would seem, only when the European demand shall have slackened or we shall have more than met its requirements. In that case, our exporters will, undoubtedly, address themselves more systematically and with greater energy to trade regions which our European rivals are now industriously seeking to control. In the meantime our foothold in Europe becomes daily firmer. The latest item of news of special interest to the trade is that clocks and watches are among the articles of growing importance in the list of United States manufactured goods now being used in Scotland, according to an official report from consul Rufus Fleming, Edinburgh, which will appear in the State Department's forthcoming volume of "Commercial Relations."

LETTERS TO THE EDITOR.

AN OPPORTUNITY FOR CHEAP JEWELRY MANUFACTURERS.

LONDON, E. C., April 24, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I find there is a feeling in this market for cheap American jewelry, such as brooches, safety pins, etc., made either of rolled gold or base metal gilt over only. May I ask you to be good enough to put me in communication with some of your best manufacturers to be able to introduce their goods into this market? I thank you in anticipation and hope you will excuse my troubling you in the matter.

Yours truly, R. E. LANDESMANN.

Serious Attack on Jeweler Edholm Results in Arrest of Newspaper Man.

OMAHA, Neb., May 21.—G. C. Porter, a local newspaper man of considerable prominence as a writer for eastern journals and magazines, was arrested today, charged with having been the author of an anonymous circular recently sent out in Omaha making an atrocious attack on Albert Edholm, a local jeweler. A warrant was sworn out by the Post Office Department charging that Mr. Porter mailed a copy of the circular. The circular charged the jeweler with crimes against nature. Porter denies absolutely

the authorship of the circular and contends that there is nothing to indicate that he is in any way connected with the affair. He was released in \$2,000 bonds to appear at the next session of the Court, pending the Grand Jury.

Trans-Atlantic Voyagers.

TO EUROPE.

G. Amsinck, New York, sailed, Saturday, on the *Hohenzollern*.

Victor Jonest, New York, sailed, last Saturday, on *L'Aquitaine*.

Samuel Prager, Terre Haute, Ind., sailed, Saturday, on the *Pennsylvania*.

Charles L. Power, of Charles L. Power & Co., New York, sails, Tuesday, on the *Kaiser Wilhelm der Grosse*.

B. H. Davis, of B. H. Davis & Co., New York, sails, next Tuesday, on the *Kaiser Wilhelm der Grosse*.

Adolphe D. Engelsman, with Goodfriend Bros., New York, sailed, Thursday, on the *Kaiserin Maria Theresia*.

Ludwig Nissen, of Ludwig Nissen & Co., New York, accompanied by his wife, sails, to-morrow, on the *Augusta Victoria*.

R. A. Breidenbach, New York, and Henry Bohm, of the Bohm-Bristol Diamond Co., Denver, Col., sailed, Thursday, on the *Kaiserin Maria Theresia*.

A. R. Harmon, with the American Waltham Watch Co., Montreal, Can., and D. Beatty, Montreal, Can., sailed, Thursday, on the *Campania*.

Julius Eschwege, of Eschwege & Cohn, New York; David Marx, New York; Adolphe Paroutaud, of Paroutaud & Watson, New York, and Joseph Schweizer, of the Ansonia Clock Co., New York, sailed, Thursday, on *La Lorraine*.

H. R. Benedict, of Benedict & Warner, New York; Salomon Cerf, of S. Cerf & Co., Pittsburgh, Pa.; Charles L. Dwenger, New York; S. M. Einstein, Attleboro, Mass.; H. B. Houston, of J. E. Caldwell & Co., Philadelphia, Pa.; H. H. Jacobson, of Jacobson Bros., New York; Louis E. Kirstein, with Andrew J. Lloyd & Co., Boston, Mass.; M. J. Lissauer, of Lissauer & Co., New York, accompanied by his wife; Alfred H. Smith, of Alfred H. Smith & Co., New York; H. Sussfeld, of Sussfeld, Lorsch & Co., New York, and Henry Zimmern, of Zimmern, Rees & Co., New York, sailed, Thursday, on the *Deutschland*.

FROM EUROPE.

W. E. Marcus, of Marcus & Co., New York, returned, last week, on the *Oceanic*.

Louis Friedlander, of R. L. & M. Friedlander, New York, returned, Tuesday, on the *Kaiser Wilhelm der Grosse*.

Seth Thomas Clock Co. Get Good Government Order for Clocks.

WASHINGTON, D. C., May 19.—After mature deliberation the Treasury Department committee appointed for the purpose have awarded to the Seth Thomas Clock Co., New York, the contract for supplying United States buildings under control of the Treasury Department, east of the Rocky Mountains, with eight-day pendulum clocks during the fiscal year ending June 30, 1902, at the rate of \$10 each.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, in John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BIRMINGHAM, ALA., G. R. Calhoun, Jr. (Calhoun Jewelry Co.), Herald Square.

J. L. Gaines, Jr. (Calhoun Jewelry Co.), Herald Square.

BOSTON, MASS., L. E. Kirstein (A. J. Lloyd & Co.), Imperial.

BRADFORD, PA., D. Emery, Herald Square.

L. Emery, Jr., Herald Square.

BUFFALO, N. Y., W. King, New Amsterdam.

BURLINGTON, VT., F. Schinzel (Schramm, Schmeig & Co.), Albert.

CHICAGO, ILL., T. Hyman (Hyman, Berg & Co.), Imperial.

J. E. Swartzchild, Cadillac.

CINCINNATI, O., S. Gilsey (S. & H. Gilsey), Herald Square.

H. Gilsey (S. & H. Gilsey), Herald Square.

CORRY, PA., H. M. Norton, Astor.

DALLAS, TEX., S. Marcus (A. Harris & Co.), Hoffman.

GREENSBURG, PA., A. Fisher, Astor.

MIDDLETOWN, CONN., F. G. Story, Grand Union.

MILWAUKEE, WIS., A. W. Neisser (H. Neisser Jewelry Co.), Hoffman.

PITTSBURGH, PA., S. Cerf (S. Cerf & Co.), Astor.

ST. LOUIS, MO., M. Eisenstadt (Eisenstadt Mfg. Co.), Albemarle.

S. Eisenstadt (Eisenstadt Mfg. Co.), Albemarle.

WASHINGTON, D. C., R. Harris (R. Harris & Co.), Herald Square.

WHITEHALL, N. Y., M. Oppenheim, Grand Union.

Movements of Jobbers' Buyers.

G. Weil, Danville, Pa., will not be in New York before the end of June.

Miss Green, of the Siegel-Cooper Co., Chicago, was in New York, last week.

H. Hahn, of Henry Hahn & Co., Cincinnati, O., expects to visit New York, the latter part of July.

R. Eiseman, of M. A. Eiseman & Bro., Chicago, was at the Narragansett hotel, Providence, May 21.

The buyer for The Jewelers' Mfg. Co., Cleveland, O., will be at the Astor house, New York, about June 1.

George W. Scribner, of Scribner & Loehr, Cleveland, O., has returned from New York for this season.

Both J. and S. Linz, of Joseph Linz & Bro., Dallas, Tex., are in New York, staying at the St. Andrew hotel.

A. W. Moyer, of the Non-Retailing Co., Lancaster, Pa., will visit the New York market within the next 30 days.

Mr. Ettinger, of E. Ettinger & Co., Philadelphia, Pa., will be at the Astor house, New York, May 22, 23 and 24.

Both S. and H. Gilsey, of S. & H. Gilsey, Cincinnati, O., are registered at the Herald Square hotel, New York.

A. W. Huggins, buyer for A. I. Hall & Son, San Francisco, Cal., is on his way east, where he will remain over a month.

Mr. Kunstadter, of J. Floersheim, Kunstadter & Co., Chicago, is, this week, registered at the Imperial hotel, New York.

J. Lyman Van Buren, of Joseph Nel-

son & Co., Dunkirk, N. Y., when he visits New York will stop at the Park Avenue hotel.

O. H. Bingenheimer, Milwaukee, Wis., will probably visit New York this Summer, but he has not decided where he will stop.

Mr. Grohs, of the Indianapolis Jewelry Co., Indianapolis, Ind., will be in the east about 10 days to two weeks, and will stop at the Newman hotel, Providence.

Oscar Kind, of S. Kind & Sons, Philadelphia, Pa., was at the Narragansett hotel, Providence, on May 20. In New York he will stop at their office, 198 Broadway.

Leonard Krower, New Orleans, La., has been in the east and will return to New York in July, making his headquarters with Albert Lorsch & Co., 35-37 Maiden Lane.

George E. Guinand, of Guinand-Jones Co., Des Moines, Ia., is now in Chicago, where he is meeting representatives of eastern houses. He will not go to New York this year.

If the buyer for J. A. Selling & Co., Detroit, Mich., visits New York this season it will be between June 1 and 15, and his headquarters will be at their New York office, 3 Thomas St.

T. Lande, of Freudenheim, Levy & Lande, Elmira, N. Y., will visit the New York market in July, and will make his headquarters at Freudenheim Bros. & Levy, 54 Maiden Lane.

Mr. Heller, of L. Heller & Co., Chicago, Ill., expects to be east the last week in this month, his headquarters being at the Narragansett hotel, Providence, and the Holland house, New York.

D. Prentke, of Prentke Bros., Cleveland, O., expects to visit Providence, Attleboro and New York in June. His headquarters in Providence will be the Narragansett hotel, and in New York, the Astor.

Buyers for the following houses will not visit the east this season: E. & J. Swigart, Cincinnati, O.; Heaton, Sims & Co., Indianapolis, Ind.; M. A. Lombard, Des Moines, Ia.; L. Seligman Jewelry Co., Chicago, Ill.; A. & J. Plaut, Cincinnati, O.; A. C. Becken, Chicago, Ill.; Kuehne-Kappelman Co., Chicago, Ill.; Albert Bros., Cincinnati, O.; B. Schuette, Chicago, Ill.; The Bowler & Burdick Co., Cleveland, O.

The Gorham Mfg. Co. of Canada's Plant in Active Operation.

MONTREAL, Que., May 15.—The plant of the Gorham Mfg. Co. of Canada, located in this city, at 34-38 St. Antoine St., is now in operation and turning out goods for the Canadian trade. The Gorham Mfg. Co. of Canada are an independent company, incorporated here with a capital of \$50,000. The business is virtually controlled, however, by the Gorham Mfg. Co., of Providence, R. I., U. S. A., who hold a majority of the stock. The company in this city act as the exclusive Canadian agents for the Gorham Mfg. Co., of Providence, and, in addition, manufacture goods for Canadian jewelers. In this latter work they may use the patterns, dies, designs, trade-marks, etc., controlled by the American concern, and their wares are "Gorham" wares in every sense of the word.

If this happens

PRICE OF DIAMONDS TO GO UP.
Cecil Rhodes on His Way to London Now to Fix the Market Value.

Special Cable Despatches to THE SUN.
LONDON, April 27.—There really seems some reason to expect an early advance in diamonds. This has not yet been decided upon, but five firms in London which control the market and are themselves controlled by the De Beers Mining Company of South Africa think it probable that the price of diamonds would have been much higher but for the war.

Every year a representative of the De Beers Mining Company comes to London and gives a report as to the state of the mines, and then the price is settled. Cecil Rhodes is now coming here for this purpose, and when he arrives the price of diamonds will advance.

will you get caught short? No better time to get your customers to invest in diamonds, or to invest your money in diamonds. We have a very complete stock, and while it lasts, it is subject to your present prices.

Anything you want, loose or mounted, "on Memo."

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone, 2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

J. M. Winton, 885 Eighth Ave., is about to retire from the retail business.

Valer Holy has commenced manufacturing for the trade at 976 Third Ave.

I. Lande, optician and jeweler, 1686 Third Ave., has had so good a Spring trade that he will enlarge his store.

F. Belmonte, 2255 Third Ave., has several patents pending. He will commence manufacturing as soon as they are granted.

S. S. Battin, Jr., formerly of the firm of Battin & Co., Newark, N. J., whose health is much improved, is now in Honolulu, H. I.

R. A. Schnell has succeeded to the manufacturing optical business formerly carried on under the style of S. & S. Druiff, 61 Nassau St.

The members of the bankrupt jewelry firm of Nadler & Weisler were Wednesday discharged of all their debts in bankruptcy, by Judge Brown, of the United States District Court.

Among the merchants of Williamsburgh who have been forced to move their stores owing to the erection of the new bridge connecting with Manhattan, is Alderman P. Holler, who had a jewelry store at Broadway near Wythe Ave.

M. Mannist & Co. is the name of a new firm of ring manufacturers, who recently started in business at 57 Maiden Lane. The partners are M. Mannist and D. Koblenzer, the former being known to the trade through his previous connection with S. Graboff and other jewelry houses.

Creditors of Elizabeth Moors, doing business as the Moors Co., silversmiths, who made an assignment some months ago, are cited to appear in Part I. of the Supreme Court, July 1, at 10.30 o'clock A.M., to show cause why a settlement of the accounts of

Anthony Moors, as assignee, should not be had.

The engagement is announced of Jerome M. Lissauer, who is at present representing David Marx, 54 Maiden Lane, in the south, to Miss Janne Dittler, of Atlanta, Ga. The prospective groom is the son of Morris Lissauer, with Ingomar Goldsmith & Co., and a nephew of Max J. Lissauer, of Lissauer & Co.

S. Hugo Joseph, who was formerly in the jewelry business in Atlanta, Ga., under the name of S. H. Joseph & Co. and who now lives at 547 McDonough St., Brooklyn, filed a voluntary petition in bankruptcy in the United States District Court, in Brooklyn, last week. According to the schedules filed with the petition, he has no assets and his liabilities are \$2,588.

Charles F. Gore, a smelter employed in the United States Assay Office in Wall St., was a prisoner before United States Commissioner Alexander, last week, on the charge of stealing a lump of gold valued at \$100 from the Assay Office. It is alleged that gold has been missing from the building for some time and an investigation led to the arrest of Gore. He was held in \$500 bail for examination.

Charles Guerez, the Chilian jeweler, whose tribulations have often been recorded in these columns, was Wednesday last released from the Tombs prison by Judge Foster, of the Court of General Sessions, on the application of the Prison Association. Guerez, it will be remembered, was the victim of a panel game and was for months held in the House of Detention as a witness. He was recently convicted of burglary, after having been found in a hotel room with burglar's tools in his possession. The Prison Association made an investigation and reported that he was a victim of circumstances, and Judge Foster suspended sentence and paroled the pris-

oner into the custody of the Association, who will send him back to Chili.

The firm of Bernheim, Cohen & Beer, wholesale jewelers, recently dissolved, Louis Bernheim and David Beer retiring. James M. Cohen with G. Abrahams continues the business under the firm name of James M. Cohen & Co., at 51 Maiden Lane. Messrs. Bernheim and Beer have formed a partnership, under the name, Bernheim & Beer, and will continue in the wholesale jewelry business, with offices also at 51 Maiden Lane.

William Posner, 18 years old, of 264 E. 78th St., was a prisoner in the Centre Street Police Court, Friday, on the charge of grand larceny. N. E. Dickinson, the manager of the estate of John Dickinson, importer of carbon and bort, 64 Nassau St., was the complainant, and charged him with stealing four pieces of carbon valued at about \$1,000. Posner called at the Dickinson office several times and after his last visit, the complainant stated, the "black diamonds" were missing. Posner was arrested, as was also Louis Kohn, of 71 E. 115th St., but the latter was discharged for lack of evidence. Posner was held for examination last Monday.

Frank M. Thorburn, Deputy Commissioner of Records in Brooklyn, who died, last week, at his home, 128 McDonough St., Brooklyn, was for many years known to jewelry manufacturers in the vicinity of Maiden Lane. Mr. Thorburn was 57 years old and was for 30 years employed by Dederick & Co., assayers and bullion dealers, then at 18 Maiden Lane, leaving them about five years ago. He was a member of the old Board of Assessors in Brooklyn, and was a member of the Brooklyn, the Invincible and Lincoln clubs, of Brooklyn, and of the Union League Club, of New York. He leaves a widow, two sons and a daughter. Funeral services

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Display of **CUT GLASS**
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DORFLINGERS' Line Sells Itself!!!

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

were held Saturday and the remains were interred Sunday, at Greenwood Cemetery.

Joseph R. Levine, said to be a jeweler, was arrested last week on an attachment by Judge Conlan, of the City Court, after judgment had been rendered to Rose Seeglass in an action against Levine for breach of promise to marry.

George F. Kunz, of Tiffany & Co., is

Striking Examples

are now numerous. This is the season of discontent. It is a good season for you, the retail jeweler, to strike—to strike for all that's coming to you. Prosperity is here greater than ever, but get your full share; don't divide with the middleman. Strike for *all* the profit; you're entitled to it, it belongs to you. Then buy of the maker. Buy **BELL 14-K. GOLD-FILLED WATCH CASES**, the only filled cases sold direct and exclusively to the retail jewelry trade. You can make larger profits and sell better cases. Send for catalogue, prices and other information that you will find of material benefit.



The "Bell Special" Gold-Filled Watch Cases are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices,

Champlain Bldg.,

CHICAGO, ILL.

one of the three members of the committee appointed by the American Numismatic and Archaeological Society, to obtain for the society a collection of the insignia of the military and hereditary organizations of this country.

Charles L. Power sails for Europe, May 28, on the *Kaiser Wilhelm der Grosse*, to be gone six weeks, during which he will visit the diamond and precious stone markets of Europe in search of goods. Mr. Power is no stranger to this task, though this is the first trip which he makes in the interest of his new firm, Charles L. Power & Co., 9-13 Maiden Lane.

J. Ehrlich & Sons announce that owing to the uncertainty of continuing at the premises occupied by their store at 1299 Broadway, between 33d and 34th Sts., which is located in the block recently purchased by the Morgenthau-Grant Syndicate, they will close out the stock at this store only, at auction, commencing to-day and continuing daily. As soon as extensive alterations are completed, they will open a fourth store at 1345 Broadway, near 36th St.

In the United States District Court, Thursday, before Judge Brown, formal objections to the proposed composition at 15 per cent. in the bankruptcy case of J. T. Scott & Co., were made on behalf of a few of the creditors. This compromise has been agreed to by the bulk of the creditors, both in amount and majority, whose claims are controlled by The Jewelers' Association and Board of Trade. The few creditors opposed are represented by Samuel Greenbaum and Felix H. Levy. Mr. Levy stated to the Judge that he had not finished the examination of Mr. Scott in regard to some memorandum transactions and asked an adjournment. The Judge ordered that the examination of Mr. Scott be continued from day to day, before Referee Miller, until closed, and adjourned action on the composition until 10 days from that date.

In the City Court last week, Judge Conlan granted an order to Samuel and Charles Longman, doing business as R. Longman's Sons, assayers and refiners, at 8 John St., for a partial bill of particulars in the action brought against them by the American Spectacle Co., of 177 Broadway. This suit, which was begun several months ago, is to recover the value of a quantity of gold spectacle frames which the complainants allege were stolen from their office between May and September of last year, by one George E. Davis, who sold them to the Longmans for old gold. They claim that Longman paid Davis in all about \$400, and that the value of the goods as manu-

factured articles was about \$2,000. Davis, it will be remembered, was arrested but was not convicted of the theft. Longman's Sons entered a general denial to the complaint and asked for a bill of particulars, that would give particulars as to the various alleged transactions with Davis, giving the dates when they are said to have dealt with him and the amount and value of the articles which the plaintiffs claim were purchased by them. According to Herbert L. May, attorney for the defendants, they dispute not only the amount claimed by the American Spectacle Co. as the value of the goods, but will in the trial also raise the claim that under the circumstances, even if they did purchase any articles from Davis, they have good title to them and the plaintiffs cannot recover.

Jersey City.

A. Walter's Sons are transferring their stock from 53 to 155 Newark Ave.

O. Sherman has removed his retail stock from 39 Montgomery Ave. to 56 Newark Ave.

G. D. Davidson has removed from 99 Newark Ave. to the corner of Baring St. and Newark Ave.

Max J. Lasar Has Served His Sentence, but Remains in Jail.

BUFFALO, N. Y., May 18.—Max J. Lasar, the diamond smuggler captured at Niagara Falls by United States Customs authorities last year, has finished the sentence of imprisonment imposed upon him by the Court, but is still a prisoner in the Erie County Jail on account of an unpaid fine of \$500. His time expired on May 12. At the end of 30 days he probably will be able to get out by subscribing to a poor man's oath.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended May 18, 1901.

U. S. Assay Office report:

Gold bars exchanged for gold coin..... \$248,516 45
Gold bars paid depositors..... 47,688 16

Total \$296,204 61
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:
May 13..... \$20,651 26
" 14..... 42,187 02
" 15..... 57,311 69
" 16..... 25,581 17
" 17..... 102,789 11
" 18.....

Total \$248,520 25

The first meeting in bankruptcy of the creditors of J. V. Alfriend & Co., Norfolk, Va., has been set down for Monday next, May 27.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The following traveling men were in Birmingham, Ala., the past week: J. Parker Campbell, J. Stember & Co., New York; Fred. C. Herr, Bawo & Dotter, New York;

Jerome Lissauer, for David Marx, New York; J. G. Clark, Whiting Mfg. Co., New York; and Ed. J. Mayer, Julius King Optical Co., New York.

Mr. Marsh, with Reichenberg-Smith Co., Omaha, Neb., was in Grand Island, Neb., May 11.

Don R. Dix has resigned his position as traveler for C. A. Kiger & Co., Kansas City, Mo., on account of ill health, and will go to Colorado.

A. H. Clinger, T. G. Hawkes & Co., cut glass, Corning, N. Y., passed through Chicago on his way to his Canadian home. He will remain in Canada till early July.

Joe Beach, Derby Silver Co., spent a few days at the salesrooms of the International Silver Co., Chicago. Mr. Race, Factory F, Meriden Silver Plate Co., also was there for a short visit.

A. J. Perry, of Lapp & Flershem, Chicago, was in for a few days from his northwestern trip. The general condition of the country, he reports, was never more encouraging than for the coming season.

Among the traveling salesmen who were in Denver, Col., the past week, were: Mr. Dickerson, Elgin National Watch Co.; M. L. Jacoby, Manchester Mfg. Co.; J. Walton Brown, American Electrical Novelty Co.; Mr. Allen, Rich & Allen Co.; and Louis Hirsch, Hirsch, Flashner & Robbins.

Among the travelers visiting the Twin Cities, the past week, were: Mr. Fox, Fox Bros. & Co.; E. A. Tyler, Ansonia Clock Co.; Charles E. Lochner, Hayes Bros. Co.; Mr. Young, William B. Kerr & Co.; Mr. Fishel, Fishel, Nessler & Co.; Mr. King, Fessenden & Co.; Mr. Raymond, Aurora Silver Plate Mfg. Co.; Mr. Helmbold, National Optical Co.; Mr. Case, H. F. Carpenter & Son; William Seckels.

Traveling men who visited the trade in Indianapolis, Ind., last week, included: John Marsh, C. A. Marsh & Co.; F. C. Somes, S. O. Bigney & Co.; Walter S. Strauss, Jacob Strauss & Sons; E. P. Tiffany, F. H. Sadler & Co.; M. L. Barnard, J. B. Bowden & Co.; Max L. Jacoby, Manchester Mfg. Co.; Wade Williams, Arnold & Steere; Herbert W. Van Houten, for C. Sydney Smith; C. E. Barnes, Dueber-Hampden Co.

The traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week were: John F. Garland, L. H. Keller & Co.; De Lancey Stone, Shafer & Douglas; William T. Smith, Wilcox Silver Plate Co.; J. Rothschild, In-gomar Goldsmith & Co.; Mr. Wheeler, Hayden W. Wheeler & Co.; William Matschke, J. Joralemon & Son and F. & F. Felger; Harry A. Aicher; S. W. Abbey, E. Ira Richards & Co.; C. P. Young, William B. Kerr & Co.; M. W. Trigg; Lawrence H. Smith, Bippart, Griscom & Osborn; Mr. Culver, Chicago Case Co.; and Julius Sebum, Jr., for William Kinscherf.

Among the representatives of wholesale houses who recently visited Detroit, Mich., were: James A. Cheney, Alfred H. Smith & Co.; H. D. Cretcher, Hayden W. Wheeler & Co.; W. H. Race, The Meriden Silver Plate Co. and The Eureka Silver Plate Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; J. R. Goodwin, Carter, Hastings & Howe; Mr. Parker, Osmun-Parker Mfg. Co.; F. C. Jackson, for William Davidson; Frank L. Wood, Ludwig Nissen & Co.; Ferguson Mead, The International Silver Co.; M. D. Smith, S. B. Champlin Co.; Frank E. Deland, Day, Clark & Co.; Walter Shute, Jones & Woodland; Willard H. Wheeler, Hayden W. Wheeler & Co.; J. C. Bigalke, for A. Wittnauer; Theodore L. Lyons, for S. Lyons.

The Boston trade were visited last week by the following traveling salesmen: Leverett S. Lewis, Morris Prager & Co.; John A. Abel, Abel Bros. & Co.; Fred. Clarkson, Albert Lorsch & Co.; Henry Bodenheimer, Fink, Bodenheimer & Co.; Charles L. Power, Charles L. Power & Co.; Mr. Orcutt, Chester Billings & Son; Mr. Stern, Stern Bros. & Co.; Louis Blackinton, W. & S. Blackinton; Alfred Krower, Albert Lorsch & Co.; George W. Hutchison, Hutchison & Huestis; Charles S. Isabel, Arnstein Bros. & Co.; Mr. Hirsh, Hirsh & Hyman; T. G. Frothingham, T. G. Frothingham & Co.; Mr. Greene, William C. Greene & Co.; E. A. Woodmansey, Potter & Buffinton; Mr. Richardson, G. A. Dean Co.; C. F. Duffy, Enos Richardson & Co.; Mr. Whiteside, N. E. Whiteside & Co.; Mr. Larter, Larter, Elcox & Co.; W. Kirkland, Howard & Cocksaw; Arthur Rutherford, H. A. Kirby Co.; J. Scofield, Thomas W. Adams & Co.; George W. Read, William B. Kerr & Co.; Mr. Lasher, Wilcox & Evertsen; Mr. Byron, Whiting Mfg. Co.; E. R. Robinson, Robinson & Co.

Travelers in Pittsburgh, Pa., recently, were: Frank W. Trewin, The Keystone Watch Case Co.; R. H. Schley, Sloan & Co.; Mr. Milleman, Hayden Mfg. Co.; H. E. Cobb, The Daggett & Clap Co.; R. L. Seely, Joseph Fahys & Co.; Charles S. Orcutt, Chester Billings & Son; D. Skutch, New Haven Clock Co.; Simon Goldsmith, Solidarity Watch Case Co.; W. H. Race, International Silver Co.; William Matschke, A. Joralemon & Son and F. & F. Felger; S. C. Corbin, Waterbury Clock Co.; P. M. Layman, Riker Bros.; Mr. Jones, C. A. Marsh & Co.; H. C. Rowbotham, C. P. Goldsmith & Co.; H. Burroughs Beach, International Silver Co.; Herbert W. Van Houten, for C. Sydney Smith; Mr. Parker, Osmun-Parker Mfg. Co.; Charles Perret, Jules Racine & Co.; Mr. Shute, Jones & Woodland; Harry L. Gleason, Coddling & Heilborn Co.; Richard Robinson, T. G. Frothingham & Co.; W. A. Wightman, H. D. Merritt & Co.; Mr. Tappan, The D. F. Briggs Co.; H. A. Scofield, Scofield, Melcher & Scofield; Mr. Williams, Arnold & Steere; Mr. Pierce, T. I. Smith & Co.; E. A. Porter, International Silver Co.; J. Fred. Crane, Mandeville, Carrow & Crane; J. R.

Palmer, The H. A. Kirby Co.; L. H. Smith, Bippart, Griscom & Osborn; A. E. Alexander, Simpson, Hall, Miller & Co.; Mr. Sylvia, The Pairpoint Corporation; W. K. Helmbold, National Optical Co.; A. W. Levy, Byron L. Strasburger & Co.; Walter R. Bristol, International Silver Co.; J. W. McClannin, International Silver Co.; G. T. Howard, Towle Mfg. Co.

Meeting of Jewelry Travelers' Association of New England.

BOSTON, Mass., May 18.—A special meeting of the Jewelry Travelers' Association of New England was held last evening at the Quincy House, Frank H. Elliott, the president, being in the chair. This meeting was called as a result of the action taken at the annual meeting when a committee were appointed to take steps towards the reorganizing of the association and the placing of it on a more permanent basis. Several changes were made in the constitution and by-laws, the most important of which was the increasing of the annual dues from \$1 to \$5, and the initiation fee from \$1 to \$2.

A long discussion was held as to the best methods of improving the tone of the association, the consensus of opinion seeming to be that new blood was needed and a decidedly large increase in the membership. Various members of the association, representing Boston, New York, Providence and other cities, offered suggestions. It was voted to change the name of the association from the Jewelry Travelers' Association of New England to the Travelers' and Jewelers' Association of New England.

The matter of the "Summer outing" came up for action, and it was voted that it should be held at Providence, R. I., and the plans and details will be announced by the secretary at an early date. Secretary W. E. Clement is at work on the newly revised constitution and by-laws, and members will be supplied with copies as soon as they are ready for distribution.

The jewelry store of W. Bekenstern, Montgomery, W. Va., was robbed by Frank Anderson, of Birmingham, Ala., and several hundred dollars' worth of goods taken. Thief and goods were captured at Charleston, S. C.



HAND-CARVED RINGS

in a profusion of BEAUTIFUL and
UNIQUE DESIGNS. SIGNET RINGS,
MOUNTED DIAMOND RINGS,
SET RINGS,

Our New Lines, embracing
OVER 5,000 VARIETIES,

are now being shown to the
JOBGING TRADE.

in Rose Diamond and Pearl

Combinations with Opals, Doublets,
Garnets and Turquoise.

C. P. GOLDSMITH & CO.,

Manufacturers,

33-43 Gold St., New York.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

A DESIGNER of sterling silver ware wishes to make a change. Address, "Designer, 1,000," care Jewelers' Circular-Weekly.

BY watchmaker and engraver, having a diploma as an optician; references furnished. A. G. Ruff, Eckford, Mich.

SITUATION WANTED—A successful traveling salesman of good address, now employed, desires to make a change. Address, P. O. Box 1174, Milwaukee, Wis.

YOUNG MAN, thoroughly experienced in all branches of the wholesale silver ware line, desires position; A1 references. J. S., care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER; first-class man, all tools, long practical experience; come at once if desired; references exchanged. D. A. L., 67 3d St., Troy, N. Y.

YOUNG WOMAN, 10 years' experience with manufacturing jeweler, would like position with jobbing house or manufacturer. Address, "Perseverance," care Jewelers' Circular-Weekly.

WANTED—A position as western traveler for a first-class manufacturing jewelry house; have had long experience with the best trade in the west; best of reference. Address, W. R., care Jewelers' Circular-Weekly.

WATCHMAKER—First-class, all-around man wishes position where a good man is appreciated; full set of tools, including American lathe; only reliable houses need apply. Fisher & Sons, 66 Nassau St., New York.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, wants steady position; has had three years' experience at watchwork and engraving; some in optics; have own tools. Address, Box 145, Williamston, Mich.

AN EXPERIENCED and energetic traveling salesman, good address, age 32, single, sober, with large acquaintance South, West and Middle West, seeks position with first-class manufacturer beginning July 1, or would accept position at once. Address F. B. M., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A traveler to sell fine marble statuary, on commission. H. T. Dempster, Carrara, Italy.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—Watchmaker who can hard-solder; must have reference; \$12 per week; steady position. A. Barrick, 570 Fulton St., Brooklyn, N. Y.

WANTED—Salesman for a line of 14k. diamond mountings and 10k. set rings, on commission; New York and nearby trade. "Manufacturer, 14," care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

AGENT WANTED, on commission, to sell a line of electro-plated chains; new factory. S. Schisgal, 139 Elm St., New York.

FIRST-CLASS MATERIAL CLERK, who thoroughly understands the selection of American watch materials; up to date; no others need apply; all correspondence strictly confidential. Address, "Material," care Jewelers' Circular-Weekly.

YOUNG MAN of some experience to repair clocks and jewelry in jewelry store near Boston; good chance to advance; state experience, wages and references. C. E. H., Box 5256, Boston, Mass.

WANTED, AT ONCE—A good watchmaker, jeweler and fair engraver; must be sober, reliable and a good all-around man; send references and state salary expected. Address, "XXX," care Carrier No. 1, Atlanta, Ga.

OPTICIAN and watchmaker, at once, with trial case and tools, to take charge of optical business; \$12 to start; if the right kind of an optician, will pay more; send references and photo in first letter. R. E. Brigham, Schuylerville, N. Y.

WANTED—Young man who would like to finish trade and learn business; must be neat, of good address and good character; a good place for the right one. Address, John E. Bell, Ogdensburg, N. Y.

WANTED—A first-class inscription and monogram engraver, who can also refract and has some knowledge of the optical business; position permanent; first-class references required. Address, Fred. Allen & Co., Galveston, Tex.

WANTED—Young man to solicit for trade in the city for diamond mountings and to take orders for special work; moderate salary for the first year. Address, "Intelligence," care Jewelers' Circular-Weekly.

WANTED by large ring house, experienced stock clerk; must be very accurate and capable. Address, giving full particulars, "X Y Z 33," care Jewelers' Circular-Weekly.

WANTED, AT ONCE—Three or four manufacturing jewelers and stone setters and one first-class polisher and lapper; state salary wanted in first letter; steady positions to right men. George Wettstein, Manufacturing Jeweler, Cedar Rapids, Ia.

EXPERIENCED SALESMAN for Pennsylvania, New York and the eastern States; must hold trade and show reliable results, and high recommendations; salary and commission; jewelry and novelty line. Address, C. L., care Jewelers' Circular-Weekly.

BRIGHT YOUNG MAN of good appearance and address to travel in small towns in the Northwest; one who has had some experience preferred; must come highly recommended. Address, "Ring Manufacturer," care Jewelers' Circular-Weekly.

WANTED, AT ONCE—A first-class workman as foreman in large optical establishment in Atlanta, Ga.; must be expert and quick in edge lens grinding and at all kinds of bench work, such as mounting rimless and frame glasses according to prescriptions and measurements; also soldering, repairing, etc.; good salary and permanent position to the right man, but none need answer who cannot fill above requirements; in replying, give full particulars, stating age, married or single, experience, references, nationality and salary expected. Address, "Atlanta," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

\$1,200 BUYS jewelry business in town of between 5,000 and 6,000 population, if sold at once; repairs alone \$1,500 a year; stock and fixtures about \$1,200. "Hustle," care Jewelers' Circular-Weekly.

\$3,000 WILL BUY a well established and well located jewelry store in city of New York; stock will inventory amount asked; best of reasons for selling. J. M. Winton, 885 Eighth Ave., cor. 53d St., New York.

\$1,500 WILL BUY a well-established jewelry store in town of 10,000 inhabitants; reason for selling, have other business to attend to. Address, G. H., care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in best location in upper New York at great sacrifice; large repair trade. Address, Y. N., care Jewelers' Circular-Weekly.

GREAT OPPORTUNITY—For sale, established jewelry and watch business of Goodrich & Potter Co., Chicago, together with fixtures, lease, good will, etc. (owing to the death of Edson H. Goodrich); inventoried at \$85,000. Address, Brode B. Davis, attorney, 184 La Salle St., Chicago, Ill.

FOR SALE—A good stock of jewelry, optical goods, fixtures and safe in a lively town in New Jersey; stock and fixtures inventoried at \$6,000; good paying business for the right man with cash; good reasons for selling. Address, Mrs. George L. Streeter, 576 Main St., East Orange, N. J.

FOR SALE—A jewelry store in New York State; established 19 years; stock about \$4,500; tools and fixtures, \$1,000; work about \$2,000 yearly; moderate rent, good location, good established reputation; will be sold with or without stock; unusual opportunity to prompt buyer; seller wants to go to Europe. Address, J. C. P., care Jewelers' Circular-Weekly.

To Let.

HALF AN OFFICE TO LET in Cushman building. H. Tissot, 1 Maiden Lane, New York.

DESK ROOM TO LET in Lorsch building; \$10 per month. Kaufman & Foley, 37 Maiden Lane, New York.

TO LET—Desk room to a manufacturer of rings or buttons; also have large safe to put samples in. Address, A. B. H., care Jewelers' Circular-Weekly.

For Sale.

ABOUT 500 DIES, suitable for jewelers; formerly used by Joseph F. Chatelier; for sale cheap. Parties interested address, E. G., care Jewelers' Circular-Weekly.

FOR SALE, CHEAP—A nearly new, 4,500-lb., 2-in., steel-lined jewelers' safe; also 12-foot wall case; must be sold at once. Clyde M. Secor, Dowagiac, Mich.

FOR SALE OR TRADE—An Orient quadricycle, 1½ horse-power, gasoline; perfect condition; enamel first class; will sell for \$400 cash or trade for diamonds, plain gold rings or watches. Address, Burns & Gosser, Coshocton, O.

FOR SALE—Fire proof, burglar proof Diebold safe, 66x50x36-in.; worth \$575; price, \$250; also \$250 plate glass walnut wall case, 10x8x2-ft.; price, \$100; also \$100 plate glass, 10-ft. walnut counter case, with stand; price, \$50. John E. Jenkins, trustee, 72 Coal Exchange, Wilkes-Barre, Pa.

Wanted to Purchase.

WANTED—Electro-plating plant, for cash; give particulars immediately. "Maillif," care Jewelers' Circular-Weekly.

For Sale.**JEWELRY BUSINESS, EST. 1882.**

Business for 1901 up to average for last 11 years, \$1,100 per month. Reputation of store, the very highest. Stock, very desirable. Fixtures, cherry with plate-glass and mirrors, in use 8 years' 7,300 lb. steel-lined safe.

GOING INTO OTHER BUSINESS.

May 15th began to close out stock at 25 per cent. discount. Going fast. Will sell fixtures and reduce stock to suit.

It's now or never. Terms cash.

E. M. DICKINSON, No. Adams, Mass.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W. DAY,
235 WEST STREET, NEW YORK.
Telephone, 2577 Franklin.

"Precious Stones ...and Gems,

Their History, Sources
and Characteristics,"

By **EDWIN W. STREETER,**
London, England.

ILLUSTRATED WITH COLORED PLATES.

SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, \$6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bolog (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,

11 JOHN STREET,

Corner Broadway, NEW YORK.

A Rare Chance. FOR SALE,

The long-established business of

**HENRY GUILD & SON, 433 Washington Street,
BOSTON, MASS.**

A retail business in **Diamonds** and other precious stones and fine jewelry. A specialty of **Masonic** and society jewels. The business has been established more than **fifty years** and has the very best class of trade in the city and vicinity. Entire stock and good-will of the business will be **sold for cash.**

Where Is Henry B. Chambers?

Got Lots of Goods to Sell in South America, but Has Not Been Heard of Since January.

Should any member of the jewelry trade see or hear of Henry B. Chambers, who was for 15 years employed by J. E. Caldwell & Co., Philadelphia, Pa., and more recently in business as an exporter, he would confer a favor upon Mr. Chambers's creditors by notifying The Jewelers' Association and Board of Trade where he can be found. Chambers, while with J. E. Caldwell & Co., made many friends and had an excellent reputation, and when he started in business as an exporter last August, this, together with the excellent references he brought to New York, made it easy for him to procure goods on credit, on memorandum or consignment. Altogether, it is said, Chambers obtained over \$10,000 worth of jewelry and silver ware from various houses in New York and Providence, among the firms letting him have the largest amounts being Deitsch Bros., H. A. Kirby Co., Hayden W. Wheeler & Co., Dominick & Haff and William B. Kerr & Co. With some of these firms he arranged to take a sample line to South America, and was to sail Nov. 19, and according to them, when they shipped the goods he was at the shipping office ready to receive them. Towards

January, when the goods were not reported upon, an investigation was made and the fact was disclosed that Chambers had not



HENRY B. CHAMBERS—WANTED.

left this country. When some of the creditors went to Philadelphia to see him, about the middle of January, they found he was expected home that evening, but he did not appear and has not been seen since. Be-

sides leaving over \$10,000 in merchandise indebtedness in New York and Providence, he also is said to owe over \$5,000 to a Philadelphia bank. His wife and children he left without any means of support. Chambers obtained the money from the bank, it is said, by showing his bills for goods which he had shipped to South America, and on the strength of this the bank allowed him to draw on them for large amounts. The merchandise was all obtained between August and November, so far as can be learned in New York. A number of Chambers's creditors met, yesterday, at the rooms of The Jewelers' Association and Board of Trade, to devise the best means for his apprehension and for taking some action towards the recovery of their goods.

Many Judgments Against Old Firm of S. F. Myers & Co. Canceled.

The following judgments against S. F. Myers, M. A. Myers and Simon Blumauer, composing the old firm of S. F. Myers & Co., New York, were recorded canceled in the County Clerk's office, New York, last week. The list gives the creditors, the amount of the judgment and the date it was entered:

By R. E. Robbins *et al.*, \$15,294.86, Oct. 13, 1896; I. M. Potter *et al.*, \$3,224.86, Feb. 8, 1897; First National Bank of Milwaukee, \$5,501.87, Oct. 7, 1896, and \$5,811.23, Nov. 13, 1896; E. C. Williams, \$10,320.94, Jan. 4, 1897; J. Heilbronn *et al.*, \$2,433.62, Oct. 30, 1896; National Bank of Commerce in New York, \$8,072.18, Oct. 2, 1896; Knauth, Nachod & Kuhne, \$2,348, Dec. 3, 1896; National City Bank, \$2,920.44, Oct. 15, 1896; \$2,916.48, Oct. 7, 1896, and \$2,535.06, Dec. 4, 1896; L. Tannenbaum, \$26,624.55, March 17, 1898; E. J. Lindsay *et al.*, \$13,889.28, Dec. 28, 1896; New York Life Insurance and Trust Co., \$5,615.21, Oct. 9, 1896; \$2,557.79, Oct. 13, 1896; \$1,792.85, Oct. 15, 1896; \$13,474.80, Oct. 9, 1896; \$2,063.92, Oct. 14, 1896, and \$2,758.40, Oct. 23, 1896; Meriden Britannia Co., \$9,431.55, Nov. 20, 1896; C. C. Darling, \$2,560.61, Oct. 21, 1896; president, etc., of the Manhattan Co., \$2,601.39, Sept. 10, 1896; \$2,782.76, Sept. 11, 1896, and \$2,817.21, Oct. 15, 1896; Keystone Watch Case Co., \$3,802.04, Nov. 10, 1896; Roy Watch Case Co., \$2,470.87, Nov. 20, 1896; S. H. Manchester, \$2,737.94, Feb. 8, 1897; W. H. Terhune, \$10,220.87, Dec. 11, 1896; L. Rosenberg *et al.*, \$3,465.90, Dec. 11, 1896; New York Standard Watch Co., \$2,300.93; Third National Bank of New York, \$2,255.77, Oct. 28, 1896; \$24,730.84, Oct. 31, 1896, and \$8,584.94, Nov. 20, 1896; J. Fahys *et al.*, \$28,856.81, Jan. 3, 1898, and \$10,683.57, Oct. 13, 1896; G. A. Dean, \$4,949.99, Jan. 13, 1897; M. B. Short *et al.*, \$2,076.21, Jan. 13, 1897; United States Diamond Cutting and Polishing Co., \$2,642.27, Feb. 8, 1897.

The following judgments were also canceled:

Against William Meerbott, Jr., Meerbott Mfg. Co., Samuel F. Myers, Marcus A. Myers and Simon Blumauer, by the New York Life Insurance and Trust Co., \$1,469.71, Oct. 13, 1896.

Same, Third National Bank of New York, \$2,948.02, Oct. 29, 1896.

Against S. F. Myers, Marcus A. Myers and Empire Jewelry Co., by the Merchants' Exchange National Bank, \$4,816.28, Sept. 15, 1896.

Against S. F. Myers, Marcus A. Myers, Simon Blumauer and Birket Clarke, by the Merchants' Exchange National Bank, \$2,219.16, Oct. 9, 1896.

Against S. F. Myers, Marcus A. Myers, Simon Blumauer and Olympic Cycle Mfg. Co., by the New York Life Insurance and Trust Co., \$4,463.96, Oct. 13, 1896.

Against S. F. Myers, Marcus A. Myers, Simon Blumauer, Justo Acevedo and Birket Clarke, by the Merchants' Exchange National Bank, \$2,351.60, Oct. 9, 1896, and \$2,352.71, Oct. 20, 1896.

Against S. F. Myers, Marcus A. Myers, Simon Blumauer and Henry A. Casperfeld, by the Merchants' Exchange National Bank, \$6,761.24, Sept. 24, 1896; \$2,883.02, Oct. 10, 1896; \$2,863.65, Oct. 21, 1896; \$2,187.45, Oct. 23, 1896; also \$1,435.27, Nov. 10, 1896.

Also against the same, by the president, etc., of the Manhattan Co., \$2,386.11, Sept. 16, 1896, and \$2,535.18, Oct. 9, 1896.

Against M. A. Myers and Simon Blumauer, by J. V. Engelfried *et al.*, \$5,424.11, Oct. 16, 1896.

The foregoing judgments, and others last week reported as satisfied, were not paid in full but were adjusted under a settlement made by S. F. Myers & Co. with their creditors.

The Agassiz Timing Watches Are the Best.

Having successfully undergone the severe tests required, they are the only ones accepted by the Government.

The Agassiz has the latest improvements needed to make a high-grade watch perfect. It is made for and endorsed by the leading houses of America. All sizes, all grades. Interchangeable materials constantly on hand. Movements fit American cases.

A. WITTNAUER,

MANUFACTURER,

NEW YORK.

Canada Notes.

E. Davidson, Hamilton, is selling off his stock by auction.

S. H. Campbell will open a jewelry store at Cardston, Alberta.

W. A. Flack, jeweler, is giving up business at Emerson, Man.

Kaiser & Bohonks have opened a jewelry store at 226 Fonseca St., Winnipeg.

Edward Rivett, of the Faneuil Watch Tool Co., Boston, Mass., recently visited Toronto.

Mrs. S. Sherman has ceased trading under the name of S. Sherman, watchmaker, Montreal.

Edmund Eaves, jobber, Temple building, Montreal, is making extensive additions and alterations.

Franklin Hardinge, of Hardinge Bros., Chicago, has been staying for a few days with friends in Toronto.

White Bros., jewelers, Grand Forks, B. C., have given a chattel mortgage to the Eastern Townships bank for \$4,500.

George Appleby, recently with James A. Pitts, has taken a position with Alfred Eaves, jobber, Montreal, as bookkeeper.

A meeting of the creditors of the Attleboro Export Co., jewelry, etc., Montreal, took place on May 15. Wilks & Michaud have been appointed curators.

W. A. Watts, representing T. G. Hawkes & Co., Corning, N. Y., called on the Toronto trade, last week. He is on his way to the northwest and British Columbia.

I. S. Ostrander, St. Thomas, has assigned to Charles A. Ostrander. A meeting of creditors has been called for the 23d at the office of James L. Glenn, St. Thomas.

Out-of-town buyers in Toronto, last week, included: H. Hurchmer, Bobcaygeon; Frederick Howell, Windsor, Ont.; N. F. Babb, Stratford, and James H. Keene, Halifax, N. S.

The employees of the Montreal Watch Case Co. recently presented Miss O. Galarneau with a handsome watch and chain on the occasion of her retiring from the service of the company.

T. H. Lee & Son Co., wholesale jewelers, Toronto, will shortly remove from 1 Wellington St. E. to more commodious premises on the southwest corner of Wellington and Yonge Sts., which are being elaborately fitted up in accordance with their requirements.

The jewelry workers are taking steps looking toward a thorough organization of the trade. About 80 were present at a preliminary meeting held on the evening of the 15th, at Richmond Hall, when after a full discussion it was resolved to apply to the American Federation of Labor for a charter. Officers will be elected and the organization completed at the next meeting.

The great prosperity of Canada at this time is shown by the fact that both in number and amount of liabilities the April statement is the best since monthly returns of failures in the Dominion were first prepared. The Canadian failures during April were only 86 in number, in all classes of business, with total liabilities of \$398,122. The trading liabilities were less than half those of any recent month.

Bert Danford has left the service of the

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

**Gold Rings, Lockets,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

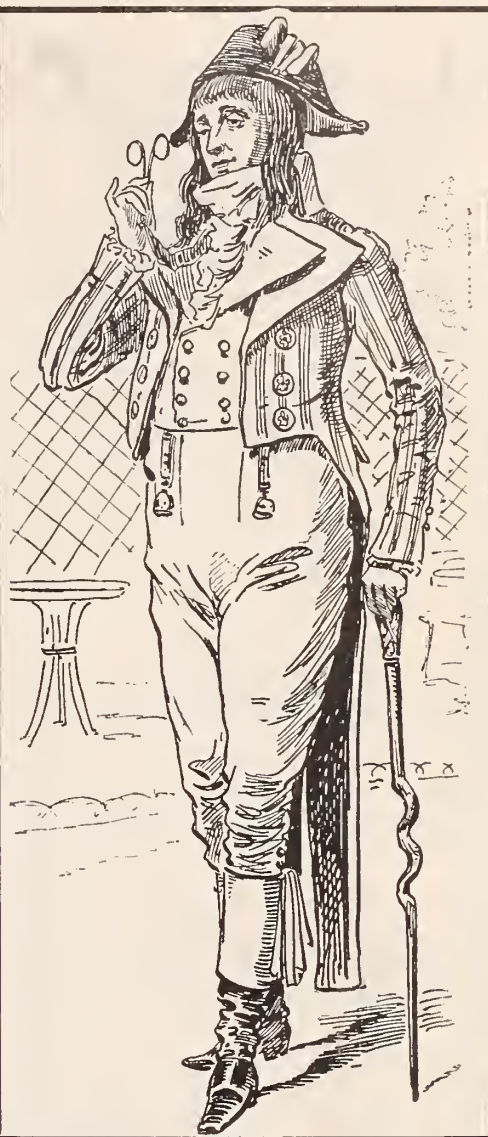
MADE BY

STERN BROS. & CO.

**Factory, 33-43 Gold St.,
NEW YORK.**

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



10K. and 14K. Gold Jewelry

All that's New in Finger Rings, the Latest Designs in Brooches, Desirable and Attractive Scarf Pins, a Splendid Assortment of Dumbbell Links, Lockets, Fobs, Guard Chains, Necklaces, Etc.

**Our Prices Are the Lowest!
Quality, Style and Character the Highest!**

Visit our Salesrooms at 19 Maiden Lane, and oblige, yours truly,

M. J. AVERBECK,

The Up-to-Date Importer and Manufacturer. (Consult our Catalogue.)



ELECTRO-PLATED CHAINS

FOR EXPORT AND DOMESTIC TRADE.

WRITE FOR PRICES.

S. SCHISGALL.

**Factory, 139 Elm St.,
NEW YORK.**



SEE THIS

DIP BUCKLE.

IT IS A BEAUTY.

We have fifty styles of these buckles;
just what is wanted; retail
from 25c. to \$3.50 each.

Gilt, French Grey, Enameled, Tur-
quoise Matrix or Black for
mourning.

**Sash and
Bodice Brooches**

we also make in large variety and
at popular prices.

Try our latest

Graduation Buckles.*A postal brings samples.*

Codding & Heilborn Co.
NORTH ATTLEBORO, MASS.

Sample Office:

CHAS. VAN NESS, 11 Maiden Lane,
NEW YORK.

**Mounted
Diamonds.**

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

**Diamond
Mountings.**

BROOCHES A SPECIALTY.**BAROQUE PEARLS.**

WE desire to announce to the trade that we have
a large assortment of loose baroque pearls,
consisting of many sizes, qualities, shapes and col-
ors, at various prices, and are glad to sell single
pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the
trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,
Estab. 1880. 3 Maiden Lane, New York.

Montreal Watch Case Co. and is now trav-
eling for Smith, Patterson & Co.

The store of Potter, optician, 31 King
St. E., Toronto, was affected by fire, at
6 o'clock on the night of May 13.

W. J. Barr, of the Goldsmiths Stock Co.,
Toronto, and J. Levy, of the Levy Bros.
Co., Hamilton, were in Montreal, last week.

A. R. Harmon, manager in Canada for
Robbins, Appleton & Co., and Dan. Beatty,
jeweler, Montreal, have gone to Europe
for a holiday.

Henry Glick, jewelry peddler, has begun
action against the township of Ancaster
for \$200 damages, he having fallen through
a culvert recently and damaged his stock
of jewelry, etc.

Pittsburgh.

William Regel, South Side, has removed
to 1819 Carson St.

L. Furtwangler is very ill at his home
in Greensburg, Pa.

Miss Grace Westwood is the new book-
keeper for A. E. Siviter & Co.

The new firm of Bygate & Co., Wilkins-
burg, opened up on Saturday, May 18.

A new store has been opened in Green-
ville, Pa., by J. Benninghoff, a well known
jeweler.

S. Auslander, formerly with Kingsbacher
Bros., has opened a retail store at 44 Wash-
ington Ave., South Side.

W. W. Warrick, for many years with
Graf & Niemann, will go into business
shortly at 6107 Penn Ave., East End.

The Pennsylvania Trust Co., receivers in
bankruptcy for the estate of Robert G.
Laughlin, offered the entire stock of jewelry,
silver ware and fixtures of the storeroom
at 339 Sixth Ave., at public auction, on
Monday, May 20, at 2 o'clock.

The factory of W. J. Johnston & Co.,
Verner building, has been considerably im-
proved and enlarged. Twenty men are
now busily employed and benches are be-
ing put in for 10 more. The plant is un-
der the supervision of Mr. Kraus, of the
late firm of Klein, Kraus & Co. W. J.
Johnston has returned from a business trip
east.

Out-of-town visitors among the trade
late were: W. J. McKinney, East Liver-
pool, O.; Edward Koessler, New Kensington,
Pa.; A. Teplitz, McKeesport, Pa.; C.
A. Loughman, McKee's Rocks, Pa.; John
C. Dwyer, New Castle, Pa.; H. R. Brown,
New Brighton, Pa.; J. F. Zugschwert,
Carnegie, Pa.; F. D. Skiff, Verona, Pa.;
J. Q. Barnes, Duquesne, Pa.; F. H. Kuhns,
Sharpsburg, Pa.; J. W. McKean, Charleroi,
Pa.; D. L. Cleland, Butler, Pa.; George W.
Pipes, Cameron, W. Va.; Albert Thorn,
Burgettstown, Pa.; W. F. Eyles, Dayton,
O.; C. J. Nichols, Kecksburg, Pa.; I. N.

Smith, Morgantown, W. Va.; A. Schmidt,
Braddock, Pa.; S. Maltinsky, Braddock,
Pa.; S. H. Schmidt, Turtle Creek, Pa.;
William H. Fisher, Greensburg, Pa.; J.
F. Murphy, Dawson, Pa.

Notes from Near and Far.

B. & J. Richter will open a jewelry store
at Forreston, Ill.

L. C. Morris, Traverse City, Mich., has
moved from 329 to 119 Union St.

Agnes Sommer, Wichita, Kan., has sold
out and expects to go to Los Angeles, Cal.

E. M. Dickinson, at North Adams, Mass.,
for 11 years, will sell out and may locate
in Troy, N. Y.

N. Kyle, of Kyle & Tate, Xenia, O., who
has been seriously ill, is reported on the
road to recovery.

Fire, starting from an overheated furnace,
did \$50 damage to the store of John An-
steth, Buffalo, N. Y.

F. S. Ayres, Elmira, N. Y., will reduce
his stock by auction sales, preparatory to
having his store remodeled and enlarged.

Zacharias Greenwald was arrested and
fined \$25 and costs for peddling jewelry
and eyeglasses without a license, in Bal-
timore, Md.

G. W. Giles, Kewanee, Ill., has remodeled
the interior of his store, a hard maple floor
and a steel ceiling being two important
improvements.

F. & L. E. Schario, Danville, Ill., moved
into their new store in a newly remodeled
building, last week, and have fitted up their
place in modern style.

Rosenblatt & Co., Greeneville, Tenn.,
more than doubled their capital by a recent
business change, noted in these columns,
and will engage in jobbing on a small scale.
The firm name remains unchanged.

A man walked into G. H. P. Stone's
store, Ilion, N. Y., May 16, took a watch
and walked out. A policeman was near
and on a bicycle chased the thief, over-
took him, arrested him and in court the
Judge awarded a sentence of three
months in jail.

J. H. Reed, Paris, Ill., has been much
annoyed by an item published in several
papers, and in this paper on May 8, to the
effect that he had purchased the store and
stock of P. Scherzinger, Fort Wayne, Ind.
Mr. Reed says there is no truth in the item.
THE CIRCULAR-WEEKLY regrets that it has
been an unconscious circulator of false
news and hopes this will reach the eyes of
all who read the original item, for Mr. Reed
writes that inside of 10 days he received
letters from over 100 business people
who were interested, and that while it
shows the value of THE CIRCULAR-
WEEKLY as an advertising medium, it is
a cause of much bother to him.

The
Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

News Gleanings.

Harry Davis, Topeka, Kan., has sold out.

J. A. Black, Tucson, Ariz., has been sued for \$733.

Woodson & Scyoc, Clarence, Mo., have dissolved.

C. L. Graefe, Clinton, Ia., has given a realty mortgage for \$600.

J. J. Brucbauer, Sleepy Eye, Minn., has disposed of his jewelry business.

W. H. Watkins, El Reno, Okla., has given a chattel mortgage for \$310.

W. A. Sniter has opened a new stock of jewelry in Yates Center, Kan.

S. M. Thomas, Tabor, Ia., has sold his jewelry business to A. C. Rickabaugh.

W. J. Chapin, Sheldon, N. Dak., will move his business to Hankinson, N. Dak.

C. A. Larson, West Superior, Wis., has moved his jewelry store to 1509 E. 5th St.

E. J. Barrett has opened up a new watch repair shop in Ponce City, Okla.

H. P. Anderson has recently engaged in the jewelry business in Volga, S. Dak.

Charles G. Bade, Wahpeton, N. Dak., has given a realty mortgage for \$1,750.

O. F. Loyer, St. Joseph, Mo., has opened a jewelry store at Cedar Falls, Ia.

Chris Nygaand, Brownston, Minn., has added an engraving machine to his outfit.

F. R. Robb, Lufkin, Tex., has sustained a fire loss of \$400 and carried no insurance.

John Mesing, Burt, Ia., has given a chattel mortgage for a consideration of \$900.

H. L. Dodge, Bryant, S. Dak., has disposed of his stock of jewelry to M. F. Toxel.

L. D. Everhardt, Warrensburg, Mo., has disposed of his jewelry business to E. Hunt.

W. T. Sparks, Lodi, Wis., has disposed of his stock of jewelry to Frederick Vanderpool.

S. Rubenstein, Eveleth, Minn., has removed his store from Jones St. to the Sax building.

Otto Mueller, Wausau, Wis., has rented space in the Karger building and will move June 1.

C. C. Hayes, Columbia, Mo., has ad-

mitted a partner, and the firm are now Hayes & Shaefer.

Law & Keller have succeeded to the jewelry and drug business of B. R. Baldonck, Glenwood, Mo.

Owing to the dissolution of Crane Brothers, Lake City, Minn., the business will be continued by C. E. Crane.

C. L. Wilson, Holstein, Ia., who has been engaged in both the jewelry and drug business, has disposed of his jewelry stock.

Lundvall & Ebersole's jewelry and drug store, Sioux Rapids, Ia., was robbed of \$25 in cash, some rings, cigars and drugs.

B. F. Humphries, Centerville, Ia., has sold his sewing machine business and will devote his time to the jewelry business exclusively.

S. C. Prince found a pearl above Lynville, Wis., which he believed to be worth \$2,000. It is a half inch in diameter and globe shaped.

Henry Buck is reported to be selling out his stock of jewelry in Garretson, S. Dak., with the intention of discontinuing the business.

George Lhamon, Minnesota, Minn., has gone to Dawson, Minn., where he will be in charge of Albert Asleson's jewelry store for the Summer.

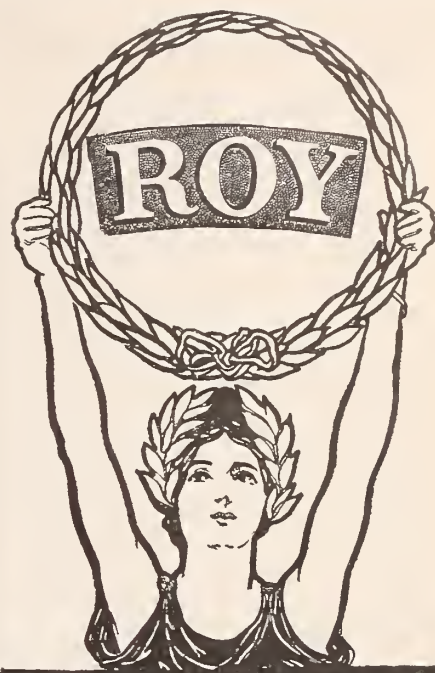
The sale of the J. W. Hilker jewelry stock, Wells, Minn., has been approved by the Court and Mr. Hilker will soon be in business again at the old stand.

A party of 25 persons have encamped on the island opposite Red Wing, Minn., to do clam fishing on a large scale during the Summer. They will establish seven camps.

M. P. Lovgren, Red Wing, Minn., has bought the store of R. B. Wegner, Wheaton, Minn. Mr. Lovgren has been with Hauenstein Bros., Red Wing, for a number of years.

Olaf Bang, Park River, N. Dak., has gone to Langdon, N. Dak., to take a position in the jewelry store of his cousin, A. O. Wold. This will enable Mr. Wold to give more attention to his optical department.

Charles Miles, who was charged with robbing the jewelry store of F. Z. Sherwood, Faribault, Minn., pleaded guilty and was sentenced to five years in the penitentiary. Albert Bahe, his accomplice, who disposed of the stolen



UPHELD

BY ITS

RECORD.

**A Gold Watch Case
that stands alone
on a reputation
won
BY MERIT.**

We enter the season with more new and effective styles than we ever had in our palmiest days, when this company, young as it was, began leading the entire trade in producing modern and artistic styles that were so well received and appreciated.

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.

The Barlow, Holyoke, Mass.

WON'T YOU

be numbered among the thousands of up-to-date merchants who are using

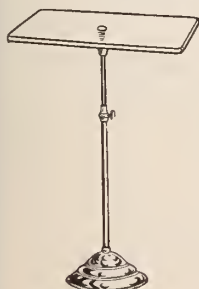
Barlow Display Fixtures?

We manufacture the most complete line you ever saw.

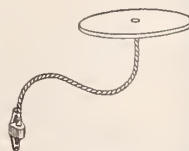
Send for 200-page catalogue.

Barlow Mfg. Co., Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 273.
Glass-top Stand.
Top 4x7 or larger, as desired.



No. 310.
Glass Shelf Bracket.
Shelf 8 or 10 in. diam.

property, was sentenced to the reformatory for 14 months.

J. E. Veal, Jr., is fitting up new quarters in that town.

Melvin Fraush, Pleasantville, Ia., has sold out to R. D. Jordan.

H. H. Caswell, Woodville, N. H., was a heavy loser by fire, May 15.

S. Rubloff, Virginia, Minn., has moved his jewelry stock to new quarters.

Concord, N. H., jewelry stores will close at 6 o'clock p. m., Monday evenings.

Frank Clark, from Olyphant, Pa., has opened a repair shop at Wilkes-Barre, Pa.

D. B. Judd, recently of Chester, Neb., is reported missing, leaving a wife and young child.

J. Segerstrom, Rhinelander, Wis., has made a number of improvements to his jewelry store.

M. E. Bennet, milliner and jeweler, Wellsboro, Pa., will move to a new location in the same town.

The explosion of a kerosene lamp caused a serious fire in the store of C. A. Davis, Fairmont, Neb., May 13.

McEwan & Zimmerman, Waupun, Wis., have sold their jewelry stock to C. Van der Elsen, formerly of De Pere, Wis.

P. A. Johnson, Lyle, Minn., whose store was visited by burglars three weeks ago, has been closed out by creditors.

Emil Knaffner, formerly of Philadelphia, Pa., contemplates opening a jewelry and optical store in Beverly, N. J., in the near future.

Thieves stole \$12 in cash and watches, razors, chains, cuff buttons and clothing from the store of J. Shinbaum, Montgomery, Ala., May 12.

Mr. Frazier, of Hawthorn, Fla., has rented the room adjoining the post office, Mulberry, Fla., and will open a jewelry business.

The stock of jewelry, musical instruments and notions of Jay Taylor, Carrollton, O., was advertised to be sold at assignee's sale, April 27.

C. H. Nerbovig's store building in Mapleton, Minn., is to be occupied by the owner, and Mr. Nerbovig is seeking a new store for his stock of jewelry.

By order of Judge Speer, receiver John B. Cooper will receive bids until June 4 for the stock of goods of the Lazarus Jewelry Co., Macon, Ga.

The store of William Sparr & Co., Cromwell, Ia., was burglarized May 9 and about \$75 worth of revolvers, cutlery, jewelry, etc., appropriated by the thieves.

Bids will soon be opened by the borough authorities of Emporium, Pa., for a handsome tower clock for the village court house. The money has already been raised.

Henry Payne pleaded guilty to a charge of stealing a \$40 watch and a \$15 diamond pin from H. C. Korfhage, Louisville, Ky., and a jury in the Criminal Court sentenced him to a year in jail.

Part of the goods stolen from the jewelry store of Gately & Britton, Reading, Pa., have been recovered at the establishment of William Miller, Linfield, Pa. The latter has been arrested and is now under bail, charged with receiving stolen goods.

Through an error of an informant, it was stated in these News Gleanings recently that M. E. Nabstedt, of M. E. Nabstedt & Sons, Davenport, Ia., would retire from business. Mr. Nabstedt states that he, as well as the firm, will continue at the old stand for some time to come. They will increase their factory facilities and for that reason have been decreasing stock in their store by special sale.

Lancaster, Pa.

J. Ed. Reisner returned on Saturday from an extended trip through northern Pennsylvania. After a week at the home office he will go west.

M. Stermer, Red Lion, Pa.; J. M. Kryder, Denver, Pa., and Jacob Fisher, Elizabethtown, Pa., were business callers at the L. C. Reisner & Co. establishment the past week.

The one-sixth dower interest in the estate of the mother of the late Ezra F. Bowman was sold on Thursday last by the assignee of the estate, L. C. Reisner, to Allan A. Herr, for \$887.50. The dower, payable at Mrs. Bowman's death, is worth in round numbers, \$1,075.

Harrisburg, Pa.

Next month the contract for keeping the clocks on Capitol Hill for another year will be given out.

Walter M. McCormick, 1510 N. 6th St., has gone to Philadelphia to take a month's course at the Philadelphia Optical College.

James Bass and John Henry, who pleaded guilty to robbing Hoy's jewelry store in DuBois, were each given a year in the penitentiary, last week.

F. T. Plack has removed his store to 1326 and 1328 N. 6th St., two doors below his old location. He has put in a new plate glass front and otherwise improved his new place of business.

E. L. Rinkenback has begun the work of remodeling his newly purchased store room, several doors below his present location. He expects to remove thereto next month.

W. C. Place will open a store at Caledonia, N. Y.

The wife of John H. Hales, Thomson, Ga., died, May 11.

CHART

FOR THE

Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
- 1. White and perfect.
- 2. White and slightly imperfect.
- 3. White and imperfect.
- 4. Very good color and perfect.
- 5. Very good color and slightly imperfect.
- 6. Very good color and imperfect.
- 7. Good color and perfect.
- 8. Good color and slightly imperfect.
- 9. Good color and imperfect.

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A Trial Order

will convince you of the merit of our system of grading diamonds, and that it is much easier to sell and satisfy your customer when diamonds are carefully graded.

When a customer sees the difference between several qualities as shown by our grading system he can readily select the quality desired. This is an aid even to those who are well posted in the different qualities.

Every diamond we sell, whether loose or mounted, is marked with a letter or number to indicate the quality, and, remember, we guarantee them to be exactly as represented.

The season of

JUNE WEDDINGS

is here, which creates increased demands upon jewelers. We carry a large assortment of

Single Stone Diamond Rings,	\$5.00 and upwards.
Diamond and Fancy Stone Rings,	5.00 " "
" Brooches,	5.00 " "
" Studs,	3.00 " "
" Scarf Pins,	3.00 " "
" Ear Screws, Ear Drops, Link Buttons, Lockets, Etc.	

When you have a prospective sale for anything in the above line, please favor us with a trial order.

S. C. SCOTT MFG. CO., 9, 11, 13 Maiden Lane, N. Y.

Connecticut.

R. W. Miles, Meriden, is very ill of malarial fever and rheumatism.

Parker & Story, Middletown, have dissolved, Mr. Story retiring. Mr. Parker will continue in the same place.

William S. Ingraham, Bristol, with Mrs. Ingraham and daughter, will spend the Summer in European travel.

Hon. Charles Parker, Meriden, who has been ill for some time, is reported to be somewhat improved. He is 93 years old.

A. E. Nerdum, superintendent of Factory P, International Silver Co., sailed Saturday, on the *Campania*, for Europe.

The entire stock of Axel F. Anderson, New London, is to be closed out at auction, as he is going out of the jewelry business.

The business of the National Self-Winding Clock Co., Bristol, is reported booming. The company are contemplating working nights.

The machinists of the Waterbury Clock Co., Waterbury, who went out on strike, are still holding out for the restoration of two discharged men.

A. E. Hobson, superintendent of Factory A, International Silver Co., will sail for Europe on business, early in June, to be gone about a month.

A judgment debt of \$90 was awarded Saturday, in the United States Court, to R. Wallace & Sons Mfg. Co., Wallingford, against Ruth Taylor, in an action over patent rights.

The receiver of the Meriden Bronze Co., Meriden, reported to Judge Wheeler in the Superior Court, in New Haven, May 17, that he had \$7,009 on hand and that all the claims ordered paid by the Court had been paid. The company have paid a 25 per cent. dividend and will soon pay a final one.

A motion for an order to pay interest on the mortgage and other similar motions were made in the Superior Court, May 17, in the receivership case from Meriden, of

Curtis *et al.* vs. the Chapman Mfg. Co. Motion for an order for an adjournment of sale was made in the Milford receivership matter of Furtis *et al.* vs. the Barker Silver Co. Granted from May 20 to May 29.

At the annual meeting of the Parker Clock Co., Meriden, May 14, William H. Lyon was elected president and treasurer, succeeding the late Theodore F. Breese. J. F. Allen, son-in-law of the deceased, was chosen secretary of the company. Mr. Allen is president and treasurer of the Meriden Gravure Co. These directors were elected: Charles Parker, D. W. Parker, W. F. Parker, W. H. Lyon and J. F. Allen. Mr. Lyon will have the general management of the clock factory.

Judge Roraback handed down an important decision, May 14, in Court at Hartford, in which the exact standing of E. A. Freeman's appeal from the doings of the commissioners on the estate of H. Drusilla Mitchell is set forth. The case is now apparently settled, unless another appeal is taken. The Court finds that Mrs. Mitchell is responsible and holden for the notes in question, and that the amount due the American Exchange National bank, of Chicago, is \$21,343.33. In other words, after a controversy lasting over five years the bank has won. But Mr. Freeman's counsel says an appeal will be taken from the decision.

Gen. George H. Ford, New Haven, was reelected president of New Haven's leading and influential social club, the Quinnipiac Club, May 16. This is the fifth time the club has thus honored him and by unanimous election. Chiefly through his efforts, the influential seaside club, the An-santawae, which has a fine shore house on Long Island Sound, near New Haven, and of which General Ford was president, was consolidated with the Quinnipiac Club a few days ago. General Ford has also just been reelected president of David Hum-

phreys branch of the Connecticut Sons of the American Revolution, an important and influential organization.

Birmingham, Ala.

TRADE CONDITIONS.

Sales by local jewelers the past two weeks have been ordinarily generous, though there has been nothing in the nature of a rush since the closing of the Street Fair. The present volume is regarded as normal and the chances are that more pronounced quietness will prevail for the next few weeks.

J. W. Sommer, Florence, has the order for the official button of the United Confederate Veterans' Memphis Reunion.

H. Ruth, Montgomery, has been made chairman of the advertising committee of the Commercial and Industrial Association of his city.

R. U. Lyons, jeweler, Laurel, Miss., seems on a fair way to wealth. Oil has been found on his land and a company with \$200,000 capital have been organized to develop it.

A pleasing incident of the President's recent trip through Mississippi was the presentation of a souvenir spoon to Mrs. McKinley by the Confederate Veterans at Vicksburg. In the bowl are the words: "Vicksburg, Miss." On the handle are engraved Confederate and Union flags crossed. On the back of the bowl: "To Mrs. McKinley, from Camp 32, U. C. V." A beautiful bouquet was presented with the spoon.

Detroit.

Albert E. Charlesworth has removed his optical business from 41 Rowland St. around the corner on Grand River Ave.

Bert C. Laughlin, pawnbroker, recently complained of on the charge of receiving stolen property, is charged with having received a watch and chain stolen from jeweler Joseph Ehrlich, of Ehrlich Bros. Laughlin refused to give it up until the \$18 loaned on it was advanced.

IN JUSTICE TO OURSELVES

and our customers we hereby make **public denial** of the report that we make or sell finished jewelry. "Sufficient unto the day is the evil thereof." To those of our patrons with whom we have come in direct contact, this denial is superfluous. We have never, as yet, done anything in our business that we were desirous of keeping quiet; on the contrary, we spend considerable money and energy telling the public what we are doing. It is obvious that if we did not have the largest and most successful **Finding** business in the country, these periodical reports would not be circulated.

It is the man who "does things" that is talked about, and those who "don't do things," never did, and probably never will, generally do the talking. Their very weakness is shown in this, because the firm who expects to win out when Dover is in the race must do more than talk.

"Economize on your wind exhaust."

GEO. W. DOVER,

The largest maker of Jewel Settings, Metal Ornaments and Jewelry Components in the world.

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



VOL. XLII.

NEW YORK, WEDNESDAY, MAY 22, 1901.

No. 16.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

Byron L. Strasburger was one of the callers of the week on the jobbing trade.

Andrew Rovelstad, one of the original Rovelstad brothers, of Elgin, Ill., was in for more goods, last week.

B. Schuette has closed up his Minneapolis house and consolidated the stock with that at the Chicago house.

John T. Tate, Peoria, Ill., was made happy last week by the arrival of a daughter at his home. It was the first.

L. C. Steffin, private secretary to A. L. Sercomb, is sojourning with his family at Dixon, Ill., for a couple of weeks.

C. T. Allen, Valparaiso, Ind., was in the first of the week and Mrs. Allen called on the jobbers as a buyer the latter part of the week.

W. S. Manheimer was missed from his accustomed seat at Table No. 1, at Thompson's, last week. He had gone to West Baden, Ind., for a 10 days' rest.

Arthur Harner, watch department B. F. Norris, Alister & Co., will spend his vacation "at home" at Elgin this Summer. He has recently become the father of a little girl.

Joseph Sandman, of the Trenton Watch Co., called on the trade, last week, and was in a happy state of mind. A little girl baby, now six weeks old, graces Mr. Sandman's home.

William M. Alister has succeeded in again resuming his duties for a part of each day, though still suffering from sciatic rheumatism, which had kept him home for some 12 weeks.

P. J. Burroughs has fully recovered from the attack of grip that forced him to relinquish the sale at St. Louis. He has a number of large sales under consideration for the month to come.

C. J. Cornwall, cashier for Otto Young & Co., is on an extended fishing trip. A Shakespeare propelling bait will be the *piece de resistance* used to depopulate the denizens of Crooked Lake, Wis.

Robert Nicolls, administrator of the estate of R. O. Gottfredsen, Kenosha, Wis., was in town, last week, buying. Rumor connects Mr. Nicolls's name with the succession to the property he has in charge.

C. L. Watson, of Watson-Newell Co., Attleboro, Mass., visited here all last week. There were 1,001 places he desired to go, as it was his first visit to Chicago in 15 years, but he was obliged to disappoint some of his friends from lack of time.

C. H. Tibbitts, member of the executive board and in charge of Simpson, Hall, Miller & Co., Factory L of the International Silver Co., visited Chicago, last week, spending a few days with Mr. Burchard, leaving for the west to make social calls on the trade in a few of the principal cities.

Mrs. Celia W. Wallace was the defendant in a suit, May 13. About four years ago she purchased a number of diamonds from Spaulding & Co., and suit was brought to collect their value. When the case was called before Judge Hutchinson, Mrs. Wallace did not appear and a judgment was secured against her for \$4,648.72.

The eighth annual May festival concert, given under the auspices of the Cook County Sunday School Association, will be held at the Auditorium, May 24, with a chorus of 1,200 young lady singers. F. G. Thearle, of C. H. Knights & Co., is chairman of the programme committee and reports all seats and standing room taken. This is the largest choral organization in the United States.

It wasn't exactly a trial game, the match of Otto Young & Co.'s baseball team with the J. M. & A. C. Johnston nine, Saturday, though the frequent changing of positions might have made one think so. When the writer left, the boys were yet circling the bases and the result was in doubt. The Youngs play the Dennison Mfg. Co.'s the coming Saturday, and the B. F. Norris, Alister & Co.'s the week following.

A larger number of the buyers who are not often seen here were noticeable last week. Among these were: E. M. Howes, Howes Bros., Clinton, Ia.; Leo Hollander, Leadville, Col.; J. H. Walters, Danvers, Ill.; E. J. Booth, Walworth, Wis.; O. M. Atwood, Clifton, Kan.; D. E. La Due, Plano, Ill.; F. H. Tamblin, Manteno, Ill.; Robert Nicolls, Kenosha, Wis., and C. E. Prouty, Bradford, Ill.

Applications for membership to the Commercial Travelers' Outing Club, an organization composed of leading traveling men in the jewelry and cognate lines, with handsome quarters at 17-21 Quincy St., are so numerous that both the corresponding and financial secretaries have their hands full. The club has proved a marked success and its benefits and com-

forts are being availed of by a large number of the jewelry travelers. Already there is talk of larger quarters for next year.

The regular monthly meeting of the American Horological Society was held at Room 607, Columbus Memorial building, May 16, and was largely attended. Five new members were elected. The new constitution and by-laws and the library catalogue will be out the present week. The making up of a slate for an official ticket was taken up and after discussion was laid over for action at the meeting of June 20. The present officers are: W. H. Galloupe, president; R. J. Trumbull, secretary, and A. C. Becken, treasurer. The society have prospered under their excellent administration and the general feeling among the members is that a change is not advisable. Aside from these matters a large amount of routine business was transacted and adjournment taken to June 20.

San Francisco.

E. C. Klumpp, who has been identified with the trade here for the past 20 years, will, on June 1, open an elegant store on Kearny St., near California.

Among the recent visitors in town were: Mrs. Dr. A. P. Hall, Visalia; F. W. Carter, Santa Rosa; A. O. Warner, Fresno; M. L. Dexter, Salinas; J. W. Webb, Stockton; W. S. Bailey, Pomona.

L. H. Smith, with A. I. Hall & Son, has just left on his Arizona and southern trip. In a day or two, George A. Brown, also with this firm, will go north. A. W. Huggins will leave for the east this week, to be away about six weeks.

Indianapolis.

June 1, J. C. Sipe will sail for Europe.

Henry C. Klein, Muncie, Ind., has given a real estate mortgage for \$4,200.

May 20, Carey Taylor, for years watchmaker for Horace A. Comstock, took a like position with J. C. Sipe, and Fletcher Medearis left his position with William J. Eisele to accept Taylor's former position with Comstock.

The fire department had a run, May 14, to Patrick Conlen's jewelry and pawn-broking store. He burned sulphur in his store to fumigate his safety deposit vault, and some one who saw the smoke called the fire department.

Cincinnati.**BUSINESS CONDITIONS.**

Business is quiet and most of the travelers are home. The factories, however, are receiving the usual quota of work. The jobbers were busy last week buying goods. The eastern men are in town in force, sometimes half a dozen being in one house at a time. The diamond sales in Cincinnati the past month have been larger than ever. Sol. Fox, of Fox Bros. & Co., writes from Amsterdam that the market there is very unsatisfactory, and that even the rough is very high.

A. H. Wahl, Portsmouth, O., was in town last week.

Rauch & Goldsmith have had their place newly calsoned and otherwise improved.

Wesley Harmon, New York manager of Joseph Fahys & Co., was in Cincinnati last week, visiting the Cincinnati office and was a guest of Joseph Becker, local agent.

Sol Gutmann, of L. Gutmann & Sons, has returned from a very satisfactory trip. Ed. C. Pfaffle, of this firm, is home from an extended trip through Texas and the southwest.

Friends of Joseph Phillips will sympathize with him in the death of his mother, last week. Mr. Phillips did not finish his trip owing to her serious illness and was with her until her death.

The striking watch case engravers of Newport, Ky., will give a picnic at Clark's Grove, June 23. The men out of work are striving to make a great success of this event to help pay their expenses.

J. C. Miller, of The Miller Jewelry Co., has bought out C. C. Marsh and the latter has gone to Sistersville, W. Va. The Miller Jewelry Co. will continue the same as before. Wallace Miller, the new representative, is making a success on his first trip for this house.

The Arcade shopkeepers, mostly jewelers and kindred tradesmen, have organized the Arcade Business Club, whose object will be to promote the interests of the members and to encourage business in the Arcade. They will ask the owners of the structure to put in electric lights and fans and they will have a band every Saturday night to discourse music to attract customers. The president is M. Culbertson; vice-president, D. Gradison; secretary, Edward Oelker; treasurer, H. A. Dodt, all jewelers but one.

A man giving his name as James Marrar was arrested with a cigar box containing a dozen watches. The box was addressed to N. E. Whitney. The watches are the property of Arnstine Bros. & Mier, Cleveland, O., whose store was recently robbed. The detectives have been on the lookout for all consignments from Cleveland, for these goods, and this is the first they have caught. A cripple was also arrested who

was with Marrar. Among his effects were some tickets for jewelry pawned in Cincinnati. The men will be looked up. The detectives had a hard time arresting the men. When they called at the post office for the box, which was sent by mail, they tried to elude the detective, who had to finally call help.

Denver.

Charles A. Grant, Manitou, was in Denver, last week.

Boyd Park, Salt Lake City and Denver, was in town, last week, looking after his interests here.

J. B. Broadus, with H. W. Wyman, Colorado Springs, was in Denver on business for the firm, last week.

F. L. Charleston, formerly of Bloomfield, Ill., has opened a store at 908 15th St., this city.

F. H. Small, Victor, is closing out his stock at auction and will move to Colorado Springs.

L. R. Birkhead is closing out his stock at Raton, N. Mex. The stock has changed hands several times of late. D. O. Hernon, who represents the creditors, is conducting an auction and the entire stock will be sold.

I. O. Brown is erecting a building in Wheaton, Minn., for a jewelry store.

Emeralds.**Pearls.**

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Pink Topaz.

Doublets.

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

HALL CLOCKS.

GOLDEN OAK, FLEMISH
AND MAHOGANY.

20 Good Selling Patterns

FROM

\$67.00 to \$465.00.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.



Georgian

**STERLING
SILVER.**

In Complete
Table Service—

French Gray
Finish.



COFFEE SPOON.

TOWLE MANUFACTURING CO.,

CHICAGO.

NEWBURYPORT, MASS.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



Pacific Northwest.

D. Dickinson will conduct a jewelry store at Medford, Idaho.

Butterfield Bros., Portland, Ore., report business very good for this season and look for a good increase soon.

E. D. Elwood, Medford, Ore., has his new brick building about completed and will occupy part of it in about 10 days.

O. W. Liliequist, recently with Frederick & Co., Seattle, Wash., has located in Ballard with a watchmaking establishment.

L. C. Houser, Hoquiam, Wash., has changed his location and hereafter will make his headquarters at the Portland hotel.

Mr. Lindsay, Sumas, Wash., has his new building well along toward completion and expects to be able to open for business shortly.

A clock tower on Jones's block, Tacoma, Wash., was burned, May 12, causing a money loss of \$3,000 and the temporary disabling of the clock.

Milton Bradley, 15-year-old son of Augustus Bradley, Helena, Mont., who ran away from home about eight weeks ago, has been located at Tacoma, Wash.

The following traveling men interviewed the jewelers of Portland, Ore., last week: F. D. Newberry, Suplee, Reeve, Whiting Co.; E. G. Haight, California Jewelry Co.; Frank G. Moyer, American Watch Case Co.

W. Friedlander, Portland, Ore., is doing business under great difficulties at present. The heavy stone and brick front has been removed and steel supports and girders are being placed instead. When the remodeling is complete Mr. Friedlander will have one of the nicest stores in the city.

Elie Ricchott, Wallace, Idaho, has displayed at his jewelry store a handsome nugget. The pebble of quartz is about as large as a hen's egg and contains about \$65 of gold. As a specimen it is a handsome thing and is worth perhaps \$100. The nugget was found near Delta.

The G. Heitkemper Co., Portland, Ore., have a very fine silver cup exhibited in one of their windows which is to be competed for by several baseball clubs of Portland. G. Heitkemper and wife are visiting their old home in Ohio. Before returning they will visit the Pan-American Exposition, New York, Chicago and several other places of interest.

George E. Trorey, Vancouver, B. C., has just returned from an extended visit through eastern cities. He was in New York for several days arranging for the purchase of the season's goods, mostly bric-à-brac and goods. Mr. Trorey spends a good deal of time in selecting samples and will have a very fine stock sent to him from the wholesale houses. Mr. Trorey was in Buffalo on the day of the opening of the Pan-American Exposition.

Four young men, readers of dime novels, have been arrested and made confessions of guilt, for the attempt to rob the store of M. E. Andrews, Westfield, Mass., recently.

Pacific Coast Notes.

A. Hohman will soon open his new store in Riverside, Cal.

J. S. Baker, Riverside, Cal., is holding an auction, P. C. Greer being the auctioneer.

Oscar Schuchard is closing out his jewelry business at Salinas, Cal., and will go to Seattle, Wash.

The jewelry shop of H. W. Akin, Perris, Cal., was broken into a few days ago, and \$40 worth of jewelry taken.

George L. Schneider, jeweler, Stockton, Cal., and Miss Harriet H. Nicewonger will be married in Stockton, May 22.

J. Bond, jeweler, Big Oak Flat, Cal., with his family has gone to Stent, where they will make their future home. Mr. Bond has purchased a jewelry establishment at that place.

A. S. Large has closed out his jewelry business at Petaluma, Cal. Mr. Large has not definitely decided what he will do, but will retain his tools and outfit and may re-engage in business.

The funeral of Solomon Lewis, the pioneer jeweler, who dropped dead on the street in Oakland, May 3, was held from his late residence in that city, May 7, under the auspices of the Independent Order of B'Nai B'rith. The services were largely attended by friends and relatives from San Francisco, San Rafael, San Jose and other near by cities. The pallbearers were: Messrs. Morris, Schiller, Meyer and Herachlander. The remains were interred in the family plot at Mountain View Cemetery, Oakland.

William T. Griswold passed away in Los Angeles, Cal., April 29. His age was 65 years and 28 days, having been born in Fitchburg, Mass., April 1, 1836. Under his father and grandfather he worked at the trade of jeweler and clock maker, but later learned the trade of hat finisher. He belonged to the Massachusetts State Militia, and on the breaking out of the Civil War, enlisted in the 15th Regiment, Massachusetts Infantry, Company B, July 28, 1861, and was honorably discharged July 28, 1864, having served his country three years.

Minneapolis and St. Paul.

F. O. Fiske, Minneapolis, is on the sick list.

W. S. Dippe, who has lately been in business in the Ryan block, St. Paul, is moving to Canby, Minn.

E. H. Herrick, engraver and watchmaker, has resigned his position with J. B. Hudson, Minneapolis.

E. S. Houghton, Brainerd, Minn., and Theodore Reinhart, Duluth, were visitors in the Twin Cities, last week.

Roy Forde has resigned as traveling man for Sischo & Beard, St. Paul, and will engage in the advertising business.

Martin Abrahamson, manufacturing jeweler, has left M. Thoren to take a position with S. Jacobs & Co., Minneapolis.

Henry Birkenhauer, of H. Birkenhauer & Co., Minneapolis, has returned from a short trip through southern Minnesota.

John W. Miesen, jeweler, 1009 Main St., N. E., Minneapolis, has arranged to buy

the stock and business of E. Lueck, Benson, Minn.

The Minneapolis Jewelry Mfg. Co. will move their offices and warehouses to the second and third floors of the new Andrus building, at once.

R. Branchaud, Cavalier, N. Dak., and A. W. Blakely, Minto, N. Dak., were in the Twin Cities, on their way home after taking courses in engraving in the east.

Johantgen & Kohl, who succeed to the manufacturing jewelry department of the Minneapolis Jewelry Mfg. Co., will open for business at once at 306 Nicollet Ave., upstairs.

Deeny & Fagerstrom, watchmakers for the trade, St. Paul, have dissolved partnership, L. H. Deeny retiring and Mr. Fagerstrom continuing the business alone. Mr. Deeny has gone to work for M. L. Finkelstein.

About \$100 worth of goods, including rings, watches, charms, etc., have been recovered from the pawnshop of M. & H. Michnisky, St. Paul. The goods have been identified as being stolen from the Krans store, Mankato, Minn.

W. B. Murray has retired from Mowrey, Murray & Leavitt, manufacturing jewelers, St. Paul, Minn., and Mowrey & Leavitt continue. Mr. Murray will go to his old home, at Jackson, Mich., for a long visit with his mother before deciding upon his future movements.

The jury in the District Court, St. Paul, May 14, returned a verdict of \$237.11 for the plaintiff in the case of Victor Jonest, New York, against Nathan Friedman, to recover for jewelry sold the defendant. Mr. Friedman asserted that the goods were not as represented and set up a counter claim of \$485.78 for alleged breach of warranty.

Columbus, O.

Harrington & Nonnenmacher have erected a nice street clock in place of the old one which was broken in moving it to the new location.

P. C. Krouse & Co. have recently installed two very large safes in their store, in this city, preparatory to enlarging the business later on. The safes are for storage of goods and weigh 7,500 pounds each. They are especially fitted for jewelry business.

W. J. Savage, formerly of the old Columbus Watch Co., is now at Cape Nome, where he and several other men have a valuable claim. There has been considerable work done on the claim and they are just now reaching the most valuable part of it.

W. F. Savage has begun the manufacture of a sapphire reproducing point or jewel, for use on phonographs, which is superior to the glass point in general use, as it does not wear the records. Mr. Savage would be pleased to hear from some of the large producers of sapphires in Montana, as he is in position to handle them in good-sized quantities.

J. B. Ingalls, Galesville, Wis., has moved his jewelry store to Trempealeau, Wis.

Kansas City.

R. S. Hickman, of Eysell & Hickman, spent the past 10 days in Chicago.

J. N. Scott, with Woodstock, Hoefer & Co., has returned from a trip to Chicago.

D. N. Ertel, a former jeweler of Jewell City, Kan., has opened a store at Valley Falls, Mo.

J. E. Berry, Wichita, Kan., has sold out his business there and accepted a position with W. W. Pearce.

Milton E. Arnold died May 13. He sold spectacles and glasses on Main St. for a number of years.

Charles A. Thomas, Norborne, Mo., and Miss Alma Leta Fowle, of Kansas City, were married May 15.

Jacob Shapiro, 622 Walnut St., has received a deed for a consideration of \$4,250 and has given a realty mortgage for \$3,000.

Herman Streicher, of the Streicher Watch and Jewelry Co., a few days ago, fell from his bicycle and fractured his collar bone.

The firm of Dake, Ekengren & Dake, Olathe, Kan., have been changed to Ekengren & Co., W. G. Dake having retired from the firm.

L. E. Miller has an order for an escutcheon badge from a German baron who is visiting the city. It will be made of gold, silver and enamel.

Mrs. J. R. Mercer, accompanied by a party of friends, will sail from New York May 25, on the *Pretoria*, for Hamburg. Mr. Mercer will join the party Aug. 1.

W. H. Fitzsimmons, watchmaker for Cady & Olmstead, has returned from Pennsylvania, where he was called the early part of the year by the serious illness of his wife.

Peter Kiger, brother of C. A. Kiger, died on the train on the way to his home in Kokomo, Ind. Mr. Kiger was formerly in the jewelry business at Kingfisher, O. T.

J. Baker & Bro. opened their manufacturing business at rooms 306 and 307 Baird building, instead of in the New Nelson building, as was first intended. They have employed two traveling men, whose territory will be Kansas and Nebraska.

A. P. Haller, with Cady & Olmstead, leaves this week for several months' outing in Colorado. He expects to camp out near Cripple Creek with a friend who is prospecting there. He will return to Kansas City in the Fall.

D. O. Herndon arrived the first of the week from Clinton, Mo., where he had been conducting a sale for H. Keil. He has left for New Mexico, where he expects to hold an auction for L. R. Burkhead.

The Jaccard Jewelry Co. are making pins for the Argonia Society of Lexington, Mo. They are a Viking design in gold. The same company are making the fraternity badges for the State University of Kansas. They consist of the letters X.I. in gold.

Merchants from neighboring cities who called on the local trade last week were: W. C. Sellers, Medicine Lodge, Kan.; William Castle, Olathe, Kan.; Leslie White, Lee's Summit; J. L. Bitz, Mait-

land, Mo.; I. T. Hammond, Montevideo Mo.; J. A. Hathaway, Parkville, Mo.; F. W. Bartlett, Leavenworth, Kan.; Louis Hoffman, Leavenworth, Kan.; W. E. Crellin, Chillicothe, Mo.; George H. Rankin, of Willet & Rankin, Olathe, Kan.; W. G. Lytle, Atchison, Kan.

"Dink" Rogers, who stole a ring valued at \$45 from J. R. Mercer's store last March, has been arrested in St. Louis. "Red" Reagan, who accompanied him at the time, was sentenced a few weeks ago to two years in the penitentiary. Reagan was held on an old charge. Several years ago he swindled Stephenson, a Main St. jeweler and pawnbroker. He was arrested, but released on bond, which he

jumped. Detective O'Hare was sent to St. Louis to bring Rogers to Kansas City. He has not yet been tried. The two men claimed they were not acquainted and had only met a half hour before they entered Mr. Mercer's store. They tried to get a ring at Cady & Olmstead's a few minutes before going to Mr. Mercer's, but were compelled to give it up.

Frank Hyde, Sioux Falls, S. Dak., has settled with the last insurance company for the loss by fire in his store nearly a year ago. There were legal objections from one company to paying and a compromise has been made by which Mr. Hyde gets \$125.

Something Every Jeweler Needs in His Business.

CYCLONE ANTI-OXIDIZER

FOR
**Preserving the Color
and Polish of Gold,
Silver, Nickel and
all other
polished metals while
passing through the
fire in act of
soldering.**

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

Every Bottle Guaranteed.
Caveat filed Nov. 17, 1900.

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no borax; no boiling in acid pickle, as the Oxidizer preserves the color.

Price 35c. per bottle.

The fac-simile labels shown above are three-fourths the size of the originals on the packages.

Give the above FLUXES a trial and you will find them everything we claim for them. Order through your material house or from us.

Mail orders solicited for anything in our line.

L. GUTMANN & SONS,
WHOLESALE
DEALERS IN **Diamonds, Watches and Jewelry,**
51 E. 4th STREET & CINCINNATI, OHIO.

CYCLONE STEEL SOLDERING FLUX

FOR
**BRAZING STEEL
... AND ...
Nickel-Plated Articles
without Bluing or
Destroying Nickel.**

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

Every Bottle Guaranteed. Price
of Flux and Box of Solder
50 Cents.

Caveat filed Nov. 17, 1900.

With this Flux you can braze malleable iron, brass and steel and leave no enamel crust or lump, as this Flux contains no borax. No use of cleaning or scraping article to be brazed, as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

CYCLONE HARD SOLDERING FLUX

FOR
**SOLDERING GOLD,
Silver and Roll-
plate Goods.**

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.

This is what Cyclone Hard Soldering Flux will do:

Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat gold solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered, as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

The Latest Patents.

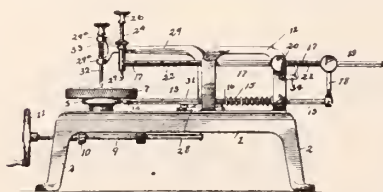
ISSUE OF MAY 14, 1901.

673,940. P. N. JÖNS ANDERSSON, Helsingborg, Sweden. Filed Jan. 23, 1899. Serial No. 703,132. (No model.)



A pen having a stem and a blade or point portion, the latter being provided with the usual longitudinal slit forming the nibs and with longitudinal incisions extending from a point adjacent to the slit to the rear end of the blade, the open ends of the incisions being adjacent to the stem, and the closed ends of said incisions being adjacent to the ribs, and said incisions forming a central springy neck and a wing on each side of the neck.

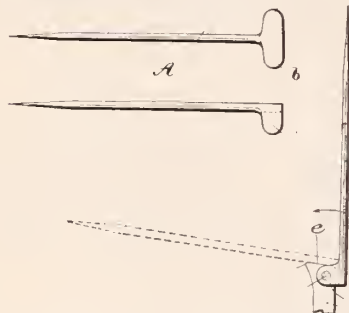
673,988. LENS-CUTTING MACHINE. LEWIS O. LINVILLE, Columbus, O., assignor to the Columbus Pharmacal Co., same place. Filed Nov. 8, 1900. Serial No. 35,810. (No model.)



In a lens-cutting machine, the combination with a frame *I*, a rotary lens-table mounted therein and a pattern-cam carried by said table, of a spring-actuated sliding rod *13* and graduated rod *17* and means for coupling the same and a vertical diamond-carrying spring-actuated plunger supported on the rod *17*.

673,992. VITASCOPE. THOMAS ARMAT, Washington, D. C. Filed Feb. 19, 1896. Serial No. 579,901. (No model.)

674,023. PIN-JOINT. JOHN M. SEMPLE, Attleboro, Mass., assignor to the B. K. Mfg. Co., of Rhode Island. Filed Dec. 13, 1900. Serial No. 39,689. (No model.)



In a pin-joint of the class described, the combination with the ornament or equivalent body, of

SWEEP SMELTERS AND ASSAYERS.

L. & M. WOLLSTEIN,
16 John St., N. Y.
TELEPHONE, 5644 CORTLANDT.

Refiners of all kinds of Gold, Silver, Platinum and Sweepings. Dealers in Gold and Silver Assay Office Bars. Highest price paid for old gold and silver.

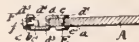
SKILLFUL REPAIRING

of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.

C. PONZONI, 16 MAIDEN LANE, NEW YORK.

a post rigid at one end with said body and provided at its other end with an inclined bearing-surface formed with a fulcrum projection, the pin-tongue consisting of a single blank provided at one end with an integral laterally-expanded flattened portion bent to produce offset ears constituting an arched base straddling the post, and cooperating with said inclined bearing-surface and the fulcrum projection thereof, said inclined bearing-surface lying within the longitudinal plane of the pin when fastened and disposed outwardly from the ornament or equivalent body, and a pivot connection between said ears and the post.

674,051. EYEGLASSES OR SPECTACLES. GEORGE F. APPLGATE, Trenton, N. J. Filed Feb. 26, 1900. Serial No. 6,443. (No model.)



A lens-clamp, consisting of a single sheet-metal stamping bent to form both a strap arranged for direct engagement with the lens, and a seat arranged for direct engagement with a nose-bridge, a bolt extending through an aperture in said seat, and means in said clamp to prevent the rotation of said bolt.

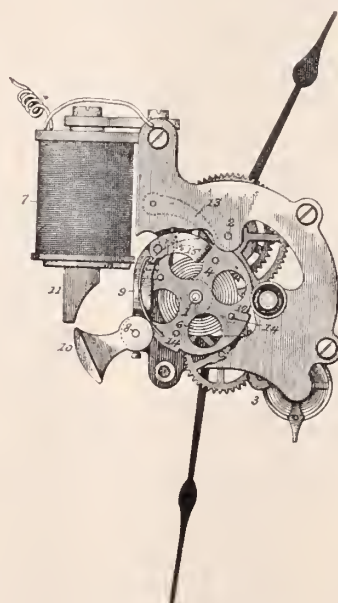
674,083. PURSE OR POCKET-BOOK FRAME. BENNO VOM EIGEN, Newark, N. J., assignor to Aug. Goertz & Co., same place. Filed Feb. 16, 1901. Serial No. 47,661. (No model.)

674,203. SPECTACLES OR EYEGLASSES. VERNER R. GATES, Sherman, Mich., assignor of one-half to Thomas Wilson, Traverse City, Mich. Filed Nov. 23, 1900. Serial No. 37,496. (No model.)



The combination with the main lenses of spectacles or the like, of auxiliary or slip lenses, of a size to extend over the lower portion of the main lenses, frames for the lenses hinged to the lower portions of the main-lens frames, said auxiliary or slip lens frames, each comprising a bottom portion having end portions extending around the ends only of said lenses, whereby the frames will extend around only a portion of the lenses, and means for locking the auxiliary or slip lens frames to the main-lens frames.

674,280. ELECTRIC CLOCK-WINDING MECHANISM. VICTOR ODQUIST, Chicago, Ill., assignor to Albert Tuerk, same place. Filed June 25, 1900. Serial No. 21,422. (No model.)



In an electromagnetic clock-winding mechanism of the character herein described, the combination with the main shaft, ratchet-disk, and motive spring forming the intermediate operative connection between the same, of a series of lateral studs on the side of the ratchet-disk, an oscillating arm carrying

a dog or pawl adapted to engage said studs, the said arm extending to the side of the ratchet-disk farthest from the pivot-axis of said arm, and the pawl having a widened face formation, an intermediate shaft carrying said arm, an oscillating armature carried by said shaft, and an electromagnet for operating said armature.

674,254. PROCESS OF CLEANING SILVER. BENJAMIN F. ARTHUR, Holyoke, Mass. Filed Feb. 9, 1900. Serial No. 4,661. (No specimens.)

The process of removing discoloration from silver, due to oxidation, which consists in immersing said articles in a mixture of water, carbonate of soda and carbonate of calcium, heated to a temperature of not less than 212° Fahrenheit.

674,260. WORKMAN'S TIME-RECORDER. JOHN A. DEMUTH, Oberlin, O. Filed Aug. 3, 1900. Serial No. 25,767. (No model.)

DESIGN 34,496. BOOK OR PAPER CUTTER. OVID COHEN, New Haven, Conn. Filed



March 21, 1901. Serial No. 52,244. Term of patent 3½ years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued May 13, 1884.

298,358. PROCESS OF PRODUCING METAL ORNAMENTS. W. C. EDGE, Newark, N. J.

298,364. PENCIL CASE. LE R. W. FAIRCHILD, New York, N. Y.

298,382. FOUNTAIN-PEN. G. C. HOLT, Hartford, Conn., assignor of one-third to S. L. Holt, Middletown, Mass.

298,396. WATCH-CASE PENDANT. DANIEL O'HARA, Waltham, Mass.

298,411. PENHOLDER. A. E. SAGE, Minneapolis, Minn., assignor of one-half to J. G. Emery, Jr., same place.

298,432. FLAT CHAIN. ADOLPH VESTER, Providence, R. I.

298,458. COMBINED NECKTIE AND COLLAR-BUTTON. A. L. GILBERT, Milwaukee, Wis.

298,487. SPEED-CLOCK FOR MACHINERY. W. H. LORD, New York, N. Y.

298,490. EYEGLASSES. J. P. MICHAELS, Paris, France, assignor of one-half to W. R. Donovan, Boston, Mass.

298,509. WATCH-CASE. H. G. SKIDMORE, Cincinnati, O.

298,533. CUFF FASTENER AND ADJUSTER. T. B. WILLSON, Whitewater, Wis.

298,540. WATCH-CHARM. R. L. ALLEN, Providence, R. I.

298,557. CLOCK. SAINT-EMME DILOIT, New York, N. Y.

298,582. FOUNTAIN-PEN. JOHN HOLLAND, Cincinnati, O.

298,583. PENCIL CASE AND LEAD. JOHN HOLLAND, Cincinnati, O.

298,615. WATCH-CASE. DANIEL O'HARA, Waltham, Mass.

298,641. MATCH-BOX HOLDER. W. N. WEEDEN, New Bedford, Mass.

298,705. WATCH-CHAIN CHARM. F. T. PEARCE, Providence, R. I., assignor to Pearce & Hoagland, same place.

Designs issued May 15, 1894, for seven years.

23,263. HANDLE FOR SPOONS. E. W. CAMPBELL, Providence, R. I., assignor to the Holmes & Edwards Silver Co., Bridgeport, Conn.

23,264, 23,265, 23,266, 23,267, 23,268, 23,269, 23,270, 23,271, 23,272 and 23,273. WATCH-CASES. WALLACE DURAND, Newark, N. J.

J. E. Gaughran, a private in the U. S. Marine Corps, was sentenced to six months in jail for burglary at the store of R. L. Jones, Portsmouth, Va.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

All queries received are also answered promptly by mail.

HARTFORD, Conn., May 1, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform me who makes 6-size gold case stamped:

SOLIDARITY.

Yours truly,

FRANK RICARD.

ANSWER:—The Solidarity Watch Case Co., 3 Maiden Lane, New York.

MARQUETTE, Mich., May 4, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Is W. F. Rogers Mfg. Co. (silver plated ware) a reliable concern? What grade goods do they manufacture? Where is their factory located and how long has this company been in existence?

Yours truly,

RETAILER.

ANSWER:—There is a concern called the W. F. Rogers Mfg. Co., located in Chicago, claiming a capital of \$10,000 and to be incorporated under the laws of the State of Illinois. The goods sold by this concern, we are informed, are of a cheap grade, the name, W. F. Rogers Mfg. Co., being used only on the boxes. We do not understand that they themselves manufacture the goods, but that the goods are made in New England. C. Rogers & Bros., Meriden, Conn., who use the stamp

W. F. ROGERS A 1

on a line of goods, claim that the W. F. Rogers Mfg. Co. name is an infringement of their trade-mark and, we further under-

stand, they have taken action to restrain the Chicago house from infringing their rights.

NEW YORK, May 18, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please notify the trade in your paper that we are using as trade-marks the following words:

MONOPOLE.

ELECTRIC.

Yours very truly,

A. WITTAUER.

Jeweler Twangs His Lyre.

THAT the Muse Euterpe is not without disciples in the jewelry trade is evident from the following, received recently by the Jewelers' Association and Board of Trade, from an Indiana retailer, in response to their request that he fill out a statement of his assets and liabilities:

Jewelers' Association and Board of Trade:

In reply to the recent request that you made,

I beg to remark, in words that are frank,

That I send back unfilled your inquisitive blank.

I carry no stock—I only repair.

And of patronage now I am getting my share.

For tools and supplies I will always pay cash,

And I never ask credit for lodging or hash.

I'm almost out of debt, and by trial I find

That buying for cash bringeth peace to the mind.

And I further would say that, when I buy stock,

I will buy it for cash if it's only one clock.

As long as that which I here state remains true,

My other affairs will not interest you.

And "none can molest or make me afraid."

Oh, Jewelers' Association and Board of Trade.

An item published recently regarding the wedding of J. Norris, Valparaiso, Ind., was incorrect in stating that he is a son of "Superintendent" Norris, of the Elgin National Watch Co. There is no superintendent of that name with that company.

The Delaware & Hudson River R.R. Co. were recently sued to recover damages for the death of Edwin J. White, jeweler, Bainbridge, N. Y., who was killed, Oct. 11, 1886, while walking between tracks. The jury brought in a verdict of no cause for action.

SEASONABLE GOODS.

Cameos, Mounted in Gold for Bodice Pins.

Screw Ear Drops, 128 Styles, all Colors of Stones.

Turquoise Matrix in Brooches, Rings and Scarf Pins.

E. L. SPENCER & CO.,

NEW YORK OFFICE:

9-11-13 Maiden Lane.

53 Aborn Street,

PROVIDENCE, R. I.

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

51-53 MAIDEN LANE, - - - NEW YORK.



The
National
Self-
Winding
Clock

Is
ALL
Inside
of the
Case

**Winds
Itself
AND
Strikes
Too**

No Outside Wires Necessary
Lever Movement
Has Balance Set in Jewels
SLIDING "Contact" (Perfect)

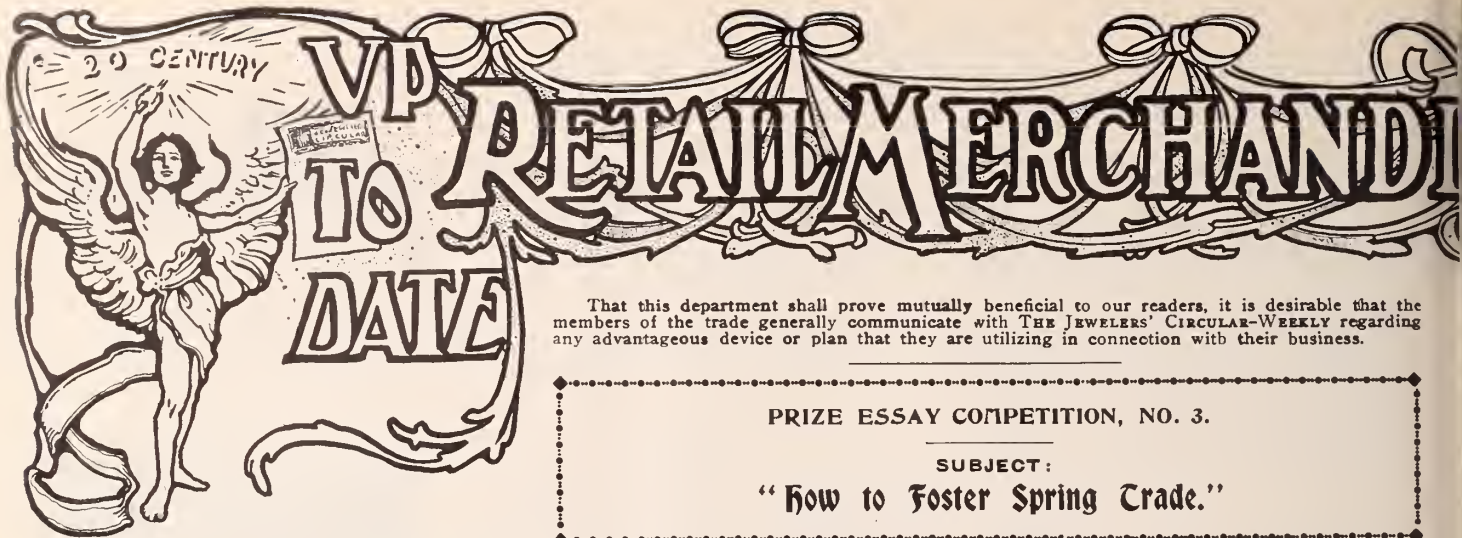
WILL RUN IN ANY POSITION
OR WHILE BEING CARRIED
FROM ONE ROOM TO ANOTHER

GUARANTEE Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.

We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK CO.
MANUFACTURERS OF
Self-Winding and
Synchronizing **CLOCKS**
Address Dept. 2 Bristol, Conn.





No. 4. PRIZE ESSAY COMPETITION.

First Prize, \$20.
Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

The Work of a Watch.

ARMIN BECK, watchmaker with J. C. Johnson, Birmingham, Ala., sends to THE CIRCULAR-WEEKLY the following interesting facts regarding a watch:

The balance of a watch has to make:

5	swings	in one second
300	"	" " minute
18,000	"	" " hour
432,000	"	" " day

In one year, figuring the year at 365 days, five hours, 49 minutes, the balance makes 157,784,700 swings.

The owner of a watch keeps it three, four, even five years, without cleaning or reoil. In five years the balance of the watch will make 788,923,000 swings; yet after this enormous work of a balance, the owner of the watch expects it to give good and correct time.

THAT "will-o'-the wisp." Spring trade, must be laid hold of before we "foster" it. This suggests the story of the boys and the apple. The larger seized the apple from the smaller and commenced munching it. The little fellow cried: "Give me that apple," and the other replied: "I will give you the core," and continued eating. The little one, amid his tears, cried out to him: "Why don't you give me the core?" and the other answered, simply: "Say, Sonny, dis apple hain't got no core." So, after more than 50 years wrestling with everything in the trade, from teething rings to gem studded lorgnette chains, I can say with truth, "there hain't no Spring trade." Like a patient fisherman on the bank who had caught no fish and had no bites, but had a couple of glorious nibbles, so the jewelers get from the public nibbles at their stocks in the Springtime. A well equipped jewelry store during the Spring is like an engine with banked fires, awaiting the race and rush of the Fall and holidays.

But you don't ask to be told the gradual disposition to limit purchasing to a shorter period each Fall and holiday season; you want suggestions to "foster" Spring trade, so that the boys may have something to say and do between January and July. One dear old boy of blessed memory, after his annual stock taking, felt annoyed that his door for weeks was hardly opened, save by drummers, and, when patience ceased to be a virtue, he would say to his clerk: "John, we must liven up the Spring trade; write for three barrels of plated ware, send for Jack —, and let's have an auction."

Now, this auction habit, like the cigarette or other dope tastes, can be acquired. He had his auctions annually to help Spring trade, until there was no longer any "Going, Going," for he has gone where all seasons are alike. For awhile the auction mode of fostering trade was quite the vogue, but the opinion now seems to be that it leaves a store with its floor covering trodden out, with no particular monetary benefit unless the store is located in a center, with numerous passers-by from whom to attract custom.

Another, whom I shall call the "Anniversary Man," must have spent his time in reading patent medicine almanacs. He was always recording events. For instance: Annually, on Jan. 8, he would put into his window a placard reading: "Battle of New Orleans Fought This Day." "Souvenirs of the Battle on Ex-

hibition Inside." If he could get any visitors he plied them with his curios and his wares, and, at least, drew some into his store who otherwise would have passed it by. The first of May he now makes a great day, with relics of Manila Bay and revivals of Dewey's prowess.

The offering of prizes for successfully guessing the number of beans, seeds, etc., in jars and bottles, guesses free or to be limited to purchasers; guessing at what hour a candle burning in the window will burn out and extinguish itself; guessing at what hour and minute a clock wound up and running for eight days under a sealed glass will stop, with other quaint devices, have been used to get people into stores. To do business you must get them into your place.

An enterprising dealer equipped his window as a stall, stabled a pony therein, and offered the pony, cart and harness as a prize to the purchaser of a moderate fixed amount guessing nearest the weight of the animal. A clothier threw overcoats from his roof to a crowd below. As they landed on the upturned heads and faces they were torn to shreds by the throng; no one got a coat and purchasers were made of those needing a coat, who came hoping to get one free. These and many similar devices have been used to quicken the laggard pulse of trade, but they hardly seem fit for our purpose.

The query is: What can the jeweler do? The anxious saloonist advertises, as soon as Winter snows have melted, his "Bock" with highly colored pictures of a goat rampant, but that doesn't move the silver decorated steins at \$10 each, so much the fad the last few years.

Why not plagiarize from other lines their modes and devices for "fostering trade"? A furniture dealer has his window cleared and gives a set of furniture to a young couple who are married in full view of assembled hundreds. This creates a desire for matrimony, the neighboring Justices and Ministers are rushed with couples who can't wait, and these happily united couples hasten to our dealer to furnish them out for light housekeeping. Why not offer a plated tea set with some flat ware for such a wedding in a jeweler's window, and, as an extra inducement, throw in a wedding ring?

But in this day and hour Wall St. is the cynosure of all eyes; why not copy Wall St.? Recent investigations in the courts show that brokerage firms, to foster trade, give little luncheons. One

NG and HINTS to JEWELLERS

lady testified that she daily visited her broker, lost \$6,000 in three months, but she had exquisite lunches and regrets now that she "only took coffee, when she might have had wine." What an attraction the jewelry store would become with such a luncheon attachment! The ladies would spend for jewels some of the cash it is said they now drop, under similar inducements, with their modistes.

Then, too, the reward column of the newspaper can be drawn into service, thus: "Lost, by a customer, a 14 karat ruby ring, surrounded by 20 brilliants; \$1,000 reward, no questions asked." Or better still, this form: "Lost, returning from mothers' meeting, Roman gold bracelet, valued as gift from Edward VII.; liberal reward, no questions asked, return to — jewelry store." Every woman in town will, at the mention of "Eddy the seven times," ransack her drawers to find something needing repairs or will discover a purchase necessary to take her to the store to ask questions; and the sole object of all kinds of efforts is to get customers into the store, then to sell them if possible.

Theaters have their method of fostering trade. When empty benches stare the player folk they invent an excuse to give "souvenirs." A woman will urge her husband or sweetheart to purchase \$1.50 seats for a performance she has already twice witnessed because it is "souvenir night." A 15 cent or 20 cent article is secured at an outlay of \$1.50. Let the jewelers try the "souvenir" scheme. Some inexpensive but quaint articles can be exhibited and advertised, to be presented free to all purchasers of certain amounts within certain dates.

Now that portrait brooches are so fashionable in some sections, announce that pictures will be made and inserted free for a prescribed period.

A Treasury note for \$50 exposed in the window with its number covered is offered as a prize to the purchaser guessing nearest the number by a certain day. Sandwich men in some cases have been found profitable in spurring trade. The system of insuring a watch for a moderate sum per annum against all repairs is a means of attracting some patronage. Circulars sometimes are beneficial. A recently issued one concludes as follows:

"An early visit is requested to convey to your mind an adequate idea of the wonderful extent of my Spring stock, comprising as it does all that is elegant and useful, cheap and substantial, for the light-hearted votary of matrimony, the matron of reflection, the man of industry and the disconsolate victim of bereavement."

This is what Mrs. Partington would call "a nice derangement of epitaphs."

If there is a time when we admire a combination of nature and art it is when we see a well dressed, beautiful woman ornamented with jewelry, not too formally worn, but in a happy kind of carelessness.

Now, why should she not either purchase or be presented with the same in the gentle Springtime? To secure this condition we must by all means "foster" Spring trade.

The display for a few days at a time of successive memorandum assortments of extra fine or special wares can be advised; also the adding to the stock each Spring of a line not before kept. For instance: One year umbrellas, the next pocketbooks, the third art works, etc.

The prosecution of trades in the windows—glove making, cigarette rolling, rug weaving, etc.—in view of passers-by commands attention. Could not, for a week at a time, work benches be equipped for lathe work, watch cleaning, repairing, etc., in jewelers' windows?

The endeavor to oblige the public by the sale of postage stamps, car tickets, etc., in the jewelry store has always been an unprofitable nuisance and is to be discountenanced.

Many contributors to your No. 2 Essay Contest urge the advantage of neat dressing, extreme politeness, opening of doors, tying bundles, etc. Now, if every man Jack in a store wore a collar four inches high, bowed right and left to every patron until he burst his suspenders, they would not accomplish as much as one tersely written, interesting ad. Printers' ink is the one great dependence of the department stores and catalogue houses that our Chicago brethren desire to check in their encroachment on their special trade province. Why should jewelers not imitate their methods and, by advertising, bring some of the grist to their mill?

Doctor Jayne, in his lifetime a most successful advertiser, declared that an ad. was not noticed by the average reader until read at least 10 times; the eye, like the ear, has to be educated by repetition. The fault of many advertisers is their failure to continue advertising; they expect on a single insertion to have the public line up in front of their doors as they once did at the opera houses to purchase Patti tickets. Manufacturers, wholesalers and retailers should patronize *continuously* the leading trade journals and the newspapers of larger circulation in their vicinity, procuring, if necessary, the services of special writers, as the large advertisers do, to shape and arrange attractively their announcements to the public.

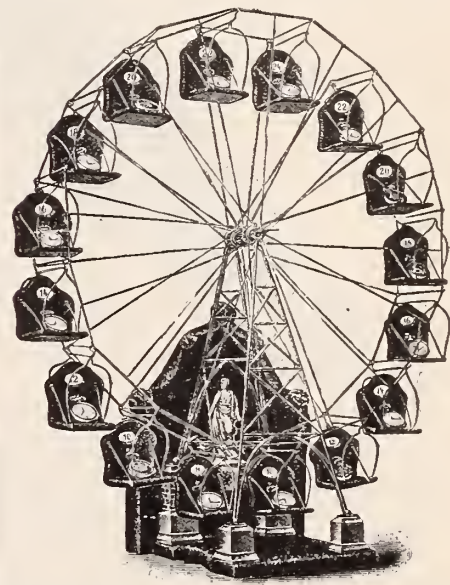
PENN.

Charles L. Streeter, Chillicothe, Mo., advertises his store as the "Hummer" and endeavors to live up to the name by always having something special going on.

J. B. Roth, Jr., Lancaster, Pa., has recently had on exhibition a fine collection of Masonic jewels made for Orient Chapter, Kittanning, Pa. The lot includes 20 jewels of solid gold, set with gems and suitably engraved.

UNIQUE SHOW WINDOW PIECE.

THE show window has become a mighty factor; it forms, like the press, almost one of the great powers, says a European exchange. It is not surprising, therefore, that a great deal is accomplished in this field and entire firms are devoting themselves exclusively to this branch, constantly devising new show pieces for the



VARIAION OF THE WINDOW FERRIS WHEEL.

window, which exert new charms upon the buying public. A Zurich jeweler has taken the mammoth wheel at the recent Paris Exposition for a pattern and constructed the watch carousel here shown for his show window. In a very ingenious manner he has utilized the ball-bearings of a bicycle, as well as the spokes, for this purpose. In place of the passenger cars he suspends 16 little watch stands on the edge of the wheel, each of which contains a watch with the price attached, the latter conforming to the number of the car.

The base of the original has been imitated as closely as possible and the posterior support rests on an arch-like structure bearing the statue of Helvetia (for which the Statue of Liberty may, of course, be substituted). The wheel is kept revolving by a spring mechanism and constitutes an excellent show piece for attracting customers.

G. H. Wood, Lowell, Mass., has been making a specialty, through newspaper advertising, of umbrella sales during the recent periods of unsettled weather, thus developing a feature of the business to offset rainy season dulness in jewelry and kindred lines. In other words, Mr. Wood endeavors to make hay when the sun does not shine as well as when it does.

The True Blue
Beaded Label
French Watch Glass

Ask your jobber for



Note the



and beware
of imitations

**SUSSFELD,
LORSCH & Co**

Wholesale Agents

NEW YORK: 37 Maiden Lane
PARIS: 21 Rue de l'Echiquier

*"Clear and Bright
and Labeled Right"*

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



RINGS

BUFFALO,
N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

American Watch Case Co.'s
GOLD **A.W.C.CO** CASES

Have Merit—Superiority—Reputation.
9 to 13 Maiden Lane, New York.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR
ILLUSTRATED
PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c.

Send Stamps
with Pens.

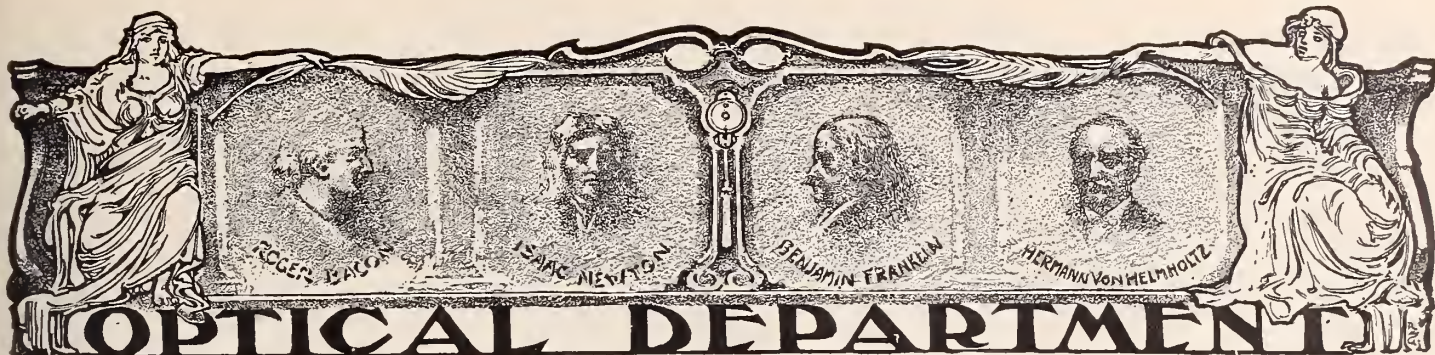
DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

WORKSHOP NOTES.

Damaskeening, practiced even in ancient times, consists in inlaying one metal with another. Generally gold or silver is employed for inlaying. The article to be decorated by damaskeening is usually of iron (steel) or copper; in Oriental (especially Japanese) work, also frequently of bronze, which has been blackened, or, at least, darkened, so that the damaskeening is effectively set off from the ground. If the design consists of lines, the grooves are dug out with the graver in such a manner that they are wider at the bottom, so as to hold the metal forced in. Next, the gold or silver pieces suitably cut out are laid on top and hammered in so as to fill up the whole opening. Finally the surface is gone over again, so that the surface of the inlay is perfectly even with the rest. If the inlays, however, are not in the form of lines, but are composed of larger pieces of certain outlines, they are sometimes allowed to project beyond the surface of the metal decorated. At times there are inlays again in the raised portions, of another metal; thus, Japanese bronze articles often contain figures of raised gold inlaid with silver.

Owing to the high value which the damaskeened work imparts to articles artistically decorated with it many attempts have been made to obtain similar effects in a cheaper manner. We would mention electro-etching, whereby lines are sunk by covering the object with an etching ground, upon which the desired lines are scratched in, and then hanging it as anode into a weak acid or other suitable liquid. If the same article, after the lines have acquired the requisite depth, is, without removing the etching ground, placed as cathode in a gold or silver bath suited for the production of electro deposits and the current turned on, a constantly growing precipitate of gold or silver will accumulate in the sunken lines, and after the removal of the etching ground the article will exhibit an appearance similar to one damaskeened in the manner above described. Another process for the wholesale manufacture of objects closely resembling damaskeened work is the following: By means of a steel punch, on which the decorations to be produced project in relief, the designs are stamped by means of a drop hammer or a stamping press into gold plated or silver plated sheet metal on the side which is to show the damaskeening, finally grinding off their surface, so that the sunken portions are again level with the other surface. Naturally, the stamped portion, as long as the depth of the stamping was at least equal to the thickness of the precious metal on top, will appear like inlaid.—*Journal der Goldschmiedekunst.*

Though partners dissolve, one of them assuming the debts, and this is known to the creditor, the latter still retains the right to treat all the partners as principals, not as sureties, unless he agrees that he will look only to the one assuming the debts.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, MAY 22, 1901.

VOL. XLII. No. 16.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

Organization of the Missouri Association of Opticians.

KANSAS CITY, Mo., May 16.—A meeting of opticians was called in Arlington Hall, Kansas City, to-day, at 2.40 o'clock P.M. About 35 were present. The meeting was opened by Dr. S. W. Lane, president of Southwestern Optical College, who stated its object, to the effect that it was for the advancement of optics, for higher education, to protect the interest of opticians and to work as a body; that the Association should be composed of retail dealers, and that it would be better to have no manufacturers as active members.

J. W. Talbert, Nevada, Mo., was made temporary chairman and John Titus, Jr., Kansas City, temporary secretary. A motion was made and carried to have the chairman appoint a committee to draft a constitution and by-laws. L. Megede, Richmond, Mo.; H. H. Watts, Kansas City, and J. W. Tyrrell, Kansas City, were appointed. The by-laws and constitution drafted by them, and which were adopted, are similar to those of the Kansas and other optical associations.

The organization will be known as the Missouri Association of Opticians. The Association are to consist of active and honorary members. The officers are a president, first vice-president, second vice-president, secretary, treasurer and an executive committee, composed of four active members, this committee and the officers to compose the board of directors. There is also a membership committee of five to be appointed by the president. The dues are to be \$1 annually, in advance.

J. W. Talbert, Nevada, Mo., president; H. H. Watts, Kansas City, first vice-president; L. Megede, Richmond, Mo., second vice-president; John Titus, Jr., Kansas City, secretary; E. E. Lawrence, Stanberry, Mo., treasurer, were the officers elected. The members of the executive committee elected are: J. W. Tyrrell, Kansas City; Leon Baer, Kansas City; L. D. Everhardt, Warrensburg, Mo.; A. C. Dollinger, Richmond, Mo.

The charter members are: C. W. Fuchs, Independence, Mo.; E. D. Campbell, Kansas City; Cora Ethel Averill, Kansas City; M.

Rupell, Kansas City; H. W. McKean, Kansas City; C. W. Frodsham, Savannah, Mo.; E. E. Lawrence, Stanberry, Mo.; M. J. Gaven, Kansas City; O. P. Bourbon, Kansas City; J. M. Scott, Kansas City; A. Hunter, Ridgeley, Mo.; John Tyrrell, Kansas City; T. L. Baskett, Unionville, Mo.; A. J. Baum, Kansas City; Leon Baer, Kansas City; F. C. Wahlenmaier, Kansas City; H. H. Watts, Kansas City; L. D. Everhardt, Kansas City; J. C. Diss, Kansas City; A. C. Dollinger, Richmond, Mo.; L. Megede, Richmond, Mo.; J. W. Talbert, Nevada, Mo.; John Titus, Jr., Kansas City; T. Kolstad, Pleasant Hill, Mo.; A. J. Stevenson, Princeton, Mo.; Ward Comb, Billings, Mo.; Edward L. Chamberlain, Kansas City; A. K. Phillis, St. Joseph, Mo.

It was decided to have some invitations printed and sent to the opticians throughout the State, asking them to become members. During the session the Association were presented with boxes of cigars and candy with the compliments of the Meyer Jewelry Co., Kansas City. After adjournment of the Association at 4.30 o'clock P.M., the board of directors held a meeting to decide upon the membership and the date and place of their next meeting.

Pennsylvania Optical Society Consider Practical Questions.

PHILADELPHIA, Pa., May 18.—The Optical Society of the State of Pennsylvania held their smoker and quiz at 228 Market St., Tuesday evening, and it was a great success. The attendance was larger than at any previous meeting. After a short meeting of the executive committee, at which A. D. McClenaghan, of Philadelphia, was elected a member and some other routine business transacted, D. V. Brown, chairman of the committee on special meetings, presiding, the questions which had been forwarded by different members were read and then separately discussed. A great proportion of the members present took part. Some of the questions that aroused special interest were these:

How would you correct spasm of accommodation without the use of a mydriatic?

What are the advantages of a toric lens over the regular way of grinding?

In case of incipient cataract, where the vision at 20 feet is decidedly improved by a concave lens, say —1. diopter, will it hasten the growth of the cataract to wear such a concave lens for distance only?

Suppose, with the shadow test, there is appar-

ently no astigmatism present and none with the ophthalmometer, but with the subjective test with the fan there is plainly hyperopic astigmatism —.75 axis 0, although vision is 20/20 without glasses, what would you infer and what would you do?

Suppose the ophthalmometer shows corneal astigmatism —1.50 axis 175, and subjective test with fan shows —2. axis 5, what would you do and how would your prescription read?

If a patient found himself unable to count the steps on the stairs, but with one eye closed he could do so readily, the same applied to railings or lines either perpendicular or horizontal, what would you suspect the trouble here, and how would you correct it?

AUTOMOBILE GLASSES.

TO the various sorts of glasses designed for drivers' use have now been added automobile glasses, especially designed for the use of the automobile driver. These are not worn in the city, where, with the restrictions on the speed of automobiles, they are not needed; but they are worn in the country, where the automobilist unshackles the machine and lets it go at 40 or 50 miles an hour, more or less. Going at that speed his eyes need protection; and this is afforded by the automobile glasses.

These glasses are spectacles fitted with very large, shell shaped or convexed glasses, the size and the shape giving a large field of vision. Attached to the frame is a mask that projects high enough above the glasses to cover the forehead of the wearer, up under the peak of the cap, and that extends below the glasses and out at the sides along the spectacle bows, sufficiently to cover the entire fall, front and sides.

For Winter wear, when some warmth in it would be desirable, the mask is made of suede leather, lined with silk; for Summer use these glasses are made with the mask of unlined silk, either of the gray suede color or of black.

Automobile glasses are a French notion, and originally all those sold here were imported from France. Now they are made here. Lots of them are sold. They cost, according to the material the mask is made of, from \$2.50 to \$5 a pair.—*The Sun*.

H. McEwan will hereafter conduct the optical branch of the business of the firm of McEwan & Zimmerman, Waupun, Wis.

The Chicago Mfg. and Optical Co., Chicago, Ill., have changed their name to F. H. Smith Mfg. Co. and increased their capital stock from \$5,000 to \$25,000.

Optical Department.

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SIMULATING ELEMENTS.

IN the diagnosis of the eyes' dioptric defects it would be comparatively easy to fit every case with great exactness were it not for the fact that there are certain deceptive appearances that often manifest themselves, which, if not well understood, mislead the optician and cause him to give "corrections" not adapted to the case.

The mere concealment of a dioptric value, as in latent hyperopia, by a tonic or clonic spasm of a muscle can always be closely estimated and its value considered. Therefore, such an element is not apt to lead any one astray, although a beginner may be misled. But when an element causes a real hyperope to appear a myope or emmetrope, or when a pair of eyes with real exophoria appear orthophoric or even esophoric, there is greater danger of being deceived and the most expert must be wary or he will mis-correct his case. It is probably due to the fact that so many make mistakes upon these cases that has led to a general renunciation of prisms. One might as well renounce spheres and cylinders on the same basis, for the deception is by no means one-sided.

The simulating elements proceed from the relation of the two functions of convergence and accommodation, due to the fact that they are both operated by the third nerves. In some people it is found that these two functions are exercised in almost exact unison, showing that the nerve centers controlling each are practically identical. In other people they seem to be entirely separated, one function acting, while the other is apparently dormant. It often becomes important, therefore, to differentiate these functions in a pair of eyes, especially those in which asthenopia results from overtaxing some muscle. If the relation and tendency of these functions, when in close union, are well understood, there will be far greater likelihood of giving the proper glasses, and a brief survey of the cases will show what this relation and tendency are.

The third nerves are involved in the use of the ciliary muscle, the internal recti, the superior and inferior recti and the sphincter muscle of the iris. They also innervate the radial muscles of the iris, though such action must proceed from a

different nerve center than that involved in the use of the sphincter. The same may be said of the superior and inferior recti, although, since other motor nerves extend to them, the third nerves are not necessarily involved in their action. We may treat the innervation of the iris by the third nerves as a negligible quantity, although there is usually a relationship between their use and ciliary action. It is between the use of the internal recti and the ciliary that the strongest co-ordinate relation is found. The nerve centers controlling the action of these muscles are not identical, but the association, even from an anatomical point of view, is very close, and it is probably because of such anatomical relation that the physiological relation is often so pronounced.

When accommodation is exercised convergence also tends to act, and vice versa. For a pair of normal or emmetropic eyes that are also in muscular balance extrinsically, this relationship is perfectly natural, for the eyes are required to converge and accommodate together in viewing objects within infinity. But in a pair of eyes with hyperopia, accommodation is necessary for distant objects, although no actual convergence of the eyes is then required. It would really harmonize the two functions in such a case if the eyes were affected with exophoria, or a tendency to turn outward, for then accommodation and convergence both would be required for the distant object. If there is no exophoria, and the functions are closely associated, there will be induced convergence, necessitating the use of the external recti to hold the eyes in the position required for fusion of the images. If, without correction of the hyperopia, such a pair of eyes are examined by any of the means used to discover imbalances, they will show esophoria, not real but simulated, and the eyes will deviate inward.

On the other hand, the third nerves are involved in any use of the internal recti muscles and if there is real exophoria convergence will be required to hold the eyes in position for fusing the images of distant objects. This action, where the two functions are closely associated, induces ciliary action. In this case if the eyes are also hyperopic, such ciliary action would make vision of the distant object more distinct and the two functions would work in harmony. But without hyperopia the induced ciliary action would make the eyes physiologically myopic and blur vision of the dis-

tant object, even though the eyes were normally emmetropic. The myopia is in this case simulated, or, if there is real myopia, it is enhanced by the exophoria. For the same reason real hyperopia appears to be less than it really is. Until the tendency of the eyes to deviate outward is neutralized by the prism or prisms that allow them to deviate actually according to their tendency, their real dioptric condition is an unknown quantity. To show the effect of any of these conditions in concealing the real condition we have prepared the following table or chart. By studying it one can see that he is at least on the right side of his case, and a little pains will enable him to determine the exact condition.

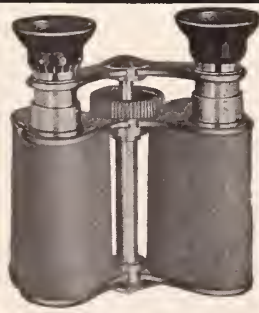
It must be borne in mind that that which is revealed to the optician at the first glance is not the real but the apparent condition, and from the latter he must determine the former:

SIMULATING ELEMENTS.

Apparent	May be Real	Cause:
Emmetropia	Emmetropia Hyperopia	Orthophoria Exophoria
Hyperopia	=Hyperopia >Hyperopia	Orthophoria Exophoria
Myopia	=Myopia >Myopia Emmetropia Hyperopia	Exophoria Exophoria Exophoria
Orthophoria	Orthophoria Exophoria	Emmetropia Hyperopia
Exophoria	=Exophoria <Exophoria	Emmetropia Hyperopia
Esophoria	=Esophoria >Esophoria Orthophoria Exophoria	Emmetropia Hyperopia Hyperopia Hyperopia

We do not consider in the above the effects of spasm of the ciliary or either of the pair of extrinsic horizontal muscles; nor do we consider the effects of hyperphoria, as it is only desired here to show the relations of convergence and accommodation.

It may be helpful, in considering the relation of these functions, to show the inductive tendencies of the real insufficiency in producing the apparent, as it requires something of an effort to go backward from an effect to its cause. Such a table would state the real condition first, and show in the second column what apparent condition might result. In some of



POWER EIGHT, ONE-THIRD SIZE.
"UNIVERSAL."
PRICE, \$45.00.

WARNER & SWASEY PRISM FIELD GLASSES.

POWERFUL AS A TELESCOPE.
SMALL AS AN OPERA GLASS.

Send for 1901 Booklet.

THE WARNER & SWASEY CO.
CLEVELAND, OHIO.



POWER EIGHT, ONE-THIRD SIZE.
"INDIVIDUAL."
PRICE, \$40.00.

DR. KNOWLES' PRIVATE COURSE IN Optometry.

SPECIAL RATES IN THE
CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

New Book, in cloth, Price, \$1.00.

For terms and important particulars, write to
R. H. KNOWLES, M. D.,
541 Fulton St., Brooklyn, N. Y.

Optical Department.

[Continued from page 58.]

the cases, it will be seen that the quantitative element determines whether the case passes over into the other class or not:

SIMULATING ELEMENTS.

Real	May Appear to be	Cause:
Emmetropia	Emmetropia Myopia	Orthophoria Exophoria
Hyperopia	=Hyperopia > Hyperopia Emmetropia Myopia	Orthophoria Exophoria Exophoria Exophoria
Myopia	=Myopia < Myopia	Orthophoria Exophoria
Orthophoria	Orthophoria Esophoria	Emmetropia Hyperopia
Exophoria	=Exophoria > Exophoria Orthophoria Esophoria	Emmetropia Hyperopia Hyperopia Hyperopia
Esophoria	=Esophoria < Esophoria	Emmetropia Hyperopia

In both of the above tables emmetropia and orthophoria are given as "causes." They are not, of course, real causes, but show rather the absence of any cause for a simulated appearance. Myopia and esophoria do not appear in the "cause" column, for they never induce either ciliary action or action of the internal muscles.

The above tables show the relations of convergence and accommodation in producing deceiving appearances. The signs > and < indicate that the condition represented at the open side of the angle, whether real or simulated, is greater than that at the apex. "Real Hyperopia > Apparent Hyperopia" may be read "Real Hyperopia greater than Apparent Hyperopia," or conversely "Apparent Hyperopia less than Real Hyperopia." On this basis the two tables could be condensed as follows:

SIMULANTS.

Apparent	Real
Emmetropia	1. Emmetropia 2. Hyperopia
Hyperopia	1. =Hyperopia or 2. <Hyperopia
Myopia	1. =Myopia 2. >Myopia 3. Emmetropia 4. Hyperopia
Orthophoria	1. Orthophoria 2. Exophoria
Exophoria	1. =Exophoria 2. <Exophoria
Esophoria	1. =Esophoria 2. >Esophoria 3. Orthophoria 4. Exophoria

A close acquaintance with these tables, and especially with the foundation upon which they rest, will enable the optician to "hew close to the line."

Two Ideas for Opticians.

PRESENTED here are two original ideas for retail opticians' advertising. The engravings tell the stories so clearly that no further explanation seems necessary. They are well adapted to both magazine and newspaper advertising. Of course, the space under the cuts for the optician's own announcement will be regulated by the amount of matter he wishes to publish, or

Conditions of Right Eye in Left-Handed Persons.

THE *Allgemeines Journal der Uhrmacherkunst* contains an interesting article on "Left and Right-handedness" and its relation to the condition of the right and left eyes. It is a well known fact that the stronger activity of the nerves of the right half of the body (for not only the hand is concerned) must be



ELECTROTYPES OF THE ABOVE CUT \$1 EACH. NO. 201.

the space he wishes to occupy in his advertising medium. The electrotypes are offered at nominal prices, in the interest of progressive advertising among opticians of the country.



ELECTROTYPES OF ABOVE CUT 75C. EACH. NO. 202²

ascribed to a preponderance of the left side of the brain, whose finer development, especially as the seat of the center of speech, is a matter of common knowledge. In a paper by Dr. Lüddeckens very valuable information regarding the causes of the unequal working of the two hemispheres of the brain is furnished. A sketch touching on the history of evolution leads from the original symmetry of the organism to a subsequent asymmetrical arrangement of the heart and the large blood vessels, from which it follows quite naturally that the two halves of the head are not placed on an equal footing as regards the distribution of the blood and consequently of the blood pressure; and that, on the contrary, there must be, under normal conditions, a stronger pressure in the arteries of the left side of the head.

This theory is borne out by well known experiences of anatomists and pathologists and a series of interesting observations. Of especial interest is the effect of the higher blood pressure upon the left eye. Dr. Lüddeckens found in the latter as compared with the right one, in a surprisingly large number of cases, a narrower pupil in consequence of a more filled-up condition of the vessels of the

Optical Department.

(Continued from page 59.)

iris and upon closer examination a shorter construction of the eye ball. This furnishes the hitherto unknown reason for the fact that in a large number of persons the left eye is the better one. Thus the finer development of the left half of the brain is explained very simply by the fact that it is better supplied with blood and the question why it is the seat of the center of speech and why most people are right handed is solved in the most natural manner.

It is most striking how true a reflection of the conditions described is afforded by the examination of left handed persons. In many cases a redder color was noticeable on the right side of the face; the right eye was built shorter, its pupil narrower; in short, everything points to a better blood supply on the right side of the brain, which, in consequence, imparts to the left side of the body the preponderance over the right one, a condition styled left handedness. In close connection thereto is the habit of most left handed persons, at variance with other physiological laws, to sleep on the left side in the unconscious endeavor to relieve the right half of their brain which is more charged with blood during the day. For right handed persons the position on the right side is the normal one for the same reason.

Colorado Opticians Improving Usefulness of Their Association.

DENVER, Col., May 14.—The May monthly meeting of the Colorado State Optical Association was held on the evening of May 8 at the home of the outgoing president, J. H. Gallup. After business was disposed of, the members were delightfully entertained by Mr. and Mrs. Gallup with a musical and literary programme and refreshments. The association now number about 35 members and each month finds an addition to the roll call. Gradually the organization is getting into shape for improvement along the line of study, social intercourse and general uplifting of the profession in this State.

The next monthly meeting will be held in the new dark room of the J. C. Bloom jewelry store, this city.

Joseph S. Frank, with Sussfeld, Lorsch & Co., was at the Baltimore hotel, Kansas City, Mo., last week.

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL
TRAINING SCHOOL FOR
REFRACTING OPTICIANS.

Average term of attendance four weeks, but course not limited in time.
Write for prospectus.

College Rooms and Dioptric Clinic,
Suite 21, 69 Dearborn Street.

GEO. A. ROGERS, Principal.

Optical Notes and Briefs.

M. Goldberg, optician, was at Coldwater, Mich., May 17.

W. C. Avery, formerly of Kansas City Mo., is now with the St. Louis branch of the Geneva Optical Co.

A. A. Schuchard, a well known optician of Seattle, Wash., is calling on the trade of San Francisco, Cal.

John O. Chase, formerly of Buffalo, N. Y., is now traveling salesman for the Columbian Optical Co., Kansas City, Mo.

Abram Frank, Bridgeport, Conn., has opened his enlarged and up-to-date quarters, corner of State and Broad Sts.

The business of D. G. Langendorf, optician, 320 Federal St., Camden, N. J., is now being conducted under the name of E. A. Langendorf & Co.

Bruno Mantle, Hutchinson, Kan., and Dr. R. J. Boltman, Fremont, Ia., were in Kansas City, Mo., studying at Southwestern Optical College.

Dr. F. C. La Grange, International College of Optics, Washington, Ia., and F. W. Bartlett, Leavenworth, Kan., called on the Kansas City, Mo., trade, last week.

Two men, who gave their names as Harry Cohen and Charles Samuels, were arrested in Troy, N. Y., charged with selling "gold" rimmed eye glasses which were brass.

C. P. Goerz, the noted inventor of the Goerz Trieder-Binocular, passed through Toronto, Ont., a short time since, returning to New York, after a trip through Canada.

A traveling optician, known as J. S. White, W. D. Wells and J. S. Bonewell, was arrested, recently, in Goshen, Ind. He was wanted as a witness in a blackmailing case in Michigan.

G. Hutchenson, of Charlottetown, P. E. I., an optical graduate of five years' standing, has just taken a post-graduate course at the Ophthalmic College of Canada.

L. D. Meador, who has been in the employ of the Merry Optical Co., Kansas City, Mo., for the past six and a half years, is now in the office of the Columbian Optical Co., Kansas City.

Cohen Bros., Limited, Toronto, Ont., have just placed upon the market a stiff filled frame, made in accordance with a new process of hardening claimed to give superior results.

Walter McCormick, jeweler, 1560 N. 6th St., Harrisburg, Pa., is taking a course in optics in Philadelphia, his intention being to open an optical department in connection with his Harrisburg store.

Andrew V. Brown and Frank Adams, with D. V. Brown, wholesale optician, Philadelphia, Pa., were in Buffalo, N. Y., all of last week, looking after the interests of the house at the Pan-American Exposition.

William Warren, of Goffe & Warren, Iola, Kan., has been in Kansas City, Mo., taking a course of instruction in optics, and buying optical goods, trial cases, etc., for the new optical parlors he intends adding to his jewelry business.

Andrew J. Lloyd & Co., Boston, Mass., have sent Louis E. Kirstein to Europe in search of optical novelties. He goes earlier than usual in order to make first choice

of such goods as may be found. He sailed, May 16, on the *Deutschland*.

George A. Squier, optician, Euclid Ave., Cleveland, O., has been sued for divorce by his wife, who alleges that on May 9 he struck, beat, swore at and threw her to the floor; and, furthermore, that he has neglected her and spent his money drinking and gambling. In court she was awarded temporary alimony of \$5 a week and \$150 in cash.

Professor David S. Holman, known to the optical trade as the inventor of the Holman life slides, lenses of various unique kinds and accessories to microscopes, died, last week, at his home, Bangor, Pa., aged 75 years. He was a skilful microscopist and devoted many years of his life in Philadelphia to the invention of devices for illustrating with the microscope the vital forces.

Great things are expected from the annual meeting of the American Association of Opticians, in Chicago, Aug. 13 to 16, inclusive. This organization seems to be one whose aims cause it to be of much value, and opticians who have an interest in making optometry a recognized profession are urged to send their applications for membership to secretary John H. Ellis, South Bend, Ind.

Trenton, N. J., opticians and jewelry dealers have been doing an increased business of late in the sale of dark glasses. The bright Spring sun seems to have brought out the defects in the eyes of many persons, who took the opportunity to consult oculists. There has been a widespread epidemic of pink eye in Trenton. In the Eighth ward there are 50 cases reported and in another district there are 30 cases.

Hugh Connolly, jeweler, corner of State and Griswold Sts., Detroit, Mich., has just finished overhauling his store, installing new cases and an optical room with up-to-date appliances. The store is small, but every inch of space is utilized. An office has been constructed above the optical room. Mr. Connolly also increased his stock and says business warrants him in doing so.

The incipient strike of employes in the Michigan Optical Co.'s factory, Miami Ave., Detroit, Mich., was of very short duration. The men demanded a nine-hour day and pay for a 10-hour day. Thomas Commerford, general manager of the company, quickly obtained men to take their place and told the strikers they could not come back under any circumstances. The factory is now running full force and to its utmost capacity. Mr. Commerford says that business up to the first of May was 25 per cent. better than for the same period last year. The firm recently purchased the Spitzley property on Beacon St., near Antoine St., and will shortly remove the entire plant to that location. There are buildings on the property which are now being altered to suit the needs of the optical company. The present quarters are cramped and there is no chance of making any additions on account of differences between the company and the city over the street line. The company commenced the erection of an addition several years ago in front of their present property, but were enjoined by the courts and the matter has been hanging fire ever since.

Benedict Bros. to Move.

Landmark in the New York Jewelry Trade Soon to Be Transferred.

It became known last week that the Benedict building, at the southwest corner of Broadway and Cortlandt St., New York, which has been the home of Benedict Bros., retail jewelers, for so many years, and also of several wholesale and manufacturing jewelry concerns, has been leased by a prominent clothing house. Inquiry by a CIRCULAR-WEEKLY representative disclosed the fact that this lease will begin May 1, 1902, until which time Benedict Bros.' lease still runs. Of course, this necessitates the removal of the Benedict store, which has been one of the best known landmarks of lower Broadway in the memory of the present generation. Read Benedict, the head of the firm, told the reporter that they had not yet definitely settled upon the store to which their business will go after May 1, next, but there was no doubt that it would be downtown, within a short distance from the present location, and it would be situated in a modern, fireproof building. In the new quarters the firm will have much more floor space than they at present occupy and intend to have one of the finest jewelry stores in New York, if not in the world. The firm have been the lessees of the building in which their present store is situated for over a quarter of a century and the building has borne their name. It is a six-story iron structure, built in 1854 for Peter Gilsey, and is at present owned by John H. Pell. It will be a surprise to many people to learn that the building was not the property of Benedict Bros., with whose name it has been so thoroughly identified.

The jewelry house of Benedict Bros. is said to be one of the oldest in the United States, established, as it was, by Samuel W. Benedict in 1819.

The story of the Benedict family is an extraordinarily interesting one, and, as here told by Read Benedict, the present president of the concern, and the son of its founder, will be of very much interest to a wider circle than that of the trade with which he has so long and so honorably been connected. Read Benedict was practically born into the line, and throughout a business career of nearly half a century has been a close and constant observer of the changes and development, not only of the jewelry line and other commercial occupations, but of the social and intellectual life of New York also. Add, too, that as a mere boy he was in continual touch with his future vocation.

We will be pardoned, therefore, if this sketch transcends somewhat the trend and scope of the usual articles. There is only to be added that the fund of reminiscences of which Mr. Benedict is the possessor is practically inexhaustible. He is a veritable mine of them. But this is the gist of what THE JEWELERS' CIRCULAR-WEEKLY's representative learned on a recent visit:

"Mr. Samuel W. Benedict, the founder, was born in Danbury, Conn., in March, 1798, and was a direct descendant of Thomas Benedict, of Nottinghamshire, England, whose early ancestors had made

England their refuge from religious persecution. Thomas was an only son, born in 1617, and when he left his native land, in 1640, he did not know of another living person by that name. This would seem to have been a fact, as there are now no Benedicts in England, except those who were originally from America, while in this country, in 1870, the descendants of Thomas Benedict numbered about seven thousand. There exists a very carefully compiled 'Benedict Genealogy' of about five hundred pages. This was edited by the late Henry Marvin Benedict, of Albany, N. Y.

"The name is derived from the Latin, '*Benedictus*,' blessed, well spoken of. Samuel W. Benedict learned the trade of watch making, with Brady & Merrian, of New Haven, Conn., one of the largest watch establishments at that early time in the United States. When his apprenticeship was completed, he came to New York, his entire capital consisting of \$100 and a good set of watchmaker's tools. He rented a small portion of the store, and one window, from Taylor & Hinsdale, who were dealers in imported fancy goods, located at the southeast corner of Maiden Lane and Broadway, just across from the stand we now occupy, and which has come to be known as 'Benedict's Corner.' He expected to make his living by repairing watches. He soon found, however, that there was an active demand for the few styles of English and Swiss watches that were imported at that time. Laying in a small stock, he sold so many that by the advice of his friend, Mr. Van Arsdale, a watch importer of Maiden Lane, he was induced to remove to Wall St., corner of William, where the present Custom House now stands, as the locality was then the center of trade of the city, all the shipping and dry goods business being concentrated there. Mr. Benedict leased his store for five years at the annual rental of \$600, which appeared to him at that time excessive. His business prospered; from the beginning, his specialty was the importing of and dealing in fine watches. The old merchants were his customers—Commodore Vanderbilt was one of his close friends. In 1822 Mr. Benedict married Susan S., daughter of Rev. William Ovington, and soon after connected himself with the old South Baptist Church, in Nassau St. About 1823 Mr. Benedict joined the La Fayette Guards. At the time of his death, which occurred in 1880, Mr. M. C. Morgan, who was a brother member of the Guards, wrote the following letter to me. Its publication may be of historic interest:

"The Marquis de La Fayette, who had been major general in the American forces in 1777, arrived here on a national visit in 1824. The nation had asked him to accept their courtesy, and he came. With personal modesty he declined the convoy of a national ship, but came in the Havre packet. The nation was expecting him, and everybody was on tiptoe. He must come to New York; but in those days packets were uncertain, and, in view of these things, signals were arranged to call the uniformed troops by trumpet call. The La Fayette Guards of New York City had been organized out of respect to the memory of our friend in need and our friend in

deed. It was natural that a corps bearing the name should act as guard of honor.

"The Marquis landed in New York, and with his escort passed to the parade exhibited in his honor. The first banner that met his eye was that of the La Fayette Guards. He stopped, and was somewhat overcome, but, gathering his warrior blood, he caught the hand of the left of the front file, and shook it with earnest warmth. Our venerable co-citizen, the watchmaker of Wall St. for 50 years, the timekeeper for generations, just dead, was that man with whom La Fayette shook hands, respecting at the same time the corps. All of us have now heard of La Fayette, but we wish also to touch with a delicate trace those specimens of human feeling which he demonstrated everywhere. This was one. By that we stand."

"At the expiration of Mr. Benedict's lease at Wall and William Sts. he purchased the lot and building where his store was located.

"It may be of interest to state that the first omnibus or stage line ran from about Canal St. to Wall, making its terminus in Wall St., at the corner of William. At first the stages ran at intervals of fifteen minutes, the drivers taking their starting time from Mr. Benedict's large regulator, or clock. Often when the stages had reached Broadway, some impatient passenger who had been waiting, thinking the driver was behind time, would complain; the invariable answer of the driver would be, that they ran by 'Benedict's Time;' hence 'Benedict's Time' became a household word. The house since has adopted it as a trade-mark.

"Mr. Benedict was fond of country life, so he lived in the suburbs in McDougall St., near Amity. About 1832 Mrs. Benedict, who wished to see more of city life, persuaded him to move his residence to the city, which he did, purchasing the brick house on the corner of Rector and Lumber, now New Church St. This house was torn down when the street was widened, some time in the 60's. In this house I was born. About 1832 Mr. Benedict gave his cousin, Jesse W. Benedict, an interest in his business, and at the time of the great fire, which occurred in December, 1835, the firm were known as Benedict & Benedict. About 1836 Mr. Benedict purchased the adjoining farms of Benj. Brewster and Daniel Winant, at Rossville, Staten Island, containing about 200 acres of land. His business had become very extensive at this time. The house sold largely to the south, and in the panic of 1837 was obliged to suspend, with bills receivable from the south of several hundred thousand dollars, few of which were ever settled, the debtors taking advantage of the general Bankruptcy law, which was passed by Congress at that time. Very few creditors, however, lost anything by Mr. Benedict. But his fortune was almost wiped out. He, however, had his farms and sufficient capital left to continue his business. This he did, in his own name, Mr. Jesse W. Benedict retiring, and going back to the practice of law, for which he had been educated at Yale College. Jesse W. formed a partnership with Charles O'Connor, in his day the leading advocate of New York and candidate for President in 1872, and in 1843.

with Andrew Boardman, under the firm name of Benedict & Boardman.

"Mr. Jesse W. Benedict, a most genial and delightful man, often gave his experience of the great fire of 1835. He said that the holiday trade had just commenced, it being the 16th of December. All the clerks were delayed at the store. Early in the evening a watchman, now called a policeman, came in, reporting that a large fire back of the Merchants' Exchange, which had started in Merchant, now Hanover St., was getting beyond the control of the firemen, and it would be wise to pack up the goods and remove them further up Wall St. The wind was blowing a gale, and the weather was bitterly cold, the temperature being below zero. All the valuable goods were removed to the Merchants' Bank building, but soon after their removal the fire had so extended that again they were removed; this time to Mr. Benedict's residence, in Rector St. No cart or vehicle could be hired at any price, so a handcart was confiscated in Greenwich St., and in this the goods were all transferred, the owner of the cart receiving for its use several times its value.

"That portion of the city from Coenties Slip to Wall St., and from Broad St. to the East River was in ruins. In this section were the banks, Merchants' and Stock Exchanges, post office and two churches and the large dry goods warehouses. On the northeast corner of Hanover Square was the large East India warehouse of Peter Remsen & Co. This was filled with a large amount of valuable goods. Before the fire reached it, fine silks and satins, laces, cashmere shawls and the richest kinds of fancy goods were thrown from the windows into the street and piled with other merchandise in a large mass in the center of the square, forming a pile nearly one hundred feet square and very high. After the goods were stacked, a gust of flame

blown by the strong wind came, setting fire to and consuming the entire mass. Some 13 acres were devastated in this fire, and the loss was estimated at \$20,000,000.

"When the movement came to build the new Merchants' Exchange building, now the Custom House, Mr. Samuel W. Benedict's lot was wanted. So he sold it, but with the proviso that he should have the lifelong lease of a store in the new building, on the old corner. We now have in our possession a picture of the building with the sign Benedict & Benedict, the only sign upon the building at that time. In 1845 the business was removed further up Wall St., to No. 5, near Broadway. In 1848, after the war with Mexico, gold was discovered in California. Then came the great excitement, and in 1849 thousands went there in search of the precious metal. Two lines of steamers were running *via* the Isthmus of Panama. The returned gold seekers came first to New York. The first purchases they made were almost invariably a new suit of clothes and a gold watch. The larger and heavier the watch, the more it was sought after. Mr. Benedict supplied a great many of these watches. In 1860 Mr. Samuel W. Benedict retired from business, selling out to us, his sons. During the Civil War, in 1864, we removed from Wall St. to this present location.

"While we have made a specialty of the sale of diamonds, fine pearls and precious gems, we have kept up the reputation of the house for fine watches and carry a very large assortment, both American and foreign. Most of these have their own name upon them as an additional guarantee of their worth. The repairing of fine watches, which was the specialty of the originator of the house, has never been lost sight of. It has steadily grown and has now become very large. Mr. Frederic P. Benedict is at the head of this department. Mr. Alfred H. Taylor is its manager, with Messrs. J.

K. Howard, E. H. Courvoisier and W. M. Schneider as his assistants. They have under them a large number of the most experienced watchmakers, many of whom have been constantly engaged in the employ of the house for years."



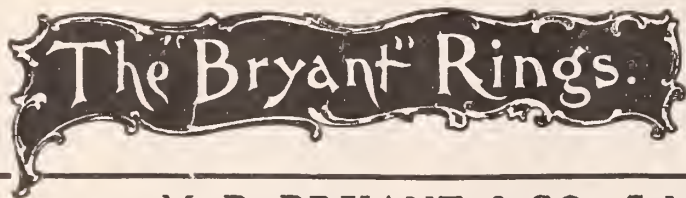
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we find a larger stock on hand of some staple goods than we wish to carry; some of them we have discontinued manufacturing. The new samples crowd out the old, so we have marked down, to prices that will prove attractive to close buyers, many of them, consisting of

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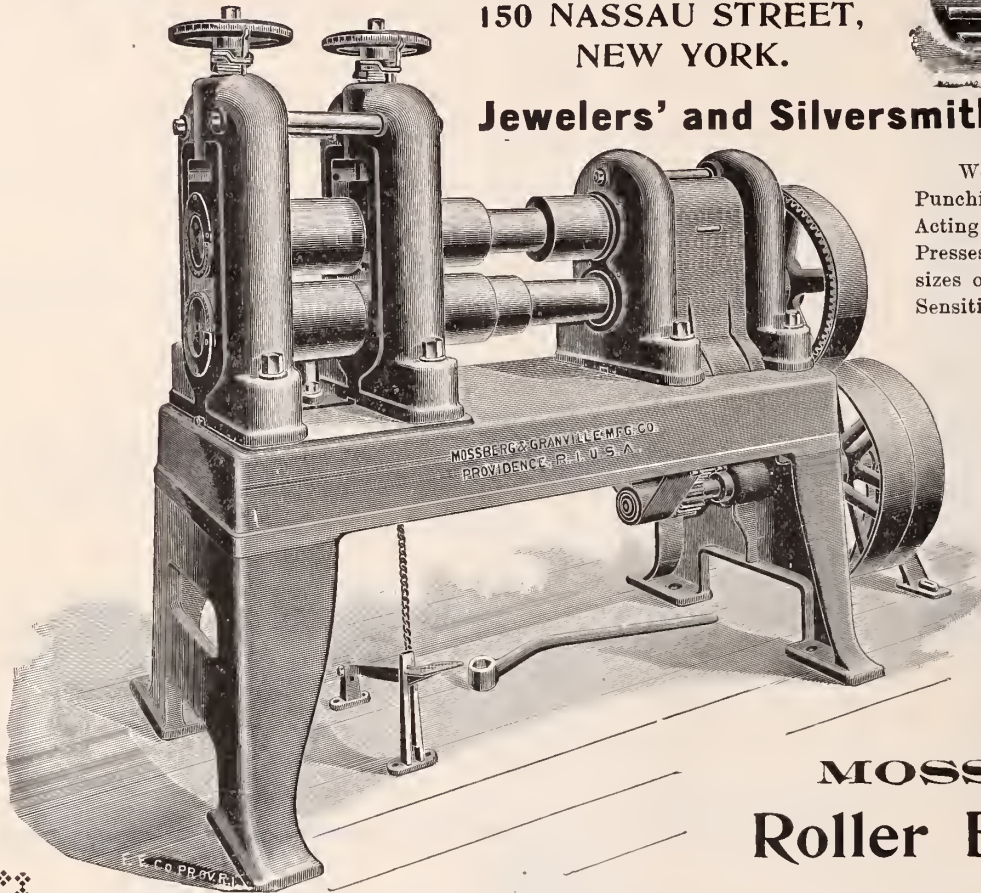
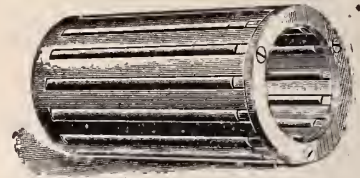
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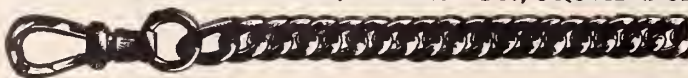
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JACOT MUSIC BOX CO.,

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A NEW LINE OF WAVE CREST WARE.

THIS season's new line of Wave Crest ware, recently introduced by the C. F. Monroe Co., is now on view at the company's New York salesrooms, 28 Barclay St. It contains more than the usual number of new pieces and novel treatments, and includes a line of decorated vases that cannot fail to interest the jewelry trade. These vases, which come in many shapes, are principally in dark colors containing light rococo panels, which show handsome female figure decorations. The trimmings are in rich gilt. Two salient changes in the regular line of pretty novelties and presentation pieces are the matt finish in the coloring and the rich gilt trimming in the form of leaf and flower sprigs, which many pieces now show.

SMALL ARTICLES IN DECORATED GLASS WARE.

TO their line of silver trimmed decorated glass ware, which has attained such success during the past year, The Pairpoint Corporation have added a collection of small, popular priced articles, such as pepper and salt shakers, that are having a rapid sale with all classes of trade. The shakers come in five shapes, including egg, cylinder and a revival of the old tomato form, and show hand decorations of many orders, from solid color and jeweled effects to bright hued birds and figures. The articles are neatly cased, a dozen to the box, each case showing an assortment of six decorations.

BEAUTIFUL INNOVATION IN GLASS WARE.

A BEAUTIFUL innovation in artistic glass ware is the product of the Honesdale Decorating Works, and while resembling in effect the Nancy glass so familiar to the jewelry trade, it has features that make it even more beautiful than this imported ware. A line of vases of this new ware that has been the subject of much favorable comment by dealers and connoisseurs has a body of cased green crystal, on which is etched a large and bold flower design of the *art nouveau* school, and in some the flower petals are counter-etched and tinted in amber, thus giving the pieces three colors—green, white and amber. The vases come in many shapes

and show a perfection of detail and finish never surpassed in an American glass. Another similar product of the same concern includes vases and bowls of deep red or green, with the lines of the etched design filled in with rich gilt.

SIX NEW PATTERNS IN HALL CLOCKS.

SIX new patterns are now being added by Harris & Harrington to the large and varied assortment of hall clocks contained in their warerooms, 32 Vesey St., New York. All the new clocks are of large and generous proportions and two show marqueterie decorations, while the remaining four are of solid carved wood. The cases come in but two woods, mahogany and Flemish oak, the former being the most popular at the present time.

THE RAMBLER.

Exhibition of Glass Ware.

THE exhibition of glass ware opened a fortnight ago at the National Arts Club, New York, attracted more attention and gave more pleasure than any display of its kind this Winter. Alexander W. Drake's collection of bottles, while but a small part of his treasures in such wares, will repay a good deal of study. Besides the bottles, which are curious simply because of their odd shapes and designs, there are a number which really come under the head of works of art, such as the Dutch flasks bearing paintings upon their sides, very beautifully done and full of spirit. The bottles with raised figures or paintings of a religious character, bought by pilgrims for the purpose of carrying away water from holy streams or churches, are among the most curious pieces.

One case in the exhibition showed in an interesting manner the history of glass ware, from the earliest Egyptian and Phœnician specimens, and the productions of Rome, Persia, Venice, Germany, England, France, down to the remarkable achievements of the Tiffany Glass and Decorating Co., this country, and Emile Gallé, in France. The splendid stained glass memorial window for Harvard, by John La Farge, other excellent church glass specimens, by Miss Violet Oakley, of Philadelphia, and by Mrs. Henry Whitman, of Boston, show what good work can be done here in this department. The exhibition remained open until May 20.

Sensational Prices for Old Silver.

THE sale in London of old English silver and silver-gilt plate belonging to Sir Henry Lennard, bart., of Wickham Court, Kent, was remarkable for one of the most sensational prices every given for a work in silver. Of course, it must be remembered that the collection as a whole is a very fine one, comprising some very rare pieces of art.

The sensation of the sale referred to came with the putting up of what was described as an Elizabethan "tazza," gilt, with a shallow bowl, engraved and chased in the center; with a medallion bust on the stem; around the foot are chased groups, fruit and foliage in cartouches. It stands only 5½ inches high and measures only 6½ inches in diameter. It bears the date of 1577.

The bidding started with the unusually high price of £10 (\$50) an ounce and quickly ran up to the extraordinary price of £59 (\$295) an ounce, making the large sum of £737 10s. (\$3,685) for the article. It was purchased by Mr. Chrichton. The record price for silver is £69 (\$345) an ounce.

There was a great difference between that and the next highest price given. This was £16 5s. (\$80) an ounce for an Elizabethan chalice with a cover forming a paten, engraved with a band of foliage; ornamented stem with plain flattened knob; round foot with chased egg and tongue border, standing 8 inches high. The total sum given by Mr. Heigham, the purchaser, was £72 3s. 9d. (\$360).

Mr. Davis ran up to the fancy price of £14 (\$70) an ounce a curious old Irish potato ring of pierced repoussé, chased with pastoral figures, buildings, birds and flowers, 7½ inches in diameter and weighing 7 ounces 12 pennyweights.

There was also a fine large plain William III. tankard, with a flat cover, scroll handle, corkscrew billet, 9 inches high, by Hugh Roberts, A. D., 1700, engraved with arms in bold feather mantling. This sold to Mr. Bailey for £164 16s. (\$820).

A pair of vase shaped ice pails, with ribbed scroll fluting, richly chased in high relief, with groups of flowers, scroll of foliage and shell-wave ornament, on a trellis pattern groundwork, with open wave-pattern lips, dated 1825, sold to Mr. D. Gale for £216 18s. 8d. (\$1,080).—European edition New York Herald, May 2.

R. S. Lawrence, Winsted, Conn., has been in Norfolk, Conn., for a few days to accommodate trade there.

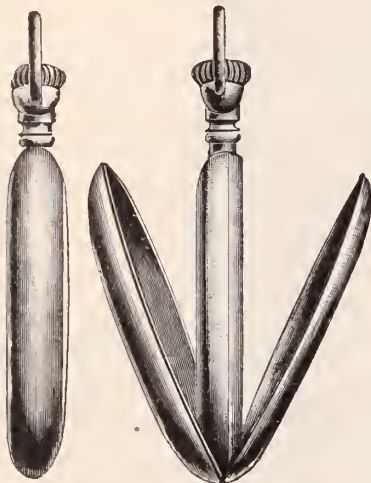
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Colby Patent, April 24, 1894.

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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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1901.

(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

(Continued.)

To Repair Rings Broken at the Set.—
Before anything is done on a job of this
kind the stones should be removed from
the setting. This is done by placing a
knife blade between the prong and stone
and gently pressing upward. This will
loosen the stone, which can then easily be
pushed out. Pearls, turquoise, etc., are re-
moved by cutting away one or more beads
by which they are held in position and
then lifting out by pressing a wax point
down on them and quickly jerking it up-
ward. The foil-backs of a marquise ring
quite often can be forced out by pushing
them from the back with a blunt pin or
pusher. Cameos, intaglios and all stones
having beveled edges, over which the gold
is burnished, are removed from the set-
tings by cementing the top of the stone
on a cement stick. When the cement has
hardened the ring can be pried from the
stone, which will remain imbedded in the
cement. If, however, any difficulty is en-
countered in this method, strike the ex-
treme outer edge of the setting with a
hammer before fastening the stone on the
cement stick. By removing these stones
in this manner the edge of the setting will
be preserved intact and the stone can easily
be sprung back into its former position
and the gold burnished over it.

When the stones are removed anti-oxidize
the setting and prepare the joints in the
usual manner. Then apply the borax
paste, a small piece or more of solder
and lay the ring on a piece of charcoal
and heat it gently—care, however, being
taken with settings having prongs, so that
the ends are not melted—until the solder
flows. Then the ring is cleaned in pickle,
the surplus solder removed and the ring
rounded up and smoothed in all its parts.
Set rings may have the inside of the set-
ting polished or gilded, as the workman
may elect. The latter method usually is

the one adopted where there are several
settings in a cluster.

Tiffany belchers and rings of this de-
scription, no matter how many settings
there may be, always have the inside of
the setting polished. The gilding of the set-
tings is done to give a nice finish to the
interior, nothing more. The prongs and
outside of the settings are polished in the
usual manner. Then after the settings are
washed and dried the stones are replaced
in their proper positions and the ring is
ready for the final polishing. This method
of repairing set rings, no matter where
broken, is difficult for men who do not
have much of it to do, but without a
doubt it is the only proper way of mending
rings of this kind. We have seen rings,
one particularly with an opal center and
half pearls surrounding it, which was
broken at the set, and the workman had
taken a thin piece of gold and soft-soldered
it inside the ring so as to join the two
ends. Then he had drilled four holes,
two on each side of the break, which he
tapped and in these he inserted screws—
a very ingenious method of doing the work,
and, from the way it was done, we think
the man was capable of better things.

(To be continued.)

High Prices for Antique Silver.

REMARKABLE prices were realized
at Christie's, London, on March 27.
An Elizabethan salt in three divisions, the
two lower ones of bell form richly deco-
rated with plain strap-work, enclosing
panels with the Tudor rose; the upper one
dome shaped and forming pepper castor
12 inches high. London hall-mark, 1595,
20 ounces, £1,380 (*i.e.*, £69 per ounce).

A complete set of 13 apostle spoons,
James I. period. London hall-mark, 1617,
all by one maker. (From Swettenham Hall,
Cheshire.) £1,060. This set was offered
for sale in 1897 and "bought in" at £650.
Only two other complete sets are known.
In an article published in THE JEWELERS'
CIRCULAR-WEEKLY last year giving a
synopsis of Mr. Butler's lecture on Old
Silver, it was stated that a complete set
of apostle spoons, if offered by auction
in London, would probably realize 1,000
guineas. The estimate has thus been con-
firmed almost exactly. The above men-
tioned silver belonged to Lord Dormer.



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I have stated time and again that "SAMPLES PROVE NOTHING."

They are a dangerous thing for a purchaser to rely on. Might as well suppose the glitter of a wildcat's eye to be diamonds and go for them, as to bank on samples as evidence of the value of the machine that cut them. Little flat samples such as have been practiced on for years, give no idea of what a machine is good for. "A workman may be known by his chips," but "proof of the pudding is not in chewing the string."

The flat sample cutter has reasons for forcing them to the front. He tries to make them his customer's criterion and to have him believe in them. He asks him to send for them, and wants him to admire them and to buy from them. Better put your faith in a broken reed, but if you are bound to accept them as worthy indications, divide your eggs, don't put them all in one basket. Send for little red booklet.

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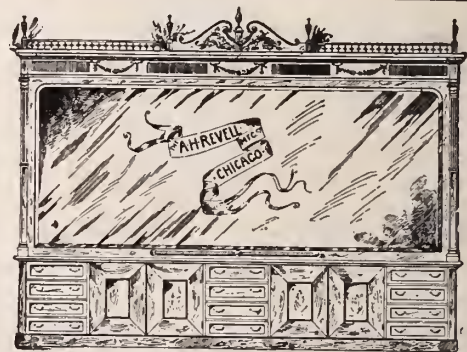


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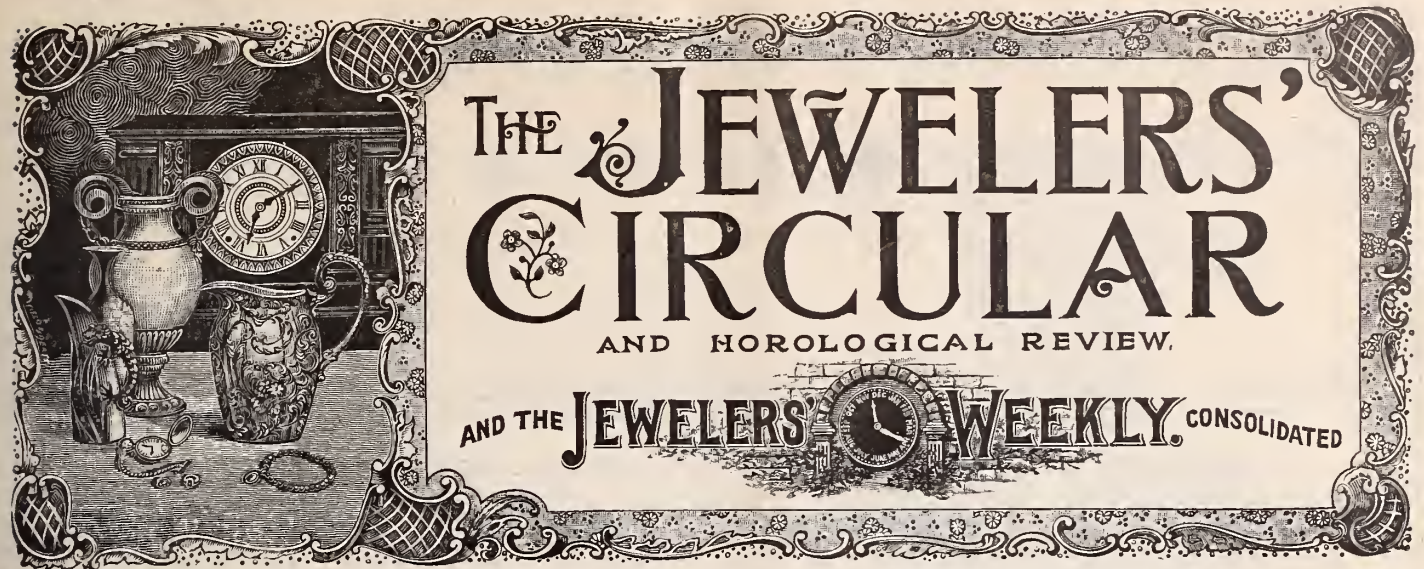
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32D YEAR.

NEW YORK, WEDNESDAY, MAY 29, 1901.

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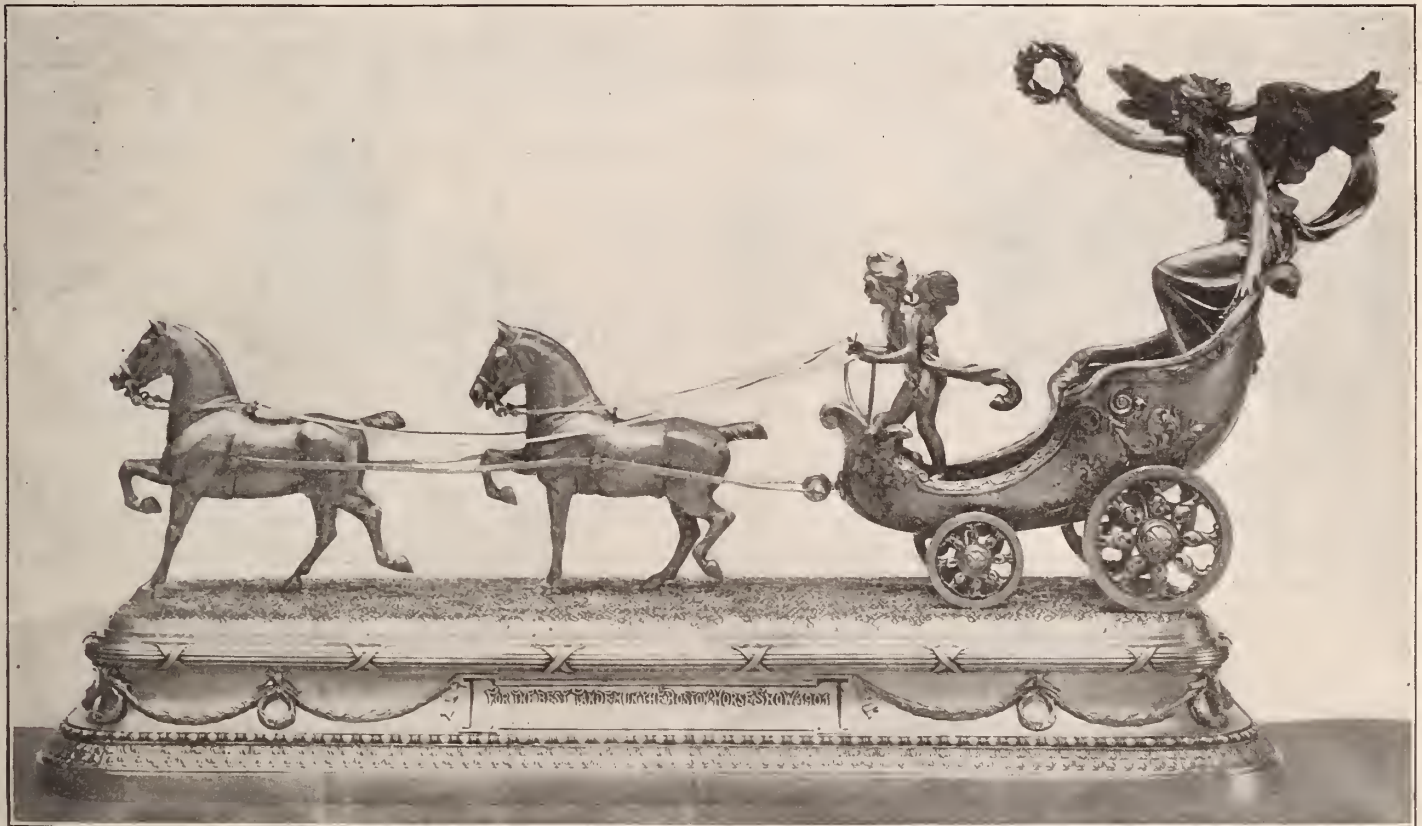
APPROPRIATENESS IN TROPHY DESIGNING.

THE beautiful trophy presented by the Shreve, Crump & Low Co., Boston, Mass., to the Boston Horse Show, and given as a first prize for the best tandem, is as interesting a piece of silver as has been exhibited for some time. The prize,

Bonnie" and the "Glorious Connie," owned by T. W. Lawson, a well known citizen of Boston, who won the Blue Ribbons at the Madison Square Garden, Boston Horse Show and Brooklyn Horse Show for last year. The horses were modeled by per-

one of the most artistic and valuable prizes that have yet been offered in connection with contests of this kind in Boston.

Sunshade handles are now veritable jewels. They are of moderate length and



THE SHREVE, CRUMP & LOW CO. PRIZE FOR BEST TANDEM AT THE HORSE SHOW, BOSTON, MASS

as will be seen from the illustration on this page, is most appropriate as a tandem trophy, and represents the goddess Victory seated in a chariot which is drawn in tandem fashion. The two horses are modeled from life, from the "Glorious

mission of Mr. Lawson and in every detail are true copies in silver of the perfect specimens of horse flesh taken as models. The piece is in solid silver, beautifully chased, and is 24 inches long by 12 inches in height. It cost \$1,000 and is considered

are mostly made of maple rosewood or mahogany. These handles are ornamented with symbolic figures or heraldic designs and are enriched with precious stones, such as pearls, onyx, lapis-lazuli, etc.



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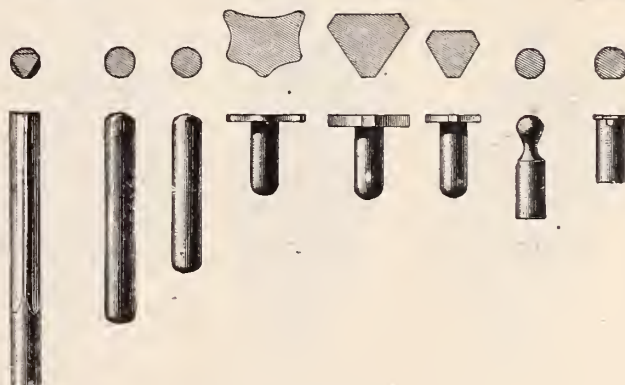
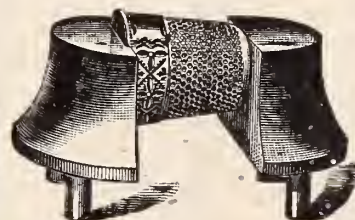
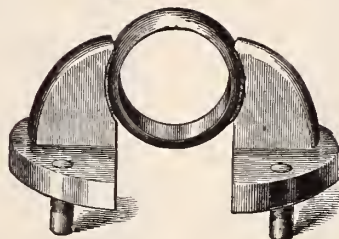
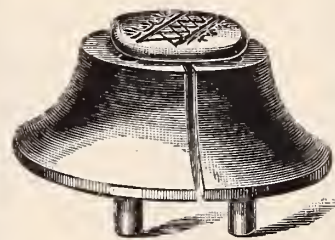
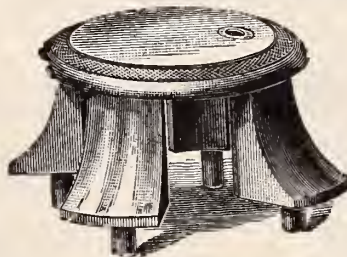
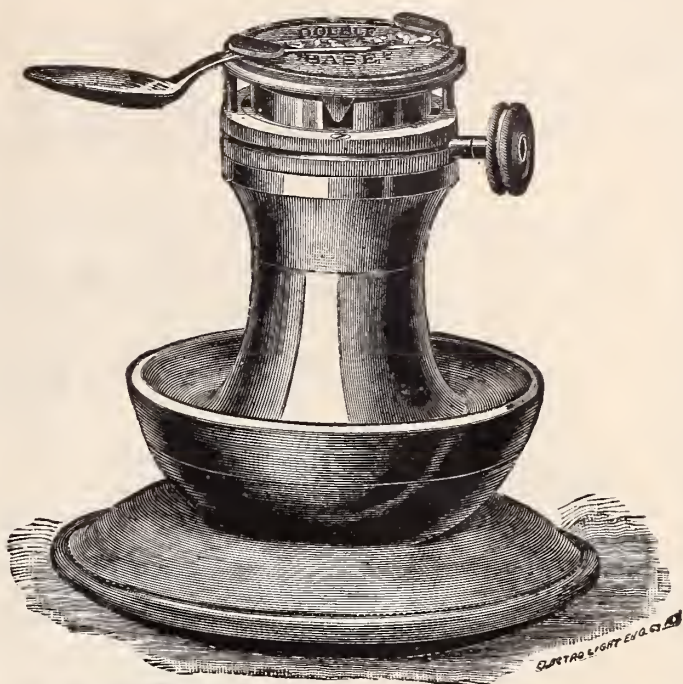
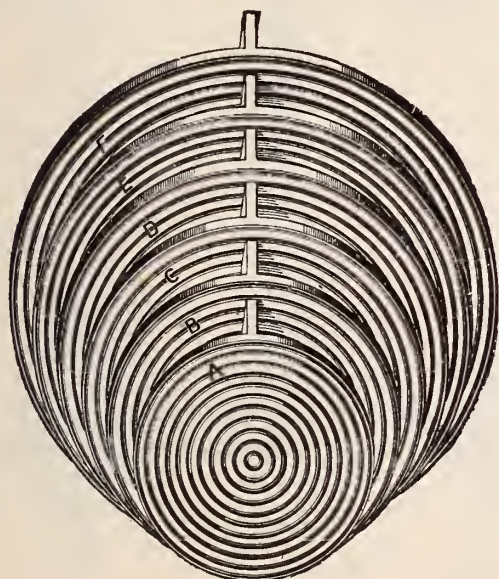
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We can make the drawn wire soldered rings when preferred.

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TESTING PRECIOUS STONES.

GENUINE diamonds are generally recognized at first glance by the jeweler, with the naked eye, and surely with the aid of the magnifying glass. An imitation never exhibits as vivid a refraction; besides it is usually colored on the under side and foliated, which is supposed to equalize the deficiency. The greater refraction is also perceptible, when the genuine diamond is placed under water together with the imitation. The latter is extinguished to invisibility, while the genuine stone sparkles even under water and is distinctly visible. If the diamond be passed over a piece of window glass, it will penetrate without use of force and the glass may be broken by very slight pressure. A false stone scratches the glass but superficially.

If a drop of water be placed by means of a needle on the stone to be tested which has previously been thoroughly cleaned, the drop will deliquesce on an imitation, while it retains its drop-shape on a true diamond. A strip of aluminium may be passed over a diamond (from which all grease has been removed) without it acquiring even a trace of it; on imitations, however, the metal will give off some of its color.

A sure medium is also fluorhydric acid, which is kept in caoutchouc bottles, since it eats into glass and all silicious com-

pounds, including false diamonds, and frosts them, while the genuine diamond issues unscathed from the test, retaining its full brilliancy. If one makes an ink-spot on white paper and views it through the stone, a counterfeit can be recognized by the fact that the spot appears multiplied (double) and with indistinct outlines. If necessary, a magnifying glass may be called into requisition. If the stone to be tested is slowly drawn over a piece of red or white cloth, while looking at it through the magnifying glass, the colors will not be visible, if the stone be genuine.

A spurious diamond is usually cut much more regularly than a genuine one, for in the latter a certain limit is observed, so as to spare the valuable material as far as possible, while in the worthless material of the imitation there is nothing to be saved. Therefore, a striking regularity of the cut is a suspicious sign.

Very well known is the test for hardness; if the stone resists strong attacks, it is certain to be genuine; if it can be ruined with a steel file, the damage is insignificant, as only an imitation has been destroyed. This test, however, does not hold good in the case of other stones. It is true, a ruby which can be affected by a steel file or by quartz is suspicious, but the emerald is scarcely harder than quartz and such a test with a topaz is liable to injure a valuable stone.

For examining rubies and emeralds the

optical test is best. A glass magnifying about 100 diameters suffices. Every expert knows that almost all precious stones have little flaws. Nearly every ruby and all emeralds have many defects, which are so characteristic that the genuineness of the stone is readily established. Such a test is very necessary with rubies, because imitations are quite deceiving; their color being absolutely durable and often much finer than that of the genuine, although it may be stated that a somewhat yellowish tint is always suspicious.

The only reliable way in which genuine rubies can be told from imitations is by the minute air bubbles of the latter, which become clearly visible under the magnifying glass. These are not to be found in the natural gem; on the other hand, the imitations lack certain defects characteristic of genuine rubies—certain vacuums, whose outlines are much more indistinct than those of the air bubbles of the imitations.

Emeralds are always afflicted with characteristic defects, which, however, prove their genuineness, such as inclosures of liquids as well as inclosures of peculiar dendritic, *i. e.*, treelike, shape. Sapphires likewise show peculiar netlike formations.

N. L. Brush, Fort Morgan, Col., has had J. E. Michael arrested on a charge of false imprisonment which followed an assault which grew out of family troubles.


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**NOW is the best time
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**Prices for Diamonds are
still going up. When
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The "CARMEN" ADJUSTABLE BRACELET.



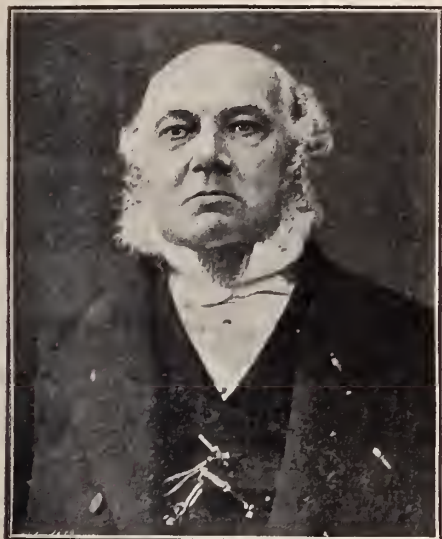
Warning: The patents (U. S. Patent No. 34,019, Feb. 5, 1901, and 428,447, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, **ATTLEBORO, MASS.**
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OUR NEW FALL LINE NOW READY FOR INSPECTION.

The Late Rev. H. L. Nelthropp.

In a recent issue we recorded the death of the Rev. Henry Leonard Nelthropp, the well known author of "A Treatise on Watch Work, Past and Present." This week we are able to present to our readers



THE LATE REV. H. L. NELTHROPP.

a portrait of this distinguished horologist. Mr. Nelthropp was an old member of the Clockmakers' Co., London, a member of the Court of Assistants, and had the honor of election as Master of the company twice. His services to the industry have been recognized among all classes, and it was only fitting, therefore, at the last quarterly meeting of the Court of Assistants of the Clockmakers' Co. the following resolution should be passed:

'That this Court have received, with sincerest regret, intelligence of the decease of their much-esteemed colleague and friend, the Reverend Henry Leonard Nelthropp, M.A., F.S.A. As a member of the Court of Assistants, and twice Master, he rendered signal and appreciative service to the important scientific industry with which the company is associated; and by his munificent gift of his own collection, the work of a lifetime, greatly increased the value of its horological museum. After an honored and useful life, prolonged to more than fourscore years, he has paid the debt of Nature, and his memory will long be deservedly cherished in the company of which he was so distinguished and genial a member.'

A Diamond Investment Company in Virginia Criticised.

ROANOKE, Va., May 12.—A number of Roanokers were interested in the Richmond Security and Diamond Co., who have come into no little criticism lately. They met lately and employed J. Hamilton Graves to go to Richmond, Va., and endeavor to secure the return of the money they had invested. Mr. Graves was successful in securing a proposition to return 40 per cent. Roanokers held 110 shares. They went into it last Fall, on a proposition to pay in \$45 and get \$55 out on a share, and there were diamonds in sight. In all, Roanoke was taken in to the extent of about \$3,000. The stockholders now consider themselves as very lucky in getting even 40 per cent.

J. W. Mathews has opened a jewelry store at Cameron, W. Va.

Chester Billings & Son

1840 SUCCESSORS TO RANDEL
BAREMORE & BILLINGS 1901

1840
Randel & Baremore

1866
Randel, Baremore & Co.

1880
Randel, Baremore &
Billings

IMPORTERS OF

D I A M O N D S

OTHER PRECIOUS
STONES, AND PEARLS

D I A M O N D J E W E L R Y

New York
58 Nassau Street
29 Maiden Lane

London, E. C.
22 Holborn Viaduct

Bead Necklaces.



14 K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.

We have an exceptionally handsome line of fine diamond PENDANTS, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond RINGS, which are now ready for the Fall trade.

MARX & BROD,
Makers of 18K. Diamond Jewelry,
37 and 39 Maiden Lane,
NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to Responsible Jewelers.

DIAMONDS.

SAPPHIRES.

EMERALDS.

Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES.

OPALS.

PEARLS.

Death of A. Barker Snow.

The many friends of A. Barker Snow, western traveler for Snow & Westcott, manufacturing jewelers, 21 Maiden Lane, New, York, were shocked, Wednesday, at



THE LATE A. BARKER SNOW.

the news that he had died during the night before at the residence of his brother, James P. Snow, 215 W. Jersey St., Elizabeth, N. J. Death was due to heart disease and was unexpected, though Mr. Snow had been ill for nearly 10 days.

He returned from his trip on May 13, feeling somewhat unwell, but did not give up his work until the 16th. He gradually grew worse, and May 20 became unconscious and died the following evening.

Asa Barker Snow was born in Boston, 56 years ago, and was connected with the jewelry trade since a young man. For 30 years he was with Snow & Westcott, and their predecessors, G. & S. Owen, most of the time as their traveler in the west. He was well and favorably known to all the jewelers in his territory, and besides was personally acquainted with nearly all the members of the New York wholesale jewelry trade. Five years ago he was secretary of The Jewelers' McKinley and Hobart Campaign Club and was in charge of and greatly responsible for the effective work done by that organization. Mr. Snow was a member of The Jewelers' League. The deceased was unmarried and lived with his brother at Elizabeth. Funeral services took place at his late residence, Friday, at 3 o'clock p. m., and the remains were interred at Evergreen Cemetery, Elizabeth.

Ex-deputy sheriff P. T. Sweeney, of Neihart, is one of the possessors of a sapphire mine near Yogo, which is under bond for \$50,000 to eastern parties, which bond, Mr. Sweeney is assured, will be taken up when it expires, says the Great Falls, Mont., *Leader*. The ground of this claim is above that of the New Sapphire Mine Syndicate, which has been worked successfully for several years and is on the same vein.

Man Robbed Jeweler on Sick Bed, but Police Captured Him.

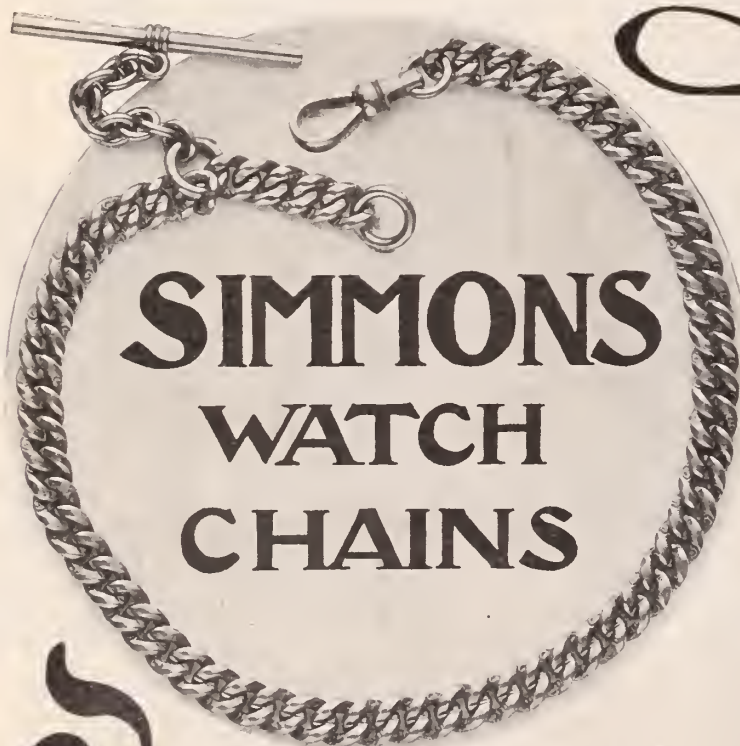
AUGUSTA, Ga., May 18.—A negro made a bold attempt at robbery of G. A. Cadle, 1028 Marbury St., while he was lying sick in bed in a room back of his store, yesterday afternoon. The man was being shown some watches by Mrs. Cadle when her husband called out to send the man into the back room where he would show the goods.

The watches were shown. During the examination of them Mr. Cadle noticed one missing and at once suspected the visitor of having taken it. He told the negro he had something to show him in the bureau drawer and did show him something—a revolver. He accused the negro of stealing his watch and demanded that he give up the timepiece.

A search by the wife and a relative of the sick man failed to discover the watch. Then the negro said he would like to look over the watches again. As he was looking at them Mr. Cadle felt the watch under the man's trousers, where it had been dropped. As Mr. Cadle touched the watch the negro grabbed the pistol from Mr. Cadle. The bold fellow then threatened to kill anyone who further molested him and left the house with the pistol and the watch. He was arrested later.

R. White has opened a repair shop at Rockford, Ill.

The Kilburn Mfg. Co., Rutland, Vt., have leased the plant of the Vermont Clock Co., and will continue the making of clocks as a department of their business.



Simmons Chains couldn't be better made or more perfectly finished. In workmanship and perfection of detail they equal the best all-gold chains. Their designs for newness, variety and artistic quality are not surpassed by the highest-priced gold chains made. They are the most reliable and the most salable gold-filled chains under the sun. If you don't handle Simmons Chains, now is the time to begin.

R. F. SIMMONS CO., = =

NEW YORK: 9 MAIDEN LANE.

Attleboro, Mass.

CHICAGO: 126 STATE STREET.

YOU ARE THE MAN WHO WILL FIND IT TO HIS BEST INTERESTS TO HANDLE AND PUSH BIGNEY'S CHAINS



S. O. BIGNEY & CO. MAKERS OF **HIGH-GRADE GOLD-FILLED CHAINS,**
ATTLEBORO, MASS. NEW YORK OFFICE, 3 MAIDEN LANE.



OUR NEW LINE OF SAMPLES,

Now Ready,

ARE UP TO DATE IN STYLE.

All the new combinations in

**Diamonds, Pearls, Baroque
Pearls, Cameos and
Fancy Stones.**

Increased Facilities will Allow Our Filling Orders
More Promptly.

A BANNER YEAR FOR NOVELTIES.

Jobbers should order early to be prepared
for the rush.

Charles E. Hancock Co., Providence,
R. I.

Flexible Serpent Bracelets

IN 14-K. GOLD.

*KENT & WOODLAND, Successors to Wm. H. Ball & Co.,
16 John Street, New York.*

Expiration of the Lease of the Emerald Mines of Muzo and Coscuez.

WASHINGTON, D. C., May 22.—It has been learned here that the lease of the emerald mines of Muzo and Coscuez, which was granted in 1894 to Mr. Macini, formerly French charge d'affaires in Colombia, will expire July 15 of the present year. Bids for leasing the mines in question were opened on March 15, 1901, but the name of the successful bidder has not yet been learned. The mines are owned by the Colombian Government and the successful bidder will have the right of exploitation as well as the use of the buildings, material, etc., for a term of 15 years. The former lease was for seven years only.

The mines of Muzo, about 75 miles from Bogota, were discovered by Lancheros in 1555. Mining was begun in 1568 and so great was the output of fine stones that they ceased to be rare. The mines have been worked continuously since then, and although no record exists of the quality or value of the stones produced they have made fortunes for generations of leaseholders. The gems are found either in isolated crystals or in lodes with calcite and parsite in a bituminous limestone, said to be of lower Cretaceous age, which lies upon a Triassic sandstone.

During the revolution in Colombia in 1900 work in the mine was entirely suspended, mainly because of the impossibility of obtaining workmen and because the mules and other property necessary for operations were appropriated by the Government, entailing great loss to the English mining syndicate who had taken over the lease of Mr. Macini. A claim for damages has been presented and an effort is being made to adjust it by allowing the company an extension of their contract for a period equal to that of the enforced suspension.

The number of miners employed varies from 300 to 500, according to necessities, and all are Indians of the vicinity. They are under command of a cazique and every order is made through him.

"Alice Nielsen" Serpent Bracelet.

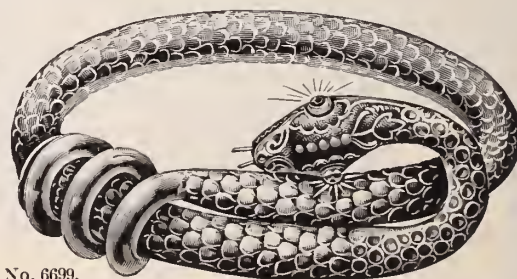
THE FAD OF THE HOUR.



No 6563.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES,

All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. **PLAINVILLE, MASS.**

Factory,

Eastward Ho!

BUYERS COMING TO THE EAST FOR SALABLE,
UP-TO-DATE LINES WILL FIND THE

REGNELL, BIGNEY & CO. LINE

AS EVER, FULL OF "GREAT GOODS."

WHAT THE CINCINNATI "SOUTHERN TRADE RECORD"
SAYS OF THE REGNELL, BIGNEY & CO. LINE.

OUR ACCURACY CONFIRMED.

A Former Recommendation Again Proven.
—The Best Jewelry.

A number of months ago we received many inquiries in which we were asked to recommend the best jewelry, and to state where same could be obtained. We fully realized the importance of the subject and the confidence which would be reposed in our answer. *We made a careful and thorough investigation locally, also referred the matter to our representatives in all of the principal cities, and found that the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., was conceded to be the best. We made editorial commendation accordingly.*

Only recently we received many similar inquiries from other of our readers, and to verify the correctness of our former recommendation, we placed the matter in the hands of others of our reporters and investigators who knew nothing of our former indorsement, and after the most exhaustive research they also have reported in favor of the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., which proves conclusively that this jewelry is doubly worthy of adoption and use, and also that the trained reporters of the *Record* never do anything by halves.

The members of this company are well known for their business tact and enterprise, as well as sterling integrity, and their standing commercially is of the highest order. They owe the great success of their business to their prompt and careful attention to orders, courteous treatment to customers, and the perfect reliability of their jewelry. By their honest endeavors to make nothing but the best, they have built up a reputation second to none in the country.

SOME OF THE ITEMS OF THE LINE:

Brooch Pins, Hat Pins,
Chain Bracelets, Cuff Pins,
Chain Pin Sets, Belt Fasteners,
Belt Pins, Sash Pins,
Barrettes, Tie Pins,
Buckles, Manicure Sets,
General Line of Holiday Novelties.

We are adding to our productions a

LINE OF ROLLED-PLATE VEST CHAINS

which we guarantee will be equal to any in the market, prices considered. The trade knows our guarantee is as good as our bond and you will make no mistake in asking to see and in thoroughly examining the line.

We are continually adding new goods, so it will be to your interest to always inspect the line when our representatives call.

REGNELL, BIGNEY & CO., Manufacturing Jewelers, **Attleboro, Mass.**

NEW YORK OFFICE:
37 Maiden Lane.

CHICAGO OFFICE:
120 State St.

SAN FRANCISCO:
Room 61, Crocker Bldg.

Turquoise Sash Brooches.

Illustrations
1/8 size.

Send for Selection
of Latest
Novelties. . .

**Turquoise
Sash
Brooches,
"L'Aiglon"
Silk Fobs,
Alice
Nielsen
Serpent,
Carmen
and Melba
Bracelets,
Serpent
Barrettes,
Bag Tops,
Fish-Scale
Purses,
Walnut
Toilet
Cases,
Walnut
Coin
Holders.**

A one-cent postal
brings selec-
tion.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.



More Legal Complications in Oneida Silverware Mfg. Co.'s Affairs.

ONEIDA, N. Y., May 22.—More complications were added to the affairs of the Oneida Silverware Mfg. Co., Limited, yesterday, when an order was granted to show cause why a rehearing should not be had on the application of the receiver, Charles A. Stringer, for an order confirming the sale of the manufactured and unmanufactured stock, implements and fixtures of the company.

The order was granted at Morrisville by Hon. Gerrit A. Forbes, on application of Jenkins, Nock & Peaslee, of this city, on affidavits of William E. Witter and Steven C. Waterman, Oneida, and Percy A. Coon, Syracuse. The order is returnable, Thursday, at Morrisville, before Judge Forbes. It is doubtful if Judge Forbes will hear the arguments, as he will probably enter an order sending the motion to Judge Lyon, before whom the other proceedings in the matter have been had.

The stock, implements and fixtures of the Oneida Silverware Mfg. Co. were sold at public auction a few days ago by order of the Supreme Court. The William A. Rogers Co., Limited, having their principal factory at Niagara Falls, purchased the property for \$10,050. When the application was made at Binghamton, Saturday, for a confirmation of the sale Percy A. Coon, of Syracuse, represented by an attorney, opposed the sale. He presented to the Court a certified check, offering to purchase the property at a price 10 per cent. in advance of the price paid by

the William A. Rogers Co. The sale was confirmed and Mr. Coon, assisted by Mr. Waterman and Mr. Witter, two of the directors of the Oneida company, have resorted to the present procedure for a remedy. Mr. Coon is a nephew of E. E. Coon, of this city. It is said he wishes to purchase the property and reopen the factory.

BINGHAMTON, N. Y., May 20.—In the Supreme Court, Justice Lyon granted an order, May 18, confirming the sale of the manufactured and unmanufactured stock, implements and fixtures of the defunct Oneida Silverware Mfg. Co., Limited, to the William A. Rogers Co., Limited, of New York and Toronto. Sidney W. Moore, president of the old Oneida Silverware Mfg. Co., was represented, but no legal objections were made to the confirmation. Instead an offer was made on the part of Mr. Moore for the purchase of the articles sold, evidently with the end in view of reorganizing a company in this city.

Consolidation of New Columbus Watch Co. with Bell Watch Co. Again Denied.

COLUMBUS, O., May 21.—Items continue to appear in newspapers concerning a consolidation of the New Columbus Watch Co., of this city, and the Bell Watch Co., Mansfield, O. That there has been a consolidation is denied by the officials of the New Columbus Watch Co., who say that they are adding additional labor, tools and machinery to their plant, with a view to very largely increasing their production in watch movements in the various sizes and grades.

TRADE **1835·R·WALLACE** MARK

R·WALLACE·&·SONS·M'F'G·CO

SILVERSMITHS,

WALLINGFORD·CONN.

THE
"ANJOU"

"1835—R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

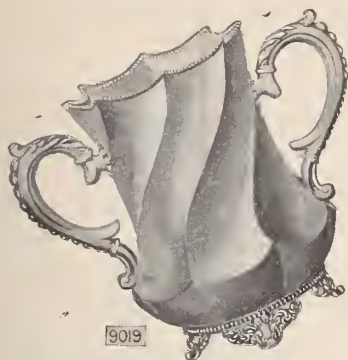
Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE
"STUART"

Factories-WALLINGFORD, CONN.

BRANCHES

226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F. - 63 Basinghall St., LONDON, E.C.



STERLING
SILVER
TRADE-MARK



SILVER-
PLATED
TRADE-MARK
MADE AND
GUARANTEED BY



OVER ONE HUNDRED PRIZE TROPHIES

IN STERLING SILVER AND SILVER PLATE
ARE SHOWN IN OUR

TROPHY BOOK No. 559.

Being makers of distinctive pieces, in both Sterling and Plate, the widest latitude in choice is offered with a corresponding range in price.

This season promises to be unusually full of interest in Aquatic and Athletic sporting events, and the demand for prizes and trophies will be large in consequence.

Every dealer should have a copy of this book for reference, as he will then be in a position to talk intelligently, quote prices and give full particulars on the most desirable line made.



INTERNATIONAL SILVER CO.,

SUCCESSOR TO

MERIDEN BRITANNIA CO., MERIDEN, CONN.

NEW YORK CITY:

9-11-13 MAIDEN LANE, 208 FIFTH AVE.

CHICAGO: 195 STATE ST. SAN FRANCISCO: 134 SUTTER ST.

HAMILTON, ONTARIO.



Samples at New York Salesroom,
at UNION SQUARE.

EXCLUSIVE

Things in Sash Buckles.



Ino. W. Reddall & Co.

NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; Louis B. Cummings, Representative.

"Watch Our Ads."



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE **TRADE ONLY.**

860 Broadway,

UNION SQUARE,

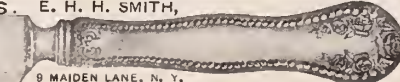
NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted steel is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.



Legal Controversy Over Jeweler Jonassen and Some Diamonds to Be Ended.

OMAHA, Neb., May 18.—The controversy over the Jonassen diamonds, which has been attracting attention in court for the last year, will be settled by stipulation. The attorneys have requested a continuance until next week, stating that before the time is up an agreement will be reached.

Several thousand dollars' worth of diamonds is involved. Last year attorney W. A. De Bord secured a judgment against Soren Jonassen, then a jeweler, and had the constable, Alvin R. Hensel, levy on a part of the jewelry stock. Concordia Nelson commenced proceedings to replevin the jewels, alleging that Jonassen sold the stock to her before the constable made the levy.

The suit is brought by Mrs. Nelson against Hensel. The defendants admit that the property is of a value greatly in excess of their \$547 judgment, but they insist on retaining possession till a settlement is made.

Four Mexicans Already Arrested as Implicated in the Murder of Frederick Dael.

PARRAL, State of Chihuahua, Mexico, May 25.—The prompt action of the members of the American colony and other foreigners of Parral, to ferret out and secure the punishment of the men who murdered and robbed Frederick Dael, the jeweler of this city, has already resulted in the arrest of four Mexicans, who are known to have been connected with the crime. These arrests were made at Juarez and Chihuahua, and from the statements made by one of the prisoners it is evident that the murder and robbery of Mr. Dael were the result of a plot carefully formed and carried out. There are two other Mexicans who were concerned in the crime, whose arrest will soon occur, as the authorities are close on their trail. It is probable that all of the prisoners will be shot for the crime if they are found guilty upon trial. So far as known here, Mr. Dael has no near relatives. He leaves an estate valued at about \$25,000. He had resided in Mexico for many years and lived the life of a recluse. He was well liked by the few persons who knew him personally, but he kept to himself so closely that but little is known of his business or private affairs beyond that which is shown by the account books in his store. There was \$5,000 in cash found in the safe which the robbers failed to secure.

Charles B. Bargman, Toledo, O., has turned over his property to a trustee for the benefit of his creditors. An auction sale began May 21. It is expected that all creditors will be paid in full.

BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,

Estab. 1880.

3 Maiden Lane, New York.

GORHAM METHODS

We do business with the legitimate Jewelry Trade only. In our judgment they best represent the goods we make and can best aid us in their sale.

You would hardly expect a dealer in old iron to inspire public confidence in a stock of paintings. They would be out of his line.

That is the way we feel about selling our wares to the Dry Goods Trade. Gorham Silver is out of *their* line.

Gorham Silver represents a distinct advance in modern art, both in workmanship and design.

The Grand Prix awarded at Paris means that Gorham Silver represents the World's best accomplishment in the art of the Silversmith.

TRADE MARK



STERLING
925-1000 FINE.

No detail of your stock, however small, need be without the Gorham Trade Mark. It costs no more.

GORHAM MFG. CO.

BROADWAY @ 19TH STREET

Branches:

NEW YORK
21-23 Maiden Lane

CHICAGO
131-137 Wabash Ave.

SAN FRANCISCO
118-120 Sutter St.

WORKS: PROVIDENCE AND NEW YORK

Attention, Jobbers!

We are the sole **PATENTEES** of the following pins and buttons, both gold and plate: **K.O.T.M., Fraternal Order of Eagles and Plumbers' Union.**



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 7, 1901.

WARNING!

Anyone infringing on above **PATENTS** will be prosecuted to the full extent of the law.

We also carry the **largest line of Emblems**, both in gold and plate, in the United States, our line representing over 10,000 patterns, **Gold Charms, Gold Front Charms, Gold Pins and Buttons and Plated Charms, Pins and Buttons**, which we guarantee are second to none in quality and finish. You will save money by looking our line over before purchasing elsewhere. **The Best Prices, Best Goods and Best Service** given by

E. L. LOGEE & CO.,

235 Eddy Street, - - - Providence, R. I.

Chicago Office, 1017 Champlain Bldg.

D. L. How represents line in the East; C. S. Hungerford in the West.

BLANCARD & CO., SETTINGS, GALLERIES, ETC. 96, 98, 100 Maiden Lane, New York.

Telephone, 3245 John.

"TRADE-MARKS

of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. Price, Book and Supplement, \$2.50. THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

Remarkable Case of the Loss and Recovery of a Diamond.

NASHVILLE, Tenn., May 24.—An interesting and unusual story was developed in a local court, yesterday. There was a case tried which involved the ownership of a diamond that was found by a young boy on a public thoroughfare. From the evidence given in the case the following developed: About two years ago a woman went out driving with a male companion, and during this drive they got into a quarrel which resulted in the man drawing his pistol and firing at the woman. His aim not being true, for various reasons, he missed her, but the bullet struck one of her diamond earrings, carrying the stone away but leaving the setting in the ear. After a struggle the man lost his pistol, but the woman did not discover the loss of the diamond until they had arrived at her home, some two hours afterward, when her attention was called to it.

As it was in the night time no steps were taken to find the stone further than to place an advertisement in the morning papers. Next day, however, a systematic search was made in the neighborhood of the shooting, but without a successful result. The search was continued from time to time until finally the diamond (which was one of a pair weighing about five karats) was given up as lost for good. Now comes the remarkable and strange part of the story. The boy mentioned above, after finding the stone, thinking that his find might have some value but not realizing just how much, took it to a pawnbroker, who, after questioning him, telephoned the police to come to his place of business and investigate the case. It appears that some person overheard the telephonic conversation, and knowing of the lost diamond, thought that this might be the stone in question. The woman was notified and identified the stone, after which she replevied it.

In the trial her identification was corroborated by the B. H. Stief Jewelry Co.,

"TIME TELLS THE STORY."

ESTABLISHED 1856.

INCORPORATED 1900.

For more than Forty Years the goods of G. A. DEAN CO. have been **Made on Honor and Sold on Merit.**

Our line to-day is larger and better than ever before. Our quality the **Best Rolled-Plate and Gold-Filled.** Our specialty Chain, in **Ladies' and Gents' Fobs, Vest Chain, Dickens, Lorgnettes, Bracelets, Etc.**

Sold to the **Jobbing Trade Only**, many of whom have handled our goods for **20 years or more** with **entire satisfaction.**

NEW LINE FOR THE FALL TRADE NOW READY.

NEW YORK SAMPLE OFFICE:
9 Maiden Lane.

G. A. DEAN CO. Office and Factory **Attleboro, Mass.**

G. A. D. CO.
CHAINS
Have given entire
satisfaction
for more than
40 YEARS.

G. A. D. CO.
CHAINS
Have given entire
satisfaction
for more than
40 YEARS.

who originally sold the earrings and could, by weighing and comparing quality, establish its identity beyond a moral doubt. The whole story of its loss and chance recovery is unprecedented. That a diamond of such size should have lain for two years on a prominent street crossing where thousands of people have passed, without being found and finally to be found by accident, is no less remarkable than the manner of its loss.

Gold Badges for Delegates of Trans-Mississippi Commercial Congress.

CRIPPLE CREEK, Col., May 25.—Arrangements are being made in this city for the presentation of a gold badge to each delegate to the Trans-Mississippi Commercial Congress, as the citizens of this city wish the delegates to this Congress to feel that it was the most successful ever held. The design has not been decided upon as yet, but a committee have the matter in hand and have already received promises enough of high grade ore, from various mines, to make an ingot of pure gold which will be worth \$4,000. The plan is to have designs submitted and when a choice is finally made this gold will be made into badges and presented to the delegates as a souvenir of the trip to Cripple Creek.

C. D. Burnett. Brainerd, Minn., has renovated and improved his store and installed a new safe.

William F. Newell, Schuyler Lake, N. Y., has been sold out by the sheriff and is now doing business as manager.

Demand for Pearls and High Prices Paid Threaten the Button Industry.

CHICAGO, Ill., May 24.—Reports from along the Mississippi river say that the present craze for pearl hunting is promising to seriously injure the button industry, which has been a factor in the affairs of that section. "Captain" Kennedy, a prominent dealer in clam shells, says:

"Such conditions have never before existed, and unless a change comes soon the button business will shortly be a thing of the past. One year ago 1,500 men were fishing for shells between Muscatine (Ia.) and Red Wing. I am acquainted personally with almost every fisher on the river, and now not more than 200 are thus employed."

Some small fortunes made by pearl hunters have turned the heads of many of the shell diggers, and by day they look for the gems and by night dream of rich finds they may make. Not a few last season found pearls valued up in the hundreds of dollars, and already, this Spring, several hundred dollar finds have been reported. Such good fortune is too tempting to make shell digging for the button factories at all satisfactory.

"Another reason the diggers are fewer is that they have no place to land," said the "Captain." "The owners of convenient land ask high rent for its use on which to prepare the shells for market. The upper river beds are almost the sole source of supply now, and this difficulty is serious in that vicinity. I'll go up the river after another load, but my

boats are about the only ones now in the business, while heretofore they have been numerous. Unless conditions change I shall have to abandon shell transportation soon, and that means that the dozens of factories along the river and the hundreds of men employed in them must likewise cease to work."

PRAIRIE DU CHIEN, Wis., May 23.—Ed. Goche, of this city, sold a 34 grain pearl, perfect in shape and luster, to John Young, of Broadhead.

BABCOCK, Wis., May 23.—A fine pearl was found in a clam bed two miles south of Dexterville by Mrs. John Peterson. It will be sent to a jewelry firm in New York.

New Owners of Rockford Watch Co. Expect Possession of Plant This Week.

ROCKFORD, Ill., May 24.—It is announced that work will be begun in the recently purchased factory of the Rockford Watch Co., some time next week, and that the manufacture of watch movements will be in progress very soon. Representatives of the new owners have spent the past two days at the factory, going over the inventory on behalf of the purchasers. They expressed themselves pleased at the good order and character of the machinery. H. W. Price, representing the old company, has received the last of the outstanding bonds and nothing now remains but the final transfer of the papers and money, which were already prepared and placed in the hands of a bank for delivery.

For Bashful Beaux. A Paradoxical, Pithy, Palpitation Producer. A Serious Fun-Making Novelty.

The Proposal Bone.

A Rejuvenated Custom Bound to Be the Rage.

This New Novelty

will not be delivered until June 15th. Send in your order at once so as to insure its delivery with our first shipment. Don't delay. This novelty will be in demand.

Made in Brooches, Stick Pins, Hat Pins, Cuff Buttons, Watch Charms and Lapel Buttons. Send for circular.

Ask your jobber for them, or send to us and we will see that you get them.



WE WARN THE TRADE

that this novelty is fully protected by patent and copyright. Any one infringing will be prosecuted to the fullest extent of the law.

THE PROPOSAL BONE MFG. CO.

When these Proposal Bones are put on the market they'll go like hot cakes. Be ready.

THE VERSE WILL TELL YOU ALL ABOUT IT.
BROOCH PRICES.

No. 350. Sterling Silver Roman, - per dozen \$4.50
No. 375. Sterling Silver Satin, - " " 4.50

No. 275. Roll Plate, Satin Silver - per dozen \$2.00

No. 225. Roll Plate, Bright Gold, - per dozen \$2.00
No. 250. Roll Plate, Roman Gold, - " " 2.00

PROPOSAL BONE MANUFACTURING CO.,

68 NASSAU STREET, Patentees, Copyrighters and Manufacturers. NEW YORK CITY.

Wm. S. Hedges & Co.,

IMPORTERS OF

DIAMONDS,

Other **Precious Stones and Pearls,**

HAVE REMOVED from 170 Broadway to

171 BROADWAY

(BENEDICT BUILDING),

NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.

John F. Saunders,

Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building,
Room 16. NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

DIAMONDS,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and **POLISHER** FOR THE
TRADE.Rough Recutting, Repairing and
Matching a Specialty.

Importations at the Port of New York.

Weeks Ended May 25, 1900, and May 24, 1901.		
China, Glass and Earthen Ware:		
	1900.	1901.
China	\$41,107	\$51,609
Earthen ware	10,221	12,686
Glass ware	19,687	15,523
Optical glass	1,642	285
Instruments:		
Musical	14,567	12,151
Optical	4,546	9,130
Philosophical	1,160	1,433
Jewelry, etc.:		
Jewelry	6,086	9,391
Precious stones	194,282	444,740
Watches	22,770	32,530
Metals, etc.:		
Bronzes	477	302
Cutlery	38,789	34,344
Dutch metal	2,538	9,529
Platina	7,311	9,694
Plated ware .....	.....	.....
Silver ware	1,558	127
Miscellaneous:		
Alabaster ornaments	76	59
Amber	12,495	.....
Beads	674	4,025
Clocks	6,250	3,341
Fans	11,350	8,543
Fancy goods	9,544	8,312
Ivory	52,608	80,892
Ivory, manufactures of.....	347	1,245
Marble, manufactures of.....	15,805	9,445
Statuary	1,249	1,527

Fined for Attempting to Smuggle Goods Into the Philippines.

MANILA, P. I., April 19.—Tuesday afternoon Abraham Rome, L. Rome and Joseph Jaspan attempted to smuggle a quantity of jewelry, hosiery, cards and gaming outfits ashore from the *Loorsang*. They had the articles skilfully concealed in their trunks and valises and would have succeeded in landing the articles but for Inspector Turner. On presenting them with a declaration slip Mr. Turner noticed they acted in a peculiar manner, and on the landing of their effects made a careful search with the result that he discovered dutiable goods to the amount of \$200. When questioned as to why they had not declared the goods, they made several conflicting statements. It seems they bought a quantity of jewelry, hosiery, arms, etc., in Philadelphia, Pa., and intended to start a general supply store in Manila. Prior to this Abraham Rome has been a camp follower of the 11th Cavalry and, making money, intended to go into business on a large scale. They were arraigned before Major Bishop yesterday. He fined Abraham Rome \$300, the other two \$100 each.

The loss of James Rollins, Loudonville, O., in the fire which destroyed several business houses there some time ago, was \$5,000 and he had \$2,000 insurance. He has secured another room and ordered a stock of goods. The promptness with which he again began business certainly shows the good sense of the man who could put the thought of his loss out of mind and begin all over again.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

**Timely Information from Foreign Lands
About Jewelry, Watch and Clock Trade.**

WASHINGTON, D. C., May '24.—Some timely information concerning the clock, watch and jewelry trade in various parts of the world has lately been received in Washington. From Sivas, Asiatic Turkey, comes the information that the Oriental women wear considerable jewelry, but chiefly in the form of gold coins. Low grades of precious stones are somewhat in demand and the cheapest sorts of false stones and gold plated ware are sold. A considerable amount of silver is used for making cigarette and tobacco boxes, whip and sword handles; also silver wire for jewelry and silver thread for embroidery. Local silversmiths would be glad to get silver direct from the United States, where it is cheaper than at Constantinople. Exporters should note the fact that by Imperial order, from July 28, 1900, certificates of origin are required for imported goods. The certificates are to be made out before any duly qualified court of record, justice or notary, and the signature is to be authenticated by a Turkish consul. Among articles of American manufacture which ought to sell well in Sivas are clocks and watches.

Clocks and watches to suit all classes are favorite articles and find ready sale in Teheran, Persia. The London made watches of McCabe are as well known throughout Persia as in the country of their manufacture; and there is no reason why other goods which supply a recognized want should not obtain equal popularity. All imports pay a uniform duty of 5 per cent. ad valorem and as the United States enjoy the most favored nation treatment, no differential duties can be imposed to our prejudice.

The imports of clocks and watches into Bombay, British India, increased from \$28,589 in 1899, to \$36,377 in 1900. Imports from other countries likewise showed an increase during this period, the total trade showing an increase in 1900 over the previous year of about \$32,500. In fact, they were larger than any of the previous four years, and show the demand for cheap and often worthless watches. The state of the trade, in which an increase would not be expected in a year of famine, depends largely upon the stocks held at the place of manufacture.

Of the extraordinary increase of \$1,797,416 in the imports of jewelry into Bombay, last year, unset pearls alone account for a trifle less than \$1,755,000, the remainder being in gold and silver plate. A very great impetus was given to the demand for pearls by the anticipation of large sales at the Paris Exposition and in addition to the imports of \$2,989,025 received during the year, a much larger quantity of fine pearl jewelry left India before the end of 1899. The total imports of jewelry in 1900 were

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS,**OTHER PRECIOUS STONES,****PEARLS, ETC.**

MAKERS OF

**FINE
DIAMOND
JEWELRY.****26 Maiden Lane**

(Southwest Corner Nassau Street).

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

*William Kleinschmidt. George H. Howland. Frederick W. Ebrhard.***KLEINSCHMIDT, HOWLAND & Co.***Pearl Merchants.**We make a specialty of importing***FINE, FANCY AND RARE GEMS:***Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.**189 Broadway, New York.***Eliassof Bros. & Co.**IMPORTERS
AND
JOBBER OF**DIAMONDS
WATCHES
JEWELRY**9-11-13 MAIDEN LANE,
NEW YORK.62-64 STATE STREET,
ALBANY, N. Y.

valued at \$3,264,131 against \$1,466,615 for the previous year. The imports of clocks and watches increased from \$256,677 to \$288,407.

Assignment of Warren C. Greene, of Providence.

PROVIDENCE, R. I., May 25.—Warren C. Greene, wholesale jewelry dealer, doing business at 45 Eddy St., made an assignment, Tuesday, to Nathan G. Shepley, 177 Transit St. No statement of the liabilities and assets can be made at this time, as the accounts are not yet fully made up. The assignee will not continue the business, but will close matters up as quickly as possible.

Mr. Greene is a well known figure in the jewelry world in this State and has been in this business in this city the greater part of the time since 1885.

A petition asking that Mr. Greene be declared a bankrupt has been filed by S. & B. Lederer Co. and H. Lederer & Bro. A meeting of the creditors had been called for 3 o'clock Saturday afternoon, at Mr. Greene's office, 45 Eddy St., but any action that might be taken by the assignee of creditors is now made inoperative by the bankruptcy proceedings. The petition is returnable at the United States District Court, June 1, and the bankrupt has 10 days after that in which to make his statement to the referee in bankruptcy. It is possible, therefore, that no schedule of assets and liabilities will be obtainable until June 10.

No Union; No Trust.

M. S. Benedict Mfg. Co. and Employees Bind Themselves for Five Years' Time.

SYRACUSE, N. Y., May 23.—After numerous conferences between H. L. Benedict, of the M. S. Benedict Mfg. Co., East Syracuse, and a committee of the employes of the company, who were locked out, May 6, because they had formed a trade union, the trouble has been brought to an end. The factory, which has been closed since the lockout, will resume regular business next Monday morning.

This was brought about by an agreement in which the company win their point, but, at the same time, they make a concession to the employes. The men agree to withdraw affiliation from all trade unions and not to contribute to the support of any labor organization. The company agree not to join any trust or force piece work upon the men.

The men who remained steadfast to the union held a meeting Tuesday night, which International President E. J. Lynch addressed. He spoke at considerable length on the organized labor movement and urged the men to stand fast. He also referred to the beneficiary features of the organization of which he is the head, the Metal Polishers', Buffers' and Brass Workers' Union of America. The situation in East Syracuse was thoroughly considered, but action was deferred. At a meeting yesterday a committee of five were ap-

pointed to wait upon Mr. Benedict. They had a long session and the company submitted a proposition, which is in substance as follows:

The men agree to drop membership in any union with which they are now affiliated, and not to give moral or financial support to any union for five years to come.

The M. S. Benedict Mfg. Co. agrees not to join any trust or combination of silver ware makers for five years.

The M. S. Benedict Mfg. Co. agrees not to force the men to do piece work and not to require it to be done, except by request of the workmen.

The M. S. Benedict Mfg. Co. agrees in case a man forgets to punch the time clock on arriving at the shop, provided that he has worked half a day, to fine him but half an hour's time.

This agreement was accepted by the committee and considered at a meeting of the men. There was considerable discussion concerning it, but it was adopted by almost a unanimous vote. International President Lynch says that while the union is apparently broken up, the trouble does not end here; that it is his intention to make it a national issue.

Statement of the Assets and Liabilities of the Whitney Jewelry Co.

BOSTON, Mass., May 25.—The Whitney Jewelry Co., through treasurer E. A. Whitney, filed last week their annual corporation statement with the Secretary of the Commonwealth of Massachusetts. The items are thus: cash and debts recorded, \$6,387; manufactures and merchandise, \$3,949; equity, \$3,000; profit and loss, \$1,427; total, \$14,763; stock, \$5,000; debts, \$9,763; total, \$14,763.

PEARLS.

Requisite Completeness.

If the stock from which the dealer is to make his selection is complete, the best and most careful selection is possible.

Our stock of Pearls and Precious Stones as closely approaches such completeness as can be found anywhere.

Therefore, our stock admits of the best and most careful selection.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Suicide of Herbert G. Kelly.

GREENCASTLE, Ind., May 20.—Herbert G. Kelly, jeweler, of this city, took an overdose of morphine, last evening, from the effects of which he died soon after. Mr. Kelly was a bright business man, about 35 years of age, and leaves a widow and young daughter. Mrs. Simpson Stoner, a relative of the family, on learning of the death of Mr. Kelly, called at their home about 10 o'clock this morning, and on viewing the remains dropped to the floor and expired.

Clue to the Robbers Who Invaded George Turner's Store.

JUAREZ, State of Chihuahua, Mexico, May 25.—The police authorities have obtained a clue to the identity of the thieves who, a few nights ago, robbed the jewelry store of George Turner, this city, of a large amount of valuable goods, consisting of jewelry, diamonds and opals. It is expected the guilty parties will be arrested within the next few days. The robbers obtained an entrance to the store by cutting a hole through the roof and they carried their booty out the same way. A number of opals were found scattered over the roof where the thieves made their exit.

Burglars Cleaned Out Mr. Sneider's Store in His Absence.

MILLADORE, Wis., May 20.—Some time between Saturday evening and Sunday morning thieves broke into the jewelry store of Anton Sneider and took everything of value except a few clocks. Mr. Sneider went to Chicago, Saturday morning, and is not expected home until Monday evening, so the amount of his loss cannot be ascertained.

I. G. Dillon, of Dillon, Hancher & Co., Wheeling, W. Va., has been one of the successful men in the recent large coal and oil deals in his State. He has handled a number of large properties during the past Winter and has cleared up a handsome sum in the transactions. The activity in properties of that kind in West Virginia has been something phenomenal the past year.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.

Tel. No., 662 Cort'l't. **GOODFRIEND BROS.,**
9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, **Diamonds.**
NEW YORK.

Importers of
**Precious
and
Imitation
Stones.**

L. Heller & Son

JEWELERS'
COURT,
51 MAIDEN
LANE, NEW
YORK.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

American Waltham Watch Co. Plan to Enlarge Factory Capacity.

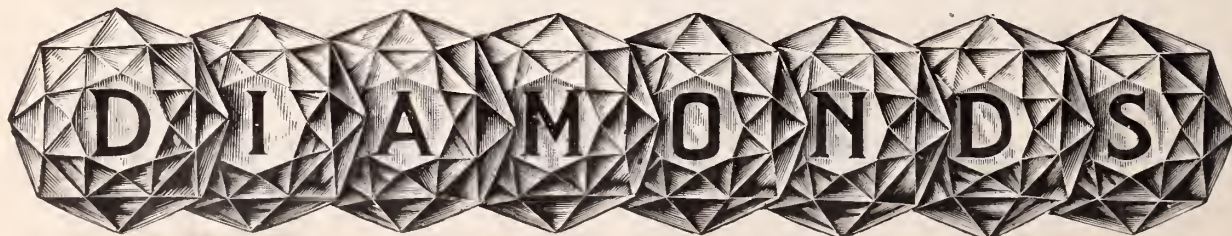
WALTHAM, Mass., May 21.—The officials of the American Waltham Watch Co. have extensive plans for the enlargement of their plant here. They include the raising each of the wings one story, the building of additional wings between the north and south towers and a wing south of the latter tower. It is the further intention to tear down the old wooden wing in the rear and replace it with a new brick one. The work has already begun.

It is the intention of the company to employ more help than ever before. At the present time the company are rushed with orders, and some of the departments are kept running day and night with two shifts of employes, while other departments run from seven o'clock in the morning till midnight. In some of the departments the employes will be given work during the vacation, which will be from Saturday, June 29, to Monday, July 15, and everything indicates a most prosperous season.

Silver Service Presented to the "Wisconsin" at San Francisco.

SAN FRANCISCO, Cal., May 26.—A commission from the State of Wisconsin have arrived here with the silver banquet service which is to be presented to the battleship *Wisconsin* by the State whose name she bears. The formal presentation will be made to-morrow or Tuesday. In addition to the silver service there is also a bronze badger four feet high, cast from Spanish cannon captured during the recent war. The *Wisconsin's* silver service was illustrated and described in THE CIRCULAR-WEEKLY, May 16, 1900. It was made by the Gorham Mfg. Co. and cost about \$6,000.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

The United States Watch Co.

**Incorporated Under New Jersey Laws with
\$1,000,000 Capital Stock.**

TRENTON, N. J., May 27.—The United States Watch Co., capital \$1,000,000, were incorporated, last Saturday. The stock is divided into 10,000 shares. The incorporators, each of whom owns two shares, follow: John Lowber Welsh, 304 Walnut St., Philadelphia; Theophilus Zurbrugg, Riverside, N. J.; E. T. Stotesbury, 1925 Walnut St., Philadelphia; Walter W. Hastings, 42 Madison Ave., Jersey City, N. J., and Howard L. Roberts, Haverford, Pa.

The certificate of incorporation states that the principal office of the company is at Riverside, N. J., and Theophilus Zurbrugg is the agent against whom process may be served.

The company are empowered "to apply for, obtain, register, purchase, lease or otherwise acquire, and to hold, own and use any and all improvements, trademarks, trade names and distinctive marks used in connection with the manufacture and dealing in of watches, watch movements, watch cases, clocks, clock movements, and all parts of the same, and all tools and machinery employed in the manufacture thereof, all inventions, improvements and processes used in connection with the manufacture and sale of watches, watch cases, watch movements, clocks, clock movements and all parts of the same, all tools and machinery employed in the manufacture thereof."

**Employing Jewelers Should Watch Out
for This Man.**

WASHINGTON, D. C., May 21.—Charles F. Adams, a repairer, who has been employed in several Washington jewelry stores the past three years, was arrested, May 17, charged with the larceny of a \$50 gold watch belonging to a customer of the last store in which Adams was employed. The customer left the watch to be repaired last December. On several calls at the store he was unable to get the watch, the excuse being given by Adams that it was in such bad condition that it had been sent to a New York firm. Inquiry revealed the fact that there was no such firm in New York. A warrant was then issued for the arrest of Adams. A pawn ticket for the watch was found on him and he confessed.

From what the police could learn they are of the opinion that Adams has been making a regular business of receiving rings, watches and other pieces of jewelry to repair at the various shops in

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

**"The
Pearl
House."**

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.



ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

68 Nassau St.,

NEW YORK.

CUTTING WORKS:

138-142 West 14th St., N. Y.

CHICAGO,
149 State Street.LONDON,
29 Ely Place.**AMERICAN AND ORIENTAL PEARLS**

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

which he has been employed and pawning them. Tickets were found in his possession representing several hundred dollars' worth of property. The detective bureau has received reports from various sources of lost or stolen jewelry of which they could find no trace. The police desire to investigate his past record, and also to look up some of the articles he has placed in pawn. Adams lives in Alexandria, Va. He has been regarded by his employers as an excellent workman; although he did not retain his position in any of the stores for a very long time.

When brought into court Adams was liberated on his personal bonds. The action of the Court was due to the request of the customer, who explained to the

Court that Adams was in bad health and that he did not wish to prosecute him. It is said that after Adams was locked up at the police station he tried to kill himself by turning on the gas, but was prevented from doing so by the timely interference of a guard.

A. Zegzda, jeweler, La Salle, Ill., lost \$1,200 worth of household goods by fire recently.

Victor H. Wertz, late of Millersburg, Pa., has opened a jewelry store at Setin's Grove, Pa.

W. W. Pearce, Wichita, Kan., has added three new wall cases to his store furniture, one for cut glass, one for clocks and one for silverware.

Trading Stamps Legal.

Massachusetts Supreme Court Declares the Prohibitory Law Invalid.

BOSTON, Mass., May 22.—According to a decision of the full bench of the Supreme Court, sent down this afternoon, the use of the trading stamps, so-called, by merchants is not illegal and the Act of 1898, passed to prevent the use of such device, is declared to be ineffectual.

Connecticut.

The plant of the Barker Silver Co., Milford, will be sold at auction, to-day, May 29, by receiver E. W. Dunning.

F. W. Morris, with R. Wallace & Sons Mfg. Co., Wallingford, started on an extended business trip, last week.

Henry F. Macomber, of Strauss & Macomber, New London, and Miss Gertrude L. Jordan were married in New York, May 22.

F. G. Story, of Parker & Story, Middletown, who sold his interest in the business, has moved to Yonkers, N. Y., where he will be employed in the store of Charles F. May.

The Holmes & Edwards Silver Co., Bridgeport, have offered three prizes for the best suggestions by their employees in regard to the manufacture of spoons, knives and forks, between now and Jan. 1, 1902. The offer applies to 366 of the employees, the first prize being \$25 in gold, the second \$15 and the third \$10.

W. A. Henderson, a representative of the International Silver Co., who has had charge of their business in South Africa for the past six years, visited the Meriden factory, last week. Mr. Henderson says business in his line is practically suspended in South Africa owing to the Boer war. He was in Johannesburg when hostilities began.

There appears to be no change in the situation between the striking machinists and tool makers and their employers in this State. Little or no effort seems to have been made to secure men to fill the strikers' places. The leaders of the labor unions appear to be awaiting developments. The New Haven Clock Co., last week, signed an agreement presented by the machinists' union agreeing to give them nine hours with 10 hours' pay until Sept. 15. The men have not struck in this factory, which is the first to give in to the strikers in New Haven.

Syracuse, N. Y.

E. B. McClelland has just received a fine assortment of the novel Scotch Motto Ware.

Calvin S. Ball has purchased the cottage next adjoining the one he has owned for the last eight years at Round Island, St. Lawrence River, and leaves this week to put it into proper repair.

An appeal to the Appellate Division of the Supreme Court has been taken from the judgment of \$6,000 obtained by Frederick Miller against the M. S. Benedict Mfg. Co., for the loss of a portion of his right hand while operating a metal rolling machine in that company's factory. The Fidelity and Casualty Co. are the actual defendants in the case.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,

NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

The Action of S. D. Schenck Against C. G. Malliet & Co. for False Arrest.

ALBANY, N. Y., May 22.—The action of Seward D. Schenck, Binghamton, against C. G. Malliet & Co., New York, was before the Appellate Division of the Third Department in this city, Thursday, on argument over an appeal from the order of Judge Sewell, last December, granting to the defendants a new trial. The suit was originally brought several years ago and arose in the following manner:

Schenck had been in business in Binghamton as a retail jeweler and had been closed out by his father, on confessed judgments, and thereafter acted as agent for the latter. C. G. Malliet & Co., after Schenck's failure, continued to let him have goods, but on memorandum instead of credit. Many of these goods were returned or finally bought by him, but later C. G. Malliet & Co. made claim upon him for certain goods which he had not reported upon. These goods he admitted selling without their consent. After consulting with their attorneys, C. G. Malliet & Co. proceeded against Schenck for grand larceny, and he was arrested at Binghamton, March 12, 1896, and taken to New York. When arraigned in New York he was discharged by the Magistrate and went back to Binghamton, where he almost immediately commenced action against the New York jewelers for false imprisonment.

This suit was tried in November, 1899, and the jury awarded Schenck a verdict of \$5,000. A motion for a new trial was made to Judge Sewell in August, 1900, and, in December last, the Judge handed down an opinion granting a new trial on the ground that want of probable cause had not been shown by the plaintiff for the action of the defendants, while, on the other hand, actual cause had been shown for the arrest on the part of C. G. Malliet & Co. From this order Mr. Schenck's attorneys appealed and the appeal came up, Thursday. Briefs were submitted to the Appellate Division and decision was reserved.

D. J. Lupton will conduct a jewelry store at Bethesda, O.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

Established 1876.

J. B. HUMPHREY,

DIAMOND CUTTER.

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

To Your Advantage.

Highest Prices Paid for

PEARLS
and **SLUGS.**

Maurice Brower,

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



Nelson H. Davis Files His Petition in Bankruptcy.

WORCESTER, Mass., May 25.—Nelson H. Davis, jeweler, Main St., has filed his petition in bankruptcy through Willis E. Sibley, his counsel, and shows his liabilities are \$17,504.42; taxes, \$70; wages, \$45; secured claims, \$9,461.25; unsecured claims, \$7,924.17. He has \$9,525 assets, consisting of real estate, \$3,300, wholly encumbered by mortgages held by creditors with secured claims; stock in trade, \$5,000; live stock, \$150; vehicles, \$125; machinery, etc., \$1,200. The largest unsecured claims are: Daniel Pratt's Son, Boston, \$110.85; Poole Silver Co., Taunton, \$223.63; Myron Bros., Newark, N. J., \$354.30; Towle Mfg. Co., Newburyport,

\$108.10; F. Jefts, \$194.82; Luther D. Goddard, Worcester, \$128; International Silver Co., Meriden, Conn., \$100; Riker Bros., Newark, N. J., \$225; Frank M. Whiting & Co., North Attleboro, Mass., \$330.32; Oscar E. Place, Providence, \$311.03; Los Angeles Leather Co., Los Angeles, Cal., \$160.91; Henry Cowan, Boston, \$300; Jacob Morch, Brooklyn, N. Y., \$550; Smith, Patterson & Co., Boston, \$101; Tiffany Jewelry Co., Boston, \$983.10; Plymouth parish, \$115.44, and William L. Maynard, \$125.13, both of Worcester.

Philadelphia.

F. C. Bode, 1804 Market St., is having extensive alterations made to his retail store.

L. P. White moved May 20 to his new quarters in the Conover building, southeast corner 7th and Chestnut Sts.

Jacob Zimmern, of M. Sickles & Sons, has returned from a seven weeks' southern trip and leaves, this week, for Buffalo, N. Y.

The plant, machinery, stock and fixtures of the C. Howard Hunt Pen Mfg. Co., Camden, N. J., are to be sold at receiver's sale, June 10.

John F. Simons, in charge of the factory of Simons, Bro. & Co., has sold the property, 2215 Venango St., to Samuel W. Middleton, for \$20,000.

The city authorities of Chester, Pa., are about to advertise for bids for the construction of an electric clock and call system throughout the public schools.

J. W. Heitel has completed alterations to his store, 52 N. 11th St., and it is now one of the best equipped retail establishments in that section of the city.

The jewelry store of Benjamin Bernstein, 227 N. 9th St., was looted by thieves, Friday morning, and \$800 worth of goods stolen. The robbers are still at large.

The will of Richard Ohman, formerly a manufacturing jeweler, who died March 8, was probated Saturday. It disposes of an estate estimated at \$1,720. His widow, Dorothea Ohman, is executrix.

Simon Pfaelzer, of Pfaelzer Bros. & Co., has sold his store property at 232 N. 8th St.,

to Mary Egenhafer, for \$400, subject to a mortgage for \$6,000, and ground rent of \$25.33.

E. F. Skinner, of Henry Ginnel & Co., New York; Herbert Barnum, of Shafer & Douglas, New York, and Frank S. Kind, of S. Kind & Sons, Philadelphia, were elected members of The Jewelers' Club, last week.

Charles B. Lynch will close his store, June 15 to Sept. 15, at 6 o'clock p. m. Monday and Thursday evenings; other evenings at 9 o'clock p. m. His family will occupy their Summer cottage at Sea Isle City, N. J.

The annual base ball game between the New York and Philadelphia members of The Jewelers' Club has been abandoned, and in its place the club will give an outing in the latter part of June. The board of governors are now completing the arrangements.

William H. Hoskins, for many years one of the best known Chestnut St. merchants, died, Sunday, May 19, at Atlantic City. Mr. Hoskins was a stationer and engraver, but dealt largely in silver mounted leather novelties and fountain pens. The business will be carried on by his executors. He left personal property worth \$50,000.

Nearly all the manufacturing and jobbing jewelers of the city have agreed to the early closing hours on Saturdays and week days from June 1 to Sept. 15. Bailey, Banks & Biddle Co., J. E. Caldwell & Co. and H. Muhr's Sons will close at 12 m. Saturdays and 5 o'clock week days. The wholesale houses will close at 1 o'clock on Saturdays and 5 o'clock other week days.

The publication of the alleged flight of Henry B. Chambers, at one time head bookkeeper for J. E. Caldwell & Co., was a surprise to the members of the trade in this city, where Mr. Chambers was well known and much esteemed. When seen by a CIRCULAR-WEEKLY representative, Mr. Riley and Mr. Davisson, of Caldwell's, said they had seen or heard nothing of Chambers since he left their house, two years ago. Efforts to locate Mr. Chambers's wife, who is thought to be living in West Philadelphia, were unavailing.

QUALITY IN EVERY WAY THE BEST

M.S. BENEDICT MFG CO.
FACTORY EAST SYRACUSE, N.Y.
109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.
SILVER PLATED WARE.

A FULL AND COMPLETE LINE OF Candlesticks and Candelabra,

OF SPECIAL INTEREST AT THIS TIME OF THE YEAR
FOR SUMMER HOMES.

These candlesticks are being finished in Pompeian, Berlin Black, Gilt,
Silver, Nickel, Brass and Old Brass.

The Pompeian and Berlin Black finish are new this season and make
a beautiful effect. Write for catalogue.

Manufactured by **S. STERNAU & CO.,**
204 Church Street, New York.



No. 936.

Hexagon Candlestick.



No. 941.

Gold-Plated Candlestick.

Providence.**JEWELERS' BASE BALL LEAGUE.**

PROVIDENCE, R. I., May 25.—To-day's games, played by the six teams in the Jewelers' Base Ball League, changed the relative standing of the clubs considerably. Two of the clubs who won two weeks ago lost to-day, and two who lost their first game won to-day, so that four teams have an equal percentage of games lost and won. The nine jewelers from George W. Dover's won again and now stand at the top of the list, while the Waite, Thresher Co. team lost for the second time, and are consequently the tail enders for the present. Owing to a change in the arrangements it became necessary to play two games at Adelaide park, as Lincoln Field was not available, and a full nine inning game was impossible in either case. This fact had no apparent effect on the result, however, for both winning teams had things practically their own way. The game between the Dovers and the Ostby & Bartons was played under protest on the part of the latter team, it being claimed that Burbage, of the Dovers, had been in the employ of that shop for not more than three weeks, and that this was a violation of the rule which requires that no player shall participate in a game unless he has been in the employ of the shop he represents for at least 30 days previous to the game. The score by innings was as follows:

Innings.....	1	2	3	4	5	6	
Dovers	0	1	4	7	0	1	—13
Ostby & Barton Co.....	1	2	0	0	0	0	—3

The Waite-Thresher Co. players met their second defeat at the hands of the B. A. Ballou & Co. nine. In seven innings the Ballous sent 41 men to bat and scored 25 runs, hitting both of the pitchers of the other side at will. A spectacular triple play in the first inning seemed to take the heart out of the Waite-Threshers and the best they could do was to make eight runs. The score by innings:

Innings	1	2	3	4	5	6	7	
B. A. Ballou & Co.....	7	1	5	0	7	5	x	—25
Waite, Thresher Co.....	2	2	2	1	0	0	1	—8

R. L. Griffith & Son Co. won from Clark & Coombs at Crescent park in a game in which the honors were more evenly divided. Carroll, pitcher for the Griffiths, struck out 14 men, and Reeney also pitched a good game for Clark & Coombs, but the fielding of the Griffiths was surer at critical points. The score by innings:

Innings	1	2	3	4	5	6	7	8	9	
R. L. Griffith & Son Co..	1	0	0	0	4	1	2	0	2	—10
Clark & Coombs.....	1	0	0	0	0	1	0	0	0	—2

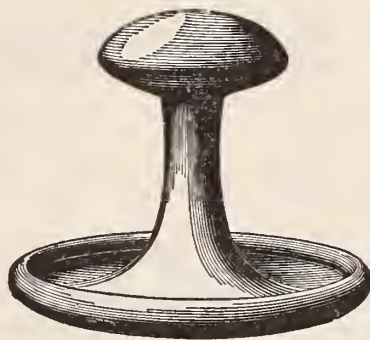
Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover.....	2	0	1.000
Ostby & Barton Co.....	1	1	.500
Clark & Coombs.....	1	1	.500
R. L. Griffith & Son Co.....	1	1	.500
B. A. Ballou & Co.....	1	1	.500
Waite, Thresher Co.....	0	2	.000

The baseball team representing the Providence Optical Co. went to Pawtucket, Saturday, and defeated the strong

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Kremetz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Kremetz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Kremetz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Kremetz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

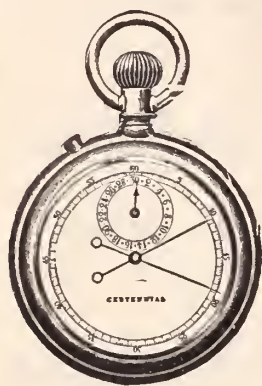
49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS FOR THE

OMEGA, HAMILTON, ELGIN, WALTHAM
AND ALL MAKES OF CASES—
GOLD, SILVER, GOLD FILLED.

The
Leader

...IN...
HIGH-GRADE
WATCHES

—IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in {
Quality,
Adjustment,
Durability,
Style.

{ NEW GRADES.
SIZES.
IMPROVEMENTS.



{ SPECIAL GRADES
FOR RAILROAD
MEN.

FITS ALL SIZES
OF AMERICAN
CASES.

EDMOND E. ROBERT, 3 Maiden Lane,
SOLE AGENT, New York.



East Sides, of that city, by the score of 14 to 4.

Charles H. Cooke, for some time salesman for the C. H. Cooke Co., 61 Peck St., has purchased the interest of W. C. Young in the firm. Mr. Young has withdrawn and the business will be continued as before by William T. Chase and Mr. Cooke.

An extensive addition is being made to the brick building containing the wood-working and case departments at the Elmwood works of the Gorham Mfg. Co., this city. Another is being erected on the building, the dimensions being about 50x100 feet, bringing the roof up to the same height as that of the main building at the works.

An excellent orchestra has been formed among the employes of the Gorham Mfg. Co. under the name of the Gorham Orchestra, with the following members: George Needham, C. J. Peyton, H. G. Hallgreen, W. D. Hall, H. Knowlton, H. Jackson, V. Richter, H. Dupont, J. Bowring, H. A. Tucker, J. Depasse, J. Lamoureux, C. Thomas, C. W. Register, G. Merchant, J. Ives and G. W. Needham.

A meeting of the incorporators of the Howard Sterling Silver Co. for organization by the election of officers was held Wednesday afternoon. The president of the reorganized Howard Sterling Co. is John J. Banigan, W. Howard Ellis is secretary and treasurer, and Theodore Bender is superintendent. The capital stock of the new corporation is \$126,000, not \$125,000, as erroneously stated last week.

The case of the Mechanics' Loan Co. against Vincenzo Matteo was heard in the Appellate Division of the Supreme Court, Wednesday last. It was claimed for the plaintiffs that the sum of \$96 was due on a watch and diamond ring, valued at a total of \$160, sold to the defendant on a lease. The defendant asserted that there had been no demand on him for the money due. The decision was for the plaintiffs for \$96 and costs.

Imports received from foreign countries at the port of Providence the past week included one package of chains, one package of jewelry, one package of spectacles, three packages of files, tools and steel and one package of steel pins from Liverpool; three packages of glass stones, one package of metal ware and five packages of imitation precious stones from Bremen; one package of imitation precious stones and one package of rosaries from Havre; 15 packages of manufactures of metal from Antwerp.

An ordinance in regard to sales by hawkers and peddlers within the town of North Kingstown has been passed by the Town Council. After establishing the license fee for venders of patent medicines and jewelry at \$50 a year, and the sale of all other articles, not exempt by statute, by peddlers from vehicles at \$25, and push carts at \$15 per annum, the Council made a special provision. It was that while resident hawkers and peddlers will be required to get out a license and wear the white metal badge prescribed, no fee for said resident's license shall be exacted. The penalty for violating the ordinance is a fine of not less than \$10 or more than \$20, one-half the fine to go to the complainant.

Attleboro.**TRADE CONDITIONS.**

The tide has turned. The jewelry business, after being at lowest ebb in Attleboro, is once more on its way toward the flood. Last week and the week previous Providence entertained an unusually large number of jobbers' buyers, and some found their way to Attleboro. The bulk of the business, however, was done in the Rhode Island capital, and the representatives of the Attleboro houses were in the city daily with their lines. It is more than a coincidence that as they returned home to town they all wore expansive smiles, and before the end of last week nearly all the shops went back to full time. Full time and full working forces in all, and overtime in many shops, with here and there one working until late into the night, is a very agreeable change after the dulness which has existed uninterruptedly since the Christmas holidays. There is good feeling among the manufacturers, who cheerfully declare they expect to be well satisfied with the month of June, and see in it a forerunner of good times the rest of the year. Scores of local traveling salesmen are in the west, meeting with good success.

Charles M. Robbins, of the Charles M. Robbins Co., has returned from a business trip to Buffalo.

Walter A. Blackinton, of Blackinton & Ladd, left, last week, for his maiden trip to the west with the samples of his house.

Edward A. Sweeney, of the W. H. Wilmarth Co., gave to the Protestant Episcopal church, last week, a splendid gift. It is the central chancel window in an expensive and beautiful new church which is in process of erection. The window represents Plockhurst's "Good Shepherd" and is in ruby and blue tones of the finest opalescent, Venetian and Brisi glasses.

Chain making machines for Germany form the latest addition to Attleboro's industry. At the factory of John Anthony & Co., makers of machine chain, there are several machines of a unique pattern, whose work is unmatched in some particulars by that of any other mechanical device for chain making in the world. The output from them has attracted some attention, so that last week a contract was taken by the Attleboro house to furnish three such machines to a large German concern. They will be made under the supervision of Mr. Presbrey, with Mr. Anthony's firm. When the jewellers in New England have opposed any reduction of the tariff on German jewelry they have said that Germany and France were already supplying a large percentage of all the chain used in the United States. Such contracts as these indicate that the German business is increasing rather than otherwise.

Clarence A. Watson, of the Watson &

The Agassiz Timing Watches Are the Best.

Having successfully undergone the severe tests required, they are the only ones accepted by the Government.

The Agassiz has the latest improvements needed to make a high-grade watch perfect. It is made for and endorsed by the leading houses of America. All sizes, all grades. Interchangeable materials constantly on hand. Movements fit American cases.

A. WITTNAUER,

MANUFACTURER,
NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

**NEW YORK OFFICE,
68 NASSAU STREET.**

AT THE PARIS EXPOSITION.



DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,

68 Nassau St., New York.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.

Newell Co., took a large piece of valuable land by foreclosure, last week, and at the sale it was bid in by Fred E. Briggs, his son-in-law and business associate.

A fire of trifling proportions took place in the celluloid room of Sadler Bros.' jewelry factory, Friday.

Newark, N. J.

Madison Alling, son of William R. Alling, of Alling & Co., is residing at 48 Park Place.

William H. Leavitt, who died in this city recently, was formerly in the jewelry business and a member of the firm of Miller & Leavitt from 1884 to 1889. He had previously learned the jewelry trade with George Applegate. For the last 10 years he was engaged in various hardware and contracting businesses. He leaves a widow but no children.

A mass meeting was held Tuesday evening, May 21, under the auspices of the local organization of the International Jewelry Workers' Union. About 1,500 notices of the meeting had been issued and a large number of members of the trade were present to listen to the representatives of the Essex Trades Council and others. A. N. Johnson, president of the local Jewelry Workers' Union, presided at the meeting. Among the speakers were Mr. Dobbins and Mr. Gottlob, of the Essex Trades Council; Hurlbert and Gregi, of the Watchcase Makers; Grimke, of the Musicians' Union; Whitney, of the New York Jewelers' Protective Union, and Edward C. Wind, of the local jewelry workers.

North Attleboro.

The three firms who were burned out in the recent big shop fire at Attleboro Falls have shown their appreciation of the work of the firemen in a substantial way. J. F. Sturdy's Sons, E. E. Thomas, Jr., & Co., and W. N. Fisher & Co. have contributed \$200 to the firemen's relief fund, and have received a vote of thanks from the department.

A curious find was made, last week, in a house which is one of the group around the Freeman jewelry factories, at Attleboro Falls. A workman dislodged some plastering and in the wall cavity behind it was a large and valuable assortment of jewelry, plated goods, gold wire and similar things, some finished and some in the rough. The aggregate value was considerable, though it has been variously estimated. B. Stanley Freeman, of B. S. Freeman & Co., laid claim to the goods and they were turned over to him. They were of the design, size and material of the goods of his house many years ago, and were doubtless taken by some unscrupulous employe. The work going on when the find was made is a general repairing of all the real estate formerly owned by the Freemans.

Hon. Weston Howland, New Bedford, Mass., who died there last week, was the man for whom is claimed the credit of first making possible the practical use of petroleum oil. He was the father of John S. Howland, now with the Queen City Silver Co., Cincinnati, O.

DO YOU WANT TO REFIT YOUR DIAMOND SHOW CASES WITH MODERN TRAYS?

DO YOU WANT NEW IDEAS FOR SHOW-WINDOW DISPLAYS?

WE MAKE THE FINEST AND MOST AD-

VANCED CASES AND WATCH

BOXES.

AMERICAN MOROCCO CASE CO.,
131 WEST 31ST STREET, NEW YORK.
THEO. G. WALPUSKI, PROPRIETOR.

HAVE YOU SEEN

THE NEW COMPACT PATENT

CHEST FOR SIX OR SEVEN DOZEN FLATWARE?

WE ALSO MAKE ROSEWOOD, EBONY AND WALNUT POLISHED TRAYS.

ORIGINAL MAKERS OF RED FLANNEL BAGS AND ROLLS FOR SILVERWARE OF ALL KINDS.

1837.
Geo. O. Street.
1842.
Geo. O. Street & Co.
1863.
Geo. O. Street & Son.
1880.
Geo. O. Street & Sons.

GEO. O. STREET & SONS,
Manufacturing Jewelers,

CHICAGO OFFICE,
103 State Street.

24 JOHN STREET,
NEW YORK.

FINE GOODS ONLY.

Death of Thomas M. Avery.

CHICAGO, Ill., May 27.—Thomas Morris Avery, for more than a quarter of a century president of the Elgin National Watch Co., died yesterday morning at his residence, 2123 Prairie Ave. During the last year Mr. Avery had been in feeble health. Last Thursday afternoon he was stricken with paralysis. He lingered in an unconscious condition until his death. The funeral services will be held at the residence to-morrow afternoon at 2 o'clock.

Since Mr. Avery located in Chicago in 1851 he has been prominent in business circles. He was born in Perryville, Madison Co., N. Y., Oct. 12, 1819, being the son of Orrin S. Avery. He received his education at the Chittenango Polytechnic School and at the Cazenovia Academy. From his early youth he showed a marked aptitude for business and a commercial career. In 1840, when 19 years old, he was received as a partner by his uncle, Harvey Morris, who conducted a general store in New Woodstock, N. Y. Within a year Mr. Morris died and Mr. Avery continued to manage the business until 1851, when he disposed of his interests and came to Chicago.

Almost at once Mr. Avery formed a partnership in the lumber business with Read A. Williams. This firm was one of the most extensive operators in the west. Five years later the partnership was dissolved and Mr. Williams retired. In 1875 Mr. Avery sold the lumber interests that had made him a fortune, and for the remainder of his active life devoted his entire attention to the watch company that he had organized in 1865.

When the watch company were formed there was a capital stock of \$1,000,000. Under the direction of Mr. Avery the business of the factory increased so steadily that in 1884 the stock was made \$2,000,000. In 1890 this was doubled. Mr. Avery was familiar with every branch of the establishment. Under his orders a gymnasium was built for his employes and a lodging house for the men of the factory was put in operation.

Mr. Avery organized the Chicago Brass Co. in 1887, his son, Frank M. Avery, being general manager of the concern until his death. Connected with the factory were the large rolling mills at Kenosha, Wis.

Dec. 1, 1898, Mr. Avery's physicians persuaded him to retire from all active business and he followed their advice. Charles H. Hulburd, 423 N. State St., succeeding him as president of the watch company.

In 1847 Mr. Avery was married to Miss Margaret E. Morris, daughter of his first employer, in New Woodstock, N. Y. To them were born two sons, Frank M. and Charles O., both of whom are now dead. Mr. Avery's only direct heirs are two grandchildren, Margaret E. Avery, daughter of Charles Avery, and Thomas M. Avery Jr., son of Frank M. Avery. Mrs. Avery died several years ago. For many years Mr. Avery was a leading member of the First Congregational Church. In politics he was a Republican, although he never took any active part in campaign work. He was for a time a member of the

Board of Education and also was an officer in the Young Men's Christian Association. He was a director of the Board of Trade.



THE LATE THOMAS MORRIS AVERY.

Mr. Avery was one of the first to attempt a reorganization of the Relief and Aid Society at the time of the Chicago fire, and

was one of those who were actively interested in relieving distress and afterward in rebuilding the burned city.

During the last year Mr. Avery had not been in his usual good health. Dr. Frank Billings was called last Thursday afternoon and found that the paralytic stroke was so severe that the patient hardly could hope to rally.

Mr. Avery, during his incumbency of the presidency of the Elgin National Watch Co., has seen the development of the watch industry in the west, having taken the executive seat in 1867, at a time when the Elgin company were considered a pioneer venture, employing nine men, brought to Elgin from the east.

Mr. Hulburd, now president of the watch company, was intimately associated with Mr. Avery in the business of the concern. He said, last evening:

"The growth of the company of which he was the head for so many years was directly the result of his efforts. His administrative ability was of such a high order that the position was almost forced upon him by the directors of the company at the time that it was organized. He was always interested in the men who were employed by the company and did much to help them. The announcement of his death will be heard with sorrow by them."

The Chicago Jewelers' Association, as well as the directors of the Elgin National Watch Co., met to-day and passed appropriate resolutions on the death of Mr. Avery.

Keep Your Eyes on Us

For

MOLLY STARKS, GENERAL STARKS,
DUEBER GRANDS, SPECIAL RAILWAYS,
NEW RAILWAYS, JOHN HANCOCKS,

And All

DUEBER-HAMPDEN WATCHES

Largest Distributors in America.



No Goods
Sold at Retail.

John W. Pierwood & Co.

No. 3

Maiden Lane, New York.

The Diamond Markets.

ANTWERP, May 21.—After the days of movement we had some time ago comes a very quiet period. The transactions last week were few, owing, perhaps, to the small attendance of foreign buyers, but many are due here soon. There is a rumor of a new rise on rough goods in London.

American firms were represented here some days ago by Benjamin F. Rees, of Zimmern, Rees & Co., New York, who bought many lots of m \acute{e} l \acute{e} s, of good white color; and Leopold Stern, of Stern Bros., & Co., New York, who took some fine series of stones, just arrived on the market. The best business is now with American houses and it is fortunate that our merchants have so good a market at hand.

There is a good demand for bort, for which prices remain unchanged. The same can be said of cutting powder.

A Paris monthly paper says that we may expect, this month, an advance of 30 per cent. on rough diamonds, adding that this new rise will be the result of offers made by an American syndicate directly to the De Beers Co. for the new contract. The old London syndicate would have been obliged to buy the whole product of the De Beers, with an advance of 25 to 30 per cent. as compared with the prices paid last year. Such news as this has not been believed, but should it become the truth, the trade, which is already in a bad condition, might be

entirely paralyzed and several firms might be obliged to liquidate. But merchants here do not think this advance will, if made at all, be made at one time.

AMSTERDAM, May 22.—The tendency here is again very quiet, and it seems that we are not alone, because reports received this week from Antwerp and Paris say that the trade is not in a good condition there. The situation in Amsterdam is not promising. The merchants have on hand large stocks of polished goods.

A large number of workmen have no work for the moment. Besides, they await confirmation of the rumor of an important rise on rough goods in London, which will certainly not better our trade.

We had an American buyer here, namely, A. Guggenheim, of Arnstein Brothers & Co., New York, who added the principal deal to the number of transactions. New arrivals from the United States are expected in the course of this month.

There is a fair demand for colored stones.

LONDON, May 23.—There is a better tone in the market here and prices remain unchanged. The shares of the diamond mines continue their sustained rise, because it is expected that American customers, whose prosperity seems always increasing, will offer large issues this Summer.

Rough goods are finding buyers easily

at the fixed prices. There is talk of a new rise, but confirmation is not given. As regards the polished diamonds, a good business continues to be done. Several firms sold very important lots of brilliants for America and the demand has not yet stopped.

Very white pearls are in good demand and very high limits are held for these gems.

PARIS, May 23.—The Paris diamond market showed, last week, much animation. A large number of foreign buyers added to the firmness in prices. Notwithstanding the high limits placed by most of the owners, polished goods, especially two and three grain brilliants, were negotiated in a large way.

The well known diamond firm of Roulina was giving important orders to buy large series of Antwerp and Amsterdam roses. This quality has for the moment a good sale, notwithstanding their high prices.

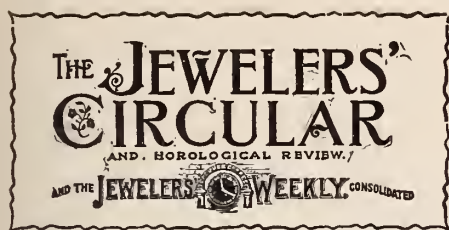
The vogue of colored fancy stones is the same. Jewelers ask for them to mount bracelets, now returned to favor owing to the short sleeves of ladies' dresses worn this Summer. Pearls are also employed.

N. Highfield has removed from Wilson to Mt. Olive, N. C.

The business of C. W. Flinn & Co., Altoona, Pa., has been closed out.

F. S. Ayres, Elmira, N. Y., is selling his stock for the purpose of reducing it before remodeling his store to provide more room for business.

WALTHAM WATCHES
ARE CARRIED ALL OVER THE WORLD



PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
 CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
 NEW YORK.

TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWELAR, NEW YORK.

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in *THE JEWELERS' CIRCULAR-WEEKLY* are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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ACCORDING to *Dun's Review*, the commercial failures during April were 763 in number and \$5,571,222 in amount, against 707 for \$9,761,869 last year. Even in 1899, the year of lowest failure rate since 1881, there were 666 failures for \$5,790,096. Manufacturing defaults numbered 163, with a total indebtedness of \$1,997,694, against 178 last year for \$4,514,003; of trading concerns 555 discontinued, with liabilities of \$3,168,823, against 487 for \$2,441,451 a year ago; while in other commercial lines the comparison is still more satisfactory, 45 failing for \$404,705, against 42 in 1900 owing \$2,806,415. Of banking and fiduciary institutions there were but four failures in April with defaults of \$529,000, against \$650,000 in the same month last year. From the tables of classified failures we compile the following:

Jewelry and Clocks.

Number.					Liabilities.					Average.
1901.	1900.	1899.	1898.	1897.	1901.	1900.	1899.	1898.	1897.	1901.
8	7	11	16	12	\$70,326	\$16,627	\$100,903	\$49,442	\$60,507	\$8,790

The favorable showing of the conglomerate tables hardly applies to the above, so far as April, 1901, is concerned, but the exhibit for 1901 compares well with 1899, 1898 and 1897.

Chimerical Diamond Fields.

IN the Brooklyn, N. Y., *Eagle* of May 19 appeared an article which stated that an effort is to be made to break the "De Beers diamond trust" by the development of the diamond fields of Brazil, and that probably "diamonds will drop to a fraction of the present cost if the American invasion of Brazil proves successful," and that they will "be as cheap as opals." The Brooklyn *Eagle* is an influential paper and its articles are often widely copied by other papers throughout the country. It is well, therefore, to make a prompt contradiction of the main statements in the article referred to. In the first place there is not the slightest probability that the output of diamonds will be increased materially by any finds in Brazilian fields, nor the slightest possibility that the price of diamonds will be affected in the least by any work there. It is true that diamonds are found in Brazil, and some very fine ones, too, for which there is a steady demand, but the number is very small. Even with up-to-date American machinery and modern methods, the amount produced could not influence the market nor cause a break in the price of diamonds.

Death of T. H. Gentry.

GALESBURG, Ill., May 24.—T. H. Gentry, formerly of Trask & Gentry, died in bed, of apoplexy, this morning. He served in the 27th Indiana Volunteers in the Civil War, was wounded and lost a leg. Soon after he engaged in the jewelry business, his home being then in Gosport, Ind. In 1875 Mr. Gentry came to Galesburg and

with his brother-in-law, E. W. Trask, formed the jewelry firm of Trask & Gentry, who continued in business until 1889, when Mr. Gentry went to Peoria to take the deputy collectorship under Cleveland's administration. After serving his term he returned to Galesburg and lived a retired life until his death.

Trans-Atlantic Voyagers.

TO EUROPE.

David Beer, of Bernheim & Beer, New York, sailed, recently, on the *Rotterdam*.

Jacob Muhr, of H. Muhr's Sons, Philadelphia, Pa., sailed, Wednesday, on the *Oceanic*.

Ludwig Nissen, of Ludwig Nissen & Co., New York, accompanied by his wife, sailed, Thursday, on the *Auguste Victoria*.

FROM EUROPE.

I. J. Roe, New York, returned, last week, on the *St. Paul*.

H. Groen, of H. A. Groen & Bro., New York, returned, last week, on the *Staten-dam*.

L. Friedlander, of R. L. & M. Friedlander, New York, accompanied by his wife; N. Kauffmann, New York, accompanied by his family; A. R. Katz, New York, and Ignaz Strauss, New York, returned, last week, on the *Kaiser Wilhelm der Grosse*.

Wm. F. Nye Remembered in Verse.

On the occasion of the 77th birthday and the 50th wedding anniversary of William Foster Nye, the well known watch and clock oil manufacturer, which was observed in a quiet way, May 20, he received a poem from a man who, when a homeless boy, 20 years ago, Mr. Nye had adopted and cared for. The poem is as follows:

1851.

Youthful hands that joined together
 In the early days of life,
 Laughing at dull care and sorrow,
 Laughing at the world of strife;
 Happy in each other, happy
 As they wandered hand in hand,
 Up Life's pathway.

1901.

Aged hands that join together
 On the Golden Wedding day;
 Aged, yes, but hearts of youth,
 Full of love and sweet content.
 Happy in each other, happy
 As they wander hand in hand
 Down Life's pathway.

GREETINGS.

We send greetings
 On this Golden Wedding day;
 Wishing joy and goodly cheer,
 And that Father Time will stay
 His hour glass until we gather
 On the Diamond Wedding day.

May 18, 1901. JOE AND PEARL.

Inquiry has been made for Melvin O. Smith, a traveling jeweler, last heard from in Pennsylvania. If any reader of *THE JEWELERS' CIRCULAR-WEEKLY* knows Mr. Smith's present address, will he please send it in at once?

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., F. W. Hoffman, Imperial.
 BUFFALO, N. Y., A. F. King, Imperial.
 J. A. King, Imperial.
 CHARLESTON, S. C., T. S. Wilbur (T. A. Wilbur & Son), Marlborough.
 CHICAGO, ILL., J. L. Felsenthal, Herald Square.
 R. Eiseinan (M. A. Eiseinan & Bro.), Herald Square.
 J. R. Lilja, Manhattan.
 CINCINNATI, O., H. Gilsey (S. & H. Gilsey), Herald Square.
 S. Gilsey (S. & H. Gilsey), Herald Square.
 DALLAS, TEX., R. H. Shuttles (Shuttles Bros. & Lewis), Astor.
 Simon Linz (Joseph Linz & Bros.), 51 Maiden Lane.
 Albert Linz (Joseph Linz & Bros.), 51 Maiden Lane.
 KANSAS CITY, MO., C. A. Kiger (C. A. Kiger & Co.), Astor.
 LOWELL, MASS., G. H. Wood, Broadway Central.
 NEW LONDON, CONN., H. Macomber (Strauss & Macomber), Bartholdi.
 OMAHA, NEB., J. C. Hutson (J. C. Hutson & Co.), Manhattan.
 OSWEGO, N. Y., C. Wendell, St. Denis.
 PHILADELPHIA, PA., C. Weinman, Cadillac.
 PITTSBURGH, PA., A. L. DeRoy, Victoria.
 SCHENECTADY, N. Y., L. Rubenstein, Herald Square.
 WATERBURY, CONN., H. M. Upson (Upson Jewelry Co.), Murray Hill.
 ZANESVILLE, O., O. A. Bauer (Bauer Bros.), Belvedere.

Movements of Jobbers' Buyers.

J. A. Schwartz, Philadelphia, Pa., was in Providence on the 27th.
 S. Davis, of S. Davis & Co., Pittsburgh, Pa., will be at the Astor house, New York, about June 20.
 R. H. Shuttles, of Shuttles Bros. & Lewis, Dallas, Tex., is in New York, at the Astor house.
 The Oppenheimer Jewelry Co., Kansas Mo., have not decided when to send their buyer east.
 E. M. Stern, of S. M. Stern & Co., Philadelphia, Pa., was in the east last week, but returned on the 25th.
 D. Jacobs, of D. Jacobs & Co., Cincinnati, O., does not expect to be in New York until the latter part of July.
 Kingsbacher Bros., Pittsburgh, Pa., who have an office in New York at 648 Broadway, will look at samples some time in June.
 Henry Michie, of Michie Bros., Cincinnati, O., will be in New York in the near future, but the date has not been set.
 Frank A. Pfaelzer, of the Pfaelzer Bros. & Co., Philadelphia, Pa., has been in New York, with headquarters at 87 Franklin St.
 The headquarters of Simon and Alfred Linz, of Joseph Linz & Bros., Dallas, Tex., who are now in New York, are 51 Maiden Lane.
 Robert Wolff, of Biggard & Wolff, Pittsburgh, Pa., left Rotterdam on the 16th

and expected to arrive on the 25th in New York, where he would make his headquarters with I. Ollendorff, 54 Maiden Lane.

J. B. Ash, Rockford, Ill., will leave that city for New York, June 3, stopping at Buffalo, N. Y., en route. His headquarters, while in New York, will be with H. C. Lindol & Co., 37 Maiden Lane.

Ed. Sickles, of M. Sickles & Sons, Philadelphia, Pa., will, about June 1, return home from Europe, where he secured a large purchase of diamonds from European markets for the Fall trade.

Mr. Arnstine, of Arnstine Bros. & Mier, Cleveland, O., expects to go east sometime between the 1st and the 15th of July. In New York he will stop at the Astor house, and in Providence at the Narragansett.

P. C. Gillespie, of Gillespie Bros., Pittsburgh, Pa., expects to be in New York about the middle of July. A. A. Gillespie, of the same firm, expects to be in New York in August. They will likely stop at the Herald Square hotel.

A. F. Smith, of the Reichenberg-Smith Co., Omaha, Neb., will be in New York about June 25, for a week or 10 days. He will stop at the Imperial hotel, making his headquarters with L. & M. Kahn & Co., 192 Broadway.

Mr. Berkey, of the Berkey Cash Jewelry Co., Detroit, Mich., expects to visit New York and Providence some time during July, probably the early part. In New York he will stop at the Astor house and in Providence at the Narragansett hotel. He says travelers will not be able to see him in Detroit this week, as he will be out of town for the next few weeks.

E. A. Dayton & Co., Omaha, Neb., B. F. Williams Co., Ltd., Philadelphia, Pa., Joseph Voss & Sons, Cincinnati, O., Oskamp, Nolting & Co., Cincinnati, O., Westford Warner, Philadelphia, Pa., Woodstock, Hoefer & Co., Kansas City, Mo., Morgan & Hawley, Dallas, Tex., A. E. Siviter, Pittsburgh, Pa., and Juergens & Andersen Co., Chicago, Ill., will do their buying at home.

The number of buyers for jewelry jobbing houses in Providence, R. I., and the Attleboros indicates the increased demand for the product of eastern manufacturers which has already begun to make itself felt. The dull season and short time schedule are now practically over. Most of the shops are receiving orders from their salesmen out on the road and are once more running the full quota of hours each week. Among the buyers registered at the hotels the past week were: A. H. Cohen, for the Keystone Jewelry Co., Chicago; S. H. Gilsey, Cincinnati; H. A. Sisson, of Marshall Field & Co., Chicago; Mr. Kunstadter, of J. Floersheim, Kunstadter & Co., Chicago; Mr. Heimer, of Hausel, Fraser & Co., St. Joseph, Mo.; F. M. Warren, of Pudan, Leete & Co., Springfield, Mass.; Mr. Stone, of Stone Bros., Chicago; I. Oppenheimer, M. J. Oppenheimer & Co., Baltimore; Eugene Stern, S. M. Stern & Co., Philadelphia; Mr. Dinkleman, Oppenheimer & Kaufman, Baltimore; Oscar Kind, S. Kind & Sons, Philadelphia, Pa., and L. Block, of Block Bros., Buffalo, N. Y.

If this happens

PRICE OF DIAMONDS TO GO UP.
 Cecil Rhodes on His Way to London Now to Fix the Market Value.

Special Cable Despatches to THE SUN.
 LONDON, April 27.—There really seems some reason to expect an early advance in diamonds. This has not yet been decided upon, but five firms in London which control the market and are themselves controlled by the De Beers Mining Company of South Africa think it probable that the price of diamonds would have been much higher but for the war.

Every year a representative of the De Beers Mining Company comes to London and gives a report as to the state of the mines, and then the price is settled. Cecil Rhodes is now coming here for this purpose, and when he arrives the price of diamonds will advance.

will you get caught short? No better time to get your customers to invest in diamonds, or to invest your money in diamonds. We have a very complete stock, and while it lasts, it is subject to your present prices.

Anything you want, loose or mounted, on Memo.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone, 2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

Charles Marx, of Marx & Brod, accompanied by his wife, will spend next week at the Pan-American Exposition, Buffalo, N. Y.

Early Friday morning, a horse smashed a plate glass window of E. W. Dayton's art and jewelry store, Fifth Ave. and 59th St., causing damage estimated at \$500.

Number Four Maiden Lane Co., of New York, were incorporated, last week, to do a real estate business, with a capital of \$200,000. De Lancey Nicoll, S. W. Dexter and William Walker, New York, are the directors.

George Jaekel, a stockholder of the Symphonion Mfg. Co., has issued a call for a meeting of the members of the corporation for June 20, at 10 o'clock A.M., at the office of Dickerson, Brown & Raegener, 141 Broadway.

The Fahys-Watch Case Co. report that the strike at their factory at Sag Harbor is still on and the situation remains unchanged. The strike is confined to the engraving department and no other departments are affected.

A gold ribbon fob to which was attached a tag marked No. R6862 was lost, Saturday, somewhere on Maiden Lane, John St. or Broadway. It was the property of S. Lyons, 14 Maiden Lane, to whom the finder is requested to return it.

Tiffany & Co. last week gave a public view of part of the exhibit of jewelry and silver ware which they are soon to send to the Pan-American Exposition at Buffalo. The wares were shown Thursday, Friday and Saturday, at their store, 15th St. and Union Square.

Frank Weber, who had been with Reed & Barton 10 years—three years in the up-town store and seven years in the down-town store—has severed his connection with that house and has engaged with his brother, C. A. Weber, diamond broker,

St. James building, 26th St. and Broadway.

Herman Knepper, jobber in jewelry, who filed a voluntary petition in bankruptcy, was examined, last week, before United States Commissioner Alexander, in proceedings, by a creditor and the temporary receiver, to compel him to account for his property and turn over all his books, etc., to the receiver.

Mrs. Oswald Becker, 1107 E. 167th St., last week asked the police to help her find her husband, who disappeared May 10. Mrs. Becker stated that her husband was a diamond dealer and had \$500 worth of diamonds with him the last day he was seen. She fears he has met with foul play. Mr. and Mrs. Becker were married May 4.

Esley W. Dunning, who was recently appointed permanent receiver for the Barker Silver Co., is advertising for all persons indebted to or having possession of property of the corporation, to account to him, at 34 Pine St., Room 94, on or before Sept. 20, and for all creditors of the corporation to present their claims to him on or before the same date.

A policeman who looked in the window of the jewelry store of R. V. Hurd & Co., at 126 W. 23d St., Wednesday morning, saw that the showcases had been disturbed, and believing that burglars had been at work, telephoned to the police station. Six men hurried down to the shop and investigated but could not find that anything had been taken.

In Part VIII., Trial Term of the New York Supreme Court, Wednesday, the Mossberg & Granville Mfg. Co., Providence, recovered a verdict for \$1,235 against George H. Moriell & Co. The suit, which was tried before Judge Leventritt and a jury for two days, was to recover on a guarantee by the defendants for an amount owed by John A. Fletcher for machinery sold to him by the plaintiff company.

From a saloon passenger on the *New York*, last week, Customs Inspector Donohue seized a long gold chain which the passenger had wound around his waist. Inspector Donohue seized one end of the gold chain and unwound it. The gold cable was designed to be cut up into watch chains. Another shorter chain was found in the passenger's pocket. Both were carried to the Appraiser's Stores. No arrests were made.

Benedict Bros., retail jewelers, Broadway and Cortlandt St., whose removal from their present quarters was announced in *THE CIRCULAR—WEEKLY*, last week, have taken a lease of the large store under the Washington Life Insurance building, southwest corner of Broadway and Liberty St., one block below their present location. In their new quarters, which they lease from June 1, and will occupy before the Fall, the firm will have over 1,000 square feet more floor space than they now possess and many other advantages and facilities. Their new store they expect to make one of the finest retail jewelry establishments in the world.

Assistant Secretary Spaulding recently wrote to Collector Bidwell, at New York, a letter, in which he says that he has received the application of John Curry, of Windsor, Ont., for the release of certain jewelry seized from him upon his arrival at that port as a passenger on the *Teutonic*, April 24, last, seizure No. 34,291, foreign value, \$1,700; duty, \$1,020.

"As the appraised value of the merchandise exceeds \$1,000," writes Gen. Spaulding, "it will be necessary for the claimant to proceed under section 17 of the act of June 22, 1874, and the department must, therefore, without entering upon the merits of the case, deny the application."

This means that Curry must apply to the United States District Court for leave to file a petition for remission of the forfeiture of the jewelry.

E. Heinecke, the E. Houston St. watch-

WEDDING Season Coming! Is your
Display of **CUT GLASS**
Attractive and Complete?

DORFLINGERS' Line Sells Itself!!!

C. DORFLINGER & SONS,

36 MURRAY STREET, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

maker, who for years has claimed that he is Count von Larisch, and had been exiled for 45 years from Germany, his native country, sailed for Europe, Saturday, on the *Umbria*. He claims his term of exile is up and that he is going to Europe to arrange to resume his title and get back an estate of \$10,000,000 which belongs to him.

G. A. J. Schotel, an Australian opal merchant, is visiting this city at present.

S. Schisgall has removed his factory to 139 Elm St., where he is now manufacturing electro-plated chains for export and domestic trade.

Henry Sessler, diamond setter, 32 Maiden Lane, recently increased his

quarters by taking the entire front of the second floor of that building, and has now better facilities and more commodious quarters than ever before.

Thieves last week entered the residence of C. E. Breckenridge, the New York agent of the International Silver Co., 9-13 Maiden Lane, who lives at Maywood, N. J. Mr. Breckenridge had recently been presented with a loving cup, which the thieves evidently started to take, but left behind them. No other property was stolen.

William H. Brush, 30 years old, was arrested in Jamaica, Friday night, on the complaint of S. M. Van Allen, of that place. He claimed to have given Brush

a diamond ring to have repaired, which the latter failed to return. Brush is said to be employed by a jewelry firm, and got the ring, which is valued at \$100, on the strength of his position. He was held by Judge Healy, in the Far Rockaway Court, for examination to-day.

Charles Schneider, retail jeweler in the Bronx, sold out his stock last week to an auctioneer named Davison, who disposed of it Monday. Schneider is said to have liabilities amounting to between \$700 and \$1,000 for goods recently purchased, but the bills for these are not yet due.

The annual meeting of the Gold Pen Manufacturers' Association was held last week. George Mabie, of Mabie, Todd & Bard, was elected president, and J. C. Aikin, of Aikin, Lambert & Co., was elected secretary and treasurer. The organization was formed a year ago by the gold pen manufacturers, at the time of the strike of the workmen in their trade.

The report of J. J. Cohn, the trustee elected by the creditors of the bankrupt firm of Solomon Bros. & Gross, was submitted to referee N. A. Prentiss, Monday afternoon, by attorney William P. Williams. According to this report the assets in the hands of the trustee are large enough to pay a substantial dividend to the creditors. The money he has realized by disposing of the goods will, it is thought, give a dividend of about 40 per cent. This dividend will probably be declared at a meeting of the creditors early in June.

The first meeting of the creditors in bankruptcy, of Harris Herman, was held Friday at the office of referee in bankruptcy Ernst Hall. About 20 creditors were represented, and D. L. Safford, of The Jewelers' Association and Board of Trade, was elected trustee. On behalf of the receiver it was reported that he had disposed of stock which had come into his hands for \$291, and his incidental expenses had been \$128, leaving \$163 which is to be turned over to the trustee. The examination of Herman commenced and was continued over until June 3d at 4 o'clock P. M.

Leonora Wise, who gave her address as 11½ E. 129th St., filed a petition in bankruptcy in the United States District Court, Saturday. Her schedules show liabilities of \$5,072, incurred while she was a member of the firm of Wise & Miller, retail jewelers, 332 Fifth Ave., who gave up business four years ago. Of the liabilities, \$3,876 is due to W. H. Holley for merchandise, and \$1,195 is due W. F. Cochrane for rent. She has no assets and claims that the property of the firm was turned over to the receiver appointed by the Supreme Court, who made a settlement with the creditors.

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.



PITZELE & BASCHKOPF,

Makers
of.....

FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.

No. 202.



No. 205.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

On the night of May 21, William M. Tustin, a jewelry salesman, who carried many hundred dollars' worth of samples in his grip, was held up by two masked men about two miles from the Baltimore & Ohio Railroad station, at Fairmount, W. Va. After a fight he succeeded in holding off the robbers until the people who live a few hundred feet distant had been alarmed. One of the robbers struck Tustin with a knife. The blade penetrated both his vest and white shirt and struck a pocketbook in his vest pocket.

Among the traveling salesmen who were in Denver, Col., the past week, were: Mr. Marsh, C. A. Marsh & Co., and Mr. Allen, Rich & Allen Co.

Urban W. Frink has severed his connection with the Howard Sterling Co., Providence, R. I., for whom he had been salesman for 15 months, covering for them the middle west.

N. R. Fuller, who represents the Edwards & Sloane Jewelry Co., Kansas City, Mo., will remain in Kansas City for some time. All of the travelers for the Norton-Paulson Jewelry Co., Kansas City, are in town at present. D. P. Ingraham, traveler for the Norton-Paulson Jewelry Co., is visiting his home in Lyndon, Kan.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: William P. Tanner, the A. L. Reed Co., New York; Henry J. Hauk; Mr. Nelson, White & Major, New York; James W. Hagan, The Newark Tortoise Shell Novelty Co., Newark, N. J.; Rudolph Noel, Albert Lorsch & Co., New York; William Jarchow, Langfeld Bros. & Co., New York; John O. Slemmons, J. B. Bowden & Co., New York.

The traveling representatives of the eastern firms who called on the Kansas City, Mo., trade last week, were: F. L. Carpenter, Frank M. Whiting & Co.; A. Sinauer, Oppenheimer Bros. & Veith; E. O. Baumgarten, M. F. Barger & Co.; Mr. Cobb, Daggett & Clap Co.; Mr. Limback,

Theodore W. Foster & Bro. Co.; John W. Case, H. F. Carpenter & Son; Thomas E. Rogers, Riker Bros.; James A. Cheney, Alfred H. Smith & Co.; Fred. J. Foster, Unger Bros.; Walter S. Strauss, Jacob Strauss & Sons; John Marsh, C. A. Marsh & Co.; Mr. Williams, Arnold & Steere.

The following were in Minneapolis and St. Paul, Minn., the past week: Thomas F. Fogarty, for William A. Rogers, Ltd.; representative of the Royal Metal Co.; W. A. Lamb; Thomas Lyons, for S. Lyons; F. O. Sones, S. O. Bigney & Co.; Max Potter, J. M. Fisher & Co.; H. C. Cohen, for Adolphe Schwob; Joseph Frank, Sussfeld, Lorsch & Co.; Fred. Pettet, Waterbury Clock Co.; E. A. Dorrance, Simons, Bro. & Co.; Walter Shute, Jones & Woodland; Frank Horton, Carter, Hastings & Howe; Thomas Rogers, Riker Bros.; Mr. Patterson, Hamilton Watch Co.; Mark Franklin, Louis Kaufman & Co.

Traveling men in Indianapolis, Ind., last week, included: Milton S. Rodenberg, Rodenberg & Dunn; Alfred Varian, Dennison Mfg. Co.; Mr. Smith, for E. H. H. Smith; Mr. Schwarzkopf, Schwarzkopf & Dorer, Ltd.; Mr. Richardson, G. A. Dean Co.; Mr. Remington, Carter, Qvarnstrom & Remington; Mr. Ripley, Watson & Newell Co.; G. Rodenberg, S. & B. Lederer Co.; I. W. Smith, Horton, Angell Co.; H. E. Cobb, The Daggett & Clap Co.; Harry B. Kennion, Parks Bros. & Rogers; Mr. Bigelow, Sturtevant, Whiting & Bigelow; Frank W. Collom, J. D. Warren & Co.; Frank W. Trewin, Keystone Watch Case Co.; Mr. Cook, Fontneau & Cook; Mr. Bliss, Bliss Bros. Co.

Traveling salesmen visiting Boston, Mass., last week, included: Benjamin Griscom, Bippart, Griscom & Osborn; W. H. Tarleton, Wightman & Hough Co.; E. Eckfeldt, Eckfeldt & Ackley; T. M. Schroeder, Schicklerling & Co.; W. B. Ballou, R. Blackinton & Co.; Mr. Pettingill, Derby Silver Co.; Mr. Beach, Silver City Plate Co.; J. E. Simonson, Ludwig Nissen & Co.; W. G. Clark, W. G. Clark & Co.; Harry F. Barrows, H. F. Barrows & Co.; Charles Cook, for F. S. Gilbert; G. L. Brown, G. L. Brown & Co.; Mr. Melcher, Scofield, Melcher & Scofield; Henry Lissauer, Ingomar Goldsmith & Co.; Jerome C. Adler; Louis Blackinton, W. & S. Blackinton; "Artie" Simons, Stern Bros. & Co.

E. D. Cann, a traveling salesman for a New York jewelry firm, arrived in Colorado Springs, Col., last Thursday evening about 6 o'clock, and for the next six or eight hours he made life a burden for the hotel employees of the city, for the police department and for the railroad officials of the two depots, while he himself narrowly escaped becoming a candidate for a lunatic asylum. Mr. Cann brought with him a trunk of goods valued in the neighborhood of \$7,500. On arriving at the depot he gave his check to a baggage man and asked him to take the trunk to the Elk Hotel. But in some way the trunk was taken to the Alta Vista Hotel. Later in the evening, when Mr. Cann went to find his trunk, it was missing. Then the fun began. In a state bordering on desperation, Mr. Cann rushed to the police headquarters and insisted that the baggage man had learned of the

Striking Examples

are now numerous. This is the season of discontent. It is a good season for you, the retail jeweler, to strike—to strike for all that's coming to you. Prosperity is here greater than ever, but get your full share; don't divide with the middleman. Strike for *all* the profit; you're entitled to it, it belongs to you. Then buy of the maker. Buy **BELL 14-K, GOLD-FILLED WATCH CASES**, the only filled cases sold direct and exclusively to the retail jewelry trade. You can make larger profits and sell better cases. Send for catalogue, prices and other information that you will find of material benefit.



The "Bell Special" Gold-Filled Watch Cases are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

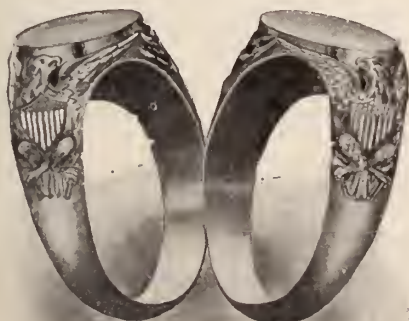
BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices,
Champlain Bldg., CHICAGO, ILL.

NEW STYLES IN HAND-CARVED RINGS



AMERICA.

Our New Lines, embracing OVER 5,000 VARIETIES, are now being shown to the JOBBING TRADE.

MOUNTED DIAMOND RINGS, SIGNET RINGS, SET RINGS,

in Rose Diamond and Pearl Combinations with Opals, Doublets, Garnets and Turquoise.



GLADIATOR.

Manufacturers,

C. P. GOLDSMITH & CO.,

33-43 Gold Street,
NEW YORK.

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Special Notices.

Situations Wanted.

A YOUNG MAN, 23, desires a place to finish trade, on small salary; 1½ years' experience. Address, D., 914 Garfield Ave., Belvidere, Ill.

JEWELRY JOBBER, second watchmaker, salesman, optician; American, unmarried; good tools. Mr. Caliper, care Jewelers' Circular-Weekly.

TURNER—A situation by a first-class, all-around lathe man; expert on screw chasing and wood finishing. Address, J. M., care Jewelers' Circular-Weekly.

WANT TO REPRESENT a first-class optical house on the road or office work; 19 years' experience; expert in the business. Dr. C. L. Morris, Warrenton, Mo.

FIRST-CLASS clock and jewelry repairer; assist on watch work and work about store; best recommendations. Address, N. B., care Jewelers' Circular-Weekly.

SITUATION WANTED—A successful traveling salesman of good address, now employed, desires to make a change. Address, P. O. Box 1174, Milwaukee, Wis.

WANTED—Position as retail jewelry salesman; 16 years' experience; A1 references; bond for \$5,000 or \$10,000 if necessary. "Reliable," care Jewelers' Circular-Weekly.

GOOD SALESMAN, who has covered the eastern States and Pennsylvania, would like to represent good live house. Address, "P.," care Jewelers' Circular-Weekly.

WANTED—Situation as salesman in retail store; thoroughly acquainted with pawnbrokers' business; satisfactory references. Address, P. F., care Jewelers' Circular-Weekly.

YOUNG MAN desires position as stock clerk; also to make himself generally useful in jewelry house; 10 years' experience. Address, "Stock," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER; first-class man, all tools, long practical experience; come at once if desired; references exchanged. D. A. L., 67 3d St., Troy, N. Y.

BY first-class watchmaker; competent on high-grade work, chronographs and chronometers, diamond setter, engraver, graduate optician, good salesman. J. D. Quick, Binghamton, N. Y.

EXPERIENCED traveling salesman, with trade in Iowa, Missouri and Kansas, wishes to make a change with watch house or watches and jewelry. Address, W., care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman to represent first-class house in the middle west and west; thoroughly acquainted with the first-class retail trade; best of references. Address, W. K., care Jewelers' Circular-Weekly.

SITUATION WANTED in Georgia or other southern State by watchmaker and engraver of one year's practice; own all tools; age, 26; strictly temperate; good references. Address, J. D. G., 712 Monroe St., La Porte, Ind.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, wants steady position; has had three years' experience at watch-work and engraving; some in optics; have own tools. Address, Box 145, Williamston, Mich.

J. D. FRIEDMAN, with S. C. Powell, is open for an engagement to represent manufacturing house; best of references. J. D. Friedman, 117 E. 82d St., New York.

WANTED—A position by an experienced silver salesman to cover the middle west; well known by the trade; best of references. Address, U. W. F., care Jewelers' Circular-Weekly.

AN EXPERIENCED and energetic traveling salesman, good address, age 32, single, sober, with large acquaintance South, West and Middle West, seeks position with first-class manufacturer beginning July 1, or would accept position at once. Address F. B. M., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A traveler to sell fine marble statuary, on commission. H. T. Dempster, Carara, Italy.

WANTED—Watchmaker who can hard-solder; must have reference; \$12 per week; steady position. A. Barrick, 570 Fulton St., Brooklyn, N. Y.

WANTED, AT ONCE—A man to repair clocks and do general jewelry jobbing; good wages to the right party. Call at 1462 3d Ave., New York.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—To go south, competent watchmaker who is also engraver and jeweler; wages; \$18; position permanent. "South," care Jewelers' Circular-Weekly.

WANTED—An experienced retail jewelry salesman to go to Dallas, Tex.; A1 reference required. Apply, Simon Linz, Room 87, 51 Maiden Lane, New York.

WANTED—Salesman for a line of 14k. diamond mountings and 10k. set rings, on commission; New York and nearby trade. "Manufacturer, 14," care Jewelers' Circular-Weekly.

WANTED—Salesman to carry a manufacturer's line of boxes, trays, etc., in Philadelphia and vicinity, on commission. Address, L. S., care Jewelers' Circular-Weekly.

WANTED—A first-class watchmaker; permanent position. Address, stating salary, full references, nationality and experience; must come at once. Nat. Kaiser & Co., Atlanta, Ga.

WANTED—A young man to solicit trade for the gold and silver refining business; one with some experience preferred. Address, "Refiner," care Jewelers' Circular-Weekly.

WANTED—A good watch, clock and jewelry repairer and one who can sell goods; must be temperate and give good references; a young man preferred. Address, Harry F. Howe, 74 Main St., Littleton, N. H.

WANTED—Young man who would like to finish trade and learn business; must be neat, of good address and good character; a good place for the right one. Address, John E. Bell, Ogdensburg, N. Y.

WANTED—An experienced man who is thoroughly competent to take charge of wholesale jewelry department in Dallas, Tex.; A1 references required. Apply, Simon Linz, Room 87, 51 Maiden Lane, New York.

FIRST-CLASS MATERIAL CLERK, who thoroughly understands the selection of American watch materials; up to date; no others need apply; all correspondence strictly confidential. Address, Green Bros., 6 Maiden Lane, New York.

WANTED, AT ONCE—Three or four manufacturing jewelers and stone setters and one first-class polisher and lapper; state salary wanted in first letter; steady positions to right men. George Wettstein, Manufacturing Jeweler, Cedar Rapids, Ia.

WANTED—Salesman acquainted with the dry goods, jewelry and furnishing trade in Texas and other southern States; only those with trade wanted; give reference and salary wanted. Address, "Hustler, 43," care Jewelers' Circular-Weekly.

WANTED—Salesman and window dresser; only competent man with exceptional references need answer; salary to commence, \$100. Address, with full details (to avoid unnecessary correspondence) in first letter, Charles S. Stiff, Little Rock, Ark.

SALESMAN, thoroughly experienced, for a line of jewelry and silver novelties for the south and southwest; also one for the west; must have traveled the territory and sold to department and jewelry stores. "Novelties," care Jewelers' Circular-Weekly.

WANTED—Watchmaker and optician to assist first watchmaker and take charge of equipped optical department; unless qualified and experienced, do not apply; large southwestern city. Address, with full particulars in first letter, "Position," care Jewelers' Circular-Weekly.

WANTED—Thoroughly experienced western salesman, Chicago resident, to handle line of medium and high grade whitestone goods for jobbing and department trade; must be a hustler and well acquainted; no others need apply. Write, "Perience," care Jewelers' Circular-Weekly.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

WANTED—A first-class salesman, well acquainted with department store and wholesale jewelry trade in New York, Philadelphia and Boston; salary or commission. Address, W. E. B., care Jewelers' Circular-Weekly.

BRIGHT YOUNG MAN of good appearance and address to travel in small towns in the Northwest; one who has had some experience preferred; must come highly recommended. Address, "Ring Manufacturer," care Jewelers' Circular-Weekly.

WANTED—An experienced traveler for New York city and suburbs, having an established trade in watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential. "Advance," care Jewelers' Circular-Weekly.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—Old established jewelry store in city of 30,000 population; ill health reason for selling; write for particulars. C. H. Helvey, Hamilton, O.

\$1,500 WILL BUY a well-established jewelry store in town of 10,000 inhabitants; reason for selling, have other business to attend to. Address, G. H., care Jewelers' Circular-Weekly.

FOR SALE—Old established and well known jewelry store for more than 50 years; occupied by present owner nearly 25 years; best location in city of 19,000. Address, Box 1290, Chicopee, Mass.

GREAT OPPORTUNITY—For sale, established jewelry and watch business of Goodrich & Potter Co., Chicago, together with fixtures, lease, good will, etc. (owing to the death of Edson H. Goodrich); inventoried at \$85,000. Address, Brode B. Davis, attorney, 184 La Salle St., Chicago, Ill.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

For Sale.

ABOUT 500 DIES, suitable for jewelers; formerly used by Joseph F. Chatelier; for sale cheap. Parties interested address, E. G., care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED—Jeweler's drop press; give full particulars and price. Address, A. D., care Jewelers' Circular-Weekly.

For Sale.

JEWELRY BUSINESS, EST. 1882.

Business for 1901 up to average for last 11 years, \$1,100 per month. Reputation of store, the very highest. Stock (\$4,000) very desirable. Fixtures, cherry, with plate-glass and mirrors, in use 8 years; cost \$2,000, including 7,300-pound steel-lined safe.

GOING INTO OTHER BUSINESS.

May 15th began to close out stock at 25 per cent. discount. Going fast. Will sell fixtures and materials separately, or reduce stock to suit. It's now or never. Terms cash.

E. M. DICKINSON, No. Adams, Mass.

A RARE CHANCE!

FOR SALE,

The long-established business of

HENRY GUILD & SON,

433 Washington St., Boston, Mass.

A retail business in *Diamonds* and other precious stones and fine jewelry. A specialty of *Masonic* and society jewels. The business has been established more than *fifty years* and has the very best class of trade in the city and vicinity. Entire stock and good-will of the business will be *sold for cash*.

PUBLIC SALE.

On Thursday, June 20, 1901, at the Cooper House, West King Street, Lancaster, Pa., will be offered at public sale about 8 tons of printed stock and about 123 electroplates, size 8 x 10¾, for a watch and watchmaker's tool, material and findings catalogue, printed and published for the late assigned firm of EZRA F. BOWMAN & CO. This property consists of printed and illustrated matter of the highest character, but the publication is incomplete. This matter was prepared especially for a watchmaker's material, tool and findings catalogue, and it will be offered as a whole, or in part, to suit purchasers. Any further information can be had by applying to the undersigned assignee or to his attorney.

The above will be sold to the highest and best bidder. Samples of the printed matter can be had on application, and an inspection of the material is invited. Sale to commence at 2 P. M. on Thursday, June 20, 1901, when attendance will be given and terms made known by

W. U. HENSEL, Attorney.
SAM MATT FRIDAY, Auctioneer.

L. C. REISNER,
Assignee of Ezra F. Bowman & Co.

Connoisseurs of Jewelry....

appreciate the beauty of
the designs and excellence
of the workmanship of the
lines of

**Gold Rings, Lockets,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,

NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular
prices** are now being shown to the
jobbing trade.



value of the trunk. He was desirous of having the whole force turned out to search for the baggage man. Finally the trunk was found in the trunk room of the Alta Vista Hotel.

Calling on Syracuse, N. Y., jewelers the past two weeks were: Frank S. Ottley, Riker Bros.; F. G. Burgess, C. P. Goerz Optical Works; H. Burroughs Beach, The International Silver Co.; J. E. Simonson, Ludwig Nissen & Co.; V. W. Henderson, R. L. & M. Friedlander; V. L. Burgeser, Kremenetz & Co.; Alfred G. Stein; H. D. Meyer, A. J. Hedges & Co.; W. H. Gregory, Strobell & Crane; Herbert H. Rosensteel, B. H. Davis & Co.; Henry Fein, L. H. Keller & Co.; E. I. Manning, E. A. Bliss Co.; E. M. Parks, Johnston Optical Co.; Mr. Bixby, for Frank W. Smith; W. J. Lane, Geoffroy & Co.; Harvey B. Kimmey; F. C. Allen, D. Gruen, Sons & Co.; A. N. Dorchester, Chapin & Hollister Co.; Jesse L. Browne, Henry Freund & Bro.; H. E. Slater, Champenois & Co.; O. J. Somers, for I. Ollendorff; Morris Weil; Mr. Sherwood, John W. Sherwood & Co.; Frank L. Wood, Ludwig Nissen & Co.; J. Goldberg; E. A. Bliss, Bliss Bros. Co.; Mr. Coch, for C. P. Meyrowitz; A. E. O'Connor, for J. S. O'Connor.

So many travelers visited Pittsburgh, Pa., last week that the majority of them were compelled to remain over several days in order to get an opportunity to display their goods. Among the number were: E. A. Porter, International Silver Co.; J. Fred. Crane, Mandeville, Carrow & Crane; Charles H. Anderson, Allsopp Bros.; N. B. Rogers, N. E. Whiteside & Co.; F. E. Jackson, for William Davidson; S. C. Howard, Dominick & Haff; E. W. Brannon, J. W. Reddall & Co.; J. A. Granbery, J. A. & S. W. Granbery; Walter S. Noon, W. F. Cory & Bro.; C. S. Untermeyer, Charles Keller & Co.; Mr. Bliss, Kremenetz & Co.; Mr. Richardson, G. A. Dean Co.; George H. Remington, Waite, Mathewson & Co.; Lewis L. Squire, F. H. Cutler & Co.; Alpin Chisholm, Bugbee & Niles Co.; W. F. Maintien, Maintien Bros. & Elliot; E. H. Cummings, J. F. Sturdy's Sons; George C. Booth, Hutchison & Huestis; Mr. Sinnock, Ehrlich & Sinnock; C. T. Barbour, Plainville Stock Co.; J. B. Ellis, J. J. Sommer & Co.; Charles Perret, Jules Racine & Co.; J. R. Palmer, The H. A. Kirby Co.; George L. Paine, E. I. Franklin & Co.; Harry B. Kennion, Parks Bros. & Rogers; Charles H. Clark, W. G. Clark & Co.; W. J. Lemort, The Ames-Bonner Co.; C. H. Higbee, H. F. Barrows & Co.; Harry Mix, Wightman & Hough Co.; H. G. Nye, C. Rogers & Bros.; T. H. Ryland, La-Pierre Mfg. Co.; C. N. Perley, Alling & Co.; John I. Miller, Seth Thomas Clock Co.; A. Skutch, New Haven Clock Co.; W. A. Peck, O. W. Bullock & Co.; H. J. Hildebrand, H. C. Lindol & Co.; Mr. Schloss, S. O. Bigney & Co.; Arthur W. Ware, Arthur W. Ware & Co.; G. E. Tinker, William B. Durgin Co.; C. A. Hulstrom, International Silver Co.; S. Stern, Stern Bros. & Co.; J. M. Torbert, The Rogers Bros. Mfg. Co.

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:

**D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.**

65 NASSAU STREET,

Main U. S. Branch
and Case Works } **CINCINNATI, OHIO.**

NEW YORK.

Jewelers' Gold Bars Withdrawn and Ex- changed.

Week Ended May 25, 1901.

U. S. Assay Office report:
Gold bars exchanged for gold coin..... \$127,529 44
Gold bars paid depositors..... 184,285 33

Total \$311,814 77

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

May 20.....	\$31,473 50
" 21.....	5,490 53
" 22.....	15,694 13
" 23.....	74,871 08
" 24.....	
" 25.....	

Total..... \$127,529 24

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Boston.

Israel Fish has had a chattel mortgage foreclosed.

Hyman Kaufman has assigned to Abram Matz.

Alexander Romm, 92 Staniford St., will retire from business June 1. His address after that date will be 44 Green St.

Edwin Passmore, the lapidary, Jewelers building, is making preparations for a southern trip of several weeks' duration, visiting several mining properties in the development of which he is interested.

The E. Howard Clock Co. shipped to New York last week a specially made watch to be carried by Francis Long, an observer in the Baldwin-Ziegler Polar expedition, soon to start. The time piece has been put through various tests to adapt it to the conditions with which it will undoubtedly meet.

In Superior Criminal Court, May 22, before Judge Fox, M. A. McSwain, who had already pleaded guilty in eight counts of the larceny of jewelry valued at \$1,100 from the Berry Mfg. Co., was placed upon probation. The Court was lenient toward him because he made restitution and because of the fact that it was his first offence.

Among the buyers seen in town last week were: H. S. Hewitt, Brockton, Mass.; S. K. Gurney, of Gurney Brothers Co., Brockton, Mass.; Mr. Pearson, of Pearson & De Montigny, Manchester, N. H.; A. N. Welch, Peabody, Mass.; J. J. Woodward, Somersworth, N. H.; E. S. Padelford, Gloucester, Mass.; F. C. Davis, of L. Kimball & Son, Haverhill, Mass.; J. H. Conner, Lynn, Mass.; C. F. Pettingill, Quincy, Mass.; E. A. Doyle, Lynn, Mass.; N. C. Squire, Lynh, Mass.

Judge Dewey listened, last week, to the case of David Shakin, jeweler, 27 Tremont St., charged with larceny by false pretence from Mama George. Mama bought a watch from David, said watch being guaranteed to be a Waltham watch. He paid \$9.95 for it, and it proved not to be a Waltham. "Judge," said Mama, "the watch stopped his running. He no go some more." "Well," replied his honor, "the best thing you can do is to go out, and try to sell the watch for \$10; discharge the prisoner."

On a complaint made by Leo Kohn, jeweler, Maiden lane, New York, the Boston police arrested, Thursday last, Hyman Kaufman, 41 years old, of 5 Laconia St., this city. The complaint alleges that Kaufman represented to Kohn that he had secured a customer for some diamonds, and on the strength of these representations Kaufman was allowed to take gems valued at \$150. Kaufman, so it is said, pawned the diamonds at the office of the Collateral Loan Co., Tremont St., Boston. Kaufman will be delivered to the New York police as soon as the necessary papers have been secured.

ELK TEETH at wholesale prices to manufacturing jewelers. Sent on selection, 10 to 300 as wanted, to responsible parties. Gathered of the Indians. Becoming scarce. Will buy quantities also.

Indian Bead Work and Weapons

at wholesale to curio dealers; Sioux, Apaches, Arapahoe, Cress, Chippewas, etc. Mexican drawn work, leather goods and Indian baskets, minerals, fossils and shells. Wholesale price-lists free. Retail catalogue, 5c. L. W. STILLWELL, Deadwood, S. Dak

THE ROYAL

**Guaranteed for
Twenty Years.**

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



PATA.53.1975

THE REGAL

**Guaranteed for
Ten Years.**

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

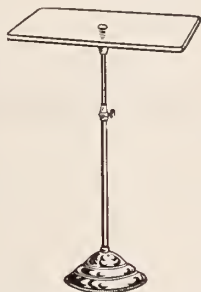
The Barlow, Holyoke, Mass. WON'T YOU

be numbered among the thousands of
up-to-date merchants who are using

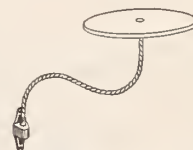
Barlow Display Fixtures?

We manufacture the most complete
line you ever saw.

Send for 200-page catalogue.



No. 273.
Glass-top Stand.
Top 4x7 or Larger, as
desired.



No. 310.
Glass Shelf Bracket.
Shelf 8 or 10 in. diam.

Barlow Mfg. Co., Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO.,
SUCCESSOR.



SILVERSMITHS



NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS,
MERIDEN, CONN.

NEW YORK.

News Gleanings.

E. H. Phillips, Topeka, Kan., is selling out.

J. E. Reeves & Co., Groton, S. Dak., have sold out.

J. C. Koller has opened a new store at Fort Smith, Ark.

Williard Levee, Little Falls, N. Y., has leased a new store.

Charles Peck, Ottumwa, Ia., has sold out to C. O. Arnold.

Orient, Ia., advertises for a jeweler, through the postmaster.

Herman Lehman has opened a jewelry business at Delevan, Minn.

L. J. Ritter, Hankinson, N. Dak., has sold his jewelry business.

Lumpkin & Goldberg will open a jewelry store in Missoula, Mont.

Robert L. Sherman has removed from Chicago, Ill., to Paducah, Ky.

Samuel Reichenberg, Omaha, Neb., has sold real estate valued at \$6,200.

J. B. Hayden, Topeka, Kan., has disposed of his stock of jewelry.

E. C. Joyce, Forney, Tex., has been succeeded by E. C. Joyce & Son.

H. Levytansky, Hallettsville, Tex., is selling out by the auction process.

R. W. Kiser, Topeka, Kan., has sold out his stock of jewelry and books.

H. F. Pitts has opened a new stock of jewelry and notions in Neck City, Mo.

M. Ross contemplates putting in a stock of jewelry at Woodstock, Minn.

George H. Donbarg, Wells, Minn., has moved his jewelry shop to new quarters.

G. H. Goodwin, Tracy, Minn., was married at Currie, Minn., to Miss Currie.

C. A. Vanderburg, West Superior, Wis., has been to Chicago on a purchasing trip.

G. Swedburg, Butterfield, Minn., has closed his jewelry store and has estab-

lished himself in business at Triumph, Minn.

B. T. Birk, Hanley Falls, Minn., contemplates locating in Sacred Heart, Minn.

A "Barrios diamond" store has been opened at 610 Walnut St., Des Moines, Ia.

H. A. Hansford has opened up a new stock of watches, jewelry, etc., in Ralston, Okla.

L. S. LaHatte has engaged in the jewelry and repair business in Starbuck, Minn.

Frank C. Miller, Pleasant Lake, Ind., has left that place and will locate elsewhere.

R. M. Horr, Prentice, Wis., will move his jewelry store to new quarters about June 1.

O. A. Bronson, Watertown, S. Dak., has moved his jewelry store to new quarters.

L. Derby, Marshalltown, Ia., is advertising that he will close out his jewelry business.

C. B. Buehrer has removed from Evansport, O., and is now doing business in Leipsic, O.

A new store front is being installed for the building occupied by I. Epstein, Oshkosh, Wis.

John H. Hanson is making preparation to soon embark in the jewelry business in Benson, Minn.

Charles Reed, Salisbury, Mo., has discontinued the jewelry repair business he has been operating.

R. W. Pitts, El Dorado Springs, Mo., has given a chattel mortgage on furniture which amounts to \$225.

Owing to the dissolution of Moore & Gist, De Queen, Ark., W. H. Gist & Co. will continue the business.

C. H. Simmons, Osseo, Wis., has sold out his harness business and will now de-

vote his entire attention to the jewelry business.

The stock of Charles B. Bargman, Toledo, O., is being sold by H. J. Chittenden, trustee for the creditors.

W. C. Burrichter, Panora, Ia., druggist and jeweler, was a caller on Chicago jobbers in those lines last week.

S. S. Bernard & Co., Colorado Springs, Col., are reported to have contracted to sell out their jewelry business.

William Conrad, Tecumseh, Neb., has advertised that he will sell out his stock of jewelry for the purpose of discounting.

C. H. Rickabaugh & Co. is the name of the new firm who have succeeded to the jewelry business of S. M. Thomas, Tabor, Ia.

L. R. Birkhead, Raton, N. M., who has been selling his stock at auction, will spend the Summer camping in the mountains.

Achille Mochon, Lead, S. Dak., has gone on a trip to Wyoming. C. Barclay was in charge of the store during his absence.

H. E. Klee, Fond du Lac, Wis., has gone to Washburn, Wis., where he takes charge of the jewelry store of L. A. Simonson.

George W. Fischer recently opened a new store in Sharon, Pa., which he equipped with a very handsome set of quarter oak fixtures. The show cases are of the all glass style and with rich onyx bases and massive tables resting on marble, presenting a very attractive appearance and affording an effective display. The wall cases and mirror work are also of the most modern design and construction, being remarkable for their convenience and rich effect. Mr. Fischer greatly commends The Cleveland Store

CHART FOR THE Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect.

Copyrighted Sept., 1900, by S. C. Scott.

A Trial Order

will convince you of the merit of our system of grading diamonds, and that it is much easier to sell and satisfy your customer when diamonds are carefully graded.

When a customer sees the difference between several qualities as shown by our grading system he can readily select the quality desired. This is an aid even to those who are well posted in the different qualities.

Every diamond we sell, whether loose or mounted, is marked with a letter or number to indicate the quality, **and, remember, we guarantee them to be exactly as represented.**

The season of

JUNE WEDDINGS

is here, which creates increased demands upon jewelers. We carry a large assortment of

Single Stone Diamond Rings,	\$5.00 and upwards.
Diamond and Fancy Stone Rings,	5.00 " "
" Brooches,	5.00 " "
" Studs,	3.00 " "
" Scarf Pins,	3.00 " "
" Ear Screws, Ear Drops, Link Buttons, Lockets, Etc.	

When you have a prospective sale for anything in the above line, please favor us with a trial order.

S. C. SCOTT MFG. CO., 9, 11, 13 Maiden Lane, N. Y.

Fixture Co., Cleveland, O., for their work in fitting his store.

John Mart has opened a jewelry stock in Coin, Ia.

Charles G. Derleth has opened a store at Greenville, Ill.

W. W. Wood, Erie, Pa., has moved to Dunkirk, N. Y.

C. E. Frederick, Waterloo, Ia., will open his new store, June 1.

F. W. Roberts, Northampton, Mass., has moved to new quarters.

Joseph Traverse, New Orleans, La., has filed a petition in bankruptcy.

F. B. Fellows, formerly of Elgin, Ill., has opened a store at Pueblo, Col.

R. M. York, Gouverneur, N. Y., will move to newly fitted up quarters, June 1.

Burglars stole a small amount of jewelry from H. H. Dobson, Mexico, N. Y., May 16.

Fred. J. Kellögg, late with F. L. Hall, Carthage, N. Y., will engage in business for himself.

Arthur D. Wilbur, Weymouth, Mass., has remodeled and improved his store, inside and outside.

Petit & Carson, New Rochelle, N. Y., have opened a branch store at Larchmont Manor, N. Y.

Charles D. Record and the Record Jewelry Co., Readfield, Me., have filed petitions in bankruptcy.

The Fred. Frick Clock Co., Waynesboro, Pa., have occupied their new building and added new machinery.

The town of Tarboro, N. C., E. V. Zoeller, commissioner, proposes to erect a town clock and wants prices.

The Drinkwater Jewelry Co., Toledo, O., have sued H. B. Jewitt, to recover \$42 claimed for jewelry purchased.

The Illinois Watch Factory Band have elected officers for the ensuing year and are arranging for a concert tour during the Summer.

Citizens of Manitou, Col., are divided

over a town clock question. Some of them want a new electric clock and the others desire the old one retained.

King & Metzger have succeeded O. R. King, Lexington, Ky., Mr. King having sold a half interest in his business to W. A. Metzger, who has been in his employ.

Maurice Goldstein, formerly with Mauch & Adams, Marshall, Mo., has purchased a half interest in Steadley Bros.' jewelry store at Carthage, Mo. The firm will be changed to Steadley & Goldstein.

A fund is being raised in Alabama to purchase a silver service for the battleship *Alabama*, in accordance with a resolution passed by the last Legislature. The fund is now nearly completed. Governor Sanford has general charge of the matter.

F. W. Merriam will open a new jewelry store in Fremont, O., within a short time. He was formerly a member of Hamilton & Merriam, that city, and is well known to the people over that section of the country. The new store will be located opposite the Fremont hotel.

The Connecticut Dial Co., Waterbury, Conn., have moved to the Morgan building, Springfield, Mass. The company will manufacture enamel clock and meter dials and have a capacity of from 200 large dials to 1,000 small ones. The company are controlled by Joseph R. Sollace, formerly of Springfield, and F. E. Lockhart.

C. A. Schwack, Alexandria, La., has started on an extended visit to Hamburg, Germany, his home. It has been 31 years since Mr. Schwack left Europe for the United States, and he has resided in Alexandria nearly all of that time. His father, J. E. Schwack, is still living and is 80 years old. Mr. Schwack sailed from New York on the *Columbia*, Thursday.

M. H. Woodhull, Riverhead, N. Y., has sold out to Ralph C. Brown, Calverton, N. Y. Mr. Woodhull has been in business in Riverhead for 24 years and for the last half of that time has carried on the store

which he has just transferred to another. He intends to remain in Riverhead, but has no business plans matured at present. He proposes to enjoy a vacation during the coming Summer.

Burglars blew open the safe in the store of H. F. Burgess, Fairfield, Me., early in the morning of May 21. A policeman heard the noise and investigated. The burglars, three in number, opened fire on him with revolvers, which was returned. The town was aroused and citizens came to the officer's aid, he being one to three. The burglars escaped. The safe was much damaged, but only the outer door was blown open and only about \$1 in cash from the drawer was secured.

Burglars Blew Open Safe and Got \$300 Worth of Goods.

GALLATIN, Mo., May 21.—The store of William J. Peaslee & Co., Jamesport, this county, was entered, the safe blown open with nitroglycerine, and about \$300 worth of booty secured, last night. The work was done by an expert safe blower. One hundred dollars reward has been offered by the proprietors for the arrest of the burglars.

Tourmaline Mining in India.

INDIAN ENGINEERING says that the far-reaching effect of the disturbances in China is shown by the closing of the only tourmaline mine in Mongmit, a Shan State. There is no demand for tourmaline apparently outside of China, and the Chinese have had other business on hand in the past 12 months. Jade stone mining was similarly adversely affected in the Myit-Kyina District, Upper Burma, the returns being smaller than usual, while the tourmaline mining industry practically disappeared.

DOVER MAKES STERLING SILVER MOUNTS

for ebony goods. If your competitor has been showing some very artistic and graceful shields that have been selling all around yours, it's nine chances in ten that we made them.

To the user of Sterling Silver ornaments of any description we want to say that you haven't seen the best if you haven't seen ours. (Big talk, but we can deliver the goods.)

GEO. W. DOVER,

Maker of Jewel Settings, Metal Ornaments and Jewelry Components.

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



VOL. XLII.

NEW YORK, WEDNESDAY, MAY 29, 1901.

No. 17.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

E. A. Neubauer, Iron Mountain, Mich., was here buying, last week.

Alphonse Judis, San Francisco, Cal., passed through Chicago on his way to New York.

T. Zurbrugg spent Monday and Tuesday of last week in Chicago, calling on business friends.

G. R. Strickland, Fond du Lac, Wis., was here on his way to visit friends in Indiana.

George E. Feagans, Joliet, was a caller on the jewelry and sterling silver trades, last week.

A. L. Sercomb and Mrs. Sercomb have gone to West Baden Springs for a few days' rest.

W. S. Sparrow, of Stern Bros. & Co., returned, Monday, from a call on the trade at St. Louis.

E. A. Harold, formerly with Wallace, Stevens & Co., is a recent addition to the sales force at Rowe Bros.

Sigmund Stern called on the jobbers, last week, making his headquarters at Stern Bros. & Co.'s Chicago office.

R. U. Hendrick, St. Joseph, Mo., one of the old time jewelers of that city, was here, last week, picking up a few things.

V. E. Campbell, Goldendale, Wash., was in town looking after a patent on a gas engine igniter, and incidentally looked over jobbers' lines.

C. C. Burkart, Dixon, Ill., was the buyer of a nice bill of goods during the week. C. W. Fenn, Prophetstown, Ill., was among the buyers here in person.

George D. Lunt left Chicago, Saturday, for a month or two's stay at the Towle Mfg. Co.'s factory, Newburyport, before starting out for the Fall season.

John P. Hess, Fond du Lac, Wis., is opening a branch store at North Fond du Lac. Mr. Hess is a rising young jeweler who has found the business profitable.

Charles A. Olin, Piqua, O., not now in business but widely known as former secretary of The United Jewelers' Guild, dropped in to chat with friends, last week.

Max Nassau, East Chicago, Ind., who but recently started in business, has made the close acquaintance of the railroad men there, it being the end of a railway division,

and has largely increased his trade by doing so.

Fred. Shelby, a W. Madison St. jeweler, and his relative, John Jenkinson, have begun a legal battle in the police court, in which possession of the former's jewelry business is said to be involved.

Lloyd Milnor, president of Spaulding & Co., left Chicago, Friday, for a brief visit at New York, previous to his departure for Europe, where he will make his headquarters at the Paris house of the company.

Otto Youngs, 16; J. M. & A. C. Johnstones, 11, was the base ball record of last week. The home run of Frank Kucera, first base playing of J. Kucera and catching of Wilder Harris, all of the Youngs, were the features.

M. Bazzett returned, Wednesday, from a two weeks' outing at Paw Paw Lake, near St. Joseph, Mich., accompanied by a monster packing box of monster fish—pickerel, weighing up to 10 pounds, and bass by the score, ranging 2 to 3½ pounds. It was a Nimrod record hard to beat.

H. C. Graff, of Otto Young & Co., is back from Oshkosh, Wis., where he had spent a week on Lake Winnebago and Fox River boating and fishing. Vacations at Otto Young & Co.'s start June 1, when the forces will alternately be scattered about the country from Bar Harbor to Pasadena.

Otto Stumpf & Co., 183, 185, 187 Dearborn St., have filed articles of incorporation with the Secretary of State; capital stock, \$25,000. Mr. Stumpf is president of the new corporation. He was 20 years with Otto Young & Co., and for the last two years has been in business for himself. The new quarters of the company, into which they moved last week, are three times the size of those formerly occupied. The incorporation is for the purpose of branching out into larger fields and doing a general jobbing trade. They will make an active canvass for the business of the regular trade.

A little fact and a lot of fiction served to make a sensational item in the daily press, last week. The fiction reads: "Seventeen gold rings were stolen from the show window in the store of the Goodrich & Potter Co., last evening, and a huge rat is suspected of having committed the theft. The total value of the rings, some of which were diamond, is \$500. A watchman passing the store at 10 o'clock in the evening saw the rat pick up a diamond ring and crawl into a hole with it. The manager was notified and found 17 rings were missing." Mr. Goodrich said to THE JEWELERS' CIRCULAR-WEEKLY representative: "This is all exaggeration. A rat nibbled

some of the tickets of the rings in the window and a few of them slipped under the velvet cloths in the window. That was all, and no damage was done, no ring lost."

Kansas City.

R. U. Hendrick, St. Joseph, Mo., visited in the city, last week, en route for Chicago.

W. R. Powell, Fort Scott, Kan., expects to go into business here about July 1, in the Hewson building, Walnut St.

The Meyer Jewelry Co. have furnished a number of solid silver ladles for souvenirs for the Master Plumbers' Association meeting in Kansas City, in June.

J. R. Mercer accompanied Mrs. Mercer and a party of friends as far as New York, from which port they sailed on the *Pretoria*, May 25, for Hamburg. Mr. Mercer will return to Kansas City and join the party abroad Aug. 1.

The Jaccard Jewelry Co. are getting out the invitations for the ball to be given by the Mystic Shriners, June 12. The same company have engaged J. H. Halluer, who is said to be one of the finest watchmakers in the country. The company have secured the contract to furnish the invitations for the commencement exercises of the Central High School and Manual Training High School, Kansas City, and Woodland College and the Independence High School, of Independence, Mo.

Out of-town merchants who called on the local market last week were: S. J. Huey, Excelsior Springs, Mo.; L. Hoffman, Leavenworth, Kan.; H. P. Hall, Carthage, Mo.; L. Medede, Richmond, Mo.; J. S. Reed, Milan, Mo.; H. W. Tibbals, Oskaloosa, Kan.; Mr. Dollinger, of Stuck & Dollinger, Richmond, Mo.; S. F. Ricker, Emporia, Kan.; J. W. Phillips, Chanute, Kan.; G. H. Hayes, Goffs, Kan.; L. W. Kiel, Rocky Ford, Col.; E. E. Lawrence, Stanberry, Mo.; W. R. Powell, Fort Scott, Kan.; W. S. Ford, Parker, Kan.; L. D. Everhardt, Warrensburg, Mo.; E. Hostetler, East Lynne, Mo.; T. L. Bassett, Higginsville, Mo.; E. P. Noah, Warrensburg, Mo.; Eugene Freeman, Paola, Kan.; R. C. Libby, Weir City, Kan.; J. A. Conn, of Conn & O'Donnell, Cameron, Mo.

Thomas Fried, who has a store at South Omaha, Neb., was reported missing last week, and search was made for him without result. He closed his store to go on a fishing trip. As he apparently was doing a paying business there was no known reason for him to run away.

Cincinnati.**TRADE CONDITIONS.**

About all the jobbers are home buying goods. The town is full of eastern representatives. The jobbers are buying fairly well. The factories are still busy with repair and order work.

L. Loeb, of Herman & Loeb, will take a short vacation next week.

A. Clooney and G. A. McCarthy, Maysville, Ky., were in town, last week, buying goods.

Wallace Miller has started out on his second trip with a line of diamond locket and pearl pendants.

Dorst & Co. have had a good medal season and had also their share of college and university pins and badges.

A. P. Honer is making extensive improvements by papering and painting his store, prior to adding a new \$300 burglar proof safe for his new stock.

The first base ball game of the season among the jewelry nines will take place at the Ball park, June 8, between the Noterman nine and the Jewelers nine. William Pfleger is captain of the Notermans and Irve Herman, of the Jewelers. They are distributing tickets.

The Miller Jewelry Co. have completed a magnificent gold badge for the Chief of Police of Evansville, Ind. The order was taken by a local jeweler. It weighs 80 pwt., is 3x3½ inches, and cost about \$385. It is beautifully enameled and set with diamonds, rubies and sapphires.

Denver.

T. J. Lewis, of the Lewis Jewelers' Supply Co., is on a trip to the neighboring States.

Toney Lubelski, Colorado Springs, and John Auert, Lafayette, were in town on business last week.

Columbus, O.

Dr. J. D. Marshall, proprietor of the Peerless Electric Plating Co., Hamilton, has made an assignment for the benefit of creditors, the debts being about \$600 and assets, \$1,000. It is said the trouble was brought about by some of the employees. Dr. Marshall says that he will straighten matters out and lift the assignment.

The friends of Thad. Ackley, the well known Warren, O., jeweler, will sympathize with him in the death of his wife, Mrs. Hannah Ackley, which occurred Wednesday morning last, after an illness of six weeks, though she had been confined to her bed only two weeks. Mrs. Ackley was about 45 years of age. She was married to Mr. Ackley on her 18th birthday and at once took a great interest in the jewelry business. Although having family duties which she faithfully discharged she spent much time in the store and was a great aid in the conduct of the business. Six children, all boys, survive her and mourn their loss with the husband and father. Mrs. Ackley was the first worthy matron of Morning Light Chapter, Order of Eastern Star, in Warren, and was a member of the Bell-Harmon Relief Corps.

George Ross, who was arrested in Cincinnati some time ago on the charge of being one of the men who robbed the jewelry store of W. S. Tussing, this city, had his trial last week and was convicted of highway robbery. It will be remembered that John Tussing, the clerk, was compelled at the point of a revolver to retire to a rear room and then one of the men took a tray of watches from the safe and ran to the door, where another man awaited. Ross is believed to be the man who stood at the door, although the strongest evidence they had against him

Sapphires. Baroque Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Chrysopras.

Garnets.

CONSTANT VAN REETH,
Importer and Cutter
of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING
A SPECIALTY.

509, 511, 513 RACE STREET,
CINCINNATI, OHIO.

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in
the line of

Photo Jewelry and Buttons

It quotes lowest wholesale
prices.

WE MANUFACTURE EVERYTHING
we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show
you how to increase your income.

**Photo Jewelry has come to stay. If you
want to be in it, you must carry it.**

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

was the fact that he had some of the goods in his possession, but he claims that he purchased them of another colored man, a stranger to him. While this man may be the one who stood at the door, it is believed that the other and more dangerous one of the two is still at large. The value of the goods is placed at \$465.

Carl Baron spent a portion of last week with friends in Indianapolis.

Bancroft Bros. had a special sale of silver the past week. This is the first special sale they have had since they have been in business.

H. G. Bradford, formerly with Albert H. Bonnet, is now on the road for Henry Hahn & Co., Cincinnati. He was in Columbus, calling on customers, last week.

While working with a gun Charles Schafer, a Portsmouth jeweler, let an iron rod slip in some manner and it passed entirely through his hand and one of his fingers. The wound is very painful, but not dangerous unless blood poison should result.

W. W. Murdock, jeweler and optician, Washington C. H., O., has filed a petition in bankruptcy in the United States Court. He places his debts at \$2,824.57 and assets, \$615. The only creditors in Columbus are the daily newspapers and a printing house or two.

There is a disposition on the part of some of the jewelers of the city to close their stores at 6 o'clock, Saturday evening, instead of keeping open until 9 or 10 o'clock, as has been the custom in the past. It is not known, however, whether the unanimous consent of the dealers can be obtained or not.

F. R. Cross has been appointed chief inspector of watches of all the electric roads controlled by the Appleyard syndicate, six in number. They extend from Dayton to Urbana, Columbus to Springfield, Columbus to Newark, Columbus to Washington C. H., Urbana to Bellefontaine and a proposed line from Urbana to other points.

San Francisco.

M. Schussler & Co. removed to their new quarters in the Spreckels annex, on the 27th.

Among the visiting jewelers in San Francisco last week were: F. F. Daunt, of Merced; G. G. Daunt, of Petaluma; F. W. Carter, of Santa Rosa; E. W. Wright, of Bakersfield, and John T. Lowe, of Hollister.

Owing to the death of his father George A. Brown, the representative of A. I. Hall & Son in the Pacific Northwest, has resigned. E. V. Saunders will go north for this trip and in the meantime Mr. Hall is desirous of getting some one to take his place.

Pacific Coast Notes.

A. Howard, Oroville, Cal., is seriously ill.

Y. H. Boudreau, watchmaker and jeweler, formerly of Modesto, Cal., opened a jewelry store at Truckee, Cal., last Monday.

The Hohman Jewelry Co. have opened a watch and jewelry repair establishment at 631 Main St., Riverside, Cal. This firm had been in business in Oklahoma.

Advices from Honolulu, Hawaii, state that the residence of Mr. Warner, a jeweler of that city, was destroyed by fire, May 9.

Herschel Botfield, formerly a jeweler of Sanger, Cal., but lately engaged in the jewelry business at Bakersfield, Cal., has sold out his interest in the latter place and expects to visit the Pan-American Exposition, next month.

Marvin Wright, the well known pioneer jeweler of Marysville, Cal., died recently in that city, after a general breaking down, due to old age and debility. The deceased settled in Marysville during the year 1853 and had witnessed the ups and downs of the city since it was a mere mining camp. For a number of years he was a member of the firm of Canfield & Wright, who did a prosperous jewelry business in Marysville. He was a native of New York and aged 72 years.

St. Louis.

D. Lerner has opened a new jewelry store at 8th St. and Franklin Ave.

Joseph McKenna, of the Bauman-Massa Jewelry Co., has returned from his vacation of two weeks spent at San Antonio, Tex.

Two new jewelry stores have recently been opened in East St. Louis, one by J. Liebenstein and the other by John Gibbons.

Samuel Eisenstadt and Joseph M. Friede, of the Eisenstadt Mfg. Co., have returned from a successful trip through the southwest.

Charles Mauch, Marshall, Mo., was here for a few days last week, visiting his brother, Herman Mauch, the well known jeweler on Franklin Ave.

The St. Louis branch of the Geneva Optical Co. has opened in the Oriel building, 6th and Locust Sts. It is already doing a nice business, with Manager McKee in charge.

Minneapolis and St. Paul.

S. Dobrin, Washington Ave. S., Minneapolis, has moved to a few doors below his old location.

Frank Glickauf has left the employ of A. I. Shapira & Bro., St. Paul, and has gone to Chicago to take a position with Brown & Winterberg.

W. B. Murray, late of Mowrey, Murray & Leavitt, has gone to Chicago for a week. From there he will go to Detroit, and later to Jackson, Mich.

J. W. Meisen, 1007 Main St. N. E., Minneapolis, has started a closing out sale of his stock. He will shortly move to Benson, Minn., where he has bought out the business of Frank Lueck.

Among the dealers in the Twin Cities from the country last week were: J. H. Mosher, Barnum, Minn.; W. W. McGuire, Northfield, Minn.; Mr. Lovgren, Wheaton, Minn.; L. Salet, Mankato, Minn.; A. O. Hulberg, Two Harbors, Minn.; William Krohn, Annandale, Minn.

Rentz Bros., Minneapolis, have just completed turning out 275 badges for the souvenirs for the National Military Surgeons' convention, to be held in St. Paul, next month. The badge consists of a red, white and blue ribbon, surmounted by a bronze figure, and with a red cross in white enamel on a bronze base at the foot.

A stranger in the jewelry store of B. Bank, Minneapolis, became obnoxious and was finally requested to leave the store. He became angered and struck the clerk a severe blow, rendering him unconscious. He then proceeded to help himself to rings from the show case and departed. A crowd outside surrounded the man to hold him, but his threat to treat them as he had the clerk was sufficient and they let him go.

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In Complete
Table Service—

French Gray
Finish.



COFFEE SPOON.

TOWLE

MANUFACTURING CO.,

CHICAGO.

NEWBURYPORT, MASS.



Pittsburgh.

G. B. Barrett is at Cambridge Springs, Pa., on a short vacation.

M. Steinberg has opened a retail store at 2205 Fifth Ave., in the Soho district.

W. W. Brillhart, a prominent jeweler of this vicinity, has opened up in Indiana, Pa.

Rosenthal & Co., wholesale dealers, have started in business at 1403 Fifth Ave.

Jacob Grafner, who has been ill with typhoid fever, has recovered sufficiently to return to the store.

Miss Maud Beacom, entry clerk for the G. B. Barrett Co., is spending several weeks with friends in St. Paul, Minn.

Gus. Redman, an old time jeweler, whose place of business is in the Mellor building, will sell out, to retire on account of ill health.

George W. Biggs, the former well known jeweler of Smithfield St., is now in the employ of the Barrios Diamond Co., Fifth Ave.

Aaron B. West purchased the stock of Robert G. Laughlin, 339 Sixth Ave., at auction sale, on May 20, for \$3,150. The sale has been confirmed by the court.

Charles La Seclé is now superintendent of the W. J. Johnston Co.'s factory in the Verner building. Mr. La Seclé is well known in the east, having been prominently identified with the gold factories in Newark, N. J. He was lately with Hayes Bros.

Marsh & Brown is the firm name of the new wholesale firm who have opened up a handsome store room in the Bijou building, Penn Ave., Room 202. James R. Brown enjoys an extensive acquaintance among the trade as far as the Pacific coast, having represented Riley, French & Heffron, North Attleboro, for several years. Mr. Brown, before his connection with the above named firm, was with G. B. Barrett since boyhood. C. C. Marsh was formerly in business in Sistersville, W. Va., and recently of The Miller Jewelry Co., Cincinnati, O. The new firm will start with an excellent stock of every line of goods, besides making a specialty of N. H. White & Co.'s watches.

Indianapolis.

C. K. McCain is settled in his new store on Main St., Kokomo, Ind. McCain owns the building, in which he has one of the prettiest jewelry stores in the State.

In the early Fall, George G. Dyer and his sons, John and Charles, will start a new business, for the manufacturing of class pins, diamond mountings and high class carved work.

May 22, George G. Dyer sold out his manufacturing jewelry business to Homer Cooper, who was formerly watchmaker for J. C. Sipe. The new firm will be Cooper & Co., and will do a retail and manufacturing business at the old quarters, which will be refitted and a new retail stock put in.

Buyers in the city last week included: C. M. Arnkens, Frankfort, Ind.; A. A. Garner, Lebanon, Ind.; J. and D. Rosenbaum, Anderson, Ind.; George A.

Fletcher, Fairmount, Ind.; W. O'Rear, Jamestown, Ind.; B. Maier, Edinburg, Ind.; Mr. Bishop, of G. W. Bishop's Sons, Walton, Ind.

Joseph Alpaw, Newcastle, Ind., has brought suit against Wait M. Heaton, of Knightstown, for \$5,000 damages for personal injuries. Heaton stabbed Alpaw on the streets of Knightstown on account of a difficulty over rent of Heaton's farm, on which Alpaw lived. The case against Heaton for assault with intent to kill has been dismissed after one trial and a disagreement by the jury. Wait M. Heaton is a member of the wholesale jewelry firm of Heaton, Sims & Co., Indianapolis.

Pacific Northwest.

Mr. Byrd has opened a jewelry store at Almira, Wash.

S. R. Coup, Butte, Mont., visited Spokane, Wash., last week.

Joseph Mayer & Bros., Seattle, Wash., are to erect a gold refinery.

The Miller Jewelry Co., Everett, Wash., have moved to a new location.

J. E. Parker, Morristown, N. J., with his wife, is touring the northwest.

L. C. Hendriksen, Portland, Ore., was a visitor at The Dalles, last week.

Mr. Hames, of Hames & Dibek, Lewiston, Idaho, is visiting at Magnolia, Idaho.

H. A. Miller will engage in the jewelry business at Marysville, Wash. He will erect a new building for the purpose.

There is an opportunity in Joseph, Ore., for a good jeweler. At present the nearest repairer is over 50 miles from that place.

G. W. Harris, formerly of La Grande, Ore., now a prominent Cove, Ore., business man, was a visitor at La Grande, Ore., last week.

Some fine window displays of mantel clocks are to be seen just now in Portland. This branch of the trade has been quite good recently.

W. C. Chamberlain, New Westminster, B. C., has received a very handsome show case for his jewelry establishment. The

woodwork is solid black walnut with very fine piano finish. The handles of the drawers and easily raised windows are all of solid turned brass.

The tower of the Tacoma, Wash., city hall is suggested as a suitable place for a public clock to replace the one recently destroyed by fire.

The Martin Jewelry Co., Walla Walla, Wash., have moved into their new store, which is centrally located and fitted up in an elegant manner.

B. N. Keene, North Yakima, Wash., recently suffered quite a loss by burglars breaking into his store and looting it of watches and jewelry.

The output of the Yogo sapphire mines in Fergus county, Mont., promises to equal, if not exceed, that of last season. All the stones mined are readily disposed of. All of them go to London.

Cleveland.

Captain R. E. Burdick is on a European tour of six weeks' duration. He is expected home the first of July.

H. W. Burdick, of Bowler & Burdick Co., and George W. Scribner, of Scribner & Locher, represented Cleveland jewelry jobbers on the Wholesale Merchants' trade extension excursion through northern Indiana, last week. They went almost to the suburbs of Chicago and report excellent results for the local wholesale trade.

Last week Detective Schmunk brought from Cincinnati James Murphy, of Memphis, Tenn., and J. N. E. Whitney, of Cleveland, who were arrested at Cincinnati on the charge of having broken into the show case of Arnstine Bros. & Mier, on Euclid Ave., and stolen 16 watches. The watches were found in possession of the men when they were arrested.

S. D. Hearn has opened a barber and jewelry shop at North Birmingham, Ala.



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GOLDEN OAK, FLEMISH
AND MAHOGANY.

20 Good Selling Patterns

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\$67.00 to \$465.00.

STOCK READY FOR DELIVERY.

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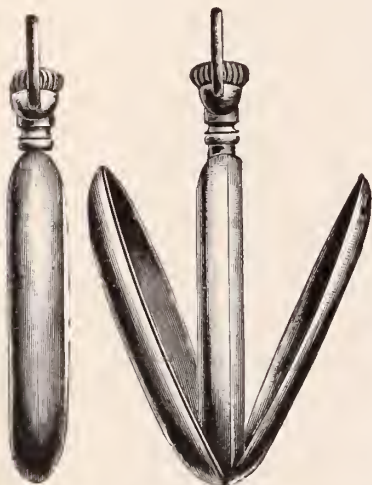
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DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

Trade Gossip.

The Victory button back, the new patent recently issued to Gebhardt Bros., Cincinnati, O., is making great strides in the west. This button back caught right on and has been going ever since.

The George A. Dean Co., Attleboro, Mass., after 40 years of continuous experience in the manufacture of watch chains, are now in a better position than ever before for the production of fine goods. They have a most interesting line for the season, and their advertisement on another page will be read with interest by buyers.

By a most unaccountable typographical error, the patent number in the advertisement of the D. F. Briggs Co., Attleboro, Mass., as it appeared in these pages, was made to read "428,477, May 20, 1890," whereas the number should have been printed "428,447." The D. F. Briggs Co. control this patent for an adjustable bracelet, the "Carmen," one of the hits of the year in the jewelry trade, and, as announced, they will protect their interest in it against all infringers.

The line for this season produced by Regnell, Bigney & Co., Attleboro, Mass., is unprecedentedly extensive, comprising large assortments of numerous lines now in great demand. This house are noted for the timeliness and salability of their line, which is constantly being added to, so that there is no time when it will not well repay buyers to give it a thorough inspection. Their advertisement on another page is but a reflection of the fine display the firm have to present to this season's buyers.

Greenwood & Chase, a new firm of manufacturing jewelers, at 9 Calender St., Providence, R. I., have equipped their factory with up-to-date machinery, and they produce a nice, clean, low priced line of white stone and imitation turquoise jewelry. The line is very attractive, being in well finished settings and in patterns that simulate the most expensive jewelry. T. F. Greenwood, who has charge of the manufacturing department, has had many years' experience as foreman and designer in some of the most progressive houses and has the reputation of being one of the best designers in his line, while H. P. Chase is an experienced manufacturer, being versed in those economies of manu-

facturing which are common to all branches.

An unusual opportunity for a jeweler wishing to locate in a New England town is offered by E. M. Dickinson, North Adams, Mass., whose jewelry business in that city is now for sale. The business offered by Mr. Dickinson was established in 1882 and has been growing since that time. Mr. Dickinson has been conducting an auction sale since May 15, and will sell his fixtures and reduce his stock to suit the convenience of the purchaser.

A line of hand carved gold rings which represents the highest grade of workmanship, combined with artistic merit, is that manufactured by C. P. Goldsmith & Co., 33-43 Gold St., New York. These rings, which are well known throughout the trade as products distinctly different from those made by any other house, number a wide range of subjects from Renaissance pierced and scroll designs to carved heads and figures in large variety. They are made in signet form for ladies and gentlemen, as well as for mounting with diamonds and other stones. The same hand carved effect is carried out in other forms of jewelry, such as scarf-pins and the like, of which this firm produce some exquisite examples. Retailers who have a demand for high grade jewelry of this type will do well to ask their jobbers to show them these goods.

The new patent compact silver chest, which the American Morocco Case Co., 131 W. 31st St., New York, have just placed on the market, presents several notable improvements over those heretofore known. A tray to contain 24 knives is fitted into the top of the chest in such a way as to be easily removable by a single motion, so that the tray can be used elsewhere for display purposes, if desired. The tray makes it possible to display 24 knives so that the entire handles of all the knives are visible. By a novel construction of the tray the knives are so fitted into it that they are held in position by the blades, so that no part of the handle is covered. Another advantage of this device is that the chest looks complete with one dozen knives, instead of the two dozen, so that a customer desiring six dozen sets instead of seven dozen of flat ware can use this chest. The size is the same as the compact boxes heretofore on the market, while the price is but slightly greater.

The Francis Engraver

In the Northwest corner of Graphic Arts Building, at the Pan-American Exposition, one can get a true conception of the state of the art-producing engraving machines. The Francis exhibit shows all important types of machines since 1879.

One machine actually assembled from barrels of scrap-iron and old brass, where dismembered parts of machines made from 19 to 22 years ago were thrown, is used in cutting just such little flat samples as are distributed as evidence of the value of a machine.

The intrinsic value of this old Francis, as measured by the price obtained for many others sold for old iron and brass, is thirty-seven cents. The samples it cuts are equal to any I have ever seen sent out in Guarantee Envelopes.

Let those who accept samples as evidence of the utility of a machine, and those who deny my statement that "Samples Prove Nothing," state what they do prove to a man who would plank down seventy-five dollars for the machine that cut them.

Send for booklet.

Address, **A. E. FRANCIS**, Pan-American Exposition, Buffalo, N. Y.
or 780 Cedar Ave., Cleveland, Ohio.



Mounted
Diamonds.

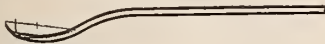
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63 MAIDEN LANE, NEW YORK.
Diamond Mountings.
BROOCHES A SPECIALTY.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

The Latest Patents.

ISSUE OF MAY 21, 1901.

674,446. SPOON. PETER MARX, New York, N. Y. Filed Mar. 12, 1900. Serial No. 8,379. (No model.)



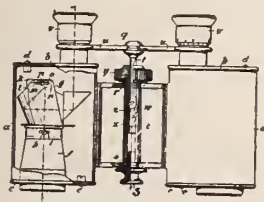
In an eating and drinking spoon, a spoon-howl shaped for eating purposes in combination with a spoon-handle and a duct or passage connecting the tip or end of the handle with the inside of the spoon-howl.

674,448. FITTING FOR EYEGLASSES OR SPECTACLES. PAUL MOEWS, Detroit, Mich., assignor to the Michigan Optical Company, same place. Filed Aug. 27, 1900. Serial No. 28,190. (No model.)



In spectacles or eyeglasses, the combination of the lens, and a fitting therefor comprising a body portion, an ear secured to the lens, and a connection between the body and ear projecting from one side of the body a considerable distance in substantially the plane of the lens and hearing against the edge of the latter forming the lens-hracc.

674,465. PRISM-TELESCOPE. CARL HENSOLDT, Wetzlar, Germany. Filed Nov. 12, 1900. Serial No. 36,229. (No model.)



In a telescope, the combination with a pentagonal and a triangular prism arranged so that the adjacent edges of the latter are slightly raised or out of line with those of the former by which vertical and parallel displacement the entrance of indirectly-disturbing reflections is prevented, of a supporting and clamping device for said prisms and means for permitting axial and lateral adjustment of the prisms with regard to the telescope.

674,527. SPECTACLES. JOHN WAGNER, Utica, N. Y. Filed July 14, 1900. Serial No. 23,623. (No model.)



The combination in spectacles of the main frame, the reversible, supplemental frame or mount, a hall-and-socket joint connecting the main frame and supplemental frame, and means for permitting the reversal of the supplemental lens or mount.

In spectacles, the combination of the nose-pad base having a socket, and the adjustable bridge-piece having a removable pin securing the bridge-piece in the socket, and a pad securing the pin in position.

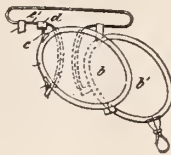
674,576. TELESCOPE. BRADLEY A. FISKE, New York, N. Y. Filed May 5, 1900. Serial No. 15,563. (No model.)



An improved, self-contained, portable telescope or analogous optical device comprising a pair of connected parallel tubes, connected at their lower ends and communicating with each other at their lower ends, a reflector carried by one of said tubes near its upper end for receiving approximately horizontal light-rays and deflecting

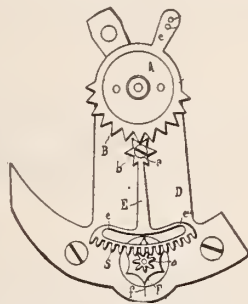
them downward within said tube, an eyepiece connected to the corresponding end of the other tube, an objective, means for causing the light-rays deflected by the reflector to enter the eyepiece, whereby the instrument will be maintained in a vertical position in observing a horizontal field, and means for manually adjusting the inclination of the reflector.

674,690. FOLDING EYEGLASSES. ALEX. WIENRICH, Berlin, Germany. Filed Aug. 30, 1899. Serial No. 728,948. (No model.)



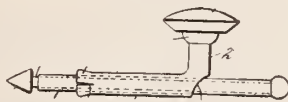
In a pair of folding eyeglasses the combination of the lenses, means for supporting the same on the nose, means for hinging one of said lenses to said supporting means on an axis arranged in the plane of the lenses and a spring-actuated catch for holding the hinged lens in operative position arranged to engage the edge thereof.

674,712. REGULATOR FOR WATCHES. HENRI SANDOZ, Tavannes, Switzerland. Filed Jan. 4, 1901. Serial No. 42,050. (No model.)



In combination, the regulator-ring having the tailpiece to engage the balance-spring, and having teeth, the small pinion engaging said teeth, an arm connected with the small pinion, a segment connected to the said arm and a rotary device for moving the said segment.

674,730. BUTTON OR STUD. JAMES CAMPBELL, Providence, R. I., assignor to O. C. Devereux & Co., same place. Filed Mar. 30, 1901. Serial No. 53,629. (No model.)



A button or stud comprising a hollow shank having a laterally-extended portion, spring-fingers formed at the terminal end of said laterally-bent portion, and a sliding shoe fitted within the laterally-extended portion of the post and provided with a neck or contracted portion to accommodate the spring-fingers at the end of the laterally-extended portion.

674,741. CUTLERY-BLANK. JOHN R. PATTERSON, Cottonwood, Idaho. Filed Sept. 10, 1900. Serial No. 29,592. (No model.)



As a new article of manufacture, a blank for an article of cutlery formed in a single piece of metal and having a handle portion, lateral extensions upon opposite sides of the handle and at points between the ends thereof, and a tongue projecting from each extension and formed by slitting



UPHELD BY ITS RECORD.

Very cheap 14-k. cases having come on the market to take the place of the low-gold article, by the advice and for the benefit of our patrons we have taken advantage of the dull season to make a quantity of them. Our price, a little cheaper than the cheap maker's. 0 and 6 sizes are now ready.

In contrast, we are finishing a large variety of jewel cases with rose appliqué work, which will shortly be put on the market.

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The
National
Self-
Winding
Clock

Is
ALL
Inside
of the
Case

**Winds
Itself
AND
Strikes
Too**

No Outside Wires Necessary

**Lever Movement
Has Balance Set in Jewels
SLIDING "Contact" (Perfect)**

**WILL RUN IN ANY POSITION
OR WHILE BEING CARRIED
FROM ONE ROOM TO ANOTHER**

GUARANTEE Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.

We guarantee our batteries to run the clock one year without renewal.

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A very fine line of Fish-Scale Bags. We have original ideas in this line. You need them in your stock. What do you say to a few White Enameled Buckles, suitable for Graduation or Summer wear? These are too pretty to stay in stock, and just what you want. We send you samples for one cent. A postal brings them.

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Sample Office:
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11 Maiden Lane,
NEW YORK.

the handle longitudinally, said tongues being adapted to be bent inward upon the extensions, thereby forming hooks.

DESIGN 34,521. BADGE. EDGAR L. LOGEE.



Providence, R. I. Filed Mar. 28, 1901. Serial No. 53,365. Term of patent 7 years.

DESIGN 34,522. BADGE. EDGAR L. LOGEE.
Providence, R. I. Filed Apr. 11, 1901.



Serial No. 55,429. Term of patent 7 years.
DESIGN 34,524. HANDLE FOR SPOONS,
FORKS, OR SIMILAR ARTICLES.
WALTER L. WILKS, Wallingford, Conn., as-



signor to the Simeon L. & George H. Rogers Co., same place. Filed Apr. 22, 1901. Serial No. 57,020. Term of patent 7 years.
DESIGN 34,525. HANDLE FOR SPOONS,
FORKS, OR SIMILAR ARTICLES.
WALTER L. WILKS, Wallingford, Conn., as-



signor to the Simeon L. & George H. Rogers Co., same place. Filed Apr. 22, 1901. Serial No. 57,021. Term of patent 7 years.
DESIGN 34,526. SPOON. ALINE PHILLIPS,



Seattle, Wash. Filed Apr. 5, 1901. Serial No. 54,545. Term of patent 3½ years.

DESIGN 34,527. JEWEL-CASE OR SIMILAR ARTICLE. HARRY TUSTIN THOMAS, Baltimore, Md., assignor to John A. Dobson &



Company, same place. Filed Apr. 25, 1901. Serial No. 57,506. Term of patent 3½ years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued May 20, 1884.

298,744. EYEGLASSES. ERNEST GOLDBACHER, New York, N. Y.

298,747. KEYRING. E. P. HOFF, New York, N. Y.

298,762. EARRING. H. G. MACKINNEY, Providence, R. I.

298,767. FOUNTAIN PEN-HOLDER. JAMES MORTON, New York, N. Y.

298,829. TABLE-KNIFE. A. W. COX, Newark, N. J.

298,906. WATCHMAN'S TIME DETECTOR. C. G. SPENGLER, Hoboken, N. J., assignor to the Electric Patrol Indicator Co., of New York.

298,976. PLAQUE-HOLDER. D. M. IRELAND, Waterbury, Conn., assignor of one-half to H. A. Matthews, same place.

298,987. EAR-ORNAMENT FASTENER. GEORGE KREMENTZ, Newark, N. J.

298,993. COMBINED BUTTON AND CUFF-HOLDER. C. H. LOWELL, Boston, Mass.

299,011. WATCHMAN'S ELECTRIC RECORDER. JEROME REDDING, Malden, assignor to himself and Harvey Redding, Malden, Mass.

299,028. BUCKLE. D. L. SMITH, Waterbury, Conn., assignor to the Waterbury Buckle Co., same place.

299,051. FINGER-RING. RUDOLF BRETTNER, New York, N. Y.

299,069. MACHINE FOR ATTACHING BACKS AND FRONTS OF ARTICLES OF JEWELRY. JOHN HAGERTY, Providence, R. I., assignor to Cooke & Eddy, same place.

299,071. WATCH-CHAIN BAR. JOHN HOAGLAND, Providence, R. I., assignor to Pearce & Hoagland, same place.

Designs issued May 17, 1887, for 14 years.

17,348 and 17,349. WATCH-CASES. FREDERICK RAPP, Chicago, Ill.

Designs issued May 22, 1894, for seven years.

23,280 and 23,281. CUPS. MARTIAL REDON, Limoges, France.

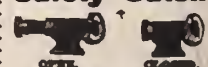


THE WASHBURN MAGIC NUT,

PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 16k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,
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THE WASHBURN Safety Catch



FOR BROOCHES.
Can be applied to any work where Pin
Tongues are used.

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We call the attention of the Trade throughout the country to our line of

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Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

WORKSHOP NOTES.

Practical Gold Test.—The simplest way for distinguishing genuine gold from a gold-like alloy consists in rubbing an ordinary flint stone on the article to be tested until a lustrous metallic coloring remains on the former. Now hold a burning strongly sulfurized match to the rubbed-off material. If it disappears from the flint stone the article rubbed on it was not of gold.

Resistive Lacquer on Copper.—A lacquer, which, to a certain degree, resists heat and acid liquids but not alkaline ones, is obtained by heating fine, thickly liquid amber varnish, whereby it is rendered sufficiently liquid to be applied with the brush; the copper article is coated with this and left to stand until the lacquer has dried perfectly. Next, the object is heated until the lacquer commences to smoke and turns brown. If the operation, as described, is repeated twice, a coating is finally obtained, which, as regards resisting qualities to acid bodies, excels even enamel, but which is strongly attacked even by weakly alkaline liquids.

Soldering Aluminium.—The soldering of aluminium with ordinary solder is known to present difficulties, because, as experiments have shown, a thin, almost invisible layer

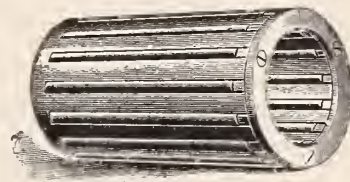
of oxide is always present on aluminium, which prevents the solder from adhering to the metal. The layer forms so rapidly that a dividing of the surface for soldering is useless. Nor have acids and fluxes produced any satisfactory results so far. These difficulties are obviated by admixing to the solder an alloyed flux consisting of phosphorus and tin, whereby the layer of oxide is removed during the soldering, until the combination has taken place. In consequence of the exceeding heat conducting capacity of aluminium, it is advisable to keep the soldering iron very hot and to heat the parts to be soldered.

Broken End Stones.—Sometimes, in the ordinary Swiss watch, one of the ends of the balance will be found broken; to replace the upper is but a slight job, as the steel disk that holds the regulator as well as the end stone can be removed; if, however, the repairer cannot find among his stock of material an end stone of just the right size, he may be bothered. He has two modes open to him: He may reduce the stone in the lathe, provided he has a diamond tool, being careful to keep the diameter such that the face of the stone shall not rest on the jewel; if the only stone that he can find near the right size is too thick, the trouble becomes

greater, as the steel cover is generally hard, it is difficult to enlarge the hole depth by any steel tool without first drawing the temper, and this implies repolishing—a tedious process. The remedy is to use a copper wire, rounded on the end with oilstone powder, the steel cover being set up in the lathe, and the drill being run either with a bow or in the lathe. Where the lower stone is broken, the task is much easier, as the brass cap may be easily enlarged.

Cloisonné Glass.

“**CLOISONNE** glass” is one of the latest productions in Europe. It is said to be an improvement on stained glass, which it is intended to supersede. The design is worked out in double brass wires, and the interstices are filled with particles of colored glass. The whole is then cemented to a sheet of glass by translucent material. A second sheet of glass is then placed over the work, so that the design is practically sandwiched between two layers of glass. Cloisonné glass has a smooth surface on either side; it cannot be bent or become loose, and the thinness of the metal strips when compared with leaded work has the advantage of admitting more light.

M. & G.
M. & G.M. & G.
M. & G.**Mossberg & Granville Mfg. Co.,**150 NASSAU STREET,
NEW YORK.**Jewelers' and Silversmiths' Machinery.**

We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR
SPECIALTIES:
**ROLLING
MILLS**

FITTED WITH THE

MOSSBERG
Roller Bearings.

M. & G.
M. & G.M. & G.
M. & G.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with **THE JEWELERS' CIRCULAR-WEEKLY** regarding any advantageous device or plan that they are utilizing in connection with their business.

the belief of a man's veracity, integrity and virtue.

Commercial Credit: Trust, a transfer of goods or chattels in confidence of future payment. When the merchant gives credit he sells his wares on an expressed or implied promise that the purchaser will pay for them at a future time. The seller believes in the solvability and probity of the purchaser and delivers his goods on that belief or trust; or, in other words, gives him credit.

A good credit standing is worth striving for, and should be the goal for which every individual or firm should aim, and once gained should be guarded as closely and carefully as they would their own homes, as it means honor, reputation and business success. Many firms—those that know the importance of good credit—are negligent and indifferent to their credit standing, and think because they have a capital back of them, that they can pay their bills or accounts at their own convenience, and in the large majority of cases have their own way. A person or firm is not good in a credit sense, no matter what they are worth, if they do not pay their accounts when due. A nation's standing in the world is measured by its credit. The commercial standing of an individual or firm depends upon his or their credit.

It is a well known fact that the large majority of merchants in the small towns and villages and even in large cities are men with no especial training in their respective business callings. If a young man decides that he wants to become a lawyer, doctor or minister, he knows that he must have the necessary schooling and training, but if he is going to be a merchant he thinks all that is required is to secure a position in some store, and it does not make any difference whose store as long as he gets started, as many people appear to think because a man is in business he must be making money and knows how to run a successful business. Once started, he is taught to do things according to the proprietor's methods, whether right or wrong, and very generally wrong. The main reason for so many failures is ignorance of the first principles of doing business in an intelligent and systematic manner. Mr. Harlow N. Higginbotham, in one of his articles, has said the successful credit man was born, not made, and we think this remark will apply equally well to the successful merchant.

The credit question is one of the live issues of the present times. Every intelligent and up-to-date merchant or firm has a credit man or some person to look after this branch of the business. Nearly all large firms and corporations have

thoroughly organized and well equipped credit departments and the credit man is one of the important factors in such concerns. You cannot pick up a paper or trade journal reporting the proceedings of any business convention but you will find the subject of credit mentioned. This is entirely due to the efforts of the national and local associations of credit men, and certainly shows that they are making headway. Credit men are, to a very large extent, entrusted with the financial well being of their respective firms, and how to discharge the duty so as to incur a minimum percentage of loss is one of the most difficult problems. A minimum percentage of loss is thus quoted because all experience teaches that, notwithstanding the best efforts and caution, loss there *will* be, and the business man, in making his estimates for the future, acknowledges this probability by making the probable loss a feature of his calculations.

JEWELERS' IDEAS AND SCHEMES.

A New York jeweler has adapted the "work done while you wait" idea to his business. People are familiar with the "shoes mended while you wait" and the "shave while you wait" catch lines, but hitherto diamond setting has not been associated with such quick methods. This is the ad. referred to:

HAVE YOUR DIAMONDS
SET AND RESET
WHILE YOU WAIT.
WHERE? HENRY SESSLER,
32 MAIDEN LANE,
Established 1884. Two doors from Nassau St.
Mountings Examined Free.

G. W. Fairchild & Sons, Bridgeport, Conn., have been advertising emeralds and imitation emeralds as the May birth stone, selling the imitation stone, mounted in a gold ring, for \$1.25.

Watches suitable for graduation presents are being advertised by Charles H. Hanson, Tama, Ia., as timely goods for Spring trade.

Will Nisbett, who succeeds the Nisbett Jewelry Co., Grand Rapids, Minn., has inaugurated an auction sale to reduce the stock. He announces in his advertisement: "Not going out of business—here 10 years—going to stay 10 more."

W. H. Farley, Lock Haven, Pa., has a pumpkin contest on the go. To the Clinton county person who will grow and deliver at his store, on or before Dec. 1, the largest pumpkin from seed which he will furnish, he will give either a lady's or a gentleman's gold watch worth \$25.

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, \$20.

Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.

Essays must be written on one side of paper.

No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

SOME REQUIREMENTS OF GOOD MERCHANDIZING.

BY R. E. ROGERS.

Of the New York Credit Men's Association.
ABILITY does not necessarily imply large financial means, but rather that business is being done within the scope of income. Disposition as to accuracy and good faith may be present in the comparatively poor man and absent in the rich. In other words, the individual or firm of limited resources may feel a keen responsibility in the maintenance of credit by the prompt payment of accounts, while those of larger means may be either careless or indifferent, and of the two classes the wise credit man will invariably prefer the former.

Webster defines credit as follows:

Moral Credit is the confidence, esteem and good opinion of others, founded upon

NG and HINTS to JEWELERS

TIME AS AN ADVERTISING IDEA.

IN a window at 316 Broadway, New York, at the store of the United Typewriter and Supplies Co., is an interesting adaptation of a clock to advertising purposes. The idea as worked out originated in the brain of Lyman R. Roberts, manager of the company. The basis of the device is an arch with two broad, supporting columns. A clock dial occupies the keystone position. The pendulum weight is a 43-pound typewriting machine which swings between the columns, on which are catch phrases advertising the machine. The faces of the columns are

IDEAS FOR GUESSING CONTESTS.

A CONNECTICUT jeweler and optician writes to THE CIRCULAR-WEEKLY for ideas for a guessing contest. He has been in the habit of conducting such contests yearly, offering three to six prizes of a value of about \$25, the awards being made July 4. He has had guessing contests as to number of shot in jars, money in jars, seed in a pumpkin, but this year he finds his mind exhausted so far as suggesting another novel contest is concerned, and he comes for assistance.

The field for a guessing contest is practically unlimited, though it may not

and request the nearest guess as to its exact weight.

It might make a good guessing contest to display a small glass filled with imitation diamonds, which can be obtained quite cheap from imitation stone dealers, the prize being a ring or other piece of jewelry, mounted with one of the stones selected by the prize winner. Or, if it would not be too expensive a prize, a small real stone might be hidden among the lot, which would be awarded to the winner. The contest might be announced in this way:

These are
IMITATION DIAMONDS.

The nearest guesser to
the correct number will
be awarded

A REAL DIAMOND
which is hidden among the lot.

ADVERTISING WATCH.

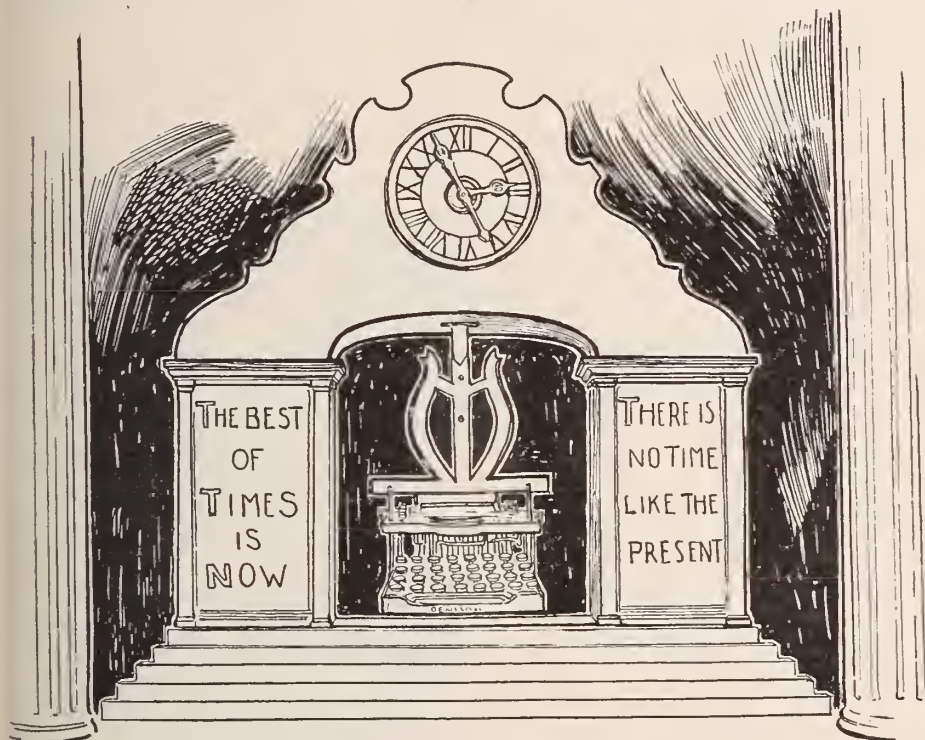
THE watch figured here measures at least 35 centimeters in diameter and has been cut out of a wood board. It has been varnished, decorated and covered with velvet, in such a manner as to produce a beautiful effect. In place of the hours, there are 12 round holes, through which appear dials with 12 watch movements fitted in these holes and all



AN ADVERTISING WATCH.

marking the same hour. The hands of the large dial thus formed are actuated by a movement behind the board. This ensemble attracts an amount of attention that satisfies the watchmaker; and it ought to attract attention. It is original and constitutes an intelligent advertisement at low cost.

The movements can be replaced with 12 complete watches adjusted behind the board, or simply hung before it, as on the hooks of an ordinary watch-board. These watches can, of course, be changed at will. This arrangement affords also an opportunity to a manufacturer to exploit a special device and there would be room on a great dial for a fine advertisement. It is a Swiss notion.



NEW USE OF CLOCK FOR ADVERTISING PURPOSES.

fitted so that the lettering may be changed by the insertion of cards matching the white enamel paint with which the whole body of the structure is covered. It is the idea to have the cards changed once in three days, or oftener. The whole structure fills a space about five feet square, standing nicely in the center of an ordinary show window. The clock dial, about 12 inches in diameter, can be illuminated and the hands and figures are of gilt.

As an attracter of the attention of passers-by the scheme is a success. It ought to be an excellent idea for a jewelry store, for the structure is well adapted for ornamentation with chains, watches and other articles of a jeweler's stock. The accompanying illustration gives a good view of it in the Broadway typewriter company's window.

be an easy matter to suggest something that will appeal greatly to a given public. All ideas of this character that come under our notice have been published in THE JEWELERS' CIRCULAR-WEEKLY from time to time. A number of jewelers have used a big lighted candle, perhaps six inches in diameter and a foot long, and offered prizes for the nearest guesses to the length of time it would burn. Some of these candles last two weeks before burning out. The public might be asked to guess the number of leaves in some old book that is unobtainable by them. The jeweler might also take a lot of chains (rolled plate or gold) and bunch them together; and ask the public to guess the number of links the collection contains. This would be in line with his stock and advertise the chains as well. Or, he might exhibit a punch bowl or similar article



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, MAY 29, 1901.

VOL. XLII. No. 17.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

LEGISLATIVE OUTLOOK.

AS the Legislatures of the several States have either "quit" and gone home, and the others will not long delay, opticians have no reason to feel discouraged at what has taken place during the session of 1900-1.

In New York a medical practice bill was introduced that, if literally carried out, would have taken the optician's business away from him. Optical societies in the State met the bill and by their opposition secured the modification they desired in the way of an excepting clause, which made the law inapplicable to opticians who "fitted glasses to the sight." In Wisconsin, a similar law was introduced, but President Snyder, of the State Optical Society, succeeded in getting the measure so modified that it became harmless, as far as opticians are concerned. In Illinois an optical bill, resembling that passed in Minnesota, was introduced, but there wasn't any money back of it, and it takes money to make the mare go in Illinois. The bill got smothered somewhere on the road to passage, but it at least served to keep out any hostile legislation.

Minnesota is the banner State in securing a law that recognizes the profession of optometry and establishes a State board of examiners and makes a license necessary for the practice of optometry. This will be about the line of action in other States later. In no State in the Union, as far as heard from, has any hostile measure gone through. In States where medical practice acts have been passed, either a specific exemption of opticians has been made or it has been understood that the law would not be applied to them. Opticians can get out and throw up their hats. They have won the fight. The greatest interest will center in Minnesota to see how the law there operates. It will take some time, however, to determine that point, as the law does not apply to those who are already practicing. The next sessions of the Legislatures will have plenty of opportunity, no doubt, to consider proposed optical laws. The medical practice bill danger is past, and instead of being negative factors in legislation, we apprehend that opti-

cians and optical societies will become positives.

EXPLOITING A NEWLY FITTED UP STORE.

E. L. EGOLF, Harrisburg, Pa., whose newly fitted up optical offices were referred to in *THE CIRCULAR-WEEKLY*, May 15, made good use of his opportunities by letting the news of his improvements reach far and wide. To all possible customers of whom he could learn, he sent typewritten letters accompanied by reprinted comments and descriptions of his place of business from local newspapers. His letters were personal invitations to visit the offices, not long but brief and to the point and almost certain to be carefully read by each person addressed. Printed on the letter heads used were prices for several common sorts of optical work. As a supplement to newspaper advertising, Mr. Egolf seems to have used exactly the right method. *THE CIRCULAR-WEEKLY* would like to know, a little later, how the scheme worked in this case.

Annual Meeting of the American Association of Wholesale Opticians.

The members of the American Association of Wholesale Opticians met in annual convention, Wednesday morning, in New York, at the Astor house. The meeting was called to order in Parlor L, by the vice-president, Walter G. King, in the absence of President Smith. The morning session was taken up with routine business, and after the reports of the various committees had been read and approved, W. G. Bugbee & Co., Boston, were elected to membership in the association, and adjournment was taken at noon. The members had luncheon together in Parlor D of the hotel, and then met again in the afternoon.

Among the first business of the afternoon session was the election of officers, and the following were chosen: Walter G. King, of the Julius King Optical Co., New York, president; James E. Brown, of the Geneva Optical Co., Geneva, N. Y., vice-president, and A. G. Barber, of the Globe Optical Co., Boston, secretary and treasurer. The directors chosen were: David Chambers, of Chambers, Inskeep & Co., Chicago; E. R. McIntire, of McIntire, Magee & Brown, Philadelphia; E. B. Meyrowitz, of the Meyrowitz Mfg. Co., New

York; E. P. Wells, of the Globe Optical Co., Boston.

The remainder of the afternoon was taken up with an informal discussion on various matters pertaining to the organization and its work: the action of the members, etc. An adjournment was taken until 6.30 o'clock, when the members met again at a banquet at the Victoria hotel.

There were present at the convention about 20 members, representing about 18 different firms, among them being A. G. Barber and E. P. Wells, of the Globe Optical Co., Boston; E. R. McIntire and E.



WALTER G. KING,
PRESIDENT, AMERICAN ASSOCIATION OF WHOLESALE
OPTICIANS.

W. Magee, of McIntire, Magee & Brown, Philadelphia; Joseph Friedlander, of Joseph Friedlander & Bro., New York; Henry Lorsch, of Sussfeld, Lorsch & Co., New York; Henry Kirstein, of E. Kirstein Sons Co., Rochester; James E. Brown, of the Geneva Optical Co., Geneva, N. Y.; E. B. Meyrowitz, of the Meyrowitz Mfg. Co., New York; a representative of John Scheidig & Co., New York; Gus Dreher, of the Spencer Optical Mfg. Co., New York; Mr. Weyman, of W. G. Bugbee & Co., Boston; E. J. Kornfeld, of the Toric Optical Co., and Dr. Julius King, W. G. King and Leo Wormser, of the Julius King Optical Co., New York.

Optical Department.

[Continued from page 56.]

New England Opticians Convene.

Interesting Meeting and Delightful Banquet of New England Association of Opticians.

BOSTON, Mass., May 22.—At the Hotel Brunswick, Back Bay, last evening, was held the seventh annual business meeting and banquet of the New England Association of Opticians. The affair was one of the most successful in the history of the organization and there was a large attendance. A reception was held in the spacious parlors of the hotel between 7 and 7.30 o'clock, at the conclusion of which the company assembled in one of the large private dining rooms where dinner was served. During the reception and dinner an orchestra enlivened the occasion and the guests were entertained by Fred I. Brown, the reader, who will be remembered as being such a success a year ago.

President C. N. Quimby presided at the business meeting which followed. He outlined the work of the association during the past year and congratulated the association on the progress they had made during the last 12 months. President Quimby dwelt upon the plans for the coming season, recommending several changes in the constitution, to the end that the organization should continue on a larger and broader course in the future. The association are in a healthy financial condition and the coming year ought to prove the most successful in their history.

At the conclusion of President Quimby's remarks, Edwin P. Wells, president of the Globe Optical Co., offered the following resolution, a copy of which was directed to be mailed to John W. Sanborn, of J. W. Sanborn & Co.:

The New England Association of Opticians, in annual meeting assembled, learn with deep regret that the continued illness of Mr. John W. Sanborn prevents his meeting with us and participating in our festivities.

We miss him exceedingly and wish to express our sorrow at the continued misfortune which has overtaken him, and also to extend to him our fullest sympathy and our best wishes for his speedy recovery.

The election of officers for the coming year was then taken up and resulted as follows: President, C. N. Quimby, Boston; first vice-president, C. D. Tucker, Medford, Mass.; second vice-president, Jos. Smith, Jr., Taunton, Mass.; treasurer, William L. Thomas, Boston; secretary, George A. Barron, Boston; executive committee, F. E. Margot, Jamaica Plain, Mass., C. S. Hart, Lynn, Mass., Edwin P. Wells, Boston, W. R. Donovan, Boston, and E. M. Parks, Boston; trustees of fund, Briggs S. Palmer, Boston, W. D. Ward, Hyde Park, Mass., H. L. Klein, Boston, and C. H. Bennett, Malden, Mass.

After the names of the officers for the coming year had been announced by President Quimby, he introduced Briggs S. Palmer as toastmaster of the evening. Mr. Palmer "rose to the occasion" and in a very pleasant way introduced the different speakers.

The first speaker of the occasion was H. E. Murdock, of Portland, Me., president of the Granite State Optical Association. Mr. Murdock told of the debt

the Maine Association owed the parent body and spoke of the progress of the work in his own city. He told of the closeness with which the work of the association is watched by members outside. The Maine society was formed just before Christmas of last year, and the progress made and work accomplished have been very satisfactory.

The second speaker was Dr. William A. Earle, of the New England Optical Institute, who reviewed at some length the fight made in the Legislature during the past Winter and rather scored some members of the trade who he apparently believed were actuated in their opposition, more from jealousy than any other cause. The defeat of the proposed legislation he characterized as "glorious," because it revealed where the opticians were weak and showed them where to strengthen their cause for a renewal of the battle another year. According to the doctor's ideas, the medical profession objected because they wanted the field to themselves. He closed his remarks by stating that he believed that if the members of this association were sincere in their efforts, the medical profession would be won over to their side.

Toastmaster Palmer then introduced F. A. Woll, who came as the representative of A. Jay Cross, who was unable to be present. Mr. Woll read the following letter he received from Mr. Cross:

You will find New Englanders, in general, keen for anything which savors of education. The Boston opticians may be a trifle discouraged just now, owing to their recent experience in their State legislature, but if you will explain to them why and how the movement for a national college of optometry will perform a greater service for our calling than any single State effort, made at this time, I think we can enlist their hearty co-operation, whether they decide to carry forward their own efforts again next year or not.

In the first place, the strength of a chain lies in its weakest link; opticians, to lift their calling, must lift the standard of qualification in all sections of the country. To do this, all movements with this end in view must be of a national character. The crying need of the hour is not so much the education of future opticians as it is the *higher education of those who are already engaged in optical pursuits*. To accomplish this a plan must be put into operation that will benefit those who cannot leave their places of business except, perhaps, for a day or two at a time. This plan must, therefore, be of a kind that will encourage all and discourage none. It should give a prize, in the form of a certificate or a diploma, to those who work hard to deserve it, and, at the same time, there should be no stigma attached to those who try and fail. The plans, also, must be such that will make a movement of this kind financially self-sustaining and there must be some approach to adequate compensation given to those who devote their time to executing the plans. Every optician in the land must be made to understand that, if he desires it, he can have as much of a voice in the making or altering of these plans as any other optician. In fact, it must be a plan in which *all* are equally interested and of which *all* will be equally proud.

The following is the plan which has been submitted by the officers and committeemen of the American Association:

PLAN AND SCOPE of the AMERICAN COLLEGE OF OPTOMETRY, Under the Control of THE AMERICAN ASSOCIATION OF OPTICIANS.

LOCATION OF COLLEGE.—At the home of the president of the American Association of Opticians, or permanently at some geographical center, like Chicago.

FEES AND EXAMINATIONS.—\$5 for matriculation, \$5 for graduation, including Latin diploma. Four divisions or examinations at \$10 per division. Full course, \$50.

DEGREE.—Doctoris in optometra. "D. O." (Doctor in Optometry).

OFFICERS.—President and secretary of the American Association of Opticians, and a board of three regents, elected by the association.

BOARD OF EXAMINERS.—Any number to be appointed by the president or secretary.

EXAMINATIONS.—To be held at any place at any time, whenever or wherever there are enough candidates.

DETAIL.

THE BOARD OF REGENTS.—This board is to be composed of a chairman and two members. The first regents are to be elected; one for the term of three (3) years, one for two (2) years and one for one (1) year; every year following there is to be elected a new regent for the term of three (3) years. The regent that has been longest on the board is to be chairman.

DUTIES OF THE BOARD OF REGENTS.

Each regent is to have prepared, under his supervision, ten (10) typewritten questions, on a given subject, with space for five answers; also space for the candidate to affix a private number, known only to himself and the president of the association. Upon instructions from the secretary, each regent is to mail his questions, under seal, to such a member of an examining board as the secretary shall direct; no one member of the board to receive more than one-third of the questions.

On the return of the question papers to regents, they are to be passed upon by each one in turn, and each regent is to report his findings direct to the president and to certify that at least sixty (60) per cent. of the questions have been answered correctly. After which all examination papers are sealed up and placed in custody of the chairman of the executive committee, and held by him for one year after graduation, subject to the revision or action, if necessary, by the association in regular or special session.

THE BOARD OF EXAMINERS.

These boards are to be composed of a chairman and two members, and may hold meetings in any city or place, in or out of this country.

The members of each board are to be selected by the president from among at least six names, which are recommended to him by the secretary. The names are to be selected from among the membership of the association, if possible, but if enough cannot be obtained from this source, then other names can be recommended. Nor shall it be obligatory that examiners or examining boards shall even be opticians.

DUTIES OF THE BOARD OF EXAMINERS.

It shall be the duty of members of a board of examiners to break the seal of all examination papers in the presence of the candidate, and of each other. Each candidate shall have three hours of time in which to answer the questions given him, after which he is to affix his private number and seal the envelope, and return the same to the examiners, who will apply a seal and mail it to the regent from whom he received it. The full board will then sign a certificate as to the regularity of the examinations and mail it to the president of the association.

FEES AND COMPENSATIONS.

The examinations shall be divided into four divisions. A candidate may elect to be examined in any division he desires, at any meeting of a board, providing he has previously notified the secretary of the association, paid his matriculation and examination fees, and received written permission.

The fee for each division shall be ten dollars (\$10), payable in advance to the treasurer of the association, through the secretary. Of this sum of ten dollars (\$10), the treasurer shall pay to each member of the board of examiners the sum of one dollar (\$1), to each member of the board of regents the sum of two dollars (\$2) and to the secretary the sum of one dollar (\$1), as personal remuneration for services rendered.

Upon the satisfactory completion of the full course of four divisions or examinations, and the full payment of fifty dollars (\$50), ten dollars (\$10) for each division, five dollars (\$5) for matriculation and the final graduation fee of five dollars (\$5), the candidate shall receive a suitable Latin diploma, signed by the president, secretary of the association and by the full board of regents of the college.

EXAMINATION SUBJECTS.

Each candidate for the degree of Doctor of Optometry will be required to pass a satisfactory examination in the following subjects, or in some approaching these in character:

First Division—English: grammar, spelling, penmanship—Mathematics: algebra, geometry, trigonometry—Grammar school requirements, elementary.

Second Division.—Optics, physical, descriptive, mechanical, practical.

Third Division.—Physiology and hygiene, high school standards, ophthalmology, ocular anatomy and pathology, theoretical.

Fourth Division.—Optometry, theoretical and practical, thorough.

The text books used shall be.....

Note.—Both curriculum and text books can be decided upon by a two-thirds vote of the association, or may be left to the discretion of the Board of Regents, as the association may decide.

(Continued on page 60.)

Optical Department.

[Continued from page 57.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

OBJECTIVE OPTOMETRY.

THE positive lens power of an eye, or of its dioptric surfaces, without the exercise of accommodation, is termed its *static refraction*. This power it exercises upon all occasions when exposed to light. It has no means of increasing or reducing it, although, by the shrinkage of the humors and consequent flattening of the dioptric surfaces, it decreases somewhat in old age. The increase of the lens power of the eye by accommodative action is known as its *dynamic refraction*. The dynamic refraction of an eye depends directly upon the elasticity of the crystalline lens and the vigor of the muscles and nerves controlling accommodation. In youth the dynamic power or capacity of the eye is great. It exercises such power, however, only upon occasions when it is necessary to focus light at the retina. The accommodation acts or relaxes involuntarily, according to the requirements of vision—that is, to the limit of its capacity without exhaustion. But age hardens the crystalline lens and gradually reduces its accommodation or dynamic power. This loss of dynamic power is the gradual waning of a physiological function and is not to be confused with slight changes that take place in the static refraction as age advances.

We may redefine terms already used under the above. *Emmetropia*, for instance, is that condition of the eye in

which its static refraction alone focuses light from the distant object upon the retina. *Hyperopia* is that condition of the eye in which its dynamic refraction is required to supplement its static refraction to focus light from the distant object upon the retina. The emmetropic eye requires no dynamic refraction when viewing the distant object, since its static refraction is precisely adapted to that work, but it requires its dynamic refraction in viewing near objects. As part of the dynamic refraction of a hyperopic eye is engaged in viewing the distant object, it has that much less in reserve for viewing objects close at hand. A *presbyopic* eye is one having insufficient dynamic refraction to adjust the eye for both near and distant objects, according to the requirements of vision. If part of its insufficient dynamic power is continually in use to supplement static refraction for distant objects, as in hyperopia, it is all the more incapable of being adjusted to near objects. It may even have sufficient dynamic power to escape presbyopia, but because its dynamic power is engaged, as aforesaid, when distant objects are viewed, the remainder is not enough for near vision. Hyperopic eyes always fail for near seeing when they still see distant objects perfectly, because of the use of both static and dynamic refraction for that purpose.

OBJECTIVE PHENOMENA.

In the testing of the eyes, thus far considered in these papers, we have confined ourself to tests in which vision under different circumstances was the basis of the diagnosis. That is, the client told whether light from various distances and under varying circumstances focused upon the retina by showing you how well he could see. You depended upon his evidence entirely and if he refused to speak, or was unable to, your diagnosis must have failed. It is not necessary to depend entirely upon

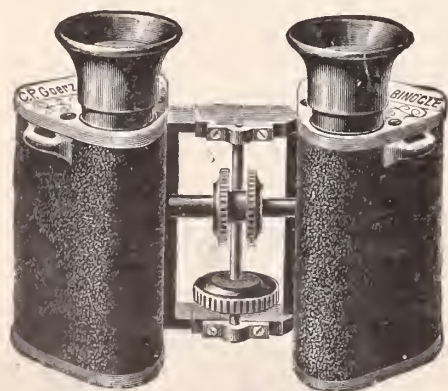
him in this way. You can determine the condition of the eye—that is, diagnose its dioptric defects—without a word from him one way or the other. This is very convenient, especially with young children and flighty persons, or ignorant ones who cannot read; and, in all cases, as a corroborative method. This is done by the study of the light which comes out of the eye and crosses a space to your eye. It is necessary, however, to have a bright point or small area of light on the retina of the eye you are to examine, in order to study it in this manner.

Regarded from the standpoint of objective optometry, all the dioptric conditions of the eye we have named, or may name, need a third definition—a definition that will make clear the action of the lens surfaces upon light emerging from the eye from starting points at the retina. Emmetropia, regarded from this standpoint, is that condition of an eye, or of its static refraction, in which, with a luminous starting point at the retina, light waves are neutralized in coming out of the eye, or are made plane by such static refraction. The focus of the static refraction upon light from the retina is, therefore, at infinity, for whenever a normal eye looks at an object that it clearly sees, the object and retina are in conjugate focus. No matter how the light area is produced upon the retina, the secondary light from the eye is emitted in plane waves—that is, if the accommodation is inactive, which it naturally will be in emmetropia, if the eye is looking at distance. These emitted plane waves are, therefore, adapted to an emmetropic, observing eye, which will see the bright retinal area, magnified by the lens of the eye from which the light comes.

If light is necessary at the retina of the eye being examined, some means must be used to get it there that will not interfere with observing the effects. This is done by a small plane mirror reflecting light from some point, usually back of the patient's head, while a small opening or perforation in the mirror enables the observing eye to watch the pupil and see the result. In these positions and under these conditions the observer sees in the pupil of the eye examined, a red tinged area, which is known as the *reflex*. It gets its red color from the red blood vessels that form a network in the back of the eye, and is surrounded by dark or unilluminated areas, which are called, though not properly, perhaps, the shadow. If the mirror that reflects light to the eye be tilted slightly, causing slight changes in the angle at which light strikes it, the reflected light is changed in direction. This causes the bright area upon the retina to move also, and the observing eye watches its motion and the motion of the shadow surrounding it, which move in whatever direction the mirror is tilted, or the reflected light crosses the pupil. This is called motion *with* the mirror. At first this motion was determined by the movement of the dark areas, which gave it the name of "shadow" test or skiascopy.

If a +1.00 D. spherical lens is imposed before an emmetropic eye, the emitted plane waves pass through such lens, emerge from it as -1 C. waves, and focus

Goerz Trieder=Binocular No. 30.



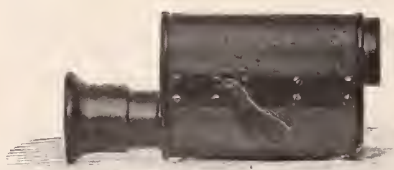
($\frac{1}{2}$ the natural size.)

BINOCULARS	No. 10	No. 20	No. 30	No. 40
Linear Magnification.....	3x	6x	9x	12x
Superficial Magnification.....	9x	36x	81x	144x
Actual Field of View.....	13.3°	6.7°	4.4°	3.3°
Subjective Field of View.....	40°	40°	40°	40°
Price, - - -	\$38.00	\$46.00	\$54.00	\$62.00

MONOCULARS	3x	6x	9x	12x
Linear Magnification.....	3x	6x	9x	12x
Price, - - -	\$15.50	\$18.50	\$21.50	\$25.00

The actual and subjective field of view of the monoculars is equal to that of the corresponding binoculars.

Goerz Trieder=Monoculars.



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Optical Department.*[Continued from page 58.]*

at one meter from the lens or eye. If the mirror and observing eye are at this distance, they will be at the focus of the lens, and hence the image formed at the retina of the observing eye is greatly diffused, for it cannot refocus such light at the retina. The reflex, when the reflected light is moved across the pupil of the observed eye, flashes into it suddenly, covering the entire pupil, but it is impossible to tell from what direction it came or in what direction it moves off. This effect is called neutralizing motion. It is an effect really at the retina of the observer's eye, as all effects in skiascopy are, but it is naturally projected to the pupil of the eye being examined. If a +1.00 D. spherical lens produces this effect in the eye, it shows emmetropia conclusively; for, if the eye had been hyperopic to that extent, the +1.00 D. lens would merely have relaxed 1.00 D. of its accommodation, and shown practically the same effects as before.

*(To be continued.)***Optical Notes and Briefs.**

The next meeting of the Missouri Association of Opticians will be held at Kansas City, June 19.

Dr. H. H. Fruenfeld, an optical specialist of Sioux Falls, S. Dak., is in Chicago pursuing studies, but will be home in July.

J. Q. A. Sheldon, Manhattan, Kan., is the guest of his son, C. N. Sheldon, traveler for the Merry Optical Co., Kansas City.

E. A. Heberlein has left the jewelry store of Albert Weber, Fennimore, Wis., and has gone to La Crosse, Wis., to open an optical parlor.

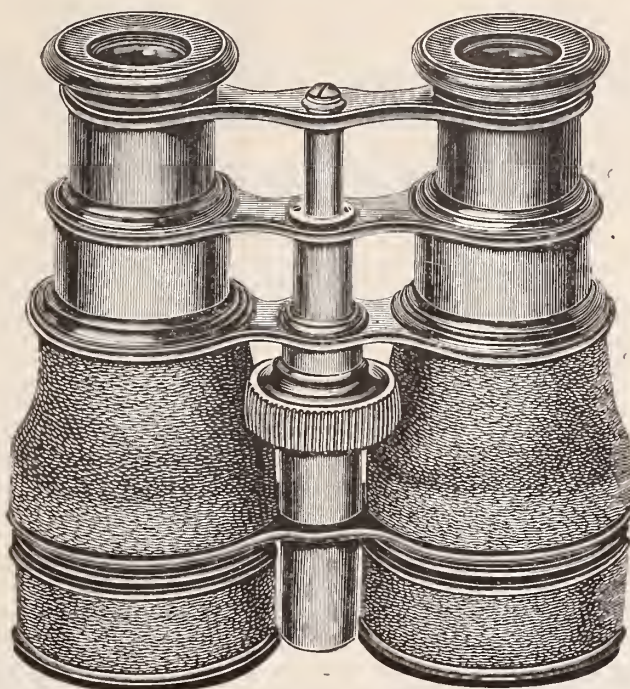
George W. Fowler, Lynn, Mass., has filed a petition in bankruptcy. He owes \$1,123, of which amount \$852 is secured to five creditors. He has assets of \$127.

H. A. Hirsch has opened a branch of his Kansas City Ophthalmic Institute in Suite 607, Oriental building, St. Louis, Mo., and will probably make his headquarters there.

W. K. Helmbold, with the National Optical Co., Philadelphia, Pa., and Donald De Stage, traveler for H. D. Merritt & Co., North Attleboro, Mass., called on the optical jobbers of Kansas City.

Opticians from neighboring cities who called on the jobbers of Kansas City, Mo., last week, were: W. C. Sellers, Medicine Lodge, Kan.; Isidore Eller, Richmond, Mo.; E. Hostettler, East Lynne, Mo.; Dr. A. Leigh, Hiawatha, Kan.; J. W. Talbert, Nevada, Mo.; J. E. Littlefield, Topeka, Kan.; S. F. Ricker, Emporia, Kan.

L. D. Everhart, Warrensburg, Mo., a member of the executive board of the Missouri Association of Opticians, is taking a course in optics at Southwestern Optical College, Kansas City, Mo. Other recent graduates are Mrs. Ida Melloish, Garden City, Kan.; Alex. Hunter, Ridgeley, Mo.; Morris Lobdell, St. Joseph, Mo.; M. J. Graven, who will locate in Oklahoma; Mary A. Anderson, M. D., Fairmount, Neb., who will probably prac-

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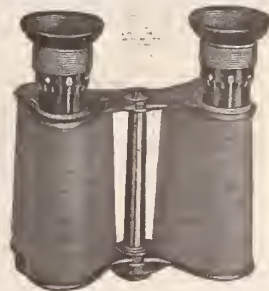
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"INDIVIDUAL."
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Optical Department.

[Continued from page 59.]

tice in Maryville, Mo.; G. E. Edwards, who will locate in Kirksville, Mo.

William Auerbach has opened an optician's offices at 609 Main St., Menominee, Mich.

Mr. Nichols, formerly optician at the Golden Rule Store, St. Paul, Minn., has resigned and has gone to Duluth, Minn.

Auctioneer J. H. French, Thursday, commenced a sale of the jewelry and optical stock of J. Ehrlich's Sons, at their uptown store, 1299 Broadway, New York.

The old established business in Toronto, Can., of Charles Potter was removed, last week, from 31 King St. E. to new premises at 85 Yonge St.

H. G. Levetus, representative of the Montreal Optical Co., Montreal, Can., is being congratulated by his many friends on the birth of a son a few days ago.

G. D. Bruce-Tudor, who has been with the optical department of Schuneman & Evans, St. Paul, Minn., since its start, eight years ago, has removed and is now located at 389 Wabasha St.

Cohen Bros., Limited, Toronto, Can., are making extensive alterations in their premises and putting in a new plant which will enable them to manufacture their own machinery and eye wire.

Edward B. Fox has succeeded to the retail photo and optical business of Fox & Stendicke, formerly 963 Broadway, and is now located at 174 Fifth Ave. Richard A. Stendicke continues the optical business at 61 Fulton St.

D. V. Brown, wholesale optician, 740 Sansom St., Philadelphia, Pa., has opened a branch office at Room 46, Chapin block, Buffalo, N. Y., under the management of Frank Adams. An attractive circular has been sent out to the trade announcing the fact.

G. F. Gage, well known as watchmaker for 10 years with Eustis Bros., Minneapolis, Minn., and for the past two years serving in a similar capacity with C. D. White & Co., same city, will open an optical department about the first of June at 407 Nicollet Ave., same city.

Outline of the Programme for Annual Meeting of Iowa Opticians.

STOUC CITY, Ia., May 25.—The programme for the fourth annual meeting of the Iowa State Association of Opticians, at Des Moines, next month, has been announced as follows, subject to change and addition later:

June 12, A. M.—Registration and payment of dues.
June 12, P. M.—President's address. Reading minutes of last meeting. Correspondence. Reports of officers. Reports of special committees. Demonstration of optical instruments and apparatus by various optical houses, and interchange of opinions upon same by opticians who have used them. Interchange of ideas in regard to advertising and most efficient methods of conducting refracting optical business.

June 13.—Introduction of proposed legislative bill by committee and consideration of same. Election of officers. Address by Walter Wyatt, president Illinois Optical Society. Paper by Dr. G. E. Boyce, of Waterloo. Paper by H. P. Holmes, of Des Moines.

New England Opticians Convene.

[Continued from page 57.]

In due time the New England Association, along with the other two dozen or so State optical organizations, will receive copies of this plan and scope, with the request for their co-operation; many articles, including curriculum and text books, etc., will have to be gone over carefully by the regents or by a special committee of the American Association.

At first thought, the plans here submitted, if carried into effect, will exert an evil influence on private optical schools throughout the country. Second thought, however, will show that this is an error, for instead of discouraging private tutorship, it will encourage it. In other words, it will create a demand which private schools must aid in supplying. To be sure, it will injure the sale of short-term diplomas, by showing up their worthlessness; but this is a condition of affairs devoutly to be desired by all of us, including the tutors themselves, for it is an evil unmixed with any good to certify to an untruth or a truth that is warped in the telling.

Please express to the New Englanders a cordial invitation for them to be present at the fourth annual convention of the American Association of Opticians, which takes place at "The Sherman House," Chicago, on Aug. 13, 14, 15 and 16 next.

Every indication points to the probability that this will be the largest gathering of opticians which has ever taken place in the world, and we all trust that the labors of the convention will redound to the glory of American opticians from Toronto to the City of Mexico, from Boston to Honolulu.

W. J. Benn, of Philadelphia, then reviewed the progress of the optician during the last 40 years.

President George H. Brown, Manchester, N. H., of the Granite State Optical Association, gave an interesting talk.

The menu was a very pretty affair, containing the seal of the society on the outside cover, with a list of the officials and the speakers of the evening on an inner sheet.

The reception committee consisted of Mr. and Mrs. C. N. Quimby, Professor and Mrs. F. T. Kurt, Dr. and Mrs. William A. Earle, Mr. and Mrs. W. J. Benn, Mr. and Mrs. A. G. McKenzie, H. W. Appleton, F. A. Woll, H. E. Murdock, Frederick Boger, George H. Brown, W. E. Hicks and Briggs S. Palmer. Those present were:

Herman L. Klein, Fred. M. Drisko, New York; Mr. and Mrs. A. G. Barber, Newton; Mr. and Mrs. E. P. Wells, Boston; Mr. and Mrs. W. J. Benn, Philadelphia; W. R. Donovan, Boston; William McEvoy, Boston; H. E. Murdock, Portland, Me.; Dr. and Mrs. William A. Earle, Cambridge; Miss May H. Chapman, Briggs S. Palmer, F. A. Woll, New York; W. E. Hicks, Lowell; Mr. and Mrs. William F. Sidelinger, Melrose; Mr. and Mrs. W. L. Thomas, Quincy; Mr. and Mrs. George A. Barron, Winchester; C. D. Tucker, Medford; W. E. Burpee, Manchester, N. H.; W. L. Fickett, Concord, N. H.; Henry W. Clark and Miss M. Alice Clark, Melrose; Fred. E. Cuff, Lowell; A. E. Covelle, Boston; G. A. Collins, Jr., Salem; H. P. N. Dahl, Maynard; Mr. and Mrs. William H. Wyman, Chelsea; Guy M. Lord, Boston; Albert C. Lord, Tilton, N. H.; H. L. Houghton, Boston; Eben Hardy, Boston; Mr. and Mrs. William D. Ward, Hyde Park; Mr. and Mrs. C. S. Hart, Lynn; E. G. Worthley and Miss Alice V. G. Worthley, Amesbury; Mr. and Mrs. C. D. Waugh, Rochester, N. Y.; Mr. and Mrs. E. M. Parks, Boston; William E. Whitcomb, Boston; Miss Grace Wing, Boston; A. A. Hart, Marlboro; Alfred Meyer, New York; Mr. and Mrs. Starr C. Hewitt, Salem.

P. A. Wolfe, Cadillac, Mich., and J. C. Foust, Wexford, Mich., have filed applications for membership with the Michigan Optical Society.

J. W. Moore, Snowville, Va., former engraver with John Westley Barber, Meridian, Miss., is taking a course in optics at the Philadelphia Optical College, Philadelphia, Pa.

Preparations for Chicago Convention of American Association of Opticians.

CHICAGO, Ill., May 20.—The opticians of Chicago held a meeting at the Palmer house, Tuesday evening, May 14, in response to a call from Wm. C. Sommers, chairman of the committee on exhibits of the American Association of Opticians. Mr. Sommers called the meeting to order and stated that the meeting was for the purpose of assisting the secretary of the association in selecting a suitable place for holding the annual convention in Chicago, on Tuesday, Wednesday, Thursday and Friday, Aug. 13, 14, 15 and 16. Mr. Sommers suggested that the Chicago opticians form a temporary organization to assist in making the coming convention a success. The suggestion was adopted and an organization effected, Mr. Sommers being unanimously chosen president and L. Boyle being selected as secretary.

Following a general discussion upon topics of interest pertaining to the convention, a committee consisting of Wm. C. Sommers, Henry Borsch, Earl J. Brown, J. M. Johnston and L. Boyle were appointed to decide upon the place for holding the convention. A finance committee composed of J. Hardin, F. H. Smith, C. H. Pixley, L. Boyle, Geo. A. Rogers and Burr Weaver were also appointed. Walter Wyatt and Mr. Gore were appointed as an auxiliary to the programme committee. The meeting then adjourned to meet again on the 28th.

The committee appointed to select a place for holding the convention met at the Palmer house, Wednesday morning, May 15, and after due consideration decided upon the Sherman house as the most desirable place for that purpose. The Sherman house is centrally located on the corner of Randolph and Clark Sts. and is especially adapted for the entertainment of large conventions. The managers of the hotel place at the disposal of the association one of the large dining rooms as a convention hall and the club room and balcony as an exhibition hall. The hotel has accommodations for 1,000 guests; it is run on the European plan, with prices of rooms ranging from one dollar a day up.

Excursion rates have been allowed by the Central Passenger Association over all lines in their territory, upon the certificate plan, providing that 100 or more certificates are presented to their representative at the convention. Negotiations are under way for excursion rates over the lines of the Western Passenger Association.

It is the ambition of the officers and committeemen of the association to have this convention a history making one and it is hoped that the opticians throughout the country will appreciate the importance of this organization and come forward and help the good work along. Secretary J. H. Ellis, in a circular just sent out, says: "Unity of action at the present time, when we are fresh from victory gained in the halls of legislation, should encourage us to make greater effort in the future. All opticians are invited to join us and aid in perfecting an organization that will be second to none among the professions."



New Time Indication.

A REFORM in the present method of time indicating has been introduced by Samuel P. Thrasher, New Haven, Conn., whose invention comprehends a simple form of clock in which the dial is replaced with moving figure-wheels, indicating the time as a cyclometer indicates miles.

Instead of the old way, which presents a group of signs by which one contrives to calculate the time, the new dial will actually tell the exact time without any calculation whatever. It obviates the solv-

passage of the hands on the dial. Some persons never become so used in calculating them that they do not make an appreciable pause before stating the time. Often mistakes are made, as when one says it is 24 minutes past eight, when it is really 19 past. But in reading the new clock no one need pause, calculate, or mistake, and a child will have no difficulty.

When the hour hand of the old fashioned timepiece is dangling in one direction between VI and VII and the minute hand is losing itself in another somewhere between XI and XII, the new timepiece will read simply and conclusively 6:58. In another minute the last figure magically disappears and 9 takes its place, and in another all the figures vanish and in their place appears 7:00. That is, time will be told as the railroad time-tables tell it.

Another advantage of Mr. Thrasher's clock is that time may be discerned by it at a much greater distance and a more difficult angle. The reason is obvious. There are 28 figures on the ordinary dial and only one is perfectly upright. The greatest number appearing on the new dial is four and all are upright. The figures of a tower clock, for example, may be made several feet long and thus discernible at a great distance. The seconds are indicated by a hand following a graduated arc instead of a complete circle. This device makes the figures easier to read than where many of them are upside down. The second hand is the only one on the dial.

Among Mr. Thrasher's patents are some cov-

ering electrical devices which insure regularity and accuracy of movement, together with a simplicity of construction which makes the consumption of battery power exceedingly small. Moreover, these improvements in electrical clocks render it practicable to have a "system" of accurate time indication on a scale however great. For example, the hundred rooms of an office building may

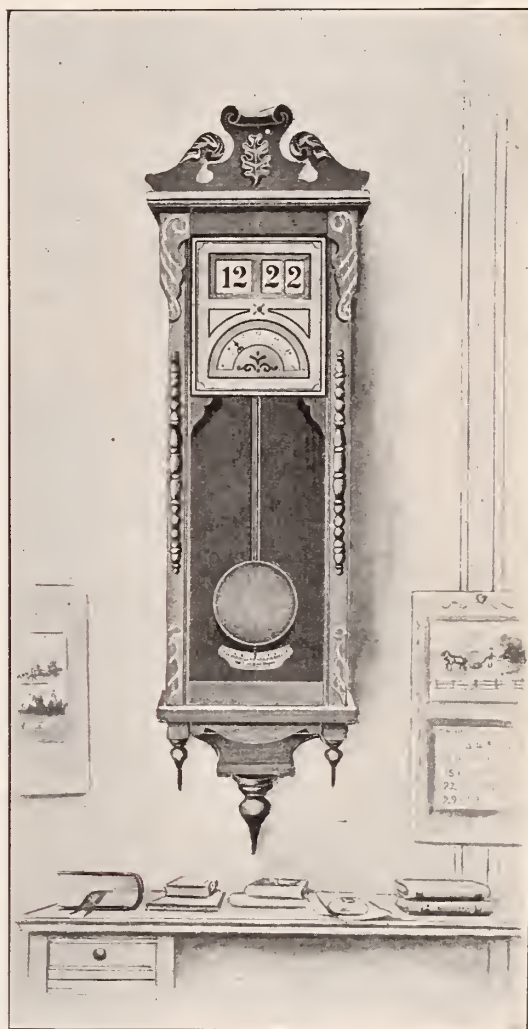
each have its indicator set in the wall, all controlled by one "master clock," which in turn is synchronized from the Observatory, thus insuring accurate time wherever the indicators are placed. Hotels, public buildings, factories, office buildings and railroads will probably be among the first to introduce the system.

By this system the time mechanism of



THE THRASHER TOWER CLOCK TO BE OPERATED BY A MASTER CLOCK LOCATED WHERE IT WILL BE FREE FROM VIBRATION.

ing a mental problem—the hour and minute hands being respectively in such and such positions relatively to such and such figures, what must the time be?—for a glance at the clock shows the time unmistakably announced in plain Arabic numerals. We are so used to the mental calculations referred to that we hardly realize they form a problem. There are 720 minute combinations formed by the



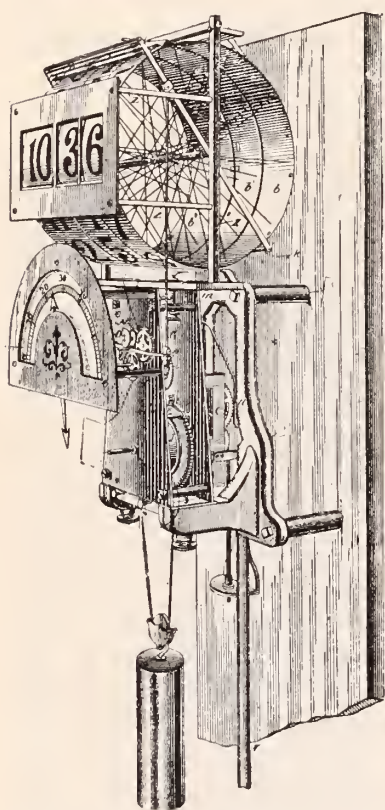
THE THRASHER OFFICE CLOCK WITH SECONDS INDICATOR.

a tower clock may be located in any convenient place away from disturbing influences, and the figures upon the tower dial controlled by the electrical connections. The inventor believes his scheme is capable of and will receive great expansion, that the time will come when large houses will be fitted up with indicators in every room, when the "time" will be reckoned among the "modern im-

provements" along with lighting and heating, hot and cold water, and rented with the building. Finally, he expects, a whole city will be arranged on a "time system," every building whose owner desires it being electrically connected with the "master clock" and inaccurate time becoming a relic of the past.

Mr. Thrasher's patents cover the whole field, providing for single or mantel clocks, tower clocks and clock "systems" on a larger or smaller scale.

The illustrations show two forms of clocks evolved, and that illustrating the mechanism marks a radical departure in clock construction, together with an interesting excellence of design already



PERSPECTIVE OF A THRASHER CLOCK, SHOWING DESIGN.

achieved by the inventor. Mr. Thrasher recently returned from Europe, where he made a satisfactory disposition of his foreign rights, and is now taking steps to establish a factory for the manufacture of his clocks in this country.

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Use of Nickel-Steel in Horology.

[Condensation of Remarks of DR. GUILLAUME before the Recent Chronometric Congress at Paris.]

IN his remarks on the application of nickel-steel to clock and chronometer making Dr. Guillaume passed in review his numerous works connected with horology. As is known, the learned Englishman, Mr. Hopkinson, had already discovered certain peculiarities of this alloy; among others, the phenomenon that the thermic co-efficients of certain alloys of steel and nickel differ much from each other and approach those of the alloys of copper.

Dr. Benoit, director of the International Institute of Weights and Measures at Breteuil, near Paris, confirmed this fact by experiments and charged Dr. Guillaume with the continuance of these researches. The latter then discovered the remarkable behavior of the nickel-steel alloys in different temperatures. The following table shows the relation of the co-efficients of dilatation and those of elasticity, with the percentage of nickel:

Percentage of nickel.	Co-efficients of dilatation.	Co-efficients of elasticity.
0 per cent.	10.3	22.0
24 "	17.5	19.3
35.7 "	0.88	14.7
44.4 "	8.5	16.7
100 "	12.5	21.6

To demonstrate summarily the manner in which the alloy behaves at different temperatures, Dr. Guillaume exhibited to the members of the congress a dilatometer with parallel samples, one of steel and the other of nickel-steel, treated simultaneously. He noted also the absence of magnetism in an alloy of 25 per cent. of nickel, and his researches confirmed the observations of Mr. Hopkinson, that this alloy, when submitted to a very high temperature, passes to a magnetic state, which it preserves indefinitely when it returns to the original temperature, losing it only when it is heated to the red. As the proportion deviates from 25 per cent. the temperature of the passage from the magnetic state rises in one direction as in the other.

The smallness of the co-efficients of dilatation has led to a new construction of compensated pendulums, allowing of the abandonment of the gridiron and mercurial compensations.

One of the instruments in which these principles have been applied, which was constructed by Mr. Meaume, watchmaker at Paris, for one of the clocks of the Hydrographic Station of the Navy, gives for periods of 15 days variations of less than 0.03 sec.

Mr. Gautier communicates the rates of another clock with nickel-steel pendulum, which gave at the Geneva Observatory, where it is installed, the following rates at various temperatures:

	1900.	Temperatures.
March	5—15 (gain)	—0.15 s. 4.3°
May	1—10 (gain)	—0.12 s. 14.2°
July	21—31 (gain)	—0.32 s. 24.7°

Other clocks have been constructed by

Messrs. Peyer & Favargar, Nardin, Riefler, Strasser, and others.

The observations of Dr. Guillaume indicate that to minimize the sudden changes in the rate of clocks the rods ought to be submitted to a series of systematic annealing. All the nickel-steels experience, under the action of the weather, variations of length, which an elevation of temperature increases, but which a rational mechanical treatment and careful and prolonged cooling reduce to an insignificant amount.

He spoke afterward of the application of nickel-steel to the making of balance springs and of the work of Mr. Paul Perret, of Fleurier, in this department. The balance springs now employed are of two different kinds. The first are soft springs, similar, with reference to their limit of elasticity, to steel springs of the same denomination, and the second kind, hardened springs. The latter may be substituted in most cases for the soft springs, whose elastic properties they do not fully equal; but which they approach near enough to allow of supplying them in watches generally.

The modifications of the co-efficients of certain steel alloys with the changes of temperature in an opposite direction from that corresponding to the usual law of the dilatation of metals, have opened the way for a natural compensation of the effects of the temperature on the coupled balance and spring.

The establishment of Fleurier has furnished hundreds of thousands of balance springs, which, on account of their composition, necessitated only a slight corrective action of the compensated balance to preserve the usual form of the balance and at the same time to reduce the compensated effect. Dr. Guillaume has studied the effects of the displacements of the cut of the rim. The cut crosswise, at right angles to the arm of the balance, gives the minimum displacement. The cut, made as far as possible from the arm, presents several advantages. The tensions are less and more symmetrical. The rim of the balance is stronger and less deformed. The deviations due to isochronism are reduced in proportion to the length of the rim.

The speaker called special attention to the causes of the secondary error of compensation, of which he made a luminous analysis, and gave the theory of his new nickel-steel and brass balances, as applied to the chronometers of Messrs. Paul Nardin and Paul Ditisheim, exhibited at the Paris Exposition, accompanied with bulletins of the observatories of Neuchatel and of Geneva. The secondary error is reduced to zero or to an insignificant figure, and the palladium balance spring can be abandoned, of which the various inconveniences are well known.

Mr. Rosat furnished quite favorable information on the application of the new balance to marine and pocket chronometers by the firm Nardin and attached great importance to the elimination of the effects of moisture. He has been led by his researches in connection with Dr. Guillaume to utilize for compensation a very simple and efficacious means—a fold of blotting paper, placed within the case of the chronometer, absorbing the excessive moisture and restoring it in dry weather.

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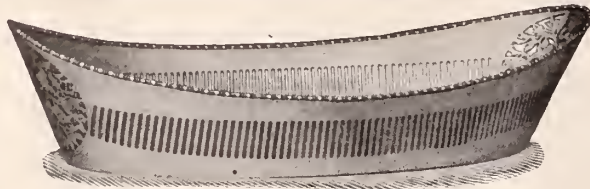
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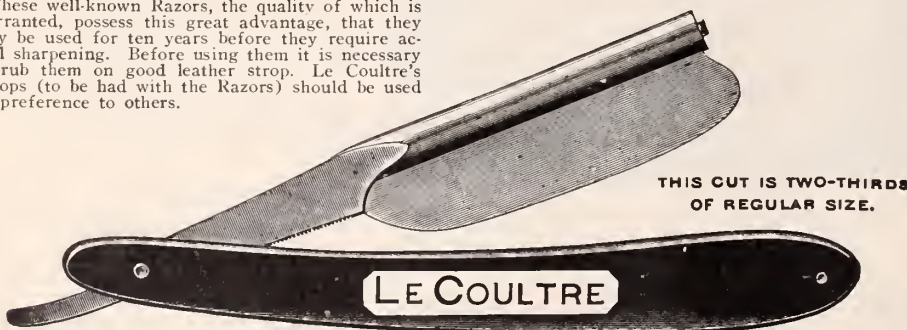
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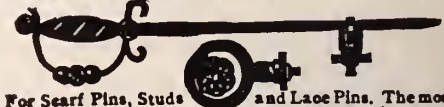
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CARVED SWISS MANTEL CLOCKS.

IN the clock department of Bawo & Dotter, 26 Barclay St., New York, is a line of Swiss carved clocks which are now attracting the attention of visiting jewelers. In these pieces the clock takes up but a small part of the case, the main part being given over to fine hand carved human figures, birds, dogs, stags, boars or sheep, in action or repose. One clock has but a single figure, a stag, which stands from toe to the top of antler, over three feet in height. Others with smaller figures show stags attacked by dogs or in the chase, a hunter resting, the death fight of a boar, birds in flight or nest building, and similar subjects. The clocks come in wood of two colors and are all fitted with French movements.

AN ARTISTIC POTTERY.

KRONACH art porcelain is one of many attractive and unique wares which George Borgfeldt & Co., 3d, 4th and Wooster Sts., New York, are importing for the jewelry trade. The vases and plaques of this ware are of a most artistic character, with bodies of soft, blended colorings, ornamented with white figure decorations, either applied or in low or high relief. The figures are perfectly modeled and are, in most cases, classical or mythological subjects. Some in low relief form a band running around the body of a vase, while others, in high relief or applied, show beautiful modeled nymphs or satyrs, forming the chief ornamentation or handles of the pieces they ornament. A pretty effect is to be found in the candlestick, where a nymph, with outstretched arms, covers the front of and supports the branches of the piece. One of the characteristics of this ware lies in the fact that each piece is original.

NEW "B. & H." LAMPS.

PRINCESS lamps are a feature in the display, made by the Bradley & Hubbard Mfg. Co., of their celebrated "B. & H." lamps. The assortment at their New York salesrooms, 26 Park Pl. and 21 Barclay St., is extensive in variety, style and finish, and is especially strong in lamps with ruby or light mottled body colorings, having etched or gold

decorated globes. In the larger lamps of banquet and library size, matt colorings are the most prominent of the finishes on the new pieces. Two colors especially prevail, red and green, and many pieces so colored are also ornamented with elephants' heads applied as handles, giving them an Oriental effect. Old brass and ruby porcelain finish still hold their own with the trade at present, as do the ruby and black lamps, so popular during the last few seasons.

THE RAMBLER.

Old and Odd Clocks.

A TOWER clock that told time in Guilford, Conn., from about 1726 until 1893, was one of the oldest in the United States. It was made by Ebenezer Parmelee, a Guilford mechanic, who cared for it until he died.

The King of England has a clock that came to him some years ago as a present from a man in India, who sent along a story that it was made by a native priest. It tells the hours in Sanscrit, tells the moon's changes, etc., and the story of the Indian was believed until it became advisable to repair the clock. Then the name of an old English maker was found on the works.

A common trick of clock makers and repairers of years ago, when the present craze for antique "grandfather" clocks first showed itself, was to alter the names and dates of the original makers on such of these clocks as came to them. This trick has made it difficult to prove the exact age of an old clock now, even by experts, and still more difficult to learn the name of the real maker. Reputable repairers do not follow the practice in these days, having realized that it results, in the end, in injury to the business.

A clock owned by the Rothschild family is said to have cost \$165,000, when it was made, in the time of Louis XVI.

A clock owned in England is run by balls which fall into pockets on the right side of a wheel, which revolves and operates the works. The balls drop into a drawer when the wheel revolves far enough. The clock is "wound up" by placing the balls in a receptacle on top of the clock.

A North Carolina electrician has a speaking clock. A small motor connects the clock to a phonograph and every hour the clock speaks out: "It is 12 o'clock," or whatever the hour may be. A similar clock is possessed by an Austrian inventor. In place of the usual striking attachment

is a phonograph, which can be set to speak a sentence at any time desired.

Many of the old hall clocks now valued as English heirlooms were really made in Pennsylvania, where many such clocks were made early in the last century.

The famous water clock of Canton, China, dates from 1321 A.D. Its motive power comes from four earthen jars filled with water. The water falls slowly from one jar to another, a brass rod in the lower jar telling the hours as it rises. The clock is "wound up" by refilling the upper jar with water once a day.

An old clock repairer, speaking of the changes in style and method of manufacture, says that personal laziness was responsible for the change from the old 30 hour clocks that had to be wound by the pulley and weight arrangement, to the more modern eight-day, key or crank, spring system of motive power. People objected to pulling this cord once a day when the expenditure of a few dollars would reduce this labor one-seventh.

An Heirloom Watch, Lost for Years, Unexpectedly Recovered.

L. S. BECK, of Ocala, Fla., was made happy recently by the unexpected recovery of a valuable souvenir watch. This watch was the property of his father, a gift from Hon. William R. King, of Alabama, who was vice-president during the presidency of Franklin Pierce. King was afterward minister to Spain under Buchanan, and while holding that important position Mr. Beck's father served as Mr. King's secretary. This watch was then given him. Through some business transaction the timepiece was deposited in the vaults of a bank and trace of it was lost, although diligent search had been made for it. April 1, Mr. Beck was informed that the watch had been found. He thought at first it was an April fool joke, but on investigation found the long-lost family heirloom.

Among the recent purchases of F. Herschede, Cincinnati, O., while east, was a line of new and beautiful Bohemian glass from Bohemia, which is being shown in the most beautiful patterns. Mr. Herschede says his hall clock sales are increasing daily. This house filled an order recently for a magnificent piece of bronze, costing up in the thousands.

C. F. Holderman, Shenandoah, Pa., has moved to 112 N. Main St., where he has an enlarged stock.



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DOLLARS FOR YOURSELF.
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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

(Continued.)

New Prongs on Settings.—Occasionally it is necessary to replace one or more prongs on a ring setting. Sometimes the prong can be stretched by laying it on the anvil point or by means of a pair of pliers. In either case it would be well to anneal the prong to prevent it from breaking. If it cannot be repaired in this way, remove the destructible sets and take a thin piece of gold of about the same width as the prong and bend it double, allowing the bent portions to touch. This done, bevel one end, also the inside of the prong. Then, after anti-oxidizing the setting, slip the double piece of gold over the prong and, after boraxing the joint, lay a piece of solder on the inside and blow an easy, steady flame on the setting until the solder flows. After the solder has united the two parts the ring may be cleaned in the pickle and the unattached piece of gold can be

removed, as it has served its purpose. It may be well to state that the double piece of gold should not clasp the prong too tightly as in this case it would spring off when heated. Another method of doing this is to prepare the prong as in the former method and afterward anti-oxidize the setting. The end of the prong is boraxed and a piece of solder laid upon it. Then a small piece of gold of the width and thickness of the prong is taken and one end is beveled to correspond to the end of the prong. To join the two prepared ends hold the ring in the left hand and the small piece of gold between a pair of tweezers in the right hand. Blow an easy, steady flame onto the solder, and, when about to melt, join the two ends and heat so that the solder will unite both firmly together. Afterward the new part can be cut and filed to correspond to the other prongs in the setting. This method is very well for cluster rings, but for Tiffany mountings it makes a nicer job to put on an entirely new crown or setting. Secure a setting which will take the stone nicely—the girdle of the stone, when laid on the top of the setting, should cover about one-half of the top of each prong—cut out the old setting and fit in the new one. Considerable care must be exercised so as to get the new setting perfectly straight. Another way to re-crown a Tiffany ring is to cut off the top horizontally and solder the setting on the top. This way is the easier, but the former is the better. After the setting is soldered in position, file the ring so that it is uniform on all sides, after which the scallops can be cut to the required depth. After polishing, inside and outside, the stone is ready to be reset. The subjects of polishing and setting will be considered later.

For the benefit of those who want to take the risk on a Tiffany, or for that matter, on any other mountings, we will describe how some workmen replace one or more broken prongs. Suppose two prongs are worn off the setting which holds a diamond of a karat weight. These workmen will make a saw-cut from the girdle of the stone downward along its lower side. Then they will cut a piece of gold > shaped to fit over the girdle of the stone, the same as a prong would do, and fashion the lower part to be pushed down into the saw-cut until the top part rests snugly on the top slope of the stone. The setting was previously anti-oxidized and now the joint is boraxed and a small pallion of solder applied. Then an easy flame is directed upon the joint until the solder flows, which unites the two parts. But simple as this may appear the risk is very great, for the least draught of air might crack the stone and the loss would be many times the value of the time it would have taken to remove the stone and to have done the job in the regular manner.

(To be continued.)

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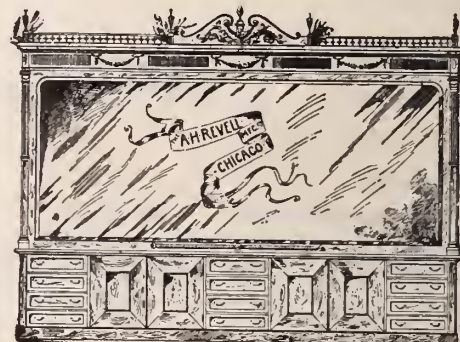
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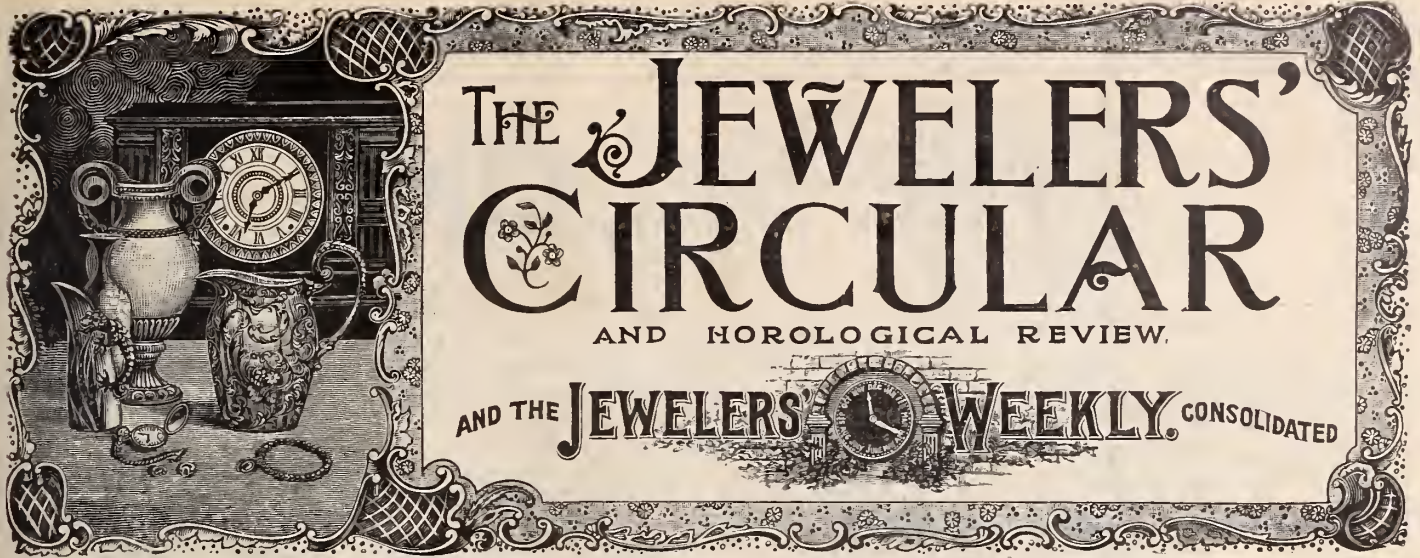
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32D YEAR.

NEW YORK, WEDNESDAY, JUNE 5, 1901.

VOL. XLII. No. 18.

THE RACE HORSE SYMBOLIZED IN SILVER.

TIFFANY & CO. excel many of their past efforts in the beautiful and appropriate silver salver made for this year's Belmont Stakes. The decorations on the waiter are all carved and chased in high

relief and consist of race horse trappings, such as stirrups, bits, racing plates, straps, etc. The main feature of the design is a pleasing arrangement of the palms of victory, caught together in the center by a

cluster composed of stirrups and straps, and at either side are horses' heads peering through the palms. Racing straps are cleverly employed to serve as handles for the waiter. The waiter is 31 inches long

Important Find of Mound Builders' Jewelry in Arizona.
EL PASO, Tex., May 20.—A dispatch from Phoenix, Ariz., says that a rich find



BELMONT STAKES TROPHY, WON BY "COMMANDO." \$1,000 SILVER SALVER.

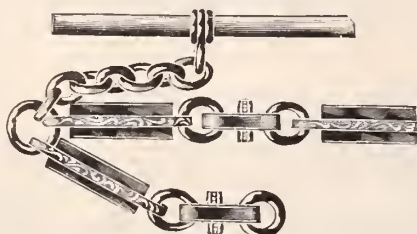
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cluster composed of stirrups and straps, and at either side are horses' heads peering through the palms. Racing straps are cleverly employed to serve as handles for the waiter. The waiter is 31 inches long

of prehistoric pottery and jewelry was made. May 18, by the Antiquarian Society, in mounds east of Phoenix. A room was uncovered filled with a great quantity of valuable relics.

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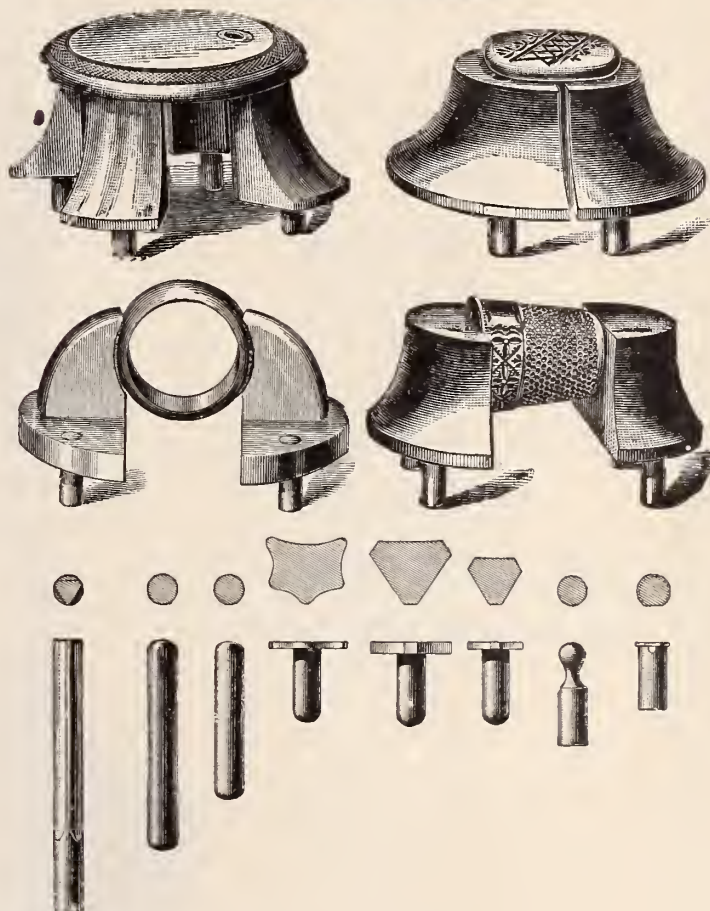
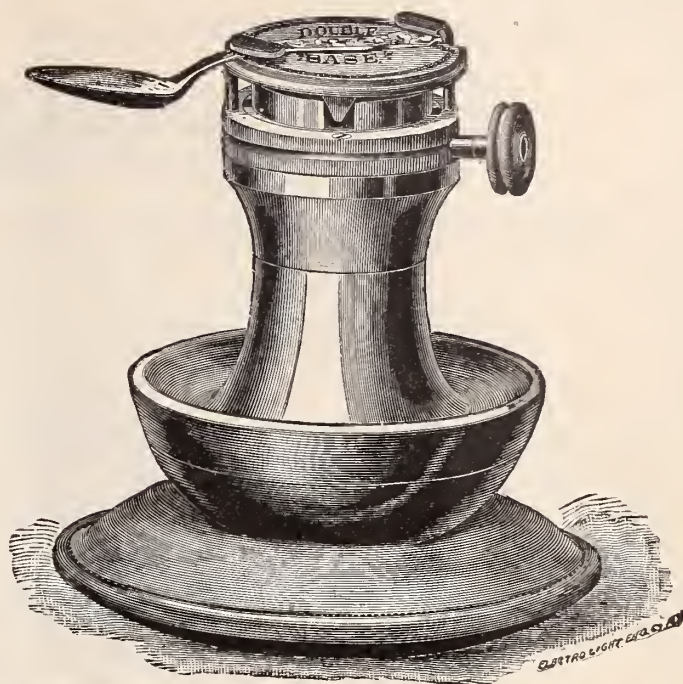
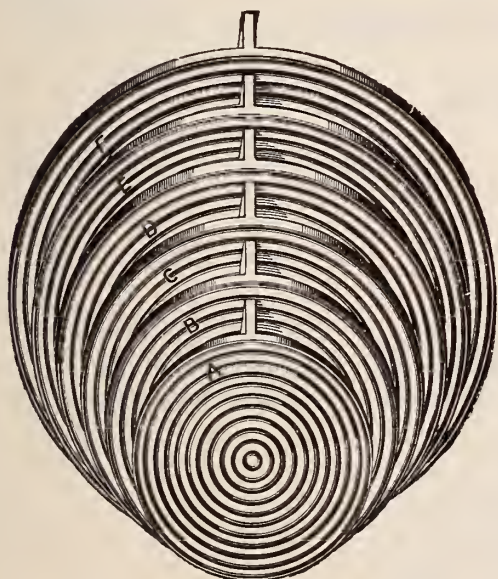
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on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee Is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for 50 cents; Cane and Watch-Cap Holder (4 pieces) for 75 cents; Cement Plates from 25 cents to 50 cents, and Polished Hardwood Base, with drawer and glass shade, for \$3.50.



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When you want diamonds let us send you some on memorandum, so you can compare with other stones and see for yourself how much better we can do for you.

**Plain Solid Gold Rings,
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Ladies' Stone Rings,
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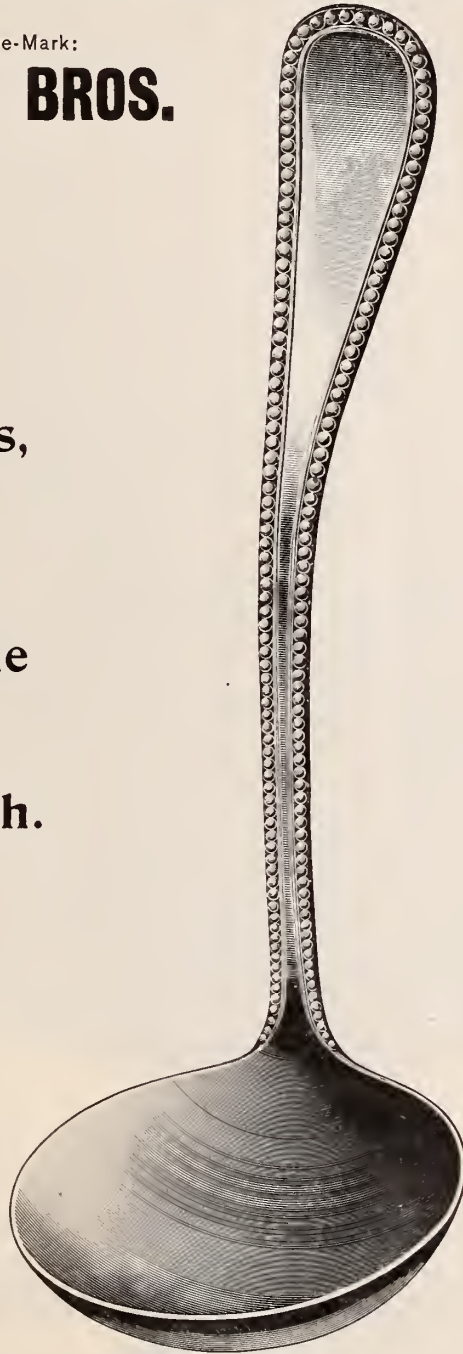
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Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane.

CHICAGO, 103 State Street.

CORUNDUM GEMS.

BY LEOPOLD CLAREMONT.*

THE mineral known as corundum (from the Indian, Korund) consists of almost pure crystallized oxide of aluminium (Al. 2. 0.3). It crystallizes in the hexagonal or rhombohedral systems, and is generally found in six sided pyramids, scalenohedrons and prisms, although the coarse, opaque variety also occurs massive and granular—that is, devoid of any natural crystalline formation.

In hardness, corundum is only inferior to that of diamond, and it, therefore, occupies the position of No. 9 in the recognized scale of hardness. It occurs both opaque and translucent and its specific gravity varies between 3.90 and 4.16. The opaque variety of corundum, which is generally dull gray, reddish brown or greenish and sometimes colorless, is found in large masses in most of the Asiatic countries; it also occurs plentifully in America and Australia. It is, on account of its extreme hardness, of value as an abrasive material, entering largely into the composition of emery. It is, however, the translucent variety of corundum with which we are chiefly concerned at present. Every imaginable shade of every color presents itself in this variety of the mineral, and the difference in the color is due, in a

very great measure, to the addition of minute quantities of metallic oxides to the alumina of which the mineral is composed. To every color in which translucent corundum occurs a different name has become attached—*e. g.*, red corundum is called "ruby," blue corundum is called "sapphire," the yellow "Oriental topaz," the green "Oriental emerald," the purple "Oriental amethyst," etc., etc. Therefore, to the scientist, these gems are absolutely identically the same stone, only differing in an infinitesimally small degree in the nature of the coloring matter to which they owe their distinguishing quality. But to the prospector, the dealer in precious stones and the wearer of jewels, this little distinction with regard to color makes a great difference, for upon it depends the commercial value of the gems. It is, therefore, necessary for the present work that each precious stone, no matter what relationship it has to any other gem, should receive separate attention from my pen. I do not propose, however, to make a repetition of all the physical and optical properties of these stones, except in the case of the ruby and sapphire.

RUBY.

The ruby, or red corundum, is, undoubtedly, the most coveted of Nature's treasures by the human race throughout the universe. In this most precious material it is possible to concentrate the greatest amount of wealth in the least possible bulk.

A ruby equal in value to a "king's ran-

som" can be carried in the corner of one's waistcoat pocket without inconvenience. A fine ruby weighing, say, four karats, is worth in the gem market to-day quite 10 times as much as a fine white diamond of the same weight. As already explained, the ruby is one of the group of the precious stones which consist of oxide of aluminium, and, consequently, has many of its properties in common with all the other members of the same group. The specific gravity of ruby is 4. The hardness is generally recorded as 9, but, as a matter of fact, ruby is slightly softer than the other corundum gems, which occupy the position of being next in hardness to the diamond.

The ruby acquires electricity by friction and retains it for several hours. The luster is vitreous, but the surfaces of the crystals are usually more or less dull. The fracture is conchoidal or uneven and the cleavage basal but imperfect. Some specimens of semi-opaque and cloudy rubies display a shimmering, six pointed star when cut with a convex surface. These are called star rubies, and will be more fully described under the heading of "Star Stones."

Ruby occurs in the hexagonal or rhombohedral system, assuming the form of the hexagonal prism or pyramid. Water worn and rolled fragments are, however, of much more frequent occurrence, often showing, by the absence of any trace of crystalline formation, how severe are the many hardships endured during the unrecorded ages of their existence. The ruby is doubly refractive,

*This article appears in our columns by permission of Messrs. Claremont & Ward, lapidaries and experts in gems, 38 Conduit St., London, by whom the copyright is reserved.

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Timers are
Waltham
Chronographs.**

**NOW is the best time
to sell them.**

**We have them in Silver,
Gold-Filled and Solid
Gold Cases, costing from
\$50.00 up.**

**Prices for Diamonds are
still going up. When
present stocks are gone,
you'll have to pay more.
Why not buy now, and
pay next Fall, and save
money by the deal?
Let us send an assort-
ment for inspection. If
quality and prices are
not right, send the goods
back at our expense.**

**We pay expressage both
ways.**



N. H. WHITE & Co.
21 MAIDEN LANE,
NEW YORK.

Eastward Ho!

BUYERS COMING TO THE EAST FOR SALABLE,
UP-TO-DATE LINES WILL FIND THE

REGNELL, BIGNEY & CO. LINE

AS EVER, FULL OF "GREAT GOODS."

WHAT THE CINCINNATI "SOUTHERN TRADE RECORD"
SAYS OF THE REGNELL, BIGNEY & CO. LINE.

OUR ACCURACY CONFIRMED.

A Former Recommendation Again Proven.
—The Best Jewelry.

A number of months ago we received many inquiries in which we were asked to recommend the best jewelry, and to state where same could be obtained. We fully realized the importance of the subject and the confidence which would be reposed in our answer. *We made a careful and thorough investigation locally, also referred the matter to our representatives in all of the principal cities, and found that the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., was conceded to be the best. We made editorial commendation accordingly.*

Only recently we received many similar inquiries from other of our readers, and to verify the correctness of our former recommendation, we placed the matter in the hands of others of our reporters and investigators who knew nothing of our former indorsement, and after the most exhaustive research they also have reported in favor of the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., which proves conclusively that this jewelry is doubly worthy of adoption and use, and also that the trained reporters of the *Record* never do anything by halves.

The members of this company are well known for their business tact and enterprise, as well as sterling integrity, and their standing commercially is of the highest order. They owe the great success of their business to their prompt and careful attention to orders, courteous treatment to customers, and the perfect reliability of their jewelry. By their honest endeavors to make nothing but the best, they have built up a reputation second to none in the country.

SOME OF THE ITEMS OF THE LINE:

Brooch Pins, Hat Pins,
Chain Bracelets, Cuff Pins,
Chain Pin Sets, Belt Fasteners,
Belt Pins, Sash Pins,
Barrettes, Tie Pins,
Buckles, Manicure Sets,
General Line of Holiday Novelties.

We are adding to our productions a

LINE OF ROLLED-PLATE VEST CHAINS

which we guarantee will be equal to any in the market, prices considered. The trade knows our guarantee is as good as our bond and you will make no mistake in asking to see and in thoroughly examining the line.

We are continually adding new goods, so it will be to your interest to always inspect the line when our representatives call.

REGNELL, BIGNEY & CO., Manufacturing Jewelers, **Attleboro, Mass.**

NEW YORK OFFICE:
37 Maiden Lane.

CHICAGO OFFICE:
120 State St.

SAN FRANCISCO:
Room 61, Crocker Bldg.

but not to a very great extent, and is always dichroic, showing the two squares of the dichroscope of distinctly different colors—namely, aurora red and carmine red—when viewed at right angles to the principal axis of the crystal. This is a most useful means of distinguishing ruby from garnet and spinel, which show both squares of the instrument of the same color, no matter in what direction through the crystal they be viewed.

The occurrence of corundum in the form of ruby is extremely rare in comparison with the immense areas in different parts of the world, where the opaque, coarse variety is plentifully distributed. There are three principal sources whence the rubies of commerce are derived, viz.: Burmah, Siam and Ceylon, but they are also found in unimportant quantities in Brazil, Thibet, Afghanistan, New South Wales and the United States of America.

(To be continued.)

Incorporation License Granted to Benedict-Clark Silver Co.

LA SALLE, Ill., May 22.—A license to incorporate has been granted the Benedict-Clark Silver Co. by the Secretary of State and was filed for record, May 18. The application is signed by Henry Mayo, F. K. Stickle and V. J. Duncan. The capital stock is placed at \$60,000 and is divided into 10,000 lots between H. L. Benedict, M. S. Benedict, L. McGlashan, F. K. Stickle, D. J. Toothill and E. G. Clark. The Benedict-Clark Silver Co. purchased the plant of the Ottawa Silver Co., Ottawa, Ill., March 10, and succeeded that company.

Jeweler Rydburg Almost Kills Himself for Love.

RED LODGE, Mont., May 20.—Bernhard Rydburg, jeweler, calmly swallowed a large dose of morphine, enough to kill a dozen men, lighted a cigar and smilingly awaited the coming death. The motive was unrequited affection, and the act was committed in the presence of Miss Katie Patterson, who is the innocent cause of Rydburg's trouble. When the physician arrived Rydburg had almost passed the fatal point, having just enough consciousness left to refuse the doctor's assistance. The latter with several assistants worked heroically and after several hours brought Rydburg back to the possibility of life. He is now recovering.

Date of Sale of Lazarus Jewelry Co. Postponed Until July 2.

MACON, Ga., May 30.—The sale of the stock of jewelry of the Lazarus Jewelry Co. will take place on July 2 instead of June 4, as was first announced. Colonel John R. Cooper, the receiver, said that the change in dates had been made since the order was issued by the United States Court, last week. This case has been in the courts for some time, and the sale in July will be the winding up of it.

G. O. Vickery, Augusta, Me., is settled in a newly fitted, up-to-date store.

Chester Billings & Son

1840 SUCCESSORS TO RANDEL BAREMORE & BILLINGS 1901

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Randel & Baremore

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MANUFACTURERS OF

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Bead Necklaces.



14K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.

SWISS WATCHMAKING.

REPORT OF L.-C. GIRARD-GALLET,
REPRESENTATIVE MEMBER FOR SWITZERLAND OF
THE HOROLOGICAL JURY OF THE
PARIS EXPOSITION.

THE Swiss members of the International Horological Jury, nominated by the International Industrial Society of the Jura, were the following:

Col. David Perret, Neuchâtel.

A. Conty, of Patek, Philippe & Co., Geneva.

Benjamin Le Coultre, of Le Coultre & Co., Sentier.

L.-C. Girard-Gallet, of Girard, Perregaux & Co., Chaux-de-Fonds.

The rules of the Universal Exposition of Paris forbade the appointment of more than two members of the jury from the same country in the same class. But, considering the splendid horological exhibit of Switzerland, surpassing in importance that of all other countries combined, and that its representation on the jury would be less by two members than that of 1889, Mr. Millebrand, the Minister of Commerce, consented, at the request of the President of the Class, Mr. A. H. Rodanet, that the last two members named by Switzerland should sit as members of the jury, with the title of "experts."

REPORT.

HOROLOGY, CLASS 96.*

The Universal Exposition of Paris in 1900 has demonstrated again the superiority

*Translated from the French of Mr. Girard-Gallet.

of Switzerland in the manufacture of pocket watches.

Our country has happily preserved the rank secured in the preceding universal exhibitions, and decided progress has been made in the last period.

Still, in view of the absence of real competitors, this success should not allow us to rest on our laurels. Various causes have led competing nations to hold themselves partly aloof, and we must not judge the foreign competition only by its appearance at Paris. It is evident that efforts have been made in various directions to gradually deprive us of our splendid national industry. Only by constantly improving our methods of manufacture and the quality of our products, while keeping prices within reasonable limits, can we maintain our superiority.

The Paris Exposition has shown real and substantial progress in our industry, both in the mechanical manufacture of the complete watch and in the bench work according to the ancient system. These two kinds of production supplement each other in a most favorable manner, and Switzerland is able to furnish all kinds of watches, from the metal article of low price to chronometers of high precision, of consummate workmanship and at low price.

A.—SWISS EXHIBIT.**I.—Locality. Exhibits. Show Cases.**

The position of the buildings reserved for the representation of Swiss horology was remarkable in every respect: well situated, on the ground floor and on a main passage, it received a goodly portion of visitors.

The exhibits were generally well conceived. Still, a glance of the eye could observe some monotony in the slightly inclined cases, a defect especially observed in the mural cases, much lessened in the others by the elegant châteaux surmounting the four pavilions. The decoration of the salon was in the best taste and gave it quite an original aspect. These châteaux, however, had the defect of considerably obstructing the light.

In a word, the exhibition was much superior to that of preceding exhibitions, but there is still room for improvement.

II.—Horology of Unfinished Parts; Roughed Out Pieces, Bench Work, Finishings.**Fine Horology, Chronometry, Complicated Watches.**

These departments still constitute, and will, for a certain length of time, the most important part of our manufacture. They were represented in a remarkable manner, especially in respect to the elaborate watches, chronometers, complicated watches and fine watches for ladies.

In this direction our industry has not lost ground, but has progressed in an encouraging manner. Here appeared a whole phalanx of manufacturers who produce excellent watches, perfectly adjusted. These no longer confine themselves to men's watches, but the watch with lever escapement for ladies has become in their skilful hands an instrument of precision.

This manufacture, constantly seconded by certain factories of roughed out parts, having at full command the most improved mechanical methods of production, has still before it a vast field of activity, so much

For Bashful Beaux.

A Paradoxical, Pithy, Palpitation Producer.
A Serious Fun-Making Novelty.

A Rejuvenated Custom Bound to Be the Rage.

The Proposal Bone.**This New Novelty**

will not be delivered until June 15th. Send in your order at once so as to insure its delivery with our first shipment. Don't delay. This novelty will be in demand.

Made in Brooches, Stick Pins, Hat Pins, Cuff Buttons, Watch Charms and Lapel Buttons. Send for circular.

Ask your jobber for them, or send to us and we will see that you get them.

**WE WARN THE TRADE**

that this novelty is fully protected by patent and copyright. Any one infringing will be prosecuted to the fullest extent of the law.

THE PROPOSAL BONE MFG. CO.

Each Proposal Bone is mounted on a handsomely engraved card same as cut.

BROOCH PRICES.

No. 350. Sterling Silver Roman, - per dozen \$4.50
No. 375. Sterling Silver Satin, - " " 4.50

No. 225. Roll Plate, Bright Gold, - per dozen \$2.00
No. 250. Roll Plate, Roman Gold, - " " 2.00

No. 275. Roll Plate, Satin Silver - per dozen \$2.00

PROPOSAL BONE MANUFACTURING CO.,

68 NASSAU STREET,

Patentees, Copyrighters and Manufacturers.

NEW YORK CITY.

the greater because its prices are now within the reach of every purse.

Complicated watches, repeaters and chronographs among others, form a more and more important part of Swiss manufacture. This work develops daily. It must be regretted that some very cheap kinds, where the necessary work is not done and the pieces are not well fitted, are put on the market to the great injury of the good complicated timepieces.

Since 1898, the manufacture of duplicate parts has been increased by a great number of kinds and varieties for all tastes and all countries. The manufacture of the very small watch, lever and cylinder, for ladies, has also considerably developed. While continuing to furnish good watches at favorable prices this field of activity will long remain open.

III.—Mechanical Horology.—Watches made entirely in the factories.

This department, that may with justice be regarded as including the production of important timepieces for public work without, however, raising it to a very high grade, appears in condition to defy foreign competition. Tremendous efforts have been made and a real revolution has been wrought in factories at the head of this division of the work. Modern outfits, involving more rapid and more exact processes and lower cost, have placed these establishments in the first rank, not only for good work, but for the selling price, a point of capital importance to-day.

The production of small lever watches of good quality is the best proof that the tools fully meet present exigencies. The progress since 1889 is striking.

IV.—Detached Parts, Screws, Pivots, Stones, Balance Springs, Dials, Hands, Cases, Etc., Etc.

The fabrication of the separate pieces mentioned above has followed the movement of the principal parts, both in improvement of quality and in respect to reasonable prices.

Switzerland maintains its supremacy in stones, balance springs, dials, hands, etc.

Great progress has been made in the manufacture of cases, but material improvements are still possible.

V.—Decoration.

The Swiss watch industry has not only progressed in a mechanical direction, but a marked advance has been realized in decoration.

Artistic taste has developed in a remarkable manner, and the influence of our schools of industrial art has made itself felt in a perceptible manner.

The collection of decorated watches presented at Paris was of great beauty; our country continues to maintain itself in the first rank for embellishment with painting and jewels. However, foreign competition exists also in this domain, and here also it is only by incessant toil and improvement that we can maintain our supremacy.

VI.—Mechanical Tools.

This indispensable auxiliary of our industry is also advancing, but in the products exhibited the effects of the manufacture of repairing tools of mediocre quality are evident.

Notwithstanding the progress made, this important branch deserves efforts more and more active and sustained, because here more than elsewhere, the rivalry of Germany and the United States is to be expected.

Several of our large establishments construct their own machinery, but no exact idea can be formed from the machines and tools exhibited; some of which, nevertheless, demonstrate the ability of our country in this direction.

VII.—Awards.

Generally speaking, the jury has been liberal in the bestowal of awards. Still, an intermediate degree between gold and silver—silver gilt, for example—would be of great utility, the number of gold medals necessarily being quite limited.

This gap was especially felt in Switzerland, where the number of excellent houses was large in proportion to the total number of exhibitors.

With reference to the distribution of prizes, we ought to attest the spirit of justice and impartiality which always animated the members of the jury. Our relations with our colleagues of other countries were marked with the greatest cordiality, and we take pleasure in thanking our French colleagues, in particular, for their courtesy and kindness.

We should add that the jury of Class 96 was presided over with rare ability by Mr. A. H. Rodanet, and that the vice-presidency was accorded to Switzerland, in the person of Mr. David Perret, who also had the honor of being president of the jury of Group XV. and member of the Superior Jury.

B.—FOREIGN EXHIBITS.

I.—United States.

The rival of Switzerland most to be feared is, undoubtedly, the United States.

This country only presented at Paris some productions, inferior in quality and of high price, with the exception of certain electric clocks, and two registers showing the presence and absence of operatives, which seemed to us very practical.

We cannot, therefore, judge this competition according to the exhibition, but the examination of the productions of the Swiss manufacturers has demonstrated to us that our country has gained the first position in the mechanical fabrication of the watch, its articles being of equal quality and of decidedly lower price than those of American factories. The latter, protected by excessive duties and enjoying quite a home market, have, without doubt, an assured future for a considerable length of time; but the necessity even of a protective tariff is the best proof of their inability to contend, under equal conditions, with the Swiss factories.

It behooves our manufacturers, our superintendents and our workmen to preserve the territory won: the former by constant improvement of their equipment and the processes of manufacture; the latter by attention to accurate and faultless workmanship.

II.—France.

This country counted no less than 192 exhibitors enrolled in Class 96, but we must say, at the outset, that the quality did not correspond with the quantity.

In large timepieces France maintains the first rank for monumental clocks, *pendules de luxe*, regulators of precision, and traveling timepieces. We also observed a reproduction of ancient clocks of the highest interest, denoting in the maker a very pronounced artistic sense. Some Parisian exhibitors likewise maintain their old and excellent reputation as manufacturers of marine chronometers. As to pocket watches, the Besançon manufacture does not seem to advance as much as that of other French horological districts, which have gained new territory since 1889, owing especially to their protective duties. This manufacture represents none the less a rivalry with which we must surely reckon.

In detached parts, roughed out pieces, pivots, winding mechanism, etc., France has a great number of manufacturers; although not generally very important, still employing a considerable number of workmen.

III.—Great Britain.

England did not present the products of its large factories of Coventry, Prescott, Birmingham, etc.

Outside of some pocket and marine chronometers of very high price from two firms of good standing, this exhibition had little of interest.

The watches presented were of pure English make, of good appearance, generally well adjusted and designed almost exclusively for the English market.

IV.—Germany.

Germany, with the exception of one well known firm, did not exhibit watches deserving of special mention or to be feared in competition.

On the other hand, enormous progress has been realized in large timepieces; in elaborate and in common clocks this country offers a great variety at very favorable prices.

Some immense works, occupying thousands of workmen, produce clocks of all prices and with all kinds of complications.

This country maintains, for the time being, the reputation for large clocks. It also produces some very good alarm clocks, well constructed and forming a serious competition with French and American clocks of this class.

Various Countries.

Italy presented a make of traveling clocks at considerable prices.

Sweden was represented by one distinguished watchmaker. A Norwegian offered two marine chronometers.

From Hungary there were six exhibits. Two alone had any interest; the one consisted of pendules and marine chronometers, well constructed, the other of some fine electric clocks.

From Belgium there was nothing worthy of mention; not even from the National School of Horology, of Electricity and of Small Mechanical Industries of Brussels, which would seem to be still in its infancy.

The Japanese Watchmaking Company of Osaka, although registered, did not exhibit.

CONCLUSIONS.

As said at the outset, the Universal Ex-

Attention, Jobbers!

We are the sole **PATENTEES** of the following pins and buttons, both gold and plate: **K.O.T.M., Fraternal Order of Eagles and Plumbers' Union.**



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 7, 1901.

WARNING! Anyone infringing on above **PATENTS** will be prosecuted to the full extent of the law.

We also carry the **largest line of Emblems**, both in gold and plate, in the United States, our line representing over 10,000 patterns, **Gold Charms, Gold Front Charms, Gold Pins and Buttons and Plated Charms, Pins and Buttons**, which we guarantee are second to none in quality and finish. You will save money by looking our line over before purchasing elsewhere. **The Best Prices, Best Goods and Best Service** given by

E. L. LOGEE & CO.,

235 Eddy Street, - - - Providence, R. I.

Chicago Office, 1017 Champlain Bldg.

C. S. Hungerford represents line in the West.

Flexible Serpent Bracelets

IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,

16 John Street, New York.

"TRADE-MARKS of the JEWELRY and KINDRED TRADES"

mark. It contains over 2,250 marks. **Price, Book and Supplement, \$2.50.** THE JEWELERS' CIRCULAR PUBLISHING Co., 11 John Street, New York.

position of 1900 has been a success for Swiss watchmaking.

For, judging the value of the exhibits, it is sufficient to state that, out of 71 exhibitors, our country has obtained the following awards:

- 5 Hors Concours (beyond competition).
- 10 Grand Prizes.
- 13 Gold Medals.
- 22 Silver Medals.
- 13 Bronze Medals.
- 8 Honorable Mention.

The proportionate number of high awards is the best proof of the progress accomplished. Our ardent desire is to see our manufacturers redoubling their efforts, advancing continually and maintaining our valuable industry in the rank which it occupies to-day.

For the Swiss members of the jury and experts of Class 96:

Messrs. D. PERRET,
A. CONTY,
H. B. Le COULTRE,
L.-C. GIRARD-GALLET.
La Chaux-de-Fonds, Jan. 30, 1901.
L.-C. GIRARD-GALLET.

Watch Inspectors of Plant System Hold Annual Meeting.

CHARLESTON, S. C., May 26.—The watch inspectors of the Plant System, an organization whose business it is to examine the watches of railway conductors and engineers, giving all watches an official inspection four times a year and at all other times when they are in need of inspection, have concluded an interesting annual meeting in this city. The latest ideas were promulgated toward the improvement of the railway time system and the discussions were on these lines entirely.

The people of Charleston entertained the watch inspectors and they were tendered an excursion to the Isle of Palms, where a fine dinner was served. James Allan & Co., the chief inspectors of the Plant System, also entertained the organization with a banquet.

"TIME TELLS THE STORY."

ESTABLISHED 1856.

INCORPORATED 1900.

For more than **Forty Years** the goods of **G. A. DEAN CO.** have been **Made on Honor and Sold on Merit.**

Our line to-day is larger and better than ever before. Our quality the **Best Rolled-Plate and Gold-Filled.** Our specialty Chain, in **Ladies' and Gents' Fobs, Vest Chain, Dickens, Lorgnettes, Bracelets, Etc.**

Sold to the **Jobbing Trade Only**, many of whom have handled our goods for **20 years or more** with **entire satisfaction.**

NEW LINE FOR THE FALL TRADE NOW READY.

NEW YORK SAMPLE OFFICE:
9 Maiden Lane.

G. A. DEAN CO. Office and Factory **Attleboro, Mass.**

G. A. D. CO.
CHAINS
Have given entire
satisfaction
for more than
40 YEARS.

G. A. D. CO.
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for more than
40 YEARS.

The "CARMEN" ADJUSTABLE BRACELET.



Warning: The patents (U. S. Patent No. 34,019, Feb. 5, 1901, and 428,447, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, ATTLEBORO, MASS.
Chicago Office, 602 Columbus Memorial Building. New York Office, 200 Broadway.

OUR NEW FALL LINE NOW READY FOR INSPECTION.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS TROPHIES FOR SUMMER SPORTS.

BEST LINE IN THE MARKET.



Inc. W. Reddall & Co.
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; Louis B. Cummings, Representative.

"Watch Our Ads."



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE TRADE ONLY.

860 Broadway,
UNION SQUARE, NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.



9 MAIDEN LANE, N. Y.

Time Inspection Service on the Mexican National Railroad.

MEXICO CITY, Mex., May 25.—To meet the changed conditions and improvements of the times in the safe management of trains and to afford greater security of life and property the Mexican National Railroad Co. have inaugurated a new time inspection service, whereby every conductor, engineer, switch engineer, fireman, bridgmaster and supervisor is required to submit his watch every three months for examination as to its quality and condition. The inspection service is under the supervision of M. E. Sommer, a well known jeweler of Mexico City, as general watch inspector of the Mexican Central, the Interoceanic and the Mexico, Cuernavaca and Pacific railroads.

A traveling watch inspector, in the employ of the railroad company, will travel over the system at each quarterly inspection to examine the watches of employes on the various divisions and issue necessary certificates. The standard of excellence of watches adopted by the company is 18-size nickel movement, adjusted to heat, cold and positions, with patent regulator and Bréguet hair spring. For the sake of uniformity these must be open face, with Arabic dial and with heavy figures and hands and wind at figure 12. The makes and grades of watches selected by the company as standard are the "B. W. Raymond" and "21 Jewel," made by the Elgin National Watch Co., Elgin, Ill., and "Crescent Street" and "Vanguard," made by the American Waltham Watch Co., Waltham, Mass. These can be in any quality of case desired.

A. C. Smith, well known in the watch business and now an expert in railroad watch inspection matters, who has organized several time inspection services in railroads in the United States and those on the Mexican Central and the Interoceanic, is installing the time service on the National, in company with A. H. Snyder, the traveling watch inspector. It is understood that the railroad company will, as soon as the organization of the service is completed, effect a means of transmitting accurate and uniform time over the entire system daily from the United States Government Observatory at Washington, and that simultaneously every clock in the system will show true time.

Mr. Smith states that about one-half the watches already in the service pass examination, and those whose watches fail to pass are qualifying.

Jeweler Shocked Visitors to His Store in Unusual Manner.

KENOSHA, Wis., May 24.—R. O. Gottfredsen had an unintentionally lively reception for his customers, Tuesday evening. Shortly after 7 o'clock the insulation of one of the electric light wires leading into the store was burned off and the entire front of the store, which is of iron, was heavily charged with electricity. The proprietor of the store was not advised of the difficulty and the first news he received of it was when a mail carrier



STERLING
SILVER
TRADE-MARK



SILVER-
PLATED
TRADE-MARK
MADE AND
GUARANTEED BY



OVER ONE HUNDRED PRIZE TROPHIES

IN STERLING SILVER AND SILVER PLATE
ARE SHOWN IN OUR

TROPHY BOOK No. 559.

Being makers of distinctive pieces, in both Sterling and Plate, the widest latitude in choice is offered with a corresponding range in price.

This season promises to be unusually full of interest in Aquatic and Athletic sporting events, and the demand for prizes and trophies will be large in consequence.

Every dealer should have a copy of this book for reference, as he will then be in a position to talk intelligently, quote prices and give full particulars on the most desirable line made.



INTERNATIONAL SILVER CO.,

SUCCESSOR TO

MERIDEN BRITANNIA CO., MERIDEN, CONN.

NEW YORK CITY:
9-11-13 MAIDEN LANE, 208 FIFTH AVE.

CHICAGO: 195 STATE ST. SAN FRANCISCO: 134 SUTTER ST.

HAMILTON, ONTARIO.



Turquoise Sash Brooches.

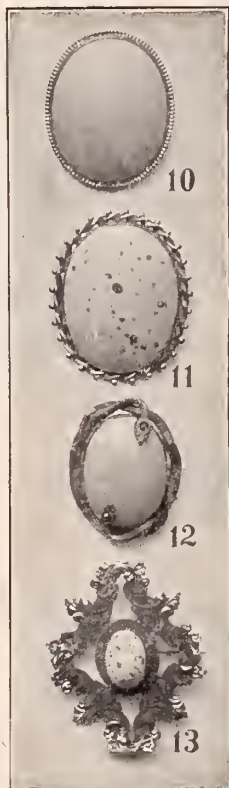
Illustrations
1/8 size.

Send for Selection
of Latest
Novelties.

**Turquoise
Sash
Brooches,
"L'Aiglon"
Silk Fobs,
Alice
Nielsen
Serpent,
Carmen
and Melba
Bracelets,
Serpent
Barrettes,
Bag Tops,
Fish-Scale
Purses,
Walnut
Toilet
Cases,
Walnut
Coin
Holders.**

A one-cent postal
brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK



attempted to enter the store. He received a shock that forced him to forget mail carrying and he cautiously kept away. The next man to arrive and step on the heavily charged iron step executed a war dance which was as interesting as it was novel. Other men entering the store experienced similar results, but no one was hurt. The company soon repaired the break.

Law Suit Over Repairs to a \$1,200 Bracelet in Connecticut Court.

STAMFORD, Conn., May 23.—A suit brought by Sigismund Kronholtz against Mrs. Catharine Bailey, Darien, for \$25 for the repair of a bracelet a year and a half or so ago, and a counter-claim for \$100, has been before Judge Downs, in the City Court. The case arose out of Mrs. Bailey's refusal to pay the amount demanded by Mr. Kronholtz for the repair of the bracelet. The bracelet is valued by her at from \$1,200 to \$1,500. It contains jewels, a watch and an antique enamel bust of Louise of Savoy.

Mrs. Bailey testified that she took it to Mr. Kronholtz for repairs, where it remained for five or six months. She was willing to pay what was right for the job, but considered \$25 too much and was not satisfied with the work. She offered Mr. Kronholtz \$10, but he refused it and locked her in his store, also catching her by the arm. He accused her, she explained, of attempting to steal the bracelet, and refused to allow her to leave the store until she returned it.

Alexander Weed was called as a witness

and subjected to a severe cross-examination. He had been 27 years in the business. The bracelet had been left in his store about a year and a half ago for repairs, but he concluded the job was not such as he could do. He considered \$25 an exorbitant price for the repairs made and fixed \$5 as a reasonable figure.

The case was to have been closed yesterday, but counsel for plaintiff secured a postponement until Monday, in order to present as a witness a New York jeweler who had previously repaired the bracelet.

John J. Chinn, Lowell, Mass., has been selling out at auction.

H. Levytanski, Hallettsville, Tex., has been selling his stock at auction.

The name of J. & C. Mundie, North Tonawanda, N. Y., was forged to a note for \$40. A young man was arrested on a charge of forgery after he had tried to secure money on the note.

James Huntington, for many years engaged in the jewelry business in Harvard Sq., Cambridge, Mass., died, last Sunday, at Newton, Mass., where he had made his home for the past year or two. He was born in Vergennes, Vt., Dec. 10, 1822.

Two bold thieves early one recent morning tried to clear out the window of the Montana Diamond Co. of America, 31 W. Lexington St., Baltimore, Md., and escaped, leaving a trail of stolen articles in their wake, valued at between \$50 and \$75. The window was smashed with a stone tied in a handkerchief.

TRADE **1835-R-WALLACE** MARK

R. WALLACE & SONS' M'FG. CO

SILVERSMITHS,

WALLINGFORD, CONN.

THE
"ANJOU"

"1835-R-WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE
"STUART"

Factories-WALLINGFORD, CONN.

BRANCHES

226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO

120 Sutter St., S.F. - 63 Basinghall St., LONDON E.C.

FASHION AND GOOD TASTE IN SILVERWARE

Fashion and Good Taste are not always one, but there is no reason why they should not go hand in hand.

In trying to meet the requirements of Good Taste first, based upon long-accepted standards in the art of design, we have established a Fashion.

But fashion with us means more than a mere conventional and passing style. Our reputation is built upon something more substantial.

Gorham Silver is the Fashion simply because it is everywhere known to be Right in Quality, Right in Design, Right in Workmanship.

The trade mark is a guarantee of these facts no matter where it is bought. It costs no more.



Gorham Silver means Grand Prix Silver.

There is no higher endorsement.

GORHAM MFG. CO.

SILVERSMITHS

Broadway & 19th Street

BRANCHES

NEW YORK

21-23 Maiden Lane

CHICAGO

131-137 Wabash Ave.

SAN FRANCISCO

118-120 Sutter St.

WORKS: Providence and New York

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



WARRANTED

Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



RINGS

BUFFALO,
N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

W. H. Elliott, New Hampshire's Oldest Jeweler, Retires from Business.

MANCHESTER, N. H., May 27.—William H. Elliott, the dean of New Hampshire jewelers and opticians, has laid aside the active management of his business, which henceforth will be in the hands of his son and former partner, Charles F. Elliott, lately of Hinsdale, Ill.

Mr. Elliott, Sr., began business in this city nearly 60 years ago and in 1892 it was written of him that not a single man then in business on the street was engaged in trade when Mr. Elliott came here. Although no longer the proprietor and active manager of the concern, Mr. Elliott may be seen every day at the store and he will continue to pay the usual attentions to old patrons.

The younger Mr. Elliott was born in this city. When a lad of 17, in the Spring of 1865, he enlisted in the First New Hampshire Cavalry. He received an honorable discharge at the close of the war. He had spent much of his time about the store of his father and he was already a watch expert. After the war he was employed for some time by the American Watch Co., Waltham, Mass. Subsequently he assumed charge of the Laconia, N. H., branch of his father's business. Then he entered the St. Lawrence University, at Canton, N. Y., and after a three years' course was ordained a Unitarian minister. He served a couple of years in that capacity at Waterbury, Conn., and then embarked in the jewelry business in that city, remaining 12 years. He returned to the ministry and was settled at Jackson, Mich., and at Janesville, Wis. For three years subsequently he was a business partner of his father in a store in Merchants' Exchange.

For the past seven years Mr. Elliott has been a pastor at Hinsdale, Ill., practically a Chicago suburb. He will, of course, make his home in future in this city.

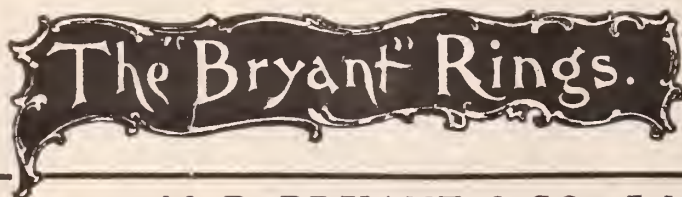
Thieves Stole Two Trays Containing \$1,200 Worth of Diamonds.

ANDERSON, Ind., May 27.—Two thieves entered the store of George Greyer and

RINGS FOR THE MILLION!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.



are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

YOU ARE THE MAN WHO WILL FIND IT TO HIS BEST INTERESTS TO HANDLE AND PUSH BIGNEY'S CHAINS



S. O. BIGNEY & CO. MAKERS OF **HIGH-GRADE GOLD-FILLED CHAINS,**
ATTLEBORO, MASS. NEW YORK OFFICE, 3 MAIDEN LANE.

Wm. S. Hedges & Co.,

IMPORTERS OF

DIAMONDS,

Other **Precious Stones** and **Pearls,**

HAVE REMOVED from 170 Broadway to

171 BROADWAY

(BENEDICT BUILDING),

NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building,
Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and **POLISHER** FOR THE
TRADE.Rough Recutting, Repairing and
Matching a Specialty.

while one engaged the clerk in conversation the other gained access to the window, where he appropriated two trays of diamond rings. The daring act was committed about noon, but was not discovered for some time afterward. Mr. Greyer says his loss is about \$1,000 and he has offered \$200 for the return of the property and "no questions asked."

Chest of Silver and Glass Ware of the 11th Century (?) Unearthed.

GRAND RAPIDS, Mich., May 25.—A dispatch to the *Herald* says: Workmen excavating for a bridge foundation on the Rifle river, near Prescott, have unearthed a chest containing several pieces of silver and glass ware of great antiquity. Numerous inscriptions in Spanish or Italian cover the silver ware, but they are only partly legible. A large urn bears the dates 1128 A. D. and 1248 A. D. Another piece bears the dates 1318 and 1429. A name, presumably "El Sevilla, Romus," is found on each piece. A local doctor has obtained possession of several pieces and will forward them to Ann Arbor for identification.

Arrest of Mexican Jewelry Thieves Led to Raid on Counterfeiters.

JUAREZ, State of Chihuahua, Mexico, May 27.—The thieves who are under arrest charged with the burglary of the jewelry store of George Turner, recently, have led to the discovery of a complete outfit for the making of counterfeit American money. One of the prisoners made a confession, evidently with a hope to free himself, which led to the discovery of the plant and the arrest of two men.

Stock of Jewelry Entirely Destroyed, but Insurance Covers Loss.

NEBRASKA CITY, Neb., May 28.—Fire was discovered in the building occupied in part by J. M. Ditto, with a stock of jewelry. The stock of jewelry was insured for \$2,000, which will cover the loss, which was total. The fire is supposed to have been caused by spontaneous combustion. Loss on building, \$5,000.

Suicide of Jacob Landsberg.

LOUISVILLE, Ky., May 30.—Jacob Landsberg, formerly a jeweler of Marion, Ind., killed himself by firing a revolver bullet through his head. He was despondent on account of long continued ill health, growing from internal troubles of a complicated nature, which refused to yield to treatment and forced him to give up his business and search for health. He had been in Cincinnati, O., and Louisville hospitals, and had been in this city for the past four months. He was 50 years old and leaves a wife and one child.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

Four Experts Worked Four Days and Nights to Open This Safe.

A jeweler's safe, 30 years or more old, that goes through a fire, that resists professional burglars' determined attack, whose combination lock gets out of order and whose doors can be opened by expert safe openers only after four days and nights of hard labor—such a strong box is interesting to learn about. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, New York, have such a safe. It is about five feet high and wide and of nearly the same depth, and is of very ordinary appearance, much less attractive than its mate which stands beside it. But looks deceive in this, as in some other things, as the men who worked four days trying to open it freely admit.

Last Saturday morning, when the store was opened for business, it was discovered, after repeated trials, that one of the large safes could not be opened. Something (nobody has yet been able to determine what) had, during the night, caused the combination to refuse to respond to the hands of a member of the firm. All sorts of schemes were resorted to, but the huge steel doors could not be opened. Finally the attempt was abandoned and a messenger was sent for experts, who were told to open the doors in any way possible. Three workmen from a prominent firm of safe makers set to work to open the safe. The trio quickly decided that by force only could the contents of the safe be reached. The safe was filled with silver ware and watches, goods that the firm desired to reach as soon as possible, and directions were given to proceed with all haste. All day Saturday, Saturday night, Sunday and Monday and up to a late hour Tuesday night the experts worked before entrance was gained to the safe. The experts thought they could cut a hole through the plate of steel which formed the center of the front door and thus reach the bolts, but soon found this plan impracticable. Ordinary steel drills were of no use and it was necessary to chip the steel, bit by bit, with chisels, and batter it loose with heavy sledges until a hole was made large enough to admit of the lock and bolt mechanism being reached.

The secret of the resisting power of the door, aside from the excellent quality of the steel, was the fact that firmly imbedded in the two inches of steel were sections of steel chain. The links of this chain were found to turn the drills usually employed and to resist the efforts of chisels and sledge hammers and other tools employed. Safe construction of this sort is, so far as known, a lost art now.

This safe was made by a Brooklyn firm now out of active business. It was first used by Carter, Sloan & Co., predecessors of Carter, Hastings & Howe, and was in use by them at the time of the Bond St. fire, in New York in March, 1877, when it fell four stories and saved its contents.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

OTHER PRECIOUS STONES,

PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

**FINE
DIAMOND
JEWELRY.**

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.



William Kleinschmidt. George H. Howland Frederick W. Ebrhard.

KLEINSCHMIDT, HOWLAND & Co.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliassof Bros. & Co.

IMPORTERS
AND
JOBBER OF

**DIAMONDS
WATCHES
JEWELRY**

9-11-13 MAIDEN LANE,
NEW YORK.

62-64 STATE STREET,
ALBANY, N. Y.

It was then purchased by its present owners. Two years later, when William Wise & Son were at 239 Fulton St., Brooklyn, burglars made an attack on the safe and evidently worked hard to get into it, without success. Since then the safe has continued doing its duty without unusual incident until the present happening. Now it is uncertain whether the old safe will be continued in service with a new door, or a new one installed in its place.

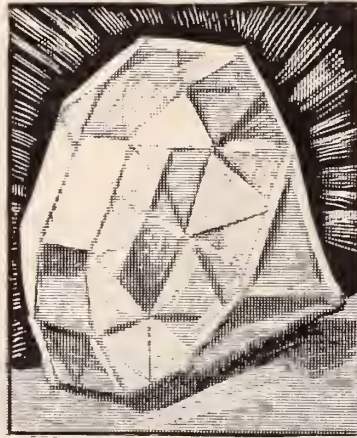
Death of James Huntington.

BOSTON, Mass., June 2.—James Huntington, for many years engaged in the jewelry business on "Harvard Row," Cambridge, died, last Sunday, at his home, in Newton. He was born in Vergennes, Vt., Dec. 10, 1822, and was the ninth son of Deacon Jonathan and Sally (Hickox) Huntington. When a boy the family moved to St. Albans, where James learned the watchmaker's trade. He was always eager for an education and spent three years at an academy at Andover. Thence he entered Harvard in the Class of 1852, still working his way. He continued to live in Cambridge, until 1900, when he removed to Newton.

Mr. Huntington was of a philanthropic nature and founded the Avon Home for Destitute Children. The deceased was widely known in the jewelry trade, in which he was very successful. He leaves two children, Rev. Charles A. Huntington, of California, and Simon Huntington, of Minnesota.

Said to Be Largest Diamond Ever Imported Into the United States.

Stern Bros. & Co., importers and cutters of diamonds, 68 Nassau St., New York, have received from Europe what is said to be the largest diamond ever imported into this country, and which will form part of this firm's interesting exhibit



207 $\frac{3}{4}$ -KARAT DIAMOND OWNED BY STERN BROS. & CO.

at the Pan-American Exposition, Buffalo. The diamond is of a canary color and in its finished state weighs 207 $\frac{3}{4}$ karats. The stone, to which no name has as yet been given, that being reserved until it reaches Buffalo, was found about a year ago in the Kimberley district in South Africa. Its weight in the rough

was 600 karats. It was cut in Amsterdam and lost about two-thirds of its weight. It was then purchased by Stern Bros. & Co.

The stone is cut as a brilliant and has 64 facets. As a canary or yellow diamond it is perfect, being absolutely flawless and with a very brilliant luster. When the stone leaves the Pan-American Exposition it will probably travel over Europe, for then will begin the hunt for a purchaser. Until then it will form one of the most interesting exhibits at Buffalo. It was shown for the first time in Maiden Lane, last week, and excited a great deal of interest among the members of the diamond trade.

Jeweler Secures Part of Stolen Goods and Thief Is Traced.

LOUISVILLE, Ky., May 29.—R. Kaplan, an E. Market St. jeweler, was made the victim of a housebreaker early yesterday morning to the extent of \$365 worth of watches. The loss was reported at detective headquarters and two detectives were detailed on the case. Within an hour they recovered several of the watches at a pawn shop and secured a description of the thief, whom they recognized as Clyde Bates. He was traced to the L. & N. depot, where he took an early train east, presumably with the greater portion of his plunder. The grand jury took up the case at once and an indictment was returned. A detective from Cincinnati, O., is in search of Bates.

PEARLS.

The Dealer's Side Of the Question.

Where the dealer can find the largest and best assortments, there can he make the best selections. Where he can find the best understanding of his needs—an understanding born of wide experience—there can he purchase most safely.

Both the right assortments of goods and the right understanding of his needs he will find here.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Scotch Opinion Concerning Packing of American Goods for Export.

WASHINGTON, D. C., June 1.—In the second volume of Commercial Relations, 1900, now in press and to be published by the Department of State, will appear the annual report of Consul Fleming, of Edinburgh, Scotland, in which he says, among other things:

The importance of the proper packing of goods for export is a matter concerning which there is no room for two opinions. If it were not common knowledge that the arrival of merchandise at its destination in good condition is as essential to foreign business as it is to home trade, the fact that space in the Paris Exposition was devoted to object lessons on packing would show that the commercial world recognizes it as a vital part of the process of getting and holding any market.

I have undertaken to gather information and collate opinions of manufacturers, importers and exporters, and well informed shippers, casemakers and stevedores in this district on the subject of packing goods. With reference to the packing done by United States manufacturers, producers and export houses, little fault is found with it. Some fault is found with the American packing of clocks, bicycles and bicycle parts, wood pulp, hams, cotton-seed meal, rosin, tobacco and a few other articles. In most cases the complaints relate to defects which could easily be remedied.

From the information gathered, Mr. Fleming made a list of rules how a wide variety of goods should be packed for export, including the following:

CHINA WARE.—(1) Barrels, hogsheads, tierces, cases. (2) Special care must be taken to pack the barrels closely with straw. The ware is wrapped in tissue paper and delicate ware or vases in corrugated packing paper.

CLOCKS.—In many American cases, the wood protection is too slight. Good and strong material should be used.

CUTLERY.—Wrapped in thin paper, packed in cardboard boxes and then in a tin-lined case.

EARTHEN WARE.—(1) Crates, cases, barrels. (2) Packed in straw in wooden crates. Where liquid gold is used in decorating, the ware is wrapped in tissue paper.

GLASS WARE.—Cases, barrels, crates, tierces. (2) In cases or barrels, properly stowed in hay or straw, perfectly separating each article.

Jacksonville, Fla.

R. J. Riles attended the annual meeting of the watch inspectors of the Plant System, held at Charleston, S. C.

M. S. Brown, men's furnisher and tailor, has purchased the business of the Jacksonville Watch Repairing Co. (H. B. Lord & Co.), on W. Bay St. Mr. Brown will continue the watch repairing business in connection with his men's furnishing and tailoring establishment.

PEARLS.

256 Westminster St., Providence, R. I.

10 Rue Cadet, Paris.

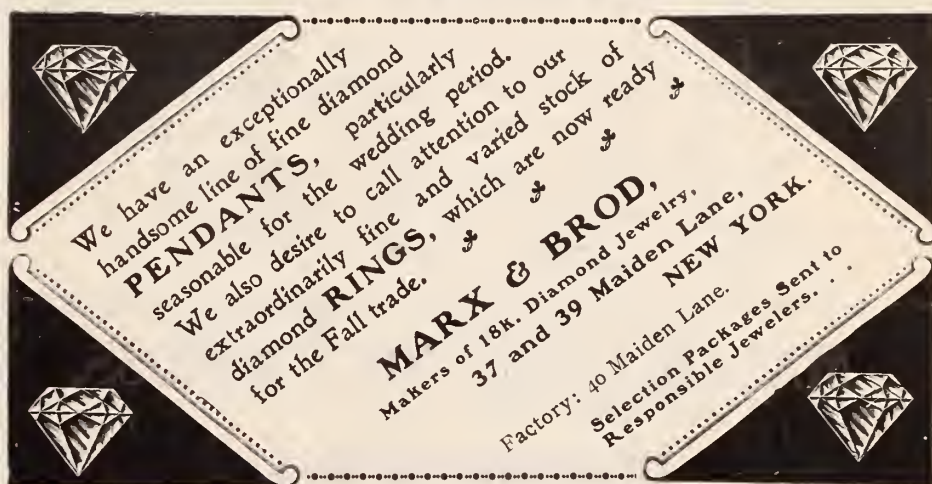
Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cort'l't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.



We have an exceptionally handsome line of fine diamond PENDANTS, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond RINGS, which are now ready for the Fall trade.

MARX & BROD,
Makers of 18k. Diamond Jewelry,
37 and 39 Maiden Lane,
NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to
Responsible Jewelers.

Importers of
Precious
and
Imitation
Stones.

L. Heller & Son

JEWELERS'
COURT,
51 MAIDEN
LANE, NEW
YORK.

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

51-53 MAIDEN LANE, - - - NEW YORK.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Philadelphia Jobbers Agree to Early Closing During the Summer.

PHILADELPHIA, Pa., June 1.—The early closing movement among manufacturers and jobbers, inaugurated here several weeks ago, was pressed to a successful conclusion to-day, when the following houses closed their doors at 1 o'clock p.m.:

M. Sickles & Sons, William Morris & Co., L. C. Reisner & Co., B. F. Williams Co., L. P. White, Francis Pritty, H. O. Hurlburt & Sons, George S. Lovell Clock Co., Joseph B. Bechtel & Co., Pfälzer Bros. & Co., Charles H. O'Bryon, Joseph H. Deschamps, Henry Euler, Quaker City Watch Co., Charles Diesinger, S. R. Kamp & Co., A. R. Justice & Co., Hesselpoth & Smethurst and Otto F. Kolle.

All of these firms will close their doors on week days at 5 o'clock until Sept. 15. J. E. Caldwell & Co., H. Muhr's Sons and Bailey, Banks & Biddle Co. will close at noon on Saturdays and 5 o'clock p.m. on week days. Most of the department stores have also agreed to early closing.

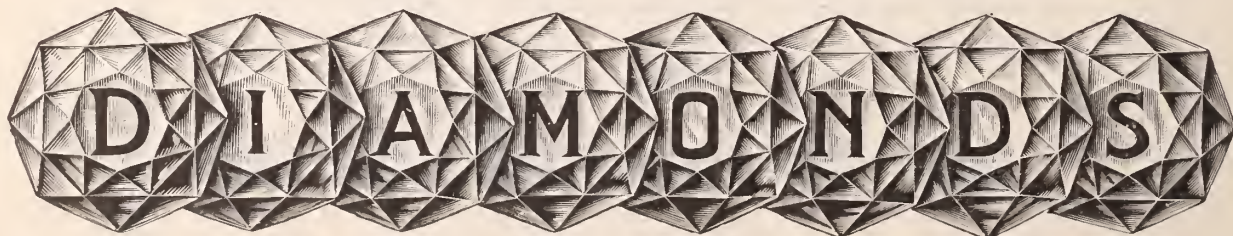
Jeweler Secures Verdict in Eviction Suit and Award of \$69.50.

ATLANTA, Ga., May 28.—The case of H. L. Harris against the P. H. Snook & Austin Furniture Co., which has been before Judge Reid, in the First Division of the City Court, has been concluded, the jury returning a verdict in favor of the plaintiff for \$69.50.

Harris was suing for \$2,000 for an alleged eviction from his place of business. He is a jeweler and occupied a building controlled by the furniture company. The company claimed, in their defense, that the time for which the place was rented to Harris had expired, while he claimed the opposite. The case has been in the courts for about three years and has twice been appealed to the Supreme Court. Both sides had received verdicts in the case.

William Anderson, Greenville, S. C., has assigned.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Importations at the Port of New York.

<i>Weeks Ended June 1, 1900, and May 31, 1901.</i>		
China, Glass and Earthen Ware:		
China	1900.	1901.
China	\$41,007	\$57,526
Earthen ware	12,888	12,660
Glass ware	15,324	27,591
Optical glass .....	.....	2,669
Instruments:		
Musical	10,346	18,379
Optical	10,466	5,002
Philosophical	1,294	675
Jewelry, etc.:		
Jewelry	5,408	6,673
Precious stones	263,512	621,364
Watches	12,642	22,289
Metals, etc.:		
Bronzes	7,753	136
Cutlery	18,837	24,433
Dutch metal	5,281	513
Platina	50,902	39,361
Silver ware	19	324
Miscellaneous:		
Alabaster ornaments .....	.....	52
Amber	2,334	682
Beads	1,717	2,172
Clocks	2,892	2,482
Fans	3,347	6,422
Fancy goods	12,124	9,340
Ivory	37,551	20,889
Ivory, manufactures of	640	2,405
Marble, manufactures of	10,872	23,337
Statuary	2,548	2,130

Jewelers' Gold Bars Withdrawn and Exchanged.

<i>Week Ended June 1, 1901.</i>		
U. S. Assay Office report:		
Gold bars exchanged for gold coin.....	\$145,812 06	
Gold bars paid depositors.....	56,325 81	
Total	\$202,137 87	
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:		
May 27.....	\$5,134 71	
" 28.....	25,974 36	
" 29.....	26,176 90	
" 30.....	(Holiday)	
" 31.....	66,856 02	
June 1.....	21,670 07	
Total	\$145,812 06	

Extensions to the United States Watch Co. Plant.

BOSTON, Mass., June 2.—Operations are to be begun to-day to enlarge the plant of the United States Watch Co.'s factory, Waltham, recently purchased by the interests of the Philadelphia Watch Case Co. Messrs. Zurbrugg and Hastings, of the latter company, are at Waltham, making the necessary arrangements.

It is proposed to enlarge the central building 15x50 feet and to build a wing 20x100 feet, both additions to be of brick and three stories high. The syndicate have bought the plant and business of the Suffolk Watch Co. and it will be moved to the factory of the United States Watch Co. This part of the work will be completed in about three months.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

**A. ROSEMAN,**
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.**HEADQUARTERS FOR AMERICAN WATCHES.**

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, LONDON,
149 State Street. 29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Monster Clock Installed.

The Starting of the New Clock in the Tower of the City Buildings of Toronto.

TORONTO, Can., May 31.—Yesterday, at noon, the ceremony of starting the new clock in the tower of the City Buildings took place, a number of city officials and prominent people being in attendance. Precisely at 12 o'clock, Robert Batchelder, agent of Gillett & Johnson, of Croydon, England, the firm who supplied the clock and bells, gave the word to Mayor Howland, who cut a silken cord and set the mechanism in motion as the big bell rang out the hour. Addresses were then made by the Mayor, Alderman Lamb and Alderman Sheppard, and the proceedings con-

cluded by the singing of the National Anthem.

The clock is one of the finest in existence, and as it is located 280 feet above the level of the street below, was made of enormous size so as to render the time clearly visible. The dials are 20 feet 1 inch in diameter. The minute hand is 9 feet 6 inches long and 9 inches wide, the hour hand 5 feet 6 inches in length and 16 inches wide. The two hands, which are of sheet copper on steel frames, weigh, together, 800 pounds. The hour marks on the dial are 4 feet long and 12 inches wide and the minute marks 8 inches by 6. The clock stands in a heavy iron bed enclosed in a large glass case, 15 feet in length, 8 wide and 7 feet 6 inches in height. The iron frame work, which is 10 feet long and weighs

20,000 pounds, is black, and the works are of the best gun metal, somewhat the color of brass. The going part is provided with double, three-legged gravity escapement with jeweled pallets, and to insure accuracy it is furnished with Gillett & Johnson's patent half minute remontoir. The great pendulum is 14 feet 8 inches long and weighs 500 pounds, made of steel and platinum, so adjusted as not to be affected by temperature, in accordance with the compensating principle. It is suspended on a cast steel bracket supported on steel beams, so as to detach its weight from the mechanism of the clock. It makes one stroke every two seconds.

The total weight of the dials is 30,000 pounds, tons of material being required to fix them firmly into the masonry of the tower. The wind stays alone weigh 10,000 pounds. They consist of 12-inch steel "I" beams anchored into the jamb of the walls. The motive power for the clock and bells is furnished by three weights, one of 2,400 pounds, to supply the big bell, one of 1,800 pounds, for the two smaller bells, and one of 800 pounds to keep the clock in motion. The three bells, weighing respectively, 12,000, 3,000 and 2,000 pounds, which have been in place for some months, have previously been described.

The work of hoisting and getting into operation the clock and bells, which has been a long and arduous operation, was superintended by Robert Batchelder, the agent of the manufacturers. The contract price was \$20,000, of which about \$6,000 was spent in Toronto for labor and materials. All the mechanism was brought from England and the clock was put together for trial in the company's works before shipment. Mr. Batchelder, who travels throughout the world on the company's affairs, exhibited the clock now in the tower of St. James' Cathedral, in this city, at the Paris and Vienna exhibitions, 40 years ago.

All but One of the Gang Who Murdered Jeweler Frederick Dael Captured.

PARRAL, State of Chihuahua, Mexico June 2.—All but one of the men who were implicated in the murder of Frederick Dael, jeweler, of this city, a full account of the crime having already been published in THE CIRCULAR-WEEKLY, have been captured. A thorough investigation by the Mexican authorities shows that these murderers are among the worst criminals who ever infested Mexico, and their capture is looked upon with great satisfaction by the authorities and the law abiding public. The leader of the band is Cristobal Flores, a noted bandit, who for many years infested the mountain districts of Chihuahua. He has committed many murders and robberies and was surrounded by a number of desperadoes, who were his partners in many of his revolting depredations. The only one of the assassins still at large is Saenz Pardo, who has fled to the mountains of the State of Durango, where he is being pursued by a force of eight policemen.

D. E. Terrill, Copenhagen, N. Y., has sold out to F. J. Kellogg, Carthage, N. Y. Mr. Terrill has been in business in Copenhagen for 22 years.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,
NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Death of Henry Van Arsdale Parsell.

Henry Van Arsdale Parsell, the assistant secretary of the Young Men's Christian Association and a prominent worker in charitable and philanthropic lines, who died last week, was formerly in the jewelry trade and was well known as a member of Ball, Barnard & Parsell, the predecessors of the late firm of William H. Ball & Co., now Kent & Woodland, New York. Mr. Parsell died May 29, at his home, 31 E. 21st St.

He had been out of the jewelry trade about 37 years. Deceased was born in New Brunswick, N. J., Sept. 3, 1833, and was a nephew of Henry Van Arsdale, of the old jewelry firm of Fellows, Van Arsdale & Cooper. When Mr. Parsell was a young man he went to New York and obtained work in his uncle's firm, with whom he remained for some years. Later, with Horace W. Ball and a Mr. Barnard, he formed the firm of Ball, Barnard & Parsell, who opened offices and were for a number of years at 9 John St. Their business prospered until the Civil War, when they met with reverses, owing to their many customers in the south. Mr. Parsell then retired and the business was continued under the name of Ball & Barnard. In later life Mr. Parsell was in the banking business—first as paying teller of the North River Savings bank and later as its secretary. He was prominent in the work of the Young Men's Christian Association, was a member of the Society for the Prevention of Crime, the Society for the Prevention of Cruelty to Animals, the Metropolitan Museum of Art, the Botanical Gardens, the American Museum of Natural History and the Republican Club. A wife and one son survive him.

Post Office Authorities Searching for Imitation Jewelry Schemers.

ELWOOD, Ind., May 28.—The post office officials of this city are endeavoring to locate some men who are carrying on their operations through the mails. They have seized a quantity of cheap jewelry which has accumulated in the office and have sent it to the dead letter office, at Washington. How many people in this city have been caught by the schemers is not known, but from the complaints being

made there are from 200 to 300 of them.

Some time ago a jewelry concern in New York obtained the names and addresses of a number of Elwood people and had been sending them a lot of the cheap jewelry. Most of the people thought

it was a present from some friend. A few days ago a stranger came to Elwood and obtained a good sum of money for the jewelry from the persons who had accepted it. After securing as much cash as possible he left town.

Established 1876.

J. B. HUMPHREY,

DIAMOND CUTTER.

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET,

NEW YORK.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, **Diamonds.**
NEW YORK.

To Your Advantage.

Highest Prices Paid for

PEARLS
and **SLUGS.****Maurice Brower,**

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



NISSSEN

Ludwig Nissen

Emil Knopf
John W. Ruefer
Frank L. Wood

18 JOHN ST. NEW YORK

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Oneida Silverware Mfg. Co.'s Affairs Cleared Up by Court Order.

ONEIDA, N. Y., June 2.—The affairs of the Oneida Silverware Mfg. Co. and the confirmation of the sale of the property to William A. Rogers, Ltd., Toronto and New York, which have been dragging slowly through a maze of legal entanglements for several weeks, seem now to be settled.

In the Supreme Court, at Binghamton, yesterday, Judge Lyon ordered a dissolution of the injunction and a vacation of the order to show cause granted by Hon. G. A. Forbes, of Canastota, on the application of Percy A. Coon, Syracuse, and William E. Witter and Steven C. Waterman, of this city. The order to show cause required the receiver to show why a rehearing should not be had on his application for a confirmation of the sale of the silver ware company's property. Mr. Coon had claimed that he was willing to pay 10 per cent. more for the property than the Rogers corporation had paid, and for this reason the two directors desired the sale reopened. After obtaining the order to show cause, Mr. Coon changed his mind and neither he nor the Oneida directors were represented in the interest of their injunction and order at Binghamton, yesterday.

As soon as the injunction was dissolved and the order to show cause vacated, the balance of the purchase price was paid by a representative of the William A. Rogers corporation, and the property was formerly transferred. The corporation bid \$10,050, and the sale at that figure had been confirmed before the injunction dissolved yesterday was obtained. Receiver Stringer said that he had been informed that representatives of the Rogers corporation would come here this week for the purpose of conferring with the Chamber of Commerce relative to either the purchase or lease of the plant in Wilson St., where the Oneida Co. have been located, and that without much doubt satisfactory arrangements could be made and operations resumed there within a short time.

Walter I. Rand Comes to Grief with His Lucky Stones.

BOSTON, Mass., May 26.—Walter I. Rand, dealer in metals and precious stones, with offices at 170A Tremont St., was arrested, Saturday forenoon, by the United States Post Office authorities and before Commissioner Fiske was held in \$1,000 for his appearance on May 28. He is charged with using the mails in a scheme to defraud. He has been advertising extensively an Indian "lucky stone" said to have come from the island of Ceylon. The stones have been offered at \$1 each, and it is said that Rand's returns have been considerable. The Post Office authorities say that the stones are not worth three cents each.

Rand secured a lot of these stones and offered them to the public. In his "ads." he says "he thinks" they will bring luck.

In an interview with Rand, he says: "Everything I say in these advertisements I can prove. The stones are not glass. They are feldspar and are known as

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,
Pearls, Emeralds,
Rubies, Sapphires.

**9-13 Maiden Lane,
NEW YORK.**

PARIS: 25 Boulevard Haussmann. CHICAGO: 103 State Street.

moonstones. They are cut in Ceylon by the Indians, and I defy any one to purchase them for a few cents. Some of them are worth more than I ask for them. They are not found in any part of the world but Ceylon. Every one knows that the moonstone is the lucky stone of India. I never say that they will bring luck, but I think so.

"Last year I went to Mexico. I was thrown from my horse there and I came home. I was taken to the St. Botolph Hospital and they said they guessed they would have to cut my leg off. My leg got well. I believe the luck was in the stone."

In fighting his case Rand will call upon stone experts to tell what these lucky stones are and to estimate their value, and will call others to show that he has been in Ceylon. He will tell why he thinks there is luck in feldspar.

Mr. Angstadt Was a Jeweler and Citizen of the Old Type.

MILTON, Pa., May 23.—John Angstadt, who died, May 13, as noted in THE CIRCULAR-WEEKLY of yesterday's date, was one of the oldest citizens of this place, and before he was incapacitated for work, several years ago, he was well known as a jeweler here.

Born at Kutztown, Berks County, Pa., in 1814, he arrived when a boy of seven at Lewisburg. At the latter place his youth was spent, and before manhood began to dawn he was apprenticed, as was the custom those days, to a practical watchmaker by the name of John H. Housel. Wages were low then and he used to tell with much pleasure how, during the Summer season, he was allowed to go out among the farmers and help harvest, getting a good sleep and wholesome meals and reaping a fair sum that was well worth the going compared with the small pittance while learning his trade.

Mr. Angstadt came to Milton about 1838 and was the first real jeweler and watchmaker to begin business here, conducting at one time the most successful business of its kind. Favors to supposed friends in financial matters were forgotten, but, with all his misfortunes, he lived on in a kindly, even, affable and honorable tenor of his way, with many friends and few, if any, enemies. He served in several public capacities.

His age was 86 years, 11 months and six days, and his life during all those years was an example of kindness and fair dealing. He was married twice.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS FOR THE

OMEGA, HAMILTON, ELGIN, WALTHAM
AND ALL MAKES OF CASES—
GOLD, SILVER, GOLD FILLED.

DO YOU WANT TO REFIT YOUR DIAMOND SHOW CASES WITH MODERN TRAYS?

DO YOU WANT NEW IDEAS FOR SHOW-WINDOW DISPLAYS?

WE MAKE THE FINEST AND MOST AD-

VANCED JEWELRY CASES AND

WATCH BOXES.

AMERICAN MOROCCO CASE CO.,
131 WEST 31ST STREET, NEW YORK.
THEO. G. WALPUSKI, PROPRIETOR.

HAVE YOU SEEN

THE NEW COMPACT PATENT

CHEST FOR SIX OR SEVEN DOZEN FLATWARE?

WE ALSO MAKE ROSEWOOD, EBONY AND WALNUT POLISHED TRAYS

ORIGINAL MAKERS OF RED FLANNEL BAGS AND ROLLS FOR SILVERWARE OF ALL KINDS.



DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,
NEW YORK.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., June 1.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for April, 1900 and 1901, and for the 10 months ending April, 1901:

		IMPORTS.		—10 Months Ending—	
		April, 1900.	April, 1901.	April, 1900.	April, 1901.
Clocks and parts of.....		\$17,554	\$24,662	\$304,611	\$320,796
Watches, materials and movements.....		120,026	153,954	1,161,109	1,416,136
Diamonds, glaziers' diamonds, etc., unset; diamond dust or bort and watch jewels (free).....		45,490	732,701	3,012,802	5,200,916
Diamonds, n. e. s., not set (dutiable).....		317,585	1,365,354	6,281,924	8,656,415
Precious stones, rough or uncut (free).....		763	2,317	50,008	28,804
Precious stones and pearls, not set.....		62,194	198,782	2,175,046	1,759,848
Jewelry and manufactures of gold and silver.....		154,219	408,848	3,273,892	3,014,091
EXPORTS OF DOMESTIC MERCHANDISE.					
Clocks and parts.....		\$111,679	\$113,260	\$973,900	\$1,054,150
Watches and parts.....		61,677	84,442	634,158	860,927
Jewelry and manufactures of gold and silver.....		126,322	95,554	936,350	1,071,601
Plated ware.....		48,977	43,624	437,293	434,900
EXPORTS OF FOREIGN MERCHANDISE.					
Clocks and parts.....			\$478	\$2,025	\$561
Watches, materials and movements.....			25	2,794	531
Diamonds, rough, including miners', glaziers', etc.....			659		4,844
Diamonds, n. e. s. (dutiable).....				8,131	4,173
Other precious stones, rough or uncut (free).....				1,804	
Precious stones and pearls, not set.....			273	4,738	17,625
Jewelry and manufactures of gold and silver.....			1,610	18,622	6,994

Philippine Tariff Regulations Expected to Be Issued Soon.

WASHINGTON, D. C., June 1.—It is believed that the War Department will promulgate a tariff for the Philippines soon. The Philippine Commission, with officers in charge of the customs in the island, prepared a provisional draft of a new Philippine tariff which was published in THE CIRCULAR-WEEKLY, March 13. The draft has been undergoing a number of modifications at the War Department, and is still receiving consideration. Secretary Root

has been holding back this tariff awaiting the decision of the Supreme Court in the insular cases, and it is now probable that it will not be promulgated until he has had time to examine the opinions of the Court with care.

It is stated, apparently with some authority, that the tariff as prepared at Manila was based entirely upon the specific system of duties, which levies customs charges according to weight or number of the imported articles, rather than according to value. This rate, on

the necessities of life and articles essential to the development of the islands, will not run higher than 15 per cent., but upon articles less necessary it will rise to 20 per cent., and in the case of luxuries to higher proportions.

The limit of 15 per cent. will apply to a great variety of articles under the metal schedule which it was found impossible to distribute under specific duties. Tools and implements, cutlery, needles, pens, miscellaneous manufactures of iron and steel and of zinc, copper and nickel will be required to pay duties of not less than 15 per cent. In all these cases the specific duty will be collected, whether it amounts to 15 per cent. or more, but where it falls below 15 per cent. ad valorem, an estimate of the value of the article will be made and the amount of duty raised to 15 per cent. ad valorem. Plate glass and mirrors will be required to pay not less than 20 per cent., while the limit in the case of cut glass, watch glasses and similar fine products will be fixed at not less than 30 per cent. It is probable that the rate on precious stones will be fixed at 15 per cent., in order to obviate the temptation to smuggle. The rate on nickel probably will be higher than in the provisional tariff prepared at Manila.

A Field Day for Philadelphia Jewelers to Begin Early and End Late.

PHILADELPHIA, Pa., June 3.—Plans are rapidly maturing for the Field Day of the Philadelphia Jewelers' Club, June 28, which will, this year, take the place of the annual base ball game between the New York and Philadelphia members of the club. As stated in THE CIRCULAR-WEEKLY, last week, the annual base ball game has been abandoned.

The scene of the outing will be "The Orchard," the picturesque country place at Essington, Delaware county, of the Athletic Club of Philadelphia. The jewelers are expected to begin the day early in the morning, and to arrange among themselves athletic contests and games of various sorts. The same generous hospitality which has always been a feature of every club celebration will prevail and an alluring assortment of tempting refreshments will be on hand. The arrangements are being completed by T. Chalmers Johnston, a popular member of the club and president of the Music and Sketch Club, of this city. The latter organization is made up largely of jewelers and will participate with the Jewelers' Club in the amusements of the day.

Mr. Johnston has arranged a climax to the day at the South Broad Street Theatre, when a musical smoker and minstrel show will be given under the auspices of the Sketch Club. The best of local talent has been secured. Isaac Elliott will have charge of the musical numbers. Mr. Johnston expects a large attendance and the club have ample assurance that the Field Day will be a great success.

M. E. Nabstedt & Co., Davenport, Ia. are doing an extensive business, both buying and selling fresh water pearls and baroque pearls, which the clammers in the Mississippi find in quantities.

SEND YOUR NEXT ORDER FOR A

Dueber-Hampden Watch

TO US. WE ARE

THE LARGEST DISTRIBUTORS IN AMERICA.

OUR RAILROAD WATCHES PASS INSPECTION.

TRY US ONCE FOR YOUR OWN SATISFACTION.



John W. Pierwood & Co.

No. 3

Maiden Lane, New York.

"GET IN THE PUSH"



BY USING THE Bell Spiral Hat Pins.

PATENTED.

Our Fall Line Now Ready,

consisting of Hat Pins, Bracelets, Chains of every description,
Buckles, Bodice Pins, Beauty Pins, Fobs, both metal
and ribbon; Brooches, Barrettes, Stick Pins, Etc.



Natural Position.

The Hit of
the
Twentieth
Century.

Manufacturers for Jobbers Only.

McRAE & KEELER.

Factory and Main Office:

ATTLEBORO, MASS.

We have arranged with the following well-known manufacturers to
make the New "Victorian" Bell Spiral Hat Pin in their grades:

WATSON-NEWELL CO., Attleboro, Mass.

DOLAN & CO., Attleboro, Mass.

RILEY, FRENCH & HEFFRON CO., North Attleboro, Mass.

ESSER & BARRY, Providence, R. I.

S. K. GROVER & CO., Providence, R. I.

NEW YORK OFFICE—396 Broadway.

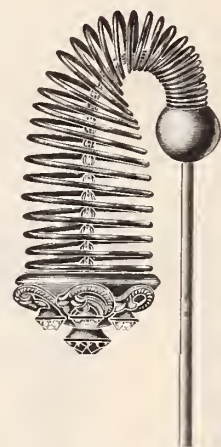
Represented by Wm. Lauder.

CHICAGO OFFICE—126 State St., Champlain Building.

Represented by B. S. Sandfelder.

ST. LOUIS OFFICE—Mermod-Jaccard Building.

Represented by Sandfelder Bros.



The NEW "Victorian"
Bell Spiral can never lose
its form. The illustration
shows the extreme tension
it may be put to. When re-
leased it will spring back
to its proper erect form.

Jacksonville's Jewelers.

Greenleaf & Crosby Co. to Occupy a Fine New Store.

JACKSONVILLE, Fla., June 2.—J. H. Crosby, of Greenleaf & Crosby Co., is now in New York, buying machinery and tools for their factory, which will be placed in the back of the store they now occupy temporarily. The Greenleaf & Crosby Co. will take one of four stores to be built by Mr. Gardner, of Chicago, on the site of the burned Gardner build-

until he can find permanent quarters in some of the new buildings to go up in the burned district.

Enterprising Burglars and Thieves Operate Extensively in Toronto.

TORONTO, Can., May 31.—An unusual number of thefts and frauds in connection with the jewelry trade have occurred latterly. On the 27th, Peter Sheridan, in order to secure the gold watches displayed in a tray in the window of William Wilson's jewelry store, 170 Queen St., W., smashed the plate glass with a heavy

companion entered the shop of Wolfe Ballots, York St., and asked to see some rings. When inspecting the goods, Gourdier slipped a ring into his pocket. The proprietor, who detected the theft, went for a policeman and had Gourdier arrested. The case came up for trial on the 31st, when the counsel for the accused urged that he was under the influence of liquor at the time. As he had a good record he was allowed to go on suspended sentence.

The premises of S. E. Sheyck, 125 York St., dealer in cheap jewelry, were broken into by burglars on the night of the 27th and large quantities of watches, chains and rings of the quality usually sold by traveling peddlers carried off. The thieves, who evidently fancied they had made a big haul, were disgusted on ascertaining the real value of their booty, and threw it away. A number of the stolen articles were found next morning scattered on the street, and the remainder were found the following evening in the rear of a wholesale warehouse where the disappointed burglars had apparently abandoned them.

Robert M. Webb, alias Taylor, alias Anderson, etc., was arrested on the 28th on several charges of forgery and fraud, having victimized several merchants by means of bogus checks. One of the losers by his operations was B. M. Chapman, jeweler, Yonge St., from whom the prisoner purchased a watch for \$16, tendering a check for \$25, drawn in favor of A. H. Taylor, in payment, which he endorsed. Mr. Chapman accepted the check, giving Webb \$9 cash in change. Webb left the watch to be engraved and did not return for it. He was arraigned on this and two other charges at the Police Court on the 29th inst. and pleaded not guilty, the case being remanded for one week.

The Fair Store, owned by Schiller & Skolink, Lone Tree, Ia., was recently robbed of \$400 worth of jewelry and clothing. This is the third time this store has been robbed.



VAULT OF THE GREENLEAF & CROSBY CO., JACKSONVILLE, FLA., AFTER THE RECENT DISASTROUS FIRE.

ing. It is promised for their occupancy on Oct. 1. This will bring them one block nearer the business center than was their old quarters.

L. I. Stephens, who was burned out on Main St., has just taken part of a store on West Bay St., where he will remain

stone. Before he could carry out his design the proprietor seized him and handed him over to the police. When arraigned in the Police Court he admitted his felonious intention and pleaded guilty. The prisoner was remanded.

On the 24th, James Gourdier and a



No. 936.
Hexagon Candlestick.

A FULL AND COMPLETE LINE OF Candlesticks and Candelabra,

OF SPECIAL INTEREST AT THIS TIME OF THE YEAR
FOR SUMMER HOMES.

These candlesticks are being finished in Pompeian, Berlin Black, Gilt, Silver, Nickel, Brass and Old Brass.

The Pompeian and Berlin Black finish are new this season and make a beautiful effect. Write for catalogue.

Manufactured by **S. STERNAU & CO.,**
204 Church Street, New York.



No. 941.
Gold-Plated Candlestick.

Death of Nathan F. Mathewson.

PROVIDENCE, R. I., June 3.—Another of the manufacturers of jewelry who were prominent in the trade when it was in its infancy in this city has recently passed away. Nathan F. Mathewson died last Monday at the residence of his brother-in-law, William C. Greene.

He was 87 years old and had been connected with the manufacture of jewelry since he was a very young man. He first learned the trade of a watchmaker in a South Main St. store during the early 30's, his first experience in the jewelry business, in the shop of his uncle, who was a member of the old-time firm of Mathewson & Allen. It was not long before he was in business on his own account, in a small way, and at various times he was a partner in the firms of Mathewson & Greene, Mathewson, Greene & Mauran, John T. Mauran and Charles Jackson being co-partners in the latter concern; Mathewson & Buffum, D. B. Waite & Co. and I. R. Sheldon & Co. The last named firm included I. R. Sheldon, W. C. Greene and Mr. Mathewson and this association lasted longer than those previously mentioned, many vicissitudes of success and failure marking the years during which they continued.

I. R. Sheldon & Co. dissolved partnership in 1885 and Mr. Mathewson became associated with W. C. D. Waite, a son of one of his former partners under the style of Waite, Mathewson & Co. Soon after the removal of this firm from 118 Dorrance St. to 140 Orange St., their present location, some few years ago, Mr. Mathewson retired.

Barker Silver Co. Property Sold at Auction by Court Order.

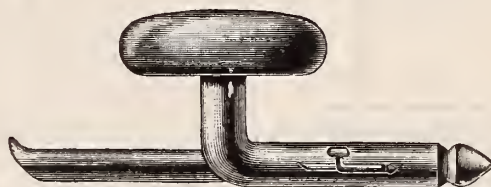
MILFORD, Conn., May 30.—The property of the Barker Silver Co. was sold at auction, yesterday, at the factory on Broad St., by order of the Court. The entire stock of real and personal property was sold under the hammer for a song and the bulk of the machinery went to manufacturers in New York city, while the stock of silver ware, amounting to nearly \$1,000, was purchased by Bridgeport parties for about \$400. The property and adjoining land will probably be transferred to the Milford Savings bank, who at the present time hold a mortgage of \$8,000. The sale was subject to the approval of the New Haven courts. The purchasers were: Equity in the building, George M. Gunn, of this town; machinery, Glidhill & Co., Bridgeport; finished stock, the United States Jobbing Co., New York; raw material, James Dawson, New York. The accounts of the concern were not disposed of.

The following order, limiting the time for the presenting of claims against the Barker Silver Co., has been issued by the Superior Court of New Haven County:

Ordered, That four months from the 20th day of May, 1901, be and is hereby limited for presentation of claims against said company, and that all claims against said company and the property and assets thereof not presented to the receiver on or before the 20th day of September, 1901, be forever barred from any recovery against the property and assets of said company.

ABOUT TRADE-MARKS.

Have you, the Retail Jeweler, ever stopped to think why reputable gold jewelry manufacturers go to the expense and trouble to stamp a Trade-Mark on all their goods? It is not that the manufacturers may readily recognize their own output, but to help you, the buyer, from being imposed upon and persuaded to buy goods sailing under false colors regarding quality and construction.

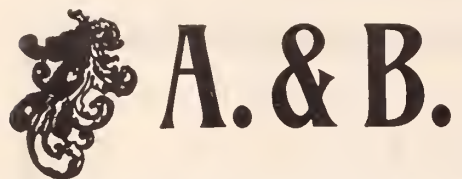


Our trade-mark on the Larter Stud is stamped thus.

Upon the barrel of every Larter Shirt Stud is stamped a fac-simile of the stud itself, which is our trade-mark, and this will prevent you from being persuaded into buying shirt studs under the term "just as good." There is no "just as good;" the Larter Shirt Stud is in a class by itself, fitting either buttonhole, eyelet-hole, or a combination of the two.

*We carry the largest stock of
shirt studs in the United States.*

**Larter, Elcox & Co.,
21 & 23 Maiden Lane,
New York.**



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,

68 Nassau St., New York.



Tariff Decisions & Regulations.

Among the decisions handed down during the past week by the Board of Classification of the United States General Appraisers were the following:

DUTY ON WATCHES.

Hipp. Didisheim & Bro. and others protested against the assessment of certain duties on watches and movements, basing their protests on certain claims involving the question of what constitutes a "watch movement," passed on in a number of suits mentioned below. The report of the Board is as follows:

In the case of Racine (G. A. 4280) the Board passed (1) on completed watches consisting of watch cases containing complete watch movements, and (2) on incomplete watch movements which lacked various parts, such as the dial, hour, minute and second hands.

As to the first of these classes, the Board held that the movements and cases were dutiable separately, under paragraph 191, act of 1897; the movements according to the number of jewels contained in them, and in addition at the rate of 25 per cent. ad valorem; and the cases at the rate of 40 per cent. ad valorem. On appeal by the importers, the decision of this Board as to these articles was, in the case of Racine vs. United States, affirmed successively by the Circuit Court for the Southern District of New York (99 Fed. Rep., 557), and by the Circuit Court of Appeals for the Second Circuit (107 id., 111), which rulings were followed by the Board in its recent decision in the case of Racine (G. A. 4884).

As to the second of above classes, the Board held the articles were still to be considered watch movements despite the fact that the dial or other parts were missing, and that they were dutiable as "watch movements" under said paragraph 191, and not as "parts of watches" as claimed in the protests. This branch of the Board's decision was also appealed from by the importers and was affirmed by the Circuit Court for the Southern District of New York, April 17, 1901, in the cases of Didisheim vs. United States and Schwob vs. United States (suits 2839 and 2840, not yet reported). The importers have acquiesced in this ruling without appeal to the Circuit Court of Appeals. In the opinion by Judge Townsend, filed in these cases, it was said:

"The importers contend that the term 'watch movement' in trade and commerce covered a complete watch except the case. The Board found, upon conflicting testimony, that there is no such trade designation, and, furthermore, that such articles were unknown at the time of the passage of the act in question, and had, therefore, never been the subject of trade and commerce, and therefore could not be within any such commercial designation. The finding of the Board on this point is controlling. Counsel for the importers further con-

tends that these are mere parts of movements, and as there is no provision for 'parts of movements,' they fall within the provision of 'parts of watches' not specially provided for.

"It is unnecessary to decide the contention of counsel for the Government that in the term 'watch movements' in its narrow sense is included the train of the watch which comprises the motion works, consisting of balances and wheels; and in its broad sense is included the complete watch except the case. One of the articles in question contains every essential to keep time.

"The only missing parts are those above the watch plate, which are essential to register rather than to keep time. It further appears that these articles were wound, went and were timed. That they were watch movements within the understanding of common speech is shown by the dictionaries and by the testimony, and is found by the Board.

"The protests now under consideration raise both of the questions set forth above. Following the rulings of the Court and of the Board on the subjects, we overrule the protests on all grounds, with an affirmation of the Collector's decision in each case."

WATCH MOVEMENTS IN CASES.

A number of protests filed by H. Muhr's Sons and others related to watch movements in cases, which were assessed by the Collector at the rates provided for watch movements in paragraph 191, act of 1897, and in addition 40 per cent. ad valorem on the cases, as provided in said paragraph. The importers protested against the additional duty on the cases. The question raised by these protests was passed on by the Circuit Court of Appeals in Racine vs. United States, and was there decided adversely to the protests, in accordance with which the protests in question were overruled.

Death of Thomas H. Winn.

OMAHA, Neb., May 30.—Thomas H. Winn, who died recently, was a well known jeweler in this city. He was a native of Sumner, Ia., and was 38 years old. For a number of years he was employed by Mawhinney & Holliday, John W. Ryan and T. L. Combs, of this city. Later he was engaged by the Webb C. Ball Co., Cleveland. A few weeks ago he was stricken with smallpox and died in the hospital. He was a workman of the highest class and finished a pocket chronometer, which he carried, every part of which he made himself. He was greatly liked by the trade and by traveling men.

Fire at Kindred, N. Dak., May 28, burned out B. Anderson's jewelry store.

"Alice Nielsen" Serpent Bracelet.

THE FAD OF THE HOUR.

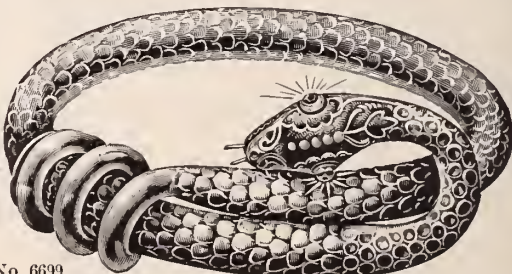


No. 6563.

Name "Alice Nielsen"
copyrighted by per-
mission of Miss Nielsen.
We have the sole right
to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.

No. 6639.



Pioneer Manufacturers of STERLING CHATELAIN BAGS AND PURSES, All Styles of Mesh.

Factory,

WHITING & DAVIS, New York, 14 John St PLAINVILLE, MASS.

Death of John Mooar.

MANCHESTER, N. H., May 27.—John Mooar, the veteran jeweler, who had the distinction of having been in business in the same store longer than any other Manchester man, died from dropsy at his residence, early Saturday evening, aged 81 years. He had been in good health up to a short time ago and was daily at his place of business at the northwest corner of Elm and Stark Sts., where for 55 years he had been in trade. Last Tuesday was the 55th anniversary of his taking the store.

Mr. Mooar engaged in business in Manchester, 60 years ago, this being before the city was incorporated. He came here soon after attaining his majority from the town of Hollis, N. H., where he was born, Feb. 7, 1820. He was the son of Col. John Mooar and Mrs. Rebecca (Abbott) Mooar and was educated in the schools of his native town.

His career as a business man was without a stain. He was honest, faithful and true to every obligation and enjoyed a large acquaintance and the respect and esteem of his fellowmen. He was probably as familiar with early Manchester as any person now living and delighted in reminiscences of the pioneer days of the now metropolis of the State. He possessed a strong personality, was vigorous in both mind and body, kept up to date with the progress of foreign events, and was a man of independent thought. In politics he was a Democrat of the Jeffersonian school.

Mr. Mooar leaves a wife, one son and one daughter, the children being William J. Mooar, of this city, and Mrs. Ella A. Moulton, of Keene. There also survive one brother, Dr. Jacob Mooar, of East Manchester, who served in the Civil War, and one sister, Mrs. Jane Sargent, of Whitehall, Mich. Mr. Mooar's only secret society affiliation was with Washington Lodge of Masons.

Savannah, Ga.

Sternberg & Co. will close their store at 6.30 o'clock p.m. from June 15 to Sept. 15. Saturdays excepted.

The Georgia Hussars, of Savannah, recently presented a handsome silver loving cup to their retiring captain, Henry McAlpin.

Thomas N. Theus, of Theus Bros., was a delegate from the Confederate Veterans' Association to the reunion held in Memphis, Tenn., May 28.

The Colonial Clock Co. have secured free land and will locate in a factory to be built at Carlstadt, N. J.

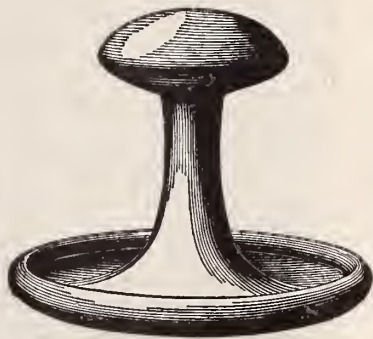
James Aitken, formerly in the jewelry business at Pittston, Pa., died, May 29, at Montrose, Pa., aged 68 years.

Rovelstad Bros., Elgin, Ill., have completed the refitting of their store and now have a handsome place of business.

Baltimore, Md., opticians and jewelers will close their stores at 5 o'clock p. m. each day during the Summer, except Saturdays, when they will close at 2 p. m.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

Mysterious Explosion at the Store of Fernando C. Gleason & Co.

Shortly after 1 o'clock Wednesday morning, May 29, occurred a dynamite explosion in front of the store of Fernando C. Gleason & Co., 113 W. 125th St., New York, causing considerable damage to the store and wrecking the windows of every store within 100 yards of the place. Just who fired the explosive and what was his motive is not known. Several theories are held by the police; one that the explosion was the work of an inexperienced burglar, who used this method to break into the store; another that it was the work of a discharged employe, who may have had a grudge against Mr. Gleason and took this means of venting his ill will.

Investigation showed that the explosive was carefully placed in position just below the lock of the door. The charge, which flew out of the front of the building, tore a large hole into the cellar beneath the store and smashed all the show cases in front of the store. Some odd features of the explosion were that a delicate diamond scale in the window was unharmed, while the heavy show case on which the scales rested was shattered to pieces, and that a large observation clock, hanging right by the window, was uninjured, while a small clock in the rear of the store was broken. The loss is estimated to be less than \$200. After the explosion, the only things missing were a few silver novelties that had been in the window. It is supposed that these

were taken, however, after the explosion, and not by the culprit.

in that vicinity since 1862. The present members of the firm are Mr. Gleason and



PHOTOGRAPHIC VIEW OF F. C. GLEASON & CO.'S STORE, SHORTLY AFTER THE EXPLOSION.

Mr. Gleason is one of the oldest jewelers in Harlem, having been in business

J. H. Patten, who have been in the present location for two years.

WALTHAM WATCHES
ARE CARRIED ALL OVER THE WORLD

THE JEWELERS' CIRCULAR

AND A MINOROLOGICAL REVIEW,
AND THE JEWELERS' CIRCULAR-WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUBLISHING CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

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Vol. XLII. June 5, 1901. No. 18.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.
PER ANNUM.

United States and Canada, - - - \$2.00
Foreign Countries in Postal Union, - - - 4.00
England and Colonies, - - - 16s.
France and Switzerland, - - - 20 fr.
Germany, - - - 16 marks
Single Copies, - - - .10

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Pay money only to authorized collectors having proper credentials.

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Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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THE report of Gen. Geo. W. Mindil, Jewelry Examiner at the Public Stores of the Port of New York, on the importations of precious stones and pearls at New York for the month of May, is the most remarkable submitted so far this year, showing, as it does, a total for the month of \$3,180,273.15—the largest amount in value of precious stones ever imported in one month in the history of this country. Of this amount \$1,944,395.37 was cut stones and \$1,235,877.78 was uncut. The total for the month was over twice that of May, 1900, nearly twice that of May, 1899, nearly 10 times that of May, 1898, and nearly 64 times that of May, 1897. A comparison of the figures for May during the past five years shows:

	Uncut.	Cut.	Total.
May, 1897.....	\$38,744 60	\$9,670 48	\$48,415 08
May, 1898.....	134,909 40	202,759 85	337,669 25
May, 1899.....	432,851 45	1,290,711 59	1,723,563 04
May, 1900.....	513,597 85	804,761 16	1,318,359 01
May, 1901.....	1,235,877 78	1,944,395 37	3,180,273 15

The total importations of precious stones and pearls at New York, for the five months of this year just passed, reach the astounding figure of \$11,440,912.92.

Employers and Employed.

THE present labor unrest contains nothing that is new. Its leading cause is, undoubtedly, labor's desire to share in a larger degree than it has in the general business prosperity. In the demand made by the machinists, which has affected branches of the industries represented by this journal—especially the manufacturers of clocks, watches and silver plated ware—is to be traced the continuance of the movement inaugurated more than a year ago for a uniform nine hour day, with an increase of about 12 per cent. in the rate of wages. The large number of men whose interests are involved in the matter have inflamed the imaginations of some writers, who have begun to predict an unprecedented strike. As this very action would probably have the opposite effect from that hoped for, in that it would cut off the means of support of the entire, or almost the entire, body of workers, it is hardly likely that such general strike will be precipitated. Yet the prevailing desire for the betterment of their conditions has led workers in some industries, where the proportion of skill necessary is comparatively little, to actually leave their work and go on strike, and their example is bound to be followed by other workers. The fact seems to be that there is a considerable amount of unrest among industrial workers and there is more than ever present the need of conservative handling of the various real or imagined differences to the end that existing trade and industrial conditions, which are generally satisfactory, shall not be disturbed.

IN the next issue of THE CIRCULAR-WEEKLY, the winners in the Prize Essay Contest No. 3, "How to Foster Spring Trade," will be announced. Several of these essays are so elaborate and comprehensive that the judges are put to the top of their bent to give a just and satisfactory decision.

Funeral of Thomas M. Avery.

CHICAGO, Ill., May 29.—The funeral of Thomas M. Avery, president of the Elgin National Watch Co., was held from his late residence, 2123 Prairie Ave., this city, yesterday afternoon. There was a large attendance of friends and business associates. The active pallbearers were: John M. Cutter, William G. Prall, George E. Hunter, William Cloudman, Carlos Smith and F. L. Titsworth. The honorary pallbearers were: Luther Laffin Mills, Benjamin Allen, George Hunter, Charles H. Hulburd, S. M. Moore, Jesse Spalding, George H. Laffin, Seymour Coleman, D. S. Munger, R. T. Crane, Thomas Goodman and William A. Purcell.

Part of Fund Used to Help Needy Jacksonville Jewelers.

The Jewelers' Association and Board of Trade have received the following letter of acknowledgment from the Mayor of Jacksonville, Fla., of the money sent for the relief of the fire sufferers:

JACKSONVILLE, Fla., May 23, 1901.

C. G. ALFORD,

Pres., The Jewelers' Association and Board of Trade, 54 Maiden Lane, New York City.

DEAR SIR:—Replying to your favor of the 21st, enclosing check for \$1,520 contributed by The Jewelers' Association and Board of Trade of your city, will say that I can hardly find words to express our gratitude for this generous contribution on the part of yourself and associates.

In one paragraph of your letter you place this check in my hands to do with as I may deem best toward alleviating the distress among us. I have received numerous contributions on this line, and in all cases turned such contributions over without individual action on my part to the Relief Association of this city for them to dispense, making such recommendations as I deemed proper in the premises. It struck me, upon reading your letter, coming as it did from the association of jewelers, that as a number of our small jewelers were left destitute, I asked the authority of our Relief Committee to allow me to extend to these unfortunates \$500, or about one-third of your donation, placing the balance to the fund for general relief. No doubt when I hand these men their small share as I may deem best, you will receive from them their expressions of gratitude, which I am unable to convey. Some of them lost everything they possessed on the face of the earth, except the clothing upon their backs.

Thanking you again for your generous contribution, I am,

Yours truly,

(Signed) J. E. T. BOWDEN,
Mayor.

Carl Scheuermann Thought to Have Committed Suicide.

MADISON, N. J., June 4.—Carl Scheuermann, a watchmaker and jeweler of this place, left his home early yesterday morning, saying that he would go for a walk, and has not returned. It is feared he has committed suicide. After leaving his house, he mailed letters to his wife and to a friend, George F. Weber, saying that he was financially embarrassed, was going away and would never be seen again. Scheuermann has been in business here for about five years, is prominent in fraternal organizations and is well thought of by the community. He had a fainting spell, it is said, while in New York, Saturday, and his friends fear that he may make away with himself during the temporary mental derangement from which they think he is suffering.

Eastern or irregularly cut gems are one of the English fancies.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, in John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

CHICAGO, ILL., S. C. Eppenstein (M. C. Eppenstein & Co.), Imperial.
S. Peacock, Astor.
CINCINNATI, O., D. J. Gutmann (L. Gutmann & Sons), Hoffman.
CLEVELAND, O., Mr. Goldsmith (Jewelers Mfg. Co.), Astor.
DALLAS, TEX., W. E. Shuttles, Imperial.
A. Hotchkiss (A. Hotchkiss Co.), Imperial.
JACKSONVILLE, FLA., J. H. Crosby (Greenleaf & Crosby Co.), Murray Hill.
MONTREAL, CAN., Mr. Michalson (I. L. Michalson & Sons), Astor.
PETERSBURGH, VA., L. Hainsfurther, Astor.
PITTSBURGH, PA., C. Spandau, Herald Square.
B. C. Weinhaus, Holland.
PORTLAND, ME., R. B. Carter, Gilsey.
ROCHESTER, N. Y., G. Steinfeld, Astor.
SAN FRANCISCO, CAL., S. Caro, Herald Square.
SCRANTON, PA., E. Schimpf, Westminster.
ST. LOUIS, MO., Mr. Hahn (S. A. Rider Jewelry Co.), Parks Bros. & Rogers, 20 Maiden Lane.
S. S. Bauman (L. Bauman Jewelry Co.), Herald Square.
M. Bauman (L. Bauman Jewelry Co.), Herald Square.

Burglars took some pieces of jewelry and \$4 in change from the store of Bristol, Morgan & Co., Oakfield, Wis., May 23.

Movements of Jobbers' Buyers.

Mr. Weinmann, of Weinmann & Co. Philadelphia, Pa., is at the Astor house New York, to-day, to-morrow and Friday.

The buyers of Langsdorf, Byers Jewelry Co. and of the Eisenstadt Mfg. Co. St. Louis, Mo., will not visit the east this season.

Mr. Hahn, of the S. A. Rider Jewelry Co., St. Louis, Mo., is now in New York, with headquarters with Parks Bros. & Rogers, 20 Maiden Lane.

Buyers for the jobbing houses of Indianapolis, Ind., have been busy selecting new stocks from the travelers. None of them expects to go east, at least not before Fall.

J. Kopelowich, Rochester, N. Y., will be in New York and the east about the middle of July. In New York he will make his headquarters at the Astor house.

In a few weeks Goodman King and some other members of the Mermod & Jaecard Jewelry Co., St. Louis, Mo., will be in New York, but the date has not yet been determined.

Morris Bauman, of the L. Bauman Jewelry Co., St. Louis, Mo., will be in the New York and the eastern markets between June 5 and June 20, making his headquarters, as usual, with Stern Bros. & Co., 68 Nassau St., New York.

Frank Nevins, manager and buyer of the material department of the Meyer

Jewelry Co., Kansas City, who has been ill in bed with scarlet fever for the past four weeks, is back at his post again.

George Edwards, president of the Edwards & Sloane Jewelry Co., Kansas City, Mo., and buyer of the jewelry department, is busy selecting goods for their stock.

L. A. Levison, of the California Jewelry Co., San Francisco, Cal., will arrive in the east from Europe, in July, and will make an extended stay there before coming home.

Trans-Atlantic Voyagers.

TO EUROPE.

Louis Engel, of Joseph Frankel's Sons, New York, sails, to-day, on the *St. Louis*.

L. Tannenbaum, of L. Tannenbaum & Co., New York, sailed, Thursday, on the *Columbia*.

J. F. Fradley, of J. F. Fradley & Co., New York, accompanied by his daughter, sails to-day.

J. G. Swartchild and Eugene Teweles, of Swartchild & Co., Chicago, sailed, recently, on the *Augusta Victoria*.

L. Henle, of Sussfeld, Lorsch & Co., New York, sailed, Thursday, on the *Barbarossa*.

Lloyd Milnor, of Spaulding & Co., Chicago, with his family, sailed, Wednesday, on the *St. Paul*.

J. Eugene Robert, New York, and Alanson Bigelow, of Bigelow, Kennard & Co., Boston, Mass., accompanied by his wife and daughter, sail, to-day, on the *Zeland*.

A. O. Jennings, of the New England Watch Co., Waterbury Conn., sailed, recently, on the *Oceanic*.

E. A. Bliss and W. E. Bliss, of the E. A. Bliss Co., Meriden, Conn., and W. S. Pitcairn, New York, sailed, Wednesday, on the *Teutonic*.

Albert M. Kohn, of Theo. A. Kohn & Sons, New York, sailed, Saturday, on the *Statendam*.

C. M. Fogg, of the Keystone Watch Case Co., Philadelphia, Pa.; R. H. Ingersoll, New York, and Louis Schiele, of Wallach & Schiele, New York, accompanied by his wife, sailed, Saturday, on the *Lucania*.

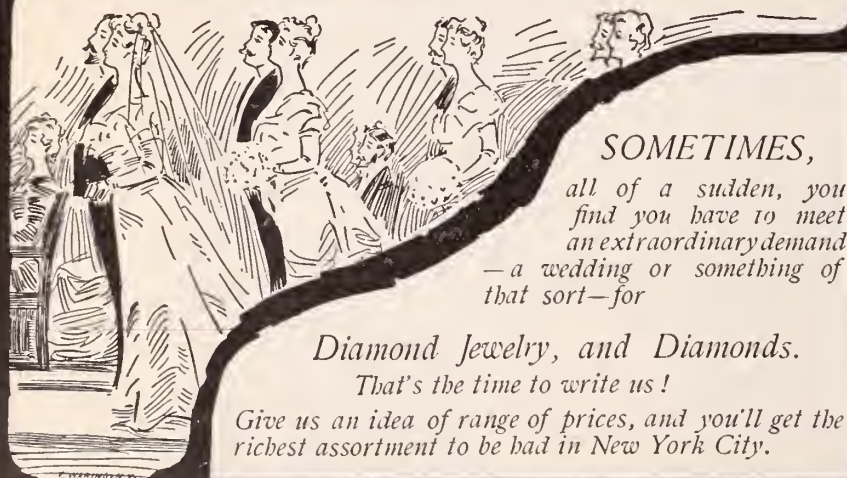
Henry Zimmern, of Henry Zimmern & Co., New York; M. S. Van Wezel, of S. L. Van Wezel, New York; Charles Deitsch, of Deitsch Bros., New York; B. H. Davis, of B. H. Davis & Co., New York; Henry E. Cornwell, of Theo. B. Starr, New York; Otto A. Bauer, of Bauer Bros., Zanesville, O.; C. P. Goerz, of the C. P. Goerz Optical Works, New York; William S. Ingraham, of E. Ingraham Co., Bristol, Conn.; William Kleinschmidt, of Kleinschmidt, Howland & Co., New York; Morris Prager, of Morris Prager & Co., New York; Charles L. Power, of Charles L. Power & Co., New York, sailed, May 28, on the *Kaiser Wilhelm der Grosse*.

FROM EUROPE.

W. T. Gough, of Carter, Hastings & Howe, New York, and S. C. Eppenstein, of the Illinois Watch Case Co., Chicago, Ill., returned, last week, on the *Germanic*.

Paul Fleischer, New York; James A. Browne, of Reeves & Browne, Newark, N. J., and P. B. Jennings, New York, returned, last week, on the *St. Louis*.

JUNE WEDDINGS



SOMETIMES,
all of a sudden, you
find you have to meet
an extraordinary demand
— a wedding or something of
that sort—for

Diamond Jewelry, and Diamonds.
That's the time to write us!
Give us an idea of range of prices, and you'll get the
richest assortment to be had in New York City.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay PARIS

Telephone,
2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

The elevator of the Diamond Exchange building, 14 Maiden lane, did not run Monday, owing to a slight accident, thereby causing much inconvenience to the tenants on the upper floors.

Oliver G. Fessenden, of Hayden W. Wheeler & Co., will be the delegate of the New York Credit Men's Association to the annual convention of the National Association of Credit Men, to be held at Cleveland, O., June 11, 12 and 13.

The store at 550 Broadway, between Prince and Spring Sts., which was sold last week for \$150,000, will be remembered by the jewelry trade as the old location of the house of Tiffany & Co. The property is a five-story building, on a plot 35x100.

Among the tenants in the four-story tenement, 609 Third Ave., a portion of whose side walls fell down, early Thursday morning, was Aaron Cahn, jeweler, who lived with his wife and two children on the second floor. Cahn also kept a store under the building. Neither he nor any of his family was hurt.

The celebrated diamond belt won by John L. Sullivan when he was the champion pugilist of the world, is, according to the owner, at present in the hands of a jeweler, being repaired, a fall having caused some of the stones to become loosened. This announcement was made by Mr. Sullivan last week in refutation of the rumor that the belt had been pawned.

Edward G. Benedict, the receiver of Herman Knepper, jobbing jeweler, now in bankruptcy, advertised, last week, to sell the entire assets, consisting of jewelry, fixtures, etc., now at 589 Broadway, to the highest bidder. Sealed bids were opened before Judge Brown, in the United States District Court, Monday, and the bid of Joseph Shongood, auction-

eer, who offered \$500 for the assets, was accepted.

The composition offer made to the creditors of J. T. Scott & Co. has finally been confirmed by the United States District Court. This offer was made by the American Exchange National bank, who agreed to take over the assets of the bankrupt firm and pay to the creditors 15 per cent. cash on their claims. A few creditors have opposed the composition, but the majority, in amount and number, have accepted, and Judge Brown, last week, confirmed the composition.

The passenger on the *Kaiser Wilhelm der Grosse*, from whom, as told in THE CIRCULAR-WEEKLY last week, a long gold chain was seized by the customs officers, was reported by some of the New York newspapers to be Leo Goodman. This was not the Leo Goodman, of Leo Goodman & Bro., of 707 Broadway, who was a passenger on that boat and who has suffered considerable inconvenience, owing to the similarity of or mistake in the name. An action to confiscate the chain was commenced, yesterday, on behalf of the United States, in the United States District Court, New York.

Leonard Martin, 51 years old, and John Grattin, 50 years old, were arrested, last week, as they were leaving the jewelry store of Henry G. Floeting, 789 Broadway, Brooklyn, by two policemen, who had been watching them for some time. They were taken to the station house on the charge of larceny. A search revealed a number of spoons, claimed by Mr. Floeting as his property, while among other articles was a silver plated sugar bowl, claimed by J. & P. Mayer, 734 Broadway. The prisoners were arraigned before Magistrate Lemon, Wednesday morning, and five charges of larceny were preferred against them. It is said

that one of the men would talk to the proprietor of the store while the other pocketed goods.

A prominent and unique sign on Broadway, last week, was put up by Henry Bruml & Co., silver plated ware dealers, 178 Broadway. Owing to the tearing down of the building at 180 Broadway, 178 is shored up by long, square joists extending diagonally from the side walk to the third floor. On three sides of one of these joists Henry Bruml & Co. put up signs that reached almost their full length.

The Mutual Benefit Association of the employes of Tiffany & Co. held their annual meeting at Teutonia Assembly Rooms, 158 Third Ave., on the evening of Tuesday, May 28. The reports of the officers show the organization to be in a flourishing condition, financially and numerically, with every indication pointing to continued success in the future. The following officers were elected for the ensuing year: President, George A. Viemeister; vice-president, M. F. Jasper; secretary, O. Steup, Jr.; treasurer, Charles E. Glor; advisory board, Augustus C. Haus, chairman, Herbert De Lappe, James J. Burns; trustees, Edward A. Corby, chairman, J. J. Fitzgerald and Peter Wagner.

The Merchants' Association of New York have received notice that the Trunk Line Association have granted the application of the former body for reduced rates for buyers to come to New York during what is known as "The Fall Buying Season." The rates, as granted by the Trunk Lines, are applicable to the territory from the New England boundary line, west to Buffalo, Pittsburgh and Wheeling, W. Va. The rates thus granted are one and one-third fare for the round trip, and are subject to the conditions under which similar rates have been here-

WEDDING Season Coming! Is your
Display of **CUT GLASS**
Attractive and Complete?

DORFLINGERS' Line Sells Itself!!!

C. DORFLINGER & SONS,

36 MURRAY STREET, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

tofore granted by the railroads to the Merchants' Association.

Frank H. Richardson, of Enos Richardson & Co., is a member of the Grand Jury of New York County for June, who were sworn in Monday.

Joseph Shongood & Son, auctioneers, 26 Lispenard St., will sell, on June 14, at 10.30 o'clock A. M., the remaining assets

There Is Only One

line of gold-filled watch cases made with a known, predetermined and guaranteed quantity and quality of gold stamped in the case, and that is the **BELL SPECIAL 14 K. GOLD-FILLED CASES.** These cases are 10 dwt. standard. Every 18 size hunting case contains 10 dwt. of gold. It is a definite quantity. You know exactly what you are getting; you don't have to rely on any indefinite guarantee to wear a certain length of time. No other filled case contains nearly as much gold. No other filled case can wear nearly as long. They are made better and will last longer than cheap solid gold cases and cost much less. Write for catalogue and price-list.



Any emblem or monogram, plain or engine turned, made to order for from 25 cents to \$1.00 over price of plain, polished case.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices, Champlain Bldg., CHICAGO, ILL.

of the estates of Jacob Kornreich and David Linder, former jewelers, now in bankruptcy. In each case the property to be sold consists of outstanding accounts due on instalment leases, payable weekly, the estimated value of which has been set forth by the bankrupts in their schedules at \$25,000 and \$10,000 respectively.

William Bardel, formerly a well known jeweler of Maiden Lane, who is now United States Consul at Bamberg, Germany, desires, through THE CIRCULAR-WEEKLY, to thank his many friends in the trade for the kind "send off" they gave him prior to his departure to take up his present duties. Consul Bardel will be pleased to have any of his friends, who may visit Germany this year, call at Bamberg and see him, and to them he promises a hearty welcome and enjoyable time in that city.

Charles Rainess, jeweler, 467 Sixth Ave., while working at the combination of his safe late one evening recently, was surprised to find two men in his store, whom he took for burglars. To his question what they were doing there, they answered by asking him the same, and when Mr. Rainess attempted to reach his revolver, one of them showed a shield. The strangers proved to be Police Captain Flood and a detective, who, in going by, had taken Mr. Rainess for a burglar and had determined to investigate.

An adjourned meeting of creditors of Harris Herman, a bankrupt jeweler, which was to have taken place at the office of the referee, Ernest Hall, 62 William St., Monday afternoon, has gone over until June 10. Herman was to have been examined by his creditors at this meeting, but when the time came neither he nor his attorney was present. After some delay an attorney, who represented Herman, came down to the meeting and stated that the bankrupt had met with an accident and could not be there, so an adjournment was finally taken.

A meeting of the creditors of Herman Knepper, formerly a 'jobber in jewelry, 589 Broadway, who filed a petition in bankruptcy, May 17, was held, yesterday morning, at the office of Stanley W. Dexter, referee in bankruptcy, 71 Broadway. About 35 claims were represented by the attorneys who attended, amounting in all to \$4,800. D. L. Safford, secretary of the Jewelers' Association and Board of Trade, was elected trustee. A motion by an attorney, who had proved no claims, to have the election adjourned until he could prove his claims was denied by the Referee. Knepper was not examined,

but will be at the next meeting of creditors, which was set for June 13.

Louis Mintz, the New York dealer in watch materials, who was indicted in connection with the Ruprecht jewelry robbery, at Sharpsburg, Pa., because he sold some of the goods found to have been stolen from Mr. Ruprecht, has written to this journal from Pittsburgh, under date of June 1, saying that his bail has been reduced to the nominal sum of \$300. Mr. Mintz says that he applied to the Court for this reduction on the advice and recommendation of district attorney J. C. Haymaker, who, he claims, is satisfied of his innocence. Mr. Mintz says he is under bail as a witness against some of the parties who are to be tried for the theft. Mr. Mintz is making his headquarters at the Victoria hotel, in Pittsburgh, and says he intends to stay there until the whole case is disposed of and his innocence established.

The Post Office Department last week issued an order denying the use of the mails to J. Graham & Co., 108 Fulton St., Manhattan, who have advertised extensively in papers throughout the east that they would give a gold watch free for "a little industry and perseverance." According to a first reading of the advertisement all that it was necessary for any one to do in order to receive a watch was to solve a very simple puzzle and to forward the solution, together with the small sum of 20 cents. Those who did this, however, received instead a courteous epistle explaining that the advertisers did not send the watch for the solution of the puzzle and 20 cents, but a printed "offer" of one, which offer required a further expenditure of time and another contribution. The Post Office upon investigation decided that J. Graham & Co. were using the mails to defraud the public and issued the above mentioned order.

Kiernan Colgan, a young man who said he lived at 230 E. 24th St., was a prisoner in the Centre St. Police Court, Friday, before Magistrate Meade, charged with grand larceny. It was alleged that Colgan had, by fraudulent pretenses, obtained over \$100 worth of silver ware from various silversmiths. On May 27, Colgan called at the Whiting Mfg. Co.'s store and made a statement as to his finances, claiming that he had a good rating, good assets, etc., and obtained about \$30 worth of goods on memorandum. He also called at the downtown offices of Reed & Barton and the Gorham Mfg. Co., from whom he also obtained novelties on the strength of

(Continued on page 43.)

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**

Philadelphia.

Ed. Sickles, of M. Sickles & Sons, has returned from a European trip.

Richard Stoetznner has removed his retail stock from 2236 to 2128 Ridge Ave.

Lou Sickles, of M. Sickles & Sons, and Mrs. Sickles, sailed for Europe, Tuesday.

Mr. Campbell, lately with H. O. Hurlburt & Sons, is now traveling salesman for B. F. Williams Co.

E. W. Clark, of 813 S. 6th St., Camden, N. J., contemplates removing his retail stock to Philadelphia the latter part of June.

Harry Michael, a widely known silver ware salesman, has abandoned that business and taken a position with an insurance company.

The clock department of Strawbridge & Clothier is to be moved to handsomer and better quarters and the corps of salesmen will be increased.

Hugh B. Houston, of J. E. Caldwell & Co., has sailed for Europe on his annual trip to purchase paintings and objects of art for the Caldwell galleries.

A. R. Justice & Co., 718 Chestnut St., have found their venture in the cutlery line very profitable. Their receipts from this department exceeded \$13,000 last month.

Lem L. Rains has sailed for Europe for H. Muhr's Sons to purchase goods. Before his departure the other employees of the firm presented to him a loving cup. This is Mr. Rains's maiden trip.

J. E. Caldwell & Co. have on exhibition in their show windows some handsome silver cups, designed as prizes for the Philadelphia Horse Show Association. The pieces are generally accounted in the trade chef d'oeuvres of the silversmiths' art.

The affairs of the Philadelphia Exposition Association, which had charge of the late National Export Exposition, have

been settled. The report of the treasurer, Sidney L. Wright, shows the receipts to have been \$1,124,526.72 and the disbursements \$1,112,843.98.

William Otis Shepard, a Camden, N. J., retailer, has invented and patented a policeman's club which contains a self-lighting torch, guaranteed to burn 16 minutes. The article was put on the market June 1.

Samuel Baernkopf, recently convicted of disposing of the stock of his two jewelry stores to defraud creditors, was, last week, adjudicated an involuntary bankrupt. His counsel filed a supplemental answer to the petition of the creditors, which denied that Baernkopf had committed any act of bankruptcy but admitted his inability to pay his debts. This made a trial by jury necessary.

Suit has been instituted by the city against the Bailey, Banks & Biddle Co., to recover \$1,090.50, said to be due under the rating made of the company's business by the appraisers of mercantile licenses. Of this sum, \$1,088 is the tax of one mill on each dollar's worth of goods sold by the company during last year, \$2 additional charge due by each retailer and a fee of 50 cents to the city. It is alleged that the company refused to pay the taxes.

Connecticut.

Edward H. Clark, son of one of the founders of Landers, Frary & Clark, New Britain, died May 28, in New York, where he was an architect.

An improvement is reported in the condition of Richard W. Miles, of the International Silver Co., who lies seriously ill at his home in Meriden. A surgical operation was performed on Thursday last. Previous to the operation Mr. Miles was suffering from erysipelas. He has been unconscious for several days.

The condition of the Hon. Charles Parker, Meriden, shows improvement. He has been suffering with stomach trouble and has not yet recovered sufficient to sit up.

Charles H. Tibbitts, Wallingford, has been elected one of a committee of five to arrange for the 10th annual conference of Church Clubs of the United States, in New Haven, Jan. 22, 1902.

A meeting of the Danbury Board of Trade, held May 25, appointed a committee of five to investigate a proposition made by New York parties for the establishment of a pocket knife and razor factory in Danbury.

N. Burton Rogers, the silver plate goods manufacturer, of Danbury, has been nominated by the managers of the Connecticut society, Sons of the American Revolution, for election as a member of the Board of Managers.

J. Frank Carr's jewelry store, Sprague, was broken into through a window, and \$100 worth of watches and jewelry taken. It is probable that a stone was used to break the glass, as there is a hole about 18 inches in diameter broken in it.

Isaac Loeb, a well known merchant of New Haven, died May 29. He was 60 years of age and had lived in New Haven since 1874, having come here from New York city, where he was engaged in the jewelry business, but since coming here he was engaged in the clothing trade, in which he met with considerable success.

George A. Cheney, president of Comstock, Cheney & Co., Ivoryton, died May 25, at his home in Essex, of apoplexy, without warning. He was born in Thornton, N. H., in 1828. He early engaged in East Indian trade and lived several years as resident agent at Zanzibar, engaged largely in buying and shipping ivory. He has not been actively engaged in business for two or three years.

NEW STYLES IN HAND-CARVED RINGS



No. 3360—Grenada.



No. 3361—La Nuit.



No. 3362—Blue Ribbon.

ONLY THREE OF HUNDREDS WE MAKE. SEND FOR OUR CATALOGUE.

Manufacturers, **C. P. GOLDSMITH & CO.,** 33-43 Gold Street, NEW YORK.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED—By a bright young man, a position in an office; can furnish A1 reference. Address, H. B., care Jewelers' Circular-Weekly.

SITUATION WANTED—A successful traveling salesman of good address, now employed, desires to make a change. Address, P. O. Box 1174, Milwaukee, Wis.

BY first-class watchmaker; competent on high-grade work, chronographs and chronometers, diamond setter, engraver, graduate optician, good salesman. J. D. Quick, Binghamton, N. Y.

EXPERIENCED traveling salesman, with trade in Iowa, Missouri and Kansas, wishes to make a change with watch house or watches and jewelry. Address, W., care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman to represent first-class house in the middle west and west; thoroughly acquainted with the first-class retail trade; best of references. Address, W. K., care Jewelers' Circular-Weekly.

WANTED—Permanent position by a first-class watchmaker; 20 years' experience, fine set of tools, large experience on fine and complicated watches; best of references. Address, "Permanent, 31," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, desires position as traveling representative in western territory; good experience and also seven years' knowledge of jewelry, optical and material business; best of references. Address, D. H., care Jewelers' Circular-Weekly.

FIRST-CLASS diamond moulder, designer and model maker, is also good salesman, well acquainted with exclusive mounting trade, would like to connect with first-class house where his ability will be appreciated; is able to work in competition with any expert in the different lines above mentioned. "X Y Z, 78," care Jewelers' Circular-Weekly.

AN EXPERIENCED and energetic traveling salesman, good address, age 32, single, sober, with large acquaintance South, West and Middle West, seeks position with first-class manufacturer beginning July 1, or would accept position at once. Address F. B. M., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A traveler to sell fine marble statuary, on commission. H. T. Dempster, Carrara, Italy.

FIRST-CLASS watchmaker and salesman; must have retail store experience. Apply at once to H. Salzberg, 193 Main St., Paterson, N. J.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—Salesman for a line of 14k. diamond mountings and 10k. set rings, on commission; New York and nearby trade. "Manufacturer, 14," care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

A FIRST-CLASS traveling salesman; one who has handled a silver ware line and comes direct from the business. Apply, Ferd. Fuchs & Bros., 34 E. 29th St., New York.

A STRICTLY first-class watchmaker wanted for railroad watch work; none need apply who does not thoroughly understand adjusting; salary, \$25 per week to begin with. Chris. Bernloehr & Bro., Indianapolis, Ind.

WANTED, AT ONCE—Three or four manufacturing jewelers and stone setters and one first-class polisher and lapper; state salary wanted in first letter; steady positions to right men. George Wettstein, Manufacturing Jeweler, Cedar Rapids, Ia.

WANTED—Salesman and window dresser; only competent man with exceptional references need answer; salary to commence, \$100. Address, with full details (to avoid unnecessary correspondence) in first letter, Charles S. Stiff, Little Rock, Ark.

EXPERIENCED SALESMAN for Pennsylvania, New York and the eastern States; must hold trade and show reliable results, and high recommendations; salary and commission; jewelry and novelty line. Address, C. L., care Jewelers' Circular-Weekly.

WANTED—Watchmaker and optician to assist first watchmaker and take charge of equipped optical department; unless qualified and experienced, do not apply; large southwestern city. Address, with full particulars in first letter, "Position," care Jewelers' Circular-Weekly.

WANTED—Thoroughly experienced western salesman, Chicago resident, to handle line of medium and high grade whitestone goods for jobbing and department trade; must be a hustler and well acquainted; no others need apply. Write, "Perience," care Jewelers' Circular-Weekly.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

WANTED—An active, experienced traveler for the South and Middle West by a well-known firm of ring makers; good salary to a first-class man. Address, "July," care Jewelers' Circular-Weekly.

WANTED—A first-class salesman, well acquainted with department store and wholesale jewelry trade in New York, Philadelphia and Boston; salary or commission. Address, W. E. B., care Jewelers' Circular-Weekly.

WANTED—An experienced traveler for New York city and suburbs, having an established trade in watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential. "Advance," care Jewelers' Circular-Weekly.

WANTED IMMEDIATELY—A competent retail jewelry salesman and window dresser; must be thoroughly posted in the line; first-class reference and bond required; a permanent position to the right party. Address, with full particulars, stating age and salary expected, Kingsbacher Bros., 505 Market St., Pittsburgh, Pa.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

WANTED—A thoroughly experienced traveling salesman to call on the dry goods and department stores west of Chicago; must have an established trade in that territory; to such a man we can offer a good and permanent position. Address, with full particulars, stating age, experience and salary, or salary and commission expected; all correspondence considered strictly confidential. Kingsbacher Bros., 505 Market St., Pittsburgh, Pa.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—The finest jewelry store in the State of New Hampshire; city of 10,000 inhabitants. For particulars address "R., 16," care Jewelers' Circular-Weekly.

FOR SALE—Well-paying jewelry manufacturing and repairing business in town of 75,000; terms very reasonable; as owner must go away in a short time. Address, L. Heller & Son, 51 Maiden Lane, New York.

FOR SALE—In a large western town, a first-class jewelry store, established 29 years, with a high-class German trade; reason for selling, death of proprietor. Address, William I. Rosenfeld, 19 Maiden Lane, New York.

GREAT OPPORTUNITY—For sale, established jewelry and watch business of Goodrich & Potter Co., Chicago, together with fixtures, lease, good will, etc. (owing to the death of Edson H. Goodrich); inventoried at \$85,000. Address, Brode B. Davis, attorney, 184 La Salle St., Chicago, Ill.

For Sale.

ABOUT 500 DIES, suitable for jewelers; formerly used by Joseph F. Chatelier; for sale cheap. Parties interested address, E. G., care Jewelers' Circular-Weekly.

**A RARE CHANCE!
FOR SALE,**

The long-established business of

HENRY GUILD & SON,

433 Washington St., Boston, Mass.

A retail business in *Diamonds* and other precious stones and fine jewelry. A specialty of *Masonic* and society jewels. The business has been established more than *fifty years* and has the very best class of trade in the city and vicinity. Entire stock and good-will of the business will be *sold for cash*.

New York Notes.

[Continued from page 40.]

his statements. The goods, which amounted to between \$30 and \$40 in each case, he agreed to report upon the following day, although the regular 10 day memorandum bill was given to him. To some of the firms he gave his address as 194 Broadway, and to others he said he was in business in the Park Row building. Wednesday he attempted to get about \$90 worth of gold watch cases and 18 karat chains from Hayden W. Wheeler & Co., who, instead of sending the goods, as Colgan directed, to the Park Row building, sent a boy with a note, telling him they could not comply with his request. Colgan met the boy at the elevator. Later he telephoned for the goods and O. G. Fessenden, of the firm, visited the Gorham Mfg. Co., whose name Colgan had mentioned, and heard of the transactions with the various silversmiths. In the meantime, the silver houses, not getting a report on their memoranda, began to investigate and found that Colgan had offices at neither 194 Broadway nor in the Park Row building. When the young man telephoned again on Thursday to Hayden W. Wheeler & Co., he was notified to come down to the store again and pick out the goods himself, as they did not remember what he had ordered. He did so and was met by Detective-Sergeant Nugent and Private Detective Larkin, employed by the Gorham Mfg. Co. When put under arrest he vehemently protested, but was taken to court, where he was held for examination. A lawyer, representing the prisoner, later offered to compromise the case and claimed to some of the firms from whom he had purchased goods that they would be paid in full.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

PUBLIC SALE.

On Thursday, June 20, 1901, at the Cooper House, West King Street, Lancaster, Pa., will be offered at public sale about *8 tons of printed stock* and about *123 electroplates*, size 8 x 10 $\frac{3}{4}$, for a *watch and watchmaker's tool, material and findings catalogue*, printed and published for the late assigned firm of *EZRA F. BOWMAN & CO.* This property consists of printed and illustrated matter of the highest character, but the publication is incomplete. This matter was prepared especially for a watchmaker's material, tool and findings catalogue, and it will be offered as a whole, or in part, to suit purchasers. Any further information can be had by applying to the undersigned assignee or to his attorney.

The above will be sold to the highest and best bidder. Samples of the printed matter can be had on application, and an inspection of the material is invited. Sale to commence at 2 P. M. on Thursday, June 20, 1901, when attendance will be given and terms made known by

W. U. HENSEL, Attorney.
SAM MATT FRIDAY, Auctioneer.

L. C. REISNER,
Assignee of Ezra F. Bowman & Co.

The Attleboros.

Edward A. Wales represented the Attleboro Knights of Pythias at the Grand Lodge session, last week.

E. Arthur Robinson, of the Arthur Mfg. Co., has returned from a trip to Buffalo with his sample case.

John P. Bonnett, North Attleboro, has recovered from quite a serious illness and appears once more at his office.

The foundation of David E. Makepeace's new jewelry factory is completed and a start has been made on the timbering.

It was officially given out, Saturday, that a big attempt to unite a dozen of the leading jewelry manufacturers into an automobile corporation had failed. They are not interested to the point of putting their money into it, but prefer to stand by their old industry.

Bloom Bros., pearl cutters in the Bigney building, have been annoyed through a rumor among the trade that their plant is only a branch of another and much larger local house. They beg this paper to state that they are independent of connection with any other house.

The newspapers of this section chronicled the "elopement" of Frank L. Palmer, a well known young jeweler. It seems he was married in quite a conventional way and moved with his wife to Jersey City, N. J., as is shown by a letter from him, received last week, as soon as he learned of the rumors unconsciously left behind.

Jacob Epstein, Elmira, N. Y., has turned over his stock of clothing and jewelry to his creditors rather than go into bankruptcy, and it will be sold for their benefit.

Cleanliness. Neater Work.



**SAVING
OF TIME.**

**SCHNEIDER'S
SOLDERING
FLUID,**

**A Substitute
for Borax.**

PRICE.

1 oz., 4 oz.,
10c. 25c.
8 oz., 16 oz.,
40c. 60c.

Write for Quotations
in Larger Quantities.

Manufactured by **EMIL SCHNEIDER, NEWARK, N. J.**
Gold and Silver Refiner; Sweep Smelter.

BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,
Estab. 1880. 3 Maiden Lane, New York.

Providence.

JEWELERS' BASE BALL LEAGUE.

PROVIDENCE, R. I., June 1.—The George W. Dover ball team continued their run of victories by defeating the Clark & Coombs nine at Crescent Park this afternoon by the score of 16 to 3. The latter team could do very little with the delivery of Pitcher Burbage, of the Dovers, and the large crowd of spectators assembled with the expectation of seeing a close contest were disappointed in this particular. But there were plenty of interesting features in the game, one of them being the brilliant fielding of Wing, of the Clark & Coombs team. Following is the score by innings:

Innings	1	2	3	4	5	6	7	8	9	
Dovers	1	1	3	1	0	4	0	0	6	—16
Clark & Coombs	0	1	1	0	0	0	0	0	1	—3

In the game marked by hard hitting on the part of the winning team the Ostby & Barton Co. players defeated those from the shop of B. A. Ballou & Co., at Rocky Point, by a score of 12 to 6. The score by innings:

Innings	1	2	3	4	5	6	7	8	9	
Ostby & Barton Co.	4	0	0	0	0	0	5	3	x	—12
B. A. Ballou & Co.	0	0	5	0	0	0	0	0	1	—6

In six innings, R. L. Griffith & Son Co. scored 17 runs to 5 for the Waite, Thresher Co. team, making the third consecutive defeat for the latter. The game was played at Lincoln Field in the presence of a good sized crowd. The score by innings follows:

Innings	1	2	3	4	5	6	
R. L. Griffith & Son Co.	4	0	2	1	2	8	—17
Waite, Thresher Co.	1	1	0	0	0	3	—5

The schedule of games for next Saturday is George W. Dover against B. A. Ballou & Co., at Crescent Park; R. L. Griffith & Son Co. against Ostby & Barton Co., at Lincoln Field; Waite, Thresher Co. against Clark & Coombs, at Rocky Point.

Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover	3	0	1.000
Ostby & Barton Co.	2	1	.667
R. L. Griffith & Son Co.	2	1	.667
B. A. Ballou & Co.	1	2	.333
Clark & Coombs	1	2	.333
Waite, Thresher Co.	0	3	.000

M. J. Higgins, 19 Page St., has succeeded to the enameling business lately carried on by F. T. Higgins.

Irons & Russell have opened a New York office in room 506, Gill building, with Richard Everett in charge.

After winning their ball game Saturday the ball players from the shop of George W. Dover enjoyed a banquet provided by their employer.

Albert W. Babcock, well known in the jewelry and silversmithing trade in this city, is now foreman for the Hayden Mfg. Co., Newark, N. J.

Jewelry factories located in the Fitzgerald building were without power the past week on account of the annual shut down for inspection of boilers and engines and repairs.

Roger Williams Silver Co. announce, under date of June 1, the purchase of The Howard Sterling Silver Co., and will continue to manufacture sterling silver wares for the fine jewelry trade.

Mary O'Donnell and others, doing busi-

ness as the O'Donnell Jewelry Co., have brought a suit against David F. Goff and others for \$2,000 damages. The plaintiffs claim that certain jewelry shop appliances were unlawfully seized by the defendants.

The annual Summer outing of the New England Manufacturing Jewelers' and Silversmiths' Association will occur on Friday, June 21. The steamer for the sail down the bay has already been chartered, and the other details are in the hands of the committee.

F. A. Fairbrother died in this city last week in his 72d year. He was the father of F. A. Fairbrother, Jr., of the B. K. Smith Co., and E. H. Fairbrother, salesman for the Burdon Wire and Supply Co., who have the sympathy of their friends in the trade here and elsewhere.

A notice posted in the various departments of the Gorham Mfg. Co. works, Elmwood, has been read with considerable satisfaction by the 1,100 employees of that concern. The notice informs them that half-holidays on Saturday afternoons will begin on June 15 and continue until Sept. 7.

Ulysses Racine, engraver and diesinker, 85 Page St., has filed a voluntary petition in bankruptcy in the United States District Court, the accompanying schedule showing assets amounting to \$1,600 and liabilities to the amount of \$1,813.01. The first meeting of creditors for the purpose of proving claims, appointing a trustee, etc., has been called for June 8.

The Gorham Mfg. Co. have cast and finished the memorial fountain presented to the city of Providence by Paul Bagnotti, and the work has been placed in position in City Hall Park. The fountain, which was made from the model designed and executed by Miss Enid Yandell, is to be known as the Carrie Brown Memorial Fountain, and will be unveiled with appropriate ceremony at a date to be chosen at the convenience of Mr. Bagnotti, who resides abroad and who has expressed his desire to be present at the exercises.

The funeral of William H. Miller was held Monday afternoon at the Westminster Congregational Church. The services were largely attended. Mr. Miller was in business in this city as a manufacturing blacksmith and maker of jewelers' forgings since 1866, building up a large business, with various partners, under the styles of Crowell & Miller, Miller & Sisson and Miller & Cameron. From 1880 he was in business alone, until he took into partnership his sons, Jeremiah W. and William F. Miller, when the firm name became Wm. H. Miller & Sons.

Bertha Kaufman Files a Petition in Bankruptcy.

NEW ORLEANS, La., June 4.—Bertha Kaufman, retail jeweler, 121 Carondelet St., has filed a petition in bankruptcy. Among the principal creditors are: Spier & Forsheim, Dennison Mfg. Co., Mauser Mfg. Co., Dattelbaum & Friedman, L. H. Keller & Co., all of New York, and Watson, Newell Co., Attleboro, Mass., and H. H. Curtis Co., North Attleboro, Mass.

Boston.

E. A. Cowan, of E. A. Cowan & Co., sails for Europe, June 5. A party of Boston friends accompanied him to New York to bid him bon voyage.

A. Bedford, of the London office of the American Waltham Watch Co., was in town, last week, on a visit to the home office. A. R. Harmon, of the Montreal office, has gone to Europe.

Two of Chief Watts's inspectors arrested three men, last Tuesday, on charges of peddling jewelry without a State license, and also with larceny. The prisoners gave the names of Max Goldstein, 19, 20 Barton St.; Paul Bass, 23, and Frank Bass, 27, both claiming a residence at 178 Christie St., New York.

Among the buyers in town, last week, were: Obed Lyon, Brockton, Mass.; A. C. Tucker, Whitman, Mass.; J. C. Derby, Concord, N. H.; Mr. Twambley, of S. G. Twambley & Son, Biddeford, Me.; C. N. Smith, Fitchburg, Mass.; F. R. Hayden, Worcester, Mass.; H. W. Darling, Stoughton, Mass.; J. W. Wetherbee, Leominster, Mass.

Ralph Blades, alias Frank Palmer, 23 years old, and claiming a residence at 42 Middle St., South Boston, was arrested, Saturday, on a complaint made by J. S. Rounds & Co., jewelers, 165 Devonshire St. It is claimed he bought a watch valued at \$65, on Dec. 19, 1900, and fraudulently conveyed it, although it was bought under a conditional contract.

Magnus A. McSwain, who was indicted by the Grand Jury, last term, has been placed on probation by Judge Fox, of the Superior Criminal Court. McSwain worked formerly for the Hub Mfg. Co., jewelers, this city. He was arrested in New York on a charge of larceny of jewelry valued at \$1,175, and was brought to Boston. It is said he made restitution acceptable to the company in whose employ he was.

On a warrant issued on complaint of Fred G. Butler & Co., jewelers, 406 Washington St., Thomas Willett, a private in Company G, Fifteenth United States Infantry, is under arrest at Plattsburg, N. Y. Willett is charged with disposing of jewelry valued at \$128, bought under a conditional contract. Inspector Shields, of Chief Watts's office, went to Plattsburgh, on May 30, to bring the prisoner to Boston for trial.

Negotiations having been completed, it can be announced officially that the Thomas Long Co., wholesale and retail jewelers, now at 77 Summer St., will, on or about Sept. 1, move into new quarters at 39 and 41 Summer St. Charles

Connoisseurs of Jewelry....

appreciate the beauty of
the designs and excellence
of the workmanship of the
lines of

**Gold Rings, Lockets,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

MADE BY

STERN BROS. & CO.

**Factory, 33-43 Gold St.,
NEW YORK.**

Chicago Office, 149 State St.

New and attractive designs at **popular
prices** are now being shown to the
jobbing trade.



D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:

D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.

65 NASSAU STREET,

Main U. S. Branch } CINCINNATI, OHIO.
and Case Works }

NEW YORK.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Davidson stated the company would occupy the entire building at the new location, using two floors for the retail business and two for the wholesale business. A curious coincidence connected with this removal is that 12 years ago the Thomas Long Co. occupied the upper floors of the building which they will now occupy in its entirety.

Pacific Northwest.

E. Allen has opened an optical store at Port Elgin, N. B.

Charles Rigg, Hood River, Ore., has removed to a new location.

F. J. Bachelder, pioneer jewelry traveler of the coast, was in Albany, Ore., recently.

M. W. Johnson was in Seattle and Everett, Wash., last week, traveling in the interest of an Iowa jewelry firm.

Mr. Rowett, De Lamar, Idaho, has purchased a site at Silver City and will remove his jewelry stock to the latter place.

W. L. Coppennoll, Cottage Grove, Ore., has sold out his jewelry store to Otto Nelson, who is now figuring on a new and complete stock of goods.

Albert L. Stone, bookkeeper for A. & C. Feldenheimer, Portland, Ore., is a composer of music, his latest and best piece being "The Volunteers' Patrol."

H. J. Winters, Newberg, Ore., will close out his stock of goods. Mr. Winters will locate again in the jewelry business at some town in eastern Oregon.

W. E. Wallace, Moscow, Idaho, returned from Chicago after an absence of about a month. While in Chicago he took a course in the Northern Illinois College of Ophthalmology, graduating with honor.

The Butte Street Railway Co. have placed a large clock in front of the railway office building, at Butte, Mont. It is connected by wire with the Western Union Telegraph Co. office, and by means of electricity is regulated every hour.

Wm. Friedlander now has one of the finest plate glass show windows in Portland, Ore. The alteration of taking out

the heavy stone front and putting in an up-to-date one is complete. Mr. Friedlander is making a fine display of watches, diamond jewelry, etc.

E. D. Elwood, Portland, Ore., has moved into his new jewelry store. His new building, just finished, was built expressly for him and according to his own ideas of a well appointed jewelry establishment. Mr. Elwood has one of the neatest establishments of the kind between Portland and San Francisco.

G. K. Birge, pioneer jeweler of Davenport, and John S. Byrd, Almira, Wash., will open a jewelry store at Harrington, Idaho, in the Smith building, where they will do business until the completion of Adams & Mitchum's new brick block, where they will have their headquarters. Mr. Byrd will have charge of the store.

The suit of A. Feldenheimer against Elbert J. Mendenhall, to recover \$171 balance due on account of goods sold in 1885, was set up for trial in the State Circuit Court, at Portland, Ore., but was continued because the defendant filed a petition in bankruptcy. In his answer to the suit he pleaded the statute of limitation.

The abandonment of the President's trip to the northwest on account of Mrs. McKinley's illness was a disappointment to many. The jewelry trade, no doubt, would have been benefited had the party arrived. However, business in Portland, Ore., is holding its own and the dealers are not in any way dissatisfied with present conditions. Several large weddings are about to take place and some nice sales of solid silver and cut glass have been made for presents.

Death of a Man Said to Be a New York Traveler.

CLEVELAND, O., June 1.—A dispatch from Huntington, W. Va., says that Charles K. Lawrence, of Lima, O., representing a New York jewelry house, was found dead in a room at the Arlington hotel, there, Wednesday. Death was due to natural causes.

OMEGA WATCHES.

OVER 1,000,000 IN USE.

NONE BETTER MADE.

All the Leading Jewelers Sell the OMEGAS.

NO STOCK COMPLETE WITHOUT THEM.

MADE IN 10 AND 11 LIGNE, O SIZE, 12 SIZE, 16 SIZE.

SIX DIFFERENT GRADES—FROM 7 JEWELS TO 21 JEWELS, ADJUSTED.

FITTING REGULAR AMERICAN CASES.

NO PRICES ADVERTISED IN ANY JOURNAL. FAIR PROFIT CAN BE MADE.

Sold to LEGITIMATE JEWELERS Only.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, }
3 Maiden Lane, N. Y. }

SELLING
AGENTS.

CROSS & BEGUELIN, }
17 Maiden Lane, N. Y. }

Canada Notes.

Alfred Eaves, jewelry jobber, Montreal, has been visiting Toronto.

Henry Rodgers, Sons & Co., cutlery, have registered in Montreal.

W. J. Brotherton, Regina, Man., has given a bill of sale for \$928 to F. G. England.

Mr. Hamilton, Welland, Ont., has decided to open as a watchmaker and jeweler.

A meeting of the creditors of I. S. Os-trander took place, May 23, at St. Thomas, Ont.

F. G. England, Regina, Man., has given a chattel mortgage to W. J. Brotherton for \$612.

Ernest L. Weiss, Hawkesbury, Ont., has given a chattel mortgage to P. W. Ellis & Co. for \$352.

Edgar Hurdle and wife, Glencoe, Ont., have given a chattel mortgage for \$240 to A. H. Talbot.

The judgment obtained by M. S. Brown & Co., Halifax, N. S., for \$169, against P. G. Melanson, Weymouth Bridge, N. S., has been released.

Fred L. Howell, Windsor, Ont., has given a chattel mortgage to T. H. Lee & Son Co. for \$961. A renewal.

Hallmeyer Bros.' jewelry store, Ottawa, suffered slight damage by a fire, last week.

The stock, however, was protected and business was resumed.

The jewelry workers' union, of Toronto, perfected their organization on May 29, when some 60 or 70 became members of the local branch of the International Jewelry Workers' Union of America.

Joseph Anderson, formerly in the employ of Ambrose Kent & Sons, Ltd., Toronto, and a veteran of the British army, was recently notified that he had fallen heir to an estate at Gravesend, Kent, England. He has gone to England to take possession of the property, which yields an income of about \$2,500 a year.

A young man giving his name as John Smith, of Detroit, was arrested on the 21st at Vineburg's second hand store, Toronto, where he was disposing of some jewelry. Thirteen rings, eight silver lockets, six silver chains and a pair of opera glasses were found in his possession. The dealer told the police that he had given the name of J. Tracy and stated that he had bought the lockets in Detroit and was on his way to the Pan-American Exhibition. He was remanded for a week and information of his capture sent to the police of Detroit and Woodstock, Ont., at which latter place the jewelry store of R. T. Crawford was broken into on the night preceding Smith's arrest.

**UPHELD**

BY ITS

RECORD.

Very cheap 14-k. cases having come on the market to take the place of the low-gold article, by the advice and for the benefit of our patrons we have taken advantage of the dull season to make a quantity of them. Our price, a little cheaper than the cheap maker's. 0 and 6 sizes are now ready.

In contrast, we are finishing a large variety of jewel cases with rose appliqué work, which will shortly be put on the market.

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.

The Agassiz Timing Watches Are the Best.

Having successfully undergone the severe tests required, they are the only ones accepted by the Government.

The Agassiz has the latest improvements needed to make a high-grade watch perfect. It is made for and endorsed by the leading houses of America. All sizes, all grades. Interchangeable materials constantly on hand. Movements fit American cases.

A. WITTAUER,

MANUFACTURER,
NEW YORK.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.

KAISERIN BUCKLES

The Latest Effect for the Stock.

You must get these in at once;
they will be very popular.

Dip Buckles,

all styles, all prices; the best
selling line to retail for
50c. ever shown.

Souvenir Spoons

for all localities. Now is the time
for souvenir spoons. We can
give you something new
and catchy.

A postal brings samples.

Codding & Heilborn Co.
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:
CHAS. VAN NESS, 11 Maiden Lane.
(Samples Only.)

Buffalo, N. Y.

The Dewey gold cup, the Dewey and Wainright swords and the Tiffany yellow diamond were among the principal subjects of interest at the Pan-American Exposition on Decoration Day.

Ben M. Henschel, representing Heintz Bros., ring makers, is receiving congratulations on attaining the dignity of "papa-hood." A fine, bouncing boy arrived, May 31, of which Mr. and Mrs. Henschel are justly proud.

The following are among the out of town jewelers, last week, registered in Buffalo: At King & Eisele's—Samuel Eisenstadt, his brother and Mr. Elliott, St. Louis, and Charles Hart, superintendent of the New England Watch Co., Waterbury, Conn.; at King, Raichle & King's—Mr. Cleland, son of D. L. Cleland, Butler, Pa.

Heintz Bros., ring makers, have issued for the convenience of jewelers visiting the Pan-American Exposition a handsome booklet of 32 pages, profusely illustrated with views of the Exposition, of the city of Buffalo and its environs and of Niagara Falls. The letter press consists of highly interesting historical matter concerning Buffalo and Niagara Falls, descriptions of points of interest in the city, and matter of value concerning the Exposition. The booklet is printed in two colors and is bound in an artistic cover, on which appears the invitation: "When This Way, Drop In." A cordial invitation is extended to the members of the trade when visiting the Exposition to use the offices of Heintz Bros. for their headquarters. The firm suggest that members of the trade may have their mail addressed in their care, and mention the fact that they have a list of private houses and hotels which they can recommend, offering their services in securing quarters for jewelers who will notify them in advance of their arrival.

News Gleanings.

W. E. Easton has opened optical parlors at Portland, Me.

Charles Locke, Farragut, Ia., has given a bill of sale for \$250.

A. Heltebrake is now in the jewelry business at Pemberville, O.

N. C. Crowl, Sarcoux, Mo., has sold real estate valued at \$1,000.

Edward Rose has engaged in the jewelry business in Vinita, I. T.

E. A. Graham, Cando, N. Dak., has filed a voluntary petition in bankruptcy.

H. F. Pitts has opened a new stock of jewelry and notions in Neck City, Mo.

E. G. & E. V. Finley, Cottonwood Falls, Kan., have given a realty mortgage for \$200.

The Joseph Seymour Mfg. Co., Syracuse, N. Y., are making Pan-American souvenir spoons.

A. J. Dutton, Pocahontas, Ark., has been succeeded in the jewelry business by A. J. Dutton & Co.

John Bouza has succeeded to the entire jewelry and clothing business of Krause & Bouza, Tyndall, S. Dak.

The jewelry establishment of B. F. Pan-coast, Iola, Kan., has been damaged to a considerable extent by fire.

Owing to the dissolution of Whiles & Kittredge, Chillicothe, Mo., Frank Whiles will continue the business alone.

Julius L. Cohen, Reading, Pa., has enlarged and improved his store, and intends to enlarge his stock and increase his business.

T. R. Jones, Phoenix, Ariz., has moved to new quarters and will devote his time, hereafter, exclusively to the jewelry and optical business.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF

**Fine, Plain, Complicated
And Decorated Watches**

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

**NEW YORK OFFICE,
68 NASSAU STREET.**

AT THE PARIS EXPOSITION.

JULES JÜRGENSEN
Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street,

NEW YORK.

Charles Eno has located at Randall, Minn.

Max Croll will open a jewelry store at Norway, Mich.

B. F. Humphrey, Centerville, Ia., has moved to a new store.

Samuel Rubenstein, Duluth, Minn., has moved to a new location.

L. Goodwin, clothier, Bangor, Me., has added a line of men's jewelry.

Mornin & Carney, Cedar Falls, Ia., are about to add a jewelry department.

W. G. Letson, Nashua, Ia., is closing out his jewelry business at auction.

Edward Lancot, Ada, Minn., will move to new quarters at once.

John A. Reed, Humboldt, Ia., was married recently to Miss Bernice Boyden.

Rolland Carper, Quincy, Ill., has been enjoying a pleasure trip in Wyoming.

T. A. Robinson, Berea, Ky., has had new quarters fitted up for his business.

J. P. Losey, Alma, Mich., will occupy quarters in a new block now being built.

Edward E. Fee, formerly of Hartley, Ia., is now in business at Rolla, N. Dak.

Burglars attempted to enter the store of F. E. Hanson, Portland, Me., May 26.

W. B. Dutton, Weatherford, Tex., lost \$500, covered by insurance, by fire, May 25.

M. H. Howard, the only jeweler in Poland, N. Y., has moved to Holland Patent, N. Y.

W. O. Truax, Duluth, Minn., has concluded to locate in New Paynesville, Minn.

J. R. May was arrested and fined for selling jewelry without a license in Chambersburg, Pa.

George Six has opened up a new jewelry and watch repair establishment in Wakita, Okla.

R. H. Smith, Union, W. Va., has sold

out and is succeeded by the Hinton Jewelry Co., of whom C. A. Timberlake is a member.

The store of Janssen & Schmidt, 396 Grove St., Milwaukee, Wis., was damaged by fire, May 29.

E. P. Wheeler, Paterson, N. J., has secured an additional store and will enlarge his place of business.

Smithtown, N. Y., celebrated the erection of a tower clock on the local Presbyterian church, May 30.

W. B. Fronde, Passaic, N. J., has purchased property and will locate his business at 224 Main Ave.

J. Ricksecker, Canal Dover, O., has sold his stock of jewelry to G. Krebs and will retire from business.

John J. Bleich, Paducah, Ky., has leased a building to which he will move and have enlarged quarters.

James Moore, late of Fremont, O., has gone to Le Mars, Ia., where he is employed in a jewelry establishment.

F. D. Tucker, for 10 years with J. A. Vignes, Kingston, E. D., N. Y., will conduct a repair shop in the same city.

Halvor Jorgenson, West Superior, Wis., has moved to new quarters in the Russell block, at 12th St. and Tower Ave.

C. W. Davis, Winona, Minn., found an exquisite button pearl weighing 68 grains near that city. It is of pink hue.

Burglars tried to rob the jewelry store of J. W. Caler, Beaver, Pa., May 22, but were frightened away by persons who were awakened by the breaking of a large show window.

Burglars forced an entrance into the jewelry house of S. S. Waltersperger, Rexburg, Idaho, May 25, and stole jewelry, including 30 watches, valued at about \$400.

L. Cornelius, Prairie du Chien, Wis.,

has had built for him a naphtha launch and will while away his spare hours during the heated spell on the Mississippi river.

A small show window in the store of E. R. Verneer, Paterson, N. J., was broken at night, May 26, and some articles of small value stolen, including several alarm clocks.

W. C. Osman, Jr., has purchased the W. C. Osman stock of jewelry in Marshallton, Ia., receiving a bill of sale for a \$5,000 consideration, and giving a realty mortgage for \$3,000.

Two men were sentenced for the recent burglary of the store of J. E. Springer & Co., Valdosta, Ga., one to four years in the penitentiary and the other to 12 months in a chain gang.

J. H. Leyson & Co., Salt Lake City, Utah, advertised for a valuable diamond ring, lost by a woman customer. In less than five hours it was found by a motor-man, who received \$100 reward.

B. Yehley, Delaware, O., who formerly rented one-half of his store to a boot and shoe company, has taken the entire store for his jewelry business and has handsomely refitted it with new cases, new furniture, new everything.

E. R. Moses, Great Bend, Kan., who is well known in jewelry circles in the west, is the chairman of the executive committee of the Trans-Mississippi Commercial Congress and has issued the official call for the twelfth session, to be held in Cripple Creek, Col., July 16 to 20, inclusive.

Andrew Johnson, 40 years old, who said he lived in New York, dug his way through a stone wall to get into Leon Friedmann's jewelry store, Paterson, N. J., May 28. He was seized by the police as he was leaving the store with a large bag filled with silver ware and clocks, the warning having been given by a burglar alarm leading to a telegraph office.

WE ARE LOOKING FOR A MAN

or firm who can use Metal Ornaments in large quantities. To such we have a proposition to make of more than ordinary interest.

In this era of combinations, keen competition and small profits, the application of the old adage, "A penny saved is a penny earned," becomes a stern necessity. The firm to whom we recently shipped ten barrels of Ornaments told us that their margin per gross was very small, but they made money on the contract as a whole. We are not a Trust, an Octopus or even an Industrial Combination, but simply **the largest makers of Jewel Settings, Metal Ornaments and Jewelry Components** in the world.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

K. H. Clark, the Towle Mfg. Co.'s man in the northwest, and E. A. Nichols, who has been looking after Michigan territory, arrived in Chicago last week. Both had found their trips very satisfactory.

George W. Bleecker, manager of the Chicago office of Martin, Copeland & Co., called on the jobbers of Kansas City, Mo., last week.

Among traveling representatives calling on the Kansas City, Mo., trade last week were: F. R. Horton, Carter, Hastings & Howe; Jerome C. Cook, Champenois & Co.; Louis Freund, Henry Freund & Bro.; Mr. Case, H. F. Carpenter & Son; S. Arnstein, Arnstein Bros. & Co.; Paul Fueslein, Bawo & Dotter; John Marsh, C. A. Marsh & Co.; A. C. Clark, L. Bauman Jewelry Co.

The following were in St. Paul and Minneapolis, Minn., the past week: I. H. Hoffman, E. & J. Bass; Mr. Wilkins, Ostby & Barton Co.; representative of S. K. Merrill & Co.; Mr. Marsh, C. A. Marsh & Co.; J. Schwarzkopf, Schwarzkopf & Solinger; George L. Rodenberg, for Mark Streicher; Mr. Farquhar, Bliss Bros. Co.; C. B. Osgood, for Dennison Mfg. Co.; Mr. Sandfelter; Mr. Cooke, for C. H. Cooke Co.

Traveling salesmen calling on Davenport, Ia., jewelers the past week were: W. H. Bryant, T. G. Hawkes & Co.; K. H. Clark, Towle Mfg. Co.; S. L. Griffin, C. F. Rump & Sons; M. L. Barnard, J. B. Bowden & Co.; F. L. Carpenter, Frank M. Whiting & Co.; W. J. McQuillin, Hodenpyl & Co.; C. A. Garlick, Schrader-Wittstein Co.; C. T. E. Smith, Reed & Barton; A. S. Wormood, Illinois

Watch Co.; A. Marschuetz, Spencer Optical Mfg. Co.; E. G. Adler, Freudenheim Bros. & Levy.

Among the traveling salesmen who recently passed through Detroit, Mich., were: H. D. Cretcher, Hayden W. Wheeler & Co.; Charles E. Lochner, The Hayes Bros. Co.; C. H. Davison, Coddling & Heilborn Co.; Charles H. Anderson, Allsopp Bros.; I. W. Friedman; Clarence Pettit, Link & Angell; F. C. Allen, D. Gruen, Sons & Co.; E. S. Smith, Smith & North; Richard C. Rhode, Bawo & Dotter; C. A. Hulstrom, Wilcox & Everts; William Matschke, A. Joralemon & Sons; W. J. Carrow, Mandeville, Carrow & Crane; H. E. Swain, Waltham Horological School; J. M. Morrow, American Watch Case Co.; Fred. J. Foster, Unger Bros.; T. E. Bowne, E. Ira Richards & Co.; William Hananer, Julius Becker & Co.

Traveling salesmen in Boston, Mass., last week included: George Read, Wm. B. Kerr & Co.; H. B. Beach, International Silver Co.; Frank Wood, Ludwig Nissen & Co.; H. B. Beach, Jr., International Silver Co.; Mr. Franklin, E. I. Franklin & Co.; Mr. Sinnock, Sinnock & Sherrill; Louis Nordlinger, L. & M. Kahn & Co.; H. W. Dunham, Factory F, International Silver Co.; A. Barker, Factory E, International Silver Co.; W. R. Cattle, Henry E. Oppenheimer & Co.; S. E. Bolles, David Kaiser & Co.; John Abel, Abel Bros. & Co.; Harry Ward, Durand & Co.; T. M. Schroeder, Schicklering Bros.; Louis Blackinton, W. & S. Blackinton; Harry Lissauer, Ingomar Goldsmith & Co.; Mr. Child, B. A. Ballou & Co.; Mr. Sanford, Trafton, Sanford & Co.; Mr. Clap, Daggett & Clap Co.

Travelers who "made" Indianapolis, Ind., the last week in May were: M. Kohn, Silbermann & Co.; Mr. Weidemann, Engelfried, Braun & Weidmann; D. Schwab, Ciner & Seelman; W. F. Maintien, Maintien Bros. & Elliot; Mr. Sinnock, Ehrlich & Sinnock; J. G. Fuller, Fuller, Carpenter & Co.; H. J. Hildebrand, H. C. Lindol & Co.; Gus W. Strandberg, Sykes & Strandberg; H. P. Kent, F. W. Weaver & Co.; George H. Remington, Waite, Mathewson & Co.; William Bosselman, T. Quayle & Co.; Mr. Cobb, MacDonald & Culver; Alpin Chisholm, Bugbee & Niles Co.; William W. Middlebrook, B. A. Ballou & Co.; A. H. Schutrum, for David Marx; George L. Paine, E. I. Franklin & Co.; George A. Schaefer, Regnell, Bigney & Co.; H. B. Richardson, G. A. Dean Co.; George C. Booth, Hutchison & Huestis; R. H. Shailer, E. N. Welch Mfg. Co.; J. Rothschild, Ingomar Goldsmith & Co.; J. B. Ellis, J. J. Sommer & Co.; Mr. Somes, S. O. Bigney & Co.; A. H. Oakley, for Thornton Bros. and Walter E. Hayward; William A. Wightman, H. D. Merritt & Co.; D. L. How, E. L. Logee & Co.; F. N. Vaslett, Fletch-

er, Burrows & Co.; C. T. Barbour, Plainville Stock Co.; and representatives of Smith & Crosby, H. A. Kirby Co. and Whiting & Davis; Richard Robinson, T. G. Frothingham & Co.

A. L. Reach, traveler for F. H. Noble & Co., Chicago, finds some difficulty in getting a peaceful night's sleep when he first arrives in a baseball town, because he happens to have a name that is readily confused on a hotel register with that of Al. Reach, the Philadelphia baseball backer and authority. "The sporting writers very seldom stop to consider that Al. Reach lives in the Quaker City, while I hail from Chicago," says Mr. Reach. "They simply note the name and fly to the desk to have their cards sent up to me. In Louisville, recently, it was after 1 o'clock in the morning when I received a reporter's card while in bed. I knew the newspaper man had made a mistake and told the bell boy to inform the sender of the card that I was not the man he wanted. But that wasn't sufficient. The reporter insisted upon seeing me, and, of course, I gladly allowed him to do so, even though it was pretty late. Then ensued the usual apologies for disturbing me. On one occasion, when I visited Kansas City, there was a big group of reporters awaiting me at the hotel when I returned from a visit to some of my customers. They wanted to know all about some baseball scheme, but stopped short in their questioning when they had looked me over. I bear as much resemblance to Al. Reach, of Philadelphia, I am told, as the late Senator Evarts did to Grover Cleveland."

Salesman Alarms Hotel People by His Erratic Actions.

OWENSBORO, Ky., May 27.—Dudley Reis, of 1639 Clayton St., Cincinnati, O., who travels for the M. S. Benedict Mfg. Co., Chicago, went suddenly crazy at the Rudd house, in this city, Sunday night. Immediately after going to his bed he began to make blood curdling shrieks and finally turned in a fire alarm. He was quieted in a manner, but claimed he was being pursued and that everything he touched left a red stain on his hand. He was not drinking and has always been considered exceptionally bright by his friends. R. M. Raugh, who is engaged to Reis's sister, of Cincinnati, took him home.

CHART FOR THE Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect.

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A Trial Order

will convince you of the merit of our system of grading diamonds, and that it is much easier to sell and satisfy your customer when diamonds are carefully graded.

When a customer sees the difference between several qualities as shown by our grading system he can readily select the quality desired. This is an aid even to those who are well posted in the different qualities.

Every diamond we sell, whether loose or mounted, is marked with a letter or number to indicate the quality, and, remember, we guarantee them to be exactly as represented.

The season of

JUNE WEDDINGS

is here, which creates increased demands upon jewelers. We carry a large assortment of

Single Stone Diamond Rings,	\$5.00 and upwards.
Diamond and Fancy Stone Rings,	5.00 " "
" Brooches,	5.00 " "
" Studs,	3.00 " "
" Scarf Pins,	3.00 " "
" Ear Screws, Ear Drops, Link Buttons, Locketts, Etc.	

When you have a prospective sale for anything in the above line, please favor us with a trial order.

S. C. SCOTT MFG. CO., 9, 11, 13 Maiden Lane, N. Y.

A Boon to Bashful Lovers.

LEAP years are too infrequent and four years are a long time to wait for the maiden who has found her lover too timid to speak. Many and serious have been the discussions concerning the propriety of the woman proposing under such circumstances, but few of those of the gentler sex who are most interested approve the proceeding. To such the "Proposal Bone" which has just been placed on the market will come as a boon. It is a piece of jewelry made in the form of the tibia of the left wing of a chicken, or a quail, upon which in relief appears the word "Proposal." The significance of the "proposal bone" appears in the following lines from the card on which the jewel is sold:

Now here is a charm both potent and sure
To feminine hearts most dear;
Who often in silence their love endure
For the sake of the man they revere;
By the aid of this charm can a woman propose,
A privilege she never has shared,
And thus is from a life of inevitable woes
For a life of felicity spared.

The significance of the tibia is that it is near the heart and thus is supposed to express the heart's desire. The maiden wearing it gives her bashful lover the strongest hint that she will favorably entertain a proposition of marriage, while the swain who presents the bone can easily judge from the manner in which his gift is received what his fate will be. The "proposal bone" is made in two sizes, chicken and quail, as already mentioned, the larger bones being used for brooch pins, hat pins and charms; the smaller bones for brooches, sticks pins, lapel buttons, dumb bell links, etc. They have been patented and copyrighted by the Proposal Bone Mfg. Co., 68 Nassau St., New York.

Career of G. W. Meyer, Chattanooga, Tenn.

THE Chattanooga, Tenn., *Times*, of May 26, published a sketch of the life of the president and manager of the G. W. Meyer Jewelry Co., of that city, from which the following extracts are taken:

For a general review of those who, at the close of the Civil War, put their shoulders to the wheel and made the south prosperous, Capt. G. W. Meyer, the jeweler at 822 Market St., stands in the front rank of the small but powerful wealth creators and masters in the art of development, progress and industry.

When the strife between the States broke out he returned to his native State from New Orleans, enlisted in the 37th Indiana Infantry (Turchin's brigade), in which he served until the fall of Richmond, rising rapidly to sergeant's place, then to a lieutenantancy, and was promoted to the rank of captain as a reward for conspicuous courage and gallantry at the battle of Chickamauga and Mission Ridge.

Settling in Meridian, Miss., at the close of the Civil War he was elected Alderman for three successive terms and Mayor for one term. Captain Meyer was one of the founders of Birmingham, Ala., where for some time he dealt exclusively in real estate; later he came to Chattanooga, where he, with others, laid the cornerstone of present local prosperity.

THE ROYAL**Guaranteed for
Twenty Years.**

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.

PAIA.53.1975

THE REGAL**Guaranteed for
Ten Years.**

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.**"B. A." Gold Shell Collar Buttons**

are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

**B. A. BALLOU & CO.,**

Providence, R. I.

**PITZELE & BASCHKOPF,**Makers of..... **FINE DIAMOND MOUNTINGS,****12 Maiden Lane, - - - New York.****Our Styles and Prices Can't Be Beat.****CALL AND BE CONVINCED.**

No. 202.

No. 205.



VOL. XLII.

NEW YORK, WEDNESDAY, JUNE 5, 1901.

No. 18.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

Mr. Booth, advertising manager for Benj. Allen & Co., returned from his outing, Monday.

Sam Manheimer succeeds Will Manheimer at West Baden Springs, the latter having returned.

J. R. Lilja, diamond man for Benj. Allen & Co., returned, last week, from an extended visit in the European diamond markets.

B. Strouse, McGregor, Ia., who has been located just off the main street, moved the first of June into handsome quarters centrally located on Main St.

J. W. Spence, Racine, Wis., was again a visitor here, in the interest of both J. W. Spence & Co. and the Racine Mfg. Co., of which he is the proprietor.

J. R. Davidson, Philadelphia Watch Case Co., left, Monday, for a business trip on the Chicago office's circuit, taking in the middle west as far as Denver, Col.

W. F. Adams, Factory L of the International Silver Co., reports prospects bright for the coming season in his western territory, from which he has just returned. Mr. Adams left Tuesday for the factory for his fall samples.

Sol. Eppenstein, of the Illinois Watch Case Co., accompanied by wife and child, arrived in Chicago, Saturday, after an extended European business trip, in the interests of the company. He had been in foreign lands three months.

Mr. Nelson, Marion, O., was a caller here, last week, and sees no reason why he should not make many more in the future. Mr. Nelson's father celebrated his golden wedding, recently, and since then has passed his 75th birthday anniversary, hale and hearty.

C. N. Stone, Simpson, Hall, Miller & Co. branch of the International Silver Co., says things are a little quiet now in Wisconsin, as is usual at this season, but that the future of the northwest is all right. R. C. Demarest, Barbour Silver Co., and his family, are at their cottage at River Forest for June, July and August.

The past was a rather quiet week, so far as buyers in person are concerned. A large number of nearby jewelers dropped in, but visitors from a distance were scarce. Among those noted were: Mrs. C. Liebe-

now, Manitowoc, Wis.; Earl Wightman, of J. E. Wightman & Son, Genoa, Ill.; H. Goldman, Milwaukee, Wis.; Mr. Nelson, of Nelson & Co., Marion, O., and S. B. Turner, Cassopolis, Mich.

M. R. Kavanaugh, who was well known to the jobbing trade of the northwest as agent for the John Russell Cutlery Co., Turner's Falls, Mass., met his death in this city, Saturday week, by falling down the steps of the Union depot, on his way to board a suburban train for his home in La Grange. The funeral was attended by a large number in the trade, by whom Mr. Kavanaugh was held in the highest esteem.

According to Turner Bros., 831 W. Madison St., west side jewelers are almost unanimous in deciding to close their respective places of business two nights in the week at 6 o'clock, during the months of June, July and August. The nights selected are Wednesday and Friday. The experiment was made last season during the month of August and the jewelers say they were well pleased with the result. They agreed at that time they would extend the closing for a longer period this year. The movement is expected to spread to other parts of the city.

Miss Belle Hyman, sister of Harry S. Hyman, of Hyman, Berg & Co., was appointed a trustee of the Illinois Industrial Home for the Blind, by Governor Yates, May 29. Miss Hyman served two years as a trustee of the home under Ex-Governor Altgeld, and was counted as one of the most valuable members of the board of managers. The present appointment came to Miss Hyman entirely without her solicitation or any work on the part of her friends, and is looked upon as recognition, by Governor Yates, of the valuable services she rendered the State when she was formerly a trustee.

There is a war in progress among the members of the Jewelry Workers' Union, organized a few weeks ago by C. H. Bisson. The membership comprises diamond setters, engravers, watchmakers and practically every kind of workman in a jewelry store. The cause of the war is a difference of opinion over the question of whether the organization shall be conducted along trade union lines or as a social club. When Mr. Bisson organized the union he said its principal object would be to look after the interests of the employes by making their burdens lighter. It was also to be a social club through which the members could obtain mutual advancement. None of the practical aims and objects of trade unions was to be permitted in the constitution. When F. F.

Rehbohn became a member he opposed the plans of Mr. Bisson and urged that the organization should become an out and out trade union and secure a charter from the American Federation of Labor. He found many followers and at the last meeting his plans were adopted above the protest of Mr. Bisson and his friends. Application for a charter will be made in a few days.

San Francisco.

Albert Cantor has returned from a trip through Humboldt county.

C. E. Sturges, of Hess & Sturges, Boise, Idaho, accompanied by Mrs. Sturges, is visiting this coast.

F. S. Davis, representative of Nordman Bros., has returned from a three weeks' recreation trip with some pretty big deer and fish stories.

Wm. Scheppler, 1071 Market St., has admitted his son, Louis, into partnership. The firm will hereafter be known as Wm. Scheppler & Son.

The wife of O. M. Howard, of Swan & Howard, 29th and Mission Sts., recently presented him with a young jeweler, weighing 11½ pounds.

Edward Wenzel, one of the original partners of the present firm of Rothschild & Hadenfeldt, died in this city on May 26, aged 65 years. The firm of Wenzel, Rothschild & Hadenfeldt were established in 1874, Mr. Wenzel retiring about 15 years ago.

M. Schussler & Co. are just getting settled in their new quarters on the fifth floor of the Claus Spreckels annex. Their new show room is 50x150 feet and is excellently lighted both by windows and skylights. When the furnishing is complete it will be one of the most attractive rooms in the city.

Among the recent arrivals who have been visiting the jewelry trade may be mentioned: J. R. Balkwell, Stockton, Cal.; G. M. Williams, Los Angeles, Cal.; Charles J. Noack, Sacramento, Cal.; M. A. Goldman, Seattle, Wash.; P. Johnson, Angel's Camp, Cal.; H. W. Bernheim, Napa, Cal.; Geo. E. Bangle, Vallejo, Cal.; H. W. Koopman, Pleasanton, Cal.; Harry Morton, San Jose, Cal.

A. F. Snyder and the Western Jewelry Co., Cripple Creek, Col., have been forced into involuntary bankruptcy.

Carl Ras was arrested in Cleveland, O., last week, and sentenced to pay a fine of \$50 and serve 30 days in the workhouse for alleged flim-flam work with watches.

St. Louis.**TRADE CONDITIONS.**

Business has been quiet in all lines of the jewelers' trade, retail as well as wholesale.

Herman Mauch and Henry Lowenstein left last Monday for a week's fishing on the St. Francis river in southeast Missouri.

The stockholders of the Mermod & Jaccard Jewelry Co. will soon vote on a proposition to increase the capital stock of the company. The present capital is \$500,000 and it will be increased to \$800,000. The voting will be done July 3. The recent absorption of the Merrick, Walsh & Phelps Jewelry Co. is the cause of the increase.

The regular meeting of the Missouri Retail Jewelers' Association, for June, will very likely not be held on the regular meeting night, which is the first Wednesday in every month, but will be held on the second Wednesday. At this meeting it is very likely that some announcement will be made about the regular annual picnic. These affairs are always looked forward to by the jewelers with much pleasure, and they are now regular events.

The executive committee, appointed by president David R. Francis, of the Louisiana Purchase Co., to select a site for the coming World's Fair, are hard at work inspecting the various sites suggested. There are quite a number of them and each is being gone over very carefully. The advantages they will afford are being carefully considered and it is very likely that within a few days a selection will be made and announced. This exposition will be of great importance to the jewelry industry as well as others and the jewelers here will soon begin preparations for an exhibit in

their line that will excel any ever made.

Kansas City.

Otto Wolf, with Gurney & Ware, has gone to Denver, Col., on a visit.

Guy M. Shriner, formerly with Cady & Olmstead, is now with Gurney & Ware.

A. J. Dutton, Pocahontas, Ark., has changed his firm name to A. J. Dutton & Co.

George Forman, formerly with the Jaccard Jewelry Co., is now with Edwards & Sloane Jewelry Co. as engraver.

Sam Farman, formerly with the Jaccard Jewelry Co., is now with the Streicher Watch and Jewelry Co. as watchmaker.

C. V. Collier is moving from Knobnoster, Mo., to Nardin, O. T. He has just bought out the store of W. L. Peck, that place.

Leslie White, Lee's Summit, was in Kansas City last week, buying goods. Mr. White was accompanied by his mother, who was on her way from her home in Kahoka, Mo., to visit him.

Merchants from the surrounding cities who were in town last week were: H. P. Hall, Carthage, Mo.; E. P. Hout, Warrensburg, Mo.; H. W. Tibbals, Oskaloosa, Kan.; Eugene Freeman, Paola, Kan.; C. B. Libbey, Weir, Kan.; J. A. Conn, of Conn & O'Donnell, Cameron, Mo.; S. J. Huey, Excelsior Springs, Mo.; H. W. W. Starcke, Junction City, Kan.; Robert Armel, Holton, Kan.; Thomas S. Terry, Downs, Kan.; E. A. Dake, Olathe, Kan.; A. A. Cox, Mt. Vernon, Mo.; J. L. Potts, Marceline, Mo.; G. E. Plummer, Grand View, Mo.; W. S. Ford, Parker, Kan.; J. H. Whiteside, Liberty, Mo.; Frank Wuerth, of J. H. Wuerth & Son, Leavenworth, Kan.; C. A. Clement, Springfield, Mo.

W. H. Booth, Sioux Falls, S. Dak., will attend the meeting of the Imperial

Pearls.**Olivines.**

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, CHICAGO.

Catseyes.

Doublets.

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in
the line of

Photo Jewelry and Buttons

It quotes lowest wholesale
prices.

WE MANUFACTURE EVERYTHING
we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show
you how to **increase your income.**

**Photo Jewelry has come to stay. If you
want to be in it, you must carry it.**

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

Fahys 14FK Cases,

**WARRANTED 25 YEARS,
have Solid Gold Bows and Joints.
Hand Engraved.**

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

Council of Mystic Shriners which will be held in Kansas City, June 11. Many leading jewelers throughout the country are Shriners and it is expected there will be a large number present. Kansas City is preparing to entertain them nobly.

F. W. Meyer is visiting in St. Louis.

J. H. Baker & Bro. have assigned for the benefit of all their creditors.

J. A. Chopard is selling out his business and expects to quit at this point.

Adolph Fishman has received a trustee's deed for a consideration of \$1,200.

L. Goldman, pawnbroker and jeweler, has purchased realty valued at \$3,500.

D. J. Freeze, Higginsville, Mo., was in the city last week, making extensive purchases.

Mr. and Mrs. H. E. Weurth are entertaining a little son at their home on Michigan Ave.

E. S. Kimber, watch repairer, Hall building, has purchased real estate for a consideration of \$400.

The jewelers anticipate a big trade during the plumbers' convention, which will be held here June 6.

The Underwood Jewelry Co. have opened their new store at 18 E. 11th St. It is one of the especially attractive stores of the city.

J. R. Mercer, while in New York, re-

cently, spent a Sunday at the home of Robert Wilcox and his wife, Ella Wheeler Wilcox.

The Meyer Jewelry Co. have bought the plant of C. C. Shaver, Utica, N. Y. They also purchased the bulk of the stock of Schuster & Co., Washington, D. C.

O. A. Schneider, traveler for Hammel, Riglander & Co., called on the jobbers. Mrs. Schneider is accompanying him on his trip and he says he has secured the largest orders he has ever taken.

Arthur Clark, formerly with Norton-Paulson Jewelry Co., this city, but now with L. Bauman Jewelry Co., St. Louis, has been in the city visiting his wife, who has been here with her parents since the holidays, on account of the ill health of her parents.

Pacific Coast Notes.

Geo. E. Bangle, Vallejo, Cal., has moved into new quarters.

S. Samuels, Oakland, Cal., has improved his store with a new front.

J. Russell Balkwell, jeweler, Stockton, Cal., and Miss Lyda White were married in San Francisco, last week.

George L. Schneider, connected with Haas & Son, Stockton, Cal., and Miss Harriet Nicewonger were married in Stockton, last week.

Cincinnati.

The Miller Jewelry Co. base ball club have issued a challenge to any team convenient to the city for a game any Saturday during the Summer.

William Pfleger and John Osthoff, of Joseph Noterman & Co., have started out on a final trip for this season, carrying a large supply of Elk goods and mountings.

George Detmering, of the Herman Keck Mfg. Co., is on the road with Dueber cases, exclusively, and has been successful. He says the factory is deluged with orders.

One of the social events in Walnut Hills society this week is the wedding of Louis Lang to Miss Rubie Schwab, daughter of A. G. Schwab. Mr. Lang was recently admitted to the firm of A. G. Schwab & Bro. and travels for the firm.

Chas. Becker, formerly with his father, Joseph Becker, agent for the Fahys Watch Case Co., has been appointed a representative of the Western Watch Case Co., Chicago, for Cincinnati. He has an office in the Johnston building.

The Arcade Business Club, composed principally of jewelers, have presented to Thomas Emery, owner of the building, a handsome bouquet of over 200 carnations as a token of their esteem and to commemorate the 25th anniversary of the building of the Arcade. Some of the members of the club have been quartered there since it was built.

A recent visit to the Bell Watch Co., Mansfield, O., found that factory busy. Mr. Willard, who is in charge, said they never turned out better or prettier goods, and that they have been so busy they have not been able to make up Fall stock. They have 80 men in the three floors; modern machinery and plenty of it; run the works with electricity; have one of the largest hydraulic presses for cases made and turn out a complete case in short order.

There was a meeting of the Cincinnati Wholesale Jewelers' Association, at the Gibson House, and a meeting of the retail men at the Business Men's Club, last week, to discuss the subject of taking some part in the Fall Festival Parade, in September. The wholesale people decided to have a suitable float, if they can get enough money subscribed and the retail men decided to assist in the matter. A meeting was called for this week to appoint a committee to get the sentiment of the trade. Joseph Becker, for the wholesale, and Frank Herschede, for the retail men, will assist in the work.

Minneapolis and St. Paul.

O. B. Wedell, formerly watchmaker for D. P. Sundberg, Fargo, N. Dak., is now with C. D. White & Co., Minneapolis.

E. Herrick, watchmaker and engraver, formerly with J. B. Hudson, Minneapolis, is now with S. Jacobs & Co., same city.

F. J. Aicher and Harry Aicher, representing the Alvin Mfg. Co., who make their home in Minneapolis, are now at home.

Quarters are being fitted up at 407 Nicollet Ave., Minneapolis, in the jewelry store of C. D. White & Co., for optical parlors for George F. Gage.

HALL CLOCKS.

GOLDEN OAK, FLEMISH
AND MAHOGANY.

20 Good Selling Patterns

FROM

\$67.00 to \$465.00.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.



Georgian

STERLING
SILVER.

In Complete
Table Service—



COFFEE SPOON.

French Gray
Finish.

TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.



The jobbing and manufacturing jewelers of the Twin Cities closed for a half day on Decoration Day.

J. H. Miesen, Minneapolis, has closed up and moved to Benson, Minn., where he engages in the retail business.

John Saxine, Prescott, Wis., and E. B. Nelson, Worthington, Minn., were buyers in the Twin Cities the past week.

B. Leber, retailer and manufacturing jeweler, 210 Hennepin Ave., Minneapolis, has moved across the street to No. 213.

M. VanKammen, watchmaker for George R. Holmes, St. Paul, has resigned to accept a similar position with E. P. Sundberg, Fargo, N. Dak.

C. C. Bergh, retailer, 153 E. 7th St., St. Paul, has closed up his store and stored the stock. He will sell the stock if possible. Mr. Berg had planned to go to Alaska, but fears it will take another month in which to dispose of the stock, which will make it too late to go to Alaska this season.

Columbus, O.

So far as known, the strike of machinists in this State has not interfered with any of the manufacturing concerns identified with the jewelry business. It has, however, injured business in some cities where there are a large number of workmen out.

Daniel Webster, alias George Ross, the man convicted of robbing the jewelry store of W. S. Tussing, this city, has been sentenced to the penitentiary for seven years for the part he took in the crime. During the trial one of the jurors recognized him as a man who had applied to him for work. Ross had denied that he had ever been in Columbus before he was brought here by the officers from Cincinnati. He admitted having applied to the juror for work, but when told that the latter lived in Columbus he said he must be mistaken, as he had never been here before.

Frank F. Bonnet has in his show window one of the handsomest cups ever seen in this city, which he sold to the students of the Ohio State University to be presented to the football champions of Ohio. It is of solid silver, gold lined and stands 16 inches high. The stem is rather long and from the bowl to the top it is perhaps five or six inches. The bowl itself is eight inches in diameter. It has two handsomely carved handles, solid silver, and is beautifully wrought in repoussé chasing about the top and bottom. The bowl is plain and highly polished. The Ohio State University students have held the palm in football for several years and this will be used as a trophy.

Omaha.

Mr. Peters, of the Rockport Jewelry Co., died in Rockport, Mo., last week.

J. B. Johnson, College Springs, Ia., was in the city, recently, attending his brother's wedding.

F. W. Harris, formerly a jeweler of Omaha and now located in San Filipo, Mexico, is visiting his sister, Mrs. C. L. Shook.

E. O. Harvey, Decatur, Neb., was in the city, last week, buying a new stock of goods.

E. E. Kennard is now introducing the optical goods of the H. F. Penfold Co. among physicians of Nebraska and Iowa.

George S. Duby, Ashland, Neb., who was in the city, recently, purchasing goods, is doing optical work in his territory.

J. E. Tucker, Coon Rapids, Ia., has been released from St. Joseph's hospital, where he underwent a surgical operation.

J. C. Huteson returned, Sunday, from New York, where he had been transacting some private business. He also called on the factories.

There has been trouble with the great

clock in the Federal building ever since it was built, several years ago. At first it was impossible for any one a block away to tell the time of day, so skilfully had the artist blended the colors of the faces and the hands; and at night, when the clock was illuminated, it was still worse. Then no one could see anything at all, no matter how close up. A little tinkering was done and matters alleviated somewhat, but never has the clock been of much use to the city owing to the fact that no matter how correct time it kept it was difficult to find out what that time was. One great difficulty has always been the heavy beams which join the different divisions of the dials, they being so heavy and so long, extending two-thirds of the way across the dials, that they were

Something Every Jeweler Needs in His Business.

<p align="center">CYCLONE ANTI-OXIDIZER</p> <p align="center">FOR Preserving the Color and Polish of Gold, Silver, Nickel and all other polished metals while passing through the fire in act of soldering.</p> <p>DIRECTIONS. Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.</p> <p>L. GUTMANN & SONS, Sole Agents, Cincinnati, O.</p> <p align="center">Every Bottle Guaranteed. Caveat filed Nov. 17, 1900.</p>	<p align="center">CYCLONE STEEL SOLDERING FLUX</p> <p align="center">FOR BRAZING STEEL ... AND ... Nickel-Plated Articles without Bluing or Destroying Nickel.</p> <p>DIRECTIONS. Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.</p> <p>L. GUTMANN & SONS, Sole Agents, Cincinnati, O.</p> <p align="center">Every Bottle Guaranteed. Price of Flux and Box of Solder 50 Cents.</p> <p align="center">Caveat filed Nov. 17, 1900.</p>	<p align="center">CYCLONE HARD SOLDERING FLUX</p> <p align="center">FOR SOLDERING GOLD, Silver and Roll- plate Goods.</p> <p>DIRECTIONS. Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.</p> <p>L. GUTMANN & SONS, Sole Agents, Cincinnati, O.</p> <p align="center">PRICE 50 CENT. Caveat filed Nov. 17, 1900.</p>
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Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no borax; no boiling in acid pickle, as the Oxidizer preserves the color.

Price 35c. per bottle.

The fac-simile labels shown above are three-fourths the size of the originals on the packages.

Give the above FLUXES a trial and you will find them everything we claim for them. Order through your material house or from us.

Mail orders solicited for anything in our line.

L. GUTMANN & SONS,
WHOLESALE
DEALERS IN **Diamonds, Watches and Jewelry,**
51 E. 4th STREET & CINCINNATI, OHIO.

This is what Cyclone Hard Soldering Flux will do:

Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat gold solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

QUALITY IN EVERY WAY THE BEST

M.S. BENEDICT MFG CO.
 FACTORY EAST SYRACUSE, N.Y.
 109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.
SILVER PLATED WARE.

CASTING AND FINISHING WORK OF

Gold, Silver, Bronze, Etc., for
Jewelers and Silversmiths.
Specialty of Casting
in Wax Process.

New Art Foundry Co.

817-821 JOHN STREET,
W. HOBOKEN, N. J.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,
3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequaled.

Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

100,000

American Watches have
ABBOTT'S PATENT
STEM-WINDING ATTACHMENT

A few more KEY-WINDERS are still in use. Send them to us for alteration and MAKE A FEW DOLLARS FOR YOURSELF.

HENRY ABBOTT, 9 Maiden Lane, New York.

continually getting mixed up with the hands, which were but very little longer. J. H. Barborka, Iowa City, Ia., who built the clock, is now in the city for the purpose of trying to remedy this latter defect. His plan is to put in lighter bars to join the parts of the dials.

Pittsburgh.

J. Benninghof has opened his new store at Greenville, Pa.

C. C. Marsh, of Marsh & Brown, Bijou building, is in West Virginia.

J. W. McKean, Charleroi, Pa., has remodeled his store at that place, having discontinued his Monessen branch.

John M. Schaefer, Standard building, Wood St., discontinues as a manufacturing jeweler to enter the employ of the W. J. Johnston Co.

The Keystone Jewelry Co., Fifth Ave., are holding an auction sale, preparatory to removal. They secured \$10,000 for their leasehold from some local real estate capitalists.

Frank D. Hartman spent part of last week in Youngstown, O., where he had entered suit to recover a diamond ring from Henry Siegfried, of that town. West, White & Hartman secured judgment for \$50, Mr. Siegfried paying costs and attorneys' fees also.

Among the out of town visitors, last week, were: W. W. Brillhart, Indiana, Pa.; H. Perel, Salem, W. Va.; J. W. McKean, Charleroi, Pa.; H. A. Reineman, McKeesport, Pa.; H. H. Weylman, Kittanning, Pa.; H. C. Morrison, Mt. Pleasant, Pa.; F. F. Robinson, Vandegrift, Pa.; E. H. Kennerdell, Tarentum, Pa.

Travelers in Pittsburgh, last week, were: Frank E. Delano, Day, Clark & Co.; W. H. Bryant, T. G. Hawkes & Co.; J. C. Bigalke, for A. Wittnauer; Fred Clarkson, Albert Lorsch & Co.; V. Hirsh, Hirsh & Hyman; F. C. Allen, D. Gruen, Sons & Co.; H. D. Cretcher, Hayden W. Wheeler & Co.; F. C. Winship, T. B. Clark & Co.; E. W. Brannon, John W. Reddall & Co.; John C. Hull, The Silver Plate Cutlery Co.; James A. Cheney, Alfred H. Smith & Co.; F. B. Brigham, Cheever, Tweedy & Co.; M. Kohn, Silbermann & Co.; D. Schwab, Ciner & Seeleman; N. Shiman, Shiman

Bros.; C. T. Barbour, Plainville Stock Co.

Trade Gossip.

The Homan Silver Plate Co., Cincinnati, O., have made up their new patent coffee and tea pot in five sizes and designs, and will have them ready for the market in a few weeks.

L. Gutmann & Sons' new discovery, the Cyclone soldering flux and oxidizer, is making a great hit among the jewelers throughout the country. It is an article that ought to be on every workman's bench, and its immediate utility is what commends it to the trade at large. It is always ready and does its work quickly. In these days when time is money this is an important item to workmen. The house is receiving orders from California in the west to Massachusetts in the east. See their advertisement on page 55.

E. L. Logee & Co., 235 Eddy St., Providence, R. I., have received patents on the emblems of the K. O. T. M. and Fraternal Order of Eagles, and on the emblem of the Plumbers' Union. These emblems, which are made in pins and buttons, in both gold and plate, form a line which jobbers will find it to their great advantage to carry. Illustrations of these buttons and pins appear in another portion of this journal and the uniqueness of their designs is well shown. These goods form but a part of an enormous line of emblems representing over 10,000 patterns which this firm are noted for, the line consisting of gold charms, gold front charms, gold pins and buttons and plated charms, pins and buttons, which are guaranteed to be second to none in quality and finish. No jobber can afford to overlook this line when in the market for this class of goods.

G. Swedberg has opened up a new stock of jewelry in Triumph, Minn.

L. A. Baumgarten, Tomah, Wis., is selling out his jewelry stock at auction.

I. W. Dennison, Milaca, Minn., has installed an engraving machine in his jewelry shop.

The Barlow, Holyoke, Mass.

HERE YOU ARE.
Metal Display Fixtures,

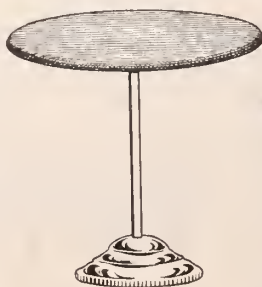
Forms and Wax Figures,
Triplicate Mirrors,
Showcases, Etc.

Send for 200-page catalogue.

BARLOW MFG. CO.

Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 463.
Black Velvet Covered
Jewelry Stand.
Price, \$1.25 each.



No. 96.
Umbrella Hook.
Price, 50c. per dozen.

Indianapolis.

Baldwin, Miller & Co. close at noon on Saturdays during the Summer months.

Indianapolis jewelers observed Decoration Day by giving a half holiday and displaying Old Glory.

Buyers in the city, last week, included: James Hummel, Muncie, Ind.; Aaron Pursel, Noblesville, Ind.; J. W. Thompson, Danville, Ind.; E. A. Wiley, Mooresville, Ind.

May 24, George Greyer, Anderson, Ind., was robbed of diamonds estimated to be worth between \$700 and \$1,000. It was late in the afternoon and Mr. Greyer was temporarily absent. A stranger called for a watch fob. While the clerk was engaged with him another stranger entered and urged that his watch be repaired quickly. While the clerk was accepting the watch and making an entry a small door to the show window was opened by the second stranger and the diamonds taken. The watch proved to be a worthless one and both strangers escaped before the robbery was discovered.

Birmingham, Ala.

TRADE CONDITIONS.

So far as the city proper is concerned, the trade is first rate, though the traveling men report things rather quiet—seasonably so—in other portions of the State.

P. H. Linnehan, jeweler, is a candidate for Alderman in his ward, the 4th, to fill a vacancy. The election occurs early in June. Mr. Linnehan—"Pat," as his friends know him—is very popular with his neighbors and will be earnestly supported.

The Post Office officials have chased a watch from Tien Tsin to Woodlawn, a

suburb of Birmingham. The watch is the property of an English officer and very valuable. A member of the United States army, who volunteered from Woodlawn and who was a jeweler, set up a bench at Tien Tsin and mended watches at odd moments. He was a good workman and collected many watches, the story goes. When he had a good stock on hand he "lit out." The Post Office inspectors were put on the case and finally located the watch of the English officer as noted. The man was not captured.

Detroit.

The Legislature, just adjourned, failed to afford the people of Michigan relief from the tontine and other companies of a similar nature, and there is apparently no reason why they should not play a return engagement. The Lower House passed a bill requiring that no bonus shall be paid in excess of the legal rate of interest; that a deposit of \$100,000 shall be made with the State Treasurer to protect policy certificate holders and placing other restrictions on the companies. The Senate killed it.

Horace Lucas, of this city, was convicted, last week, of substituting a "phony" diamond for a 3-karat stone in a ring belonging to David Studen, an amateur diamond buyer. The story reads like a dime novel. Studen, one night last Fall, put on his diamonds and visited Mr. and Mrs. Lucas. After drinking some champagne he fell asleep, awaking 12 hours afterward. During that time the substitution was made. Trebilcock Bros., jewelers, testified that Horace asked the firm to put in a glass stone and it cost him 50 cents.



ERNEST VATIER,

**FOUNDER IN
Gold, Silver**

and

Bronze d'Art.

Maker of

FINE CASTINGS

For Silversmiths and Jewelers.
Specialty of Solid Gold Cast
Rings, Charms, Scarf Pins, etc.



312 MARKET STREET, NEWARK, N. J.

Bell Telephone, No. 6542.

**Mounted
Diamonds.**

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

Diamond

Mountings.

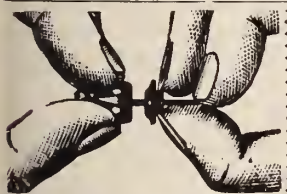
BROOCHES A SPECIALTY.

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,
PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work,
Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.



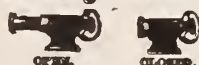
THE WASHBURN MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,
17-16 John Street, New York.

THE WASHBURN Safety Catch



FOR BROOCHES.
Can be applied to
any work where Pin
Tongues are used.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most
practical and only adjustable one invented.
Price, \$1.60 per doz. For sale by all wholesale jew-
elers and material houses. Sample by mail, 25c.; in
10k. gold, 90c.; 14k. \$1.15. M. CROHN, Maker and
Inventor, 49 and 50 Maiden Lane.

ESTABLISHED 1859 HERMAN KOHLBUSCH, Sr.,

Manufacturer of
Fine Balances and
Weights
for every purpose where ac-
curacy is required.
Office and Salesroom:
194 BROADWAY,
NEW YORK

SEND FOR PRICE-LIST. Tel., 370 Cortlandt.

WATCHES OF PRECISION.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.



10 SIZE MOVEMENTS.

Brassus, Switzerland.

21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

No. 4. PRIZE ESSAY COMPETITION.

**First Prize, \$20.
Second Prize, \$10.**

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

Interviews with Progressive Retail Jewelers.

Representative Jewelers Analyze Some of the Forces that Actuated Their Business Along the Road to Success.

A VENERABLE gentleman, whose well knit figure betokens robust health, and for whom a score of years of commercial usefulness, should he desire, still lie before him, may be seen almost any fine day, scorching upon his wheel through the streets of New York's neighboring little city of Mount Vernon, in Westchester county. If you would care to follow him he would most likely be found to seek one of the coves of Long Island Sound, which fringe the near-by borough of New Rochelle, and there, boarding a yacht—his own—take a sail before resuming his

bicycle for the homeward ride. The gentleman in question feels that he has earned the diversion in return for the many years spent in business, and so diversifies the foregoing programme every Summer, emphasizing it by a long cruise when temptation grows too strong.

J. F. Jarvis, of J. F. Jarvis & Son, 64 S. Fourth Ave., Mount Vernon, has undoubtedly as attractive a jewelry store as any to be found anywhere in the country in a community of the size of his. Though this claim is not made by himself, the fact is the most obvious one that will strike the critical caller. The representative of THE CIRCULAR-WEEKLY was immediately struck by it on sight of the show windows and every subsequent aspect only served to strengthen the conviction.

In the absence of Mr. Jarvis the facts herewith were imparted by one who stands in very confidential relations, both financial and social. Said he:

"Mr. Jarvis is 69 years old and established the business on its present site 31 years ago. He had, one might say, been born into jewelry, having learned the trade from his foster-father, a Mr. Jahne, of John St., New York city. The latter had been a familiar figure in jewelry circles 60 to 70 years ago, a close friend of the Hodenpyls of that primitive period, in fact, I believe, associated with them.

"Mr. Jarvis, young and ambitious, began by manufacturing, establishing a factory for the making of chains, swivels, etc., in Sharon, also in this State.

"After some years he came hither and, occupying a modest portion of this store, —we now have the whole building—commenced retailing. Surely and steadily he forged ahead, until to-day we think this the leading and best known jewelry store of the entire county."

"Your stock is restricted almost as much as are those of the large stores in New York?"

"Yes, we confine ourselves rather strictly to jewelry of the better grades, to optical goods, cut glass, silver ware and clocks. Around the holidays we add a choice and well selected array of bric-à-brac, careful not to lay in anything indiscriminately, and from our experience, knowing just about what may be desired by the most fastidious and liberal buyers of this community."

"You do not handle fine stationery, photographic goods, canes or umbrellas?"

"None of them; yet aware how precarious it might be ordinarily to try to get along without them. The best proof that this restriction is wise in our case is that we prosper without them."

"But repairing?"

"Oh, yes; repairing and engraving are a prominent feature with us. This is done on the premises. We keep a watch re-

pairer constantly busy throughout the whole year. And we have taught one of our apprentices so thoroughly and well that the boy is already an expert clock and job repairer."

"Plated ware is undoubtedly the most prominent feature of your stock?"

"Hardly. The bulk of our sales is on real jewelry, and even in plated ware we buy only superior ware, buying from the best manufacturers only."

"How many are there in your employ?"

"Five steadily, which means all the year around, and sometimes four of these are at the bench."

"And around the holidays?"

"We add only one and he is kept constantly at the books. But we have a method, distinctively our own, which adds considerably to our selling opportunities and efficiency. We all attend strictly to selling throughout the Christmas season and simply leave the repairs to be done when the rush is over. This is understood by all our customers and it relieves us at a time when the strain would be hard on us."

"Can you tell me how your trade runs, in figures?"

"About one-fifth of our entire business comes in the four weeks beginning just before Thanksgiving Day. It gradually swells and culminates Christmas Eve. January, February, March and April represent each about what their time represents, one-twelfth. May is pretty dull, but June is always good, owing, undoubtedly, to the many school commencements and, perhaps, also to weddings. The rest of the months you can figure out for yourself."

"You have no ladies in employ?"

"No, but for no special reason. Our clerks are very satisfactory and trained ones. They are strictly responsible to Mr. Jarvis and our prices are fixed ones. On diamond sales we deem that only a part of our force is competent, and only these are entrusted."

"Your business is strictly cash, is it not?"

"We cater to the very best of trade in the community and, as a consequence, it is often policy to run accounts. We cannot be as unbending in that regard as we would be with people who are not thoroughly responsible."

"But on the other hand, you discount your bills?"

"Yes. We pay strictly cash for all we buy, taking advantage of everything that we honorably can. As a consequence we can, if need be, sell our goods at as low a price as they can be sold anywhere, always absolutely owning every bit of our stock. I think I may say, without immodesty, that the name of J. F. Jarvis & Son is rated as second to none, and that our trade is as eagerly sought as that of any other concern in the line. I merely mention this

AND HINTS TO JEWELERS

to enforce our methods and as the result of the policy adopted by Mr. Jarvis from the very outset, that it is best to sell only goods of intrinsic merit and to choose as your customers the very cream of the community. Based on a solid foundation of this kind, no business can help being prosperous."

"Do you advertise?"

"To quite some extent in the local papers. And we take care to change the reading of our announcements constantly. Our advertisements we always strive to keep in tone with our business, never sensational or flamboyant—as far as possible away from the fireworks type and as dignified and subdued as we can make them, consistent with seeing that they are efficient in the matter of compelling attention. In addition to the daily papers we also use the programmes of church affairs and all similar publications. In a place such as Mount Vernon, where everybody knows everybody else, it is wise to use these, and it stands to reason that they are more efficient here than they would be in a large city."

"You don't send out any literature?"

"No; but last year, for the first time, we got up these booklets," and I was given a 5x6½ inch, sage green brochure that would have been creditable to any house. The type is attractive, the paper superior, the cuts good, the cover tasty and there are 12 inside pages of relevant information about the business—altogether a creditable performance. "We do not distribute these promiscuously, but have them handy, so that any caller may pick one up and carry it off. Most of them do, and I do not think they are idly thrown away. I think they have been worth while."

"As I came up the street I was struck by the good taste of your show windows."

"We are constantly commended upon them. We are scrupulous in trying to give them a tone of good taste, and I know that we succeed. It is our endeavor to have these windows speak to the people whom they attract in about these words: 'Back of us there is a sufficient and a dignified stock. We do not care to impress you with a sense of our wealth, nor do we care to let you know that we have a great profusion of goods. But what we would like to impress upon you is that jewelry is art rather than merchandise and that Jarvis & Son, appreciating this, strive to make these windows yield artistic effect.' One of our windows is devoted to silver ware and this is changed every week. The other is for jewelry, and every morning it is freshly arrayed. They are meant also to indicate rather the character of the business than advertisements of it. And to be consistent, we display very few price tickets. In fact, even on goods in stock, with the exception of a few novelties, we attach no prices. When goods come in, we remove the attached factory or jobbing

tickets, replacing them with our own, and we make it a point to mark them with figures from our private code, but not on the face."

"Do you have much dry goods store competition?"

"None to speak of, for they have nothing that we carry. Our belt buckles and hat pins and similar goods are all of such a class as the dry goods stores cannot afford to carry."

"This holds good, I suppose, of the department stores in the city?"

"Yes."

"How about New York city as a competitor, anyway?"

portunately we give him an order, but rarely."

"Do you make optical examinations?"

"Oh, yes. In fact, we have a dark room and are qualified to do anything in refracting."

"Do you charge for engraving when people buy the goods from you?"

"If they buy by the dozen, the engraving is free. It is unusual to find engraving done in a town of this kind and it helps our sales."

"One more question—do you keep open evenings?"

"Only around Christmas and on Saturday evenings. But our illumination, both



VIEW OF INTERIOR OF THE STORE OF DUHME BROS. & CO., CINCINNATI, O.

"It does draw some trade, but less than you would expect. And none of this goes to anything but the city's jewelry stores. I would like to enforce, however, that our overshadowing neighbor has little advantage over a store like ours, for it has frequently happened that people have been drawn to it from here, and have, nevertheless, come back and bought from us. As far as dry goods stores are concerned—department stores included—it is utter folly, to my mind, to buy clocks, watches or any jewelry from them—they give no guarantee and do no repairing. They do not hold themselves responsible in any way and all good jewelers do."

"Do you buy your supplies here, or do you go to the city for them?"

"Mostly the latter. Few salesmen call here, but their offices are so handy that it is to their interest to let us buy there. It happens that if a salesman comes in op-

gas and electric, is so fine that gems can be seen almost as well as by day."

Attractive Stores.

DUHME BROS. & CO., CINCINNATI, O.

THE Duhme Bros. & Co.'s new store, Cincinnati, O., is one of the gems of the Queen City. The fixtures are cherry and the entire arrangement, while simple, is elegant. The display is artistic and the stock one of the finest in the city. The entire depth of 85 feet is solid, from front to rear, with magnificent wall cases which are ablaze with silver, cut glass and fine art pieces. As one enters the store he or she can see at a glance what is wanted.

J. C. Sipe, Indianapolis, Ind., supplies a local theater with envelopes for tickets on which he advertises diamonds.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

HUNTINGDON, Pa., May 7, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly let us know the name of some firm who makes a specialty of pyrites of iron jewelry.

Yours truly,

STEWART & SON.

ANSWER:—Barber Jewelry Mfg. Co.,
36 Gold St., New York.

HAMILTON, Ont., May 6, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

There is a pair of scissors on the market which makes into a combination of about 18 different kinds of tools. Can you give us the maker's name and address? If so you will greatly oblige,

Yours truly,

LAMPMAN BROS.

ANSWER:—Neal & Brinker, 18 Warren St., New York, make such an article.

ALBANY, N. Y., May 4, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform us where we can get aluminium by the sheet. Thanking you in advance for your kindness, we are,

Very respectfully,

R. P. THORN & SONS.

ANSWER:—For sheet aluminium we refer correspondents to the Pittsburgh Reduction Co., 110 John St., New York.

KALAMAZOO, Mich., May 3, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly advise who manufactures the "Bull Frog Chain"? and greatly oblige,

Yours respectfully,

F. P. D'ARCY.

ANSWER:—C. R. Harris, North Windham, Conn.

DETROIT, Mich., May 8, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please advise us of domestic manufacturers of steels for manicure pieces, such as nail files, cuticle knives, curling irons, button hooks, shoe horns, etc. We want the steels only, on which we will mount our own manufacture of handles.

UNITED STATES CHEMICO WOOD CO.

ANSWER:—For steels for manicure pieces we refer correspondents to Krusius Bros., 296 Broadway, and Vom Cleef & Co., 105 Duane St., New York.

ASHEVILLE, N. C., May 17, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please inform us who make oak tankards, etc., mounted in silver and brass.

Yours truly,

ARTHUR M. FIELD CO.

ANSWER:—We are unable to find any concern that carries such goods in stock, but we think they will be made to order, if required, by the Orient Mfg. Co., Grand Rapids, Mich. Lewis & Congar, 131 W. 42d St., New York, import oak tankards with pewter trimmings.

GRAND RAPIDS, Mich., May 18, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly give me the address of one or more manufacturers who make small opal glass jars, for instance, like the ones in which cold cream is put up, with enamel and printed screw lid?

Very truly yours,

JULIUS C. NERRETER.

ANSWER:—Opal glass jars are made by the C. F. Monroe Co. and P. J. Handel, both of Meriden, Conn.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.
All queries received are also answered promptly by mail.

WARREN, O., May 22, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We have a gold filled case which has the letter

P

stamped on inside front lid. Was bought 12 years ago. Kindly inform us who made it.

Yours respectfully,

VAUTROT & MYERS.

ANSWER:—The case referred to was made by Bates & Bacon, now owned by the Philadelphia Watch Case Co., Riverside, N. J., New York office 9 Maiden Lane.

RENOVO, Pa., May 21, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We have an 18k. case with a trade-mark in it that we cannot find in your book. We think it was made by the B. W. C. Co. It is a lion in the act of stepping with its tail turned over its back. It is in a square with a little of the corners cut off. What quality is it?

Yours truly,

SMYTH BROS.

ANSWER:—The trade-mark referred to is not controlled by the B. W. C. Co. We think the case bears the stamp of the 10 karat filled, 20 year case made by the Philadelphia Watch Case Co., Riverside, N. J., New York office 9 Maiden Lane.

MILFORD, Mass., April 29, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give me the address of the successors to Gray & Libby, sterling silver manufacturers, or give me any information as to who has their dies, particularly those of tea and table spoons? Any information will be gratefully received by

Yours respectfully,

C. W. WILCOX.

ANSWER:—Gray & Libby were a retail house doing business in 1860 and prior to that date at 159 Washington St., Boston, Mass. The silver bearing their stamp was undoubtedly made for them by some manufacturer. If there is any trade-mark used in connection with their name, send it to us and we will try to trace its user.

CROUCH & FITZGERALD,

Jewelry Trunks and Cases,

161

Broadway,

Bet. Cortlandt and Liberty Sts.

688 B'way,

723 6th Av.

NEW YORK.

The True Blue Beaded Label French Watch Glass

Ask your jobber for

this  label



Note the



and beware
of imitations

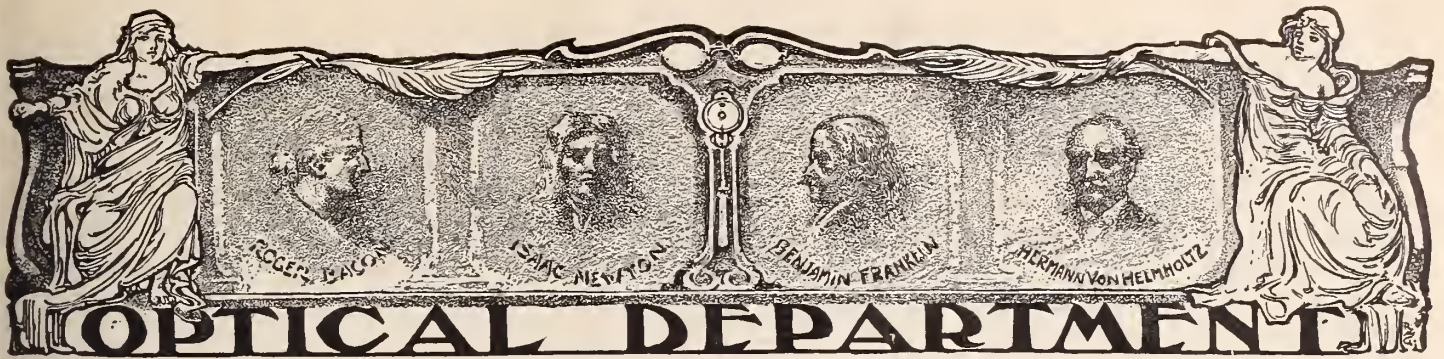
SUSSFELD,
LORSCH & Co

Wholesale Agents

NEW YORK: 37 Maiden Lane

PARIS: 21 Rue de l'Echiquier

*"Clear and Bright
and Labeled Right"*



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JUNE 5, 1901.

VOL. XLII. No. 18.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

NEWYORKITIS AND THE EYES.

"NEW YORK-ITIS" is, according to John H. Girdner, M. D., a

disease of the "itis" variety, inflammatory, and affects those who are too much addicted to New York city. He describes, in separate chapters, its effects upon the mental, moral and physical character of the denizens of the metropolis, but, apparently, does not prescribe, at least pharmaceutically, for its relief.

The chapter on millionaires and their sufferings from the disease is quite entertaining, but with that we are not specially concerned. Among other things Newyorkitis affects the eyes and their visual power, according to the views of this advanced diagnostician, who offers the following statement upon its visual effects. We quote from a review of the book, appearing in the May 18 issue of *The Sun*:

"There are certain physical signs in Newyorkitis which are worthy of consideration," the doctor says. "Rapidity and nervousness and lack of deliberation in all muscular movements are prominent symptoms. This is especially marked in the patient's walk and in all movements where the feet and legs are involved. When a Newyorkitic walks the streets of another town or city he passes other persons walking in the same direction. The constant necessity of dodging cable cars on his island, and prompt obedience to the oft-repeated order of the conductors to 'Step lively!' doubtless accounts, in part at least, for the characteristic rapid foot action of a Newyorkitic. Another physical symptom of Newyorkitis, which is present in many cases, is nearsightedness.

"The walls of the high buildings which line the streets of New York city effectually limit the field of vision. The only opportunity of using the eyes for distant vision is to look up at the sky, and these patients rarely look in that direction. The constant use of the eyes for seeing at short distances results in weakening, from want of use, the muscular apparatus which adjusts the eye for seeing at long distances. So when the patient has an opportunity, at sea or in the country, of wide vision, he finds that he has lost the power of adjusting his eyes to the widened horizon. This fact can be easily demonstrated by comparing the ability of a Newyorkitic for detecting objects at a distance with that of a ranchman or a professional sailor."

We would not like to assume the responsibility of endorsing all the views expressed as to the existence and effects of this disease, but as for the eye it is only natural to expect that it adapts itself, in some measure, to its most habitual uses. As a rule, the close study of books or observation of any work that must be held near

the eyes tends to produce myopia or near-sightedness. The habitual adjustment of the eyes for near objects involves the accommodative and converging muscular functions, and together they represent muscular and nerve action. On the other hand, the view of distant objects, or that state of the normal pair of eyes when viewing distant objects, is one of relaxation and rest. There is really no muscular or nerve strain for normal eyes in seeing distant objects, except the strain of binocular fixation, and the strain, if it may be so termed, of supersensitizing the retina. It is habit in the latter direction, no doubt, that gives the Indian and other nomadic people their often wonderful visual acuity. But this cultivated sensitiveness for distant vision might as well be called Indianitis or Nomaditis as the other, Newyorkitis. The Indian would show as great incapacity or distress if called upon to do the visual work of the New Yorker, as the latter would be incapable of doing the visual work of the Indian.

Optician's Penmanship Contest.

A PENMANSHIP contest has been successfully inaugurated and completed by T. J. Porte, Winnipeg, Man., to increase the public's knowledge of his optical department. He offered, through the medium of his regular newspaper advertising, three cash prizes of \$3, \$2 and \$1 respectively for the best specimens of penmanship sent in by pupils of 12 years of age and under. In addition to the name and address of the competitor every specimen was to show the name of the school attended and be initialed by the teacher. The page of writing to be judged was to consist of repetitions of this line: "Porte's optician will test eyes free."

The exhibits sent in came in scores, or hundreds, until Mr. Porte counted them by basketfuls. He obtained the consent of G. W. Donald, secretary of the Winnipeg Business College, to act as judge, Mr. McDonald to become proprietor of the specimens for his reward. In addition to pupils from the city schools, there were competitors from several nearby towns. As the teachers were called upon to inspect and sign every specimen before it was sent, they, no doubt, discouraged the poor writers, who would stand no chance of winning, and encouraged only the best to submit their specimens;

otherwise, still larger bundles would have accumulated.

The judgment of Mr. Donald awarded the first prize to E. H. Conway, and the second to Lawrence Kelly, both of St. Mary's Catholic school, Bro. Lewis, teacher, and the third to Russell Smith, of the Carlton public school. Special attention was called to the writing of Elof Berglund, who was not a prize winner, and also to the writing of Annie Brown, aged six years, to whom a doll was given as an extra prize. The prize specimens and a large number of others were displayed in the windows of Mr. Porte.

Topsy-turviopia.

THERE was recently reported in the newspapers of Chicago the case of a little girl in California who was afflicted with a peculiar visual malady by which it was claimed she saw things as they appear in a plane mirror—reversed when the mirror is held upright or inverted when the mirror is placed in a horizontal position. Recently we have had our attention called to a case of the same kind said to afflict a boy in northern Michigan, who part of the time writes forward and regularly, but, again, writes everything backward, beginning at the last letter of a word and reversing every letter as he proceeds.

Some doctor devised the name of "topsy-turviopia" for this malady and endeavored to show what abnormal condition of the eye might produce it. As there was no remedy offered it might be well to suggest that a hospital be constructed upon the plan of a house here described to incarcerate those who are afflicted with topsy-turviopia, until they get the better of their malady. Two inversions or reversals naturally bring one back to the original state.

A TOPSY TURVY HOUSE.

A house specially designed for the production of optical illusions has just been patented in this country by an English inventor named Kotin. It is built upside down, to begin with, resting upon its chimneys. When one enters it he finds himself in the midst of such a remarkable arrangement of eye deceptions that even the most well-balanced person mentally is sure to find himself thoroughly at odds with his own understanding.

Much of the mischief depends upon curious ar-

(Continued on page 63.)



Optical Department.

[Continued from page 61.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

OBJECTIVE OPTOMETRY.

[Continued from page 59, issue of May 29.]

A HYPEROPIC eye is one whose static refraction is insufficient to neutralize emergent waves of light from points upon the retina. It would, therefore, if its static refraction only were engaged, emit plus or convex waves. Such an eye with one diop-ter of hyperopia would, under the circumstances stated, emit waves of $+1\text{ C.}$, a 2 D. hyperopic eye waves of $+2\text{ C.}$, etc. The dioptric media, exercising their minimum or static refraction, would emit waves of the convexity represented by its hyperopia in diopters.

But as a hyperopic eye accommodates, even for the distant object, as long as it is capable of doing so, and for an amount sufficient to make good its insufficient static refraction when viewing the distant object, it emits, under these circumstances, plane waves, the same as an emmetropic eye. If, however, a plus lens of sufficient power to neutralize the hyperopia is placed before it, the accommodation will relax for that amount, which is all it is capable of, for the lens makes its hyperopic accommodation unnecessary. In that case the eye itself emits convex waves for the amount of its hyperopia, but the plus lens, before it, neutralizes them as they pass through it. The object of the plus lens is to make good the insufficient static refraction of the eye, so that it may focus plane waves upon the retina without accommodative action. At the same time such a lens neutralizes the emergent plus waves which the eye, without accommodative action, emits. Let us consider a concrete example:

Suppose an eye to have 3 D. of hyperopia and to be viewing infinity. If capable of doing so it will exercise 3 D. of accommodation and focus the plane waves from the distant object at the retina. At the same time it will emit plane waves, or waves that focus at the distant object, for object and retina are conjugate foci. Impose a $+1\text{ D.}$ lens before the eye and it will relax 1 D. of accommodation, but continue to use 2 D. The lens converts the plane waves into waves of -1 C. and, therefore, 1 D. less accommodation is required than for plane waves to focus them at the retina. But the eye with a $+1\text{ D.}$ lens before it, and using, therefore, but 2 D. of accommodation, will no longer emit plane waves, but waves of $+1\text{ C.}$ However, as these waves pass immediately through the $+1\text{ D.}$ lens, it neutralizes them and they pass out of the lens as plane waves. A $+2\text{ D.}$ lens relaxes 2 D. of the accommodation for the same reason, and the eye then emits $+2\text{ C.}$ waves, which the lens neutralizes. A $+3\text{ D.}$ lens relaxes all of the accommodation and the eye then emits $+3\text{ C.}$ waves, which the lens neutralizes. It is then considered artificially emmetropic, but it is, in fact, 3 D. hyperopic,

the same as it was prior to the imposition of any lens, but the lens takes away the necessity for accommodative action for infinity.

If a lens of $+4\text{ D.}$ is imposed before this eye, since no further relaxation of the accommodation is possible, its static refraction, increased by the action of the $+4\text{ D.}$ lens, will focus all plane waves 1 D. forward of the retina. The eye has no power to overcome the action of the last $+1\text{ D.}$ of the lens, since it would have to reduce its static power or refraction to do so, and that power is already reduced to the minimum. The image is blurred upon the retina, but is still a basis for emergent pencils of light. It emits emergent waves of $+3\text{ C.}$ the same as in the last case, when a $+3\text{ D.}$ lens was before it, for the static refraction is still engaged the same as before. But these $+3\text{ C.}$ waves, in passing through the $+4\text{ D.}$ lens, are more than neutralized. They are transposed by the action of the lens into -1 C. waves and, therefore, focus at one meter. An eye, at this point, viewing the effects of a $+4\text{ D.}$ lens before this eye of 3 D. hyperopia, will, therefore, be at a point in conjugate focus with the retina of the eye under examination. It is really at the focus of the $+4\text{ D.}$ lens, but since 3 D. of the lens power is engaged in neutralizing the $+3\text{ C.}$ waves emitted by the observed eye, 1 D. only of focal power is exercised by it.

It is in this manner that hyperopia is diagnosed by skiascopy. The optician who views the effects from a point one meter distant doesn't need to consider the light passing into the eye, or in what manner the dioptric media of the eye act upon it, except that it be of sufficient intensity to give a good reflex, as his view of the retinal figure or image is termed; but he should devote his attention to the emergent light from the retina of the eye under examination. He knows that if a $+1\text{ D.}$ lens is imposed before an emmetropic eye, the $+1\text{ D.}$ lens will focus the emitted plane waves at one meter, or at his eye if he is in line with them. If a $+1\text{ D.}$ lens does not so focus the emergent pencils, the eye is not emmetropic. Characteristic movements of the reflex then tell him whether it is hyperopic or myopic. If the appearances are of the same character as before the lens was imposed, he knows that the $+1\text{ D.}$ lens merely neutralized accommodative action, and, therefore, that the eye is hyperopic. If it takes a $+4\text{ D.}$ lens to produce the same effects that a $+1\text{ D.}$ would produce upon an emmetropic eye, he knows that he has relaxed 3 D. of the accommodation and, therefore, that the eye is 3 D. hyperopic. It is always 1 D. less hyperopic than the plus lens required to bring the observing eye and the retina of the observed eye into conjugate focus.

CHARACTERISTIC APPEARANCES.

Since an emmetropic eye viewed from one meter, a plane retinoscopic mirror being used to reflect light to it, shows motion with the mirror—that is, the reflex seen in the pupil of the observed eye through the peep hole in the mirror moves in the same direction that the mirror is tilted—a hyperopic eye viewing infinity and accommodating for its hyperopia would show the same effects. It would have, without a lens imposed in either case, the same appearance

as an emmetropic eye. It is different, in this respect, from a schematic eye, which would show a small reflex and slow motion. The real eye is made physiologically emmetropic by the action of the accommodation, and, therefore, appears as emmetropic. If, however, its accommodative power is weak—too weak to cover the hyperopia, either on account of excessive hyperopia or presbyopia—it will show appearances resembling those of the schematic eye—small reflex and slow motion.

The imposition successively of plus lenses will first relax the accommodation of the hyperopic eye, and while the lenses imposed merely do that the reflex will be unchanged, both in direction of motion and apparent size. But at the point where the accommodation is completely relaxed, imposition of higher plus lenses will make the motion of the reflex quicker and the reflex will grow larger. One is thus warned of his approach to neutralization. The object in increasing the plus lens imposed is to produce those effects noticed when a $+1\text{ D.}$ lens is placed before the emmetropic eye. These effects may be described as follows: (1) The reflex becomes large, filling all the pupil. (2) It is usually of what may be termed a thin appearance, no longer as intense at any one point, though the whole may be quite brilliant. (3) It comes upon and leaves the pupil in a flash at the least tilting of the mirror. (4) Its direction of motion—whether with or against the mirror—cannot be distinguished. (5) It breaks up into parts, one area going off in one direction, the other in the opposite direction. (6) It may appear stringy in one meridian and show distinct motion with or against in the opposite meridian. In the last case the margin of the reflex or shadow that bounds it becomes straight and shows astigmatism.

By proceeding slowly upward with plus lenses it will not require many changes to obtain the appearances last indicated—that is, to neutralize motion. It must not be expected to do this perfectly at exactly one meter. The "point of reversal," as it is called, is usually a little nearer or farther than that distance. You will be apt to pass the point of reversal and develop motion against the mirror, or motion in the opposite direction from that in which the mirror is tilted. It is better to do so, for then, by reducing the plus lens, you approach neutralization from the myopic side and are certain of your ground. The lens that most nearly neutralizes motion at one meter is the lens sought. It overmeasures the hyperopia 1 D. and you have but to subtract one from it to get the true measure. If it takes a $+2.75\text{ D.}$ lens, for instance, the hyperopia is 1.75 D. , and a $+1.75\text{ D.}$ lens the eye requires for its distance correction. With that lens imposed it is made artificially emmetropic, as we term it, and views the distant object without accommodative action, for the lens takes the place of the accommodation previously employed.

A demand by the seller of goods, made before shipment, that a specified surety must be obtained, is a breach of the contract, where they were originally sold without condition as to surety, and a demand for surety was made to furnish an excuse to the seller to avoid his obligation to deliver.

Optical Department.

[Continued from page 62.]

(Continued from page 61.)

rangements of mirrors. One floor, for example, is of glass, beneath which are two mirrors so placed as to reflect the sky and cause the visitor to imagine that the sky is beneath him and that he is walking on his head. Entering from below—i. e., in the upper part of the inverted building—he actually ascends a series of staircases, but while doing so he seems all the time to be descending. Furthermore, some of the rooms are so fixed that other people in them appear to be sitting on the ceiling.

The corridors or passages of this remarkable house are six sided and walled with mirrors, affording some very curious optical effects, and the floor of one room is placed on springs in such a way as to sway and totter when one enters it, thus conveying to the visitor a sense of insecurity that might perhaps be painful to the timid. Nothing quite so odd as this building of illusions has thus far been seen, indeed, and it is to be expected that before long persons who enjoy that sort of thing will have an opportunity to wander through such houses, for a small admission fee, at the Summer resorts.—*Comfort.*

Death of Meyer Schwab.

JACKSONVILLE, Fla., May 31.—Meyer Schwab, of Meyer Schwab & Son, opticians, Savannah, Ga., and Saratoga, N. Y., died, May 26, at the home of Isadore Grunthal, at Bay and Hogan Sts., of pneumonia. He was sick less than a week. He was well known in this city, New York State and Georgia. The funeral was held at Savannah, May 28, and was attended by a large number of friends at the Savannah synagogue.

Mr. Schwab's serious illness was not generally known and his death was, therefore, a surprise and shock to his wide circle of acquaintances. He was prominent in Masonic work and his funeral was largely attended by members of that order. During the recent fire, when he was himself ill, he went to the Relief Association hospital for a brother Mason, whom he had found to be unable to go, and who needed attention. He also secured for him many things that he needed, which was also done in several other cases.

Mr. Burgess, representing the C. P. Goerz Optical Works, New York, was in Toronto, a few days ago.

An operation of trepanning was necessary, recently, in order to save the life of J. H. Kopp, optician, 316 W. Water St., Milwaukee, Wis. He will probably recover. Mr. Kopp was piling wood in a cellar as it was thrown in from outside, when a heavy stick struck him on the head. For some time he was unconscious.

Optical Notes and Briefs.

C. O. Holt, formerly of Canton, Me., will open an optical store at Lewiston, Me.

W. H. Leighton, Bedford City, Va., has added an optical department to his jewelry store.

S. W. Lane, president of Southwestern Optical College, is busy preparing a new catalogue, which will be issued in the near future.

Frank C. Fox, optician, formerly with R. A. Dickson & Co., Montreal, Can., has started business for himself at 2297 St. Catharine St., that city.

J. Gordon Gray, president of Queen & Co., Inc., 1010 Chestnut St., Philadelphia, Pa., was, last week, elected a vice-president of the Manufacturers' Club.

The optical store of Paul Schless, 14 N. 8th St., Philadelphia, Pa., was slightly damaged by a fire which broke out in the cellar of the building, Friday.

B. T. Popenoe is now on the road for the Omaha, Neb., branch of the Columbian Optical Co. Heretofore he has traveled for the Kansas City, Mo., branch.

Walter Starcke, secretary of the Kansas Association of Opticians, has sent out slips to the jobbers for distribution to their customers, inviting the opticians to become members of the Association.

An optical factory is to be established at Colorado Springs, Col., by W. S. Trowbridge, Winona, Minn., in connection with the present business of Goodspeed & Co., with whom he is now associated.

Andrew V. Brown, in business with his father, D. V. Brown, wholesale optician, 740 Sansom St., Philadelphia, Pa., contemplates a European trip late in the Summer. He will be accompanied by his wife.

Will C. Avery has just started out in his territory for the Geneva Optical Co., Chicago and St. Louis. His territory will be Missouri and Kansas and the larger towns in Iowa, for the Iowa office.

The Spencer Optical Mfg. Co. showed in their window at 15 Maiden Lane, New York, Monday, a lantern taken from the late Spanish cruiser *Cristobal Colon*, whose wreck is now on the beach near Santiago, Cuba.

W. R. Dikeman stopped over in Kansas City, Mo., on his way home from Omaha, Neb., where he had been taking a course of instruction in optics. He will go to Topeka to take a post-graduate course under J. E. Littlefield.

C. J. Warren, who was in Kansas City,

Mo., taking a private course in optics, has located in Bayard, Kan. Mr. Warren was a member of Goff & Warren, Iola, Kan. Mr. Lifer has now taken the interest of Mr. Warren in the firm.

The Fox Optical Co., 18th and Chestnut Sts., Philadelphia, Pa., have lately placed on the market a new nose clamp, patented under the name of "The Lasso." It is being extensively advertised and, according to jobbers, is having a big sale. It is regarded in the trade as a meritorious invention. The Fox Optical Co. do a big retail business, but recently decided to manufacture "The Lasso" for the trade, and for that purpose have purchased and installed machinery.

Mr. and Mrs. Henry Grant, of Montreal, Can., have just celebrated 60 years of married life. In early life Mr. Grant was manager for "Emanuel's," of Portsmouth, Eng. In 1842 he removed to Cardiff, where he carried on an extensive nautical, mathematical and optical establishment. He was well known in England as an optician and invented, in 1873, bifocal spectacles. The united ages of Mr. and Mrs. Grant exceed a century and a half and still they are both in the enjoyment of good health. Their son, Professor Samuel S. Grant, is one of the best known opticians of Montreal and Canada.

Burglars Waited Until Jeweler Removed His Storm Windows.

ROCKLAND, Mass., May 28.—Burglars, evidently of a gang who have been operating in this vicinity for several months, visited the store of W. A. G. Smith. Goods to the value of \$100 were taken, but considerable valuable ware which might have been taken was left. The break was undoubtedly made by local talent. An unsuccessful attempt to enter the store was made a month ago, the storm windows being a barrier. The windows were removed the day the break was made.

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL
TRAINING SCHOOL FOR
REFRACTING OPTICIANS.

Average term of attendance four weeks, but course not limited in time.

Write for prospectus.

College Rooms and Dioptric Clinic,
Suite 21, 69 Dearborn Street.

GEO. A. ROGERS, Principal.



**WARNER & SWASEY
PRISM
FIELD GLASSES.**

POWERFUL AS A TELESCOPE.
SMALL AS AN OPERA GLASS.

Send for 1901 Booklet.

**THE WARNER & SWASEY CO.
CLEVELAND, OHIO.**



POWER EIGHT, ONE-THIRD SIZE.
"INDIVIDUAL."
PRICE, \$40.00.

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PRIVATE COURSE IN
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SPECIAL RATES IN THE
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"EYE DEFECTS,"

New Book, in cloth, Price, \$1.00.

For terms and important particulars, write to

**R. H. KNOWLES, M. D.,
541 Fulton St., Brooklyn, N. Y.**

The Latest Patents.

ISSUE OF MAY 28, 1901.

674,923. PROCESS OF SETTING DIAMONDS FOR INDUSTRIAL PURPOSES. RICHARD KRAUSE, Breslau, Germany. Filed Dec. 22, 1898. Serial No. 790,071. (No specimens.)

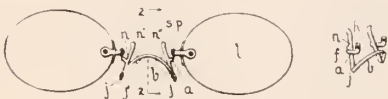
A process for setting diamonds in hard metal for industrial and instrumental purposes, which consists in producing on the stone a thin shell or coating of metal by galvanoplastic process, then forming the body of the setting by casting hard metal around, and alloying it with the thin metallic shell previously formed.

674,961. PASTRY-FORK. KATE CRAIG, Fort Dodge, Ia. Filed Aug. 2, 1900. Serial No. 25,681. (No model.)



As an improved article of manufacture a pastry-fork having the lower edges of the tines throughout their full length formed as cutters.

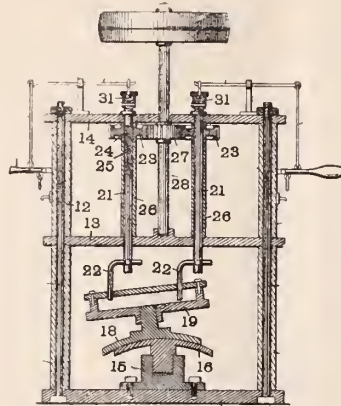
674,974. EYEGLASSES OR SPECTACLES. DAVID H. LUDLOW, Easton, Pa. Filed Dec. 9, 1899. Serial No. 739,784. (No model.)



The nose-rest *n*, provided with an arm which leaves said nose-rest at a point posterior to its an-

terior edge and runs outward away from the plane of said nose-rest and then forward forming a backwardly convex fold *f*.

675,055. LENS-GRINDING MACHINE. JOSEPH C. DUROUAUX, St. Louis, Mo. Filed Oct. 5, 1900. Serial No. 32,091. (No model.)



In a lens-grinding machine, the combination with two coöperating grinding-tools, of driving-gear engaging one of said tools at a plurality of points, whereby a translatory motion is imparted to said tool.

675,213. BADGE-BAR. BENJAMIN HARRIS, New York, N. Y. Filed Nov. 21, 1900. Serial No. 37,193. (No model.)



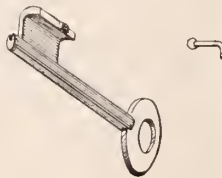
675,214. BADGE-BAR. BENJAMIN HARRIS, New York, N. Y. Filed Nov. 21, 1900. Serial No. 37,199. (No model.)



A badge-bar, comprising a main or body portion having enlarged ends of essentially circular form, one of said ends having its circular edge rolled backward and tubulated to form a bearing and the opposite end portion of the body having two lips formed thereon, such lips being bent backward to form keepers, and two pins connected together by an arc-shaped butt, said butt being clamped in the bearing on the body and the free ends of the pins being respectively engageable with the keepers.

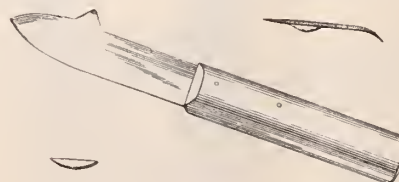
675,325. WORKMAN'S TIME-RECORDER. CHARLES E. DELLENBARGER, Cleveland, O. Filed Sept. 1, 1900. Serial No. 28,792. (No model.)

DESIGN 34,563. MARKING-KEY FOR WATCHMEN'S CLOCKS. ABRAHAM NEWMAN, Chi-



cago, Ill. Filed March 18, 1901. Serial No. 51,733. Term of patent seven years.

DESIGN 34,565. PARING-KNIFE. CORNELIUS T. DEMAREST, Hackensack, N. J. Filed April



22, 1901. Serial No. 57,033. Term of patent seven years.

TRADE-MARK 36,491. FLAT WARE AND HOL-

LOW WARE. WM. A. ROGERS, LTD., Toronto, Canada; New Bedford and Northampton, Mass., and Niagara Falls, N. Y. Filed May 1, 1901.



Essential feature.—The representation of a borse-shoe with the letter "R" therein. Used since Oct. 1, 1895.

TRADE-MARK 36,492. FLAT WARE AND HOL-LOW WARE. WM. A. ROGERS, LTD., Toronto, Canada; New Bedford and Northampton, Mass., and Niagara Falls, N. Y. Filed May 1, 1901.



Essential feature.—Two wreaths with the letter "R" in each. Used since March 28, 1901.

TRADE-MARK 36,493. FLAT WARE AND HOL-LOW WARE. WM. A. ROGERS, LTD., Toronto, Canada; New Bedford and Northampton, Mass., and Niagara Falls, N. Y. Filed May 1, 1901.



Essential feature.—The representation of a Maltese cross, a keystone and the letters "W. R." Used since Sept. 1, 1897.

EXPIRED PATENTS.

Issued May 27, 1884.

299,099. DETACHABLE BUTTON. B. J. ANGELL, Attleboro, Mass.

299,119. MANUFACTURE OF WATCH-CASE CENTERS. J. C. DUEBER, Newport, Ky.

299,138. ORNAMENTAL CHAIN. LOUIS HECKMANN, Wrentham, Mass., assignor of two-thirds to E. P. Davis and W. H. Wade, same place.

299,219. FOUNTAIN-PEN. J. R. HAIGHT, Adrian, Mich.

299,242. ATTACHMENT FOR PEN-HOLDERS. E. P. McLANE, Mount Carmel, Pa.

299,281. ORNAMENTAL CHAIN. R. F. SIMMONS, Attleboro Falls, Mass.

299,336. SWIVEL-HOOK. D. F. BRIGGS, Attleboro, Mass.

299,369. BEZEL. E. C. FITCH, Newton, assignor to Robbins & Appleton, Boston, Mass.

299,413. DEVICE FOR EXPANDING FINGER-RINGS, FERRULES, ETC. J. G. MESSEMER, Lebanon, O.

299,414. ICE-GUARD FOR PITCHERS. LEVERETT MESSER, Haverhill, Mass.

299,445. SALT-CELLAR. S. C. WILCOX, Dubuque, Ia., assignor to LeR. D. Randall, same place.

299,464. BUTTON. W. W. COVELL, Providence, R. I., assignor to F. I. Marcy, same place.

299,499. DETACHABLE RESERVOIR FOR PENS. G. W. WOOLLEY, Washington, D. C. Design issued May 24, 1887, for 14 years.

17,357. TIME-PIECE CHARACTERS. E. L. HULL, Waltham, Mass., assignor to the American Waltham Watch Co., same place.

Designs issued May 29, 1894, for seven years.

23,311. HANDLE FOR SPOONS, ETC. W. C. CODMAN, Providence, R. I., assignor to the Gorham Mfg. Co., same place.

23,313, 23,314 and 23,315. BOWLS. HENRY BERRY, Shelton, assignor to the Derby Silver Co., Birmingham, Conn.

23,316. GLASS VESSEL. J. D. BERGEN, Hartford, assignor to the J. D. Bergen Co., Meriden, Conn.

Designs issued Nov. 23, 1897, for 3½ years.

27,882. SPOON. ROBERT SCHAEZLEIN, San Francisco, Cal.

27,886. DRINKING-CUP. TIMOTHY ROGERS, Dayton, O.

The
National
Self-
Winding
Clock

Is
ALL
Inside
of the
Case

**Winds
Itself
AND
Strikes
Too**

No Outside Wires Necessary
Lever Movement
Has Balance Set in Jewels
SLIDING "Contact" (Perfect)

WILL RUN IN ANY POSITION
OR WHILE BEING CARRIED
FROM ONE ROOM TO ANOTHER

GUARANTEE Should any part of the movement by ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.

We guarantee our batteries to run the clock one year without renewal.

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NATIONAL SELF-WINDING CLOCK CO.
MANUFACTURERS OF
Self-Winding and
Synchronizing **CLOCKS**
Address Dept. 2 **Bristol, Conn.**



Clock for Telling Universal Time.

I. F. PHEILS, Woodville, O., has invented a clock dial by which it is possible to tell the time at any place on the earth at a glance. In the ordinary way this can be computed only after the application of a system of rules, but through the use of a map attached to a clock face, the center space about the north pole being cut away to allow the clock face to show through, the time can be read at a glance. On the outside of the clock face is a circle containing 24 pointers, which correspond with the number of hours in the day. This outer circle moves at the rate of 15 degrees an hour, or at the same rate that the hour hand on

in the computation of standard and sun time from the clock, no matter which it may have. This new feature of clock making has been accomplished simply by arranging a stationary dial and a revolving dial together and arranging a map so that the time may be easily shown.

A series of four cuts are herewith given which will illustrate the working of the clock in ascertaining time at any place on the earth. Fig. 1 shows the ordinary hour hand set to central time on the 90th meridian, which is 6 o'clock in the afternoon. It will be noticed that all the hour pointers are directly over the standard meridians, where the hours for each of them begin. The minute hand registers the minutes for both the ordinary and the world's dial. The cut shows that it is 4

the next meridian, where the hour ends and the next one begins, it is 4.45 in the Pacific States, 5.45 in the mountain States, 6.45 central, 7.45, Saturday, in the eastern States and 12.45 at London. For time east of the standard meridian to the dividing line, standard is slow time. In the territory west of the standard meridian to the dividing line, standard is fast time.

It will thus be seen that the time of any place on the earth can be ascertained by taking the line on the map which a certain pointer indicates and following it through to the place wanted, or vice versa, taking the line which passes through or near the place in question and following it to the dial. The figure on the pointer which it reaches in connection with the minutes indicated on the stationary dial will give

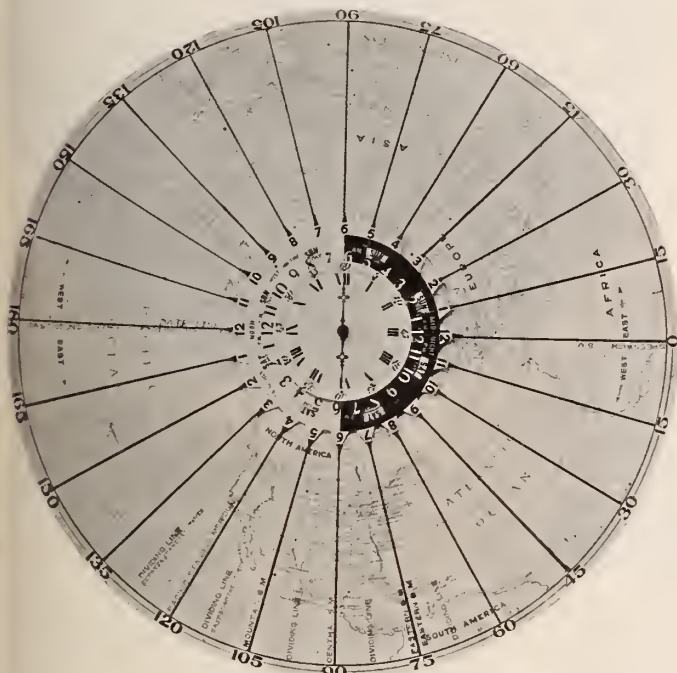


FIG. 1.

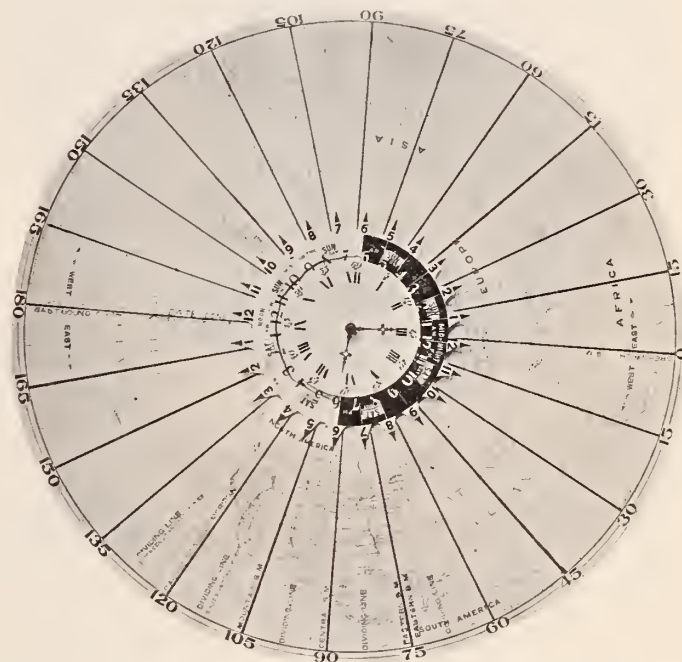


FIG. 2.

CLOCK FOR SHOWING UNIVERSAL TIME.

the fixed dial does, each point showing the correct hour at the points on the earth which it indicates.

To make this matter clear, the inventor has divided the map, or world's dial, as he calls it, into 24 spaces, indicated by the standard meridians, each of them representing an hour in time. These have again been subdivided into four spaces, representing the quarter hours. Thus, with a clock that has the minute and second hands the absolute time at any place on the face of the earth may be read; as hours all over the world begin at the same time, the fractional portions may be read at any place. The subdivisions of the space indicated by the meridians materially aid in reading the time, however, and also aid

P. M. Pacific time, 5 mountain time, 6 central time, 7 P. M. Saturday, eastern time, 12 midnight at Greenwich, 2 A. M., Sunday, at St. Petersburg, and so on around the world.

Fig. 2 shows all the points advanced one-fourth of the distance toward the next standard meridian west. It is now 4.15 Pacific time, 5.15 mountain time, 6.15 central time, 7.15, Saturday, eastern time, 12.15 A. M., Sunday, at Greenwich and London.

In Fig. 3 the hours have been advanced half way toward the next meridian, and it is 4.30 Pacific time, 7.30 eastern time, and 12.30 A. M., Sunday, at London.

When the dial of hours has been advanced three-fourths of the way toward

the time.

As will be seen, day and night are also indicated on the dial, as well as the days of the week, that nearest to the hour pointer indicating the time of the place governing the matter.

Mr. Pheils gives the following rules for reading standard time: Notice the hour spoke on the nearest standard meridian of the place in question. If the hour is just west of the meridian, the number of minutes after the figure XII is the number of minutes after that hour, but if the hour spoke is just east of the meridian the number of minutes before XII is the number of minutes to that hour. The rule he gives for finding sun time is: The hour spoke that is nearest to the place

in question shows the sun time. If west of the place it is after that hour; if east it is before that hour.

In a communication received some time ago Mr. Pheils said: "There is one thing in particular which we will experience after the laying of the Pacific cable. We will receive news from two different places over this line at about the same instant, one bearing date of to-day and the other to-morrow. Again, we will receive news from the same places over the same line at about the same instant, one bearing date of to-day and the other yesterday. In both instances the news will be absolutely fresh, right off the wire. This will be something we have never experienced before and, no doubt, will cause a great many inquiries. The

WORKSHOP QUERIES.

NOTE.—Questions bearing upon the various departments of the jewelry or silver ware workshop will be answered under this head. *THE JEWELERS' CIRCULAR-WEEKLY* has facilities for answering in a practical manner technical queries of this character, and offers its services to the trade.

GOLDSBORO, N. C., May 17, 1901.

Editor of *THE JEWELERS' CIRCULAR-WEEKLY*:

Will you kindly give me recipe for making a polish for cleaning brass? I will appreciate same.

Very truly,

ROBT. A. CREECH.

ANSWER:—Almost any first class hardware store has preparations for cleaning brass. However, in the event of correspondent being unable to find one, we give the following: Brass and copper are best cleaned with sweet oil and tripoli, powdered bath-brick, rotten stone or red brick-dust, rubbed on with flannel and

"Workshop Notes for Jewelers and Watchmakers," published by The Jewelers' Circular Pub. Co.: "Mix one ounce of sulphate of copper, one-half ounce of alum and one-half a teaspoonful of salt reduced to powder, with one gill of vinegar and 20 drops of nitric acid. This fluid may be used for either eating deeply into the metal or for imparting a beautiful, frosted appearance to the surface, according to the time it is allowed to act. Cover the parts necessary to be protected from its influence with beeswax, tallow, or some other similar substance."

Some Odd Clocks.

In a New York wholesale liquor store is a clock in the shape of a beer keg. The

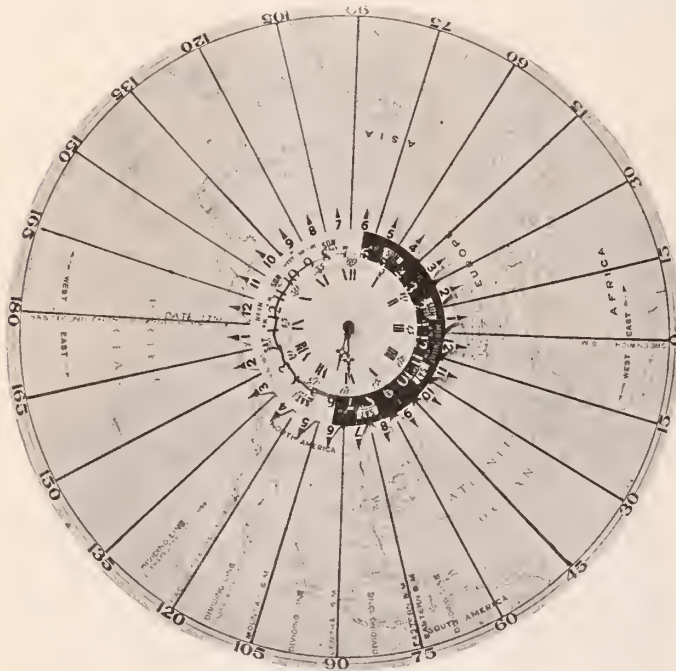


FIG. 3.

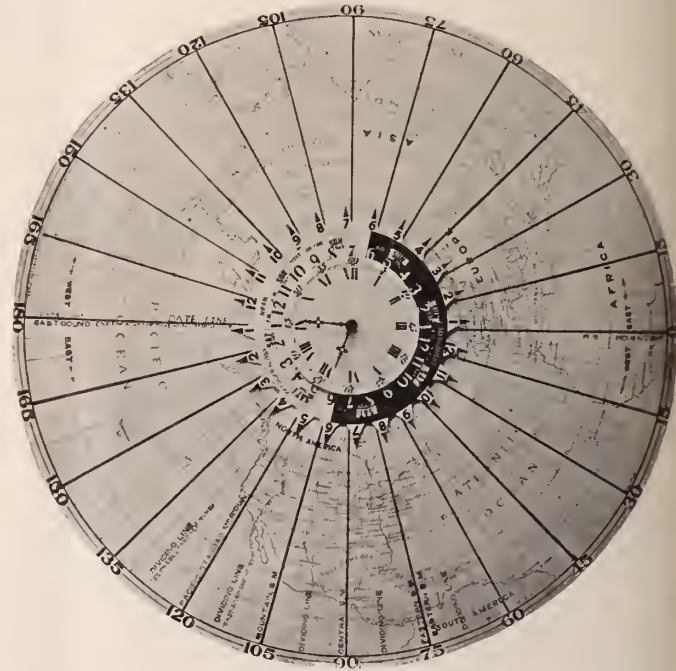


FIG. 4.

CLOCK FOR SHOWING UNIVERSAL TIME.

puzzling part is the difference of time between any two of these places, anywhere from 14 to 24 hours."

Another map, which the inventor now has under way, will show both hemispheres, but the application of the principle is just the same as in the dials shown here.

Bracelets as Worn by Men.

COUNT MOURAVIEFF, lately deceased, was one of the last male wearers of bracelets. A certain fashion gazette regrets that this fashion has not spread in France. But it must not be supposed that Count Mouravieff, in thus encircling his arms with precious metal, discovered a new mode and was in advance of the rest of his compatriots. On the contrary, he was greatly behind them. We must go back to the ancient Gauls, and even to savage tribes, to find the custom among men of wearing the bracelet. And for a long period it was considered only as a sign of power and authority. Eventually, women came to wear them as ornaments.

polished with leather. Vitriol and muriatic acid make brass and copper very bright, but they very soon tarnish, and consequently require more frequent cleaning. A strong lye of roche-alum and water will also improve brass. A solution of oxalic acid rubbed over tarnished brass with a cotton rag soon removes the tarnish, rendering the metal bright. The acid must be washed off with water, and the brass rubbed with whitening in powder and soft leather. When acids are employed for removing the oxide from brass, the metal must be thoroughly washed afterwards, or it will tarnish in a few minutes after being exposed to air.

NORTHFIELD, Conn., April 26, 1901.

Editor of *THE JEWELERS' CIRCULAR-WEEKLY*:

Could you let me know if there is any book, and its price, published on the subject of etching on steel? I wish to get information about what is called the copper plate method of etching on pocket cutlery. Impressions are taken from an engraved copper plate and transferred to the polished blade to be etched. Any information will greatly oblige. Thanking you in advance,

Yours truly,

H. B. HOPKINSON.

ANSWER:—We know of no book specially devoted to etching on steel. The following is taken from page 185 of

works are inside the cask, one head of which is painted as the dial, on which the hands indicate the time.

M. L. Walker, Bushnell, Ill., has had on exhibition a clock that requires winding only once in 400 days. Several such clocks, of French manufacture, have recently been exhibited and attracted much attention in various parts of the United States.

A clock of special interest has attracted attention in the store of B. J. Feldman's Sons, Franklin, Pa. The clock is the property of J. J. Grant, president of the Grant Tool Works, of that place, and he purchased it at Paris, paying \$1,500 for it. The Emperor of China had ordered the clock and then afterwards refused to take it. Mr. Grant saw the clock in Paris, took a fancy to it and secured it. It is a beautiful piece of complicated mechanism, notable for its complicity. The clock weighs 200 pounds and is of bronze and enamel. It strikes the hours and half hours on a cathedral gong and in the minute a music box plays a tune. In the next minute a bird sings. Chinese national airs are played by the music box and sung sweetly by the bird.

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been sold with entire
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ordinary magnetic in-
fluences, are perfect in
action and convenient
in use.

Made for all sizes of American
cases, open face and
hunting.

The Newark Watch Case
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19 WARD ST., NEWARK, N. J.

Selling Agents:

HENRY ZIMMERN & CO.,
47 MAIDEN LANE, N. Y.

After Inventory

we find a larger stock on hand of some staple goods than we wish to carry; some of them we have discontinued manufacturing. The new samples crowd out the old, so we have marked down, to prices that will prove attractive to close buyers, many of them, consisting of

**Gold Pens and Holders, Pencil Cases,
Pencils, Toothpicks, Glove Buttoners, etc.,**

in silver, rolled plate, agate, pearl, etc. We will take pleasure in quoting prices and furnishing samples for inspection on application.

Mercantile Fountain Pens

IN NEW STYLES, IN CABINET
and SHOW-CASE ASSORTMENTS.



No. 3. Chased Barrel, Gold Bands. $\frac{3}{8}$ size. Retail at \$3.00.

Made and fully warranted by

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MANUFACTURERS OF GOLD PENS, PENCILS, TOOTHPICKS and NOVELTIES.

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BUY THE BEST! PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE,**
THE MOST DURABLE,
ALWAYS CLEAN, because washable.
OVER 35,000 SOLD DURING THE PAST FIVE
YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings, size $11\frac{1}{4} \times 7\frac{1}{2}$, -	\$2.00
	28 " " " $11\frac{1}{4} \times 5\frac{1}{2}$, -	1.75
	30 " " " $8\frac{3}{4} \times 5\frac{1}{2}$, -	1.75
	24 " " " $9\frac{3}{4} \times 5\frac{1}{2}$, -	1.75
Bevel Frame	12 " " " $8 \times 5\frac{1}{2}$, -	1.25
	8 " " " $9\frac{3}{4} \times 1\frac{1}{4}$, -	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),
85 NASSAU STREET, NEW YORK.
TELEPHONE, 5722 CORTLANDT.

THE IMPROVED CABINET WALL CASE...



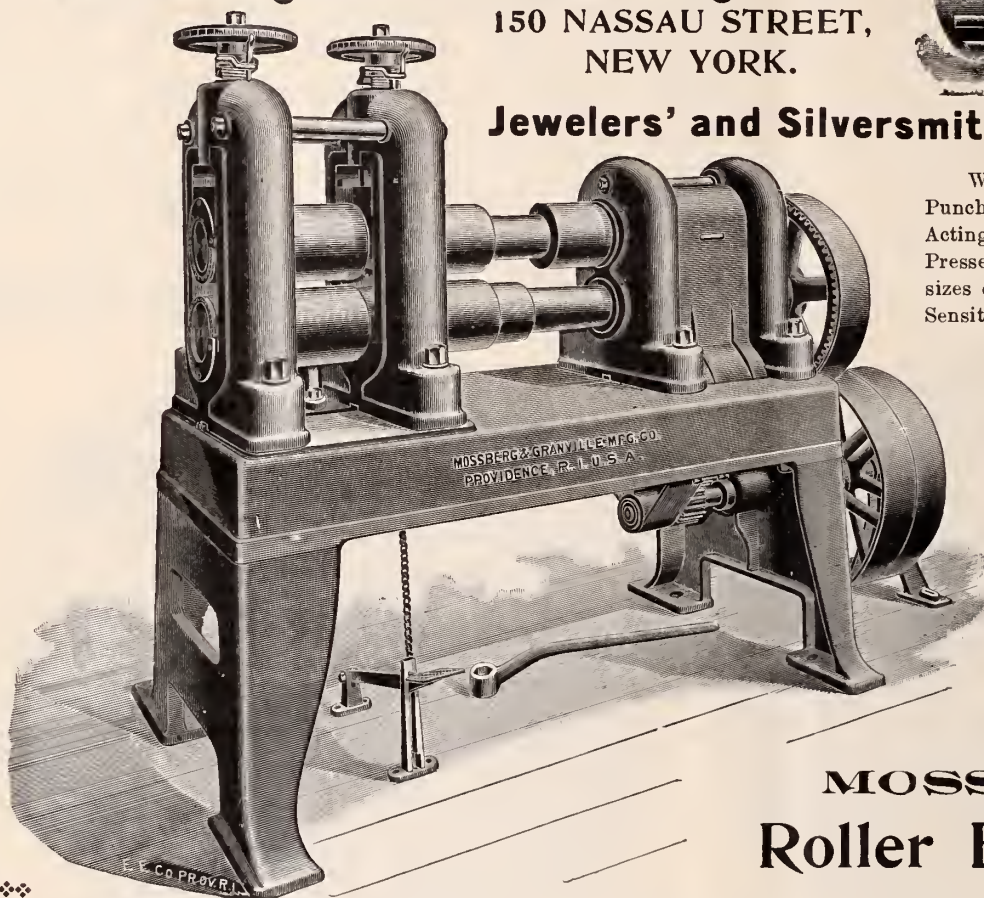
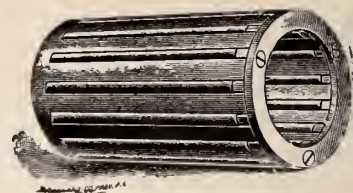
*Lifting door entirely concealed,
insuring maximum space
of display and beauty
in design.*

PATENTED APRIL 23, 1901.

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Cabinet Makers in
Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

M. & G.
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M. & G.**Mossberg & Granville Mfg. Co.,**150 NASSAU STREET,
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We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR
SPECIALTIES:
**ROLLING
MILLS**

FITTED WITH THE
**MOSSBERG
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136.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for
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1832.

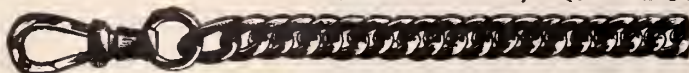
144.



149.



143.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N. Y.
61 PECK ST., PROVIDENCE, R. I.ESTABLISHED
1854.MANUFACTURED
BY**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

**.. THE ..
SWAN FOUNTAIN PEN.**

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke
an Energy.

W. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.

- 3 Sizes Safety Swans.
- 3 Sizes Self-filling Swans.
- 2 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.**JACOT MUSIC BOX CO.,**

IMPORTERS,

Stella and Ideal Music Boxes,

39 UNION SQUARE, N. Y.



THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE extensive line of odd pieces in Louwelsa ware to be found in the establishment of S. A. Weller, corner of Park Pl. and West Broadway, New York, is particularly adapted to the wants of jewelers. It makes a good display in a store and is apt to catch the eye of lovers of odd things. This house is now showing some pieces of this ware on which the central decorative effects are dogs' heads. As no two pieces are alike in treatment, the working out of the animals' features varies in almost every one of the many odd shapes shown. This ware is now being used for lamp bases and the result is a very pretty as well as novel effect.

A STRIKING NOVELTY IN LAMPS.

THE United States Glass Co. are showing, at their New York office, 29 Murray St., some samples of an interesting line of decorated lamps to which has been given the appropriate title of "The American Girl." The lamp itself has been made use of before for other decorations, but perhaps none of them is apt to catch a certain line of trade more readily than this. On each of the four elliptical faces on the body of the lamp base is the face of a typical American girl—the Indian maiden, on a background of blossoming corn; the Puritan maiden, on a background of fir tree boughs; the girl of the Colonial period, on a background of Liberty bells, and the modern, 20th century young woman, in evening dress, on a suggestive background of blossoming peach tree branches.

NEW LINE OF VASES AND BRIC-A-BRAC.

CHARLES AH-RENFELDT & SON, 50 Murray St., New York, have been showing a line of vases and bric-à-brac in a wide range of decorations and shapes, largely of Dresden effects, and also some interesting salad and fruit pieces in fancy shapes and effects. This week they expect to have ready a line of new samples, recently received from their Carlsbad factory, that ought to include some novelties.

THE RAMBLER.

The Vollon Sale in Paris.

THE first two days of the Vollon sale, Paris, brought in a total of 103,000 francs (\$20,600), and to-day's sale added a further sum of 38,000 francs (\$7,600), bringing up the total to 141,000 francs (\$28,200).

A repoussé silver gilt vase, with foot ornamented with rams' heads, of German 17th century workmanship, fetched 4,850 francs (\$970). A 17th century German cylindrical Hanap cup, partly gilt, the lid surmounted by a lion, reached 4,020 francs (\$804). A silver ewer, with dish of repoussé and gilt, of 18th century workmanship, brought 3,000 francs (\$600).

In Room 11, Hôtel Drouot, a collection of furniture and works of art was sold. A set of Louis XVI. drawing room furniture, with gilt woodwork and Aubusson tapestry covering, sold for 23,500 francs (\$4,700). Two small pictures of worked tapestry, signed "Cozette," were bought for 12,600 francs (\$2,520), by M. George Henichel. A Louis XVI. marble and gilt bronze clock fetched 6,100 francs (\$1,220).—European edition, New York Herald, May 22.

Art Work of Students.

THE Newcomb Art School, New Orleans, La., recently furnished material for an exhibit to be sent to the Arts and Crafts Society, of Boston, Mass., and another to Tilden, Thurber Co., jewelers, Providence, R. I. A unique and aggressive departure in the art work of Newcomb has met with gratifying success. It was accomplished by three of the students. With a sheet of beaten brass as the material three handsome lamp shades have been created, through the perforations of which light shines in brilliant and beautiful figures. The pattern of the decoration was designed by the workers, the perforations made with the proper tools and the lamp shades pronounced a perfect success. Professor Woodward sees in this utilization of additional raw material with which to fashion something artistic as well as useful the probable development of the Newcomb Art School into a school of applied arts.

Asa B. Wills, Lewiston, Me., makes violins when not employed in his regular business and has recently completed one of Stradivarius model which is said by players to be of excellent tone.

A Fatal Raise of Salary.

"I WOULDN'T give a cent for a contract with an employer," said an advertising man. "Contracts are useless. If a man hires you for a certain sum to do certain work, he pays you that sum because you are worth it to him and he'll keep you without a contract just as long as he will keep you with one. If he agrees to pay you more than you are worth he'll find it out sooner or later and then your contract isn't worth a fig. I know it shouldn't be so, but it is so. I've got in mind now a case in which a New York merchant who boasts of forty years of business integrity figured. He employed a buyer in one of his departments at a yearly salary and contracted with him for five years. This buyer was one of the best in the business. He worked along for about a year and then something happened that made the merchant dissatisfied. Of course, the buyer was under a contract and the merchant could not get rid of him without violating it. What did he do? Why he sent for this man and he said to him:

"Mr. —, you have done splendid work for us and we are more than satisfied. We feel that you deserve some reward and we have determined to increase your salary \$1,000 a year."

"Well, the buyer said he was very grateful and all that and went out and put in some of his best licks. He got the increased salary for two weeks and signed a receipt for it. Then the merchant sent for him and said:

"Mr. —, we were mistaken in our estimate of you and we have determined to let you go. We don't need you any longer."

"Well, I don't want to stay where I'm not wanted," said the buyer, "but I have a contract, you know."

"Contract?" said the merchant, "What contract? Oh, no, you have no contract. You consented to the abrogation of the contract two weeks ago."

"Well, I didn't think that," the buyer began, "It don't make any difference what you think," said the merchant with forty years of business integrity, "you did abrogate it. We don't need you any longer. Good day, sir."

"Well, now, probably if that buyer had taken the case to court he would have succeeded in enforcing the contract in spite of the fact that he had accepted an increase of salary over the contract price. But suppose he had tried to enforce it? Where would he have been? Employers don't like to hire men who might make trouble for them. If this man had sued he would practically have shut the door of every other establishment that hired buyers against himself. Then, again, if he wanted another place, of course he had to depend on his former employer for a recommendation, and where would he have been at if he had made any trouble? He was just as badly off as if he had had no contract, and I tell you that unless you are dealing with an absolutely honest man a contract with an employer isn't worth the paper it is written on."—The Sun.

The children of David M. Shannon, of Shannon Bros., jewelers, Altoona, Pa., are enjoying an unique plaything which their father made for them. It consists of a board about two feet wide by eight feet long, on which are constructed a Ferris wheel, carrousel, swings, bicycle course, with wheels thereon, and a grind organ, all of which are constantly in motion. The propelling power is furnished by the works of three clocks adjusted underneath, the force being transmitted to a shaft overhead, from which the power is transferred to the different parts. It is quite an ingenious contrivance and the speed may be regulated by using any one, two or all of the "engines."



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

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LEATHER NOVELTIES.

51-53 W. 13th STREET.
NEW YORK.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

(Continued.)

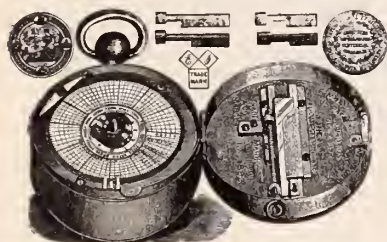
Repairing Broken Band Rings.—Band rings having one break are easily repaired by scraping the joint clean and then joining the two ends without any pressure, with the same curvature as that of the ring. When this is done, anti-oxidize the entire ring and paint the joint with the borax paste. Lay a piece of solder on the inside of the ring. Then the ring is laid on the charcoal soldering-block and the ring soldered as previously described. But where two or more breaks are to be repaired in one ring, we must proceed in a different manner. Scrape the joints clean and see that all have the same degree of curvature. Then place the largest piece on the ring stick and fit the next largest piece where it naturally belongs. By placing the small end of the ring stick against the bench and the butt end against the body, both hands can be used to place the third piece in position and to bind the three together with a double piece of binding wire. The ends of the wire should be brought together and twisted, but not too tightly, otherwise the pieces would spring out of place. A little practice will enable anyone to do this work without much trouble. After the pieces are securely bound in position by the binding wire, anti-oxidize the whole and paint the joints with borax paste, and lay a piece of solder, inside the ring, on each break. Then blow an easy, steady flame on all parts of the ring until the solder flows and firmly unites all parts. After "boiling out" the ring in the pickle, remove the solder from the inside of the ring with a fine half-round file and round it up. This done, file the sides smooth and even and replace the ring on the mandril and matt the joints with a fine matting tool. Solder, which has flowed onto the outside, may be finished in the same way.

(To be continued.)

A Battak Watch with a History.

FRANK H. FRY, Burlington, N. J., sends THE CIRCULAR-WEEKLY information as follows regarding an interesting watch he has had on exhibition while it was undergoing repairs at his store. He states that it was left to be repaired by an old sea captain, who bought it in a Chinese pawnshop, in the island of Sumatra. The watch was made in 1826, by Richard Webster, Exchange Alley, London, on a special order for a Battak chief and was used as a bribe by the East India Co. in order to gain certain concessions from a very powerful tribe of Battaks in the north of Sumatra. How it passed from the powerful chief to the Chinese pawnshop is a mystery upon which some clever novelist could write a very interesting story.

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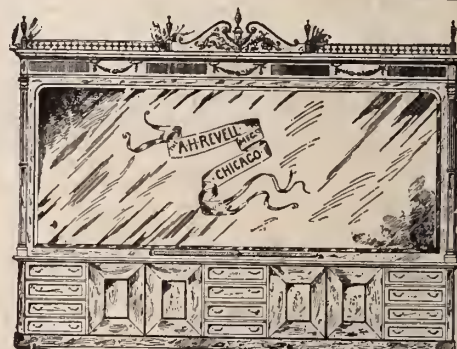


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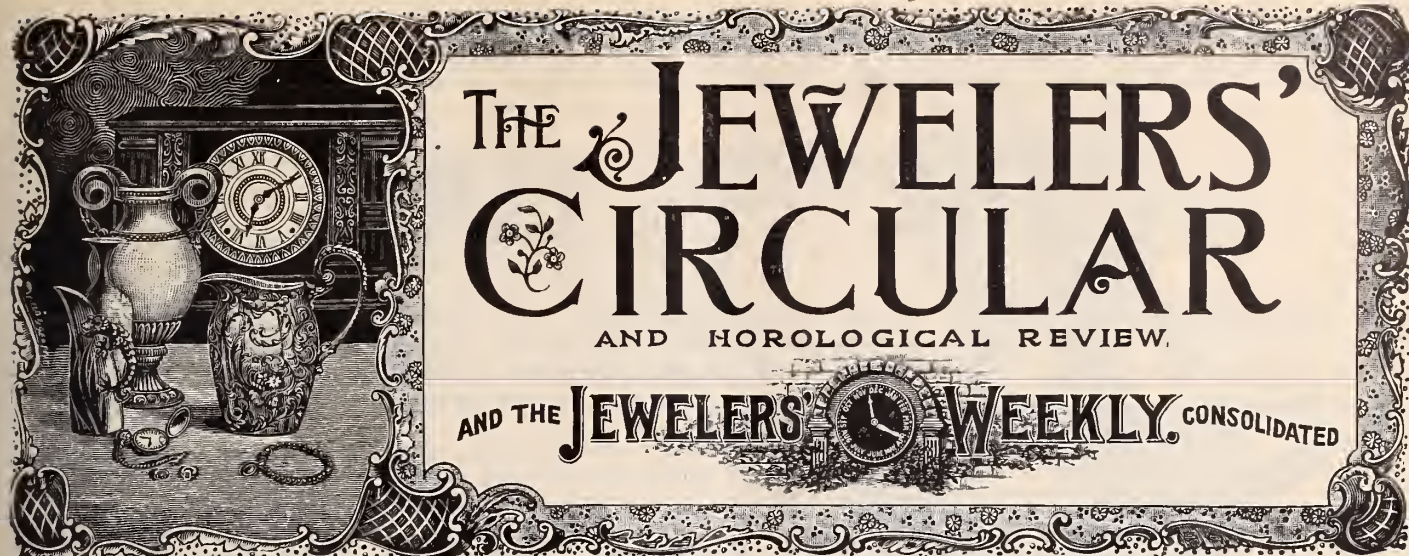
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Entered as second-class matter at the
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32D YEAR.

NEW YORK, WEDNESDAY, JUNE 12, 1901.

VOL. XLII. No. 19.

AMERICAN SILVERSMITHING IN ITS BEST ESTATE.

SOME of the finest pieces of silver-smithing ever turned out in this country are illustrated on this page and on page 7. The silver set and inkstand were presented, May 23, by the members of the Zion congregation, to Mr. and Mrs. John Alexander Dowie at services held at

for all ills. The illustration here hardly does the service justice, as it fails in a measure to show the deep hammered indentations. The general design is well shown. The waiter is 18x28 inches and weighs 136 ounces; the coffee is 11 inches high and 10 inches from tip of spout

olive branch at the top and the word, "Patience," one of the emblems of the faith. The entire set is hand hammered and is regarded by connoisseurs as a remarkable piece of work. The order was placed by the congregation with M. Baz-zett & Co., who awarded the contract to



\$2,000 TEA SET PRESENTED TO MR. AND MRS. JOHN ALEXANDER DOWIE BY THE ZION CONGREGATION.—SEE ALSO PAGE 7.

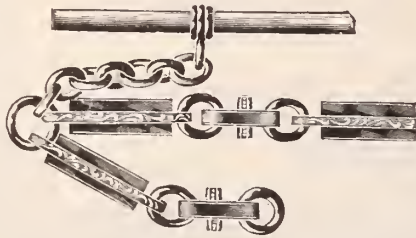
the Zion Tabernacle, Chicago, Ill., on the occasion of their 25th marriage anniversary. Mr. Dowie is the head of the Christian Catholic church, whose name, to-day, is on every one's tongue by reason of the belief of himself and followers in the efficacy of prayer as a cure

to tip of handle; the tea 10 inches high and 10 inches across; the creamer 7x6; the sugar 6 inches high and 8 across, and the slop 4x5 inches. The total weight of the set is 302 ounces. On one side of each piece and at both sides of the waiter is an ornamental scroll panel with a flying dove and

Reed & Barton. It is referred to as the \$2,000 Dowie tea set. The inkstand is valued at \$500. The bottles rest upon a heavy base, 10x16 inches, and the stand complete has a height of six inches. The cut glass bottles are 12 inches in circumference and 4½ inches high. The weight is 115½

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is the most profitable for you to carry this season, because our new **chains**, which are just out, are made of the highest grade of **Rolled-Gold Plate** and are guaranteed by us to wear ten years; if they do not, we give you new chains. The prices are exceedingly attractive.

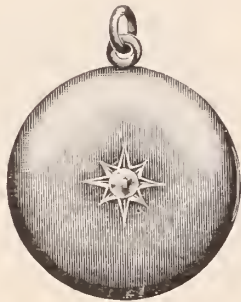
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We are making a new pattern in **Toilet Goods**, the finest we have ever produced. It will be illustrated very soon, or our salesmen will show it to you.

Our new catalogue will soon be ready.



1870. Locket, Gold Plate, Polished.

1871. Locket, Gold Plate, Satin.

1886. Sterling Silver, Turquoise Set.



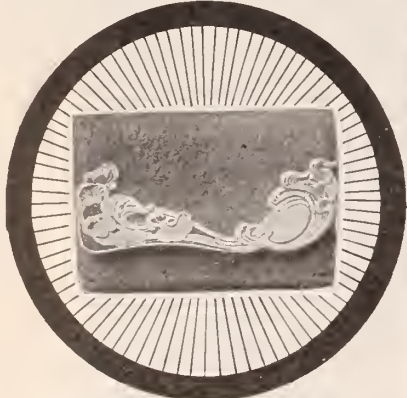
1837. Locket, Engraved Gold Front.

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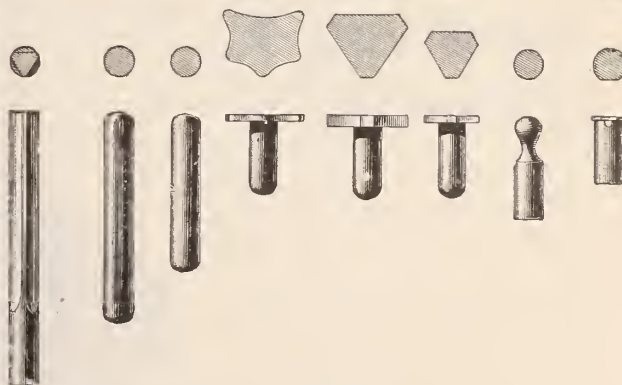
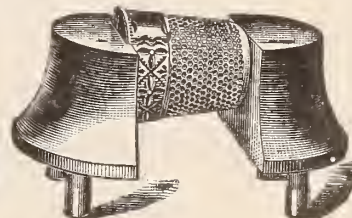
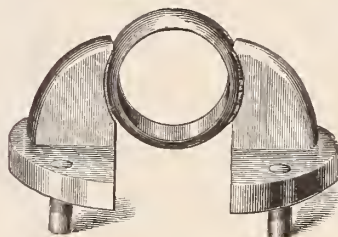
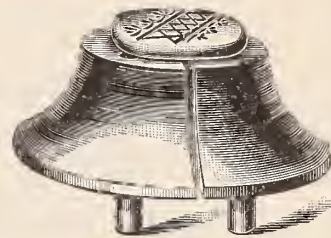
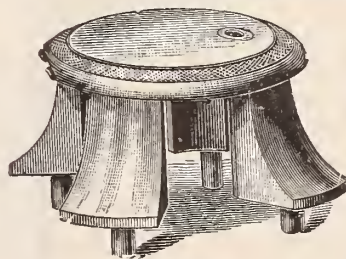
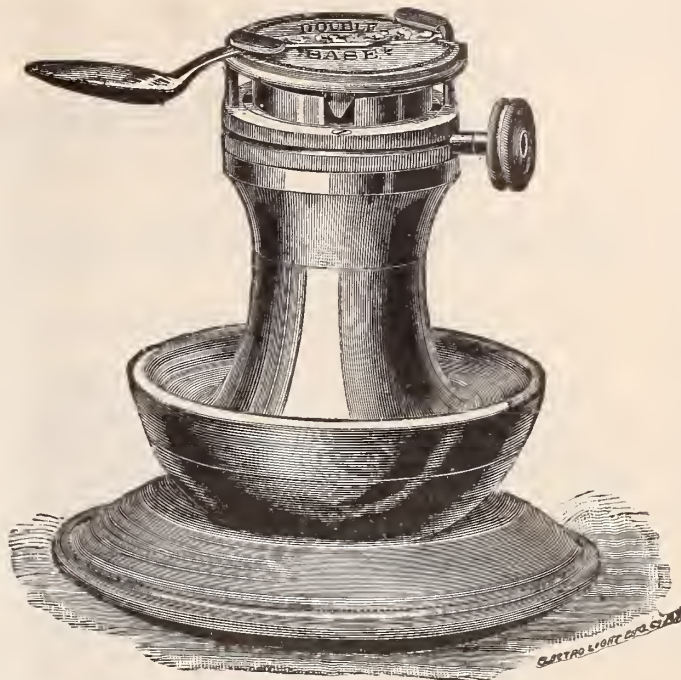
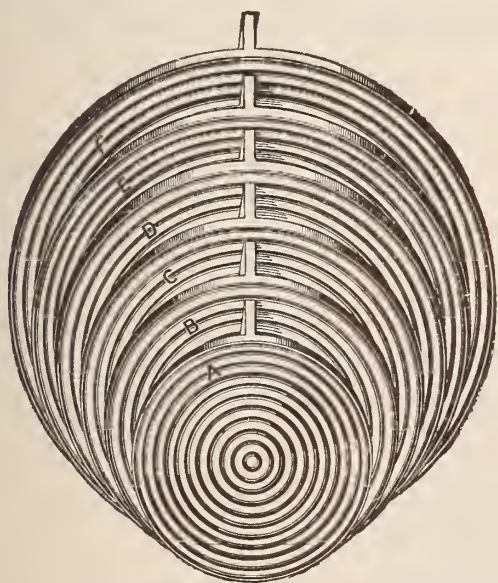
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

\$15.00,

on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee Is Given With Every Block.

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Engraved Rings,
Ladies' Stone Rings,
Mountings,
Chains.**

Diamond Cutters.

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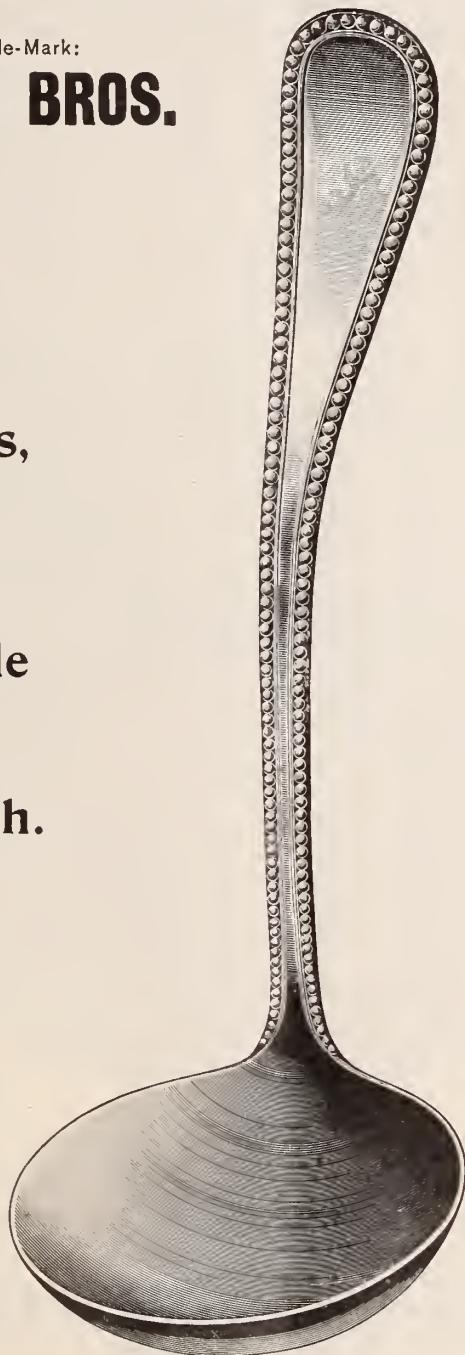
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NEW YORK, 9-13 Maiden Lane.

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ounces. Photographs of Mr. and Mrs. Dowie are shown on the covers. The shield that shows on the front of the base is the official emblem of Zion and is in colored

the lower triangle in white with lettering in gold and blue. A narrow band of gold outlines the shield. The whole is a most unique yet artistic product in the silversmith's art.



\$500 INKSTAND PRESENTED TO MR. AND MRS. JOHN ALEXANDER DOWIE.

enamels, the upper triangle having a white dove on a blue background, the right side a sword and scepter in white on yellow ground, at the left a red cross bordered with white on a yellow ground, and

Removal of Landmark Associated with Baltimore Jewelry Trade.

BALTIMORE, Md., May 28.—The building in which Geary & Weale have for many years conducted a jewelry store,

at the corner of Baltimore and Grant Sts., having been condemned by the Building Inspector, and the firm having moved their business, as already recorded by THE CIRCULAR-WEEKLY, an interesting history is recalled.

The building, which will be replaced, as soon as demolished, by a modern structure, was erected about 130 years ago. It was for many years, from 1773, the home of the *Baltimore American*. This paper was, for nine years, conducted by a woman, who was afterwards post-mistress.

The store was occupied by several businesses until about 1862, when James Gould, watchmaker and jeweler, moved in from his location nearly opposite, and it has been a jewelry store ever since. Mr. Gould had been in business, when he moved, about 25 years, and he sold out, on account of advancing years, in 1868, to Geary & Weale. Mr. Gould had a large clock which he attached to the second story, where it remained a local landmark until a few days ago.

Charles A. Geary and Thomas F. Weale began the watchmaking and jewelry business in 1858. About 15 years later Mr. Geary died and, after about 12 years Mr. Weale associated with him John Hall, who has since carried on the business under the original name.

J. J. Hoffman, St. James, Minn., has sold out.

The best Horse-Timers are

Waltham
Chronographs.

NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from \$50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.

N. H. WHITE & Co.
21 MAIDEN LANE,
NEW YORK.

The "CARMEN" ADJUSTABLE BRACELET.



Warning: The patents (U. S. Patent No. 31,019, Feb. 5, 1901, and 428,447, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, ATTLEBORO, MASS.
Chicago Office, 602 Columbus Memorial Building. New York Office, 200 Broadway.

OUR NEW FALL LINE NOW READY FOR INSPECTION.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Everything pertaining to the shirt waist is of interest just now, and in this line some very taking novelties are found among the sleeve links. The first notable feature is the use of cross matched or unmatched stones. A sapphire and a cat's eye, both cabochon-cut and narrowly rimmed with gold, represent one design. Topazes in contrasting colors, pink and yellow, for instance, make another. Cat's eyes, round and very high topped, are quite prominent in the usual matched buttons. Sapphires are also noticeable in the same shape. In fact, these high, round topped stones appear to be in great favor for sleeve links.

A set of links consists of four scarabs, each cut in a stone of different color, chalcidony, bloodstone, carnelian and agate. Baroque pearls of unlike outline are also a new idea in this article.

Cabochon and high topped round stones appear in goodly number among fine rings, rubies, sapphires and turquoises being the principal gems thus cut; emeralds are of occasional occurrence in this form, but are more often square-cut. Some of these are set in a gold rim; others are held by prong mountings.

A beautiful marquise ruby, framed with a narrow line of brilliants, forms a handsome ring. The marquise is undoubtedly the elegant ring of the day, and diamonds, both white and yellow, are thus shaped and invisibly mounted.

The bracelet is a growing fashion and thus far the flexible ones seem to afford the standard, though of variants there are many. A narrow string of brilliants hinged together side by side presents a handsome example. Heart shaped sapphires separated by a single diamond are another. Links of brilliants, each enclosing a square-cut emerald, furnish a third. Pearls of different hues strung together fascinate with their variety of color. Single chains of gold are spaced off with balls of turquoise, jade or other stones. A string of cabochon turquoise, the long axis of the stones running with the chain, exploits this favorite stone in exceedingly attractive fashion. Watch bracelets are an established style and all sorts of serpent and adjustable or "expanding" bracelets are very much in evidence.

Black enamel, with either pearls or brilliants, more pleasingly fills the place once occupied by jet in mourning jewelry.

A water lily—stems and leaves and bloom—furnishes the *motif* of a charming silver belt clasp in the new art fashion of light and graceful intertwining curves.

Louis designs of fine light tracery and scrollwork remain in favor in collars of brilliants.

Balls pavé with tiny brilliants are a very original notion in sleeve buttons.

ELSIE BEE.

IMPORTERS OF

D I A M O N D S

1840

Randel & Baremore

1866

Randel, Baremore & Co.

Other Precious Stones, and Pearls

**Chester Billings
& Son**

Successors to Randel, Baremore & Billings

New York

58 Nassau Street 29 Maiden Lane

London, E. C., 22 Holborn Viaduct

1880

Randel, Baremore &
Billings

1840

1901

Diamond Jewelry.**Bead Necklaces.**

14K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.

We have an exceptionally handsome line of fine diamond **PENDANTS**, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond **RINGS**, which are now ready for the Fall trade.

MARX & BROD.
Makers of 18k. Diamond Jewelry.
37 and 39 Maiden Lane, NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to Responsible Jewelers.

DIAMONDS.

SAPPHIRES.

EMERALDS.

Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES.

OPALS.

PEARLS.

Attention, Jobbers!

We are the sole **PATENTEES** of the following pins and buttons, both gold and plate: **K.O.T.M., Fraternal Order of Eagles and Plumbers' Union.**



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 7, 1901.

WARNING!

Anyone infringing on above **PATENTS** will be prosecuted to the full extent of the law.

We also carry the **largest line of Emblems**, both in gold and plate, in the United States, our line representing over 10,000 patterns, **Gold Charms, Gold Front Charms, Gold Pins and Buttons and Plated Charms, Pins and Buttons**, which we guarantee are second to none in quality and finish. You will save money by looking our line over before purchasing elsewhere. **The Best Prices, Best Goods and Best Service** given by

E. L. LOGEE & CO.,

235 Eddy Street, - - - Providence, R. I.

Chicago Office, 1017 Champlain Bldg.

C. S. Hungerford represents line in the West.

CORUNDUM GEMS.

BY LEOPOLD CLAREMONT.*

RUBY.

[Continued from page 9, June 5.]

The center of the ruby mining industry of Burmah is the town of Mogok, and the operations of mining extend over an area of upwards of 400 square miles to the eastern bank of the Irrawaddy River. The rubies are found associated with garnet, graphite and spinel in beds of coarse gravel and embedded in more or less crystalline limestone which exists, alternating with gneissic and schistose rocks. By the ever abrading effects of the elements these igneous rocks have become disintegrated, the debris forming the gravel beds lying in the valley below. It is in these gravels that the finest rubies are found, the explanation of which probably lies in the fact that flawed and imperfect stones are unable to withstand the hard wear and tear to which they are subjected by nature. They gradually get chipped and broken up by the constant process of grinding and pulverizing which they are destined to undergo, leaving only the flawless and more perfect stones to survive.

In Siam, the most productive district of rubies is the province of Chantaboon, Bo Wen and Taphan Hin being the principal centers of mining operations. Another locality which produces large quantities of rubies is Krat, in which province the most important mines are situated at Bo Yan and Navong. In the district surrounding Ratnapura, which town is often alluded to as the "City of Gems," and Rakwena, are found the finest rubies in Ceylon. They are found in the detrital deposits of valleys, river beds and mountain torrents, generally as waterworn pebbles and broken fragments. They are always associated with the paler and many colored varieties of corundum, which will claim our attention in due course. The color of the ruby varies very greatly, for although it is characteristically red,

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HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



RINGS

BUFFALO,
N. Y.

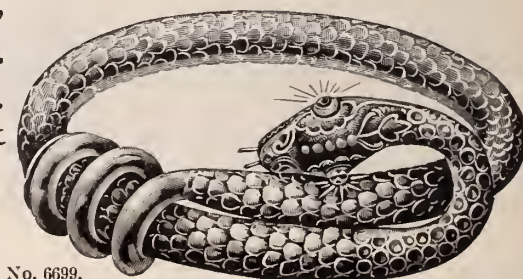
We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

"Alice Nielsen" Serpent Bracelet.

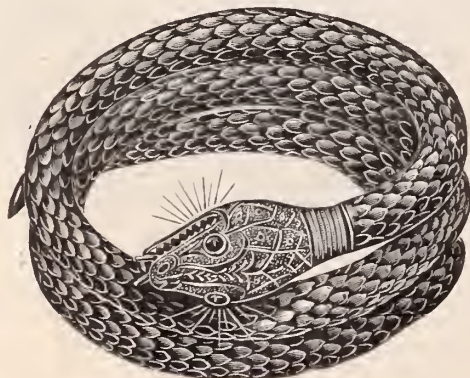
THE FAD OF THE HOUR.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.



No. 6563.

Pioneer Manufacturers of STERLING CHATELAIN BAGS AND PURSES,

All Styles
of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS.

YOU ARE THE MAN WHO WILL FIND IT TO HIS BEST INTERESTS TO HANDLE AND PUSH BIGNEY'S CHAINS



S. O. BIGNEY & CO. MAKERS OF **HIGH-GRADE GOLD-FILLED CHAINS,**

ATTLEBORO, MASS.

NEW YORK OFFICE, 3 MAIDEN LANE.

Turquoise Sash Brooches.

Illustrations
1/8 size.

Send for Selection
of Latest
Novelties.

**Turquoise
Sash
Brooches,
"L'Aiglon"
Silk Fobs,
Alice
Nielsen
Serpent,
Carmen
and Melba
Bracelets,
Serpent
Barrettes,
Bag Tops,
Fish-Scale
Purses,
Walnut
Toilet
Cases,
Walnut
Coin
Holders.**

A one-cent postal
brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.



there are innumerable different shades and degrees of depth of color in which it occurs. The tone of color, which is the most rare, and which is, consequently, the most sought after by connoisseurs in precious stones, is termed "the pigeon blood" ruby from its resemblance to the scarlet blood of a recently killed pigeon.

The rubies which come from Burmah more nearly approach to this desired color than those from any other country and, consequently, they are proportionately of greater value, for it is only in rare and isolated cases that a gem of the true color is brought to light. Siamese rubies are generally much darker than the Burmese stones, and have a tendency toward being purplish and puce in appearance. Although very occasionally a Siamese stone is found the color of which may be compared with the rubies of Burmah, the majority of rubies from Siam are unsatisfactory from a marketable point of view.

Ceylon rubies are different altogether from the rubies of either Burmah or Siam. They are very limpid in brilliancy and pale in color, possessing all the qualities of most beautiful and attractive gems, yet they do not rank among rubies of fine quality. The actual cause of the flame red color of the ruby has been the object of a great deal of most interesting investigation by some of the greatest scientists of the day. Although it is believed that the many varieties of corundum derive their color from the presence of most minute quantities of different metallic salts, it has comparatively recently been discovered that the real cause of the color of the ruby is still unknown. The ab-

sence of any salt of chromium, which was formerly suspected of causing the red hue in ruby, has been conclusively proved by the most careful chemical analysis, and endorsed by the still more delicate method of spectrum analysis. When oxide of aluminium is inserted into a partially exhausted glass bulb and exposed to the action of a high tension electric current, it flashes with a lovely crimson glow, and it has been demonstrated under similar conditions that ruby itself will give precisely the same result. Moreover, if to the oxide of aluminium be added some oxide of chromium, the glow will not be produced.

If the light naturally transmitted (through absorption) by the ruby be examined by the spectroscope, it gives the same bands which are characteristic of the phosphorescent glow, which comes from the oxide of aluminium in the vacuum tube. Another curious fact is that white oxide of aluminium, when exposed to electrical bombardment for a long time, gradually alters to a pinkish hue.

(To be continued.)

Down in the West Bottoms, at 1616 W. 9th St., is an attractive appearing jewelry store owned by Joseph A. Wilson, a colored man, who is a graduate of the Chicago Watchmakers' Institute and a thorough master of his trade. Mr. Wilson was born on the island of Barbadoes, British West Indies, and graduated with high honors. He is a successful jeweler, having built up a good business. All classes of people patronize him for the superiority of his work.—Kansas City Journal.

TRADE **1835·R·WALLACE** MARK

R·WALLACE·&·SONS·M'F'G·CO

SILVERSMITHS,

WALLINGFORD·CONN·

"1835—R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE
"ANJOU"

Factories—WALLINGFORD, CONN.

BRANCHES

226 5th Ave., NEW YORK—131 Wabash Ave., CHICAGO
120 Sutter St., S.F.—63 Basinghall St., LONDON, E.C.

THE
"STUART"

Eastward Ho!

BUYERS COMING TO THE EAST FOR SALABLE,
UP-TO-DATE LINES WILL FIND THE

REGNELL, BIGNEY & CO. LINE

AS EVER, FULL OF "GREAT GOODS."

WHAT THE CINCINNATI "SOUTHERN TRADE RECORD"
SAYS OF THE REGNELL, BIGNEY & CO. LINE.

OUR ACCURACY CONFIRMED.

A Former Recommendation Again Proven.
—The Best Jewelry.

A number of months ago we received many inquiries in which we were asked to recommend the best jewelry, and to state where same could be obtained. We fully realized the importance of the subject and the confidence which would be reposed in our answer. *We made a careful and thorough investigation locally, also referred the matter to our representatives in all of the principal cities, and found that the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., was conceded to be the best. We made editorial commendation accordingly.*

Only recently we received many similar inquiries from other of our readers, and to verify the correctness of our former recommendation, we placed the matter in the hands of others of our reporters and investigators who knew nothing of our former indorsement, and after the most exhaustive research they also have reported in favor of the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., which proves conclusively that this jewelry is doubly worthy of adoption and use, and also that the trained reporters of the *Record* never do anything by halves.

The members of this company are well known for their business tact and enterprise, as well as sterling integrity, and their standing commercially is of the highest order. They owe the great success of their business to their prompt and careful attention to orders, courteous treatment to customers, and the perfect reliability of their jewelry. By their honest endeavors to make nothing but the best, they have built up a reputation second to none in the country.



SOME OF THE ITEMS OF THE LINE:

BROOCH PINS,	HAT PINS,	CHAIN BRACELETS,
CUFF PINS,	CHAIN PIN SETS,	BELT FASTENERS,
BELT PINS,	SASH PINS,	BARRETTES,
TIE PINS,	BUCKLES,	MANICURE SETS,
GENERAL LINE OF HOLIDAY NOVELTIES.		

We are adding to our productions a

LINE OF ROLLED-PLATE VEST CHAINS

which we guarantee will be equal to any in the market, prices considered. The trade knows our guarantee is as good as our bond and you will make no mistake in asking to see and in thoroughly examining the line.

We are continually adding new goods, so it will be to your interest to always inspect the line when our representatives call.

REGNELL, BIGNEY & CO., Manufacturing Jewelers, **Attleboro, Mass.**

NEW YORK OFFICE:
37 Maiden Lane.

CHICAGO OFFICE:
120 State St.

SAN FRANCISCO:
Room 61, Crocker Bldg.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS TROPHIES FOR SUMMER SPORTS.

BEST LINE IN THE MARKET.



Ino. W. Reddall & Co.,

NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; Louis B. Cummings, Representative.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE **TRADE ONLY.**

860 Broadway,

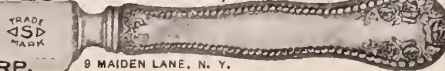
UNION SQUARE,

NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.



8 MAIDEN LANE, N. Y.

Payments Within Four Months of Filing Bankruptcy Petition.

WASHINGTON, D. C., June 5.—A final decision has been rendered by the United States Supreme Court in the case of Carson, Pirie, Scott & Co. vs. the Chicago Title and Trust Co., affirming the action of the court below in declaring that payments made in the ordinary course of business within four months prior to the filing of a petition in bankruptcy by a debtor insolvent at the time of paying must be surrendered before the recipient can prove his claim to any share in the bankrupt's estate, even though at the time of payment he had every reason to suppose the debtor to be entirely solvent.

This case involved the interpretation of Section 57g of the Federal bankruptcy act, which has been the subject of so much litigation during the past year, and which the courts below, in different jurisdictions, have variously interpreted. The decision of the Supreme Court, holding such payments to be preferences, will undoubtedly operate to expedite amendatory legislation when Congress meets, and this section will probably be recast, so that its provisions may not hereafter seriously interfere with the ordinary course of business.

Ezra F. Bowman's Business Will Be Continued by His Sons.

LANCASTER, Pa., June 7.—The business of the late Ezra F. Bowman, manager, who died, May 7, will be continued by his sons, John J. and Charles Ezra Bowman, under the firm name of Ezra F. Bowman's Sons. They have been closely identified with the business for a number of years, in responsible charge of details of management, and have been credited with a share in its development.

In a notice to the trade, giving the above information, reference is made to a remark of the late Mr. Bowman, which was recorded in THE CIRCULAR-WEEKLY at the time of his death. Referring to his oldest son's ability as a watchmaker, Mr. Bowman often stated that he was "better than I ever was."

It is further announced that the new firm intend to carry forward the policy which he inaugurated and the projects which he had in mind. All heads of departments continue in their respective charges, and the entire organization will remain intact. The service will be improved wherever it is possible, and the increased favor of the trade will be invited by the increased effort to deserve it.

Death of Thomas Pearson.

SPRINGFIELD, Mass., June 4.—Thomas Pearson died suddenly of apoplexy, yesterday, aged 82 years. Mr. Pearson was a native of Haverhill, where a considerable portion of his life was passed, though for a number of years he was engaged in the manufacture of solid silver ware at Portland, Me., from which business he retired and since he had not been in business. He served nine months in the Civil War. Funeral services were held to-day.

BUSINESS INTEGRITY

A business man's word should be as good as his bond.

If he says he does not sell his goods outside of the legitimate trade the fact is easily proved.

GORHAM SILVER is not found in the Dry Goods Stores. They can not buy it. Our business is with Jewelers. We believe they best represent the kind of business we have always done, and are the best judges of the kind of wares we make.

It is the Jeweler's business to see that his stock is not depreciated in value by cheap bargain sale competition. Nothing so quickly destroys a claim for exclusiveness as to have your Silverware made common in Department Stores.

Buyers of judgment and taste look to the Jewelers for the most artistic designs and the best workmanship. The Jeweler should know what he is selling.

GORHAM SILVER received the GRAND PRIX at Paris, the highest possible award, because it represents the World's best work in Silversmithing.

GORHAM SILVER costs no more than any other. A stock of it insures you against Dry Goods competition.

TRADE MARK



STERLING

925-1000 FINE

GORHAM MFG. CO.

SILVERSMITHS
Broadway & 19th Street, N. Y.

BRANCHES

NEW YORK

21-23 Maiden Lane

CHICAGO

131-137 Wabash Ave.

SAN FRANCISCO

118-120 Sutter St.

WORKS, PROVIDENCE AND NEW YORK

Death of Henry P. Hansell.

PHILADELPHIA, Pa., June 7.—Henry P. Hansell, widely known to the trade of this city and Chicago, died, early yesterday morning, at his home, 130 E. Washington Lane, Germantown, after a lingering illness. Mr. Hansell, at the time of his death, which has long been expected, was a salesman under William P. Sackett, of Wanamaker's jewelry department. For over 25 years he was a retail jeweler in Chicago, Ill. At one time, many years ago, he was engaged in business with his uncle, a Mr. Hansell, who occupied the building at 906 Chestnut St., as a manufacturer of gold watch cases. It was after the death of his uncle and the dissolution of that business that Mr. Hansell, having inherited an estate popularly believed to be worth over a quarter of a million dollars, went to Chicago and started in business for himself. Here he for a time prospered, but eventually is said to have lost his fortune, speculating in wheat. Three years ago he returned to Philadelphia, his native city, and entered the employ of Wanamaker's.

Deceased was a member of Lincoln Park Lodge No. 611, A. F. & A. M., Chicago, Ill., a member of the Philadelphia Jewelers' Club and various other prominent organizations. He was twice married and is survived by his second wife and by children of his first wife residing in Chicago. The funeral services will be held, to-morrow, from his late residence in Germantown, at 3 o'clock. Interment will be made under impressive Masonic

ceremonies under the auspices of Welcome Lodge (No. 452, of this city, and under the direction of John C. Varwig, P. M., jewelry case manufacturer at 906 Chestnut St. and a life long friend of Mr. Hansell. The services will also be attended by jewelers of this city and by a delegation from Wanamaker's store.

In speaking, to-day, to a CIRCULAR-WEEKLY correspondent, Mr. Varwig paid a high tribute to his old friend. "He was one of the most cultured gentlemen of my acquaintance," said he, "and at one time was regarded as one of the handsomest men in the trade, with a splendid physique and always faultlessly dressed in clothes of the most fashionable cut and workmanship. He was a fluent conversationalist, affable, courteous and companionable. He was the staunchest sort of a friend and a man who respected himself and commanded the respect and esteem of all with whom he came in contact. His loss will be greatly deplored throughout the trade."

The Assailant of Jeweler L. C. Phillips Shot by the Police.

INDIANAPOLIS, Ind., June 8.—Sherman Schum, charged with shooting L. C. Phillips, jeweler, Carbon, Ind., was shot, June 4, just outside of Rockville, Ind., while resisting arrest. He started to run, whereupon he was shot, the bullet entering his left shoulder and coming out near the heart. The wounded man was brought to Rockville and given surgical care, but he is likely to die.

Schum is a maker of splint bottom chairs

and travels from place to place. A few weeks ago THE CIRCULAR-WEEKLY contained an account of the shooting of Mr. Phillips as he was returning, on a bicycle, late at night, from a neighboring town. He passed Schum's and a savage dog attacked him. Mr. Phillips shot the dog and in turn was fired upon by Schum, to his very serious injury. Schum and family suddenly decamped, but the authorities kept a sharp lookout and he was finally located.

Looking for Jewelers with \$75; He Was Stopped by the Police.

BALTIMORE, Md., June 5.—The police broke up an old game, quite often worked in large cities, last week, and the man who was working it was driven from town. A man who represented himself to be Charles Moulton, 45 years old, and advertised in Baltimore newspapers for a man to take charge of a jewelry store in Boston, Mass., was suspected of being crooked by Acting Captain of Detectives Seibold and he sent Detectives Pohler and Coughlin to the Howard house, where the man was stopping, to make an investigation. They applied for the position and say the man told them the firm he represented was worth \$275,000 and that to secure the place one of them would have to deposit \$75 security for 60 days. Then they took him to detective headquarters. He was told that five men were serving penitentiary sentences for such work as he was trying to do. The man said he never attempted it before and would not again.

For Bashful Beaux. A Paradoxical, Pithy, Palpitation Producer. A Serious Fun-Making Novelty.

The Proposal Bone.

A Rejuvenated Custom Bound to Be the Rage.

This New Novelty

will not be delivered until June 15th. Send in your order at once so as to insure its delivery with our first shipment. Don't delay. This novelty will be in demand.

Made in Brooches, Stick Pins, Hat Pins, Cuff Buttons, Watch Charms and Lapel Buttons. Send for circular.

Ask your jobber for them, or send to us and we will see that you get them.

**WE WARN THE TRADE**

that this novelty is fully protected by patent and copyright. Any one infringing will be prosecuted to the fullest extent of the law.

THE PROPOSAL BONE MFG. CO.

Each Proposal Bone is mounted on a handsomely engraved card same as cut.

BROOCH PRICES.

No. 350. Sterling Silver Roman, -	per dozen \$4.50	No. 225. Roll Plate, Bright Gold, -	per dozen \$2.00
No. 375. Sterling Silver Satin, -	" " 4.50	No. 250. Roll Plate, Roman Gold, -	" " 2.00
No. 275. Roll Plate, Satin Silver	-	per dozen \$2.00	

PROPOSAL BONE MANUFACTURING CO.,
68 NASSAU STREET, Patentees, Copyrighters and Manufacturers. NEW YORK CITY.

Death of George E. O. Chace.

NEWARK, N. J., June 5.—George E. O. Chace, a well known manufacturer of watchmaking machinery and a prominent merchant of this city, died, yesterday, at his home, 56 Park Pl., after a long illness. His condition grew critical, a few days ago, and he rapidly sank until death occurred, yesterday morning. Mr. Chace had been in the machinery business and engaged in the manufacture of machinery for watch tool making for over two decades, during which time he had been a member of the firms of Sloan & Chace and Sloan & Chace Mfg. Co.

The deceased was a native of New York, having been born in that State, April 29, 1835. Over 20 years ago he engaged in his late business in this city in partnership with A. K. Sloan. Few men had the knowledge Mr. Chace possessed in relation to fine and delicate machinery and the firm's business in this class of work proved very successful. Charles Sloan was also connected with the concern, as manager, though Mr. Chace, since the starting of the business, was the practical man. The business was incorporated, about five years ago, under the style of Sloan & Chace Mfg. Co., and Mr. Chace became one of the officers.

Among his friends and associates the deceased was widely known as a lover of true sportsmanship, particularly of aquatic. He had served as commodore at annual regattas and represented the Atlanta Boat Club, of New York. He was a member of the Triton Boat Club, Newark Athletic Club, Essex Club and several other organizations. The deceased was unmarried and had no relatives in Newark.

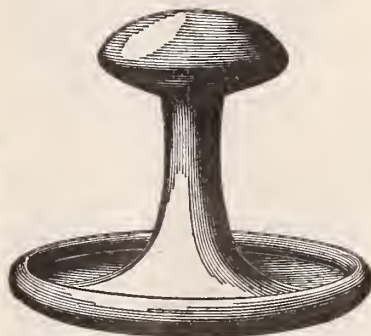
Death of Mrs. A. L. Dennison.

WALTHAM, Mass., June 5.—News was received at the office of the American Waltham Watch Co., yesterday, of the death, in England, of the widow of the late Aaron L. Dennison, who was well known as the "Father of American watchmaking." Mr. Dennison came to reside in Waltham in 1854, at the time of the completion and occupancy of the original watch factory buildings. He brought with him his wife and an infant son about a month old. They lived in the "old farm house" on the corner of Adams and Cherry Sts. for several years and, in 1864, Mr. Dennison went to Europe and was for many years, and until his death, in January, 1895, engaged in the manufacture of watch cases in Birmingham, Eng. His business was continued by his son, Franklin Dennison. It is a singular fact that his son should, to-day, be on a visit to the scenes of his childhood and here receive the news of his mother's death. She was nearly 90 years old and, while her faculties had failed, she was free from any physical suffering.

George E. Hooper & Co., auctioneers, Jewelers building, Boston, Mass., are holding a sale for F. H. & F. E. Burr, Barre, Vt. Owing to ill health F. H. Burr intends to retire from the firm, the business to be continued under the style of F. E. Burr & Co.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.



SOME OF THE JEWELS WORN BY THE OFFICERS OF THE
KNIGHTS TEMPLARS OF PENNSYLVANIA, AT
ANNUAL CONCLAVE, MAY 27-30.

Remarkable Masonic Jewels.

A NOTABLE feature of the Annual Conclave, held by the Grand Commandery of the Knights Templars of Pennsylvania, at Reading, May 27-30, was the set of 15 Grand Commandery jewels, which were worn for the first time by the Grand Officers. These jewels were designed and made by J. E. Caldwell & Co., Philadelphia, under the personal direction of B. Frank Siegert, manager of the Masonic department of that firm. The jewels are of 18 karat gold, of rose color and all have at the upper part the coat of arms of Pennsylvania beautifully modeled in relief, hand-chased and enameled in colors. Below the arms the several stations of the wearers are represented in diamonds, that of the Grand Commander containing over 100 stones of the choicest water. This set of Knights Templars' jewels, as a whole, is said to be the handsomest owned by any Grand Commandery in the United States. The Grand Commander's jewel was presented, May 29, to R. E. Sir Thomas F. Penman, who had been elected to that office, the presentation being made by the retiring Grand Commander, R. E. Sir Adam H. Schmehl, at the installation of the officers, which took place at the Academy of Music, Reading.

Luckhardt Jewelry Store, with New Owner, May Change Hard Luck.

JOHNSTOWN, Pa., June 5.—Louis Luckhardt has taken possession of the jewelry store formerly owned by his sister-in-law, Mrs. Rosa Young Luckhardt, having purchased it for a price not made public. The store was established, in 1853, by Louis Luckhardt, Sr., who was drowned in the flood of 1889. After the flood Adolph W. Luckhardt had charge of the store. He was killed in August, 1897, by jumping from a passenger train near New York, and since that time Mrs. Luckhardt has conducted the store.

Rochester Optical Club Elect Officers for Coming Year.

ROCHESTER, N. Y., June 5.—At the annual election of officers of the Rochester Optical Club, the following were elected: President, George K. Bausch; vice-president, B. B. Clark; secretary, H. M. Bestor; treasurer, W. W. Bissell; executive committee, Rudolph Schmidt, Henry C. Mielke, Parry Newman, L. T. Mincer, W. J. Morse.

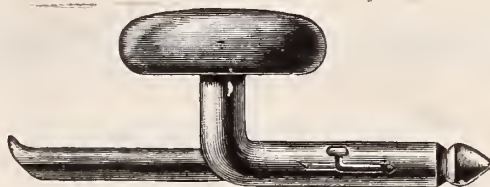
Death of Joseph Urbani.

VANDALIA, Ill., June 5.—Joseph Urbani died, June 2, of Bright's disease, after a lingering illness, aged 63 years. He came from Zurich, Germany, in 1858, locating in New York. He came to Vandalia 25 years ago and engaged in the jewelry business. The funeral took place from the Catholic church, yesterday afternoon.

The store of E. L. Young, Irwin, Pa., has been closed by the Sheriff on a suit brought by Gus A. Spies, of Charleroi. The latter had sold out to Young and held a note given for part payment of the business.

ABOUT TRADE-MARKS.

Have you, the Retail Jeweler, ever stopped to think why reputable gold jewelry manufacturers go to the expense and trouble to stamp a Trade-Mark on all their goods? It is not that the manufacturers may readily recognize their own output, but to help you, the buyer, from being imposed upon and persuaded to buy goods sailing under false colors regarding quality and construction.



Our trade-mark on the Larter Stud is stamped thus.

Upon the barrel of every Larter Shirt Stud is stamped a fac-simile of the stud itself, which is our trade-mark, and this will prevent you from being persuaded into buying shirt studs under the term "just as good." There is no "just as good;" the Larter Shirt Stud is in a class by itself, fitting either buttonhole, eyelet-hole, or a combination of the two.

*We carry the largest stock of
shirt studs in the United States.*

Larter, Elcox & Co.,
21 & 23 Maiden Lane,
New York.

Wm. S. Hedges & Co.,

IMPORTERS OF

DIAMONDS,

Other **Precious Stones and Pearls,**

HAVE REMOVED from 170 Broadway to

171 BROADWAY

(BENEDICT BUILDING),

NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and **POLISHER** FOR THE TRADE.Rough Recutting, Repairing and
Matching a Specialty.

The Cutting of a Turquoise Matrix Weighing 1,500 Karats.

DENVER, Col., June 8.—George Bell, lapidary, is cutting for Dr. George Hamilton, of La Jara, a matrix turquoise weighing 1,500 karats. Dr. Hamilton brought in the stone from his newly discovered mine, a mile and a half west of the Rio Grande river, and near the New Mexican line, in the San Luis valley. The mine was worked long ago and when it was rediscovered, a few months ago, the stone hammers and axes and deer horn pick axes of the savage workmen were found in numbers. The mine is on the side of a hill and the ancient workers had burrowed for 300 feet across and 100 feet up hill. They filled in the workings before they left and it was only by accident that the mine was found again.

Dr. Hamilton will now develop the mine by modern methods and he believes it will pay. He brought to Denver, along with his big block of turquoise, a bag full of smaller pieces of the blue stone. The big block is in a brown matrix, but most of the stone is found in a white matrix, which Prof. R. N. Hartman, of the Colorado State School of Mines, says is hydrated silicate of aluminium. As long as the present rage for matrix turquoise persists Dr. Hamilton is sure to have a paying mine.

Proceedings of The Jewelers' League.

The regular monthly meeting of the executive committee of The Jewelers' League was held at The League office, on Friday, June 7. There were present Vice-presidents Fessenden, Karsch, Street and Greason, Chairman Van Deventer, Messrs. Wormser, Bliss and Secretary L. Stevens, Jr.

Four requests for change of beneficiary were received and, upon motion, granted, and the following applicants were admitted to membership: E. G. H. Schenck, West Orange, N. J., recommended by S. C. Scott and L. A. Miller; A. E. Winegard, Rutherford, N. J., recommended by Frank M. Welch and L. A. Miller; F. E. Spencer, Sag Harbor, N. Y., recommended by C. W. Butts and G. H. Gerecke; J. L. Warner, Roselle, N. J., recommended by H. R. Benedict and L. A. Miller; C. L. Mann, Pensacola, Fla., recommended by Morris Lissauer and P. Lindenstruth; A. Meyer, New York, recommended by L. Stevens, Jr., and L. A. Miller; A. L. Kroeber, New York, recommended by F. Kroeber and L. A. Miller.

The next meeting will be held July 5, 1901.

The stock in trade and all the property connected with the business of the estate of C. C. Shaver, Utica, N. Y., have been sold at private sale and at auction, and the business is now closed out entirely.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

Pawnbroker Steiner Has No Case Against Jeweler George J. Busch.

NEWARK, N. J., June 5.—The suit for \$10,000, brought in the Circuit Court by Abraham Steiner, pawnbroker, against George J. Busch, jeweler, was dismissed, yesterday, by Judge Swayze.

The suit arose over the pawnbroker's arrest on a charge of grand larceny, made by the jeweler, and the damages were asked for on the ground of malicious prosecution.

According to the plaintiff, he was visited, about May 5, 1899, by Max Stadler, who presented a diamond ring, on which Stadler secured a loan of \$135. During the following July the pawnbroker received a call from a lawyer representing Busch. As the pawnbroker refused to give up the ring Steiner was arrested on a complaint of grand larceny. The result was that Steiner was held for examination in the First Criminal Court and then held to await the action of the last September Grand Jury. That body refused to indict and the pawnbroker was discharged. He then brought this action for damages and the suit was tried, yesterday.

After the plaintiff's testimony had been taken Busch's counsel asked for a nonsuit on the general ground that the plaintiff had not proven any malice. The judge agreed with these views and threw the case out of court.

Jewelry Man Gets Into Trouble Through Sending Threatening Letters.

BOSTON, Mass., June 8.—Charles S. Davis, of 160 W. 23d St., New York, was arrested, Thursday noon, on complaint of Edward D. Emerson, 166 Devonshire St., this city. Davis was at one time in the employ of a Philadelphia jewelry firm and, until recently, was in the employ of a Boston instalment house.

According to the police, Davis had sent threatening letters to Emerson, demanding money from the latter. On Wednesday, Emerson received a letter demanding that he meet Davis in Post Office Sq. and pay him \$200, the alternative being that he would be "shot like a mad dog if he did not." Emerson did not keep the appointment, but three of Chief Watts's inspectors did and Davis was arrested, a loaded 32-caliber revolver being found in one of his pockets.

Emerson says that he and Davis each received \$25,000, some years ago, as their share in an estate in New York. Davis, who, by the way, is a cousin of Emerson, ran through his property, according to Emerson, and had borrowed from Emerson \$800 in all. The latter finally stopped advancing money to his relative and then the threatening letters began to arrive.

In court, Thursday afternoon, Davis was held in \$1,000 for his appearance before the Superior Court.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS,**OTHER PRECIOUS STONES,****PEARLS, ETC.**

MAKERS OF

**FINE
DIAMOND
JEWELRY.****26 Maiden Lane**

(Southwest Corner Nassau Street).

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

*William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.***KLEINSCHMIDT, HOWLAND & Co.***Pearl Merchants.**We make a specialty of importing***FINE, FANCY AND RARE GEMS:***Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.**189 Broadway, New York.***Fliassof Bros. & Co.**IMPORTERS
AND
JOBBER OF**DIAMONDS
WATCHES
JEWELRY**9-11-13 MAIDEN LANE,
NEW YORK.62-64 STATE STREET,
ALBANY, N. Y.

Death of Andrew B. Schreuder.

SYRACUSE, N. Y., June 6.—Andrew B. Schreuder, the well known silversmith, died at midnight, last Tuesday night, at his home, 1032 S. Salina St. For the last five years he has been incapacitated from active business, and during that time he had borne his illness with rare fortitude. For half a century Mr. Schreuder had been actively engaged in business in Syracuse and possessed a host of friends, who will regret to learn of his death. For many years he was a member of the First Baptist Church, occupying the position of deacon, and was also a trustee. For several years he was church clerk, and prior to his illness was one of the most active members of the congregation.

Mr. Schreuder was born at Bergen, Norway, on Sept. 11, 1828. He learned the trade of a jeweler and silversmith under the eye of his father, and in 1849 came to this country in order to perfect himself in his profession, intending to return to his native land after a few years, but his plans were changed and he decided to remain in this country. After a short stay in Utica, he came to this city, where he entered the employ of Norton, Seymour & Co. This silversmithing establishment is still conducted by the Joseph Seymour Mfg. Co., in Montgomery St. Mr. Schreuder then went into partnership with Frank Bunnell, under the firm name of Bunnell & Schreuder, in the old Cheney block, in E. Genesee St. Later he entered into partnership with David Hotchkiss, under the firm name of Hotchkiss & Schreuder, in Railroad St. After a few years Mr. Hotchkiss retired,

and Mr. Schreuder then conducted the business alone, being engaged in the manufacture of silver ware, having a trade throughout the country. Five years ago, on account of failing health, he retired.

Mr. Schreuder is survived by his widow and two sons and two daughters, Mrs. W. C. P. Rhoades, of Brooklyn; Mrs. Lena J. Rankin, of Akron, O.; Otto P. Schreuder, of Boston, and Andrew M. Schreuder, of Cienfuegos, Cuba.

The funeral was held at the First Baptist Church, at 2 P.M., on Friday, the Rev. W. H. Sherwood, of Rondout, a former pastor of the First Baptist Church, and the Rev. C. A. Fulton officiating. The bearers were the deacons of the First Baptist Church, namely: W. D. Burrell, Nelson Gilbert, C. A. Baird, E. B. Wright, O. C. West, J. E. Blant, G. R. Crocker and Charles E. Downer. Burial was made in Oakwood cemetery.

Mr. Kronholtz Wins His Bracelet Suit—A Description of the Ornament.

STAMFORD, Conn., June 4.—Judgment has been given by Judge Downs, of the City Court, in favor of S. Kronholtz, for \$9 and costs in his suit against Mrs. Bailey, of Darien. Mr. Kronholtz sued for \$25 and costs. The action was based upon the defendant's refusal to pay for the repair of a certain bracelet, claimed to be worth \$1,500, which has lately received a lot of free advertising. The defendant put in a counter claim for \$100, alleging that enamel on the bracelet was chipped. The

Court disallows the counter claim. The result of the suit is a distinct victory for Mr. Kronholtz.

Although some doubt has been expressed as to the correctness of the claim, it is said that this bracelet is one of the most beautiful, unique and historic bracelets in this country. Its history, says the *Hartford Telegram*, can be traced back over 100 years, when it was the property of Louise, Duchess of Savoy, a member of the royal family of Italy. The ornament was brought to this country a dozen years ago and became the property of a Boston millionaire of the name of Bull, who afterward became financially embarrassed and disposed of it for \$5,000. It was sold later to a friend of Mrs. Bailey and she afterward secured possession of it. On one occasion she was offered \$3,000 for it and several times has declined \$2,500.

In design the bracelet is a narrow gold band of filigree work, having a miniature of the Duchess in blue and white enamel on the place intended to be worn outside, surrounded by 38 small diamonds. The miniature when raised discloses under it a watch about the size of a 10 cent piece.

The new "Mayflower" pattern, made by Factory H of the International Silver Co., known as the "Anchor brand Rogers," makes its appearance this week. It is a very pretty beaded edge pattern and very effective. The name "Mayflower" is derived from the floral decoration at the tip of the handle.

PEARLS.

The Dealer's Side Of the Question.

Where the dealer can find the largest and best assortments, there can he make the best selections. Where he can find the best understanding of his needs—an understanding born of wide experience—there can he purchase most safely.

Both the right assortments of goods and the right understanding of his needs he will find here.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Death of a Pioneer Canadian Jeweler, Matthew T. Cain.

TORONTO, Can., June 5.—Matthew T. Cain, an old and highly esteemed citizen of Toronto and one of the pioneers of the retail jewelry trade, died, on Saturday, June 1, at the residence of his sister, Mrs. W. H. Ellis, 583 Sherborne St., at the age of 87 years. His health had been failing for some time, but he had only been seriously ill for about two weeks before his death.

Mr. Cain was a native of Castletown, Isle of Man, and came to Canada 52 years ago, settling in Toronto, where he embarked in business in partnership with J. E. Ellis. He remained an active member of the firm which his energy and business capacity did much to build up, until it was reorganized as a joint stock company, nine years since, with the title of the J. E. Ellis Co. He then retired from business life, but retained a large interest in the concern.

Mr. Cain was one of the oldest members of the Sherborne Street Methodist Church. He was a bachelor and resided with his sister, Mrs. W. H. Ellis. P. W. Ellis and M. C. Ellis, of P. W. Ellis & Co., are nephews of the deceased.

Systematic Search for Pearls to Be Instituted in the Platte River, Nebraska.

OMAHA, Neb., June 5.—For years there has been a belief that pearls might be found in the rivers of Nebraska, but while one was discovered now and then, no systematic attempt to hunt for them was made. This month, however, R. C. Nesmith, Smithville, Tenn., has written west asking for the addresses of men who can be engaged to hunt for pearls in the Platte river. He states in his letter that he found a number of pearls in the Platte, a year ago, and that he will engage in the pearl fishing business on an extensive scale this Summer, if a sufficient number of men can be secured to assist him. The pearls were found near the Wyoming-Nebraska line. Now that the industry has proven profitable in the Mississippi, hope is revived that fortunes may be made in the same manner in Nebraska.

W. O. Blase has removed from Binghamton, N. Y., to Beaumont, Tex.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.

Tel. No., 662 Cort'l't. **GOODFRIEND BROS.,**
9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

Importers of
Precious
and
Imitation
Stones.

Heller & Son

JEWELERS'
COURT,
51 MAIDEN
LANE, NEW
YORK.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

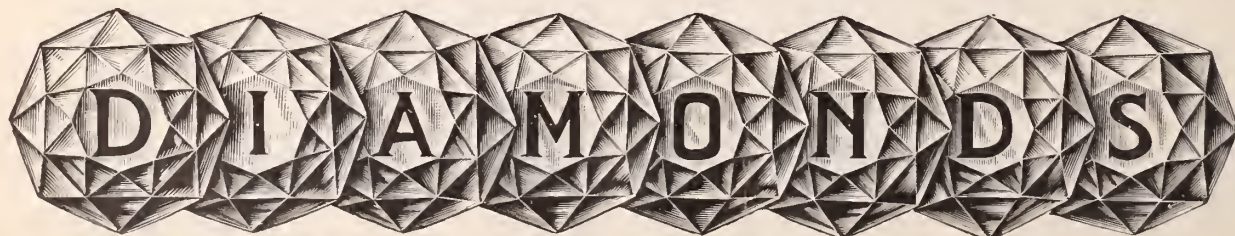
Plant System Watch Inspectors Entertained by the Chief Inspectors.

CHARLESTON, S. C., June 9.—The watch inspectors of the Plant System were the guests of James Allan & Co., at their recent meeting here to discuss matters relating to the time service, at the request of that firm, who are the chief inspectors. On the arrival of the inspectors in Charleston they assembled at Allan & Co.'s store and from there were taken for a ride around the city, visiting St. Michael's church, an historic building, which was built before the Revolutionary War; the Council Chamber, where are many interesting relics of by-gone days, and other famous places. They were also taken to the Exposition grounds, where beautiful buildings for the South Carolina Inter-State and West Indian Exposition are now in the course of erection. After visiting these points of interest in the city the party went over to the Isle of Palms, a beautiful and picturesque resort near Charleston, where an opportunity was given for a ramble among the tropical growth and sand hills of that interesting place, and many souvenirs in the way of sea shells and other marine objects of interest were gathered by members of the party.

They were entertained at a dinner by James Allan & Co., and afterward a meeting was held in a private room of Hotel Sea Shore, where matters relative to the improvement and efficiency of the time service were discussed. The occasion was a very pleasant and profitable one for all present and an interchange of experiences was indulged in which contained many amusing as well as practical incidents.

A plating establishment is to be opened in Atchison, Kan., by Arthur Kohler, formerly of Rockport, Mo., and Frank Dilgert, now of Atchison.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

A. A. Ellis & Co. Make Settlement with Creditors on Compromise Plan.

ATTLEBORO, Mass., June 10.—Albert A. Ellis & Co. called a meeting of creditors yesterday afternoon, and announced their financial embarrassment. The firm comprise Albert A. Ellis and his brother, Bruce D. Ellis. The failure is said by a prominent creditor to have been due to a severe illness which afflicted one of the partners, last Winter, drew the attention of the young men from their affairs, necessitated considerable expense and made serious inroads into their business.

James E. Blake, of James E. Blake Co.; Clelland J. McClatchy, of Horton, Angell Co.; Frank H. Sadler, of F. H. Sadler Co.; Bernard Simms, of Bellows & Simms, and representatives of McRae & Keeler, Torrey Jewelry Co., Regnell, Bigney & Co., all of Attleboro; Clark & Coombs and Cutler Jewelry Co., Providence, and one New York house were present. Mr. Ellis made a full statement, showing a total liability of about \$4,000. He offered to the creditors his plant, stock, goods purchased from them, personal cash and estate and all that he owned. After a discussion each firm agreed to take back the stock purchased from them and give credit for it. In several cases this amounted to 50 per cent. or more of the indebtedness to that house, and in each of the cases where this was so, a quitall of the remainder of the debt was offered. Of the firms who could not get back any large part of the stock advanced to the house, each agreed to a settlement at 20 per cent. The attitude of both debtors and creditors was quite friendly.

Convicted of Burglary, but May Be Victim of Circumstances.

PATERSON, N. J., June 10.—Andrew Johnson, who was arrested and convicted of robbery of the store of Leon Friedman, May 28, denies his guilt. He claims the bundle of stolen goods from the jewelry store, which he had when arrested, was given him by an unknown man. His lawyer brought out during the trial the fact that, although the burglar had sawed his way through a side wall and removed plaster and wall, nevertheless, Johnson showed no sign of the plaster on his clothing. Workingmen at the Court House, where Johnson was employed, have known him for four years, and his employers avowed their belief that he was the victim of circumstances.

Jeweler Friedman has handed to the Court a letter received through the mail, written in misspelled, broken English, and signed "Your Burglar," in which the writer says it was he and not Johnson who robbed the store.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

**"The
Pearl
House."**

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.



ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, LONDON,
149 State Street. 29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

International Silver Co. Seek to Prevent Use of Name Rogers.

The International Silver Co. have commenced an action, in the United States Circuit Court, at Boston, to restrain the Wm. S. Rogers Co., Greenfield, Mass., from further doing business under their corporate name, or using that name, or the name of Rogers, on any of the silver plated flat ware which they manufacture.

The International Silver Co., who claim to control all the original Rogers trademarks, allege that the defendant corporation is the successor to the old firm of Nichols Bros. and that it was formed and named for the purpose of infringing on the good-will of the trade-mark rights held by the complainants. The attorneys for

the International Silver Co. claim that the only Rogers in the Wm. G. Rogers Co. is William G. Rogers, a bank clerk in New York, and that his association with the concern is simply for the purpose of giving the company the name of Rogers. They ask for a permanent injunction restraining the defendants from further use of the name and also ask for a preliminary injunction to act pending the adjudication of this suit.

An order to show cause why this preliminary injunction should not issue was returnable in the United States Circuit Court, at Boston, on Monday.

H. H. Thurlby, Creston, Ia., has renovated his store.

Claim that Repairer Removed Clock's Wooden Works Causes Suit.

NEW HAVEN, Conn., June 7.—A suit has been brought by Alexander Shillingham, of this city, against Elias L. Glouskin, jeweler, 162 Elm St., to recover damages of \$100 for injury alleged to have been done to a clock owned by the plaintiff. An attachment for \$150 has been served. The complaint recites that, last September, the plaintiff gave a clock of an old design to Glouskin to have it repaired. It is claimed that the clock was particularly valuable as an heirloom and because of its unique construction. The clock had wooden works and is said to have been one of the few of the kind in the United States. Shillingham claims that when the clock was returned to him the wooden works had been removed and other works substituted. As a consequence the value of the timepiece was greatly impaired. The case is returnable to Justice George R. Coley, on June 15. The plaintiff wants damages of \$100.

Jeweler Glouskin denies that he removed the works from the clock except for the purpose of cleaning them. He restored the original internal organs of the timepiece, he said, when he returned it to the owner.

Carl Scheurmann Found in Hoboken, His Mind Affected by Business Worry.

MADISON, N. J., June 8.—Carl Scheurmann, the jeweler, who left this place on Monday, after writing a letter in which he had threatened to take his life, as told in THE CIRCULAR-WEEKLY, June 5, was found, later in the day, with his mind entirely gone. He was brought home and will be sent to the State hospital for the insane. He had worried over his business. He wrote and telegraphed from Hoboken to George Weber, who went to that city and brought Scheurmann home. Scheurmann became violent and it took four men to restrain him.

Lost a Bag of Jewelry and Found It in a Gutter.

WHITE PLAINS, N. Y., June 7.—D. Merritt Reynolds, jeweler, Croton Falls, had an exciting experience, yesterday, when he lost a small grip containing \$5,000 worth of diamonds and watches. Upon entering a hack, after calling upon a customer, he told the driver to hurry, as he wished to catch a train. When the carriage reached the railroad station Reynolds jumped out and then found that his jewelry was missing. They returned rapidly to Fisher Ave. and, in turning into the thoroughfare, Reynolds saw the satchel lying intact in the gutter next the curbing. Several persons had passed without noticing it.

Enlargement of Plant for Making Coal Jewelry.

SHENANDOAH, Pa., June 5.—E. B. Brumm has begun work to enlarge his plant for the manufacture of anthracite coal ornaments. It is located on Pear Alley, at the rear of his jewelry store. The equipments are complete and the power will be furnished by a large gasoline engine.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,

NEW YORK

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Funeral of John Mooar.

MANCHESTER, N. H., June 1.—The funeral of John Mooar was held at his late residence, 709 Pine St., Wednesday afternoon, May 29, at 1.30 o'clock P.M., in the presence of a large attendance of friends



THE LATE JOHN MOOAR.

and relatives. Music was furnished by the Cecelia quartet. Reading of the Scriptures was followed by prayer, offered by Rev. B. W. Lockhart. Remarks were made by J. Frank Baxter, Chelsea, Mass. The pall bearers were: Horace Marshall, John C. Bickford, Halbert N. Bond and Charles Brown, all members of Washington Lodge, F. & A. M. Interment was in the family lot at Valley cemetery.

Denied Having Received Watch, but Had to Pay \$11 and Costs.

PASSAIC, N. J., June 5.—Donald Frazer sued Marcus Frank & Son, jewelers, Pas-

saic St., for the value of a silver watch he claimed he left with them, some time ago, to be repaired. The jewelers denied having ever seen the watch. Frazer produced a witness who swore that he was in Frazer's company when the watch was left with the jewelers. Judge Watson gave judgment for \$11 and costs. The watch was a silver one, four years old, and the court allowed \$4 for wear and tear.

Secret Service Officers Seize Spoons and Novelties Made of Coins.

SAN FRANCISCO, Cal., June 5.—United States Secret Service Agent George W. Hazen has made a seizure in a local jewelry manufactory of a large number of souvenir spoons and other novelties, which were composed wholly, or in part, of Hawaiian coins, in violation of the Act of Congress, approved Feb. 10, 1891, several times referred to in THE CIRCULAR-WEEKLY.

For some months firms have been turning out spoons with fac-similes of the coins of this and other countries. The Secret Service officers all over the country have taken up the matter and will put a stop to the manufacture of such novelties. The Secret Service agents are empowered to prevent the counterfeiting of any coin, foreign or domestic, and to prosecute people for mutilating coins.

Mr. Hazen said: "Since the Hawaiian Islands have become part of the United States a number of the large sized coins of that country have been brought here by visitors to the islands. Many ladies have acquired the coins, and the first thought seems to be to make a bracelet or a belt of them. Accordingly, the ladies see the jewelers, and for \$5 or \$10 they turn out a handsome bracelet or belt of the coins. The jewelers should know by this time that it is dangerous to mutilate any coin, and that they are liable to a fine. It would be hard to prosecute, but the law has been disregarded so often that it is time an example should be made of the offenders. No, it would not do to arrest the ladies for wearing belts of pierced or mutilated coins, but the practice must cease."

Tariff Decisions & Regulations.

The following was among the decisions of the Board of Classification of the United States General Appraisers, handed down last week:

Paul Durand, Julius Palme and others imported merchandise consisting of various articles of glass ware cut, engraved, colored, etched, etc., classified as dutiable at 60 per cent., under paragraph 100 of the Tariff act of 1897, which was claimed by the importers to be dutiable at 45 per cent., under paragraph 112 of the same act, as manufactures of glass not specially provided for. The question involved was the same in principle as that passed upon by the Circuit Court of Appeals in the case of Stern vs. United States, and by the Board in the case of Fonderville, both of which decisions were adverse to contentions of protestants. Following these rulings, the protest was overruled.

REAPPRAISEMENTS.

The following were among the reappraisements of merchandise made by the Board of General Appraisers last week:

Jewelry, from Samstag & Hilder Bros., Gablonz, March 7, 1901.—Belt clasps, entered at 70 crowns per gross; brooches, entered at 57 crowns per gross; ribbon ornaments, entered at 22 crowns per gross; similar goods, similar values. Discount, 2 per cent. Add cases; advanced by addition of commission, 10 per cent.

Jewelry, from Kassab Frères & Co., Paris, April 24 to 30, 1901.—Brooches, entered at 33, advanced to 49.50 francs per gross; brooches, entered at 30, advanced to 45 francs per gross; brooches, entered at 36, advanced to 54 francs per gross; brooches, sapperin, entered at 20, advanced to 30 francs per gross; brooches, simili, entered at 42, advanced to 60 francs per gross; similar goods, similar values. Discount, 25 per cent. and 2 per cent.

W. & S. Blackinton Incorporated Under Rhode Island Laws.

PROVIDENCE, R. I., June 11.—The business of W. & S. Blackinton has been incorporated under Rhode Island laws with a capital of \$150,000. The business was incorporated, it is said, in order that it might more easily be perpetuated, as both of the Messrs. Blackinton are without sons. The officers are: W. Sumner Blackinton, New York, president; Louis A. Blackinton, Providence, secretary and manager; Herbert French, North Attleboro, treasurer. The incorporation will, it is said, make absolutely no difference in the conduct of the business, which will go on without change. The firm have dissolved by mutual consent.

To Your Advantage.

Highest Prices Paid for

PEARLS
and **SLUGS.**

Maurice Brower,

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified

SOLD BY ALL LEADING JOBBERS.

Buffalo Jewelry Case Co.

MANUFACTURERS OF
JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

Established 1876.

J. B. HUMPHREY,

♦♦ DIAMOND CUTTER. ♦♦

Importer of

Diamonds

and other Precious Stones.



We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

Flexible Serpent Bracelets

IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,

16 John Street, New York.



PITZELE & BASCHKOPF,

Makers
of.....

FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.

No. 462.



No. 306.

Boston.

James S. Blake, of Kettell & Blake, started from Boston, Friday, for Kansas City, Mo. He intends to be away for about two weeks, business being the primary object of his trip.

Among the buyers in town, last week, were: F. S. Thompson, Gloucester, Mass.; Mr. Bruce, of Bruce & Chapin, Worcester, Mass.; N. C. Squire, Lynn, Mass.; D. C. Doherty, Everett, Mass.

Ezra C. Fitch, president of the American Waltham Watch Co., left Boston, Thursday, on his annual fishing trip to Canadian waters, and is not expected to return much before Aug. 1.

Jewelry Workers' Union No. 6 held their regular meeting, Friday evening, in Harmony Hall, and instructed their delegate to the next international convention, to be held at Buffalo, in July, regarding the different propositions to be acted upon.

H. D. Morse, until recently with Henry W. Clarke, 57 Jewelers' building, is now at 81 Hanover St., in the employ of Walter B. Snow, administrator for the estate of F. F. Place, jeweler. Mr. Morse is well known in the section of the city where he now is, having been for 16 years in the employ of William Parazina on Hanover St.

The E. Howard Clock Co. have just secured a contract for a handsome illuminated dial clock to be placed in the tower of the City Hospital Relief Station, now nearing completion in Haymarket Sq. This will replace the old clock that was for so many years in the Boston and Maine station, on this same site, and will be appreciated by the thousands of people on their way to and from the north station. The Howard company have also received an order for a tower clock for the Manchester Traction Co., Manchester, N. H., for the new power house.

Emanuel Good, 30 years old, claiming to be an employee of a New York diamond house, met with a severe accident here, last Monday evening, and was attended by physicians attached to the Emergency hospital. When Good arrived at the hospital the ring finger on his right hand was nearly severed and the ring embedded in the flesh. The injured man said the accident happened in Lanesville. He started to board a car for Boston, but slipped, and, in throwing up his hands, caught the ring in a fence against which he had been leaning. In the course of his stay at the hospital he said that he had returned from the Brazilian diamond fields within the last three months.

L. H. Allen, Springfield, Mass., who had, it was claimed, been delinquent in returning property which had been left with him for repairs, appeared before the police court, June 4. His case was continued and if all the property is returned by that time no further action will be taken.

C. J. MEYER & CO.,

Watch Case and Jewelry Repairing.

SPECIAL ORDER WORK.

41-43 Maiden Lane, Room 4, New York.

Providence.**JEWELERS' BASE BALL LEAGUE.**

PROVIDENCE, R. I., June 8.—All the games scheduled in the Jewelers' League were played to-day and some good sport was witnessed. The George W. Dovers continued their unbroken string of victories, while the relative standing of the other clubs was somewhat changed. The R. L. Griffith & Son Co. team now lead the Ostby & Barton Co. club, with whom they were tied for second place, last week, while the B. A. Ballou & Co., Clark & Coombs and Waite, Thresher Co. nines are tied, with one game won and three lost. The George W. Dover aggregation easily defeated the B. A. Ballou & Cos. by the score of 16 to 3, at Crescent Park, though the latter team led in brilliant plays, among which were a home run by Hayden, two double plays by Naylor and Rowley and a sensational foul fly catch by Hayden. The Ballous were handicapped by the erratic decisions of the umpire, who seemed to do otherwise than favor the Dovers at every critical point. This did not affect the general result, for the Ballous made many errors, which were costly, and the Dovers would have won, anyway, by a good margin. Following is the score by innings:

Innings 1 2 3 4 5 6 7 8 9

George W. Dover..... 2 0 1 2 1 4 2 3 1—16
B. A. Ballou & Co..... 1 0 0 1 0 0 0 1 0—3

The game between the R. L. Griffith & Son Co. and the Ostby & Barton Co. was also played at Crescent Park, on account of Lincoln Field being engaged. Only five innings were played, but these were sufficient for the Griffiths to win, with runs to spare. The score by innings follows:

Innings 1 2 3 4 5

R. L. Griffith & Son Co..... 4 0 5 1 3—13
Ostby & Barton Co..... 0 0 2 0 4—6

The Waite, Thresher Co. team succeeded in breaking their string of defeats, winning their first game since the opening of the season, at Rocky Point, where they defeated the players from Clark & Coombs by the generous margin of 16 to 6. During the first few innings Clark & Coombs held the lead, but four runs in the fifth and seven in the seventh gave the Waite, Thresher Co. club the game. The score by innings was as follows:

Innings 1 2 3 4 5 6 7 8 9

Waite, Thresher Co.... 3 0 0 0 4 1 7 1 x—16
Clark & Coombs..... 0 1 3 0 1 1 0 0 0—6

The games scheduled for next Saturday are as follows: R. L. Griffith & Son Co. and George W. Dover, at Rocky Point; B. A. Ballou & Co. and Clark & Coombs, at Lincoln Field; Waite, Thresher Co. and Ostby & Barton Co., at Crescent Park.

Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover.....	4	0	1.000
R. L. Griffith & Son Co.....	3	1	.750
Ostby & Barton Co.....	2	2	.500
B. A. Ballou & Co.....	1	3	.250
Clark & Coombs.....	1	3	.250
Waite, Thresher Co.....	1	3	.250

William Norton, manufacturer of gold plated goods, has removed from 69 to 38 Friendship St.

W. S. Luther, recently located at 38 Friendship St., is now out of business and is traveling for Charles M. Robbins Co., Attleboro.

D. L. How is no longer in the employ of E. L. Logee & Co., 235 Eddy St.

Schwartz & Horowitz have succeeded to the business of Schwartz & Eva, 25 Calender St.

A new firm have started in the enameling business at 145 Pine St., under the name of Lowe Bros.

Williams & Anderson are a new firm who have engaged in the manufacture of badges and emblems at 46 Clifford St.

Miller & Whitman, enamellers, composed of C. L. Miller and G. R. Whitman, have been succeeded by Miller & Co., 151 Pine St.

Several local manufacturers are reported to be interested for considerable amounts in the failure of Nelson H. Davis, Worcester, Mass., whose liabilities are stated at approximately \$16,000 and his available assets at about \$1,800.

President E. C. Ostby, of the Ostby & Barton Co., who was expected home from southern California, last week, has decided to defer his return for a time. Mr. Ostby, it will be remembered, was injured by a fall from his horse, some months ago, suffering a fracture of the hip, but is now almost entirely recovered.

The Roger Williams Silver Co. will continue the manufacture of sterling silver goods, formerly carried on by the Howard Sterling Co., 7 Eddy St. The change announced last week is simply a change of name, the officers of the new company being the same as those of the recently organized Howard Sterling Silver Co. John J. Banigan is president and W. Howard Ellis is secretary and treasurer.

Brady & Toomey, manufacturers, 107 Friendship St., have gone out of business. The members of the firm were Martin V. Brady, who is now connected with a lighting company, and T. F. Toomey, who is engaged in the restaurant business on a large scale in this city.

J. Wheelwright, repairer of jewelry and

**Fine Gold Jewelry,
FINGER RINGS,
Sterling Novelties,**

**Ebony and Sterling
Toilet Sets.**

Buy of the maker.

M. J. AVERBECK 19 Maiden Lane,
NEW YORK

Consult Our Catalogue.

**Mounted
Diamonds.**

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

**Diamond
Mountings.**

BROOCHES A SPECIALTY.

ELK TEETH at wholesale prices to manufacturing jewelers. Sent on selection, 10 to 300 as wanted, to responsible parties. Gathered of the Indians. Becoming scarce. Will buy quantities also.

Indian Bead Work and Weapons

at wholesale to curio dealers; Sioux, Apaches, Arapahoe, Cress, Chippewas, etc. Mexican drawn work, leather goods and Indian baskets, minerals, fossils and shells. Wholesale price-lists free. Retail catalogue, 5c. L. W. STILLWELL, Deadwood, S. Dak.

BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

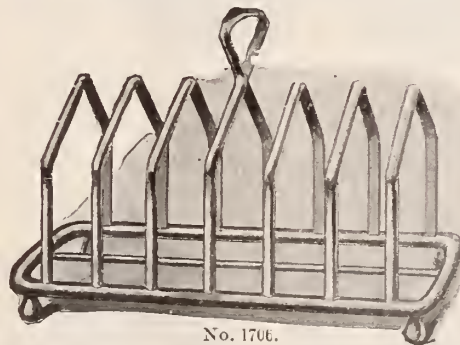
Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS S. CROSSMAN & CO.,

Estab. 1880. 3 Maiden Lane, New York.

NICKEL-PLATED TOAST RACK

(NEW)



No. 1706.

Height, 4½ inches.

Length, 6¼ " "

Width, 3 " "

**Keep our
Catalogue on file.**

Another of our new goods, just placed on the market and is meeting with great success. Made as shown, rectangular, No. 1706; or round, No. 1705. Send for a sample dozen, assorted patterns.

WE MANUFACTURE EVERYTHING IN METAL WARES.

S. STERNAU & CO.,

204 CHURCH STREET,

NEW YORK.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS FOR THE

OMEGA, HAMILTON, ELGIN, WALTHAM
AND ALL MAKES OF CASES—
GOLD, SILVER, GOLD FILLED.

maker of rings and pins, has removed from 180 Mathewson St. to 215 Weybosset St.

Rudolph G. Schutz and C. J. Beeckman, comprising the firm of Schutz & Beeckman, have dissolved partnership. Mr. Schutz will continue in business, as before, at 25 Calender St.

Herman Kern, whose manufacturing plant at 59 Page St. was purchased at mortgagee's sale not long ago by Charles W. Bowen, is now manager of the business, which is being continued under the name of the Kern Chain Co.

The jewelry factories of Theodore W. Foster & Bro. Co., Thomas Quayle & Co., Irons & Russell, Jeannette Jewelry Co. and Fessenden & Co. have been without power during the past week, the occasion being the annual inspection and repairs of the power plant of the Theodore W. Foster & Bro. Co. building, 100 Richmond St.

The S. B. Champlin Co. are building a large addition to their factory at the corner of Clifford and Chestnut Sts. The new portion of the structure will be of five stories, constructed of brick according to the style of the present building and of the same height. It is reported that jewelry concerns are already making application for shop room in the new building.

North Attleboro.

Joseph F. Draper, North Attleboro, is soon to take the grip for an Attleboro jewelry house.

Williams & Anderson is the name of a new firm on Clifford St., organized to make badges and emblem goods.

E. I. Franklin & Co. joined the line, last week, of those shops in North Attleboro which have passed the 10 hour a day limit.

Warren Whiting, holding a responsible place with Frank M. Whiting & Co., has left them to work for the Meyer Jewelry Co., Newark, N. J.

The past four years the games of base ball between the two Attleboros have interested the jewelers to the point of backing them with hundreds of dollars and allowing a complete suspension of business when the games took place. This year an agreement has been reached between the two sides to let the season pass without the series; to allow the wonderful bitterness which has been engendered to subside somewhat.

Business continues good at Reed & Barton's, Taunton, Mass., says a local paper, especially on the sterling ware, though it is brisker than at any time for years in all the departments. One of the specially popular designs, on which it is difficult to keep up with the orders, is what is known to the trade as "Les Cinq Fleurs" pattern of oxidized ware, that at present is the proper thing, as adjudged by the dictates of fashion. This is the work of conception of Baron de La Hurch, a German nobleman, who is an artist of wide reputation and one of the most successful of the staff that turn out ideas exclusively for the big Taunton firm. The activity at Reed & Barton's, after years of only fair business, is a bonanza for the trades people at the northern part of the city.

The dissolution is reported of the wholesale jewelry firm of Watelsky & Price, doing business as the Sterling Jewelry Co., Omaha, Neb. B. Watelsky will continue the business.

The
Leader
...IN...
HIGH-GRADE
WATCHES

—IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality,
Adjustment,
Durability,
Style.

FITS ALL SIZES
OF AMERICAN
C/ SES.

{ NEW GRADES.
SIZES.
IMPROVEMENTS.



{ SPECIAL GRADES
FOR RAILROAD
MEN.

EDMOND E. ROBERT,

SOLE AGENT,

New York.

Attleboro.

Frederick H. Hill, of Frederick H. Hill & Co., has left for the west to make the maiden display of his new line of samples.

Lydia S. Carpenter was, last week, appointed executrix of the will of the late Samuel Nelson Carpenter, the pioneer jewelry manufacturer of the locally famous Steam Power building.

George F. Hogan, for many years foreman for F. H. Sadler & Co., died, last week, at the age of 34 years. He was buried, Sunday, the firm, shop mates and the local Red Men attending in a body.

In the hope of inducing more of the western jobbers' buyers to visit Attleboro both the hotels of the town have been improved until they are almost unrecognizable. The work on both was completed this week.

James W. Matteson, with McRae & Keeler, was married, last week, to Miss Carrie Craithorn, and sailed with her for Europe to make his home there for some time. He was presented with a handsome watch and chain by the firm and fellow employees.

The last corporation report of the James W. Gifford Co., dealers in jewelers' tools and supplies, contains these figures: Machinery and tools, \$2,441; cash and debts, \$15,692; manufactures and merchandise, \$16,833; miscellaneous, \$4,114; total, \$39,080; capital stock, \$20,000; debts, \$15,362; reserved for depreciation, \$3,718; total, \$39,080.

A fire which did damage to the extent of \$350 took place at 2.45 o'clock, last Sunday afternoon, at the mansion of Sidney O. Bigney, of S. O. Bigney & Co., on County St., Attleboro. A match, thrown into a fancy waste paper receptacle, ignited a lace curtain and thence the flames spread to the carpet, a bed and the rest of the furniture. The house was fully insured.

Herman T. Regnell, of Regnell, Bigney & Co., returned, Friday, from a trip to Eden, Vt. He was one of a party of 18 stockholders in the New England Asbestos Mining and Milling Co., who went in a private car from Boston to inspect the works, which promise to yield them a large profit. David E. Makepeace, Harvey Clap, of the Daggett & Clap Co., and Arthur A. McRae, of McRae & Keeler, planned to go, also, but were detained by the pressure of business at their jewelry factories. O. C. Devereux, Providence, was in the party also.

Syracuse, N. Y.

George E. Wilkin made a short trip to New York, last week.

Hosea D. Fisher, Watertown, has opened a jewelry department in the store of the Dry Goods and Carpet Co., Oswego.

W. P. Hitchcock and James H. Morse will close their wholesale and jobbing establishments on Saturday afternoons, during June, July and August.

Frederick C. Miller and William Miller, of Miller Bros., 640 S. West St., Syracuse, filed petitions in bankruptcy, Thursday, as members of the firm and also as individuals. The firm's debts aggregate nearly \$4,500 and there are no assets. The individual debts are mostly small. The creditors are New York jewelry concerns.

J. T. Smith has opened a stock of jewelry in Canby, Minn.

Seattle, Wash.

Albert Hansen left for San Francisco, on the 3d.

M. M. Goldman and A. A. Suchard have returned from short trips to San Francisco.

P. E. Kern, of Skagway, was a visitor, last week, and purchased quite a bill of goods of local jobbers.

Albert Mayer, of Joseph Mayer & Bros., has returned from a two weeks' trip to Skagway and Juneau, Alaska.

Rabeson Bros. are moving their umbrella store into much larger and handsomer quarters at the corner of Second Ave. and Marion St.

Lars Shaker, formerly of West Superior, Wis., was in the city, last week, buying stock for a new jewelry store he has opened at Everett, Wash.

CHARLES F. IRONS.

CHARLES A. RUSSELL.

IRONS & RUSSELL,

MANUFACTURERS OF

**Emblems, Pins, Charms
and Buttons,**

SOLID GOLD AND ROLLED PLATE.

SPECIAL DESIGNS FURNISHED AND MADE TO ORDER.

Factory: 102 Friendship Street,
PROVIDENCE, R. I.

Full Stock Carried in New York Office.

New York Office: 11 Maiden Lane.
RICHARD EVERETT, Mgr.**PATEK, PHILIPPE & CO.,**

GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated and Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

**DEITSCH BROS.,**
MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

A. I. Mayer, for the past 10 years with the American Spectacle Co., is now with Hirsh & Hyman, New York, and starts July 1 to visit his old friends on the road

in the interest of this house.

I. Harrison, formerly with A. R. Katz & Co., New York, will, in the future, call on his friends in the interest of J. M. Cohen & Co., New York.

Among traveling men in Toronto, Can., last week were: George Chillas, Gorham Mfg. Co., Montreal, and J. B. Kendrick, Reed & Barton, Taunton, Mass.

Among the traveling salesmen who visited Denver, Col., the past week were: Mr. Rodenberg, Sr., S. & B. Lederer Co.; Mr. Rodenberg, Jr., Rodenberg & Dunn; W. B. Boss, E. L. Spencer & Co.; and Donald Le Stage, H. D. Merritt & Co.

Among the traveling representatives in Indianapolis, Ind., last week were: William B. Peck, Waite, Thresher Co.; S. Zimmern, Henry Zimmern & Co.; Frank S. Goff, Bennett & Bradford; E. R. Bennett, for S. A. Bennett; J. R. Davidson, Philadelphia Watch Case Co.

H. J. Hamilton, representing the New England Watch and New Haven Clock companies in Wisconsin, Minnesota and the Dakotas, is in Chicago from his territory until July, when he makes his first Fall trip. Meantime he will "root" for the Chicago ball teams at the league parks.

Traveling salesmen recently in Seattle, Wash., were: Mr. Sheffield, J. D. Bergen Co., New York; I. P. Isenbach, S. G. Champlin Co., New York; B. W. Freer, Waterbury Clock Co., Waterbury, Conn.; Mr. Holloway, Supplee-Reeves-Whiting Co.; J. W. Ilagan, Bippart, Griscom & Osborn, Newark, N. J.

Representatives of eastern firms who called on the Kansas City, Mo., trade last week were: G. A. Jewett, Hamilton & Hamilton, Jr.; J. P. Norton, Whiting Paper Co.; Louis L. Squire, F. H. Cutler & Co.; W. H. Gregory, Strobell & Crane; Mr. Bliss, Kremenetz & Co.; Leo Goldsmith; N. B. Rogers, N. E. Whiteside & Co.; and V. Hirsh, Hirsh & Hyman.

Travelers in Omaha, Neb., last week were: Mr. Sinnock, Ehrlich & Sinnock; C. H. Allen, C. H. Allen & Co.; M. Schaefer, Regnell, Bigney & Co.; Mr. Rodenberg, S. & B. Lederer Co.; M. S. Rodenberg, Rodenberg & Dunn; M. Jacoby, Providence Stock Co.; Mr. Wilkins, Ostby & Barton Co.; William Mockridge, Mockridge Mfg. Co.; W. P. Stowe, W. H. Wilmarth Co.; Mr. Isenbach, A. Hirsch & Co.; Mr. Burgess, Standard Optical Co.

H. B. Beach, Jr., International Silver Co.; Mr. Sweet, R. F. Simmons Co.; J. W. Claw, Anchor Silver Plate Co.; Arthur Rutherford, H. A. Kirby Co.; Ed. Simons, Simons, Bro. & Co.; Mr. Merrill, Merrill Bros. & Co.; Mr. Sansbury, Sansbury & Nellis; Mr. Huger, William Huger & Co.; Mr. Pickering, Kursch, Pickering & Co.; W. E. Hayward; W. S. Metcalf, Plainville Stock Co.; Mr. Van Houten, for C. Sydney Smith; E. I. Franklin, E. I. Franklin & Co., were in Boston, Mass., last week.

Among the traveling salesmen who recently passed through Detroit, Mich., were: M. L. Barnard, J. B. Bowden & Co.; Walter S. Noon, W. F. Cory & Bro.; Walter S. Strauss, Jacob Strauss & Co.; D. Skutch, The New Haven Clock Co.; A. J. Sherrard, Enos Richardson & Co.; Law-

rence H. Smith, Bippart, Griscom & Osborn; J. M. Morrow, American Watch Case Co.; J. W. McClannin, Wilcox Silver Plate Co.; C. E. Delano, Day, Clark & Co.

The following were in Minneapolis and St. Paul, Minn., last week: Mr. Davis, William Rogers Mfg. Co.; E. H. H. Smith; H. E. Cobb, Daggett & Clap Co.; Delancy Stone, Shafer & Douglas; Mr. Williams, Arnold & Steere; Mr. Carpenter, Fuller, Carpenter & Co.; W. C. Wood, Meriden Britannia Co.; N. Shiman, Shiman Bros.; Otto Schneider, Hammel, Riglander & Co.; William Barker, R. Wallace & Sons Mfg. Co.; A. H. Cohn, Henry Froehlich & Co.; Mr. McConnell, C. G. Alford & Co.; Henry Freund, Henry Freund & Bro.; Mr. Rodenberg, Rodenberg & Dunn; Mr. Hirsh, Hirsh & Hyman; E. R. Apt, for B. Schuette.

Travelers in Pittsburgh, Pa., recently were: C. P. Young, William B. Kerr & Co.; Charles C. Orcutt, Chester Billings & Son; Charles W. Hempel, Sandland, Capron & Co.; Mr. Schwarzkopf, Schwarzkopf & Dorer, Ltd.; J. G. Fuller, Fuller, Carpenter & Co.; John T. Miller, Seth Thomas Clock Co.; F. V. Kennion, John T. Mauran Mfg. Co.; Frank W. Collom, J. D. Warren & Co.; E. A. White, The George L. Vose Mfg. Co.; Charles E. Hancock, Charles E. Hancock Co.; E. A. Bremer, Colton & Bremer; J. M. Morrow, American Watch Case Co.; Mr. Jones, C. A. Marsh & Co.; F. B. Brigham, Cheever, Tweedy & Co.; M. Kohn, Silbermann & Co.; Fred. Clarkson, Albert Lorsch & Co.; Alpin Chisholm, Bugbee & Niles Co.; Lewis L. Squire, F. H. Cutler & Co.; Abel King, I. Emrich & Co.; M. L. Stern, Louis Stern & Co.; A. J. Sherrard, Enos Richardson & Co.; E. M. Bliss, Bliss Bros. Co.; Herbert W. Van Houten, for C. Sydney Smith; C. G. Perry, Ripley-Howland Mfg. Co.; N. M. Price, Bates Bros.; Samuel Heller, L. Heller & Son.

Among the representatives of wholesale houses calling on Syracuse, N. Y., jewelers the last two weeks were: Fred. T. Long, Allsopp Bros.; C. S. Fake, Whiting Mfg. Co.; T. E. Bowne, E. Ira Richards & Co.; William Matschke, F. & F. Felger and A. Joralemon & Son; William B. Tilton, D. C. Percival & Co.; W. H. Gregory, Strobell & Crane; S. Glenn Walmsley, for Hermann Baum; Arthur Totten, Larter, Elcox & Co.; Mr. Schloss, S. O. Bigney & Co.; W. H. Pullman, E. A. Lehmann & Co.; Alva J. Lasher, Wilcox & Evertsen; Fred. J. Foster, Unger Bros.; L. E. Waterman, Jr., L. E. Waterman Co.; George F. Millen, Gorham Mfg. Co.; C. D. Hintze, Enos Richardson & Co.; F. P. Babcock, Newark Tortoise Shell Novelty Co.; Frank E. Delano, Day, Clark & Co.; James J. Fisher, for F. J. Boesse; Jack Thompson, Bioren Bros.; E. Poons, for Leo Goldsmith; Theodore L. Parker, Martin, Copeland & Co.; Wilson Bryant, Camerden & Forster; G. B. Osborn, William Smith & Co.; Louis H. Green, Providence Stock Co.; W. H. Hurlbert, Providence Optical Co.

The following story comes back to the office of J. M. Fisher & Co., Attleboro, Mass., in a letter from Maxy W. Potter, partner and traveling salesman. He was on the train to which the accident occurred.

"A Jersey cow on the track derailed and wrecked train No. 56 of the St. Louis, Iron Mountain & Southern, Monday, at Rober Ave., in Carondelet. The train was due to arrive in St. Louis shortly after 7 o'clock, and was the regular train from Texarkana, Ark. At Poplar Bluff the private car, No. 100, of vice-president and general manager Russell Harding was attached to the train. Mr. Harding and general superintendent J. M. Herbert were returning from a road inspection.

"The remarkable feature of the accident is that no one was seriously injured—only two men were injured at all—and the damage to the entire train aggregates not more than \$250.

"The train was in charge of William Hall, conductor, who lives in Maplewood, St. Louis County. The engineer was William Wetton, of 6307 Virginia Ave., and the fireman was O. F. Clark.

"There is a turn in the track just before reaching Rober Ave., and Engineer Wetton did not see that a drove of cows were going east on that street until he was almost at the crossing. He pulled the whistle as soon as he came in sight of the cows, but it was too late. The engine struck one cow, a fine Jersey, and carried her about 10 yards, and cut her entirely in two. Then the train ran about 150 yards, all the time off the track, until it reached the trestle over a little creek at that point.

"It was obviously inevitable that the train would be wrecked at the trestle, and the engineer and fireman jumped, but not until they had reversed the locomotive and done everything possible to stop

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the train. They were within 10 feet of the trestle when they jumped.

"The locomotive crashed through the heavy beams of the trestle, buried its nose in the wreckage and came to a sudden stop. It was thrown partly on one side, but not clear over."

James Leary, formerly in business in North Attleboro, Mass., is now carrying the grip for S. K. Grover & Co., Providence, R. I.

C. E. & F. E. Sullaway, makers of jewelers' findings, Providence, R. I., have engaged J. J. McGuire, Pawtucket, R. I., as traveling salesman.

Frank E. Whitney, a traveler for J. B. Whitney, San Francisco, Cal., has just returned from a successful trip to the southern part of that State and the Sacramento valley.

Fred. W. Nichols, Providence, R. I., has returned from a business trip to Europe, made in the interests of his employers, Allen & Jonassohn, dealers in precious and imitation stones, Providence.

N. R. Fuller, with the Edwards & Sloane Jewelry Co., Kansas City, Mo., and Miss Laura Ward, Kansas City, were married, June 5. Mr. and Mrs. Fuller are now taking an eastern trip of about a month.

Charles Weinschenk, of Armer & Weinschenk, San Francisco, Cal., has returned from a trip to the Hawaiian Islands. Paul Walsh, a traveler for the same firm, has returned from a trip through the interior of California. Sam Hammond, another traveler, left for an extended trip a few days ago.

Among the travelers for eastern jewelry firms who have been in San Francisco, Cal., recently were: Mr. Noel, representing Albert Lorsch; Mr. Johanson, of Johanson & Pickering, New York; Fred. Marks, a precious stone dealer of New York, and Jere Milleman, Courvoisier, Wilcox Mfg. Co. and Hayden Mfg. Co., New York.

Traveling men visiting Boston, Mass., last week included: John Abel, Abel Bros. & Co.; Fred. Clarkson, Albert Lorsch & Co.; Samuel Howland, David Frankel's Sons; Leverett Lewis, Morris Prager & Co.; Mr. Royce, F. W. Lewis & Co.; Mr. Bleecker, W. S. Hedges & Co.; Henry E. Ide, H. C. Hardy & Co.; Jack Townsend, Neresheimer & Co.; Aleck Chase, A. Ludeke & Co.; Irving L. Russell, L. Tannenbaum & Co.; Frank K. Huff, Mount & Woodhull; Mr. Metschke, F. & F. Felger; Mr. Elting, Jung, Staiger & Klitz; Charles Snedeker, Schulz & Rudolph; Walter Campbell, A. Clark & Co.; Hardy Schley, Sloan & Co.; Harry Larter, Larter, Elcox & Co.; Mr. Crane, Scoville & Crane; Frank W. Harmon, M. B. Bryant & Co.; Mr. Munroe, Thomas Brogan & Co.; Mr. Frank, Frank & Shine; M. B. Bryant, M. B. Bryant & Co.; Mr. Bolles, David Kaiser & Co.

Death of Eli M. Fox.

EASTON, Pa., June 8.—Eli M. Fox, senior member of the firm of Fox & Fulmer, jewelers of this city, died, yesterday, aged 70 years. He had been prominent in business circles here since the '40's and was interested in all local enterprises.

A. C. Guth, Du Bois, Pa., has put in a new two ton safe.

Pearl Hunters Along Mississippi Continue Their Daily Finds.

MILWAUKEE, Wis., June 4.—Recent reports show that the finding of valuable pearls along the Mississippi River continues daily. Last week, four valuable pearls were found in the vicinity of Genoa. Harvey Spaulding, of that place, has found a pearl about the size of a common marble and of a pink color. The only defect is several spots.

Henry Kish found a pearl in the same locality that he sold for \$160.

Albert Schubert found a splendid specimen, as did also John Brush, both of whom sold them for a good price. A large number of small ones are being found almost daily and are being bought by the pearl buyers as rapidly as they are heard of.

Mrs. Peterson, Dexterville, found one measuring an inch in diameter. It is valued at \$300.

PRAIRIE DU CHIEN, Wis., June 1.—More people are engaged in pearl hunting this season than ever before, and finds were never so numerous and valuable.

Fred. Houdek exhibited, early in the week, a 31-grain gem which he found near Johnsonport.

Ed. Cokey found an elegant button pearl. It weighs 32 grains.

Slugs of good shape and extra luster are in great demand, with prices ranging all the way from 50 cents to \$3 per grain, according to size, the extra large being preferable.

SMITHVILLE, Tenn., June 1.—Our pearl hunters are casting about now for a locality where they can profitably ply their trade for this Summer. Some of them are already in Arkansas. We have some very extensive pearl hunters here.

There was a small fire, June 1, in a building occupied by Paine Bros., jewelers, Topeka, Kan. The place was closed for the night. Some one saw the blaze in passing and turned in the alarm. The blaze was quickly extinguished. The fire started under a counter, where a miscellaneous lot of stuff had been thrown. The total loss will not aggregate \$25.



A. & B.

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The Diamond Markets.

ANTWERP, May 30.—There is an upward tendency in this market. Prices paid, this week, on polished goods, showed a notable rise. A fine business was done during the whole week and the merchants are satisfied with the situation. Diamonds called "enden" were sold to a buyer from Hamburg, E. Van Dam, who paid an advance of 15 francs per karat on them.

Stocks of cut goods are becoming smaller and smaller, so that the financial condition of our "eigenwerkmakers" is improving daily. There is a good demand for rough goods, especially flat sorts, such as roses and shields, but this quality remains very scarce.

A number of foreign buyers were here this week. Mr. Herzl returned from Paris and made good offers on several lots of brilliants. America was represented by Benjamin Eichberg, of Eichberg & Co., New York, and John F. Saunders, New York. S. Klepman, Amsterdam, was at the Diamond Club, last week, and asked for fine brilliants suitable for American markets.

AMSTERDAM, May 29.—A good tone continues in our diamond market. Sales were very numerous this week and must represent an enormous amount. Mail orders are numerous and our workmen are busy again. There is a daily demand for roses, especially from Paris houses. Several New York buyers were in the city, among them Bert Sinauer, of Oppenheimer Bros.

& Veith, New York, who, it is reported, made large purchases.

There is a good inquiry for large goods. Australian pearls have a pronounced vogue at present. An American house bought a splendid pearl collar, the gems averaging 17 grains.

One of the most prominent diamond and pearl merchants of this city, Narcisse Alexandre Guillaume, died, recently.

LONDON, May 29.—Business was good this week and a good Summer season is anticipated.

Smets & Co., Antwerp, bought several lots of "clivages," which are sold regularly to the small shops with four to six workmen.

A French paper gives the following interesting statistics on the output of the De Beers and Kimberley diamond mines during the last few years:

1893.....	105	karats	per	100	loads
1895.....	85	"	"	"	"
1897.....	92	"	"	"	"
1898.....	80	"	"	"	"
1899.....	71	"	"	"	"
1900.....	67	"	"	"	"

PARIS, May 29.—The Paris diamond market is improving daily. The tendency is much better than last year at the same time. A good demand continues to rule for two grains, $\frac{3}{4}$ stones, three and four grains. In general the prices paid now indicate an advance of 5 and often $7\frac{1}{2}$ per cent. on former transactions. Small goods are asked for by all the diamond firms and

it is certain that the stock is very small for the moment.

Several foreign houses made purchases in our market. Frank Jeanne, of William S. Hedges & Co., New York; Meyer Goodfriend, of Goodfriend Bros., New York, and Jacob Strauss, of Jacob Strauss & Sons, New York, were seen in Paris. Mr. Gorretti, an Italian, bought fine brilliants and paid very high prices. Two other New York firms are sending over their representatives, namely: L. Hammel, of Gattle, Ettinger & Hammel, and B. Hyman, of Hirsh & Hyman. The presence of so many customers is rendering the market firmer.

Upward Tendency in the Opal Market.

There is at present a strong upward tendency in the opal market, which has resulted in a general advance in prices by many importers. The demand for the October stone has been greatly growing, especially during the past year, until now importers have difficulty in getting, either in quality or amount, the stocks of opals which their business requires. The result of this difficulty in getting sufficient stock has caused competition among the buyers that has led, in many instances, to an increase in the prices paid. The upward tendency of the opal market has been especially noticeable during the past two months.

A. M. Gable, Shamokin, Pa., has the first locomobile in that town.

WALTHAM WATCHES
ARE CARRIED ALL OVER THE WORLD

THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' CIRCULAR-WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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WARNING.

We desire to caution the trade to have no dealing with, to place no orders with, nor to advance any sums of money to a party by the name of W. F. Israel, on any claim of his to represent The Jewelers' Circular Publishing Co. Mr. Israel stands about five feet five inches in height, weighs about 130 lbs., has a light mustache, dresses neatly and is of nervous temperament. He is now supposed to be in the West.

Reciprocity a Coming Issue.

There is every indication that the principle of commercial reciprocity as an element in our relations with other nations will be made a vital issue in the next session of Congress. It is becoming generally recognized that if we are to continue to enjoy commercial advantages in other countries, we must give something in return. Reciprocity is bound to become a factor of far greater importance in the future of our export trade than it has been heretofore. Early in the present administration the establishment of reciprocal commercial relations with other nations was begun, but the movement came to nothing. The question is bound to be ultimately taken up seriously and the manufacturing jewelers must prepare for a struggle to maintain their interests. If the treaties proposed by Commissioner Kasson had been adopted, the jewelry interests of this country would have been seriously jeopardized; in fact, several branches of the manufacturing jewelry business would have been practically wiped out. The manufacturers of the east fought strenuously and with success against the passage of the proposed treaties, so far as they related to them. They may anticipate a stronger battle, next time, and they should at once prepare for it.

Export Trade Transportation Facilities.

A CAREFUL study of conditions in the commercial world to-day leads one to ask whether or not the export trade of the United States is controlled by one huge monopoly; and, if so, are our Government officials cognizant of this fact, and to what extent are they aiders of the monopoly. Scarcely a daily paper or a single edition of the trade papers can be taken up in which will not be found some letter from a United States consul urging the importance of his particular locality as a possible market for some line or lines of American manufactures. Should an enterprising manufacturer or exporter take up the matter, he is sure to find, as have many others before him, an open market but a prohibitive freight rate. As an example of this we might mention a manufacturer who desired, a short time since, to make a shipment of a small package to the Argentine Republic, the weight of which was three pounds. As there is no parcels post arrangement between the United States and the Argentine Republic, recourse was, of necessity, had to the private express companies, with the result that the manufacturer was confronted with charges on this three pound package amounting to \$6.30.

The value of the package being, perhaps, in the neighborhood of \$3, it will readily be seen that this particular market was very effectually closed to this American manufacturer. Had this exporter, however, been a resident of England, the conditions would have been entirely different, for he would have been able to send the same package by parcels post from England to the Argentine Republic at a total cost of 57 cents. And this is only one of thousands of instances which might be cited in connection with our export trade. It may not appear how effectual this barrier is until we remember that all European manufacturing countries have parcels post treaties with the countries wherein lie the new markets for American products, thus placing the American manufacturer at the disadvantage of finding, after he has landed his goods subject to the heavy transportation charges of the private express companies, that he is to be placed in competition with similar goods which have been brought from the European manufacturing centers at a reduced cost of transportation, and which can, therefore, be sold at a much lower price. American exporters and manufacturers, and, in fact, every one who is in any way interested in the successful sale of American goods in foreign lands, should insist that our postal authorities open their eyes, which now seem to be closed.

Letters to the Editor.

MR. KRONHOLTZ GIVES DETAILS OF THE BRACELET SUIT HE WON.

STAMFORD, Conn., June 6, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Permit me to say a few words in regard to the article published in your paper of June 5, 1901. You have not had all the facts, although, as you will see by the clippings from the newspapers, the verdict was published last month, May 29. Please publish same. Regarding your first article, will say that there was a spite in the case and the one who sent you that is well known to me. Now, I want to give you the whole history of the case.

About one year and nine months ago a Mrs. Bailey, proprietress of a liquor saloon and an accommodation hotel, in Darien, Conn., came to me with a bracelet-watch to have it repaired, saying that she was recommended to me by friends, and adding that she had the bracelet in Alexander Weed's store, in Stamford, but he, after having it several months, returned it to her without being able to repair it. I, of course, promised to have it repaired, and did so. The watch is a very small cylinder work set in a bracelet. The outside rim, where the movement sets in, was broken and there was enamel chipped out. The movement was in very bad shape and I put it in first class order and charged her \$25 for doing it. At the time when she left the bracelet, she said she didn't care to have the enamel repaired, as it was of very small importance—just a small chip.

After six months from the date when she left the bracelet for repairs she called for it in company with a young woman. Asking me if the bracelet was done, I said yes. She asked me, then, to show it to her, which I did. As soon as she had it in

her possession she put the bracelet on her wrist and asked me how much. I told her \$25. She said: "You will have to look for the money," not offering me one cent; not, as stated in your article, that she offered me \$10. I, of course, demanded the money or bracelet, which she refused. I then said: "I will have to send for an officer," to which she coolly replied: "I will send for the chief of police," and ordered her companion to go for him, which she did, and brought him down. The chief said he could do nothing for me, as this was a civil matter, and advised me to bring a civil suit, adding that he would be responsible for her, being her friend. At that time my clerk and an old gentleman, a friend of mine, were in the store. There was no locking in and no catching her by the arm, as it was not necessary.

At the trial, which came off last week, she testified that I had locked her in and caught her by the arm. This was untrue and it was said in order to injure my reputation. She had Alexander Weed for a witness. He stated, as an expert (mark the words!), that when the bracelet left his store it had only the rim broken and the movement was in good order, excepting it was not adjusted to heat and cold (a cylinder not adjusted to heat and cold!). Then he was asked: "How much would you charge for a new cylinder?" (by the way, the smallest in the market). He, as a good neighbor, said *one dollar*, and my price was five dollars, and so he downed everything,

stating the whole work was worth \$5 for the same work he could not do at all, and is not capable of doing anything of the kind. After such witnesses it is a wonder that I got judgment of \$9 and costs.

You may use all of this or part of it, but by all means give the facts, which I guarantee; every word of it is true.

Yours truly,

S. KRONHOLTZ.

SUNBURY, Pa., May 27, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

In regard to a staff invented by me, that I wrote you about some time ago: it has been in use for two years in a seven jewel Elgin watch and has given entire satisfaction. It is the same as the one you illustrated.

I claim the staff is practical in all grades of movements and a saving of unnecessary labor and expense. As one part of the staff becomes part of the balance wheel, which is put in at the factory, the hair spring is adjusted and the movement put in bear, and never need be changed as long as the movement is in existence. No need for cementing or heating a balance to put in a pivot; in fact, truing calipers or poising tools in the hands of repairers would be a thing of the past if this staff were used by the factories. A staff, or shaft, as it may be called, can be fitted in a movement at a much less cost than a whole new staff, with one-third the trouble and time; but the repairer can still get the same price for the job as of old. There is no need of an as-

sortment of staffs, as any 18-size shaft can be made to fit the balance; also, any 16-size the same.

I claim the staff is a marked improvement over the old solid staff and can only be appreciated when once used. It demonstrates itself. I claim priority of invention of this staff and have proof of its use and insertions two years ago.

Hoping this will find space in one of your editions, I remain,

Yours,

H. N. BLANK.

Canada Notes.

TRADE CONDITIONS.

Numerous stylish weddings have had a favorable effect on trade, which has been decidedly brisk for the last fortnight. The demand for sterling silver is especially active, hollow ware being more in requisition than flat ware. The tourist trade is just setting in and the season promises to be a busy and profitable one.

W. G. Wright, Tara, Ont., is removing to Owen Sound.

S. Nash, Barrie, is closing out his business in that town.

W. H. Waring is removing his business from Plattsville to Chatham, Ont.

Thomas D. Spike, Halifax, received a dispatch from Vancouver, B. C., announcing the death there of his son, Richard.

C. O. Vaihinger, representing Ernst Gideon Bek, Pforzheim, Germany, dealer in chain and oxidized goods, is calling on the trade in Toronto and will visit New York shortly.

J. H. Bartlett, Souris, Man., and Robert Strachan, Fort William, Thunder Bay District, were among early visitors to the Pan-American Exhibition, and placed some orders with Toronto trade en route.

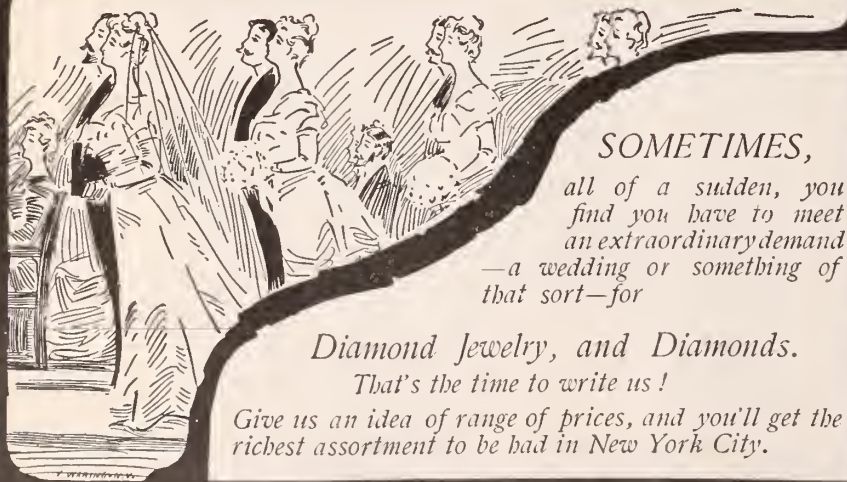
The leading Toronto jewelry firms of Ryrie Bros., Ambrose Kent & Sons, B. & H. B. Kent and John Wanless & Co. have signed an agreement to close their places of business at 1 o'clock P.M. during June, July and August.

C. D. Maughan, the Goldsmiths Stock Co., Toronto, who recently returned from an extended trip in the Maritime Provinces, reports trade good in that direction, the principal demand being for watches, clocks and souvenir goods.

Benjamin Kent, of B. & H. B. Kent, Toronto, now traveling in Europe, writes that he has made extensive purchases of diamonds in Amsterdam, as everything points to the conclusion that there is not likely to be any decrease in prices for a long time to come. He found that business in England was extremely active and that money was being freely spent on jewelry owing to the resumption of social gayeties, interrupted by Queen Victoria's death. He sails for home about the end of the month.

The jewelry store of W. D. Harper, Stellarton, N. S., was broken into and robbed, June 6, of its entire contents, including a number of gold and silver watches, rings, chains, etc. The robbers left nothing in the place but a few pieces of silver ware and several cuff buttons. They entered by a window in the rear end of the building, by cutting out the sash. There is no clue to the robbery. Harper and his family live above the store and they heard no noise during the night, and were surprised when entering the store in the morning to find the place cleaned out.

JUNE WEDDINGS



SOMETIMES,
all of a sudden, you
find you have to meet
an extraordinary demand
—a wedding or something of
that sort—for

Diamond Jewelry, and Diamonds.
That's the time to write us!
Give us an idea of range of prices, and you'll get the
richest assortment to be had in New York City.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay PARIS

Telephone,
2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

D. A. Tobias, formerly of Charlottesville, Va., will start a jobbing jewelry business at 237 Broadway, July 1.

The first meeting in bankruptcy of the creditors of William F. Doll will be held at the office of N. S. Smith, referee in bankruptcy, 302 Broadway, June 14, at 10.30 o'clock A.M.

B. Hyman, of Hirsh & Hyman, who has been visiting the diamond markets of Europe for several weeks, purchasing m     and large goods, is expected back, June 15, on the *Oceanic*.

Albert Ginzberg, who travels for Gamse & Segal, New York, sails, Saturday, on the *Graf Waldersee*, for Germany and France, where he expects to visit his folks.

Pohs Mfg. Jewelry Co., of New York, have been incorporated with a capital of \$2,000. Jacob Pohs, of Brooklyn, and A. F. Silverstone and Lewis Levy, of New York, are the directors.

J. J. Roche, a jeweler, was reported, last week, as offering to wager \$25,000 that the Lawson yacht *Independence* would beat the new cup defender, *Constitution*, should they be matched in the trial races.

Creditors of Charles Bachem & Co., formerly manufacturing jewelers at 41 Maiden Lane, are cited to appear in Special Term, Part I., of the New York Supreme Court, July 17, at 10.30 o'clock A.M., and show cause why the accounts of Frank C. Kretz, the assignee, should not be settled.

Judge Brown, of the United States District Court, Wednesday, granted a discharge in bankruptcy to Michael Schultz, Jr., surviving partner of M. Schultz & Bro., manufacturers of gold leaf at 152 E. Houston St., against whom a creditors' petition in bankruptcy was filed on Sept. 21, 1900. His liabilities were \$71,401.

Henry Herman, alias George Wilson, was arrested, Thursday, on the charge of getting

\$330 by false pretences from W. T. Siegel, 55 Broadway, Siegel says Herman pretended to be a diamond expert and borrowed the money to buy bargains in precious stones. He lost it at the races. Magistrate Flammer held Herman for examination.

The funeral of James B. Beers, for many years a manufacturer of gold pens in Maiden Lane and John St., took place, Wednesday evening last, at his home, 390 Pacific St., Brooklyn, where he died, June 3. Mr. Beers was born at Newtown, Conn., in 1811, and came to Brooklyn in 1845. He was in the jewelry and gold pen business until 1863, when he went into map publishing.

It was reported, last week, that there was a possibility of the preferred stock of the International Silver Co. being retired and that a special meeting of the stockholders would be called to act on this question. Officials of the company seen by a CIRCULAR-WEEKLY reporter denounced the rumor as absurd and without foundation. Auditor O. F. Thomas said, Monday: "You can deny the report as absolutely untrue and ridiculous. Though a director and officer, I've heard no one even speak of such a proposition, or even of a meeting of the stockholders."

David Kahn, an old and well known diamond dealer, 75 Walker St., was placed in Bellevue hospital, Sunday, to be examined as to his mental condition. He was taken to the hospital from his home at 212 W. 84th St. by Dr. L. Dinkelspiel, his family physician, and his son, E. D. Kahn, who lives at 241 W. 102d St. At the hospital it was said that Kahn appeared to be suffering only from a mild attack of dementia. He is over 80 years old and a native of France. He came to this country about 50 years ago and for the past 25 years has been in the diamond business in Walker St.

The retail trade are warned to be cautious in dealing with an alleged sailor, who is believed to be a crook, and who has been visiting jewelers in the northern part of the city, recently. The man called, last week, on George J. Lippmann, a retail jeweler, 1936 Third Ave., and after telling the jeweler he had received prize money for his share at Manila and other battles, said he wanted to purchase some diamonds. The sailor gave his name as Davis and introduced a woman with him as his wife. They called several times and, Thursday, decided on a pair of earrings, which the jeweler offered to let them have for \$400. When the sale was finally agreed to, Davis told the jeweler that before paying for the jewels he must show them to his uncle who lived with him in E. 105th St. Lippmann suggested the uncle be brought to the store, whereupon he was told that the old gentleman was ill and could not leave the house. This, coupled with the fact that he noticed that "Mrs." Davis wore a plated wedding ring, made Lippmann suspicious and he refused to part with the stones until he had received the cash in payment. He also determined not to leave his store to his clerk and refused to go with his customers, making an appointment for 5.30 P. M. Before that time the jeweler went to the police station, where he was assured that he was the intended victim of a swindle, but was told to carry out the game. When "Davis" came back two detectives were at the store and these latter followed the jeweler and his customer to a house in E. 105th St., where one watched the front and the other the back. Lippmann is sure that "Davis" noticed the detectives, because when once inside the house, Davis said his "uncle" was downtown, and then asked his "wife" if she had money enough to pay for the earrings. She said "No!" He sheepishly made excuses and the jeweler left.

WEDDING Season Coming! Is your
Display of **CUT GLASS**
Attractive and Complete?

DORFLINGERS' Line Sells Itself!!!

C. DORFLINGER & SONS, - - - 36 MURRAY STREET, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

A CIRCULAR-WEEKLY reporter called, Saturday, at the house to which Lippmann had been taken and was told that no one named Davis was or had been living there.

T. B. Starr has entered a judgment for \$86.55 against Robert E. Hicks.

B. Eichberg has entered a judgment for \$8,109.24 against W. G. Van Riper.

The Gorham Mfg. Co. have entered a judgment for \$45.37 against George A. Salmon.

A. K. Sloan, of Sloan & Co., and president Fitch, of the American Waltham Watch Co., left, last week, on their annual fishing trip to the Romaine river, in Labrador.

Dan. I. Murray, auctioneer, who has been conducting several auction sales for jewelers along the Hudson, has just concluded a very successful two weeks' sale for Frank W. Colwell, Matteawan, N. Y.

The Solomon Co. announce that they have succeeded the firm formerly conducting business under the name of Solomon Bros. & Gross, 605-609 Broadway, and have removed to the Lorsch building, 37-39 Maiden Lane.

Charles S. Davis, 40 years old, of 160 W. 23d St., a salesman for an instalment jewelry house, was arrested in Boston, last week, on a charge of threatening to shoot his cousin, E. D. Emerson, if the latter would not give him \$200. Davis is said to have worked for Hamrick & Co., 866 Broadway, some time ago, but this could not be verified.

A rumor was current early in the week to the effect that Tiffany & Co. had purchased the property occupied by the Baptist Tabernacle, at 34th St. and Sixth Ave., and were contemplating removing their business to that site. A JEWELERS' CIRCULAR-WEEKLY reporter was told, yesterday, that the rumor is entirely without foundation and that the company have no intention whatever of changing their location.

The tablet to the memory of the late Supreme Court Justice Frederick Smyth, which has been erected in Trial Term, Part VII., of the County Court House, was made by the Gorham Mfg. Co. The tablet is a bronze work of art and measures 4 feet 6 inches by 3 feet 6 inches, and is the work of George Thomas Brewster, the sculptor. At the top of the tablet is a bust of Justice Smyth in profile, while below is the inscription.

In the Supreme Court, last week, Judge Scott rejected a chattel mortgage given by A. Endelman to his brother-in-law, Samuel Brecker, on the ground that it was fraudulent. Philip Morganstein, said to be a diamond merchant of 207 Broome St.,

sued Endelman in the City Court and recovered a judgment. Morganstein claimed that Endelman has fraudulently transferred his property, and brought the action in the Supreme Court for a receiver, with the above result.

Michael Tracey, who gave his address as 665 Main St., Paterson, N. J., was a prisoner in the Centre Street Police Court, Monday, on the charge of breaking into Glass Supply Co., William St., this city, Glass Supply Co., William St., this city early Saturday morning. The office had been robbed several times and detectives had been lying in wait for the thief. When Tracey arrived he was immediately arrested and admitted breaking in on three former occasions. He was held for examination.

Plans are being prepared for a building to be erected at 4 Maiden Lane by Clinton & Russell, the architects, who designed the 18 story structure that will go up on the adjoining property, corner Maiden Lane and Broadway. The Julius King Optical Co. and other tenants now in the building at 4 Maiden Lane say they have not sold their leases and will remain there for this year, at least, and that any building on the property will have to be done on a cantilever plan above the present structure until their leases expire. The new building, when completed, will probably form a part of the large structure taking in the corner of Maiden Lane and Broadway.

Judge Blanchard, in Part I., of the Supreme Court, Monday, granted a motion for a certificate of reasonable doubt in the case of William Weisenberger, formerly a Sixth Ave. pawnbroker, who was convicted in General Sessions, as already told in these columns, of being the receiver of stolen goods. Weisenberger's conviction was on the testimony of a burglar named Harry Hess, who claimed he had sold the proceeds of his crimes to the pawnbroker, and that the latter received them knowing what they were. Weisenberger had previously borne an excellent reputation. Judge Blanchard, in his opinion granting a certificate of reasonable doubt, says the story narrated by Hess is not very probable nor worthy of much credence.

The five story business building at 49 Maiden Lane, New York, has been sold to S. F. Myers, of the S. F. Myers Co. The building is on a lot 24.10x139 and is opposite the location of Mr. Myers's present business. Mr. Myers stated, yesterday, that neither his company nor the present tenants at 49 Maiden Lane would be affected by the sale. The company, he said, had a three years' lease of

their present quarters, 48 and 50 Maiden Lane, which they recently sold for \$500,000. Not knowing what the new owners' plans were, after the lease expired, Mr. Myers said, he bought 49 Maiden Lane, both as an investment and to provide himself with a location in future should it become necessary. The purchase price was about \$140,000.

The examination of Harris Herman, bankrupt jeweler, formerly of 40 Catharine St., was begun, Monday, at 4 o'clock P. M., at the office of ex-Judge Ernest Hall, referee in bankruptcy. The examination was conducted by Mr. Gleason, counsel for the Jewelers' Association and Board of Trade. Herman's interests were looked after by his attorney. D. L. Safford, who was elected trustee for Herman's estate, was also present. Herman was questioned in detail about a transaction with Mr. Bachrach, a creditor, to whom, he testified, he had given a pair of diamond earrings worth \$281 as security for a debt. The diamonds he had obtained the same day from a man named Grinspan and for them paid \$100 on account. He was questioned in detail about a fire which burned out part of his store, March 14 or 15. He said that in the burned window were about \$1,500 worth of diamonds that were either stolen or destroyed by fire. Other goods to the value of \$2,100, he claimed, were damaged. He settled his claim with the insurance companies for \$400, of which he received \$250. This sum, he claimed, he turned over to his wife for household expenses. The remainder of the session was spent in having Herman examine his accounts and identify those due and those paid. Of the former he showed which were collectable and which were not. The reasons given in the latter instances were often amusing and showed an absurd laxity in the way the bankrupt gave credit.

Newark, N. J.

William H. Tichenor, formerly with Kremetz & Co., has been admitted into the copartnership of W. H. Schwartz & Co., manufacturing jewelers, 357 Mulberry St., the firm name remaining as before.

Leon Vatie has recently arrived from Paris, France, and will assume the management of the moulding department of the gold and silver foundry of his brother, Ernest Vatie, 312 Market St.

R. F. Renziehausen Co., 45 Oliver St., are increasing their facilities for refining by the installation of a new rolling mill. A fine collection of geological specimens, gathered by the company's manager, Mr. Yardly, has lately been put on exhibition in their office.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, at John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., E. D. Mix (James Mix), New Amsterdam.
BALTIMORE, MD., B. Castelberg (Castelberg's National Jewelry Co.), Imperial.
L. W. Lehman (Lehman & Prissman), Herald Square.
BOSTON, MASS., W. G. Paul, Herald Square.
CHICAGO, ILL., F. Lewald, Manhattan.
C. E. Graves (Charles E. Graves Co.), Holland.
Benj. Allen (Benj. Allen & Co.).
A. Heller, Astor.
A. L. Sercomb, Manhattan.
M. Ellbogen (Stein & Ellbogen Co.), Normandie.
CINCINNATI, O., H. Keck (H. Keck Mfg. Co.), Astor.
CLEVELAND, O., H. Goldsmith (Jewelers' Mfg. Co.), Astor.
DENVER, COL., S. R. Zwetow, Imperial.
DETROIT, MICH., C. M. Roehm (Roehm & Son), Gilsey.
INDIANAPOLIS, IND., I. Grohs (Indianapolis Jewelry Co.), Broadway Central.
Leo Lando.
JACKSONVILLE, FLA., P. Friedenberg (Friedenberg & Son), Marlborough.
V. E. Friedenberg (Friedenberg & Son), Marlborough.
LITTLE ROCK, ARK., Albert Pfeifer, Brooklyn, N. Y.
MILWAUKEE, WIS., Julius Lando.
MEXICO CITY, MEX., A. A. Watson.
MONTREAL, CAN., W. Bramley (Bramley & Robertson), Gilsey.
OMAHA, NEB., J. C. Huteson, Imperial.
PHILADELPHIA, PA., A. Dilsheimer (Dilsheimer Bros.), Astor.
A. Sickles (M. Sickles & Sons), Imperial.
E. Sickles (M. Sickles & Sons), Imperial.
L. A. Breitinger (Breitinger & Kunz), Belvedere.
C. Weinmann (Weinmann & Co.), Cadillac.
PITTSBURGH, PA., A. H. Gillespie (Gillespie Bros.), Normandie.
C. Spandau, Herald Square.
ROCHESTER, N. Y., S. L. Ettenheimer, Manhattan.
G. Steinfeld, Astor.
SAN FRANCISCO, CAL., L. Nordman (Nordman Bros.), Manhattan.
SYRACUSE, N. Y., G. E. Wilkins, Grand Union.
WASHINGTON, D. C., Mrs. J. C. Nourse (Woodward & Lathrop), 438 Broadway.
M. Goldsmith (Max Goldsmith & Son), Herald Square.

Trans-Atlantic Voyagers.**TO EUROPE.**

Sidney J. Manby, New York, sailed, Thursday, on *La Champagne*.

Fred. L. Martin, of Eichberg & Co., New York, sails, to-day, on the *Majestic*.

Jacob Dreicer, of J. Dreicer & Son, New York, with his wife, and Mrs. T. Lynch, New York, sailed, Saturday, on the *Etruria*.

Albert Ginsberg, with Gamse & Segal, New York, sailed, Saturday, on the *Graf Waldersee*.

Alanson Bigelow, of Bigelow & Kennard, Boston, and his family, and J. Eugene Robert, New York, sailed, Wednesday, on the *Zeeland*.

Max Nathan, New York, and W. F. Rump, of C. F. Rump & Sons, Philadelphia, sailed, Thursday, on the *Fürst Bismarck*.

Julius Lando, Milwaukee; Carl F. Lomb and Henry Bausch, of Bausch & Lomb Optical Co., Rochester, N. Y., with their wives, sailed, Saturday, on the *Potsdam*.

John W. Sisson, of R. Wallace & Sons Mfg. Co.'s New York branch; Louis Engel, of Joseph Frankel's Sons, New York; Herman Keck, Cincinnati, and Mrs. and Miss Kirkpatrick, wife and daughter of Thomas Kirkpatrick, New York, sailed, Wednesday, on the *St. Louis*.

FROM EUROPE.

Jacob Strauss, of Jacob Strauss & Sons, New York, returned on the *Oceanic*.

Benjamin Eichberg, of Eichberg & Co., New York, and Maurice L. Powers, of Powers & Mayer, New York, returned, last week, on the *Campania*.

Leon Vatie, accompanied by his wife, arrived, last week, on *La Lorraine*.

Movements of Jobbers' Buyers.

Lewis Finkelstein, St. Paul, Minn., will not go east this year.

M. A. Spater & Co., St. Paul, Minn., will do their buying at home this season.

S. Lindenberg, of Bene, Lindenberg & Co., Cincinnati, O., will be in New York, the first week of July.

Lawrence L. Moore, of Lawrence L. Moore & Co., Seattle, Wash., will be in New York about July 10, at the Imperial.

Edgar Fox, of Lindenberg & Fox, Cincinnati, O., will spend a few weeks, in

July, at Atlantic City, and will run up to New York before returning home.

A. Herman, of Herman & Loeb, Cincinnati, O., will be in New York, about the first of July.

C. B. Norton, buyer for the jewelry department of the Norton-Paulson Jewelry Co., Kansas City, Mo., and president of the company, has gone on a fishing trip to the northern lakes.

Both Mr. Hamilton and Mr. Lehman, of Lehman, Hamilton & Co., Denver, Col., are in the east. Samuel R. Zwetow, another Denver jobber, also is east. They will stop in Chicago on their return trips.

S. E. Woodstock, buyer for Woodstock, Hoefer & Co., Kansas City, Mo., who has been on the sick list the past week, is at the store again. Mr. Woodstock has been very busy the past six weeks, buying Fall goods for the firm.

Mr. Huggins, of A. I. Hall & Son, San Francisco, Cal., passed through Chicago, last week, on a purchasing tour east, where he will also visit the Meriden plants and offices of the International Silver Co., of which the firm are coast agents for Factories A, C and D. Mr. Huggins says that prospects are very encouraging on the coast and that they never before have been so busy as they are at the present time.

Among the jewelry buyers who have been in San Francisco, Cal., visiting the wholesalers, during the past few days, were Edward Haas, Haywards, Cal.; Harry Morton, San Jose, Cal.; Joseph Strain, Pasadena, Cal.; J. C. Wahlen, Petaluma, Cal., and G. F. Ducommun, Bakersfield, Cal.

TO JOBBERS.**E. H. PROUDMAN,**36 Maiden Lane,
New York,**HEADQUARTERS
FOR****Velvet Boxes.****THE ACME OF RING PERFECTION**

No. 3365—Lion and Lioness.

is embodied in our new
lines now being shown
to the jobbing trade.

**SEAL RINGS,
MOUNTED DIAMOND RINGS,
SET RINGS**

in over 7,000 Varieties.

C. P. GOLDSMITH & Co.,

Manufacturers,

33-43 Gold Street, NEW YORK.



No. 3401.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WINDOW TRIMMER, salesman; do fair engraving; satisfactory gilt-edge references. Address, J., care Jewelers' Circular-Weekly.

SITUATION WANTED—A successful traveling salesman of good address, now employed, desires to make a change. Address, P. O. Box 1174, Milwaukee, Wis.

POSITION WANTED—First-class optician, engraver, diamond setter and window dresser wants to change; correspondence solicited. Address, "Progress," care Jewelers' Circular-Weekly.

WANTED—Permanent position by a first-class watchmaker; 20 years' experience, fine set of tools, large experience on fine and complicated watches; best of references. Address, "Permanent, 31," care Jewelers' Circular-Weekly.

SALESMAN, with 11 years' road experience, a practical jeweler with large, established trade with department and jewelry stores in the north-west, wishes a position on salary or commission; line to deliver preferred; the very best of reference furnished. Address, K. M., Jeweler, care Hotel Commercial, Minneapolis, Minn.

EXPERIENCED JEWELRY SALESMAN with established trade in Southern and Middle Western territory desires situation with live manufacturer or up-to-date jobbing house. W. F. S., care Jewelers' Circular-Weekly.

AN EXPERIENCED and energetic traveling salesman, good address, age 32, single, sober, with large acquaintance South, West and Middle West, seeks position with first-class manufacturer beginning July 1, or would accept position at once. Address F. B. M., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—Jeweler to take charge of our jewelry department. Henry Landsberg, New Brunswick, N. J.

WANTED—Two pearl setters; steady work the year round; perfect light and comfortable shop. The Miller Jewelry Co., Cincinnati, Ohio.

WANTED—An experienced, first-class house salesman and order clerk for a wholesale jewelry firm. Bene, Lindenberg & Co., Cincinnati, Ohio.

WANTED—A representative in Philadelphia and vicinity to handle a manufacturers' line on commission. Address, L. D., care Jewelers' Circular-Weekly.

WANTED—First-class clock and jewelry repairer; assist on watch work and good salesman; young man preferred. Address, "A. D.," care Jewelers' Circular-Weekly.

WANTED—Salesman for a line of 14k. diamond mountings and 10k. set rings, on commission; New York and nearby trade. "Manufacturer, 14," care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

A FIRST-CLASS traveling salesman; one who has handled a silver ware line and comes direct from the business. Apply, Ferd. Fuchs & Bros., 34 E. 23rd St., New York.

WANTED—Salesman acquainted with jewelry buyers in department stores of the south; only man with trade and experience wanted. Address, "Worker," care Jewelers' Circular-Weekly.

WANTED—First-class manufacturing jeweler, engraver and stone setter; send sample of engraving and state salary wanted in first letter. Address, Cooper & Co., 18½ N. Meridian St., Indianapolis, Ind.

WANTED, AT ONCE—Three or four manufacturing jewelers and stone setters and one first-class polisher and lapper; state salary wanted in first letter; steady positions to right men. George Wettstein, Manufacturing Jeweler, Cedar Rapids, Ia.

WANTED—Salesman and window dresser; only competent man with exceptional references need answer; salary to commence, \$100. Address, with full details (to avoid unnecessary correspondence) in first letter, Charles S. Stiff, Little Rock, Ark.

EXPERIENCED SALESMAN for Pennsylvania, New York and the eastern States; must hold trade and show reliable results, and high recommendations; salary and commission; jewelry and novelty line. Address, C. L., care Jewelers' Circular-Weekly.

WANTED—Watchmaker and optician to assist first watchmaker and take charge of equipped optical department; unless qualified and experienced, do not apply; large southwestern city. Address, with full particulars in first letter, "Position," care Jewelers' Circular-Weekly.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

A FIRST-CLASS SALESMAN wanted to cater to the department stores with a live line of jewelry; must have good connection with that trade; highest salary to the right man; no other wanted at any price. Apply to Room 42, 37 Maiden Lane, New York.

WANTED—An experienced traveler for New York city and suburbs, having an established trade in watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential. "Advance," care Jewelers' Circular-Weekly.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

WANTED—Experienced salesman for a retail jewelry store; we want an energetic, ambitious, successful man, under 40, whose character, ability and honesty are beyond question; one who is thoroughly posted in watches, gold jewelry and sterling silver wares; in our diamond department we are now well suited; must be able to maintain a good record in his sales account; for such a man we have an opening at a progressive salary according to results. Address, Montgomery Bros., Jewelers, Douglass Building, Spring and 3d Sts., Los Angeles, Cal.

WANTED—Two experienced travelers, one for the Western States, the other for the Middle and New England States, to sell a general line of watches, diamonds and jewelry; those preferred who live in New York and who have represented some jobbing house in similar line; to one who can sell an unusually large amount of profitable goods we will eventually give an interest in our business without any investment of capital on the part of applicant; position will be held open till Jan. 1, 1902, for the right man if necessary; state age, territory covered, amount of yearly sales, experience, etc.; all correspondence considered strictly confidential. Address, "New York Diamond Importers," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—The finest jewelry store in the State of New Hampshire; city of 10,000 inhabitants. For particulars address "R., 16," care Jewelers' Circular-Weekly.

FOR SALE—Nice little jewelry business in city in northern Ohio; repairs average \$25 per week; invoice, \$700; cash required, \$400; balance easy. Address, "Confidence," care Jewelers' Circular-Weekly.

RARE CHANCE for jeweler and optician; Missouri town, 1,000 population, main line M. P. R. R.; large country trade, good run bench work; stock and fixtures about \$1,000. M. O., care Jewelers' Circular-Weekly.

PARTNER WANTED with a few thousand dollars capital to enlarge an established diamond mounting business in New York city; party may be either practical workman or good salesman. Address, "P. S.," care Jewelers' Circular-Weekly.

A RARE CHANCE—For sale, a new and up-to-date jewelry and optical store, all oak fixtures and new stock; fixtures and tools worth about \$1,500; stock, \$3,500; good reasons for selling; buyer can buy as much stock as he wishes and have time to pay for same; good location in manufacturing city of 1,500. Address, S. G., care Jewelers' Circular-Weekly.

For Sale.

ABOUT 500 DIES, suitable for jewelers; formerly used by Joseph F. Chatelier; for sale cheap. Parties interested address, E. G., care Jewelers' Circular-Weekly.

VERY OLD, plain cased, one-day grandfather's clock; trade for retinoscope, engraving machine, typewriter or cash. Edw. Smering, Chester, S. C.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

FOR RENT, CHICAGO SALESROOM—Chicago jobbing house will rent space, 10x20 feet; excellent place to display silver ware, novelties, clocks or jewelry; \$15 monthly; will consider representation. Otto Stumpf & Co., 185 Dearborn St., Chicago, Ill.

Wanted to Purchase.

WANTED—Street clock, either two or four dials, on iron post. Mail full particulars to D. Aron, 58 W. 92d St., New York.

WANTED—To buy jewelers' trunk; also sample cases and trays; state age, condition, full description and price. Rexford Co., 1024 Market St., Philadelphia, Pa.

**A RARE CHANCE!
FOR SALE,**

The long-established business of

HENRY GUILD & SON,

433 Washington St., Boston, Mass.

A retail business in *Diamonds* and other precious stones and fine jewelry. A specialty of *Masonic* and society jewels. The business has been established more than *fifty years* and has the very best class of trade in the city and vicinity. Entire stock and good-will of the business will be *sold for cash*.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

PUBLIC SALE.

On Thursday, June 20, 1901, at the Cooper House, West King Street, Lancaster, Pa., will be offered at public sale about 8 tons of printed stock and about 123 electroplates, size 8 x 10¾, for a watch and watchmaker's tool, material and findings catalogue, printed and published for the late assigned firm of EZRA F. BOWMAN & CO. This property consists of printed and illustrated matter of the highest character, but the publication is incomplete. This matter was prepared especially for a watchmaker's material, tool and findings catalogue, and it will be offered as a whole, or in part, to suit purchasers. Any further information can be had by applying to the undersigned assignee or to his attorney.

The above will be sold to the highest and best bidder. Samples of the printed matter can be had on application, and an inspection of the material is invited. Sale to commence at 2 P. M. on Thursday, June 20, 1901, when attendance will be given and terms made known by

W. U. HENSEL, Attorney.
SAM MATT FRIDAY, Auctioneer.

L. C. REISNER,
Assignee of Ezra F. Bowman & Co.

Importations at the Port of New York.

<i>Weeks Ended June 8, 1900, and June 7, 1901.</i>		
China, Glass and Earthen Ware:	1900.	1901.
China	\$55,979	\$107,965
Earthen ware	19,066	21,954
Glass ware	19,496	15,624
Optical glass		372
Instruments:		
Musical	11,944	15,194
Optical	7,709	5,527
Philosophical	1,909	2,046
Jewelry, etc.:		
Jewelry	2,493	1,883
Precious stones	185,337	442,862
Watches	16,334	11,327
Metals, etc.:		
Bronzes	1,189	848
Cutlery	29,528	27,357
Dutch metal	2,287	1,366
Platina	38,773	6,283
Plated ware		
Silver ware	149	1,192
Miscellaneous:		
Alabaster ornaments	209	187
Beads	961	1,590
Clocks	1,324	1,874
Fans	11,578	2,681
Fancy goods	14,183	13,880
Ivory	2,040	81,227
Ivory, manufactures of.....	868	1,239
Marble, manufactures of.....	12,887	1,677
Statuary	1,760	1,598

Jewelers' Gold Bars Withdrawn and Exchanged.*Week Ended June 8, 1901.*

U. S. Assay Office report:		
Gold bars exchanged for gold coin.....	\$181,631	18
Gold bars paid depositors.....	65,109	50
Total	\$246,740	68
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:		
June 3.....	\$15,611	54
" 4.....	15,619	20
" 5.....	67,357	57
" 6.....	41,641	90
" 7.....	35,955	09
" 8.....	5,445	78
Total	\$181,631	18

Alleged Infringement of Design Patent for Belts.

The Royal Metal Mfg. Co., of New York have commenced an action in the United States Circuit Court, New York, against Joseph J. Cohn and J. W. Rosenbaum, to recover damages and an injunction for an alleged infringement of a design patent for belts. According to the complainant, the plaintiff company are a corporation under New York laws, and the defendants are in business under the style of the Colonial Art Metal Works. The design in question was patented by Isaac Loewenthal, April 9, 1901, and assigned by him to the plaintiff company. It is claimed that the defendants have infringed the patent by selling a belt embodying the design in question, and have refused to stop doing so when notified to desist. The complainants ask for the usual accounting, \$250 damages, and all the profits accruing from the use of the alleged infringement. In addition they ask preliminary and perpetual injunctions restraining their infringements, and demand that all belts, materials and tools by which the alleged infringements are made be either destroyed or delivered to them.

John C. Hardman, formerly connected with the watch case manufacturing industry, died at Newark, N. J., June 6.

Connecticut.

Newton & Lincoln, West Winsted, have been selling out their stock at auction.

Ralph Dorflinger has accepted a situation with John M. Parker, Middletown.

Professor Caruss, of the Caruss Optical Co., Hartford, spent a few days in Middletown, recently.

A. B. Ryan, formerly of Ryan, Barrows & Parker but now with the Boston Baking Powder Co., spent a few days in Middletown, recently.

F. G. Story, formerly of Parker & Story, has accepted a situation with Charles Mog, Yonkers, N. Y. Mr. Story is an expert watchmaker and engraver.

Samuel B. Harper, assistant manager of the Bristol Brass and Clock Co., Bristol, was knocked down and painfully injured by a bicyclist, last week. He was unconscious for a short time after the accident.

Waterbury concerns affected by the recent machinists' strike are filling the strikers' places as rapidly as possible. So far there has been little trouble between the strikers and the workers, the police furnishing good protection.

Two certificates of increase of capital stock of the Eagle Spoon Co., Bridgeport, were filed in the Town Clerk's office, June 6. The first increase, dated October, 1900, is from \$35,000 to \$50,000. In the second certificate, dated March, 1901, the increase is from \$50,000 to \$55,999.

Bridgeport jewelers, together with the other merchants of that city, have been asked to fall into line in a general movement started by the Bridgeport Business Men's Association, for a weekly half holiday at all stores, on Fridays, during July and August.

The suit of the Miller Bros. Cutlery Co. against the city of Meriden was scheduled to come up in the Superior Court, this week. The suit is to recover damages for alleged impairment of water power, due to a sluiceway built by the city near the company's raceway.

A missing lot of silver ware created considerable trouble and mystery, last week, at the Shelton factory of the International Silver Co. Suspicion having fallen on some workmen, search warrants were issued and some houses searched, but thus far no trace of the missing goods has been discovered. The local officers of the company were inclined to think it the work of some outside party, though how he gained entrance to the stock room was unknown.

George E. Smith, bell manufacturer, Meriden, placed an attachment on the Connecticut Cutlery Co., New Haven, recently, in a suit for \$4,000 damages for infringement of two patents on a process for hardening cutlery, and the New Haven factory was closed. A conference of interested parties was held, last Friday, resulting in the defendants offering a settlement agreeable to the plaintiff. The attachment was removed. Mr. Smith, through his counsel, decided to continue the fight against other concerns, whom he alleges are infringing his patents. He also offers \$100 to the person who will furnish information of infringement on his inventions, which are said to be valuable to cutlery manufacturers, as his process is a great saving to them.

Telegraphic Clock.

I HAD occasion, lately, to repair a clock of antique workmanship, a description of which will, I think, interest horologists. This little clock, which appears to date from the First Empire, is of bronze, 0.37 meters high. It represents a square tower, embellished with a dial, and surmounted with an aerial telegraph.* At the base, in the midst of verdure of bronze, flows a clear fountain, while the Chappe telegraph agitates its arms to form the signals.

The hour is given by clock work of the old verge or crown wheel system. The mechanism which actuates the telegraph and the stream of water is placed in the lower part of the tower, between two square plates, and includes a going barrel, four wheels and a fly wheel. It goes without winding for 12 hours. A small bolt sets it in motion or stops it as desired. The second wheel carries an eccentric piece which supports the end of an elbow lever, furnished with a roller to diminish friction. According to the position of the eccentric piece, the lever is raised or lowered, and its upper arm draws slowly a wire, which passes over the pulley of the telegraph and redescends into the tower, where it ends in a small weight. In this way the large arm of the telegraph regulator turns sometimes in one direction, sometimes in another, stops an instant, so that the signals can be observed, and begins its movement to form a new figure. The little wings (indicators) are moved by wires passing over guide pulleys, whose movement is limited by stop pins. The mechanism thus produces four different figures, always in the same order; but it is possible, by changing with the hand the first position of the wings, to make it reproduce successively the 196 signals of the Chappe machine. This variety in the signals can serve to define the weeks or months. The third wheel, cut obliquely on half of its thickness, turns rapidly an inclined pinion fastened at the upper extremity of a spiral glass rod, whose lower extremity, perforated with a small hole, rests on a fixed point in the base. This rod, revolving rapidly in the center of a glass tube inserted in an opening of the rock (of bronze), readily produces at a distance the illusion of running water, with very pretty effect.

Clocks with jets of water were quite common under the Restoration, but clocks equipped with an automatic aerial telegraph were certainly of much rarer occurrence. The one now in my possession belongs to one of my friends, M. Guilloux, principal telegraph clerk at Rennes. The mechanism works perfectly.—Translated from *La Nature*.

*The aerial telegraph, unknown to the present generation, was definitely adopted by the National Convention, July 25, 1793. It was of great service in the wars of the Republic and Empire and terminated its career gloriously during the war of the Crimea, at the summit of the Malakoff tower.

Perry & Watson have just opened up a new stock of jewelry in Mineral Wells, Tex.

L. B. Dickinson has succeeded to the entire jewelry business of F. H. Small, Victor, Col.

Pittsburgh.

S. H. Schmidt has opened a new store at 1920 Fifth Ave.

J. S. Thorn, father of Albert Thorn, Burgettstown, Pa., died on May 21, after a lingering illness.

The wholesale stores of this city have agreed to close from June 1 until Sept. 15 at 5 o'clock P.M.

A. P. Reynolds, formerly with E. Gooder, Reynoldsville, Pa., has opened a new store at Elenora, Pa.

McFarland & Thorn, Burgettstown, Pa., have dissolved partnership, Albert Thorn retiring to enter the employ of J. P. Rees & Co., Market St., Pittsburgh, and Albert McFarland continuing.

At 8 o'clock on the evening of June 5, occurred the wedding of Miss Bertha Brown, daughter of ex-Postmaster John W. Brown, and Carl H. Leighner, jeweler, both of Butler, Pa. After a wedding trip to Buffalo and Toronto, Can., the young people will be at home in Butler, Pa.

On Tuesday, June 4, occurred an exciting ball game between the Holy Ghost College team No. 1 and the Retail Jewelry Clerks' team, in which the latter were defeated 13 to 5. The jewelers engaged in the mortal combat, several being carried wounded from the field, were: Alex. Munn, right field; Theo. Weber, left field; Albert Thorn, second base; Charles Holyland, first base; J. R. Allison, Jr., third base; Mr. Wirt, catcher; Jack ("old man") Allison, pitcher; R. M. H. Jantzen, center field, and Joseph Weckerle, short stop.

The jewelry stock of A. M. DeWinters, whose place was at Wood St. and South Ave., Wilkensburg, was attached, June 6, by Constable H. W. McKalip for F. M. Hugus & Co., for \$200 rent. Other citizens of Wilkensburg are said to be looking for him. Several weeks ago DeWinters reached Wilkensburg and attended the M. E. Church. He formed the friendship of E. M. Brintner and A. E. Siviter. The latter, who is a jewelry jobber in the city, is said to have advanced him stock worth \$1,500 and Brintner loaned him money. The latter would not say to-day how much he had loaned him, and Mr. Siviter could not be seen.

Out-of-town visitors lately were: F. Murdoch, Ligonier, Pa.; R. W. Brady, Washington, Pa.; Philip Ruprecht, Sharpsburg, Pa.; J. Z. Simpson, Blairsville, Pa.; F. H. Hayes, Washington, Pa.; Mr. Lye-dahl, Braddock, Pa.; J. F. Murphy, Dawson, Pa.; William Hunt, Uniontown, Pa.; Thomas Maher, Clarksville, Pa.; F. D. Skiff, Verona, Pa.; J. W. Jones, Ligonier, Pa.; C. A. Godwin, Butler, Pa.; J. D. McAulis, Beaver Falls, Pa.; C. J. Nichols, Kecksburg, Pa.; A. Meyers, Uniontown, Pa.; A. P. Reynolds, Reynoldsville, Pa.; Adam Fisher, Greensburg, Pa.; Ed. Koessler, New Kensington, Pa.; W. J. McKinney, East Liverpool, O.; H. R. Brown, New Brighton, Pa.; D. L. Cleeland, Butler, Pa.; C. R. Lang, Ligonier, Pa.; S. H. Schmidt, Turtle Creek, Pa.; John F. Zugschwert, Carnegie, Pa.

James B. Hayden, Topeka, Kan., has not disposed of his jewelry business, as might have been understood from a recent item in these columns, but is still at the old stand.

THE ROYAL

**Guaranteed for
Twenty Years.**

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



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THE REGAL

**Guaranteed for
Ten Years.**

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

The Barlow, Holyoke, Mass.

HERE YOU ARE.
Metal Display Fixtures,
Forms and Wax Figures,
Triplicate Mirrors,
Showcases, Etc.

Send for 200-page catalogue.

BARLOW MFG. CO.
Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 463.
Black Velvet Covered
Jewelry Stand.
Price, \$1.25 each.



No. 96.
Umbrella Hook.
Price, 50c. per dozen.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO..
SUCCESSOR.

SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

WORKS,
MERIDEN, CONN.

NEW YORK.



THE CADDIE BAG

Contains two Sterling
GOLF STICK PINS.

It retails for 50c.

Just the thing
for prizes or
favors

THE GOLF
HAT PIN.

The finest in
the market.

Retails for
75c.

It is a
beauty.

Golf Spoons

We make a nov-
el Golf Tea and
Coffee Spoon
that makes a fine
prize or souvenir.

If you want samples of these, just
write us a postal.

Codding & Heilborn Co.
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:
CHAS. VAN NESS, 11 Maiden Lane.
(Samples Only.)

News Gleanings.

A new jewelry store is projected for Eden Valley, Minn.

O. Baak, Holstein, Ia., has discontinued the jewelry business.

M. C. Creglow has opened a store in Colorado Springs, Col.

F. W. Link has engaged in the jewelry business in Cadott, Wis.

W. S. Shuttles & Son, Dallas, Tex., have sold realty valued at \$20,000.

Charles Peck, Ottumwa, Ia., has sold his jewelry store to C. O. Arnold.

J. J. Hoffman, St. James, Minn., has sold out and will remove to Oregon.

F. A. Parsons, Dunlap, Ia., has moved his stock of jewelry to Soldier, Ia.

J. D. McAnoil, Shawnee, Okla., has given a chattel mortgage for \$105.

R. B. Stevenson, Cedar Rapids, Ia., has given a chattel mortgage for \$1,550.

G. E. Finley, Cottonwood Falls, Kan., has given a realty mortgage for \$20.

C. A. Sloan, Eufaula, I. T., has given a chattel mortgage, amounting to \$900.

W. F. Cross contemplates starting a pearl button factory at Red Wing, Minn.

Henry Anderson has bought the Palace Jewelry Store, Red Lake Falls, Minn., of J. Q. Adams.

J. M. Sullivan, Wheatland, N. Dak., will erect a new store for his jewelry and hardware business.

J. G. Brown, of Brown & Matthewson, Marshall, Tex., has given a realty conveyance for \$2,000.

Henry Buck, Garretson, S. Dak., has disposed of his stock of jewelry to Thompson & Gilmore.

Johnston & Taylor have succeeded to the jewelry business of Robert Scarf, Pipe Stone, Minn.

E. R. Matters, Neosho, Mo., has admitted a partner and the firm are now Anderson & Matters.

I. W. Linder, formerly of Leavenworth, Ind., has opened a jewelry repairing store at Bardstown, Ky.

John Tholen, Cologne, Minn., has been making extensive repairs and improvements to his store.

R. C. Hailey, Jonesboro, Ark., has admitted a partner and the firm are now Hailey & Thornish.

G. A. Kropp, Gaylord, Minn., is about to move into new quarters, which are being fitted up for his use.

Two boys were arrested for robbing George McCloskey's store, Lock Haven, Pa., of two revolvers.

J. J. Mercer, Macon, Ga., has a sword evidently worn by Lieut. Allen G. Shepherd, 33d Regiment Massachusetts Volunteers, in the Civil War. It was found on

the Chickamauga battlefield and will be returned to the owner, who now lives in Lynn, Mass.

J. Allen Fuss, recently of Williamsport, Md., will conduct a jewelry store and repair shop at Waynesboro, Pa.

A. W. Wheelock, Rockford, Ill., has moved to a new store, which is handsomely fitted up in modern style.

John W. Howett, DeLemar, Idaho, is making preparations to move his entire stock to Silver City, Idaho.

A stock of jewelry has been opened in Hendrum, Minn., by M. J. Lindahl. He will also carry a stock of tin ware.

Rothstein & Lippman Bros., jewelers and pawnbrokers, Johnstown, Pa., have bought the building in which their business is located.

The jewelry store of B. Anderson, Kindred, N. Dak., was among a couple of blocks of business buildings recently destroyed by fire.

Owing to the dissolution of the jewelry and clothing firm of Krause & Bouza, Tyn-dall, S. Dak., John Bouza has succeeded to the jewelry business.

W. K. Martin has sold his interest in the jewelry business at Dallas Center, Ia., to L. N. Petit and will be employed in the drug and jewelry store.

I. D. Allen, who has been manager of the R. B. Wegner store, Wheaton, Minn., has gone on a visit to Duluth, after which he will go to Valley City, N. Dak., and engage in business.

Emil Beyer has opened a store at 1603 Peach St., Erie, Pa., with an up-to-date line of watches, jewelry, silver ware, etc. He was formerly, for 19 years, with his brother, Joseph Beyer.

A traveling street peddler of cheap jewelry, who gave his name as F. C. Foster, was rescued from a crowd of customers who wanted their money returned, by the police of Cleveland, O., June 3.

The majority of the Plainfield, N. J., jewelers desire to close their stores at 7 o'clock each evening during the Summer, but are prevented by one or two men, who will not agree to close at that hour.

William H. Rogers, Plainfield, N. J., has sold the bicycle business which he has conducted for 11 years in order to devote his time to the affairs of the recently incorporated William H. Rogers Corporation, silver plated ware.

After the robbery of the store of C. A. Stevens, Nickerson, Kan., May 30, when \$700 worth of stock was taken, a party of citizens scoured the country surrounding in search of the burglars, who were believed to be a gang who committed several recent burglaries. They were not found.



DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Emely & Stanton, Casey, Ill., lost \$500 by fire, June 2.

B. F. Brua, Lyons, Kan., has sold real estate valued at \$100.

William Eskew, Junction, Ark., has gone out of the jewelry business.

J. A. Wiedemann, El Dorado, Kan., has given a realty mortgage for \$400.

L. P. Roerig, Adrian, Minn., was recently married to Miss Katie Blesius.

J. S. Cunningham has just engaged in the jewelry business in Tonkawa, Okla.

Burglars took a quantity of jewelry from the store of L. Diamond, Baton Rouge, La., June 2.

Eli M. Fox, Easton, Pa., in the jewelry business for half a century, died, June 7, aged 71 years.

A. B. Cone, Windom, Minn., has returned from the Hot Springs, much improved in health.

E. E. & A. B. Conrad, Newton, Kan., have disposed of their jewelry business. A. B. Conrad will continue.

Charles H. Tourville, Tomah, Wis., has disposed of his stock of jewelry, but will continue the repair business.

C. W. Schmiding, Fort Smith, Ark., has decided to close out his stock of jewelry and move to Muskogee, I. T.

Goodrich Gabriel, Barron, Wis., has removed his stock and business to Menomonee, Wis., where he will continue.

C. C. Hite, Danbury Ia., has been improving his store with new show cases and other fixtures, which enhance its appearance.

F. W. Galer, who has a drug store and jewelry store in Nowata, I. T., has given a chattel mortgage on a soda fountain for \$900.

F. C. Bahring, formerly employed in Memphis, Tenn., and Dyesville, Ia., died, recently, at his home in the latter town, aged 26 years.

Philadelphia.

J. C. Cortner, lately of Shamokin, Pa., has entered the employ of George W. Russell.

Lou. Sickles, of M. Sickles & Sons, sailed for Europe, yesterday, on the *Kaiserin Maria Theresia*.

Robert A. Steinhart, watch case maker, 127 Nectarine St., was married, last week, to Miss Emma C. Rouber.

Francis Pritty, jobber, 7th and Chestnut Sts., has sent out invitations for the wedding reception of his daughter, Miss Lillias Pritty and Walter Coulter Longcope.

S. L. Moses, jeweler, 305 South St., was swindled out of a \$150 diamond ring by Manuel Pickleman, a Roumanian, who has been a student at a medical college for a year, but who mysteriously disappeared, a week ago.

The United States School of Horology, a new institution of education by correspondence, has been established at 2258 N. Front St., under the management of S. J. Lyons, jeweler. Instruction is principally given in the adjustment of lever escapement in the American lever watch.

Thomas Weber, retailer, 5th St., has been held under \$2,000 bail by United States Commissioner Craig, charged with secreting jewelry valued at \$4,000, so as to keep it from being seized by his creditors. The prosecutor is Max Lowy, trustee for the creditors, who has testified that the jewelry had been delivered to Weber.

The retail store of J. C. Bartlett, 217 S. 10th St., was entered by thieves some time before dawn, Wednesday last, and \$200 worth of jewelry stolen. As a mute testimony of the irony of fate the thieves also carried off a vicious looking revolver which Mr. Bartlett had placed under his pillow as a protection against just such an intrusion.

Birmingham, Ala.

BUSINESS CONDITIONS.

As a whole, business is not so good now as it was a year ago at this time. The quietness is caused, no doubt, by the fact that the first of July is the time for contracts to be signed with the labor unions and there is apprehension of a strike, as the men seem bent on asking more and the operators are sure they can afford no higher wages than are now paid.

Some of the leading jewelry houses have agreed upon 6 o'clock closing for the Summer.

A. S. Smith, who has a jewelry store on 20th St., has opened a branch store at 307 N. 19th St.

M. F. Doering, Anniston, has been elected Esteemed Leading Knight of the Anniston Lodge of Elks.

F. W. Bromberg has recently turned out two handsome pieces of work. One is a beautiful elk's head in diamonds on a gold locket, for C. E. Meglemry, who managed the street fair for the Elks order, the job representing \$150. The other is the Bromberg medal for the best record in gymnastics at Howard College, the Baptist School of the State.

The assessors of Dickinson county, Kan., report that, in 1898, the people of that county owned 880 watches; now they possess 1,206. As Dickinson county embraces a typical Kansas farming community, this fact is considered an evidence of increasing prosperity.

Benj. Allen & Co., Chicago, Ill., received from Europe, last week, a large consignment of diamonds, a direct importation by the firm and the result of the recent visit to foreign markets of their diamond buyer, J. R. Lilja. A number of finely matched large stones are among the goods bought by Mr. Lilja, which, with the large stock carried at all times by the house, afford a fine selection for the most critical buyer.

THE MAN WHO READS ONLY HIS OWN ADVERTISEMENT

is the same fellow that looks into a mirror to see the progress of the world. His judgment is narrow and biased, because he has stopped one of the chief channels of learning. The inference is not that we believe our advertising matter to be a source of great knowledge—on the contrary, it is simply straightforward talk about the **Dover business**.

We confess that our subject is an animated one, which may account for the matter contained therein. You know it requires a wonderful imagination to enthuse over an antiquity, while the **real living thing** generates its own enthusiasm. The **Dover business** is pre-eminently the largest of its kind in the world, and is still growing.

GEO. W. DOVER,

Jewel Settings, Metal Ornaments and Jewelry Components,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



VOL. XLII.

NEW YORK, WEDNESDAY, JUNE 12, 1901.

No. 19.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

BUSINESS CONDITIONS.

Business shows considerable improvement this week. The demand for watches keeps up, and clocks are seasonable. Sterling silver houses report business running away ahead of last year and the plated ware trade has picked up very materially. In passing, it may be said that manufacturers of ice cream spoons and soda fountain silver ware are finding things quiet. With snows in the northwest and a cold, backward season throughout the west, the demand for this class of goods is restricted. The retail trade has been good on the few bright days we have had, but on changes to cold again fell off. Seasonable weather is the life of the retail trade, and the last week the weather was not seasonable.

Frank Sproehle is on a western trip for Sproehle & Co.

Vacations for the Lapp & Flershem employees commenced Saturday.

In a fire at 253-255 Canal St., June 1, the Garden City Plating Works lost \$400.

Mrs. T. C. Outhwaite, Depere, Wis., was in town, last week, buying goods for her husband's store.

H. A. Bromberg, Battle Creek, Mich., was here, last week, on a buying trip, accompanied by Mrs. Bromberg.

J. W. Neasham, Ottumwa, Ia., was here, Friday, on his way to the Y. M. C. A. convention, at Boston.

Alpin Chisholm, treasurer of Bugbee & Niles Co., North Attleboro, Mass., was a caller on the trade here, the past week.

C. A. Kiger, Kansas City, stopped in Chicago on his way home from the east, where he made calls on many of the factories.

Edward Tiechman, credit manager at the Chicago house of R. Wallace & Sons Mfg. Co., has returned from a 10 days' visit to the factory.

Mr. Strayer, of F. C. Happel Co., who makes his headquarters at Cedar Rapids, Ia., is in town, this week, on his regular semi-annual visit.

Percy Seligman, formerly with C. A. Williams, has taken charge of the city business for J. A. Schoenthaler, Columbus Memorial building.

M. Lippett, a Chicago jobber, who does his own traveling, was home from the road, last week, to meet travelers from the eastern factories.

Mr. Harmon, of the Meriden Britannia

Co., accompanied by Mr. Dungan, of the Chicago office, visited the Chicago trade several days, last week.

W. R. Goodfellow, formerly in the jewelry department of B. F. Norris, Alister & Co., has taken the position of house salesman for Otto Young & Co.

J. G. Penfield, Huntington, Ind., was here several days, buying a stock preparatory to opening a new store at that point. He was for several years with Olney Grafton, Huntington.

J. R. Davidson, of the Philadelphia Watch Case Co., will return from his western trip the latter part of this week. He writes the Chicago office that business has been unusually good in all sections.

Walter J. Buckley, tower clock man for the Seth Thomas Clock Co., is back from his western trip. He installed tower clocks at various points, including Tipton, Ind., and Rock Island, Ill.

The Governor of Utah was married, June 5, the event being the leading social event in the far west this season. Among the rich gifts was a large consignment of the Towle Mfg. Co.'s wares from the Leyson store at Salt Lake City.

W. J. Miller, Chicago manager for the Seth Thomas Clock Co., returned, Wednesday, from a brief visit at Buffalo, spending his time while there at the Pan-American Exposition. He calls the Pan-American "great," especially the electrical displays.

W. C. Burrichter, Panora, Ia., was in to supply the needs of his active little town of 1,000 population. J. W. Mahaffey, Viola, Ia., was in as a buyer of jewelry and seller of horses. He had some fine animals that brought good prices, selected his goods and left for home Friday. A. L. Howard, Beloit, Wis., was here, last week, for a few small purchases.

The old established jewelry house of the Goodrich & Potter Co. are ultimately to be closed out. There is, however, a good surplus derived from the business, and the widow of the late Mr. Goodrich will continue to run it until such time as the business can be advantageously disposed of. A large percentage of the inventory value of the stock is in diamonds.

St. Mark's Episcopal Church, Evanston, have contracted with the Seth Thomas Clock Co. for a magnificent tower clock that will undoubtedly become very popular in that churchly suburb. It will be a duplicate of the clock in Grace Episcopal Church, Chicago, will contain nine Menckly bells, the largest weighing 2,000 pounds, and will strike the Westminster chimes.

The semi-centennial of the incorporation of the town of Newburyport, Mass., will be

celebrated, June 23, 24 and 25. The entire North Atlantic squadron of the United States Navy will assemble there and as many of the Towle Mfg. Co.'s forces as can possibly arrange to be there. It's worth a long trip to visit the Towle Mfg. Co.'s factory, to say nothing of the big celebration.

A letter from Mr. Drummond, cashier for the Towle Mfg. Co., dated Auckland, New Zealand, states it is a difficult matter to convince the colonies that the word "Sterling" on American silver ware gives the same guaranty as the hall mark of England, and he is inclined to believe that American manufacturers should do some missionary work in the way of advertising in the British colonies. Mr. Drummond expects to celebrate the Glorious Fourth at Naples.

Traveling men from the eastern factories are here in full force these days, and according to reports all are meeting with good business. They report stocks in jobbers' hands generally light and that sales are easily made. The advent of the travelers in large numbers brings a great number of jobbers at western points, who are thus enabled to meet the travelers at Chicago early on their trips. Among out-of-town jobbers noted here last week were: Mr. Ayres, of T. R. J. Ayres & Sons, Keokuk, Ia.; Mr. Marx, of D. Marx Sons, St. Paul, Minn.; Mr. Griffith, Omaha, Neb.; Mr. Goldberg, of Goldberg Bros., Cincinnati, O.; C. A. Kiger, Kansas City, Mo., and M. A. Lumbard, Des Moines, Ia.

Denver.

Bert Leng, formerly with H. E. Besty, has gone to work for H. P. Nagel.

Harry Davis is moving from Pueblo to Canon City, where he will open a store.

S. R. Zwetow and wife have gone to New York and other eastern cities on a vacation.

I. C. Coin, of Denver, has gone to work for Boyd Park, Salt Lake City, as engraver.

Colonel J. D. Lewis is just back from Durango and is going to Boulder to conduct an auction for R. M. Crosby & Co.

Among the jewelers in Denver from out-of-town, last week, were: John Birrei, Pueblo, Col.; A. Blum, Cripple Creek, Col., and N. H. Andrus, Cheyenne, Wyo.

News was received in Denver, last week, of the death of George Turner, El Paso, Tex. While Mr. Turner has been in business in the Texas city for many years, he has a number of friends in Denver.

E. M. Holman, Worcester, Mass., advertises to give to every purchaser of a wedding ring, during 1901, half a dozen Rogers silver spoons.

DIAMONDS

We want your Diamond orders, and will get them if you are disposed to investigate our stock. This may be a strong statement, but the facts justify it.

OUR MR. LILJA

has just returned from his annual trip abroad, where, at London and Amsterdam, he bought large quantities of Diamonds and other precious stones to meet the demands of our patrons during the ensuing year.

OUR ASSORTMENT

of these goods is most complete, and we were particularly fortunate in being in the foreign market before the recent advances. This means that we can fill your orders to your perfect satisfaction. Write us; we will gladly submit estimates.

BENJ. ALLEN & CO.

131-137 WABASH AVE., CHICAGO.

Baroque Pearls. Agates.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC
TEMPLE, **CHICAGO.**

Hyacinths. Brilliants.

F = U = R

looking for

BARGAINS,Send for our new CATALOGUE of
WATCHES, JEWELRY,
SILVERWARE, CLOCKS, ETC.

Every jeweler should have one.

BROWN & WINTERBERG,

178-180 E. Madison St., CHICAGO, ILL.

CONSTANT VAN REETH,
Importer and Cutter
of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING
A SPECIALTY.509, 511, 513 RACE STREET,
CINCINNATI, OHIO.**Jewelers, Send for Our**
Catalogue of Photo Jewelry.It describes everything in
the line of**Photo Jewelry and Buttons**It quotes lowest wholesale
prices.**WE MANUFACTURE EVERYTHING**
we sell. You pay but one profit.Our Catalogue will cost you nothing. It will show
you how to increase your income.**Photo Jewelry has come to stay. If you**
want to be in it, you must carry it.**St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.****S. C. CITROEN & CO.,****Diamond Cutters and Polishers for the Trade.**Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

St. Louis.

TRADE CONDITIONS.

Trade conditions continue quiet. The whole-sale dealers are doing some business, but the retailers very little. Disagreeable weather during the past couple of days hurt trade materially.

F. W. Meyer, jeweler, Kansas City, Mo., with his wife and children, spent a few days here, last week, with his relatives.

The Marshall Mfg. Co., manufacturing jewelers, have removed from their old quarters, 7th and Locust Sts., to a new location, 202 N. 8th St.

Detroit.

TRADE CONDITIONS.

June is considered by Detroit jewelers to be the best month in the year except December, and so far they have no cause to complain. The bookkeeper of one of the largest concerns in Detroit stated that all departments show a satisfactory increase over the same period last year, except watches, which is equal to last year's record but shows no increase. The banner department was diamonds. Numerous fashionable weddings are helping out the jewelers. The Swift-Alger wedding of last week drew heavily on the pocketbooks of wealthy Detroiters and the presents, as a usual thing, came from the jewelry stores.

Local talent at Plymouth, stole two watches from the store of Gayde Bros.

Rowland C. Rogers, Maple Rapids, Mich., has sold his stock of jewelry to F. M. Osborn, St. Johns, who has taken possession.

Fire, last week, wiped out the business section of Fennville, causing a loss of \$35,000; insurance, \$15,000. Among the losers was A. M. Hulsen, jeweler, who estimates his loss at \$4,000, with only \$1,000 insurance.

Minneapolis and St. Paul.

M. P. Thouren, manufacturing jeweler, Minneapolis, was married, June 5.

A. E. Berndt, of Chicago, has become engraver for J. B. Hudson, Minneapolis.

Mr. Wheeler has resigned his position on the road for the R. B. Wegner Co., St. Paul.

Roy Forde, formerly Sischo & Beard's salesman, is now on the road for the R. B. Wegner Co., St. Paul.

George H. Rentz, of Rentz Bros., Minneapolis, has gone to Kansas City, to attend festivities of the Shriners.

Harry E. Schloss, late of Minneapolis, and now manager of B. Schuette, Chicago, was married, June 11, in Topeka, Kan., to Miss Estelle Leon.

M. Barr & Co., who were formerly in business at Howard Lake, Minn., have returned to Minneapolis and opened a store at 219 Central Ave.

The license committee of the Assembly, in St. Paul, reported adversely on the application of Louis Nathan, a jeweler on E. 7th St., for an auctioneer's license.

F. A. Hardy & Co., the Geneva Optical Co., and Chambers, Inskeep & Co., of Chicago, had exhibits of optical and surgical

instruments in St. Paul, during the recent convention of the American Medical Association.

Otto Schleuder, New Whatcom, Wash., was in the Twin Cities on his way to Chicago to take a post-graduate course in optics. He stopped at St. Peter, Minn., to visit relatives there before going on to Chicago.

Henry C. Bott, Milwaukee, and W. S. Dippo, late in business in St. Paul, have become watchmakers for George R. Holmes, St. Paul. Harry Rogers, who left Mr. Holmes, last week, has gone to West Superior, Wis., where he has a position with Gus Huber.

Cincinnati.

June weddings are making the retail trade very animated, especially in silver, cut glass and bric-à-brac.

J. M. Tyson, Warsaw, Ky., was in Cincinnati, last week, buying stock for a new store he will open at that place.

Simon L. Gill, a Mexican merchant, was registered at the Gibson house, last week, and called on the trade, buying goods.

The official badge for the coming convention of the Young People's Society of Christian Endeavor will be made by a Cincinnati firm.

Since the clock in the Carlisle building, known for years as the Duhme clock, became the property of the city, it has not been illuminated at nights, much to the disappointment of the people who formerly made use of it.

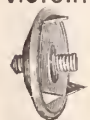
M. A. Daly, of the Rookwood Pottery Co., has been given the award for the best book plate design to be used in the Art Club library. The design was made in pottery, in the new glazes, and will be framed by the committee.

The Duhme Jewelry Co. have bought the Hellebusch street clock and will move it to the front of their store farther down on 4th St. This is one of the finest clocks in the city and has been a landmark for many years at the old Hellebusch stand.

Ralph Kaplan, Louisville, Ky., whose store was burglarized, May 28, and 75 watches stolen, has recovered 45 of them in a pawn shop on Central Ave., this city, kept by Charles Albers. Albers was arrested on a warrant by the police for receiving stolen goods. Mr. Kaplan was here and identified his property.

Quite a mix-up about a watch will have to be straightened out in court. Roy Stewart recently left his watch with H. Lang, an Arcade jeweler, to be repaired. Another man presented a forged order, got the watch and pawned it with W. J. Wakefield, pawnbroker. Stewart traced it there and informed the police, who secured it and took it to the Clerk of the Police Court. Stewart could not get it unless he reimbursed the pawnbroker, so he swore out a writ of replevin. Constables tried to get it, but it has disappeared and the question now is what have the police done with it? Wakefield is supposed to have it.

Bene, Lindenberg & Co. are having their quarters handsomely ka/somined and painted in beautiful tints. The entire force,

PAT'D
VICTORYBUTTON
BACK.**GEBHARDT BROS.**

MAKERS OF

Fine Diamond Mountings

AND

VICTORY ATTACHMENTS.

Samples and New Price-List on application.

OPEN

CLOSED

VICTORY
PAT'D.
AUTOMATIC
SAFETY
CATCH**LION BLDG.,
CINCINNATI.**

from employers to office boy, have a vacation for a few days while the work is being done. It will be one of the handsomest stores in the city when completed. Mr. Lindenberg will go east about the last of this month to meet his brother, Julius, and his wife, who live in Vienna, and are coming to this country to visit their relatives. Mr. Lindenberg will stop in New York a week to buy goods.

Joseph Noterman, Jr., is visiting his father at Hendersonville, N. C.

Peck, Selmeier & Peck will put three travelers on the road, next season. They are making up a fine stock.

James Carr, Nashville, Tenn., and Frank Cross, Columbus, O., were in Cincinnati, last week, to attend the wedding of the daughter of A. G. Schwab.

Lindenberg & Fox are among the first jobbers to put salesmen on the road with new goods. Edgar Fox and Lee Horn go out the last of this month with a new and attractive line.

Among the visiting jewelers in town, last week, were: C. H. Harris and Otto Zoellner, Portsmouth, O.; G. Tafel, Louisville, Ky.; H. W. Lett, Somerset, Ky.; J. M. Tyson, Warsaw, Ky.

The United States Watch Case Co., Pearl and Ludlow Sts., have made up their sample stock and are showing it to the trade. They, at present, make only gold cases in two sizes, the 0 and 16.

The Wadsworth Watch Case Co. are getting out orders without difficulty, so the management say, and they are making up stock for the Fall trade. They have about 60 engravers at work and later will put on more. They do not feel at all handicapped by the strike and say they will come out all right.

William Wenning, a pioneer jeweler, celebrated his 80th birthday, last week. He has been in the business since 1846 and has been actively engaged until a few years

ago, when he was afflicted with deafness. His son has since had charge of the store, but he never fails to be at the store daily. He is still a hale old man and bids fair to celebrate many more birthdays.

S. & H. Gilsey had a narrow escape from being victims of a rogue, Harry Rubloff, who entered their store and represented himself as buyer for his brother's house in Chicago. He picked out about \$175 worth of goods and, "by the way," he thought he would take about \$50 worth with him and have the rest shipped. If he had skipped out without further delay he would have gotten away, but he stopped to victimize other merchants and was caught with the goods on him. Messrs. Gilsey telegraphed to Chicago, found he was a fraud and put detectives on the track.

Pacific Coast Notes.

A. Howard, Oroville, Cal., has been sick, but is now recovering.

J. L. Montgomery has taken charge of the jewelry store of L. Katz, Sutter Creek, Cal.

P. V. Hills, Pomona, Cal., is now with the Geneva Watch and Optical Works, Los Angeles, Cal.

Edward Henzel, a retired wholesale jewelry dealer of San Francisco and father-in-law of J. Gordino, a jeweler of Salinas, Cal., died, suddenly, at his home a few days ago.

The jewelry of Mrs. Ezeta, wife of ex-president Don Carlos Ezeta, of San Salvador, which was to have been sold in payment for the debts of the Ezetas, in Oakland, Cal., was withdrawn from the commissioner, just previous to the sale, owing to some private arrangement with the creditors.

L. S. McNamar has opened a jewelry store in Troy, Kan.

Pacific Northwest.

E. L. Norton, Ilwaco, Wash., has added a bicycle repair department.

Mr. Bird, Almira, Wash., will move his stock of jewelry to Harrington, Wash.

S. Jacobson, of Jacobson Bros., New York, was in Portland, Ore., interviewing the trade, recently.

W. L. Coppernoll, Cottage Grove, Ore., sold his jewelry business on Main St. to Arn. Nelson, from Wisconsin. Mr. Coppernoll will make his residence at Eugene, Ore.

John A. Maynes, assistant manager of the jewelry house of J. H. Leyson Co., Salt Lake City, Utah, has been promoted to the management of the jewelry store of J. H. Leyson, 221 Main St., Butte, Mont. Mr. Maynes has entire management of the Leyson store at Butte.

The tower clock which was burned on the Jones block, Tacoma, Wash., May 12, was erected in 1892, by Gross Bros., dry goods dealers, then owners of the block. Its cost was about \$1,500, and will not be replaced. An agitation is now going on looking to the erection of a new town clock on either the city hall or the county court house. It is proposed to raise a popular subscription of about \$2,500 for this purpose.

Work has been begun on the new building of the Reichenberg-Smith Co., Omaha, Neb., a three-story and basement brick building, 26 feet wide by 90 feet long, of pressed brick, ornamented with stone trimmings. In the northeast corner will be a novel plate glass show window for diamonds. The basement is to be lighted by means of prisms. The building is to be fireproof in every particular and equipped with every modern convenience. It will be completed in three months.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

QUALITY IN EVERY WAY THE BEST



DEWITT
SILVER
LA FRANCE ROSE

M.S. BENEDICT MFG CO.
FACTORY EAST SYRACUSE, N.Y.
109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.
SILVER PLATED WARE.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

The
National
Self-
Winding
Clock

Is
ALL
Inside
of the
Case

**Winds
Itself
AND
Strikes
Too**

No Outside Wires Necessary
Lever Movement
Has Balance Set in Jewels
SLIDING "Contact" (Perfect)

**WILL RUN IN ANY POSITION
OR WHILE BEING CARRIED
FROM ONE ROOM TO ANOTHER**

GUARANTEE Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.
We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK CO.
MANUFACTURERS OF
Self-Winding and **CLOCKS**
Synchronizing
Address Dept. 2 **Bristol, Conn.**

Kansas City.

C. C. Hoefer is making a business trip. There is talk of a new jewelry store of considerable size being opened in Kansas City.

Miller Stevens, jeweler and pawnbroker, has received a warranty deed valued at \$1,000.

C. E. Bonnell has gone to Muskegon, Mich., where he will spend a couple of weeks.

E. E. and A. A. Conrad, jewelers and opticians, Newton, Kan., have gone out of business.

L. J. Marks has sold out his furniture and fixtures and left for his future home in Pittsburgh, Pa.

Greenberg & Glass, Kansas City, Kan., have received a warranty deed for a consideration of \$1,900.

Roberts & Stauffacher, Erie, Kan., have sold out their store to W. P. McDonald. Roberts & Stauffacher will probably settle somewhere in Indian Territory. They called on the Kansas City jobbers, last week.

Frank A. Missman has bought out the interest of his partner, William M. Duck, and will conduct the business under the name of F. A. Missman & Co., in their present location, 318 Ridge building. Mr. Duck leaves, this week, for Denver.

The Jaccard Jewelry Co. have a nice line of souvenir spoons for the Mystic Shriners, who hold their meeting in Kansas City, June 11, 12 and 13. Some of the spoons have gold handles with camels in enamel in the bowls and others have silver bowls in different designs.

Harry B. Carswell will furnish 1,000 badges for the Kansas City Elks, who will visit the convention at Milwaukee, in July. Each badge will be an ornamental bar of gold, from which is suspended purple and white ribbon, with a second ornamental bar, from which a genuine elk's tooth hangs by a gold mounting.

The out-of-town merchants who called on the Kansas City trade, last week, were: J. A. Mosher, Burlington, Kan.; W. Edmonds, Topeka, Kan.; A. C. Kelly, of Kelly Bros., Concordia, Kan.; Lee Haw-

kins, Pleasant Hill, Mo.; T. W. Bleach, Kearney, Mo.; S. M. Coffman, Braymer, Mo.; J. M. Coffman, Polo, Mo.; J. E. Hathaway, Parkville, Mo.; T. S. Lidstone, Dearborn, Mo.; A. Hinman, Forest City, Mo.; Frank Weurth, Leavenworth, Kan.; Otto Burkland, Ossawatimie, Kan.; A. L. Liggett, Slater, Mo.

Indianapolis.

A. P. Craft and Joseph E. Reagan went on a fishing trip to Cicero, Ind., last week. W. F. Kattman, Poland, Ind., and J. A. Meissen, Cicero, Ind., were in this city, last week.

The June weddings and graduations have caused numerous handsome sales. There is a constant demand for diamonds.

From June 1 to 10, Charles Mayer & Co., 29 and 31 W. Washington St., had a beautiful and extensive exhibit of solid silver trophies.

Henry L. Rost, Columbus, Ind., is watch examiner for the P. C. C. & St. L. Ry. Co. and Phil. H. Spohn, Greensburg, Ind., for the C. C. C. & St. L.

Yesterday, J. C. Sipe started for the diamond markets of Europe. He sails on the *Deutschland*. During his absence Carey Taylor will have charge of his business.

The building next to J. C. Walk & Son's store room is to be torn down and rebuilt. This will necessitate rebuilding Walk's east wall and causing them some inconvenience. In order to reduce their stock of clocks, bronzes, sterling silver, art goods, etc., they are offering great bargains during the balance of this month.

San Francisco.

C. H. Wright, Eureka, Cal., has returned to his home, after spending some months in this city perfecting an invention.

The San Francisco agency of the Cuckoo Clock Co., 120 Sutter St., will have a big shipment of Fall goods from the east, about June 15.

Schadzelein & Burridge, silversmiths and gold, silver and nickel platers, have had their business more or less tied up by the strike of platers and polishers, which has lasted for nearly a month. The men have now returned to work.

FRANK KLEIN.

JOHN B. JANSSENS.

PITTSBURGH DIAMOND CUTTING CO.,

237 Fifth Avenue, Pittsburgh, Pa.

EXPERT DIAMOND CUTTERS

REFERENCE, DIAMOND NATIONAL BANK.

TO THE TRADE.

Georgian

**STERLING
SILVER.**

In Complete
Table Service—

French Gray
Finish.



COFFEE SPOON.

TOWLE MANUFACTURING CO.,
CHICAGO. NEWBURYPORT, MASS.



Omaha.

L. E. Griffith, of Griffith, Hall & Williams, has returned from Chicago, where he had been buying goods.

A. B. Hubermann reports a fair trade this season, especially in diamonds. He expects to make his annual trip to Europe in July and will be absent two months.

E. O. Furen, of T. L. Coombs & Co., returned, last week, from his vacation at Lake Washington, Minn. He was absent three weeks, and during that time he and his two companions pulled out fish by the thousands.

The city has been besieged by eastern travelers, recently, and as they came into Omaha, A. E. Dayton sat them down in front of his camera and took their photographs. He has been doing this for two years and now has between 200 and 300 photographs, which he has mounted in a group.

S. R. King, traveling for E. A. Dayton & Co., returned, last week, from a successful trip through central Iowa. He states that business was fair for this time of the year and showed quite an increase over that of March, when he made that territory last. He looks for a very large trade in the Fall from this region.

Heavy rains during the last 10 days have increased the estimate of crops in this territory 50 per cent. and, as a consequence, there is general rejoicing among all classes of jewelers. In some parts of Nebraska the dry weather had continued so long that the farmers were beginning to grow anxious with regard to their crops.

C. L. Shook, of Shook Mfg. Co., returned, last week, from a business trip through Colorado, where he took a number of orders. With the zeal of a new disciple he immediately started for Kansas City, with a company of Mystic Shriners, a member of which order he became a few weeks ago. The Shook Mfg. Co. put a new man on the road, last week: Charles Hall, a new man in the jewelry business.

John A. Peterson, having finished his course in the Omaha Horological School, has located in Elkhorn, Ia. John Stackhouse, Topeka, Kan., has returned to finish his course in engraving. C. F. Calhoun, who has been working in New Hampton, Ia., for several months, has returned to complete the same course. W. R. Dikeman, Pratt, Kan., is taking an optical course, as is S. J. Keeran, Blanchard, Ia. E. M. Payne has taken a situation with Bachman, jeweler, Tabor, Ia. Fred. Hartsler has returned to Indianola, Ia., and is employed in a local store.

J. E. Tucker, Coon Rapids, Ia., was in the city, recently, purchasing goods. He reported trade better than it had been for years. This Spring he has sold more watches than ever in the same length of time. A few weeks ago, Mr. Tucker was obliged to come to Omaha to undergo a surgical operation. When he left home there were a good many outstanding accounts due him, many of which had been running for two or three years. During his absence the business was in his wife's hands, and when he returned she surprised him by showing an almost clean ledger. She had turned herself into a private collection agency and the results were most gratifying.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

**Gold Rings, Locketts,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,

NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

The Latest Patents.

ISSUE OF JUNE 4, 1901.

675,413. PROCESS OF COATING FIBROUS MATERIAL WITH METAL. JAMES H. ROBERTSON, Brooklyn, N. Y., assignor to the Metal Fabric Co., New York, N. Y. Filed Jan. 6, 1900. Serial No. 623. (Specimens.)

The process of producing metal-coated fibrous material, consisting in saturating the fibrous material with an alkaline solution capable of precipitating the metal contained in nitrate of silver, and containing dissolved binding material, then treating the fibrous material with nitrate of silver and permitting the metal in said salt to precipitate and become conductive, and depositing thereon a metallic surface coating by electrolysis.

675,475. CULINARY MIXING UTENSIL. JULIA B. GLOVER, Ardsley, N. Y. Filed Oct. 8, 1900. Serial No. 32,376. (No model.)



A culinary mixing utensil having outwardly projecting mixing-teeth, such teeth having lips extending from the sides of the teeth.

675,582. CLOCK-TRAIN. CHARLES R. ARNOLD, Marseilles, Ill., assignor of one-half to Irving H. Trowbridge, same place. Filed Sept. 12, 1900. Serial No. 29,772. (No model.)

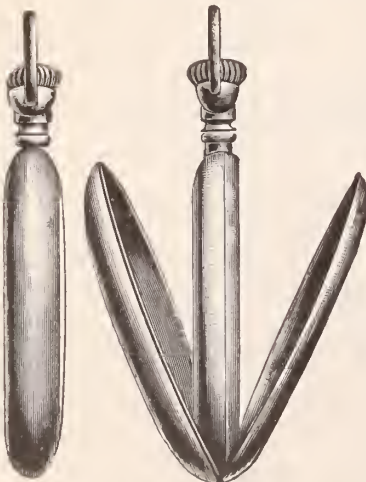
Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.

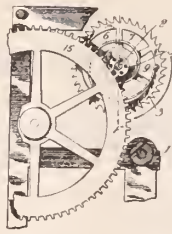


Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

In a time-keeping mechanism, the combination with the continuously-moving time-train to which power is applied, of the escapement-wheel controlling the rate of movement of said time-train, and yielding connections between said escapement-



wheel and time-train whereby the continuous forward movement of the time-train is permitted notwithstanding the intermittent stoppage and reversal of the escapement-wheel.

675,595. EYEGLASSES. GUSTAVE P. GEHRING, Philadelphia, Pa. Filed March 29, 1901. Serial No. 53,434. (No model.)



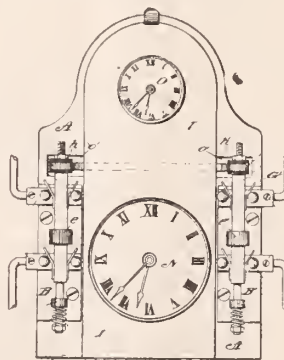
An eyeglass, consisting of two glasses or lenses, plates connected to the adjacent edges of said glasses, a bow connecting the glasses together, studs connecting the lenses to the plates and each provided with a flat head upon its outer end, and a detachable suction-pad fitting upon each stud and held in place by the head thereof.

675,633. WATCH-GUARD. ISIDORE KANTROWITZ, New York, and HYMAN GOLDBERG, Brooklyn, N. Y. Filed April 12, 1901. Serial No. 55,590. (No model.)



In a watch-guard or kindred device, the combination of a clasp, means on one part of the clasp for attachment to a chain, an extension secured to the clasp at another part and having a bend therein, an arm pivoted on the free extremity of said extension, and means for retaining said arm in its securing position.

675,643. ELECTRIC TIME-SWITCH. OSCAR SPRINGER, Springfield, Mass. Filed Oct. 16, 1900. Serial No. 33,304. (No model.)



675,659. WORKMAN'S TIME-RECORDER. WILLIAM W. KIMBALL, Syracuse, N. Y., assignor of one-half to John H. Costello, George S. Herrick and Edwin C. Hall, same place. Filed April 4, 1898. Renewed Nov. 9, 1900. Serial No. 35,964. (No model.)

675,698. FOUNTAIN-PEN. PAUL E. WIRT, Bloomsburg, Pa. Filed Sept. 1, 1900. Serial No. 28,787. (No model.)



In a fountain-pen the combination of the holder carrying an ink-feeding device having an air-vent, and a cap, said cap and ink-feeding device having cooperating means for sealing the air-vent and also

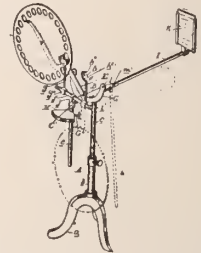
for effecting a cut-off of all ink contiguous to the pen-point, for sealing in all ink in rear thereof.

675,699. FOUNTAIN-PEN. PAUL E. WIRT, Bloomsburg, Pa. Filed Sept. 1, 1900. Serial No. 28,788. (No model.)



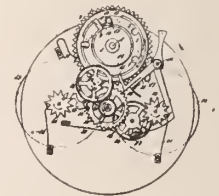
In a fountain-pen, the holder carrying an ink-feeding device having an ink-flowing fissure adjoining the pen-point, and a movable element cooperating with said fissure, and a cap having means for carrying the said movable element to an inactive position.

675,739. DEVICE FOR TESTING EYES. CHRISTIAN F. KANTLEHNER, Chelsea, Mich. Filed Sept. 24, 1900. Serial No. 30,981. (No model.)



In a device for testing eyes, the combination of a standard having a socket therein, a lens-holding trial-frame detachably supported in said socket, an arm pivoted to said standard to swing in a plane parallel to said trial-frame, a rotatory holder carried by said arm and having a circumferential series of graded lenses, and means for holding said arm on either side of said trial-frame whereby any one of the lenses in said holder may be registered with the sight-orifice of said frame for testing either eye.

675,763. CALENDAR-CLOCK. JOSEF WEJROSTEK, Bedhost, and CENEK WIEDEMANN, Vinohrady-Prague, Austria-Hungary. Filed Nov. 21, 1899. Serial No. 737,810. (No model.)



The combination with clockwork mechanism of the toothed wheel 19, the ring 3 on said wheel and having notches 4, 5, 6, 7 and 8, shaped as described, the toothed wheel 20, the cam 1, having elevated portion 14, a spindle upon which the wheel 19 is loosely mounted and upon which the wheel 20 and cam are fixedly mounted, and a pivoted piece 10 arranged as described and acted upon by elevated portion 14, as specified, a pivoted lever having an arm adapted to fall into notches of the ring, means for actuating the said lever once each day from the clockwork mechanism, the wheel 32 having thirty-one teeth, means intermediate the said pivoted lever and wheel 32 whereby the latter is actuated step by step, the pivoted lever carrying between the wheel 32 and wheel 19, the toothed wheel 38 having fourteen teeth, the wheel 29 carrying a pin 37 adapted to engage the teeth on wheel 38, and means for actuating the wheel 29 from the clockwork mechanism.

675,781. PHOTOGRAPHIC CAMERA. WILLIAM D. MACDONALD, New York, N. Y. Filed Aug. 20, 1900. Serial No. 27,413. (No model.)

675,851. WATCHMAKER'S OIL-CUP. WILLIAM CARRICK, Boston, Mass. Filed March 5, 1901. Serial No. 49,801. (No model.)



An appliance of the character specified, comprising a cylindrical casing adapted to be held by friction in a cylindrical socket in a bench or table and having a guide member, and a cylindrical drawer fitted to slide in said casing and having an oil well or cup in its outer portion and a complementary guide member adapted to engage the guide member of the casing, the inner portion of the drawer constituting a chamber to receive an oil-applying tool, the rotation of the drawer in the casing being prevented by the said guide members.

DESIGN 34,605. CLOCK-CASE. LUCY A. CLOON, Goodell, Ia. Filed May 7, 1901. Serial No. 59,188. Term of patent $3\frac{1}{2}$ years.
DESIGN 34,607. FORK. WICK HATHAWAY, Mad-



ison, O. Filed March 26, 1901. Serial No. 52,979. Term of patent 14 years.
DESIGN 34,608. BADGE. FREDERICK KOCH, New



York, N. Y. Filed May 1, 1901. Serial No. 58,401. Term of patent $3\frac{1}{2}$ years.
DESIGN 34,609. SOLITAIRE - GEM SETTING.



CHARLES T. WITTSTEIN, Chicago, Ill. Filed April 25, 1901. Serial No. 57,503. Term of patent 14 years.
DESIGN 34,611. STRAP FOR LADIES' BELTS. WILLIAM RETTENMEYER, Meriden, Conn., assignor to E. A. Bliss Co., same place. Filed April 22, 1901. Serial No. 57,030. Term of patent seven years.
DESIGN 34,620. GLASS TRAY. REUBEN HALEY,



Moundville, W. Va., assignor to the Fostoria Glass Co., same place. Filed June 27, 1900. Serial No. 21,855. Term of patent seven years.
DESIGN 34,621. HOLDER FOR SODA-WATER



GLASSES. JOHN J. McLAUGHLIN, Toronto, Can. Filed May 6, 1901. Serial No. 59,059. Term of patent seven years.

TRADE-MARK 36,519. CAMERA - SHUTTERS. ROCHESTER OPTICAL & CAMERA CO., Rochester, N. Y. Filed May 13, 1901.

AUTO.

Essential feature.—The word "AUTO." Used since Jan. 20, 1901.

TRADE-MARK 36,520. OBJECTIVES. BAUSCH & LOMB OPTICAL CO., Rochester, N. Y. Filed May 4, 1901.

PLASTIGMAT.

Essential feature.—The word "PLASTIGMAT." Used since April 15, 1901.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued June 3, 1884.

- 299,500. GEM-SETTING. D. F. ADAMS, Providence, R. I.
299,517. CUFF-BUTTON. JOSEPH BULOVA, New York, N. Y.
299,558. BRACELET. C. W. LORD, Pawtucket, R. I., and A. M. ENGLISH, Boston, Mass.
299,642. MACHINE FOR DRESSING FACES OF DIAMOND - GRINDING WHEELS. ISAAC HERMANN, New York, N. Y.
299,658. BRACELET. HUGO LIEBEL, North Attleboro, Mass.
299,668. COMBINED PEN-HOLDER AND BLOTTER. J. F. MILLER, Oakland, Cal.
299,688 and 299,689. WIRE CASTER. DANIEL SHERWOOD and G. D. DUDLEY, Lowell, Mass., assignors to Woods, Sherwood & Co., same place.
299,751. PLAQUE AND PANEL. L. A. DE PLANQUE, Jersey City, N. J.
299,807. POCKET MATCH-BOX. E. B. LAKE, Ocean City, N. J.
299,816. BRACELET. H. C. LINDOL, Providence, R. I., assignor to J. C. Harrington, same place.
299,848. TEA - POT. NATHANIEL PLYMPTON, Boston, Mass.
299,864. CORKSCREW. J. A. SMITH, Deep River, Conn.
299,865. RAZOR - STROP. RACHEL P. SMITH, Chicago, Ill.
299,879. HEAD COMB. S. A. TISDALE, Leominster, Mass.
299,908. POCKET-BOOK. H. A. CHAPIN, New York, N. Y., assignor to E. H. Brown, Brooklyn, N. Y.
Designs issued May 31, 1887, for 14 years.
17,360. HANDLE FOR CUPS. W. H. BERGER, Philadelphia, Pa.
17,363. GROUP OF STATUARY. JOHN ROGERS, Canaan, Conn.
Designs issued June 5, 1894, for seven years.
23,326. SPOON OR FORK. SIDNEY SMITH, Bridgeport, Conn., assignor to the William Rogers Mfg. Co., Hartford, Conn.
23,327 and 23,328. SILVERSMITH'S STOCK. G. L. CROWELL, Arlington, N. J., assignor to Dominick & Haff, New York, N. Y.
Designs issued Nov. 30, 1897, for $3\frac{1}{2}$ years.
27,927. BELT. W. H. CARR and J. G. WOLF, New York, N. Y.
27,928. ORNAMENTAL CROSS. G. W. BUSCH, Detroit, Mich.



UPHELD BY ITS RECORD.

Very cheap 14-k. cases having come on the market to take the place of the low-gold article, by the advice and for the benefit of our patrons we have taken advantage of the dull season to make a quantity of them. Our price, a little cheaper than the cheap maker's. 0 and 6 sizes are now ready.

In contrast, we are finishing a large variety of jewel cases with rose appliqué work, which will shortly be put on the market.

ROY WATCH CASE CO.
21 MAIDEN LANE,
NEW YORK.

BLANCARD & CO., SETTINGS, GALLERIES, ETC. FOXTAIL CHAINS.

96, 98, 100 Maiden Lane, New York.

Telephone, 3245 John.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR
ILLUSTRATED
PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c.

Send Stamps
with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.



RETAIL MERCHANT

NOTICE.—For the names of the winners in No. 3 Prize Essay Competition, "How to Foster Spring Trade," see page 31.

No. 4. PRIZE ESSAY COMPETITION.

**First Prize, \$20.
Second Prize, \$10.**

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

**Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.**

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

Interviews with Progressive Retail Jewelers.

Representative Jewelers Analyze Some of the Forces that Actuated Their Business Along the Road to Success.

WALKING into the jewelry store of Stephen Preston, Jr., at 58 S. Fourth Ave., Mount Vernon, N. Y., your ears are pleasantly assailed by the ticking of innumerable clocks confronting you from all parts, high up on the walls, lower, from shelves, from show cases; and if you have any humor, each one of them speaks to you in a different tone. Space prevents differentiation, else you could be told how one is sodeliberate, the next in such a hurry, and so on; but all of them agree in telling you one tale—that "time is still a-flying;" and, yes, they

tell another—that Mr. Preston surely has his timekeepers in the best of order. Regarding this matter, says he:

"Keeping my clocks thus running and in order serves a double purpose; it is the best kind of a good advertisement and it saves me from all further trouble when I have sold a clock or watch. For no timekeeper leaves my place that is not in perfect order and that has not been perfectly regulated."

"How long have you been in the business, Mr. Preston?"

"Ever since my boyhood; or, to be more accurate, Oct. 1, 1868. My father had been a practical watchmaker at Middletown, this State, for 40 years and he taught me my trade, together with that of letter engraving. After serving under him for a time, I launched out into the world for myself, obtaining employment with that well known New York jeweler of those days, Edward Bennett, whose place, at 1294 Broadway, was a landmark. From there I went to La Fayette, Ind., but after a year came back to New York, and practically learned the hair jewelry business in the Benedict building, in the employ of A. Bernard & Co. Four years later I started for myself, on Fourth Ave., New York, near 8th St. From 1883 to 1893 I had a store on 125th St. and since then I have been here in Mount Vernon."

"And your store policy?"

"Stated broadly, I believe in conducting a retail jewelry business on an absolutely strict cash basis. It is the only sure way, to my mind, of keeping yourself free from unnecessary anxiety, and it lets you know at all times exactly where you stand."

"Do you restrict your line to jewelry?"

"I don't think it feasible to adhere strictly to the narrow line of solid jewelry in a business like mine; and even the largest houses seem to find it wise to combine kindred lines. Take Tiffany, for example. You know he carries all sorts of art goods, including cut glass and leather, umbrellas and stationery. My line includes watches, gold, silver and nickel; clocks in variety, medium and low priced ones, a fine line of pocketbooks for men and women, optical goods and cameras and photo supplies."

"Isn't it inconsistent to carry such a fine line of pocketbooks when your clocks are distinctly of a different class?"

"My experience on this is that people are willing to spend from a dollar up to four or five, but when it comes to higher sums they are very loth to buy."

"Do you feature optical goods?"

"Decidedly. I make a specialty of oculists' prescriptions for spectacles and eyeglasses."

"You don't include canes and umbrellas?"

"I tried them. They promised well, but afterward the trade in them fell off altogether, owing to the fact that here I was in direct competition with local stores. Other lines where cheaper prices reigned."

"But you do not carry—"

"Bric-à-brac, lamps, vases or any fancy goods. For these would make my line too broad to suit me. I find it is just sufficiently general to answer my purpose; my idea being that one class of goods helps another; but there has to be a limit, and I draw mine as I have defined."

"Your customers are all strictly local?"

"Mostly so, but it is an interesting fact that I draw quite some patrons from a far old location, Harlem; but what stranger still is that I have picked up here in Mount Vernon customers that had lost in Harlem. The same thing was true after I left Fourth Ave. A number of my old customers whom I had lost came back to me in 125th St."

"They must have returned through friendly feeling?"

"No, I don't flatter myself that was the reason," said Mr. Preston, laughing. "I think it was because they had moved there before I came."

"I notice great uniformity in the appearance of your cards, Mr. Preston?"

"I have been commended on this before. The fact is that I never allow a piece of jewelry to go into the show case with a factory card attached. I make a rule to have my own boxes and cards and my own specially made trays for my optical goods. They are thus systematically arranged and I obtain uniformity. Of course, too, this insures absolute cleanliness, for I don't permit any of my cards to get musty or shop worn. At the first sign they are renewed. Then, again, I don't like to have any trade-mark or even the price of the goods on the front of the cards. My conviction is that any mark on a card is bound to distract the customer's attention from the goods."

"How many employes have you?"

"Two; one of these is a watchmaker constantly engaged at repairing."

"And around the holidays?"

"I require no more help. We are busy but we manage."

"And how does your trade run by the season?"

"It differs year by year, but lately has been more uniform. The holiday season begins around Thanksgiving and gradually mounts till Christmas. During those four weeks I do one-fifth of my entire trade. This year February and March ran behind, but January and April brought the four ahead. During the Sun-

ING and HINTS to JEWELERS

mer business is kept brisk by the camera and photo supply lines. Altogether the 11 months are pretty uniform."

"Do you advertise, Mr. Preston?"

"I employ the local papers, two daily and one weekly, taking liberal space, using cuts and changing my copy constantly. I have yearly contracts with them. I use no booklets save those sent me by the camera people, on which they put my imprint."

"Have you reading notices in the papers, too?"

"Only such as they give me; but they are fairly liberal, especially around the holidays, when they quote prices, too."

"And do you employ advertising novelties?"

"Around the holidays to some extent. That reminds me. In the files of THE JEWELERS' CIRCULAR, away back in '79, there was mention of the fact that I was the first man to use the telegraph time service in my window, obtaining the time from the Western Union Co. and using the ball the same as they did. I had a rod suspended from the ceiling, hanging in the window. At five minutes to 12 o'clock the ball was raised to the top of the rod inside the window, and at the moment of 12, down it came. I continued that after I came here more than a year, but I discontinued because the service was so poor and the time inaccurate. It was a splendid advertisement, though. By the bye, I still have the ball on hand."

And Mr. Preston went to the adjoining room, returning in a moment with a nickel plated brass ball, hollow in the center, which on measuring, we found to be eight inches in diameter.

"Do you make a feature of your show windows?"

"I change them frequently, but I have no regular method; yet I find that they are an effective aid to trade. For I often attach price tickets to some one or two articles. I find that this brings direct sales; and even where it sometimes makes no sale for the article itself, it brings in people attracted by the price tickets and effects sales of other goods."

"Do the dry goods stores affect you?"

"Not the local ones. We have properly no department stores, consequently we have no fear of them."

"But the nearness of New York?"

"They don't affect us appreciably, that is, the department stores; but the New York department stores draw many of our customers to the city, and then they buy in the jewelry stores there; but that is largely the fault of the local merchants; now they are beginning to recognize this and the tendency is in our favor."

"How is it the fault of the local merchants?"

"Many of them have been disposed to keep their prices too high; but they are coming down."

"You do not fear dry goods store competition, then?"

"Not I. Let me give you an instance. A large New York department store was buying Ansonia watches for \$1.18. I went to headquarters and complained. They offered to sell them to me at the same price, provided I would buy in the same quantity. This scared me, but they reassured me, and I bought the quantity—50. I massed the whole lot in my show window, attaching the selling price. They sold like hot cakes. Indeed, I have repeated the performance several times."

"Thank you, Mr. Preston. Is there anything to add?"

"Nothing I think of, save to say that I have found another force quite helpful in business. That is to make oneself popular socially. I belong to several lodges and organizations, and though I never joined them with the object of creating business, they have nevertheless been valuable aids."

BRIGHT SAYINGS OF JEWELERS.

HERE are a few quotations from retail jewelers' advertisements which may be useful in suggesting ideas to others in the trade:

It certainly is far from wise to buy jewelry wherever you see jewelry for sale. The imitation looks like the genuine at first. The wise way is to come right to us; then you'll know precisely what you're buying. You'll be sure you have your money's worth. An additional safeguard is we guarantee everything to be as represented.

I am repairing watches and clocks in a first-class manner at the lowest prices possible. When others fail to please, try me. Satisfaction guaranteed or money refunded.

A tuneless melody is made by the harmony of qualities and prices in our store.

Expert work upon the broken or damaged pieces of jewelry is very different from that done by incompetent workmen.

Jewelry and watch repairing is of equal importance with jewelry and watch selling here. Have the skill and experience necessary to carry out each piece of work to the entire satisfaction of our customers.

Don't run. Buy one of our watches and it will run for you.

Ladies' jewelry is a line never slighted by jewelers; because they consider the ladies the best customers for pretty things, and stock up accordingly.

We pay particular attention to gentlemen's jewelry, and no finer line for gentlemen's wear can be found in this city.

It will give you pleasure to look at the beautiful and exquisite articles in our store, even if you don't intend to buy.

Put a watch on the boy. He will be a better boy—will be earlier to school; it will teach him habits of punctuality.

Father Time, like every other wise man, needs a good timepiece in his business. One must be accurate these days. Seconds run with minutes, minutes with hours, and they, in turn, with the new century, where, as before, our jewelry and watches take the lead for use and beauty.

The question of watches is largely a matter of taste nowadays—the various makes being so nearly equal in timekeeping qualities. If there is any difference of degree, surely none can excel the timepieces we so confidently offer you that we guarantee their precision and accuracy.

The midnight sun. Luminous dial clock. You can lie in bed and see the time of night without lighting the light.

Beautiful diamonds of fine cut and first water, full of fire and scintillating with all the colors of the rainbow, are the only kind that you will find in our exquisite stock of precious stones. We have them heavily mounted in all the newest designs, or mounted to order in any combination or style desired.

Worry kills. A correct and dependable watch prevents worry.

JEWELERS' IDEAS AND SCHEMES.

J. H. Schmidt, Washington, Mo., has been conducting an anniversary sale and as an additional attraction has been running a guessing contest, for which the prize was a handsome clock, the winner being the person who guessed nearest the exact time when the clock run down.

The Pan-American buildings and grounds in miniature, illuminated by electricity, recently attracted a large number of people to the jewelry store of G. A. Schlechter, Reading, Pa. The exhibit was arranged to occupy a space four feet square. The buildings were of paper and the numerous colored lamps added to the beauty of the scene. The exhibition was gotten up by Mr. Schlechter and required much labor.

A. E. Paegel, Minneapolis, Minn., is giving away to customers a fac-simile of the Declaration of Independence.

W. A. Scheddell, Crown Point, Ind., hired a repairer, and he let the people know that the man was "ready to tackle anything in the repair line, from mending a broken hour glass to soldering eave-troughs on a 'cuckoo' clock. His long suit is fine watch repairing and engraving, and he comes with gold mounted, full jeweled recommendations from a large Chicago house."

W. H. Todd, Madison, Ind., recently offered a ladies' watch to the person guessing the nearest to its number—6,894,520. The number guessed was 6,894,743. Mr. Todd is now offering a ruby porcelain clock to the person writing the sentence, "W. H. Todd, Jeweler and Optician," the greatest number of times on an ordinary postal card; the writing to be done with pen and ink.

Jeweler Mattocks, Decatur, Ala., some time since had his window full of "Rheumatism Cure." This has given way to circulars, etc., of a correspondence school.

George H. Wood, Lowell, Mass., has inaugurated a variation in the auction sale method of reducing stock. He makes each of his clerks an auctioneer, with authority to receive bids and sell any article in the store, advertising the facts in the local newspapers and showing the advantages of this private and public auction method over that of a sale conducted by a regular auctioneer.



136.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for
Catalogue.Established
1832.

144.



149.



143.

BUY THE BEST! PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE,**
THE MOST DURABLE,
ALWAYS CLEAN, because washable.
OVER 35,000 SOLD DURING THE PAST FIVE
YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	-	42 or 48 rings, size	11 $\frac{3}{4}$ x 7 $\frac{1}{2}$,	-	\$2.00
		28	" " 11 $\frac{3}{4}$ x 5 $\frac{1}{2}$,	-	1.75
		30	" " 8 $\frac{3}{4}$ x 5 $\frac{1}{2}$,	-	1.75
		24	" " 9 $\frac{1}{4}$ x 5 $\frac{1}{2}$,	-	1.75
Bevel Frame	12	" " 8 x 5 $\frac{1}{2}$,	-	1.25	
	8	" " 9 $\frac{3}{4}$ x 1 $\frac{3}{4}$,	-	1.00	

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or 780 Cedar Ave., Cleveland, Ohio.

WORKSHOP NOTES.

To Remove Gold from Silver.—Gold is taken from the surface of silver by spreading over it a paste, made of powdered sal-ammoniac with aquafortis and heating it till the matter smokes and is nearly dry, when the gold may be separated by rubbing it with the scratch brush.

Preparing Gold Powder for Gilding.—Dissolve the pure gold or the leaf in nitromuriatic acid and then precipitate it by a piece of copper or by a solution of iron sulphate. The precipitate, if by copper, must be digested with distilled vinegar and then washed by pouring water over it repeatedly and dried. This precipitate will be in the form of very fine powder; it works better and is more easily burnished than gold leaf ground with honey.

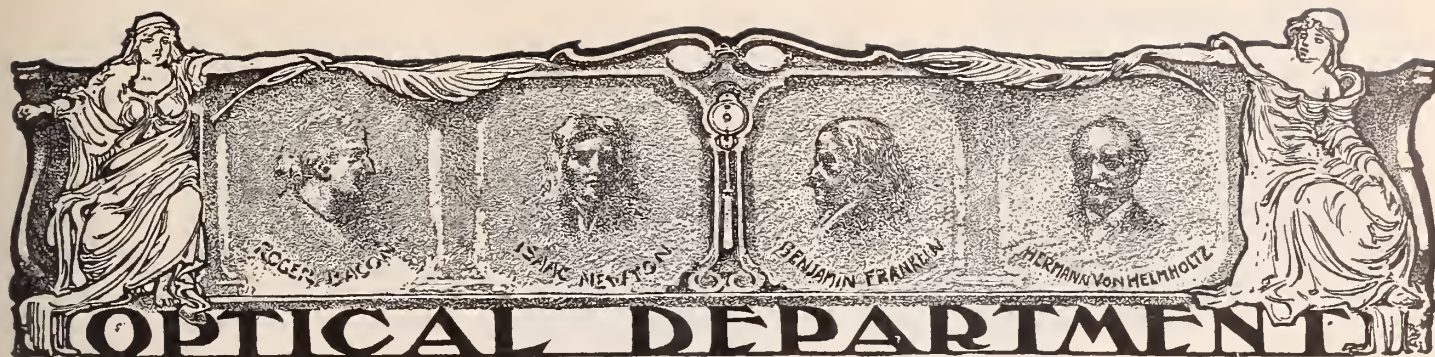
Aquafortis for Bright Luster.—There is an excellent way of obtaining a bright luster on surfaces which have been dulled or slightly pitted by defective cleansing or by passage through acids for removing gold or silver. Place them for a few minutes in a bath composed of 1 part of old aquafortis nearly spent, 6 of hydrochloric acid and 2 of water. The pieces, when removed from the bath, are entirely black and must be thoroughly rinsed in water to remove the black mud which covers them. They are then cleaned and dipped again. This bath will be found useful by electro gilders. It is also convenient for removing the sand adhering to the castings of copper alloys. Large pieces must remain in the bath for 20 or 30 minutes, as this mixture acts very slowly on copper and its alloys.

Cold Chemical Gilding.—The chemical gilding by the wet process is accomplished by E. E. Stahl with the aid of three baths, viz.: gold bath, neutralization bath and reduction bath. The gold bath is prepared from pure hydrochloric acid, 200 parts; nitric acid, 100 parts, and pure gold. The gold solution evaporated to crystallization is made to contain 1 $\frac{1}{2}$ per cent. of gold by diluting with water. The neutralization bath consists of soda lye of 6°, of pure sodium hydroxide and distilled water. The reduction bath contains a mixture of equal parts of 90 per cent. alcohol and distilled water, wherein pure hydrogen has been dissolved. The gilding proper is conducted by first entering the article into the gold bath, next briskly moving it about in the neutralization bath, and finally adding the reducing bath with further strong agitation of the liquid. The residues from the gilding are melted with 3 parts each of potash, powdered borax and potash nitre, thus recovering the superfluous gold. The gilding or silvering respectively produces a deposit of gold or silver of very slight thickness and of the luster of polishing gold. Beside the metal solution an "anti-reducer" is needed, consisting of 50 grammes of rectified and resinified turpentine oil and 10 grammes of powdered roll-sulphur. From this is obtained, by boiling, a syrupy balsam, to which is added, before use, lavender oil, well ground basic bismuth nitrate and the solution for gilding or silvering. The last takes place by a hydrochloric solution of aluminium with the above balsam.

American Watch Case Co.'s
GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JUNE 12, 1901.

VOL. XLII. No. 19.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

THE HUMAN POWER HOUSE.

DR. CHALMER PRENTICE contributes an article, under the caption, "The Eye the Human Power House," in the *Conservative Review* for March that will attract considerable attention on account of its originality and scope in considering the causes of nervous diseases and other diseases not of a direct nervous character. According to the view of the Doctor, the most prolific cause of abnormal functions in the vital organs of the body is eye strain or brain strain, due, in part, to our modern civilization and the excessive use of the eyes for near vision, as well as to anatomical defects of the visual organs. In a careful analysis of the so-called "open air" treatment for consumption, he shows that it is not merely the atmosphere but the rest that the ocular mechanism receives from long ranges of vision that is chiefly beneficial.

Having established this fact by extensive citations, he shows that the same brain rest can be given those with eyes whose anatomical structure is defective by the use of sphero prisms; that is, granted that the eyes are normal for distance and that strain is slight where the eyes are engaged in distant seeing, chiefly, and hence that the open air treatment is beneficial; by sphero prisms he would give the same rest to hyperopes and those whose convergence is excessively engaged in distant seeing. He treats the tubercular bacilli as merely secondary effects.

Dr. Prentice's paper is entertaining, or should be so, to physicians, chiefly; but to opticians, also, it presents ideas well worth taking note of. The Doctor goes into comparative physiology and gives also the results of many postmortem examinations of human beings, in most of whom the eyes, after death, deviate outward, showing that in life they were really exophoric, although by optical tests they might have shown esophoria, the latter appearance being due to spasm of the internal muscles—that is, spasm of such a character that constant innervation led to the deposit of nutrient cells in the muscle affected, so that that became its static condition. If, as the

Doctor contends, this is merely an evolutionary change, his remedy for the trouble will not be a cure, but will merely postpone the full consummation of the evolutionary principle at work. If we are to continue our present mode of life, and there is to be no relief to the visual requirements of modern civilization, it would occur to one that it would be better to give the evolutionary principle full sway, for, although our lives may be shortened thereby, our offsprings will be that much nearer the ideal human animal of the future. Undoubtedly, most people would regard any plan of relief to present suffering, or for the extension of our lives, as the great thing to be looked to, but the Doctor, as the representative of a profession that considers only the most lofty motives that can inspire the human soul, should consider, not the present effects but the future of his proposed plan of relief. Perhaps this is the last evolutionary struggle by which the eyes of human beings will become perfect binocular organs and the visual lines come into a normal condition of parallelism.

No More Squint-Eyed Babies Now.

AN eminent Fellow of the Royal College of Surgeons, in England, Claude Worth, is much worked up over the number of squint-eyed children in the world. He says that this deformity can be prevented if the parents take the child when it is young and have it treated, not only to glasses but to a daily application of a drop of atropine in the good eye.

A child able to crawl, he says, should be fitted with spectacles. This abolishes what is called its power of accommodation. The child will then continue to use the (atropized) fixing eye for distant vision. But in looking at anything close at hand he quickly learns to use the squinting eye in which the power of accommodation is not interfered with. In this way amblyopia from disuse is avoided and central fixation is preserved in the deviating eye. The drop every morning in the fixing eye only is used for the first 14 days in each month till the deviation is cured or the child is old enough for exercises with the amblyoscope. Of course, covering up the better eye for four hours or so every day would do as well, but very few parents will take the trouble to do this for years at a time, to say nothing of the inconvenience to the patient. A common practice with many surgeons, and one invariably recommended in books, is to order atropine for both eyes for months at a time for squinters who are supposed to be too young for glasses. This is wrong in principle and worse than useless in its results, the surgeon says.

The above, taken from the *Chicago American*, of Sunday, May 26, gives an original, though not altogether logical, method of overcoming convergent strabismus in children. If, as is usually the

case, the over-convergence is due to the influence of the ciliary, or the action of the nerve centers controlling ciliary action, there must be, and usually is, hyperopia. For, otherwise, there would be no ciliary action for distant objects. If there is no hyperopia there will, of course, be no ciliary action for distant objects and, therefore, no inductive influence to produce the strabismus. If both eyes are, on the other hand, hyperopic, paralysis of the ciliary of either eye will not give it distant vision, but incapacitate it for vision at all points. The other eye would then become the only visual organ capable of seeing either at a distance or near by.

The treatment would, therefore, be in effect the same as blinding one of the eyes, except that the blinded eye would accommodate in sympathy with the uncovered eye. While, in this respect, the treatment offered is not altogether logical, it is often very difficult to get young children to wear glasses. They are more apt to eat them, or try to eat them, than to wear them. To atropize one eye and wear glasses for the hyperopic correction would produce the effects outlined—that is, the atropized eye would be adjusted for distances by the glass, but could not accommodate. The other eye would also be adjusted for distance and could accommodate for near objects. It would, therefore, be used for all near seeing, while both eyes would come into play for distance. Why should not the two eyes be used binocularly for all points? It is only necessary to see that the glasses correcting the hyperopia be worn continuously to relieve any tendency to over-convergence. And, since glasses would be worn in either case, the purpose of atropizing either or both eyes does not appear.

Maine Opticians Discuss Banquet and Technical Matters.

AUGUSTA, Me., June 6.—The regular monthly meeting of the Maine Association of Opticians was held at the Elmwood, last evening. A banquet was served as the first thing on the programme, after which a paper on the "Eye and the Ophthalmoscope" was read by Mr. McPresson. This was followed by a discussion. About 16 of the members, including all the officers of the association, were present.

The Philadelphia Optical Co. have established a branch at Manchester, N. H., with Mr. Allen in charge and Mr. Cowan, M. O., as consulting optician.

THE COMING EYEGLASS.



Simplicity in Adjustment.
Handsome in Appearance.
Unique in Construction.
Rigidity of Lenses.

Only practical mounting for
 special ground lenses.
Newest and Best.
Shur-on, on for-shur.

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 200 Court St., ROCHESTER, N. Y.

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL
 TRAINING SCHOOL FOR
 REFRACTING OPTICIANS.

Average term of attendance four weeks, but
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 Write for prospectus.

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DR. KNOWLES'
 PRIVATE COURSE IN
Optometry.

SPECIAL RATES IN THE
 CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"

New Book, in cloth, Price, \$1.00.

For terms and important particulars, write to
R. H. KNOWLES, M. D.,
 541 Fulton St., Brooklyn, N. Y.

Optical Department.*[Continued from page 57.]*

Encyclopedia-Dictionary
 and
Reference Handbook of the Ophthalmic
Sciences.

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By R. H. KNOWLES, M.D.

[Continued.]

Prism (*prism*). [Greek, *prizein* = to cut or saw.] As applied to optics, a transparent body of crown glass having three rectangular plane sides, employed for the purpose of bending rays of light, as in the spectrum. The rays of light are bent toward the base of a prism and this principle is of use in making tests for muscular insufficiencies. While a prism is not a lens of itself, nevertheless it forms the foundation of all kinds



of lenses. Convex spherical and cylindrical lenses are practically two prisms with the bases united. In the first, the rays of light are brought to a sharp point; in the second, the rays of light are brought to a line. In concave spherical and cylindrical lenses, the apices of the prisms are joined so that the bases of the prisms are located at the periphery. In the concave spherical lens, the rays of light are dispersed in all meridians alike; in the concave cylindrical lens, the rays of light are dispersed in only one meridian. An Amice Prism consists of two prisms with their apices placed diametrically opposite and is employed in a microscope with the view of separating the colors by means of the first prism, made of flint glass, and the second prism, made of crown glass. It renders the emergent rays of light very nearly parallel. The Prism Dioptre deflects the rays of light a centimeter, placed at the distance of 39+ inches. A Nicol Prism consists of Iceland spar cut in an oblique plane and united by means of Canada balsam. This causes a ray of light to divide into two separate rays, after passing through the prism its whole length.

Prismatic (*pris-mat'-ic*). [Greek, *prizein* = to cut or saw.] That which has the form or effect of a prism. A decentred lens is

said to produce Prismatic effects. Prismatic colors are produced by the bending power of the prism in which violet, indigo, blue, green, yellow, orange and red appear in their proper proportions and in the foregoing order.

Prismoid Liquid (*pris-moid liq'-uid*). [Greek, *prizein* = to cut or saw + *eidōs* = similar + Latin, *liquidus* = a fluid.] A liquid having refracting powers, which is placed in the inner side of the eye, between the eyelids and near the cornea.

Prismometer (*pris-mom'-t-er*). [Greek, *prizein* = to cut or saw + *metron* = a measure.] An instrument with which the bending powers of prisms are ascertained.

Prisoptometer (*pris-op-tom'-et-er*). [Greek, *prizein* = to cut or saw + *ops* = the eye + *metron* = a measure.] A means for demonstrating subjectively an error of refraction by placing the bases of two prisms together and then placing the same in the vertical, horizontal and intermediate planes. Should the two balls of light, seen by means of the two prisms of a single flame of light placed at 20 feet, hold the same relation, as to distance (just touching), in all of the planes alike, the condition is that of emmetropia. Should there be a separation, or an overlapping, the condition is one of ametropia. If the two flames appear to be separated in all meridians alike, hyperopia is demonstrated and the convex spherical lens, which will cause the two apparent flames to become juxtaposed in all meridians alike, will give the correction. When the overlapping in all meridians is alike, myopia is demonstrated and the concave spherical lens, which will cause the two flames to exactly touch each other, is the lens to prescribe. If only in one meridian a change is made, either in separation or overlapping, hyperopic astigmatism in the first instance and myopic astigmatism in the second are manifest and the cylindrical lens, either a convex or concave cylindrical lens, will correct the error. The compound conditions are equally apparent and their corrections are as easily made as in the instances already quoted.

Probe (*probe*). [Latin, *probare* = to demonstrate.] A long rod made of a flexible material, for the purpose of exploring a channel or a sinus. Bowman's Probes consist of 12 different graduated rods employed for the purpose of passing through the nasal duct in order to dilate the same. The Lacrimal Probes are used for dilating the lacrimal canal.

Process (*pros'-ess*). [Latin, *processus* = a process.] A well defined projection, or elongation, which is the outgrowth of some body. The ciliary processes are elongations of the ciliary body proper in 60 to 80 folds anteriorly, and consist of choroidal elements. The ciliary processes collectively are better known as the iris. The synonym for the ciliary processes is **Processus Ciliares**. Synonym for process is **Processus**.

Procidencia Bulba Oculi (*proc-id-en-ti-a bul'-ba oc'-u-li*). [Latin, *procielere* = to fall + *bulbus* = bulb + *oculus* = the eye.] An undue prominence or bulging of the eyeball. Synonyms: **Anterior Staphyloma**; **Conical Cornea**; **Exophthalmos**; **Keratoglobus**.

(To be continued.)

WARNER & SWASEY
PRISM
FIELD GLASSES.

POWERFUL AS A TELESCOPE.
 SMALL AS AN OPERA GLASS.

Send for 1901 Booklet.

THE WARNER & SWASEY CO.
 CLEVELAND, OHIO.



POWER EIGHT, ONE-THIRD SIZE.
"UNIVERSAL"
 PRICE, \$45.00.



POWER EIGHT, ONE-THIRD SIZE.
"INDIVIDUAL"
 PRICE, \$40.00.

Optical Department.*[Continued from page 58.]***Optical Notes and Briefs.**

Edwin P. Chapman was in Catskill, N. Y., June 3.

H. Griffith, late of York, Pa., is now on the road for D. V. Brown, Philadelphia, Pa.

George A. Griffin, representing the Toric Optical Co., New York, was in Port Jervis, N. Y., last week.

Mitchell & Son, Mystic, Conn., claim to have an experience of over 60 years in eye testing and optical work.

O. H. Gerry has just returned from a trip through Missouri in the interest of the Merry Optical Co., Kansas City, Mo.

Mrs. D. C. Prudden, Kansas City, Mo., and her two children are spending a few weeks in Webster City and Clear Lake, Ia.

Dr. Callahan, optician, Terre Haute, Ind., attended the annual meeting of the Indiana State Optical Society, at Elwood, Ind., last week.

The annual meeting of the Optical Society of the State of New York, to be held at Buffalo, N. Y., beginning June 25, will be in the main Y. M. C. A. building.

Edward Hevens, formerly with the Standard Optical Co., Geneva, N. Y., is now with the Merry Optical Co., Kansas City, Mo. His line is rimless mountings.

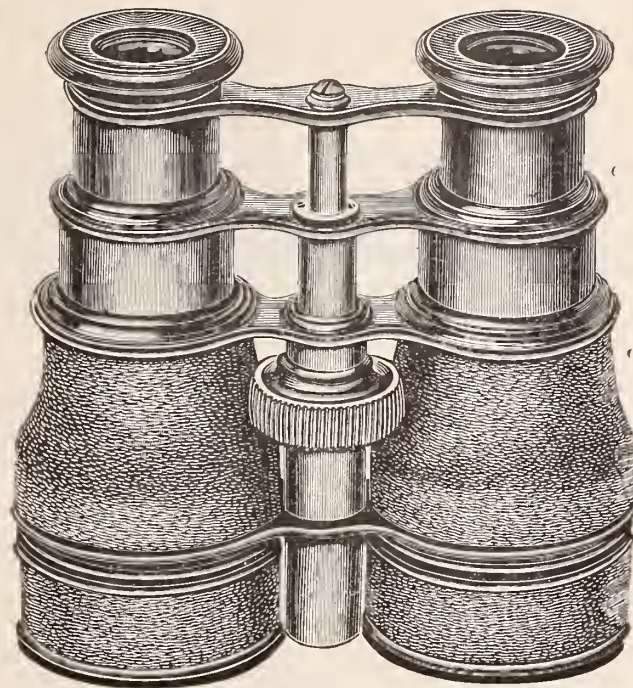
The New Haven Optical Co., New Haven, Conn., Isaiah Cohn, manager, have recently been organized and report a good business. Mr. Cohn was in the optical business in New York for 10 years.

Brooding over the fact that his name was coupled with those of parties involved in a domestic scandal, Julius Elsberg, a former Philadelphian, committed suicide, June 3, in Slatington, Pa. Elsberg was a German, 33 years old and an optician by profession. He hanged himself from a steam pipe, and as he fell with the noose about his neck fired a bullet into his head.

Elwood Riggs, manager of the Kansas City, Mo., office of the Columbian Optical Co., will soon go to Des Moines, Ia., to ship the stock of the Columbian Optical Co. at that point to Kansas City. The demands on the Omaha and Kansas City offices have been so great that the company find they can handle the trade of that territory more advantageously from those points than to have the stock divided.

Since chartered as a corporation, J. E. Limeburner & Co., wholesale and retail opticians, 1702 Chestnut St., Philadelphia, Pa., have made extensive alterations to their factory and office building. The retail department on the first floor of 1702 Chestnut St. has been altered and the shop moved to the third floor. The second floor has been handsomely repapered and carpeted in dull red and equipped for the display of oculists' office fittings. The force in the Vine St. factory has been augmented. The company have just had patented an aerated suction guard, for nose glasses, designed to prevent slipping and consisting of a solid gold bearing surface with four holes. It is to be made in three angles. As soon as the dies are completed the guard will be placed on the market.

The Plaut-Cadden Co., jewelers, Nor-

LEMAIRE FIELD, MARINE AND OPERA GLASSES.

DOUBLE DRAW EXTENSION,
Patented Jan. 1, 1895.

**MOST COMPACT FORM,
MAXIMUM POWER.**

**Largest Stock
in the
United States.**



None genuine without trade-mark stamped under top cross-bar.

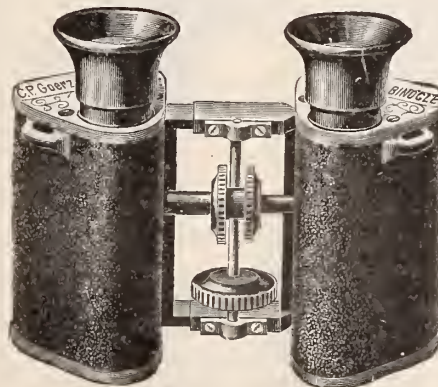
**ASK YOUR JOBBER
for This Line.**

SUSSFELD, LORSCH & CO.,

37-39 MAIDEN LANE, NEW YORK.

PARIS: 21 RUE DE L'ECHUIER.

**Goerz
Trieder=Binocular
No. 30.**



($\frac{1}{2}$ the natural size.)

BINOCULARS	No. 10	No. 20	No. 30	No. 40
Linear Magnification.....	3x	6x	9x	12x
Superficial Magnification.....	9x	36x	81x	144x
Actual Field of View.....	13.3°	6.7°	4.4°	3.3°
Subjective Field of View.....	40°	40°	40°	40°
Price, - - -	\$38.00	\$46.00	\$54.00	\$62.00

MONOCULARS	No. 10	No. 20	No. 30	No. 40
Linear Magnification.....	3x	6x	9x	12x
Price, - - -	\$15.50	\$18.50	\$21.50	\$25.00

The actual and subjective field of view of the monoculars is equal to that of the corresponding binoculars.

**Goerz
Trieder=Monoculars.**



**C. P. GOERZ OPTICAL WORKS,
52 E. UNION SQUARE,
NEW YORK.**

Optical Department.

[Continued from page 59.]

wich, Conn., have opened optical parlors, with Stephen W. Head, graduate optician and watchmaker, in charge.

George G. Osgood, Newburyport, Mass., has moved to Milton, Mass.

W. Milton Rose, optician, Cambridge, Mass., will be in Haverhill, Mass., each Tuesday.

William Aberbuch, optician, Menominee, Mich., was at Nadeau, Mich., last week, increasing his business.

Edwin Wilcox, Fulton, N. Y., has sold out his optical and stationery business, and gone to Detroit, Mich., where he may locate.

J. C. Huteson, Omaha, Neb., returned from New York, one day, but in response to a telegram, returned east, the next evening, in relation to some financial interests.

Lionel G. Amsden, secretary of the Cohen Bros. Co., Ltd., Toronto, Can., sailed for England in the interests of his firm, from Boston, on the 6th inst. He will be absent about two months.

W. F. Kinsman, optician of Oppenheimer's, Washington, D. C., a former Torontonian and well known to the trade, spent a few pleasant days in Toronto, Can., recently, visiting among old friends.

Meyer Schwab, whose death was announced last week, was born in Germany, 59 years ago. He had been in business in Saratoga, N. Y., for 30 years, and in Savannah, Ga., for 12 years. He was a Mason and an Odd Fellow.

F. S. Story, recently in business for himself on Temple Pl., Boston, Mass., has entered the employ of the E. B. Horn Co., Washington St., that city. Mr. Story was formerly in charge of the optical department in the store of Houghton & Dutton, corner of Tremont and Beacon Sts.

June 5 and 6, the Indiana Optical Asso-

ciation held an interesting meeting at Elwood, Ind., which was well attended. The afternoon of the 6th was devoted to a visit to the tin plate mills and glass factories. In the evening, Professor Rogers delivered an address. It was decided to hold the next meeting at Richmond, Ind.

The Optical Society of the City of New York will hold their regular monthly meeting in Parlor D R of the Fifth Avenue hotel, New York, on Wednesday, June 12, at 8.30 o'clock P. M. sharp. Prof. William Fox's lecture will be a general review and synopsis of all previous lectures. This being the last meeting until the Fall session, business of importance will be transacted.

The New Haven Optical Co., New Haven, Conn., have closed a successful postal card writing contest. Four hundred people responded to an advertised offer of prizes to the three who wrote, "Eyes tested free at the New Haven Optical Company," the most times on the back of a postal card. The winner wrote the sentence 178 times and received a pair of gold framed spectacles.

Army Signal Corps Will Use Geneva Superior Binoculars.

GENEVA, N. Y., June 4.—The Geneva Optical Co. have received an order from the United States War Department, Washington, for a quantity of their new "Geneva Superior Binoculars" for use in the Signal Service Corps of the army. This order is particularly gratifying to the company, as it was secured in competition with other high grade binoculars solely on the merits of the glass and without the slightest political pull.

It is often said that Government contracts are only obtained through political influence; but, as a rule, people who make such statements know little or nothing about the facts. In this instance the officers in command of the Signal Service of the

United States Army made their selection of a field glass after careful examination of different binoculars.

This new binocular is having a large sale, orders being received for it from all parts of the United States. It is designed as a combination field, marine and bird glass, and can also be used as an opera glass. It is small in size, light in weight and has a very high magnifying power.

Tennessee Opticians Elect Officers and Consider Optical Colleges.

MEMPHIS, Tenn., June 2.—At the meeting of the Tennessee Optical Society, held May 29, H. E. Liggette presided for temporary organization. All transactions of the temporary organization were accounted for. The election of officers for permanent organization took place and H. C. Lederer was elected president for the ensuing year. H. E. Liggette was elected vice-president; E. B. Meyer, secretary; Herman Lauffer, treasurer; executive committee, W. O. Horner, Cleveland, Tenn.; A. H. Wenning, Nashville; J. B. Meyers, Nashville.

After the usual routine of business Mr. Lederer read a paper entitled "The Optician; His Relation to the Optical College." Mr. Lederer contended that there should be an enforced regulation for a prescribed course for all optical colleges and a set number of months or years for attendance, and that all colleges should be guided by this rule, thus elevating the profession. After considerable discussion the meeting adjourned to meet, next year, at some future designated place. After adjournment all the members partook of refreshments and bid farewell to one another to meet next year in larger numbers.

William Ryan, Optician, Dead.

PHILADELPHIA, Pa., June 5.—William Ryan, Sr., a widely known retail optician, for 18 years in business in the neighborhood of 7th and Sansom Sts., who died last Sunday, at the age of 57 years, at his home, 4014 Poplar St., West Philadelphia, was buried from his late residence, to-day. For 10 years Mr. Ryan had been in business at 124 S. 7th St.

Mr. Ryan was born and educated in this city. In 1858 he entered the employ of Henry Staples, an optician at 2d and New Sts., and here he learned his trade. At the outbreak of the Civil War, Mr. Ryan enlisted in the Third Pennsylvania Reserves and fought throughout the war, taking part in many important conflicts and earning a reputation for valor and courage. At the close of the war he went to Nashville, Brown county, Ind., where he engaged in the optical business. He remained there eight years and then returned to Philadelphia, opening a retail optical store at 7th and Sansom Sts. About 10 years ago he moved to the present place of business, at 124 S. 7th St.

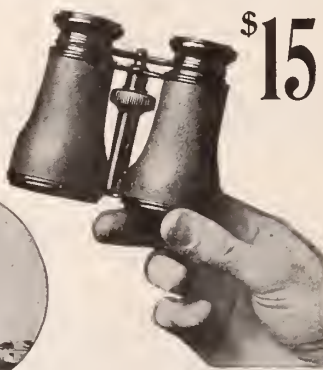
Mr. Ryan was a member of Pennsylvania Reserve Post, No. 191, G. A. R.; Pennsylvania Reserve Association, Veteran Legion, 73; War Veterans' Club, Masonic Veterans and the Old Guards of the State Fencibles, of which organization Mr. Ryan was Major Delegations from these societies sent flowers and attended the funeral services. Interment was made at Fernwood cemetery. The business will be carried on at 124 S. 7th St., by his son, William Ryan.

Geneva Superior Binocular

With the naked eye.



With Geneva Superior Binocular.



The most successful combination Field and Theatre Glass ever placed on the market. The equal in magnifying power, field view and clearness of definition to other Binoculars costing twice as much.

Extensively advertised in the leading magazines and having a phenomenal sale. Every optical dealer should have the "Geneva Superior" in stock. Send for terms and discounts and for sample copy of our beautiful booklet, "The Near Distance," which we give to our sales agents for distribution among their customers.

GENEVA OPTICAL CO., GENEVA, N. Y.

N. B.—GENEVA WORK IS ACCURATE. TRY IT.



PRACTICAL COURSE IN ADJUSTING.

COMPRISING

a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED BY

original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. GRIBI.

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CHAPTER VII.

THE LEVER ESCAPEMENT; SOME CURRENT DEFECTS IN IT, AND HOW TO REMEDY THEM WHEN POSSIBLE.

I AM convinced by the many letters of inquiry I have received for additional information since Chapter IV., article 17, "Mechanical Defects," has appeared in print, that there exists a widespread misunderstanding among watchmakers touching the general principles underlying the lever escapement. While they appear to be conscious of the fact that many watches are very defective in that part, they do not seem to know precisely in what respect they are defective, nor how to remedy the defects. This fact, together with a consciousness that the subject merits a more extended treatment than I gave space to in the above cited paragraph, has induced me to add a short chapter especially devoted to its consideration, and from the point of view and the necessities of the watch repairer in particular. To enable the latter, without the necessity of undertaking a profound study of the works referred to in footnote 10, Chapter IV., many of which may not be accessible to him, to clearly see and understand these defects and incidentally to indicate the method of correcting them, when possible, is, therefore, the object of the present lines. Of course, the importance of the consideration of these defects is appreciable especially in connection with the work of adjusting, and, therefore, forms a proper sequel to a treatise on that subject. As already frequently hinted at in the foregoing pages, a watch, in order to keep good time, must have a good motion, and this motion must be uniform and constant, at least as much as the case permits. Nor will it avail us to obtain this motion by the substitution of a strong mainspring when the escapement is defective; for the latter will produce irregularities in the rate nevertheless.

One of the surest ways of getting a clear knowledge of the escapement is to learn to make a correct drawing

of it, or to study the drawing made by some one else who understood it. This will form an ideal picture, or pattern, in the mind of the student with which he may compare the actual construction of any escapement, and which, with a little experience, he will soon learn to do. But it is not a sufficient guide. He must be able to determine proportions and angles by practical means in the finished product, and for this purpose the drawings generally found in books are of little value to him. The latter represent, so to speak, the "a priori" conditions to which the manufacturer should conform; whereas the watchmakers' analysis must of necessity be "a posteriori," that is, of the finished product, which may be, and often is, very different from the ideal, and he is called upon to determine in what respect and to what extent it differs from the latter. This is a much more difficult problem and often impossible entirely to solve.

The lever escapement may be considered under two heads, viz.: the action of the wheel and pallets, and that of the fork and impulse table. Reserving the consideration of the latter for a more practical analysis, when we come to the correcting of defects, I shall briefly review the principles underlying the construction of the former.

The functions of an escapement are three in number:

1. The locking;
2. The draw; and
3. The impulse, or lift.

In well constructed watches, as principally made abroad, the data for these are now well established and strictly adhered to. In others we frequently find defects of the worst kind, and it is with these that we are mostly concerned in our effort to correct them. I shall consider them in the order given above.

1. The Locking.—We call "locking" the quantity by which the tooth of the wheel overlaps the pallet stone when the fork rests against the banking. If the tooth, when the wheel slips off the impulse plane of one of the pallets, should fall directly on to the impulse plane of the next pallet, there would be a recoil of the fork against the balance, and the watch would stop immediately. To avoid this, a certain amount of overlapping is necessary. This should be the least quantity that will insure safety; for the nature of the locking, combined with the draw, is a resistance to the motion of the balance, and, like the draw, is an unavoidable evil. In the best foreign watches the locking never embraces over a degree and a half, measured from the center of the pallet arbor, and in many of them it has been limited to one degree and a quarter. It differs greatly in American watches, where it is seldom found less than two degrees and more often three and even four degrees. Too much locking invariably involves pallet stones that are too narrow, the misfortune of which is that, if you reduce

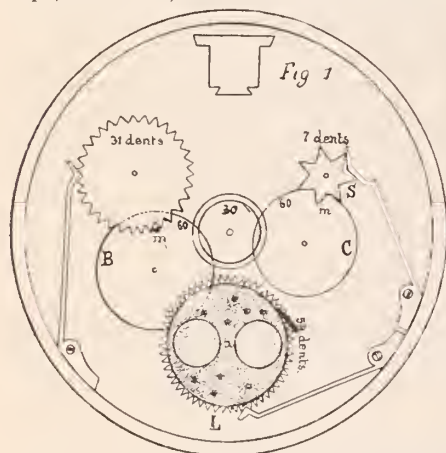
the locking by setting the pallet stones further back into the frame, you increase the drop enormously, which occasions not only a loss of impulse, but a more rapid deterioration of the points of the teeth, not to speak of

the shock to the system, the effect of which is always of the nature of a disturbance. The only correct remedy is: *wider pallet stones set slightly deeper into the frame.*
(To be continued.)

Calendar Mechanism.

IN reply to requests we publish descriptions of two mechanisms for calendar watches.

Simple System.—This is the name of an accessory mechanism for indicating on the dial, the date, the day of the week and the name of the month. These indications are made by means of hands attached to the arbor of toothed wheels, making their revolution in the desired period of time, so that the hand indicating the date leaps each day at 12 o'clock, as also the one indicating the day of the week. These movements are obtained by means of a wheel rotating every 24 hours. The dial indicating the date is divided into 31 parts; the hand leaps, therefore, at the end of the month



of 31 days, from the figure 31 to the figure 1. If the month has only 28, 29 or 30 days, the hand must be moved to the right figure independently of the wheel work. This inconvenience is overcome in perpetual systems, but they are the more complicated. These diurnal dials are often accompanied with an indicator of the phases of the moon. An aperture for this purpose is made in the dial, through which appear in succession the different quarters of the moon. The movement of our satellite is not continuous as in nature, but intermittent, being produced each day, like the other motions of the diurnal system.

The various operations are effected in the following manner: The simplest construction consists in placing a wheel of 30 teeth on the hour wheel. This wheel is geared with two other wheels, B and C, Fig. 1, of 60 teeth each. These last mobiles make a revolution in 24 hours. The wheel B bears perpendicular to its plane, a pin, *m*, engaging at each rotation a star wheel of 31 teeth, which actuates the day of the month hand. This last wheel is kept in place by a spring-jumper. In its course, the same pin moves in the same manner the wheel of the lunar phases L. This wheel has 59 teeth, also in the form of a star, and is likewise kept

in place by a jumper. On its surface two moons, placed diametrically opposite, are represented. When, at the moment of the new moon, one of the disks disappears behind the dial, the edge of the other appears in the form of a slight crescent. A synodical revolution of the moon (interval between two consecutive full moons) being effected in $29\frac{1}{2}$ days nearly, two lunations require about 59 days. For this reason, 59 teeth are given to the wheel of phases. The second wheel, C, also has a pin intended to move the wheel S of seven teeth, which carries the hand indicating the days of the week. The movement of the month hand is generally effected by means of an external push-pin. This hand is carried by a star wheel of 12 teeth, kept in place during the month by a spring-jumper similar to those of the other stars. The number of teeth of these different trains is, therefore, easily calculated.

Perpetual Calendar-Work.—In the perpetual calendar all the changes are made automatically. So, a month following one of 28, 29, 30 or 31 days will be marked with accuracy without intervention, as well in bissextile as in ordinary years. There are several systems of perpetual calendars; that which we will describe is one of the best. The wheel H, Fig. 2, driven by the motion-work, makes a revolution in 24 hours; it bears a movable finger, which, resting on a pin, raises the multiple lever D by its extremity *p*. This lever, whose center of movement is in *i*, actuates by its different arms: (1) at *c*, the star wheel of weeks A (7 teeth); (2) at *b*, the star wheel of days of the month C (31 teeth). The finger likewise makes pass one tooth each day of the star wheel E (59 teeth) bearing the lunar phases. That part of the mechanism which renders it perpetual is composed of a wheel of 31 teeth F, gearing with the star wheel C. This wheel, which thus makes one rotation a month, causes at each revolution, by means of the movable finger *n*, one tooth of the star wheel G (48 teeth) to pass. This, therefore, makes a complete rotation in four years. The circumference of the count disk B, fixed to this star wheel, corresponds to the months of 31 days, the shallowest notches to those of 30 days, and the four deepest notches to the month of February. At *e*, which is for February in leap year, the notch is a little less deep than the three others.

Each day, after moving the day of the week and the day of the month, the lever D, impelled by the spring *h*, falls back and its arm *r* rests on the count disk, either on its circumference or in one of the notches, according to the position of the disk.

The wheel click *u*, actuated by its spring, rests on the snail *k*. The day before the last one of the month, it falls back to the low part of the snail, and the

next day, its action being substituted for that of the arm *b*, the wheel click *u* falls into the notch of the snail and advances the star wheel the number of teeth necessary for the hand to indicate the 1st of the following month. According as the arm *r* rests in a deeper notch the sooner will the click, of course, fall and make the greater progress. In the figure the mechanism is set to the 1st of December of the last year but one before leap year. The two pieces *m* and *t* are under the disposition of the watch wearer; the first for adjusting the day and the second the age of the moon. The finger *a* is movable, to permit of putting the hands back without danger of deranging the mechanism. When the wheel H is turned back, the finger is arrested by the arm *p*, and as it is sloped on the under side, the pin



carried by the wheel can pass under it, the flexibility of the piece *s* allowing it to give a little. The wheel F should be of the same diameter as the star wheel *c*.

HOROLOGICAL QUERIES.

NOTE.—Questions bearing upon the watchmaker's bench will be answered under this head. THE JEWELERS' CIRCULAR-WEEKLY has facilities for answering, in a practical manner, all horological queries, and offers its services to the trade.

PHILADELPHIA, Pa., May 31, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

One of our customers has a watch, and asks if we could tell about the age of it. Not being able to do so, we write, hoping you may be able to give the information. The watch was made by Davis & Bennet, Newgate St.; number of movement, 5328. It is an English cylinder escapement. Hoping you can give the desired information, we remain,
Yours respectfully,
WILLIAM F. ENGLEHART,
Per J.

ANSWER:—Davis & Bennet did business in London about 1795. We do not know if they did business in Newgate St., but a William Davis did business in Newgate St. in 1810-1823. We presume he was the successor to Davis & Bennet referred to. This is all the information we have on record regarding this old house.

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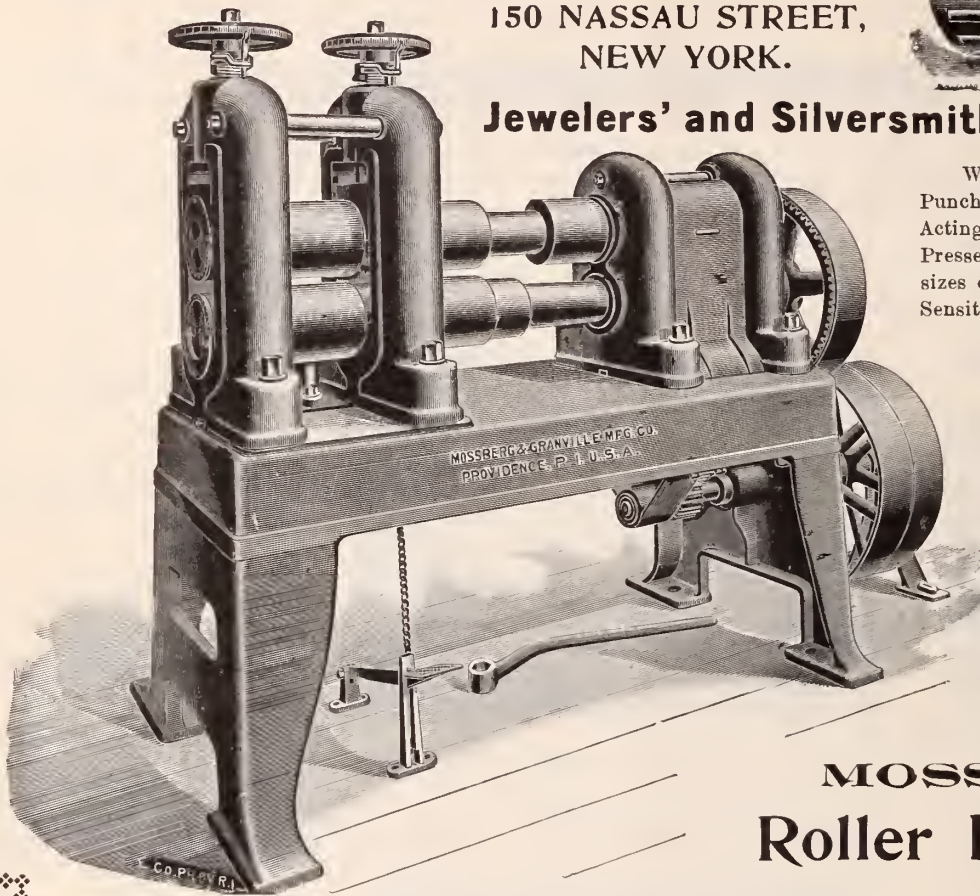
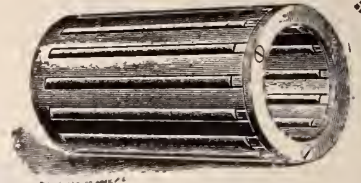
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

JEWELERS replenishing their stock of glass ware and china at this season will be interested in the line of large and small vases now displayed at the ware-rooms of C. L. Dwenger, 35 Park Place, New York. In glass ware are shown some novelties in *art nouveau* vases, the pieces being four sided and decorated with heavy enamel colors. They come in moss and dark green body colors, ornamented with either poster figures or busts or large floral designs. In his own A. K. china is a large variety of small pieces in many decorations, the most pleasing being those fashioned like an inverted cone or inverted hexagonal pyramid.

CUT GLASS IN SEASONABLE ARTICLES.

THE cut glass shown by The Pairpoint Corporation at their New York salesrooms, 38 Murray St., is now complete in all the articles suitable for this season's trade. Ice tubs and bowls, of course, play a prominent part, the former showing a new shape in very heavy glass, with a rim foot. In pitchers and jugs are also many new shapes, those in the former being principally wide mouthed pieces, while in the latter are some champagne jugs, large at the base and tapering to a narrow neck. Two new patterns, recently introduced, which are having excellent sales at present, are the "Emerald" and "Estella." The former is a high grade cutting, in which a large six pointed star covers the entire piece, and contains three wide bands extending from point to point and intersecting at the center, composed of the deep cuts and a mass of small hobnails. The "Estella" cutting is a medium grade pattern on lines similar to the "Emerald," but with narrow bands.

JARDINIÈRES IN AMERICAN WARE.

JARDINIÈRES are now shown in greater variety than ever before by the J. B. Owens Pottery Co., at their salesrooms, 70 W. Broadway, New York. The assortment is, of course, large in the "Utopian" and other art wares, for which the com-

pany are well known to the jewelry trade, while in addition will be found a great number of pieces in the Worcester effect, in dark, mottled colorings, in blue and white decorations, and in their "Cyranos" and "Henri Deux" wares, mentioned in this column many months ago. The ped-ettes introduced by this company, consisting of a combination pot and pedestal in one piece, are now finding great favor with the trade.

J. F. O'GORMAN
HONORED BY HIS FRIENDS.

J. F. O'GORMAN, well known to china trades through his many years' connection with Hinrichs & Co. and Bawo & Dotter, received a pleasant and agreeable surprise, Thursday evening, from his many friends, on the advent of his embarking in the advertising business for himself. Mr. O'Gorman conducted the advertising and also edited the "B. & D. Bulletin" for Bawo & Dotter for some years, and left that firm, June 1, to open the O'Gorman Advertising Agency, at 76 Park Place. About 6.30 o'clock, Thursday evening, when his offices were finally in condition, Mr. O'Gorman was surprised to find in his rooms a floral horseshoe, six feet high, with the word "Success" and, later, had to entertain about 30 members of the Pottery, Glass and Brass Salesmen's Association, of which he is president, together with a number of his friends in the trade, who called upon him to wish him success in his new venture. Besides the horseshoe, Mr. O'Gorman's friends also presented to him a handsomely carved Morris chair. After the speeches of presentation, to which Mr. O'Gorman made fitting response, his friends proceeded to make themselves at home, and with the aid of liquid and solid refreshments proceeded to make the evening memorable.

THE RAMBLER.

Decorative Art Exhibition in Italy, Next Year, Open to Americans.

WASHINGTON, D. C., June 1.—The State Department has received a note from the Italian Ambassador, dated Washington, May 14, 1901, inclosing programme of an international exhibition of modern decorative art, to be held in Turin, Italy, from April to November, 1902. It is hoped that artists and manufacturers of the United States will take part. The programme includes, in the first class, painted, figured or ornamental decoration of rooms or

their parts (oil or frescoed sketches of ceilings, friezes, panels, etc.); plastic or figured decoration of rooms or their parts (ceilings, friezes, panels, etc., of all materials, stone, metal, terra cotta, plaster, sandstone, pasteboard, natural or composite woods); doors, windows, chimney-pieces, etc.; pottery (vases, artistic objects, bricks, floor tiles, artistic tiles, etc.); glass (vases, artistic objects, stained-glass windows, painted glass); mosaics (pavements, friezes, panels, etc.); stuffs, carpets, tapestries, galloons and braids (decorative tissues and stuffs of all kinds, artistic hangings); lace, embroidery, table linen; leather and imitations (painted, stamped and embossed); artistic basket work; metals (engraved, embossed, beaten and melted); warming apparatuses and their accessories (stoves, hot air gratings, etc.; fire-dogs, shovels, tongs, guards, etc.); furniture; furnishing items (for the table, kitchen, toilet, etc.); silver, jewelry, enamels; medals, moneys, decorative plates, seals, plaquettes; etc.

A summary of the regulations for the exhibition, which is on file in full in the State Department, shows that only original productions which show a decided tendency to the esthetic renewal of the form will be admitted. Neither simple imitations of past styles nor industrial productions not inspired by a sense of the artistic can be admitted. No one will be allowed to exhibit objects except those of his own handiwork or manufacture. Exceptions will be made when an exhibitor, in order to complete his work, has necessarily to make use of materials which are not of his own production. The exhibition will be administered by a general commission, presided over by the Duke of Aosta; in the principal towns of the Kingdom and abroad the general commission will nominate special committees.

Those who desire to take part in the exhibition are to send in to the general commission, either directly or through the respective committees or delegates, a duplicate request for admission, with the necessary descriptions. Such requests must reach the general commission not later than July 31, 1901.

Exhibitors are exempted from payment of any tax for location. They will contribute a tax for individual inscription, fixed at 10 francs (\$1.93), which must be paid on receipt of the letter of admission. Exhibitors must provide for the transport and handling of their goods, both in coming and returning.



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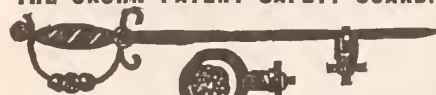
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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

[Continued.]

Sizing Rings.—To make a ring smaller it is necessary to note what the size of the ring is and what it is to be. For instance, we have a Tiffany ring, size eight, which is to be made size five. We take the pair of dividers and measure three sizes on the scale near the end of Allen's ring stick. The length of the three sizes we will mark on the bottom of the ring with each point of the dividers. Then this piece may be cut out with either a pair of cutting pliers or with the saw. The joint is then prepared and the soldering proceeded with as has been described for set rings; but in sizing a ring of this kind, the amount of gold taken out and the consequent bending have caused the setting to stretch and the stone to become loosened. This should be tightened by pressing the prongs tightly upon the stone with the pusher. In making rings larger, take the measure in the same manner as in the case just described. But to put in the extra piece of gold is a rather difficult job. In enlarging band rings the new piece can be curved and placed in position on the ring stick, where it is secured by passing doubled binding wire around the entire ring. We can hardly remember an easy way of putting pieces in other rings; however, the rings can be "pinned up" on charcoal after the sets have been duly protected. In repair shops the workman will open the ring where it has been cut and leave the one end higher than the other. These are then filed so as to make a good joint. A piece of gold is then taken which is about the same width and thickness as the shank of the ring, and given the curvature of the ring. Then, after wrapping moist tissue-paper around the stones, the workman takes the set between the thumb and forefinger of the left hand and paints the joint

with the borax paste and applies a small piece of solder. Then he places his blow-pipe between his teeth, takes the new piece of gold between his tweezers, dips the filed end into the borax paste, joins the two and blows a strong, steady flame onto the joint and somewhat on either side of it until the solder flows and unites the two pieces. Then on the new piece he marks off the number of sizes to be added, cuts off the surplus gold and prepares the end as before described. This done, he joins the edges and proceeds in the method described for repairing a set ring broken at the joint. When the last joint is soldered the ring is allowed to cool before it is cleaned in the sulphuric acid pickle. Then the inside is filed smooth with the half-round file and the ring rounded up. If the ring does not reach the desired size after it is rounded up, hammer the ring shank evenly until the size is obtained. Then finish the new piece to conform to the other parts of the shank. Where rings are to be made from one-quarter to three-quarters of a size larger, it is often desirable to stretch them by means of hammering, while on the mandril. This is preferable to having two joints very close together.

(To be continued.)

A Unique Piece of Jewelry.

JAMES E. PEERS, at the factory of Carter, Qvarnstrom & Remington, Attleboro, Mass., is at work on a handsome piece of jewelry. A New York jobbing buyer visited the shop some days ago and left with Peers two pearl disks to be mounted into cuff buttons. They are magnificently polished and on each is a tiny bird, made by attaching features and colored silk to the face of the pearl. The work is so minute and so elegantly done as to challenge the attention and admiration of the jewelers who have seen it. The birds were made in Japan and bought by the present owner when there a few years ago.

A new foreign notion in adjustable jewelry is a necklace so joined that it may be separated into two bracelets.




THE WASHBURN MAGIC NUT,

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For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
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THE WASHBURN Safety Catch

FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.



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Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

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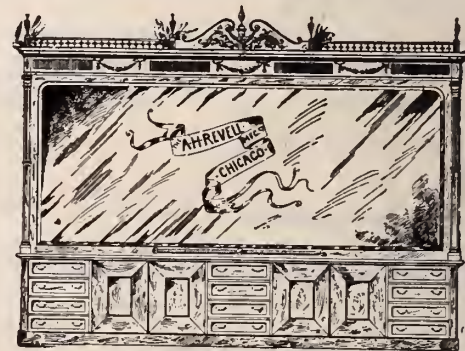
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 Factories: VIENNA, AUSTRIA; PARIS, FRANCE. Especially made for the Jewelry Trade in our various factories:
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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

AND THE JEWELERS' WEEKLY CONSOLIDATED

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32D YEAR.

NEW YORK, WEDNESDAY, JUNE 19, 1901.

VOL. XLII. No. 20.

PICTORIAL WORK IN GOLD AND SILVER.

THE accompanying engraving is of a handsome gold and silver plaque which Charles H. Baker, president and general manager of the Snoqualmie Falls Power Co., Seattle, Wash., had made for the purpose of presenting to President McKinley on his visit to that city. Mr. Baker now intends presenting the plaque to the President on his visit to Washington, this month. The plaque is made of pure silver and gold and is valued at \$500. It is 7 by 10 inches in size and weighs 60 ounces. On the front, in bas-relief, are shown the falls of the Snoqualmie river, where power for the generation of electricity is made. The plate is of solid silver, the relief drawings being in gold and French gray oxidized silver. On the left side are shown the Centennial mill, of Seattle, the Tacoma smelter and an electric car. On the right are shown in gold the distributing station of the Snoqualmie company in Seattle, a section of the pole line and two arc lights. In the center is probably the handsomest of the engravings. This is a picture in gold and silver of the Snoqualmie falls, showing also the power station, with a background of firs covering a hill. Beneath is a fine reproduction in gold of the subterranean power

chamber. On its face the plaque bears the following inscription:

"Presented to His Excellency, William McKinley, President of the United States, by the Snoqualmie Falls Power Company, Seattle, U. S. A., May 24, 1901." On the reverse is the following:

"Made by Snoqualmie power in the factory of Joseph Mayer & Bros., Seattle, Wash., by George Parsons.

"Snoqualmie falls, 270 feet high.

"Capacity of power plant, 10,000 H. P.

"Distance transmitted, Seattle, 32 miles; Tacoma, 44 miles."

Greek and Pompeiian Jewelry.

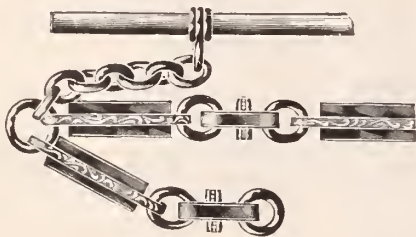
A REVIVAL of Greek and Pompeiian art in jewelry designs is imminent. The first signs of this are now seen in a new engraved watch case, which bears designs strongly reminiscent of that long buried city by the Bay of Naples. The facts now visible, together with the tendency to graceful, flowing draperies in woman's garments, would seem to bear out the above predictions. One of the finest collections of Pompeiian jewelry in the world was lately stolen from a museum in France. This burglary created a considerable sensation from the fact that it was stated that the articles were filched by a jewelry designer to be used as copies.



GOLD AND SILVER PLAQUE FOR PRESENTATION TO PRESIDENT MCKINLEY.

THE LINE

REGISTERED



1299. Vest Chain.



1870. Locket, Gold Plate, Polished.

1871. Locket, Gold Plate, Satin.

1886. Sterling Silver, Turquoise Set.



1837. Locket, Engraved Gold Front.

is the most profitable for you to carry this season, because our new **chains**, which are just out, are made of the highest grade of **Rolled-Gold Plate** and are guaranteed by us to wear ten years; if they do not, we give you new chains. The prices are exceedingly attractive.

OUR LOCKETS are beauties, and for artistic design and beautiful finish cannot be equaled by any other line on the market to-day. They are also guaranteed.

Pins, Brooches, Belt Pins, Link Buttons, Chain Bracelets and Hair Chain Mountings

are all good sellers, if the patterns, finish and prices are right. Ours are right in every way and should be in your stock.

We are making a new pattern in **Toilet Goods**, the finest we have ever produced. It will be illustrated very soon, or our salesmen will show it to you.

Our new catalogue will soon be ready.

Theodore W. Foster & Bro. Co.,

Manufacturing Jewelers and Silversmiths,

SUCCESSORS TO FOSTER & BAILEY,

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is the
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of their
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Made for all sizes of American cases, open face and hunting.

The Newark Watch Case Material Co.,

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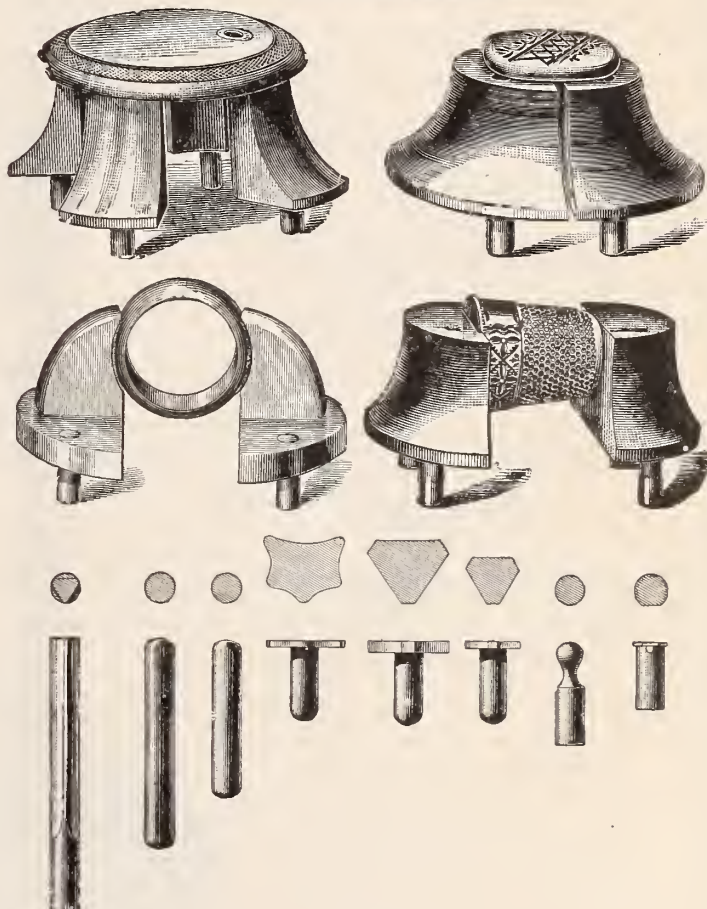
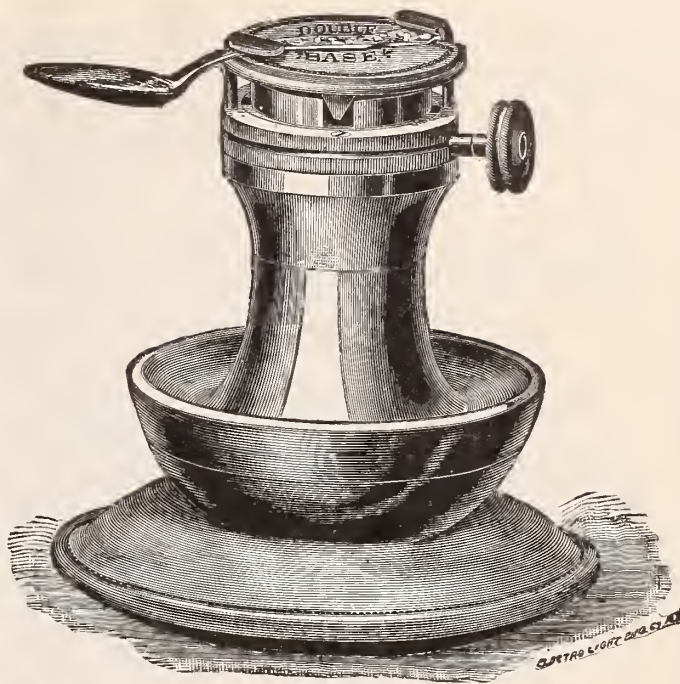
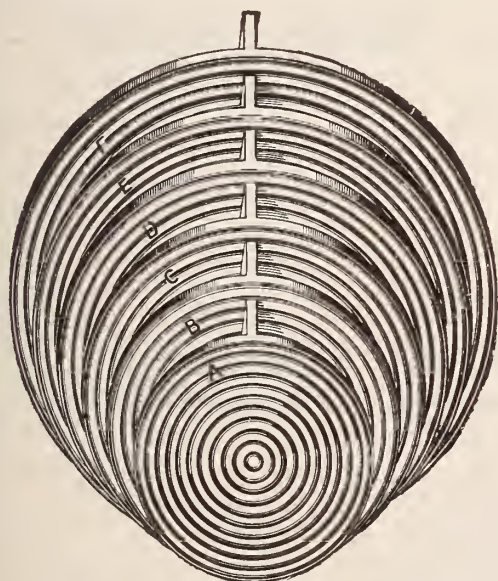
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

\$15.00,

on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee Is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for 50 cents; Cane and Watch-Cap Holder (4 pieces) for 75 cents; Cement Plates from 25 cents to 50 cents, and Polished Hardwood Base, with drawer and glass shade, for \$3.50.



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Manufacturing Jobbers, Importers and Exporters,
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It is an absolute fact

That we can do much better for you on Diamonds than you can buy the same grades for elsewhere.

We buy the rough diamonds direct, cut them ourselves and sell direct to the retail stores at a very small margin of profit.

We have no salesmen and save that expense.

Just give us a trial when you need any, and we will send a selection on memo., so you can compare with others' stones and decide for yourself.

**Plain Solid Gold Rings,
Engraved Rings,
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Ladies' Stone Rings,
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Diamond Cutters.

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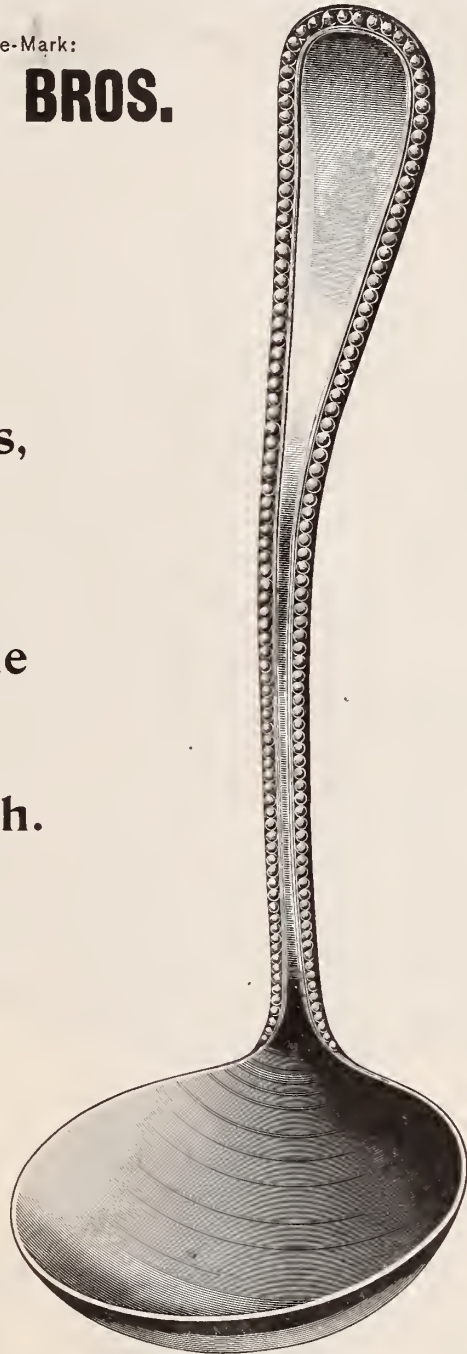
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Trade-Marks
to strip
as much silver
as any
Rogers Brand
on the market.

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Factories: Hartford, Conn., and Wallingford, Conn.



Ostby & Barton Co.,

Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane.

CHICAGO, 103 State Street.

CORUNDUM GEMS.

BY LEOPOLD CLAREMONT.*

RUBY.

[Continued from page 12, June 12.]

Altogether, it is quite obvious that some mysterious property exists in connection with oxide of aluminium which the science of the day has not satisfactorily explained. That the ruby has always taken the first place among precious stones is evinced by many references to this beautiful gem by writers of all ages, although, before the development of the science of mineralogy, great confusion seems to have existed with regard to rubies as with many other precious stones. It is apparent that almost any red stone was classed by the Greek and other ancient races under the general heading of "Carbunculus," which doubtless included, besides the true ruby or red corundum, spinels and all the many different kinds of garnets.

Pliny, for instance, although he gives the first rank to the "Carbuncle Amethystizontes" (our modern almandine garnets), describes under this heading many of the chief characteristics of the true ruby of today. The "Pantarbes" of Philostratus was, undoubtedly, the modern ruby, and the gem alluded to by Theophrastus, as "Anthrax,"

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was also probably ruby, for he writes of its value being equal to 40 gold staters (about 40 guineas) for a small stone, whereas garnets were so common that their value could not have been very great at the highly civilized period of which he wrote. Both the words "Carbunculus" and "Anthrax" were used in allusion to the "burning coal" effect of the stones described. The quotation, "For wisdom is better than rubies," one of the many references in the Holy Scriptures to this precious stone, proves that rubies were of considerable importance at the time of King Solomon, to whom the words are attributed.

From old writings we learn that by the ancients the ruby was always enveloped in mystery and accredited with all kinds of strange properties and power, one of the most striking of which was the belief that the stone possessed the power of shining of its own accord in the dark, emitting flashes of light dazzling to behold. It was also supposed to attract other gems in much the same way as a magnet attracts bits of steel. If a ruby were tied to the end of a string and lowered into a river, the bed of which contained precious stones, it would be found upon its withdrawal that the ruby would be encrusted with other gems which had been attracted to it—a most useful virtue indeed!

Ruby was used as a talisman against all kinds of ills, but chiefly against fire, which virtue is illustrated in the legend of Chariclea who, when condemned by the jealous Arsace (Æthiop VIII. 2), escaped unhurt

from the pyre by means of an amulet in the form of the espousal ring of King Hydaspes, "which was set with the stone called Pantarbes, engraved with certain sacred letters embodying, as it has proved, some divine charms by means of which a virtue is imparted to the gem antagonistic to fire, and thus giving to the wearer immunity from hurt in the very midst of flames." A peculiar idea, not altogether restricted to bygone civilizations, is that the different corundum gems alter or ripen in the earth, and that a ruby has changed gradually from yellow to blue, from blue to purple and from purple to red, which might be looked upon as the perfection state, which the blue, yellow and purple varieties of corundum have not reached.

We know that the ruby was the most highly prized of all gems at the period of the Renaissance, for Cellini, in his "Orificena," referring to the relative values of precious stones, gives the value of a karat ruby as eight times that of a diamond and 80 times that of a sapphire of the same weight.

(To be continued.)

From the 18th century has been borrowed the elegant fashion consisting of fastening bows and ribbons to all sorts of trinkets. Scent bottles on the dressing table and cruet stands of porcelain or crystal on the dinner table are alike adorned with bows and banderoles.

The best Horse-Timers are Waltham Chronographs.

NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from \$50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.



N. H. WHITE & Co.
21 MAIDEN LANE,
NEW YORK.

Reigning Paris Fashions.

PARIS, June 5.—The season of charity bazars, balls and feasts of all kinds has set in. To votaries of fashion, these brilliant gatherings afford opportunities for displaying their most charming jewels.

Belt buckles and clasps are still a great attraction among elegant women. The specimens herewith illustrated are a few

is of chased silver and represents figures of storks. This charming necklace is enriched with a topaz pendant.

Unheard of refinements are now introduced in everything one wears, and never did luxury extend to the details of the feminine toilette to such a degree as it does to-day. Many of our rich and fashionable women have adopted for evening wear bodices composed almost ex-

floral *motifs* composed of diamonds, pearls, turquoises, topazes and rubies of many shapes and sizes.

In artistic jewelry, an attractive creation has just appeared, consisting of a woman's head surrounded by just opened iris. This charming *motif* is introduced into all kinds of jewelry, such as rings, brooches, medallions, etc.

A new breloque is of dead gold or silver, chased in open work. It is in the shape of an egg, wherein may be put either a perfumed paste or a small sponge impregnated with a subtle perfume.

Hair pins of light tortoise shell are all the rage. They are adorned with precious stones. Fashionable women think it indispensable to possess many different specimens of these dainty ornaments.

Sunshade handles are more and more elaborate and luxurious. The new ones are rather thick, the thin handles called "needle" having gone out of fashion. The latest pattern is a cube shaped handle in dark wood, inserted with large half-pearls. Others, composed of old Dresden china, colored enamels or cut crystal, are also much in demand.

In desk accessories, the prettiest things are to be seen. For instance, one could hardly find anything more artistic and charming than the book-mark illustrated



NO. 1. BELT CLASP OF OLD GOLD AND SILVER, ADORNED WITH RUBIES.



NO. 4. BELT BUCKLE, THISTLE DESIGN.

of the many pretty articles to be seen in the Rue de la Paix. They are quite new.

No. 1 is a beautiful belt clasp, the edge of which is of old gold, while the floral *motif* is of silver, very finely chased and adorned with rubies. Nos. 2 and 3 are belt buckles of enameled dead gold, marvelously wrought, representing flowers. No. 4 is also a belt buckle of enameled dead gold, consisting of a beautiful treatment of the flowers and leaves of the thistle.

Among a number of other magnificent jewels, I noticed a brooch of matt gold, handsomely chased and representing a swan whose outspread wings are inlaid with rubies. Again, I saw some necklaces composed of short chains of matt gold gathered together by *motifs* very delicately decorated. These necklaces are adorned with a plate of translucent enamel, forming a superb pendant. The latest novelty in this line is the necklace styled "Bayadere," consisting of fine jet intermingled with enamel and mother-of-pearl. Another new and effective pattern

clusively of jewels. As an example, I will mention that one of the leading jewelers of the Avenue de l'Opera is now exhibit-



NO. 2. BELT BUCKLE OF DEAD GOLD.



NO. 3. BELT BUCKLE OF DEAD GOLD.

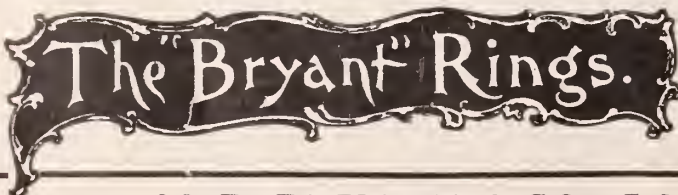
ing a richly jeweled bodice for an actress of the Paris stage. This marvelous bodice, valued at \$300,000, consists of a silver net work upon which are traced

in Fig. 5. This dainty object consists of a silk ribbon, from the ends of which suspend two silver plates engraved by the celebrated artist, Vernon. One of these

RINGS FOR THE MILLION!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.



are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

plates represents the figure of a woman in a thoughtful pose, and the other the bust of a woman reading. In the same line, I saw an original paper knife whose blade is of ivory, while the handle is of chased matt gold and represents an owl with eyes of opal.

For the theater, our mondaines have



NO. 5. BOOK MARK, WITH PLATES
BY VERNON.

adopted the long and flattened handbag, recalling to mind those of the 18th century. The most popular designs are of velvet, embroidered with steel beads, the clasps being also of steel.

Opera glasses have become objects of extreme luxury. In fact, enamel, tortoise shell, pearl and china, finely decorated, contribute to make them more and more beautiful.

A charming ornamentation in ladies' umbrellas has just appeared. Heretofore the small piece of india rubber destined to keep tight the umbrella when closed was attached to the latter by means of a modest button, while its other end was provided with a steel ring. Now the button is replaced by a cabochon turquoise, emerald or ruby and the ring is of gold.

In table ware the following forms of salt cellars are most popular: One consists of a pail made of precious wood encircled with bands of silver, while a silver spade serves as a spoon; one of cut crystal, round in shape, with a spoon of silver gilt.

A. L.

The clock on the Government Building, Omaha, Neb., has been placed in charge of John Rudd, who will endeavor to make it record accurate time, which it has not done for some months. Mr. Rudd served an apprenticeship under a Norway tower clock-maker before coming to the United States.

IMPORTERS OF

D I A M O N D S

1840
Randel & Baremore

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Other Precious Stones, and Pearls

**Chester Billings
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ESTABLISHED 1841.

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A. CARTER.

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Bead Necklaces.



14K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

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CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
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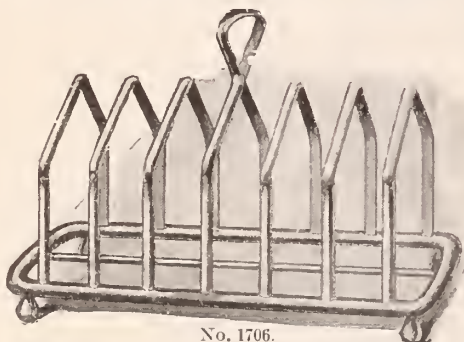
HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

NICKEL-PLATED TOAST RACK

(NEW)



No. 1706.

Height, 4½ inches.

Length, 6¼ "

Width, 3 "

Keep our
Catalogue on file.

Another of our new goods, just placed on the market and is meeting with great success. Made as shown, rectangular, No. 1706; or round, No. 1705. Send for a sample dozen, assorted patterns.

WE MANUFACTURE EVERYTHING IN METAL WARES.

S. STERNAU & CO.,

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PITZELE & BASCHKOPF,

Makers
of.....

FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.



No. 462.



No. 306.

Jammes's Appeal Heard.

Constitutionality of the First New York Sterling Silver Law Tested in the Courts.

New York's first "Sterling" law, Section 361a of the Penal Code, passed in 1894, was tested on constitutional grounds, last week, before the Appellate Division of the New York Supreme Court. The test came up in the appeal of Alberti F. Jammes from his conviction, Oct. 14, 1898, in the Court of General Sessions, on the charge of selling two rings to Newton Dexter, both of which were marked "Sterling," and neither of which assayed .925 fine. Jammes, it will be remembered, had been in business as a dealer in novelties, at 907 Broadway, and the rings, which led to his conviction, were sold by one of his salesgirls to Newton Dexter, June 10, 1897. On the trial, Herbert G. Torrey, United States assayer, testified that he had assayed the two rings with the result that he found there was but 26 per cent. of the metal in them pure silver, the rest being base metal. After the jury had brought in a verdict of guilty, Recorder Goff fined Jammes \$100, and from this the prisoner took the appeal argued last week.

The appeal was heard, Thursday afternoon, by Judges Van Brunt, Ingraham, O'Brien, Hatch and McLaughlin. The case for the prisoner was presented by David Rumsey, of Nicoll, Anable & Lindsay, attorneys for the defendant, while the argument for the State was made by assistant district attorney Charles E. La Barbier. The points raised on behalf of the prisoner were principally three: First, inasmuch as the law provided at that time for no special assay when the article was composed of two or more metals, the defendant had the right, at the trial, to put in evidence as to the component parts of the rings; and, if necessary, show that they were filled rings and that the stamp "sterling," on the outside, did not indicate or denote that the entire article was .925 fine, but only the "shell," that if the parts purporting to be sterling were sterling, he had the right to show this fact to the jury. Second, that the act under which his conviction was had was unconstitutional, because (A) it violated the Federal Constitution by being *ex post facto*, and (B) it also violated Article 1, Section 6 of the New York Constitution, by depriving the person of property without due process of law. The allegation was that when the law went into effect, it made every man who had in his possession for sale an article stamped "sterling" that was not .925 fine, a criminal, without any act upon the part of the holder of the goods; and by so "outlawing," practically, articles that would not assay up to their stamp of sterling, they deprived the holder of the value of his property without process of law. Third (not deeply urged), that the law had been changed between the time Jammes committed the offense and was convicted, and the new law in force at the time of his conviction would not have applied to the acts for which he was tried.

Assistant District Attorney La Barbier made a brief speech in opposition, taking up the main points and submitting a brief, in which each point was elaborately taken up and disposed of. He contended that the defendant was convicted by com-

YOU ARE THE MAN WHO WILL FIND IT TO HIS BEST INTERESTS TO HANDLE AND PUSH BIGNEY'S CHAINS



S. O. BIGNEY & CO. MAKERS OF **HIGH-GRADE GOLD-FILLED CHAINS,**
ATTLEBORO, MASS. NEW YORK OFFICE, 3 MAIDEN LANE.

Attention, Jobbers!

We are the sole **PATENTEES** of the following pins and buttons, both gold and plate: **K.O.T.M., Fraternal Order of Eagles and Plumbers' Union.**



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 21, 1901.



Pat. May 7, 1901.

WARNING! Anyone infringing on above **PATENTS** will be prosecuted to the full extent of the law.

We also carry the **largest line of Emblems**, both in gold and plate, in the United States, our line representing over 10,000 patterns, **Gold Charms, Gold Front Charms, Gold Pins and Buttons and Plated Charms, Pins and Buttons**, which we guarantee are second to none in quality and finish. You will save money by looking our line over before purchasing elsewhere. **The Best Prices, Best Goods and Best Service** given by

E. L. LOGEE & CO.,

235 Eddy Street, - - - Providence, R. I.

Chicago Office, 1017 Champlain Bldg.

C. S. Hungerford represents line in the West.

petent evidence to the satisfaction of the jury beyond a reasonable doubt. In regard to the constitutional points raised, he showed that the same points had been raised before Judge Fitzgerald by the indicted dry goods men and had been overruled by that Judge, and that the provisions of the section are such as to tend to *regulate* rather than subvert and *destroy* property. It is an exercise of the police power of the Legislature.

The amendments to the Sterling law, in 1898, he alleged, had no application whatsoever to the defendant's case, as the criminal action against Jammes had been commenced before they were in operation. In any case the new laws did not annul Section 364a, but simply amended its provisions. In regard to the claim that Jammes should have been allowed to show the component parts of the ring and show that the part marked "sterling" was .925 pure silver, he claimed that the question of fact involved in this point was solely for the jury to decide and that they did so in their verdict. Briefs were submitted and the Court reserved decision.

The conviction of Jammes was the second conviction in New York State under the Sterling law and the first and only conviction at a jury trial. This appeal is the first that brings the Sterling law, such as is now in operation in 14 States, before an Appellate tribunal to test it on the question of its constitutionality, its application and its force.

Mr. Taliaferro Suffers Severely by Fire, but Is Well Insured.

JACKSON, Tenn., June 12.—The stock of E. E. Taliaferro was badly damaged by fire, which originated in the third story of the building occupied by him, June 7. He is now temporarily located at 109 Market St., at which place he will remain until a settlement is made with the insurance companies and his former house put into order, which will probably be in 30 or 40 days. His insurance should cover the loss.

Burglars recently stole \$40 in money and jewelry valued at \$200 from the store of M. W. Adams, Kemp, Tex.

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



RINGS

BUFFALO,
N. Y.

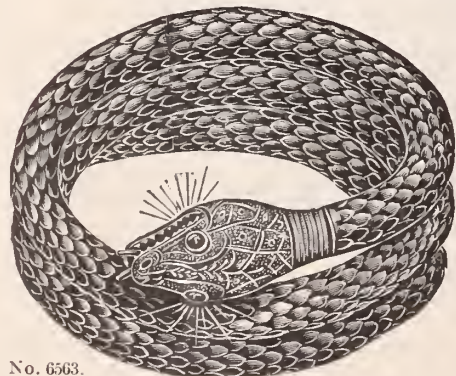
We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

"Alice Nielsen" Serpent Bracelet.

THE FAD OF THE HOUR.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6563.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES, All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS.

The "CARMEN" ADJUSTABLE BRACELET.



Warning: The patents (U. S. Patent No. 31,019, Feb. 5, 1901, and 428,447, May 20, 1890) covering the "Carmen" Adjustable Bracelet, as illustrated above, are owned and controlled by us, and the trade are hereby warned that we shall hold responsible for damages all who make, use or vend any bracelets, similar to above, infringing on said patents.

Manufactured only by **THE D. F. BRIGGS COMPANY.** Factory, ATTLEBORO, MASS.
Chicago Office, 602 Columbus Memorial Building. New York Office, 200 Broadway.

OUR NEW FALL LINE NOW READY FOR INSPECTION.

Turquoise Sash Brooches.

Illustrations
1/4 size.

Send for Selection of Latest Novelties.

Turquoise Sash Brooches, "L'Aiglon" Silk Fobs, Alice Nielsen Serpent, Carmen and Melba Bracelets, Serpent Barrettes, Bag Tops, Fish-Scale Purses, Walnut Toilet Cases, Walnut Coin Holders.

A one-cent postal brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK



D. Le Roy Dresser Elected President of the Merchants' Association of New York.

At a meeting of the directors of the Merchants' Association of New York, held June 10, D. Le Roy Dresser, a director of the New England Watch Co., was elected president of the organization, vice William F. King, resigned. The new president is the head of the commission house of Dresser & Co. and is a director in the American Brass Co., Holmes, Booth & Haydens, American Pin Co. and Benedict & Burnham Mfg. Co.

Mr. King had been president of the association since its organization, in 1897. Having seen it firmly established and practically freed of debt he declined a reelection to devote more time to his private affairs. The other officers were all reelected. They are: First vice-president, John C. Juhring; second vice-president, Alvah Trowbridge; treasurer, Charles H. Webb; secretary, John C. Eames.

Before the election was held John C. Eames introduced, and Alvah Trowbridge seconded, resolutions of regret upon Mr. King's retirement, which were passed unanimously.

William Weisenberger Has Hope of Being Released.

As told in THE CIRCULAR-WEEKLY, last week, Judge Blanchard, of the Supreme Court, has granted to William Weisenberger, pawnbroker, of Sixth Ave., New York, a certificate of reasonable doubt pending his appeal from a conviction on a charge of receiving stolen goods from a burglar,

Harry Hess. Judge Blanchard's opinion is in great part a vindication of the pawnbroker and indicates that he has an excellent chance to reverse the conviction on appeal. Judge Blanchard, after reviewing the testimony of the principal witness, the burglar Harry Hess, says:

"The story as narrated by Hess, to my mind, is not a very probable one in many respects and does not seem worthy of much credence. * * * It is extremely doubtful, indeed, if without the testimony of Hess a direction for acquittal would not have been the proper course to pursue. The learned Judge, in the course of his charge, makes repeated reference to the testimony of Hess. It must be presumed, therefore, that this testimony of Hess had great weight with the jury in securing the conviction of the defendant. The refusal of the Court to charge that the case must fall if the jury did not believe the testimony of Hess to be true, would, in my opinion, tend substantially to the prejudice of the defendant, even though the Court did charge that the jury might reject his testimony. Without his testimony the case is shorn of any sufficient evidence of what the learned district attorney very properly said was the great issue in the case; that is, the guilty knowledge of the defendant. In my opinion, the case is such that a certificate of reasonable doubt may properly issue, as no interest can be injured thereby, and especially in view of the record of the defendant's previous good character."

T. C. Tanke, Buffalo, N. Y., has opened a branch store at Niagara Falls.

A 10-year-old bootblack smashed a window in the store of Weed & Co., Buffalo, N. Y., and stole a nickel watch. He was arrested.

A show window in the store of Lewis Callisher, 917 Pennsylvania Ave., N. W., Washington, D. C., was smashed, early in the morning of June 2, and \$100 worth of goods was stolen.

TRADE **1835-R-WALLACE** MARK

R-WALLACE & SONS' M'FG CO

SILVER SMITHS,

WALLINGFORD CONN.

THE "ANJOU"

"1835-R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with FINE Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE "TUART"

Factories-WALLINGFORD, CONN.

BRANCHES

226 5th Ave., New York-131 Wabash Ave., CHICAGO

120 Sutter St., S.F. - 63 Basinghall St., LONDON, E.C.

Eastward Ho!

BUYERS COMING TO THE EAST FOR SALABLE,
UP-TO-DATE LINES WILL FIND THE

REGNELL, BIGNEY & CO. LINE

AS EVER, FULL OF "GREAT GOODS."

WHAT THE CINCINNATI "SOUTHERN TRADE RECORD"
SAYS OF THE REGNELL, BIGNEY & CO. LINE!

OUR ACCURACY CONFIRMED.

A Former Recommendation Again Proven.
—The Best Jewelry.

A number of months ago we received many inquiries in which we were asked to recommend the best jewelry, and to state where same could be obtained. We fully realized the importance of the subject and the confidence which would be reposed in our answer. *We made a careful and thorough investigation locally, also referred the matter to our representatives in all of the principal cities, and found that the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., was conceded to be the best. We made editorial commendation accordingly.*

Only recently we received many similar inquiries from other of our readers, and to verify the correctness of our former recommendation, we placed the matter in the hands of others of our reporters and investigators who knew nothing of our former indorsement, and after the most exhaustive research they also have reported in favor of the jewelry made by Messrs. Regnell, Bigney & Co., of Attleboro, Mass., which proves conclusively that this jewelry is doubly worthy of adoption and use, and also that the trained reporters of the *Record* never do anything by halves.

The members of this company are well known for their business tact and enterprise, as well as sterling integrity, and their standing commercially is of the highest order. They owe the great success of their business to their prompt and careful attention to orders, courteous treatment to customers, and the perfect reliability of their jewelry. By their honest endeavors to make nothing but the best, they have built up a reputation second to none in the country.



SOME OF THE ITEMS OF THE LINE:

BROOCH PINS,	HAT PINS,	CHAIN BRACELETS,
CUFF PINS,	CHAIN PIN SETS,	BELT FASTENERS,
BELT PINS,	SASH PINS,	BARRETTES,
TIE PINS,	BUCKLES,	MANICURE SETS,
GENERAL LINE OF HOLIDAY NOVELTIES.		

We are adding to our productions a

LINE OF ROLLED-PLATE

VEST CHAINS

which we guarantee will be equal to any in the market, prices considered. The trade knows our guarantee is as good as our bond and you will make no mistake in asking to see and in thoroughly examining the line.

We are continually adding new goods, so it will be to your interest to always inspect the line when our representatives call.

REGNELL, BIGNEY & CO., Manufacturing Jewelers, **Attleboro, Mass.**

NEW YORK OFFICE:
37 Maiden Lane.

CHICAGO OFFICE:
120 State St.

SAN FRANCISCO:
Room 61, Crocker Bldg.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS TROPHIES FOR SUMMER SPORTS.

BEST LINE IN THE MARKET.



Inc. W. Reddall & Co.
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



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CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; W. A. Switzer, Representative.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE **TRADE ONLY.**

860 Broadway,
UNION SQUARE, NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted **Steel** is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.

Importations at the Port of New York.

Weeks Ended June 15, 1900, and June 14, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	\$50,478	\$69,191
Earthen ware	10,364	11,244
Glass ware	13,792	14,449
Optical glass	.....	3,066
Instruments:		
Musical	9,920	695
Optical	5,994	6,670
Philosophical	516	2,615
Jewelry, etc.:		
Jewelry	4,094	66,359
Precious stones	91,441	370,643
Watches	12,853	25,298
Metals, etc.:		
Bronzes	409	660
Cutlery	23,232	42,779
Dutch metal	2,637	754
Platina	39,122	12,188
Plated ware	.....	.....
Silver ware	396	88
Miscellaneous:		
Alabaster ornaments	182	92
Amber	43	.....
Beads	1,061	3,374
Clocks	3,219	4,022
Fans	4,379	6,953
Fancy goods	11,939	5,272
Ivory	22,414	4,431
Ivory, manufactures of.....	116	1,395
Marble, manufactures of.....	10,335	15,877
Statuary	848	2,548

Texas Jeweler Indicted for Receiving Stolen Property.

SAN ANTONIO, Tex., June 10.—S. Beck, of the S. Beck Jewelry Co., has been indicted by the Grand Jury on the charge of receiving stolen property under the value of \$50. Mr. Beck gave bond for his appearance in the County Court. This indictment grows out of the theft of certain jewelry and silver ware from Miss Corinne Webb, for which William Duval is under indictment. It is charged that Duval sold some of the stolen property to Mr. Beck. With reference to the indictment returned against him by the Grand Jury, Mr. Beck made the following statement:

"I am astounded at the action of the Grand Jury and will demand an immediate trial. How can I be guilty, when I neither bought nor received the old silver charged? I was not at my store at the time and personally know nothing of the matter. As soon as I heard of the loss of the old silver I called on the sheriff and, upon his claiming it for the owner, I surrendered it to him. I buy old gold and silver and one of my clerks bought this during my absence. That is all there is to it. I am ready for trial."

Store Burns and Stock Total Loss, After Insurance Expires.

HUNTSVILLE, Ala., June 10.—Shortly after midnight, Saturday night, fire and water caused a loss of \$2,000 to the jewelry and wall paper stock of H. T. Daniel. Mr. Daniel had \$600 insurance on the stock, having allowed \$1,000 worth of insurance to expire a few days ago. The origin of the fire is not known. Most of the damage was by water.

Burglars Opened Safe by Combination and Took Contents.

LA GRANGE, Mo., June 12.—The jewelry store of G. H. Stauver was entered, Sunday night, by burglars, who opened the safe by working the combination, and took 25 gold watches, seven dozen rings and other jewelry. There is no clue to the identity of the invaders.

A BUSINESS REPUTATION

NO business capital is more valuable than a reputation for selling the best goods only. Those that everyone knows are just what they are represented.

They need not cost any more, but their intrinsic value should be beyond question.

Our business reputation is known the world over. It has been thoroughly tested by time.

GORHAM SILVER has always represented the best traditions of the Silversmith's art and the trade mark it bears has been an absolute assurance of standard value.



A stock of GORHAM SILVER identifies your name and your business methods with ours.

Dry Goods stores can not share it, for we sell Silver to the legitimate Jewelry Trade only.

GORHAM SILVER is made to meet every demand. You need not go elsewhere for any large or small detail of your stock.

The GRAND PRIX awarded to Gorham Silver at Paris was an acknowledgment that it represents the world's best work of the modern Silversmith.

GORHAM MFG. CO., SILVERSMITHS

Broadway & 19th Street

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21-23 Maiden Lane

CHICAGO
131-137 Wabash Avenue

SAN FRANCISCO
118-120 Sutter St.

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HAVE REMOVED from 170 Broadway to

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Diamonds, Pearls

AND FINE COLORED STONES.

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NEW YORK.

John F. Saunders,

Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

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CHARLES L. POWER.

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9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

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D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.

DIAMOND CUTTER

and POLISHER FOR THE
TRADE.Rough Recutting, Repairing and
Matching a Specialty.

Former President and Treasurer of Averbeck Jewelry Co. in Legal Trouble.

CLARKSVILLE, Tenn., June 10.—F. A. Averbeck, now in the jewelry business at Madison, Wis., formerly president and now a stockholder in the Averbeck Jewelry Co., of this city, has been indicted here, charged with larceny, it being alleged that he appropriated about \$500 worth of the company's property. Sheriff Stafford, of this county, went to Wisconsin, armed with a requisition from the Tennessee Governor to bring Averbeck here, but the Governor of Wisconsin refused to honor the requisition.

A. R. Mann, the prosecutor in the case, was treasurer of the Averbeck Jewelry Co. The alleged larceny, it is claimed, occurred upon the occasion of a business trip to Clarksville, of Averbeck, some six months ago, at which time, it is charged, he carried away valuable goods surreptitiously from the stock of the company, to which, as president, he had access.

WHY WISCONSIN'S GOVERNOR REFUSED.

MADISON, Wis., June 12.—Sheriff A. G. Stafford, of Clarksville, Tenn., requested Governor La Follette to accept the service of requisition papers made by Governor McMillan, of Tennessee, for F. A. Averbeck. Governor La Follette refused service of the papers for the reason that it appeared upon the statements of the complaining witness, who accompanied the officer, that he was willing to compromise in consideration of settlement of pending civil litigation, and the process was invoked, seemingly, to effect the civil proceedings.

While Mann and Sheriff Stafford were on the road to the depot to take the train for home, Mann was arrested on a warrant sworn out before Court Commissioner Brown in a \$20,000 damage slander suit, begun by Averbeck. Mann was taken in custody and held in the county jail. The affair grows out of a partnership disagreement.

The Averbeck above mentioned has no connection in any way, nor never had, with M. J. Averbeck, 19 Maiden Lane, New York.

Career of the Late Eli M. Fox.

EASTON, Pa., June 12.—Eli M. Fox, senior member of the jewelry firm of Fox & Fulmer, whose death, June 7, was mentioned last week, was ill only 10 days. He was in the 71st year of his age. Mr. Fox came to Easton from Tinicum, Bucks county, in the '40's and was employed by the late William Bixler, the jeweler, until the latter's death. Then he formed a partnership in the business with Mr. Bixler's widow, and 21 years ago last April went into partnership with his nephew, Eli Fulmer. He was a prominent member of St. Paul's Lutheran church and a director of the First National bank. He is survived by his widow.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

What Jeweler Sold This Watch, Worn by a Suicide?

OELWEIN, Ia., June 12.—A man registered at one of the hotels here, May 15, as J. Rys, Calmar, Ia. He was found dead in bed, supposed to have committed suicide. All efforts toward identification have failed and nothing is known about him. He is unknown in Calmar. The only possible clue is his watch number. Will S. Pitt, jeweler of this city, has endeavored to follow this clue, but without success. His jobber could find no record of the sale of this watch after it was traced to him from the factory. Therefore, Mr. Pitt asks the assistance of THE JEWELERS' CIRCULAR-WEEKLY.

He hopes every jeweler who reads this will take a few minutes' time to look up his records and see if he can throw any light on the mystery. The watch is a 16-size, seven jeweled, Elgin movement, No. 8,904,234, in an open face, screw, silverine case No. 74,172. It was turned out of the Elgin factory only last September, so the tracing of it ought not to be very difficult. If any jeweler learns he sold this watch he is asked to promptly send the information, with the purchaser's name, if possible, to Mr. Pitt.

Mr. Levine Loses Suit Against a Lawyer for False Arrest.

EASTON, Md., June 10.—A. Levine, jeweler, Chestertown, Md., brought suit against W. M. Barroll, a lawyer of that town, claiming \$10,000 damages for false arrest. It appears that Collins & Hopper, publishers of the Chestertown *Transcript*, placed a bill into Lawyer Barroll's hands for collection. The lawyer gave the claim to a constable, who secured judgment and levied on goods to cover the amount, \$7.65. Levine claimed that the goods levied on were not his, but belonged to a man named Winer. Levine visited the constable who made the levy and his arrest followed. The jury returned a verdict for the defendant in the Circuit Court here.

Burglars Took Goods from Window Before Jeweler Arrived.

WILKES-BARRE, Pa., June 13.—The jewelry store of Samuel Landau was burglarized about 1 o'clock, Saturday morning. The thieves secured about \$200 worth of jewelry, which included a dozen watches and about 150 rings. The robbers entered through a rear window by smashing a glass. The articles that were taken were displayed in the window. Nothing in the store was touched. Landau, who sleeps in the back of the store, did not return until 1.30 o'clock this morning. It was always his custom to lock the valuables in the safe, but this night he left them in the window, intending to take them out when he returned.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦**OTHER PRECIOUS STONES,****PEARLS, ETC.** ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

**FINE
DIAMOND
JEWELRY.****26 Maiden Lane**

(Southwest Corner Nassau Street).

NEW YORK.

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SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

*William Kleinschmidt. George H. Howland Frederick W. Ehrhard.***KLEINSCHMIDT, HOWLAND & Co.*****Pearl Merchants.****We make a specialty of importing***FINE, FANCY AND RARE GEMS:***Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.****189 Broadway, New York.*****Eliassof Bros. & Co.**IMPORTERS
AND
JOBBER OF**DIAMONDS
WATCHES
JEWELRY**9-11-13 MAIDEN LANE,
NEW YORK.62-64 STATE STREET,
ALBANY, N. Y.

Thomas M. Avery Leaves an Estate of \$250,000 to His Family.

CHICAGO, Ill., June 10.—Under the terms of the will of Thomas M. Avery, former president of the Elgin National Watch Co., the estate is devised to the daughter-in-law of the testator, Mrs. Frank M. Avery; a grandson, Thomas M. Avery, and a granddaughter, Mrs. Margaret Avery MacCaughy, with a small bequest to a faithful servant.

It had been expected that the value of the estate would not exceed \$1,000,000, but when appraised it will aggregate about \$250,000. The will was offered for probate, June 7, and attorney William A. Purcell was named as executor. The small size of the estate is explained by the executor to be due to the fact that Mr. Avery gave the bulk of his fortune to his relatives during his life. He had given large sums to his two sons, Frank M. Avery and Charles O. Avery, during their lives, as well as other sums to his daughters-in-law and grandchildren. There were no public bequests.

The will was made and executed on July 26, 1900. It was witnessed by John M. Cutter, of the Elgin National Watch Co., and Walter S. Houston. By a codicil, dated Dec. 11, of the same year, \$4,000 was bequeathed to Hannah Clifford, who had been employed as a domestic in the Avery family for 17 years. After directing that all debts and funeral expenses be paid out of the estate, the will provides that to Mrs. Frank M. Avery shall be given

the Avery residence, 2123 Prairie Ave., with all the household furniture and personal effects in the house. In case of the death of Mrs. Avery before the death of the testator it had been provided that the home place should become the property of his grandson, Thomas M. Avery. Under the fourth provision of the will 67 shares of stock in the Elgin National Watch Co. are given, share and share alike, to Mrs. Frank M. Avery and Thomas M. Avery. The stock is valued at about \$130,000. The same two heirs are also given a note for \$10,000 made by the Chicago Brass Co. To the granddaughter, Mrs. Margaret Avery MacCaughy, of Kenosha, Wis., daughter of Charles O. Avery, deceased, are bequeathed 28 shares of stock in the Elgin National Watch Co. and the remainder of the estate of every description, all of which is valued at about \$55,000, with life insurance in the sum of \$25,000. By the 11th provision of the document William A. Purcell, who for many years was attorney for Mr. Avery, is made executor of the will, and any bond, other than his personal bond, for the faithful performance of his duties, is expressly waived.

"The estate will amount to about \$250,000," said Mr. Purcell. "Many had supposed that it would be largely in excess of that amount. Mr. Avery was a generous man to his relatives and particularly to his sons. He gave them both considerable property during his lifetime, until his estate was greatly diminished. The estate is entirely in personal prop-

erty, with the exception of the home place in Prairie Ave."

Death of Ben K. Chase.

CHICAGO, Ill., June 15.—Ben K. Chase, one of Chicago's oldest and most highly esteemed jewelers, died, June 9, from the effects of an attack of grip, five years ago. Previous to this attack Mr. Chase had never known a sick day. Since his illness from grip he had never known a well one, though he kept the fact carefully concealed until a year and a half ago, when he was obliged to give up active business.

Mr. Chase was born at Lempster, N. H., in 1830, and spent the larger part of his youth at Rutland, Vt. He started in the jewelry trade as worker at the bench, when less than 16 years of age, and worked continuously at the trade for over 50 years. His first apprentice was James Rowe, now of Rowe Bros., this city. When Mr. Chase came west, 21 years ago, he entered the employ of his former apprentice—then the firm of Hamilton & Rowe. Later he opened in business for himself on the West Side, where he continued for eight years, moving to 70 State St. in 1889, where he continued in business till the time of his death, except the period during which he was incapacitated by his illness.

A widow and son survive him. The funeral took place from his family residence, June 11, and was attended by members of the trade, among whom were Mr. Rowe, his first apprentice, and Mr. Liston (1881) his last apprentice. Interment was at Forest Home cemetery.

PEARLS.

Prepared:

When you are in need of anything unusual, you generally want it in a hurry. That is the time to remember that our stock is not only replete with diamonds, pearls and precious stones of the grades usually carried, but that it contains gems of a character that cannot be duplicated.

We have extraordinary facilities for securing the best 'n the markets of the world. The condition of our stock evidences this fact at a glance.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Annual Meeting of the Elgin National Watch Co.

CHICAGO, Ill., June 14.—The annual meeting of the Elgin National Watch Co. was held, yesterday afternoon, the only change in the directorate being the election of George T. Smith to succeed the late Thomas M. Avery on the board. The officers and directors for the ensuing year are as follows: President, Charles H. Hulburd; vice-president, E. A. Hamill; secretary-treasurer, W. G. Prall; general manager, John M. Cutter; directors, A. C. Bartlett, C. H. Hulburd, E. A. Hamill, George H. Laflin, M. A. Ryerson, C. B. Scoville, George T. Smith.

All the directors are prominent in banking and commercial circles and the board is regarded as an exceptionally strong one.

Changes in Personnel of the Watch Industry in Waltham.

WALTHAM, Mass., June 12.—In addition to the changes previously referred to in these columns in the local watch industry, including the consolidation of the plants of the United States Watch Co. and the Suffolk Watch Co. now under way, there have been several changes in personnel, including the following: Elmer Neal, formerly foreman of the train making and machine departments, United States Watch Co., has been appointed superintendent; William F. Mathewson, who was superintendent of the Suffolk Watch Co.'s factory, is to be assistant superintendent for the new company; Henry Mullen, of the Suffolk factory, is appointed foreman of the train making department; Manager Bentley, of the United States factory, will soon leave for Chicago, where he will have charge of the selling department there.

The American Watch Tool Co.'s plant here is to be enlarged.

R. W. Pitts, El Dorado Springs, Mo., has given a chattel mortgage on furniture for \$225.

A. L. Laport, Newkirk, O. T., has moved into his new store and with his new fixtures now has a very attractive place.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

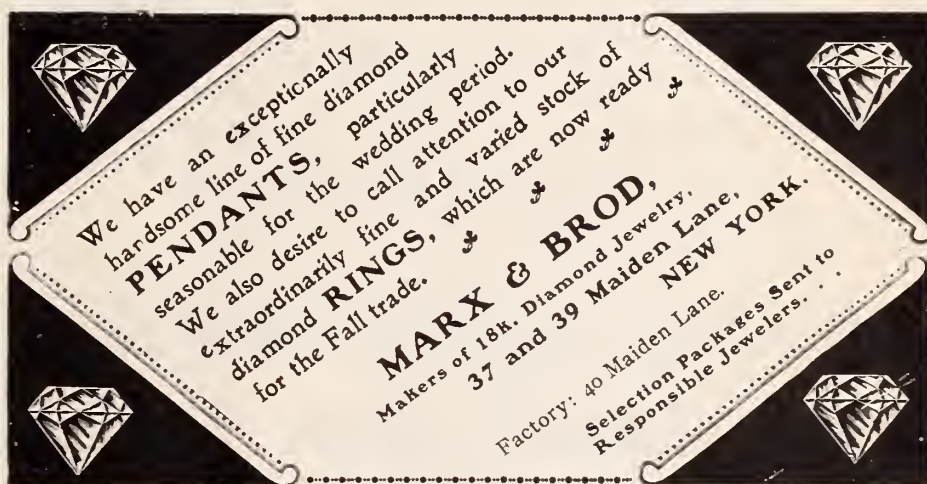
Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cort'l't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.



We have an exceptionally handsome line of fine diamond PENDANTS, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond RINGS, which are now ready for the Fall trade.

MARX & BROD,
Makers of 18K. Diamond Jewelry.
37 and 39 Maiden Lane,
NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to Responsible Jewelers.

Importers of
Precious
and
Imitation
Stones.

L. Heller & Son

JEWELERS'
COURT,
51 MAIDEN
LANE, NEW
YORK.

Flexible Serpent Bracelets IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,
16 John Street, New York.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Annual Meeting of the Chicago Jewelers' Association.

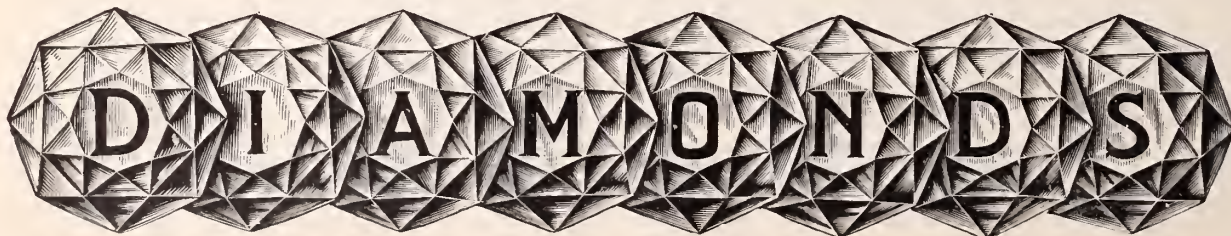
CHICAGO, Ill., June 15.—The annual meeting of the Chicago Jewelers' Association will take place Tuesday, June 18, too late for publication of results in this issue. The principal business before the meeting is the election of officers to serve the ensuing year. It is probable few changes will be made except such as may be due to resignations. The affairs of the association have prospered the last year and the work is in careful and experienced hands.

Jasper in North Wales.

A CORRESPONDENT writes to the London *Graphic* that a valuable discovery of jasper has been made at Carreg-y-Plas in the parish of Aberdaron, South Carnarvonshire. The stone has been submitted to Birmingham lapidaries to cut and polish samples, and they have now certified that it is jasper. The deposits are found from Porthper Bay at intervals of about half a mile and exposed on the sea cliff. The lodes are about 10 to 40 yards in width, the color prevailing being a deep red, generally variegated with lighter colors. The specimens cut and polished are beautiful and varied in color, showing fine grain. Captain J. Trevethan, of Rhyl, a mining engineer of considerable experience, has been called in to examine the find and he reports that the deposit is in such abundance that it appears to be inexhaustible, while the beautiful coloring is quite unique in his experience. Already a syndicate have the matter in hand and it is proposed to ship the stone at a jetty close by the find.

Thieves stole \$150 worth of the cheaper grade of goods from show cases in the store of B. P. Weir, Missouri Valley, Ia., June 11. The safe protected the valuable part of the stock.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Condition of the Affairs of J. H. Baker & Bro.

KANSAS CITY, Mo., June 12.—The affairs of J. H. Baker & Bro., whose assignment, on June 1, was previously announced, were before Division 1, District Court, and M. B. Wright, formerly a jeweler of this city, was appointed receiver. Mr. Wright filed a bond for \$9,200, which was approved. Charles E. Manor and Joseph H. Franklin were appointed by the Court as appraisers. The work of appraising and listing the stock has commenced and, though no rooting has yet been made, it is stated that the assets will probably aggregate \$4,000. The liabilities are placed at \$6,300.

The list of creditors whose accounts exceed \$50 is given as follows: W. & S. Blackinton, \$618; Schlosstein, Wolf & Co., \$76; Sussfeld, Lorsch & Co., \$242; Ciner & Seeleman, \$896; R. Guntzberger, \$273; S. Lindenborn, \$1,398; Horton, Angell Co., \$370; Williams & Payton, \$86; Eisler & Laubheim, \$859; National Bank of Commerce, Kansas City, \$1,100.

J. H. Baker & Bro. began a manufacturing business, in January last, as successors to J. H. Baker & Co. The latter firm included John H. Baker, Everett C. Baker and M. W. Clay. Mr. Clay recently left the firm and the new partnership continued the business.

Proceedings of The Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of The Jewelers' Security Alliance was held on Friday, June 14, the following members being present: Chairman Butts, Treasurer Karsch, Secretary Noyes and Messrs. Champenois, Abbott, Brown, Kroeber, Alford and Stern. The following new members were accepted:

Walter M. Engle, Philadelphia, Pa.; T. B. Hags-toz Co., Ltd., Riverside, N. J.; Jonas Koch, New York; Fred. Pieper, Covington, Ky.; A. Dobrowsky, Redding, Cal.; Parsons & Port, Vinton, Ia.; Morgan & Hawley, Dallas, Tex.; Erasmus Kaiser, Brownsville, Pa.; Thomas J. Hines, Dallas, Tex.; James H. Wright, Corry, Pa.; S. W. Thompson & Co., Salem, Ore.; Lindahl & Gustafson, Albingdon, Ill.; Irons & Russell, New York; Frank Herschede, Cincinnati, O.; Rudolph Deschauer, Maryville, Mo.; Colyer & Fyfe, Freeport, N. Y.; Everett S. Albee, Wolfeboro, N. H.; A. C. Guth, Du Bois, Pa.; L. G. Hamilton, Fremont, O.; E. L. Kling, Dixon, Ill.; Bert McFarland, Burgettstown, Pa.; The Hayes Bros. Co., Newark, N. J.; Louis Luckhardt, Johnstown, Pa.; Kachlein & Rising Co., La Fayette, Ind.; Ankeny & Erisman, La Fayette, Ind.; Ehlers & Co., New York; Bippart, Griscom & Osborn, Newark, N. J.; Nebeling, Dischinger & Bartens, Brooklyn, N. Y.

Dingley & Pugh, Algona, Ia., are moving into a handsome new store. They will have new fixtures and a fine line of new goods.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, LONDON,
149 State Street. 29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Max J. Lasar, with No Money to Pay His Fine, Is Discharged from Jail.

BUFFALO, N. Y., June 13.—Max J. Lasar was released from the Erie County Jail, yesterday. Lasar was sentenced, last Fall, by Judge John R. Hazel, of the United States Court, to pay a fine of \$500 and be imprisoned six months, for smuggling \$45,000 worth of diamonds into this country from Canada. The six months' term expired a month ago, but Lasar had failed to pay his fine and he was held under the Federal statutes for the non-payment. Attorney Walter S. Jenkins, acting for the prisoner, filed with Commissioner Robinson a petition for Lasar's discharge on the ground that he had no money with which to pay the fine and that under the Federal law he must be discharged.

Deputy United States Marshal Conkling took Lasar before Commissioner Robinson, yesterday, and an examination was held. Donald Bain, Assistant United States District Attorney, appeared for the Government and Attorney Jenkins represented the prisoner. Lasar swore that he had no money or property and that he was heavily in debt for the diamonds which were seized. The Commissioner then signed an order for the prisoner's discharge.

Several times, while in jail, Lasar claimed that he was dying of consumption, but he failed to secure release on that plea. The diamonds which were confiscated were sold by the Government for \$31,000.

It is reported that Lasar expresses the greatest repentance and vows that he will now seek an honest living.

Max J. Lasar was arrested just a year ago upon his arrival from Canada, as were a Dr. Vandanaigue and a Mr. and Mrs. Pilon. From the last named the Customs authorities seized \$45,000 worth of diamonds at Suspension Bridge. Lasar had met Dr. Vandanaigue on the boat to Montreal and was introduced by him to his niece and her husband, Mr. Pilon. Lasar offered to pay their expenses to Niagara Falls, and gave them a little package, which he said was a wedding present, and asked them not to open it until they got on the United States side. The package was the one containing the diamonds. Dr. Vandanaigue was rearrested at Buffalo and was indicted with Lasar and Mr. and Mrs. Pilon. The three Canadians, after remaining in prison for five months, were released, last December, under nominal bail. When the cases came up for trial, Lasar's diamonds were confiscated and sold for \$31,000, and he was put on trial on the charge of smuggling. On advice of counsel he pleaded guilty and was sentenced to six months' imprisonment and a \$500 fine.

This was Lasar's second arrest on a smuggling charge. His former trouble occurred in December, 1897, at which time he, his brother, Emanuel, and the latter's wife, Helena, were taken into custody. At that time it was claimed that Mrs. Emanuel Lasar had met her brother-in-law in Canada, received the smuggled diamonds from him and brought them to this side. Neither Lasar, his brother nor his brother's wife was tried criminally, but in November, 1898, the Government tried the action against the goods, which was notable for the sensational testimony given by one, Ivy Cruredé, who accompanied Lasar on his trip to Europe and who claimed to have helped him conceal the goods. Lasar put in no defense and the gems, worth about \$35,000, were confiscated.

All Obstacles Removed from Presentation of Silver Service to "Illinois."

CHICAGO, Ill., June 15.—The legal difficulties that have beset the committee having in charge the presentation of the silver service to the United States battleship *Illinois* have been adjusted and the committee await the pleasure of the Government and ship officials in setting a day for the presentation ceremonies, which President McKinley is expected to attend.

The various entanglements through which the silver service has passed have previously been narrated in *THE CIRCULAR-WEEKLY*. The set has now been delivered to the committee and is ready for presentation.

Assets of the Barker Silver Co. Not to Be Sold at Auction.

NEW HAVEN, Conn., June 15.—In the matter of the receivership of the Barker Silver Co., Milford, a motion was made that the sale of the assets of the corporation at auction be approved. The motion was denied, as the property may be sold at private sale.

In the matter of Jones *et al. vs.* the Meriden Bronze Co. receivership, a motion was made by D. G. Gautier & Co. for an extension of time to present a claim. Granted.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

**15 MAIDEN LANE,
NEW YORK.**

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Death of Frank D. Robinson.

SPRINGFIELD, Mass., June 11.—The funeral of Frank D. Robinson, formerly of Robinson Bros., this city, who died at Petersham, last week, was held there. Mr. Robinson had been failing for four years with consumption, but finally died as the result of a shock of apoplexy. He had spent all of his life in this city until about 10 years ago, and for six years he had been located on a farm at Petersham, where he hoped to regain his health. While in active business here he was a member of Robinson Bros. (now Robinson & Son), jewelers, and later was alone in the jewelry business on State St. for five years. He was a member of Trinity church and Amity lodge of Odd Fellows. He leaves a widow and three sons, D. F. and M. H., of this city, and Leo Robinson, of Petersham. A brother, L. D. Robinson, of this city, also survives him.

Claims to Have Been Buncoed by Alleged Jewelry House.

SPRINGFIELD, Ill., June 14.—Frederick Wolff, residing east of Alton, has brought suit in the Madison County Circuit Court against Castela & Salisbury, Chicago, for \$500 damages.

In January Wolff was visited by a man who stated that he represented a Chicago jewelry house and asked Wolff to act as his representative in the county. Wolff was to pay the Chicago man \$2 each for watches which were to be sold throughout the county. A contract was drawn up, signed by the two men and was supposed to have been placed in an envelope. A few days afterward two men came to the Wolff home and said they represented this Chicago jewelry house and wanted to see the contract. The envelope was brought out and opened by Wolff, when it was found that the contract was not referred to in the letter at all. The two men charged Wolff with violating the postal laws and threatened arrest. They wanted \$400 for their silence, but it was bought for \$30 in cash and a note from Mr. Wolff for \$200. The note was sold in Chicago to Castela & Salisbury, who have advertised the home place of Wolff for sale. Mr. Wolff has brought suit against the firm and the case promises to be an interesting one.

Established 1876.

J. B. HUMPHREY,

♦♦ DIAMOND CUTTER. ♦♦

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET,

NEW YORK.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

51-53 MAIDEN LANE, - - - NEW YORK.

To Your Advantage.

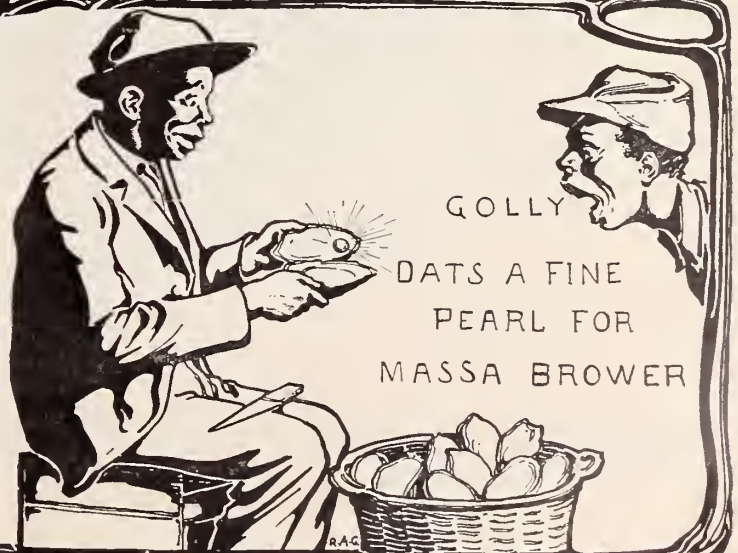
Highest Prices Paid for

PEARLS
and **SLUGS.****Maurice Brower,**

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,
Pearls, Emeralds,
Rubies, Sapphires.

**9-13 Maiden Lane,
NEW YORK.**

PARIS: 25 Boulevard Haussmann. CHICAGO: 103 State Street.

NISSEN

Ludwig Nissen



18 JOHN ST. NEW YORK

*Emil Knopf
John W. Ruefer.
Frank L. Wood.*

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Big Pearl Found at Prairie du Chien, Wisconsin.

CHICAGO, Ill., June 15.—Resting in a plush case in a burglar proof vault in the Fine Arts building is what is claimed to be the largest and most perfect pearl ever found in America. Three weeks ago it was in a clam on the bottom of the Mississippi river. Its present owner is H. Deakin, of the Deakin art rooms.

A Wisconsin clam fisher dropped his hook near Prairie du Chien, on May 24, and caught a number of clams. When he returned to his home he opened shell after shell with little or no luck. A few minutes later his wife picked up a large shell, which he had examined without finding anything. Then the clam fisher heard a cry. His wife had discovered the largest pearl he ever had seen. He sent for a pearl dealer at Prairie du Chien to come and see what he had found. The expert arrived and bought the pearl. At first the fisher would not part with the gem and insisted he would have it mounted for his wife to wear. Finally he sold it after the dealer had promised that it should be named "Queen Mary," in honor of the wife of the fisher. After its first sale the gem changed hands twice and then became the property of Mr. Deakin. It is over three-quarters of an inch in length and five-eighths of an inch in diameter. It is of pink hue and very lustrous.

War Department Asked to Settle Pearl Fishery Question.

WASHINGTON, D. C., June 11.—An issue has been presented to the War Department growing out of the exaction by the Sultan of Jolo of a tax upon pearl fishers in the waters of the Southern Archipelago. These taxes are small compared with the value of the fisheries, and have been laid by the Sultan for many years past. Up to this time they have never been questioned, but now certain foreign corporations, who have brought to the pearl fisheries improved apparatus and methods, claim that they are exempt from this sort of taxation under the treaty of 1885 between Spain on the one side and England, Germany and France on the other, whereby Spain guaranteed to the other powers the freedom of the fisheries in these waters. The question was referred to the United States War Department by Major Sweet, one of the senior officers in the southern islands, and is now awaiting a decision.

Jeweler Stricken Speechless and Died Under Unusual Conditions.

ASBURY PARK, N. J., June 13.—David Laffer, a jeweler, was suddenly stricken speechless, last Saturday night, and at 10 o'clock the following night he died without regaining either the power of speech or movement during that time. Without warning an attack of dizziness seized him and he sank to the floor. He soon began to lose control of his limbs and in a short time was entirely paralyzed. Drs. Kinmonth, Davison, Taylor and Bennett, of Asbury Park, were summoned, and later Dr. Edwin Field, of Red Bank, and Dr. Charles Thompson, of Belmar. All pronounced the case hopeless. The malady is regarded as peculiar and unusual.



Pocket Books,
Card Cases,
Photo Frames,
Cigar Cases,
Etc., Etc.



A LARGE COLLECTION OF

Art Leather Goods

ESPECIALLY ADAPTED TO
FINE JEWELRY TRADE.

C. F. RUMPP & SONS,

PHILADELPHIA, PA.

NEW YORK SALESROOM: 621 BROADWAY.

PARKER HOUSE, BOSTON, } Until June 27th.
PALMER HOUSE, CHICAGO, }



Dressing Cases,
Jewel Cases,
Chatelaine Bags,
Tourists' Goods,
Etc., Etc.



THE ASSORTMENT OF

European Novelties

WILL BE ON EXHIBITION FOR ONLY A
LIMITED PERIOD.

Cleanliness.

Neater Work.

**SAVING
OF TIME.**

**SCHNEIDER'S
SOLDERING
FLUID,**

**A Substitute
for Borax.**

PRICE.

1 oz., 4 oz.,
10c. 25c.
8 oz., 16 oz.,
40c. 60c.

Write for Quotations
in Larger Quantities.



Manufactured by **EMIL SCHNEIDER, NEWARK, N. J.**
Gold and Silver Refiner; Sweep Smelter.

AMERICA'S Leading Art and Jewelry **AUCTIONEER,**



DAN I. MURRAY,
3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequalled.

Write for Terms, Dates, Etc.

I have made some of the largest and most successful sales ever made in New York and Chicago. I challenge any man in the world to show better results in sales than I can. I refer to any first-class jobbing house in America as to my honor, honesty and ability. Now engaged in New York. Address all mail to N. Y. office for next two weeks.

*The True Blue
Beaded Label*

French Watch Glass

Ask your jobber for



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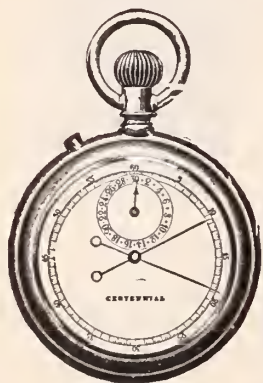


and beware
of imitations

**SUSSFELD,
LORSCH & Co**

Wholesale Agents

NEW YORK: 37 Maiden Lane
PARIS: 21 Rue de l'Echiquier



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

Superior Quality Gold Watch Cases

MANUFACTURED BY

GRUEN NATIONAL WATCH CASE CO.

ALSO

Gruen Precision and Swiss Movements

FITTING ALL SIZES AMERICAN CASES.

Main U. S. Office and Case Factory:
CINCINNATI, OHIO.

Branch Office:
65 Nassau St., NEW YORK.

The Barlow, Holyoke, Mass.

HERE YOU ARE.

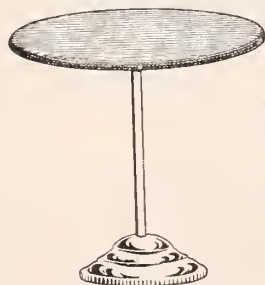
Metal Display Fixtures,
Forms and Wax Figures,
Triplicate Mirrors,
Showcases, Etc.

Send for 200-page catalogue.

BARLOW MFG. CO.

Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 463.
Black Velvet Covered
Jewelry Stand.
Price, \$1.25 each.



No. 96.
Umbrella Hook.
Price, 50c. per dozen.

Plans for Summer Outing of New England Jewelers and Silversmiths.

PROVIDENCE, R. I., June 17.—Plans for the annual Summer outing of the New England Manufacturing Jewelers' and Silversmiths' Association have been completed and the indications point to one of the most successful and enjoyable events in the organization's history. The following is the programme of the day as prepared by the committee in charge:

At 11.15 o'clock A. M.

A chartered steamboat will leave the wharf of the Providence, Fall River & Newport Steamboat Co., Dyer St., for Fields Point, where,

At 12 o'clock,

Col. S. S. Atwell will serve one of his famous Rhode Island clam dinners.

At 1.30 o'clock P. M.

the boat will leave Fields Point for a sail down Narragansett Bay, via East Passage, to Newport, visiting Bristol Harbor for a view of the new cup defender, *Constitution*.

At 3 o'clock

carriages will be taken at Newport for the Ten Mile ocean drive.

At 4.30 o'clock

a stop will be made at Brenton's Point, where there will be an opportunity to inspect the life saving station.

At 5.45 o'clock

the boat will be taken for Providence, returning by the West Passage, and

At 6.30 o'clock

lunch will be served on the boat by caterer Victor Gelb, arriving at Providence

At 7.30 o'clock P. M.

Assets and Liabilities of Warren C. Greene Filed in Bankruptcy.

PROVIDENCE, R. I., June 17.—The schedule of assets and liabilities filed with the referee in bankruptcy by Warren C. Greene, formerly in business as a jobber of jewelry, shows the following debts in the trade: Waldron, Wightman & Co., judgment, \$126.99; R. L. Griffith & Son Co., goods sold and delivered, \$294.31; S. & B. Lederer Co., \$488.09; Providence Stock Co., \$237.82; Henry Lederer & Bro., \$318.80; Arnold & Steere, \$78.41; Lentzen & Rueckert, \$45.35; George Campbell, \$45.69; S. P. Williams, \$6.72; Capron & Co., \$73.26; Irons & Russell, \$24.69; J. M. Fraser, \$50; B. K. Smith & Co., \$99; Wildpret & Saacke, \$58.75; William Loeb & Co., \$20.82; Smith Bros., \$14.75; Murray, Blanchard, Young & Co., \$10; J. Eichenberg, \$46.92; Schutz & Beekman, \$37.54; R. T. Slade, \$8.67; Chappell & Cabot, \$166.41; total liabilities, \$2,657.95.

The nominal assets, including stock in trade, \$500, and debts due on open account, \$510.73, amounted to a total of \$1,301.35, of which \$125 is exempt.

It is stated that neither the stock nor book accounts will nearly reach in actual value the amounts named in the schedule, but that \$350 will probably be about the amount they can realize.

Reappraisements.

Among the reappraisements of merchandise made by the Board of United States General Appraisers, last week, were the following:

Jewelry, from Kassab Frères & Co., Paris, April 24 to 30, 1901.—Brooches, entered at 33, advanced to 49.50 francs per gross; brooches, entered at 30, advanced to 45 francs per gross; brooches, entered at 36, advanced to 54 francs per gross; brooches, sapperin, entered at 20, advanced to 30 francs per gross; brooches, simili, entered at 42, advanced to 60 francs per gross. Similar goods, similar values. Discount, 25 per cent. and 2 per cent.

Chicago Jewelers Table the Question of Joining International Union.

CHICAGO, Ill., June 17.—The question of the Chicago Jewelers' Protective Union joining the International Jewelry Workers' Union of America came up for discussion at a meeting of the former body in this city, Friday, and furnished an interesting session.

Some of the members were anxious to join the International Union, while others vigorously opposed such action on the ground that shorter hours prevailed west than east, and also because of the possibility of the Chicago union being drawn into a strike through their affiliation with the east on account of probable action by the New York jewelers looking to shorter hours. Some of the delegates present had orders to withdraw their shops in a body should such affiliation take place.

After heated discussion it was disclosed that such action would alienate one-half the Chicago membership and the subject was tabled. A delegate announced that he would introduce, at the next meeting, a resolution making eight hours a day's work, but only to be operative after the eight hour schedule had been adopted east; also that he would introduce another resolution declaring that the Chicago association would not affiliate with any other organization in the country.

The Chicago union was organized two months ago with 82 members and now has 170. It is expected that within a month 300 of the 450 workmen in this city will be enrolled. The union meets the second and fourth Fridays of each month. An application for a charter was forwarded to Secretary of State to-day.

W. R. Alling Pleasantly Remembered on His 70th Birthday.

NEWARK, N. J., June 16.—William R. Alling, sole owner and proprietor of Alling & Co., manufacturing jewelers, this city, with offices in New York, was the happy recipient, last Monday afternoon, upon his return from New York, of a large and handsome basket of flowers, three feet in diameter, and two bouquets of American Beauty roses, iris, lilies-of-the-valley, etc. The flowers were the gift of Mr. Alling's 50 workmen, some of whom have been in his employ 30 years. It was Mr. Alling's 70th birthday, and he highly enjoyed the expression of the workmen's appreciation of him.

Mr. Alling's business was founded by Isaac A. Alling and Joseph C. Alling, both deceased, and Horace Alling, in 1843. The firm were known as Alling Bros. Later W. R. Alling became partner and the firm name was then Alling Bros. & Co. Isaac A. Alling withdrew in July, 1881, and the name was changed to Alling & Co. Horace Alling, treasurer of the Prudential Insurance Co., retired from the firm in January, 1886. Mr. Alling is well known throughout the jewelry trade and has held high offices in many of the jewelers' organizations. He founded, in 1877, the Jewelers' Protective Union, becoming the president.



JULES JÜRGENSEN
Watches and Chronometers
 Have Received the Highest "Possible" Award,
Paris—"The Grand Prix"—1900
Sole Agents, SCHULZ & RUDOLPH,
 28 John Street and 65 Nassau Street, NEW YORK.

PATEK, PHILIPPE & CO.,
 GENEVA, SWITZERLAND,
 MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated and Decorated Watches
 HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,
HORS CONOURS,
NEW YORK OFFICE, 68 NASSAU STREET. AT THE PARIS EXPOSITION.

The Death of John W. Sanborn.

Boston, Mass., June 14.—The local trade were grieved but not surprised to learn, Tuesday, of the death, at Sharon, of John W. Sanborn, until recently of Quincy. Mr. Sanborn had been ill for many months and



THE LATE JOHN W. SANBORN.

his friends were well aware that his death was likely to occur at any moment.

Mr. Sanborn was born in Boston, but had made Quincy his home since early childhood, until his removal to Sharon, a

few weeks ago. He was educated in the public schools and, upon leaving school, entered the office of Johnson & Shaw, Boston. After five years with this firm, failing health obliged him to give up his position and take a long rest. He then became interested in the study of the eye and established the optical firm of John W. Sanborn & Co. He was one of the principal promoters of the New England Association of Opticians and was formerly president of the association. Mr. Sanborn was also chiefly instrumental in organizing the New England Optical Institute, and had been prominent as a lecturer on optical matters in this State and in New York.

He was an enthusiastic yachtsman in former years and was at one time commodore of the Quincy Yacht Club. A widow survives him.

Funeral services were held at Sharon, this afternoon, the burial being at Quincy. Mr. Sanborn's store was closed on the day of the funeral, and every employee attended the services. Others in the trade present were: Edwin P. Wells, president of the Globe Optical Co., Boston; A. G. Barber, manager of the Globe Optical Co.; T. M. Drisko, Boston; N. C. Rublee, Fitchburg, Mass.; H. E. Murdock, Portland, Me., and E. H. Cox, of Sussfeld, Lorsch & Co., New York.

While it is not known positively at this time just what will be done with the business of the late Mr. Sanborn, it is believed that it will be carried on for the benefit of the estate.

Death of Thomas Nowlan.

RICHMOND, Va., June 17.—Thomas Nowlan, a well known retired jeweler and one of the oldest native citizens of Richmond, died, Friday evening, at his residence, 805 E. Grace St. The deceased was in his 83d year and had been ill for some time with paralysis.

Mr. Nowlan was born in this city in the year 1818 and in 1840 he began his business career in the city of Petersburg, as a jeweler. He prospered and remained in that city until 1862. Then he closed his business and entered the Confederate army and was the commissary officer of Archer's Battalion until the surrender at Appomattox. After the war he again entered the jewelry business, this time in Richmond, in 1866. His partner was Robert E. Macomber and the firm name was Nowlan & Co.

It is an interesting fact that Nowlan & Co. occupied the first building erected on Main St. after the great fire of the evacuation. A successful business career of 31 years was ended by his retiring from the firm on account of impaired health, in 1897, after which the Nowlan Co. were organized. In 1847 Mr. Nowlan married Miss Bettie W. Young. Their only child, James Thomas Nowlan, died in November, 1900. The wife and their adopted daughter survive him. The funeral services, held from Mr. Nowlan's late residence, Sunday, were conducted by Dr. Kerr, and were largely attended.

Itinerant Vendors' Bill Finally Passed in Connecticut.

NEW HAVEN, Conn., June 15.—The bill dealing with itinerant vendors has at last been passed by the General Assembly in a form pleasing to the merchants of the State, including the jewelers, each and every one of whom, whether he knew it or not, stood to win by its passage and lose by its rejection. The bill was amended by the Senate last week so that the bill should not apply to merchants establishing stores at Summer resorts during the Summer season, nor to merchants at annual agricultural fairs. The House amended by striking out the exemption as to Summer resort merchants. The Senate, on motion of Senator Roberts, of Hartford, agreed to the House amendment, and the bill was then finally passed in concurrence.

The passage of the bill in this satisfactory form is due in no small measure to the energetic efforts of Rufus H. Jackson, of Hartford, president of the State Business Men's Association. The local Merchants' Association and other similar organizations about the State also did good service. The bill will prove of great value to the merchants, inasmuch as it will do away with fake "sales" at peculiar prices, on the part of wanderers.

P. M. Swyter, Aplington, Ia., has given a realty mortgage for \$1,000.

W. W. Harris, Eldorado, Ark., has discontinued the jewelry business.

L. M. Haynie, who has a jewelry and drug store in Nelson, Mo., has given a realty trust deed for \$150.

SEND YOUR NEXT ORDER FOR A

Dueber-Hampden Watch

TO US. WE ARE

THE LARGEST DISTRIBUTORS IN AMERICA.

OUR RAILROAD WATCHES PASS INSPECTION.

TRY US ONCE FOR YOUR OWN SATISFACTION.



No Goods
Sold at Retail.

John W. Pierwood & Co.

No. 3

Maiden Lane, New York.

Connecticut.

R. W. Miles, Meriden, is slowly improving and it is now considered that he is on the highway to speedy recovery.

The machinists' strike situation continues unchanged. Arbitration has been suggested from various sources, but no definite action has been taken.

N. Burton Rogers, Danbury, was elected a member of the board of managers at the annual meeting of the Connecticut Society, Sons of the Revolution.

Superintendent A. E. Hobson, of Factory A, International Silver Co., Meriden, sailed, Tuesday, from New York, on the *Servia* for Liverpool, on a business trip.

A solid copper tablet 3½x2 feet has been placed at Hartford to mark the Center St. burying ground, which was established in 1640. The tablet was cast by the Gorham Mfg. Co.

Col. W. J. Miller, of Governor McLean's staff and manager of the International Silver Co.'s Shelton factory, accompanied the Governor on his visit to the Pan-American Exposition, this week.

Daniel T. Gale, Bristol, the clock inventor, who has been sick for several weeks, is in a very precarious condition and is failing gradually. It is not thought possible for him to live very long.

Joseph J. Knoblauch, who, for the past 10 years, has been employed by the C. F. Monroe Co., Meriden, will go on the road for the company, taking the western territory as far as Denver, Col., beginning the second week in July.

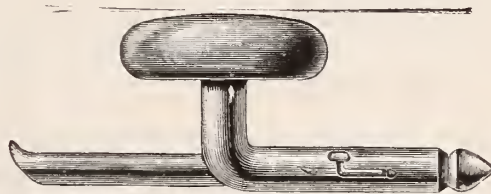
It is reported that Benedict & McFarlane, manufacturers of silver plated ware, 105 Kossuth St., Bridgeport, are preparing to remove their business to Syracuse, N. Y. The firm employ 30 hands. Francis H. McFarlane is making arrangements for the removal, it is said.

Joseph W. Beacham, Jr., son of Joseph W. Beacham, of the credit department of the International Silver Co., Meriden, has been promoted from second to first lieutenant in the regular army by President McKinley. The young man is not known in Meriden, but his family, since coming from Brooklyn, N. Y., two years ago, have made hosts of friends, who will be pleased to learn of his promotion. Lieutenant Beacham is in the Philippines and has well earned his laurels.

Chris. Strobel and Frank J. Luddington, of Waterbury, had a wild ride in a runaway automobile, one afternoon last week. Mr. Luddington was invited by Mr. Strobel to ride to Thomaston in his new electric vehicle. On the way back the steering gear and the lever that controls the power became unmanageable and the machine dashed wildly down a hill. In pure cussedness the auto jumped the gutter and started for the Naugatuck river "across lots." A hickory tree kindly got in the way of the machine and its flight ended so suddenly that the occupants got out over the dashboard and landed as gracefully as possible under the circumstances. Neither gentleman suffered any material damage.

ABOUT TRADE-MARKS.

Have you, the Retail Jeweler, ever stopped to think why reputable gold jewelry manufacturers go to the expense and trouble to stamp a Trade-Mark on all their goods? It is not that the manufacturers may readily recognize their own output, but to help you, the buyer, from being imposed upon and persuaded to buy goods sailing under false colors regarding quality and construction.

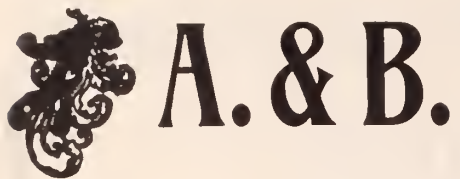


Our trade-mark on the Larter Stud is stamped thus.

Upon the barrel of every Larter Shirt Stud is stamped a fac-simile of the stud itself, which is our trade-mark, and this will prevent you from being persuaded into buying shirt studs under the term "just as good." There is no "just as good;" the Larter Shirt Stud is in a class by itself, fitting either buttonhole, eyelet-hole, or a combination of the two.

*We carry the largest stock of
shirt studs in the United States.*

**Larter, Elcox & Co.,
21 & 23 Maiden Lane,
New York.**



A. & B.

HEADQUARTERS FOR Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,

68 Nassau St., New York.

Providence.

JEWELERS' BASE BALL LEAGUE.

PROVIDENCE, R. I., June 15.—One of the best games yet played in the series was played by the George W. Dover and R. L. Griffith & Son Co. teams, at Rocky Point, to-day, the former winning 13 to 9. Although the Griffiths made 15 hits to 12 for the Dovers, they could not connect with Burbage's delivery when hits meant runs, while the Dovers touched Carroll for five runs in the fifth inning and four in the seventh. The score by innings:

Innings	1	2	3	4	5	6	7	8	9
George W. Dover.....	0	0	0	2	5	2	4	0	0—13
R. L. Griffith & Son Co.....	2	0	0	0	1	1	1	1	3—9

Tremendous scores were run up by the Clark & Coombs and B. A. Ballou & Co. nines, at Rumford, this afternoon. The Ballous started off with 10 tallies in the first inning, while the other side made but one. But in five innings Clark & Coombs made 25 and the Ballous scored 12. The score by innings:

Innings	1	2	3	4	5	6	7	8	9
Clark & Coombs.....	1	7	4	7	6	1	0	1	x—27
B. A. Ballou & Co.....	10	0	0	2	0	2	1	2	7—24

The Waite, Thresher Co. team were badly handicapped in their game with the Ostby & Barton Co. nine by an accident to their regular pitcher in the third inning. At that time the score was 4 to 3 against them, but the substitute twirler was an easy mark for the Ostby & Barton Co. batters, who made 23 runs in two innings. The game was called after the fifth inning with the score 28 to 3. The score by innings:

Innings	1	2	3	4	5
Ostby & Barton Co.....	0	1	4	14	9—28
Waite, Thresher Co.....	3	0	0	0	0—3

The games scheduled for next Saturday are as follows: George W. Dover and Waite, Thresher Co., at Adelaide Park; R. L. Griffith & Son Co. and B. A. Ballou & Co., at Crescent Park; Ostby & Barton Co. and Clark & Coombs, at Rocky Point.

Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover.....	5	0	1.000
R. L. Griffith & Son Co.....	3	2	.600
Ostby & Barton Co.....	3	2	.600
Clark & Coombs.....	2	3	.400
B. A. Ballou & Co.....	1	4	.200
Waite, Thresher Co.....	1	4	.200

The ball team representing the Providence Optical Co. defeated the Warren nine, at Warren, Saturday, by the score of 6 to 5.

At the auction sale of the tools, machinery, fixtures, etc., contained in the plant of the Union Jewelry Co., 409 Pine St., Friday, the property was bid in by the mortgagee, William J. Danielson.

The town ordinance of North Kingstown, R. I., concerning hawkers' and peddlers' licenses, was amended somewhat at the meeting of the Town Council, June 11, it having been learned that the portion of the ordinance which exempted residents of the town from paying fees which outsiders were to be required to pay, was probably unconstitutional. Inasmuch as residents of the town were to be required to pay for licenses it was decided to reduce the fees as follows: For peddling from carts and wagons, \$10; push carts, \$8; on foot, \$5; selling patent medicines, \$10; jewelry, \$10.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.

5 IFS

TRADE, MONEY, MERCHANT, BUSINESS.

IF YOU SELL THE **M. J. AVERBECK** **TRADE.**
LINE YOU MAKE

IF YOU MAKE TRADE **MONEY.**
YOU MAKE

IF YOU MAKE MONEY **MERCHANT.**
YOU ARE A GOOD

IF YOU ARE A GOOD MER- **BUSINESS.**
CHANT WE WANT YOUR

IF YOU WRITE US
WE WILL GET IT.

WILL YOU WRITE US ?

Don't forget the name "**M. J. AVERBECK.**" It stands for everything that is NEW AND GOOD in the JEWELRY LINE. When you can buy goods such as ours, that are the VERY BEST to be had for the money, at prices that are always the lowest, why consider anything inferior?

Yours for more business,

NINETEEN MAIDEN LANE,
NEW YORK.

M. J. AVERBECK.

Edmund W. Manz & Son, enamellers of jewelry, have removed from 95 Pine St. to 19 Richmond St.

Rudolph G. Schutz sailed, Saturday, from Boston, for a visit to his old home in Vienna, Austria, and other European cities.

Newton A. Wing, toolmaker and manufacturer of jewelers' findings, has removed from 102 Friendship St. to 25 Calendar St.

The case of Edward Cook against the Mason Jewelry Co. has been assigned for trial in the Common Pleas Division of the Supreme Court, July 8.

President E. C. Ostby, of the Ostby & Barton Co., has arrived at his Summer home, Bristol, R. I., after a long stay in southern California, where he was injured, some months ago, by a fall from his horse. Mr. Ostby is recovering rapidly from the effects of his injury.

A true bill was found against James T. Hunt for assault with a dangerous weapon, by the Grand Jury, Monday. Hunt was proprietor of the Hunt Jewelry Co. and the Collateral Loan Co. He shot with a revolver at the keeper who had been placed in charge of his offices at 212 Union St.

Newark, N. J.

Charles Hartdegen & Co. and the police both denied, last week, the rumor that a woman had stolen a \$250 ring from the jewelry store of the former and escaped before the theft was discovered.

Henry Lynch, 29 years old, and Matthew Mott, 32 years old, were fined \$10 each, Thursday, for peddling jewelry without a license. The men were arrested, Wednesday night, while trying to sell an alleged diamond ring to a man on Broad St., on the representation that it had been stolen.

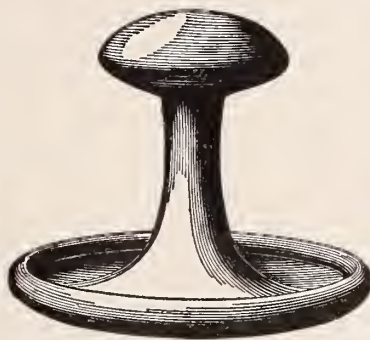
James Wold, one of the striking employees of the Crescent Watch Case Co., in Roseville, was arraigned before Justice of the Peace Robert A. Glover, in Vailsburgh, last week, to answer a charge of making threats, preferred by Mrs. Anna Mertz. Mrs. Mertz's husband, who also went on strike, returned to work, and, according to Mrs. Mertz, Wold threatened to do her harm if she did not induce her husband to stand in with the strikers. The accused denied the charge.

The Colonial Clock Co., of this city, have decided to build a factory and locate at East Rutherford, where land has been offered them. The factory will be a three story brick building, 25x80 feet, with an extension in the rear for the boiler and engine room. The building is to cost about \$6,000. The Colonial Clock Co. were incorporated at Trenton with a capital of \$68,000. Of this amount \$18,000 is preferred and \$50,000 common stock. The officers of the company are: R. R. Henderson, of New York, president; M. J. Averbeck, of New York, vice-president; Miss Josephine Atkinson, of New York, secretary; Robert A. Brunner, of Rutherford, treasurer.

Anton Cerney intends to move from New Prague, Minn., and will locate elsewhere as soon as he can dispose of his present stock.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

The Attleboros.

G. Fred Perry has returned from the west, where he had been making a tour for the W. H. Wilmarth Co.

Louis B. Jones, of C. A. Marsh & Co., returned last week from a trip west with the sample case of the house.

The local press chronicles the inception of a new firm of jobbing jewelers under the name of John W. Vone & Co.

Walter B. Allen, of Allen, Smith & Thurston, who has been touring the middle west, has returned to Attleboro.

Harold E. Sweet, of the R. F. Simmons Co., is expected home this week after a visit with Mrs. Sweet at the home of relatives in Detroit.

Attleboro's first apartment house of modern proportions and convenience is to be erected by Henry D. Merritt, late of H. D. Merritt & Co.

William C. Tappan's fast trotter, "Tiney B.," won a match race for \$100 a side against a local speeder, last Saturday, on the driving park.

Roy E. Draper, with the Daggett & Clap Co., has been critically ill, the past few weeks, with typhoid fever, but is now on the road to recovery.

Frank H. Bliss, the son of Anthony H. Bliss, North Attleboro's big chain manufacturer, was groom in a brilliant wedding last week, Miss Bertha J. Ballou being the bride.

Peter Nerney, of the Bay State Optical Co., has commenced operations on a new residence, which will be, when done,

one of the best situated and most magnificent dwellings in Attleboro.

Sidney O. Bigney, whose residence fire, resulting in a loss of over \$1,000, was noted in these columns last week, made a present of a check for \$50 to the department immediately after the fire.

James E. Blake, of the James E. Blake Co., has purchased the interest of a local inventor in a new form of gasoline carriage motor and plans to invade the market with a new automobile.

Herman T. Regnell, of Regnell, Bigney & Co., and A. Vinton Cobb, of William R. Cobb & Co., represented the Attleboro Y. M. C. A., last week, at the international jubilee in Boston.

A transfer of real estate with B. Stanley Freeman, of B. S. Freeman & Co., as seller and the Attleboro Savings Bank as purchaser, involving \$3,000 worth of property, took place last week.

Reed & Barton's shop, Taunton, Mass., has begun on a different time schedule from that in operation during the Winter season. Instead of working until 10 o'clock in the evening the working hours in the larger departments are from 6 o'clock in the morning until 7 o'clock in the evening.

Arthur A. McRae, of McRae & Keeler, has returned from a week's fishing trip in Maine, bringing back the legal allowance of splendid trout. Mr. McRae's partner, Charles P. Keeler, has been surprised of late to find what an extensive circulation had been given by rumor to the statement that he had fallen heir to a half

million dollars. There is not a word of truth in the story.

An act of generosity was displayed last week by the D. F. Briggs Co. When Charles Reynolds, an employe, charged with larceny of stock from their factory, came before the Superior Court, William C. and Charles H. Tappan, the partners, begged the Court for clemency. The man was put on probation, taken back into the shop and given a chance to make reparation and get on his feet.

The *Times*, of Pawtucket, copies the editorial which appeared in THE CIRCULAR-WEEKLY, June 12, relative to reciprocity, endorsing the sentiments it contains and making very flattering comment relative to the position held in the jewelry world by this journal. The *Times*, issued in the heart of the New England jewelry manufacturing district, has been an ardent opponent of the French reciprocity treaty and has done constructive journalism in its fight against it, not only recording the deeds of others but in lending a hand.

Boston.

E. A. Bigelow, of the E. Howard Clock Co., was in New York on business for several days last week.

Buyers in Boston, last week, included the following: George H. Wood, Lowell, Mass.; H. W. Pike, Lisbon Falls, Me.; C. C. Bogle, of Bogle Brothers, White River Junction, Vt.; G. H. Willoughby, Franklin, Mass.; F. M. Nichols, Taunton, Mass.; H. P. N. Dahl, Maynard, Mass.; J. J. Woodward, Somersworth, N. H.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,

CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY,
NEW YORK.

TELEPHONE:
1148 CORTLANDT.

CABLE ADDRESS:
JEWELAR, NEW YORK.

Vol. XLII. June 19, 1901. No. 20.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

PER ANNUM.

United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
England and Colonies, - - -	16s.
France and Switzerland, - - -	20 fr.
Germany, - - -	16 marks
Single Copies, - - -	.10

New Subscribers can commence at any time.

Payments for THE JEWELERS' CIRCULAR-WEEKLY, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

No Reduction in Jewelry Tariff Wanted.

ON this page is quoted a portion of an editorial in the New York Evening Post, of June 17, entitled "The Tariff Among Its Friends," that possesses especial interest to the manufacturers of jewelry and their armies of employees. The Post might think its slur upon the jewelry manufacturers very clever, but if it had a proper grasp of the true situation of the jewelry manufacturing industry it might modify its sense of humor. The population of the city of Attleboro, Mass., numbering about 13,000 souls, is almost wholly dependent for its livelihood upon "bogus jewelry" making, as the industry is so humorously designated by The Post; in North Attleboro is a population almost as large and as equally dependent upon the same industry; while the towns of Plainville, Chartley and Mansfield would scarcely be able to keep their places on the map were it not for their jewelry manufactories. The manufacturing of jewelry is one of the big industries of the cities of Providence, R. I., and Newark, N. J. The thousands of individuals in these communities who are directly concerned for their daily livelihood upon the prosperity of the jewelry manufacturing industry decidedly object to having their interests butchered to make a politician's or even a politico-philosophic economist's holiday. And the reduction in the present duties on jewelry lines, contemplated in the reciprocity treaties, will produce just this effect.

The Prospect of Reciprocity.

[New York Evening Post, June 17.]

EVEN more important than Mr. Babcock's movement is President McKinley's push for the ratification of the pending reciprocity treaties. The significance of this step is shown by Senator Aldrich's recent visit to Washington. According to a telegram in the Times, the Rhode Island Senator called upon the President and urged him not to renew his recommendation of the French treaty. Of course, Mr. Aldrich would not go to Washington in midsummer unless there were some real trouble brewing. He is at the head of the Finance Committee for the purpose of keeping the Dingley tariff intact. If the French treaty should be ratified, there would be at least one hole knocked in that iron-clad, through which enough water might flow to sink the whole concern. The Times's dispatch says that "under Mr. Aldrich's direction a propaganda is to be begun and maintained for a continuance of all the tariff duties of the Dingley law without any modification whatever." From Mr. Aldrich's point of view this is the part of wisdom.

If the knit-goods manufacturers and the bogus-jewelry makers are thrown outside the breastworks, who will be safe inside? It is idle to say that only a small reduction is contemplated in their wares. They will retort that any reduction which is not uniform is unjust to them.

An upset alcohol lamp caused a fire in the store of Rudolph Brunner, Westfield, N. J., June 13.

Findlay, Known as Jordan Hanna, Shrewd Swindler, Arrested.

CHICAGO, Ill., June 13.—A much wanted man, known as Jordan Hanna, Melville Chester, Jr., John Reid, W. O. Brown and other names, but whose real name is Melville Chester Findlay, of Kansas City, Mo., has been arrested in this city and is held for forgery.

He is the man referred to in THE CIRCULAR-WEEKLY, Jan. 2, 1901, as having defrauded jewelers in Memphis, Tenn., Cincinnati, O., and elsewhere. His method was to represent himself as son of a prominent and wealthy resident of the locality in which he worked, present forged checks or drafts for small purchases and pocket the change. He has been regarded as one of the most dangerous criminals of his class outside prison cells, and the Pinkerton Detective Agency and the police of all large cities have been watching for him.

His arrest here, last Monday afternoon, was due to a clerk of a store who recognized Findlay as the man who tried unsuccessfully to swindle his employers that forenoon. He was promptly identified by the Pinkerton agency here.

He first came to police notice in the Fall of 1899, when he secured money from the Central National Bank, Guthrie, O. T., on forged checks, but he has successfully avoided arrest. He was recognized and placed under arrest in April last, in Kansas City, Mo., but he broke away from the policeman and disappeared from police notice until Monday.

About the middle of December, 1899, he procured a diamond solitaire ring, valued at \$225, from C. L. Byrd & Co., Memphis, Tenn. He gave as payment a forged cashier's draft on the Bank of Morrillton, Morrillton, Ark., for \$250, and received \$25 in change.

He victimized William Kendrick's Sons, jewelers, Louisville, Ky., out of jewelry and cash to the extent of \$250, giving worthless drafts on the same bank and the Union and Planters' bank, of Memphis.

He was then heard from at Cincinnati, Baltimore, Washington, Boston and other cities in various parts of the country, where he worked his game successfully, using various aliases. The blank checks and drafts that he used in his operations were those of John Reid, Norfleet-Thompson Co. and the National Biscuit Co., of Memphis. Of the last there were fully 60 bogus checks uttered, aggregating \$3,000. The methods of the man showed great shrewdness and daring, and were of such a peculiar character that he could be traced all over the country by his work.

Chief of Police Richards, of Memphis, has urged the Chicago officers to turn Findlay over to the Memphis authorities for trial, on the ground that his principal crimes were against parties and institutions in Memphis. The Pinkerton officers also desire him for the Oklahoma affair.

J. M. Washburn, Anderson, Ind., recently instituted a replevin suit to recover a watch which was sold on instalments, the purchaser disposing of it by raffle before completing the payments.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BOSTON, MASS., A. S. Harwood, Manhattan.

BRADFORD, PA., D. Emery, Imperial.

CHARLESTON, S. C., E. F. Miscally (James Allan & Co.).

CHICAGO, ILL., B. F. Stone, Navarre.

DENVER, COL., S. R. Zwetow, Imperial.

DECATUR, ILL., W. Kinsman, Continental.

DULUTH, MINN., F. J. Griffith (Patrick & Granger Co.), Albert.

HAMILTON, ONT., A. S. Levy (Levy Bros. Co.), Astor.

INDIANAPOLIS, IND., I. Grohs (Indianapolis Jewelry Co.), Broadway Central.

OTTUMWA, I.A., J. W. Neasham, Imperial.

ROCHESTER, N. Y., E. Bausch (Bausch & Lomb Optical Co.), Victoria.

J. J. Bausch (Bausch & Lomb Optical Co.), Victoria.

H. Lomb (Bausch & Lomb Optical Co.), Victoria.

SAN FRANCISCO, CAL., J. Nordman (Nordman Bros.), Grand Union.

A. W. Huggins (A. I. Hall & Sons), New Amsterdam.

SPRINGFIELD, MASS., F. E. Ladd, Broadway Central.

F. M. Pudan and F. K. Warriner (F. M. Pudan & Co.), Murray Hill.

ST. LOUIS, MO., A. Kurtzeborn, Jr., Manhattan.

SYRACUSE, N. Y., S. Kopelwich, Sinclair.

Movements of Jobbers' Buyers.

A. H. Pond, Syracuse, N. Y., expects to visit New York about July 10 to 14.

Sol. Bergman, of the Sol. Bergman Jewelry Co., Omaha, Neb., will be in New York, June 24. He will make his headquarters with James Bergman, 37 Maiden lane.

George Greenzweig, of George Greenzweig & Co., San Francisco, Cal., will be in New York some time in July, and will make his headquarters with R. R. Fogel & Co., 177 Broadway.

George Phillips, Scranton, Pa., will be at the Astor House, New York, about Aug. 1.

E. Oppenheimer, Syracuse, N. Y., will be in New York about July 15, and will stop at the Herald Square Hotel.

The buyer for A. Eisenberg & Co., San Francisco, Cal., and the buyer for R. Cohen, Syracuse, N. Y., will not visit New York this season.

C. A. Kiger returned to Kansas City, Mo., last week from New York, where he went to purchase goods.

C. C. Hoefer, of Woodstock, Hoefer & Co., Kansas City, Mo., has gone south on a pleasure trip. He expects to devote some time hunting and fishing.

The receivers of J. V. Alfried & Co., Norfolk, Va., invite sealed bids for the assets of the bankrupt firm. Bids will be received up to 12 o'clock M., June 22.

Trans-Atlantic Voyagers.

TO EUROPE.

A. J. G. Hodenpyl, of Hodenpyl & Sons, New York, sails, Saturday, on the *Rotterdam*.

Richard Friedlander, of R., L. & M. Friedlander, New York, sails, to-day, on the *St. Paul*.

John Frankel, of Joseph Frankel's Sons, New York; Robert Vom Cleff and family, New York, and Victor G. Wicke, of Wicke & Co., New York, sailed, yesterday, on the *Lahn*.

Mr. and Mrs. August Kurtzeborn, Jr., St. Louis, Mo., sailed, Saturday, on the *Graf Waldersee*.

Joseph Noterman, of Joseph Noterman & Co., Cincinnati, O., accompanied by his family, sailed, Wednesday, on the *Friesland*.

Leon Barre, of Tiffany & Co., New York, and J. W. Riglander, of Hammel, Riglander & Co., New York, with his wife, sailed, Thursday, on *La Lorraine*.

M. Ellbogen, of the Stein & Ellbogen Co., Chicago, sailed, Thursday, on the *Friedrich der Grosse*.

F. L. Martin, of Eichberg & Co., New York; P. B. Jennings, New York, and A. Bedford, of the American Waltham Watch Co., London, England, sailed, Wednesday, on the *Majestic*.

E. M. Gattle, New York; C. Bierig, of the Australian Opal Co., New York; Oswald Oelschlager, of Oelschlager Bros., New York, and John J. Bausch and Henry Lomb, of the Bausch & Lomb Optical Co., Rochester, N. Y., sailed, Thursday, on the *Deutschland*.

FROM EUROPE.

John F. Saunders, New York, returns, Saturday, on the *Lucania*.

Lee Reichman, of Joseph H. Fink & Co., New York, and Albert Shire, of Frank & Shire, New York, returned, Saturday, on the *St. Paul*.

B. Hyman, of Hirsh & Hyman, New York, and Jacob Strauss, of Jacob Strauss & Sons, New York, returned, last week, on the *Oceanic*.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended June 15, 1901.

The U. S. Assay Office report:
Gold bars exchanged for gold coin..... \$256,554 18
Gold bars paid depositors..... 143,996 99

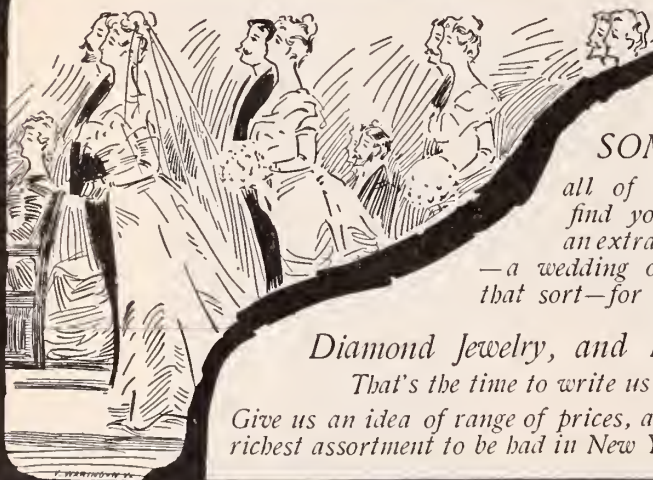
Total \$400,551 17
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:
June 10..... \$64,342
" 11..... 45,438
" 12..... 57,637
" 13..... 52,316
" 14..... 31,616
" 15..... 5,191

Total \$256,540

The following are the returns of foreign commerce, in gold and silver, at the Port of New York, for week ended Friday last, as compared with the corresponding week last year:

	Gold.	Imports.	Exports.	Net.
Week ended June 14, 1901	\$46,941	\$425,783	\$378,841	
Week ended June 15, 1900	28,592	3,570,585	3,541,993	
From Jan. 1, 1901	1,141,007	23,211,594	22,070,587	
From Jan. 1, 1900	1,310,155	23,092,729	21,782,574	
<i>Silver.</i>				
Week ended June 14, 1901	\$57,443	\$748,055	\$690,612	
Week ended June 15, 1900	37,518	856,215	818,697	
From Jan. 1, 1901	1,706,495	23,905,973	22,199,478	
From Jan. 1, 1900	1,797,966	23,167,314	21,369,348	

JUNE WEDDINGS



SOMETIMES,

all of a sudden, you find you have to meet an extraordinary demand — a wedding or something of that sort—for

Diamond Jewelry, and Diamonds.

That's the time to write us!

Give us an idea of range of prices, and you'll get the richest assortment to be had in New York City.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay PARIS

Telephone, 2138 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

E. Poons is now salesman for Leo Goldsmith, 9-13 Maiden Lane, covering New York, Philadelphia, Boston, Buffalo, etc.

John Kirkpatrick, the son of Thomas Kirkpatrick, retail jeweler, 33d St. and Fifth Ave., is reported to be ill at his home with appendicitis.

George J. Rainess, successor to Rainess Bros., manufacturing jewelers, formerly of 84 Nassau St., is now settled in his new quarters, 51 Maiden Lane.

The Sapphire Corundum Co. have been incorporated in New Jersey with a capital of \$100,000. F. W. Menge, Peter H. Walker and Max Senger are the incorporators.

The Standard Fan Co., of Brooklyn, have been incorporated with a capital of \$2,500. T. R. Weyant, Henry Wilhelm and B. J. Conroy, Brooklyn, are the incorporators.

The Janvier Glass Co. have been incorporated in New Jersey with a capital of \$50,000 to manufacture aventurine glass. John T. Laird, Christian Jansen and Q. Simkins are the incorporators.

Louis B. Cummings, formerly in charge of the downtown office of the Mauser Mfg. Co., 13 Maiden Lane, is no longer with that concern and has been succeeded in that position by W. A. Switzer.

The New York Uhrmacher Verein will hold a grand family outing, Sunday, June 23, at Charles Fink's Mount Pleasant Park, Carlstadt, N. J. Prize games and amusements will be among the features of the occasion.

M. A. Myers, a partner in the old firm of S. F. Myers & Co. and connected with their successors, the S. F. Myers Co., since the business was started, is no longer with that company. Adelaide P. Myers also is no longer a stockholder in that company.

At the regular monthly meeting of the directors of the Jewelers' Association and Board of Trade, held Thursday, the following firms were unanimously elected members of the association: The American Clock Company, Chicago, Ill.; The Webb C. Ball Co., Cleveland, O., and McIntire, Magee & Brown, Philadelphia, Pa.

John F. Saunders, diamond importer, 68 Nassau St., who has been ill in Europe during part of his trip, is expected back, this week, on the *Lucania*. At Mr. Saunders's office, Saturday, it was stated that the reports of his illness received in this country have been greatly exaggerated and that the rumor that Mr. Saunders was stricken with apoplexy was untrue. Mr. Saunders, they say, is now convalescent and is expected to be entirely well by the time he returns.

George B. Coleman, jeweler, 672 Madison Ave., reported at police headquarters, last week, that his clerk, Joseph Hennes, of 48 Grand St., had been missing from his home since June 8. Hennes is married and has disappeared twice before. About a year ago his wife heard nothing of him for five weeks and then he wrote from California. He said he couldn't tell how he got there. He came back to this city and worked in a restaurant until four weeks ago, when Mr. Coleman gave him another job in his jewelry store. Hennes went out, June 8, to see some friends and he has not been seen since by any one who knew him. He has been searched for all over the city and vicinity, but no trace of him has been found. He is described as 5 feet 4 inches tall and weighing 160 pounds. He has a fair complexion and black mustache. He wore a suit of mixed colors and a black derby. A general alarm has been sent out for him.

The examination of Herman Knepper, a bankrupt jobber in jewelry, was begun, Thursday, before referee in bankruptcy S.

W. Dexter, 71 Broadway. The examination of the bankrupt was conducted by Albert G. Gleason, attorney for the Jewelers' Association and Board of Trade, during which Knepper identified his various books and accounts and also the statement of his assets made to the Board before his failure. Knepper had a fire in July and received about \$2,700 from the insurance companies for his loss.

On the complaint of Daniel Larkin, a private detective employed by the Gorham Mfg. Co., 19th St. and Broadway, Edward H. Martin, formerly a lieutenant in the United States army, was arrested, Sunday, at his premises, 2142 Fifth Ave., on the charge of forgery and passing a worthless check. It is alleged that Martin presented a check to the cashier of the Gorham Mfg. Co., drawn on a Philadelphia bank and apparently certified. The check was for \$74.86 and was cashed, but came back, on June 2, marked "N. G." The case was reported to the police, but Martin was not arrested until Sunday. Martin was dismissed from the army last February, after being tried by court martial for having a shortage in his accounts. He is a graduate of West Point and supposed to be well connected. When taken to the W. 30th St. station the prisoner claimed that the check transaction was all a mistake and that he or his friends would make good the amount. A charge of grand larceny was lodged against him and he was held for examination to-day in the Jefferson Market Police Court. A number of complaints similar to that of the Gorham Mfg. Co. have been received by the police against Martin.

The directors of the International Silver Co. held a regular meeting, Wednesday last. At the executive offices of the company it was stated that no business of any importance was transacted and no change made as to the payment of dividends on the preferred stock. A year ago

FINE GLASSWARE.

Plain, Engraved, Etched,
Cut and Rock Crystal.

C. DORFLINGER & SONS, 36 Murray St., New York.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

the directors voted to defer the 1½ per cent. quarterly dividend on this stock and have continued to pass at each quarterly meeting since.

L. Adler & Son have entered judgments for \$268 and \$160 against Charles Ferchland.

The judgment for \$85.97, entered by G. Duque, May 14, 1901, against S. F. Myers, M. A. Myers and Simon Blumauer, was canceled last week.

J. M. Finkelstein, a former dealer in jewelry and fancy goods, was discharged of his debts in bankruptcy by Judge Brown, of the United States District Court, Saturday.

Blue Corundum Mining Co., of New York, have been incorporated with a capital of \$100,000. George S. Adams, New York; C. A. Albert Sand, Easton, Pa., and W. E. Narland, Brooklyn, are the directors.

A. J. G. Hodenpyl, of Hodenpyl & Sons, takes his last business trip to Europe this week, leaving New York, Saturday, on the *Rotterdam*. This will be Mr. Hodenpyl's 27th trip to Europe and he has decided that in future the buying will be done by a younger member of his firm.

An adjourned meeting of the stockholders of the Symphonion Mfg. Co. has been called by the secretary, Hugo Herzog,

and will be held at the office of Dickerson, Brown & Ragener, 141 Broadway, on June 21, at 10 A. M. The stockholders are then to consider the proposed dissolution of the corporation.

Kiernan Colgan, the young man arrested, May 30, on charges of obtaining by false statements silver ware of the Whiting Mfg. Co., the Gorham Mfg. Co. and Reed & Barton, was discharged from custody, Friday. Colgan's lawyer, last week, settled for the goods obtained from all the complainants, and the charges against his client were dropped.

Judgments against Samuel F. Myers were entered last week by R. Peabody for \$169.01, \$195.80, \$88.04, \$93.25, \$111.34, \$189.14, \$85.37 and \$232.43, and by C. S. Timberlake for \$98.02, \$90.10, \$87.68, \$87, \$89.94 and \$94.24. The judgments are on assigned claims and are for amounts due on insurances, being Mr. Myers's pro rata share as underwriter in certain insurance Lloyds with which he was connected.

The annual outing of the Employees' Mutual Aid Association of the Tiffany Studios was held at Hett's New Dorp Beach hotel, Sunday. The members and friends of the association had breakfast served at the hotel at New Dorp at 11 o'clock. The committee of arrangements provided a programme of field sports and other interesting features made the outing a pleasant one for all who attended.

The base ball team from the store of Tiffany & Co. journeyed to the Forest Hill, N. J., factory, Saturday afternoon, for the annual match between the nines representing the factory and the store. Despite the threatening weather there was a fair attendance and considerable enthusiasm. The contest was exciting for the first four innings, after which the boys from the store steadily increased their lead. The boys at the factory are plucky, however, and are talking about a return game to be played at no very distant date. The teams batted as follows:

Factory.	Store.
Merrifield, p and 2b.	Sampson, 1f.
Pine, 2b. and p.	Hopkins, ss.
Thiel, c. and 1f.	Roos, 1b.
Clark, 1b.	Zehder, p.
Millbrook, 3b.	Mahoney, 3b.
Winslow, 1f. and c.	Patterson, 2b.
Lehmkuhl, rf.	Losee, cf.
Conrow, ss.	Meese, rf.
Martin, cf.	Davis, rf.
	Nicholas, c.

Score.

Store	22
Factory	10
Umpire, Mr. Nolte.	

Customs officials, last week, seized 33 reconstructed rubies from M. Walrenier and Jules Houzé, two Belgians who arrived on the steamship *Zceland* on May 27.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

**Gold Rings, Lockets,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

MADE BY

STERN BROS. & CO.

**Factory, 33-43 Gold St.,
NEW YORK.**

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**

After the seizure it was found that the gems were not natural rubies, but artificial stones. So closely, however, do they approach the natural ruby that they would pass as natural with every one but an expert in gems. They have the same specific gravity as the natural stones and the expert examiner was only able to tell them as artificial by using an optical instrument which showed minute differences exhibited in refraction. The two Belgians brought the rubies here, intending them, they said, as gifts for young American ladies with whom they might become acquainted. The customs authorities learned of the presence of the stones in this country by an anonymous letter. Inspectors sent to the Grand Union hotel found the two Belgians, who admitted having the stones. They were taken to the Custom House, where, on demand, they handed over the rubies after admitting that no duty had been paid on them. The two Belgians, Thursday, sailed for Europe and left the matter of the possible recovery of the gems in charge of a friend here.

The office of L. W. Rubenstein, 54 Maiden Lane, was closed, yesterday, on account of the death of Mr. Rubenstein's mother.

Judgments against E. E. Kipling, entered April 29, 1897, by G. W. Hart, for \$5,018.98, and Oct. 4, 1895, by L. Gross, for \$1,087.57, were canceled, last week.

The trade are warned that the George E. Marshall, who ordered goods from the address, 1531 Wabash Ave., Chicago, is not George E. Marshall, of the Columbus building, Chicago.

Henry Cowan Makes a Common Law Assignment.

BOSTON, Mass., June 17.—Henry Cowan, wholesale jeweler, 373 Washington St., has made a common law assignment to Samuel O. Rheinstein, a lawyer. Mr. Cowan's action was a surprise, as his creditors did not know he was in difficulties. Assignee Rheinstein has called a meeting of the creditors for June 22 at 2 o'clock P. M., Room 33, Jewelers building, 373 Washington St. A statement of Mr. Cowan's affairs will here be presented and a proposition made to the creditors. The Jewelers' Association and Board of Trade, of New York, have asked their members interested in the failure not to consent to the assignment.

Philadelphia.

John Hamer is homeward bound from England with his mother and is expected to reach here during the week.

Thieves again, Thursday, forced open and looted a show case of the Rexford Co., 1024 Market St.

Wanamaker has been awarded the contract for the trophies and prizes for the Atlantic City Horse Show, next month.

Morris Pfaelzer, of Pfaelzer Bros. & Co., was, last week, appointed by the Orphans' Court guardian of the Pfaelzer minors.

Edward T. Chase, of J. E. Caldwell & Co., left for Europe on the *Deutschland*, Thursday, to arrange for the house's Fall importation of clocks and watches.

Charles Miller, clockmaker, has left Bates & Co. to accept a position with Simons, Bro. & Co. C. L. Paasch, watchmaker, has left Simons, Bro. & Co., and is now with C. R. Smith & Son.

Bailey, Banks & Biddle Co. have the contract to make the silver trophies and prizes for the Pennsylvania State championship lawn tennis tournament at the Merion Cricket Club, next week.

Peter Lindenstruth, jeweler, Pensacola, Fla., was a delegate to the Southern Industrial Convention, in this city, last week, and incidentally placed some large orders with local jobbing houses.

Charles E. Lewis, 4600 Frankford Ave., has found business so good this Spring that he has annexed the adjoining store and is furnishing it as an optical parlor. Mr. Lewis has been in business in his present location for nearly 30 years.

The Philadelphia Jewelers' Club have sent out the following notice to members: "The club's Summer function this year will consist of a field day at the Orchard, the Philadelphia Athletic Club's country house, Essington on the Delaware, and an evening performance at the South Broad Street Theatre, June 28. Trains leave B. & O. station, 24th and Chestnut Sts., 12.35 and 2.10 and return at 4.21 and 5.56 P.M."

While Philadelphia retailers in general are complaining of dull trade many of those located in the up town avenues say that trade was never better. Seaman & Stuntz, who started in business at 4517 Frankford Ave., two years ago, report that they have, this Spring, doubled the business of the corresponding five months of last year.

A pocketful of diamonds was among the personal effects which A. J. Laurie, a saloon passenger, flashed before the astonished eyes of the Customs officials detailed for duty on the American liner *Rhyndland*, which arrived at this port, Sunday, from Liverpool. They were in the rough and were admitted free of duty. Mr. Laurie, who is bound for Kansas, was in business at Kimberley.

THE CADDIE BAG

Contains two Sterling
GOLF STICK PINS.

It retails for 50c.

Just the thing
for prizes or
favors.

THE GOLF
HAT PIN.

The finest in
the market.

Retails for
75c.

It is a
beauty.



Golf Spoons

We make a novel Golf Tea and Coffee Spoon that makes a fine prize or souvenir.

If you want samples of these, just write us a postal.

Codding & Heilborn Co.
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:
CHAS. VAN NESS, 11 Maiden Lane.
(Samples Only.)

HAND-CARVED RINGS.

TWO OF HUNDREDS WE MAKE.

SIGNET RINGS,
DIAMOND-MOUNTED RINGS,
SET RINGS,

IN OVER 7,000 VARIETIES.

C. P. GOLDSMITH & Co.,

Manufacturers,

33-43 Gold Street, NEW YORK.



No. 3353—Amour.



No. 3361—La Nuit.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SUCCESSFUL DESIGNER of sterling silver ware wishes to make a change. Address, "Ability, 17," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER on jobbing and new work desires position. Address, "Ernst," care Jewelers' Circular-Weekly.

A YOUNG MAN of 20 years desires a place to finish trade, on small salary; two years' experience in watch work and engraving. Address, Box 145, Williamston, Mich.

WANTED—A position as western traveler for a first-class manufacturing jewelry house; have had long experience with the best trade in the west; best of reference. Address, J. B. S., care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman to represent first-class house in the middle west and west; thoroughly acquainted with the first-class retail trade; best of references. Address, W. K., care Jewelers' Circular-Weekly.

WANTED—Situation in the sterling silver plated hollow ware or kindred business, by party with knowledge of designing for same and thorough knowledge and years of factory experience. Address, "Experience, 77," care Jewelers' Circular-Weekly.

SALESMAN, with 11 years' road experience, a practical jeweler with large, established trade with department and jewelry stores in the north-west, wishes a position on salary or commission; line to deliver preferred; the very best of reference furnished. Address, K. M., Jeweler, care Hotel Commercial, Minneapolis, Minn.

POSITION WANTED as salesman in New York or vicinity, by young man 30 years of age; A1 salesman, good window trimmer, thorough knowledge in every branch of the jewelry business; have had 15 years' experience in the retail business; reference and bond. Address, "Salesman, 15," care Jewelers' Circular-Weekly.

AN EXPERIENCED and energetic traveling salesman, good address, age 32, single, sober, with large acquaintance South, West and Middle West, seeks position with first-class manufacturer beginning July 1, or would accept position at once. Address F. B. M., care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER and jeweler wanted at once; steady position to reliable party; must be able to do watch, clock and jewelry repairing; first-class reference required. Address, F. J. Hulkenberg, Corning, O.

WANTED—A thoroughly competent man on jewelry and clock repairing, etc.; a pleasant and permanent position to the right party; give references and wages expected. T. H. Bowen & Co., Bridgeton, N. J.

WANTED—Expert watchmaker; must be thorough in all kinds of complicated watch work; only first-class man of good address wanted; good salary and permanent position to the right man. Address, with reference, 375 E. Town St., Columbus, O.

HELP WANTED—Continued.

EXPERIENCED SALESMAN for Pennsylvania, New York and the eastern States; must hold trade and show reliable results, and high recommendations; salary and commission; jewelry and novelty line. Address, C. L., care Jewelers' Circular-Weekly.

WANTED—By one of the largest retail jewelry stores in northern Ohio, a fine watchmaker and engraver; a man who can sell goods preferred; good salary and permanent position; must be sober and furnish good reference; send photo and full particulars at once. The Frank, Laubach & Clemmer Co., Akron, O.

WANTED—A first-class watchmaker, jeweler and engraver; state salary and references; permanent position to right party. Garibaldi & Bruns, Charlotte, N. C.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

WANTED—An experienced traveler for New York city and suburbs, having an established trade in watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential. "Advance," care Jewelers' Circular-Weekly.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

WANTED—Experienced salesman for a retail jewelry store; we want an energetic, ambitious, successful man, under 40, whose character, ability and honesty are beyond question; one who is thoroughly posted in watches, gold jewelry and sterling silver wares; in our diamond department we are now well suited; must be able to maintain a good record in his sales account; for such a man we have an opening at a progressive salary according to results. Address, Montgomery Bros., Jewelers, Douglass Building, Spring and 3d Sts., Los Angeles, Cal.

WANTED—Two experienced travelers, one for the Western States, the other for the Middle and New England States, to sell a general line of watches, diamonds and jewelry; those preferred who live in New York and who have represented some jobbing house in similar line; to one who can sell an unusually large amount of profitable goods we will eventually give an interest in our business without any investment of capital on the part of applicant; position will be held open till Jan. 1, 1902, for the right man if necessary; state age, territory covered, amount of yearly sales, experience, etc.; all correspondence considered strictly confidential. Address, "New York Diamond Importers," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—The finest jewelry store in the State of New Hampshire; city of 10,000 inhabitants. For particulars address "R., 16," care Jewelers' Circular-Weekly.

WANTED—Partner, with few thousand dollars, to enlarge diamond mounting business already established in New York city. Address, "Mont," care Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

RARE CHANCE for jeweler and optician; Massachusetts town of 6,000 population, 75 miles from Boston; one other jeweler; repair work, \$30 a week; stock about \$3,000, all new and clean; nice mahogany fixtures, fire and burglar proof safe; will sell at a bargain. Address, "R., 50," care Jewelers' Circular-Weekly.

FOR SALE—Jewelry business in a first-class New Jersey town; established ten years; business will average more than \$1,000 per month; repair work alone will average \$175 per month; reputation of the store the best; stock desirable; will sell balance of stock and fixtures for cash. Address, "Good Location," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE—Four jewelers' walnut wall cases, five counter cases and tables. Henn & Haynes, Chillicothe, O.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

Wanted to Rent.

WANTED—Desk room in Maiden Lane, by a manufacturer of white stone goods; state price. Address, G. C., care Jewelers' Circular-Weekly.

WANTED—By the **SOVEREIGN WATCH FACTORY, AGENT OR PARTNER** with some **CAPITAL**, to work up special line that will sell well in United States. Address, **Sovereign Watch Factory, Chaux-de-Fonds, Switzerland.**

Pacific Coast Notes.

T. Cruse has opened a jewelry store in the Brown Hotel building, Eureka, Nev.

A. Berg, Grass Valley, has moved into his new store in the Holbrook block, that town.

L. Wintermantel has added a new set of fixtures to his jewelry store in Elko, Nev. He now has one of the most attractive stores in that city.

Adolph and Oscar Schuchard, Salinas, Cal., have closed their store at that place and will remove the stock to Seattle, Wash., where they already have a prosperous business. Adolph Schuchard will soon leave on a business trip for New York, taking in the Buffalo Exposition on the way.

One day last week some one entered the store of J. R. Phillips, Colusa, Cal., and stole 22 watches. The officers were notified, but were unable to apprehend the thief. Several days later some boys who were playing under a neighboring bridge noticed a piece of an old handkerchief sticking out from beneath a rock. They removed the rock and found all of the stolen watches.

Pacific Northwest.

Bandon, Ore., is in need of a reliable jeweler and watchmaker.

J. Vanderberg has opened a new stock of jewelry in Portland, Ore.

E. G. Ransome, New Whatcom, Wash., has closed his business and will take a vacation for two months.

Burglars stole a quantity of imitation jewelry from the Chicago Jewelry Co., Seattle, Wash., but the value was only about \$100.

The jewelry store of H. Wolfensberger, Rexburg, Idaho, was recently burglarized. Jewelry, watches and everything else of value in sight were taken. The robbers were not captured.

The Montana Gem Stone and Gold Mining Co. have acquired 640 acres of placer ground near Canyon Ferry, where they propose to work for gold and sapphires. The company propose to put in a laboratory where the stones may be cut.

PUBLIC SALE.

On Thursday, June 20, 1901, at the Cooper House, West King Street, Lancaster, Pa., will be offered at public sale about 8 tons of printed stock and about 123 electroplates, size 8 x 10 $\frac{3}{4}$, for a watch and watchmaker's tool, material and findings catalogue, printed and published for the late assigned firm of **EZRA F. BOWMAN & CO.** This property consists of printed and illustrated matter of the highest character, but the publication is incomplete. This matter was prepared especially for a watchmaker's material, tool and findings catalogue, and it will be offered as a whole, or in part, to suit purchasers. Any further information can be had by applying to the undersigned assignee or to his attorney.

The above will be sold to the highest and best bidder. Samples of the printed matter can be had on application, and an inspection of the material is invited. Sale to commence at 2 P. M. on Thursday, June 20, 1901, when attendance will be given and terms made known by

W. U. HENSEL, Attorney.
SAM MATT FRIDAY, Auctioneer.

L. C. REISNER,
Assignee of Ezra F. Bowman & Co.

CHART FOR THE Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
- 1. White and perfect.
- 2. White and slightly imperfect.
- 3. White and imperfect.
- 4. Very good color and perfect.
- 5. Very good color and slightly imperfect.
- 6. Very good color and imperfect.
- 7. Good color and perfect.
- 8. Good color and slightly imperfect.
- 9. Good color and imperfect.

Copyrighted Sept., 1900 by S. C. SCOTT.

It sells fine stones.

When your customer sees the several different and distinct qualities of diamonds as graded by our system, you will find, in a large percentage of cases, that he will select the finest stone. Our many customers testify to this.

Even those who are well posted, as well as those who are not expert, will find our system a great help in making sales.

Remember, we guarantee every diamond to be exactly as represented. Our written guarantee, in addition to yours, will satisfy the most cautious purchaser.

You will find our prices, grade for grade, will compare favorably with those of any importer.

We cater for special memorandum sales. When you have a prospective sale for a fine diamond, send to us for a selection.

We carry a choice assortment of diamond and fancy stone rings, brooches, studs, scarf pins, ear screws, ear drops, link buttons, lockets, etc. Prices range from \$3.00 to \$5.00 and upwards.

Will cheerfully send a selection of these.

S. C. SCOTT MFG. CO.

9, 11, 13 Maiden Lane,
New York.

Optical Notes and Briefs.

A full account of the annual meeting of the Iowa State Association of Opticians will be published in this journal, next issue.

E. H. Cox, representing Sussfeld, Lorsch & Co., New York, who makes his Boston headquarters at the office of the Globe Optical Co., entertained the members of the company and the employees, to the number of 50, in a very pleasant manner, last week Saturday. As soon as the store of the Globe Optical Co. was closed at noon, the entire party boarded a special electric car and rode to Revere Beach, the new State reservation. Here a group picture was taken by Edwin P. Wells, who, by the way, is a most enthusiastic amateur photographer. From this point the "special" conveyed the party to Pine Bank Park, Malden, where an hour was spent in exploring the beauties of this delightful resort. Again boarding the car, the trip was continued to Mr. Cox's beautiful home in Malden. The remaining hours of the afternoon were passed in the house and on the lawn, and at half-past six o'clock supper was served. The evening was spent in singing and other forms of entertainment, and the return trip to Boston in the "special" was made at a late hour. Everybody had a most delightful time and Mr. Cox was almost overwhelmed by the kind expressions of his guests.

(Notes continued on page 59.)

Canada Notes.

F. W. D. Harper, Stellerton, N. S., is about removing to Glace Bay.

I. D. Worth, Strathcona, Man., is advertising his business for sale.

Aronson & Rutenburg, Montreal, have registered as pawnbrokers, etc.

J. E. Allaire, jeweler, Montreal. Joseph E. and D. J. Allaire have registered as proprietors.

R. Woodruff, jeweler, Vancouver, B. C., has given a conditional bill of sale for \$75 to the B. C. Import and Trading Co.

About 80 jewelry workers met at Richmond hall, Toronto, Can., and decided to take out a charter under the International Jewelry Workers' Union of America. One of the objects of the association, when formed, will be to obtain in all factories a nine hour working day.

Norman G. Ellis, president and manager of the J. E. Ellis Co., Toronto, has severed his connection with the company and gone to Hamilton, where he will engage in the jewelry business on his own account, in the store formerly occupied by E. Davidson. On the 8th inst. the staff of the J. E. Ellis Co. presented to him a handsome traveling case and an address wishing him prosperity in his new undertaking and expressing their appreciation of the friendly relations which have always existed between them. He was also presented with a gold watch and chain by M. C. Ellis, on behalf of the directors. He is succeeded as president and manager of the company by J. E. Ellis.

G. A. Tompkins, Conroe, Tex., lost \$500 by fire, June 14.

Trade Gossip.

Henry Freund & Bro., 9 Maiden Lane, New York, who make a specialty of Elk jewelry, have just received from Utah two magnificent specimens of elk heads, finely mounted, which are prominently displayed in their office.

Constant Van Reeth, 509-513 Race St., Cincinnati, O., made a trip to Buffalo, N. Y., recently, and while there he visited the trade, with such good results that he sold the greater part of his diamond stock.

The M. S. Benedict Mfg. Co., East Syracuse, N. Y., have just placed on the market a Pan-American coffee spoon, which is sold to retail at 10 cents. The bowl has a picture of the Machinery and Transportation building, while on the handle appears an illustration of the electric tower on one side and emblematic figures on the other.

A novel line of silver, just introduced by the Towle Mfg. Co., Newburyport, Mass., is on view at their New York sales-rooms in the Hartford building, 17th St. and Broadway. It consists of novelties in hollow ware, principally candelabra, candle sticks, cups and vases, hand wrought into various forms. Each follows in shape the Italian glass ware, yet at the same time shows the influence of the impressionistic school of decoration. The pieces are unique in appearance, shape and especially in finish, which is of a pewter-like color and resembles no variety of gray finish now on the market. The line has already met with a hearty reception and is likely to continue in popularity.

The trade will be interested in the new price list, No. 9, relating to watch and jewelry repairing, issued by Ezra F. Bowman's Sons, under which firm name the business formerly conducted by the late Ezra F. Bowman, at Lancaster, Pa., is now run. This price list is complete in every detail and in its 24 pages will be found, under classified headings, the price for almost every kind of jewelry, job or watch repair that can come to a retail jeweler in the ordinary course of his business. John J. and Charles E. Bowman, who now conduct this business, already stand high in the trade for their ability in the lines for which their late father was so noted for many years. They continue the business practically as he left it to them, keeping the organization intact.

M. H. Call, Lisbon, N. Dak., has decided to move his stock of jewelry to Fergus Falls, N. Dak.

J. W. & S. T. Willis have but recently opened a new jewelry repair establishment in Norwich, Kan.

The Mount Olive Spring Watch Co. have been incorporated at Trenton, N. J., with a capital of \$100,000.

After 23 years in one location, the jewelry and optical business of Emery Munson, Mendota, Ill., has increased to such an extent that he has been compelled to move his stock to larger quarters. His new store building is of the most modern type and, when completed, will be one of the nearest and most up-to-date jewelry stores in that part of the State. The new location is directly across the street from his old stand.

Jacksonville Jewelers Grateful.

Letters of Thanks from Jewelers to the Jewelers' Association and Board of Trade.

An idea of the good accomplished by the relief fund of \$1,520 raised by The Jewelers' Association and Board of Trade, New York, and sent to Mayor Bowden, of Jacksonville, Fla., to aid the destitute victims of that city's recent conflagration, may be obtained from the following letters of thanks sent to the Board by some of the merchants who received part of the fund. As told in Mayor Bowden's letter of thanks to The Jewelers' Association and Board of Trade, published in THE CIRCULAR-WEEKLY, June 5, he distributed \$500 of the fund among destitute members of the jewelry trade, placing the balance to the fund for general relief. The jewelers who received portions of the \$500 wrote and acknowledged their thanks for the aid extended, in the following manner:

JACKSONVILLE, Fla., May 27, 1901.
JEWELERS' ASSOCIATION AND BOARD OF TRADE,
New York, N. Y.

GENTLEMEN:—I beg leave to inform you that I am the recipient of a part of the generous donation you sent to Jacksonville, and I thank you from the depth of my heart for the sympathy and aid you have extended to our stricken city. I did not know of your great donation until the mayor sent for me to come to his office, and, as I was the heaviest loser and the oldest jeweler, asked me to accept \$200 as a donation from my craftsmen in New York. I have never accepted aid before in my life, and I cannot find words in the English language to fully express my thanks to you.

Very respectfully,

LOUIS I. STEPHENS,
124 W. Bay St.

P. S.—I have to-day found a space for a watch bench and one show case. Everything in the safe was damaged so that they had to be all sent to the factory. Many articles are beyond repair. Space is very hard to find and very expensive. One man wanted to charge me \$175 a month for a window and nine feet show case room.

Please bring my thanks before your meeting, that members may know of my appreciation.

JACKSONVILLE, Fla., May 28, 1901.
C. G. ALFORD,
President, Jewelers' Association and Board of Trade, New York, N. Y.

DEAR SIR AND MEMBERS:—I wish to thank you for the amount of \$25, which was paid to me yesterday by Mayor Bowden out of that portion of the fund which you sent for the fire sufferers, which was reserved for the immediate distribution among those jewelers who had been affected by the fire.

The kindness is much appreciated, as the amount comes very handy, having suffered to the extent of losing my outfit, valued at \$200, which was not insured. Having been busy all the afternoon in assisting others, I was only able at the last moment to rush into my place of business and save a mere handful of tools, losing my rolls and polishing lathe and best tools. I would thank you to have sent me a catalogue of some good houses handling jewelers' tools, if you kindly will.

The action of your body in remembering the peo-

THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



PATA.53.1975

THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

CHARLES F. IRONS.

CHARLES A. RUSSELL.

IRONS & RUSSELL,

MANUFACTURERS OF

Emblems, Pins, Charms
and Buttons,

SOLID GOLD AND ROLLED PLATE.

SPECIAL DESIGNS FURNISHED AND MADE TO ORDER.

Factory: 102 Friendship Street,
PROVIDENCE, R. I.

Full Stock Carried in New York Office.

New York Office: 11 Maiden Lane.
RICHARD EVERETT, Mgr.



DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.



WATCH
OUR
ADS.

The Merrill Bros. Co., SILVERSMITHS.

OFFICE: 31 E. 17th St., NEW YORK.
Factory: Oliver & McWhorter Sts., Newark, N. J.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

ple here is greatly appreciated, and I trust that at some future time we will be able to better express our appreciation than by words. Again thanking you and wishing the fraternity and also your Association all success, believe me,

Yours sincerely,

JOHN SILBER.

JACKSONVILLE, Fla., May 29, 1901.

C. G. ALFORD,
President, Jewelers' Association and Board
of Trade, New York, N. Y.

DEAR SIR:—I herewith acknowledge that I have been benefited with some of the money which your noble Association has forwarded to our Hon. Mayor Bowden. Having lost all my tools and materials, and without any insurance on them, the money I received came very handy.

Thanking you very kindly, I am,

Very respectfully yours,

M. MEYERSON.

JACKSONVILLE, Fla., May 28, 1901.

C. G. ALFORD,
President, Jewelers' Association and Board
of Trade, New York, N. Y.

DEAR SIR:—I have just received a check from the mayor of Jacksonville for \$50, out of the fund sent here by your Association for the relief of the fire sufferers. I was located at 114 Main St., and my loss was \$2,500, including household goods, jewelry, etc. Insurance collected, \$456.15. I write this at the request of our mayor and to tender my heartfelt thanks for the assistance I received from your Association.

Very respectfully,

M. H. TUCKER.

JACKSONVILLE, Fla., June 2, 1901.

C. G. ALFORD,
President, Jewelers' Association and Board
of Trade, New York, N. Y.

DEAR SIR:—A few days ago, Mayor J. E. T. Bowden sent for me and gave me a check for \$25 out of the amount your Board of Trade so kindly sent for our relief.

As I lost everything I had but my lathe, and had no insurance, you can easily understand how much good the above amount will do me.

With thanks to you and Mayor Bowden, I am, with best wishes,

Most respectfully yours,

D. S. PORTER.

JACKSONVILLE, Fla., June 2, 1901.

C. G. ALFORD,
President, Jewelers' Association and Board
of Trade, New York, N. Y.

DEAR SIR:—Allow me to thank you and the other gentlemen of the Jewelers' Association and Board of Trade for the donation of \$50, which I have recently received through Mayor Bowden, of this city, being a portion of the amount donated by your honorable Board for the sufferers by the terrible fire here on May 3. To say that it is highly appreciated and thankfully received does not half express my feelings, and words cannot express my thanks for the timely gift.

It came to me as a ray of light through a cloud of gloom. I am a watchmaker and jeweler in the employ of Mr. J. Oskey, am nearly 50 years of age and have a wife and four children dependent upon my salary for support. I have been in the employ of different houses here in Jacksonville for the past 20 years, and through sickness and adversity, by dint of hard work and close living, I had furnished a home. Although I did not own the house, as a result of the awful fire I found myself destitute of all property, myself and family escaping from the house without even a change of clothes, and the receipt of the check for \$50 lifted a great weight off my mind, as it provided a way for me to put clothes on our backs, and through you I wish to extend to the noble gentlemen com-

prising your Association my sincere thanks for their timely and thoughtful assistance.

I will not try to describe the terrible conflagration, as that would be impossible, as it beggars description and the papers all over the country have given better accounts of it than I could possibly write.

Trusting God will bless and prosper all the noble and generous ones who have so freely given of their substance for the relief of the stricken ones here, and again thanking you one and all for what you have done for me in this time of trouble and distress, I am,

Very thankfully yours,

W. G. PARSONS.

D. A. COOKE COMPLAINS.

JACKSONVILLE, Fla., June 12.—D. A. Cooke, jeweler of this city, appeared before the board of the Jacksonville Relief Association and made complaint that he had received nothing from the funds sent here by The Jewelers' Association and Board of Trade, of New York. He contended that Mayor Bowden had distributed \$500 of these funds and had neglected to give him any of it. Mr. Cooke made a statement regarding his financial condition and his losses by the fire. He claimed that he had saved only about \$370 worth of goods and had lost all of his tools and had no money with which to purchase others. Mr. Cooke was inclined to criticize Mayor Bowden. Mayor Bowden replied to Mr. Cooke and among other things said:

"A few days after the fire I received a donation of \$1,520 from The Jewelers' Association, of New York, with the request that I disburse it as I deemed best. I secured the consent of the Executive Committee of the Relief Association to disburse this fund as requested by the donors. I had in my mind two cases whom I thought were great sufferers among the jewelers, and these were L. I. Stephens and Mr. Cooke. I sent for Mr. Cooke and closely questioned him concerning his losses. Mr. Cooke told me that he saved \$800 worth of goods and secured \$200 in insurance. I also found that Mr. Cooke had made an assignment a few days before the fire and had secured another \$1,000 on an exemption. I am a personal friend of Mr. Cooke and no one would befriend him quicker than myself, but under the circumstances I did not believe him entitled to one cent of that fund. I felt that he was no object of charity after I heard his own statement."

Mr. Cooke then explained that he neglected to tell Mr. Bowden of the liabilities that he had paid, and the matter was again referred to the Mayor for further action.

Carl Olson, watchmaker, Tyler, Minn., has removed to Chicago, Ill.

Haupt Bros., Peabody, Kan., have given a chattel mortgage on a safe for \$350.

H. J. Vincelette, Vernal, Utah, is reported to have decided to discontinue his jewelry business.

Charles R. W. St. Clair, Glasgow, Mont., has filed a petition in bankruptcy. His liabilities are \$2,430 and his exemptions are \$370.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

News Gleanings.

Jewett & Co. have opened a store in Houlton, Me.

Strong City, Kan., wants a jeweler and watch repairer.

Woodson & Sycoc, Clarence, Mo., have dissolved partnership.

G. H. Follett & Co. have opened their new store at Jeffersonville, O.

Willard E. Morse, Danvers, Mass., is located in newly fitted up quarters.

F. J. Thomas, Cairo, Ill., was recently robbed of 20 watches and 40 rings.

O. S. Olson, Estherville, Ia., died on June 6, of consumption, after a lingering illness.

Danville, Pa., jewelers will close their stores at 6 o'clock P.M., from July 1 to Sept. 15.

Herman S. Hewitt & Co., Brockton, Mass., are having their store renovated and improved.

M. C. Gregow, recently with H. W. Wyman, Colorado Springs, Col., has opened a store in Manitou, Col.

Muncie, Ind., jewelers will close their stores at 6 o'clock P.M. every evening during the Summer, except Saturday and Monday.

Frank F. Knittel, formerly with C. C. Shaver, Utica, N. Y., and J. H. Parker have opened a repair, plating and polishing shop in Utica.

The Manhattan Silver Plate Co., Lyons, N. Y., report business done, so far this year, as a third larger than during the corresponding months of last year.

W. J. Powell, Henderson, N. C., lost, June 6, 25 watches and some jewelry by burglars, who were arrested and were found to be escaped convicts from a penitentiary.

In less than half an hour two thieves stole a diamond ring from L. B. Moore's

store, Denison, Tex., were arrested and placed in jail. They entered the store, looked at rings, and while one engaged the clerk's attention the other took the ring from a handy tray. It was recovered.

Garretson Bros., Russellville, Ky., dissolved, June 1. T. W. Garretson purchased the interests of T. S. Garretson and will continue the business and has assumed the liabilities.

M. S. Neiman, McKeesport, Pa., will shortly install in his store a new set of fine fixtures, for which he has just placed an order with the Cleveland Store Fixture Co., Cleveland, O.

John F. McKay, who conducted a law office at Rockland, Mass., has launched the Derry, N. H., *Independent*, a weekly newspaper. Mr. McKay was engaged in the jewelry business there until recently.

J. F. Conners, of the Pinkerton Detective Agency, New York, has been in Maine, investigating recent robberies, including that of H. F. Burgess, Fairfield, Me., on behalf of The Jewelers' Security Alliance.

The store of E. M. Stewart, jeweler and bicycle dealer, Montpelier, Idaho, was broken into and about \$250 worth of jewelry and other valuables was taken, June 4. Among the stolen articles was a valuable collection of old and foreign coins.

It is said that the New Rockford Watch Co., Rockford, Ill., may make a leader of the "Troller" model, designed by the former superintendent of the factory. The movement is high grade and is designed to sell at about \$50 retail. One of the watches has been examined by experts, who have given very favorable opinions.

George S. Tallmadge and Edwin S. Dalton have formed a co-partnership under the firm name of Tallmadge & Dalton and have opened a store at Auburn, N. Y. For 15 years Mr. Tallmadge was in the employ of Charles A. Bannister, Auburn. Mr. Dalton was also formerly employed by Mr. Bannis-



UPHELD

BY ITS

RECORD.

Very cheap 14-k. cases having come on the market to take the place of the low-gold article, by the advice and for the benefit of our patrons we have taken advantage of the dull season to make a quantity of them. Our price, a little cheaper than the cheap maker's. 0 and 6 sizes are now ready.

In contrast, we are finishing a large variety of jewel cases with rose appliqué work, which will shortly be put on the market.

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

We Don't Import We Manufacture

**The Jos. W. Alber
High-Grade
ENAMELS AND
PRECIOUS
STONES.**

**Equal to Finest
High-Grade Im-
portations.**


Why?

**To Save Duty. 
To Save Freight.**

**Highest Award, Columbian
Exposition, 1893.**

Stevens Mfg. Co.

**29 Broadway,
N. Y.**




WHO FORGOT TO WIND THE CLOCK?

WINDS ITSELF
and
STRIKES TOO
The

NATIONAL SELF-WINDING CLOCK
BRISTOL CONN. U.S.A.
THE CLOCK THAT WINDS ITSELF

**Progressive people put
the CLOCK KEY in with
the HOUR GLASS and
SUN DIAL.**



Particulars and Booklet sent on
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National Self-Winding Clock Co.
Manufacturers of
Self-Winding and
Synchronizing **CLOCKS**
Address Dept. 2. BRISTOL, CONN.

ter and recently he has been engaged in the same business in Rochester, N. Y.

George Hoff is now located at Raton, N. M.

Fred Simon, Collinsville, Ill., will move his store, July 1.

William McCormick, Harveyville, Kan., has sold out to F. Chaddock.

O. F. Loyer, St. Joseph, Mo., has recently opened a store in Cedar Falls, Ia.

J. M. Trestler will conduct a jewelry store in Colorado Springs, Col.

D. W. Currier, Hawarden, Ia., intends to establish a store at Avon, Minn.

C. F. Bass, formerly of Mexico, Mo., has gone into business at Huntsville, Mo.

N. S. Hansen, Minden, Neb., lost a dozen watches by burglars, June 9.

T. Bronvold, Hartland, Minn., has changed the location of his jewelry store.

Wayne Young, Caldwell, O., has changed the location of his jewelry store.

C. A. Stevens, Nickerson, Kan., lost \$800 worth of goods in the recent robbery of his store.

P. T. Shirkley & Son, Salida, Col., will move to a new store as soon as it is ready.

A. E. Henry, Rockford, Ill., has rented an additional store, but may not use it in his business.

P. A. Styve, Albert Lea, Minn., has gone to Ellendale, Minn., and engaged in the jewelry business.

L. B. Moore, Sac City, Ia., has taken in a partner and the firm name now is Moore & Fleming.

H. M. Parsons, North Adams, Mass., has the contract for the silver ware for a new hotel in that town.

Reid & Orr Co., manufacturing and retail jewelers, Rochester, Minn., have opened a branch store at Elgin, Minn.

Halper & Stamm, Galesburg, Ill., will add a clothing department to their pawn-broking and jewelry business.

Henry Anderson, Grantsburg, Wis., has bought the stock of the Palace Jewelry Co., Red Lake Falls, Minn.

C. M. Crank, Woodward, Ia., lost \$200 by fire damage to his store and stock, June 12. There was no insurance.

H. F. Carstensen, Dewitt, Ia., is taking a three months' course of instruction in watchmaking and repairing, at Elgin, Ill.

During a tornado in Adrian, Minn., June 11, the glass front of L. P. Roerig's jewelry store was blown in and his stock damaged.

W. L. Coppennoll, Cottage Grove, Ore., who sold out, is now with a United States geological surveying party in northeast-ern Oregon.

F. P. Shy has removed from Lamoni, Ia., to Bloomington, Neb., and established himself in the watchmaking and jewelry trade.

T. W. Swarengen, jeweler, Topeka, Kan., led Marshall's band, of that place, in the Mystic Shriners' parades, at Kansas City, Mo., last week.

Amos Plank, Hutchinson, Kan., has lately added some new wall cases and fixtures. He now has, perhaps, the handsomest store in Kansas, west of Topeka.

J. B. Ash, wholesale jeweler, Rockford, Ill., is distributing some handsome advertisements in the way of a black and white picture of a lady playing a harp.


Roberts & Stauffacher, Erie, Kan., having decided to go out of the jewelry and notion business which they have been conducting, have sold their entire stock and good will to W. P. McDowell.

Frederick E. Longwell died at his home in Elkland, Pa., May 31, aged 28 years, after an illness lasting several months. He had learned the machinists' trade, but four years ago he engaged in the jewelry business.

A. M. Darling recently removed from St. Paul, Minn., to Osceola, Neb., to open up a general store. When his boxes arrived he found that all the goods had been stolen and the space filled with mattresses. Considerable jewelry was included in it.

A man named Ende, supposed to be an American, who is accused of robbing jewelers of 50,000 marks, was arrested in Berlin, Germany, June 13, on entering the place occupied by an alleged receiver of stolen goods. Ende stabbed the policeman who took him into custody.

QUALITY IN EVERY WAY THE BEST



DEWITT SOLVAY LAFRANCE ROSE

M.S. BENEDICT MFG CO.
FACTORY EAST SYRACUSE, N.Y.
109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.
SILVER PLATED WARE.

JEWELERS FIXTURES
DESIGNERS AND MANUFACTURERS
THE CLEVELAND STORE FIXTURE CO.
CLEVELAND, O.
SEND FOR DESIGNS AND ESTIMATES.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Henry Frank representing W. M. Ryder, 94 Point St., Providence, R. I., is on his way west. He left Buffalo, N. Y., June 13, for Chicago, to be there a week.

Clarence D. Stuart, representing Heeren Bros. & Co., Pittsburgh, Pa., is out on a trip through Ohio.

I. T. Pearce, traveler for the Edwards & Sloane jewelry Co., Kansas City, Mo., is in the city. He leaves soon for Wichita, Kan., where he will spend his vacation. Fred. Nyman and D. P. Ingraham, both travelers for the Norton-Paulson Jewelry Co., Kansas City, were in the city last week.

Among the traveling salesmen who were in Denver, Col., last week, were: Both members of Jacobson Bros.; Mr. Cobb, Daggett & Clap Co.; Mr. Limbach, Theodore W. Foster & Bro. Co.; Mr. Fay, R. F. Simmons Co.; Mr. Carpenter, Fuller, Carpenter & Co.; and W. A. Bigelow, Sturtevant, Whiting & Bigelow.

The Indianapolis, Ind., trade were visited, last week, by the following travelers: N. F. Swift, for G. K. Webster; D. Skutch, New Haven Clock Co.; Max Kling, M. H. Kling & Co.; G. A. Jewett, Hamilton & Hamilton, Jr.; Mr. Platt, Theodore W. Foster & Bro. Co.; and representatives of the Crescent Watch Case Co., A. Holzinger, Randall & Ackerman and Frederick H. Hill & Co.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: George E. Heidet, C. F. Rumpp & Sons, Philadelphia, Pa.; George A. Brown, A. I. Hall & Son, San Francisco, Cal.; Sydney Weinshenck, representing Alphonse Judis, San Francisco, Cal.; J. Leudan, A. Eisenberg & Co., San Francisco, Cal.; Burr

W. Freer, of Heacock & Freer, San Francisco, Cal.

Among the traveling men in Minneapolis and St. Paul, Minn., the past week, were: Thomas Rogers, Riker Bros.; Mr. Franklin, L. Tannenbaum & Co.; Mr. McAllister, Irons & Russell; Mr. Mann, Herman & Co.; Mr. Remington, Waite, Mathewson & Co.; Mr. Wightman, H. D. Merritt & Co.; Mr. Cook, Fontneau & Cook; Mr. Jewett, Hamilton & Hamilton, Jr.; George Schaefer, Regnell, Bigney & Co.; F. R. Sberidan, Horton, Angell Co.; Mr. Rodenberg, S. & B. Lederer Co.; Mr. Joseph, for O. M. Draper; Mr. Mumford, Waite, Thresber Co.; Mr. Fay, R. F. Simmons Co.

The following travelers for eastern houses are either in San Francisco, Cal., or due to arrive there within the next few days: George Goldberg, W. & S. Blackinton; F. H. Carpenter, Fuller, Carpenter & Co.; Mr. Wilkins, Ostby & Barton Co.; S. Caro, Attleboro Mfg. Co. and other firms; C. H. Higbee, H. F. Barrows & Co.; H. L. Richards, George H. Cahoone & Co.; Mr. Simes, S. O. Bigney & Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; J. W. Smith, Horton, Angell Co.; and M. W. Potter, J. M. Fisher & Co.

The traveling representatives who called on the Kansas City, Mo., trade, last week, were: M. H. Shiman, Potter & Buffinton; I. W. Friedman; William B. Durgin, William B. Durgin Co.; Jerome C. Cook, Champenois & Co.; F. D. Newberger, R. Blackinton & Co.; C. G. Perry, Ripley-Howland Mfg. Co.; W. C. Barry, Larter, Elcox & Co.; W. S. Sparrow, Stern Bros. & Co.; representative of Rich & Allen Co. The representative of George E. Newcomb & Co. will call in the near future with a "realistic line" of calendars, posters, tally, guest and dinner cards, in original designs.

Traveling salesmen visiting Boston, Mass., last week, included: C. F. Duffy, Enos Richardson & Co.; W. Jones, Jones & Woodland; Mr. Ballou, R. Blackinton & Co.; E. I. Franklin, E. I. Franklin & Co.; James Cheney, Alfred H. Smith & Co.; J. E. Simonson, Ludwig Nissen & Co.; Mr. Copeland, Martin, Copeland & Co.; Mr. Keller, The Keller Mfg. Co.; William Kass, A. J. Hedges & Co.; George W. Read, William B. Kerr & Co.; S. B. Beach, The Silver City Plate Co.; Mr. Pettigill, The Derby Silver Co.; J. Arthur Cope, The International Silver Co.; Charles Isabel, Arstein Bros. & Co.; Mr. Orcutt, Chester Billings & Son; E. R. Snow, The Keystone Watch Case Co.

Travelers in Pittsburgh, Pa., last week, were: J. Fred. Crane, Mandeville, Carrow & Crane; Laurence H. Smith, Bippart, Griscom & Osborn; H. P. Kent, F. W. Weaver & Co.; Mr. Sinnock, Ehrlich & Sinnock; H. A. Scofield, Scofield, Melcher & Scofield; William Bosselman, T. Quayle & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Mr. Cook, Fontneau & Cook; Mr. Williams, Arnold & Steere; Fred. Clarkson, Albert Lorsch & Co.; D. N. Jacoby, Providence Stock Co.; Charles Ben-

nett, Jacob Bennett & Son; M. Baum, Rothschild Bros.; W. F. Maintien, Maintien Bros. & Elliot; F. D. Newburger, R. Blackinton & Co.; T. E. Goode, Philadelphia Watch Case Co.; A. H. Oakley, Tbornton Bros. and Walter E. Hayward; J. A. Granbery, J. A. & S. W. Granbery; F. R. Sheridan, The Horton, Angell Co.; William W. Middlebrook, B. A. Ballou & Co.; Edgar Huhn, Fera & Kadison; E. F. Skinner, Henry Ginnel & Co.; Herbert W. Van Houten, for C. Sydney Smith; A. J. Sherrard, Enos Richardson & Co.; Fred. J. Foster, Unger Bros.; J. F. Dean, Reed & Barton; Abel King, I. Emrich & Co.; H. C. Barnum, Sbafer & Douglas; Mr. Parker, Osmun-Parker Mfg. Co.; J. D. Bonnell, Brooks, Bonnell & Co.; C. F. Brinck, The Crescent Watch Case Co.; Robert Hamilton, Hamilton & Hamilton, Jr.; William Wightman, H. D. Merritt & Co.

Alabama.

TRADE CONDITIONS.

Things in Birmingham are in a waiting condition in business circles, merchant and patron waiting for the settlement of the wage contracts with the unions for another year. However, the business of the jewelers has been good. One of them stated that his sales for May were entirely satisfactory.

J. J. Langdon has a jewelry store at Reform. He carries a stock and has a repair bench.

The E. O. Zadek Jewelry Co., Mobile, have added a department of printing and engraving under a competent man.

Ed. Dilworth has closed his jewelry store at Carbon Hill and has gone with his brother, T. B. Dilworth, at Jasper.

In a 6 o'clock closing movement among the merchants at Columbus, Miss., Buder Bros. and Mrs. A. M. Jobe, jewelers, have a part.

R. L. Shehorn, jeweler, Scottsboro, turned detective and captured a couple of men wanted in Chattanooga. They offered a handsome gold watch for repairs.

M. F. Doering, jeweler, Anniston, has received a cable announcing the arrival of his sister, Miss H. Doering, at Bremen. Miss Doering will spend the Summer in Germany.

BECAUSE WE ARE

the **largest manufacturers** of **Jewel Settings, Metal Ornaments** and **Jewelry Components** in the world does not signify that we disdain small orders; in fact, it was our respect for the small orders that helped to put us where we are to-day. In our mail this week was a letter which read like this: "Off you make der brices as dey should be, ve vill use sometimes a gross."

NOW FOR NEXT SEASON.

Everybody says that it will be the largest ever known in the **Silver Mounted Ebony line**, and what everybody says must be true. It certainly looks like it with us, as our business in **Sterling Silver Shields, Scrolls, Escutcheons** and small decorative designs is greatly in excess of a year ago. This, though, is our reward for increasing our line. Samples for the asking.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Our new Catalog "for manufacturers only," containing over 2,300 numbers, will be ready soon. SEND IN YOUR NAME.



VOL. XLII.

NEW YORK, WEDNESDAY, JUNE 19, 1901.

No. 20.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

S. M. Thomas, Tabor, Ia., is in town, taking a course of optics.

T. F. McCoy, Seneca, Ill., was here, last week, with his little boy, to brush up stock.

Rudolph Beygeh has returned from his western trip and will be in town till early in August.

Charles Adams, of Lapp & Flershem, has been called to Los Angeles, Cal., by the serious illness of his wife.

George Gobet, for a long time watchmaker for Otto Young & Co., has been elected Alderman for Blue Island.

Stern Bros. & Co. have enlarged their battery of safes on account of increases in the sample lines at the Chicago office.

Mr. Reichenberg, of the Reichenberg-Smith Co., Omaha, Neb., was in the city, Friday, expecting to spend several days here.

J. L. Teeters, jobber, Lincoln, Neb., was in Chicago, last week, not so much to buy goods, as for rest and recreation from daily routine.

Mr. Ellbogen, of Stein & Ellbogen Co., sailed, last week, for Europe, where he will make his headquarters at the diamond houses of Amsterdam and London.

Francis B. Falkner, from the Philadelphia factory of the Keystone Watch Case Co., was a visitor in the city, last week, calling on numerous business friends in a social way.

Howard Rowbotham, of C. P. Goldsmith & Co., was a caller, last week, on the jobbing trade, with his new ideas in carved rings, as well as a complete general line of that factory's products.

S. B. Turner, Cassopolis, Mich., who buys in moderate quantities, but is frequently in this market, claims that this method keeps his stock new and bright and in the best of condition.

Charles S. Hannan, of the diamond department at Spaulding & Co., who is assisting at the Paris house of the company during the Summer, reports a great many American buyers in the French metropolis this season.

J. B. Barnes, formerly of Castle Rock, Wash., has discontinued business there and will open a new store at Cairo, Ill. Mr. Barnes spent most of the week among the jobbing houses here, making selections for his new store.

C. D. Peacock, 199 State St., had four

inches of water in his store basement, recently, owing to a heavy rain and the inability of the sewer to care for the sudden accumulation of water in the streets. Quick work saved all perishable property.

W. H. Smith has taken charge of the Chicago salesrooms of M. S. Benedict Mfg. Co., succeeding J. B. Renker, who will look after the city trade. Mr. Smith comes from Syracuse, N. Y., and was associated for 11 years with the Syracuse Hardware and Iron Co. and their predecessors, Bradford Kennedy Sons & McGuire.

A. L. Sercomb has returned from a two weeks' visit at the International Silver Co.'s factories in the east. He says things are in the best shape they have ever been since the organization of the company and that business shows a 25 per cent. increase. Mr. Sercomb regards the prospects for the future as very bright.

The Palmer house colony of representatives of eastern factories has thinned out considerably, and many of those now here are preparing to seek new fields. For the last two weeks the third, fourth and fifth floors of that hostelry have borne a close resemblance to a mammoth five story jewelry department store.

Among buyers here last week, not elsewhere mentioned, were: O. K. Glimme, Oregon, Ill.; Ullrich Bros., Evanston, Ill.; G. F. Schermund, Greenville, O.; Mr. Ingalls, Sr., Waukegan, Ill.; George F. Beach, Valparaiso, Ind.; W. R. Smith, Geneva, Ill.; J. R. Davery and L. H. Bauer, Elgin, Ill.; H. H. Hicks, Mokena, Ill., and E. B. Sherman, Gray's Lake, Ill.

Will S. Manheimer left, Thursday, for Cincinnati, Cleveland, Pittsburgh, Baltimore and New York for a four weeks' business trip to introduce the new thin model watch, the "Reliance," just being placed on the market by L. Manheimer, Columbus Memorial building. The "Reliance" is a 16 size, nickel, seven-jeweled guaranteed movement at a popular price.

President Loftis, of the Loftis Mfg. Co. and the American Watch and Jewelry Co., was injured, Wednesday night, at the Athletic club. Accompanied by Manager Thompson, he was running along the edge of the swimming tank, when he slipped and fell, his foot crashing through a mirror. He was taken to the Auditorium Annex, where the cuts were attended to, and later was removed to Mercy hospital. While the cuts were severe, his condition is not dangerous.

Charles J. Jacobs, Chicago manager for Homan Silver Plate Co., left, Saturday night, for a trip north and west, taking in Minneapolis, St. Paul, Omaha and Kansas

City. He had just returned from an extended eastern trip, including a little stop-over at Buffalo to view the Pan-American.

Fred. A. Marean, Belvidere, Ill., who was among the past week's callers on the trade, says things got a little quiet at Belvidere, so he just dropped into Chicago to pick up some novelties with which to stir up new business.

Otto Young & Co. have leased from Samuel A. Crozier, of Pennsylvania, the ground at 149 to 153 State St., for 100 years. The firm's present lease of the same ground is canceled, the new contract bearing the date of May 1, 1901. The total rental of the property is \$1,365,000, and is payable in American gold coin. The lessees agree to erect a modern fireproof structure on the site within 10 years, to cost not less than \$140,000. To insure the performance of the contract Mr. Young gives his personal bond for \$50,000.

Invitations are out for the wedding of Edward Hamilton Bazzett and Hester Dickson Spalding, which will take place, July 2, at St. Chrysostom's Episcopal church, the Rev. Mr. Snively officiating. Mr. Bazzett has been associated with his father in the business of M. Bazzett & Co. for some years and is one of the bright young men in the jewelry trade, in which he has "grown up" since childhood. He has charge of the buying and catalogue work of the house. Miss Spalding is a charming North Side girl, a granddaughter of Voltaire Spalding, a widely known Episcopalian minister, and daughter of the late O. L. Spalding, of this city.

Charles F. Greene, manager of the Paris house of Spaulding & Co., gave a dinner on Thursday, May 23, at the "Cercle Artistique et Littéraire," more familiarly known as "Cercle Volney," which is one of the most celebrated of Paris clubs and of which Mr. Greene is one of the few foreign members. The dinner was given to the staff of the Paris house in honor of the appointment of Mr. Greene as "Chevalier de la Légion d'Honneur," and in appreciation of the compliment paid him in the presentation by them, at the time of his decoration, of a beautiful cross of the order in diamonds. There were present: Messrs. Cobb, Lefort, Dardelle, Hart-Smith and Hedlund, of the Paris office, and Mr. Hannan, of the Chicago office, who is spending the Summer in Paris. Although the affair was informal, several speeches were made, all showing the kindly feeling existing between Mr. Greene and his assistants, and prominent among the toasts drunk were those to Mr. Milnor, president, and the Chicago colleagues.

Kansas City.

JEWELERS' PART IN MYSTIC SHRINERS' GATHERING.

The meeting and parade of the Imperial Council of North America, Nobles of the Mystic Shrine, held in this city, last week, gave the jewelers of this part of the country extra opportunities for business and pleasure. Many of them are members of the organization.

Local retailers have sold a great many Shriners' spoons, badges and other souvenirs. The Shriners say this is a real Shrine Town; that the city gave them hot winds to fan them and burning asphalt to walk on. More than one wished that he had brought his camel to help climb the hills. A number of the jewelry stores had their windows decorated very appropriately.

The Underwood Jewelry Co. had a large emblem made in the colors of the Shriners. The center of the design was an Arab's head with a gold chain around it. The claws and other parts of the design were formed of goods in red and white, held in place by numerous spoons and badges. The window was filled with badges. J. R. Mercer's windows were handsome as usual and displayed a fine line of goods. He had, besides trophies, spoons, etc., a bronze figure dressed in Oriental costume. Cady & Olmstead had a large badge about three feet high and suitable souvenirs in one of their windows. The back of one of the windows of the Jaccard Jewelry Co. was formed by a painting of the desert, with camels and donkeys and Shriners in different attitudes. The windows were filled with silver.

J. R. Mercer has had two large pins made, which he intends to present to temples of the Mystic Shrine, one to be east of Kansas City and the other west. The pins are to be drawn by number by

either a lady or gentleman, but both must go to a temple and not as individuals. They are to be the permanent property of the winner. The design will be about 16 inches high. The crescent will be formed of polished steer's horns. The balance will be in solid bronze, except the handle of the cimeter, which will be made of ivory.

The Jaccard Jewelry Co. furnished the handsome invitations for the Shriners' ball, which was held in Convention hall, June 12, by Ararat Temple, Kansas City, in honor of the Imperial Council. R. G. Gilbert, of the Jaccard Jewelry Co., was a member of the reception committee.

Ed. Massa, of Bauman-Massa Jewelry Co., and F. W. Drosten, St. Louis, Mo.; Martin Hacker, formerly of Kansas City but now in the manufacturing jewelry business at St. Louis, were in town to attend the meeting of the Shriners.

Henry B. Carswell has been very busy arranging the music for the Shriners' parades and drills. He led the Assyrian band at the drill in Convention hall, June 11. The band was attired in Oriental costumes and played on tom-toms.

Walter Starcke, a Mystic Shriner of Junction City, Mo., attended the convention.

Recent arrivals in Kansas City were: Otto Burklund, Osawatimie, Kan.; T. W. Bleach, Kearney, Mo.; J. L. Nichols, Toronto, Mo.; F. W. Sellers, Wellington, Kan.; O. D. Shide, Manhattan, Kan.; E.

FRANK KLEIN.

JOHN B. JANSSENS.

PITTSBURGH DIAMOND CUTTING CO.,

237 Fifth Avenue, Pittsburgh, Pa.

EXPERT DIAMOND CUTTERS

REFERENCE, DIAMOND NATIONAL BANK.

TO THE TRADE.**BAROQUE PEARLS.**

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,**MASONIC TEMPLE, CHICAGO.****Catseyes.****Almandines.**

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in
the line of

Photo Jewelry and Buttons

It quotes lowest wholesale
prices.

WE MANUFACTURE EVERYTHING
we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show
you how to **increase your income.**

**Photo Jewelry has come to stay. If you
want to be in it, you must carry it.**

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

S. C. CITROEN & CO.,**Diamond Cutters and Polishers for the Trade.**

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

E. Foreman, Greenleaf, Kan.; Mr. Pollock, Oklahoma, O. T.; J. S. Reed, Milan, Mo.; C. H. Bard, Sedalia, Mo.; Theodore Burkhardt, Trenton, Mo.; H. K. Lindsey, Sterling, Kan.; W. H. Meyer, Lawson, Mo.; H. F. Applebaugh, Solomon, Kan.; A. Gluck, Osage, Kan.; A. J. Caruth, Herington, Kan.; George E. McCoy, Polo, Mo.; H. P. Hobbs, Des Moines, Ia.; Marve Truby, Independence, Kan.; S. T. Gilbert, Colony, Kan.; W. W. Whiteside, Liberty, Mo.; M. F. Kohler, Parsons, Kan.; William Wright, Elk City, Kan.; F. M. Dillon, Bonner Springs, Kan.; H. M. Floyd, Tonkawa, O. T.; J. L. Betz, Maitland, Mo.; F. M. Newton, Missouri City, Mo.; Fred Essig, Plattsburg, Mo.

S. T. Gilbert, Colony, Kan., stopped over in Kansas City on his way to Buffalo. He was accompanied by his family.

Cleveland.

Alex Laubscher, watchmaker with Henry Welf Co., is suffering from an attack of rheumatism.

Mrs. Endress, wife of William Endress, watchmaker, 1032 Woodland Ave., died, last week, of consumption.

Charles F. Gilbert, formerly of 1231 Euclid Ave., has removed his jewelry store to the corner of Doan and St. Cloud Sts., Glenville.

Charles Cernick, watchman for the Dueber Watch Case Mfg. Co., Canton, fell 30 feet down an elevator shaft, Thursday, and died Saturday morning.

Burt Ramsay, Colonial Arcade, has bought out the interest of J. M. Chandler and will continue the business under the old name of Burt Ramsay & Co. Mr. Ramsay reports a steady and healthy growth of his business. In fact, all the jewelry stores in the Colonial Arcade report increasing trade.

Denver.

T. J. Lewis and wife are spending a week at Colorado Springs.

Harl S. Kittle, of Boulder; M. G. Sac-rider, of Breckenridge, and Fred Fries-tadter, of Hooper, were in Denver, last week.

E. D. Carter and wife, of Laramie, Wyo., have just returned from a trip to California and are spending a few days in Denver before returning home.

The following jewelers in the wholesale business have agreed to close, Saturday afternoons, during the three Summer

months: The Lewis Jewelers' Supply Co., S. R. Zwetow, Lehman, Hamilton & Co. and Park-Barnhart Co.

Pittsburgh.

Charles C. Wagner has removed from the fifth to the third floor of the Verner building.

John Glenn, with Sol. Cerf & Co., was recently married to a young lady from Cleveland.

Otto Heeren is now in Leipsic, Germany, where he is investing largely in new art goods.

Sol. Moore, a former prominent jeweler of Youngstown, O., has started a store at Robinson, Ill.

P. A. F. Barr, of the W. J. Johnston Co., has recovered from a two weeks' attack of bronchitis.

R. A. Young, who started a new store in Blairsville, Pa., last week, spent several days in Pittsburgh, buying stock.

Mr. Freeman, lately with the Keystone Jewelry Co., has opened a watchmaking and repair shop at 5440 Second Ave.

John Palm, formerly engraver and designer with Tiffany & Co., has started in business in room 708 Bijou building.

William Blatchford, a well known young jeweler, is with Marsh & Brown, Bijou building. Two handsome new safes were put in last week by Marsh & Brown.

A. W. Grant, Huntington, W. Va., and Miss Zella Alderson, of Nicholas county, went to Ironton, O., on June 12, and were quietly married. Mr. Grant is a jeweler of Huntington.

Emanuel Grafner, of Grafner Bros., was married, Monday, June 17, to Miss Jennie Roedelheim, of Philadelphia. His brothers and partners, Albert and Jacob Grafner, attended the wedding.

Emil Geilfuss, of Heeren Bros. & Co., Mrs. Geilfuss and jeweler H. A. Yester, McKeesport, accompanied by his wife and mother, left, on Sunday, for an extended trip to Buffalo and Canada.

E. L. Young, Irwin, Pa., who was closed by the sheriff last week, has filed a petition in bankruptcy. Among the interested Pittsburgh firms are Heeren Bros. & Co., for \$650; A. E. Siviter & Co., for \$150, and Albert Gerwig, for \$118.

W. W. Warrick will formally open his new store at 6107 Penn Ave., East End, this week. J. J. Lobinger, South Side, will assume charge of the clock and jewelry department. O. O. Reams, a former

Wilksburg jeweler, has taken Mr. Warrick's place at Graf & Niemann's.

The Keystone Jewelry Co. have leased the entire building, 318-320 Fifth Ave., formerly occupied by the *Commercial Gazette*, at a rental of \$12,500 per annum.

A. L. and Levi De Roy, pawnbrokers at Smithfield St. and Second Ave., waived a hearing before Alderman Toole, last week, on a charge of receiving stolen goods, made by M. J. Smit, jeweler, Fifth Ave. and Master's Way, who alleges that they refuse to return a diamond left with them, which was stolen from his store.

E. P. Roberts & Sons have decorated the interior of their spacious storerooms superbly in green, gold and maroon. This firm made the gold trowel with which the first granite stone of the new Frick skyscraper was laid last week. Besides furnishing the Bishop Simpson medal, the firm donated a beautiful gold medal in the vocal contest of Beaver College. The engraving department has been kept unusually busy, owing to the numerous commencements.

Visiting jewelers in the city last week were: Mr. Ogusky, of Ogusky & Meyer, Uniontown, Pa.; H. E. Boehne, Elizabeth, Pa.; John Zugschwert, Carnegie, Pa.; Louis Schmidt, Braddock, Pa.; George W. Pipes, Cameron, W. Va.; J. W. McKean, Charleroi, Pa.; William Hunt, Uniontown, Pa.; F. H. Kuhns, Sharpsburg, Pa.; L. C. Roessler, Cumberland, Md.; Leroy Swan, New Castle, Pa.; John Langnecker, New Brighton, Pa.; T. J. Jacobs, Summerfield, Pa.; Mrs. E. C. Ruple, Lisbon, O.; Robert W. Brady, Washington, Pa.; E. F. Preiss, Homestead, Pa.; C. A. Loughman, McKee's Rocks, Pa.; P. C. Yester, McKeesport, Pa.

Indianapolis.

William Hirsh has removed from Union City to Winchester, Ind.

Leo Lando, optician, has returned from a business trip to New York.

C. C. Faris, Marion, Ind., is making extensive improvements in his store room.

A successful fishing party, last week, included E. C. Miller, John T. Gardner and Joseph E. Reagan.

Cooper & Co., who recently bought out George G. Dyer, have remodeled and refitted both salesroom and workshop into very attractive and convenient rooms. They will shortly add a retail stock.

Among the buyers in the city, last week, were Frank C. Sheldon, Shelbyville, Ind.; B. A. Carpenter, with Allen & Co., Hagerstown, Ind.; J. Sherry Jones, Clayton, Ind.; J. A. Meissen, Cicero, Ind.; S. L. Skinner, Elwood, Ind.

The Moorhead Jewelry Co. are another new Indianapolis company. Their capital is \$5,000 and the directors and officers are: President and manager, Thomas W. Moorhead; secretary and treasurer, Robert L. Moorhead and A. G. Moorhead.

James K. Gore has bought an interest in the jewelry business of F. L. Bryant, 357 Massachusetts Ave. The firm of Bryant & Gore expect to remove down town and put in a larger stock. Mr. Gore was Adjutant-General of the Indiana National Guard under the late Governor James Mount.

Georgian

STERLING
SILVER.

In Complete
Table Service—



COFFEE SPOON.

French Gray
Finish.

TOWLE

MANUFACTURING CO.,

CHICAGO.

NEWBURYPORT, MASS.



Cincinnati.

Casper H. Kenkel, 13th and Main Sts., secured the Hellebush clock and is setting it up in front of his store.

M. Jacobs, of L. Gutmann & Sons, has returned from French Lick Springs, where he had been a couple of weeks.

The John Holland Gold Pen Co. have applied for three new patents, including two for fountain pens, which they hope to soon place on the market.

D. J. Gutmann has returned from the east, where he went to buy goods and also on business pertaining to the Mexican copper mines in which he is interested.

George A. Pfaffle, Greenville, Tex., arrived in Cincinnati, last week, en route to New York to buy goods. He is visiting his brother, E. C. Pfaffle, of L. Gutmann & Sons.

Judging from the way jewelers' nines are being formed this season, baseball promises to be very lively this Summer. The team of the Jewelers' Co. are the latest to organize and are ready for a challenge.

Louis Hummel, jeweler, and Harry Emrie and Leo H. Beckman, with Oskamp, Nolting & Co., are among the incorporators of the Rich Hill Mining Co., with \$50,000 capital stock.

The assignment of Lucian and Alphonse Hellebush was raised in the Insolvency Court, last week, all claims having been settled. Both failed for \$40,000. The Union Savings Bank and Trust Co. were the assignees.

Joseph Noterman, Sr., and family sailed, last week, for Europe on the *Friesland*, and will be gone several months, visiting relatives in Germany and France. He has planned a delightful trip and will revisit the old scenes he was accustomed to in his younger days.

The Arcade has been improved and beautified by electric fans and huge hanging baskets of flowers and vines the entire length, much to the gratification of the merchant tenants and to the admiration and comfort of visitors. The fans are strung at intervals of 15 feet and create a breeze the entire length of the Arcade.

St. Louis.**TRADE CONDITIONS.**

Business continues quiet among the jewelers. They are all hoping for a turn in trade.

A. Niehaus is celebrating the advent of a daughter in his family.

A. L. Bauman, of the L. Bauman Jewelry Co., after a pleasant sojourn in Italy, Switzerland and Germany, has, for the past four weeks, been in France and Holland. He will be home in July.

The down town jewelers who display large clocks above the sidewalks as signs are much exercised over the recent order of the Mayor, which calls for the removal of street obstructions, among which the police include the clocks. The result of this order was that several jewelry dealers who were notified to remove their "obstacles" drew up and sent to the president of the Board of Public Improvements an ordinance designed to authorize the placing of clocks over the sidewalks. The ordinance was accom-

panied by a petition setting forth that the clocks are a public convenience and not a nuisance. In the proposed ordinance it is stipulated that the clocks shall at all times be kept running, keep current city time, shall be supported on bases of standard metal, not more than 12 inches in diameter, that their dials shall be not more than 5 feet in diameter and that they shall be at least 10 feet above the sidewalk. For any violation of the terms of the ordinance the Street Commissioner may revoke the permit for the maintenance of the clocks.

Columbus, O.

The Hofman Supply Co. had an accident, a few days ago, in their glass depart-

ment, in which several valuable pieces were broken. They are selling off a portion of the goods to make room for more.

A movement was started, a few days ago, to have clocks put in all the cars of the Columbus Street Railway Co., but later it was found that the company could not be forced to do this, as they had just secured a new franchise, which does not contain this condition.

The matter of watch inspection for street railways or electric railways is something new here. It is probable that this will be taken up by all the numerous systems entering the larger towns of the State. The Appleyard syndicate started the ball rolling here by appointing F. R. Cross inspector.

Something Every Jeweler Needs in His Business.

CYCLONE ANTI-OXIDIZER

FOR
Preserving the Color
and Polish of Gold,
Silver, Nickel and
all other
polished metals while
passing through the
fire in act of
soldering.

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning. Anti-Oxidizer out of joint before soldering.

L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.

Every Bottle Guaranteed.
Caveat filed Nov. 17, 1900.

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no borax; no boiling in acid pickle, as the Oxidizer preserves the color.

Price 35c. per bottle.

The fac-simile labels shown above are three-fourths the size of the originals on the packages.

Give the above FLUXES a trial and you will find them everything we claim for them. Order through your material house or from us.

Mail orders solicited for anything in our line.

L. GUTMANN & SONS,
WHOLESALE
DEALERS IN **Diamonds, Watches and Jewelry,**
51 E. 4th STREET & CINCINNATI, OHIO.

CYCLONE STEEL SOLDERING FLUX

FOR
BRAZING STEEL
... AND ...
Nickel-Plated Articles
without Bluing or
Destroying Nickel.

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.

Every Bottle Guaranteed. Price
of Flux and Box of Solder
50 Cents.

Caveat filed Nov. 17, 1900.

With this Flux you can braze malleable iron, brass and steel and leave no enamel crust or lump, as this Flux contains no borax. No use of cleaning or scraping article to be brazed, as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

CYCLONE HARD SOLDERING FLUX

FOR
SOLDERING GOLD,
Silver and Roll-
plate Goods.

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.

PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.

This is what Cyclone Hard Soldering Flux will do:

Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat gold solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

The Latest Patents.

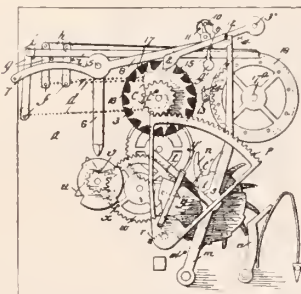
ISSUE OF JUNE 11, 1901.

675,879. MATCH-BOX. FRANK W. CAMPBELL, Chicago, Ill., assignor of one-half to Justus Chancellor, same place. Filed May 29, 1899.



Renewed Oct. 19, 1900. Serial No. 33,607. (No model.)

675,890. CLOCK STRIKING MECHANISM. JACOB GUTEKUNST, Augsburg, Germany. Filed Nov. 19, 1897. Serial No. 659,144. (No model.)



The combination in a clock having an hour and a fractional-hour strike, the hammers, the sliding bars, the operating means, the connections between each of said bars and one of the hammers, the hour and fractional-hour counts and means for independently moving the sliding bars into and out of the path of the operating means.

675,957. LENS-MOUNT FOR RIMLESS EYE-GLASSES OR SPECTACLES. ANSEL LEO, Montreal, Canada. Filed Jan. 26, 1901. Serial No. 44,826. (No model.)



A lens-mount blank stamped in a single piece of sheet metal and comprising a central elongated plate provided with straight parallel side edges, and the wings disposed on opposite sides of the plate and joined to the middle portions thereof, each wing having a convexly-curved inner edge which extends outwardly from the line of juncture between said plate and the wings, whereby the plate may be bent to a longitudinally-curved contour and said curved edges of the wings may be soldered to the plate.

676,277. JEWEL-HOLDER AND FASTENING DEVICE FOR CORD COLLARS. SHERWOOD B. ROBERTSON, Brooklyn, N. Y. Filed Nov. 24, 1900. Serial No. 37,630. (No model.)

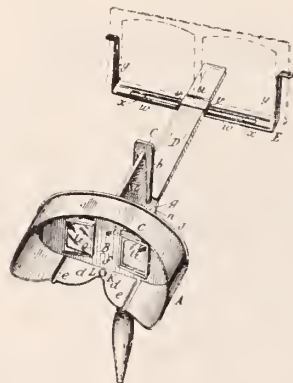
A device of the class described, comprising a plate approximately pentagonal in shape having its central portion concaved longitudinally and provided with longitudinally-extending grooves one at

each side of the center, a rearwardly-extending flange at its upper end, clamping-rings secured to the rear face of the plate between its top and bottom edges for securing a cord collar to the plate in the grooves thereof, and a hook secured

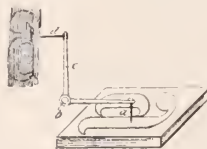


to the lower central portion of the rear face of the plate, the free end of the hook projecting upward and adapted to engage the portion of the collar between the clamping-rings.

675,974. STEREOSCOPE OR SIMILAR DEVICE. HENRY E. RICHMOND, North Bennington, Vt., assignor to The Firm of Underwood & Underwood, N. Y. Filed Dec. 27, 1899. Serial No. 741,727. (No model.)



676,326. PROCESS OF REPRODUCING OBJECTS IN RELIEF OR INTAGLIO. KARL KUTZBACH, Berlin, Germany, assignor, by mesne assignments, of one-half to Adolph Küstermann, same place. Filed July 9, 1900. Serial No. 23,031. (No specimens.)

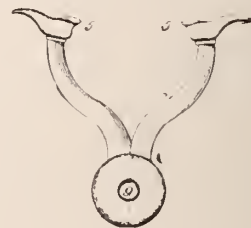


A process for the reproduction of objects in relief or intaglio which consists in throwing a series of lines across the object to be reproduced, photographing the object having the lines so thrown across it, tracing the series of photographed lines and simultaneously cutting away portions of a separate mass corresponding to the lines so traced.

676,346. ELECTRIC-CLOCK SIGNAL. HARRY B. VAUGHAN, Little Rock, Ark. Filed Jan. 31, 1901. Serial No. 45,469. (No model.)

A clock for automatically giving at any desired time, any number of signals at remote points either at the same moment or at different times, comprising a clock-dial with a continuous circular track, and an interrupted circular contact-track, composed of detached plates arranged in radial alignment with the time-spacing of the dial, a clock-hand with connected contacts for these two tracks and a series of socket-contacts radiating from the clock-dial, each radial group being connected electrically to a single plate of the interrupted track, a series of adjustable plug-contacts with cords, and a series of bells or signal instruments connected to each cord, and a battery and circuits.

676,379. EYE-CUPS. FRANK E. YOUNG, Canton, O. Filed Feb. 5, 1900. Serial No. 3,996. (No model.)



As an improved article of manufacture, binocular eye-cups provided with myopic or cornea concaves located in the lower portions of the cups and the cups provided with contact rims or flanges concaved longitudinally and the flanges or rims concaved transversely, tubes connected to the cups proper and said arms connected to the bulb.

DESIGN 34,642. BACK FOR BRUSHES OR SIMILAR ARTICLES. WILLIAM H. SAART,



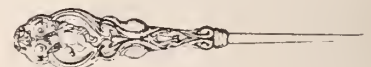
Attleboro, Mass., assignor to the James E. Blake Co., same place. Filed May 21, 1901. Serial No. 61,307. Term of patent 3½ years.

DESIGN 34,643. HANDLE FOR BUTTON HOOKS OR SIMILAR ARTICLES. WILLIAM H. SAART, Attleboro, Mass., assignor to



the James E. Blake Co., same place. Filed May 21, 1901. Serial No. 61,309. Term of patent 3½ years.

DESIGN 34,644. HANDLE FOR BUTTON



HOOKS OR SIMILAR ARTICLES. ALBERT G. SAART, Attleboro, Mass., assignor to



THE WASHBURN MAGIC NUT,

PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminium.
DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York

THE WASHBURN Safety Catch

FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

ESTABLISHED 1859. HERMAN KOHLBUSCH, Sr.,

Manufacturer of
Fine Balances and
Weights
for every purpose where accuracy is required.
Office and Salesroom
194 BROADWAY,
NEW YORK

BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.
Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,
Estab. 1880. 3 Maiden Lane, New York.

C. J. MEYER & CO.,

Watch Case and Jewelry Repairing.

SPECIAL ORDER WORK.

41-43 Maiden Lane, Room 4, New York.

Rings

WM. LOEB & CO.

101 Sabin St.,

Providence, R. I.

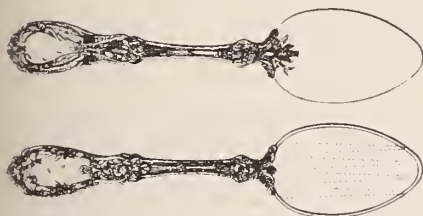
the James E. Blake Co., same place. Filed May 21, 1901. Serial No. 61,310. Term of patent $3\frac{1}{2}$ years.

DESIGN 34,645. BUTTON OR SIMILAR ARTICLE. SAMUEL ANDERSON, Providence, R. I.,



assignor to Williams & Anderson, same place. Filed May 18, 1901. Serial No. 60,949. Term of patent seven years.

DESIGN 34,646. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. FLOR-



ENTIN A. HELLER, Paris, France, assignor to Gorham Mfg. Co., Providence, R. I. Filed May 18, 1901. Serial No. 60,941. Term of patent 14 years.

DESIGN 34,647. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. SID-



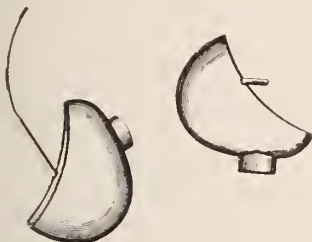
NEY A. KELLER, New York, N. Y., assignor to R. Blackinton & Co., North Attleboro, Mass. Filed May 18, 1901. Serial No. 60,945. Term of patent seven years.

DESIGN 34,648. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. SID-



NEY A. KELLER, New York, N. Y., assignor to R. Blackinton & Co., North Attleboro, Mass. Filed May 18, 1901. Serial No. 60,946. Term of patent seven years.

DESIGN 34,649. LADLE. L'AIMÉE P. J. HER-



RING, Los Gatos, Cal. Filed April 24, 1901. Serial No. 57,350. Term of patent seven years.

DESIGN 34,650. BADGE. PHILIP ZEHNER, JR.,



Colorado Springs, Col., assignor to S. B. Zehner, same place. Filed May 13, 1901.

"TRADE-MARKS"

OF THE JEWELRY AND KINDRED TRADES"

Illustrates Over 2,500 Marks.

Every jewelry should possess a copy. It helps make sales.

PRICE, WITH SUPPLEMENT, \$2.50.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Serial No. 60,123. Term of patent seven years.

DESIGN 34,654. DISH OR SIMILAR ARTICLE. WILLIAM H. SAART, Attleboro, Mass., as-



signor to the James E. Blake Co., same place. Filed May 21, 1901. Serial No. 61,308. Term of patent $3\frac{1}{2}$ years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued June 10, 1884.

299,972. FABRIC FOR JEWELRY. FRANK FONTNEAU, Attleboro, Mass.

300,015. CLOCK-WORK MECHANISM. W. H. ROGERS, Brooklyn, N. Y., assignor to S. E. May, of New York.

300,028. NECKTIE AND COLLAR CLASP. CLINTON STEPHENS, Brooklyn, N. Y.

300,032. CHUCK FOR WATCHMAKER'S LATHES. CAL. THOMAS, Terre Haute, Ind.

300,088. DUST-PROOF CAP FOR WATCHES. CASPER KISTLER, Sterling, Ill.

300,109. DIE FOR FORMING WATCHCASES. THEODORE MUELLER, Philadelphia, Pa., assignor to C. N. Thorpe, same place.

300,135. LOCKED FASTENING FOR WATCH-CHAINS. H. T. SALISBURY, Pawtucket, R. I.

300,139. ELECTRIC CLOCK. SOLOMON SCHISGALL, St. Petersburg, Russia.

300,224. FOUNTAIN-PEN. C. H. COURT, Jersey City, N. J., and A. J. KLETZKER, New York, N. Y.; said Court assignor of one-half his right to said Kletzker.

300,241. ORNAMENTAL CHAIN. FRANK FONTNEAU, Attleboro, Mass.

300,260. FOUNTAIN-PEN. JOHN HOLLAND, Cincinnati, O.

300,286. BRACELET. H. T. SALISBURY, Pawtucket, R. I.

300,300. COMBINED CHAIN-BAR, PENCIL AND TOOTH-PICK. D. F. BRIGGS, Attleboro Falls, Mass., assignor to William Smith & Co., Providence, R. I.

Design issued June 7, 1887, for 14 years.

17,378. CHAIN-LINK. F. A. SHINN, Coolbaugh's, Pa.

Design issued June 12, 1894, for seven years.

23,346. TOOL-HANDLE. EDWARD TODD, JR., New York, N. Y., assignor to Edward Todd & Co., same place.

Designs issued Dec. 7, 1897, for $3\frac{1}{2}$ years.

27,929. BADGE. T. B. STEPHENSON, Bristol, Conn.

27,930. RING. C. F. KNAPP, Brooklyn, N. Y.

27,934. COVER. LOUIS WOJDKOW, Brooklyn, N. Y.

27,935. BREAD OR CAKE TRAY. LOUIS WOJDKOW, Brooklyn, N. Y.

27,937. TEA-HOLDER. LOUIS WOJDKOW, Brooklyn, N. Y.

27,938, 27,939, 27,940 and 27,941. STANDS FOR POTS OR KETTLES. LOUIS WOJDKOW, Brooklyn, N. Y.

27,942 and 27,943. TEA-KETTLES. LOUIS WOJDKOW, Brooklyn, N. Y.

JOHN J. JACKSON CO.,

Manufacturers of

ROLLED STERLING SILVER, SILVER WIRE AND ANODE SILVER FOR SILVERSMITHS,

Rolling and Wire Drawing for the Trade.

91 MECHANIC ST., NEWARK, N. J.

E. H. JACKSON, Pres. & Treas.

Telephone, 7414.

CASTING AND FINISHING

WORK OF

Gold, Silver, Bronze, Etc., for Jewelers and Silversmiths.

Specialty of Casting in Wax Process.

New Art Foundry Co.

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W. HOBOKEN, N. J.

TO JOBBERS.

E. H. PROUDMAN,

36 Maiden Lane,
New York,

HEADQUARTERS
FOR

Velvet Boxes.

CROUCH & FITZGERALD,

Jewelry Trunks
and Cases,
161

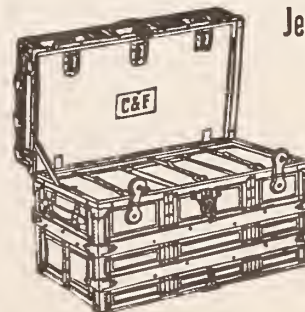
Broadway,

Bet. Cortland and
Liberty Sts.

688 B'way,

723 6th Av.

NEW YORK.



DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.



No. 5. PRIZE ESSAY COMPETITION.

**First Prize, \$20.
Second Prize, \$10.**

These prizes will be given to the writers of essays on the subject

"How to Make the Most of the Holiday Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

**Essays must be in this office by Oct. 1, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.**

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

RELATION OF THE JOBBER TO THE RETAILER.

BY T. H. GREEN, OF THE NEW YORK CREDIT
MEN'S ASSOCIATION.

THE relation of the jobber to the retailer is influenced in two ways: First, through the "Credit Department," which determines the desirability of opening an account, and, second, through the sales department and the salesman, which makes the opening of an account possible. The relations which exist between the customer and the credit man should be of the most friendly and confidential character. The greater the degree of such relations the more helpful the credit man can be to the customer. No doubt every merchant, large or small, knows that his name appears in one or more of the commercial agency reference books,

WEIGHING the relative merits of the essays submitted in Prize Essay Competition No. 3, the subject of which was "How to Foster Spring Trade," the judges met with more than usual difficulty in selecting those essays entitled to the two prizes offered. Taking all the circumstances into consideration the judges find that the essayist whose contribution is signed "W. F. R." kept within the bounds proscribed and reviewed the subject most comprehensively. Perhaps a more elaborate essay, but one that diverged somewhat beyond the limits, was that signed "W. R. C.," but the ideas presented seem so sound that the judges consider the writer

of it entitled to the second prize. Other essays, which almost dispute second place, are those signed "F. L. B.," "S." and "XX.," while that signed "PENN" is a remarkably suggestive composition, but has hardly sufficient bearing upon Spring trade. Therefore, we tabulate the results of the competition as follows:

First Prize:—W. F. Rcxford (W. F. R.), Philadelphia, Pa.

Second Prize:—W. R. Cattle (W. R. C.), Tenaflly, N. J.

Honorable Mention:—Frank Le Bron, Jr. (F. L. B.), Keokuk, Ia.; J. R. Sprague (S.), Newport News, Va.; D. A. McComb (XX.), Lima, O.

which are issued at stated periods, and that a rating is assigned to him based upon his stated or supposed capital, his method of doing business and paying his debts, his character, habits, honesty and ability. All may not know that the jobber and manufacturer of whom he seeks credit, in addition to the reference book, has his complete history, so far as it is possible to obtain it, in the form of special reports issued by the commercial agencies, replies to inquiries from bankers, attorneys, salesmen, neighbors, enemies as well as friends, and trade reports through the medium of credit clearing houses and through interchanges of inquiries between creditors. Changes of rating, unbusinesslike transactions, items of public record, reports of claims in hands of attorneys or collection agencies, failure to pay notes at maturity or drafts unpaid, in fact all unfavorable reports are carefully recorded on forms prepared for the purpose.

A true statement, based upon actual inventory, made by the customer, is regarded by the credit man as of infinitely more value: he places more dependence upon it and it influences his judgment to a greater extent than all other information combined. The importance to the merchant of making a true, correct and intelligent financial statement, based upon actual inventory at the close of each year's business to the commercial agencies and to such of his creditors as may request it, cannot be over-estimated. It is of great value to him as indicating a correct basis for credit, and as a means of his determining whether he is wasting his time as well as his capital in unprofitable business, or whether he is making

such advancement as his capital and ability warrant. In addition to the importance of an exact annual inventory there are the questions of adequate insurance, care in extending credit, promptness in making collections, prompt payment of bills when not discounted, keeping books that will show the status of the business at all times, the injury done to a credit standing by making unjust claims; the advisability of having as few creditors as possible, and especially the importance of avoiding those houses known to be arbitrary in matters of settlement with unfortunate debtors, or such houses as induce undue expansion by promises of large lines of credit and leniency as to payments. Many an honest merchant has been led to ruin by undue leniency on the part of his principal creditors. Many a failure has occurred as a result of bad advice. Many a failure could have been prevented had creditors been consulted and a true and honest showing made them instead of a resort to an assignment or transfer of property. My experience leads me to believe that an exact and truthful statement made to creditors will always produce the best results in case of embarrassment and that a resort to the processes of law for the settlement of the estates of those in embarrassing circumstances proves disastrous to both debtor and creditor. It leaves the debtor with the stigma of failure published broadcast, while a settlement quietly made upon the basis of an honest showing will be known to but few, if any, but those interested.

The credit man, if given an opportunity, will, as a rule, prove the best friend a merchant can have. He is in a position to give valuable advice. He is more or

NG and HINTS to JEWELERS

less familiar with the laws of all the States in which his house transacts business and has at its disposal the services of the best attorneys in every town in every State.

The merchant who keeps in closest touch with him and heeds his advice is the one who can count on being of the fittest who survive.

The prosperity of the retail merchant is essential to the prosperity of the jobber. Their interests, to a great extent, are mutual and their relations with each other should be of such a nature as to produce the greatest good to each.

It is important to both that their business relations always be pleasant. They can be best maintained by meeting all perplexing questions which may arise in a spirit of fairness and adjusting all differences on a basis of equity and with a due regard for the rights of each.

Next to the interest the customer has in his affairs comes the interest of the jobber who extends him credit.

JEWELERS' IDEAS AND SCHEMES.

W. L. Pedersen, Clarinda, Ia., is putting in a system of electric call bells and speaking tubes in his jewelry store, that he may better handle the business of the three floors in his improved store.

Joseph Kern, jeweler, Terre Haute, Ind., has had on exhibition in his show window a collection of old coins, and among them is an old Roman penny which is 1,759 years old.

Mrs. A. D. Nicolet, Fall River, Mass., recently inaugurated a rummage sale of jewelry, and her store did an increased business in consequence.

It is a bit late now to advertise graduation gifts, but the accompanying advertisement of C. H. Ankeny, La Fayette, Ind., has such a neat appearance and such an eye catching composition that it is reproduced here for future reference by the jeweler. The addition of a few prices might have added to its effectiveness.

GRADUATION GIFTS....

The display now being made by C. H. Ankeny embraces the newest and most beautiful designs in Ladies' Enameled and Decorated Watches, Gentlemen's Watches, Rings, Brooches, Scarf Pins, Sleeve Links, Bracelets, Silver Purses, Sash Buckles, Novelties in Gold, Novelties in Silver. Each article is unique and seldom duplicated.

C. H. ANKENY, Jeweler and Silversmith.

TALKING CLOCK AS AN ADVERTISING DEVICE.

THE talking clock idea, in which the hour is announced by means of a phonograph instead of the usual strokes on a bell, has now been made use of for advertising purposes. So far as known the most elaborate use of the idea has been made by a Chicago, Ill., man, who is inter-

Attractive Jewelry Stores.

CHARLES F. MAY, YONKERS, N. Y.

THE accompanying cut represents the interior of what is said by commercial travelers to be one of the finest jewelry stores in any of the Hudson river cities, the store of Charles F. May, Yonkers, N. Y. The fixtures and wall cases are of solid mahogany and are all illuminated by elec-



INTERIOR VIEW OF THE STORE OF C HARLES F. MAY, YONKERS, N. Y.

ested in a patent medical preparation, or hair tonic. His clock, in addition to being a first class timepiece, contains a safety deposit vault in which five cent pieces can be inserted at will, but the depositor cannot get his money back until the amount of \$1 has been deposited, at which time the vault door is automatically opened and the clock shriekingly exclaims "Danderine," thus reminding the listeners of the name and price of the product. At the end of each hour a small door opens and a tiny figure, representing a little girl with long hair, appears, and the word "Danderine" is used to designate the time. The clock is finished in polished oak and mahogany, making it a desirable fixture for use in its proper place.

Fred. A. Klass, Hibbing, Minn., has been giving away to customers handsome celluloid bookmarks.

tric lights. In arrangement and plan it is up to the latest idea of what a jewelry store of the present time should be. The owner at all times takes pride in keeping his stock neat and clean, thus showing everything to its best advantage. A special feature is the trimming of the two large show windows. He considers this his best advertisement, and he has devoted much time and labor to it. The store is located in the center of the business district and the success with which it has met shows that the efforts of its owner have been appreciated by the citizens.

Peter Gaalaas, watchmaker for Fred. Willman, Stillwater, Minn., manufactured a small water motor to propel a circular show stand. The motor appears in the window and is enclosed in a glass case to show how little water is consumed by the motor. The sight forms quite an attractive window exhibit.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. All queries received are also answered promptly by mail.

NEW HAVEN, Conn., June 2, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Could you give me the address of a house that sells round glass globes for American clocks $8\frac{1}{2}$ inches in diameter by 16 inches in height? Thanking you for your kind favor in advance,

Yours respectfully,

CHARLES J. LEIERZAPF.

ANSWER:—Correspondent can find these goods at S. J. Pardesus, 74 Murray St., New York.

LYNCHBURG, Va., June 3, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you please inform me where we can get a struck-up piece in gold of the coat of arms of Virginia—"Sic Semper Tyrannis"—about size of enclosed sketch, to apply on a medal size of circle? And oblige,

Yours, etc.,

H. SILVERTHORN Co.

ANSWER:—John Frick, 8 Liberty Place, New York, makes pins such as described above, $\frac{7}{8}$ inch in diameter.

ITHACA, N. Y., June 3, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you tell me where we can get silver open-work handle lorgnettes? And oblige,

Yours respectfully,

A. B. KENNEDY.

ANSWER:—Krementz & Co., 47 Chestnut St., Newark, N. J.

YORK, Pa., May 30, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform us who manufacture or where

we can get I. O. M. emblems like one enclosed.

Yours respectfully,

SWARTZ & LANDIS.

ANSWER:—The sample sent is not a standard design, but, rather, something that was made for a special order. J. W. Richardson & Co., 1 Maiden Lane, New York, make and carry in stock something similar for the Independent Order of Mechanics.

MINNEAPOLIS, Minn., June 12, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give us any information as to who is the importer or who handles the horse timer by the name of "Lenox"? We remain,

Yours respectfully,

JACOBS JEWELRY Co.

ANSWER:—Manasseh Levy, 25 Maiden Lane, New York, imports the "Lenox" timer.

NORFOLK, Va., June 12, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please send me address of some reliable nickel plating firm, and kindly oblige,

Yours truly,

WM. COPPERO.

ANSWER:—The Crescent Plating Works, 23 John St., New York.

HUTCHINSON, Kan., June 6, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Would you be so kind as to furnish me the name and address of the maker of "Tourist" um-

brellas? They have detachable handles. Thanking you in advance, I am,

Very truly yours,

B. MANTELE.

ANSWER:—We know of no manufacturer who uses the word "Tourist" as a trade-mark. Follmer, Clogg & Co., 335 Broadway, New York, make a tourist umbrella, which is probably what correspondent wants.

KEY WEST, Fla., June 1, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We are subscribers to your valuable paper and desire a little information. Where can we purchase, either real or imitation, chrysoprase, described on page 11, THE JEWELERS' CIRCULAR-WEEKLY, May 1, 1901? One of the members of our firm recently secured a stone similar to the one described by you, from a Syrian traveler, and whether it be real or imitation, it is beautiful and brilliant.

Yours truly,

KEY WEST NOVELTY & SPECIALTY Co.,

Per M.

ANSWER:—Correspondents can get the stones described from Benedict & Warner, 21-23 Maiden Lane, New York.

DADEVILLE, Ala., June 6, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform me where the Pollhan tower clock is made. Also the names of standard makers of tower clocks. Thanking you in advance for your kindness, I am,

Very respectfully,

H. J. RAMSEY.

ANSWER:—A. E. Pollhan is a tower clock maker in St. Louis, Mo. The standard makers of tower clocks are: E. Howard Clock Co., 403 Washington St., Boston, Mass.; Seth Thomas Clock Co., 49 Maiden Lane, New York, and Nels Johnson, Manistee, Mich.

SEASONABLE GOODS.

Cameos, Mounted in Gold for Bodice Pins.

Screw Ear Drops, 128 Styles, all Colors of Stones.

Turquoise Matrix in Brooches, Rings and Scarf Pins.

E. L. SPENCER & CO.,

NEW YORK OFFICE:

9-11-13 Maiden Lane.

53 Aborn Street,

PROVIDENCE, R. I.

The Francis Engraver

I am at the Pan-American Exposition to show what machines can and what they cannot do, and I invite the severest tests. To engrave simply flat samples such as have been practiced on for years is no test of a machine. The real test is, first, in its adjustment to variously formed articles and in bringing them quickly into position to be engraved as requirements demand in the shops. Second, in engraving such articles as are brought to the jeweler to engrave, having all the irregular surfaces he encounters in his daily experience with a machine he paid for expecting it to do such work. Third, in the smoothness of all cuts made in hair line or heavy shade, and in cutting heavy shades in all directions.

Send for catalogue, booklet, etc.

Address, **A. E. FRANCIS**, Pan-American Exposition, Buffalo, N. Y., or 780 Cedar Ave., Cleveland, Ohio.

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Mounted
Diamonds.

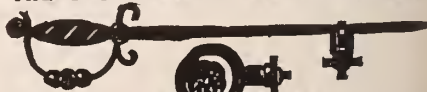
WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

Diamond

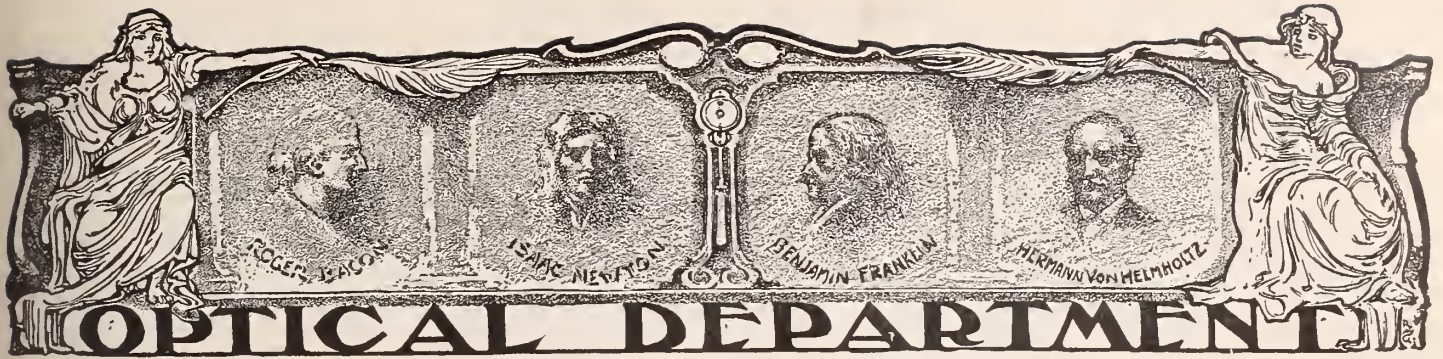
Mountings.

BROOCHES A SPECIALTY.

THE CROWN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, \$1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10x. gold, 90c.; 14k., \$1.15. M. CROWN, Maker and inventor, 48 and 50 Maiden Lane.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JUNE 19, 1901.

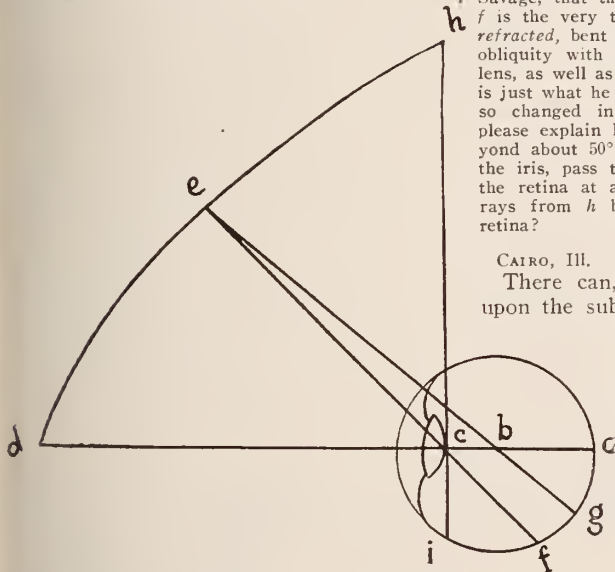
VOL. XLII. No. 20.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

MATHEMATICS VS. PSYCHOLOGY. THE following, taken from the May issue of the *Ophthalmic Record*, is the continuation of a discussion that has been before ophthalmologists for many a day:

Editors of the Ophthalmic Record:

DEAR SIRs:—Dr. Suter's reproduction in the February issue of the *Record* of Dr. Savage's cut of November, 1900, and his criticisms of the article accompanying the same seem to give an opportunity for the re-opening of the subject of the law of projection, and I beg to submit the following figure, which is a slight modification only of the Savage cut. I have preserved the lettering of the latter and added only the line hi , which is perpendicular to the line ad . This enables me to make plainer what I understand Dr. Savage's reasoning to be:



The angles dch and ica are right angles, and, therefore, equal; but the arcs dch and iga are not equal, because the point c is not the center of both circles. Now, when the object h is moved in its arc to e and on to d , which is the same as turning the eye from d and fixing h , the image of h would necessarily travel from i to a . If you will construct a figure geometrically correct, you will find the arc hed is one-fourth of a circle, while the arc agi is at least one-third of a circle, which is very easily understood when it is remembered that the nodal point c is not the center of both circles. The conclusion is that while the object describes one-fourth of a circle its image passes through one-third of one, which is hardly

reasonable. According to Savage's law, however, the center of retinal curvature and the center of rotation being the same, and the line of direction passing through this point, the image will pass through the same arc of a circle as the object. Furthermore, when the object h reaches the point d , it and its image at a are in two concentric circles, and, therefore, will be moving at the same rate as measured by arcs of circles; consequently, the image i must have moved over the retina when it began to move toward a faster than it did as it neared that point, and this is another improbable phenomenon. In other words, the image i in its passage over the retina must have slowed down before it arrived at a to avoid arriving ahead of time. That the image moves more rapidly over certain parts of the retina than others may be seen also by considering the inclination of the ray of light hi to the surface of the retina at the different points of the same as the image passes from i to a .

To bring out clearly my reply to Dr. Suter's criticisms, I must first quote from him: "The line ebg cannot mark the direction of e when d is the point of fixation, because it is impossible for any light from e to reach the retina at g . We know that all the rays of pencils from e will be focused at f and that the line ecf is a straight line." If I understand the teachings of Dr. Savage, that the "pencils from e " are focused at f is the very thing he denies, and that they are refracted, bent out of their course, because of the obliquity with which they strike the cornea and lens, as well as focused, so as to reach the point g is just what he does claim. If rays of light are not so changed in their directions, will Dr. Suter please explain how rays of light from objects beyond about 50° to one side can miss the edge of the iris, pass through the nodal point and reach the retina at any place? For instance, how can rays from h be focused at the point i on the retina?

JAMES W. DUNN, B.S., M.D.

CAIRO, III.

There can, of course, be no agreement upon the subject, for it is as futile to attempt to determine a mathematical law of projection as to determine mathematically the area of a sound, or the depth, in lineal units, of an idea. Our friends, the doctors, do not appear to realize the fact that they have a psychic phenomenon at one end of their measuring string, and the projection of that psychic phenomenon as a visible and, therefore, physical objectivity at the other. While it is perfectly feasible to draw mathematical lines from a physical image upon some one else's retina to a physical object in the world as you see it, that physical object is merely the projection of a subjective psychic phenomenon of your own, not of the eye whose projection you wish to determine. Therefore, if you determine mathematically the position of a point in

the world which is imaged upon or whose focus is at a particular point upon the retina of an objective eye, an eye not your own, you have merely drawn the lines from that point in the retinal image to your own projection of the object or point, and not to the point which the objective eye refers it. The position of the object, or any point of the object, is one determined by experience. There can be no mathematics in it, since to be mathematical it must be wholly physical. Vision is not physical but psychological, and is, therefore, barred from consideration as a material or physical thing and, therefore, is incapable of mathematical formulation.

BRIGHT SAYINGS OF OPTICIANS.

OPTICIANS are usually good advertisers, perhaps partly because their business is of comparatively recent development. In any event, their ordinary newspaper advertising often contains gems of expression, and a few of them are here reproduced, to give ideas to others in the trade:

It's a delusion, fondly cherished by the uninitiated, that, because they see better with a certain pair of glasses, their eyes have been improved. Perhaps—perhaps not. The only safe course is to have your eyes examined by an expert, just the right glasses prescribed, just the right sort fitted.

One eye at a time. That's the way we test. Usually the eyes differ in sight. A glass which suits one injures the other, and ultimately both suffer. A misfit would hurt your eyes and our reputation. Many an easy-going man whose spectacles "suit pretty well" really has no idea of the comfort of perfectly fitting glasses. It's a revelation.

There's everything to gain and nothing to lose in letting us see whether your glasses are right or not—it costs nothing.

Free choice. If you see any bridge or nose piece or attachment advertised that you like, come here and get it. We don't "push" special attachments. We have all that are good, and let you choose.

Glasses aid not only the vision but the appearance. Different faces require different frames, just as different eyes require different glasses.

Only Four Opticians Out of 75 Failed to Pass Minnesota Examination.

ST. PAUL, Minn., June 12.—The Minnesota State Board of Optometry examined 75 practicing opticians at a recent meeting in St. Paul. Of the 75 but four failed to pass. The practicing opticians of the State will be given one more chance to get registered for the nominal fee of \$3, at a meeting to be held on some date in September. After that it will cost \$15.

Optical Department.

[Continued from page 57.]

OPTICAL QUERIES.

SCOTSDALE, Pa., June 4, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have a case at present that I am at a loss to know just what to do with. Will you kindly advise me what to do and how to proceed? The patient's age is about 50 or 55 years. Presbyopia is about 3°, hypermetropia about 1.50°. He is a coal miner and works by a flickering miners' lamp. When he first looks at an object for a short while (only about a minute), the object is stationary; then it begins to whirl in a circle and the eyes begin to jump and twitch. The fundus seems to be healthy. The patient seems to be healthy and has no pain or discomfort. He is at present taking treatment from a general practitioner, I think, for nervousness. Will you please give me your idea of the trouble and its correction? And oblige,

Yours respectfully,

OPTICUS.

ANSWER:—The statement of this case is a little ambiguous. We would like to know whether the effects observed with reference to the light were with or without his hyperopic correction. For a man of 50 or 55 years, 1.50 D. of uncorrected hyperopia is a serious matter, for it requires the use of practically all of his accommodation to see distant objects distinctly and such accommodation must be exercised continuously. We apprehend that the 3 D. of presbyopia given embraces, also, the hyperopia, that is, that +3 D. lenses are required for reading, the 1.50 D. covering the hyperopia and 1.50 D. more covering the presbyopia, although that is not the statement made. We would say that the correction of the hyperopia with +1.50 D. spheres, to be worn all the time, ought to take away a very potent disturbing nervous factor. Whether it will entirely relieve the light effects or not cannot be told without a trial. There may be other factors, but until the ocular factor is disposed of, one cannot say for sure that there is a nervous disturbance aside from that. The hyperopia is sufficient, if uncorrected, to derange the entire nervous system.

STAUNTON, Ill., June 11, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I would like to know if there are not certain standard mark or marks adopted by the manufacturers of solid gold spectacle frames to designate their quality. For instance, 6k. frames are marked 1; 8k. are marked X; and 10k. are marked \square ; 12k. are marked \times , and are not 14k. always marked or stamped 14k? If there are any other marks or stamps used, kindly state what they are. Kindly answer this in next issue of THE CIRCULAR-WEEKLY. You will oblige me by giving this your immediate attention, as I have a dispute with a party regarding marks on solid gold spectacle frames. Thanking you in advance for answer, I am,

Yours truly,

W. J. KRUG.

ANSWER:—We understand, from information obtained from the optical trade, that there are no standard marks to designate the karat quality of gold frames of all makers. We learn, however, that all frames of 14 karat or over are stamped almost universally with the number of the karat, and for those under 14 karat most manufacturers use a trade-mark or symbol. The American Optical Co. use an X for 8 karat and \square for 10. Certain manufacturers use letters to designate karats under 14, while others, we understand, have followed, if

they do not now follow the marks of the American Optical Co. We are also informed that 6 and 12 karat frames are not made for ordinary trade; 8, 10 and 14 being the standard qualities.

Maine Opticians Listen to Instructive Professional Papers.

AUGUSTA, Me., June 12.—At the meeting of the Maine Association of Opticians, held in Waterville, last Wednesday evening, Mr. Presson said, in a paper on the subject, "The Use of the Ophthalmoscope and Its Importance as a Factor to the Optician," that the ophthalmoscope, which was formerly looked upon as an instrument for the use of medical men alone, has now a place in every up-to-date optical outfit. He gave a minute description of the differences detected in the study of the healthy and diseased fundus in persons of different ages and conditions and the proper diagnosis to be derived from the study. Mr. Presson cited a large number of cases and discussed each case carefully and fully and was listened to with the closest attention by the members present. Following the paper the opticians present asked numerous questions, which Mr. Presson responded to quickly, accurately and scientifically.

Albert M. Wentworth, Portland, read a paper on the "Optician's Profession." He talked on the best methods of advancing the profession and placing it on a higher plane. He stated that the optician who wished to prove worthy of his profession must be a constant and systematic reader and must become thoroughly acquainted with his calling, and that eventually the work of the established optician would thoroughly break down the ill repute that spectacle canvassers and peddlers have cast upon the calling. The time will come when the people will recognize that there is no more propriety in associating the established optician with these quacks of the profession than in associating the medical quack with the medical profession. After the close of Mr. Wentworth's paper the associates became a debating body and generally discussed questions of interest to the profession.

The opticians present were: President H. E. Murdock, Portland; first vice-president Arthur P. Allen, Bangor; second vice-president O. E. Davies, Rockland; treasurer A. M. Wentworth, Portland; secretary R. B. Swift, Portland; E. F. Beaman, Waterville; A. H. Barnes, West Buxton; H. J. Coville, Bangor; F. A. Harriman, Waterville; Herbert W. Jones, Madison; E. S. Pendexter, Portland; George Mc L. Presson, Farmington; E. W. Palmer, Rockland; Edward E. Tuttle, Portland; F. M. Drisko, Boston, and J. R. Philbrick, Skowhegan.

Monthly Meeting of the Optical Society of the City of New York.

The last monthly meeting for this season of the Optical Society of the City of New York was held, Wednesday evening, in Parlor D R, of the Fifth Avenue hotel. President F. W. Appleton presided and about 20 members were present. Instead of a review of his lectures, as had been advertised, Professor Fox gave an interesting

discourse on the spectrum, both that made by the prism and by the grating. At the end of his lecture the Society passed a vote of thanks to Professor Fox for his effective work during the term. At the business session, which followed, one new member was elected and four were proposed. L. L. Ferguson was elected a delegate of the Society to the annual meeting of the State Society, at Buffalo, the last of this month, and P. F. Dilworth was elected an alternate. A. Jay Cross offered a resolution on the death of John W. Sanborn, Boston, Mass., and it was decided to send a copy of the resolution and expression of sympathy to the family of the deceased. The Society then adjourned until September.

June Meeting of the Granite State Optical Association.

MANCHESTER, N. H., June 12.—The regular meeting of the Granite State Optical Association was held, last evening, at the parlor of Brown & Burpee, this city. It was a very enthusiastic meeting. The principal paper of the evening was on heterophoria by H. E. Murdock, of Portland, Me., president of the Maine Association of Opticians. This paper was of a high order and was greatly appreciated by the members. It called forth much favorable comment and discussion, which was participated in by ex-Senator Safford, Rochester; W. E. Wright, Keene, and others. F. A. Waugh, New York, representative of A. J. Cross & Co., gave a very instructive talk on up-to-date methods in skiascopy.

The date for regular meetings of the Granite State Association was changed from the second Tuesday to the third Wednesday of September, November, January and March. The annual meeting will be held the Wednesday following the third Tuesday in May. This change was made to accommodate some members who could not attend the meetings on Tuesday evenings.

At the annual meeting in May the following officers were elected: President, George H. Brown, Manchester; first vice-president, Albert C. Lord, Tilton; second vice-president, James F. Safford, Rochester; treasurer, W. L. Fickett, Concord; secretary, W. E. Burpee, Manchester; executive committee, Charles F. Hussey, Portsmouth; J. Geoffrion, Manchester; Arthur E. Dumas, Manchester; J. L. Child, Tilton; N. D. Sawyer, Laconia.

Minnesota State Optical Association Meet.

ST. PAUL, Minn., June 12.—The Minnesota State Optical Association met in St. Paul, June 10. President S. B. Millard, Litchfield, read a very interesting paper on "Muscular Insufficiencies." There was also a discussion on hypermetropia and latent hypermetropia. The meeting was a very harmonious one and had an attendance of 40. Fifteen new members were admitted. The Optical Society of the State of New York have extended to the Minnesota Association a cordial invitation to attend the fifth annual meeting of their society, in Buffalo, June 25, 26 and 27.

Optical Department.*[Continued from page 58.]***Optical Notes and Briefs.***[Continued from page 42.]*

J. A. Ryan, Charles, Ia., will occupy new quarters after July 15.

E. S. Leavitt, recently of Boston, Mass., may locate at Rumford Falls, Me.

B. W. Brokaw, optician, has located permanently in Glenwood, Minn.

Herbert M. Stilson, Pittsfield, Mass., has completed a post-graduate course in optics.

J. Leahy has opened an optical office in the McTavish block, Sault Ste. Marie, Mich.

The Wisconsin State Optical Society will hold their next meeting at Milwaukee, Wis., July 22 and 23.

Maurice Wollman, Council Bluffs, Ia., has established an optical department, with an optician in charge.

Mr. Myers, of Taylor Bros., thermometer manufacturers, was in Philadelphia, Pa., last week, on business.

Chalmer Prentice, Chicago, was in Philadelphia, Pa., the past week, looking after some important special cases.

The American Optical Co., Southbridge, Mass., are erecting a three story brick addition to their present factory.

Julius Bear, optician, Kansas City, Mo., led one of the divisions of Shriners in the parade drill, in Convention hall.

Otto Schleuder, of Schleuder Bros., Whatcom, Wash., is taking a post-graduate course at a Chicago optical college.

Charles Lewis, jeweler, 4602 Main St., Frankford, Philadelphia, Pa., is equipping and intends to open an optical annex.

The will of William Ryan, optician, 124 S. 7th St., Philadelphia, Pa., was probated, last week. The estate is valued at \$6,800.

P. H. Sperry, of Marinette, Wis., has fitted up a dark testing room, 8x30 feet, with up-to-date appliances, charts, etc., for the optical branch of his business.

Oscar Olson, formerly with the Merry Optical Co., Kansas City, Mo., now has charge of the manufacturing department of the optical department of Marshall Field & Co., Chicago.

Cohen Bros., Ltd., Toronto, Can., have obtained control for Canada and Britain of Fox's patents in optical goods, including the lasso clamp and the lock end piece for rims of spectacles.

E. E. Foreman, Greenleaf, Kan.; Hr. H. Humfreville, Waterville, Kan.; J. M. McWarf, Ottawa, Kan., and W. W. Whiteside,

Liberty, Mo., called on the optical jobbers of Kansas City, Mo., last week.

The New Haven Optical Co., New Haven, Conn., have secured the services of H. B. Wood, who has been in business in that city for some time as an optician and refractionist.

J. C. Cooke, who has been the optician for Eberhardt & Goodholm, Lindsborg, Kan., is taking a vacation. He visited in Kansas City during the Shriners' convention and then went to St. Joseph to visit his parents. He will go on the road, later, as a traveling optician for himself.

Harry Emrie, manager of the optical department of Oskamp, Nolting & Co., Cincinnati, O., received a very complimentary letter from John Wanamaker's, Philadelphia, Pa., on the excellent optical catalogue he got out for his firm and on its convenient arrangement of items, which makes it a handy book.

Edwin P. Wells, president of the Globe Optical Co., Boston, Mass., with his family, went to Southbridge, Mass., on Friday to spend the holiday with relatives. A. G. Barber, manager of the same company, was at Epping, N. H., celebrating the 70th birthday anniversary of his father, who resides at that place.

The Bausch & Lomb Optical Co., Rochester, N. Y., have offered \$2,500 for the establishment of a permanent scholarship in the Rochester Mechanics' Institute in memory of John Bausch, second son of the founder of the company. Henry Lomb, of the same company, has offered to increase the People's Scholarship in the institute by a gift of \$1,500.

On the evening of June 18 the regular monthly meeting of the New England Association of Opticians was held at Young's hotel, Boston. The speaker of the evening was Dr. William A. Earle, Boston, who took for his subject, "How and What to do in Making an Examination of the Eyes." At the business meeting several important changes in the constitution were considered.

Miss Bertha Louise Merry and Harry Llewellyn Goodwin were married, June 11, at the home of the bride's parents, 350 Garfield Ave., Kansas City, Mo. Mr. and Mrs. Goodwin have gone east and will spend some time visiting the Buffalo Exposition and New York, returning by the Lakes. Mrs. Goodwin is the daughter of C. L. Merry, president of the Merry Optical Co.

J. M. Nelson has graduated from F. A. Upham's Northwestern College of Op-

tometry, St. Paul, Minn., and will practice in southern Wisconsin and southern Minnesota, with headquarters at Ellsworth, Wis. A. L. Smitten, also a recent graduate of the Upham school, has been placed in charge of the optical department of Schuneman & Evans, St. Paul, Minn.

Elwood Riggs, manager and buyer of the Columbian Optical Co., Kansas City, Mo., has just returned from Des Moines, Ia., where he went to ship the stock of the company at that place to Kansas City. Mr. Riggs was assisted in his work by his brother, G. Riggs, who is in the Omaha office of the Columbian Optical Co. Frank Dalton, formerly with the Merry Optical Co., has accepted a position with the Columbian Optical Co., to take charge of their manufacturing prescription department. T. E. Landers recently resigned his position with the Columbian Co.

A novel mechanical "eye" sign has just been placed upon the market by the E. Le Roy Ryer Mfg. Co., Neperan, Westchester county, N. Y. Its size is 16 inches by 31 inches, including the frame, which encloses the glass front, upon which is a gold eye glass encircling a pair of richly colored eyes. The irises are blue and are made to roll from side to side by means of a spring motor and a carriage running upon anti-friction rollers. Unlimited attention is attracted to any window display by the use of this sign, whose rolling eyes seem almost human in their action, and at first sight have a most startling effect. The words printed on the frame, generally "Eyes Examined," cannot fail to be brought to the notice of those who pass the sign. With one winding, the eyes will move for 10 hours, an exceptional accomplishment in mechanical devices of this character.

Gilbert & Thompson have opened a jewelry and musical instrument store at Garretson, S. Dak.

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Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

All queries received are also answered promptly by mail.

BRIDGEPORT, Conn., May 27, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give us any information in regard to an old piece of silver which has recently come to our notice? It is a folding nutmeg grater with this stamp:

[J-Kneeland]

Thanking you in advance for your information, we are,

Very truly yours,
G. W. FAIRCHILD & SONS.

ANSWER:—I. Kneeland was a silver-smith of Boston, 1729. See page 117, "Old Plate," by J. H. Buck, published by the Gorham Mfg. Co.; see, also, page 29 of an article prepared by Mr. Buck in "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

DERBY, Conn., June 5, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have two souvenir spoons in stock and have a

customer who wants more of them. Can you tell me where to reach the makers? They are both of the Columbian style; one has at top of handle a medallion head of Columbus on front; on back the *Santa Maria*; on front of handle the words, "Columbian Exposition." In the bowl, Columbus on deck of *Santa Maria*, discovering land. The mark on back of this spoon is:

TILDEN, THURBER & CO., STERLING, PAT. '91.

The other spoon has profile of Goddess of Columbia, head, bust and hips and one arm. Underneath, a shield with medallion head of Columbus continued down by corn stalks with two ears of corn. In bowl, the *Santa Maria* with words on scroll overhead: "1492 Columbia Anniversary 1892." Back is perfectly plain. Trade-mark:

STERLING S. S. CO

Respectfully,

ROBT. S. GARDNER, C.

ANSWER:—Correspondent can get the first one of the spoons described from the Tilden-Thurber Co., Providence, R. I. They control this production. The other spoon was made by the Stone Sterling Silver Co., 138 W. 14th St., New York.

FULLERTON, Neb., May 31, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We would like to know who makes gold filled



watch cases with the "Excelsior" trade-mark. Also what is the length of guarantee?

Yours truly,

W. J. VAN LEER & CO.

ANSWER:—This trade-mark was used by J. Muhr & Bro., Philadelphia, Pa., succeeded by Philadelphia Watch Case Co., Riverside, N. J. See page 77 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

CORRECTIONVILLE, Ia., May 23, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please send us name and address of the firm that makes the chains marked:

M. & B.

on swivel, like one enclosed. We cannot find maker in book on trade-marks. Perhaps they are made for some jobber. Thanking you in advance, we remain,

Yours truly, O. D. CASTLE & BRO.

ANSWER:—The mark probably refers to Marsh & Bigney, now S. O. Bigney & Co., successors, Attleboro, Mass.

DUNCANNON, Pa., May 28, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you tell me who manufacture the filled cases with a crown stamped in them and the word "Warranted," in a semi-circle, around it?

W. C. NOTESLINE.

ANSWER:—The Philadelphia Watch Case Co., Riverside, N. J., make this case.

The Illumination of Clocks.

THE illumination of a clock face is undoubtedly an important business, and it is a matter for surprise, now that the electric light is obtainable in so many quarters, that progress in this direction has not been more rapid. A. A. Johnston, in a paper on this subject before the Society of Arts, claims that gas is the worst form of illuminant for the illumination of clocks. It corrodes the works, smokes and discolors the glass, dries up the oil and is altogether most unsuitable. Lamps are preferable to gaslight, but the advantages of the electric light over all others for this purpose must be generally admitted. One advantage not specifically mentioned by Mr. Johnston, says the *English Electrical World*, is the ease with which the illumination of the dial can be made automatic when electricity is the lighting agent.

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original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. GRIBI.

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CHAPTER VII.

THE LEVER ESCAPEMENT; SOME CURRENT DEFECTS IN IT, AND HOW TO REMEDY THEM WHEN POSSIBLE.

[Continued from page 62, June 12.]

2. The Draw. In the lever escapement, at least in portable timepieces, the locking is not sufficient to insure the safety of its action. It is necessary to produce a tendency on the part of the force exerted at the circumference of the wheel to draw the pallet on which the tooth rests, when in locking, towards the center of the wheel. This is effected by deviating the locking surface of the pallet from a radial line drawn from the center of the wheel, outside of the circumference of the latter and in the direction in which the force is exerted (see plate XV.), presenting thus, to the tooth of the wheel, an inclined plane down which it may slide. The amount of this deviation, or the degree of inclination, should also be the least that is necessary, but must be sufficient to overcome the friction of the tooth on the surface of the pallet. It is now generally conceded that 12° of inclination are enough for the purpose. On the question, however, as to whether the degree of inclination should be the same on both entering and exit pallets, there still seem to exist different opinions, some authorities claiming that, in order to make the resistance to the unlocking equal on both pallets, it is necessary to increase the draw on the exit pallet, *i.e.*, to deviate the locking surface of the latter more than 12° . All depends upon from what point in the course of the movement of the pallets we view the incline of their locking sides. The fact is that the latter change continually, with respect to a radial line from the center of the wheel as the fork moves from one banking to the other, and that the change takes place in a contrary sense on the exit pallet to what it does on the entering one; it is least when the tooth is in locking, on the entering pallet, and becomes greater as the latter nears the point in its course where the tooth is about to

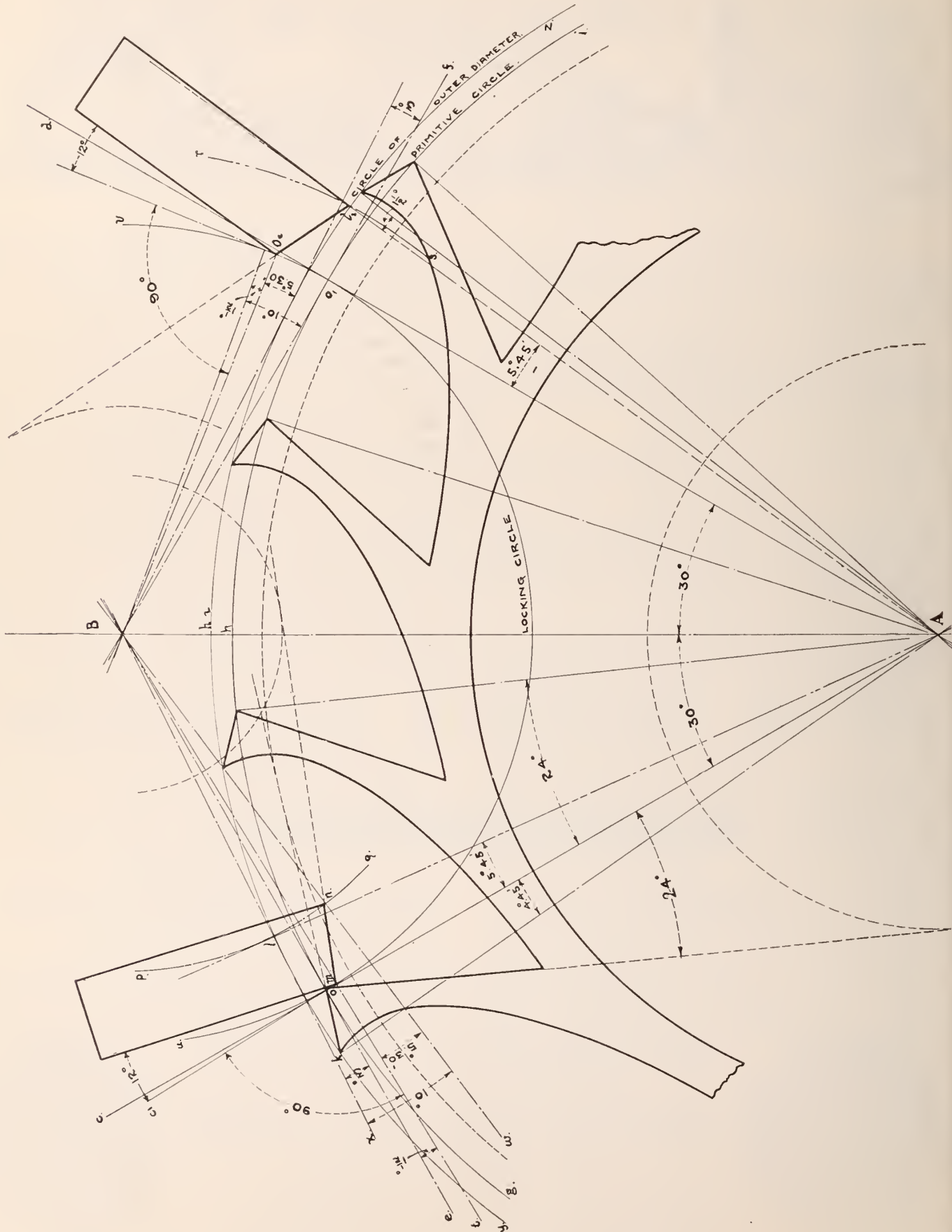
pass on to its impulse plane; whereas it is greatest, on the exit pallet, when the tooth of the wheel is in locking on it, and becomes less as it moves away from the tooth. Nor can we obviate this changing of the locking sides in any manner whatever by varying their inclination.

The proper starting point for the laying out of the angle of the draw on the pallets, in a drawing, is, however, not the radial line $A c$ (Plate XV., entering pallet), but the line $c m$, tangent to the locking circle $u v$ at the point m , at which point the locking corner of the pallet is when the tooth of the wheel is in locking. Similarly, for the exit pallet, the tangent to the locking circle $u v$ at the point o_2 , at which point the locking corner is at the moment of the drop of the tooth, is the proper line from which to lay out the angle of the draw. If these two angles are equal, we can show that the mean draw, and, therefore, also the mean resistance to the unlocking, will be the same on both pallets, or, if not entirely the same, that any increase of the angle of draw on the exit pallet will make the difference greater.

It will be observed that $c o e$ (Plate XV., entering pallet) is a right angle, $c o$ being tangent to circle $u v$ at the point o , and $e o$ tangent to circle $g h i$ at the same point. But $c m t$ also is a right angle, $c m$ being tangent to the circle $u v$ at the point m , and $c m B$ being a right angle, and $B m t$ a straight line passing through the point of tangence m . When, therefore, the pallet moves away from its locking and m coincides with o , the two right angles merge into each other and the inclination of the locking plane of the pallet to the radial line $A c$ is exactly 12° . The same will be the case in the exit pallet when the locking corner o_2 of the pallet is at the point o_1 , which point is the point of intersection of tangents $A d$ and $B f$, intersecting each other at right angles; the draw angle of the exit pallet will be exactly 12° as measured from the radial line $A d$. Now the points o and o_1 are points in the locking circle where the draw ceases and the tooth of the wheel is about to pass on to the impulse plane of the pallet; at that moment, therefore, the draw, and consequently also the resistance to the unlocking, is the same on both pallets. It is true that that is not the case at any other point and moment during the unlocking; the fact is that when the entering pallet is in locking its inclination to a radial line from the center of the wheel is only about $10\frac{1}{2}^\circ$; from that as a minimum it passes to an angle of 12° as a maximum. On the other hand, when the exit pallet is in locking its inclination to a similar radial line is $13\frac{1}{2}^\circ$; from that as a maximum it passes to the angle of 12° as a minimum; but this, as already stated, we cannot avoid, and it will be readily seen that by giving to the exit pallet more draw angle the case is only aggravated, *i.e.*, we are increasing the already greater resistance to the unlocking on it.

It is comparatively easy to determine the degree of inclination of the pallets in a finished product, at least sufficiently close; we have only to consider that, in Fig.

PLATE XV.



r, the angle B, being equal to the angle of inclination of the entering pallet, is 12° , is equal to angle A, and that the two together, being 24° , and the sum of the angles of any triangle being equal to 180° , the angle B O A must be 156° . This is exactly the angular measure of the space comprised by six and one-half teeth, in a wheel of fifteen teeth, and the locking side of the pallet at the moment the tooth is about to pass on to the impulse plane points, therefore, exactly to the middle between the sixth and seventh teeth, counting from the one on the pallet, backwards. When

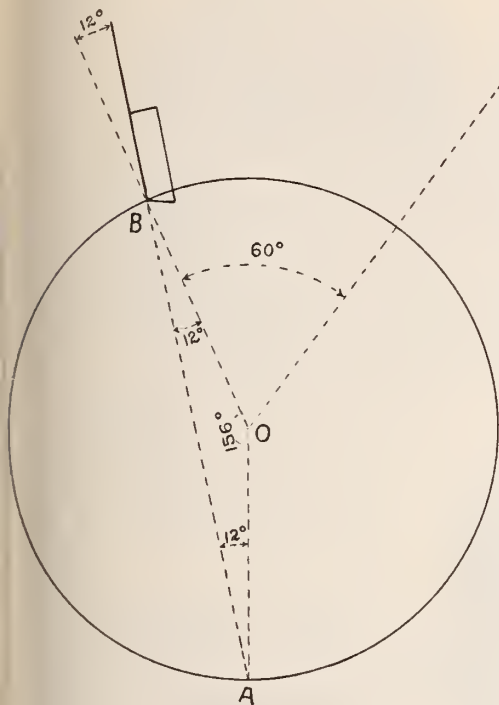


FIG. 1.

the pallets are in locking, they point a little differently, *i.e.*, the entering pallet to 3° more and the exit pallet to 3° less than 156° .

There is a defect common in the lower grades of foreign watches, and at one time in some of the best of American manufacture, and still exists in a few of them, which almost entirely obliterates the draw and makes the locking unsafe on the exit pallet, while it increases the resistance to the unlocking on the entering pallet. This is: Too small an escape-wheel for the center-distance. We can see a reason for the occurrence of this defect in foreign watches, in which the escapement is planted with the depthing tool and thus is subject to the carelessness, or the more or less skill, of the workman, who may plant the wheel and pallet arbors further apart than the distance to which the wheel and pallet were matched; but in factories where the center-distances are fixed "a priori," and the wheel and pallet might be supposed to be matched for that center-distance, we can see no other reason for the occurrence of this defect than ignorance of the principles involved. There is just *one* size of wheel and pallet to a given center-distance that will insure the proper functions of the escapement. To convince ourselves of this, we need only look at Plate XV., the construction of which I shall explain more fully presently. The locking must take place on the lines Ac and Ad, at the intersection of the primitive circle, and where a straight line from the center of the pallet B is tangent to that circle. This being the case, we have the conditions illustrated in Fig. 2. The force at the circumference of the wheel being always exerted in the direction of the tangent, may be represented

by C B and D F, while the resistance of the pallets is indicated by C E and D B. These forces are equal and in contrary directions, and, therefore, produce an equilibrium. But let us substitute a smaller wheel, keeping the same center-distance, and we have the conditions illustrated in Fig. 3. Here the force of the wheel, rep-

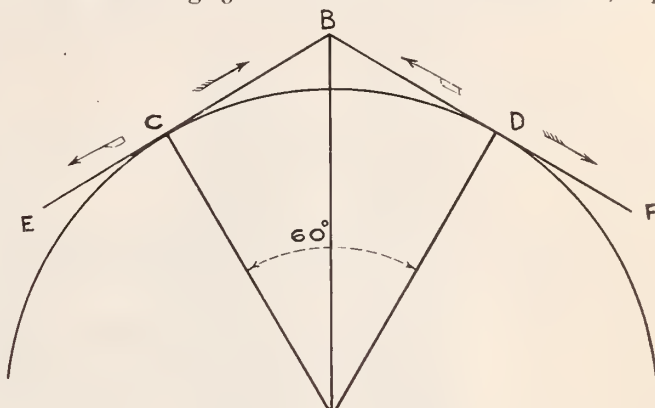


FIG. 2.

resented by C G, and that of the resistance, on the entering pallet by C E, not being in opposite direction, cannot produce an equilibrium, but result in a movement in the direction of the arrow, that is: towards the center of the wheel. On the other hand, D F represents the force of the wheel and D B the resistance of the exit pallet, and for the same reason cannot produce equilibrium; the resultant is a tendency to a movement in the direction of the arrow, that is, away from the wheel. There is here created, therefore, a natural draw on the entering pallet, while on the exit pallet the tendency is to push the pallet away. If, furthermore, we draw circles from the respective centers of the pallet arbor G and B, through the locking points of the wheel, represented by the broken circles, in which circles the locking corners of the pallets move, the relative heights of the segments

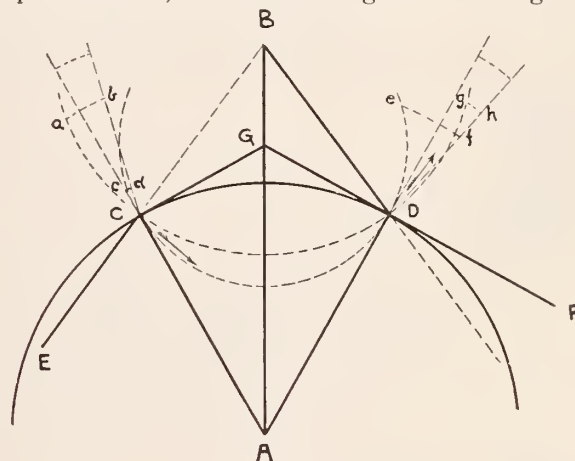


FIG. 3.

c d and a b on the entering pallet gives us a measure of the increase of the draw, while that of the segments c f and g h, on the exit pallet furnishes us with an idea of the decrease of it.

(To be continued.)

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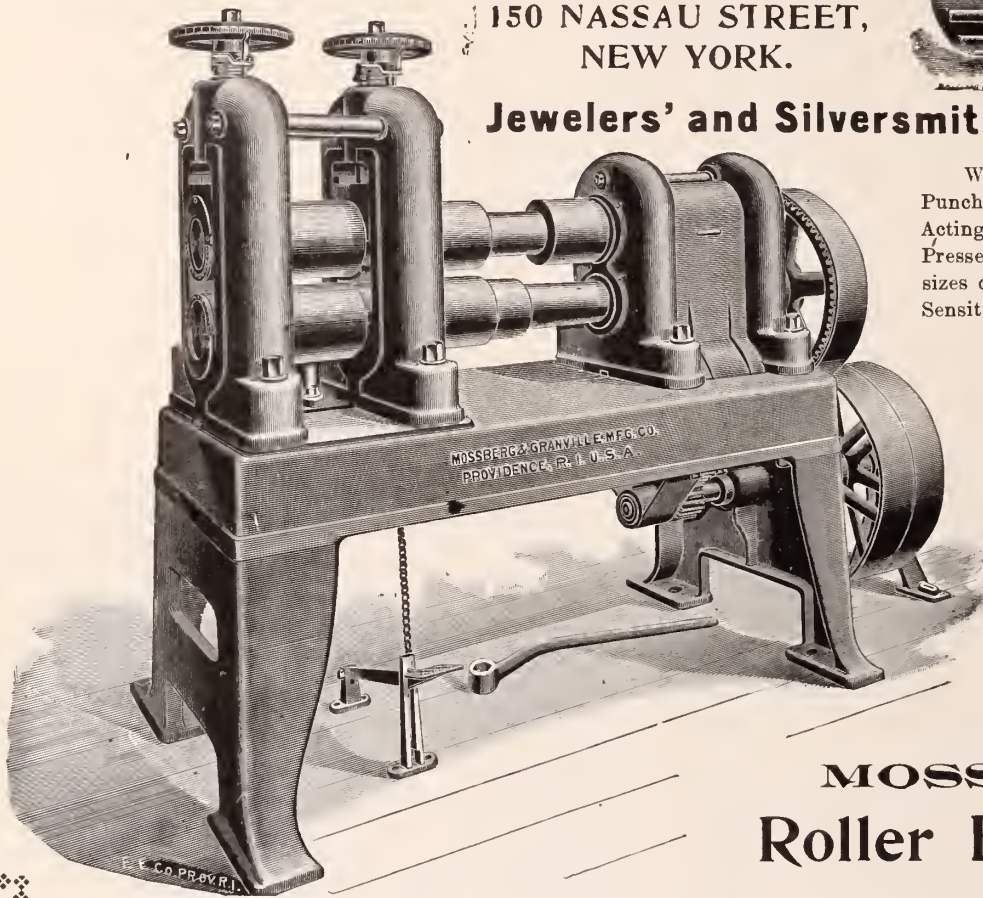
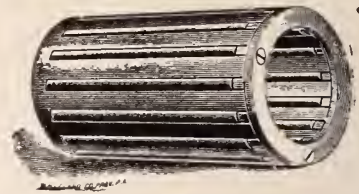
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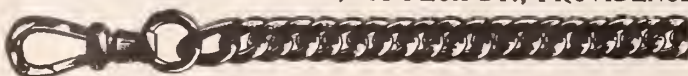
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THIS YEAR'S LINE OF
G. D. A. WARE.

ABOUT July 1, Haviland & Abbot, 29 Barclay St., New York, will begin to open their stock lines of G. D. A. china for this year. While the usual number of new decorations and changes in shapes will be found, no particular style of ornamentation prevails, the line showing a wide range, from the daintiest of festoons and bands to the bold, large flower and dark color effects. F. P. Abbot, of this firm, who was stricken, some months ago, while on his way to Europe, has now about recovered from his illness.

HALL CLOCKS IN
MARKED DEMAND.

THE successful sale of hall clocks which Harris & Harrington, 32 Vesey St., New York, have enjoyed this year still continues and has led them to continue to introduce new cases. Three recently put upon the market have proved popular and about six more are promised before the Fall season. All the new cases, so far, have been mahogany, as this wood seems to have now the exclusive call with the fine trade. Plain styles and those with carving are most in demand, the more elaborate marquetry work seeming not to be as much in vogue as formerly.

ROYAL VITREOUS
WARE.

MADDOCK & MILLER, American agents for the Royal Vitreous ware of John Maddock & Sons, England, recently moved their warerooms from 53 Murray St. to 53 Barclay St., New York. In their new quarters they are showing a line of special pieces in dinner ware in a revival of an old English style of decoration, which is proving popular with many jewelers. The decorations (for there are several) are of an Oriental character and show red, blue and green hues under the glaze, such as cannot be put on soft porcelain. In addition is an overglaze treatment of gold.

NOVELTIES FOR THE
JEWELRY TRADE.

L. W. LEVY & CO., importers of art pottery and novelties, have greatly increased their showrooms, at 194 Broadway, New York, by an addition which almost doubles their former floor and wall space. Consequently, they now show to better advantage the assortment of samples of lines they import, as well as those carried in stock for the jewelry trade. Among the latter are large assortments in imported French plates, Gessoart figures and American decorated china, the last now including seasonable pieces in the way of beer mugs with monk decorations.

THE RAMBLER.

Originality: What Is It?

WHEN an artist, or a designer, or a craftsman of any sort completes a work of art or craft and says, "Here, at length, is something absolutely original, every part and portion originated in my mind, all is new"—one of two things is certain: Either, says the *China, Glass and Pottery Review*, he has produced a meaningless, senseless thing, or, as is more likely, he is mistaken. Nothing can come out of a man's mind that has not at some time gone into it, in one form or another. Since the day of the creation no plant, or tree, or bush has grown and borne fruit without first having the seed planted. It may be planted accidentally or purposely, but the seed must be there, and this is equally true of the mind of the designer and artist.

The earliest handiwork that approaches art is a bit of stag bone found deep in the earth of prehistoric Europe, and upon this is engraved a crude semblance of a stag's head and antlers. Let us say this was the first art. Before that cave dweller carved that bit of bone no art had existed. He had no previous work to copy. And yet even he had to have his suggestion before he could do this crude bit of carving. The bone of the stag suggested a stag, and the shape of the bone suggested the head of the stag. So we see that the originator of all art originated nothing but the *method* of embodying a suggested idea. And that is the only field for absolute originality. New mediums, new methods, new materials, new applications of suggested ideas.

In art there is absolutely nothing new under the sun.

Art nouveau, the newest art, seems original, but let us see. It was undoubtedly suggested by two other arts, the Japanese and the modern poster. Of these the Japanese is centuries old and was borrowed by them from the Chinese, and the Chinese in turn exchanged ideas with prehistoric Egypt, and back of that, if we could go, we would still find borrowing and borrowing. The poster art was founded on the work of Aubrey Beardsley, and we find that Beardsley loved Japanese art, and that he later became a pupil of Burne-Jones, and that Burne-Jones founded his style on the pre-Raphaelites, and we thus get back to the Renaissance and thence to Greece, which learned its art from Egypt.

Thus each period borrows from a contemporary field of art or from some preceding, and is merely a change, not an original conception. And those things that seem newest are the things that are suggested by the oldest, whether that oldest be a form of art or the flowers and birds and stones and waves that are older than all art. The Greek fret was used by Chinese artists before the first Greek was born, and was suggested by the overlapping sea waves.

It is, therefore, plain that the best originality is that founded on borrowed ideas, and it doesn't matter much where the seed comes from, so long as it is a good seed and has a fertile mind in which to expand, for there is equal beauty in all things if the right eye is present to see it. Some of the best art nouveau designs are suggested by such common things as onion tops, celery tops and beets.

The idea we wish to impress is that the right way to do, the original thing is, not to sit down and try to squeeze the poor sponge of your brain until it yields some distorted drop or two of originality but first go out and let it absorb some ideas, gather some suggestions and let it assimilate them. If you close the mind to suggestion you close it to all originality.

Two very handsome large berry spoons exploit remarkable hues in gilt. Both employ floral ornaments. One spoon is carried out in the richest of rose-gold finish, the other achieves a most curious but pleasing effect in a sort of shaded green-gold tone.



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	30	" " 8 1/4 x 5 1/2,	-	1.75
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Bevel Frame	12	" " 8 x 5 1/2,	-	1.25
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BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued).

New Shanks on Rings.—Very often it is necessary to put an entire new shank on a ring to make it serviceable. To do this, secure nicely a piece of gold, the width and thickness of the shank, on a new ring of a similar pattern. The thickness generally is 150 on a screw-gauge, which is equivalent to 2-3 millimeter. When this is obtained, cut off the old shank where the new piece is to be joined and prepare the joints as previously described. Then bend the new piece to conform to the curvature of the ring and cut it the required size. Place the shank and setting on the ring, stick and tie the two together with binding wire. Before soldering, in a set ring, the setting should be anti-oxidized to protect the color of the gold. When the parts are soldered, clean the ring in pickle and finish it in the manner described for sizing rings.

New Gallery Settings.—If the setting for a large cushion stone is badly worn, it is advisable to replace it with an entirely new setting in preference to restoring the old claws. This is easily done by securing gallery stock, which may easily be bent to the desired shape and size. This gallery is illustrated in most material catalogues and the repairer can easily determine the size and amount required. It is usually bought by the foot. After the setting is bent to the required size and shape, the ends are joined and, after cleaning, it is ready to be soldered in position. This is done by the same method, previously described, for holding the ring shanks to be soldered.

Lining Band Rings.—Band rings, which are worn very thin and are considerably cracked and broken, may be made serviceable and strong by lining them. Take a strip of gold somewhat wider than the ring, and make the inside ring the same size as the one to be repaired. Then place the broken band over the newly made ring and measure the size of the piece necessary to be placed in the upper ring to fill the gap between the two edges. When this is done, secure all together by means of binding wire and anti-oxidize the engraved surface. Then lay small pieces of solder around the edges, one side at a time, and when the borax has sufficiently dried to prevent it from throwing off the solder, blow an easy flame onto the entire ring until the solder flows into the interstice. When one side is soldered, remove the binding wire and clean the ring by boiling it in the sulphuric acid pickle, and wash in water. Then re-tie the ring and, after anti-oxidizing the engraved surface, proceed as before. When all soldering is done, remove the binding wire, clean the ring and round it up. The sides are then dressed to the edges of the band ring and, finally, the top surface is finished with a fine file or an emery stick.

(To be continued.)

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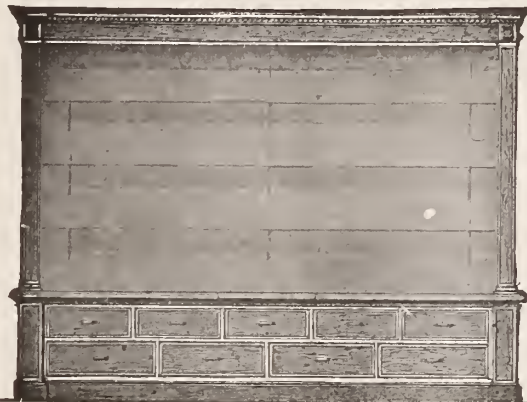
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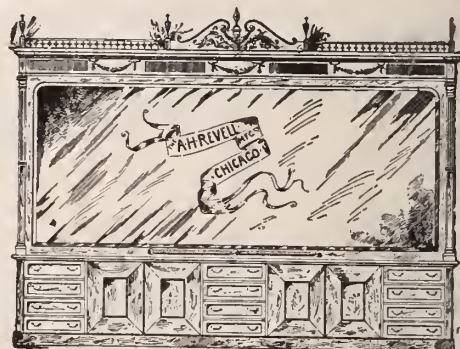
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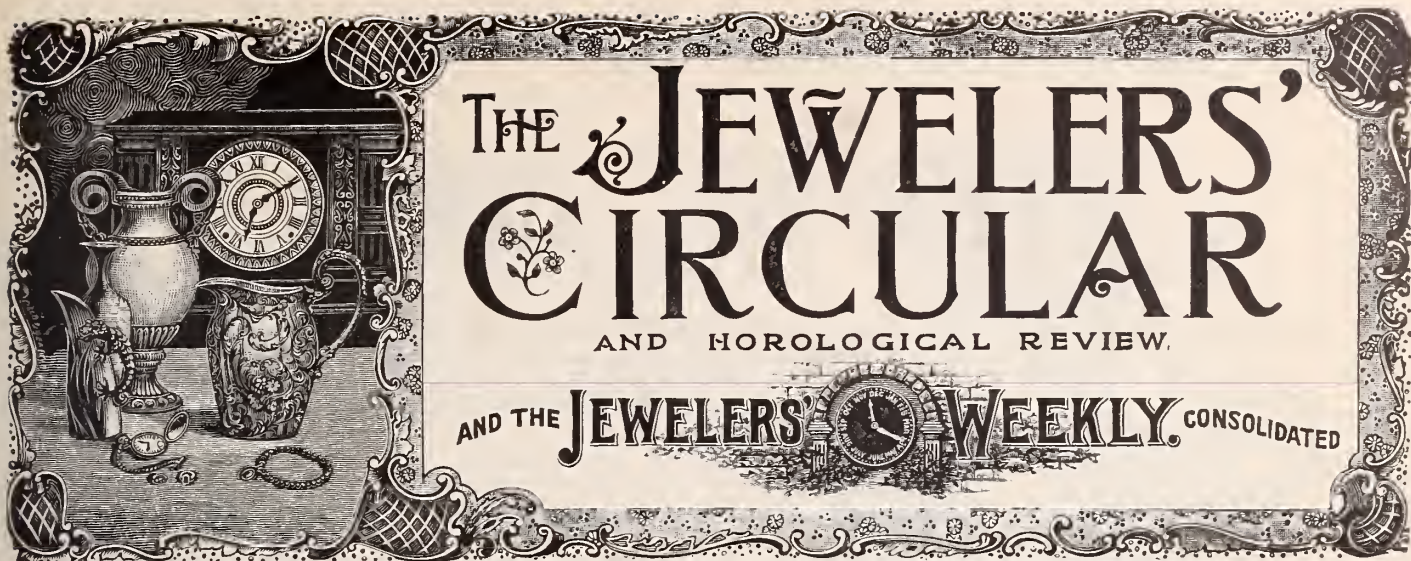
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32D YEAR.

NEW YORK, WEDNESDAY, JUNE 26, 1901.

VOL. XLII. No. 21.

ART WORKING IN METAL AND ENAMEL.

OF all the masterpieces and beautiful articles now contained in the Louvre, Paris, there are few more interesting for their associations, to the American visitor, than the candelabrum in commemoration of the American War of Independence, which was originally intended as a gift to the Marquis de Lafayette. This piece is now situated in the window of one of the five rooms containing objects of household art of the periods of Louis XIV. and the 18th century, which were opened to the public for the first time, May 23.

This candelabrum, which was made by Thomire, is exquisitely chased, of gilt bronze and enameled porcelain, and is about a yard in height. It rests upon a small green marble pedestal, upon which are three recumbent gilt lions and three Gallic cocks. There are three rectangular bas-reliefs in white, standing forth from pale blue enamel ground, representing scenes of the American War of Independence. Three gilt Nereids support the chiseled bronze and the whole is surmounted by a vase. This candelabrum was one of a pair which was used at Saint Cloud by Napoleon I. and subsequently at the Tuilleries by Napoleon III. During the Commune the other candelabrum was stolen and is believed to have found its way to Russia.

Presidential Gold and Silver Souvenirs.

PRESIDENT and Mrs. McKinley and the ladies of the Cabinet have received

plan of their spending June 10 at Glenwood Springs been carried out. The souvenir for the President is a book of views bound in Russia leather and mounted in gold.

Gold corners of beautiful workmanship and a plate engraved with name and date embellish the cover. The book contains steel engravings of the various points in Colorado which the Presidential party expected to visit. For Mrs. McKinley there was a gold card case, made in New York, of Colorado gold, the workmanship being the most exquisite obtainable. Each of the Cabinet ladies also received a card case, in which both gold and silver were used. All were appropriately engraved.

Jeweled Lace.

LONG years ago it was the custom, in both Italy and France, for lace collars and ruffs, hair nets, scarfs and sashes to be jeweled elaborately with precious stones—as many old portraits conclusively prove. In the time of the directoire, however, when absolute simplicity led the vogue, the jewels died out altogether. It has lately occurred, however, to Mrs. Nevill Jackson, the authoress

of "A History of Hand Made Lace," and herself a great lover of lace, that it might be possible, in view of the present admiration for lace to revive this picturesque fashion.



From photograph kindly loaned by New York "Tribune."

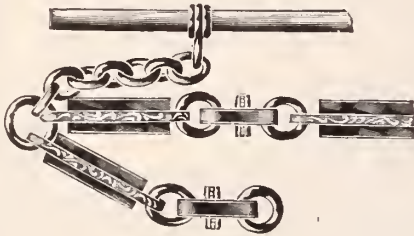
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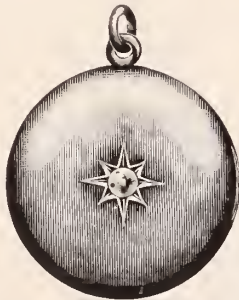
from Mr. and Mrs. Thomas F. Walsh, of Glenwood Springs, Col., the souvenirs which were to have been presented at the breakfast in their honor, had the original

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are all good sellers, if the patterns, finish and prices are right. Ours are right in every way and should be in your stock.

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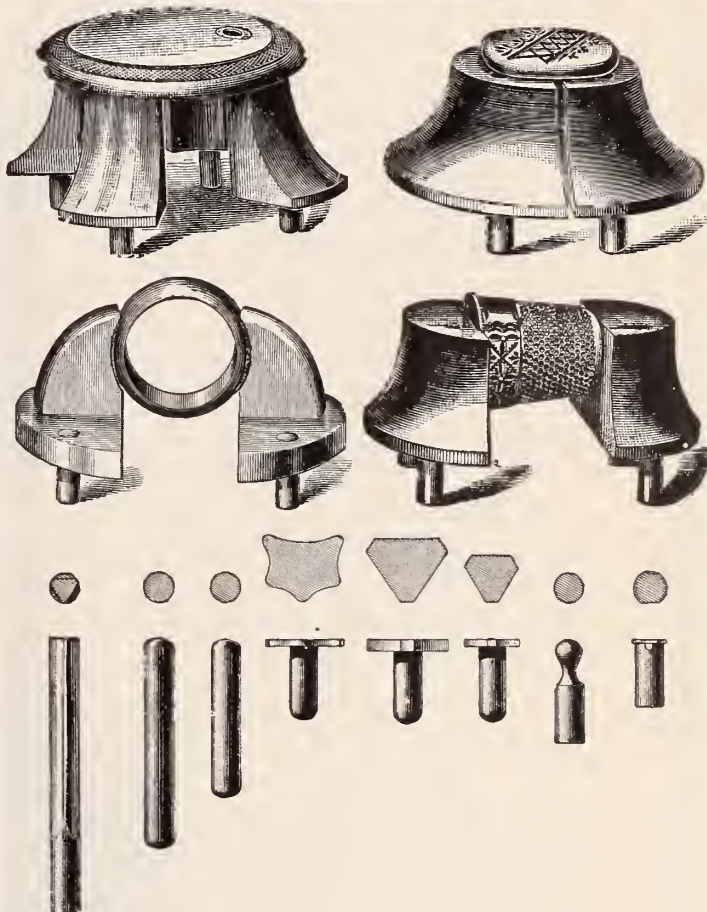
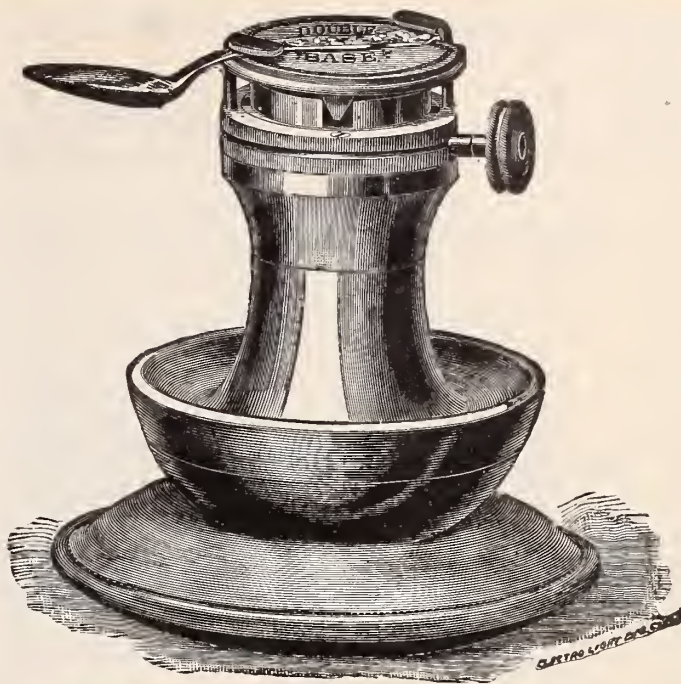
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

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on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

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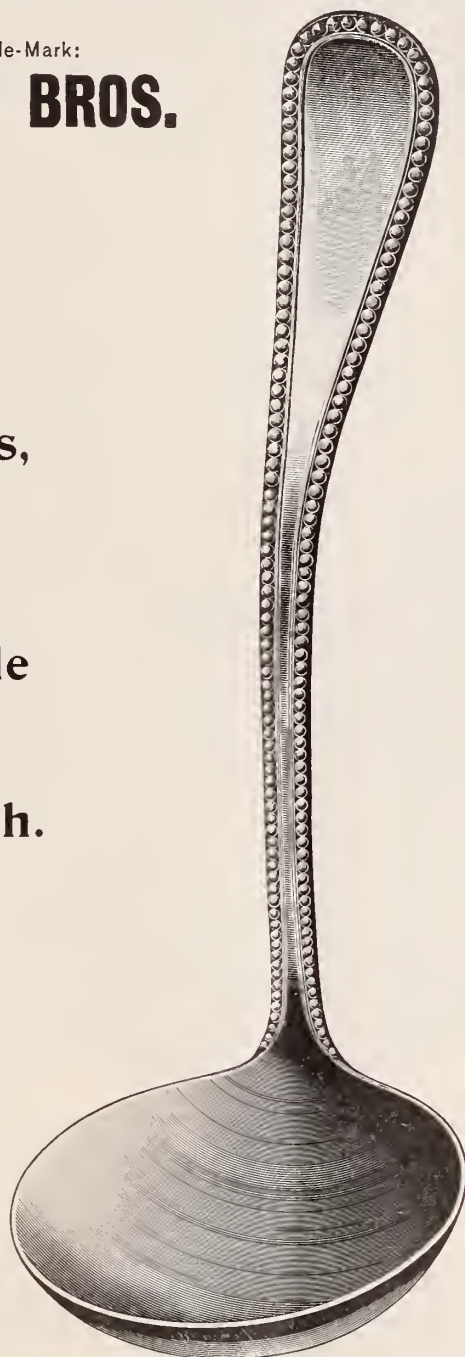
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NEW YORK, 9-13 Maiden Lane.

CHICAGO, 103 State Street.

CORUNDUM GEMS.

BY LEOPOLD CLAREMONT.*

RUBY.*[Continued from page 7, June 19.]*

Many are the tales of immense and magnificent rubies seen by travelers of old to the Courts of Asia. As these writers generally describe not only what they saw but what they had described to them, it is wise to take many of their statements with the proverbial grain of salt. We find, for instance, "allusions to a ruby of perfect quality as large as a hen's egg, which was worn as an ear drop by the King of Ada." Even Tavernier, in his "Travels," although imparting much valuable information about the gem producing countries visited by him, and the customs and habits of the inhabitants, often taxes our credulity with regard to the gems he describes. But I think we may place reliance upon his account of a fine ruby in the possession of the King of Vishapoor, which he describes as being almost triangular in shape, of a most vivid red color and of about 50 karats in weight.

In a curious old book published in the 14th century, Sir John Mandeville describes a ruby and a carbuncle half a foot in length, which possessed the property of self luminosity. These marvelous gems were seen by him at the court of the great Chan of Cathay. Some of the most notable gems in

*This article appears in these columns by permission of Claremont & Ward, lapidaries and experts in gems, 38 Conduit St., London, by whom the copyright is reserved.

the royal and imperial regalias of Europe are rubies. Besides these there are several magnificent rubies which have from time to time appeared upon the market, either from the mines of Burmah, or which is more generally the case, from the treasury of an Eastern potentate. Often these gems, which, perhaps, have been worn for hundreds of generations of their royal owners, or formed part of the splendor of idol or Buddha, are parted with to relieve some financial crisis of the court.

Two crudely cut rubies of superb quality came to light in this way in the year 1875. They weighed respectively 37½ and 47 karats in the native cut state, but after recutting in London the smaller stone weighed 32.5-16 and the larger one 38½ karats. The smaller ruby was a cushion shaped stone of a fine rich color, and eventually fetched the enormous sum of £10,000. The other stone, although of a somewhat awkward drop shape, was of such exquisite quality that nearly double this amount was realized. The larger of these beautiful gems is now in the possession of a Russian count, while the smaller belongs to a well known American millionaire.

Ruby is seldom selected as an object for carving or engraving upon, chiefly owing to the extreme hardness of the stone. The great intrinsic value of this gem also makes it an unsuitable material for the purpose, as the artistic conception of design and execution of workmanship should claim the first consideration with these works of art. Occasionally, however, to meet the requirements of some wealthy client, the gem engraver of all periods has used the ruby as a

foundation upon which to work intagli and camei.

It must be said that among engraved gems of authentic antiquity precious stones of all kinds are extremely rare, as productions of the most famous glyptic artists of ancient Greece were executed upon material selected as most suitable for displaying to the greatest advantage the inimitable genius of the period for cameo and intaglio, and as most suitable for giving a true impression when used as a seal.

A full face of a Bacchante, crowned with ivy, forms the subject of the most beautiful antique intaglio upon ruby known to connoisseurs. The exquisite treatment of the flesh and hair, as well as the half devilish expression of the countenance, denotes the work of an artist of the first rank, Emhyn by name, at the period when Greek glyptic art was at its height.

Other examples of the use of ruby by ancient Greek artists are the head of Hercules upon a small stone of pale color in a very bold, effective style, and a magnificent head of Thetis upon a pentagonal ruby of irregular shape. The latter subject is treated in a masterly way, depicting Thetis wearing the shell of a huge crab in place of a helmet. Both these intagli have the heads engraved *en profile*.

In regard to engraved rubies and other precious stones, it is generally the case that careful scrutiny will show the presence of some flaw or other imperfection within the gem, which it has been the object of the glyptic artist to partially hide.

(End of article on the Ruby.)

The best Horse-Timers are

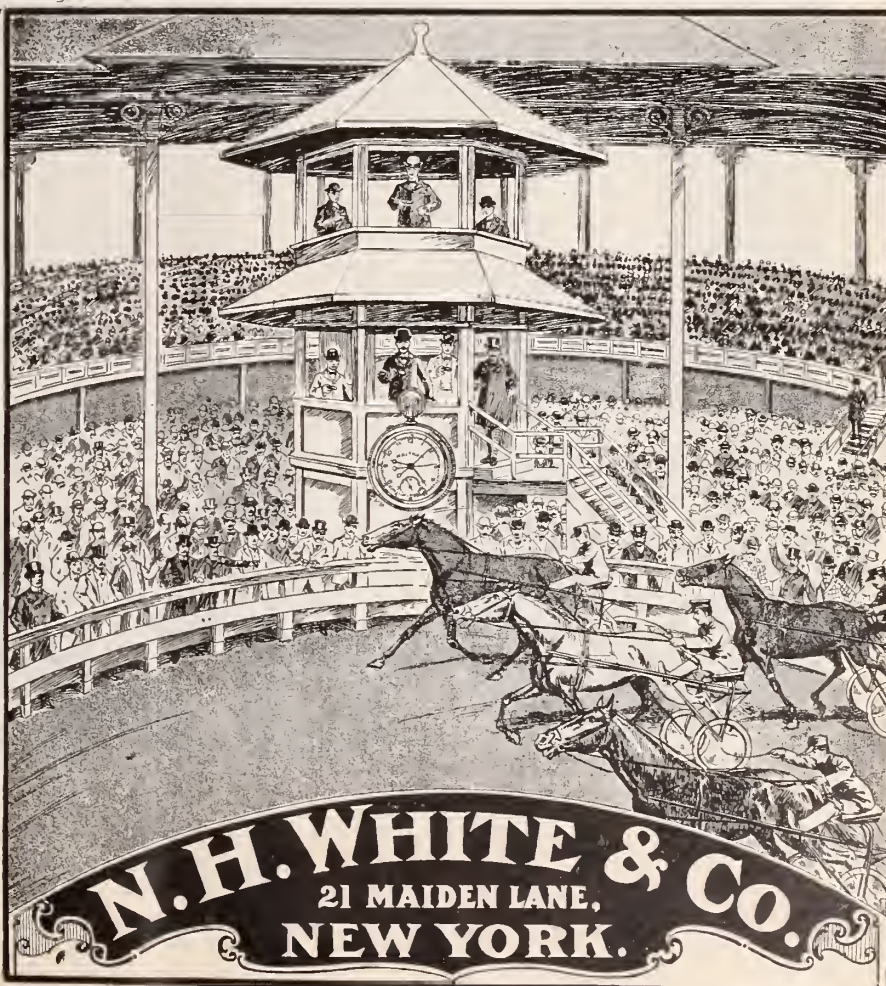
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We pay expressage both ways.



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OUR NEW FALL LINE NOW READY FOR INSPECTION.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

A seasonable novelty for travelers is ships' clocks in leather and silver, which strike the ships' bells. One noted is flat and square with a strap at the top and a hinged standard at the back, which can be folded down flat. The silver frame is handsomely chased and oxidized.

The round single eye-glass with a richly carved frame and handle is one of those individual fancies to be found among fashionable women and is usually adopted by those whose sight, as some one says, "Enables them to see as much as they wish and be blind to the rest."

A pretty fancy in engagement bracelets is to have the gold chain punctuated with seven tiny golden hearts in which are embedded in the following order a diamond, emerald, amethyst, ruby, emerald, sapphire and topaz, the significance of which scheme is readily seen by reading the initial letters of the gems named. Sometimes the stones are chosen to spell a name instead. A section of an English gold bracelet, by the pressing of a secret spring, opens and reveals the legend—"Dinna forget."

The "new art" jewelry with its wonderful enameling is proving itself best adapted for day wear, for which it is now becoming a chic thing among fashionable women. The flash and glow, the play of superb color and fire in precious stones still rule the night.

Aromatic scent balls or charms, a new London notion, contain a tiny perfumed pad which spreads delightful odor abroad through perforations in the gold or silver. They take the form of a sphere beautifully chased or studded with gold or silver, or of a heart or a nut, plum, pear or other fruit.

With the arrival of Summer weather candlesticks assume added importance, the use of the bedroom candle being one of the pretty old customs revived in country houses. A neat example of this latter is in the well known low, flat bottomed shape with an extinguisher attached; a beaded edge is the only ornament. Antique and black finish are among newest effects. In the tall candlesticks, square pillar, round column and hexagonal shapes are good style, though others are many.

Driving whips are to the fore and a very beautiful one has a grasp of snake skin and plain but elegant gold mounting.

Slender little silver vases, only a few inches high, in lily-like or bell shapes are designed to hold a single perfect flower. Being perfectly plain their beauty is that of form alone.

ELSIE BEE.

James Alexander has opened his new jewelry business at Grand Rapids, Minn.

William C. Haubrick, jeweler, New Ulm, Minn., was recently married at Des Moines, Ia., to Miss Mamie Hughes.

IMPORTERS OF

D I A M O N D S1840
Randel & Baremore1866
Randel, Baremore & Co.

Other Precious Stones, and Pearls

**Chester Billings
& Son**

Successors to Randel, Baremore & Billings

New York
58 Nassau Street 29 Maiden Lane
London, E. C., 22 Holborn Viaduct1880
Randel, Baremore &
Billings

1840

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Diamond Jewelry**Bead Necklaces.**

14 K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.

We have an exceptionally handsome line of fine diamond PENDANTS, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond RINGS, which are now ready for the Fall trade.

MARX & BROD,
Makers of 18k. Diamond Jewelry,
37 and 39 Maiden Lane,
NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to Responsible Jewelers.

DIAMONDS.

SAPPHIRES.

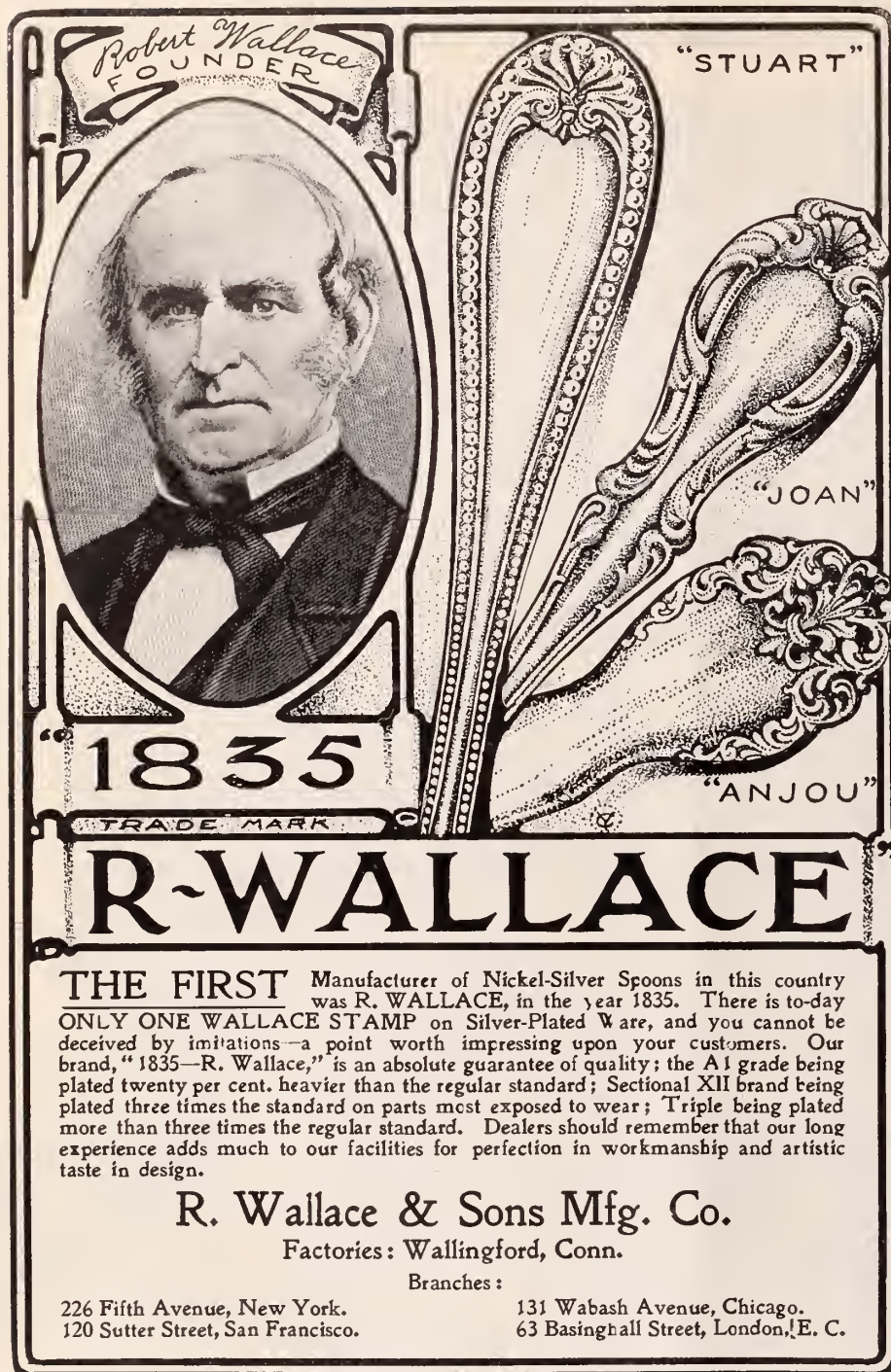
EMERALDS.

Popular High Class Diamond Jewelry.*Designs and Estimates Furnished.***H. GATTLE, 7 Maiden Lane, New York.***Memorandum Orders Solicited.*

RUBIES.

OPALS.

PEARLS.



Robert Wallace
FOUNDER

"STUART"

"JOAN"

"ANJOU"

1835
TRADE MARK

R-WALLACE

THE FIRST Manufacturer of Nickel-Silver Spoons in this country
ONLY ONE WALLACE STAMP on Silver-Plated Ware, and you cannot be deceived by imitations—a point worth impressing upon your customers. Our brand, "1835—R. Wallace," is an absolute guarantee of quality; the A1 grade being plated twenty per cent. heavier than the regular standard; Sectional XII brand being plated three times the standard on parts most exposed to wear; Triple being plated more than three times the regular standard. Dealers should remember that our long experience adds much to our facilities for perfection in workmanship and artistic taste in design.

R. Wallace & Sons Mfg. Co.
Factories: Wallingford, Conn.

Branches:

226 Fifth Avenue, New York.
120 Sutter Street, San Francisco.

131 Wabash Avenue, Chicago.
63 Basinghall Street, London, E. C.

Being Watchful, J. A. Foster Co. Escaped Being Swindler's Victim.

PROVIDENCE, R. I., June 19.—The many ramifications of the swindling operations alleged to have been carried on by Warren P. Lovett, alias "The Seco Poultry Co.," etc., Sandersville, Ga., reached to this city, interesting to a small extent the J. A. Foster Co., who carry on a jobbing business in addition to their large retail store at the corner of Dorrance and Weybosset Sts. The fact that Lovett had ordered goods from the J. A. Foster Co. was discovered in the former's correspondence by the Post-Office inspectors, by whom he was arrested for fraudulent use of the mails, June 8, at Macon, Ga.

It appears that the Georgia man sent a small order for goods amounting to something less than \$5, a short time previous to last Christmas, asking that the goods be sent by mail in time to be used for the holiday trade and promising to remit the price on receipt of the goods. The goods were sent as requested, but before they had had time to arrive at their destination another and larger order was received in a manner similar to the first.

Although apparently excellent references were given by Lovett, the Foster Co. became a trifle suspicious and wrote by registered mail that they had not the goods desired in stock. Lovett replied, asking the Foster Co. to send as much of the goods as they had in stock. Meanwhile there was no proffering of the price of the first lot sent. The Foster Co. sent several requests for the return of the small lot sent on the first order, writing each time by registered mail and getting a receipt for each letter.

Finally, Lovett appeared to become aware of the fact that the Foster Co. lacked confidence in his business methods and he returned the goods express collect. The Foster Co. were out to the extent of the cost of some postage stamps and the express charge, but nothing more.

The "Lucky Stone" Case Against Walter I. Rand.

BOSTON, Mass., June 17.—The case of Walter I. Rand, who recently opened a "lucky stone" business here, was again called, late Thursday afternoon, before Commissioner Fiske, in the United States District Court. Rand was held in \$1,000 for the September term of the United States District Court and bail was furnished by his sister.

The allegation is that the sale of the "lucky stone" for \$1 each on the pretension that these stones are from Ceylon and bring good luck to their owners is a fraud and that, consequently, it is fraudulent to transact this business by means of the United States mails. Assistant United States District Attorney Casey appeared for the Government. He called only two witnesses, William B. Snow, the post office inspector who caused the arrest of Rand, and Peter A. Cunningham, the letter carrier, who identified one of the letters he delivered. Inspector Snow told of the incidents leading up to the arrest. He said he bought one of the stones, paying \$1 for it.

WILCOX & EVERTSEN
INTERNATIONAL SILVER CO.,
SUCCESSOR,
SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN
HOLLOWWARE AND FLATWARE
1128 & 1130 BROADWAY,
NEW YORK.

WORKS,
MERIDEN, CONN.




YOU ARE THE MAN WHO WILL FIND IT TO HIS BEST INTERESTS TO HANDLE AND PUSH BIGNEY'S CHAINS



S. O. BIGNEY & CO.

MAKERS
OF

HIGH-GRADE GOLD-FILLED CHAINS,

ATTLEBORO, MASS.

NEW YORK OFFICE, 3 MAIDEN LANE.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS

TROPHIES FOR
SUMMER SPORTS.

BEST LINE IN THE MARKET.



Jno. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.

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PROVIDENCE, R. I.

The Mauser Mfg. Co.,

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Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; W. A. Switzer, Representative.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE **TRADE ONLY.**

860 Broadway,

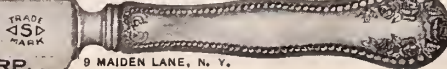
UNION SQUARE,

NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver, when
plated wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.



Death of Charles Fechtel, Sr.

PHILADELPHIA, Pa., June 21.—Charles Fechtel, Sr., for nearly 50 years in business at 516 S. 2d St., died, June 13, and was buried from his home, 1424 S. Broad St., last Monday. The cause of death was complications incident to old age, Mr. Fechtel being 71 years old. For many years he occupied a prominent place in the local trade and his store at 2d and Gaskill Sts. netted him a handsome fortune. Of recent years Mr. Fechtel had been practically retired, and, although by reason of the colonization of the neighborhood by sailors and emigrants and the removal of the wealthy families further west, his trade had rapidly fallen off, the business was maintained and conducted by his only son, Charles Fechtel, Jr. Mr. Fechtel was a member of Meriden Sun Lodge, F. & A. M., and Girard Mark Lodge, F. & A. M. Interment was made at Laurel Hill.

Deceased was born in Nurtigen, Wurttemberg, Germany, Nov. 11, 1830. He learned the trade of mathematical instrument maker in the old country. When 17 years old his family moved to this city and Mr. Fechtel entered the employ of L. Groppegeiser, a retail jeweler then in business at 8th and Walnut Sts. and whose death, at an advanced age, was recorded in THE CIRCULAR-WEEKLY, a few months ago. He remained with his employer five years and then entered the establishment of Thomas C. Garrett, at that time the most fashionable jeweler in town and in business at 4th and Chestnut Sts. with Oliver Hemp-hill and John Kelly.

Later Mr. Fechtel, who had saved considerable money, went to St. Joseph, Mo., where he started in business on his own account. This venture added to his capital and in 1855 he returned to Philadelphia and invested his money in the purchase of the stock, good will and fixtures of the retail store of Daniel Monier, 516 S. 2d St. He is survived by a widow, three daughters and one son. Mrs. Fechtel is administratrix of the estate and contemplates disposing of the fixtures and stock at auction. In the meantime the business is being carried on by Charles Fechtel. He, however, intends to abandon the jewelry business after the settlement of the estate and embark in other enterprises.

Death of Charles W. Sanders.

SCHENECTADY, N. Y., June 19.—Charles W. Sanders, a retired jeweler, died at his home, June 14, of heart trouble, which had been affecting him more or less for the last few years.

Mr. Sanders was the eldest son of the late James Sanders, who was, for many years, identified with the best interests of this city. The family originally lived in England, but came to this country 70 years ago, when the deceased was but two years of age. He resided in this city since 1845 and during that time was in the jewelry business with his father and subsequently with his brother, James W. Sanders. Mr. Sanders retired from business about six years ago, owing to failing health. He was one of the most respected citizens of the community and a business man of much ability. During his lifetime he was connected with many of the

GORHAM METHODS

We do business with the legitimate Jewelry Trade only. In our judgment they best represent the goods we make and can best aid us in their sale.

You would hardly expect a dealer in old iron to inspire public confidence in a stock of paintings. They would be out of his line.

That is the way we feel about selling our wares to the Dry Goods Trade. Gorham Silver is out of *their* line.

Gorham Silver represents a distinct advance in modern art, both in workmanship and design.

The Grand Prix awarded at Paris means that Gorham Silver represents the World's best accomplishment in the art of the Silversmith.



No detail of your stock, however small, need be without the Gorham Trade Mark. It costs no more.

GORHAM MFG. CO.

BROADWAY @ 19TH STREET

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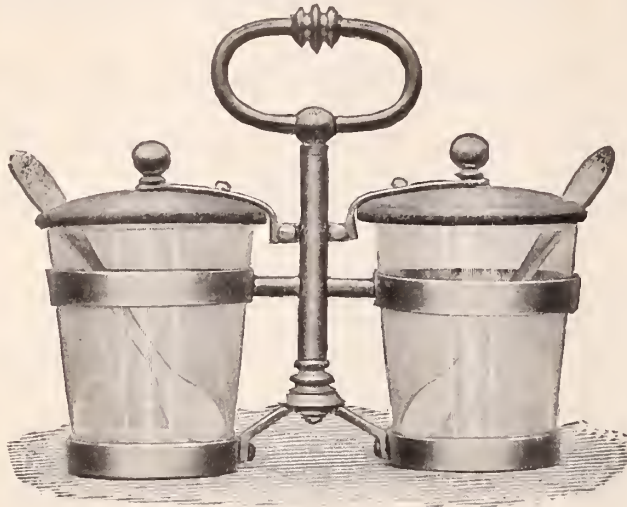
CHICAGO
131-137 Wabash Ave.

SAN FRANCISCO
118-120 Sutter St.

WORKS: PROVIDENCE AND NEW YORK

Mustard and Horseradish Pot.

No. 359.



Heavy nickel-plated mounts, glass jars with wooden tops to prevent verdigris; bone spoons.

Manufactured by

S. STERNAU & CO.,
204 CHURCH STREET, NEW YORK.
Catalogue on application.

leading enterprises of the city, all of which showed the result of his thrift and energy. The deceased was a member for many years of the volunteer fire department, a member of the Mohawk Club, and represented the Second Ward in the Board of Supervisors for the years 1881-2. He is survived by a wife and two children, Dr. Clare Sanders and Miss Louise Sanders.

Election of Officers of The Chicago Jewelers' Association.

CHICAGO, Ill., June 19.—The following were elected officers of The Chicago Jewelers' Association, at the annual election, held at the Association's rooms, Columbus Memorial building, last evening:

President, J. F. Talbot, Dennison Mfg. Co.; vice-president, Max Ellbogen, Stein & Ellbogen Co.; secretary and treasurer, C. T. Wittstein, Shrader-Wittstein Co.; membership committee, W. J. Miller, Seth Thomas Clock Co., chairman; Robert W. Morris, R. Wallace & Sons Mfg. Co.; Adolph Wedeking, C. F. Happel Co.; finance committee, Benj. Allen, Benj. Allen & Co., chairman; C. H. Knights, C. H. Knights & Co.; Julius Schnering, Otto Young & Co.

The officers and the committee members constitute the board of directors. It is a remarkably strong board in every respect.

Family of Robert Moore Have a Worrying Time.

WILLIAMSPORT, Pa., June 23.—The family of jeweler Robert Moore, Ross St., were in quite a state of mind for a short time, Friday, over the receipt of a telegram from Newcastle, saying that "J. S. Moore" was dead, which telegram followed one saying Mr. Moore was coming home from a trip in New York State. Telegrams sent to Newcastle and the New York town where Jeweler Moore has been for some weeks, straightened out the matter. The man who had died was Jerome S. Moore.

The store of M. P. Valmier, Pollock, La., was burned out, June 4.

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



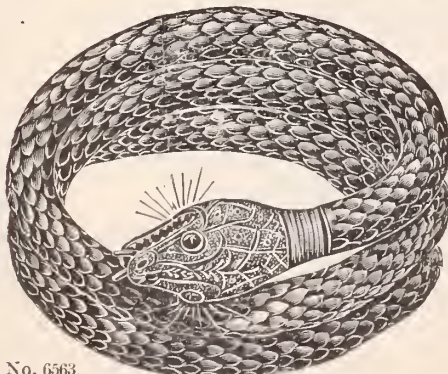
RINGS

BUFFALO,
N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

"Alice Nielsen" Serpent Bracelet.

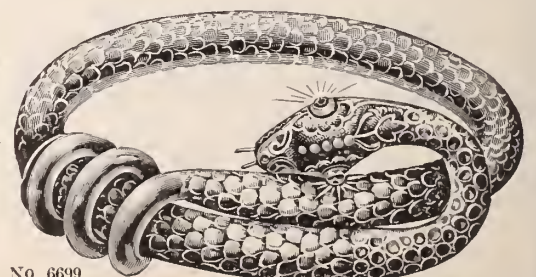
THE FAD OF THE HOUR.



No. 6563.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAIN BAGS AND PURSES, All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS. Factory,



Pocket Books,
Card Cases,
Photo Frames,
Cigar Cases,
Etc., Etc.



A LARGE COLLECTION OF
Art Leather Goods
ESPECIALLY ADAPTED TO
FINE JEWELRY TRADE.



C. F. RUMPP & SONS,
PHILADELPHIA, PA.

NEW YORK SALESROOM: 621 BROADWAY.



Dressing Cases,
Jewel Cases,
Chatelaine Bags,
Tourists' Goods,
Etc., Etc.



THE ASSORTMENT OF
EUROPEAN NOVELTIES
WILL BE ON EXHIBITION FOR ONLY
A LIMITED PERIOD.

Mounted
Diamonds.

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.
Diamond Mountings.
BROOCHES A SPECIALTY.

C. J. MEYER & CO.,
Watch Case and Jewelry Repairing.
SPECIAL ORDER WORK.
41-43 Maiden Lane, Room 4, New York.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and
Weights
for every purpose where ac-
curacy is required.
Office and Salesroom,
104 BROADWAY,
Tel. 370 Cortlandt. NEW YORK

GARREAU & GRISER,
68 & 70 Nassau St., New York.
GLAPIDARIES. PRECIOUS
STONES.
EMS in Unique Cuttings.

The Francis Engraver

Has the only Rotary Graver made. The graver applied by me in 1879 was the "Stationary Rotary Adjustable" graver. It was soon discarded as an utter failure. It was a cripple. Throwing in bandages, splints and crutches could make it go only as a cripple. Screwing the graver around as you would a cork in a bottle would only add to its disagreeable features. What the up-to-date man wants is not the leavings of the modern manufacturer, but his latest improved appliances. Cheap trash is dear at any price. The best is seldom expensive. Buy the best, insuring the most complete satisfaction.

Address, **A. E. FRANCIS,** Pan-American Exposition, Buffalo, N. Y.

Fancy Stone Bracelets
IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,
16 John Street, New York.



PITZELE & BASCHKOPF,

Makers
of..... **FINE DIAMOND MOUNTINGS,**

12 Maiden Lane, - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.



No. 306.

No. 462.

"TRADE-MARKS

OF THE JEWELRY AND KINDRED TRADES' is a Book that no Jeweler (Retailer, Wholesaler or Manufacturer) can afford to be without. It illustrates over 2,250 Marks. Price, Book and Supplement, \$2.50. **THE JEWELERS' CIRCULAR PUBLISHING CO.,** 11 John Street, New York.

Wm. S. Hedges & Co.,
 IMPORTERS OF
DIAMONDS,
 Other **Precious Stones and Pearls,**
 HAVE REMOVED from 170 Broadway to
171 BROADWAY
 (BENEDICT BUILDING),
NEW YORK.

London Office, 26 Holborn Viaduct.

Diamonds, Pearls
 AND FINE COLORED STONES.
FRED. W. LEWIS & CO.,
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John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER
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 68 Nassau St., cor. John St., Sheldon Building,
 Room 16, NEW YORK.

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 RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

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(Formerly foreman of Ed. Van Dam).

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DIAMOND CUTTER
 and **POLISHER** FOR THE
 TRADE.

Rough Recutting, Repairing and
 Matching a Specialty.

**Merchants' Association Receive Further
 Railroad Rate Concessions.**

Word has been received by The Merchants' Association of New York that the Central Passenger Association have granted their application for reduced rates from their territory. The dates for which the rates were asked are Aug. 3 to 7 inclusive and Aug. 24 to 28 inclusive. The rate of fare is one fare and one-third for the round trip, the return limit being 30 days from date of sale of ticket. The Central Passenger Association control the territory west of Buffalo, N. Y., Pittsburgh, Pa., and Wheeling, W. Va., to the Mississippi river, including the cities of Chicago and St. Louis, and south to the Ohio river, including, however, that portion of northern Kentucky which is traversed by the Chesapeake and Ohio R. R.

The Trunk Lines have already granted the rates from their territory, so that now special rates will be in effect from the New England boundary line to the Mississippi river, south to the line of the Ohio and Potomac rivers. An application for similar rates is now before the Southwestern Passenger Bureau, whose headquarters are in St. Louis. The last named association have jurisdiction over all the lines in Texas, Indian Territory and Oklahoma. This association have been asked for early action on the reduced rate proposition.

**Troubles of Jeweler Weinberg End from
 Lack of Prosecution.**

MACON, Ga., June 18.—P. Weinberg, a jeweler who has resided at Wrightsville for some time up until the past few weeks, was arrested in this city, about three weeks ago, on a telegram from the Sheriff of Johnson county, stating that Weinberg was wanted at that place for gambling. Weinberg was carried back to Wrightsville, where he had been indicted by the Grand Jury, and he was fined \$125, which was promptly paid.

After this matter had been settled Weinberg returned to Macon and, while here, obtained money from a prominent firm of this city on alleged bogus checks. The Macon police were notified and he was arrested in Charleston, S. C. The Chief of Police of Macon was notified of his arrest and his refusal to return to Macon without requisition papers. The firm from whom Weinberg is said to have obtained the money did not care to obtain a requisition for the man and the Chief of Police at Charleston was advised to release Weinberg.

Dan. I. Murray, auctioneer, who has been conducting several sales for jewelers along the Hudson river, recently concluded a very successful two weeks' sale for Frank W. Colwell, Matteawan, N. Y.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

Death of William R. Siedle.

PITTSBURGH, Pa., June 22.—William R. Siedle, senior member of the old firm of R. Siedle & Sons, 254 Fifth Ave., this city, died at an early hour, Thursday morning, June 20, in the Medico-Chirurgical hospital, Philadelphia. He had been gradually failing in health since May, 1900, but only within the past few months was his illness thought to be dangerous. Six weeks ago, in company with his wife and child, he went to Atlantic City, hoping that the change would be beneficial. Two weeks ago a decided change for the worse hastened his removal to Philadelphia. Death was due to a general breaking down.

Mr. Siedle was born in Pittsburgh, May 16, 1864, attended the city schools and finished his education at the high school, Pottstown, Pa. Immediately following his graduation he became a member of R. Siedle & Sons, whose business, since the death of the father, in December, 1900, has been conducted by him and his brother, O. C. Siedle, under the old firm name. The firm are one of the oldest in Pittsburgh and have been in business on Fifth Ave. the past 52 years.

Since boyhood W. R. Siedle had been a member of the Grace Reformed church, for the past few years serving in the capacity of deacon. He was a member of St. John's Lodge, F. & A. M., and a member of the Chamber of Commerce, exhibiting at all times a lively interest in the commercial prosperity and advancement of the city. In 1890 he married Miss Louisa H. Schultz, one child being born of the union. He is survived by his widow and child and three brothers, Charles A. Siedle, Albert R. Siedle and O. C. Siedle. The funeral services were held at his home in Pittsburgh, 461 Atlantic Ave., this afternoon, at 2.30 o'clock, and the interment was in Homewood cemetery.

Louis Busch, Accused of Smuggling Diamonds, Fails to Appear for Trial.

DETROIT, Mich., June 22.—Louis Busch, indicted on the charge of smuggling 581 diamonds, worth \$20,000, and released on \$5,000 bail, did not appear for trial before Judge Swan, this week. His recognizance was ordered forfeited and a capias issued for his arrest. George F. Robinson, attorney for Busch, and William Rosenberg, of New York, who claims to own the diamonds, did not understand why his client failed to appear. He claimed that Busch was acting as an agent for Rosenberg and was taking the diamonds from New York through Canada, via the Michigan Central, to western cities. The Government say his failure to appear looks as if he were willing to abandon the diamonds, the duty on which is \$2,000. They were taken from the shoes of Busch as he stepped off a ferry in Detroit.

Van Antwerpen & Van Der Bosch, of Antwerp, also claim the diamonds and say

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

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**FINE
DIAMOND
JEWELRY.****26 Maiden Lane**

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PEARLS AND DIAMONDS

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MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

*William Kleinschmidt. George H. Howland Frederick W. Ehrhard.***KLEINSCHMIDT, HOWLAND & Co.****Pearl Merchants.***We make a specialty of importing***FINE, FANCY AND RARE GEMS:***Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.***189 Broadway, New York.**IMPORTERS
AND
JOBBER OF**DIAMONDS
WATCHES
JEWELRY**9-11-13 MAIDEN LANE,
NEW YORK.62-64 STATE STREET,
ALBANY, N. Y.

they were swindled out of them by Max Hurvich, who gave \$10,000 cash and a worthless note for a similar amount of gems. It is said that Hurvich brought them to Montreal and turned them over to Busch at Hamilton, Ont. About a year ago, attorney F. W. Whiting filed a claim for the diamonds in behalf of Van Antwerpen & Van Der Bosch, but the District Attorney took exception to it on the ground that it was not full enough and his objection was sustained. In the meantime, the gems are locked up in Uncle Sam's safe.

Arrest in Boston of a Bold and Clever Jewelry Store Thief.

BOSTON, Mass., June 22.—In the arrest, Thursday afternoon, of a man who is said to have stolen 12 rings, valued at \$120, from E. E. Rubin, a Washington St. retail jeweler, the police claim to have captured a thief whose reputation is known throughout the country and especially well known to the Boston jewelry trade. The prisoner gave the name of James Roberts.

About 4 o'clock, Thursday afternoon, the man entered Rubin's store, which was being looked after by Mrs. Rubin. After being shown a tray of rings he suddenly started for the door with 12 rings in his possession, so it is claimed. Mrs. Rubin rushed out into the street and attracted the attention of a crowd, and after a long chase the man was caught. The police claim that some of the rings were in his pockets when searched at the Hanover

St. station. Chief Inspector Watts identified the man, Friday, as James Lowery, an ex-convict, who, if convicted again, comes under the "habitual criminal" act and is liable to receive a 25 years' sentence in the State prison.

Lowery is the man who, with George Johnson, perpetrated, in 1889, the boldest robbery of which this city has any record. Between the hours of 12 noon and 1 o'clock they whitewashed the windows of William Maynard's jewelry store in Brattle Sq., adjoining the Quincy house, and while Johnson performed this part of the work Lowery climbed over the transom and stole \$2,000 worth of jewelry. Both men made their escape. Mr. Maynard was in the habit of going out to lunch at this hour and locking his store. Lowery was arrested, some time later, at Rockland, Me.

The prisoner was arraigned in court, Friday, and held in \$800 bonds for his appearance on June 28.

J. Ramser & Sons' Store Robbed of a Tray of Rings.

ROCK ISLAND, Ill., June 22.—There was a daring piece of sneak thievery, Wednesday, as a result of which J. Ramser & Sons, jewelers, lose rings worth nearly \$1,000. The theft occurred Wednesday morning, but was not discovered for some time, when Mr. Ramser noticed the absence from his show cases of a small tray containing a dozen diamond rings. No clue has been found tending to fix the crime on any one, and that it was nice professional work is evident.

Latest Decision Regarding the Estate of Eugene J. Cuendet.

ST. LOUIS, Mo., June 22.—Judge Fisher, this week, reversed the decision of the Probate Court in the application of the former Public Administrator, by which letters of administration granted to Eugene R. Cuendet, administrator of the estate of Eugene J. Cuendet, were revoked on Sept. 14 last. On that occasion Albert J. Arple was appointed administrator of the estate to succeed Mr. Cuendet. Mr. Cuendet made an application for a rehearing of the case, but it was not granted and he appealed the matter to the Circuit Court. The decision of Judge Fisher is to be certified to the Probate Court and grants the restoration of the letters of administration to Mr. Cuendet.

The former Public Administrator was in charge of the estate of Uranie Cuendet, which estate had a claim against the estate of Eugene J. Cuendet. Judge R. E. Rombauer was appointed referee in the matter, and according to his findings the claim amounted to \$232,710.53.

Eugene R. Cuendet succeeded his father, Eugene J. Cuendet, as manager of the E. Jaccard Jewelry Co. and was appointed administrator of his estate. The Public Administrator claimed that he mismanaged the estate and applied for his removal, which was granted by the Probate Court. In his answer, Mr. Cuendet related that he had given bond of \$350,000 for the faithful administration of the trust, which was ample to protect any de-

PEARLS.

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When you are in need of anything unusual, you generally want it in a hurry. That is the time to remember that our stock is not only replete with diamonds, pearls and precious stones of the grades usually carried, but that it contains gems of a character that cannot be duplicated.

We have extraordinary facilities for securing the best in the markets of the world. The condition of our stock evidences this fact at a glance.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

ficiency that might occur. He denied that he had mismanaged the estate and submitted evidence to show that he had liquidated certain claims and had otherwise managed the estate successfully. Owing to an appeal bond having been filed by Mr. Cuendet, Mr. Aiple, the appointee of the Probate Court, did not take charge of the estate.

Death of Charles F. Smith.

HARTFORD, Conn., June 21.—Charles Franklin Smith, a well known jeweler of this city, died at his home, Wednesday afternoon. Death was caused primarily by a stroke of paralysis which occurred on June 1. From that time, Mr. Smith had been unable to leave his bed.

Mr. Smith was born in Waltham, Mass., and came to this city in 1863. He established a jewelry store on Asylum St. and was a successful business man. He was popular with his associates and loved and respected by his intimates. He leaves a wife and one son, Frederick Smith, who is in the electrical business in Boston.

The funeral took place from his late home, 57 Willard St., this afternoon. The interment will be in Waltham, Saturday.

Swindler at Large in Ohio, Wanted by Police of Detroit, Mich.

TOLEDO, O., June 18.—Information has been received from the Detroit, Mich., police in reference to a young man who is engaged in working the jewelers of that city on an old time plan. According to the letter, this man represented himself to be August Goebel, son of a wealthy brewer, and obtained a diamond pin worth \$300. The bill was sent to the brewer, who refused to pay it. The police then searched the city for the young man, but he was not to be found. It was learned, however, that he had headed for Toledo. He is described as being 34 years of age, 5 feet 7 inches tall, 135 pounds in weight, and dressed in a dark suit. He has a sandy mustache and sideburns.

The Palace Jewelry and Loan Co., Colorado Springs, Col., conducted by Tony Lubelski, are offering a compromise to creditors.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cortl't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

Importers of
Precious
and
Imitation
Stones.

L. Heller & Son

Jewelers' Court,
51 MAIDEN LANE, NEW YORK.

OPALS,
PEARLS,
DOUBLETS,
GARNETS,
RING-
STONES.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Nebraska Opticians Considering Forma- tion of a State Association.

OMAHA, Neb., June 20.—There is a move-
ment on foot to organize a Nebraska State
optical association. It is not generally
known, but a bill was read and discussed
in the Nebraska Legislature, last Winter,
which, if it had passed, would have barred
every optician in the State from practic-
ing unless he had a certificate as a physi-
cian. This bill was aimed at the osteo-
paths and it is doubtful if the framers of
it had the opticians in mind. Neverthe-
less, had it passed it would have included
them as well as osteopaths and Christian
Scientists.

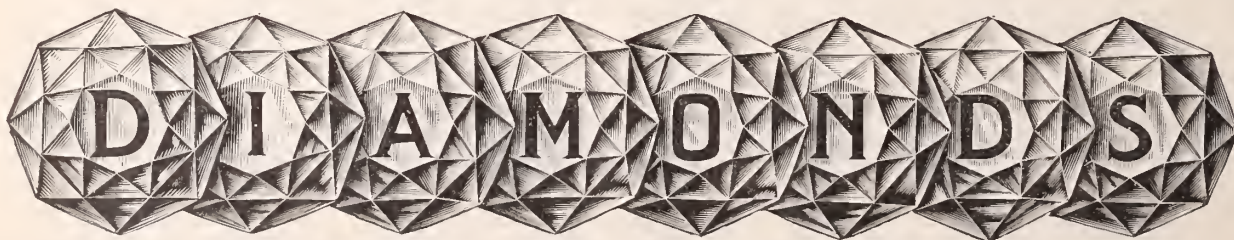
There is a feeling among opticians,
also, that a gathering once a year for the
exchange of ideas would be beneficial and
promote harmony of interests. In a few
weeks an Omaha optician will make a
tour of the State for the purpose of
working up the scheme.

Bankruptcy Petition Filed by G. A. Bahn; Liabilities, \$21,488.

AUSTIN, Tex., June 20.—A voluntary
petition in bankruptcy has been filed in
the Federal Court by Gustavus Bahn, of
the G. A. Bahn Optical and Diamond Co.,
of this city, with liabilities aggregating
\$21,488, all unsecured claims. His assets
amount to \$4,800, \$800 of which is per-
sonal and household property, and \$4,000
is a homestead, all of which is claimed to
be exempt.

S. W. Ogilvie found a peculiar slug
pearl at Red Wing, Minn., recently. It
consisted of three slugs, which are at-
tached in such a manner as to resemble a
bird upon a nest. The slug weighs 123
grains.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Fire at Greenville, S. C., Damaged Stock of Two Jewelers.

GREENVILLE, S. C., June 19.—A fire originating in a bakery burned out two jewelry stores and destroyed almost an entire business block, June 18, and for a time threatened the whole business section and caused a loss estimated at \$50,000. A great quantity of goods was saved from the burned buildings and those adjacent, and to put a stop to extensive thieving the local military company and full police force were on duty, but even these were unable to entirely stop the depredations.

The jewelers who suffered were J. F. Bruns, who had one of the finest stores in the south, his stock being valued at \$25,000 and insured for \$21,000. Most of it was saved and the estimated loss is \$3,000. Silver ware and cut glass were transferred to places of safety, while watches and diamonds, with other valuable jewelry, remained in two large safes.

W. R. Hale, who had a smaller store with stock and fixtures valued at \$3,000, suffered a loss of \$750. He carried an insurance of \$250.

Frank Smith, Wanted for Two Offences, Awaiting a Second Trial for One.

LOUISVILLE, Ky., June 21.—Frank Smith was arrested, recently, in Lexington, Ky., and identified by Miss Katie Clausser, a clerk with Victor Bogaert, as one of the men who were in the store when a \$100 diamond stud was missed, June 5. The men wanted to purchase a watch charm and Miss Clausser says they took the diamond, which was in the tray containing the watch charms shown them. Smith gave bond in the sum of \$200, but was rearrested and placed in jail. He was afterward identified by Frank Nattler, of this city, as the man who came to his store, June 14, and took a \$198 diamond, substituting in its place a 25 cent stone. The detectives say Smith is one of a gang, the other members getting away from Lexington when he was arrested and coming to Louisville.

Smith was placed on trial for the Bogaert robbery, Tuesday. It was brought out that he gave the name of D. M. Martin at that time. He denied in court his alleged identity with Martin and claimed to have been in Louisville the day of the robbery. The trial lasted two days and, yesterday, the jury reported a disagreement, the vote being 11 for conviction and one for acquittal. Smith is now in jail to await another trial.

Edgar W. Scribner, Phelps, N. Y., has failed and gone out of business.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

**A. ROSEMAN,**
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.**HEADQUARTERS FOR AMERICAN WATCHES.**

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:

138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO,

149 State Street.

LONDON,

29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Partial Removal of Revenue Stamp Taxation, July 1.

WASHINGTON, D. C., June 22.—The bill passed by Congress, last March, known as the Emergency Revenue Reduction Act, will go into effect, July 1, at which time a generous share of the special burdens imposed three years ago to meet the outlay made necessary by the war with Spain will be removed. Of these emergency imposts few have borne with any noticeable severity on business or industry. Even the stamp taxes, ordinarily so vexatious and unpopular, have provoked only mild public comment, but the discontinuance of the stamp taxes on checks, telegrams, money orders and express receipts will be hailed by the public as a remission of

burdens involving much less pecuniary sacrifice than personal inconvenience. The reductions made in other directions will be less felt by the average observer. The annual reduction of revenue under the new law is estimated at about \$40,000,000.

In the schedule of documentary taxes the following have been repealed outright:

- Bank checks, 2 cents.
- Bills of lading, or receipts for export, 10 cents.
- Certificates of damage, 25 cents.
- Certificates of deposit, 2 cents.
- Certificates not otherwise specified, 10 cents.
- Charter parties, \$3 to \$10.
- Sight drafts, 2 cents.
- Express receipts, 1 cent.
- Insurance policies, life, 8 cents on each \$10 marine, inland and fire, ½ cent on each \$1 or fraction thereof; casualty, fidelity and guaranty, ½ cent on each \$100 or fraction thereof.

- Leases, 25 cents to \$1.
- Manifest for custom house entry, \$1 to \$5.
- Mortgage or conveyance in trust, 25 cents for each \$1,500.
- Order for payment of money, on sight or on demand, 2 cents.
- Power of attorney to vote, 10 cents.
- Power of attorney to sell, 25 cents.
- Promissory notes, 2 cents for each \$100.
- Protests, 25 cents.
- Telegraphic messages, 1 cent.
- Telephone messages, 1 cent.
- Post office money orders, 2 cents for each \$100.
- Warehouse receipts, 25 cents.

A few other stamp taxes have been reduced, but not wholly abolished. Conveyances of realty are now taxed at the rate of 50 cents for each \$500. After July 1 transfers of real property worth less than \$2,500 will be exempt from tax. If the value exceeds \$2,500 and does not exceed \$3,000, the stamp tax will hereafter be 25 cents, with 25 cents additional for each \$500 in excess of \$3,000. Bills of exchange (foreign), letters of credit, telegraph orders for money issued by express companies, drawn in but payable out of the United States, are to pay, if drawn singly, two cents, instead of four cents, for each \$100 of value. If they are drawn in sets of two or more they are to pay one cent, instead of two cents, for each \$100 of value. Passage tickets to a foreign port now pay \$1 if the cost does not exceed \$30, \$3 if the cost does not exceed \$60, and \$5 if the cost exceeds \$60. Hereafter the tax will be 50 cents for each \$50 in value. Sales of products or merchandise at exchanges will continue to pay one cent for each \$100 of value sold or agreed to be sold. But this tax is not to apply after July 1 to products or merchandise actually in course of transportation for delivery.

These documentary taxes are retained in the law of March 2, 1901:

- Bonds, debentures, certificates of indebtedness, etc., 5 cents for each \$100 of value.
- Bonds for indemnity, 50 cents.
- Brokers' contracts, 10 cents.
- Certificates of profits, 2 cents for each \$100.
- Certificates of stock, original issue, 5 cents for each \$100.
- Transfers of stock, 2 cents for each \$100.
- Drafts on time, or bills of exchange, inland, 2 cents for each \$100.
- Entries of goods at custom house for consumption, 25 cents to \$1.
- Entries for withdrawal, 50 cents.
- Freight receipts or domestic bills of lading, 1 cent.
- Sleeping and parlor car tickets, 1 cent.

Iowa Central R. R. Employees Must Have 17-Jewel Watches at Once.

MARSHALLTOWN, Ia., June 20.—The Iowa Central R. R. Co. have issued orders requiring all train and yard men to provide themselves with watches of 17-jewel movement or better. The minimum standard of excellence adopted by the company for watches is a grade equal to what is known among American watch movements as "nickel 17-jewel, patent regulator, adjusted to heat and cold and three positions." Those employees who are affected by the new orders, which go into effect June 27, are all engineers, conductors, firemen, brakemen, yardmasters, assistant yardmasters, engine foremen, station agents, telegraph operators, station and bridge foremen.

C. W. Lockwood, Hempstead, N. Y., has has renovated and improved his store.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,

NEW YORK

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Notorious Crooks Caught.

Connecticut Police Make Important Arrest of Jewelry Swindlers.

HARTFORD, Conn., June 21.—A man and a woman giving the names of Patrick Kilren and Mary Smith were arrested in New Haven, yesterday, upon suspicion of being concerned in a robbery at Henry Kohn & Sons' jewelry store, and with other crooked transactions with jewelers of this city, in which they were less successful. They were brought here and held for trial, June 26. They are believed to be responsible for other crimes in other cities and to be professionals.

The woman is charged with taking a diamond ring, valued at \$190, at the Kohn store, Wednesday noon. She was a smooth talker, with an air of refinement, and no suspicion of her was entertained. She gave the name of Annie Colby. She examined several stones and finally announced that she would defer her purchases. Shortly after the woman left the store it was discovered that one of the most valuable rings was missing. The police were immediately notified. The woman had taken a valuable ring and deftly substituted the bogus one.

James J. Grace, of the Grace Jewelry Co., informed the police that the woman called at his store, Tuesday, and offered to sell a Belcher setting and a Tiffany setting. She gave him to understand that she was connected with Alfred H. Smith & Co., Chicago and New York. Mr. Grace purchased the settings and the woman left the store hurriedly. In the afternoon a man, evidently a confederate of the woman, visited Mr. Grace's store and offered a Gypsy setting for sale. Mr. Grace bought it and the man hurried away.

A woman supposed to be the same one tried to operate, Wednesday, at the store of C. H. Case & Co. She examined a tray of diamonds and asked permission to take it near the window. The rings were held in the tray by a patented device, making it impossible for any one but a clerk to remove them. She went away without making a purchase.

She also visited the stores of the Ernst

Schall Co., E. Gundlach & Co., W. T. Steven, and Hansel, Sloan & Co., but obtained nothing from them.

The pair were finally traced to New Haven, where, after some hours' work during two days, detectives located them in a restaurant. From later developments the police believe both are familiar with the ways of law breakers. The man has many scars on his head and his arms are tattooed, conveying the impression that

at some time he followed the sea. Kilren is undoubtedly his right name, as a bank book was found with a small deposit. The bank is in Boston and from other papers found it looks as though these people have been clairvoyants. Mary Smith is probably not her real name.

The Hartford police give the following description: Man 30 or 35 years old, smooth face, straw hat and dark suit. The

Edwin Passmore, —Lapidary—

Notifies his friends in the Trade that while he is no longer connected with The American Gem Co., having sold out his interests therein to other parties, he is still in business as a

Dealer in American Gems.

ODD GEMS A SPECIALTY.

373 Washington Street, Boston, Mass.

(Jewelers Building.)

Established 1876.

J. B. HUMPHREY,

DIAMOND CUTTER.

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

To Your Advantage.

Highest Prices Paid for

PEARLS and SLUGS.

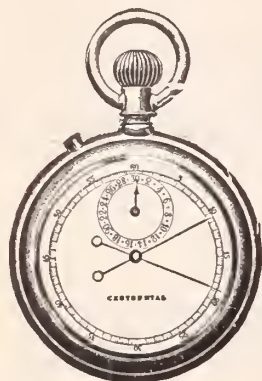
Maurice Brower,

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.





Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

FACTORIES: CINCINNATI, DRESDEN, MADRETSCH.

GRUEN CASES AND WATCHES.

PRODUCTIONS UNEXCELLED.

Fit All American Sizes.

U. S. DISTRIBUTORS,

CINCINNATI,
55 Fountain Square.

D. GRUEN, SONS & CO.

NEW YORK,
65 Nassau Street.

The Barlow, Holyoke, Mass.

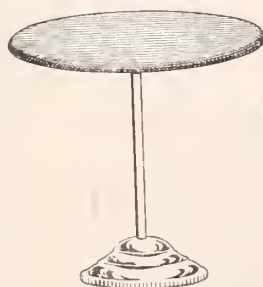
HERE YOU ARE. Metal Display Fixtures,

Forms and Wax Figures,
Triplicate Mirrors,
Showcases, Etc.

Send for 200-page catalogue.

BARLOW MFG. CO.
Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 463.
Black Velvet Covered
Jewelry Stand.
Price, \$1.25 each.



No. 96.
Umbrella Hook.
Price, 50c. per dozen.

woman, 25 years, taller and stouter than man, white shirt waist and dark skirt.

In the Police Court, in this city, this morning, Harry E. Lux, a clerk at Kohn & Sons' store, identified the woman and the stolen ring. It was recovered by the police where it had been pawned, in Bridgeport, by a man answering the description of Kilcren, for \$60. They pleaded not guilty.

P. H. STEVENS ESCAPED BEING A VICTIM OF
THE SMITH WOMAN.

BRISTOL, Conn., June 22.—Mary Smith, under arrest in Hartford, was here about a week ago and went into the jewelry store of P. H. Stevens. She desired that Mr. Stevens transfer a diamond from one ring setting to another that she carried. Mr. Stevens found that it would not fit the other setting. She appeared much disappointed and told Mr. Stevens that the ring was worth \$250. He is of the opinion that it was.

MASSACHUSETTS POLICE SAY THE PAIR ARE
MUCH WANTED OFFENDERS.

HARTFORD, Conn., June 24.—The New Haven police have received word from the police authorities at Lawrence, Mass., and other places in that State, assuring them that they have made a big catch in the arrest of Mary Smith and Patrick Kilcren; that the man and woman arrested are old offenders, well known and much wanted in Massachusetts.

The Chicago Jewelers' Association Issue
Memorial to Late Thomas M. Avery.

CHICAGO, Ill., June 22.—The following memorial to the late Thomas M. Avery has been issued by The Chicago Jewelers' Association and an engrossed copy sent to the relatives:

In Memoriam.

At the annual meeting of the Chicago Jewelers' Association, held June 18, 1901, the following resolutions were unanimously adopted:

Resolved, That we embrace the earliest opportunity presented to us to place upon record the high esteem and admiration in which the late

Thomas M. Avery,

until recently president of the Elgin National Watch Company, was held by the members of this Association.

The magnificent business, to the success of which he devoted the years of his mature manhood with tireless energy, great executive ability and intelligent zeal, is an enduring monument to his memory.

Full of years, honored, respected, best beloved by those who knew him best, he had transferred the strenuous activities of life to younger hands but a comparatively brief period of time when the summons came which called him to "that undiscovered country from whose bourne no traveler returns." We extend our sincere sympathy to his family and to the officers of the Elgin National Watch Company, with whom he was so long identified in business and social relationship.

Resolved, That these resolutions be spread upon the minutes of this Association and an engrossed copy be presented to the family of the deceased through the Elgin National Watch Company.

Edward S. Barton, of Reed & Barton, Taunton, Mass., has just returned home from Mexico and Central America, where he had been for some months in the interests of his house. He will put in a fortnight at Tiverton, on the shore of Narragansett Bay, and then start on a tour of the world, with a view of stopping at a score of places where the firm trust to introduce their goods.

Importations at the Port of New York.

<i>Weeks Ended June 21, 1900, and June 21, 1901.</i>		
	1900.	1901.
China, Glass and Earthen Ware:		
China	\$54,412	\$48,408
Earthen ware	10,714	12,266
Glass ware	23,693	25,486
Optical glass	1,809	92
Instruments:		
Musical	12,756	14,728
Optical	3,385	6,293
Philosophical	1,098	420
Jewelry, etc.:		
Jewelry	10,637	5,736
Precious stones	300,102	391,419
Watches	21,809	22,422
Metals, etc.:		
Bronzes	714	416
Cutlery	24,789	18,927
Dutch metal .....	.....	5,470
Platina	45,230	12,299
Plated ware .....	.....	.....
Silver ware	1,298	46
Miscellaneous:		
Alabaster ornaments .....	.....	349
Amber	4,748	.....
Beads	2,497	1,830
Clocks	4,365	632
Fans	4,719	1,650
Fancy goods	11,630	35,123
Ivory .....	.....	1,344
Ivory, manufactures of.....	619	142
Marble, manufactures of.....	5,405	8,316
Statuary	1,066	2,200

Jewelers' Gold Bars Withdrawn and Exchanged.*Week Ended June 22, 1901.*

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	\$236,591 20
Gold bars paid depositors.....	65,025 23

Total	\$301,616 43
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:	
June 17.....	\$47,278 28
" 18.....	56,947 74
" 19.....	26,035 44
" 20.....	59,737 24
" 21.....	41,494 70
" 22.....	5,097 80

Total \$236,591 20

Developing the Pearl Fisheries of Tennessee.

NASHVILLE, Tenn., June 20.—A dispatch from Smithville, Tenn., says: "H. E. Staley, with a number of hands, left here for east Tennessee on a pearling expedition. They expect to be gone until Fall. The pearl industry at this place has grown to be the greatest source of revenue, thousands of dollars' worth being handled every year. W. B. Foster and J. H. Windham are now in New York. There are several other dealers here who are doing a thriving business."

Millington Howman has removed from Wooster, O., to Creston, O.

The Agassiz Timing Watches Are the Best.

Having successfully undergone the severe tests required, they are the only ones accepted by the Government.

The Agassiz has the latest improvements needed to make a high-grade watch perfect. It is made for and endorsed by the leading houses of America. All sizes, all grades. Interchangeable materials constantly on hand. Movements fit American cases.

A. WITTNAUER,

MANUFACTURER,

NEW YORK.

PATEK, PHILIPPE & CO.,

GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated and Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.



DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.

The Bowman Assigned Estate.

Argument Heard on Exceptions Filed to the Auditor's Account.

LANCASTER, Pa., June 21.—Argument was heard in the local court, to-day, on the exceptions filed to the auditor's account in the assigned estate of Ezra F. Bowman, late of this city. For many years Mr. Bowman conducted a very extensive wholesale jewelers', jobbers' and watchmakers' tool manufacturing establishment in this city. The capital invested was advanced, in great part, by his relatives and friends. Several parties put in \$27,000 and other parties \$36,000. The business was apparently flourishing when, in 1896, the community was greatly surprised to hear that Mr. Bowman had made an assignment for the benefit of creditors to L. C. Reisner, one of the confidential men in his employ. It was agreed by all parties interested that there should be no immediate sale, but that Mr. Reisner should carry on the business so that the creditors' claims could be paid. An inventory was taken of the stock on hand and it was appraised at about \$92,000. At the end of 18 months it was decided to sell out. The goods were classified, the sale advertised and Mr. Reisner, being the highest bidder, purchased the stock then on hand for nearly \$9,000.

When the assignee filed his account, exceptions were taken to it and the matter was put into the hands of two auditors, J. W. Denlinger and the late William A. Atlee. They overruled the exceptions to the

assignee's account and in turn exceptions were filed against their account by Mrs. Mary Bowman Herr, a sister of the late Mr. Bowman. Mrs. Herr was one of the number who assisted Mr. Bowman when he was in financial difficulties, and she invested about \$2,000 in the business.

Argument in support of the exceptions was made by Col. B. Frank Eshleman and Hon. H. M. North. They claimed that in his account the assignee failed to charge himself with all the moneys that came into his possession or that should have come into his hands; also for property, materials and book accounts that were itemized in the inventory. He is charged with not accounting for watch materials of all kinds and miscellaneous parts amounting to \$25,877.95; for goods in the tool department, findings, etc., \$36,419.79; for the catalogue, cuts, finished and unfinished, \$11,586.13; for book accounts, \$16,151.74, beside several smaller items.

Counsel for the exceptant held that at the assignee's sale the stock should have been sold in bulk instead of in sections, as more would likely have been realized by the former plan. It was also contended that the sale was not sufficiently advertised and that the goods were not displayed and classified in such a manner that bidders were able to get a true value of their worth. It was further held that the credit side of his account showed excessive expenditures. For postage stamps there was a charge of \$3,500; for expressage, over \$800; for salaries, \$17,000, including \$6,000 which the assignee charged for his own services and commissions. There was an item of over \$7,000 for traveling expenses. The sum total of the expenses was about \$40,000.

The assignee was represented in the argument by Hon. W. U. Hensel, ex-Attorney-General. He said in the first place that all of the parties interested in the business bound themselves in a written agreement that Mr. Reisner should conduct the business until the creditors could be paid. Mr. Reisner, he said, paid all of Mr. Bowman's mercantile creditors and notes in bank out of the business, amounting to \$34,000. At the instance of the creditors, three of their number were ap-

pointed a committee, who at all times had constant access to and supervision over the business. One of the committee, Mr. Ryder, was constantly at the store and could at any time lay his hand on every item of business transacted. There was never a single complaint from this committee, but, instead, one of them testified before the auditor that Mr. Reisner was always obliging, free to give information and frequently sought their advice.

Mr. Hensel stated that the testimony would show that the \$34,000 expended by the assignee, to which Mr. North so strenuously objected, was spent in selling goods that Mr. Reisner bought after becoming assignee and that the profits realized more than made up the sum. Mr. Hensel stated that the sum at which the stock was appraised was far in excess of its real value. Much of it was out of date and poor judgment was exercised in its purchase. For instance, there was \$5,000 worth of a certain material on hand, of which there would probably not be a sale of \$50 in 10 years. Respecting the public sale of the goods, he said that the stock was classified and exhibited in the best possible manner. He read from the testimony as given before the auditor by three expert and disinterested jewelers, who thoroughly examined the stock before the sale, that the work of classifying it was properly done. They were bidders at the sale, but were unwilling to give as much for the goods as Mr. Reisner bid. So far as the advertising was concerned, he stated that the sale was advertised in several of the leading reputable trade journals, the Lancaster papers, and, in addition, 5,000 typewritten letters were sent to jobbers in the United States and Canada. Summing it all up, he said that as Mr. Reisner paid all of the trade creditors, book accounts and notes of Mr. Bowman and made all that was possible out of the estate, the exceptions should be overruled and the auditor's report, which sustains Mr. Reisner's account, be confirmed.

The expense of the litigation in this estate will certainly be very heavy. The audit lasted for about a year and the testimony covers over 200 typewritten pages. Expert testimony and numerous other items also contributed largely to the expense which the auditor imposed on the estate, but which Mr. Hensel asked to be placed on the exceptant.

The Court took the voluminous papers and will pass upon the matter at a later date.

Henry Cowan Asks for Extension at Meeting of His Creditors.

BOSTON, Mass., June 24.—A meeting of the creditors of Henry Cowan, wholesale jeweler, 373 Washington St., who made a common law assignment last week to Samuel O. Rheinstein, was held, Saturday, in room 33, Jewelers building. A statement of Mr. Cowan's affairs here made to the creditors showed his liabilities to be \$58,946.07 and his assets nominally worth \$73,999. His merchandise liabilities are \$26,935.51, while the discounts at the Washington National bank amount to \$29,310, and the discounts at the Winnisimic bank are \$2,550.

Mr. Cowan's assets include stock at cost, \$22,000; book accounts, \$12,459.60; accounts pledged at Washington National bank, securing discounts, \$32,331.43; accounts pledged at Winnisimic bank, securing discounts, \$2,600; trunks, safes, etc., \$500; unimproved land in Minnesota, \$1,700; stocks in various corporations, \$450, and equity in fixtures, \$2,000, the fixtures being subject to a lien of \$700.

Mr. Cowan asked an extension covering six years on the following basis: First, the bank agreeing to collect the collateral it holds and settle with Mr. Cowan at the end of the extension term; second, he proposes to sell out his material stock to a party at inventory prices, who will give notes therefor, which notes Cowan proposes to endorse and turn over to his creditors. In addition he will give his in-

There Are

"MANY MEN OF MANY MINDS,"
MANY WATCHES OF MANY KINDS.

BUT

the popularity of our "Little Four Hundreds," our "12-size Complete Watches," and our line of "Rail-road Watches" (that pass inspection) is proof that these are the kind of watches that it will pay you to push.

We Are the Largest Distributors of

DUEBER-HAMPDEN WATCHES

IN AMERICA.

"Send us your orders; we'll serve you well."



John W. Sherwood & Co.

No. 3

Maiden Lane, New York.

ROY

TRADE-MARK REGISTERED.

AN OLD SAYING THAT—

“HANDSOME IS THAT HANDSOME DOES.”

**BUT HERE
IS SOME
OF THE
HANDSOME
WORK**



**THIS
HAND**



**HAS
DONE.**

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.



**HENRY C.
HASKELL,**

Designer
and Maker,

Fine Gold
Rings, Medals,
Society Pins,
Emblem Jewels,
Etc.,

From exclusive
designs,

9-11-13 Maiden Lane, - NEW YORK.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,

3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequalled.

Write for Terms, Dates, Etc.

I have made some of the largest and most successful sales ever made in New York and Chicago. I challenge any man in the world to show better results in sales than I can. I refer to any first class jobbing house in America as to my honor, honesty and ability. Now engaged in New York. Address all mail to N. Y. office for next two weeks.

“B. A.” Gold Shell Collar Buttons are guaranteed as follows: “We will replace every ‘B. A.’ button which for any reason proves unsatisfactory.” This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

We extend a cordial invitation to visiting buyers to inspect our new Fall lines in Jewelry and Silverware Cases, Trays and Paper Boxes.

S. A. BORGZINNER
82-84 NASSAU ST.
NEW YORK

Our latest designs in Cases for Manicure and Toilet Articles are ready. Samples upon application.
Our stock is up-to-date.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.

dividual notes to creditors so that altogether they shall receive same to the full amount of their claims.

A committee consisting of Mr. White-side, Boston, attorney for the Jewelers' Association and Board of Trade; Secretary Morton, of the Manufacturing Jewelers' Board of Trade, Providence, and S. Lederer, of S. & B. Lederer Co., were appointed to consider this proposition and ascertain whether such an arrangement were possible with the bank and with the party to whom Mr. Cowan proposes to sell his material stock. This committee will meet to-day.

Philadelphia.

Jacob Muhr, of H. Muhr's Sons, has cabled his safe arrival in London on his annual European tour.

A charter was granted by the State authorities at Dover, Del., last week, to the Bonnet-Ross Co., jewelers, Columbus, O.; capital stock, \$50,000.

Edward Bolick and Julius Beck, buyers for the jewelry and silver novelties departments of Strawbridge & Clothier, sail for Europe on the *St. Louis*, to-day.

On the charge of swindling S. Bloch, 1042 S. Fairhill St., H. Freedman, Nathan Rebenvitch, 3412 Market St., and Sarah Sagarman, 1200 Moyamensing Ave., of watches and jewelry, valued at several hundred dollars, Joseph Wasselbaum was committed in default of \$1,200 bail by Magistrate Toughill, last week.

William Morris, jobber, 7th and Chestnut Sts., was one of the prominent delegates,

last week, to the Fourth Annual Convention of the Federation of American Zionists. Mr. Morris was elected treasurer.

A. J. Le Jambre, a well known Chestnut St. jobber, has taken a cottage at Cape May for the Summer.

Mrs. L. B. Kerper, head of the jewelry, watch and diamond departments at Gimbel Bros., sailed for Europe, Tuesday, on the *Kaiser Wilhelm der Grosse*. She will visit Paris, Berlin, Frankfurt, Vienna and other European centers in search of novelties.

Charles Lewis Tiffany, 2d, of New York, was married in this city, Monday, to Miss Katrina Brandes Ely, daughter of Mr. and Mrs. Theodore Newell Ely, of "Wyndham," Bryn Mawr. After their return from the honeymoon trip Mr. and Mrs. Tiffany will reside in New York.

De Forrest L. Bachman, assistant manager of Wanamaker's jewelry and silver ware departments, has just secured the contract to furnish the presentation pieces to be given to the Hon. Wm. T. Marshall, Speaker of the House of Representatives, the Hon. Thomas G. Garden, chief clerk, and Charles Johnson, resident clerk, at the close of the Legislative term at Harrisburg, to-morrow. The present to Mr. Marshall consists of a hugh oaken chest of silver of several hundred pieces in the King Edward style of French gray silver, that to Mr. Garden a tea service and chest of spoons and forks, and that to Mr. Johnson a gilt French mantel set of three pieces of the First Empire and a silver tea service of six pieces. Every piece is en-

Turquoise Sash Brooches.

Illustrations
1/8 size.

Send for Selection of Latest Novelties. . .

Turquoise Sash Brooches, "L'Aiglon" Silk Fobs, Alice Nielsen Serpent, Carmen and Melba Bracelets, Serpent Barrettes, Bag Tops, Fish-Scale Purses, Walnut Toilet Cases, Walnut Coin Holders.

A one-cent postal brings selection.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.



CROWN AND LION.



HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

graved with the initials of the recipients in ribbon monograms.

The Pawnbrokers' Supply House, 731 S. 5th St., caught fire last week. The loss was trifling.

Elwood Bailey, formerly a retailer at 8th and Chestnut Sts., has opened offices at 1208 Chestnut St. for the sale of jewelry on the instalment plan.

Lancaster, Pa.

J. M. Jenks, of J. M. Jenks & Co., returned, on Saturday, from a four months' trip west in the interests of his house.

Benjamin and Henry Potthoff, sons of H. B. Potthoff, jeweler, Latrobe, have begun a course in jeweling and engraving with L. C. Reisner & Co.

During the past week G. W. Landis, of Newville, I. D. Landis, of Coatesville, and Samuel Zimmern, of Henry Zimmern & Co., New York, were business callers at L. C. Reisner & Co.'s establishment.

S. Kurtz Zook and T. Wilson Dubbs have both enlarged and beautified their stores. That of the former is now the largest in the city and his show windows are among the handsomest in the State.

S. J. A. Haldeman, who has taken a course in watchmaking, engraving and jewelry repairing at the Ezra F. Bowman Technical School, has accepted a position with H. R. Lefever, Kingston-on-Hudson, N. Y.

Joseph F. Harris, after completing a course in watchmaking and jewelry repairing at the Bowman school, and filling for some time past a position with the Columbus Optical Co., Columbus, O., has opened a jewelry store in Shamokin, Pa.

J. Walter Hershey, Paradise, Pa., who finished a course in watchmaking, three years ago, at the Ezra F. Bowman Technical School, has returned to Lancaster, where he has accepted a position in Ezra F. Bowman's Sons' trade repair department.

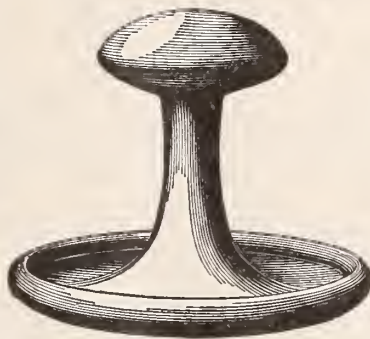
J. Harry De Haven, of the Hamilton Watch Co. factory, was married, on Wednesday of last week, to Miss E. H. Boehringer, daughter of George Boehringer. The matrimonial fever hit the establishment of L. C. Reisner & Co. pretty hard, last week. On Thursday, A. H. Powden, for a number of years stenographer at that place, was married to Miss Elsie Edith Krauskop. On the same day Miss Lillian Luella Hostetter, for the past nine years the firm's typewriter, was married to Alfred Cookman Smith, a young business man. On the same day the engagement was announced of F. A. Huber, manager of the tool department, who will, on July 3, secure a Lancaster bride.

Citizens of Mamaroneck, N. Y., have been considering a proposition for the location of a factory for the New York Electric Clock Co., in that town.

William A. Rogers, Inc., have conditionally leased the factory formerly occupied by the Oneida Silverware Mfg. Co., Oneida, N. Y., whose property was recently sold to that corporation.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

NEW ENGLAND MANUFACTURING JEWELERS' & SILVERSMITHS' ASSOCIATION.



Annual Summer Outing,

Excursion on Steamer "Bay Queen,"

June 21, 1901.



PROVIDENCE, R. I., June 22.—The annual Summer outing of the New England Manufacturing Jewelers' and Silversmiths' Association has now gone down into history. The event took place, yesterday, and there is no doubt that it will long stand on record as one of the most thoroughly successful and enjoyable excursions yet held by this representative organization. There was just one unfavorable condition attending the affair and that was not within the scope of the committee's control. A heavy, damp fog hung over the bay nearly all day, shutting out the beautiful view of the Narragansett shores, and during the early part of the day there was a slight shower. But neither shower nor fog had any appreciable effect on the spirits of the excursionists or their disposition to have a right royal good time.

Friends and members of the association to the number of nearly 300 assembled on the comfortable river steamer *Bay Queen*, which was tied to the S. Water St. dock, near Crawford St. bridge. The news had been noised abroad that this was to be distinctly a jewelers' outing and that even the band that was to furnish the music was to be composed of musicians connected with the trade. Sure enough, as the lines were cast off and the steamer moved away from the dock a lively air was struck up by the Dunbar-Leach-Garner Co. band. There may have been those who had supposed that the aggregation would be one of amateur talent and that the resulting sounds would have to be heard with an attitude of generous charity on the part of the listeners. But the doubts of all skeptics were quickly dispelled. Bandmaster Dunbar showed himself an experienced and efficient conductor and much good music was discoursed by the "gold plate" band during the day's festivities.

Field's Point was soon reached and the company disembarked and, with the band at the head of the line, marched to the big dining hall, where an excellent Rhode Island clam dinner was served. The entire absence of formality was one of the features of the occasion, everybody having a "good time" in his own way. When the good things to eat had been disposed of the boat was again boarded for the sail to the famous Summer resort city of Newport.

As originally prepared, the day's programme called for a sail through Bristol harbor on the way to Newport, skirt-

ing the shore near the Herreshoff boat shops, to afford a view of the new cup defender *Constitution*, but on account of the fog and the fact that the big yacht had gone to Newport the night before, that part of the voyage was dispensed with. Numerous card parties were formed in the main saloon and the smoking rooms of the boat and in this and other pleasant ways, with the music of the band, the trip to Newport was made enjoyable. The entrance to the harbor was made slowly, giving an opportunity for the partial view of the various warships and pleasure yachts riding at anchor.

At the wharf many carriages were found waiting to take the excursionists on the "10 mile ocean drive" about the city. There were 25 of these drags, each with a driver to explain the points of interest along the way and give bits of gossip concerning the millionaire residents, whose palatial cottages were passed on the way. There was plenty of fun along the drive, and when a stop was made for inspection of the United States life saving station at Brenton's Point there was more fun. A caterer was found to be waiting with an appetizing lunch all ready and while this was being discussed there were some stump speeches of the side show "barker" order, by some of the lively members of the party. The drive on the return to the wharf took the party through Bellevue Ave. and some of the city streets and the long line of carriages attracted much attention from the spectators.

Shortly after the start for home was made, the sun broke through the clouds and the fog lifted, so that the homeward sail was most delightful. Luncheon was served aboard the boat and the city was made at about 8 o'clock. The success of the affair was largely due to the fine managerial ability shown by president Frank T. Pearce and George H. Grant, S. O. Bigney and Roswell C. Smith, the members of the executive committee.

Those present were the following: Frank T. Pearce, Lieut. Gov. Charles D. Kimball, George H. Grant, Roswell C. Smith, Samuel A. Baldwin, H. F. Manchester, Benjamin B. Manchester, S. H. Manchester, Horace F. Carpenter, M. L. Jacoby, Bertram Lenzen, John F. Brady, E. S. McLaughlin, F. P. Boland, James Wallace, Thomas McWilliams, E. A. Lewis, of Waterbury, Conn., Peter Lind,

W. S. Lederer, B. Lederer, S. Lederer, W. G. Lind, C. L. Valentine, L. B. Payton, William G. Payton, O. E. Case, H. D. Baker, L. E. Sadler, F. L. Torrey, F. H. Sadler, William Bens, C. J. McClatchey, H. A. Clark, Isaac S. Sisson, Albert T. Sisson, E. A. Bennett, E. E. Culver, R. B. Macdonald, Dr. George A. Brug, Judge Richard Lyman, E. A. Woodmancy, W. H. Woodmancy, C. D. Lyons, Charles Sweet, E. J. Qvarnstrom, A. A. Bushee, John Ward, William Bushee, E. N. Slade, D. F. Hayden, Councilman Burmah Perkins, Councilman Beverly S. Lake, Councilman T. H. Leonard, F. S. Waite, Adin Smith, A. H. Sweet, W. S. Engley, E. Blake, W. H. Bell, H. C. Bliss, D. Bernkopf, T. E. Bennett, Harry Cutler, C. W. Tuttle, L. J. Roy, C. D. Waite, W. S. Hough, S. K. Grover, G. H. Whitmarsh, A. F. Bailey, M. F. Williams, A. H. Richmond, George C. McCormick, J. F. Barry, T. F. Kilkenny, G. G. Cameron, W. H. Manchester, C. F. Forrester, L. Sweet, S. A. Otis, W. A. Walton, T. F. Palmer, A. B. Payton, S. J. Greene, W. P. Goodwin, J. F. Field, Edwin Geer, of Baltimore, W. P. Chapin, Jr., W. P. Chapin, B. J. Hall, C. E. Towney, D. H. Child, W. F. Almy, A. C. Messler, J. W. Purdy, W. H. Lamb, W. W. Williams, J. Parker Ford, C. W. Finlay, of Boston, E. E. Richardson, J. Harris Potter, H. F. Tourtellot, James F. Smith, Walter Burdick, Joseph Campbell, O. C. Devereux, W. S. Leeder, W. Rosenfeld, of Boston, F. B. Kennon, H. W. Steere, H. S. Tanner, George Frey, of New York, K. R. Brockendrough, George V. Thomas, James Smith, W. Armour, W. A. Copeland, L. C. Martin, George W. Dover, W. C. Stevens, Major S. C. Waldron, F. D. Carr, C. H. Arnold, of New York, Thomas U. Catlow, Harry F. Mays, A. H. Jameson, F. H. Andrews, W. M. Dailey, H. F. Richards, W. N. Otis, Orrin M. Otis, G. H. Holmes, H. W. Harvey, Walter Lane, of Boston, James Gallagher, of Boston, C. M. Robbins, J. S. Martin, L. C. Luther, W. C. Tappan, T. A. Carroll, P. H. Conley, J. A. Straight, Aaron Milkman, Edward J. Ettlinger, William Clark, Jr., Charles B. Broome, Harry E. Jenks, Benjamin Wyman, W. E. Hayward, C. E. Wilmarth, S. O. Bigney, Captain George H. Williamson, M. E. Barrier, Arthur Henius, C. F. Vennerbeck, Henry F. Bischoff, Gardner A. Niles, William C. Greene, H. D. Mead, D. E. Makepeace, Joseph L. Crandall, A. A. Stark, J. Harry

Tuttle, F. P. Daughaday, John M. Battey, H. M. Shove, Walter Gardner, Howard D. Wilcox, Anson D. Manning, Marcus W. Morton, Dutee Wilcox, E. E. Thomas, C. S. Joslin, Harry Fulford, Fred Watkins, James E. Blake, W. H. Garner, E. N. Bliss, Arthur Cumerford, Major E. S. Horton, J. C. Cummings, F. W. Weaver, H. P. Kent, H. Garner, Edwin F. Leach, R. H. Moore, R. E. Scholz, E. R. Crossley, F. Storm, Clarence A. Dunbar, T. Johnson, James Austin, F. B. Allen, Joseph Bancroft, Charles Heath, W. H. Smith, H. B. Crowell, R. B. Magaveny, T. H. Brennan, H. A. Holt, H. H. Burrows, G. E. Farrington, George V. Denzer, P. Wunderle, E. Mowry, F. W. Young, W. S. Hough, Jr., H. E. Remington, Horace Remington, S. E. Kelly, Frank P. Bonnett, T. F. Lynch, H. K. King, A. H. Bliss, E. C. Bliss, F. T. Maintien, W. B. Hart, Jr., H. J. Straker, A. H. Riley, William H. Shackleford, James Leach, George Heimberger, Charles J. Heimberger, William J. Pearson, J. M. Fraser, N. B. Nickerson, E. A. Potter, Calvin Dean, E. C. Baker, George M. Baker, O. E. Place, J. E. Pilling, W. B. Ballou, J. R. Morss, F. H. Cutler, W. Ballou, A. G. Pearce, Frank T. Pearce, Charles Sidney Smith, A. J. Ferguson, Lafayette G. Blair, F. B. Reynolds, G. Y. Haywood, Jesse Goldberg, of Cincinnati, S. S. Wild, A. K. Hawes, J. E. Andrews, Walter A. Griffith, E. N. Cook, Eugene F. Bowen, Ira G. Whittier, J. Perry Carpenter, George H. Snell, J. T. Inman, Dr. C. S. Holden, Edwin B. Lowe, E. H. Parsons, Frank Mossberg, E. A. Fargo, H. L. Perry, Arno E. French, E. A. Coddington, A. E. Coddington, J. L. Thompson, R. F. Eaton, George R. Clarke, Charles E. Hancock, H. Henius, A. S. Place, Thomas W. Lind, James G. Lind, Fritz Kraus, S. Fischer, J. N. Hunt, William H. Mason, L. W. Clarke, Virgil Blackinton, Fritz Whatcheer, B. F. Sprague, H. R. Lowe, A. T. Smith, R. B. Shaw, C. P. Keller, L. H. Cooper, L. B. Kingman, J. W. Walsh, J. L. Goodwin, P. J. Beaton, C. P. Keeler, A. A. McRae.

F. E. Ladd, jeweler, Springfield, Mass., designed and had manufactured a unique badge in honor of the visit of members of Columbian Commandery, Knights Templars, of Norwich, Conn., to Springfield, June 19. The metal of the badge is oxidized silver and it is designed with a cross piece and pennant. On the cross piece at one end is a miniature of the old Springfield Masonic temple with the date 1826 beneath it and at the other end is a model of the present temple, while between them, in a sort of scroll, are the words "75th anniversary," and "Springfield K. T. No. 6." The pendant has on its face a fine tracing to resemble Springfield scenes.

Gebhardt Bros., Cincinnati, O., makers of the "Victory" attachments, are drawing attention to the button back which they have placed on the market and which is having a merited success. It has been demonstrated as one of the most practical button backs yet invented and is popular wherever introduced.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Recent travelers in Omaha, Neb., were: J. M. Richardson, Payton & Kelley Co.; Mr. Pierce, Bay State Optical Co.; Mr. Blecker, Martin, Copeland & Co.;

George Southwick, Union Braiding Co.

B. E. Cuthbert, traveler for Otto Young & Co., Chicago, Ill., has just returned to his home in Kansas City from a trip through his territory.

Among the traveling salesmen who visited Denver, Col., the past week, were: Rudolph Cony, L. Heller & Son; Mr. Milleman, Courvoisier-Wilcox Mfg. Co.; Mr. Somes, S. O. Bigney & Co.; F. H. Carpenter, Fuller, Carpenter & Co.; Mr. Williams, Arnold & Steere; J. R. Davidson, Philadelphia Watch Case Co.

Traveling men calling on Davenport, Ia., jewelers, the past week, were: LeRoy Cram, Benj. Allen & Co.; A. N. Brittan, M. A. Mead & Co.; Sam. Jaskow, Fink, Bodenheimer & Co.; Otto Sinauer, Oppenheimer Bros. & Veith; Henry Klaus, S. Glickauf & Co.; Ferd. J. Wirtz, Geneva Optical Co.; L. R. Millar, for J. W. Forsinger.

Among the traveling representatives of eastern firms who called on the Kansas City, Mo., trade, last week, were: W. H. Shedd, F. T. Pearce & Co.; F. R. Horton, Carter, Hastings & Howe; Mr. Smith, Wilcox Silver Plate Co.; representative of D. W. Shoyer & Co., New York, sole agents for Duclot Frères, Paris; Walter S. Noon, W. F. Cory & Bro.

The following traveling men have recently visited Columbus, O.: Mr. Crane, Mandeville, Carrow & Crane; Frederick C. Staudinger, Sansbury & Nellis; P. M. Layman, Riker Bros.; Mr. Roehr, Bassett Jewelry Co.; H. D. Cretcher, Hayden W. Wheeler & Co.; John C. Hull, The Silver Plate Cutlery Co.; Mr. Dean, Reed & Barton; V. L. Burgess, Kremetz & Co.

Some few traveling men were in Indianapolis, Ind., last week, among them being: W. J. Lee Moin, The Ames-Bonner Co.; S. E. Bolles, David Kaiser & Co.; Sam. Jaskow, Fink, Bodenheimer & Co.; Lewis L. Squire, F. H. Cutler & Co.; John A. Keane, Ostby & Barton Co.; James O. Otis, Harvey & Otis; W. H. Shedd, F. H. Pearce & Co.; I. L. Lake, Robbins & Appleton.

The following representatives of eastern houses were in Minneapolis and St. Paul, Minn., the past week: I. Richter, Doran, Bagnall & Co.; Mr. Goldberg, W. & S. Blackinton; representative of Martin, Copeland & Co.; Mr. Noon, W. F. Cory & Bro.; Mr. Gregory, Strobell & Crane; W. H. Hurlburt, The Providence Optical Co.; representative of J. L. Crandall & Co.; C. T. Barbour, Plainville Stock Co.; William B. Peck, Waite, Thresher Co.; James O. Otis, Harvey & Otis.

Among the travelers in Pittsburgh, Pa., last week, were: Frank Trewin, The Keystone Watch Case Co.; D. Schwab, Ciner & Seelmann; Lewis L. Squire, F. H. Cutler & Co.; James O. Otis, Harvey & Otis; Harry B. Kennion, Parks Bros. & Rogers; Mr. Cook, Pontneau & Cook; William W. Middlebrook, B. A. Ballou & Co.; Frank S. Goff, Bennett & Bradford; John A. Abel, Abel Bros. & Co.; E. L. Mumford, W. H. Bell & Co.; Mr. Blecker, William S. Hedges & Co.; De Witt A. Davidson, Wallach & Schiele.

Among the changes that are taking place among the Cincinnati, O., traveling fraternity for the Fall season are: Julius Newman, who has been with Bene, Lindenberg & Co., has engaged with a St. Louis firm for next season; Will Thelan, with the same firm, has gone with Rauch & Goldsmith; M. Lebuscher, for many years with the O. E. Bell Co., will represent L. Gutmann & Sons; W. H. Moore, formerly with Oskamp, Nolting &

Co., has gone with Bene, Lindenberg & Co.; Lee Horn, formerly of Louisville, Ky., will travel for Lindenberg & Fox.

Among the representatives of wholesale houses and manufacturers who recently passed through Detroit, Mich., were: P. M. Layman, Riker Bros.; Lawrence H. Smith, Bippart, Griscom & Osborn; Charles E. Lochner, The Hayes Bros. Co.; W. C. Barry, Larter, Elcox & Co.; H. C. Barnum, Shafer & Douglas; C. B. Bartlett, Whiting Mfg. Co.; Lewis L. Squire, F. H. Cutler & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; C. G. Perry, The Ripley-Howland Mfg. Co.; Mr. Parker, Osmun-Parker Mfg. Co.; Mr. Bliss, Kremetz & Co.; J. M. Torbet, Simeon L. & George H. Rogers Co.; F. D. Newburger, R. Blackinton & Co.

Calling on Syracuse, N. Y., jewelers, the past two weeks, were: Max L. Jacoby, Manchester Mfg. Co.; M. Stratton, Jr., Alling & Co.; E. H. Cummings, J. F. Sturdy's Sons; E. B. Downs, Hayden W. Wheeler & Co.; V. L. Burgess, Kremetz & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; H. C. Barnum, Shafer & Douglas; E. H. Cox, Sussfeld, Lorsch & Co.; C. F. Sweasy, William B. Kerr & Co.; G. H. Sluter, Carter, Hastings & Howe; E. Horton, Mandeville, Carrow & Crane; Andrew S. Cooper, Parks Bros. & Rogers; Milton S. Rodenberg, Rodenberg & Dunn; S. D. Binge, S. & B. Lederer Co.; E. E. Cobb, Macdonald & Culver; Mr. Ripley, Watson & Newell Co.; Mr. Strandberg, Sykes & Strandberg; S. B. Clark, The Matthews & Willard Mfg. Co.; Mr. Cook, Fontneau & Cook; Frank S. Goff, Bennett & Bradford; L. Henry Jurgens, Snow & Westcott; E. C. North, Smith & North; J. Goldberg; Frank H. Dana, The H. A. Kirby Co.; George W. Tremmer, John Scheidig & Co.; Dan F. Pickering.

Connecticut.

R. C. York, Deep River, will engage in the jewelry business in San Francisco, Cal.

The house of jeweler Asher Herrick, Central Village, was struck by lightning and set on fire, June 22.

The cutlery department of Miller Bros.' factory, Meriden, is working on a time schedule beginning at 4 o'clock A.M. and ending at 9 o'clock P.M.

The Meriden factories of the Parker Clock Co. and the International Silver Co., are working busily to keep up with orders. The former is running full time and the latter overtime in some departments.

Charles F. Bell and Arthur Parsons were each fined \$7 and costs in New Haven Police Court, for the theft of \$15 worth of silver belonging to the International Silver Co. Bell tried to sell the silver at Sharpe's pawnshop, New Haven.

In accordance with a vote taken by the Bridgeport Business Men's Association, the Bridgeport jewelers, or at least all of note, will, together with the other merchants, close their stores for a half holiday every Thursday afternoon during July and August.

The funeral of Daniel J. Gale, who died in Bristol, June 17, was held from his home there and was attended by a large number of personal friends and business associates. Mr. Gale was born in Waterville, Vt., 60 years ago. When 24 years old he went west and located in Sheboygan, Wis., where he studied watch movements with an idea of making a calendar clock. After 20 years he succeeded, secured a patent and moved to Bristol, where he became connected with the Welch & Spring Clock Co. When that company went out of business he went with the New Haven Clock Co. At the time of his death he was employed in the factory of the National Self Winding Clock Co. He possessed a genius for devising new ideas.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

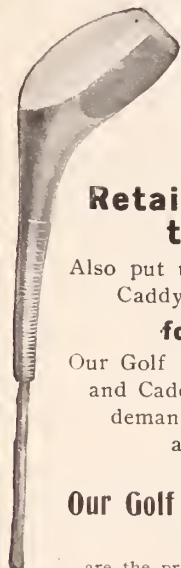
EVERY GRADE.

Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.

AVERY & BROWN,

68 Nassau St., New York.

Golf Hat Pin.



The Best Pin
for Summer Wear.
Not a Cheap Pin.
Made in Sterling
Silver to

Retail from 75c.
to \$1.00.

Also put up, two in a pretty
Caddy Bag, to retail
for \$1.50.

Our Golf Novelty, Stick Pins
and Caddy Bag are in big
demand for Souvenirs
and Prizes.

Our Golf Tea and Coffee
Spoons

are the prettiest on the market.

We make all kinds of
SOUVENIR SPOONS.
A Postal brings Samples.

Codding & Heilborn Co.
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:
CHAS. VAN NESS, 11 Maiden Lane.
(Samples Only.)

Providence.

JEWELERS' BASE BALL LEAGUE.

PROVIDENCE, R. I., June 22.—The games played to-day in the Jewelers' League series left the relative standing of the six clubs the same as a week ago. The Waite, Thresher Co. team, the tail enders, however, gave the George W. Dovers, who stand at the top of the list, the closest call they have yet had. The game was played at Adelaide Park in the presence of an audience numbering about 600 and until the eighth inning it seemed certain that the Dovers were to meet with their first defeat. But a luckily placed hit and good base running by Burbage, the Dovers' pitcher, won out with a margin of but a single run. After holding the matter under consideration, the directors of the league have decided that the game played some weeks ago by the George W. Dover and R. L. Griffith & Son Co. teams, protested by the latter on account of a violation of the rules, must be canceled and played over again. The score by innings:

Innings	1	2	3	4	5	6	7	8	9	
George W. Dover.....	0	0	0	0	2	2	0	3	0	—7
Waite, Thresher Co.....	2	0	1	0	3	0	0	0	0	—6

The R. L. Griffith & Son Co. nine administered a bad beating to the B. A. Ballou & Co. team, at Crescent Park, this afternoon. Score by innings:

Innings	1	2	3	4	5	6	7	
R. L. Griffith & Son Co.....	2	5	1	0	1	5	1	—15
B. A. Ballou & Co.....	3	3	0	0	0	0	0	—6

The jewelers from the Ostby & Barton Co. shop had a great batting bee in their game with the Clark & Coombs players, at Rocky Point. The score:

Innings	1	2	3	4	5	6	7	8	9	
Ostby & Barton Co.....	4	5	4	6	1	3	2	0	x	—25
Clark & Coombs.....	0	1	2	1	0	0	0	0	0	—4

The games scheduled for next Saturday are as follows: George W. Dover and Ostby & Barton Co., at Adelaide Park; Waite, Thresher Co. and B. A. Ballou & Co., at Rocky Point; R. L. Griffith & Son Co. and Clark & Coombs, at Crescent Park.

Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover.....	5	0	1.000
R. L. Griffith & Son Co.....	4	1	.800
Ostby & Barton Co.....	4	2	.667
Clark & Coombs.....	2	4	.333
B. A. Ballou & Co.....	1	5	.167
Waite, Thresher Co.....	1	5	.167

A New York office has been opened at 37 Maiden lane by Workman & Newman, this city.

The regular monthly meeting of the board of directors of the Manufacturing Jewelers' Board of Trade was held in the board rooms, Wilcox building, Friday. Owing to the absence of a quorum the meeting was adjourned to the steamer *Bay Queen*, where the members present at the board meeting joined the hundreds going on the annual outing.

Among the buyers for jewelry jobbing houses in the city the past week were: F. Sands, Canton, O.; E. Kingsbacher, of Kingsbacher Bros., Pittsburgh; representative of Weiner Bros., New York; M. Bonn, Pittsburgh; buyer for Pichel & Weber, New York; D. Prentke, of Prentke Bros., Cleveland; Jesse Goldberg, of Goldberg Bros., Cincinnati.

The Attleboros.

Andrew Holmes, partner in O. W. Hawkins & Co., withdrew the past week. Mr. Fargo, of E. A. Fargo & Co., with his wife is spending a fortnight at Chatham.

Frederick H. Hill, of Frederick H. Hill & Co., and William H. Blake, of the James E. Blake Co., and R. John Marsh, of C. A. Marsh & Co., have returned from their western trips.

Jean G. Theobald, head designer for Frank M. Whiting & Co., is presenting to the jewelers of this manufacturing district a very able bit of literature. At the solicitation of friends he is writing in weekly instalments for the Attleboro local newspaper an essay on "Art in the Shops," showing the rightful place which taste and design have in the making of jewelry, and embodying practical suggestions. The article is attracting much attention among the manufacturers.

The Attleboro *Daily Sun*, published in the heart of the New England jewelry manufacturing district and owned by a syndicate of jewelers, commends in flattering language the attitude of THE JEWELERS' CIRCULAR-WEEKLY. The article in these columns, last week, answering the New York *Post*, was copied in the *Sun*, this paper's standing was spoken of in a very



**Sterling
Silver
Souvenir Trays.**

No. 8504 C.
With illustration
of any building,
\$22.00 per dozen.

A FINE LINE FOR FINE TRADE.
SIMMONS & PAYE MFG. CO., 129 Eddy St., Providence, R. I.

kind manner, and the sentiments and facts used were mentioned as "truthful and patriotic." The *Sun*, like all the rest of the New England papers located near the jewelry section, has been a mouth-piece for the trade in its stern fight for life against the French reciprocity treaty.

Mr. Lyons, of Calhoun, Robbins & Co., New York, called on Attleboro jewelers to place orders, last week.

On the date of this issue Howard W. Grant, who has been for several years with John W. Luther & Co., will be married to Miss Ethel Grant.

Charles Streeter, head of Charles A. Streeter & Co., was wedded, last week, to Miss Elizabeth A. Inglis. Mr. and Mrs. Streeter are enjoying an extended Canadian tour.

The Attleboro and North Attleboro jewelers have been financially as well as sentimentally interested in the campaign of the Connecticut police to ferret out the gang which has for some time kept up a systematic robbery of express shipments from this section. Jewelry parcels, generally small, but always of values ranging from \$20 to \$75, have disappeared with exasperating regularity, leaving the express company to make good to the manufacturer, and causing most annoying delays to the New York dealers waiting for the ordered goods. The suggestions and methods recommended by the Attleboro express authorities were followed and it looks like more than a coincidence that four men are now awaiting trial on a charge of robbing the express in the neighborhood of New London. At

any rate, the thefts have suddenly stopped, causing joy in business offices of the two towns. One firm dealing in emblematic goods was the heaviest temporary loser by this series of thefts, while a house making solid silver goods was a close second.

Charles Williams, of New York, formerly partner in the Mossberg Wrench Co., has been visiting in town. He is locally reputed to have left the jewelry business to engage in the manufacture of fire arms as president of a Connecticut firm, but he has not submitted to an interview.

The Attleboro Co-operative bank elected officers, last week, and on the list appear the following jewelry manufacturers: Sidney O. Bigney, of S. O. Bigney & Co.; David E. Makepeace; Frank H. Sadler, of F. H. Sadler & Co.; Albert S. Ingraham, of A. S. Ingraham & Co.; Edward A. Sweeney, of the W. H. Wilmarth Co.; Herman T. Regnell, of Regnell, Bigney & Co., and Raymond M. Horton, formerly of Walsh & Horton.

Boston.

J. A. Falk, watchmaker, Waltham, owes \$300 with assets of \$2.

W. C. Williams, manufacturing jeweler, Cambridge, owes \$1,161.97 and claims assets of \$417.57.

Police inspectors arrested, Thursday night, on a warrant, Giuseppe Ezzo, 29 years old, of the North End, on the charge of illegal conveyance of a diamond ring valued at \$170, bought under a conditional contract from Nathan A. Putnam, jeweler, 24 Bradshaw St., Dorchester.

We Don't Import We Manufacture

The Jos. W. Alber
High-Grade
ENAMELS AND
PRECIOUS
STONES.

Equal to Finest
High-Grade Im-
portations.

Why?

To Save Duty. *o*
To Save Freight.

Highest Award, Columbian
Exposition, 1893.

Stevens Mfg. Co.

29 Broadway,
N. Y.

"Perhaps"

You are one of the merchants coming to market this Summer (en route to the Pan-American, perhaps). You are coming for new goods. If you are one of our customers we shall see you, for you know the commercial strength of the **M. J. Awerbeck line**. If not, we cordially invite you to call, for the best the market affords ought to appeal as favorably to your interests as ours.

If it is not your intention to leave home at this time, we earnestly request that you drop a postal to headquarters, Nineteen Maiden Lane, New York, and one of our six travelers will call upon you at an early date with a complete line of all the newest goods.

Yours for more business,

M. J. Awerbeck.

Nineteen Maiden Lane, New York.

We can advise you concerning hotels, moderate in price. We have a list of first-class boarding houses. Make our office "Headquarters" while in the city. Have your mail addressed in our care.

Among the buyers in Boston last week were F. I. Richards, Rochester, N. H.; John W. Russell, Franklin Falls, N. H.; E. S. Brooks, Palmer, Mass.; F. A. Hariman, Waterville, Me.; J. J. Woodward, Somersworth, N. H.

As the result of a harbor collision, Sunday morning, between the *City of Bangor*, of the Boston and Bangor Steamship Co., and the 25 foot naphtha launch *Estelle*, Charles Robinson, an employe at the factory of the E. Howard Clock Co., was drowned. A fellow companion of Robinson was drowned also, and three other men had narrow escapes.

On June 18 the full bench of the Supreme Court overruled the plaintiff's exceptions in the case of *Mary J. Burnham vs. the Collateral Loan Co.*, a suit for

damages for the alleged malicious prosecution of the plaintiff on the charge of selling two diamond earrings that had been bought on conditional sale, upon which charge she was acquitted. The plaintiff had bought the earrings of a jeweler named Ginsberg, and afterward pledged them with the defendant, to secure a loan of \$180, receiving a pawn ticket. Subsequently Ginsberg presented to the defendant a conditional contract of sale and demanded the earrings from the defendant, who sent for a police inspector, set before the latter the facts and left the case with him to go ahead and prosecute if he thought there was a case. The Court holds that the plaintiff fails to make out her case and that Judge Maynard, in the Supreme Court, rightly ordered a verdict for the defendant.

WALTHAM WATCHES.

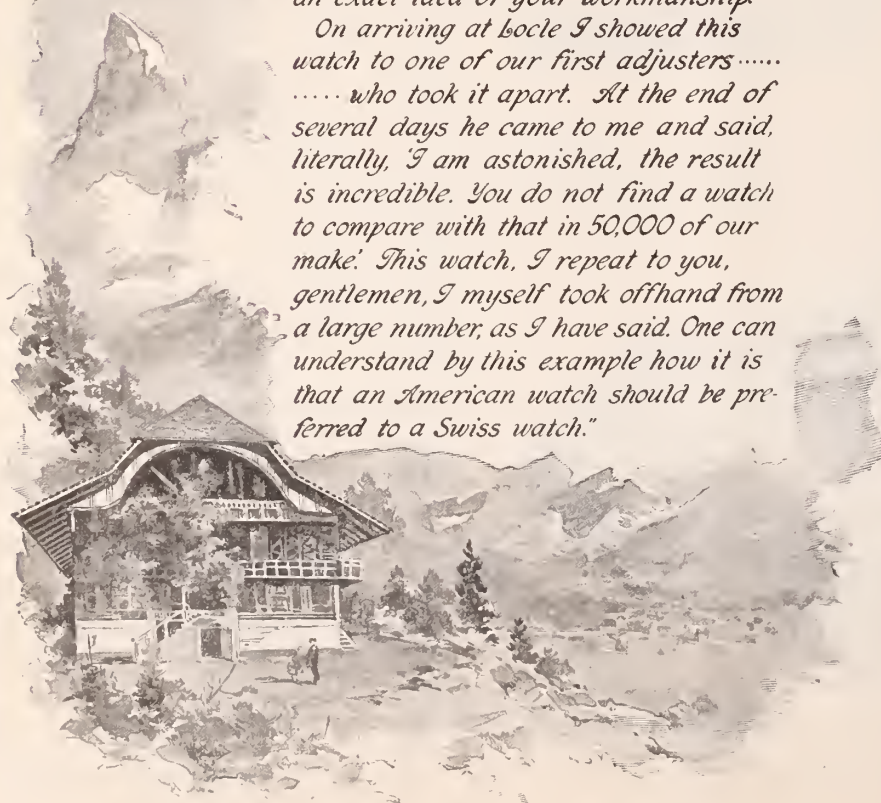
Taken
from the
Enemy

M. Favre Perret, the Chief Commissioner in the Swiss Department and Member of the International Jury on Watches at the Centennial Exhibition at Philadelphia, speaking of the RIVERSIDE movement, said:

"Gentlemen, here is what I have seen.

I asked from the manager of the Waltham Company a watch of a certain quality. He opened before me a big chest. I picked out a watch at random and fixed it to my chain. The manager asked me to leave the watch with them for three or four days that they might regulate it. 'On the contrary,' I said to him, 'I want to keep it just as it is to get an exact idea of your workmanship.'

On arriving at home I showed this watch to one of our first adjusters..... who took it apart. At the end of several days he came to me and said, literally, 'I am astonished, the result is incredible. You do not find a watch to compare with that in 50,000 of our make.' This watch, I repeat to you, gentlemen, I myself took offhand from a large number, as I have said. One can understand by this example how it is that an American watch should be preferred to a Swiss watch."



The Diamond Markets.

ANTWERP, June 14.—The Antwerp diamond market has been very good this week. Prices remain steady and unchanged. The stock is normal in rough, as well as in polished goods. All hands are well employed in the shops.

There is a brisk demand for small brilliants, 30 to 40 to the karat. There is, however, but little of these goods in the market, it being very difficult to polish such small stones. Roses of a good white color are very scarce, yellow roses being better represented. Small roses are called for by several French firms.

PARIS, June 13.—A large number of orders have been given to Antwerp and Amsterdam firms for polished brilliants and roses, especially white, clear goods.

American buyers made large purchases of brilliants and pearls. First quality pearls are in marked demand, but prices are extremely high. Colored stones changed hands for American accounts, but the quantities were not very important. Opals and olivines were largely sold at high prices. Small white pearls were also sold in good quantities, mostly for American firms.

AMSTERDAM, June 13.—The market here has been very steady, this week, owing to the good reports received from other diamond centers. Local houses made good sales to Germany and France. Mr. Citroen, of Paris, who has large connections with the United States, bought largely in brilliants. He paid cash.

The advance announced for May was not so large as expected in some quarters. The prices paid on rough merchandise show a rise of 5 to 8 per cent.

Several New York diamond houses were represented this week.

LONDON, June 14.—Small stones are in good demand. As regards polished goods the choice is not extensive for the moment.

Charles L. Power, of Charles L. Power & Co., and Alfred H. Smith, of Alfred H. Smith & Co., New York, were here. The former offered largely on rubies and pearls and the latter on diamonds and pearls.

The decrease in the yield of the diamond mines in South Africa and the increase of the demand are two important factors in the trade. The result is a marked advance in the first price of diamonds.

Peoria Watch Co.'s Original Stockholders Released from Liability by Court.

PEORIA, Ill., June 22.—The Supreme Court of Illinois has affirmed the decision of the Peoria County Court in the case of the First National bank, of Peoria, vs. Peoria Watch Co., and by this ruling Johnson L. Cole and others are freed from liability in a large claim brought by the bank. The decision thus affirmed was based upon the finding of Master in Chancery John M. Niehaus, who found that the defense was good and that the defendants were not liable. A fine point was at issue and the ruling of the Supreme Court, handed down June 19, sustains the Master in his finding.

THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.
AND THE JEWELERS' CIRCULAR-WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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Universality of Abuses in the Jewelry Industry.

THAT the retail jewelers of Great Britain have to contend with the same practices that have aroused considerable but ineffectual opposition in this country, is manifested by the prospectus of the annual convention of the National Association of Goldsmiths, to be held at Leeds, July 8 and 9. The motions set forth for discussion are:

1. The Proposed Fraudulent Sales and Advertisements Bill.
2. Wholesale Houses running Retail Shops in London and the Provinces in opposition to their legitimate Retail Customers.
3. Direct Trading by Manufacturers and Wholesalers; remarkable development—Proposed Combined Action with other Associations.
4. Loyal Manufacturers and Wholesalers; their relations with the Retailer.
5. Hall Marking—Gold Standards—The New Assay Regulations—Extraordinary Results of Assay.
6. The Blackpool, Liverpool and Birmingham Prosecutions and Convictions of Fraudulent Auctioneers.

With a change of names and phraseology, the above might be a list of topics for consideration at a convention of American retail jewelers; but there is one notable omission: "The Competition of the Department Stores," which seems to be a peculiarly American question.

The Reason for Clerks' Thefts.

THE newspapers continue to make the remarks of Judge Wofford, of Kansas City, Mo., in sentencing a thieving clerk of a jewelry jobbing house, the *raison d'être* for editorial discussions on the relation of wages to the value of the property handled by the employe. It will be remembered that the youth, only about 19 years of age, was getting a salary of \$6 a week, and was arrested on the charge of stealing a tray of diamonds from his employer. Judge Wofford gave the young man the minimum sentence and closed his remarks by saying that the jewelry firm deserved to have their property stolen if they paid only \$6 a week to a man to take care of the property for them. It would be interesting to know what Judge Wofford would consider the proper salary for a boy of 19 years, whose duties consist of helping in the shipping department of a wholesale jewelry house. The lad had been but a short time with the house and his salary had been increased in amount and his duties increased in value. But the boy was born a thief, and the Omaha *World-Herald* is quite right when it says:

"Underpaid labor doubtless is an incentive to crime, but it is doubtful if well requited labor will deter a naturally dishonest man from committing a crime. Some of the crime committed in this country is the result of necessity. But stealing to secure the necessities of life is not common as compared to stealing to cover up speculation, fast living, gambling and other excesses."

Trading Stamps in the Supreme Judicial Court of Massachusetts.

Massachusetts, one of the ablest tribunals of last resort in this country, has just passed upon the trading stamp statute of that State and its decision is sure to have unusual weight wherever the question may hereafter be raised. A statute adopted in that State, in 1884, read:

"No person shall sell, exchange or dispose of any property, or offer or attempt to do so, upon any representation, advertisement, notice or in-

ducement that anything other than what is specifically stated to be the subject of the sale or exchange is or is to be delivered or received, or in any way connected with or a part of the transaction."

An Act of 1898 declared that the provisions of the above statute should be held to apply to the giving of a stamp or coupon entitling the purchaser to other property from other persons. This latter Act is that which the Supreme Judicial Court was called upon to construe. The Court refused to believe that the Legislature had intended to punish any transaction except a sale connected with some sort of lottery gift enterprise, and intimated that the sale of one article accompanied by the gift of another, if the second article was ascertained at the time and not left to be determined by chance afterwards, was a constitutional right with which the Legislature could not interfere. Concerning the main point raised by the controversy, the Court said that it did not feel called upon to construe the act as forbidding a sale of two things at once, "even if one of them is the principal object of desire and the other an additional inducement which turns the scale. If that had been the object it would have been simpler and hardly more sweeping to have forbidden altogether the sale of more than one thing at a time. But the aim of this statute is to prevent offers of bargains which appeal to the gambling instinct and induce people to buy what they do not want by the promise of a gift or prize, the precise nature of which is not known at the moment of making the purchase." It was held accordingly that the usual method of selling goods in connection with trading stamps was not necessarily obnoxious to the statute. The question now of great interest to all those opposed to the trading stamp scheme, among whom are the majority of jewelers, is, whether a statute undertaking to forbid such dealings would be of greater validity than an act making it a misdemeanor to sell two or more articles at one fixed and definite price.

Death of William H. Hennegen.

BALTIMORE, Md., June 25.—W. H. Hennegen, president of the Hennegen, Bates Co., one of the most prominent jewelers of this city, died this morning of congestion of the lungs. Mr. Hennegen had been ill but a few days and, at first, thought he was troubled with indigestion. It was not until Sunday that he learned that his lungs were affected and the congestion had by that time made great headway. He rapidly sank and died this morning.

Mr. Hennegen was about 60 years old and had been in the jewelry trade for many years. He was originally with J. T. Scott, at Wheeling, W. Va., and left that firm to start in business for himself with Mr. Bates. After conducting a jobbing business for a short time in Wheeling, the firm purchased a prominent retail jewelry business in Baltimore, which they succeeded and continued to the present time. The business constantly grew until the present incorporation of the Hennegen, Bates Co. Mr. Hennegen was universally popular and his cordial, kindly and quiet nature made friends for him in every walk of life.

A complete obituary and account of the funeral will appear in the next issue of THE CIRCULAR-WEEKLY.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BUFFALO, N. Y., E. J. Block, Holland.

CHICAGO, ILL., O. E. Bell, Astor.

A. L. Reach (F. H. Noble & Co.), Astor.

CINCINNATI, O., F. G. Gruen (D. Gruen, Sons & Co.), Union Square.

C. A. Remme (Queen City Watch Case Co.), Union Square.

CLEVELAND, O., L. M. Sigler (Sigler Bros. Co.), Manhattan.

D. Prentke (Prentke Bros.), Astor.

DANVILLE, PA., G. Weil, Union Square.

ELMIRA, N. Y., F. S. Ayres, Empire.

FRANKLIN, PA., H. Feldman (B. J. Feldman's Sons), Herald Square.

GREENVILLE, TEX., G. A. Pfaffle, St. George Hotel.

JACKSONVILLE, FLA., J. Oskey, Broadway Central.

LITTLE ROCK, ARK., F. A. Bayliss (Bayliss Jewelry Co.), Astor.

NEW ORLEANS, LA., George Boehme, at Arnstein Bros. & Co., 65 Nassau St.

PITTSBURGH, PA., A. Buerkle, Victoria.

ST. LOUIS, MO., S. H. Bauman (Bauman-Massa Jewelry Co.), Hoffman.

SCRANTON, PA., N. B. Levy (N. B. Levy & Bro.), Marlborough.

S. Bippus (J. Long's Sons), Cadillac and 7 Waverly Pl.

SPRINGFIELD, MASS., F. A. Robbins, Grand Union.

Movements of Jobbers' Buyers.

J. S. Cohen, of J. S. Cohen & Co., St. Paul, Minn., will go east for a 10 days' trip in July.

Lewis Manson, Syracuse, N. Y., expects to be in New York in August, and will stop at the Astor house.

S. A. Liberman, of Marks & Liberman, Syracuse, N. Y., expects to be in New York the first week in July.

A. D. Wycoff, Villisca, Ia., will not visit New York this season. He spent the first week in June in Chicago, buying.

H. Sheff, of Sheff Bros., Wheeling, W. Va., will visit New York the latter part of June or first part of July, and will stop at the Broadway Central hotel.

Alphonse Judis, San Francisco, Cal., on June 19, left New York, where he had been for four weeks, with headquarters with L. & M. Kahn & Co., 192 Broadway.

Employees of T. B. Starr Run in a Line of Base Ball; Travelers Win.

A game of base ball, played June 22, at Whitestone, L. I., between the T. B. Starr team and the Travelers, was more exciting than the accompanying score indicates. Features of the game were numerous, as will be indicated by the following notes, taken by one of the cranks:

NOTES OF THE GAME.

Frank Sloan took to the tall grass in center field at 3.30 P. M., where he slumbered peacefully until 5 o'clock. Then he departed for Brooklyn. Tichenor was loudly applauded in the sixth

inning, when he prettily "soaked" a base runner in the back.

Billy Kirtland, in the first inning, ran two miles to stop the flight of a long hit from Brennan's bat. Billy Henckle was a great success at first base and stopped many weird throws.

Thomas played in his usual good style.

Hardy Bush twisted three or four of his legs, but stayed well in the game at all times; he, "Mac" and the umpire made a trio whose combined kicking reached the Naval Reserve boat in the harbor and caused the piping of all hands.

Cary was as good as wheat while he lasted.

"Wash" struck "upward, ever upward," but certainly did great base running for Cary.

Hopper won the game in the ninth with a pretty hit; besides, he looked pretty in the field, attired in a sweater that made him look like an enameled pansy.

"Van" Monroe thought it strange the only hit caught by the Starr outfield should have been his.

McNiece was a cheerful loser.

Brennan and McNiece would be a battery hard to beat.

The Starr outfielders—well, it's a sad story; "Mac" may consent, some day, to give the world his thoughts on the subject, and if he does, **THE CIRCULAR-WEEKLY** will have to use some red ink and type of the yellow journal style.

Mr. Frank filled the thankless position of umpire in a strictly impartial manner; E. H. Unkles, who was given to strolling, and Frank Day were made to recognize rulings. Mr. Frank's voice failing in the seventh inning, he resorted to gestures that were poems of expression.

Mr. Harris, the genial scorer, insisted upon having an unobstructed view of the game at all times, while the players took the view that, officially, he wanted to see only the home plate. Mr. Harris carried his point.

And Mathewson, he occupied the press box; hence these notes.

The score:

T. B. Starr.	r.	h.	p.	a.	e.	Travelers.	r.	h.	p.	a.	e.
M'Intyre,rf.	2	1	0	0	3	Cary,p,lf.	3	2	0	2	2
Gipperich,lf.	2	1	0	1	0	Henckle,lb.	2	2	9	0	1
Cortelyou,ss.	2	2	0	1	2	Thomas,c.	4	3	8	2	1
J. Brennan,c.	4	4	8	1	1	Kirtland,lf.p.	5	4	1	1	1
Reidy,lb.	2	2	6	0	2	Bush,2b.	3	2	0	1	1
W. Brennan,cf.	0	0	0	0	2	Sloan,cf.	0	0	0	0	0
Hennessy,2b.	2	2	1	1	4	Tichenor,3b.	1	0	1	0	3
McNiece,p.	2	4	0	2	1	Monroe,ss.	0	3	0	2	1
Mason,3b.	1	1	0	1	1	Washburne,rf	0	1	0	0	1
						Hopper,cf.	0	3	1	0	1
Total.....	17	17	16	6	17	Total.....	18	20	20	8	12

Score by innings.

Innings	1	2	3	4	5	6	7	8	9
Travelers	4	0	3	1	0	5	3	0	2—18
T. B. Starr	0	0	1	3	7	3	0	2	1—17

Winning run made with no one out. First base by error, T. B. Starr, 4; Travelers, 5. Left on bases, Travelers, 5; T. B. Starr, 3. First base on balls, off Cary, 1; off McNiece, 1; off Kirtland, 1. Hit by pitcher, by McNiece, 1; by Kirtland, 1. Home run, J. Brennan. Two base hit, McNiece, Hopper. Stolen base, McNiece, Thomas (2), Kirtland (4). Umpire, Mr. Frank. Time, 2 hours, 40 minutes. Attendance, 18 players, 6 umpires, 12 coaches and 1 dog.

Tariff Decisions & Regulations.

DUTY ON WATCH MOVEMENTS.

A. Wittnauer, Spiegelberg & Co., Mathey Bros., Mathez & Co., A. G. Stein and Jules Racine imported watch movements in cases which were assessed for duty under Par. 191, Act of 1897, so as to make cases and movements dutiable separately—the latter according to the number of jewels and in addition at the rate of 25 per cent., and the cases at 40 per cent.

The protestants make a variety of claims: (1) That the watches are dutiable as entretires at 20 per cent. as unenumerated manufactured articles under section 6, Act of 1897; (2) That the watches in question are dutiable at 25 per cent. ad valorem, as movements imported in cases in addition to an ad valorem duty according to the number of jewels. These objections have been fully answered in previous similar decisions and following the precedent of these the Board overruled the protests.

JUNE WEDDINGS



SOMETIMES,
all of a sudden, you
find you have to meet
an extraordinary demand
—a wedding or something of
that sort—for

Diamond Jewelry, and Diamonds.

That's the time to write us!

Give us an idea of range of prices, and you'll get the
richest assortment to be had in New York City.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay PARIS

Telephone,
2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

H. Tissot has entered a judgment for \$179.40 against Gray Latham.

Goldsmid & Co., 82d St. and Columbus Ave., have retired from business.

L. Adler & Son have entered a judgment for \$154.67 against Charles Ferchland.

Hammel, Riglander & Co. have entered a judgment for \$472.99 against Lorenzo Van Allen.

Simon Miller has engaged in business as a dealer in diamonds and pearls, at 9-11 Maiden Lane, Room 1308.

A. Anzelewitz, of A. Anzelewitz & Co., wholesale jewelers, 110 Canal St., spent last week in New Haven, Conn., visiting friends.

Vincenzo Lollo has just begun business at 218 Centre St. as a manufacturer of silver ornaments for mountings on leather goods, ivory toilet articles, canes and pipes.

G. W. Drake Cut Glass Co., Corning, N. Y., have been incorporated with a capital of \$15,000. Anna T. Drake, A. M. Gaman and G. W. Drake, Corning, are the directors.

Judge Fitzsimons, of the City Court, last week, appointed William McCloskey, receiver for Arthur W. Jaffray, in supplementary proceedings, brought by the Gorham Mfg. Co.

The property at 51 and 53 Maiden Lane is reported to have been sold. It was conveyed last week to Herbert B. Turner by Erasmus D. Garsney for a consideration of \$699,500. It is said that this transfer was only an intermediate transaction in the conveyance of the property to an investor.

Among the charges against W. C. Fender, brought from White Plains to New York, last week, to answer for check forgeries, was one to the effect that he secured \$25 from a man on the pretense that he would get him a position with Tiffany & Co.

Fanny Morris, bankrupt, has applied to the United States District Court for a dis-

charge of all her debts in bankruptcy. A hearing on this petition will be had before Judge Brown, July 17, at 10.30 o'clock A.M., when creditors may appear and show why the discharge asked for should not be granted.

In the United States District Court, at New York, Wednesday, a decree of forfeiture was entered against a quantity of gold chain seized from a man named Gutman, who arrived from Europe, May 24. The chain was found wound round Gutman's body and was seized. An action to declare it forfeit to the United States was begun, June 4, and no claim or defense was entered.

The following judgments, entered against Leopold Weil, were recorded canceled last week: By L. Stern and others for \$2,550.70, entered Aug. 21, 1896; Albert Lorsch & Co., for \$3,463.63, entered Aug. 21, 1896; The Pacific bank, for \$177.24, entered Aug. 18, 1897; A. Oppenheimer and others, for \$4,399.81, entered Aug. 21, 1896, and A. L. Strasburger and others, for \$1,200.78, entered Aug. 27, 1896.

W. H. Kavanagh, 28 years old, of 153 W. 14th St., New York, was in the Yorkville Police Court, last week, on the charge of obtaining goods from many merchants on a spurious telephone order, representing to come from architect Stanford White. Among the complainants was A. J. Conlinson, a salesman for Marcus & Co., jewelers, 46th St. and Fifth Ave., who alleged that Kavanagh had obtained from his firm, in this manner, five ladies' watches, worth about \$150.

Ex-Lieut. Edward H. Martin, who, as told in THE CIRCULAR-WEEKLY, last week, was arrested on the complaint of private detective D. J. Larkins, of the Gorham Mfg. Co., charged with passing a worthless check on the cashier of that concern, was examined in the Jefferson Market Court, Wednesday, and was held in \$3,000 bail to await the action of the Grand Jury. Many other complaints were received against

Martin for larceny and forgery, one of them being by Tiffany & Co.

Elsie H. de Festetics, the wife of Gyula de Festetics, who, for many years, was well known as an enameler in the jewelry trade, Friday, filed a petition in the Supreme Court, New York, for a writ of habeas corpus to get possession of her three year and nine months old child, Dwight de Festetics, who, she claims, is illegally in the custody of the father. Mrs. de Festetics alleges that the custody of the child was given to her, under the separation agreement between herself and her husband, filed some time ago, and that the father who now has possession of him is a person unfit to look after his welfare. She asks that the child be brought into court and the custody awarded to her. De Festetics cannot be found and detectives employed by his wife are searching for him.

It developed, last week, that among the goods stolen from the office of the Adams Express Co., at Madison Ave. and 49th St., June 16, were two packages of jewelry, one addressed to Rosenbaum & Adler, 65 Nassau St., and the other to George O. Street & Sons, 24 John St. As the packages were not from these concerns but were sent to them by customers, and the letters or orders accompanying them were stolen with the packages, no details had been received up to Monday morning by either of the firms. The three men arrested for the robbery, Thomas McCarthy, Robert Penticost and Christopher Brown, were brought for examination before Magistrate Mayo, Thursday. The men were employed in the office of the Adams Express Co. and are now under \$2,000 bail. Rosenbaum & Adler learned, later, that the package addressed to them was one sent by Joseph Cowan, Boston, Mass., and contained two snake rings worth about \$50. The rings had been sent to Mr. Cowan by Rosenbaum & Adler on memorandum and had been sent back by him.

Lieberfreund & Mendelsohn have dissolved and have been succeeded by N.

FINE GLASSWARE.

Plain, Engraved, Etched,
Cut and Rock Crystal.

C. DORFLINGER & SONS, 36 Murray St., New York.

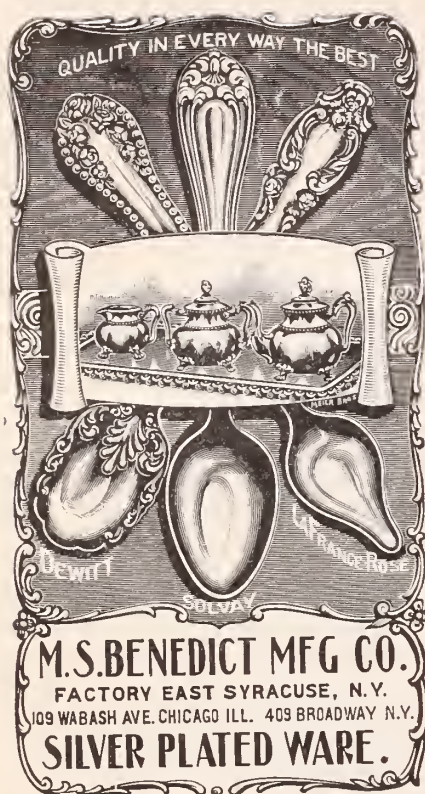
The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.



THIS SPOON is only one of
our many attractive

GOLF . . .
NOVELTIES



The small Golf
Bags, containing Stick
Pins and Hat Pins, are also
original ideas of ours. . . .

MERRILL BROS. CO.

Office, 31 E. 17th St., NEW YORK.



Lieberfreund, who continues the manufacture of gold locket and diamond mountings at 75-77 Nassau St.

Wm. Barthman, retail jeweler, 1 Maiden Lane, who was injured three weeks ago in Brooklyn by a trolley car running into his carriage, is now on the high road to recovery and visited his store, Monday.

Nat. Glauber, formerly of N. Glauber & Co., has decided to go back into the precious stone business, and will locate in Maiden Lane. Mr. Glauber will probably sail for Europe this week.

It was reported, last week, that the candidate of the German-American Reform Union for Mayor of New York might be Ludwig Nissen, of Ludwig Nissen & Co., diamond importers, 18 John St. Mr. Nissen is now in Europe and will not be back before Aug. 1.

The Tiffany & Co. baseball team crossed bats with the Gorham Mfg. Co. team at Greenpoint, Saturday last. The game was only of seven innings' duration, owing to lateness in starting. It was a decisive victory for the Tiffany boys, the final score being 17 to 4. Next Saturday the team from the Union Square establishment will meet the Traveling Salesmen's Baseball Club.

William Pollard, of 70 Greene St., Brooklyn, was arrested, Friday, on complaint of Joseph Maier, a jeweler of 981 Manhattan Ave., who charged him with retaining two diamond rings valued at \$103. Pollard denied the charge, and said that he had secured the rings to make a selection, intending to buy one of them, but had lost the rings and \$58 besides. He was arraigned in the Ewen St. Police Court, Saturday, and was held by Magistrate O'Reilly in \$500 bail for examination.

Two seizures of jewelry were made last week by customs inspector T. J. Donohue, from passengers who arrived on *La Bretagne*. From F. Billier were seized two gold watches, a fob chain, a diamond brooch, a pair of diamond earrings, a ladies' neck chain and three rings, valued altogether at about \$400; while from L. Maaline were taken two pairs of diamond earrings, two diamond brooches and a diamond ring, valued altogether at about \$300. The jewelry was taken from the passenger's pockets in each case, and the passengers were allowed to go. All the goods were sent to the seizure rooms of the Public Stores, Monday.

Max J. Lasar, the ex-diamond dealer, recently released from the Erie county penitentiary, after serving seven months' imprisonment on the charge of diamond smuggling, was in New York, last week, visiting some of his friends in the trade. Lasar was seen by a CIRCULAR-WEEKLY

reporter at the office of Tarrant & Gismond, 15 Maiden Lane, but refused to make any statement as to his plans for the future. It was reported that he was about to go into business again, but this Mr. Lasar would neither deny nor affirm.

Meyer Goldstein, the erstwhile bookkeeper for H. S. Kramer, a material and tool dealer, who has been under arrest over a year on charges of grand larceny and forgery, was released in the Court of General Sessions, last week. It will be remembered that Goldstein skipped out, in November, 1899, after his employer had obtained a warrant for his arrest. It was then charged that Goldstein not only falsified Kramer's books and forged checks with the latter's name, but also obtained several thousand dollars' worth of goods from B. H. Davis & Co., Oppenheimer Bros. & Veith, Chester Billings & Son, Eichberg & Co., Sig. Hirschberg and other diamond houses, on the pretense that he was getting them for Kramer. Goldstein was arrested finally on Jan. 8, 1900, but was not brought to trial until March. When his case came up, instead of being tried he was sent to the asylum for the criminal insane, at Matteawan, N. Y. Goldstein was released after he had been there about a year—discharged as cured—whereupon he was placed in the Tombs to await trial. The case was on the calendar many times, and finally, when it came up, June 18, the District Attorney consented to his release. Goldstein is said to be now in Denver. Many of his victims declare that he never showed any trace of insanity prior to his arrest.

A souvenir edition of the Peabody (Kan.) *News*, June 19, contained a history of the business of Haupt Bros., jewelers of that town, with an illustration of their store and a sketch of the career of both partners. It also contained a half-tone cut of the interior of J. F. Cunningham's jewelry store.

Roehm & Son, Detroit, Mich., have introduced a beautiful spoon that has been pronounced one of the most artistic and appropriate souvenirs of Detroit and Belle Isle Park on the market. The handle, shows a bird's-eye view of the Detroit river, with its many islands and suburban riverside American and Canadian towns in relief.

Zachariah Rist, 65 years old, who, for several years, kept a watch repairing shop at 816 N. Eden St., Baltimore, Md., died suddenly, recently. He was a native of Germany, but had resided for a long time in Baltimore. For a number of years he kept a jewelry store on N. Gay St.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**

Buffalo, N. Y.

W. Z. Jarden has just returned from a fishing trip to Canada.

Herman Reinhart, Lovejoy St., has been appointed watch inspector for the D., L. & W. R. R.

Heintz Bros., ring manufacturers, have been making extensive repairs in their factory.

Carl Walz, watchmaker for T. C. Tanke, was married to Miss Rose Simon, last Thursday.

Ed. North, of Smith & North, New York, and wife spent the past week at the Pan-American.

Mr. Knox, with Charles F. Wood & Co., New York, although here on business, visited the Exposition.

Registered at Heintz Bros., last week, were: Mrs. Boudier, Cairo, Ill.; Mr. and Mrs. L. P. Butler, Davenport, Ia.

Mr. Benedict, of Benedict & Warner, New York, took in the sights at the Pan-American, the past week.

W. G. Mead, Cortland, N. Y., has been spending the week here, seeing the sights of the Rainbow City.

Rudolph G. Winter, Minneapolis, Minn., and wife are spending their honeymoon in Buffalo, visiting the Pan-American.

W. U. Watson, jeweler, has been awarded the contract for cleaning the buildings and oiling the floors at the Pan-American Exposition.

Souvenir dealers report big business. C. M. Chouffet, jeweler and manufacturer of the Pan-American clocks, is kept busy night and day.

J. M. Porter and wife, Chicago, Ill., are spending a few days at the Exposition. During their stay the trip to Toronto by water will be made.

John Goodwin, of Carter, Hastings & Howe, and N. Young, of William B. Kerr & Co., were seen taking in the Midway sights, a few days ago.

The establishment of King, Raichle & King was visited by fire early last Sunday morning; \$2,000 damage was done before the flames could be gotten under control.

H. L. Roberts, secretary and treasurer of the Keystone Watch Case Co., and his family are spending the week at the Ex-

position; headquarters, Statler's hotel.

E. Lehman, of Lehman, Hamilton & Co., Denver, Col., and family visited the Pan-American. Mr. Lehman went on to New York in the interest of the firm's business.

Charles Herdle, North Willcox, Joseph Freedman and A. E. Tilley, of the traveling force of King & Eisele, are now at the office, preparing their stocks for the road.

J. T. Stalford, jeweler and optician, and wife, Athens, Pa., are here attending the meeting of the Optical Society of the State of New York and visiting the Exposition.

F. W. Butler and wife, Albion, N. Y., are here to attend the wedding of John Chiswell, superintendent of the Manual Training School, of this city, to Miss Coats, of Walden Ave. A few days' visit to the Exposition will follow.

A young man, looking at diamond rings in the store of Jirch Kinney, endeavored to substitute an imitation duplicate for one he was examining, but Mr. Kinney saw the move in time to prevent its execution.

Jewelers from out of town who registered at King & Eisele's, last week, were: C. R. Holmes, Gowanda, N. Y.; A. M. Felson, Gouverneur, N. Y.; Robert Beattie, Detroit, Mich.; H. L. Walden, Staples, Minn.; A. W. Smith, Meelin, Ont.; C. F. Hoffman and wife, Reynoldsville, Pa.; C. R. Harrington and son, Dubois, Pa.; L. Francis, Castile, N. Y.; Col. John L. Shepherd, of Keystone Watch Case Co., calling on the trade and visiting the Pan-American; George Engel, Springfield, N. Y.; Earl Wolf and wife, Londonville, O.; M. H. Benton and wife, North East, Pa.; A. G. Damon and wife, Greenville, Pa.; C. R. Dunkin, Middleport, N. Y.; D. A. Apson, Lockport, N. Y.

Walter Shute, traveling salesman for Jones & Woodland, Newark, N. J., recites the result of a fishing trip taken in company with W. A. Sturgeon, Detroit, Mich., on the St. Claire river. A catch of 296 pickerel was made by them in one day. While Walter is quite capable of manufacturing a good sized fish story, he uses

the following term in impressing his friends that the above figures are true: "This is the God's honest truth."

Leopold Stern, of New York, one of the New York State Commissioners to the Pan-American Exposition, last week placed on exhibition in the Liberal Arts building what is claimed to be the largest diamond in the world. A full description and picture of the stone were published in this journal of June 5. The Stern diamond attracted a large number of spectators, as it lay on a purple background, under a glass case, slowly revolving and catching every gleam of the fickle sun. When asked the value of the stone, Mr. Stern replied: "Inferior stones have sold for \$200,000. I have placed no value on this one. Diamonds of this size have both a fancy and a commercial value."

The following persons were registered the past week at the exhibit of Stern Bros. & Co.: Walter Conley, George W. Simpson, William G. H. King, Miss Lillian Fisher, Buffalo, N. Y.; Joseph C. Goodman, Columbus, O.; E. C. North, of Smith & North, Mrs. E. C. North, New York; C. H. Hepmustae, St. Thomas, Ont.; Alexander Loeb, Erie, Pa.; Miss Jeanette Straus, Wabash, Ind.; Charles F. Kenn, of Scribner & Loehr, Cleveland, O.; D. N. Lockwood, Buffalo, N. Y.; Mr. and Mrs. Samuel Loewy, New York; Leo Schlesinger, president Mechanics' and Traders' bank, New York; Jacob Amos, Syracuse, N. Y.; Joe Levy, Houston, Tex.; H. C. Barnum, Newark, N. J.; Andrew Langdon, president Empire Savings bank, Buffalo, N. Y.; Miss Langdon, Buffalo, N. Y.; W. G. Hoog, cashier First National bank, Evanston, Ill.; Albert H. Wiggin, vice-president The National Park bank, New York; J. C. Hoogland, Sheldon, Ill.; Mr. and Mrs. Gordon Read, Chicago, Ill.; J. Dreyfus, Buffalo, N. Y.

Reappraisements.

Among the reappraisements of merchandise by the Board of United States General Appraisers, last week, were:

Jewelry, from —, 1901.—Bracelets, net, at 11 francs per gross, less 25 per cent. and 2 per cent.; advanced to 11 francs per gross, less 10 per cent. and 2 per cent. Add cases.



RINGS

**Hand-Carved Rings,
Signet Rings,
Diamond-Mounted
Rings.
Set Rings**

In Over 7,000 Varieties.



C. P. GOLDSMITH & CO., Manufacturers, 33-43 Gold St., N. Y.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SUCCESSFUL DESIGNER of sterling silver ware wishes to make a change. Address, "Ability, 17," care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER and good engraver; 16 years' experience; has tools; steady position only. D. A. L., 67 3d St., Troy, N. Y.

WANTED—Position as engraver, watchmaker and salesman; seven years' experience; age, 22; salary, \$15; A1 references. Howard M. Wood, 120 N. Water St., Decatur, Ill.

JEWELER, good, all-around hand in manufacturing and jobbing, 16 years' experience, wishes situation in town west of Chicago. Address, "Jeweler," 109 Wells St., Chicago, Ill.

POSITION, by a manufacturing and jobbing jeweler; has complete shop outfit; 17 years' experience; references furnished. Address, "Reference," 287 Granby St., Norfolk, Va.

SITUATION WANTED—First-class watchmaker, graduate optician, fine gold solder maker and salesman; Michigan, Indiana or Ohio preferred; 10 years' experience. Box 3, Hillsdale, Mich.

TRAVELING SALESMAN, thoroughly understanding sterling silver business, with large acquaintance among the trade, desires position after August 1. Address, "Sterling Salesman," care Jewelers' Circular-Weekly.

WANTED—Position by a first-class watchmaker, jeweler, stone setter, good salesman and optician; 14 years' experience, eight years of it on railroad watch work; can furnish gilt-edge references. Address, "Sober," care Jewelers' Circular-Weekly.

WANTED—By young man, aged 22, of seven years' experience, who has been for three years proprietor of jewelry store; is fair engraver, watchmaker and salesman; position at \$15 per week; A1 references. H. M. Wood, 120 N. Water St., Decatur, Ill.

NEEDING HELP THIS FALL?—Advertiser, well known traveling salesman, single, sober, commanding; in fact, everything in his favor; essentially all that is needing (assuring success) is a good line of goods and some money at his back, and he will do the rest. Address, "Competent," care Jewelers' Circular-Weekly.

SALESMAN, with 11 years' road experience, a practical jeweler with large, established trade with department and jewelry stores in the north-west, wishes a position on salary or commission; line to deliver preferred; the very best of reference furnished. Address, K. M., Jeweler, care Hotel Commercial, Minneapolis, Minn.

Help Wanted.

WATCHMAKER, jeweler and engraver, with tools, wanted. Address at once, I. Joseph, Amsterdam, N. Y.

WATCHMAKER—A first-class, A1 watchmaker; salary no object; only expert need apply. "Special," care Jewelers' Circular-Weekly.

SALESMAN WANTED, to carry complete line of novelties; liberal commission. Address, "Side Line," care Jewelers' Circular-Weekly.

WANTED, AT ONCE—Watchmaker, jeweler and salesman; give reference and salary expected in first letter. Address, Box 216, Chester, S. C.

HELP WANTED—Continued.

WATCHMAKER, jeweler and optician; permanent position; send references, experience and salary in first letter. C. E. Robertson, Northport, N. Y.

SALESMEN to carry small side line of pocket-books, etc., through the west and northwest; good commission. B. Bear, 529 Broadway, New York.

WANTED—First-class watchmaker; single man preferred; must be good salesman and plain engraver; steady position. Address, S. Susman, Stamford, Conn.

A TRAVELING MAN, on commission basis, to handle as side line a well known line of high grade rings. "Reputation," care Jewelers' Circular-Weekly.

ENGRAVER—Experienced letter and monogram engraver on gold and silver ware; must be practical and steady. The Goldstein Engraving Co., 45 Maiden Lane, New York.

TOOL MAKER, boss press hand, hub cutter and die sinker; steady position. Apply, with references and salary wanted, to Joseph Mayer & Bros., Seattle, Wash.

WANTED—Young man as stock clerk and salesman by Kansas City wholesale jeweler; answer in own handwriting, giving references. Address, "M. O.," care Jewelers' Circular-Weekly.

WANTED—An experienced stock clerk in the jobbing jewelry line; must have had experience in a similar line; no other need apply; state salary. Answer, by letter only, to Fred. Kaufman, 555 Broadway, New York.

A NO. 1 WATCHMAKER; one who is thorough and capable of teaching that branch in a horological school; a steady position to the right man; give full particulars, salary, etc., in first letter. Address, "Horo," care Jewelers' Circular-Weekly.

WANTED—Salesman for New York and New England States to handle, on commission, a fine line of gold jewelry; no objections to parties handling additional line besides; must be thoroughly acquainted. Address, Keller & Hennerlau Co., 359 Mulberry St., Newark, N. J.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

SALESMAN, having an established trade with department stores in the Western States, to handle a first-class line of silver novelties and jewelry. Address, "N. V.," care Jewelers' Circular-Weekly.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

WANTED—Two experienced travelers, one for the Western States, the other for the Middle and New England States, to sell a general line of watches, diamonds and jewelry; those preferred who live in New York and who have represented some jobbing house in similar line; to one who can sell an unusually large amount of profitable goods we will eventually give an interest in our business without any investment of capital on the part of applicant; position will be held open till Jan. 1, 1902, for the right man if necessary; state age, territory covered, amount of yearly sales, experience, etc.; all correspondence considered strictly confidential. Address, "New York Diamond Importers," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

PARTNER WANTED with \$2,000, for manufacturing business; sterling silver novelties and "new art" goods; excellent opportunity; money secured. Address, "Hedoco," care Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

FOR SALE—Jewelry business in a first-class New Jersey town; established ten years; business will average more than \$1,000 per month; repair work alone will average \$175 per month; reputation of the store the best; stock desirable; will sell balance of stock and fixtures for cash. Address, "Good Location," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE—Four jewelers' walnut wall cases, five counter cases and tables. Henn & Haynes, Chillicothe, O.

FOR SALE—On account of death in family, a roller, with five rollers, for sheet, wire and rings; almost new. Inquire, 400 W. 47th St., New York, first floor, Mrs. Schikovsky.

PATENTED KEYLESS PADLOCK for bracelets; simply constructed, easily operated, no key to lose; a money-maker if pushed; patent for sale. Address, "Padlock," care Jewelers' Circular-Weekly.

EATON-ENGLE engraving machine, jeweler's complete outfit for sale cheap if taken at once; has not been used two weeks altogether. For particulars address, T. K. Douglas, 169 St. John St., Portland, Me.

To Let.

STORE TO LET—Small store for jeweler only; good repair stand; easy rent. Call, 154 Sixth Ave., New York.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

JEWELRY SHOP TO LET, with or without power; 12 windows, convenient to ferry and elevated road; rent low. Address, John Wennstrom, 172 41st St., Brooklyn, N. Y.

Wanted to Purchase.

SAFE—Wanted, a medium-sized, burglar-proof safe. Send size and weight and cash price to F. Job, Wilkes-Barre, Pa.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE
DESIRED RESULTS.

Trans-Atlantic Voyagers.**FROM EUROPE.**

David Marx, New York, leaves England for New York, June 28, on the *Deutschland*.

H. M. Carle, of the Keystone Watch Case Co., Philadelphia, Pa., accompanied by his wife; Charles L. Dwenger, New York, returned, last week, on the *Columbia*.

Frank Jeanne, with Wm. S. Hedges & Co., New York; J. F. Saunders, New York; Hon. Isidor Straus, of L. Straus & Sons, New York, and Bert Sinauer, of Oppenheim Bros. & Veith, New York, returned, last week, on the *Lucania*.

S. H. Bauman, St. Louis, Mo.; S. Fox, of Fox Bros. & Co., Cincinnati, O.; L. E. Kirstein, of A. J. Lloyd & Co., Boston, Mass.; Fred. G. Gruen, of D. Gruen, Sons & Co., Cincinnati, O.; George Semler, of George Borgfeldt & Co., New York, returned, last week, on the *Kaiser Wilhelm der Grosse*.

TO EUROPE.

I. L. Rodberg, Baltimore, Md., sailed, Wednesday, on the *Occanic*.

A. J. G. Hodenpyl, of Hodenpyl & Sons, New York sailed, Saturday, on the *Rotterdam*.

R. Friedlander, of R. L. & M. Friedlander, New York, sailed, Wednesday, on the *St. Paul*.

A. Frankfield, of A. Frankfield & Co., New York, accompanied by his wife, sailed, Saturday, on the *Umbria*.

Henry Rudolph, of Schulz & Rudolph, New York, and Max J. Lasar, New York, sailed, yesterday, on the *Kaiser Wilhelm der Grosse*.

W. W. Hayden, Newark, N. J., and L. M. Sigler, Cleveland, O., accompanied by his wife, sailed, Thursday, on the *Augusta Victoria*.

Charles G. Rathgen and A. W. Gans, of Ferdinand Bing & Co.'s Successors, New York, and Alfred G. Stein, American agent for Patek, Philippe & Co., Geneva, Switzerland, sailed, Thursday, on *L'Aquitaine*.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers.

A collection of the latest practical receipts on the manufacture and repairing of watches, clocks and jewelry.

Price,
\$2.50

300 pages (size 7½x 10½ inches), bound in cloth, stiff covers. Should be on every workbench.

Published by

THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John St., Cor. Broadway, New York.

CHART FOR THE Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
- 1. White and perfect.
- 2. White and slightly imperfect.
- 3. White and imperfect.
- 4. Very good color and perfect.
- 5. Very good color and slightly imperfect.
- 6. Very good color and imperfect.
- 7. Good color and perfect.
- 8. Good color and slightly imperfect.
- 9. Good color and imperfect.

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It sells fine stones.

When your customer sees the several different and distinct qualities of diamonds as graded by our system, you will find, in a large percentage of cases, that he will select the finest stone. Our many customers testify to this.

Even those who are well posted, as well as those who are not expert, will find our system a great help in making sales.

Remember, we guarantee every diamond to be exactly as represented. Our written guarantee, in addition to yours, will satisfy the most cautious purchaser.

You will find our prices, grade for grade, will compare favorably with those of any importer.

We cater for special memorandum sales. When you have a prospective sale for a fine diamond, send to us for a selection.

We carry a choice assortment of diamond and fancy stone rings, brooches, studs, scarf pins, ear screws, ear drops, link buttons, lockets, etc. Prices range from \$3.00 to \$5.00 and upwards.

Will cheerfully send a selection of these.

S. C. SCOTT MFG. CO.

9, 11, 13 Maiden Lane,
New York.

Canada Notes.

H. Logan, jeweler, Montreal, is offering to compromise at 25 cents on the dollar.

The stock of I. S. Ostrander, jeweler, St. Thomas, Ont., has been sold at 43 cents on the dollar.

Arthur M. Gilpin, jeweler, Whitby, Ont., has given a chattel mortgage for \$300 to W. S. Gold.

H. H. Chisholm and wife, of Wingham, passed through Toronto, last week, on their wedding tour.

Thomas C. Savage, jeweler, Waterford, Ont., has given a chattel mortgage for \$400 to J. Matchett.

Edgar Margraff has left the employ of P. W. Ellis & Co., and will travel for Alfred Eaves, jobber, Montreal.

Albert Goebel, jeweler, Mitchell, Ont., was married, June 5, to Miss Esther Coppin, of the same place.

P. W. Ellis & Co., Toronto and Montreal, have opened an extensive material department in the Canada Life building, Montreal.

Douglas R. Hemsley, eldest son of Richard Hemsley, jeweler, Montreal, has been married to Miss Patterson, of St. John, N. B.

Out-of-town jewelers visiting the Toronto trade, last week, included H. A. Humphries, Arthur; D. Lundy, Mount Albert, and N. F. Babb, Stratford.

Henry Birks, Mrs. Birks and Gerald Birks, their son, Montreal, have left their city residence for the Summer, and are settled at their Summer cottage at Westmount.

A. W. Myers, of the Canadian Jewelry Importing Co., Montreal, has just returned from a successful business trip to the coast. He took in Seattle, Tacoma, Portland and other towns.

A. R. Harmon, manager of the American Waltham Watch Co., in Canada, and D. Beatty, jeweler, Montreal, who are traveling abroad, were in Paris when last heard from and just on the point of leaving for Madrid.

Alfred L. Gooderham, vice-president of the Toronto Silver Plate Co., Toronto, is dangerously ill at his home, 433 Sherborne St., from the effects of a paralytic stroke, the third attack of that character which he has sustained.

E. Gordon McLean, who has been with Ryrie Bros., Toronto, for some years, has severed his connection with that firm and taken a position with the Gorham Mfg. Co., Montreal. He will represent them on the road between Toronto and the Pacific Coast.

E. C. Fitch, president of the American Waltham Watch Co., passed through Montreal with Messrs. Sloan and Carroll, of New York, on the way to his fishing grounds on the Romaine river, off the coast of Labrador. He will be absent about a month.

At the annual meeting of the J. E. Ellis Co., Toronto, on June 8, the following officers were elected: James E. Ellis, president; F. A. Ellis, vice-president; Alex. Mackenzie McCaw, secretary-treasurer. The annual report was of a highly satisfactory character.

Ambrose Kent & Sons, Ltd., Toronto, have put a new brooch on the market which

symbolizes the prevailing Imperialistic sentiment and is proving a rapid seller. It is a design in silver gilt in the form of a maple leaf, displaying the monogram "E. R." (Edward Rex), with the number VII. beneath.

On the 18th inst., Robert M. Webb, who swindled Benjamin Chapman, jeweler, Toronto, out of \$9 on a bogus check, and perpetrated other frauds on tradesmen, was sentenced to six months' imprisonment. He is an actuary by profession, a son of a captain in the Royal Navy and a graduate of London University. The money he secured on worthless checks has been repaid.

James Ryrie, of Ryrie Bros., Toronto, who has been in England for some weeks, arrived home suddenly on the 15th inst., under peculiarly melancholy circumstances, owing to a series of afflictions which have befallen his family during his absence. His wife's sister, Mrs. Whittet, of Richmond, Va., died, in Toronto, shortly before his return. Mr. Ryrie's sister, the wife of Rev. S. A. Dyke, of Parkdale, Toronto, died on the 16th. A niece, the daughter of R. G. McLean, and his aunt, Mrs. Shepard, also died during Mr. Ryrie's absence. A widespread circle of friends deeply sympathize with the afflicted family.

The J. E. Ellis Co., Toronto, show a couple of handsome trophies just manufactured by them, which have been given by the Toronto *Mail and Empire* to the Royal Canadian Yacht Club. One is in the form of a large shield in silver plate of chaste design surmounted with a crown. It bears the inscription "Royal Canadian Yacht Club" on an enameled scroll in the center, beneath which are crossed the Union Jack and the club ensign, also enameled in colors. It is solidly mounted on oak and was to be competed for June 22. The other is a silver plated loving cup of neat pattern with three horn handles on an ebony base, offered as the prize for a special race of 16 and 25 footers belonging to the club.

Birmingham, Ala.

W. G. Green has been authorized to conduct a jewelry business at Anniston.

Cannon & Co., Fayette, have added jewelry to their general merchandise stock.

A. Speaker, the nestor of Birmingham jewelers, has moved his place of business to a new stand on 21st St., near Third Ave.

W. A. Ayres, who has conducted a jewelry store at Fayette, for 12 years, has embarked in the sawmill business near his home town.

Henry Abbott died at his home in Birmingham, last week, after a short illness. Deceased was the father of A. V., H. C. and W. C. Abbott, jewelers.

The store on 19th St. to be occupied by a branch house of the Calhoun Jewelry Co., Nashville, Tenn., is being overhauled. It will be made a very beautiful and convenient stand.

William Rosenstihl, secretary of the Alabama Retail Jewelers' Association, is quite ill at one of the city infirmaries, though his prospects of recovery are good. Mr. Rosenstihl recently opened a jewelry business in the Florence hotel building.

Pittsburgh.**TRADE CONDITIONS.**

With the closing of June, the trade is unanimous in stating that business has been unprecedentedly large; in many cases it has been more brisk than around the last Christmas holidays. There have been more large, elaborate weddings, this month, than ever before, and college commencements, which invariably mean costly souvenirs to the graduates and numerous gold and silver medals, have been legion. The finest diamonds and watches have been excellent sellers at the best trade prices. A Midsummer calm will succeed this boom and hustle, but an active early Fall trade is predicted. Good factory hands are in demand and are so scarce that in a couple of prominent establishments girls have been taken on and have proven quite apt and satisfactory.

Samuel F. Sipe will sail, in a few days, for Europe, going direct to Amsterdam.

A new jewelry store, wholesale and retail, will shortly be opened at 545 Smithfield St.

J. Harvey Wattles leaves, this week, on his 15th annual tour to Europe in search of novelties.

L. B. Mather, with his family, of New Castle, Pa., is having an extensive sojourn in Atlantic City.

C. A. Curl, recently of New Castle, Pa., has opened a retail store in Vandegrift, Pa., purchasing his stock in Pittsburgh.

Charles Moore, with Samuel F. Sipe, will be married, this week, to Miss Edith Ciniotti, a prominent young society lady, of this city.

Heeren Bros. & Co. have been so busy with factory work that they have been compelled to remodel the fourth floor of their large building to accommodate it. This branch of their business has been working night and day.

Out-of-town jewelers in the city, last week, were: D. L. Cleland, Butler, Pa.; S. Maltinsky, Braddock, Pa.; John F. Zugschwert, Carnegie, Pa.; J. W. McKean, Charleroi, Pa.; J. M. McKinney, East Liverpool, O.; Robert W. Brady, Washington, Pa.

A creditors' petition in involuntary bankruptcy was filed in the United States District Court, June 13, against E. L. Young, Irwin, Pa. An injunction was issued and the sale of Young's store, which was advertised to take place June 14, was stopped. Attorney Joseph Stadfeld filed the petition on behalf of Pittsburgh creditors, who alleged that Young, while insolvent, had permitted judgments to be entered against him, on June 6. Executions were issued in favor of Gustave A. Spies for \$720, Ora Young for \$125 and G. L. Young for \$150. The Pittsburgh creditors are Heeren Bros. & Co., who have a claim of \$620; A. H. Gerwig, \$118, and A. E. Siviter, \$150. Young has been conducting a jewelry store in Irwin for the last two years and, it is alleged, did a large business until recently. Judge Bufington has appointed the Pennsylvania Trust Co. a depository for bankruptcy funds.

Ernest Oman & Co. have quarters at 301½ W. 2d St., Davenport, Ia.

A pearl was taken from the river near Dubuque, Ia., recently, weighing only 13½ grains, but its unusual purity sets it at a high valuation.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

**Gold Rings, Locketts,
Link Buttons,
Diamond and Pearl
Pendants, Scarf Pins
and Thimbles**

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,

NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at popular prices are now being shown to the jobbing trade.



CHARLES F. IRONS.

CHARLES A. RUSSELL.

IRONS & RUSSELL,

MANUFACTURERS OF

Emblems, Pins, Charms and Buttons,

SOLID GOLD AND ROLLED PLATE.

SPECIAL DESIGNS FURNISHED AND MADE TO ORDER.

**Factory: 102 Friendship Street,
PROVIDENCE, R. I.**

Full Stock Carried in New York Office.

**New York Office: 11 Maiden Lane.
RICHARD EVERETT, Mgr.**



BAROQUE PEARLS.

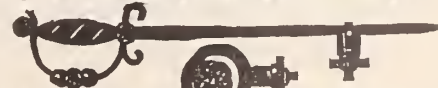
WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,

Estab. 1880. 3 Maiden Lane, New York.

THE CROWN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, \$1.60 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 26c.; in 10k. gold, 90c.; 14k., \$1.15. M. CROHN, Maker and inventor, 49 and 50 Maiden Lane.



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and
STRIKES TOO
The

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN. U. S. A.
THE CLOCK THAT WINDS ITSELF

Progressive people put
the **CLOCK KEY** in with
the **HOURLY GLASS** and
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Particulars and Booklet sent on
Request.

National Self-Winding Clock Co.
Manufacturers of
Self-Winding and
Synchronizing **CLOCKS**
Address Dept. 2. BRISTOL, CONN.

Pacific Northwest.

TRADE CONDITIONS.

The jewelry trade is very fair for this season of the year. The long hoped for Summer has come and now everybody that can do so is preparing for his Summer vacation. Dealers are all feeling good and much encouraged for the future.

The G. Heitkemper Co., Portland, Ore., report good business for this time in the season. G. Heitkemper has just returned from a two months' eastern trip, which he thoroughly enjoyed.

Butterfield Bros., Portland, Ore., report business about as it usually is this season. Collections are good.

O. R. Haight, Ritzville, Wash., is again in the jewelry business and located in his own building.

Charles St. Clair, jeweler, Glasgow, Wash., has been adjudged a bankrupt in the United States Court. His liabilities are given at \$2,430.39, contracted by endorsing commercial papers for friends, and his assets amount to \$370, including his tools and household furniture.

Under the title, "A Modern and Novel Factory," Howard Constable, architect, has described in detail the Richardson factory at 50-58 Columbia St., Newark, N. J. The description is embodied in a 32-page booklet, handsomely illustrated with half-tone plates, which show the exterior of the building, as well as the interior arrangements, including not only the stair and hallways, but the engine room, power plant, the electric switchboard and other matters of interest, which are fully described in the letter press. The booklet will prove of interest not only to those seeking first class factory accommodations, but also to architects and builders of factories.

News Gleanings.

R. F. Lussier, Cass Lake, Minn., has closed his store.

T. Bronvold, Hartland, Minn., has moved to a new location.

Oliver Lamontague, Terry, S. D., has sold out to C. D. Young.

F. H. Small, Victor, Col., has removed to Colorado Springs, Col.

L. F. Cochran, Defuniak Springs, Fla., lost by fire damage, June 19.

L. B. Moore, Sac City, Ia., has admitted E. E. Fleming to partnership.

M. S. Deuel has opened a new jewelry store at Eden Valley, Minn.

G. A. Klein, Duluth, Minn., is selling out at auction and will leave that city.

W. D. Reynolds, Mountain Home, Idaho, has suffered a fire loss of \$100.

A judgment for \$20 has been entered against E. R. Morse, optician, Boone, Ia.

Attachments are said to have been run against C. A. Hough & Co., St. Louis, Mo., for \$957.

C. L. Snyder and Jacob Barber have purchased the jewelry store of C. F. Kesselmeier, Salem, O.

John S. Lewis, of J. S. Lewis & Co., Ogden, Utah, has sold real estate for a consideration of \$8,000.

Mrs. H. J. Howe, Syracuse, N. Y., has purchased the house, 718 E. Jefferson St., for a consideration of \$9,000.

O. J. Ludwig, Waterloo, Ia., recently inaugurated an anniversary sale, at the beginning of his ninth anniversary of starting in business.

Auctioneer P. J. Burroughs did not conduct a sale at St. Louis, Mo., as intended, and will make no more sales until Sept. 10.

J. N. Kraus, Marshfield, Wis., will, June 28, remove his stock to new quarters, which have just been improved and fitted up for his use.

During a storm the jewelry store of J. E. Whitten, Mingo, O., was damaged by a flood. So swift was the water that his building was undermined and considerable debris was lodged against the door. There was over a foot of water on the floor of the store.

Walter Price Little, of S. T. Little & Sons, Cumberland, Md., and Miss Grace C. Johnson were married, June 19, at the home of the bride's grandparents, Captain and Mrs. S. R. Hume, Cumberland. The ceremony was performed by Rev. S. B. Tredway, of Cambridge, Md., an intimate friend of the bride's family. Mr. and Mrs. Little left for a trip to the Pan-American Exposition and Canada. They will reside in Cumberland.

The following merchants and manufacturers in the jewelry and engraving business, Louisville, Ky., have agreed to close their stores and shops at 1 o'clock Saturdays, beginning June 15, to and including Sept. 14, excepting Aug. 24 and 31, during the time of the triennial conclave: William Kendrick's Sons, George Wolf & Co., George Rieger, manager; Jas. K. Lemon & Son, Rodgers & Krull, W. G. Buschmeyer, Louis C. Seng, Katzman & Seng, Louis F. Rusterholtz, Theodore Eitel, Charles O. Schneider and A. H. Clark.

THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



PALA.53.1975

THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

E. H. Phillips, Topeka, Kan., has filed a petition in voluntary bankruptcy.

Hay Brothers have engaged in the jewelry business in St. Joseph, Mo.

Eric Anderson contemplates opening a jewelry and optical parlor at Revillo, S. Dak.

Pickering & Jelliff, Mansfield, O., are fixing up their store and improving their premises.

George Coe and William Lewis have opened a jewelry repair shop at Cainsville, Mo.

E. H. Trieber, Sutton, Neb., is reported to have placed a chattel mortgage on his jewelry stock.

N. B. Butler, Medford, Ore., has recently repapered and otherwise repaired the interior of his jewelry store.

C. A. Vanderberg, West Superior, Wis., has arranged to open a jewelry stock at 214 W. Superior St., Duluth, Minn.

T. D. Robertson, who has been conducting a jewelry store in Dallas, Tex., has admitted B. H. Hill to partnership.

Walter H. Dueble, Canton, O., is in Colorado, attending to some mining property in which he is interested there.

C. H. Simmons, harness and jewelry dealer, Osseo, Wis., has sold out his harness business and will continue in the jewelry line.

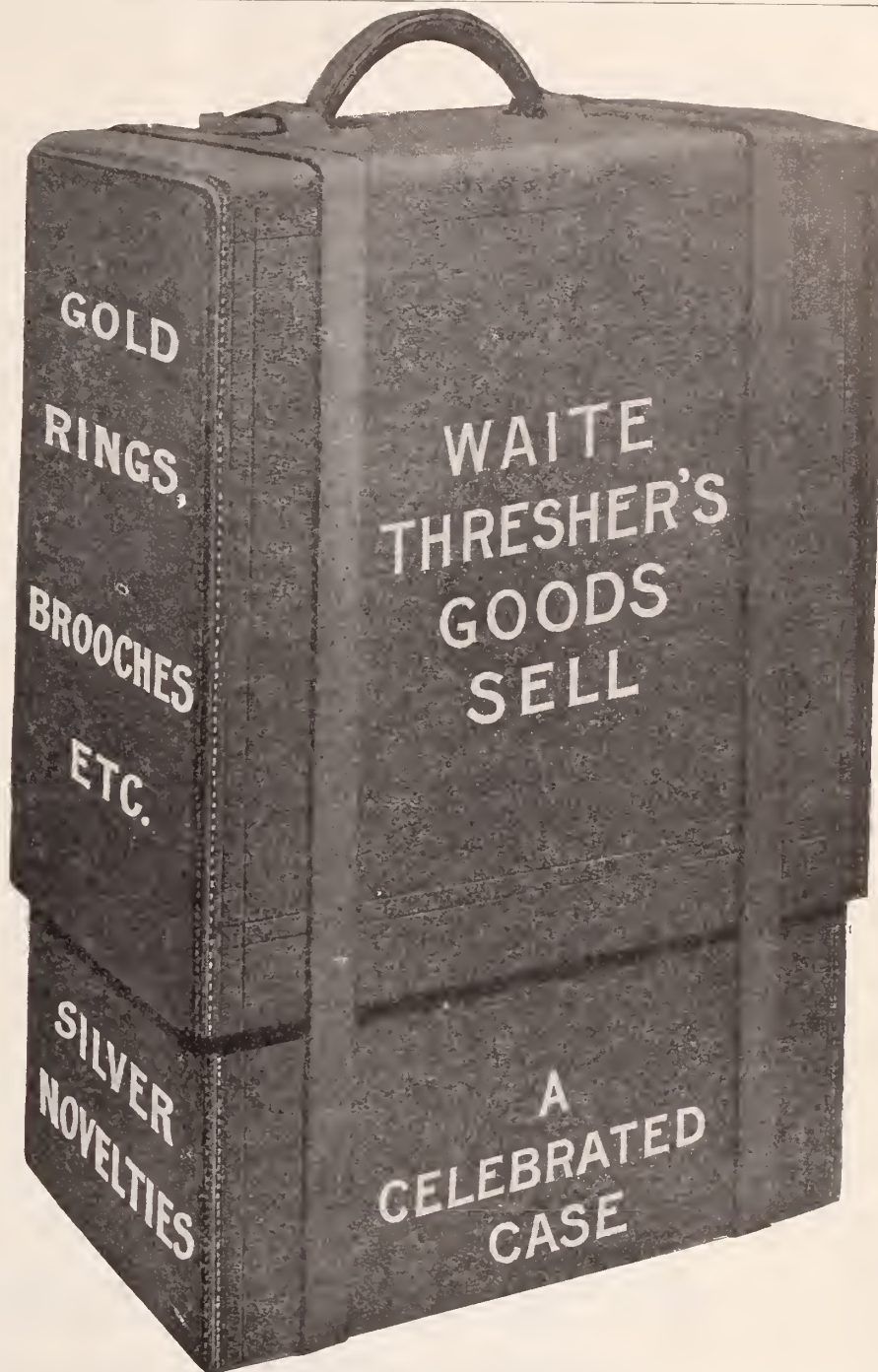
M. H. Turner, Jacksonville, Fla., who was burned out in the great fire of May 3, has reestablished himself for the present in a portion of Ludden & Bates's music store on W. Forsyth St.

The marriage of Emil H. Moser, jeweler, Celina, O., to Miss Fieldheiser, of the same place, was announced, recently, and the happy pair will go to housekeeping. They were married at Sandwich, Ontario, last Fall, where they met while on a pleasure trip, but the marriage was kept a secret.

The 50th anniversary of a business partnership was celebrated, recently, by the firm of Albrecht & Huber, St. Joseph, Mo., where the firm have conducted a jewelry store since 1851. Both the original partners, John B. Albrecht and John B. Huber, are still living and are nearing the four score year goal.

The Bayless Jewelry Co., Little Rock, Ark., have been incorporated for the purpose of conducting and carrying on the business of wholesale and retail jewelers, to buy and sell jewelry at wholesale and retail, the buying and selling of real estate, etc. The capital stock is \$25,000, of which \$8,100 has been subscribed. The incorporators are: F. A. Bayless, A. C. Curtis and T. E. Helm.

Harry Davis, Pueblo, Cal., has removed his stock of jewelry to Canon City,



We are showing samples of New Goods in SASH PINS, CAMEO GOODS, FOBS, RINGS, BROOCHES, SCARF PINS and NOVELTIES. ALSO GUARDS, VEST CHAINS, LORGNETTES, FINDINGS, ETC. CALL AND SEE OUR LINE.

Main Office and Factory:

61 PECK STREET, PROVIDENCE, R. I.

New York Office:

7 MAIDEN LANE (Samples Only).

"TRADE-MARKS" of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. Price, Book and Supplement, \$2.50. THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Col., where he thinks he has secured a much better location.

H. A. Stone, Duluth, Minn., will locate in Cloquet, Minn.

W. F. Eyles has opened his store at 10 E. 4th St., Dayton, O.

N. C. Lillemoe will open a jewelry store in Erskine, Minn.

George R. Terry, Neosho, Mo., has moved to Shawnee, O. T.

Fire damaged the store of Gumm Bros., Durant, I. T., June 16; insured.

Louis Selig, Elizabeth, N. C., will occupy a store in a new building now being erected.

E. M. Stewart, Montpelier, Idaho, has sustained a burglary loss amounting to about \$250.

Law & Keller have purchased the jewelry business of B. R. Baldnock, Glenwood, Mo.

A. J. Mashaw & Son, Ruston, La., are doing business as usual in spite of recent fire damage.

William Harshman, Burlington, Ia., has sold out to Jesse Ben and expects to go to California.

N. B. Holloway, Eddyville, Ia., is telephone exchange promoter in addition to being a jeweler.

A firm of jewelers of Knobnoster, Mo., are preparing to move their stock of jewelry to Versailles, Mo.

Charles H. Kaiser, Hanover, Pa., has been taken to a sanitarium. He has been suffering from mental trouble.

N. R. Heath, Winfield, Ia., is making a trip through Kansas. He contemplates locating in that State and is looking for a suitable town.

Arthur Meyers, who has been in the jewelry business at Marseilles, Ill., has sold out and entered his father's clothing store as clerk.

Part of the goods stolen from the store of B. P. Wier, Missouri Valley, Ia., has been recovered where the thieves evidently dropped it.

A pearl found in the Mississippi river, between Red Wing and La Crosse, Wis., was taken by a fisherman named Jones. It weighs 36½ grains.

Near the city of Barranca, Sonora, Mexico, while exploiting for copper mines, deposits of turquoise of excellent quality are reported discovered.

Johnson & Co., Bloomington, Wis., have disposed of their jewelry store to H. E. Taylor. Mr. Johnson will go into business with an uncle at Estherville, Ia.

H. D. Currier, a silver plater in the employ of the Colton Mfg. Co., Montpelier, Vt., has filed a petition in insolvency, his assets being \$28 and his liabilities \$266, of which \$250 is unsecured.

O. S. Judd, who, for a number of years, was located in Anderson, Ind., is now at Mason, Ill. Mr. Judd started the jewelry store now owned by J. M. Washburn, Anderson, Ind.

N. A. Heath, Jr., Hebron, Neb., has returned from a several months' sojourn in California, New Mexico, Texas and other southern points, having had a thoroughly enjoyable trip.

The building formerly occupied by the Anchor Silver Plate Co., Oswego, N. Y., and which has been unoccupied for more than a year, will be converted into a woolen shoddy mill.

Bernard Bender, employed by the Matthews & Willard Mfg. Co., Waterbury, Conn., was fined \$25 and costs and sentenced to 60 days in jail for stealing clocks, mirrors, etc., valued at \$20.

The Northwestern Gold and Sapphire Mining Co. have been organized for the purpose of exploiting the sapphire beds of Deer Lodge county, Mont., with a cap-

ital of \$25,000, \$18,000 of which is paid in.

A. Eberhardt, Elkado, Ia., is building a new brick store with plate glass front, where he expects to open his business, Aug. 1. He has selected a fine line of clocks, silver ware, cut glass and jewelry.

A. W. Ford, of A. W. Ford & Son, Freeport, Ill., embarked in the jewelry business in Freeport, June 14, 1855, and in honor of the 46th anniversary of that event, they have been conducting an anniversary sale at their store.

S. H. Locke has purchased the Record Jewelry Co., Readfield, Me., and will move the plant to Waterville, Me. This company were established by Mr. Record eight years ago and manufacture gold wire jewelry for publishing houses.

D. A. Hauk, Logansport, Ind., who recently disposed of his jewelry store to Smith & Flynn, has sold his residence for \$8,500 and is preparing to go west for the benefit of his health. Smith & Flynn have secured new quarters for their business and intend to enlarge it.

J. G. Brown, Shelburne Falls, Mass., who has been in the jewelry business there for the past 30 years, has sold out to A. E. Kemp & Son. Mr. Kemp's son has a jewelry store in that town and this purchase gives him less competition and a larger stock. Mr. Brown will, about July 1, move to Fitchburg, where he is senior member of the firm of Brown & Willis.

Among a number of American criminals now awaiting trial in Berlin, Germany, jails is a man named Bowne, alias Davidson, who is charged with a series of big hotel swindles and jewelry thefts and who is also wanted in Vienna and Paris. Richdeende, alias Johnstone, alias Herbert, who is accused of big jewelry thefts in Berlin, Copenhagen, New York and London, is another.

YOU'VE NO DOUBT HEARD OF THE GENTLEMAN FROM CHICAGO

who, after making a considerable fortune, made a trip to Rome. Remaining there just six hours and six minutes he returned to his native city. Surprised at his early return, his friends asked him his impression of the Eternal City. His reply was like this: "Well, it's a fair-sized city, but it's fearfully out of repair."

Now there are some things which require time and study to appreciate, but Dover's line of Metal Ornaments and Jewel Settings is not one of them.

Our productions are propagators of appreciation; in other words, you can't help but like them.

GEO. W. DOVER,

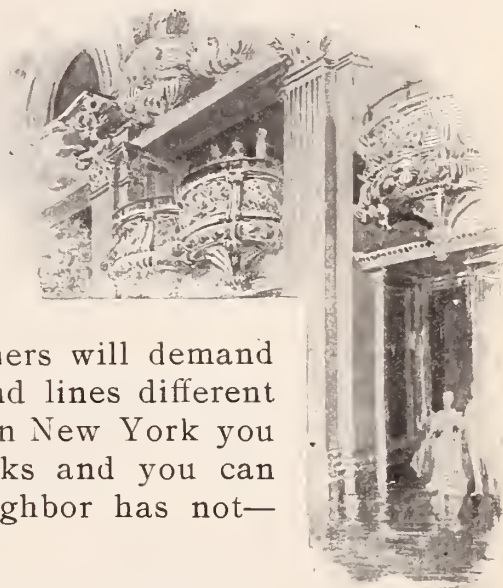
80 Clifford St., Providence, R. I.

P. S.—Our new Catalog "for manufacturers only," containing over 2,300 numbers, will be ready soon.
SEND IN YOUR NAME.

It Pays to Buy in New York.

This year, more than ever before, consumers will demand well-assorted and attractive stocks. Variety, and lines different from your competitors', build up your trade. In New York you will find the largest and most diversified stocks and you can be assured of getting some lines that your neighbor has not—fresh attractions that will prove profit earners.

By joining the Merchants' Association (cost absolutely nothing) the retail jeweler can obtain **round-trip fare for one and one-third ordinary single fare**, or, in other words, members of the Merchants' Association pay **33 $\frac{1}{3}$ per cent. less** than the regular fare.



THE ASTOR GALLERY,
WALDORF-ASTORIA HOTEL.

Dates and Territory for Reduced Fares.

Aug. 3 to 7 inclusive.
" 24 to 28 "

Territory of Central Passenger Ass'n:
POINTS WEST OF BUT NOT INCLUDING SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, ERIE, PITTSBURG AND WHEELING, W. VA., NORTH OF THE OHIO AND EAST OF THE MISSISSIPPI, AND SOUTH OF A LINE FROM ST. LOUIS TO CHICAGO, INCLUDING THE CITIES OF LOUISVILLE, ST. LOUIS AND CHICAGO.

Tickets good for 30 days from date of sale.

Aug. 24 to 28 inclusive.
Sept. 1 to 4 "

Territory of Trunk Line Ass'n includes the following Points and Lines East thereof to New England Line: SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, DUNKIRK, ERIE, PITTSBURG, BELLAIRE, O., WHEELING, PARKERSBURG, HUNTINGTON, W. VA. (N. Y. & HARLEM R. R. NOT INCLUDED). Reduction not given to points less than 100 miles from New York.

Tickets good for 15 days from date of sale.

The dates for reduced fares from all points in Texas will be announced later. . . .

FOR FULL PARTICULARS AND APPLICATION BLANKS, ADDRESS :

The Merchants' Association of New York,

346 Broadway, cor. Leonard St., or any of the following members:

Gorham Mfg. Co.,
Broadway and 19th St.

Hayden W. Wheeler & Co.
15 Maiden Lane.

J. B. Bowden & Co.,
1 Maiden Lane.

Mount & Woodhull,
26 Maiden Lane.

C. G. Alford & Co.,
192 Broadway.

Alfred H. Smith & Co.,
182 Broadway.

Oppenheimer Bros. & Veith
Nassau and John Sts.

John R. Wood & Sons,
21 and 23 Maiden Lane.

N. H. White & Co.,
21 and 23 Maiden Lane.

Harris & Harrington,
32 and 34 Vesey St.

A. Wittnauer,
9 Maiden Lane.

Bawo & Dotter,
26-32 Barclay St.



VOL. XLII.

NEW YORK, WEDNESDAY, JUNE 26, 1901.

No. 21.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

TRADE CONDITIONS.

A little improvement is shown in jobbing lines in the way of an increase in the number of orders. Very few new stocks are being sold, but there is a good sorting-up trade. Business is exceptionally good with silver houses and it looks like a banner month in that line on account of the large number of important weddings. Manufacturing business is probably a little better than a year ago.

C. M. Linington has filed a petition in bankruptcy.

L. M. Levy, Philadelphia Watch Case Co., was in Chicago a few days, last week. August Meyer, Grand Island, Neb., passed through Chicago on his way to Europe.

J. A. Todd, of the Towle Mfg. Co., is at the Newburyport factory, for a two weeks' visit.

Mr. Stone, of M. H. Jepson's store, Washington, Ind., is taking a course of optical instruction here.

M. Loeb, Wadsworth Watch Case Co., returned from the factory and left immediately for a western trip.

D. A. Wilkins, for Ostby & Barton Co., and J. A. Limbach, for Theodore W. Foster & Bro. Co., are on their Pacific coast trip.

J. Frank Heald, Sheridan, Wyo., and family were visitors here on their way east, where they will remain till September.

J. P. Vollmer, Lewiston, Idaho, is on his way home after rounding up a couple of children, who had been attending school in the east.

R. S. Patterson, Port Huron, Mich., was here last week with his family, taking in Chicago's sights and calling on his business friends.

Elmer A. Rich, of the Rich & Allen Co., contemplates going into camp with his wife and two boys at Long Lake, in the Fox Lake region.

W. F. Adams, H. E. Vincent and J. H. White are back from their week's visit, at Factory L of the International Silver Co., and will leave for their Fall trips about the middle of July.

Grove Sackett has again resumed his duties at the salesrooms of the William L. Gilbert Clock Co. after an illness brought on by a severe cold that kept him at home for a couple of weeks.

Albert Dueber, vice-president of the Dueber Watch Case and Hampden Watch

companies, was in town on his way west, spending a couple of days with Mr. Serewicz, Chicago manager for the companies.

Walter McDonald, engraver, in the Adams Express building, and Miss Corry, who has been associated with him in business for several years, and had charge of books and accounts, were married, June 26.

J. R. Davidson, Philadelphia Watch Case Co., has returned from his general western trip, and reports it the most successful he ever had. "Every one is looking for a large trade," says Mr. Davidson, "and is buying accordingly."

W. S. Manheimer has had good success in introducing the new Reliance movement. He is now in New York, and will probably remain there to the end of the present week, making his headquarters at 9 Maiden Lane.

Mr. Bayless, of the Bayless Jewelry Co., Little Rock, Ark., was in the city Monday week, visiting the trade. Mr. Bayless was en route to Providence and Attleboro to buy goods. He reports trade in Arkansas good and prospects for a big trade the coming Fall.

Max Ellbogen, of Stein & Ellbogen Co., has arrived in Europe, where he will spend a couple of months at London, Amsterdam and Antwerp, looking over the diamond market, for both rough and cut stones. He will pay special attention to rough for his diamond cutting works, at Chicago.

George Dunbar was here last week in the interests of T. J. Dunbar & Co., Princeton, Ill. Will Chapman, Benton Harbor, Mich., called on several of the houses here, Friday. Mr. Murphy, Jr., son of A. H. Murphy, Woodstock, Ill., was here on a buying trip, accompanied by his young bride.

Miss Aggie May Bullwinkle, daughter of H. M. Bullwinkle, and Lyle L. Howe, McHenry, Ill., will be married to-day, at Mr. Bullwinkle's Summer home at Druse Lake, Ill. The bride's father has been many years associated with the Juergens & Andersen Co. Mr. Howe is a popular young druggist of McHenry, where the couple will be at home after a visit to the Sault and the Pan-American Exposition.

E. M. Lunt, of the Towle Mfg. Co., has established a Summer camp for his family near a farm in the northwestern part of Cook county, and four miles from a railway. To make communication with town easily possible, a broncho was added to the colony, warranted gentle and city

broke. After a few days of violent exercise, Mr. Lunt discovered the beast wasn't branded sterling, and is awaiting the advent of a Wild West show to dispose of the animal.

The magnificent silver service for the battleship *Illinois* is on exhibition for a couple of weeks at the store of Hyman, Berg & Co. The service is mounted in three mammoth chests, of quarter sawed oak, gold trimmed, and lined with a reddish tan chamois. One chest contains the large punch bowl, for use on State occasions, with its round tray and ladle. Another chest contains the three fruit bowls and the third the smaller punch bowl and candelabra. It occupies the center of one of the large aisles in the store, and has attracted a great deal of attention.

Pacific Coast Notes.

J. Grass has opened a jewelry store in Susanville, Cal.

Frank Burr, Geyserville, Cal., has moved into his new store in that place.

J. W. Elliott has removed his jewelry store from Le Grande, Cal., to Mariposa, Cal.

A. Bechienens has closed his jewelry store in Livermore, Cal., and removed to Tracy, Cal.

Alexander G. Friedburger, jeweler, Lodi, Cal., was married in San Francisco, June 16, to Miss Flora Torbriner, of that city.

A. W. Lord, jeweler and optician, Quincy, Cal., is making a short trip through the neighboring country, in connection with his optical trade.

H. Geffen, jeweler, Bland, N. M., was robbed, one day last week, of a valuable quantity of jewelry. The thieves broke into the store while Mr. Geffen was out.

C. J. Klein, Santa Cruz, Cal., is beautifying and improving his establishment. The walls and ceiling have been retinted and some fine bamboo grill work has been put in between the two departments of the store.

W. A. Dwight, interested in the jewelry business of R. A. Dwight, Colorado Springs, Col., has given a chattel mortgage for \$300.

M. H. Call will shortly succeed his brother-in-law, G. H. Hoyt, Fergus Falls, Minn. Mr. Call was formerly engaged in the jewelry business in Lisbon, N. D. He will move his stock to Fergus Falls and consolidate it with that just purchased from Mr. Hoyt.

Kansas City.

H. E. Clevidence, of the Jaccard Jewelry Co., is taking his vacation.

The Underwood Jewelry Co. have added a line of stationery to their stock.

The Norton-Paulson Jewelry Co. have issued a supplementary catalogue of new goods.

Mrs. J. Russ Mercer was present at the unveiling of the Bismarck monument, in Berlin, June 16.

Charles Manor, auctioneer, has returned from Butte and Helena, Mont., where he had been conducting auctions.

A. L. Carpenter is erecting a new building at 17th and Holly Sts., which he expects to occupy in the near future.

S. R. Abney has sold out his store, 1201½ Grand Ave., to Mr. Morino, who was formerly in the pawnbroking business on Union Ave.

George Rentz, of Rentz Bros., Minneapolis, Minn., visited Kansas City, recently, accompanied by his wife. They attended the meetings of the Mystic Shriners.

The Meyer Jewelry Co. are, for the present, obliged to store the machinery which they purchased in Washington recently, as it is so heavy that it would render the building in which their factory is located unsafe if added to the machinery already there.

Fred C. Hines, Los Angeles, Cal., was the fortunate winner of the large bronze Mystic Shriners' emblem, referred to last week, which was given by J. R. Mercer, and it will belong to the shrine of which he is a member. The drawing for the emblem to go to an eastern shrine has not yet taken place.

The out-of-town jewelers who visited the city, last week, were: J. W. Brassfield, of Brassfield & Young, Smithville, Mo.; George Essig and Fred. Essig, Plattsburg.

Mo.; J. S. Kelly, Marshall, Mo.; N. R. Heath, Winfield, Ia.; R. M. Walker, Monroe City, Mo.; F. N. Newton, Missouri City, Mo.; J. W. Talbot, Nevada, Mo.; L. Megede, Richmond, Mo.; Frank Weurth, of J. H. Weurth & Son, Leavenworth, Kan.; G. O. Kneer, Allerton, Ia.; B. B. Lane, Genoa, Ill.; Mr. Dollinger, of Stuck & Dollinger, Richmond, Mo.

Detroit.

Wright, Kay & Co. will have the addition to their store and other improvements made by July 1.

John Kay and wife, who are in Europe purchasing goods for Wright, Kay & Co., are not expected back before the middle of August.

The jury in the case of Ernest Rehberg, who sued the Tontine Surety Co., of New Jersey, as the successors of the Detroit concern, on four contracts, for which he had paid \$80 each, each promising to give him \$120, rendered a verdict of \$492, last week. This is the face value of the contracts with interest. It is the first judgment against the tontine company.

Denver.

E. C. Loper, Elizabeth, Col., was in Denver, last week.

Harry B. Kortz, with M. Preisman, was married, last Tuesday night, to Miss Sarah Kliger.

Henry Bohm, of the Bohm-Bristol Diamond Co., has just returned from a two months' business trip to Europe. He visited Amsterdam, London and Paris.

Arthur P. Reynolds has established a jewelry and repair shop at Desire, Pa.

R. D. Arnold, Coin, Ia., has sold his jewelry and barber business. J. E. Mart, who has been engaged in the jewelry business in Coin for a short time, takes the jewelry department.

BAROQUE PEARLS.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Olivines.

Agates.

F = U = R

looking for

BARGAINS,

Send for our new CATALOGUE of
WATCHES, JEWELRY,
SILVERWARE, CLOCKS, ETC.

Every jeweler should have one.

BROWN & WINTERBERG,
178-180 E. Madison St., CHICAGO, ILL.

CONSTANT VAN REETH,
Importer and Cutter
of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING
A SPECIALTY.

509, 511, 513 RACE STREET,
CINCINNATI, OHIO.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

Cincinnati.

Isa Schroder is spending a few weeks of the lull at Dudley, Ky.

Arno Dorst, of J. Dorst & Co., is making a tour of the Mammoth Cave, this week.

William Pfleger, of Joseph Noterman & Co., is with the Cincinnati Maennerchor at Lafayette, Ind., for a season of concerts.

Oscar Trounstone, of Theodore Neuhaus & Co., is receiving the condolences of friends, this week, over the death of his mother.

Joseph Phillips, agent of the Hoare cut glass and other lines, has returned from a trip east and will go on the road, next week, with a new assortment of English rock crystal in new designs.

The Rookwood pottery received the Grand Prix at the International Exhibition of Ceramics, held, a few weeks ago, at St. Petersburg, Russia. This is considered a high compliment, since the wares of the old country were in competition.

A rumor has been current, but positively denied by the interested parties, that the Wadsworth Watch Case Co. had passed into the hands of a combination being organized in the east. Manager Walton, of the Wadsworth Co., said that he knew of no steps taken as yet. The strike of the engravers is still on.

The jewelers of Cincinnati have united in an effort to make a representative exhibit in the great floral parade in the Fall Festival, next September. The committees are working with a zeal that bids fair to win success. Frank Herschede is chairman, Fred Shafer, of Os-kamp, Nolting & Co., secretary, and Jacob Frohman, of Frohman & Co., treasurer. The committee have already secured over \$400 and they are asking designs for a float from the trade. Only manufacturing jewelers of this city will be allowed to submit designs. The judges who will select the designs submitted are Joseph T. Homan, A. G. Schwab, R. H. Galbreath, Charles A. Nolting and John Daller.

Omaha.

F. C. Calhoun, of the horological school here, has accepted a position in Traer, Ia.

J. C. Graves, Humphrey, Neb., has recovered from the smallpox and is attending to business again.

H. W. Parcher, Waterloo, Neb., recently lost a small amount of jewelry from his store and no clue to the thief has been found.

A. B. Huberman's trade is better than it was last month and business in May was still better than in April. He is making several handsome Masonic pins.

Mrs. Abraham Mandelberg returned last week from a two months' visit to New York, Washington, Philadelphia, Baltimore and Chicago. She says the east is in no way ahead of Omaha in window dressing.

Frank Glickauf, formerly with Shapira & Co., St. Paul, Minn., and before that a resident of Chicago, arrived in Omaha, last week, to travel for the Sterling

Jewelry Co. Another man will be put on the road as soon as the right one is found.

Solomon Frank, of Sonneschein & Co., jewelers and pawnbrokers, died, last week, aged 42 years. He came here from St. Louis, Mo., several years ago, and was an excellent business man. He was a member of a number of fraternal societies, which attended his funeral.

Mr. Griffith, of Griffith, Hall & Williams has returned from Chicago, whither he went to buy stock. As a result he has stocked up in good shape for the western trade in watches, jewelry, etc. A few days ago he started on his trip through eastern Iowa and Mr. Williams through Nebraska.

Watelsky & Price, who established a wholesale jewelry house in Omaha a couple of weeks ago, and whose dissolution of partnership was noted last week, are succeeded by Mr. Watelsky. Mr. Price has returned to Detroit. Mr. Watelsky has been a jewelry jobber for the past 15 years. He reports that business has opened up very fair with him, he receiving orders as far east as Pittsburgh, Pa., and as far west as Salt Lake City, Utah. He carries a general line of jewelry and is also selling many watches.

San Francisco.

TRADE SITUATION.

The outlook for Fall trade in San Francisco is good, not only as to city trade but throughout the State. Salesmen who have just returned from the Santa Clara Valley report that the recent sale of the prune crop of that locality has stimulated trade very much. A favorable outlook in the sugar beet districts is also a factor in building up trade. In the San Joaquin and Sacramento valleys harvesting has commenced and jewelry buyers now in town from these sections report that the grain crop is larger than was expected. In consequence, a big Fall trade is anticipated.

M. German, San Diego, Cal., and his wife recently visited in San Francisco.

Mr. Armer, of Armer & Weinshenk, started out on his Fall trip last week.

Frank N. Jackson, lately of Santa Rosa, Cal., has opened a store at 3037 16th St., San Francisco.

H. H. Manifold, Valencia St., has moved into better quarters next door to his old store.

F. A. Montgomery, formerly of this city, has succeeded L. Katz in the jewelry business at Sutter Creek, Cal.

J. B. Whitney has recently furnished the United States Revenue Cutter *Manning* with a full service of silver ware.

Mr. Klump, recently with the San Francisco Diamond House, has opened a jewelry store on Kearney St., near California St.

Carl Schultz, Mr. Scheu and Mr. Parker, formerly with Glindeman & Schweiter, will shortly open a jewelry store, next to the Call building, this city.

The San Francisco branch of the Bassett Jewelry Co., Providence, R. I., at 120 Sutter St., is now introducing a new line of gold lockets and chains.

Herman Cohn is camping on the Osborn ranch, near Healdsburg, Cal. Mr. Cohn's family will soon join him and will continue the outing for a couple of months.

H. E. Heacock, of Heacock & Freer, wholesalers, is now in the Philippines, looking over the business situation with the intention of establishing some connections in the islands.

Shreve & Co. are exhibiting a large trophy cup, which is to be presented by W. R. Hearst, of the San Francisco *Examiner*, at the third National Bundes Shooting Festival, which occurs in this city from July 14 to 23.

Prince Poniatowski, of this city, has procured a concession from the Sultan of Jolo, in the Philippine Islands, by which he secures the sole right to work the pearl fisheries and some other interests of the Island of Paragua.

George Jones, a boy of 14, has been arrested on the complaint of Shreve & Co., charged with having stolen sheet silver from their factory. Jones was a messenger and during his visit to the factory he is said to have secreted and carried away small pieces of silver.

Columbus, O.

Manager William Reel, of the New Columbus Watch Co., spent a portion of last week in Chicago on business.

Miss Mary Lyman Harrington, daughter of W. G. Harrington, and Fred Walker, of the Sheldon Dry Goods Co., were married at the home of the bride, Thursday evening.

It is said that John C. Dueber has offered the union engravers, on strike in Cincinnati, places in the watch works at Canton if the Cincinnati employers will not give them work at regular prices. Sixty-five or 70 of them have concluded to go to Canton, if there is no settlement by July 7, with the understanding that they will not return to Cincinnati to work.

Henn & Haynes, Chillicothe, are remodeling their store inside and outside, and when they are through with it, it will look like a completely new establishment. The interior will be fitted with new cases, counters, floors, wall cases and partitions. The walls will be redecorated and everything put into good shape. It is the intention of the firm to enlarge the stock of goods and carry everything that a first class store handles.

Frank F. Bonnet had rather a curious experience, Thursday. He received through the mail, in a plain envelope, a charm which had evidently been taken from the store by some one who intended to steal it, but whose conscience got the better of him. It still had the tag with the price mark on it. It was wrapped in a small piece of brown paper and the envelope bore the Columbus postmark. The charm had not been missed at the store.

Machinists employed by the Waltham Watch Tool Co., Springfield, Mass., struck a second time within a month, June 20, the claim being made that the company had discriminated between union and non-union men.

The Electric Mantel Clock Co. have been incorporated in Maine, to deal in all kinds of clocks, with \$100,000 capital stock. President, Horace Mitchell, Kittery; treasurer, Theodore Lantz, Boston. Certificate approved June 20.

Minneapolis and St. Paul.

A. W. Schaeppi, with J. S. Cohen & Co., St. Paul, has gone to southern Wisconsin for a 10 days' trip.

J. Kersting has gone on the western and northern trip for the Reed-Bennett Co. material department.

F. J. Aicher and H. S. Aicher, Minneapolis, representing the Alvin Mfg. Co., will go east, early in July.

F. L. Bosworth & Co., Minneapolis, furnished the silver ware for the new Hotel Buckman, Little Falls, Minn.

Mrs. Burton, a jeweler of Little Falls, Minn., was in St. Paul to attend the wedding of her brother, I. Greengard, of that city.

Albert English, watchmaker for the Jacobs Jewelry Co., Minneapolis, was married, June 19, to Miss Pansy P. Poucher.

Frank Lueck, who lately sold out at Benson, Minn., has been in Minneapolis for a few days on his way to Milwaukee. Mr. Lueck will take a rest before deciding upon his future movements.

John Grutsch, a manufacturing jeweler for R. B. Ackerman & Co., Minneapolis, was elected vice-chief ranger of the Catholic Order of Foresters, at the State convention, just held in Minneapolis.

A. J. Wilkinson is now watchmaker for the jewelry department of the Glass block store, Minneapolis. He was formerly in the retail business at Appleton and at Olivia, Minn., but comes now from Riceville, Minn.

A blaze started in the window of M. L. Finkelstein, retailer, 116 E. 7th St., St. Paul, early in the morning of June 15. Damage to the amount of \$250 was done, covered by insurance. The origin of the fire is unknown.

Among the out-of-town dealers in the Twin Cities the past week were: J. C. Herdiliski, Princeton, Minn.; Mrs. Jacob, La Crosse, Wis.; N. Rosenbloom, Frazee, Minn.; Mrs. J. E. Smith, Fargo, N. D.; John Saxine, Prescott, Wis.; Charles Wesley, Waconia, Minn.; F. C. Angliss, Dickinson, N. D.; L. P. Sandberg, Red Wing, Minn.

John Wunder, contractor, expects to have the new store rooms of the Jacobs Jewelry Co., Nicollet Ave. just below 6th St., completed this week. A modern plate glass front with marble base has been put in, and the ceramic floor of small vitreous tiling is being set. The beam and panel ceiling will be finished in mahogany, to give a rich effect to the interior. The fixtures and glass cases are being made especially for the firm and will be of the very latest pattern. The center show cases will be of oval glass.

Indianapolis.

William T. Marcy spent last week in Chicago.

Trade during June has been very good with both jobbers and retail dealers.

Baldwin, Miller & Co. and Heaton, Sims & Co. close at noon, Saturdays, during the Summer.

George L. Spahr, Lebanon, Ind.; George S. Drake, Pendleton, Ind.; J. W. Thompson, Danville, Ind., were in the city, last week.

Bishop Francis, of Indiana, was recently presented with a magnificent Episcopal ring. The gem is a large and perfect amethyst, with the diocesan seal engraved upon it. The shank is of heavy gold, beautifully engraved.

Travelers for the local jobbing houses have finished their road business and after a few weeks' rest and vacation will start out for what they prophesy will be a big Fall trade. Home salesmen are busy getting stocks in order and marking new goods.

During a recent thunderstorm lightning struck a locust tree in a yard in Logansport, Ind. The bolt communicated with a wire clothes line and knocked off a corner of the house. Inside, the plastering was shattered and an old hall clock was overturned. The timepiece had not kept time for 25 years, but when placed upright again it began to tick and settled down to regularly marking off the time once more. Apparently, the bolt of electricity galvanized it into life.

June 20, a gentleman residing in Irvington, a suburb of Indianapolis, found an unusually fine mushroom. After taking it to a physician, who pronounced it a good specimen, the gentleman went into H. A. Comstock's jewelry store and showed the mushroom to Miss Binsac, clerk, and F. C. Medearis, watchmaker. Each of them took a small piece and ate it. In less than an hour Miss Binsac was taken violently sick and was unable to be moved until 6 o'clock, when she was taken to her room, where for several hours her life was despaired of. Mr. Medearis was also very sick, but recovered sooner. He had not eaten as much of the mushroom as Miss Binsac. The man who found the mushroom was also violently sick. Experts say that the specimen was a real mushroom, but many people cannot eat them without becoming violently sick.

St. Louis.

J. Schmitt, 1545 S. Broadway, is having a new front put to his store.

J. W. Cary, of J. W. Cary & Co., will leave this week on his annual vacation. He will spend it along Long Island Sound.

The niece of Gerhard Eckhardt, 213 N. 6th St., who has been his cashier for the past six years, was married a few days ago.

Two men, said to be A. H. Strohl and son, of New York, reported a hold-up and loss of two sample cases and contents, valued at \$1,000, at Avoca, Pa., June 15.

The Hobart bank, Passaic, N. J., will act as trustees for the Colonial Clock Co., East Rutherford, who are about to erect a factory and conduct business in that borough. This is done to protect all the stockholders and particularly those holding preferred stock, which is now being sold to local capitalists and others.

Jewelers, Send for Our Catalogue of Photo Jewelry.

It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

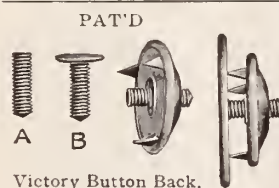
St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

S. C. CITROEN & CO.,**Diamond Cutters and Polishers for the Trade.**

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



Victory Button Back.

GEBHARDT BROS.

MAKERS OF

VICTORY ATTACHMENTS.

Samples and New Price-List on application.



LION BLDG., CINCINNATI.

FRANK KLEIN.

JOHN B. JANSSENS.

PITTSBURGH DIAMOND CUTTING CO.,

237 Fifth Avenue, Pittsburgh, Pa.

EXPERT DIAMOND CUTTERS

REFERENCE, DIAMOND NATIONAL BANK.

TO THE TRADE.

Georgian

STERLING SILVER.

In Complete Table Service—



COFFEE SPOON.

French Gray Finish.

TOWLE MANUFACTURING CO.,

CHICAGO.

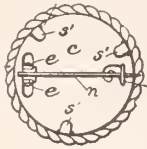
NEWBURYPORT, MASS.



The Latest Patents.

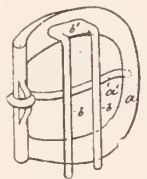
ISSUE OF JUNE 18, 1901

676,473. BROOCH. THOMAS J. POLLARD, Pawtucket, R. I. Filed Oct. 27, 1900. Serial No. 34,678. (No model.)



A brooch, made up of a back having an inclosing rim portion and a laterally-projecting ornamental flange struck from a single piece of stock, a bezel formed with a series of attaching portions arranged upon the peripheral edge of the bezel which is adjacent to the back of the brooch, the said attaching portions being adapted to hold the bezel to the back for securing a set in the brooch.

676,475. BUCKLE. RALPH SCHEUER, New York, N. Y. Filed Dec. 22, 1900. Serial No. 40,740. (No model.)

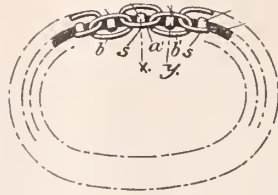


A buckle composed of a frame, a pivoted tongue on one face of the same, and a pair of parallel bars which are projected transversely across the tongue and are secured to the other face of the frame.

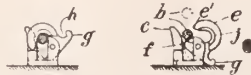
676,563. BRACELET. SIGMUND LEDERER, Providence, R. I. Filed Feb. 15, 1901. Serial No. 47,497. (No model.)

In a bracelet, the combination of an outer covering consisting of a double chain series with the

contacting sides of the links joined alternately above and below an inclosed core, and an elastic core.



676,640. AUTOMATIC CATCH FOR BROOCHES, PINS, ETC. JOHN H. THEBERATH, Vailsburg, and CHARLES L. UHRY, Newark, N. J., assignors to Bippart, Griscom & Osborn, Newark, N. J. Filed Feb. 1, 1901. Serial No. 45,574. (No model.)



A brooch having the hinged tongue *b*, the guides *c*, *d*, projected outwardly from the back of the brooch, with their passage-way in the plane of movement of the tongue to freely admit the point of the latter, and the hook *e* pivoted upon one of the guides and having the toe *f* extending from the base of the hook to project between the guides, and the arm *g* projected from the base of the hook to extend outside of the guide for actuation of the finger, whereby the hook is automatically engaged with the outer side of the tongue by direct pressure upon the toe forcing it between the guides, and is elastically discharged from the guides by the mere pressure of the finger upon the arm *g*.

676,655. CUFF-BUTTON. JOSEPH GOLDSMITH, Jr., Providence, R. I. Filed Dec. 4, 1900. Serial No. 38,653. (No model.)



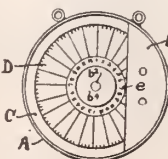
In a cuff-button, the combination with a pair of buttons each having an aperture in one side, of a connecting-frame comprising a pair of bow portions that are joined together at an intermediate part of each, means for pivotally mounting a button at opposite parts thereof between each of said pairs of arms, and of an extension on one leg only of each of said bow members, said extension projecting through said aperture and into and beyond the central part of the button; and means located inside of said button arranged to cooperate with said extension to retain the button in one or more pivotal positions.

676,753. SHIRT-WAIST FASTENER. CHARLES W. LORD, Providence, R. I., assignor of one-half to Ora E. Case, same place. Filed Feb. 23, 1901. Serial No. 48,386. (No model.)



In a fastener of the class described, the combination with an ornamental body, of a post formed separate from and resting in said body and projecting from the back of said body near one end of said back and at right angles thereto, a shoe upon the free end of the post and a pin member projecting from the body-back near its end opposite to said post and in the same vertical plane with the post.

676,764. WATCHMAN'S CLOCK. ABRAHAM NEWMAN, Chicago, Ill. Filed Dec. 9, 1899.



Renewed Dec. 24, 1900. Serial No. 40,972. (No model.)

The combination with a graduated dial and a clock mechanism for moving it, of a matrix-plate provided with a series of female dies located adjacent to one face of said dial, a key-box located adjacent to the other face of said dial and opposite said matrix-plate, and a series of keys each adapted to be inserted in said key-box and each being provided with a male die adapted to fit into and cooperate with one of the female dies in said matrix-plate.

TRADE-MARK 36,591. LENSES. WILLIAM T. GEORGEN, New York, N. Y. Filed March 23, 1901.

KO-KEL

Essential feature.—The compound word "Ko-Kel." Used since May 1, 1900.

TRADE-MARK 36,603. RAW MATERIALS OR SUBSTANCES OF CELLULOSE, HARD RUBBER AND TORTOISE OF LIKE NATURE AND ARTICLES MADE THEREOF. VEREINIGTE GUMMIWAAREN-FABRIKEN HARBURG-WIEN VORMALS MENIER-J. N. REITHOFFER, Harburg-on-the-Elbe, Germany. Filed Dec. 8, 1900.

GALALITH

Essential feature.—The word "GALALITH." Used since Nov. 13, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued June 17, 1884.

300,346. PENCIL CASE. R. M. COLLARD, New York, N. Y., assignor to Le R. W. Fairchild, same place.

300,356. KNIFE AND FORK. J. W. GARDNER, Sherburne Falls, Mass.

300,381. MANUFACTURE OF GLASS JEWELS. H. C. LUTHER, Providence, R. I.

300,440. COMBINATION WRITING-INSTRUMENT. SAMUEL BLITZ, Kansas City, Mo.

300,459. JEWELRY SETTING. C. A. FOWLER, New York, N. Y.

300,472. TRAY. J. B. HIGBEE, Pittsburgh, Pa.

300,488. SUSPENSION HOOK. E. A. LEHMANN, New York, N. Y.

300,491. SPEED-CLOCK. W. H. LORD, New York, N. Y.

300,551. BUTTON OR STUD. G. E. ADAMS, Providence, R. I.

300,680. CHAIN-HOOK. C. F. BEYERLE, Providence, R. I.

300,693. PENCIL CASE. R. M. COLLARD, New York, N. Y.

300,696. SPECTACLES. A. J. CROSS, Chester, Pa.

300,699. PENDANT. BERNHARD DREYFUS, New York, N. Y.

300,706. WATCH-CASE BOW. DAVID GLICKMAN, San Francisco, Cal.

300,707. COMBINED CIGAR-CUTTER AND MATCH-BOX. F. M. GUINZBURG, New York, N. Y.

300,709. PEN OR PENCIL CASE. H. P. HUNTOON, Boston, Mass.

300,727. BUCKLE. R. W. OWEN, Chicago, Ill.

300,740. PENCIL HOLDER. M. S. SHIPLEY, Cincinnati, O.

Designs issued June 19, 1894, for seven years.

23,367. HAT-BRUSH. A. S. MILES, Brooklyn, N. Y.

23,379. SPOON. G. E. HOMER, Boston, Mass.

Designs issued Dec. 14, 1897, for 3½ years.

28,054, 28,055 and 28,056. STATUETTES. J. G. HICKS and JOHN MCGREER, Chicago, Ill.

While Hyman Giffen, Bland, N. M., was at Sulphur Springs, thieves broke into his place and stole between \$500 and \$600 worth of jewelry.

The Fidelity Assurance Co., principal office Corporation Trust Co. building, Jersey City, N. J., have been incorporated in New Jersey, for the purpose of dealing in diamonds, jewelry, etc.; capital, \$500,000. Incorporators: Frank C. Hobbs, Charles G. McLean and K. K. McLaren.

TO JOBBERS.

E. H. PROUDMAN,

36 Maiden Lane,
New York,

HEADQUARTERS
FOR

Velvet Boxes.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

NEW BOSTON, Ill., June 17, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly let me know, through the columns of your paper, where I can procure glass signs to hang in show windows?

Yours respectfully,

E. M. BRUS.

ANSWER:—Such signs are made by I. F. Denzi, 24 Dey St., New York.

DELPHOS, O., June 10, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please give me the address of Crown watch case company. They make the lion case also, do they not? And oblige,

Yours respectfully,

J. F. KRIEFT.

ANSWER:—We think the Philadelphia Watch Case Co., Riverside, N. J., whose New York office is 9 Maiden Lane, are the company inquired about. They make both the "Crown" and "Lion" cases.

PITTSBURGH, Pa., June 10, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Do you know who makes a small clock with three dials, one for second hand, one for minute hand and one for hour hand? If you know of any one who makes such a clock, kindly send us the name, and greatly oblige,

Yours respectfully,

JOHN M. ROBERTS,

Per M. E. C.

ANSWER:—The only clocks with three dials, made in this country, are large pieces, varying in price from \$400 to \$1,000. It is possible there may be something of the kind in a small size, imported.

BLOUNTSVILLE, Ala., June 7, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you inform me where I can get the gold, silver, gold filled wire beads, shells, etc., used by gold wire, bead, shell and monogram jewelry workers, such as seen at fairs, etc.? I do not find such in stock by jobbers. Any information you may give me will be thankfully received, and if you can give me the desired information, I will mention same in writing the parties as obtained through you.

Yours respectfully,

H. C. MCPHERSON.

ANSWER:—Samuel Moore & Co., 178 Eddy St., Providence, R. I., make a specialty of such materials.

MONTREAL, Can., June 4, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

You will please be so kind and give me the name and address of a manufacturer who makes sheet steel in assorted widths and strengths. Thanking you for past favors. Also let me know if the Bell Novelty Co., Warren, R. I., are still in business. I remain,

Yours truly,

J. PROCKTER, JR.

ANSWER:—For sheet steel we refer correspondent to The Crescent Steel Co., 480 Pearl St., New York. We are unable to find the name of the Bell Novelty Co., Warren, R. I., among the list of business houses.

NEW YORK, June 7, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We have an inquiry for export for Brazilian pebbles, being imitation diamond scarf pins, earrings, etc. Can you inform us who are head-

quarters for these goods? And greatly oblige,
Yours truly,

LEO ALEXANDER & Co.

ANSWER:—We do not think that the so-called "Brazilian Pebble" is made up into jewelry. This mineral is cut into lenses for spectacles and eyeglasses. What correspondents want, undoubtedly, is imitation diamond or white stone jewelry. Of the manufacturers of these goods we supply them with the following names: R. L. Griffith & Son Co., 144 Pine St.; Schwarzkopf & Solinger, 9 Calendar St.; Esser & Barry, 101 Sabin St.; George H. Cahoon & Co., 7 Beverly St.; Whitestone Jewelry Co., 234 Chestnut St.; Greenwood & Chase, 9 Calendar St., all of Providence, R. I. F. H. Sadler & Co., Attleboro, Mass.

While it has always been a beautiful trip over the Lackawanna Railroad to Buffalo, yet the fact has not been so generally known as it has of late, and the result is that the increase of traffic is very large. One of the most talked of pieces of scenery is the Delaware Water Gap, and it would pay any one, who has never made the trip to Buffalo by way of the Lackawanna, to take it and view this beautiful spot. Another great advantage is the shortness of the route. It is a fact that the Lackawanna is the shortest road to Buffalo.—*Insurance Times.*

Frank Cruikshank, jeweler. Buffalo, Minn., was recently married to Miss Laura Nagel.

ERNEST VATIER,

FOUNDER IN

Gold, Silver
and
Bronze d'Art.

MAKER OF
FINE CASTINGS

For Silversmiths
and Jewelers.

Specialty of Solid Gold Cast Rings.
Charms, Scarf Pins, etc.

312 MARKET STREET,

Bell Telephone, No. 6542. NEWARK, N. J.



F. NADELMAN & CO.,

51-53 W. 13th Street,
NEW YORK.

Manufacturers of

Fine Cases

For Jewelry and
Silverware.

Chests

For Silverware.

Trays for Travelers.



The above illustrates one of our chests, made in oak, maple, mahogany and rosewood; most highly polished.

MERCANTILE FOUNTAIN PENS

IN NEW STYLES, IN CABINET AND SHOW-CASE ASSORTMENTS.

No. 4a. $\frac{2}{3}$ size.



Made and fully warranted by

AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

GOLD PENS, PENCILS, TOOTHPICKS AND NOVELTIES.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

We have marked down
150 patterns of
Staple Goods to close
out at low prices.

20 CENTURY UP TO DATE RETAIL MERCHANDISING

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

For two months Goodrich & Potter Co., 202 State St., Chicago, Ill., were caused much worry by the mysterious and continuous disappearance of various small articles of value from the store. All efforts to solve the mystery were unsuccessful.

One night a pedestrian stopped in front of the window to admire the display. He could hardly believe his eyes when a large rat ran out from a corner, seized a diamond ring and disappeared with it. The watchman and, later, the manager of the store were notified of what had happened. All the articles missing were recovered.

It was supposed that the rats came to the building when workmen began to remodel the block across the street. That was about

Attractively Dressed Windows Among the Retail Jewelers.

Series II. No. XXXII.

NOTE.—We inaugurated with the issue of May 3, 1899, the second series of characteristic retail jewelers' windows. The first series consisted of illustrations and descriptions of more than 100 different displays, extending over a period of eight years. We desire any jeweler who thinks his window is interesting or calculated to serve as a lesson to his brother jewelers, to send to us a photograph of such window for illustration under this department.

THE original arrangement for a jeweler's Independence Day (July 4) window, here depicted, may be described as follows: From the framed picture of Washington, which can be placed at the side or center of the window, radiate bands of bunting with watches and chains be-

No. 5.

PRIZE ESSAY COMPETITION.

First Prize, \$20.

Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Make the Most of the Holiday Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by Oct. 1, 1901.

Essays must be written on one side of paper.

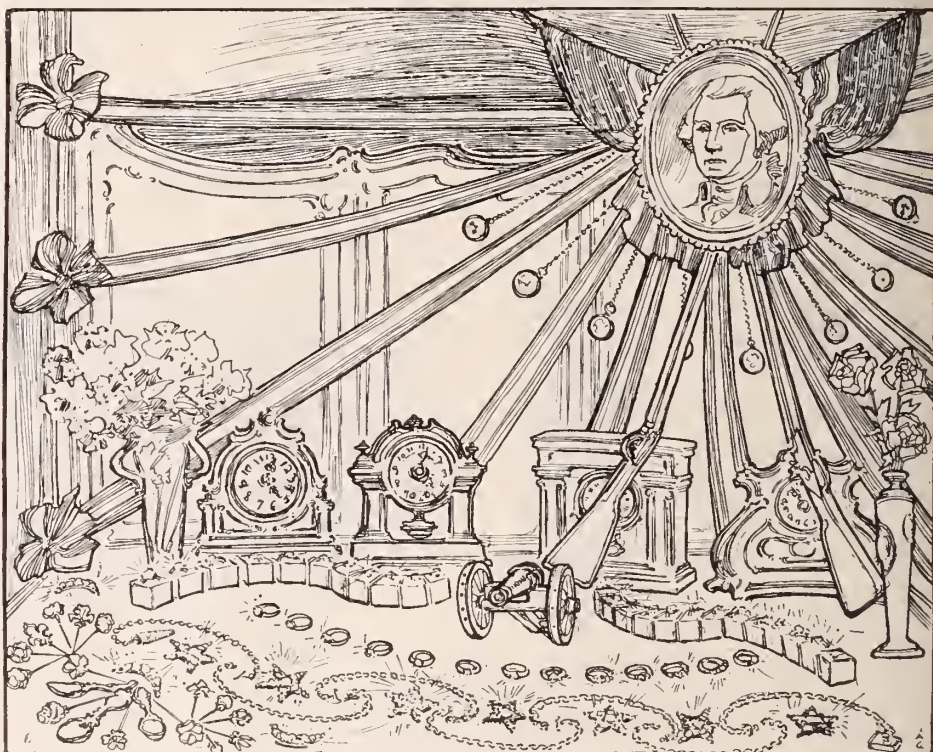
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

RATS HAVE ANNOYING APPETITES FOR JEWELRY TAGS OF PARCHMENT.

JEWELERS will have to find some other material than parchment on edible paper to use for price tags for rings and other pieces of light jewelry used in window displays, or else make their windows rat-proof, judging from reports that have come to THE CIRCULAR-WEEKLY recently. While the stealing of jewelry by rats has a somewhat amusing aspect, it is a very annoying matter to the proprietors and clerks of a store wherein such a mystery occurs, both from the actual loss that might occur if the rats should take the jewelry to some place where it could not be recovered and from the suspicion that is apt to attach itself to innocent employees until the mystery is finally solved, as in the instances related below.



ORIGINAL IDEA FOR AN INDEPENDENCE DAY JEWELER'S SHOW WINDOW.

the time things began disappearing. There was nothing in the store to eat except the paste on the tags which are placed on every article.

A mystery similar to this occurred in the store of Lake, Strobel Co., Waterbury, Conn., recently. In this case it was found that the rats had a liking for the small parchment tags which were attached to the rings, and had carried them underneath the raised boarding of the window, where the parchment was eaten and the rings left to be found by an employee some time later.

tween the strips. A brass cannon and Revolutionary rifles increase the patriotic effect. Flower filled vases are placed at the sides and the foreground is filled with souvenir spoons, stick pins, hat pins, necklaces, star brooches, rings, etc.

Joseph Schmidt, Washington, Mo., recently closed a guessing contest, which created much interest, and awarded a cathedral gong hall clock to a boy who guessed nearest to the time the clock would run down. It ran eight hours less than two weeks and stopped at 10.28 o'clock P.M., May 12. There were over 500 guesses.

NG and HINTS to JEWELERS

ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

IN the advertisement of J. L. Sievert, Fort Wayne, Ind., reproduced here, are some ideas good for any retail jeweler who wishes to stimulate trade. This ad. occupied space half a newspaper column deep and three columns wide. It is set in a simple but attractive manner and well within the range of any newspaper establishment.

George H. Wood, Lowell, Mass., is one of the hustling class of jewelers who are "different." When there is no business he finds ways to make some; when there is business he makes more. It is not likely that he finds fault with competition from department stores or any other sort of store. As an illustration of his "different" ways,

Interesting Bargains for This Week.

WATCHES, CLOCKS, RINGS, ETC.



\$4.50 buys this beautiful today striking clock, worth \$6.50. Other parlor clocks \$2.00 to \$35.00. Our kitchen and dining room clocks from \$1 to \$100 are beauties, new designs and elegantly made. Cuckoo clocks from \$5.00 to \$20.00, beautiful styles \$9.00 to \$12.00.



This elegant \$7.00 plain gold ring only \$3.00. Engraving free.



\$17.50 buys this beautiful solid gold Ladies Watch.
\$11.50 buys Ladies' best gold filled.
\$7.65 buys fine gold filled for Ladies or Gentlemen, with Elgin movement, worth \$10.00 and \$12.00.
Our \$2.00 line of long chains in gold are worth \$2.50 to \$4.00; other long chains \$1.00 to \$2.00.



Over 1,000 Ladies' beautiful set rings from \$1.00 to \$350.00, elegant line \$2.00 to \$5.00.



SOMETHING NEW.

We have them the Carmen adjustable bracelet in gold \$3.50 to \$7.00 in silver \$3.00 to \$4.50.

This elegant and many other solid gold pens, each worth \$1.25 to \$1.75 each.



J. L. Sievert,

Wholesale and Retail
Optician and Jeweler,
79 Calhoun Street.

[Reduced $\frac{1}{4}$ from the original.]

A Very Strange Story.



"WHAT! Only \$22 for that watch! Surely you are joking. Why I paid \$38 for mine at Durant's last winter and mine is just like yours."

"Well you see Wood bought the stock at less than 50 cents on the dollar and he is making things interesting."

The man, woman or child who is in the market looking for something in the jewelry line will find this sale at Durant's Old Stand the opportunity of a lifetime.

ONLY TWO MORE WEEKS OF THE SALE.

Mr. Wood bought these goods to protect his own business and he desires to close them out quickly.

There are special bargains in watches and sterling silver goods, Mr. C. W. Durant in charge.

During this sale if there is anything in the jewelry line you want and you don't find it at Durant's Old Stand, call at Wood's Wholesale and Retail Store, 137 to 151 Central street and get special discount.

Yesterday a jeweler from out-of-town bought a special lot of goods in silver to dispose of to his customers.

GEORGE H. WOOD

...LEADING JEWELER...

137-151 CENTRAL ST.

SALE AT DURANT'S OLD STAND, CORNER OF CENTRAL AND MIDDLE STREETS.

[Reduced $\frac{1}{4}$ from the original.]

look at one of his newspaper advertisements, which is reproduced on this page. It may be well to say, in passing, that Mr. Wood is a liberal user of his city's newspapers. He uses their advertising and news columns in combination, in such a way that no Lowell newspaper reader can well escape the news of any move he makes, whether it be the buying out of a competitor and selling his stock at bargain prices, or the moving of a big safe. The accompanying ad., which, in the original, occupied a space two columns wide and nine inches deep, catches the eye, and the reading matter is enough different from the ordinary to hold almost anybody's attention until he reads it. It advertises a bargain sale, yet there is none of the air of cheapness that too often accompanies such announcements.

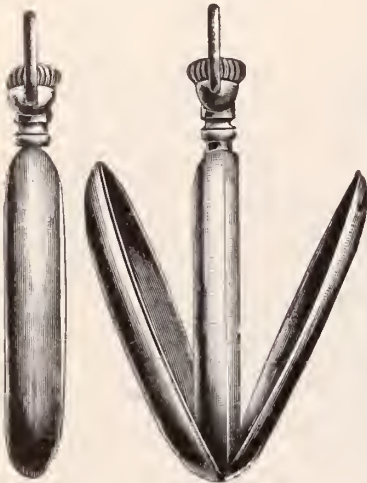
Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

WORKSHOP QUERIES.

NOTE.—Questions bearing upon the various departments of the jewelry or silver ware workshop will be answered under this head. **THE JEWELERS' CIRCULAR-WEEKLY** has facilities for answering in a practical manner technical queries of this character, and offers its services to the trade.

NEW YORK, May 15, 1901.

Editor of **THE JEWELERS' CIRCULAR-WEEKLY**:

Will you kindly inform me how to clean onyx clock cases?

Yours truly,

L. F. F.

ANSWER:—Wash with a solution of water and alcohol; dry and polish with beeswax and a soft cloth.

MACON, Ga., May 30, 1901.

Editor of **THE JEWELERS' CIRCULAR-WEEKLY**:

Does it help an opal to wet it or let it lie in water for a day or two? I have heard that it would help one to often wet it. At least, this seems to give it more fire. Is this so or not?

Yours truly,

FINE OPAL.

ANSWER:—An opal wet with water is more fiery, but when dry the improvement ceases.

NEW YORK, June 1, 1901.

Editor of **THE JEWELERS' CIRCULAR-WEEKLY**:

Kindly let me know through the columns of your paper the best way for cleaning onyx clock cases, and oblige,

Yours very truly,

REPAIRER.

ANSWER:—Onyx clocks, like marble, may be cleaned by washing them with a solution of water and alcohol, rubbing dry and polishing with beeswax and a soft cloth.

MANSFIELD, O., June 3, 1901.

Editor of **THE JEWELERS' CIRCULAR-WEEKLY**:

I, being a subscriber of **THE CIRCULAR-WEEKLY**, have noticed your Work Shop Notes. I wish to ask you if you know of anything that I can use where I wish to have certain parts of engraving colored and the remainder to be protected from coloring; something that I can put on after it is outlined and will get hard and not come off in the gold dip, for I wish only the engraved parts to be yellow. If you know of anything that can be used in a warm dip without coming off, I would

prefer it to a cold dip; but it must be transparent enough, so I can see the outlined parts. Hoping to hear from you as soon as possible, I remain,

MR. RICHARDS.

ANSWER:—We would advise correspondent to engrave all lines that are to be colored and then paint the surface to be protected with printers' ink, which is allowed to dry. Then the article can be placed into the coloring bath until the desired color is obtained, when it should be taken out and the printers' ink removed with benzine. Then the colored lines should be filled with gamboge made into a paste with water and allowed to dry. When this is perfectly dry the surrounding surface can be polished without destroying the coloring in the engraved lines. The gamboge is easily removed with water. If the articles are made of gold, correspondent can use the method employed by Swiss case-makers for coloring the engraving on their gold watch caps, viz.: After they engrave the cap it is colored by dipping it into the acid coloring bath, or by dipping it into the aqua regia. After this is done the lines are filled with a mixture of gamboge and gum arabic, or isinglass glue and white lead. These compositions fill the lines so that the surrounding surface can be polished without blunting the engraving or spoiling the color of the lines.

American Watches and Clocks in Italy and China.

WASHINGTON, D. C., June 12.—In reports to the State Department, United States Consuls in Italy state that increasing trade might be done with that country by American merchants in several lines, including watches.

Consul General Goodnow, stationed at Shanghai, China, reports that during the year 1900 the value of clocks and watches imported into China from the United States was \$56,250.

Fahys 14FK Cases,

WARRANTED 25 YEARS,
have Solid Gold Bows and Joints
Hand Engraved.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED

and all possible improvements made.

Pearls damaged by setting restored.

JOHN HAACK, Room 53,
11 John St., New York.

Office Hours: 1 to 3.

Horological Department, BRADLEY POLYTECHNIC INSTITUTE, PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work,
Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

100,000

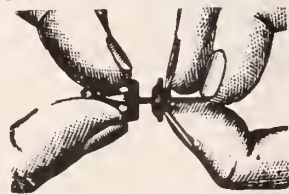
American Watches have

ABBOTT'S PATENT

STEM-WINDING ATTACHMENT

A few more KEY-WINDERS are
still in use. Send them to us for
alteration and MAKE A FEW
DOLLARS FOR YOURSELF.

HENRY ABBOTT, 9 Maiden Lane, New York.



THE WASHBURN MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

HOLDS SECURELY ON SMOOTH WIRE.

Made in 12k, 14k, 10k, 14k. Plate, Silver and Aluminium.

DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,

12-16 John Street, New York

THE WASHBURN Safety Catch



FOR BROOCHES.

Can be applied to

any work where Pin

Tongues are used.



136.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for
Catalogue.

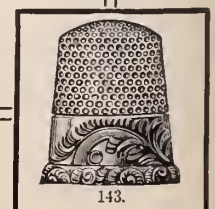
Established
1832.



149.



144.



143.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JUNE 26, 1901.

VOL. XLII. No. 21.

New York Opticians in Conclave.

Important Annual Meeting of the Optical Society of the State of New York.

BUFFALO, N. Y., June 25.—The annual convention of the members of the Optical Society of the State of New York begins in this city, to-night, and lasts until Thursday evening, three sessions being scheduled in the programme. According to this programme the members will meet at 8 o'clock P.M., this evening (after *THE CIRCULAR-WEEKLY* goes to press), in the parlors of the Central Department, Y. M. C. A., at Mohawk, Pearl and Genesee Sts. The following sessions will be on Wednesday and Thursday evenings in the same place, so that the members will have ample time during the day to visit the Pan-American Exposition and see the sights of the city. This convention is expected to be the largest in attendance that the State Society have had for some time, inasmuch as this society have now become the parent association of other organizations of the State, and delegates from the local associations will be in attendance.

The opening address will be made by president F. L. Swart. This will be followed by a reading of the minutes by Secretary Marchant, and Treasurer Robbins will, in turn, read the financial report. The report of the executive committee comes next, to be presented by W. D. Oertel, the chairman, after which will come the only paper to be read at the first session. This is entitled "Optical Legislation, the Way and Means," by L. L. Ferguson, New York. Mr. Ferguson's paper will review the work for obtaining optical legislation since the first State society were formed, to carry into effect a movement for recognition of the optician by the Legislature, and after discussing the cause of the failure to obtain this recognition and telling of the bills introduced by the oculists during the past few years, will go on to propose that methods be taken up during the next session of the New York Legislature, looking toward the passage of an opticians' bill. He proposes that a fund of \$3,000 be raised to pay for counsel fees, etc., and that the bill be worked through by co-operation with the organization in control of the dominant political party of the State. Mr. Ferguson's paper is to be followed by

general business, after which an adjournment will be taken until to-morrow. To-morrow's evening session will be given over to the reading of many papers on technical and practical work of the optician, while at Thursday's session there will occur an election of officers and a reading of more papers.

Missouri Association of Opticians Preparing for Incorporation.

KANSAS CITY, Mo., June 19.—The Missouri Association of Opticians met, this afternoon, in the lodge room of the Hall building, corner of 9th and Walnut Sts. The meeting was called to order at 3 o'clock P.M. by president J. W. Talbot, Nevada, Mo.

Owing to the change of the place and hour for holding the meeting there were not as many of the members present as had been expected. Secretary John Titus, Jr., read the minutes of the last meeting, which were approved, as were also the constitution and by-laws. The report of the membership committee was next taken up, but was postponed, as the committee were not ready to make the report.

The question of charter members was brought up by Leon Baer and discussed at some length. It was decided that all persons who had signed the call for the first meeting should be charter members and placed on the same footing as the members who were present at the first meeting, provided they joined the association within the next 20 days, as it is the intention to have the association incorporated by that time. Members were requested to fill out application blanks furnished by the association, and members should either be approved by the membership committee or else pass a reasonable examination.

As one of the principal objects of the association is to protect the interests and rights of the legitimate profession, a large part of the afternoon was spent in discussing a portion of the constitution and by-laws, which reads as follows:

"Any person of good repute, who is a graduate of any reputable optical college or institution, or who has for at least two years practiced as a refracting optician and is recognized as such, shall be eligible to membership in this society. No person shall be deemed or considered a refracting optician who merely deals in spectacles and sells them as any other article of merchandise."

S. W. Lane, president of Southwestern

Optical College, Kansas City, was called upon to give his idea of a refracting optician, and he gave a very interesting and instructive explanation. Methods of advertising the association and getting opticians interested were talked over. President J. W. Talbot was appointed a delegate to represent the association at the convention of the American Association, in Chicago, in August. He was also given the power to appoint several other members who could go at that time to represent the Missouri body at Chicago.

Eight new members have been admitted to the association since the May meeting.

Dr. Earle Discourses on Methods for Examining the Eye.

BOSTON, Mass., June 19.—Dr. William A. Earle, of Boston, delivered a most interesting lecture, last evening, before the New England Association of Opticians, on methods for examining the eye. Dr. Earle outlined the advantages accruing to an optician from a systematic examination, principally in assuring himself that there was not something more than refraction errors to be corrected. The ability to discriminate between eyes that glasses will almost certainly relieve and cases that need something more and calling for the services of an oculist, is not merely just to the patient, but, in the long run, of sound value from a business point of view.

The doctor urged that in examining eyes a fixed order of tests should be adopted and invariably followed as assuring a reliable record in all cases. The history of the case comes necessarily first and then there should be noted, as the patient sits in a strong light, the facial and more obvious anatomical characters of the eye and its surroundings. In the dark room, which should come next, the minute lesions, or scars of former lesions, are brought out; first, by lateral illuminations and then by the ophthalmoscope, retinoscope and the ophthalmometer in succession, each instrument confirming and testing results from the others. The final stages of the examination are in the full light, when the general condition of the eye muscles is determined. All these steps were pronounced essential to a proper treatment of even simple errors of refraction, as assuring the applicant for relief a just return for his money.

Optical Department.

(Continued from page 57.)

Optical Notes and Briefs.

The New York Optical Co. have opened parlors in Lowell, Mass.

C. O. Durran, Naperville, Ill., has opened a branch office at St. Charles, Ill.

The optical business in Nebraska has been very good for the past month.

J. E. Littlefield, Topeka, Kan., called on Kansas City, Mo., jobbers, last week.

J. C. Huteson, Omaha, Neb., returned to New York, this week, on personal business.

S. I. Peck, optician, Charlotte, N. C., placed some large orders in Philadelphia, Pa., last week.

P. H. Sperry, jeweler and optician, Marinette, Wis., has fitted up optical parlors in his store.

B. E. Nelson, optician, Granite Falls, Minn., has recently added a retinoscope to his equipment.

The Merry Optical Co., Kansas City, Mo., will close their store, Saturdays, at 1 o'clock until Sept. 1.

The Parisian Optical Co. have located at 207 Broadway, Troy, N. Y. Mr. Caouette is in charge.

The Imperial Optical Co., William Levi, manager, have removed from Toronto, Ont., to Halifax, N. S.

Samuel J. Cohn, optician, Montreal, Que., and wife, Caroline, have given a chattel mortgage for \$225 to J. Porter.

Jerry Britton, late with Henry Birks & Sons, Montreal, Que., has opened an optical store at 150 Peel St., Montreal.

William Glover, Hazleton, Pa., has refitted his optical department and has now one of the best equipped optical places in the State.

Ruhl D. Hubbard, the former manager of the Columbian Optical Co., Des Moines, Ia., has accepted a position with S. Joseph, that city.

The fixtures of the Columbian Optical Co., Des Moines, Ia., have arrived in Kansas City and are being placed in their rooms there as rapidly as possible.

Mrs. G. H. Vining, wife of the Kansas City, Mo., optician, who was injured several weeks ago by being thrown from her horse while riding, is recovering from her injuries.

Dr. Mecklenberg, Torrington, Conn., was arrested, June 19, for alleged non-payment of a printer's bill of \$46.05. In court he was allowed to go free under bonds of \$100, until July 6, when a hearing is scheduled.

H. W. Appleton, optician, 1361 Third Ave. and 123 Nassau St., New York, was discharged of all his debts in bankruptcy by Judge Brown, in the United States District Court, New York, Wednesday last.

Henry Lomb, of the Bausch & Lomb Optical Co., Rochester, N. Y., was given a send-off by Grand Army and German friends when he started on a European vacation, last week, in company with Mr. Bausch.

E. Culverhouse, optician with Ryrie Bros., Toronto, Ont., left, on June 25, to attend the convention of the Optical Society of the State of New York, at Buffalo.

O. P. Schadt, optician with Goodspeed & Co., Colorado Springs, Col., for the past seven years, has established an office in the store of F. H. Small & Co., successors to S. S. Bernard & Co., jewelers, 113 E. Pike's Peak Ave.

Herbert C. Watts, Syracuse, N. Y., accompanied by his wife, is spending the week at Buffalo, N. Y., in attendance on the Pan-American Exposition and the meeting of the Optical Society of the State of New York, at which he will read a paper.

Recent graduates at Southwestern Optical College, Kansas City, Mo., were: Charles G. Harris, Holdridge, Neb.; Jacob Lawson Betz, Maitland, Mo.; Charles Wilkinson Swartwood, Howard, Kan.; Harry Wilkinson Sellers, Medicine Lodge, Kan.; Harry Engle, Jamesport, Mo.

Avery E. Johnson, of Wilmington, Del., an eye specialist who, until last Fall, lived in Syracuse, N. Y., having his place of business in S. Salina St., received a verdict of \$40 in the County Court, last Friday morning, in a negligence action brought against the Syracuse Rapid Transit Railway Co. Mr. Avery sued for \$2,000 for injuries received on July 17, 1900, while boarding one of the defendants' cars, whereby his fifth rib was fractured.

J. B. White, of the White-Haines Optical Co., Columbus, O., has been in the western part of that State for some time and has found trade very good. This comparatively new company are meeting with good success. Their business is better now than they expected it to be a year after they began business. The office force and the mechanical department are kept busy filling the orders taken by the traveling representatives and given by the oculists who patronize the establishment with prescriptions.

Herman E. Bonschur, of Bonschur & Holmes, opticians, is still involved in litigation over his premises at 1533 Chestnut St., Philadelphia, Pa. Argument was, last week, heard in the appeal of the plaintiffs in the equity proceedings brought to compel Mr. Bonschur among others to rebuild his store a certain number of feet back of its present line, on the ground that when the place was altered Mr. Bonschur had encroached on the public highway. Judge Pennypacker had decided in favor of the optician. Decision has been reserved.

The old business house of Charles Potter, optician, Toronto, Ont., for nearly 50 years identified with King St., has removed to 85 Yonge St., a few doors north of the corner of King St. This change was necessary in consequence of improvements connected with the erection of a new hotel and the continuation southward of Victoria St. Since the death of Mr. Potter the business has been carried on by the executors, the Toronto General Trusts Corporation, and latterly by the

present owner, Mr. Petry, who came into possession early this year and who has taken over the good will and business name. In addition to the lines of optical goods hitherto kept a photographic department has been added.

Charles Muller, a well known optician of San Francisco, Cal., dropped dead in that city, June 14, while out walking. He was on his way to his home when he fell without uttering a sound and died almost immediately. His death is supposed to have been due to an attack of heart failure. Mr. Muller was one of the best known opticians of the city. He had been in business there for many years and had established a good reputation and trade. He leaves a wife and family.

The wholesale optical establishment of D. V. Brown, 740 Sansom St., Philadelphia, Pa., was threatened with destruction by fire, on Thursday morning last, the rear of the adjoining building, occupied by the Keystone Type Foundry, having caught fire. Mr. Brown's employees were at once dismissed and the building closed. The gold and the more valuable part of the stock were promptly removed to the establishment of J. F. Neill, jobber, 727 Sansom St. In order to reach the heart of the fire the firemen were compelled to invade Mr. Brown's premises with hose and other fire fighting apparatus. Fortunately, the flames were quickly extinguished and the loss sustained by Mr. Brown was comparatively trifling. The fire, however, temporarily delayed the shipment of some orders.

Graduation exercises of the Klein School of Optics took place on the afternoon of June 17, at the school, 2 Rutland St., Boston. An address was delivered by Dr. Klein. George F. Braur was the valedictorian and Leslie Underwood delivered the diplomas. The following named students were graduated: George F. Braur, Olneyville, R. I.; Raymond Bullard, Spencer, Mass.; J. Fraser Cameron, Halifax, N. S.; F. E. Hanson, Portland, Me.; S. C. Horn, Lowell, Mass.; H. C. Laughlin, New Brunswick, N. S.; Hubert A. Moody, East Jefferson, Me.; A. W. Nystrom, Worcester, Mass.; George Quinn, Boston, Mass.; Roscoe M. Sawyer, Brockton, Mass.; Fred A. Walker, Bradford, Vt.; H. J. Whitcomb, Lancaster, N. H.; Albert White, Lowell, Mass.; H. Mac Namara, Boston, Mass. Operative Course: Arthur H. Bowen, M. D., Columbus, O.; Charles C. Morrison, M. D., Bar Harbor, Me.; Simeon O. Pillings, M. D., Newburyport, Mass.

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL TRAINING SCHOOL FOR REFRACTING OPTICIANS.

Average term of attendance four weeks, but course not limited in time.

Write for prospectus.

College Rooms and Dioptric Clinic,
Suite 21, 69 Dearborn Street.

GEO. A. ROGERS, Principal.

Optical Department.*[Continued from page 58.]***Iowa Opticians Hold Annual Meeting and Elect Officers.**

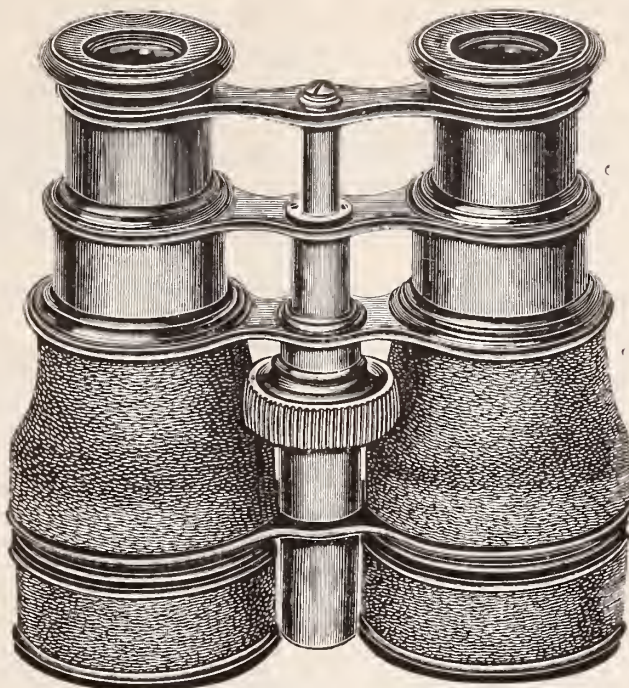
DES MOINES, Ia., June 14.—The Iowa State Association of Opticians met in their fourth annual meeting, June 12 and 13.

At 2 P. M. the convention was called to order by President Holmes. The minutes of last meeting, treasurer's report and the secretary's report for the last year were read. The report of the committee upon a code of ethics was made and laid upon the table, and a motion was made that George J. Allen, of Marshalltown, be extended thanks for his efficient services in behalf of the association, and that he be notified that the association had concluded to adopt no code of ethics as an association. A committee reported upon the advisability of joining the American Association of Opticians as a body and that to the best of their judgment it was not advisable. The report was accepted and adopted and committee discharged.

An invitation from the Optical Society of the State of New York, to attend their fifth annual meeting, at Buffalo, N. Y., June 25-26-27, was read, and the secretary was ordered to acknowledge receipt of the invitation, extending thanks for the same. A letter from F. H. Bishop was read. A motion was made to extend sympathy to Mr. Bishop in his trouble and regrets of his inability to attend the convention. Interchange of opinion in regard to conducting a refracting optical business was entered freely into, including the different modes of advertising, arrangement of optical rooms, etc. At 6 P. M. the convention adjourned to meet at 7.30 P. M., when the association were called to order by the president. Dr. E. J. Brown, of the Geneva Optical Co., of Chicago, gave a very interesting lecture upon the eye, using stereopticon illustrations. F. W. Stewart, of the Julius King Optical Co., Chicago, exhibited the De Zeng refractometer and the Cross retino-skiameter. Dr. Reed, of F. A. Hardy & Co., Chicago, exhibited the Hardy ophthalmometer. F. J. Wirtz, of the Geneva Optical Co., exhibited the Geneva retinoscope. A pleasant discussion on the instruments followed.

The second day's sessions began at 9 A. M. The legislative committee reported. J. C. Clark, H. P. Holmes and C. A. Cole constituted the committee. The bill presented by the committee was then taken up section by section and it was finally adopted as a whole. The president, with two other members, was appointed to present this bill to the State Legislature the coming session, and to have full power to change any article in the bill which should be deemed advisable.

In the afternoon the badge committee reported that D. A. Curtis, Knoxville, would procure the badges for the association at a cost of \$1.50 each and made up in solid gold. The election of officers was next in order. H. P. Holmes was

LEMAIRE FIELD, MARINE AND OPERA GLASSES.

DOUBLE DRAW EXTENSION,
Patented Jan. 1, 1895.

MOST COMPACT FORM**MAXIMUM POWER.****SUSSFELD, LORSCH & CO.,****37-39 MAIDEN LANE, NEW YORK.****PARIS: 21 RUE DE L'ECHIQUEUR.**

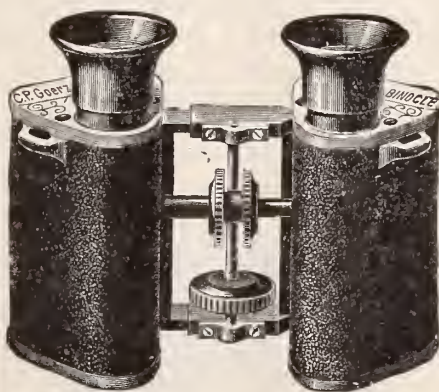
**Largest Stock
in the
United States.**

MARQUE DE FABRIQUE

None genuine with-
out trade-mark
stamped under top
cross-bar.

**ASK YOUR JOBBER
for This Line.**

**Goerz
Trieder=Binocular
No. 30.**



($\frac{3}{4}$ the natural size.)

BINOCULARS	No. 10	No. 20	No. 30	No. 40
Linear Magnification....	3x	6x	9x	12x
Superficial Magnification....	9x	36x	81x	144x
Actual Field of View....	13.3°	6.7°	4.4°	3.3°
Subjective Field of View	40°	40°	40°	40°
Price, - - -	\$38.00	\$46.00	\$54.00	\$62.00
MONOCULARS				
Linear Magnification....	3x	6x	9x	12x
Price, - - -	\$15.50	\$18.50	\$21.50	\$25.00

The actual and subjective field of view of the monoculars is equal to that of the corresponding binoculars.

**Goerz
Trieder=Monoculars.**

**C. P. GOERZ OPTICAL WORKS,****52 E. UNION SQUARE,****NEW YORK.**

Optical Department.

[Continued from page 59.]

nominated for president for the ensuing year. There being no farther nominations the secretary cast one ballot for Mr. Holmes for president. W. B. Ankeny was nominated for vice-president. There being no further nominations the secretary cast the ballot of the association for Mr. Ankeny for vice-president. J. C. Clark was nominated and elected secretary for the ensuing year. Ezra Nuckolls was nominated and elected treasurer. There were four candidates for directors: W. F. Laraway, G. E. Sibert, E. F. Renaud and B. Roy Emms. The three receiving the most votes being W. F. Laraway, G. E. Sibert and E. F. Renaud, they were declared elected. The present examining board were re-elected by unanimous choice, as follows: W. B. Ankeny, F. H. Bishop and R. W. Chamberlain.

The matter concerning a member using non-professional methods in his advertising and using the name of the association in connection therewith, was then taken up and, after a full discussion, it was voted that the matter be left in the hands of the chairman of the examining committee and the motion was carried.

Walter Wyatt, president of the Illinois Optical Association, delivered a lecture upon "Education, Organization and Legislation." It was very instructive and attentively listened to. A paper by Dr. G. E. Boyce, Waterloo, upon the "Effects of Eye Strain," and a paper by H. P. Holmes, on "Physician versus Optician," were also read.

Committees were then appointed: Upon legislation, W. B. Ankeny and Ezra Nuckolls; upon entertainment, E. F. Renaud, B. Roy Emms and G. E. Boyce. There being no further business to come before the association it adjourned to meet the second Wednesday in June, 1902.

The officers and committees of the association will be as follows:

H. P. Holmes, president, Des Moines; W. B. Ankeny, vice-president, Corning; J. C. Clark, secretary, Sioux City; Ezra Nuckolls, treasurer, Eldora. Directors: H. P. Holmes, Des Moines; J. C. Clark, Sioux City; W. F. Laraway, Glenwood; W. B. Ankeny, Corning; G. E. Sibert, Reinbeck; E. F. Renaud, Keokuk. Examining Board: W. B. Ankeny, Corning; F. H. Bishop, Murray; R. W. Chamberlain, Marshalltown.

The report of the secretary showed at conclusion of the meeting a membership of 97. The report of the treasurer, at close of meeting, showed a cash balance of over \$100.

In the evening, after the close of the meeting, the jewelers and opticians of Des Moines extended an invitation to all opticians present to accompany a trolley party. They did so and were given a very enjoyable time. Refreshments of fruit, ices and cigars were served, H. P. Holman acting as host. All present, numbering about 60, declared themselves well paid for their trouble.

A Unique Optometer.

ONE of the prettiest designs for an optometer we have seen is held in reserve by Mr. Pixley, of the F. A. Hardy Co., Chicago. By its "beauty of design" we do not refer to physical form, for as yet it has not assumed form; but the principle upon which it is to be constructed is unique and shows ingenuity of a high order. It was designed by a Chicago physician and is a metrical instrument in all respects, for every movement of a centimeter produces an effect of exactly one diopter.

This is effected as follows: (1) A +10 D. lens is the lens used. It is so placed upon the optometric rod that the eye to be tested is 10 cm. from the lens, or at its principal focus. The lens is stationary at that point, the eye remaining exactly at the principal focus constantly, and the only change required is in the position of the card containing the printed letters or figures. If the card is at 5 cm. from the optical center of the lens, the waves reaching the lens are +20 C., which the lens reduces to +10 C., placing the negative foci or potential object at 10 cm. anterior to the lens or 20 cm. from the eye. Hence, the waves, at the eye, are +5 C., requiring, in emmetropia, 5 D. of accommodation. Or, if the eye is 5 D. myopic, such point (the position of the card) is, with the lens before it, at the artificial *punctum remotum*. In that position of the card the optometer measures 5 D. of accommodation in an emmetropic eye, or 5 D. of myopia; for, in the latter case, movement of the card beyond 5 cm. fogs vision at once.

But, if the card is moved 1 cm. from the last position, or 6 cm. from the lens, the waves become at the lens +16⅔ C., and the action of the lens reduces them to +6⅔ C., or places the negative foci at 15 cm. Hence, at the eye they are 15 cm. +10 cm. = 25

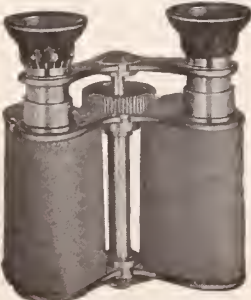
cm. from the negative image, and therefore +4 C., which involves an accommodation of 4 D. on the part of an emmetropic eye, or measures 4 D. of myopia. For the same reason at 7 cm. from the lens the optometer measures 3 D. of accommodation, or that amount of myopia, and 8 cm. 2 D., and 9 cm. 1 D. At 10 cm. the waves at the lens become +10 C. which the lens exactly neutralizes, and therefore, the emmetropic eye reads the type without accommodation. To the myopic eye the type is, of course, blurred. Beyond the 10 cm. point the second principal focus of the lens, every movement of 1 cm. measures 1 D. of hyperopia, for at 11 cm. the waves become at the lens +9⅑ C., and, therefore, emerge from the lens as -⅑ C., or focus (potentially) at 110 cm. At the eye they are, therefore, 100 cm. = 1 M. from such foci, or -1 C. waves, and therefore, precisely adapted to an eye of 1 D. of hyperopia. For each diopter of hyperopia a movement of 1 cm. establishes the *punctum remotum* beyond infinity, or the negative *p. r.* at 1 M., ½ M., ⅓ M., etc.

The instrument measures, therefore, in a space of 30 cm. in all, or about 12 inches, from about 9½ D. of myopia or amplitude of accommodation, to 10 D. of hyperopia. At 20 cm. from the lens—the end of the rod—the card is in conjugate focus with a point 20 cm. beyond the lens, and, therefore, at the eye, 10 cm. from the lens, the waves are -10 C. and exactly adapted to 10 D. hyperopia. The myopic scale is limited to 9½ D., because it cannot be moved to the 10 cm. point, since that is occupied by the lens. But 9½ D. of myopia and 10 D. of hyperopia is sufficient for all ordinary purposes. There is, of course, the principle of magnification to be considered, but that is the "tender point" in all optometers and refractometers. This instrument will prove a quick "range finder" for busy opticians and oculists whose moments are valuable. As it measures hyperopia, myopia and the accommodation or presbyopia, it serves all purposes in symmetrical ametropia. It will, of course, measure with equal accuracy meridional ametropia, and, therefore, astigmatism.

If the instrument is nicely gotten up, which, of course, it will be under Mr. Pixley's care, it should have a very large sale, especially to the busy practitioners.

J. H. Stairs has engaged in the jewelry business in Kiowa, Kan.

W. J. Edmonds, of Oberlin, Kan., has purchased real estate valued at \$1,000 and given a realty mortgage for \$500.



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CHAPTER VII.

THE LEVER ESCAPEMENT; SOME CURRENT DEFECTS IN IT, AND HOW TO REMEDY THEM WHEN POSSIBLE.

[Continued from page 63, June 19.]

3. The Impulse, or Lift.—We call "lift" the amount of angular motion which the wheel causes the lever to go through while passing from one pallet to the other. This is a function wholly different and independent from the amount of impulse communicated to the balance. Without going into the reasons which have finally decided the watchmakers to adopt that quantity, I will say that in the best foreign watches ten degrees is the accepted figure. It is difficult to say what it is in some American products, but I shall assume that that quantity is intended. In an escapement in which the wheel has pointed teeth, the lift is wholly effected by the incline on the pallets; but in one in which the wheel has club teeth it is divided between the pallet and the tooth of the wheel. The former is now scarce and found principally, if not solely, in English watches; the latter is the all but universally adopted one and gives by far the best results. The proper partition of the lift between pallet and tooth is the result of development and has quite a history, but is now, I think, finally settled. There are, however, still those who adhere to antiquated types, or those who, having adopted a type, do not care to make a change and possibly do not know that they could make a change for the better, and among the latter I find again some of the American manufacturers. [I here desire to beg of the reader not to conclude that my critical allusions to American watches are prompted by prejudice; I am simply stating facts, and the statements are intended in the best of spirit, and in the hope that they will be received in that sense.]

Although the repairer cannot make any changes in this function of the escapement, or correct the defects

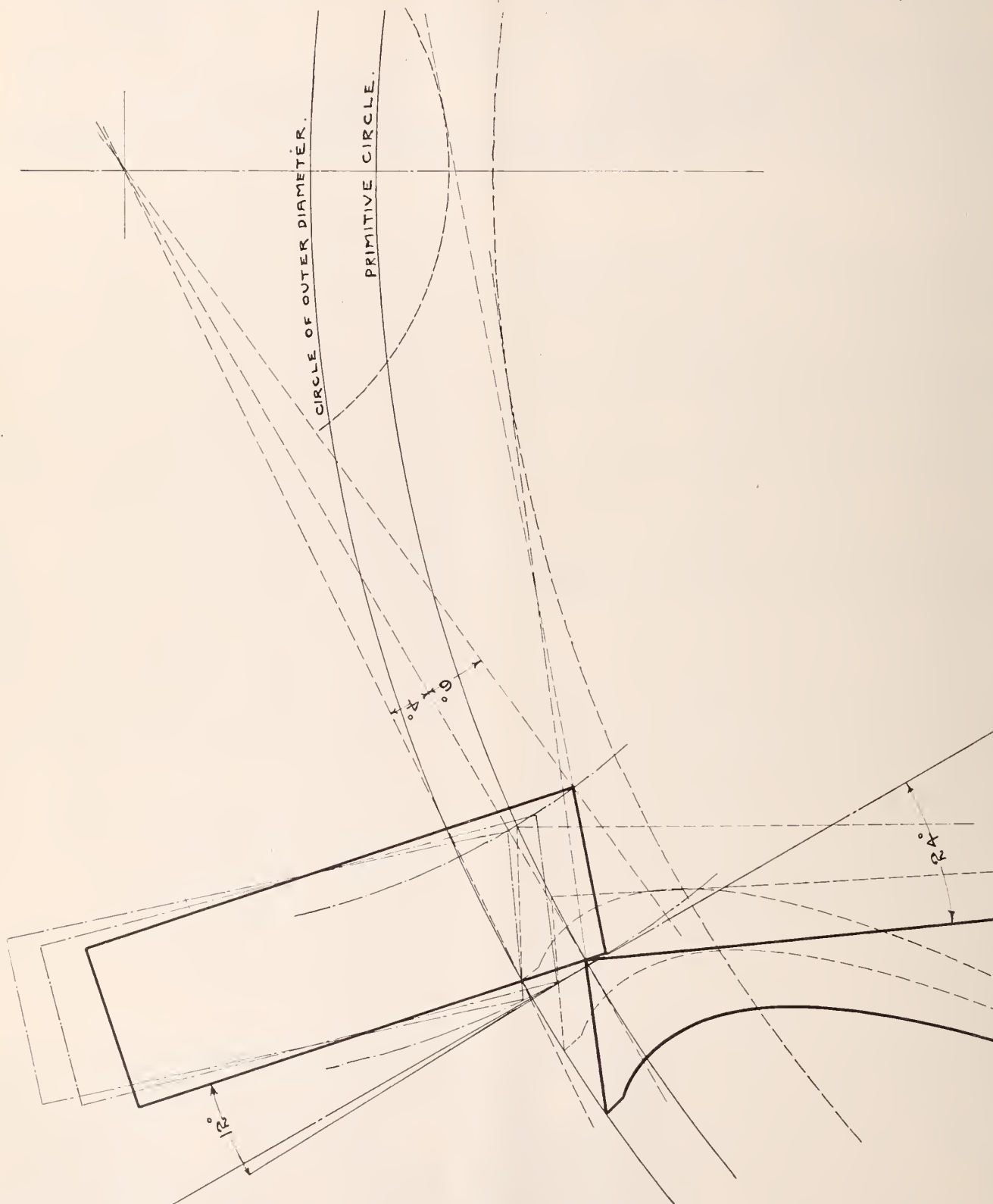
in a bad type without making an entirely new escapement, it is, nevertheless, proper to discuss them for the sake of a proper understanding of the case. An examination of one type is sufficient to enlighten us on all the rest and to guide us to the adoption of the proper partition of the "lift" between tooth and pallet; this type is that in which the lift on the tooth of the wheel is nearly, if not quite, equal to the lift on the pallet. Plates XIII. and XIV. illustrate that type, plate XIII. the function on the entering pallet and plate XIV. the same on the exit pallet. For the sake of clearness, these are drawn on a very large scale, and the size of the plates did not permit the showing of the center of the wheel, but when we get to plate XV. the development of the drawing will be fully explained. The total lift, which is assumed to be ten degrees, is here divided between pallet and tooth as follows: 4° are given to the lift of the tooth, $1\frac{1}{2}^{\circ}$ to the locking, and $4\frac{1}{2}^{\circ}$ to the pallet. This is very nearly the partition made in some of the watches above alluded to. Now, let us examine the movements of pallet and tooth and the relation of their inclined surfaces during the lifting on the entering pallet, plate XIII. We have the tooth of the wheel, as well as the pallet, in three relative positions when on the locking, represented by the full black lines, and at two subsequent stages in the act of lifting, represented by the broken lines. We see that when the point of the tooth slips over the locking corner of the pallet, the incline on the tooth performs its part of lifting wholly on that corner, and only the heel of the tooth, after it has wholly passed on to the incline of the pallet, finishes the lifting on the latter. Turning to the exit pallet, plate XIV., and watching the process of lifting, we see that the point of the tooth first glides along the impulse plane of the pallet until it reaches a point a little beyond the middle of it and then the tooth turns and steps on to its heel and the latter finishes the lifting on the incline of the pallet. There is a moment in the passage of the tooth across the plane of the pallet, that is, between the second and third positions in the drawing, when the two inclined surfaces of tooth and pallet are exactly parallel, and the very next moment suddenly separate. If we consider the fact that the surfaces are always lubricated with oil, the cohesion taking place between the surfaces in contact at that moment and the disturbance through the sudden breaking of it must be considerable. I have seen the tooth of the wheel, in such an escapement, stop on the middle of the exit pallet, by the force of the cohesion, when the balance had been removed, though enough motive power was left to make the watch run. Nor is the action of lifting on the entering pallet more recommendable, though the driving planes never coincide. The most vulnerable portion of the pallet stones is the locking corner. This fact is the more serious when they are made of garnet, instead of ruby or some other equally hard

stone. When the locking is to be reduced to a minimum this function may easily be interfered with by the wearing of the corner, which will certainly take place if the driving of the tooth takes place on it, as is the case on the entering pallet.

There is still another consideration to induce us to

and have room left for an arbor; the greater the diameter of the wheel, the less room we will have. [The function of the lift is performed to the best advantage when the point of the tooth, after having slipped over the locking corner of the pallet, glides along the inclined plane of the latter, and the lift, by the tooth, is

PLATE XIII.



adopt a different apportionment of the lift between the pallet and tooth: The more lift we give the tooth of the wheel, the higher it will get, that is, the greater will be the outer diameter of the wheel. Now, the latter, at best, is of such dimension that we can, but with difficulty, make it pass the central core of the pallet frame

taking place wholly on the drop-off corner of the pallet. This requires an apportionment of the lift to the tooth of not more than three degrees. Too much of a reduction is not wise, neither; for the less lift we give to the tooth, the steeper will become the incline of the pallet stone. The extreme of that is reached in the

English pointed-tooth type, where the lift is wholly on the pallet, and I venture to say that that is one reason why these watches invariably require a much stronger mainspring to produce a good motion.]

The width of the tooth is $4^{\circ}.45'$, that of the pallet stone $5^{\circ}.45'$, leaving $1\frac{1}{2}^{\circ}$ for drop. The latter partition is varied somewhat, but in general the tooth is made a trifle narrower than the pallet, and frequently the drop is

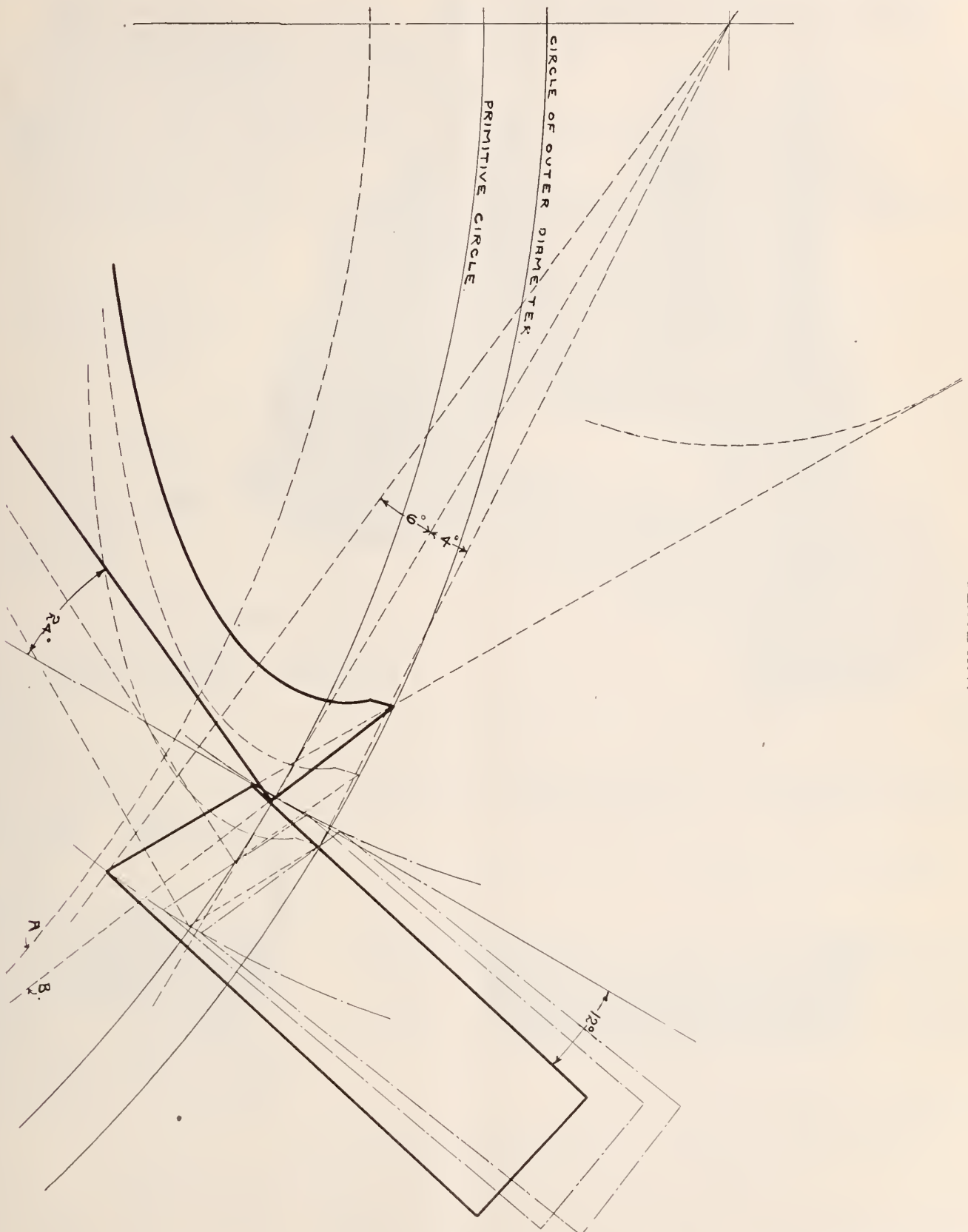
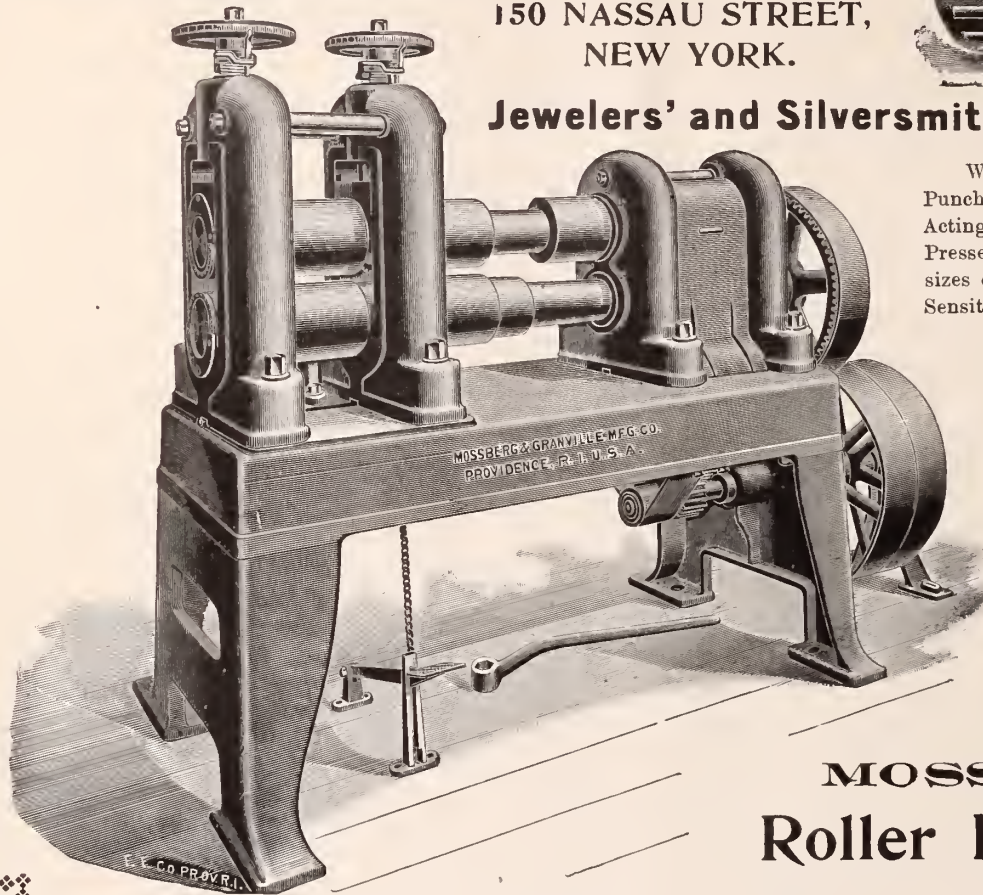
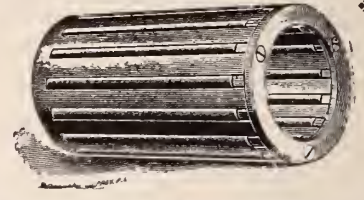


PLATE XIV.

Plate XV. represents a type of escapement, in so far as the partition of the lift between pallet and tooth is concerned, such as is now found in the best foreign-made watches. The total lift is 10° ; that on the wheel tooth 3° and that on the pallet stone $5\frac{1}{2}^{\circ}$, with $1\frac{1}{2}^{\circ}$ locking.

reduced to 1° , and the locking, as already stated, to $1\frac{1}{4}^{\circ}$. This, however, can be accomplished with safety only in the most carefully made products.

(To be continued.)

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

LATEST NOVELTY IN FINE CUT CRYSTAL.

THE latest novelty in cut crystal, shown by C. Dorflinger & Sons, at their store, 915 Broadway, New York, is called the "Colonial" effect and is accurately described by its name. The salient feature of this glass consists of heavy fluted bands of clear crystal, used in most cases, as on bottles, in connection with the hollow diamond decoration. This style is especially effective for bottles, decanters and stem ware of all kinds in which it is now made, some very pretty pieces being shown in new whiskey bottles and carafes. The "Colonial" can only be used with the finest and whitest of crystal, inasmuch as the broad, clear bands show every defect that the glass might contain. It is, therefore, safe to say that the popularity of this design will not be interfered with by the introduction of cheap imitations in poor glass.

FINE FANS FOR JEWELERS.

AT this season of the year, A. A. Vantine & Co., importers of Japanese art products, china, etc., are having a great demand from the jewelry trade for fine fans of all descriptions. The fans having the greatest vogue at the present time are those with spangled effects, and these appear in a great variety, principally of silk, with hand painted designs in Empire shapes. Delicate shades and colorings are reported as popular just now, as are the white and the monochrome fans in light shades. For half mourning black and silver fans are shown in a large variety of styles. The handles and sticks are of lacquered wood, bone and ivory, bone predominating.

BEER MUGS IN CUT GLASS.

BEER mugs are among the latest and most appropriate articles introduced in the cut glass of J. S. O'Connor and now to be seen at his salesroom, 39 Union Sq., New York. These mugs are in the ordinary stein shapes and come in three sizes, pint, quart and three pints. Two decorations are shown on them at the present time, the "Prism and Bead" and the "Chrys-

anthemum" cuttings, both of which appear effective. New flat trays are among other articles attracting the attention of visitors, as are the new bowls, of which a great variety come now in square shapes. In bowls four new popular price cuttings have just been added, one of which, having a beaded prism and feathered star in combination, is especially worthy of attention.

THE RAMBLER.

Collecting China.

NOWADAYS there is scarcely a cottage too remote to be visited by the furniture collectors. Most districts are scoured by the agents of the large furniture firms in the large cities, and the rural folk are beginning to understand the value of their old oak chairs and grandfather clocks and their beloved china, handed down from generation to generation. On genuine old willow pattern plates and dishes there is a great run nowadays, and many a cottage dresser has been shorn of its glory in consequence. Still, some of the poor people cling to their old sticks and plates and refuse to be tempted by the offers of the old curio hunters. One rejoices to hear of such cases. The old willow pattern has had explanatory verses of a sort written on its behalf. They run in some English country districts as follows:

Two birds flying high;
Tiny boat passing by;
Three men going to Dover;
Weeping willow hanging over;
Chinese temple, there it stands
Looking over many lands;
Apple-tree with apples on;
Railings below to end my song.

Family Disagreement Over Disposal of Old Clock Adjusted.

AN old clock of the "grandfather" style has been the basis of a contest that narrowly escaped legal entanglements in the courts. When Garret Sarvent died at Nyack, N. Y., last April, he left the clock and about \$250,000. The clock is of oak, six feet high and wears a face in the fashion of a century or more ago. The will left the clock to his son, Charles Sarvent, and divided the rest of the estate among his other children. A contest was imminent because of alleged undue influence by which the son Charles obtained the clock, but a peaceful adjustment of matters has now been made.

The history of the clock in the family is that it was esteemed of much value in Revolutionary times, when it was still ticking and was owned by the grandfather of the testator. When the British were making a forced march from West Point through Nyack, so the family chronicles go, Grandpa Sarvent, in fear that some of the soldiers might want to take a timepiece along, took time by the forelock before the British got to Nyack and buried the clock back of Nyack in the Ramapo Mountains. It is said that it was buried about 40 years and was discovered through a memorandum left by the Sarvent who buried it. It is said to be in a good state of preservation.

Twenty Barrels of Earth.

IT was a very good find that the men from an assayer's office dug up from the site of a Newark factory long since obliterated. Fifty years ago there stood on Franklin St. the well known Baldwin jewelry factory. It pulsed with busy life for a decade or more. Finally, in the course of human events, the proprietor was gathered to his fathers, and then the building itself, first deserted, was razed to the ground to make room for the progress of new things. It is said that the Prudential Life Insurance Co. had become the owners of the property and had decided to build on the site.

To go back to the beginning, it may be stated that there was one old hand at the bench who had never lost sight of events during all of his apprenticeship there and subsequent employment abroad. His memory was very clear as to the method of cleaning up the floors of the old factory once or twice a week, for years. It seems that a large tank on the roof furnished water, and the floors were flushed, and the debris naturally ran off into an extensive catch-basin underneath the building. Not all of the men knew of this. Returning to Newark, in an unguarded moment 50 years later, the old master gave a tip, and the next thing he knew was the presence of men and teams at the site. The men dug up the earth of the catch-basin and carted off 20 barrels of the stuff to the smelter's shop, now moved to Irvington. While the men were digging away, the old master scooped up 10 ounces of the earth, and upon assaying, found it yielded 53 cents' worth of gold. The 20 barrels netted \$2,000.

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		28 " " 11 $\frac{3}{4}$ x 5 $\frac{1}{2}$,	-	1.75
		30 " " 8 $\frac{3}{4}$ x 5 $\frac{1}{2}$,	-	1.75
		24 " " 9 $\frac{3}{4}$ x 5 $\frac{1}{2}$,	-	1.75
Bevel Frame	12	" " 8 x 5 $\frac{1}{2}$,	-	1.25
	8	" " 9 $\frac{3}{4}$ x 1 $\frac{1}{2}$,	-	1.00

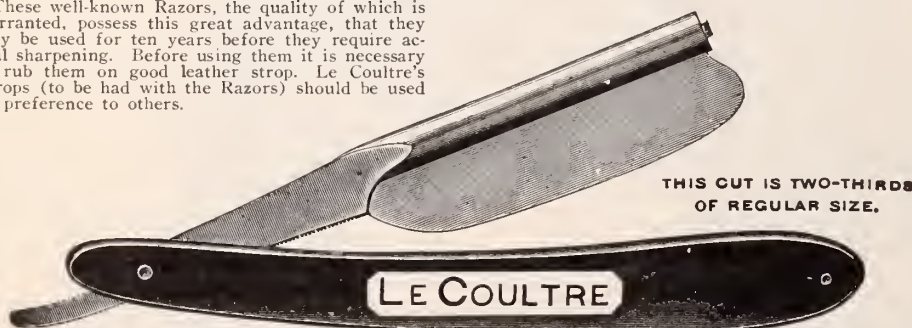
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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued).

Repairing Initial Rings.—Initial rings are nearly always broken at the box or setting, or at the bottom. Those broken at the bottom are easy to repair, but those cracked at the set require more time and patience. Carefully remove the rivets or screws holding the initial, after which the stone, generally onyx, is easily raised. Initials fastened in position with a screw at the bottom cause much trouble if the screw-head becomes rusted. Should this be the case, grasp the initial firmly with a pair of pointed pliers and unscrew in that manner. This will not injure in the least the initial or screw, but usually a new screw should be inserted. Then clean the parts to be united and join, but avoid any pressure, as the joint would spring into the V shape when heated. If the shank is sawed or cut so that several ends touch the setting, see that all are joined nicely, then borax and solder all at the same time. It is not necessary to tie binding wire around a job of this kind unless the shank is broken off the box on both sides. If so, place the shank on the ring stick and insert the setting and secure with the iron wire. Care, however, must be exercised that too great pressure be not given, lest the ends slip up on the setting about the time that the solder flows.

Frequently the underside of the box is cracked or dented. This is a difficult place to repair nicely, as the edge of the gold is liable to melt when heated. There have come to our notice many rings of this kind which have been repaired with silver solder and, consequently, show a white line. The best way to repair these rings is to solder a thin, narrow strip of gold over the break. In this way the gold will cover the crack and fill it as the solder flows to the piece of gold. If the solder were laid over the crack, when melted, it would flow to either side and a piece of gold would have to be placed over the crack to draw it back. After the solder flows and the gap is not closed entirely on the inside, place several pieces of solder where needed and melt. Then, after cleaning the ring in the sulphuric acid pickle, remove the surplus gold and solder and, if necessary, round up the ring. When filing do not use the point of the file to remove marks or solder, as this does not better the work in the least. File with the full surface of the file and the polishing process will be considerably easier and, at the same time, will leave the repaired article in a better state.

(To be continued.)

C. H. Durant, Lowell, Mass., recently sold out to George H. Wood, of that city, by whom he is now employed. Mr. Durant has been in the jewelry business in Lowell for over 40 years.

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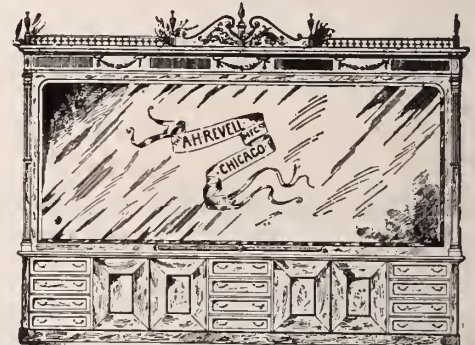


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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW

AND THE JEWELERS' WEEKLY CONSOLIDATED

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32D YEAR.

NEW YORK, WEDNESDAY, JULY 3, 1901.

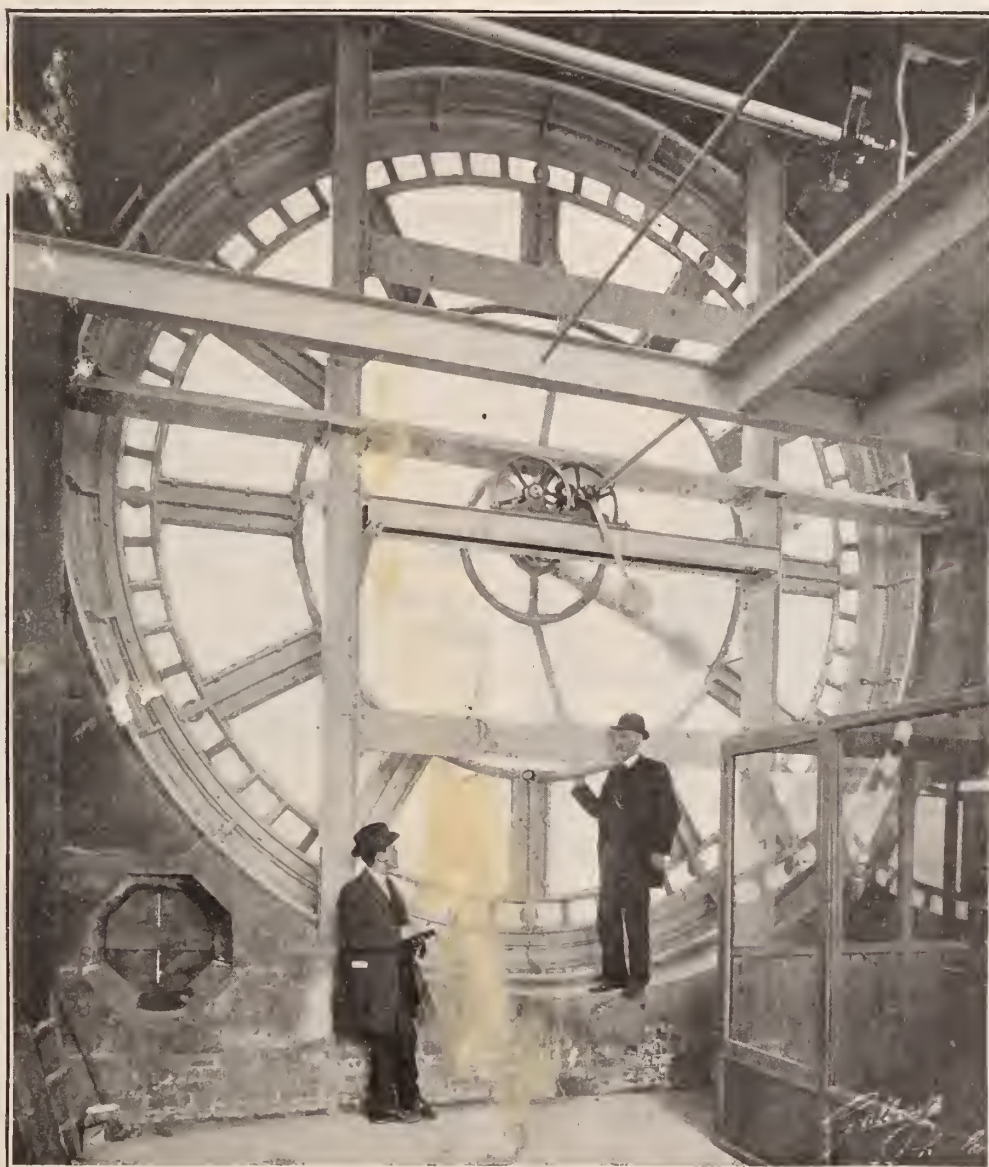
VOL. XLII. No. 22.

CONSTRUCTION OF MONSTER HOROLOGICAL MECHANISMS.

THE issue of this journal of June 5 contained a full account of the installation of the monster clock in the tower of the City Buildings of Toronto, Ontario, Can., and of the ceremonies attending the starting of the timepiece. We now present on this page and on page 62 some interesting views of the clock's mechanism. As the clock is located 280 feet above the level of the street below, it was made of enormous size so as to render the time clearly visible. The dials are 20 feet 1 inch in diameter. The minute hand is 9 feet 6 inches long and 9 inches wide, the hour hand 5 feet 6 inches in length and 16 inches wide. The two hands, which are of sheet copper on steel frames, weigh, together, 800 pounds. The hour marks on the dial are 4 feet long and 12 inches wide and the minute marks 8 inches by 6. The clock stands in a heavy iron

bed enclosed in a large glass case, 15 feet in length, 8 wide and 7 feet 6 inches in height. The iron frame work, which is black, and the works are of the best gun metal, somewhat the color of brass. The going part is provided with double, legged grave

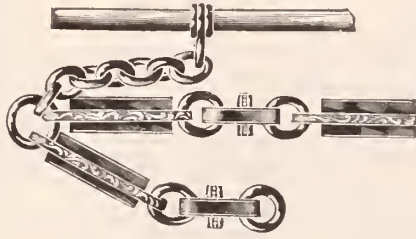
escapement with jeweled pallets, and to insure accuracy it is furnished with Gillett & Johnson's patent half minute remontoir. The great pendulum is 14 feet 8 inches long and weighs 500 pounds, made of steel and platinum, so adjusted as not to be affected by temperature, in accordance with the compensating principle. It is suspended on a cast steel bracket supported on steel beams, so as to detach its weight from the mechanism of the clock. It makes one stroke every two seconds. The total weight of the dials is 30,000 pounds, tons of material being required to fix
(Continued on page 62.)



VIEW OF ONE OF THE DIALS OF THE CITY CLOCK OF TORONTO, CANADA.

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are all good sellers, if the patterns, finish and prices are right. Ours are right in every way and should be in your stock.

We are making a new pattern in **Toilet Goods**, the finest we have ever produced. It will be illustrated very soon, or our salesmen will show it to you.

Our new catalogue will soon be ready.

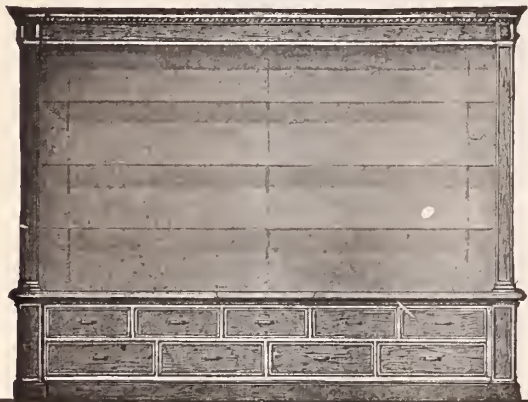
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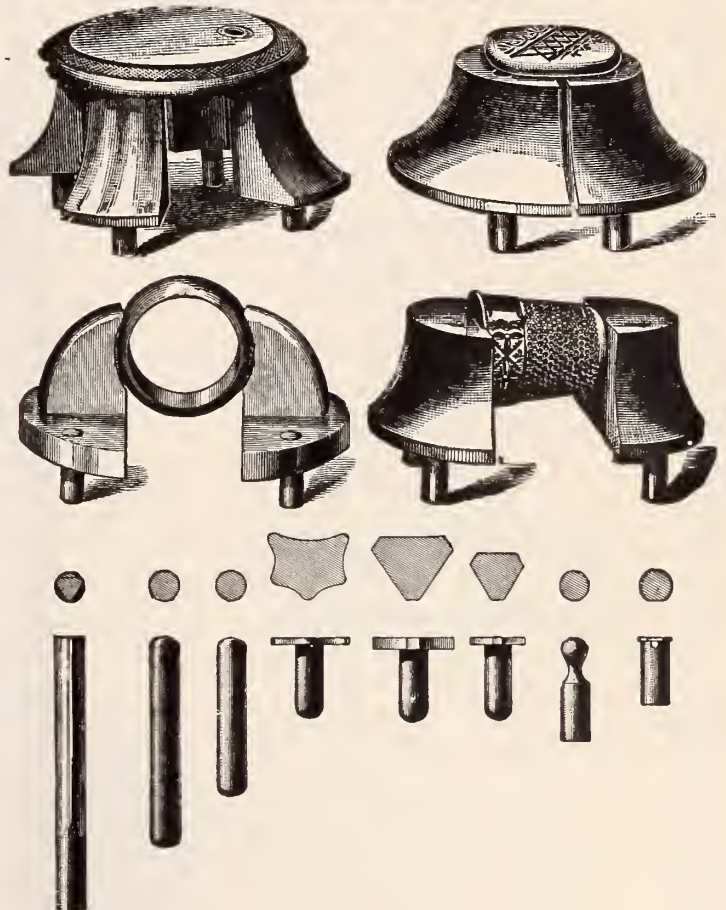
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

\$15.00,

on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee Is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for 50 cents; Cane and Watch-Cap Holder (4 pieces) for 75 cents; Cement Plates from 25 cents to 50 cents, and Polished Hardwood Base, with drawer and glass shade, for \$3.50.



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Manufacturing Jobbers, Importers and Exporters,
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That we can do much better for you on Diamonds than you can buy the same grades for elsewhere.

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We have no salesmen and save that expense.

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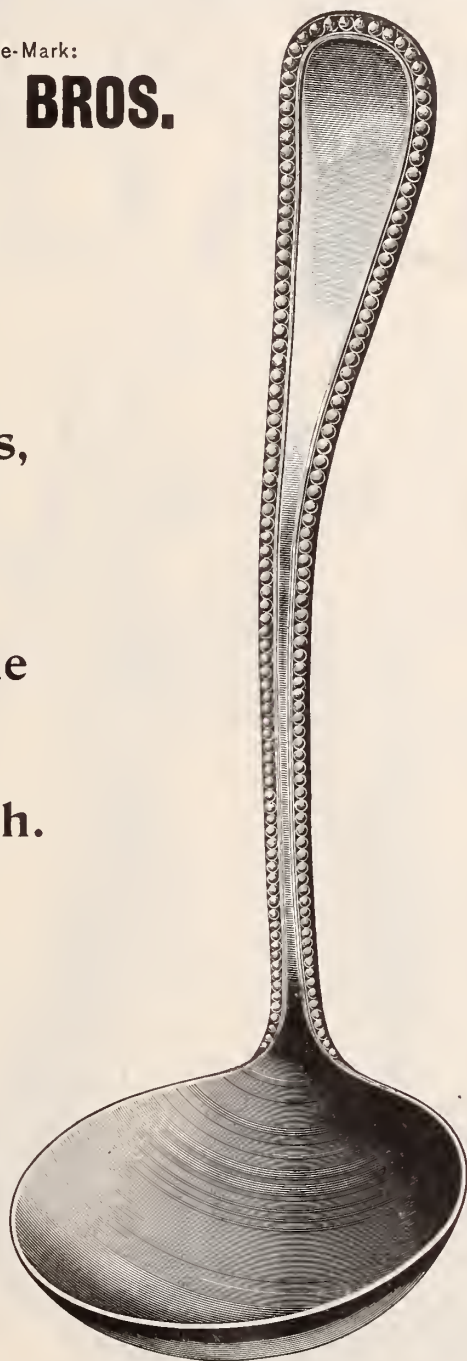
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CORUNDUM GEMS—II.

BY LEOPOLD CLAREMONT.*

SAPPHIRE.

THE expression used by connoisseurs of precious stones to describe a sapphire of the finest quality is "Cornflower blue" or "Royal blue."

The resemblance of the stone to the familiar flower is immediately apparent when one looks at a fine specimen of this beautiful and popular translucent gem. Sapphires of this quality are, however, extremely rare and always in great demand.

Innumerable different shades of blue exist, ranging from the perfection color described through countless imperceptible degrees of depth of color, until only the faintest possible shade of the characteristic hue can be perceived.

Also the color ranges in different specimens in the opposite direction through more or less intensely blue varieties, until it is so dense as to appear black. The sapphires which approach nearest to the desired color are proportionately expensive.

Many sapphires are what is technically known as parti-colored—that is, the color, instead of being quite evenly distributed

throughout the stone, occurs in patches. Thus one part of the same stone may be white, while the other end is blue, or sometimes a blue stone has a blackish or even a red patch within it. These defects all have their effect upon the color of the gem when cut and polished. The white patches create a watery appearance, the black an inky one, while the presence of red in a sapphire causes a purple hue to be reflected into the stone, especially by artificial light.

There are, of course, other imperfections occurring in sapphires as in other gems, such as flaws, feathers and milkiness, or spots and lines of opacity and semi-opacity.

The caprices of fashion have affected the sale of sapphires very much within the last few years, which, as unfortunately is not always the case, have been accompanied with much common sense and good taste.

Formerly a sapphire was considered of fine quality if of an intensely dark blue color; no matter if only a glimpse of color was occasionally reflected from an otherwise black stone it was considered "a fine dark sapphire." Such a stone formed a most ineffective jewel, and by artificial light was useless as an ornament. Although prejudice still exists among the owners of family jewels in favor of these dark sapphires, they are no longer appreciated by the buying public, who will have sapphires of a distinct and lively blue, the effect of which can be seen from as

great a distance as the glow of the Burmese ruby.

Although the geographical distribution of sapphire is considerable, the sources whence the gem market is supplied are few in number. Siam, Burma, Ceylon, Cashmere, Australia and Montana of the United States of North America are the principal sapphire producing districts of the world. The gems derived from each of these localities vary in character to a greater or less extent, so that those persons who are familiar with precious stones are able to form an opinion of the source whence any sapphire was derived solely by its appearance.

The sapphires from Siam are of the finest quality obtained from the East. They approach in color closely to the cornflower blue, and most of the finest sapphires of note owe their origin to that country. Of course large quantities of gems of inferior color and quality are also mined in Siam, in fact a really fine Siamese sapphire is comparatively a great rarity.

The principal sapphire mines of Siam are situated in Battambang, Chantaboon and Krat. In Battambang is the most important mine, in a district called Pailin, surrounding the townships of Bo Yaka and Bo Din Nia.

The mining operations take the form of excavations upon the mountain sides and in the valleys below. Pits are formed, varying in depth, from 3 to 8 feet in diameter. The sapphire bearing stratum

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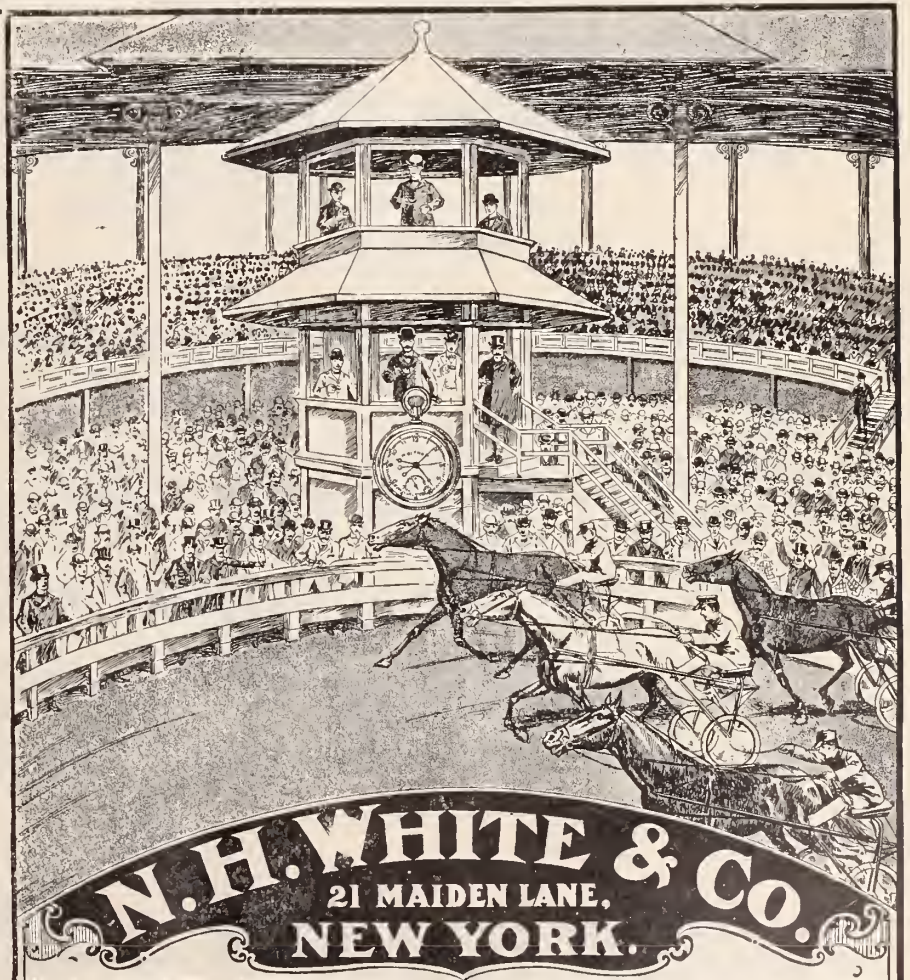
The best Horse-Timers are Waltham Chronographs.

NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from \$50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.



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Smith's Pat Blade is made of german silver when
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consists of a clay containing gravel and it is of a thickness of about a couple of feet. This stratum is of variable depth from the surface of the country, in places quite near the surface, at others as deep as 20 feet. The clay is washed and the sapphires are afterwards picked out by hand. Burmese sapphires are of much darker color than those from Siam, but many fine gems have been mined in Burma. The majority, however, are inky in appearance and unpleasing to the eye on account of their intense color. In association with the rubies of Upper Burma sapphires are generally found in more or less payable quantities. Ceylon produces, associated with such gems as jargoon, spinel, chrysoberyl, and tourmaline, a great variety of most interesting corundum gems, among which the blue sapphire is, perhaps, the most important. The sapphires of Ceylon are, with few exceptions, pale in color, and although possessing remarkable brilliancy it is seldom that a Ceylon sapphire comes to hand comparable with the Siamese and Burmese stones. Moreover, the sapphires of Ceylon are frequently very parti-colored. In Ceylon the gems are found in the beds of gravel which formerly formed the beds of rivers.

The rivers and mountain torrents have ages ago washed the gems from their original position and rolled and turned them into waterworn pebbles, in which state they are found by the natives today, although the rivers have often ceased to exist, leaving, perhaps, just a sluggish stream to mark their former hurried course. Cashmere sapphires are also generally pale in color, but very brilliant and effective gems nevertheless. Occasionally also an unusually fine specimen is obtained from that country which can hold its own with the products of Siam and Burma.

Victoria, Queensland and New South Wales produce sapphires of enormous size and in large quantities, which are generally found while the search for gold is being prosecuted. They are, unfortunately, however, of little use in jewelry as the color is such a very dense blue as to appear almost black when they are fashioned into cut and polished gems. Sometimes, however, a very dark blue stone will have a white center or core, which can be so manipulated by a skilled lapidary as to allow the light to penetrate the darker portions of the stone. I have successfully cut many such gems with most satisfactory results. A large Queensland sapphire, measuring over an inch and a half across, was fashioned by me into the back case of a watch with great success, as by this means the stone was made thin enough for the gold interior of the watch to reflect the light, giving the effect of a fine cabochon sapphire watch case.

(To be continued.)

C. H. Jaquette, Scottdale, Pa., recently had a display of cut and uncut unmounted diamonds in his show window. The sight was a novelty there and it attracted much attention.

FASHION AND GOOD TASTE IN SILVERWARE

Fashion and Good Taste are not always one, but there is no reason why they should not go hand in hand.

In trying to meet the requirements of Good Taste first, based upon long-accepted standards in the art of design, we have established a Fashion.

But fashion with us means more than a mere conventional and passing style. Our reputation is built upon something more substantial.

Gorham Silver is the Fashion simply because it is everywhere known to be Right in Quality, Right in Design, Right in Workmanship.

The trade mark is a guarantee of these facts no matter where it is bought. It costs no more.



Gorham Silver means Grand Prix Silver.

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R. Wallace & Sons Mfg. Co.
Factories: Wallingford, Conn.
Branches:
226 Fifth Avenue, New York. 131 Wabash Avenue, Chicago.
120 Sutter Street, San Francisco. 63 Basinghall Street, London, E. C.

Rockford Watch Co.'s Plant Now In Possession of New Owners.

ELGIN, Ill., June 27.—The deal for the purchase of the Rockford Watch Co. plant and good will was finally closed, late Tuesday afternoon, by an order in the County Court, authorizing Irving French, assignee of the old company, to transfer the property to Jacob Franks, of the Rockford Watch Co. The deed for the property was also filed in the recorder's office. The purchase price is given as \$85,000.

Four of the bonds of the old company are not in and legal steps will be taken to annul. Eight thousand dollars has been reserved by the purchaser and placed on deposit at the People's bank to care for these, should they come in. It is said that the stockholders of the old company should receive 8 per cent. The transfer is to Jacob Franks and M. C. Eppenstein, both of whom have been at Rockford for several days.

When asked about the prospect of removing the watch case plant to Rockford, Mr. Eppenstein told the reporter that such removal was out of the question.

Some questions have arisen in regard to the settlement of the affairs of the old company, but they are said to have no bearing on the new company.

Jeweler Claims New Jersey Prosecutor Did Not Prosecute.

PASSAIC, N. J., June 26.—Ferdinand Brunner, jeweler, Rutherford, N. J., has a dispute with Prosecutor Ernest Koester, of Bergen. The trouble originated over the arrest of Charles B. Stewart, who went to Mr. Brunner's store, in May, and obtained two diamond rings on the strength of his sister's signature. As no money was sent nor the rings returned, Mr. Brunner was suspicious. Calling on Miss Stewart he soon learned that Mr. Stewart had fooled him.

Stewart was arrested, May 23, in New York, and held for 30 days in order to give a chance to get extradition papers. The matter was referred to Prosecutor Koester, who, it appears, failed to have the papers made out, and, consequently, the New York authorities discharged Stewart, Saturday. Prosecutor Koester is quoted as saying that he is compelled to verify all charges to the Governor, "and in this case I cannot verify them. It is not forgery, but simply obtaining goods under false pretenses. It costs the State about \$150 every time in order to bring a prisoner from another State, and if I took this method in every little thing that is stolen the Governor would soon have something to say."

The Illinois Watch Co. Factory Cupola Struck by Lightning.

SPRINGFIELD, Ill., June 26.—During a severe thunderstorm, to-day, the factory of the Illinois Watch Co. was struck by lightning, which set on fire the cupola on the south wing of the building. The city fire department was summoned, but the watch company's fire brigade had the fire under control when the department arrived. The fire was confined entirely to the roof and cupola and the loss will be trifling.

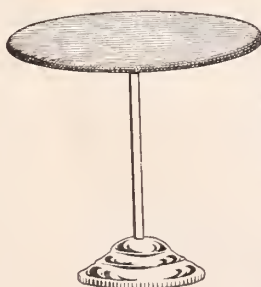
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Metal Display Fixtures,
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Showcases, Etc.

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Boston Salesrooms, 125 Summer Street.



No. 463.
Black Velvet Covered
Jewelry Stand.
Price, \$1.25 each.



No. 96.
Umbrella Hook.
Price, 50c. per dozen.

Pearl Hunting Fever Has Firm Hold on Black Rock, Ark., People.

LITTLE ROCK, Ark., June 20.—A dispatch to the *Gazette* from Black Rock, Ark., reports a pearl boom in that vicinity. For many weeks Saturday has been pearl day in Black Rock—that is, the pearl hunters go forth early Monday morning up and down the river, fish diligently all week and on Saturday return to Black Rock to exhibit and sell their finds.

One of the finds was a big pearl, 80 or 90 grains, and the following finders were interested therein: J. A. and J. W. Martin, J. R. Eudaley and Ferd Coffman.

PEARL BUYER ON BUYING TRIP.

WINONA, Minn., June 21.—H. W. So-wade, representing Bunde & Upmeyer, Milwaukee, Wis., is making a trip up the river in a launch purchasing pearls from clam diggers. He started on his trip at Prairie du Chien and intends to go as far up the river as Red Wing. He secured no pearls in Winona, but expected to make some purchases at Pearl City, a few miles up the river from here, where August Grams, of this city, this week, found a pearl of value.

REPORTED NEED FOR PROTECTION FOR PEARL FISHERIES.

ST. PAUL, Minn., June 28.—It is claimed that the wholesale working of the clam shell beds in the Mississippi river, along Minnesota and Wisconsin shores, has reduced the supply of shells very low. There is talk of the need of some protection to the pearl fishing industry.

Business Troubles of Louis Burns Over Goods and Insurance.

PITTSFIELD, Mass., June 25.—A writ of replevin has been served on Louis Burns in behalf of John A. Banker, president of the Hamilton Mfg. Co., New York. The writ called for \$400 worth of jewelry that had been sent from New York the first of June. It could not be found by a representative of the company and Deputy Sheriff Pierce had been unable to find it up to last evening.

B. M. Fernald, Boston, representing the New England Insurance Exchange, has been in Pittsfield, the past few days, investigating the affairs of Burns, and he has come to the conclusion, according to the statement of an attorney interested in the situation, that it will be best for the creditors to receive 35 cents on the dollar rather than to force bankruptcy proceedings. A meeting of the creditors in and about Boston will be held early next week.

Reported Arrest of Robber of J. W. Talbot's Store, a Year Ago.

NEVADA, Mo., June 25.—Chief of Police Moore has received a telegram from the Chief of Police of Goshen, N. Y., stating he has arrested the robber of J. W. Talbot's jewelry store here. The robbery occurred in August, 1900, while the proprietor and clerks were watching a circus parade, and \$1,800 worth of jewelry was taken. Efforts will be made to secure and punish the thieves.

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26 Holborn Viaduct, London.

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Pearls damaged by setting restored.**JOHN HAACK, Room 53,**

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BAROQUE PEARLS.WE desire to announce to the trade that we have
a large assortment of loose baroque pearls,
consisting of many sizes, qualities, shapes and col-
ors, at various prices, and are glad to sell single
pieces or small lots as required.
Also a nice line of baroque pearl jewelry for the
trade. Pendants a specialty.**CHAS. S. CROSSMAN & CO.,**

Estab. 1880.

3 Maiden Lane, New York.

**D. A. Cooke Denies that He Asked Help
and Makes Other Remarks.**

JACKSONVILLE, Fla., June 26.—D. A. Cooke has written a communication which is published in a local newspaper, concerning the distribution of the relief fund of the Jewelers' Association and Board of Trade, New York, and making some statements opposed to those contained in these columns, June 19. Mr. Cooke says:

I wish to call the attention of the readers of your paper to the article published on the 12th in regard to the \$1,500 sent here by the New York Jewelers' Association for the benefit of the destitute fire sufferers of this city. In Mr. Bowden's statement, as it is written up and published, I find several errors in the wording and in the figures. These errors are apparently made to injure me. Mr. Bowden also states that he is "a personal friend of mine, and that no one would befriend me quicker than he would." In reply will say: If my friends are of his type, good Lord deliver me from my friends. I wish to state that I have not asked Mr. Bowden for one cent of that money. Neither have I made application to the relief committee for one cent. Such an application would be useless anyway, for Mr. Bowden is a member of that committee, and whatever he does they sanction, as they dislike friction in their ranks.
D. A. COOKE.**Experts Worked All Night to Open Jew-
eler's Safe.**

PAINESVILLE, O., June 26.—Safe experts worked part of two days to open the large safe in the jewelry store of John Rich. Monday night the inside burglar proof door of the safe stuck. It could not be opened Tuesday morning and all day it resisted all efforts. The safe contained rings, watches and books of the firm and it was necessary to open it as soon as possible.

Wednesday two experts were secured from Cleveland. They arrived in the evening at 8 o'clock and at once began work. They removed the steel back of the safe and began to chisel out the six or eight inch layer of cement that makes the safe fireproof. The cement was as hard as granite and it was several hours before it could be chipped away. The police had been previously informed of what was to be done.

**Strike of Employees of the Ontario Silver-
ware Co.**

MUNCIE, Ind., June 24.—The works of the Ontario Silverware Co., in this city, are closed. The employees, comprised chiefly of buffeters, polishers and silver platers, refused to go to work, claiming the company would not recognize their union wage scale.

**Women Charged with Embezzlement of
Mortgaged Diamond.**

TOLEDO, O., June 25.—E. H. Drinkwater, of the Drinkwater Jewelry Co., swore out an affidavit in the city courts, yesterday, charging Jessie Thornton with embezzlement. He claims he holds a mortgage of \$160 on a diamond which she has fraudulently embezzled and converted to her own use.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

Manufactures
and



Liberal Arts
Building.

The Pan-American Exposition, Buffalo, N. Y.

Description of Those Exhibits of Especial Interest to the Jewelry and Kindred Trades.

PART I.

No matter what may be his reason for going, whether to be interested, instructed, or simply amused, the visitor to the Pan-American Exposition, now practically complete and in full swing at Buffalo, will in no way be disappointed nor will he regret the time and money spent to take in this most worthy successor to the World's Co-

descriptions of the Exposition could have conveyed to the reader an adequate idea of the harmony and beauty expressed in the general plan or in any way have done justice to the magnificent effect produced by the myriad of lights which, after dark, illuminate the buildings and transform the entire Exposition grounds into a fairyland.

rates no historical event, but is solely for the purpose of promoting commercial and social interests among the many republics, States and dependencies in the Western Hemisphere. It is to the citizens of Buffalo, undoubtedly, that is due the greatest credit for the success of the Exposition, for they, in March, 1899, by popular subscription, raised the sum of \$1,750,000 for starting the work, thereby making the proposition a reality and affording a stimulus for further interest. Congress next followed with an appropriation of \$500,000 and the work was then begun.

The Exposition is in an excellent location in the northern part of the city and occupies about 350 acres of land, including a portion of Delaware Park. It is accessible from all parts of the city by trolley lines. The general plan of the Exposition grounds can be compared to that of an inverted "T," with the cross arm as the Es-



THE DIAMOND CUTTING EXHIBIT OF STERN BROS. & CO.

lumbian Exposition, at Chicago, in 1893. So much has already been written of the Pan-American, as it is generally called, in magazines, newspapers and other periodicals of various kinds, that it would seem almost superfluous, at this time, to go into any detail as to its general plan and scope or to reiterate general descriptions of the buildings and grounds. It may be interesting to note that perhaps none of the preliminary

It is scarcely four years since the movement for an exposition, all American in its scope, was begun, and though retarded by the Spanish War and other events of national and international character, it, now in its culmination, comes forth greater and grander than it appeared even in the minds of its originators. The object of this Exposition is essentially different from that of any previous great Fair, in that it commemo-

planade, extending east and west, and the vertical stem extending north, terminating in the Propylæa or entrance to the railway station. The Court of Fountains is in the center of the vertical stem and, starting from its four corners, is the beginning of the main group of large buildings. From the railway station and passing through the Plaza, the visitors enter the court; to the westward are the Electricity, the Ma-

chinery and Transportation buildings, separated by the sunken gardens, which are filled with the choicest of flowers and cooling fountains, the water taking the form of beautiful flowers, etc. To the eastward are the Agriculture and Manufactures and Liberal Arts buildings, also separated by sunken gardens. Standing in a broad basin to the northward of the court is the Electric Tower, rising to a height of 391 feet, adorned with many costly groups of sculpture upon its salient points, while from a niche in its southern face gushes a cascade 70 feet high and 30 feet wide. Connecting with this basin a canal, bordered by beautiful trees and crossed by arched bridges, runs westward to the north of the Electricity building and eastward to the north of the Agriculture building, and then turns and flows southward, terminating in Mirror Lake, filled with grottoes and effects of marvelous beauty and interest. Facing the Esplanade on the north is the Cascade Fountain and at either end are the Esplanade Fountains, surrounded, as they are, with statuary of every description. The Esplanade is designed so as to be capable of holding 250,000 people, and from its southern end entrance is effected from the Fore Court over the Triumphal Bridge, surmounted on its four corners by four massive towers, 200 feet high.

Architecturally, the buildings show a free treatment of Spanish Renaissance, as a compliment to the citizens of the Latin-American Republics, who are prominent exhibitors. Column and entablature are used for decoration more than because of architectural necessity. The exteriors of the

buildings are rich in colonnades, loggias, balconies, towers, etc. Instead of white one finds color everywhere, bright hues with blues predominating, following a scheme or theme evolved by the noted artist, C. Y. Turner.

One of the most noted buildings of the Exposition and the one most interesting to the jeweler, containing as it does nearly every exhibit of importance appertaining to his trade, is the Manufactures and Liberal Arts building. This is situated southeast of the Court of Fountains and separated from the Machinery and Transportation building by the Cascades. It is a handsome structure, entirely surrounded with a portico about 15 feet wide. On the four ends of the building and in the center of the front are dome crowned towers, through the bases of which are the entrances to the buildings. Over the main entrance of the building on the south is a high dome, flanked by four square open towers. Broad steps between large groups of statuary lead up to the entrance, which consists of a high arch with two tall towers on either side. Above the arch elaborate relief work enriches the gable, while statues symbolizing the various arts and industries here abound.

Of the manufacturing industries represented in this building, the jewelry trade, while having some of the largest and most artistically arranged exhibits in the building, are represented by a smaller number of firms and houses than almost any other industry. Incidentally, it may be remarked that only one jeweler of Buffalo has an exhibit of any description. The one exception is E. A. Muth, the president of the

American Souvenir Co., who has the exclusive concession for souvenir spoons and china. His booths are, of course, everywhere and souvenir spoons and various articles of souvenir china, ornamented with the Beck (official) design, are available to the visitor at booths stationed in all the buildings.

The chief feature of the Manufactures building and one that distinguishes it from all the others is the central court, wherein are installed the exhibits pertaining to artistic handicraft, embracing the finest work of America's artist-artisans in precious metals, glass, jewels, wood, china and other materials. This court was constructed, as already told in THE CIRCULAR-WEEKLY, under the direction of Louis C. Tiffany, president of the Allied Arts Co., New York, and in form is something like a Roman basilica, with long, straight naves and arches all around. At the center of the court is a magnificent fountain of glass designed by Mr. Tiffany, and the surrounding naves contain exhibit booths of leading firms in many lines. In this court, facing on the fountain, are the exhibits of Tiffany & Co., the Gorham Mfg. Co., the Rookwood Pottery Co. and the Allied Arts Co., while in the corners are some collective exhibits of interest to the jewelry trade, shown by the National Arts Club and the National League of Mineral Painters. Inside the court the exhibits are, for the most part, large and most artistically arranged and, while the façades of the divisions are all the same, each exhibit has an individuality in its cases, counters and general effect that distinguishes it from all the others. Outside

PEARLS.

Profitable Goods.

Our stock of Pearls and Precious Stones is made up of profitable goods—profitable to the dealer as well as to ourselves. They are purchased by us with a view of satisfying the dealer completely; an obligation of which we are ever careful. Hence, our customers receive complete value, dollar for dollar.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

the court, in the building proper, the exhibits are of a more stereotyped character and are smaller in space occupied.

The exhibit in the building proper which may truly be said to be the most interesting of all to the jewelry trade is that of Stern Bros. & Co., diamond cutters, New York, who have a booth in which they operate a complete cutting plant. This plant consists of three polishing wheels and one cutting machine in a booth, 15x15 feet. The framework of the cutting plant is of polished oak and the metal is neatly finished in aluminium. The polishing wheels, which face on a main aisle, are separated therefrom by a partition of glass through which the visitors can closely inspect, at a distance of but a few inches, the work of the three polishers and one cutter, who are here constantly at work. This is the first time diamond cutting in this manner has ever been conducted at an exposition, and the interest taken in the exhibit by the public is so great that at times people stand three or four deep before the glass partition. The exhibit is in charge of F. J. Stern, who is pleased to welcome all members of the trade who wish to study the process by which the dull crystal of carbon is transformed into the highly polished and flashingly brilliant white gem.

(Series to be continued.)

Death of Cornelius T. Anderson.

READING, Pa., July 1.—Cornelius T. Anderson, a former Reading jeweler, died at his home in Redlands, Cal., recently, from lung trouble, aged 49 years. He had been ailing for seven years and went to California about three years ago, thinking a change of climate would work a cure. He first located in Los Angeles and, a year later, moved to Redlands.

Mr. Anderson was born in Reading and learned the jewelry trade when a boy. For 24 years he was a jeweler at 230 Penn St. He conducted stores at Los Angeles and Redlands. He was a member of the Lutheran Church and Royal Arcanum and is survived by a wife and three children. Louis D., of the L. D. Anderson Jewelry Co., 230 Penn St., Reading, and Ella and Robert, of Redlands. Louis D. Anderson went to Redlands, Thursday.

Emery Manufacturers Combine Into One Company.

EASTON, Pa., June 30.—The emery syndicate, of which the Jackson Emery Mills Co., of Easton, are one of the four concerns that practically control the trade in this country, will go into effect on the first of July under the name of the Ashland Emery Mills. The trust's officers are Lewis R. Speers, of Boston, president; A. Albert Sandt, Easton, treasurer; John H. West, Perth Amboy, N. J., secretary. The capital of the syndicate is \$400,000.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

OTHER PRECIOUS STONES,

PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

**FINE
DIAMOND
JEWELRY.**

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.



William Kleinschmidt. George H. Howland. Frederick W. Ebrhard.

KLEINSCHMIDT, HOWLAND & Co.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

*Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.*

189 Broadway, New York.



IMPORTERS
AND
JOBBER OF

**DIAMONDS
WATCHES
JEWELRY**

9-11-13 MAIDEN LANE,
NEW YORK.

62-64 STATE STREET,
ALBANY, N. Y.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Removal of Stamp Tax Gives Employees an Extra Payday.

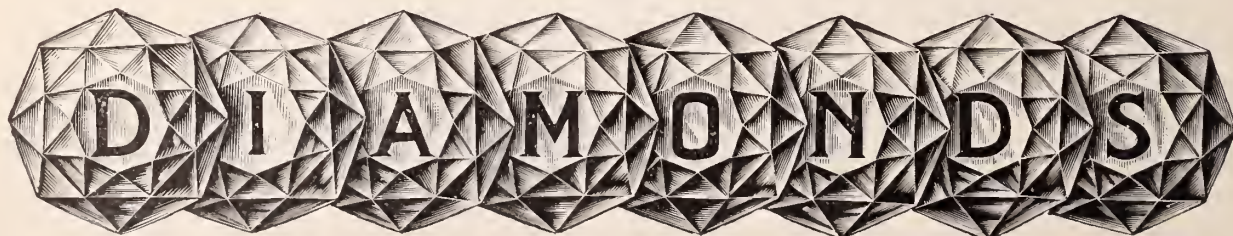
ELGIN, Ill., June 28.—On account of the removal of the Government stamp tax on bank checks, the employees of the Elgin National Watch Co. will be paid three times a month, instead of twice. The change is made because the management consider that the operatives will be better pleased with three paydays than two. This is a return to the old plan of payment. When the revenue stamp act went into effect the change from three to two paydays was made, because with the large number of checks issued it meant quite an expenditure each month for stamps.

Made Bankrupt by Effects of Oneida Silverware Mfg. Co. Failure.

ONEIDA, N. Y., June 25.—Sarah W. Campbell, wife of Solomon O. Campbell, has been adjudged a bankrupt by the United States District Court. Delos W. Cameron, Cazenovia, is the referee. The schedules show liabilities amounting to \$15,513 and assets of \$3,025, of which \$525 is exempt property. Nearly all of the liabilities are connected with the defunct Oneida Silverware Mfg. Co., Ltd. The petitioner, together with W. E. Witter, S. W. Moore and W. M. Swayze, signed guarantees for the company on the strength of which the company's notes, amounting to about \$11,000, were discounted by the Farmers' and Merchants' State bank, Oneida, and the Second National bank, Utica.

Lautris Peterson, a jeweler of Sydney, Australia, was a recent visitor in Owatonna, Minn., where he was the guest of his brothers and sisters. He left his home in Denmark when a lad and has traveled extensively. His relatives had entirely lost track of him until a few years ago.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Proceedings of the Chicago Jewelers' Protective Union.

CHICAGO, Ill., June 29.—At a meeting of the Chicago Jewelers' Protective Union, Friday night, the committee on the nine hour day reported the result of their labors. The manufacturers are willing to establish uniformity as to the length of the working day and the nine hour basis in Chicago is practically now in effect.

Resolutions regarding affiliation with the International Union were tabled, there being a strong opposition to such a course for reasons previously stated in THE CIRCULAR-WEEKLY. Otherwise the meeting was without feature. The information was given out that "This writing for the papers must be stopped," but no ways and means have yet been devised to muzzle the expression of facts and honest opinion.

P. A. Coon and H. N. Gale Form a New Silver Plate Company.

SYRACUSE, N. Y., June 27.—A company have been organized for the manufacture and sale of silver plated ware and metal goods by P. A. Coon, formerly connected with the Oneida Silverware Mfg. Co., and H. N. Gale, formerly associated with the M. S. Benedict Mfg. Co., East Syracuse. The business will be located in the Hier factory building, in N. Clinton St. The company are now making up samples and say they expect to have five or six men out by July 15 for Fall business.

Mr. Coon negotiated for some time for the purchase of the Oneida Silverware Co. factory, but finally decided to locate the business in this city.

One Night's Neglect Results in \$150 Loss.

ALTOONA, Pa., July 1.—For years jeweler Robert Norris, Williamsburg, has been accustomed to taking his more valuable stock home with him over night. Thursday night he neglected to do so and during the night a panel was cut out of the rear door of his store and the bolts thrown. About \$150 worth of jewelry was taken. There is no clue, but the burglary was without doubt the work of some party familiar with the premises.

PEARLS.

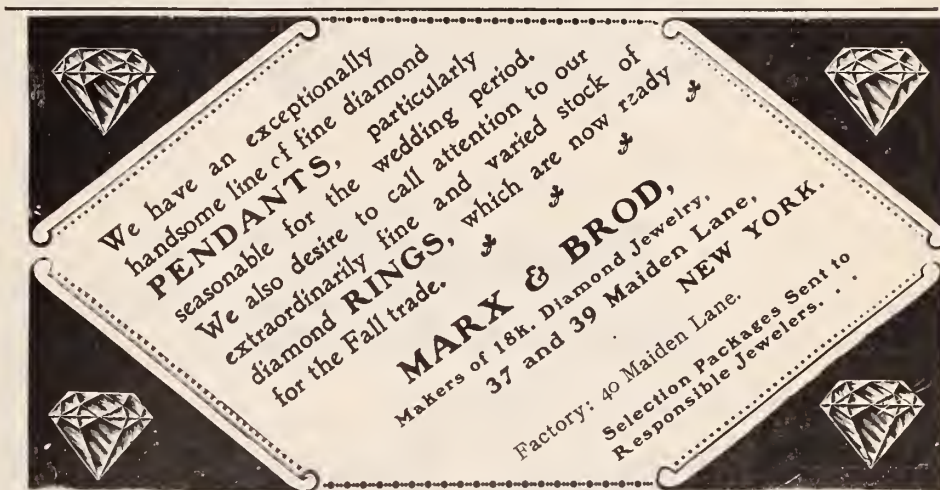
256 Westminster St., Providence, R. I.

10 Rue Cadet, Paris.

Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cortl't.**GOODFRIEND BROS.,**

9-11-13 Maiden Lane, New York.

**IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.**


We have an exceptionally handsome line of fine diamond PENDANTS, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond RINGS, which are now ready for the Fall trade.

MARX & BROD,
Makers of 18k. Diamond Jewelry,
37 and 39 Maiden Lane,
NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to Responsible Jewelers.

Importers of
**Precious
and
Imitation
Stones.**

L. Heller & Son
Jewelers' Court,
51 MAIDEN LANE, NEW YORK.

OPALS,
PEARLS,
DOUBLETs,
GARNETS,
RING-
STONES.

Fancy Stone Bracelets IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,
16 John Street, New York.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

Employers and Their Travelers.

An Important Decision Bearing Upon Acts of Travelers Under Contract.

MINNEAPOLIS, Minn., June 28.—A decision which will be of great interest to manufacturers and jobbers employing traveling men has been given in the Municipal Court in the case of James McHenry vs. F. L. Bosworth & Co., jewelry jobbers, of this city. The latter hired McHenry to represent them on the road, but became dissatisfied by reason of his inattention to business and his frequent absences from his territory. Although he was under contract the firm discharged him and paid him up to date. Plaintiff began action to recover salary from the time of his discharge, Nov. 27, 1900, to

Jan. 1, 1901. The decision of the Court, with the findings in full, follows:

JAMES MCHENRY

vs.

F. L. BOSWORTH & CO.

The above case came to trial in its order, May 31, 1901, and was tried in the court without a jury. Mr. E. A. Hay represented plaintiff and Mr. A. H. Hall defendants. From the evidence adduced at the trial the following findings are made, viz.: Findings of fact: That on Sept. 3, 1900, plaintiff entered the services of defendants as partner under the contract set out in the complaint, and continued such services until Nov. 27, 1900, when he was discharged by the defendants. The plaintiff was paid for his services up to the late named date, and that the plaintiff was willing to remain in defendants' employ for the balance of the time specified in said contract of hiring, but that defendants refused his services. That plaintiff was unable to secure other employment between Nov. 27, 1900, and Jan. 1, 1901, although he diligently sought it. The defendants had directed plaintiff to keep them informed as to his whereabouts from

day to day while in their employ, but plaintiff failed to keep defendants so informed. That plaintiff did not devote his entire time and energy to selling goods which defendants directed him to sell, in this, that on several occasions in the middle of the week he would leave his route and come to his home in Minneapolis, without defendants' knowledge or consent and that when he so did, he, by the expense account which he was required to turn in to the defendants, falsely showed and stated that he was on his route and not at Minneapolis. That plaintiff sometimes while in said employment came in from his route on Friday or Saturday and spent Sunday at home in Minneapolis and went back to his route, Monday, without letting defendants know that he so did, but on the contrary made entries in his expense account which he was required to deliver to defendants, which falsely stated that he was on his route and there incurred such expense. That during all of said time, defendants' place of business was in Minneapolis, Minn. That plaintiff by leaving his route as aforesaid to come to Minneapolis on week days and Sundays lost considerable time which he, under his contract, ought to have devoted to promoting defendants' business, and that he did this without defendants' knowledge or consent, and that, therefore, defendants were justified in discharging plaintiff from their services. Facts as herein found and as admitted in the pleadings, the allegations in the pleadings are not proven.

Conclusions of law: That plaintiff take nothing by this action and that defendants receive their costs and disbursements and that judgment be entered accordingly. By the Court.

ANDREW HOLT, Judge.

Dated June 17, 1901.

Commission to Consider Tax Systems on Merchants' Stocks.

TORONTO, Can., June 29.—The Assessment Commission, to which among other vexed questions that of the taxing of department stores was referred by the Ontario Government, are now in session and have decided to recommend some sweeping changes in the assessment law as affecting the business community. They will recommend the abolition of the personalty tax under which the stocks of merchants are supposed to be assessed at their value, which has been strongly opposed by retailers on account of the unfairness with which it is levied. As a substitute the commission will probably recommend a "business" or "rental" tax based upon the amount of rent paid for the buildings occupied. The details, however, have not as yet been definitely settled, and the matter as to whether department stores will be put on any different basis from other establishments is yet undetermined.

Mysterious Shot Fired Into the Store of Theodore Kampmann.

BETHLEHEM, Pa., July 1.—One afternoon last week a bullet fired from a revolver or rifle came through a rear window of Theodore Kampmann's jewelry store and whizzed close to the head of a workman at one of the benches. No clue to the identity of the person firing the shot has been obtained by the police.

E. B. Brumm, Shenandoah, Pa., has several men constantly employed in the manufacture of anthracite jewelry.

The Philadelphia Cuckoo Clock Co., Philadelphia, report that their sales in the coal towns were never better.

Nels Johnson, Manistee, Mich., has been awarded a contract for a tower clock for the county court house at Traverse City, Mich. The price is \$1,250.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,

NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Importations at the Port of New York.*Weeks Ended June 29, 1900, and June 28, 1901.*

China, Glass and Earthen Ware:	1900.	1901.
China	\$64,846	\$77,145
Earthen ware	11,113	10,718
Glass ware	19,119	32,825
Instruments:		
Musical	11,807	9,088
Optical	4,512	3,701
Philosophical	3,238	4,267
Jewelry, etc.:		
Jewelry	10,153	5,219
Precious stones	229,659	706,305
Watches	9,222	22,437
Metals, etc.:		
Bronzes	681	623
Cutlery	27,002	38,896
Dutch metal	7,624	24
Plated ware		
Platina	16,399	15,636
Silver ware	66	589
Miscellaneous:		
Alabaster ornaments		
Amber	981	1,497
Beads	1,683	3,615
Clocks	1,016	1,931
Fans	2,649	3,103
Fancy goods	5,765	6,472
Ivory	29,487	5,165
Ivory, manufactures of.....	102	385
Marble, manufactures of.....	17,446	5,268
Statuary	5,070	1,427

Company Incorporated to Manufacture a Universal Clock.

COLUMBUS, O., June 29.—The Pheils Universal Clock Co., of Toledo, have been incorporated with a capital stock of \$50,000 to manufacture the Universal clock, a full description of which appeared in THE JEWELERS' CIRCULAR-WEEKLY, June 5. Since that time, however, there have been several improvements made in the map, which now includes the entire world. It is the invention of I. F. Pheils, Woodville, O., who has spent some time in working out the idea and perfecting it. The incorporators are: I. F. Pheils, H. E. Minert, Charles A. Kuhlman, W. W. Campbell and W. F. Meinert. It is probable that a factory will be established at an early date to manufacture the clock.

General Convention of Delegates of the Jewelry Workers' Organizations.

A general convention of the delegates from organizations in the United States and Canada, connected with the International Jewelry Workers' Union, will be held at Buffalo, N. Y., Monday next. The question of a union label stamp will be among those to be considered and an appropriate design will be adopted.

General Secretary Herwig says he expects a large attendance and good results at the Buffalo convention. The international executive board have recently organized jewelers in Philadelphia, Boston and Toronto, and the reports of these achievements will be the basis of plans for extending the organization in other cities of the United States and Canada.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

68 Nassau St.,

NEW YORK.

CUTTING WORKS:

138-142 West 14th St., N. Y.

CHICAGO, LONDON,
149 State Street. 29 Ely Place.**AMERICAN AND ORIENTAL PEARLS**

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

LOUIS STRASBURGER'S

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

**9-13 Maiden Lane,
NEW YORK.**

PARIS: 25 Boulevard Haussmann. CHICAGO: 103 State Street.

SON & CO.

**D. R. Brown, of Brown & Grant, Retires
from the Jewelry Business.**

SAGINAW, Mich., June 28.—Brown & Grant have dissolved partnership, D. R. Brown, the senior member of the firm, retiring. This move has been contemplated by Mr. Brown for several years, his health having been impaired by long years of continued confinement imposed by a close attention to a successful business. During the past five years Mr. Brown has been obliged to take several needed rests in the hope that they would result in a permanent benefit, but he finally decided that a complete change will be required, and so terminated the partnership.

Mr. Brown entered the jewelry business as an apprentice when he was 14 years of age, and since that time he has been closely allied with the jewelry interests of the city. His first position was with Alexander Ferguson, with whom he remained a number of years. When he commenced business for himself he opened in the Irving block. Later, when Mr. Grant became associated with him, the store was in the block east of their present location. The firm removed to the present site about seven years ago.

J. Will Grant will continue the business at the present stand. He has been the junior member of the firm for 18 years, during which time he has drawn about him a large number of friends, who will wish him continued success.

**Jeweler Callisher Causes Police to Secure
Wanted Thief.**

WASHINGTON, D. C., June 27.—By the arrest, yesterday, of Edwin M. Davidson, 30 years old, through the efforts of Louis Callisher, jeweler, 917 Pennsylvania Ave., N. W., the police have recovered \$2,000 worth of jewelry, stolen from a private house, and have cleared up the mystery surrounding several burglaries in this vicinity.

Davidson called at Mr. Callisher's store, yesterday noon, where detectives made the arrest. Prior to this Davidson had called on Mr. Callisher and offered for sale a handsome fleur-de-lis pin, which jewelers say is worth about \$225. Mr. Callisher examined the pin, noted its value and was surprised to learn that it could be had for \$40, and becoming suspicious of the young man, asked him to call again. A messenger was sent to police headquarters by Mr. Callisher, asking that detectives be present when Davidson next appeared. When Davidson appeared and presented the pin, the detectives made the arrest. On his person was found a valuable ring, set with three diamonds, worth in the neighborhood of \$500. There was also found a handsome diamond stud, valued at \$175. To Mr. Callisher, Davidson stated that he was an electrician, while at headquarters he said his occupation was that of a motorman. Neither of these statements proved true. A number of pawn tickets taken from the prisoner show that he has probably been in New York during the past few months and it is surmised that other jewelry and diamonds, which may have been stolen by the prisoner from time to time, might have been disposed of in that city.

NISSSEN

Ludwig Nissen

*Emil Knopf
John W. Ruefer.
Frank L. Wood.*

18 JOHN ST. NEW YORK.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Reappraisements

The following were among the reappraisements of merchandise by the Board of United States General Appraisers, last week:

Jewelry, from David & J. A. Rahaim, Paris, March 22, 1901.—Brooches assorted, entered at 20, advanced to 22 francs per gross. Discount 20 per cent. Add case and packing.

Manufactures metal and glass and jewelry, from W. Klaar, Gablonz, May 25, 1901.—Bonnet pins, not ornamental, not jewelry, 6277/4½, entered at 8.50 kronen per great gross, net; chains, entered at 32 kronen per gross; chains, entered at 38 kronen per gross; chains, entered at 45 kronen per gross. Pendants, entered at 11.80 kronen per gross; discount 2 per cent. Add cases. Advanced by disallowance of deduction of 10 per cent. commission on jewelry, and 5 per cent. commission on manufactured metal and glass, added on invoice and deducted on entry. Similar goods, similar action.

Manufactures horn and manufactures ivory, umbrella handles, from R. Kunz and Ch. Hoffmeister, Paris, May 21, 1901.—Cornes, entered at 22.50 francs per dozen; cornes, entered at 33.75 francs per dozen; cornes, entered at 42 francs per dozen; ivoires, entered at 142.50 francs per dozen; ivoires, entered at 90 francs per dozen; ivoires, entered at 180 francs per dozen. Similar goods, similar values. All no advance. Add cases and packing.

Fans, from Ducollet Frères, Paris, May 28, 1901.—Eventails, entered at 1.06¼ francs each, no advance; eventails, entered at .93¼ francs each, no advance; eventails, entered at .81¼ francs each, no advance; eventails entered at 3.25 francs each, no advance; eventails, entered at 2.50 francs, no advance; eventails, entered at 3.75 francs each, no advance. Similar goods, similar values. All no advance. Add case.

C. N. Hadley, Bedford, Ia., has advertised a closing out sale.

S. B. Frank, Helena, Ark., is reported to be about to admit a partner.

Pfister Bros., Dunkirk, Ind., have concluded an auction sale conducted by F. P. D'Arcy.

P. B. F. Meek, a watchmaker, died, June 23, aged 85 years, at Frankfort, Ky. For a number of years he had been interested in the manufacture of fishing reels.

Burglars broke into the store of The Thompson Jewelry & Music Co., Grand Junction, Col., last week, and carried off several hundred dollars' worth of jewelry.

Thieves differed from the usual process and visited the residence instead of the store of Alfred Beinhorn, Winona, Minn., June 25. Only a small sum of money was taken.

Edwin Passmore, —Lapidary—

Notifies his friends in the Trade that while he is no longer connected with The American Gem Co., having sold out his interests therein to other parties, he is still in business as a

Dealer in American Gems.

ODD GEMS A SPECIALTY.

373 Washington Street, Boston, Mass.

(Jewelers Building.)

Established 1876.

J. B. HUMPHREY,

AA DIAMOND CUTTER. AA

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day

373 Washington St., BOSTON, MASS.

SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET,

NEW YORK.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

To Your Advantage.

Highest Prices Paid for

PEARLS and SLUGS.

Maurice Brower,

12-14-16 JOHN STREET,

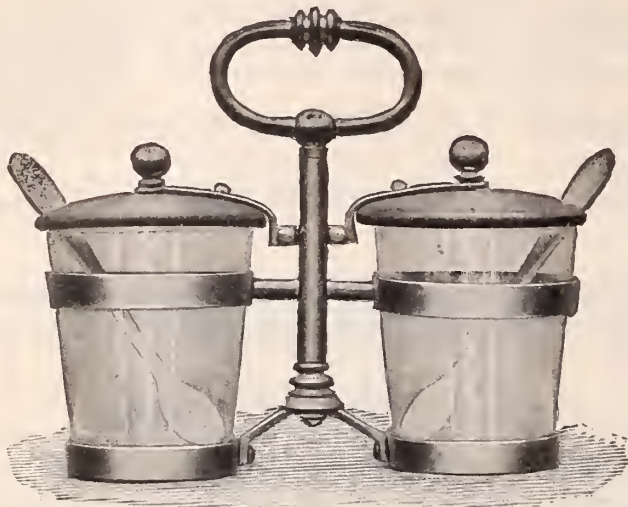
Anderson Building.

NEW YORK.



Mustard and Horseradish Pot.

No. 359.



Heavy nickel-plated mounts, glass jars with wooden tops to prevent verdigris; bone spoons.

Manufactured by

S. STERNAU & CO.,
204 CHURCH STREET, NEW YORK.
Catalogue on application.

Frank R. Cross Honored by the Knights Templar.

COLUMBUS, O., June 29.—Frank R. Cross, a well known and popular young jeweler of this city, has been chosen Eminent Commander of Mt. Vernon Commandery No. 1, of this city, an honor that



FRANK R. CROSS,
EMINENT COMMANDER, MT. VERNON COMMANDERY,
OF COLUMBUS, O.

does not generally come to a man so early in life, but one that was worthily bestowed on this occasion. Mr. Cross has always taken great interest in the Knights Templar and for this reason has prepared himself to occupy the chair that that body has seen fit to tender him. Mt. Vernon Commandery is the oldest organization of the kind west of the Allegheny mountains, the largest in the State and one of the best known in the United States. It was chartered in 1816 and has over 700 members. Through his election to this position Mr. Cross becomes a life member of the Grand Commandery of Ohio.

E. H. Treiber, Sutton, Neb., has filed a voluntary petition in bankruptcy.

The Cook Jewelry Co., Eureka Springs, Ark., have discontinued business.

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



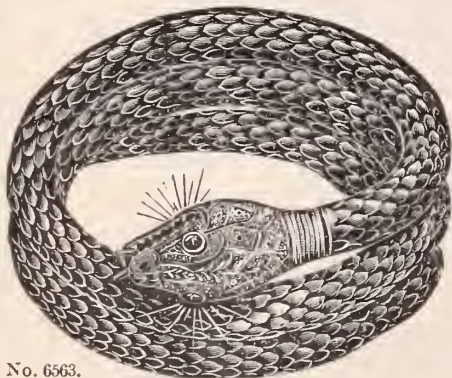
RINGS

BUFFALO,
N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

"Alice Nielsen" Serpent Bracelet.

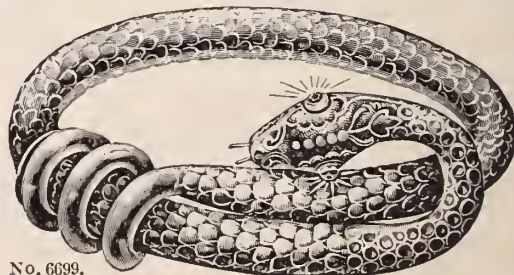
THE FAD OF THE HOUR.



No. 6563.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES, All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS. Factory,



Pocket Books,
Card Cases,
Photo Frames,
Cigar Cases,
Etc., Etc.



Dressing Cases,
Jewel Cases,
Chatelaine Bags,
Tourists' Goods,
Etc., Etc.



A LARGE COLLECTION OF
Art Leather Goods
ESPECIALLY ADAPTED TO
FINE JEWELRY TRADE.



C. F. RUMPP & SONS,

PHILADELPHIA, PA.

NEW YORK SALESROOM: 621 BROADWAY.

THE ASSORTMENT OF
EUROPEAN NOVELTIES
WILL BE ON EXHIBITION FOR ONLY
A LIMITED PERIOD.

CROUCH & FITZGERALD,



Jewelry Trunks
and Cases,
161
Broadway,
Bet. Cortlandt and
Liberty Sts.
688 B'way,
723 6th Av.
NEW YORK.

THE ATTLEBORO CHAIN CO.,

Manufacturers of a Fine Line of

Machine Chains,

Novelties in
Low-Priced Goods,

ATTLEBORO, - - MASS.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,
3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequalled.

Write for Terms, Dates, Etc.

I have made some of the largest and most successful sales ever made in New York and Chicago. I challenge any man in the world to show better results in sales than I can. I refer to any first-class jobbing house in America as to my honor, honesty and ability. Now engaged in New York. Address all mail to N. Y. office for next two weeks.

The True Blue

Beaded Label

French Watch Glass

Ask your jobber for



this label



Note the



and beware
of imitations

**SUSSFELD,
LORSCH & Co**

Wholesale Agents

NEW YORK: 37 Maiden Lane
PARIS: 21 Rue de l'Echiquier



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

Jewelers Pay Respects to the Memory of William H. Hennegen.

BALTIMORE, Md., June 27.—The funeral services over the remains of the late William H. Hennegen, president of the Hennegen, Bates Co., leading jewelers of this city, were held, yesterday afternoon, at Emmanuel Protestant Episcopal church, Cathedral and Read Sts. They were of a simple character and were conducted by Rev. Dr. J. Houston Eccleston, assisted by Rev. G. M. Brydon.

Mr. Hennegen, whose death, June 25, was chronicled in the last issue of THE CIRCULAR-WEEKLY, had been ill but little more than a week and had not been forced to take to his bed until Saturday previous to his death. Then physicians were called in and a consultation showed that Mr. Hennegen was suffering from inflammation of the lungs. Sunday he grew worse and gradually sank until he died, Tuesday morning. Mr. Hennegen's death occurred at The Severn, where he had lived for some years. He had been a widower for the past four years and, having no children, was without immediate relatives in this city. His brother, Richard H. Hennegen, in Chicago, and his sister, living in Cedar Rapids, Ia., were sent for, but could not reach here in time for the services, which preceded the shipment of the body to Wheeling, W. Va.

The services, yesterday, were largely attended by the deceased's friends and business associates, who turned out in great numbers to pay their last respects and tribute to one of Baltimore's most beloved and highly respected citizens. The pall bearers were: Honorary—Robinson W. Cator, E. B. Hunting, Charles Sisco, Wilton Snowden, William Millikin, John K. Shaw, Robert K. Waring and Robert H. Smith; active—James O. Bates, John D. Reynolds, E. Gray, John T. Clark, Emory Blake, McGill Walker, Andrew Warner and S. Fahnestock.

To show their esteem for Mr. Hennegen the leading jewelers of the city closed their places of business and attended the funeral in a body. They included J. Stuart MacDonald, Thomas and Frank Welsh, John W. Sill, Louis P. Maas, Josiah Clift, Jr., H. C. Kirk, Richard Janowitz, Joseph Maas, Frank Pierson, Brooke Pleasants, W. H. Saxton, John W. Mealey, William M. and John C. C. Justis, Samuel Dukehart, Jerome W. Schirm and George W. Boettinger.

The remains were taken direct to Mt. Royal station and from there were accompanied to Wheeling, W. Va., by James O. Bates, the deceased's partner, John D. Reynolds, Mrs. W. H. Hall, sister-in-law of the deceased, and her son.

William H. Hennegen was born in Rochester, N. Y., 66 years ago, the fourth of last May. He was a genuine American and was proud of his country. He was educated in the public schools of his native city and also learned the jewelry business there. For a number of years he associated himself with various firms in Rochester, where his sterling business principles began to attract attention even at an early age and it was the belief of his

CROWN AND LION.

14 K.



Trade-mark.
GUARANTEED
FOR
25 YEARS.



CROWN



10 K.



WARRANTED
Trade-mark.
GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

associates that he would achieve the success that he did.

About 1860 he went to Wheeling, W. Va., and became employed by J. T. Scott, a jobber in jewelry who had established a business at Wheeling, in 1854. After traveling for the firm for awhile he became a partner, and when a new store was opened at Pittsburgh it was under the name of Scott & Hennegen, the firm in Wheeling being known as J. T. Scott & Co. Mr. Hennegen had charge of the Pittsburgh store, but about 1870 went back to Wheeling and bought out the business from Mr. Scott, at the same time with J. O. Bates forming the firm of Hennegen & Bates. They continued for some years in the jobbing business at Wheeling and, about 1874, sold out to J. W. Grubb and moved to Baltimore, Md. A few years later they bought out the business of Canfield, Bro. & Co., at Baltimore and Charles Sts., Baltimore, and continued in that location from that time until 1895, devoting themselves to the retail jewelry business.

Mr. Hennegen was married, about 30 years ago, to Miss Mary Brown, of Wheeling, W. Va., and had two children, who died in infancy. Mrs. Hennegen died four years ago.

DISPOSITION OF THE PERSONAL ESTATE OF MR. HENNEGEN.

BALTIMORE, Md., July 1.—The will of the late William H. Hennegen, as probated, shows that he left a personal estate of about \$150,000. Most of it is left to relatives, as follows:

To his sister, Alecea Hennegen, Cedar Rapids, Ia., the house and grounds in Cedar Rapids, 1970 First Ave., for life, and at her death to his sister-in-law, Mrs. James B. Hennegen, absolutely.

To his brother, Richard Hennegen, Oak Park, Ill., the property at 4th and Main Sts., Kansas City, Mo., for life, and at his death to Richard B. Hall, of this city.

To his brother, Richard Hennegen, also, the house and lot in Oak Park, Cook county, Ill., in which he resides, for life, and at his death to his sister-in-law, Mary Worthington Hennegen, absolutely.

To Richard B. Hall, of this city, \$10,000 and his yacht *Genesee*.

To his sister-in-law, Elizabeth B. Hall, all of his furniture and household effects.

The rest and residue of the estate is left in trust to Wilton Snowden to collect all rents and dividends and to pay one-fifth part of the net income in quarterly instalments to his sister, Alecea Hennegen; two-fifths in quarterly instalments to his brother, Richard Hennegen, and the remaining two-fifths in quarterly instalments to his sister-in-law, Elizabeth B. Hall, during life.

At the death of his sister, Alecea Hennegen, her portion is left to his sister-in-law, Mrs. James B. Hennegen, absolutely.

At the death of his brother, Richard Hennegen, the portion allotted him is bequeathed to his sister-in-law, Mary Worthington Hennegen.

After the death of Mrs. Elizabeth B. Hall, the two-fifths of the estate allotted to her is devised to Richard B. Hall and Bessie Hall, children of Mrs. Elizabeth B. Hall, in equal shares.

The will was executed July 11, 1900.

THERE'S A VAST DIFFERENCE IN

Brushes and Bristles.

In our *Ebony Line* we have imported a *special line of Brushes* with *extra fine Bristles*, and at a medium price. We have combined them in our own *exclusive line of special cases*.

In Silver Goods, Toilet Ware, Brushes, Mirrors, Manicure Sets, etc., the *New Styles* for the season will appeal, we think, to the most critical.

Our prices are the best offered—"Quality Considered."

M. J. AVERBECK,

IMPORTER,

NINETEEN MAIDEN LANE,

NEW YORK.

FACTORIES: CINCINNATI, DRESDEN, MADRETSCH.

GRUEN CASES AND WATCHES.

PRODUCTIONS UNEXCELLED.

Fit All American Sizes.

U. S. DISTRIBUTORS,

CINCINNATI,
55 Fountain Square.

D. GRUEN, SONS & CO.

NEW YORK,
65 Nassau Street.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, **SCHULZ & RUDOLPH,**

28 John Street and 65 Nassau Street,

NEW YORK.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.



Jewelers' Field Day.

Much Fun and Merriment at the Outing of The Philadelphia Jewelers' Club.

PHILADELPHIA, Pa., June 29.—Full 300 jewelers—retailers, wholesalers, travelers, watchmakers and clerks—attended, yesterday, the Field Day of The Philadelphia Jewelers' Club, at Essington. Once again the hands of time were turned back and all were boys again, just for the day. They frolicked and romped, these 300 "tradesmen," over the greensward of the old "Orchard," with all the abandon and playfulness of school boys—freed for the nonce of all business cares and perplexities. Some played ball, others tennis, still others quoits and shuffleboard, while

many spent the afternoon boating, sailing and fishing. All had a jolly good time and the merriment and hilarity which ran riot throughout the day were ample testimony that the outing was in every way a great, unquali-

and Sketch Club had provided a highly pleasing and satisfactory entertainment.

The club's guests began to arrive at the Orchard on various trains from morning until 2.30 o'clock in the afternoon. Liberal provision was made for the "inner man," and refreshment stands with toothsome delicacies and cooling draughts were magnets of attraction. Every one promptly upon his arrival divested himself of any unnecessary apparel. Two baseball nines were quickly picked and those who were tired of playing games seated themselves in a shady grove, back of the baseball diamonds, and made things lively and interesting in various ways for the players. The baseball game lasted only three innings, but provided more fun than a dozen league games. The teams were made up as follows:

One team.

Quinn, ss.
Riley, p.
Reardon, c.
Rutherford, 2b.
Eltinge, rf.
Bodenheimer, lf.
Linker, 3b.
Long, cf.
Kane, 1b.

The other.

White, 1b.
Cadwallader, p.
Collard, 3b.
Eckfeldt, ss.
Cary, cf.
Muhr, lf.
Stratton, 2b.
Durham, c.
George Long, rf.

The game resulted in a comedy of errors and, after three innings, was called. What the score was no one knows nor seemed to care. "Hen" Boyle, formerly a professional baseball player, who always attends the Jewelers' Club outings, officiated as one umpire, and "Del" Lee as the other. As an instance of what kind of a game it was it need only be cited that the first ball pitched resulted in a three base hit, and the second ball pitched resulted in a double play. One of the features of the game was Eckfeldt's sensational slide to second base in the first inning. It was a bold, daring slide and seemed to surprise him as much as it did

the "rooters." Muhr in left field was a revelation. It is rumored that the Philadelphia League team is to offer him an alluring inducement to go into the professional ranks, but this is generally frowned down as an unseemly joke and even Mr. Muhr doesn't seem to take much stock in it.

The programme for the entertainment at the South Broad Street Theatre in the evening, which was enjoyed by

over 500 guests, was as follows:

PROGRAMME.

"Batting order."

Overture Orchestra.
"Good-Bye, Dolly Gray" Company.
"Brown October Ale" Mr. Dunwoody.
"Oh! Mr. Moon" Mr. Mirick.
"Because I Love You, Dear" Mr. Barr.
"House of Too Much Trouble" Mr. Bruce.
"Bring Your Money Home" Mr. Tally.
"The Man Behind the Guns" Company.
The Holy City Master Frank Albertson.

One act play:

"The Littlest Girl."

Characters.

Caruthers Mr. George A. Yielding.
Davenport, Servant to Caruthers C. Melvin Sharp.
Littlest Girl (Lester Opera Co.) Miss Jessie Moore.
Van Bibber Mr. Edward J. Hein.
Scene. — Handsome bachelor's apartments in Berkley Flats, Fifth Ave., New York.
Song (of Ma'mselle 'Awkins Company) Mr. Snitz Edwards.
Monologue,
Felix Haney.
Coster Songs,
Allen M. Long.

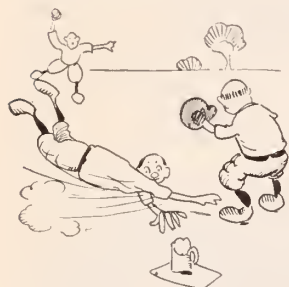
Fillup Boozas Band.

Among those who attended the outing and the performance in the evening were:

L. P. White, J. Warner Hutchins, A. G. Lee, William H. Long, George Long, Joe Cadwallader, "Hen" Boyle, James M. Laughlin, William G.



BETWEEN INNINGS.



ECKFELDT'S DARING SLIDE FOR 2D BASE.

fied success.

And then after the club's guests had tired of playing they left the Orchard in a body and returned to town on the 6 o'clock train. Here there was more fun in store for the boys, and after dining and meeting their wives or sweethearts, as the case might be, all adjourned to the South Broad Street Theatre, where, under the auspices of the Jewelers' Club, the Music



WHEELERS HAVE A SPIN.

Hand-Carved Rings

In an endless variety of original and beautiful designs. Diamond Mounted and Signet, also Set Rings in Rose Diamond and Pearl combinations with Opals, Doub-lets, Garnets and Turquoise.

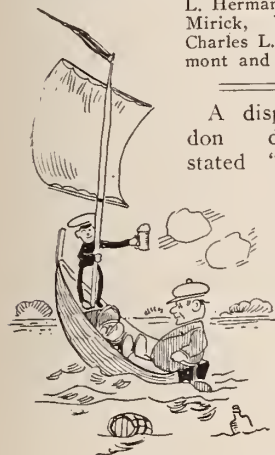
C. P. Goldsmith & Co.,

Manufacturers,

33-43 Gold Street, New York.



Earle, William Linker, Philip Muhr, I. P. Garman, William Fullerton, James Orr, Frederick Bode, Henry Euler, Richard Weyl, V. R. Weaver, James Barry, William Moore, Henry Bodenheimer, Felix Hancey, Joseph Miller, Isaac Elliott, Jules Levy, Archie Rutherford, I. V. Burton, Harry Durham, A. J. LeJambre, William Lockwood, R. T. McDonnell, Chalmers Johnson, G. A. Yielding, S. Bingham Martin, Dr. Kingsbury, Carroll Smith, Charles Soulas, J. Bell Patton, Archer L. Albertson, Thomas Crane, W. F. Cory, Reuben C. Corry, William Curry, Matthew Stratton, Newton B. Eltinge, Harry B. Sommers, E. H. Dunwoody, E. G. Allen, Harry D. Allen, William J. Allen, Henry Hood, Bushrod Musselman, Edward Eckfeldt, John T. Dunlap, A. L. de Zouche, Isaac B. Elliott, Guy N. Grover, William B. Harper, Dr. T. D. Henderson, A. S. Wilson, John S. Tally, Edwin D. Taylor, A. J. McDonnell, L. Herman Myrick, Charles E. Mirick, William A. Barr, Charles L. Baker, E. A. Beaumont and many others.



TAKING A LITTLE SAIL.

A dispatch from London dated Saturday stated " * * * a New

York buyer has secured the Prince Edward of York diamond, regarded as one of the most perfect gems which have ever appeared in London. This pear shaped stone,

of matchless color and purity, weighs 60½

karats. The stone has never been exhibited in public and had never left the hands of the rough diamond syndicate till this week. An English syndicate paid £1,500 (\$7,500) for a three months' option on the stone, but the American paid £20,000 (\$100,000) cash for it." None of the leading diamond importers of New York seen by a CIRCULAR-

AN INCIDENT OF THE OUTING.

WEEKLY reporter, Monday, had heard of the reported sale or were aware that any such diamond was in the market. They were inclined to be sceptical as to the truth of the report.

The Cincinnati, O., police have been trying to find an owner for a watch, found a few days ago, on an arrested blind man. It is said to be a duplicate of two which were made some years ago at a reported cost of \$5,000 for C. P. Huntington and his son. They were stolen and only one was recovered. The one taken from the blind man is not, so the police say, a Huntington watch, notwithstanding that there were supposed to be no duplicates of them in existence.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

O. & B. RINGS

ABOVE THEM ALL.

OSTBY & BARTON CO.
PROVIDENCE R.I.
MAKERS OF GOLD RINGS
NEW YORK CHICAGO
9-13 MAIDEN LANE 103 STATE ST.



Dip Buckles.



The only style selling. Don't you see everybody wearing them?

Our 50-cent line is ahead of anything ever put on the market.

Just as pretty as the sterling and warranted to wear the season. What more could you wish for 50c.? We are also headquarters for Sash and Bodice Brooches and Fish-Scale Bags.

A postal brings samples.

Codding & Heilborn Co.,

NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:

CHAS. VANNES, 11 MAIDEN LANE.

Samples only.

C. J. MEYER & CO.,

Watch Case and Jewelry Repairing.

SPECIAL ORDER WORK.

41-43 Maiden Lane, Room 4, New York.

Providence.

JEWELERS' BASE BALL LEAGUE.

PROVIDENCE, R. I., June 29.—Two of the three games scheduled for to-day in the Jewelers' Base Ball League series were played, the third, that between the teams from the Waite, Thresher Co. and B. A. Ballou & Co., being forfeited by the latter. The game thus awarded to the Waite, Thresher Co. aggregation lifted them very easily out of the place they have been sharing for some weeks with the Ballous at the bottom of the list. The George W. Dover and Ostby & Barton Co. clubs met for the second time, this season, at Adelaide Park, and a large crowd of spectators saw the league leaders add another victory to their unbroken record of games won. Both pitchers were in excellent form, but the Ostby & Bartons did not give the best support and their errors were costly. The score by innings:

Innings	1	2	3	4	5	6	7	8	9
George W. Dover....	2	2	0	2	0	0	2	0	—8
Ostby & Barton Co..	0	0	0	0	0	0	3	0	—3

The Clark & Coombs ball players defeated the R. L. Griffith & Son Co, nine by a score of 11 to 9, at Crescent Park, this afternoon. Neither side scored after the fifth inning. The score by innings:

Innings	1	2	3	4	5	6	7	8	9
Clark & Coombs.....	1	0	4	5	1	0	0	0	—11
R. L. Griffith & Son Co.	3	2	0	2	2	0	0	0	—9

Games are scheduled for next Saturday as follows: George W. Dover and Clark & Coombs, at Crescent Park; R. L. Griffith & Son Co. and Waite, Thresher Co., at Lincoln Field; B. A. Ballou & Co. and Ostby & Barton Co., at Rocky Point.

Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover.....	6	0	1.000
R. L. Griffith & Son Co.....	4	2	.667
Ostby & Barton Co.....	4	3	.571
Clark & Coombs.....	3	4	.429
Waite, Thresher Co.....	2	5	.286
B. A. Ballou & Co.....	1	6	.143

A. G. Clapp, toolmaker and diesinker, has removed to 25 Calender St.

John Austin & Son, refiners, are having their offices at 74 Clifford St. remodeled, adding considerably to their convenience.

It is reported that Providence manufacturers are interested to the extent of between \$8,000 and \$10,000 in the financial

embarrassment of Henry Cowan, jobber of jewelry, Boston.

The funeral of Joseph Baker, Sr., who was for some 45 years at the head of the silver casting foundry of the Gorham Mfg. Co., this city, and whose death occurred June 23, was held at his late residence, 47 Vineyard St., last Wednesday, the services being conducted by Nestell Lodge of Masons, of which the deceased was one of the first members. Mr. Baker was born in Middlesex county, England, and learned his trade of silver casting in London, and added much to his skill by his love and knowledge of many forms of art acquired while he was still a young man. He became associated with the Gorham concern, then known as Gorham, Thurber & Dexter, in 1853, coming to this country in response to the earnest request of John Gorham, who was the head of the firm. With the exception of a brief period of less than six months, Mr. Baker remained with the same concern until his retirement a few years ago. He was the first of the employees of the Gorham Mfg. Co. to be retired on a pension. His son, George Baker, whose sad death as the result of a trolley collision, a year ago, will be remembered, succeeded Mr. Baker as the head of the silver casting department. The other son, Joseph Baker, Jr., is in charge of another department at the works.

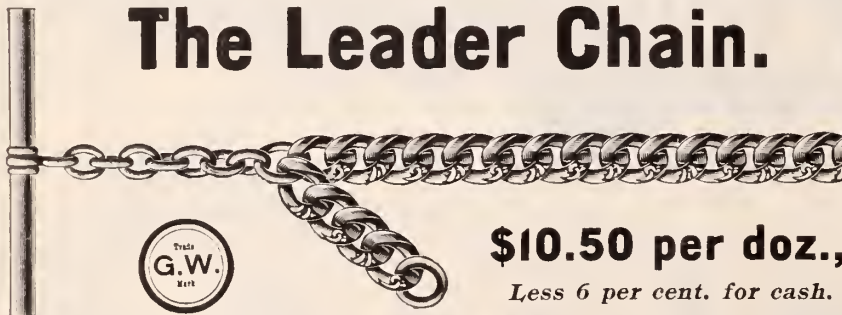
Newark, N. J.

The Keller Manufacturing Co., of 359 Mulberry St., have been incorporated to manufacture jewelry with a capital of \$60,000. Adolph Keller, Hugo P. Keller and John F. Garland are the incorporators.

Joseph M. Riker, of the jewelry manufacturing firm of Riker Bros., with his father-in-law, Samuel Streit, and Joseph M. Riker, Jr., started, Wednesday, for a three weeks' stay at New Brunswick, Can., where they will spend the greater part of their vacation period salmon fishing in the Nepisiguit river.

The striking employees of the Crescent and Courvoisier-Wilcox watch case companies held a meeting in Shawger's hall recently and renewed their determination to continue the strike on the same

The Leader Chain.



\$10.50 per doz.,

Less 6 per cent. for cash.

Warranted for 7 years and replaced with a new chain should one not give entire satisfaction.

Also made in Pony size - - - for \$9.00 per doz.
And in Dickens, with fine stone charms, " 18.00 "

Send for sample dozen. Can be returned and money will be refunded if the chains are not entirely satisfactory.

GEO. WETTSTEIN, Cedar Rapids, Iowa.
WHOLESALE AND MANUFACTURING JEWELER.

Established in 1879.

These Chains are sold by nearly all the leading jewelers throughout the entire country and endorsed by **all** who have handled them.

It is the best Chain in the world for the price and will wear longer and is finer finished than many chains sold for double the price.

Made in over 50 patterns, **all soldered links.**

These Chains cannot be bought from any other house, as they are made specially for us, and we have the name, "Leader Chain," copyrighted.

DENVER, COLO.

GEO. WETTSTEIN, Cedar Rapids, Iowa:

Dear Sir—I am glad to have an occasion to say a good word for your 20-year filled and "Leader" Chains. Your "Leader" Chain is the best-wearing chain I ever sold for the money it cost. I have never yet had one come back.

Yours truly, H. P. NAGLE.

lines as it has been contested since its inauguration. The strikers were addressed by Charles Byrnes, who urged them to remain steadfast to their cause and predicted victory in the end.

Buffalo, N. Y.

E. P. Burckhalter, foreman of King & Eisele's factory, has been east in the interest of the firm.

The following opticians and jewelers visited the Pan-American, last week, and attended the optical meeting held in this city at the Y. M. C. A. parlors. All members report a very enjoyable time. For full particulars of the meeting see page 58: H. D. W. English, Arcade, N. Y.; F. H. Oles, Angelica, N. Y.; H. J. Hallock, Wyalusing, Pa.; R. D. Fassett, Palmyra, N. Y.; L. Winterhalter, of Towle & Winterhalter, Butte, Mont.; A. D. Bliss, Alvia, N. Y.; Edward F. Beyer, Red House, N. Y.; M. J. Scudder, St. Mary's, W. Va.; W. H. S. Wetherby, Clyde, N. Y.; J. T. Stalford, Athens, Pa.; C. B. Hibbard, Pulaski, N. Y.; F. L. Swart, Auburn, N. Y.; G. M. Babbitt, Syracuse, N. Y.; A. A. Schau, Alford, N. Y.; W. D. Oertel, Syracuse, N. Y.; J. F. Tate, Ripley, N. Y.; E. A. Garriss, R. W. Ryer, New York; E. Le Roy Ryer, New York; L. L. Ferguson, New York; Robert J. McCrockin, New York; Mr. and Mrs. A. M. Jewett, Cortlandt, N. Y.; D. A. Hixson & Co., Lockport, N. Y.

Taunton, Mass.

Fifteen local capitalists and business men organized, last week, a concern for the manufacture and sale of pearl goods akin to the jewelry business. At their head is Dr. A. F. Milot as president, with H. T. Gaboury as treasurer. J. B. Sprague, a man of over 20 years' experience in pearl working in Rhode Island, has been made general manager and commissioned to purchase the fittings and stock for the new plant. Land has been purchased and plans approved for a shop covering a ground area of 1,080 square feet and work in getting ready will not be delayed longer than necessary.

A number of matters of interest can be chronicled concerning Reed & Barton. Edward Baldwin, of the firm, left last week for Maine to attend the wedding of his son in that State. George D. Lawrence and Fremont Dean, two of the traveling salesmen of the house, have purchased a new yacht, a flyer, which they have placed in New Bedford harbor. Extensive alterations and additions are being made to the office section of the factory. The company are busy on a number of orders for silver mountings for various parts of Thomas W. Lawson's two yachts, the *Independence* and the *Dreamer*.

F. M. Doolittle, Bertrand, Neb., has moved to Chadron, Neb.

Henry Buck, Garretson, S. D., has sold out.

C. D. Faust, Ashland, Pa., has opened a large retail store at 3d and Centre Sts. and reports good business.



The Cedar Cliff Umbrella Company,

416 Broadway, New York,

desire to announce that they are about to place on the market a line of UMBRELLAS of the highest type of excellence for use both in sunshine and rain.

This Company weaves all the silk from which these umbrellas are made, thus assuring to the purchaser AN ABSOLUTE GUARANTEE OF QUALITY.

By supplying these goods directly from the loom to the dealer they are in a position to give the best VALUE AND SERVICE.

This Company has secured as its managers, MR. EDWARD KIEL and MR. JOHN C. ARTHE, with whom the trade is well acquainted through their connection with the business of Messrs. White & Major, and as its representative in Greater New York and the larger cities of the Middle West, MR. CURTIS SMITH, formerly of the Rest Fenner Smith Company.

The handles and mountings used by this Company will consist of a large and varied collection of the newest patterns by AMERICAN and EUROPEAN DESIGNERS. Mr. Arthe is now in Europe, where he will visit the principal cities in search of novelties.

Believing that the high quality of their product entitles them to a goodly share of your patronage, this Company invite you to visit their salesroom at the corner of Canal Street and Broadway, New York.

Telephone, 2681 Franklin.

Factories,
Paterson, N. J.

Edward Kiel, }
John C. Arthe, } Managers.

CHAS. L. TROUT & CO.5 & 7 MAIDEN LANE,
NEW YORK.**Solid Gold
Brooches,
Cuff Links,
Scarf Pins,
Guard Chains
and
Diamond
Set Goods.**

NEW DESIGNS.

CHAS. L. TROUT & CO.

NEW YORK.

**ELK
JEWELRY****HENRY FREUND & BRO.,**

THE JEWELRY HOUSE,

9-11-13 Maiden Lane, New York.

The Attleboros.

N. Perry & Co., dealers in jewelers' supplies, voluntarily adopted, last week, a nine hour day at 10 hours' pay for their men.

Howard R. Grant, with J. W. Luther & Co., was wedded, last week, to Miss Ethel W. Grant, employed by Riley, French & Heffron. Both firms encouraged the union by generous gifts.

James E. Blake, of the James E. Blake Co., and Frank Mossberg, of the Frank Mossberg Co., are interested in preparing for the market a new type of automobile, for which considerable claims are made.

McRae & Keeler gave their entire working force their time, on Saturday, and they employed the day in a trip by steamer from Providence to Rocky Point, one of the pleasant resorts on Narragansett Bay.

A very brilliant wedding took place, last week, at the home of Mr. and Mrs. John Courtney, Attleboro, the bride being their daughter, Miss Gertrude M., and the groom, Arthur B. Cummings, traveling salesman for Rhodes Bros. & Rothschild.

Mrs. Nelson Smith died at an advanced age, last week. She was the wife of a man whose sons have been very prominent in the jewelry business. Among the bearers were C. Adin Smith, of Marble, Smith & Forrester, and N. Justin Smith, of the G. A. Dean Co.

Captain William H. Goff, head of William H. Goff, Jr., & Co., was very dangerously ill, last week, and a fatal result was even feared for a time. He received prompt and assiduous medical care, which at this writing seems to promise a recovery.

A very handsome article was made, last week, at the factory of the Watson & Newell Co. It was a graceful silver loving cup, lined with gold, the form and decorations being designed by a member of the local High School. The cup was a gift from the school's baseball and football teams to their departing sub-master.

Frank W. Weaver, of F. W. Weaver & Co., has removed his household to Cottage City for the Summer; George L. Shepardson, of C. A. Marsh & Co., will

soon open a Summer home on Narragansett Bay; Frank H. Cutler, of F. H. Cutler & Co., has moved his family to Martha's Vineyard; Alpin Chisholm, of the Bugbee & Niles Co., has opened a house at Green Hill, L. I.

Boston.

Henry W. Patterson, of Smith, Patterson & Co., accompanied by his wife and family, will sail for Europe, July 3, to be gone until the latter part of August.

In a hard fought ball game, last week, the team representing the Globe Optical Co. defeated that of A. J. Lloyd & Co. by a score of 19 to 14. A large crowd was present and the good plays on both sides were enthusiastically applauded by the supporters of the players.

Employees of the Globe Optical Co. were out in full force, Monday evening, at Music Hall, to witness the efforts of Daniel Mac Niven, a fellow employe, who has had an engagement on the vaudeville stage, this last week. Mac Niven has had quite a reputation as an amateur singer and dancer and his debut promises him a successful career.

Detroit.

William W. Petherick, who conducted a loan office and jewelry business at 6 Larned St., died, last week, aged 42 years.

While a receiver for the Tontine Surety Co. has been appointed, manager Charles R. Brown is in New York, and so are the books of the company and their assets. The Michigan receiver has no jurisdiction in New York and the thousands of investors in Michigan are wondering where they are at.

The optical business of Butterfield Bros., Portland, Ore., is growing rapidly. They have doubled their force in that department in the last year.

E. M. Barrenger, optician for T. C. Tanke, Buffalo, N. Y., spent his vacation in his home at Akron, O., accompanied by his wife.

**THE WASHBURN
MAGIC NUT,**

PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

**THE WASHBURN
Safety Catch**

FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

PATEK, PHILIPPE & CO.,

GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated and Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

Connecticut.

Mr. and Mrs. Henry L. Wallace and Floyd Wallace, of Wallingford, left, June 29, for Pine Orchard.

George H. Wilcox, Meriden, has been reappointed by the Mayor a member of Meriden's Board of Apportionment and Taxation, as has also Wallace A. Miles.

The marriage of Susan N., daughter of Mr. and Mrs. Thomas Murray, to John W. Holden, who has charge of the plating department of the E. Ingraham Co., Bristol, occurred June 27.

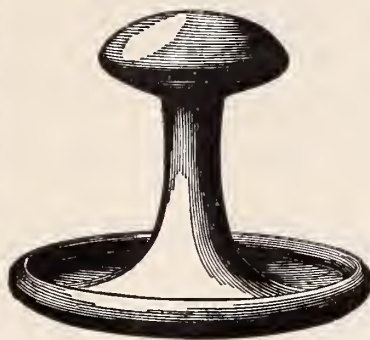
The Rockville fire department was called out, June 24, for a small blaze in the drug store of Miss Ellen Wilson. J. C. Whittlesey, who occupies a part of the store as a jewelry store, went into the place shortly before that and lit the lamp which is kept burning nights. A few minutes afterward the lamp exploded, setting fire to some books and paper near by. The damage will be not over \$25.

The International Silver Co. have entered a new field in the silver ware line and are now devoting special attention to ecclesiastical furnishings for church altars, including chalices, candelabras and candlesticks, in fact, everything in the silver and gold line used in Catholic and Episcopal services. There are many articles in the list and since January last a force of men have been working on the designs under the direction of superintendent E. P. Golden and Henry Hirschfeld, who made them.

Business is so good in the Connecticut factories that the annual Summer shut-down will be shorter than usual. The limit is 10 days in most cases instead of three weeks or a month, as it has been some years. The E. N. Welch Mfg. Co., Forestville, closed their factory, June 29. It will reopen July 8. The E. Ingraham Co., Bristol, close for the same period. The International Silver Co., Meriden, have plenty of orders on hand, but as employees desire a vacation it has been decided to give them a week or 10 days. Some departments will be closed for three days and others for two weeks. Bradley & Hubbard Mfg. Co. are not fully decided as to the length of vacation, but a week or 10 days will be the extreme. Some rooms will be working most of the time. The Charles Parker Co. employees get one day, July 4. Business is unusually good in most of the departments for this time of the year. The spoon shop and gun factories will be closed for only a short time. At the clock shop the employees will be off on the Fourth. Inventory was taken at this shop in June. Manning & Bowman Co., Meriden, shut down July 3 until July 15. C. Rogers & Bros.' employees, Meriden, quit work, July 3, for three days only. Miller Bros.' Cutlery Co. officially report a one day shut-down for the Fourth of July. The order posted at the South Meriden shop is for a few days' close down. The E. A. Bliss Co., Meriden, give from three days' to a week's vacation in some departments. The Southington Cutlery Co.'s screw department, June 24, shut down for a short period. The knife department closed for a few days this week. The annual vacation at the shops of the Seth Thomas Clock Co., Thomaston, will commence

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

July 19 and continue till Aug. 5. In Wallingford, Factory M, International Silver Co., shut down, Saturday, June 29, for one week. Factory L shut down for a week or two. The Valentine-Linsley Co. have shut down for two weeks. Part of the works of R. Wallace & Sons Mfg. Co. shut down, June 22, and the other portions last Wednesday until Monday, July 15. The Simeon L. & George H. Rogers Co.'s works, Hartford, closed, June 29, for one week.

P. T. Ives, Meriden, has completed alterations to his store and now has a handsome place of business.

Thirty employes of the Wilcox Silver Plate Co., Meriden, have received dividends from their savings society, which was organized several years ago.

From an article in a New York Jewish paper, Morris Green, jeweler, Waterbury, believes that his father and mother were brutally murdered at Kovna, Russia, on May 24, although he has no proof.

Mrs. Durant, wife of jeweler J. H. G. Durant, New Haven, sailed for England, recently, on the *Campania*, accompanied by their nine year old daughter, and will spend most of the time in Lincolnshire with relatives.

New Britain jewelers have fallen into line with the general movement in that city for closing stores an additional night in the week. It has been decided to close on Tuesday, Wednesday and Thursday evenings.

The first break in the strike at the Waterbury Clock Co.'s factory occurred June

27, when two men returned to work. One of them was not a union man and was not on the strike pay roll. The other man is a specialist.

Departments of the Southington Cutlery Co., Southington, are rushing. The company have recently erected a new grinding room, equipped with tools imported from Germany, as the German grinders recently hired work entirely different from the Englishmen formerly employed. The company will, this week, get its safety razor department under way. Several new hands will be employed.

C. F. Monroe, Meriden, has donated a handsome silver golf trophy in the form of a silver cup 20 inches high. The beautifully decorated body is mounted on a heavy ebony base on which is a sterling silver plate with golf emblems and engraved with the words: "Monroe Cup, Meriden Golf Club." On the opposite side of the base is a silver plate for the names of the winners. The cup is mounted on gold plated legs and the rim and handles are also of gold plate.

A young man sold imitation opal rings to South Manchester people at prices ranging from 25 cents to \$1.00. In a barber shop he admitted that he was working a game and said he was making from \$5 to \$12 in some cities in a day. He said he worked Hartford, Waterbury and Meriden last week, and was in the Norwich police court for his dealings recently. He left South Manchester for Rockville. There, June 27, he was stopped by the police and railroaded out of town.

Dr. Eggleston, accompanied by C. P. Bradley, Meriden, went to Waterbury, last Saturday afternoon, to attend N. L. Bradley, who was ill with vertigo at the Scovill House. Mr. Bradley was taken ill a week ago last Wednesday. His condition is not considered dangerous. Later information from Mr. Bradley is that he is slowly recovering, though he is unable to receive callers. Mr. Bradley is of the Bradley & Hubbard Mfg. Co. He was brought home in a carriage, Saturday evening.

Patrick Kilcren and Mary Smith, alias Coyle, charged with the theft of a diamond ring valued at \$190 from Henry Kohn & Sons, Hartford, June 19, were bound over to the September term of the Superior Court, June 26, under bonds of \$3,000 each. The story of the theft was told in THE CIRCULAR-WEEKLY last week. The police have received advices from Lawrence, Mass., and North Adams, Mass., to the effect that the prisoners are known there. In both cities they stole jewelry and served time for their offenses.

Trade Gossip.

The Mauser Mfg. Co. have just completed a 14-karat gold ciborium, which is to be presented to a Catholic church. The vessel is beautifully chased and is surmounted by a golden cross. It stands 14 inches high and weighs 31 ounces.

Of the several side lines carried by up-to-date jewelers, outside of the direct scope of the jewelry trade, one of the most profitable is umbrellas and parasols. Any jeweler who caters to the trade of the highest class and is looking for the latest styles in the way of umbrellas, will do well to examine the lines recently placed on the market by the Cedar Cliff Umbrella Co., 416 Broadway, New York. The organization of this company is in direct connection with that of the Cedar Cliff Silk Co., which means that they have at hand the facilities for weaving their own covers, on which fact they base the statement exploited in their trademark: "From loom to dealer." The managers of the new company, Edward Keil and John C. Arthe, are men of extensive experience in the umbrella business, both having been for several years connected with the house of White & Major. Mr. Arthe is now abroad in search of novelties in handles and mountings. When his purchases are added to the stock already on hand, the new company promise an exhibition of handles and mountings never exceeded in their territory. Curtis Smith, formerly of the Rest Fenner Smith Co., will represent the company in Greater New York and the larger western cities.

R. G. Tafel, for nearly 20 years at 419 E. Market St., Louisville, Ky., has opened a new store at 122 W. Market St.

Joseph House, optician, Denver, Col., died, June 25, from consumption.

There Are

"MANY MEN OF MANY MINDS,"
MANY WATCHES OF MANY KINDS.

BUT

the popularity of our "Little Four Hundreds," our "12-size Complete Watches," and our line of "Rail-road Watches" (that pass inspection) *is proof* that these are the *kind* of watches that it will pay you to push.

We Are the Largest Distributors of

DUEBER-HAMPDEN WATCHES

IN AMERICA.

"Send us your orders; we'll serve you well."



No Goods
Sold at Retail.

John W. Pierwood & Co.

No. 3

Maiden Lane, New York.

Philadelphia.

John Kirschnek, retailer, Media, Pa., has sailed for Europe, on a pleasure trip.

J. A. Caldwell, Jr., of J. E. Caldwell & Co., sailed for Europe, Saturday, on the *Westernland*.

Jacob Muhr and Leon Rains, of H. Muhr's Sons, have sailed on the *Majestic*, homeward bound.

Thomas Moore, of H. O. Hurlburt & Sons, has gone to Atlantic City, with his family, for the Summer.

Alexander Morland, Jr., jeweler, 2124 Fairmount Ave., was married, last week, to Miss Matilda E. Winterbottom.

Samuel Kind, of S. Kind & Son, acted as vice-president of the mass meeting, Thursday night, which nominated Peter F. Roth-ermel for District Attorney.

Jacob Jacobson was convicted, before Judge Martin, last week, of the larceny of 36 rings from the store of Edward Whitehall, Market St., near 6th St.

J. Warner Hutchins, Henry Kammerer and William and Henry Kammerer, Jr., were the guests, last week, at the Lancaster county country home of L. C. Reisner, Lancaster.

The report of the Public Buildings Commission, who had charge of the city hall building, which has been under way for 30 years, shows that the tower clock cost \$27,960.

William A. Patterson, 1149 S. 20th St., lost a watch left by a customer for repairs, last week, and, by doing a little detective work on his own account, he recovered it in a pawnshop on the payment of \$8, the sum for which it had been pledged by the thief who stole it from Mr. Patterson's window, and returned it to the customer.

The business of the late Charles Fichtel, conducted under the firm name of Charles Fichtel & Son, 516 S. 2d St., for nearly half a century, will, it is understood, be continued by his son, Charles G. Fichtel, in the section of the city where it has been a feature for so many years and where many of the older citizens continue their homes and interests.

F. C. Westfall, Muncie, Ind.; has taken charge of affairs at the plant formerly occupied by the Oneida Silverware Mfg. Co., Oneida, N. Y., and which has recently been leased to William A. Rogers Ltd., by the Chamber of Commerce. Mr. Westfall will have general supervision of the factory and the preliminary work of preparing it for business.

STAR THIMBLES**IN GOLD AND SILVER.**

Send for Illustrated Sheet.

**GOLD RINGS (Band and Stone),
BROOCHES, FOBS,
SCARF PINS, LORGNETTES,
EYEGLASS CHAINS,
Etc., Etc.**

**RIBBON FOBS and VEST CHAINS.
GOLD, SILVER and PLATED
FINDINGS.**

★ **WAITE, THRESHER CO.** ★

NEW YORK OFFICE, 7 MAIDEN LANE.
FACTORY AND MAIN OFFICE, 61 PECK ST., PROVIDENCE, R. I.



DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.

French Company Developing Pearl Fisheries of Island of Margarita.

WASHINGTON, D. C., July 1.—The United States Consul at La Guayra, Venezuela, Louis Goldschmidt, writes to the State Department as follows concerning pearl fisheries in that country:

"Considerable interest having lately been evinced in the United States regarding the Venezuelan island of Margarita, I transmit a short description of one of the principal sources of the island's wealth—its pearl fisheries. The pearls of Margarita have been known to white men since the discovery of the island by Columbus and his followers. It was on this island and on the mainland adjoining that the Spaniards found the natives decked with pearls. History claims that these pearls were one of the prime causes of

trouble among the adventurers who first visited and settled on these shores.

"Pearls having lately risen in value, there has been extraordinary activity on the island. Buyers from different parts of the world reside there and purchase from the native fishermen the products wrested from the depths. About 400 sail boats are used by the natives in the fisheries of Margarita and its neighboring islands of Coche and Cubagua. The principal beds are at El Tirano, northeast, and Macanao, northwest of Margarita. About 2,000 men find constant employment in this trade. The fishers use metal scoops, which are dragged over the oyster beds and, when filled, brought to the surface, where the shells are opened and carefully examined. The boats in use are from three to 15 tons, and pay to the Venezuelan

authorities 15 bolivars (\$2.90) each for permits to fish.

"The pearls are very fine in quality, beautiful in luster, and run from white to yellow; occasionally a black one, priceless in value, is brought to the surface. One white pearl of large size and good quality was sold in Margarita within two weeks for \$1,700. The shell of the oyster is not of much commercial value, being too thin for the manufacture of buttons and other fancy articles, such as are made from the Oriental pearl shell; this is due, I am told by an authority, to the short life of the Margaritan pearl oyster, eight years being about the average age.

"A French company have recently started fishing for pearls by means of divers and diving apparatus and expect great results from the enterprise. The divers claim they can select the larger oysters and leave the smaller undisturbed, giving them time to grow and increase in value. This company, of which M. Grunberg, a prominent Paris jewel merchant, is the head, purchased this concession from a Venezuelan and must pay the Venezuelan Government 10 per cent. royalty on the profits of the enterprise.

"The value of pearls found near Margarita is estimated at about \$600,000 per year. Most of these pearls go to the Paris market, which, sellers claim, gives the best results. If the new method adopted by the French company is successful the output of pearls will be considerably increased in quantity and value in the future.

"I have tried to induce merchants here to ship pearls to New York, but they claim that the Paris market gives more satisfactory returns."

WALTHAM WATCHES.

Taken
from the
Enemy

M. Favre Perret, the Chief Commissioner in the Swiss Department and Member of the International Jury on Watches at the Centennial Exhibition at Philadelphia, speaking of the RIVERSIDE movement, said:

Gentlemen, here is what I have seen.

I asked from the manager of the Waltham Company a watch of a certain quality. He opened before me a big chest. I picked out a watch at random and fixed it to my chain. The manager asked me to leave the watch with them for three or four days that they might regulate it. 'On the contrary,' I said to him, 'I want to keep it just as it is to get an exact idea of your workmanship.'

On arriving at home I showed this watch to one of our first adjusters..... who took it apart. At the end of several days he came to me and said, literally, 'I am astonished, the result is incredible. You do not find a watch to compare with that in 50,000 of our make.' This watch, I repeat to you, gentlemen, I myself took offhand from a large number, as I have said. One can understand by this example how it is that an American watch should be preferred to a Swiss watch."

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended June 29, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....\$104,130.97
Gold bars paid depositors..... 51,815.49

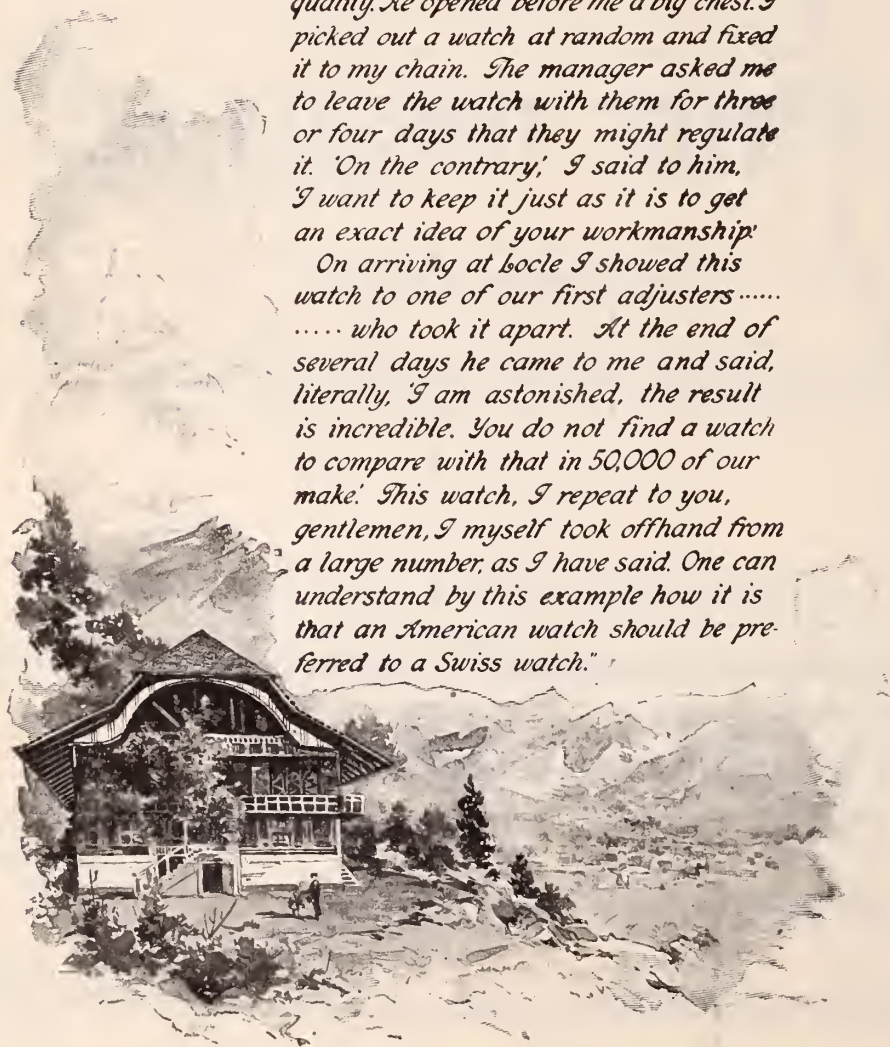
Total\$155,946.46
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:
May 24\$16,280.20
" 25 10,391.80
" 26 21,116.70
" 27 25,707.33
" 28 5,254.02
" 29 25,380.92

Total\$104,130.97

The following are the returns of foreign commerce, in gold and silver, at the Port of New York, for week ended Friday last, as compared with the corresponding week last year:

	Gold.	Imports.	Exports.	Net.
Week ended June 28, 1901	\$44,637	\$2,000	None.*	
Week ended June 29, 1900	75,136	55,910	None.*	
From Jan. 1, 1901.....	1,227,817	27,736,703	\$26,508,886	
From Jan. 1, 1900.....	1,396,216	27,400,376	26,004,160	
<i>Silver.</i>				
Week ended June 28, 1901	\$15,792	\$821,662	\$305,870	
Week ended June 29, 1900	182,184	1,219,860	1,037,676	
From Jan. 1, 1901.....	1,853,733	25,760,403	23,906,670	
From Jan. 1, 1900.....	2,004,882	25,443,044	23,438,162	

*There were net imports of \$42,637 for the week ended June 28, 1901, and \$19,266 for the week ended June 29, 1900.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.

PARIS—Hotel de L'Athene, Rue Scribe.

LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.

BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.

GENEVA—Journal Suisse D'Horlogerie.

AMSTERDAM—Continental Club, Hotel Amstel.

ANTWERP—Diamond Club, Rue de Pelican.

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A Remarkable Year in Precious Stone Importations.

THE report on the value of the precious stones and pearls imported through the port of New York, just received from the United States Appraiser's offices, shows their value, for the fiscal year ended June 30, to be by far the largest for any continuous 12 months. This amount, which is reported by Gen. George W. Mindil, the Jewelry Examiner, to be \$21,919,053, is about \$7,000,000, or nearly 50 per cent. more than that for the year ended June 30, 1900, and nearly \$4,000,000, or about 22 per cent. more than the banner year ended June 30, 1899. The present (1901) figures so completely overshadow those of former years that comparisons are hardly necessary, as will be inferred when it is stated that the amount this year is about \$3,000,000 more than imported during the entire four years ended June 30, 1897. The importations at New York for the past three fiscal years were as follows:

Year Ended	Uncut.	Cut Stones and Pearls.	Total.
June 30, 1901	\$6,634,816.72	\$15,284,236.34	\$21,919,053.86
1900	4,057,037.63	10,927,072.94	14,984,110.57
1899	6,039,491.49	11,996,310.45	18,035,801.94

The total importations of precious stones and pearls for the past six months—from Jan. 1 to June 30, 1901—were \$13,696,227, the largest amount ever brought in in any half year, and larger than most full year's figures on record. The importations for the month of June, just past, and those for the corresponding month of the past four years are as follows:

June.	Uncut.	Pearls and Cut.	Total.
1901	\$149,097	\$1,943,922	\$2,093,019
1900	390,849	1,081,375	1,472,224
1899	576,732	1,523,718	2,100,450
1898	265,549	421,191	686,740
1897	66,206	11,982	78,188

An interesting analysis of his figures is afforded in the report of General Mindil to Wilbur F. Wakeman, United States Appraiser of the Port of New York, submitted Monday. This report is as follows:

HON. W. F. WAKEMAN,

Appraiser of the Port.

Sir:—In submitting my report on precious stones and pearls received and passed during the month of June, amounting to \$2,093,019.34, I take pleasure in adding for your information the total amount of such goods passed during the fiscal year just ended. This total, \$21,919,053.86, largely exceeds the total of any other year in the history of our country, and surpasses by over \$3,000,000 the entire imports of four years of President Cleveland's second administration, when the figures reached \$18,666,791.43, and when the Wilson tariff was in force. An unflinching test of the country's prosperity is furnished by the work done in this room, and when importations of precious stones and pearls, which constitute the highest and most expensive luxury, reach the unparalleled figures here recorded, it is a certain indication of the country's prosperity. During the four fiscal years of President McKinley's administration there were imported through this room at the port of New York, precious stones and pearls amounting to \$67,573,337.53. Thus the wisdom of the present tariff is established beyond doubt or cavil. The imposition of higher duties on such imported articles as could be grown or produced in this country has promoted American agriculture and manufactures and has furnished employment to all our people, and has brought them increased wealth. From the income thus made they have been enabled to invest in diamonds, precious stones and pearls, notwithstanding the constantly increasing prices, while the provisions of the Dingley bill, decreasing the rate of duty on these articles, have not only enabled honest importations but have produced a larger revenue from this source than ever before. The placing of precious stones in the "rough" or native state on the "free list" has established a new mechanical industry in America, and now nearly one-half of the

precious stones sold in this country are cut and polished here.

Very respectfully,
GEORGE W. MINDIL,
Examiner, Port of New York.

ACCORDING to *Dun's Review*, there were, in May, 1901, of commercial failures, 873 in number and \$7,990,423 in amount, against 947 for the same month last year, for \$23,771,151. Manufacturing defaults numbered 207 with an aggregate indebtedness of \$2,393,726, compared with 196 in May, 1900, for \$3,412,320; of trading concerns there were 609 failures for \$3,500,966, against 698 owing \$5,619,082 last year, while in other commercial lines, including brokers, transporters, etc., 57 failed for \$2,095,731, against 53 for \$14,739,749 a year ago. Banking and fiduciary insolvencies numbered 10 with liabilities of \$800,130. The solid basis on which business is now established and the great financial strength of the speculative element were shown to greater advantage in May, this year, than at any previous time. The table of traders' failures contains the following figures bearing upon the jewelry industry:

NUMBER.				
1901.	1900.	1899.	1898.	1897.
11	15	3	16	18

LIABILITIES.				
1901.	1900.	1899.	1898.	1897.
\$125,796	\$71,235	\$12,500	\$328,271	\$107,300

Court Orders Dissolution of Corfu Co-operative Silver Co.

BUFFALO, N. Y., June 26.—The final act in the history of the Corfu Co-operative Silver Co., of Corfu, but formerly of Niagara Falls, took place in Buffalo, last Wednesday, when Justice White, of the Supreme Court, granted an order for the dissolution of the company in confirmation of the report of referee Frank S. Wood, of Batavia.

The Justice also appointed W. E. Prentice, of Batavia, permanent receiver of the company, with instructions to convert their property into cash and distribute the funds. Mr. Prentice is required to give a bond of \$18,000.

When the matter came up before Justice White, last Wednesday afternoon, Arthur E. Clark, of Batavia, and Alfred Gray, of Niagara Falls, the attorneys for the respondents, said if the company were continued they would give a mortgage on the property to secure the claim of \$8,250 held by John Lincoln, A. K. Darrow and A. K. Maynard, of Corfu. The Court called attention to the fact that there was also a general indebtedness of \$1,000 and a mortgage of \$300, held by the treasurer of Genesee Co., to be taken care of and held that the company were in no shape to continue business.

These proceedings against the company were begun on Jan. 16, 1900.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

AMHERST, MASS., E. R. Bennett, Astor.
BALTIMORE, MD., J. M. Goldenberg, Grand Union.
CINCINNATI, O., H. Duhme (Duhme Bros. & Co.), Victoria.
CLEVELAND, O., N. P. Bowler (Bowler & Burdick Co.), Holland.
MINNEAPOLIS, MINN., J. F. Elwell (Evans, Munzer, Pickering Co.), Albert.
PITTSBURGH, PA., J. H. Wattles (W. W. Wattles & Sons), Imperial.
ROCHESTER, N. Y., M. Rosenbloom, Astor.
SAVANNAH, GA., Dr. Schwab, Sturtevant.
SALEM, MASS., W. G. Hussey (Hussey, Hyde & Co.), Park Ave.
TORONTO, CANADA, W. J. Barr (Goldsmiths' Stock Co.), Westminster.
UTICA, N. Y., J. A. Wineburgh, Imperial.

It is reported in Milford, Conn., that the insolvent Barker Silver Co. factory sold, recently, at a private sale, will shortly resume operations. Just who the purchasers are is not made public, but it is understood that the factory will soon be put in operation on a more extensive scale than ever before.

Movements of Jobbers' Buyers.

J. A. Main, Warsaw, N. Y., has returned from a trip to the Attleboros and Providence.

C. Hadenfeldt, of Rothschild & Hadenfeldt, San Francisco, Cal., is now on his way east. He expects to reach New York about July 8.

B. Schuette, Chicago, started east, Friday. After a stay of three or four days at the Pan-American, Buffalo, he will proceed to New York for a look around.

Trans-Atlantic Voyagers.

TO EUROPE.

Nat. Glauber, New York, sailed, Wednesday, on the *Teutonic*.

Max Freund, New York, will sail, tomorrow, on the *Fürst Bismarck*.

Clement Weaver, of the Bailey, Banks & Biddle Co., Philadelphia, Pa., and Mrs. J. C. Nourse, jewelry buyer for Woodward & Lothrop, Washington, D. C., sailed, last week, on the *St. Louis*.

FROM EUROPE.

Moses Kahn, of L. & M. Kahn & Co., New York, is expected home, to-morrow, on the *Deutschland*.

David Beer, of Bernheim & Beer, New York, returned, last week, on the *Statendam*.

George Garreaud, of Garreaud & Griser, New York, returned, last week, on *La Champagne*.

Items from Near and Far.

The Sheiling Co. have opened a store at Augusta, Ga.

N. F. Jacobs has moved from Norfolk, Va., to Richmond, Va.

J. Brubaker, Homer, Ill., has filed a petition in bankruptcy.

John F. Sullivan, Hurley, Wis., is offering creditors 25 cents on a dollar.

The business of the estate of Paul J. Slider, Lake Crystal, Minn., will be closed out.

Joseph F. Harris, a graduate of the Ezra F. Bowman Technical School, has opened a retail store at 40 W. Independence St., Shamokin, Pa.

A. O. Sparr, Shamokin, Pa., has nearly recovered from the losses incurred in the destruction of his establishment by fire a few years ago. He lost everything at that time, his insurance being invalidated by the failure of the Niagara and the Royal Mutual companies.

E. A. Wood, Shamokin, Pa., who separated his jewelry and millinery stores, a few months ago, finds he made a wise business move. His new jewelry store has a very good location. Mr. Wood makes a point of his store and window display and uses liberal newspaper advertising space.

The capital stock of The Palamoun-tain Co., jewelers, Charlotte, N. C., has been transferred to Harry W. Dixon and B. F. Southerland, who took charge of the business, July 1, as the Southerland & Dixon Co. Mr. Dixon has been with Garibaldi & Bruns, Charlotte, N. C., for some time, but about six weeks ago resigned his position with them, to take effect on July 1, in order that he might connect himself with the above new firm. Mr. Southerland has been the manager of the Palamoun-tain Co. since the death of the former owner, J. C. Palamoun-tain.

Death of Felix Strouse.

PHILADELPHIA, Pa., July 2.—Felix Strouse, a retired jeweler, who died Thursday, was buried yesterday, with services at his residence, 3543 N. Broad St., this city. The services were conducted by Rev. Dr. M. Jastrow, of Rodef Shalom congregation. He was buried in Mt. Sinai Cemetery. Mr. Strouse was born, Feb. 2, 1829, in Bavaria. He came to this country in 1848, establishing himself in the jewelry business at Pottsville, Pa., where he became widely known. Retiring six years ago, he came to this city to live. He is survived by a widow and four children.

Discharge in Bankruptcy Granted to Michael Schuster.

WASHINGTON, D. C., June 29.—Justice Hagner, in the Bankruptcy Court, on June 27, granted a discharge in bankruptcy to Michael Schuster, a former jeweler at 507 7th St., N. W., who was adjudged a bankrupt, Jan. 20 last, on the petition of his creditors. Mr. Schuster recently invited examination of the adjustment of his affairs and, this proving satisfactory, the discharge was granted on motion of his attorney.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone, 2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

Tiffany & Co. have entered a judgment for \$42.74 against L. H. Stewart.

S. W. McDonald has filed a judgment for \$390.67 against George A. Gerlach.

The first meeting of the creditors of Amasa Lyon, who was adjudicated a bankrupt, Dec. 18, 1900, will be held at the office of Morris S. Wise, referee in bankruptcy, July 8, at 2 o'clock P.M.

The Symphonion Mfg. Co., manufacturers of music boxes, filed with the Secretary of State, New York, last week, papers for a voluntary dissolution of the company, under Section 57 of the Stock Corporation law.

In the window of the L. E. Waterman Co., last week, and attracting unusual attention was the head of the largest moose ever captured. The antlers spread 72 inches, are 46 inches deep and have 80 prongs.

Mrs. J. H. Prontaut, Mrs. T. W. Henry and Henry Prontaut, from Augusta, Ga., were in New York, last week, en route to the Pan-American Exposition and Canada. Mrs. Prontaut is continuing the jewelry business of her late husband.

Victor D. Brenner, formerly in business in Fulton St. as a medalist and die engraver, has returned to New York from Paris, where he had been studying with Roty, the celebrated medalist. Mr. Brenner has now opened an office at 125 E. 23d St.

Leonora Wise, formerly of Wise & Miller, filed a petition, Wednesday, in the United States District Court, asking for a discharge of all her debts in bankruptcy. A hearing on this subject will be had before Judge Brown, July 10, at 10.30 o'clock A. M.

Miss Sissie Straus, only daughter of Nathan Straus, of L. Straus & Sons, and Irving Lehman were married, Wednesday, at the residence of the bride's parents, 27 W. 72d St. Rev. Drs. Kohler and Gottheil officiated. Mr. and Mrs. Lehman started for Japan on their honeymoon.

Mr. Oppenheimer, of Oppenheimer, Bonnem & Co., exporters, 520 Broadway, leaves for Europe, early this month, on an extended trip, covering the whole continent and the Levant. He would be pleased to have the jewelry trade submit samples of anything new or novel suitable for his business.

The Number Four Maiden Lane Co., recently incorporated, last week purchased the building at 4 Maiden Lane and have leased the same to the Broadway Building Co., who are erecting the 18 story building on the adjoining property, at the corner of Broadway and Maiden Lane.

William Pollard, 32 years old, 70 Greene St., Brooklyn, was arrested, recently, on a charge of larceny, sworn out by Joseph Maier, jeweler, of 981 Manhattan Ave., who had previously begun a civil action against him. Maier charged Pollard with having taken two rings valued at \$80, to make a selection, and swore that the rings were not paid for or returned. In the Manhattan Avenue Court, last week, before Magistrate O'Reilly, Pollard pleaded not guilty and was held for the Grand Jury.

Louis Mintz, the New York dealer in watch materials, who was indicted in connection with the Ruprecht jewelry robbery, at Sharpsburg, Pa., because he sold some of the goods found to have been stolen from Mr. Ruprecht, has been exonerated by the District Attorney and courts of Pittsburgh. A *nolle prosequere* was entered and allowed in the Criminal Court of Pittsburgh, last week, which ends any proceedings in the charge against Mintz.

A man whose name was given as Harry Markowitz, a diamond dealer at 65 Nassau St., was reported injured, last week, by a collision of a trolley car with a surrey, in which he was riding with "Dottie" Brandon, an actress, while crossing Sea Breeze Ave., Coney Island. There is a Harry Moskowitz, of Moskowitz Bros., diamond setters, at 65 Nassau St., but he denied,

Friday, that he had been injured or that he was the man mentioned in the report.

An investigation in the trade, last week, showed that few, if any, jewelry firms were affected to any extent by the failure of the Seventh National bank. Many jewelry houses had accounts with the bank, but in most cases these accounts had been materially reduced or transferred to another bank shortly before the receiver took charge. Among the stockholders is the estate of the late David Untermeyer, formerly of Keller & Untermeyer Mfg. Co., who was a director of the bank for many years prior to his death.

In the Supreme Court, Wednesday, Judge Gildersleeve handed down a decision appointing Moritz Greenspan receiver for the firm of Greenspan & Raucher, manufacturers of gold rings and mountings at 57 Suffolk St., in a suit brought by Selig Raucher against Greenspan for a dissolution of partnership and an accounting. Raucher claims that the firm have assets of \$4,500 and liabilities of \$600, and claims the partnership was formed in May, 1899. Greenspan alleges that on Sept. 22, 1899, he bought Raucher's interest in the firm for \$150; that he holds a bill of sale for the purchase, and that Raucher has since been only an employee. Raucher claims that he did not receive any money for the bill of sale. After reviewing the facts, Judge Gildersleeve says, in his opinion:

"There seems to be considerable dispute as to the facts of the case, and I think the most advisable course to pursue, under the circumstances here disclosed, is to grant the motion and appoint the defendant receiver, upon his giving a bond."

Through the carefulness of the jewelry firm of M. Straus, 409 Fulton St., Brooklyn, the police, last week, captured a man whom they believe to have victimized many jewelers in Brooklyn and Manhattan during the past few months. Wednesday last a well dressed young man, calling himself Walter Burnham, visited the Straus store and asked to see some

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Plain, Engraved, Etched,
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QUALITY AND PERFECT IN FINISH. WE
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1 Maiden Lane,

NEW YORK.

watches. A tray was put before him and he selected a twin pair valued at \$118. He asked to have them sent C. O. D. to 133 Herkimer St. Mr. Straus, who had been on the lookout for a swindler, notified Sergeant Harrington, of the Gates Ave. station. The sergeant notified Captain Buchanan and, with Detective McCurdy, the two went to the place designated. Presently the messenger arrived with the watch. Burnham was there and received it. He made some excuse to the messenger and started off toward Nostrand

Ave., when Captain Buchanan nabbed him. The watch was recovered and Burnham was taken to the Smith St. headquarters, where he was identified by the salesman from whom he had ordered the watch. He was then arrested and taken to headquarters, where he gave his name as Walter von Robeck.

L. W. Rubenstein is one of the organizers of the United Consumers' bank, an institution about to begin business in New York with a capital of \$1,000,000.

Tiffany & Co. announced, yesterday, that owing to the excessive heat their establishment will, until further notice, be closed at 5 o'clock p. m. and at noon on Saturdays.

Samuel Aufhauser, of the Peckham Seamless Ring Mfg. Co., is a member of the Grand Jury of New York county, for July, sworn in by Recorder Goff, Monday.

The Fahys watch case factory closed its several departments, Friday, for its annual clean-up and stock taking. A number of improvements and repairs in the works will be made to-day, when steam will be entirely shut off.

Grace Elizabeth Morrissey, 7 years old, last week received a check for \$500 from Edward Holbrook, president of the Gorham Mfg. Co., who, as the executor of the estate of Charles E. Dorr, carried out the second clause in Mr. Dorr's will, which read that "his godchild, Grace Elizabeth Morrissey," should receive this amount.

An examination in the bankruptcy of Harris Herman, a former jeweler, of 40 Catherine St., was continued last week before referee in bankruptcy Ernest Hall. Witnesses were introduced to show the amount of damage done by the fire, which, Herman testified, he suffered from before his failure. The testimony of a fireman, the foreman of the hose company and the agent of the building was taken in regard to the damages, and the testimony of the Sheriff and the receiver as to the value of the stock in the store, shortly after the fire, was also introduced. An adjournment was taken until July 8.

Tiffany & Co.'s baseball team scored an easy victory over the Traveling Salesmen's Club, at Whitestone Landing, L. I., June 29. The Travelers, though they secured two runs in the first inning and one in the second, were unable to get another player across the plate until the last inning. The Tiffany boys found Cary easy and he was shifted to right field and Kirtland substituted. He was just as easy for the other side and finally changed places with McNieze. He tried hard to hold the Tiffany people down, but he went the way of his predecessors. The base stealing of Lynch was a feature of the game, as was the playing of Hopkins and the pitching of Zehder. The umpire was Mr. Frank and Thomas King was scorer. The score was 21 to 4 in favor of the Tiffanys.

Frederick Bennett, for over 20 years connected with Tiffany & Co.'s watch regulating and repairing department, died in Brooklyn of tuberculosis, Wednesday afternoon. Mr. Bennett was born in Brooklyn in 1864 and learned the watchmaker's trade in Tiffany's workshops. For the past 15 years he was a well known figure at the watch repair counter, on the first floor of the Union Sq. establishment. He was a man of exemplary habits and was known throughout the house for his affability and uniformly kind disposition. Last January he was taken down with grip, followed by pneumonia, which developed tuberculosis.

The Merchants' Association, last week, mailed to 14,000 business men in Greater New York a circular concerning the pneumatic tube service in New York, which was discontinued, June 30, of the present year, together with forms of complaint to be addressed to the postmaster of this city and The Merchants' Association, so that merchants whose mail may be delayed can specify that delay. This is done so that a record may be kept for use in Congress next Winter. The association ask that all persons receiving this circular pay particular attention to it, because they believe that it can be shown that the discontinuance of this service will cause great delay in the delivery and transmission of mails.

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Being a collection of the latest practical receipts on the manufacture and repairing of watches and clocks and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxidizing, etc.; in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop. ❀ ❀

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This book is the most useful, comprehensive and perfect publication of the kind and should be in the hands of every jeweler and watchmaker in the country. ❀ ❀ ❀ ❀ ❀

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

FINE WATCHMAKER, optician and salesman; 17 years' experience, fine tools and trial case; good prices for repairing is my motto. "K. A." care Jewelers' Circular-Weekly.

BY first class watchmaker; competent on high grade work, chronographs and chronometers, diamond setter, engraver, graduate optician, good salesman. J. D. Quick, Binghamton, N. Y.

GOOD WATCHMAKER AND OPTICIAN, all around man, wishes a change of climate; East, New York State preferred; will be ready to make a change after Sept. 1; best references. Address "J. M. J. A." care Jewelers' Circular-Weekly.

WATCHMAKER AND JEWELER as second man in jewelry store in eastern Pennsylvania or New Jersey; good pivoter and hard solderer; strictly temperate; state working hours. Holdeman, The Ezra F. Bowman's Sons, Lancaster, Pa.

WANTED—A position as traveling salesman to represent first class manufacturing jewelry house; have had long experience with the best retail trade in the middle west and west; best of references. Address "B. B." care Jewelers' Circular-Weekly.

NEEDING HELP THIS FALL?—Advertiser, well known traveling salesman, single, sober, commanding; in fact, everything in his favor; essentially all that is needed (assuring success) is a good line of goods and some money at his back, and he will do the rest. Address, "Competent," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first class watchmaker and optician; good wages; good references required. Rudisill Bros., Altoona, Pa.

SALESMAN WANTED, to carry complete line of novelties; liberal commission. Address, "Side Line," care Jewelers' Circular-Weekly.

WANTED—Young man, 15 to 18 years old, one who has had experience in wholesale business. Address "Mack," care Jewelers' Circular-Weekly.

WANTED, in a southern city, a first class watchmaker; will pay \$25 per week. Address, with references, "S. L. C.," care Jewelers' Circular-Weekly.

TOOL MAKER, boss press hand, hub cutter and die sinker; steady position. Apply, with references and salary wanted, to Joseph Mayer & Bros., Seattle, Wash.

ENGRAVER—Experienced letter and monogram engraver on gold and silver ware; must be practical and steady. The Goldstein Engraving Co., 45 Maiden Lane, New York.

A SIDE LINE of my new patent initial and photo rings on commission for the western States to an Al man who has trade. Charles M. Levy, 52 Maiden Lane, New York.

ENGRAVER AND OPTICIAN—One who understands both perfectly; neat young man with life and good business like ways. Address "Extra," care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

WANTED AT ONCE—A first class watchmaker and engraver; permanent position; salary, \$20 per week; don't answer this unless you are an A1 workman. Address Mather Bros., New Castle, Pa.

WANTED—Competent watchmaker and salesman; give references, age, nationality, experience and lowest salary in first letter; position permanent. Address "K.," care Jewelers' Circular-Weekly.

STENOGRAPHER AND TYPEWRITER—(Woman) must be quick and accurate, experienced in wholesale jewelry business preferred; state salary. Address "S. T.," care Jewelers' Circular-Weekly.

WANTED—Salesman for New York and New England States to handle, on commission, a fine line of gold jewelry; no objections to parties handling additional line besides; must be thoroughly acquainted. Address, Keller & Hennerlath Co., 359 Mulberry St., Newark, N. J.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

WANTED—Two experienced travelers, one for the Western States, the other for the Middle and New England States, to sell a general line of watches, diamonds and jewelry; those preferred who live in New York and who have represented some jobbing house in similar line; to one who can sell an unusually large amount of profitable goods we will eventually give an interest in our business without any investment of capital on the part of applicant; position will be held open till Jan. 1, 1902, for the right man if necessary; state age, territory covered, amount of yearly sales, experience, etc.; all correspondence considered strictly confidential. Address, "New York Diamond Importers," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

JEWELRY STORE for sale, on account of sickness; about \$1,000. 432 Central Ave., Jersey City Heights, N. J.

PARTNER WANTED with \$2,000, for manufacturing business; sterling silver novelties and "new art" goods; excellent opportunity; money secured. Address, "Hedoco," care Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

A RARE OPPORTUNITY—A well established jewelry business in a flourishing town of 30,000 in New York; stock and fixtures, \$4,000; bench work averaging \$165 per month; will sacrifice on account of poor health; willing to retain part interest. Address "H.," care Jewelers' Circular-Weekly.

FOR SALE—A fine stock of jewelry and musical instruments, if sold in 90 days; if not, will not sell; store 80 feet long; rent \$30; can get store long as you want; stock will invoice \$5,000; town, 7,500; nine large glass factories, two large paper mills; been in business 10 years, no opposition, two repair benches; best town in State; don't reply unless you have the money; snap for some one; poor health reason for selling. Address Box 147, Hartford City, Ind.

FOR SALE—Jewelry business in a first-class New Jersey town; established ten years; business will average more than \$1,000 per month; repair work a'one will average \$175 per month; reputation of the store the best; stock desirable; will sell balance of stock and fixtures for cash. Address, "Good Location," care Jewelers' Circular-Weekly.

FOR SALE—Leading jewelry store in growing Southern manufacturing city; sales have increased 75 per cent. within last year; no dead stock; profit on repairs pays rent; splendid climate; cheap living; a good opportunity for any man with \$4,000, but especially for one desiring to live in mild, equable climate. Address, P. O. Box 53, Spartanburg, S. C.

For Sale.

FOR SALE—One wall case, 12 feet long. For full particulars address Box D, Elizabeth City, N. C.

FOR SALE—Four jewelers' walnut wall cases, five counter cases and tables. Henn & Haynes, Chillicothe, O.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

JEWELRY SHOP TO LET, with or without power; 12 windows, convenient to ferry and elevated road; rent low. Address, John Wennstrom, 172 41st St., Brooklyn, N. Y.

Wanted to Purchase.

WANTED TO BUY, jewelers' trunk; also sample cases and trays; state age, condition, full description and price. D. A. Tobias, 1461 Madison Ave., New York.

Side Lines Wanted.

WANTED—A side line on commission to sell with ring stock in middle west and part of southern territory. Address "S. L.," care Jewelers' Circular-Weekly.

COMMISSION LINES WANTED—Gold jewelry, chains, rings, bags, purses, to sell retailers or jobbers and department stores in New York, Boston, Philadelphia, Baltimore, Washington; have 15 years' experience and good references. "Commissions," care Jewelers' Circular-Weekly.

Miscellaneous.

FIFTY DOLLARS—We will give \$50 to whoever sends us the most attractive design for spoons and forks, 25 leading jewelers to be judges. E. H. H. Smith, 9-11-13 Maiden Lane, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

"Precious Stones ...and Gems,"

Their History, Sources
and Characteristics,"



By **EDWIN W. STREETER**,
London, England.

ILLUSTRATED WITH COLORED PLATES.
SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, \$6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bōlas (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,

11 JOHN STREET,

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(Third Edition)

For Jewelers and Watchmakers.

A collection of the latest practical receipts on the manufacture and repairing of watches, clocks and jewelry.

Price,
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300 pages (size 7½x 10½ inches), bound in cloth, stiff covers. Should be on every workbench.

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American Watches have

ABBOTT'S PATENT STEM-WINDING ATTACHMENT

A few more **KEY-WINDERS** are still in use. Send them to us for alteration and **MAKE A FEW DOLLARS FOR YOURSELF.**

HENRY ABBOTT, 9 Maiden Lane, New York.

CHART FOR THE Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
- 1. White and perfect.
- 2. White and slightly imperfect.
- 3. White and imperfect.
- 4. Very good color and perfect.
- 5. Very good color and slightly imperfect.
- 6. Very good color and imperfect.
- 7. Good color and perfect.
- 8. Good color and slightly imperfect.
- 9. Good color and imperfect.

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It sells fine stones.

When your customer sees the several different and distinct qualities of diamonds as graded by our system, you will find, in a large percentage of cases, that he will select the finest stone. Our many customers testify to this.

Even those who are well posted, as well as those who are not expert, will find our system a great help in making

Remember, we guarantee every diamond to be exactly as represented. Our written guarantee, in addition to yours, will satisfy the most cautious purchaser.

You will find our prices, grade for grade, will compare favorably with those of any importer.

We cater for special memorandum sales. When you have a prospective sale for a fine diamond, send to us for a selection.

We carry a choice assortment of diamond and fancy stone rings, brooches, studs, scarf pins, ear screws, ear drops, link buttons, lockets, etc. Prices range from \$3.00 to \$5.00 and upwards.

Will cheerfully send a selection of these.

S. C. SCOTT MFG. CO.

9, 11, 13 Maiden Lane,
New York.

Tipping the Buyer.

"TIPPING? How about tipping?" responded an old-time traveling jeweler, with a rising inflection upon each exclamation, to a JEWELERS' CIRCULAR-WEEKLY reporter. "I'll tell you about tipping." But the word tipping was so scornfully uttered that no doubt could be felt as to the trend of the story.

"A buyer of jewelry or kindred merchandise who can be bribed by a tip—or tipped by a bribe, for the expressions are identical in purport—has left the path of rectitude; he cannot thereafter buy honestly for his house. The tip is to induce him to buy otherwise than in accord with his normal requirements.

"Why do I think so? Simply because I never knew of a tip having been offered to a person who was a buyer and proprietor in one person.

"I have known many a buyer in my time who was purchasable—yes, merely merchandise which could be bought for the purposes of the purchaser—but in time the houses found their stocks 'lop-sided,' as it were; too monotonously bought. The buyer was deposed, another substituted. The substitute was tempted and he fell, as did his predecessor, and so on until one was found who could neither be bought nor offended by the covert propositions which he knew enough of rectitude to decline in diplomatic language.

"And that reminds me of one of the most comprehensive and keenest rebukes I know of. It was many years ago, but the parties are still living and in business intercourse to-day.

"It was in the buying room; only a thin separation was between it and the adjoining room. Into the latter I had been invited by the buyer, to confer with an assistant in a matter requiring some computation by said assistant. Thus I was there with the knowledge of the buyer, whom we will designate B. He was buying jewelry from a salesman whom we will designate S., and had reached his stock of men's seal rings. S. also knew I was in the adjoining apartment, consequently in no sense an eavesdropper. After a few minutes, devoted to placing my data before the assistant, I was left to myself for the nonce.

"I could not help hearing B. say, 'That's all; charge them up,' after he was done

buying, nor to hearing S. persuasively say, 'Mr. B., I notice you do not wear a seal ring; now just pick out one to suit you; I would like you to wear one of our rings.' B. replied that he never wore a ring and didn't care to have one.

"S., selecting an expensive one, handed it to B., saying that as it was an especially choice design, he would feel honored by B. accepting it. Thereupon B., holding it and examining it critically, asked S. to again open his box of similar rings. B. glanced at the boxful, placed it beside the presentation ring lying on the table and excused himself for leaving S. while he (B.) re-inspected his own stock.

"I then stepped into S.'s presence and, during a few commonplaces, witnessed on his mobile face an expression which said: 'That ring offer did the business. He's gone to see if he can't use some more now.'

"Poor S.; he couldn't have realized that B. had purely noticed a design or two which his stock lacked.

"Upon his return, B. selected a few more, placing them with his former selections. Picking up the presentation ring and turning to S. he asked: 'What is this ring worth?' 'Oh, I don't want you to pay for it,' stammered the surprised S. 'Well, make out your bill and when completed send for me,' replied B., as he again deposited the seal ring on the table apart from the purchased goods.

"Upon his return, B., after scanning the bill, pointed toward the handsome ring again asking: 'What is your selling price for that ring?' S. reluctantly admitted that it was \$18.

"As he was leaving the apartment, B. kindly but firmly responded: 'Then just credit the \$18 on the bottom of your bill; I don't want the ring!'

"The face of S. was a study in varying emotions while he was deciding upon the form to best express the \$18 credit on that bill.

"Now," resumed the old traveler, "that retort was, as I have said, comprehensive and keen. It said: I am buying for the interest of the house—they pay me for that; if I do not accept your ring you will not expect any equivalent from me, and my independence of action as a buyer is not jeopardized. If your proffer was not an intended bribe to me, why was it not made to the house? Not having been made to the house my duty was to divert it thereto, just as any other concession. And the credit of \$18 disposes of a possibility of advanced prices to cover the value of the proffered gift.

"No, I don't know how tipping in any walk of life can be stopped, but I do know that civil engineers, when puzzled to solve some question in mechanics, carry it alternately to the two extremes and thus often solve seemingly difficult questions.

"Now, applying that theory to tipping—if nobody tipped, everybody would stand on his own footing. If everybody tipped everybody would stand on his own footing. If but one of everybody tipped, that one would acquire sole advantage. If, of everybody, but one refrained, the disadvantage to that one would be the characteristic of blackmail, and there it is."

CASTING AND FINISHING WORK OF

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ROY

TRADE-MARK REGISTERED.

AN OLD SAYING THAT

"HANDSOME IS THAT HANDSOME DOES."

BUT HERE
IS SOME
OF THE
HANDSOME
WORKTHIS
HANDHAS
DONE.

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Hand Engraved.

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each card and our trade-mark
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**B. A. BALLOU & CO.,**

Providence, R. I.

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Manufacturers of

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*You can buy
Genuine French
Ebony Toilet Goods
and Travelling Sets
direct from
Leys Christie & Co.
as cheap as you pay for
imitation trash.
They are the largest
Importers in America
and a visit to their
Show rooms will
Substantiate these facts.
65 Nassau St.
New York
See that "New Thing"
in Silver Novelties.*



Canada Notes.

F. C. Steimann, jewelers' supplies, New York, last week, called on Toronto trade.

W. J. Barr, manager Goldsmiths' Stock Co., Toronto, has gone on a purchasing trip to New York and the eastern jewelry centers.

The estate of H. W. Revell, Meaford, Ont., who recently assigned, with liabilities of \$1,633, has paid a first and final dividend of 14 cents on the dollar.

Benjamin Kent, of B. & H. B. Kent, Toronto, arrived home, June 29, from an extended purchasing trip in Europe, accompanied by several members of his family.

Out-of-town buyers in Toronto, last week, included: I. Shoemaker, Paisley; E. Marchand, Milton; J. W. Phillips, East Caledon; W. R. Jackson, St. Thomas, and G. H. Hewson, Bayfield.

George Ellis, formerly traveler for P. W. Ellis & Co., Toronto, and Edward Davidson, lately in business in Hamilton, Ont., have entered into partnership and will conduct a wholesale jewelry establishment in Winnipeg, Man.

The young ladies of the office staff of P. W. Ellis & Co., Toronto, on June 25, presented to Miss Annie A. Stanley, one of their number, an 18 karat gold watch, with a handsomely engraved address. The presentation was made by Miss Ada Childs.

C. D. Maughan, representative of the Goldsmiths' Stock Co., Toronto, is spending a few days at the Pan-American Exposition. J. F. Logan, traveler for western Ontario of the same house, is enjoying a vacation at Lake Rosseau, Muskoka.

Fred A. Kent, of Ambrose Kent & Sons, Toronto, has returned from Europe. Ambrose Kent & Sons have issued a very neat and effective advertising device in the form of a card, displaying the coats of arms of the provinces and municipal cities of Canada as they appear upon their goods in enameled colors.

R. H. Jupp, jeweler, Orillia, Ont., who has for some time taken a prominent part in public affairs, having been Mayor of the town, was nominated, June 25, as the candidate of the Conservative party in the approaching elections for the Provincial Legislature, for the riding of East Sim-

coe. Mr. Jupp's nomination was unanimous, all the others proposed withdrawing in his favor. As the constituency is strongly Conservative, Mr. Jupp's election is practically a certainty.

Minneapolis and St. Paul.

George Greenleaf, who has been ill for a long time, is back again with R. B. Ackerman & Co., Minneapolis.

E. L. Overjorde, Northwood, Ia., was married there, last week, and has been in the Twin Cities on a wedding trip.

Louis Pearlstein has withdrawn from the employ of J. S. Cohen & Co., St. Paul, and will travel with a jobbing line of jewelry for himself.

J. B. Hudson, Minneapolis, had a very attractive window made up of the prizes offered for the 1901 meet of the Minneapolis Driving Club. The window was appropriately decorated, also, with jewelry in the shape of various articles connected with horsemen.

Among the dealers from the country in the Twin Cities, last week, were: E. Juelson, Lansing, Ia.; A. L. Mealey, Delano, Minn.; W. J. Walsh, Waverly, Minn.; M. F. Morgan, Webster, Wis.; F. Fallinger, Baldwin, Wis.; E. L. Overjorde, Northwood, Ia.; R. D. Trowbridge, Moorhead, Minn.; Mr. Robertson, St. Cloud, Minn.

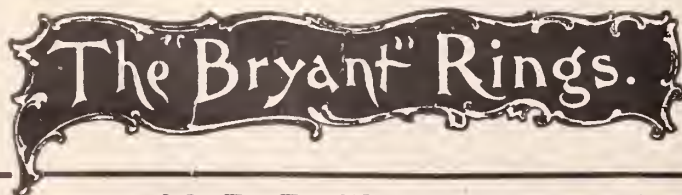
Hyman Michnisky, jeweler, E. 3d St., St. Paul, was recently on trial in the District Court on a charge of receiving stolen property from Joseph Peters. The latter was convicted of robbing the store of Fred Krohn, Mankato, Minn., of considerable jewelry, which, it is said, he disposed of to Michnisky. Peters was brought from the State penitentiary to testify for the State.

Two jewelers of St. Johns, Mich., came into possession of wives June 26. Robert G. Allison and Miss Mabel E. Scofield were married by Rev. J. T. Ewing, rector of St. John's Church. G. Walter Emmons was married to Miss Frances Maud Church, by Rev. R. S. McGregor, of the M. E. Church, assisted by the Rev. A. Brinkhorst, of the Congregational Church.

RINGS FOR THE MILLION!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.



are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

John Weaver has opened a repair shop at Millheim, Pa.

Mrs. M. V. Cramer, Clarinda, Ia., has renovated her store.

Herman Ehlenfeldt, Iola, Wis., will open a jewelry store in that town.

George Rochat, Ada, Minn., will conduct a jewelry and book store there.

Calvin Deis, Canal Dover, O., is reported to be about to open a store.

The Illinois Watch Case Co., Elgin, Ill., have issued a new 240 page catalogue.

Charles S. Stiff, Little Rock, Ark., has installed electric motors to increase the capacity of his shop.

O. H. Werner, Centerville, Ind., has moved to a new store, where he will have larger and better accommodations.

O. D. Fosburgh, Blanchard, Ia., who advertised that he was to open a repair shop there, is reported to have left the town.

Edward R. Searles, jeweler, Richford, Vt., and Miss Lois P. Burt, of Sheldon, were married, June 19. They took a trip to the Pan-American Exposition.

E. H. Hohl, Mauch Chunk, Pa., has sold his stock to a New York auction house and the goods will be removed. He has been in business in Mauch Chunk for nearly 25 years.

George Chantler, Manistique, Mich., after being in business 20 years, is selling out his stock at auction and will retire from business. F. P. D'Arcy, auctioneer, is conducting the sale.

W. F. Staley, Pittston, Pa., who has

been watch inspector of the Lehigh Valley railroad for several years, has been reappointed and, in addition, is also inspector for the Erie and the New York and Susquehanna railroads. Mr. Staley will have headquarters at Wilkes-Barre.

Henry C. Stevens, jeweler, High Springs, Fla., and Miss Clara Brown were married, June 24, in Jacksonville. They will reside at High Springs.

Edward Roberts, New York, sued Charles Rubsaman, in the Passaic, N. J., District Court, for \$84 for a watch Rubsaman bought from him. It was proven that the watch was not as guaranteed and Judge Watson gave judgment for the defendant.

A. E. Burnett, Ocala, Fla., has gone into bankruptcy. The disastrous freezes of 1894-'95, which destroyed the orange industry, and the consequent failure of the Ocala National bank affected him severely. Owing to the years of depression that followed in Ocala he has not been able to recover.

H. B. Lord, Jacksonville, Fla., formerly of Sanford, Fla., has sold out his jewelry business in Jacksonville and is now at the head of the Metto Co. Metto is a preparation made from the palmetto berry. It is claimed to be a specific for nervous troubles and is used in Florida as a drink with soda water.

Fire started in a lower drawer of the repair cabinet of J. R. Rakestraw, Lima, O., June 16, and did \$150 damage; covered by insurance. The drawer was used to hold odds and ends, including a box of

1,000,000

An indication of the
superlative merit of

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rests in the fact that
over 1,000,000 have
been sold with entire
satisfaction to dealer
and wearer.

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are carried by people
in all walks of life be-
cause they are cheap,
reduce the wear and
tear of the case, pro-
tect the watch from all
ordinary magnetic in-
fluences, are perfect in
action and convenient
in use.

Made for all sizes of American
cases, open face and
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The Newark Watch Case
Material Co.,

19 WARD ST., NEWARK, N. J.

Selling Agents:

HENRY ZIMMERN & CO.,

47 MAIDEN LANE, N. Y.

THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



PAT. 531975

THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

matches, which, with the assistance of mice, probably caused the fire.

George Benson has opened a repair shop at Gray, Me.

A store will be opened at Stockport, Ia., by Joseph Benn.

Otto Mueller, Wausau, Wis., has moved into new quarters.

Daniel McCarty intends to open a store at Charleston, Ill.

F. E. Watson, Wellsburg, W. Va., has sold out to A. L. Green.

John G. Farry, Eau Claire, Wis., has purchased a new residence.

Earle A. Maxham has opened a jewelry store at Sheldon, N. Dak.

H. W. Kappes & Son, Shippensburg, Pa., have moved into a new store.

J. H. Zimmerman, Prairie du Chien, Wis., is conducting an auction sale.

Mrs. G. P. Benezet, wife of G. P. Benezet, jeweler, Peoria, Ill., died, June 24.

Mr. Hill, Jackson, Minn., contemplates opening a jewelry business in Comfrey, Minn.

Mr. Kelley, jeweler, Wild Rose, Wis., has erected a new building for his stock of goods.

Charles Rixton, jeweler, Passaic, N. J., was severely injured, June 25, in a bicycle accident.

Sullivan & Warfel have opened a jewelry store and repair shop at 109 Newton Ave., Little Rock, Ark.

Herman Ehlenfeldt will open a jewelry store in the new building to be erected by Simon Myhre, Iola, Wis.

H. W. Anderson, who recently bought the Palace Jewelry Store, Red Lake Falls, Minn., has taken possession.

M. F. Davis, Wilmington, Del., will enlarge his quarters by the addition of a second store, doubling his floor space.

Fire damaged the store of Nelson Anderson, Ballston Spa, N. Y., June 27, but the loss was not large and was covered by insurance.

H. A. Stone, Cass Lake, Minn., for a long time jeweler at that place, has moved to Cloquet, Minn., where he will carry on his business hereafter.

Jewelers of Norristown, Pa., will keep open only on Monday and Saturday evenings during the Summer and will close other evenings at 6 o'clock.

Blumberg & Siegle, doing business at Missoula, Mont., as the Montana Jewelry Co., have dissolved partnership. Mr. Blumberg may go to Butte, Mont.

It is announced that the Board of Trade, Carlstadt, N. J., will take \$1,000 worth of stock in the new Colonial Clock Co., who are to locate at East Rutherford, N. J.

The H. D. Cone Jewelry Co., Cedar Rapids, Ia., opened their new store, June 22, and held a public reception, with music all day and evening. The store is handsomely fitted up, the woodwork being mahogany.

Pittsburgh.

M. Marks, Homestead, is ill at his home with typhoid fever.

B. E. Arons is holding an auction sale in the evenings, to reduce stock.

Finley Kuhns, Sharpsburg, Pa., is contemplating selling out his business in that place.

Steele F. Roberts and William Hoffman attended the Masonic outing at Bear Run, June 29.

Alfred Watson and family, of Monongahela City, visited J. W. Allison, of Goddard, Hill & Co., at his home, in Linden Ave., West End, last week. Mr. Watson is a leading jeweler of Monongahela.

J. V. Rosenthal and Thomas McWilliams, of Irwin, Pa., and Harry Heeren, Pittsburgh, were appointed appraisers in the case of E. L. Young, bankrupt, Irwin. The stock was appraised at \$800.

Frank D. Ausman has removed to new quarters in St. Mary's, O. J. B. Haverbeck started up in business in the store

just vacated by Mr. Ausman. The store has been greatly remodeled by Mr. Haverbeck.

Quite a party of local jewelers will go east on July 18: Mr. and Mrs. J. W. Allison, Mr. and Mrs. Jesse Crawford and Miss Crawford, Miss Williams, Mr. and Mrs. Charles O'Brien and Will Jones. The firms represented by this party are Goddard, Hill & Co., the W. J. Johnston Jewelry Co. and L. W. Vilsack.

Out-of-town visitors last week were F. F. Robinson, Vandegrift, Pa.; W. F. Hasinger, Blairsville, Pa.; Mrs. C. H. Ruple, Lisbon, O.; Philip Ruprecht, Sharpsburg, Pa.; Mrs. J. N. Hoffer, Homestead, Pa.; John Z. Simpson, Blairsville, Pa.; G. A. Spies, Monongahela City, Pa.; Mr. Metzgar, of Metzgar Bros., Alliquippa, Pa.; Mr. Langnecker, New Brighton, Pa.

William, Otto and Herman Heeren, jewelers of this city, Bertha Weckerle and others have entered suit against W. C. Weckerle, also a jeweler, to recover \$40,000. In the statement filed, it is averred that the defendant assumed the management of the plaintiffs' real estate. From Feb. 22, 1899, to June 4, 1901, it is said, the defendant collected rents to the amount of about \$1,600 and sold a piece of property at Leetsdale for \$485 and the property on South Atlantic Ave. for \$32,500. It is alleged that on June 11 last, the defendant, alleging to have received only \$43,131.18, paid out \$17,624.02 at the plaintiffs' request, leaving \$29,507.16 in his possession, according to his own figures. This amount is included in the damages asked.

Alfred L. Weitzel, 930 Penn St., Reading, Pa., is celebrating his 67th year as a jeweler.

B. F. Kessler, Mt. Carmel, Pa., has purchased a new building, 38 S. Oak St., and will use it for a retail jewelry and musical instrument store.

A WORD ABOUT OUR NEW CATALOG.

Requests are piling up so rapidly from all over the country one would think we had a Pan-American Souvenir to give away. Now our Catalog is for the **actual manufacturer of jewelry and art metal goods exclusively**—not for a watchmaker, jewelry repairer, retailer or jobber, because we sell only the raw article. It will contain upwards of 2,300 separate and distinct designs of Jewel Settings, Metal Ornaments and Jewelry Components.

Customers who are on our books will have theirs sent first; then we will attend to the wants of our customers in prospect.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Lou Fay, Chicago representative of R. F. Simmons Co., Attleboro, returned from his west and far west trip, Saturday, after an absence since June 10.

John T. Gardner, Indiana traveler for Baldwin, Miller & Co., is camping with his family near Centerton, Ind.

L. L. Norton, traveling man for Heaton, Sims & Co., Indianapolis, Ind., is taking a two weeks' vacation in the country.

Maurice Cohen, formerly with I. Goldstein, St. Paul, Minn., will go on the road, July 10, for J. S. Cohen & Co., St. Paul.

Joseph Haskell, with A. & J. Plaut, Cincinnati, O., is enjoying a five weeks' vacation in New York and eastern resorts.

George Dunbar, traveler for the George B. Barrett Co., Pittsburgh, Pa., has gone to Atlantic City. Delray Wilson, city salesman, is visiting in Lima, O.

Carl F. Slocum, traveling for Sischo & Beard, St. Paul, Minn., has returned from a seven weeks' trip through northern Minnesota, northern Wisconsin and northern Michigan.

J. W. Stoneburner, in charge of the Chicago office of Ford & Carpenter, Providence, left Thursday for St. Louis, Kansas City and Minneapolis, to finish up his trip, returning early this week.

Mr. Clark, of the Oneida Community, was in Omaha, Neb., last week, showing a line of flat ware. Mr. Sherrill, of Sinnock & Sherrill, and Mr. Fairbanks, of B. K. Smith & Co., were other visitors in that city.

J. M. Stanley, Chicago manager of Mauser Mfg. Co., New York, is at Providence for a couple of weeks. He will call at New York before his return to Chicago. Mrs. Stanley accompanies him, the trip being principally a social one.

The traveling force of S. H. Clausin & Co., Minneapolis, Minn., Bert Clausin, Frank Newcomb and I. R. Bunker, have been away on vacations. Newcomb has gone to New York and will take in the Pan-American Exposition on his return.

The following traveling men were in Minneapolis and St. Paul the past week: Fred Foster, Unger Bros.; Mr. Krugler, H. A. Kirby Co.; Mr. Speyer, Goldsmith Bros.; M. S. Rodenberg, Rodenberg & Dunn; Mr. Clark, Towle Mfg. Co.;

F. G. Burgess, the Standard Optical Co.; representative of the Parker Clock Co.; Mr. Fox, Fox & Co.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: Jacob Marx, the Kossuth Marx Jewelry Co., New York; George F. Heidet, C. F. Rumpp & Sons, Philadelphia, Pa.; Leo Goldsmith, New York; A. G. Lipman, of Morgan & Allen Co., San Francisco.

Travelers in Pittsburgh, Pa., recently, were: William B. Peck, Waite, Thresher Co.; T. M. Schroeder, Schickerling Bros.; Fred L. Baker, The Non-Retailing Co.; John A. Abel, Abel Bros. & Co.; Mr. Bliss, Krementz & Co.; A. W. Wagner, Wagner Bros. & Co.; Walter S. Noon, W. F. Cory & Bro.; F. D. Newburger, R. Blackinton & Co.; Charles E. Lockner, The Hayes Brothers Co.; P. M. Layman, Riker Bros.; Frederick C. Staudinger, Sansbury & Nellis; Mr. Roehr, The Bassett Jewelry Co.; L. Schmidt, P. W. Lambert & Co.; Max Huss, S. & A. Borgzinner; Frank S. Goff, Bennett & Bradford; George H. Remington, Waite, Mathewson & Co.; Louis Hirsch, Hirsch, Flashner & Robbins; James O. Otis, Harvey & Otis; J. R. Kirkpatrick, Beckwith, Grant & Co.; E. L. Mumford, W. H. Bell & Co.; Lewis L. Squire, F. H. Cutler & Co.; M. L. Barnard, J. B. Bowden & Co.; M. Baum, Rothschild Bros.; S. D. Binge, S. & B. Lederer Co.; L. W. Adler, L. Adler & Son; A. S. Riley, Aikin, Lambert & Co.; L. Stern, Louis Stern & Co.; C. N. Perley, Alling & Co.; Frank E. Deland, Day, Clark & Co.; Charles S. Isabel, Arnstein Bros. & Co.

George Southwick, of the Union Braiding Co., Sandwich, Mass., was in Omaha, Neb., a few days ago, stocking the trade with the latest styles of watch fobs. Mr. Southwick, or George, as every one calls him, is a pleasant gentleman, but he was feeling, when he struck Omaha, as if his good humor had been imposed upon. While passing through Cincinnati, O., one of his customers, pointing to a good looking young lady who had entered the store, said: "Let me introduce you?" Of course, there was no objection and the introduction speedily followed, after which the proprietor of the store hastily stepped back to the rear. The good looking young lady was a reporter and for half an hour she plied her victim with questions. In vain he tried to get away. It was impossible. She followed him from one part of the store to the other, probing him for news, while the proprietor hid himself and smiled. Not until the reporter had wrung him dry did she let him go. Then the proprietor came forward, listened to some forcible language and George made for the next town. Mr. Southwick says there is every prospect for a big jewelry trade this Fall. There is plenty of money in the country, the rains have ensured a big crop this Fall, and the people of the west, especially, are in the humor for buying.

The drug and jewelry firm of Rygh & Johnson, Elbow Lake, Minn., have dissolved partnership.

J. W. Wallace, jewelry and drugs, Tekamah, Neb., has sold out his drug business and will now devote his entire attention to jewelry.

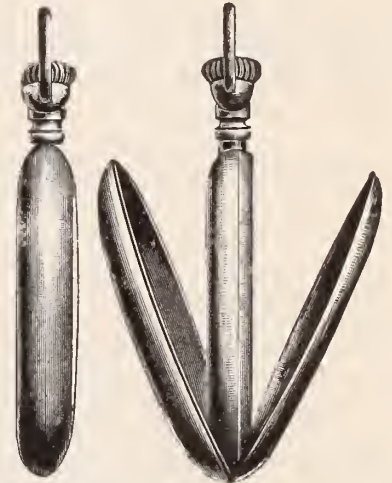
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AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

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21-23 Malden Lane, N. Y.

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FOUNDER IN
Gold, Silver
and
Bronze d'Art.

MAKER OF
FINE CASTINGS

For Silversmiths
and Jewelers.

Specialty of Solid Gold Cast Rings,
Charms, Scarf Pins, etc.

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Diamonds.

WM. KINSCHERF,
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BROOCHES A SPECIALTY.

CHARLES F. IRONS.

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IRONS & RUSSELL,

MANUFACTURERS OF

Emblems, Pins, Charms and Buttons,

SOLID GOLD AND ROLLED PLATE.

SPECIAL DESIGNS FURNISHED AND MADE TO ORDER.

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PROVIDENCE, R. I.

New York Office: 11 Maiden Lane.
RICHARD EVERETT, Mgr.

Full Stock Carried in New York Office.





VOL. XLII.

NEW YORK, WEDNESDAY, JULY 3, 1901.

No. 22.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

The Lapp & Flershem salesrooms were entirely redecorated the past week, the walls, ceilings and woodwork all being gone over.

C. S. Dustin, Stillman Valley, Ill., a jeweler and member of the popular Stillman Valley band, was a visitor at jobbing houses, last week.

Mr. Lossau, with Otto Young & Co., has sought green fields for a couple of weeks, the job department during his absence being under the management of Mr. Hopkins.

A. E. Bentley, of the United States Watch Co., arrived, Thursday, and will remain over for the Fourth. Mr. Bentley and Mr. Levy, of the Philadelphia Watch Case Co., called on the trade together.

The Columbia Yacht Club have selected from the patterns of the International Silver Co. 11 prize cups for their annual regatta. Some of them were quite expensive and will well repay the winners for their efforts.

The manufacturing trade in some lines is exceptionally active and it is stated that some of the factories do not commence to fill orders under four to six weeks on account of the unusually large amount of work for the season.

The meeting of the Commercial Travelers' Outing Club, held Thursday last, was one of the largest attended in the history of the organization. Aside from the ordinary routine 15 new applications for membership were favorably acted upon.

C. F. D. Leigh, formerly with the Towle Mfg. Co., this city, and for the last five years with Boyd Park, Denver, Col., passed through on his way to the convention of the Brotherhood of St. Andrew, at Detroit, to which he had been selected as a delegate.

T. D. Robertson, Dallas, Tex., is reported here to have been succeeded by the Robertson-Hill Co., a corporation whose charter has just been filed, with a capitalization of \$25,000. The incorporators are T. D. Robertson, D. H. Hill and H. M. Hintchey.

Manufacturers are now right in the heart of the work on jobbers' catalogues, which will be issued about the same time as usual—middle of July to first of Sep-

tember. Inasmuch as all started in earlier than usual it is expected that some remarkable books will be issued when the time comes.

Julius Aschermann, city salesman for the New Haven Clock Co., is visiting at Michigan lake resorts. Otto Groff has returned from Illinois river points. Miss Thompson, cashier at the Chicago salesrooms, leaves, this week, to enjoy an outing at White Lake.

O. E. Bell, president of the Bell Watch Co., has returned from the east. He reports the factory running full time to keep abreast of orders. Mr. Bell says the only difficulty experienced is in the limited number of really good casemakers in the country, making it almost impossible to further increase the facilities of the factory.

Isaac Arvonen, in the jewelry business at Calumet, Mich., for some years past, has left that city and his present whereabouts have an element of uncertainty. The only property on which creditors can take legal action was originally incumbered and is now attached to satisfy judgments. A few small accounts are on the books of Chicago jobbers.

Steve Leubusher, who has had charge of northwestern territory for the O. E. Bell Co., Cincinnati, O., has resigned to enter business for himself. Mr. Leubusher will carry a line of rings, chains, bracelets and that class of goods on the road, making his headquarters at 412 Champlain building, this city. The report that he was to form a connection with a Cincinnati house is erroneous.

The weekly correspondence of Chicago jobbers shows the following changes: F. E. Dennis has succeeded L. E. Goodell, Corydon, Ia.; W. H. Blinn, Antigo, Wis., has moved to Meyer's Falls, Wash.; J. D. Fowler, O'Fallon, Ill., has moved to Sandoval, Ill.; C. A. Swanson & Co. have succeeded C. F. Tryon, West Superior, Wis.; Richard Westlich, Sturgeon Bay, Wis., succeeds Louis Reichel, of that place.

A copy of the official programme for the Newburyport (Mass.) semi-centennial was received, last Thursday—a work of art in every respect. G. P. Tilton, designer for the Towle Mfg. Co., was chairman of the printing and badge committee and the book shows his handiwork, familiar to the jewelry trade through the "Colonial" and "Georgian" books of the Towle Mfg. Co. The souvenir medallions are exquisite in their die work and come in sterling silver and bronze. They are upright ovals, 1½x1½

inches in size, with full length female figure in bas relief and appropriate lettering.

The salesrooms of George Kuehl were slightly damaged, Tuesday last, by water during the destruction by fire of a paint and varnish house adjoining the Kuehl store on the east. It was a close call.

Cards were received here, early the past week, announcing the marriage of Leonard Huber, Jr., Louisville, Ky., and Miss Minnie E. Keidel, which took place at Louisville, June 26. The groom is the son of Leonard Huber, an old time retail jeweler of that city. The couple will be at home after July 10, at 413 E. Ormsby Ave., Louisville.

Mr. Netcher, proprietor of the Boston Store, one of the large dry goods department stores of this city, has purchased the Champlain building, northwest corner State and Madison Sts., which gives him the half block bounded by State, Madison and Dearborn Sts. He has already taken possession of the street stores and extended the Boston Store to his new purchase. It was reported the store would require the lower five floors of the Champlain building for their own occupancy, but it will be some time before this can be accomplished. J. H. Purdy & Co., whose salesrooms are on the sixth floor, have a four year lease on a storeroom on the fifth. The Bell Watch Co. on the fourth floor have a three year lease, and the lease of H. F. Hahn & Co. does not expire for two years. The building has always been one of the jewelry centers. On the fifth floor are the offices of R. F. Simmons Co., Ford & Carpenter, Kautzmann & Sussfeld, Schultz, Leiss & Co., McRae & Keeler, S. K. Huston, E. H. Allen and I. Levinson. On the fourth floor are located the Mauser Mfg. Co., Fink, Bodenheimer & Co., S. Sternau & Co., A. Davis & Co. and the Bell Watch Co. On the third are H. F. Hahn & Co. and the Kleine Optical Co., and on the second the cutlery house of Landers, Frary & Clark. All these firms would be inconvenienced by the change, which, we are inclined to believe, is not seriously contemplated for the present.

Pell & Diddea, Eureka Springs, Ark., have dissolved partnership.

The Minton Jewelry Co., El Reno, Okla., have leased a new building that is being erected two doors south of their present location and will fit it with modern fixtures and occupy it about Sept. 1. The building is 25 by 100 feet and will provide good quarters for the company's growing business.

Kansas City.

The Jaccard Jewelry Co. are showing a fine line of cloisonné ware.

J. H. Baker has accepted a position with the Streicher Watch and Jewelry Co.

Joseph Morina will conduct a jewelry and loan business at the store on Grand Ave. he purchased, recently, from S. R. Abney.

D. B. Ward, general manager of Woodstock, Hoefer & Co., is spending several weeks on a farm near Baxter Springs, Kan.

William Fairfield, Parsons, Kan., has moved into a new store, which he has been busy fitting up nicely. He will have additional room.

C. P. Norton, president of the Norton-Paulson Jewelry Co., is the guest of the Minnesota Club and is enjoying a fishing trip with a party of friends.

V. G. Cuthbert, traveler for Otto Young & Co., Chicago, Ill., who resides in Kansas City, left for the east, last week, accompanied by his family, for a vacation.

William H. Hurlbert, traveling representative of the Providence Optical Co. as well as a representative of the Electric City Box Co., Buffalo, N. Y., called on the Kansas City trade, recently.

F. E. Woodington has gone to Minnesota for a two weeks' fishing trip. C. E. Chapman, watchmaker for J. R. Mercer, has been in Colorado for a week. They will both return to Kansas City, July 15.

There is some talk of manufacturing jewelers closing their shops at 3 o'clock, Saturday afternoons, provided all will sign an agreement. The Meyer Jewelry Co. have signified their willingness to comply with the request.

J. S. Frank, traveler for Sussfeld, Lorsch & Co., has notified his Kansas City friends that he will spend several weeks in the pine woods of northern

Maine, fishing, hunting, etc., recuperating from the past year's work, and getting ready for the Fall trade. Mr. Frank has traveled in this locality for nearly 15 years.

Henrich Morota, watchmaker for the Meyer Jewelry Co., has received news from Rome, Italy, of the death of his sister, Elda Morota, of the Frenchina Italian Opera Co. Henrich Morota was a member of the International Opera Co. previous to accepting his position with the Meyer Jewelry Co. He is one of the heirs to his sister's estate.

Merchants from out of town who called on the Kansas City, Mo., trade, last week, were: L. Megede, Richmond, Mo.; J. C. Johnson, Colorado Springs, Col.; L. D. Everhardt, Warrensburg, Mo.; Leslie White, Lee's Summit; William Krueger, Edina, Mo.; William Kassel, Olathe, Kan.; R. B. Erwin, Mammoth Springs, Ark.; N. R. Heath, Winfield, Ia.

Indianapolis.

J. C. Walk & Son and F. M. Herron close at 1 o'clock, Saturdays, during the Summer months.

Edward Kendal, watchmaker for Peter Akeman, Dana, Ind., was married, June 26, to a young lady of Clinton, Ind.

John Dyer, until recently with his father, George G. Dyer, in the manufacturing business, has accepted a position as engraver for Charles Mayer & Co. He will also assist in the silver ware department.

F. O. Brooks, Madison, Ind., has just bought a store on E. Main St. and will re-enter the jewelry business. Mr. Brooks recently sold out his interest in the business of Brooks & Dold, with the intention of retiring from business, but found himself eager to get back to the business to which he had devoted so many years.

BAROQUE PEARLS.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious ^{AND} Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Rubies. Opals. Doublets.

LOWEST PRICES ON

EBONY

GUARANTEED.

WATCH THIS SPACE.

JOHN B. ASH,
ROCKFORD, ILL.

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**



It describes everything in
the line of

Photo Jewelry and Buttons

It quotes lowest wholesale
prices.

WE MANUFACTURE EVERYTHING
we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show
you how to increase your income.

**Photo Jewelry has come to stay. If you
want to be in it, you must carry it.**

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

St. Louis.**TRADE CONDITIONS.**

The wholesale business the past week has been fair, with a big increase over the same time last year when the street railroad employees' strike was on. The retail trade has been quiet, the intense heat preventing shopping.

Albert Dueber, of the Dueber Watch Case Mfg. Co., Canton, O., was in this city, last week.

S. H. Bauman, president of the Bauman-Massa Jewelry Co., who had been in Europe for several weeks, returned home, last week, bringing his son, who has been at school.

A sneak thief entered, one day last week, the jewelry store of S. A. Newman, 1906 S. Broadway, while the proprietor was in a rear room and stole two gold watches from a front show case.

It is said that the auction sale now going on at the Merrick, Walsh & Phelps Jewelry Co.'s old stand and which is conducted by Mermod & Jaccard Jewelry Co., will soon be discontinued.

Henry Wicke, formerly manager of Wicke & Co., jewelers, 1101 Franklin Ave., filed a voluntary petition in bankruptcy, last week, before the United States District Court, giving his assets as \$55 and his liabilities as \$11,831.74.

A new and aggressive firm were recently formed in St. Louis for the manufacture of everything in the silver plated ware line. H. L. Merry is president of the new company and the firm are known as the Merry & Pelton Silver Co., who have succeeded the old Pelton Bros. Silver Plate Co., who had one of the oldest manufacturing plants in the west in this line. The new firm are preparing a handsome and complete line of up-to-date goods for the Fall trade.

Portland, Ore.

The L. C. Henrichsen Co. are receiving some heavy shipments of jewelry.

A. N. Wright, Iowa, jeweler, is expected home from the east, this week. He has been away for nearly three months.

Spring business is about over for this year and rains have also interfered with

trade, but from the present crop outlook, the Fall and Winter trade will be very good.

The G. Heitkemper Co. have recently finished some large orders for class pins and medals for schools and colleges. Mr. Heitkemper reports a good Spring trade for his company.

William Friedlander, while under the disadvantage of having the front of the store remodeled, is enjoying a better business than at this time last year. The window lights along the edge of the ceiling have been provided with reflecting shades, a great improvement over side or drop lights.

San Francisco.

David Marshall, with the W. K. Vanderslice Co., is away on his annual vacation.

Henry Stelpflug, diamond setter, 126 Kearney St., was quietly married, a short time ago.

G. Muller, formerly with Shreve & Co., this city, is opening a jewelry store at Carter's, Cal.

The new store of Scheu, Parker & Scholte, opened a short time ago on Market St., is now in full working order.

Allan Marshall, manufacturing jeweler, formerly in business in the Thurlow block, returned to San Francisco, last week, after a two months' stay in Riverside. He will return to Riverside, this week.

Charles Young, manufacturing jeweler for the trade, Thurlow block, leaves, this week, for a two weeks' vacation at Santa Cruz. Charles Steubenrauch, with this house, will spend his vacation at Vacaville after Mr. Young returns.

The following buyers from interior towns of the State were visitors at the jobbing houses, the past week: H. A. Roberts, Chico; E. C. Shaven, Watsonville; C. H. Steinmetz, Suisun; J. S. Johnson, Concord; Mr. Beschienau, Tracy, and Louis Koburg, Healdsburg. Albert Hansen and R. B. West, both of Seattle, were the only prominent buyers from outside the State. E. W. Reynolds, a dealer in optical goods, Los Angeles, was also in the city.

Pacific Northwest.

W. R. Stark, Silver City, Idaho, has moved into new quarters.

M. E. Quigley has opened a jewelry store at Harrison, Idaho.

J. W. Reed, Sprague, Wash., has sold real estate valued at \$600.

J. W. Rowett, De Lamar, Idaho, is moving his stock of jewelry to Silver City, Idaho.

H. T. Winter, jeweler and optician, has opened an office in Kremer's drug store, Grant's Pass, Ore.

A man named Wurster, who formerly conducted a jewelry store at Lebanon, Ore., attempted suicide at his home, near Corvallis, Ore., recently.

H. A. Barnhart has opened a new jewelry store in Monrie, Wash. Mr. Barnhart was formerly engaged in the jewelry business in Shawnee, Okla.

The City Council of New Whatcom, Wash., have passed an ordinance fixing the license for jewelry peddlers and hawkers at 10 cents a day.

The sapphire mines at Yogo, Mont., are employing a number of men. Three shipments of rich sapphires, averaging three karats, and one stone weighing eight karats have been made.

O. R. Haight is engaged in the jewelry business at Ritzville, Wash. Mr. Haight went to Ritzville in 1890 and opened a jewelry establishment. He afterward sold out and is again engaging in the business.

A flag has been on exhibition at Arthur Clark's jewelry establishment, Heppner, Ore. The flag was presented to the Heppner fire company by ladies of Rawlins W. R. C. as a memento of their prowess in a tournament.

Pacific Coast Notes.

B. Levy, Newman, Cal., has moved into his new store.

A. W. Lord, Quincy, Cal., has returned from an outing trip through the Indian Valley country.

H. G. Howard, formerly of California, has accepted a position with H. G. Biart, jeweler, Honolulu, H. I.

L. Feibush, Trinity Center, Cal., has arranged to make a trip through the towns of Scott Valley with a stock of goods.

J. J. Wilson, Sisson, Cal., has been appointed railroad watch inspector for the Northern California division of the Southern Pacific Railroad Co.

A jeweler of Avalon, Cal., has started a fad for Catalina moonstones, which are found at Moonstone Beach. The stones make very pretty gems when cut and orders have poured in on the jeweler to such an extent that he is sending for an assistant and improved machinery.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

FRANK KLEIN.

JOHN B. JANSSENS.

PITTSBURGH DIAMOND CUTTING CO.,

237 Fifth Avenue, Pittsburgh, Pa.

EXPERT DIAMOND CUTTERS

REFERENCE, DIAMOND NATIONAL BANK.

TO THE TRADE.**Georgian****STERLING
SILVER.****In Complete
Table Service—****French Gray
Finish.****COFFEE SPOON.****TOWLE****MANUFACTURING CO.,**

CHICAGO.

NEWBURYPORT, MASS.



Cincinnati.

There is some talk about an outing for the jewelers this Summer.

Isaac Rosenbaum, Mt. Vernon, Ind., has been in town looking at new goods.

Harry Walton, secretary of the Wadsworth Watch Case Co., is in the east.

E. C. Pfaffle, of L. Gutmann & Sons, spent his vacation on the northern lakes.

M. Loeb, of Herman & Loeb, has returned from a fishing expedition of a few weeks' duration.

Gus Frank is organizing a club of traveling men among the jewelers, to be called "The Rushers."

Sig Strauss, of Sig Strauss & Co., has been at the lakes for two weeks. He is preparing to go on a trip early next month.

The Duhme Jewelry Co. are putting in an extensive electric plant in their place, and have a contract to furnish light for all the stores on their block.

The Gustave Fox & Co. Baseball Club are out with a challenge to any first class jewelry team for a game for any Saturday afternoon. Leonard J. Fox is captain of the team.

Ike Fox is making a tour of the large cities in the west. B. Fox is at Deer Park, Mich., for a few weeks. George Fox has gone to the Pacific Slope for a tour of several weeks.

Gustave Fox & Co. turned out some elegant order work the past week. A \$500 fireman's badge made of colored gold, enameled and chased in beautiful design, diamond and ruby mounted; a magnificent monogram for a fob chain, set with tiny diamonds that cost \$200; also, an oblong pin of opals for which Mr. Fox has been six years in matching the opals. There are 20 stones and each is a gem.

Last May the Duhme Jewelry Co. sent a ring to Miss Minnie Sullivan on approval and, it is alleged, her sister, Mrs. Kelley, notified the firm to send the bill to her, as her sister was in a sanitarium for her health. In the meantime a woman named Bocke got the ring into her possession and a constable was sent to get it. He was told she had turned it over to her attorney and had paid Miss Sullivan \$150 for it. The attorney denies seeing the ring, and the constable is at a loss what to do to get a clue to its whereabouts. The Duhme Jewelry Co. were given judgment by Squire Winkler, but where is the ring?

Omaha.

TRADE CONDITIONS.

The wholesale jewelry trade for June was much better than the average. Hot winds in Kansas prevailed during the past two weeks, but as much of the harvesting was over before they came, little damage is expected to anything, unless it may be corn. The hot weather of last week, in Nebraska, helped instead of injured the crops. It was good growing weather and if an occasional rain comes along during this month, the crops will be immense.

J. C. Graves, Humphrey, Neb., is ill with the small pox.

Charles Shook will take his band of boys to Fontanelle, Neb., to furnish patriotic music, July 4.

A. W. Taylor, Oakland, Ia., was in the city, last week, and purchased a bill of goods from the Shook Mfg. Co.

The wholesale jewelers of Omaha have agreed to close at 1 o'clock, Saturday afternoons, during July and August.

Seattle, Wash.

TRADE CONDITIONS.

Jewelers of Seattle report that their June business was exceptionally good. Some unusually large sales of the finest class of goods are reported, the purchasers being some of the early arrivals from the Alaska gold fields.

Knute Knuteson, Stanwood, Wash., was in Seattle, recently, purchasing supplies.

A. L. Delkin, Nome City, Alaska, who has been visiting on the coast, this Winter, has returned, taking with him new jewelry stock from this city.

Andrew W. Bauer, a salesman for Westburg & Childs, this city, was found dead in a Tacoma lodging house, June 11, with his throat cut. He had been drinking heavily and, it is thought, in a fit of despondency committed suicide. He had been in the firm's employ for 18 months and was a single man of about 50 years of age. His relatives are unknown.

Albert Hansen has received from Reed & Barton, New York, a magnificent solid silver, gold lined trophy cup, costing \$300. The cup was made to Mr. Hansen's order for the Seattle Golf and Country Club, is known as the "Judith Minor Cup for Lady Golfers," and will be given as a championship prize this Summer. The cup bears appropriate wording and designs, hammered and raised.

Something Every Jeweler Needs in His Business.

CYCLONE ANTI-OXIDIZER

FOR
**Preserving the Color
and Polish of Gold,
Silver, Nickel and
all other
polished metals while
passing through the
fire in act of
soldering.**

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

Every Bottle Guaranteed.
Caveat filed Nov. 17, 1900.

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no borax; no boiling in acid pickle, as the Oxidizer preserves the color.

Price 35c. per bottle.

The fac-simile labels shown above are three-fourths the size of the originals on the packages.

Give the above FLUXES a trial and you will find them everything we claim for them. Order through your material house or from us.

Mail orders solicited for anything in our line.

L. GUTMANN & SONS,
WHOLESALE
DEALERS IN **Diamonds, Watches and Jewelry,**
51 E. 4th STREET & CINCINNATI, OHIO.

CYCLONE STEEL SOLDERING FLUX

FOR
**BRAZING STEEL
... AND ...
Nickel-Plated Articles
without Bluing or
Destroying Nickel.**

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

Every Bottle Guaranteed. Price
of Flux and Box of Solder
50 Cents.

Caveat filed Nov. 17, 1900.

With this Flux you can braze malleable iron, brass and steel and leave no enamel crust or lump, as this Flux contains no borax. No use of cleaning or scraping article to be brazed, as this Flux will cause solder to flow freely and leaves article broken tougher than before broken.

CYCLONE HARD SOLDERING FLUX

FOR
**SOLDERING GOLD,
Silver and Roll-
plate Goods.**

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.

This is what Cyclone Hard Soldering Flux will do:

Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat gold solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

The Latest Patents.

ISSUE OF JUNE 25, 1901.

676,915. TOILET ARTICLE. ABRAHAM L. RIDGE, Catlin, Ill. Filed Feb. 7, 1901. Serial No. 46,419. (No model.)



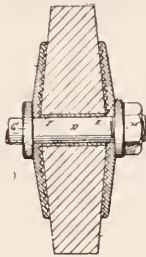
A device of the character described, comprising a handle formed of spring-arms suitably united at one end, and semicircular in cross-section at the opposite ends, a pivoted member arranged between the spring-arms of the handle, said member being formed at one end to constitute a pair of pincers and the other end reduced to form a probe.

676,918. EYEGLASS-FITTING. JACOB SCHMIDT, Lebanon, Pa. Filed Feb. 14, 1901. Serial No. 47,219. (No model.)



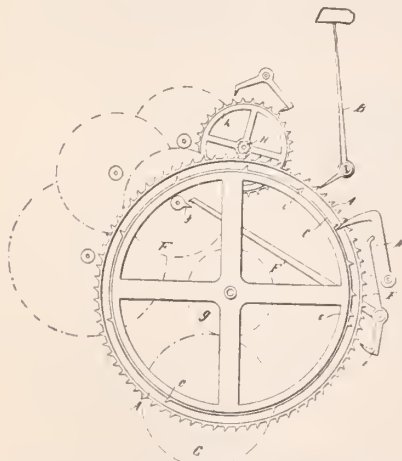
In an eyeglass-fitting the combination of a stud *e* having an inwardly-projecting pin *e*², adapted to pass through the nose-guard and spring, with a cap *b* embracing said nose-guard and spring and having its ends register with an opening in said stud and held in position by a screw *d*.

676,953. GRINDING AND POLISHING WHEEL. DAVID B. HYDE, Springfield, O. Filed June 11, 1900. Serial No. 19,800. (No model.)



In a grinding and polishing wheel, the combination with a wheel proper having its sides converging toward its outer periphery, of a pair of clamping-plates or collars having their inner faces concave for engaging with said wheel proper on opposite sides thereof, teeth or serrations formed on said clamping-plates adjacent to said wheel proper.

677,004. CLOCK STRIKING MECHANISM. LEISER L. VOLPO, Jerusalem, Palestine, Turkey in Asia. Filed Nov. 17, 1899. Serial No. 737,366. (No model.)



In a striking apparatus for timepieces, a small pinion or toothed wheel upon the escapement-wheel and means for bringing a toothed wheel connected with the striking mechanism into engagement with the pinions for the purpose of regulating the speed of the strokes.

677,008. FOUNTAIN-PEN. WALTER W. WINTON, Scranton, Pa. Filed Oct. 26, 1900. Serial No. 34,449. (No model.)

The herein-improved fountain-pen comprising a main ink-holding barrel, a supplemental ink-holding barrel adapted to be contained within said main barrel, a pen and feed adapted to be inserted



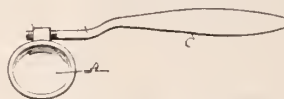
within a socket in the end of said supplemental barrel, a feed-passage communicating between the pen and said supplemental barrel, and a passage in proximity to said feed-passage connecting the supplemental barrel with the main barrel.

677,075. CLUSTER-SETTING. RUDOLPH FUCHS, New York, N. Y. Filed March 11, 1901. Serial No. 50,620. (No model.)



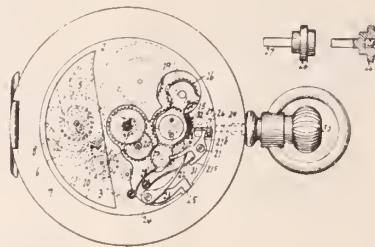
In a cluster-setting, a sheet-metal ring having an annular series of exterior prongs and an annular series of interior short prongs arranged to hold the stones of the cluster in position, the said ring being further provided with an annular series of interior long prongs arranged to engage the central stone of the setting.

677,106. SPOON HAVING ADJUSTABLE AND REMOVABLE HANDLE. ALEXANDER ST. CLAIR, Des Moines, Ia., assignor of one-half to Herman C. Bachrodt, same place; Emma D. St. Clair, administratrix of said Alexander St. Clair, deceased. Filed March 24, 1900. Serial No. 9,996. (No model.)



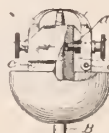
A transformable spoon consisting of a bowl having an integral shank and a screw-threaded bore extended through said shank and a handle having a screw-threaded end fitted in said bore to extend at right angles to the shank and bowl.

677,151. STEM-WINDING WATCH. ABRAHAM ANZELEWITZ, New York, N. Y. Filed July 13, 1899. Serial No. 723,722. (No model.)



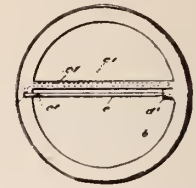
A stem winding and setting mechanism having a transmission-piece *27* provided with a single shoulder, a lever engaging said shoulder only at the inner side or face and leaving the transmission-piece free to be removed from the mechanism without disturbing the latter, and springs *22* and *31* both made to directly engage the lever, one of the springs being made to throw the lever to the shoulder and the other to throw the lever from the shoulder.

677,166. DOP. EMANUEL L. ANRICH, New York, N. Y. Filed Nov. 9, 1900. Serial No. 35,905. (No model.)



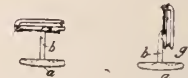
A dop comprising a body portion and a head, a supporting-pin for the stone passing through said head, clamping-fingers pivoted in said head, said pin and fingers being independently adjustable.

677,210. BADGE. BENJAMIN HARRIS, New York, N. Y. Filed May 11, 1901. Serial No. 59,801. (No model.)



A badge, having a face or front portion, a collet or annulus to which the face is fastened, a casing extending inward from the collet, and a pin, the shank of which is fastened in the casing, the body of the pin extending across the collet approximately in parallelism with the casing.

677,264. COMBINED NECKTIE-FASTENER AND COLLAR-BUTTON. ORIN H. PEAK, Parsons, Kan. Filed Aug. 5, 1899. Serial No. 726,256. (No model.)



As an improved article of manufacture, a collar-button and necktie-fastener composed of the base and post thereon and a top jointed to the post so it can lie at right angles to or alongside the post and said top consisting of a section which is jointed to the post and a second section jointed to the first and adjustable flatwise against the same to clamp a necktie and arranged to open to receive the necktie.

677,289. BELT-BUCKLE. PAUL L. V. THIERY, Newark, N. J. Filed March 18, 1901. Serial No. 51,642. (No model.)



In a belt-buckle, the combination with a body portion having backwardly-projecting ears thereon, and a rigid bail extending across from one ear to the other, of a bail pivoted to the ears and adapted to swing in the arc of a circle when in the position for fastening, in a plane with the fixed bail, the fixed and pivoted bails and the article held therebetween extending approximately in alignment when the article held is under pulling strain or tension.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued June 24, 1884.

300,762. DEVICE FOR FASTENING REMOVABLE PINS TO BROOCHES. G. E. BUTIN, Fredonia, Kan.

300,796. KNIFE. T. J. POPE, Sauquoit, N. Y.

300,858. COMBINED FRUIT-KNIFE AND NUT-PICK. F. C. FEICKER, JR., Northampton, Mass., assignor of one-half to E. C. Feicker, same place.

300,910. LINK-BUTTON. T. W. F. SMITTEN, Brooklyn, N. Y.

301,053. BUTTON-HOOK HOLDER. JOHN, T. H. and C. A. FYE, Zanesville, O., assignors to John Fye & Sons, same place.

301,056. PENCIL-CASE. J. C. HARING, Jersey City, N. J.

Design issued Dec. 21, 1897, for 3½ years.

28,057. BADGE OR BUTTON. WILLIAM STEELE, Allegheny, Pa.

R. H. Gulvin, Geneva, N. Y., has been succeeded by Moses Small, formerly of Waterloo, N. Y.

The C. Howard Hunt Pen Co. have been incorporated, with principal office at 7th and State Sts., Camden, N. J. Object, manufacture pens; capital, \$250,000. Incorporators: C. Howard Hunt, Nelson B. Gaskill, Hugh Caskey.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No consideration is too trivial nor too complicated for consideration under this department.

All queries received are also answered promptly by mail.

INDIANAPOLIS, Ind., June 17, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have a ladies' long watch chain, rolled plate, marked on swivel:

R. & F.

I do not find this in trade-mark book. Please let me know who is the maker and his address, and oblige,

Yours respectfully,

LON R. MAUZY.

ANSWER:—This was the mark of Riley & French, predecessors of Riley, French & Heffron, North Attleboro, Mass.

BRADFORD, Pa., June 17, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Have sterling hair brush whose trade-mark I am unable to make out. The only mark on brush is this: £ (sterling mark). Would you be kind enough to inform me by first mail the maker? And oblige,

Yours truly,

P. L. LOWENTHAL.

ANSWER:—The trade-mark referred to is used, probably, by the LaPierre Mfg. Co., 57 Park St., Newark, N. J. See page 44 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. All queries received are also answered promptly by mail.

FRANKLIN, Pa., June 25, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us where we may get solid gold fobs about one (1) inch wide and composed of a number of strands of medium fine chain? Thanking you in advance,

Yours respectfully,

B. J. FELDMAN'S SONS.

ANSWER:—Correspondents can get these articles from Carter, Hastings & Howe and William Smith & Co., both 9 Maiden Lane, New York.

MONTREAL, June 18, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

You will please be so kind and give me the names and addresses of a few makers of brooches for photos, in different qualities? Thanking you for past favors, I remain,

Yours respectfully,

J. PROCKTER, JR.

ANSWER:—For fine grade goods, we refer correspondent to Day, Clark & Co., 21 Maiden Lane, New York; for cheap goods, to St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

ROBINSON, Ill., June 21, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you inform me where I can get a book that has forms written up suitable for Christmas, birthday or wedding presents, etc.? Something that is written up nice and can be copied on a card to be placed in the package with the present. I have seen them, but do not know where to find them. If you do not know where they are found, please write up a sample in good style so that the date and name can be changed to suit any place.

Yours respectfully,

L. M. SMITH.

ANSWER:—We think correspondent can

find what he wants in a book entitled, "Quotations for Occasions," published by The Century Co., New York, price of which is \$1.50.

MENOMONEE, Wis., June 18, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please send me copy of THE JEWELERS' CIRCULAR-WEEKLY. Will you kindly send me the address of a manufacturer of aluminum goods; also of bone collar studs? I have no means of finding out the names.

Very respectfully,

FRED. SCOTT.

ANSWER:—Manufacturers of aluminum goods: E. A. Fargo & Co., Attleboro, Mass.; New Jersey Aluminum Co., Springfield, Ave. and 19th St., Newark, N. J.; William Loeb Aluminum Co., 101 Sabin St., Providence, R. I., and the New York Aluminum Co., 142 Worth St., New York. Bone collar buttons are not made in this country, but are imported by Straus, Sachs & Co., 355 Broadway, New York.

NEWARK, N. J., June 20, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly let us know the name of the manufacturer of cuff holders?

Yours very truly,

UNGER BROS.

ANSWER:—J. A. Flomerfelt & Co., 1 Union Sq., New York, are patentees and manufacturers of cuff holders.

The Cohannett Silver Plating Co., Taunton, Mass., were heavy losers by fire, June 27; insured.

MERCANTILE FOUNTAIN PENS

IN NEW STYLES, IN CABINET AND SHOW-CASE ASSORTMENTS.

No. 4a. $\frac{2}{3}$ size.



Made and fully warranted by

AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

GOLD PENS, PENCILS, TOOTHPICKS AND NOVELTIES.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

We have marked down
150 patterns of
Staple Goods to close
out at low prices.

WATCHES OF PRECISION.



10 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland.

21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 4.

SUBJECT:

"How to Promote a Bric-a-Brac, Pottery and Cut Glass Department."

No. 5.

PRIZE ESSAY COMPETITION.

First Prize, \$20.

Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Make the Most of the Holiday Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by Oct. 1, 1901.

Essays must be written on one side of paper.

No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

A WORD FROM A SUCCESSFUL ESSAYIST.

PHILADELPHIA, Pa., June 25, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The writer having just returned from a trip on the road was agreeably surprised, as well as gratified, to find your check and notice that we received first prize for our essay on "How to Foster Spring Trade."

We think this exchange of ideas excellent, as we believe it stimulates the writer as well as the reader to not only keep up with the procession but to try and forge ahead.

Thanking you for placing before us these opportunities, and with nothing but praise for THE JEWELERS' CIRCULAR-WEEKLY, we are

Yours truly,
W. F. REXFORD.

TO promote trade in bric-à-brac, pottery and cut glass the dealer must buy right, display to the best advantage, and handle the articles in the selling as works of art rather than common merchandise.

It would be well, before discussing the methods by which a jeweler can make this department a profitable adjunct, to note the points in which its items differ from jewelry proper. Unlike articles of personal adornment, these contribute to the enjoyment of the household generally. They are family luxuries and as such commend themselves to that large class of forehanded economizers who, though they consider jewelry an extravagance, regard anything which would add to the comfort and beauty of the home a proper investment for their surplus cash. Though classed among the luxuries, their uses are many and no family can maintain fully its social standing unless a certain amount of these wares is displayed. And the purchase of such goods is not restricted by good taste, as jewelry is.

The foundation of success in this, as in every line, is the ability of the dealer to gauge the taste and pocketbooks of his customers. Obviously it would be folly for a man whose trade lies among mechanics and small farmers to put in a big stock of cut glass liquor sets and Royal Worcester. Equally unwise would it be for a jeweler patronized chiefly by the 400 to buy much cheap Bohemian glass ware.

One living in a country town would do well to inform himself about the class of goods to be found in the houses of its social leaders. Fashions are set in these things, as in dress. The appointments of the best houses are more or less unconsciously imitated through every strata of society down to the humblest. If Rookwood pottery abounds in the home of the millionaire manufacturer, something like it will eventually be found in the apartments of his bookkeeper and the poorest paid mechanic in his factory. To say that Mrs. Banker Rich has a cut glass carafe similar to the one offered for sale will often recommend it more than its own intrinsic merit.

Having gauged his trade, the next thing for a dealer to do is to buy a complete but conservative stock. A meager assortment will not induce business. Overloading at any one point will endanger it. He must have his stock well in

hand, so as to be able to follow the trend of public approval unhampered by a big lot of unsalable goods.

Judgment and good taste in buying are of the greatest importance. There must be some inducement for the public to come to a jewelry store for crockery store goods. It should lie in the jeweler's superior taste. Necessary as it is in these days of competition to buy at the lowest possible figure, with these goods it is even more important that they shall be well selected. Therefore, if the dealer is lacking in artistic sense—and this natural quality is not always born in the heads of establishments—and an employee has it, let him utilize his or hers.

Thought and effort should be given to secure the best lines and the lowest prices possible. A few days in the Spring and Fall spent in the centers of trade are an economical extravagance. It is a fact that many dealers struggle for years to sell inferior goods because they have not taken the trouble to find others in the market pre-eminent for quality and beauty. It is equally true that jewelers frequently buy at second hand lines which they could buy direct from the maker. A man in these days of travel and shopping cannot afford to pay a profit above the price at which his competitor buys.

With a well selected stock of goods suitable for his trade, and bought at the right price, it is still possible for the dealer to handicap this department sufficiently to make it a failure. Much depends upon the arrangement of the goods. They must not be lost among other things, nor dropped around like a lot of wooden animals out of a toy Noah's Ark. Mass the cut glass. Put it on mirror glass. Back it with mirrors. Arrange the electric burners so that you can flood it with light. Those who see it will want it to sparkle on their own tables and sideboards. And see to it that from the time it enters the store until packed for the customer it does sparkle. The glass must be clean, the mirrors clean—always. If you cannot manage the mirrors, set it on some rich black material; and do not use the material too long. As soon as it begins to look worn or dingy, discard it. New velvet costs less than lost sales.

If possible, have a background of polished mahogany for your china. Mix in a little napery, clean and dainty. These things enhance the beauty of the arti-

ING and HINTS to JEWELERS

cles to be sold. They suggest the glories of the table and the sideboard—the sacred hoard of the china closet.

Give thought to the placing of the bric-à-brac. Don't crowd it like tin soldiers. Arrange the pieces in such a way that their various shapes, sizes and colors enhance one another. As far as may be, suggest the popular nooks in the home for which they are fitted—for mantelpiece, table, bureau, étagère, or what-not. The art of it is to so place the thing in the store as to associate it on sight in the customer's mind with some place in the house that will look vacant without it.

Keep a few imposing pieces in your windows. At stated intervals give up the windows to this department entirely. Do not attempt to put a twelfth of a dozen each of your entire stock of jewelry in at such times. It will not be forgotten that you sell watches and jewelry also. Concentrate the attention of the passers-by on the one department, and impress them by the display with the idea that when they want cut glass, china or bric-à-brac yours is the place to look for it.

Above all, remember that these things are all works of art. The art treasures of ancient Greece and Rome have been ransacked for their outlines. Science and the highest skilled labor have contributed to their production. When you offer them for sale, forget the few dollars' profit in them. Imbue yourself with an appreciation of their graceful lines, delicate traceries, exquisite colors, harmonious beauties. If you do not appreciate them, how can you expect some one else to do so to the extent of the 50 per cent. profit you have added? Handle each piece reverently; not as if it were a ten penny nail or tin platter, but as a thing of beauty. If you can talk intelligently of its merits, do so; if not, look as if you could. A gesture, a bright glance, as if one might say: "I cannot describe its beauties, but you see what it is," is better for these goods than the "all wool, yard wide and warranted not to fade" kind of shop oratory. If you have no artistic sense, make believe you have, or hire a salesman—or, better yet, a saleswoman—who has. The people who buy these things have in various degrees a love for the beautiful, and they buy most from those who speak their language.

Have the latest novelties and fads represented in your stock. Listen to the chatter of women about what they have seen and what they like, and note it. Man proposes, but woman disposes of his cash.

And when you have prepared yourself at every point—advertise. W. R. C.

Ed. Nelson, Worthington, Minn., recently closed a successful guessing contest, in which the prize was a gold watch.

ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

How Some Indiana Jewelers Advertise.

L. F. Kiefer & Son, Indianapolis, Ind., print, on the back of their business card, a list of the appropriate gems for the months of the year, with their meanings.

James O. Lutz, Zionsville, Ind., on the back of his business card gives a few concise directions for regulating watches and how to use watches to obtain satisfactory timekeeping results.

For a house doing a mail business, the sort of a reminder that is found at the end of the ad. of Julius C. Walk & Son, Indianapolis, Ind., reproduced here, is a good thing:

Julius C. Walk & Son

JEWELERS,

Splendidly Equipped for the June
Wedding Season.

Solid sterling silver for ornament and table use, rich cut glass (new designs), fine clocks, odd pieces of pottery, bronze and marble.

Fine Diamonds, Watches and Jewelry,

No. 12 E. Washington St.

(Mail orders filled promptly. Remember, the distance between you and our store is only to your nearest letter box.)

The connecting of two Spring season events is a good idea of Julius C. Walk & Son, but the quotation of a price for watch cleaning would have added to the effectiveness of the ad. which is reproduced herewith:

House Cleaning Time! Watch Cleaning Time!

If your watch needs cleaning, bring it to us and it will be **cleaned thoroughly**. We will not fill it with chalk, like some so-called watch repairers, but **we clean it**. If your watch is not giving you satisfaction, bring it to us. We guarantee our work.

Julius C. Walk & Son

Indiana's Leading Jewelers.

A hint to men, a suggestion of something to please "her," and a word as to its cost—

all combined in one little ad. by J. C. Sipe, Indianapolis, Ind.—made an appeal for trade that ought to have brought business to the store:

For A Pretty Hand.

Here's something she will like, and she may be led to like the donor. A round Opal, full of exquisite "fire," with a clear, white Diamond on either side. When her eyes soften, and she smiles "Thank you," you will think the ring too cheap at \$35.

J. C. SIPE, Importer of DIAMONDS,

Rooms 2, 3 and 4, 18½ N. Meridian St.,
INDIANAPOLIS, IND.

J. P. Mullally, Indianapolis, Ind., puts some good business ideas into a little space in the accompanying newspaper ad.:

A Regular Customer

is a satisfied one—that is what we want you to be. We aim to make every sale advertise us, and give the best goods for the least money. We make diamonds a specialty.

J. P. MULLALLY, Diamonds and Jewelry, 28 MONUMENT PLACE.

JEWELERS' IDEAS AND SCHEMES.

O. J. Ludwig, Waterloo, Ia., held an anniversary sale to celebrate the close of his first business year.

A Fourth of July guessing contest is being conducted by Samuel W. Tasch, Danbury, Conn., the guessing being on the number of a watch case shown in the window. The contest will close on the night before the Fourth. Six prizes will be given for the nearest guesses—a \$5 gold piece, a \$4 revolver, shell extractor, a \$3 pearl handled revolver, a \$1.50 revolver, a \$1 revolver, and six boxes of blank cartridges.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JULY 3, 1901.

VOL. XLII. No. 22.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

ADVANTAGES OF ASSOCIATION.

THERE are a large number of opticians in the country who belong to no organization, State or national. A great many of these have not thought of the matter sufficiently to discover what their duty and interest are. We hear the inquiry every now and then: "What is the object; what is the good of belonging to a State society or to the national organization?" Well, you may be a pessimist and say there is no necessity in your case of affiliating with other members of the profession. You may go on fitting glasses, getting your price, live to a ripe old age and die, and never belong to an optical society. You will, thereby, save some dollars that would be required to pay your membership fees, but what good will they do you? As long as you are going to die some day, you might as well shape your life in such manner as to get some comfort and pleasure out of it and leave some comfort and pleasure in it after you are gone. If it were not for your fellow beings there are many important comforts and pleasures you would miss. You will derive greater pleasure from life by contributing something to the pleasure of others.

If you want to think so, there are great advantages to you in belonging to an optical society. Those with whom you are thrown into contact are thinking the same thoughts and doing the same work as you are. You will be able, by meeting them, to help them to think and work better or you will derive benefit by being made to understand how to think and work better for yourself. In either case you are benefited. The best way to be benefited is truly in the benefits you confer upon others. You derive advantage whichever way the exchange is made. Don't allow yourself to be narrowed down to a dollars and cents view of such a matter as this. No amount of money is equal to the soul expansion one experiences in being brought into fraternal contact with his fellow man.

The optical societies have important

work to do. They need your help. Be an optimist and a believer in associate effort. The optical societies have already defended you by preventing legislation that would destroy your business. Are you going to be a fraternal pauper all your life, receiving always and giving nothing in return? Join your State society, meet your fellow workmen, spend your money for something that will do the general business good and thereby help your own particular business. The truest way to be self-ish is to be unselfish, for, like the bread cast upon the water, it comes back to you by many channels and in many fold. This world is narrow enough, even with a circumference of 25,000 miles. Don't try to make it a world 5 feet 8 inches high and weighing 160 pounds, or thereabouts.

Optical Notes and Briefs.

F. P. Simmons, optician, has opened an office at Natick, Mass.

J. P. Noyes, who has been temporarily in Sterling, Mass., has left that town.

R. H. Clark, of Wiscasset, Me., has opened an optical office in Old Town, Me.

C. W. Ayers, Kansas City, Mo., is contemplating opening optical parlors at Birmingham, Ala.

Edward E. Dammers, sight specialist, Providence, R. I., and Worcester, Mass., is in Norwich, Conn., to-day.

J. M. Morrow has resigned his position with D. C. Prudden, Kansas City, Mo., and expects to go into business for himself.

Dr. C. G. Allen, who recently established himself in Missoula, Mont., as an oculist, has bought a residence in that city.

Dr. J. Will Terry has returned from Buffalo and is at his old place with the Columbian Optical Co., Omaha, Neb.

Hugh McEwan, of the late firm of McEwan & Zimmerman, Waupun, Wis., is now employed by G. R. Strickland & Co., Fond du Lac, Wis., but retains his optical business in Waupun.

Dr. Andrew Starcke was married, June 21, to Miss Eleanor T. Pease, of Independence, Mo. Dr. Starcke is a brother of Walter Starcke, secretary of the Kansas Optical Association.

A. F. Johnson, Iola, Kan., is visiting in Kansas City on his way to Colorado, where he will spend the heated term. Mr. Johnson is accompanied by his wife. He is

a well known teacher of optics in his section.

A. O. Dickenson, traveler for the Merry Optical Co., Kansas City, Mo., has just returned from a trip through Kansas, Oklahoma Territory and Texas, and has gone to Hiawatha, Kan., to spend his vacation at his home there.

The Western Optical Co., capitalized at \$15,000, of which four-fifths are paid in, have filed articles of incorporation at St. Louis, Mo. August Grumme holds 115 shares of stock, Joseph C. Durouax 30 and Arthur V. Campbell five.

The Failing Optical Co., Buffalo, N. Y., have been making extensive changes and improvements in their factory. A new dynamo, to be used for power and lighting the office and electric sign, which is also new, in front of the building, has just been set in place.

On account of the growth of their business, the Providence Optical Co., 7 Beverly St., Providence, R. I., have been obliged to secure increased shop room and have accordingly removed their factory from the room they occupied on the floor with George H. Cahoon & Co., in the Manufacturers' building, to the shop vacated by the Harvard Button Co., when the latter moved to another floor in the same building, some time ago.

At a meeting of the local committee of entertainment, in whose hands provisions for taking care of the convention of the American Association of Opticians, in August, have been placed. Friday evening, June 28, at the office of Henry Borsch, 103 Adams St., Chicago, the various proposed features of entertainment were discussed at length and it was decided that a tally-ho party or excursion to the South Side parks, winding up with a supper at San Souci Park, would be the most popular thing in the line of a general excursion. This feature will probably take place on the second or third day of the convention—some evening when there will be nothing on the programme to interfere. The prospective expenses of the convention were canvassed and it was decided to raise from \$1,000 to \$1,200. This sum will cover all general expenses, including music, printing, hall rent, bureaus of information, cigars, suppers (except banquet) and the line of entertainment proposed. The committee anticipate no difficulty in raising this amount.

Optical Department.

[Continued from page 56.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

MYOPIA.

MYOPIA is considered the most anomalous condition of the eye. It is the rarest condition. There are many cases of hyperopia to every case of myopia. In fact, there are more cases of hyperopia than of either myopia or emmetropia, showing that in the evolutionary development of the eye the process is not as yet complete. Young children are, as a rule, hyperopic. This may be accounted for in part by the fact that the eye has not, in early youth, developed its full size or diameter; but that fact also gives all its surfaces, dioptric or otherwise, a higher degree of curvature, and, therefore, that theory is hardly satisfactory in accounting for it. We may say, as to the facts, however, that hyperopia, though abnormal from a dioptric or optometric point of view, is normal if the average eye of human beings is made the standard.

If hyperopia is normal, from this point of view, our civilization is tending constantly to overcome it. We are constantly impressing greater and greater tasks upon the eyes, and especially in the matter of near vision. It is the use of the eyes for near seeing that brings into play the peculiar mechanism of the accommodation. This mechanism consists, besides the pliable and elastic crystalline lens, of the muscles and nerves concerned directly in accommodative action. The nerves convey the impulse to the muscles and the muscles contract. This action releases tension, through the suspensory ligament, upon the crystalline lens, and it expands of its own elasticity, assuming, by such expansion, a more convex form and acquiring thereby a greater lens power or action. It follows, as a matter of course, that if our civilization imposes tasks by which this action is kept up constantly for many hours of the day, the deposits of nutrient matter by the blood or circulation will tend to give the muscle contracted form, and, in time, it will be unable to relax, at least to the full extent.

Such an effect upon a muscle is known as a tonic spasm. The latter word seems to be hardly appropriate, for the permanent form given the muscle by such habits after a time needs no nerve force to sustain it. The muscle becomes practically of that permanent form. Generation after generation of human beings pursuing this course would tend naturally to cause such form of the muscles to become congenital, for nature, although by infinitesimal degrees, adapts itself or, rather, adapts products or causes them to adapt themselves to the circumstances under which they most permanently exist. A nation of students is, at least in a larger degree than a nation of hunters or mariners, a nation of myopes. Myopia prevails most extensively among those nations in which the average citizen is, during the greater part of his life, engaged in the close study of near objects. The nomadic tribes and the maritime nations are very little afflicted with it.

MYOPIA DEFINED.

Myopia may be defined as that condition of an eye, or of its dioptric media—that is, of its static refraction—in which, without accommodative action, it focuses plain waves of light from the distant object forward of the retina. In other words, its static refraction or dioptric power is over-strong for the position of the retina. It focuses the light forward of the retina. It is sometimes defined as a condition in which the retina is too far back, but this means practically the same as the other. The static refraction is not adapted to the position of the retina—it is too strong; or the retinal position is not adapted to the static refraction—it is too far back. The question is a relative, not an absolute one.

When the static refraction of an eye is insufficient, as in hyperopia, the dynamic or accommodative refraction is brought to its assistance to get the focus in the right place for a clear retinal image; but in myopia the accommodation is of no avail for this purpose. If used, it would merely focus the eye still farther forward of the retina and blur vision still more, for it would spread the diffusion circles over larger areas. There is but one natural way of getting the focus of pencils of light from objects in nature upon the retina of a myopic eye. That way is to bring the object nearer to the eye so that its over-dioptric power will be engaged in neutralizing the plus or convex waves that come to it when the object is brought nearer. It is the necessity of doing so that gave myopia the common name of near-sightedness. The greater the myopia the nearer it must be

to the object to get clear retinal images and distinct vision of it.

If a given eye is one diopter myopic, when viewing an object at a distance of 20 feet or more, the focus of each pencil of light from the object—that is, from each point of it—is one diopter forward of the retina. If the retina were a little farther forward so as to intercept the pencils at their foci, all would be well; or if the dioptric surfaces were a trifle less curved so as to get the foci back to the retina, vision would be perfect. As it is, the foci are forward of the retina, and each pencil spreads over a small area of diffusion, overlapping other pencils and producing an indistinct or blurred image. Vision is really sensory cognizance of the retinal image, and when the image is thus blurred vision is necessarily below normal, although the retina may be normally acute.

If the object is brought to within 40 inches of the above eye, all waves of light coming to it will have a curvature of $+1\text{ C.}$ The dioptric media have, therefore, to neutralize this curvature before they can begin to focus the waves at the retina. This engages 1 D. of its static power. The remaining dioptric power only is then engaged in focusing the pencils, and since, with plane waves, each pencil was focused 1 D. forward of the retina, with $+1\text{ C.}$ incident waves, each pencil will be focused exactly at the retina. If the object is brought nearer than 40 inches, the foci will be held upon the retina by the action of the accommodation. But the moment the object is moved beyond 40 inches, at that moment the foci leave the retina and advance into the vitreous humor. Forty inches is then called the *punctum remotum* or far point of an eye having 1 D. of myopia. What its *punctum proximum* may be depends upon the amplitude of accommodation, which is dependent chiefly upon age.

(Series to be continued.)

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 elers and material houses. Sample by mail, 25c.; in
 10k. gold, 90c.; 14k., \$1.15. **M. CROHN, Maker and**
inventor, 48 and 50 Maiden Lane.

Optical Department.

[Continued from page 57.]

New York Opticians in Conclave.

Successful Annual Meeting of the Optical Society of the State of New York.

BUFFALO, N. Y., June 29.—The sixth annual meeting of the Optical Society of the State of New York, which was held here, Tuesday, Wednesday and Thursday, proved to be, in every way, successful and more largely attended than any other annual convention of this society for the last few years. As foretold in THE CIRCULAR-WEEKLY last week, the first session took place on the evening of June 25 at the Central Y. M. C. A. parlors, 19 W. Mohawk St. The programme, as outlined last week, was followed in detail and about 55 members were present. President Swart's opening address was followed by a reading of the minutes and of the financial report, which showed the good financial condition of the society, and then came the report of the executive committee, rehearsing the work done by the State Society in fighting and amending the Bell Medical bill in the last session of the New York Legislature. The report showed that the membership had increased by 52 members and then explained about the programme which had been issued and sent to all opticians who were expected to be present. L. L. Ferguson's paper on legislative recognition, which in brief proposed to raise a \$3,000 fund to pay counsel fees, etc., and get the backing of the dominant political party of the State to push through an optical bill at the next session of the Legislature, was then read and favorably received. A committee were appointed to act in conformity with the ideas expressed in the paper.

Wednesday evening was the largest attended session, about 71 members and friends being present. W. C. Wideman, of Rochester, read a paper on the "Grinding of Ophthalmic Lenses," and was followed by one on "The Refractive Optician's Sphere and Its Compensation," by B. B. Clark, of Rochester. E. Le Roy Ryer read a paper on "The Progress in the Manufacture of Optical Goods in the United States," and A. Jay Cross ended the lectures for the evening with an interesting paper on "Optometrical Dark-Room Work" (published in full on pages 59 and 60). After a discussion that arose on one of these papers, a movement was started to form an optical society in Buffalo, several of the city members agreeing to join at once. It was then decided to change the programme for Thursday, so as to hold a meeting in the morning instead of in the evening, and have the members meet at a dinner early in the afternoon and proceed en masse to the Exposition grounds.

Therefore, the members met, Thursday morning, and the first business was the election of officers. F. L. Swart, Auburn, was re-elected president; G. R. Bausch, Rochester, was elected vice-president, succeeding B. T. Clark; F. B. Marchant, of Brooklyn, was re-elected secretary, and F. A. Robbins, of Elmira, was re-elected treasurer. The executive committee

elected are: B. B. Clark, Rochester, chairman; P. A. Dilworth, New York; B. T. Clark, Utica; James Holden, Syracuse; Mr. Failing, Buffalo, and A. W. Golder, Seneca Falls.

After the election an explanation was given of the optical college as planned by the American Association of Opticians. This was by president A. Jay Cross, of this association, and was listened to with interest. Following came a paper on "Anisometropia," by B. T. Clark; one on an "Ideal Optical Office," by A. W. Golder; an address on "Legislation," by George R. Bausch, and one on the "Details of the Refracting Room," by F. A. Robbins, Elmira. Among the visiting opticians who made remarks at this meeting were President Culverhouse, of the Canadian Association of Opticians, and George A. Bahn, Austin, Tex. Resolutions were then passed on the deaths of John W. Sanborn, of Boston, and Edward Cordeau, of Brooklyn, and the business then came to an end.

About 40 people—members and their wives—met at about 1.30 o'clock at the Hotel Raleigh, according to a plan adopted on the previous day, and enjoyed a most sumptuous banquet. President Swart, who had to catch a train, made a few remarks, but otherwise there was no speech making or toasts. After the banquet the members proceeded to the Exposition grounds, where they separated into small groups and enjoyed themselves thoroughly.

Preparations for the Convention of American Association of Opticians.

CHICAGO, Ill., June 26.—The local committee are making special efforts to have the fourth annual convention of the American Association of Opticians, to be held at the Sherman house, Aug. 13-16, eclipse any former meeting of the association. As at the Detroit convention, last year, exhibits of interest to opticians will be a prominent feature.

Those who intend to be in attendance are requested, by secretary John H. Ellis, South Bend, Ind., to pay special attention to the instructions for the purchase of railroad tickets, which he has issued and sent out with the announcement of the meeting. No refund of money nor reduction in fare can be had, unless certificates are obtained at the starting point and presented to the secretary at the meeting.

It has been decided that the privileges of the exhibition, lectures and open sessions be extended to all opticians, whether members of the association or not, in the belief that those who take advantage of the privileges will become members as soon as they realize what the organization is doing for their interests.

The following named opticians have been recently elected members of the American Association of Opticians: H. C. Batling, Toronto, Can.; Mary H. Stein, Geneseo, Ill.; J. M. McKenney, East Liverpool, O.; J. Flory, Elgin, Ill.; W. A. Ewing, Princeton, Ind.; Gustavus Kahn, Winneconne, Wis.; August Schliecker, Vinto, I. T. (Cherokee Nation); H. M. Hitchcock, Redwood Falls, Minn.

Optical Department.

(Continued from page 58.)

Optometrical "Dark-Room" Work.

BY A. JAY CROSS, NEW YORK.

(Paper read before the fifth annual meeting of the Optical Society of the State of New York, at Buffalo, N. Y., June 26, 1901.)

IT is exceedingly doubtful whether, in these days, there is a single individual who is successfully engaged in adapting glasses to the eyes of others, who questions the value of a "dark-room" for this purpose.

The time was when nearly every refractionist placed sole dependence on a trial case and his own ability as a cross-questioner. Fortunately, for the public, that time has gone by, with, of course, some rare exceptions, and very few of what might be called exclusive "test case" examiners can now be found among the ranks of the enterprising.

"Dark-rooms," however, vary almost as much as individuals do; some of them are of funereal hue, with gathered tucks of black cloth, like the top of the interior of a hearse; others are constructed by merely tacking a newspaper over a window or by closing a door, etc., and, in size, some are so small that the patients have to enter them backwards, while others, apparently, cover a whole block.

There is a certain fitness of things applicable to surroundings as well as to human beings. If a well dressed individual makes a favorable business impression, why will not a well dressed office or "dark-room" do the same? The old saying that "Men are judged by the company they keep" seems to be true of both animate and inanimate objects.

The hyphenated word "dark-room" is a very practical one, but it is somewhat misleading, for in reality the place it specifies should be a light room as well. The term "examining room," perhaps, gives a better idea of the purposes for which it should be used.

Lack of floor space, no doubt, deters many from having a proper "dark-room"; but this they often pay dearly for in their failure to obtain business, which would otherwise come to them if their surroundings were such as to indicate proper equipment in the specialty in which they profess an understanding; for, in general, the public can be relied upon to, sooner or later, correctly estimate the true ability of all pretenders. The late Mr. Barnum said that Americans liked to be humbugged, but his own life work did not bear out this statement; for, as a showman, he himself always gave good value for little money.

Where it is possible, a "dark-room" should contain the complete optometrical apparatus of the examiner and, if cumbersome stand instruments are dispensed with, the space required need not be larger than six feet in width and 18 to 20 feet in length. Then, too, if a mirror, about a foot square, is placed at one end of the room a floor space of six feet by 10 feet will be ample. The room should be made office-like by means of rugs and pictures and should have a seating capacity for at least four per-

sons. Medium dark curtain hangings are preferable to black ones and "Egyptian" darkness is entirely unnecessary. Lights should be easy of control and, if possible, two systems should be used, such as gas and electricity, so as to avoid break downs during busy hours.

In the optometrical equipment of a "dark-room" much can be said, by the various manufacturers of eye-measuring devices in support of their respective claims, for, to be strictly fair, it can be truthfully said that all optical instruments and devices possess certain degrees of merit for the purposes for which they are designed; some, however, to a greater extent than others do. So, in this age, where much has to be crowded into a small space, it is wise to use those appliances which conserve not alone mental but physical energy as well, for fatigue, even, is a factor which may be productive of much that is undesirable. The examiner, therefore, should use such systems and methods that will tend to obviate this and preclude, as far as possible, the liability to the making of mistakes.

The physician, by virtue of his medical leanings, in which statutory prerogatives are, perhaps, both conscious and unconscious factors, finds himself relying, to a great extent, upon the efficacy of cycloplegics as a means for determining true ocular refractive conditions; but, as in other departments of his calling, the advanced practitioner finds that theory and practice do not always go hand in glove, and that, aside from the public's dislike of the harsh treatment occasioned by the use of intoxicants whose paralyzing influences are so powerful, he still must vary his judgment to meet individual cases; for, as Dr. Carl Schulin, in a recent article in the "Annals of Ophthalmology," entitled, "Development of Asthenopia," says: "No living muscle, when at rest, is in a condition of perfect relaxation. There is always a certain, however small, amount of contraction," which he, later on, calls "Tonus"; and as this, in turn, is a variable factor, medical examiners must make their "dark-room" work meet the actual, rather than the theoretical, needs of their patients, or else they will be passed in the race by advanced opticians. Opticians, on the other hand, must needs be careful, too, for as the law making powers have not yet crippled them with statutory kindnesses, etc., and as most of them are graduates from the school of experience, in which necessity, the reputed mother of invention, is a teacher, their tendency is to go to the other extreme by ignoring theory and staking their all on experience.

Corroborative work is safest, for by this means theory and practice are virtually made equal, no matter what systems or methods may be employed.

It would be impossible, at this time, to enter into details regarding the many methods employed in ocular refractive work. Attention will, therefore, be directed chiefly towards those which are ordinarily considered as belonging to the "dark-room."

Routine examinations call for name, age, occupation and vision; after this "static" and "dynamic" skiascopic tests, trial case tests, muscle tests and, occasionally, keratometric measurements. Then if standard,


or twenty-twentieths, vision is not obtained, it is the duty of an examiner, by means of his ophthalmoscope, to endeavor to find out why. This is sometimes an easy task and sometimes a very difficult one, depending on the cause.

There is one thing, however, that all examiners must bear in mind, and that is, there is no one method or system that is infallible. Trial case tests, while fairly reliable as to vision, are frequently very deceptive as to refraction. "Shadow" testing, while of untold value in optometrical work, gives no foundation upon which to estimate vision and, in some rare instances, owing to a deeply pigmented retina, in which the reflex can hardly be seen, it is of little use. Muscle tests, while apparently satisfactory to-day, are not so to-morrow. Cornea measurements which show decided meridional differences are disappointing when blindly relied upon. Even the ophthalmoscope cannot always be believed, for that which looks pathological often turns out to be normal. So in all this "dark-room" work the judgment of "The man behind the gun" is the potent quality. It is by his training and his skill that success is achieved; for if he is blocked in one direction he must be resourceful enough to gain his point by other means.

Taking the tests in the order in which they have just been mentioned, we find that the "shadow" comes first. This is as it should be, for skiascopy ought to be first as it is the great refraction pilot. With the instruments which are now in use, "shadow" findings can be made so rapidly, a matter of, almost, seconds being all that is required to make both "static" and "dynamic" tests of both eyes. These tests, or examinations, reveal so much; they uncover latent errors; they show up opacities in the media; they tell whether the case is myopic or hypermetropic; whether the error is compound or mixed, and if the examiner possesses skill and uses a strong light with a proper mirror he can make his readings as fine as he chooses. If he is unskilful he is still materially rewarded even if he is only informed as to the character of the error he has to deal with.

"Practice makes perfect," and so persistent effort makes even the dullest quite proficient in time.

Following the "shadow" tests comes the trial case, and it is here that we learn of the correction that can be borne. The skiascope has given us inside information regarding refraction, but it has told us nothing of vision or of visual co-ordination. Now we must turn cross-questioner and endeavor to find out whether there is anything else that is needed. The inexperienced are inclined to place too great reliance on trial case tests, because the lenses used are the nearest approach to actual spectacles and eye glasses. As their experience increases, however, they learn that a vigorous accommodation can disguise a marked hyperopic error and that a pronounced astigmat, especially if the astigmatism is of the mixed order, can show standard visual acuity by a so-called "nipping" together of the eyelids, thereby producing stenopæic conditions. Then, too, patients differ so in intelligence and judgment that unless an examiner knows positively, through some objective method, that he is



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Optical Department.

(Continued from page 59.)

close to the mark, he is liable to be led astray, as witness the many misfits which present themselves with a history of discomfort, wherein, perhaps, only a half diop-
ter of change gives the required relief.

The trial case is all right in its place, but its "place," even though an important one, is now no longer "the whole stage."

In the subjective part of "dark-room" work, marked attention must be given to the relations existing between the muscles of accommodation and those of convergence. If a need is found for prisms and the examiner is long headed enough he will smilingly turn the case over to some one who gets a fee for each visit, including cost price, at least, for each change made in the lenses. Prisms and decentered lenses are very useful on occasions, but those "occasions" are not as frequent as they used to be when refractionists were less skilful in uncovering refractive errors.

Presbyopia and the different distances at which patients read and work call for experience in order to decide on the right age quantity at the first sitting.

Cornea measuring is very satisfying when the keratometer verifies the skiameter; otherwise the "shadow" must be given the preference. The ophthalmometer has been a very useful instrument in familiarizing optometricians with objective methods. As aximeters and diagnostic devices they are still very valuable, but their field is quite limited representing, as they do, only a chapter in the book of refraction, whereas skiascopy is nearly the whole book. In this connection it might be interesting to note the words of Dr. McConachie, of Baltimore, in his exhaustive article in the "Annals of Ophthalmology," in October last, entitled "The Relative Value of Instruments Used for Keratometry." He says: "Cylindric corrections should never be made from the ophthalmometric findings, unless carefully proven by other and much more reliable tests, as with skiascopy or trial lenses and test cards."

In closing his article, which illustrates all of the well known and popular makes of ophthalmometers, he further says: "The amount and axis of astigmatism and the amount of axial ametropia is more speedily and accurately obtained by skiascopy than by any other method." Then he pays the usual medical man's tribute to cycloplegia by adding: "'Accuracy' in refraction requires, in the majority of cases, the use of a reliable cycloplegic."

Now, as opticians, while we approve the words regarding skiascopy, we begin to criticize the word "reliable," and infer that all is not gold that glitters; for if there are "reliable" cycloplegics, then it follows that there are some which are unreliable. Therefore, we would like to know which is which, and how one can be told from the other. Those who are familiar with the new born "dynamic" method of practicing skiascopy believe that this is to be the "Moses" which will lead all of us out from under the reign of so-called "drops."

Lastly comes the ophthalmoscope and it is here that the ophthalmologist excels the optometrician. The reason for this is found in practice; almost constant daily

practice, for it is this that makes the specialist who devotes most of his time to looking for pathological conditions, the superior of the specialist who spends most of his time in searching for refractive ones. But as each excels, as a rule, in proportion to his experience, so will "shadow" and other refractive work enable its master, whether he be oculist or optician, to distance competitors in climbing the ladder of optometrical success. The optician, however, needs to cultivate a closer acquaintance with his ophthalmoscope, for it will not only serve him well but it will command the personal and business esteem of his medical friends. It will assist in sending many cases to the ophthalmologist which, otherwise, might go uncared for, and, in turn, it will bring reciprocal favors which might never be heard of but for its use. The time, too, is rapidly approaching when the bigoted oculist and the narrow minded optician must cease their present strife and, unlike the lion and the lamb, one inside the other, they must dwell together in peace and harmony. Nothing, it is believed, will bring about this desirable condition of affairs sooner than the higher education of the rank and file in both callings.

If ophthalmology includes optometry and ophthalmology is a specialty, then optometry is a specialty upon a specialty, and he who devotes his sole attention to physical and physiological optics certainly has an advantage over he who makes optometry a side issue. A criticism has been passed upon all specialists as being men with only one idea and, therefore, lacking in breadth. So we must all be careful to keep out of ruts in order that we may properly advance and be abreast of the times. Conservatism is, perhaps, the least of many evils; nevertheless, old-fogyism is a close neighbor of conservatism, and we must avoid being such "old dogs" that we cannot be taught "new tricks."

Another evil to avoid is undue conceit in the superiority of our own work, to the extent that we are blind to our own faults; for it is not ourselves that always hear of our failures. Those whom we please often come back to praise us, while those whom we do not suit are likely to go elsewhere and condemn us; therefore, if we work on the theory that it is not so much what persons say for us that makes our good name as it is what we keep them from saying against us, we will, perhaps, fare better in the end.

Professional pride, too, is something to keep sight of, even though our commercial interests may suffer at times. Some cases which present themselves it is better to quietly turn aside, for the outcome will not compensate for the time spent.

No matter who it is that does the "dark-room" work, they must, in order to be successful, have the full confidence and co-operation of their patients, and then, in order to keep from abusing this confidence, they must, by personal effort, endeavor to strictly merit it by doing high class work.

J. Jorgensen, optician, Burns, Ore., has opened an office at Prairie City, Ore.

H. Clay Eversoll, optician, Seattle, Wash., has returned from a trip around the State of Washington.



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CHAPTER VII.

THE LEVER ESCAPEMENT; SOME CURRENT DEFECTS IN IT, AND HOW TO REMEDY THEM WHEN POSSIBLE.

[Continued from page 63, June 26.]

Making a Drawing of an Escapement.

—In drawing an escapement for comparison with an actual construction, the repairer should take a different starting-point from that generally found in books. It is customary to assume a quantity for the primitive diameter of the wheel and draw the escapement from that as a starting. This, to the repairer, is always an unknown quantity and impossible to ascertain by measurement. But he can, always, ascertain the center-distance, and if that were used as a starting-point and all the other quantities given in parts of the center-distance, he would have a ready and direct means of comparing any given construction. The tables of M. Grossman would be very much more useful to a greater number of workmen had they been compiled with that as the unit; and it is a fact for which I have found no sufficient excuse that the best Swiss designers start from the same assumed datum.

A drawing, to be useful, should always be made on a large scale, so as to minimize the errors arising from the imperfections of our instruments, etc. If the reader will follow the instruction with plate XV. in hand, he will have no difficulty of understanding it.

Let AB be the center-distance between wheel and pallet arbor. From B as a center, and with a radius of one-half the center-distance, draw circle uv , called "locking circle." From A as a center, and with a radius of 0.866 of the center-distance, draw circle ghi , called "primitive circle." I shall presently show how these quantities are derived. From center A draw lines Ac and Ad , tangents to the locking circle. From center B draw lines Be and Bf tangent to the primitive circle; these tangents will intersect each other at the points o and o_1 ,

the points of intersection also of the locking circle and primitive circle; then Bo and Bo_1 will be right angles, Bo and Bo_1 will each be angles of 30° and Bo and Bo_1 of 60° . We next determine the angular width, on the primitive circle of the wheel, of pallet and tooth. As they together, and including the angle necessary for the drop, can occupy only 12° , *i. e.*, half the angular distance between two teeth, we have, after deducting $1\frac{1}{2}^\circ$ for drop, 10.5° left to be apportioned between pallet and tooth. Of these, the pallet is usually given about 1° more than the tooth; in the present drawing the former has $5.45'$ and the latter $4.45'$. The width apportioned to the pallets is laid off to the right of the radii Ac and Ad and that apportioned to the tooth to the left of radius Ac . Next we point off from the center B of the pallet, and on the inside of tangent Be , line Bt , $1\frac{1}{2}^\circ$ for the locking, and Bw , $5\frac{1}{2}^\circ$ for the lift on the pallet; then Bx , 3° for the lift on the tooth to the outside of tangent Be . Through the intersection of lines Ac and Bx and from the center A of the wheel, we draw circle ghz , giving us the circle of the outer diameter of the wheel. From B as a center and through the intersections of radii Al and Al_1 with the circle of the outer diameter of the wheel draw circles pq and rs . These are the paths in which the drop-off corner of the pallet stones move, while the locking corners move in circle uv . At the intersection of circle $u v$ with line Bt , on the entering pallet, the locking corner m of the latter will be when the tooth is in locking, while the drop-off corner n will be at the intersection of the circle $p q$ with line Bw . Join $m n$ and we have the incline forming the lift on the pallet. At the moment the entering pallet is in locking with the tooth, the drop-off corner of the exit pallet must be at the intersection of the circle of the outer diameter and the radius Al_1 , while its locking corner, o_2 , will be at the intersection of the circle $u v$ and a line from the center B , $8\frac{1}{2}^\circ$ outside of tangent Bf . Join o_2 and l_1 and we have the incline of the lift on the exit pallet.

When the tooth is in locking on the entering pallet, the locking corner o being always on the primitive circle, its drop-off corner must be somewhere at the intersection of the circle of the outer diameter and the radius $A k$. Join $k o$, and we have the incline for the lift of the tooth. From point o as a center and to the left of tangent Ac lay off an angle of 24° , giving the front incline of the teeth. From the points m and o_2 as centers and to the right of tangents to the circle $u v$ at these points, lay off an angle of 12° for each pallet for the draw, giving the direction of the locking sides of the pallets; make the rear side of the pallet parallel and complete the rectangle. We may now prolong the lift $k o$ of the tooth and draw a circle from center A , to which the prolongation is tangent, represented by the broken lines. Prolong $m n$ and $l_1 o_2$ and draw circles,

from center B, to which they are tangents, and we have the means of representing the relative positions of the inclines of tooth and pallets at any stage of their passage across each other, and we will find that at no time do the surfaces stand parallel to each other, but the locking corner of the tooth glides first along the entire length of the incline on both the entering and the exit pallets and the lift on the tooth is wholly applied at the drop-off corner of the pallets. The rest of the drawing should scarcely require any explanation. If the reader will get the fundamental principles well in mind the balance of

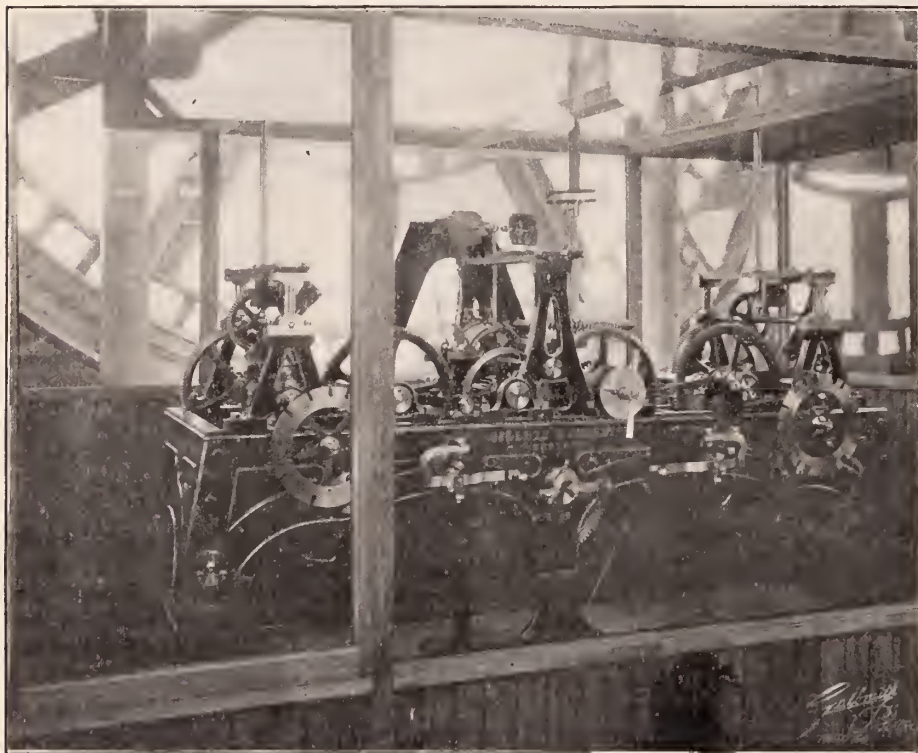
the construction follows of its own accord. There are slight inaccuracies in the drawing, resulting from copying them on tracing paper, which the reader will excuse. There is also a slight displacement of the point of the tooth in locking on the entering pallet, which results from the draw, and is perfectly correct, but which I did not think necessary to indicate in the drawing. The latter would have to be made on a very much larger scale to bring out such a small angle without confounding the lines, and would have to be engraved on stone.

(To be continued.)

WORKSHOP NOTES.

To Clean Brass.—Brass pickled with acids tarnishes promptly. In order to restore its color and preserve it for a long time, it suffices to brush it with a mixture of olive oil and very fine tripoli. Then wash in soap water.

Oxidation of Steel.—Thoroughly incorporate bismuth chloride 1 part, quicksilver bichloride 2 parts, cupric chloride 1 part, hydrochloric acid 6 parts, alcohol 5 parts and water 5 parts. To use this mixture successfully, the articles to be oxidized must be cleaned perfectly and freed from all grease, which is best accomplished by boiling them in a soda solution or by rinsing in spirit of wine. Care should be taken not to touch the articles with the fingers again after this cleaning. However clean the hand may seem to be, it always has some grease on it and leaves spots after touching, especially on steel. Next, the object is dipped into the liquid, or if this is impracticable, the solution is applied thinly but evenly with a brush, pencil or rabbit's foot. When the liquid has dried on the article the latter is placed for half an hour in simple boiling water. If a very dark shade is desired the process is repeated until the object has acquired the desired color.



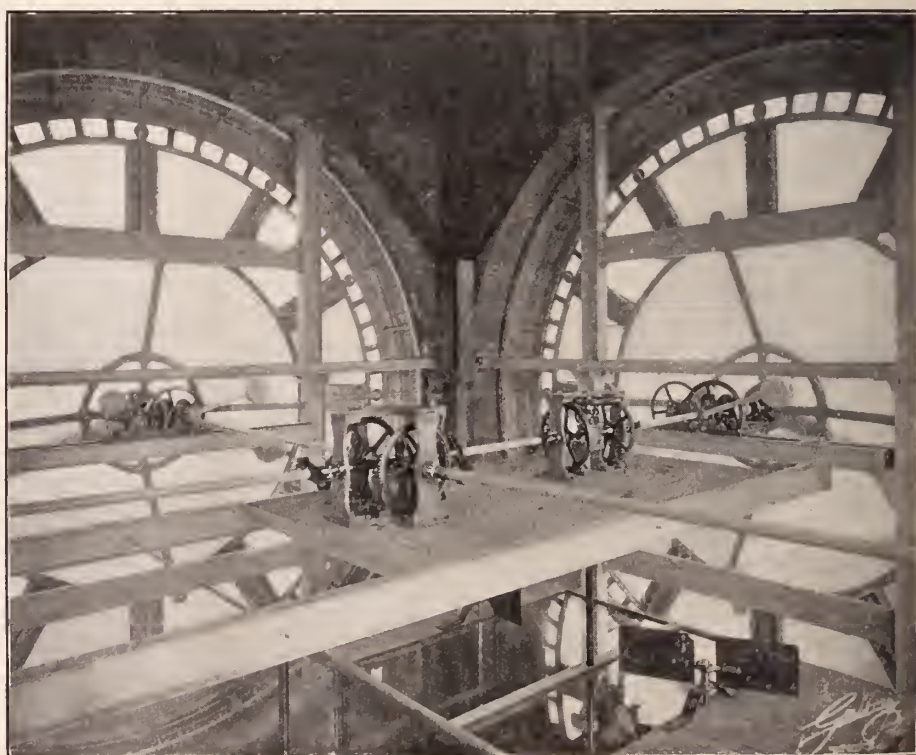
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Monster Horological Mechanism.

[Continued from page 1.]

them firmly into the masonry of the tower. The wind stays alone weigh 10,000 pounds. They consist of 12-inch steel "I" beams anchored into the jamb of the walls. The motive power for the clock and bells is furnished by three weights, one of 2,400 pounds, to supply the big bell, one of 1,800 pounds, for the two smaller bells, and one of 800 pounds to keep the clock in motion. The three bells, weighing, respectively, 12,000, 3,000 and 2,000 pounds, which have been in place for some months, have previously been described. The contract price was \$20,000, of which about \$6,000 was spent in Toronto for labor and materials. All the mechanism was brought from Gillett & Johnson's factory, in England, and the clock was put together for trial in the company's works before shipment.

Black Bronze.—A steel bronze is obtained by wetting the article with a dilute solution of platinum chloride and slightly heating. This bronze will sometimes scale off by friction. It may also be obtained by dipping the cleansed copper into a weak, warm solution of antimony chloride in hydrochloric acid. But sometimes the color is violet instead of black.



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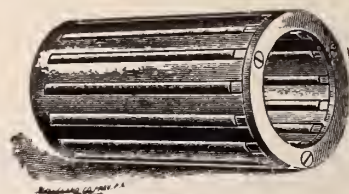
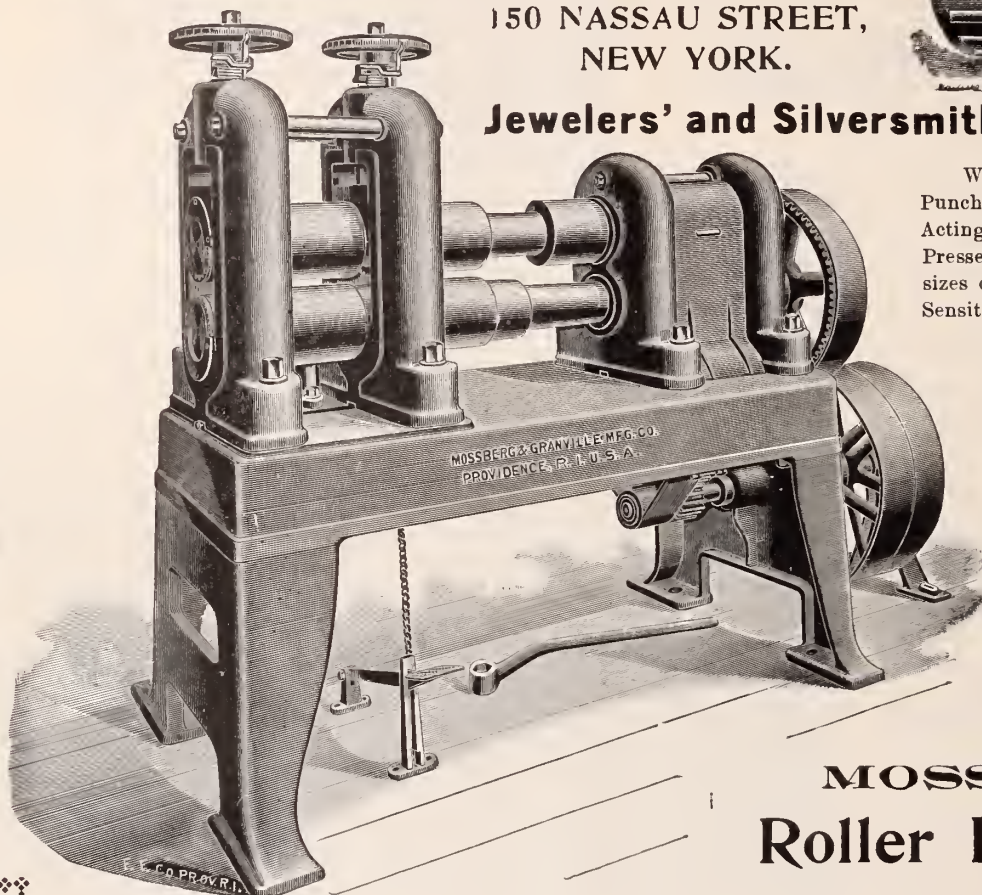
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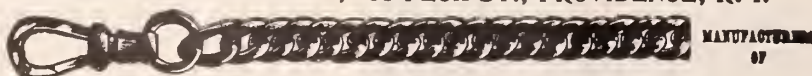
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE J. B. Owens Pottery Co., makers of Utopian ware, are renovating and decorating their New York sales-rooms, 68-70 West Broadway, preparatory to opening up their Fall lines. The new goods, which will be put on exhibition next week, will show many new plastic decorations in the shaded colorings for which the pottery of this company is celebrated.

CARVED IVORY AND COPPER ENAMELS.

AMONG the lines in the ware-rooms of L. Straus & Sons which attract the immediate attention of the visitor to the firm's buildings, 42-46 Warren St., New York, are the carved ivory and the copper enamels. The former include not only the usual small figures and groups on pedestals but also a large assortment of Japanese ivory work in subjects common to this ware. The copper enamels are of many kinds—framed miniatures, small caskets and vases of various sizes—showing exquisite detail and coloring.

THE DISPLAY OF J. POUYAT WARE.

PAROUTAUD & WATSON, the American agents for the J. Pouyat Limoges china, who were formerly at 50 West Broadway, New York, are now settled in their new quarters, on the third floor of 37-39 Murray St. In their present showrooms they have more space and better light than ever before for showing the large assortment of novelties, sets and staple pieces which they carry for the jewelry trade. A salient feature of the line now shown is the large variety of border decorations which it contains, many borders following the old Greek decoration lines, while others are formed of clusters of flowers of various hues on white or tinted grounds.

BRIC-A-BRAC FOR THE FALL TRADE.

CHARLES L. DWENGER, importer of china and glass ware, 35 Park Pl., New York, returned, last week, from his trip to Europe, where he

spent several weeks in the china and glass ware markets of the Continent, selecting his stock for the Fall. Mr. Dwenger's Fall line will include an extensive assortment of pieces and sets in his own A. K. china in the popular shapes and decorations shown by him in import samples during the early Spring months.

THE RAMBLER.

Tariff Decisions & Regulations.

The following were among the decisions handed down, recently, by the Board of Classifications of the United States General Appraisers:

DUTY ON CARRARA BUST.

A long decision by the Board related to a protest by Abraham & Straus, Brooklyn, against the assessment of a duty of 45 per cent. ad valorem, under paragraph 115 of the Tariff act of 1897, as manufactures of marble, on a figure and a bust of Carrara marble, entitled, respectively, "Aurora" and "The Bashful Maiden," and invoiced at 1,600 lire (\$289) and 450 lire (\$84). The protestants claimed that the merchandise was dutiable at 20 per cent. ad valorem, under paragraph 454 of the same act, as marble statues, or exempt from duty under paragraph 649 as statuary imported for the use of an educational or religious society. The question here involved is whether or not the figures in question are the "professional productions of a statuary or a sculptor only," or are copies of original works executed by artisans through mechanical means. A number of expert witnesses called by the Government included the prominent professional sculptors, Karl Bitter, Herbert Adams, George J. Zolnay, John Massay Rhind, Max Bachman and Albert Weinert. The preponderance of their evidence was to the effect that the articles were not the professional productions of a sculptor, but of a class known as commercial statuary or "pot-boilers," that is, copies or reproductions executed by mechanical means. From further testimony it was evident that the mere cost of producing articles of the same general size and appearance of these in question to the stage where the "pointer" would leave them to be finished by the professional sculptor would exceed the invoice value of these figures in their finished state.

The ruling of the Board was as follows: "An examination of the photos in evidence discloses an absence of the indicia which distinguish the productions of the artist from the work of the artisan. Quoting from previous similar decisions, 'these articles lack the perfection of outline, faithfulness of detail, the lifelike charm which distinguish the production of the artist from the work of the artisan.' Manifestly, the framers of paragraph 115 of the present act had in mind articles of the kind in controversy, as they constitute nearly all the manufactures of alabaster and marble (not included in paragraph 114) ordinarily imported; and this is also evident from their association in the same paragraph and at the same rate of duty with such high class manufactures as those of agate, onyx, garnet and other so-called precious or semi-precious stones, which are likewise intended for interior decoration. Therefore, following our finding of fact and the doctrine of the Board's decision dated May 6, 1901, on the protests of Bing & Co.'s Successors, *et al.*, we overrule the protest."

DUTY ON GLASS, CUT, ETC.

Jones, McDuffee, Stratton & Co., Endemann & Churchill, Davis Collamore & Co. and others imported merchandise consisting of various articles of glass ware cut, engraved, colored, etched, etc., classified as dutiable at 60 per cent., under paragraph 100 of the Tariff act of 1897, which was claimed by the importers to be dutiable at 45 per cent., under paragraph 112 of the same act, as manufactures of glass not specially provided for. The question involved was the same in principle as that passed upon by the Circuit Court of Appeals in the case of *Stern vs. United States*, and by the Board in the case of *Fonderville*, both of which decisions were adverse to contentions of protestants. Following these rulings, the protest was overruled.

DUTY ON BRASS MICROSCOPES.

George Bergfeldt & Co. imported goods invoiced as "brass microscopes," which were assessed for duty as such at 45 per cent. ad valorem. The importers claimed them properly dutiable at 35 per cent. ad valorem as toys. The protest was overruled.

Sale of the De Castiglione Jewels.

THE famous De Castiglione jewels were sold, in Paris, June 26. The room in which the sale took place was literally packed at an early hour to see the famous pearl necklace disposed of, says the European Edition of the New York Herald. Each row of pearls was put up separately. The first row was bid for at 48,600f. (\$9,720); the second for 48,200f. (\$9,640); the third for 58,000f. (\$11,600), and the fourth for 70,800f. (\$14,160).

The four had thus been estimated to be worth 225,600f. (\$45,120). The fifth and last row, which is much finer than the rest, was bid up to 162,000f. (\$32,400), and then put up again with the other four at an upset price of 420,000f. (\$84,000). Two bids in quick succession carried the total up to 421,500f. (\$84,300), at which price the necklace was knocked down to M. Grunberg, a pearl merchant.

The percentage brought the actual cost to the purchaser up to 463,000f. (\$92,600). The total amount of the day's sale was 586,453f. (\$117,291).

Other prices were: Twenty large pearls on paper, 74,900f. (\$14,980); 21 pearls, weighing 196 grains, 14,200f. (\$2,840); pearl and brilliant brooch, 10,850f. (\$2,170); a gray pearl and pendant, 6,000f. (\$1,200); white pearl and pendant, 18,000f. (\$3,600); a pendant of one large, white pearl and eight brilliants, 9,800f. (\$1,960).

In the usual and ordinary course of business the members of a firm look forward to the monthly trial balance on the first day of every month or shortly thereafter, and from this and the proper books kept by the confidential clerk a firm are well able to ascertain their true condition without having recourse to experts to do the work of common-sense bookkeepers.

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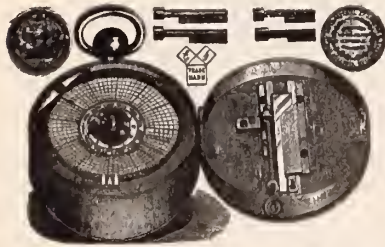
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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued).

Braid or Hair Chains to Repair.—The attachments of braid or hair chains are made in two parts and, in most cases, are soft soldered together. When broken, the surface should be scraped or filed clean and moistened with soft-soldering fluid. The parts are, while being soldered, held in the split tweezers over an alcohol flame. If the braid or hair is badly worn and it is desired to put in new silk, tie a piece of binding wire around each attachment before heating it, preventing thereby its becoming unsoldered. All attachments should be cleaned and polished before the braid is inserted.

To Repair Cuff Buttons.—Lever back cuff buttons are the most difficult to repair, because, usually, the break is in the under part containing the spring, which must be removed. But, if the button is broken anywhere else, the spring must be removed before any hard soldering can be done. This is accomplished by cementing the back on a cement stick and taking up the edge with a knife or graver. When the button is repaired, the back should be held on the cement stick while replacing the spring. The edge can be bent over with the pusher or hammered over with a square punch. There are some buttons on the market the backs of which work on a rivet, and these will not give the repairer any trouble. Link and one-piece buttons are not difficult to repair, but it is advisable to leave as much solder as possible on the joints to insure strength.

To Repair Buckles.—Cut steel buckles have the attachments fastened with soft solder, and when these become loosened the break should be scraped and moistened with the soldering fluid. Then the parts are easily soldered by holding them together with the split tweezers over an alcohol flame. Buckles of this kind are cleaned by brushing thoroughly with a brush with a plentiful use of tripoli or Vienna lime. Putz-pomade can also be used to advantage. It is hardly necessary to describe the method of repairing any of the other cheap buckles, excepting that all marks of soft soldering should be covered, either by gilding or gold paint.

(To be continued.)

Glass Coating on Metals.—Metallic surfaces may be coated with glass by melting together 125 parts (by weight) of flint glass fragments, 20 parts of sodium carbonate and 12 parts of boracic acid. The molten mass is next poured on some hard and cold surface, stone or metal, and after it has cooled, it is powdered. Make a mixture of 50 degrees Bé of this powder and sodium silicate (water glass). The metal to be glazed is coated with this and heated in a muffle or any other oven until the mixture melts and can be evenly distributed. This glass coating adheres firmly to iron and steel.

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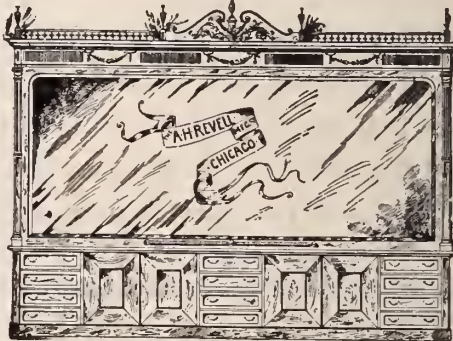
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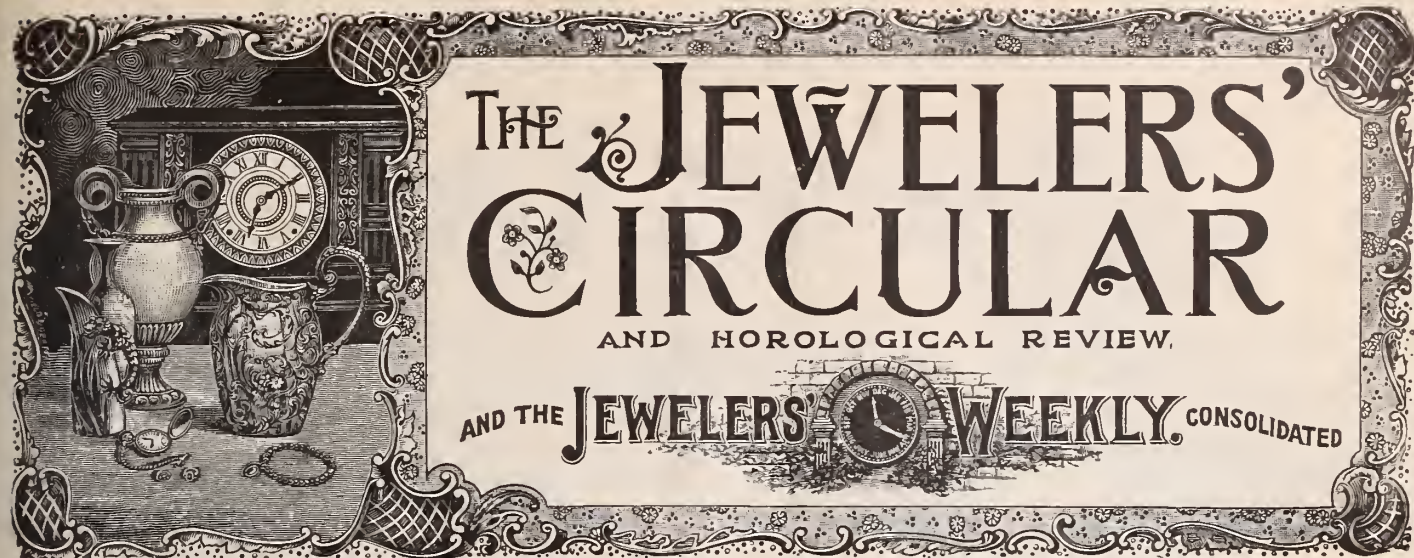
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32D YEAR.

NEW YORK, WEDNESDAY, JULY 10, 1901.

VOL. XLII. No. 23.

THE VICISSITUDES OF A ROYAL JEWEL.

A VISITOR wandering in any of the great storehouses of art may sometimes be tempted to let his thoughts stray back to the past, and to dream of the many scenes of which the objects displayed before him have been the silent witnesses—of the men and women long since dead who once possessed the very things upon which he now gazes. Could these but speak, how many a quaint tale might they relate of all that has happened to them in bygone centuries! The writer will single out from the multitude of art works in the British Museum an intaglio of rare beauty, cut in rock crystal, to gain possession of which men have wrought strange deeds. This jewel was made either for Lothair (grandson of Charles the Great). King of Italy 822-855, or for Lothair II., King of Lotharingia 855-869. History relates that in the first half of the 10th century it belonged to Heresindis, the wife of a brave and powerful knight named Eilbert, son of Ebroin and brother of Heribert. Count of Vermandois. They lived in the castle of Florennes, to the west of Dinant, between the Sambre and the Meuse.

One day Count Eilbert went to the fair at Thierache and there he saw exposed for sale a horse of immense strength and wonderful beauty, which he thought would be a tower of strength to himself could he by any means become its possessor. On inquiry he ascertained that it belonged to a noble canon of the Church of Our Lady,

at Rheims, who asked a very high price for the steed. Now Count Eilbert had set his heart on becoming its owner, so he sought the canon, and after much discussion they came to terms. But alas! the count found

pledge, arranging to redeem it on a certain day by paying the balance of the sum due for the horse. When this transaction became known to Heresindis she was greatly displeased, for she feared that she might lose her jewel; and, as the event proved, she was right. On the appointed day Count Eilbert went to Rheims, taking with him the money to redeem his pledge; but the canon must have been very loth to part with his newly got treasure, for he cunningly disclaimed all knowledge of the affair—pretended he knew nothing of any horse or any jewel. In vain did Eilbert argue with him; he had at last to return home, very angry and greatly mortified, without the jewel. Naturally, he was not going to submit quietly to be robbed in that wily fashion, so he took counsel with his friends and, summoning his retainers, set out for Rheims, the gates of which he surprised and thus speedily got possession of the town. His men then made search for the canon, who, in great alarm, fled to the cathedral and there contrived to hide himself so well that he could not be found. But Eilbert was not thus to be balked.



THE LOTHAIR CRYSTAL, IN THE BRITISH MUSEUM.

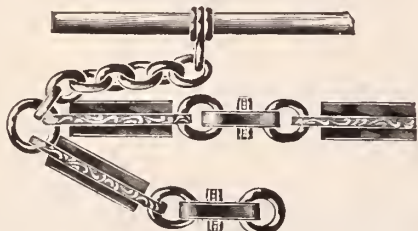
to his dismay that he had not sufficient money to pay the price, so he bethought him of his wife's jewel. Whether he desired not to grieve his lady or whether he stood somewhat in awe of her temper is not recorded, but, anyway, he deemed it best to take the jewel without acquainting her of the fact, and he handed it over as a

He must, indeed, have thought a great deal of this jewel, for he proceeded to set fire to the cathedral, and so smoked the canon out of his hiding place. The plan answered, for the canon came forth, valuing his life even more than the jewel, which was found concealed upon his person. Then Eilbert,

(Continued on page 61.)

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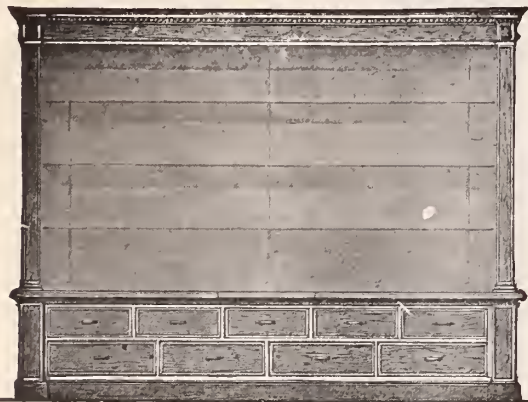
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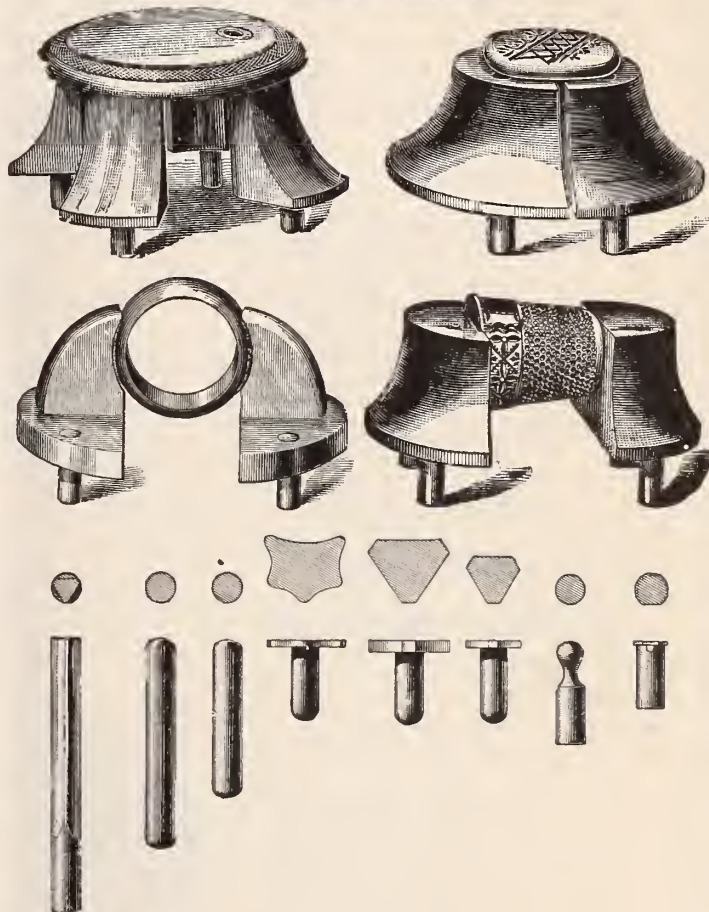
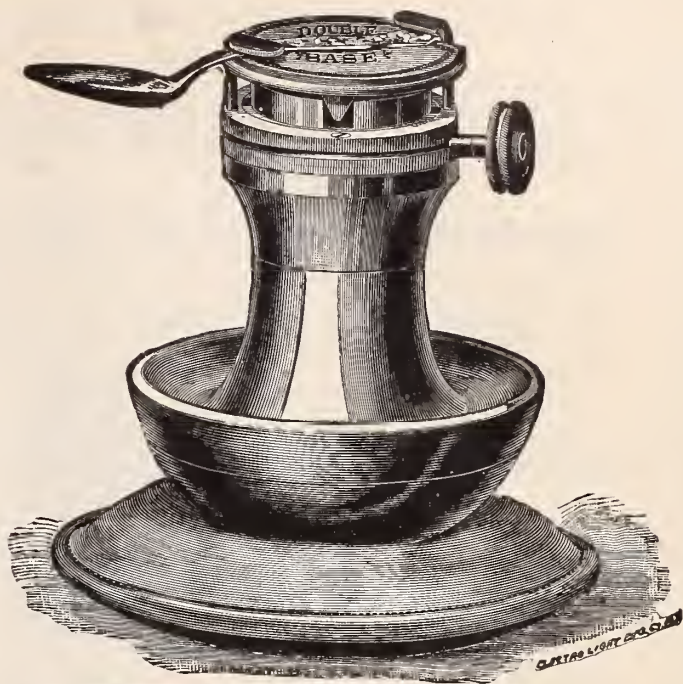
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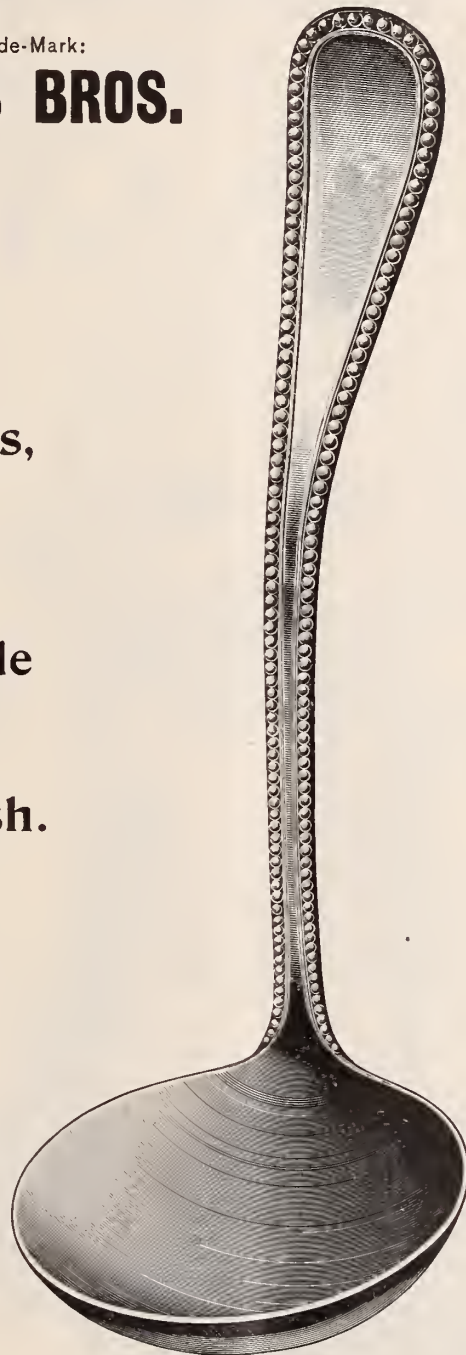
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ATTLEBORO, MASS. NEW YORK OFFICE, 3 MAIDEN LANE.

CORUNDUM GEMS—II.

BY LEOPOLD CLAREMONT.*

SAPPHIRE.

[Continued from page 8, July 3.]

By far the most important precious stones mined in the United States of America are the beautiful sapphires which have within the last few years been found in Montana. Formerly only the pale, delicate tints of bluish-green, yellow and pink varieties of corundum were produced by this State, and although immense quantities of these stones are obtainable they are of small commercial value on account of their unmarketable colors.

In 1895, however, a company was formed to work the gold bearing gravels found in pockets in the district east of the Yogo fork of the Judith river. After a great expenditure of capital in building a ditch to carry water to the locality in which the operations were in progress it was found that the gravels would not yield sufficient gold to pay the expenses of mining. It was noticed, however, that the sluice boxes contained a great many blue stones which were shortly afterwards identified as sapphires, many of which were of considerable value. In the February of the following year a settler

*This article appears in these columns by permission of Claremont & Ward, lapidaries and experts in gems, 38 Conduit St., London, by whom the copyright is reserved.

named John Ettien discovered a fissure in the limestone, the soft clay fillings of which seemed to resemble the outcrop of a vein. Some of this soft material was carefully washed and sapphires were found. It was subsequently shown that the sapphires occur in a dyke of trap rock cutting through the limestone. This dyke extends for a distance of about five miles from the canyon of Yogo creek, eastward to the meadows of the Judith river. A slight depression about a foot in depth, covered with grass and verdure, forming a contrast to the bare limestone through which it traverses, is an indication upon the surface of the country of the presence of the dyke, also the badgers and gophers have made their holes in the soft material of the dyke, as the neighboring limestone is too hard for them to bore into, thus forming another means of tracing it. In the little heaps of earth thrown up by these animals many fine gem stones have been found. A syndicate was immediately formed and mining operations were commenced, with the result that these gems were placed upon the market, where they are now known as the "New Mine Sapphires." The entire output from these mines is shipped to the agents of the company in London, where the stones are cut and sold to the gem merchants of the world. Strangely enough, large quantities afterwards find their way back to America, where they are greatly in demand. The district in which the mines are

situated is Fergus county and they are only accessible by wagon from Utica, from which town it is 13 miles distant. The material in which these sapphires occur varies very much in appearance and character, from the hard trap rock down through the different gradations to the soft yellow clay into which the rock finally decomposes. A clay somewhat resembling the blue clay in which diamonds occur at Kimberley produces a large proportion of the gems. The method of securing the gems is the same as used in alluvial gold mining. A jet of water with hydraulic pressure is directed against the lead matter, which is cut and dissolved into loose mud. The latter is washed through a long series of wooden boxes. Across the bottom of these boxes are placed riffles—pieces of iron $2\frac{1}{2}$ inches high—and between them the sapphires remain, owing to their high specific gravity, while all the lighter mud and gravel are washed away. In dealing with the harder rock more difficulty is experienced in recovering the sapphires. It is first exposed to the disintegrating effects of the atmosphere, which cause it to become slack and easily pulverized; it is then washed in the sluice boxes and the sapphires saved. Owing to the severity of the Winter it is impossible to wash for the stones except between May and October.

During the remainder of the year underground mining is carried on. The

**The best Horse-
Timers are**

Waltham

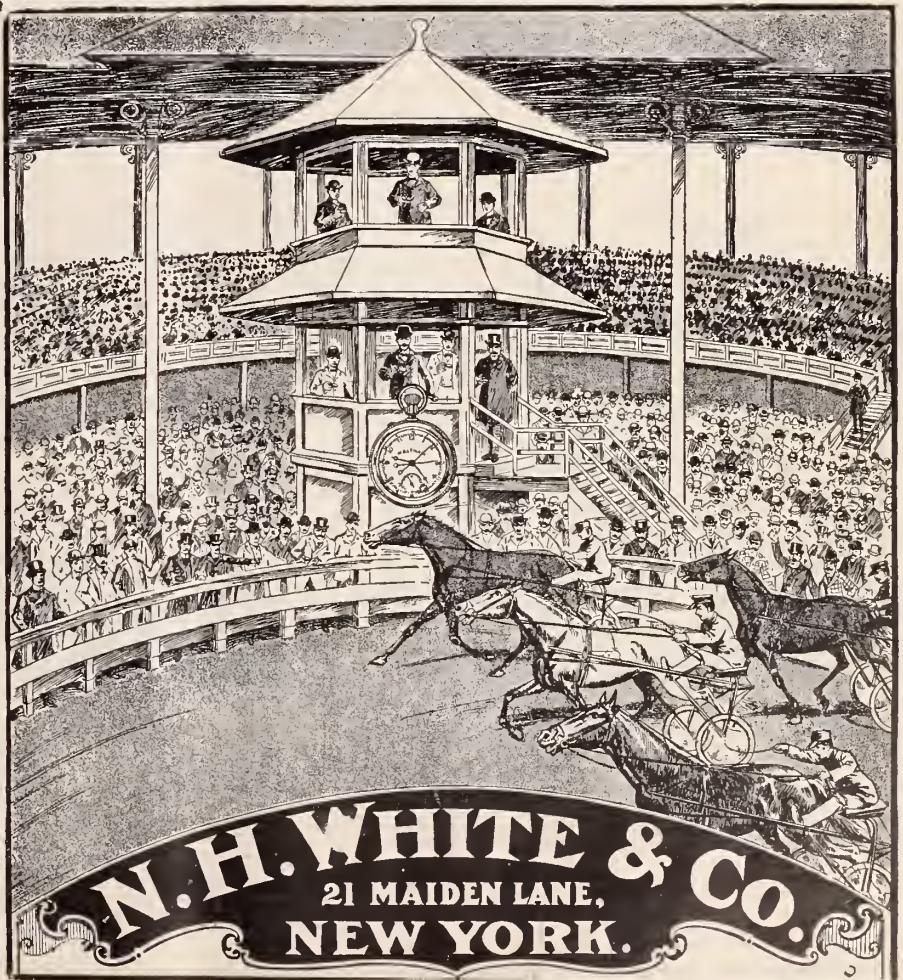
Chronographs.

**NOW is the best time
to sell them.**

**We have them in Silver,
Gold-Filled and Solid
Gold Cases, costing from
\$50.00 up.**

**Prices for Diamonds are
still going up. When
present stocks are gone,
you'll have to pay more.
Why not buy now, and
pay next Fall, and save
money by the deal?
Let us send an assort-
ment for inspection. If
quality and prices are
not right, send the goods
back at our expense.**

**We pay expressage both
ways.**



N. H. WHITE & CO.
21 MAIDEN LANE,
NEW YORK.

ROY

TRADE-MARK REGISTERED.

AN OLD SAYING THAT
 "HANDSOME IS THAT HANDSOME DOES."

BUT HERE
 IS SOME
 OF THE
 HANDSOME
 WORK



THIS
 HAND



HAS
 DONE.

ROY WATCH CASE CO.

21 MAIDEN LANE,
 NEW YORK.

"B. A." Gold Shell Collar Buttons
 are guaranteed as follows: "We will
 replace every 'B. A.' button which for
 any reason proves unsatisfactory." This
 guarantee is on the back of
 each card and our trade-mark
 embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,
 3 Maiden Lane,
 New York.

126 STATE STREET, CHICAGO.

References unequalled.

Write for Terms, Dates, Etc.

I have made some of the largest and most successful sales ever made in New York and Chicago. I challenge any man in the world to show better results in sales than I can. I refer to any first-class jobbing house in America as to my honor, honesty and ability. Now engaged in New York. Address all mail to N. Y. office for next two weeks.

Fahys 14 FK Cases,

WARRANTED 25 YEARS,
 have Solid Gold Bows and Joints.
 Hand Engraved.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED
 and all possible improvements made.
 Pearls damaged by setting restored.

JOHN HAACK, Room 53,
 11 John St., New York.

Office Hours: 1 to 2.

We extend a cordial invitation to visiting
 buyers to inspect our new Fall lines in
 Jewelry and Silverware Cases, Trays and
 Paper Boxes.

S. A. BORGZINNER
 82-84 NASSAU ST.
 NEW YORK

Our latest designs in Cases for Manicure
 and Toilet Articles are ready. Samples
 upon application.

Our stock is up-to-date.

sapphire bearing material is brought to the surface and washed in the following Summer. A very noticeable feature in the "New Mine" sapphires is that they are more often found in the perfect geometric form designed by nature than are sapphires from other parts of the world. True it is, however, that the figures, even of crystals, of these sapphires which reach us from the new world in a perfect crystallographic condition, are often of such complex nature and also etched and striated with protruding and receding triangles, parallel striae, and flanges, and a dozen other interesting effects to such an extent that the task of deciphering the relationship of one face with another requires a crystallographer of no mean ability. All kinds of precious stones, as already mentioned, sometimes contain flaws, feathers and other imperfections, the successful removal or reduction of which depends upon the skill and judgment of the lapidary. The most difficult imperfection with which the lapidary has to contend with in sapphires is the presence of cloudy and semi-opaque patches within the stone, often occurring in parallel lines which generally form a series of hexagons or triangles one within the other. This defect often mars the beauty of an otherwise magnificent gem, and by its removal immense loss of weight is incurred, not unfrequently accompanied by deterioration of color. The "New Mine" sapphires are quite free from this tiresome defect of cloudiness, which is undoubtedly the reason of their great brilliancy and luster. With regard to the color of these gems they range from the palest steel color through all the different shades of blue until they reach in the fine specimens that lovely hue called "cornflower blue," which until comparatively recently was associated only with the sapphires of Siam, Burma and Ceylon. Moreover, and this is particularly striking to a practical gem cutter, the color is always quite evenly distributed throughout the stone, and never is found in patches, as is sometimes the case with all other sapphires; therefore the "New Mine" sapphires, when cut and polished, cannot possibly appear "parti-colored." These gems also, when cut, are very seldom "dichroic" in effect, as the principal axis of the crystal is generally so very short that it is almost an impossibility for these sapphires to be cut in any direction except that which gives the true blue color. That the "New Mine" sapphires are very effective by artificial light, which is a charm not possessed by any other sapphires at present upon the market, is possibly one reason why they have so speedily become popular among the fashionable buyers of high class jewels.

Much that I have written concerning rubies applies to sapphires also, as they are only another variety of the mineral corundum. Sapphires crystallize in the Hexagonal or Monotrimetrical system occurring in hexagonal pyramids and prisms, but, as in the case with rubies, it is comparatively rarely we meet with a crystal perfect in shape, as these gems come into the market generally in broken or waterworn fragments,

IMPORTERS OF

DIAMONDS

1840
Randel & Baremore

1866
Randel, Baremore & Co.

Other Precious Stones, and Pearls

Chester Billings & Son

Successors to Randel, Baremore & Billings


New York
58 Nassau Street 29 Maiden Lane
London, E. C., 22 Holborn Viaduct

1880
Randel, Baremore & Billings

18401901

Diamond Jewelry

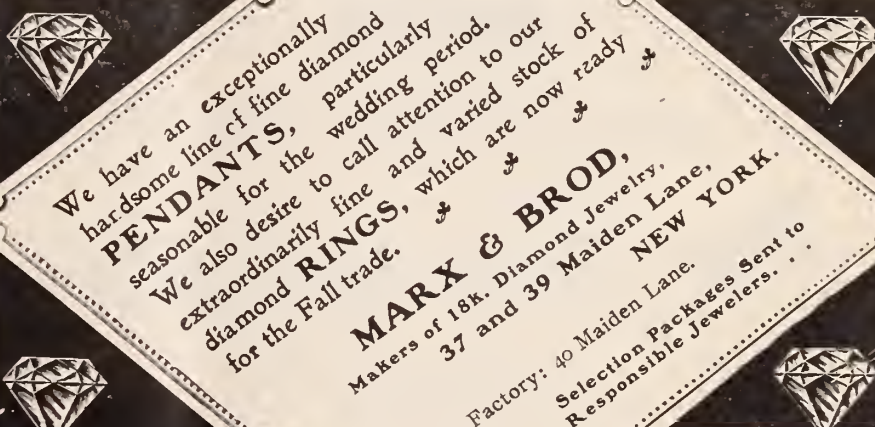
Bead Necklaces.



14K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE, NEW YORK.



We have an exceptionally handsome line of fine diamond PENDANTS, particularly seasonable for the wedding period. We also desire to call attention to our extraordinary fine and varied stock of diamond RINGS, which are now ready for the Fall trade.

MARX & BROD,

Makers of 18K. Diamond Jewelry,
37 and 39 Maiden Lane,
NEW YORK.

Factory: 40 Maiden Lane.
Selection Packages Sent to Responsible Jewelers. . .

DIAMONDS.
SAPPHIRES.
EMERALDS.

Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES.
OPALS.
PEARLS.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS TROPHIES FOR SUMMER SPORTS.

BEST LINE IN THE MARKET.



Ino. W. Reddall & Co.,

NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

• • Silversmiths. • •

Office and Factory, 14 East 15th Street, NEW YORK.



BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, 13 Maiden Lane; W. A. Switzer, Representative.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE **TRADE ONLY.**

860 Broadway,

UNION SQUARE, NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat Blade is made of german silver when
bladed wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.

which show upon examination just a characteristic indication of the system to which they belong. This fact is due to the thousand and one vicissitudes incumbent upon such a precarious existence as gems are subject to from the moment of their formation to their appearance at Hatton Garden or some other gem center as marketable products. The hardness of sapphire is 9 and specific gravity 3.90 to 4.16. Sapphire acquires electricity by friction, it is doubly refractive to a slight degree and is also dichroic. The fracture is conchoidal or uneven. The luster is vitreous, except upon the surface of the crystals which are generally dull. The chemical composition is practically pure oxide of aluminium (Al_2O_3). Although the names by which precious stones are known in the 20th century were known to the ancients, in several cases they were used in connection with absolutely different gems. An instance of this is to be found in the word "sapphire," which was applied by the Greeks and Romans to the stone known to us as lapis-lazuli, an opaque blue stone with markings of iron pyrites, often erroneously described as gold.

(To be continued.)

Investigation of the Pearl Fisheries of the Pacific Coast of Mexico.

CITY OF MEXICO, Mexico, July 1.—An investigation of the pearl fisheries on the Pacific coast of Mexico is now being made by direction of the Federal Government. An attorney representing the Government is now at Hermosillo, State of Sonora, gathering evidence and data regarding this industry. The Government grants and concessions for these valuable fisheries date back to the time of the Spanish rule in Mexico, when Spain paid her troops with large Mexican grants. In many instances these valuable holdings are owned by persons who cannot trace their chain of title to the sovereignty of the soil; others have usurped possession simply because they are of the same surname as the original grantee, but cannot make proof of heirship or show transcendence of title. In cases of this kind the Government will escheat the property and will probably sell these grants at a good price or else work them for its own profit.

Administrator of J. W. Knox Estate Saves Property Transferred in Bankruptcy.

DENVER, Col., July 1.—Frank L. Bishop, as administrator of the estate of Susan T. Knox, deceased, has won for the second time a suit brought for the estate against A. J. Clark, involving property on South Broadway, worth about \$3,000. The suit arose out of the failure of John W. Knox, Mrs. Susan Knox's husband, who was in the jewelry business, and his transfer of the property in question, 23 lots, to his wife, shortly before failure.

Clark, a heavy creditor, obtained an execution against the lots, in satisfaction of a judgment. Bishop brought suit to have the execution set aside, and won. The case came up for a rehearing, June 27, before Judge Malone, and again the administrator won. The heirs, Minnie Knox, William Knox, John W. Knox and Annie Knox Smith, are better off by the value of the property.

The award to the Gorham Company of the Grand Prix at Paris Exposition gives to their goods the highest endorsement.

"There is nothing like leather."

To the Trade:

We have made special efforts in the manufacture of Leather Goods for the coming season, and our stock is unusually interesting and complete, comprising many beautiful and artistic novelties, in addition to our regular stock of

COMBINATION BOOKS,
PORTEMONNAIES,
CARD CASES,
WRIST PURSES,
TRAVELING BAGS,
CHATELAINE BAGS,
QUARTO BOTTLES IN CASES,
BELTS.

Our goods are manufactured from genuine Leathers, such as SEAL, LIZARD, RUSSIA, WALRUS, SEA LION, ELEPHANT, BUFFALO and ANTELOPE, and mounted with silver and gold trimmings, both plain and ornamented.

We desire to call attention to our extensive line of TRAVELING BAGS, both plain and fitted, also TOILET ROLLS and BAG EASELS, suitable for men and women. These bags may be fitted with different combinations of our various patterns of Toilet Ware, ranging from nine to seventeen pieces, and make very appropriate wedding gifts.

Photographs and prices furnished to the Jewelry trade upon application.



STERLING

GORHAM MFG. CO.,
SILVERSMITHS,

BROADWAY & 19th STREET, NEW YORK.

BRANCHES:

NEW YORK:

21 & 23 Maiden Lane.

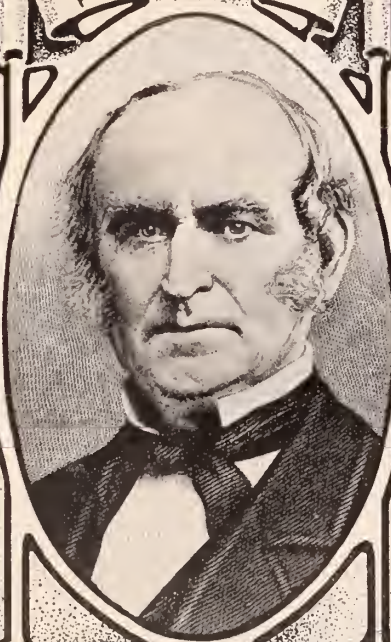
CHICAGO:

131 to 137 Wabash Ave.

SAN FRANCISCO:

118 to 120 Sutter St.

WORKS: PROVIDENCE AND NEW YORK.

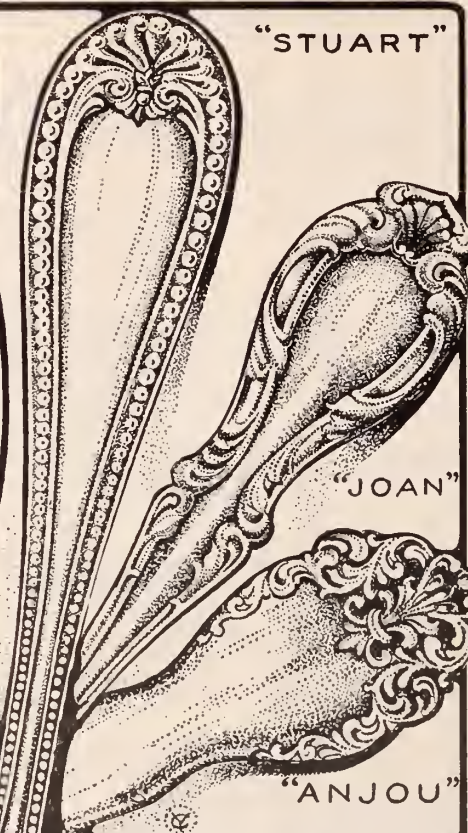


Robert Wallace
FOUNDER

1835

TRADE MARK

"STUART"



"JOAN"

"ANJOU"

R-WALLACE

THE FIRST Manufacturer of Nickel-Silver Spoons in this country was R. WALLACE, in the year 1835. There is to-day ONLY ONE WALLACE STAMP on Silver-Plated Ware, and you cannot be deceived by imitations—a point worth impressing upon your customers. Our brand, "1835—R. Wallace," is an absolute guarantee of quality; the A1 grade being plated twenty per cent. heavier than the regular standard; Sectional XII brand being plated three times the standard on parts most exposed to wear; Triple being plated more than three times the regular standard. Dealers should remember that our long experience adds much to our facilities for perfection in workmanship and artistic taste in design.

R. Wallace & Sons Mfg. Co.

Factories: Wallingford, Conn.

Branches:

226 Fifth Avenue, New York.
120 Sutter Street, San Francisco.

131 Wabash Avenue, Chicago.
63 Basinghall Street, London, E. C.

Jewelry Trade with Mexico.

Latest Figures Showing Its Extent and Suggestions for Expansion.

WASHINGTON, D. C., June 28.—Some idea of the extent of our trade with Mexico may be gained from a perusal of the following table, showing the exports in the various lines represented by THE CIRCULAR-WEEKLY, during the fiscal year 1900:

Jewelry	\$13,024
All other manufactures of gold and silver...	12,701
Clocks and parts thereof.....	23,942
Watches and parts thereof.....	4,418
Plated ware	6,295

In watches and "all other manufactures of gold and silver" there was a material gain in the exports over those for the previous year, while the exports of the other lines enumerated above showed a sharp decline. In looking over the Mexican field as a possible market for the expansion of our trade in jewelry and kindred lines, it should be borne in mind that the well-to-do classes have refined tastes and are not averse to adopting foreign plans and customs. This is noticeable upon their return from frequent trips to Europe and the United States, when they bring back foreign ideas and tastes. They readily buy anything that suits their taste or catches their fancy. After going among these people carefully and studying them thoroughly, one is led to believe that lack of education is principally responsible for the very small demand for the luxuries of mankind. By lack of education is meant lack of knowledge that these things exist. New desires are quickly acquired, and the American manufacturer, seeking Mexican trade, should go there, establish his salesrooms and show his goods, explaining their advantages. He should not expect to go too fast; new fields of trade, commerce, etc., are not created in a day. The great commercial countries of Europe long ago began to seek outside markets. Their agents, especially the Germans, settled in Mexico, learned the customs and language and entered into the social life of the people. They brought just what was salable and nothing else; and now, as the people are advancing in knowledge and discovering new wants, they have a great advantage over other comers.

All European houses trading with Mexico have clerks who are perfectly familiar with the language and customs of the people as well as the requirements of the Mexican tariff, and this knowledge, coupled with the ability to carry on a correspondence in Spanish, is one of the chief causes for the preference given to European goods by Mexican buyers. Too much attention cannot be paid to this, and if Mexican trade is worth competing with European manufacturers for, it is certainly worth the additional salary paid to one who understands Spanish.

All shippers from the United States to Mexico should see to it that their shipments are properly classified and entered in accordance with the Mexican Custom House tariff, and that the necessary consular invoice is taken out. The present tariff has the advantage of having explanatory notes to guide the importers in the classification of importations. The duties are specific and, except in a very few cases, all importations pay duty by weight.

The metric system is the legal standard

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO..
SUCCESSOR,



SILVERSMITHS



NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS,
MERIDEN, CONN.

NEW YORK.

A LARGE COLLECTION OF Art Leather Goods

ESPECIALLY ADAPTED TO
FINE JEWELRY TRADE.



Pocket Books,
Card Cases,
Photo Frames,
Cigar Cases, Etc., Etc.



Dressing Cases,
Jewel Cases,
Chatelaine Bags,
Tourists' Goods, Etc., Etc.



C. F. RUMPP & SONS,

PHILADELPHIA, PA.

NEW YORK SALESROOM: 621 BROADWAY.

THE ASSORTMENT OF EUROPEAN NOVELTIES

WILL BE ON EXHIBITION FOR ONLY
A LIMITED PERIOD.

TO JOBBERS.

E. H. PROUDMAN,

36 Maiden Lane,
New York,

HEADQUARTERS
FOR

Velvet Boxes.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and
Weights
for every purpose where ac-
curacy is required.
Office and Salesroom,
194 BROADWAY,
SEND FOR PRICE-LIST. Tel. 370 Cortlandt, NEW YORK.



138.



144.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for
Catalogue.

Established
1832.



149.



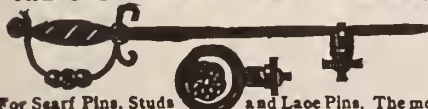
143.

100,000

American Watches have
ABBOTT'S PATENT
STEM-WINDING ATTACHMENT

A few more KEY-WINDERS are
still in use. Send them to us for
alteration and MAKE A FEW
DOLLARS FOR YOURSELF.
HENRY ABBOTT, 9 Maiden Lane, New York.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most
practical and only ad- justable one invented.
Price, \$1.60 per doz. For sale by all wholesale jew-
elers and material houses. Sample by mail, 25c.; in
10k. gold, 90c.; 14k., \$1.15. M. CROHN, Maker and
Inventor, 48 and 60 Maiden Lane.

Fancy Stone Bracelets

IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.,
16 John Street, New York.



PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.



No. 306.

No. 462.

We Don't Import We Manufacture

**The Jos. W. Alber
High-Grade
ENAMELS AND
PRECIOUS
STONES.
Equal to Finest
High-Grade Im-
portations.**

Why?

**To Save Duty. 
To Save Freight.**

**Highest Award, Columbian
Exposition, 1893.**

Stevens Mfg. Co.

**29 Broadway,
N. Y.**

for weights and measures in Mexico. Our English weights and measures are stumbling blocks to the Latin countries whose trade we seek. It would be well for our manufacturers, desiring to extend their trade to Mexico and other countries using the metric system, to base descriptions and estimate prices upon this metric system.

In conclusion, it may be said that commercial credits are one of the most important subjects affecting trade with Mexico. Long credits are the rule.

Lazarus Jewelry Co. Sale Postponed Until Some Future Date.

MACON, Ga., July 3.—The sale of the stock of the Lazarus Jewelry Co., advertised to take place yesterday, by the receiver, John R. Cooper, was postponed indefinitely. The sale will take place at some future date to be fixed by order of the Court.

John T. Fox Completes His 63d Year in the Jewelry Business.

ROCHESTER, N. Y., July 3.—John T. Fox, the veteran jeweler, completed his 63d year in that business in this city, yesterday. He opened in the jewelry business, July 2, 1838, and has continued almost in the same locality since that time. He is the oldest jeweler in the State who has occupied the same locality for that length of time.

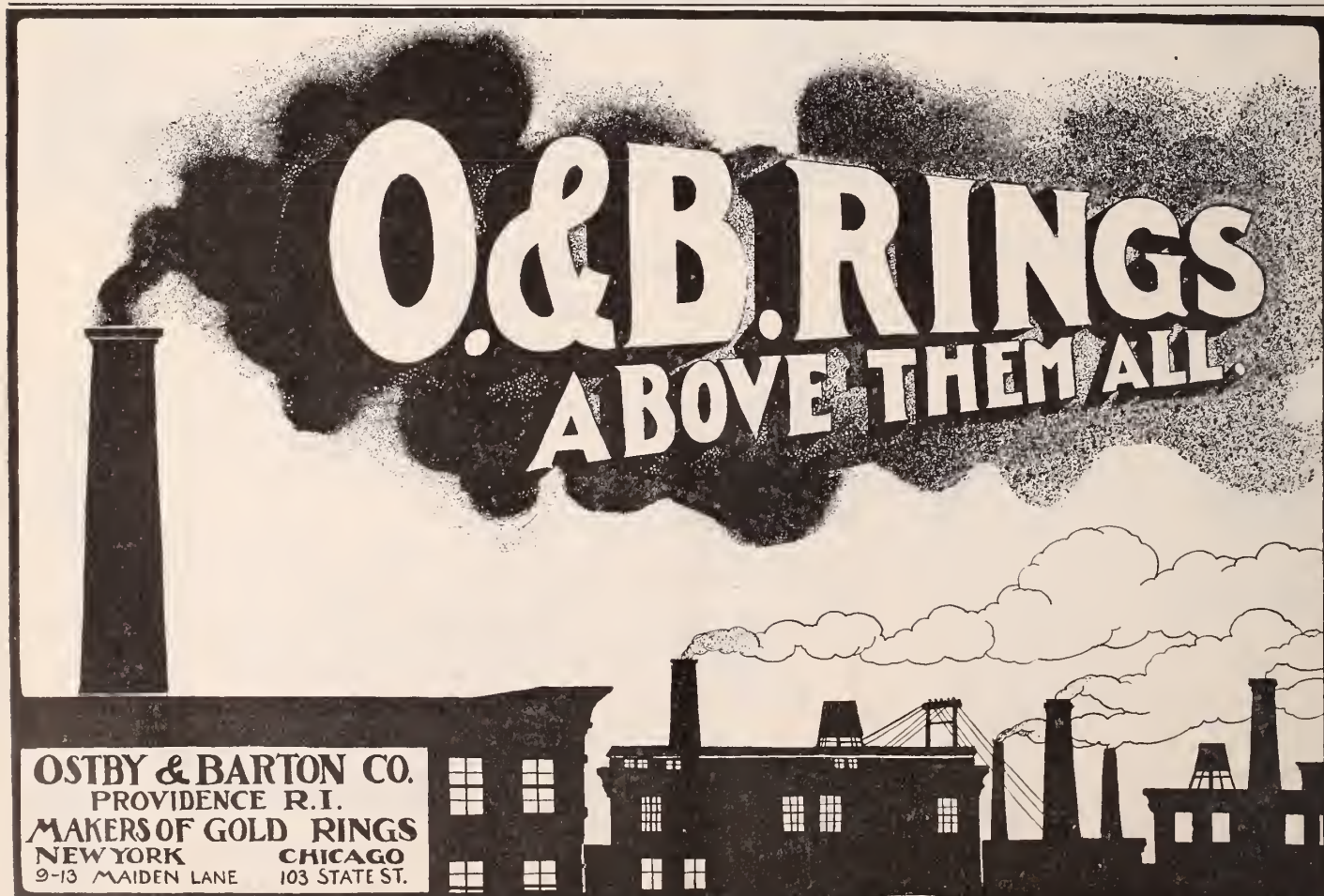
The Illinois Watch Case Co., Elgin, Ill., will install an automatic fire extinguishing system in their factory.

Importations at the Port of New York.

Weeks Ended July 6, 1900, and July 5, 1901.			
China, Glass and Earthen Ware:	1900.	1901.	
China	\$50,030	\$51,176	
Earthen ware	5,423	11,864	
Glass ware	10,969	18,291	
Optical glass		3,171	
Instruments:			
Musical	9,787	22,441	
Optical	2,970	3,795	
Philosophical	2,492	1,476	
Jewelry, etc.:			
Jewelry	14,755	14,496	
Precious stones	431,958	585,591	
Watches	24,918	20,335	
Metals, etc.:			
Bronzes	868	1,721	
Cutlery	22,783	18,901	
Dutch metal	3,312	5,744	
Platina	18,260	20,564	
Plated ware		232	
Silver ware	11,312	806	
Miscellaneous:			
Alabaster ornaments	121	345	
Amber			
Beads	2,614	2,826	
Clocks	3,819	3,311	
Fans	6,366	2,788	
Fancy goods	9,112	5,194	
Ivory	1,042		
Ivory, manufactures of.....	38	553	
Marble, manufactures of.....	4,150	16,183	
Statuary	1,677	2,006	

Tramp Thief Given a Warm Farewell as He Left Town.

WHEATON, Minn., July 1.—G. W. Kent & Co.'s jewelry store was entered by a tramp, June 28, and a number of watch chains stolen. The thief was discovered and a good part of the missing articles recovered. He was escorted out of town by a number of indignant citizens, armed with black snakes and barrel staves.



O. & B. RINGS
ABOVE THEM ALL.

OSTBY & BARTON CO.
PROVIDENCE R.I.
MAKERS OF GOLD RINGS
NEW YORK CHICAGO
9-13 MAIDEN LANE 103 STATE ST.

Northwestern Jewelers Embark in the Smelting and Refining Business.

SEATTLE, Wash., June 30.—The Seattle Smelting and Refining Co. have been incorporated in this city with a capital stock of \$25,000. The officers of the company are: Joseph Mayer, president; Albert Mayer, treasurer, and Robert L. Whitehead, secretary and general manager. The two first named gentlemen are members of Joseph Mayer & Bros., manufacturing jewelers of this city, and Mr. Whitehead was for 10 years superintendent of the silver refinery of the Baltimore Copper Smelting and Refining Co., Baltimore, Md., and comes here from Philadelphia.

A plant is being installed in a large brick building on the outskirts of this city. Gold, silver and platinum will be handled at the beginning, though the company hope to add, in the near future, equipment for the refining of copper and lead. The present plant, it is expected, will be ready for operations by July 15. The company have already a contract with the smelter at Everett, Wash., to handle its output of silver bars, which amounts to about 200,000 ounces per month. The company have already business connections at Nome and Dawson and expect to handle much Alaska gold, besides that which the Mayer & Bros. firm buy here. Ten men will be employed at the start. This will be the second plant of its kind on the Pacific coast.

Premature Celebration at H. Hardy & Co.'s Store Causes a Fire.

OMAHA, Neb., July 5.—H. Hardy & Co., who carry a line of jewelry, celebrated the Glorious Fourth prematurely. They had a display of fireworks in front of their store with a sign over them: "A Miniature Fourth." Along came a little negro boy with a cigarette and set fire to them. For a time skyrockets were shooting in all directions and the street for a block on each side of the store was quickly cleared. The firm's loss was \$1,200; insured. One of the rockets made a straight shoot for a large glass window in S. W. Lindsay's jewelry store, directly across the street, and bored a hole through it, causing a damage of between \$200 and \$300.

Aid of Court Invoked to Forestall Action of Creditors.

TOLEDO, O., July 3.—B. W. Chandler was, yesterday, appointed receiver of the jewelry firm of Farrell & Warner by Common Pleas Court, on petition of the partners.

Howard N. Warner filed an action against Oswald T. Farrell for a dissolution of partnership, an accounting and a receiver. The partners have been in the jewelry business at 1130 Broadway. The plaintiff put \$777 into the business and the defendant \$277 and tools. Both are insolvent and cannot meet their liabilities, as the stock is not worth more than \$800, and as there were many creditors about to press their claims, the court was resorted to and a receiver put in before the creditors could take action.

Automatic Action

is a term that applies to the

Larter Shirt Stud.

After inserting it in a button-hole or eyelet-hole of any style shirt, the strong spring coiled inside the pin or piston (not around it) causes this same pin or piston to fly back to its proper position, thus bringing the post in the center of the back.

The spring does not lose its tension.

The back does not have to be pushed in its place.

Nothing to be attached after being inserted.

Easily put in.

Cannot work out of itself.

Readily removed.

HENCE THE TERM: "AUTOMATIC."

We carry the largest stock of studs ever presented to the Jewelry Trade of the United States

in 18k. Gold,

14k. Gold

or

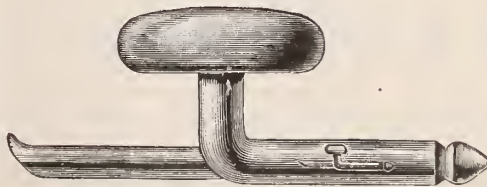
10k. Gold and
Extra Quality

14k. Plate.

To be had through
Progressive Jobbers.

Larter, Elcox & Co.,

21 & 23 MAIDEN LANE,
NEW YORK.



Our trade-mark is a facsimile of the stud itself and is stamped upon the barrel of every Larter stud.

DIAMONDS.**Wm. S. Hedges & Co.,**

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.**DIAMOND JEWELRY.****171 Broadway, BENEDICT BUILDING, New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.**John F. Saunders, Cutter and Importer of****DIAMONDS AND OTHER
PRECIOUS STONES.**

FINE PEARLS A SPECIALTY.

**68 Nassau St., cor. John St., Sheldon Building,
Room 16, NEW YORK.**

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.**9, 11, 13 MAIDEN LANE, NEW YORK.**

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.**DIAMOND CUTTER****and POLISHER FOR THE TRADE.**Rough Recutting, Repairing and
Matching a Specialty.**GARREAU & GRISER,**
68 & 70 Nassau St., New York.
**GLAPIDARIES. PRECIOUS
STONES.**
EMS in Unique Cuttings.**BAROQUE PEARLS.**

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,

Estab. 1880. 3 Maiden Lane, New York.

Activity in the Fine Watch Trade in Geneva, Switzerland.

WASHINGTON, D. C., July 5.—According to information just at hand from Geneva, Switzerland, the most striking commercial feature of that city in 1900 was the continued activity of the watch trade, meaning particularly the trade in the higher grade watches and all sorts of complicated watches. In this connection, a leading watch manufacturer is quoted as saying:

"There is no better sign of good times than a demand for fine watches. Three years ago—after four years of stagnation and cheap watches—we began to feel the good times coming. An increased demand for fine watches from the United States was the first expression of it. Since then, our prosperity has continued and increased. Then there is another thing that has helped to increase the demand for fine watches. This is nothing more nor less than the changes in the fashions of the day. Fashion is an eccentric thing, playing strange tricks with the watchmakers, just as with the tailors and dressmakers. Some years ago, gentlemen began to affect cheap watches of the oxidized silver and gun metal case variety. Gold watches were put aside and gentlemen of fashion wore cheap things that they could ordinarily have given to their *valets de chambre*. Ladies also took up the fad and found plain, simple cases and ordinary movements the most attractive and satisfactory. But nowadays fashion has returned to lines of better taste and expresses itself more luxuriously. People who have money want none but the best and most elegant watches. Thus, our manufacturers and exporters of fine gold watches and complicated watches have enjoyed a prosperous year, and some of the best houses, indeed, have already received important orders from the United States and Great Britain. As long as there is a demand for fine watches, I repeat that there is prosperity in the world. It may be limited to the country that buys the watches, but it exists. When times are hard, people do not buy fine watches."

Striking Machinists in Connecticut Returning to Work.

WATERBURY, Conn., July 7.—It is now very evident that the strike of the local machinists is nearing an end. The strikers held a meeting in their rooms last night, and although nothing definite was decided upon regarding their return to work, to-morrow, it can be positively stated that many of the men will go back to their former places of employment at the beginning of the week. The strikers also reported that they had been unable to see the officers of the Waterbury Clock Co.

Devastating Fire Burns Out A. R. Knights & Co.'s Store.

OMAHA, Neb., July 5.—Dubuque, Ia., was swept by a devastating fire the night of July 2, when A. R. Knights & Co.'s jewelry store was burned, with a loss of \$2,000.

Mrs. H. W. Selts, wife of a Clay Center, Kan., jeweler, left, June 27, for New York, accompanied by Miss Sadie Price. There they will sail for England to visit the home of Miss Price, in Herefordshire. They will visit Paris and other European points before returning to Clay Center in the Autumn.

THE CHATHAM NATIONAL BANK, NEW YORK.

GEO. M. HARD, President.

H. P. DOREMUS, Cashier.

W. H. STRAWN, Ass't Cashier.

The Diamond Markets.

ANTWERP, June 28.—Business showed little improvement this week. The tendency of our market is quiet, notwithstanding the presence of a number of foreign buyers. Mr. Levy and Mr. Freedman, New York, were at the Diamond Club. Two Russian firms were also represented here, namely, Mr. Krasnowsky, of Seratof, and Mr. Baikowitch, of Warsaw. The first asked especially for small goods, which are in general request.

First quality brilliants are readily sold to American buyers at high prices.

There has been much said about a new imitation of bort. This artificial substance is said to possess the same hardness as the common bort.

PARIS, June 28.—Generally speaking, dealers are satisfied with sales made this month. The activity in the gem trade in the United States had a good effect upon the European markets. For three months Paris, London, Antwerp and Amsterdam have received the visits of a large number of Americans and the business transacted must represent several million dollars.

The pearl market continues very firm. Very fine pearls are in special request and pear shaped pearls are employed for chains, necklaces and collars. For bracelets, also, pearls have a large vogue.

Other precious stones, such as emeralds, sapphires and rubies, are changing hands at high prices. Tourmaline is exported to China, as is jade. These latter stones come here from the Indies. Opals are sold at extraordinarily high prices and the upward tendency is greater than ever.

LONDON, June 27.—The market remains very firm here. Rough and polished goods do not lose a farthing of their respective values. Sales of rough diamonds continue with New York and Chicago houses, and it is curious, but true, that the higher the prices the more Americans buy.

Are there to be new rises? That is the question that is discussed here daily; but it is impossible to give a satisfactory answer. So long as the De Beers Co. remain the masters in the diamond world we can freely rely upon a continued advance in rough goods.

London newspapers record that diamond grounds have been discovered in Hawaii, but searches indicate only the presence of diamond formations, and it is only in the far future that Hawaii may become a producer of diamonds.

I. G. Dillon, of Dillon, Hancher & Co., Wheeling, W. Va., was married, recently, to Mme. Kate Michelena, of Detroit, Mich., who now retires from the operative stage.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS,**OTHER PRECIOUS STONES,****PEARLS, ETC.**

MAKERS OF

**FINE
DIAMOND
JEWELRY.****26 Maiden Lane**

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS		
SAPPHIRES	MILTON P. BAGG, RARE SPECIMENS OF DIAMONDS AND OTHER PRECIOUS STONES, 21 & 23 MAIDEN LANE, NEW YORK.	EMERALDS
RUBIES		

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & Co.*Pearl Merchants.**We make a specialty of importing***FINE, FANCY AND RARE GEMS:***Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.***189 Broadway, New York.**

Eliassof Bros. & Co.
IMPORTERS
AND
JOBBER OF**DIAMONDS
WATCHES
JEWELRY**9-11-13 MAIDEN LANE,
NEW YORK.62-64 STATE STREET,
ALBANY, N. Y.

Greenleaf & Crosby Co. Suffer.**This Time Their Branch Store at Hot Springs, Va., Is Burned Out.**

JACKSONVILLE, Fla., July 6.—The fire that broke out at midnight, July 2, at the Homestead hotel, Hot Springs, Va., burned up a branch store of the Greenleaf & Crosby Co., Jacksonville, Fla. The store, for several years, had been situated in the Homestead hotel during the Summer season, and carried a large and very fine stock of jewelry, precious stones, cut glass, china and bric-à-brac; everything, in fact, that a first class jewelry house exhibits at a fashionable resort.

On the alarm being given the manager of the store, R. A. Jones, hastily rushed to the hotel from his residence, accompanied by two men. No lights were to be had and he struck match after match while opening the combination of the safe. From the safe the three men carried all the jewelry and gems to Mr. Jones's home. They could not get back into the store for a second load and all in the store, including much silver, was destroyed.

Mr. Crosby had left Jacksonville for New York, by steamer, three hours before news of the fire reached here. J. F. Lane, of the firm, reached New York a few hours later, and was met by a telegram. He at once left for Hot Springs, Va., where he now is, examining into the extent of the losses. Considerable insurance was carried on the goods. The firm, of course, in addition to loss by fire, lose this season's sales at Hot Springs.

The branch store of the Greenleaf &

Crosby Co., at the Champlain hotel, Lake Champlain, is open under the management of Harvey Payne. J. H. Crosby, of the firm, is now in New York. He will later go to Europe to buy goods for the Fall and Winter trade.

Plans to Make the Omaha Government Clock Tell the Time Clearly.

OMAHA, Neb., July 6.—More experiments are to be made on the face of the Federal building clock in the hopes that citizens may be able to tell the time of day by it. The clock has been doing business right along, but the results have not been satisfactory. A dozen different plans have been tried for illuminating the face so that wayfarers might be able to locate the time, but all have resulted in failure. Standing a block away from the Federal building and looking up at the clock one is unable to tell the hour.

Secretary Clabaugh, of the Omaha Gas Co., has been taken into the confidence of the Government officials and has formulated an idea. His suggestion, like the 12 previous ones, will be acted upon, and it is hoped that good may result. Mr. Clabaugh proposes to give the inner circle of the face a heavy coat of black paint, leaving only the outer rim illuminated. Back of each figure on the dial he will place a gas lamp, with a strong reflector. Some think this may help matters and others are despondent over any plan being successful until an entirely new dial is constructed.

Reported Discovery of a New, Rich Pearl Yielding Clam Bed.

LANGDON, Minn., July 3.—Pearl hunting on the Mississippi has reached this place. The largest clam bed ever found on the Mississippi has just been located, it is reported, in the river a few miles above this place by Marion H. Kish, of Diamond Bluff, Wis. The bed is over a mile in length, seven or eight rods wide and several feet deep. Mr. Kish has begun operations on the bed and has already found a number of pearls. He is a pearl hunter of considerable repute, having located many of the principal beds on the lower Mississippi, working at the business for a number of seasons, and has been the lucky discoverer of many valuable pearls.

RECENT FINDS OF PEARLS.

Mr. Benson, Lansing, Ia., has sold a pearl weighing 66 grains, which he found there. It came from the bed which produced the famous "Queen Mary," about a month ago.

A clam digger by the name of Shaffer found a pearl near Catfish creek, south of Dubuque, Ia., that was the size of a pea and weighed 13½ grains. The gem is in the hands of P. H. Hughes, a Dubuque grocer.

Mrs. May Huffman, manager of the North American Telegraph Co.'s office at Winona, Minn., has purchased the pearl recently found at Stoddard, Wis.

Carl Feehaver's store, Hampton, Ia., was destroyed by fire, recently.

PEARLS.

Profitable Goods.

Our stock of Pearls and Precious Stones is made up of profitable goods—profitable to the dealer as well as to ourselves. They are purchased by us with a view of satisfying the dealer completely; an obligation of which we are ever careful. Hence, our customers receive complete value, dollar for dollar.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Creditors of Old Rockford Watch Co. to Be Paid in Full with Interest.

ROCKFORD, Ill., July 5.—By an order entered in the County Court, the creditors of the old Rockford Watch Co. will receive principal and 5 per cent. interest on all their claims. The order was given to Irvin French, assignee, directing him to pay the claims as stated. The total amount of claims allowed is \$104,387.90, with \$18,163.50 interest.

Ten dividends have already been paid, as follows, and the remainder will now be forthcoming: April 2, 1897, 5 per cent.; Aug. 21, 1897, 3 per cent.; Oct. 30, 1897, 4 per cent.; Jan. 20, 1898, 7 per cent.; July 30, 1898, Dec. 30, 1898, Feb. 21, 1899, March 20, 1899, Feb. 5, 1900, Sept. 20, 1900, 2 per cent. each date.

Frank Johnson, who was an employe of the Aurora Watch Co., when that company were in existence in the '80's, will be the local manager of the new Rockford Watch Co. The factory is being made ready for business.

Is Defunct Corporation Liable for Breach of Employment Contract?

ONEIDA, N. Y., July 3.—A hearing was had, yesterday, before Hon. Robert J. Fish, referee in the matter of the dissolution of the Oneida Silverware Mfg. Co., Ltd. The hearing was held for the purpose of proving claims against the defunct company and when all claims are in, the referee will report the matter back to the Supreme Court, by order of which he was appointed.

At the hearing attorney Joseph Beal appeared for Bruce Potter, Harry Stanley and Lewis Dorflinger, and in their behalf presented and proved claims for alleged breach of contract of employment. These claims were objected to by attorney Harry W. Coley, representing receiver Charles A. Stringer. Attorney Coley raised the legal question that a corporation dissolved by order of court cannot be held liable for breach of contract of employment. The attorneys will look up the law on the matter and submit their opinions to the referee.

Robert M. Paley, of Chicago, Ill., will conduct a jewelry store at Marshalltown, Ia.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cort'l't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

Importers of
Precious
and
Imitation
Stones.

L. Heller & Son

Jewelers' Court,
51 MAIDEN LANE, NEW YORK.

OPALS,
PEARLS,
DOUBLETES,
GARNETS,
RING-
STONES.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPOR-
TANT THE BETTER. SEND
THEM TO US, WITH LOWEST
CASH PRICE, AND WE WILL RE-
PORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

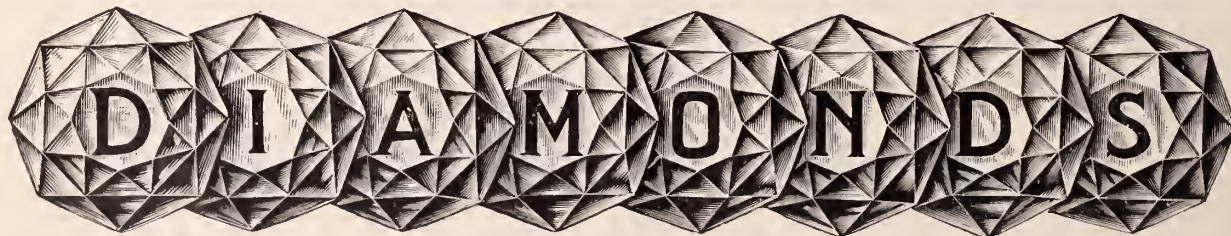
Death of Duane S. Pelton.

SISTERSVILLE, W. Va., July 6.—Duane S. Pelton, a well known resident of this city, died, this week, at the Haskins hospital, Wheeling. The deceased was about 55 years old, and his demise was due to a complication of diseases. He had been in poor health for many months, and, on last Saturday, he was taken to the above named institution for treatment, but owing to the frail condition of his physical constitution the medical skill of physicians proved of no avail. He was unmarried and is survived by his mother and one brother, who reside at Franklinville, N. Y., where his remains were taken for interment.

Mr. Pelton came here, eight years ago, and engaged in the jewelry business in the drug store of C. W. Grier. Later he moved to the shoe store of C. C. McCormick, where he conducted his business a few months, returning to Mr. Grier's store, where he was doing business with the aid of an assistant at the time of his death. Some five years ago he engaged in the oil business and was quite successful. He was a native of Franklinville, N. Y., but came to this city from Duke Center, Pa. Mr. Pelton was a conservative business man and occupied a high place in the esteem of all who knew him. He was a prominent member of Mountain State Commandery, Knights Templar, of this city, and the Order of the Maccabees, of Duke Center, Pa.

Beginning July 2 the jewelry stores of Utica, N. Y., close every evening except Saturday at 6.30 o'clock. There are a few jewelers who have not yet agreed to the plan, but it is expected that all will adopt the method.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Tariff Decisions & Regulations.

Among the decisions handed down during the past week, by the Board of Classification of the United States General Appraisers, were the following:

A protest by A. Steinhardt & Bro. against the assessment of a duty of 45 per cent. on merchandise invoiced as "bonnet pins" and returned by the appraiser as manufactures of metal and glass, was sustained by the Board, which ruled that the goods were rightly dutiable at 30 per cent., under paragraph 206, of the Tariff act of 1890.

Paul Durand *et al.* protested against the assessment of a duty of 40 per cent. on glass ware, under paragraphs 88, 89, 90, of the Tariff act of 1894, claiming the merchandise to be dutiable at 35 per cent., under paragraph 102 of the same act. The protest was overruled.

J. & H. Rosenberg imported a large variety of merchandise, all classifiable under the general head of jewelry, including, among other things, bead necklaces, imitation precious stones, chatelaines, campaign emblems and key rings. These were variously assessed at 60 per cent. as jewelry or as beads, under paragraphs 408 and 434, of the Tariff act of 1897; at 10 per cent. as imitation precious stones, under paragraph 435, and at 45 per cent. as miscellaneous metal wares, under paragraph 193, of the same act. Contrary claims on the part of the importers were overruled.

Chicago Police Think They Have Leaders of a Gang of Swindlers.

CHICAGO, Ill., July 5.—J. W. Reynolds, alias G. E. Born and J. E. Watson, alias McGowan, who say they are proprietors of the Home Watch Co., were arrested, Monday, at 403½ W. Van Buren St. by detectives from the Central Police Station. The police believe they belong to a gang of swindlers who have been operating in various parts of the United States for years. More than 300 letters in regard to this gang have reached police headquarters.

According to Detective Thompson, who has followed the movements of the gang of swindlers and studied their methods, Reynolds and Watson have confined their operations to farmers and for several years have made Chicago their base of operations. The men would represent themselves as sheriffs from a neighboring county. Detective Thompson says, and claim to be in search of agents to dispose of jewelry which they had seized as county officers. A farmer with money would be approached and a percentage of the proposed sale of from 40 to 60 per cent. offered him. Then he would be asked to sign an agreement paper which would be placed over a promissory note. The proposed agent's signature would be transferred to the note, which would be filled out by the swindlers and discounted at a bank.

The store of L. A. Jarck, Easton, Pa., will be enlarged and refitted.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

"The Pearl House."**EISENMANN BROS.,**

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.**JACOB STRAUSS & SONS,**14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.**HEADQUARTERS FOR AMERICAN WATCHES.**

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,CUTTING WORKS:
138-142 West 14th St., N. Y.CHICAGO, LONDON,
149 State Street. 29 Ely Place.

68 Nassau St.,

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended July 6, 1901.

The U. S. Assay Office report:
 Gold bars exchanged for gold coin..... \$90,278 83
 Gold bars paid depositors..... 150,290 59

Total \$240,569 42
 Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

July 1..... \$47,302 19
 " 2..... 26,934 16
 " 3..... Holiday.
 " 4.....
 " 5.....
 " 6..... 16,042 48

Total \$90,278 83

The following are the returns of foreign commerce, in gold and silver, at the Port of New York, for the week ended Fri-

day last, as compared with the corresponding week last year:

	Gold.	Imports.	Exports.	Net Exports.
Week ended July 5, 1901		\$141,831	\$656,409	\$514,578
Week ended July 6, 1900		18,936	62,240	43,304
From Jan. 1, 1901.....	1,370,103	28,393,112	27,023,009	
From Jan. 1, 1900.....	1,415,152	27,462,616	26,047,464	

	Silver.	Imports.	Exports.	Net Exports.
Week ended July 5, 1901		\$70,614	\$795,907	\$725,293
Week ended July 6, 1900		26,018	801,515	775,497
From Jan. 1, 1901.....	1,923,892	26,886,555	24,962,663	
From Jan. 1, 1900.....	2,030,900	26,244,559	24,213,659	

The Gardner Jewelry Co., Charlotte, N. C., have been chartered with \$5,000 capital. The following are the incorporators: S. F. Gardner, W. R. Gardner and F. K. Gardner.

OUR TRAVELING



Representative

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

William Schumann, traveler for Norton-Paulson Jewelry Co., Kansas City, Mo., has just returned from a trip through his territory and is now visiting his parents

in Richmond, Va.

Herbert A. Reichman, Joseph H. Fink & Co., New York, called upon the trade in Portland, Ore., last week.

Within the past week F. L. Baker, The Non-Retailing Co., was in Columbus, O., and some days before, F. Van Olinda, of the New England Watch Co.

Traveling salesmen in Boston, Mass., last week, included: Irving L. Russell, L. Tannenbaum & Co.; Charles Perret, Jules Racine & Co.; E. I. Franklin, E. I. Franklin & Co.

M. Frank, traveler for Wm. M. Ryder, Providence, R. I., leaves Chicago, this week, for Milwaukee and will visit the trade. He will then return to Chicago, where he will open an office.

H. M. Tenney, Lapp & Flershem, Chicago, just back from Illinois, Indiana and Ohio, says things are looking all right and that dealers state that with good crops the prospects for Fall are excellent.

E. Kaufman, representing A. Holzinger, sterling silver novelties, New York; S. D. Binge, The S. & B. Lederer Co., New York, and T. Hoskin, J. Palmer & Sons, Montreal, called on the Toronto, Ont., trade last week.

C. F. Warren, The Florence Mfg. Co.; Mr. Limbach, Theodore W. Foster & Bro. Co.; H. B. Kennion, Parks Bros. & Rogers; I. N. Fox, Fox Bros. & Co.; Leo Goldsmith and J. Rowland were in the Twin Cities, last week.

Few traveling men were in Pittsburgh, Pa., last week. Among them were: William B. Peck, Waite, Thresher Co.; Frank E. Delano, Day, Clark & Co.; C. M. Dillon, Meriden Cutlery Co.; Ernest Block, Louis Stern & Co.

The following travelers, Joseph L. Herzog, Lee Hirsch, Arthur Caro and Norman L. Strauss, are now on the road showing the latest rings made by Louis Kaufman & Co., 54 Maiden Lane, New York. Mark Franklin and Sam Kohn also start out within a short time in the interest of this house.

E. L. Donaldson expects to start out on the road this month in the interest of the Edwards & Sloane Jewelry Co., Kansas City, Mo. His territory will be certain portions of Kansas, Nebraska, Iowa and Missouri. Mr. Donaldson has been in the office of the Edwards & Sloane Jewelry Co. for the past two years.

Among the recent callers on Syracuse, N. Y., jewelers were: George S. Benedict, Geneva Optical Co.; Chester Du Bois, National Glass Co.; E. Huhn, Fera & Kadison; Edwin Beckwith, Krantz, Smith & Co.; Henry Armsheimer, for Charles Armsheimer; Jacob Schorsch, I. Emrich & Co.; R. H. Schley, Sloan & Co.; H. B. Kimmy; Lawrence H. Smith, Bippart, Griscom & Osborn; D. Skutch, New Haven Clock Co.

H. F. Wells, traveler for Woodstock, Hoefler & Co., Kansas City, Mo., is taking a few weeks' outing at Okobogi Lake, Ia., accompanied by his family. J. M. Scott, bookkeeper for Woodstock, Hoefler & Co., will make a trip on the road for a few weeks to relieve W. A. Montague, who will take his vacation. Mr. Scott formerly traveled for this firm, but this is the first trip he has made since he met with a serious accident in February, 1899. E. S. Snow, traveler for the same firm, has returned from a trip through his territory.

F. W. Merriam has opened a new store in Fremont, O.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,
NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Death of Daniel Johnson Colton.

NEWARK, N. J., July 3.—Daniel Johnson Colton, for many years in the manufacturing jewelry business, died on Sunday night, at his late residence, Park Pl., after an illness of several months.

Mr. Colton was born in New York city, in 1826. His parents shortly afterward removed to Newark, where the deceased received his education at the local schools. At an early age he entered into business with his father, Demas Colton, a prominent manufacturing jeweler. He maintained an active interest in the firm until about 25 years ago, when he retired, to devote his time to the development of his various real estate interests.

For several years Mr. Colton was an active member of the old Volunteer Fire Department of this city, and was also a director in the Firemen's Insurance Co., of Newark, and the Mount Pleasant Cemetery Association. A widow and four children survive him.

The funeral, which will be held to-day, at his late residence, will be private. The interment will be in Mount Pleasant cemetery.

Substitution of False Gem Causes Mail Order House to Lose \$95.

CHICAGO, Ill., July 6.—A Chicago mail order house has been made the victim of a "switcher." A party in Ohio ordered an imitation diamond from the house. A little later a party in another Ohio town ordered a genuine stone of the same size and made the usual deposit required on examination packages. The customer examined the stone on its arrival at the express office in his town and succeeded in substituting the bogus for the real without the knowledge of the express agent. It later developed that the orderer of the imitation was also the writer of the letter ordering the genuine stone. As the privilege of examination on a C. O. D. package releases the express company from responsibility in such a case, the mail order house is out the \$95 at which the stone is valued. It is understood other mail order houses have been caught in the same way.

Jeweler Causes Arrest of Man on Charge of False Representation.

SALT LAKE CITY, Utah, July 1.—Harry Darke, a laborer, was arrested on a warrant charging him with having obtained goods under false pretenses, on complaint of John F. Boes, jeweler, who alleges that Darke falsely represented himself to be an employe of the Rio Grande Western R. R. Co., and upon that representation secured a \$24 gold filled watch and

chain, paying \$5 in cash and securing credit for the balance. Darke claimed to be able to explain the matter.

Mrs. Allen, widow of Fred. Allen, formerly of Fred. Allen & Co., Galveston, Tex., has sold out her interest in that concern to the remaining partners, M. O. Nobbe and A. I. Roempke, who continue the business. Mr. Nobbe will be in New York about Sept. 1.

Edwin Passmore,**—Lapidary—**

Notifies his friends in the Trade that while he is no longer connected with The American Gem Co., having sold out his interests therein to other parties, he is still in business as a

Dealer in American Gems.

ODD GEMS A SPECIALTY.

373 Washington Street, Boston, Mass.

(Jewelers Building.)

Established 1876.

J. B. HUMPHREY,

AA DIAMOND CUTTER. AA

Importer of

Diamonds

and other Precious Stones.



We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.*Buffalo Jewelry Case Co.*

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.*Estimates cheerfully furnished. Samples on application.**If you visit the Pan-American Exposition, give us a call.***To Your Advantage.**

Highest Prices Paid for

PEARLS
and **SLUGS.****Maurice Brower,****12-14-16 JOHN STREET,***Anderson Building.***NEW YORK.**

Manufactures
and



Liberal Arts
Building.

The Pan-American Exposition, Buffalo, N. Y.

Description of Those Exhibits of Especial Interest to the Jewelry and Kindred Trades

PART II.

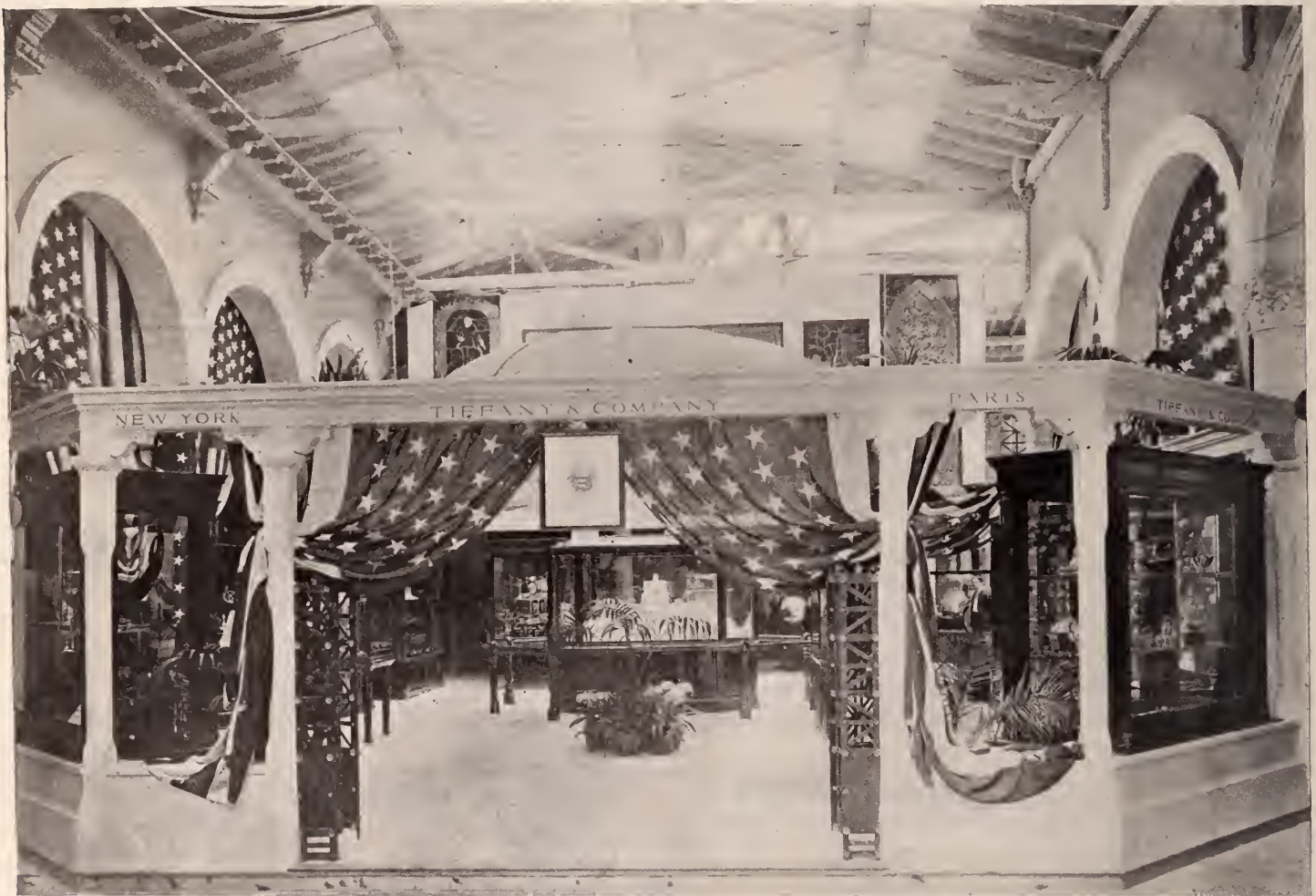
Notable features of the Stern Bros. & Co. exhibit are two large diamonds, one illustrated and described in *THE CIRCULAR-WEEKLY* of June 5, and the other a rough diamond in the form of a decahedron, two of the most unique and wonderful stones that have ever been shown in this country. Adjoining their cutting booth, Stern Bros. & Co. have another booth, not enclosed by

interesting exhibit of artificial eyes and lens frames is in the booth of George R. Fox, a manufacturing optician of Buffalo, while a larger and more pretentious booth is that of the Dennison Mfg. Co., New York, containing their various lines of paper goods, boxes and tags. The National Brass Mfg. Co., New York and Cincinnati, have a booth in which they show lamps, bronzes

Optical and Camera Co., Rochester, N. Y.

We will now quit the Manufactures and Liberal Arts building, leaving the beautiful exhibits of Tiffany & Co., The Allied Arts Co., The Gorham Mfg. Co., and Rookwood Pottery Co., which occupy the court, to be described in detail in subsequent issues.

Crossing the small court of cypresses and ignoring the Ethnology building, in which is but one exhibit of a kindred trade, that of Mannion's perfection lenses, we enter the three United States Government buildings at the extreme easterly end of the Esplanade. In these the departmental exhibits are the largest and most complete ever made by the United States at any exposition, and are worthy of the attention of any one, no matter what his calling, profession or trade may be. The exhibit of the National Museum, under the auspices of the Smithsonian Institution, is of especial interest, displaying, as it does, the resources of the country, as well as those of



THE PAVILION OF TIFFANY & CO., AT THE PAN-AMERICAN EXPOSITION.

glass, which is fitted up for the accommodation of visitors and at which jewelers may make their headquarters while in the Fair grounds.

Throughout the Manufactures and Liberal Arts building proper there is no exhibit of silver ware and but one of silver plate. This latter occupies part of the booth of the Oneida Community, Ltd., and contains nothing of special interest, being simply some staple patterns in plated ware. A small but in-

and cut glass, their exhibits being in charge of Oscar Moser. Other exhibitors in the jewelry and kindred trades include Whitehead & Hoag Co., Newark, N. J.; Herpers Bros., Newark, N. J.; The Gem Cutlery Co., New York; Barber Jewelry Co., New York; Cattaraugus Cutlery Co., Little Valley, N. Y.; E. B. Meyrowitz, New York; Kueffel & Esser Co., New York; Regina Music Box Co., New York; Eastman Kodak Co., Rochester, N. Y., and Rochester

our West Indian and Pacific possessions. Among the historical pieces displayed, one case cannot fail to interest the silversmith and jeweler, namely, that containing the large silver urn presented during the War of 1812 to Captain Isaac Hull, Commander of the *Constitution*, to commemorate his defeat of the British warship *Guerriere*. This was made by the people of Philadelphia, and was probably the first of the presentations, now so common, of silver to the

navy by people of a city. The urn, which is of Greek form, about three feet high and two feet wide, has the following inscription:

"The citizens of Philadelphia, at a meeting convened on the 5th of September, 1812, voted this Urn to be presented in their name to Captain Isaac Hull, Commander of the U. S. Frigate *Constitution* as a testimonial of their sense of his distinguished gallantry and conduct in bringing to action and subduing the British Frigate, *Guerriere*, on the 19th day of August, 1812, and of the eminent service he has rendered to his country by achieving in the first naval conflict of the War a most signal and decisive victory over a foe that had till then challenged an unrivalled superiority on the ocean, and thus established the claim of our Navy to the affection and confidence of the Nation."

(To be continued.)

Boston.

Texas was represented in town last week by C. P. Turner, of Hart & Sturgis, Houston, and Thomas J. Hines, Dallas.

E. H. Litch, with the Ripley-Howland Mfg. Co., is spending his vacation in Connecticut, while F. W. Hawkes is at Wagner, N. H.

E. A. Bigelow, treasurer of the E. Howard Clock Co., is enjoying a three weeks' trip to the White Mountains. E. W. Byran is "down in Maine" for a few days.

James Smith, no home, was arrested by police inspectors on July 5, for the alleged larceny of one dozen spoons and one watch from the jewelry department of Jordan, Marsh & Co.

F. N. Harris, of Harris & Lawton, diamond dealers, is in Maine on a vacation; J. H. Baker, with this firm, is vacationing at Buffalo, and E. J. Bailey, the bookkeeper, is enjoying a yachting trip to Portland.

James Lowery has been held for the August term of the Grand Jury in the sum of \$1,300. He is charged with the larceny of a tray of rings from the store of Ezra E. Rubin. Lowery has a long police record and, if convicted this time, may get a 25 year sentence under the habitual criminal act.

Under the style of the Frank F. Place Co., jewelers and opticians, 81 Hanover St., Walter B. Snow and Samuel G. Learned will continue the business of the late Mr. Place. Mr. Snow will continue to act as agent for the Poole Silver Co. and the Courvoisier-Wilcox Mfg. Co., retaining his quarters in the Jewelers building, 373 Washington St.

On a complaint made by Bruce & Chapin, jewelers, Worcester, the Boston police arrested, at Young's hotel, this city, Saturday afternoon, a nicely dressed young man who had registered as John Wade Hampton, of Montgomery, Ala., and who claimed relationship with the former Confederate general. The prisoner is charged with the larceny of two diamond rings valued at \$600. The police say that the man's real name is Thomas Dunn and that, four years ago, he lived in Springfield, Mass., where he worked as a piano polisher. When arrested he is said to have had in a pocket several tools pertaining to that trade. When living in Worcester, Hampton is, said to have bought considerable jewelry from Bruce & Chapin. He was taken to Worcester, Saturday evening.

CHAS. L. TROUT & CO.

5 & 7 MAIDEN LANE,
NEW YORK.

**Solid Gold
Brooches,
Cuff Links,
Scarf Pins,
Guard Chains
and
Diamond
Set Goods.**

NEW DESIGNS.

CHAS. L. TROUT & CO.

NEW YORK.

The Most Practical

THIMBLE DISPLAY CASE

EVER PRESENTED TO THE TRADE.

HOLDS A GROSS OF THIMBLES,

THREE DOZEN DISPLAYED,
BALANCE IN RESERVE DRAWER.

MADE OF OAK WITH GLASS COVER,

8 IN. LONG, 4¾ IN. WIDE,
2½ IN. HIGH.

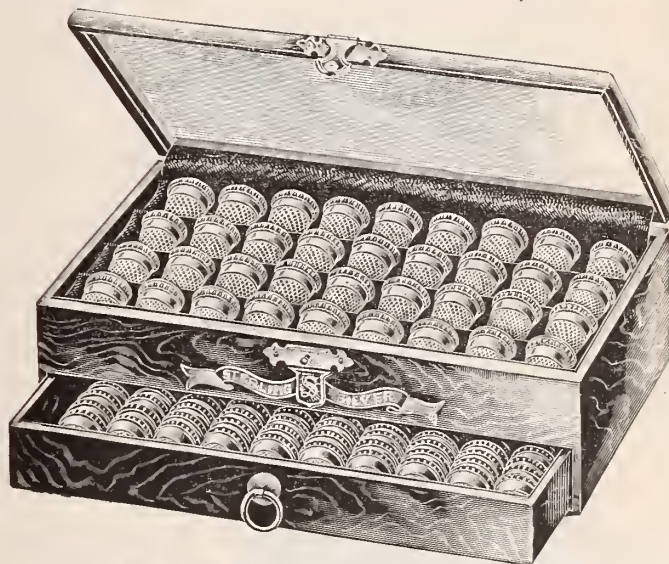
THIMBLES ALWAYS IN SIGHT

AND PROTECTED FROM DUST, ETC.

**Indispensable to the Retailer
of Silver Thimbles.**

**WE WOULD CALL SPECIAL ATTENTION
OF JOBBERS TO THIS CASE.**

Write for Thimble Catalogue and Price-List.



SIMONS, BRO. & CO.,

Silversmiths,

Thimble Makers, Jewelers.

PHILADELPHIA:

616 Chestnut Street.

NEW YORK:

19 Maiden Lane,
41 Union Square.

CHICAGO:

702 Columbus
Building.

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



CROWN



10 K.



WARRANTED

Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



RINGS

BUFFALO,
N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

Connecticut.

S. B. Wilson has opened a repair shop at Bethel.

Meriden jewelers are in favor of the movement for closing the stores of the city every Tuesday afternoon during July and August.

C. Fred. Leigh is visiting his family in Hartford for the first time in four years. He is now located in Denver, Col., in the jewelry business.

Mr. and Mrs. Wilbur F. Rogers and Miss Zula Rogers, of Meriden, went to Philadelphia, Friday, and, June 29, Miss Rogers sailed for a two months' trip abroad.

For stealing 100 pounds of metal from the Bristol Brass and Clock Co., Bristol, Frank Cafferty, an employee, was sent to jail for 10 days and fined \$30 and costs, in the Bristol Police Court, July 5.

The following Bridgeport jewelers and opticians have signed an agreement to close their places of business at noon on Thursdays during July and August: G. W. Fairchild & Sons, E. W. Button & Co., Davis & Hawley Co., F. Lyman, Reid & Todd, M. J. Buechler, Isaac Brush and A. Frank.

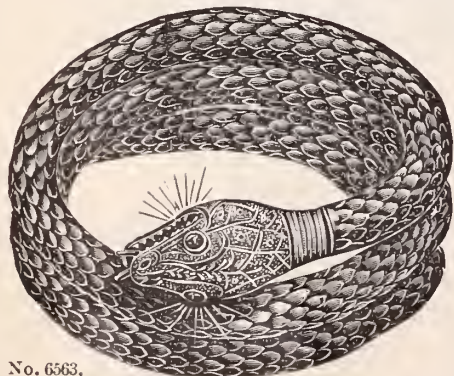
The steamship *Lucania*, on which George M. Landers, of Landers, Frary & Clark, New Britain, sailed for Europe, reached Liverpool, Friday. When 100 miles from Crookhaven, Ireland, Mr. Landers sent in a message by wireless telegraphy to land, and it was transmitted by cable to his home in New Britain. This is the first instance known in Connecticut of the use of this system other than in an experimental way.

The New Haven Clock Co. factory shut down, Saturday night, for the regular mid-Summer two weeks' vacation, but owing to the pressure of business many of the hands were working to finish up odds and ends, and it will be next Saturday before the whole shop can be actually closed. A permit was issued the New Haven Clock Co., by Fire Marshal Gladwin, for the erection of a new boiler house, of brick and stone and one story in height, to cost about \$1,300.

Captain H. B. Carter, of Waterbury, who has been appointed Connecticut Commissioner to the South Carolina Interstate and West Indian Exposition, of 1901-1902, and

"Alice Nielsen" Serpent Bracelet.

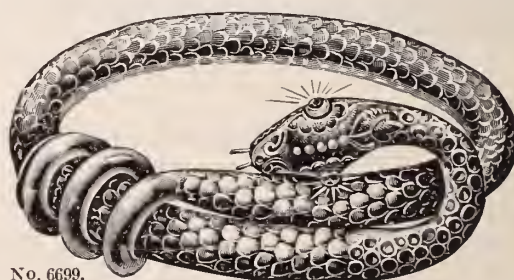
THE FAD OF THE HOUR.



No. 6563.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES, All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS. Factory,

the St. Louis World's Fair, of 1903, is a foreman at the factory of the Waterbury Clock Co. and is 35 years old. He is an officer of the Connecticut National Guard and has held several town offices.

Robert Comstock, said to be a New York jeweler, was arraigned in the Norwalk Police Court, Saturday, charged with disturbing a meeting of Latter Day Saints of Jesus Christ, and was found guilty. He will appeal.

Philadelphia.

F. Levy, of M. Sickles & Sons, spent the larger part of the week in New York.

P. Carroll, Susquehanna Ave. near 16th St., is convalescing from an attack of pneumonia.

William Morris, jobber, 7th and Chestnut Sts., is making his Summer home at Atlantic City.

Samuel Chestnut, with A. S. Martin, Germantown Ave. near Diamond St., is spending a vacation at Quakertown, Pa.

Edward Sickles, of M. Sickles & Sons, who recently returned from Europe, will spend the balance of the Summer at Atlantic City.

The Summer cottage of the late Henry O. Hurlburt, at Asbury Park, was badly damaged by the fire, last week, which destroyed the Allenhurst Inn.

The medals for the People's Regatta, on the Schuylkill river, July 4, were designed and made by H. J. Andrews & Co., 8th St. below Walnut St.

Mrs. Hurlburt, widow of H. O. Hurlburt, and her daughters have gone to their Summer home in Germantown and have closed up their town house.

B. N. Greenland, of Falls of Schuylkill, is removing his retail stock to Warren, in the northwestern part of the State, and will occupy a large store on the main street.

Gustave Rump, of the leather goods manufacturing house of C. F. Rump & Sons, has just learned that a vein of gold ore has been struck on the fields of a mining company in British Columbia in which he is interested.

Joseph Bollinger and Harry Raucherling, of the G. S. Lovell Clock Co., 1021 Market St., are at Atlantic City, superintending the construction of a big tower clock in the office building now being erected on Atlantic Ave., near the Inlet.

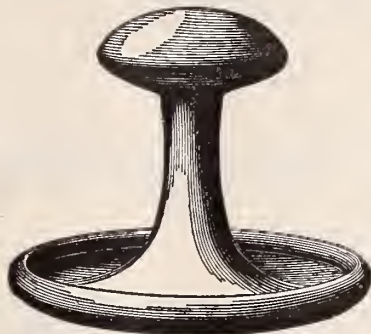
George W. Scherr, formerly of the bankrupt jobbing house of L. A. Scherr & Co., has embarked in the manufacturing business, being one of the incorporators of the A. G. Fromuth Co., suppliers of carpet and textile manufacturers.

Edward Riley, with William G. Earle, 13 N. 9th St., was prostrated by the heat at the close of the baseball game at The Jewelers' Club outing, at Essington, June 28, and it took physicians two hours to resuscitate him. He has now completely recovered.

The factory of M. F. Hamilton & Son, silversmiths, 13th and Sansom Sts., was again attacked by fire, Monday week. It resulted in a loss of \$200, mostly caused by the breaking of fine cut glass ware in the store. The fire originated from a defective flue.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Kremetz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Kremetz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Kremetz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Kremetz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

FACTORIES: CINCINNATI, DRESDEN, MADRETSCH.

GRUEN CASES AND WATCHES.

PRODUCTIONS UNEXCELLED.

Fit All American Sizes.

U. S. DISTRIBUTORS,

CINCINNATI,
55 Fountain Square.

D. GRUEN, SONS & CO.

NEW YORK,
65 Nassau Street.

The Barlow, Holyoke, Mass.

HERE YOU ARE.

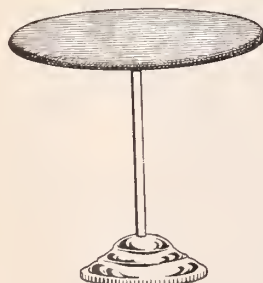
Metal Display Fixtures,
Forms and Wax Figures,
Triplicate Mirrors,
Showcases, Etc.

Send for 200-page catalogue.

BARLOW MFG. CO.

Holyoke, Mass.

Boston Salesrooms, 125 Summer Street.



No. 463.
Black Velvet Covered
Jewelry Stand.
Price, \$1.25 each.



No. 96.
Umbrella Hook.
Price, 50c. per dozen.

Canada Notes.

TRADE CONDITIONS.

Trade has been fair for the past month or so, the extreme heat and unsettled weather lately having been unfavorable. The returns, so far, from tourist business have not been as good as expected. The demand for jewelry proper is not active and the market is unsatisfactory, as tastes in that regard are quiet, American fashions not being generally followed. The watch trade is good, with a decided tendency toward buying smaller sized watches, both for ladies' and gentlemen's use in the cities, the larger sizes retaining their popularity in the rural markets. The market for silver ware continues good and the clock trade is satisfactory. There is an extensive call for souvenirs and new and taking designs in this line always have a good run. The making of imitation silver goods will probably interfere with the permanency of the trade in the higher grades.

C. Dillar has opened a new jewelry store in Thedford, Ont.

C. Groulx, jeweler, Vankleek Hill, Ont., has opened a branch at Ottawa.

S. H. Campbell has removed from Lethbridge, Alberta, to Cardston, Alberta, N. W. T.

The assets of the Attleboro Export Co., wholesale jewelry, Montreal, have been sold.

Alfred Goldstein, jeweler, Toronto, and his wife have given a chattel mortgage for \$112 to M. E. Grant.

There were but few buyers in Toronto, last week. J. E. Turner, of Hespeler, and A. McDonald, Uxbridge, were among the number.

Joseph Eveleigh has registered under the firm name of R. N. Scott & Co., wholesale jewelers and fancy goods, Montreal.

Homan M. Lount, jeweler, Toronto, has given a renewal chattel mortgage for \$500 to the Toronto General Trusts Corporation.

The name of E. Gordon McLaren, who has recently taken the road for the Gorham Mfg. Co., was wrongly given as "McLean" in a recent issue.

Douglas R. Hemsley, Montreal, and his wife have returned home from their wedding trip and are staying with Mrs. R. Hemsley, at Lakeside.

Miss Annie Stanley, who has been engaged with P. W. Ellis & Co., Toronto, for some years, was married to Thomas Jeffery, of that city, on July 3. Among the numerous wedding gifts was a case of pearl and silver cutlery from the firm and a gold watch from the young ladies of the staff. The happy couple are spending their honeymoon in Muskoka.

The action of Dame Bella Goldstein, wife separate as to property of Samuel Goldbloom, jeweler, Montreal, against William Eaves, jewelry jobber, Montreal, has been dismissed. The plaintiff alleged that she had done business since 1893, under the name of Samuel Goldbloom & Co. and that she had duly registered as such. In 1899, pursuant to a judgment obtained against her husband, the defendant had caused her goods to be seized, thus damaging her credit to the

extent of the amount claimed, \$6,000. The Court held that although the opposition which the plaintiff had filed at the time of the seizure had been maintained by the Superior Court and although it had been maintained by the Court of Appeal, the fact that one of the Judges had dissented was sufficient presumption of the fact that the defendant when he caused the seizure was acting in good faith and could not, therefore, be held for damages.

Syracuse, N. Y.

Eugene B. McClelland will close his jewelry store at 5 o'clock p. m. each day, except Saturday, during July and August.

The first meeting of the creditors of Frederick C. Miller and William Miller, bankrupt jewelers, is set down for July 15.

A movement has been on foot for several days to secure the consent of all the jewelers to close their stores Saturday afternoons and evenings during the months of July and August, but at the present time the matter has not taken definite form, as some of them will not agree to close.

Judge Ross, July 2, signed the certificate sending Andrew Backer, jeweler, to the Ogdensburg hospital. Business troubles are given as the cause of Mr. Backer's unbalancing. Catherine Backer was the petitioner, E. J. Shanahan preparing the papers. Backer not only had hallucinations about business but about many other things.

A hearing was had, at Oneida, on the afternoon of July 2, before Hon. Robert J. Fish, as referee in the matter of the dissolution of the Oneida Silverware Mfg. Co., Ltd. The hearing was held for the purpose of proving claims against the defunct company, and when all claims are in the referee will report the matter back to the Supreme Court, by order of which he was appointed.

A young man entered the jewelry store of L. Zufall, Elmhurst, L. I., Friday, while the place was in charge of the proprietor's son, Charles, and asked to see some rings. As young Zufall took down a tray the stranger dashed a handful of sand and pepper into his face, grabbed a tray and started to run out. The boy, though blinded, gave chase to the thief, who dropped the tray and ran. All the rings were recovered. Mr. Zufall was able to give a good description of the thief and the police are now on his track.

High-Class Goods.

The samples for our fall and holiday stock are now ready and our six travelers are showing them to the leading jewelers in every part of the country. We have never shown a more beautiful line in the history of our business.

We ask you to compare our line with any other make and govern yourself accordingly if you wish to increase your business.

The moderate prices of our *High-Class Goods* remain a feature as usual.

M. J. AVERBECK,

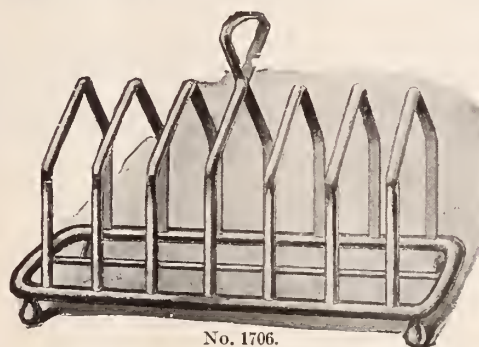
MANUFACTURER,

NINETEEN MAIDEN LANE,

NEW YORK.

NICKEL-PLATED TOAST RACK

(NEW)



No. 1706.

Height, 4 1/2 inches.
Length, 6 1/4 "
Width, 3 "

Keep our
Catalogue on file.

Another of our new goods, just placed on the market and is meeting with great success. Made as shown, *rectangular*, No. 1706; or *round*, No. 1705. Send for a sample dozen, assorted patterns.

WE MANUFACTURE EVERYTHING IN METAL WARES.

S. STERNAU & CO.,

204 CHURCH STREET,

NEW YORK.



DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.

Industrial Art Exposition.

Great Opportunities Offered Manufacturers by the Coming Exposition at Turin.

Manufacturers of commercial art wares, artisans of the higher order and artists generally will be interested in the recently issued circular telling of the International Exhibition of Modern Decorative Art, which will be held next year at Turin, Italy, under the patronage of King Victor Emanuel II. This will be the first international exhibition of this character ever held and its good effect in bringing out and encouraging original work by those engaged in art lines devoted to the decoration of the modern home can hardly be overestimated.

Gen. L. P. di Cesnola, the Director of the Metropolitan Museum of Art, New York, is the Commissioner-General of the United States for this exhibition, and from the appended programme, which he has sent to those interested in movements of this kind, it will be seen that silver, jewelry, enamels, medals, pottery, glass, mosaics and leather work form important sections of the first class.

Owing to the importance of such an exhibition to American silversmiths, jewelers, glass decorators and manufacturers of kindred lines, the circular and programme sent out by Gen. di Cesnola and the officers of the exhibition are here published in full:

FIRST INTERNATIONAL EXHIBITION OF MODERN DECORATIVE ART. 1902—TURIN—1902.

Under the Patronage of H. M. the King of Italy and under the Presidency of H. R. H. the Duke of Aosta, an *International*

Exhibition of Modern Decorative Art will be held in this town in the year 1902. The necessity of reviving æsthetic taste in house-decoration and all that surrounds our life, is felt by us as by all other civilized nations.

Italy, remembering to have been in past times the mistress and inspirer of other nations in the art of decoration, wishes now to take part with her new artistic powers in the great beneficent movement of modern æsthetics, and through us invites to a noble competition all those who in the field of arts and industries have sought and are still seeking to give a form to these noble ideals.

It is well known to us that the æsthetic revival in architecture and house-decoration has reached in North America the highest degree of development through the inspiration of eminent artists and the work of intelligent manufacturers.

It is therefore our great desire that the artists and manufacturers of the United States in bringing to us the original note of their decorative creations, may contribute largely to the solemn affirmation of the new style which we intend to promote by our exhibition.

We trust that the American nation, so enthusiastic for the beauties of our country and so devoted to the study of our ancient art, will give to Italy on this occasion a new proof of her sympathy.

The annexed programme and the following declarations will make our intentions clear:

As this exhibition is not to be the reflection of other industrial exhibitions so oft repeated, *neither reproductions of styles already known, nor simply industrial productions wanting of an artistic stamp* will be admitted.

It will be open to original productions

tending to the artistic renewal of the form.

While leaving to the exhibitors the greatest liberty in their ideas, we think it necessary to call their attention to the programme which we have the honor of addressing to them.

It is desirable that this exhibition should have a well specified and entirely new character. It is not a question of bringing together many objects of a different character, but rather of producing the *decorative whole* in harmony with the essence of modern life.

It is therefore to be hoped that the artists and workmen will not seek only the magnificent elegance of the princely dwelling, but that they will find simple and modest elegance in the *complete decoration* of the private house.

An artistic jury will superintend the acceptance of objects, so that nothing may be admitted that could alter the nature of our exhibition, and that the admission may in itself be a reward to the exhibitors, who will at once kindly send their adhesion to Dr. L. Rovcrsi, Secretary of the American Committee, care of the Italian Chamber of Commerce, 35 Broadway, New York City.

L. P. DI CESNOLA,

President of the American Committee.
For the Committee:

Count ERNESTO BALBO BERTONE DI SAMBUY, Senator of the Kingdom,	} <i>Presidents.</i>
H. E. TOMMASO VILLA, President of the Italian Parliament.	
SEVERINO CASANA, Senator of the Kingdom, Vice-President.	

PROGRAMME.

FIRST CLASS.

The Modern House and its Decorative Elements.

Section 1. *The painted, figured or ornamental decoration of rooms or their parts.* (Oil or frescoed sketches of ceilings, friezes, panels, etc.)

Section 2. *Plastic or figured decoration of rooms or their parts.* (Ceilings, friezes, panels, etc., of all materials, stone, metal, terra-cotta, plaster, sandstone, pasteboard, natural or composite woods.)

Section 3. *Doors, windows, chimney pieces, etc.*

Section 4. *Pottery.* (Vases, artistic objects, bricks, floor tiles, artistic tiles, etc.)

Section 5. *Glass.* (Vases, artistic objects, stained glass windows, painted glass.)

Section 6. *Mosaics.* (Pavements, friezes, panels, etc.)

Section 7. *Stuffs, carpets, tapestries, galloons and braids.* (Decorative tissues and stuffs of all kinds. Artistic hangings.)

Section 8. *Lace, embroidery, table linen.*

Section 9. *Wall papers, etc.*

Section 10. *Leather and imitations.* (Painted, stamped and embossed.)

Section 11. *Artistic basketwork.*

Section 12. *Metals.* (Engraved, embossed, beaten, melted.)

Section 13. *Arms and their accessories.*

Section 14. *Warming apparatuses and their accessories.* (Stoves, hot air gratings, etc. Fire dogs, shovels, tongs, guards, etc.)

Section 15. *Lighting apparatuses.*

Section 16. *Furniture.*

Section 17. *Furnishing items.* (For the table, kitchen, toilet, etc. Clocks, etc.)

Section 18. *Silver, jewelry, enamels.*

Section 19. *Medals, money, decorative plates, seals, plaquettes.*

Section 20. *Graphic arts.* (Poster, sketches, ex libris, stamps, initials, headings, tail pieces, cards, tickets.)

Section 21. *Artistic prints, book illustrations.*

Section 22. *Art of book binding.*

SECOND CLASS.

The Modern Room in its Decorative Whole.
Section 23. *Rooms or complete apartments.* (The complete whole of one or more rooms. Pavements, walls, ceilings, furniture, items and accessories for the use of the room or apartment.)

THIRD CLASS.

The House and Street in its Decorative Whole.
Section 24. *Plans of buildings and of their parts.* (Distribution of rooms.)

Section 25. *Plans of streets, squares, gardens, bridges, porches, etc.*

Section 26. *Exterior decoration of the house and street.* (Designs and models of railings, balustrades, posts, door knockers, door handles, fountains, sconces, lanterns. Summer houses of all kinds, benches, house fronts, etc.)

There Are

"MANY MEN OF MANY MINDS,"
MANY WATCHES OF MANY KINDS.

BUT

the popularity of our "Little Four Hundreds," our "12-size Complete Watches," and our line of "Railroad Watches" (that pass inspection) *is proof* that these are the *kind* of watches that it will pay you to push.

We Are the Largest Distributors of

DUEBER-HAMPDEN WATCHES

IN AMERICA.

"Send us your orders; we'll serve you well."



No Goods
Sold at Retail.

John W. Furwood & Co.

No. 3

Maiden Lane, New York.

Providence.

JEWELERS' BASE BALL LEAGUE.

PROVIDENCE, R. I., July 6.—Matters in the Jewelers' Base Ball League have reached a critical and interesting stage. One of the six teams in the combination have given notice of intention to withdraw and it is stated that there has been frequent violation by all of the clubs of one of the articles of the constitution, providing that no player shall be allowed to participate in any game unless he shall have been employed for at least 30 days in the shop his club represents. To-day the George W. Dovers met their first defeat at the hands of a team wearing the Clark & Coombs uniform and the Dovers have protested the game, claiming that the nine by whom they were beaten was made up of the best players in the Clark & Coombs, the Ostby & Barton Co., Providence Optical Co. and Pawtucket teams, a charge which, if proven, comprises a distinct violation of the 30 day clause referred to. At least 1,000 persons assembled to witness the game between the Dovers and Clark & Coombs. There was plenty of good playing on both sides, but the Clark & Coombs aggregation was too strong for the Dovers. Score by innings:

Innings	1	2	3	4	5	6	7	8	9	
Clark & Coombs.....	2	2	0	0	0	2	0	0	x	6
George W. Dover.....	0	0	0	0	0	0	0	1	0	1

After remaining for some weeks at the bottom of the list, the Waite-Thresher Co.'s seem to have taken a decided brace, though whether or not at the expense of the 30 day clause of the league constitution remains to be decided at a meeting of the league officials to be held Monday evening. The Waite-Thresher Co. team defeated the Griffiths, sending the latter into third place, and placing the Ostby & Bartons, who have won by default, in second place. The Griffiths shut out the Waite-Threshers for four innings and meanwhile scored two runs. Following is the score by innings:

Innings	1	2	3	4	5	6	7	8	9	
Waite, Thresher Co....	0	0	0	0	4	2	5	0	3	14
R. L. Griffith & Son Co.	2	0	0	0	1	0	1	0	0	4

Standing of the Clubs.

	Won.	Lost.	P.C.
George W. Dover.....	6	1	.857
Ostby & Barton Co.....	5	3	.625

R. L. Griffith & Son Co.....	4	3	.571
Clark & Coombs.....	4	4	.500
Waite, Thresher Co.....	3	5	.375
*B. A. Ballou & Co.....	1	7	.125

*The B. A. Ballou & Co. team have announced withdrawal from the league.

Albert Walker, of the Albert Walker Co., jewelry jobbers, is sojourning at Block Island for a short time.

The jewelry shops in the Penholder building, 38 Friendship St., were without power the past week on account of the installing of new boilers.

The George W. Dover and Waite, Thresher Co. base ball nines played an interesting game on Independence Day, the Dovers winning by the score of 8 to 6.

J. E. Manz has started in the business of enameling jewelry at 19 Richmond St., under the firm style of J. E. Manz & Co. Mr. Manz is a son of Edmund W. Manz, of E. W. Manz & Son, enamelers, 95 Pine St.

A sad accident occurred, last Monday afternoon, when Charlie, the 10-year-old son of Fred. S. Reynolds, of Ramsdell & Reynolds, makers of metal ornaments, this city, was drowned while at play on Prudence Island, in Narragansett Bay.

Among the jewelry buyers in town the past week were: Mr. Skidmore, buyer for Charles Broadway Rouss, New York; James Eastwood, New Glasgow, N. S., and Mr. Bayless, the Bayless Jewelry Co., Little Rock, Ark.

Charles E. Hancock, of the Charles E. Hancock Co., has the sympathy of his many friends in the trade in the great loss he has recently sustained in the death of his daughter, Ruth, at the age of five years. The little girl was his only child.

Arthur C. Stone has returned from a two months' business tour of the principal European cities, made in the interests of George W. Dover, the findings manufacturer, whom he represents. H. M. Mays, manager for George W. Dover, is about to start on a trip to the Pan-American Exposition for a couple of weeks.

George Larkin has opened a repair shop at Wellsville, O.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

Mounted Diamonds.

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

Diamond Mountings.

BROOCHES A SPECIALTY.

Horological Department,
BRADLEY POLYTECHNIC INSTITUTE,
PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.) Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

RINGS!

RINGS!

RINGS!

ALL KINDS OF RINGS.

**Hand Carved,
Diamond Mounted,
Signet,
Opal and Pearl Set.**

C. P. Goldsmith & Co.,

Manufacturers,

33-43 Gold Street, New York.



No. 3396.



No. 3401.

The Attleboros.

Owing to comparative dullness in the trade the jewelry factories which closed July 3 remained closed until July 8.

Willard A. Engley, of the G. A. Dean Co., with his family, left, this week, for a trip to the Pan-American Exposition.

Arthur B. Lamb, son of Louis J. Lamb, of C. H. Allen & Co., was, last week, appointed instructor of chemistry at Tufts College.

Mrs. Mary E. Stowe, wife of William P. Stowe, partner and salesman in the W. H. Wilmarth Co., died, Monday noon, aged 55 years.

The Bradstreet mercantile agency are making a complete revision of their data concerning the jewelry manufactories and kindred businesses of the Attleboros.

The residence of Stephen A. Briggs, of

the Watson & Newell Co., was damaged to the extent of \$1,200, by a fire started in the kitchen, early Monday morning.

Robert Humes, of P. J. Cummings & Co., left, last week, for Europe. He was escorted to the boat by his partners, Thomas E. McCaffrey and P. John Cummings.

The first of the 1901 series of base ball games between nines representing the towns of Attleboro and North Attleboro was played, Saturday. Score: Attleboro, 7; North Attleboro, 6.

Leslie Fisher, who held a responsible post with Bates & Bacon before the absorption of that firm by the Philadelphia Watch Case Co., left, last week, for Canton, O., where he will be employed by the Dueber Watch Case Mfg. Co.

Henry Wexel, retired, formerly of Cum-

mings & Wexel, appeared on the street, last week, for the first time since receiving injuries, several months ago, in a runaway accident which nearly proved fatal.

Captain Goff, of William H. Goff, Jr., & Co., whose serious illness was mentioned in these columns, last week, was reported, Saturday, to have passed the mortal crisis and to be on the long road to recovery.

The retail store of J. P. Ballou, North Attleboro, suffered some little damage last week. A water main burst in the street, a heavy stream was dashed for half an hour against a window and a quantity found its way inside, doing extensive injury.

Ernest D. Gilmore, of E. D. Gilmore & Co.; Charles A. Marsh, of C. A. Marsh & Co.; Martin L. Chapman, of Chapman & Barden; Herbert C. Bliss, of the Bliss Bros. Co.; Edgar A. Remington, of Carter, Qvarnstrom & Remington; Louis B. Jones, of C. A. Marsh & Co., and William L. King, of E. D. Gilmore & Co., were, last week, elected to office in the Attleboro Congregational Church.

William C. Tappan and Charles H. Tappan own the two fastest trotters in the Attleboros and a match race between them was the big event of a local trotting meet on the Fourth. Charles H. Tappan's "Minnie Russell," which held the local track record, came off winner twice in succession, over his brother's "Tiny B." C. H. Tappan's "Ben Hol" was winner in another event.

William E. Dunham has moved his household to Block Island, R. I., for the first part of the Summer. Clelland J. McClatchy, with the Horton, Angell Co., has his family at the same place. William L. Bushee, of A. Bushee & Co., and Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington, are enjoying an outing at Norfolk, Va. James A. Bigney, of Regnell, Bigney & Co., has opened a Summer home at Buttonwoods, R. I. Major Herbert A. Clark, of the Horton, Angell Co., with his sister, Mrs. Horton, widow of the late James J. Horton, of the Bay State Optical Co., are summering at Shawomet, R. I. William A. Bigelow, of Sturtevant, Whiting & Bigelow, with Mrs. Bigelow, are making a pleasure tour of the Empire State, including "The Rainbow City." Sheldon Williams, of the Attleboro Watch Case Pendant Co., with Mrs. Williams, is visiting in Montpelier, Vt. Samuel N. Stone, of the Bay State Optical Co., is at the Pan-American Exposition.

St. Louis.

TRADE CONDITIONS.

Business is very quiet among the retail dealers, but wholesale houses have done a nice business the past week.

Notice of an increase in their capital stock from \$500,000 to \$800,000 was filed, July 5, by the Mermod & Jaccard Jewelry Co., 83 1-3 of the increase being paid. Of the new shares of stock, \$100,000 will be preferred, entitled to interest at 7 per cent. With the notice of increase the company filed a statement showing their assets to be \$978,820.45 and liabilities \$223,987.30.

WALTHAM WATCHES.

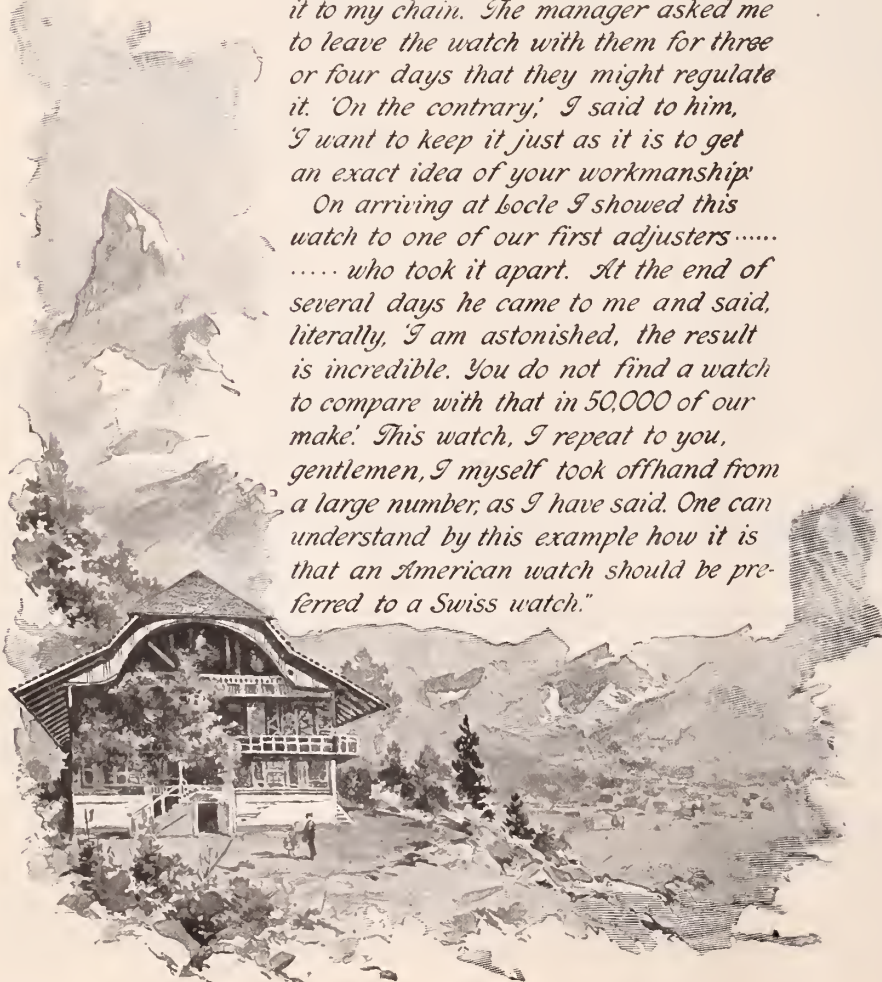
Taken
from the
Enemy

M Favre Perret, the Chief Commissioner in the Swiss Department and Member of the International Jury on Watches at the Centennial Exhibition at Philadelphia, speaking of the RIVERSIDE movement, said:

Gentlemen, here is what I have seen.

I asked from the manager of the Waltham Company a watch of a certain quality. He opened before me a big chest. I picked out a watch at random and fixed it to my chain. The manager asked me to leave the watch with them for three or four days that they might regulate it. 'On the contrary,' I said to him, 'I want to keep it just as it is to get an exact idea of your workmanship.'

On arriving at hotel I showed this watch to one of our first adjusters..... who took it apart. At the end of several days he came to me and said, literally, 'I am astonished, the result is incredible. You do not find a watch to compare with that in 50,000 of our make.' This watch, I repeat to you, gentlemen, I myself took offhand from a large number, as I have said. One can understand by this example how it is that an American watch should be preferred to a Swiss watch."



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' CIRCULAR-WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
England and Colonies, - - -	16s.
France and Switzerland, - - -	20 fr.
Germany, - - -	16 marks
Single Copies, - - -	.10

New Subscribers can commence at any time.

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Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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The Protection of Rights in Trade-Marks.

WITH the increase in the volume of business and the extensive advertising by merchants to keep a particular brand or line of goods in the eye and mind of the public, the question of the infringement of trade-marks is one of growing importance and one now occupying a large part of the attention of our State and Federal courts. Collateral with this subject is that of unfair competition in trade, by the simulation of name, label or package in a manner calculated to deceive the public into buying one person's product in the belief that it is another's. Injunctive relief as a remedy for the unfair competition has, for years back, been recognized by our equity courts, and it is in proceedings on these lines that the manufacturer, annoyed by imitators, finds a surer and more satisfactory method for stopping infringers than in proceedings to enjoin the infringements of trade-marks proper. While in cases simply involving trade-mark infringement the courts hold the claimant to the mark strictly within the limitations of the common law, on the other hand, in cases involving questions of unfair competition, the tendency of recent decisions has been to place the law of the subject upon a simple basis of discretionary and equitable common sense. An index of this tendency is to be found in the decision of the United States Circuit Court of Appeals (Seventh Circuit), last January, in the case of Williams vs. Mitchell, where the Court says:

While a descriptive word or a geographical or personal name cannot constitute a technical trade-mark, yet, where as here, an article has come to be known by the descriptive word, one may not use that word to palm off his goods as the goods of another who has first adopted it and by which appellation the goods have come to be known. One may not use his own name for such purpose when it works a fraud. If he uses the descriptive word, or a geographical name, or his own name, it must be so used as not to deprive others of their rights, or to deceive the public, and the name must be accompanied with such indications that the thing manufactured is the work of the one making it as would unmistakably inform the public of the fact.

The principles underlying the equitable relief for unfair competition are well summed up in a more recent case decided by the United States Circuit Court of Appeals (Eighth Circuit.) In the opinion of the Court, written by Judge Sanborn, after analyzing and classifying previous authorities, he formulates the following general principles:

The sale of the goods of one manufacturer or vendor as those of another is unfair competition and constitutes a fraud which a court of equity may lawfully prevent by injunction.

Geographical terms and words descriptive of the character, quality or places of manufacture, or of sale of articles cannot be monopolized as trade-marks.

But the use of such geographical or descriptive terms to palm off the goods of one manufacturer or vendor as those of another and to carry on unfair competition may be lawfully enjoined by a court of equity to the same extent as the use of any other terms or symbols.

A proprietary interest in the terms or symbols used to palm off the goods of one manufacturer or vendor as those of another, or to commit any other fraud, is not essential to the maintenance of a suit to enjoin the perpetration of the wrong; but an interest in the good will of the business or in the other property threatened is sufficient.

This subject is of interest to the jewelry trade generally, owing to the many actions now pending and others soon to be begun

in the silver plated ware, optical and other trades, involving the points above discussed, and it is gratifying to see that the chances are favorable for decisions on common sense lines that can be readily understood by merchants.

Trans-Atlantic Voyagers.

TO EUROPE.

Henry Goll, of Henry Goll & Co., New York, accompanied by his family, sailed, Saturday, on the *Aller*.

Max Freund, New York, sailed, Thursday, on the *Fürst Bismarck*.

FROM EUROPE.

Henry E. Cornwell, of Theo. B. Starr, New York; William Hoffman, of Eichberg & Co., New York; J. H. Kelly, of Bailey, Banks & Biddle Co., Philadelphia, Pa.; William Kleinschmidt, of Kleinschmidt, Howland & Co., New York; W. S. Pitcairn, New York; Mr. and Mrs. M. Rosenbaum, New York, and Eugene Unger, of Unger Bros., Newark, N. J., returned, Saturday, on the *Campania*.

David C. Townsend, of Neresheimer & Co., New York, is expected home, Saturday, on the *St. Louis*.

I. Price, of Byron L. Strasburger & Co., New York, returned, last week, on the *Koenigin Luise*.

Moses Kahn, of L. & M. Kahn & Co., New York; B. F. Rees, of Zimmern, Rees & Co., New York, accompanied by his wife; H. R. Benedict, of Benedict & Warner, New York; Nicholas Benziger, of Benziger Bros., New York; B. H. Davis, of B. H. Davis & Co., New York; H. M. Carle, Chicago agent of the Keystone Watch Case Co.; E. Guggenheim, of Pollard & Bernheimer, Mobile, Ala.; David Marx, New York; A. S. Mermod, of the Mermod & Jaccard Jewelry Co., St. Louis, Mo.; Charles L. Power, of Charles L. Power & Co., New York; William P. Sackett, of John Wanamaker, Philadelphia, Pa.; Lippman Tannenbaum, of L. Tannenbaum & Co., New York, and M. S. Van Wezel, of S. L. Van Wezel, New York, returned, Thursday, on the *Deutschland*.

First Hearing on International Silver Co. Action Against W. G. Rogers Co.

BOSTON, Mass., July 7.—There was a hearing in the United States Circuit Court, yesterday, before Judge Colt, in the case of the International Silver Co. against the W. G. Rogers Co., Greenfield, Mass. This is a petition for an order to restrain the respondents from the use of the words "William G. Rogers" on silver plated ware.

Dantzler & Dorenfield, Corsicana, Tex., will enlarge their business and, after Sept. 1, will occupy the whole of the store of which they now use one-half. M. Dorenfield will go north to purchase new fixtures and furniture.

A newspaper dispatch says that Count S. de Morny, well known in Paris society and among company promoters, passed through La Guayra, Venezuela, recently, on his way to Panama, the object of his trip being to make a tender, on behalf of French capitalists, for a monopoly of the pearl fisheries of Panama.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BOSTON, MASS., L. E. Kirstein (A. J. Lloyd & Co.), Imperial.
 CHARLESTON, S. C., E. Miscally (James Allan & Co.), Albert.
 CHICAGO, ILL., B. Schuette, Imperial.
 S. C. Eppenstien, Navarre.
 M. Wendell (Wendell & Co.), Netherland.
 Miss R. Merebaum (Mandel Bros.), Holland House and 450 Broome St.
 CINCINNATI, O., H. Keck (Duhme Jewelry Co.), Astor.
 C. A. Nolting (Oskamp, Nolting & Co.), Imperial.
 EVANSVILLE, IND., A. Bitterman (Bitterman Bros.), Murray Hill.
 MOBILE, ALA., E. Guggenheim (Pollard & Bernheimer), Hoffman.
 NEW HAVEN, CONN., K. Edelmuth (Gambel-Desmond Co.), Union Square.
 OMAHA, NEB., S. Smith (Reichenberg-Smith Co.), Imperial.
 SAN FRANCISCO, CAL., S. Caro, Herald Square.
 ST. JOSEPH, MO., W. Kirkpatrick, Manhattan.
 ST. LOUIS, MO., A. S. Mermod (Mermod & Jacard Jewelry Co.), Manhattan.
 J. W. Cary (J. W. Cary & Co.), Manhattan.
 ST. PAUL, MINN., J. S. Cohen (J. S. Cohen & Co.), Broadway Central.

SYRACUSE, N. Y., S. A. Liberman, Continental.
 TORONTO, CAN., E. Scheuer, Astor.
 M. C. Ellis (P. W. Ellis & Co.), Westminster.
 Thos. Marshall, Astor.
 H. Ryrie (Ryrie Bros.), Holland.
 UTICA, N. Y., B. Abelson (Abelson & Liberman), Continental.
 WHITE RIVER JUNCTION, VT., B. F. Bogle (Bogle Bros.), Broadway Central.
 WORCESTER, MASS., J. C. Freeman (J. C. Freeman & Co.), St. Denis.

Movements of Jobbers' Buyers.

Edmund Scheuer, Toronto, Can., left, last week, on a business trip to New York and the east.

J. A. Young, successor to Haskell & Muegge, San Francisco, Cal., starts for the east in a few days, on a business trip.

S. Smith, of Reichenberg-Smith Co., Omaha, Neb., stopped over in Chicago a day or two on his way east. His mission is principally watches, this time.

M. N. Eliasoff, of Eliasoff Bros. & Co., Albany, N. Y., was in New York, Monday, visiting the firm's New York house, in the Jewelers building, 9-13 Maiden Lane.

Thomas H. Smedley & Son, Camden, N. J., caused the arrest of Howard Brown, on his return, July 6, from service with the army in the Philippines, on a charge of larceny from the firm, July 12, 1899.

Trade Gossip.

Gebhardt Bros., Cincinnati, O., makers of the Victory attachments, say their new patents are making good headway and that they are receiving attention from all parts of the country.

Reed & Barton, Taunton, Mass., have received a large order from Thomas W. Lawson, of Boston, for a set of mugs and loving cups for use on the yacht *Independence*. They bear two enameled flags, one of the yacht club to which the owner belongs and one his private flag. The name of the yacht, richly engraved, appears on them also.

There can be no doubt that the announcement made by George Wettstein, manufacturing jeweler, Cedar Rapids, Ia., in relation to his "Leader" chain will be read with interest by all retail jewelers. Not only is the price at which these chains are offered attractively low, but the guarantee which comes with them, *i. e.*, "Warranted for 7 years and replaced with a new chain should one not give entire satisfaction," is all that can be desired by the dealer or customer. These chains are also made in "Pony" size and in "Dickens," with fine stone charms.

There is at the present time a well defined inquiry for Brazilian diamonds. Those jewelers having inquiries for such should remember that J. B. Humphrey, 373 Washington St., Boston, Mass., has, for several years, made a specialty of these gems, and has now become the recognized headquarters for such Brazilian diamonds as come into this country. He has a man constantly on the Brazilian diamond fields, who buys and ships to him monthly the best stones to be found. These stones are cut in his own factory and are as fine gems as are obtainable in this country to-day.

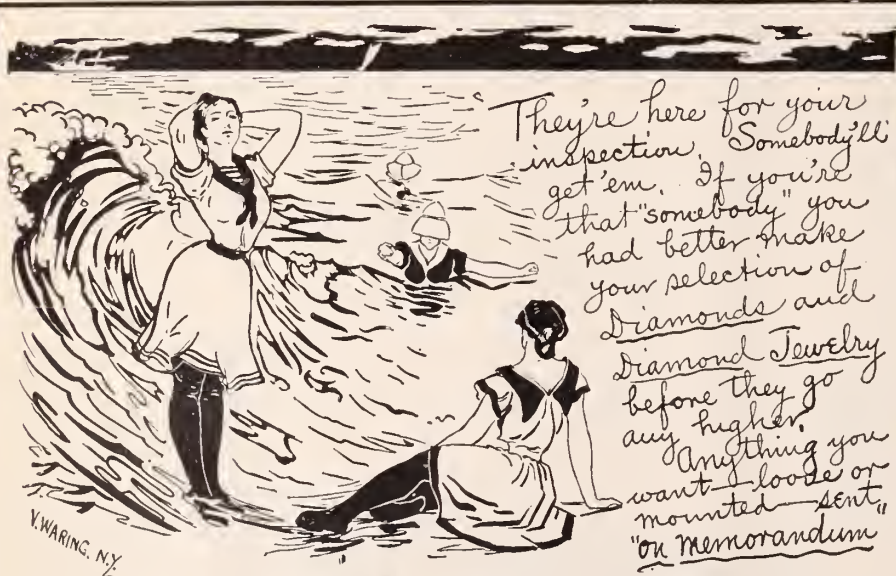
Newark.

Carrington & Co., jewelry manufacturers, 19 Green St., closed their establishment at noon during the heat of last week, owing to the suffering among their employes.

Mrs. Emma Ryley, the wife of Charles R. Ryley, a manufacturing jeweler who is now in England, was instantly killed, July 4, while sitting in the parlor of her home, Morris Ave. and Cabinet St., by a slug of lead, weighing nearly a quarter of a pound, which was fired from a cannon nearly a block away by a crowd of boys. The boys were arrested.

George A. Allsopp and Henry Allsopp, manufacturers of jewelry, have been made defendants in a suit to recover \$5,000 damages, brought in the United States Circuit Court. The plaintiff is George Robins, Jr., 15 years old, who, Aug. 7, 1900, was an employe of the defendants. It is set forth in the declaration on file that on the date mentioned Robins was ordered to do some work about a belting shaft and that he had never before done that sort of work. While engaged in his duties his hand caught in the machinery and his arm was torn off at the elbow. It alleges that the defendants did not properly protect the boy from danger.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone,
2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

Mrs. C. C. Worthington has offered to give a tower clock for the Town Hall of Irvington, N. Y.

During the Summer months the Gorham Mfg. Co., Theodore B. Starr, Tiffany & Co., Black, Starr & Frost and Marcus & Co. will close their places of business at 5 o'clock p. m. on all week days except Saturday, and on that day they will close at noon.

A special meeting of the stockholders of the Rochester Lamp Co. will be held on July 19, at 4 o'clock p. m., at the office of James Harold Warner, 49 Wall St., for the purpose of voting upon a proposition to increase the company's capital stock from \$200,000 to \$250,000.

Robert Lambert, of Lambert Bros., jewelers, 58th St. and Third Ave., was a witness for the defense, last week, in the trial of Miles O'Donnell, for the murder of George Price, which is going on in General Sessions. He testified to the good character and peaceable disposition of the accused.

Henrietta Peterson, widow of Richard N. Peterson, for many years a prominent member of the trade of this city, died, Thursday, aged 70 years. Funeral services were held, Saturday, from the residence of her niece, Mrs. S. S. Wheeler, 107 E. 40th St. Interment was at Evergreen Cemetery.

The Jewelers' Association and Board of Trade, last week, distributed dividends to their members interested in the failures of J. T. Scott & Co., New York, and F. J. Stilson, Atlanta, Ga. The creditors of the former received 15 per cent. in full settlement of their claims, while those of the latter received a first dividend of 20 per cent., a second dividend to be paid in September.

Miss Juliette Hirsch, daughter of Leon

Hirsch, watch importer, 37 Maiden Lane, and Sumner Gutmann were married, recently, at Delmonico's. Miss Alice Hirsch was maid of honor and S. D. Gutmann was best man. Mr. and Mrs. Gutmann have returned from their honeymoon and are residing in New York.

Ludwig Brenner, representing Brenner, Friederich & Co., of Pforzheim, London and Manchester, is now in this country, purchasing goods for sale in Germany, England and Russia. Mr. Brenner has been in New York, stopping at the Hotel Belvedere, 18th St. and Fourth Ave., and leaves to-night for Providence and the Attleboros. In the east he will spend a week, stopping at the Narragansett hotel.

President Frederick Drissler and secretary Charles Herwig, of the International Jewelry Workers' Union, left this city, Saturday, for Buffalo to attend the annual convention of the organization, which began there Monday. They were accompanied by John Heese and Frank Knapple, who were elected as delegates to represent the Jewelers' Protective Union, the local branch of the organization, at the convention.

The following letter was sent, last week, by Vice-President Robinson, of the Gorham Mfg. Co., to the *New York Commercial*, correcting some statements recently published by that journal:

Editor New York Commercial:

You published in your financial articles on the 29th ult. a statement made by one of the officers of the International Silver Co. that that company controls nearly all of the silver ware plants in the country. This statement is very erroneous, as their control of silver ware factories is extremely small. They do control, to a large extent, the plated ware manufactories of the United States, but in sterling silver, which is accepted in the trade as the "Silver Ware Trade," they are hardly an appreciable factor.

GORHAM MFG. CO.,
G. H. Robinson, V.-P.

Judge Addison Brown, of the United

States District Court for the Southern District of New York, has resigned. His letter of resignation was last week handed to the President by Attorney General Knox. Judge Brown has said that he had been on the bench 20 years and is 72 years of age. It is said that he felt the need of rest and had decided to retire from service. No recommendation for the appointment of a successor has been made. Judge Brown has presided over the bankruptcy and admiralty proceedings of his district for many years, and his reputation as a jurist is of the highest character. He has also presided over most of the trials for forfeiture under the revenue laws, among others being the trial of the diamonds smuggled by Max J. Lasar and the trial to confiscate the jewels of Mrs. Phyllis E. Dodge.

The young man who, as told in *THE CIRCULAR-WEEKLY* last week, was arrested, June 27, while attempting to obtain two ladies' watches, valued at \$118, from M. Straus, Brooklyn, and who gave his name to the police as Walter Dunham, Walter Burnham and Walter von Robeck, was arraigned for examination in the Gates Ave. Police Court, Thursday morning. In addition to Mr. Straus's complaint, there were complaints from several dry goods stores, among whom was John Wanamaker from whom he attempted to get a gold watch. The prisoner, it will be remembered, caused the goods to be sent C. O. D. to some vacant house, and awaited the messenger at that address, generally obtaining the goods from him by a ruse. He waived examination and was held in \$3,000 bail for the Grand Jury. He refused to disclose his identity to the police.

The Jewelers' Association and Board of Trade, last week, circulated an agree-

FINE GLASSWARE.

Plain, Engraved, Etched,
Cut and Rock Crystal.

C. DORFLINGER & SONS, 36 Murray St., New York.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

*You can buy
Genuine French
Elony Toilet Goods
and Travelling Sets
direct from
Leys Christie & Co.
as cheap as you pay for
imitation Trash
They are the largest
Importers in America
and a visit to their
Show rooms will
Substantiate these facts
65 Nassau St
New York
See that "New Thing"
in Silver Novelties.*

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

ment among their members to the effect that the various houses close their places of business at 5 o'clock P. M. during the months of July and August, and at 12 o'clock M. on Saturdays of those months. The agreement was signed by about 50 of the more prominent in all the lines coming into the trade, among whom were the following:

Reed & Barton, J. H. Dederick's Sons, L. Weil & Sons, L. Tannenbaum & Co., Ingomar Goldsmith & Co., New Haven Clock Co., H. Z. & H. Oppenheimer, Rosenzweig Bros., Joseph Herzog & Co., Julius Wodiska, C. M. Levy, Joseph Fahys & Co., Alvin Mfg. Co., I. Ollendorff, Hipp. Didisheim & Bro., L. W. Rubenstein, Hirsh & Hyman, Mount & Woodhull, Wm. L. Sexton & Co., M. B. Bryant & Co., Maxheimer & Beresford, J. M. Fisher Co., E. L. Spencer & Co., Klein Bros., Geo. J. Smith & Co., A. Lounsbury & Son, A. Wittnauer, Kohn & Co., International Silver Co., George N. Squire, Hayden W. Wheeler & Co., Carter, Hastings & Howe, N. H. White & Co., Henry Ginnel & Co., Gorham Mfg. Co., Aikin, Lambert & Co., Aikin-Lambert Jewelry Co., L. W. Sweet & Co., Day, Clark & Co., Keystone Watch Case Co., J. R. Wood & Sons, Eisenmann Bros., Charles F. Wood & Co., J. W. Richardson & Co., Jung, Staiger & Klitz, J. D. Johnson, Fred. W. Lewis & Co., Oliver M. Farrand, Oliver & Davis, George W. Shiebler & Co., Hamann & Koch, Cooper & Forman, Ripley-Howland Mfg. Co., H. C. Hardy & Co., Neresheimer & Co., E. A. Lehmann, William A. Clevenger, M. Prager & Co.

George E. Cohn, for many years traveling salesman for I. Michelson & Co., has formed a partnership with B. Dolgin, under the firm style of Dolgin & Cohn. They will do business as makers of gold rings and Mr. Cohn will soon see his many friends, west and south, with a complete stock of standard quality gold rings.

EXAMINATION into the affairs of Harris Herman, bankrupt, continued, Thursday, before referee in bankruptcy Ernest Hall. The Chief of the Fire Battalion who put out the fire in Herman's store was examined in regard to the damage, and Mrs.

Herman was questioned as to the disposition of the stock on the day of the fire and also as to the moneys given to her by the bankrupt. The examination will be continued Thursday next.

Frank W. Colwell, for many years a watchmaker and jeweler at Matteawan, N. Y., filed a voluntary petition in bankruptcy, in the United States District Court, in New York, Monday. The schedules filed with his petition show liabilities of \$8,091 and assets nominally of \$2,432. According to the schedules, Mr. Colwell has but eight creditors in the jewelry trade, for small amounts, except M. J. Averbeck, whose claim is about \$1,059. The largest creditor named is Jane A. Colwell, \$5,833, due on note and for eight years' house rent at \$15 a month. D. E. Colwell is a creditor for \$375, and Evergreen Lodge a creditor for \$393. The assets mentioned consist of stock valued at \$800; store and fixtures valued at \$1,200, and book accounts aggregating \$432. The bankrupt had been in business at Matteawan for over 22 years and was well thought of in the trade.

The gold chain seized from Isaac Gutman, when he arrived on the *Kaiser Wilhelm der Grosse*, May 21 last, as already told in THE CIRCULAR-WEEKLY, and confiscated for non-payment of duty, was sold, yesterday noon, by order of United States Marshal William Henkel. The sale took place in the Marshal's office, Post Office building, and was conducted by Joseph Shongood. The chain in all measured 361 meters, and was divided into seven lots, six of 50 meters each and one of 61 meters. In addition was one ladies' watch chain whose quality was not stated. The chain had been valued at the Appraiser's office at \$980.67 foreign value, the amount of duty thereon being \$441.28, and making the home value \$1,421.95. The sale commenced promptly at noon and the bidding was spirited. By request the entire chain was sold in one lot. The first bid of \$400 was quickly raised to \$500, which proceeded by \$100 bids to \$700, then in \$50, \$40 and \$25 bids, until the sum reached \$925, at which the lot was knocked down to B. Schloss, 1 W. 115th St. This is the first time for many years that a sale of seized jewelry has realized anything like the appraised foreign value, or much more than the amount of the duty.

Leonard Krower, New Orleans, La., has moved from his former location on Charles St. to 536-538 Canal St., where he has ample room for his manufacturing and selling departments, occupying an entire four story building. The work of removal was carried on without interruption to business. His new retail store is well equipped to handle the business coming to it.



Dip Buckles!

The only style selling.
Don't you see everybody wearing them?

Our 50-cent line is ahead of anything ever put on the market.

Just as pretty as the sterling and warranted to wear the season. What more could you wish for 50c.? We are also headquarters for Sash and Bodice Brooches and Fish-Scale Bags. A postal brings samples.

Codding & Heilborn Co., North Attleboro, Mass.

NEW YORK OFFICE: CHAS. VAN NESS, 11 MAIDEN LANE. Samples only.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**

Cleveland.**TRADE CONDITIONS.**

Midsummer quiet has settled on the jewelry trade and annual vacations are being taken. The business for the year so far has been exceedingly good, and on all sides preparations are being made for an unprecedented Fall and holiday trade.

Henry Welf is preparing for a trip up the lakes.

Frank Sumner has been spending his vacation at Chautauqua.

John C. Dueber was a member of the reception committee who welcomed President McKinley and his wife, on their return to Canton for the Summer, Saturday.

Webb C. Ball, representing a committee of the G. A. R., is trying to secure better street car accommodations for veterans to and from depots, during the National Encampment.

It is reported from Fostoria, that W. E. Georgia, an itinerant optician, called at the home of S. C. Newcomb, and finding the daughter, Miss Iola, alone, insulted her. She slammed the door in his face and locked it, but he kicked it in and seized her. A terrific struggle followed. The young woman finally broke away and ran to the house of a neighbor. She telephoned to her father, the police were notified and Georgia was arrested. He was bound over to the Grand Jury.

Pacific Coast Notes.

A. J. Douglas, optician, Virginia City, Nev., is making a tour of California.

Henri Oppliger, Kern City, Cal., was burned out, in a fire which occurred at that place on the morning of June 27.

Mrs. J. H. Hoever is removing her stock of jewelry in Willow, Cal., to the J. H. Mitchell building, same town.

Samuel Dickson, jeweler, Fortuna, Cal., has taken up a side line in the shape of a fruit drying plant, having bought the fruit drier of F. Dutton, near Fortuna.

Savannah, Ga.

Jacob Sternberg, of Sternberg & Co., has gone north with his family.

Frank Werm has been elected treasurer of Live Oak Lodge of Odd Fellows.

S. E. Theus won a gold medal at the annual shoot of the Savannah Rifle Association.

Richard M. Courtenay, for many years a salesman in the employ of Theus Brothers, was, on July 1, admitted to the firm. The name remains unchanged.

S. Wilensky has been elected treasurer of Haupt Lodge of Odd Fellows. J. T. Wilensky has been appointed R. S. N. G. of Haupt Lodge of Odd Fellows.

PATEK, PHILIPPE & CO.,
GENEVA, SWITZERLAND,
 MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated and Decorated Watches
 HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,
HORS CONOURS,
NEW YORK OFFICE, 68 NASSAU STREET. AT THE PARIS EXPOSITION.

The
Mercantile National Bank
 OF THE CITY OF NEW YORK,
 BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

FINE WATCHMAKER, good engraver, 16 years' bench experience, has fine tools. L. D., 67 Third Ave., Troy, N. Y.

SECOND WATCHMAKER, jeweler and clock repairer wants position in good place; age, 25; no bad habits. Address, T. V. W., care Jewelers' Circular-Weekly.

BY first class watchmaker; competent on high grade work, chronographs and chronometers, diamond setter, engraver, graduate optician, good salesman. J. D. Quick, Binghamton, N. Y.

WATCHMAKER and jeweler, as second place in retail jewelry store in eastern Pennsylvania or New Jersey; strictly temperate; good pivoter and hard solderer; highest references. Haldeman, 15 Broadway, Rondout, N. Y.

WANTED—Manufacturer's line, chains or rings, to sell jobbers and department stores in New York and Philadelphia, with line of gold jewelry; have New York office. "Commissions, 67," care Jewelers' Circular-Weekly.

WANTED—A position as traveling salesman to represent first-class manufacturing jewelry house; have had long experience with the best retail trade in the middle west and west; best of references. Address, "B. B.," care Jewelers' Circular-Weekly.

NEEDING HELP THIS FALL?—Advertiser, well known traveling salesman, single, sober, commanding; in fact, everything in his favor; essentially all that is needed (assuring success) is a good line of goods and some money at his back, and he will do the rest. Address, "Competent," care Jewelers' Circular-Weekly.

PERMANENT POSITION WANTED with reliable firm by refined gentleman with good moral habits; thorough knowledge of the retail jewelry business; a large knowledge of watches and diamonds; A1 salesman, good window dresser, understands taking in repairing; reference and bond. Address, J. Harris, 56 W. 18th St., New York.

Help Wanted.

GOOD DIE CUTTER on medals and class pins wanted; steady work. Address, "Steady, 89," care Jewelers' Circular-Weekly.

WANTED—A first-class watchmaker for trade work; permanent position. Address, E. B. C., care Jewelers' Circular-Weekly.

WANTED—Expert watchmaker to fill fine position in city of 25,000 population in the south-west. Address, R., care Jewelers' Circular-Weekly.

WANTED—Watchmaker and jeweler; a good, all-around man; references; steady work; state salary. Address, Harris & Schuster, 9-11-13 Maiden Lane, New York.

WANTED—A good, all-around man; one who can engrave, do jewelry and watch work and act as salesman; none but a good man need apply. Address, M. K., care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

WANTED—A first-class watchmaker, jeweler and engraver; state salary and reference; permanent position to right party. Address, Garibaldi & Bruns, Charlotte, N. C.

WANTED—By New York house, an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

WANTED—Well-educated, clean-cut, ambitious young salesman, well acquainted with the Chicago wholesale jewelry trade; must be a resident of Chicago or vicinity; good and permanent opening for the right man. Address, stating age and full particulars, "Wabash," care Jewelers' Circular-Weekly.

WANTED—Two experienced travelers, one for the Western States, the other for the Middle and New England States, to sell a general line of watches, diamonds and jewelry; those preferred who live in New York and who have represented some jobbing house in similar line; to one who can sell an unusually large amount of profitable goods we will eventually give an interest in our business without any investment of capital on the part of applicant; position will be held open till Jan. 1, 1902, for the right man if necessary; state age, territory covered, amount of yearly sales, experience, etc.; all correspondence considered strictly confidential. Address, "New York Diamond Importers," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

ON ACCOUNT of poor health will sell jewelry store established 12 years in the hub of a northwestern city of over 200,000 population; can cut invoice as low as \$6,000; write for particulars. Address, "Must Sell," care Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

FOR SALE—Jewelry business in a first-class New Jersey town; established ten years; business will average more than \$1,000 per month; repair work a one will average \$175 per month; reputation of the store the best; stock desirable; will sell balance of stock and fixtures for cash. Address, "Good Location," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE—One wall case, 12 feet long. For full particulars address Box D, Elizabeth City, N. C.

FOR SALE—Four jewelers' walnut wall cases, five counter cases and tables. Henn & Haynes, Chillicothe, O.

FOR SALE—Rare bargain: two bronze signs, 5 feet 9 inches by 1 foot 6 inches wide, 6-inch block letters; one marked "Jewelers," the other, "Opticians." Ehrlich, 1299 Broadway, New York.

FRANCIS ENGRAVING MACHINE for sale for \$15; ring, hollow ware and coffin plate holders; three sets of type. L. T. Oleson, Lehigh, Ia.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

TO LET—Part of a very desirable light office in Prescott building, 65 Nassau St., New York. Address, "X. Y. G.," care Jewelers' Circular-Weekly.

JEWELRY SHOP TO LET, with or without power; 12 windows, convenient to ferry and elevated road; rent low. Address, John Wennstrom, 172 41st St., Brooklyn, N. Y.

Miscellaneous.

FIFTY DOLLARS—We will give \$50 to whoever sends us the most attractive design for spoons and forks, 25 leading jewelers to be judges. E. H. H. Smith, 9-11-13 Maiden Lane, New York.

A NEW YORK FIRM desires to handle goods of or be agent, having exclusive right, for eastern house; silver novelties or jewelry of a special line, on commission; All references. Address, P. K., care Jewelers' Circular-Weekly.

WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers.

A collection of the latest practical receipts on the manufacture and repairing of watches, clocks and jewelry.

Price,

\$2.50

300 pages (size 7½x10½ inches), bound in cloth, stiff covers. Should be on every workbench.

Published by

THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John St., Cor. Broadway, New York.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with Supplement, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically Arranged and Indexed.

Book and Supplement - \$2.50**THE JEWELERS' CIRCULAR PUB. CO.,**

11 John St., cor. Broadway, N. Y.

San Francisco.

Albert Hansen, Seattle, Wash., is making a short stay in San Francisco.

S. Nordlinger, Los Angeles, Cal., is in San Francisco, buying stock and attending to other trade matters.

J. F. Bachelder, Pacific coast representative of the Seth Thomas Clock Co., is now making a trip through Humboldt county, Cal.

Monroe Stern, formerly with Charles Young, manufacturing jeweler, has retired from the jewelry business and has gone into the bakery business.

The new store of Scheu, Parker & Scholtze, next to the Call building, this city, is open for business and the proprietors report having made a good start.

Harry W. Bernheim, jeweler, Napa, Cal., and Miss Susie Rittigstein, this city, were married here on June 26. They are now spending their honeymoon at Monterey, Cal.

Shreve & Co. are showing a handsome trophy vase which is to be presented by Louis Tausig & Co., this city, at the Third National Bundes Shooting Festival, July 14-July 23.

Among the buyers from the interior towns, now in San Francisco, are E. P. Segret, Carter's; Harry Morton, San Jose; Mr. McAlpine, Gilroy; Frank Carter, Santa Rosa, and G. Neher, Fresno.

Lancaster, Pa.

H. W. Killian has opened a jewelry repair shop at McConnellsburg, Pa.

The Hamilton Watch Co. factory was closed over the week of the Fourth.

Edward B. Mason, son of Richard B. Mason, jeweler, of this city, started on road work for L. C. Reisner & Co., on Monday of this week.

A. W. Moyer, manager of the Non-Retailing Co., his wife and the latter's parents, Dr. and Mrs. Wentz, spent the past two weeks at the Pan-American Exposition.

J. M. Jenks & Co. are considering plans for the erection of a large factory, their present quarters in the old Zahm factory being too small to accommodate their largely increasing business.

F. A. Huber, manager of the tool department of L. C. Reisner & Co., was married, last Wednesday, to Miss Katherine Swartz, at the home of the bride, at Refton, Lancaster county. They are spending two weeks in the south. Miss Mary Gelhard, of Ezra F. Bowman's Sons' Technical School, has accepted a position in the manufacturing department of L. C. Reisner & Co.'s establishment.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

L. W. RUBENSTEIN,

MANUFACTURER OF

**Solid Gold
Emblem Rings.**

No. 309, cost \$3.37 each.



No. 310, cost \$3.37 each.



No. 311, cost \$3.37 each.



No. 312, cost \$3.37 each.



No. 313, cost \$3.37 each.



No. 307, cost \$3.37 each.

These rings are made up in every popular society order; quality being 10 K. guaranteed and fine workmanship, highly enameled in appropriate colors and beautifully engraved. Most of these rings have a raised center emblem, which, if desired, can be changed to represent two or more societies.

No Jeweler's Line of Rings Complete
Without Some of These Goods.

Prices net, less 6 per cent. 10 days.

L. W. RUBENSTEIN,

Manufacturer of GOLD RINGS,
54 Maiden Lane, New York.

P. S.—Our Emblem Ring Catalogues will be ready shortly. Send us your business card if one of these is desired. Electro cuts furnished for advertising to customers only.

News Gleanings.

Jason Weiler, Millinocket, Me., lost \$3,000 by fire, July 3.

J. Philber, of Wayne, Neb., has purchased Mr. Hollo's stock of drugs and jewelry at Laurel, Neb.

R. J. Riles, Jacksonville, Fla., attended an extra meeting of the Supreme Lodge, Knights of Pythias, in Chicago, Ill., this week.

A small fire broke out among the cases and shelving in the establishment of the Weinberg Jewelry Co., 311 W. Baltimore St., Baltimore, Md., July 5, causing a damage of \$200.

Adam Weidenback, Lesterville, S. Dak., has sold a half interest in his jewelry and supply house to his brother, Henry Weidenback, and the two compose a firm who promise to be very successful.

G. A. DeWandelaer, Dolgeville, N. Y., has disposed of his stock of jewelry and crockery to C. G. Wock, of Little Falls, N. Y. Mr. DeWandelaer expects to leave shortly for the north woods, where he hopes to regain his health.

Henry W. Kappes, of H. W. Kappes & Son, Shippensburg, Pa., was, July 2, adjudicated a voluntary bankrupt by Judge Archbald, of the United States Court for the Middle District. The case was placed in the hands of William W. Fletcher for administration.

The contract for the erection of a three story brick and stone factory for the Colonial Clock Co. at East Rutherford, N. J., has been awarded to Julius Koch, of Carlstadt, N. J., he having been the lowest bidder. The building will be completed by Sept. 1.

A fire was discovered, Wednesday evening, in the jewelry store of H. Reis, Main St., Sag Harbor, N. Y., shortly after the place had been closed by the proprietor's wife. The alarm was sounded by the siren of the Fahys Watch Case Co. factory, which brought the engines quickly to the spot. The fire was soon subdued, but the building was flooded by water. The damage done to Mr. Reis's stock is covered by insurance.

Walter Wingerter, son of jeweler B. Wingerter, Akron, O., who was convicted, some time ago, of entering a store and taking a revolver during the riot which has been so widely commented upon, made an effort to break jail, a few days ago, by sawing the bars in the iron door. He had cut one off and had the second one half cut off when he was discovered and the tools taken from him. He was waiting to be taken to the Mansfield reformatory. How he got the saws, two in number, is not known. Wingerter is not a bad lad, but all who took part in that riot are receiving severe sentences. He was given a light sentence, however, being sent to the reformatory instead of the penitentiary, where many of the others were sent.

THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.

PAT. 531,975

THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

SIX LINES OF
**Sterling Silver Mounted
Imitation Ebony**

MANICURE GOODS

For \$6.00, \$7.50, \$8.00, \$12.00,
\$15.00 and \$30.00 per gross.
Send at once for Samples.

SIMMONS & PAYE MFG. CO.,
129 Eddy St., Providence, R. I.

R. B. Erwin, Mammoth Springs, Ark., has sold out.

John R. Day has opened a repair shop at Corsicana, Tex.

C. C. Gere will open his new store at Urbana, Ill., Aug. 1.

L. Tekulski, Shreveport, La., is on a trip north for his health.

John N. Kraus, Marshfield, Wis., has moved into new quarters.

H. P. Hall, Carthage, Mo., has given a realty trust deed for \$2,000.

Horace Condy, Sedro-Woolley, Wash., has moved into new quarters.

C. B. Beck, Cuthbert, Ga., will open a jewelry store at Dawson, Ga.

Henry Buck, Garretson, N. Dak., has disposed of his stock of jewelry, etc.

The Eureka Jewelry Co., Eureka Springs, Ark., have gone out of business.

W. D. Harshman, Hillsboro, Ia., has disposed of his jewelry business to J. E. Benn.

James Hopkins, Genoa, Wis., will manufacture jewelry from Mississippi clam shells.

B. B. Poore, Bridgeport, Tex., has advertised to sell out his entire stock of jewelry.

G. N. Hadley, Bedford, Ia., is advertising a closing out sale of his retail jewelry business.

Small & Co. have purchased the business of S. S. Bernard & Co., Colorado Springs, Col.

L. H. Brandvold, New Richland, Minn., was married, recently, to Miss Caren Amundson.

A suit for dissolution has been brought against the Keystone Jewelry Co., El Reno, Okla.

H. W. Anderson has purchased the retail jewelry business of J. Q. Adams, Red Lake Falls, Minn.

W. D. Reynolds, Mountain Home, Idaho, has sustained a fire loss which amounted to \$100.

F. A. Averbek, Madison, Wis., will spend the Summer with his family in Yellowstone Park.

B. R. Ford, Reedsville, Wis., has gone to Ontonagon, Mich., where he will engage in the jewelry business.

Goldstein & Weisser, Peoria, Ill., who were burned out in a fire, recently, have relocated and are doing business.

A new building is being erected for A. J. Mashaw & Son, Ruston, La., to take the place of one burned recently.

Seay, Matthews & Swint have succeeded to the jewelry and drug business of Seay & Matthews, Mt. Pleasant, Tex.

Thomas Owens, a York, Neb., jeweler, is said to have been offered \$1,000,000 for a patent grain binder which he recently invented.

Fred Stucke, Pawnee City, Neb., has opened a newspaper and periodical agency in connection with his jewelry business.

O. Sanberg, formerly a jeweler at Jacksonville, Ill., fell from a cherry tree at Carbondale, Ill., recently, and died soon after.

G. A. Klein, a retail jeweler of Duluth, Minn., is offering his business for sale and is, at the same time, advertising a closing out sale.

G. Scherzinger, since 1855 at 426 Main St., Fond du Lac, Wis., will enlarge and improve his store. He is now conducting a preparatory reduction sale.

Thirty-six gold rings and 18 watches, valued at \$200, were the booty secured by burglars from the store of Philip McCracken, Barborton, O., recently.

William Goldman, jeweler, Scranton, Pa., caused the arrest, July 2, of Adolph

H. Strobe, said to be a New York man, on a charge of larceny of a \$90 ring.

H. J. Horton, one of the proprietors of the Crescent Jewelry Store, conducted by Folander & Horton, Palestine, Tex., has sold his interest to his former partner, M. Folander.

A new front is being put in the jewelry store of P. L. Gordon, Fairfield, Ia., and the store is also being repapered and painted, which will add greatly to its appearance.

Fred Schmidt, Howard Lake, Minn., has been at Lester Prairie, Minn., in charge of the store of the Lester Jewelry Co., while the proprietor of the latter was at Buffalo, N. Y.

The store of Nelson Anderson, Ballston Spa, N. Y., was damaged to the extent of \$2,000, June 25, mainly due to the hurried removal of goods from the store and consequent breakage.

P. A. Peterson, Peekskill, N. Y., has been succeeded by Robert Valentine. Mr. Valentine was formerly in charge of the store now conducted by Holmberg & Weeks and returns to his old business.

Isaac Arvonen, Calumet, Mich., who departed for places unknown, it is said, overlooked the payment of bills amounting to nearly \$6,000 and absent-mindedly took the most valuable part of his stock with him when he left.

W. F. Staley, Pittston, Pa., writes to THE CIRCULAR-WEEKLY to say that he has no intention of neglecting his store on account of his appointment as watch inspector. His headquarters will be at Pittston, as heretofore. Mr. Staley is watch inspector on the main line of the Lehigh Valley R. R. between Pittston and Mauch Chunk, known as the Wyoming division, on the Wyoming division of the Erie railroad, and also Pittston inspector for the N. Y. S. & W. R. R.

A MAN AT THE AGE OF SIXTY

can be told that he doesn't know much and accept it with more grace than he could when he was twenty-one. Experience teaches us what we don't know.

We have been in this business only eleven (11) years and in that short period have built up the largest Jewel Setting and Metal Ornament trade in this or any other country; still we feel that we are only in the primary division. A keen conception of the wants of the trade, backed up by the courage to make them, and then to make them right, in every sense that the word implies, are a few causes that make for our success.

Hot-weather ideas at **Dover's** will make you forget your discomfort.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.

WESTERN SUPPLEMENT

VOL. XLII.

NEW YORK, WEDNESDAY, JULY 10, 1901.

No. 23.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

No ball games were played by the jewelry nines, Saturday; it was too hot.

W. S. Sparrow, of Stern Bros. & Co., is on a fishing trip to the Manitowish waters of northern Wisconsin.

Winfield Scott Gilmore, of the Towle Mfg. Co., is spending his vacation at his parents' home, in Bryan, O.

S. A. Galpin, president of the New Haven Clock Co., spent last week at the Chicago office of the company.

Joseph Hummel and wife, of Muncie, Ind., will spend the last half of the month at the Pan-American Exposition, Buffalo, N. Y.

Will Manheimer has returned from his eastern trip, reporting success in introducing the new movement being put out by Louis Manheimer.

Mr. Frank, of the Pairpoint Corporation, returned from a visit to the factory and to his mother at Baltimore in time to enjoy the Fourth here.

W. J. Keating stopped over to make a few purchases on his return to Sioux Falls, S. Dak., from a visit at New York and the Pan-American Exposition.

The F. C. Happel Co. have made extensive improvements in their salesrooms, a rearrangement being made necessary by the addition of extra safes and desks.

Swiss Watch Import Co., of Chicago, have been incorporated with a capital stock of \$25,000. Incorporators: F. C. Cochrane, H. H. Loomer and A. Holtz.

George T. Lester, of the New Haven Clock Co. and New England Watch Co., visited socially at northern Illinois points previous to his going on the road, this week.

T. H. Williams, Fulton, Ky., has bought the store and fixtures of Hay Bros. and is transforming the place into a fine store. Hay Bros. have opened a new store at St. Joseph, Mo.

Walter McDonald and his bride left, after their wedding ceremony, for a visit in the Dells of the Wisconsin. They will be at home, after July 15, in their new residence at La Grange.

It is understood there will be no vacations at the Elgin National Watch Co.'s factory this year and that some of the watch companies will not even take stock

this July on account of the loss of time required in doing so.

Al. Happel, of F. C. Happel Co., is carrying his arm in a sling on account of the ignition of a box of matches in his pocket, by which his hand was severely burned before the Fourth.

The Illinois Watch Case Co. are pushing their large facilities full force and full time these days, the present indications pointing to a much enlarged business the coming Fall. Orders for Fall delivery are already numerous.

Major George Meehan, head accountant of the International Silver Co.'s Chicago house, with his wife and daughter, left, Thursday, for an extended trip through Colorado and New Mexico, including the Royal Gorge.

A. R. Hoeft left, Sunday night, for Washington and New York. He will be east about a month. Mr. Hoeft has severed his connection with the International Silver Co., after a five years' association with the Rogers & Hamilton branch.

M. F. Warren, Colorado Springs, Col., has been visiting his mother and brother, George O. Warren, Sycamore, Ill., incidentally coming to Chicago to greet business friends. A new plate glass front has recently been added to his Colorado Springs store.

When a person knows how to do a thing well his services are in demand. That's how it happened that H. W. Allen, of the Rich & Allen Co., was engaged by the management of the great Pullman road race to act as timer for that important athletic event.

M. N. Burchard, Simpson, Hall, Miller & Co. branch of the International Silver Co., left, Friday, for a couple of weeks at Diamond Lake, Mich., with his old time friend, J. W. Bartlett, who was formerly in the jewelry business at Las Vegas, N. M., but retired from active business several years ago.

J. H. White, Factory L. International Silver Co., left at 2 o'clock A. M., Friday, for Iowa and the north. He will be away six weeks. W. W. Browne, manager of the Holmes & Edwards Silver Co. branch, has taken his family to Geneva Lake for a little outing. W. F. Adams and family left, Friday, for St. Joe, Mich., more for the lake ride than anything else.

The United States Watch Co. have moved their Chicago office from the Venetian building to the western headquarters of the Philadelphia Watch Case

Co., in the Silversmiths' building. A. E. Bentley, who has been at the United States Watch Co.'s factory for several years, will have charge of the Chicago business of the latter company.

Notwithstanding the statement to the effect that Steve Leubusher had resigned from connections with the O. E. Bell Co., Cincinnati, O., to enter business for himself, which statement was based on information received from apparently reliable sources, the real facts appear to be these: Mr. Leubusher has resigned from O. E. Bell Co. and has connected himself with L. Gutmann & Sons, Cincinnati, O., in the capacity of traveling salesman and will represent them on the road.

"Business is very choice," said A. L. Sercomb, of the Chicago end of the International Silver Co., and added: "We are running far ahead of last year. It is not a matter of obtaining orders, but of being able to furnish the goods this Fall. Some dealers have their Fall orders already placed for shipment first of September. This is at least a month earlier than they have ever been placed before. There is every probability that it will be a difficult, if not impossible, matter to secure goods the coming Fall." The same idea prevails with makers of sterling wares.

Chicago will have a new jobbing house, Jan. 1, by the name of Despres, Bridges & Noel. Messrs. Despres and Bridges have been travelers for many years for H. F. Hahn & Co. Mr. Noel has long been on the road for Stein & Ellbogen Co. The new firm have been incorporated with a capital of \$50,000, paid up, and will open on the third floor of the Venetian building, in January, 1902. Orders for safes and fittings have already been given. All the partners have been experienced and successful salesmen, thoroughly acquainted with the western trade and its needs.

Mrs. Louisa Todd, mother of J. A. Todd, died suddenly at the family home, at Walcott, Mass., Sunday week, aged 78 years. Mr. Todd, who had been visiting at the factory during the previous week, had gone to Walcott, the day before his mother's death. Sunday morning he had been asked by friends if he could notice any failing in Mrs. Todd's health, she having been an invalid for the last 11 years. He told his friends that if anything his mother seemed brighter than a year ago. That afternoon Mrs. Todd suddenly passed away, death being superinduced by the extreme heat of the week. Three sons attended the funeral.

IMPORTANT DEPARTMENTS OF YOUR BUSINESS.

DIAMONDS.

To deal with a house that gives you perfect satisfaction—to know that you can get what you want when you want it and at reasonable prices saves you much time and trouble, and by pleasing your customer creates a permanent advertisement for you.

We make a business of furnishing what you want when you want it.

If you will send us your Diamond and colored stone orders we will fill them to your entire satisfaction—we will fill them immediately and give you the best value it is possible to obtain for your money.

Drop us a line, stating your wants.

WATCHES.

As this is a most important part of your business it necessarily merits a great deal of attention. Let us claim a portion of that attention.

We have been particularly fortunate in being able to supply our patrons with nearly everything they use in watches. This is owing mainly to the large volume of watch business we handle yearly, but also to the fact that our many years of experience have taught us what to expect in watch demands and to prepare accordingly.

We always carry a very large stock of Elgin, Hamilton and Waltham movements and gold, gold-filled and silver cases. We would be pleased to hear from you.

BENJ. ALLEN & CO.,

Wholesale Jewelers,

131-137 Wabash Ave., ♦ ♦ ♦ Chicago.

BAROQUE PEARLS.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Emeralds, Carbuncles, Half-Pearls

**Jewelers, Send for Our
Catalogue of Photo Jewelry.**It describes everything in
the line of**Photo Jewelry and Buttons**It quotes lowest wholesale
prices.**WE MANUFACTURE EVERYTHING**
we sell. You pay but one profit.Our Catalogue will cost you nothing. It will show
you how to increase your income.**Photo Jewelry has come to stay. If you**
want to be in it, you must carry it.**St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.****CONSTANT VAN REETH,
Importer and Cutter
of Rough Diamonds**

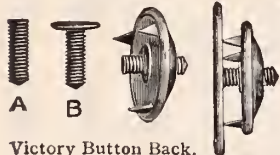
FOR THE TRADE.

**RE CUTTING, REPAIRING AND MATCHING
A SPECIALTY.****509, 511, 513 RACE STREET,
CINCINNATI, OHIO.****Kansas City.**

Alphonso J. Baum is in bankruptcy.

Charles John, of the Meyer Jewelry
Co., is visiting in Colorado.Frank Swartz, 522 Delaware St., is
moving his stock to New York.F. E. Woodington and family left, last
week, for Minneapolis, St. Paul and Lake
Minnetonka.Frank Green, with Edwards & Sloane
Jewelry Co., has gone to the Buffalo Ex-
position and the factories at Providence
and Attleboro.N. R. Fuller has returned from his
wedding trip and is temporarily in the of-
fice of Edwards & Sloane Jewelry Co.,
for whom he travels.C. C. Colt, father of the house manager
of C. A. Kiger & Co., wholesale jewelers,
has received the appointment of clerk of
the Federal Circuit and District courts, in
St. Joseph, Mo.The Atlantic Jewelry Co. have opened
a stock of goods in Room 412, Manufac-
turers' Exchange building, where they
will cater especially to the wants of dry
goods, clothing and furnishing goods
dealers. Louis Katzenstein is manager.E. S. Hiner has been entertaining his
cousin, Oliver M. Farrand, New York.
Mr. Farrand is well acquainted with this
portion of the country, having passed his
boyhood here. He went to New York
and gradually worked his way up until he
went into business for himself in 1887.
He went from Kansas City to visit
friends in Paola, Kan.Out-of-town merchants who called on
Kansas City trade, last week, were:
Ira Stutzman, Garden City, Kan.; S. J.
Huey, Excelsior Springs, Mo.; Dr. J. H.
Kittredge, Chillicothe, Mo.; William
Kruger, Edina, Mo.; Joseph Mosbacher,
Wichita, Kan.; John Rupp, Atchison,
Kan.; H. C. Grupe, Moberly, Mo.; Mrs.Bertha Riggs, Hartford, Kan.; O. H.
Woodfill, Nevada, Mo.; William Wool-
ard, Olathe, Kan.; S. J. Strickler, Jr.,
Salina, Kan.**Omaha.****TRADE CONDITIONS.**Wholesalers report a fair trade for June, while
May was above the average. The retail trade has
been very quiet the past week.H. A. Borsheim, of Brown & Borsheim,
manufacturing jeweler, is ill with smallpox.F. W. Taylor, with the Shook Mfg. Co.,
passed the Fourth with his father, an Oak-
land, Ia., jeweler.Mrs. C. L. Shook, secretary of the Shook
Mfg. Co., is passing her vacation with her
parents, in St. Paul, Minn.It is rumored that Brown & Borsheim
will shortly occupy the whole of the store
room in which they are now located.Sol. Bergman has been in New York and
during his absence his traveling salesman,
Harry Greenblatt, has had charge of the
business.W. F. Laraway, Glenwood, Ia., was in
the city, a few days ago, stocking up. He
has been doing a very nice business since
moving into his new store.James Beeman, for several years material
man for E. A. Dayton & Co., has given up
his position and is now in Buffalo, in charge
of a concession at the Pan-American.Fred. W. Brodegaard, one of the oldest
established jewelers in Omaha, has taken a
partner into his business, Mr. Lanktree, for-
merly a bookkeeper in the Union Pacific
Railroad headquarters. The change was
made July 1.Charles Woodmansee, who has been with
A. Mandelberg for several years, has re-
turned to his home, in Farmington, Ill.
Fred. Woodmansee, for years with Mr.
Mandelberg, who went to Texas, a couple
of months ago, has removed to Salt Lake
City, Utah.George M. Strawn, for three years ma-
terial man for the Sol. Bergman Jewelry
Co., has accepted a similar position with A.
E. Dayton & Co. He has already begun
reorganizing and stocking up the material
and tool department of the latter firm.
Mr. Dayton's intention is to carry a stock
which will enable the jeweler or watch-
maker to secure any article he may need.**Indianapolis.**S. T. Nichols and wife left, July 10, for
Wallow Lake, Mich.Carl L. Rost recently visited his
brother, H. L. Rost, jeweler, Columbus,
Ind.S. Baldwin, D. J. Reagan and wife and
J. E. Reagan spent July 4th with John
T. Gardner and family at his fishing camp,
near Centerton, Ind.Lon Chapman, jeweler and engraver,
has opened a dental office in this city. Mr.
Chapman used to be with J. C.
Walk & Son and attended a dental col-
lege in the evenings.T. L. Webster, Tamora, Neb., has re-
moved his jewelry store to Havelock,
Neb.

PAT'D



Victory Button Back.

GEBHARDT BROS.

MAKERS OF

**VICTORY
ATTACHMENTS.**

Samples and New Price-List on application.

OPEN

VICTORY
PAT'D
AUTOMATIC
SAFETY
CATCH

CLOSED

**LION BLDG.,
CINCINNATI.**

FRANK KLEIN.

JOHN B. JANSSENS.

PITTSBURGH DIAMOND CUTTING CO.,

237 Fifth Avenue, Pittsburgh, Pa.

EXPERT DIAMOND CUTTERS

REFERENCE, DIAMOND NATIONAL BANK.

TO THE TRADE.**Georgian****STERLING
SILVER.****In Complete
Table Service—**

COFFEE SPOON.

**French Gray
Finish.****TOWLE** MANUFACTURING CO.,
CHICAGO.

NEWBURYPORT, MASS.



Cincinnati.

New goods are arriving every day and travelers are getting ready for a trip out, about the middle of the month.

The Arcade is now one of the most inviting places of the city. Its electric fans, music and flowers give rest to the heated ones during the hot weather.

S. Lindenberg, of Bene, Lindenberg & Co., has gone east with his family to take a short vacation and meet his brother, who is coming from Europe to make a visit of a few months.

The jewelers all made very pretty displays in honor of the convention of the Young People's Society of Christian Endeavor, who are here by the hundreds. Many jewelers are among the delegates.

John Osthoff, of Joseph Noterman & Co., is spending a few weeks at the home of his father-in-law, Joseph Noterman, at Hendersonville, N. C., with his family, who are there while Mr. Noterman is in Europe.

S. Leubusher, formerly with O. E. Bell Co., is now with L. Gutmann & Sons and is getting his stock ready to go out on a trip for this house, the latter part of this month. Mr. Leubusher will take up his old territory.

M. Laneham, of J. C. Grogan, Pittsburgh, Pa., has been in Kentucky, looking into the large estate in which he is interested. He stopped over in Cincinnati a few days and was the guest of several jewelers, who made his visit a very pleasant one.

Frank Herschede has shipped to Denver, Col., one of the most beautiful hall clocks ever made in this country. It was made from white maple, to match the woodwork of a palace of a silver king of that section. Its cost was several hundred dollars.

Joel C. Clore, trustee for Dollie Nuzum, bankrupt, who formerly kept a jewelry store in the Arcade, has filed his report in the Federal Court, showing assets amounting to \$1,269.41, of which \$500 is exempt, the balance admitting of a 10 per cent. dividend to creditors.

The committee representing the wholesale and retail jewelers of Cincinnati met, last week, and selected a design for their float for the industrial parade during the Fall Festival, in September. A number of designs were presented and the honor was conferred upon Theodore Neuhaus. The name is "The Origin of the Pearl." It is to be a magnificent piece of work and if carried out as represented in the design it will doubtless carry off the prize for the finest display float.

Columbus, O.

Mr. Anderton, of Dayton, called on Columbus jewelers, Friday.

F. R. Cross and wife will take a trip up the lakes within a few days. Mr. Cross has held himself closely to business for a long time and deserves the vacation.

The A. E. Sprague Co., Piqua, are doing a good business. A. E. Sprague, until last March, was employed in the store of F. R. Cross & Co., this city, but made up his mind to go into business for himself. He is a liberal advertiser and makes the best use of his windows to attract attention.

Frank F. Bonnet furnished a handsome silver prize cup that was purchased by the city officials and prominent citizens to be given to the winners in a game of baseball between picked clubs from the Maccabees and the Woodmen of the city. The game took place on July 4 and the cup was won by the Maccabees.

Hena Rengalle, daughter of jeweler C. C. Rengalle, Sandusky, left home a few

days ago, and after she was gone her mother discovered a note, telling her that her daughter had departed for Paris, where she intended to enter a convent and devote her life to the Catholic church, of which she has always been a devout member. The Rengalles are originally from Paris, coming to this country when the girl was a babe. About one week after her departure her mother started for the same destination to bring her back, if possible. She sent a cablegram to friends, asking them to intercept her and not allow her to enter a convent until she talked with her. It will be a race across the ocean, but the daughter does not know that she is being followed. She is 23 years of age, of a thoughtful turn of mind and expert at watchmaking, a trade she learned from her father. She has a good home and everything she could want.

LOWEST PRICES ON

EBONY

GUARANTEED.

SEE NEXT ISSUE FOR QUOTATIONS.

JOHN B. ASH,
ROCKFORD, ILL.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

Newest Novelties

IN

Sterling Silver and Gold Filled.

*Samples Now Ready and On Exhibition
at Our New York Office.*

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE,
9-11-13 Maiden Lane, New York.



COPY OF LETTER RECEIVED BY
Henry C. Haskell.
9-13 Maiden Lane, New York.
Designer and Maker of
FINE JEWELRY.

"Pins are entirely satisfactory; they are little beauties and every member of class is pleased with them."

Design Plates Awaiting Your Request.
SPECIAL ORDER WORK SOLICITED.

Pacific Northwest.

H. J. Winters has started a jewelry store at Grant's Pass, Ore.

William Young, Huntington, Ore., has moved into new quarters.

Henry Kahn, formerly foreman at A. & C. Feldenheimer, Portland, Ore., has commenced business on his own account. He was with the Feldenheimer house nearly 12 years and with the G. Heitkemper Co. for one year.

J. G. Barr's jewelry store, Victoria, B. C., has been lately made beautiful by artistic decoration of walls and ceiling and the addition of a walnut wall case, 14 feet long, 8½ feet high and 16 inches deep, with a glass front over four feet high.

Two prospectors, whose names could not be learned, exhibited some specimens of rock, showing beautiful opals of all shades, on the streets of Baker City, Ore., recently. The men have returned to their claim, which they say is 18 miles from Baker City.

A. & C. Feldenheimer, Portland, Ore., had, in one of their display windows, the prizes to be given at the Willamette Valley Chautauqua Association, to be held in Portland, July 3 to 13. They comprise medals, solid silver cup, goblets, etc., and make a very fine showing.

Minneapolis and St. Paul.

Albert Goodman, the St. Paul jobber, is in off the road for a week.

Ben Matteson, Jackson, Minn., has been in the Twin Cities taking medical treatment.

The Minneapolis Jewelry Mfg. Co. were assessed on a stock valued at \$25,000 the current year.

R. B. Ackerman, manufacturing jeweler, Minneapolis, thinks of going to New Mexico for a two weeks' stay.

O. H. Bingenheimer, the Milwaukee wholesaler and manufacturer, spent the Fourth in the Twin Cities, visiting friends.

J. S. Cohen, of the wholesale material house, J. S. Cohen & Co., St. Paul, left, July 4, for a 10 days' eastern purchasing trip. He will also visit the Buffalo Exposition.

F. B. Hankinson is now with F. O. Fiske & Co., Minneapolis, as watch-

maker and salesman, succeeding Clifford Brush. The latter has a position with the Reed-Bennett Co., Minneapolis wholesalers.

C. B. Clausin, I. R. Bunker and William Dixon have returned from vacations. They are all with S. H. Clausin & Co., Minneapolis. H. W. McCollom and C. E. Smith, with the same house, are now absent on their vacations.

Among the country dealers visiting in the Twin Cities, the past week, were: L. O. Gale, Mitchell, S. Dak.; C. Arveson, Bird Island, Minn.; C. O. Querna, Madison, Minn.; E. L. Overjorde, Northwood, Ia.; A. J. Krueger, North Branch, Minn.

Pittsburgh.

L. J. Marks, formerly in business in Kansas City, Mo., has opened a new store at 545 Smithfield St.

The engagement is announced of Miss Flora Kahn, Oakland, this city, and Ben Biggard, of Allegheny.

The Keystone Jewelry Co. moved into their new quarters, in the *Commercial Gazette* building, the past week.

Frank Klein, of the Pittsburgh Diamond Cutting Co., was in New York for a one week's vacation and business trip, last week.

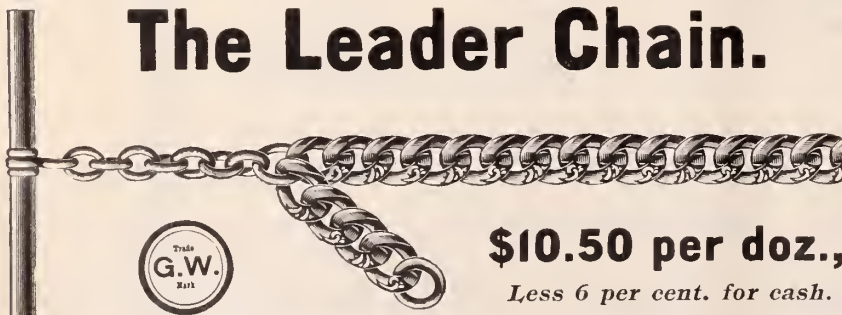
W. J. Johnston and family, accompanied by D. H. Smith and wife, have gone to Cambridge Springs for their vacation.

The following out-of-town buyers were in the city, the past week: William Hunt, Uniontown, Pa.; J. F. Zugschwert, Carnegie, Pa.; Alf. Watson, Monongahela, Pa.; E. F. Preiss, Homestead, Pa.; H. H. Weylman, Kittanning, Pa.; Harvey Wallace, Smith's Ferry, Pa.; A. Fisher, Greensburg, Pa.

William E. Weber, jeweler, 1714 Carson St., South Side, was the victim of a most painful and serious accident on July 4. He was examining a "flower pot" which had hung fire, when it suddenly exploded, the full charge striking him in the face, resulting in the loss of one eye and probably the loss of the other. In addition to the above terrible affliction he was very badly scorched in the face.

Mr. Woolman and family, Council Bluffs, Ia., have gone to Colorado for a month's outing.

The Leader Chain.



\$10.50 per doz.,

Less 6 per cent. for cash.

Warranted for 7 years and replaced with a new chain should one not give entire satisfaction.

Also made in Pony size - - - for \$9.00 per doz.
And in Dickens, with fine stone charms, " 18.00 "

Send for sample dozen. Can be returned and money will be refunded if the chains are not entirely satisfactory.

GEO. WETTSTEIN, Cedar Rapids, Iowa.
WHOLESALE AND MANUFACTURING JEWELER.

Established in 1879.

These Chains are sold by nearly all the leading jewelers throughout the entire country and endorsed by *all* who have handled them.

It is the best Chain in the world for the price and will wear longer and is finer finished than many chains sold for double the price.

Made in over 50 patterns, *all soldered links.*

These Chains cannot be bought from any other house, as they are made specially for us and we have the name, "Leader Chain," copyrighted.

DENVER, COLO.

GEO. WETTSTEIN, Cedar Rapids, Iowa:

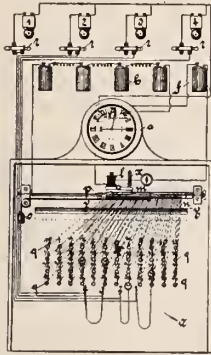
Dear Sir—I am glad to have an occasion to say a good word for your 20-year filled and "Leader" Chains. Your "Leader" Chain is the best-wearing chain I ever sold for the money it cost. I have never yet had one come back.

Yours truly, H. P. NAGLE.

The Latest Patents.

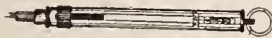
ISSUE OF JULY 2, 1901

677,331. TIME-INDICATOR FOR TELEPHONES. THOMAS BARNET, Sydney, New South Wales. Filed Jan. 20, 1899. Serial No. 702,799. (No model.)



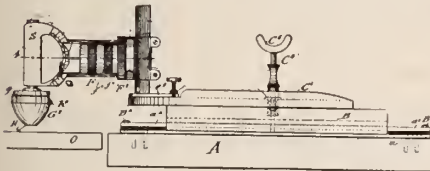
In combination with the lever for supporting the telephone-receiver, said lever being arranged to rise when the receiver is removed therefrom, registering mechanism, a clock mechanism for operating the registering mechanism, a ratchet-wheel connected with the clock-spring for winding the same, a lever *C* pivoted on the shaft of the ratchet-wheel, a pivoted pawl carried by the said lever *C* and normally engaging the ratchet, a connection between the said lever and the receiver-supporting lever whereby the lever *C* will move when the receiver is removed and a pin in the path of the pawl for throwing the same out of engagement with the ratchet-wheel when the receiver is removed.

677,449. COMBINED CALENDAR, PEN AND PENCIL. PETER FRASER, Fulham, England. Filed Nov. 6, 1899. Serial No. 736,027. (No model.)



In a combined calendar, pen and pencil, the combination with a cylindrical casing having a lengthwise display-slot; of a roller rotatably located in the slotted end of said case, and a calendar-sheet wrapped around said roller, said sheet being gummed along its two greater edges and transversely perforated to divide it into spaces indicating the 12 months of the year, each of said spaces having displayed thereon the name of the distinguishing month, days of the week and the numerals comprising the days of the week and month; and an end extension on said roller, and a flanged cap loosely mounted on said casing.

677,613. DIAMOND-POLISHING MACHINE. GYULO ARMENY, New York, N. Y. Filed Feb. 14, 1901. Serial No. 47,310. (No model.)



In a diamond-polishing machine, the combination of a bed-plate provided with guideways, a slide-block guided on said ways, antifriction-balls located in raceways of the bed-plate and slide-block, a wear-plate located between the antifriction-balls and the slide-block, means acting on the wear-plate for binding the wear-plate upon the balls and in turn upon the bed-plate, and for binding the slide-block upon the bed-plate, whereby the slide-block may be rigidly connected with the bed-plate, and a dop suitably supported from the slide-block.

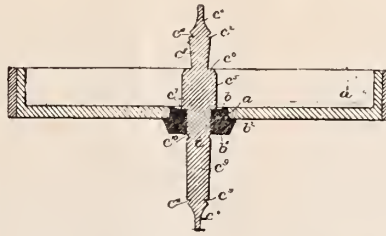
677,631. CUFF-BUTTON. GOTTLIEB BRED A,



New York, N. Y. Filed Jan. 19, 1901. Serial No. 43,864. (No model.)

A cuff-button provided with a shank, a pivoted head extending over both sides thereof, and a pair of hooks that converge toward the head.

677,638. BALANCE-STAFF FOR WATCHES.

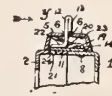


DUANE H. CHURCH, Newton, Mass. Filed

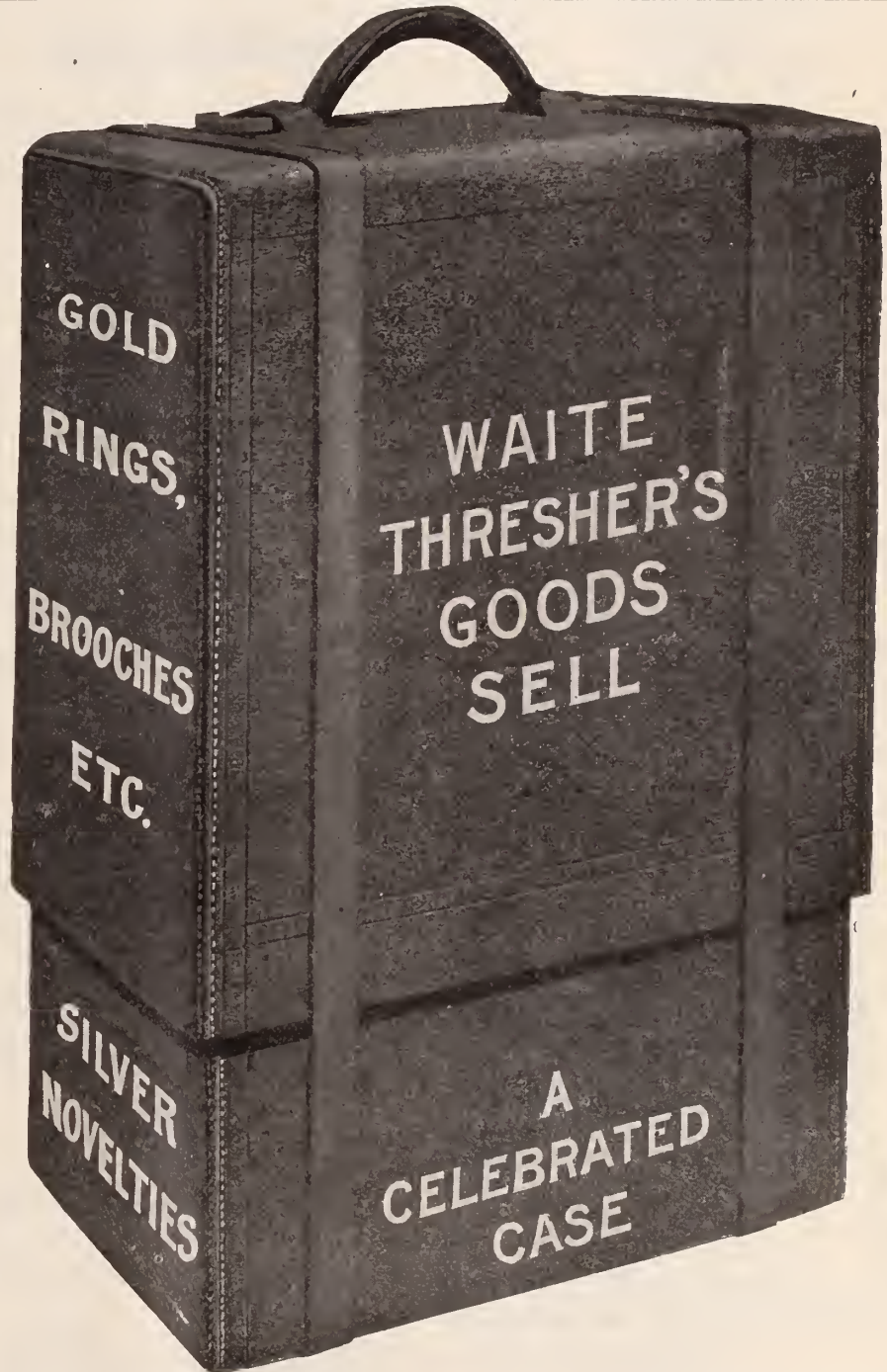
Nov. 12, 1898. Serial No. 696,194. (No model.)

A balance-staff having conical pivots *c'* *c'*, a tapering portion *c''*, and an enlargement *c'''* forming two shoulders *c''* *c'''*.

677,653. BAG-FRAME CATCH. ALBERT F. FULLER, Newark, N. J., assignor to the J. E. Mergott Co., of New Jersey. Filed March 30, 1901. Serial No. 53,634. (No model.)



In a purse or bag frame, the combination, with a pair of frame-sections, of a catch on one of said



We are showing samples of New Goods in SASH PINS, CAMEO GOODS, FOBS, RINGS, BROOCHES, SCARF PINS and NOVELTIES. ALSO GUARDS, VEST CHAINS, LORGNETTES, FINDINGS, ETC. CALL AND SEE OUR LINE.

Main Office and Factory:

61 PECK STREET, PROVIDENCE, R. I.

New York Office:

7 MAIDEN LANE (Samples Only).

frame-sections, comprising a box-shaped casing having a centrally-arranged and longitudinally-extending slot in its upper surface, holding or locking catch in said casing formed with a member at right angles, or approximately so, to the body of said catch, said body and a portion of said right-angled member being arranged directly within the casing, and another portion of said member extending from said slot in the casing, and constituting a finger-piece centrally arranged and extending longitudinally above the slot in the upper surface of said casing, and said member having a lateral motion in said slot.

677,663. CUFF-HOLDER. RUSSELL M. HUGHES, San Antonio, Tex. Filed April 27, 1901. Serial No. 57,706. (No model.)



677,689. WATCH-BARREL. OLOF OHLSON, Waltham, Mass., assignor to the American Waltham Watch Co., same place. Filed Nov. 28, 1900. Serial No. 37,966. (No model.)



A spring-barrel and main-wheel structure, and its arbor comprising two separable members having a threaded engagement, and each provided with a journal adapted to occupy a bearing in the movement.

677,753. SPECTACLE OR EYEGLASS CASE. WILLIAM E. BIRMINGHAM, Philadelphia, Pa. Filed May 4, 1900. Serial No. 15,663. (No model.)

A spectacle or eyeglass case, having a back piece, a front piece forming a pocket, a flange projecting

forwardly from the edge of the back piece opposite the mouth of said pocket, and a flap or cover hinged to the back piece at the rear of said flange and at the junction of said flange and back piece,



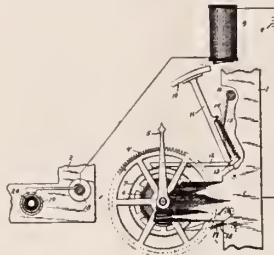
said flap or cover extending forwardly and over said flange.

677,785. EYEGLASS-CASE. ABBOTT L. MARINER, Medford, Mass., assignor to Louis E. Kirstein and Abraham Asher, Boston, Mass. Filed May 3, 1901. Serial No. 58,562. (No model.)



The improved case herein described, comprising a tray having a cover hinged thereto, the adjacent portions of the tray and cover being provided with recesses containing hinged members having their abutting ends respectively provided with a wedge and a tapered slot and a spring arranged to force the said ends together.

677,819. ELECTRIC SELF-WINDING CLOCK. DAVID W. THOMPSON, Chicago, Ill. Filed Feb. 3, 1900. Serial No. 3,790. (No model.)



A contact device for electric self-winding clock-movements, one member of which is connected with and operated by the shaft carrying the inner end of the mainspring and the other member of which is connected with and operated by the outer end of the mainspring, so that the unwinding and rewinding of the mainspring directly closes and opens the electric circuit, both of said members being supported upon and removable with said shaft and rotating in the same direction about the axis thereof.

677,829. ELECTRIC ALARM. MAX WESCHER and PAUL WOLLENHAUPT, Cologne, Germany, assignors to Walter Rubel, Duisburg, Germany. Filed Dec. 21, 1899. Serial No. 741,140. (No model.)

In an electric alarm the combination of a clock, a toothed wheel fixed upon the axle of the minute-hand of this clock, a contact-lever, situated above the toothed wheel, an electromagnet, an armature, a toothed bar, a weight for moving this bar, electric wires fixed to the toothed bar, a contact-post, pins provided with time-marks and metallic rings fixed to the wires coming from the different rooms.

DESIGN 34,701. BADGE OR SIMILAR ARTI-



CLE. WILLIAM L. PANIKOFF, New Haven, Conn. Filed May 15, 1901. Serial No. 60,410. Term of patent 3½ years.

DESIGN 34,702. BADGE. LOUIS SICKLES, Phila-



delphia, Pa. Filed May 11, 1901. Serial No. 59,873. Term of patent seven years.

DESIGN 34,703. FRAME FOR BROOCHES OR PENDANTS. JOHN HENRY THEBERATH, Vailsburg, N. J., assignor to Bippart, Gris-



com & Osborn, Newark, N. J. Filed April 25, 1901. Serial No. 57,507. Term of patent 3½ years.

DESIGN 34,705. CANE OR UMBRELLA RING. DAVID ROSE, Lancaster, Pa. Filed June 5,



1901. Serial No. 63,318. Term of patent seven years.

DESIGN 34,710. CUP. ANDREW C. BOSSELMAN,



New York, N. Y. Filed May 31, 1901. Serial No. 62,670. Term of patent 3½ years.

TRADE-MARK 36,661. OPTICAL APPARATUS AND DEVICES. LOUIS B. HILBORN, Newark, N. J. Filed June 5, 1901.

Optistry

Essential feature.—The word "OPTISTRY." Used since December, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issue of July 1, 1884.

301,122. COMBINED CHAIN-BAR AND EXTENSION-CASE. W. S. HICKS, New York, N. Y.

301,156. WATCH-CASE HINGE. FREDERICK RAPP, Chicago, Ill., assignor to Sebastian Anderson, same place.

301,195. PENDULUM. A. T. WILLIAMS, Taunton, Mass.

301,205. FOUNTAIN-PEN. L. B. BERTRAM, Bayswater, England.

301,206. UMBRELLA. E. M. L. BLAQUIERE, Paris, France.

301,215. UNIVERSAL CLOCK. A. M. CORY, New Providence, N. J.

301,292 and 301,293. BUTTONS OR STUDS. O. T. SMITH, Brooklyn, N. Y.

301,314. MACHINE FOR TURNING WATCH-CASE CENTERS. C. V. WOERD, Waltham, Mass., assignor to the American Waltham Watch Co., same place.

301,330. GLASS HANDLES FOR TRAYS. WASHINGTON BECK, Pittsburgh, Pa.

301,340. SLEEVE BUTTON OR STUD. JOHN COSTELLO, Attleboro, Mass.

301,440. WATCH-CASE. JOSEPH FAHYS, New York, N. Y., assignor to the Fahys Watch Case Co., Sag Harbor, N. Y.

Designs issued Dec. 28, 1897, for 3½ years.

28,090. BUCKLE. F. M. SIMONS, Philadelphia, Pa., assignor to himself, J. F. Simons and Thomas Maddock, same place, and E. S. Simons, Orange, N. J.

28,094. PLATE. LOUIS WOJDKOW, Brooklyn, N. Y.



Send for the Catalogue of the
Philadelphia Cuckoo Clock Co.,
Manufacturers,
1027 Columbia Avenue, Philadelphia, Pa.

C. J. MEYER & CO.,

Watch Case and Jewelry Repairing.

SPECIAL ORDER WORK.

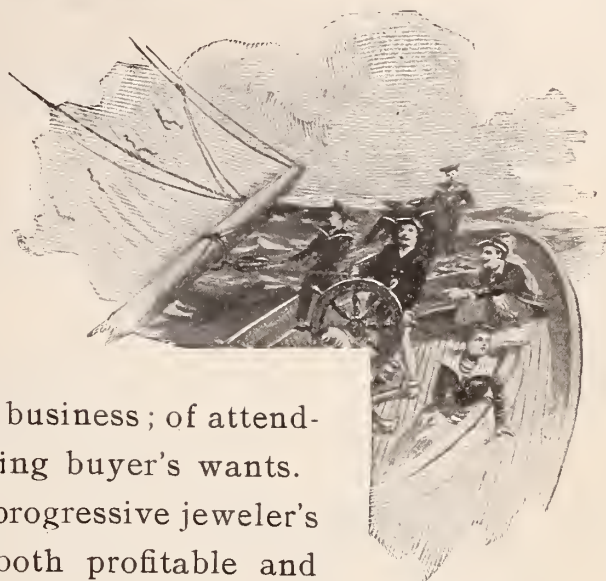
41-43 Maiden Lane, Room 4, New York.

New York

is accustomed to the periodical influx of out-of-town buyers. As a consequence, New York has learnt how to make the visitor feel at home; and the New York merchant has mastered the art of expediting business; of attending promptly, though carefully, to the visiting buyer's wants.

These items add to the reasons why the progressive jeweler's visit to the metropolis is certain to be both profitable and pleasant.

By joining the Merchants' Association (cost absolutely nothing) the retail jeweler can obtain **round-trip fare for one and one-third ordinary single fare**, or, in other words, members of the Merchants' Association pay **33 $\frac{1}{3}$ per cent. less** than the regular fare.



ON LONG ISLAND
SOUND.

Dates and Territory for Reduced Fares.

Aug. 3 to 7 inclusive.

" 24 to 28 "

Territory of Central Passenger Ass'n:
POINTS WEST OF BUT NOT INCLUDING SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, ERIE, PITTSBURG AND WHEELING, W. VA., NORTH OF THE OHIO AND EAST OF THE MISSISSIPPI, AND SOUTH OF A LINE FROM ST. LOUIS TO CHICAGO, INCLUDING THE CITIES OF LOUISVILLE, ST. LOUIS AND CHICAGO.

Tickets good for 30 days from date of sale.

Aug. 24 to 28 inclusive.

Sept. 1 to 4 "

Territory of Trunk Line Ass'n includes the following Points and Lines East thereof to New England Line: SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, DUNKIRK, ERIE, PITTSBURG, BELLAIRE, O., WHEELING, PARKERSBURG, HUNTINGTON, W. VA. (N. Y. & HARLEM R. R. NOT INCLUDED). Reduction not given to points less than 100 miles from New York.

Tickets good for 15 days from date of sale.

The dates for reduced fares from all points in Texas will be announced later. . . .

FOR FULL PARTICULARS AND APPLICATION BLANKS, ADDRESS :

The Merchants' Association of New York,

346 Broadway, cor. Leonard St., or any of the following members:

Gorham Mfg. Co.,
Broadway and 19th St.

Hayden W. Wheeler & Co.
15 Maiden Lane.

J. B. Bowden & Co.,
1 Maiden Lane.

Mount & Woodhull,
26 Maiden Lane.

C. G. Alford & Co.,
192 Broadway.

Alfred H. Smith & Co.,
182 Broadway.

Oppenheimer Bros. & Veith
Nassau and John Sts.

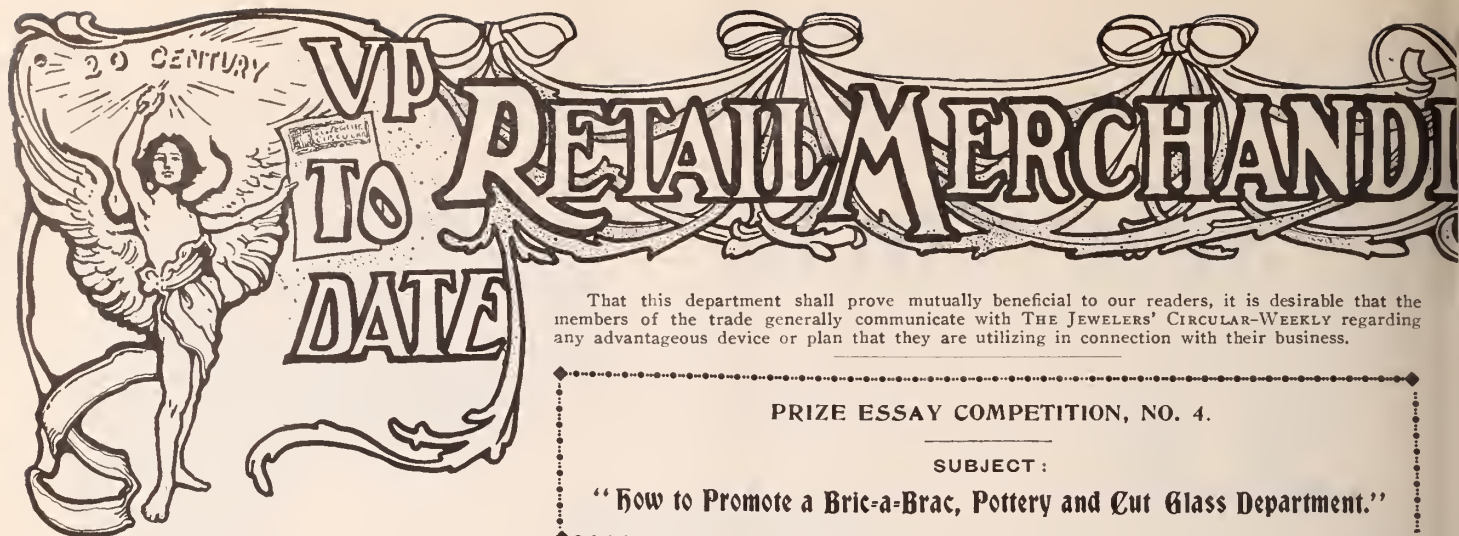
John R. Wood & Sons,
21 and 23 Maiden Lane.

N. H. White & Co.,
21 and 23 Maiden Lane.

Harris & Harrington,
32 and 34 Vesey St.

A. Wittnauer,
9 Maiden Lane.

Bawo & Dotter,
26-32 Barclay St.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 4.

SUBJECT:

"How to Promote a Bric-a-Brac, Pottery and Cut Glass Department."

No. 5. PRIZE ESSAY COMPETITION.

**First Prize, \$20.
Second Prize, \$10.**

These prizes will be given to the writers of essays on the subject

**"How to Make the Most of the
Holiday Trade."**

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

**Essays must be in this office by Oct. 1, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.**

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

A FEW THOUGHTS FROM "BRAINS."

When a man first experiences the effects of good advertising, he feels almost as kittenish as a cat when it first smells catnip. There is as much danger in running a store without advertising as there is in making love to a girl you don't love.

The merchant who deals "on the square" generally makes a good, round profit.

To be entertaining to some you must be a better listener than talker.

Dirty windows not only keep out light, but also keep out customers.

It is easy to compete with a merchant who doesn't advertise.

Constancy in advertising is one of the secrets of success.

Many of ability fail because they lack application.

Advertising is the childhood of success.

MONEY, time and tact are the essentials to promote a bric-a-brac, pottery and cut glass department. Money properly expended, time well occupied and tact used always will work wonders in this or any other department.

In the first place, study your customers and you will know just what class of goods to buy. If this stock is something new to them, begin easy and buy the smaller and less expensive pieces, gradually working them up to the higher and more expensive grades. This is also applicable in showing any line of goods. It is quite easy to work a customer up to a high priced article if you will begin by showing something small and inexpensive.

The time in this department should be spent in cleaning and rearranging. I will take, for instance, my own stock. One large mahogany shelf in the center, with a row of four on either side and a back of plate glass mirrors, affords an excellent place for showing cut glass and Rookwood. This is arranged with the taller and larger pieces on the higher shelves and the nappies and other small pieces on the lower ones. This exposed stock is dusted thoroughly every morning and rearranged when necessary.

The surplus stock is kept in the large wall show case with the hand painted china and other bric-a-brac. In changing the window decorations the whole stock is kept circulating, thus affording an excellent opportunity for studying each piece of goods and learning its superior qualities.

A well kept, neatly arranged stock of bric-a-brac, pottery and cut glass will always be noticed and admired; then, when your customers and their friends are looking for a present, they know they can always find something in this line that will be appreciated by its recipient and admired by everybody.

Another very important thing is to watch the tags and, when soiled, replace them with fresh ones. It is a good idea, too, to mark your goods in plain figures. It makes your customers feel more at ease when, in the selection of goods, they do not need to be constantly asking the price.

Advertise freely; keep your windows tastefully decorated, changing them often, and you cannot help but promote

a bric-a-brac, pottery and cut glass department.
A. Z.

JEWELERS' IDEAS AND SCHEMES.

F. H. Gale, Norfolk, Va., offers a handsome silver cup to be contested for by the Norfolk and Portsmouth teams of the Virginia-North Carolina Baseball League. The cup is to go to the team winning the greatest number of games in the regular league season. Norfolk and Portsmouth teams only are eligible to compete for the trophy.

F. D. Kernochan, Middletown, N. Y., has had on exhibition two silver bricks which were assayed at the United States Mint at Philadelphia. The bricks were made from old spoons, watch cases, etc. The largest of the two weighs 42 ounces and the smaller one nine ounces. The silver is .999 fine. There is also on exhibition in the window a match safe of copper and gold taken from Senator Clark's mine, at Butte, Mont., valued at \$40.

Some of the alleged jewels of Queen Natalie, wife of the late King Milan, of Serbia, have recently been on exhibition in the establishment of J. B. Ash, Rockford, Ill., including a necklace, brooch and a pair of earrings, all of pearl, and they are said to have been worn by Queen Natalie, mother of King Alexander, of Serbia.

C. L. Van Winkle, Gaston, Ind., has the following printed on the back of his card:

Your watch cannot keep good time unless in perfect order. More watches are ruined by neglect than ever wear out from running. Any good watch with proper care will last a lifetime. If your watch stops, don't thump or jar it or allow some "watch hatcher" to get a jack knife into it, trying to start it. Bring it to me; I will examine it free of charge, show you what ails it and remedy the defect in a workmanlike manner and warrant my work entirely satisfactory, charge only for the work actually needed and done, and as low as consistent with good work.

Yours to please,
C. L. VAN WINKLE.

Andrew Morden, Columbus, O., has a show case arrangement for fine pins that may be of some value to others. About two feet of the case, midway from the ends, are taken up with a bank or raised back, slanting from the back to level with the bottom in front. This is covered with purple velvet and the jewelry is distributed over it in artistic style, not too much of it, but just enough to look well. The remainder of

ING and HINTS to JEWELLERS

the case is covered with velvet and the goods so arranged as to have a wavy appearance.

*

William Hellberg, Marshalltown, Ia., used a novel means to attract trade, which he advertised in the following words:

There are times in every man's business when he can well afford to spend some money to crowd his store with customers and advertise his goods. Saturday with us will be one of those days when we will sell every single article in our west window at \$1 a piece. Beautiful Nethersole bracelets, worth as high as \$4 and \$5, will be sacrificed. Several hundred rings, many scarf pins, cuff button sets, some silver ware and novelties of all kinds will be offered for less than cost. Cut glass salt and peppers, worth \$1.50 to \$3, beautiful Mexican carved leather belts and bags and hundreds of other articles in fine jewelry will be sold for \$1 each. Sale begins at 8 o'clock Saturday morning and ends when the store is closed Saturday night. I intend to lose money on this day, but cannot afford to lose more than one day at a time, so remember the rules of the sale, one day only and \$1 the price.

*

Mr. Clough, jeweler, Barnesville, O., has had an exhibit of 500 pieces of hand painted china from the Edgerton studio, Chicago, Ill., which attracted considerable attention.

*

J. H. Leyson, Butte, Mont., presented to the St. Vincent Academy, Helena, Mont., a handsomely engraved gold watch, attached to which is a butterfly in the form of a pin. The watch was presented to the girl who made the highest average at the examinations.

VALUE OF WINDOW DISPLAYS.

IT is apparent to the most casual observer that the matter of window display among jewelers has never before received the attention now accorded it. The timely articles that have appeared in THE CIRCULAR-WEEKLY from time to time have thoroughly aroused the trade in all parts of the country to the importance of window displays and have undoubtedly resulted in much good. "Window displays," said a Washington jeweler, famous for his original displays, "are not a matter of taste or luxury, but of dollars and cents. To gain attention to your business is to advertise it. If your window display is attractive you are gaining attention and advertising your goods; if, on the other hand, your display is an indifferent one, you are not only missing the chance of advertising but, worse yet, you are gaining unfavorable notice. Attention to your display means publicity, and publicity is but another term for advertising. Your window display, then, should be considered as a vital, integral part of your advertising. It is an advertisement that stands you in stead from 12 to 18 hours a day, and every day in the year, and is only bounded by the number of eyes that can be attracted to it. It is the eye to which you must primarily appeal—a fact which should not be lost sight of by the jeweler who wants to be successful."

CASUAL COMMENTS.

ON THE LOANING OF WATCHES AND HUMAN NATURE WORKINGS.

THE average jewelry store man, who has to deal with customers, could, if he chose to do so, tell a lot of things about every day human nature as it works itself out before him. Sometimes he does choose to tell, and I happened to find one of him on a recent rainy afternoon. He was reading a newspaper as I entered.

"Ah! Glad you came in. Now, see here; look at this." And he handed over the paper folded to an item headed: "Watches That They Lend."

I told him I had already read it and wondered if all watch repairers were equally as guilty as this man thought they were.

"Well, let's see," was his reply. "Just read the paragraph I have marked and then we'll see." And this is what I read:

I take my watch, which, as you know, is a fine gold one, full jeweled, costing \$300, in to have a few repairs, much or little as may be, and the boss time-tinker gives me an old battered tin watch to carry in its place that makes me ashamed to look into the face of a reputable watch for weeks. In addition, it excites suspicion in the minds of my nearest friends when they see me take it out. Now, what I want to know is, why don't jewelers have "substitute watches" to match their customers'? That is to say, let the customer's watch left for repairs determine the kind of watch he is to carry until he gets his own again.

"It is a coincidence," he said, as I handed back the paper, "that I had that man's double in here only last week. He left a watch to have a new second hand put on, as it happened to call for a different hand from any I had in stock, and asked for a watch to carry for the day. I told him it would take some time to get the hand from my source of supply. I took a watch from the case here, a silver hunting case, and passed it over to him. He took it, looked at it, looked at me, and then said:

"Excuse me, but how is it that jewelers always keep these old turnips to lend their customers who have watches to be fixed?"

"That was an indefinite sort of a question for me to answer, now wasn't it? He could refer to my goods as turnips if he wished to do so; that was his right in a free country, I suppose. But, of course, you see the inference he, and this man who talks in the newspaper, cast on jewelers' motives in general and on my action at this time. This man had been a customer of mine before, so perhaps I felt free to talk plainly to him. I told him, in substance, these things:

"My dear sir, that watch I have just loaned you is hardly a turnip, nor is it old. If you will open the case you will see by the number on the movement and, in fact, by the name on it, that it is not old. On the contrary, this movement was not on the market a year ago. It is one

of the best timekeepers I carry and, if you would know, it is to be placed in a 20 year case which I am now engraving for a customer. He wants an accurate timekeeper and I am carefully testing this movement for that purpose. That is why I proposed to let you carry it a day. Probably you know that watches sometimes take individuality from their carriers. Knowing you I thought it would be a good idea to let you give it a test, just to see what difference there would be."

"Having delivered myself of all this information, I paused to note the effect. My customer smiled, but still held my watch in his hand.

"Well, I suppose you are right, but this isn't a good case, certainly," said he.

"See, he ignored all my eloquence on the merits of the movement and dwelt on the frills on the outside, just like a human man.

"No," I said to him. "But just, for instance, what difference do you suppose there is in the value of this silver case and the gold filled case that holds the movement of your watch?" Of course, he didn't know, so I had to tell him that the very slight odds were in favor of my silver case that he objected to.

"Well, he took my word for it, or else he was glad to get away from my talk, and wore my watch away in his vest pocket. He carried it a week, too, before he came for his own, this morning."

I asked him if he thought it a feasible scheme to lend \$300 watches for \$300 watches left for repairs. Of course, watches of that value do not come frequently, even to the large stores, but the idea remains the same.

He contended that reliable jewelers always loan watches that will keep time, even if not of great beauty or value, and that in any case "customers have no kick to make," to use his words. "Why is it we lend watches at all, under such circumstances? If a man brings a pair of shoes to a shoemaker, does he get another pair to wear while his are being soled? If he takes a suit of clothes to a tailor to be pressed, does he get the loan of another suit? Of course not. Then why is a jeweler supposed to have a watch to match every one that may come in for repairs, ready to hand over on demand? I suppose it is one of the inconsistencies of the business that grew from a favor to be considered a right. No, I don't think customers should complain. I think they get very well used in this respect."

This "Mr. Blank" earnestly requested that his real name be not used, in case his remarks were quoted. It might be asked, "Why do some men show such a deep rooted antipathy to having their names in print, when there is reason for using the names, when other men are eager to get into type, when there is no real reason for it at all?" But I won't ask the question, much less try to answer it.

THE COMMENTATOR.



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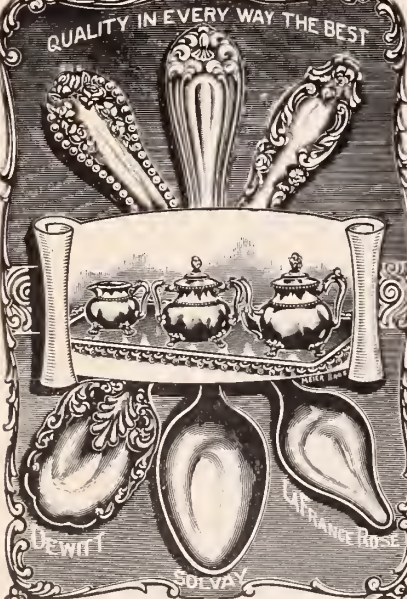
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BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. All queries received are also answered promptly by mail.

MILWAUKEE, Wis., June 25, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I would kindly ask you to let me know the address of one or more firms who manufacture metal buttons with enameled fronts, such as are used by societies, clubs, etc. You will oblige,

Yours very truly,

A. WERNER.

ANSWER:—We think E. L. Logee & Co., 235 Eddy St., and Irons & Russell, 102 Friendship St., Providence, R. I.; Charles M. Robbins Co., Attleboro, Mass., and V. H. Blackinton & Co., Attleboro Falls, Mass., can supply these goods.

SUMMIT STATION, Pa., June 25, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please let me know as soon as possible where I can obtain a catalogue of different kinds of jewelry, and the prices of them in an extra book, as I am going into business in that line for myself. You will do me a great favor by answering and oblige me.

CALVIN C. MOYER.

ANSWER:—Correspondent can get a complete catalogue from Benj. Allen & Co., 133 Wabash Ave., Chicago; Otto Young & Co., 149 State St., Chicago, and Lapp & Flershem, 195 State St., Chicago, and of the S. F. Myers Co., 48 Maiden Lane, New York.

INDIANAPOLIS, Ind., June 29, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please give me the address of the manufacturers of a magnetic ring for rheumatism. I understand there are some made that are good. I remain,

Yours respectfully,

LON R. MAUZY.

ANSWER:—We refer correspondent to F. W. Kimball, 3 Union Sq., Richard Humphrey, 825½ Broadway, and Frank H. Wells, 11 Broadway, all of New York.

ATLANTA, Kan., June 29, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you please send me an illustrated price list of silver plated souvenir cups, decorated with secret order, etc., designs, with discounts?

Respectfully,

J. F. WALDEN.

ANSWER:—Silver plated souvenir cups, such as described, are not carried in stock. The Gorham Mfg. Co., 19th St. and Broadway, New York, and The International Silver Co., Meriden, Conn., will make them to order.

DOWAGIAC, Mich., June 29, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Of whom can I obtain cigarmakers' union lapel buttons? Is there any regular design established?

F. B. BLACKMOND.

ANSWER:—After inquiry we are of the opinion that there is no regular design for a button established for the Cigar Makers' Union.

FRANKLIN, Pa., July 3, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us who is the maker of the enclosed collar button, or where we may procure it?

Yours respectfully,

B. J. FELDMAN'S SONS.

ANSWER:—The button was patented by L. Baer, San Francisco, Cal., Feb. 8, 1887. We do not know who made it. S. & B. Lederer Co., 100 Stewart St., Providence, R. I., make a button almost exactly like it.

Personal.

F. Graham Holmes, a designer who was for several years connected with the Howard Sterling Co., Providence, R. I., has, owing to the reorganization of that company, lately been engaged by Dominick & Haff, 860 Broadway, New York. Mr. Holmes possesses artistic taste and a studious temperament, which are absolutely necessary in one who would be a designer of the highest order. As an evidence of the high opinion his former principals had of him it may be said that he was sent on a 10 weeks' trip to the Paris Exposition, and the result of his journey was just beginning to be felt in the line of goods being produced, when the disagreement between the money interests in the Howard company took place. We think Dominick & Haff have shown great judgment in adding Mr. Holmes to their designing department.

Henry Bruml & Co., 178 Broadway, New York, are selling a handsome Buffalo souvenir spoon at a price which makes it profitable to retail the spoon at 10 cents.

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32D YEAR.

WEDNESDAY, JULY 10, 1901.

VOL. XLII. No. 23.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

LEGISLATIVE POLICY.

THE State optical societies are gradually drifting toward the only sensible policy to be pursued upon the legislative question. If laws had been secured, a few years ago—such as the opticians then desired, or thought they desired—there would have been a good many dead letter laws in the different States. There is no use trying to perpetrate legislative iniquity—such as the laws the medical fraternity have been bringing forward for years to destroy the optician. The best way to get what is wanted is by not wanting too much or framing bills that would, in their operation, be iniquitous. Any law limiting the practice of a science must be exceedingly fair to all affected parties. Unless the purpose of protecting the public appears in every line and phrase it becomes a difficult proposition to get a bill considered. There are so many kinds of opticians that the opposition of any considerable class of them will defeat a measure deemed to be hostile to their interests. The provisions for the administration of a restrictive law must be such as to warrant fair and impartial treatment. Some of the laws that have been proposed would be the worst kind of laws so far as operating for the advancement of the profession is concerned.

In what respects are opticians agreed in this matter of legislation? Regarded from the negative standpoint opticians, as a whole, will oppose any law imposing a medical qualification or compelling them to pass an examination before a medical board. These objections are obvious. A knowledge of medicine contributes nothing to correct work in optometry, and past experience has shown that the medical fraternity, if they controlled the question of qualification, would insist upon a medical education, or, at least, upon medical qualifications. The opticians would be placed at a disadvantage by such a board. Their fate would be in the hands of those who deny that they have any status whatever in

work of this kind; but opticians must not, therefore, try to frame bills that eliminate the doctors from this practice. It is true that there is nothing in a medical education to cover optometry any more than engineering an automobile, but the doctors' disqualification can be better dealt with ethically than legally. Aside from this tendency to bigotry, the medical fraternity, especially in the individual character of the doctors, are a broad minded class of men. They would, unless specially trained for it, drop the practice of optometry as they have that of dentistry, although they are legally qualified to extract teeth or do any class of dental work. By the courtesy of extending to them all privileges they would soon become friendly to qualified opticians and no further friction would occur.

Opticians, as a rule, are hostile to the spectacle peddlars and to the department store's bargain counter trade, as well as to the cheap pretenses of the mail order houses; but it is easy for one to see, if he takes off the green spectacles, that most of these cannot be interfered with. A qualified optician has a perfect right to travel and get professional work where he can. If qualified, he can do as good work in Illinois to-day, Colorado to-morrow and Montana the next day as if he confined his practice to one State, one city and one business location in a city. Law cannot, or, at least, will not, take from him that right. It is an ethical rather than a legal question, provided he is legally competent. With the mere peddler or department store and mail order business, optical legislation can have anything to do. They are commercial businesses and do the professional business no sort of harm. Legislation should be directed against the pretender merely—the man who, without proper qualification, assumes to be the confidential adviser of the public as to what glasses they should wear. Such a fraud, whether a local man or a traveling man, in his own private place of business or in a department store or mail order office, whether he does business by the still hunt process or by the glaring red bill board or circus method, should be made to feel the law. The law should be so directed as to cull out the unqualified from the qualified opticians. Professional practice and professional methods should then be restricted to the qualified by any method that suits him; but even among the

qualified there must be built up a code of ethics to cover methods of practice, with which no law has any right or business. The code of ethics should say whether a man who travels in circus style or takes a position at the counter of a department store can be professionally recognized. Legally, he should have every right to do these things and the law should not endeavor to interfere with him. Legally, the peddler may go from house to house and sell glasses; or the small country grocer may keep spectacles and sell them alongside the candy counter or off the molasses barrel. Ethical codes do not apply to commercial transactions and here lies the line between law, ethics and commerce. Legislation that is framed solely to prevent fraud cannot fail to meet the approval of legislators. Bills that introduce restrictions not in accord with the above will fail of passage.

Coming Meeting of New York State Opticians.

SYRACUSE, N. Y., July 6.—The regular bi-monthly meeting of the New York State Association of Opticians will be held at The Yates, in Syracuse, Wednesday, July 17. J. W. Hoyt, Hannibal, and A. E. Trea, Groton, will read papers, and F. L. Swart, Auburn, and W. D. Oertel, Syracuse, will review the sixth annual meeting of the Optical Society of the State of New York, held at Buffalo. The usual routine business will be transacted.

HAGUE OPTICIANS.—The opticians of Amsterdam are infinitely more interesting than their Hague brethren. There are certainly one or two of the more modern and flashily got up shops—places where, in addition to optical instruments, articles are often sold which in England would be considered more in place in the shop of a chemist. There was a time when a large proportion of lens grinding and polishing was done in Amsterdam—an industry which, unlike that of the diamond polisher, has practically forsaken it. But what we want is something more typically and picturesquely Dutch.—*The Diop. and Ophth. Review.*

A. Vander Zee, Pella, Ia., has returned from Holland, where he had been visiting.

Optical Department.

[Continued from page 53.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

MYOPIA- (Continued.)

LIKE hyperopia and presbyopia, myopia needs to be studied from all sides to give the optician a clear and unfading impression of the character of this defect. It needs also to be studied objectively as well as subjectively.

SUBJECTIVE STUDY.

Myopia is usually defined from the effects produced when the eye is viewing, or attempting to view, the distant object, and without accommodation. The static refraction of an eye determines always whether it belongs to the class emmetropia, hyperopia or myopia. In myopia, when the eye is viewing the distant object, the foci of all pencils are forward of the retina. The illustration below gives a clear idea

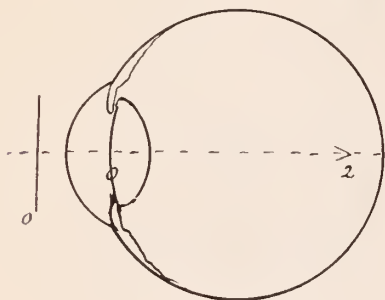


FIG. 22.

of this condition. Notice that the incident waves of light are plane, which indicates the distant source of each pencil of light; that the accommodative action of the crystalline lens is zero, or nothing, as shown by the "o" on the anterior surface, and that the focus (>) is 2 D. forward of the retina or in the vitreous humor. The other pencils from the distant object focus at a corresponding distance forward of the retina. But there is no retina at the focal points to receive the clear image. Hence, each pencil is transposed into plus waves and passes on. At the retina each pencil spreads over a considerable area, and different pencils, or the circles of diffusion that they form, overlap one another, producing a blurred image. Action of the accommodation would cause these foci to advance farther toward the crystalline and, therefore, increase the diffusion at the retina and blur the image more. The accommodation will not act, but relax to its utmost under these conditions.

There might be three physical means of getting the foci and retina together. One would be the advancement of the retina to the foci, which is impossible in the human eye. Another to so increase the anterior work of the eye's lens system that the foci would recede to the retina. This may be done in two ways: (1) By bringing the object and eye nearer together, so that the waves will have naturally a con-

vex curvature to overcome. The incident waves in the picture are plane. If the object is brought within one meter of the eye by the movement of either toward the other, the incident waves will be +1 C. It will engage 1 D. of the eye's excessive static power to neutralize this curvature, and that will cause the focus to fall back 1 D. toward the retina. If object and eye are brought within one-half meter of each other, the incident waves at the eye will be +2 C., and it will be necessary for this curvature to be neutralized before focusing begins. This will cause the focus to recede to the retina.

At this position, 20 inches from the eye, the object will be distinctly seen in every part if visual power is normal. Object and retina are in conjugate focus, even though no accommodation is used. The static refraction of the eye thus makes 20 inches the farthest point of distinct vision, or its *punctum remotum*, as it is called. Beyond that distance the images and, therefore, distinct vision are blurred. It is not, however, the acuteness of vision that is at fault, but the excessive static refraction of the eye, which focuses plane waves forward of the retina. The following figures show this eye viewing the object at a distance of 20 inches:

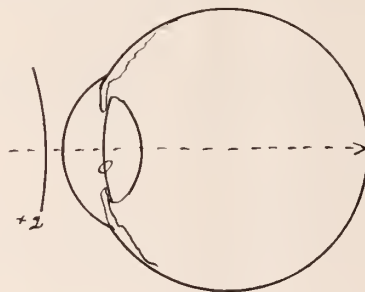


FIG. 23.

Notice that the incident waves are +2 C., which shows the distance of the object; that no accommodation is exercised, because not required; and that the focus is upon the retina; so of the foci of all pencils from the object. Accommodative action would now take the foci off the retina and forward toward the lens, producing diffusion and blurring the image. Hence, it remains dormant under these conditions.

The nearness of the *punctum remotum* of a myopic eye depends upon the amount of its myopia; for the greater the myopia the more excessive its static refraction, and, therefore, the more convex must be the incident waves to be focused at the retina by it, and that naturally requires greater nearness or less distance of the object. Whatever the position of the *punctum remotum*, the eye exercises no accommodation for it or for points beyond it, and for the reason that at such *punctum remotum* no accommodation is needed, since the focus is at the retina without it, and beyond it accommodation would increase, not lessen, diffusion. But for any position of the object nearer to the eye than its *punctum remotum*, accommodation is required to see the object distinctly. It is required because the waves from an object in such position have a

curvature in excess of that required to place the focus upon the retina. In the

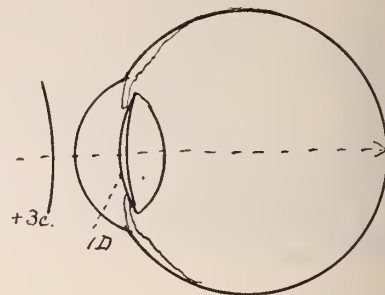


FIG. 24.

accompanying figure the 2 D. myopic eye is viewing the object at 13 inches, as shown by the incident waves of +3 C. As +2 C. waves would be focused at the retina without accommodation, such nearer approach of the object, by increasing the curvature to +3 C., more than engages the excessive static refraction of the eye to neutralize. Hence, potential foci would be back of the retina but for the action of the accommodation. But the accommodation acts but 1 D., as that is all that is required to place the foci upon the retina.

An emmetropic eye receiving +2 C. waves of light, as from an object at 20 inches, would require 2 D. of accommodation to place the foci on the retina. This eye, 2 D. myopic, requires no accommodation for +2 C. waves, its static refraction alone being precisely adapted to focus waves of that curvature upon the retina. An emmetropic eye would require an accommodative action of 3 D. to focus +3 C. waves upon the retina. This eye requires but 1 D. accommodation for +3 C. waves, for its 2 D. of excessive static power cares for +2 C. of that curvature, leaving but +1 C. for it to overcome. This is a characteristic of all myopic eyes. The myopia reduces the necessity of accommodative action at all distances of the object within its *punctum remotum* in proportion to the amount of myopia. The nearness or point within which it begins to use its accommodation depends upon the amount of myopia. Its amplitude of accommodation then determines the position of its *punctum proximum*, or near point of vision. If the above eye of 2 D. myopia has an amplitude of accommodation of 6 D., it will be able to focus +8 C. waves upon the retina, for without accommodation it focuses +2 C. waves, and with 6 D. of accommodation it would focus plus waves of $2 + 6 = 8$ C., or would see distinctly an object at one-eighth meter = five inches.

(To be continued.)

The Kansas Association of Opticians now have about 100 members. The officers of the association are: President, W. J. Lewis, Topeka; first vice-president, George N. Rankin, Olathe; second vice-president, J. C. Shomo, Ottawa; secretary and treasurer, Walter Starcke, Junction City; executive committee: Otto Burklund, Osawatomie; Charles Mosbacher, Wichita; Walter Sperling, Seneca; J. A. Mosher, Burlington. The membership committee are to be appointed by the president.

Optical Department.*[Continued from page 54.]***Wisconsin Opticians Prepare for Their Convention, July 22-23.**

MILWAUKEE, Wis., July 3.—Preparations for the annual convention of the Wisconsin State Optical Society, July 22 and 23, have been practically completed by the local committee of arrangements, of which A. J. Stoessel is chairman and Charles Kuesel is secretary. It is expected that there will be about 50 members of the society in attendance at the convention. The time for the gathering being placed during the carnival, the attendance will be larger than usual, as rates are low and many will come who otherwise would not. There will be a large number of ladies among the visitors.

The sessions will probably be held in the Y. M. C. A. building. The conventions have heretofore been held at the Plankinton house, but it will be impossible to accommodate the opticians this year at that place. The programme, as now arranged, will be as follows:

Monday, July 22—10 o'clock A. M., business session; reports of officers, reading of papers and other matters. At 3 o'clock P. M., papers on subjects of interest to the profession, by Messrs. Gustavus, Kuehn and others. At 7.30 o'clock P. M., informal gathering and reception, with musical programme.

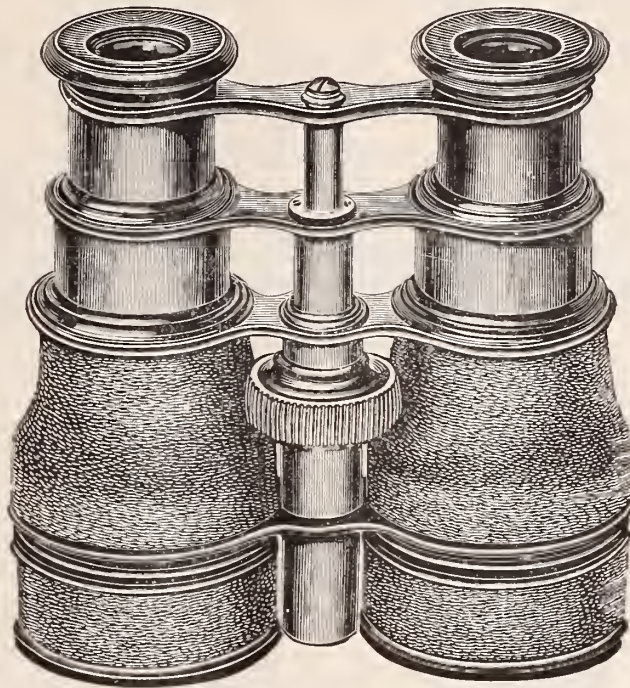
Tuesday, July 23—Business session at 10 o'clock A. M. This will include the election of officers and legislative matters. At 3.30 o'clock P. M., excursion to Whitefish Bay for members and ladies. The trip will be made by the electric line.

The report of the secretary will show that the society has made a good gain during the past year in membership. Six months ago there were 48 members enrolled, but before the convention is called to order there will be about 15 additional members taken into the society. Financially, the society is in good standing.

The officers are: President, Alva Snider, Beloit; secretary, Walter H. Grunert, Green Bay; treasurer, Frank C. Hyde, Appleton.

Fatal Blue Eyes.

"NO blue eyes need apply." Such is the recent managerial edict. A charming lady, with eyes as blue as myosotis, applied for an engagement in a London company. "Unfortunately, I cannot recommend you," said the manager; "you are too blue!" "What?" said the lady, indignantly, prepared to prove that her stockings were black and there was nothing strong minded about her. "No, I don't mean that," suavely responded the manager; "what I wanted to represent was that your eyes are too blue. We can only have dark eyes for the next production. You see, the eyes of the manageress are blue and we cannot have any opposition in that direction." The blue eyed actress went out of the sanctum in despair, and wished there were some process of dyeing her eyes as satisfactorily as her hair.—*Free Lance.*

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Bags, containing Stick
Pins and Hat Pins, are also
original ideas of ours. . . .

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Optical Department.

[Continued from page 55.]

Optical Notes and Briefs.

L. A. Jarck, jeweler, Easton, Pa., will add a well equipped optical department to his store.

R. H. Miles, Lyndon, Kan., was in Kansas City, Mo., last week, buying optical goods.

W. B. Lawhead, who has been a blacksmith at Athens, Ga., has started to become an optician by beginning a course of instruction at an optical college.

D. V. Brown, manufacturing optician, Philadelphia, Pa., made a trip to Buffalo, N. Y., Saturday, to look after the interests of his branch establishment in that city.

Benjamin T. Popenoe has returned to his duties in the office of the Omaha, Neb., branch of the Columbian Optical Co., from a visit to his home in Lawrence, Kan.

O. P. Bourbon has purchased the interest of Rhodes Bros. and Dr. C. W. Ayers in the Kansas City Optical Co., Kansas City, Mo., and will occupy the space formerly occupied by them with the Kansas City Photographic Supply Co.

George L. Sipps has been awarded the contract for the alterations and additions to the plant of the National Optical Co., at 11th and Mifflin Sts., Philadelphia, Pa. The general contract calls for the erection of a new boiler house and a one story acid house, both to be constructed of brick; also several changes of a minor character to the present plant.

Earrings Are Returning.

[New York Tribune, July 2.]

THE fashion of wearing earrings, which is apparently being revived after the lapse of so many years, bids fair to make rapid strides into favor in some circles. It is noticeable, also, that the larger earrings and the heavily decorated styles are being worn, some of which are evidently heirlooms. Those who have parted with such treasures during the last few years, when almost no decorations of this sort have been seen in actual wearing, are doubtless destined to regret their act. Among those whom this revival of an old time fashion has drawn into the controversy whether or not correct taste permits the wearing of earrings is Sir Edwin Arnold. In a recent article of his on this subject, he appeals to the poets for an authoritative opinion, since they are ever held to be judges of beauty, but finds them double voiced. Milton praises the "Jewels

on an Ethiop's ear," and Tennyson would fain be the diamond on the cheek of a certain maid, while Browning asks indignantly:

How could you ever pierce that perfect ear,
Even to put a pearl there?

The testimony of history is loudly in favor of the fashion. Sir Edwin Arnold says in this connection:

"If some in all ages have called these ornaments barbaric, and if a few still consider them so, they are certainly immensely ancient, universally popular and indubitably classical. It may not be generally known that the marble ears of the matchless Venus de Medici were specially perforated for the gold and ivory ear pendants which the goddess was intended to wear. Earrings must have been of familiar use in the times of the Hebrew patriarchs, since we read that Jacob buried those articles of his family wardrobe along with his "strange idols" at Bethel—a passage also indicating that they were regarded as amulets or talismans and had mystic significances. As for their antiquity, the earliest finds of jewelry which archaeologists make always include the now reviving adornment. Dr. Schliemann dug up at Troy, and again at Mycenæ, exquisite objects of the kind wrought in pure leaf gold and delicate wirework, and Signor Castellani recovered from the Etrurian sepulchres similar examples of the most delicious and refined goldsmithery, which had graced the ears of the women of Lars Porsena and the Tarquins. Modern craftsmen humbly imitate, without pretending to surpass, those marvelous creations of filigreed gold, twisted and chased as if by fairy fingers, and wonderfully crusted with microscopic nodules which give the pure, soft, precious metal the texture and the glow of a flower petal. Egyptian mummy tombs have yielded vast numbers of admirably wrought earrings, as also the Anglo-Saxon tumuli and the burial places of Scandinavia and the Phœnician colonies. To judge from these, earrings must have seemed to the feminine half of the antique world an indispensable item of daily dress, as they are to this day in India."

His conclusion is that a beautiful woman is not given to listening to advisers on the matter of her own dress. "So long as she does not stoop to nose rings," he says, "or carry her purse and card case in the lobes of her shell shaped ears, beauty will continue to do just as she pleases and the world to admire and applaud her."

H. F. Gross, jeweler, Bunker Hill, Kan., has sold real estate for a consideration of \$5.

Charley Powell, of the well known jewelry family of Powell Bros., Fort Scott, Kan., has taken a position in the jewelry store of D. C. Prager, Fort Scott.

A man found dead at South Hadley Falls, Mass., last week, was thought to be John Q. A. Brayley, an old clock-maker well known in that vicinity, but he was another man of the same name.



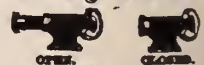
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any work where Pin
Tongues are used.



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COMPRISING

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original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. GRIBI.

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CHAPTER VII.

THE LEVER ESCAPEMENT; SOME CURRENT DEFECTS IN IT, AND HOW TO REMEDY THEM WHEN POSSIBLE.

[Continued from page 62, July 3.]

Practical Examination of an Escapement and Method of Correcting Defects When Possible.

I shall now show how to examine an escapement in order to locate defects, and I shall submit a very simple rule for finding both the actual diameter of a given wheel and the diameter which it ought to have to be correct for a given center-distance.

We remove the balance if necessary in order to see, or, if not, we slowly move the lever from one banking to the other by rolling the circumference of the balance on the finger and observe the function of the locking, the draw and the impulse on the pallets. We observe, at the same time, the guard pin having been made perpendicular, whether it requires any lost motion of the lever after the tooth has dropped off the pallet stone, in order that the impulse table should have sufficient clearance. If we have to do with one of the types I have referred to in the preceding pages, we will very likely find all these functions exaggerated and defective. Suppose that we find that in spite of too much locking there is no draw on the exit pallet. We examine the direction of its locking surface when the tooth is in locking on it, in the manner indicated in paragraph 2 and Fig. 1. If this is not as it should be, it must be made right. If, after it is made right, there should still be no draw or not enough, it is proof positive—the surface of the pallet stone being intact and the points of the teeth sharp, as well as the wheel and pallet arbors being free in their jewels—that the wheel is too small for the center-distance. There are cases in which it is advisable to replace the wheel with a larger one. To make sure, however, that this is necessary and also to ascertain the proper size of it, we have to resort to a trifle of a calcu-

lation. We have to know, in the first place, what the actual outer diameter of the wheel is that is in the watch. This we cannot ascertain by direct measurement for the

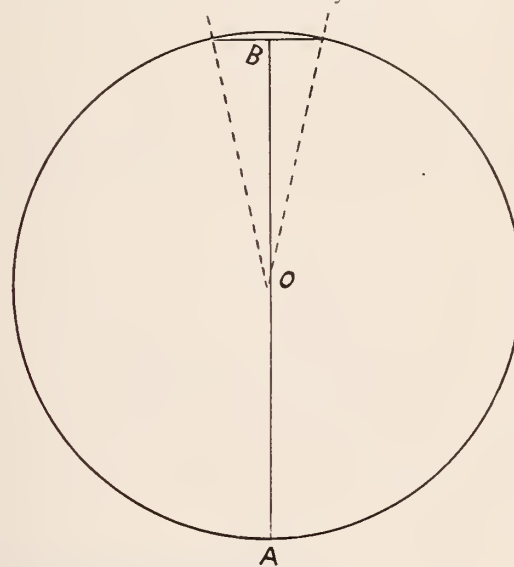


FIG. 4.

reason that, in a wheel of fifteen teeth, the points of two teeth on opposite sides do not come exactly opposite each other. What we do measure is: from the point of a tooth on one side to the middle of a straight line drawn between the tops of two teeth on the opposite

side, that is: the line A o B, Fig. 4. In a circle where the radius is unity, that is equal to

$$1 + \text{the cosin of } 12^\circ$$

—the angle between two teeth being 24° , and that is equal to 1.97815. But when we take the diameter as unity, the measured quantity is just half that, i. e., it is equal to

$$0.98902$$

or, in round number, **0.99** of the total diameter. This being the measured quantity of a wheel, the diameter of which is 1, all we have to do to ascertain the total diameter of any other wheel is to divide the measured diameter of it by 0.99.

Next we will have to determine the proper diameter of wheel required for the given center-distance. This is a little more complicated, but I shall establish an equally simple rule that will entail no more figuring on the part of the workman. We will do well, however, before we apply it, to ascertain, as near as we can, the lifting angle apportioned to the tooth of the old wheel in question. If its function of lifting is performed as I have described in paragraph 3, on "the impulse," and illustrated on plates XIII. and XIV., we may be sure that the tooth has at least 4° lift. If, on the other hand, its lift is performed as a tooth would perform of the kind described in the drawing, plate XV., it cannot have more than 3° lift, or near that. At any rate, we shall not make a very serious error by assuming that quantity. Fig. 5 represents the fundamental principles of the escapement as established in the drawing on plate XV.,

A B the center-distance, A C and A D the tangents to the locking circle and B C and B D the tangents to the primitive circle, and it is the diameter of this latter we have to find first. In the triangle B A C we have given

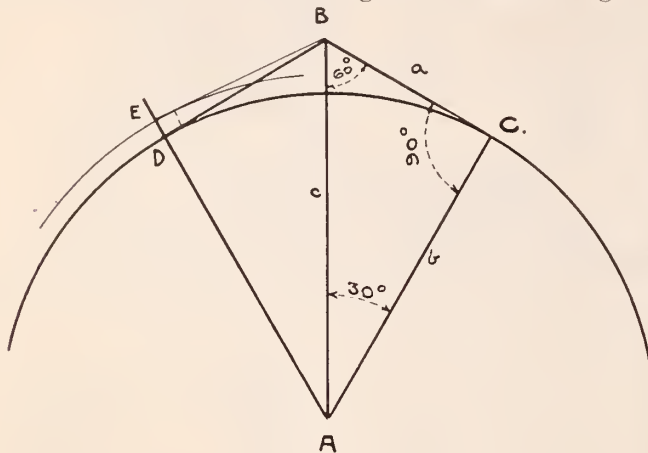


FIG. 5.

all the angles and the center-distance A B, or c, that is: the hypotenuse of a right angle triangle, and we have to find the other two sides, that is, a. and b. We know that

$$\frac{a}{c} = \sin A$$

$$\text{therefore } a = c \sin A \\ = c \sin 30^\circ$$

and, if we take the center-distance as unity
 $= \sin 30^\circ = 0.5$

Hence the radius of the locking circle is just one-half the center-distance.

Similarly,

$$\frac{b}{c} = \sin B$$

$$\text{therefore } b = c \sin B \\ = \sin 60^\circ = 0.86602$$

This is the radius of the primitive circle when the center-distance is unity. In order to find the radius of the circle of the outer diameter, we have yet to solve the

triangle D B E, which represents the amount of lift apportioned to the tooth of the wheel. If this is 4° , we know the angle B and the side B D, which is equal to B C, which we have just found to be $= 0.5$. To solve this triangle, we cannot use the $\sin B$ because we don't know the side B E, which is the hypotenuse, but we know that

$$\frac{DE}{BD} = \tan B$$

$$\text{whence } DE = BD \tan B \\ = 0.5 \tan 4^\circ \\ = \frac{0.06993}{2} = 0.03496$$

add to this the radius of the primitive circle 0.86602 and we have for radius of the outer circle 0.90098 and for the total diameter of the wheel $2 \times 0.90098 = 1.80196$

or, in round numbers $= 1.8$

This, then, is the diameter of a wheel when the center-distance $= 1$. To find the diameter of a wheel for any other center-distance all we have to do is to multiply that center-distance by 1.8.

If the lift on the wheel tooth is only 3°

$$\tan 3^\circ \text{ divided by } 2 = \frac{0.05241}{2} = 0.026205$$

add to it radius of primitive circle $= 0.86603$

and we have for radius of outer circle $= 0.892235$

and for total diameter of the wheel $= 2 \times 0.89223 = 1.78446$

or, in round numbers $= 1.78$

and, multiplying any given center-distance by that number gives us the total diameter of the wheel appropriate for that center-distance when the lift on the wheel tooth is 3° . Similarly, the total diameter for any other apportionment of the lift may be found by adding one-half the tangent of that number of degrees of lift to the radius of the primitive circle and multiplying it by two and using the result as above. Thus, for instance, when the lift, on the tooth is only $2\frac{1}{2}^\circ$, the total diameter of the wheel when the center-distance $= 1 = 1.775$.

(To be continued.)

The Chronograph for Measuring Time in Chronophotography.

OUR readers are already well acquainted, says *La Nature*, with the method which enables us to analyze in detail the

images, the number of which varies from 15 to 30 per second, and even more, if necessary, in such a manner that all the phases of a movement are perfectly represented. Arranged in series on a long band, it is difficult to compare these figures. It is better to arrange them in parallel

the different movements executed, a double representation of time and space must be introduced into the images. The time is measured by the chronograph. It is a black dial with divisions, over which moves a white pointer at the rate of one revolution per second. The angular space passed over by the hand between two consecutive images measures the time elapsed.

A good way to measure these intervals is to ascertain how many images are contained in a revolution, half a revolution or a quarter of a revolution on the dial. Thus during the last five images in the engraving, Fig. 1, the hand made exactly one-quarter of a revolution; there were, therefore, five images in a quarter of a second, or 20 images per second. It follows that, between two consecutive images, the displacement noticed for any part of the body is made in a 20th of a second. It is the same in the case of the ball, Fig. 2.

The calculation of the real extent of the displacement still remains; for this there is a metrical measure in each figure. On the ground is a meter rule, subdivided. This rule is photographed at the same time as each of the attitudes of the athlete.

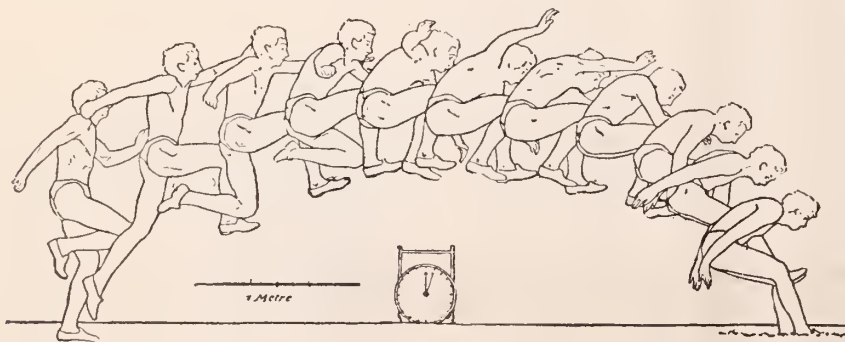


FIG. 1.

LONG JUMP BY THE AMERICAN, SWEENEY, PARIS EXPOSITION, 1900.

most complex and rapid actions in the different exercises of the body, viz.: chronophotography. On a long ribbon unroll a series of instantaneous photographic

columns. The succession of images is observed in each column from top to bottom, beginning at the left.

To enable one to appreciate the speed of

It is a scale with which to estimate the distance passed by each of the points in a given time.

Thus we are provided with all the ele-



FIG. 2.

ATHLETE THROWING A WEIGHT, PARIS EXPOSITION, 1900.

ments necessary to measure with precision the extent and the speed of all the movements of the athlete.

The Roumanian Treasures.

PRINCE GHIKA, the Minister of Roumania, has taken steps to have the whole of the treasures, discovered by peasants in that country, deposited in the Royal collection at Bucharest. There are pieces and plates of gold, enriched with various stones, though, strictly speaking, they are not all precious stones. One of them is reputed to belong to the age of Athavarich, king of the Visigoths. It is a *chef d'œuvre* of the goldsmiths' art of the fifth or sixth century, representing a present value of about 3,000,000 francs.—*Le Diamant*.

WORKSHOP NOTES.

Bronzing by Means of Soluble Glass.

—For the purpose of bronzing wood, glass and metals by means of a water glass solution, coat the article with potash water of 30 degrees Bé and sprinkle the respective powdered bronze on the same.

Plating Without a Battery. — Zinc, brass and copper are silvered by applying a paste composed as follows: Silver nitrate 10 grammes, dissolved in 50 grammes of distilled water, and potassium cyanide 25 grammes, dissolved in distilled water. Mix, stir and filter. Moisten 100 grammes of whiting and 400 grammes of powdered tartar with enough of the above solution to form a paste-like mass, which is applied with a brush on the well cleaned objects. After this coating is dry, rinse off and dry in sawdust. Boettger's silvering fluid for iron, steel, copper and brass consists of silver hyposulphite 2 parts, sal-ammoniac 1 part and water 20 parts. In order to do silvering by the use of zinc contact, dissolve, according to Buchner, 10 grammes of silver nitrate in water and precipitate silver chloride by admixture of hydrochloric acid. Wash the latter several times in water, dissolve in 70 grammes of spirit of sal-ammoniac and then add 40 grammes of soda crystals, 40 grammes of pure potassium cyanide and 15 grammes of cooking salt. Now dilute the solution with enough distilled water to make up a total of 1 liter.

Solder for Aluminium.—The following receipt for soldering aluminium is due to L. G. Delamothe, who published it in *La*

Nature after having successfully experimented with it. Take

Tin	160 grammes.
Zinc	40 "
*Britannia metal..	10 "
Silver	10 "

These substances are fused together in a crucible; just at the moment when they are liquid it is necessary to retire the crucible from the fire and to add about 1 gramme of phosphorus, stirring constantly with an iron rod to complete combustion, after which cast in a shallow ingot. The solder is used in the following manner: After having well cleaned with glass paper the part to be soldered, heat that part over a Bunsen burner or an alcohol lamp until the solder commences to melt, when it is placed in contact. After having caused a small quantity to melt, spread it with a glass brush by rubbing, according to the soldering to be done, over a space of about one-half centimeter until perfectly tinned, which operation is accomplished in a few seconds. Once the parts are thus tinned on both sides, they may be united with ordinary solder, using for a pickle rosin dissolved in lard oil or stearine. By this means one may solder aluminium with copper, lead or any other metal, by using a blow pipe, a gas iron or an ordinary iron.

*Britannia metal is composed of:

Tin	100 parts.
Antimony	8 "
Copper	2 "

Paul Sattner, Jr., has opened a repair shop at Dyersville, Ia.

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and
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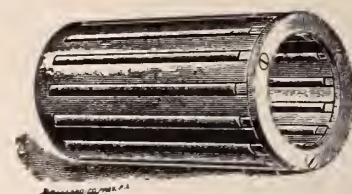
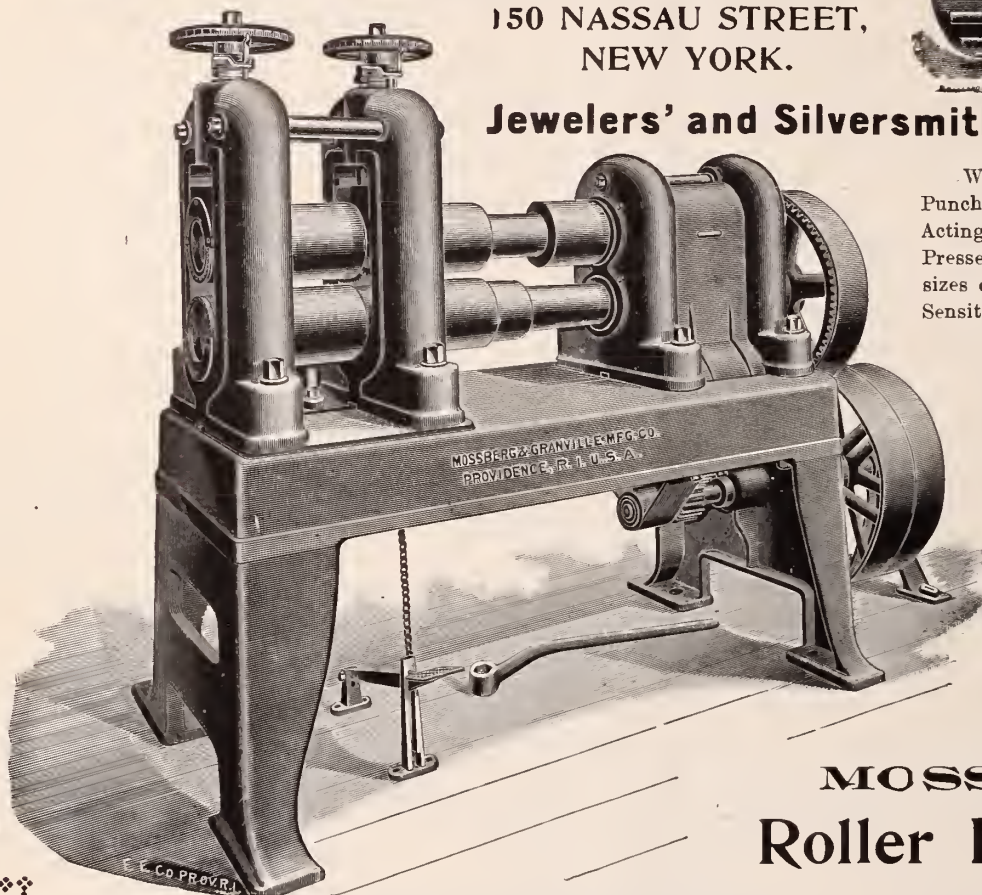
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sizes of Screw Presses, 3 sizes of
Sensitive Drills, 20 sizes of Rolling
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE
DEALERS IN ART POTTERY, CUT GLASS,
BRONZES, ETC.

AMONG the recent additions to the art metal and bronze department of Bradley & Hubbard Mfg. Co.'s New York salesrooms, 26 Park Pl., are new figures and fancy metal articles. The figures show several finishes and many subjects—some on art nouveau lines and others drawn from mythology, among which are Siegfried, Brunehilde, Corydon, Daphne, Eros, etc. The fancy metal articles are especially strong in the assortments of thermometers, card baskets, paper weights and candlesticks, all of which come in a host of finishes—black, gilt, silver and various colors—and in a large variety of shapes and styles.

PÂTE SUR PÂTE VASES
AND ROYAL SAXE
POTTERY.

TWO wares of German manufacture prominent in the art goods department of Bawo & Dotter, 26-32 Barclay St., New York, are the pâte sur pâte vases and Royal Saxe pottery. The pieces in the former have a deep, rich blue or light green body color, and the decoration consists of finely modeled, white figure work. In some this is applied directly on the body color, while in many the figures are in a panel, having a lavender background. The Royal Saxe line contains a large collection of urns, vases, comports, cups, fancy pieces and novelties ornamented à la Vienna, with hand painted head panels and with body colorings having a metallic luster and richly ornamented with gold.

THE RAMBLER.

A Milwaukee, Wis., newspaper tells of this alleged incident: "She was a dainty bit of millinery and tailoring as she tripped into the jeweler's shop and took a little roll of tissue paper out of her purse. She unwrapped it carefully and gingerly picked out a small object of pearly white material and handed it to the polite clerk.

"I found this in an oyster that I ate last Sunday," she said, smiling demurely, but with assurance born of certainty. "I thought it might be valuable, and if it is I want it put into a ring. Do you think it is worth anything?"

"The clerk took it and examined it critically. Then he looked at her.

"I think," he said, slowly, "that you had better take this to your dentist. He might fit it in again."

"She was awfully flustered for just a second or two and blushed prettily. Then she admitted that she had noticed an annoying discrepancy in one of her back teeth since the lucky—now unlucky—find."

Jewel with a History.

[Continued from page 1.]

having regained possession of it, returned home.

Some years later both Heribert and Eilbert repented of their misdeeds and the latter, in atonement for the burning of Rheims Cathedral and various other offences which are enumerated in a 12th century chronicle, founded seven monasteries, to one of which—that of St. Peter, at Buttilles—his wife retired and took the veil, and eventually she died and was buried there. To another of these abbeys—that which he had built at Waulsort, a lovely spot on the right bank of the Meuse, four miles above Dinant—he, in 944, gave the jewel, with strict injunctions to the Scottish monks whom he placed there that they were never to part with it. Eilbert died and was buried at Waulsort in 977.

In the beginning of the 11th century, Godfrey, the fifth abbot, quarreled with the monks and threatened to give the jewel to the chapter of Rheims; but the matter must have been patched up, for the jewel remained at Waulsort and was mounted in copper-gilt in the 15th century. In 1628 it was described by Arnold Raissius, canon of St. Peter's, at Douai; and Galliot, the historian of Namur, mentions it as being still at Waulsort in 1789. Not long afterward the French Republicans invaded the country and sacked the abbey. Whether they stole the jewel, or whether one of the monks contrived to escape with it, we know not. Whichever may have been the case, its possessor did not retain it long, but must have dropped it in the river Meuse, from which it was fished out later on—so it is said. A well known English dealer, Mr. Pratt, of New Bond St., saw it exposed for sale as glass in the shop window of Mr. Barthelemy, a dealer in curiosities, in the Place du Musée, at Brussels. As it was cracked, probably a result of its fall into the river, the bed of which is very stony, Mr. Barthelemy parted with it for the modest sum of 10 francs. Mr. Pratt, on his return to London, sold it to Ralph Bernal for £10; and when his collection was dispersed by Messrs. Christie and Manson, in March, 1855, it was sold as the magic crystal of King Lothaire for £267.

The jewel, called in the chronicle of the abbey a beryl, is really a lenticular piece of rock crystal four and a half inches in diameter, remarkable as being not only the finest mediæval intaglio known but also as the only representation of the history of the chaste Susanna in the art of that period.

It is true that on a few Gallo-Roman tombs she is sculptured standing between the two elders as a type of the Church persecuted by the Jews and Gentiles, and that in storied Bibles of the 13th and following centuries the scene of Daniel proving her innocence occasionally forms the subject of a miniature; yet I have never met with a series of subjects as here portrayed. These are eight in number, comprising in all no less than 40 figures.

1. Susanna in the orchard, which is enclosed with trellis work; she is carrying two flasks by a cord fastened round their necks; the gate of the enclosure is shut. Over her head is her name, SANCTA SUSANNA. The two elders arise and run to her; two men servants, hearing their cries, hasten from the house on the left and pull the branches of the trees aside to see what was the matter. The legends are: SVR-REXERVNT SENES and OCCVRRERVNT SERV.

2. On the left, the two elders in the house of Joakim—saying before the people: MITTE AD SVSANNAM ("Send to Susanna").

3. Lower down, the two elders, in the midst of the people, lay their hands on Susanna's head and accuse her. The legend is: MISERVNT MANVS.

4. At the foot, Susanna, being led to be put to death by a man with a staff, is met by Daniel, who bids the people separate the two elders. Above the group, the words: CVMQVE DVCRETVR AD MORTEM.

5. Daniel examines one of the elders and says: INVETERATE DIERVN MALORVM ("O thou that art grown old in evil days").

6. Daniel, having questioned the other elder, says: RECTE MENTITVS ES ("Well hast thou lied").

7. Three men stoning the elders: FECERVNT QUE EIS SICVT MALE EGERANT ("And they did to them as they had maliciously contrived").

8. In the center, beneath a vaulted canopy supported by four columns, Daniel seated on the seat of judgment; Susanna standing before him with outstretched arms; two men bowing down before him. This scene is enclosed by a circle, above which is the legend: LOTHARIVS REX FRANC[ORVM] FIERI IVSSIT.

Some very important and valuable antiquities have been unearthed recently at Cnossos, in the Candia district, by Mr. Evans. The principal find is a piece of work resembling a draughtboard and composed of natural crystal, ivory, gold and silver. This object has evoked the admiration of every one who has seen it. It is 39 inches long and about half as broad. On its surface are to be seen small, narrow plaques made of crystal and ivory, and between them, as if intended to join them, the thin strips of gold. There are also 14 circular gaps containing small ivory trays pierced with holes.

The Francis Engraver.

A pretty sample and what is supposed to be the smallest engraving of the Lord's Prayer ever made was cut for a person employed in the Graphic Arts Building. It was cut on STEEL with a No. 2 Francis, and is perfectly smooth and even and easy to read under a good glass. It is ten one-hundredths by eleven one-hundredths of an inch. Sixty-five words, two hundred and fifty-six letters. Ninety Prayers, or 5,850 words containing 23,040 letters to the square inch. A medium size house pin is a little over one thirty-second part of an inch in diameter and a little over an inch long. As engraved this Prayer would just reach around it; it would take ten placed side by side to cover the pin. This can be done on a No. 1, No. 2 or No. 3 Francis.

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These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued).

Bracelets to Repair.—Spring bracelets, broken in the middle, are repaired by heating the ends until they can be removed and the broken spring withdrawn. Then the new spring is inserted and the ends soldered in position. Care, however, should be used that the soft solder does not bubble and flow out upon the surface of the beads or spiral. Snap bracelets are not considered difficult to repair, but we would advise caution in the use of soft solder. Nethersole and all hollow bracelets should have an air hole drilled into them before any soldering, which is liable to prevent the escape of the heated air, is done. When the bracelet is boiled out, a light green effervescence will be seen at the hole. This is the sulphuric acid pickle. To remove this pickle, boil or lay the article into a strong solution of washing soda.

To Make a Nethersole Bracelet Smaller.—If a Nethersole bracelet measures $2\frac{1}{2}$ inches in diameter and it should be 2 inches in diameter, multiply each diameter by 3, or, more exactly, by 3.1416. This will give the circumferences of the bracelet before and after cutting, and the piece to be taken out will be the difference between the two amounts. For example, we have a bracelet measuring $2\frac{1}{2}$ inches in diameter and the customer wants it to measure 2 inches in diameter; then we proceed as follows:

3.1416	3.1416	7.0686
$2\frac{1}{2}$	2	6.2832
6.2832	6.2832	.7854 which equals $\frac{78}{100}$, or
.7854		
7.0686		

a trifle over $\frac{3}{4}$ of an inch. By using the number 3, the process is greatly simplified, thus:

$2\frac{1}{2}$	2	$6\frac{3}{4}$
3	3	6

$6\frac{3}{4}$ 6 $\frac{3}{4}$ of an inch.

Bonnet Brushes to Repair.—Broken bonnet brushes are hard soldered whenever possible, but, in some cases, beauty is often sacrificed for strength. When the top is broken out, take a piece of silver and cut it to cover the broken part. Then perpendicularly on this, solder a heavy piece of brass wire or tubing, which should fit nicely into the handle of the brush. Then the plate may either be soft or hard soldered to the top of the brush. When this is done the tube is cemented into the handle.

(To be continued.)

Alfred A. Simpson, Saranac Lake, N. Y., has installed a plant for nickel, copper, silver and gold plating.

The store of R. H. Franes & Co., Union, Neb., was broken into, June 28, and a quantity of jewelry and cutlery stolen.

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High-Grade Jewelry Manufacturers,

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Providence, R. I., June 25, 1901.

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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

AND THE JEWELERS' WEEKLY CONSOLIDATED

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Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the
New York, N. Y., Post Office.

32D YEAR.

NEW YORK, WEDNESDAY, JULY 17, 1901.

VOL. XLII. No. 24.

AMERICAN SILVERSMITHS' WORK IN ALTAR BUILDING.

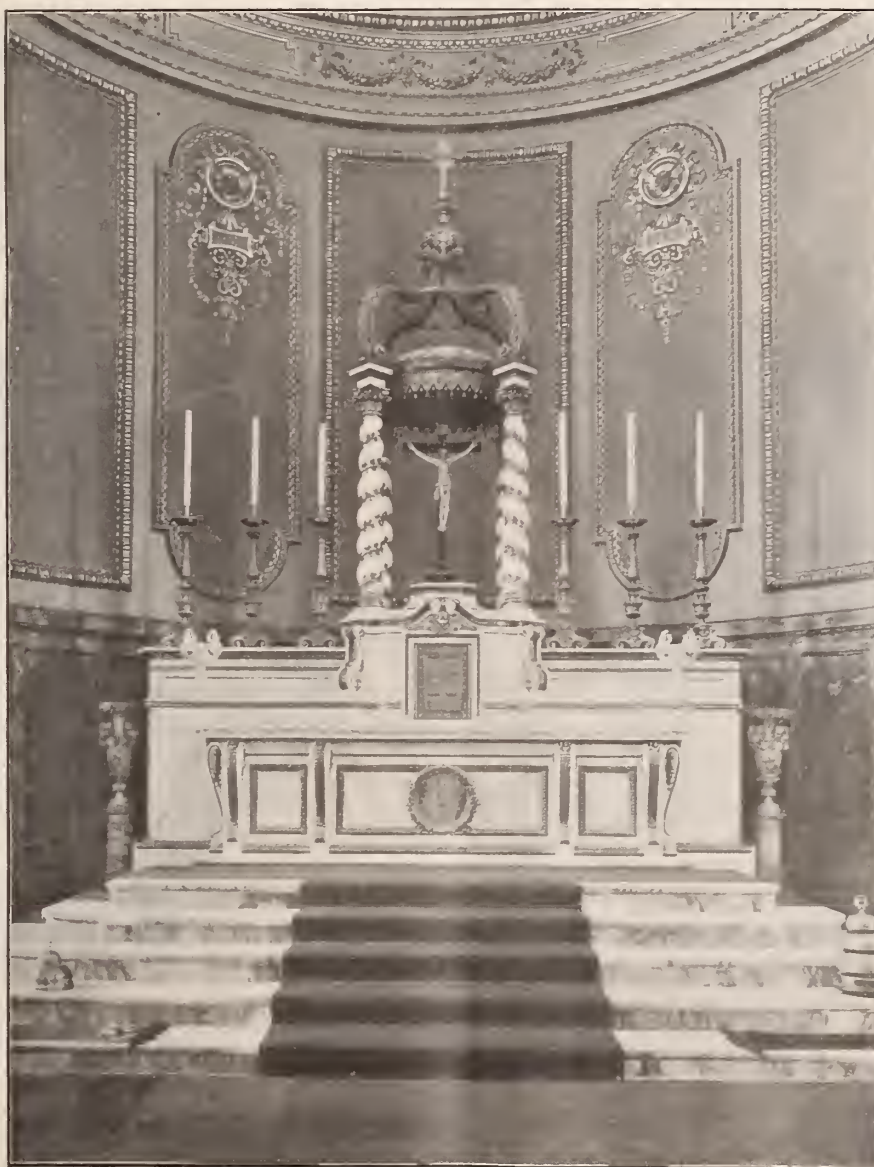
AMERICAN churches are and have been so often decorated by and the altars and ecclesiastical gem and bronze work made by Italians and Germans, that it is always pleasing to note an exception, particularly where American jewelers and silversmiths contribute to the adornment and fine work of these structures. A notable exception of this kind has reference to the new and magnificent church of St. Ignatius Loyola, at Park Ave. and 84th St., New York, whose central altar, just completed and considered one of the finest and handsomest in the United States, is entirely the work of American architects and artisans. This altar was designed by the architects of the building, Schickel & Ditmas, and is a superb example of the possibilities of white marble and gilt bronze in combination. The entire bronze work of the altar, including six gigantic candlesticks, the balachino and the door of the tabernacle, are all the work of the Gorham Mfg. Co., New York and Providence, and may be ranked with the most perfect ecclesiastical

work that has ever been put into an American church. The gilt bronze, which ex-

tends around to the side of the altar, has been finished by expert hand chasers and then gold plated.

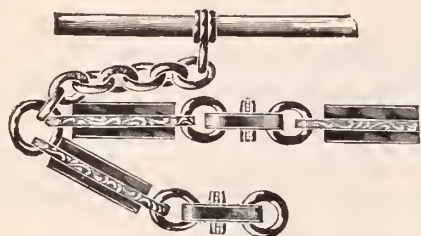
Ascending the steps to the altar, the first piece of work of importance is a large panel bearing the sacred monogram. The monogram is surrounded by a sheaf of wheat, all the details of which are perfectly delineated. Above the high altar and in the center of the base under the balachino is situated the tabernacle, over whose door is a finely modeled cherub. The door or pair of doors of the tabernacle, which together are 18 x 24 inches, is an excellent piece of jeweled work, containing star-sapphires, amethysts, opals and topazes that aggregate in value fully \$1,000. Each of the doors has three deeply sunk panels, at the center of each of which is a star-sapphire. On the four corners of the inner part of the panels are highly polished crystals, while at the four corners in the outer edges of the panels themselves are octagon cut amethysts. Surrounding the six panels of the door is an elaborate border set with amethysts, topazes and opals, and with a star

[Continued on p. 14.]



THE JEWEL ADORNED ALTAR OF THE CHURCH OF ST. IGNATIUS LOYOLA, NEW YORK.

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1870. Locket, Gold Plate, Polished.

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1837. Locket, Engraved Gold Front.

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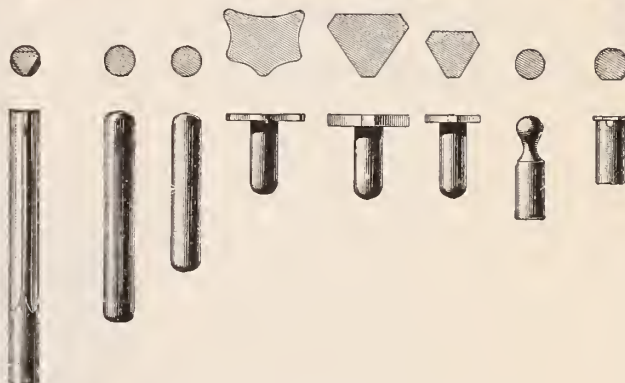
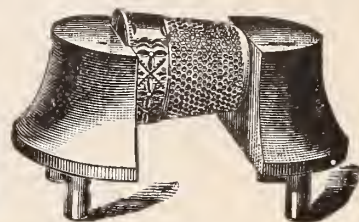
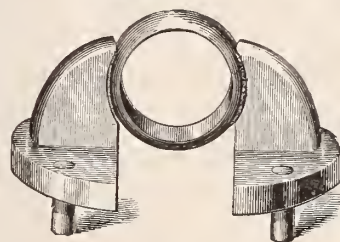
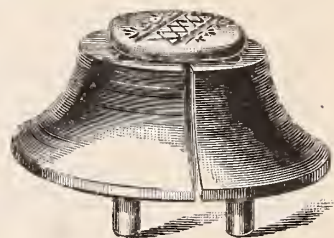
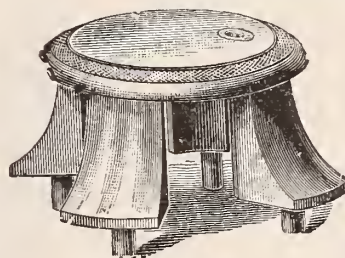
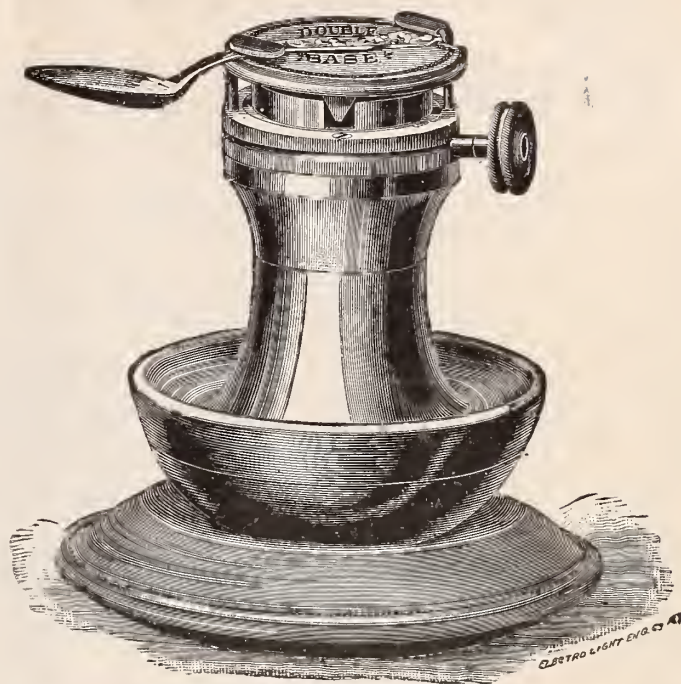
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

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on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

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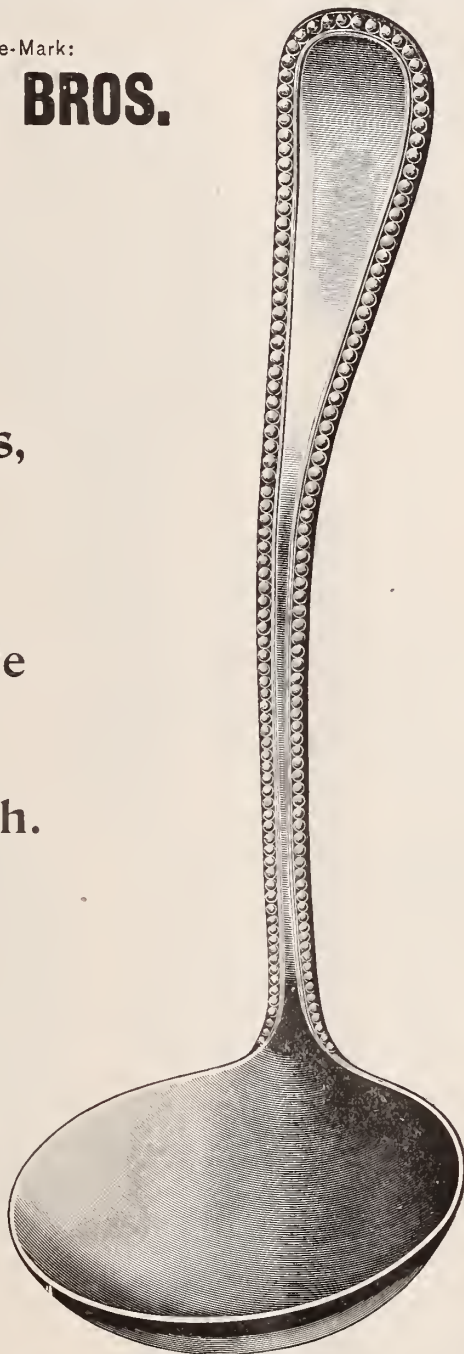
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CORUNDUM GEMS—II.

BY LEOPOLD CLAREMONT.*

SAPPHIRE.*[Continued from page 10, July 10.]*

There is little doubt the sapphire was greatly valued and admired in ancient Roman days. It then bore the name of "Hyacinthus," by which title the honey-colored varieties of Zircon and Garnet are now known. Pliny describes the Hyacinthus in such a way that he was evidently familiar with the beautiful azure blue of the sapphire, while Solinus, who lived two centuries later, shows by his poetic and accurate description of the gem that he was in his day a connoisseur of precious stones upon whose judgment we may place reliance, which is certainly more than we can do with many ancient writers, who often describe a gem in such a way that it is difficult to connect the description with any precious stone known to modern science. Solinus's description of the Hyacinthus occurs in the well known passage, which reads thus: "Among those things which we have described is also found the Hyacinthus of a shining cerulean hue, a stone of value if it be found without imperfection, for it is extremely liable to blemishes. For generally it is either diluted with violet or clouded with dark shades, or else it fades away into too much paleness. The

finest color of the stone is an even one, neither dulled by too deep a dye nor too limped with excessive translucency, but which draws a pleasing colored hue from the double mingling of brilliancy and purple. This is the stone which feels the influence of the atmosphere and sympathizes with the heavens, not shining equally if the sky be bright or dull. Also when placed in the mouth it is colder than other stones. For engraving upon it is by no means suitable, for it resists abrasion; it is not, however, entirely unconquerable since it may be engraved and fashioned by means of the diamond." The sapphire was dedicated by the Greeks to Apollo, to whom it was thought to be particularly acceptable, and also that by its presentation a speedy and favorable reply could be obtained when consulting his oracle. In fact, the ancient name Hyacinthus was derived from the resemblance of the color of the stone to that of the blue fleur-de-lys which, according to fable, sprang from the blood of Hyacinthus, the favorite of Apollo, and which bore recorded upon its petals *AI. AI.*, the cry of grief of Apollo, an inscription which may still be descried thereon. The Adamas of Pliny undoubtedly included the sapphire among the different varieties described. The blue variety of corundum was, I find, alluded to as saphirini by Camillo Leonardo as early as the end of the 15th century, and at the period of the Renaissance I find reference to the value of the sapphire being one-tenth that of the diamond in Cellini's "Orificina."

Throughout all periods the sapphire has occasionally been selected as a material to work upon by glyptic artists, but it is with the greatest difficulty that it is engraved by them on account of its extreme hardness. One of the finest productions of the best Greek school of glyptic art upon sapphire was discovered crudely set in the handle of a Turkish dagger. The design, consisting of a magnificent head of Jupiter in intaglio, was buried face downwards in the setting, and the roughly fashioned back presented the appearance of a stone cut en cabochon. Evidently the true merit of the engraver's art was of secondary consideration to the value of the actual material in the opinion of the Oriental into whose possession this beautiful gem had fallen. A magnificent piece of work, although upon a pale sapphire by far unworthy of such a masterpiece of engraving, consists of the well known subject of Hebe and the Eagle. The subject is engraved in half relief on a stone $1\frac{1}{2}$ inch long by $1\frac{1}{4}$ wide, which is fashioned into the shape of a heart, and drilled through the longest direction evidently at some period previous to the engraving. This gem, evidently engraved by a Roman artist of the time of Hadrian, is, perhaps, the finest specimen of ancient glyptic art upon sapphire.

In the collections of camei and intaglii throughout Europe and America there may occasionally be seen a fine specimen cut upon this valuable material, but they are few and very far between. The finest piece of modern engraving upon sapphire

*This article appears in these columns by permission of Claremont & Ward, lapidaries and experts in gems, 38 Conduit St., London, by whom the copyright is reserved.

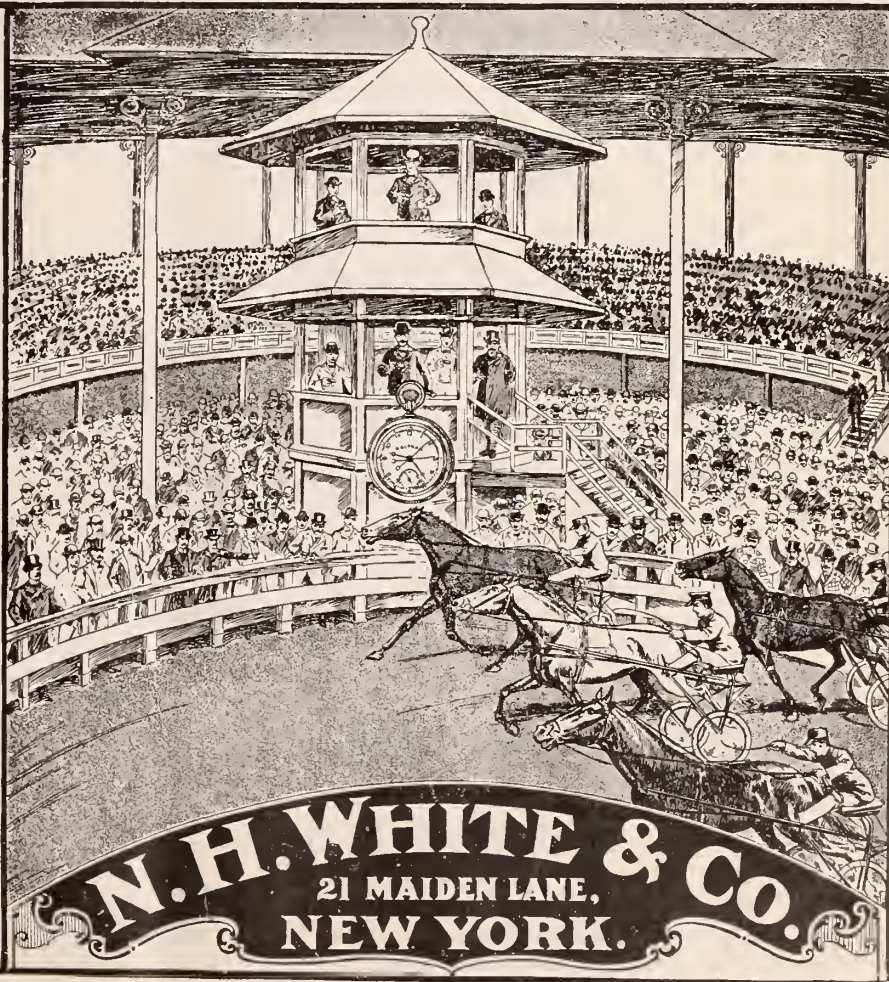
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TRADE-MARK REGISTERED.

AN OLD SAYING THAT—
 “HANDSOME IS THAT HANDSOME DOES.”

BUT HERE
 IS SOME
 OF THE
 HANDSOME
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THIS
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HAS
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“B. A.” Gold Shell Collar Buttons
 are guaranteed as follows: “We will
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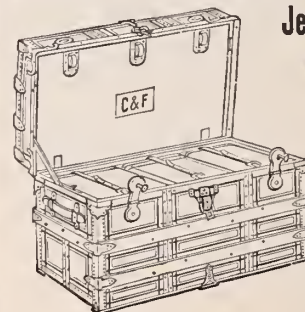
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 and Cases,

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 ANODE SILVER FOR SILVERSMITHS.

Rolling and Wire Drawing for the Trade.

91 MECHANIC ST., NEWARK, N. J.
 E. H. JACKSON, Pres. & Treas. Telephone, 7414

consists of a portrait of Pope Paul III., and is by the famous artist I. L. Greco. The stone is of fine quality and quite square in shape, and was used as a signet.

Corundum occurs much less rarely in large pieces of fine color in the form of sapphire than as ruby, but such are nevertheless seldom seen upon the market. In the London Exhibition of 1862 two very fine stones were exhibited. The larger of the two weighed 252 karats. It was oval in shape and of a very dark color. The other gem weighed 228 karats and was a much finer stone. It unfortunately, however, had a flaw which marred its beauty. A noteworthy sapphire, weighing 175 karats, was sold in London in 1898. It was a thick stone of oval shape and of a most pleasing color and very brilliant, which to a great extent was due to its extreme depth. In 1900 also a fine cushion shaped sapphire of perfect quality, weighing 47 karats, constituted one of the finest gems seen in recent years. These two last stones I had the responsibility of cutting. To the sapphire has always been attributed all kinds of virtues, among which was its power to cure fever and extinguish fire. It also from the earliest times has been considered the emblem of chastity and purity, which is the reason of its adoption from the commencement of the Middle Ages as the gem used in the episcopal ring of office. The oldest ecclesiastical jewel known consists of the ring of the Abbot of Folleville, set with a large native cut sapphire. "The sapphire is said to grow dull if worn by an adulterer or a lascivious person."

(End of Paper No. 2.)

Bookkeeper for J. H. Leyson Charged With a Financial Shortage.

BUTTE, Mont., July 8.—A serious charge has been preferred against Charles P. Greene, lately bookkeeper for J. H. Leyson, jeweler, Butte and Salt Lake City, Utah. Mr. Greene recently severed his connection with the Leyson firm and had begun a partnership with H. S. Tuttle, also formerly with Mr. Leyson, the plan being to start another jewelry firm in Butte.

After Mr. Greene left the firm Mr. Leyson had experts at work on the books of the firm, which were in charge of Mr. Greene, and it is claimed that a shortage was discovered. Mr. Greene was arrested at the instance of the County Attorney. He gave bonds for his appearance for examination.

The new firm of Tuttle & Greene were to have been opened in this city in a few days. The firm were understood to be backed by W. A. Clark, Jr., and were to occupy the stand formerly occupied by Simon Bank, on Main St. It is claimed by the defendant in the suit that the charge was inspired by spite. The charge made is that the sum of \$300, was abstracted by Mr. Greene from the amounts due Mr. Leyson.

C. A. Savage, Elyria, O., has just placed with the Cleveland Store Fixture Co., Cleveland, O., an order for an entire new set of fixtures and cases.

Chester Billings & Son

Successors to
Randel, Baremore
& Billings



1840 IMPORTERS OF 1901
DIAMONDS

OTHER PRECIOUS STONES
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**D I A M O N D
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1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

ESTABLISHED 1841.

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Liberal Arts
Building

The Pan-American Exposition, Buffalo, N. Y.

Description of Those Exhibits of Especial Interest to the Jewelry and Kindred Trades.

PART III.

Just outside the entrance to the court of the Manufactures and Liberal Arts building is an exhibit that attracts no little attention. This is the case of the Azure Mining Co., showing a magnificent collection of American turquoises, both matrix and

trade, which is one of the largest in this section, is that of the Spencer Optical Mfg. Co. The exhibit runs from aisle to aisle and includes everything optical, from the trial case to the field glass, and shows beautiful assortments of spectacles, eye glasses,

opera glasses and opera glass holders. In addition, the company, by their representative in charge, Mr. Mills, test eyes and give instruction in the use of the trial frame.

Two pen exhibits are prominent, those of L. E. Waterman Co. and Paul E. Wirt, while an exhibit of an allied trade is in the booth of the Dennison Mfg. Co.

The Fisheries exhibit is located in the third Government building, the most southerly of the three, and here will be found several cases of interest to all who have followed the experiments made in recent years in developing our fresh water pearl mussels. Here, in a case at the center, is an exhibit of white and pink pearls artificially produced or forced by the insertion of small objects within the mussel shell. Another case shows pearl shells used in the button industry, some whole and some with the button discs cut out; with the latter are the discs and the implements used in cutting them. Another case shows

pearl bearing mussels and shells, of various kinds.

Crossing the Esplanade and starting to return on the other side, the first structure we come to is the Mines building, which, though small, has many exhibits of

interest to jewelers, stone dealers and mineralogists. The most important is the exhibit of American gems, which has a prominent position in the center of the building, while smaller exhibits around on various sides include the following: A. B. Crim, Middleville, N. Y., crystal exhibit; P. W. Ellis, Toronto, Can., building and ornamental stone; Crown Corundum Co., Toronto, Can., corundum; Hamilton Corundum and Emery Wheel Co., Hamilton, Ont., corundum; Canadian Corundum Co., Toronto, Can., corundum; Eichner Bros., Cumberland, Md., pottery; M. Merrino & Son, Baltimore, Md., pottery; H. H. Barton & Sons Co., Philadelphia, Pa., massive garnet and garnet papers.

Passing through the glass roofed arcades we come to the Horticultural building, where we find no exhibits per-



EXHIBIT OF THE AZURE MINING CO.

polished stones, and also jewelry composed of nothing but turquoise. The jewelry referred to was shown at the Paris Exposition, and was illustrated in THE JEWELERS' CIRCULAR—WEEKLY of Sept. 5, 1900.

Another exhibit entering the jewelry



EXHIBIT OF THE SPENCER OPTICAL MFG. CO.

taining to the jewelers' craft, and from this, through another glass arcade, we go to the Graphic Arts building, where, as we enter, our attention is attracted by a large allegorical painting which covers the top of the east side of the building. This was done by Turner for the Eaton & Glover Co., makers of the Eaton-Engle engraving machine, and contains their advertisement. In a corner of the building this company and A. E. Francis, Cincinnati, O., have exhibits of engraving machines on opposite sides of an aisle. The exhibits show many styles of machines on cabinets and stands, and demonstrations are made to the public by both exhibitors, showing the capabilities and particular advantages of the respective machines.

(Series to be continued.)

J. H. Talbert, Kingman, Kan., and G. A. Talbert, Conway Springs, Kan., are the successors to the jewelry business of Peter Miller, Kingman. They are conducting the business under the name of the Talbert Jewelry Co.

Annual Meeting of the American Horological Society.

CHICAGO, Ill., July 13.—The annual meeting of the American Horological Society, postponed from June 20, was held, July 11, at the Columbus Memorial building, this city, and officers to serve the ensuing year elected as follows:

President, Seth Rhodes; first vice-president, Theo. Kuehl; second vice-president, F. H. Baum; third vice-president, A. W. Strickler; treasurer, A. C. Becken; secretary, Theo. Gribi; librarian, C. L. Hoefer; directors, W. H. Galloupe, B. Redepening, Max Ellbogen, A. C. Becken and Julius Schnering.

An opposition slate had been made up as to president, but the leader of the opposition himself nominated the regular ticket, and it was elected as above without a dissenting vote. The Society have done well in their selections, and their affairs are in strong hands. Reports of officers were presented at this meeting and read, but action deferred until the next regular monthly meeting, July 18. The reports show the Society to be in good financial condition, with a very satisfactory growth in membership. The question of a Fall exhibit this year was discussed informally and it was practically decided to hold an exhibit of articles pertaining to the craft some time in October. The only business officially transacted was the election of officers, after which the members adjourned to a neighboring café for refreshment.

Suit Against a "Tontine Diamond Company" of Nebraska.

OMAHA, Neb., July 13.—The Tontine Beneficial Association, organized in Nebraska a couple of years ago, seem to be on their last legs. Pierce B. Murray has asked the courts to grant him an order against the association to enable him to get his share of money out of the reserve fund. He claims that the company are not writing any new business along their line of selling diamonds on the instalment plan and avers that by the time his money is due there will be nothing left for him, although the company are still collecting their weekly payments from patrons. He says that negotiations are going on, looking to the sale of the business to another company, and he wants to get his hands on part of the reserve fund before the deal is completed.

Jeweler Takes Legal Steps to Secure Removal of Advertising Bill Board.

MARIETTA, O., July 8.—Charles Blume, jeweler, has filed a mandamus petition to secure the removal of a bill board erected a few days ago opposite his store. The result of the suit, should Mr. Blume be successful, will be to compel the City Council to tear down the board and keep the street unobstructed. The case will be the first legal test of the bill board question.

The mandamus was presented to Solicitor Richards, who called the street committee of the City Council together and they instructed him to make out an order against Schramm Bros. instructing them to have the bill board removed.

Automatic Action

is a term that applies to the

Larter Shirt Stud.

After inserting it in a button-hole or eyelet-hole of any style shirt, the strong spring coiled inside the pin or piston (not around it) causes this same pin or piston to fly back to its proper position, thus bringing the post in the center of the back.

The spring does not lose its tension.

The back does not have to be pushed in its place.

Nothing to be attached after being inserted.

Easily put in.

Cannot work out of itself.

Readily removed.

HENCE THE TERM: "AUTOMATIC."

We carry the largest stock of studs ever presented to the Jewelry Trade of the United States

in 18k. Gold,

14k. Gold

or

10k. Gold and

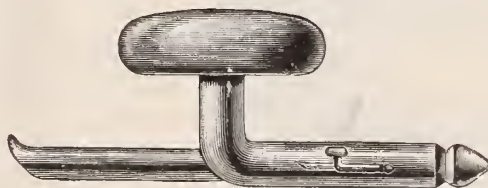
Extra Quality

14k. Plate.

To be had through
Progressive Jobbers.

Larter, Elcox & Co.,

21 & 23 MAIDEN LANE,
NEW YORK.



Our trade-mark is a fac-simile of the stud itself and is stamped upon the barrel of every Larter stud.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS TROPHIES FOR SUMMER SPORTS.

BEST LINE IN THE MARKET.



Jno. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.



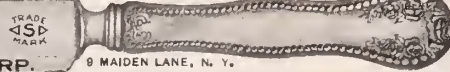
Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE TRADE ONLY.

860 Broadway,
UNION SQUARE, NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat Blade is made of german silver when
plated wears indefinitely and the thin strip of
inserted steel is ALWAYS SHARP.



9 MAIDEN LANE, N. Y.

Stock of J. V. Alfriend & Co. Sold by the
Receivers for \$6,500.

NORFOLK, Va., July 10.—Jenkins, Cole & Seldner, receivers appointed by the United States Court, have sold at auction, for cash, the stock of jewelry, stationery, fixtures, accounts, etc., of the late firm of J. V. Alfriend & Co., 190 Main St., to Solomon Brehend, Washington, D. C., for \$6,500.

Tray of Diamond Rings Disappears
from Jeweler's Show Case.

ANDERSON, Ind., July 10.—The Washburn Jewelry Co.'s store was robbed, yesterday, of a tray of 32 diamond rings worth \$1,500. The loss was not discovered until the valuables were being locked up preparatory to closing the store for the night.

The tray had been in a front show case and over each edge lapped other trays. On these other trays were diamonds, but they were less valuable. The two trays had been lifted off, the valuable tray taken out and the two replaced so as to cover the bottom of the case in a way that the theft would not soon be noticed.

Goes Into Bankruptcy Through the
Oneida Silverware Mfg. Co. Failure.

UTICA, N. Y., July 10.—A petition in bankruptcy was filed in the United States Court in this city, yesterday, by Sidney W. Moore. The liabilities are \$18,942.27 and the assets \$10,887. It has been referred to D. W. Cameron, of Cazenovia, N. Y.

Mr. Moore's assets include 50 shares of the common stock of the Oneida Silverware Mfg. Co. and 12 shares of the preferred stock, valued at \$6,800. There is also a claim for money loaned and salary due from the Oneida Silverware Mfg. Co. amounting to \$513. These troubles of Mr. Moore are another of the results of the fall of the Oneida Silverware Mfg. Co.

A. Snell, Rochester, Neb., has been appointed optician for the Bath, Neb., Soldiers' Home. He will visit the institution monthly.

"Alice Nielsen" Serpent Bracelet.

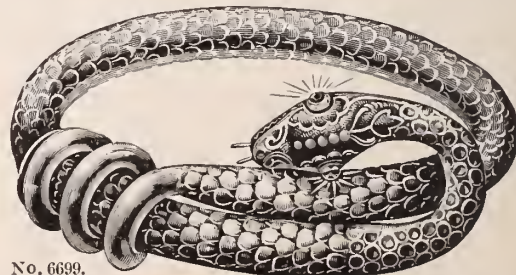
THE FAD OF THE HOUR.



No. 6563.

Name "Alice Nielsen"
copyrighted by per-
mission of Miss Nielsen.
We have the sole right
to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES, All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. PLAINVILLE, MASS. **Factory,**

STERLING



SILVER

RICH CUT GLASS



**Love's
Dream
and
Love's Voyage**
*Works of Art in
Sterling Silver*

Original and Artistic in conception, they have the added interest of being the finest specimens of skilled Die Cutting ever presented to the trade.

NOTICE—Any one who copies or attempts to appropriate these designs will be proceeded against to the full extent of the law, and we caution the trade generally that the seller of an infringing article is liable to the same penalties under the law as the manufacturer.

Vnger Bros.

Manufacturers of
**Sterling Silver Goods
of Every Description**

and Cutters of
High-Grade Cut Glass

Factory and Office
412-418 Halsey Street

NEWARK, N. J.

We can
Furnish
68 Different
Pieces
in this
Toilet Set.

Hair Brush
as
illustrated
\$5.75

The
Complete
Toilet Set
of this Pattern
will be ready
for delivery
September 15.
Price
same as
Love's Dream
Set

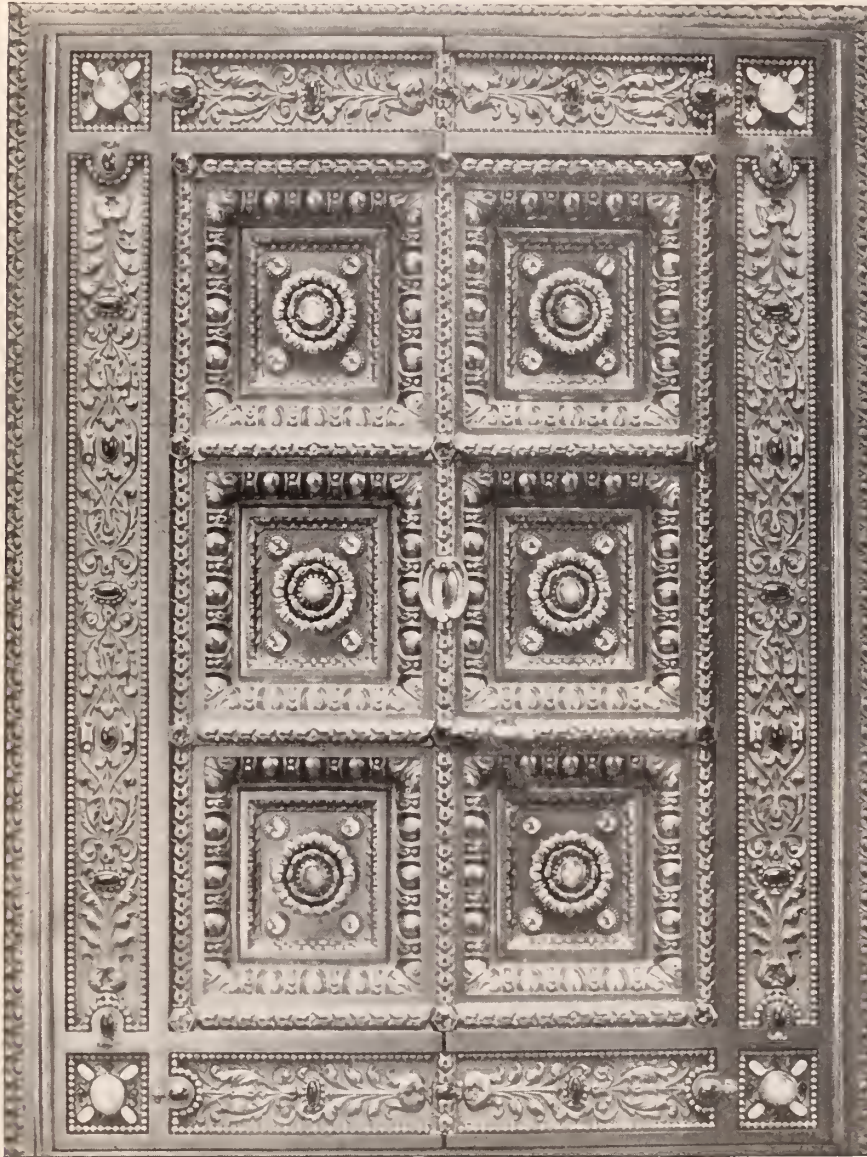
American Art in Ecclesiastical Work.

[Continued from page 1.]

sapphire in the center of each of the four corner squares. Above the tabernacle, around which are entwined gilt bronze vines, four convoluted pillars support the balachino, the dome of which is handsome—

Under it and on an ebony cross, also made by the Gorham Mfg. Co., is a beautiful antique ivory figure of Christ. The large candlesticks, which measure about five feet high, stand three on each side of the balachino.

A year was consumed in the construction of this altar, whose value is estimated



JEWELLED DOOR OF THE ALTAR OF THE CHURCH OF ST. IGNATIUS LOYOLA, NEW YORK

ly enameled with deep blue and gold, containing 12 panels, each of which show 24 stars on a blue background. The dome is raised about seven feet from the base and has a diameter of about six feet.

at \$10,000. The general style is Italian Renaissance and this style is carried out even to the finest detail of the bronze work. The body of the altar is in Pavenazzo white marble.

Conditions of the Clock Industry in the Black Forest.

WASHINGTON, D. C., July 6.—In the Black Forest, which is a part of the consular district of Freiburg, Germany, there are many clock factories and special schools or institutions for learning the art of clockmaking and of wood carving. The mountain district is especially noted for the manufacture of the popular cuckoo clocks, the demand for which at the present time far surpasses the supply which can be prepared for market. The manufacturers have recently had some misunderstanding with the customs authorities of Russia, who, among other things, wanted to know what the manufacturers themselves would class under the designation, "Black Forest Clock." This controversy gave rise to the definition, "*Einfache Wanduhren mit Gewichten und messingem Triebwerk in holzernen Gestellen*," or in other words, "Plain wall clocks with weights and with brass works in wooden cases." One of these clock manufacturers, in commenting on the labor question, expressed himself as follows:

"Although the earnings of the laboring classes have been greatly increased during the past year, there nevertheless is a very perceptible lack of skilled and trained clock makers. The supply of common factory hands is fully equal to the demand. This is a great and ever increasing misfortune, the reason of which is to be found in the fact that the parents, as soon as the child has finished his school life, have him employed at the factory, where he earns wages immediately, instead of letting him be an apprentice for two years, earning only his board, but learning a trade. It of course would not be long before the skilled workman would earn double the amount of the young factory hand, who has learned nothing except how to attend to one certain machine. A skilled clock maker can obtain a good situation in any factory, and is never out of a job, while the factory hand realizes only too late what disadvantages he has to experience in life."

Why the Lazarus Jewelry Co. Sale Did Not Take Place.

MACON, Ga., July 9.—The reason the stock of the Lazarus Jewelry Co. was sold, July 2, as advertised, was that receiver John R. Cooper took the position that the appeal recently taken to the U. S. Circuit Court acted as a *supersedeas* without a special order and he refused to offer the goods for sale, although he had no special order stopping the sale. Quite a number of parties were on hand to bid on the stock and the attorneys for creditors thought until the last minute that the sale would take place. [The fact that the sale did not take place was announced in THE JEWELERS' CIRCULAR—WEEKLY of July 3.]

Ed Castor, Waseca, Minn., has been reappointed inspector of watches for the Northwestern Railroad.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

A LARGE COLLECTION OF
Art Leather Goods
ESPECIALLY ADAPTED TO
FINE JEWELRY TRADE.



C. F. RUMPP & SONS,
PHILADELPHIA, PA.

NEW YORK SALESROOM: 621 BROADWAY.

Pocket Books,
Card Cases,
Photo Frames,
Cigar Cases, Etc., Etc

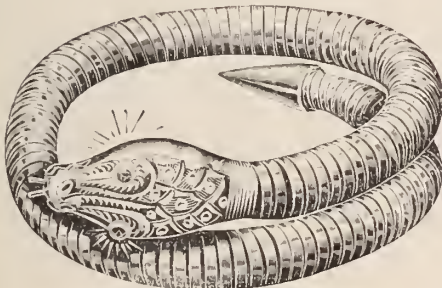
Dressing Cases,
Jewel Cases,
Chatelaine Bags,
Tourists' Goods, Etc., Etc.

THE ASSORTMENT OF
EUROPEAN NOVELTIES

WILL BE ON EXHIBITION UNTIL
AUGUST 1st.

The New Serpent Bracelet.

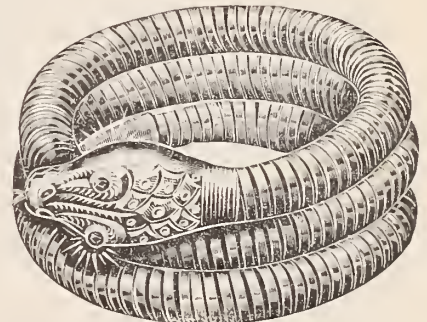
These Bracelets are meeting with immense success. Note our Prices; they are much lower than any others in the market.



No. 3590 Sterling Silver.
Stone Set Eyes.

\$10.50 PER DOZ.

WRITE TO-DAY
FOR SAMPLES.



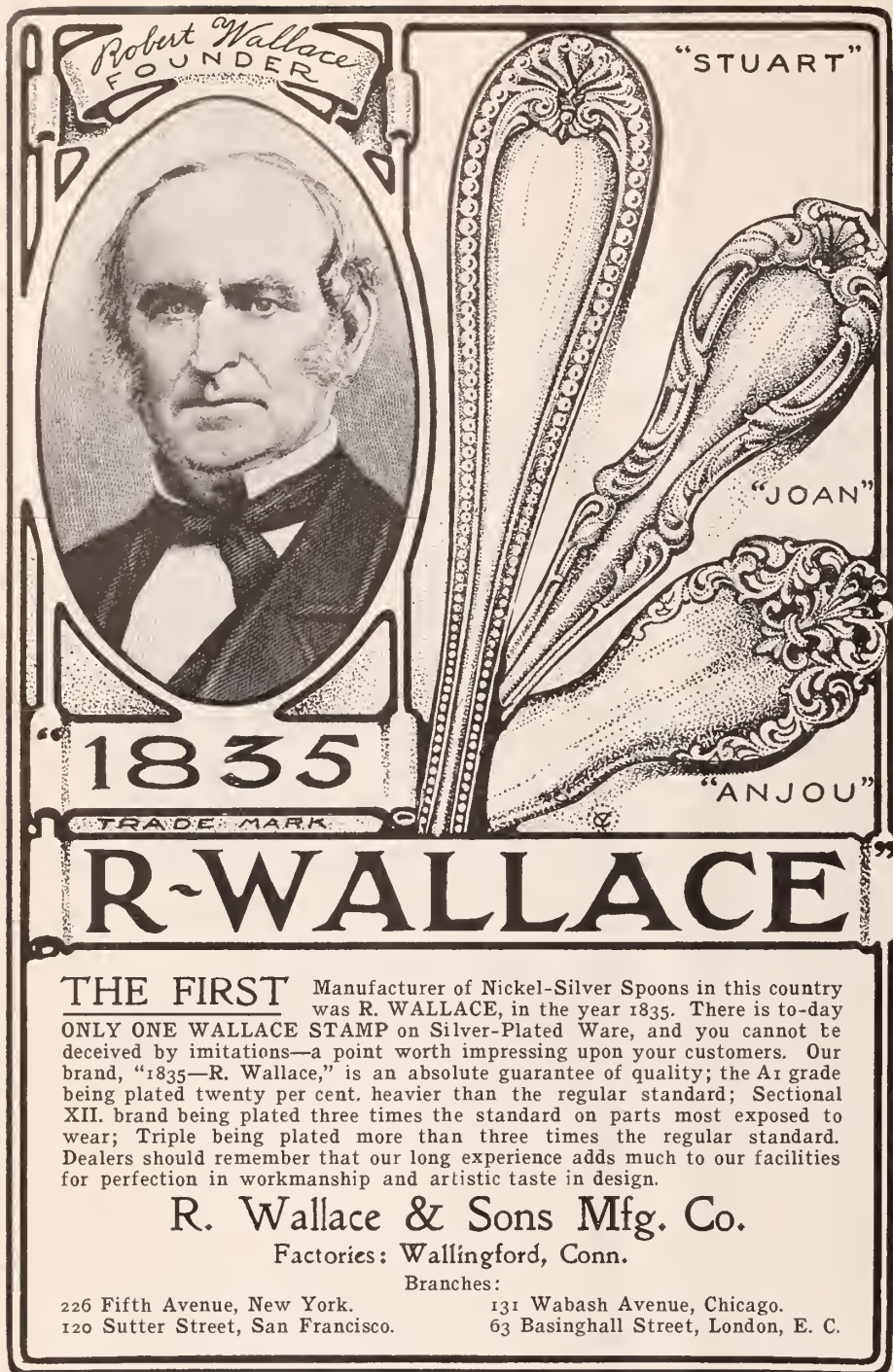
No. 3591 Sterling Silver.
Stone Set Eyes.

\$15.00 PER DOZ.

E. & J. BASS,

MANUFACTURING
JEWELERS.

610, 612, 614 BROADWAY, NEW YORK.



Robert Wallace
FOUNDER

"STUART"

"JOAN"

"ANJOU"

1835

TRADE MARK

R-WALLACE

THE FIRST Manufacturer of Nickel-Silver Spoons in this country was R. WALLACE, in the year 1835. There is to-day ONLY ONE WALLACE STAMP on Silver-Plated Ware, and you cannot be deceived by imitations—a point worth impressing upon your customers. Our brand, "1835—R. Wallace," is an absolute guarantee of quality; the A1 grade being plated twenty per cent. heavier than the regular standard; Sectional XII. brand being plated three times the standard on parts most exposed to wear; Triple being plated more than three times the regular standard. Dealers should remember that our long experience adds much to our facilities for perfection in workmanship and artistic taste in design.

R. Wallace & Sons Mfg. Co.
Factories: Wallingford, Conn.

Branches:

226 Fifth Avenue, New York. 131 Wabash Avenue, Chicago.
120 Sutter Street, San Francisco. 63 Basinghall Street, London, E. C.

Jammes's Conviction Stands.

Validity of the New York Sterling Law and of A. F. Jammes's Conviction Under It Upheld.

The attack on the first New York Sterling law—Section 364a of the Penal Code—on constitutional grounds, has failed, and the validity of the law and also of the first and only conviction by a jury under it was upheld, last week, by a decision of the Appellate Division of the New York Supreme Court. This decision was on the appeal of Alberti F. Jammes, which, as told in THE CIRCULAR—WEEKLY, June 19, was argued before this court, June 13.

As already told in these columns, Jammes sought to have reversed this conviction, Oct. 14, 1898, in the Court of General Sessions, on the charge of selling two rings to Newton Dexter, both of which were marked "Sterling," and neither of which assayed .925 fine. Jammes, it will be remembered, had been in business as a dealer in novelties at 909 Broadway, and the rings, which led to his conviction, were sold by one of his salesgirls to Newton Dexter, June 10, 1897. On the trial, Herbert G. Torrey, United States assayer, testified that he had assayed the two rings with the result that he found there was but 26 per cent. of the metal in them pure silver, the rest being base metal. After the jury had brought in a verdict of guilty, Recorder Goff fined Jammes \$100.

The main points raised on behalf of the prisoner were principally three: First, inasmuch as the law provided at that time for no special assay when the article was composed of two or more metals, the defendant had the right, at the trial, to put in evidence as to the component parts of the rings; and, if necessary, show that they were filled rings and that the stamp "sterling," on the outside, did not indicate or denote that the entire article was .925 fine, but only the "shell;" that if the parts purporting to be sterling were sterling, he had the right to show this fact to the jury. Second, that the act under which his conviction was had was unconstitutional, because (A) it violated the Federal Constitution by being *ex post facto*, and (B) it also violated Article 1, Section 6 of the New York Constitution, by depriving the person of property without due process of law. The points raised by counsel were that when the law went into effect, it made every man who had in his possession for sale an article stamped "sterling" that was not .925 fine, a criminal, without any act upon the part of the holder of the goods; and by so "outlawing," practically, articles that would not assay up to their stamp of sterling, they deprived the holder of the value of his property without process of law.

The Appellate Division's decision on this case was simply one of affirmation, no opinion being handed down by the Court. This may properly be understood as implying that the Court believed that the points raised by the defence were sufficiently considered in the court below and did not require further consideration in an opinion of this court.

The Sterling law must, therefore, hereafter be accepted as constitutional in all trial courts of New York State and can



No. 513 Stick Pin Stand.
Heavily loaded base,
standard nickel, purple
plush cushion,
3 inches diameter.
List Price, 60c. each.

THE BARLOW, HOLYOKE, MASS.

Your Show Windows Need Metal Display Fixtures.

We are headquarters for them. Also, TRIPPLICATE MIRRORS, FORMS and SHOWCASES. Send for our catalogue.

BARLOW MFG. CO.,

Pos'on Salesrooms,
125 Summer Street.

Holyoke, Mass.

Keystone Sterling Silver Cases

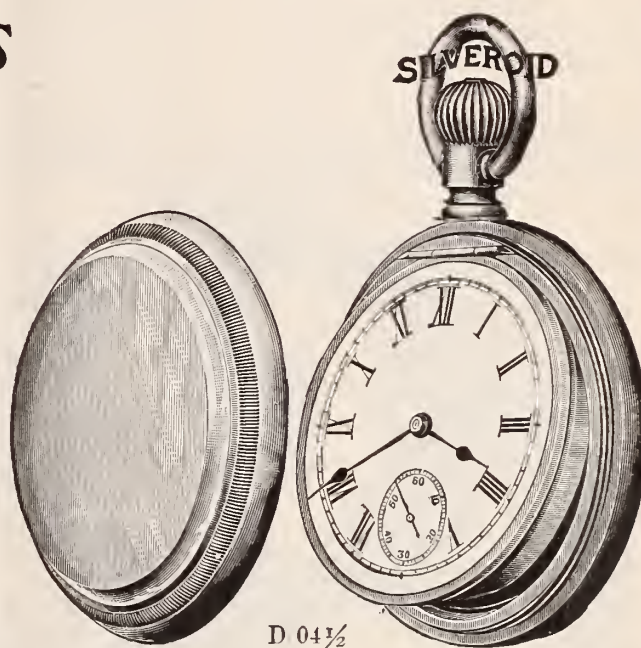
**REDUCED
IN PRICE.**

A reduction averaging about 10 per cent. has been made in the price of these cases. As they are recognized as the standard in their grade, and easily salable by the retailer at highest market rates, the reduction may be regarded practically as an addition to the jeweler's profit. The beauty of the new patterns will be a further impetus to sales.

Swing Ring Screw Bezel Silveroid Cases

**REDUCED FROM
\$2.00 TO \$1.50.
(KEYSTONE KEY.)**

In these cases the back and center are in one piece, the ring which holds the movement is jointed to the combined back and center, and the bezel is screwed on as shown in the illustration. The cases are made in 3 oz. 18 size, 18 size regular, and 16 size.



D 04½

The Keystone Watch Case Co.,

19th and Brown Streets, Philadelphia, Pa.

Our new price list has been mailed to the trade. If you have not received a copy let us know and we will send you one.

CHAS. L. TROUT & CO.

5 & 7 MAIDEN LANE,
NEW YORK.

**Solid Gold
Brooches,
Cuff Links,
Scarf Pins,
Guard Chains
and
Diamond
Set Goods.**

NEW DESIGNS.

CHAS. L. TROUT & CO.

NEW YORK.

only now be upset by the Court of Appeals. It is not likely that any further appeal will be taken in this case.

Proceedings of The Jewelers' Security Alliance.

The regular monthly meeting of the Jewelers' Security Alliance was held on Friday, July 12, the following members being present: Chairman Butts, Vice-President Kroeber, Treasurer Karsch, Secretary Noyes, and Messrs. Champenois, Alford, Wood and Stern, of the committee. The following new members were accepted:

Lindahl & Gustafson, Abingdon, Ill.; Turner Bros., Chicago, Ill.; Gus Erikson, Chicago, Ill.; Culman & Bode, St. Louis, Mo.; Calhoun Jewelry Co., Birmingham, Ala.; Grant W. Shuman, Chicago, Ill.; Radke & Co., San Francisco, Cal.; C. E. Haukwitz, Chicago, Ill.; A. H. Grenell, Bakersfield, Cal.; Harry Engel, Jamesport, Mo.; Cole & Young, Chicago, Ill.; Jas. M. Clark, Forest City, Ia.; George N. Joyce, New York, N. Y.; A. K. Jobe, Water Valley, Miss.; The H. D. Cone Jewelry Co., Cedar Rapids, Ia.; F. W. Merriam, Fremont, O.; Smith, Patterson & Co., Boston, Mass.; Olof Pearson, Chicago, Ill.; Robert M. Paley, Marshalltown, Ia.; Hussey, Hyde & Co., Salem, Mass.; Bayless Jewelry Co., Little Rock, Ark.; J. W. Sanders, Schenectady, N. Y.; Carl J. von Seutter, Jackson, Miss., and Bronson & Curtis, Chicago, Ill.

The store of George McCoy, Polo, Mo., was damaged by a fire, July 4. Mr. McCoy's loss was covered by insurance.

A Pearl Weighing 101 Grains; Two Pearls Found in One Shell.

MILWAUKEE, Wis., July 13.—A pearl, said to be the largest ever found in America, has been taken from a Mississippi River clam, near Prairie du Chien. It is perfectly white and round and weighs 101 grains. The pearl will be sent to New York.

RED WING, Minn., July 8.—A lucky find was John Boardman's big pearl, the largest found on this part of the river. In the same shell, which is rare, was a smaller pearl of considerable value. Both are oblong, the larger one as large as a gooseberry, good color and nearly perfect shape.

RECENT PEARL FINDS.

Twelve pearls, ranging from the one of nearly 66 grains, reported last week, were found near Lansing, Ia., in one day.

A number of men have been working in the Elkhorn, north of Sterling, Ill., and they are having good luck, as some very valuable pearls have been secured.

Pearl fishing has received quite a stimulus at Two Rivers, Wis., since the finding of several pearls of value. The finds have been made in the Neshoto River, about five miles from that city. The last one of value was found by Charles Mohr. It is almost one-sixteenth of an inch in diameter.

The stock of C. F. Blades, Junction City, Kan., is reported to have been taken in charge by a Sheriff, June 22, under two judgments amounting to \$2,000.

O. & B. RINGS
ABOVE THEM ALL.

OSTBY & BARTON CO.
PROVIDENCE R. I.
MAKERS OF GOLD RINGS
NEW YORK CHICAGO
9-13 MAIDEN LANE 103 STATE ST.

Importations at the Port of New York.*Weeks Ended July 13, 1900, and July 12, 1901.*

China, Glass and Earthen Ware:		1900.	1901.
China	.....	\$85,341	\$91,522
Earthen ware	.....	11,394	13,821
Glass ware	.....	19,738	23,738
Optical glass	.....		112
Instruments:			
Musical	.....	13,212	6,082
Optical	.....	5,871	5,617
Philosophical	.....	2,416	3,520
Jewelry, etc.:			
Jewelry	.....	18,196	8,798
Precious stones	.....	464,382	404,136
Watches	.....	8,040	26,489
Metals, etc.:			
Bronzes	.....	156	260
Cutlery	.....	18,320	28,882
Dutch metal	.....	2,727	
Platina	.....	5,323	20,549
Silver ware	.....	4,868	583
Miscellaneous:			
Alabaster ornaments	.....	845	
Beads	.....	3,181	2,207
Clocks	.....	1,960	3,692
Fans	.....	3,467	1,572
Fancy goods	.....	8,396	9,835
Ivory	.....		33,753
Ivory, manufactures of	.....	27	210
Marble, manufactures of	.....	17,768	8,140
Statuary	.....	2,184	1,177

H. A. Williams, a jeweler, of Rome, N. Y., July 8, discovered a small hole in the wooden stool which he has been using for several years. It appeared to have been made by some gnawing insect. On pouring some alcohol into the hole an unknown insect made its appearance. It had been enclosed in the wood for years and had just gnawed its way out.

Thieves stole about \$300 worth of goods from J. B. Shelley, Eufaula, Ala.

Murderers of Jeweler Frederick Dael Sentenced to Death.

PARRAL, Mexico, July 12.—Six of the men who were implicated in the recent murder of Frederick Dael, the American jeweler of Parral, have been sentenced to death. One of the members of the outlaw band is still at large. Mr. Dael left no known relatives and his estate will revert to the Government, if no claim is made by heirs.

Mr. Dael was assassinated in his store, here, April 27. He was a German by birth, but became a naturalized American citizen, several years ago, prior to coming to Mexico. When found his dead body was lying back of the counter of his store in a pool of blood which flowed from three stab wounds, any one of which would have proved fatal. The store was ransacked and a large amount of booty was secured.

Edward J. Lowe Drowned.

FREDERICKSBURG, Va., July 11.—Edward J. Lowe, jeweler and watchmaker, this city, was drowned, while swimming in the Rappahannock river, last night, at a late hour. Two companions were with him. He was caught in the waves caused by a large steamer and was overcome with exhaustion. The body was recovered to-day. He was 35 years old. His father, a brother and sister survive him. An inquest was held, the verdict being accidental drowning.

W. T. Brown, Sterling, Kan., has been putting in new fixtures.

ELK JEWELRY

HENRY FREUND & BRO.,
THE JEWELRY HOUSE
9-11-13 Maiden Lane, New York.

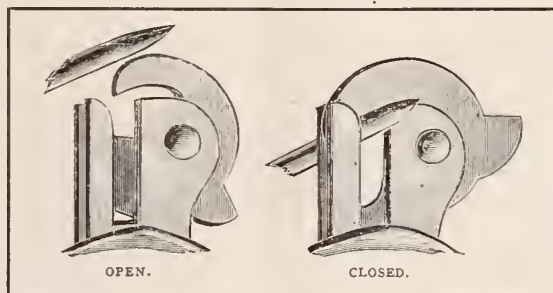
Automatic Safety Catch.

SIMPLE — SAFE — SURE.

THE BEST POSSIBLE SAFE-GUARD FOR BROOCHES
AND BADGES.

Covered by
U. S. Patent
No. 676,640.

SEND FOR
SAMPLES.



No Larger than Old
Style Hook
Catch.

Made in 14 and
18 K.

IT LOCKS ITSELF AUTOMATICALLY WHEN YOU CLOSE
THE PIN AND CANNOT WORK LOOSE UNTIL YOU OPEN IT.

BIPPART, GRISCOM & OSBORN,

Sole Manufacturers,

COR. MARSHALL AND HALSEY STS.,

NEWARK, N. J.

*You can buy
Genuine French
Ebony Toilet Goods
and Travelling Sets
direct from
Leys Christie & Co.
as cheap as you pay for
imitation trash
They are the largest
Importers in America
and a visit to their
Show rooms will
Substantiate these facts
65 Nassau St.
New York.
See that "New Thing"
in Silver Novelties.*

**"Lieut. Richard Bruce, R. N.," Tried to
Get Valuable Jewelry.**

The *soi disant* "Hon. Richard Bruce, R.N.," arrested Saturday on a charge of passing a worthless check on the Hotel Netherland, New York, attempted unsuccessfully, last week, to get a diamond sunburst valued at \$1,100 from Rosenbaum & Adler, 65 Nassau St. Maurice Rosenbaum, of this firm, came over from Europe recently on the *Campania* and met "Bruce" on the voyage. "Bruce" called at Rosenbaum & Adler's office, Friday, and after thanking Mr. Rosenbaum for advice the latter had given him, said he wanted to purchase a piece of jewelry to present to Lady Dalrymple as a wedding present. He selected a diamond sunburst containing 99 stones and in payment offered a check on J. P. Morgan & Co., bankers, for the amount. He then sat down and wrote a letter which he asked the jewelry firm to forward with the brooch to Lady Violet Dalrymple, 78 Cadogan Sq., London.

Mr. Rosenbaum had become suspicious of his customer directly after he came in and his suspicions were confirmed when "Bruce" asked leave to take the jewel up to the hotel to show to a lady before they sent it to Europe. Mr. Rosenbaum told him that the setting needed polishing first and that he would bring it up to the hotel, Friday night. "Bruce" said that was all right and departed. Mr. Rosenbaum put the sunburst back in his stock and came down, Saturday morning, intending to notify the J. P. Morgan &

Co. banking house and the police. He, however, read of "Bruce's" arrest the night before and did not do so.

Rosenbaum & Adler have still in their possession the check for \$1,100 and the letter to Lady Violet Dalrymple. They say they will make no charge against "Bruce" as he got nothing from them.

The Bonnet-Ross Co. Succeed to Business of F. F. Bonnet.

COLUMBUS, O., July 13.—The Bonnet-Ross Co., incorporated some time ago with a capital stock of \$50,000, have completed their organization by the election of Frank F. Bonnet president and Frank P. Ross secretary and treasurer. The principal stockholders are these two gentlemen and Mrs. Frank F. Bonnet.

Mr. Bonnet has been in business in this city for 11 years and has commanded the best class of trade. He has always carried an excellent stock of goods and been prepared to meet the wants of all. Frank P. Ross is a gentleman of wide experience in the jewelry business. For years he was connected with Dillon, Hancher & Co., Wheeling, W. Va., and later with Mr. Bonnet. In 1900 he resigned his position here and took a position with Shreve & Co., San Francisco, Cal., later returning because the climate was not suited to the health of his family.

The new company have acquired the stock of F. F. Bonnet and the store is open for business; it will be enlarged and added to, to make it one of the leading stores in central Ohio.

We Respectfully Submit

Our new fall line as the result of unsurpassed resources and designing facilities. All our new patterns represent diversified ideas to an unusual degree.

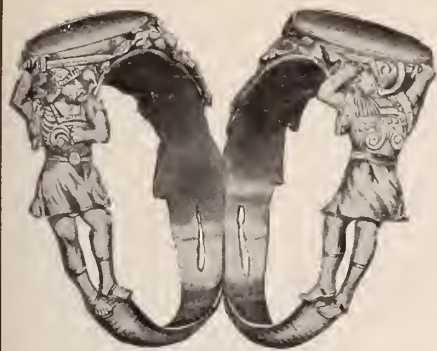
We are making a special line of **Opal and Diamond Cluster Rings** in 14 kt. mountings. Extra fine stones for holiday trade. We are showing **300** new patterns of **Gold Lace Pins, 175 New Styles Ladies' and Gentlemen's Set Rings.**

In **Gold Scarf Pins, Cuff Buttons, Locketts and Gold Chains** we have never shown a more varied or beautiful line in the history of our business. Our six travelers are showing our complete line to the leading jewelers in every part of the country.

Prompt shipment from **NINETEEN MAIDEN LANE.**

M. J. AVERBECK, Manufacturer, New York.

RINGS! RINGS! RINGS!



No. 3396.

ALL KINDS OF RINGS.

Hand Carved,
Diamond Mounted,
Signet,
Opal and Pearl Set.

C. P. Goldsmith & Co.,

Manufacturers,

33-43 Gold Street, New York.



No. 3401.

\$500 REWARD

Will be paid anyone who finds HANDS on

THE ANGELUS HANDLESS WATCH.

The greatest novelty of the 20th century. A permanent improvement for reading time for all time.

INEXPENSIVE. UNIQUE. ACCURATE.

THE ANITA WATCH COMPANY,
JOHN F. KERR, President.

Lock Box 1604, PATERSON, N. J.

C. J. MEYER & CO.,

Watch Case and Jewelry Repairing.

SPECIAL ORDER WORK.

41-43 Maiden Lane, Room 4, New York.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, **SCHULZ & RUDOLPH,**

28 John Street and 65 Nassau Street,

NEW YORK.

You Ought to Know

every trade-mark used on any goods in your line, so as to be able to duplicate or have repaired any article a customer may present. "TRADE-MARKS" will give you all the information desired. Write for descriptive circular to THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

Gold Medal Paris, 1900.

AZURE TURQUOISES

DO NOT CHANGE COLOR



EVERY AZURE TURQUOISE IS GUARANTEED

and has this  trade mark engraved on the back. None genuine without the ring  on the reverse side.

If your jobber or manufacturer does not carry "Azure" Turquoises, write to the office of the Company,

192 Broadway, New York.

NATIVE DRILLING TURQUOISES.

Look for our Exhibit at the Pan-American Exposition in the Manufactures and Liberal Arts Building.

"AZURE" TURQUOISES DO NOT CHANGE COLOR.

EVERY "AZURE" TURQUOISE GUARANTEED.

None is genuine "Azure" Turquoise, unless it has the ring (registered trade-mark) engraved on the back.

The trade is respectfully cautioned to look out for infringements against this trade-mark or for any colorable imitation of the same.

Golf Hat Pins.

Golf
Stick
Pins.

Golf Caddie Bags.
Golf Spoons.

All for Summer Trade.

Send for our latest Souvenir
Golf Hat Pin. *It is rich.*

If interested in **Souvenir
Spoons**, we have some-
thing good for you.

Let us freshen up your line. **Samples
for 1c.** Only a postal does it.

Codding & Heilborn Co.,
MANUFACTURERS,
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:
CHAS. VAN NESS, 11 Maiden Lane.

GARREAU & GRISER,
68 & 70 Nassau St., New York.
LAPIDARIES.
EMS in Unique Cuttings.

OUR TRAVELING



Traveling representatives
may consider these columns
open for the publication of
any news or items of interest
regarding themselves or
their confreres.

Unless all predic-
tions fail, and that
does not seem possi-
ble, the Annual Mid-
Summer Outing next
Saturday of the Travel-
ers' and Jewelers'
Association of New

England promises to excel all previous attempts of this well known and popular organization. The management have changed the programme somewhat this year, and instead of a trip "down the harbor," the members and their friends will visit Providence and indulge in a genuine Rhode Island clambake, and all that the word implies. The Boston contingent will board the train, leaving the South Station at 1.02 o'clock p. m. On arrival at Providence, electric cars will be taken at Market Square for East Providence Bridge, where members will find the steamer *Corsair* waiting for them. At 2.45 o'clock p. m. the sail to Crescent Park will begin. Here, in a special dining room, will be served the clambake, with all the "trimmings," and members are "requested not to lose sight of the trimmings." A sail on Narragansett Bay will then be indulged in, and the return trip to Boston will be made "sometime." W. E. Clement, secretary and treasurer, says that from the way in which the members are responding, there can be no doubt as to the success of the affair.

E. Duff, traveling man, has severed his connection with Heaton, Sims & Co., Indianapolis, Ind., and has gone to Chicago.

Mr. King, traveling salesman for A. E. Dayton & Co., Omaha, Neb., is taking his vacation with his family at Blue Lake, Ia.

Fred Davis, traveling for Nordman Bros., San Francisco; a representative of Joseph H. Fink & Co., New York, and Morry Mayer, of San Fran-

cisco, called on the trade in Portland, Ore., the past week.

July 15 the traveling men of Indianapolis, Ind., began their Fall trips. Among those who took to the road were: John T. Gardner, for Baldwin, Miller & Co.; L. L. Norton, for Heaton, Sims & Co.; Sol. Kiser, for S. L. Kiser & Co.; Charles Stoner, for Charles W. Lauer & Co.

The following were in Minneapolis and St. Paul the past week: Hugh King, Fessenden & Co.; T. W. Agnew, New Haven Clock Co.; Mr. Marx, Kossuth Marx Jewelry Co.; Jere Milleman, Hayden Mfg. Co.; Fred Heffron, Riley, French & Heffron.

Traveling salesmen visiting Boston, Mass., last week, included: Frank Jeanne, William S. Hedges & Co.; Mr. Sternberger, Stern Bros. & Co.; Irving L. Russell, L. Tannenbaum & Co.; William Kaas, A. J. Hedges & Co.; William Hueber, William Hueber & Co.; H. W. Dunham, International Silver Co.; Frank Wood, Ludwig Nissen & Co.; Samuel Howland, Jos. Frankel's Sons; A. L. Stearns, the Roy Watch Case Co.; W. S. Metcalf, the Plainville Stock Co.; E. W. Martin, Martin, Copeland & Co.

The majority of eastern travelers seem to be taking their vacations, as very few of them were last week in evidence in Pittsburgh, Pa. Among the few who called on the trade lately were: B. F. Hodgins, Lawton-Sherman Co.; C. T. Barbour, Plainville Stock Co.; Walter R. Bristol, International Silver Co.; Jules Franklin, L. Tannenbaum & Co.; J. Lenardson, Charles E. Hancock Co.; E. C. Delmar, the Ansonia Clock Co.; W. H. Hurlbert, Providence Optical Co.; Fred Clarkson, Albert Lorsch & Co.; Mr. Platt, Theodore W. Foster & Bro. Co.; F. A. Perry, The John Russell Cutlery Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; M. D. Geigerman, J. Hoare & Co.; Joseph L. Herzog, Louis Kaufman & Co.; John A. Abel, Abel Bros. & Co.

Representatives of Pittsburgh, Pa., wholesale houses are all in taking a much needed rest. They have been doing considerable hustling the past six months, and in many cases will start out on the road by Aug. 1, some before that date. James R. Brown, of Marsh & Brown, the new firm, starts out about July 20; Clarence D. Stuart and Emil Geilfuss, of Heeren Bros. & Co., on Aug. 1; Chester and Sam Hall, for Albert H. Gerwig, leave on Aug. 1 for a jaunt to Atlantic City. Dory Smith, of the W. J. Johnston Co., has just returned from Cambridge Springs, and is busy getting his cases ready for Aug. 1. Mr. Dunbar, of George B. Barrett Co., is home from Atlantic City and eastern resorts and is also preparing for an August exodus. Mr. Covert, of West, White & Hartman, leaves early in August for a season on the road.

THE "TOURISTS' " CHAFING DISH.

A GOOD SELLER FOR THIS SEASON OF THE YEAR.

Especially adapted for travelers and outings, is
compact and occupies small space when closed.



SEND FOR
OUR COMPLETE
CATALOGUE.

Everything in
Metal Wares.



Stand, lamp, extinguisher, handle and dish
are inside hot water pan.

Manufactured by

S. STERNAU & CO.,
204 Church Street, New York.

No. 1092
Capacity, 2 pints. View open, ready for use.

Sig. Goldsmith, A. Goldsmith & Son, was the advance guard of the traveling fraternity at St. Louis, Mo., last week.

S. A. Goldsmith, Adolph Goldsmith & Son; J. R. Yeung, Ames-Bonner & Co., and Rudolph Noel, Albert Lorsch & Co., were the few travelers who called on Kansas City, Mo., trade last week.

Traveling representatives recently in Seattle, Wash., were: Leo Goldsmith, New York; Morry Meyer, M. Schussler & Co., San Francisco; J. W. Davis, California Optical Co., San Francisco; also representatives of the Hamilton Mfg. Co., Cincinnati, O., and the Roy Watch Case Co.

Among the representatives of wholesale houses who recently visited the trade in Detroit, Mich., were: Lewis P. Cook, S. Sternau & Co.; John A. Abel, Abel Bros. & Co.; L. Seligsberger, John Schimpf & Sons; C. M. Dillon, Meriden Cutlery Co.; S. W. Pickering, Allen & Jonassohn; E. S. Smith, Smith & North, and Jacob Schorsch, I. Emrich & Co.

Reported Robbery of \$1,500 Worth of Diamonds in South Dakota.

OMAHA, Neb., July 11.—A despatch from Deadwood, S. D., says: Thieves got away with \$1,500 worth of diamonds from the shop of H. Solomon, recently opened here. Three men, Harry Scott, Charles Heidman and C. C. Cannon, all of Denver, were arrested, charged with the robbery. They entered the Solomon store in the evening to get empty boxes. A trunk containing valuable diamonds and jewelry was open and it is supposed that one of the three got away with the valuables while the other two held the attention of the proprietors. None of the jewelry was found on them. They came from Denver.

Scott and Cannon were held to await the action of the Grand Jury. Their bail was placed at \$1,000 each. Heidman, the third suspect, was released for lack of evidence.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended July 13, 1901.

U. S. Assay Office report:

Gold bars exchanged for gold coin..... \$168,024.37
Gold bars paid depositors..... 50,257.81

Total \$218,282.18

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

July 8..... \$218,282.18
" 9..... \$63,317.43
" 10..... 47,652.16
" 11..... 41,281.43
" 12..... 15,773.35
" 13..... 5,498.12

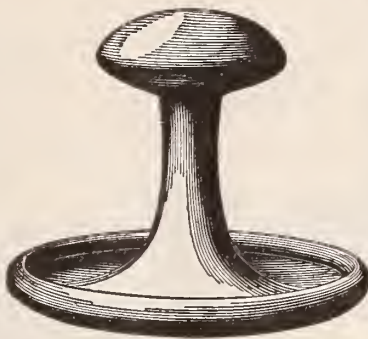
Total \$173,522.49

Andrew O. Hutterly, Washington, D. C., received the contract for repairing the public clock on the city post-office building, in that city, last week, and he proceeded to make extensive repairs. New hands, which can be seen to better advantage and from greater distances than the old ones, will be put on the dials. The hands will be painted black and it is expected that hereafter it will be possible to tell the time at night. The new hands will be a foot in width; the old ones were only about three inches wide. The new minute hand will be nearly seven feet long. The long counter weights, which were often confused, after dark, with the hands, will be placed back of the dial when the changes have been made.

D. R. Schwartz has opened an optical establishment at 440 Main St., Buffalo, N. Y.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Krementz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

DIAMONDS.**Wm. S. Hedges & Co.,**

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.**DIAMOND JEWELRY.****171 Broadway, BENEDICT BUILDING, New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.**John F. Saunders,** Cutter and Importer of**DIAMONDS AND OTHER
PRECIOUS STONES.**

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.**9, 11, 13 MAIDEN LANE, NEW YORK.**

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,**RUBIES, SAPPHIRES, EMERALDS AND PEARLS.****D. C. DE LARA**

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.**DIAMOND CUTTER****and POLISHER FOR THE TRADE.**Rough Recutting, Repairing and
Matching a Specialty.**FRESH WATER PEARLS**

BOUGHT AND SOLD.

Also PEARLS POLISHED

and all possible improvements made.
Pearls damaged by setting restored.**JOHN HAACK,** Room 53,
11 John St., New York
Office Hours: 1 to 3**BAROQUE PEARLS.****WE** desire to announce to the trade that we have
a large assortment of loose baroque pearls,
consisting of many sizes, qualities, shapes and col-
ors, at various prices, and are glad to sell single
pieces or small lots as required.Also a nice line of baroque pearl jewelry for the
trade. Pendants a specialty.**CHAS. S. CROSSMAN & CO.,**
Estab. 1880. 3 Maiden Lane, New York.**Bailey, Banks & Biddle Co. Lose Important Test Case.**

PHILADELPHIA, PA., July 12.—One of the many points raised in appeals from the ratings of the Appraisers of Mercantile Taxes in Pennsylvania was decided in favor of the Commonwealth, yesterday afternoon, in Common Pleas Court No. 2, in the case of the Bailey, Banks & Biddle Co., retail jewelers, 12th and Chestnut Sts. The objections to the payment of the tax and the rating were based upon a contention that the Bailey, Banks & Biddle Co. were a corporation operating under a charter from the State, and were not liable to any taxes other than those provided for by the corporation laws.

The argument presented on behalf of the Commonwealth was that the charter held by the corporation did not exempt them from the tax upon the merchandise sold, and that the company were clearly vendors in the sense implied by the Act of Assembly of 1899. The charter, it was also asserted, was merely a relief for the former partners of the concern from individual liability. Under the decision the jewelry firm are ordered to pay the Commonwealth \$1,090.50, the amount of taxes assessed by the appraisers.

Arrest of Express Driver Charged With Stealing Jewelry Packages.

KANSAS CITY, Mo., July 10.—Elmer Motts, a driver of one of the United States mail wagons, in Topeka, Kan., was arrested, Monday evening, by Deputy United States Marshal Prescott, on the charge of stealing a package from the post-office. His arrest revealed the fact that he had been pilfering from the post-office at Topeka for the past two months. Motts had stolen the contents of a number of packages and the tracers have been on the lookout for some time, but did not succeed in locating the thief until a broken package was found under the seat of the wagon which he drove. His principal thefts consisted of packages of jewelry which local jewelers sent to Kansas City for repairs, or which were purchased here, and in all but one instance the packages of jewelry had been returned by the Meyer Jewelry Co., Kansas City.

When Motts was searched a number of pawn tickets were found in his pockets, dated about the time that the packages of jewelry were lost, and it is hoped that some of the goods can be located through the records of the pawnbrokers. He claimed the rings which he pawned had been given him by his parents.

It is understood in Rockford, Ill., that the new Rockford Watch Co. will begin work soon on enlargements, which will double the capacity of the plant.

E. N. Raines, of Raines Bros., jewelers, Tarkio, Mo., is visiting the Pan-American Exposition this week.

THE CHATHAM NATIONAL BANK, NEW YORK.

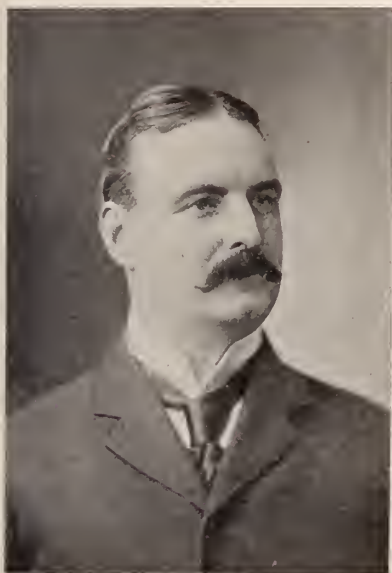
GEO. M. HARD, President.

H. P. DOREMUS, Cashier.

W. H. STRAWN, Ass't Cashier.

Death of Thomas Y. Midlen.

HARTFORD, Conn., July 15.—Thomas Y. Midlen, for several years with the Gorham Mfg. Co., silversmiths, died in this city, to-day. He was about 42 years old and had been ill for several months. The remains will be shipped to Canandaigua,



THE LATE THOMAS Y. MIDLEN.

N. Y., where the funeral services will be held.

Mr. Midlen was well known in the silver ware trade and was a prominent member of the Chicago Jewelers' Association. He had charge of the Chicago branch of the Gorham Mfg. Co. until February, 1899, when he came east to take the management of the distribution of the company's product at wholesale from the main sales-rooms and New York.

Utica, N. Y.

TRADE CONDITIONS.

Business with jobbers and retailers is reported quiet, but slightly better than a year ago at this time.

The commercial travelers of this city and vicinity met at St. James hotel, Saturday evening, and completed arrangements for their annual outing at Summit Park, July 27.

The members of Abelson & Lilerman, jobbers, are at Fourth Lake, in the Adirondacks, with their families, for a month or six weeks.

Ed. Wineburgh, of Joseph Wineburgh & Sons, left, Monday, for the Pan-American Exposition, for two weeks. He will also visit his sister at Bradford, Pa.

E. H. Treiber has removed from Sutton, Neb., to Scotland, S. D.

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF ***

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

OTHER PRECIOUS STONES,

PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF ***

**FINE
DIAMOND
JEWELRY.**

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & Co.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

*Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.*

189 Broadway, New York.



IMPORTERS
AND
JOBBER OF

**DIAMONDS
WATCHES
JEWELRY**

9-11-13 MAIDEN LANE,
NEW YORK.

62-64 STATE STREET,
ALBANY, N. Y.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Tariff Decisions & Regulations.

Among the decisions handed down during the past week, by the Board of Classification of the United States General Appraisers, were the following:

Lazarus, Rosenfeld & Lehmann imported lithographs pasted on cotton and painted over to simulate oil paintings, on which duty was assessed at 35 and 45 per cent., under Par. 208 and 322 of the Tariff Act of 1897, respectively; but the importers claimed them to be dutiable either at the rate of 20 per cent. under Par. 454, or of 25 per cent. under Par. 403 of the same Act. The protest was overruled.

P. H. Petry, Wetmore & Co. and George Borgfeldt & Co. imported music boxes and other musical instruments, which were assessed for duty at the rate of 45 per cent. as musical instruments, under Par. 453 of the Tariff Act of 1897, and claimed to be dutiable as toys at 35 per cent., under Par. 418 of the same Act. Certain of the instruments, i. e., harmonicas and blow accordions, the Board found to be toys, and sustained the protest in relation to these, overruling it on all other instruments.

F. W. Woolworth imported small colored glass lamps in the shape of tulips, which were assessed for duty at the rate of 60 per cent., under Par. 100 of the Tariff Act of 1897, as ornamented glass ware, claimed to be toys dutiable at 35 per cent., under Par. 418 of the same Act. No evidence was offered by importer in support of protest, which was accordingly overruled.

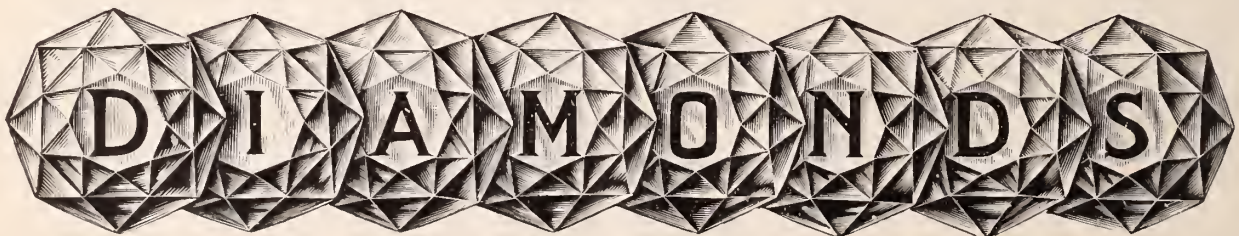
H. H. Tammien Curio Co., Denver, Col., imported boxes and other articles of agate and metal, which were assessed for duty at the rate of 50 per cent., under Par. 115 of the Tariff Act of 1897, as manufactures of agate, claimed to be dutiable as manufactures of metal at 45 per cent., under Par. 193 of the same Act. The protest was overruled.

Wilfred Shade & Co., for George Borgfeldt & Co., imported metal-mounted china vases, assessed for duty at 60 per cent., under Par. 95 of the Tariff Act of 1897, and claimed to be dutiable at 45 per cent., under Par. 193 of the same Act, as manufactures of metal chief value. The protest was sustained.

A. E. Snow imported a painting of Italian origin, invoiced from Paris, and properly certified by the U. S. Consul, which importer claimed to be entitled to free entry under the commercial treaty between this country and Italy. As the painting was invoiced from France and not from Italy, the protest was overruled.

John Wanamaker, Philadelphia, Pa., imported slides for magic lanterns, assessed for duty at 45

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

per cent., under Par. 110 or the Tariff Act of 1897, claimed by importer to be dutiable at 35 per cent., under Par. 418 of the same Act. The protest was overruled. Also (1) a large variety of jewelry, gold plated and set with imitation stones; (2) imitation pearls, and (3) cuff buttons of gun metal. Duty was assessed on the articles under first head at 60 per cent., under Par. 434 of the Tariff Act of 1897, and protest claiming them to be dutiable at the rate of 35 per cent., or at 45 per cent., under Par. 188, 193 or 112 of the same Act, was overruled. The remaining articles were assessed at the rate of 45 and 60 per cent., under Par. 434 and 112, respectively, and the Board sustained protests on the part of the importer that the goods were dutiable at 35 and 50 per cent., respectively, under Par. 408 and 414 of the same Act.

C. F. Rump & Sons, Philadelphia, Pa., imported merchandise invoiced as "Flaschen" and "Flacons," consisting of blown and cut glass bottles of various sizes and shapes for use as fittings in traveling bags. They were assessed for duty at the rate of 60 per cent., under Par. 100 of the Tariff Act of 1897, as glass, article of chief value, but were claimed by importers to be dutiable at the rate of 45 per cent. as manufactures of metal, under Par. 193, or at the same rate as manufactures of glass under Par. 112 of the same Act. Some of the articles in question the Board found to be covered by the protest, and others not, and accordingly, to the former the protest was sustained and overruled as to the latter.

Death of Charles T. Voelker.

Charles T. Voelker, for many years a manufacturing jeweler in Maiden Lane, New York, committed suicide, Saturday night, at his home, 460 5th St., Brooklyn, by shooting himself through the head. His body was found by his family in the bathroom, on Sunday morning. Mr. Voelker had suffered for some time with a sore on his leg. He is survived by a widow and six children.

Mr. Voelker was well known throughout the jewelry district of New York and had a factory at 2 Maiden Lane up to April last, when he removed to 173 Broadway. He had been in the manufacturing jewelry business for over 23 years and, prior to that time, had worked for prominent jewelry houses of New York. Funeral services were held last night from his late residence.

Mr. Voelker learned his trade with Joseph Wienhold.

A son of the late Luke Kent, who was a Cincinnati, O., jeweler, died, recently, in Redlands, Cal., where he had resided the past 10 years.

PEARLS.

256 Westminster St., Providence, R. I.

10 Rue Cadet, Paris.

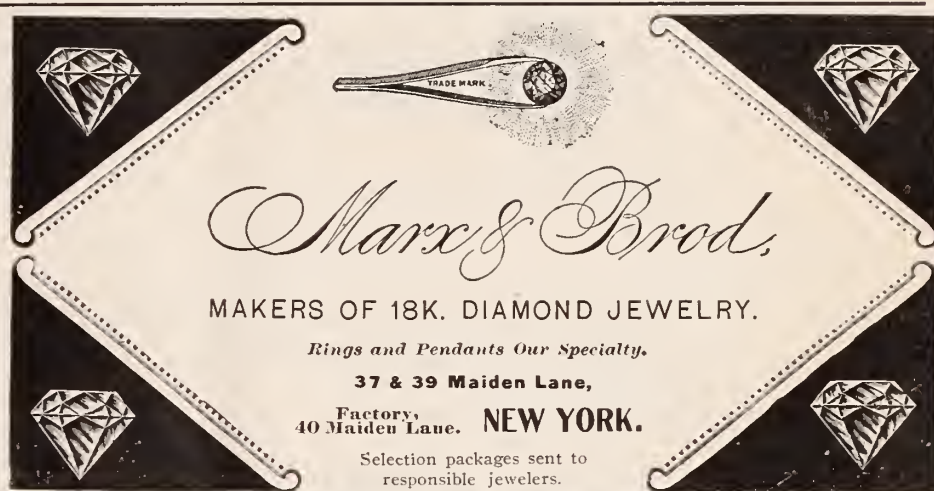
Lapidary Works: 93-95 William St., New York.

Tel. No.,
662 Cortl't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.



Marx & Brod.

MAKERS OF 18K. DIAMOND JEWELRY.

Rings and Pendants Our Specialty.

37 & 39 Maiden Lane,
Factory, 40 Maiden Lane. NEW YORK.

Selection packages sent to responsible jewelers.

Importers of
**Precious
and
Imitation
Stones.**

L. Heller & Son
Jewelers' Court
51 MAIDEN LANE, NEW YORK.

OPALS.
PEARLS.
DOUBLETS.
GARNETS.
RING-
STONES.

TURQUOISE MATRIX BRACELETS IN 14-K. GOLD.

KENT & WOODLAND, Successors to Wm. H. Ball & Co.
16 John Street, New York.

London, 19 & 20 Holborn Viaduct.

New York, 68 Nassau St.

TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

Jewelry Workers in Convention.

Proceedings of Meeting in Buffalo of International Jewelry Workers' Union.

BUFFALO, N. Y., July 13.—The second convention of the International Jewelry Workers' Union was held in this city at International Hall in Genesee St., this week, and was brought to a close after accomplishing work which, it is believed, will give augmented impetus to the organization.

The meeting was attended by about 26 working jewelers, of whom 18 were delegates from local unions in New York, Newark, Philadelphia, Boston, Cincinnati and Toronto, and the remainder representatives of the craft from St. Louis, Providence, Chicago and Minneapolis, cities in which local unions are not yet perfected. The sessions lasted from 10 o'clock A. M. to 6 o'clock P. M., that of the first day being given over to the reading of reports of officers and other routine business.

Among the principal questions settled were those of sick, death and superannuated benefits, it being decided that \$4 per week is to be paid each member in case of sickness and \$50 to the beneficiary in case of death, while from \$14 to \$16 per month will be paid to superannuated members or those having been members 25 to 30 years.

The union stamp was adopted at the last session, the design being the double acorn, the initials "I. U." being stamped on each. The initial "J." was left out on account of it being the stamp used on jewelry. This seal, it is intended, is to appear on all

goods manufactured by union workmen, in a manner similar to the karat mark now appearing on goods.

It is not the intention of the International Union to demand that this stamp be used, but they expect to have manufacturers agree to it by the demand which will come from the retail jewelers' customers for union made goods. The agitation for the stamp will be made through the consuming public and has already begun.

At the last session officers for the ensuing year were chosen. Fred Drissler, New York, was re-elected president; Wm. F. Schade, Philadelphia, was elected vice-president; Charles Herwig, New York, was re-elected secretary, and Joseph Mason, Newark, was re-elected treasurer. The trustees elected are: Frederick Fisher, Newark; L. A. Henchy, Boston, and Chas. Schmid, Buffalo.

The meeting closed at 12 o'clock Saturday, and many of the members went to Toronto in a body to visit the Toronto Union. It is the intention of the Union to secure the friendly affiliation of all unions and bodies whose members secure a livelihood from the employment of gold in any industry. One of the principal officials of the Union stated to a representative of THE JEWELERS' CIRCULAR—WEEKLY, in reply to a query, that the question of a strike in the jewelry trade was not broached or considered at the annual convention.

JEWELERS' UNION OF CHICAGO DECIDE TO REMAIN INDEPENDENT.

CHICAGO, Ill., July 13.—The regular semi-

monthly meeting of the Jewelers' Union, of Chicago, was held, last evening, and business important to the success of the movement transacted, when it was voted that jewelry engravers were eligible to membership in the union. This action was taken at the request of the engravers themselves and was cordially endorsed by the jewelry workers. This consolidates the two branches of the work and will make uniform the nine hour day with all employees of manufacturing jewelers in this city. The conservatism of the union, as organized, is to be commended and the harmony between the employers and employees assures the success of the movement.

The charter was received, last week, from the Secretary of State and will be framed and hung at the union's headquarters. At this meeting 54 new members joined the union, bringing the total membership up to 300. It was resolved, in informal discussion, to remain independent of any union alliances and work for the betterment of the individual organization. The success that has so far been met with must have been very flattering to the officers, who are taking great interest in furthering the aims and objects of the union.

A meeting of working jewelers was held, July 9, at Montreal. It was decided to write to the International Jewelry Workers' Union of America for information in reference to a charter. There are a large number of working jewelers in Montreal.

PEARLS.

The Scope.

We do not confine ourselves to dealing in one grade of goods, but simply to dealing in one line.

We deal in everything that pertains to that line, from the most expensive to the most moderate.

The result of this thoroughness is manifest in the assortments awaiting your inspection.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

Death of Hiram T. Dewey.

Hiram T. Dewey, of H. T. Dewey & Sons Co., wine manufacturers, who died, Thursday, at Edgemere, Long Island, was for many years a jeweler at Sandusky, O. Mr. Dewey was born at Poultney, Vt., in 1816, and was the son of a jeweler of that place. As a young man he learned the trade of his father and conducted a retail jewelry business at Sandusky, O., until 1857, when he returned to devote his time to grape culture, being one of the pioneers of that industry. In this enterprise he was very successful and formed the company who bear his name. Their New York branch in Fulton St., where they also conduct a restaurant, has been patronized by members of the jewelry trade of New York for many years.

The deceased leaves three sons and two daughters. Funeral services were held, Saturday evening, from his late home, 621 Putnam Ave., Brooklyn.

Tiffany & Co. Employees Win Another Game of Base Ball.

The Tiffany & Co. base ball team added another victory, Saturday, to their growing list for this season. Their opponents were a crack team from the Allied Arts Co., formerly Tiffany Glass & Decorating Co., New York. The game took place in Claremont Park before a large number of "fans" from both establishments.

The Tiffany boys kept a comfortable lead on their opponents until the sixth inning, when, principally through poor fielding on the Tiffany side, the Allied Arts managed to score eight runs. In the ninth inning, with a tie score, the Tiffany boys rallied and before being retired sent 10 men across the plate. The Allied Arts were retired in one, two, three order. In the seventh inning Peley was put into the box for Tiffany & Co. and did clever work, being only hit twice in three innings. The teams batted in the following order:

<i>Tiffany & Co.</i>		<i>Allied Arts.</i>	
Roos, 2b.		Carrión, 2b.	
Ryan, 1b.		Gandolfi, 1b.	
Gardiner, rf.		Kramer, cf.	
Gemeiner, rf.		Coy, ss.	
Hopkins, ss.		Kleinsmith, lf.	
Walsh, cf.		Stewart, 3b.	
Zehder, p. and lf.		Covert, rf.	
Peley, 3b. and p.		Heine, c.	
Sampson, lf. and c.		Heimbocker, p.	
Nicholas, c. and 3b.			

Score by Innings.

	1	2	3	4	5	6	7	8	9	
Tiffany	0	2	9	1	5	1	1	2	10	—31
Allied Arts	0	3	0	6	2	8	1	1	0	—21

A fire which started from an exploded gasoline stove in the living rooms of Stanislaus Szyklus, a jeweler, 8714 Commercial Ave., Chicago, Ill., in the rear of his store, endangered the lives of several families. The building was destroyed.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

**"The
Pearl
House."**

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.



ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO,
149 State Street.

LONDON,
29 Ely Place.

NEW YORK.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

LOUIS STRASBURGER'S

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: CHICAGO:
25 Boulevard Haussmann. 103 State Street.

SON & CO.

Providence.

JEWELERS' BASE BALL LEAGUE.

In the game of the Jewelers' Base Ball League, played at Crescent Park, Saturday, the Waite, Threshers won by a score of 11 to 6. Burbage, the pitcher for the Dovers, was hit more freely than at any time in the series, the Waite, Threshers finding him for 18 hits, with a total of 23 bases. The score:

Innings	1	2	3	4	5	6	7	8	9	
Waite, Thresher Co.	4	1	0	0	2	1	0	1	2	—11
George W. Dover	4	0	0	0	0	0	1	1	0	—6

John Howard, ring maker, has located at 65 Pine St.

J. B. Thomas & Co. are a new firm located on Chestnut St.

T. H. Tarbox has opened a store at 11 N. Main St., Pawtucket.

The assets of Warren C. Greene & Co. were sold, last week, to W. A. Griffith.

Leroy & Co. is the firm style of a new concern occupying quarters on Beverly St.

The failure of J. J. Cluin, Lowell, Mass., affected a number of houses in this city, it is stated.

P. D. Vaughn, formerly with C. D. Duckworth & Co., has opened a store at 196 Main St., Pawtucket.

Several of the factories have been closed recently for annual repairs to the machinery and plant in general.

The Monarch Jewelry Co. is the name of a new firm of manufacturers with a place of business at 117 Pine St.

William G. Hopkins, formerly of Hopkins & Settle, will engage in the real estate business in this city.

H. M. Mays, manager for George W. Dover, has left for the Pan-American Exposition, accompanied by his wife.

Manufacturers claim to have the finest lines of goods they have ever handled and expect to do a big business this Fall.

William J. Roehr, of The Bassett Jewelry Co., is on a western trip and his son, C. L. Roehr, is here during the absence of his father.

The leading retail houses are now closing at 5 o'clock in the afternoon, with the exception of Saturdays. Some of the stores are closing at 1 o'clock, on that day.

The Pan-American Exposition will be a Mecca for many of the manufacturers and jobbers in this city. A number of them have already visited the great exposition.

John L. Casey, trustee in bankruptcy for Ulysses Racine, announced that he would sell at auction, Tuesday, July 16, all the machinery, tools, etc., making up the plant formerly operated by Mr. Racine. The shop is located at 85 Page St.

W. R. Douglas, jeweler, Bristol, R. I., has removed to Cottage City, Mass., where he has taken the shop formerly occupied by W. B. Coye. Stevens & Co. have removed from the Y. M. C. A. building into the store formerly used by Mr. Douglas.

Those of the manufacturers who have Summer residences on the shores of Narragansett Bay, and there are many such, have closed their city homes for the heated period and are enjoying the breezes for which the Rhode Island shore is famous.

NISSSEN

Ludwig Nissen

Emil Knopf
John W. Ruefer.
Frank L. Wood.

18 JOHN ST. NEW YORK.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Death of Reuben H. Kline.

PHILADELPHIA, Pa., July 14.—Reuben H. Kline, one of Spring City's oldest and best known citizens, died at the Phoenixville Hospital, Wednesday afternoon, aged about 68 years. Mr. Kline was removed from his home to the hospital, 13 weeks ago, on account of a complication of diseases.

The deceased was a watch maker and jeweler and followed that business in Spring City for many years. His wife died four years ago. He leaves the following named children: Harvey E. Kline and Mrs. John B. Miller, of Phoenixville, and Frank H. Kline, of Spring City. Mr. Kline was an upright, conscientious man and was highly respected.

Jewelry Work in Profusion in Paris.

IN Paris a great quantity of jewelry is being worn in full dress this season. It is actually the fashion to wear a large ring on every finger—even two or three rings on some of the fingers. This obviously renders wearing gloves out of the question and the smart Parisienne goes to dinner and the theater gloveless just now. The fashionable ring of the hour is no longer the pointed Marquise shape, but either a round or a wide oblong shape, the latter usually consisting of three rows of gems. Two centuries ago rings were worn outside the gloves and that is the only alternative to being gloveless, when so many rings are worn as at present.—[John Wanamaker's Paris Fashion Letter.]

The police of Milwaukee, Wis., have notified the different second-hand dealers and jewelers of that city that a new law passed by the last Legislature requiring them to make reports to the police department of all goods made of or containing gold, silver, precious stones, copper or brass, within 24 hours after the purchase, will be rigidly enforced in the future. The object of the law is to enable the officers to trace stolen property.

Edwin Passmore,

—Lapidary—

Notifies his friends in the Trade that while he is no longer connected with The American Gem Co., having sold out his interests therein to other parties, he is still in business as a

Dealer in American Gems.

ODD GEMS A SPECIALTY.

373 Washington Street, Boston, Mass.

(Jewelers Building.)

Established 1876.

J. B. HUMPHREY,

AA DIAMOND CUTTER. AA

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Looiersgracht, Amsterdam, Holland.

65 NASSAU STREET,

NEW YORK.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

To Your Advantage.

Highest Prices Paid for

PEARLS

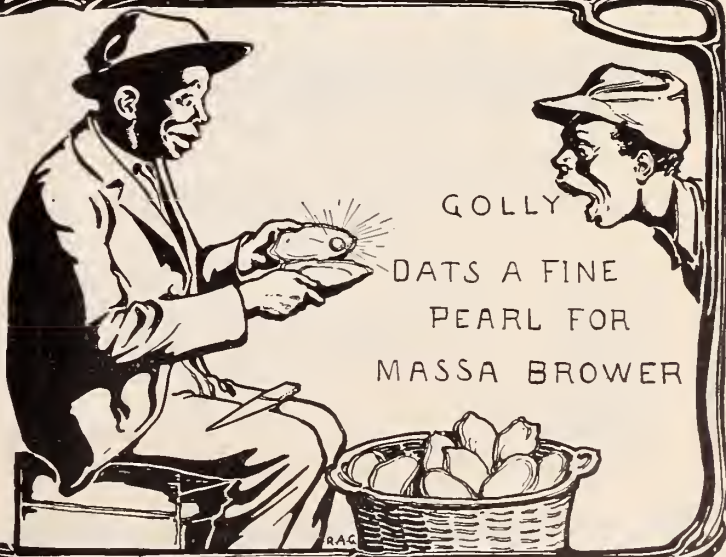
and **SLUGS.**

Maurice Brower,

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



The Attleboros.

Maxy W. Potter, salesman and partner in J. M. Fisher & Co., has returned from a trip with his sample case as far out as the Pacific slope.

The racing stable of Charles H. and William C. Tappan, of the D. F. Briggs Co., is prominent in all the New England trotting meets.

A. Francis Walch, formerly of Walch & Horton, Attleboro, has returned to the ministry. He has accepted a Universalist pastorate at St. Johnsbury, Vt.

Herman T. Regnell, of Regnell, Bigney & Co., has been appointed probation officer of the northern district of Bristol County by the Superior Court.

Inter-factory baseball is being started in Attleboro, the employes of the Attleboro Mfg. Co. and J. M. Fisher & Co. being the prime movers in the agitation for it.

Joseph G. Hutchinson, partner and traveling salesman for D. A. White & Co., Attleboro, withdrew last week. He will, hereafter, carry the grip for Smith & Crosby. Damon A. White, his former partner, will go on the road for D. A. White & Co.

Charles Ray Randall, head of the C. Ray Randall Co., North Attleboro, was wedded recently to Miss Udavilla Duncan, of New York, at the home of the bride in that city. Mr. and Mrs. Randall are on an extended honeymoon tour and will be at their new home in North Attleboro in September.

With a view to take precautions against another extensive fire in the Attleboro jewelry shop section, a special town meet-

ing was held, last week, and approved a code of building ordinances on which a committee of manufacturers and fire department officials and contractors had been at work for many months.

C. Adin Smith, of Marble, Smith & Forrester, has opened a Summer home at Bristol Barrows, R. I. Henry H. Curtis, of H. H. Curtis Co., North Attleboro, and Anthony H. Bliss, of A. H. Bliss & Co., have done the same at Matunuck, R. I.

George Mulligan and Chester G. Mulligan, his son, have opened, in Taunton, a new industry akin to the making of jewelry. Making and hardening a high grade of jewelers' and silversmiths' tools is their line, a unique one for this section. Mr. Mulligan, Sr., was with Reed & Barton 30 years and his son five years.

The Pilgrim Church of Attleboro was incorporated under Massachusetts law last week and the following were elected to office; David E. Makepeace; Willard A. Engley, of G. A. Dean Co.; Albert A. Bushee, of A. Bushee & Co.; Joseph M. Bates; Clarence L. Watson, of Watson & Newell Co.; Charles O. Sweet, of Regnell, Bigney & Co.; James E. Blake, of James E. Blake Co.; Jean G. Theobald, with Frank M. Whiting & Co., North Attleboro; James A. Bigney, of Regnell, Bigney & Co.; Herbert A. Clark, of the Horton, Angell Co.; Aldro A. French, with D. E. Makepeace.

Luther Davis has removed from Andover to Fairmount, Ind.

C. S. Durfee has removed from Davenport, Ia., to Wappinger's Falls, N. Y.

Detroit.

Louis Busch, charged with smuggling diamonds from Canada, has renewed his bail of \$5,000. His trial has been put over until the September term of the United States District Court.

H. W. Steere, wholesale jeweler, has brought suit against Myron Firman for a \$50 diamond sold him over a year ago, upon which Firman was to make weekly payments. Firman paid \$9.

Martin S. Smith, 2nd, formerly a well known jeweler of Detroit, died last week on a Union Pacific train while en route for home. He was a son of F. G. Smith and nephew of M. S. Smith, who were leading down-town jewelers here in 1890.

Twelve thousand school teachers attended the annual convention of the National Educational Association here, last week, and among those who benefited were the jewelers. They report large sales of novelties and souvenirs of Detroit, sending the sales for the month above the normal. The transient trade in Detroit during the Summer is larger, perhaps, than that of any other city of similar size, owing to the scores of conventions held here.

Investors in the Tontine Surety Co. are still trying to make it lively for the concern here. Tuesday last, Charles R. Brown, vice-president and general manager, returned from New York, where he had taken the books. He was promptly arrested and jailed, charged with contempt of court for failing to turn over the books to receiver George B. Yerkes, as Judge Brooke ordered. After hard work Brown obtained bail and was released. He says he was under orders from his company.

Denver.

James E. Lewis, cashier of the Lewis Jewelers' Supply Co., is spending a month's vacation in the east. His first stop of any length is at Buffalo.

Toney Lobelski, Colorado Springs, has made an assignment, with assets and liabilities of about \$5,000. T. J. Lewis, of the Lewis Jewelers' Supply Co., this city, is assignee and has charge of the store.

Jewelry and diamonds worth \$1,250 were stolen in Deadwood, S. D., from Moses Solomon, son of H. Solomon, a pawn broker of this city. A telegram to that effect was received by the father on the night of July 6. H. Solomon sent the jewelry and diamonds to his son the previous week, by express.

W. Greer Campbell, a mining promoter of this city, who was arrested on the 18th of last June by detectives in Cincinnati and taken to Chicago to answer to indictments in which he was charged with obtaining \$1,100 in jewelry from the firm of C. D. Peacock, was released in the Chicago criminal court and the indictments against him quashed.

M. J. Averbeck, 19 Maiden Lane, New York, is receiving from his six travelers, who are now on the road, unusually heavy orders, attributable largely to the variety and attractiveness of his Fall lines.

Constant Van Reeth, 509-513 Race St., Cincinnati, O., has recently received a fine lot of rough diamonds, averaging three and a half karats.

There Are

"MANY MEN OF MANY MINDS,"
MANY WATCHES OF MANY KINDS.

BUT

the popularity of our "Little Four Hundreds," our "12-size Complete Watches," and our line of "Railroad Watches" (that pass inspection) is proof that these are the kind of watches that it will pay you to push.

We Are the Largest Distributors of

DUEBER-HAMPDEN WATCHES

IN AMERICA.

"Send us your orders; we'll serve you well."

HEADQUARTERS FOR
THE CELEBRATED

SIMMONS CHAINS.



No Goods
Sold at Retail.

John W. Pierwood & Co.

No. 3

Maiden Lane, New York.

Buffalo, N. Y.

E. E. Lawrence and son, Stanberry, Mo., are here.

Arthur E. Tilley, western representative of King & Eisele, left last week on his trip to the extreme west.

Mr. Magee, of Magee & Eichenberg, Warren, Pa., has been taking in the sights of the city the past week.

H. C. McConnell, western representative of C. G. Alford & Co., New York, visited Buffalo on his way east.

A. E. Rogers, Scranton, Pa., and wife have been spending the week in Buffalo, visiting the Pan-American Exposition. They went to Niagara Falls and Toronto.

J. N. Adam sent a letter to the Mayor protesting against the issuance of permits to sell jewelry, souvenirs and other goods on the crowded sidewalks on Main St. Mr. Adam states that the Corporation Counsel says there is no authority for the issuance of such licenses or permits. The letter says other merchants are opposed to the use of the public sidewalks in that manner, and Mr. Adam concluded by saying: "They do not wish, in self-protection, to be forced to sell goods from cases on the sidewalks opposite their stores." Mayor's Secretary Constantine stated that His Honor has not issued any such licenses for some time, that the terms of the permits will soon expire and the Mayor has decided not to renew them and to issue no more.

Baltimore.

H. A. Houseal, an engraver, of this city, has engraved the alphabet on the head of an ordinary pin. The letters engraved range from left to right and are all in capitals.

Justice Ross, of the Eastern district, says that he is tired of having peddlers of "phony" jewelry before him on the charge of peddling without licenses and when John Rochfort and James Russell were tried before him on that charge, July 10, he fined them \$25 and costs each, in default of which they were sent to jail.

Max Jannofsky, a Russian jeweler, was released for Court in \$2,000. bail by Justice Fechtig at the Central station, July 7, on a charge of receiving stolen goods. The arrest came about in this way: William Lawder, alias George Morris, was arrested on a charge of stealing a watch, valued at \$125., from Chief Engineer Charles Sander, of the steamship *Frankfort*. Lawder admitted that he had stolen another watch from *As Nid*, a Chinaman employed on the steamship *Adriadne*, and stated that he had sold it to Jannofsky. The watch was recovered. Jannofsky denies that he knew it to have been stolen.

Charles H. Reynolds, alias "Kid" Reynolds, alias "Frisco Kid," had a hearing before Justice Fechtig, July 12, on the charge of being a "pennyweight" jewelry operator. He was arrested after he had been seen to visit several jewelry stores on W. Baltimore St. When charged by the detectives with stealing, he denied having any jewelry in his possession, but when searched at detective headquarters four pieces were found concealed in his underclothing. A jeweler stated that the articles

were worth about \$75. Two or three jewelers have missed similar articles. Reynolds claimed to be a widower, 22 years old, saying that he came here from New York. He claims San Francisco as his home.

Seattle, Wash.

Albert Hansen has returned from a two weeks' trip to San Francisco.

Sinclair & Gabrielson are conducting an auction of the stock of I. Aaronson, 108 Second Ave.

Joseph Mayer, of Joseph Mayer & Bros., is mourning the loss of his three-year-old son, Frederick.

An attempt is being made to organize a baseball team composed of jewelry employees of this city.

Lawrence L. Moore, of L. L. Moore

& Co., has left for his Fall purchasing trip to New York and other eastern cities.

William H. Grant, of the engraving department of L. L. Moore & Co., has returned from a two weeks' vacation spent at Green River Hot Springs.

Alphonse Judis, wholesaler, San Francisco, Cal., stopped over in this city for several days, while on his way home from New York. He attended a wedding of some friends and made several calls on local jewelry trade acquaintances.

The jewelry stock owned by H. G. Kelly, jeweler, Greencastle, Ind., who committed suicide, four weeks ago, is being closed out at auction, by order of the Judge of Probate, in order to close the estate. F. P. D'Arcy, auctioneer, is conducting the sale.

Diamonds, Loose and Mounted,

ALSO

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

15 MAIDEN LANE,

NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Canada Notes.

Mr. Sherrill, of Sinnock & Sherrill, New York, called on the Toronto trade last week.

Frank Ellis, of the J. E. Ellis Co., Toronto, has been seriously indisposed for a week or so, but is convalescent.

M. Kassell, who carries a line of jewelry in connection with other goods, has removed from Ottawa to Whitby.

Out-of-town buyers visiting Toronto, last week, included: L. A. Jeannerett, Elmira; A. Moffatt, Brantford; N. F. Babl, Stratford and W. Smith, Kingston.

In accordance with the act passed by the Provincial Legislature, last session, giving municipalities the power to prohibit the use of trading stamps, the Legislative

Committee of the Toronto City Council, on the 9th inst., adopted a by-law to that effect, which will come before the Council this week.

Ryrie Bros., Toronto, are adding an extensive stationery department to their business, fitted up in harmony with the rest of their establishment. They will make a specialty of announcements of weddings, invitations to social functions, crests, monograms, etc., executed from engraved plates on more elaborate and progressive lines than anything hitherto obtainable.

The Toronto branch of the Canadian Manufacturers' Association will take a prominent part in the decoration of the city on the occasion of the visit of the Duke and Duchess of Cornwall and York

in October. They have decided to spend \$10,000 in the erection of either an arch or a colonnade and have offered a prize of \$50. for the best design. As usual, the public spirited members of the jewelry and silver ware trades are taking an active part in the movement. W. K. George, of the Standard Silver Co., is chairman of the committee of the organization and among the members are: P. W. Ellis and R. Y. Ellis, of P. W. Ellis & Co., and W. K. McNaught, of the American Watch Case Co.

Boston.

The E. Howard Clock Co. have just installed a watchman's clock system in the new Huntington Chambers, Copley Square, opposite the Public Library.

Reginald C. Robbins, of Robbins, Appleton & Co., has recently launched his new yacht, *Pomplian*. She will be sailed principally along the North shore, and is said to be a "flyer."

A. R. Harmon, the Montreal agent of Robbins, Appleton & Co., arrived in this port on the *Saxonia*, Thursday, and is not likely to soon forget his trip across the "big pond." The last three days were very foggy and, while crossing the Grand Banks, the steamer had a narrow escape from collision with a big lumber schooner.

Boston members of the trade were grieved to hear of the death at Salem, last week, of Gilbert T. Streeter. Mr. Streeter was born, April 23, 1823, and, during his early manhood, was a well known watchmaker in Salem. In later life Mr. Streeter took up the profession of journalism and was the oldest ex-editor in Salem. In 1893 he became cashier of the First National Bank of Salem, which position he held at the time of his death.

Buyers are not very numerous these days, but among those seen in town last week, were: S. B. Gurney, Brockton, Mass.; F. C. Davis, of L. Kimball & Son, Haverhill, Mass.; C. F. Pettingill, Quincy, Mass.; Alden Webb, Beverly, Mass.; J. A. Greenwood, Lynn, Mass.; H. S. Hewitt, Brockton, Mass.; E. Clarkson, Newburyport, Mass.; E. A. Doyle, Lynn, Mass.; J. J. Woodward, Somersworth, N. H.; A. N. Welch, Peabody, Mass.; J. H. Conner, Lynn, Mass.; C. W. Cook, of J. W. Wilson Co., Natick, Mass.

Newark.

The Keller Mfg. Co. have changed their name to the Keller Jewelry Mfg. Co.

The Engel Co. have been incorporated in this State to sell jewelry, with a capital of \$10,000. Leopold Engel, Frederick Kauffman, and Joseph Pisinger are the incorporators.

Emil Abrecht, the young jeweler recently arrested on suspicion of stealing \$47 and clothes, belonging to Chas. Reching, was honorably discharged in First Precinct Police Court, recently, as it was shown that he had nothing whatever to do with the theft.

C. W. Thomas, formerly with M. B. Bryant & Co., ring manufacturers, New York, has been engaged by Allsopp Bros., manufacturing jewelers, this city, to represent them in the south and middle west. Mr. Thomas will start on his first trip for this firm about Aug. 15.

WALTHAM WATCHES.

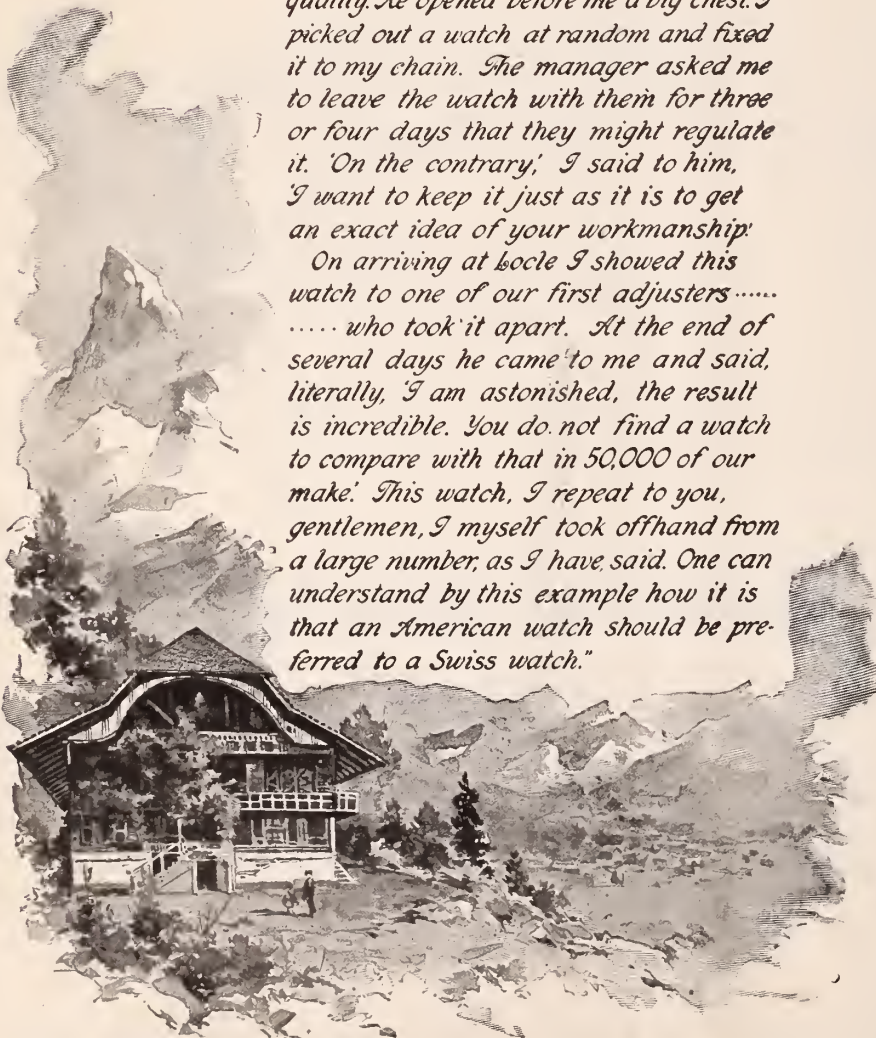
Taken
from the
Enemy

M. Favre Perret, the Chief Commissioner in the Swiss Department and Member of the International Jury on Watches at the Centennial Exhibition at Philadelphia, speaking of the RIVERSIDE movement, said:

"Gentlemen, here is what I have seen.

I asked from the manager of the Waltham Company a watch of a certain quality. He opened before me a big chest. I picked out a watch at random and fixed it to my chain. The manager asked me to leave the watch with them for three or four days that they might regulate it. 'On the contrary,' I said to him, 'I want to keep it just as it is to get an exact idea of your workmanship.'

On arriving at home I showed this watch to one of our first adjusters..... who took it apart. At the end of several days he came to me and said, literally, 'I am astonished, the result is incredible. You do not find a watch to compare with that in 50,000 of our make.' This watch, I repeat to you, gentlemen, I myself took offhand from a large number, as I have said. One can understand by this example how it is that an American watch should be preferred to a Swiss watch."



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' WEEKLY CONSOLIDATED

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THE JEWELERS' CIRCULAR PUB'G CO.,
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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

	PER ANNUM.
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Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

IN commenting on the unprecedented importations of precious stones through the Port of New York, last year, the New York *World* says that, as an index to the tidal wave of prosperity on which the American people are riding, "this large importation of wholly unnecessary and luxurious articles is interesting." This designation of diamonds and precious stones as something wholly unnecessary is not new, so far as some newspapers are concerned. There are many persons on this earth who think otherwise, who think that these articles are an essential in the scheme of life. And this love of jewels is not confined to a few, neither is it something new; it is universal and has existed as long as has the race. As to the absolute necessities of life, they may be summed up in a few fig leaves for a covering and a few figs and some water for food and drink, and at a pinch the former may be omitted. When one feels doubtful as to the usefulness of diamonds, rubies, emeralds, pearls and other gems, let him make inquiries among the females of the race, and learn what are their convictions upon the subject.

A Protection to Creditor and Debtor.

OTHER industries, including that represented by this journal, can learn a lesson from the wholesale stationery trade. At a meeting of the creditors of Leggat Brothers, the large book dealers of Chambers St., New York, resolutions were passed authorizing the Stationers' Board of Trade to assume charge and close up the business, running it as long as necessary to secure the most out of it, but cleaning it up as soon as possible. It was believed that in this way the best interests of all would be conserved and that the assets might eventually more than equal the liabilities; but whether that was true or not, it was thought it would be better to have a disinterested organization attend to the details of closing out the business than have this done as many of the matters of that kind are done. It is an uncommon proceeding for an embarrassed house to utilize the board of trade connected with the industry, but it has been done before, in the stationery industry, in two instances: The Stationers' Board of Trade settled the affairs of Brenntan, when that firm became embarrassed, a few years ago, and they also settled the affair of C. T. Dillingham. In both cases the interests of the debtors and creditors were protected much better than in the usual way and there was less loss to all parties concerned. The Jewelers' Association and Board of Trade have done great work in the interests of their members, in the case of jewelers' embarrassments, a most notable instance of this being fresh in the minds of the trade—the co-operative work of that organization in smoothing out the affairs of the E. Jaccard Jewelry Co., St. Louis, Mo., through which work the creditors got 100 per cent. of their claims. Having no interest beyond the protection of all their members, the Jewelers' Association and Board of Trade can better serve both debtor and creditor than can any other agency, and we think,

that, where possible, in a jewelry trade embarrassment, it would be better for all concerned to utilize this perfect organization in a manner similar to that of Leggat Brothers and the Stationers' Board of Trade.

Death of Seth P. Squire.

One of New York's oldest retired retail jewelers passed away, Monday, in the death of Seth P. Squire, the last of the three Squire brothers, who years ago were prominent in the New York jewelry trade. Mr. Squire died at his home in the Niagara Apartments, 71 E. 87th St., of dropsy, at the age of 85 years.

He was born in Pleasant Valley, Conn., Aug. 26, 1815, and was one of 21 children. Among his brothers were Bela Squire and Horatio N. Squire, the former of whom established a retail jewelry business at 182 Bowery, in 1837. About 1844 Seth and his brother, Horatio, started for New York to join their brother, Bela, and walked from Connecticut with packs on their backs, selling on the way maps, jewelry and other articles. After arriving in New York they entered the jewelry business of Bela Squire and became partners with him. A branch was soon started at 97 Fulton St., of which H. N. Squire took charge and finally bought out and continued under the style of Squire & Lander. Seth Squire, about 1847, bought out his brother Bela's business at 182 Bowery and continued it alone for over 40 years, retiring about 1890.

Mr. Squire was a well known figure of the Bowery when that was one of New York's leading thoroughfares, and was the intimate of some of this country's greatest and most noted citizens, among whom were Presidents Jackson and Polk, Peter Cooper, Daniel Drew and Madame Jumel. The deceased is survived by one son, Edward W. Squire, and two daughters, Mrs. August Bugbee and Mrs. Emma J. Trimble. One of his nephews, H. N. Squire, is in the jewelry business at 1 Maiden Lane, and is the only member of the family left in this trade. The funeral services will be held this morning from his home, and the interment will take place at Sleepy Hollow Cemetery.

A Loving Cup Proposed for Spanish Admiral Cervera.

UTICA, N. Y., July 15.—Arthur Bird, a wealthy resident of Sidney, has inaugurated a movement among the school children of the nation to present a loving cup to Admiral Cervera. Mr. Bird says that Dewey's magnificent dash into Manila Bay won him immortal fame, and his heroism has been recognized and rewarded. Dewey's counterpart in the Spanish navy was Admiral Cervera, who, like Dewey, obeyed orders and in the broad light of day steamed from Santiago's land locked harbor to meet inevitable destruction at the hands of Admiral Sampson's squadron. His heroism, Mr. Bird says, should be recognized by the American people.

N. Highfield, formerly at Newport News, Va., and recently at Mount Olive, N. C., has returned to Newport News.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy

AMHERST, MASS., E. R. Bennett, Astor.
BRADFORD, PA., M. Rothstein (Rothstein & Lippman Bros.), Victoria.
CADIZ, O., L. H. Scott (John W. Scott's Sons), Broadway Central.
CANTON, O., H. Deuble, New Amsterdam.
CHICAGO, ILL., M. A. Mead (M. A. Mead & Co.), Roy Watch Case Co., 21 Maiden Lane.
CINCINNATI, O., S. Lindenberg (Bene, Lindenberg & Co.), Imperial.
J. L. Davison (L. Stix & Co.), 55 Franklin St.
LOS ANGELES, CAL., J. P. Trafton, Imperial.
LOUISVILLE, KY., L. N. Rodgers (Rodgers & Krull), Grand Union.
NATCHEZ, MISS., J. B. Lehmann (Karl Lehmann & Sons), Victoria.
NEW ORLEANS, LA., Leonard Krower, Albert Lorsch & Co., 37 Maiden Lane.
PHILADELPHIA, PA., E. Sickles (M. Sickles & Sons), Herald Square.
J. Muhr (H. Muhr's Sons), St. Denis.
PITTSBURGH, PA., S. Cerf, Astor.
E. D. Gerwig, Imperial.
S. Davis (S. Davis & Co.), Astor.
B. C. Weinhaus, Netherland.
J. Kornblum, Park Avenue.
H. Cerf (M. Bonn & Co.), Herald Sq.
SYRACUSE, N. Y., M. J. Rubenstein, Herald Square.
SAN FRANCISCO, CAL., C. Hadenfeldt (Rothschild & Hadenfeldt), Astor.

SEATTLE, WASH., L. L. Moore (L. L. Moore & Co.), Imperial.

TROY, N. Y., J. W. F. Podmore (Jones & Podmore), Albert.

WORCESTER, MASS., A. J. Moir (John C. MacInness Co.), 55 White St.

Trans-Atlantic Voyagers.

TO EUROPE.

Eberhard Faber, New York, Sam F. Sipe, Pittsburgh, Pa., and J. C. Sipe, Indianapolis, Ind., sailed Thursday on the *Deutschland*.

H. Endemann, of Endemann & Churchill, New York, sailed Thursday on the *Konigen Luise*.

Miss Ray Merebaum, of Mandel Bros., Chicago, sailed Wednesday on the *St. Paul*.

Henry Fera, of Fera & Kadison, New York, sails to-day on the *St. Louis*.

Charles Jacques, with Bawo & Dotter, New York, sailed Saturday on the *Potsdam*.

Hon. Nathan Straus, of L. Straus & Sons, New York, sailed Wednesday on the *Zeeland*.

FROM EUROPE.

D. C. Townsend, of Neresheimer & Co., New York, returned last week on the *St. Louis*.

Jacob Muhr and Leon Rains, of H. Muhr's Sons, Philadelphia, Pa., and Hermann Levy, New York, returned last week on the *Majestic*.

Death of Albert Janicke.

Albert Janicke, well known to the New York jewelry trade as an expert repairer of watches, and for many years in business as a retail jeweler, died, Monday, at the German Hospital, 77th St. and Lexington Ave. Death was due to an operation for gall stones, from which he had been suffering for many years. Mr. Janicke lived with his family at 869 Park Ave.

The deceased was born in Mecklenberg, Germany, 69 years ago, and after learning the watch making and jewelry trade in his native land, came to this country, about 1848. He worked for various concerns and finally started in the retail jewelry business for himself, conducting a store at 158 Bowery for about 33 years prior to 1892. He then went back to watch making and for a considerable time had a bench in the retail jewelry store of E. S. Johnson & Co., corner of Maiden Lane and Nassau St. Of late years he had conducted a retail jewelry business and did watch repairing at 18 John St., where he shared an office with J. H. Johnston & Co.

Mr. Janicke had many friends in the trade, and was admired and respected for his ability and integrity. He was a prominent Free Mason, being trustee of the Masonic Home, at Tappan, N. J., and was one of the founders of the German Masonic Temple, in 15th St. In addition he was well known as a writer on Masonic topics, having contributed articles to the German papers for many years. The deceased is survived by a widow, two sons and a daughter. The funeral services will be held, to-morrow, at 1 o'clock P. M., from the German Masonic Temple. The remains will then be taken to the Fresh Pond Crematory and will there be incinerated.

Trade Gossip.

"The New Century" engraving machine, made by the Eaton & Glover Co., 87 Nassau St., New York, is described and illustrated in a handsome pamphlet, on the title page of which appears in embossed letters the statement that it is issued "Just to whet your appetite for a 'New Century' Engraving Machine." Jewelers will, no doubt, find the information which it contains both interesting and useful.

A handy catalogue that will be appreciated by manufacturing jewelers is that just issued by Herpers Bros., manufacturers of settings, galleries, etc., 18 Crawford St., Newark, N. J. On the 18 large leaves which compose this book will be found thousands of illustrations showing all sizes and styles of heavy galleries, crown settings, bezels, bases, spread base settings, oval settings, pearl mounts, skeleton settings, flush settings, circlet settings, etc., that can possibly be desired by the manufacturing trade, while in addition will be found illustrated an excellent assortment of ring mounts, stamped wreaths, hollow balls, miniature frames and bezels, pins, safety catches and cluster blanks. The catalogue, which is also a price list, is one of the most complete and compact of its kind ever offered to the trade.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone,
2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

Hipp. Didisheim & Bro. have entered a judgment for \$318.97 against Joseph Lang.

E. H. H. Smith, New York, has been elected a member of The Jewelers' Association and Board of Trade.

A judgment for \$79.43 against the American Watchman's Time Detector Co. has been entered by F. L. McAfee.

Max M. Weintraub, jeweler, 410 W. 42d St., reported to the police last week that his store was robbed, July 7, of \$20. and jewelry valued at \$500.

Leonora Wise, a partner in the defunct jewelry firm of Wise & Miller, was discharged of all her debts in bankruptcy by Judge Thomas, in the United States District Court, Wednesday.

Chas. Ludwill, who said he was a jeweler at 107 Rivington St., last week caused the arrest of a man and woman whom he accused of robbing him of a diamond stud. In the Jefferson Market Police Court, Magistrate Mayo held the pair in \$1,000 bail for examination.

Harry Schep, of 154 Boerum St., Brooklyn, was held for the Grand Jury by Magistrate Steers, in the Grand St. Court, Thursday, on a charge of obtaining two pairs of diamond earrings, valued at \$300, from Morris Simons, diamond dealer, March 31, by misrepresentation.

The jewelry, musical instruments, etc., formerly belonging to Fanny Morris, a bankrupt Bowery jeweler, will be sold at auction by Joseph Shongood & Son, 26 Lispenard St., July 26, at 10 o'clock A. M. The sale is under the direction of A. M. Sartorelli, trustee for the creditors.

Jules H. Lacroix, New York agent of the New England Watch Co., has the sympathy of his friends in his bereavement caused by the death of his wife, Maria Lacroix, which occurred Thursday last.

Funeral services were held from her late residence, 410 Macon St., Brooklyn, Saturday evening.

Former Lieut. Edward H. Martin, who, as told in THE CIRCULAR-WEEKLY, June 19, was arrested on a charge of passing a worthless check for \$74.86 on the Gorham Mfg. Co., pleaded guilty, last week, to a charge of larceny, before Recorder Goff, in the Court of General Sessions. The Recorder remanded him for sentence, Friday, when, despite his plea for mercy, Martin was sentenced to 12 months in the Penitentiary.

A boy, who says he is Geo. Golti, was lodged in Ludlow St. jail, Wednesday night, on an execution directed against Frank Lawzetta. The complainants in the case are Stromberg Bros., jewelers, 122 Bowery, who say they sold Lawzetta a ring, for which he agreed to pay \$1 a week. When he failed to pay, judgment was taken out in a civil court and a body execution secured. Marshal Gross arrested Golti as Lawzetta at his home, 418 E. 18th St. Golti denies all knowledge of the ring and says he is not Lawzetta.

Among the complainants against delinquent policemen before Deputy Commissioner Devery, Thursday, was James Bergman, jeweler, 37 Maiden Lane. Bergman accused policeman George P. Sweeney, of the W. 47th St. station, of refusing to arrest one James Crawford at his request, after he had held him for 45 minutes in conversation at 49th St. and Eighth Ave. Crawford, he said, had stolen a diamond ring and there was a warrant out for him. Devery dismissed the case after hearing the policeman's story.

A motion was made before Surrogate Fitzgerald, last week, on behalf of Dr. Montrose R. Richards, as executor of the estate of Mrs. Rebecca Warner, to compel William Reiman, the Hoffman House jeweler, to turn over \$2,950, which, it is al-

leged, is wrongfully withheld from the estate. The amount is alleged to come from life insurance policies hypothecated with the jeweler. Of the \$7,000, originally alleged to have been turned over to Mr. Reiman it is conceded that something over \$4,000, was paid out by him to Mrs. Warner or to her account. Mr. Reiman asserts that he paid out nearly \$5,000, in premiums on the policy given to him by Mr. Warner and denies that there is any money due to the estate from him. Surrogate Fitzgerald reserved decision.

Detectives of the New York police force, last week, captured four men whom they accuse of stealing several thousand dollars' worth of cut glass from the factory of L. Straus & Sons, 533 W. 59th St., on Feb. 27. The prisoners gave their names as John Harford, Edward Callahan, Henry Snyder and William Kealey. The cut glass identified by the owners, the police say, was found in Harford's rooms. Shortly after the robbery the police learned that Harford had taken a wagon load of property to 116 W. 17th St. Harford then left the city with Callahan, and both were traced to Chicago. The detectives broke into the rooms in 17th St. and found it filled, they say, with cut glass. The police learned last week that Harford and Callahan were in the city and they went to Harford's rooms at 29 E. 20th St., finding both men there. They broke down the door. Callahan fought and was quickly subdued, but Harford escaped to the roof, where he was captured only after a chase. The two prisoners were handcuffed and taken to headquarters, where, it is stated, Harford confessed and said Snyder, a porter in a factory next to Straus's, had helped in the robbery. Snyder and Kealey, who drove the wagon for the thieves, were arrested later. When arraigned in court the four prisoners were held in \$1,500 each.

Gustav F. Kolb, treasurer and manager

FINE GLASSWARE.

Plain, Engraved, Etched,
Cut and Rock Crystal.

C. DORFLINGER & SONS, 36 Murray St., New York.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,
68 Nassau St., New York.

of the Mauser Mfg. Co., silversmiths, started, Thursday, on a three weeks' trip through the west.

E. & J. Bass have renovated and improved their offices at 614 Broadway.

Magerhaus & Brokaw, manufacturing jewelers, 19 John St., recently dissolved partnership. Daniel De W. Brokaw continues at the old address.

Richard Friedlander, of R., L. & M. Friedlander, will arrive, about Saturday, on the *Lucania*, after having been in Europe for some time, purchasing diamonds.

The marriage of Charles Korfhage and Miss Minnie Langschmidt took place Thursday evening at the home of the Rev. H. Meyer, pastor of St. James's Lutheran Church, 46th St., near Fourth Ave., Brooklyn. The wedding was a quiet one, only relatives and a few intimate friends being present.

The suit of Schenck *vs.* Malliet, at Binghamton, N. Y., in which C. G. Malliet, of this city, was sued for false imprisonment, will probably be dropped. A verdict against Mr. Malliet was set aside by Judge Sewell, who ordered a new trial, and on Schenck's appeal from this order the Appellate Division of the Supreme Court at Albany recently affirmed Judge Seywell's action.

Customs Inspector Donohue, while watching the passengers landing from the *Patricia* last week, became suspicious of J. B. Mock and searched him. In his clothing were found a gold watch, a chain and locket said to be worth \$250, which the inspector seized. Donohue's act gave

rise to a groundless rumor that \$25,000 worth of diamonds had been seized from a smuggler, and the report was published in several daily papers.

Robert Pentacost, of 333 E. 50th St., was held in the Jefferson Market Police Court, Monday, charged with stealing packages of jewelry from the 42d St. branch of the Adams Express Co., June 16. Pentacost was a clerk for the company. Two other clerks who were also accused with him were discharged. Among the jewelry stolen were pieces addressed to Rosenbaum & Adler, 65 Nassau St., and Geo. O. Street & Sons, 24 John St.

On complaint of Chas. Schultz, a dealer in diamonds at 535 Third Ave., Coleman Rathcliff, a clerk in the Hotel Navarre, was arraigned in the Yorkville Court Saturday charged with the larceny of a diamond ring valued at \$200. Schultz alleged that Rathcliff obtained the ring from him on Dec. 28 under pretence of showing it to his sweetheart for her approval, and that after pawning the ring in Brooklyn he left the State and kept away from here until a few weeks ago. Rathcliff was held for examination.

Bawo & Dotter, Monday, filed an amendment to their answer in the suit brought against them by Walter H. Durfee, in the United States Circuit Court. This suit, as already published in *THE CIRCULAR-WEEKLY*, is over an alleged infringement by the defendants of patents for improvements in tubular chimes held by Mr. Durfee. Bawo & Dotter's amendments and their answer, filed Monday, set up the claim that a tube device similar to that covered by one of Mr. Durfee's patents, was used in Brooklyn by Edw. Seymour, Ella M. Seymour and others before the issuance of the patent.

The Central Passenger Association, who have jurisdiction over the lines west of Buffalo and Pittsburgh, their territory extending to the Mississippi River and as far south as the Ohio River, including the cities of Chicago and St. Louis, have at the request of The Merchants' Association, agreed to concur in rates for the inducement of buyers which may be made from the territory of the Southwestern Passenger Bureau. This last named association have jurisdiction over the lines in Texas, Indian Territory and Oklahoma. Circulars will be sent to all merchants in the States in which the reduced rates will be effective, as well as to merchants in territory contiguous thereto, informing them how they may come to points from which the rates apply. A new form of circular, setting forth the desirability of merchants visiting this market, will also be sent to 150,000 merchants over and above those receiving the reduced rate announcements.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

HEINTZ BROS.,

RINGS

BUFFALO,
N. Y.



RINGS

BUFFALO,
N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

**JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.**

An Art Undiscovered

A.W.C.CO

Lost art and art undiscovered except to the originators furnish the specimens of rarest value. Old Etruscan pieces and the specimens of iron inlaid silver which come down from old Japan are most treasured by collectors.

American Watch Case Company's watch cases are the specimens of modern work which are prized by connoisseurs, the process of which manufacture is as yet undiscovered to metal workers other than the artisans of the company manufacturing them.

There is a certain class of trade demanding of retail jewelers the best made. Such orders come direct to American Watch Case Company. Profits to retailers selling **A.W.C.CO** cases are precisely commensurate with the intrinsic value of the goods. The goods being the standard of excellence and value, the price is standard, too.

Assorted Packages on Approval.

American Watch Case Co.,

9-11-13 MAIDEN LANE, NEW YORK.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words, 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch. Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases, if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

POSITION WANTED at once; watchmaker and salesman with full set of tools; 14 years' experience; capable of taking charge of store. Address, "Carl," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and clock repairer, just arrived from England, wants position; good all around man; country preferred; good reference. Address, "Gautert," 207 E. 50th St., New York.

SITUATION WANTED by watchmaker, clock and jewelry repairer; single man; 12 years' experience; moderate salary; Ohio or Michigan preferred. Address, E. Schwes, care Ringgold Hotel, McKeesport, Pa.

YOUNG MAN twenty-five years old, with experience, desires position in the trade with a reputable house; understands bookkeeping; best of references furnished. Address, H. B. K., care Jewelers' Circular-Weekly.

SITUATION WANTED by first-class watchmaker, optician and salesman; one who thoroughly understands railroad work; can also do jewelry work. Address, Roy D. Parker, 5 Washington St., Middletown, N. Y.

WATCHMAKER, optician, jeweler, good sales man, of good address and appearance; references as to character and ability; at present employed but wishes to make a change. D. D. T., care Jewelers' Circular-Weekly.

BY FIRST-CLASS WATCHMAKER and optician, position in the west; have tools and trial case; ten years' experience in city stores; accustomed to high grade work; \$20 per week. W. A. Mosgrove, 610 Mesa Ave., El Paso, Tex.

WATCHMAKER AND JEWELER, as second place in retail jewelry store in eastern Pennsylvania or New Jersey; strictly temperate; good pivoter and hard solderer; highest references. Haldeman, 15 Broadway, Rondout, N. Y.

POSITION WANTED as western traveler for first-class manufacturing jewelry house; long experience, thorough acquaintance with best retail trade in the middle west and west; best of references. Address, W. R., care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman in western or northwestern territory; Michigan, Wisconsin and Minnesota preferred; thorough knowledge of jewelry, watches and optical goods; age 31, sober; will accept position at once. Address, "Salesman," 402 Pine St., Calumet, Mich.

PERMANENT POSITION by Sept. 1st by young man; experienced graduate optician; does all kinds of jewelry repairing; is good salesman, window dresser and advertiser; can take full charge of photo department; best of references; prefers northern Illinois or southern Wisconsin. Address, "Advertiser," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by expert watchmaker and optician with first-class house where services of good man are appreciated; am desirous of making a change between now and Fall, and if you are in need of an up-to-date man in the jewelry business, one who can take full charge, and is good salesman and window trimmer, write "1077," care Jewelers' Circular-Weekly. Salary \$22 to \$25.

Help Wanted.

LAPIDARY WANTED; a man to do fine cabochon work. Address, A. G. C., care Jewelers' Circular-Weekly.

HELP WANTED—Continued.

SALESMAN WANTED to carry complete line of novelties; liberal commission. Address, "Side Line," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, engraver and optician, with tools; salary, \$15; good references required. J. S. Throp, Greensburg, Ind.

WANTED—We have a number of fine positions for watchmakers; ability and references required. F. J. Boesse, 68 Nassau St., New York.

WANTED—Expert watchmaker to fill fine position in city of 28,000 population in the southwest. Address, R., care Jewelers' Circular-Weekly.

FIRST-CLASS ENGRAVER and clock repairer; permanent position to the right man; state ability and salary expected. Box 1562, Springfield, Mass.

STEADY JOB for good watchmaker and all around man; Scandinavian who understands optics and engraving preferred. O. G. Hulberg, Duluth, Minn.

AGENTS WANTED for sale of brooches, buckles, pendants, medals, etc., in silver; new style. For full particulars apply to Burkhardt & Co., Pforzheim, Germany.

WANTED—A man to assist in watch work who can do plain script engraving and has had some experience with a refractometer. Address, J. S. Hall, Morristown, N. J.

WANTED—By western wholesale jewelry and material house, an experienced traveler with trade in Nebraska, Iowa and Kansas; state age, experience and salary expected; also references. Address, Sol. Bergman Jewelry Co., Omaha, Neb.

WANTED—By New York house an experienced traveler with established trade in Connecticut, New Jersey and Pennsylvania to sell watches, diamonds and jewelry; state age, experience and salary expected; all correspondence considered confidential; applicant must be a resident of New York city. C. N. & P., care Jewelers' Circular-Weekly.

WANTED—TOILET GOODS Salesman for department store and jobbing trade to handle new line of toilet goods, manicure and stationery sets, etc.; salary and commission; just know the line thoroughly and come well recommended. H. J. H., care Jewelers' Circular-Weekly.

WANTED—Two experienced travelers, one for the Western States, the other for the Middle and New England States, to sell a general line of watches, diamonds and jewelry; those preferred who live in New York and who have represented some jobbing house in similar line; to one who can sell an unusually large amount of profitable goods, we will eventually give an interest in our business without any investment of capital on the part of applicant; position will be held open till Jan. 1, 1902, for the right man, if necessary; state age, territory covered, amount of yearly sales, experience, etc.; all correspondence considered strictly confidential. Address, "New York Diamond Importers," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

PARTNER WANTED with \$3,000, for manufacturing business, now running; sterling silver novelties and "new art" goods; money secured. Address, "New Art," care Jewelers' Circular-Weekly.

PARTNER WANTED—Have about \$1,000 to invest in established manufacturing jewelry business with services as salesman or office manager. A 1 references. "A. Z. 100," care Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

For Sale.

FOR SALE—One iron and zinc clock sign, gold-leaf finish, 42-inch dial; almost new, good bargain. C. J. W., care Jewelers' Circular-Weekly.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

JEWELRY SHOP TO LET, with or without power; 12 windows, convenient to ferry and elevated road; rent low. Address, John Wennstrom, 172 41st St., Brooklyn, N. Y.

Miscellaneous.

FIFTY DOLLARS—We will give \$50 to whoever sends us the most attractive design for spoons and forks, 25 leading jewelers to be judges. E. H. Smith, 9-11-13 Maiden Lane, New York.

WANTED—On commission for the south and Texas, a manufacturer's line of 10 k. or 14 k. jewelry, either samples or stock, by an experienced salesman now on the road, having an established trade with leading jewelers. Address, "Com," care Jewelers' Circular-Weekly.

WORKSHOP NOTES

(Third Edition)

For Jewelers and Watchmakers.

A collection of the latest practical receipts on the manufacture and repairing of watches, clocks and jewelry.

Price,
\$2.50

300 pages (size 7½x 10½ inches), bound in cloth, stiff covers. Should be on every workbench.

Published by

THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John St., Cor. Broadway, New York.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

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No. 462.

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No. 306.

**SIX LINES OF
Sterling Silver Mounted
Imitation Ebony**

MANICURE GOODS

**For \$6.00, \$7.50, \$8.00, \$12.00,
\$15.00 and \$30.00 per gross.**
Send at once for Samples.

SIMMONS & PAYE MFG. CO.,
129 Eddy St., Providence, R. I.

**"Precious Stones
...and Gems,**

**Their History, Sources
and Characteristics,"** *

By EDWIN W. STREETER,
London, England.

ILLUSTRATED WITH COLORED PLATES.**SIXTH EDITION.****Revised and largely re-written up to date.****345 pp. Price, \$6.**

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bolog (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,**11 JOHN STREET,****Corner Broadway, NEW YORK.****"TRADE-MARKS****of the Jewelry and Kindred Trades,"**

with Supplement, contains

Over 2,250 Marks**Book and Supplement - \$2.50****THE JEWELERS' CIRCULAR PUB. CO.,****11 John St., cor. Broadway, N. Y.**



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

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AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



WARRANTED

Trade-mark.

GUARANTEED
FOR
20 YEARS.



HAND ENGRAVINGS.



The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

Pittsburgh.

TRADE CONDITIONS.

July trade has so far been good and mainly from local sources. Country trade just now is dull, but only the usual midsummer quiet. A boon to the principal jewelers in the city last week was the Buchanan-Macfarlane wedding, one of the most elaborate that ever occurred in this city. All the Fifth Ave. jewelers were represented in the magnificent gifts, which were the most costly ever purchased here, including five large cases of silver, almost 100 solid silver dishes, three superb silver services, a magnificent tubular chimes clock, \$1,000, the latter from E. P. Roberts & Sons, and a host of superb china and bric-à-brac, all from home stores, amounting to over \$25,000. One Fifth Ave. establishment sent out 35 of its best stock. The impending great steel strike will have an effect, though not immediate, upon business, and it is hoped that there will be a speedy termination of the difficulty. The city's industrial market is enjoying an era of prosperity and trade will be hampered in this territory by any cessation of work.

George B. Barrett and family will spend the balance of the Summer season at Atlantic City.

Charles La Sacle, superintendent of W. J. Johnston Co.'s factory, is in the east on a business trip.

George W. Biggs is now in the employ of L. J. Marks, the new jobber on Smithfield St., doing city work.

John Zugschwert, the Carnegie jeweler, is spending a couple of weeks with his family at Conneaut Lake.

Robert Hunt, Uniontown, Pa., passed through the city, last week, en route to Mt. Clement to recuperate.

A. E. Shutterly, now with Joseph De Roy & Sons, will engage with Sheaffer & Lloyd, beginning Aug. 11.

Calvin O. Dice has opened a new store in Canal Dover, O., having purchased his stock in Pittsburgh last week.

C. F. Kesselmeier, Salem, O., who sold out his store to Mr. Barber, is contemplating starting up in or near this city.

W. J. Johnston and family, Dory A. Smith and family, of this city, and Henry Reineman, McKeesport, spent several weeks at Cambridge Springs.

D. Canter's store, Fifth Ave., was robbed at 3 o'clock one afternoon last week of a tray containing nine watches. The robbery occurred during a short absence of the proprietor from his store. The thieves have not been apprehended.

Out-of-town visitors last week were: Henry Klemmer, Bridgeport, O.; F. H. Marshall, Derry, Pa.; H. H. Weylman, Kitanning, Pa.; J. C. Dwyer, New Castle, Pa.; J. Frank Murphy, Dawson, Pa.; A. W. Bishop, Connellsville, Pa.



News Gleanings.

A. E. Colburn, Argenta, Ark., has sold out.

Leander Schaefer, Lakota, N. D., was married recently.

R. L. Brough, St. Albans, Vt., will open a store at Milton, Vt.

Selim Sandoz, Memphis, Mo., will move to a new store Aug. 1.

Richard Lee, Waterloo, Ia., will occupy a newly fitted-up store.

H. C. Calkins, Viola, Wis., has enlarged his store and stock.

Columbus, Kan., desires a tower clock for a court house located there.

T. C. Parker, Crawford, Ill., will conduct a jewelry store at Enid, Okla.

B. Abelson, of Abelson & Liberman, jobbers, Utica, N. Y., was recently in New York on business.

C. E. Maxson, De Ruyter, N. Y., closes his store each forenoon and opens it afternoons and evenings.

The jewelry firm of Conn & O'Donnell, Cameron, Mo., have dissolved partnership by mutual consent, Mr. O'Donnell retiring. L. M. Conn will continue the business.

Jackson Brodbeck, a poor watchmaker, of Trenton, N. J., has been informed, it is reported, of an inheritance of \$60,000. from his father.

The store of Fred Vancore, Colebrook, N. H., was burned out, July 8, by a fire which was stopped from destroying the entire business section of the town by a heavy rain.

Swendson & Ranseen's store, St. James, Minn., was entered by three young men, and while two of them drew the attention of the clerks the third escaped with a tray of jewelry valued at \$60.

William E. Prentice has filed his bond as receiver of the Corfu Silver Plating Co., Batavia, N. Y. The bond is for \$18,000., with Fred P. Gleason, Joseph C. Barnes and T. F. Woodward as sureties.

Isaac Levy, who left Savannah Ga., after robbing his employer, E. Kaskel, of about \$300 worth of jewelry and goods was arrested, July 1, in Charleston, S. C. The jewelry and goods were recovered.

Charles L. Jackson and Frank L. Jackson, jewelry sellers, were arrested in Green Island, N. Y., July 9, on a charge of peddling without licenses. They paid \$10 each, received licenses and were released.

Carl J. von Seutter, Jackson, Miss., has opened his newly-fitted store on the site of, and as successor to, the store conducted for many years by his father. It is

1901. - "ALL READY." - 1901.

Our fall line is complete and we are prepared for either immediate or delayed shipments. It comprises all that is new and good, for your fall or holiday stock.

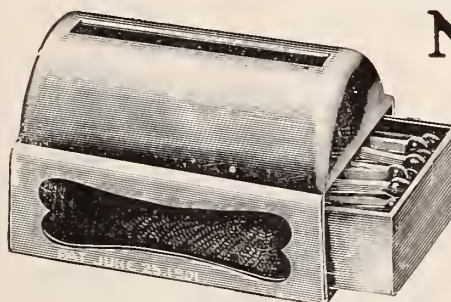
We respectfully invite your inspection of our line before making your fall purchases.

M. J. AVERBECK,

IMPORTER,

NINETEEN MAIDEN LANE.

NEW YORK.



MATCH BOX HOLDER.

Holds a box of safety matches and is unique in having a compartment for the burnt matches. It is made in sterling silver, plain and chased.

MERRILL BROS. CO.,

Office, 31 East 17th Street, New York.

PATEK, PHILIPPE & CO.,

GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated and Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.



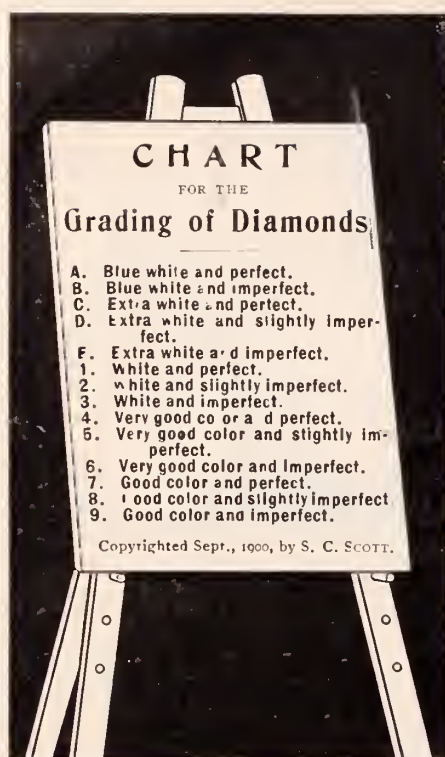
DEITSCH BROS., MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.



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It sells fine stones.

When your customer sees the several different and distinct qualities of diamonds as graded by our system, you will find, in a large percentage of cases, that he will select the finest stone. Our many customers testify to this.

Even those who are well posted, as well as those who are not expert, will find our system a great help in making sales.

Remember, we guarantee every diamond to be exactly as represented. Our written guarantee, in addition to yours, will satisfy the most cautious purchaser.

You will find our prices, grade for grade, will compare favorably with those of any importer.

We cater for special memorandum sales. When you have a prospective sale for a fine diamond, send to us for a selection.

We carry a choice assortment of diamond and fancy stone rings, brooches, studs, scarf pins, ear screws, ear drops, link buttons, lockets, etc. Prices range from \$3.00 to \$5.00 and upwards.

Will cheerfully send a selection of these.

S. C. SCOTT MFG. CO.

9, 11, 13 Maiden Lane,
New York.

equipped with up-to-date furniture and fittings.

T. Cruse has engaged in the jewelry business in Malad, Idaho.

C. A. Cole, Winterset, Ia., has given a realty mortgage for \$2,000.

Pell & Diddle, Eureka Springs, Ark., have dissolved partnership.

Carl Wood, West Point, Ia., has given a chattel mortgage for \$140.

F. A. Tonney has opened a new stock of jewelry in Bronson, Kan.

D. H. McNaughton, Palestine, Tex., has disposed of his jewelry business.

W. H. Watkins, El Reno, Okla., has given a chattel mortgage for \$231.

Geo. G. Schram, Madison, Neb., has given a mortgage on a safe for \$135.

Fred W. Ash, jeweler, Haven, Kan., has given a real estate mortgage for \$1,300.

The chattel mortgage on the jewelry stock of H. M. Dayton, Colo, Ia., has been released.

J. N. Nelson, Hanska, Minn., has moved his jewelry and optical parlors to new quarters.

The new jewelry and music store of Taylor & Stroebel has been opened at Waterloo, Ia.

W. T. Surry has opened a jewelry and watchmaking establishment in Twin Bridges, Mont.

D. E. Hemphill, Lewistown, Mont., has moved his stock of jewelry and rugs into a new building.

The drug and jewelry establishment of W. H. Hunt, Polo, Mo., has been destroyed by fire.

The Gilreath-Durham Co., Greenville, S. C., will occupy two stores now being fitted up for business.

Oscar Zimmerman, jeweler, Waupaca, Wis., will join his father and brothers there in the carriage business.

J. H. Woodstock, Clear Lake, Ia., lost, by fire, July 10, \$2,500 on building, and \$1,000 on stock; insured.

August Swanson's jewelry store, Dassel, Minn., was slightly damaged by fire during a recent conflagration there.

A. B. Bruner & Son, jewelers, Williams, Ariz., were among the many firms who were burned out in a recent big fire.

N. F. Morehouse, Topeka, Kan., caused the arrest of a 12-year-old colored boy for endeavoring to sell him stolen jewelry.

W. B. Kennedy, Mammoth, Utah, after mature deliberation, has moved his stock to Mercur, which he considers a better location.

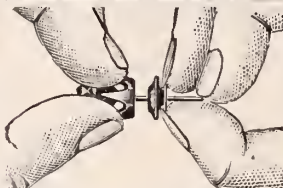
E. Trautman has decided to engage in the jewelry business in Lordsburg, N. M., and is making preparations for an early opening.

Edward M. King, who had for years been engaged in the book, jewelry and stationery business in Appleton, Mo., is reported deceased.

William McChesney, Iowa City, Ia., has purchased an interest in the jewelry firm of Price, Keith & Co. E. J. Price will retire from the firm. The new firm name will be Keith & McChesney.

Richard S. Fulfort, Butte, Mont., jeweler and restaurant keeper, has filed a petition in bankruptcy in the Federal Court. He gives his liabilities at \$1,000.58 and his assets at \$100.50, which he claims as exempt.

The Pryor Novelty Co. have been incorporated under the laws of New Jersey to sell and deal in metal articles; capital, \$100,000. Incorporators, Robert L. Pryor, Thomas F. Pryor, Jr., and John E. Pryor.



THE WASHBURN MAGIC NUT,

PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN Safety Catch

OPEN CLOSED
FOR BROOCHES.
Can be applied to
any work where Pin
Tongues are used.

FACTORIES: CINCINNATI, DRESDEN, MADRETSCH.

GRUEN CASES AND WATCHES.

PRODUCTIONS UNEXCELLED.

Fit All American Sizes.

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55 Fountain Square.

D. GRUEN, SONS & CO.

NEW YORK,
65 Nassau Street.

Established 1879.

Manufacturer of

LOUIS W. HRABA, Fine Leather Goods,

29 East 19th St., New York.

Exclusively for the Jewelry Trade.

Birmingham, Ala.

Mr. Abbott, of H. C. Abbott & Bro., will go to New York in about three weeks.

Walter Evans, a jeweler, has moved from Good Water to Birmingham to go into business.

H. L. Montgomery, Oakman, has the sympathy of his friends in the death of his little daughter, Maggie.

F. W. Bromberg, who succeeded to the business of E. Gluck, has returned from a trip to the Gulf Coast.

B. Lowinsohn will leave for the Pan-American Exposition, in a few days. While away he will go to New York to buy goods.

The Calhoun Jewelry Co., of Nashville, Tenn., have their Birmingham house open for business. William Rosenstihl, former secretary of the Alabama Retail Jewelers' Association, will be with them.

A. S. Smith has moved his stock of jewelry to his new location on 19th St. Frank Meacher, who worked for Mr. Smith and who attempted suicide some weeks ago, has about recovered and will soon resume his duties.

Pat Linnehan, jeweler, has been elected Alderman from the Third Ward. The City Council had ordered a citizens' primary to determine the sentiment of the ward, but so many got into the race that the Council, who had the authority, proceeded to elect Mr. Linnehan without further delay.

"The Angelus" watch is the invention of a Paterson, N. J., lawyer, John F. Kerr, who is also president of the Anita Watch Co. Its particular feature is that it has no hands. It consists of concentric dials rotating in parallel planes and graduated to indicate hours, minutes, seconds and parts thereof. The mechanism can be applied to any existing watch or clock without changing the original mechanism. The new timepiece can be made of a size no larger than a silver dollar. It can be used, in a form soon to be developed, as a horse timer and as a physician's watch for testing pulse. If placed in a tower the "Angelus" clock, it is claimed, could be seen and time told miles away. Patents are pending in this country and in Europe.

STAR THIMBLES

★ **IN GOLD AND SILVER.** ★
Send for Illustrated Sheet.

**GOLD RINGS (Band and Stone),
BROOCHES, FOBS,
SCARF PINS, LORGNETTES,
EYEGLASS CHAINS,
Etc., Etc.**

**RIBBON FOBS and VEST CHAINS.
GOLD, SILVER and PLATED
FINDINGS.**

★ **WAITE, THRESHER CO.** ★

NEW YORK OFFICE, 7 MAIDEN LANE.
FACTORY AND MAIN OFFICE, 61 PECK ST., PROVIDENCE, R. I.

RINGS FOR THE MILLION!**TO THE RETAIL JEWELRY TRADE:**

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for **QUALITY, STYLE and PRICE** obtainable.

The Bryant Rings.

are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

Connecticut.

W. S. Ingraham and family, of Bristol, are now in Venice, Italy.

The Biggins-Rodgers Co.'s factory, Wallingford, reopened July 15.

The European Clock Co., Willimantic, were damaged by fire, July 8.

Henry E. Biggins, Wallingford, and family, left, July 8, for the Catskill Mountains.

Gen. George H. Ford, New Haven, sailed for Europe, July 11, to be away a couple of months.

The annual meeting of the stockholders of the Bristol Brass and Clock Co. will be held Wednesday, July 24.

The Bradley & Hubbard Mfg. Co., Meriden, have a contract to supply the Standard Oil Co. 1,500 lamps a week.

R. W. Miles and family, Meriden, have gone to their Summer home in Colebrook. Mr. Miles is slowly recovering his health.

The new itinerant vendors' law seems to work well, so far, in the State. The vendors are not all pleased, however, and may contest the constitutionality of the law.

M. Tarlov, who is himself a practical jeweler, has placed his brother, A. Tarlov, in charge of a jewelry and repairing store at Norwalk.

A certificate of increase of the capital stock of the William L. Gilbert Clock Co., Winsted, from \$100,000 to \$300,000 has been filed with the Secretary of State.

Factory M, International Silver Co., Wallingford, resumed operations July 15, after a shut down of one week. The prospects are good at this factory for a big Fall business.

R. Wallace & Sons Mfg. Co. and The H. L. Judd Co. factories, Wallingford, resumed operations, July 15, after their mid-Summer holidays, both with bright prospects for a big Fall trade.

Harry Cook, bookkeeper for the Bristol Brass & Clock Co., is taking a two weeks' vacation and will visit the Pan-American Exposition, Cleveland, O., Kingston, Can., and New York city.

The machinists desired by the Waterbury Clock Co. resumed work July 10. The others are still out and are now searching for work in other shops in and out of the city. The few men out at the foundry are also after positions in other factories in the city.

The fishing off Westbrook is reported excellent since the recent rains. William H. Watrous and party caught 40 blackfish. Saturday, at Crane's Reef, and the next day they caught an even half hundred. Mr. Watrous is of the Simeon L. and George H. Rogers Co., Hartford.

The following New Britain jewelry stores have agreed to close four nights each week: Porter & Dyson, M. P. Leghorn, W. F. Emmett, S. H. Wood, Robert Swanston, S. Greenstein. M. C. LeWitt, the only other jeweler in town, is not included in the agreement.

The New Haven firm of jewelers known as William S. & E. H. Rowe, who have been in business there for several years, have dissolved partnership. The business will be carried on by the junior member of the firm, and W. S. Rowe, the senior, will devote his time and attention to Masonic mutual benefit work.

A final meeting of the creditors of Charles E. Katsch, New Haven, was held, July 12, at the office of Referee Newton. The estate will pay a dividend of 22 per cent. on liabilities of about \$9,000. The dividend is larger than was at first expected, owing to the recovery of assets, which, it was alleged, were concealed.

Although the Bridgeport Business Men's Association voted to declare a weekly half holiday each Thursday after-

noon during the months of July and August, none but the jewelers closed their stores when the time came to inaugurate the movement. The closing movement has been abandoned by the large stores and, instead, the employes have been given more time for meals.

The funeral of Hallett Wilcox, for many years manager of the New York office of the Meriden Britannia Co., was held at Guilford, July 8. About two years ago ill health compelled him to retire from active business, since which time he has been gradually failing, until his death, which occurred, July 5. He is survived by a widow. Mrs. John G. Bacon is also a sister of the deceased.

Joel R. Boice has accepted the position of superintendent of the Milford Silver Co.'s factory. Mr. Boice was superintendent at the Simpson, Hall, Miller & Co.'s factory for many years. He left there to assume the same duties at the Middletown plate shop, and, at the organization of the International Silver Co., he was, through the closing of the Middletown factory, forced to return to the bench.

A creditors' petition has been filed in the United States District Court by Sally Gumpert, New York, Stoddard Gilbert & Co. and the S. Goodman Co., New Haven, creditors of Michael Volpe, New Haven, asking that he may be declared bankrupt, claiming that he committed an act of bankruptcy in that he conveyed, transferred and concealed a part of his property with intent to hinder, delay and defraud his creditors. Judge Shipman has appointed Samuel E. Hoyt, New Haven, temporary receiver of the property of the bankrupt.

Charles Wendell, of Jules Wendell & Son, Oswego, N. Y., is on a western trip, principally for vacation pleasure.

THE OLD SAYING THAT

"Like begets like," is parallel to the one your Sunday School teacher used to repeat for your benefit, viz.: "Birds of a feather flock together," or "A man is known by the company he keeps." In their application to business they mean that to be successful one must associate with successful people, or coming right to the point, buy your Jewel Settings, Metal Ornaments and Jewelry Components from the most successful firm in the trade. New ideas and new things at Dover's are as copious as perspiration with the thermometer at 98° in the shade.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.

Philadelphia.

Wm. P. Sackett, manager of Wanamaker's jewelry departments, has returned from Europe.

Thomas D. Pearce, of Pearce & Feraille, is at the Berkshire Hills, Mass., for the Summer.

Joseph H. Brazier, of J. E. Caldwell & Co., is making a tour of Yellowstone National Park.

John Scherr, watchmaker, has accepted a position with Albert Bonsall, retailer, 2d and Pine Sts.

James H. Kelly, with Bailey, Banks & Biddle Co., has returned from his annual European tour.

George Katz, retailer, 1954 German-town Ave., has returned from a pleasure trip to Buffalo.

Frank Wallen, watchmaker for J. M. Saunders, 604 N. 2d St., is spending two weeks in Boston.

Westcott Bailey, of Westcott Bailey & Co., 1020 Chestnut St., arrived in London, July 8, on a European tour on business and pleasure.

John W. H. Ernst, retailer, 2305 E. Susquehanna Ave., has added a handsome new delivery team to his business, this being required by increased volume of trade.

L. Sickles, of M. Sickles & Sons, now in Europe purchasing diamonds, precious stones, watch materials, tools, etc., for the Fall trade, is expected to return in the early part of August.

Bernard Italie and Charles Koshland have been admitted to the firm of Wm. Morris & Co., jobbers, 7th and Chestnut

Sts. Both merited admission by years of faithful, intelligent service.

William Morris, jobber, 7th and Chestnut Sts., is at Atlantic City for the rest of the Summer, and the management of the business has been intrusted in the meantime to a thoroughly competent staff of salesmen.

The following firms have contributed loving cups to be competed for at the trotting meeting at the Belmont Driving Club, July 18, in the interests of a free ice fund for the poor: Bailey, Banks & Biddle Co., H. Muhr's Sons, J. E. Caldwell & Co. and Weinmann & Co.

W. F. Michael, with Roller & Speidel, 1019 Chestnut St., Harry Michael, Joseph Donnelly, with Wm. Linker, and Fred. Thomas, of J. E. Caldwell & Co., were at Townsend's Inlet, last week, as the guests of the Clairmont Yacht Club. A race of "tuck-ups" between the four jewelers resulted in a victory for Wm. F. Michael.

Jacob Muhr, senior member of H. Muhr's Sons, fell and was slightly injured Friday night, while walking down the steps of Hotel Walton. Mr. Muhr has been visiting some friends at the hotel, and, in coming down the steps on Broad St., fell, striking the back of his head. He was taken in a carriage to his home, 229 S. 13th St. Mr. Muhr had just returned from a trip to Europe.

W. A. Rogers, Ltd., who purchased the Oneida Silverware Mfg. Co. property, Oneida, N. Y., were expected to operate the plant this week.



WHO FORGOT TO WIND THE CLOCK?

WINDS ITSELF
and
STRIKES TOO
The

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U. S. A.
THE CLOCK THAT WINDS ITSELF

Progressive people put
the **CLOCK KEY** in with
the **HOURLY GLASS** and
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Particulars and Booklet sent on
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National Self-Winding Clock Co.

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Self-Winding and
Synchronizing **CLOCKS**

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THE ROYAL

Guaranteed for
Twenty Years.

ROYAL FILLED CASES EQUAL
THE HIGHEST GRADES OF
GOLD-FILLED IN QUALITY,
BEAUTY OF SHAPE AND
RICHNESS OF FINISH. THE
NEW ROYALS ARE ALL

HAND ENGRAVED.



THE REGAL

Guaranteed for
Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE
STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE
BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER
THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

We Don't Import We Manufacture

The Jos. W. Alber
High-Grade
ENAMELS AND
PRECIOUS
STONES.

Equal to Finest
High-Grade Im-
portations.

Why?

To Save Duty. 
To Save Freight.

Highest Award, Columbian
Exposition, 1893.

Stevens Mfg. Co.

29 Broadway,
N. Y.



VOL. XLII.

NEW YORK, WEDNESDAY, JULY 17, 1901.

No. 24.

Chicago Notes.

All communications in reference to the Chicago department of the Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

TRADE CONDITIONS.

Travelers generally are in from the road for their Summer vacations, which makes it a little quiet in the jobbing trade; yet orders are fair for the season. The month opened up very quiet, but has improved somewhat, and with a continuation of the present trade promises to be a little ahead of the same month a year ago. The extreme heat has doubtless kept a number of buyers away from the market and with cooler weather a still greater improvement should be shown. Such complaints as one hears are based on comparisons with last month and not on the corresponding month of 1900. At best but a moderate business is to be looked for in July and August.

C. A. Stevenson, Holland, Mich., was in town, Friday.

M. Lippert has returned from his eastern visit to New York and Providence.

Otto Schleuder, New Whatcom, Wash., was, last week, a caller on the trade.

J. D. Moore, Camp Branch, Ky., is reported to have moved to Jackson, Ky.

A letter states that A. J. Pearson, Spiceland, Ind., has succeeded C. W. Ratliff, at that place.

K. H. Clark, of Towle Mfg. Co., has returned from three weeks of fishing at Haywood Lake.

E. C. Bell, of the Bell Watch Co., will leave for the road Aug. 1, covering the larger cities of the northwest.

O. E. Bell, of the Bell Watch Co., has been confined to his home for a week with stomach trouble, due to the recent excessive heat.

D. G. Curtis, Rudlow, Pa., dropped in to see the jobbing trade. It is understood he was on his way east from a visit on the Pacific Coast.

J. P. Hess, Fond du Lac, Wis., who recently married, stopped over in Chicago with his bride, on his return home from his wedding trip.

Hugh E. King, of Fessenden & Co. and secretary Commercial Travelers' Outing Club, is taking a social sojourn in the environs of South Haven, Mich.

The name of the firm of N. A. Rumford, formerly at Au Sable, Mich., has been changed to R. Rumford, and the place of business is now Deckerville, Mich.

There will be no monthly meeting of the Chicago Jewelers' Association until Sept.

17, due to the absence from the city of many of the members during the Summer months.

George W. Bleecker, of Martin, Copeland & Co., is enjoying a vacation at northern Illinois points, principally at the tennis grounds at Washington Park.

W. A. Bowen, Kewaunee, Ill., was here, Thursday, to attend the funeral of his elder brother, S. T. Bowen, 5437 Kimbark Ave., who had been ailing for some years.

R. L. Ernst, Goodland, Kan., was attacked by a bulldog and severely injured. Mr. Ernst's lower jaw was nearly torn off and his face badly lacerated.

Miss Emma Cureton, who has charge of books and accounts for A. M. Church, lost her elder brother, John Cureton, by death, Wednesday. The funeral was held at the Maywood home, Friday.

M. F. Warren, Colorado Springs, Col., remained over for the week. He says the name of the firm now is M. F. Warren & Co., but that but two people know who the "company" is—himself and the Co.

W. I. Hudson, in charge of stock at the International Silver Co.'s salesrooms, returned, Monday, from a visit to Delevan Lake. Messrs. McCarthy and Coleman also finished their Summer outings this week.

R. J. Riles, Jacksonville, Fla., is here attending the sessions of the Supreme Lodge, Knights of Pythias. During his stay he looked over the market and made a number of purchases, though partial to New York in his tradings.

Representatives of architects Burnham & Root have surveyed the buildings at 147 to 153 State St., inclusive, the work evidently being one of the preliminary moves toward the construction of the big Otto Young 10-story commercial building, active work on which, however, will not in all probability be taken up for several years.

Arrangements are now being made to resume work on the organization of the retail trade in their warfare against having the goods they sell displayed in department stores, on the ground that the display of the goods in such places cheapens goods of even the highest qualities. It is the intention now to perfect organization in the west and ultimately to extend the work east.

If the reader has nothing on for the afternoon of July 27 he can have an interesting time by joining Illinois Council of the National Union on their trip down the drainage canal to Lockport on the I.

M. Weston, which leaves its dock at Clark St. bridge at 2 o'clock P. M. that day, returning at 10 o'clock P. M. There will be a lot of jewelers on the trip, Illinois Council being the new name for the old Jewelers' Council of the National Union, comprising in the membership men from nearly every house in the city in jewelry and kindred lines.

The contract for a handsome loving cup to be presented by Alderman Powers to the West Side Driving Association was awarded to Bucklin & Emrath Co., manufacturing jewelers, 78 State St., last week. The cup will stand 20 inches high, on an ebony plinth. The base of the cup will be ornamented with raised gold figures representing a gentleman's two-team driving contest on the track. The top of the cup will have raised silver horse heads, sulky wheels, whips, and Mercury wings. The piece is valued at \$1,000 and is to be raced for by members of the association and won a certain number of times before it passes into the possession of its permanent owner.

J. W. Reynolds and J. E. Watson, wanted in Wisconsin on the charge of conducting a confidence game, have forfeited the bonds which they gave in habeas corpus proceedings before Judge Dunne. When the hearing of the petition for release was called for further argument before the Court, July 10, neither of the men answered. The Court declared the bonds forfeited. Each of the men was held in bonds of \$2,000. The operations of Reynolds and Watson are said to have been very extensive. They represented themselves as agents of the Home Club Watch Co., and, it is charged, induced farmers to sign orders for watches which, when closely inspected, were found to call for a much larger payment than at first sight appeared.

The Chicago, Burlington & Quincy Railroad Co. are having made a large punch bowl to be known as the Burlington Golf trophy. The bowl is a special design, one of the features being a fac-simile in enamel of the "Burlington Route" trademark. This trophy is to be awarded the winning golf club on the line of the Burlington railway in Illinois, and competition for it will be keen, with such crack clubs as the Riverside, La Grange and Hinsdale located on this line. The interest already shown by golfers is more than satisfactory to the Burlington officials and the novelty of the idea is looked upon favorably by other roads.

Kansas City.

F. E. Woodington reports fine fishing in Wisconsin, where he is camping out.

Fred M. Chamberlain, diamond and jewelry broker, is enjoying an outing in Colorado.

E. L. Durfee, jeweler, Seneca, Kan., visited in Kansas City on his way to California.

Henry Paulson, of the Norton-Paulson Jewelry Co., will visit relatives in Chicago this month.

Louis Meyer, president of the Meyer Jewelry Co., has returned from a trip to Chanute, Kan.

Henry Williams, of the watch department of the Jaccard Jewelry Co., is enjoying a 10 days' fishing trip.

J. H. Fuoss, Brookfield, Mo., stopped over in Kansas City, on his return from a visit to his home in Ottawa, Kan.

Mrs. Marie Laskey, in the jewelry business in Kansas City since the death of her husband, several years ago, has closed out.

M. A. Lumbard, Des Moines, Ia., accompanied by his wife and daughter, has been in the city on his way to San Jose, Cal.

The affairs of J. H. Baker & Bro., who recently failed for about \$6,000, with \$3,000 assets, have been put into the United States bankruptcy court.

Harry B. Carswell has completed an order for badges for the Kansas City Elks, who will visit the convention at Milwaukee, Wis. The badges were very handsome, being in dull finished gold.

Frank Killgore, Caldwell, Kan., was in the city, purchasing a stock of goods for the new store he intends to open in Caldwell. He was formerly in the employ of R. J. Stevens, of that place. Mr. Stevens sold out his store to Charles Lynch.

J. R. Mercer expects to leave Kansas City, July 25, and on the 27th will sail from New York for Europe, on the *Columbia*.

Mrs. Edward Surface, his niece, will accompany him and they will join Mrs. Mercer and party in Germany, Aug. 1. They will return to the United States about Oct. 1.

W. A. Montague and E. H. Snow, traveling salesmen for Woodstock, Hoefer & Co., are in town, taking vacations. Several travelers for the Norton-Paulson Jewelry Co. have restocked their trunks and will soon be out on the road again. E. S. Villmoare has left for his territory, and D. P. Ingraham and Fred Nyman will leave in a few days.

Notwithstanding the extremely warm weather of the past week, a number of the buyers from out of town called on the Kansas City jobbers. They were: William Jordan and O. H. Woodfill, Nevada, Mo.; O. C. Shull, Fulton, Kan.; E. E. Foreman, Greenleaf, Kan.; Otto Burklund, Osawatomie, Kan.; H. A. Tibbals, Oskaloosa, Kan.; Amos Plank, Hutchinson, Kan.; R. B. Erwin, Mammoth Springs, Ark.; C. A. Wolf, Topeka, Kan.

Indianapolis.

The Moorhead Jewelry Co. have taken rooms at 1012 Stevenson building.

Charles Bernloehr, with the Illinois Watch Co. for the past two years, has returned and is now with his brothers, Bernloehr Bros., Pembroke Arcade.

E. A. White has given up his position as watchmaker for Bernloehr Bros., and has removed to his old location at Clare, Mich., where he has bought back his old jewelry business.

F. C. Sheldon, Shelbyville, Ind., passed through the city last week on his way to the Pacific coast. Mr. Sheldon is interested in some silver mines in the far west. A. Pursel, Noblesville, Ind., and Mr. Webb, of Webb & Allen, Plainfield, Ind., were also in the city last week.

Pearls.**Rubies.**

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones.**MASONIC
TEMPLE,****CHICAGO.****Opals.****Cornelians.**

LOWEST PRICES ON

EBONY

GUARANTEED.

SEE NEXT ISSUE FOR QUOTATIONS.

JOHN B. ASH,
ROCKFORD, ILL.**Jewelers, Send for Our
Catalogue of Photo Jewelry.**It describes everything in
the line of**Photo Jewelry and Buttons**It quotes lowest wholesale
prices.**WE MANUFACTURE EVERYTHING**
we sell. You pay but one profit.Our Catalogue will cost you nothing. It will show
you how to increase your income.**Photo Jewelry has come to stay. If you
want to be in it, you must carry it.****St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.****HAYDEN MFG. Co.**
21-23 Maiden Lane,
New York.**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.***Samples Now Ready and On Exhibition
at Our New York Office.*

St. Louis.

Part of the store, 511 N. 6th St., has been leased to S. Rubey, who will occupy it as a jewelry store, Oct. 1.

Herman Mauch, on July 16, left on a visit to the Pan-American Exposition and a trip down the lakes. He will be away two weeks.

A. H. Clark, now connected with the L. Bauman Jewelry Co., will leave that firm on Aug. 1 and go to Kansas City to connect himself with the Norton-Paulson Jewelry Co., where he was formerly employed.

The clock on the corner of 6th and Olive Sts.—Commercial building—just above the old store of the Jaccard Jewelry Co., and later the Merrick, Walsh & Phelps Jewelry Co., was taken down, last week, and it is missed by every one. For many years it gave the city time to passers-by and occupants of the nearby buildings. The store has been rented to a druggist, who will move into it about Aug. 1.

The annual picnic of the Retail Jewelers' Association of Missouri will take place Sunday, Aug. 11, at the North St. Louis Hunting and Fishing Club's grounds, 20 miles up the Mississippi river and nearly opposite the mouth of the Missouri river. It will be a fish-fry and only the jewelers and their friends will be present. The participants will leave on the steamer *Spread Eagle*, at 9 o'clock A. M., and will return about 7.30 o'clock P. M. The committees having the affair in charge will have a lot of sports and pastimes arranged for.

Pacific Coast Notes.

J. H. Porter, Willow, Cal., will soon move his business to Colusa, Cal.

W. E. Bemis, who has conducted a jewelry store at Livermore, Cal., for several years, has moved his business to Tulare, Cal.

G. P. Martin, Watsonville, Cal., has disposed of his stationery stock and will confine himself strictly to the jewelry business in the future.

E. S. Wachhorst, Sacramento, Cal., has furnished a silver service to be presented to Col. J. B. Wright, retiring super-

intendent of the Southern Pacific R. R. Co. for the Sacramento Division. It consists of six pieces and the server, all of solid silver, in Russian grey finish, repoussé and entirely hand hammered. On the server is the following inscription: "Presented to Col. J. B. Wright by the employes of Sacramento Division, Southern Pacific Co., California."

San Francisco.

TRADE CONDITIONS.

The jewelry business presents rather a quiet aspect, a thing that is not at all unusual at this time of the year. An improvement is looked for soon, especially by the end of this month, when the public schools will have opened after the Summer vacation.

Horace Allen, traveler for Morgan & Allen Co., is in the southern California territory for the house.

Con. Hesse, of Hesse & Sturges, Boise, Idaho, is in town, accompanied by his wife, on a business and pleasure trip.

A. W. Heine has severed his connections with Phelps & Adams. He has not decided on any definite move as yet.

W. B. Glidden, local representative for R. Wallace & Sons Mfg. Co., is enjoying his regular vacation at his ranch near Los Angeles, Cal.

William E. Meadows, traveler for Phelps & Adams, has just returned from a successful trip over the Puget Sound, Utah and Nevada circuit.

The stock of the Rogers' Anchor line has been withdrawn from the Pacific Coast. J. B. Whitney, who handled it, will continue to carry the Holmes & Edwards Silver Co. line of flat ware.

Gus Fleissner, one of the popular members of the staff of W. K. Vanderslice Co., took unto himself a bride a short time since. The young man is well known in the trade and he is receiving congratulations.

Several visiting jewelers have been in town the past few days, among whom may be mentioned: C. W. Wickersham, Bakersfield, Cal.; Harold Taylor, with E. W. Wright, Bakersfield; H. T. Girard, Petaluma, Cal.; M. Friedberger, Stockton, Cal.; Mrs. F. C. Ewart, Woodland, Cal.; A. Tschumi, Watsonville, Cal.; Bernard Klune, of Klune & Floberg, Sacramento.

Pacific Northwest.

W. A. Ingalls, South Bend, Wash., is selling out his jewelry business and will discontinue the line.

A. N. Wright, the Iowa jeweler, has returned from a long and pleasant sojourn in the east. He is glad to be back in Oregon.

F. A. Heitkemper, of the G. Heitkemper Co., Portland, Ore., has gone to Long Beach, Wash., with his family. His firm report business good.

Mr. Rowett, jeweler, Silver City, Idaho, has had his store refitted. He has added a large showcase and filled it with a handsome stock of silver ware. He has also recently received a large stock of jewelry especially adapted to the trade of a mining camp, comprising pins, rings, seals, etc., made up with rich quartz and gold nugget settings.

The Fourth of July window displays made by the Portland, Ore., jewelers were better this year than ever before. Wm. Friedlander had an exceptionally artistic show of fine goods nicely arranged with the national colors and fresh flowers, which attracted much attention. A. & C. Feldenheimer, L. C. Henrichsen Co., G. Heitkemper Co., A. N. Wright and others, all had special patriotic displays which did great credit to the trade.

Omaha.

George Burkeback, of Brodegaard & Langtree, has returned from his vacation among the Minnesota lakes.

H. A. Borsheim, whose illness with smallpox was mentioned last week, is not of the firm of Brown & Borsheim, as stated.

The Bennett Department Store has secured Mr. Finch, for many years with C. D. Peacock, Chicago, as the manager of its jewelry department.

The street fair at South Omaha afforded W. D. Godfrey, jeweler, an opportunity for making a beautiful display of his wares in a booth erected in front of his store.

Four hundred eastern tourists stopped in Omaha for a day, last week, on their way to the Pacific Coast, and local jewelers enjoyed a heavy trade in souvenir spoons as a consequence.

Brown & Borsheim have bought the lease of the drug store which occupied a part of their store building. They will put in a new front, erect a partition, dividing the large store room, and rent the northern half to desirable parties. This will give them much more commodious quarters for themselves.

E. H. Hohl, jeweler, Mauch Chunk, Pa., has sold out his business to Greenwald, Kuppney & Co., 28 Lispenard St., New York. Mr. Hohl recently had an attack of nervous prostration, but it is hoped that he will recover soon and resume.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

SELL YOUR CHIPPED DIAMONDS?

HOW?

DROP US POSTAL.

PITTSBURGH DIAMOND CUTTING CO., 237 5th Avenue, PITTSBURGH, PA.

Georgian

STERLING
SILVER.

In Complete
Table Service—



COFFEE SPOON.

French Gray
Finish.

TOWLE

MANUFACTURING CO.,

CHICAGO.

NEWBURYPORT, MASS.



Cincinnati.**TRADE CONDITIONS.**

There was a decided activity among jobbers last week. Between marking goods and getting the travelers' stock ready and the mail orders coming in, every employe in the various houses was kept on a steady move. A few travelers are already on the road but the majority will not go out until Aug. 1.

Herman Keck has returned from Europe with a large quantity of rough diamonds. Charles Nolting, of Oskamp, Nolting & Co., is taking his second vacation in 19 years. He is in the east.

Charles Morgal has been added to the traveling corps of Joseph Mehmert and started out, last week, on his first trip.

L. Loeb, Irving Herman and Gus Frank, of Herman & Loeb, are out on the road and sending in very good orders.

Four travelers will go out from the house of L. Gutmann & Sons the latter part of this month: Eli Gutmann, Ed Pfaffle, Eugene Frohman and Steve Leubusher.

Wallace Miller, of the Miller Jewelry Co., goes this week with a line of novelties the house made this Summer. Mr. Miller has a rare collection of colored pearls, including one pure black.

Bene, Lindenberg & Co. have added \$50,000. worth of stock to their goods for Fall trade and will show some of the handsomest goods in the market, including a fine line of diamond and pearl goods.

Joseph Noterman & Co. are mounting a large lot of diamond and pearl pendants for Fall trade. They have made an elegant diamond mounted badge for the Chief of the Evansville Fire Department.

Gustave Fox & Co. made the Zoo badge for Bandmaster Libretta, presented to him last week. It was a lion's head with a diamond in its mouth, from which was suspended a shield with a raised roccoco edge, on which was an inscription.

A warrant was issued, last week, for the arrest of W. J. Wakefield, pawnbroker, Central Ave., on a charge of petit larceny, because he refused to give up a watch belonging to Roy Stewart, which was secured from a jeweler where Stewart had it for repairs, on a false order, and pawned to Wakefield.

Minneapolis and St. Paul.

Abe Cohen has moved his retail store in St. Paul to 61 E. 7th St.

R. B. Wegner, jobber, St. Paul, has gone east on a buying trip.

The jewelry workers of Minneapolis have organized with 20 charter members.

R. B. Ackerman, of R. B. Ackerman & Co., Minneapolis, will leave for New Mexico, shortly.

Louis Jacobs, of the Jacobs Jewelry Co., Minneapolis, is spending a 10 days' vacation at Lake Minnetonka.

W. Eggleston, of the materials department of the Reed-Bennett Co., Minneapolis, has returned from a trip to Chicago.

Mr. Barnett, watchmaker and optician with Abe Cohen, St. Paul, has gone on a three weeks' vacation, which he will spend in Wisconsin.

Frank Hall, Minneapolis, has started out for a trip through southern Iowa, Mis-

souri and Kansas for the Holmes & Edwards Silver Co.

The new store for S. Jacobs & Co., at 518-520 Nicollet Ave., Minneapolis, is about ready for occupancy and they will move soon.

F. O. Fiske, of Fiske & Co., Minneapolis, has recovered from his illness sufficiently to be at the store for a short time nearly every day. He is still very weak.

George Edwards, of the Holmes & Edwards Silver Co. and vice-president of the International Silver Co., has been in the Twin Cities. He was accompanied by his son, George Edwards, Jr.

F. L. Bosworth & Co., Minneapolis, are adding a full line of ebonoid goods and cut glass ware for the Fall trade. This

is a young but vigorous jobbing house, and their business has grown remarkably.

The First Baptist Church, St. Paul, July 3, extended a call to Prof. B. P. Stout to the position of assistant to the pastor, Rev. Herbert F. Stilwell. Mr. Stout is at present holding evangelistic services at Hazleton, Pa. Mr. Stout was for many years a jeweler, but for 12 years he has been connected with evangelistic work.

Cleveland.

Webb C. Ball Co., this city, provided a handsome gold watch, which was presented, July 11, to P. S. Blodgett, formerly general superintendent of the Lake Shore R. R., by a number of his Cleveland friends.

Something Every Jeweler Needs in His Business.

**CYCLONE
ANTI-OXIDIZER**

FOR
**Preserving the Color
and Polish of Gold,
Silver, Nickel and
all other
polished metals while
passing through the
fire in act of
soldering.**

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning. Anti-Oxidizer out of joint before soldering.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

**Every Bottle Guaranteed.
Caveat filed Nov. 17, 1900.**

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no borax; no boiling in acid pickle, as the Oxidizer preserves the color.

Price 35c. per bottle.

The fac-simile labels shown above are three-fourths the size of the originals on the packages.

Give the above FLUXES a trial and you will find them everything we claim for them. Order through your material house or from us.

Mail orders solicited for anything in our line.

L. GUTMANN & SONS,
WHOLESALE DEALERS IN Diamonds, Watches and Jewelry,
51 E. 4th STREET & CINCINNATI, OHIO.

**CYCLONE
STEEL SOLDERING
FLUX**

FOR
**BRAZING STEEL
... AND ...
Nickel-Plated Articles
without Bluing or
Destroying Nickel.**

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

**Every Bottle Guaranteed. Price
of Flux and Box of Solder
50 Cents.**

Caveat filed Nov. 17, 1900.

With this Flux you can braze malleable iron, brass and steel and leave no enamel crust or lump, as this Flux contains no borax. No use of cleaning or scraping article to be brazed, as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

**CYCLONE
HARD SOLDERING
FLUX**

FOR
**SOLDERING GOLD,
Silver and Roll-
plate Goods.**

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

**PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.**

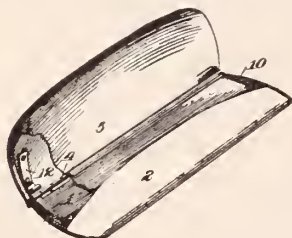
This is what Cyclone Hard Soldering Flux will do:

Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat gold solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

The Latest Patents.

ISSUE OF JULY 9, 1901

677,904. SPECTACLE CASE. MORTIMER A. THREEHOUSE, Rochester, N. Y., assignor to E. Kirstein Sons Company, same place. Filed Jan. 9, 1900. Serial No. 876. (No model.)



In a case for eyeglasses, etc., the combination with the two members hinged together, of the spring arm pivoted to one member on a center substantially parallel with that of the hinge and guided and confined to slide upon the other in a direction transversely of the hinge-pivot, the said pivotal connection of the spring being movable across the hinge-pivot.

677,912. EYEGLASSES. JACOB ALEXANDER, New York, N. Y. Filed April 6, 1901. Serial No. 54,633. (No model.)



The combination of the post and the clamping-jaws in part therewith, the spring and guard seated between the jaws, the fixed stem projecting through openings of the spring and guard, and the nut threaded upon the outer end of the stem, the jaws having means to lock the nut in operative position.

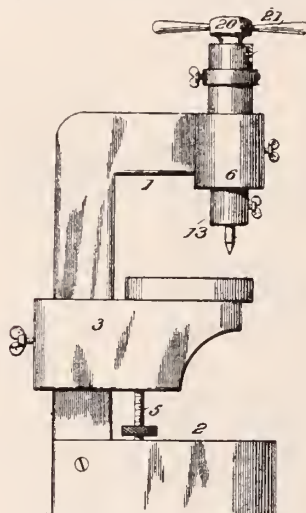
677,996. EYEGLASSES. GEORG KLEINERT, Dresden, Germany. Filed Jan. 22, 1901. Serial No. 44,259. (No model.)

In combination, lens-frames, spindles supported therefrom, nose-pads having a plurality of bearing-faces and loosely mounted on said spindles so that they may be rotably adjusted thereon, and means



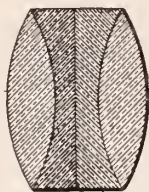
engaging the pads to hold them in adjusted position.

678,186. WATCHMAKER'S TOOL. OTTAVIO LAMACCHIA, Bridgeport, Conn. Filed April 3, 1901. Serial No. 54,200. (No model.)



In a watchmaker's tool, the combination with the tool, of a supporting-arm provided with pressure-applying mechanism for actuating the tool, a foot attached to the arm, a support having adjustable connection with the arm, adjusting means between said support and foot, and a plate constituting a base or bed for the work and having adjustable connection with the aforesaid support.

678,306. COMPOUND LENS. GEORGE N. SAEG-MULLER, Washington, D. C. Filed Feb. 28, 1901. Serial No. 49,321. (No model.)



A lens comprising four individual members, the outer biconvex members having differing refractive indices and the inner plano-concave members having relatively differing refractive indices which are less than those of the outer members.

DESIGN 34,745. BADGE. WILLIAM B. SHER-



MAN. Providence, R. I. Filed June 10, 1901. Serial No. 64,054. Term of patent 3½ years.

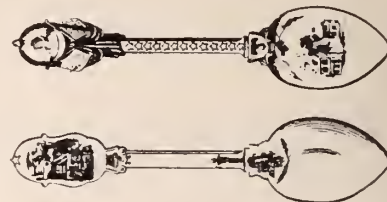
DESIGN 34,746. HANDLE FOR SPOONS,



FORKS, OR SIMILAR ARTICLES. CHAS. A. BENNETT, Taunton, Mass., assignor to the

Reed & Barton Corporation, same place and New York, N. Y. Filed June 10, 1901. Serial No. 64,043. Term of patent 14 years.

DESIGN 34,747. SPOON. CHARLES H. WEISGERBER, Philadelphia, Pa. Filed May 31,



1901. Serial No. 62,676. Term of patent 14 years.

DESIGN 34,751. EYEGLASS-BRIDGE. WILLIAM H. ELY, Middletown, Conn. Filed April



17, 1901. Serial No. 56,323. Term of patent 14 years.

DESIGN 34,752. NOSEPIECE FOR SPECTACLES OR EYEGLASSES. IVAN FOX, Lans-



downe, Pa. Filed April 15, 1901. Serial No. 56,024. Term of patent 14 years.

TRADE-MARK 36,690. BRACELETS. WHITING & DAVIS, Wrentham, Mass. Filed May 31, 1901.

ALICE NIELSEN

Essential feature.—The words "ALICE NIELSEN." Used since December, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR—WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued July 8, 1884.

301,503. SCISSORS OR PENCIL HOLDER. J. P. LINDSAY, New York, N. Y.

301,569. ELECTRO-MAGNETIC CLOCK. A. S. CRANE, Newark, N. J.

301,601. OPERATING SECONDARY CLOCKS. C. A. JACKSON, Lawrence, Mass.

301,661. ORNAMENTAL CHAIN. FRANK BECKER, Attleboro Falls, Mass., assignor to R. F. Simmons & Co., same place.

301,677. BRACELET FASTENING. C. A. CLAUSSEN, Brooklyn, N. Y.

301,731. WATCHMAKER'S PLIERS. C. W. LITTLE, Denver, Colo.

301,789. ORNAMENTAL CHAIN. H. G. BACON, Plainville, Mass., assignor to Lincoln, Bacon & Co., same place.

301,805. ELECTRIC CLOCKS. C. L. CLARKE, New York, N. Y., assignor to the Telemeter Company, same place.

Design issued July 10, 1894, for seven years.

23,445. BOX. F. W. BARTHEMAN, JR., Brooklyn, N. Y.

Design issued Jan. 4, 1898, for 3½ years.

28,140. EWER. W. H. GRINDLEY, Congleton, England, assignor to W. S. Pitcairn, New York, N. Y.

QUALITY IN EVERY WAY THE BEST

DEWITT
SOLVAY
M.S. BENEDICT MFG CO.
FACTORY EAST SYRACUSE, N. Y.
109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N. Y.
SILVER PLATED WARE.

Right Buying Makes Easy Selling.



MANHATTAN
BEACH
AND
ORIENTAL
HOTELS

Buy at the fountain-head. Buy where you can find the greatest and most varied assortment and the latest styles. Buy in the greatest market, New York, the center of the jewelry and kindred trades. In manufactures and imports it is unrivaled. A trip to New York will give you new ideas and new energy.

By joining the Merchants' Association (cost absolutely nothing) the retail jeweler can obtain **round-trip fare for one and one-third ordinary single fare**, or, in other words, members of the Merchants' Association pay **33 1/3 per cent. less** than the regular fare.

Dates and Territory for Reduced Fares.

Aug. 3 to 7 inclusive.
" 24 to 28 "

Territory of Central Passenger Ass'n: POINTS WEST OF BUT NOT INCLUDING SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, ERIE, PITTSBURG AND WHEELING, W. VA., NORTH OF THE OHIO AND EAST OF THE MISSISSIPPI, AND SOUTH OF A LINE FROM ST. LOUIS TO CHICAGO, INCLUDING THE CITIES OF LOUISVILLE, ST. LOUIS AND CHICAGO.

Tickets good for 30 days from date of sale.

Aug. 24 to 28 inclusive.
Sept. 1 to 4 "

Territory of Trunk Line Ass'n includes the following Points and Lines East thereof to New England Line: SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, DUNKIRK, ERIE, PITTSBURG, BELLAIRE, O., WHEELING, PARKERSBURG, HUNTINGTON, W. VA. (N. Y. & HARLEM R. R. NOT INCLUDED.) Reduction not given to points less than 100 miles from New York.

Tickets good for 15 days from date of sale.

The dates for reduced fares from all points in Texas will be announced later. . . .

FOR FULL PARTICULARS AND APPLICATION BLANKS, ADDRESS:

The Merchants' Association of New York,

346 Broadway, cor. Leonard St., or any of the following members:

Gorham Mfg. Co.,
Broadway and 19th St.

Hayden W. Wheeler & Co.
15 Maiden Lane.

J. B. Bowden & Co.,
1 Maiden Lane.

Mount & Woodhull,
26 Maiden Lane.

C. G. Alford & Co.,
192 Broadway.

Alfred H. Smith & Co.,
182 Broadway.

Oppenheimer Bros. & Veith
Nassau and John Sts.

John R. Wood & Sons,
21 and 23 Maiden Lane.

N. H. White & Co.,
21 and 23 Maiden Lane.

Harris & Harrington,
32 and 34 Vesey St.

A. Wittnauer,
9 Maiden Lane.

Bawo & Dotter,
26-32 Barclay St.



No. 5.

PRIZE ESSAY COMPETITION.

First Prize, \$20.
Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Make the Most of the Holiday Trade"

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by Oct. 1, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

Interviews with Progressive Retail Jewelers.

Representative Jewelers Analyze Some of the Forces that Actuated Their Business Along the Road to Success.

THE large clock that stands on the curb before the store of E. Mahler, 733 Sixth Ave., near 42d St., New York, has been a witness of the growth of the avenue for 38 years. It has stood upon that and two other sites since 1863. The following is the trade history of Mr. Mahler, as told by that gentleman himself to the representative of THE JEWELERS' CIRCULAR-WEEKLY:

"My father taught the jewelry and watch making trade to my brother and myself. He in his turn had been an apprentice in the line from early boyhood. He had learned the rudiments in his

native land, Germany, in the principality of Baden, and then had been further taught in Switzerland. When, therefore, with his ardent contemporaries, he was driven from the Vaterland in 1848, he came to America, the land of his adoption, fully equipped with a good trade. Then he had the further advantage, soon after his arrival, of becoming connected with one of the leading houses in the line, Bliss & Co., favorably known to all New Yorkers 60 years ago. From them he learned to make chronometers. In 1857 he started in business for himself on Essex St., down town on the east side, and in those days a fashionable part of the city. He carried much the same as I do to-day, a general line of jewelry, diamonds, watches, etc., and did much repairing.

"It was about 1880 that my brother, G., and I succeeded him, both of us having previously learned the trade from him and being in his employ. My brother continued at the old site until 1897, when, with bag and baggage, he removed to his present site on Columbus Ave., between 94th and 95th Sts. He would, for the sake of the old associations and the customers made there, perhaps, have remained on Essex St., but the city condemned the old location and built a school house there.

"In the meantime, I had moved up on Sixth Ave., my brother and I separating. I took the old site, so long identified with a jewelry store, at the southwest corner of 39th St. It had been kept for years by a Mr. Phelps. A Mr. Crandall bought him out and a year later I bought out Mr. Crandall. In 1890 I crossed the avenue, removing into 662. I remained there five years and in 1895 adopted my present premises, 733."

"You think well of this stand?"

"Indeed I do. Of course, at present, owing to the excavations for the subway, it is not as desirable as it has been or will be. But, nevertheless, it is a good one—a standing advertisement. The character of the location is changing and has changed much. This was a fine residential quarter a few years ago, but now it is getting to be as fine a business center. But still I retain most of my old customers made in the first instance. These I have educated to depend on me more or less for their needs in my line, and so I feel easy about their putting themselves out a little to follow me. Then, too, I am continually adding to my trade by the business element that is constantly growing around here. And there is and has been ever since I've come here a third element that counts for much. This is the transient trade, consequent upon the neighborhood of the Grand Central depot. Owing to all these, you'll agree the site is a splendid one."

"What do you carry beside the conventional line?"

"Nothing. My two employes and I are constantly kept busy between the store and repairing. My business is practically the same throughout the entire year. In Summer very often we have more or less time 'to burn,' but in Winter, around the holidays especially, we are kept constantly on the move. I keep a line of optical goods and a limited stock of silver ware. I do not advertise to any extent—only some circularizing, and then not to very carefully compiled lists—simply to the neighborhood in general. I believe in advertising; think it the most effective agent in the world for the growth of business; but, then, it ought to be done on a large scale—there can be none too large. I can't advertise as I should like to, and I therefore do very little of it. The only real specialty which I have is the system I have inaugurated of taking entire charge of the clocks of my customers. I have a pretty good number of such on my list. Some of their clocks are very valuable, and some of these customers have as many as 10 or even 15 of them. By the terms of the arrangement, I take entire charge of these clocks—see that they are always kept in the best of repair and regulated; and, of course, I see after the proper winding of them."

"Is your window display often changed?"

"Yes; regularly. The scheme of it is simply to make it representative of the stock. I never display price tickets. Some years ago I tried them, but I never could trace any trade as a consequence."

"Do you extend credit to your customers?"

"Oh, yes. I must. The only part of my trade which is strictly cash is my transient trade. All my old and all my regular trade desire credit and are worthy of it. I never lose any trade through that and I never lose any money through them. In fact, the only way, it seems to me, that I lose any of my old customers is through death. Many of the names upon my books are names that I sold to at the very beginning. These represent a nice, old fashioned, conservative family trade."

"Are you and your brother not connected in business?"

"No. Our two stores are as distinct as though we were strangers—a mere matter of mutual agreement."

ADVERTISING IN LOCAL NEWSPAPERS.

THAT retail jewelry advertising in local newspapers brings profitable and prompt returns is the opinion of J. L. Cohen, Reading, Pa. He advertised a number of special bargains in the Reading Eagle for the purpose of ascertaining the exact results of such advertising. A special effort was made by him and his salesmen to distinguish the persons who called in response to the advertisements and find out, as nearly as possible, just what returns he would have from the investment. He requested readers who intended to buy to cut out an advertisement in a Sunday issue of the paper and present it at the store. "The returns," said Mr. Cohen, "were more than double what I expected, and how many more may yet call I cannot say. Of course, I advertised a good article and the price was low, yet I got many new customers to the store through it, and sold many other goods to them besides those advertised. The transaction paid me well. I am more convinced than ever before that there are many alert buyers who read newspaper advertisements and make their purchases where such advertisements prove that it is profitable for them to do so."

OPTICIANS' GOOD SAYINGS.

Save your nervous energy. Let inanimate glass do the work now imposed on overtaxed muscular and nerve force.

Unnatural facial expressions are often due to defective eyes and the lack of the right glasses to remove muscular and nervous strain.

Buying eyes isn't an easy matter. The best oculists and opticians are not magicians—they can't restore sight to the blind.

It's the little things that count, a little headache, a few dancing spots, a burning sensation—these are the warnings that should be heeded. It's better to be too early than too late.

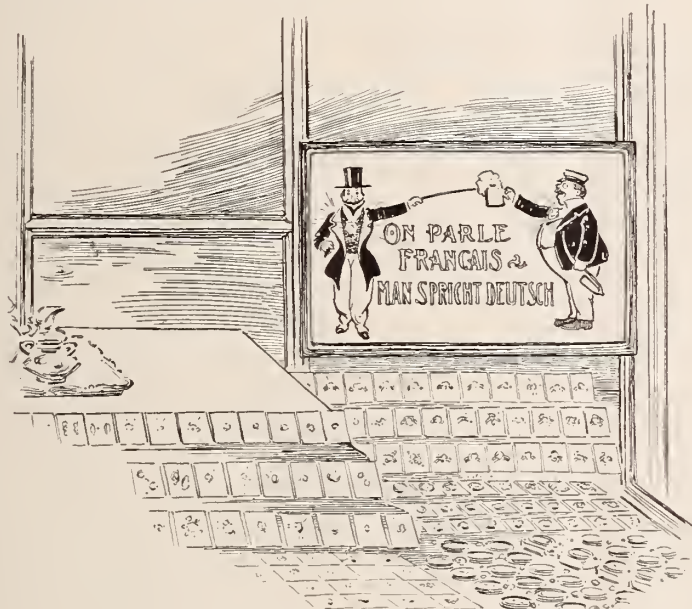
The Engel Co. have been incorporated under New Jersey laws to sell jewelry; capital, \$10,000. Incorporators, Leopold Engel, Frederick Kauffman and Joseph Pisinger.

NG and HINTS to JEWELERS

A PLAY FOR GERMAN AND FRENCH CUSTOMERS.

*"On Parle Francais."
"Man Spricht Deutsch."*

And, to further impress on the minds of passers-by the fact that inside the store French and German are spoken, E. Moeschler, jeweler, 445 Eighth Ave., New York, had a card painted in proper colors and conspicuously displays it in his show window. It shows a French-



ONE JEWELER'S WAY TO GET POLYGLOT TRADE.

man in extreme Parisian clothes, pointing with his cane at a foaming mug of beer held at arm's length by a typical German. Both have a thoroughly animated expression and each holds in one hand his national form of tobacco smoker. The most conspicuous feature about each of these painted men is a large diamond, which stands forth from each white shirt front, leaving one a bit in doubt whether the sparkle of the stones or the mug of beer causes the evident happiness of the pair. But there is no doubt about the value of the painting to attract to the jeweler's window the attention of passers-by. Mr. Moeschler uses the French and German sentences quoted on his business cards and elsewhere in advertising matter, thus endeavoring to catch the trade of people of those nationalities in his locality. The accompanying reproduction of the card gives as good an idea as can be given in black and white.

A handsome tie pin is composed of a large emerald surrounded by dainty brilliants.

CASUAL COMMENTS.

ON JEWELERS' SIGN CLOCKS AND THEIR TIME KEEPING QUALITIES

A CLOCK seems to be a very natural sign for a jeweler to use to show people where his place of business is located. In fact, there is no knowledge that, aside from the familiar wooden dummy watches, any other sign was ever in general use for the purpose. Nowadays, be the jeweler in New York city or in a town where the one jeweler occupies a bit of space in a

in that section, an average of one sidewalk clock to a block. Each is in front of a jeweler's store. In addition, there are one or two other clocks on private buildings within the same territory. If it were not for one thing there would be no reasonable excuse for the people thereabouts not being always on time. That one thing is this—the clocks do not agree. The other afternoon I noticed three of the clocks. One said it was 3.15 o'clock, another 2.55 and the third 3.25. Such untruthfulness is seen oftener than it should be on sidewalk clocks' faces, but in this locality it is always sure to be noticed on account of the many chances for comparison.

Certainly, a jeweler's sign clock should keep reasonably accurate time, even if a clerk has to dig the step ladder out of the cellar twice a day and climb up and set the hands right. One jeweler, whose public clock recorded irregular time, has recently removed the hands entirely, which is one way around the difficulty.

The Bowery is another comparatively small stretch of territory in New York where handy means for telling time are freely furnished by jewelers and others. But here sidewalk clocks are not popular, perhaps on account of their cost, perhaps because the elevated railroad structure would hide their faces. Big glass faces, suspended in the center of show windows, are the Bowery style. As jewelry stores, in one form or another, run, on an average, more than one to a block in this notorious part of New York, it is not necessary to look at watches often. This is doubly convenient—for those who haven't any and for those who have and want to keep them.

THE COMMENTATOR.

AN OPTICAL GUESSING MATCH.

J. B. COURTRIGHT, Port Jervis, N. Y., has closed a successful writing contest to advertise his optical department. Some weeks ago Mr. Courtright offered a prize of a pair of gold spectacles, valued at \$5, to the person who wrote "eyes tested free at Courtright's" the greatest number of times on the back of a postal card. Each sentence was accompanied by its number and the name and address of contestant were also included. Thirty-eight persons entered the contest, from New York, New Jersey and Pennsylvania. The first prize was won by H. H. Hazen, of Sparrowbush. He had written the sentence 660 times on the postal card, making 3,300 words, 89,100 letters and 17,820 figures, besides his name and address. He did the writing with the naked eye. The second prize, a pair of aluminium spectacles, valued at \$2.50, was won by policeman Michael Kelley. He wrote the sentence 518 times. The cards were placed on exhibition at Mr. Courtright's store.

hardware store, he always has a clock in plain sight. The exceptions are so few as to prove the rule. It is sometimes a wooden dummy clock swinging over the door, sometimes a four faced sidewalk clock, sometimes a chronometer in a corner of a show window, sometimes the tall, sedate regulator, placed where passers-by can see its face, and often all of these forms of clocks combined. Again, it may be a single clock, or a window full of clocks, placed to attract a possible customer. In this latter case the jeweler and his clerks are apt to secure an occasional bit of relaxation from the more serious cares of business by the sight of a man carefully setting his watch by one of the sample clocks, whose hands haven't moved for a week.

I think every jeweler should have the correct time in some plainly seen section of his principal show window, for the use of passers-by. Most of them do; the others should.

Speaking of clocks, Eighth Ave., New York, and especially one section of it, between 40th and 50th Sts., seems to be about as well supplied with public timepieces as any one could reasonably desire. There is,



ERNEST VATIER,

FOUNDER IN
Gold, Silver
and
Bronze d'Art.

MAKER OF
FINE CASTINGS

For Silversmiths
and Jewelers.
Specialty of Solid Gold Cast Rings,
Charms, Scarf Pins, etc.



312 MARKET STREET,
Bell Telephone, No. 6542. NEWARK, N. J.

Mounted
Diamonds.

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.
Diamond
Mountings.
BROOCHES A SPECIALTY.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins.
The most practical and only adjustable one invented. Price,
\$1.50 per doz. For sale by all wholesale jewelers and mat-
terial houses. Sample by mail, 25c.; in 10k gold, 90c.; 14k.,
\$1.15. M. CROHN, Maker and inventor, 48 and 50 Maiden
Lane.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and
Weights
for every purpose where
accuracy is required.
Office and Salesroom,
104 BROADWAY,
SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

THE ATTLEBORO CHAIN CO.,
Manufacturers of a Fine Line of
Machine Chains,
Novelties in
Low-Priced Goods,
ATTLEBORO, - - MASS.

Trade-Mark Information.

Note—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.
No question is too trivial nor too complicated for consideration under this department.
All queries received are also answered promptly by mail.

SAN ANTONIO, TEX., June 24, 1901.

Editor of THE JEWELERS' CIRCULAR—WEEKLY:

Kindly inform us who is the maker of the watch case with the word

ORIENT

stamped in it, and oblige.

Yours very truly,

THE BELL JEWELRY CO.

ANSWER:—The "Orient" is a five year guarantee case, made by the Fahys Watch Case Co., 54 Maiden Lane, New York.

NEW YORK, June 27, 1901.

Editor of THE JEWELERS' CIRCULAR—WEEKLY:

Will you kindly tell us the name of the concern that uses this trade-mark (monogram of T. W. & Co.) on watch dials?

Very respectfully,

G. HIRSHFIELD.

ANSWER:—The Trenton Watch Co., Trenton, N. J.

The Ruby Question.

WE have had many requests from both dealers and retailers as to how they can detect a "reconstructed" ruby. We would, therefore, point out that although the reconstructed ruby—that is, one made from small pieces of the natural stone fused by electricity—is similar in hardness and specific gravity to the genuine ruby, it may readily be detected by using a very strong magnifying glass, for it will then be seen than concentric circles, caused by the process of fusing, are discernible. These will never be seen in a mined stone. Moreover, where coloring matter has been used, very minute patches of what at first

look like a cloud are to be seen, but on closer examination it will be realized that the cloud is caused by the red powder, which has been used to give better color to the material, but which has not been properly incorporated or dissolved. Another point is that the reconstructed ruby is liable to crack at any time when being mounted. This is accounted for by the fact that the coloring process is too quick, the consequence being that the manufactured ruby is more brittle, and will not stand the action of the atmosphere. We know of a case in which a large manufactured ruby was made without any flaws whatever. It was cut and polished and placed in a safe, but after a little time, when it was withdrawn, was found in two pieces. These are very simple instructions, and the dealer or retailer who follows them carefully need never be at a loss to discriminate between an artificial and a natural ruby.—London Watchmaker, Jeweler, Silversmith and Optician.

Prosperity and the Love of Jewels.

CUSTOM House returns show that the diamonds, pearls and precious stones brought into this port last year were worth nearly \$22,000,000.

As an index to the tidal wave of prosperity on which the American people are now riding this large importation of wholly unnecessary and purely luxurious articles is interesting. The Treasury figures show that in the four years from March, 1892, to March, 1896, all the gems entered at New York were \$3,000,000 less in value than was the importation for the one year just ended.

That the flood of prosperity should have developed this big business in diamonds and other precious stones is not, however, astonishing. Human nature does not change much, and all that we know of old Egypt and Persia and Babylon, and of later Rome and Greece, warrant us in believing that when their dinner-pails were at their fullest they largely invested their surplus prosperity, as Americans are doing, in the sparkling wonders of the mine. —[Editorial in New York World, July 12.]

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CHARLES A. RUSSELL.

IRONS & RUSSELL,

MANUFACTURERS OF

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and Buttons,**

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New York Office: 11 Maiden Lane.
RICHARD EVERETT, Mgr.



Full Stock Carried in New York Office.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JULY 17, 1901.

VOL. XLII. No. 24.

NOTE.—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

AMERICAN COLLEGE OF OPTOMETRY.

THERE seems to be in the proposition of officers of the American Association of Opticians to establish, in connection with the association, a college of optometry on the plan outlined in a previous issue, considerable merit. No existing optical school that is properly organized, properly equipped and desires to give its students the best kind of an optical education, can object to the plan. The reticence with which school men have heretofore treated the proposition is probably due to the onslaught made by its advocates upon existing optical schools with very brief terms of attendance. A school man would naturally feel some inclination to reply to these repeated attacks, especially when he considered their source. But this would be unnecessarily touchy. There is no doubt that everything said regarding the brief terms of most of the optical schools is essentially true, though it is not the briefness of the term, but the crudeness of the material, that makes even an excellent short term course inadequate.

The establishment by the American Association of Opticians of a standard of qualifications such as is proposed in the prospectus would undoubtedly be healthful in lifting optometry to a professional basis. Far from being detrimental to the interests of optical schools, it ought to be, and probably would be, a good thing for them—at least for those schools whose purposes are above suspicion and which endeavor to give their students the best they can within the time the students are willing to stay. The best schools are not offering the shortness of their terms of attendance as an inducement to students. It is the student usually who wants the term to be short, and who wishes to get, by the briefest attendance possible, the diploma, which to him is all that is necessary or desirable. Some of those who are pleading for a more thorough course in optics are men who have records as students in optical schools and some of them have veered to the antipodes since they took such short courses. In school they wanted to finish up and get their diploma in a day or two, or without any attendance at all; now they

want a long term and their purpose, it is only too evident, is to shut out competition that is equal to or better than themselves. We shall be glad to see the plan of education mapped out by the officers of the association receive the conservative endorsement of the association at the coming convention. When we say "conservative" endorsement we mean an endorsement of the main purpose and plan. There are yet important details to be considered by which the operation of the plan might be beneficial or turn it into a failure. These will best be considered in a committee of the whole. The fee proposed of \$50. is none too high. We believe that \$100. would be still better. It would indicate a purpose on the part of the association not only to make the standard a high one, but to see that facilities were provided for the attainment of such high standard. The influences that will bring opticians to seek to have the degree of Doctor of Optometry conferred will be ethical at first, but legislation will eventually compel all who practice the art to attain the standard. There is no wonder that the better men of the profession are desirous of a better system of education, with no thought of gaining personal advantage thereby. That there are also many little upstarts, who have never seen the inside of an optical school, and would be drowned in the first day's class exercises if they attended one, who are crying aloud for such a reform—a reform that will simply expunge them from the list of qualified men—is not to be taken as indicating the deeper forces that are at work bearing in the direction of a higher education in this noble science.

Nystagmus.

IT is chiefly of this latter subject we wish to speak at present. It is now well known that the coal miner is liable to suffer from a peculiar affection of the eyes, which is called nystagmus, and which is characterized by rapid movements or oscillations of the eyeball. A feature of the disease is that it gives to the sufferer the impression that objects are dancing in front of him and as the miner sees his safety lamp "on the dance" he not unnaturally readily believes it to be a question of cause and effect and that the lamp occasions his condition. The scientific physician necessarily went beyond this to

the root of the matter and found that the nystagmus of miners was analogous to many other muscular disabilities associated with occupations, such as writers', telegraphists' and composers' cramp, and a host of others. In the case of the miner it was a weariness induced in the ocular muscles by long-continued effort.

The position in which the coal getter has to place himself, especially when undercutting the coal, is a peculiarly constrained one for the body and eyes. It is not surprising therefore to find that the coal getters, or "holers," are those specially prone to suffer from nystagmus. The position in which the eyes are thrown when following the pick point is one which is evidently liable to occasion weariness of those eye muscles (the elevators) which are principally affected in the nystagmus of miners. It would appear as if any continued efforts of the eyes above the horizontal line would occasion fatigue. Many in this way are familiar with the eyeache and headache resulting from visits to picture galleries when pictures skied or hung above the line have been much looked at. Nystagmus is, however, by no means confined exclusively to coal getters. We cannot pursue this part of the matter further now, but in whatever class of underground worker it has been found, very similar conditions producing the weariness and disability of eye muscles have been equally discovered. It goes without saying that if the safety lamp was the chief or only cause, as is, or was, represented by the men's advisers, of this disorder of the miners' eyes, it would only be found among miners who were using these protected lamps. A prime cause must always be present—but this alleged cause is absent in many cases. Nystagmus is met with, in fact, in underground workers using every kind of illumination—safety lamps, candles, torches, large paraffin or gas lamps, or electric light at the pit bottom.—*Colliery Guardian*.

Papers will be read at the semi-annual meeting of the Wisconsin State Optical Society, at the Y. M. C. A. building, Milwaukee, Wis., July 22, as follows: By Gustavus Kahn, on "What Shall We Do Next?" and one by Prof. George A. Rogers. A lecture by Earl J. Brown, on the anatomy, physiology, histology and morphology of the eye will be a feature.

Optical Department.

[Continued from page 57.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

MYOPIA—(Continued).

BUT absolute nearness of the object is not necessary to provide a myopic eye of 2 D. with the + c. waves it requires to focus them at the retina, except to savages and uncivilized people unacquainted with and beyond the reach of optical correction. When plane waves of light pass through a - 2 D. lens they emerge from the other side as + 2 c. waves, precisely as though they came from an object 20 in. away. The density and shape of the glass are such that central areas of each plane wave going through the thinner part of the lens advance more rapidly or are retarded for a less space of time than the margins, which pass through the thicker portions of the lens. The curvature of the glass is such that it causes them to become +2c. waves and the static refraction of the 2 D. myopic eye then focuses them at the retina. The marvelous effect then is that the light from the distant object is focussed at the retina and distant objects from which the waves come are pictured clearly upon the retina

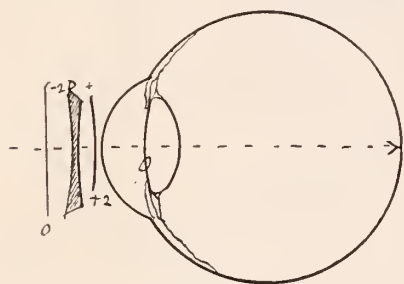


FIG. 25.

and vision is made perfect. The accompanying Fig. 25 represents such an eye, so corrected.

Observe that the incident waves reach the lens plane or have a curvature of 0. Passing through the glass they emerge with a curvature of + 2 c., but immediately back of the lens is the eye. The eye is

now adapted to the light reaching it, or rather the light is adapted to the eye, for the lens does not correct the eye, but adapts the light to the eye and its peculiar condition. Without accommodation it focuses these + 2 c. waves at the retina. It always receives from distant objects light waves that after passing through the lens are + 2 c., and, therefore, focuses them without accommodation upon the retina.

If the object is brought nearer to the eye, as to a point 20 in. distant, the waves reach the glass with a curvature of + 2 c. But in passing through the - 2 D. lens that curvature is increased to + 4 c. and such waves have a curvature the same as they would naturally if the object were at 10 in. The eye must, therefore, exercise 4 D. - 2 D = 2 D. accommodation when the object is really at 20 in., the same as an emmetropic eye. We say usually under these circumstances that the - 2 D. lens has made the eye artificially emmetropic, for it requires the same accommodation for all distances as does an emmetropic eye. But we have not, or the lens has not, really corrected the eye in the least. It adapts the light from the object to the defect of the eye so that in spite of its defect it will act naturally and see naturally for all distances. The - 2 D. lens makes the eye use 2 D. of accommodation for an object at 20 in., whereas, without a lens, it would use none and see the object distinctly at that distance. But the use of 2 D. of accommodation is natural or normal under those circumstances, and, hence, we have corrected the action of the eye.

PRESBYOPIC CORRECTION.

We may illustrate the eye of 2 D. of myopia corrected with a - 2 D. lens viewing an object at 20 inches as follows:

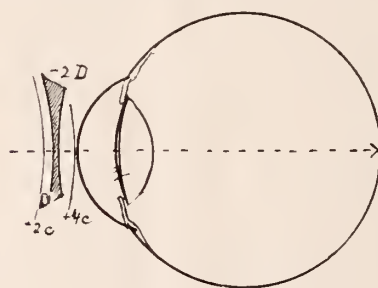


FIG. 26.

Observe that the waves reach the lens with a curvature of +2c., that they emerge from the lens at the eye with a curvature

of +4c., and that the eye then uses 2 D. of accommodation for such + 4 c. waves and focuses them at the retina. For every other distance the case is the same—the eye will require as many diopters of accommodation when its myopia is corrected by a suitable minus lens as an emmetropic eye would require under the same circumstances. Such an eye would then pass through the same experiences in old age as would an eye naturally emmetropic. At the age of 50 years, for instance, with but 2.50 D. of accommodation, it would need to read comfortably at 13 in. 3 D. - 1/2 of 2.50 D. = + 1.75 D. But + 1.75 D. imposed over the - 2 D. lens required for distance would equal -.25 D. in all, or practically nothing. Hence the myope of 2 D. would only need at the age of 50 to take off his - 2 D. lenses to be able to read at 13 in. comfortably, for his 2 D. of myopia would make necessary but 1 D. of accommodation to see perfectly at that distance. In hyperopia we add plus to the distance correction for the correction of presbyopia and this increases the quantity of plus; but in myopia we add plus to the minus correction for distance, and this may be enough to neutralize all the minus worn for distance. Whether it is or not depends upon the amount of myopia and the amount of the presbyopic correction, the latter never being over + 3 D. for 13 in., although hyperopia would increase the reading correction.

It may happen in the correction of a myope for reading with bifocal lenses that the lower area of the glass will be neutral and it will be the case when the distance correction with a minus lens and the presbyopic correction with a plus lens are equal in amount. In correcting an emmetrope with bifocals the upper area of the glass is neutral and the lower area is plus. These are two cases in which an area of bifocal lenses may be neutral. Such glasses are often worn, the object being to be able to see distinctly for distance and for the reading distance without being obliged to remove the glasses. In the correction of presbyopia in myopes, as large a minus value as possible of the full distance correction should be retained in the reading area or glass, so as to give the accommodation as much exercise for near objects as the person is able to use comfortably. Hence if a myope of 3 D. who requires a minus lens of 3 D. for distance is 50 years of age and has an amplitude of 2.50 D. of accommodation it would not be advisable for him to merely remove his distance correction to read with, although he could do so and read at 13 in. without accommodative action. He should wear a - 1.25 D. or thereabouts for reading, for that would require the use of an equal amount of accommodation, which he can, at that age, use comfortably. By forcing the accommodation to act for the comfortable amount the power of accommodation is preserved. No presbyopic correction can be more mistaken than one which eliminates all accommodation when the power is still present, for that causes presbyopia soon to become complete, and the eye is then unable to adjust itself for any change of distance.

(Series to be continued.)

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POWER EIGHT. ONE-THIRD SIZE.
"INDIVIDUAL."
PRICE, \$40.00.

Optical Department.

[Continued from page 58.]

Optical Notes and Briefs.

Ivan Fox, of the Fox Optical Co., was in Toronto, Ont., last week.

C. F. Sulzner, optician, has opened a store for the Summer at Narragansett Pier.

Bonschur & Holmes, Philadelphia, Pa., opticians, have donated \$10. to an ice fund for the poor of that city.

John L. Borsch, optician, 224 N. 52d St., Philadelphia, Pa., was one of the grand jurors during the July term.

H. A. Hirsch, of the Hirsch Ophthalmic Institute, Kansas City, Mo., is visiting relatives in Cedar Rapids, Milwaukee and Chicago.

C. W. Keeler, Binghamton, N. Y., has added an optical department to his store, in charge of T. W. Whitney, formerly of Iliou, N. Y.

Dr. P. E. Godfrey, of the E. O. Zadek Jewelry Co., Mobile, Ala., who has charge of the optical department, has recovered from a severe illness.

H. B. Shore, optician and jeweler, Ottawa, Ont., has admitted R. E. Cockburn and the style of the firm has been changed to Shore & Cockburn.

The old optical factory in Bridgeport, Conn., is being demolished. When the buildings are all down the property will be turned into a park.

Ruhl D. Hubbard, former manager of the Columbian Optical Co., Des Moines, Ia., will visit his Kansas City friends en route to his home in Olathe, Kan.

Will C. Avery, formerly of Kansas City, Mo., but now traveler for the Geneva Optical Co., St. Louis, Mo., has just returned from a trip to Kentucky and Tennessee.

The directors of the Rochester Optical & Camera Co. have declared a semi-annual dividend of 3½ per cent. upon the preferred stock of the company, payable July 15.

A. G. Barber, treasurer of the Globe Optical Co., 403 Washington St., Boston, has, with Mrs. Barber, gone to various places along the Maine coast for a two weeks' vacation trip.

A. Jay Cross, of the A. Jay Cross Optical Co., New York, has presented to the New England Optical Institute a chimney for use in "dark room" work, supplying a much needed want.

H. A. Tibbals, Oskaloosa, Kan.; Otto Burklund, Osawatomie, Kan.; Frank Weurth, Leavenworth, Kan., and Dr. D. J. McKelvey, St. Joseph, Mo., called on the Kansas City, Mo., opticians last week.

Leo Wormser, of the Julius King Optical Co., New York, accompanied by his wife, is on a trip through Canada. Mr. and Mrs. Wormser will make their headquarters at Quebec, and will be away for about two months.

Joseph House, an optician with his brothers, T. P. and Charles House, Denver, Col., died in that city, last week, from consumption. Deceased had lived in Denver for about seven years and had come from Minneapolis, Minn.

The office staff of the Cohen Bros., Ltd., Toronto, Can., had a yachting excursion on the lake on the 6th inst. About 20 persons were present and a very enjoyable

time was spent, dinner being served on board before the party returned.

The executive committee of the Canadian Association of Opticians are actively preparing for the annual meeting, which will be held in Toronto, Can., in September. A strong effort is being put forth to make it a thoroughly representative gathering and the most successful yet held.

Dr. John L. Borsch, Jr., Philadelphia, Pa., son of J. L. Borsch, optician, Juniper and Walnut Sts., and a fellow of the French Academy, has been summoned to Paris to take charge of the Wiekler Clinic, one of the most celebrated eye hospitals in Europe.

J. L. Borsch & Co., opticians, Juniper and Walnut Sts., Philadelphia, Pa., are having plans drawn for handsome new buildings soon to be erected, one at 200 S. 13th St., and another at 1308-10 Walnut St. The 13th St. building will be a four-story and basement structure, brick and stone, 40x125 feet. The Walnut St. structure will also be four stories in height, of the same material, 25x100 feet.

An optical society have been formed at Carrollton, Mo., with J. H. Vinson, Carrollton, as president; George Kelley, Carrollton, first vice-president; T. A. Haney, Springfield, Mo., second vice-president; S.

M. Coffman, Braymer, Mo., secretary; E. B. Dabney, La Plata, Mo., treasurer. The board of directors are: A. L. Liggett, Slater, Mo.; C. S. Johnson, Bosworth, and F. D. Ormond, Sedalia, Mo. The name of the organization is the Missouri Optical Society.

The Merry Optical Co., Kansas City, Mo., have issued to the trade the following circular:

"From circulars recently brought to our notice, we regret to find that several traveling opticians in different sections of the southwest are advertising themselves as representing the Merry Optical Co., and as we positively do not employ any agents of this kind or do any retail business in any way, either in our office or on the road, and as we are therefore being misrepresented, we will prosecute to the fullest extent any one who persists in using our name in this manner."

Charles Jordan, of the H. J. Penfold Co., Omaha, Neb., has accepted a position as manager of the wholesale department of the Weidekind Optical Co., Louisville, Ky. He visited his home in Cincinnati for a couple of weeks before beginning work in his new position. Mr. Jordan is the son of the oldest optician in Cincinnati and understands his business. He made a good record in Omaha. B. F. Wurn, in charge of the optical department of the H. J. Penfold Co., is in Chicago for a week.

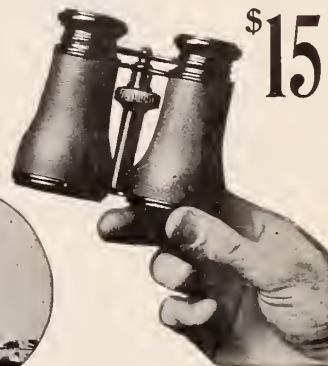
Ordered by the United States War Department, at Washington, for use in the Signal Service Corps of the Army.

Geneva Superior Binocular

With the naked eye.



With Geneva Superior Binocular.



The most successful combination Field and Theatre Glass ever placed on the market. The equal in magnifying power, field view and clearness of definition to other Binoculars costing twice as much.

Extensively advertised in the leading magazines and having a phenomenal sale. Every optical dealer should have the "Geneva Superior" in stock. Send for terms and discounts and for sample copy of our beautiful booklet, "The Near Distance," which we give to our sales agents for distribution among their customers.

GENEVA OPTICAL CO., GENEVA, N. Y.

N. B.—GENEVA WORK IS ACCURATE. TRY IT.

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL
TRAINING SCHOOL FOR
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SPECIAL RATES IN THE
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"EYE DEFECTS,"

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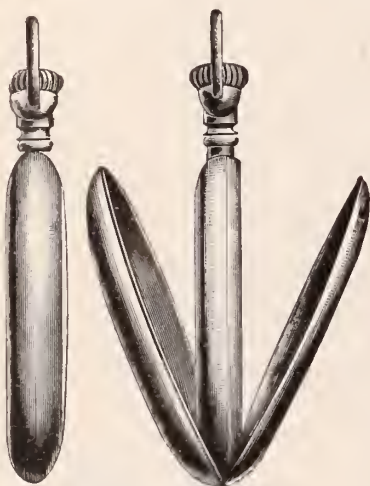
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Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

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Optics. (Formerly Parsons' Horological Institute.)

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moderate rates.

Send for Catalogue of Information.

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American Watches have
ABBOTT'S PATENT
STEM-WINDING ATTACHMENT

A few more KEY-WINDERS are
still in use. Send them to us for
alteration and MAKE A FEW
DOLLARS FOR YOURSELF.

HENRY ABBOTT, 9 Maiden Lane, New York.

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FINE PLATED WARE.

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Fahys 14FK Cases,

WARRANTED 25 YEARS,
have Solid Gold Bows and Joints.
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WORKSHOP NOTES.

The Hardest Cement for Fixing on Watch Lids is shellac. If the lids are exceedingly thin the engraving will always press through. Before cementing it on the inside of the lid, in order not to injure the polish, it is coated with chalk dissolved in alcohol, which is first allowed to dry. Next melt the shellac on the stick, heat the watch lid and put it on. After the engraving has been done simply force the lid off and remove the remaining shellac from the latter by light tapping. If this does not remove it completely lay the lid in alcohol, leaving it therein until all the shellac has dissolved. All that remains to be done now is to wash out the watch lid.

Dull Yellow Shade on Gilt Ware.—A dull yellow color on gilding is obtained in the following manner: The gilt articles are matted as usual and coated by means of a brush with a gilder's wax consisting of the following:

Crystallized verdigris.	6 parts	
Zinc vitriol	6	"
Blue vitriol	3	"
Borax	1	"
Ferric oxide	6	"
Green vitriol	2	"
White wax	12	"

Finely
powdered
and
sifted

and slowly melted in a clean earthen vessel. Then the goods are heated until the wax has been burned off. The articles are gone over with a sharp brush, heated, waxed and burned off again. Now dip into water, brush with a scratch brush dipped into vinegar, rinse off, polish with

steel or bloodstone, wash again, dry with a linen rag and heat over a moderate fire. The coloring varies according to the composition of the wax. Thus, a very pale shade is obtained by using a gilder's wax consisting of wax 32 parts, zinc vitriol 16 and borax 5 parts, while very dark shades are produced by admixture of bole. If the coloring turns out uneven the article is coated with a paste of verdigris and water; then allow to dry over a weak fire, cool in water and brush with vinegar or strongly diluted nitric acid.

Another process is the following: If a sufficiently strong current is at disposal the loam shade is readily attained by an initial light gilding with a weak current, brushing off clean, and then by a subsequent short gilding with a strong current and large anode surfaces, causing the articles to approach the anodes quite closely, until the desired shade is reached. Where but a small battery is present or only a zinc strip gilding arrangement, the objects can readily be given a similar appearance by treating them after the gilding and after the shade has already been made as dark as possible in the bath, with an application of yellow ochre and varnish. This must be done very skilfully, however, so that it is not too conspicuous, and the ochre stays rather in the cavities. It is self-understood that the articles must not finally be scratched, whereby they would be rendered bright.

L. H. Bauer, Elgin, Ill., is remodeling his store, meanwhile conducting an "alteration" sale.

The True Blue Beaded Label French Watch Glass

Ask your jobber for

this  label



Note the



and beware
of imitations

SUSSFELD,
LORSCH & Co

Wholesale Agents

NEW YORK: 37 Maiden Lane
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"Clear and Bright
and Labeled Right"



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COMPRISING

a review of the laws governing the motion of the balance and balance spring in watches and chronometers and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature,

ELUCIDATED AND DEMONSTRATED BY

original experimental researches in the actual problem never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. GRIBI.

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CHAPTER VII.

THE LEVER ESCAPEMENT: SOME CURRENT DEFECTS IN IT, AND HOW TO REMEDY THEM WHEN POSSIBLE.

[Continued from page 58, July 10.]

Having ascertained this diameter of wheel proper to a given center-distance, we can compare the ascertained diameter of the actual wheel and see whether it is too small, and how much, and replace it, if need be, with one that is right.

Of course, to be accurate in all this, we must have good measuring instruments, which are not so very plentiful. I use, for measuring center-distances, a vernier guage with broches, or centers, in head and slide such as are used in depthing tools, reading directly to 0.05 of a millimeter and capable of reading to 0.01 by a little practice; but it is probably the only one in the world, as it was made to my order, and I have never seen any in the market. But we can always ascertain the center-distance near enough with the depthing tool and a good linear rule.

I am well aware that we can make most any watch go so that it will not stop without replacing the escape wheel when the latter is too small; but this is not the thing for me to show; my object is to show how to correct the escapement properly.

Having found the escape wheel of the proper size for the center-distance, or having replaced it by one that is of the proper size, if it was too small, we next proceed to match it with the pallets. For this purpose we must, however, first make sure that the mechanical action of the fork and impulse table is in order and make correction if not. Right here I may say that I have not considered it necessary to add a drawing illustrating the fork and table action. The reader may find this in any of the books I mentioned above, correctly given. For the purposes of the repairer, who is always dealing with the finished product, in which the proportions may vary,

a practical rule which embodies the principles is not only sufficient, but much better.

We commence by uprighting the impulse pin if it is not already so, and setting it so that the flattened front of it stands exactly at right angles to a radius. Next we examine the slot in the fork and the horns, whether they are properly freed, and we see particularly that the corners of the slot are both of exactly the same length. This being done, we put the lever and balance in place—the latter without hairspring—in the watch and close in the banking pins until the impulse pin in the table can only just pass in and out on either side, leaving the least bit of play between the outer corner of the slot and the front flat of the pin, when in the position of passing out. Often this can be done best with the watch all together, and the mainspring wound. In many watches, however, the outer diameter of the table is too large and will not let the guard pin pass out of the hollow in it when the bankings are thus closed in. To avoid interference from that source, the guard pin may be removed, or bent back so that it cannot come in contact with the table at any time; and, when replaced, after the escapement is in order, the diameter of the table should be reduced, if necessary, and care should be taken that the hollow for the passage of the guard is wide and deep enough so as to avoid contact with it when passing by.

The bankings being limited thus to just the amount of angular motion of the fork necessary to let the impulse pin pass in and out of the slot freely, we replace the escape wheel also and wind the mainspring a trifle, and we slowly move the fork from side to side by rolling the balance with the finger or a pointed pegwood and observe how the functions of wheel and pallets are performed, and adjust the pallet stones by moving them forward or backwards or sideways, as the case may require, until all the functions of locking, draw and impulse are properly performed. When this is the case the beat of the watch will be light, clear and instantaneous, without any of the clattering noises that we hear in defective escapements, and the balance will have a good motion. This, of course, requires considerable skill and no small amount of patience sometimes, but it is the only process known to me to make some watches go right. True, the man who has to do that a great deal—and it is of frequent occurrence, and millions of watches that need it pass into the market to perform as best they can without it—often wishes he had the manufacturers of them across his knees, particularly when they originate in large factories and are claimed, in their price lists and catalogues, to be “fully adjusted.”

To facilitate the moving of the pallet stones, a very simple and inexpensive means will suffice. Take a brass plate five inches long by an inch and a half wide and about one-eighth of an inch thick; lay it across a stand about four inches in height, a sheet-iron tube or anything

that will allow you to put an alcohol lamp under it; place a little shellac on it, and the pallet frame holding the stones you want to move alongside of it. When the free shellac begins to melt, you can remove the lamp, the brass plate retaining the heat long enough for the operation to be completed without any haste and in comfort and as many times as may be necessary. It may be necessary, after we have closed in the bankings and adjusted the fork with the impulse pin, to open them again a trifle in order to make the wheel pass the pallets. If that is the case, and the locking on the pallets is then just right, it shows that either the fork is too short or the jewel pin is set too near the center. In either case it will suffice to move the latter a little further

out, *i.e.*, make the impulse radius of the table a little longer. When, after the guard pin is replaced or straightened, it is found that the table has not sufficient freedom, it must be reduced in diameter, which can best be done by grinding it with a lap in the lathe and on the balance arbor itself.

Such are the most serious defects in the lever escapement and the method by which they can be remedied by the repairer. There are minor defects in plenty which do not come within the scope of the task I have set before me and which the intelligent workman can, no doubt correct, without my assistance.

[THE END.]

Clocks of Cardboard, Boxwood and Ivory.

[By MATHIEU PLANCHON in *Revue Chronométrique*.]

CARDBOARD clock. It would seem as though clocks could never have been constructed of any other material but iron or iron and copper, since the resistance of these metals is of especial value in such articles. But this would be reckoning without the eternal ingenuity of the clockmaker, who has pushed the limits pretty far. Then there are in horology, like in every other craft, some famous masterpieces, made by journeymen and masters alike. In some we behold the application of more or less correct theories of certain clockmakers as regards friction, resistance, etc. We have found in the centennial exhibits of the recent Paris Exposition some very curious types of clocks constructed of very strange materials.

The clock shown in Fig. 1 was found in

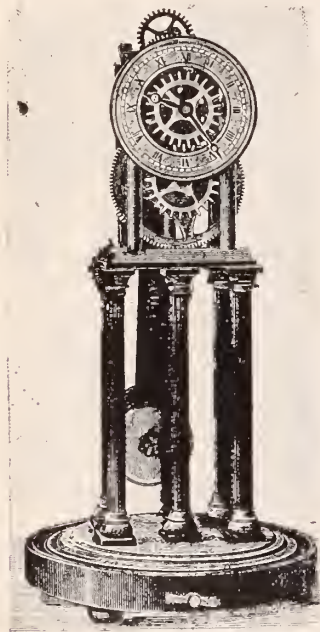


FIG. 1. CLOCK MADE OF CARDBOARD.

the centennial of the paper trade. It belongs to the rich collection of M. d'Allemagne. Its wheels, dial and pendulum are made of white cardboard. The five pillars that support the movement are of wood, painted white, as is also the cage in which the wheelwork is mounted. This cage consists of small, cylindrical wooden rods,

nailed or glued together. The movement consists of four wheels cut out of cardboard and fixed between two metallic ferrules mounted upon a steel spindle that carries a trundle or lantern pinion. The pivots of the wheels revolve in apertures formed in small plates of horn, mounted and glued upon the rods of the cage. Such combinations of friction of cardboard teeth upon iron pinions, and of iron pivots upon horn, were evidently happy, but the materials are very fragile.

A bead of colored glass, mounted upon the pivot between the base plate and the piece of horn, reduces the friction and serves to regulate the play, but only for the two large wheels and upon one side. The escapement, which is most ingeniously arranged, is of large dimensions. It consists of a cardboard wheel that actuates an anchor of the same material, having pallets made of horn. The slide balance is formed in one piece with the anchor and its suspension is of the most rudimentary character. It consists of a small frame of wooden rods, like the cage, resting through two points of iron upon a horizontal wooden support provided with two small metallic cups. The frame is so constructed that these points hold the balance and anchor in equilibrium so as to prevent any friction. The motor of the clock is very odd. The first wheel of the movement, as in clocks with weights wound up with a key, is provided with a drum, around which is wound a cord. But here the weight is replaced by a steel spiral spring, which, once tightened, exerts a traction upon the wheelwork and actuates it in the same manner as a weight would. This spring is mounted vertically and secured by one of its extremities to the base of the clock and by the other to the cord that winds around the first wheel of the movement. The manner in which tension is given to the spring is very curious. In the base we find a horizontal wooden drum that revolves with two steel pivots, one of which is prolonged to the exterior of the base. Here a small copper key is fixed in it. From this lower drum starts the cord that is to serve, through transmission, to tighten the spring, and that passes through an aperture in the base and ascends straight to the upper drum. To the center of this drum the two parts of the cord are attached through a small link. One part goes to the spring and the other to the drum at the base. When the spring is relaxed the cord that is to pull

it is entirely unwound from the drum, while the part that descends to the base is, on the contrary, completely wound up; so that in turning the small key fixed to the lower drum, the cord, upon unwinding, exerts a traction upon the upper drum and forces it to revolve and consequently to wind up the cord attached to the spring and thus tighten it. This com-

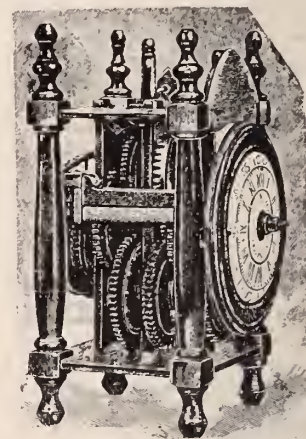


FIG. 2. CLOCK MADE OF BOXWOOD.

bination, which is somewhat complicated, is necessitated by the want of strength of the cage, in which it would be possible to mount only small horn plates, for the reception of fine pivots. In order to wind up the upper drum directly with a key, it would have required an axis with a square of large size, which it would have been impossible to install.

It is said that such clocks ran pretty well and for some little time. They were invented at Paris about 1820 by M. Duclos, who named them "Cartorolages Invariables." Then they fell into desuetude and are now very rare. However, it must be recognized that, independently of their want of strength, it is not through their decorative grace and their wan aspect that they recommend themselves as mantel ornaments. They were placed under a glass case.

Boxwood clock. The clock shown in Fig. 2 was exhibited in the centennial of horology, class 96. It belongs to our own collection. It is entirely of boxwood, except the dial, which is of enamel, and the pinions, which are of iron. It is marked "Lefebvre, horloger du roy, à Fontainebleau." From this it will be seen that it was the work of a master, since

the title "horologer du roy" (clockmaker to the king), especially in a royal residence, possessed a real value. It dates back to the 18th century. In order to

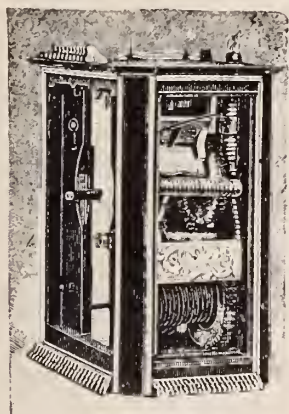


FIG. 3. CLOCK OF IVORY AND EBONY.

justify such a fancy it was evidently necessary to maintain that wheels made of boxwood gave less friction than those made of metal. The fragility and difficulty of execution were readily forgotten. With time, the boxwood has assumed the color of old gold. The clock is provided with a striking train, but, unfortunately, the bell is now lacking. It probably was not of wood, like the bell of Good Friday or "that which certain tenants ring when they get out."

Ebony and ivory clocks. Fig. 3 represents a clockwork movement that was found in the same centennial as the preceding. It now belongs to the Chamber Syndicale de l'Horlogerie, of Paris. The

clockwork is of ivory and the case of ebony and ivory. The piece, which dates from the beginning of the 17th century, is in a pretty bad condition. The fragility of the material accounts for the many restorations and repairs it has had to undergo and that have finally ruined it. The constructor must have bestowed much time and skill upon it. It is provided with a striking train. Ivory was in favor among certain clockmakers of the time as a material that was resistant and at the same time prevented friction. In the German section was found a clock of the same epoch as the foregoing. It was of wood and iron, but the teeth of the wheels were made of ivory. Each tooth was inserted into the wood of the wheel.

WORKSHOP QUERIES.

NOTE.—Questions bearing upon the various departments of the jewelry or silver ware workshop will be answered under this head. THE JEWELERS' CIRCULAR-WEEKLY has facilities for answering in a practical manner technical queries of this character, and offers its services to the trade.

BROOKVILLE, O., June 7, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please answer, through the columns of THE JEWELERS' CIRCULAR-WEEKLY, the following questions, and oblige: Do the so-called watch insulators, as advertised, offer absolute protection to a watch against magnetism? If not, do they offer protection enough against magnetism to justify using them at all? Can a jeweler safely recommend them for that purpose?

Yours truly,

JOHN MILLS.

ANSWER:—We question if the watch insulators afford *absolute* protection against magnetism. In other words, if one should put on a dynamo a watch movement in one

of these insulators it would probably become magnetized. For any ordinary use, however, even though the wearer be connected with the electrical business, they are an effective protection against magnetism.

PUNXSUTAWNEY, Pa., June 16, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you name me a polish or preparation that will do to rub on a brass metal show case so it will not tarnish? The case is exposed to the weather and it is hard to keep it clean.

Yours truly,

E. N. WEHRLE.

ANSWER:—We know of no preparation that will answer the purpose of correspondence. We doubt if there is anything yet invented that will sufficiently protect a metal show case exposed to the weather.

BIRMINGHAM, Eng., June 17, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We shall be much obliged if you can procure for us some good trade recipes for removing boil from silver. We have been subscribers to your journal for some years, and are pleased to say we have found same useful, interesting and profitable.

Yours faithfully,

LEVI & SALAMAN.

ANSWER:—We presume the inquiry "removing boil from silver" to mean removing blisters from silver plated ware, and we answer accordingly: Unless the silver is stripped from the article and the article replated, we know of but one way to treat it, namely: Remove the blister and scrape off any loose silver around the edge; then insert a small piece of silver into a sponge, tying it fast with a piece of thread; wet the sponge with a plating solution, and with the use of a battery fill the blistered vacancy from the sponge, and finally, reburnish the article.

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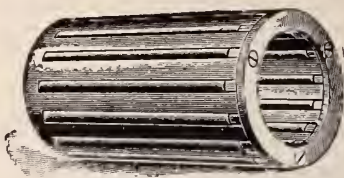
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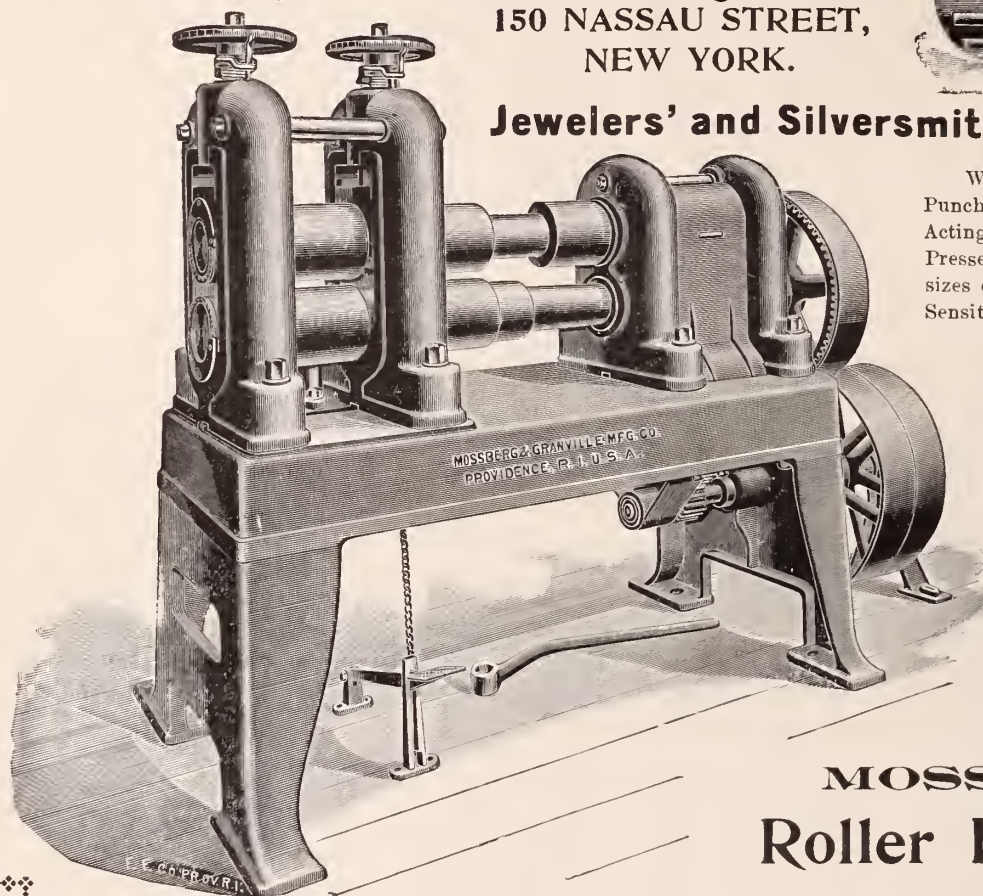
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

ATTRACTIVE LINES FOR JEWELERS.

GLASS ware forms one of the most striking of the many lines just opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York, for the Fall stocks of their customers in the jewelry trade. Tall, graceful pitchers, pretty decanters and slender vases are among the many other articles in Bohemian decorated ware that show new treatments in rich gold work, many embodying designs in which transparent colors are used effectively. Metal mounted vases and jugs also hold a prominent place in the selection, the metal appearing in a cup-like form at the bases, in designs conforming in outline to the large enamel flower decorations of the glass. A very large variety of pieces, including large loving cups, fruit dishes and bouquet holders, is shown in green and white glass, in which the decorations are exceedingly slight and simple, so as not to hide the fine finish and iridescent properties of the glass. Some pieces show but a small gilt design at the center, while others have only a band of gilt at the edge. Engraved and cut glass, filled in with gold and colors, and the regular lines of jeweled and decorated wares contain the usual full assortments.

A NEW AMERICAN POTTERY.

A NEW line of American pottery which will meet the eye of the Fall buyers from the jewelry trade is called "Feroza" ware, and will, no doubt, attract much attention owing to its odd and unusual features. The vases, urns and jugs of this ware are, in their forms, replicas of antique vessels of hammered brass and, in their finish, are a dark bronze green as closely resembling the color of oxidized and corroded brass as can be produced in pottery. They also have an iridescent effect wholly their own, which adds beauty to their oddity. The first samples of "Feroza" ware which have just appeared have been highly praised by ceramic critics.

THE RAMBLER.

Big Prices for Art Works and Jewels.

JEWELERS are talking of advancing the price of pearls in consequence of the enormous price fetched by a pearl necklace at Christie's, belonging to a French woman of rank.

The prices obtained at Christie's this year have been higher for furniture, paintings, engravings and jewels than have ever before been known, and the results are attributed partly to American prosperity. Dealers are becoming speculative when millionaires are constantly crossing the Atlantic and picking up everything in sight.—[I. N. Ford, London correspondent, in *New York Tribune*, July 11.]

Some rare jewels and gems, the property of a French lady of rank, whose name was not given, realized remarkably high prices at Christie's rooms yesterday (July 8). Among those who viewed the jewels was His Majesty the King.

The sensational event of the afternoon came when a magnificent pearl necklace composed of six rows of 424 finely matched graduated pearls was put up. The pearls were of the highest quality and had a circular open clasp set with emeralds and small brilliants and a fine, large rose diamond in the center. The weight of the pearls was about 4,050 grammes. The bidding started at £10,000 (\$50,000.) and went up by bids of £50 till £20,000 (\$100,000.) was reached, when the necklace was knocked down to Robinson & Co., of Hatton Garden.

Next in importance was a beautiful rope of 234 graduated pearls, a fine Orient, which was secured by E. J. Arbid for £3,150 (\$15,750.).

Then for £2,350 (\$11,750.) went a tour de corsage of open festoon form with a row of even, large, graduated collet brilliants and three large emeralds down the center of two rows of closely set brilliants, secured at the end by open knots of a riband with pendants, each set with two large emeralds. The purchaser was Mr. Wilson.

Other articles which fetched high prices were a brilliant collet necklace composed of 31 large graduated brilliants, to Mr. Harris, £1,080 (\$5,400.); a pair of bouton pearls of large size and rare quality, mounted as earrings, with single brilliant tops, to Mr. Drayson, £2,550 (\$12,750.); a pearl and brilliant stomacher, of open floral scroll design, composed of large brilliants with five bouton pearls down the

center and 16 pear shaped pendant pearls round the border, to Mr. Harris, £1,850 (\$9,250.); a trailing flower spray ornament de corsage with seven large and six smaller rubies, forming flower centers, 13 inches long, to Mr. J. B. Woods, £1,260 (\$6,300.).

The total proceeds of the sale were £38,879 (\$194,397.).—European Edition, *New York Herald*.

Punch Bowl Rings.

SIR ARTHUR VICARS gave an interesting demonstration in Dublin some time ago on Irish punch bowl rings. He said that some people called these punch bowl rings dish rings or potato bowls, but the first term was the correct one and best conveyed the object for which they were invented. In ancient Ireland it was a habit after dinner to have the cloth removed and punch served, and, as it was necessary to keep the hot bowl from injuring the mahogany table, the rings or stands were requisitioned. Having shown specimens of the punch bowl rings, he said these old bowls could be seen in many houses at the present day, and they were often used for holding rose-leaves, etc. From these bowls punch was ladled out with a whalebone ladle. Many people maintained that the rings were used as stands for wooden potato-bowls.

A curious fact, and one worth noting, was that these stands were confined to Ireland. The habit of drinking punch after dinner was a custom that pertained in Ireland, while no such custom was in vogue in England. At that time Englishmen were laying up for themselves a species of gout by imbibing port wine, while Irishmen were drinking good hot claret or punch. One seldom came upon more than one stand in a house, so that one punch bowl sufficed for the requirements of the house. There were several styles of punch bowl rings, and the earliest of them were made about the year 1760. Shortly after that period every piece of Irish plate should have stamped upon it a harp and crown, and later on "Hibernia." The fashion of collecting old silver of late years had enormously increased the value of punch bowl rings. A few years ago they could be bought for £10, while now one of them would cost as much as £100; but those who were content with modern copies could get excellent ones for from £7 to £10.



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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued)

Silver Novelties to Repair.—Many novelties, and especially those bought in department stores, are not worth repairing, but it will not do to refuse this work when it is brought in. As most of the handles are filled with cement this must be removed before any soldering can be done. If the article is a tooth brush, which has broken off right at the mouth of the handle, heat the handle at the other end until the heated air and cement force out the broken end. If it does not yield in this way, press it down into the handle. After all cement has been removed, clean the handle in sulphuric acid pickle, then wash and dry. Now make a brass or German silver ferrule that will slip inside of the handle on either end of the break and join the two ends. Then coat the joint with borax and lay on the small pieces of easy flowing silver solder. When the borax has dried, heat the handle until the soft solder flows into the joint. If the broken article has been filled with soft solder the work is very much more difficult. Remove the excess of soft solder by holding the article over the alcohol flame until the solder is melted, when it can easily be poured out. The remaining solder can be removed by allowing the article to lie in the soft solder destroyer. It is advisable in some cases to soft solder articles of this kind when the silver is of an inferior quality or is very thin. In either method, use the ferrule in the inside to strengthen the article.

Watch Case Bezel to Repair.—Before soldering the bezel, the place to be soldered should be carefully filed to make a good joint. Binding wire is then wrapped around the bezel several times; but before drawing it tight take a piece of wire of such size that it will fill the glass groove and extend a little beyond the ends. Bend the wire to correspond to the groove and lay it in, after which the binding wire encircling it is tightly drawn. Anti-oxidize the bezel, then apply the borax and a small piece of solder. Next gradually heat the part opposite to the break and slowly pass around to the joint with a small and gentle flame. When soldered, remove the wire and boil the article in pickle, after which the solder, if any, is removed from the groove with a graver and the outside filed and rubbed smooth with fine emery paper.

Watch Bows to Refill.—Watch bows worn thin in places are refilled by placing a small piece of gold in the worn spot and flushing it with solder. Solder, in itself, is too soft to stand the wear; so the gold should be inserted to insure wearing.

(To be continued.)

Peck & Co., jewelers, Southbridge, Mass., have moved to 109 Main St.

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It possesses certain peculiar features (patented) never before applied to chains of this description.

For instance:

The chain moves free through loop attached to swivel. This gives it the endless trolley adjustment.

The slide is different too. There is no box, but instead there are rings through which the chain passes, the arrangement being so perfect that the slide **always** remains in the **correct** position when worn and never shows a tendency to turn the wrong way—the usual fault with other lorgnette chains. If you want to satisfy your customers, and make a good profit besides, buy and sell the "Mifavorite."

Insist on being shown the "Mifavorite" when purchasing chains from your jobber.

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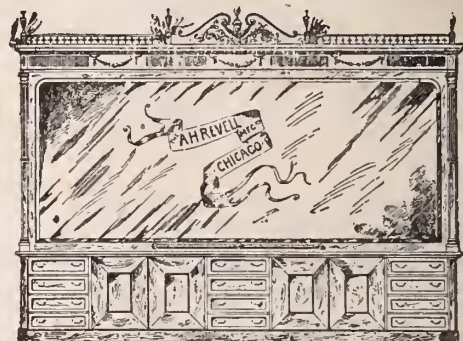
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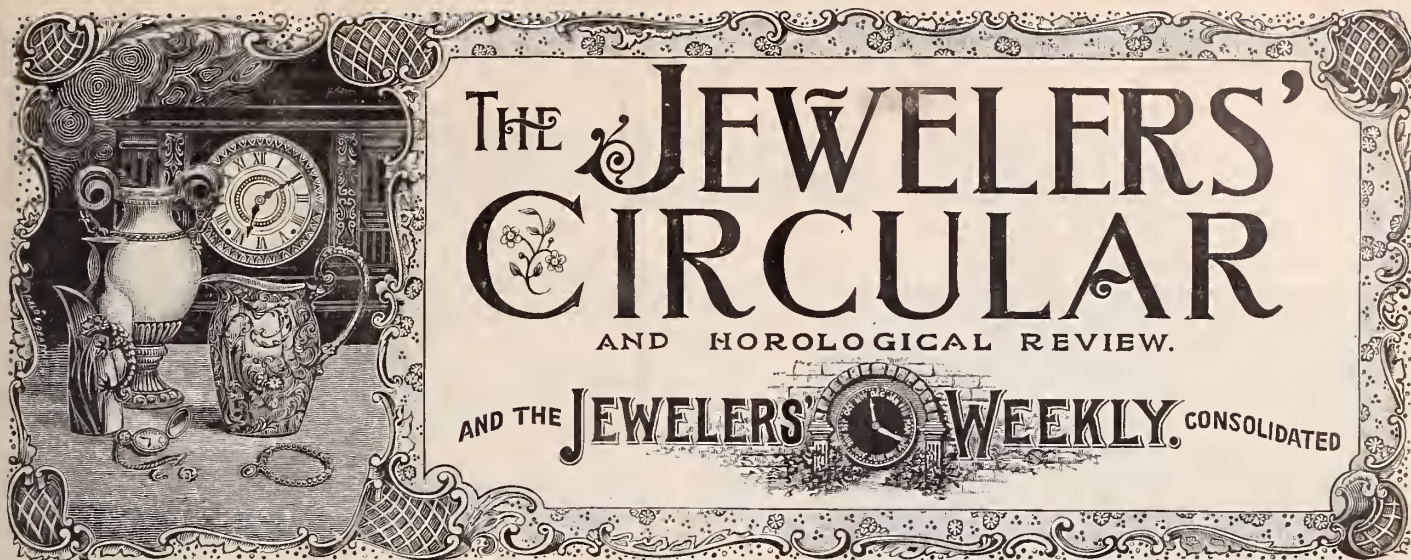
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32D YEAR.

NEW YORK, WEDNESDAY, JULY 24, 1901.

VOL. XLII. No. 25.

FAMOUS BATTLESHIP EMBLEMATIZED IN SILVER.

MRS. DAISY AINSWORTH MORGAN, who had the honor of christening the battleship *Oregon* at the time of its launching, presented to it, recently, an emblematic loving cup. The cup, which was designed and executed by Shreve &

realistic wave effect, are cross cannons and anchors entwined with scrolls and leaves and engraved "U. S. S. Oregon." The second panel represents a map of the Western Hemisphere, showing the great 18,000 mile trip made by the *Oregon* from San Fran-

Rare Lot of Crystals.

A COLLECTION of American crystals, for the purchase of which W. J. Chalmers furnished the funds, has been placed in the Field Columbian Museum.



THREE VIEWS OF SILVER CUP PRESENTED TO THE BATTLESHIP "OREGON," BY MRS. DAISY AINSWORTH MORGAN.

Co., San Francisco, stands 15 inches high and measures 12 inches across the bowl. Three handles divide the exterior of the bowl into three panels. The first panel has a gold laurel wreath on the top and in the center a broadside model of the *Oregon* in silver relief; at the bottom, against a

cisco to Santiago, Cuba. The third panel is encircled by a large laurel wreath, enclosing an inscription from the giver. The base of the cup is composed of scroll and ribbon work, with medallion seals of the Navy Department and of the States of Oregon and California.

At the Paris Exposition the crystals received a medal. They were collected by Dr. Oliver Farrington. The collection comprises about 300 specimens, illustrating the six forms of crystallization. Among the specimens is a doubly-terminated tourmaline, from Haddam, Conn.



THE NIGHTINGALE



CUT & SCALE

SIZE 10 1/2 x 9 1/2

328 Set.
NIGHTINGALE PATTERN.

is the name of our latest pattern in STERLING SILVER TOILET WARE. We illustrate herewith an example of one of our new sets in this pattern.

In the gray finish this has been pronounced by competent judges the richest design ever shown.

We have in stock besides pieces from all of our various stock patterns, and can fill out sets or duplicate parts at any time.

WE ARE STILL LEADERS

ON CHAINS, LOCKETS, BRACELETS, LINK BUTTONS,
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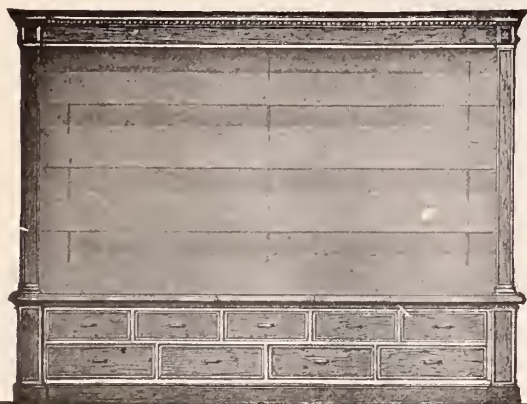
All are made from our finest quality of gold filled stock and fully guaranteed by us. Ask your jobber for F. & B. goods.

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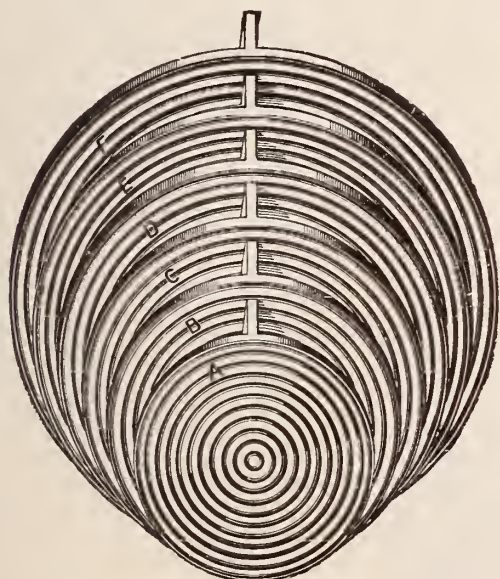
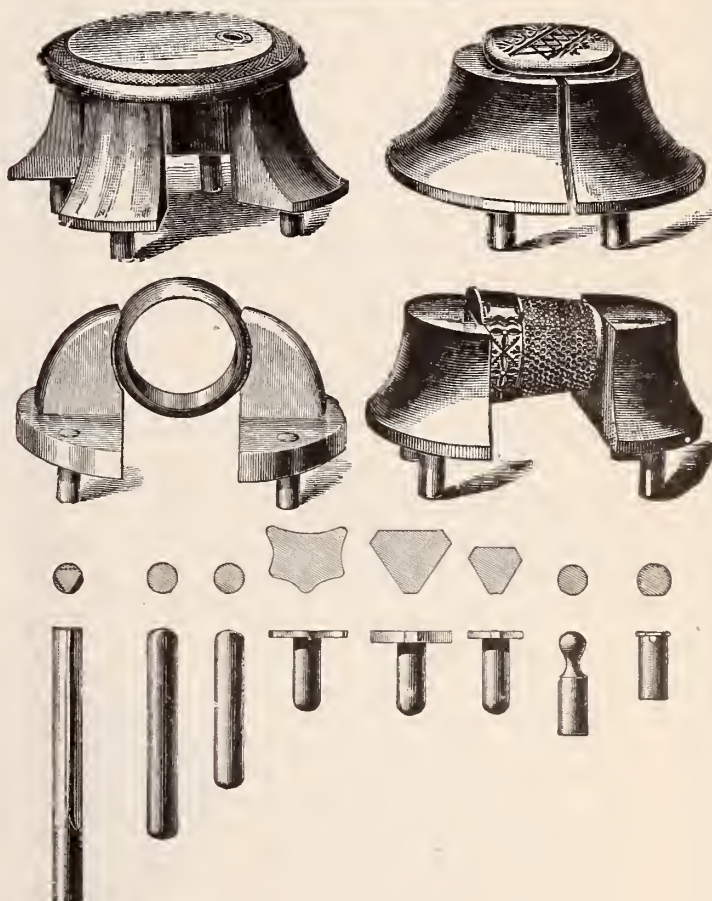
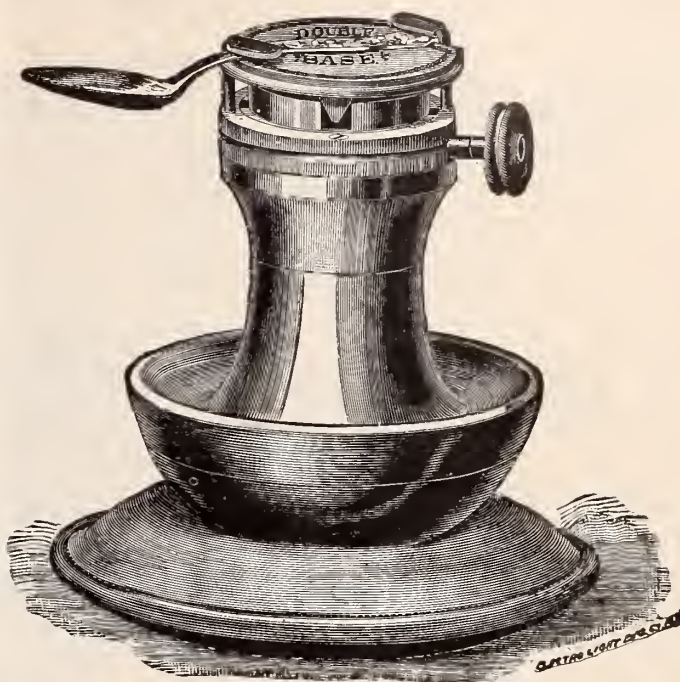
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

\$15.00,

on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for 50 cents; Cane and Watch-Cap Holder (4 pieces) for 75 cents; Cement Plates from 25 cents to 50 cents, and Polished Hardwood Base, with drawer and glass shade, for \$3.50.



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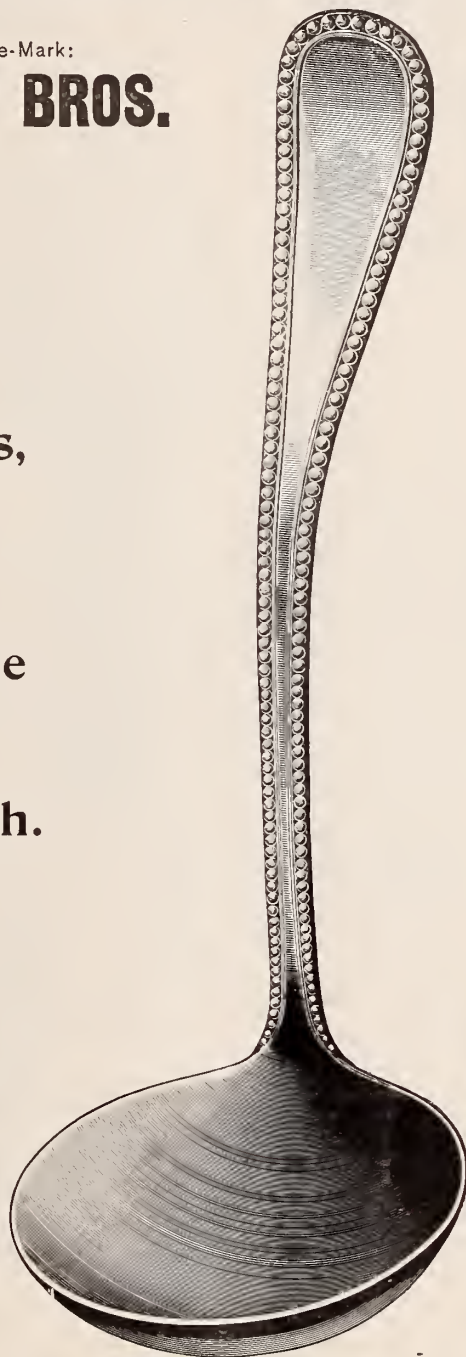
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We have this Fall supplemented the "Cupid" with four new patterns, each of which maintains the high standard of artistic design and boldness of die work for which Mauser productions are noted. WATCH FOR OUR MAIL CIRCULARS.



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CORUNDUM GEMS—III.

BY LEOPOLD CLAREMONT.*

THE "ORIENTAL TOPAZ," OR YELLOW SAPPHIRE.

THE "Oriental topaz," or, as it is perhaps more generally called, the "yellow sapphire," is a beautiful limpid gem of exquisite brilliancy, varying in color from the darkest orange to a delicate primrose yellow.

No stone is more unappreciated and misunderstood than this beautiful gem, for although fine specimens of it are rare, and from a decorative point of view it can compete with many other precious stones which are highly esteemed by wearers of costly jewels, yet there is a great prejudice against it on account of its resemblance in color to the less costly gem called topaz, and also to the yellow crystal or cairngorm.

But, although the same color may exist in all three of these stones, they resemble each other in no other respect. The yellow sapphire, if of fine quality and properly cut, is so singularly limpid, owing to its great hardness, that it is difficult for any one to understand why it has not become more sought after. The explanation probably lies in the fact that purchasers of costly jewels fear lest the "unobservant observer" may be guided solely by the color of the stones and assume that all yellow stones are cairngorms.

*This article appears in these columns by permission of Claremont & Ward, lapidaries and experts in gems, 38 Conduit St., London, by whom the copyright is reserved.

In fact, it is the case with nine people out of 10 (even among those who constantly handle precious stones) that any yellow stone is at once dubbed "topaz," little dreaming that there are three distinct and absolutely different gems sold under this name. They are (1) the "Oriental" topaz or yellow sapphire; (2) topaz; (3) yellow crystal or cairngorm topaz.

Of course, the real cause of the confusion which exists with regard to these stones lies in the very faulty nomenclature of precious stones.

With the exception of that of color all the physical and optical properties, which have been described under the heading of sapphire, apply to the yellow sapphire or "Oriental topaz," for, as already explained, it is only another variety of transparent crystallized corundum.

The principal source whence yellow sapphires are derived is Ceylon, where they are found associated with rubies, sapphires, zircons, etc. Yellow sapphires are not of infrequent occurrence in various parts of Queensland and New South Wales, but they are seldom found of large size in Australia free from some trace of blue markings, which give to the gems, when cut and polished, a greenish hue. The yellow sapphire was known to the ancients by the name of "Citrinus."

"ORIENTAL AMETHYST," OR PURPLE SAPPHIRE.

The "Oriental amethyst," or purple sapphire, is another variety of the same stone and is much confused with the purple variety of rock crystal, called amethyst, owing

to the similarity of the names, in much the same way as the "Oriental topaz," or yellow sapphire, is confounded with topaz or cairngorm.

For particulars of the physical and optical properties of this stone the reader is again referred to the previous paragraph, under the heading of "Sapphire," from which it differs only in the matter of color. The color of this gem varies from a rich plum down to heliotrope or lilac color, and many and varied are the different shades and tones of violet which it embraces.

Generally the color of the purple sapphire is caused by the presence within the stone of patches of blue (sapphire) and red (ruby), which become mingled together by the refraction and reflection of light from facet to facet of the gem when cut, thus producing a purple effect. Sometimes, also, the color is distributed in alternate layers of red and blue throughout the stone at right angles to the principal axis of the crystal, giving a striped appearance to the stone in its rough state, and creating a more or less purple color, according to the predominance of the blue or red material.

Many sapphires change from almost the true blue color by daylight to a decided purple by artificial light. Such gems are of great interest to collectors and connoisseurs of precious stones, but are not popular, as a rule, among jewelers, for it makes it a difficult matter to match the shade of color both by day and artificial light. An interesting jewel, however, came under my notice quite recently. It consisted of a large crescent of sapphires, and the gems were

Diamonds.

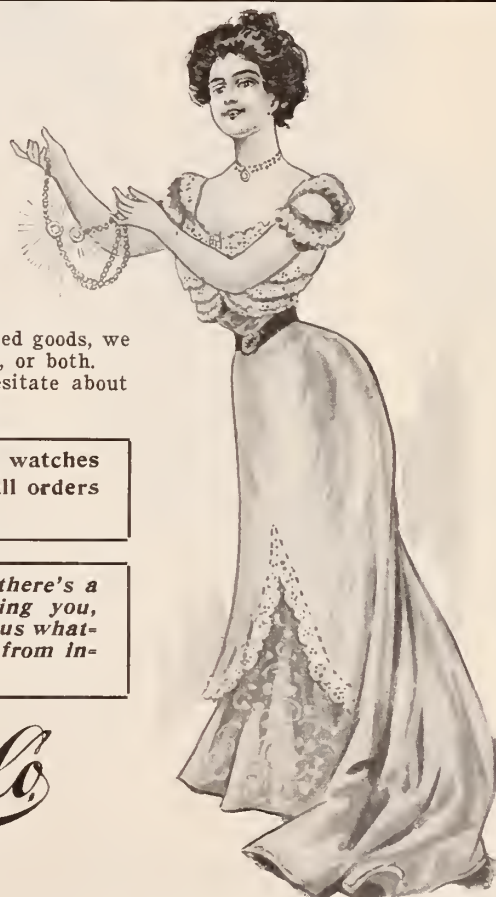
The keenest diamond buyers are among the people to whom our lines invariably appeal most strongly. First, because of the large and carefully selected stock that we carry at all times, and secondly, because our prices and very liberal treatment are elements that do not enter into the dealings of every firm. Another fact upon which we pride ourselves is our readiness and promptness in filling memorandum orders. Whether you want loose or mounted goods, we are just as well prepared to fill one as the other, or both.

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**Waltham, Elgin and New England watches
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ASK FOR CATALOGUE No. 62.

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SUCCESSOR TO

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so arranged that at one end of the ornament they were of a distinct blue, while they gradually shaded off through different delicate shades of purple until they reached a lovely plum color at the other extreme point of the crescent. The whole of these gems, moreover, changed color by artificial light and became a rich purple throughout.

Although designed and fashioned purely as an effective jewel, this beautiful ornament could well claim a prominent place in any mineralogical museum in the world. The stones of which it consisted were derived from Montana, and were found associated with the beautiful New Mine sapphires, of which I have already given a description.

Ceylon produces purple sapphires of very fine quality, but it is not a stone which occurs usually in crystals of large size or in great numbers; in fact, a really fine purple sapphire is rarely met with.

(To be continued.)

United States Committee to the Exposition at Turin Chosen.

The General Committee for the United States for the Turin International Exposition of Modern Decorative Art, which, as published in THE CIRCULAR-WEEKLY, July 10, is to be held next year under the patronage of the King of Italy and the Presidency of the Duke of Aosta, have been formed, and comprise the following:

Gen. L. P. Di Cesnola, William E. Dodge, D. O. Mills, F. W. Rhinelander, J. S. Kennedy, Charles S. Smith, H. C. Fahnestock, Count F. Prat, Whitelaw Reid, Antonio Zucca, John M. Carrere, Celestino Piva, Charles T. Cook, Ricardo Bertelli, Howard Russell Butler, J. Carroll Beckwith, Morris K. Jesup and Edward D. Adams; Commissioner for Illinois—F. J. V. Skiff; Commissioner for Pennsylvania—Edwin A. Barber; Commissioner for Missouri—Halsey C. Ives; Secretary—Dr. L. Roversi; Agent—John Getz.

INVITATION TO ARTISTS AND MANUFACTURERS.

WASHINGTON, D. C., July 20.—The State Department has received a note from the Italian Embassy, dated Washington, July 9, 1901, enclosing a letter from the Mayor of Turin to the President of the United States, expressing the hope that artists and manufacturers of the United States will take part in the international exposition of modern decorative art, to be held in Turin in 1902.

Calhoun Jewelry Co. Declaration of Incorporation Filed.

BIRMINGHAM, Ala., July 13.—A declaration of incorporation of the Calhoun Jewelry Co. was filed in the office of the Judge of Probate, to-day. The declarants and subscribers are: George R. Calhoun, Jr., Nashville, Tenn.; Tyler Calhoun, Nashville; James L. Gaines, Sr., Nashville, and James L. Gaines, Jr., Birmingham.

The general purposes of the corporation are to manufacture, buy, sell and exchange, at wholesale and retail, jewelry and all other articles and classes of merchandise which in their nature pertain to the jewelry business. The principal place of business is Birmingham. The capital stock is \$20,000, divided into 200 shares.

Chester Billings & Son

Successors to
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& Billings



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Marx & Brod.
MAKERS OF 18K. DIAMOND JEWELRY.
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Liberal Arts
Building

The Pan-American Exposition, Buffalo, N. Y.

Description of Those Exhibits of Especial Interest to the Jewelry and Kindred Trades.

PART IV.

THE court of the Manufactures and Liberal Arts building, whose features were generally described in the first paper on the Exposition, published in these columns, July 3d, was practically opened Tuesday evening, when the chief exhibitors, having completed everything connected with their pavilions, issued public invitations to a formal opening. This court has been correctly termed the "art center" of the exhibition proper, containing as it does the

A clear story above the pavilions is left for ventilation and lighting; the pavilions being uncovered except in a small part of each, which is surmounted by a blue glass dome. Of the main exhibits facing the fountain, the pavilion of Tiffany & Co. was illustrated in THE CIRCULAR-WEEKLY, July 10th, while that of the Gorham Mfg. Co., across the aisle, is here depicted. In their pavilion many of the pieces used by the Gorham Mfg. Co. at Paris are here shown

size and directly opposite to the Manufactures and Liberal Arts building, across the fountain. In this building we find but few exhibits coming into the jewelry trade. Among the exhibits, however, are the booths of the Carborundum Co., Niagara Falls, N. Y.; the Faneuil Watch Tool Co., Boston, Mass.; the Cataract Tool and Optical Co., Buffalo; the International Time Recording Co., New York; the Marion Optical Co., Buffalo, and the Union Spectacle Lens makers.

Even in the amusement section of the exhibition, commonly known as the Midway, are features interesting to the jewelry trade. For instance, in Alt Nurnberg is the Gebhard Astronomical Clock. It is in St. Moritz Church with a pipe organ controlled by the works of the clock. It required 30 years of work by Gebhard & Sons, of Baden, Germany, to build the clock. They claim the distinction of building the first clock of the kind that is entirely controlled by a single weight. The clock is 12 feet high, 12 feet wide and three feet deep, the case being of oak, beautifully



THE PAVILION CONTAINING THE EXHIBIT OF THE GORHAM MFG. CO.

most beautiful specimens of artistic handicraftsmanship ever seen at Buffalo. Its pavilions are all on the same general lines and follow the same general plan, and are as superior in appearance to the ordinary booths of the various buildings as are the wares they contain in artistic merit superior to the regular line of exhibits. As before stated, the court was arranged after plans of Louis C. Tiffany, of the Allied Arts Co., and is the only part of the exhibition where an interior is decorated and follows purely artistic and architectural lines. The main exhibits are at the center, facing the fountain, and along the naves which cut the court proper at right angles.

again, though in addition are a large number of articles made especially for this Exposition, or never before exhibited thus publicly. The wall cases and wood work are finished in old ivory, while three show cases in the center are of mahogany. Forest green and red are the only colorings used. The large vase in front of the entrance, which was made by this company, is the one presented to Admiral Dewey, the money for which was raised by 10 cent subscriptions by the New York Journal.

After leaving the Graphic Arts building and crossing the court of lilies, we come to the Manufactures and Transportation building, which is of the same

carved. One of the Gebhard sons is at Alt Nurnberg, and during the afternoon and evening each day he shows the features of the working of the clock, that it would require a year to do ordinarily.

In "Darkest Africa," an interesting feature is a work by Senegalia, a native silversmith who fashions readily finger rings, arm rings and similar jewelry, such as is worn in Africa by his brother tribesmen. Senegalia generally has with him his little daughter, who blows the bellows for her father. Other incidental exhibits which the jeweler should notice are the first turquoise produced in Colorado, now on exhibition at the State Bureau of Mines, to whom the

mineral was presented by L. Geo. Hamilton, of La Jara, secretary of the Colorado Turquoise Co.; the gold, gems and other mineral products of Brazil brought by Professor Alcides Madrado, and the small electric engine designed and built by N. P. Worthley, Jr., an optician of Portland, Me., nearly 20 years ago. Mr. Worthley retained this engine for two decades, and at the invitation of the Superintendent of Electrical Exhibits sent it on to Buffalo for

more for commercial than for exhibition purposes. Among these is the jewelry booth of O. S. Chessman, Allegheny, Pa.; the jewelry booth of R. P. Cullen, Albany, N. Y.; the clock booth of C. F. Chouffet, Buffalo; the novelty booth of the Gem Novelty Co., New York; the agate and curio booth of Mark Metzger, Denver, Col., and the lamp, brass and clock booth of the National Brass Mfg. Co.

(To be continued.)

rity of purpose render him an ideal judge of the merits of the machinery shown in competitions of this kind.

American, Under Arrest in Germany, Identified as Wanted Criminal.

BERLIN, Germany, July 19.—The Berlin police have received photographs from New York, forwarded by the police of that city, showing that Frank Davidson, who



PAVILION CONTAINING THE EXHIBIT OF THE ROOKWOOD POTTERY CO.

exhibition there, in order to give opportunity for comparison between it and the electric motors of the present time.

In the Bazaar building, which lies between the Electricity building and the Midway, are many booths which may not strictly be called exhibits, inasmuch as a concession to sell has been given to the exhibitors, and for this reason they are there,

Charles T. Higginbotham Appointed a Juror.

SPRINGFIELD, Ill., July 20.—C. F. Higginbotham, superintendent of the Illinois Watch Co., has been appointed one of the jurors on the committee of awards on machinery at the Pan-American Exposition. Mr. Higginbotham's long experience in the construction of fine machinery and his integ-

is held here for swindling, is identical with George Downing, alias Dunn, who was arrested here early in June.

He had represented himself as a son of one of the best known racing men in the United States. He purchased jewelry worth 20,000 marks, making a small payment, and also persuaded a hotel keeper to advance to him the sum of 15,700 marks on pretended winnings from racing bets.



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MAKERS OF FINE LEATHER GOODS,

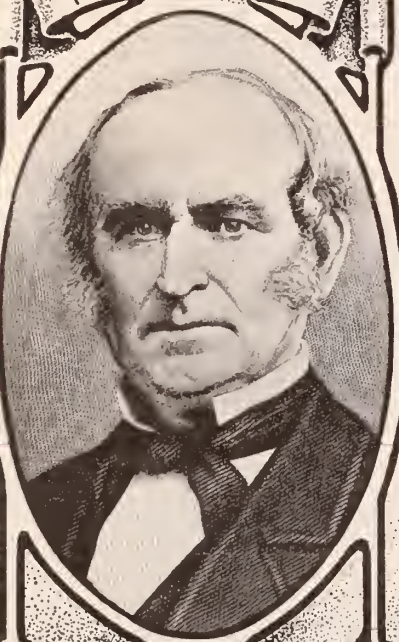
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FOUNDER



"STUART"



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THE FIRST Manufacturer of Nickel-Silver Spoons in this country was R. WALLACE, in the year 1835. There is to-day ONLY ONE WALLACE STAMP on Silver-Plated Ware, and you cannot be deceived by imitations—a point worth impressing upon your customers. Our brand, "1835—R. Wallace," is an absolute guarantee of quality; the A1 grade being plated twenty per cent. heavier than the regular standard; Sectional XII. brand being plated three times the standard on parts most exposed to wear; Triple being plated more than three times the regular standard. Dealers should remember that our long experience adds much to our facilities for perfection in workmanship and artistic taste in design.

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NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,
NEW YORK.

WORKS,
MERIDEN, CONN.

The Diamond Markets.

ANTWERP, July 12.—The first week of the past fortnight was marked by a good demand, owing mostly to the presence of a number of foreign buyers. Mr. Strauss, of Backes & Strauss, London, and Mr. Goretti, of Italy, made large purchases, and Julius Figdor, of Vienna, made offers for small brilliants. Flat goods were sold to Aron de Leon, Constantinople, Turkey. F. L. Martin, of Eichberg & Co., New York, was also here.

But during the second week the tendency became quiet. Brilliants remain very firm, with unchanged prices. Two Spanish dealers, Messrs. Loryret and Velken, of Madrid, made small purchases, yesterday, especially in roses.

The offices of Smets & Co. are now in Avenue de Kayser.

The association of the Antwerp diamond workmen have decided that, in future, they will not be managed by three permanent directors, but by a federal council, composed of 11 members, forming the superior directorate. At the first meeting they decided to start again the movement for an eight-hour workday. The workmen will try to reach an understanding with their friends of Amsterdam and then organize in Antwerp an international congress to discuss the question. If the congress decides upon the eight-hour day they will commence negotiations with the patrons, and if the latter do not agree, a strike will immediately be declared.

In April the number of polishers employed was 1,700 and on June 20 it was 1,900.

LONDON, July 11.—For the past few days this market has been slow. The sales made were few, and it is evidently the dull period preceding the holiday months. The prices for rough remain unchanged.

It is reported from the Cape that Cecil Rhodes is on a trip to this city. He left the Cape July 8.

The news has arrived from Kimberley that the De Beers Co. have declared a dividend of 20 per cent. for the six months ended June 30. Adding the 20 per cent. declared six months ago, the dividend for the year is 40 per cent.

AMSTERDAM, July 11.—The market here was very quiet the past two weeks, notwithstanding that a number of American and continental buyers paid us a visit.

A new cleaving machine is the subject of general discussion here. Mr. Grohen, of this city, who lived in New York several years, is the agent for this machine. Three of them are being worked here, but the result obtained remains a secret.

PARIS, July 11.—During the past two weeks this market has not been animated and the sales not large. Prices are high and seem unlikely to go down. A number of merchants are absent.

Very white pearls are asked for by several jewelers and sold, notwithstanding the extraordinary prices.

E. S. Padelford, Gloucester, Mass., will conduct a jewelry store in improved quarters on Main St.

G. A. Walrath, New York, has established a general engraving business in Fayetteville, N. C.

As to Screw Cases.



IN SELLING SCREW CASES the jewelers are fortunate in having to deal with a class who are at once intelligent and liberally disposed. Railroaders, mechanics and artisans generally readily realize the mechanical advantages of the screw back and bezel case as contrasted with the jointed case. A moment's explanation makes evident to them the greater strength of the Screw case, how much better it protects the movement, and how much less liable it is to get out of order. They know, too, that their cases are subjected to exceptionally hard usage, and that dust and friction are severe on gold. This is why they will almost invariably choose the case with sufficient extra gold to withstand the extra wear; it is for this reason that jewelers find it so easy and pleasant to handle JAS. BOSS FILLED CASES WITH SCREW BACK AND BEZEL, the acme of excellence in Screw Cases.

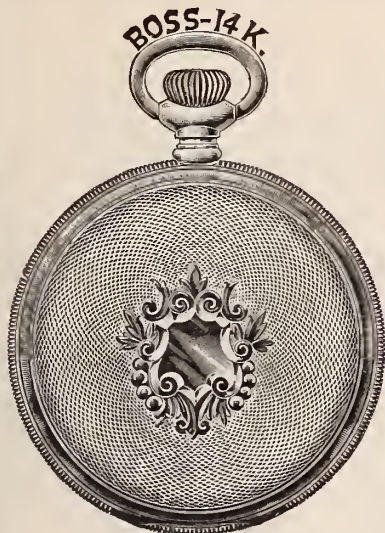
SCREW CASE PURCHASERS appreciate first of all a sufficiency of gold and constructive excellence, though, of course, the unequaled beauty of shape and engraving of Boss cases also appeal to them. Hundreds of new patterns are now in the hands of jobbers.

The Keystone Watch Case Co.,

19th and Brown Streets,



Philadelphia, Pa.



F 0105
16 Size \$14.00



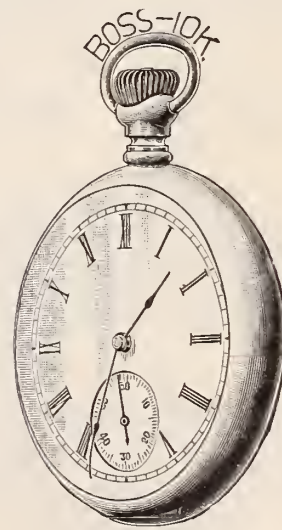
F 714
16 Size \$15.00



F 029
12 Size \$12.50



B 637
16 Size \$9.50



B 06
16 Size Case only, \$9.50

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS

TROPHIES FOR
SUMMER SPORTS.

BEST LINE IN THE MARKET.



Inc. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE,

NEW YORK.

SOMETHING NEW IN KNIVES.

E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

TRADE
MARK

inserted Steel is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.

**Daniel Low & Co. Making Their Store
Larger and More Attractive.**

SALEM, Mass., July 15.—Daniel Low & Co., jewelers and silversmiths, are making extensive alterations and enlargements in their store. All of the remaining room, formerly used by a bank, will be added to the present floor space of the firm. All partitions will be removed and the upper story being supported by stout and handsome white columns. This will give a floor area of about 2,500 square feet, making the store one of the largest and finest in this State devoted to the jewelry business, outside of Boston. It is to be fitted with plate glass show cases, finished in mahogany. Massive windows will allow a flood of light to enter the remotest corner of the store, and every convenience will be afforded purchasers to examine their goods. It is expected that the alterations, which have been in progress for some time, will be completed by Sept. 1. In order to make room for mechanics to work the firm are conducting a clearance sale.

**Man Sues Jewelers, Claiming to Have
Been Wrongly Imprisoned.**

RACINE, Wis., July 15.—Leonard Anderson, who was arrested, four weeks ago, charged with stealing a watch from Frederickson & Lange, this afternoon began suit against Chief of Police Pfister, Officers Vogel and Jorgenson and the members of the jewelry firm, for \$2,000, alleging false imprisonment. Anderson was in the jewelry store examining some watches when one disappeared. He was arrested and kept in jail for some time awaiting his examination in the municipal court. After hearing the evidence the Court dismissed the complaint against him.

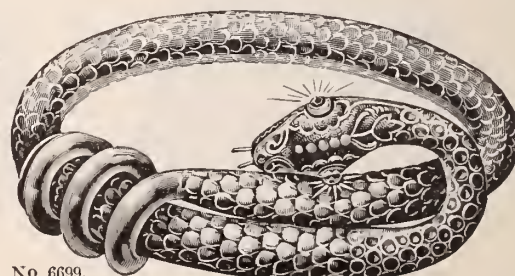
D. A. Scurry, who has followed watch and jewelry repairing for between six and seven years with a firm in Carbondale, Pa., has opened an establishment of his own in that city. He is located in pleasant rooms on the second floor of the building at the southeast corner of N. Main St. and Salem Ave. Mr. Scurry is a graduate of the Philadelphia School of Optics.

"Alice Nielsen" Serpent Bracelet.

THE FAD OF THE HOUR.

Name "Alice Nielsen"
copyrighted by per-
mission of Miss Nielsen.
We have the sole right
to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.



No. 6563.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES,

All Styles
of Mesh.

WHITING & DAVIS, New York, 14 John St. **PLAINVILLE, MASS.**

Factory,

ROY

TRADE-MARK REGISTERED.

AN OLD SAYING THAT—

“HANDSOME IS THAT HANDSOME DOES.”

BUT HERE
IS SOME
OF THE
HANDSOME
WORK



THIS
HAND



HAS
DONE.

ROY WATCH CASE CO.

21 MAIDEN LANE,
NEW YORK.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,

3 Maiden Lane,
New York.

126 STATE STREET, CHICAGO.

References unequaled.

Write for Terms, Dates, Etc.

I have made some of the largest and most successful sales ever made in New York and Chicago. I challenge any man in the world to show better results in sales than I can. I refer to any first-class jobbing house in America as to my honor, honesty and ability. Now engaged in New York. Address all mail to N. Y. office for next two weeks.



COPY OF LETTER RECEIVED BY

Henry C. Haskell,

9-13 Maiden Lane, New York.

Designer and Maker of

FINE JEWELRY.

“Pins are entirely satisfactory; they are little beauties and every member of class is pleased with them.”

Design Plates Awaiting Your Request.

SPECIAL ORDER WORK SOLICITED.

“B. A.” Gold Shell Collar Buttons are guaranteed as follows: “We will replace every ‘B. A.’ button which for any reason proves unsatisfactory.” This guarantee is on the back of each card and our trade-mark embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

We extend a cordial invitation to visiting buyers to inspect our new Fall lines in Jewelry and Silverware Cases, Trays and Paper Boxes.

S. A. BORGZINNER
82-84 NASSAU ST.
NEW YORK

Our latest designs in Cases for Manicure and Toilet Articles are ready. Samples upon application.
Our stock is up-to-date.

"The Republic"
A NEW INTERCHANGEABLE
INITIAL and EMBLEM
RING
ENCRUSTED ON
BLOOD-CARNELIAN
and JADE STONES

PLAIN AND ORNAMENTED

Louis Kaufman & Co.
AN ENDLESS VARIETY
Ring Makers
FACTORY BROOKLYN OFFICE 54 HADEN LANE NEW YORK

Scheme to Rob George Deuble in Broad Daylight Accidentally Frustrated.

CANTON, O., July 18.—The fortunate entrance of a neighbor merchant prevented a big robbery at the store of George Deuble, Monday forenoon, between 11 and 12 o'clock, when Mr. Deuble had gone to his lunch. Two clerks, Charles Mullaly and Miss Crevoisie, were in the room, when two men entered and asked to look at some goods. The two clerks waited on them, and they remained about 15 minutes looking at various articles, when George H. Spangler, of the vicinity of the Deuble store, entered and went to the rear to secure a pair of nippers to unlock a trunk in which the key had been broken off.

Mr. Spangler walked to the rear of the store, and then hurrying back, asked the clerks if they had a dog in there. When he received an answer in the negative he said: "Then there must be a man back there." At that the two men in the front portion of the store hurried out. The clerks and Mr. Spangler, thinking there was no way of escape from the building, concluded they would watch the store until officers arrived, but when they and Mr. Deuble put in an appearance they found no one. They did, however, find where a man had crawled from the safe to the landing of the stairway whence he made his way to the third floor. From there he climbed through a window to the roof of another building and then, climbing a gutter spout, he made his way to the roof of the Deuble building. From there he reached the top of the Durban & Wright building, and, going through a trap door, climbed down into the hallway and went down to the street, passing out by means of an outside stairway. He was tracked by means of fresh paint on the roof of one of the buildings he walked over. All three men escaped and at this time nothing has been seen of them. The clerks cannot give a very accurate description of those who were in the store.

P. G. Diener to Repair State Government Clocks During 1901.

HARRISBURGH, Pa., July 17.—Contracts for supplies used by the various departments of the State Government during the ensuing year were awarded yesterday by the Board of Public Buildings and Grounds. P. G. Diener, the Market St. jeweler, will repair the clocks.

Springfield, O., jewelers have decided to close their stores at 5 o'clock P. M., until Oct. 1, Monday and Saturday nights excepted. The firms signing the agreement are: Margileth & McFarland, C. C. Fried, A. Aron, Irie B. Wylie & Co., Leo Braun and the Arcade Jewelry Co.

HEINTZ BROS.,

RINGS  **RINGS**

BUFFALO, N. Y. **BUFFALO, N. Y.**

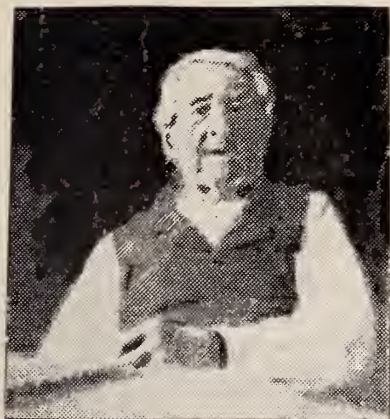
We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

The Mercantile National Bank

OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

Death of Philadelphia's Oldest Jeweler.

PHILADELPHIA, Pa., July 19.—Wm. Idler, "the grand old man of the jewelry trade" of this city, and famous throughout the country as a collector and dealer in antiques, curios and minerals, died, Tuesday



THE LATE WILLIAM IDLER.

evening, at his home, 111 S. 11th St., where he had been established in business for 43 years. Mr. Idler was 93 years old, but, until a few months ago, when the photograph herein reproduced was taken, was hale, hearty and active.

Besides being the oldest jeweler in the city and one of the best informed and most skilful, Mr. Idler had another claim to fame, as the son of Jacob Idler, who aided General Simon Bolivar in his struggle for the liberation of Venezuela, and contributed

largely to the success of the latter's cause in fitting out three ships with clothing, ammunition and munitions of war, after New York capitalists had declined to come to the assistance of the South American liberator. Only a portion of the money thus expended by Jacob Idler was afterwards recovered by his son, William, through the United States Courts. A faded pamphlet, dug up from a heap of old documents in the Idler store, tells of General Bolivar's visit to Philadelphia in the early part of the century, seeking aid from the Idler family, wealthy and representative merchants. Jacob Idler spent some time in Caracas in 1823, and General Soublot promised to repay his advances in tobacco and money. Again, in 1828, Jacob Idler went to Caracas. It was then that he was actually held a prisoner for four years and six months, with a view to coercing him into abandonment of his claim.

The original claim for \$81,386 amounted, with interest, in 1868, to \$252,814. President Jackson had demanded that the claim be paid and so did every President thereafter down to Lincoln. A mixed commission in 1868 determined the sum to be allowed, but the settlement did not become effective until long after the elder Idler died. His son, William, took the matter to the Supreme Court, which sustained the view that the United States, having joined in the mixed commission, were responsible to the claimant. Payment has been made in instalments, and a portion of the award is still due.

William Idler was born at Broad and

Arch Sts., this city, in 1808. He was educated in private schools and academies in Philadelphia, and after the completion of his academic career, learned the trade of a jeweler and was established in business by his father in 9th St., near Arch St. He remained here until 1858, when he removed to 111 S. 11th St., where he had since remained in business. From the start of his business career he manifested an enthusiastic interest in old coins, signatures of famous men, relics of the nation's early history, stamps and curios, and antiques generally. He was said to be one of the oldest stamp and coin collectors in the country.

The old fashioned store on 11th St., with its coins, statuary, arrow heads, sabers, etc., resembled more a museum than a place of business, but it was always, nevertheless, a profitable establishment. Upon entering the door one could tell at a glance that the memory of General Bolivar was revered there. Busts in wax, six of them, in the store have beneath them this inscription: "President Simon Bolivar, liberator of three republics, Venezuela, New Granada and Peru. Taken by Jacob Idler in 1827."

William Idler's wife died suddenly about three years ago at Atlantic City. Mr. Idler is survived by two sons, Robert K. Idler, a real estate assessor; Wm. Idler, Jr., and Mrs. Rosa Haseltine. Herbert W. Brown, a grandson, has assisted the aged jeweler in his business for several years past.

Augustus Rhoads, Lancaster, Pa., is making alterations to his store which will improve his business quarters.

A LARGE COLLECTION OF
Art Leather Goods
ESPECIALLY ADAPTED TO
FINE JEWELRY TRADE.



C. F. RUMPP & SONS,
PHILADELPHIA, PA.

NEW YORK SALESROOM: 621 BROADWAY.

Pocket Books,
Card Cases,
Photo Frames,
Cigar Cases, Etc., Etc.

Dressing Cases,
Jewel Cases,
Chatelaine Bags,
Tourists' Goods, Etc., Etc.

THE ASSORTMENT OF
EUROPEAN NOVELTIES

WILL BE ON EXHIBITION UNTIL
AUGUST 1st.

Much Wanted Swindler Caught.

McDowell, who Operated Among the Jewelers, in the Toils.

WASHINGTON, D. C., July 20.—It is not often that Washington enjoys the distinction of capturing such a prominent crook as the one arrested, this afternoon, who is a very much wanted man, in the person of Alexander or Louis C. McDowell, said to claim Cincinnati as his home, and who has at different times and in various places figured under the names of William J. Lemp, August Goebel, Jr., in Detroit; as a son of Wm. Lanahan, of Baltimore, while in that city, registering there, however, as A. H. Conroy, of Chicago. While in this city he tried to swindle prominent jewelers under the name of Marcus A. Hanna, Jr.

His plan of operation seems to have been a very old one. He started with Galt & Bro., Pennsylvania Ave., where he asked to see some diamond breastpins, finally picking out one valued at \$1,200, and proposing to have it charged, to which the clerk objected. He went down the avenue, and his next attempt was made in Castberg's National Jewelry Co., where he stated that he and his wife had looked at some breastpins, a short time previous, and described the one selected at that time. He was told that the one in question must have been sold, but others could be shown him. Nothing seemed to suit him and he finally made a request to see some earrings, and selected a pair valued at \$1,050, requesting that the bill be sent to his father's

house, 21 Lafayette Square, prior to 4 o'clock, as he and his wife expected to leave the city soon after that hour. He proceeded to place the case containing the earrings in his pocket. When asked if anyone in the store could identify him, he stated that only Mr. Castberg could, and when informed that the gentleman in question was waiting upon him, stated that he had changed in appearance. At this point Mr. Castberg accused him of not being the person he claimed to be, which was apparently resented by the man, who, with the remark that he could send the goods up to Mr. Harina's residence or not, as he saw fit, left the store. Mr. Castberg called up the police headquarters and gave a description to Chief Sylvester of both the man and his actions.

In the meantime a gentleman who was in the store followed McDowell up the street. The next store visited was that of Max Goldsmith & Son, where he selected a heart shaped breastpin, valued at \$1,000, giving the same name and requesting that it be sent to the house before 5 o'clock, stating that, if they could not send it by that time, he would take it himself. Upon being informed that it would be sent, he left the store, still followed by the gentleman who had seen him in Castberg's, to the corner of 9th St. and Pennsylvania Ave., where the follower called the attention of a policeman to the man, who had seen that he was spotted and who began to run, followed by both policeman and citizen. As it was shortly after 1 o'clock, he soon had a crowd on his tracks. He continued to run, until,

unfortunately for himself, he ran into the hands of two detectives who had been sent down after him. His arrest was effected after a severe scuffle, in which he attempted to shoot one of the detectives.

When taken to police headquarters, he was immediately recognized as McDowell, who has been wanted for more than a year both in Detroit and St. Louis. He denied his identity for some time, but finally broke down, admitting that he was the man, and it was in the latter city that he managed to escape from a sheriff while on his way to serve out a 14 year sentence to the penitentiary, together with another noted crook, "Milwaukee Dutchy."

McDowell was sentenced to three years in the penitentiary, March 22, 1901, after pleading guilty to securing an \$800 diamond sunburst from Merrick, Walsh & Phelps Jewelry Co., St. Louis, Mo., by false representations. He represented himself as William J. Lemp, Jr. He escaped from a sheriff while being taken to the prison at Jefferson City, when he slipped the handcuffs from his wrists and jumped through a window in the car, near Valley Park, Mo.

McDowell was considered a dangerous man to be at large, and police and detective agencies have kept a sharp lookout for him since his escape. He is wanted for several crimes of securing goods from jewelers of Philadelphia, Cincinnati and elsewhere. His method was to represent himself as some person known to the jeweler from whom he tried to secure goods.

O. & B. RINGS
ABOVE THEM ALL.

OSTBY & BARTON CO.
 PROVIDENCE R. I.
 MAKERS OF GOLD RINGS
 NEW YORK CHICAGO
 9-13 MAIDEN LANE 103 STATE ST.

Receiver for the Daggett Jewelry Co. Appointed.

PROVIDENCE, R. I., July 20.—By an order of Judge Colt, of the United States Circuit Court, Waldo B. Sheldon, North Attleboro, was appointed receiver of the Daggett Jewelry Co., in this city, this week. The receivership is the result of a bill in equity brought by Homer M. Daggett, Attleboro, against the Daggett Jewelry Co. In the bill, Mr. Daggett represents that he is the owner of 147 shares of the company's capital stock, and that he is a creditor of the company in the sum of \$2,000, which, he says, he has been unable to collect. The bill states that it is the orator's belief that the indebtedness of the company is over \$7,000, that the company are hopelessly insolvent and that a receiver should be appointed.

In the answer, the company admitted the allegations of the bill and assented to the appointment of the receiver. In the order by which Mr. Sheldon was appointed receiver his bond was fixed at \$5,000. Walter H. Barney, of this city, is counsel for the complainant, and Thomas Z. Lee, of Woonsocket, represents the company.

Baker & Lee's Store Burglarized During Absence of Proprietor.

CHICAGO, Ill., July 20.—J. M. Lee, of Baker & Lee, jewelers, 131 N. Park Ave., Austin, went to the Austin Business Men's picnic, Thursday afternoon, and when he returned to his place of business found that burglars had broken into it by means of forcing the front door open with a "jim-

my." He discovered that about \$50 in jewelry had been taken and that an attempt had been made to open a large safe containing articles worth several thousand dollars. The knob on the safe showed that it had been tampered with, but it is thought that the burglars were frightened away before they could open the safe. Lee's store is just across the street from the Austin police station, and the only thing which obstructs a view from the police station sergeant's desk is a small shade tree. The police, however, knew nothing of the robbery until it was reported by Lee.

Mr. Lee says that he thinks the robbery was the work of amateurs. All the show cases were pulled from their places and the glasses in several were smashed.

Gem Turquoise & Copper Co. Incorporated to Mine in New Mexico.

SANTA FE, N. M., July 17.—The Gem Turquoise and Copper Co., incorporated under laws of West Virginia, have filed incorporation papers here. The incorporators and directors are Augustus K. Sloan, Frank T. Sloan, John W. Block, Brooklyn; Frederick J. Essig, Chicago; Frank Shire, Alfred Krower and Henry E. Oppenheimer, New York; Thomas S. Parker, Silver City, and Louis P. Deming, New Haven, Conn. They will conduct mining operations in Grant county.

Eric Anderson, who recently engaged in the jewelry business at Revillo, S. D., now has a position at Strandburg, S. D., and has removed there.

CHAS. L. TROUT & CO.

5 & 7 MAIDEN LANE,
NEW YORK.

Ebony

Novelties.

Toilet Sets,
Manicure Sets.

Genuine French **Ebony**

Ladies' Traveling Rolls,
Gent's Traveling Rolls.

Ebony Cloth Brushes,
Hair Brushes, Hat Brushes.

Military, Manicure and
Toilet Articles of
Every Description.

Largest Importers of EBONY for
the Jewelry Trade in the U. S. Full
sample lines and delivery stock at
New York Office, 5 & 7 Maiden Lane.

**MANUFACTURERS AND
IMPORTERS.**

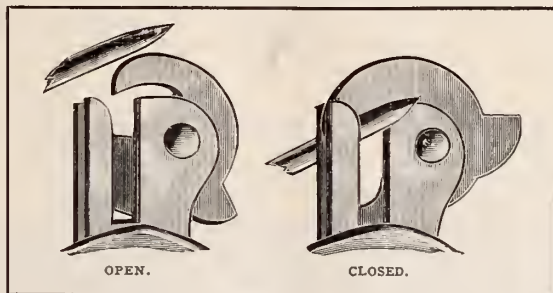
Automatic Safety Catch.

SIMPLE — SAFE — SURE.

THE BEST POSSIBLE SAFE-GUARD FOR BROOCHES
AND BADGES.

Covered by
U. S. Patent
No. 676,640.

SEND FOR
SAMPLES.



No Larger than Old
Style Hook
Catch.

Made in 14 and
18 K.

IT LOCKS ITSELF AUTOMATICALLY WHEN YOU CLOSE
THE PIN AND CANNOT WORK LOOSE UNTIL YOU OPEN IT.

BIPPART, GRISCOM & OSBORN,

Sole Manufacturers,

COR. MARSHALL AND HALSEY STS.,

NEWARK, N. J.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

Some One Smashed Heavy Plate Glass Window and Escaped Bootless.

CEDAR RAPIDS, Ia., July 15.—At seven minutes of 11 o'clock, last night, one of the large plate glass windows in the front of Ludy & Taylor's store was broken. The motive is thought to have been robbery, but nothing was taken from the window. The window broken was one next to the door and a large hole was made. At the time of the crash there was no one near. A jeweler and an optician employed in the store were across the street and heard the noise as did many others. The person who did act went away in a hurry as the two men, who were at the store in less than a minute, saw no one on the street near the store. The window was insured and was of exceptionally thick plate.

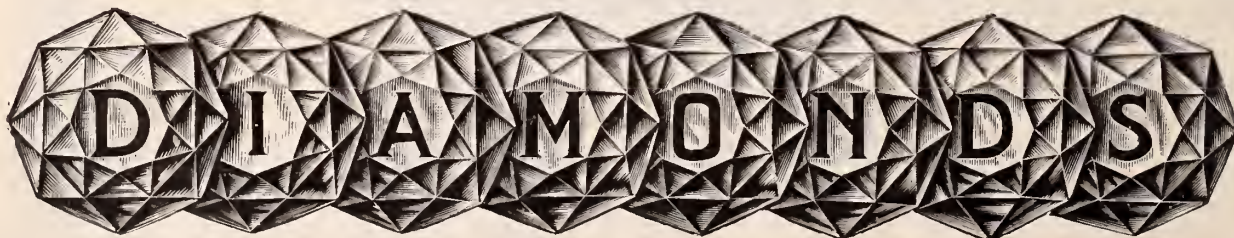
After Conviction for Grand Larceny, Employee Sues for Back Wages.

ELGIN, Ill., June 17.—The case of Henry Sauner vs. the Illinois Watch Case Co. was continued in Justice Thompson's court, yesterday, until July 23. About \$300 worth of gold disappeared from the factory, over a year ago. Sauner was traced, arrested and convicted on the charge of grand larceny of taking \$75 worth of the metal. He has now sued the company for \$50, which he claims was due him for wages at the time of his arrest.

Levi Taylor, Osceola, Ia.; W. W. Whiteside, Liberty, Mo., and T. L. Baskett, Unionville, Mo., are jewelers who have gone to Oklahoma Territory with the hope of securing farms.

Gorton Rushmer, of the Rushmer Jewelry Co., Pueblo, Col., was married, July 15, to Miss Esther Monnet, of Washington, D. C. They have visited Chicago and will go to eastern points on their wedding trip.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Young Man Stole Ring, and Is Now Lodged in Jail.

TECUMSEH, Neb., July 17.—A well dressed, good looking young man, perhaps 21 years of age, stepped into Wills & Spaulding's jewelry store, last Wednesday evening, and expressed a desire to look at some rings. Expensive jewels were preferred. His request was complied with, and while the clerk was busy bringing out from the show case first one tray and then another the young man slipped one of the rings into his pocket. He left the store with the information that he did not see one he cared to buy.

Shortly after his departure the clerk discovered that the ring was missing. The police were informed, and, an hour after, the stranger was arrested at the depot, where he was waiting for a train. At the jail he gave his name George Adams and said his home was in St. Joseph. The ring was found on his person. In court he pleaded guilty to the theft and the Justice sentenced him to 30 days' imprisonment in the county jail.

How a Jeweler Obtained Satisfaction from a Couple of Guardsmen.

TOLEDO, O., July 15.—A couple of Ohio National Guard soldiers created a disturbance in the store of J. G. Kapp, while their command was in camp here. One of them entered the store and picked up a souvenir from the show case. Mr. Kapp attended to his case personally, and, after taking away the souvenir, threw him out of the place. This action was resented by another man in uniform, who unsheathed his bayonet and attempted to jab it into the irate jeweler. Mr. Kapp disarmed him and then polished him off in true pugilistic style. The soldier begged for mercy before the process had gone very far, and he was allowed to go his way.

A Chicago house, some days ago, received a letter from a small buyer in Michigan asking that they keep a salesman at the store, Sunday, as he would be in town that day on an excursion. This was the notice he saw posted on the door: "Sorry, but can't be here."

PEARLS.

256 Westminster St., Providence, R. I.

10 Rue Cadet, Paris.

Lapidary Works: 93-95 William St., New York.

Tel. No.,

662 Cort'l't.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, *Diamonds.*
NEW YORK.

Importers of
Precious
and
Imitation
Stones.

L. Heller & Son

Jewelers' Court
151 MAIDEN LANE, NEW YORK.

OPALS,
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Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Eastern Travelers' Joyful Outing.

PROVIDENCE, R. I., July 20.—The annual mid-Summer outing of the Travelers' and Jewelers' Association of New England was held at Crescent Park; "The Coney Island of the East," this afternoon. It may be said that the Association "owned" Crescent Park. They had a dining hall all to themselves, enjoyed one of the shore dinners for which Rhode Island is justly famed, rode on the carousal and delved into the hidden mysteries of the side shows and, in fact, made themselves very much in evidence.

It has been the custom in past years to hold this outing somewhere in the vicinity of Boston, but, this year, it was decided that a Rhode Island clam dinner was a feast which should be made the most of and accordingly the members came to this city, arriving on an early afternoon train. It had been arranged that the steamer *Corsair* should be in waiting at a dock and convey the party to Crescent Park, but it was learned that the boat could not land at the Crescent Park dock, owing to a monopoly which a local steamboat company have, and accordingly the members of the Association journeyed to East Providence in the trolley cars and found the boat in waiting for them there. Included in the party were:

Horace W. Steere, Charles T. Paye, E. W. Martin, Stephen Waterman, Robert M. Hamilton, Charles Drown, Major Herbert S. Tanner, John Kelso, H. L. Manchester, F. V. Kennon, W. S. Tiffany, Bryce D. Armour, Alexander Johnson, G. L. M. Mitchell, E. W. Stone, of Boston; A. W. Cross, G. M. Joslin, Thomas P. Davis, Henry Heath, E. J. Boyce, G. L. Swett, of Meriden; A. L. Cobb, A. E. Donley, A. R. Kerr, C. M. Robbins, of Attleboro; George W. Dover, Harry G. Possner, A. H. Connor, of Lynn; Albert Fitzmeyer, Boston; W. E. Clement, Boston; L. L. Lougee, of Boston; Walter B. Snow, Boston; H. K. Danforth, of Montreal; E. A. Woodmancy, F. A. Mansfield, Boston; C. H. Skinner, Boston; A. Norton Dorchester, A. R. Dorchester, New York; E. H. Litchfield, F. H. Elliott, Boston; Charles A. Easton, Boston; John A. Abel, New York; Arthur E. Fiske, David Bernkopf, C. K. Atwood, of Lowell; W. C. Wales, Boston; H. R. Ilsey, Boston; H. E. Buffum, John L. Shepherd, Boston; E. R. Crippen, New York; J. C. Donnell, Boston; E. L. Drake, F. R. Hollister, W. P. Chapin, Jr., J. C. Bachelder, H. F. Hayes, W. N. Cobb, Boston; W. H. Mason, L. W. Clarke, Attleboro; W. R. Taft, C. P. Fenno, Charles Barnes, Boston, and W. S. Tiffany.

On the way down to Crescent Park the *Corsair* was met by a launch and amid cheers and shouts George W. Dover joined the party, having headed off the Association in this manner. Once at Crescent Park the members proceeded to make the most of the good things spread before them. The menu

cards were attractively printed and bore at their top a miniature clam, which might rightly be taken as a portion of the coat of arms of the State. The menu was as follows:

Little Neck Clams.
Narragansett.
Chowder.
Broiled Bluefish. Mashed Potatoes.
Zinfandel.
Soft Shell Crabs, Tartar Sauce.
French Fries.
Appolinaris.
Cigarettes.
Lobster. Baked Clams.
Clam Cakes.
Gold Seal.
Ice Cream. Watermelon.
Crackers and Cheese.
Black Coffee. Cigars.

After dinner had been disposed of there was informal speechmaking. President W. C. Wales was given three rousing cheers when he arose and expressed his satisfaction with the way in which the outing was being carried on, and his gratification at seeing the good sized delegation which had assembled to do the occasion honor. He expressed the hope that Rhode Island might entertain the Association at some future date, for he assured those present that the hospitality shown had been royal in its magnificence.

George W. Dover sang two or three selections in his usual pleasing way and was roundly applauded. Maj. Herbert S. Tanner, of the entertaining committee, was called for and expressed his appreciation of the honor done him. It gave him pleasure, he said, to see the members of the Association in Rhode Island and he hoped that the visit would be but one of many that would hereafter be made. After three cheers for Maj.

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We deal in everything that pertains to that line, from the most expensive to the most moderate.

The result of this thoroughness is manifest in the assortments awaiting your inspection.

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DIAMONDS

And Other Precious Stones.

Tanner had been called for and given, Robert Hamilton made brief remarks, as did John L. Shepherd, New York, a former president of the Association, E. R. Crippen, New York, and others. Music by an orchestra and cheers for the Providence contingent helped to enliven matters still further.

After dinner, the sightseeing began. The fakirs and side show proprietors had reason to rejoice that the Association had selected Crescent Park as the place in which to hold their outing, for many a shekel was added to their hoard which otherwise would not have fallen there. After a decision had been reached that there was nothing more worth seeing at the "Coney Island of the East," the members embarked once more on the *Corsair* and enjoyed a sail down the bay, Bristol being the objective point. The return was made beneath the rays of the moon, the trip up the bay being a delightfully cool way in which to spend the evening. Many of the out-of-town visitors took late trains for their homes, after voting that the outing in Rhode Island was a pronounced success.

That this happy outcome was reached was due in a large measure to the efforts of the local committee, consisting of Maj. Herbert S. Tanner, H. L. Manchester, Robert Hamilton and E. W. Martin. It is probable that the Association will repeat their visit at some future time.

July 22, David J. Reagan started on his Fall road trip for Baldwin, Miller & Co., Indianapolis, Ind.

Mr. Levetus, representing H. & L. Spires, Birmingham, England, and H. B. Crawford, S. Sternau & Co., New York, called on the Toronto, Ont., trade last week.

LeRoy C. Fairchild, will, this Fall, represent the H. A. Cary Co., Inc., silversmiths, 138-140 W. 14th St., New York. He will travel west and carry a fine line of goods.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: A. M. Armer, Armer & Weinshenk, San Francisco; L. Schawb, Ciner & Seeleman, New York, and M. Abrams, for L. H. Cohen, New York.

Among traveling representatives who called on the Kansas City, Mo., trade last week were: A. S. Riley, Aikin, Lambert & Co.; N. A. Moore, F. W. Gesswein Co.; J. M. Friede, Eisenstadt Mfg. Co.; J. W. Payne, Meriden Cutlery Co.; George F. Glaser, Shepard Mfg. Co.; A. Ettlinger, Louis Ettlinger & Sons.

Travelers in Pittsburgh, Pa., last week, included; Adolph Rosenthal; H. W. Sherrill, Sinnock & Sherrill; T. M. Schroeder, Schickerling Bros.; Frank W. Collom, J. D. Warren & Co.; W. H. Race, International Silver Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; R. L. Seely, Joseph Fahys & Co.; Jules Franklin, L. Tannenbaum & Co.; J. Lenardson, Charles E. Hancock Co.; D. Wile, Buffalo, Jewelry Case Co.

H. F. Wells, who has the northern territory for Woodstock, Hoefer & Co., Kansas City, Mo., is home for a week or 10 days. W. A. Montague is in Kansas City at present. H. J. Linn, who travels through Missouri and Arkansas for Woodstock, Hoefer & Co., is spending a few days at his home in Atchison, Kan. E. H. Snow, western traveler for the same firm, is making a trip through Colorado, combining business with pleasure.

The following were in Minneapolis and St. Paul, the past week: W. B. Wood, Meriden Britannia Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Mr. Heffron, Riley, French & Heffron;

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

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FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy
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AND FINE COLORED STONES.

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NEW YORK.**John F. Saunders,** Cutter and Importer of**DIAMONDS** AND OTHER
PRECIOUS STONES.

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and all possible improvements made.
Pearls damaged by setting restored.**JOHN HAACK,** Room 53,
11 John St., New York
Office Hours: 1 to 3**BAROQUE PEARLS.**WE desire to announce to the trade that we have
a large assortment of loose baroque pearls,
consisting of many sizes, qualities, shapes and col-
ors, at various prices, and are glad to sell single
pieces or small lots as required.
Also a nice line of baroque pearl jewelry for the
trade. Pendants a specialty.**CHAS. S. CROSSMAN & CO.,**
Estab. 1880. 3 Maiden Lane, New York.N. Steigerwald, Buffalo Jewelry Case Co.; Mr.
Erzinger, Landers, Frary & Clark.Louis Vehon has left for the northern trip for
Lewis Finkelstein, St. Paul, Minn.A. I. Shapira is out in the northern Minnesota
and Iron Range country for A. I. Shapira & Bro.,
St. Paul, Minn.M. Mannist, of Mannist & Co., New York,
started Monday on a western trip for his firm.
David Kolinger, of the same house, is on a trip
through the east.M. N. Coan has left for the southern Minne-
sota trip for J. S. Cohen & Co., St. Paul, Minn.
J. S. Cohen will start at once though northern
Minnesota, northern Wisconsin and northern
Michigan for 30 days.C. Bert Clausin has left for a 10 weeks' trip
to the Pacific Coast for S. H. Clausin & Co., Min-
neapolis, Minn. Frank Newcomb has started out
through the middle territory for the same house.
I. R. Bunker has left for the copper country of
Michigan for the same house.Very few traveling men make their appearance
in Syracuse, N. Y., these sultry days. E. A. Por-
ter, International Silver Co.; James G. Magee, C.
F. Rumpp & Sons; J. Rothschild, Ingomar Gold-
smith & Co., and L. A. Van Horn, Philipp Zel-
lenka & Son, were noticed in town recently. The
Glover Co. and Baskin & Oseroff were also repre-
sented.**Interesting Points Regarding Pearl Fish-
ing in the Sulu Seas.**WASHINGTON, D. C., July 21.—The *Ga-
zetteer of the Philippine Islands*, in course
of compilation in the Division of Insular
Affairs, War Department, contains an ac-
count, from official and other sources, of the
pearl and shell fisheries of the Sulu Archi-
pelago, and their relations to that industry
and product in general, with charts of the
shell and pearl "grounds" of Sulu and Pal-
awan.The value of this product at Sulu alone
since January, 1900, according to Custom
House returns, was 222,814 pounds of moth-
er-of-pearl shells, valued at \$75,712; black
shells, 1,114 pounds, valued at \$440, and
snail shells, 17,707 pounds, valued at \$5,609;
total, \$81,761. The same amount was ex-
ported, approximately, from the port of
Siassi, in the Tapul group, which would
make an aggregate of 483,242 pounds, valued
at \$143,522, from the two Sulu points alone.
This does not include the value of the
pearls taken from the mother-of-pearl shell,
the finest of which at present go to the
Sultan of Sulu as royalty. The present
Philippine Pearl and Trading Co., with
headquarters at Manila, are owned chiefly
by the Chartered Bank of India, Australia
and China, the Hong Kong and Shanghai
Bank, and Holiday, Wise & Co., of Mani-
la. An agreement between the Sultan and
this English company gives the latter ex-
clusive right to fish, which the United States
authority at the Sulu capital had naturally
refused to recognize, it being officially re-
commended that it is not for the best in-
terests of the archipelago, the Sultan or
commercially, that this foreign company
should exercise this right within American
jurisdiction. Before the signing of the pro-
tocol of 1885 the Sultan was paid by for-
eigners for the privilege of fishing. The
Sultan never recognized the protocol and**THE CHATHAM NATIONAL BANK, NEW YORK.**

H. P. DOREMUS, Cashier.

GEO. M. HARD, President.

W. H. STRAWN, Ass't Cashier.

fishing therefore was done under Spanish guns unless foreigners came to terms.

The monopoly of the shell and pearl product of the immediate waters of Sulu, the capital of the archipelago, is held by a Chinese headman, who operates a fleet of six boats of ten tons each, and crews of seven men and a captain each. A cruise lasts three weeks, each boat procuring from 1,500 to 2,500 pounds of shells in that time. The fleet is in charge of a supercargo, who, among other duties, looks after the pearls found. The American shells are sent to Singapore, instead of Manila, in baskets, where they bring 55 pesos (\$55, Spanish) per picul (133 1-3 pounds). The pearls are also marketed there, some having been found of the estimated value of 10,000 pesos (\$10,000, Spanish). Soon after the American occupation of Sulu a representative of a New York house located at Sulu for the purchase and shipment of pearls and shells direct to that city.

Brigadier-General John C. Bates, who negotiated with the Sultan of Sulu, reported the Sulu pearl fisheries of great value, though still in their infancy. The Sulu waters produce the finest type of what is known as the Meleagrina Margaritifera, the best of the pearl bearing mollusks. The known pearling area in the Sulu and Celebes seas possessions of the United States is 15,220 square miles. More than double that area possesses the physical conditions necessary to the best form of pearl oyster life and the nacreous shell which contains it. Siassi, in the Tapul group of the Sulu Archipelago, is the strategic center of the most active pearling industry in the United States territory, and should be made the central station. There are a number of fishing villages and several thousand fishers in the vicinity. The old style of naked diving is being superseded by modern equipment and method.

The principal sources of supply of the mother-of-pearl shell of the world are Sulu (United States), Torres Strait, Queensland, Australia (British) and Western Australia (British). Manila lost its prominence in 1886, previous to which it was the great center of this trade in the Orient. The shell then known as "Manila" was recognized as the finest in the market and commanded the highest prices.

At present Great Britain monopolizes the export of shells from the shell and pearl grounds of the world, the value being in 1898, the latest available returns, as follows.

Ceylon (British) (now in a state of recuperation)	\$14,001.66
Hong Kong (British) (cut almost wholly out of former Manila trade) ..	175,825.40
Philippines and Ladrones (Spanish) (the effect of lost trade in their own product)	8,757.72
Singapore (British)	561,253.40
Queensland (Torres Strait) (British) ..	564,149.08

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STERN BROS. & CO.,

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CUTTING WORKS:
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68 Nassau St.,

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149 State Street. 29 Ely Place.

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AND JOBBERS** contemplating
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NEW YORK,
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Western Australia (British) (suffering
from effects of overfishing) 22,703.86

It is hardly necessary to say that the mother-of-pearl shell is used for the ornamentation of fans and card cases, knife handles, expensive dressing case equipments, buttons, stained glass decorations and a long list of articles in which taste and expert handicraft are combined. The origin of the pearl, its place in trade and history, and the fisheries of the world complete this interesting contribution to the descriptive material bringing to public attention the many novel sources of material wealth found in the new Asiatic possessions.

The value of pearls in their natural state or split, imported into the United States for home consumption, was:

1899.....	\$1,802,851
1900.....	4,595,910
1901 (for 9 months ending March 31).....	1,086,480

Hampton Released from Charge of Larceny from Bruce & Chapin.

WORCESTER, Mass., July 17.—J. W. Hampton, alleged notorious criminal and swindler, was in police court Monday. He faced two charges, one of larceny of diamond rings from Bruce & Chapin, Worcester, and one for securing \$3,000 on forged notes from Mrs. Adeline Clough, Worcester.

The charge of larceny was dropped, and after a lengthy hearing Hampton was held for the Superior Criminal Court, under bonds of \$3,000, in default of which he went to jail. The hearing brought out the testimony that Mrs. Clough had advanced \$2,500 to Hampton on notes bearing his own signature, and \$500 on a check signed by C. E. Hall, alleged president of the Old Colony Trust Co., of Boston.

Supposed Robbing Jeweler Hired a Rig and Escaped from Officers.

NEW CASTLE, Pa., July 13.—County Detective Brown, of Venang County, was here, last night, hunting John H. Manning, wanted by Franklin authorities for embezzlement. Local officers are after him for horse stealing. For several years Manning worked in Franklin as a jeweler. Lately several diamond merchants thought that he was systematically robbing them, and a warrant was issued, but Manning got away from town, and came here. Just as Brown arrived here Manning hired a rig to drive to Lowell, but went to Youngstown instead, leaving the rig at a livery there. To-day a warrant was issued for Manning's arrest for horse stealing. Manning is supposed to be on his way to Alliance.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended July 20, 1901.

The U. S. Assay Office report:
Gold bars exchanged for gold coin.....\$201,810.09
Gold bars paid depositors..... 56,789.22

Total.....	\$258,599.31
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:	
July 15	\$20,356.19
" 16	37,062.25
" 17	57,040.06
" 18	37,595.78
" 19	27,988.92
" 20	5,892.82

Total.....\$205,936.02

Importations at the Port of New York.*Weeks July 20, 1900, and July 19, 1901.*

China, Glass and Earthen Ware: 1900.		1901.
China	\$40,240	\$117,424
Earthen ware	9,591	15,167
Glass ware	15,087	26,488
Optical glass	3,454	3,482
Instruments:		
Musical	193	17,206
Optical	6,566	6,036
Philosophical	2,383	4,005
Jewelry, etc.:		
Jewelry	21,372	21,051
Precious stones	316,315	962,466
Watches	24,446	18,298
Metals, etc.:		
Bronzes	2,374	811
Cutlery	20,092	47,132
Dutch metal	195	3,382
Platina	38,166	10,593
Silver ware	1,671	13,977
Miscellaneous:		
Alabaster ornaments	328	717
Amber	2,624	7,163
Beads	1,718	4,201
Clocks	2,957	5,520
Fans	3,659	4,754
Fancy goods	6,165	3,116
Ivory	2,956	....
Ivory, manufactures of.....	730	1,052
Marble, manufactures of.....	12,302	16,029
Statuary	1,392	1,551

Suit to Recover Watch Tried Second Time and Jewelers Win.

PASSAIC, N. J., July 15.—In the District Court, last Friday, the suit of Donald Frazier against Frank & Son for the value of a watch, was tried for the second time and resulted in a victory for Frank & Son. The case was tried some time ago, when Judge Watson gave judgment for Frazier, but later it was proved that there had been a mistake. Frazier asserted that he had left a watch with the jewelers and that they never returned it. On the strength of that statement he got judgment.

Friday, Seymour Carpenter, of Garfield, appeared for Frank & Son and swore that he was in a 2d St. store and saw Frazier leave the watch there. John Cheren, a 2d St. jeweler, testified for Frank & Son that Frazier left his watch at his store on exactly the same date it was alleged that it was left at Frank & Son's store. Judge Watson rendered judgment in favor of the defendants, as Frazier seemed to have been mistaken.

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Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

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and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

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PAPER BOXES, TRAYS, CHESTS,

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Estimates cheerfully furnished. Samples on application.

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No. 513 Stick Pin Stand.
Heavily loaded base,
standard nickel, purple
plush cushion,
3 inches diameter.
List Price, 60c. each.

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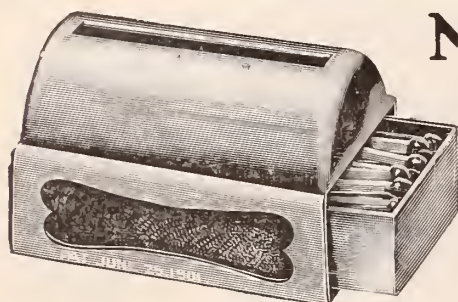
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MATCH BOX HOLDER.

Holds a box of safety matches and is unique in having a compartment for the burnt matches. It is made in sterling silver, plain and chased.

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"Rogers" Name on Silver Plate.

International Silver Co. Sue the Simeon L. & Geo. H. Rogers Co.

HARTFORD, Conn., July 20.—The International Silver Co. have locked horns with the Simeon L. & Geo. H. Rogers Co., over the right of the latter to use the word "Rogers" in their corporate name and trade-marks, and this question will be settled only by the decision in the action just commenced in the United States Circuit Court, in this city. Wednesday last the International Silver Co. filed a bill against William H. Watrous, John McFayden, Samuel McFayden, Simeon L. and George H. Rogers, all of whom are in business here at 24 Mechanic St., under the name of Simeon L. & Geo. H. Rogers Co.

The bill, after reciting the formation of the various Rogers companies and the absorption by the International Silver Co. of these concerns and their trade-marks, goes on to allege that the defendants are selling silver ware under the trade-mark of Rogers Bros. and Rogers, similar to and infringing those of the complainants. The complainant company claim that the trade-mark of the Meriden Britannia Co., "1847 Rogers Bros." is infringed by the trade-mark of the defendants, giving the monogram initials of S. L. & G. H. before "Rogers Bros." and that the trade-mark of the Wm. Rogers Mfg. Co., (anchor) Rogers (anchor), is infringed by the (acorn) Rogers (acorn) mark of the defendants. They claim that the public have also been deceived into buying goods of the defendants, believing they were made by one of the firms controlled by the International Silver Co. It is also alleged in the complaint that Wm. H. Watrous, and John and Samuel McFayden associated themselves with Simeon L. and George H. Rogers principally to have an opportunity of using the words "Rogers Bros." or "Rogers" in their name and trade-mark.

George H. Rogers, they claim, is a farmer, and for a number of years personally operated a farm in Cheshire, while Simeon L. Rogers, the complainants say, was for some years employed as a workman in minor capacities in silver plate

A FULL AND COMPLETE LINE OF

Candlesticks and Candelabra,

OF SPECIAL INTEREST AT THIS TIME OF THE YEAR
FOR SUMMER HOMES.

These candlesticks are being finished in Pompeian, Berlin Black, Gilt, Silver, Nickel, Brass and Old Brass.

The Pompeian and Berlin Black finish are new this season and make a beautiful effect. Write for catalogue.

Manufactured by **S. STERNAU & CO.,**

204 Church Street, New York.



No. 936.

Hexagon Candlestick.



No. 941.

Gold-Plated Candlestick.

shops, but for many years has had no connection with the manufacture of silver ware. The complainants ask for the usual accounting and damages, and also demand a permanent and preliminary injunction, restraining the defendants and their agents from using the alleged infringing trade-marks, and also from using the word "Rogers" in their trade-marks or in their incorporate name. Judge Shipman, of the United States Circuit Court, has set Aug. 1st as the return day on which the argument on the question of the preliminary injunction will be heard by him at Hartford.

William H. Watrous, mentioned in this suit, was for many years president of the Wm. Rogers Mfg. Co., and was a director in the International Silver Co. until last March, when he resigned. John and Samuel McFayden were formerly associated with him in the management of the Wm. Rogers Mfg. Co., the former as superintendent and the latter as bookkeeper. Simeon L. and George H. Rogers are both sons of Simeon Rogers, of the three original Rogers brothers.

At the office of Mitchell, Bartlett & Brownell, New York, counsel for the International Silver Co., it was stated, Monday, that this suit was both for infringement of trade-mark and unfair competition in trade. "The two trade-marks," said a member of this firm, "which we allege are infringed in this action, are those formerly used by the Meriden Britannia Co. and the Wm. Rogers Mfg. Co. The absolute and exclusive rights to both these trade-marks, by the concerns who assigned them to the International Silver Co. have been settled in the courts in a number of cases. We claim that Mr. Watrous had an entirely clear field from which to select both his corporate name and his trade-marks, at the formation of his company, and that the similarity of those he selected to the marks of our clients was done for the purpose of infringing on the marks of our clients and trading on their reputation."

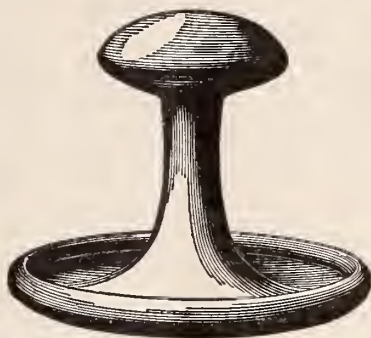
Arrested for Securing Diamonds Under False Representations.

DENVER, Col., July 22.—Asa W. Gray, alias Hellsworth Lewis, is under arrest on the charge of having secured \$300 worth of diamonds from a jewelry firm in Topeka, Kan., through fraud. He got permission, it is alleged, to take the jewels to the home of a prominent society woman of Topeka, to whom he was engaged, for her inspection, and failed to return them. Gray says he is a son of a former president of the New York Board of Trade. He says he is a graduate of Princeton, class of '86, and was a member of the foot ball team while there. He was connected with the Topeka *Capitol* when Rev. Mr. Sheldon was that paper's publisher.

J. H. Nelson, jeweler and optician, Colorado Springs, Col., has taken a three years' lease of the east front room in the lower story of the Waycott Bld., and he will take possession as soon as the building is completed, which will be in about six weeks. The room is quite a large one, and Mr. Nelson proposes to greatly enlarge his stock and add a fine optical parlor to his establishment.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Kremenz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Kremenz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Kremenz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Kremenz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,

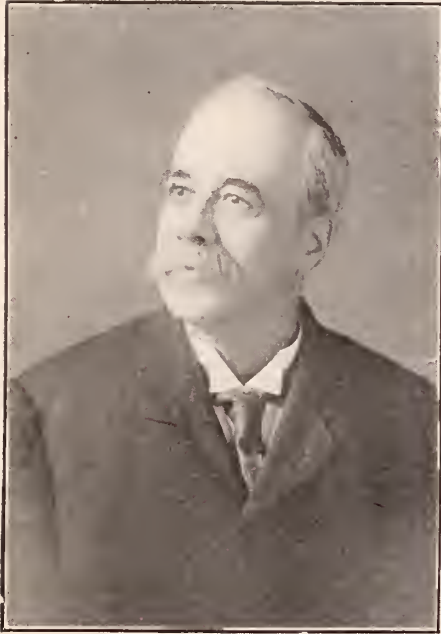
20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

Death of Simeon L. Rogers.

HARTFORD, Conn., July 22.—Simeon L. Rogers, of Simeon L. & Geo. H. Rogers Co., died yesterday afternoon from the effects of an apoplectic shock which he had at Lake Compounce, Saturday. The body was taken to the home of his daughter, Mrs. Charles Kalish, Plainville, to be pre-



THE LATE SIMEON L. ROGERS.

pared for interment. Mr. Rogers went to Lake Compounce, Saturday, with his daughter. The couple were watching a vaudeville entertainment at an open air theatre, and the show had not progressed far before Mr. Rogers gave a groan and fell back. His daughter saw what was the matter and summoned help. A summoned physician saw that nothing could be done to save the patient, as the stroke was a severe one. Mr. Rogers was unconscious all the time. George H. Rogers, his brother and business partner, together with several other relatives, was summoned to his bedside. Yesterday afternoon Mr. Rogers showed slight signs of improvement and the family and physician decided on taking him to the Hartford Hospital for treatment. A carriage was waiting for him at the door to take him to the third-rail station and then to Hartford, when he expired.

Simeon L. Rogers was a member of the famous Rogers family that has been connected with the silver plate business so many years. He was about 60 years old and was born in Hartford. His father was Simeon Rogers, the youngest of the three Rogers brothers who were pioneers in silver plating in this country and finally made the name famous. The other two brothers were William and Asa. The three were together for many years and finally William Rogers started the shop on Market St., which is now owned by the International Silver Co.

Mr. Rogers worked at the silver plating business most of his life, with the exception of three years he served in the Civil War, from this State. He was for many years employed by the Derby Silver Co.,

and he was also for some years in the employ of the William Rogers Mfg. Co. and the Meriden Britannia Co. He had lived in this city until several weeks ago, when he went to Bloomfield to live with his brother. In January he associated himself with William H. Watrous, his brother, George H. Rogers, and John and Samuel McFayden in a silver plate company under the name of the Simeon L. & Geo. H. Rogers Co. He, however, was not able to do much work, as he had been ailing about a year.

Mr. Rogers was a widower, and leaves two daughters, Mrs. Kalish, at Plainville, and one at Meriden. He leaves two brothers, George H. Rogers, who was in the concern with him, and Charles Rogers, superintendent at the Smith, Bourne & Co. factory. Mr. Watrous was his cousin, and he was related to the McFaydens by marriage. Mr. Rogers was a quiet man and was liked by all who came in contact with him. As far as could be learned, last night, he did not belong to any societies.

Death of John Goodman.

CLEVELAND, O., July 20.—John Goodman, formerly a jeweler of this city, died, July 15, in Philadelphia, Pa., at a sanitarium, of chronic mental disease and effects of the heat. He was 87 years old. The burial was in this city, July 17.

Mr. Goodman was born in Warwickshire, England, in 1841. He was married and foreman over 50 men in a watch factory, where he had mastered that trade, at 19 years of age. He took a trip across the Atlantic Ocean when 26 years old for his health. When he reached this country he was so pleased with it that he decided not to return to England, but to settle down in the United States.

After staying for short periods at Pittsburgh, Washington, Pa., and Canton, O., he came to Cleveland, where he made his home. He established a jewelry business at 256 Superior St., and remained there until about 16 years ago, when he retired in favor of his son, Henry Goodman, who died several years ago. Some years ago severe illness and death of his children affected him so greatly that at the demise of each who died he was attacked by insanity.

Arrest of Man Wanted for Robbing a Tennessee Store.

ASHEVILLE, S. C., July 18.—A noted criminal was arrested here, yesterday, and from the property found with him, he is suspected of robbing a jewelry store. Chauncey Proctor is the man. He arrived here, to-day, but was preceded by word from Tennessee police to the police of this place, to arrest him if found. After being arrested a satchel filled with heavy stuff was found in a restaurant, where he had left it. When the officers opened the bag they thought they had discovered a portable gold mine. It was completely filled with watches, rings, pins and other articles of jewelry, many of them of great value. This find completely identified Proctor as the man the Tennessee authorities wanted, as they said he had robbed a jewelry store there. He is wanted for several burglaries. Photographs have been taken of the prisoner.

E. H. Rosenberg Becomes an Employee in His Store Sold in Bankruptcy.

DETROIT, Mich., July 16.—E. H. Rosenberg, jobber, 29 Monroe Ave., failed some time ago, his place being taken possession of by Henry Rosen, of Toledo, O., the mortgagee. Mr. Rosenberg settled with some of his creditors for 25 cents on the dollar. To-day the business was sold at auction, Mr. Rosen bidding it in for \$3,000. Later in the day Joseph Rosenberg, evidently a relative of E. H., bought the stock, fixtures, accounts, goodwill, etc., for \$3,400 cash. He announces that he will put in \$1,000 more and that E. H. Rosenberg will be employed by him; that the goods he bought for \$3,400 were inventoried at \$7,000 and that he will soon be east to buy goods.

Arrested for Attempted Murder After Shooting Man in a Row.

JACKSONVILLE, Fla., July 18.—Perry Keener, jeweler and optician, Palatka, Fla., shot and painfully injured W. A. Moore, a hotel proprietor, in an altercation between the two men in that town, July 11. The fracas was brought to an abrupt termination by Keener shooting Moore with a revolver. Keener was arrested on charge of carrying concealed weapons, taken before Justice Rowton and fined \$15 and costs. Later he was again arrested on the charge of assault, with intent to murder, and placed under a bond of \$1,000 to appear for a preliminary hearing.

Omaha.**TRADE CONDITIONS.**

Timely rains greatly relieved the tension with regard to the crops. Nebraska crops are assured. The hot weather has made trade, both wholesale and retail, very quiet for the past week. So far Fall trade has not been affected by looked for failure of crops. Omaha jobbers have received no cancellation of orders, although Kansas City and other western centers have suffered in this respect.

J. C. Hutson has recovered from a two weeks' illness.

J. H. Penfold left, last week, for a two weeks' visit at his old home, near Buffalo, N. Y.

E. A. Dayton & Co. have put an extra man at work, Ernest Dayton, son of the senior member of the company.

Charles Edwards, Western, Neb., was in the city recently, and purchased a bill of goods from Griffith, Hall & Williams.

E. J. Sullivan, of T. L. Combs & Co., is enjoying a vacation in the east. He will visit Boston and the Maine coast for a month.

Bert Combs, of T. L. Combs & Co., has purchased a handsome residence at Bellvue, 10 miles down the river, and now comes up to business alternately on a naphtha launch and an automobile.

Three men were arrested, recently, who are supposed to have robbed Arch. L. Coleman of a number of rings and stick pins. One man was stationed on the outside of the store, and two went inside. While one was looking at some jewelry the other committed the theft. Some of the rings and pins were found in the possession of one Evans, who tried to throw them away after he was under arrest.

Philadelphia.

H. Muhr's Sons are having a handsome new bulk window put in the store.

Paul Dilger, foreman of Gimbel Bros.' repair department, is away on a two weeks' vacation.

C. W. & S. W. Dankworth, 725 Sansom St., spent a few days, recently, at Perkiomen Creek on a fishing trip.

Jacob Zimmern, of M. Sickles & Sons, has returned from a short southern trip, and is recuperating at Atlantic City.

Albert Hall, of M. Sickles & Sons, has returned from a bicycle trip to New York on business and pleasure combined.

J. F. Brounley, formerly in business at 2d and Wharton Sts., is acting as a special agent for the Law and Order Society.

Jules Graeff, of B. F. Williams Co., is homeward bound from Europe, and is expected in Philadelphia in a few days.

C. F. Haas, foreman of C. R. Smith & Son's store, is being felicitated by the trade upon the birth, Wednesday last, of an heir.

George F. Michaelson, a recent graduate of the Philadelphia Horological School, has a position in Shindle's jewelry store, Spring Lake, N. J.

John Smedley, manager of the Philadelphia branch store of L. C. Reisner & Co., 111 S. 8th St., is at Ocean City with his family on a 10 days' vacation.

Joseph H. Brazier, of J. E. Caldwell & Co., has returned from the Yellowstone National Park and reopened his Summer home, "Juniper Ledge," Kennebunkport, Me.

Drexel-Biddle, publisher, of this city, is

to issue, in the Fall, a popular edition of Professor Sommerville's "Engraved Gems." Heretofore, the work has been printed for private circulation only.

The will of Charles Fichtel, for many years in business at 2d and Gaskill Sts., has been probated. The estate, valued at \$18,500, is left to his widow, who is constituted sole legatee and executrix.

Birmingham, Ala.

A. S. Smith has moved his stock on 20th St. to his 19th St. store, and now has only one place of business.

E. M. Blauvelt, who has had a small stock on Second Ave., has moved to a more desirable location near the Union Depot.

E. Lowinsohn has been quite ill for some days with pneumonia. After getting on his feet he went away for a few days for recuperation. He has returned now, however, and will leave for New York to buy Fall stock, about Aug. 3.

Henry J. Rosenstihl, member of the jewelry firm of William Rosenstihl & Son, Union Springs, has been appointed Assistant Adjutant-General, with rank of Lieutenant Colonel, on the staff of Governor Jelks. Mr. Rosenstihl held the same place under Governor Samford, who died early in June.

The store of the Calhoun Jewelry Co., 210 N. 19th St., was opened July 15. The store is entirely new, so far as the interior is concerned, the proprietors having entirely fitted it out with new shelving, show cases, etc. The cases are of cherry, highly polished, and plate glass covers everything.

**A. & B.****HEADQUARTERS**

FOR

Waltham Watches

EVERY GRADE.

**Solid Gold, Gold-Filled
and Silver Cases, em-
bracing all sizes, and
in complete variety
of designs.**

AVERY & BROWN,

68 Nassau St., New York.

1901. **"ALL READY."** 1901.

Our fall line is complete and we are prepared for either immediate or delayed shipments. It comprises all that is new and good, for your fall or holiday stock.

We respectfully invite your inspection of our line before making your fall purchases.

M. J. AVERBECK,

IMPORTER,

NINETEEN MAIDEN LANE,

NEW YORK.

Providence.

Robert Lewis, with B. A. Ballou & Co., is enjoying a two weeks' vacation.

McDonald & Wilson is the firm style of a new optical concern on Westminster St., opposite Greene St.

William Loeb, who lately purchased a large estate on Elmwood Ave., is making many improvements and additions thereon.

Willis H. Payson has severed his connection as traveling salesman with the J. W. Grant Chain Co.

Ernest L. Davis, for the past four years employed in the office of the Jewelers' Association and Board of Trade, has accepted a position with the H. A. Kirby Co.

The assets of Ulysses Racine, disposed of last week, were purchased by D. M. Watkins & Co., 26 Fountain St. The assets included all the stock and fixtures.

The dissolution of the partnership, Swartz & Horowitz, 25 Callender St., was announced, the week past. It is understood that Fred M. Swartz will continue the business.

Many changes and alterations are being made upon the establishment of Thomas W. Lind, manufacturer of jewelers' findings. The plant will be a much more convenient one in every respect after the work has been completed.

The special cup offered by A. E. Austin for the Rhode Island Yacht Club one-design class was won by the *Delta*. The Austin cup offered for the Newport 30-footers at Potter's Cove was won by the *Hera*.

Brady & Toomey, who were lately engaged in the manufacture of jewelry, have

formed the American Safety Gas Burner Co., the officers being elected the past week. The capital stock is said to be \$100,000, and all the members of the concern are, or have been, in the jewelry business.

The failure of J. J. Cluin, Lowell, was of more interest to local establishments than was at first thought. It was stated in last week's CIRCULAR-WEEKLY that the failure would affect this city somewhat, but it is now learned that in all probability the figures will amount to between \$5,000 and \$6,000. The claims will be settled through bankruptcy proceedings.

The shop of J. M. Frazer & Co. has been removed from 129 Eddy St. to 67 Friendship St. This is the factory formerly occupied by W. F. Main Co. There has been some dissatisfaction among the tenants of the building which the Frazer concern left, owing to a substitution of electricity for steam power and an advance in the rent, which brought prices up to what some of those in the building deemed exorbitant and more than they could afford to pay.

A team from the Providence Optical Co. defeated the Troy Stars in an exciting 10-inning game by the score of 14 to 10, heavy batting by the Opticals in that inning winning them the game, four runs being brought across the plate. The score:

Innings—	1	2	3	4	5	6	7	8	9	10
Providence Opt...	0	1	1	1	0	1	0	2	4	4—14
Troy Stars	3	3	0	0	0	2	1	0	1	0—10

THE BASE BALL LEAGUE.

In a game, in which the defeated team secured but four hits, and these well scattered, the George W. Dovers defeated the

Waite-Threshers, Saturday, on Merino Flats, by a score of 9 to 1. The score:

Innings—	1	2	3	4	5	6	7	8	9
G. W. Dovers.....	0	0	4	0	0	1	0	0	4—9
Waite-Thresher Co....	1	0	0	0	0	0	0	0	0—1

Providence Cat Boat Has Fast Record and is a Prize Winner.

PROVIDENCE, R. I., July 20.—The Geo. W. Dover sterling silver cup, offered as a prize for 30-foot cat boats, at the Potter's Cove regatta of the Rhode Island Yacht Club,



"THE GEORGE W. DOVER" CUP.

July 13, was won by the *Mblem*, owned and sailed by jeweler George E. Darling. The cup presented by Mr. Dover is of sterling silver, mounted on a heavy ebony base, is beautifully engraved and is one of the finest trophies ever presented to the club.

The *Mblem* has a remarkable record, having taken 13 first prizes in regattas of the



GEO. E. DARLING'S "MBLEM" THAT WON THE CUP.

Rhode Island, Bristol and Fall River yacht clubs without a break, and is claimed to be the fastest boat of her size in Narragansett Bay. Jewelers of the Attleboros talk about their horses; the above indicates that Providence jewelers know a few things about boats.

Expansion:

We certainly believe in Expansion.
The Expansion of our Watch business suits us to a "T."

Write us for "Our Proposition" to early Watch buyers. It will benefit you and help us.

We Are the Largest Distributors of

DUEBER-HAMPDEN WATCHES
IN AMERICA.

HEADQUARTERS FOR THE CELEBRATED "R. F. S. & CO.'S" CHAINS.



No Goods
sold at Retail.

John W. Pierwood & Co.
No. 3 Maiden Lane, New York.

The Attleboros.

The factory of the Horton, Angell Co. is closed for two weeks.

J. Alfred Sweet, New York, a former resident of Attleboro, is making a short visit with relatives here.

"Minnie Russell," the locally famous black trotter of Charles H. Tappan, of the D. F. Briggs Co., won three heats in competition at Marlboro, Mass., recently, and established a new track record.

Leslie W. Monroe, until within the past month with Rhodes Bros. & Rothschild, was wedded, recently, to Miss Sophie A. Anderson, and is now on a honeymoon tour. Mr. Monroe is in business on his own account.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was invited by Gen. James R. Carnahan, head of the Uniformed Rank of Knights of Pythias, to act on his staff while reviewing the assembled knights at Portland, Me., recently.

The Attleboros' militia company went to state camp, Saturday, under the command of their first lieutenant. Captain William H. Goff, Jr., of Wm. H. Goff, Jr., & Co., is still confined to his room with typhoid fever and will not be able to join them.

Henry D. Merritt, late of H. D. Merritt & Co., announces his intention to invest several thousand dollars in Attleboro real estate. He has purchased a finely located piece of land on one of the main residential streets of the place and will erect a number of large modern apartment houses.

In a heavy thunderstorm and remarkably severe tempest, July 19, a new dwelling almost completed for Charles A. Marsh, of C. A. Marsh & Co., was tilted by the wind so that one side rose 10 feet from the basement masonry. When it settled back the jar wrecked the frame and the structure went to pieces and is being rebuilt.

The W. H. Wilmarth Co. have made their annual corporation report to the Secretary of the Commonwealth of Massachusetts, as follows: Machinery, \$48,000; cash, \$20,017; manufactures and merchandise, \$46,462; total, \$114,479. Capital stock, \$60,000; debts, \$58,532; profit and loss, \$15,947; total, \$114,479.

The affairs of the bankrupt jeweler, Walter F. Eldridge, Attleboro, have been settled in the office of referee in bankruptcy Wendell H. Cobb, Fall River. The report of the trustee showed a balance of \$128.15, and claims were proven to the extent of

\$298.05. A dividend was ordered and the matter so ended that an adjournment was taken *sine die*.

The three big factory buildings of the Robinson estate are closed for the annual boiler inspection, and the first half of last week no work was done in the shops of J. M. Fisher & Co., F. W. Weaver & Co., F. H. Hill & Co., C. H. Allen & Co., Marble, Smith & Forrester; J. T. Inman & Co., D. A. White & Co., J. W. Luther & Co., L. W. Teed & Co. and Smith & Crosby.

Edward A. Sweeney, of the W. H. Wilmarth Co., and Charles M. Robbins, of the Chas. M. Robbins Co., have challenged the town of Attleboro to prove its ownership of a wide strip of valuable land bordering their property and to which they now claim the title, though for years it has been regarded by officials and public as town real estate. The matter has started an extensive investigation of titles.

A number of the local jewelers are taking advantage of the present dulness to escape the routine of work. Arthur H. Paul, with C. H. Allen & Co., is vacationizing at Block Island, R. I.; Louis J. Lamb, of the same house, is also there; Charles H. Allen, his partner, is with his family in their Summer home at Onset, Mass.; Edgar A. Remington, of Carter, Qvarnstrom & Remington, is at Cottage City; Theron I. Smith, of T. I. Smith & Co., has opened his Cottage City estate; Edward L. Gowen, of the Watson & Newell Co., is at Seaconnet, R. I.; Herman T. Regnell, of Regnell, Bigney & Co., is with his family at Pulpit Harbor, Me.; John E. Tweedy, of Cheever, Tweedy & Co., and E. Foster Clark, of W. G. Clark & Co., have been roughing it at Charlestown Beach, R. I.; Robert Brown, salesman for G. H. Herrick & Co., has also been away on a vacation.

James E. Blake, of the J. E. Blake Co., and Frank Mossberg, of the Frank Mossberg Co., are the prime movers in the manufacture of a new and superior style of automobile, which will be put on the market by the United States Automobile Co., incorporated some time ago. These automobiles are the result of Mr. Mossberg's ideas and the backing of Mr. Blake and other prominent business men in the jewelry and kindred trades. It was originally intended to manufacture an electric automobile, to run by storage batteries, but at that time there was no storage battery light enough to be carried by a motor vehicle and

at the same time give sufficient power for long runs. In the meantime a machine was made to run by gasoline. This was manufactured by the Frank Mossberg Co. and was given an official test by Mr. Blake and Mr. Mossberg, July 13, on a run to Providence, there joining the run of the Rhode Island Automobile Club, and thence to Bristol, R. I., on which the Blake-Mossberg carriage gave an excellent account of itself. The announcement of the recent invention, by Thomas A. Edison, of a practical automobile storage battery will, it is expected, permit the manufacture by the United States Automobile Co. of a machine on the plans which were originally contemplated by Mr. Mossberg, and work along these lines is already under way.

" 'Tis strange — but true; for truth is always strange, Stranger than fiction."

And to those who have seen our lines in previous years, it may appear strange when we say they are finer and more attractive than ever,—but wait until you look them over and then see if we have not lived up to our reputation for truthfulness and for carrying a finer stock each season.

Henry Freund & Bro.

Watches, Diamonds and Jewelry.

**The Jewelry House.
Elk Goods a Specialty.**

9 Maiden Lane, New York.

RINGS! RINGS! RINGS!

ALL KINDS OF RINGS.

Hand Carved,
Diamond Mounted,
Signet,
Opal and Pearl Set.

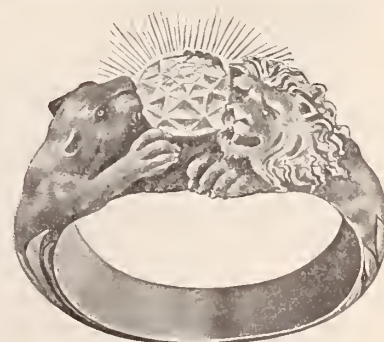
C. P. Goldsmith & Co.,

Manufacturers,

33-43 Gold Street, New York.



No. 3373.



No. 3365.

Connecticut.

S. H. Wood, New Britain, is quite ill at his residence.

W. H. Ely, Middletown, has been granted a patent on an eye glass spring.

Henry E. Biggins and family, Wallingford, are home from the Catskill Mountains.

Operations were resumed at the factory of the New Haven Clock Co., July 15, after a shut down of two weeks in some parts of the shop.

Frank Wallace and son, Robert Wallace, Henry L. Morris and John Leavenworth left Wallingford on Thursday afternoon on a pleasure trip.

E. Hart, assistant superintendent of the New England Watch Co. factory, Water-

bury, is home after an eight weeks' tour through Europe.

A. R. Wrisley, Ansonia, who, for two or three years has conducted a watch repairing shop, has moved to the jewelry store of R. Randall Davidson.

The Shelton factory of the International Silver Co. reopened, July 18, after the Summer vacation. July 22, the Silver Plate Cutlery Co. reopened.

Robert W. Dennison, son of superintendent Robert Dennison, of the Waterbury Clock Co., and Miss Anna L. Smith were married, July 17, at Waterbury.

Superintendent A. E. Hobson, of Factory A, International Silver Co., has returned from a six weeks' trip abroad. Mr. Hobson spent most of his time in Scotland, al-

though he made several visits to the continent.

A. P. Dechant, optician with Clark & True, Middletown, has returned from a two weeks' vacation spent in Pennsylvania. Chas. E. Ferrel, with Clark & True, has returned from a two weeks' vacation spent in New York and vicinity.

The annual meeting of the stockholders of Southington Cutlery Co., Southington, was announced to be held at the company's office on July 23, at 3 o'clock p. m., for the election of officers and any other business that might come before the meeting.

Hon. Edward B. Dunbar, clock spring manufacturer, Bristol, and Walter A. Ingraham, clock manufacturer, were re-elected directors of the Bristol Savings Bank, July 18. Both of these gentlemen were elected vice-presidents of the bank.

Harlan P. Bradley died at his home, in Bristol, Thursday afternoon last. Mr. Bradley was born in Bristol and had spent all his life of 64 years there. He was an expert workman and worked on the lock part of clock movements all his life. He was one of the organizers of the Advent Church, in Bristol, and had been one of the deacons since that time.

William E. Risley, Waterbury, contractor at Rogers & Bro. for 25 years, and also superintendent of the company's finishing department the past five years, will not continue longer with the International Silver Co., but will go into the Maine woods to recuperate from an illness of the past six months, after which he will take a position with the Towle Mfg. Co., Newburyport, Mass.

Frank Cafferty, who was sent to jail for 10 days, in Bristol, recently, for stealing copper from the Bristol Brass and Clock Co., was, immediately on his release, rearrested for stealing copper bands from the Connecticut Lighting & Power Co. He was tried at Plainville and was bound over under \$500. Deputy Sheriff Gleason started for Hartford with him. Cafferty made a dash for liberty and succeeded in getting away from Gleason. On getting off the car, he fell, striking on his head, but got up and started on a run toward Farmington. The sheriff was unable to overtake his man.

All of the Meriden factories which did not start up July 8, resumed work July 15, except that of The E. A. Bliss Co., where repairs were not completed, and, with this exception, the various departments of all the Meriden shops are now running full blast. From reports it would appear that business has not been so good at this time of the year, in that city, for a number of years as it is at present, and from all sides come forecasts of an unusually busy Fall. George H. Wilcox, vice-president of the International Silver Co., says the prospects of the company were never so good as at present. W. F. Rogers, of C. Rogers & Bros., says that concern are behind their orders and there was never a better prospect of a busy Fall. The J. D. Bergen Co. are also doing a rushing business trying to catch up with orders.

H. F. Alden, Sauk Center, Minn., has bought a new safe.

W. A. De Smith, Cedar Grove, Wis., is erecting a new jewelry store.

WALTHAM WATCHES.

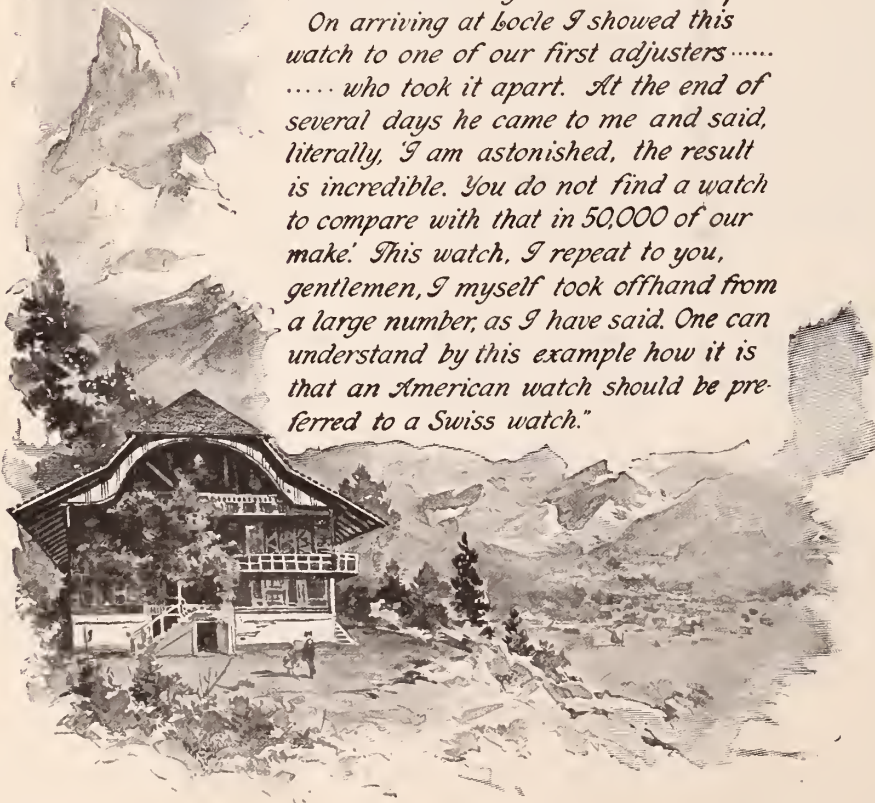
Taken
from the
Enemy

M. Favre Perret, the Chief Commissioner in the Swiss Department and Member of the International Jury on Watches at the Centennial Exhibition at Philadelphia, speaking of the RIVERSIDE movement, said:

"Gentlemen, here is what I have seen.

I asked from the manager of the Waltham Company a watch of a certain quality. He opened before me a big chest. I picked out a watch at random and fixed it to my chain. The manager asked me to leave the watch with them for three or four days that they might regulate it. 'On the contrary,' I said to him, 'I want to keep it just as it is to get an exact idea of your workmanship.'

On arriving at home I showed this watch to one of our first adjusters..... who took it apart. At the end of several days he came to me and said, literally, 'I am astonished, the result is incredible. You do not find a watch to compare with that in 50,000 of our make.' This watch, I repeat to you, gentlemen, I myself took offhand from a large number, as I have said. One can understand by this example how it is that an American watch should be preferred to a Swiss watch."



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW,
AND THE JEWELERS' CIRCULAR WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
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NEW YORK.

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in *THE JEWELERS' CIRCULAR-WEEKLY* are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

	PER ANNUM.
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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in *THE JEWELERS' CIRCULAR-WEEKLY*, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of *THE JEWELERS' CIRCULAR-WEEKLY* is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

WARNING.

We desire to caution the trade to have no dealing with, to place no orders with, nor to advance any sums of money to a party by the name of W. F. Israel, on any claim of his to represent *The Jewelers' Circular Publishing Co.* Mr. Israel stands about five feet five inches in height, weighs about 130 lbs., and has a light mustache, dresses neatly and is of nervous temperament. He is now supposed to be in the West.

The Demand for THE impregnable Diamonds and the De Beers Consolidated Mines Co. is

again made clear by the following facts quoted from our esteemed contemporary, *The Engineering and Mining Journal*: "The South African diamond business continues a highly profitable one, notwithstanding the drawbacks of the war. The De Beers Company has just declared a final dividend for the year ending June 30, 1901, bringing the dividend for the year up to 40 per cent., the same as it was before the war. The company has suffered by the war to the extent of just exactly one year's operations, for the last dividend paid was for the year ending June 30, 1899. The £5 shares of the company now stand on the London Exchange at £32, a comparatively higher figure than before the war, and there seems quite a willingness to buy shares on the part of people acquainted with the business. The price of diamonds at the present time is extraordinarily high; in fact, higher than it has ever been since South Africa became a big producer. Dealers in London and Paris complain of the scarcity of diamonds." The same quoted journal thinks the present a good opportunity for owners of other precious stones "which have recently been neglected for diamonds." We would respectfully inform our usually accurate contemporary that the demand for the other precious stones evidently referred to has been at least commensurate with, if not even greater than, that for diamonds; that the supply of fine pearls, rubies, emeralds and sapphires can hardly be said to be equal to the demand; while the less precious stones, turquoise and opal, are in marked demand, their quotations being unprecedentedly high.

A SUBSCRIBER sends to us the subjoined letter, remarking that it "might prove interesting reading to some of *THE CIRCULAR-WEEKLY*'s readers," and adding, "This shows how it is done sometimes":

New York. Cable Address, Telephone,
140 Fulton St. "Chasakeen." Tremont 677.

Established 1881.

CHARLES A. KEENE,

WHOLESALE WATCHES & DIAMONDS.
1301 Washington St.,

BOSTON, July 8, 1901.

MR. C. DUNNING, Mt. Airy, Iowa:

DEAR SIR—If you would like to buy a solid 14K gold watch much less than any jeweler could sell it, kindly let me hear from you, as I have a fine one, gentleman's size, for \$30; lady's size, \$20. I will send you either one for examination if you wish. It is a good trade for some one. Hoping to hear from you soon, I am, yours truly,

CHARLES A. KEENE, per C. L. C.

C. Dunning is a banker and if he believes what the "wholesale watch and diamond" house of Charles A. Keene say in the above letter he may make the deal.

Alfred H. Smith Purchases the "Prince Edward of York" Diamond.

A despatch from London, July 20, stated that the "Prince Edward of York" diamond, found in South Africa, in 1894, a white, perfect stone of astonishing fire, had been purchased by the agent of a New York firm for the sum of £20,000 (\$100,000). It will be forwarded to the United States to-day. It was also stated that some English gentlemen had planned to purchase the stone for a coronation present to King Edward, but were outbid by the American buyer.

It became known later that the purchaser of this stone was Alfred H. Smith, of Alfred H. Smith & Co., diamond importers, 182 Broadway, who is now in Europe. This was confirmed by Mr. Smith's brother, Harrison B. Smith, who said that the gem was one of the most perfect ever brought to this country was pear shaped and weighed about 60¼ karats.

What the purchase price of the stone was or when it would arrive Mr. Smith would not say. When asked if this was not an unusual purchase, Mr. Smith explained that for the past year or so his firm had had a call for the rarest and most expensive gems and jewelry and had sold a quantity of pieces ranging in price from \$30,000 to \$200,000. These pieces were of a class such as it was impossible to sell some years ago. Among the score or more special pieces of this character sold were a pearl rope worth \$200,000; an emerald, pearl and diamond necklace, with an inch square emerald pendant, worth almost as much, and a brooch worth \$40,000. The firm do not expect to have difficulty in obtaining a suitable customer for Mr. Smith's latest purchase.

Trans-Atlantic Voyagers.

TO EUROPE.

Henry Fera, of Fera & Kadison, New York, and Nicholas Geoffroy, of Geoffroy & Co., New York, sailed, Wednesday, on the *St. Louis*.

L. Bonet, New York, accompanied by his wife, sailed, Thursday, on *L'Aquitaine*.

D. De Sola Mendes, New York, sailed Saturday on the *Umbria*.

FROM EUROPE.

John Davison, of Davison Bros., New York, and R. Friedlander, of R., L. & M. Friedlander, New York, returned last week on the *Lucania*.

Henry H. Jacobson, of Jacobson Bros., New York, returned this week on the *Kaiser Wilhelm der Grosse*.

An item on page 36 of *THE CIRCULAR-WEEKLY*, July 10, regarding the removal of Leonard Krower, New Orleans, La., to larger quarters, including the whole of a four story building at 536-538 Canal St., stated that he had a new retail store. This statement was entirely incorrect, as Mr. Krower has no retail store and does exclusively a wholesale and manufacturing business.

Adolph Walter's Sons, Jersey City, N. J., have removed to their handsome and commodious store, 155 Newark Ave. It presents a bright and attractive appearance, both inside and out, and lacks nothing which the most modern equipped jewelry store should have.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy

BALTIMORE, MD., M. Kohner, Astor.
 BOSTON, MASS., W. Paul, Imperial.
 BUFFALO, N. Y., O. R. Rick (Adam, Meldrum & Anderson), Normandie.
 BUFFALO, N. Y., J. B. Mayer, Netherland.
 CHICAGO, M. H. Lebolt (A. M. Rothschild & Co.), 43 Leonard St.
 CINCINNATI, O., G. H. Voss, St. Denis.
 ENNIS, TEX., C. B. Pittman, Herald Square.
 NEW ORLEANS, LA., L. Hausmann (T. Hausmann & Sons), Herald Square.
 NORFOLK, VA., Alfred Clay (Watt, Rettew & Clay), Broadway Central.
 PHILADELPHIA, PA., H. Strauss (Lit Bros.), Herald Square.
 PORTLAND, ORE., W. F. Lipman (Lipman, Wolfe & Co.); 65 Leonard St.
 R. J. Cowperthwaite (Meier & Frank Co.), Astor.
 SAN FRANCISCO, CAL., Julius A. Young (successor Haskell & Muegge), Astor.
 ST. LOUIS, MO., A. L. Bauman (L. Bauman Jewelry Co.), Herald Square.
 W. E. Hess (Hess & Culbertson), Earlington.
 ST. PAUL, MINN., R. W. Powell (John S. Brittain Co.), Holland.
 WASHINGTON, D. C., N. Galt (Galt & Bro.), Westminster.
 WINNIPEG, MAN., D. R. Dingwall, Imperial.

The New York Store, with a jewelry department, Marshall, Mo., has been destroyed by fire; loss, \$50,000.

T. M. Morris, formerly of Meadow Grove, has purchased the drug and jewelry store of T. L. White, Battle Creek, Neb.

Movements of Jobbers' Buyers.

Jas. A. Pitts, Montreal, Can., is making his annual visit to the United States for the purchase of Fall goods.

Ed. Sickles, of M. Sickles & Sons, Philadelphia, Pa., has returned from a trip through the eastern manufacturing centers, having made heavy purchases for the Fall trade.

Harry Heeren, of Heeren Bros. & Co., Pittsburgh, Pa., will leave about Aug. 1st for a trip to Providence, the Attleboros, Boston, Portland, New York and Philadelphia, on a visit to factories.

Henry F. Sloane, buyer for the jewelry department of the Edwards & Sloane Jewelry Co., Kansas City, Mo., left for New York, last Saturday, to visit relatives. He expects to remain in the east about three weeks.

The Columbus Watch Co., Columbus, O., have advertised in Illinois newspapers for 50 finishers, jewelers, and die, tool and dial makers.

Victor Bogaert, Lexington, Ky., announces from Brussels, Belgium, that he was married, July 10, to Miss Josephine Reyners.

The loss of a show case containing collar buttons and other goods from the Southern Loan and Jewelry Co., Jacksonville, Fla., was reported to the police, July 19.

R. C. Bernau expects to open his new store at Greensboro, N. C., about Aug. 1. He will have one of the finest stores in that State, with plate glass windows, oak floor finished in oil and handsome fixtures.

Tariff Decisions & Regulations.

Among the decisions handed down during the past week, by the Board of Classification of the United States General Appraisers, were the following:

Ferd. Bing & Co.'s Successors, imported (1) colored engravings, which were returned for duty at the rate of 25 per cent., under Par. 403 of the Tariff Act of 1897, and (2), photographs mounted on wooden panels and painted over in oil, which were returned for duty as manufactures of wood and assessed at the rate of 35 per cent., under Par. 208 of the same Act.

Both classes of goods were claimed to be dutiable as "German productions," at the rate of 15 per cent., under Sec. 3 of the Act of 1897, or at the rate of 20 per cent., as paintings, under Par. 454 of the same Act, or at 25 per cent., as photographs, under Par. 403. The merchandise included under the first heading was found by the Board to have been rightly classified and assessed, and the protest relating to it was overruled. The articles in the second classification were found to be properly dutiable at the rate of 20 per cent., as paintings in oil, under Par. 454 of the Tariff Act, and the protest in relation to these was accordingly sustained.

REAPPRAISEMENTS.

Among recent reappraisements of merchandise by the Board of United States General Appraisers, were the following:

Jewelry, from David & J. A. Rahaim, Paris, March 22, 1901. Brooches, assorted, entered at 20 francs per gross. No advance. Discount, 20 per cent. Add case and packing.

Jewelry, from ———, Paris, September ———, 1900. One pair diamond earrings, entered at \$80.40, advanced to \$96.50.

Newark.

It is reported that the Henry F. Liebe Mfg. Co., silver ware manufacturers, are to be succeeded by a new corporation.

James P. Finning, a jeweler, 39 years old, who lived at 240 Norfolk St., died at his home, last week, of kidney trouble. He was a member of Colonel Buck Council, No. 187, Junior Order of United American Mechanics. His wife died some time ago. The funeral services were held Thursday morning. Interment was in Fairmount Cemetery.

The C. F. Kees Co. have had articles of incorporation recorded in the office of the County Clerk. The object of the concern is to manufacture and deal in jewelry and silver ware of all kinds and in machinery used in the manufacture of jewelry. The capital stock is fixed at \$50,000, divided into 1,000 shares of the par value of \$100 each, of which amount \$1,000 has been paid in as follows: Carl F. Kees, four shares; Harry C. Kees, three shares, and Willard S. Muchmore, three shares. The principal office will be at 164 Market St., Newark.

North Carolina Opticians Elect Officers at Annual Meeting.

WINSTON-SALEM, N. C., July 17.—The North Carolina Optical Society met here in annual session, this afternoon. Only routine business was transacted. Officers were elected as follows: President, F. W. Mahler, Raleigh; vice-presidents, R. L. Moore, Greensboro, and H. E. Vogler, Winston-Salem; secretary, A. P. Staley, High Point; treasurer, W. H. Leonard, Winston-Salem. The visiting members were tendered a trolley ride to-night. The society will be in session again to-morrow.

Max Goldberg Jewelry Co., Hillsboro, Tex., are offering creditors 25 cents on the dollar.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mestay, PARIS

Telephone,
2138 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

Wm. I. Rosenfeld has entered a judgment for \$46.37 against Samuel Knoller.

Augustus K. Sloan, of Sloan & Co., returned, Friday, from his fishing trip to the Labrador coast, on which were also president E. C. Fitch, of the American Waltham Watch Co., and D. J. Carroll.

The Frederick Koch Co. have been incorporated with a capital of \$25,000 to manufacture badges and coins. The directors are Frederick Koch, Frederick Leopold and Arnold Davidson, all of New York.

Simon Frankel, of Jos. Frankel's Sons, with his family, and Louis Engel and David L. Glück, of the London staff of this house, will return to this city, about the middle of next month. They leave Southampton, Aug 14, on the *Kaiser Wilhelm der Grosse*.

Secretary D. L. Safford, of the Jewelers' Association and Board of Trade, left, Saturday, to attend the annual convention of the Commercial Law League, which began, Monday, at Put-in-Bay, O., and lasts until Saturday. Mr. Safford is a member of the executive committee of this organization.

The police of the Rockaway Beach Station reported, Sunday, the rescue from drowning of William Schmidt, said to be a Brooklyn jeweler, who was one of the occupants of a sloop that capsized off the beach. The police launch went to his assistance and he and his companion were brought safely to the shore.

A note in the Brooklyn *Times* last week from Flushing, L. I., stated that the "Grandfather" clock over the door of Carpenter's jewelry store, on Broadway, which has been out of order for several days, is now running again and the time is guaranteed to be reliable. News relating to public time is evidently important in Brooklyn.

The Symphonion Mfg. Co., makers of

music boxes, who recently dissolved as a New York corporation, have reorganized and been incorporated under the New Jersey law with a capital of \$150,000. The incorporators are Oswald Schlanpitz, Emil Yunker and Hugo Herzog, and the principal offices are at Bradley Park, N. J.

On a charge by Miss Margaret Richtarlicht, of Yonkers, that he substituted glass for a diamond in a ring, Philip Engle, a jewelry peddler of this city, was taken to Yonkers, Wednesday, under arrest. Engle brought the ring to New York, it is said, to have it reset. The original stone was valued at \$150.

A boy employed by L. M. Stern, a jewelry polisher at 57 Maiden Lane, Friday, lost a small package containing two dozen small single stone diamond rings. The loss occurred about noon, while the boy was on his way from his employer's shop to 14 John St., by way of Nassau St. Should these rings be found by a reader of THE CIRCULAR—WEEKLY, he will confer a favor by notifying this office or by communicating directly with Mr. Stern.

William Isaac, reported to be a jeweler, 40 years old, living at 229 W. 121st St., died, Saturday night, in a drug store on Eighth Ave. Mr. Isaac had been to the Pan-American Exposition, but on account of poor health had been forced to return. He was taken ill while in an Eighth Ave. electric car and brought to the drug store. An ambulance was summoned, but Mr. Isaac died before it arrived. The body was taken to the W. 125th St. Police Station.

An attorney representing Abraham Ilch, retail jeweler, 36 S. Pearl St., Albany, N. Y., visited New York, last week, to arrange a compromise with his client's merchandise creditors in this city. He offered in settlement 40c. cash, payable Aug. 1, Mr. Ilch is said to have only about \$850 in merchandise indebtedness, of which about \$800 is held by four creditors in New York. A much

larger amount is due relations for borrowed money. His stock is estimated at about \$1,000 to \$1,100.

Abraham & Straus, Brooklyn, have appealed to the United States Circuit Court from the decision of the Board of United States General Appraisers, published in THE CIRCULAR—WEEKLY, July 3, which overruled their protest against duties assessed on statuary. The Board of Appraisers sustained a claim that the goods were manufactures of marble and were not statuary within the meaning of par. 454 of the Tariff Act. In their appeal Abraham & Straus claim that the Board of Appraisers were guilty of 10 errors of fact and five errors of law.

Two men, Saturday, called at the store of Solomon Nemser, 1280 Third Ave., and wanted to see some \$1 imitation diamond rings. The proprietor showed them a tray, but before showing a second counted the rings in the tray already out. Discovering one of the rings to be missing, he quickly locked the door and called to his wife to bring a policeman. When the policeman arrived the jeweler and his customers were in a hand-to-hand fight. When taken to the E. 62d St. Station, the men were locked up on a charge of petty larceny. The missing ring was found on the floor of the jeweler's store.

Maurice Brower, dealer in American pearls, 14 John St., returned, Wednesday last, from an extensive trip through the Mississippi fresh water pearl fields of the United States, with one of the largest and most valuable collections of these stones ever brought at one time to this city. Mr. Brower claims that he collected from various sources about \$50,000 worth of pearls and slugs, among which are some of the most interesting stones he has yet received. One of these is a 100-gr. white pearl, perfectly round; another an 80-gr. white pearl of similar appearance; a third is a 76-gr.

FINE GLASSWARE.

Plain, Engraved, Etched,
Cut and Rock Crystal.

C. DORFLINGER & SONS, 36 Murray St., New York.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

L. W. RUBENSTEIN,

MANUFACTURER OF

**Solid Gold
Emblem Rings.**

No. 309, cost \$3.37 each.



No. 310, cost \$3.37 each.



No. 311, cost \$3.37 each.



No. 312, cost \$3.37 each.



No. 313, cost \$3.37 each.



No. 307, cost \$3.37 each.

These rings are made up in every popular society order; quality being 10 k. guaranteed and fine workmanship, highly enameled in appropriate colors and beautifully engraved. Most of these rings have a raised center emblem, which, if desired, can be changed to represent two or more societies.

No Jeweler's Line of Rings Complete Without Some of These Goods.

Prices net, less 6 per cent. 10 days.

L. W. RUBENSTEIN,
Manufacturer of GOLD RINGS.

54 Maiden Lane, New York.

P. S.—Our Emblem Ring Catalogues will be ready shortly. Send us your business card if one of these is desired. Electro cuts furnished for advertising to customers only.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

black pearl of button form, while a fourth notable stone is a 66½-gr. pink pearl. Mr. Brower says he has several pearls around 60 grs. in weight.

Marks Myzel, who lives at 77 E. 119th St. and is said to make a living by selling jewelry, was arrested, Wednesday last, together with a lawyer named Singermann, on the charge of compounding a felony. Myzel recently caused the arrest of Hyman Davidow, who is also connected with the jewelry business, alleging that he had appropriated \$217 from the sale of certain articles of jewelry in Boston. Myzel and his lawyer, it is claimed, offered to settle the case with Davidow's brother for \$150, and the latter, on the advice of the police, gave him \$50 in marked bills and a \$100 check. Myzel was then arrested and his lawyer, who was with him, insisted on being locked up also. When arraigned in the Harlem Police Court, Magistrate Zeller did not appear to take much stock in the charge and paroled Myzel and Singermann for examination. The case of Davidow also went over at the same time.

It is reported that E. R. Thomas and O. F. Thomas, both directors in the International Silver Co., will be respectively president and vice-president of the new Empire State bank, soon to open in the Empire building, Broadway and Rector St.

Edward A. Tuttle, who was, years ago, in the jewelry business, died of pneumonia, Monday, at his home, 131 Lexington Ave. Mr. Tuttle was born in Morris county, N. J., in 1827. After leaving the jewelry business, he founded the firm which grew into the present Tuttle & Bailey Mfg. Co., manufacturers of registers.

The Falys Watch Case Co., last week, caused the arrest of two employes of their factory at Sag Harbor, L. I., on the charge of larceny. The men were George Reid and Wm. Leekins, both colored, who had been working in the acid house of the factory. In this part of the factory the sweepings of the shop are treated to a process to reclaim the gold, and the factory has so systematized the work as to account for the metal lost in manufacture. The reports from the acid house fell short of the estimate recently and an investigation was made. This resulted in the discovery of two large lumps of gold which had been secreted, it is alleged, by the two colored employes. The men were arrested and taken before Justice Green, where Reid pleaded guilty. Leekins claimed to be innocent, stating that what he did was for Reid, and he had no knowledge that the lumps put away were gold. He is believed to have been a tool of the former. Reid was held in \$2,000 bail for the Grand Jury, and Leekins in \$1,000. The former is still in jail, while the latter is out under bonds.

That the Tiffany & Co. base ball team are still playing winning ball was proven by the easy victory they scored over the Riker Bros.' team at Kohler's Park, Newark, N. J., on Saturday. Though the Riker Bros. had a crack battery, the Tiffany boys started right in to get a comfortable lead and succeeded so well that by the end of the fifth inning the score was 13 to 1 in their favor. In the sixth inning Riker Bros. managed to score 5 runs while Tiffany & Co. scored but one. At this stage it looked as though Riker Bros. would have a chance, but they were retired in one, two, three order in the seventh and eighth innings and scored their only other run in the last, while Tiffany & Co. scored four more in the eighth and ninth. Score 18 to 7. The batting order:

Tiffany & Co.

Ryan, 1b.
Poley, lf.
Lynch, 3b.
Hopkins, ss.
Zehder, p.
Roos, cf.
Sampson, 2b.
Morell, rf.
Nicholas, c.

Riker Bros.

Hender, 1b.
Copland, 2b.
Schroeder, 3b.
Brohmer, ss.
Bopp, cf.
Leonard, rf.
Steets, lf.
Webber, p.
Gothie, c.

Golf Hat Pins.

**Golf
Stick
Pins.**

**Golf Caddie Bags
Golf Spoons.**

All for Summer Trade.



Send for our latest Souvenir
Golf Hat Pin. *It is rich.*

If interested in Souvenir
Spoons, we have something good for you.

Let us freshen up your line. **Samples
for 1c.** Only a postal does it.

Codding & Heilborn Co.,
MANUFACTURERS,
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE:
CHAS. VAN NESS, 11 Maiden Lane.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

JOS. FRIEDLANDER & BRO., Wholesale Opticians,
8 Maiden Lane, New York.

A Copy Would Cost More Than The Original.

The stamp **A.W.C.CO** on a Watch Case is like the Government's stamp on a gold coin.

The hallmark of excellence in watch cases is the **A.W.C.CO** stamp of the American Watch Case Company.

Standard of merit and standard of style are both set by it. An attempt is sometimes made to copy the style, but it is never successful.

Because the merit—the richness and weight of the pure metal—and the exclusive elegance of design and engraving and relief work, are inseparable. Can't copy one without the other.

Nothing but the highest grade, solid gold watch cases ever bear the **A.W.C.CO** trade mark.

Watch wearers know this.

Assorted Packages on Approval.

*A Good Reputation
Is More Valuable
Than Money.*

American Watch Case Co.,

9-11-13 MAIDEN LANE, NEW YORK.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words, 2 cents each.

Payable invariably in advance.

Display cards on this page \$2.00 per inch.
Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases, if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SITUATION by watchmaker and engraver; has lathe and tools; references; Wisconsin or Pennsylvania preferred. 169 Otter St., Oshkosh, Wis.

WANTED—Position as clock and jewelry repairer, with good chance to learn watch repairing. Address "119 E," care Jewelers' Circular-Weekly.

WATCHMAKER; can also do jewelry and clock repairing if necessary; all tools; At references. Address "B," care Fisher & Sons, 66 Nassau St., New York.

ENGRAVER—All 'round expert; also set stones; long experience with best houses; best references and habits; steady and reliable. "P.," Box 44, Hartwell, Ohio.

WATCHMAKER wants position; English, 51 years old; 12 years' American experience; eight years in last place at Newark, N. J., as watchmaker and salesman. Hubert Lecomber, Bloomfield, N. J.

YOUNG MAN twenty-five years old, with experience, desires position in the trade with a reputable house; understands bookkeeping; best of references furnished. Address, H. B. K., care Jewelers' Circular-Weekly.

WATCHMAKER, optician, jeweler, good salesman, and not afraid to help about store; of good address and appearance; single; references from present employer. "Optician," care Scottsdale Jewelry Co., Scottsdale, Pa.

BY FIRST-CLASS WATCHMAKER and optician, position in the west; have tools and trial case; ten years' experience in city stores; accustomed to high grade work; \$20 per week. W. A. Mosgrove, 610 Mesa Ave., El Paso, Tex.

WATCHMAKER AND JEWELER, as second place in retail jewelry store in eastern Pennsylvania or New Jersey; strictly temperate; good pivoter and hard solderer; highest references. Haldeman, 15 Broadway, Rondout, N. Y.

POSITION WANTED as western traveler for first-class manufacturing jewelry house; long experience, thorough acquaintance with best retail trade in the middle west and west; best of references. Address, W. R., care Jewelers' Circular-Weekly.

FIRST-CLASS manufacturing jeweler and repairer; fair engraver and enameler; understands French and American clocks; can help on watches; act as salesman; South or West preferred. Thomas F. O'Neill, 237 E. 38th St., New York City.

WANTED—Position as traveling salesman in western or northwestern territory; Michigan, Wisconsin and Minnesota preferred; thorough knowledge of jewelry, watches and optical goods; age 31, sober; will accept position at once. Address, "Salesman," 402 Pine St., Calumet, Mich.

ROAD OR INSIDE POSITION WANTED—By man well known in the trade, with importer of watches or diamonds, or manufacturer of either gold jewelry or sterling silver; best references. Address W. M., care Jewelers' Circular-Weekly.

Help Wanted.

ENGRAVER and jewelry repairer who can do plain watch work; must give best of references. Address Box 54, Buckhannon, W. Va.

HELP WANTED—Continued.

WANTED—Expert watchmaker to fill fine position in city of 28,000 population in the southwest. Address, R., care Jewelers' Circular-Weekly.

FIRST-CLASS ENGRAVER and clock repairer; permanent position to the right man; state ability and salary expected. Box 1562, Springfield, Mass.

I HAVE a permanent position to offer to a watchmaker; one who could wait on trade if necessary; must be steady and sober; state salary and references in first letter. Box 146, Butler, Pa.

WANTED—A first-class manufacturing jeweler and stone setter; good, sober, reliable man for steady job. Address "Setter," care Jewelers' Circular-Weekly.

WANTED—First-class watchmaker and jeweler; all around man; state references and salary expected; good opening for the right man. Address T. H. Williams, Fulton, Ky.

WANTED—By western wholesale jewelry and material house, an experienced traveler with trade in Nebraska, Iowa and Kansas; state age, experience and salary expected; also references. Address, Sol. Bergman Jewelry Co., Omaha, Neb.

WANTED—At once, a strictly high-class watchmaker, who understands optics thoroughly and is of gentlemanly appearance; good salary and pleasant, permanent position to the right man; state all particulars in first letter. J. R. Sprague, Newport News, Va.

WANTED—TOILET GOODS Salesman for department store and jobbing trade to handle new line of toilet goods, manicure and stationery sets, etc.; salary and commission; must know the line thoroughly and come well recommended. H. J. H., care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

PARTNER WANTED with \$3,000, for manufacturing business, now running; sterling silver novelties and "new art" goods. Address, "New Art," care Jewelers' Circular-Weekly.

NEW MODERN FIXTURES, tools, good will and lease of paying store in New England city of 19,000 population; invoice, \$1,800; sell for \$1,350. Address "Cash K," care Jewelers' Circular-Weekly.

OLD ESTABLISHED watch and jewelry stand, with small stock of jewelry and plated ware, can be bought for about one-third cost. For particulars address the Forman Hardware Co., Hightstown, N. J.

FOR SALE—A first-class jewelry business in one of the best manufacturing towns in Pennsylvania; good reasons; work alone about \$1,000 per year; particulars on application. "B. 72," care Jewelers' Circular-Weekly.

WANTED—A salesman with some capital to join partnership with a manufacturer in diamond mountings and fancy gent's rings; good opportunity to the right party. Address "Opportunity," care Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

WANTED—Partner in silverware manufacturing business with \$5,000 to \$10,000; business is increasing rapidly and needs more capital to meet increased demand for goods; want live man with best of references only; this is a fine opening, and will bear closest investigation; firm has no debts, and is in healthy condition, with bright future. Address I. B. Johnson, 3107 Fine St., St. Louis, Mo.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

Miscellaneous.

FIFTY DOLLARS—We will give \$50 to whoever sends us the most attractive design for spoons and forks, 25 leading jewelers to be judges. E. H. H. Smith, 9-11-13 Maiden Lane, New York.

WANTED—On commission for the south and Texas, a manufacturer's line of 10 k. or 14 k. jewelry, either samples or stock, by an experienced salesman now on the road, having an established trade with leading jewelers. Address, "Com.," care Jewelers' Circular-Weekly.

SPECIAL NOTICE—I have returned from Porto Rico, on account of sickness, and am established here in business; any claims against me unintentionally not paid will receive my attention, if sent to S. L. Ginsburg, 1008 Atlantic Ave., Atlantic City, N. J., formerly of Pittsburgh.

WORKSHOP NOTES

—FOR—

Jewelers and Watchmakers.

Being a collection of the latest practical receipts on the manufacture and repairing of watches and clocks and on the various processes entering into the manufacture and repairing of jewelry, as coloring polishing, enameling, annealing, oxidizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmaker's shop.

Containing 300 pages. (Size, 7½ x 10½ inches), Bound in Cloth, Stiff Covers.

This book is the most useful, comprehensive and perfect publication of the kind now in print and should be in the hands of every jeweler and watchmaker in the country.

PRICE, \$2.50.

PUBLISHED BY

The Jewelers' Circular Pub. Co.,

11 JOHN ST., cor. BROADWAY, N. Y.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

GARREAU & GRISER
68 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

**"Precious Stones
...and Gems,**

**Their History, Sources
and Characteristics,"** *

By **EDWIN W. STREETER,**
London, England.

ILLUSTRATED WITH COLORED PLATES.
SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, \$6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and balas (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,**11 JOHN STREET,****Corner Broadway, NEW YORK.****"TRADE-MARKS****of the Jewelry and Kindred Trades,"**

with Supplement, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically printed, Systematically Arranged and Indexed.

Book and Supplement - \$2.50

THE JEWELERS' CIRCULAR PUB. CO.

11 John St., cor. Broadway, N. Y.

TURQUOISE MATRIX BRACELETS**IN 14-K. GOLD.****KENT & WOODLAND, Successors to Wm. H. Ball & Co.****16 John Street, New York.**



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



10 K.



WARRANTED
Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

Canada Notes.

L. Herbert Luke, of Ambrose Kent & Sons, Toronto, attended the annual session of the Masonic Grand Lodge of Canada, at Hamilton, last week.

Local Union, No. 7, of the International Jewelry Workers' Union of America, met in Richmond Hall, Toronto, on the evening of July 12, and were addressed by several officers of the International Union, who were on their way home from Buffalo, N. Y., after attending a session of the order there.

The employees of several leading Toronto firms have enjoyed outings lately. On the 13th inst. the staff of Ambrose Kent & Sons, to the number of about 40, had a picnic to Eglinton, where, after a game of base ball and other amusements, they were entertained at the residence of A. J. Brown, of the manufacturing department, tea being provided on the lawn. On the same day the employees of the Toronto Silver Plate Co. enjoyed an excursion by steamer to Oshawa. On the evening of the 18th, the staff of Ryrie Bros., between 50 and 60 in number, had an enjoyable picnic at Island Park, engaging in racing, ball games and other sports.

The J. E. Ellis Co., Toronto, have secured the order for a number of prizes to be awarded for aquatic contests at the forthcoming meeting of the Muskoka Lakes Association, next month. The most noteworthy of these is a large silver plate loving cup of handsome design, with three stag-horn handles on an ebony base, around which are silver shields on which the names of the successive holders will be inscribed. They also furnish the trophies to be awarded by the American Canoe Association at their aquatic tournament, in Muskoka, in August, comprising 80 bronze shields mounted on oak, bearing the inscription "A. C. A." in enamel surrounded by twisted rope.

Boston.

Miss M. Hurley, bookkeeper for E. A. Cowan & Co., is away on her Summer vacation.

James Magahy, with the Tiffany Jewelry Co., is at Concord Junction, Mass., on a vacation trip.

The yacht of A. P. Currier, with the Tiffany Jewelry Co., won second prize at the recent races in connection with Newburyport's celebration.

H. B. Burnham, vice-president of the Ripley-Howland Mfg. Co., 383 Washington St., is spending the Summer months at West Acton, Mass., going to and from Boston each morning and afternoon.

Buyers seen in town last week included: N. C. Squire, Lynn, Mass.; C. J. Houghton, Waltham, Mass.; C. V. Pettingill, Quincy, Mass.; E. A. Doyle, Lynn, Mass.; Ernest Clarkson, Newburyport, Mass.; J. H. Conner, Lynn, Mass.; F. I. Richards, Rochester, N. H.

E. A. Cowan sails from Bremen, Germany, for New York on July 31. Mr. Cowan has just been through an operation at Frankfort-on-Main, and is reported as being much improved in health. Mrs. Cowan and daughter will remain in Germany, where the latter is completing her musical education.

Columbus.

TRADE CONDITIONS.

Business up to this time has been fairly good with the local dealers. The first six months of the year have been very satisfactory, and to judge from reports from other places in the central part of the State there has been no disappointment. The year so far has been singularly free from failures, although there have been a few. They were, however, not large enough to create any great stir in the markets. For the most part goods sold have been of the better kind. People have invested in high priced articles, which counts to the merchant's profit. While the Summer months will be a little dull, there is a fair outlook for Fall business.

Fred Schwartz, watchmaker at Harrington & Nonnenmacher's store, was married, a few days ago, to Miss Tomlinson. They are taking a wedding tour up the lakes.

In the article in regard to the Bonnet-Ross Co., in THE CIRCULAR-WEEKLY last week, Mr. Ross's name was given as Frank P. Ross. It should have been Frank B. Ross.

Dry goods and department stores are showing a large amount of jewelry at this time. The regular dealers say that most of it is such stuff as they can use in advertising and special sales, but it cuts in to some extent upon the legitimate trade. Perhaps the largest house handling jewelry here are the C. H. D. Robbins Co., who, it is said, are the Columbus branch of the H. B. Claflin Co.

Richard Thompson and Samuel Cohen were arrested, a few days ago, while selling cheap jewelry at the street carnival on Mt. Vernon Ave. They were working the old scheme of taking jewelry and then giving it back with the jewelry sold. The men put up a hard fight in police court, but were given a fine of \$10 and costs, which they paid. Since then several cheap jewelry stands have been noticed on the streets downtown, but it is presumed that the owners have been given permission to ply their trade.

Buffalo.

Mr. Snow, of the Keystone Watch Case Co., spent the past week in Buffalo.

Gus and Fred King, of King, Raichle & King, started Monday on their Fall trips.

C. F. Herdel and North Wilcox, traveling representatives for King & Eisele, are now calling upon the trade in the interest of the firm's Fall business.

W. J. Galloway, manager of the printing department of Benj. Allen & Co., Chicago, has been spending his vacation in Canada. Last week he visited the Pan-American Exposition.

M. Loeffler has returned from his temporary location on Market St. to his old permanent stand at 2 W. 9th St. The latter place has been remodeled and refitted in very handsome style.

W. E. Reeves, Newton, Ia., with Mrs. Reeves, has been visiting Buffalo. This is Mr. and Mrs. Reeves's first trip east. They will also go on to Philadelphia, Baltimore, Washington and New York.

The souvenir stands in front of stores on Main St., are being wiped out, the Mayor granting no renewal of licenses. This is the result of complaint made by city merchants who purchased stocks of souvenir goods to be sold over their counters, and who did not care to be compelled to sell from show cases in front of their places of business.

Among those registered the past week at the exhibit of Stern Bros. & Co., at the Pan-American, were: U. S. Senator Mark A. Hanna, Cleveland, O.; Hon. H. Hamlin, Washington, D. C.; Hon. W. J. Buchanan, Director General Exposition, Buffalo; Mr. and Mrs. E. A. Eisele, Buffalo; Frank Happel, of F. C. Happel Co., Chicago; Albert Davis, of B. H. Davis & Co., New York; D. Demarest, with N. H. White & Co., New York; F. G. Raichle, of King, Raichle & King, Buffalo; Miss Grace Lyons

Raichle, Buffalo; Mr. and Mrs. Jos. Castberg, Baltimore, Md.; Chas. S. Brememan, New York; Mr. Linz, St. Louis, Mo.; Daniel P. Hays, and Miss Hays, New York; L. N. Hirshfield, New York; W. A. McMahon, Buffalo; Albert Pfeifer, Little Rock, Ark.; Mr. and Mrs. Joe Fox, New York; Mr. and Mrs. M. Crane, New York; H. A. Evans, Troy, N. Y.; N. B. Blood, Laingsburg, Mich.; Arthur King, Buffalo; Fred Ullman, Buffalo; Mr. and Mrs. Leonard Krower, New Orleans, La.; Alfred J. Krower, of Albert Lorsch & Co., and Miss Edna Krower, New York.

Syracuse.

Edward C. Howe left, last Tuesday, for a two weeks' stay at Fair Haven, on Lake Ontario.

A. G. Haskins, formerly watchmaker and engraver for George E. Wheelhouse Co., Utica, leaves the 1st of August for St. Johnsbury, Vt., where he will be with H. A. Belknap.

At the session of Bankruptcy Court, held before referee C. L. Stone, July 15, in the case of F. & W. Miller, an order was entered dispensing with the appointment of trustees.

For several years Syracuse jewelers have been endeavoring to agree upon definite arrangements whereby they might uniformly close their business places at noon on some stated day of the week during the Summer months, and thereby secure a half holiday. This year success seemed in sight, and signatures to an agreement for closing at noon on Fridays during August were secured from all firms of any importance, except Becker & Lathrop. The result is that all jewelers are open as usual, with the exception of E. B. McClelland, who closes his store each day at 5 o'clock P. M., Saturdays excepted, during July and August, and some wholesalers and jobbers, who close on Saturday afternoons.

This is the Chart that Guides You

to the quick and satisfactory selling of fine diamonds.

It isn't difficult to satisfy nine customers out of ten of the value of diamonds when they are sold by the Scott system. Anybody can readily tell from the chart the several different and distinct qualities as we grade them; and our written guarantee, in addition to yours, convinces the most cautious purchaser.

Our system generally influences purchasers to select the finest stone. This has been demonstrated over and over again.

Dealers who do not care to rely upon their own judgment get the benefit of our expert knowledge and guarantee; FOR WE GUARANTEE EVERY STONE TO BE EXACTLY AS REPRESENTED.

We want just one order to convince you of the advantage of buying and selling diamonds by our system.

We will cheerfully send a selection whenever you have a prospective sale for a fine diamond.

Chart for the Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
 1. White and perfect.
 2. White and slightly imperfect.
 3. White and imperfect.
 4. Very good color and perfect.
 5. Very good color and slightly imperfect.
 6. Very good color and imperfect.
 7. Good color and perfect.
 8. Good color and slightly imperfect.
 9. Good color and imperfect.

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by S. C. Scott

S. C. SCOTT MFG. CO.,

9, 11, 13 MAIDEN LANE,

NEW YORK.

*You can buy
Genuine French
Ebony Toilet Goods
and Travelling Sets
direct from
Leys Christie & Co.
as cheap as you pay for
imitation Trash
They are the largest
Importers in America
and a visit to their
Show rooms will
Substantiate these facts
65 Nassau St.
New York.
See that "New Thing"
in Silver Novelties.*

News Gleanings.

C. A. Morris, Boyden, Ia., has given a chattel mortgage for \$200.

Charles F. Budd has opened a store at 86 Genesee St., Auburn, N. Y.

J. W. Talbot, Nevada, Mo., has given a chattel mortgage for \$1,000.

O. K. Moravik, Cedar Rapids, Ia., has given a bill of sale for \$550.

Fire, July 20, damaged the stock of E. D. Tisdale & Son, Taunton, Mass.

J. O. Peterson, Brookings, S. D., has given a chattel mortgage for \$384.

C. F. Blades, Junction City, Kan., has given a chattel mortgage for \$322.

S. E. Overstreet, Hutchinson, Kan., has discontinued the jewelry business.

A. Hurley, Wichita Falls, Tex., has been sued for a debt amounting to \$19.

Clarence A. Cole, Winterset, Ia., has given a realty mortgage for \$2,000.

R. M. Paley has opened a jewelry store at 4 W. Main St., Marshalltown, Ia.

W. H. Watkins, El Reno, Okla., gave a chattel mortgage for \$200 last week.

J. P. Rouse has opened a stock of jewelry and novelties in Mount Pleasant, Ia.

C. W. Roskie has purchased the jewelry business of Charles Altenberg, Portage, Wis.

R. N. Bromley, Des Moines, Ia., employs 15 men in his jewelry manufacturing department.

Stripling, Haselwood & Co. have decided to open a new jewelry and drug store in Dallas, Tex.

H. E. Taylor has purchased the jewelry and stationery business of Johnson & Co., Bloomington, Wis.

Henry Lapidus, jeweler and pawnbroker, Council Bluffs, Ia., has given a chattel mortgage for \$1,000.

The Fort Scott Novelty Works, conducting a jewelry manufacturing and bicycle business, have dissolved.

F. W. Zimmerman has purchased the drug and jewelry business of A. J. Dutton & Co., Hammond, Minn.

J. W. Butler, of J. P. M. Butler & Son, Trinidad, Col., has given a chattel mortgage on fixtures for \$468.

R. H. Kerkow, West Point, Neb., has purchased real estate valued at \$5,000, giving a realty mortgage for \$3,500.

W. A. Linquist, jewelry and hardware, Dassell, Minn., has disposed of his hardware line, and will devote his entire attention to jewelry.

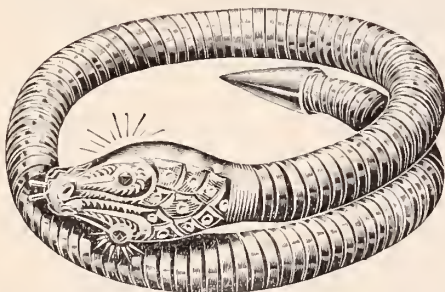
Louis Reinheimer, Joplin, Mo., has moved to new quarters in the Grome Building, 506 Main St., where he was located previous to being burned out some time ago.

W. E. Prentice, Batavia, N. Y., receiver of the Corfu Co-operative Silver Co., will take possession as soon as an inventory is taken and will dispose of the factory and machinery.

Fifty women employes of the Elgin National Watch Co., Elgin, Ill., determined, one day last week, to secure from the local street car company, an open car in place of the closed car hitherto run from the factory each evening. A delegation visited the officials, and were promised what they asked.

The New Serpent Bracelet.

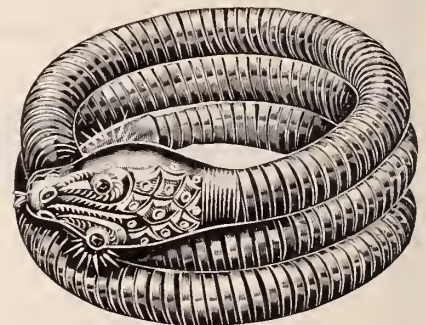
These Bracelets are meeting with immense success. Note our Prices; they are much lower than any others in the market.



No. 3590 Sterling Silver.
Stone Set Eyes.

\$10.50 PER DOZ.

WRITE TO-DAY
FOR SAMPLES.



No. 3591 Sterling Silver.
Stone Set Eyes.

\$15.00 PER DOZ.

E. & J. BASS,

MANUFACTURING
JEWELERS.

610, 612, 614 BROADWAY, NEW YORK.

William Arnold, Bellefontaine, O., will move to a new store.

G. P. Whiteside, Stamford, Tex., has moved his store to a new location.

A fund is being raised in Palmyra, Mo., for the purchase of a tower clock.

The loss to Nelson Anderson's store, Ballston Spa, N. Y., by recent fire, has been adjusted at \$900.

Thieves broke a window and took goods from the store of Smith & Webster, Richmond, Va., July 14.

Burglars stole \$75 worth of jewelry and other goods from the store of Charles G. Sheldon, Exeter, N. H., July 15.

Fire led to a damage of \$200 to the stock of Schultze & Blevins, Cooper, Tex., July 12, due largely to removal in haste; insured.

The Electric City Loan and Pledge Co., 2108 Second Ave., Birmingham, Ala., are a new concern. They carry a line of jewelry.

Repairs having been completed, the plant of the Anchor Silver Plate Co., Muncie, Ind., is now being operated in all departments.

Herman M. Lefferts, Council Bluffs, Ia., has moved to new quarters at 236-238 Broadway, where he has a store fitted up in modern style.

Oppenheimer Bros., Kingston, N. Y., have decided to close out the balance of their bicycle stock, in order to prepare for the Fall stock of jewelry.

D. R. Brown, who recently sold his interest in the firm of Brown & Grant, Saginaw, Mich., is now devoting his time to a Colorado gold mining enterprise.

J. L. Field, Pittsfield, Mass., will conduct the business of the Siegel Music House, which he recently purchased, in connection with his jewelry store, under the name of Field's Music House.

The Trades and Labor Assembly's arbitration committee, Massillon, O., purpose calling on various jewelers in that city, with a view to interesting them specially in the

products of watch case and other concerns employing union labor.

Ludy & Taylor, Cedar Rapids, Ia., are laying a new mosaic tile floor in their store, redecorating throughout, and when the work is completed they expect to have, in detail and good taste, one of the cleanest cut stores in the country.

Samuel Prager, Terre Haute, Ind., has returned from Europe, where he spent two months on personal business and in the interests of a Terre Haute gun stock manufacturing firm, for whom he obtained several orders, including one from the British army.

A party of employes of the American Waltham Watch Co., who camped out, during the Summer shut down of the factory, at Carry Pond, brought home a souvenir in the shape of a wooden watch made with a jack knife and ornamented with the names of the party and a tally of the 360 trout taken by the party.

Three Great Men's Doubles in One Car.

C. HADENFELDT, of Rothschild & Hadenfeldt, San Francisco, whose resemblance to ex-President Cleveland has often been remarked, tells an interesting anecdote anent great men's doubles.

"While on my way coming from Silverton, Col.," said Mr. Hadenfeldt, last week, "I met a gentleman who looked so much like Wm. Jennings Bryan, of Lincoln, Neb., that I went up and spoke to him and called him by name. He said his name was not Bryan, and he did not come from Lincoln, but remarked that he was very often spoken to as Mr. Bryan, and, in fact, had been taken out in some towns in Colorado by his friends and introduced to everybody as Mr. Bryan. We met again, the next morning, in Durango, and went on the train together to Telluride, Col. While on the train several people in the smoking car came to him

and spoke to him as Mr. Bryan. He denied, of course, that he was Bryan, but, thinking to have some fun, I remarked, knowingly: 'Gentlemen, he is traveling incognito, and he doesn't want to be known.' This, of course, was too much, and they all laughed.

"A gentleman on the other side of the car who looked somewhat like the President then interposed: 'Gentlemen, if his name is Bryan, my name is McKinley and I come from Ohio.'

"The joke seemed a good one and I remarked: 'Who would have thought that this narrow smoking car would hold Mr. McKinley and Mr. Bryan.'

"One of the passengers then put me into the joke by asking: 'What is the matter with you? Aren't you Grover Cleveland?'

"Of course I denied it, saying: 'I am sorry to be called Grover Cleveland, for I don't like him very much, but have been called that before.'

"This of course tickled the other passengers, who continued to call us McKinley, Bryan and Grover Cleveland, who laughed at the idea of our all being in one narrow smoking car. We three great men's doubles kept together until we got to Telluride and there we separated."

O. A. Dayton, Olin, Ia., is contemplating the erection of a new two-story business block.

E. L. Rinkenbach, Harrisburgh, Pa., established a jewelry store at 1221 N. 3d St. 15 years ago. He had previously been connected with W. P. Denehy's establishment. Last Spring he purchased the building at 1215 N. 3d St., and extensively remodeled it, making the present store room, which he occupied a few days ago, the most attractive in that section of Harrisburgh. It is 20 by 50 feet, with a high ceiling, and has handsome interior decorations, with blue relief work on the walls and ceilings and leaded glass windows in front.

Are You One of Those Firms

who are not going to make up their new line until they see what is going? The man who laid back on his oars singing "All things come to him who waits" drifted over the falls long ago. This phrase was coined previous to the advent of the manufacturer of jewelry and kindred goods. Better let the other fellow do the waiting. If you lack confidence come and see us and our new line, and when you go home you'll imagine there are a dozen promoters waiting in line to advise you how to invest your surplus. In base ball parlance, pitch the ball right over the plate and your competitor won't strike at it because he thinks you are afraid to do it. "'ees o-u-t" screeches the umpire, then it's your turn to laugh.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—When Dover is in the box competition doesn't even get a chance to slide to a base.



VOL. XLII.

NEW YORK, WEDNESDAY, JULY 24, 1901.

No. 25.

Chicago Notes.

All communications in reference to the Chicago department of the Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

C. D. Peacock and family are at their Summer home at Green Lake, Wis.

C. H. Hulburd, president of the Elgin National Watch Co., has returned from a trip east.

Ed. Smith, manager at C. D. Peacock's, is spending a week at his old home in New York State.

George T. Bynner, of Kautzmann & Sussfeld, who has been rusticated up in Wisconsin, returned Monday.

Will R. Purdy, who covers Michigan and Indiana for J. H. Purdy & Co., is taking in the Pan-American and Niagara Falls.

Sylvester Reckard, manager of the jewelry department at J. V. Farwell Co.'s, is absent from the city on his annual vacation.

Julius Ascherman, of the New Haven Clock and New England Watch companies, just back from Milwaukee, reports a good trip.

Ragland & Adams, Waco, Tex., have, it is reported, changed the name of the firm, which hereafter will be conducted as W. B. Ragland.

Fred Pettee is at Detroit Harbor, Washington Island, Wis. He has stopped selling clocks for a little outing up in Door County, that State.

J. H. Strong, of the International Silver Co., will leave, the coming week, accompanied by Mrs. Strong, for the Summer resorts in Northern Michigan.

J. P. O'Brien, who has charge of the material department of T. R. J. Ayres & Sons, Keokuk, Ia., was in Chicago, last week, visiting the material houses.

Mr. Pozzie, formerly with J. G. Raine, Cripple Creek, Col., is in Chicago for a month's rest and recreation. Meanwhile he will decide on his future business course.

J. K. Caldwell, of Rogers & Hamilton Co., took a brief respite from business cares by forming a not unimportant factor in a camping out party in the Kankakee woods.

J. C. Duff, formerly with Heaton, Sims & Co., Indianapolis, Ind., has taken a position as road salesman with Lapp & Flerhem. His principal territory will be Wisconsin.

W. B. Terry, of J. H. Purdy & Co., and Mrs. Terry are vacationing at St. Joe, Mich., visiting Mrs. Terry's uncle, Captain

Barnes, of the jewelry firm of Clock & Barnes.

Charles Lester and wife left, Monday, by the northern lake route, for two or three weeks, making his headquarters at Lake Harbor, Mich., with side jaunts to adjoining resorts.

Miss Lottie Hanson, assistant at the office of the Chicago Jewelers' Association, and her sister, Pauline Hanson, Towle Mfg. Co., are spending their vacations at Wisconsin resorts.

Gorton Rushmer, of the Rushmer Jewelry Co., Pueblo, Col., was here, last week, with his bride, the wedding having taken place at Kansas City, July 14. They were on their way to Detroit, Mrs. Rushmer's former home.

T. D. Robertson, president of Robertson-Hill Co., Dallas, Tex., and secretary of the Texas Jewelers' Association, is on a business trip to northern cities. Mr. Robertson was taken ill at the Palace Hotel, Cincinnati, but is now convalescent, and visited Chicago early last week.

The Mauser Mfg. Co. will shortly enlarge their Chicago offices by taking the room adjoining their present location on the south. They will transform this additional space on the fourth floor of the Champlain building into a handsomely fitted up "silver parlor."

J. H. White and W. F. Adams, of Factory L, International Silver Co., report from their territories they are having the best business they ever had. Mr. White has a part of the north and northwest and Mr. Adams is in the north at present. H. L. Sherman, of the same factory, left, Wednesday night, for the east, to be away 10 days.

Mrs. Schaub, wife of John Schaub, who has charge of the watch sales department at C. D. Peacock's, died, Thursday, after a long illness. The funeral was held from the residence on Pine Grove Ave., Sunday. A husband, daughter and son survive her, the last employed at B. F. Norris, Alister & Co.'s. Mr. Schaub has been with Peacock for 21 years.

J. P. Rouse, Mount Pleasant, Ia., was in town, all week, buying a stock of goods for his new store. He was formerly associated in partnership with Mr. Crane, under the firm name of Crane & Rouse. The partnership has been dissolved, Mr. Crane continuing at the old stand and Mr. Rouse putting a new stock in a new store. Judging from his purchases, it will be a fine one.

Ten dozen souvenir spoons from the Towle Mfg. Co., which had been shipped to

Powell Bros., of a special design to commemorate the big street fair at Great Falls, Mont., were among the articles missing after the destruction of an express car by dynamite in the recent hold-up of a train on the Great Northern railroad. No trace of the spoons was found after the explosion.

Jack Stanley, of the Mauser Mfg. Co., has returned from the east with a fine line of the newest things out. He will leave, this week, for a business trip west, as far as the coast, not returning before October. Mr. Kolb accompanied Mr. Stanley on his way west from New York, the two stopping at Buffalo a couple of days on the way. George D. Lunt, Towle Mfg. Co., also was in the party. Mr. Kolb left for home, Thursday, after cleaning up a good Chicago business.

Two girls, 17 years old, committed a theft and then, fearful of the results of discovery, they continued robbing houses and then jewelry stores with considerable success. Their plan was to enter a jewelry store together and ask to be shown a tray of rings. While one was examining the stock the other would extract as many of the rings from the case as she could get her fingers on. Then they would get out of the place and disappear. When arrested, July 12, 15 rings were found on them. Two jewelry stores and a jewelry counter of a department store were losers by the girls' work.

One of the oddities that the trade encounter at times is the methods of committees appointed to select presentation pieces for distinguished men. A case in point is the committee or committees appointed to choose a suitable badge for ex-Chief Swenie, the retired veteran fire fighter of this city. First a committee were named to secure designs, then this or a second committee are to secure bids for the manufacture, and after the 300 dwt. badge has been finished a diamond committee will decide on the stones. The daily papers have been publishing the accepted design and name of jeweler with whom the work has been placed, but the jeweler himself has only heard of it so far through the newspapers. As a matter of fact the design was selected only last week, and all the other details remain to be acted upon. It will be a \$1,000. offering.

C. M. King has bought the jewelry business of J. R. Alexander, Grand Rapids, Minn. Mr. Alexander has bought the jewelry business of Dr. E. S. Bugbee.

St. Louis.

Chas. F. Gauhen has given a chattel mortgage for \$225.

Eastern traveling men are beginning to put in an appearance, in spite of the hot weather.

The St. Louis Clock and Silverware Co. have recently refitted and repainted their salesrooms.

N. Reihnan, formerly on Broadway between Pine and Olive Sts., is now located at 505 Olive St.

A. S. Mermod, president of the Mermod & Jaccard Jewelry Co., has returned home from his three months' tour of Europe.

A. S. Aloe Co., 517 Olive St., intend. this Fall, to open a large jewelry department on Broadway, between Locust and St. Charles Sts.

Miss E. A. Morris, connected with the Eisenstadt Mfg. Co., has returned from a Summer vacation spent in the principal eastern cities.

Sam Heffern, for many years connected with the John Bolland Jewelry Co., was married, a few weeks ago, to a Miss Alderman, of this city.

Sidney L. Bauman, for many years connected with the L. Bauman Jewelry Co., has opened handsome offices in the Commercial building, 6th and Olive Sts., and will conduct a wholesale diamond business.

All the jewelers who have street clocks in front of their places of business and who were notified to remove them, have received permits from the Mayor allowing them to remain as long as they conform to certain requirements.

There is a \$400,000 stock company being organized here to begin business this Fall, but it is impossible, at the present time, to find out who are the parties interested in the enterprise. It is said, however, that they are eastern manufacturers.

Kansas City.

C. C. Hoefer and family left for Wisconsin, last week.

A number of the retail jewelers will close their stores at 1 o'clock, Saturday afternoons, this month and next.

A. R. Kane and wife, Baxter Springs, Kan., visited Kansas City on their way to the Pan-Exposition.

Mr. Shriner has just returned from a quarterly inspection trip on the Memphis Railroad for Gurney & Ware.

Isaac P. Ryland has been made trustee of the stock of Alphonso J. Baum, who made a voluntary assignment, June 6.

M. J. Gurney and family are contemplating a trip of Lake Minnetonka. They will probably remain a couple of weeks.

J. H. Woodstock, Clear Lake, Ia., whose store was recently burned, is a brother of S. E. Woodstock, of Woodstock, Hoefer & Co.

J. R. Mercer will be accompanied, on his trip abroad, by his niece, Mrs. Surfase, and Joe J. Heim. W. B. Thayer, of Emery-Bird-Thayer Co., and their son, William, will sail on the same steamer.

Out-of-town buyers who called on the trade, last week, were: J. W. Schmandt, Holden, Mo.; Roy Smithers, B. R. Smithers & Son, Cameron, Mo.; C. W. Nelson, Odessa, Mo., and D. H. Ewing and wife, Tyrrell, Ind. T.

Fred M. Chamberlin and wife have returned from Colorado. While there Mr. Chamberlin went through the Volcano King mines in which he is interested. They expect to go north, in August, to Minnesota and Michigan.

The Doggett Dry Goods Co. are putting in new show cases in their jewelry department and adding several new wall cases. The name of the firm is to be changed to the George R. Peck Dry Goods Co., although there is no change in the ownership. Mr. Doggett retired from the firm some time ago.

Oriental Pearls. American Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious ^{AND} Imitation Stones.

MASONIC TEMPLE, **CHICAGO.**

Baroque Pearls.

Half Pearls.

Genuine Gaboon Ebony

Mirrors, 5 in., \$1.25; 6 in., \$1.75 each.

Militarys, \$1.00 to \$2.35 per pair.

Hair Brushes, 63c. to \$1.75 each.

Hat Brushes, 45c. to 58c.

Combs, \$2.00 to \$3.50 per dozen.

Traveling Sets and Cased Ebony, Imitation Ebony Mirrors (looks same as genuine and are stamped Ebony) from 63c to \$1.10 each.

Above prices include heavy mountings. Also a fine line of FANS, STERLING GOODS AND JEWELRY. Prices lower than any other house in America. Terms 30 days net.

JOHN B. ASH, Rockford, Ill.

Jewelers, Send for Our Catalogue of Photo Jewelry.

It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

D. H. Abney has returned from a trip to Booneville, Marshall and Chouteau Springs, Ark.

R. A. Hudnall, 212 E. 12th St., was recently prostrated by the heat. He was riding a bicycle, and, while passing the Midland hotel he suddenly fell from the wheel in an unconscious condition. He was revived at police headquarters and is now on his road to recovery.

Pacific Northwest.

TRADE CONDITIONS.

The tourist trade in Portland, Ore., is just beginning. Many visitors are arriving daily and a demand for souvenir goods seems to have suddenly sprung up. Spoons especially are selling quite freely in some stores. At Tacoma, Wash., the Elks Carnival will open early in August; it promises to be a great success and visitors will go from all parts of the coast. Many of the Portland jewelers will be there. The general outlook for the north Pacific coast, from the jewelers' point of view, is very satisfactory.

W. Zimmerman, Rossland, B. C., will locate in Phoenix, B. C.

S. E. McClees, Philipsburg, Mont., has published a new lodge directory.

D. T. Pritchard has opened a jewelry repairing establishment at Eugene, Ore.

Frank J. Victor, Seattle, Wash., has purchased a site, where he will erect a new residence.

Jeweler Messing, Almira, Wash., is doing a thriving business and is well pleased with his new location.

C. F. Libby, Grangeville, Ore., was in Nez Perce, Idaho, recently, looking for a location for a jewelry store. He will probably locate at Nez Perce.

J. Lesser is getting ready for a good souvenir business. He has purchased quite a stock of spoons and other novelties for the tourist and holiday trade.

The watch repair shop of Fred Weithoff, Great Falls, Mont., was burglarized and 12 watches and a number of watch chains and charms carried away by the burglars.

William Grassie & Co. have recently occupied premises at 318 Cambie St., Vancouver, B. C., and now are prepared to do a general business in watchmaking and jewelry lines.

C. Edward Innes, representing George Grenzweiz & Co., San Francisco, was in Portland, Ore., recently, and reported good business from the time he first struck Oregon, all along the line.

A. & C. Feldenheimer have a fine diamond window display which is attracting the general interest of passers by. The decoration in this window is done with an artistic hand. It consists simply of two Japanese lily blossoms placed in an elegant cut glass vase.

The G. Heitkemper Co. are selling quite a number of B. P. O. E. match cases. The Elks all want them, and it is doubtful if this house will be able to supply the demand, for when the Elks take a fancy to anything they all follow as a drove of sheep and each one wants the same as his brother Elk.

The stock of Arvonen & Haapakoski, Calumet, Mich., has been attached and the store closed.

George A. Snell, Little Falls, N. Y., is heir to \$7,000 by the death of an aunt, Mrs. S. F. Lynk, who died in Brooklyn, N. Y.

Cincinnati.

J. C. Miller, of the Miller Jewelry Co., is in the east on business.

Charles Nolting, of Oskamp, Nolting & Co., has returned from a delightful trip east.

The Homan Silver Plate Co. are making an addition to their factory space by adding a story to the three-story building on E. 7th St.

Richter & Phillips have leased the second floor of the building, corner of 4th and Vine Sts. They will move there from their present quarters, which have been leased, by the owner, to another firm.

The Fall Festival committee of the jewelers will hold a meeting, this week, and take material action on the float they will have in the big industrial parade in the Fall. There is quite a lively interest taken in the matter and no doubt the Queen City jewelers will do themselves proud.

Information comes that the Anchor Silver Plate Co., Muncie, Ind., have opened New York and Chicago branch selling houses and will largely increase the output of flat and hollow ware that is made. Two hundred and fifty hands resumed work at the factory, July 8.

Lucia E. Hellebush sued Fred Stuckenberg for \$671. She claims to have left \$782 worth of diamonds as collateral for a \$200 loan, and he sold the gems without authority and refused to accept payment of the debt. She asks for judgment for the difference of the amount she owes him and the market value of the stones now.

S. Gilsey, of S. & H. Gilsey, has returned from a tour of the south and makes a very interesting report of conditions there. He says things are actually booming; he has made many trips there before, but not in 10 years have there been such satisfactory results or fine prospects for a Fall trade. He says the merchants all through the south are talking of the Fall Festival and many will come here who have never been in Cincinnati before.

Pacific Coast Notes.

J. A. Janowski, formerly of Auburn, Cal., is now located at Colfax.

Fred Ewert, Woodland, Cal., has added a handsome new front to his jewelry store.

J. J. Wilson, Sisson, Cal., has been enlarging and improving his store. Among other changes a large and handsome show window has been added.

The stock of jewelry formerly belonging to J. H. Porter, Willow, Cal., has been purchased by Mrs. J. H. Hoefer, who opened a new jewelry store in that city, last week. Mr. Porter has bought out the jewelry business of R. A. Curry, Colusa, Cal.

Indianapolis.

E. C. Miller spent last week on his farm in Ohio.

H. A. Comstock and A. P. Craft went on a fishing trip last week.

A. Bitterman, of Bitterman Bros., Evansville, Ind., has returned from a trip to New York.

Jos. Hummel and wife, Muncie, Ind., were in the city, last week, on their return from Irvington, Ind.

Pittsburgh.

W. O. Weniger, Frankstown Ave., is holding an auction sale to clear out old stock.

Frank D. Hartman, of West, White & Hartman, has been on the sick list, owing to heat prostration.

The Geo. B. Barrett Co.'s force are busy taking stock, and expect to close an exceptionally prosperous year.

Miss Emma Bevan, of Heeren Bros. & Co., leaves, this week, for Detroit and Canada. Charles Shuldice, with Heeren Bros. & Co., leaves, this week, for a trip to the seashore.

Among out-of-town jewelers in the city, last week, were: C. F. Kesselmeier, Salem, O.; R. A. Noble, Wellsville, O.; E. A. Blosser, New Kensington, Pa.; Mrs. E. C. Ruffe, Lisbon, O., and J. W. McKean, Charleroi, Pa.

The employees of Heeren Bros. & Co. enjoyed an outing, Saturday last, at Ross Grove. Two events of the day were a ball game between the married and single men of the factory, and one between the shop boys and the clerks of the store.

John H. Manning, who, until a few days ago, was employed as a watch repairer by L. T. Chapman, Franklin, Pa., is wanted on a charge of horse stealing and embezzling. He succeeded, it is said, in swindling many persons out of money, and left the city with \$2,000 and owing bills aggregating \$500.

A demurrer was filed, July 15, by the defendant in the case of William Heeren and others against W. C. Waeckerle. The latter says the statement in the case is insufficient at law, inasmuch as, while insinuating that the defendant received \$47,131.18, it does not set forth how or for what the same came to the defendant's possession; also, while it sets forth the defendant is indebted to the plaintiff \$29,507.16, it does not set forth the circumstances.

Denver.

J. C. Coburn, who has just opened up a store in Trinidad, has erected the only illuminated clock in that city at a cost of \$600.

Henry Bohm, of the Bohm-Bristol Diamond Co., has just bought a handsome residence on Washington Ave. The price paid is said to be \$20,000.

"If things come our way," said Dr. J. H. Sloan, of Santa Fé, N. M., who is visiting Denver, "we shall soon have lots of beautiful opals. Our locations are over in the Valles mountains, 35 miles west of Santa Fé. We have staked off two adjoining claims, making a tract of 40 acres. Now, four feet below the surface—yes, within two feet of the top in many places—there is a stratum of conglomerate and all through it, matrixes in it with other things, are these opals. It is easy mining, just about the easiest imaginable, and as soon as we get the company formed we are going to work at it for all it is worth."

F. W. Thomas, Panora, Ia., was married a few weeks ago.

L. W. Bartholomew, Sigourney, Ia., has refitted his store and made a number of improvements in it.

Minneapolis and St. Paul.

J. S. Cohen, of J. S. Cohen & Co., St. Paul, has returned from an eastern purchasing trip.

S. Ravicz, jeweler, Minneapolis, has been succeeded by McClelland Bros. & Ravicz, jewelry and crockery.

H. L. Carpenter, of the Minneapolis Jewelry Mfg. Co., Minneapolis, has returned from a short trip to Portland, Ore.

George Hartman, with Sischo & Beard, St. Paul, has left for a 10 days' vacation to Mackinac Island, via Lake Superior.

John H. Hanson, Lake Benton, Minn.; Mr. Shank, Welcome, Minn.; J. C. Meacham, Prescott, Wis., were buyers in the Twin Cities, the past week.

It is understood that H. E. Schloss, late with B. Schuette, in Minneapolis, has returned to the city and will open a jewelry enterprise for an eastern concern.

At a meeting, held on the night of July 11, in Alexander's hall, Minneapolis, an organization of the jewelry workers was perfected, about 20 charter members being secured.

S. Jacobs & Co., Minneapolis, moved to their new location, 518 and 520 Nicollet Ave., July 20. They also have their street clock up in front of the new location, making the fourth street clock within a half block of space there.

William Weller and Charles Wallace, proprietors of a jewelry store at 211 Nicollet Ave., Minneapolis, are under arrest on a charge of assaulting the 14-year old daughter of Mrs. Thomas H. White. Weller is held as principal and Wallace as accomplice.

The Tontine Savings Association, Minneapolis, issue what they term a diamond contract, and have been doing a thriving business. The Diamond Investment Co., Chicago, have brought suit against the former for an accounting and to collect a royalty of \$15,500 claimed to be due. The Chicago concern have a copyright on the form of contract used which covers the scheme of doing business, and claim a contract with the Minneapolis company whereby the latter were to pay two per cent. of their total business for the right to use the scheme.

San Francisco.

TRADE CONDITIONS.

San Francisco was crowded with visitors last week, from all parts of the country, who came here to attend either the Third National Bundes Shooting Festival, or the National Convention of the Epworth League, both of which were in session here. It is claimed that in all about 50,000 visitors were in the city. The dealers on Market, Kearny and Sutter Sts. are all experiencing a strong demand for souvenirs of all sorts.

H. E. Hall, of A. I. Hall & Sons, went to Los Angeles, last week, where he will remain about a week.

M. German, formerly of this city, has removed to Tacoma, Wash., but still retains his landed interests in San Diego.

The store of S. H. Kahn, Kearny St., near Bush, was closed, last Wednesday, on account of the death of Mr. Kahn's sister.

July 11, the Metal Polishers' Union, by unanimous vote of those present, declared off the strike which was ordered on April 1.

A. P. Hall, jeweler and optician, formerly located in Tulare and Visalia, is now lo-

cated in the Spring Valley building, this city.

A. W. Huggins, of A. I. Hall & Sons, has returned from an eastern trip with his wife and family. On the return trip they were involved in a railroad accident near Mount Shasta, but escaped without serious injury.

Among the visiting jewelers recently in San Francisco were: Fred W. Ward, Visalia; Mr. Daunt, Petaluma; G. M. Williams, Los Angeles; M. H. Osgood, San Jose; G. Ellis, Grass Valley, and H. Wahlen, of Petaluma.

The H. Wachhorst Co., Sacramento, shipped to San Francisco, last week, a fine trophy urn for the National Bundes Festival, held at Shell Mound Park. The trophy consists of a hammered silver urn, standing 18 inches high. It bears two large gold shields, one of an enameled flag and the other representing a marksman. The urn is surmounted by a golden eagle with wings outstretched.

Cleveland.

Mrs. Webb C. Ball and daughters have been at Little Mountain for a couple of weeks.

Mrs. J. E. Risser recently returned from a visit to Indianapolis and went east for an extended trip.

Chas. Lederer, for some time watchmaker for L. V. Stone, Conneaut, but now at Memphis, Tenn., has been elected president of the Tennessee Association of Opticians. In a letter, Mr. Lederer says he is meeting with gratifying success in his southern home.

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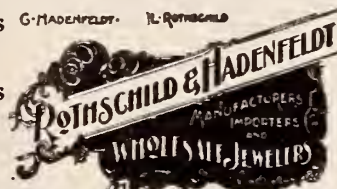
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Pearl Hunting in the West.

NEW YORK PEARL BUYER MAKES LARGE PURCHASES ALONG MISSISSIPPI RIVER.

ST. PAUL, Minn., July 18.—A dispatch from Winona, Minn., dated July 12, says: "Maurice Brower, of New York, an extensive buyer of pearls, was in Winona, yesterday, on his way down river and nearing the end of an extended pearl purchasing trip. In about 10 days he will leave for New York with the purchases he has made. He stated that the trip had been very successful, and that by the time it was ended he would have expended close to \$50,000 for pearls and slugs. He secured several pearls in this city. The largest price paid here for any one pearl was \$350 to C. W. Davis, who, for some time past, has been hunting for clams on Crooked slough. This particular pearl Mr. Davis bought at Stoddard, Wis., a month ago, for \$100. It is a perfectly formed pearl of rather silvery color, a good quarter of an inch in diameter.

"Mr. Brower says the most expensive purchase he made on this trip was at Lynxville. He says that by paying liberal prices to pearl fishers he is getting the cream of the pearls found on the upper Mississippi. He considers these fresh water pearls superior to those that are imported."

(Mr. Brower returned to New York, last week, and verified the above dispatch.)

A PEARL OF 139¾ GRAINS REPORTED.
MILWAUKEE, Wis., July 17.—The fresh

water pearl industry on the upper Mississippi River has stimulated reports of finds of value. It is a poor week when pearls ranging from \$100 up to the thousands are not reported found. Three pearls were found at De Soto, Ia., lately. Mrs. Filemore Fetrow found, on Round Island, in that vicinity, an immense pearl of the size of a chocolate drop, weighing 139¾ grains.

Eastern experts who have examined the pearls found in the rivers of Manitowoc Co. pronounce them valuable, and say that similar pearls can be found in the Sheboygan river.

WISCONSIN JEWELER ADDS TO HIS COLLECTION MATE TO "QUEEN MARY" PEARL.

LA CROSSE, Wis., July 18.—Walter S. Rose has added to his collection of pearls an exact counterpart of the "Queen Mary" pearl, which was sold in Chicago, which he purchased from Mrs. Filemore Fetrow, who has been fishing near Round Island. She lives at Muscatine, and the pearl was found by her little daughter. She asked Mr. Rose to name the pearl "Queen Jennie" in honor of the daughter. Mr. Rose has done so. The "Queen Mary" pearl was found by the same woman. It is pear shaped, has a greater luster than the "Queen Mary" pearl, and weighs 78 grains. Mr. Rose now boasts of the finest collection of pearls of any jeweler along the river. It contains 50 or more gems, all of greater or less value.

HUNTER FINDS FIVE PEARLS IN ONE SHELL.

STERLING, Ill., July 17.—Thousands of pearl hunters are swarming along the banks of the Elkhorn Creek, a small stream which passes through the country north of this city. A large number of pearls have been found within the past three weeks, and now the creek is being lined by hunters with all kinds of apparatus.

William Mangan found five pearls in one clam shell, in Elkhorn Creek, Tuesday. He found but one good sized shell, and was surprised to find anything in it.

VARIOUS PEARL NEWS ITEMS.

J. B. Hudson, Minneapolis, Minn., has a collection of pearls of odd shapes and hues.

There is a systematic raid being made on clams in Beaver Creek, near York, Neb., owing to the discovery of a small pearl in the shell of a clam.

A transient party of clam fishers are at work in Nininger, Minn., on the river, gathering clams, a bed two miles long having been discovered.

A Hoxie, Ark., dispatch, dated July 17, says: "Mike Grant, of Black Rock, a pearl hunter in Black River, and Nat Phillips, a pearl buyer, of Smithville, Tenn., became involved in a dispute on a boat, which resulted in the killing of Grant. Phillips surrendered to the sheriff and was held on a charge of murder in the second degree.

The Keystone Button Co., Erie, Pa., have made a proposition to the Commercial Club, Red Wing, Minn., to establish a branch plant there for the production of pearl button blanks. The company ask rent of a building, free power, light and water for five years. In return they offer to establish a factory with 50 saws and to use 20 tons of shells the year around.

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The Latest Patents.

ISSUE OF JULY 16, 1901.

678,382. STOP-WATCH. EUGENE DUPUIS, New York, N. Y. Filed Aug. 6, 1898. Serial No. 687,937. (No model.)



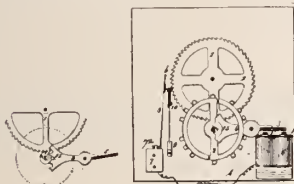
In a split-seconds watch, the combination with a seconds-wheel and a tubular arbor on the same, of a split-seconds arbor passed through the tubular arbor on the seconds-wheel, a heart-cam fixed on one end of said split-seconds arbor below the seconds-wheel, a spring-pressed lever pivoted on the seconds-wheel and bearing with its free end on the heart cam on the split-seconds arbor, a seconds-hand on that end of the tubular arbor, opposite the one carrying the seconds-wheel and a hand on that end of the split-seconds arbor opposite the one carrying the heart-cam, the split-seconds hand being above the seconds-hand.

678,383. PROCESS OF METAL ORNAMENTATION. FERDINAND EPLER, Berlin, Germany. Filed June 25, 1900. Serial No. 21,400. (No specimens.)



Process for the manufacture of inlaid metal-work in a ground plate of any form or description, consisting in forming grooves in the said ground plate, inserting wires into the small groove and pieces of wire-cloth into the larger grooves fastening said wires, wire-cloth or the like to the ground plate by drawing the same through existing perforations or by forcing them into the grooves and finally filling the grooves with a metallic deposit by electrolytic action.

678,426. ELECTRIC CLOCK. EMILIO ROSI, Arquata-Scrvia, and GIUSEPPE VACOTTI, Scrvia-Scrvia, Italy. Filed Dec. 19, 1898. Serial No. 699,787. (No model.)



An electric timepiece comprising an electromagnet adapted to be connected to one pole of a battery, of an escapement-wheel, a balance-wheel, a spring-tooth carried by the balance-wheel spindle and communicating movement to the escapement-wheel, a pin on the balance-wheel, a pivoted lever having a soft-iron armature at one end adapted to be attracted by the electromagnet, and having a cut-away part at the opposite end adapted to be engaged by the pin on the balance-wheel, a plate A, an insulated plate thereon, a spring 8 adapted to be connected to the other pole of the battery, carried by the latter plate, and a spring-pawl engaging the teeth of the escapement-wheel and adapted to make contact with the spring 8 when said spring is pressed outwardly by the escapement-wheel each time the latter receives an impulse, and means for varying the distance between the spring-pawl and the spring 8.

678,433. EMPLOYEE'S TIME-RECORDER. EDWARD G. HEENE, Cleveland, Ohio, assignor, by mesne assignments, to the Empire Time Recorder Company, same place. Filed Oct. 31, 1896. Serial No. 610,785. (No model.)

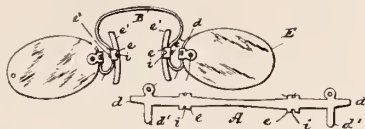
678,435. SKIASCOPE-OPTOMETER. OTTO NEUSTÄTTER, Munich, Germany, assignor to Emil Neustätter, same place. Filed May 12, 1898. Serial No. 680,509. (No model.)



In an instrument of the character described, the combination of a rod provided with a handle, with

independent cylindrical rotatable sockets fitted on the rod and provided with radiating arms terminated by frames adapted to hold the glasses, rods pivoted at the lower part of said rod and secured at their upper ends.

678,448. MOUNTING FOR RIMLESS SPECTACLES OR EYEGLASSES. GEORGE L. WILLIAMS, Chicago, Ill., assignor to Monroe Optical Company, Rochester, N. Y. Filed March 9, 1900. Serial No. 8,044. (No model.)



An eyeglass and spectacle mounting composed of lens-embracing straps and strap guide-bars formed integrally, said guide-bars being rectangular in cross-section and extending at right angles to the plane of the lenses, and separate lens-straps having an opening therein fitting said guide-bars, whereby said straps are non-rotatably mounted on said guide-bars.

678,466. FOUNTAIN-PEN. BYRON B. GOLD-SMITH, New York, N. Y. Filed Jan. 31, 1901. Serial No. 45,484. (No model.)



A fountain-pen feed-plug having a longitudinal groove extending to the surface of the plug and a pen-receiving slot crossing the groove and dividing it into an ink-duct and an air-duct respectively.

678,477. BUTTON OR STUD. DANIEL D. DAWLEY, Providence, R. I., assignor to Payton & Kelley Co., same place. Filed May 4, 1901. Serial No. 58,729. (No model.)



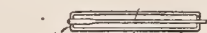
A button or stud comprising a head, a post having an angularly-bent portion forming a guideway, a semi-tubular shoe adapted to slide within the guideway, and a spring seated in the guideway for bearing against a sliding shoe.

678,522. ELECTRICALLY-HEATED COOKING UTENSIL. MICHAEL SEIPS, Meriden, Conn., assignor to Manning, Bowman & Co., of Connecticut. Filed Dec. 8, 1900. Serial No. 39,137. (No model.)



An electrically-heated cooking utensil comprising a receptacle portion having an annular depending flange, a heater portion comprising a top plate and means to heat the same, a supporting-frame therefor, and an annular jacket carried by said frame and projecting upwardly and around said flange.

678,527. HAIR-FASTENER. ANDREAS STOCKINGER, Vienna, Austria-Hungary. Filed Jan. 12, 1901. Serial No. 42,952. (No model.)




A hair-fastener, consisting of an elongated loop-shaped frame and a prong or needle having a sliding connection with one end and adapted to overlap the other end of said frame.

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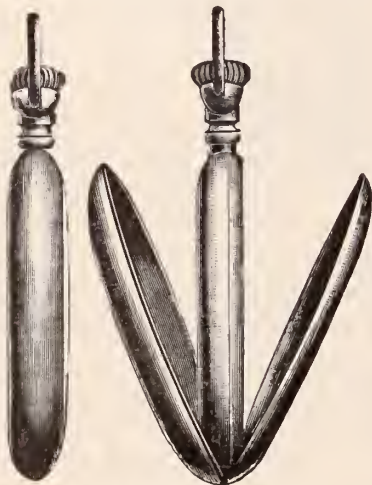
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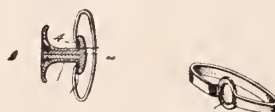
Bridgewater, Mass. Filed May 31, 1901. Serial No. 62,494. (No model.)

A fountain-pen, consisting of a pen-section having a feed and pen therein, a barrel having an air-tight connection with said section, a compressible rubber sack which is arranged in said barrel and has an air-tight connection with the inner



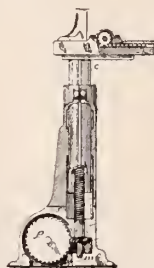
end of said pen-section, said barrel, section, and sack forming an air tight chamber which surrounds said sack, and said barrel being provided with an aperture in its end opposite the pen-section; whereby air may be forced through said aperture into said air-tight chamber and thus compress the sack, so that when the air-pressure is allowed to escape the sack may expand and such in the ink.

678,592. NECKTIE-HOLDER. FRED H. TOWNE, Sisseton, S. D. Filed March 21, 1901. Serial No. 52,190. (No model.)



In a necktie-holder, the combination of a separable button, and an elliptical ring having an inwardly-deflected eye secured to the head of the shank member of the button.

678,642. STANDARD FOR OPTICAL INSTRUMENTS. JOHN E. CHAMBERS, Chicago, Ill. Filed March 8, 1901. Serial No. 50,374. (No model.)



An improved standard for optical instruments, consisting of a fixed vertical casing, an extension-column sliding vertically therein, a spline for preventing rotation of the extension-column, a vertical screw, stepped in said casing, working within said extension-column, a screw-threaded terminal to said extension-column, engaging said screw, a skew-pinion on said screw, a skew-gear mounted in the casing in the axial plane of said screw, engaging said skew-pinion, and means for operating the said skew-gear, to elevate and lower the extension-column.

678,656. TIME-STAMP. PETER G. GIROUD, Binghamton, N. Y., assignor to the International Time Recording Company, of New Jersey. Filed April 22, 1901. Serial No. 56,868. (No model.)

678,663. COLLAR-BUTTON AND NECKTIE-FASTENER. FREDERICK M. HASENFUS, Jr., Philadelphia, Pa. Filed Nov. 27, 1899. Serial No. 738,291. (No model.)

A member, consisting of a shank, a head, and a

cross-bar with an intumed tongue, a member consisting of a cap having a circumferential rim, an open back and a face with main and auxiliary openings, and a loose guard-plate occupying the interior of the cap at the open back and adapted to be subjected to the pressure of the tie and to



transmit the same to said tongue in its locking position and remove the tie from direct contact with said cross-bar, said parts being combined, forming an improved collar-button and necktie-fastener.

678,699. COMMUNION-SERVICE. JOHN G. THOMAS, Lima, Ohio. Filed April 9, 1900. Serial No. 12,194. (No model.)



In a communion-service, the combination of the tray having holding means for the cups, a base provided at one edge with a reentrant curved seat to receive an edge of the tray, a tiltable filling device supported above the base and overhanging the said curved seat, and a retaining device for holding said tray in said seat and permitting the rotation thereof for filling purposes.

678,762. COLLAR-BUTTON. JAMES E. POTTER, Providence, R. I., assignor to Barton A. Ballou and Frederick A. Ballou, same place. Filed April 8, 1901. Serial No. 54,962. (No model.)



The improved collar-button herein described, consisting of the combination of a shoe having a flaring hollow shank rectangular in cross-section, a disk, a lining-plate having a rectangular aperture, a rivet having a head between said disk and lining-plate and also having a shank rectangular in cross-section and made with parallel sides and passing through said aperture into the hollow button-shank and spread into contact with the inner flaring surfaces of said hollow shank, and a shell inclosing said disk, rivet-head, and lining-plate and rolled over the edges of the latter.

678,777. TIME-RECORDER. PETER G. GIROUD, Binghamton, N. Y., assignor to the International Time Recording Company, of New Jersey. Filed Oct. 9, 1900. Serial No. 32,475. (No model.)



DESIGN 34,771. BADGE. LENA BENNETT, New York, N. Y. Filed June 18, 1901. Serial No. 45,067. Term of patent 3½ years.

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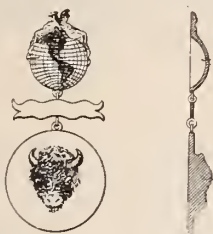
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DESIGN 34,772. BADGE. WILLIAM E. RYAN, Washington, D. C. Filed June 18, 1901. Se-



rial No. 65,068. Term of patent $3\frac{1}{2}$ years.

DESIGN 34,773. RING. ARTHUR S. S. FUSSELL, Philadelphia, Pa., assignor to John F. Simons and Thomas Maddock, same place;



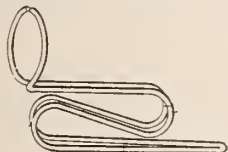
Frederic M. Simons, Swarthmore, Pa., and Edward S. Simons, Orange, N. J. (trading as Simons, Bro. & Co.). Filed June 12, 1901. Serial No. 64,339. Term of Patent seven years.

DESIGN 34,774. HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. CHRIS.



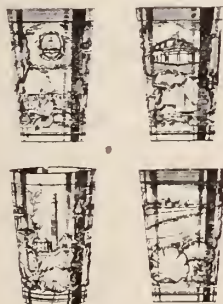
SILBER, Meriden, Conn., assignor to International Silver Co., same place. Filed June 21, 1901. Serial No. 65,509. Term of patent seven years.

DESIGN 34,775. HOLDER FOR FOUNTAIN-PENS. RICHARD WELLS COUNCER, Egremont,



England. Filed May 6, 1901. Serial No. 59,060. Term of patent seven years.

DESIGN 34,781. CUP. VICTOR FREISINGER, At-



lantic City, N. J. Filed June 19, 1901. Serial No. 65,207. Term of patent seven years.

TRADE-MARK 36,730. BADGES. HARVEY & OTIS, Providence, R. I. Filed June 14, 1901.



Essential feature.—The representation of a bee and the capital letters "K. O. T. M." Used since June 1, 1901.

TRADE-MARK 36,731. CHAINS, WATCHCASES, JEWELRY, AND METAL INGOTS.

CHARLES H. STONE, New York, N. Y. Filed May 18, 1901.

L. M. & CO., Ltd.

Essential feature.—The letters "L. M.," an ampersand, and the abbreviations "Co." and "Ltd." Used since May 1, 1901.

TRADE-MARK 36,769. CERTAIN NAMED METAL WARE. ROGER WILLIAMS SILVER COMPANY, Providence, R. I. Filed June 14, 1901.



Essential feature.—The capital letters "R W" in monogram form. Used since June 1, 1901.

TRADE-MARK 36,770. CERTAIN NAMED METAL WARE. ROGER WILLIAMS SILVER COMPANY, Providence, R. I. Filed June 14, 1901.



Essential feature.—The bust-portrait of a man in Puritan garb. Used since June 1, 1901.

TRADE-MARK 36,773. CUTLERY. S. HECHT & SON, New York, N. Y. Filed March 11, 1901.



Essential feature.—The word "Ivy" or the representation of ivy. Used since Dec. 15, 1900. PRINT No. 371.—Title: "OFFICIAL FIRE INSURANCE RECORD WATCHMAN'S IM-

PROVED TIME DETECTOR." (For Watchmen's Improved Time-Detectors.) Robert Kopp, New York, N. Y. Filed June 24, 1901.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued July 15, 1884.

301,873. ESCAPEMENT. CHARLES FASOLDT, Albany, N. Y.

301,920. LOCKET. L. W. PIERCE, Providence, R. I.

301,928. WATCH CASE. H. G. SKIDMORE and C. W. HARMAN, Cincinnati, O.

301,946. JUG TOP. HOMER WRIGHT, Pittsburgh, Pa.

301,976. COMBINED KNIFE AND FORK. A. H. FORSYTH, Worcester, Mass.

302,036. METHOD OF ORNAMENTS METAL PLATES. JAMES ROTHSCHILD, Newark, N. J.

302,057. MEASURE ATTACHMENT FOR POCKET KNIVES. JOSEPH THURNAUER, Burgkumstadt, Germany.

302,087. STEM-HOLDING DEVICE. G. T. BAUGHMAN, Bellefontaine, O., assignor to A. W. Miller, same place.

Designs issued July 7, 1894, for seven years.

23,458, 23,459, 23,460 & 23,461. BROOCHES. WILLIAM SCHEER, Arverne, N. Y.

23,462. SPOON. F. C. HAMILTON, Syracuse, N. Y.

Designs issued Jan. 11, 1898, for $3\frac{1}{2}$ years.

28,144. EWER. W. H. GRINDLEY, Congleton, England, assignor to W. S. Pitcairn, New York, N. Y.

28,154. SPOON. N. T. MACFERRON, Allegheny, Pa.

28,156. COMB. J. T. WILCOX, Leominster, Mass., assignor to A. W. Williams and G. L. Winn, same place.

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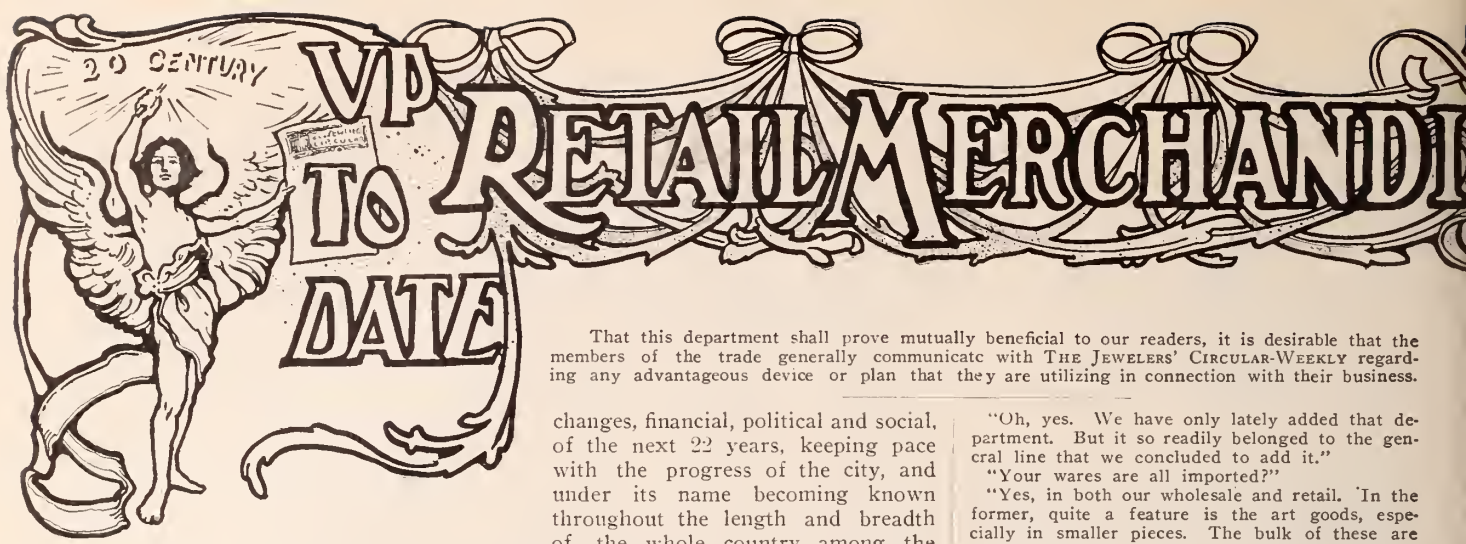
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That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

changes, financial, political and social, of the next 22 years, keeping pace with the progress of the city, and under its name becoming known throughout the length and breadth of the whole country among the

patrons of art wares and fine jewelry. But in 1878, having found that for shopping purposes it was somewhat outside of the charmed circle, Mr. Hays removed his business to Union Square, and so, as many will still remember, Alex. M. Hays & Co. occupied the site at the corner of 16th St. and Broadway, since pre-empted by Brentanos; 1883 found Mr. Hays in failing health, and the business was taken over by two of the old employes, who, under the name of Camerden & Forster, have familiarized it to the present generation of art lovers. Mr. Camerden died in 1894, and Mr. Forster with two of his employes as his partners, has continued the old business under the old style. It was removed to its present site, 273 Fifth Ave., having been for a time located at Broadway and 27th St. In 1898 the concern was incorporated.

J. V. Forster, the head of the house, was pleased to impart these interesting facts to a representative of THE JEWELERS' CIRCULAR-WEEKLY, together with such additional ones as follow:

"Our main business is the importation of art goods—statuary, bronzes, marbles, clocks of all sorts and the thousand and one curios that from season to season attract the admiration of the fastidious," avowed Mr. Forster. "Our business is of two distinct characters, the wholesale and the retail; and, in our case, the difference between them is greater than in most instances, which is why I have been led to emphasize the fact. In our retail department most of the articles are unique, having a special art value in addition to their intrinsic worth.

"To the art lover who has a fair appreciation of beauty and grace and delicacy of form and colorings, there can be nothing more delightful than a ramble through a stock of this character. But there is embarrassment in it—the embarrassment of wealth. Everywhere the sight is greeted with such a choice and charming array! So many lovely objects claim the attention that it is impossible to do justice to any single one. And here arises a problem that must confront every dealer in such wares. Does not the very profusion more or less stand in the way of sales? That is a speculation, however, which leads nowhere, and, since it is scarcely possible of solution and must operate equally against all, in the end all suffer alike.

"Besides the goods I have mentioned, we have a jewelry department, in which we handle a complete line of precious stones and fine jewelry, as, for instance, imported watches of the highest grades. Then, though we do not regularly deal in furniture, we do run on special pieces. Thus, for instance, when spinning wheels were the fad, nowhere could a finer line than ours be found. So, too, with grandfathers' clocks. You may be sure of always being able to find in our display any special pieces that are in vogue, and even if the piece has unusual beauty or quaintness, even if it does not chance to be in vogue—such, for instance, as cabinets, chairs, etc. Historic or art value is the *sine qua non* that gives it a cachet with us."

"I notice statuary also."

"Oh, yes. We have only lately added that department. But it so readily belonged to the general line that we concluded to add it."

"Your wares are all imported?"

"Yes, in both our wholesale and retail. 'In the former, quite a feature is the art goods, especially in smaller pieces. The bulk of these are for Fall delivery. Our buyer makes two trips to Europe every year, and sends us samples promptly. From these the orders are taken."

"You don't import a stock of each kind, then?"

"Oh, no," replied Mr. Forster smilingly, "that would be impossible. Think of importing a stock of the various sizes and grades of each of these samples before you," and Mr. Forster waved his hand around—we were in the wholesale department—and the impossibility of the idea was immediately apparent, for here were hundreds upon hundreds of samples of goods, and not a single sample that did not represent a respectable price."

"And these are sold through?"

"Our force of traveling salesmen."

"You do no mail order business?"

"Neither at wholesale nor at retail. We find it impossible to issue a catalogue or anything voluminous regularly. Just think what it would mean in a line like ours! In the first place, we could not use any illustrations except the very, very finest—nothing short of these would begin to do justice to the wares. But, remember, that of the fine goods we never dare have a quantity—nothing would kill such in the estimation of the fastidious trade to which we cater, as the reflection that they can readily be had in any quantity. But, aside from this, every season our line is practically renewed from A to Z."

"But you circularize?"

"Yes, to select lists of our own, both in wholesale and in retail. These lists are very carefully compiled and card-indexed. Every name upon them is very valuable to us and stands for a responsible buyer, who appreciates our wares and is liberal enough to purchase."

"You never purchase lists?"

"No, indeed. We could not find one in market as reliable and as satisfactory for our purposes as these of our own compiling."

"Do you mail open with one-cent stamps?"

"No, we seal all our circulars and pay regular letter postage."

"Do you send your circulars in batches and with general literature?"

"Oh no, but we often accompany such with personal letters. These are meant, and, I think, are regarded as compliments, and go a long way to establish warmer relations with our customers—an end which we are always striving for. Undoubtedly, a great deal of our success is due to the pleasant and close feelings existing between our customers and ourselves. A very large proportion of our customers are of the class who, by dint of the many years they have dealt with us, have been transformed into real friends. In wholesale circularizing we do not need letters, our salesmen's calls taking the place of them. For, in every instance, they call on every one of the names upon our lists, and these embrace about all the dealers throughout the whole country."

"Do you advertise, Mr. Forster?"

"Only towards the coming of the holidays, and then only in a very general way to attract people to call upon us. It would not do to specialize—neither to particularize an article, nor to mention a price. In our case this would operate against us. You can readily see that with such classes as we desire anything in the shape of a bargain it would be utterly ridiculous to announce; rather calculated to keep them from coming than to draw them."

"Which of the dailies do you use?"

"The very best, we think; *The Evening Post*, *Mail and Express*, *Commercial Advertiser*, *Tribune*, *Times* and *Herald*. The last we find gives us the best results, though it is the most expensive."

"Do you get occasional reading notices from these papers?"

No. 5.

PRIZE ESSAY COMPETITION.

First Prize, \$20.

Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Make the Most of the Holiday Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by Oct. 1, 1901.

Essays must be written on one side of paper.

No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

Interviews with Progressive Retail Jewelers.

Representative Jewelers Analyze Some of the Forces that Actuated Their Business Along the Road to Success.

AWAY back, before the middle of the last century—to be exact, in the year 1842—one of the most respected of the importing houses of New York was that known as Sill & Thompson. Its location was on John St., the then center of the shopping activities of what was already acknowledged to be the leading city of the New World. Four years later, in 1846, Alexander M. Hays acquired the business, and it was removed to Maiden Lane, No. 23. There, under the style of Alex. M. Hays & Co., it was a witness of the momentous

NG and HINTS to JEWELERS

"Oh yes, sometimes. That is perfectly natural, for we occasionally exhibit wares which, from the art point of view, are worthy of notice. We believe these bring us good returns, but it is difficult to trace results."

"You advertise in trade journals, also?"

"Yes, to a limited extent for our wholesale department."

"Do you use any other mediums?"

"Not to any extent. We have tried some, as, for instance, the programmes of such events as the Horse Show—not church fairs or such—but have given them up, being inclined to a more conservative course. We have no regular advertising outlay; it varies from year to year."

"Are you harmed or helped by the department stores?"

"We don't come into competition with them sufficiently to regard them at all. Our lines and our methods are so very different. With them the obtaining of very fine goods—such as can be classified under the head of art, is the exception. With us it is the rule. No, they are not a factor which we consider at all."

"Under the head of 'special pieces,' Mr. Forster, following the caprices of fashion, what may be in demand this season may have very little value next year?"

"That is so to a great extent, but some of our best and finest examples are always in demand, no matter what the material. To illustrate: One season the taste of our customers, or, rather, the fashion, will run to inlaid woods. In a few seasons there may be no demand at all for inlaid woods. Yet, if we came across a specially fine and unique example of wood-inlaying, we could certainly dispose of it to advantage, even if at the time nothing short of the most superb in that class would be looked at. Thus, we do not handle cut glass to any extent; yet you will always find a few examples of it in our stock—examples which are classed because of their unusual beauty or worth as art goods, without reference to their material. Thus, too, we are never without some bronzes, even if bronze in general were a most unsalable material."

"On special pieces it would not do to have two pieces exactly alike?"

"It might not be policy, as a general thing, and yet it should be not only permissible but it is right. When an artist has constructed a fine article, having the mold and the other facilities, why should he not construct a duplicate and even more? If made by the artist himself, all should be and really are of equal worth. Of course, if the artist constructs an example on the understanding that the mold be broken after the piece is completed, that is another matter; and in that instance it is probably monetarily arranged for, and the artist becomes no loser. In pictures from plates, you know how that is arranged for? The plates are destroyed after a certain number of "re-marque" or "artist's" proofs are drawn. So, too, with books. The foregoing will tell you why it would not be policy on our part to use cuts in our advertisements, or even to specialize. The customer who comes in and buys something specially fine likes to think and to have it thought that he has something unique. He likes to have people ask 'Where did you get that?' And I have known of cases where buyers were actually indignant when they learned that a duplicate existed, even when they had no reason to believe that they had obtained a unique example, and when the price they had paid should surely have told them that they had not paid for the artist's conception or even mechanical aids."

"You handle very few American products?"

"Very few, indeed. We are distinctively importers, and in art goods we Americans have not yet come to make wares of the intrinsic worth and beauty of those made abroad."

"Your location, Mr. Forster, is a good one?"

"Yes, we are right in the middle of the finest shopping district in the city. We think this one of the essentials of our success."

"You have another store?"

"Yes, in Saratoga—a Summer store. This is both a good advertising scheme and a splendid avenue for a good part of our stock. Besides it answers two other admirable purposes. It helps to

make business a little more lively in what is naturally the duller period of the year, and it gives us an opportunity to keep some of our employees busy at a time when otherwise we would either be forced to carry them on the payroll, or to lay them off. Either course would be distasteful. Our employees are a skilled and trained force and we are naturally attached to every one of them. In a business like this it does not do to have to change, and our customers all become attached to one or other clerk."

"How many have you in employ?"

"We have from 12 to 15 clerks. From what I have said that our customers prefer to deal with their own salesmen, you will appreciate that they are responsible ones and that we give them great latitude."

"But you are strictly one price?"

"Of course. They are marked—one price absolutely. When I speak of latitude, I mean that they are of a high degree of intelligence and well informed, and able to discourse understandingly on our wares."

"Have you any ladies as clerks?"

"We have them in employ, but not for selling. As stenographers and one whose duties are to keep the stock not so much in order, as clean."

"Do you add to your force around holidays?"

"Oh, yes, we take on three or four extra. It is impossible, of course, to get temporary clerks as competent as our regular ones; still, from various sources and by paying liberally, we do pretty well."

"You have to extend credit to your customers?"

"Yes, indeed. We see very little cash, unfortunately. That is perfectly natural when you consider the very superior class our trade is drawn from. We have to console ourselves with the reflection that at least every cent that is charged is practically as good as gold."

"How does trade vary in volume, month by month, Mr. Forster?"

"Well, beginning with December, during that month we do about one-quarter of our entire business. January is a pretty good month with us, because of the social life of New York, and also because all the holiday money has not been spent. Besides, many men wait till New Year, and if the balance has been satisfactory give their wives a present or the money for it at that time. February falls off; March is rather poor, too, especially as it is the Lenten season. April picks up somewhat. May is medium. June is good up to about the 20th of the month. This is because of June weddings. Commencements affect us very little. July, August and September are rather poor with us here, but somewhat brisker in Saratoga. October and November are pretty good months. We do fully two-thirds of our entire business during the four months of October, November, December and January."

POINTS OF LAW.

A partner advancing money to his firm is entitled to interest on the loan though there was at the time no express agreement to pay interest, in the absence of some agreement to the contrary.

A bank is not obliged to make a partial payment upon a check exceeding the fund in bank subject to check, but if it pay a part it is entitled to take up the check as evidence of such payment.

An assignment of wages to become due, without limit as to the amount or time, and without acceptance by the employer, and without notice to an attaching creditor, is void as to such creditor.

It is not sufficient to vitiate a transfer or a sale of goods to a creditor of the seller that the latter had knowledge of the fraudulent designs of the debtor; it must appear that he participated in same.

JEWELERS' IDEAS AND SCHEMES.

A NEW jeweler, locating in Jamestown, O., used these words in the local newspaper to announce his arrival:

The New Jewelry Store.

'Tis not a curiosity shop or the leavings of some years of business, but a store of up-to-date and new line of jewelry, and a watch repairer, not a man with the reputation as a watch ruiner. Inquire of your neighbor before leaving a valuable watch to be repaired.

ALBERT BLAND, Jeweler.

*

A song recital in a room on the second floor of the quarters of the Castberg's National Jewelry Co., Washington, D. C., attracted the attention and presence of many desirable people in social circles and doubtless proved profitable to the business.

*

E. E. Bjorge, Lake Park, Minn., will present to each baby under one year old brought into his store, the coming year, a solid gold baby ring.

*

Frank A. Blethen, Houlton, Me., has offered the player of the base ball nine of that town who makes the most home runs in a game with a team representing a rival town, a gold watch.

INGENIOUS ELECTRICAL WINDOW DISPLAY.

SCHAUL & MAY, Atlanta, Ga., recently had a window display that attracted considerable attention and was said to be one of the most attractive ever shown in Atlanta. On a revolving pedestal of many shelves, diamonds, set in rings, brooches and other ornaments, sparkled in a most alluring manner. To add to the beauty of these exquisite gems, rubies, opals, pearls, emeralds and other rare stones were tastefully arranged. A plate full of silver, \$500 all told, rested on one side of the window. On the other, rows of gems and gold watches were strewn.

The window presented a particularly attractive appearance at night. Scores of tiny incandescent bulbs glowed among the jewels and added to the luster of the display. Crowds gathered about the remarkable display every night. The window, including all the electrical apparatus and the arrangement of the display, was the work of Martin May, one of the proprietors.

TO POLISH SHOW WINDOWS.

A GERMAN exchange gives the following receipt: Mix calcined magnesia with purified benzine to a semi-liquid paste. Rub the panes with this mixture by means of a cotton wad, until they are bright.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

BEVERLY, Mass., July 11, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us who is the manufacturer or importer of the polishing cloth called Selvyt? Thanking you in advance, we are,

Yours very truly,

JOHN B. HILL & SON.

ANSWER:—Jones Bros. & Co., 274 Church St., New York, are the importers of "Selvyt" cloth.

PHILADELPHIA, Pa., July 12, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly give us the names of parties making cheap aluminum toilet sets. Will you kindly give this matter your attention, and thanking you in advance for the accommodation, we are,

Very truly yours,

PROVIDENCE JEWELRY CO.

ANSWER:—New York Aluminum Co., 142 Worth St., New York; New Jersey

Aluminum Co., Springfield Ave. and 19th St., Newark, N. J.

GLOUCESTER, Mass., July 9, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give me the addresses of English publishers of papers like yours and the *Keystone*. There must be two or three in England.

Respectfully,

A. W. FLYE.

ANSWER.—*Watchmaker, Jeweler, Silver-smith and Optician*, 150 Holborn, E. C., London; *Jeweller and Metalworker*, 24 Clerkenwell Road, E. C., London, and *The Horological Journal*, Northampton Square, Clerkenwell, London, are the principal publications in our line, in England.

KALAMAZOO, Mich., July 5, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly send us a list of the manufacturers of German silver bugtops for beadbags? By so doing you will greatly oblige, yours respectfully.

F. P. D'ARCY.

ANSWER:—R. Blackinton & Co., North Attleboro, Mass., and Ford & Carpenter, 101 Sabin St., Providence, R. I., make these articles.

MONTREAL, Can., July 4, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you inform us of a prominent concern from whom we may procure an old-style pair of candle snuffers, with either plated or silver handles? Thanking you we are

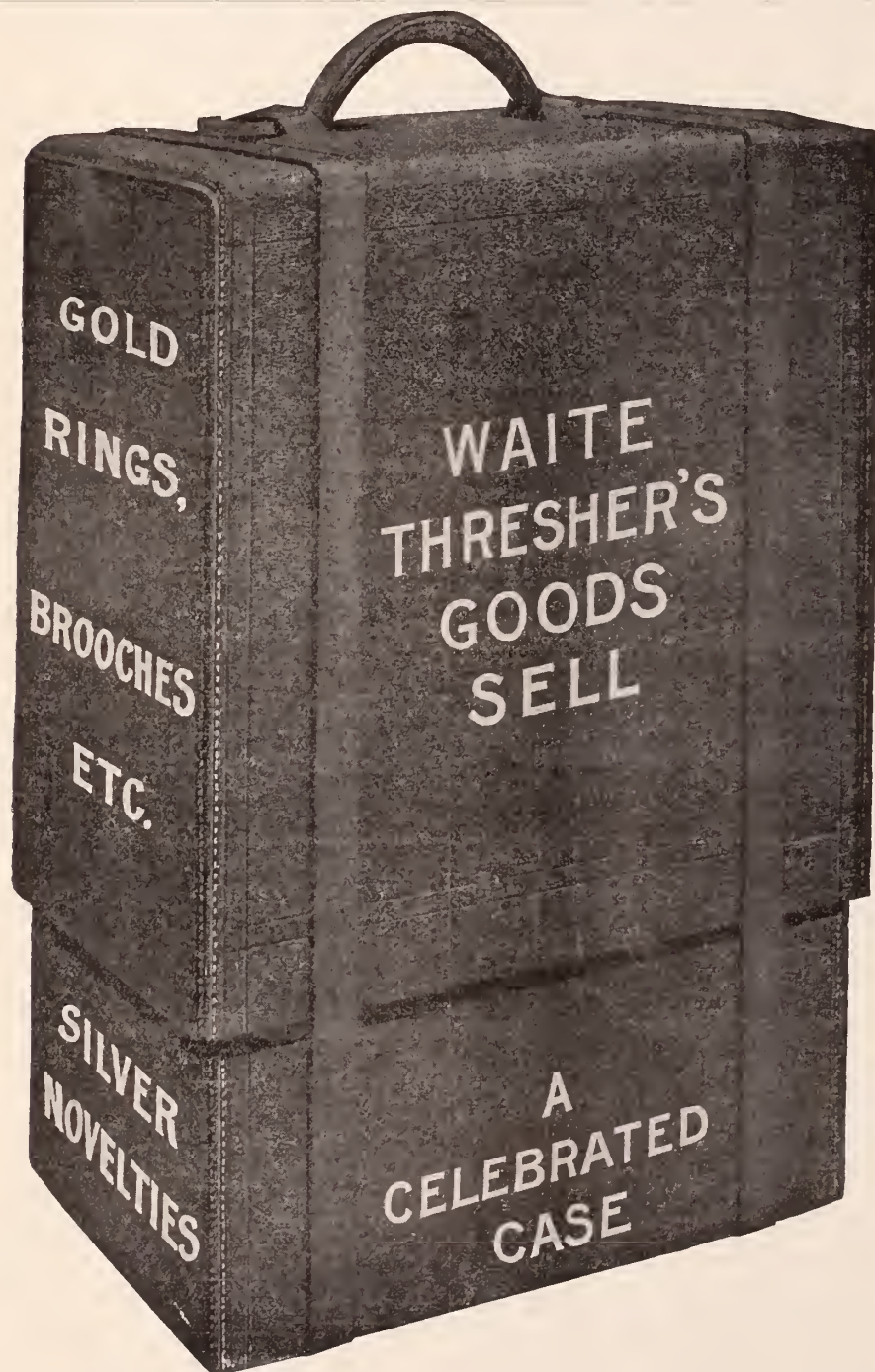
Yours truly,

HENRY BIRKS & SONS.

ANSWER:—The Gorham Mfg. Co., Broadway and 19th St., New York, make candle snuffers in sterling silver, and also in nickel plate. Candle snuffers are made in plate by the International Silver Co., Meriden, Conn.

The International Silver Co., successors to the Meriden Britannia Co., have issued to the trade Catalogue No. 62, of the new "Avalon" line of sterling silver spoons, forks and fancy pieces of table flat ware. The catalogue is a handsome specimen of the printer's art, and shows each of over 100 different pieces, in actual size, reproduced with all the beauty of the original articles, ranging from spoons, knives and forks through the fancy pieces and cutlery, to the sets in handsome satin lined, leatherette cases. The catalogue is 14 by 11 inches in size, giving pages of generous size which lend themselves to the suitable display of the illustrations. The cover is of heavy blue paper with the printing in black and silver and designs of apple boughs and fruit, in harmony with the subject. Heavy calendered white paper is used for the 32 pages of the catalogue, on which the features of the designs of the goods are shown up in a manner likely to attract the possible customers. The "Avalon" is a graceful flat ware pattern of bold outline, on the order of the King's. The die work is well executed, producing an article of full, round and striking detail. As an introduction to the catalogue is a well written account of the history of the name "Avalon," which is the name of an island—the island of apples—that figured prominently in the life of King Arthur, leader of the Knights of the Round Table. On the corner is shown the sword Excalibur which was

"Wrought by the lonely maiden of the lake," as it was raised above the waters for the king to grasp from the maiden's hand.



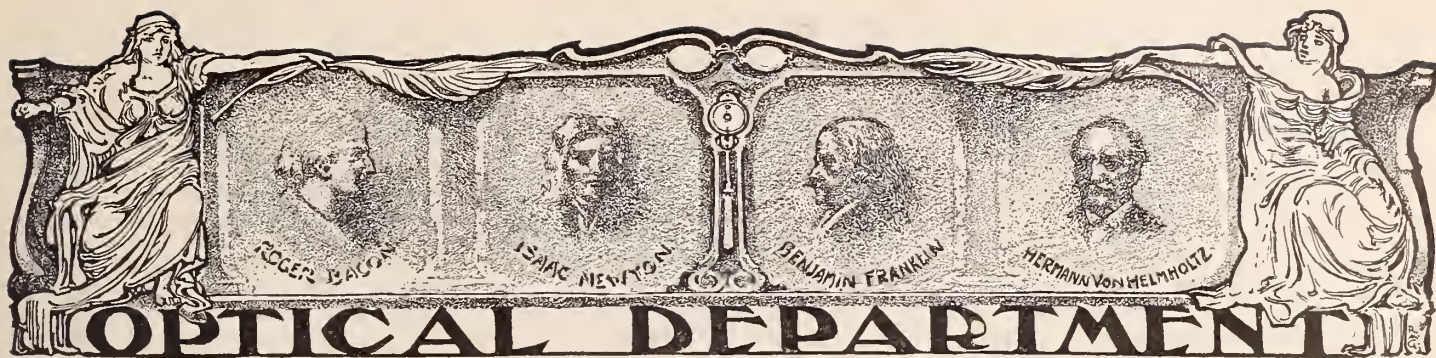
We are showing samples of New Goods in SASH PINS, CAMEO GOODS, FOBS, RINGS, BROOCHES, SCARF PINS and NOVELTIES. ALSO GUARDS, VEST CHAINS, LORGNETTES, FINDINGS, ETC. CALL AND SEE OUR LINE.

Main Office and Factory:

61 PECK STREET, PROVIDENCE, R. I.

New York Office:

7 MAIDEN LANE (Samples Only).



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JULY 24, 1901.

VOL. XLII. No. 25.

NOTE.—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

THE FIELD OF OPTICS.

THE world is seeing wonderful development in physical science. We know this is so as regards optics, but we must not think it is particularly so, however creditable the optical showing may be. Medical science, surgical science, electrical science, all the physical sciences, and their handmaids, the practical arts, are moving forward at a rapid pace. There is nothing in optics, unless it be the discovery of the X-ray, that compares in its possibilities to liquid air, or with telephone, telegraph, and electric power and heat. In other words, there is no place for conceit as to what we know about optics. But optics is none the less a great field for discovery and invention.

OPTICAL LITERATURE.

There is a great field for optical book making or literature. There is probably no physical science in which the literature of the science is in cruder shape than it is in optics. The market is overloaded with amateur treatises, but real scientific works on this topic are few and far between. This is a grand field for anyone who combines the genius for making original investigations, the talent for marshaling his facts into attractive literary form, and whose style is sufficiently simple to hold the attention of the reader or student. A great many of our optical books have been written by youths under the pressure of the demand for any-old-thing. We need a real literature that will be recognized as standard. This is an optical field open to any aspiring genius.

OPTICAL INVENTIONS.

Devices for determining the refraction of the eye are more numerous than ever before, but the field for further invention is limitless. An instrument can never be made that will work on the principle of the Kodak, "You press the button, we do the rest," for glass fitting is not glass fitting that does not take into account the nervous system of the patient. But we need many things in the line of inventions. The commonly used trial frames serve the purpose of trying the test lenses upon the eyes, but as for giving the contour of the face or the dimensions in such form as to make the frames

ordered fit the face accurately, they cannot be depended upon. This is but one specimen of thousands of little things in which inventive genius is required. An instrument that will throw an image of the fundus upon a screen, so that it can be examined without coming in contact with the person whose eye is being examined, would be a great invention. An instrument that will differentiate, objectively, corneal from lenticular astigmatism would also be great. There is certainly no limit to the field in this direction.

OPTICAL HYGIENE.

There is to-day no system by which the eyes of children, especially of the children attending school, may be prevented from acquiring by over-use of the eyes or of their muscles or nerves, the defective conditions that so generally prevail. That "study glasses" that would take from them their excessive strain during study hours, giving or leaving to them simply normal action, would tend to stay the progress of many anomalies cannot be doubted. There is no system as yet of treating cases of this character. There needs to be a general work upon this feature of the optical science and art, not any highfalutin' nonsense but plain common sense directions. The hyper-medical character of most treatises upon the eye, which makes necessary the use of atropine as the first step in testing children's eyes, I count among the nonsensical things. All things taken together, there is probably no field that offers greater attractions for invention, discovery and philosophy than optics.

July Meeting of New York State Association of Opticians.

SYRACUSE, N. Y., July 18.—The July meeting of the New York State Association of Opticians was held in the Assembly room of the Yates, this city, on Wednesday, July 17. The meeting was called to order at 5 o'clock p. m., with president A. W. Golder, of Seneca Falls, in the chair. The reading of the minutes of the previous meeting was dispensed with, as secretary H. C. Watts was unable to be present. The usual order of business was then proceeded with, and after the reading of various communications, treasurer C. B. Hibbard, of Pulaski, made a most satisfactory report of the condition of the treasury.

The application of Dana L. Shaw, of Alfred; Araunak W. Hyde, of Gowanda, and Wm. B. Gorham, of Camillus, for member-

ship in the Association, which were received at the May meeting and referred to the committee on membership, were reported on favorably, and Messrs. Shaw, Hyde and Gorham were duly elected members of the Association. Numerous bills were audited and ordered paid.

G. N. Luckey, of Baldwinsville, suggested that a circular letter be sent with the programme of the September meeting to all opticians of New York State, explaining the Association's organization, workings and aims, and inviting all to attend. Mr. Swart reiterated his opinion expressed at the May meeting that it would be well for the Association to make a change in their name. A general discussion on the subject of dues in the Association followed.

On movement of Mr. Swart, President Golder appointed a committee to draft a circular letter to be sent to the opticians of New York State. F. L. Swart and G. N. Luckey compose the committee. Mr. Swart made the suggestion, which was well thought of, that future sessions of the Association be held in the evening, as far as possible, as being more convenient for the majority of members. By unanimous vote N. Wilson Carriere was dropped from membership. The advisability of reissuing certificates of membership each year was discussed, after which an adjournment was taken until the meeting in September.

Interesting Meeting of California Opticians.

SAN FRANCISCO, Cal., July 17.—The regular quarterly meeting of the California State Association of Opticians was held at the Alcazar building, this city, July 15. The meeting was mainly one of entertainment and instruction. But little business was transacted, the only election held being for the office of sergeant-at-arms, to which position M. H. Osgood, of San Jose, was elected.

A number of members were present from remote parts of the State. Seven applications for membership were received and 10 more promised. A number of new instruments were exhibited and explained, among them being two Chambers-Inskeep ophthalmometers, two Fay instruments and others. A paper was read by C. L. Hogue, on "The Optical Profession." Dr. Louis Deane spoke on the functions of the eye and Dr. A. P. Hall spoke on traucoma. The next meeting of the association will be held in this city, Oct. 21.

Optical Department.

[Continued from page 57.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

MYOPIA—(Continued).

THE myopic eye, considered objectively, that is, from the standpoint of the skiascopist, is an eye that emits concave or minus waves of light, with or without accommodative action. As the myopic eye's static refraction is excessive and it focuses plane waves forward of the retina, it over-neutralizes emergent light coming from the retina, emitting concave waves, which focus in the air at some point or points forward of the eye. For instance, in an eye of 1. D. of myopia the refraction of the dioptric media is 1 D. excessive, and light starting from the retina emerges in -1 C. waves and, therefore, the foci are one meter forward of the eye. This means that when the eye or the accommodation is at rest, the retina and a plane, one meter forward of the eye, are in conjugate focus. As action of the accommodation would tend to cause the focus in the eye to advance toward the lens, if the object were stationary, so also would it cause the aerial focal plane to advance toward the eye if the retina were the source of light.

If the observing eye is one meter forward of an eye in which 1 D. of myopia, either naturally exists or is produced artificially by a lens, it will be at the aerial focal plane. Hence light from the retina of the observed eye will focus at the observed eye. If a plane retinoscope is used to reflect light to the observed eye, the small area of light produced on its retina will become a source of emergent light, which will focus at the eye of the observer. The retinal image in the observed eye will not be quite clear, for the object (the real source of light), will be beyond the aerial focal plane in conjugate position with the retina, but such area will provide sufficient light to be clearly perceived by the observing eye. But the observing eye will not get a distinct image of the figure, whatever it may be, upon the retina, for the reason that the light from it is focused by the observed eye at his eye. To get an idea of the conditions that prevail at this stage of a skiascopic test, let some one

take a plus lens and focus the light from a distant gas jet or flame at your eye. At the time when the clearest image of the distant jet is produced at your eye or upon the cornea, the lens that produces it appears to be entirely covered with a blaze of light many times the size of the gas jet, for it will cover the entire lens.

But the skiascopist forms his judgment of the prevalence of this condition by the motion of the figure he sees in the pupil rather than by its extent. When diffusion is at its greatest, tilting the mirror in different meridians causes the sheet of light seen in the observed pupil to come and go with great rapidity, and it is quite impossible to tell whether it comes into the pupil or leaves it in the same direction that the mirror is tilted. This appears exactly like an emmetropic eye over which a $+1$ D. lens has been imposed under the same circumstances. The observed eye cannot avoid giving up its secret under these surroundings. Its only means of concealment is the use of the accommodation, and if the person, at the time you flash the light, is endeavoring to see, though necessarily dimly, an object across a 20-ft. room, or even at a less distance, the accommodation will be relaxed to the fullest extent possible. Accommodation will not clear vision, but will render it more dim, and hence the accommodation, obeying natural impulse, is entirely relaxed, and the appearance of the reflex under these conditions is called neutral motion, or neutralization.

For a less degree of myopia than 1 D., relaxation of the accommodation would place the aerial focal plane further than one meter from the observed eye, and, hence, beyond the observing eye. The motion of the fundus reflex would then be with the plane mirror the same as in uncorrected emmetropia, though more rapid in proportion to its nearness to the eye of the observer. If there is myopia in excess of 1 D. the aerial focal plane is nearer to the observed eye than one meter and, hence, in front of the observing eye, or between the observed and observing eye. In that position the real source of the light reaching the observing eye is the aerial image in front of it. Every motion of the fundus reflex produces opposite motion of this aerial image, and, hence, to the observer the reflex appears to move in a direction opposite to the tilting of the mirror. It is an optical illusion, so to speak, and, like all other optical illusions, capable of full explanation when we know the physical phenomenon that produces it. The fundus reflex, or the retinal figure, with a

plane mirror, always moves in the same direction as the mirror is tilted. We do not see the reflex, but an aerial image of the reflex.

The rapidity of motion in either of the above cases is governed by the nearness of the aerial focal plane to the observing eye. The nearer it is the more rapidly it seems to move with a given velocity of tilting the mirror. The actual speed with which an image crosses the field of vision of the observed eye determines the apparent rate of speed of a moving object, and since the nearer this aerial focal plane is to the observing eye, the more rapidly will its image cross the field of vision, the more rapidly the reflex appears to move. We unconsciously project our own retinal images, not to an aerial position but to the first resisting or opaque body in the line of vision, which is, in this case, the retina of the observed eye. As we cannot accommodate for light already focused at the eye, any more than we can accommodate for and see our own iris or its pupillary margins, this light impinges upon the retina in great circles of diffusion, each covering the same field, the total field of our retinal image of the pupil of the observed eye.

It is a knowledge of these phenomena that enables us, with a little mirror with a peep hole in it, and a light, and a case of test lenses to impose before the observed eye, to bring about a condition of neutralization in eyes not neutral to start with, to determine objectively the exact refraction of an eye without asking the patient to contribute anything to the test, except complete passivity.

(To be continued.)

Eyeglasses and Beauty Fitted.


[From The Sun.]

TO be good looking without spectacles, to know that they spoil your precious beauty, and yet to have to put them on—there's misery for you. A hundred persons wear glasses to-day where one person wore them 50 years ago. But twice as many more would wear them if they could swallow their vanity or otherwise dispose of it. It is pretty clever, therefore, in a certain New York dealer in optical instruments to bank on this vanity and conspicuously to advertise as follows:

"Becoming eyeglasses are a feature with us. Your face is studied and the size and shape of glass and frame are suited thereto. Men as well as women are becomingly fitted. Only a few opticians, and they the very best, can fit the eye as well as we can. We know of none so successful in fitting the face and features."

That man is a regular Solomon among opticians. He modestly admits that he may have rivals in the minor matter of technical skill, but he pretends to soar alone when it comes to the question of your good looks.

"You see all these rows of spectacles and eyeglasses?" he said the other day. "They are of all the shapes and sizes possible. You thought they had to be that way because of the lenses, didn't you? Not a bit of it. Almost all the lenses that ever went into an eyeglass might be cut of exactly the same size so far as necessity goes.



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PRISM FIELD GLASSES.

POWERFUL AS A TELESCOPE.
SMALL AS AN OPERA GLASS.

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THE WARNER & SWASEY CO.

CLEVELAND, OHIO.



POWER EIGHT. ONE-THIRD SIZE.
"UNIVERSAL."
PRICE, \$45.00.

POWER EIGHT. ONE-THIRD SIZE.
"INDIVIDUAL."
PRICE, \$40.00.

Optical Department.

[Continued from page 58.]

"Care? They're as fussy as a girl going to her first party. Say so? No, they don't say right out that they are worried about their manly beauty, but they sit and look at themselves in the mirror with such an air of abject misery that it would melt a heart of stone or pebble glass. The women are more frank about it. They look at themselves and wail:

"I look horrid! Your old glasses make me look 10 years older. You've got to find me something more becoming than these!"

"That's what the man thinks, but he'd wear glasses with a red hot clip before he'd say so. How do we fit the face? Well, look here. You see these rather round lenses connected by a flat spring. We put those on a person with a large, fat face. You've no idea how differently such a face would look if we put on it these lenses with a rather narrow oval.

"But we have to be careful not to get too round a glass in too round a face. You can make a man look like his own caricature by a mistake of that sort. The same way with a lantern jawed, lofty browed, sloping shouldered man. Have you ever seen one with glasses that lopped down at the same angle with the shoulders? I've seen men of that build who looked like sick cats because they weren't properly fitted with glasses."

"Are there people to whom spectacles are more becoming than eyeglasses?"

"Yes, a few. There is a certain type of face, rather heavy and with very deep-set eyes, which really looks better in spectacles. There is a difference, too, in the becomingness of the different metals the rims and springs are made of. Some people look better in gold. Others really look better in nickel.

"There is another item we consider, the color of the lens. Very often we can improve immensely the appearance of pale grey or blue eyes by using a very faintly tinged lens. And this has the added advantage of being good for the sight. You know that blue eyes absorb more light than dark eyes do. So the tempering of the rays of light is almost always grateful to blue eyes."

"Who would wear those?" asked the reporter, pointing to round bows of tortoise shell.

"Oh, those are only for the study or the office. They have all the steadiness of large, solid spectacles, but the shell is so much lighter than metal that the frame can be made large enough not to cut the flesh. Here are arrangements for men and women who wear eyeglasses all the time. To get rid of the long chain or cord which is often in the way, we have a short chain ending in a gold hairpin for the women and a gold earwire for the men.

"Here are the lorgnettes, which seem to be more than ever in demand. The metal ones are liked better than the shell ones, because they are more durable. Here is a novelty in lorgnette with round lenses which fold together when not in use, but are not protected by a case. We sell all of these styles of glasses, but the most popular of them all is the rimless eyeglass. More than half the people who wear glasses at all wear that kind."

Optical Notes and Briefs.

E. Roy, Stayton, Ore., has added to his jewelry store a first class optical outfit.

H. S. Rose, Addison, N. Y., who recently sold out, is now employed in a newspaper office.

Mrs. E. F. Baker, dealer in optical goods, Topeka, Kan., has sustained a considerable fire loss.

H. C. Warner, optician, Fresno, Cal., has installed a lens grinding plant in his establishment.

The Hamilton Tool and Optical Co., Hamilton, Ont., have secured a charter of incorporation.

J. B. Mace, Fayette, Ala., advertises himself as a graduate optician with a full stock of optical goods.

Elwood Riggs, manager of the Columbian Optical Co., Kansas City, Mo., will make a business trip south, in the near future.

R. M. Paley, who recently opened a jewelry store in Marshalltown, Ia., plans to add soon a fully equipped optical department.

A. E. Lewis, optician, with B. & H. B. Kent, Toronto, Can., returned last week from a vacation trip to Atlantic City and Philadelphia, Pa.

H. J. Geiger, optician, with Ambrose Kent & Sons, Toronto, Can., is at work again after a trip down the St. Lawrence and a visit to several American cities.

George Long, optician, 1629 South St., Philadelphia, is at the Buffalo Exposition. Before his return, Mr. Long will visit the Thousand Islands, St. Lawrence river and Saratoga.

Prominent members of the optical trade in Boston, Mass., last week, included George W. Wells, of the American Optical Co., Southbridge, Mass., and E. W. Reynolds, Los Angeles, Cal.

A. S. Aloe Co., St. Louis, Mo., have leased for 10 years the building, 414-416 N. Broadway, and will move there from their present location on Olive St. as soon as alterations are completed.

Herman M. Lefferts, 236-238 Broadway, Council Bluffs, Ia., who moved to that location, recently, has, among other business conveniences, a newly equipped optical room with up-to-date appliances.

On account of the heat the Rochester Optical Club did not hold a regular meeting, last week. Secretary R. E. Sweeting reports: "We will take a vacation until temperature is more respectable."

H. B. Vining, who has optical parlors on E. 11th St., Kansas City, Mo., is taking a vacation at Massachusetts Summer resorts. During his absence W. F. Inness, of the of-

fice force of the Columbian Optical Co., will take charge of his store.

Albert Wells, of the American Optical Co., has just returned from a trip through parts of California, Yellowstone Park and the Yosemite Valley. During his stay in Kansas City, Mo., he was the guest of Fred C. Merry, of the Merry Optical Co.

Alex. Ray, Belleville, Ont., has had his optical parlors enlarged and improved. He has fitted up his establishment with the most modern equipment, including a skiometer, the only one of the kind in Canada, made to order in Philadelphia for use in connection with retinoscopy.

The C. P. Goerz Optical Works have just completed their 100,000th double anastigmat lens, which happened to be a No. 9, series 3, of 24 inches focus. This event was adequately celebrated in the factory. It is a magnificent record to have made and marketed, inside of eight years, 100,000 anastigmat lenses, and this is undoubtedly one of the convincing proofs of the high perfection of the Goerz product.

President H. Clay Eversole, of the Washington Association of Opticians, has called a special meeting of the society, in Seattle, Wash., July 24. The meeting will take some action looking to the enforcement of the new bill prohibiting the vending of optical goods without a license. The bill was fathered by Mr. Eversole, passed the Legislature and became a law on June 15. A copy of the bill was published in THE JEWELERS' CIRCULAR—WEEKLY when it was introduced, last February. The regular annual meeting of the society will be held next December.

Fire visited the building in which is located the Baxter Optical Co., 34, 36 and 38 N. Main St., Providence, R. I., on Thursday evening. Above the store are two floors used as living rooms. The fire started in an attic and by the time that the firemen arrived in response to an alarm pulled from Box 146, corner of Market Square and N. Main St., it looked as though the building was doomed. The Protective Department spread its covers over the goods in Mr. Baxter's store, but the water did considerable damage even after this precaution had been taken. The fire was confined to the upper part of the building after a hard struggle. Mr. Baxter estimates that his loss will figure up to several hundred dollars.

C. A. Leibrandt, Jr., Cameron, Mo., observed his 28th business anniversary, July 10. No other firm in Cameron, which was in business when Mr. Leibrandt begun, has held out so long, at least without some change in the firm name.

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ART IN THE SHOPS.

BY JEAN G. THEOBALD,
in Attleboro, Mass., *Sun*.

PART I.—DESIGN.

It is not designing to take meaningless fragments of, say, Rococo or Renaissance ornament and worry them into some order, as a child plays with wooden blocks. Nor is it merely copying natural forms with an eye like a lens and a mind as impassive as a dry-plate.

It is vastly more than this. It is having something aesthetically interesting to express, then causing, by means of various processes, a chosen material; in our case gold, silver, enamel, and precious stones; to assume such lines and forms, invented, borrowed from or suggested by nature, as are calculated to cause in the beholder a response to the designer's state of mind, just as, in fact, these printed words are presumed to express thoughts to you.

Art is man's emotional and intellectual nature made tangible and it is upon this that an object of art depends for its worth.

To copy blindly the works of other men, as is the all too common practice, is to confess inability to see and think for ourselves; not to mention the fact that it prevents our becoming able to do so by hindering the development of our individuality, the impress of which in our productions is what makes them desirable.

Progress in any art can be made only when men refuse to accept without question the conventions of other men and times.

Why should we submit to wear the harshness of dead men's thoughts?

Must we always be slaves to the past?

Is not nature as accessible to-day as any time? Are not our minds as possible to interpret her?

By all means let us take a sensible advantage of any man's experience that will speed us along the way we feel impelled from within to go, but let us not be bound up by tradition to think and act dependently.

The designer should be mentally alert, should keep his mind ever ready to receive ideas and directed in the attitude of constant interrogation to what is around him. There is no more potent stimulus to original production than the keen and intelligent use of the eyes.

In the exact proportion in which we are listless and insensible to what is in the world about us do we forfeit the pleasures of life.

He who sees not with the eye, but, with the mind behind the eye, is keenly sensitive to the beauty of the world, and to him something luminous with suggestion of the mystery of the universe is bound up in every flower or blade of grass.

Now as to the substance in which the idea is to take permanent form. The metals in which we work have certain properties that limit us to certain modes of expression. These characteristic properties of the material enter as important factors in the planning of work to be executed in them.

As Alexander Fisher says, we "Ought to feel our material as keenly as we do our subject. We must get inside of it, so to speak, and live at our ease by its limitations."

That is, our material should largely suggest the treatment of the design and none of its possibilities of beauty be overlooked.

(To be continued.)

QUERIES BY OUR READERS.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR-WEEKLY desires every jeweler to take advantage of this department.

DERBY, Conn., July 5, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us the best method of obtaining correct time, by which we can swear. We have a new clock, and the only time we have for comparison is Western Union, but I'm sorry to say we cannot depend upon it; therefore cannot regulate the clock. Is a transit instrument correct, and what is the price and where can it be obtained? If you can help us out of our dilemma it would greatly oblige us and perhaps help others who are in a like position.

Yours very truly,

TAYLOR & GREGORY.

ANSWER:—The best method of obtaining correct time that you can swear by is that by which you take time yourself. This requires some education and instruction and involves expense. A transit instrument is considered the most correct means for obtaining standard time. Such an instrument must not only be of perfect construction but must also be set up firmly and accurately. These conditions involve considerable expense, often exceeding \$1,000. Transit instruments for the use of watchmakers, etc., are sold by John Bliss & Co., 128 Front St., New York, the well known chronometer makers. Their price, with proper instruction, is about \$200. The Western Union time is used by all (so far as is known) who make a business of rating ships' chronometers. It is generally known to such that the Western Union time is occasionally, but not very often, at fault by from one to two seconds, which error is ascribed to meteorological or other influences. But such deviations are noticed at once by comparison with a good regulator, or other standard time piece, and are, therefore, seldom misleading. Incidentally it is well not to expect immediate accurate results from a new clock with either wooden rod or compensation pendulums, as most of these will show a long continued tendency to a losing rate, probably owing to the settlement of the somewhat changeable length of the pendulum rod and its suspension, and, in a mercurial pendulum, to some change in the specific gravity of the upper and lower volume of the mercury.

ALBANY, N. Y., July 13, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Would you kindly tell me what to use to turn brass black. I have tried several things. According to your "Work Shop Notes," silver of sulphur will not stay on, it washes off; and chloride of iron does not seem to take. Thanking you in advance, I remain,

Yours very truly,

C. & C.

ANSWER:—Make a strong solution of nitrate of silver in one dish, and of nitrate of copper in another. Mix the two together and plunge the brass into it. Now heat the brass evenly until the required degree of dead blackness is obtained.

Herman G. Briggs, of Briggs & Dodd, the well known jewelry auctioneers, accompanied by his wife and father, sailed recently on the *Friesland* for an extended European tour. He expects to return toward the end of September.

The Francis Engraver

is the simplest machine to operate made. If it had a treadle by which each letter must be tread out with the foot that treadle would be shown in every cut. Only very recently the Francis was denounced for having a rotary graver; those who denounced it are now claiming to have applied one. There is only one turning point, and that is a special feature of the Francis. Carefully examine all cuts. A graver must have facilities for continually turning to be a rotary graver, otherwise it is only a stationary graver. Calling a cork in a bottle a rotary graver with cone bearings don't make it one, notwithstanding it is a tapering fit and can be turned a little with each bitter dose taken. The No. 3 Francis is provided with genuine cone bearings secured by jamnuts, while No. 1 and No. 2 have contracting bearings at the working part of graver and compensating for all wear.

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still in use. Send them to us for
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CALL AND BE CONVINCED.



No. 462.

No. 306.

PRECIOUS STONES AND X-RAYS.

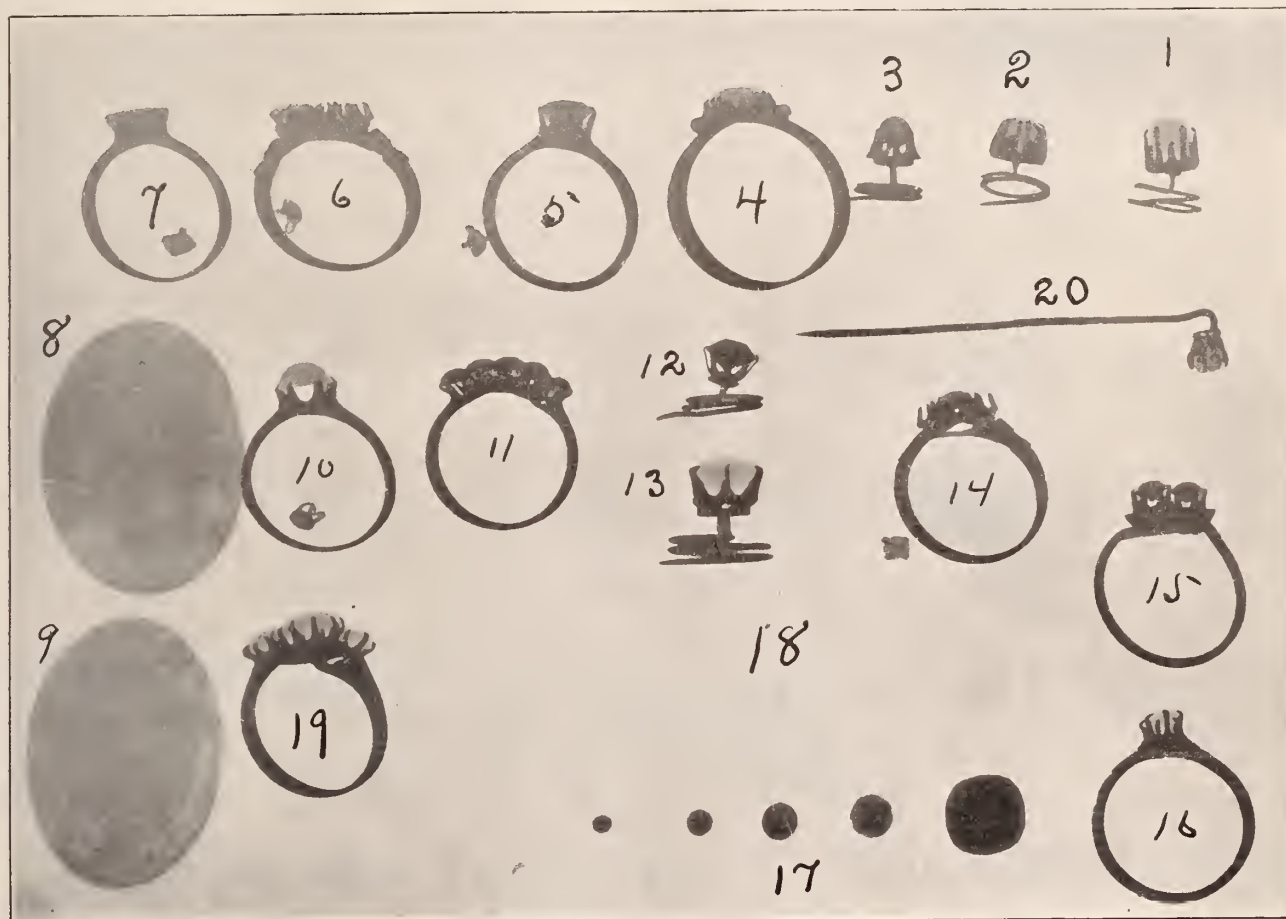
IN the issues of this journal of April 22 and Aug. 12, 1896, were published exhaustive articles on the experiments, by Professor Cochrane, of Kingston, Canada, with X-rays in the testing of precious stones. R. N. Clark, of Clark, Giddings & Co., Sterling, Ill., has recently been making some interesting experiments in the same direction. He was assisted by Dr. Harry Small, of the same city. Mr. Clark furnishes THE CIRCULAR—WEEKLY the following information:

believed he was using a genuine article until the skiagraph told him he was mistaken. Careful inspection showed it to have been false.

The last experiment was with a variety of jewels on an extra rapid plate which was encased in an orange envelope and three folds of heavy black paper. The rays were generated in a large static machine in Dr. Small's office, which produces a 14-inch spark. The exposure was of three minutes' duration and a clean, sharp cut skiagraph resulted. In all there were about 40 specimens on the plate, some set singly, others in clusters of true stones, others mixed and a number of unset stones, true

through to impress the plate. A ring, made up of a cluster of one ruby and six small diamonds, looked as if there were no settings between the claws, save in the case of the ruby, where there was a dim shadow. Two spectacle lenses, one of quartz, the other the finest glass, showed marked differences in the images; the glass offering the greatest resistance to the rays, in consequence leaving the best marked image on the plate.

It was in the diamonds, however, where the greatest difference was noticed. A two karat stone, mounted as a stud, presented its edge to the rays; that is, the stud lay upon its side, thus presenting the thickest



TESTS OF PRECIOUS AND IMITATION PRECIOUS STONES WITH THE ROENTGEN RAYS.

1, MOONSTONE; 2, GENUINE PEARL; 3, IMITATION PEARL; 4, GENUINE AMETHYST; 5, OLIVINE; 6, RUBY AND DIAMOND CLUSTER, RUBY $\frac{1}{2}$ K., DIAMONDS $\frac{1}{10}$ EACH; 7, SAPPHIRE DOUBLET; 8, LENS (GLASS); 9, LENS (PEBBLE); 10, MOONSTONE; 11, IMITATION TURQUOISE; 12, WHITESTONE, 1 K.; 13, DIAMOND, 2 K.; 14, RUBY AND DIAMOND CLUSTER, RUBY $\frac{1}{4}$ K., DIAMONDS $\frac{1}{8}$ K.; 15, WHITESTONES, $\frac{1}{2}$ K. EACH; 16, DIAMOND, $\frac{1}{2}$ K.; 17, 5 WHITESTONES, 2 K. TO $\frac{1}{8}$ K.; 18, 5 DIAMONDS, $1\frac{1}{2}$ K. TO $\frac{1}{8}$ K.; 19, OPALS; 20, FRESH WATER PEARL.

It appears conclusive that natural formations offer less resistance than do false or manufactured jewels. Natural formations in every case were, to a greater or less extent, translucent, so much so that in those cases where the jewels were set, the claws of the setting are seen in sharpest detail through the stone. In all false stones the image is opaque and not distinguishable from the gold setting, in cases where it is mounted.

This is plainly shown by the accompanying illustration, made from one of Mr. Clark's skiagraphs. Mr. Clark says he is convinced that the X-ray will detect a false stone or formation, as he used the very best imitations that he could secure, and in one instance, in the case of a pearl, he

and false. There were moonstones, pearls, amethysts, rubies, sapphires, ruby doublets, sapphire doublets, quartz, glass and diamonds. Pearls, moonstones, the sapphire and the amethyst all showed about the same degree of resistance to the rays and left well marked images on the plate, though the claws of the settings could be plainly seen through the stones. The ruby showed a slightly greater resistance and left the most pronounced image of all of the natural formations; it, however, was distinctly translucent. In the case of the olivine, an excellent imitation of the emerald and almost impossible to detect from that stone by any one, except an expert, the image was perfectly black, showing that none, or at least not sufficient, of the rays had passed

part of the stone. In this case there is a dim image, hardly a full outline, but as the eye naturally has a tendency to fill the space between the claws, there appears to be an image there. In the case of a series of five unset diamonds, ranging from $1\frac{1}{2}$ karats down, with an equal number of the best false stones ranged beside them, the difference shows most markedly. Hardly a trace of the true stones appears on the plate and an observer, who did not know they had been there, would pass the dim images by without seeing them at all. The false stones, however, are perfectly black and leave sharp, well defined silhouettes on the plate.

The skiagraph here reproduced shows all the above described experiments and tests.



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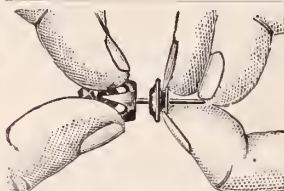
Opaque Turquoise Enamel.—A very good opaque turquoise enamel can be obtained by mixing together pure quartz sand 550 parts, tin ash 520, soda 260, calcined borax 135, and potash 100 parts, passing the mixture through a sieve, incorporating the same with 17 parts of cuprous oxide after moistening with a little water to prevent the dissemination of the poisonous copper salt through the air. The borax should be calcined in open capsules in the cupola of the furnace. The foregoing fritt mass is filled into capsules in the cupola of the furnace, in the coolest part of the finishing kiln. When sufficiently heated it is broken out, freed from the flint and ground, dried and sifted. The enamel is composed of 1,530 parts of this fritt with lead carbonate 275 parts, quartz sand 100, borate of potash 150, flux 115, feldspar 55, and kaolin 45 parts, the whole being fritted together, sifted and washed with water. The borate of potash is prepared from 100 parts of boric acid and 60 parts of potassium carbonate, fused together in open saggars in the cupola of the kiln. The flux consists of quartz sand 37 parts, potassium carbonate 21, boric acid 12, soda 6, and red lead 24 parts, fused in saggars and ground wet. The enamel serves chiefly for architectural decorations, and for coating fine white bricks or tiles. It is, however, somewhat sensitive, and should preferably be baked at the fusing temperature of Segercone No. 0.5, or the average of the stoneware-kiln finishing oven, viz., 1030°—1050° C. At higher temperatures the enamel loses its fine blue

color and becomes sea-green, as also if the heat is too low, *e. g.*, Seger cone No. 0.11 (about 920° C.).—*Pottery Gazette.*

Production of Antique Silver.—For the production of an old silver shade coat the polished silver articles with a thin paste of

Powdered graphite..... 6 parts
 Powdered bloodstone..... 1 part

and oil of turpentine. After the drying take off the superfluous powder with a soft brush and rub the raised portions bright with a linen rag dipped in spirit. By treatment with various sulphides an old appearance is likewise imparted to silver. If, for example, a solution of 10 grammes of liver of sulphur and 20 grammes of ammonium carbonate are heated in 2 liters of distilled water to 80° C., placing the silver articles therein, the latter first turn pale gray, then dark gray, and finally assume a deep black-blue. In the case of plated ware, the silvering must not be too thin; in the case of thick silver plating or solid silver 1 liter of water is sufficient. The colors will then appear more quickly. If the coloring is spotted or otherwise imperfect dip the objects into a warm potassium cyanide solution, whereby the silver sulphide formed is immediately dissolved. The bath must be renewed after a while. Silver containing much copper is subjected, previous to the coloring, to a blanching process, which is accomplished in a boiling solution of 15 grammes of powdered tartar and 30 grammes of cooking salt in ½ liter of water. Objects which are to be matt are coated with a paste of potash and water after the blanching, then dry, anneal, cool in water and boil again.



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BUFFALO, ERIE, PITTSBURG AND
WHEELING, W. VA., NORTH OF THE
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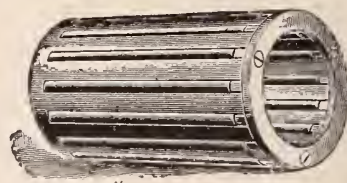
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N. H. White & Co.,
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Harris & Harrington,
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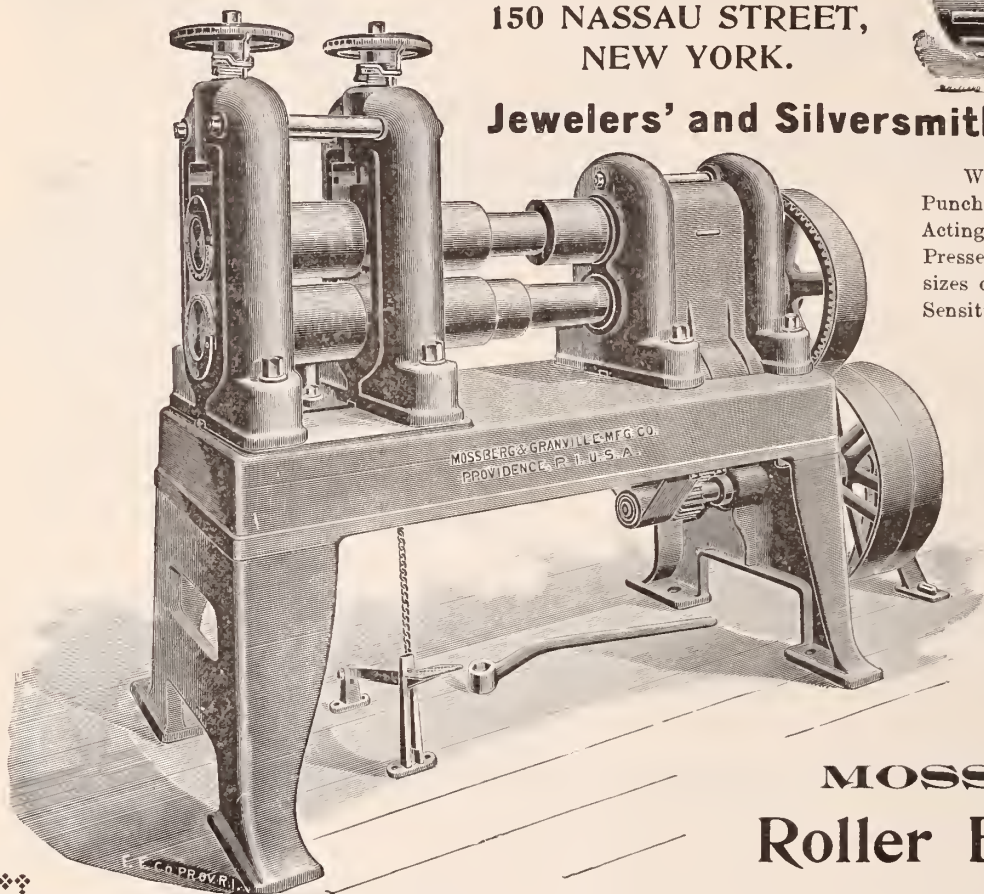
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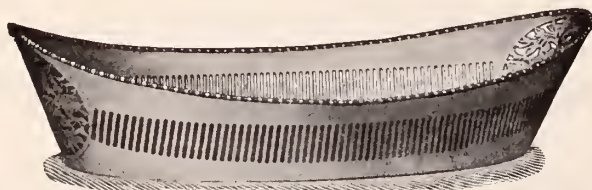
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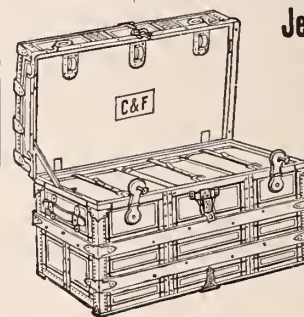
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Established 1879.

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Exclusively for the Jewelry Trade.



THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NOVELTY IN LAMP AND GAS GLOBES. A NOVELTY in lamp and gas globes is to be found at the New York salesrooms of the C. F. Monroe Co., 28 Barclay St., and is made of what is called metalized lace work. The pieces are both rich and beautiful and are composed of panels of colored glass over which is drawn fine lace which has been coated with metal. This lace, which shows many patterns, comes in five finishes, gold, silver, oxidized silver, oxidized copper and oxidized brass, while the globes and shades which it ornaments show many shapes in blue, red, yellow, green or opal glass. The variety which is made by combinations of the above is very large.

WOOD CHIMING MANTEL CLOCKS.

NEW shapes in wood chiming mantel clocks are attracting the attention of early buyers visiting the salesrooms of Harris & Harrington, 32 Vesey St., New York. These are all in Tudor style, which seems now to have the call, and show some fine work in marqueterie designs. One is a new variety of ship's wheel clock with in-laid work around the rim of the miniature ship's wheel which surrounds the dial. Some new goods expected by this firm for their Fall trade include a line of very large French bronzes which will contain many life size figure subjects.

METALLIC HUED AND MOTTLED GLASS

NOT the least attractive of the many new lines just opened by L. Straus & Sons, 42-46 Warren St., New York, is the assortment of metallic hued and mottled glass ware now displayed. In this there are many varieties of treatments and hosts of shapes, among others being the Capri and Lokao, which follow the effects of some of the most expensive American art glass on the market. The former is a light green with iridescent body and the latter a dark green with a metallic blue tinge. Mercur glass, a gold decor with a suggestion of pattern in colors, and Papillion ware, popular for the last few seasons, are also included in this line.

THE RAMBLER.

Ways of London Auctioneers.

[I. N. FORD, London Correspondent New York Tribune, in *The Tribune*, June 11.]

THE London auctioneer is an automaton. He knows the value of his wares, but respects the knowledge of experts and specialists gathered about him. He turns mechanically from one lot to another without a flush of enthusiasm on his face, or any trace of sensibility, if the prices are high or low. Christie's is the greatest auction mart in the world, and the presiding genius in the salesroom is a machine that registers the number of the lot, repeats the bids and raps with his mallet on the desk when it is time for another lot. The room may be crowded with onlookers, but he knows that not more than a dozen dealers will have anything to say; and he turns from one bidder to another, runs up the price and never makes a comment. "Old masters," which have been pointed out to visitors at country houses for decades as genuine works, are sold for a few guineas, and the auctioneer says nothing, because he is aware that the dozen experts around him know precisely what these copies are worth. The Victorian Academicians had a sad fall on Saturday, when Mr. Frith's "Mr. Honeywood Introducing the Bailiffs" brought 185 guineas, after being sold 13 years ago for £462; and Mr. Goodall's "Felice Ballarini Reciting Tasso" was sold for 48 guineas in place of £336; but the auctioneer's face was immobile and inscrutable. The only comment I have ever heard from his throne was "fine picture, this." Possibly he will become more demonstrative when he sells the Queen's sherry in a few days.

At Sotheby's, in Wellington St., off the Strand, the remnant of the famous Ashburnham library is going off this week under the hammer. A dozen buyers from London, Paris, Munich and Frankfort are seated around two small tables and a dozen spectators are behind them. The auctioneer is a white haired man with a feeble voice and a listless manner, and hour after hour he drones in singsong a dull recitative of shillings and guineas. He does not need to explain the value of the ancient manuscripts and mediæval bindings and illuminations, for the greatest libraries and the richest collectors in Europe are represented by the dozen bidders. This is the collection made by Paul Barrois and purchased by the late Lord Ashburnham. Many of the original treasures were stolen from famous French libraries and subsequently re-

turned; but the remnant is a matchless collection of French and Italian romances of the 13th and 14th centuries, with bindings ornamented with enamels, miniatures and gems. The first day's sale yielded about \$20,000, or nearly one-half the sum for which the entire collection was offered to the British Museum half a century ago, and the aggregate receipts are expected to rival those of the great Hamilton sale 13 years ago. If the auctioneer had been selling old iron his face would not have been more impassive. The small folio 15th century manuscript of St. Augustine, with 136 tinted drawings, was sold for £635 without a sign of emotion or interest anywhere in the room. Mr. Quaritch captured it after a long running fight with Mr. Rosenthal, of Munich. A manuscript of Boethius, written in Gothic letter, with illuminated borders, initials and six large illustrations designed for Philippe IV., of France, was purchased by M. Belin, of Paris, for £540. A vellum manuscript relating to the family of Comte d'Artois, enriched with 84 painted and illuminated miniatures, brought £455. One treasure after another was worked off by the auctioneer without the movement of a muscle or a comment of any kind, and it was hard for the bystanders to realize that they were witnessing the disposal of one of the rarest and most precious collections in the world.

Japanese Bric-à-Brac.

AT times the public hear what fancy prices are given for old fashioned china and other articles of "virtu." Many plebeians are disgusted to see hundreds of pounds given for a single article of "crockery," and thousands for a set, complete or "otherwise." It appears that the wealthy Japanese have quite as great a weakness with regard to their own peculiar ware, with landscapes and pictures that exhibit a delightful and entire absence of "perspective." Many rich Japanese connoisseurs are willing to pay prices for native artistic objects which no American would think of giving for the same article. Some time ago there was a sale in Japan of articles used in the Cha-no-yu, or tea ceremonial, which is almost a sacred cult. A cup of stoneware, covered with lustrous black glaze, having ash colored spots (no great beauty, apparently), fetched a sum equivalent to \$1,500, and so on.



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Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

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Manufacturers of

Fine Cases

For Jewelry and
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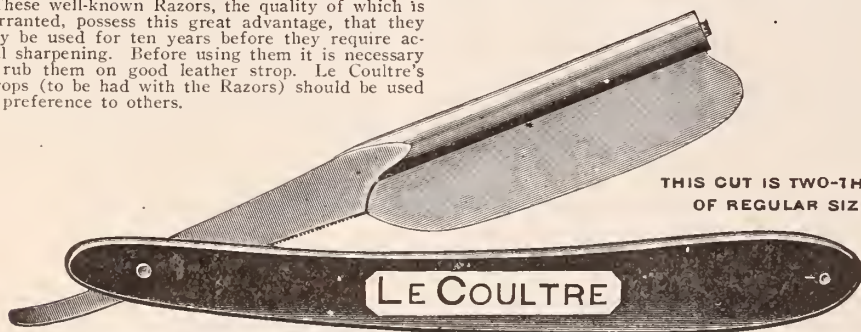
For Silverware



The above illustrates one of our chests, made in oak, maple, mahogany and rosewood; most highly polished.

Trays for Travelers

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS
OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

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ILLUSTRATED
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We call the attention of the Trade throughout the country to our line of

LORNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

**THE JEWELRY REPAIRER'S
HANDBOOK.**

BY JOHN G. KEPLINGER.

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1901.

(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued).

Belcher Rings to Repair.—Repairing the setting on a belcher ring is rather a difficult job, for there should be a number of new claws, usually eight, soldered in the right position. It must be borne in mind that the old prongs are to be filed off sufficiently to give the new ones a firm hold on the base; otherwise when setting the stone they will be liable to be broken off. Some repairers, after filing off the old setting, make a ring of gold about 3-16 or 1/4 in. high and solder this in position. It is difficult to make this ring, for the gold should be as thick as the base on which it is to be soldered. When made up it is rounded up on the setting mandril described in a previous issue. When the ring is made it is tied in position and charged with borax and solder. After the borax has dried the ring is heated until the solder flows and joins the two parts. This done, file the top of the new setting flat and mark out the number of new claws to be made. The gold between the prongs is sawed out by placing the saw through the center of the setting and sawing downward, but great care should be exercised that the bottom is nicely rounded and the claws even and straight. This is all a matter of practice, for, after doing this work several times it becomes comparatively easy. When all sawing is done the sides of the prongs and the rounded parts of the scallops should be smoothed with fine needle files. This will greatly facilitate the polishing. The inside of a new setting of this kind is polished by rubbing it back and forth on a linen or cotton string or strips of chamois skin which have been charged with tripoli and oil, or, what is cleaner, the prepared tripoli composition which can be secured from any material dealer. It is not necessary to use one string only, for several may be used at the same time. When the parts have been thoroughly smoothed the ring should be washed to remove all grease and grit, after which the inside is polished in the same manner as before, excepting that rouge is substituted for the tripoli. In factories the sides and top of prongs are polished on wood-laps before being brushed with rotary brushes, and it would be advisable for the repairer to finish his work in this way if he has the facilities for doing so.

(To be continued.)

The Paris courts, according to the New York Herald, have decided against a jeweler who was trying to recover 148,000f. for goods supplied to a demi-mondaine on the order of a young prodigal whose estate is under the care of a trustee. The latter was not consulted, and, as the transaction is held to be illegal, the unfortunate tradesman cannot get his money or the articles, which include two toilet vessels of chased silver at 1,000f. each; a crystal sponge bowl with silver cover, 1,075f.; a pearl dog collar of eight rows, 20,000f., and a diamond riviére, 25,000f.

The "Mifavorite" Endless Trolley Lorgnette Chain

is the essence of *Chain Perfection*

By a simple objection to box slide been over-at the slide



swivel through which the chain passes freely and continuously prevent the slide from turning over and showing the wrong side. This "Endless Trolley" arrangement is an entirely new principle as applied to Lorgnette Chains. The "Mifavorite" cannot fail to interest your customers who are looking for something novel. It will also attract the attention of many who still adhere to the older style chain. Ask your jobber for the "Mifavorite." A sure seller every time.

device all the the ordinary chain have come. Loops and at the

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High-Grade Jewelry Manufacturers,

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Our Goods
Draw Trade
and Give
Satisfaction.



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STOCKS IN STORES.

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Jewelers' Supplies,
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OF EXTRA QUALITY.

SILK-MOUNTED VESTS, FOBS, BUTTONS.

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GOLD & SILVER PLATE
Plated Seamless Wire and Aluminum Solder.
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ARTISTIC PAINTINGS by the Best Artists.
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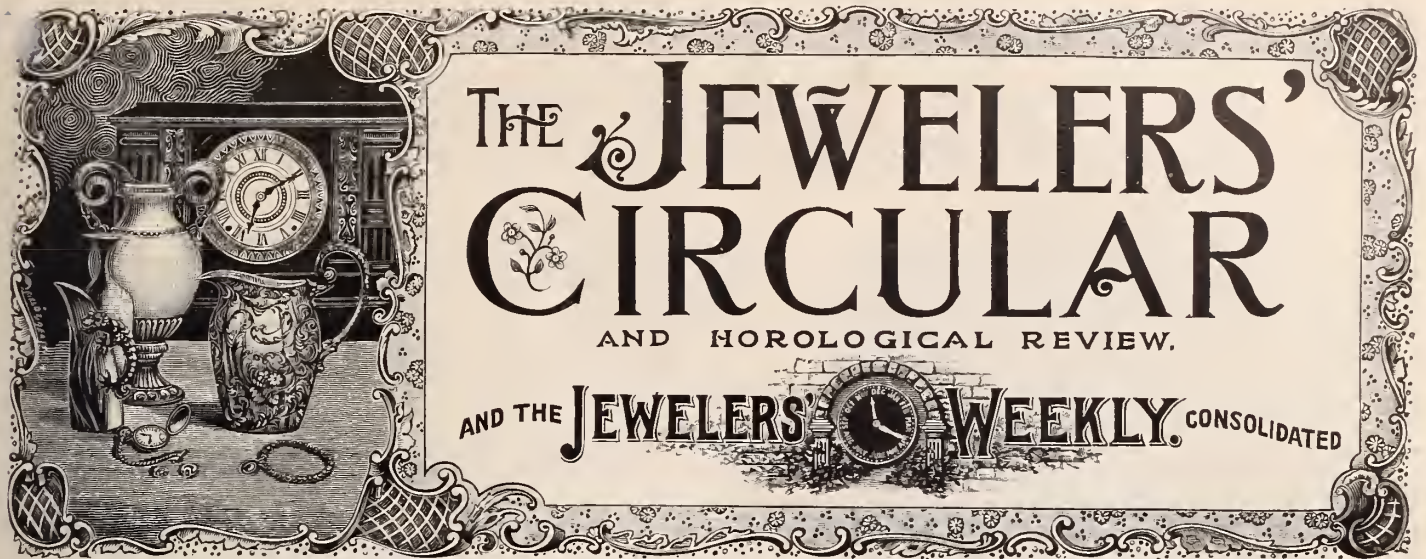
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32D YEAR.

NEW YORK, WEDNESDAY, JULY 31, 1901.

VOL. XLII. No. 26.

AMERICAN ART WORKING IN GLASS.



THE TIFFANY FOUNTAIN IN THE INNER COURT OF THE MANUFACTURES AND LIBERAL ARTS BUILDING, PAN-AMERICAN EXPOSITION, MADE OF CRYSTAL, ONYX AND PEARL. DESIGNED BY LOUIS C. TIFFANY.

(See page 10.)



THE NIGHTINGALE



CUT 1/4 SCALE

SIZE 10 1/2 X 9 1/2

328 Set.
NIGHTINGALE PATTERN.

is the name of our latest pattern in STERLING SILVER TOILET WARE. We illustrate herewith an example of one of our new sets in this pattern.

In the gray finish this has been pronounced by competent judges the richest design ever shown.

We have in stock besides pieces from all of our various stock patterns, and can fill out sets or duplicate parts at any time.

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All are made from our finest quality of gold filled stock and fully guaranteed by us. Ask your jobber for F. & B. goods.

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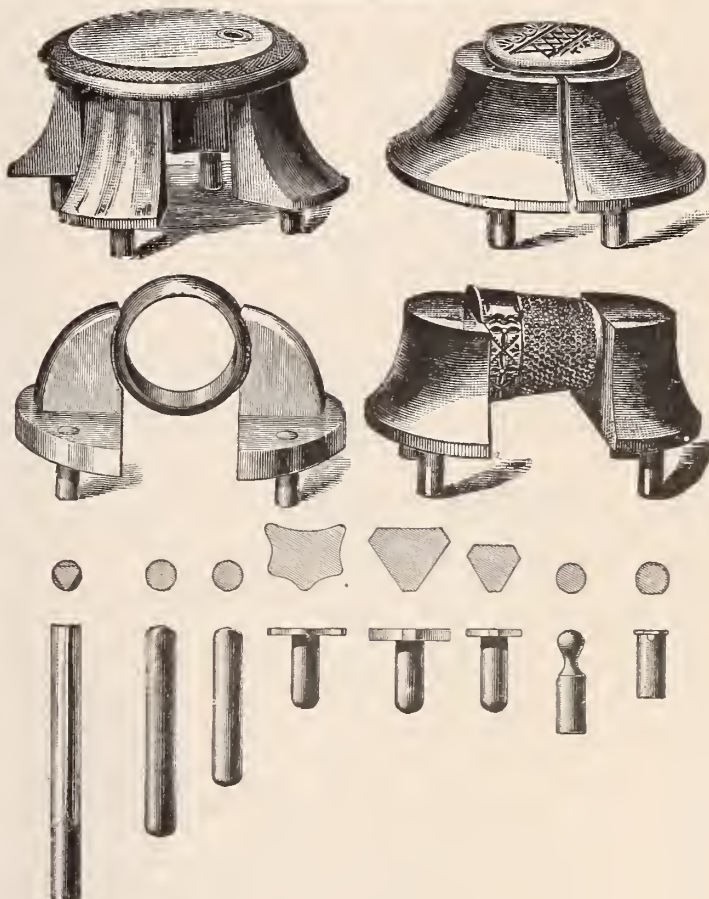
shown upon this page is regarded by the users of the same as the best block for the price, viz.:

\$15.00,

on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.

An Absolute Guarantee is Given With Every Block.

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Plain Solid Gold Rings,
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*We can do much better for you in these few staple lines,
than you can do elsewhere.*

*We cut our own diamonds and manufacture all the
goods we sell; and as we deal direct with the retail stores,
you save all middle profits by buying of us.*

*We have no salesmen, and save that expense, and so
can sell at very small profits.*

Give us a trial, and judge for yourself.

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The Real Rogers. Not in the Trust.

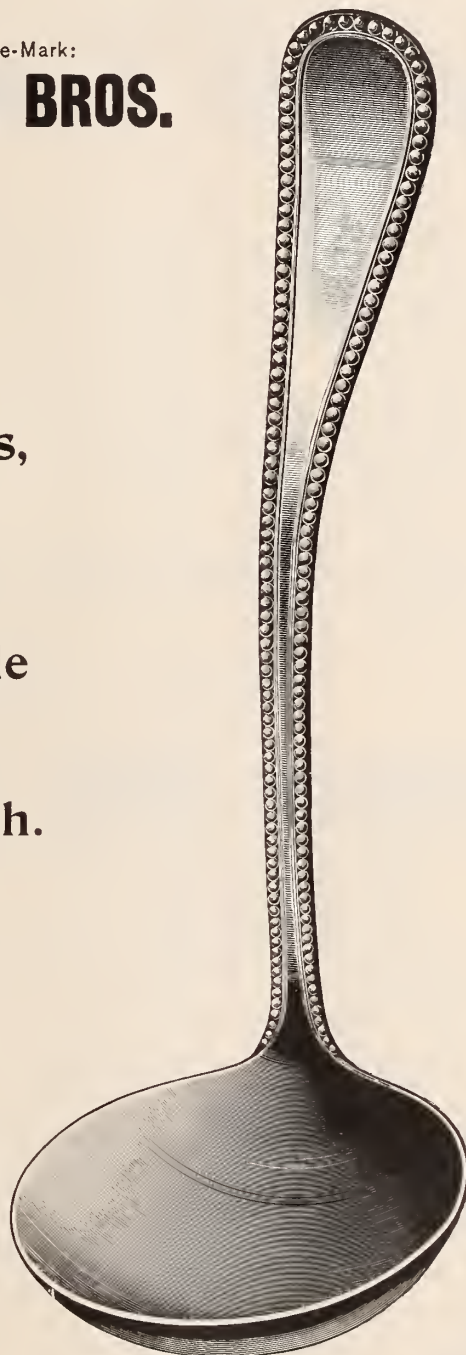
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CORUNDUM GEMS—III.

BY LEOPOLD CLAREMONT.*

[Continued from page 9, July 24.]

"ORIENTAL EMERALD," OR GREEN SAPPHIRE.

The name of yet another gem is, as it were, bracketed with those of the two I have just described—namely, the "Oriental emerald," or green sapphire. Of all the very many different shades of color in which corundum occurs, the green variety, or "Oriental emerald," is the most seldom seen; a fine green sapphire consequently forms a gem of great rarity.

The color which is most highly prized in this stone is a bright grass green. Sometimes a green sapphire is formed by the presence in an otherwise yellow stone of a patch of blue, which mingles with the yellow and creates a green appearance when the stone is cut. Sometimes, also, alternate layers of blue and yellow material occur in the same stone, in just the same way as red and blue layers sometimes form the "Oriental amethyst."

Such parti-colored green sapphires come to us from New South Wales and Queensland, and are not so rare by any means as the stones free from the effects of parti-color, which generally owe their origin to Ceylon.

The optical and physical properties of the

"Oriental emerald" are identical with those of sapphire—color only excepted. This gem must not be confused with the popular gem called emerald.

"FANCY SAPPHIRES."

Under the heading of "fancy sapphires" may be included all of those delicate pale shades of corundum gems of different colors which are of a somewhat nondescript tint. To the pale shades of blue, yellow, purple, green, pink, brown may be added, many of which can only be described as bluish-green, greenish-yellow, greenish-blue, greenish-brown, together with dove, mouse, absinthe color and white.

Sometimes two or more distinctly different colors occur in different parts of the same stone; thus, one end of the crystal of corundum may, perhaps, be yellow and the other end blue, one end red and the other end blue. Such stones in the rough state are of great interest to the collector, but it is seldom that both colors are displayed when they are cut and polished, for the effect of light upon the facets of the gem generally causes the colors to become mingled.

The brilliancy of the "fancy sapphire" is very great, and combined with such delicate tones of color, the effect obtainable upon many of these gems is most pleasing and forms a happy contrast to the glaring and pronounced colors of the ruby and sapphire, to which they are so closely related; in fact, from which they differ only in color.

Yet "fancy sapphires" rank among the less expensive gems, although there is little doubt that if they were suddenly to be ob-

tained with difficulty they would soon occupy a more important position in fashionable jewelry.

Ceylon is the great source whence the market is supplied with "fancy sapphires." They are generally crudely cut by the natives before consignment to Europe, and they have afterwards to be properly recut by a skilled lapidary to meet the requirements of the European and American markets.

ASTERIA, OR STAR STONE.

The asteria, or star stone, is probably the most interesting of all gems, and it has a fascinating beauty peculiar to itself.

It consists of the semi-transparent varieties of corundum cut *en cabochon* in such a direction that the center of the stone exactly cuts the principal axis of the crystal. From the center of the stone a six pointed, shimmering star diverges to the edge. The star is white or pale yellow, and in a good light shines with great brightness, forming a brilliant contrast to the other parts of the stone, which remain dull and lusterless.

Although star stones differ in color to a great extent, the divergent rays reflected on the surface are the same color in all specimens. When these stones occur red they are called "star rubies" and when blue "star sapphires." Under the latter title, also, are included many pale shades of gray, bluish-white, yellowish-white, purple, etc., which are interesting and beautiful, but more readily obtained than the red and blue varieties.

An explanation of the glittering star upon the surface is to be found in the structure

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Diamonds.

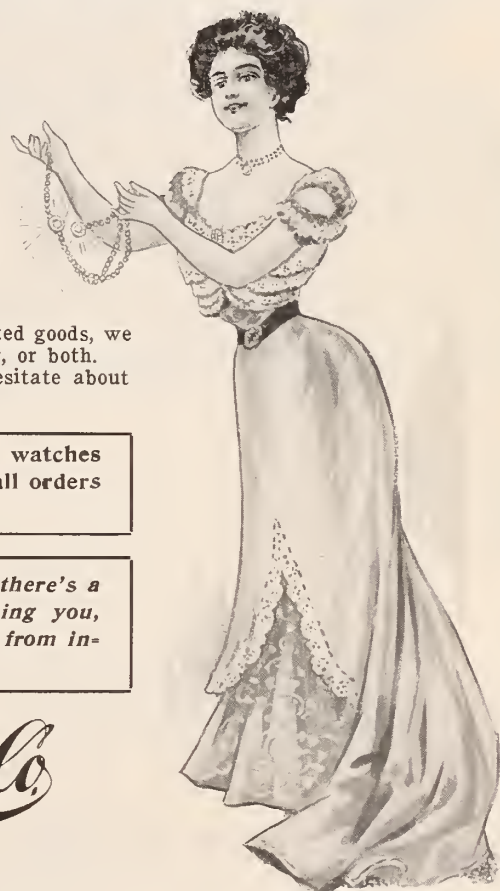
The keenest diamond buyers are among the people to whom our lines invariably appeal most strongly. First, because of the large and carefully selected stock that we carry at all times, and secondly, because our prices and very liberal treatment are elements that do not enter into the dealings of every firm. Another fact upon which we pride ourselves is our readiness and promptness in filling memorandum orders. Whether you want loose or mounted goods, we are just as well prepared to fill one as the other, or both.

Be your order small or large, you need not hesitate about sending it, or placing it with one of our travelers.

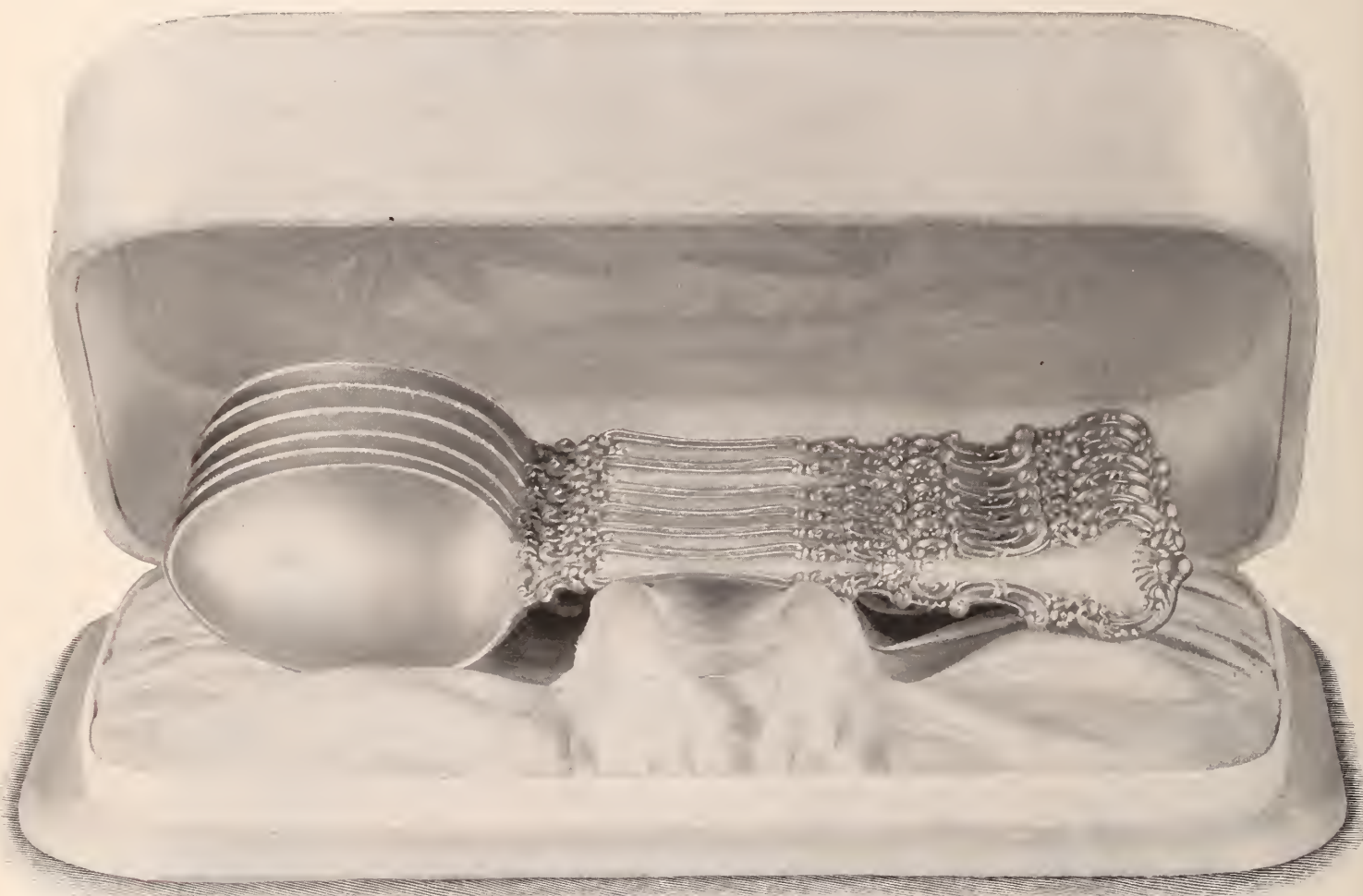
Waltham, Elgin and New England watches
always in sufficient quantities here to fill all orders
quickly and satisfactorily.


When you come to New York remember there's a
comfortably furnished office here awaiting you,
where you may conduct your business free from in-
trusion.

N. H. White & Co.
21 Maiden Lane
New York.



THE "AVALON"



 OUR LATEST Sterling Silver pattern—the "Avalon"—is now completed, and the line fully illustrated and presented for your consideration in a catalogue which is ready for distribution.

Nothing need be said of the graceful beauty of the design—the illustrations, which are photographic reproductions of the actual articles, will clearly exemplify the fact.

It is not out of place, however, to state that the die work is very deeply and carefully executed, with the result that the pattern is brought out full, round and perfect in every detail.

In doing this it has become necessary to make all of the articles very much heavier than pieces of like size in some other patterns. In comparing the "Avalon" with others, it would, therefore, be well to not alone take into consideration the style and character of the design, but also the workmanship and weight of silver used in the formation of the article examined.

INTERNATIONAL SILVER CO.,
SUCCESSOR TO

Meriden Britannia Co., Meriden,
Conn.

of the crystal, which is of a peculiar laminated texture, presenting upon sections cut at right angles to the principal axis of the crystal striations and markings parallel to the lines of light, which form the star.

These markings appear to be in three different sets, which cross one another in the center at an angle of 60°, forming a network of triangular striæ, which give rise to the chatoyant star. A 12 rayed star is occasionally formed by the presence of a secondary system of lines.

Star stones are found in conjunction with sapphires and rubies in Cashmere, Ceylon and Burmah. The star stone was known to the ancients by the name of asteria, and there are references in the writings of Pliny to show that he associated the name with the same gem which we call star stone to-day.

(END OF SERIES.)

Some More of the Ways of the "Tontine Diamond Companies."

OMAHA, Neb., July 22.—In the hearing of the application for a receiver for the Tontine Beneficial Co., it was alleged by one, Murray, that the concern had ceased to write new business and are endeavoring to transfer their contracts to the Fidelity Savings & Trust Co., without giving the contract holders such division of the reserve fund as they are entitled to. An affidavit from the former vice-president was introduced, stating that J. A. Townsend and T. E. Bird, the only stockholders in the association and the organizers of the Fidelity Co., admitted to him that they intended to divide the reserve fund between themselves if they succeeded in transferring the contract holders to the new concern.

Townsend, in answer, submitted an affidavit, stating that the contract holders were to be given credit in the new company for their shares in the reserve fund of the old association. The Judge refused to appoint a receiver, deciding that Murray had no interest in the reserve fund until his contract matured, as the contract expressly stated that only matured contracts, not paid out of the redemption fund, should be paid from the reserve.

Gem Jewelry Co. Incorporated To Do Business in Virginia.

NORFOLK, Va., July 26.—The Gem Jewelry Co. have been granted a charter by the Corporation Court, to conduct, in Virginia and Norfolk, one or more stores for wholesaling and retailing jewelry, stationery, and other merchandise, and to own, lease or control such buildings, depots and warehouses as their business may require. The officers are: L. Shefsky, president; J. D. Levy, vice-president; H. Wagenheim, secretary; J. P. Banner, general manager; H. H. Rumble, general counsel. The principal office is Norfolk and the capital stock is \$25,000.

Ira Adams has opened a stock of jewelry at Estherville, Ia.

O. J. Gagnon, Merrill, Wis., has made improvements to his store front.

S. Rubloff, Virginia, Minn., has moved to new quarters.

Chester Billings & Son

Successors to
Randel, Baremore
& Billings



1840 IMPORTERS OF 1901
DIAMONDS

OTHER PRECIOUS STONES
AND PEARLS

**D I A M O N D
J E W E L R Y**

New York
58 Nassau Street 29 Maiden Lane
London, E. C., 22 Holborn Viaduct

1840
Randel & Baremore
1866 1880
Randel, Baremore & Co. Randel, Baremore & Billings

ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE



MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. DOUGH.

Bead Necklaces.



14K. ONLY.

DAY, CLARK & CO.,

23 MAIDEN LANE,

NEW YORK.

Manufactures
and



Liberal Arts
Building

The Pan-American Exposition, Buffalo, N. Y.

Description of Those Exhibits of Especial Interest to the Jewelry and Kindred Trades.

PART V.

ONE of the most recently installed exhibits coming into the jewelry trade is that of the E. Howard Clock Co., now in the Manufactures building and of which an illustration here appears. The clock shown on the right of the photograph represents a small tower clock set up for exhibition purposes. It strikes the hour on a 400 pound bell, which rests on the frame of

capement. To the left and back of the tower clock hangs a watchmen's clock, to show the working of which set boxes are placed at different positions of the booth for operation. Besides their exhibit, the E. Howard Clock Co. furnish time for the exposition through four tower clocks placed in the corner towers of the Railway Transportation building.

extensive and elaborate exhibit of ceramics ever brought together, and most of the beautiful pieces exhibited at Paris are here to be found, in addition to some made especially for the Pan-American. The exhibit generally includes a fine variety of their various wares in yellow, red and brown, in solid color, aerial blue, iris (showing delicate blues, pinks, greens and whites) and sea green, while beautiful pieces show the matt glazes that have been developed by this pottery since 1896. Many of these were specially made for this occasion and are here shown at the Pan-American for the first time. Rare specimens are also exhibited of the famous Tiger Eye, the earliest of the class of crystalline glazes first made by the company in 1884, and since then extensively developed by the leading European potteries. Altogether, the pavilion of this company contains a collection of ceramic gems in which the connoisseur and pottery lover will have great interest.

Of the many decorative features of the



THE EXHIBIT OF THE E. HOWARD CLOCK CO., AT THE PAN-AMERICAN EXPOSITION.

the clock and can be heard through the entire building. Five minutes before this clock strikes crowds gather in front of the exhibit to watch the operation. In the foreground stands the most powerful hour striking clock ever constructed by this company. It is made to run hands on four dials, each of which is 40 feet in diameter. The bell struck by this mechanism weighs 1,200 pounds, while the complete clock, when set up in a tower, weighs 6,500 pounds. This clock is furnished with a Dennison double, three legged gravity es-

The largest and most beautiful ceramic exhibit at the Exposition is, without doubt, that of the Rookwood Pottery Co., whose pavilion, illustrated in the last issue, faces that of the Gorham Mfg. Co., in the court of the Manufactures and Liberal Arts building. The Rookwood pavilion, unlike most of the others, is entirely open, and no wall woodwork is in evidence, the products of the company being scattered about in large glass cases and on tables. This company received the Grand Prize at the Paris Exposition of 1900 for the most

court, the *piece de résistance* is undoubtedly the fountain at the center, made by the Allied Arts Co., New York, from design by Louis C. Tiffany. This fountain, which is about 25 feet in diameter and about 20 feet high, is composed of crystal, onyx and pearl glass and is a mass of scintillating and brilliant changing colors. When in operation its form and outline, and the effect of the illumination, vapor and falling water suggest a giant geyser rather than a fountain.

(To be continued.)

Imports at the Port of New York.

Weeks Ended July 27, 1900, and July 26, 1901.	
China, Glass and Earthen Ware:	1900. 1901.
China	\$80,092 \$54,440
Earthen ware	18,328 15,912
Glass ware	20,018 29,942
Optical glass	1,430 499
Instruments:	
Musical	10,977 23,433
Optical	4,658 10,519
Philosophical	1,266 4,064
Jewelry, etc.:	
Jewelry	22,101 17,815
Precious stones	354,432 326,919
Watches	10,371 26,997
Metals, etc.:	
Bronzes	619 2,117
Cutlery	30,155 39,636
Dutch metal	2,775 8,649
Platina	48,987 13,307
Plated ware	408
Silver ware	1,567 280
Miscellaneous:	
Alabaster ornaments	160 778
Amber	1,870
Beads	896 3,947
Clocks	3,417 1,961
Fans	5,907 39
Fancy goods	10,551 7,115
Ivory	721 629
Ivory, manufactures of	13,700 25,030
Marble, manufactures of	3,006 4,639
Statuary	

Itinerant Vendors' Law Goes Into Effect in Connecticut Aug. 1.

HARTFORD, Conn., July 26.—The itinerant vendors' law will go into effect Aug. 1. Under it an itinerant vendor must take out both State and local licenses before he can do business. He must make a deposit of \$500 with the State Treasurer. Then, by the payment of an additional \$200 as a fee, he can secure from the Treasurer a license good in any part of the State for one year. But before the vendor can go to vending in any town he must, in addition to his State license, secure a license from the local authorities, for which he is required to pay \$25.

He is forbidden to advertise or represent any sale as an insurance, bankrupt, insolvent, receiver's, manufacturer's, closing out or fire sale, without first filing, under oath, with the State Treasurer all the facts relating to the reasons for the proposed sale and the nature of it and including a statement of the name of the person from whom the goods were obtained, the date of their delivery, the place from which they were last taken and other details necessary to locate and identify the merchandise. The \$500 deposit with the State Treasurer is subject to attachment in behalf of creditors. Failure to comply with the requirements of the statute exposes the offender to the risk of \$50 fine or six months' imprisonment, or both.

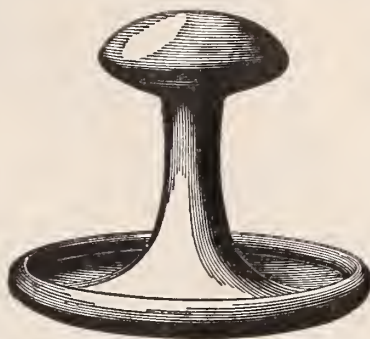
The law does not apply to sales made by commercial travelers in due course of business or to hawkers on the streets and peddlers from vehicles. Sales made within the grounds of an incorporated agricultural society during the holding of a fair are exempt.

M. Reed, Grant Junction, Mich., moved suddenly, recently, on account of a fire and saved nearly all his property. He had just settled in the store when the fire occurred.

G. W. and Everett Whipple, Salem, Mass., have formed a partnership and leased a store in which they will devote special attention to mail order business in jewelry and silver ware.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred
Thousand Kremenz
One-Piece Collar Buttons
made and sold within
the last year.

WHY?

Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "The Story of a Collar Button, with Illustrations," which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink,"
Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Kremenz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Kremenz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Kremenz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

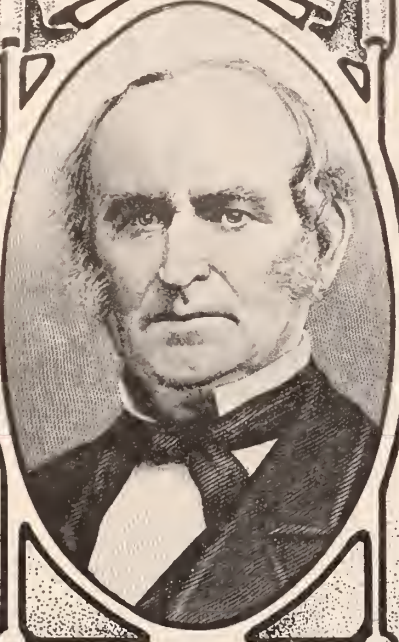
49 Chestnut Street,

PARKS BROS. & ROGERS,

20 Maiden Lane, New York.

Selling Agents to Jobbing Trade.

NEWARK, N. J.

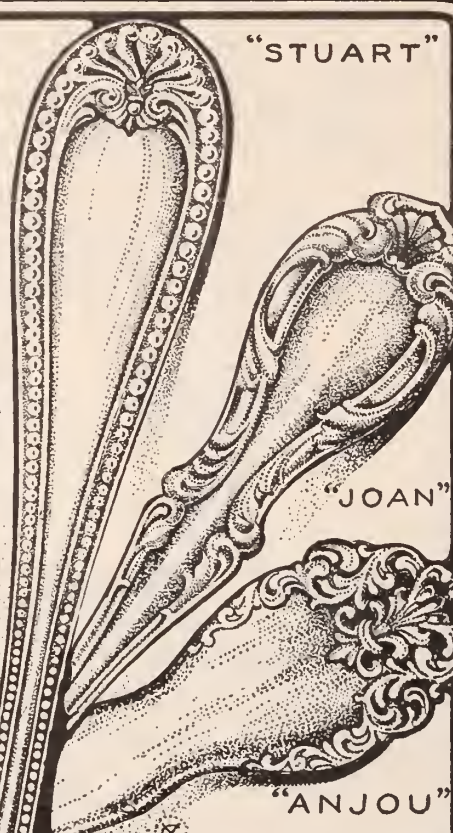


Robert Wallace
FOUNDER

1835

TRADE MARK

"STUART"



"JOAN"

"ANJOU"

R-WALLACE

THE FIRST

ONLY ONE WALLACE STAMP on Silver-Plated Ware, and you cannot be deceived by imitations—a point worth impressing upon your customers. Our brand, "1835—R. Wallace," is an absolute guarantee of quality; the A1 grade being plated twenty per cent. heavier than the regular standard; Sectional XII. brand being plated three times the standard on parts most exposed to wear; Triple being plated more than three times the regular standard. Dealers should remember that our long experience adds much to our facilities for perfection in workmanship and artistic taste in design.

Manufacturer of Nickel-Silver Spoons in this country was R. WALLACE, in the year 1835. There is to-day

R. Wallace & Sons Mfg. Co.

Factories: Wallingford, Conn.

Branches:

226 Fifth Avenue, New York.
120 Sutter Street, San Francisco.

131 Wabash Avenue, Chicago.
63 Basinghall Street, London, E. C.

DRESS AND ORNAMENT.

NEW NOTIONS AND FANCIES OF THE SEASON AS THEY TOUCH THE JEWELERS.

The elbow sleeve and *demi-décolletage*, tentatively introduced last Summer for dressy day gowns, have become this year established facts. That the short sleeve would lead to increased use of bracelets seemed undoubted, and has proved to be the case. Bracelets, flexible, stiff, jeweled or carved gold bands have an established vogue with the flexible ones in very high favor. Cabochon stones linked together are a popular style.

The low-cut neck is responsible for one of the latest fads. The Duchess of Marlborough is credited with introducing the fashion of wearing a separate high stock-collar of lace and ribbon with the *décolleté* bodice. Not only is this worn with full *décolletage* for evening, but it is now a swell fad for the neck, which is cut out below the throat line in varying degrees to suit the fancy, down to *demi-décolletage*, for afternoon gowns.

Here, by the way, it may be timely to remark that the forehead jewel, of which one occasionally hears, has also been affected by the fashionable personage already mentioned.

The gown bodice above mentioned is flat at the top and drawn up on narrow ribbons threaded through it. The stock collar may be jeweled or have a pretty ornament fastened in it.

The obvious thing, however, with these low, flat necks, for those who do not adopt the separate collarette, is a necklace—a string of pearls, of cabochon jewels or beads, or one of the *art nouveau* conceits of enameled flowers linked together.

Luxury in its fullest degree marks the season, and lace is the keynote of elaborate Summer dress. It is, therefore, not remarkable that there should be a movement for the revival of gem-set lace. Rare laces and fine gems supplement one another. The wonderful coloring of jewels enhances the subtle charm of lace, and gems properly introduced strengthen the design of the filmy fabric. Our English cousins are responsible for this artistic innovation.

A lappet or band of old Alençon dotted with tiny sapphires may be knotted round a shapely throat or used as one sleeve strap of an evening gown, with a strap of roses for the other shoulder.

The Chantilly lace butterfly, which has been a *chic* ornament, is, in this new fashion, set with tiny rose diamonds, its antennæ being formed of the same stones. The gemmed butterfly serves also as a *devant de corsage* or a shoulder ornament.

The lovely green of peridots and the blood red hue of rubies enrich the heavier laces, such as Brussels, for the beauty of dark women; while Venetian point with the pure blue of turquoise makes more dazzling the whiteness of a fair skin. The gems are specially mounted for fixing to lace, and may be removed from one piece to another.

Monogrammed parasols and gloves (embroidered) represent individual whims of the season, and it is only a step to the jewelery of the monograms. Indeed, jew-



No. 513 Stick Pin Stand.
Heavily loaded base,
standard nickel, purple
plush cushion,
3 inches diameter.
List Price, 60c. each.

THE BARLOW, HOLYOKE, MASS.

Your Show Windows Need Metal Display Fixtures.

We are headquarters for them. Also, TRIPPLICATE MIRRORS, FORMS and SHOWCASES. Send for our catalogue.

BARLOW MFG. CO.,

Boston Salesrooms,
125 Summer Street.

Holyoke, Mass.



N-571

12 Size. Htg., \$10.50. O. F., \$9.50.

THE ONLY GENUINE NOVELTY IN WATCH CASES.



N-501

16 Size. Htg., \$11.20. O. F., \$10.20.

Keystone Sterling Silver Cases with Niello Ornamentation

have so much to commend them besides novelty that they have been given a prominent place in regular stock. They appeal irresistibly to persons of good taste who insist on "something new" but desire also richness of appearance and refinement of ornamentation. They have the elegance without showiness that is so fetching to customers of culture.

In the illustration the white surface represents the silver and the black the Niello. The striking contrast cannot be shown by cuts. ❧ ❧

NIELLO is a jet black, lustrous compound. The ornamentation is produced by cutting an artistic design into the silver on backs and centers, and filling in the space where the silver is removed with Niello. Being flexible, it won't crack like enamel in case of denting; it is as durable as silver, and being surrounded and protected by the silver it can't rub off.



N-503

O Size. Htg., \$9.40.
O. F., \$7.50.

N-505

O Size. Htg., \$9.40.
O. F., \$7.50.

N-509

O Size. Htg., \$9.40.
O. F., \$7.50.

Prices according to "Keystone" Key.

The Keystone Watch Case Co.
19th and Brown Streets, ❧ ❧ Philadelphia, Pa.

Samples at New York Salesroom,
41 UNION SQUARE.

LOVING CUPS TROPHIES FOR SUMMER SPORTS.

BEST LINE IN THE MARKET.



Jno. W. Reddall & Co.,
NEWARK, N. J.



1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.



Dominick & Haff,

MAKERS OF WARES IN **STERLING SILVER** FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE, NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,

Smith's Pat. Blade is made of german silver when
plated wears indefinitely and the thin strip of

inserted **STEEL** is ALWAYS SHARP.

9 MAIDEN LANE, N. Y.

eled gloves were last season reported from abroad.

Mitts were early in the season displayed on fashionable glove counters, but for some inexplicable reason do not appear to have caught the popular fancy to any great extent. That they display rings nicely and are usually supposed to go with elbow sleeves does not appear to have influenced the situation.

But we are not without ring fads. To be quite up to date one should wear the rings all on one hand—the left—and all these rings should carry the same kind of stone, whatever it may be. Any one colored stone, however, may be worn in combination with the diamond, as diamonds and emeralds or diamonds and turquoises, but a medley of colored stones is not in order.

Large silver shoe buckles are a French fancy which finds followers here.

Belt buckles for the season in gilt and in shaded silver bear golfing designs of a caddie with his bag or a golfer, and are of generous proportions.

A brooch in harmony with the time is a gold framed tennis racket with silver wire netting.

The brooch for the stray back-hair appears rather to be losing its hold.

Hat pins are some of them exquisitely dainty, to correspond with airy Summer chapeaux.

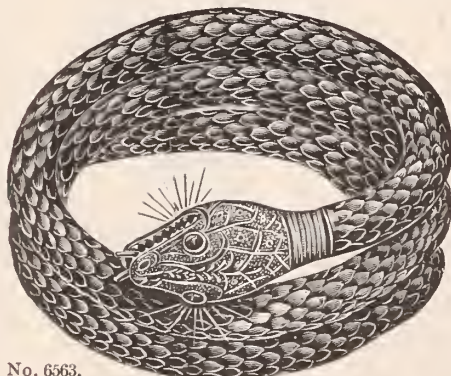
AMY VARNUM.

Whittenton Pearl Co. Elect Officers and Prepare to be Incorporated.

TAUNTON, Mass., July 18.—The Whittenton Pearl Co. held a meeting, Tuesday night, and decided to be incorporated. Officers were chosen, and they are as follows: President, Dr. A. H. Milot; treasurer, Dr. H. T. Gaboury; secretary, A. C. St. Pierre; directors, Marcel Gondreau, Napoleon Beauford, Louis Salibeaurt, Joseph Gertin and E. L. Legace. The stock is all taken, with the exception of a few shares, and the work of erecting the factory building is going along rapidly, which promises a start into the actual manufactory of pearl ware in a few weeks.

"Alice Nielsen" Serpent Bracelet.

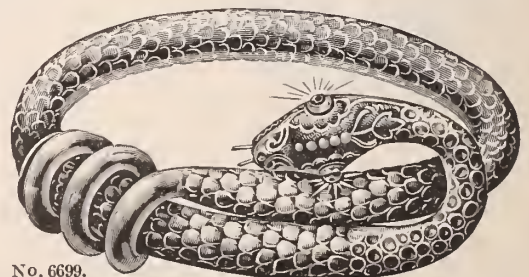
THE FAD OF THE HOUR.



No. 6563.

Name "Alice Nielsen" copyrighted by permission of Miss Nielsen. We have the sole right to use the name.

Made in Sterling Silver,
Finished in Rose, 18 K.
Green Gold and White.



No. 6699.

Pioneer Manufacturers of STERLING CHATELAINE BAGS AND PURSES,

All Styles of Mesh.

WHITING & DAVIS, New York, 14 John St. **PLAINVILLE, MASS.**

Factory,



O. & B. RINGS
ABOVE THEM ALL.

OSTBY & BARTON CO.
PROVIDENCE R. I.
MAKERS OF GOLD RINGS
NEW YORK CHICAGO
9-13 MAIDEN LANE 103 STATE ST.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,
3 Maiden Lane,
New York.

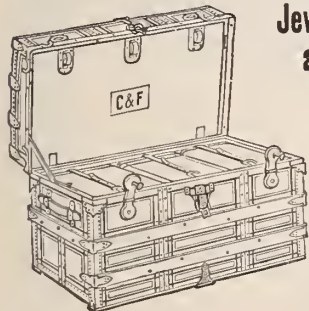
126 STATE STREET, CHICAGO.

References unequaled.

Write for Terms, Dates, Etc.

I have made some of the largest and most successful sales ever made in New York and Chicago. I challenge any man in the world to show better results in sales than I can. I refer to any first-class jobbing house in America as to my honor, honesty and ability. Now engaged in New York. Address all mail to N. Y. office for next two weeks.

CROUCH & FITZGERALD



Jewelry Trunks
and Cases,
161

Broadway,

Bet. Cortlandt and
Liberty Sts.

688 B'way,
723 6th Av.
NEW YORK.

"B. A." Gold Shell Collar Buttons
are guaranteed as follows: "We will
replace every 'B. A.' button which for
any reason proves unsatisfactory." This
guarantee is on the back of
each card and our trade-mark
embossed on the front.



B. A. BALLOU & CO.,

Providence, R. I.

JOHN J. JACKSON CO.,

Manufacturers of

ROLLED STERLING SILVER, SILVER WIRE AND
ANODE SILVER FOR SILVERSMITHS.

Rolling and Wire Drawing for the Trade.

91 MECHANIC ST., NEWARK, N. J.

E. H. JACKSON, Pres. & Treas.

Telephone, 7414

BONNER & CO.,

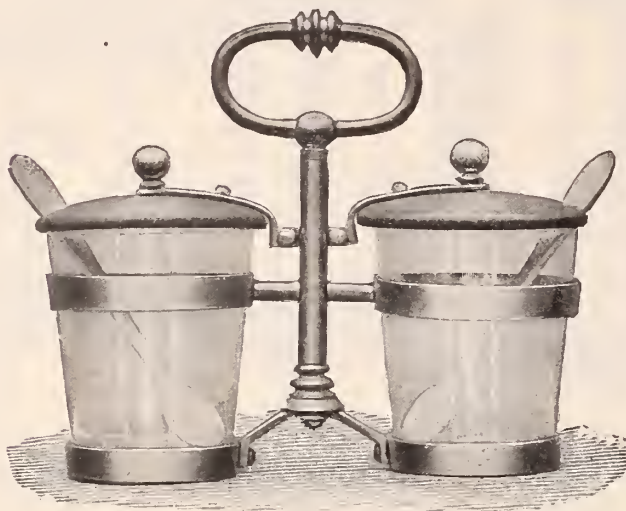
Manufacturers of

FINE DIAMOND MOUNTINGS,

51-53 MAIDEN LANE, - - - NEW YORK.

Mustard and Horseradish Pot.

No. 359.



Heavy nickel-plated mounts, glass jars with wooden tops to prevent verdigris; bone spoons.

Manufactured by

S. STERNAU & CO.

204 CHURCH STREET,

NEW YORK.

Catalogue on application.

CROWN AND LION.

14 K.



Trade-mark.

GUARANTEED
FOR
25 YEARS.



LION



10 K.



Trade-mark.

GUARANTEED
FOR
20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

T. R. J. Ayres & Sons' Business Incorporated and To Be Enlarged.

KEOKUK, Ia., July 20.—David J. Ayres and Joseph J. Ayres have formed a company to acquire and continue the property and business owned and conducted by T. R. J. Ayres & Sons and Ayres Bros., this city. The articles of incorporation have been filed. The amount of capital stock is \$75,000, divided into shares of \$100 each, \$50,000 of which stock is to be paid in when the articles of incorporation are adopted. Until the annual meeting of the stockholders, next year, David J. Ayres, Joseph J. Ayres and Frank A. French will constitute the board of directors and D. J. Ayres will be the president, Joseph J. Ayres the vice-president and treasurer and Frank A. French the secretary.

The firms of T. R. J. Ayres & Sons and Ayres Bros., wholesale and retail jewelers and dealers in musical instruments, are among the oldest and best known of the mercantile establishments of Keokuk. The change in ownership will not affect the business, which will be continued in the future as it has been in the past. It will be as successfully managed, the same parties having direction of affairs, but will be enlarged and extended.

Turkish Government Tax Articles of Gold, Silver and Precious Stones.

WASHINGTON, D. C., July 25.—The State Department have received from Minister Leishman, Constantinople, a translation of a note from the Turkish Minister of Foreign Affairs, announcing that the Turkish Government have decided to put in force the regulations of the new customs tariff relative to gold and silver objects and precious stones arriving from abroad. These articles will be subjected to an entrance tax of from 1 to 4 per cent.

Part of Property Stolen from J. B. Shelley's Store Recovered.

EUFULA, Ala., July 24.—A dozen or more watches, which were stolen from J. B. Shelley's store, recently, have been recovered by the police, who think they have a clue to the robbers. Scott Lawson, colored, and his brother, Joe Lawson, are suspected and are in jail awaiting a hearing. The store was opened from the rear by prying open the shutters and twisting out the iron guards. Several hundred dollars' worth of watches and other jewelry was carried away.

The annual meeting of salesmen representing the Rochester Stamping Co. and the Robeson Cutlery Co. was held in Rochester, N. Y., July 9-15.

Fred Weitoff, Great Falls, Mont., was robbed recently of a number of watches, cases and chains. Some of the watches stolen were found concealed under a pile of rubbish.

GARREAU & GRISER

68 & 70 Nassau St., New York.

LAPIDARIES.

PRECIOUS STONES.

GEMS in Unique Cuttings.

GORHAM SILVER

MEANS GRAND PRIX SILVER.

THERE IS NO HIGHER ENDORSEMENT.

TO THE TRADE:

The Gorham Manufacturing Co. are pleased to announce that in addition to their regular stock of prizes suitable for Yachting, Rowing, Baseball, Lawn Tennis, Athletic Sports, Bicycle Races and Golf, they are prepared to execute special designs, emblematic of any of the above sports. All designs furnished by the Gorham Manufacturing Co. are original, appropriate and artistic.

Immediate attention will be given requests for designs and estimates.



Gorham Mfg. Co.
Silversmiths,
Broadway and 19th St., New York.

BRANCHES:

NEW YORK:

21 & 23 Maiden Lane.

CHICAGO:

131 to 137 Wabash Avenue.

SAN FRANCISCO:

118 & 120 Sutter Street.

WORKS: Providence and New York.

*You can buy
Genuine French
Ebony Toilet Goods
and Travelling Sets
direct from
Leys Christie & Co.
as cheap as you pay for
imitation Trash.
They are the largest
Importers in America
and a visit to their
Show rooms will
Substantiate these facts.
65 Nassau St.
New York.
See that "New Thing"
in Silver Novelties.*

WOOD & HUGHES,

Sterling Silverware Manufacturers,
FINE PLATED WARE.

No. 24 John Street, - New York

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

\$14,000 Fire at the Elgin National Watch Co. Factory.

ELGIN, Ill., July 25.—Fire did \$14,000 damage to the material storehouse of the Elgin National Watch Co., July 22. It appears to have started from spontaneous combustion, due to the extreme heat having generated gases in the store room, that, by coming in contact with the superheated steel plates forming the building, had exploded. The explosion blew out one side of the building and was followed by flames.

A large quantity of material for the manufacture of various watch parts was destroyed, but it is claimed the company will not be inconvenienced, as the supplies for current needs can be readily replaced from extra stocks. An odd incident of the fire was that the only really combustible article in this building at the time was a barrel of alcohol, which escaped both explosion and fire intact. The property destroyed was fully covered by insurance, and the losses have already been adjusted by the insurance companies.

Turquoise Cutting Shop Started in Maiden Lane.

CHICAGO, Ill., July 27.—The Gem Turquoise & Copper Co., whose incorporation was noticed last week, with prominent eastern jewelers as incorporators and directors, have established a factory for cutting turquoises at 51 Maiden Lane, New York. F. J. Essig, of Chicago, one of the incorporators, has been in New York, the last four weeks, installing the necessary machinery. Mr. Essig states that for the immediate present the factory will cut only the product of the company's own mines, but that new machinery will be added as rapidly as possible, for doing all kinds of lapidary work. The plant will be independent of Mr. Essig's Chicago cutting works, and will be in charge of his brother, Charles Essig.

Daring Thief Stole Four Watches from Show Window.

LEXINGTON, Ky., July 21.—About 10 o'clock, last night, some one entered the store of F. J. Heintz, Main St., and stole

four ladies' gold watches, valued at \$100, from the show window in plain view of the passing crowd. Mr. Heintz was at his desk in the rear of the store and was not paying close attention to the front of the store, as it was past business hours. Mr. Heintz heard a noise and looked up in time to see the back of a negro man going out. He went to the front of the store and then noticed the absence of the watches.

Jeweler for 75 Years May be Oldest in United States.

NORWALK, O., July 25.—O. G. Carter, of this city, probably the oldest operating jeweler in the United States, celebrated his 90th birthday, yesterday. Mr. Carter, who was born in Beckett, Mass., in 1811, has been working at his profession for 75 years, having learned the jeweler's trade when he was only 17 years of age. With the exception of a few years in Chicago, he has lived in Norwalk since 1834, where he has been engaged in the jewelry business.

Discharged Employees Threaten to Provoke a Factory Strike.

ELGIN, Ill., July 25.—Between 60 and 100 employees of the Illinois Watch Case Co. have been notified that they are no longer employed by the company. They are finishers, jointers, turners and polishers. It is understood that the lay off is to be permanent and that other workmen will be engaged to fill the vacancies. It is explained that this move is made in order to meet the present growing demand for the better grades of watch cases. The discharged employees were engaged on the cheaper cases. Some of them threaten, in the columns of local newspapers, to provoke a strike among the remaining employees unless they are reinstated. They claim that their positions are being taken by boys and girls at inferior wages. A meeting of the local union has been called to consider the advisability of a general strike.

Fire did \$5,000 damage to the store of A. Levene & Co., Pittston, Pa., July 26; insurance, \$3,000.



A CAREFUL READER

Of the Advertisements which will appear during the coming year over our name, will realize, if he investigates our claims, that A DURAND RING is the *most satisfactory to both seller and wearer and the highest type of ring it is possible to manufacture.*

"Ye Old Time Ring House."

DURAND & CO.,

49-51 FRANKLIN STREET, NEWARK, N. J.

Opening of Important Exhibits at the Pan-American.

BUFFALO, N. Y., July 24.—The informal opening given, Tuesday evening, by the exhibitors in the inner court of the Manufactures and Liberal Arts building, at the Pan-American Exposition, was in every way a complete success. A 8 o'clock the court was barred and a guard placed at each entrance, who permitted only those who had received invitations to enter. The object of the opening was for each contributor to bring together people interested in their exhibit.

The Tiffany fountain, which is situated in the center of the court, is one of the prettiest pieces, when illuminated in the evening, in the building. To the disappointment of the exhibitors and visitors, the lights in the building gave considerable trouble during the opening, being turned off very frequently, but this only served to emphasize the beauty of the fountain.

Mr. Wells, of the Gorham Mfg. Co., had placed in the center of their exhibit their handsome "New Century" centerpiece, which was filled with sweet peas of different colors. The candles were eight in number, burning around the basin. This centerpiece is one of the latest productions of the Gorham Mfg. Co. and is in every sense a work of art.

Tiffany & Co. were placed under some disadvantage owing to the trouble with the electric lights, and were obliged to go around their exhibit with lanterns.

The Rookwood Pottery Co.'s exhibit, in charge of Miss Coyne, attracted a great

deal of attention, as did Miss Coyne's interesting explanations of the company's new matt glaze decorations.

Refreshments were served at the Tiffany and Gorham booths, and at 10 o'clock the reception ended and the lights were turned out. Music was furnished by a string orchestra of five pieces. Great credit is due to the following participants in the reception who have their exhibits in the inner court: Tiffany & Co., Gorham Mfg. Co., W. & J. Sloane, National Arts Club, Rookwood Pottery, Allied Arts Co., Ansonia Brass & Copper Co., Board of Women Managers, Grueby Faience Co., Pan-American Exposition, Gustave Stickley, National League of Mineral Painters, Drake Company, National Fine Art Foundry, Cutler & Girard and Charles Rohlf.

Youth Who Plundered C. G. Sheldon's Store Pleaded Guilty.

EXETER, N. H., July 23.—Paul L. Bamford, the Haverhill, Mass., youth of 20 years, who was arrested for breaking and entering the store of Charles G. Sheldon, July 15, was arraigned in Police Court, July 19. He pleaded guilty and was held under \$2,500 bonds until October. After being photographed for the rogues' gallery he went to jail, being unable to obtain sureties.

Mr. Sheldon and the police have visited Lawrence and Haverhill, Mass., and at a pawn shop in the latter city was recovered one pair of pearl opera glasses. A visit was later paid to Bamford's home and sufficient suspicion was aroused that stolen

CHAS. L. TROUT & CO.

5 & 7 MAIDEN LANE,
NEW YORK.

Ebony

Novelties.

Toilet Sets,
Manicure Sets.

Genuine
French

Ebony

Ladies' Traveling Rolls,
Gent's Traveling Rolls.

Ebony

Cloth Brushes,
Hair Brushes, Hat Brushes.

Military, Manicure and
Toilet Articles of
Every Description.

Largest Importers of EBONY for
the Jewelry Trade in the U. S. Full
sample lines and delivery stock at
New York Office, 5 & 7 Maiden Lane.

**MANUFACTURERS AND
IMPORTERS.**

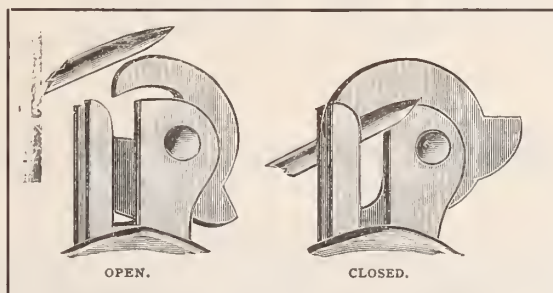
Automatic Safety Catch.

SIMPLE — SAFE — SURE.

THE BEST POSSIBLE SAFE-GUARD FOR BROOCHES
AND BADGES.

Covered by
U. S. Patent
No. 676,640.

SEND FOR
SAMPLES.



No Larger than Old
Style Hook
Catch.

Made in 14 and
18 K.

IT LOCKS ITSELF AUTOMATICALLY WHEN YOU CLOSE
THE PIN AND CANNOT WORK LOOSE UNTIL YOU OPEN IT.

BIPPART, GRISCOM & OSBORN,

Sole Manufacturers,

COR. MARSHALL AND HALSEY STS.,

NEWARK, N. J.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.

AMSTERDAM, 2 Tulpstraat.

property was concealed there to lead to the swearing out of a search warrant. The search was successful, as Mr. Sheldon recovered goods to the value of \$65, while there was also found stolen articles worth several hundred dollars, a kit of burglars' tools valued at over \$100, devices for raising checks and other indications of the life the boy had been leading. There are some doubts about his being alone in the Sheldon break, but the boy still insists that he had no assistance.

Swiss Watch, Once Property of George Washington, Stolen in Buffalo.

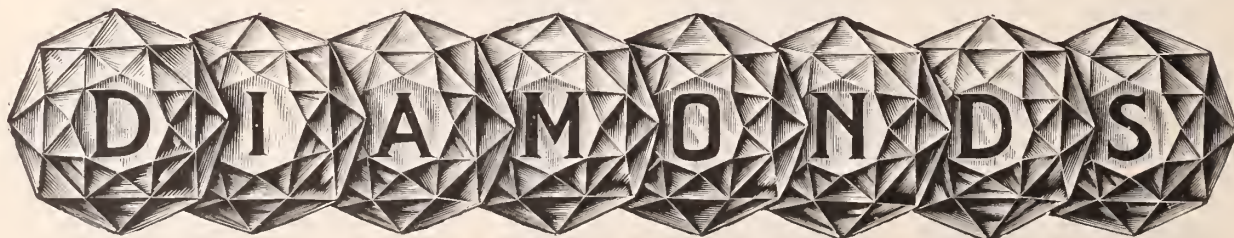
BUFFALO, N. Y., July 24.—A watch, said to have been the property of George Washington, 130 years old and a heirloom of the Cressman family, Staunton, Va., has been stolen from the room of Miss Cressman, now at a hotel in this city.

The old timepiece is of Swiss make with an open face gold case. The hours are struck by chimes of tiny bells, and each note is clear and distinct. Miss Cressman briefly describes its history as follows:

"The watch was manufactured in Switzerland about 1770, I believe, by Andrew Jergens, who was considered one of the best manufacturers there. It was brought to this country about 10 years later and, soon after the Revolutionary War, was sold to George Washington, our first President. He gave the watch to my great-great-grandfather, and it has remained in our family ever since.

"According to the will of the family it has been transferred to each eldest son on the male side of the Cressman family. Luckily for me, I have no brothers and thus secured possession of the watch. But now that it has been stolen I presume that fact about no brothers does me little good, as the detectives don't seem to be able to locate it."

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Prospects for American Trade in China.
—Exhibit of Samples.

WASHINGTON, D. C., July 26.—The Department of State has received from Consul Robert M. McWade, Canton, a report on American trade in southern China. Among his statements, of interest to the jewelry and kindred trades, are the following:

"There are no American merchants in Canton, and there is no record in this consulate of any having registered at the other treaty ports within this consular district. This, and the general unbusinesslike methods which have obtained here for many years, make considerable work for a consul when he tries to prepare reports on existing trade conditions. * * * The treaty ports are situated at considerable distances from each other. Between them, and at advantageous points for trading along the seacoast, are situated many flourishing towns like Fatshan, with populations ranging from 20,000 to over 500,000, in almost none of which has the American flag ever been seen.

"Inquiries are frequent from American manufacturers and business men generally as to the possibility of the sale of their respective products and wares, the prices likely to obtain here, and the names of responsible Chinese or other firms as prospective customers. These inquiries are usually accompanied by illustrated and descriptive brochures, sometimes by leaflets, and often by trade journals, in which the goods are generously and profusely advertised. Chinese merchants do not see those advertisements, pamphlets, etc., and if they did they could not read them or understand their purport. The only importers who can understand them are the British, the French, and Germans, who, naturally, give a decided preference to the goods consigned to them from their own countries. Proper samples, however, tell their own story and help a consul wonderfully in pushing trade, or rather in creating a demand which in time may become remunerative. I am about to set aside a part of the consulate for the public exhibition of all samples forwarded to me. At present, the space which I will be able to give for that object will, necessarily, be limited; but I hope in the near future to have ample exhibition room to accommodate all consignments, as well as visitors—Chinese and others. Lowest prices c. o. d. at the treaty ports ought to be affixed to each commodity, and its accompanying 'literature' should claim no other than its real uses and merits; for, although the Chinese are inveterate equivocators, they trust the word of a foreign merchant until he deceives them. It is, of course, to be distinctly understood that no sales will be made or effected by me under any circumstances. * * * All sorts of glass ware for domestic, table, hotel, stationers', and other uses will find purchasers in Canton among the trading community if the prices quoted are low enough to tempt them to abandon the English, French, German, and Dutch products."

"Watches and clocks with the latest improvements can always push themselves."

F. P. Shy, Lamona, Ia., has sold out.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.

Tel. No.,
662 Cortl't.

Lapidary Works: 93-95 William St., New York.

GOODFRIEND BROS.,

9-11-13 Maiden Lane, New York.

**IMPORTERS AND CUTTERS OF
PRECIOUS AND IMITATION STONES.**



Importers of
**Precious
and
Imitation
Stones.**

L. Heller & Son

Jewelers' Court
51 MAIDEN LANE, NEW YORK.

OPALS,
PEARLS,
DOUBLET
GARNETS,
RING-
STONES.



PITZELE & BASCHKOPF,

Makers of..... **FINE DIAMOND MOUNTINGS,**

12 Maiden Lane, - - - New York.

Our Styles and Prices Can't Be Beat.

No. 462.

CALL AND BE CONVINCED.



No. 306.

IN ADDITION TO OUR IMMENSE STOCK OF

Diamonds, Pearls and Colored Stones,

We offer this season, the finest and most varied assortment of

Pearl Collarettes, Necklaces and Ropes,

EVER SUBMITTED TO THE TRADE.

PAIRS OF PEARLS FOR EARRINGS.

FINE AMERICAN PEARLS AND BAROQUES

JOSEPH FRANKEL'S SONS,

68 Nassau Street, New York.

19-20 Holborn Viaduct, London.

TELEPHONE, 2733 JOHN.

Death of Henry Randel.

Henry Randel, for over half a century one of this country's leading diamond merchants, died, Friday, at his home in Tuxedo Park, N. J., of heart failure. Mr. Ran-



THE LATE HENRY RANDEL.

del, who, until his retirement from business, four years ago, was head of the well known firm of Randel, Baremore & Billings, was one of the most prominent figures in the jewelry trade. Although his death was sudden, it was not entirely unexpected, as he had suffered from a weak heart for many years and had been failing rapidly during the past two weeks. He was 84 years of age.

No man in the diamond or jewelry trade was more widely known, more highly respected nor more generally loved than was Mr. Randel during the sixty-odd years that numbered his business career. He entered the jewelry trade as a very young man and learned his trade first with Palmer & Clapp and afterwards with Hayes & Palmer. Mr. Randel started in business for himself in April, 1841, with James Baremore, who had learned his trade with John Rogers, under the name of Randel & Baremore, in N. Moore St. The establishment was then a very small one, both partners working at the bench, with one or two boys to help them. They did general jewelry jobbing and made up some new goods, but by 1845 their business had outrun their factory capacity and larger quarters were taken in Pearl St., north of Franklin Sq. Increasing business necessitated a removal, in 1847, to Reade St., and again, in 1850, to the Platt building in Little Green St., now Liberty Pl. About 1847 they decided to make the diamond business a specialty and were the first house in America to do so. The quarters at the corner of Maiden Lane and Nassau St., where the firm remained for so many years, were taken 50 years ago.

At that time, 1851, Chester Billings entered the employ of the house and became a member in 1860, the firm name being changed to Randel, Baremore & Co. In 1867 James Baremore died, and the remaining partners, Henry Randel and Chester Billings, continued under the old name until 1878, when the title of Randel, Baremore & Billings was adopted. The house were

one of the pioneers in diamond cutting in America and their cutting and polishing department was for years one of the largest in the country, turning out a fair proportion of the goods the house handled. In 1874 the London branch of the business at 1 St. Andrews St., Holborn Circus, was organized and proved an important factor in the success of the house. Mr. Randel remained the active head of the business until ill-health forced him to retire in February, 1897, at which time the partnership dissolved. Mr. Billings then continued with his son, H. B. Billings, changing the style to Chester Billings & Son, under which name the business is still continued by the latter.

In the jewelry trade Mr. Randel held, at various times, many positions of honor. He was an early member of the New York Jewelers' Association, was a director of that organization for many years and their treasurer for several terms. He was one of the organizers of the Jewelers' Safety Fund Society, and was long a member of the executive committee. He was also a director in the Chatham National bank for some years and a member of the Union League Club and the Metropolitan Museum of Art. Mr. Randel was married, about 54 years ago, and his widow and one daughter, Mrs. H. H. Rogers, survive him.

The funeral services were held, Monday morning, from Mr. Randel's late residence, 38 E. 38th St., and were largely attended by friends, relatives and former business associates of the deceased, among the latter being representatives of prominent houses in all branches of the jewelry

PEARLS.

Our Experience

in purchasing goods simplifies matters for the discriminating buyer who purchases of us.

He will find exactly the goods he needs, in assortments large enough to admit of careful and successful selection.

Alfred H. Smith & Co.,

CHICAGO.

182 Broadway, N. Y.

LONDON.

DIAMONDS

And Other Precious Stones.

trade. The services, which were simple, were conducted by the Rev. Dr. Hastings, who also made a short address. The interment took place later at Woodlawn Cemetery.

Funeral of Simeon L. Rogers.

PLAINVILLE, Conn., July 25.—The funeral of Simeon L. Rogers was largely attended, yesterday, at the residence of his daughter, Mrs. Charles Kalish. Rev. C. Whitney officiated. He spoke most appreciatively of the honorable life of Mr. Rogers, of the cordial relations that existed between him and his employees, and of his services as a soldier. He was a member of Company C, 8th Connecticut Volunteers, in the Civil War. The bearers were George H. Barmby, Samuel R. Kidder, Ralph Roberts, Enos S. Belden, John J. Lloyd and George Hall. There were a number of floral pieces, including pieces from the employees of the Simeon L. & Geo. H. Rogers Co., and his business associates. Many friends were in attendance from Hartford and other places.

Mr. Lazarus Will Try Again Without Waiting for Court.

MACON, Ga., July 24.—Max Lazarus has returned from New York, where he went to arrange for opening another jewelry store in Macon. He says he perfected arrangements, and will be manager of the new business. The Lazarus Jewelry Co.'s business is still tied up in the courts, it being claimed that Mr. Lazarus owns the property and that it should be subjected to the debts that he and his brother incurred as merchants about 10 or 12 years ago. Mr. Lazarus says he will not wait for the Court to settle the matter, but will at once open the new store.

Diamond Thief Confesses and Goes to Jail for 10 Years.

OMAHA, Neb., July 25.—Harry Hurd, convicted of stealing a tray of diamonds from a jeweler's store in Sheridan, Wyo., has been sentenced to 10 years in the penitentiary. He confessed, implicating one Guy Flick in the robbery. Flick disappeared, but officers trailed him to Yellowstone Park, where he was captured. He will be tried at once, and Hurd will testify against him.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended July 27, 1901.

U. S. Assay Office report:

Gold bars exchanged for gold coin.....\$198,121.23
Gold bars paid depositors..... 175,036.25

Total\$373,157.48
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:
July 22.....\$22,645.01
" 23..... 36,128.98
" 24..... 42,110.61
" 25..... 42,381.82
" 26..... 27,513.20
" 27..... 27,341.61
Total\$198,121.23

ESTATE OF JOHN C. MOUNT.

ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS, ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

OTHER PRECIOUS STONES,

PEARLS, ETC. ♦ ♦ ♦ ♦ ♦ ♦ ♦ ♦

MAKERS OF

FINE
DIAMOND
JEWELRY.

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ebrhard.

KLEINSCHMIDT, HOWLAND & Co.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy
Shaped Diamonds.

189 Broadway, New York.



IMPORTERS
AND
JOBBER OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE,
NEW YORK.

62-64 STATE STREET,
ALBANY, N. Y.

DIAMONDS.**Wm. S. Hedges & Co.,**

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.

DIAMOND JEWELRY.

171 Broadway, BENEDICT BUILDING, New York.

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS,

1 MAIDEN LANE,
NEW YORK.**John F. Saunders, Cutter and Importer of****DIAMONDS AND OTHER
PRECIOUS STONES.**

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

CHARLES L. POWER.

ROBERT B. ALLAN.

CHARLES L. POWER & CO.**9, 11, 13 MAIDEN LANE, NEW YORK.**

Telephone, 1158 Cortlandt.

IMPORTERS OF

D I A M O N D S,**RUBIES, SAPPHIRES, EMERALDS AND PEARLS.****D. C. DE LARA**

(Formerly foreman of Ed. Van Dam).

OFFICE AND FACTORY:

101 Beekman Street, New York.**DIAMOND CUTTER****and POLISHER FOR THE**Rough Recutting, Repairing and
Matching a Specialty.**FRESH WATER PEARLS****BOUGHT AND SOLD.****Also PEARLS POLISHED**and all possible improvements made.
Pearls damaged by setting restored.**JOHN HAACK, Room 53,**

Office Hours: 1 to 2.

BAROQUE PEARLS.WE desire to announce to the trade that we have
a large assortment of loose baroque pearls,
consisting of many sizes, qualities, shapes and
colors, at various prices, and are glad to sell single
pieces or small lots as required.
Also a nice line of baroque pearl jewelry for the
trade. Pendants a specialty.**CHAS. S. CROSSMAN & CO.,**

Estab. 1880. 3 Maiden Lane, New York.

McDowell's Long Record.**Taken Back to St. Louis—Recent Operations Partly Successful.**

WASHINGTON, D. C., July 25.—Louis C. McDowell, with several aliases, who was arrested, July 20, for attempting to swindle Galt & Bro., Castelberg's National Jewelry Co. and Max Goldsmith & Son out of jewelry valued at over \$3,000, has been taken to St. Louis, Mo., where he is wanted for having escaped from officers while on the way to serve a term in the Jefferson City penitentiary.

A hearing was had in the case before Judge Bradley, when a requisition for the accused, signed by the Governor of the State of Missouri, was presented to the court by District Attorney Gould. The prisoner was produced in court and his lawyers sought to stay his transportation on the ground that the requisition was defective.

Judge Bradley held that to all legal intent the requisition was regular and therefore signed the order for the removal of the accused. McDowell was taken to St. Louis yesterday afternoon.

McDowell, with many assumed names, is likely to spend the next few years in prisons, unless he succeeds in escaping from the police again. He is regarded as one of the most shrewd and daring criminals for whom police and detectives of the whole country have kept as close a watch as possible. His various swindling operations on jewelers have been noted in THE CIRCULAR—WEEKLY from time to time.

**SECURED DIAMOND BROOCH FROM DETROIT
STORE AND ESCAPED.**

DETROIT, Mich., July 25.—Louis C. McDowell, alias J. Pierpont Morgan, Jr., alias Wm. J. Lemp, Jr., aged 26 years, arrested at Washington, D. C., is wanted in Detroit on the charge of obtaining a diamond brooch from Wright, Kay & Co., valued at \$850. Judge Whelan has issued a warrant, but it is doubtful if McDowell will be brought back at once, as he is wanted at St. Louis, New York and Philadelphia.

During the noon hour, June 11, when nearly all the clerks in the store of Wright, Kay & Co. had gone to lunch, a smooth faced stranger entered the store and told a salesman that he was August Goebel, Jr., son of a wealthy Detroit brewer. He desired to purchase a present for his fiancée. The stranger wanted something nice and declared that price made no difference. The clerk brought out a tray full of handsome and expensive brooches and after examining each critically, the fellow selected one of the highest priced brooches on the tray.

"I will take this brooch with me and you can send the bill up to my house, 179 Garfield Ave.," said the stranger.

The clerk ascertained that this was the number of Mr. Goebel's residence. He

THE CHATHAM NATIONAL BANK, NEW YORK.**H. P. DOREMUS, Cashier.****GEO. M. HARD, President.****W. H. STRAWN, Ass't Cashier.**

turned the brooch over to him and the fellow left the store. Later in the afternoon the clerk became suspicious and told Mr. Wright about the transaction. The clerk went to Mr. Goebel's house and found that he was out of town. The news of the loss of the brooch was suppressed at the request of Mr. Wright, who was very anxious to find the swindler but feared that the publication of the news might handicap the officers. Circulars were sent all over the United States, offering a reward for the capture of the swindler. As a precaution, they were taken across the Detroit river and mailed from Windsor, Canada. Supt. of Police Martin learned that the stranger claiming to be Mr. Goebel had swindled jewelers in other cities. He obtained a photograph of McDowell. The clerk who sold the swindler the brooch identified the picture. Another circular, with McDowell's picture, was sent out. When arrested at Washington, for trying to swindle a jeweler, he was quickly identified by the second Detroit circular.

HIS DOINGS IN CINCINNATI.

CINCINNATI, O., July 23.—McDowell was arrested here, last February. He called at a 4th St. jewelry store and introduced himself as the son of Eugene Zimmerman, the railway magnate. He picked out a diamond ring valued at several hundred dollars and asked to take it with him, saying that Eugene Zimmerman would send a check. It so happened that he wore a battered hat, and the clerk concluded that the son of Zimmerman, if the latter had one, would not wear such a hat. A detective was called, after McDowell had left the store without the ring. The officer arrested him coming out of Frank Herschede's store, where he had tried to work the same game, without success.

In St. Louis he posed as the son of William Lemp, the brewer, and in Philadelphia he represented that he was the son of J. Pierpont Morgan.

E. J. HERTZ WAS LUCKY.

PHILADELPHIA, Pa., July 27.—In his operations in this city McDowell represented himself as J. P. Morgan, Jr. Among the jewelers he visited was E. J. Hertz, from whom he succeeded in obtaining a diamond brooch. Last Monday Mr. Hertz went to Washington and had an interview with McDowell in prison. After some talk he told Mr. Hertz where the brooch was and it is now in its owner's possession.

MC DOWELL IN JAIL IN ST. LOUIS.

ST. LOUIS, Mo., July 27.—Sheriff Dickman and Detective Cordell returned last night from Washington, D. C., with Louis

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET

(Prescott Building),

NEW YORK.

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Pearl
House."**

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IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

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DIAMONDS AND
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14 Maiden Lane
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IMPORTER OF DIAMONDS,

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HEADQUARTERS FOR AMERICAN WATCHES.

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IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:

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68 Nassau St.,

CHICAGO, LONDON,
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AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

LOUIS STRASBURGER'S

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,
Pearls, Emeralds,
Rubies, Sapphires.

**9-13 Maiden Lane,
NEW YORK.**

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

SON & CO.

C. McDowell, who escaped from Deputy Sheriffs on March 30, while being taken to the penitentiary at Jefferson City. McDowell had been sentenced to three years for obtaining a diamond brooch valued at \$800 from the Merrick, Walsh & Phelps Jewelry Co., by representing himself to be William J. Lemp, Jr. McDowell refused to say anything concerning his whereabouts or movements since his escape from custody.

Court Again Orders Sale of Alleged Smuggled Busch Diamonds.

DETROIT, Mich., July 27.—The case of the United States against Louis Busch, alleged smuggler of 581 diamonds, came up again, to-day, before Judge Swan. The claim of Van Antwerpen & Van Der Bosch, Antwerp, was not allowed by the Court. This firm alleged that they sold the stones, and in partial payment received worthless bills of exchange. United States District Attorney Gordon claimed that the Antwerp firm lost title to the gems when they were sold and this contention was upheld by Judge Swan. Judge Swan made an order for the sale of the stones, but the date has not yet been fixed. This is the second time they have been ordered sold. After the claim of Louis Rosenberg, of New York, had been disallowed, the gems were to have been sold at auction, but the claim of the Antwerp firm caused delay.

Importation of American Clocks and Watches into Japan.

WASHINGTON, D. C., July 28.—A remarkable growth in the exports of the United States to Japan, and in the rank which this country now holds in supplying the imports of that nation, is shown by the Japanese statistical report entitled "Annual Return of the Foreign Trade of the Empire of Japan," presenting the details of the imports and exports of Japan in the year 1900. It shows that the imports from the United States have grown from 6,000,000 yen in 1893 to over 60,000,000 yen in 1900, and that the United States, which stood sixth in rank in the list of countries from which Japan drew her imports in 1893, is now second in the list, being only exceeded by Great Britain. In 1893 the value of clocks and watches sent to Japan from the United States was \$114,694; in 1900 the value was \$201,810.

Among the students who entered the Philadelphia College of Horology during the month of July were: W. H. Fowle, Erin, Ont.; E. P. Ballou, Newburyport, Mass.; Franklin W. Jones, Norristown, Pa.; George Kiddulat, Jr., Scranton, Pa.; G. L. Strawman, Caledonia, O. George F. Michaelsen, Philadelphia, Pa., who has completed a course at the College, has accepted a position with R. S. Schindel, Spring Lake, N. J., for the Summer; B. F. Cole, who has finished a course at the college, intends to open a store, in the early part of August, at Kingwood, W. Va.; George W. Blaker, who has finished a course at the college, intends to open a store, in the early part of August, at Fairview, W. Va. C. W. Ritter's son, Pottstown, Pa., expects to take a course of engraving at the college, next month.

NISSSEN

Ludwig Nissen

Emil Knopf
John W. Ruefer
Frank L. Wood

18 JOHN ST. NEW YORK

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Among the travelers calling on the Toronto, Can., trade last week, were: E. S. Sherry, Joseph Fahys & Co., New York; Mr. Scott, representing Hawksworth, Eyre & Co., Sheffield, England, and James Deakin & Co., Birmingham, England.

Wm. Barker, R. Wallace & Sons Mfg. Co., started Thursday on his northwestern trip.

Mr. Hirsch, Petterson & Feldmeier, and Mr. Garlich, Charles F. Wood & Co., were callers on the trade in Minneapolis and St. Paul, the past week.

William Schumann, who represents the material department of the Norton-Paulson Jewelry Co., Kansas City, Mo., on the road, has returned from his home in Richmond, Va.

H. F. Wells, traveler for Woodstock, Hoefler & Co., Kansas City, Mo., will remain in that city until about Aug. 1. W. A. Montague, another traveler for Woodstock, Hoefler & Co., is taking his vacation.

The traveling representatives of the eastern firms who called on the Kansas City, Mo., trade, last week, were: I. Price, Byron L. Strasburger & Co.; Mr. Wile, Buffalo Jewelry Case Co.; C. H. Schlieker, Chas. L. Trout & Co.

M. F. Thornton, formerly with Aikin, Lambert & Co. and late with E. Todd & Co., New York, will, this fall, represent Eisler & Laubheim, makers of fine diamond mountings. He will travel west and central west, and will start Aug. 1.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: Walter Wise, J. Hoare & Co., New York; J. G. Clark, Whiting Mfg. Co., New York; A. R. Katz, A. R. Katz & Co., New York; L. F. Starks, for William B. Glidden, San Francisco; M. Frederick, San Francisco, Cal.; M. Abrams, M. L. Levy & Co., and G. Marcus, California Jewelry Co., San Francisco, Cal.

I. S. Sheppard, Jr., Loup, Neb., died, July 23, of typhoid fever.

AMERICAN PEARLS.

BUNDE & UPMAYER,

PABST BUILDING,
MILWAUKEE, WIS.

65 Nassau Street,
H. W. Sowade, Mgr. New York.

Established 1876.

J. B. HUMPHREY,

DIAMOND CUTTER.

Importer of

Diamonds

and other Precious Stones.

We have a man constantly on the diamond fields of Brazil who buys and ships us monthly the best stones to be found. These are cut in our own factory and are as fine as are to be found in the world to-day.

373 Washington St., BOSTON, MASS.

SUCCESSORS TO HENRY FERA.

ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.

European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

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NEW YORK.

Hirsh & Hyman, Importers and
Cutters of
40 Maiden Lane, **Diamonds.**
NEW YORK.

To Your Advantage.

Highest Prices Paid for

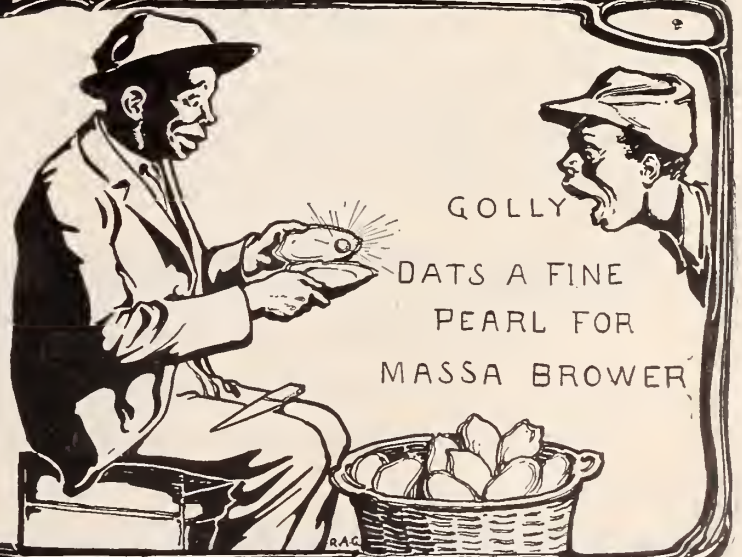
PEARLS
and **SLUGS.**

Maurice Brower,

12-14-16 JOHN STREET,

Anderson Building.

NEW YORK.



Death of Abiel Coddling.

NORTH ATTLEBORO, Mass., July 29.—In the death of Abiel Coddling at his home on Elm St., North Attleboro, yesterday morning, the Attleboros lost their oldest



THE LATE ABIEL CODDING.

jewelry manufacturer, and their oldest Free Mason. Mr. Coddling's venerable figure has been agreeably conspicuous in his town for many years, and while his

life had been long, useful and happy, all had hoped that a few more years at least might be allowed him to rest and enjoy the successes of those who have taken up the work his failing hands were forced to lay down. Mr. Coddling was an Attleborcan in its best sense; a native of the town, the builder of a great industry which has contributed to the welfare of the two sister communities, and head of a family honorably prominent in the affairs of this section. In the home which has sheltered him since he built it, more than half a century ago, he has now laid down his life.

Mr. Coddling was of the substantial Puritan stock which has contributed so much to the growth of New England. His grandfather was James Coddling, of Taunton, who carried a musket in the Revolution, and his father was a wealthy farmer and wide land owner in the old days of Attleboro. Through his mother, Chloe Daggett Coddling, he was related to the Daggetts, who have made a name among the jewelers of the past and present. He was born Jan. 29, 1817, on his father's farmer homestead on the southern edge of Attleboro. He spent 16 years with his parents and received the education which the schools of that day afforded. By that time his abilities as a mechanic of daring originality had begun to show themselves, and he went to work in the jewelry shop of Harvey M. Richards, up to that time the biggest jewelry concern in the Attleboros, and not exceeded by many to this day. He was there three years, and at the age of 19 years went into partnership with Stephen Richardson as Richardson & Coddling.

This young firm lasted but a short time, and in 1839 Mr. Coddling went to Philadelphia, whither his old employer, Mr. Richards, had removed his plant. In two years he was back to North Attleboro to enter the employ of Ira Richards & Co. This house was in its infancy under the direction of the first Ira Richards, a name now famous in the jewelry world, and before Mr. Coddling had been with it two years he had been admitted to partnership. His entry into Ira Richards & Co., in 1842, was his last change of base. The firm continued to do business at their New York office as Ira Richards & Co., but the North Attleboro home office was changed for a short time to Richards & Coddling, becoming finally E. Ira Richards & Co., the present firm name. The firm made in those days jewelry of all kinds, and hooks and eyes, at that time just coming into the market in their present form, and they employed 300 hands. They were the big manufacturing house of this section. Mr. Coddling turned his attention to the machinery, tools and appliances in use, and introduced improvements, changes, economies without number. His patents on jewelers' working devices of all kinds are accepted to-day in all the factories. The changes he introduced had an important bearing on the cost of the production of the firm's goods, and hence much to do with their success in the market. Failing health forced Mr. Coddling, several years ago, to delegate the active leadership to others.

In 1850 he built his present handsome house, and brought there the wife he had taken in 1841, Miss Ann M. Richards, daughter of Calvin Richards. From this union came five children, Arthur E., manufacturing jeweler and town treasurer, recently deceased; Ella M. and Ellen L., deceased, and James A. and Edwin A., of Coddling & Heilborn Co. Mr. Coddling was an attendant at the North Attleboro First Universalist Church, and an officer in Bristol Lodge of Masons. He was the oldest living charter member, sharing the distinction until very lately with the late venerable Town Clerk John T. Bates, of Attleboro. He was a director in the Attleboro National Bank of North Attleboro, the North Attleboro Savings Bank, and the North Attleboro Gaslight Corporation, being president of the latter two for many years. He will have an impressive Masonic funeral at 2 o'clock on the afternoon of July 31, at his old home.

D. W. Davis, jeweler and trunk dealer, 89 Monroe St., Grand Rapids, Mich., offered as a prize a \$35 trunk, or a ladies' or a gents' gold watch worth the same amount, to the person that made the closest guess on the number of visible nails in the construction of the trunk that has been in his window. The contest closed July 22. The next day a committee counted the nails in the trunk and found it contained 2,283. On looking over the large amount of guesses it was found that one person guessed 2,281 and another 2,285. Being the nearest, it was decided to have the holders of these two numbers present them at the store and decide between themselves who was to have the prize.

Diamonds,

Loose and Mounted, also

Colored Stones and Pearls.

Cutting and importing our diamonds and importing our colored stones, we are able to offer you every advantage derived from being in constant touch with the source of supply. If you wish to avail yourself of the benefit of selection from a large assortment, at reasonable prices, send in your orders.

HAYDEN W. WHEELER & Co.,

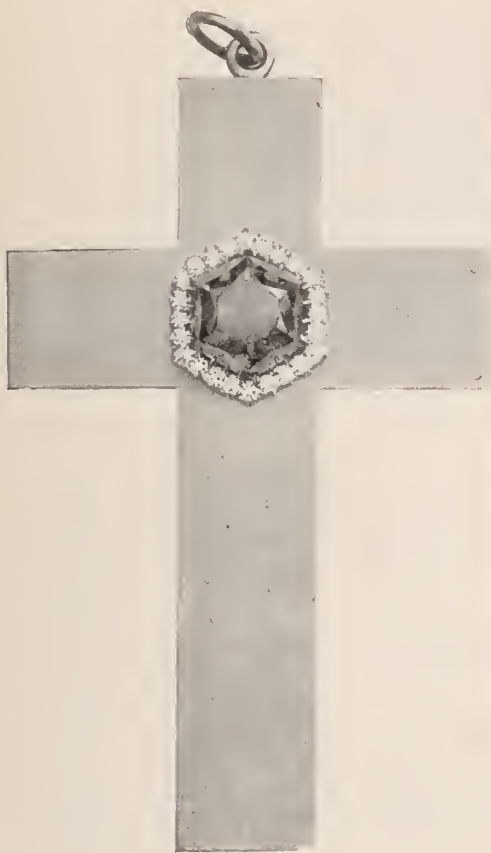
15 MAIDEN LANE, NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Beautiful Jeweled Cross.

A beautiful cross of solid gold, which was presented to Rev. J. J. O'Connor, the new Bishop of the Diocese of Newark, N. J., at his consecration, last week, is here illustrated in full size. The cross was made by C. P. Goldsmith & Co., 33 Gold St., New



CROSS PRESENTED TO J. J. O'CONNOR.


York, and has at the center a magnificent Siberian amethyst, 10 karats in weight, which is surrounded by a ring of 24 $\frac{1}{4}$ -karat diamonds of the first water. The back of the cross contains a receptacle for holding a sacred relic, which is opened by a secret spring and is invisible to the naked eye.

JEWELERS' IDEAS AND SCHEMES.*

William Hellberg, Marshalltown, Ia., recently conducted a trade attracting scheme. He prepared several hundred prize packages containing goods from his store ranging in value up to \$5. With every purchase made at his store on that day of \$1 or over he gave one prize package to be selected by the purchaser from the lot. When opened a package might contain jewelry worth \$5 or more, such as rings, souvenir spoons, clocks, fancy pins, brooches, bracelets or silver ware. Every customer was required to first make a *bona fide* purchase of goods in the store amounting to \$1 or more, then one draw from the prizes was permitted.

*

F. W. Roberts, Northampton, Mass., makes a specialty of embossed work on paper and gets some business from Smith College.



**MANUFACTURERS
AND JOBBERS** contemplating
the purchasing of

DIAMONDS

will find it to their advantage to inspect our stock, which is being augmented by weekly shipments of goods recently purchased by our Mr. Richard Friedlander in the principal European Markets.

**R., L. & M.
FRIEDLANDER,**
30 Maiden Lane, New York.

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FROM HOLLAND
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FACTORIES: CINCINNATI, DRESDEN, MADRETSCH.

GRUEN

CASES AND WATCHES.

PRODUCTIONS UNEXCELLED.

Fit All American Sizes.

U. S. DISTRIBUTORS,

CINCINNATI,
55 Fountain Square.**D. GRUEN, SONS & CO.**NEW YORK,
65 Nassau Street.Established,
1850.

C. F. RUMPP & SONS,

Fine Leather Goods.



A Complete Line of Samples for Jewelers will be on Exhibition at the PALMER HOUSE, CHICAGO, from August 6th to 18th, in charge of Mr. S. L. GRIFFIN.

FIFTH AND CHERRY STREETS,
Philadelphia, Pa.

NEW YORK SALESROOM: - - - 621 BROADWAY.

Send for Illustrations.



Centennial Timers and Split Seconds

Acknowledged by the trade generally
to be the "BEST MADE."

CROSS & BEGUELIN,

Manufacturers,

17 MAIDEN LANE, NEW YORK.

AGENTS for the

OMEGA, HAMILTON, ELGIN, WALTHAM and
ALL MAKES OF CASES—Gold, Silver, Gold Filled.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street,

NEW YORK.

PATEK, PHILIPPE & CO.,

GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated and Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

You Ought to Know

every trade-mark used on any goods in your line, so as to be able to duplicate or have repaired any article a customer may present. "TRADE-MARKS" will give you all the information desired. Write for descriptive circular to THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

Disastrous Factory Fire.

Causes One Death, Severe Personal Injuries and \$20,000 Damage.

NORTH ATTLEBORO, Mass., July 27.—A fire, July 25, took the life of one person and caused serious wounds to a half dozen others in the so-called "old" Draper building, Broad St., in which are the shops of Caspar, Mandalian & Co., C. A. Warren & Co., T. G. Frothingham & Co. The shops were ruined, with a loss of some \$20,000.

The building was erected about 30 years ago and has always been the home of jewelry enterprises. It was once before the scene of a disastrous fire. It consists of a front section ending in a timber and metal "fire wall" and a rear wing, or addition, nearly as large; both three stories high, as shown by the accompanying picture. In the front section were located Doran, Bagnall & Co., 25 hands, on the ground floor; second and third floors were used by A. H. Bliss & Co., 70 hands, with part of the second floor set off for experiments with an automobile idea of Mr. Bliss's. In the rear section, the first floor was used by Caspar, Mandalian & Co., 15 hands; second floor, C. A. Warren & Co., 20 hands; third floor, T. G. Frothingham & Co., 32 hands.

Israel Fogg, a 17 year old boy, employed by Caspar, Mandalian & Co., lighted a match at 2.55 o'clock, Thursday afternoon, to ignite a flame under a drying oven. The match dropped from his hand and fell on a spot on the floor where a lot of lacquer had been spilt. There was a flash and the whole section was quickly in flames. Without delay the entire working force of the shop left by the rear door. The fire department extinguished the fire in 30 minutes, leaving the front section unhurt and the rear wing not injured to a degree which will prevent its being readily rebuilt.

William E. Smith and Thomas G. Frothingham, of T. G. Frothingham & Co., Miss Jennie Stanley, their bookkeeper, and Stuart Rhodes, their foreman, were the longest to remain, putting books in the safe and picking up precious metal and dies to be shut in the fireproof vault. When they started to go, retreat was cut off and they were in the third story. Miss Stanley went downstairs to the second floor, receiving on the way fatal burns and at the foot of this flight walked blindly to a freight hoist opening and fell to the ground, 20 feet below. She was picked up by Rev. Fr. Cassidy, of St. Mary's Catholic Church, who wrapped her in his cassock, but her death took place at 8 o'clock that evening. Mr. Smith jumped from the third story window and sprained his ankle. Mr. Frothingham fell, striking on hands, knees and face, breaking his right wrist and nose and getting very serious bruises and cuts. Mr. Smith would have suffered as severely but he broke the force of his fall by sliding down a telephone wire to the first floor. Mr. Rhodes leaped and broke his leg as he struck. From the second floor, Mr. Warren, who had remained for a similar purpose in his shop, had to jump and he also broke his leg.

Of the employees in the various shops, the only one who had to jump was George Blackwell, in the factory of F. G. Frothingham & Co. and he made the same three story leap which injured the others, but

got out of it without even a serious shaking up. Prompt surgical attendance assured all those injured of quick recovery.

The firms in the front section, Doran, Bagnall & Co. and A. H. Bliss & Co., found their damage limited to smoke and water and they resumed work as usual Monday morning Caspar, Mandalian & Co. and

Providence.

A MANUFACTURER TALKS ABOUT A NEED FOR SMALL SHOPS.

"I can't understand why it is," remarked one of the small manufacturers, "that same enterprising man doesn't build a structure where small manufacturers can be accom-



BUILDING IN NORTH ATTLEBORO IN WHICH FIRE OCCURRED LAST WEEK.

C. A. Warren & Co. had small losses and they will resume business as soon as quarters and new machinery are in hand. T. G. Frothingham & Co. plan to make no move until the two partners are returned to more suitable physical condition. The building will be repaired at once.

The Boston & Maine R. R. now require freight and passenger trainmen to carry officially regulated watches.

modated. I am speaking now of the man who is just starting out, who wants to run a shop and employ but about 20 or 30 hands. It seems to me that it would be a good investment in this city. The demand for such shops is continually increasing and ones of the right sort and rightly located are getting to be more and more scarce.

"I never realized it so forcibly until I started out to look for a shop myself. I



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled
and Silver Cases, embracing
all sizes, and
in complete variety
of designs.

AVERY & BROWN,

68 Nassau St., New York.

1901. "ALL READY." 1901.

Our fall line is complete and we are prepared for either immediate or delayed shipments. It comprises all that is new and good, for your fall or holiday stock.

**Fine Gold Jewelry, Solid Gold Rings, Sterling Silverware,
Hair Cloth Military and Hat Brushes.**

Entirely new designs in our own special cases. Not only the largest assortment
shown in New York but the lowest prices.

We respectfully invite your inspection of our line before making your fall purchases.

M. J. AVERBECK,

IMPORTER,

NINETEEN MAIDEN LANE,

NEW YORK.

had always supposed, having had a shop of my own in the same building for a number of years, that it would be an easy matter to find just what I wanted without going very far for it. But I speedily lost any such opinion as that. I tramped all over the city, in the desirable locations, of course, and after I at last got a space it wasn't what I wanted by any means and possessed a lot of disadvantages that wouldn't be found in an up-to-date building. It was the best that I could do, however, and it had to go.

"If I had the money to put into the thing I wouldn't hesitate a minute in dumping it into a building of the sort I speak of. There would be no difficulty in getting tenants, not the way things are running now, and there are a good many firms who are dissatisfied with their present quarters, but are hanging along in them simply because they haven't anywhere else they can go. You would be surprised to find how lacking Providence is in this respect. I was, and so would any manufacturer be, I believe, who started out to find a place that would begin to suit him. There are several firms that are going to move from one of the well-known buildings in the jewelry district and, so far as I know, scarcely one of them has been able to determine where to locate advantageously." While conditions may not be as bad as the person above quoted made them out to be, it is stated that there is considerable force in his argument, and there are many who coincide in his opinion that such a structure as the one suggested would pay.

Charles F. Irons, of Irons & Russell, has returned from the Buffalo Exposition.

William J. Roehr, of the Bassett Jewelry Co., returned from a western trip, last week.

The Billings Brothers' block, so-called, was closed, last week, for the usual inspection of boilers, etc.

A ball team, representing the Providence Optical Co., was defeated, Saturday, by the Warrens, by a score of 10 to 7.

George E. Darling and the catboat *Mblcm* are absent from Rhode Island waters for a time, Mr. Darling being away on a fishing trip.

The transfer of property from Snow St. to the Olympic Theater, Westminster St., last week, may affect G. M. Kittredge, who occupies a store in the block.

After having spent a brief vacation in Norton, Miss., William H. Luther, well known in jewelry circles, as well as in municipal affairs, has returned to this city.

"Dead as a rat in a trap," was what one manufacturer replied when asked about trade conditions. "But it is going to quicken up soon, and that is more than you can say for the rat," he added.

A dissolution of partnership, announced during the past week, was that of the firm of Ramsdell & Reynolds, 180 Friendship St., makers of metal ornaments. It is understood that the business will be continued.

In spite of "dull times" prevailing in the jewelry business, several local manufacturers have quietly been acquiring real estate in the suburbs, according to the record of the real estate conveyances.

There were disappointed creditors in this city when it was learned that out of the bankruptcy proceedings, in which J. J. Cluin, Lowell, Mass., has been involved, there would issue only an 11 per cent. dividend.

H. M. Mays, manager for Geo. W. Dover, returned from his vacation, last week, after a trip which included the Pan-American Exposition and Canadian cities. He says trade, while seemingly dull, shows a healthy increase over the same period of last year.

S. M. Einstein, of the Attleboro Manufacturing Co., was a visitor in town one day last week. Mr. Einstein has recently returned from a trip abroad. While across the pond he visited numerous establishments and spoke interestingly of the radical difference between the methods there and in this country.

A fishing party has left this city for Bridgeton, Me., headed for the cottage of I. H. Sisson, and vowing that members of the finny tribe may expect devastation. Included in the party were Mr. and Mrs. J. H. Tuttle, Mr. and Mrs. Charles W. Battey, Mr. and Mrs. John M. Battey, Mr. and Mrs. John A. Jerould and Mr. and Mrs. G. H. Kettlety.

The base ball team representing George W. Dover's shop played two games, last week, one in the middle of the week, the other on Saturday. The first was with the Centredales, the latter winning by the score of 9 to 6. The score:

Innings.	1	2	3	4	5	6	7	8	9
Centredales	3	1	1	0	0	0	4	0	x—9
George W. Dovers	0	2	0	2	1	0	0	0	1—6

In the game on Saturday the opponents of the Dovers were the Waite-Thresher team, and the former were defeated by a score of 6 to 3.

Innings.	1	2	3	4	5	6	7	8	9
Waite-Threshers	0	0	2	1	0	0	2	1	x—6
George W. Dovers	1	0	2	0	0	0	0	0	0—3

In two of three cases which figured in the Seventh District Court, East Providence, Friday, the Hunt Jewelry Co. appeared as the plaintiffs. In the first case the company sued Henry Allard for the trover and conversion of a watch valued at \$25. There was no appearance for the defendant, so the case was continued, Leon L. Mott appearing as counsel for the plaintiffs. The other case was brought against Fred Borden for the trover and conversion of a watch valued at \$35. Borden paid the costs of the prosecution in the lower court and was granted his petition for a jury trial.

An Associated Press dispatch from Kingston, Jamaica, dated July 26, said: "The experts of the De Beers Mining Co., after completing their examination of the diamondiferous districts of British Guiana, are going on the same mission to Venezuela, Colombia, Peru, Bolivia and Brazil."

A new safety catch for brooches has recently been patented and placed on the market by Bippart, Griscom & Osborn, Newark, N. J. This new catch is automatic, as it locks itself when the pin is closed. It is absolutely secure, when locked, and will withstand any strain without becoming loose. To open it pressure is applied to a small lever on the side of the catch, which is no larger in size than the old style hook catch.

Expansion:

We certainly believe in Expansion.
The Expansion of our Watch business suits us to a "T."

Write us for "Our Proposition" to early Watch buyers. It will benefit you and help us.

We Are the Largest Distributors of

DUEBER-HAMPDEN WATCHES

IN AMERICA.

HEADQUARTERS FOR "R. F. S. & CO.'S" CHAINS.



No Goods Sold at Retail.

John W. Pierwood & Co.

No. 3

Maiden Lane, New York.

The Attleboros.

A considerable addition has been made to the equipment of the Baker refinery in Attleboro.

Mr. Hodges, Philadelphia agent for Reed & Barton, is at the home office of the house at Taunton.

Charles H. Tappan, of the D. F. Briggs Co., sold "Ben Hal," his fast trotter, for \$3,000, to John Turner, Philadelphia.

Henry D. Merritt, late of H. D. Merritt & Co., has begun operations in opening up his Attleboro real estate and building dwelling houses.

The statement appeared, last week, that John Foley meant to leave the employ of the D. F. Briggs Co. and enter into jewelry manufacturing for himself in North Attleboro, but he denied it.

The name of Mrs. Aldro A. French, wife of Mr. French, with David E. Makepeace, was used last week by a clever female forger who swindled a Boston firm out of considerable money.

Jesse Carpenter, New York representative of the Horton, Angell Co., was on the Brooklyn Bridge, last week, headed for Attleboro, when some of its supports broke. He is now here spending a fortnight.

The Codding & Heilborn Co., North Attleboro, are very busy for this time of the year. To increase their facilities to turn out orders they are putting in several pieces of machinery, including a heavy drop press. They are also fitting up a new tool room, to increase the output of this department.

In spite of the heavy loss sustained by the town of North Attleboro, last year, when the Sturdy factory at Attleboro Falls burned down and ruined the plants of three concerns, the assessors' report, completed last week, shows that the town has a net gain of more than \$25,000 in its valuation.

Sidney O. Bigney, of S. O. Bigney & Co., and Frank Mossberg, of the Frank Mossberg Co., have opened Summer homes at Buttonwoods, R. I. Nathan F. Swift, of G. K. Webster & Co., has done the same at Bournedale, Mass. Louis A. Sadler, of F. H. Sadler & Co., has gone to Old Orchard, Me.

There may be a fortune in Texas oil lands awaiting Benjamin Stanley Freeman, of B. S. Freeman & Co., Attleboro

Falls. Through the enterprise of the Attleboro *Daily Sun*, his grandfather's name has been discovered in the list of Union soldiers who took up Texas land after the Civil War and whose heirs are now sought far and wide because capitalists want to take up the property and develop its oil possibilities. Mr. Freeman has engaged an Austin, Tex., attorney to attend to his interests in the matter.

Dexter B. Freeman, for many years with F. L. Shepardson & Co., died, last week, in North Attleboro. As jeweler, police officer and citizen he was one of the well known and respected men of the town. He was a veteran of the old Massachusetts

18th regiment, and bore to his death two Confederate bullets in his breast, received when he snatched the colors from the hands of a dead sergeant at the second battle of Bull Run, and carried them forward into a charge. In Grand Army circles he had been very prominent for years.

The base ball rivalry between Attleboro and North Attleboro culminated, Saturday, in a hot contest in which the Attleboro nine took the championship for the year before thousands of excited people. At night there was a big parade, and in the barouches which followed the band were Arthur A. McRae, McRae & Keeler; George L. Shepardson, C. A. Marsh & Co.;

*O woman! Lovely woman! Nature made thee
To temper man; we had been brutes without you.
Angels are painted fair, to look like you;
There's in you all that we believe of heaven;
Amazing brightness, purity and truth,
Eternal joy, and everlasting love.*



THE POET speaks not of woman's love of jewels, yet we of the trade—striving always to please the fair sex—fashion each season many new and handsome articles to add to her charms—and where,—if we say so ourselves;—can you find better lines, choicer assortments, than are contained in our travelers' stocks? They will call on you shortly and you should await their arrival with interest. ♡ ♡ ♡ ♡ ♡ ♡

HENRY FREUND & BRO.,

"THE JEWELRY HOUSE,"

Diamonds, Watches and Jewelry.

Elks Goods a Specialty.

No. 9 MAIDEN LANE.

HAND-CARVED RINGS.

TWO OF HUNDREDS WE MAKE,

SIGNET RINGS,
DIAMOND-MOUNTED RINGS,
SET RINGS,

IN OVER 7,000 VARIETIES.

C. P. GOLDSMITH & Co.,

Manufacturers,

33-43 Gold Street, NEW YORK



No. 3354.



No. 3365.

and Joseph G. Hutchinson, F. H. Sadler & Co., all generous supporters of the game in former and less successful years.

The biggest public demonstration in many years, in Attleboro, will be the dedication of Capron Park. Charles P. Keeler, of McRae & Keeler; Charles M. Robbins, of the Chas. M. Robbins Co., and Herbert A. Clark, of the Horton, Angell Co., decided that it would improve the park to have a handsome pine grove on the land of Albert A. Bushee, of A. Bushee & Co., added. They went among the jewelry manufacturers and raised enough to assure the addition. Mr. Robbins has designed the official souvenir which will be made for the occasion. It is a clover with the portraits of the three donors of the Capron Park, and their father, in whose memory it is given.

Buffalo, N. Y.

Benjamin Staley, Marine City, Mich., was a recent sightseer at the Pan-American Exposition.

G. H. Churchill, Amsterdam, N. Y., has been here, this week, purchasing stock for his new store.

Joseph Freedman, traveling representative for King & Eisele, starts, this week, on his Fall trip. The entire force are now on the road.

F. J. House, Cohocton, N. Y., was registered at King & Eisele's; also, Messrs. Baber and Mitchell, Peru, Ind., the latter being watch inspector for the L. E. & W. R. R.

O. F. Snyder, Coalport, Pa., and Mrs.

Snyder are visiting the Pan-American Exposition. Mr. Snyder is taking advantage of being in Buffalo and has replenished his stock for Fall business.

C. F. Chouffet, Main St., reports that the sale of his Pan-American clock has now reached the 10,000 mark, which is far beyond expectation. Mr. Chouffet is the inventor and manufactures them at his place of business.

Charles Dam, inventor of the coin souvenir roller, is a Buffalo manufacturing jeweler. Mr. Dam was seen at the grounds and told a reporter his machines are all doing a big business. By placing a penny under the roller any building on the grounds can be rolled out, making a very clean and interesting souvenir.

Among those registered, last week, at the Pan-American exhibit of Stern Bros. & Co. were the following: Mr. and Mrs. M. Lissauer, New York; A. W. Lissauer, New York; Jerome Lissauer, New York; Miss Florence Lissauer, New York; G. Groen, New York; Miss Winifred Cheevers and Miss Minnie Cheevers, Chicago, Ill.; Martha J. and Anna Guenther, with Sigler Bros. Co., Cleveland, O.; A. H. Kirkpatrick, of Chester Billings & Son, New York; Mrs. J. H. Rosenberg, Buffalo; Mr. and Mrs. L. Bonhaer, New York; Alfred Evans, Montreal, Can.; William C. Solomon, New York; Mr. and Mrs. A. C. Becken, Chicago, Ill.; I. N. Meyer, Buffalo, and L. Heyman, New York.

W. J. Smith, Ottawa, Can., died, July 24, aged 24 years.

Trans-Atlantic Voyagers.

TO EUROPE.

Eugene R. Cuendet, St. Louis, Mo., sailed, Wednesday, on the *Oceanic*.

T. Zurbrugg, of the Philadelphia Watch Case Co., Riverside, N. J., sailed, Thursday, on the *Columbia*.

I. Berman, of S. & I. Berman, New York, and Max O. Doering, of Cnas. Ahrenfeldt & Son, New York, accompanied by their wives, sailed, Thursday, on the *Grosser Kurfürst*.

Jno. D. Alling, of Alling & Co., New York, and G. F. Eisenmann, of Eisenmann Bros., New York, sailed yesterday on the *Kaiser Wilhelm der Grosse*.

FROM EUROPE.

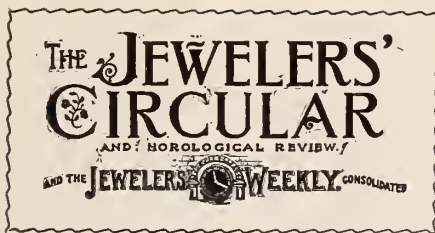
Ralph M. Hyde, of Tiffany & Co., New York, with his wife, returned, last week, on the *Fürst Bismarck*.

A. J. G. Hodenpyl, of Hodenpyl & Sons, New York, and E. W. Lambert, with T. B. Starr, New York, returned, last week, on the *Teutonic*.

Alfred G. Stein, American agent for Patek, Philippe & Co.; Montague F. Harris, of Harris & Harrington, New York, and Wm. Reiman, New York, returned, last week, on the *Etruria*.

Chas. Bierig, of the Australian Opal Co., New York; S. Jaquette, of Bailey, Banks & Biddle Co., Philadelphia, Pa.; R. M. Johnson, Chicago; H. H. Jacobson, of Jacobson Bros., New York, sailed, yesterday, on the *Borgfeldt & Co.*, New York, accompanied by his wife, and Henry B. Zimmern, of Zimmern, Rees & Co., New York, returned last week on the *Kaiser Wilhelm der Grosse*.





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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR—WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
England and Colonies, - - -	16s.
France and Switzerland, - - -	20 fr.
Germany, - - -	16 marks
Single Copies, - - -	.10

New Subscribers can commence at any time. Payments for THE JEWELERS' CIRCULAR—WEEKLY, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR—WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jäger Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR—WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR—WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

Jewelry, Clock and Watch Manufacturing in Massachusetts.

THE State of Massachusetts, containing as it does the towns of Waltham, Boston, Attleboro, North Attleboro, Wrentham and Mansfield, is a very important factor in the jewelry and watch and clock manufacturing industries of this country. Therefore any authoritative record of the manufactures of that State that includes statistics regarding the jewelry, watch and clock workers is of considerable interest. Such a record is "Statistics of Manufactures, 1899-1900." Part II of which we have just received from Horace G. Wadlin, chief of the Bureau of Statistics of Labor, of Massachusetts. The statistical presentations have been prepared from the returns made by 4,645 establishments, arranged into five sections. The first exhibits data relating to the management of these 4,645 establishments, and shows the number of establishments controlled by private firms, corporations and industrial combinations, together with the number of partners and stockholders interested therein, separated as to males, females, estates, banks, trustees, etc. The second covers the amount of capital invested, the value of stock or materials used, and the value of goods made and work done. The third, the number of persons employed (average, smallest, and greatest); the range of employment and unemployment for certain industries, by months; the total amount paid in wages; the average amount earned annually by each employe, without regard to sex or age; and the classified weekly wages for certain industries. The fourth the average number of days in operation, and the average proportion of business done; while the fifth contains a general summary of industrial conditions based upon the returns made by the 4,645 identical establishments. We will confine ourselves to those establishments classified as jewelry and as clocks and watches. In 1899, 97 jewelry establishments comprised of 84 private firms and 13 corporations were considered, against 97 comprised of 82 private firms and 15 corporations in 1900; 10 clock and watch establishments comprised of eight private firms and two corporations were considered in 1900, as well as 1899. Below is a tabulation of the figures bearing upon the various elements considered in reference to these establishments:

From this exposition it will be seen that the clock and watch manufacturing industry shows an increase for 1900 in each of the elements considered, namely: Capital, product, employes, wages, days operated, and proportion of business done; while the jewelry manufacturing industry shows an increase in product, employes and wages, but a slight decrease in capital invested, days operated and proportion of business done. The facts regarding the clock and watch industry indicate the year 1900 to have been far more prosperous than 1899. The same can hardly be said of the jewelry manufacturing industry, at least from the employers' standpoint. The employes in 1900 worked a less number of days than in 1899, but received larger average yearly earnings. The establishments turned out a larger value of goods in 1900, but did a smaller average proportion of business based upon the maximum of 100 per cent. A comparison between the average yearly earnings in Massachusetts and New Jersey—both States important in so far as the jewelry, clock and watch industries are concerned—shows that in Massachusetts a jewelry worker in 1899 got \$481.70, while his confrere in New Jersey got \$566.33, and the clock or watch operative in Massachusetts got \$519.59, while his confrere in New Jersey got only \$467.95.

Tariff Decisions & Regulations.

The following was among the decisions handed down the past week by the Board of Classification of the United States General Appraisers:

Geo. Borgfeldt & Co. imported combination pen and lead pencil holders, which were assessed for duty at the rate of 45 per cent. under Par. 193 of the Tariff Act of 1897. The importers claimed that the articles in question were pen-holders, dutiable at the rate of 25 per cent. under Par. 187 of the same Act. Several witnesses were brought forward by the importers to prove their claims, but their protest was overruled.

The Circular-Weekly as an Advertising Medium.

CHILlicothe, O., July 5, 1901.

Editor THE JEWELERS' CIRCULAR—WEEKLY:

We certainly can recommend THE JEWELERS' CIRCULAR—WEEKLY for advertising purposes, as we have received replies to our advertisement from north, east, south and west. Very truly yours,

HENN & HAYNES.

	Jewelry.		Clocks and Watches.	
	1899.	1900.	1899.	1900.
Male partners	159	146	13	13
Female partners	9	7		
Special partners	3	2		
Estate partners	3	3		
Male stockholders	57	63	240	266
Female stockholders	7	7	246	285
Bank, etc., stockholders		1	60	76
Capital invested	\$3,420,901	\$3,362,518	\$4,605,448	\$4,889,216
Value of stock used	3,991,581	4,092,610	618,913	653,185
Increase stock used, per cent.		2.53		5.54
Value goods made	\$9,337,455	\$9,480,630	\$2,969,474	\$4,403,003
Increase goods made, per cent.		1.53		48.28
Av. male wage earners	3,250	3,320	1,213	1,363
Av. female wage earners	1,906	1,878	1,520	1,674
Av. total wage earners	5,156	5,178	2,733	3,037
Smallest number employed	4,015	4,067	2,516	2,835
Greatest number employed	6,295	6,369	2,927	3,221
Total wages	\$2,483,648	\$2,558,017	\$1,420,028	\$1,693,994
Av. yearly earnings	481.70	491.42	519.59	537.79
Av. days in operation	292.91	283.81	287.69	289.89
Av. proportion business done, basis 100%	71.81	68.40	67.40	69.00

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy

BALTIMORE, MD., R. Janowitz (S. Janowitz & Son), Hoffman.
 BOSTON, MASS., S. T. Pierce (R. H. White Co.), Imperial.
 CHICAGO, ILL., A. W. Sproehle, Cadillac. J. Lebolt, Criterion.
 CINCINNATI, O., G. Simper, Morton.
 COLUMBUS, O., D. L. Auld, Imperial. T. H. Auld, Imperial.
 DALLAS, TEX., T. D. Robertson, Astor.
 DENVER, CO., Frank Purdy (Daniels & Fisher), 56 Worth St.
 LANCASTER, PA., J. C. Bowman, St. Denis.
 MENOMINEE, MICH., M. Loewenstein, Albert.
 MINNEAPOLIS, MINN., H. E. Schloss, Imperial.
 MONTREAL, CAN., W. M. Birks, New Amsterdam.
 RICHMOND, VA., D. Lumsden, Manhattan.
 SAN FRANCISCO, CAL., C. Hadenfeldt (Rothschild & Hadenfeldt), Astor.
 SPRINGFIELD, MASS., W. S. Warriner (M. F. Pudan & Co.), Manhattan.
 ST. PAUL, MINN., D. Marx (D. Marx's Sons), Astor.
 ST. LOUIS, MO., J. F. Bolland (J. Bolland Jewelry Co.), Gilsey.
 E. E. Buckner (Ely & Walker), 258 Church. D. B. Aloe, Herald Square.
 SYRACUSE, N. Y., L. Oppenheimer, Herald Square.
 WATERBURY, CONN., C. Strobel (Lake, Strobel Co.), Imperial.

Valuable Jewels Sold.

Large Prices Received at Auction in Sale of Important Jewels, the Property of a Lady of Rank.

LONDON, England, July 12.—The casket of jewels belonging to "a French lady of rank," which was offered for sale at Christie's Sale Rooms, in London, on July 9, consisted of 21 lots only, and with some other important items from other sources, made up a unique collection. Trade and private buyers crowded the room and "dealers," as usual on such occasions, rubbed shoulders with a number of titled nobilities of both sexes. Prices realized averaged very high, as may be shown by the fact that 38 lots fetched over £38,000. The center of interest was a pearl necklace of which I am able, through the courtesy of the auctioneers, to send an illustration (see page 42). It is composed of six festoons joined by a circular open clasp of emeralds and small brilliants, with a fine large rose diamond in the center. The pearls number 424, and weigh in the aggregate about 4,050 grains. They are well matched and carefully graduated, of good color and luster. At the present time it would be practically impossible to duplicate this necklace, and as a matter of course, the bidding was very keen. It was ultimately knocked down at the record figure of £20,000. The purchaser was Mr. Robinson, of the well known firm of Ph. Robinson & Co., Hatton Garden. A day or two later Mr. Robinson granted me an interview (as representing THE JEWELERS' CIRCULAR-WEEKLY), but un-

fortunately the necklace was already "under seal" to a probable buyer. It has since been sold to Hunt & Roskell, the noted crown jewelers, having remained in Messrs. Robinson's possession for less than a week. The price obtained has, of course, not transpired.

Although, as already stated, a "record" sale by auction, the price is by no means exceptional for such jewelry. Not very long ago a Bond St. firm disposed of a pearl necklace for something like £34,000, and Mr. Robinson assured me that there had been several sold in New York for sums well over the figure he paid for the one in question. It is only under exceptional circumstances (*e. g.*, compulsory realization of estates of deceased owners) that the finest jewelry is sold by auction. It can usually be disposed of more advantageously through the regular channels. The sale illustrates, however, the great enhancement of prices of pearls. Mr. Robinson ascribes its value mainly to skilful matching and fineness of color. The gems are probably a century old. The number of round, fine white gems obtainable now is comparatively limited. Really perfect specimens fetch fabulous prices. I was shown a beautifully white and perfectly spherical pearl which I can well believe to be unmatched in the market. It weighed 25 grains only and was priced at £1,200! This is at least 10 times as much as a similar gem would have sold for 30 years ago.

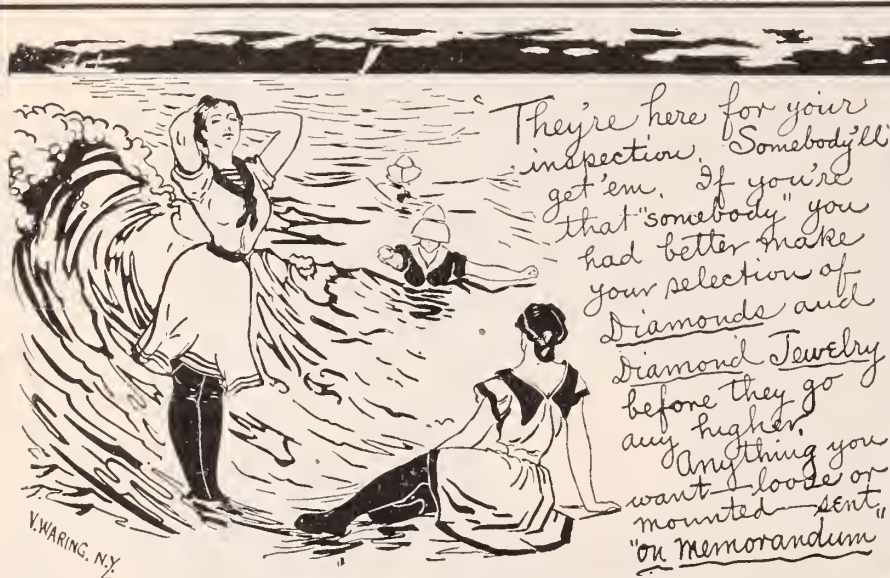
The complete list of jewels and the amounts received at the sale were as follows:

JEWELS.

- | | |
|---|--------|
| 1 A BRILLIANT TRAILING FLOWER-SPRAY ORNAMENT, with large fine brilliants forming the centers of the flowers—13 in. long..... | £610 |
| 2 A PAIR OF SINGLE BRILLIANT EARRINGS, with small brilliant tops..... | 115 |
| 3 A BRILLIANT COLLET NECKLACE, composed of thirty-one large graduated brilliants, and with single-brilliant snap | 1,080 |
| 4 A BRILLIANT FRINGE NECKLACE, with triple-row center of graduated collet brilliants, alternating with diamond points, and brilliant band, in square setting | 420 |
| 5 AN OPEN BAND BRACELET, <i>en suite</i> , with center row of collet brilliants, and diamond points and borders..... | 140 |
| 6 A HALF-HOOP BRILLIANT BRACELET, with open triple row, and three large brilliants set diagonally in the center | 95 |
| 7 A PAIR OF LARGE FINE SINGLE-BRILLIANT EARRINGS, with small brilliant tops | 220 |
| 8 A BRILLIANT ROSE-SPRAY BROOCH, OR HAIR-ORNAMENT, tied with riband, with three fine brilliants forming flower centers | 285 |
| 9 A PEARL NECKLACE, composed of six rows of four hundred and twenty-four finely matched and graduated pearls of the highest quality and Orient, with circular open clasp, set with emeralds and small brilliants, a fine large rose-diamond in the center | 20,000 |
| Weight of pearls, 4,050 grains (about). | |
| 10 A PAIR OF BOUTON PEARLS, of large size and rare quality, mounted as earrings, with single brilliant tops.... | 2,550 |
| 11 A ROPE, of two hundred and thirty-four graduated pearls of fine Orient, with single brilliant snap..... | 3,150 |
| 12 A PEARL AND BRILLIANT STOMACHER, of open floral and scroll design, composed of large brilliants, with five bouton pearls down the center, and sixteen pear-shaped pendant pearls round the border | 1,850 |

(Continued on page 42.)

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS

Telephone,
2188 Cortlandt

17 Maiden Lane, NEW YORK

New York Notes.

The Keystone Watch Case Co. have declared a dividend of 2½ per cent. on their common and preferred stocks, payable Aug. 1.

A. J. G. Hodenpyl, of Hodenpyl & Sons, returned from Europe, Thursday, on the *Teutonic*, having been summoned home suddenly by his family on account of the serious illness of his wife.

Aaron Gottsman, a jewelry peddler, was complainant before Deputy Police Commissioner Devery, Thursday, against Sergeant Wm. G. Burke, whom he accused of releasing Max Langer after Gottsman had caused his arrest for the theft of a ring. Commissioner Devery reserved decision on the case.

Marks Myzel, jeweler, and his lawyer, named Sengerman, who, as told last week, were arrested on a charge of compounding a felony, were discharged in the Harlem Police Court by Magistrate Zeller. Myzel had caused the arrest of Hyman Davidow, alleging that he had appropriated \$217 from the sale of certain articles of jewelry and later with his lawyer, it is claimed, offered to settle the case with Davidow's brother for \$150. The latter caused his arrest. Hyman Davidow was also discharged by Magistrate Zeller.

It was reported, last week, from Kingman, Ariz., that Jos. G. Doty, of New York, was at Mineral Park buying up turquoise mines in that section. Mr. Doty is the general manager of the Aztec Turquoise Co., whose office and factory are at 14 John St. Here a CIRCULAR-WEEKLY reporter was told that the company have had turquoise mines at Mineral Park for the past four years, and that Mr. Doty was in that town purchasing all other available turquoise property, so that his company would control the turquoise output of that section. Mr. Doty is expected back in about three weeks.

The J. W. Grant Chain Co., Providence, R. I., notify the trade that Willis H. Payson is no longer in the employ of that concern and has not been since July 18. Thos. F. Magrath, 37 Maiden Lane, is their only eastern representative. The company state that no changes have been made in the corporation and none are contemplated.

The Merchants' Association of New York announce that the Southern Pacific Railway Co. have granted a merchants' reduced rate from points in Texas on their Atlantic system and their affiliated lines to New York and return at the rate of a fare and one-third for the round trip, tickets to be sold at those points in Texas on Aug. 3-6 inclusive, with 30 days return limit.

A well dressed man calling himself John Barry was a prisoner in the Lee Ave. Police Court, Brooklyn, Wednesday, on a charge of grand larceny. He had been caught the evening before after a sensational chase. Barry had called at the jewelry store of Jacob Morch, 130 Broadway, Williamsburg, and asked to see some scarf pins. When an assortment of 16 was shown him by the son of the proprietor, he quickly grabbed them and dashed out of the store. Young Morch gave pursuit and was aided by a crowd. After knocking down two expressman who tried to stop him, the thief ran into Berry St. and then into a blind alley and was captured. When searched the stolen property was found on him. The police believe the name Barry to be fictitious and the man to be an old offender. He waived examination and was held to await the examination of the Grand Jury.

An important decision on the question of conversion was handed down by the Appellate Division of Supreme Court (Second Department), last week, and will interest all jewelers selling goods on instalments, under conditional sales or on memorandum. The suit in question was brought by Mote Sternberg, originally in

the Municipal Court, to recover for the conversion of a watch and chain sold by him to Louis Schein under an agreement by which title to the goods was to remain in Sternberg until all instalments were paid. Before the instalments were all paid Schein notified the plaintiff that the watch had been stolen from him. Upon a default in the payment of the instalments, Sternberg demanded a return of the property. He then brought suit and the case hinged on the question whether the demand preceded the theft. A finding in the Municipal Court in favor of the defendant was affirmed by the Second Appellate Division, who say: "That a demand and refusal to deliver do not establish a conversion, where, at the time of the demand, the property in question is not in existence, and that the accidental loss or destruction of an article by one lawfully in its possession is not a conversion."

About \$300 worth of sterling silver and plated ware was stolen recently from a package shipped to the International Silver Co., New York, from Wallingford, Conn. The goods were sent from Factory L (the Simpson, Hall, Miller & Co. factory) and were consigned to the company's salesrooms at 11 Maiden Lane. They came as freight by way of the New York, New Haven & Hartford railroad to that road's freight yards at Port Morris, and from there by way of barge to Pier 50. From this pier the package was taken to the shipping department of the Maiden Lane salesrooms, where the chief shipping clerk, Mr. Einsel, discovered that about half the goods were missing. These included berry sets, trays and coffee sets of plated ware, berry spoons, hair brushes, sugar spoons and forks of sterling. About this time a man was arrested while carrying silver ware out of the New Haven railroad's freight yards, and was held for examination until the police could discover

FINE GLASSWARE.

Plain, Engraved, Etched,
Cut and Rock Crystal.

C. DORFLINGER & SONS, 36 Murray St., New York.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN
QUALITY AND PERFECT IN FINISH. WE
MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane,

NEW YORK.

the owner of the goods. The International Silver Co. received a telephone message and Mr. Einsel went up and identified the goods as those missing from the goods shipped to his company. The thief, who gave his name as Peter Dawkins, was examined in the Morrisania Police Court, Thursday, and was held by Magistrate Deuel in \$1,000 bail for the Grand Jury.

J. T. Scott has entered a judgment for \$462.30 against Luke F. Gallaher.

Julius Caesar has opened an office at 68 Nassau St., as a dealer in pearls and precious stones.

A judgment for \$1,950.02 was entered, Saturday, against the Sansom Pearl Works by the Kaldenberg Importing and Trading Co.

The trade are again warned to be careful in dealing with a man giving the name of T. Buchanan, Shenandoah, Pa., who is endeavoring to get goods in this market. Any firm receiving an order or a visit from him are requested to notify the Jewelers' Association and Board of Trade, 54 Maiden Lane.

Moses Pearlman, who was formerly in the jewelry business, filed a petition in bankruptcy in the United States District Court, Friday, to get rid of debts amounting to \$5,484, contracted between 1887 and 1894. He has no assets. Pearlman claims to be now a dealer in general merchandise at 9 Second Ave.

Moritz Klein, a second cabin passenger on the *Kaiser Wilhelm der Grosse*, was stopped by Customs Inspector Donohue as he was leaving the dock, last week, and

taken aside and searched. The Inspector found concealed in Klein's clothing and in his pocketbook, a number of articles of jewelry valued roughly at about \$2,000, among which were a pair of diamond earrings, an emerald and diamond ring, one long neck chain, a diamond and opal brooch, five stone rings, one pair of pearl earrings, four charms and four brooches. Klein vehemently protested against the action of the Inspector, and the latter would have arrested him but for the intervention of Klein's family. The goods were sent to the seizure room of the Public Stores and Klein was allowed to go. The passenger claimed that the seizure was an outrage, and that he would make a complaint to the Customs authorities. Customs Inspector Donohue also took from a passenger on the *Furst Bismarck*, Saturday, two gold watches, set with diamonds, chatelaine chains, eight jeweled brooches, a ruby watch charm, and other articles. The passenger gave his name as "A. J. Reibling, Rochester."

The Paris correspondent of *The Daily Express*, London, says:

"J. Pierpont Morgan, before his recent departure for the United States, left a check for £10,000 with Gen. Horace Porter, to be paid on delivery at the United States Embassy of certain valuable relics of Lafayette said to be in a pawnbroker's shop in London.

"How they got there is not known, but the story is that among them are the sculptured gold jug and sword."



BUILDING BEING ERECTED FOR JEWELERS AT
180 BROADWAY, NEW YORK.

Buffalo Jewelry Case Co.

MANUFACTURERS OF

JEWELRY & SILVERWARE CASES

PAPER BOXES, TRAYS, CHESTS,

329-335 BROADWAY, BUFFALO, N. Y.

Estimates cheerfully furnished. Samples on application.

If you visit the Pan-American Exposition, give us a call.

B. L. Reagh, West Brooklyn, N. S., has had a writ issued against him by F. Reardon, for \$100.

L. R. Moss, Springhill, N. S., has given a bill of sale for \$450 to James Eastwood, New Glasgow, N. S.



DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street,

NEW YORK.

OUR REFRACTION DEPARTMENT is a new feature of the wholesale optical business and is a source of steady income to every jeweler and optician, without cost or effort. Send for our letter.

JOS. FRIEDLANDER & BRO., Wholesale Opticians,

8 Maiden Lane, New York.

The Case of The "Other Man."

In almost all the smaller cities of America there is the man who sells the **A.W.C.CO** watch cases, and the man who don't.

In other words, we select our trade. This means that there is but one man in the smaller cities to whom we sell.

Incidentally, that man is not the proprietor of a department store. You will not find these cases in a department store. They are too good. You can't cut them to make bargain prices. But you sell them readily to sensible people who want the best and expect to pay what the best is worth.

Assorted Packages on Approval.

*Imitation is the
Sincerest Flattery.*

American Watch Case Co.,

9-11-13 MAIDEN LANE, NEW YORK.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words, 2 cents each. Payable invariably in advance.

Display cards on this page \$2.00 per inch.

Under the heading of **SITUATIONS WANTED** on this page, advertisements will be inserted for **One Cent a Word**, each insertion. Minimum charge, 25 cents. This offer refers to **SITUATIONS WANTED ONLY**. Payable in advance.

In all cases, if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED WORK, by a good watchmaker. F. Lomberg, New Haven, Mo.

Diamond and pearl setter, pave a specialty, wants first-class position. Henry Garnier, 285 Cranston St., Providence, R. I.

SITUATION by watchmaker and engraver; has lathe and tools; references; Wisconsin or Pennsylvania preferred. 169 Otter St., Oshkosh, Wis.

WATCHMAKER; can also do jewelry and clock repairing if necessary; all tools; At references. Address "B," care Fisher & Sons, 66 Nassau St., New York.

WANTED—Position as clock and jewelry repairer, with good chance to learn watch repairing. Address "119 E," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; English, 51 years old; 12 years' American experience; eight years in last place at Newark, N. J., as watchmaker and salesman. Hubert Lecomber, Bloomfield, N. J.

ENGRAVER—All 'round expert; also set stones; long experience with best houses; best references and habits; steady and reliable. "P.," Box 44, Hartwell, Ohio.

YOUNG MAN twenty-five years old, with experience, desires position in the trade with a reputable house; understands bookkeeping; best of references furnished. Address, H. B. K., care Jewelers' Circular-Weekly.

BY FIRST-CLASS WATCHMAKER and optician, position in the west; have tools and trial case; ten years' experience in city stores; accustomed to high grade work; \$20 per week. W. A. Mosgrove, 610 Mesa Ave., El Paso, Tex.

TRAVELING SALESMAN, with trade in Iowa and Wisconsin, wishes some good line to sell on commission; best reference; single and a hustler. "Commission 22," care Jewelers' Circular-Weekly.

YOUNG MAN, 17, with experience, desires position with a stone or manufacturing house, with view of advancement; considered a hustler. Address "Future," care Jewelers' Circular-Weekly.

FINE WATCHMAKER; 16 years' at bench; good engraver; has all tools; will send photo and sample of engraving; name price can pay in first letter. "D," care J. M. Rockwell, 285 River St., Troy, N. Y.

PRACTICAL Jewelry Superintendent is open for engagement; 20 years' experience on gold and the best class of silver novelties; competent to open new factory. Address "Superintendent," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, jeweler, good salesman, and not afraid to help about store; of good address and appearance; single; references from present employer. "Optician," care Scottsdale Jewelry Co., Scottsdale, Pa.

WATCHMAKER and jeweler, as second place in retail jewelry store in eastern Pennsylvania or New Jersey; strictly temperate; good pivoter and hard solderer; highest references. Haldeman, 15 Broadway, Rondout, N. Y.

EXPERIENCED traveling salesman, single, with trade in Wisconsin and Iowa, wishes a position with watch and jewelry house; best reference; will travel anywhere; moderate salary. "Salesman 47," care Jewelers' Circular-Weekly.

POSITION requiring some active outside work desired, in downtown wholesale house; am a capable correspondent, good stenographer and typewriter, and experienced in office work; punctual and trustworthy. "Fordleaf," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

WANTED—Position as traveling salesman in western or northwestern territory; Michigan, Wisconsin and Minnesota preferred; thorough knowledge of jewelry, watches and optical goods; age 31, sober; will accept position at once. Address, "Salesman," 402 Pine St., Calumet, Mich.

ROAD OR INSIDE POSITION WANTED—By man well known in the trade, with importer of watches or diamonds, or manufacturer of either gold jewelry or sterling silver; best references. Address W. M., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—Watchmaker who is engraver, jeweler and salesman, etc. Address "G. C.," care Jewelers' Circular-Weekly.

WANTED—A watchmaker and engraver for one of our branch stores. Rubenstein Bros., 14 Maiden Lane, New York.

WANTED, at once, first-class watchmaker and salesman. Answer with references and full particulars, Nat. Kaiser & Co., Atlanta, Ga.

SALESMAN WANTED, to carry complete line of novelties; liberal commission. Address "Side Line," care Jewelers' Circular-Weekly.

FIRST-CLASS ENGRAVER and clock repairer; permanent position to the right man; state ability and salary expected. Box 1562, Springfield, Mass.

WANTED—Six expert watchmakers in the Southwest; fine and permanent positions; good salary. Inquire of F. J. Boesse, 68 Nassau St., New York.

WANTED—A first-class manufacturing jeweler and plain diamond setter; steady position to a good workman. Apply to Charles G. Willson, 524 Penn St., Reading, Pa.

FIRST-CLASS ENGRAVER at once, one who is also a watchmaker preferred; permanent position if satisfactory. Address The Davis & Hawley Co., Bridgeport, Conn.

WANTED—Bright, energetic young salesman for city trade, to sell rings and diamond mounting jewelry to retailers. Address "Energetic," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN wanted to handle salable line of gold link buttons, etc., as a side line; state full particulars. Hamilton, care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler, all around man, for store in Connecticut town of 10,000; wages \$12 to \$15; position permanent. Address M. R., care Jewelers' Circular-Weekly.

WANTED—Salesmen covering Western and Southern States to sell my new patent initial and photo rings on commission. Address I. P., care Jewelers' Circular-Weekly.

WANTED—A good all-around jobbing jeweler and first-class engraver; wages \$18 a week; steady work; single man preferred; references required. Address "Southern City," care Jewelers' Circular-Weekly.

WANTED—Thoroughly experienced salesman and well acquainted with jobbing trade, with headquarters in New York, to handle our line both East and West. Julius Eichenberg, Providence, R. I.

WANTED—First-class watchmaker and jeweler; must be good salesman and also understand optics; must be of good appearance; permanent position to the right man. Address D. W. G., care Jewelers' Circular-Weekly.

WANTED—A first-class jeweler and optician; must be a graduate optician and a man of experience; also competent to repair jewelry, etc.; permanent position. Apply to "H.," care M. B. Bryant & Co., 17 Maiden Lane, N. Y.

WANTED—Thoroughly experienced salesman and well acquainted with jobbing and department store trade, to handle a representative line of cheap and medium-priced jewelry on commission basis in Chicago. Write to Quex, care Jewelers' Circular-Weekly.

WANTED—TOILET GOODS Salesman for department store and jobbing trade to handle new line of toilet goods,

manicure and stationery sets, etc.; salary and commission; must know the line thoroughly and come well recommended. H. J. H., care Jewelers' Circular-Weekly.

WANTED—January 1. By wholesale watch, diamond and jewelry house, first class travelling salesman; must be experienced and able. For the right man there is an established route and an opening with good house. Address, S. R. T., care of Jewelers' Circular-Weekly.

Business Opportunities.

NEW MODERN FIXTURES, tools, good will and lease of paying store in New England city of 19,000 population; invoice, \$1,800; sell for \$1,350. Address "Cash K," care Jewelers' Circular-Weekly.

NEW modern fixtures, stock and material, only store in city of 3,500; going out of business; invoice \$2,000; do not write unless you mean business. Address F. B. Gibson, Sheffield, Ala.

FOR SALE—A first-class jewelry business in one of the best manufacturing towns in Pennsylvania; good reasons; work alone about \$1,000 per year; particulars on application. "B. 72," care Jewelers' Circular-Weekly.

WANTED—A salesman with some capital to join partnership with a manufacturer in diamond mountings and fancy gent's rings; good opportunity to the right party. Address "Opportunity," care Jewelers' Circular-Weekly.

WANTED—Partner in wholesale jewelry and sterling novelty house, with \$5,000 to \$10,000 capital; good, established business, commanding first-class trade; investigation solicited. Address "Gilt," Jewelers' Circular-Weekly.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

WE BUY JEWELRY STOCKS, watches, diamonds, for any amount; retailers and jobbers wishing to dispose of the same, notify us at once; all business transactions strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y.

WANTED—Partner in silverware manufacturing business with \$5,000 to \$10,000; business is increasing rapidly and needs more capital to meet increased demand for goods; want live man with best of references only; this is a fine opening, and will bear closest investigation; firm has no debts, and is in healthy condition, with bright future. Address I. B. Johnson, 3107 Pine St., St. Louis, Mo.

To Let.

HALF AN OFFICE in Cushman building, 1 Maiden Lane, for rent. H. Tissot, 1 Maiden Lane, New York.

For Sale.

FOR SALE—2½ kt. diamond, \$85 per karat; white, brilliant, and perfectly made. Theo. Waldenburg, 21 Maiden Lane, New York.

FOR SALE—Fire and Burglar-Proof Safe, steel lined throughout; two pairs doors; three combination locks. F. H. Huntley, Eaton Rapids, Mich.

Miscellaneous.

FIFTY DOLLARS—We will give \$50 to whoever sends us the most attractive design for spoons and forks, 25 leading jewelers to be judges. E. H. H. Smith, 9-11-13 Maiden Lane, New York.

SPECIAL NOTICE—I have returned from Porto Rico, on account of sickness, and am established here in business; any claims against me unintentionally not paid will receive my attention, if sent to S. L. Ginsburg, 1008 Atlantic Ave., Atlantic City, N. J., formerly of Pittsburgh.

JUST ISSUED.**1901.****THE JEWELERS' CIRCULAR-WEEKLY****VEST POCKET DIRECTORY**

OF THE

**Manufacturers,
Importers and
Jobbers**

IN THE

Jewelry AND Kindred Trades.**A HANDY, CLASSIFIED LIST
FOR BUYERS. . . .****Price, 50 cents.****NATIONAL CASH REGISTER
FOR SALE.**

No. 95. Total Adders; Check and Itemizers. Good as new. For Jewelry trade special. Also fine oak wall case, 20 ft., 10 ft. and 12 ft. plate glass showcases; carved counters, oak.

C. E. BURNHAM, WORCESTER, MASS.

Great Jewel Sale.*(Continued from page 36.)***A RUBY AND BRILLIANT SUITE.***Purchased at the Sale of the French Crown Jewels, in 1887,**Consisting of*

- 13 A TRAILING FLOWER-SPRAY ORNEMENT-DE-CORSAE, with seven large and six smaller rubies, forming the flower centers—13 in. long..... £1,260

AN EMERALD AND BRILLIANT SUITE,*Consisting of*

- 17 A TOUR-DE-CORSAE, of open festoon form, with row of eleven large graduated collet brilliants and three large emeralds down the center of two rows of closely set brilliants, secured at the end by open knots of riband, with pendants, each set with two large emeralds £2,350
- 18 A HAIR-ORNAMENT, formed as an open



PEARL NECKLACE SOLD AT AUCTION AT CHRIS TIE'S, LONDON, FOR £20,000.

- 14 A BRACELET, with a large ruby and brilliant cluster center, and brilliant band 165
- 15 A PAIR OF LARGE RUBY AND BRILLIANT CLUSTER EARRINGS 480
- 16 A LARGE RUBY AND BRILLIANT CLUSTER RING 165

- double knot of riband, with a large oval emerald in the center..... 400
- 19 A BRACELET, with diverging scroll ends, each set with seven brilliants, and terminating in a large oval collet brilliant, and with a large octagonal-shaped emerald in the center..... 530

- 20 A BROOCH, composed of a large square-shaped emerald, with four brilliants at the sides..... 400
- 21 ANOTHER, similar 500
- 22 A BRILLIANT NECKLACE, composed of nineteen open square-shaped graduated links, with bar connections.... £520
- 23 A BRILLIANT HALF-HOOP BRACELET, with eleven graduated brilliants..... 40
- 24 ANOTHER, with eleven large oval brilliants 220
- 25 A BRILLIANT AND SAPPHIRE BAND BRACELET, of open design..... 265
- 26 A SCARF-PIN, with a large fine sapphire and four small brilliants 30
- 27 A PAIR OF BRILLIANT EARRINGS, of open lozenge form 32
- 28 AN OBLONG BRILLIANT CLUSTER CLASP, with a large brilliant in center and twenty smaller stones 153
- 29 A PEARL AND BRILLIANT TRIPLE-ROW CLASP, with four pearls and ten brilliants 44
- 30 A LARGE PEARL, mounted as a scarf-pin 55
- 31 A TRIPLE-ROW PEARL NECKLACE, composed of two hundred and fifty-two graduated pearls, with brilliant cluster snap, a specimen yellow brilliant in the center 215
- 32 A SET OF FOUR BRILLIANT AND TURQUOISE BRACELETS, also forming Two NECKLETS, composed of oblong brilliant links with open scroll centers, each set with a turquoise..... 270
- 33 A HALF-HOOP BRACELET, with thirteen graduated brilliants 50
- 34 A SMALL BRILLIANT HAIR ORNAMENT, of open trellis and scroll design.... 38
- 35 A PEAR-SHAPED BRILLIANT DROP, mounted as a scarf-pin 64
- 36 A brilliant half-hoop bracelet, in lozenge setting 15
- 37 A flexible double-row bracelet, set with rubies, sapphires and brilliants.... 47
- 38 A triple gold bar bangle, set with seven diamonds, and with cabochon ruby ends £4 4s.

Canada Notes.*(See also page 50.)*

H. D. Warloch, St. John, N. B., has recently started in business.

William A. McFarlane, Durham, Ont., has given a bill of sale to R. McFarlane, Sr.

Catherine Aarons, Toronto, has given a renewal chattel mortgage for \$951 to A. Kleiser.

Alfred Eaves, Montreal, and a party of New Yorkers, have left for British Columbia on a fishing expedition.

A demand of assignment has been made upon the Porter-Conrad Importing Co., handling fancy goods, clocks, plated ware, etc., Montreal. Charles E. Conrad, Jr., is registered as sole proprietor. The failure is supposed to be connected with former business troubles of Mr. Porter.

A. J. Ruthman, Quebec, whose assignment was announced recently, has trade liabilities of about \$2,000, but his father is also said to have a claim of \$3,500. Owing to poor business, last Fall and Winter, he arranged for an extension of time in February last, but has been unable to carry out the arrangement.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

News Gleanings.

F. F. Field has opened a repair shop at Goldfield, Col.

Leigh Hull will open a jewelry business at Kiowa, Kan.

O. E. Barnes, Ayrshire, Ia., has given a bill of sale for \$500.

G. A. Unkrich will open a store at Columbus Junction, Ia.

J. W. Nimmo, Thomasville, Ga., has moved to new quarters.

W. R. Krauss will conduct a jewelry store at Gastonia, N. C.

C. W. N. Thompson, Colfax, Ia., has moved to Pleasantville, Ia.

M. Gardner is now conducting a repair shop at Washington, Pa.

F. A. Klass, Hibbing, Minn., has installed a new safe in his store.

A tower clock will be installed in a new railroad station, Spokane, Wash.

Bagby & Patterson, Pawnee, O. T., will be succeeded by Patterson & Hickman.

C. H. Johnson, Marinette, Wis., was robbed, July 21, of \$40 worth of watch movements.

The store of Daniel & Co., Huntsville, Ala., has been burned out and the business is closed.

F. M. Munford has opened a repair shop in Afton, N. Y. He was formerly of Portlandville, N. Y.

A new front of iron, glass and brick is being placed in the store of Frank Mayr, South Bend, Ind.

O. P. Yager and Joseph Mayer, Riceville, Ia., were burned out in a recent conflagration in that town.

H. H. McPherson, recently at Jonesboro, Tenn., is now employed by L. M. Carter, Shreveport, La.

H. F. Ryder, Ashboro, N. C., has closed his shop and is now employed in a railroad shop at Portsmouth, Va.

T. W. Furrell, formerly of Saugatuck, Mich., has been conducting an auction sale at Grand Junction, Mich.

Arnold E. Voegeli, in charge of the business of W. C. Candee, Dickinson, N. D., for the past few months, has succeeded the latter.

It is reported that a man from Wheaton, Minn., will open a jewelry business in Chokio, Minn., if a suitable location can be secured.

E. J. Price, recently of Iowa City, Ia., where he sold his store, will relocate in Clinton, Ia., where he expects to open a store about Aug. 1.

H. L. Williams, Cambridge, O., is disposing of his shoe stock and will devote his time and attention to the jewelry and optical business.

The Smith Novelty Co., Hopewell, N. J., are a new concern in that town. They make, among other articles, metal novelties and special clock devices.

The Maiden Lane Diamond, Watch and Jewelry Co., of New York, will open a store in the Woodruff building, Broad St., Elizabeth, N. J., about Sept. 1.

A suit has been commenced by the corporation at Alexandria Bay, N. Y., against Anthony Tackley, Malone, N. Y., a vendor of watches and jewelry. The defendant has peddled his wares in Malone during the Summers of several years. For the

ROY

TRADE-MARK REGISTERED.

We have worked out for the season an unusually attractive line of

New Patterns in 14K and 18K Gold Watch Cases.

They are made by hands used to gold work only, avoiding coarseness and cheap look which are detected easily by an enlightened buyer.

Our Jewel Series have proved a great success, among them the new appliqué rose gold decoration taking remarkably well.

ROY WATCH CASE CO.

21 MAIDEN LANE, NEW YORK.

Photos Executed on Cases and Dials.

PROFITS on our INSERTED STEEL EDGE KNIVES, as on our Flat Ware, ARE AT LEAST 75 PER CENT., as we place our goods only with Dealers who maintain our standard prices.

Smith's Pat. Blade is made of German silver when plated wears indefinitely and the thin strip of inserted steel is ALWAYS SHARP.



Our Business is with TRADE MARK first-class Jewelers, because they best appreciate our goods, and make it a point to see that their stock is not depreciated in value by cheap bargain sale competition.

E. H. H. SMITH, 9-11-13 Maiden Lane, New York.

past three years the corporation has requested him to pay a license and they now bring suit for \$25. Mr. Tackley intends to test the case.



Edward C. Sturges,

Counselor at Law.

Commercial Law and Collections.

93 State Street,

Albany, N. Y.

Todd School of Watchmaking.

OPEN SEPTEMBER 2d, 1901.

For New Beginners and Advanced Scholars that have had experience, and who wish to take one branch or all in watchmaking. Write to-day for particulars.

WM. N. TODD, Prin.,

36 South 7th St., Swain Building, PHILADELPHIA, PA.

THE ATTLEBORO CHAIN CO.,

Manufacturers of a Fine Line of

Machine Chains,

Novelties in
Low-Price Goods,

ATTLEBORO, - - MASS.

100,000

American Watches have
ABBOTT'S PATENT
STEM-WINDING ATTACHMENT

A few more KEY-WINDERS are
still in use. Send them to us for
alteration and MAKE A FEW
DOLLARS FOR YOURSELF.

HENRY ABBOTT, 9 Maiden Lane, New York.

Fahys 14FK Cases,

WARRANTED 25 YEARS,
have Solid Gold Bows and Joints
Hand Engraved.

A new store is projected for Litchville, N. D.

F. P. Shy, Lamoni, Ia., has discontinued his business.

K. R. Scott has succeeded Scott Bros., Claremore, I. T.

Goodard Gabriel, Menomonie, Wis., has opened a new store.

W. A. DeSmidt, Cedar Grove, Wis., has moved into a new building.

E. J. T. Von Tiedemann, San Francisco, has been attached for \$194.

William Harshman will open a jewelry store in South Ottumwa, Ia.

Edward F. Fowler, Boise, Idaho, will move to a new location on Main St.

A. C. Dorner, Helena, Mont., has renewed a chattel mortgage for \$4,050.

Oswego, N. Y., jewelry stores will close each Friday afternoon during the Summer.

A. Cleaver, of Cleaver Bros. & McIntosh, Boone, Ia., has sold real estate valued at \$1,750.

L. Carrau, of Carrau & Green, San Francisco, Cal., has returned from his outing in San Mateo county, Cal.

August Duffner, Watertown, S. D., contemplates putting in new fixtures for his jewelry and drug store.

Hastings Bros., Central City, Ia., have bought the watch, jewelry and stationery stock of Mrs. C. F. Eaton & Co.

It is reported that the Cass Lake Jewelry Co., Cass Lake, Minn., are making preparations to remove their stock to Cloquet, Minn.

E. S. Bugbee, for about 20 years located at Tracy, Minn., has disposed of his jewelry track, fixtures, watch repairing outfit and good will, to J. R. Alexander, and the latter is now in possession. Mr. Bugbee will devote his time and attention to his optical business.

The America's Cup

Made in

STERLING SILVER
ON EBONY BASE,

4 3/4 inches high,

Price, \$3.25

Also a large line of other
miniature cups suitable
for prizes.

MERRILL BROS. CO.

Office, 31 E. 17th St.,
NEW YORK.



Newark.

Harry B. Rogers will start out to-morrow on his western trip for N. E. White-side & Co.

Henry L. Leibe Mfg. Co. have sent out to the trade an announcement that they have sold their factory and business to C. F. Kees & Co., Inc., who will continue the business at 24 Boudinot St.

The New Jersey Court of Pardons recently paroled John Lang, who was sentenced in March, 1898, to five years in the Trenton prison for grand larceny and receiving stolen goods in connection with the robbery of Joseph McConville's jewelry store at 372 Broad St., this city.

The Colonial Clock Co., of this city, have commenced the erection of a factory in East Rutherford. According to plans, the new plant will consist of a three-story brick building, 90x25 feet, and an extension 15x15, for a boiler and engine. It will be situated midway between the Rutherford and the Carlstadt depots of the Erie Railroad, About 40 hands will be employed by the new concern, who expect to be running Sept. 1.

It was reported from the factories of the Crescent Watch Case Co. and the Courvoisier-Wilcox Mfg. Co., last week, that the strike in the polishing and other departments that has been on for over two months, was practically ended. Both factories reported that all their departments now had the full quota of hands and that the men and women who had been out had nearly all applied for reinstatement. It is said that all the organizations of the employees except that of the engravers were practically disrupted. Neither factory recognizes any labor unions, and the hands who were reinstated came back individually.

The Sturges Jewelry Co., Independence, Mo., are located in their new store.

Oscar Roen's store, Orfordville, narrowly escaped destruction by fire, which burned adjoining property, July 24.

Z. A. Meredith, formerly a jewelry store proprietor of Tahlequah, Okla., is now making cornets of his own invention.

Samuel Prager, Terre Haute, Ind., has secured rooms in the White block, corner 5th and Main Sts., and has removed from room 5, Erwin block, where he found his quarters too small. The new rooms will be handsomely fitted and furnished with office fixtures and new machinery for his line of work. Mr. Prager will employ an expert diamond setter from the east, when his new place of business is opened, Aug. 1.

Souvenir Tea Spoon.

Sterling Silver 925/1000 Fine.
Handle Finished in Gray.



No. 1645.

We take pleasure in bringing to your attention our new "INDIAN TEA SPOON."

Simmons & Paye Mfg. Co.,
129 Eddy St., Providence, R. I.

Plain gold bowls.....\$8.50 dozen net.
Any name etched in plain bowls.....10.00 dozen net.
Any name engraved in gold bowls.....10.50 dozen net.
Any building engraved in gold bowls.....13.50 dozen net.

For beauty and originality of design, truthfulness to nature, and attention to detail, it is excelled by no spoon on the market. No expense has been spared in making the dies, with the result that unlike many so-called Indian Spoons, showing a nondescript face encircled by feathers, this design is remarkable in its reproduction of true Indian features. The rage for Indian Spoons continuing unabated, this spoon will be a most popular and salable souvenir, and the prices quoted below cannot fail to command your orders.

Connecticut.

The Thomaston clock shops are closed for the annual two weeks' vacation.

The New England Watch Co. factory, Waterbury, closed July 26, for 10 days' annual vacation.

The movement department of the E. Ingraham Co., Bristol, resumed operations, July 25, after a month's vacation.

A court of Foresters of America, being organized in Waterville, will be named after the late D. B. Hamilton, the silver plate goods manufacturer.

The Middletown Silver Co. will resume work in a few days. They have a number of orders and are expecting a good business this Fall.

The New Haven Clock Co., New Haven, are making important and costly additions to their already large plant. A number of mechanics are engaged in setting up a new engine and three new boilers in an addition to the factory. The company have lately added a number of automatic screw machines.

The smallest Freemason in the world is Casper H. Weis, of Philadelphia, formerly of Waterbury, where he was employed by the Waterbury Clock Co., who has just taken the degree of Master Mason. Weis, who is 24 years old, was born in Morschingen, Bezirk, Rhineland, is a watchmaker by trade, and stands three feet, 11 inches in his stockings. He belongs to Richard Vaux lodge No. 384.

Some years ago the holdings of one of the stockholders of the Middletown Plate Co., Middletown, were sold to one of the officers and notes given for the value of the stock. These notes were endorsed by well known citizens and stock was taken as collateral. The amount involved was \$25,000. When the Middletown Plate Co. were absorbed by the International Silver Co. that stock was used as collateral. The bank holding the loan recently called for

the money and the endorsers had to pay \$1,060 each to make good the amount. When the deal was made the stock was thought to be a good investment.

The stockholders of the Bristol Brass & Clock Co., Bristol, met, July 24, and elected the old board of directors. They are: J. Hart Welch, Bristol; Pierce N. Welch and Henry F. B. English, New Haven; George E. Brown, New Britain; Julian R. Holley, Charles S. Treadway and George W. Mitchell, Bristol. The officers elected were: J. Hart Welch, president; Julian R. Holley, secretary and treasurer; assistant treasurer, George S. Brown.

The annual meeting of the E. N. Welch Mfg. Co., was held in Forestville, July 25. The old board of directors was re-elected. They are: J. Hart Welch, J. Hart Welch, Jr., Deane Welch, John H. Sessions, George W. Mitchell, Edward A. Freeman and Frederick G. Stephenson. The old officers were re-elected. They are: J. Hart Welch, president; Edward W. Freeman, secretary and treasurer; Frederick G. Stephenson, superintendent.

Boston.

Barrett Kaplan, a salesman in the employ of Myer Turk, 3 Chambers St., was arrested, Friday, on a charge of stealing three rings from his employer. Kaplan was given the rings to sell. It is alleged that he disposed of them, but failed to make a proper return of the money.

Police inspectors arrested, Friday, Cornelius Caution, a negro, in the employ of the E. Howard Clock Co., 403 Washington St. Caution is 42 years old and lives at 101 Myrtle St., West End. He is charged with the larceny of six watches, five clocks, and one gold chain, all valued at \$200. The Howard company had been missing goods, and his arrest was the result of a watch on the negro.

It is being talked about that some of the

dealers in old gold and silver are not taking out the necessary licenses required by the Board of Police. Chief Watts has been very lenient to the trade, giving all dealers plenty of time to procure their licenses.

Boston friends of William Rich, a manufacturing jeweler, of Attleboro, will be interested in learning that he has purchased a 20-acre farm in East Mansfield, on the electric car line to Brockton. It is Mr. Rich's intention to build a jewelry factory on the premises.

Richard Costello, a man for whom the police have been looking since last March, was arrested, Thursday evening, at the South End. Costello is charged with entering the jewelry store of John P. Moses, 144 Northampton St., on March 20, and assaulting Mr. Moses with an earthen vessel and then stealing a \$200 diamond ring. During the excitement the ring was dropped on the floor and was found later.

A new company, Sweetser-Bennett Co., wholesale jewelers, have been incorporated, with Fred L. Bennett, president, and L. E. Sweetser, treasurer and manager. Mr. Bennett is a popular young man in the trade. He has been traveling salesman with one house for about 19 years and has established for himself an enviable reputation. Mr. Sweetser has held an important position with the same house for over 17 years and has also had considerable business experience aside from this. E. A. Whitney will be a stockholder and will be a traveling salesman. His old friends in the trade, who are numerous, will be glad to see him oftener than in the past, and as he will have a new and exceptionally desirable line of goods it will be a matter of mutual interest. The company will locate in the Jewelersbuilding, in the room formerly occupied by the Whitney Jewelry Co., whose entire assets have been purchased by them and sufficient cash capital added to conduct an enterprising business.

It's Darkest Just Before Dawn,

so they say. If this is true in business, then the sunrise of trade is not far distant. Will your new line stand the searching rays of the bright morning sunlight? There's no doubt about it, if you have put in a generous variety of the **Dover Species**. Twenty-five expert toolmakers have been working all through the quiet period producing new ideas and patterns at the **Dover Factory**. The results of the efforts of such an organization as we have are at your command. A word to the wise is sufficient.

GEO. W. DOVER,

Maker of Jewel Settings, Metal Ornaments and Jewelry Components,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and watch them effervesce.



VOL. XLII.

NEW YORK, WEDNESDAY, JULY 31, 1901.

No. 26.

Chicago Notes.

All communications in reference to the Chicago department of *The Jewelers' Circular-Weekly*, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

J. N. Bucher, Hillsboro, Tex., was among the buyers here last week.

W. W. Browne, Holmes & Edwards Silver Co., has returned from his Summer outing.

Lloyd Milnor, president of Spaulding & Co., is expected back from Paris, about Aug. 10.

The family of George Gubbins—George, too—are sojourning at Kennedy's Resort, Barron Lake, near Niles, Mich.

Sam Bauman, of the Bauman-Massa Jewelry Co., St. Louis, Mo., was a caller on the manufacturing trade, last week.

A. H. Kerr, Corsicana, Tex., was here, last week, buying, and says conditions favor a good trade in Texas this year.

M. N. Burchard, of Simpson, Hall, Miller & Co. branch of the International Silver Co., is back from his Diamond Lake outing.

J. M. Dikob, Charleston, Ill., was here last week selecting new things. Mr. Dikob was on his way home from attendance at the Elks' convention at Milwaukee.

A. L. Sercomb was called to New York, Thursday, rather hastily, by a telegram announcing the death of Mrs. Sercomb's brother, Henry B. Adams, New York, who died suddenly in his office.

Marquardt & Scott Co., of Chicago, have been incorporated with a capital of \$15,000, to do a wholesale and retail jewelry business. Incorporators: A. W. Strong, L. C. Ehle and G. H. Simpson.

W. G. Snow, advertising manager for the International Silver Co., put in a day at his business in Chicago last week. Mr. Snow contemplated a visit to Buffalo and a stop at Philadelphia, before returning to New York.

Gorton Rushmer, Pueblo, Col., is home-bound with his bride from their Detroit visit. He paid his respects to the trade here by leaving a number of orders and incidentally remarked he was having the time of his life on his present trip.

Hugh E. King, manufacturers' agent, is in from a business trip "around the circle," which would have been extended to the coast but for a notification that Mrs. King was seriously ill. As soon as the latter can

be safely moved the couple will take up their Summer residence at South Haven, Mich.

Finlay M. Drummond, cashier of the Towle Mfg. Co., has returned from his circle of the globe. By easy stages Mr. Drummond took the western route, sailing from San Francisco to New Zealand, where he visited his old home at Wellington, N. Z.; thence by the Indian Ocean and Red Sea to continental Europe. A monsoon in the Indian Ocean and refusal of permission to land at Red Sea ports by reason of bubonic plague ashore, were among the incidents of the trip.

The name of the Commercial Travelers' Outing Club has been changed to the Jewelers' Commercial Travelers' Club. When first started it was the intention to purchase a piece of country property for a Summer resort for jewelers. Later it was resolved to form a social club for amusement and entertainment of visiting jewelers. Under these circumstances the word "outing" was a misnomer, and as the club were composed of salesmen from the jewelry trade only, it was deemed advisable to have the word "jewelers" appear in the club's title. The club now have 50 members, and pretty quarters at 21 Quincy St., convenient to the jewelry district.

Siegfried Lazarus, manufacturing jeweler, fourth floor Masonic Temple, before leaving to visit his sick wife at Paw Paw, Mich., stepped into a drug store to have a prescription filled. The druggist filled two prescriptions at about the same time, and, by error, Lazarus picked up the wrong package, a liniment containing powerful poison, whereas his prescription was for internal application. The police were notified and the entire force of St. Joe were drawn up at the wharf as the Chicago boat arrived. There were calls of "Lazarus! Lazarus!" Mr. Lazarus, in some surprise, stepped forward. "I am Lazarus," he said; "what is it?" The Chief of Police explained the danger that lurked in the bottle, which Lazarus immediately hurled into the river.

The Board of Review held a session, July 22, at which taxpayers who thought they were assessed too high were heard. Several jewelers were included. A representative of Hyman, Berg & Co. appeared to justify their schedule of \$84,000, which had been increased by the lower board to \$150,000. As the schedule only gave the simple item of merchandise and no explanation was forthcoming as to cash and amounts, the figures are not likely to be changed.

Other jewelry firms are assessed as follows:

	1900.	1901.
C. D. Peacock	\$135,000	\$250,000
Spaulding & Co.	375,000	500,000
Otto Young	133,150	150,000

Pacific Coast Notes.

A. Keshishyan is preparing to open a jewelry store in the Martin Solomon building, Vallejo, Cal.

Horace T. Gerard, Petaluma, Cal., has given up his business in that city and will remove to San Francisco.

S. Blodes, Willits, Cal., has obtained a three-year lease of a storeroom, where he will conduct a first class jewelry store.

Peter Chapell, Yreka, Cal., tells a big rattlesnake story. While taking an outing in Shasta Valley, a few miles south of Yreka, the other day, he encountered a rattler which he shot. The snake, he claims, measures three feet and nine inches.

Gustave Kapt, for many years engaged in the jewelry business at San Jose, Cal., was found dead in his bed, at Redwood Villa, between Los Gatos and Alma, July 23. Mr. Kapt was a native of Switzerland and at the time of his death was 85 years old. He went to San Jose about 30 years ago and opened a jewelry store on N. Market St., where his place became a well known landmark. Some time ago he retired from business. He went to Redwood Villa for an outing a short time ago.

Detroit.

Many plate glass windows at Ishpeming, Mich., were ruined, July 26, by being viciously cut with a diamond. Anderson & Co. were the heaviest losers. Five of their windows were cut from side to side. The total damage will aggregate \$2,000.

The 200th anniversary of the founding of this city by Cadillac, celebrated last week, was a gala occasion which brought a number of jewelers to the city on combined pleasure and business. Among them were: L. A. Stehle, Linden, Mich.; F. J. Barlow, Williamston, Mich.; Wm. Attenburg, St. Charles, Mich.; George H. Johnston, West Branch, Mich.; D. Epps, Wayne, Mich.; W. F. Hittig, Dundee, Mich.; S. L. Rowe, Milford, Mich.; J. J. Heath, Lansing, Mich.; Max Jennings, St. Clair, Mich.; Eugene Wagner, Monroe, Mich.; A. F. Limbright, Carleton, Mich.; C. E. Montfort, Utica, Mich.; J. T. Eddington, Pontiac, Mich.; J. C. Bates, New Haven, Mich.; W. T. Poile, Tilbury, Ont.; H. S. Lyon, Wauseon, O.; W. L. Becker, Northville, Mich.

San Francisco.**TRADE CONDITIONS.**

The jewelry situation is very quiet. The labor troubles are beginning to be felt. Collections are dropping off and dealers are keeping down orders to the lowest point, owing to the uncertainty of the business outlook.

A. Judis, diamond dealer and wholesaler, Market St., has returned from an eastern trip.

A. M. Armer, of Armer & Weinshenk, 207 Sutter St., has returned from a trip through the Pacific northwest, where he found business good. Paul Walsh, with the same firm, has now started on his Summer trip.

Among visiting jewelers recently in San Francisco were: L. Oppenstein, Denver, Col.; L. Hunziker, Pendleton, Ore.; S. V. Field, Los Angeles, Cal.; W. L. Tregoe, Modesto, Cal.; John Hood, Santa Rosa, Cal.; Mrs. A. P. Hall, Visalia, Cal.; Mr. Clunie, Clunie & Claburgh, Sacramento, Cal., and Mr. Marks, Portland, Ore.

William Glindemann, Hearst Bldg., 3rd St., was given the work of making the gold and silver medals for the National Bundes shooting festival. These medals consisted of 150 of gold and 200 of silver. The King medal, which was the highest awarded, consisted of the California State seal surrounded by the words: "Third national shooting festival, San Francisco, California." This was surmounted by a crown and a bear.

John F. Serex, for many years San Francisco representative of Joseph Fahys & Co., died in Alameda, Cal., July 23. Mr. Serex first came to San Francisco in 1891, but in 1897, on account of ill health, he was obliged to give up his position and go to Arizona. He so far recovered that he came back about a year and a half ago and resumed his position, but several months ago he was again obliged to resign, and his health became steadily worse. He was

36 years old, and leaves a wife and son. Mr. Serex will be succeeded by William H. High, Jr.

Denver.

Ned Hirst, Pueblo, is now with the Lewis Jewelers' Supply Co.

Edgar J. Leiff has removed his shop from the Times building to 1111 18th St.

Peter Miller, formerly of Philadelphia, Pa., and later of Kingman, Kan., has gone to Silverton, Col., looking for a location.

Colonel J. D. Lewis, jewelers' auctioneer, has just completed a sale for N. H. Andrus, Cheyenne, Wyo., and has gone to Colorado Springs.

Among the traveling salesmen in Denver the past week were: E. C. Weidlich, Wm. Weidlich & Bro.; J. W. Payson, Seth Thomas Clock Co.; G. F. Fisher; and G. Berghoff, National Watch Case Co.

More Trouble Comes to Tontine Company Stockholders.

DETROIT, Mich., July 27.—The people who took stock in the New Jersey Tontine Co., in exchange for paid-up contracts in the old Detroit company, are apparently not out of trouble. July 1, the New Jersey company declared a two per cent. quarterly dividend and sent out checks of \$2.40 on each \$120 contract, where the holder had chosen to take stock instead of chances of compelling the company to carry out their promises. Some of the checks have been honored, but one came back protested, to-day, and the sender had to pay \$1.43 protest charges.

Frank Wettstein, son of George Wettstein, Cedar Rapids, Ia., has returned from City of Mexico, where he spent six months for his health. He is now feeling entirely well again and will cover his old territory—Iowa, Minnesota and Kansas—as before.

Pearls.**Opals.**

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious AND Imitation Stones.

MASONIC TEMPLE, **CHICAGO.**

Turquoises.

Moonstones.

Genuine Gaboon Ebony

Mirrors, 5 in., \$1.25; 6 in., \$1.75 each.

Militarys, \$1.00 to \$2.35 per pair.

Hair Brushes, 63c. to \$1.75 each.

Hat Brushes, 45c. to 58c.

Combs, \$2.00 to \$3.50 per dozen.

Traveling Sets and Cased Ebony, Imitation Ebony Mirrors (looks same as genuine and are stamped Ebony) from 63c to \$1.10 each.

Above prices include heavy mountings. Also a fine line of FANS, STERLING GOODS AND JEWELRY. Prices lower than any other house in America. Terms 30 days net.

JOHN B. ASH, Rockford, Ill.

Jewelers, Send for Our Catalogue of Photo Jewelry.

It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

HAYDEN MFG. Co.
21-23 Maiden Lane,
New York.

**Newest
Novelties**

IN

**Sterling Silver
and Gold Filled.**

*Samples Now Ready and On Exhibition
at Our New York Office.*

St. Louis.

All the arrangements for the Twelfth Annual Picnic of the Retail Jewelers' Association of Missouri have been completed by the entertainment committee of the Association, composed of F. W. Baier, F. W. Bierbaum, H. Mauch, Otto Steiner and W. F. Kemper.

When the Mermod & Jaccard Jewelry Co. purchased the Merrick, Walsh & Phelps Jewelry Co. stock, the clock which hung on the corner was included in the sale. A few days ago it was removed. Friday it was hung on the Mermod & Jaccard building, so it will still continue to greet its old friends, although from another building.

There is one branch of the jewelry business which is profiting by the hot weather. That is the watch and clock repairers. Jewelers and watch and clock makers say that the warm weather affects the majority of watches and clocks and they are doing extra business in consequence. The intense heat expands the interior mechanism of watches and clocks and the timepieces fail to keep accurate time.

Minneapolis and St. Paul.

Sig. Abrams, with the Jacobs Jewelry Co., Minneapolis, has gone to Superior, Wis., for a week.

Mrs. Spannes, Arlington, Minn., was a visitor, last week, as was Mr. Guinand, of Guinand Bros., Ashland, Wis.

L. J. Roehr, president of the Bassett Jewelry Co., Providence, R. I., was a recent visitor in the Twin Cities.

E. Lytle's diamond parlors, St. Paul, will be removed, Aug. 1, to quarters on the second floor of the Ryan block, formerly occupied by A. H. Simon.

H. E. Schloss, late with B. Schuette, Chicago, has become manager of the jewelry department of the new house of McClelland Bros. & Ravitz, Minneapolis.

Miss Ethel Morey, formerly with C. D. White & Co., Minneapolis, is now with S. Jacobs & Co. Mrs. A. P. MacMillan is also an addition to the sales department.

R. Nystrom, manufacturing jeweler, formerly with Wooley, St. Paul, is now with Mowrey & Leavitt, St. Paul. John Flindt is a new watchmaker for the same concern.

The Jacobs Jewelry Co., Minneapolis, have just repapered and painted the interior of the store, enlarged it somewhat and installed a fire and burglar-proof safe.

C. W. Slocum, traveling salesman for Sisco & Beard, St. Paul, has returned from a week's vacation spent at Lindstrom, Minn. G. O. Natesta, bookkeeper for the same firm, is away on a vacation.

Fred H. Harm, optician, St. Paul, will install a stock of jewelry and optical goods in the new department store to be opened at 7th St. and Nicollet Ave., Minneapolis, by J. W. Kerr. The store will be opened about Sept. 1. Mr. Harm's optical business in St. Paul will be continued in charge of his brother, H. W. Harm.

Columbus.

Perry M. Ford has renewed his contract with the Franklin County Commissioners to look after all the county clocks for another year. He will have charge of the court house tower clock and those in the other county buildings.

H. J. Heimberger, jeweler, has purchased property three doors south of his present location on High St., and within a month or two will move his store to it. He has contracted with the Taylor Mantel Co. for a complete outfit of cherry wall and counter cases, with other necessary fixtures for the room. It now has hardwood floors and a handsome steel ceiling, so that it will not be a difficult matter to make it a very handsome store.

Pacific Northwest.

James T. Laughlin, Boise, Idaho, is erecting a new residence.

The New York Watch & Jewelry Co., Tacoma, Wash., have discontinued.

Blumkin Bros. opened a new stock of jewelry in Portland, Ore., July 15.

E. F. Fowler, Boise, Idaho, has moved into new quarters in the Levi block.

E. J. Hyde, Spokane, Wash., has moved his store into larger quarters at 716 and 718 Sprague Ave., and has materially increased his stock.

Mr. Ross, jeweler and watchmaker, is expected to locate at Oakland, Ore., in a short time. He has resided in Albany, Ore., for nearly 20 years.

V. E. Campbell has returned to Golden-dale, Wash., from a trip east. As soon as a suitable building can be found, he will again engage in the jewelry business at that place.

E. J. Jaeger, who has been connected with A. N. Wright, the Iowa jeweler, for nearly 11 years, will, on or about Sept. 1, start in business on his own account in Portland, Ore.

F. Crake has opened a shop in the De Gray block, Portland, Ore., in his line of business: clocks and watches and optical goods, etc. Mr. Crake is one of the pioneer business men of New Westminster, B. C.

The store of Henderson Bros., Centralia, Wash., was recently burglarized and watches, rings and other jewelry to the value of at least \$500 taken. It was thought to have been the work of some one familiar with the place. Some valuable papers were also taken.

A. & C. Feldenheimer have had on display the prizes to be given at the third annual tennis tournament for the Oregon State championship, July 24 to 27. The principal prizes are large, solid silver cups of many designs, besides smaller things, such as match safes, scarf pins, etc.

M. German has gone to Tacoma, Wash., to locate permanently, from San Diego, Cal., where, for many years, he has conducted one of the largest and most attractive jewelry stores in southern California. Mr. German has leased spacious rooms in Tacoma and is now open for business.

Omaha.**TRADE CONDITIONS.**

There has been little retail trade the past week. Hot winds and the thermometer ranging from 100 to 115 have kept buyers at home. Wholesale trade has been good and traveling men have been sending in large orders. No fear is now expressed among jobbers with regard to Fall orders, but the Fall trade may be late, the bulk coming in October and November.

M. Treisch, Louisville, Neb., was in the city, recently, purchasing goods.

F. W. Hoskins, formerly of Sioux City, but who took a course in the Omaha Horological school, has established himself in the jewelry and optical business in Beresford, S. D.

George A. Bentley, Nashua, Ia., is taking a course in watchmaking and engraving in the horological school: W. H. Evans has returned to his home in Red Oak, Ia.; Professor S. J. Kieran has finished his course in optics and returned to Blanchard, Ia.; John A. Peterson has located in Elkhorn, Ia., in the jewelry and optical business.

SELL YOUR CHIPPED DIAMONDS?**HOW?****DROP US POSTAL.**

PITTSBURGH DIAMOND CUTTING CO., 237 5th Avenue, PITTSBURGH, PA.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.



California Jewelry Factory.

Quartz Jewelry.

Jewelry of Every Description.

Georgian

STERLING SILVER.

In Complete Table Service—



COFFEE SPOON.

French Gray Finish.

TOWLE

MANUFACTURING CO.,

CHICAGO.

NEWBURYPORT, MASS.



Cincinnati.**TRADE CONDITIONS.**

Most of the jewelry salesmen are on the road, but they are not having a harvest owing to the torrid weather which seems to be general all over the country. Cincinnati is having the hottest siege for the past two decades. All the factories have been working full time, but some of them were obliged to stop last Monday afternoon, the hottest day of the year.

Mrs. A. Herman and her mother are sojourning during the hot spell at Atlantic City.

Henry Dieckman, of Herman & Loeb, is receiving the condolences of friends on the death of his little child, last week.

Gebhardt Bros. are making up a fine line of pearl and diamond pendants. V. A. Gebhardt will go out on a trip next month.

Jos. Noterman & Co. are making up a magnificent line of Elk goods. Their travelers will carry them on their trip next month.

A. G. Schwab, chairman of the Fall Festival float committee, reports that the contract has been given for the float and it will undoubtedly be the finest in the parade.

S. Lindenberg, of Bene, Lindenberg & Co., returned from the east, last week, accompanied by his brother and wife, of Germany, who came over for a visit of several weeks.

J. C. Miller, of the Miller Jewelry Co., has returned from the east, where he went to buy new machinery for their factory. They expect to increase their force and capacity.

Chas. L. Mudge, the veteran watch salesman for Frank Herschede and formerly with the old Duhme Co., is taking his first vacation for many years, and has gone with his wife to Portsmouth, N. H., his old home.

L. Gutmann & Sons have started out their traveling men with the finest line they ever carried. Ed. Pfaffle, S. Leubusher and Eugene Frohmyer are on the road and Eli Gutmann will follow this week with a fine line of diamonds.

L. Lange, of A. G. Schwab & Bro., and wife have returned from their bridal trip to the Pacific slope and Yellowstone Park and will be at home for the Winter at the residence of the bride's father, A. G. Schwab, Walnut Hills.

Kansas City.

Charles John, of the Meyer Jewelry Co., has returned from a three weeks' trip to Colorado.

The Edwards & Sloane Jewelry Co. are re-arranging their office and adding two new safes.

Warren J. Gurney, Mrs. Gurney and daughter are at Lake Minnetonka, where they will camp out for a few weeks.

H. B. Carswell has received quite a large order for Mystic Shriner's souvenir spoons, although the convention was held the early part of June.

Mr. and Mrs. Henry Paulson are visiting relatives in Chicago. They will take a lake trip during their absence and will probably be gone about 10 days. Mr. Paulson is buyer for the material department of the Norton-Paulson Jewelry Co.

The stock of J. H. Baker & Bro., who made an assignment the first of June, was sold, July 24, for \$1,300. Their assets were about \$6,000, and it was hoped that the

stock would bring about \$4,000. J. H. Baker & Bro. opened their business about six months ago. M. B. Wright, a former jeweler of Kansas City, was the trustee.

Only a few out of town buyers called on Kansas City trade, last week, owing to the extremely warm weather. They were: John Baer, Lipton, Mo.; W. W. Whiteside, Liberty, Mo.; A. R. Kane, Baxter Springs, Kan.; G. W. Chase, Moberly, Mo.; C. W. Schmiding, Muscogee, I. T.; Roy T. Fox, Macon, Mo.; Mrs. Bertha Hoffmann, Leavenworth, Kan., and Frank Wuerth, Leavenworth, Kan.

Some time between last Saturday evening and Monday morning, thieves cut a piece of glass from one of the windows in the reception room of F. A. Missman & Co.'s offices in the Keith & Perry building, opened the lock on the window and en-

tered the rooms. They secured five watches which had been left for repairs. Owing to the unusual number that the firm were repairing at that time, they had been unable to get them all into the vault. The loss will probably not exceed \$75.

Charles Kelly, a clerk in the mailing department of the Bank of Commerce, last Monday afternoon, telephoned the Jaccard Jewelry Co. and Woolf Bros.' furnishing goods store to send packages to the Savoy and Midland hotels. He ordered a fine gold watch from the Jaccard Jewelry Co. sent to Charles Browning, at the Midland. He said Browning had done him a favor years ago and he wished to surprise him. A messenger was sent to the office of the man whose name he had used and the fraud was discovered. Kelly confessed his guilt and was released from custody.

Something Every Jeweler Needs in His Business.

**CYCLONE
ANTI-OXIDIZER**

FOR
**Preserving the Color
and Polish of Gold,
Silver, Nickel and
all other
polished metals while
passing through the
fire in act of
soldering.**

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

**Every Bottle Guaranteed.
Caveat filed Nov. 17, 1900.**

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no borax; no boiling in acid pickle, as the Oxidizer preserves the color.

Price 35c. per bottle.

The fac-simile labels shown above are three-fourths the size of the originals on the packages.

Give the above FLUXES a trial and you will find them everything we claim for them. Order through your material house or from us.

Mail orders solicited for anything in our line.

L. GUTMANN & SONS,
**WHOLESALE
DEALERS IN Diamonds, Watches and Jewelry,**
51 E. 4th STREET & CINCINNATI, OHIO.

**CYCLONE
STEEL SOLDERING
FLUX**

FOR
**BRAZING STEEL
... AND ...
Nickel-Plated Articles
without Bluing or
Destroying Nickel.**

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

**Every Bottle Guaranteed. Price
of Flux and Box of Solder
50 Cents.**

Caveat filed Nov. 17, 1900.

With this Flux you can braze malleable iron, brass and steel and leave no enamel crust or lump, as this Flux contains no borax. No use of cleaning or scraping article to be brazed, as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

**CYCLONE
HARD SOLDERING
FLUX**

FOR
**SOLDERING GOLD,
Silver and Roll-
plate Goods.**

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

**L. GUTMANN & SONS,
Sole Agents, Cincinnati, O.**

**PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.**

This is what Cyclone Hard Soldering Flux will do:

Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat gold solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered, as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

Lucius S. Cady, of Cady & Olmstead, expects to go to Colorado, next week; he will probably remain until Sept. 1.

L. Nevins has gone to El Reno, Okla., to register. Charles Harsch and his brother, of Argentine, Kan., have also gone to the Territory, where they expect to secure corner lots. H. B. Carswell has put in his veteran papers and filed a claim for land in the Territory.

The stock of Alphonse J. Baum, who had a jewelry store between 12th and 13th Sts., on Grand Ave., was sold at auction, July 24, to Jesse James, Jr., the son of the noted bandit. The stock brought \$400. The creditors will get about two cents on the dollar, as the liabilities were about \$3,000.

Canada Notes.

(See also page 42.)

D. O. L. Warlock, St. John, N. B., died, recently.

Geo. M. Mayberry, Calgary, N. W. T., has given a bill of sale to E. N. Harper, for \$470.

J. F. Houghton, with Henry Birks & Sons, Montreal, has been visiting friends in Toronto.

A. & J. Ruthman, Quebec, have assigned. The store of E. Gaulin, Ottawa, has been damaged by fire.

Alfred Cox, Brantford, Ont., has admitted his son, James H., as partner, and the firm are now styled Alfred Cox & Co.

The stationery department of Ryrie Bros., Toronto, will be under the management of Mr. Quinn, lately of Washington, D. C.

D. R. Dingwall, Winnipeg, Man., and family have been visiting in Toronto, having come east to see the Pan-American Exposition.

Out of town buyers visiting Toronto last week, included: A. J. Goebel, Berlin; N. F. Babb, Stratford; W. H. Roberts, Stratford, and John Stevenson, London.

A. R. Harmon, representing the Ameri-

can Waltham Watch Co. in Canada, and Daniel Beatty, Montreal, have returned from a trip to Great Britain and the continent of Europe.

J. W. Edwards, on his recent return to his position with the Standard Silver Co., Toronto, was presented by employees with two handsome chairs, one for himself and one for Mrs. Edwards.

The banners representing the Inter-State and Eight-oared aquatic championships of America, recently won by the Argonauts of Toronto, at Philadelphia, have been on view in the windows of the J. E. Ellis Co., Toronto.

A. L. Caron & Co., Montreal, have dissolved and are succeeded by Caron Frères.

Mr. Gill, representing Henry Pearce, Montreal and Birmingham, is traveling in the lower provinces with a special line of novelties.

E. Gordon McLaren, who has been with Ryrie Bros., Toronto, for the last five years, was, July 20, presented with a handsome gold chain and locket by the firm and with a fine Swiss watch by the staff, on the occasion of his leaving their employment.

A. A. Abbott, representing Smith, Paterson & Co. in Canada, has been spending his holiday in Boston and vicinity. T. Brady, of the same company, has been in Montreal, getting ready for the road. H. K. Danford, of the same, has been to Boston to sort up his samples.

A meeting of the Toronto branch of the International Jewelry Workers' Union was held, July 24, and the following officers were elected: President, W. McKim; vice-president, James Nolan; financial secretary, Fred. Embury; corresponding secretary, J. Strathan; treasurer, J. Trenholme. The union have about 80 members.

L. R. Hapgood, Hudson, Mass., has bought and will conduct the business of A. F. Robbins, Orange, Mass.

Philadelphia.

Louis Stern, of Louis Stern & Co., Providence, R. I., is at Cape May with his family, for the Summer.

William H. Long, of J. E. Caldwell & Co., has returned from a trip to the Buffalo Exposition, in company with Fred Bloch.

The retail store of William Schick, 318 South St., was robbed, recently, of half a dozen rings. The culprit, a boy, was arrested.

The will of William Idler, 111 S. 11th St., was probated, last week. An estate valued at \$32,000 is left to members of the immediate family only.

Samuel Jaquette, of Bailey, Banks & Biddle Co., returned, last Tuesday, from his annual European tour. J. T. Bailey, of Bailey, Banks & Biddle Co., is at Jamestown, R. I., for a short stay.

An appeal has been taken by Bailey, Banks & Biddle Co. to the Superior Court, from the decision of the Common Pleas Court, approving their rating by the Mercantile Appraisers.

William J. O'Donnell, instalment retailer, 10th and Chestnut Sts., has begun an action against Frederick Hipp and Carrie Myers to recover for the alleged wrongful conversion of a diamond ring.

J. Warner Hutchins is the only retail jeweler on 8th St., with the exception of T. S. Mitchell, to close his place of business during the Summer at 1 o'clock Saturday afternoons. All others remain open until 10 o'clock p. m.

By trying to victimize H. O. Hurlburt & Sons and other local jewelers, by means of forged checks, Bessie Calder, alias Henderson, alias Mrs. Dr. Chace, has come to grief, and is now awaiting trial.

B. F. Williams Co., 722 Chestnut St., are to be incorporated under the title, The B. F. Williams Co., for the manufacture and production of silver ware, plated ware,

This is the Chart that Guides You

to the quick and satisfactory selling of fine diamonds.

It isn't difficult to satisfy nine customers out of ten of the value of diamonds when they are sold by the Scott system. Anybody can readily tell from the chart the several different and distinct qualities as we grade them; and our written guarantee, in addition to yours, convinces the most cautious purchaser.

Our system generally influences purchasers to select the finest stone. This has been demonstrated over and over again.

Dealers who do not care to rely upon their own judgment get the benefit of our expert knowledge and guarantee; **FOR WE GUARANTEE EVERY STONE TO BE EXACTLY AS REPRESENTED.**

We want just one order to convince you of the advantage of buying and selling diamonds by our system.

We will cheerfully send a selection whenever you have a prospective sale for a fine diamond.

Chart for the Grading of Diamonds

- A. Blue white and perfect.
- B. Blue white and imperfect.
- C. Extra white and perfect.
- D. Extra white and slightly imperfect.
- E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect.

Copyrighted, Sept. 1900,
by S. C. Scott

S. C. SCOTT MFG. CO.,

9, 11, 13 MAIDEN LANE,

NEW YORK.

watches, jewelry, works of ornament and art and pictures and the buying and selling of such articles. The corporation will comprise B. Frank Williams, Harry S. Greenwald, C. Edgar Righter, Jr., and Mrs. Lillie Williams.

Arthur Orr, a manufacturer of coining presses for the United States mints and a machinist generally known to the eastern jewelry trade, died at Moorestown, N. J., last Wednesday, at the age of 84 years.

E. H. Herbein, 16th and Market Sts., was injured and his companion, Miss Lillie Erwin, killed, recently, in a runaway accident at Cynwyd, Montgomery county. Mr. Herbein had been spending the day in the country with friends and had been driving in the afternoon when the horses became unmanageable. Badly frightened, Miss Erwin leaped from the carriage and was killed. Mr. Herbein was badly shaken up and suffered from shock.

Accused of the larceny by bailee of a diamond ring, earrings, watch and chain, valued at \$200, Max Greenburg, of Pittsburgh, was held in \$800 bail, July 26, at the Central Station. Greenburg was arrested in Pittsburgh, upon a warrant sworn out by Abraham Sperber, 804 S. 4th St., this city. Sperber alleges that he entrusted Greenburg with the jewelry on June 1, the latter saying he would either bring the jewelry or money back in a couple of days. He failed to return the goods or send the cash.

One of the most important changes in the retail business in this city, during the Summer, has been the dissolution of the partnership of H. G. Bates & Co., whose store, at the fork of Fairmount and Ridge Aves. and Broad St., has been widely known for years under the unique title of the Clock Hospital. Mr. Bates has retired and his interest has been purchased by Sternquist Bros. O. C. Sternquist, president of the new firm, was for years manager of the store and is regarded in the trade as a progressive, enterprising jeweler. The business of H. G. Bates & Co. had been established 61 years.

Mrs. Myron Ryder, wife of M. N. Ryder, with Thomas Long Co., 77 Summer St., Boston, Mass., died, July 22, as the result of a surgical operation, at Marshall, Mich.

STAR THIMBLES

★ IN GOLD AND SILVER. ★
Send for Illustrated Sheet.

**GOLD RINGS (Band and Stone),
BROOCHES, FOBS,
SCARF PINS, LORGNETTES,
EYEGLASS CHAINS,
Etc., Etc.**

**RIBBON FOBS and VEST CHAINS.
GOLD, SILVER and PLATED
FINDINGS.**

★ **WAITE, THRESHER CO.** ★

NEW YORK OFFICE, 7 MAIDEN LANE.
FACTORY AND MAIN OFFICE, 61 PECK ST., PROVIDENCE, R. I.

RINGS FOR THE MILLION!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for **QUALITY, STYLE and PRICE** obtainable.

The Bryant Rings.

are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.



The Latest Patents.

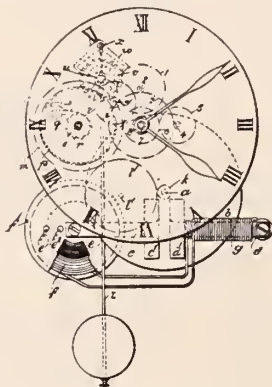
ISSUE OF JULY 23, 1901.

678,896. THIMBLE. THOMAS M. MCINTOSH, Pontiac, Ill. Filed April 1, 1901. Serial No. 53,873. (No model.)



As an improved article of manufacture, a thimble having a plurality of notches surrounding the closed end thereof, and a cutter exposed at regular intervals through said notches.

678,953. ELECTRIC CLOCK. GEORGE HOOKHAM, Birmingham, England. Filed Dec. 15, 1900. Serial No. 39,980. (No model.)



The combination with a clock including escapement mechanism and pendulum, of an arbor, electrical means for continuously rotating the same and a spring interposed between said arbor and escapement mechanism whereby said arbor will rotate the escapement-wheel after the spring is tightened.

679,044. OPHTHALMOSCOPE. HENRY L. DE ZENG, Philadelphia, Pa., assignor to A. M. de Zeng, same place, and Walter H. Chamberlin, Chicago, Ill. Filed April 29, 1901. Serial No. 57,901. (No model.)



In combination, a telescope and an ophthalmoscope having a reflector for extraneous light and means permitting the transmission of light from the object through said reflector.

679,157. COLLAR-BUTTON. JOHN W. McAULIFFE, Providence, R. I. Filed June 20, 1900. Serial No. 20,961. (No model.)

The combination with the shank of a collar button having the annular flange a^1 , of the disk c^1 , the wire c^2 secured to the disk, the spheroidal

head c formed of sheet metal and perforated to form the opening c^1 for the insertion of the wire c^2 , the slots c^4 , the concavo-convex safety-shield c^5 , integral with the sheet metal of the head, and the spring-pin c^3 , formed integral with



the wire c^2 , whereby the pin is flexibly connected with the head and adapted to secure the wearing-apparel to the head while the point of the pin is covered.

679,218. METAL ARTICLE. WILLIAM A. DAY, Providence, R. I., assignor to Gorham Manufacturing Company, same place. Filed April 23, 1900. Serial No. 13,886. (No model.)



As a new article of manufacture, an article of precious metal having ornamental figures of precious sheet metal soldered to the normal surface, and the normal surface raised by the electrode position of precious metal differing in color or quality from the sheet-metal ornamentations.

DESIGN 34,811. BADGE OR SIMILAR ARTI-



CLE. ISADORE JACKSON, Buffalo, N. Y. Filed June 18, 1901. Serial No. 65,069. Term of patent $3\frac{1}{2}$ years.

DESIGN 34,812. HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. HENRY



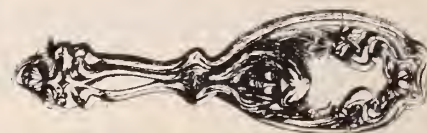
L. WALLACE, Wallingford, Conn. Filed June 25, 1901. Serial No. 66,013. Term of patent 7 years.

DESIGN 34,813. BACK FOR BRUSHES OR SIMILAR ARTICLES. HENRY A. WEIH-



MAN, Philadelphia, Pa., assignor to John F. Simons and Thomas Maddock, same place, Frederick M. Simons, Swarthmore, Pa., and Edwin S. Simons, Orange, N. J. (trading as Simons, Brother & Company). Filed June 12, 1901. Serial No. 64,334. Term of patent $3\frac{1}{2}$ years.

DESIGN 34,814. BACK FOR BRUSHES OR SIMILAR ARTICLES. HENRY A. WEIH-



MAN, Philadelphia, Pa., assignor to John F. Simons and Thomas Maddock, same place,

ERNEST VATIER,

FOUNDER IN

Gold, Silver
and
Bronze d'Art.

MAKER OF
FINE CASTINGS

For Silversmiths
and Jewelers.

Specialty of Solid Gold Cast Rings,
Charms, Scarf Pins, etc.



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Bell Telephone, No. 6542. NEWARK, N. J.

C. J. MEYER & CO.,

Watch Case and Jewelry Repairing.

SPECIAL ORDER WORK.

41-43 Maiden Lane, Room 4, New York.

Horological Department,
BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work,
Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable. Board and rooms near school at moder-
ate rates. Send for Catalogue of Information.

Whose Trade-Mark Is It?

This is a question that confronts every jeweler at least once a day, every day of the year.

How often can you answer it? If you wish to be in a position to locate any trade-mark in use on an article of jewelry or silver of any kind, you should have on hand a copy of

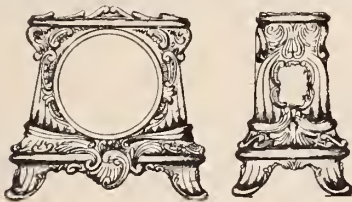
"Trade-Marks of the Jewelry and Kindred Trades."

PRICE, \$3.00. \$2.00 TO SUBSCRIBERS.

PUBLISHED BY THE JEWELERS' CIRCULAR PUBLISHING CO.

Frederick M. Simons, Swarthmore, Pa., and Edwin S. Simons, Orange, N. J. (trading as Simons, Brother & Company). Filed June 12, 1901. Serial No. 64,335. Term of patent $3\frac{1}{2}$ years.

DESIGN 34,815. CLOCK-CASE. ERWIN M. JENNINGS and CHARLES F. MOSMAN, Bridge-



port, Conn., assignors to The Jennings Brothers Manufacturing Company, same place. Filed June 15, 1901. Serial No. 64,763. Term of patent 7 years.

DESIGN 34,816. NOSEPIECE FOR EYE-GLASSES. JOHN E. LIMEBURNER, Swarth-



more, Pa. Filed June 6, 1901. Serial No. 63,478. Term of patent 7 years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued July 22, 1884.

302,257. PEN. E. S. JOHNSON, Jersey City, N. J.

302,321. CORKSCREW. W. R. CLOUGH, Brooklyn, N. Y.

302,331. CORKSCREW. C. L. GRISWOLD, Chester, Conn., assignor of one-half to J. B. Clarke and W. N. Clarke, Jr., same place.

302,333. PEG-WOOD SHARPENER. A. A. HART, Toledo, Iowa.

302,366. PENCIL-SHARPENER. F. R. WATERS, Bloomington, Ill.

302,437. BRACELET. R. F. SIMMONS, Attleboro Falls, Mass.

302,470. FOUNTAIN-PEN. C. H. COURT, Jersey City, N. J., assignor of one-half to W. W. Winton, New York, N. Y.

302,497. TWENTY-FOUR HOUR CLOCK STRIKING MECHANISM. T. F. KEATING, New York, N. Y.

302,508. CATCH FOR JEWELRY PINS. ADOLPH LUTHY, New York, N. Y., assignor to A. Luthy & Co., same place.

302,509. SWIVEL. MAX MAUTHNER, Vienna, Austria-Hungary, assignor to Davidson Brothers, New York, N. Y.

Design issued July 17, 1887, for 14 years.

17,472. ORNAMENTATION OF SHEET-METAL. H. L. PALMER, Brooklyn, N. Y. Designs issued July 24, 1894, for 7 years.

23,493. BADGE. IVERT LARSEN, Chicago, Ill.

23,494. SPOON. L. R. HORTON, Providence, R. I., assignor to the J. B. & S. M. Knowles Company, same place.

23,495. DISH. THEODORE STEIMER, Findlay, Ohio.

23,496 and 23,497. GLASS VESSELS. THOMAS SINGLETON, JR., New Bedford, Mass., assignor to the Mount Washington Glass Company, same place.

Designs issued Jan. 18, 1898, for $3\frac{1}{2}$ years.

28,166. SPOON. LOUIS PRETZER, Attleboro, Mass., assignor to J. E. Blake & Co., same place.

28,169. BRUSH OR MIRROR BACK. F. H. LAPIERRE, East Orange, N. J.

28,170, 28,171, 28,172, 28,173 and 28,174. COVER FOR POCKET-BOOKS OR CARD-CASES. JOHN MEHL, JR., Jersey City, N. J.

28,176. CIGAR-CASE. MORRIS EPSTEIN, New York, N. Y.

28,178. GLASS-RECEPTACLE. ANDREW SNOW, JR., New Bedford, Mass.

28,180 and 28,181. GLASS VESSELS. A. H. HEISEY, Idlewood, Pa.

Savannah, Ga.

A. Schneider has removed to Broughton St., east of Abercorn St.

Adolph Guerin, watchmaker, formerly employed by Koch & Sylvan, has been adjudged insane and incapable of caring for his person and estate. Judge Cann will shortly appoint a guardian for him. The Knights of Damon, of which he was a member, have awarded a benefit of \$1,000.

The first number of *Revista Cronometrica Hispano Americana* (The Chronometric Review of Spanish America), just published at Barcelona, Spain, will, no doubt, be read with interest by the jewelers of South America and Central America and the watchmakers of our new possessions in the West Indies. The July number is a 20-page magazine, of which 12 pages are given over to short and interesting signed articles on horology and other subjects of interest to the watchmaker, while the remaining eight pages are for advertisements. The *Revista Cronometrica* is conducted by B. Pazos as director and J. Pous as administrator, to both of whom THE JEWELERS' CIRCULAR-WEEKLY offers its sincere wishes for success in their venture.

Turquoise Talk.

The outlook for turquoise jewelry this season is better than last. The demand will be larger than ever. We manufacture a fine LIGHT TURQUOISE ENAMEL, and if you have use for it in your business we would like to show it to you.

Enamel,

That is GOOD enamel, isn't easy to make, but we can make it, and would like to demonstrate that fact to you.

THE STEVENS MFG. CO., 29 Broadway, N. Y.

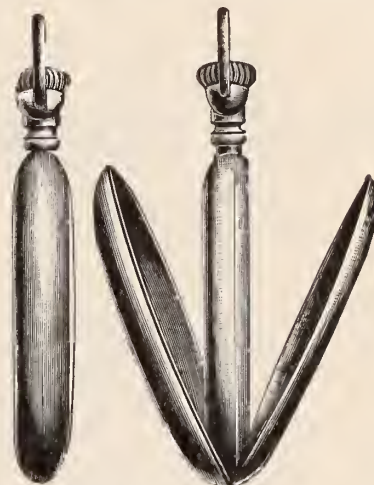
Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned,
engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

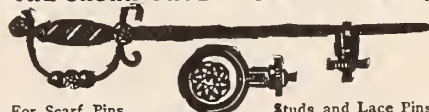
Mounted
Diamonds.

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

Diamond
Mountings.

BROOCHES A SPECIALTY.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, \$1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, 90c.; 14k., \$1.15. M. CROHN, Maker and inventor, 48 and 50 Maiden Lane.

ESTABLISHED 1859.

HERMAN KOHLBUSCH, Sr.,

Manufacturer of

Fine Balances and
Weights

for every purpose where
accuracy is required.

Office and Salesroom,
194 BROADWAY,

SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.



WINNERS IN PRIZE ESSAY COMPETITION, NO. 4,

"How to Promote a Bric-a-Brac, Pottery and Cut Glass Department."

First prize, W. R. CATTELLE (W. R. C.), Tenafly, N. J.

Second prize, JESSIE C. LESAU (A. Z.), Ottumwa, Ia.

THE judges in this competition had very little difficulty in making a selection, as the number of competing essays were very small. The subject, which the management considered to be a very interesting one for discussion, evidently had few attractions to those who desire to enter into such competitions. Perhaps a comparatively few people have had experience in conducting such a department in a jewelry store, and this limited number apparently prefer to keep the knowledge to themselves. While neither of the winning essays is a particularly able composition, they are the best of the ones received, and contain many suggestions of interest to those who would conduct such a bric-a-brac, pottery and cut glass department in connection with their stores.

CASUAL COMMENT.

ON BROOKLYN'S SHOPPING DISTRICT JEWELERS'
SHOW WINDOW DISPLAYS.

NO section of Greater New York, of the same small extent, can show a variety of jeweler's show windows equal in attractiveness to those to be found in the Fulton St. shopping district of Brooklyn. Within the section wherein Brooklyn women do their bargain hunting and Brooklyn men buy their clothing and furnishings in largest volume, there are 12 jewelry stores in addition to the jewelry and silver ware departments of the half dozen department stores located in the same district, which extends from the junction of Flatbush Ave. and Fulton St. down to the square where are situated the municipal buildings and court houses, a distance covered by 150 street numbers.

The stores are evenly divided, six on either side of the street, and like other business places, their window displays are of varying degrees of attractiveness. Some of them the casual passerby will catalogue as of the ordinary sort, but others are of the kind to cause a second careful look and, perhaps, a consequent call inside the store. Taken as a whole, the series of displays afford an excellent opportunity for a comparison of several methods of window dressing, all within a short walk.

William Wise & Son, 10 Flatbush Ave., just around the corner from Fulton St., have a location one cannot readily miss seeing and their windows always contain something of interest, well displayed, and are never overcrowded.

A. A. Webster & Co., 440 Fulton St., have windows different from the usual and the goods are displayed differently too. Instead of the usual window seat rising to the level of the bottom of the glass, their display space is simply a curtained off section of the store and the goods are neatly

and attractively shown on small tables of wood to match the rich furnishings of the window space, the resulting effect being strikingly different from the ordinary.

B. F. Spink, 490 Fulton St., uses white liberally in his windows, not only having the painted woodwork of that color, but using white muslin, or some such stuff, as a foundation for jewelry on white cards and the other lines of goods used in the display. All cards bear the cost of the articles attached to them in plain figures.

The windows of Henry J. Bridger, 478 Fulton St., might have more artistic effect if less goods were in them; in other words, the windows are so crowded that the effect of the display is somewhat bewildering and more confusing than it might be with half the number of articles.

P. W. Taylor, 466 Fulton St., has well built windows which he dresses in such a way as to attract the eyes of passers by before they get opposite his store, and they bear the appearance of the typical jewelry store of the better class. They are not overcrowded. He uses black velvet as a background for his displays.

Henry Healy, 435 Fulton St., marks all his window samples in plain figures and uses window cards calling attention to various details of his business.

M. Straus, 409 Fulton St., has a desirable location for transient business and therefore makes a special bid for this class of trade, so far as his window displays are concerned. These cover a long expanse of store front. They are frequently changed and always well lighted. The price appears on each article displayed.

The windows of Barnett Cantor, 465 Fulton St.; of G. Simon, No. 525; of Otto Lindwall, No. 364; of D. M. Collins, No. 425, and of E. W. Brinkman, No. 440, all, as a rule, contain something of interest, but they show less individuality and have the appearance only of the average prosperous jewelry store.—THE COMMENTATOR.

No. 5.

PRIZE ESSAY COMPETITION.

First Prize, \$20.

Second Prize, \$10.

These prizes will be given to the writers of essays on the subject

"How to Make the Most of the Holiday Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employee.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES :

Essays must be in this office by Oct. 1, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

A SURPRISING SIGN.

Near the Ebbitt House, on F St., Washington, D. C., the visitor is sure to be surprised by seeing, staring him in the face, a sign that reads:

HORSES MUST NOT BE
HITCHED TO THIS CLOCK.

It is simply the notification of a jeweler that he doesn't want his clock, that surmounts the sign, thrown out of gear. But visitors generally wear a puzzled air when they first see the sign and the grotesqueness of hitching a horse to a clock first appeals to them.

ING and HINTS to JEWELERS

ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to THE JEWELERS' CIRCULAR PUB. CO., 11 John St., corner Broadway, New York.]

How Some Pennsylvania Jewelers Advertise.

SOME samples of advertising by Indiana retailers were illustrated in THE CIRCULAR-WEEKLY, of July 3. Below are given a few quotations from newspaper ads. of Pennsylvania jewelers. Some of the ideas here reproduced may not be very striking, but each one can be used by other jewelry ad.-writers as a stimulus to new and more catching ads.

The Most Expensive

pieces are not the ones most frequently sold. Our stock of jewelry being moderate priced sell all day and all the year 'round. This would not be possible were our designs not as striking as our prices.

A. W. BISHOP,
107 W. Main St., Connellsville, Pa.

Watches, Chains and Rings

from every place where the best are made. Very interesting goods and very interesting prices. These few items are suggestive of values.

JOHN KIRSCHNEK,
108 W. State St., Media, Pa.

In the Workshop;

That's where the real value of an article is determined. The way a jewel, or a piece of jewelry, is handled in the workshop often determines its price. * * * We are here to give satisfaction—to make amends. We want your jewelry trade—we will treat you so that we will keep it.

W. H. MORTIMER,
Pottsville, Pa.

Silverware That Wears

is a possession to be prized. Durability and beauty go together, and both are united in our large and handsome line.

J. G. RENNARD,
Phoenixville, Pa.

Get Married in Our Rings.

Our wedding rings are lucky rings, and the bride who has one of our rings on her finger is wedded to a reliable man, because he came to a reliable store, bought a reliable ring at a reliable price—straws that indicate that he will make a reliable husband.

CARL H. LEIGHNER,
Butler, Pa.

This Is the Place.

to bring your watch when it goes on a strike, or your jewelry when it gets broken. When a watch leaves our hands it's as good as the day it came out of the factory. When we get through with a piece of jewelry its strongest part is the mended place, and charges are very moderate.

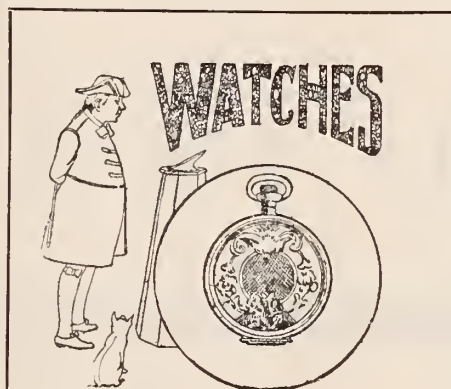
CLARENCE C. FRENCH,
Erie, Pa.

Watches Are Our Specialty

We sell them and we repair them. And the best of it is, our guarantee goes with every one that leaves our hands. If your watch does not keep time, bring it to us and let us fix it. or, if it can't be fixed, let us show you what a bargain we can give you in a new one. We insure perfect satisfaction with every piece of work we turn out, and you can depend on it to be exactly as represented.

J. S. JONES,
Punxsutawney, Pa.

R. L. Keplinger, Franklin, Pa., uses an ad. that is a very good one. Its catch line "Watches" and the old sun dial cut show the subject at first glance; the reading matter is interesting and to the point, and the prices complete the effectiveness of the whole. The ad.:



What a change in timepieces in the last hundred years. The sun dial and the time glass had to make room for the improved Watches and Clocks. Our assortment of Ladies' and Gentlemen's Gold and Silver Watches cannot be duplicated in the city.

What do you think of a Gent's watch guaranteed 20 years for \$9, or a Ladies' watch guaranteed for 25 years for \$15?

KEPLINGER
Jeweler.

C. J. Rueffer, Wilkes-Barre, Pa., runs a line of talks to possible customers in local newspapers that are of interest, but it appears that a price or two could be quoted with profit to both would-be seller and buyer. One "talk" is here reproduced:

Fashionable Jewelry.

You do not want much ornamentation, but what you have should be good. You can feel safe buying jewelry from me, in that it is reliable, that the stock to select from is complete in assortment and style. I sell every article at as low prices as possible. I do not keep cheap, trashy goods which are so extensively advertised. Such goods are an injury to the reputation of every one who sells them. I give you values that give you pleasure.

CHAS. J. RUEFFER,
Optician and Jeweler,
43 East Northampton Street,
Wilkes-Barre, Pa.

SUMMER SALES OF JEWELRY.

A SALESMAN for a jewelry firm in this city says that the Summer is not only his most profitable, but also his most enjoyable season, remarks a writer in the New York Sun.

"For the last seven years," he says, "I have spent every Summer at some big Summer hotel selling jewelry to the guests. I don't know why people who go to such places will buy jewelry that they would not go across the street to look at in New York, but it is a fact profitable to many jewelers.

"The best hotels for the jewelry salesmen are those near big gambling establishments or racetracks. For two years I was located in one of the Long Branch hotels when the gambling places were running. A man who had won \$500 or \$1,000 by a night's play usually would want some souvenir to remember it by, and almost invariably he would select a piece of jewelry either for himself or his wife.

"The Long Branch crowd was more inclined to buy diamonds than any Summer resort crowd that I know anything about. I could sell down there during the Summer a lot of old jewelry that I could hardly give away in New York."

Sonnet of Evening to a Distant Clock Tower.

From the Whim.

STRIKE! thou distant clock thy dead hours slow,
Mid purpled trees I see thy tower rise.
Oh! leave a while this feast before my eyes—
Time's but a little part of long ago.
Dost love the dark that steals this evening glow
And haunts thy sleeping tower with night bird cries?
See! the Lord hath filled with gold the skies;
Hath Night her proudest mantle woven so?

Night hath none, but streaming o'er her brow
Were tresses bright as yonder heavens weave
To tell thy hungry bell the day is o'er.
Ring! I will watch the gold soft fading now
Into the dark and sullen shades of eve.
Until my eyes be dim and see no more.

PENRHYN STANLAWS.

ART IN THE SHOPS.

BY JEAN G. THEOBALD,
in Attleboro, Mass., *Sun*.

DESIGN—PART 2.

LET us consider the methods by means of which the idea and our intentions in regard to the treatment it is to receive, are made known to the craftsmen entrusted with its interpretation.

There are two such methods, namely, Drawing and Modeling.

Now, no matter what process we depend upon for the purpose of expression, the thing of prime importance is to master its technique. Thus, we gain the power to speak through it without conscious effort; freely, gracefully, and with precision. If we must struggle in technical ignorance of the art we use in order to give birth to an idea, it is certain to come into existence distorted, incomplete, and a thing that will please no one.

In drawing we must master every appearance of form, and be sure to allow for the thickness, as well as for height and breadth. Drawings in which third dimension is fictitiously represented are of little or no practical value.

When the third dimension has not been taken into account by the designer, the craftsmen obliged to work from such drawings are thrown upon their own resources to interpret after their own light which, from the æsthetic point of view, is very likely to be a dim one.

This leads me to say that every craftsman employed in working precious metals should have training in drawing and modeling. It is surprising how very few of the men engaged in works that call for the

display of fine feeling and a developed sense of the beautiful, are totally devoid of all such.

Drawings such as are most easily understood are those executed in projection, by means of plans, elevations and sections.

Projection is the conventional view which reproduces the exact, or reduced size of forms, and preserves their proportions and positions. From such drawings measurements can be made direct to apply to the form in process of formation.

Such is not the case with views drawn in perspective, the science by which objects are represented according to their appearance, not according to their natural shape. It is a good plan to make some quick sketches of your design in perspective, as they will be suggestive of the appearance of the object when finished, but, of course, they cannot take the place of working drawings drawn in projection.

A satisfactory way to work out the idea is to draw the design in outline with a pencil on cartoon paper, neglecting no detail, always looking forward in anticipation as to its possible appearance when reproduced in metal. If in doubt at any time as to how a part will carry out, make a sketch model of that part in wax to judge it by.

When the outline contents you, it can be traced on a special paper prepared for this purpose and transferred by rubbing to a heavy, gray tinted water color paper.

The outline is then gone over with pencil firmly and with precision, and the drawing is shaded delicately with water color; the lights being painted in with opaque white.

Now, as to how to become proficient in drawing and modeling—just draw and model and keep forever at it.

(To be continued.)

WORKSHOP NOTES.

To Coat Brass Articles with Antimony Colors.—Dissolve 15 grammes of tartar emetic and 15 grammes of powdered tartar in $\frac{1}{2}$ liter of hot water and add 50 grammes of hydrochloric acid and 50 grammes of powdered antimony. Into this mixture heated to a boil, the immersed articles become covered with luster colors, a golden shade appearing at first, which is succeeded by one of copper red. If the objects remain longer in the liquid, the color passes into violet and finally into bluish gray.

To Render Tempered Steel Parts White Again.—Some operators who make watch hands and hair-springs dip the article, if dissatisfied with the color which the same acquires in tempering, into an acid bath, which whitens it, after which the bluing operation is repeated. This method is of great service, but it is important to remember always to thoroughly wash after the use of acid and then allow the object to remain for a few minutes in alcohol. Sulphuric acid does not whiten well, it leaving often dark shades on the surface. Hydrochloric acid gives better results. Small pieces of steel are also whitened with a piece of pith moistened with dilute sulphuric acid, else the fine steel work, such as a watch hand, is fixed with lacquer on a plate and whitened by means of pith and polishing rouge, or a small stiff brush is charged with the same material. It is then detached by heating and cleaned in hot alcohol.

J. A. Peterson has opened a retail jewelry store at Exira, Ia.

MERCANTILE FOUNTAIN PENS

IN NEW STYLES, IN CABINET AND SHOW-CASE ASSORTMENTS.

No. 4a. $\frac{2}{3}$ size.



We have marked down
150 patterns of
Staple Goods to close
out at low prices.

Made and fully warranted by

AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

**GOLD PENS, PENCILS, TOOTHPICKS
AND NOVELTIES.**

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

WATCHES OF PRECISION.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

WATCHES DEMAGNETIZED.



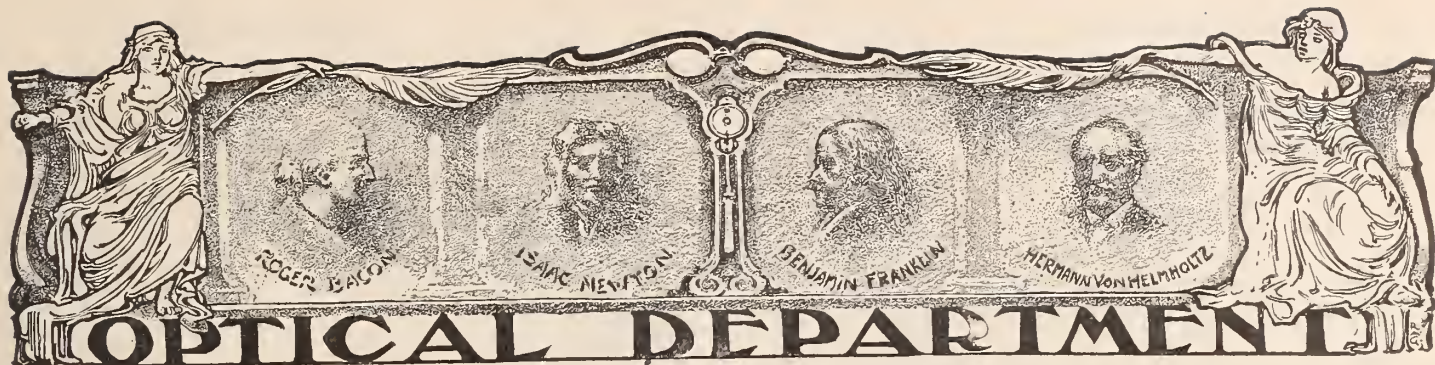
10 SIZE MOVEMENTS.

Brassus, Switzerland.

21 MAIDEN LANE, NEW YORK.



10 SIZE SPLITS.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR.

WEDNESDAY, JULY 31, 1901.

VOL. XLII. No. 26.

NOTE.—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

OPTICAL SOCIETY MEMBERSHIP.

THERE is still a large contingent of opticians outside of the organizations. These opticians, as a rule, talk big about the needs of the optician, and some of them are pessimistic in regard to the benefits of association. In a recent conversation with a "shining example" of this kind, he said, among other discouraging things, that the opticians didn't propose to be "held up" to support these societies. He had read an article on legislation in which it was proposed to make an assessment of \$25 per member, and opticians couldn't afford to contribute so heavily, etc. We were pleased to point out the weakness of this argument. The State Society of Illinois, by carrying a case through the courts at an expense of some \$90, have protected this "shining example" in the practice of his profession and maintenance of his business. He contributed nothing, not even a \$3 membership fee, to the State Society. The members will have to pay more for his defence and for the defence of others of the same kind, because he and they refuse to join the society. If all the opticians in the State of New York stood in line, the \$25 assessment proposed could be reduced to \$10 per member, and a fund quite as large be raised. But our "shining example" also criticised the manner of running these societies—that they were dinner eaters principally, and that a good many opticians, like himself, were watching them to see what benefits, if any, they would confer, etc. It is really enough to give one black horrors to hear a sensible business man talk in this fashion. We asked him if the societies were not run right, why he didn't come in and help get them right. The societies, we told him, would be poor and have to make large assessments as long as the list of optical paupers like himself remained so large. He expressed a desire to see a standard fixed and showed sympathy with the purposes of organization, but was apparently holding back to save the petty membership fee and his pro rata of the expense of securing these desirable things. We will always have these people to deal with—the

hangers on—who are looking for all the benefits to be obtained, but who will contribute nothing.

Optical Notes and Briefs.

J. R. Lucas will succeed to the business of Lucas & Dixon, Rockwell City, Ia.

J. H. Ostrander, a Chicago optician, has been spending a week at Duluth, Minn.

H. H. Watts, Kansas City, Mo., has returned from a trip to Excelsior Springs.

H. G. Levetus, of the Montreal Optical Co., called on the Toronto, Can., trade last week.

C. W. Keeler, Binghamton, N. Y., has added an optical department to his jewelry business.

A. Willman, Lawrence, Kan., was in Kansas City, Mo., last week, making large purchases of optical goods.

J. E. Patterson, representing the Geneva Optical Co., was in Omaha, Neb., last week, on his way to Colorado.

E. S. Bugbee, Tracy, Minn., who recently sold out his jewelry business, will give his entire time to his optical affairs.

The Kansas Optical College, Wichita, Kan., conducts a mail course of instruction in addition to the school at Wichita.

Elwood Riggs, manager of the Kansas City, Mo., office of the Columbian Optical Co., has returned from a business trip through Kansas.

Lord Bros., Tilton, N. H., have placed in their eyeglass factory a lens grinding machine, 85 feet long, which is said to be the largest in the world.

Andrew V. Brown, with D. V. Brown, jobber, 740 Sansom St., Philadelphia, Pa., is spending two weeks at the Traymore hotel, Atlantic City, with his wife.

W. R. Lutze, optician, formerly with his father at 133 S. Broad St., Trenton, N. J., has established a branch office at the Hotel Waverly, Atlantic City, N. J.

Dr. Mecklenburg, optician, has been arrested in Torrington, Conn., for a printing bill of about \$50. He could not pay nor secure a bondsman, so his case and instruments were attached.

Daniel J. Krouse, with Weston, optician, 16th and Chestnut Sts., Philadelphia, Pa., and who is widely known in the trade, was married, last week, to Miss Regina Harvey, also of Philadelphia.

J. Will Terry, for several years traveling salesman for the Columbian Optical Co., Omaha, Neb., has gone into business for

himself at 1607 Douglas St., Omaha, under the name of the Terry Optical Co.

A recent examination of the eyes of pupils in five of the Jersey City public schools showed that one-sixth of the children have defective vision.

George W. Magee, of McIntyre, Magee & Brown, Philadelphia, Pa., is at Atlantic City for the Summer, with his family. A. Reed McIntyre, of McIntyre, Magee & Brown, left, Saturday, for a vacation trip to Long Island.

Mr. Miller, optician, with D. R. Dingwall & Co., Winnipeg, Man., has taken a special course at the Ophthalmic College, Toronto, Can. W. E. Hutchinson, Charlotte-town, P. E. I., recently took the advanced course at the same institution.

There is a growing demand in the jewelry trade of Canada for watchmakers who are also opticians, especially in the smaller towns and villages. Good situations are easily obtained by watchmakers who possess this additional knowledge.

The class who graduated last week at the Canadian Ophthalmic College were: R. E. Tremble, Toronto; J. S. Armitage, Paris; A. Seath, Lethbridge, Alberta; E. B. Schell, Summerville; W. E. Appleton, Aurora; A. J. McKenzie, Brussels; E. F. Davis, Mitchell; Charles O. Ostrom, Belleville, and F. G. Bews, Milton.

Herman E. Bonschur, of Bonschur & Holmes, retail opticians, Philadelphia, Pa., has been ordered by decree of court to remove the new front of his building, Chestnut St., near 16th St., a foot further back. This is the result of long litigation, the exceptions of Mr. Bonschur having been dismissed in court last week.

The Loose Optical Co., dealers in jewelry and optical goods, Mt. Vernon Ave., Columbus, O., will within a short time move into a new room a few doors east of the present location. This company have made a success of the business, as is evidenced by their removal to better quarters. Besides the goods spoken of above they handle wall paper.

C. C. Mussina, Williamsport, Pa., has enlarged his store.

August Duffner, Watertown, S. D., contemplates improving his jewelry and drug store with new fixtures.

Eric Soderlind, Cambridge, Minn., suffered, July 18, from a fire, which destroyed a building in which was the only hotel in the village.

Optical Department.

[Continued from page 57.]

Variation of Visual Acuteness with Light and Adaptation—Measure of the Migration of the Retinal Pigment.

FROM THE FRENCH OF ANDRE BROCA.

Paper Presented to the *Académie des Sciences*.

THERE is general accord with Helmholtz in the statement that a grating of black lines on a white ground is distinguished when the thickness of a black line corresponds with the diameter of a sensitive element of the retina. In reality, it is necessary, in order to distinguish two light lines, that these should impress two independent elements separated by another not impressed; otherwise, the sense will be that of continuity. Therefore, two consecutive white lines must infringe so slightly on an element that this cannot be perceptibly affected, though the two contiguous ones may be.

When experimental data are compared with those of histology, it is evident that the visual acuteness realized by sound eyes in a moderate illumination (it corresponds to an angle of 1' subtended by a black line) gives for dimensions of the retinal image .004 millimeter, which corresponds nearly to the diameter of a cone. This theory renders quite difficult the explanation of the variation of the visual acuteness with the luminous intensity. It must be admitted for this that the sensitive elements have sections varying with the luminous intensity. I think that phenomena now known are sufficient to account for the fact, in conjunction with experiments to be described relating to the influence of adaptation on visual acuteness.

As is well known, under the action of strong light, the retinal pigment moves between the cones and rods, forming between them a layer insensible to light and diminishing their section. It seemed to me, therefore, that this movement ought to explain the existence of visual acuteness superior to 1, which is observed in the case of high luminous intensities. To verify this view, experiments must be made in clearly defined conditions.

From researches of Charpentier, we know that the phenomena of adaptation are propagated around the points struck by the light (retinal undulations of all kinds). It appeared that the adaptation, and conse-

quently the movement of the pigment, must depend on the surface of the retina excited, and I employed a test object of four millimeters on one side, including six white and five black lines, on a perfectly black ground.

A grating of white paper four centimeters in width, obtained by the dividing machine, was illuminated by an Auer burner, placed in a lantern, with a diaphragmed lens. A photographic objective gives a perfect aerial image of it, 10 times smaller than the object—that is, fixed in the plane of a large black screen perforated with a square hole of four millimeters. This aerial image is seen behind the black screen. An optical bench serves for this purpose. One of its eye cap supports fixes the position of the eye, and keeps the correcting glass very exact. The image is brought to the position of the optical center of the eye when the index of the foot of the support is at zero of the graduation of the bench. In these conditions, when the confusion of lines occurs for the eye situated at one meter, the visual acuteness is 1, with an error unimportant for this kind of determination.

The brightness of the test object can be measured by placing a luminous draught behind the black screen, covering this with a white paper perfected with a hole of four millimeters, and determining the distance of the draught, which gives to the paper the light even of the image of the test object. The same arrangement may serve to place the eye of the observer in the varying conditions of adaptation. In this way, I have been able to study systematically the action of adaptation on visual acuteness. To eliminate every influence due to pupillary variation, the observations were made with an artificial pupil of two millimeters in diameter—a diameter less than that of my pupil in the conditions of the experiment. Thus, I have seen that, for elevated illuminations of the test object (18 to 20 carcelmeters), the visual acuteness is diminished by the adaptation to darkness.

The eye observed manifests an acuteness of 1.15. Placing a white paper perforated with a hole for the test object on the black screen which limits it, and giving to this paper an illumination of six to eight carcelmeters, the visual acuteness passes, in a time which I have not yet measured, but which is quite short, to 1.4. On leaving this dark chamber to gaze at the sky brilliantly illuminated by sunlight, the visual acuteness immediately measured is 1.5. By dazzling the eye with the direct contemplation of an incandescent lamp turned on

fully, the visual acuteness rises to 1.55. It must be noticed that the brightness of the retinal image is that which would correspond, for a pupil of five millimeters, to an illumination of about three carcelmeters of the test object, and of about one carcelmeter of the white ground.

If we make an opposite test by coming from daylight, we have the following table:

Time.	Visual Acuteness.
0'	1.54
5'	1.34
15'	1.27
25'	1.15
35'	1.15

The visual acuteness reaches its minimum in the time requisite for complete adaptation to darkness, according to the experiments of Charpentier. If, on the contrary, we take the illumination of 3.5 carcelmeters, which gives, with the artificial pupil, the same retinal brightness as the illumination of 0.3 carcelmeter (the pupil should have about six millimeters in this case), and for which I have the visual acuteness, corresponding, in the theory of Helmholtz, to the joined cones, the visual acuteness becomes independent of the state of adaptation.

If the illumination is still lowered to 1.7 carcelmeter, that which corresponds, without artificial pupil, to the illumination given by about 0.08 carcelmeter (the pupil should have about eight millimeters in this case), the visual acuteness increases by adaptation from 0.86 to 0.97.

I shall advert later to the retinal phenomena which may explain this fact. I confine myself now to the consideration of elevated lights.

Adaptation to the light diminishes the sensibility (destruction of the retinal purple), but causes the movement of the pigment. We see that the visual acuteness, measured with an artificial pupil and small test object, for illuminations included between three and 20 carcelmeters, does not vary if the retina is darkened. On the contrary, for the retina dazzled with an intense brightness around the test object, or having been just dazzled by strong light, the visual acuteness rises to 1.55. I succeeded once in reaching even 1.70. This is easily explained by the movement of the pigment, admitting that there is slipped between the cones for the intense luminous actions a layer of pigment equal to about 0.3 of their normal diameter, or to 0.4 in the experiment where the visual acuteness was 1.7.

In conclusion, the measures of visual acuteness depending on intensity have only significance when the width of the bright background on which the test object is placed are known. The pigment layer, which moves between the cones under the action of the light, can attain 1 or 1.5 micron.

John McAllister, Whitinsville, Mass., has in his possession a pair of spectacles which, he claims, are over 200 years old. He received them from a Mr. Phillips, of Douglas, Mass., who came to the store to be fitted with a pair of glasses. Mr. Phillips stated that the history of the spectacles could be traced that length of time. They have steel frames with extension bows and contain glass of a light green shade.



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Optical Department.

[Continued from page 58.]

Programme for Convention of American Association of Opticians.

SOUTH BEND, Ind., July 21.—The programme for the fourth annual convention of the American Association of Opticians, to be held at the Sherman house, Chicago, Ill., Aug. 13, 14, 15 and 16, has been completed by the committee in charge and is as follows:

Tuesday, Aug. 13, 9.00 to 12.00 A. M.: Reception of visiting opticians and members; Registering and filing of railroad certificates with the clerk of the Bureau of Information; 2.00 to 4.00 P. M.: Opening prayer; Address of welcome by Mayor of Chicago; Response; Annual address of the president of the association, A. Jay Cross, New York, N. Y.; Reading of the minutes of the last convention, by Secretary John H. Ellis, South Bend, Ind.; Report of the special committee on Constitution and By-Laws; 7.30 P. M.: Illustrated lecture, on the Anatomy, Physiology, Histology, Morphology and Embryology of the Eye, by Earle J. Brown, of the Geneva Optical Co., 65 Washington St., Chicago, Ill.

Wednesday, Aug. 14, 8.00 to 9.00 A. M.: Inspection of exhibits; 9.00 to 12.00 A. M.: Presentation of the plan and scope of the American College of Optometry, under the supervision of the American Association of Opticians; Discussion, by Ernest Eimer, Muskegon, Mich.; Paper on "Snags," by C. A. Longstreth, Philadelphia, Pa.; Paper on "The value of higher education to the practical optician," by Walter Wyatt, President Illinois Optical Society, Peoria, Ill.; 1.30 P. M.: Paper on "Future and possibilities of the optical profession," by L. L. Ferguson, New York; Paper on a subject to be selected, by C. F. Prentice, New York; Paper on "The Value of Retinoscopy in Opto-Metric Diagnosis," by L. T. Little, Union City, Tenn.

The balance of the afternoon and evening will be used by the Chicago Entertainment Committee.

Thursday, 8.00 to 9.00 A. M.: Inspection of exhibits; 9.00 A. M.: Paper on "Geometrical Curves of Lenses and Indices of Refractive Media," by Geo. A. Rogers, Chicago, Ill.; A talk on the "Operation of the Optical Law in the State of Minnesota," by Frank A. Upham, St. Paul, Minn.; Paper on "Muscular Imbalances and Their Correction by Lenses," by James K. Stebbins, Ashtabula, O.; Paper on "Ophthalmoscopic Methods, Old and New," by E. LeRoy Ryer, New York; Paper on "Physical Influences as Applied to the Practice of Optometry," by Nelson K. Standart, Detroit, Mich.; 1.30 P. M.: Paper on "Importance of Method and Thoroughness in the Practice Room," by C. M. Jenkins, Richmond, Ind.; Paper on "The People We Meet in the Refraction Room," by C. B. Garrettson, Kenton, O.; Paper on "Habit As It Affects Errors of Refraction," by W. G. Fay, Springfield, O.; Paper on "Spectacles and Eyeglasses in England," by L. G. Amsden, Toronto, Can.; Paper on "Why the Optician Should Advertise, and How," by H. C. Lederer, President of the Tennessee Optical Society, Springfield, Tenn.; Paper on "Frames: Their Composition and Proper Adjustment," by Harry Emrie, Cincinnati, O.; Thursday evening, Banquet.

Friday, 8.00 to 9.00 A. M.: Inspection of exhibits; 9.00 A. M.: Extra papers, too late to assign; Election of Officers; 1.30 P. M.: General business; Adjournment.

The following members attended the annual meeting of the Optical Society of the State of North Carolina, at Winston, N. C., July 17: S. R. Peck, Samuel Rapport, A. P. Staley, C. F. Denny, R. L. Moore, F. W. Mahler, F. N. Day, H. E. Vogler and W. H. Leonard. It was a very interesting meeting and much enthusiasm was manifested. Nothing of special importance was done except the regular routine business and the election of officers, announced in this journal, July 24. The next annual meeting will be held at Morehead City, N. C., June 14, 1902.

Photophobia Scientifically Defined.

THE following is the reply sent to one of the quizzes in a correspondence lecture on optics. The student sending it has not yet completed the course, but we venture to predict a successful career in optics. The question was: What is photophobia, and how relieved?

"Photophobia," a kodak fiend, who, through constantly looking into the object glass of his camera sees everything upside down, and so has an ever increasing dread of opening his eyes to light to see people

standing on their heads. He lives in Topsy Turvy Land, and goes about with his eyes shut. He is continually running into people, and being roundly cursed for carelessness. In despair he finally arrives at Niagara Falls, sees the water running up hill, and concludes it is a water route to heaven, and decides to swim to glory. After he is in he finds he was mistaken again, and is going down hill to—well, we know all about it. He is then permanently cured, and so are his victims. But you should mention something about it in your lecture. Some fellows might not think of it.—*The Canadian Optician.*

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Wisconsin Optical Society to Watch Legislation and Examine all Applicants.

MILWAUKEE, Wis., July 26.—The Wisconsin State Optical Society began their semi-annual meeting, July 22, in the Y. M. C. A. building, with an attendance of about 40 members from all parts of the State. The morning was devoted to an informal social meeting, the first regular session being held at 3 o'clock in the afternoon. President Alva Snider, of Beloit, presided, and an interesting and instructive programme took up most of the afternoon.

Professor Gustave Kahn, of Winnetonka, read a paper on "What Shall We Do Next," in which he advised the opticians of the State to lose no time in organizing thoroughly and in raising a defence fund to resist attempts at hostile legislation. He also advocated a concerted movement to secure the enactment in Wisconsin of a law regulating the practice of optics similar to the one now on the statute books of Minnesota.

Professor George A. Rogers, of the Illinois College of Ophthalmology, Chicago, and THE CIRCULAR-WEEKLY, a Wisconsin man who was formerly a resident of Whitefish Bay, gave an exercise that he called a "Three Cornered Quiz," in which he brought out in a graphic manner the proper method to be pursued in the fitting of eyeglasses. Earl J. Brown, of Chicago, gave an illustrated lecture on "The Anatomy, Physiology, Histology and Morphology of the Eye."

At the second day's sessions, July 23, the time was mostly devoted to business. After some consideration, it was voted to raise a defence fund of \$250 in accordance with the ideas suggested by Professor Kahn at the first day's session. This fund will be raised by an assessment of \$1.25, semi-annually, on each member of the society, until the amount is obtained.

No election of officers took place at the meeting because the secretary failed to send notices in time. It was decided that the present officers hold over until the next meeting, which will be held in this city next January. The constitution of the society was amended so as to compel each applicant for membership to pass an examination held under the auspices of the society's examining board, whether he be a graduate of an optical college or not. A resolution expressing sympathy with the object of the American Association of Opticians was passed and W. F. Hayes, of Janesville, was appointed to prepare a list of the practicing opticians of the State.

After the business of the second day the meeting adjourned to enjoy an excursion to Whitefish Bay, which was the concluding feature of the convention. Many of the opticians remained in the city a third day to take in the attractions of a carnival in progress at the time. Reports made at the business sessions showed a gain in membership of 20, during the past year. Various makers of optical instruments made interesting exhibits.

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Of Some Defects In Lever Escapements.

FROM THE FRENCH OF M. J. FÉVRIER.

(This article received a competing prize from the *Journal Suisse d'Horlogerie*.)

AMONG the defects met with in lever escapements there are some which have a double cause, according as they are produced by the relative action of the wheel and pallets or of the fork and roller.

1. Let us consider first the action of the wheel and pallets, and see what they ought to be in a Swiss anchor escapement, that is, with a lift divided between the inclined planes of the teeth of the wheel and of the pallets. To be more precise, let us examine a lever and wheel in their working, beginning with the tooth locked on the entrance pallet. It is demonstrated in theory and in practice that the locking angle ought to be as small as possible, in order to allow of an easy disengagement of the wheel, and to leave to the tooth the utmost possible action for the lift, but this, for security in the play of the escapement, cannot be less than 1° or $1\frac{1}{2}^\circ$ of the angular movement of the pallet.

The tooth of the wheel, having quitted the locking plane, enters into action with the impulse plane of the pallet. The incline of the tooth and that of the pallet ought to be constructed in such a way that the wheel turning at an angle of 11° would give to the pallet an angle of $8\frac{1}{2}^\circ$ or 9° , according as the locking angle is $1\frac{1}{2}^\circ$ or 1° . These angles passed, the lever remains at rest, the wheel continuing its rotation during 1° , the extent of the drop, and then resting on the exit pallet. The same considerations apply to the locking and impulse angles of this pallet as to those of the entrance pallet; the functions of the wheel will be identical; and so for all the teeth of the wheel, provided it is perfectly round and the play of the pivots in the stones is exact.

Now, the defect oftenest met with is the excess of the locking of the teeth. What happens in this case? Suppose the locking angle is 3° , the construction giving to the pallet a total lifting angle of 10° . The first consequence will be that, instead of having an impulse angle of $8\frac{1}{2}^\circ$, which would be the case with a locking of $1\frac{1}{2}^\circ$, it will amount to only 7° , so that there will be a loss of about one-fifth in the force transmitted. Besides, the draw will give to the wheel a recoil angle, retarding the advance movement. After effecting the disengagement of the locked tooth, the balance, by virtue of the force imparted, continues its

vibration, actuating the fork and consequently the lever, whilst the wheel, stayed by the recoil movement, from the fact that the motive force cannot instantly overcome the inertia, does not at once come into contact with the pallet, so that the tooth, instead of commencing its impulse at the intersection of the locking and impulse planes, begins its action beyond that point. There is a loss of power, which will be increased according as the locking is greater. If the wheel is too heavy, the inertia will be still further augmented, and consequently the time for the contact with the impulse plane of the pallet.

Another defect met with in the construction is the difference of the inclines given to the impulse planes. In such a case, on testing the wheel and pallet, it is sometimes necessary to double the locking in order to have a total lifting of 10° . If, on close examination, the drop is not found excessive, it may be concluded that the defect comes from the inclination of the planes.

Take, for example, a wheel and pallet which with $1\frac{1}{2}^\circ$ of locking give a total lifting arc of 8° . To supply what is lacking in the angle, the locking would have to be increased by 2° , making it $3\frac{1}{2}^\circ$. This would not increase the impulse, which would still remain at $6\frac{1}{2}^\circ$, but would more than double the difficulty of unlocking, with the addition of a material loss in the transmitted force. The shake of the lever staff pivots in the holes is also, when excessive, a cause of loss in the transmission of the force. On examining attentively the working of the wheel on each pallet we will notice that, if the shake exceeds $1\frac{1}{2}$ or 2° , the pressure of the tooth on the impulse plane of the pallet causes a back and forth movement in the hole. The pressure of the tooth, as soon as unlocked, presses the lever backwards and sideways, so that the tooth does not commence its impulse action until in advance of the points of intersection of the locking and impulse planes. It may happen, also, if there is a shake of the pivots disproportioned to the locking, that outside violence may cause the tooth to escape and fall directly on the impulse incline, stopping the timepiece.

The drop, that is, an excess of drop, between the pallets and the wheel teeth also necessitates increasing the locking, in order to preserve a total lifting arc of 10° . In fact, the extent of the inclines ought to be such as to leave to the wheel 1° of drop in the 12° of its course. If, instead of there being 1° , there are 3° of drop, proceeding from a deficiency in the size of the pallets or of the teeth, it would be necessary, in

order to preserve a total lifting arc of 10° , to increase the locking by 2° , and, as in the preceding case, this would augment the difficulty of unlocking and lessen the impulse angle by 2° , it is inadmissible.

In presence of these imperfections, if the finisher, charged with planting an escapement, relies on leaving a locking angle sufficient to assume the functions of the wheel and lever, without concerning himself with the total lifting angle of the lever, he would cause a disproportion with the great lift of the fork at the roller; that is to say, if the latter is constructed for a lift of 45° , the fork would not be equal to it with an angle at the pallets of 10° . The theory of the influence of the escapement on the adjustment teaches us, as we have seen in the cases supposed, that to attempt to secure a total lifting angle of 10° by increasing the locking does not accomplish the purpose, but on the contrary intensifies the difficulties referred to.

2. Let us pass now to the functions of the fork and roller, which are also required to secure the proper working of the wheel and lever. It will be well to seek for a lifting arc of the roller as small as the character of the pieces of the escapement will allow, because that, in the transmission of a force, its intensity is in inverse ratio with the length of the plane of application. It is to be remarked, also, that the semi-cylindrical impulse pin is, next to the triangular pin, the one which, while permitting a restricted play of the horns, transmits the force the most regularly, in whatever position the tooth may be on the pallet incline, while the pin of elliptical form transmits unequally and necessitates greater freedom of the horns at the commencement and at the end of its passage. The pin should have scarcely any play at the entrance of the fork.

The following are the defects which are oftenest met with: An excess of play of the pin at the entrance of the fork; too strong a play of the horns against the pin; bad form and bad direction of the horns. The excess of play of the pin at the entrance of the fork has, as a first consequence, a great loss of power. Suppose the balance acting with its spiral, and the wheel under the influence of the motive force, the roller pin, actuated by the balance on its return vibration, will encounter one of the sides at the entrance of the fork, and at the same time will impel the lever; at this moment the two functions are operated simultaneously, first, the unlocking of the tooth, then the impulse of the tooth on the inclined plane of the pallet, which is transmitted to the

balance by the contact with the roller pin of the side opposite to the entrance of the fork. If the space at the entrance is equal to the diameter of the pin, the impulse will be strictly transmitted to the balance, but if the pin has shake at the entrance of the fork, the side opposite the entrance being, after the unlocking of the tooth, still separated from the pin, the fork will make a sudden jump to overtake it; the velocity which the fork, and consequently the lever, has acquired at this moment being greater than that of the wheel, the tooth will effect its pressure only on a part of the impulse plane.

It is easy to see, from what precedes, that the exaggerated play of the pin at the entrance of the fork is a grave defect, having two distinct consequences: (1) a diminution of action of the fork with the roller, and (2) a loss in the force transmitted from the wheel to the lever.

Often, on one side, and even on both, there is too great a play of the points of the horns. If they permit the fork to deviate from the sides of an angle greater than the locking angle, there may be a butting between the pin and the horn from the pressure of the tooth accidentally unlocked and in contact with the incline of the pallet. Even when the disengagement has not taken place there is too much play if, reversing the functions, we notice that the pin does not bring the fork sufficiently near the sides. In this case, notwithstanding the satisfactory working of the wheel and the lever, the balance can receive only an imperfect transmission of the impulse.

Now, as to the bad form of the horns, it is found too often that, instead of being curvilinear they are rectilinear. This form will require greater freedom of the pin at the point of entrance, in order that its passage should be without friction; the consequence will be that the pin will not have sufficient penetration. Horns are also found which, although formed according to a circular arc whose center is so taken that the play with the pin will go on increasing, have then too much spread. In this case the play will be correct at the commencement of the entrance, but will become too great in proportion as the pin approaches the base of the horn, which may also, in certain positions, permit the unlocking of the tooth and its coming in contact with the incline, whence the stoppage of the watch.

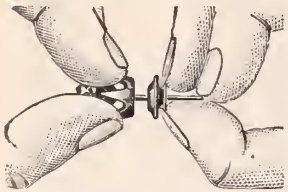
Influences of the Escapement on the Adjustment.—If a balance acting with its spring is moved from the dead point and from a certain angle and then left to itself, it will at first return to the dead point and then pass beyond it at an angle nearly equal; a series of vibrations will follow which will go on diminishing, the vibrations being influenced by the resistance due to the friction of the pivots, the inertia of the balance, etc., and especially by the fact that there is no renewal of the motive power.

In observing the functions of the escapement we see that the first influence which will act on the balance will be the resistance due to the unlocking of the tooth from the resting plane of the pallet. The disengagement has the effect of diminishing the

vibration of the balance up to the passage of the dead point and the line of centers. On the other side of the line of centers, the balance, having received an impetus due to the transmission of force by the escapement, the vibrations will be of greater amplitude, but in consequence of the isochronism of the balance spring, will be accomplished in the same time. It may then be said that, with all succeeding vibrations, the unlocking will produce a retardment, which will be the stronger according to the extent of the resting plane. This proves that, notwithstanding the causes that may prevent the lever from giving a total lift of 10° , the resting plane must not be increased in order to complete the angle.

In conclusion, the defects which have been noticed and which concur to create resistance or to impede the transmission of the motive power are: Lockings too strong, the inertia of the wheel often increased by its weight, holes too large for the anchor pivots, and too great freedom of the pin at the entrance of the fork. A faulty transmission of the motive power cannot produce ample oscillations of the balance, and thus it prevents a satisfactory adjustment.

The New York *Herald*, July 26, published the following cablegram from St. Petersburg, Russia: "M. Witte has approved the plans for the international exposition of precious metals and artistic jewelry to take place in 1902, here. Leading jewelers of the United States and South America have notified the Minister of Finance that they will exhibit their wares."



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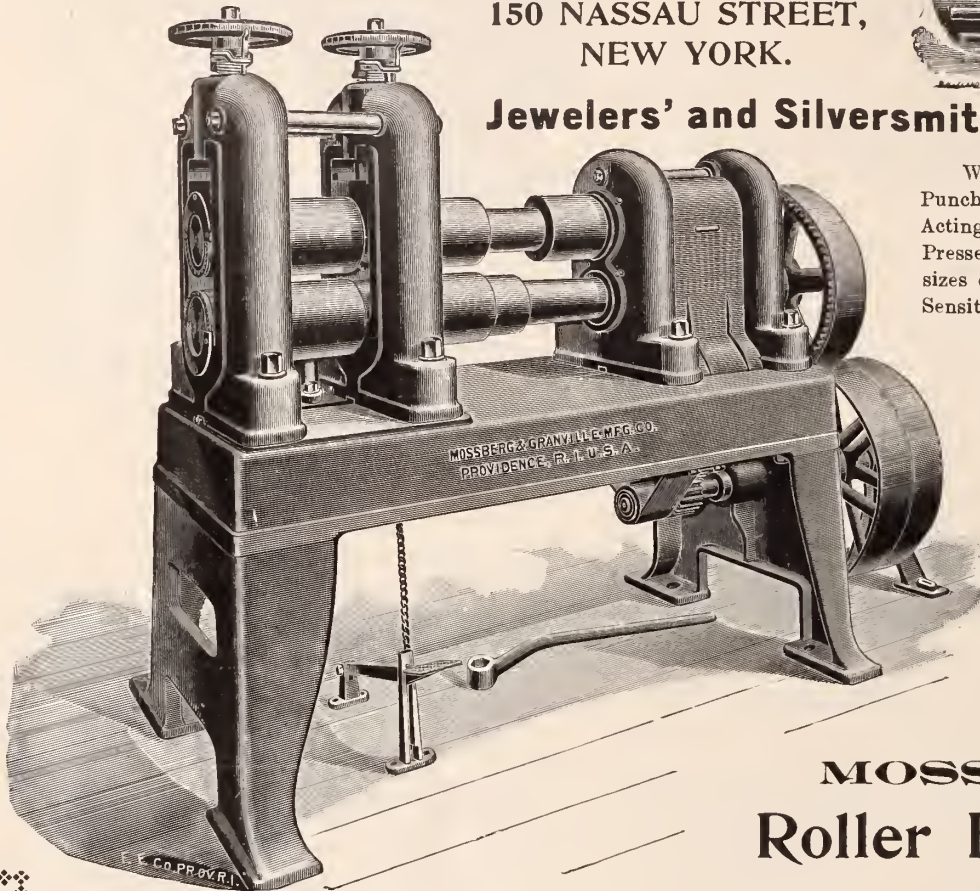
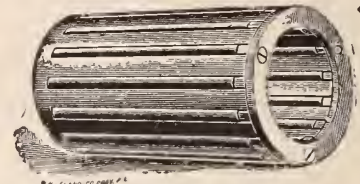
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

DAVISON BROS., importers of English pottery and china, 12 Barclay St., New York, are now the sole American agents for the Coalport China Co., England, and will hereafter exclusively control the sale of Coalport in the United States. The stock of this ware which they already carry will now be greatly augmented, while the line of samples which they will show for import will be one of the largest and most varied ever carried by one American house. In addition to this Davison Bros. have become the agents for the glass ware of Stevens & Williams, and an assortment of this English firm's cut and engraved products will hereafter be found in their warerooms.

DOULTON AND MINTON AGENCIES.

TWO other English pottery and china houses have also established agencies in the United States. These are Doulton & Co., of Burslem, and Minton's, Ltd., of Stoke-upon-Trent, the former having put their line in the control of W. S. Pitcairn, 19 Murray St., New York, and the latter having given their agency to Meakin & Ridgway, 25 West Broadway, New York. Mr. Pitcairn does not yet carry a stock of the Doulton products, but expects to receive a full line of samples within a short time.

CUT GLASS IN DEMAND.

THE Pairpoint Corporation report one of the busiest cut glass seasons in many years, and are running their factory at New Bedford, Mass., to its utmost capacity to keep up with orders. At the company's New York salesrooms, 38 Murray St., it was stated that the articles in greatest demand at present are punch bowls, though all staple pieces, especially those in rich and expensive cuttings, are having a ready sale. The assortment of bowls, vases, jugs and decanters here shown is one of the most varied and complete to be found in the cut glass market.

THE RAMBLER.

Ancient Glass From Syria.

FOUR large cases placed in the gallery of statuary in the Art Museum, near Prospect Park, Brooklyn, New York, contain a splendid gift from Robert B. Woodward, brother of General Woodward, whose bronze statue by MacMonnies will decorate the porch now nearing completion. The glass comprises a few pieces of ancient Egyptian "tear bottles" and vials for unguents, but for the most part consists of pieces found in Syria.

The collection is remarkable as well for forms as for colors. Most of the pieces show more or less iridescence, while some, owing to a different condition in the soil where they have lain, offer very little. The period is from 200 before to 300 after Christ. A few have been molded, and show lozenge patterns simple, or lozenge within lozenge and a round boss in the middle. A fine effect is produced by raised spiral lines that cover the body of a vase. Here is a cup with the sides pinched in while the metal was hot, and there a late Damascus water bottle with the remains of painting on the bulb. Among the odd forms are very tall, slender bottles with a small bulb at the foot and a swelling about half way up, tallish bottles with broad flat bulb to make them stable, and a wide mouth, and very short broad oil pitchers with thick handles. Cups which are true "tumblers" and goblets with straight sides, mortar shaped vases, and high shouldered jugs, cone shaped drinking cups from Caiffa, and little jars covered with knobs, pretty pitchers from Dalyai and Gor-Beesan, shallow cups from Feek in the Hauran, and many twin or double vials with handles meeting over the double mouths, from different parts of Syria and Palestine, offer new and charming scenes.

The range of color is large. There are brown and pale agate, milk white, and dull green pieces. Here is a vaselet with rough surface all golden, perhaps from something it contained, and yonder a small platter from Saham el Toulun, with strong lilac, purple, peacock, and green iridescence. There are mother-of-pearl and smooth brown notes, pale yellow and mauve. A little bottle with broad mouth and bulb is shot with a yellow and gold network in the glass, and shows, besides, a very brilliant powdering of iridescence in vivid blues and greens. A dish from Dalyai has a bottle of the most lively purple with strong green on the flare. Many of these colors seem calculated to hurt each other, but they do not, because a general tone is present that keeps them harmonious.

Collections like this have a double purpose, for, besides the pleasure they give the public, they suggest shapes and colors to the artist-artisan. The Brooklyn Art Museum pushes steadily forward, enlarging its galleries and getting from time to time gifts of great value. At present it is not very accessible to the mass of dwellers across the East River, but in a few years it will be in the center of a thickly built quarter. Additions to its treasures will find an appreciative public.

Bead Chains.

THE bead chain has not yet reached, in New York, the same vogue that it has enjoyed for the past six months in London, but the craze seems likely to be seen here before next Winter. Already there are few girls who have not chains to match particular costumes, and the Summer piazza leisure has given a decided impetus to the fad.

As it is, the beads have been imported by the dealers in nearly every conceivable shade. They come in warm tints of terra cotta, and there are bright yellows, as well as the more usual tints. It must be a strange shade that cannot be found in these beads.

The chain should usually fall in front nearly to the knee, and the ends are finished always with some elaborate tassel or other ornamentation. The Japanese and other Oriental stores have imported painted and fancy beads in varied colors and designs, and the strand is punctuated with these at different points. They come now in solid colors and also in dull colored carved woods that alternate effectively with the colors of the beads that make up most of the chain. The chains are used rarely to support a lorgnon or locket and are generally intended only for ornament. They are rarely strong enough to hold anything heavier than the tassels at the end of the chain.

They are not likely to remain a fashion permanently, as they are simple enough to be made without difficulty and the materials are cheap. The only thing needed to make them well is a certain neatness in stringing the beads. A pretty combination seen the other day was of rather vivid blue beads ornamented at five points in the string by bright yellow beads a little larger than the others. These yellow beads were strung on each side of a long, oval black bead on which were painted flowers in a Dresden pattern.—*The Sun*, July 23.

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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING—(Continued).

Chains to Repair.—Silver fox-tail chains, when broken at the swivel, are often attached by opening the end link with a pin-tongue and inserting a jump ring. When broken some distance from the swivel, lay a piece of solder on each end of the break and melt. Then cut off as much of the ends as possible, leaving just sufficient to make two nice, solid surfaces which are joined and soldered together. This is the best way of repairing this kind of chain, as it prevents the solder from flowing any distance, which would stiffen the chain. This chain is made like new by drawing it through an alcohol flame until it is thoroughly heated and then allowed to cool; after which it is allowed to lie in the sulphuric acid pickle until it becomes perfectly white. Some prefer the white finish, but, if the bright is desired, it is necessary to polish the chain with the brass scratch brush. It is also done by briskly brushing the chain with bicarbonate of soda, but the result is not so good. Rope chains, made with unsoldered links, are repaired by opening the two links at each end and hooking together. This is not so difficult with the larger size of chains, but a great deal more so with very small chains. Care should be taken that the break is repaired on the proper twist; otherwise the repaired place will be noticeable. It is not necessary to solder links in an un-

soldered chain, but it is necessary to do so in a soldered link chain. To solder chains of this kind use very small pieces of solder and, if possible, solder the ends of the links together. This will mend the break and leave the chain as pliable as before. Wherever possible, save the color of these chains by using the anti-oxidizer; but if a pickle coating is visible it would be well to gild the soldered parts before any polishing is attempted.

(To be continued.)

To Remove a Figure or Name From a Dial.—Oil of spike lavender may be employed for erasing a letter or number. Enamel powder made into a paste with water, oil or turpentine is also used for this purpose. It should be previously decanted so as to obtain several degrees of fineness. The powder used for repolishing the surface, where an impression has been removed, must be extremely fine. It is applied on a piece of pegwood, although some use ivory. The last and best system is, to employ diamond powder. Take a little of the powder made into a paste with fine oil, on the end of a copper polisher the surface of which has been freshly filed and slightly rounded. On rubbing the marks they will be seen to rapidly disappear. The surface is left a little dull; it may be rendered bright by rubbing with the same powder mixed with a greater quantity of oil and applied with a stick of pegwood. Watchmakers will do well to try on disused dials several degrees of fineness of the diamond powder.

George A. Snell, Little Falls, N. Y., is heir to \$7,000 by the death of an aunt, Mrs. S. F. Lynk, who died in Brooklyn, N. Y.

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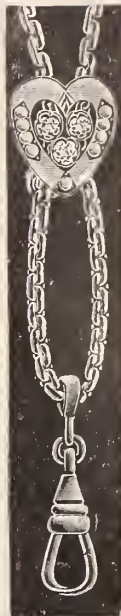
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makes the largest letters cut by any machine, and it cuts them brilliantly. In previously making note of putting the Lord's Prayer on steel so small that ten prayers would go on a common pin, I did not state that the notice was not copyrighted, but it was so recognized. There was nothing to prevent anyone using it and splitting it in two without even demonstrating it. It was mentioned because of its novelty, being done so small on steel. It proves nothing for a machine—simply for the point. It can be done on pearl with a pantograph made of sticks and common pins, if a point is provided that is fine enough to not run the letters together. The danger is not in the inaccuracy of the machine, but in not having the record of what it does copyrighted. Reverential fear predominates; I shall not reduce it again for fear that the Lord's Prayer will "wink out."

Conundrum: If three men climb three months at an exposition for the best grapes, how sour will they be if they don't get them. The jury has examined engraving machines. The awards will probably be announced early in September.

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